



1991

CANADIAN TRADE INDEX

published by THE CANADIAN MANUFACTURERS' ASSOCIATION

VOLUME TWO



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Lists over 16,500
manufacturing firms
irrespective of membership
in the Association

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REVISED ANNUALLY



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INTRODUCTION

CANADIAN TRADE INDEX has been the authoritative guide to buying and selling in Canada for 91 years. It contains a comprehensive list of Canadian manufacturers having more than a local distribution for their products, irrespective of membership in The Canadian Manufacturers' Association. The INDEX is kept up-to-date by contact each year with listed companies who are asked to revise or confirm their listings. It is the foremost directory of its kind in Canada today. While great care is taken in compiling the listings, the publishers cannot assume liability for losses arising from any statements, errors or omissions.

HOW TO USE THE CANADIAN TRADE INDEX

Volume 1

1. Display Advertisers — pages prefixed A

Cross references to the display ads follow the companies' listings in Section B.

2. Classified List of Products — pages prefixed B

When you require a specific product, turn to this section where you will find in alphabetical order some 10,000 classifications of products made in Canada with the names and locations of companies making them. Frequent cross references will help you identify the product listing you want. Supplementing these lists are informative advertisements with additional information about a company's product. Those firms engaged in exporting are indicated by a star preceding their name. For further guidance on the use of this section see page B-2.

3. Trade Marks Section — pages prefixed C

When you know the trade name but not the name of the company manufacturing the product, consult this section. Then refer to Section D for full information about the company.

4. Product Headings — pages prefixed H

An alphabetical listing of products classified in Section B.

Volume 2

5. Trade Section — pages prefixed D

If you want to contact a company engaged in exporting, look here for their telephone number, fax number, foreign representatives, contact names and geographical areas that these manufacturers are exporting to.

6. Distributor Section — pages prefixed E

7. Alphabetical List of Manufacturers — pages prefixed F

If you want to contact a company, look here for head office address, telephone number, branch and sales offices, names and titles of senior operating executives. Other data included — parent and subsidiary companies, principal products, brand names, export contacts, toll free number, fax, telex, annual sales, company size.

8. Geographical Section — pages prefixed G

If you are on the road and need to know what manufacturers are in the area, turn to this section where head office and plants of listed companies are arranged alphabetically by municipality, by province.

9. Product Headings — pages prefixed H

An alphabetical listing of products classified in Section B.

Canadian Trade Index
Fran Chung
Editor



The Canadian Manufacturers' Association

One Yonge Street Toronto, Ontario M5E 1J9

Telephone: (416) 363-7261 Telex 065-24693

Fax: (416) 363-3779

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Doreen Wallace Ruso
Director Public Relations —
G. MacDonald

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130 Albert St., Suite 302, Ottawa, Ont. K1P 5G4 Telephone: (613) 233-8423
Vice President Government Relations and Policy — D.W. Montgomery

Divisions and Offices

British Columbia Division
Vice President — B. Wilson
1100 Melville St., Suite 1330,
Vancouver, B.C. V6E 4A6
(604) 685-8131

Alberta Division
Vice President — R. Saari
#1531 Esso Tower,
10060 Jasper Ave.,
Edmonton, Alta. T5J 3R8
(403) 426-6622

Manitoba-Saskatchewan Division
Vice President — G.R. Provost
1 Wesley Ave., Suite 402, Century Plaza
Winnipeg, Man. R3C 4C6
(204) 949-1454

Regina Office
1024 Winnipeg St.
Regina, Sask. S4R 8P8
(306) 346-0866

Ontario Division
Vice President — P. Nykanen
Suite 1400, One Yonge St.,
Toronto, Ont. M5E 1J9
(416) 363-7261

Quebec Division
Vice President — R. Le Hir
Suite 904, 1080 Beaver Hall Hill,
Montreal, Que. H2Z 1S8
(514) 866-7774

New Brunswick-P.E.I. Division
Vice President — G.R. Cluney
Suite 312, 236 St. George St.,
Moncton, N.B. E1C 1W1
(506) 857-3056

Charlottetown Office
Administrator — J. Morrison
1 First Ave.,
Charlottetown, P.E.I. C1E 1B0
(902) 894-5359

Nova Scotia-Newfoundland Division
Vice President — J. Veinot
5525 Artillery Place,
Halifax, N.S. B3J 1J2
(902) 422-4477

St. John's Office
Administrator — J.B. Ploughman
17 Pine Bud Ave.,
St. John's, Nfld. A1B 1M1
(709) 722-3218



Trade Section



- Products exported listed alphabetically
- Geographical areas exported
- Foreign Representatives

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THE CANADIAN MANUFACTURERS' ASSOCIATION

Toronto, Canada

TRADE SECTION

A

ABATTOIR EQUIPMENT, Hooks, Travellers, etc.

Simonsen, Knud, Industries Ltd., Rexdale, Ont.

Tel. 416-675-6166.

(G.M.) Lyle W. Norrie

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Mexico, Western Europe, Eastern Europe/U.S.S.R., China/Hong Kong, Japan, Central America/Caribbean, South America.

ABRASIVE SHOT AND GRIT.

Panabrasive Inc., Welland, Ont.

Tel. 416-735-4691 Fax: 416-735-4511.

(Mgr.Mktg. & Sales) S. Finn

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, China/Hong Kong, Japan. Foreign Reps. Wheelabrator Allevard, Conceun, France; Pellets Inc., Tonawanda, NY, U.S.A. Interest: Manufacture or sale of abrasive shot and grit.

ABRASIVES, Coated, (Paper, Cloth and Fibre).

See also Emery Cloth; Garnet, Paper and Cloth; Sand Paper.

Carborundum Abrasives Inc., Plattsville, Ont.

Tel. 519-684-7441 Fax: 519-684-7601.

(Exp.S.M.) W. (Bill) W. Gardhouse

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, South America. Foreign Reps. Purvis Ltd., Hamilton, Bermuda; Chin Leong & Co. Ltd., Penang; Atwell Delgleish Co. Ltd., Bridgetown, Barbados; Walter K. Coleman Co., Cranston, RI, Grad-Eifrid Co., Farmington Hills, MI, A.L. Whittemore & Co., Arlington Heights, IL, V & W. Manufacturing Reps Inc., Stamford, CT, R.A. Gulick Sales Inc., Pit stown, NJ, Price Armstrong, Smyrna, GA, Weinacht & Associates, St. Louis, MO, C.R. Kinsman & Assoc. Inc., Euless, TX, Dilts/Van Coevern Mfg. Agency, Denver, CO, S. & S. Industrial Marketing, Portland, OR, H. & B. Sales, Anaheim, Bartlett Enterprises, Escondido, CA, U.S.A.

ABSORBENTS.

Big 'O' Inc., Exeter, Ont.

Tel. 519-235-0870 Fax: 519-235-2144.

(V.P.) Ronald C. Breen

Export: Western Europe, China/Hong Kong, S. Asia (incl. India, Pakistan). Interest: Plastics technology equipment processes.

Hi-Point Industries Ltd., Calgary, Alta.

Tel. 403-290-6650 Fax: 403-290-7751.

(Dir.Mktg.) Mark Brown

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Australia, New Zealand. Foreign Reps. Sanfransco Inc., El Campo, TX, U.S.A.; Regent Enterprises Ltd., London, England. Interest: Environmental products for spill control.

ACIDS. Acetic (1); Adipic (2); Amino (3); Alkyl Benzene Sulphonic (4); Carboic (5); Citric (6); Cresylic (7); Fatty (8); Hydrochloric or Muriatic (9); Benzoic (10); Glutamic (11); Nitric (12); Oleic (13); Tar (14); Phosphoric (15); Stearic (16); Sulphuric (17); Toluene Sulphonic (18); Phenolsulphonic (19); Hydrofluoric (20).

Algoma Steel Corporation, Limited, The, Mississauga, Ont.

Tel. 416-276-1400 Fax: 416-276-1452.

(Mgr.Admin.) Clark

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

Pharmaglobe Laboratories Ltd., Rexdale, Ont.

Tel. 416-746-6035.

(P.) John Gyuran

Export: N.E. USA, N. Central USA, Western Europe, China/Hong Kong, Japan. Foreign Reps. Klaus F. Meyer GmbH, Germany; Chorchem Inc., Rochelle Park, NJ, R.A. Biochemicals Inc., Buffalo, NY, U.S.A.; D & O Chemicals Inc., England. Interest: Fine chemical and medical chemicals.

Sani-Marc Inc., Victoriaville, Que.

Tel. 819-758-1541 Fax: 819-758-5800.

(Exec.V.P.) Jean-Claude Goudreault

Export: N.E. USA, S. Central USA, Western Europe. Foreign Reps. Societe Sanisol, Montigny Le Bretonneux, France; Clean world supply, Akron, OH, Idofin Inc., Houston, TX, U.S.A. Interest: Specialized cleaners, deodorants, cooling water chemicals, swimming pool chemicals and equipment.

ACTUATORS.

Milton Roy Industries Ltd., Peterborough, Ont.

Tel. 705-743-6550 Fax: 705-743-5831.

(P. & Mng.Dir.) D. Lee, P.Eng.

Export: Middle East, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, South America. Foreign Reps. Delta Engineering Equipment Ltd., Herzlin, Israel. Interest: Products which deal with fluids (liquid or gas), handling, measuring and analyzing.

ADHESIVES. See also Gum; Glue; Paste; Shellac; etc.

Adamin Industries Ltd., Chateauguay, Que.

Tel. 514-692-8255 Fax: 514-692-5762.

(P.) S.I. Adam

Export: S.E. USA, N. Central USA, S.W. USA, China/Hong Kong. Interest: Adhesive or paint manufacturing

Childers Products Company Ltd., Mississauga, Ont.

Tel. 416-676-1444 Fax: 416-676-0059.

(P.) Charles R. Jolicoeur

Export: N. Central USA, S. Central USA, S.W. USA, Middle East, China/Hong Kong. Interest: Coating adhesives and sealants, pimarly for USC with indulation products.

Conros Corporation, Scarborough, Ont.

Tel. 416-751-4343 Fax: 416-751-5262.

(Exp.Sales Co-ord) M. Weissner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, Japan. Foreign Reps. Alertplan Ltd., Shropshire, England; Sorensen A/S, Oslo, Finland. Interest: Fire logs and glue stick.

Industrial Adhesives A Business Unit of Timminco Limited, Toronto, Ont.

Tel. 416-256-0120 Fax: 416-256-0110.

(Dir.Sales) Andre E. Beth

Export: N. Central USA, Mexico, Central America/Caribbean, South America. Interest: Dry bonding of transparent films.

Via-Chem Inc., St-Laurent, Que.

Tel. 514-332-3533 Fax: 514-332-0773.

(P.) F.M. Markus

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Japan, Australia, New Zealand. Interest: Adhesives.

ADVERTISING DISPLAYS.

Dynamic Displays, Windsor, Ont.

Tel. 519-254-9563 Fax: 519-258-0767.

(P.) James Thomson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean, South America.

Hanna Design, Don Mills, Ont.

Tel. 416-445-0950 Fax: 416-445-5274.

(P.) Gary Hanna

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Australia, New Zealand. Interest: Patented structure systems for portable exhibit and display construction along with necessary graphic technology involved.

ADVERTISING SPECIALTIES.

Artmetal Canada, Toronto, Ont.

Tel. 416-252-7177 Fax: 416-252-2000.

(P.) Jim Brown

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

AFTERCOOLERS, Air and Gas.

Unifin International, Division KeepRite Inc., London, Ont.

Tel. 519-451-0230 Fax: 519-451-1732.

(Int'l S.M.) Tom Yu

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH, Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

AGITATORS, Electric, Steam and Belt Driven, for Mixing Liquids.

Milton Roy Industries Ltd., Peterborough, Ont.

Tel. 705-743-6550 Fax: 705-743-5831.

(P. & Mng.Dir.) D. Lee, P.Eng.

Export: Middle East, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, South America. Foreign Reps. Delta Engineering Equipment Ltd., Herzlin, Israel. Interest: Products which deal with fluids (liquid or gas), handling, measuring and analyzing.

AGITATORS, Pulp.

Hooper, S.W., & Co.Ltd., Montreal, Que.

Tel. 514-481-0148 Fax: 514-482-0631.

(Mktg.Mgr.) Russell F. Fofman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Sprout-Bauer BrmbH, Vienna, Austria; R.W. Lane Pty, Rosebay, Australia; Hitachi Zosen Corp., Tokyo, Japan; Drupa Agency, Calcutta, India.

AGRICULTURAL IMPLEMENTS AND PARTS.

See also Plows, Mowers, Rakes, Cultivators, Harrows, etc.

Ber-Vac Inc., Thetford Mines, Que.

Tel. 418-338-6153 Fax: 418-338-4290.

(S.M.) Eugene V. Paskewitz

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Farm equipment, lawn and garden tractor attachments.

Custom Build Ag. Industries Ltd., Gravelbourg, Sask.

Tel. 306-648-3158 Fax: 306-648-3305.

(P. & G.M.) Keith Brown

Export: N. Central USA, S. Central USA.

Degelman Industries Ltd., Regina, Sask.

Tel. 306-543-4447 Fax: 306-543-2140.

(Gen.S.M.) Jack Degelman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand. Interest: Farm machinery.

Eldale Machine and Tool Ltd., Elmira, Ont.

Tel. 519-669-5195 Fax: 519-669-5197.

(Mgr.) David Hiper

Export: N.E. USA, N. Central USA.

Flexi-Coil Ltd., Saskatoon, Sask.

Tel. 306-934-3500 Fax: 306-664-7672.

(Proj.Engr.) A.T. Setter

Export: N. Central USA, S. Central USA, Middle East, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Foreign Reps. Flexi-Coil Inc., Minot, ND, U.S.A.; Flexi-Coil (Australia) Pty. Ltd., Queensland, Australia; Flexi-Coil Ltd., U.K., The Airfield Seaton Ross York, England.

Harvest Services Corporation, Craik, Sask.

Tel. 306-734-2601 Fax: 306-734-2266.
(P.) Bert Wildfong

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand.

Leon-Ram Enterprises Inc., Yorkton, Sask.

Tel. 306-783-6592 Fax: 306-782-1884.
(V.P.) Ray Malinowski

Export: N. Central USA, N.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Hydraulics and skid steer loaders.

Loewen Mfg. Co. Ltd., Altona, Man.

Tel. 204-324-8621 Fax: 204-324-1288.
(P.) L. Loewen

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA, Mexico, Western Europe, Africa, Australia, New Zealand. Foreign Reps. Opico, AL, U.S.A. Interest: Any product related to combines.

RWF Industries, Embro, Ont.

Tel. 519-475-4101 Fax: 519-475-4066.
(G.M.) D.E. Riddell

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S. Asia (incl. India, Pakistan). Interest: Heavy metal fabrication for construction and utility industry.

Weninger Industries Ltd., Saskatoon, Sask.

Tel. 306-931-2855 Fax: 306-931-2786.
(S.M.) Brant Begush

Export: N.E. USA, N. Central USA, N.W. USA, Foreign Reps. Westeel Agri, Fargo, ND, U.S.A. Interest: Grain storage and handling.

AIR APPLIANCES.

Tri-Tech Machine Ltd., New Westminster, B.C.

Tel. 604-524-4711 Fax: 604-524-2372.
(P.) R. Howarth

Export: N.W. USA, S.W. USA. Interest: Automatic machine manufacture or related parts supply.

AIRCRAFT.

Beaver RX Enterprises Ltd., Surrey, B.C.

Tel. 604-888-2322 Fax: 604-888-2842.
(Admin. Asst.) Lisa Ponlson

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, S.E. Asia, Japan. Foreign Reps. Beaver Ultralights Australia, Stafford Heights, QLD, Australia; Danish Ultralights, Tollose, Denmark; United Arab Emirates, Dubai; OY Ilmailutravike, Kuopio, Finland; Challenge Aviation, Paris, France; Maurizio Lucenti, Milano, Italy; Yamaki Trading Co., Tokyo, Japan; Lunds Tekniske, Norway; Grant Nathan, Johannesburg, South Africa; Jimenez Mana S.A., Sevilla, Spain; Asia King East Co. Ltd., Taipei, Taiwan; King East Company of America, Inc., CA, Lindon Commodities, WA, U.S.A.

Bombardier Inc., Canadair Group, Montreal, Que.

Tel. 514-744-1511 Fax: 514-744-6586.
(P.Challenger) B.T. Moss

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. TAG, Paris, France; C. Itoh Av. Co. Ltd., Tokyo, Japan; New York, NY, U.S.A. Interest: Aerospace components under sub-contract.

Innotech Aviation Limited, Dorval, Que.

Tel. 514-636-8484 Fax: 514-636-8887.
(V.P.Special Proj. & Gov't Progm.) Douglas McGregor

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America. Interest: Aviation products and services.

Zenair Ltd., Midland, Ont.

Tel. 705-526-2871 Fax: 705-526-8022.
(P.) Chris Heintz

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand, South America.

AIRCRAFT ACCESSORIES, Parts and Supplies.

Amherst Aerospace Inc., Amherst, N.S.

Tel. 902-667-3315 Fax: 902-667-1047.

(Mgr.Mktg. & Sales) Narinder Pal Singh

Export: N. Central USA, N.W. USA.

Bombardier Inc., Canadair Group, Montreal, Que.

Tel. 514-744-1511 Fax: 514-744-6586.

(P.Challenger) B.T. Moss

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. TAG, Paris, France; C. Itoh Av. Co. Ltd., Tokyo, Japan; New York, NY, U.S.A. Interest: Aerospace components under sub-contract.

Casey Copter, Dorval, Que.

Tel. 514-636-6155 Fax: 514-636-4831.

(V.P.) M.J. Casey

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan.

Godfrey Aerospace Inc., Lachine, Que.

Tel. 514-637-1122 Fax: 514-636-0273.

(Exec.V.P.) A. Dale Hunt

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Central America/Caribbean, South America. Interest: Hydraulics, pneumatics, cryogenics, electrical component manufacture/service.

Heroux Inc., Longueuil, Que.

Tel. 514-679-5450 Fax: 514-679-4554.

(V.P.Mktg.) Emile L. Desnoyers

Export: S.E. USA, N. Central USA, N.W. USA, South America. Interest: Aerospace products.

ITT Cannon Canada, A Division of ITT Industries of Canada Ltd., Whitby, Ont.

Tel. 416-668-8881 Fax: 416-668-4152.

(Mgr.Mktg. & Sales) Wdyne Small

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Foreign Reps. ITT Cannon Santa Ana, Santa Ana, CA, ITT Cannon Phoenix, Phoenix, AZ, U.S.A.; ITT Cannon Basingstoke, Hants, England; ITT Cannon France, Dole Cedex, France; ITT Cannon Japan, Yokohama, Japan; ITT SIE Spain, Guadalajara, Spain; ITT Cannon Germany, Weinstadt, Germany.

Innotech Aviation Limited, Dorval, Que.

Tel. 514-636-8484 Fax: 514-636-8887.

(V.P.Special Proj. & Gov't Progm.) Douglas McGregor

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America. Interest: Aviation products and services.

Kondor United Aircraft Parts Ltd., Oakville, Ont.

Tel. 416-338-9600 Fax: 416-828-2418.

(P.) Detmar Abendroth

Export: S.W. USA, Middle East, S. Asia (incl. India, Pakistan). Interest: Aircraft components and space related technology.

Litton Systems Canada Limited, Etobicoke, Ont.

Tel. 416-249-1231 Fax: 416-245-0324.

(V.P.Mktg.) H.A. Sievert

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand.

Marsland Industries Limited, Waterloo, Ont.

Tel. 519-746-1140 Fax: 519-746-4901.

(P. & C.E.O.) James W. Marsland

Export: N. Central USA, S. Central USA. Interest: Electromechanical/electronics products for aerospace machines, medical equipment and sonar equipment.

Northern Aero Industries Limited, Winnipeg, Man.

Tel. 204-837-8002 Fax: 204-831-7194.

(P. & G.M.) W.G. Peters

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Allied International Corp., New York, NY, U.S.A. Interest: Dicing switches of commercial aircraft.

Space-Flite Technologies Inc., Toronto, Ont.

Tel. 416-255-3429 Fax: 416-255-5283.

(P.) D. Gregoric

Export: S.W. USA, N.W. USA, S.W. USA. Interest: Custom machined parts for aerospace and defence.

Viking Air Ltd., Sidney, B.C.

Tel. 604-656-7227 Fax: 604-656-0673.

(S.M.) Dave Curtis

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, S. Asia (incl. India, Pakistan), Australia, New Zealand. Interest: Aircraft parts or modifications.

Zenair Ltd., Midland, Ont.

Tel. 705-526-2871 Fax: 705-526-8022.

(P.) Chris Heintz

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand, South America.

AIRCRAFT GROUND HANDLING EQUIPMENT.

Almac Industries Ltd., Montreal, Que.

Tel. 514-645-2221 Fax: 514-645-5613.

(P.) Alec Rack, Jr.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Interest: Aircraft refuelling

Hutchinson Industries, North York, Ont.

Tel. 416-661-9330 Fax: 416-661-9165.

(Ops.Mgr.) Joe DeSimone

Export: N.E. USA, S.E. USA, N. Central USA, S.E. USA, Middle East. Foreign Reps. Bick & Heintz, Utica, General Oil, Tonawanda, NY, R.O. Hahn Trans., Cincinnati, OH, U.S.A. Interest: Transports particularly liquid or dry bulk truck trailers.

Indal Technologies Inc., Mississauga, Ont.

Tel. 416-275-5300 Fax: 416-273-7004.

(Dir.Sales) V. Lacey

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America.

AIRPORT EQUIPMENT.

Sellick Equipment Limited, Harrow, Ont.

Tel. 519-738-2255 Fax: 519-738-3477.

(Admin.Mgr.) David Sellick

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa. Interest: Material handling equipment, construction equipment, defence and mining equipment.

Waltek Motor Trucks Inc., Montreal East, Que.

Tel. 514-648-9153 Fax: 514-648-1445.

(Int'l Sales) J.J. Dubois

Export: Mexico, S.E. Asia, China/Hong Kong, Central America/Caribbean, South America.

ALARMS, Burglar.

Dicon Systems Limited, Weston, Ont.

Tel. 416-745-6044 Fax: 416-745-6938.

(V.P.Mktg.) Don Park

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Australia, New Zealand, South America.

ALARMS, Electric or Electronic.

Cooks' Division, Hensall, Ont.

Tel. 519-262-2410 Fax: 519-262-3126.

(Mktg.Mgr.) Leslie Wernham

Export: N. Central USA, Western Europe, Africa, Australia, New Zealand, Central America/Caribbean.

Decade 85 Security Corporation, Almonte, Ont.

Tel. 613-256-4385 Fax: 613-256-4390.

(V.P.) Andrew Neathway

Export: S.E. USA, Western Europe, Middle East, Australia, New Zealand.

Dicon Systems Limited, Weston, Ont.

Tel. 416-745-6044 Fax: 416-745-6938.

(V.P.Mktg.) Don Park

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Australia, New Zealand, South America.

ALBUMS, Autograph, Photo, etc.

Bader Brothers Limited, Concord, Ont.

Tel. 416-738-3838 Fax: 416-738-4279.

(P.) Mitchell Korman

D-4 ALBUMS—

Export: N.E. USA, N. Central USA, Mexico, Australia, New Zealand.

ALLOYS, Special.

Canada Metal Co., Limited, The, Toronto, Ont.
Tel. 416-465-4684 Fax: 416-465-8053.
(G.M.) Tom Banks
Export: N.E. USA, N. Central USA.

ALUMINA CERAMIC PRODUCTS.

Williams & Wilson Ltd., Industrial Ceramics Division, Montreal, Que.
Tel. 514-866-2851 Fax: 514-866-3025.
(G.M. Engr'g Prod.Div.) Michael McCulloch
Export: N.E. USA, S. Central USA, S.W. USA, Africa, South America. Foreign Reps. Hunter Laboratories, Sparks, NY, U.S.A. Interest: Marketing of GHAF Assay furnace.

ALUMINUM CHLORIDE, Anhydrous.

Welland Chemical Ltd., Mississauga, Ont.
Tel. 416-270-3661 Fax: 416-270-2420.
(V.P.Mktg.) C. Dickens
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Eastern Europe/U.S.S.R., Australia, New Zealand, South America. Interest: Industrial chemicals.

ALUMINUM, Fabricated.

Embury Company, Downsview, Ont.
Tel. 416-742-1212.
(G.M.) Gord Southworth
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA.

ALUMINUM PASTE.

Canbro Inc., Valleyfield, Que.
Tel. 514-373-0233 Fax: 514-373-4540.
(S.M.) R.G. Ferrie
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Hodgsons Dye Agencies Pty Ltd., Victoria, Sydney, Australia; Chemo International Ltd., Antigua, Barbados, Bermuda, Cuba, Curacao, Dominican Republic, Haiti, Jamaica, Trinidad, Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, Panama; Sorein Ltda., Medellin, Colombia; The Getz Corp. (Hong Kong) Ltd., Hong Kong; R. & D Associates, India; Shamrock Aluminum Ltd., Grannagh, Waterford, Ireland; Hasang Trading Co., Seoul, Korea; Boustead Sales & Services SDN BHD, Selangor, Malaysia; Polychem Marketing Ltd., Auckland, Coates Brothers (New Zealand) Ltd., Penrose, New Zealand; Sociedad Anonima Mercantil de Lima, Lima, Peru; Sphero Trading Co., Diamond Bar, CA, United States Bronze Powders Inc.,

ALUMINUM, Sheet and Strip.

Embury Company, Downsview, Ont.
Tel. 416-742-1212.
(G.M.) Gord Southworth
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA.

AMBULANCES, Motor.

Paul Demers & Sons Inc., Beloeil, Que.
Tel. 514-467-4683 Fax: 514-467-6526.
(Exp.Mgr.) Pierre Robillard
Export: N.E. USA, N. Central USA, Middle East, South America. Interest: Ambulances, funeral coaches and limousine manufacturing and certain other vehicle conversion.

AMMUNITION.

SNC Defence Products Ltd., Arsenals Canada Division., Le Gardeur, Que.
Tel. 514-581-3080 Fax: 514-581-0231.
(Dir.Mktg.Int'l) Henri Laporte

CANADIAN TRADE INDEX

Export: Western Europe, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan), South America. Foreign Reps. Australia, Austria, Colombia, Denmark, Ecuador, Germany, Greece, Ireland, Malaysia, New Zealand, Pakistan, Singapore and Thailand. Interest: Military and non-ordnance products.

AMPLIFIERS, Audio.

Bryston Ltd./Ltée., Rexdale, Ont.
Tel. 416-746-1800 Fax: 416-746-0308.
(P. & G.M.) Brian W. Russell
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand. Foreign Reps. Syntec International Pty. Ltd., N.S.W., Australia; Santiago Trading Co., Santiago, Chile; Architronics, Boulogne, France; Sun Audio GmbH, Munich, Germany; Roksan Engineering Ltd., Wales, Great Britain; Audiac BV, Nieuwegein, Holland; Transaudio di L. Tamburin & C., Ivrea, Italy; Richcoln Company Ltd., Hong Kong; Dis-Korner, Istanbul, Turkey; Brustonvermont, Montpelier, VT, U.S.A.

Soundmaster Limited, Ottawa, Ont.
Tel. 613-232-0680 Fax: 613-230-0911.
(P.) H.H. Bloom
Export: Central America/Caribbean.

AMPLIFIERS, Musical Instrument.

Yorkville Sound Limited, Scarborough, Ont.
Tel. 416-751-8481 Fax: 416-751-8746.
(Exp.Mgr.) Ron Tizzard
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Foreign Reps. Yorkville Sound Inc., Niagara Falls, NY, U.S.A. Interest: P/A cabinets.

AMPLIFIERS, Power.

Bryston Ltd./Ltée., Rexdale, Ont.
Tel. 416-746-1800 Fax: 416-746-0308.
(P. & G.M.) Brian W. Russell
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand. Foreign Reps. Syntec International Pty. Ltd., N.S.W., Australia; Santiago Trading Co., Santiago, Chile; Architronics, Boulogne, France; Sun Audio GmbH, Munich, Germany; Roksan Engineering Ltd., Wales, Great Britain; Audiac BV, Nieuwegein, Holland; Transaudio di L. Tamburin & C., Ivrea, Italy; Richcoln Company Ltd., Hong Kong; Dis-Korner, Istanbul, Turkey; Brustonvermont, Montpelier, VT, U.S.A.

Kelk, George, Limited, Toronto, Ont.
Tel. 416-445-5850 Fax: 416-445-5972.
(Mktg. & Sales Mgr.) R.L. Ricciatti
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Foreign representatives in over 33 countries. Interest: Electronic, electro-mechanical and optoelectronic measuring instrumentation for harsh environments.

Mitec Electronics Ltd., Pointe Claire, Que.
Tel. 514-694-6666 Fax: 514-694-3814.
(P.) M. Bentob
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Mitec Electronics, Tampa, FL, Encinitas, CA, Swanton, VT, Concord, NH, Blue Point, NY, Thomas Herman & Assoc., Inc., Bellbrook, OH, U.S.A.; Mitec Electronics (UK) Ltd., Devon, U.K.; AEG Dansk Aktieselskab, Albertslund, Denmark; Anatron, S.A., Madrid, Spain; Celti, Les Ulis ER, France; Deh-Ron Agencies & Marketing Ltd., Tel Aviv, Israel; Hawker de Havilland Ltd., Salisbury, Australia; Invertag AG, Zollikerberg, Switzerland; Martex Enterprises Co. Ltd., Taipei, Taiwan; Melatronik Nachrichtentechnik GmbH, Unterschleissheim, Germany; Norana Dis Ticaret Ve Mumessillik Ltd. Sti., Kordon-Izmir, Turkey; ODD Tvedt & Co. A.S., Bergen, Norway; Sematron S.R.L., Roma, Italy; Tecnologia Sistemas y Aplicaciones, S.A. de C.V., Col. des Valle, Mexico; Tecmark Electronics Pvt.

Soundmaster Limited, Ottawa, Ont.
Tel. 613-232-0680 Fax: 613-230-0911.
(P.) H.H. Bloom
Export: Central America/Caribbean.

ANCHORS, Guy.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.
Tel. 519-758-8888 Fax: 519-758-1881.
(V.P.Sales & Mktg.) J.W. Spencer
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

ANCHORS, Screw and Bolt.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.
Tel. 519-758-8888 Fax: 519-758-1881.
(V.P.Sales & Mktg.) J.W. Spencer
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

ANODES, Electrical.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

ANODIZING, Aluminum.

Embury Company, Downsview, Ont.
Tel. 416-742-1212.
(G.M.) Gord Southworth
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA.
Macfarlane Nameplate & Anodizing Inc., Rexdale, Ont.
Tel. 416-675-7150 Fax: 416-675-8915.
(G.M.) Elliot Shendile
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Anodized aluminum nameplates and panels.

ANTENNAS. Aircraft Radio (1); Broadcast AM & FM (2); Broadcast TV (3); Communications Fixed Station (4); Marine (5); Receiving AM & FM (6); Receiving TV (7); Telescopic (8); Receiver or Transmitter (9); Satellite Ground Station (10).

Andrew Canada Inc., Whitby, Ont.
Tel. 416-668-3348 Fax: 416-668-8590.
(Bus.Dev.Mgr.) John Giravdy
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. N.V. ICTI, Zaventem, Belgium; Gerbo Telecomunicacoes Ltda. Sao Paulo, Brasil; Novacom OY, Finland; Greek Enterprises Ltd., Athens, Greece; Motwane Private Limited, Bombay, India; Sama Trading corp., Seoul, Korea; Rank O'Connor's, Selangor, Malaysia; Internatinal Instruments Ltd., Karachi, Pakistan; Flormata Trading, Manila, Philippines; Associated Technical Services Ltd. Singapore; Erkman Elektronik Aletler, Istanbul, Turkey Interest: Antenna systems

Cometic Technology Inc., Delhi, Ont.
Tel. 519-582-0710 Fax: 519-582-2792.
(V.P.Delhi AWT Div.) Lance Piper
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA. Interest: Would like to market existing products abroad and consider introducing new products to domestic market.

Crown Controls Mfg. Ltd., St. Thomas, Ont.
Tel. 519-631-0320 Fax: 519-631-1916.
(S.M.) Robert A. Schram
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.
Lindsay Specialty Products Ltd., Lindsay, Ont.
Tel. 705-324-2196 Fax: 514-747-7712.
(S.M.) David T. Atman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, Middle East, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Tecnicobel, Bruxelles, Belgium; Cable Products, John Weeks Enterprises, Lawrenceville, GA, Centennial South, Miami, FL, Grunwale Burns & Assoc., Fergus Falls, MN, Jim Morton & Assoc., Carlisle, PA, Mega Hertz, Englewood, CO, Spectrum, Bedford, TX, Western CATV Dist. Inc., Torrence CA, U.S.A.

Victrix Limited, Guelph, Ont.

Tel. 519-836-1480 Fax: 519-836-4693.
(V.P.) T.H. Lawry

Export: N.E. USA. Foreign Reps. East Coast Assoc., MD, U.S.A.

APPLICATORS.

Norpak Manufacturing Inc., Ajax, Ont.

Tel. 416-427-0960 Fax: 416-427-0960.
(Mktg.Mgr.) Michael Craickshank

Export: N.E. USA. Interest: Interested in working with companies who might be able to automate our operation and would also like to explor the use of different materials in our production such as foil pouch and nonwoven materials.

ARTISTS' MATERIALS. See also Specific Headings.

Visual Planning Corporation, Montreal, Que.

Tel. 514-739-3116 Fax: 514-739-0085.
(P. & G.M.) Joseph Josephson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Africa, Central America/Caribbean. Foreign Reps. MagnaPlan Corp., Champlain, NY, Graphic Systems, Burlington, NC, U.S.A. Interest: Stationery, drafting and meeting room supplies and equipment.

ASBESTOS PRODUCTS. See also Specific Headings.

Filaq Inc., Danville, Que.

Tel. 819-839-2793 Fax: 819-839-2797.
(P.) Raymond Chaine

Export: S.E. USA, Mexico, Central America/Caribbean, South America. Foreign Reps. Nicolaidas Ltda., Chile; Cairo Centre Trade, Cairo, Egypt.

AUDIO VISUAL EQUIPMENT AND SYSTEMS.

DSC Laboratories, Mississauga, Ont.

Tel. 416-673-3211 Fax: 416-673-0929.
(V.P.Sales & Mktg.) Patricia Carley

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean, South America, S.E. Asia. Foreign Reps. Snappers, London, U.K., ODS Trading Co. Ltd., Tokyo, Japan, Audio Visual Technique, Hong Kong, Arden's Photomart, Grand Rapids, MT, U.S.A., Comm- Tec GmbH, Germany.

Electrohome Limited, Kitchener, Ont.

Tel. 519-744-7111 Fax: 519-749-3181.
(Grp.V.P.Electrohome & Electronics) M.N. Nobbs

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. List available by country by writing to Electrohome Canada. Interest: Commercial video electronic products.

Mega System Design Limited, Scarborough, Ont.

Tel. 416-751-1935 Fax: 416-751-1493.
(S.M.) F. Pollard

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan.

Photo-Ident Card Systems, Vancouver, B.C.

Tel. 604-434-1321 Fax: 604-434-1821.
(P.) David Campbell

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia. Foreign Reps. PICS Inc., Tukwila, WA, U.S.A. Interest: ID cards and/or systems and thermal imaging products.

Skotel Corporation, Brossard, Que.

Tel. 514-444-2088 Fax: 514-444-2083.
(Gen.S.M.) Stephen Scott

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives. Interest: Video production and digital audio equipment.

AUGERS. Boring Machines (1); Grain (2); Post Hole (3).

Canterra Engineering Ltd., Calgary, Alta.

Tel. 403-295-7676 Fax: 403-295-7683.
(P.) Vern Hult

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Waterwell, mining and seismic drilling equipment.

AUTO-STARTERS.

RCP Inc., Downsview, Ont.

Tel. 416-636-7580 Fax: 416-630-3258.
(V.P.) Fred Wilding

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

AUTOMATED MANUFACTURING SYSTEMS.

Automation Specialties, Burlington, Ont.

Tel. 416-681-8576 Fax: 416-681-8580.
(P.) David Bunker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Water jet technology, automation system products.

Datem Ltd., Nepean, Ont.

Tel. 613-225-5919 Fax: 613-225-5593.
(Sales & Mktg.Mgr.) Peter Childs

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Koning En Hartrian, Netherlands, S.W. Datentechnik, Quickborn, Germany, Rapid Recall, High Wycombe Bucks, U.K., Advance Industrial Systems, Zottegen, Belgium, Conputrol Systems, Victoria, Australia, Delta Technical System System, Hatboro, PA, U.S.A., Nortelco Systems, Sweden, Syscon Corp., Tokyo, Japan. Interest: Bitbus network technology and software tools.

FLV Automation Systems Inc., Mississauga, Ont.

Tel. 416-238-9290 Fax: 416-238-5075.
(V.P.) Vinode Ramnauth

Export: N.E. USA. Interest: Machines tools and CNC equipment.

Hall Smith Company Limited, Burlington, Ont.

Tel. 416-639-5005 Fax: 416-639-5944.
(P.) Gary Smith

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, South America. Foreign Reps. Pavesi International, Brentwood, TN, Buffalo, NY, U.S.A. Interest: Welding positioners and manipulators.

NEI-Numet Engineering Ltd., Peterborough, Ont.

Tel. 705-743-2708 Fax: 705-743-3216.
(P. & S.M.) C.C. Adamson, P.Eng

Export: N.E. USA, S.E. USA, N. Central USA. Interest: Industrial automation systems and products and systems of nuclear, defence and aerospace industries.

AUTOMATED STORAGE/RETRIEVAL SYSTEMS.

NEI-Numet Engineering Ltd., Peterborough, Ont.

Tel. 705-743-2708 Fax: 705-743-3216.
(P. & S.M.) C.C. Adamson, P.Eng

Export: N.E. USA, S.E. USA, N. Central USA. Interest: Industrial automation systems and products and systems of nuclear, defence and aerospace industries.

AUTOMOBILE AND TRUCK ACCESSORIES.

See also Specific Headings.

Chatham Plastic Div. of Ventra Group Inc., Chatham, Ont.

Tel. 519-354-3151 Fax: 519-354-0464.
(V.P.) Bryan Law

Export: N. Central USA, Mexico. Interest: Any plastic components that need value added.

Flight Systems Limited, Mississauga, Ont.

Tel. 416-678-9470 Fax: 416-678-6641.
(P.) Gary Steele

Export: N.E. USA, Western Europe. Interest: Industrial, automotive, electronic and electric parts and systems.

Metalbuilt Industries Corporation, Mississauga, Ont.

Tel. 416-672-1000 Fax: 416-672-6900.
(P.) Richard Dworkin

Export: N.E. USA, S.E. USA, N. Central USA. Foreign Reps. Unified Sales of America, Elkhart, IN, U.S.A. Interest: Automotive accessories and materials handling products.

Overlanders Manufacturing Inc., Aldergrove, B.C.

Tel. 604-530-1646 Fax: 604-530-1338.
(G.M.) Dennis Morelli

Export: N.W. USA.

Powerflow Products Limited, Toronto, Ont.

Tel. 416-789-3461 Fax: 416-789-3498.
(Chmn.) D.L. Bevans

Export: N. Central USA, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Interest: Automotive accessories and parts.

Vital Automotive Systems Inc., Milliken, Ont.

Tel. 416-299-0897 Fax: 416-298-4469.
(Mktg.Co-ord) Brad Olson

Export: N.E. USA, S.E. USA, N. Central USA, Australia, New Zealand, Central America/Caribbean. Interest: Automotive chemicals of all types.

Willpak Industries Ltd., Oakville, Ont.

Tel. 416-827-0224 Fax: 416-827-2357.
(P.) George W. Willson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Vennard & Murphy Marketing, Marlton, NJ, Jim Wroblewski & Assoc., Michigan City, IN, Chet Crecelius Sales, Soddy Daisy, TN, Trans Western Marketing, Federal Way, WA, Ken Self & Assoc., Aurora, CO, Midwest Automotive Marketing, Cuba, MO, The Florida Agency Inc., FL, Ralph Matsuno & Assoc., Honolulu, HI, J. Paul Saunders Co., Bowling Green, KY, U.S.A.; Kupey Auto distr. Inc., San Juan, Puerto Rico.

AUTOMOBILE BODIES, TOPS AND TRIMMINGS.

Ninety-Eight Plastic Trim Limited, Concord, Ont.

Tel. 416-660-0044 Fax: 416-738-3796.
(P.) John Mondino

Export: N.E. USA, S.E. USA, N. Central USA, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Interest: Sales of our edge guard, wheel well moulding and any kind of plastic extrusions.

AUTOMOBILE BODY TEXTILE TRIMMINGS.

Custom Trim Ltd., Waterloo, Ont.

Tel. 519-885-0500 Fax: 519-885-4193.
(P.) George Chuchman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico, Western Europe, Japan. Foreign Reps. Trim Sales & Engineering Inc., Dearborn, MI, U.S.A.; Beat Hirtz, Zuerich, Switzerland.

AUTOMOBILE ELECTRIC OR ELECTRONIC EQUIPMENT.

Centaur Mfg. Co. Ltd., Richmond Hill, Ont.

Tel. 416-884-6474.
(G.M.) H. Donald Hamilton, P.Eng

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Interest: Products which would be marketed to industry-plant engineers.

DBM Reflex Enterprises Inc., St-Laurent, Que.

Tel. 514-331-7280 Fax: 514-331-6775.
(P.) Italo Caroli

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand, South America. Foreign Reps. Reinhold Krauss, Berliner, Germany, Alberto Caroli, Sesto S. Giovanni, Italy, OPT Pty., Victoria, Australia.

AUTOMOBILE OR TRUCK PARTS. See also Specific Headings.

Absco Limitée, Quebec, Que.

Tel. 418-627-3113 Fax: 418-626-7843.
(G.M.) Jean-Paul Dussault

Export: N.E. USA, N. Central USA.

Canadian A.S.E. Limited, Mississauga, Ont.

Tel. 416-670-0218 Fax: 416-670-1415.
(P.) L.G. Buganto

Export: N.E. USA, S.E. USA, N. Central USA, Mexico.
Interest: Automotive seat hardware.

Comptank Corp., Bothwell, Ont.

Tel. 519-695-2915 Fax: 519-695-2114.
(S.) Lee Bilan

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Hull-Thomson Ltd., Windsor, Ont.

Tel. 519-969-0282 Fax: 519-969-3122.
(P.) David J. Pantan, P.Eng.

Export: N. Central USA, S. Central USA. Foreign Reps. Kingsley Assoc., South Field, MI, Labold Corp., Columbus, IN, U.S.A. Interest: Open to look at all areas but mainly interested in automotive.

Jancox Metal Products Inc., Etobicoke, Ont.

Tel. 416-675-1675 Fax: 416-675-1696.
(P.) Paul Janza

Export: N.E. USA, S.E. USA, S. Central USA.

Judricks Enterprises Limited, Windsor, Ont.

Tel. 519-258-9533 Fax: 519-258-4130.
(P.) Inder K. Nayar

Export: N. Central USA, S. Central USA. Interest: Precision components.

Karmay Heavy Stamping, Milton, Ont.

Tel. 416-878-5571 Fax: 416-876-1519.
(Asst.G.M.) Steve Rodgers

Export: N.E. USA, N. Central USA, S.W. USA, Mexico.

Ledco Limited, Kitchener, Ont.

Tel. 519-748-5232 Fax: 519-748-5237.
(Stamping Plant Mgr.) D. Finney

Export: N.E. USA.

Linex Manufacturing Inc., Guelph, Ont.

Tel. 519-837-0880 Fax: 519-837-0832.
(Compt.) Luciano Toscan

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA. Foreign Reps. Alpha Industrial Sales, Pontiac, Rochester Sales, Rochester, MI, Technical Assoc., Penfield, NY, U.S.A.

Noordermeer Bros. Inc., Delaware, Ont.

Tel. 519-652-5001.

(P.) H.J. Noordermeer

Export: S.E. USA, N. Central USA, N.W. USA.

Polywheels Manufacturing Limited, Oakville, Ont.

Tel. 416-847-0600 Fax: 416-847-3626.
(Mktg.Mgr.) Sean Milligan

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East.

Prevost Car Inc., Ste. Claire, Que.

Tel. 418-883-3391.

(Dir.Mat'l) Pierre Dupras

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Prevost Car Inc., Lynd Horst, NJ, U.S.A.

RCP Inc., Downsview, Ont.

Tel. 416-636-7580 Fax: 416-630-3258.
(V.P.) Fred Wilding

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Wirco Products Ltd., London, Ont.

Tel. 519-681-2100 Fax: 519-681-3021.
(V.P.) R.W. Scafe

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. R.A. Smith and Assoc., Roghester, MI, U.S.A.

AUTOMOTIVE ASSEMBLIES.

ITT Milrod, Mississauga, Ont.

Tel. 416-625-6210 Fax: 416-625-5719.

(Mgr.Sales & Mktg.) James McCorkindale

Export: N.E. USA, N. Central USA, S. Central USA, Mexico, South America.

Zettel Manufacturing Limited, Kitchener, Ont.

Tel. 519-742-8389 Fax: 519-742-8390.

(P.) Joseph A. Zettel

Export: S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico.

AUTOMOTIVE BODY SHOP EQUIPMENT. See also Tools, Automobile.

Wedge Clamp International Inc., Richmond, B.C.

Tel. 604-270-4928 Fax: 604-270-6598.

(V.P.Mktg.) Roy S. Kilby

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, China/Hong Kong, Japan, Australia, New Zealand. Foreign Reps. Autobody Business Inc., Kobe, Japan; Eagers Parts & Equip., Newstead, Australia; International Tech. & Marketing, France; Sut Lick Equip., Hong Kong; AMEC bv., Breda, Netherlands. Interest: Automotive repair tools and equipment.

AUTOMOTIVE EQUIPMENT.

Hayes-Dana Filters Inc., Cambridge, Ont.

Tel. 519-653-3263 Fax: 519-653-3109.

(Asst.Exp.Mgr.) Edward G. Burr

Export: S.E. USA, N.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Europe, Middle East, Central and South America and Australia. Interest: Oil, air, gas and fuel filters.

Wolverine Tube (Canada) Inc., London, Ont.

Tel. 519-455-0770 Fax: 519-455-9238.

(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

AWNINGS, Metal.

AAA Aluminum Products Ltd., North Burnaby, B.C.

Tel. 604-298-7241 Fax: 604-294-2411.

(P.) B. Henderson

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Eskerod Signs Limited, Westbrook, Ont.

Tel. 613-384-1883.

(Mgr.) Scott Watson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Foreign Reps. Signpro New York, Alexandria Bay, NY, U.S.A.

AXLES. Automobile (1); Buggy, Carriage and Wagon (2); Car (3); Locomotive (Steel) (4); Trailer (5); Transit Car (5a); Truck, Two Speed (6).

Burgess Power Train & Mfg. Inc., Sudbury, Ont.

Tel. 705-897-4911 Fax: 705-897-4289.

(V.P.Exp.Mktg.) Tim Edwards

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, Australia, New Zealand, South America.

B

BACTERIOLOGICAL PRODUCTS.

Lallemand Inc., Montreal, Que.

Tel. 514-522-2133 Fax: 514-522-2884.

(P.) Jean Chagnon

Export: N.E. USA, N. Central USA, S.W. USA, Mexico, Western Europe, Africa, Japan, Australia, New Zealand, South America.

BAGS, Canvas. Golf (1); Camping and Dunnage (2); Mail (3); Cash and Security (4); Tool (5).

Fell-Fab Products Limited, Hamilton, Ont.

Tel. 416-560-9230 Fax: 416-560-9846.

(V.P.Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

BAGS, Cotton or Jute. Cement, Graphite and Plaster (1); Laundry, Garment, etc. (1a); Flour, Feed, Meal, Grain, Sugar (2); Grey Fabric (3); Onion, Open Mesh (3a); Tea (4); Hardware (5); Potato, Turnip, etc. (6); Parcel Post, Mailing (7).

Fell-Fab Products Limited, Hamilton, Ont.

Tel. 416-560-9230 Fax: 416-560-9846.

(V.P.Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

BAGS, Filter.

Fell-Fab Products Limited, Hamilton, Ont.

Tel. 416-560-9230 Fax: 416-560-9846.

(V.P.Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

Industrial Filter Fabrics Limited, Hamilton, Ont.

Tel. 416-549-9626 Fax: 416-547-7660.

(Sales Mgr.) Russel J. Kelly

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

Kraemer Tool & Mfg. Co. Ltd., Brampton, Ont.

Tel. 416-458-0400 Fax: 416-458-0688.

(Off.Co-ord) Geoffrey E. Ball

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Eastern Europe/U.S.S.R., Central America/Caribbean. Foreign Reps. Sicma USA Inc., Oceanside, NY, Wegoma Machinery, Twinsburg, OH, Koch Machinery, W.J. Redmond, Atlanta, GA, Woodworker's Eqpt. & Supply, New Milford, CT, U.S.A. Interest: Distributorship of dealership of our products in foreign territory but not offer exclusive relationships.

BAGS, Leather, Vinyl, etc. Doctors' (1); Ladies' Hand (2); School (3); Insulated (4); Golf (5).

Brooks, Marilyn, Boutique Inc., Toronto, Ont.

Tel. 416-367-5700.

(Sales Dir.) Martin Porter

Export: N.E. USA, S.E. USA, S.W. USA. Interest: Our fashions and accessories produced in the Pacific region.

Elegance Leather Goods Inc., Toronto, Ont.

Tel. 416-366-8601 Fax: 416-366-4127.

(P.) K.I. Beidas

Export: N.E. USA, N. Central USA, Middle East. Interest: Leather accessories, glassware, metal giftware, clocks and picture frames.

BAGS, Plastic. Polyethylene (1); Polypropylene 1(a); Transparent (2); Woven (3).

Alberta Ag-Industries Ltd., Westlock, Alta.

Tel. 403-349-4719 Fax: 403-349-4741.

(G.M.) Dwight Smith-Gander

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Australia, New Zealand.

Austin House, Inc., Oakville, Ont.

Tel. 416-825-2650 Fax: 416-825-3200.

(P.) Jack M. Taylor

Export: N.E. USA, S.E. USA, N.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, China/Hong Kong, Australia, New Zealand.

Novatex Mfg. Canada Ltd., Calgary, Alta.

Tel. 403-279-6673 Fax: 403-236-0652.

(Mgr.Fin. & Admin.) Ravi Menon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Africa.

Syntex Convertors Ltd., Winnipeg, Man.
Tel. 204-947-0243 Fax: 204-947-1786.
(P.) Daniel J. Martin
Export: N.W. USA.

BAGS AND CASES, Lined, for Cosmetics, Bathing Suits, Diapers, etc.

Suzanne Promotions Ltd., Toronto, Ont.
Tel. 416-534-2305 Fax: 416-534-2209.
(P.) Suzanne Brown
Export: N.E. USA, S.E. USA. Foreign Reps. Kathryns Colours and Scents, Miami Beach, FL, U.S.A. Interest: Interested in products that are high end giftstore or lingerie cosmetics related.

BAITS, Artificial, Fish.

Lucky Strike Bait Works Ltd., Peterborough, Ont.
Tel. 705-743-3849 Fax: 705-743-4043.
(V.P.) Kim Rhodes
Export: N.E. USA, N. Central USA, N.W. USA, Western Europe.

BAKERY EQUIPMENT.

Equipment Doyon Inc., Liniere, Que.
Tel. 418-685-3431 Fax: 418-685-3948.
(V.P.Sales) Maurice Doyon
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, Eastern Europe/U.S.S.R., China/Hong Kong. Foreign Reps. General Carriage & Supplies Co. Inc., Windham, ME, Institutional & Supermarket Equip., Plantation, FL, Samson Inc., Burlingham, CA, Store Engineering Co., Youngtown, OH, Storemen Seocality Inc., Harrisonburg, VA, Wetterau, Hazelwood, MO, City Wide Equipment Service Co., College Point, Sherwin Sales, Tonawanda, Resnick Equipment Inc., Mountindale, NY, Fesco Deli Systems, Seattle WA, Northwest Butcher's Supplies, Clarkamas, OR, Dawn Equipment Inc., Jackson, MI, Bond Burns Distributing, St-Louis, MO, Dawn Equipment Co., Ellenwood, GA, East Cost Tarr Heel Marketing, Charlotte, NC, Marsi Systems, San Antonio, TX, B.A.K.E. Marketing, Dickson, TN, U.S.A., Yue Po Engineering, Kowloon, Hong Kong, Groupe Sococo, Cameroun, Africa.

Wemas International Ltd., Calgary, Alta.
Tel. 403-276-4451 Fax: 403-277-0725.
(G.M.) Michael Duggan, P.Eng.
Export: S. Central USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R., China/Hong Kong.

BALLOONS, Toy, Rubber.

Dynamic Displays, Windsor, Ont.
Tel. 519-254-9563 Fax: 519-258-0767.
(P.) James Thomson
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean, South America.

BAND MILLS.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin
Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

BARBECUES.

Dickinson Mfg. Co. Ltd., Coquitlam, B.C.
Tel. 604-525-6444 Fax: 604-525-6417.
(P.) David McIntosh
Export: N.E. USA, N.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. Dickinson Norway, Vestfossen, Norway, Dickinson Mid-Europe, Heesch, Holland. Interest: Diesel stoves and heaters and custom precision metalwork.

Hardt Equipment Manufacturing Inc., Lachine, Que.
Tel. 514-631-7271 Fax: 514-631-7273.
(Dir.Mktg. & Sales) Mitch Kastner
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Central America/Caribbean, South America. Foreign Reps. Coatline Sales & Marketing Inc., Santa Ana, CA, Cofle Associates, Tampa, FL, E & S Marketing Group, Inc., Minneapolis, MN, Siegel & Associates, Atlanta, GA, Masteller Marketing Inc., Westminster, CO, Mordell-Pekter & Associates Inc., McMurray, Flourton, PA, Frank J. Doyle, Incorporated, Laurence Harbour, NJ, A.M. Bellware & Associates, Kalamazoo, MI, U.S.A. Interest: Interested in developing new complimentary products.

Shepherd Products Limited, Unionville, Ont.
Tel. 416-475-6454 Fax: 416-475-1152.
(V.P.) J. Jabez
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

BARKERS, Pulpwood, Log and Slab.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin
Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

BARRIERS, Crowd Control. See also Equipment, Crowd Control.

Wylie, Glenn J., & Associates Ltd., Etobicoke, Ont.
Tel. 416-253-5813 Fax: 416-253-9749.
(V.P.) Mike Wylie
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R..

BARS, Angle, Tie, Switch and Splice.

Stelco Inc., Hamilton, Ont.
Tel. 416-528-2511 Fax: 416-528-4412.
(V.P. & G.M.) L. Simpson
Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan. Interest: Steel related technology and products.

BARS, Phosphor Bronze, Cored and Solid.

NF Castings Ltd., Niagara Falls, Ont.
Tel. 416-374-3616 Fax: 416-354-7476.
(P. & G.M.) John Moore
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA.

BARS, Steel, Concrete Reinforcing.

Con-Force Structures Limited, Calgary, Alta.
Tel. 403-262-2428 Fax: 403-266-6255.
(P.) David Pickersgill
Export: N. Central USA, N.W. USA. Interest: Post-tensioning systems, mechanized production of precast concrete, new materials and processes for precast concrete.

Stelco Inc., Hamilton, Ont.
Tel. 416-528-2511 Fax: 416-528-4412.
(V.P. & G.M.) L. Simpson
Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan. Interest: Steel related technology and products.

BARS, Steel, Rounds, Squares, Flats, and Special Sections.

Stelco Inc., Hamilton, Ont.
Tel. 416-528-2511 Fax: 416-528-4412.
(V.P. & G.M.) L. Simpson
Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan. Interest: Steel related technology and products.

BASES OR PEDESTALS, Chairs, Tables, etc.

Faultless Manufacturing Inc., Waterloo, Ont.
Tel. 519-885-5550 Fax: 519-885-4081.
(Sales & Mktg. Mgr.) Gary W. Johnson
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America. Interest: Office furniture chair components, accessories and casters.

BASKETS, Waste Paper.

Great-West Metal (1982) Ltd., Winnipeg, Man.
Tel. 204-942-2451 Fax: 204-943-1790.
(G.M.) Martin Williams
Export: N.E. USA, S. Central USA. Interest: Manufacturing and distributing metal products.

BASKETS, Wire.

Fitzgerald McAvoy Wire Goods Limited, Rexdale, Ont.
Tel. 416-743-7526 Fax: 416-748-9660.
(G.M.) G.T. Kohoe
Export: N.E. USA, N. Central USA.

BATHING SUITS.

Sea Queen, Toronto, Ont.
Tel. 416-362-6426 Fax: 416-362-8656.
(G.M.) D. Paterson
Export: N.E. USA, S.E. USA, S. Central USA, S.W. USA, Western Europe, Central America/Caribbean.

BATHROOM ACCESSORIES.

Avmor Ltd./Ltée., Montreal, Que.
Tel. 514-849-8074 Fax: 514-844-3114.
(Exec.V.P.) M. Chinics
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand, South America.
MBM Ceramics 1983 Division of Caddiford Investments Ltd., Toronto, Ont.
Tel. 416-251-2218 Fax: 416-251-0938.
(G.M.) Hank Dusseldorp
Export: S.W. USA.

BATTERIES, Storage, Lead Acid.

GNB Batteries (Canada) Inc., Mississauga, Ont.
Tel. 416-624-1107 Fax: 416-624-1801.
(Exp.Mgr.) Brian P. Winkless
Export: Middle East, Africa, Central America/Caribbean.

BATTERIES, Storage, Nickel Cadmium, Industrial.

NIFE Corporation, Scarborough, Ont.
Tel. 416-757-5151 Fax: 416-752-4514.
(Int'l Mgr.) Gary Pollock
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives.

BATting, Wool and Cotton.

Stearns Canada Inc., Mississauga, Ont.
Tel. 416-270-4360 Fax: 416-270-5270.
(Exec.V.P.) Mike Lutes
Export: N.E. USA, Australia, New Zealand.

BEACHWEAR.

Sea Queen, Toronto, Ont.
Tel. 416-362-6426 Fax: 416-362-8656.
(G.M.) D. Paterson
Export: N.E. USA, S.E. USA, S. Central USA, S.W. USA, Western Europe, Central America/Caribbean.

BEAMS, Steel.

Algoma Steel Corporation, Limited, The, Mississauga, Ont.
Tel. 416-276-1400 Fax: 416-276-1452.
(Mgr.Admin.) Clark

D-8 BEAMS—

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

BEARINGS, Ball.

Argosy Bearing/Torington, Rexdale, Ont.
Tel. 416-746-1304 Fax: 416-746-8385.
(Prod.Mgr.) Dennis Wilks

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Bearings, Machine Tool

Ingersoll-Rand Canada Inc., Kirkland, Que.
Tel. 514-695-9040 Fax: 514-695-0963.
(P. & C.E.O.) William L. Mallory

Export: Mexico, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. I-R Co., Europe, Australia and India. Interest: Machinery and equipment to Eastern Europe area.

BED HARDWARE.

De Bartolo Springs Ltd., Toronto, Ont.
Tel. 416-247-2135 Fax: 416-247-1797.
(V.P.Sales & Mktg.) Elio De Bartolo

Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA, Middle East, China/Hong Kong. Interest: Any bed room related products in or to be used by the bedding or furniture industry.

BEDDING.

Springwall Sleep Products, Moncton, N.B.
Tel. 506-532-4481 Fax: 506-532-8733.
(V.P.Sales & Mktg.) Boyd Kay
Export: N.E. USA.

BEDS, Bunk.

Springwall Sleep Products, Moncton, N.B.
Tel. 506-532-4481 Fax: 506-532-8733.
(V.P.Sales & Mktg.) Boyd Kay
Export: N.E. USA.

BEDSPREADS.

Daisy Decorative Products, Ltd., Toronto, Ont.
Tel. 416-530-0400 Fax: 416-530-1505.
(P.) J.M. Doherty

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Australia, New Zealand. Foreign Reps. Gene Robbins Inc., New York, NY, U.S.A.

BEER, ALE, STOUT, etc. Ale (1); Lager (2); Porter (3); Stout (4).

Moosehead Breweries Limited, Dartmouth, N.S.
Tel. 902-468-7040 Fax: 902-468-0502.
(V.P.Mktg.) Richard Knudson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. Whitebread & Co. PLC The Brewery, London, England; Matilda Bay Brewing Co., Victoria, Australia. Interest: The brewing business is our primary interest.

BELLS, Ship and Fire Reel, Church, School and Farm.

Stoermer Bell & Brass Foundry, Breslau, Ont.
Tel. 519-648-2281.
(Prop.) Herb Stoermer
Export: N.E. USA.

BELTING, Rubber.

AG Belting Inc., Regina, Sask.
Tel. 306-721-2020 Fax: 306-721-2388.
(P.) John M. Verbeek
Export: N. Central USA, S. Central USA, N.W. USA, Australia, New Zealand.

CANADIAN TRADE INDEX

BELTS, Cotton and Rubberized, Woven and Round Braided, Endless.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P.Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

BELTS. Ladies' (1); Men's (2).

Bench Craft Leather Inc., Kitchener, Ont.
Tel. 519-576-4220 Fax: 519-741-5016.
(P. & G.M.) R. Murakami

Export: Japan.

Canada Belt & Bag Co. Inc., Montreal, Que.
Tel. 514-382-3440 Fax: 514-383-6182.
(P.) Emanuel Epstein

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Canada Belt Co. U.S., New York, NY, U.S.A. Interest: Manufacture of ladies' and men's belts.

Custom Leather Canada Ltd., Waterloo, Ont.
Tel. 519-746-1030 Fax: 519-746-8395.
(P.) Art Browne

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Japan.

BELTS, Safety.

Ancra Canada Ltd., Scarborough, Ont.
Tel. 416-299-3200 Fax: 416-299-4274.
(Mng.Dir.) Norman Reader

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Interest: Transportation equipment, cargo restraint devices

BENCHES, Industrial.

Mote, R.F., Limited, Richmond Hill, Ont.
Tel. 416-884-5250 Fax: 416-737-5188.
(V.P.) Brian R. Mote

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Herr Industrial Inc., Lititz, PA, E S E Emmtronics, Indianapolis, IN, Rock Sales Inc., Des Plaines, IL, U.S.A. Interest: Custom sheet metal products to manufacture.

BENCHES, Lawn and Park.

Streetscape Precast Furnishing Incorporated, Grimsby, Ont.
Tel. 416-945-2480 Fax: 416-945-2487.
(P.) Emilio Sciallo

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East. Interest: Europe, USA, Middle East and Far East.

BENDING, Special, Made to Drawing. Wood (1); Metal (2).

N W Wood Bending, Elmira, Ont.
(Prop.) Ervin W. Martin

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA.

BENDS AND SHAPES, Tubing.

Calco Metal Manufacturing Corp., St. Thomas, Ont.
Tel. 519-633-4700 Fax: 519-633-9653.
(Off.Mgr.) T.J. Liston

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, South America.

Rice Engineering & Operating Ltd., Edmonton, Alta.
Tel. 403-469-1356 Fax: 403-469-2587.
(P. & Mgr.) Dave A. Hindley
Export: S. Central USA.

BILLETS, BLOOMS AND SLABS.

Algoma Steel Corporation, Limited, The, Mississauga, Ont.
Tel. 416-276-1400 Fax: 416-276-1452.
(Mgr.Admin.) Clark

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

BINDERS, Loose Leaf. See also Systems, Loose Leaf.

Custom Leather Canada Ltd., Waterloo, Ont.
Tel. 519-746-1030 Fax: 519-746-8395.
(P.) Art Browne

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Japan.

BINS, Steel.

Flexahopper Plastics Ltd., Lethbridge, Alta.
Tel. 403-328-8146 Fax: 403-328-8476.
(P.) Jim G. Spenceley

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Australia, New Zealand. Foreign Reps. Flexahopper Propriety Ltd., Queensland, Australia. Interest: Rotomolding plastics.

Mould-Tek Industries Inc., Scarborough, Ont.
Tel. 416-285-5400 Fax: 416-285-5432.
(V.P.) Ken Hoffman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Berg Chilling Systems Ltd., Woodale, IL, U.S.A.

Weninger Industries Ltd., Saskatoon, Sask.
Tel. 306-931-2855 Fax: 306-931-2786.
(S.M.) Brant Begush

Export: N.E. USA, N. Central USA, N.W. USA. Foreign Reps. Westeel Agri, Fargo, ND, U.S.A. Interest: Grain storage and handling.

BIOLOGICAL PRODUCTS. See also Specific Headings.

Bocknek Ltd., Toronto, Ont.
Tel. 416-745-0796 Fax: 416-745-8843.
(V.P.) G. Bocknek

Export: N.E. USA, S.E. USA, S. Central USA, S.W. USA, Western Europe, Middle East, Africa, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand. Interest: Animal by-products related and pharmaceutical raw materials.

BITS. See also Drills; Machinery, Drilling.

Manley Steels Limited, Concord, Ont.
Tel. 416-669-5860 Fax: 416-669-5689.
(P. & G.M.) Terrence G. Manley

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Mexico, Western Europe, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, South America.

Tipco, Inc., Bramalea, Ont.
Tel. 416-791-9811 Fax: 416-791-4917.
(Sales Eng.) Rod Farmer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Australia, New Zealand, South America. Foreign Reps. Industry Railway Supplies Inc., Chicago, Cleveland, IL, U.S.A.; Fessi Pty Ltd., N.S.W., Australia.

Walker-McDonald Bits Ltd., Calgary, Alta.
Tel. 403-279-2433 Fax: 403-236-7498.
(P.) William Watson

Export: S.W. USA, Western Europe, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Austex Supply Pte. Ltd., Archerfield, Seismic Supply International, Brisbane, Queensland, Australia; Palmer Industries, Williston, ND, Ray-Tex Equipment Co. Inc., Rowlett, TX, U.S.A.; P.T. Indolokta Buana Graha, Jakarta, Indonesia; RA VA s.r.l., Rome, Italy; Krupp Widia GmbH, Sachbeaberiter, Abteilung, Germany.

BITS, Detachable, for Rock Drilling.

Letco Limited, Cambridge, Ont.
Tel. 519-653-9711 Fax: 519-653-0781.
(P.) Betty Cap

Export: Middle East, Eastern Europe/U.S.S.R..

BLACKBOARDS AND CHALKBOARDS.

Jelinek Cork Limited, Oakville, Ont.
Tel. 416-827-4666 Fax: 416-825-2421.
(P.) Henry Jelinek

Export: N.E. USA, N. Central USA, S. Central USA. Foreign Reps. Jelinek Cork Corp., Lakeport, NY, U.S.A. Interest: Products relating to stationery items.

V.P. Visual Plastic Limited, Montreal, Que.
Tel. 514-739-3116 Fax: 514-739-0085.
(P.) J. Josephson
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Africa, Central America/Caribbean. Foreign Reps. MagnaPlan Corp., Champlain, NY, Graphic Systems, Burlington, NC, U.S.A. Interest: Stationary drafting, meeting room supplies and equipment.

BLADES, Bulldozer, Grader, Scraper, Snowplow, etc.

Ber-Vac Inc., Thetford Mines, Que.
Tel. 418-338-6153 Fax: 418-338-4290.
(S.M.) Eugene V. Paskewitz
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Farm equipment, lawn and garden tractor attachments.

Craig's Machine Shop Ltd., Hartland, N.B.
Tel. 506-375-4493 Fax: 506-375-4848.
(V.P.) John W. Craig
 Export: N.E. USA, S.E. USA, N. Central USA.

Degelman Industries Ltd., Regina, Sask.
Tel. 306-543-4447 Fax: 306-543-2140.
(Gen.S.M.) Jack Degelman
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand. Interest: Farm machinery.

Letco Limited, Cambridge, Ont.
Tel. 519-653-9711 Fax: 519-653-0781.
(P.) Betty Cap
 Export: Middle East, Eastern Europe/U.S.S.R..

BLADES, Machine Knife.

Machine Knife Company, The, Hamilton, Ont.
Tel. 416-545-7277 Fax: 416-545-5450.
(P.) Roger D. Heise
 Export: N.E. USA, N. Central USA, S.W. USA. Foreign Reps. C G Smith & Assoc., Barrington, IL, U.S.A. Interest: Rotary machine knives.

BLANKETS, Fire.

DDI Seamless Cylinder International Inc., Sault Ste. Marie, Ont.
Tel. 705-759-0060 Fax: 705-759-0063.
(P.) George Y. Masters
 Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, Middle East, S. Asia (incl. India, Pakistan), Central America/Caribbean. Interest: Any products where a drawn cylinder represents 50% of component.

Feli-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P.Int'l Mktg.) Glen Fell
 Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

BLAST CLEANING EQUIPMENT, Air and Airless.

Fargotech Inc., Hamilton, Ont.
Tel. 416-544-7777 Fax: 416-544-5333.
(P. & G.M.) Lorne E. Simmons
 Export: S.E. USA, N. Central USA. Interest: Foundry industry.

BLOUSES.

Artacious Inc., Willowdale, Ont.
Tel. 416-494-5998 Fax: 416-495-1824.
(P.) David Roman
 Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Japan.

BLOWERS. Domestic Furnace (1); Forced Draft (2); Pressure (3); Rotary (4); Turbo (5); – Centrifugal (6).

M.K. Plastics Corporation, Montreal, Que.
Tel. 514-871-9999 Fax: 514-871-1753.
(G.M.) Mel Copper
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Plastic fans and blowers.

BOARDS, Bulletin.

Jelinek Cork Limited, Oakville, Ont.
Tel. 416-827-4666 Fax: 416-825-2421.
(P.) Henry Jelinek
 Export: N.E. USA, N. Central USA, S. Central USA. Foreign Reps. Jelinek Cork Corp., Lakeport, NY, U.S.A. Interest: Products relating to stationery items.

Umbra Shades Ltd., Scarborough, Ont.
Tel. 416-299-0088 Fax: 416-299-6168.
(Mktg.Co-ord) Paula Burt
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand.

V.P. Visual Plastic Limited, Montreal, Que.
Tel. 514-739-3116 Fax: 514-739-0085.
(P.) J. Josephson
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Africa, Central America/Caribbean. Foreign Reps. MagnaPlan Corp., Champlain, NY, Graphic Systems, Burlington, NC, U.S.A. Interest: Stationary drafting, meeting room supplies and equipment.

Visual Planning Corporation, Montreal, Que.
Tel. 514-739-3116 Fax: 514-739-0085.
(P. & G.M.) Joseph Josephson
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Africa, Central America/Caribbean. Foreign Reps. MagnaPlan Corp., Champlain, NY, Graphic Systems, Burlington, NC, U.S.A. Interest: Stationery, drafting and meeting room supplies and equipment.

BOATS, Row, Outboard Motor, etc.

D.H. Boat Building Limited, Tatamagouche, N.S.
Tel. 902-657-3045.
(P.) Dana Hunter
 Export: N.E. USA. Interest: We would be interested in manufactruing other companies products in Canada or having our products marketed in other countries.

Sport Craft Nautical Products Inc., Terrebonne, Que.
Tel. 514-477-2010 Fax: 514-477-2012.
(P. & S.M.) Pierre Lemieux
 Export: N.E. USA, Western Europe.

BOILER FEED WATER TREATMENT.

Skyline Products Ltd., Fort Saskatchewan, Alta.
Tel. 403-998-3771 Fax: 403-992-1185.
(P.) J.D. Law
 Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

BOILERS, Steam and Hot Water Heating.

Acme Engineering Products Ltd., Montreal, Que.
Tel. 514-342-5656 Fax: 514-342-3131.
(Exp.Mgr.) A. Avidan
 Export: Middle East, S.E. Asia, Japan. Interest: Industrial heating equipment, boilers

Chromalox Inc., Rexdale, Ont.
Tel. 416-743-8000 Fax: 416-743-2911.
(V.P.Sales & Mktg.) Jack McQueston
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. Four Gay Eng. Co. Ltd., Wanchai, Hong Kong; Can Corp., North Yorkshire, England; Damin Sales, Edison, NJ, U.S.A.; C.E. Tang Yuk, Port of Spain, Trinidad. Interest: Any product/service related to electric comfort conditioning, electric process industrial heating and fresh air technology.

BOLTS, Door.

Hager Hinge Canada Ltd., Kitchener, Ont.
Tel. 519-893-7580 Fax: 519-893-4382.
(P.) C.L. Ronzio
 Export: S.E. USA, Central America/Caribbean. Interest: Looking or markets requiring North American door hardware for architectural and commercial buildings.

BOLTS, Fasteners, Specialty. Alloy (1); Anchor (2); Bent (3); Bolt Ends (4); Cant Dog (5); Corrosion Resistant (Aluminum, Brass, Bronze, Stainless Steel, etc.) (6); Coupling (7); Drift Pin (8); Expansion (9); Eye (10); Fitting Up (11); Forged, Head Liner (12); Hook (13); Mine Roof or Rock (14); Pole Line (15); Railway Track (16); Self-Locking (17); Special or Custom-Made (18); Spring Centre (19); Threaded Rods (20); Toggle (21); Tractor Pad (22); U (23).

Lister Bolt & Chain Ltd., Richmond, B.C.
Tel. 604-273-5411 Fax: 604-273-5495.
(Gen.S.M.) M.J. Stobbart
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.
Tel. 519-758-8888 Fax: 519-758-1881.
(V.P.Sales & Mktg.) J.W. Spencer
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

Westland Fasteners, Div. of Westland Steel Products Ltd., Winnipeg, Man.
Tel. 204-224-1654 Fax: 204-224-5337.
(V.P.Sales & Mktg.) Jack Geib
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Kisco Inc., Oklahoma City, OK, A.O. Woerner & Sons, St. Louis, MO, Jacobs & Assoc., Rocky River, OH, J.E. Jackson Corp., Waukesha, WI, U.S.A.

BOLTS, Fasteners, Standard. Capscrew (Hex and Flat) (1); Carriage (2); Corrosion Resistant (Aluminum, Brass, Bronze, Stainless Steel, etc.) (3); Elevator (4); Hexagon (5); Lag (6); Machine (Square, Hexagon and Countersunk) (7); Plow (8); Step (9); Structural (10).

Lister Bolt & Chain Ltd., Richmond, B.C.
Tel. 604-273-5411 Fax: 604-273-5495.
(Gen.S.M.) M.J. Stobbart
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

BONDING COMPOUNDS.

Industrial Formulators of Canada Limited, Burnaby, B.C.
Tel. 604-294-6315 Fax: 604-294-8052.
(Mktg.Mgr.) Karol Peters
 Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Middle East, Australia, New Zealand. Interest: Epoxy products and application equipment.

BONDING for Concrete. See also Reinforcements, Concrete.

Gemite Products Inc., Mississauga, Ont.
Tel. 416-672-2020 Fax: 416-672-6780.
(G.M.) Igor Nikolajev
 Export: N. Central USA. Interest: Rigid insulation board and exterior wall coatings.

Kryton International Inc., Vancouver B.C.
Tel. 604-324-8280 Fax: 604-324-8899.
(P. & C.E.O.) Ron Yuers
 Export: N.E. USA, Mexico, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, China/Hong Kong. Interest: Coatings and chemicals.

BOOKCASES.

Mylex Limited, Etobicoke, Ont.
Tel. 416-251-5561 Fax: 416-251-2477.
(V.P.Sales) Michael Burger
 Export: N.E. USA, N. Central USA, N.W. USA, Western Europe. Interest: Furniture and furniture related hardware.

BOOKS, Note and Memo.

Harvard Planner Group, The, Ottawa, Ont.
Tel. 613-523-3333 Fax: 613-235-1115.
(Chmn.) Alain P. Martin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean, South America.

BOOTHS, Exhibition, Convention, etc.

Hanna Design, Don Mills, Ont.

Tel. 416-445-0950 Fax: 416-445-5274.
(P.) Gary Hanna

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Australia, New Zealand. Interest: Patented structure systems for portable exhibit and display construction along with necessary graphic technology involved.

BOOTS and SHOES, Athletic and Sporting.

Baseball (1); Bowling (2); Curling (3); Football (4); Golf (5); Hockey (6); Skating (7); Ski (8); Track (9); Climbing and Hiking (10); Soccer (11).

Hichaud Inc., Loretteville, Que.

Tel. 418-842-4045 Fax: 418-842-5815.
(G.M.) Gerard Potvin

Export: N.E. USA, N. Central USA, Western Europe.
Interest: Stitching components to finish products.

BOOTS and SHOES, Leather, Cloth, Plastic, etc. Men's Dress (1); Men's Casual (2); Boys' (3); Juvenile or Infants' (4); Women's and Girls' Dress (5); Women's and Girls' Casual (6); Women's and Girls' Fashion Boots (7); Nurses' (8); Lumbermen's, Miners', Prospectors' or Hunters' (9); Work and Workmen's Safety (10); Riverdrivers' and Loggers' (11); Snowboots (12); Snowmobile (12A); After Ski (13); Moccasins (14); Canvas (15); Felts (16); Western or Cowboy (17); Dance and Theatrical (18); Wooden Sole (19).

Burnett's & Struth Scottish Regalia Ltd., Barrie, Ont.

Tel. 705-728-3232 Fax: 705-728-2962.
(P.) Bill Burnett

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

Cloutier, Eugene, Inc., St. Emile, Que.

Tel. 418-842-2087 Fax: 418-842-6651.
(Mgr.) A. Gagne

Export: N.E. USA, N. Central USA, S.W. USA. Foreign Reps. Stuart F. Elwing Associates, Campbells Port, WI, U.S.A.

Dayton Shoe Co. Ltd., Vancouver, B.C.

Tel. 604-253-6671 Fax: 604-253-8163.
(V.P.) Ray Wohlford

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Foreign Reps. Sutton Ent., Shonan Machi, Higashi Katsushika-Gun Chiba-Ken, Japan, Dashco, Bellingham, WA, U.S.A.

Hichaud Inc., Loretteville, Que.

Tel. 418-842-4045 Fax: 418-842-5815.
(G.M.) Gerard Potvin

Export: N.E. USA, N. Central USA, Western Europe.
Interest: Stitching components to finish products.

Little Diane Ballet Shoes, Montreal, Que.

Tel. 514-274-6305 Fax: 514-274-6568.
(P.) Hyman L. Rosenfeld

Export: N.E. USA. Interest: Dance footwear.

BOTTLE FILLING EQUIPMENT.

Bevco Conveying Systems, Surrey, B.C.

Tel. 604-888-1455 Fax: 604-888-2887.
(S.M.) Terry O'Brien

Export: S. Central USA, N.W. USA, S.W. USA, Middle East, S.E. Asia, China/Hong Kong, Australia, New Zealand.

BOTTLES. Glass (1); Plastic (2); Nursing (3).

Chester Plastics (1975) Limited, Chester, N.S.

Tel. 902-275-3522 Fax: 902-275-5002.
(Mktg.Mgr.) E.G. Baker

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe.

BOXES, File, Storage.

Ross-Ellis (Canada) Ltd., Montreal, Que.

Tel. 514-861-2411 Fax: 514-861-7610.
(V.P.) Peter Kerr

Export: N.E. USA, N.W. USA. Foreign Reps. Agents, New York, NY, Northridge, CA, U.S.A.

BOXES, Metal.

Lenworth Metal Products Limited, Rexdale, Ont.

Tel. 416-675-9390 Fax: 416-675-6874.
(Purch.Mgr.) Paul Gatto

Export: N.E. USA, S.E. USA, N. Central USA. Interest: Material handling products and steel fabrication.

BOXES, Plastic.

Austin House, Inc., Oakville, Ont.

Tel. 416-825-2650 Fax: 416-825-3200.
(P.) Jack M. Taylor

Export: N.E. USA, S.E. USA, N.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, China/Hong Kong, Australia, New Zealand.

BOXES, Safety Deposit.

Chubb Security Safes, a division of Racal-Chubb Canada Inc., Barrie, Ont.

Tel. 705-737-1100 Fax: 705-737-5954.
(V.P.Sales & Mktg.) D.J. Craig

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, China/Hong Kong.

BOXES, Tool.

Cluthe, Geo., Mfg., Co. Ltd., The, Waterloo, Ont.

Tel. 519-885-4540 Fax: 519-885-1390.
(Asst.S.M.) Jim Buder

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Interest: Injection molded plastic products allied to furniture or hardware.

BRACKETS, Electric Pole.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.

Tel. 519-758-8888 Fax: 519-758-1881.
(V.P.Sales & Mktg.) J.W. Spencer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

BRACKETS, Iron and Steel.

Wilson, J.A., Display Ltd., Mississauga, Ont.

Tel. 416-625-9200 Fax: 416-625-3199.
(Dir.Store Plan'g) Dick Henderson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Ed Looney Assoc., Simsbury, CT, Troy Kendall, Glencoe, AL, Tim Peterson, San Anselmo, CA, Seal Manufacturing Co., Beaumont, TX, Creative Store Fixtures, Warren, MI, John R. Pawlak & Assoc., Willoughby, OH, U.S.A. Interest: Willing to consider the realted store fixture products that would be of interest to our existing customer base.

BRAKES, Disc.

Lantec Industries Inc., Langley, B.C.

Tel. 604-530-0737 Fax: 604-530-2889.
(V.P.Mktg.) K.A. McIntyre

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Australia, New Zealand, South America. Interest: Techology transfer, also manufacturing and marketing in another country.

BRAKES, Sheet Metal Bending. See also Machinery, Sheet Metal Working.

Accurpress Mfg. Ltd., Richmond, B.C.

Tel. 604-274-8313 Fax: 604-271-5850.
(P.) E.E. Hilton

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, S.E. Asia, China/Hong Kong.

BRASS, Sheets, Plates, Pipes, Rods, Rolls, Strips, and Tubes.

Wolverine Tube (Canada) Inc., London, Ont.

Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

BRASSIERES.

Vogue Brassiere Incorporated, Willowdale, Ont.

Tel. 416-497-8802 Fax: 416-497-5322.
(Exp.Mgr.) J. Halasz

Export: Western Europe, Central America/Caribbean.

BRAZING SOLDERS.

Eutectic Canada Inc., Pointe Claire, Que.

Tel. 514-695-7500 Fax: 514-695-8793.
(Exp.Mgr.) Bernard Pin

Export: N.E. USA, Western Europe, Africa, Central America/Caribbean.

BREAD.

Britl Bread Bakeries Calgary Ltd., Calgary, Alta.

Tel. 403-253-0135 Fax: 403-252-0061.
(P.) Steve Bank

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand.

BREATH TESTING UNITS, Alcohol.

Alcohol Countermeasure Systems Corp., Mississauga, Ont.

Tel. 416-670-2288 Fax: 416-670-8211.
(P.) Felix J.E. Comeau

Export: Western Europe, Middle East, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean, South America. Interest: Alcohol sensing and measuring device

BRICK, Building.

Arriscraft Corporation, Cambridge, Ont.

Tel. 519-653-3275 Fax: 519-653-1337.
(V.P.Sales) J. Cassel

Export: N.E. USA. Interest: Limestone, marble

BRIDGES, Electric, Kelvin, Wheatstone, etc.

Guildline Instruments Limited, Smiths Falls, Ont.

Tel. 613-283-3000 Fax: 613-283-6082.
(P.) R.S. Graham

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Argentina, Australia, Austria, Belgium, Brazil, Denmark, France, Germany, Hong Kong, Iran, Israel, Italy, Japan, Korea, Mexico, Netherland, New Zealand, Portugal, Singapore, South Africa, Spain, Switzerland, Taiwan, Turkey, United Kingdon, U.S.A., USSR. Interest: Test and measurement instrumentation for metrology or ocean products.

BROADCAST EQUIPMENT.

Evertz Microsystems Ltd., Burlington, Ont.

Tel. 416-335-3700 Fax: 416-335-3573.
(Off.Mgr.) Diane Taberner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, Australia, New Zealand, Japan. Interest: Other electronic high tech equipment in television/film/radio production or post production.

Image Video Limited, Scarborough, Ont.

Tel. 416-438-3940 Fax: 416-438-8465.
(Dir.Mktg.) John Barker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Rema Leo Haag, Madrid, Spain; Comsater Video, Chatillon, France; BTL. H.K. Interest: Video and audio products for the broadcast, projection and communication market.

Leitch Video International Inc., Don Mills, Ont.
Tel. 416-445-9640 Fax: 416-445-0595.
(Int'l S.M.) David Strachan

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Advanced Automation (PTY) Ltd., Brisbane, Queensland, Australia; Broadcast International, Stranzgasse, Austria; Video Promotion, Brussel, Belgium; Jorgen Andersen Ingeniorfirma A/S, Copenhagen, Denmark; Jai Jorgan Andersen, Helsinki, Finland; Comsatec Video, Chatillon, France; Maz Systeme, Eppertshausen, Germany; Kem electronics O.E., Athens, Greece; Ace Internaitonal Co. Ltd., Hong Kong; Kwai Chung, China; Pentacom, Bombay, India; P.T. Teguh Bakti Mandiri, Jakarta, Indonesia; Aran electronics Ltd., Givataim, Israel; Fumeo S.p.a., Milano, Italy; Fora Audio Visual Co. Ltd., Tokyo, Japan; Uoungdo Corp., Seoul, Korea; Eastland Trading SDN BHD, Kuala Lumpur,

BRONZE, Phosphor.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

BRONZE POWDER.

Canbro Inc., Valleyfield, Que.
Tel. 514-373-0233 Fax: 514-373-4540.
(S.M.) R.G. Ferrie

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Hodgsons Dye Agencies Pty Ltd., Victoria, Sydney, Australia; Chemo International Ltd., Antigua, Barbados, Bermuda, Cuba, Curacao, Dominican Republic, Haiti, Jamaica, Trinidad, Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, Panama; Sorein Ltda., Medellin, Colombia; The Getz Corp. (Hong Kong) Ltd., Hong Kong; R. & D Associates, India; Shamrock Aluminum Ltd., Grannagh, Waterford, Ireland; Hasang Trading Co., Seoul, Korea; Boustead Sales & Services SDN BHD, Selangor, Malaysia; Polychem Marketing Ltd., Auckland, Coates Brothers (New Zealand) Ltd., Penrose, New Zealand; Sociedad Anonima Mercantil de Lima, Lima, Peru; Sphero Trading Co., Diamond Bar, CA, United States Bronze Powders Inc.,

BRONZE, Sheet, Plate, Rods, Rolls, and Tubes.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

BROOMS, Curling.

Furgale Industries Ltd., Winnipeg, Man.
Tel. 204-943-3506 Fax: 204-943-3191.
(P. & G.M.) James Furgale

Export: N. Central USA, Western Europe, Japan. Interest: Brushes.

BRUSHES. Artists (1); Bass (1a); Clothes (2); Cosmetic (2a); Dandy and Horse (3); Deck (3a); Dental Cleaning Discs (3b); Glue (4); Hair (5); Hair, Fibre (5a); Household (6); Jewellery and Metal Polishing Discs (6a); Kalsomine and Whitewash (7); Machinery and Mill (8); Paint and Varnish (9); Saddlery (10); Sanitary (11); Sash (12); Scrubbing (13); Shaving (14); Shoe (15); Signpainters (15a); Snow (15b); Stable (16); Stove (17); Toilet (18); Tooth (19); Wall (20); Wire Handle (21); Various (22); Lint (23); Twisted in Wire (24); Waxing (25); Floor Machine (26); Chimney and Flue (27).

Associated Industrial Brush Co. Ltd., Brampton, Ont.
Tel. 416-451-8777 Fax: 416-451-8899.
(P.) G. Ed Langlois

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA. Foreign Reps. B.D. Lofton, NH, U.S.A. Interest: Industrial brushes

George Harrison Ltd., St. Thomas, Ont.
Tel. 519-631-7370 4-519-631-3388.
(Chief Exec.) John Shaw

Export: N.E. USA, N. Central USA. Interest: The manufacture and distribution of new tooth brushes and dental related items or other lines of health and beauty aids.

Odonto Corporation Limited, Morrisburg, Ont.
Tel. 613-543-3701 Fax: 613-543-3684.
(Sales Co-ord) Laura Burgess
Export: N. Central USA.

BUCKETS. Dredge (1); Concrete, Coal, Ore, etc. (2); Elevator (3); Excavating (4).

C W S Industries Ltd., N. Vancouver, B.C.
Tel. 604-980-9729 Fax: 604-980-0791.
(S.M.) Don Fitzsimmons
Export: N.W. USA.

Dorssers Inc., Blenheim, Ont.
Tel. 519-676-8113 Fax: 519-676-4427.
(Mgr.) Peter Timmerman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Africa, Australia, New Zealand. Foreign Reps. Idaho Oregon Mill Supply, Ontario, OR, Flakee Mills Inc., Lincoln, NE, Edd-Johnston & Associates, Birmingham, AL, Arkin Sales Inc., Clarendon Hills, IL, Mill Elevator Supply, NM, Hydraulix Sales & Service, Springdale, AR, U.S.A. Interest: Sales of pellet mill dies and rolls.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gerald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

M & B Magnesium Products Ltd., Weston, Ont.
Tel. 416-749-9461.
(V.P.) Max Von Reii Reimann

Export: N.E. USA, N. Central USA, Western Europe, Middle East.

Sullivan Strong Scott, Downsview, Ont.
Tel. 416-661-5880 Fax: 416-661-5999.
(Exp. S.M.) Jerry Evans

Export: S.E. USA, S. Central USA, China/Hong Kong, Central America/Caribbean.

BUCKETS, Steel and Galvanized.

Craig's Machine Shop Ltd., Hartland, N.B.
Tel. 506-375-4493 Fax: 506-375-4848.
(V.P.) John W. Craig

Export: N.E. USA, S.E. USA, N. Central USA.

RWF Industries, Embro, Ont.
Tel. 519-475-4101 Fax: 519-475-4066.
(G.M.) D.E. Riddell

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S. Asia (incl. India, Pakistan). Interest: Heavy metal fabrication for construction and utility industry.

BUILDINGS, Inflatable, or Air Supported.

Dynamic Displays, Windsor, Ont.
Tel. 519-254-9563 Fax: 519-258-0767.
(P.) James Thomson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean, South America.

Yeadon Fabric Structures Ltd., Guelph, Ont.
Tel. 519-821-9301 Fax: 519-821-9010.
(S.T.) D.W. Buckley

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, China/Hong Kong, Japan. Interest: Air Supported structures.

BUILDINGS, Pre-Engineered, Metal.

Behlen Industries Ltd., Brandon, Man.
Tel. 204-728-1188 Fax: 204-725-4932.
(Mgr.) Rob Boucher

Export: N.E. USA, N. Central USA, N.W. USA. Interest: Pre-engineered buildings, grain storage and handling.

BUILDINGS, Prefabricated, Metal, Wood, etc.

Nascor Incorporated, Calgary, Alta.
Tel. 403-279-1966 Fax: 403-236-4548.
(Tech.Dir.) R. Blair Nutting

Export: Japan. Foreign Reps. Cano Kanadahauss, Germany. Interest: Prefabricated wall system, nascor composite floor joist.

Panabode International Ltd., Richmond, B.C.
Tel. 604-270-7891 Fax: 604-270-4419.
(V.P.) J. Capozzi

Export: N.E. USA, S.E. USA, N.W. USA, Western Europe, Japan, Australia, New Zealand.

BURNERS, Conversion.

Industrial Combustion and Equipment Ltd., Dorval, Que.
Tel. 514-631-2020 Fax: 514-636-0608.
(Mktg. & Sales Mgr., Liquitherm Div.) Peter Huish

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Australia, New Zealand, Central America/Caribbean.

Trecan Combustion Limited, Mississauga, Ont.
Tel. 416-826-8631 Fax: 416-826-8696.
(G.M.) Peter B. Miller

Export: N.E. USA, Mexico, Middle East. Interest: Incineration equipment.

BURNERS, Gas.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

Industrial Combustion and Equipment Ltd., Dorval, Que.
Tel. 514-631-2020 Fax: 514-636-0608.
(Mktg. & Sales Mgr., Liquitherm Div.) Peter Huish
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Australia, New Zealand, Central America/Caribbean.

Trecan Combustion Limited, Mississauga, Ont.
Tel. 416-826-8631 Fax: 416-826-8696.
(G.M.) Peter B. Miller

Export: N.E. USA, Mexico, Middle East. Interest: Incineration equipment.

BURNERS, Oil. See also Oil Burning Apparatus.

Aero Environmental Limited, Toronto, Ont.
Tel. 416-535-1600 Fax: 416-535-1616.
(P.) Ian D.M. Brooker
Export: N.E. USA, N.W. USA, Mexico, Central America/Caribbean, South America.

Industrial Combustion and Equipment Ltd., Dorval, Que.
Tel. 514-631-2020 Fax: 514-636-0608.

(Mktg. & Sales Mgr., Liquitherm Div.) Peter Huish

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Australia, New Zealand, Central America/Caribbean.

Trecan Combustion Limited, Mississauga, Ont.

Tel. 416-826-8631 Fax: 416-826-8696.

(G.M.) Peter B. Miller

Export: N.E. USA, Mexico, Middle East. Interest: Incineration equipment.

BURNERS, Refuse.

Trecan Combustion Limited, Mississauga, Ont.

Tel. 416-826-8631 Fax: 416-826-8696.

(G.M.) Peter B. Miller

Export: N.E. USA, Mexico, Middle East. Interest: Incineration equipment.

BURS, Dental, Tungsten Carbide.

Beavers Dental Div., Sybron Canada Ltd., Morrisburg, Ont.

Tel. 613-543-3791 Fax: 613-543-2525.

(G.M.) Robert L. Leroux, C.A.

Export: N. Central USA, Mexico, Western Europe, Middle East, Africa, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean, South America.

BUSBARS.

Wolverine Tube (Canada) Inc., London, Ont.

Tel. 519-455-0770 Fax: 519-455-9238.

(Cust. Serv. Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

BUSES, Motor.

Paul Demers & Sons Inc., Beloeil, Que.

Tel. 514-467-4683 Fax: 514-467-6526.

(Exp. Mgr.) Pierre Robillard

Export: N.E. USA, N. Central USA, Middle East, South America. Interest: Ambulances, funeral coaches and limousine manufacturing and certain other vehicle conversion.

Prevost Car Inc., Ste. Claire, Que.

Tel. 418-883-3391.

(Dir. Mat'l) Pierre Dupras

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Prevost Car Inc., Lynd Horst, NJ, U.S.A.

BUSHINGS, Bronze Bearings.

NF Castings Ltd., Niagara Falls, Ont.

Tel. 416-374-3616 Fax: 416-354-7476.

(P. & G.M.) John Moore

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA.

BUSHINGS, Plastic.

M.M. Plastic (Mfg.) Co. Inc., Toronto, Ont.

Tel. 416-255-1522 Fax: 416-255-9588.

(G.M.) Len Jones

Export: N.E. USA, N. Central USA, S.W. USA.

BUSHINGS, Porcelain.

Indepor Inc., Medicine Hat, Alta.

Tel. 403-528-2445 Fax: 403-527-0075.

(G.M.) Frank Weidel

Export: S.E. USA, N. Central USA. Foreign Reps. Robco Sales & Engineering, Meguon, WI, U.S.A.

BUTTONS, Cable Conveyor.

Forano Inc., Plessisville, Que.

Tel. 819-362-7361 Fax: 819-362-6523.

(Exec. V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

BUTTONS, Lapel, Society, Advertising, Emblematic, etc.

Bursan Designs & Development Ltd., Toronto, Ont.

Tel. 416-259-1136.

(P.) Edward Schnarr

Export: S.E. USA, S.W. USA, Western Europe.

CAD (Computer Aided Design). Equipment (1); Systems (2).

ICAM Technologies Corporation, Pointe Claire, Que.

Tel. 514-697-8033 Fax: 514-697-8621.

(V.P. Sales & Mktg.) John Nassr, Sr.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

C

CAM (Computer Aided Manufacturing). Equipment (1); Systems (2).

Dareba Corporation, Braeside, Ont.

Tel. 613-623-2540.

(Int'l Mktg. Mgr.) Glenn Neil

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

ICAM Technologies Corporation, Pointe Claire, Que.

Tel. 514-697-8033 Fax: 514-697-8621.

(V.P. Sales & Mktg.) John Nassr, Sr.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

CABINET WORK, Special. See also Cabinets; Furniture; Fixtures, Wood (Bank, Office and Store).

J.S.C. Inc., St-Laurent, Que.

Tel. 514-332-9772 Fax: 514-332-1951.

(V.P.) Costas Papachriston

Export: N. Central USA, N.W. USA. Interest: Custom manufactured metal products for shipbuilding and aviation industries.

CABINETS, Business, Industrial and Professional. Card Index (1); Casket, Draw, Sectional (2); Filing, Section (3); Map (4); Paper Towel (5); Specimen (6); Hospital (7); Tool (8); Microfilm or Microfiche (9); Film Storage (10); Disc or Tape Records (11).

National Engineering & Science Associates Inc., Stratford, Ont.

Tel. 519-271-6710 Fax: 519-271-6454.

(V.P. Engr'g) Kathleen Engberg

Export: N.E. USA, S.E. USA.

Office Specialty, Holland Landing, Ont.

Tel. 416-895-2321 Fax: 416-895-6000.

(Sr. V.P. Sales) Robert Turetsky

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

V.P. Visual Plastic Limited, Montreal, Que.

Tel. 514-739-3116 Fax: 514-739-0085.

(P.) J. Josephson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Africa, Central America/Caribbean. Foreign Reps. MagnaPlan Corp., Champlain, NY, Graphic Systems, Burlington, NC, U.S.A. Interest: Stationary drafting, meeting room supplies and equipment.

CABINETS, Household. Bathroom (1); China (2); Fancy (3); Housekeeping (4); Medicine (5); Music and Record (6); Record Player and Stereo (7); Smoking (8); Radio and Television (9).

Bryan Plastics Ltd., Montreal, Que.

Tel. 514-733-5341 Fax: 514-733-2416.

(Mgr.) Rachel Clement

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, Central America/Caribbean, South America. Interest: Any article related to kitchen and bathroom furniture industry.

Fleurco Industries (1963) Ltd., LaSalle, Que.

Tel. 514-364-4344 Fax: 514-364-3407.

(P.) Isaac Shiroky

Export: N.E. USA. Foreign Reps. Bath Marketing Associates, Woburn, MA, U.S.A. Interest: Bathroom cabinets, shower enclosures and other bathroom products.

Mylex Limited, Etobicoke, Ont.

Tel. 416-251-5561 Fax: 416-251-2477.

(V.P. Sales) Michael Burger

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe. Interest: Furniture and furniture related hardware.

Spartan of Canada, Div. of Shostal Ltd., Lachine, Que.

Tel. 514-634-8981 Fax: 514-634-1696.

(P.) Harvey Blatt

Export: N.E. USA. Foreign Reps. Spartan Industries, NJ, U.S.A.

CABINETS, Kitchen.

Niagara Artcraft Woodwork Co. Ltd., Niagara Falls, Ont.

Tel. 416-354-5657 Fax: 416-354-0440.

(V.P.) Daniel C. Trabucco

Export: N.E. USA. Interest: Kitchen cabinets and bathroom vanities.

CABINETS, Steel.

National Engineering & Science Associates Inc., Stratford, Ont.

Tel. 519-271-6710 Fax: 519-271-6454.

(V.P. Engr'g) Kathleen Engberg

Export: N.E. USA, S.E. USA.

CABLES, Telecommunication.

B.N. Custom Cables Canada Inc., St-Chrysostome, Que.

Tel. 514-826-0301 Fax: 514-826-0307.

(P.) Kyrke Nussey

Export: S.E. USA. Interest: Communication wire and cable.

CABS, Elevator.

Dahlstrom of Canada Limited, Toronto, Ont.

Tel. 416-421-5900 Fax: 416-421-3728.

(P. & G.M.) Andre Hollo

Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA, Western Europe. Interest: Elevator entrances and cars.

CABS, Tractor.

Jodale Perry Corporation, Winkler, Man.

Tel. 204-325-8118 Fax: 204-325-4021.

(Mktg. Mgr.) Rick Angers

Export: N.E. USA, N. Central USA, N.W. USA, S.E. Asia. Interest: Interested in any cab related venture in this fashion.

CAGES, Animal.

Clark Cages Inc., North Bay, Ont.

Tel. 705-474-8303 Fax: 705-476-1302.

(V.P. Mktg.) Robert Parizeau

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand.

Fitzgerald McAvoy Wire Goods Limited, Rexdale, Ont.
Tel. 416-743-7526 Fax: 416-748-9660.
(G.M.) G.T. Kohoe
 Export: N.E. USA, N. Central USA.

CALCIUM CHLORIDE.

Canadian Protective Products Inc., Pickering, Ont.
Tel. 416-686-1261 Fax: 416-686-7325.
(P. & G.M.) Michael J. Bryant
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Brytech Inc., Downers Grove, IL, U.S. Pro Tec Inc., Beachwood, OH, U.S.A.

CALENDARS. See also Printers; Lithographers.

Lund Crafts Co. Ltd., Cowansville, Que.
Tel. 514-263-4222.
(P.) R. Kijowski
 Export: Japan, Central America/Caribbean.

CAN TOP CLIPS.

Paterson Products Inc., North York, Ont.
Tel. 416-222-3333 Fax: 416-222-5034.
(P.) Ross Paterson
 Export: N.E. USA, China/Hong Kong.

CANOEES.

Grey Owl Paddles Limited, Cambridge, Ont.
Tel. 519-622-0001.
(Mng.Dir.) Brian W. Dorfman
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand.
Sport Craft Nautical Products Inc., Terrebonne, Que.
Tel. 514-477-2010 Fax: 514-477-2012.
(P. & S.M.) Pierre Lemieux
 Export: N.E. USA, Western Europe.

CANOPIES, Metal.

Teledyne Canada Metal Products, Woodstock, Ont.
Tel. 519-537-2355 Fax: 519-539-5917.
(P.) Wallace Nutt
 Export: N.E. USA, S.E. USA, N. Central USA, Western Europe. Interest: Any item of a metal fabricated nature including off-Hwy equipment.

CANS, Garbage.

Plastiglas Ind. Ltd., Ajax, Ont.
Tel. 416-428-2002 Fax: 416-428-1975.
(Sales & Mktg. Admin.) Lisa Caron
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, China/Hong Kong, Japan. Foreign Reps. Peter Pepper Products Inc., Compton, CA, U.S.A.

CANVAS GOODS. See also Awnings; Tents; etc.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P.Int'l Mktg.) Glen Fell
 Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

CAPPERS, Bottle.

Klement, Karl, Packaging Machinery Co. Ltd., Markham, Ont.
Tel. 416-475-5941 Fax: 416-475-5998.
(P.) Karl Klement
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Eastern Europe/U.S.S.R.. Interest: Manufacture products for other countries.

CAPSULES, Medicinal.

Capsule Technology Int'l (1990) Inc., Windsor, Ont.
Tel. 519-969-5404 Fax: 519-969-7378.
(V.P.Mktg.) Stephen Richard Lukas

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Industrias Capsuvar, S.A., Caracas, Venezuela; Genneau Caps International, France; Capsule Technology-Puerto Rico, Inc., Arroyo, Puerto Rico; Intercaps Philippines Inc., Metro Manila, Philippines.

Jones Box and Label Co., Limited, London, Ont.
Tel. 519-451-2100 Fax: 519-451-2107.
(Dir.Mktg. & Research) G.F. Stanley
 Export: N.E. USA, Middle East, Central America/Caribbean.

CAR WASH EQUIPMENT.

Associated Industrial Brush Co. Ltd., Brampton, Ont.
Tel. 416-451-8777 Fax: 416-451-8899.
(P.) G. Ed Langlois
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA. Foreign Reps. B.D. Lofton, NH, U.S.A. Interest: Industrial brushes

CARBON, Activated.

Carbon and Filtration Products Company, Division of Pertamina-Tentar Inc., Islington, Ont.
Tel. 416-236-1169 Fax: 416-253-5889.
(G.M.) Karl Philip
 Export: N.E. USA, S.E. USA, S. Central USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean. Interest: Filtration in general.

CARBON BLACK.

Cancarb Limited, Medicine Hat, Alta.
Tel. 403-527-1121 Fax: 403-529-6093.
(Dir.Mktg. & Sales) Ron Schwentafsky
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Lehmann & Voss & Co., Germany; K & K Greeff Ltd., Croydon, England; A. Arnaud Promecone, Paris, France; Marubeni Corp., Tokyo, Japan Interest: Various rubber goods.

CARDS, Business, Invitation and Visiting.

Posters International Inc., Toronto, Ont.
Tel. 416-789-7156 Fax: 416-789-7159.
(Administrator) Lillian Benzaquen
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Japan, Australia, New Zealand. Interest: Related to fine art reproductions.

CARDS. Greeting, All Occasion (1); Postal Picture (2); Funeral (3).

Art Source, Markham, Ont.
Tel. 416-475-8181 Fax: 416-479-4966.
(P.) Lou Fenninger
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, China/Hong Kong, Japan.

CARDS, Plastic (Credit, Identification, etc.)

Photo-Ident Card Systems, Vancouver, B.C.
Tel. 604-434-1321 Fax: 604-434-1821.
(P.) David Campbell
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia. Foreign Reps. PICS Inc., Tukwila, WA, U.S.A. Interest: ID cards and/or systems and thermal imaging products.

CARGO RESTRAINING EQUIPMENT.

Ancra Canada Ltd., Scarborough, Ont.
Tel. 416-299-3200 Fax: 416-299-4274.
(Mng.Dir.) Norman Reader
 Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Interest: Transportation equipment, cargo restraint devices

CARPET AND RUGS.

National Carpet Mills, Mississauga, Ont.
Tel. 416-624-2604 Fax: 416-624-8571.
(V.P.Exp.Sales) Bruno Dattrino
 Export: N.E. USA, Western Europe, S.E. Asia, China/Hong Kong, Australia, New Zealand. Foreign Reps. NCM Carpet Mills (UK) Ltd., Surrey, England. Interest: Any matting product.
Te-Ri Products Limited, Scarborough, Ont.
Tel. 416-751-3201 Fax: 416-751-9393.
(P.) Ted Ratcliffe
 Export: N.E. USA, S.E. USA, Japan, S. Asia (incl. India, Pakistan). Foreign Reps. Cacatoo Fur & Souvenir, Special Star Trading, Singapore. Interest: Doll manufacturing.

CARPET SHAMPOO MACHINES.

Avmor Ltd./Ltée., Montreal, Que.
Tel. 514-849-8074 Fax: 514-844-3114.
(Exec.V.P.) M. Chinich
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand, South America.
Burnside Equipment Limited, Downsview, Ont.
Tel. 416-635-2929 Fax: 416-635-2931.
(P. & G.M.) Alan White
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

CARRIAGES.

Gullco International Ltd., Toronto, Ont.
Tel. 416-751-6661 Fax: 416-751-3870.
(P.) Michael F. Harris
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Australia, Austria, Colombia, Denmark, Egypt, England, Finland, Hong Kong, Iceland, India, Israel, Italy, Malaysia, New Zealand, Norway, Portugal, Singapore, Korea, Spain, Sweden, Taiwan, Thailand, Trinidad, Turkey, France, Holland, Germany,

CARTON FILLING AND SEALING EQUIPMENT.

Montreal Milling Cutter Co. Ltd., Laval, Que.
Tel. 514-662-2533 Fax: 514-662-3590.
(Exp.Dir.) Steve Foldesi, Jr.
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Central America/Caribbean, South America. Foreign Reps. Darfirm, Herfordshire, England.

CARTONS, Cellophane Window.

Jones Box and Label Co., Limited, London, Ont.
Tel. 519-451-2100 Fax: 519-451-2107.
(Dir.Mktg. & Research) G.F. Stanley
 Export: N.E. USA, Middle East, Central America/Caribbean.

CARTONS, Egg.

Fripp Fibre Forms Inc., Winnipeg, Man.
Tel. 204-489-2511 Fax: 204-489-0707.
(Co.Mgr.) Bob Lawson
 Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Interest: Packaging products.

CARTONS, Folding.

Jones Box and Label Co., Limited, London, Ont.
Tel. 519-451-2100 Fax: 519-451-2107.
(Dir.Mktg. & Research) G.F. Stanley
 Export: N.E. USA, Middle East, Central America/Caribbean.

CARTRIDGES, Filter.

Industrial Filter Fabrics Limited, Hamilton, Ont.
Tel. 416-549-9626 Fax: 416-547-7660.
(Sales Mgr.) Russel J. Kelly
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

CARTS, Institutional.

Sani Metal Ltée., Quebec, Que.
Tel. 418-872-5170 Fax: 418-872-5179.
(Chmn.) Michel Delisle
Export: N.E. USA, N. Central USA, Middle East, Africa.

CARTS, Vending.

Toronto Kitchen Equipment Ltd., Weston, Ont.
Tel. 416-745-4944 Fax: 416-745-3217.
(G.M.) Paul Antolin
Export: Western Europe, Africa, Eastern Europe/
U.S.S.R..

CASES, Leather, or Vinyl, Attache Brief and Stationery.

Dionite Enterprises Inc., Montreal, Que.
Tel. 514-932-5111 Fax: 514-933-5981.
(C.E.O.) J. Iny
Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA,
Western Europe.

Elegance Leather Goods Inc., Toronto, Ont.
Tel. 416-366-8601 Fax: 416-366-4127.
(P.) K.I. Beidas
Export: N.E. USA, N. Central USA, Middle East. Interest:
Leather accessories, glassware, metal giftware, clocks
and picture frames.

CASES, Leather, Knives, Shaving, Toiletry, Calculator, Pager, etc.

Bench Craft Leather Inc., Kitchener, Ont.
Tel. 519-576-4220 Fax: 519-741-5016.
(P. & G.M.) R. Murakami
Export: Japan.

CASES, Musical Instruments, Radio, Record Players, Typewriters, etc.

Manta Industries Ltd., Winnipeg, Man.
Tel. 204-783-7016 Fax: 204-775-2122.
(Exp.Mgr.) Barry Guberman
Export: S. Central USA, S.W. USA. Interest: Advanced
technology and new products, compatible with our
present manufacture of canvas and other industrial fabric
lines.

CASES, Precision Equipment.

North American Strong Box Corp., Toronto, Ont.
Tel. 416-253-9119 Fax: 416-253-9770.
(Mktg.Mgr.) S.D. Robinson
Export: N.E. USA, S.W. USA.

CASING, Steel, for Oil, Gas and Water Wells.

Wellmaster Pipe and Supply Inc., Tillsonburg, Ont.
Tel. 519-688-0500 Fax: 519-688-0563.
(P.) James McKenzie
Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA,
Western Europe, Middle East, Africa, S.E. Asia, Central
America/Caribbean. Interest: Machinery, pipe fittings,
pumps, well drilling equipment fabricating and
greenhouse equipment.

CASINGS, Elevator.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin
Export: N.E. USA, S.E. USA, Mexico, Western Europe,
Australia, New Zealand, Central America/Caribbean,
South America. Foreign Reps. North West Mill Supply
Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro,
GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo
Ovalle Ltda., Santiago, Chile; Southern Cross Engineering
Co. Ltd., Christchurch, New Zealand; Grupo Mexicano
Ingenieria, D.F., Mexico. Interest: Sawmill equipment,
pulp and paper machinery and mining machinery.

CASTERS, Ball Bearing.

Faultless Manufacturing Inc., Waterloo, Ont.
Tel. 519-885-5550 Fax: 519-885-4081.
(Sales & Mktg.Mgr.) Gary W. Johnson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, China/Hong Kong,
Australia, New Zealand, Central America/Caribbean,
South America. Interest: Office furniture chair
components, accessories and casters.

CASTERS. Furniture and Piano (1); Hospital Bed (2); Metal Bed, Refrigerator and Stove (3); Rubber Tired (4); Sliding (5); Truck (6); Washing Machine (7); Industrial (8).

Faultless Manufacturing Inc., Waterloo, Ont.
Tel. 519-885-5550 Fax: 519-885-4081.
(Sales & Mktg.Mgr.) Gary W. Johnson
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, China/Hong Kong,
Australia, New Zealand, Central America/Caribbean,
South America. Interest: Office furniture chair
components, accessories and casters.

Modern Caster Inc., Concord, Ont.
Tel. 416-669-2215 Fax: 416-669-6124.
(P.) P.B. Weale
Export: N.E. USA, N. Central USA, Australia, New
Zealand.

Société Manufacturière RO-MA Inc., Shawinigan Sud, Que.
Tel. 819-537-8881 Fax: 819-537-0984.
(Admin.Asst.) Jean Arvais
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA. Interest: Casters and wheels.

CASTINGS, Aluminum, Brass, Bronze or Copper.

AISCO Inc., (Advanced Industrial Systems), Burlington, Ont.
Tel. 416-335-0002 Fax: 416-335-9643.
(S.M.) Dave Robbins
Export: N.E. USA, S.E. USA, N. Central USA, Mexico.

Alcan Automotive Castings, St. Catharines, Ont.
Tel. 416-688-6611 Fax: 416-688-1876.
(Sales & Mktg.Mgr.) J.D. Wood
Export: N.E. USA, N. Central USA. Interest: Cast
aluminum automotive components

Haley Industries Limited, Haley, Ont.
Tel. 613-432-8841 Fax: 613-432-9456.
(Sr. V.P.Mktg.) H.W. Murray
Export: N.E. USA, N. Central USA, S. Central USA, S.W.
USA, Western Europe, S. Asia (incl. India, Pakistan).
Foreign Reps. Engineered Specialties Corp., Wallingford,
CT, Bohn & Co., Dayton, OH, Hecht, Henschen & Assoc.,
Phoenix, AZ, S. Kopal Inc., Wheeling, IL, W.F. Spurr &
Assoc., Bellevue, WA, T.C. Sales, Inc., Charlotte, NC,
U.S.A.; Facon, Inh Karl Berrang, Mannheim, Germany;
Neomet Ltd., Cheshire, England; Aermec 83, S.R.L.,
Turin, Italy; M.I.O., Paris, France. Interest: Light alloy
foundry business which may or may not be aerospace
related.

Hastings Brass Foundry Limited, Vancouver, B.C.
Tel. 604-253-2811 Fax: 604-253-3133.
(S.M.) David Esworthy
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, Middle
East, S.E. Asia. Foreign Reps. Seimi, Brost, France.

Rahnmet Inc., North Bay, Ont.
Tel. 705-474-0410 Fax: 705-476-6790.
(Dist.S.M.) D. Rutherford
Export: N.E. USA, S.E. USA, N. Central USA, Mexico,
Western Europe.

CASTINGS, Centrifugally Cast.

Tallman, A.H., Bronze Co., Limited, Burlington, Ont.
Tel. 416-335-3491 Fax: 416-335-5896.
(Tech.Sales Rep.) Peter Smith
Export: N. Central USA, Mexico. Interest: Technology or
products applicable to centrifugal casting process.

CASTINGS, Ductile Iron.

Ancast Industries Ltd., Winnipeg, Man.
Tel. 204-786-7911 Fax: 204-786-2548.
(S.M.) Mario Perrino
Export: N.E. USA, N. Central USA. Foreign Reps. Fridley,
MN, USA Interest: Iron castings

Brown Foundry Ltd., Morrisburg, Ont.
Tel. 613-543-2944 Fax: 613-543-3888.
(V.P. & G.M.) Rick A. Brown

Export: N.E. USA, S.E. USA, N. Central USA.

Fargotech Inc., Hamilton, Ont.
Tel. 416-544-7777 Fax: 416-544-5333.
(P. & G.M.) Lorne E. Simmons
Export: S.E. USA, N. Central USA. Interest: Foundry
industry.

Kanmet Casting Centre, Cambridge, Ont.
Tel. 519-653-7121 Fax: 519-653-7604.
(Sales Mgr.) Rick Payne
Export: N.E. USA, N. Central USA, Mexico. Foreign
Reps. Ververs & Schueller Co., Pittsford, NY, John P.
Harrington & Assoc., Dearborne, MI, U.S.A. Interest:
Gray and ductile iron castings.

Lethbridge Iron Works Co., Limited, Lethbridge, Alta.
Tel. 403-329-4242 Fax: 403-327-1131.
(P. & G.M.) G.B. Davies
Export: N. Central USA, S. Central USA, N.W. USA, S.W.
USA.

Monarch Industries Limited, Winnipeg, Man.
Tel. 204-786-7921 Fax: 204-889-9120.
(Exp.Sales Co-ord) Ken Grieve
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, Middle
East, Africa, Australia, New Zealand, Central America/
Caribbean, South America. Foreign Reps. Kamash Co
Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi,
Kenya; Thomas Peake & Co., Ltd., Port of Spain,
Trinidad; Revensa, Guatemala; Carribean Irrigation
Sales, Santa Isabel, Puerto Rico. Interest: Water pumps,
contractors equipment and hydraulics.

CASTINGS, Heat Resisting Steel.

ESCO Limited, Port Coquitlam, B.C.
Tel. 604-942-7261 Fax: 604-941-0153.
(Prods.Mgr.) Raimo Majori
Export: N. Central USA, S. Central USA, Western Europe,
S.E. Asia, South America. Foreign Reps. ESCO
International, Portland, OR, U.S.A. Interest: Steel
castings, all sizes up to 15,000 lbs. range from 1/2 lb. to
20 lbs.

Fahramet Steel Castings, Orillia, Ont.
Tel. 705-325-2781 Fax: 705-325-5887.
(Mgr.Int'l Mktg. & Sales) Roman Pankiw
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E.
Asia, China/Hong Kong, S. Asia (incl. India, Pakistan),
Central America/Caribbean, South America. Foreign
Reps. Kurten SRL, Caracas, Venezuela; Rodrawlsar Int.,
Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur,
Indonesia; Kubota America Corp., New York, NY, U.S.A.

Fargotech Inc., Hamilton, Ont.
Tel. 416-544-7777 Fax: 416-544-5333.
(P. & G.M.) Lorne E. Simmons
Export: S.E. USA, N. Central USA. Interest: Foundry
industry.

Specialty Cast Metals Limited, Niagara Falls, Ont.
Tel. 416-357-0550 Fax: 416-357-0553.
(P.) Ron Ferguson
Export: N.E. USA, Western Europe.

CASTINGS, Iron. Heavy (1); Light (2); Grey (3); Alloy (4).

Brown Foundry Ltd., Morrisburg, Ont.
Tel. 613-543-2944 Fax: 613-543-3888.
(V.P. & G.M.) Rick A. Brown
Export: N.E. USA, S.E. USA, N. Central USA.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin
Export: N.E. USA, S.E. USA, Mexico, Western Europe,
Australia, New Zealand, Central America/Caribbean,
South America. Foreign Reps. North West Mill Supply
Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro,
GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo
Ovalle Ltda., Santiago, Chile; Southern Cross Engineering
Co. Ltd., Christchurch, New Zealand; Grupo Mexicano
Ingenieria, D.F., Mexico. Interest: Sawmill equipment,
pulp and paper machinery and mining machinery.

Kanmet Casting Centre, Cambridge, Ont.
Tel. 519-653-7121 Fax: 519-653-7604.
(Sales Mgr.) Rick Payne
Export: N.E. USA, N. Central USA, Mexico. Foreign
Reps. Ververs & Schueller Co., Pittsford, NY, John P.
Harrington & Assoc., Dearborne, MI, U.S.A. Interest:
Gray and ductile iron castings.

Lethbridge Iron Works Co., Limited, Lethbridge, Alta.
Tel. 403-329-4242 Fax: 403-327-1131.
(P. & G.M.) G.B. Davies
 Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Monarch Industries Limited, Winnipeg, Man.
Tel. 204-786-7921 Fax: 204-889-9120.
(Exp. Sales Co-ord) Ken Grieve

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Caribbean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

CASTINGS, Lead, Hard and Soft.

Rahnmet Inc., North Bay, Ont.
Tel. 705-474-0410 Fax: 705-476-6790.
(Dist. S.M.) D. Rutherford

Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe.

CASTINGS, Magnesium and Magnesium Alloy.

Haley Industries Limited, Haley, Ont.
Tel. 613-432-8841 Fax: 613-432-9456.
(Sr. V.P. Mktg.) H.W. Murray

Export: N.E. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, S. Asia (incl. India, Pakistan). Foreign Reps. Engineered Specialties Corp., Wallingford, CT, Bohn & Co., Dayton, OH, Hecht, Henschen & Assoc., Phoenix, AZ, S. Kopala Inc., Wheeling, IL, W.F. Spurr & Assoc., Bellevue, WA, T.C. Sales, Inc., Charlotte, NC, U.S.A.; Facon, Inh Karl Berrang, Mannheim, Germany; Neomet Ltd., Cheshire, England; Aermec 83, S.R.L., Turin, Italy; M.I.O., Paris, France. Interest: Light alloy foundry business which may or may not be aerospace related.

Magnesium Products Ltd., Strathroy, Ont.
Tel. 519-245-4040 Fax: 519-246-4620.
(P.) I.A. Barrie

Export: S.E. USA, S. Central USA, Australia, New Zealand. Interest: Automotive magnesium die casted components and magnesium road wheels.

CASTINGS. Manhole (1); Sewer (2); Waterworks (3).

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec. V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Lethbridge Iron Works Co., Limited, Lethbridge, Alta.
Tel. 403-329-4242 Fax: 403-327-1131.
(P. & G.M.) G.B. Davies
 Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA.

CASTINGS, Ni-Hard.

Fargotech Inc., Hamilton, Ont.
Tel. 416-544-7777 Fax: 416-544-5333.
(P. & G.M.) Lorne E. Simmons

Export: S.E. USA, N. Central USA. Interest: Foundry industry.

Lethbridge Iron Works Co., Limited, Lethbridge, Alta.
Tel. 403-329-4242 Fax: 403-327-1131.
(P. & G.M.) G.B. Davies

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA.

CASTINGS, Ni-Resist.

Fargotech Inc., Hamilton, Ont.
Tel. 416-544-7777 Fax: 416-544-5333.
(P. & G.M.) Lorne E. Simmons

Export: S.E. USA, N. Central USA. Interest: Foundry industry.

Lethbridge Iron Works Co., Limited, Lethbridge, Alta.
Tel. 403-329-4242 Fax: 403-327-1131.
(P. & G.M.) G.B. Davies

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA.

CASTINGS, Nuclear Code.

Fahramet Steel Castings, Orillia, Ont.
Tel. 705-325-2781 Fax: 705-325-5887.
(Mgr. Int'l Mktg. & Sales) Roman Pankiw

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Kurten SRL, Caracas, Venezuela; Rodrawlsar Int., Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur, Indonesia; Kubota America Corp., New York, NY, U.S.A.

CASTINGS, Precision, Investment, Lost Wax Process.

Cercor, Georgetown, Ont.
Tel. 416-877-6936 Fax: 416-877-6938.
(Off. Mgr.) Mike Petkoff

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East.

Eastern Precision Casting Inc., Ville St. Laurent, Que.
Tel. 514-337-9600 Fax: 514-745-1780.
(Mktg. Co-ord) Peter Tam

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA.

CASTINGS, Shell Moulded.

Fahramet Steel Castings, Orillia, Ont.
Tel. 705-325-2781 Fax: 705-325-5887.
(Mgr. Int'l Mktg. & Sales) Roman Pankiw

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Kurten SRL, Caracas, Venezuela; Rodrawlsar Int., Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur, Indonesia; Kubota America Corp., New York, NY, U.S.A.

CASTINGS, Stainless Steel.

Fahramet Steel Castings, Orillia, Ont.
Tel. 705-325-2781 Fax: 705-325-5887.
(Mgr. Int'l Mktg. & Sales) Roman Pankiw

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Kurten SRL, Caracas, Venezuela; Rodrawlsar Int., Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur, Indonesia; Kubota America Corp., New York, NY, U.S.A.

Fargotech Inc., Hamilton, Ont.
Tel. 416-544-7777 Fax: 416-544-5333.
(P. & G.M.) Lorne E. Simmons

Export: S.E. USA, N. Central USA. Interest: Foundry industry.

Specialty Cast Metals Limited, Niagara Falls, Ont.
Tel. 416-357-0550 Fax: 416-357-0553.
(P.) Ron Ferguson

Export: N.E. USA, Western Europe.

CASTINGS, Steel, Mild and Alloy, (Carbon, Chrome, Manganese, Molybdenum, Nickel, Vanadium).

ESCO Limited, Port Coquitlam, B.C.
Tel. 604-942-7261 Fax: 604-941-0153.
(Prods. Mgr.) Raimo Majori

Export: N. Central USA, S. Central USA, Western Europe, S.E. Asia, South America. Foreign Reps. ESCO International, Portland, OR, U.S.A. Interest: Steel castings, all sizes up to 15,000 lbs. range from 1/2 lb. to 20 lbs.

Fahramet Steel Castings, Orillia, Ont.
Tel. 705-325-2781 Fax: 705-325-5887.
(Mgr. Int'l Mktg. & Sales) Roman Pankiw

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Kurten SRL, Caracas, Venezuela; Rodrawlsar Int., Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur, Indonesia; Kubota America Corp., New York, NY, U.S.A.

Fargotech Inc., Hamilton, Ont.
Tel. 416-544-7777 Fax: 416-544-5333.
(P. & G.M.) Lorne E. Simmons

Export: S.E. USA, N. Central USA. Interest: Foundry industry.

Foothills Steel Foundry, Calgary, Alta.
Tel. 403-255-0125 Fax: 403-252-8994.
(Sales Mgr.) Kelly Irving
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe. Interest: The production of steel castings.

Specialty Cast Metals Limited, Niagara Falls, Ont.
Tel. 416-357-0550 Fax: 416-357-0553.
(P.) Ron Ferguson
 Export: N.E. USA, Western Europe.

CASTINGS, Tool Steel.

Specialty Cast Metals Limited, Niagara Falls, Ont.
Tel. 416-357-0550 Fax: 416-357-0553.
(P.) Ron Ferguson
 Export: N.E. USA, Western Europe.

CASTINGS, Zinc.

Precision Products & Services Ltd., Charlottetown, P.E.I.
Tel. 902-368-5678 Fax: 902-368-7087.
(P. & G.M.) B. Dykeman
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Rahnmet Inc., North Bay, Ont.
Tel. 705-474-0410 Fax: 705-476-6790.
(Dist. S.M.) D. Rutherford
 Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe.

CATALOGUES. See also Printers.

Webcom Limited, Scarborough, Ont.
Tel. 416-496-1000 Fax: 416-496-1537.
(P.) W.D. Wilkins
 Export: N.E. USA, Western Europe.

CATALYSTS.

Carvern Petrochemical Co. Ltd., Fort Erie, Ont.
Tel. 416-871-2844 Fax: 416-871-2845.
(P.) I.H. McQuiston
 Export: N.E. USA, S.E. USA, N. Central USA, Japan, Central America/Caribbean. Foreign Reps. Grupo Giasa CV100, Colonia Mariscal, Guatemala; Go International Ltd., Tokyo, Japan.

CEILINGS, Luminous.

Thermofilm Corporation, Concord, Ont.
Tel. 416-669-4166 Fax: 416-665-7960.
(P.) W. Colin Bradbury
 Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, Japan, Australia, New Zealand. Interest: High temperature heating elements or products using heating elements.

CELLS, Electrolytic.

Electrolyser Corporation Ltd., The, Etobicoke, Ont.
Tel. 416-621-9410 Fax: 416-621-9830.
(V.P. Mktg.) C.C.M. Baker
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

CEMENT, Radiator.

Bell Chemicals Limited, Toronto, Ont.
Tel. 416-787-1757 Fax: 416-785-4886.
(P. & G.M.) Robert N. Bell
 Export: Middle East, Africa, S.E. Asia, Central America/Caribbean. Interest: Liquid chemical products.

CENTRELESS GRINDING.

Argord Industries Central Limited, Toronto, Ont.
Tel. 416-530-1680 Fax: 416-446-6173.
(P.) John C. Banka

Export: N.E. USA, Western Europe, Eastern Europe/
U.S.S.R., Australia, New Zealand. Interest: Electric
motors for various appliances

**CEREALS (Breakfast Foods). See also Flour;
Oatmeal and Rolled Oats.**

Rogers Foods Ltd., Armstrong, B.C.
Tel. 604-546-8744 Fax: 604-546-8228.
(V.P., Dev.Exp. & Pers.) Lew V. Rossfner

Export: N.W. USA, S.E. Asia, China/Hong Kong, Japan,
Australia, New Zealand. Interest: Flour, cereals and grain
technology.

CHAIN, Anchor, Stud Link.

Lister Bolt & Chain Ltd., Richmond, B.C.
Tel. 604-273-5411 Fax: 604-273-5495.
(Gen.S.M.) M.J. Stobbert

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA.

CHAINS, Kiln.

Lister Bolt & Chain Ltd., Richmond, B.C.
Tel. 604-273-5411 Fax: 604-273-5495.
(Gen.S.M.) M.J. Stobbert

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA.

CHAIR CONTROLS.

Faultless Manufacturing Inc., Waterloo, Ont.
Tel. 519-885-5550 Fax: 519-885-4081.
(Sales & Mktg.Mgr.) Gary W. Johnson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, China/Hong Kong,
Australia, New Zealand, Central America/Caribbean,
South America. Interest: Office furniture chair
components, accessories and casters.

**CHAIRS, Assembly Hall, Church and Lodge
Room.**

Ven-Rez Products Ltd., Shelburne, N.S.
Tel. 902-875-3178 Fax: 902-875-3371.
(V.P.Mktg.) Norman Wallet

Export: Africa, Central America/Caribbean. Foreign Reps.
Bruce Hill Ltd., Barbados.

CHAIRS, Cafe.

Henderson N Furniture, St. Lambert, Que.
Tel. 514-671-7221 Fax: 514-671-3358.
(V.P.Mktg. & Sales) Marie Anne Lepage

Export: S.E. USA. Interest: Hardware for seating.

Ven-Rez Products Ltd., Shelburne, N.S.
Tel. 902-875-3178 Fax: 902-875-3371.
(V.P.Mktg.) Norman Wallet

Export: Africa, Central America/Caribbean. Foreign Reps.
Bruce Hill Ltd., Barbados.

CHAIRS, Camp and Folding.

Dominion Chair (1985) Limited, iBass River, N.S.
Tel. 902-647-2350 Fax: 902-647-2450.
(Dist.Mgr.) Steve Faulkner

Export: N.E. USA, S.E. USA, N. Central USA, Western
Europe. Interest: all areas relating to furniture
manufacturing.

CHAIRS, Children's.

Dominion Chair (1985) Limited, iBass River, N.S.
Tel. 902-647-2350 Fax: 902-647-2450.
(Dist.Mgr.) Steve Faulkner

Export: N.E. USA, S.E. USA, N. Central USA, Western
Europe. Interest: all areas relating to furniture
manufacturing.

**CHAIRS, Easy. Upholstered (1); Upholstered
Leather (2); Morris (3); Rocking (4); Recliner
(5); Swivel (6); Vibrator (7); Geriatric (8).**

Arconas Corporation, Mississauga, Ont.
Tel. 416-272-0727 Fax: 416-897-7470.
(P. & G.M.) John W. Neufeld

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Central America/Caribbean.
Foreign Reps. V.S.O.P. Marketing, West Peabody, MA;
Contract Rep. Assoc., NY; The Weber Team, Bethesda,
MD; Lloyd Smith Assoc., FL. Zeising Assoc., MI;
Scroggins Business, WI; Contract Dimensions Corp., MN,
USA Interest: Furniture technology and design

Delta Furniture Inc., St-Leonard, Que.
Tel. 514-329-1889 Fax: 514-329-3522.
(P.) Nathan Sefkind

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA.

Henderson N Furniture, St. Lambert, Que.
Tel. 514-671-7221 Fax: 514-671-3358.
(V.P.Mktg. & Sales) Marie Anne Lepage

Export: S.E. USA. Interest: Hardware for seating.

Metalsmith Co. Ltd., Markham, Ont.
Tel. 416-475-3380.
(P.) *James Thomson

Export: N.E. USA, N. Central USA.

**CHAIRS, Household. Bedroom (1); Dining-
Room (2); Hall (3); Kitchen (4); Library and
Den (5).**

Dominion Chair (1985) Limited, iBass River, N.S.
Tel. 902-647-2350 Fax: 902-647-2450.
(Dist.Mgr.) Steve Faulkner

Export: N.E. USA, S.E. USA, N. Central USA, Western
Europe. Interest: all areas relating to furniture
manufacturing.

CHAIRS, Office and Typewriter.

Arconas Corporation, Mississauga, Ont.
Tel. 416-272-0727 Fax: 416-897-7470.
(P. & G.M.) John W. Neufeld

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Central America/Caribbean.
Foreign Reps. V.S.O.P. Marketing, West Peabody, MA;
Contract Rep. Assoc., NY; The Weber Team, Bethesda,
MD; Lloyd Smith Assoc., FL. Zeising Assoc., MI;
Scroggins Business, WI; Contract Dimensions Corp., MN,
USA Interest: Furniture technology and design

Henderson N Furniture, St. Lambert, Que.
Tel. 514-671-7221 Fax: 514-671-3358.
(V.P.Mktg. & Sales) Marie Anne Lepage

Export: S.E. USA. Interest: Hardware for seating.

Metalsmith Co. Ltd., Markham, Ont.
Tel. 416-475-3380.
(P.) *James Thomson

Export: N.E. USA, N. Central USA.

Ven-Rez Products Ltd., Shelburne, N.S.
Tel. 902-875-3178 Fax: 902-875-3371.
(V.P.Mktg.) Norman Wallet

Export: Africa, Central America/Caribbean. Foreign Reps.
Bruce Hill Ltd., Barbados.

CHAIRS, Stacking, Aluminum, Plastic, etc.

Henderson N Furniture, St. Lambert, Que.
Tel. 514-671-7221 Fax: 514-671-3358.
(V.P.Mktg. & Sales) Marie Anne Lepage

Export: S.E. USA. Interest: Hardware for seating.

Ven-Rez Products Ltd., Shelburne, N.S.
Tel. 902-875-3178 Fax: 902-875-3371.
(V.P.Mktg.) Norman Wallet

Export: Africa, Central America/Caribbean. Foreign Reps.
Bruce Hill Ltd., Barbados.

CHAIRS, Steel, Chrome, etc.

Ven-Rez Products Ltd., Shelburne, N.S.
Tel. 902-875-3178 Fax: 902-875-3371.
(V.P.Mktg.) Norman Wallet

Export: Africa, Central America/Caribbean. Foreign Reps.
Bruce Hill Ltd., Barbados.

CHALK, Carpenters'.

Danica Imports Ltd., Vancouver, B.C.
Tel. 604-872-0277 Fax: 604-875-6325.
(P.) Rodney Benson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA.

CHARGERS, Battery.

Absopulse Electronics Ltd., Carp, Ont.
Tel. 613-836-3511 Fax: 613-836-7488.
(Ops.Mgr.) A. Plangger

Export: N.E. USA, N. Central USA, S.W. USA.

Cigentec Inc., St-Laurent, Que.
Tel. 514-745-7550 Fax: 514-745-7553.
(P.) Paul Mailhot

Export: N.E. USA, S.W. USA, Middle East, Africa,
Central America/Caribbean, South America. Interest: All
products relating to static DC or AC power.

GNB Batteries (Canada) Inc., Mississauga, Ont.
Tel. 416-624-1107 Fax: 416-624-1801.
(Exp.Mgr.) Brian P. Winkless

Export: Middle East, Africa, Central America/Caribbean.

Lumacell Inc., Div. of Square D Co., Scarborough, Ont.
Tel. 416-292-9782 Fax: 416-299-0024.
(Mktg.Mgr.) Barry Steinberg

Export: S.E. USA, Africa, Central America/Caribbean,
South America. Interest: UPS systems.

NIFE Corporation, Scarborough, Ont.
Tel. 416-757-5151 Fax: 416-752-4514.
(Int'l Mgr.) Gary Pollock

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl.
India, Pakistan), Australia, New Zealand, Central
America/Caribbean, South America. Foreign Reps.
Worldwide representatives.

CHARTS, Recording.

Graphic Controls Canada Ltd., Gananoque, Ont.
Tel. 613-382-4733 Fax: 613-387-3643.
(Exp.Co-ord) Jeff Van Depol

Export: N.E. USA, Mexico, Western Europe, Middle East,
Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong
Kong, Japan, S. Asia (incl. India, Pakistan), Australia,
New Zealand, South America. Interest: Medical and
industrial disposable produces.

CHASSIS BLANKS.

DY-4 Systems Inc., Nepean, Ont.
Tel. 613-596-9911 Fax: 613-596-0574.
(V.P.Mktg.) John Beovan

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, Australia,
New Zealand. Foreign Reps. Ferranti Computer Systems
Ltd., U.K., ATM Computer GmbH, Konstanz, Germany.

**National Engineering & Science Associates Inc., Stratford,
Ont.**
Tel. 519-271-6710 Fax: 519-271-6454.
(V.P.Engr'g) Kathleen Engberg

Export: N.E. USA, S.E. USA.

CHEESE.

Saputo Cheese Limited, St-Leonard, Que.
Tel. 514-328-6662 Fax: 514-328-3328.
(G.M.Int'l Sales) Rene Primeau

Export: N.E. USA, Japan, S. Asia (incl. India, Pakistan).
Interest: Cheese and cheese by-products.

**CHEMICALS. See also Acids and other
Individual Headings.**

Cartier Chemicals Limited, Lachine, Que.
Tel. 514-637-4631 Fax: 514-637-8804.
(P.) E.W. Robins

Export: Africa, China/Hong Kong, Central America/
Caribbean.

Spony International Ltd., Calgary, Alta.
Tel. 403-273-2828 Fax: 403-248-2435.
(Exp.Mgr.) Herman Viases

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

CHEMICALS, Automotive.

Cartier Chemicals Limited, Lachine, Que.
Tel. 514-637-4631 Fax: 514-637-8804.
(P.) E.W. Robins
Export: Africa, China/Hong Kong, Central America/Caribbean.

CHEMICALS, Boiler, Anti-Foaming, Scaling and Pitting.

Skyline Products Ltd., Fort Saskatchewan, Alta.
Tel. 403-998-3771 Fax: 403-992-1185.
(P.) J.D. Law
Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

CHEMICALS, Domestic.

Cartier Chemicals Limited, Lachine, Que.
Tel. 514-637-4631 Fax: 514-637-8804.
(P.) E.W. Robins
Export: Africa, China/Hong Kong, Central America/Caribbean.

Linwo Industries division of Harcros Chemicals Canada, Inc., Agincourt, Ont.
Tel. 416-292-1456 Fax: 416-292-4573.
(G.M.) Wayne Gilbert
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA.

Recochem Inc., St. Laurent, Montreal, Que.
Tel. 514-341-3550 Fax: 514-341-6553.
(V.P. Int'l Sales) Ralph Carmichael
Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

CHEMICALS, Paper Makers'.

Cartier Chemicals Limited, Lachine, Que.
Tel. 514-637-4631 Fax: 514-637-8804.
(P.) E.W. Robins
Export: Africa, China/Hong Kong, Central America/Caribbean.

CHEMICALS, Textile.

Cartier Chemicals Limited, Lachine, Que.
Tel. 514-637-4631 Fax: 514-637-8804.
(P.) E.W. Robins
Export: Africa, China/Hong Kong, Central America/Caribbean.

CHEMICALS, Water Treating, Industrial.

Capo Industries Ltd., Burlington, Ont.
Tel. 416-332-6626 Fax: 416-332-6616.
(S.M.) Don Ridpath
Export: N.E. USA. Foreign Reps. Inv Genstein Manufacture, Palmyra, NJ, The Kalor Co., Anson, ME, Lee J Hilton & Associates, New York, NY, U.S.A. Interest: Environmental cleaners and consumer products, water treatment chemicals, waxes and polishes and lawn care products.

Cartier Chemicals Limited, Lachine, Que.
Tel. 514-637-4631 Fax: 514-637-8804.
(P.) E.W. Robins
Export: Africa, China/Hong Kong, Central America/Caribbean.

Handy Chemicals Limited, LaPrairie, Que.
Tel. 514-659-9693 Fax: 514-659-6850.
(V.P.Mktg.) Paul Robins
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, Japan, Australia, New Zealand.

Skyline Products Ltd., Fort Saskatchewan, Alta.
Tel. 403-998-3771 Fax: 403-992-1185.
(P.) J.D. Law

Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

CHIMNEY CLEANER.

Atlantic Combustion Products Limited, Amherst, N.S.
Tel. 902-667-2808 Fax: 902-667-8638.
(Off.Mgr.) Linda Horton
Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe. Foreign Reps. Calfire (Chirk) Ltd., Wales

CHIMNEYS, Prefabricated, Metal.

Peninsula Fittings (St. Catharines) Limited, St. Catharines, Ont.
Tel. 416-688-0552 Fax: 416-688-3146.
(P.) H. Janzen
Export: N.E. USA, N. Central USA, N.W. USA. Interest: Air to air exchangers, flexible hose and grilles and registers.

CHIPPERS, Pulpwood.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin
Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

CHOCOLATE BARS AND SOLID CHOCOLATE CONFECTIONERY.

Comet Confectionery Limited, St. Hyacinthe, Que.
Tel. 514-774-9131 Fax: 514-774-8335.
(Exp.Dir.) Hector Arbour
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, China/Hong Kong, Australia, New Zealand.

CHOCOLATES. See also Confectionery.

Comet Confectionery Limited, St. Hyacinthe, Que.
Tel. 514-774-9131 Fax: 514-774-8335.
(Exp.Dir.) Hector Arbour
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, China/Hong Kong, Australia, New Zealand.

Turkey Hill Sugarbush Ltd., Brome, Que.
Tel. 514-243-6594 Fax: 514-243-5614.
(C.E.O.) Brian Herman
Export: N.E. USA, S.W. USA, Mexico, Western Europe, China/Hong Kong, Japan, Australia, New Zealand. Foreign Reps. Tanabe International, Tokyo, Japan; Premier Distributors, Auckland, New Zealand; Pexan International Corp., Taipei, Taiwan.

CHOPSTICKS.

Patrick Plastics Inc., Weston, Ont.
Tel. 416-745-9100 Fax: 416-748-2688.
(P.) Patrick Hung
Export: N.E. USA, N. Central USA. Interest: All sorts in plastic injection molding industry.

CIRCUITS, Microelectronic and Integrated.

Anatek Microcircuits Inc., N. Vancouver, B.C.
Tel. 604-980-7061 Fax: 604-980-2722.
(P.A.) Bill Ougden
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Foreign Reps. Victoria, Australia; Winkel, Austria; Kobenhavn, Denmark; Helsinki, Finland; Lyon, France; Athens, Greece; Tel-Aviv, Israel; Milano, Italy; Tokyo, Japan; Darul Ehsan, Malaysia; Amersfoort, Netherlands; Auckland, New Zealand; Oslo, Norway; Lisboa, Portugal; Peace Centre, Singapore; Barcelona, Spain; Molndal, Sweden; Schaffhausen, Switzerland; Taipei, Taiwan; Middlesex, U.K.; Marburg, Caracas, Venezuela; West Germany

Canadian Marconi Company, Montreal, Que.
Tel. 514-340-3000 Fax: 514-340-3100.
(Sr.V.P.) Claude St. Arnaud

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

DY-4 Systems Inc., Nepean, Ont.
Tel. 613-596-9911 Fax: 613-596-0574.
(V.P.Mktg.) John Beovan

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. Ferranti Computer Systems Ltd., U.K., ATM Computer GmbH, Konstanz, Germany.

Newbridge Microsystems, Kanata, Ont.
Tel. 613-836-1014 Fax: 613-831-1742.
(Cust.Sales & Serv.) Ann Henderson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand. Foreign Reps. Worldwide foreign representatives.

Tech-Rep Electronics Ltd., St-Laurent, Que.
Tel. 514-337-6046 Fax: 514-335-0288.
(P.) J. McAllister

Export: S.E. USA, N. Central USA, Western Europe, Africa, S.E. Asia, Australia, New Zealand, South America. Foreign Reps. Tech-Rep (USA), Waterbury, United Components, Madison, CT, U.S.A. Interest: Anything to do with manufacturing of electronic systems and equipment.

CIRCUITS, Printed.

ATI Technologies Inc., Scarborough, Ont.
Tel. 416-756-0718 Fax: 416-756-0720.
(Dir. of Mkt.) Henry Quan

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, Japan, Australia, New Zealand.

Canadian Marconi Company, Montreal, Que.
Tel. 514-340-3000 Fax: 514-340-3100.
(Sr.V.P.) Claude St. Arnaud

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Coreco Inc., St-Laurent, Que.
Tel. 514-333-1301 Fax: 514-333-1388.
(Sales Co-ord) Patrick Urbain

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Pertel S.R.L., Torino, Italy; Datalog GMBH Bahnhofstrasse, Germany; Vetek A B, Silversmedsplan, Vallingby, Sweden; Perdix Unir4, Airport Trading Estate Kent, UK; Sofretec S.A., Bezons, France; Noron, Bruxelles, Belgium. Interest: To market imaging boards in a foreign country.

Dynamic & Proto Circuits Inc., Stoney Creek, Ont.
Tel. 416-662-2331 Fax: 416-662-3366.
(Dir.Ops.) Vince Valeri

Export: N.E. USA, N. Central USA, Western Europe.

Lazer-Tech Limited, Scarborough, Ont.
Tel. 416-291-7727 Fax: 416-291-0325.
(P.) K.W. Armitage

Export: N.E. USA, N. Central USA, N.W. USA.

PC World, A Division of Helix Circuits, Scarborough, Ont.
Tel. 416-299-4000 Fax: 416-292-4308.
(Dir.Sales & Mktg.) Richard Taylor

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Foreign Reps. National Technology, Irvine, CA, U.S.A. Interest: High tech electronics where printed circuit boards are used.

Sherrex Systems Limited, Edmonton, Alta.
Tel. 403-462-4085 Fax: 403-450-8369.
(S.) D. Yakubow

Export: N.E. USA, S.E. USA, S. Central USA. Foreign Reps. Texas Instruments Inc., Hunt Valley, MD, Western Computer leasing, Phoenix, AZ, U.S.A.

Sutherland-Schultz Limited, Kitchener, Ont.
Tel. 519-743-4123 Fax: 519-743-1628.
(Exec.V.P.) Jim Balsillie

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Interest: Manufacturers, distributors and/or systems integrators for industrial automation products such as programmable logic controllers.

Tektron Equipment Corporation, Stoney Creek, Ont.
Tel. 416-662-7820 Fax: 416-662-8436.
(Mgr.Tech.Sales) Wayne Larmond

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Japan. Foreign Reps. Syowa & Co., Tokyo, Japan. Interest: Composite boats and circuit BRD equipment.

CLAMPS.

Jenkins Canada Inc. and Concord Daugle Inc., Lachine, Que.
Tel. 514-637-5871 Fax: 514-637-4845.
(P.) Cliff Sarjeant

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Jenkins Valves Inc., Beacon Falls, CT, U.S.A. Interest: Flow control devices that we presently do not manufacture.

Oetiker Limited, Alliston, Ont.
Tel. 705-435-4394 Fax: 705-435-3155.
(Sales Mgr.) John Fenton

Export: N.E. USA, S.E. USA, S. Central USA, S.W. USA, Mexico, Australia, New Zealand.

Via-Chem Inc., St-Laurent, Que.
Tel. 514-332-3533 Fax: 514-332-0773.
(P.) F.M. Markus

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Japan, Australia, New Zealand. Interest: Adhesives.

CLAMPS, Ground.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.
Tel. 519-758-8888 Fax: 519-758-1881.
(V.P.Sales & Mktg.) J.W. Spencer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

CLAY, Modelling.

Chieftain Products Inc., Downsview, Ont.
Tel. 416-636-4100 Fax: 416-636-1921.
(Dir.Int'l) Peter Vernon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Interest: Toys and games.

CLEANERS, Boiler. Automatic (1); Boiler Tube (2); Pipe and Drain (3); Flue (4); Radiator (6).

Canadian Safety Supply International Ltd., Calgary, Alta.
Tel. 403-289-3665.
(C.E.O. & Dir.) Stanley Perchaluk

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., Japan, Australia, New Zealand, Central America/Caribbean, South America.

Skyline Products Ltd., Fort Saskatchewan, Alta.
Tel. 403-998-3771 Fax: 403-992-1185.
(P.) J.D. Law

Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

CLEANERS. Car (1); Garage Floor (1a); Glass, Marble and Tile (1b); Hardwood Floor (1c); Metal (2); Paint (3); Carpet and Upholstery (4); Shoe (5); Cleaning Compound (6); Kitchen and Bathroom (7); Oven (8); Dairy (9); Wax Stripper (10); Boat (11)

Avmor Ltd./Ltée., Montreal, Que.
Tel. 514-849-8074 Fax: 514-844-3114.
(Exec.V.P.) M. Chinich

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand, South America.

Milne, Alex, Associates Ltd., Brampton, Ont.
Tel. 416-790-0440 Fax: 416-790-0455.
(P.) Bill A. Milne

Export: N. Central USA, Western Europe, Australia, New Zealand. Foreign Reps. Fiber Glass-Evercoat, OH, Brailsford Assoc., MA, Bill Nelson Co., WA, U.S.A., See Tek Ltd., Scotland. Interest: Unique chemicals for industrial and domestic use, security and marine products.

Recochem Inc., St. Laurent, Montreal, Que.
Tel. 514-341-3550 Fax: 514-341-6553.
(V.P.Int'l Sales) Ralph Carmichael

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Sani-Marc Inc., Victoriaville, Que.
Tel. 819-758-1541 Fax: 819-758-5800.
(Exec.V.P.) Jean-Claude Goudreault

Export: N.E. USA, S. Central USA, Western Europe. Foreign Reps. Societe Sanisol, Montigny Le Bretonneux, France; Clean world supply, Akron, OH, Idofin Inc., Houston, TX, U.S.A. Interest: Specialized cleaners, deodorants, cooling water chemicals, swimming pool chemicals and equipment.

Sanitation Equipment Ltd., Concord, Ont.
Tel. 416-738-0055 Fax: 416-738-2483.
(S.M.) Walter Swez

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Japan, Australia, New Zealand. Interest: Consumer products, especially camping, sporting goods, housewares, lawn and garden products for marine and recreational vehicles markets.

Skyline Products Ltd., Fort Saskatchewan, Alta.
Tel. 403-998-3771 Fax: 403-992-1185.
(P.) J.D. Law

Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

CLEANERS, Hand.

Releasall-Target Inc., Montreal, Que.
Tel. 514-735-4461 Fax: 514-735-8550.
(P.) W. Sofin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Metalworking and electronic chemicals.

Skyline Products Ltd., Fort Saskatchewan, Alta.
Tel. 403-998-3771 Fax: 403-992-1185.
(P.) J.D. Law

Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

Wyant & Company Limited, Lachine, Que.
Tel. 514-636-9926 Fax: 514-636-8317.
(Exp.Sup'r) Ed Rolls

Export: N.E. USA, N.W. USA, Middle East, S.E. Asia, China/Hong Kong, Australia, New Zealand. Interest: Paper products and dispensing systems.

CLEANERS, Steam and High Pressure.

Burnside Equipment Limited, Downsview, Ont.
Tel. 416-635-2929 Fax: 416-635-2931.
(P. & G.M.) Alan White

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

Cleanco Inc., Nepean, Ont.
Tel. 613-224-7284 Fax: 613-224-7290.
(P.) Ralph M. Gerhards

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, South America. Interest: Carpet and upholstery cleaning equipment.

Skyline Products Ltd., Fort Saskatchewan, Alta.
Tel. 403-998-3771 Fax: 403-992-1185.
(P.) J.D. Law

Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

CLEANERS, Vacuum, Electric. Domestic (1); Industrial (2); Central (3).

General Liquid Engineering Inc., Stoney Creek, Ont.
Tel. 416-662-5200 Fax: 416-662-5206.
(S.M.) Anthony Bratschitsch

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean. Interest: Vacuum pumps, special application vacuum units for liquid waste removal.

CLEANERS, Vacuum, Stationary.

Burnside Equipment Limited, Downsview, Ont.
Tel. 416-635-2929 Fax: 416-635-2931.
(P. & G.M.) Alan White

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

CLOCKS, Desk, Mantel, etc.

Umbra Shades Ltd., Scarborough, Ont.
Tel. 416-299-0088 Fax: 416-299-6168.
(Mktg.Co-ord) Paula Burt

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand.

CLOSET ACCESSORIES.

Acmetrack Limited, Brampton, Ont.
Tel. 416-791-7930 Fax: 416-791-3813.
(V.P.Mfg.) Blain Mitton

Export: Western Europe, Middle East. Foreign Reps. Acme UK, West Sussex, England

CLOSURES, Bag.

Fossil Power Systems Inc., Musquodoboit Harbour, N.S.
Tel. 902-889-2754 Fax: 902-889-2358.
(P.) J. Spencer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand.

CLOSURES, Barrel, Can, Drum and Pail.

Greif Containers Inc., Niagara Falls, Ont.
Tel. 416-358-3271 Fax: 416-358-6968.
(P.) Stan Timsans

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA.

Rieke Canada Limited, Brampton, Ont.
Tel. 416-451-6134 Fax: 416-451-7548.
(P.) S.B. Sandler
Export: S.W. USA.

CLOSURES, Tamper Resistant.

Insulec Ltd., Aurora, Ont.
Tel. 416-727-0114 Fax: 416-727-8544.
(Exp.Sales Mgr.) Douglas W. Doyle

Export: N.W. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, Central America/Caribbean.

CLOTH, Jersey. Cotton (1); Acrilan, Nylon, Orlon, Polyester, etc. (2); Woollen (3); Rayon (4).

Novatex Mfg. Canada Ltd., Calgary, Alta.
Tel. 403-279-6673 Fax: 403-236-0652.
(Mgr.Fin. & Admin.) Ravi Menon

If this is not your copy of the INDEX, complete the order card INSIDE THE BACK COVER for your personal copy. Use the INDEX to find Canadian-made products.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Africa.

CLOTHING, Athletic.

Gemini Fashions of Canada Ltd., Winnipeg, Man.
Tel. 204-786-2421 Fax: 204-889-1379.
(P.) Gary T. Steiman

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe.

LWL Outerwear Manufacturers Ltd., Marieville, Que.
Tel. 514-658-1857 Fax: 514-460-7131.
(V.P.) Gerry Hardy

Export: N.E. USA, Western Europe, Japan. Interest: Men's and ladies fashion outerwear and children winter outerwear.

Roxy Togs Inc., Montreal, Que.
Tel. 514-381-5618 Fax: 514-381-5185.
(P.) Daniel Slomovic

Export: N.E. USA, N.W. USA, China/Hong Kong, Japan. Interest: Men's, women's and children's outwear and leather wear.

Sport Hatten Inc., St-Jerome, Que.
Tel. 514-431-5151 Fax: 514-431-5152.
(V.P. Sales) Rory McKay
Export: N.E. USA, Western Europe, Japan.

CLOTHING, Children's.

Gemini Fashions of Canada Ltd., Winnipeg, Man.
Tel. 204-786-2421 Fax: 204-889-1379.
(P.) Gary T. Steiman

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe.

Nikaldi Sportswear Inc., Montreal, Que.
Tel. 514-279-9745 Fax: 514-272-2502.
(V.P.) D. MacDonald

Export: S.W. USA, Western Europe. Interest: Workwear, hunting and fishing outerwear.

Roxy Togs Inc., Montreal, Que.
Tel. 514-381-5618 Fax: 514-381-5185.
(P.) Daniel Slomovic

Export: N.E. USA, N.W. USA, China/Hong Kong, Japan. Interest: Men's, women's and children's outwear and leather wear.

CLOTHING, Ladies' and Misses', Coats, Suits, etc. See also Dresses; Skirts; Blouses.

Artacious Inc., Willowdale, Ont.
Tel. 416-494-5998 Fax: 416-495-1824.
(P.) David Roman

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Japan.

Brooks, Marilyn, Boutique Inc., Toronto, Ont.
Tel. 416-367-5700.
(Sales Dir.) Martin Porter

Export: N.E. USA, S.W. USA. Interest: Our fashions and accessories produced in the Pacific region.

Caras, Stephan, Design, Toronto, Ont.
Tel. 416-868-6929 Fax: 416-868-1567.
(V.P.) Sharida Caras

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, Japan. Foreign Reps. Norman Stephen Ent., New York, NY, U.S.A.

Gemini Fashions of Canada Ltd., Winnipeg, Man.
Tel. 204-786-2421 Fax: 204-889-1379.
(P.) Gary T. Steiman

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe.

Roxy Togs Inc., Montreal, Que.
Tel. 514-381-5618 Fax: 514-381-5185.
(P.) Daniel Slomovic

Export: N.E. USA, N.W. USA, China/Hong Kong, Japan. Interest: Men's, women's and children's outwear and leather wear.

Suttles & Seawinds of Nova Scotia Ltd., New Germany, N.S.
Tel. 902-644-3110 Fax: 902-644-3378.
(P.) Gary Bardon
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

CLOTHING, Leather.

Bagatelle Canada Inc., Montreal, Que.
Tel. 514-273-5181 Fax: 514-270-6379.
(P.) Jack Margolis

Export: N.E. USA. Foreign Reps. Marigold Corp., NY, U.S.A. Interest: Leather and woven ladies clothing.

Crown Leather Garment Ltd., Montreal, Que.
Tel. 514-384-0940 Fax: 514-384-2176.
(P.) Andre Zoldan, Jr.

Export: N.E. USA, N. Central USA, N.W. USA.

CLOTHING, Men's.

Superior Men's Tailoring Co. Ltd., Toronto, Ont.
Tel. 416-923-3587 Fax: 416-923-4276.
(Mgr.) Jack Ritchie

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

CLOTHING, Men's, Special Tailored, Ready-Made.

Superior Men's Tailoring Co. Ltd., Toronto, Ont.
Tel. 416-923-3587 Fax: 416-923-4276.
(Mgr.) Jack Ritchie

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

CLOTHING, Rainproof and Waterproof.

Far West Industries, Inc., Vernon, B.C.
Tel. 604-542-0237 Fax: 604-545-2088.
(Mgr.) Bill Murr

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Japan, Australia, New Zealand.

Roxy Togs Inc., Montreal, Que.
Tel. 514-381-5618 Fax: 514-381-5185.
(P.) Daniel Slomovic

Export: N.E. USA, N.W. USA, China/Hong Kong, Japan. Interest: Men's, women's and children's outwear and leather wear.

Safety House of Canada Limited, Toronto, Ont.
Tel. 416-789-0631 Fax: 416-782-0813.
(P. & G.M.) Gerald J. Yaffe

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Africa, Central America/Caribbean. Interest: Medical first aid supplies, industrial safety and fire equipment.

CLOTHING, Ski.

Gemini Fashions of Canada Ltd., Winnipeg, Man.
Tel. 204-786-2421 Fax: 204-889-1379.
(P.) Gary T. Steiman

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe.

Jones Leisure Products Ltd., Burnaby, B.C.
Tel. 604-435-7561 Fax: 604-435-5628.
(V.P. & G.M.) James T. Holleran

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA.

LWL Outerwear Manufacturers Ltd., Marieville, Que.
Tel. 514-658-1857 Fax: 514-460-7131.
(V.P.) Gerry Hardy

Export: N.E. USA, Western Europe, Japan. Interest: Men's and ladies fashion outerwear and children winter outerwear.

Nikaldi Sportswear Inc., Montreal, Que.
Tel. 514-279-9745 Fax: 514-272-2502.
(V.P.) D. MacDonald

Export: S.W. USA, Western Europe. Interest: Workwear, hunting and fishing outerwear.

Roxy Togs Inc., Montreal, Que.
Tel. 514-381-5618 Fax: 514-381-5185.
(P.) Daniel Slomovic

Export: N.E. USA, N.W. USA, China/Hong Kong, Japan. Interest: Men's, women's and children's outwear and leather wear.

CLOTHING, Sportswear.

Brooks, Marilyn, Boutique Inc., Toronto, Ont.
Tel. 416-367-5700.
(Sales Dir.) Martin Porter

Export: N.E. USA, S.W. USA. Interest: Our fashions and accessories produced in the Pacific region.

Far West Industries, Inc., Vernon, B.C.
Tel. 604-542-0237 Fax: 604-545-2088.
(Mgr.) Bill Murr

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Japan, Australia, New Zealand.

Jones Leisure Products Ltd., Burnaby, B.C.
Tel. 604-435-7561 Fax: 604-435-5628.
(V.P. & G.M.) James T. Holleran

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA.

LWL Outerwear Manufacturers Ltd., Marieville, Que.
Tel. 514-658-1857 Fax: 514-460-7131.
(V.P.) Gerry Hardy

Export: N.E. USA, Western Europe, Japan. Interest: Men's and ladies fashion outerwear and children winter outerwear.

CLUTCHES, Automobile.

Absco Limitée, Quebec, Que.
Tel. 418-627-3113 Fax: 418-626-7843.
(G.M.) Jean-Paul Dussault

Export: N.E. USA, N. Central USA.

COAL.

Cape Breton Development Corporation, Coal Division, Sydney, N.S.
Tel. 902-564-7325 Fax: 902-564-2589.
(Dir. Mktg.) Adrian white

Export: N.E. USA, S.E. USA, Western Europe, Africa, Japan, South America. Foreign Reps. ICF, London, U.K.; SSM, Nice, France; OAM, Hamburg, Germany. Interest: Coal and coal technology.

COATINGS, Concrete, Roof or Structural.

Gemite Products Inc., Mississauga, Ont.
Tel. 416-672-2020 Fax: 416-672-6780.
(G.M.) Igor Nikolajev

Export: N. Central USA. Interest: Rigid insulation board and exterior wall coatings.

Insul-Mastic & Building Products, New Westminster, B.C.
Tel. 604-522-2811 Fax: 604-522-5141.
(G.M.) Craig Anderson
Export: N.W. USA.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi

Export: Western Europe, Middle East, Central America/Caribbean.

COATINGS, Plastic.

Adamin Industries Ltd., Chateaugay, Que.
Tel. 514-692-8255 Fax: 514-692-5762.
(P.) S.I. Adam

Export: S.E. USA, N. Central USA, S.W. USA, China/Hong Kong. Interest: Adhesive or paint manufacturing

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi

Export: Western Europe, Middle East, Central America/Caribbean.

Stuart Plastics Ltd., Burnaby, B.C.
Tel. 604-437-5029 Fax: 604-437-0594.
(V.P.) R.I. (Bob) Campbell

Export: N.W. USA, Middle East, Central America/Caribbean. Interest: Advanced specialt coating materials and systems for metal and plastic in the business machine, computer and automotive industries.

COATINGS, Protective.

Insul-Mastic & Building Products, New Westminster, B.C.
Tel. 604-522-2811 Fax: 604-522-5141.
(G.M.) Craig Anderson
Export: N.W. USA.

COATS, Children's.

Gemini Fashions of Canada Ltd., Winnipeg, Man.
Tel. 204-786-2421 Fax: 204-889-1379.
(P.) Gary T. Steiman
Export: N.E. USA, N. Central USA, N.W. USA, Western Europe.

Nikaldi Sportswear Inc., Montreal, Que.
Tel. 514-279-9745 Fax: 514-272-2502.
(V.P.) D. MacDonald

Export: S.W. USA, Western Europe. Interest: Workwear, hunting and fishing outerwear.

COATS, Leather and Artificial Leather.

Bagatelle Canada Inc., Montreal, Que.
Tel. 514-273-5181 Fax: 514-270-6379.
(P.) Jack Margolis

Export: N.E. USA. Foreign Reps. Marigold Corp., NY, U.S.A. Interest: Leather and woven ladies clothing.

Roxy Togs Inc., Montreal, Que.
Tel. 514-381-5618 Fax: 514-381-5185.
(P.) Daniel Slomovic

Export: N.E. USA, N.W. USA, China/Hong Kong, Japan. Interest: Men's, women's and children's outerwear and leather wear.

COBALT 60 BEAM THERAPY UNITS.

Theratronics International Limited, Kanata, Ont.
Tel. 613-591-2100 Fax: 613-592-3816.
(Mgr.Exp.Sales) David Dakers

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

COFFEE ROASTERS, PACKERS AND GRINDERS.

Canterbury Coffee Corporation, Richmond, B.C.
Tel. 604-273-8684 Fax: 604-273-4957.
(P.) John Wynn

Export: N.E. USA, N.W. USA, S.W. USA. Foreign Reps. Mills Bros Intn., St. Kent, WA, Aagil Corp., St. Medfield, MA, U.S.A.; Romandie Ltd., New Territories, Hong Kong.

COILS, Copper. Feed Water Heater (1); Steam (2); Cooling (3).

Unifin International, Division KeepRite Inc., London, Ont.
Tel. 519-451-0230 Fax: 519-451-1732.
(Int'l S.M.) Tom Yu

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH, Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

COILS, Electric or Electronic. Balun (1); Choke Audio, Power or Radio Frequency (2); Foil Wound (3); Magnet or Relay (4); Motor or Generator Field (5); Toroidal (6); Filter (7); Oscillator (8); Receiver or Transmitter (9).

Canadian Marconi Company, Montreal, Que.
Tel. 514-340-3000 Fax: 514-340-3100.
(Sr.V.P.) Claude St. Arnaud

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Motor Coils Mfg. Ltd., Brockville, Ont.
Tel. 613-345-3580 Fax: 613-345-2196.
(S.M.) R.L. Kercher

Export: N.E. USA, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America.

COINS, MEDALLIONS OR PLAQUES.

Lombardo Mint Inc., Sherbrooke, Que.
Tel. 819-569-9918 Fax: 819-569-9919.
(V.P.) John Lombardo

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

COKE.

Algoma Steel Corporation, Limited, The, Mississauga, Ont.
Tel. 416-276-1400 Fax: 416-276-1452.
(Mgr.Admin.) Clark

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

COLLARS, Clamp and Shaft.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

COLOUR CARDS.

Duha Color Services, Winnipeg, Man.
Tel. 204-786-8961 Fax: 204-885-3762.
(C.E.O.) E.V. Duha

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Africa.

COLOUR SEPARATIONS.

H. & S. Reliance Limited, Toronto, Ont.
Tel. 416-425-5750 Fax: 416-425-2115.
(V.P.Sales & Mktg.) Ray Brockest

Export: N.E. USA.

COLOURS. Bakers' and Confectioners' (1); Bottlers' (2); Butter and Cheese (3); Food (4); Sugar (5).

Métarom Canada Inc., Granby, Que.
Tel. 514-378-0841 Fax: 514-375-7953.
(Ops.Mgr.) Michael Deslandes

Export: N.E. USA. Foreign Reps. O.S.F. Corp., Elwood, CT, U.S.A.

COLOURS, Plastic.

Colorwel Concentrates Limited, Brampton, Ont.
Tel. 416-453-0246 Fax: 416-453-2118.
(P.) Patricia Eldridge

Export: N.E. USA, S.E. USA.

Korlin Concentrates Division of Hamelin Group Inc., Stratford, Ont.
Tel. 519-271-1680 Fax: 519-271-1743.
(S.M.) Barbara McGovern

Export: N. Central USA.

COLUMNS AND PILASTERS, Building.

Con-Force Structures Limited, Calgary, Alta.
Tel. 403-262-2428 Fax: 403-266-6255.
(P.) David Pickersgill

Export: N. Central USA, N.W. USA. Interest: Post-tensioning systems, mechanized production of precast concrete, new materials and processes for precast concrete.

COMBINES, (Combined Harvester and Thresher).

Erectoweld Co. Ltd., Aquamarine Division, Oakville, Ont.
Tel. 416-825-1371 Fax: 416-845-9223.
(P.) Frank J. Bollinger

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Erectoweld Inc., WI, USA

Jodale Perry Corporation, Winkler, Man.
Tel. 204-325-8118 Fax: 204-325-4021.
(Mktg.Mgr.) Rick Angers

Export: N.E. USA, N. Central USA, N.W. USA, S.E. Asia. Interest: Interested in any cab related venture in this fashion.

COMBS, Dressing and Fine.

DCN Plastic Inc., Warwick, Que.
Tel. 819-358-2085 Fax: 819-358-5265.
(Mktg.Mgr.) Andre Jeau

Export: N.E. USA, Central America/Caribbean. Foreign Reps. New England Sales Associates Inc., MA, U.S.A., A.G. Agencies Ltd., St. Michael, Barbados.

COMBS, Fancy.

DCN Plastic Inc., Warwick, Que.
Tel. 819-358-2085 Fax: 819-358-5265.
(Mktg.Mgr.) Andre Jeau

Export: N.E. USA, Central America/Caribbean. Foreign Reps. New England Sales Associates Inc., MA, U.S.A., A.G. Agencies Ltd., St. Michael, Barbados.

COMBUSTION CONTROL EQUIPMENT.

Industrial Combustion and Equipment Ltd., Dorval, Que.
Tel. 514-631-2020 Fax: 514-636-0608.
(Mktg. & Sales Mgr., Liquitherm Div.) Peter Huish

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Australia, New Zealand, Central America/Caribbean.

COMFORTERS.

Daisy Decorative Products, Ltd., Toronto, Ont.
Tel. 416-530-0400 Fax: 416-530-1505.
(P.) J.M. Doherty

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Australia, New Zealand. Foreign Reps. Gene Robbins Inc., New York, NY, U.S.A.

COMMUNICATION SYSTEMS.

Glenayre Electronics Ltd., Vancouver, B.C.
Tel. 604-293-1611 Fax: 604-293-4340.
(V.P.Int'l Sales) R.K. Allen

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Glenayre Electronics Singapore Pty, Singapore. Interest: Voice messaging products and mobile telephone terminals.

NIFE Corporation, Scarborough, Ont.
Tel. 416-757-5151 Fax: 416-752-4514.
(Int'l Mgr.) Gary Pollock

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives.

Navtel Inc., Markham, Ont.
Tel. 416-479-8090 Fax: 416-475-6524.
(Int'l S.M.) Stephan Attal

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Navtel distributors in over 40 countries. Interest: High speed PGM test systems.

Senstar Corporation, Kanata, Ont.
Tel. 613-839-5572 Fax: 613-839-5830.
(Dir.Int'l Sales) J. Sherren

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives. Interest: Manufacturing electronics and video motion technology.

Teo Technologies Inc., Richmond Hill, Ont.
Tel. 416-770-3030 Fax: 416-883-4574.
(P.) Carl K.S. Teo

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Africa, Australia, New Zealand. Interest: Smart receptionist and PC-based fax card.

COMPACTORS, Trash.

Jaeger Canada Equipment Ltd., St. Thomas, Ont.
Tel. 519-631-5100 Fax: 519-633-5139.
(Mktg. Mgr.) K. Vacing

Export: S.E. USA, S. Central USA, S.W. USA. Interest: Concrete batch plants, stone aggregate equipment.

COMPACTORS, Vibratory.

Dynapac Ltd., Milton, Ont.
Tel. 416-875-2800 Fax: 416-875-2888.
(P.) E.R. McKillen

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

COMPOUNDS, Anti-Seize.

Releasall-Target Inc., Montreal, Que.
Tel. 514-735-4461 Fax: 514-735-8550.
(P.) W. Sofin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Metalworking and electronic chemicals.

COMPOUNDS, Boiler and Radiator.

Atlantic Combustion Products Limited, Amherst, N.S.
Tel. 902-667-2808 Fax: 902-667-8638.
(Off. Mgr.) Linda Horton

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe. Foreign Reps. Calfire (Chirk) Ltd., Wales

COMPOUNDS, Welding.

Eutectic Canada Inc., Pointe Claire, Que.
Tel. 514-695-7500 Fax: 514-695-8793.
(Exp. Mgr.) Bernard Pin

Export: N.E. USA, Western Europe, Africa, Central America/Caribbean.

Releasall-Target Inc., Montreal, Que.
Tel. 514-735-4461 Fax: 514-735-8550.
(P.) W. Sofin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Metalworking and electronic chemicals.

COMPRESSORS, Air.

Cherco Compressors Ltd., Calgary, Alta.
Tel. 403-236-5252 Fax: 403-236-4261.
(P.) Terrence Myles

Export: N.E. USA, N. Central USA, N.W. USA, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Australia, New Zealand. Interest: Compressors, engines/motors and generators (electric).

Jordair Engineering Inc., Ottawa, Ont.
Tel. 613-727-9372 Fax: 613-727-0429.
(Mng. Dir.) E. Oliver Foulkes

Export: N.E. USA, Central America/Caribbean, South America. Interest: Industrial safety equipment, fire department products to complement our line and industrial manufactured items.

Webster Air Equipment Division, Cortiss-Wright of Canada Inc., London, Ont.
Tel. 519-455-9130 Fax: 519-455-1965.
(V.P.) C.J. Darragh

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA. Interest: Air compressors and related products.

COMPRESSORS, Gas.

Cherco Compressors Ltd., Calgary, Alta.
Tel. 403-236-5252 Fax: 403-236-4261.
(P.) Terrence Myles

Export: N.E. USA, N. Central USA, N.W. USA, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Australia, New Zealand. Interest: Compressors, engines/motors and generators (electric).

COMPUTER DISK AND TAPE DRIVES.

Geac Canada Ltd., Markham, Ont.
Tel. 416-475-0525 Fax: 416-475-3847.
(Dir.) Sam Anidjar

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R., Australia, New Zealand. Foreign Reps. Geac Computer Pty Ltd., St. Leonards, N.S.W., Australia; Geac Computer Ltd., England; Geac Computer Inc., St. Louis, MI, U.S.A. Interest: Products for vertical markets - computer hard/software.

COMPUTER PRINTERS.

DelPhax Systems, Mississauga, Ont.
Tel. 416-238-2961 Fax: 416-238-3402.
(V.P. Sales) B. Dillon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Eastern Europe/U.S.S.R., Japan, South America.

JPS Microsystems, Inc., Markham, Ont.
Tel. 416-447-0414 Fax: 416-477-0421.
(V.P.) Nelson Leung

Export: China/Hong Kong, Japan.

COMPUTER SUPPLIES AND ACCESSORIES.

ATI Technologies Inc., Scarborough, Ont.
Tel. 416-756-0718 Fax: 416-756-0720.
(Dir. of Mkt.) Henry Quan

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, Japan, Australia, New Zealand.

Compu Cable Systems Inc., Saskatoon, Sask.
Tel. 306-934-6884 Fax: 306-244-6763.
(Mgr.) Dale Lemke

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Central America/Caribbean, South America. Interest: Manufacture in Europe as well as marketing in Europe.

DY-4 Systems Inc., Nepean, Ont.
Tel. 613-596-9911 Fax: 613-596-0574.
(V.P. Mktg.) John Beovan

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. Ferranti Computer Systems Ltd., U.K., ATM Computer GmbH, Konstanz, Germany.

Data Accessories Corporation, Scarborough, Ont.
Tel. 416-292-9963 Fax: 416-292-2345.
(P.) Sidney S. Deutch

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Interest: Computer accessories.

Graphic Controls Canada Ltd., Gananoque, Ont.
Tel. 613-382-4733 Fax: 613-387-3643.
(Exp. Co-ord) Jeff Van Depol

Export: N.E. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Medical and industrial disposable produces.

Perle Systems Limited, Scarborough, Ont.
Tel. 416-299-4999 Fax: 416-299-4475.
(P. & C.E.O.) J.E. Perle

Export: N. Central USA, Western Europe. Foreign Reps. Perle Systems Inc., Lombard, IL, U.S.A. Interest: Data communication in the IBM midrange product range.

Pure Data Ltd., Richmond Hill, Ont.
Tel. 416-731-6444 Fax: 416-731-7017.
(V.P. Fin.) Brain Stringer

Export: S. Central USA, Australia, New Zealand. Foreign Reps. Pure Data Inc., Carrollton, TX, U.S.A.; Pure Date Europe Ltd., London, England.

Sherrex Systems Limited, Edmonton, Alta.
Tel. 403-462-4085 Fax: 403-450-8369.
(S.) D. Yakubow

Export: N.E. USA, S.E. USA, S. Central USA. Foreign Reps. Texas Instruments Inc., Hunt Valley, MD, Western Computer leasing, Phoenix, AZ, U.S.A.

Sutherland-Schultz Limited, Kitchener, Ont.
Tel. 519-743-4123 Fax: 519-743-1628.
(Exec. V.P.) Jim Balsillie

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Interest: Manufacturers, distributors and/or systems integrators for industrial automation products such as programmable logic controllers.

COMPUTER TERMINALS, Video Display.

Electrohome Limited, Kitchener, Ont.
Tel. 519-744-7111 Fax: 519-749-3181.
(Grp. V.P. Electrohome & Electronics) M.N. Nobbs
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. List available by country by writing to Electrohome Canada. Interest: Commercial video electronic products.

Geac Canada Ltd., Markham, Ont.
Tel. 416-475-0525 Fax: 416-475-3847.
(Dir.) Sam Anidjar

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R., Australia, New Zealand. Foreign Reps. Geac Computer Pty Ltd., St. Leonards, N.S.W., Australia; Geac Computer Ltd., England; Geac Computer Inc., St. Louis, MI, U.S.A. Interest: Products for vertical markets - computer hard/software.

Gentian Electronics Ltd., Stittsville, Ont.
Tel. 613-836-3987 Fax: 613-836-7526.
(P.) Victor D. Popovich

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

Norpak Corporation, Kanata, Ont.
Tel. 613-592-4164 Fax: 613-592-6560.
(P.) J.F. Carruthers

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, South America. Foreign Reps. Samsung Electronics, Kyungki-Do, Korea; Servicios V.B.I., Caracas, Venezuela. Interest: Videotex and teletext receivers.

COMPUTERS, Large and Medium.

Conspec Controls Ltd., Downsview, Ont.
Tel. 416-661-0500 Fax: 416-736-1684.
(P.) L.R. McCullough

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Mexico, China/Hong Kong, Australia, New Zealand. Foreign Reps. Conspec Controls Inc., Charleroi, PA, Mexico-Drilar Inc., Kerrville, TX, U.S.A.; Fushen Conspec, Tian Jin, China; Conspec Australia Pty, N.S.W., Australia. Interest: Instrumentation, flow, level pressure, spec gravity, on line material analysers special photos.

Geac Canada Ltd., Markham, Ont.
Tel. 416-475-0525 Fax: 416-475-3847.
(Dir.) Sam Anidjar

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R., Australia, New Zealand. Foreign Reps. Geac Computer Pty Ltd., St. Leonards, N.S.W., Australia; Geac Computer Ltd., England; Geac Computer Inc., St. Louis, MI, U.S.A. Interest: Products for vertical markets - computer hard/software.

COMPUTERS, Micro.

Sherrex Systems Limited, Edmonton, Alta.
Tel. 403-462-4085 Fax: 403-450-8369.
(S.) D. Yakubow

Export: N.E. USA, S.E. USA, S. Central USA. Foreign Reps. Texas Instruments Inc., Hunt Valley, MD, Western Computer leasing, Phoenix, AZ, U.S.A.

Willowglen Systems Ltd., Calgary, Alta.,
Tel. 403-272-1800 Fax: 403-272-2114.
(V.P.) Malcolm Milne

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S.E. Asia, Australia, New Zealand. Foreign Reps. Willowglen Systems (UK) Ltd., Brierley Hill West Midlands, U.K.; Willowglen Singapore Ltd., Singapore; Willowglen Systems Inc., Marina Del Rey, CA, U.S.A. Interest: Scada Systems.

COMPUTERS, Mini.

APL Computers, Markham, Ont.
Tel. 416-475-5891 Fax: 416-475-5038.
(P.) Ted Zellenrath

Export: S.E. USA, Australia, New Zealand. Foreign Reps. APL Computers USA Inc., Delaware, USA; APL Works, Sydney Australia Interest: Computer software

CONCRETE ADMIXTURES. See also Finishes, Concrete; Hardeners, Concrete Floor.

Gemite Products Inc., Mississauga, Ont.
Tel. 416-672-2020 Fax: 416-672-6780.
(G.M.) Igor Nikolajev

Export: N. Central USA. Interest: Rigid insulation board and exterior wall coatings.

Handy Chemicals Limited, LaPrairie, Que.
Tel. 514-659-9693 Fax: 514-659-6850.
(V.P.Mktg.) Paul Robins

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, Japan, Australia, New Zealand.

Kwik Mix Materials Limited, Port Colborne, Ont.
Tel. 416-834-6177 Fax: 416-834-5160.
(P. & S.M.) M. Douglas Frazer

CONCRETE. Precast (1); Prestressed (2).

Streetscape Precast Furnishing Incorporated, Grimsby, Ont.
Tel. 416-945-2480 Fax: 416-945-2487.
(P.) Emilio Sciuillo

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East. Interest: Europe, USA, Middle East and Far East.

CONDENSERS.

Unifin International, Division KeepRite Inc., London, Ont.
Tel. 519-451-0230 Fax: 519-451-1732.
(Int'l S.M.) Tom Yu

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH, Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

CONDUITS for Electric Wiring. Flexible (1); Rigid Steel (2); Aluminum (3); Electrical Metallic Tubing (4); Galvanized and Enamelled (5); Liquid Tight (6).

Anamet Canada Inc, Colborne, Ont.
Tel. 416-355-3301 Fax: 416-355-3110.
(P.) Bev R. Thew

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, South America. Interest: Conduit fittings - refrigeration components

Eastern Wire & Conduit, Markham, Ont.
Tel. 416-474-9128 Fax: 416-474-9221.
(P.) J. Mohler

Export: N.E. USA, N.W. USA. Foreign Reps. Delta Sales South, Dessup, MD, Delta Sales Corp., Bensalem, PA, Felix Sales Co Inc., San Francisco, CA, TK Sales Inc., Ft. Lauderdale, FL, The Eagle Group, Richmond, VA, Agents West Inc., Norwalk, CA, U.S.A.

CONFECTIONERY.

Sacharen Bros Inc., Montreal, Que.
Tel. 514-277-8205 Fax: 514-277-3283.
(P.) R. Abish

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Natural food products.

CONNECTORS, Cable.

ITT Cannon Canada, A Division of ITT Industries of Canada Ltd., Whitby, Ont.
Tel. 416-668-8881 Fax: 416-668-4152.
(Mgr.Mktg. & Sales) Wdyne Small

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Foreign Reps. ITT Cannon Santa Ana, Santa Ana, CA, ITT Cannon Phoenix, Phoenix, AZ, U.S.A.; ITT Cannon Basingstoke, Hants, England; ITT Cannon France, Dole Cedex, France; ITT Cannon Japan, Yokohama, Japan; ITT SIE Spain, Guadalajara, Spain; ITT Cannon Germany, Weinstadt, Germany.

Lindsay Specialty Products Ltd., Lindsay, Ont.
Tel. 705-324-2196 Fax: 514-747-7712.
(S.M.) David T. Atman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, Middle East, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Tecnicobel, Bruxelles, Belgium; Cable Products, John Weeks Enterprises, Lawrenceville, GA, Centennial South, Miami, FL, Grunwale Burns & Assoc., Fergus Falls, MN, Jim Morton & Assoc., Carlisle, PA, Mega Hertz, Englewood, CO, Spectrum, Bedford, TX, Western CATV Dist. Inc., Torrence CA, U.S.A.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.
Tel. 519-758-8888 Fax: 519-758-1881.
(V.P.Sales & Mktg.) J.W. Spencer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

WECO Electrical Connectors Inc., Kirkland, Que.
Tel. 514-694-9136 Fax: 514-694-0956.
(P.) Heiner Kammann

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives and distributors. Interest: Interconnect products, connectors, terminal blocks and electronic modules.

CONNECTORS, Electronic.

ITT Cannon Canada, A Division of ITT Industries of Canada Ltd., Whitby, Ont.
Tel. 416-668-8881 Fax: 416-668-4152.

(Mgr.Mktg. & Sales) Wdyne Small

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Foreign Reps. ITT Cannon Santa Ana, Santa Ana, CA, ITT Cannon Phoenix, Phoenix, AZ, U.S.A.; ITT Cannon Basingstoke, Hants, England; ITT Cannon France, Dole Cedex, France; ITT Cannon Japan, Yokohama, Japan; ITT SIE Spain, Guadalajara, Spain; ITT Cannon Germany, Weinstadt, Germany.

WECO Electrical Connectors Inc., Kirkland, Que.
Tel. 514-694-9136 Fax: 514-694-0956.
(P.) Heiner Kammann

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives and distributors. Interest: Interconnect products, connectors, terminal blocks and electronic modules.

CONNECTORS, Printed Circuit.

ITT Cannon Canada, A Division of ITT Industries of Canada Ltd., Whitby, Ont.
Tel. 416-668-8881 Fax: 416-668-4152.
(Mgr.Mktg. & Sales) Wdyne Small

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Foreign Reps. ITT Cannon Santa Ana, Santa Ana, CA, ITT Cannon Phoenix, Phoenix, AZ, U.S.A.; ITT Cannon Basingstoke, Hants, England; ITT Cannon France, Dole Cedex, France; ITT Cannon Japan, Yokohama, Japan; ITT SIE Spain, Guadalajara, Spain; ITT Cannon Germany, Weinstadt, Germany.

WECO Electrical Connectors Inc., Kirkland, Que.
Tel. 514-694-9136 Fax: 514-694-0956.
(P.) Heiner Kammann

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives and distributors. Interest: Interconnect products, connectors, terminal blocks and electronic modules.

CONTACTS, Electrical and Contact Assemblies.

Electrical Contacts Limited, Hanover, Ont.
Tel. 519-364-1878 Fax: 519-364-4626.
(S.M.) Peter Allen

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, S.E. Asia.

CONTAINERS, Corrugated.

Maritime Paper Products Limited, Dartmouth, N.S.
Tel. 902-463-5300 Fax: 902-466-7314.
(V.P.Mktg.) D.A. Luger

Export: Central America/Caribbean. Foreign Reps. J.S. Vallis & Co. Ltd., Hamiltons, Bermuda.

CONTAINERS, Food.

Fripp Fibre Forms Inc., Winnipeg, Man.
Tel. 204-489-2511 Fax: 204-489-0707.
(Co.Mgr.) Bob Lawson

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Interest: Packaging products.

Norca Industries Limited, Baie d'Urfe, Que.
Tel. 514-457-2840 Fax: 514-457-5633.
(P.) Terrence J. Watson

Export: N.E. USA.

Par-Pak Ltd., Brampton, Ont.
Tel. 416-792-3000 Fax: 416-792-3330.
(P.) Sajjad Ebrahim

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Plastic packaging for food and other industrial products.

CONTAINERS, Intermodal.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P.Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

CONTAINERS, Materials Handling, Shipping and Storage.

Buckhorn Canada Inc., Mississauga, Ont.
Tel. 416-678-6545 Fax: 416-678-9482.
(V.P. & G.M.) James R. Morrison

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Plastic containers.

Drader Manufacturing Industries Ltd., Edmonton, Alta.
Tel. 403-440-2231 Fax: 403-465-3798.
(G.M.) Gordon J. McTavish

Export: N.E. USA, S.E. USA, Australia, New Zealand. Interest: Injection mold plastics and wire products.

Lenworth Metal Products Limited, Rexdale, Ont.
Tel. 416-675-9390 Fax: 416-675-6874.
(Purch.Mgr.) Paul Gatto

Export: N.E. USA, S.E. USA, N. Central USA. Interest: Material handling products and steel fabrication.

Trans-Canada Hardware, Scarborough, Ont.
Tel. 416-299-0088 Fax: 416-299-6168.
(Sales Mgr.) Jerry Arsenault

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, China/Hong Kong.

CONTAINERS, Paper. See also Boxes, Paper.**Maritime Paper Products Limited, Dartmouth, N.S.**

Tel. 902-463-5300 Fax: 902-466-7314.
(V.P.Mktg.) D.A. Lugar

Export: Central America/Caribbean. Foreign Reps. J.S. Vallis & Co. Ltd., Hamiltons, Bermuda.

CONTAINERS, Plastic, etc.**Buckhorn Canada Inc., Mississauga, Ont.**

Tel. 416-678-6545 Fax: 416-678-9482.
(V.P. & G.M.) James R. Morrison

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Plastic containers.

Par-Pak Ltd., Brampton, Ont.

Tel. 416-792-3000 Fax: 416-792-3330.
(P.) Sajjad Ebrahim

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Plastic packaging for food and other industrial products.

CONTROL PANELS.**Day Specialties Corporation, Midland, Ont.**

Tel. 705-526-3771 Fax: 705-526-0688.
(V.P.Sales) Brian Marchand

Export: N.E. USA, S.E. USA, S.W. USA. Foreign Reps. A.C.S. Corporation., Knoxville, TN, Burt Lucas Sales, Hendersonville, TN, U.S.A.

Ent. Mosaik Emk Ltd., Laval, Que.

Tel. 514-686-0663 Fax: 514-686-0669.
(Sales Dir.) Danny Tittley

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, China/Hong Kong, Japan. Foreign Reps. Haven Automation Pte, Singapore. Interest: Mimic panel parts (ex: lights and switches), instrumentation and control products in automation displays.

Image Video Limited, Scarborough, Ont.

Tel. 416-438-3940 Fax: 416-438-8465.
(Dir.Mktg.) John Barker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E.Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Rema Leo Haag, Madrid, Spain; Comsater Video, Chatillion, France; BTL. H.K. Interest: Video and audio products for the broadcast, projection and communication market.

Industrial Combustion and Equipment Ltd., Dorval, Que.

Tel. 514-631-2020 Fax: 514-636-0608.
(Mktg. & Sales Mgr., Liquitherm Div.) Peter Huish

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Australia, New Zealand, Central America/Caribbean.

Milton Roy Industries Ltd., Peterborough, Ont.

Tel. 705-743-6550 Fax: 705-743-5831.
(P. & Mng.Dir.) D. Lee, P.Eng.

Export: Middle East, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, South America. Foreign Reps. Delta Engineering Equipment Ltd., Herzlin, Israel. Interest: Products which deal with fluids (liquid or gas), handling, measuring and analyzing.

Mould-Tek Industries Inc., Scarborough, Ont.

Tel. 416-285-5400 Fax: 416-285-5432.
(V.P.) Ken Hoffman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Berg Chilling Systems Ltd., Woodale, IL, U.S.A.

NIFE Corporation, Scarborough, Ont.

Tel. 416-757-5151 Fax: 416-752-4514.
(Int'l Mgr.) Gary Pollock

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives.

Saco Controls Inc., Montreal, Que.

Tel. 514-745-0310 Fax: 514-745-0315.
(P.) Pat Argento

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, China/Hong Kong, Japan. Foreign Reps. Daner Hayes Inc., Wayland, MA, Gado Instruments, Mt. View, CA, U.S.A.; SEFAT, Buenos Aires, Argentina.

Sutherland-Schultz Limited, Kitchener, Ont.

Tel. 519-743-4123 Fax: 519-743-1628.
(Exec.V.P.) Jim Balsillie

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Interest: Manufacturers, distributors and/or systems intergartors for industrial automation products such as programmable logic controllers.

CONTROL SYSTEMS (Electric, Electronic, Mechanical, Pneumatic/Fluidic).**Buhl Automatic Inc., Guelph, Ont.**

Tel. 519-763-2225 Fax: 519-763-2381.
(Off.Admin.) Fina Pellegrini

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Industrial controls for plastic processing.

CRS Plus Inc., Burlington, Ont.

Tel. 416-639-0086 Fax: 416-639-4248.
(P. & G.M.) Raymond Simmons

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan). Foreign Reps. Hudson Robotics, NJ, Intervention Tech, Pittsburgh, PA, TII Robotics, Chicago, IL, U.S.A.; Sekuria, Darmstadt, Germany; Orme Automation, Manchester, U.K.; Jasco Medical, Tokyo, Japan; Ashok Brothers, New Delhi, India; Kist Pneumatic, Seoul, Korea. Interest: Robotic products.

Canex Controls Ltd., Delta, B.C.

Tel. 604-946-8565 Fax: 604-946-5619.
(Mng.Dir.) Dave Golinowski

Export: S.W. USA. Interest: Industrial, process, co-generation and computer and PLC controls.

Datem Ltd., Nepean, Ont.

Tel. 613-225-5919 Fax: 613-225-5593.
(Sales & Mktg.Mgr.) Peter Childs

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Koning En Hartrian, Netherlands, S.W. Datentechnik, Quickborn, Germany, Rapid Recall, High Wycombe Bucks, U.K., Advance Industrial Systems, Zottegen, Belgium, Computrol Systems, Victoria, Australia, Delta Technical System System, Hatboro, PA, U.S.A., Nortelco Systems, Sweden, Syscon Corp., Tokyo, Japan. Interest: Bitbus network technology and software tools.

Durmitor Inc., Woodbridge, Ont.

Tel. 416-856-4800 Fax: 416-856-4802.
(P. & G.M.) B. Veljkovic

Export: N.E. USA, N. Central USA. Foreign Reps. Branmag, Inc., North Tonawanda, NY, U.S.A. Interest: Electronic control systems or component parts of electro-mechanical assemblies.

Elicon Industrial Controls Limited, Richmond, B.C.

Tel. 604-273-1654 Fax: 604-273-0012.
(P.) R.A. Cox

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

Fisher Controls Company of Canada Limited, Woodstock, Ont.

Tel. 519-658-9230 Fax: 519-421-5527.
(Sales Dir.) D. Lyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E.Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Fisher Controls International, Inc., Austin, TX, Marshalltown, IA, Fisher Control South Pacific Ltd., Singapore; Fisher Control S.A., Cernay, Asnieres Cedex, France; Fisher Controls Ltd., Leicester, Kent, England; Fisher Controles Do Barsil Ltda., Sao Paulo, Brazil; Fisher Controles De Mexico, Mexico.

Honeywell Limited, Ottawa, Ont.

Tel. 613-224-3822 Fax: 613-224-6674.
(Bus.Dev.Mgr.) Bruce Green

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E.Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Atronics Mfg., Metro Manila, Philippines; Rank Q'Connors, Singapore; Hasler, Switzerland. Interest: Aeronautical communications switches, time division multiplexers and horizon reference systems.

Industrial Combustion and Equipment Ltd., Dorval, Que.

Tel. 514-631-2020 Fax: 514-636-0608.
(Mktg. & Sales Mgr., Liquitherm Div.) Peter Huish

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Australia, New Zealand, Central America/Caribbean.

Kelk, George, Limited, Toronto, Ont.

Tel. 416-445-5850 Fax: 416-445-5972.
(Mktg. & Sales Mgr.) R.L. Ricciatti

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E.Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Foreign representatives in over 33 countries. Interest: Electronic, electro-mechanical and optoelectronic measuring instrumentation for harsh enviroments.

Markland Specialty Engineering Ltd., Rexdale, Ont.

Tel. 416-244-4980 Fax: 416-244-2287.
(P.Eng.) J.R. 'REG' Tansony

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Milton Roy Industries Ltd., Peterborough, Ont.

Tel. 705-743-6550 Fax: 705-743-5831.
(P. & Mng.Dir.) D. Lee, P.Eng.

Export: Middle East, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, South America. Foreign Reps. Delta Engineering Equipment Ltd., Herzlin, Israel. Interest: Products which deal with fluids (liquid or gas), handling, measuring and analyzing.

NIFE Corporation, Scarborough, Ont.

Tel. 416-757-5151 Fax: 416-752-4514.
(Int'l Mgr.) Gary Pollock

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives.

Ramsey Canada, Div. Baker Hughes Canada Inc., Richmond Hill, Ont.

Tel. 416-883-1881 Fax: 416-883-1750.
(S.M.) Doug Young

Export: Middle East, Africa, Eastern Eorope/U.S.S.R., China/Hong Kong, Australia, New Zealand, South America, S.E. Asia. Foreign Reps. Ramsey Australia, N.S.W., Australia; Ramsey Italy, Milano, Italy; Ramsay Process Control, Surrey, U.K.; Ramsey Genmany, Germany; Ramsey Mexico, Mexico City, Mexico. Interest: Process Control Gauging and material handling products.

SNC Group, The, Montreal, Que.

Tel. 514-866-1000 Fax: 514-875-4877.
(Sr.V.P.Int'l Dev.) Denis Crevier

Export: N.E. USA, S.E. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Hensley-Schmidt, Inc., Atlanta, GA, Chattanooga, TN, Orlando, FL, Raleigh, NC, SNC Hydro Inc., Albany, NY, U.S.A.; SNC International Ltd., Paris, France; Desein-SNC Private Ltd., New Delhi, India; El grupo SNC, Lima, Peru; the SNC Group, London, U.K.; Societe tunisienne d'etudes et de realisations, Tunis, Tunisia.

Sherrex Systems Limited, Edmonton, Alta.

Tel. 403-462-4085 Fax: 403-450-8369.
(S.) D. Yakubow

Export: N.E. USA, S.E. USA, S. Central USA. Foreign Reps. Texas Instruments Inc., Hunt Valley, MD, Western Computer leasing, Phoenix, AZ, U.S.A.

Tektron Equipment Corporation, Stoney Creek, Ont.
Tel. 416-662-7820 Fax: 416-662-8436.
(Mgr. Tech. Sales) Wayne Larmond

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Japan. Foreign Reps. Syowa & Co., Tokyo, Japan. Interest: Composite boats and circuit BRD equipment.

Teston Gauge Limited, Burlington, Ont.
Tel. 416-335-7198 Fax: 416-335-3294.
(P.) J.H. Bridgewater

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Australia, New Zealand, South America. Foreign Reps. Shkorodoff Assoc., Pittsburgh, PA, U.S.A. Interest: Accessories for power transformers.

Westinghouse Canada Inc., Hamilton, Ont.
Tel. 416-528-8811 Fax: 416-528-8901.
(P. & C.E.O.) E.B. Priestner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan.

CONTROLLERS, Electric, Crane, Elevator, Street Car.

Elevator Components Inc., Mississauga, Ont.
Tel. 416-624-6565 Fax: 416-624-4262.
(P.) Tony Koechli

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, Australia, New Zealand.

CONTROLLERS, Pressure, Temperature, Rate of Flow, Humidity, Liquid Level. See also Regulators.

Elicon Industrial Controls Limited, Richmond, B.C.
Tel. 604-273-1654 Fax: 604-273-0012.
(P.) R.A. Cox

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

Fisher Controls Company of Canada Limited, Woodstock, Ont.
Tel. 519-658-9230 Fax: 519-421-5527.
(Sales Dir.) D. Lyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Fisher Controls International, Inc., Austin, TX, Marshalltown, IA, Fisher Control South Pacific Ltd., Singapore; Fisher Control S.A., Cernay, Asnieres Cedex, France; Fisher Controls Ltd., Leicester, Kent, England; Fisher Controles Do Barsil Ltda., Sao Paulo, Brazil; Fisher Controles De Mexico, Mexico.

Greyline Instruments Inc., Cornwall, Ont.
Tel. 613-938-8956 Fax: 613-938-4857.
(V.P.) Ernest Higginson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R., China/Hong Kong, Japan, Australia, New Zealand. Foreign Reps. Control Instrumentation, N.S.W., Australia; Hyup Chang Commercial Co., Seoul, Korea; Lion Instrumentation, U.K.; Martec, La Foret, France; Enersistem, Ankara, Turkey. Interest: Flow and level instruments.

Monarch Industries Limited, Winnipeg, Man.
Tel. 204-786-7921 Fax: 204-889-9120.
(Exp. Sales Co-ord) Ken Grieve

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Caribbean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

Ramsey Canada, Div. Baker Hughes Canada Inc., Richmond Hill, Ont.
Tel. 416-883-1881 Fax: 416-883-1750.
(S.M.) Doug Young

Export: Middle East, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, Australia, New Zealand, South America, S.E. Asia. Foreign Reps. Ramsey Australia, N.S.W., Australia; Ramsey Italy, Milano, Italy; Ramsay Process Control, Surrey, U.K.; Ramsey Germany, Germany; Ramsey Mexico, Mexico City, Mexico. Interest: Process Control Gauging and material handling products.

CONTROLS, Remote.

Durmitor Inc., Woodbridge, Ont.
Tel. 416-856-4800 Fax: 416-856-4802.
(P. & G.M.) B. Veljkovic

Export: N.E. USA, N. Central USA. Foreign Reps. Branmag, Inc., North Tonawanda, NY, U.S.A. Interest: Electronic control systems or component parts of electro-mechanical assemblies.

CONTROLS, Supervisory.

Willowglen Systems Ltd., Calgary, Alta.,
Tel. 403-272-1800 Fax: 403-272-2114.
(V.P.) Malcolm Milne

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S.E. Asia, Australia, New Zealand. Foreign Reps. Willowglen Systems (UK) Ltd., Brierley Hill West Midlands, U.K.; Willowglen Singapore Ltd., Singapore; Willowglen Systems Inc., Marina Del Rey, CA, U.S.A. Interest: Scada Systems.

CONVERSION EQUIPMENT.

Absopulse Electronics Ltd., Carp, Ont.
Tel. 613-836-3511 Fax: 613-836-7488.
(Ops. Mgr.) A. Plangger

Export: N.E. USA, N. Central USA, S.W. USA.

KB Electronics Limited, Bedford, N.S.
Tel. 902-835-7268 Fax: 902-835-6026.
(Mktg. Co-ord) April Biggar

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, Australia, New Zealand. Foreign Reps. Pilot Marine Inc., FL, H. Cohon & Dssc, CA, Teledyne Int'l., CA, U.S.A.; Merlin Gerin, Greuoble, France. Interest: Power conversion technology.

NIFE Corporation, Scarborough, Ont.
Tel. 416-757-5151 Fax: 416-752-4514.
(Int'l Mgr.) Gary Pollock

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives.

Tectrol, Inc., Downsview, Ont.
Tel. 416-630-8108 Fax: 416-638-0553.
(Mktg. Mgr.) Paul B. Carroll

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe.

CONVEYING AND ELEVATING SYSTEMS, Air or Pneumatic.

K-Flex Systems, Mississauga, Ont. L5A 2X2St. Catharines, Ont.
Tel. 416-270-3764 Fax: 416-270-4583.
(Exp. Mktg. Co-ord) Gerald A. Kocha

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean.

Mould-Tek Industries Inc., Scarborough, Ont.
Tel. 416-285-5400 Fax: 416-285-5432.
(V.P.) Ken Hoffman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Berg Chilling Systems Ltd., Woodale, IL, U.S.A.

CONVEYOR EQUIPMENT.

Associated Industrial Brush Co. Ltd., Brampton, Ont.
Tel. 416-451-8777 Fax: 416-451-8899.
(P.) G. Ed Langlois

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA. Foreign Reps. B.D. Lofton, NH, U.S.A. Interest: Industrial brushes

Bevco Conveying Systems, Surrey, B.C.
Tel. 604-888-1455 Fax: 604-888-2887.
(S.M.) Terry O'Brien

Export: S. Central USA, N.W. USA, S.W. USA, Middle East, S.E. Asia, China/Hong Kong, Australia, New Zealand.

Dorssers Inc., Blenheim, Ont.
Tel. 519-676-8113 Fax: 519-676-4427.
(Mgr.) Peter Timmerman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Africa, Australia, New Zealand. Foreign Reps. Idaho Oregon Mill Supply, Ontario, OR, Flakee Mills Inc., Lincoln, NE, Edd-Johnston & Associates, Birmingham, AL, Arkin Sales Inc., Clarendon Hills, IL, Mill Elevator Supply, NM, Hydraulix Sales & Service, Springdale, AR, U.S.A. Interest: Sales of pellet mill dies and rolls.

Erectoweld Co. Ltd., Aquamarine Division, Oakville, Ont.
Tel. 416-825-1371 Fax: 416-845-9223.
(P.) Frank J. Bollinger

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Erectoweld Inc., WI, USA

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec. V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Loach Engineering Inc., Kingston, Ont.
Tel. 613-546-6365 Fax: 613-546-7393.
(Cont.) Patricia J. Loach

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Foreign Reps. AM Garphics, Dayton, Belcorp, Cincinnati, OH, U.S.A. Interest: Design and manufacture of material handling distribution systems for industrial applications.

Metalbuilt Industries Corporation, Mississauga, Ont.
Tel. 416-672-1000 Fax: 416-672-6900.
(P.) Richard Dworkin

Export: N.E. USA, S.E. USA, N. Central USA. Foreign Reps. Unified Sales of America, Elkhart, IN, U.S.A. Interest: Automotive accessories and materials handling products.

Oliver, A.H., Machinery Inc., Orillia, Ont.
Tel. 705-326-4442.
(Mgr.) Elwood G. Oliver

Export: N.E. USA, Central America/Caribbean, South America.

Pacline Corporation, Mississauga, Ont.
Tel. 416-858-2330 Fax: 416-858-2333.
(G.M.) Paul Geddes

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Eastern Europe/U.S.S.R., Australia, New Zealand, Central America/Caribbean, South America.

Priority One Packaging Ltd., Waterloo, Ont.
Tel. 519-746-6950 Fax: 519-746-3578.
(P.) Colin Cunningham

Export: N.E. USA, S. Central USA, S.W. USA. Foreign Reps. Simplimatic Engineering Co., Lynchburg, VA, U.S.A.

Quadro Engineering Incorporated, Waterloo, Ont.
Tel. 519-884-9660 Fax: 519-884-0253.
(V.P. Sales & Mktg.) Dave Adams

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean, South America. Interest: Process equipment for the pharmaceutical, food, fine chemicals and cosmetic product industry.

Sullivan Strong Scott, Downsview, Ont.
Tel. 416-661-5880 Fax: 416-661-5999.
(Exp. S.M.) Jerry Evans

Export: S.E. USA, S. Central USA, China/Hong Kong, Central America/Caribbean.

CONVEYOR TABLES.

Bevco Conveying Systems, Surrey, B.C.
Tel. 604-888-1455 Fax: 604-888-2887.
(S.M.) Terry O'Brien

Export: S. Central USA, N.W. USA, S.W. USA, Middle East, S.E. Asia, China/Hong Kong, Australia, New Zealand.

CONVEYORS, Industrial. Beef and Hay (1); Canning Factory (2); Chain and Belt (3); Coal and Ash (4); Elevating (5); Gear Roller (6); Gravel (6a); Gravity (6b); Portable (6c); Power Roller (7); Sawdust (8); Scraper (8a); Screw or Spiral (9); Bread (10); Oscillating (11); Coil Handling (12); Ferrous Materials (13); Vibrating (14).

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Klement, Karl, Packaging Machinery Co. Ltd., Markham, Ont.
Tel. 416-475-5941 Fax: 416-475-5998.
(P.) Karl Klement

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Eastern Europe/U.S.S.R.. Interest: Manufacture products for other countries.

M & M Manufacturing Limited Partnership, Dartmouth, N.S.
Tel. 902-465-7675 Fax: 902-465-4102.
(V.P.) David K. Hynes

Export: N.E. USA, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, South America. Interest: Environmental protection equipment, exchangers and other process equipment.

Mentor Dynamics Ltd., Kitchener, Ont.
Tel. 519-748-1807 Fax: 519-748-9723.
(P.) Carl Young

Export: N. Central USA, Western Europe, Japan, Australia, New Zealand, South America. Foreign Reps. Anders Carmann, Sandvika, Norway; Takiron-Mentor, Osaka, Japan; Mentor Dynamics Ltd., Glen Burnie, MD, U.S.A. Interest: Fabricated products in material handling systems to complement cranes jibs and conveyors.

Oliver, A.H., Machinery Inc., Orillia, Ont.
Tel. 705-326-4442.
(Mgr.) Elwood G. Oliver

Export: N.E. USA, Central America/Caribbean, South America.

Phoenix Custom Machines Inc., Concord, Ont.
Tel. 416-738-0101 Fax: 416-738-5750.
(P.) Mike Mikellides

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Plastic handling systems and recycling equipment.

Priority One Packaging Ltd., Waterloo, Ont.
Tel. 519-746-6950 Fax: 519-746-3578.
(P.) Colin Cunningham

Export: N.E. USA, S. Central USA, S.W. USA. Foreign Reps. Simplimatic Engineering Co., Lynchburg, VA, U.S.A.

Prototypes Brocard Ltée., Les, Boisbrand, Que.
Tel. 514-430-5110 Fax: 514-430-5138.
(Mgr.) Claire H. Gaudette

Export: N.E. USA, S.E. USA, N. Central USA, Eastern Europe/U.S.S.R., South America. Foreign Reps. State Wide Sales Inc., St-Paul, MN, National Paper, Savage, MD, U.S.A.

Sullivan Strong Scott, Downsview, Ont.
Tel. 416-661-5880 Fax: 416-661-5999.
(Exp.S.M.) Jerry Evans

Export: S.E. USA, S. Central USA, China/Hong Kong, Central America/Caribbean.

COOKING APPARATUS, Electric or Gas.

Garland Commercial Ranges Limited, Mississauga, Ont.
Tel. 416-624-0260 Fax: 416-624-5669.
(Dir.Exp.Sales) W.B. Stone

Export: N.E. USA, Western Europe, Middle East, Africa, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Garland Catering Equipment Ltd., Middlesex, England.

Toastess Inc., Pointe Claire, Que.
Tel. 514-697-3320 Fax: 514-697-2057.
(V.P.Sales & Mktg.) Jerry Solomon

Export: N.E. USA, N. Central USA, S.W. USA, Western Europe, Central America/Caribbean.

COOLERS, Beverage.

Habco Beverage Systems Inc., Markham, Ont.
Tel. 416-471-8511 Fax: 416-471-8544.
(P.) George F. Brown

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean. Foreign Reps. Tai Kelex, Tai Pei, Taiwan; Perk Drink Dispense, Sheepbridge, Chesterfield, Derbyshire, U.K.; Hartek A/S, Oslo, Norway; Condeico, Honduras.

COOLERS, Blast.

Unifin International, Division KeepRite Inc., London, Ont.
Tel. 519-451-0230 Fax: 519-451-1732.
(Int'l S.M.) Tom Yu

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH, Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

COOLERS, Gas.

Unifin International, Division KeepRite Inc., London, Ont.
Tel. 519-451-0230 Fax: 519-451-1732.
(Int'l S.M.) Tom Yu

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH, Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

COOLERS, Oil.

Unifin International, Division KeepRite Inc., London, Ont.
Tel. 519-451-0230 Fax: 519-451-1732.
(Int'l S.M.) Tom Yu

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH, Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

COOLERS, Water.

Berg Chilling Systems Limited, Scarborough, Ont.
Tel. 416-755-2221 Fax: 416-755-3874.
(G.M.) Donald Berggren

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Eastern Europe/U.S.S.R., Central America/Caribbean. Interest: Industrial refrigeration equipment, ice making machines and pumps, tanks and pumping systems.

Unifin International, Division KeepRite Inc., London, Ont.
Tel. 519-451-0230 Fax: 519-451-1732.
(Int'l S.M.) Tom Yu

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH, Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

COPPER ALLOYS.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

COPPER, Plates, Rods, Rolls, Sheets, Strips, and Tubes.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

CORD SETS, Electric.

Electro Canada, Toronto, Ont.
Tel. 416-785-6070 Fax: 416-785-6078.
(P. & G.M.) Craig J. Christie, P.Eng.

Export: N.E. USA, S.E. USA, N. Central USA. Interest: Flexible cords (electric), power supply cords, wire harnesses and cable assemblies.

CORDAGE, Linen and Flax.

Canada Cordage Inc., Kitchener, Ont.
Tel. 519-745-7391 Fax: 519-745-4290.
(Dir. Mktg. & Sales) Peter Donoghue

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

CORDAGE, Manila, Sisal, Hemp and Jute.

Canada Cordage Inc., Kitchener, Ont.
Tel. 519-745-7391 Fax: 519-745-4290.
(Dir. Mktg. & Sales) Peter Donoghue

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

CORDAGE, Tarred.

Canada Cordage Inc., Kitchener, Ont.
Tel. 519-745-7391 Fax: 519-745-4290.
(Dir. Mktg. & Sales) Peter Donoghue

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

CORE DRILLS. See also Drills, Diamond Core and Diamond Core Drill Supplies.

JKS Boyles International Inc., Toronto, Ont.
Tel. 416-789-0611 Fax: 416-785-1868.
(V.P.Exp.) Stanley D. Stewart

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. France, Australia, Bangladesh, Bolivia, Singapore, Chile, Colombia, Costa Rica, Cyprus, Dominican Republic, Egypt, Ethiopia, Ghana, Greece, Guatemala, England, Italy, Jordan, Mexico, Morocco, Nepal, Nigeria, Sultanate of Oman, Pakistan, Panama, Peru, Portugal, South Africa, Sri Lanka, Sweden, Syria, Turkey, U.S.A., Yugoslavia, Zambia, Zimbabwe.

CORKBOARD.

Jelinek Cork Limited, Oakville, Ont.
Tel. 416-827-4666 Fax: 416-825-2421.
(P.) Henry Jelinek

Export: N.E. USA, N. Central USA, S. Central USA.
Foreign Reps. Jelinek Cork Corp., Lakeport, NY, U.S.A.
Interest: Products relating to stationery items.

CORNER BEAD. Drywall (1); Plaster (2).

Kuny's Leather Manufacturing Co. Ltd., Leduc, Alta.
Tel. 403-986-1151 Fax: 403-986-9861.
(S.) Pat Deacon

Export: N.E. USA, Western Europe, Australia, New Zealand. Foreign Reps. Directions Group Ltd., Oak Park, IL, John Marshan Assoc., Antrim, NH, Berliard Assoc., Tarzalla, CA, Jack Kyte & Assoc. Inc., Kansas City, MO, All American Representatives Inc., Edina, MN, South Pro Creative, Roswell, GA, Harris Lobo, Lyndhurst, NJ, J.B.Z. Sales Corp., Rochester, NY, T.C. Sales & Marketing Inc., Perryburg, OH, S.C.A. Inc., Tualatin, OR, U.S.A.
Interest: Carpentry, electrical and drywall.

COTTON, Grey Fabric.

Dominion Industrial Fabrics Company, Montreal, Que.
Tel. 514-989-6092 Fax: 514-989-6179.
(Dir. Mktg.) Siroi Deluca
Export: N.E. USA, S.E. USA, N. Central USA, Western Europe. Interest: Flame resistant fabrics, woven cotton, polyester/cotton and polyester fabrics.

COTTONS, Mercerized.

Dominion Industrial Fabrics Company, Montreal, Que.
Tel. 514-989-6092 Fax: 514-989-6179.
(Dir. Mktg.) Siroi Deluca
Export: N.E. USA, S.E. USA, N. Central USA, Western Europe. Interest: Flame resistant fabrics, woven cotton, polyester/cotton and polyester fabrics.

COUNTERS, Boot and Shoe.

Grand Valley Products Inc., Waterloo, Ont.
Tel. 519-747-1320 Fax: 519-746-0570.
(G.M.) Rob Way

Export: N.E. USA, S.E. USA, Middle East. Foreign Reps. Sulco Inc., St. Lynn, MS, Factory Supply Co. Inc., Brentwood, TN, L T Bantlett & Assoc. Inc., Comstock, WI, U.S.A.

COUNTERS. Cold-Storage (1); Display and Storage (2); Marble (3); Metal (4); Wooden, Store (5); Refrigerated (6); Sectional (7); Supermarket Checkout (8).

Equipment Doyon Inc., Liniere, Que.
Tel. 418-685-3431 Fax: 418-685-3948.
(V.P. Sales) Maurice Doyon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, Eastern Europe/U.S.S.R., China/Hong Kong. Foreign Reps. General Carriage & Supplies Co. Inc., Windham, ME, Institutional & Supermarket Equip., Plantation, FL, Samson Inc., Burlington, CA, Store Engineering Co., Youngtown, OH, Storemen Seocalty Inc., Harrisonburg, VA, Wetterau, Hazelwood, MO, City Wide Equipment Service Co., College Point, Sherwin Sales, Tonawanda, Resnick Equipment Inc., Mountindale, NY, Fesco Deli Systems, Seattle WA, Northwest Butcher's Supplies, Clarkamas, OR, Dawn Equipment Inc., Jackson, MI, Bond Burns Distributing, St-Louis, MO, Dawn Equipment Co., Ellenwood, GA, East Cost Tarr Heel Marketing, Charlotte, NC, Marsi Systems, San Antonio, TX, B.A.K.E. Marketing, Dickson, TN, U.S.A., Yue Po Engineering, Kowloon, Hong Kong, Groupe Sococo, Cameroun, Africa.

Hussmann Store Equipment Limited, Brantford, Ont.
Tel. 519-756-6351 Fax: 519-756-3576.
(Mktg. & Exp. S.M.) Wayne King

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean.

Wilson, J.A., Display Ltd., Mississauga, Ont.
Tel. 416-625-9200 Fax: 416-625-3199.
(Dir. Store Plan'g) Dick Henderson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Ed Looney Assoc., Simsbury, CT, Troy Kendall, Glencoe, AL, Tim Peterson, San Anselmo, CA, Seal Manufacturing Co., Beaumont, TX, Creative Store Fixtures, Warren, MI, John R. Pawlak & Assoc., Willoughby, OH, U.S.A. Interest: Willing to consider the realted store fixture products that would be of interest to our existing customer base.

COUNTERWEIGHTS.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec. V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

COUPLINGS, Flexible.

Lo-Rez Vibration Control Ltd., Vancouver, B.C.
Tel. 604-879-2974 Fax: 604-879-6588.
(P.) T.W. Spaetgens

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, Japan, Australia, New Zealand. Interest: Earthquake protection devices such as shock mounts, snubbers, building isolation mountings, upper-floor dampers, etc.

COUPLINGS, Hose.

Hastings Brass Foundry Limited, Vancouver, B.C.
Tel. 604-253-2811 Fax: 604-253-3133.
(S.M.) David Esworthy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia. Foreign Reps. Seimi, Brost, France.

COUPLINGS, Pipe.

Chase Manufacturing Inc., Calgary, Alta.
Tel. 403-279-2809 Fax: 403-236-1328.
(P.) Robert G. Herron

Export: N. Central USA, S. Central USA, S.W. USA. Interest: Both our products and manufacturing technology could be of interest in the Middle East, Southern Asia and China.

Wellmaster Pipe and Supply Inc., Tillsonburg, Ont.
Tel. 519-688-0500 Fax: 519-688-0563.
(P.) James McKenzie

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe, Middle East, Africa, S.E. Asia, Central America/Caribbean. Interest: Machinery, pipe fittings, pumps, well drilling equipment fabricating and greenhouse equipment.

COVERALLS.

Nikaldi Sportswear Inc., Montreal, Que.
Tel. 514-279-9745 Fax: 514-272-2502.
(V.P.) D. MacDonald

Export: S.W. USA, Western Europe. Interest: Workwear, hunting and fishing outerwear.

COVERINGS, Floor. See also Carpet and Rugs; Tile; etc.

Mondo Rubber International Inc., Chomedey, Laval, Que.
Tel. 514-967-5800.
(Asst. Mgr. Mktg & Sales) Pat Santullo

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean, South America.

COVERINGS, Pipe and Boiler.

Firwin Corp., Weston, Ont.
Tel. 416-745-9389 Fax: 416-745-0782.
(P.) Paul Herman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Australia, New Zealand. Foreign Reps. Reich Associates, Atlanta, GA, U.S.A.; Colpro Thermowrap, N.S.W., Australia.

COVERINGS, Wall. See also Burlaps, Wall, Plain and Sized; Wallpaper.

Abeda Wood Products, Winfield, B.C.
Tel. 604-766-4088 Fax: 604-766-2398.
(G.M.) Dennis Powell

Export: N.E. USA, S.E. Asia. Interest: Wood Products

International Wallcoverings Ltd., Brampton, Ont.
Tel. 416-791-1547 Fax: 416-791-6656.
(Chmn. & C.E.O.) F.P. Baker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand.

Waldec of Canada Limited, Rexdale, Ont.
Tel. 416-248-6271 Fax: 416-248-2089.
(P.) Richard J. Boxer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Japan, Australia, New Zealand, South America. Interest: Wallpaper.

COVERS. Automobile (1); Automobile, Paper (1a); Auto Seat (2); Aircraft (3); Boat (4); Engine Hood (5); Radiator, Auto (6); Steering Wheel (7); Snowmobile (8); Truck (9); Athletic Field (10).

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P. Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

COVERS, Insulation.

CB Engineering Ltd., Calgary, Alta.
Tel. 403-259-6220 Fax: 403-259-3377.
(P.) Craig Bowyer

Export: Western Europe, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand.

COVERS, Shipping and Storage.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P. Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

CRANES, Hand and Power, Travelling Jib and Gantry.

Hepburn, John T., Limited, Mississauga, Ont.
Tel. 416-671-2200 Fax: 416-671-0499.
(V.P. Sales & Mktg.) Ray Pillon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Heavy machinery or equipment for mining, steel, power generating and other industries.

Mentor Dynamics Ltd., Kitchener, Ont.
Tel. 519-748-1807 Fax: 519-748-9723.
(P.) Carl Young

Export: N. Central USA, Western Europe, Japan, Australia, New Zealand, South America. Foreign Reps. Anders Carmann, Sandvika, Norway; Takiron-Mentor, Osaka, Japan; Mentor Dynamics Ltd., Glen Burnie, MD, U.S.A. Interest: Fabricated products in material handling systems to complement cranes jibs and conveyors.

Motivation Industrial Equipment Ltd., Stoney Creek, Ont.
Tel. 416-664-4040 Fax: 416-664-4044.
(G.M.) David Holden

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, S. Asia (incl. India, Pakistan), Central America/Caribbean. Interest: Steerable, trackless power driven gantry crane.

CRANES, Ship Deck.

Hepburn, John T., Limited, Mississauga, Ont.
Tel. 416-671-2200 Fax: 416-671-0499.
(V.P.Sales & Mktg.) Ray Pillon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Heavy machinery or equipment for mining, steel, power generating and other industries.

CRANES, Stackers.

Hepburn, John T., Limited, Mississauga, Ont.
Tel. 416-671-2200 Fax: 416-671-0499.
(V.P.Sales & Mktg.) Ray Pillon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Heavy machinery or equipment for mining, steel, power generating and other industries.

CREAM, Protective, Hand, Face, etc.

Cosmétiques Janine Jolicoeur inc., Les, Quebec, Que.
Tel. 418-871-9740 Fax: 418-871-9741.
(V.P. & Exp.Mgr.) Marc Samson

Export: Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Les Cosmetiques de Madame Janine Jolicoeur, Sarl., Paris, France. Interest: Any cosmetics products.

CROSS ARM BRACES.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.
Tel. 519-758-8888 Fax: 519-758-1881.
(V.P.Sales & Mktg.) J.W. Spencer
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

CRUSHER JAWS, Toggle Plates, etc.

Foothills Steel Foundry, Calgary, Alta.
Tel. 403-255-0125 Fax: 403-252-8994.
(Sales Mgr.) Kelly Irving
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe. Interest: The production of steel castings.

CRUSHERS. Coal (1); Metal Turnings (2); Ice (3).

Boliden Allis Canada Inc., Kirkland, Que.
Tel. 514-694-9400 Fax: 514-694-9413.
(Mgr.) N. Stock
Export: N.W. USA, S.W. USA, Mexico, Australia, New Zealand, South America, S.E. Asia.

CRUSHERS, Ore and Rock.

J.M. Ore Dressing Equipment Co. Ltd., Timmins, Ont.
Tel. 705-268-6660 Fax: 705-264-2435.
(P.) Ernest Yaris
Export: N.E. USA, N.W. USA, S.W. USA, Mexico, Africa, Central America/Caribbean, South America. Interest: Mineral processing equipment.

RMS-Ross Corporation, Sardin, B.C.
Tel. 604-792-5911 Fax: 604-792-7148.
(P.) Terry Plummer

Export: N.W. USA, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Placer gold and fine gold recovery systems.

Solus Industries Ltd., Burlington, Ont.
Tel. 416-681-1173 Fax: 416-333-3860.
(P.) G.A. Ehmman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, South America.

Teledyne Canada Mining Products, Thornbury, Ont.
Tel. 519-599-2015.
(Sales Mgr.) Claude St. Jean

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Tecmac Ltda., Santiago, Chile; Salgaocar Engineers Pvt. Ltd., New Delhi, India; Mecaminas S.A., Madrid, Spain; Comercial Andina Industrial S.R.L., Lima, Peru; KML Industries Pty. Ltd., Cobar, Australia; Ferronikel C.A., Caracas, Venezuela. Interest: Products for construction, mining and quarry industries.

CULTIVATORS. See also Field Cultivators.

Ezee-On Manufacturing Ltd., Vegreville, Alta.
Tel. 403-632-2126 Fax: 403-632-6221.
(G.M.) Eugene Demkiw

Export: N. Central USA, N.W. USA, Middle East, Australia, New Zealand.

CULVERTS, Metal.

Behlen Industries Ltd., Brandon, Man.
Tel. 204-728-1188 Fax: 204-725-4932.
(Mgr.) Rob Boucher

Export: N.E. USA, N. Central USA, N.W. USA. Interest: Pre-engineered buildings, grain storage and handling.

CURTAIN WALLS.

C T Windows Limited, Pickering, Ont.
Tel. 416-839-4933 Fax: 416-420-1074.
(Tech.Dir.) Sunil Tarneja

Export: N. Central USA, N.W. USA, S. Asia (incl. India, Pakistan).

CURTAINS, Flame Resistant, Asbestos, Fibreglass, etc.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P.Int'l Mktg.) Glen Fell
Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

CUSHIONS.

Daisy Decorative Products, Ltd., Toronto, Ont.
Tel. 416-530-0400 Fax: 416-530-1505.
(P.) J.M. Doherty
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Australia, New Zealand. Foreign Reps. Gene Robbins Inc., New York, NY, U.S.A.

Diana Dolls Fashions Inc., Stoney Creek, Ont.
Tel. 416-662-4281 Fax: 416-662-8723.
(S.T.) Sam Perez
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Kooshies Diapers International Inc., Wills Point, TX, U.S.A. Interest: Washable diapers.

CUSHIONS, Boot Heel.

Code Felt Limited, Perth, Ont.
Tel. 613-267-2464 Fax: 613-264-0261.
(P.) Robert E. Peskett
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand. Foreign Reps. Colorbelle Ltd., Hewitt, NJ, U.S.A. Interest: Textile, felt, cotton, gengaline, burlap cloth.

CUTLERY, Plastic.

Harco Enterprises Ltd., Peterborough, Ont.
Tel. 705-743-5361 Fax: 705-743-4312.
(P.) Ray D. Harris
Export: N.E. USA.

CUT-OUTS, Electric.

S & C Electric Canada Ltd., Rexdale, Ont.
Tel. 416-249-9171 Fax: 416-249-6051.
(Dir.Mgr.) H.K. Sandlos
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), Central America/Caribbean.

CUTTERS, Coal.

Dux Machinery Corporation, Repentigny, Que.
Tel. 514-581-8341 Fax: 514-581-5138.
(Gen.S.M.) Frank Squires
Export: N.E. USA, S.E. USA, Africa, S. Asia (incl. India, Pakistan), South America. Foreign Reps. Techinsa, Lima, Peru; Grepués Cotton & Co. Ltd., New Delhi, India, N.C. Machinery, Seattle, WA, U.S.A. Interest: Manufacture of equipment for mines and construction.

CYLINDERS, Air.

Canadian Tool & Die Ltd., Winnipeg, Man.
Tel. 204-453-6833 Fax: 204-453-3803.
(S.M.) Patrick McManus
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Aspen R.J. Inc., Seattle, WA, O.K. Industrial Sales, Tulsa, OK, R.A. Hughes Company, Champaign, IL, U.S.A. Interest: Parts manufacturing in steel and cast iron materials.

OMHA Systems Inc., Windsor, Ont.
Tel. 519-734-8330 Fax: 519-734-6227.
(Mktg.Mgr.) Marc Levesque

Export: N.E. USA, N. Central USA, S. Central USA. Foreign Reps. MacDonald Fluid Power, Rochester Hills, Munro Sales Inc., Flint, Dick Hansen and Assoc., Grand Rapids, MI, Air and Hydraulics, Hackensack, NJ, Aedco Inc., Bertendorf IA, Bertelkamp Automation Inc., Knoxville, TN, Controls for Automation, Waltham, MA, R.R. Floody, Rockford, IL, Hughes Industrial Products Inc., Clarence, NY, Industrial Hydraulics Co. Inc., Brookfield, WI, Mapsco, Parma Heights, OH, OPG Inc., Pittsburgh, PA, Tiro Corp., Carmel, IN, Henry M. Wood Co., Cincinnati, OH, R.S. Weiss Co. Inc., Baltimore, MD, U.S.A. Interest: Any opportunity to establish mutual beneficial relationship would be examined.

Spotton Inc., Mississauga, Ont.
Tel. 416-625-6400 Fax: 416-625-2686.
(V.P.Ops.) Brent McLurdy
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

CYLINDERS, Gas.

DDI Seamless Cylinder International Inc., Sault Ste. Marie, Ont.
Tel. 705-759-0060 Fax: 705-759-0063.
(P.) George Y. Masters
Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, Middle East, S. Asia (incl. India, Pakistan), Central America/Caribbean. Interest: Any products where a drawn cylinder represents 50% of component.

Worthington Cylinders of Canada, Inc., Guelph, Ont.
Tel. 519-836-8880 Fax: 519-836-0087.
(Plant Eng.) Andy Gibson
Export: N.E. USA, N. Central USA, Central America/Caribbean.

CYLINDERS, Hydraulic.

A.R.D. Industries Ltd., Cambridge, Ont.
Tel. 519-622-1652 Fax: 519-622-1358.
(Off. Mgr.) L. Marriott
Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA. Interest: Friction welded components

Canadian Tool & Die Ltd., Winnipeg, Man.
Tel. 204-453-6833 Fax: 204-453-3803.
(S.M.) Patrick McManus
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Aspen R.J. Inc., Seattle, WA, O.K. Industrial Sales, Tulsa, OK, R.A. Hughes Company, Champaign, IL, U.S.A. Interest: Parts manufacturing in steel and cast iron materials.

Monarch Industries Limited, Winnipeg, Man.
Tel. 204-786-7921 Fax: 204-889-9120.
(Exp.Sales Co-ord) Ken Grieve
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

OMHA Systems Inc., Windsor, Ont.
Tel. 519-734-8330 Fax: 519-734-6227.
(Mktg. Mgr.) Marc Levesque

Export: N.E. USA, N. Central USA, S. Central USA.
Foreign Reps. MacDonald Fluid Power, Rochester Hills,
Munro Sales Inc., Flint, Dick Hansen and Assoc., Grand
Rapids, MI, Air and Hydraulics, Hackensack, NJ, Aedco
Inc., Bertendorf IA, Bertelkamp Automation Inc.,
Knoxville, TN, Controls for Automation, Waltham, MA,
R.R. Floody, Rockford, IL, Hughes Industrial Products
Inc., Clarence, NY, Industrial Hydraulics Co. Inc.,
Brookfield, WI, Mapsco, Parma Heights, OH, OPG Inc.,
Pittsburgh, PA, Tiro Corp., Carmel, IN, Henry M. Wood
Co., Cincinnati, OH, R. S. Weiss Co. Inc., Baltimore, MD,
U.S.A. Interest: Any opportunity to establish mutual
beneficial relationship would be examined.

Spotton Inc., Mississauga, Ont.
Tel. 416-625-6400 Fax: 416-625-2686.
(V.P.Ops.) Brent McLurdy
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA.

D

DAIRY SUPPLIES AND EQUIPMENT.

Quadro Process Inc., St. Jacobs, Ont.
Tel. 519-664-3724 Fax: 519-884-0253.
(P.) David Adams
Export: N.E. USA, S.E. USA, N. Central USA, S.E. USA,
N.W. USA, S.W. USA, Western Europe, Middle East, S.E.
Asia, Japan, S. Asia (incl. India, Pakistan), Australia,
New Zealand, South America. Foreign Reps. Plantas
Anderson, C.A., Caracas, Venezuela; Ytron-Quadro (UK)
Ltd., Herts, England; MacEwans Machinery Ltd.,
Auckland, New Zealand; JP Proces, Laholmsomradet,
Sweden; F. Mundwiler & Co., Ruschlikon, Switzerland; Ing
Jon Rasmussen, Oslo, Norway; Mutual Corp., Osaka,
Japan; Ytron-Dr R Karg, GmbH, Affalterbach, M.M.
Dettmer (Ytron), Hildesheim-Bavenstedt, Germany; P.T.
United Chemcials Inter Aneka, Jakarta, Indonesia; Tarik
Trading Establishment, Riyadh, Saudi Arabia; Universal
Pharma, Safat Kuwait, Kuwait; FMC (Australia) Ltd.,
Victoria, Australia; Food & Cosmetic Systems Co. Ltd.,
Bangkok, Thailand; Quadro Inc. (US) CA, Sonoma, CA,
Quadro Inc., Park Ridge, NJ, U.S.A.; Food Technology
Ltd., Howick, New Zealand; Juru-Rubcoil sdn. bhd.,

DAMPERS, Stove and Furnace Pipe, Duct, Air, etc.

Conservation Energy Systems Inc., Saskatoon, Sask.
Tel. 306-242-3663 Fax: 306-242-3484.
(P.) Richard W. Olmstead
Export: N.E. USA, N. Central USA, N.W. USA, Japan.
Interest: Air Quality control, ventilation and filtration.

Hoyme Manufacturing Inc., Camrose, Alta.
Tel. 403-672-6553 Fax: 403-672-6554.
(P.) Clifford Hoyme
Export: N.E. USA. Foreign Reps. Skuttle Mfg. Inc.,
Mardetta, OH, U.S.A. Interest: Germany, France, Norway
and Sweden.

M & I Heat Transfer Products Ltd., Mississauga, Ont.
Tel. 416-625-8551 Fax: 416-625-0846.
(Applications Engr.) M. Yazici
Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA,
Western Europe, Middle East, S. Asia (incl. India,
Pakistan). Foreign Reps. Ensertec Systems Dewey House,
Hampshire, England; Dongduk Develop. Inc., Seoul,
Korea; Andrew Yule & Co. Ltd., Calcutta, India. Interest:
Custom air handling systems.

DATA PROCESSING AND HANDLING SYSTEMS AND EQUIPMENT.

APL Computers, Markham, Ont.
Tel. 416-475-5891 Fax: 416-475-5038.
(P.) Ted Zellenrath
Export: S.E. USA, Australia, New Zealand. Foreign Reps.
APL Computers USA Inc., Delaware, USA; APL Works,
Sydney Australia Interest: Computer software

Arrix Logic Systems Inc., Scarborough, Ont.
Tel. 416-266-8800 Fax: 416-261-4250.
(Dir. of Mktg.) Gisela H. Bach
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, Japan.

Cadence Computer Corporation, Kanata, Ont.
Tel. 613-592-5780 Fax: 613-592-0584.
(Dir. Sales) Colin Finn
Export: S.E. USA, N. Central USA, S. Central USA.
Interest: Manufacturing resource planning (MRP)
systems.

Capa Software Publishing Corporation, Saskatoon, Sask.
Tel. 306-955-2272 Fax: 306-477-1970.
(Logistics/Facility Mgr.) John Peters
Export: N.E. USA, S.E. USA, S.W. USA, South America.
Interest: Interested in software dealing with tele-
communications, hospitality and agricultural industries.

Chancery Software Ltd., Vancouver, B.C.
Tel. 604-685-2041 Fax: 604-685-9669.
(Mktg. Dir.) Rondi S. Rebak
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia,
Australia, New Zealand. Interest: Macintosh or OS/2
software development.

Coreco Inc., St-Laurent, Que.
Tel. 514-333-1301 Fax: 514-333-1388.
(Sales Co-ord) Patrick Urbain
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
Middle East, S. Asia (incl. India, Pakistan), Australia,
New Zealand, Central America/Caribbean, South
America. Foreign Reps. Pertel S.R.L., Torino, Italy;
Datalog GMBH Bahnhofstrasse, Germany; Vetek A B,
Silversmedsplan, Vallingby, Sweden; Perdix Unir4,
Airport Trading Estate Kent, UK; Sofretec S.A., Bezons,
France; Noron, Bruxelles, Belgium. Interest: To market
imaging boards in a foreign country.

DY-4 Systems Inc., Nepean, Ont.
Tel. 613-596-9911 Fax: 613-596-0574.
(V.P.Mktg.) John Beovan
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, Australia,
New Zealand. Foreign Reps. Ferranti Computer Systems
Ltd., U.K., ATM Computer GmbH, Konstanz, Germany.

Datam Ltd., Nepean, Ont.
Tel. 613-225-5919 Fax: 613-225-5593.
(Sales & Mktg. Mgr.) Peter Childs
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, Middle
East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan),
Australia, New Zealand. Foreign Reps. Koning En
Hartrian, Netherlands, S.W. Datentechnik, Quickborn,
Germany, Rapid Recall, High Wycombe Bucks, U.K.,
Advance Industrial Systems, Zottegen, Belgium,
Computrol Systems, Victoria, Australia, Delta Technical
System System, Hatboro, PA, U.S.A., Nortelco Systems,
Sweden, Syscon Corp., Tokyo, Japan. Interest: Bitbus
network technology and software tools.

Dynapro Systems Inc., Vancouver, B.C.
Tel. 604-263-2638 Fax: 604-263-1407.
(Mktg. Mgr.) Tom Dodd
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
Middle East, Africa, S.E. Asia, China/Hong Kong, Japan,
S. Asia (incl. India, Pakistan), Australia, New Zealand,
Central America/Caribbean, South America. Interest:
Industrial automation products.

Elicon Industrial Controls Limited, Richmond, B.C.
Tel. 604-273-1654 Fax: 604-273-0012.
(P.) R.A. Cox
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe.

Gentian Electronics Ltd., Stittsville, Ont.
Tel. 613-836-3987 Fax: 613-836-7526.
(P.) Victor D. Popovich
Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA,
S.W. USA, Western Europe, S. Asia (incl. India,
Pakistan), Central America/Caribbean, South America.

Gregory Geoscience Limited, Ottawa, Ont.
Tel. 613-224-9565 Fax: 613-226-5224.
(S.M.) Elizabeth Moore
Export: Western Europe, Middle East, Africa, S.E. Asia,
S. Asia (incl. India, Pakistan), Australia, New Zealand,
South America. Foreign Reps. ACS Computer (Thailand)
Co. Ltd., Bangkok, Thailand; Optomech Engineers Pvt
Ltd., India; Terra Control Technologies, Kuala Lumpur,
Malaysia. Interest: Our products to be marketed in the
USA.

KEA Systems Ltd., Burnaby, B.C.
Tel. 604-431-0727 Fax: 604-431-0818.
(V.P.Mktg. & Sales) Eric Alexandre

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, Australia,
New Zealand, South America. Foreign Reps. Digital
Matrix Pty. Ltd., Rosebery, N.S.W., Australia; Davenholm
Computing, Lyngby, Denmark; CDME Intenaitonal SNC,
Paris, France; IB/G GmbH, Darmstadt, Impec GmbH,
Tubingen, PDV-Systeme, Goslar, Germany; Interparts
Computer Products b.v., Hillegom, The Netherlands;
Codoc Software Services Ltd., Hamilton, New Zealand;
Connect A/S, Asker, Norway; InfoSoft AB, Goteborg,
Sweden; Teleprint tdc SA, Ballikon, MC Associates SA,
Meyrin, Switzerland; EDAS Ltd. (England), Peterborough,
Ethan Adams and Assoicates, Leics, Wilson Graham
Associates, Oxfordshire, England; EDAS Ltd., (Scotland),
Aberdeen, Scotland. Interest: Software development
and keyboard production.

Logidisque Inc., Montreal, Que.
Tel. 514-933-2225 Fax: 514-933-2182.
(S.M.) Claude Raymond
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, Japan.
Interest: Software and books.

Lynx Technology Inc., Richmond Hill, Ont.
Tel. 416-886-7315 Fax: 416-886-7320.
(P.) H.R. Greenhalgh
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Central America/
Caribbean. Foreign Reps. Ames Supply, IL, Atrix Tools,
MN, Contact East, HMC, MD, Marsgall Industries, CA,
Specialized Products, TX, U.S.A.

Perle Systems Limited, Scarborough, Ont.
Tel. 416-299-4999 Fax: 416-299-4475.
(P. & C.E.O.) J.E. Perle
Export: N. Central USA, Western Europe. Foreign Reps.
Perle Systems Inc., Lombard, IL, U.S.A. Interest: Data
communication in the IBM midrange product range.

Pure Data Ltd., Richmond Hill, Ont.
Tel. 416-731-6444 Fax: 416-731-7017.
(V.P.Fin.) Brain Stringer
Export: S. Central USA, Australia, New Zealand. Foreign
Reps. Pure Data Inc., Carrollton, TX, U.S.A.; Pure Date
Europe Ltd., London, England.

S.S.M. Inc., Montreal, Que.
Tel. 514-336-8551 Fax: 514-336-8565.
(Gen.Co-ord) Louise Belanger
Export: Western Europe. Foreign Reps. Europe Datat,
Cedex, France. Interest: Fourth generation languages and
artificial intelligence softwares.

ShawWare Inc., Burlington, Ont.
Tel. 416-632-6015 Fax: 416-333-3664.
(V.P.Sales & Mktg.) Randy N. Reeve
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
Australia, New Zealand.

Sherrex Systems Limited, Edmonton, Alta.
Tel. 403-462-4085 Fax: 403-450-8369.
(S.) D. Yakubow
Export: N.E. USA, S.E. USA, S. Central USA. Foreign
Reps. Texas Instruments Inc., Hunt Valley, MD, Western
Computer leasing, Phoenix, AZ, U.S.A.

Softwords, a division of Press Porcepic Limited, Victoria, B.C.
Tel. 604-727-6522 Fax: 604-727-6418.
(P.) Ellen Godfrey
Export: N.E. USA, Western Europe. Interest: Software for
computer-based training and computer-mediated
conferencing system.

Sutherland-Schultz Limited, Kitchener, Ont.
Tel. 519-743-4123 Fax: 519-743-1628.
(Exec.V.P.) Jim Balsillie
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, Australia,
New Zealand. Interest: Manufacturers, distributors and/or
systems intergartors for industrial automation products
such as programmable logic controllers.

Systems Interface Inc., Nepean, Ont.
Tel. 613-727-5001 Fax: 613-727-3960.
(G.M.) B. Dowdall
Export: N.E. USA, N. Central USA, Western Europe.
Interest: Software development.

DATA TRANSMISSION EQUIPMENT.

ATI Technologies Inc., Scarborough, Ont.
Tel. 416-756-0718 Fax: 416-756-0720.
(Dir. of Mkt.) Henry Quan

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, Japan, Australia, New Zealand.

Canadian Marconi Company, Montreal, Que.
Tel. 514-340-3000 Fax: 514-340-3100.
(Sr.V.P.) Claude St. Arnaud

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

SR Telecom Inc., St. Laurent, Que.
Tel. 514-335-1210 Fax: 514-334-7783.
(V.P.Sales & Mktg.) D. Clark

Export: Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Teo Technologies Inc., Richmond Hill, Ont.
Tel. 416-770-3030 Fax: 416-883-4574.
(P.) Carl K.S. Teo

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Africa, Australia, New Zealand. Interest: Smart receptionist and PC-based fax card.

DAVITS.

Can Do All Marine (1983) Ltd., New Westminster, B.C.
Tel. 604-524-0355.
(P.) Peter T. Sephton

Export: N.W. USA. Interest: Commercial fishing equipment.

DEAERATORS.

Gaco Systems Limited, Brantford, Ont.
Tel. 519-759-0270 Fax: 519-759-0505.
(P.) Paul Khurana

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, Africa, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Gaco Systems, Inc., Lockport, NY, U.S.A.; Gaco Systems De Venezuela C.A., Caracas, Venezuela; Gaco Systems India (Private) Ltd., Kirkee, India; Gacomex, Mexico City, Mexico.

DECALS.

Crila Plastic Industries Limited, Bolton, Ont.
Tel. 416-857-4350 Fax: 416-857-5930.
(V.P.Sales & Mktg.) Jon Plumley

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Australia, New Zealand.

Macfarlane Nameplate & Anodizing Inc., Rexdale, Ont.
Tel. 416-675-7150 Fax: 416-675-8915.
(G.M.) Elliot Shendlle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Anodized aluminum nameplates and panels.

DEGASIFIERS.

Gaco Systems Limited, Brantford, Ont.
Tel. 519-759-0270 Fax: 519-759-0505.
(P.) Paul Khurana

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, Africa, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Gaco Systems, Inc., Lockport, NY, U.S.A.; Gaco Systems De Venezuela C.A., Caracas, Venezuela; Gaco Systems India (Private) Ltd., Kirkee, India; Gacomex, Mexico City, Mexico.

DEGREASERS, Metal.

Avmor Ltd./Ltée., Montreal, Que.
Tel. 514-849-8074 Fax: 514-844-3114.
(Exec.V.P.) M. Chinics

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand, South America.

Releasall-Target Inc., Montreal, Que.
Tel. 514-735-4461 Fax: 514-735-8550.
(P.) W. Sofin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Metalworking and electronic chemicals.

Skyline Products Ltd., Fort Saskatchewan, Alta.
Tel. 403-998-3771 Fax: 403-992-1185.
(P.) J.D. Law

Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

DEHUMIDIFIERS.

Wood, W.C., Co., Limited, Guelph, Ont.
Tel. 519-821-0900 Fax: 519-821-4451.
(V.P.Mktg.) E.W. (Ted) Muffitt

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Interest: Refrigeration based technology.

DEHYDRATORS.

Propak Systems Ltd., Airdrie, Alta.
Tel. 403-948-2001 Fax: 403-948-5024.
(V.P.Tech.Sales) Pat Dewey

Export: N. Central USA, S. Central USA, S.E. Asia, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

DEMINERALIZERS, Water.

Gaco Systems Limited, Brantford, Ont.
Tel. 519-759-0270 Fax: 519-759-0505.
(P.) Paul Khurana

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, Africa, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Gaco Systems, Inc., Lockport, NY, U.S.A.; Gaco Systems De Venezuela C.A., Caracas, Venezuela; Gaco Systems India (Private) Ltd., Kirkee, India; Gacomex, Mexico City, Mexico.

DENTAL INSTRUMENTS, Diamond.

Beavers Dental Div., Sybron Canada Ltd., Morrisburg, Ont.
Tel. 613-543-3791 Fax: 613-543-2525.
(G.M.) Robert L. Leroux, C.A.

Export: N. Central USA, Mexico, Western Europe, Middle East, Africa, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean, South America.

DENTAL MATERIALS.

George Harrison Ltd., St. Thomas, Ont.
Tel. 519-631-7370 4-519-631-3388.
(Chief Exec.) John Shaw

Export: N.E. USA, N. Central USA. Interest: The manufacture and distribution of new tooth brushes and dental related items or other lines of health and beauty aids.

Germiphene Corporation, Brantford, Ont.
Tel. 519-759-7100 Fax: 519-759-1625.
(V.P.Mktg.) Lorne McVicar

Export: N.E. USA, N. Central USA, S.W. USA. Foreign Reps. Cross Courty Paper Products, Hauppauge, NY, Protective Health Services, Chico, CA, Designer Care Inc., Neche, ND, U.S.A.

Odonto Corporation Limited, Morrisburg, Ont.
Tel. 613-543-3701 Fax: 613-543-3684.
(Sales Co-ord) Laura Burgess

Export: N. Central USA.

DENTAL UNITS AND EQUIPMENT.

Dentech Products Ltd., Clearbrook, B.C.
Tel. 604-852-6911 Fax: 604-852-4823.
(P.) Anton Simor

Export: N.E. USA. Foreign Reps. Dentech Corporation, Sumas, WA, U.S.A.

DEODORIZERS.

Avmor Ltd./Ltée., Montreal, Que.
Tel. 514-849-8074 Fax: 514-844-3114.
(Exec.V.P.) M. Chinics

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand, South America.

Compagnie Pharmaco-Chimique, Inc., St. Laurent, Que.
Tel. 514-334-7770 Fax: 514-334-6770.
(G.M.) J.C. Vachon

Export: Western Europe, Middle East, S.E. Asia, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Cussons Internationa Ltd., Manchester. England; Cussons Pty Ltd., Victoria, Australia; International Medical Products B.V., Zutphen, Holland; Sitadum Ltd., Accra, Ghana, L.A. Griffighs Ltd., Auckland, New Zealand.

Recochem Inc., St. Laurent, Montreal, Que.
Tel. 514-341-3550 Fax: 514-341-6553.
(V.P.Int'l Sales) Ralph Carmichael

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Skyline Products Ltd., Fort Saskatchewan, Alta.
Tel. 403-998-3771 Fax: 403-992-1185.
(P.) J.D. Law

Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

DESKS, Office and School. Standing and Flat Top (1); Roll Top (2); Typewriter (3); Children's (4); Shop (5); School (6).

Mylex Limited, Etobicoke, Ont.
Tel. 416-251-5561 Fax: 416-251-2477.
(V.P.Sales) Michael Burger

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe. Interest: Furniture and furniture related hardware.

Ven-Rez Products Ltd., Shelburne, N.S.
Tel. 902-875-3178 Fax: 902-875-3371.
(V.P.Mktg.) Norman Wallet

Export: Africa, Central America/Caribbean. Foreign Reps. Bruce Hill Ltd., Barbados.

DETECTORS, Metal.

Henotex (1981) Inc., Montreal, Que.
Tel. 514-382-6120 Fax: 514-383-6523.
(P.) Andre Henault

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

DETECTORS, Smoke, Gas, etc.

Acme Engineering Products Ltd., Montreal, Que.
Tel. 514-342-5656 Fax: 514-342-3131.
(Exp.Mgr.) A. Avidan

Export: Middle East, S.E. Asia, Japan. Interest: Industrial heating equipment, boilers

Armstrong Monitoring Corporation, The, Nepean, Ont.
Tel. 613-225-9531 Fax: 613-225-6965.
(Exp.Mktg.Mgr.) H.James Bowen

Export: N.E. USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, Australia, New Zealand. Foreign Reps. Transia Instruments, India; Progress Analytical, Singapore; Tempres Controls, Australia. Interest: Gas sensor technology, transmitters, digital controllers

Dicon Systems Limited, Weston, Ont.
Tel. 416-745-6044 Fax: 416-745-6938.
(V.P.Mktg.) Don Park

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Australia, New Zealand, South America.

Qualitech Manufacturing and Engineering Inc., Waterloo, Ont.
Tel. 519-747-9160 Fax: 519-747-7161.
(P.) Ronald K. Noll

Export: Western Europe. Interest: Explosive detection devices.

DETERGENTS.**Avmor Ltd./Ltée., Montreal, Que.****Tel. 514-849-8074 Fax: 514-844-3114.**
(Exec.V.P.) M. Chinics

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand, South America.

Sani-Marc Inc., Victoriaville, Que.**Tel. 819-758-1541 Fax: 819-758-5800.**
(Exec.V.P.) Jean-Claude Goudreault

Export: N.E. USA, S. Central USA, Western Europe. Foreign Reps. Societe Sanisol, Montigny Le Bretonneux, France; Clean world supply, Akron, OH, Idofo Inc., Houston, TX, U.S.A. Interest: Specialized cleaners, deodorants, cooling water chemicals, swimming pool chemicals and equipment.

Skyline Products Ltd., Fort Saskatchewan, Alta.**Tel. 403-998-3771 Fax: 403-992-1185.**
(P.) J.D. Law

Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

Stuart Plastics Ltd., Burnaby, B.C.**Tel. 604-437-5029 Fax: 604-437-0594.**
(V.P.) R.I.(Bob) Campbell

Export: N.W. USA, Middle East, Central America/Caribbean. Interest: Advanced specialt coating materials and systems for metal and plastic in the business machine, computer and automotive industries.

Wyant & Company Limited, Lachine, Que.**Tel. 514-636-9926 Fax: 514-636-8317.**
(Exp.Sup'r) Ed Rolls

Export: N.E. USA, N.W. USA, Middle East, S.E. Asia, China/Hong Kong, Australia, New Zealand. Interest: Paper products and dispensing systems.

DEWATERERS.**Forano Inc., Plessisville, Que.****Tel. 819-362-7361 Fax: 819-362-6523.**
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

DIAGNOSTIC PRODUCTS.**Biomira Inc., Edmonton, Alta.****Tel. 403-450-3761 Fax: 403-463-0871.**
(Mgr.Exp.) Doug Craig

Export: Western Europe, Eastern Europe/U.S.S.R., Japan, Central America/Caribbean, South America, Middle East. Foreign Reps. Baxter, IBL, Germany; Amersham, Japan.

Cardio-Stat Inc., Chomedey, Que.**Tel. 514-681-9284 Fax: 514-681-2831.**
(Dir.Export) Maurice St. Amand

Export: Western Europe. Interest: Cardio-vascular-diagnostic and therapy disposable and capital equipment.

DIAMOND TOOLS. See also Drills, Diamond Core and Diamond Core Drill Supplies.**Diamond Productions Ltd., Montreal, Que.****Tel. 514-735-9131 Fax: 514-731-5611.**
(P. & G.M.) Joseph Lazar

Export: N.E. USA, S.E. USA, S.W. USA. Interest: CVD diamond coating, laser cutting of diamonds and any new development in the manufacture of diamond tooling.

DIAPERS.**Diana Dolls Fashions Inc., Stoney Creek, Ont.****Tel. 416-662-4281 Fax: 416-662-8723.**
(S.T.) Sam Perez

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Kooshies Diapers International Inc., Wills Point, TX, U.S.A. Interest: Washable diapers.

DIE CASTINGS.**Accurcast Ltd., Wallaceburg, Ont.****Tel. 519-627-2251 Fax: 519-627-5320.**
(Mat'l.Mgr.) Andy Robertson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, South America. Foreign Reps. Beni & Associates, MI, USA Interest: Diecasting technology

Export Scovill Ltd., Montreal, Que.**Tel. 514-527-9814 Fax: 514-527-2010.**
(Sales & Mktg.Mgr.) Carol Gleco

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Precision miniature zinc die castings.

Magnesium Products Ltd., Strathroy, Ont.**Tel. 519-245-4040 Fax: 519-246-4620.**
(P.) I.A. Barrie

Export: S.E. USA, S. Central USA, Australia, New Zealand. Interest: Automotive magnesium die casted components and magnesium road wheels.

NHS Die Casting Inc., Dresden, Ont.**Tel. 519-683-4451 Fax: 519-683-6179.**
(V.P.Sales & Eng.) W.H. Gispen, Sr.

Export: N. Central USA, S. Central USA.

DIE SETS.**Anchor Machine and Manufacturing Ltd., Windsor, Ont.****Tel. 519-966-4431 Fax: 519-966-3594.**
(V.P.Sales & Mktg.) Brian Miner

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA. Foreign Reps. Anchor Die Supply Inc. MI, USA

DIES, Blanking, Drawing and Forming.**Jancox Stamping, A Division of Nahanni Steel Products, Inc., Rexdale, Ont.****Tel. 416-675-1675 Fax: 416-675-1696.**
(P.) Paul Janza

Export: N.E. USA, S.E. USA.

Millard Precision Machine & Tool Ltd., Waterloo, Ont.**Tel. 519-884-1840 Fax: 519-884-0875.**
(P.) Herbert Millard

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Interest: Regarding tooling.

Stamco Tool & Die Ltd., Windsor, Ont.**Tel. 519-734-6412 Fax: 519-734-6680.**
(P.) Marvin Stamcoff

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA. Interest: Stamping and special machinery.

Windsor Tool & Die Division of D & L Metals Limited, Windsor, Ont.**Tel. 519-258-2828 Fax: 519-258-0628.**
(Plant Mgr.) Max Ofner

Export: N. Central USA, S. Central USA.

DIES, Extrusion.**Polysystem International Inc., Mississauga, Ont.****Tel. 416-670-8090 Fax: 416-670-4440.**
(S.M.) Jim Ley

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

DIPPERS, for Power Shovels.**ESCO Limited, Port Coquitlam, B.C.****Tel. 604-942-7261 Fax: 604-941-0153.**
(Prods.Mgr.) Raimo Majori

Export: N. Central USA, S. Central USA, Western Europe, S.E. Asia, South America. Foreign Reps. ESCO International, Portland, OR, U.S.A. Interest: Steel castings, all sizes up to 15,000 lbs. range from 1/2 lb. to 20 lbs.

DIRECTORIES, for Office Buildings.**Markle Brothers Ltd., The, Markham, Ont.****Tel. 416-475-6900 Fax: 416-475-0461.**
(P.) Sam Markle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong. Foreign Reps. Computer Sign Systems, Bristol, CT, U.S.A.; Computer Sign Systems, Hong Kong; Iter/In, Rome, Italy; Euro-Routing Nederland, Leeuwarden, Holland.

DISCS, Abrasive, Fibre Back.**Carborundum Abrasives Inc., Plattsville, Ont.****Tel. 519-684-7441 Fax: 519-684-7601.**
(Exp.S.M.) W. (Bill) W. Gardhouse

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, South America. Foreign Reps. Purvis Ltd., Hamilton, Bermuda; Chin Leong & Co. Ltd., Penang; Atwell Deigleish Co. Ltd., Bridgetown, Barbados; Walter K. Coleman Co., Cranston, RI, Grad-Eifrid Co., Farmington Hills, MI, A.L. Whittemore & Co., Arlington Heights, IL, V & W. Manufacturing Reps Inc., Stamford, CT, R.A. Gulick Sales Inc., Pittstown, NJ, Price Armstrong, Smyrna, GA, Weinacht & Associates, St. Louis, MO, C.R. Kinsman & Assoc. Inc., Euless, TX, Dilts/Van Coevern Mfg. Agency, Denver, CO, S. & S. Industrial Marketing, Portland, OR, H. & B. Sales, Anaheim, Bartlett Enterprises, Escondido, CA, U.S.A.

DISINFECTANTS.**Avmor Ltd./Ltée., Montreal, Que.****Tel. 514-849-8074 Fax: 514-844-3114.**
(Exec.V.P.) M. Chinics

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand, South America.

Emeraud (Canada) Limited, Toronto, Ont.**Tel. 416-923-2044 Fax: 416-252-8457.**
(P.) Steven Shaws

Export: N.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Recochem Inc., St. Laurent, Montreal, Que.**Tel. 514-341-3550 Fax: 514-341-6553.**
(V.P.Int'l Sales) Ralph Carmichael

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Sani-Marc Inc., Victoriaville, Que.**Tel. 819-758-1541 Fax: 819-758-5800.**
(Exec.V.P.) Jean-Claude Goudreault

Export: N.E. USA, S. Central USA, Western Europe. Foreign Reps. Societe Sanisol, Montigny Le Bretonneux, France; Clean world supply, Akron, OH, Idofo Inc., Houston, TX, U.S.A. Interest: Specialized cleaners, deodorants, cooling water chemicals, swimming pool chemicals and equipment.

Skyline Products Ltd., Fort Saskatchewan, Alta.**Tel. 403-998-3771 Fax: 403-992-1185.**
(P.) J.D. Law

Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

DISPENSERS, Beverage.**Habco Beverage Systems Inc., Markham, Ont.****Tel. 416-471-8511 Fax: 416-471-8544.**
(P.) George F. Brown

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean. Foreign Reps. Tai Kelex, Tai Pei, Taiwan; Perk Drink Dispense, Sheepbridge, Chesterfield, Derbyshire, U.K.; Hartek A/S, Oslo, Norway; Condeico, Honduras.

Umbra Shades Ltd., Scarborough, Ont.**Tel. 416-299-0088 Fax: 416-299-6168.**
(Mktg.Co-ord) Paula Burt

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand.

DISPENSERS, Paper Napkin, Paper Towel, Toilet Tissue, etc.

Wyant & Company Limited, Lachine, Que.
Tel. 514-636-9926 Fax: 514-636-8317.
(Exp.Supv'r) Ed Rolls

Export: N.E. USA, N.W. USA, Middle East, S.E. Asia, China/Hong Kong, Australia, New Zealand. Interest: Paper products and dispensing systems.

DISPENSERS, Soap, Lotion, etc.

Wyant & Company Limited, Lachine, Que.
Tel. 514-636-9926 Fax: 514-636-8317.
(Exp.Supv'r) Ed Rolls

Export: N.E. USA, N.W. USA, Middle East, S.E. Asia, China/Hong Kong, Australia, New Zealand. Interest: Paper products and dispensing systems.

DISPLAY FIXTURES, Metal. See also Racks, Display, for Greeting Cards, Magazines, Glassware, China, etc.

Wilson, J.A., Display Ltd., Mississauga, Ont.
Tel. 416-625-9200 Fax: 416-625-3199.
(Dir.Store Plan'g) Dick Henderson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Ed Looney Assoc., Simsbury, CT, Troy Kendall, Glencoe, AL, Tim Peterson, San Anselmo, CA, Seal Manufacturing Co., Beaumont, TX, Creative Store Fixtures, Warren, MI, John R. Pawlak & Assoc., Willoughby, OH, U.S.A. Interest: Willing to consider the realted store fixture products that would be of interest to our existing customer base.

DISTILLING APPARATUS AND EQUIPMENT.

Polar Bear Water Distillers Mfg. Co. Ltd., Pickardville, Alta.
Tel. 403-349-4872 Fax: 403-349-5904.
(Mktg.Mgr.) Brian Carpenter, Ph.D.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, Western Europe. Foreign Reps. Jan Trading Co., London, England; Qualtrol America Inc., Irvine, CA, U.S.A. Interest: Interested in possibly utilizing our facilities, equipment and expertise in stainless equipment manufacturing.

DIVING APPARATUS (UNDERWATER) AND SUPPLIES.

Fullerton, Sherwood Engineering Ltd., Mississauga, Ont.
Tel. 416-670-0656 Fax: 416-670-8318.
(P.) David Fullerton

Export: S.E. USA, Western Europe, Middle East, S.E. Asia, Australia, New Zealand. Interest: Industrial respiratory protection and similar equipment.

DOCK SEALS.

Serco Corporation, The, London, Ont.
Tel. 519-432-1811 Fax: 519-672-4169.
(V.P.) David Salman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Australia, New Zealand.

DOCKS AND RAMPS, Loading.

Serco Corporation, The, London, Ont.
Tel. 519-432-1811 Fax: 519-672-4169.
(V.P.) David Salman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Australia, New Zealand.

DOLLS.

Mighty Star Ltd./Ltée., Montreal, Que.
Tel. 514-527-8713 Fax: 514-525-9049.
(P.) D. Goldsmith

Export: N.E. USA, Western Europe, Australia, New Zealand.

DOMES.

Canbar Inc., Waterloo, Ont.
Tel. 519-886-2880 Fax: 519-886-5546.
(V.P.Mktg. & Sales) J.A. Smith

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, Central America/Caribbean. Foreign Reps. Moore Tannery, Normandy, TN, J.L. Moore, East Aurora, NY, U.S.A.; GHB Marketing, Manchester, England.

M & R Plastics Inc., Laval, Que.
Tel. 514-622-8011 Fax: 514-628-3290.
(P.) M.A. Panchyshyn

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R..

DOOR OR WINDOW CONTROLS.

London Mat Industries Limited, London, Ont.
Tel. 519-681-2980 Fax: 519-685-9318.
(P.) Heine Holm

Export: Western Europe, Australia, New Zealand. Foreign Reps. Bilexa AG., Bregenz, Austria; Schelegel Pty. Ltd., Sudney, Australia; Automatic Systems Ltd., Wavre, Belgium; Bilexa AG., Ch-Zurich, Switzerland; Aumuller Aumatic GmbH, Augsburg, Grbr. Bode & Co. GmbH, Kassel, Germany; T-X Derautomatic A/S, Greve, Denmark; Sodietac, Bersailles, Paris, France; Almex Control Systems Ltd., Girencester, W. Langley & Co. Ltd., London, England; Almex Spa., Milano, Italy; AN. Thorbjornsen, Nordstndvejen, Norway; Van Santen & Co. BV., Amsterdam, De Hoop Groenpol Rotterdam bv., Rotterdam, Holland.

DOORS, Combination Screen and Storm. Aluminum (1); Wood (2).

P.H.-Tech Inc., Levis-Lauzon, Que.
Tel. 418-833-3231 Fax: 418-835-1145.
(Dir.Sales & Mktg.) Michel Asselin

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe, Middle East, Central America/Caribbean. Foreign Reps. P.H.-Tech Corp., Baltimore, MD, U.S.A.; PH Tech Euro., Soucy, France. Interest: Windows, doors and related products.

DOORS, Commercial and Industrial, Overhead. Aluminum (1); Plastic (2); Steel (3); Wood (4).

BCM Manufacturing Limited, Langley, B.C.
Tel. 604-888-1811 Fax: 604-888-5113.
(G.M.) Brian Middleton

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. BCM Manufacturing, CA, U.S.A.

M & I Door Systems Limited, Barrie, Ont.
Tel. 705-722-7800 Fax: 705-722-7824.
(P.) D.B. Taylor

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, South America. Foreign Reps. M & I Door Systems, Orchard Park, NY, U.S.A.; F Bravo Y Cia S.A., Santiago, Chile. Interest: Custom design mining and industrial doors.

Rollag Manufacturing Corporation, Mississauga, Ont.
Tel. 416-670-1014 Fax: 416-670-1018.
(G.M.) Peter Glodowski

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean.

DOORS, Elevator.

Dahlstrom of Canada Limited, Toronto, Ont.
Tel. 416-421-5900 Fax: 416-421-3728.
(P. & G.M.) Andre Hollo

Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA, Western Europe. Interest: Elevator entrances and cars.

Peelle Company Limited, The, Mississauga, Ont.
Tel. 416-677-6860 Fax: 416-671-3293.
(S.M.) Len Houwen

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America.

DOORS, Exterior, Commercial and Industrial. Aluminum (1); Stainless Steel (2); Steel (3); Bronze or Copper Covered (4); Wood (5).

C T Windows Limited, Pickering, Ont.
Tel. 416-839-4933 Fax: 416-420-1074.
(Tech.Dir.) Sunil Tameja

Export: N. Central USA, N.W. USA, S. Asia (incl. India, Pakistan).

Italdoor and Woodworking Ltd., Thornhill, Ont.
Tel. 416-889-6985 Fax: 416-889-6785.
(P.) Cosimo Cavallo

Export: Middle East, China/Hong Kong.

DOORS, Exterior, Residential. Wood (1); Wood, Carved (2); Aluminum (3); Steel (4); Patio Wood (5); Patio Vinyl (6); Patio Aluminum (7)

Italdoor and Woodworking Ltd., Thornhill, Ont.
Tel. 416-889-6985 Fax: 416-889-6785.
(P.) Cosimo Cavallo

Export: Middle East, China/Hong Kong.

Lock-Wood Ltd., Scoudouc, N.B.
Tel. 506-532-4463 Fax: 506-532-5532.
(V.P.Sales & Mktg.) G.M. Copeland

Export: N.E. USA. Foreign Reps. Waldron Sales, Norwell, MA, U.S.A.

P.H.-Tech Inc., Levis-Lauzon, Que.
Tel. 418-833-3231 Fax: 418-835-1145.
(Dir.Sales & Mktg.) Michel Asselin

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe, Middle East, Central America/Caribbean. Foreign Reps. P.H.-Tech Corp., Baltimore, MD, U.S.A.; PH Tech Euro., Soucy, France. Interest: Windows, doors and related products.

Repla Limited, Oakville, Ont.
Tel. 416-844-1271 Fax: 416-844-0672.
(S.M.) Franz Huebel

Export: N. Central USA.

Rollag Manufacturing Corporation, Mississauga, Ont.
Tel. 416-670-1014 Fax: 416-670-1018.
(G.M.) Peter Glodowski

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean.

DOORS, Industrial. Fire Rated (1); Steel (2); Revolving (3); Rubber (4); Sliding (5); Cold Storage (6); Sound Retardant (7); Vault (8); Strip, Flexible (9).

Chubb Security Safes, a division of Racal-Chubb Canada Inc., Barrie, Ont.
Tel. 705-737-1100 Fax: 705-737-5954.
(V.P.Sales & Mktg.) D.J. Craig

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, China/Hong Kong.

J.S.C. Inc., St-Laurent, Que.
Tel. 514-332-9772 Fax: 514-332-1951.
(V.P.) Costas Papachriston

Export: N. Central USA, N.W. USA. Interest: Custom manufactured metal products for shipbuilding and aviation industries.

M & I Door Systems Limited, Barrie, Ont.
Tel. 705-722-7800 Fax: 705-722-7824.
(P.) D.B. Taylor

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, South America. Foreign Reps. M & I Door Systems, Orchard Park, NY, U.S.A.; F Bravo Y Cia S.A., Santiago, Chile. Interest: Custom design mining and industrial doors.

DOORS, Interior. Wood (1); Bifold, Wood (2); Bifold, Plastic (3); Bifold, Metal (4); Sliding (5); Steel (6); Mirrored (7).

Acmetrack Limited, Brampton, Ont.
Tel. 416-791-7930 Fax: 416-791-3813.
(V.P.Mfg.) Blain Mitton

Export: Western Europe, Middle East. Foreign Reps. Acme UK, West Sussex, England

DOORS, Residential, Garage. Wood (1); Fibreglass (2); Steel (3).

BCM Manufacturing Limited, Langley, B.C.
Tel. 604-888-1811 Fax: 604-888-5113.
(G.M.) Brian Middleton

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. BCM Manufacturing, CA, U.S.A.

Rollag Manufacturing Corporation, Mississauga, Ont.
Tel. 416-670-1014 Fax: 416-670-1018.
(G.M.) Peter Glodowski
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean.

Skywood P.V.C. Extrusion Inc., Napanee, Ont.
Tel. 613-354-4624 Fax: 613-354-9916.
(P.) Z.M. Nassar
 Export: S.E. USA, N. Central USA, S. Central USA.

DOORS, Shower Bath and Tub Enclosures.

Fleurco Industries (1963) Ltd., LaSalle, Que.
Tel. 514-364-4344 Fax: 514-364-3407.
(P.) Isaac Shiroky
 Export: N.E. USA. Foreign Reps. Bath Marketing Associates, Woburn, MA, U.S.A. Interest: Bathroom cabinets, shower enclosures and other bathroom products.

Spartan of Canada, Div. of Shostal Ltd., Lachine, Que.
Tel. 514-634-8981 Fax: 514-634-1696.
(P.) Harvey Blatt
 Export: N.E. USA. Foreign Reps. Spartan Industries, NJ, U.S.A.

DRAPERIES.

Daisy Decorative Products, Ltd., Toronto, Ont.
Tel. 416-530-0400 Fax: 416-530-1505.
(P.) J.M. Doherty
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Australia, New Zealand. Foreign Reps. Gene Robbins Inc., New York, NY, U.S.A.

DRESSES. Ladies' (1); Misses' (2); Junior (2a); Children's (3).

Artacious Inc., Willowdale, Ont.
Tel. 416-494-5998 Fax: 416-495-1824.
(P.) David Roman
 Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Japan.

Brooks, Marilyn, Boutique Inc., Toronto, Ont.
Tel. 416-367-5700.
(Sales Dir.) Martin Porter
 Export: N.E. USA, S.W. USA. Interest: Our fashions and accessories produced in the Pacific region.

Caras, Stephan, Design, Toronto, Ont.
Tel. 416-868-6929 Fax: 416-868-1567.
(V.P.) Sharida Caras
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, Japan. Foreign Reps. Norman Stephen Ent., New York, NY, U.S.A.

Comfort Clothing Kingston Inc., Kingston, Ont.
Tel. 613-546-5224.
(Mktg. Mgr.) Elinor Rush
 Export: N.E. USA, S.E. USA.

DRESSING, Rubber Belt.

Releasall-Target Inc., Montreal, Que.
Tel. 514-735-4461 Fax: 514-735-8550.
(P.) W. Sofin
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Metalworking and electronic chemicals.

DRIERS.

Flakt Ross Inc., LaSalle, Que.
Tel. 514-366-5160 Fax: 514-366-3608.
(V.P. Sales & Mktg.) Ed Siedlak
 Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe, Africa, S.E. Asia, Australia, New Zealand, South America. Foreign Reps. Flakt Ross Inc., Appleton, WI, Marietta, GA, U.S.A. Interest: Pulp and paper drying technology.

DRIERS, Grain.

Dorssers Inc., Blenheim, Ont.
Tel. 519-676-8113 Fax: 519-676-4427.
(Mgr.) Peter Timmerman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Africa, Australia, New Zealand. Foreign Reps. Idaho Oregon Mill Supply, Ontario, OR, Flakee Mills Inc., Lincoln, NE, Edd-Johnston & Associates, Birmingham, AL, Arkin Sales Inc., Clarendon Hills, IL, Mill Elevator Supply, NM, Hydraulix Sales & Service, Springdale, AR, U.S.A. Interest: Sales of pellet mill dies and rolls.

DRIERS, Hair, Electric.

Avmor Ltd./Ltée., Montreal, Que.
Tel. 514-849-8074 Fax: 514-844-3114.
(Exec.V.P.) M. Chinics
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand, South America.

DRIERS, Hand.

Avmor Ltd./Ltée., Montreal, Que.
Tel. 514-849-8074 Fax: 514-844-3114.
(Exec.V.P.) M. Chinics
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand, South America.

DRIERS, Rotary.

Wilson Machine Co., Ltd., LaSalle, Que.
Tel. 514-365-4101 Fax: 514-365-7511.
(Mktg. Mgr.) P. Wilson
 Export: N.E. USA, S.E. USA, Middle East. Interest: Gear products, custom machinery and high tech products.

DRILLS. Bit Stock (1); Blacksmiths' (2); Star (3); Track (4); Twist, Carbon and High Speed (5); Twist, Taper and Straight Shank (6); Woodboring Brace (7); Hand and Breast (8).

Tipco, Inc., Bramalea, Ont.
Tel. 416-791-9811 Fax: 416-791-4917.
(Sales Eng.) Rod Farmer
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Australia, New Zealand, South America. Foreign Reps. Industry Railway Supplies Inc., Chicago, Cleveland, IL, U.S.A.; Fessl Pty Ltd., N.S.W., Australia.

DRILLS, Diamond Core and Diamond Core Drill Supplies.

JKS Boyles International Inc., Toronto, Ont.
Tel. 416-789-0611 Fax: 416-785-1868.
(V.P. Exp.) Stanley D. Stewart
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. France, Australia, Bangladesh, Bolivia, Singapore, Chile, Colombia, Costa Rica, Cyprus, Dominican Republic, Egypt, Ethiopia, Ghana, Greece, Guatemala, England, Italy, Jordan, Mexico, Morocco, Nepal, Nigeria, Sultanate of Oman, Pakistan, Panama, Peru, Portugal, South Africa, Sri Lanka, Sweden, Syria, Turkey, U.S.A., Yugoslavia, Zambia, Zimbabwe.

DRILLS, Glass.

JKS Boyles International Inc., Toronto, Ont.
Tel. 416-789-0611 Fax: 416-785-1868.
(V.P. Exp.) Stanley D. Stewart
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. France, Australia, Bangladesh, Bolivia, Singapore, Chile, Colombia, Costa Rica, Cyprus, Dominican Republic, Egypt, Ethiopia, Ghana, Greece, Guatemala, England, Italy, Jordan, Mexico, Morocco, Nepal, Nigeria, Sultanate of Oman, Pakistan, Panama, Peru, Portugal, South Africa, Sri Lanka, Sweden, Syria, Turkey, U.S.A., Yugoslavia, Zambia, Zimbabwe.

DRILLS, Rock.

Falling, George E., Supply Company, Edmonton, Alta.
Tel. 403-447-1485 Fax: 403-447-1739.
(V.P. Mktg.) C.E. (Chuck) Roblin

Export: Middle East, China/Hong Kong, Central America/Caribbean, Africa.

Teledyne Canada Mining Products, Thornbury, Ont. **Tel. 519-599-2015.** **(Sales Mgr.) Claude St. Jean**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Tecmac Ltda., Santiago, Chile; Salgaocar Engineers Pvt. Ltd., New Delhi, India; Mecaminas S.A., Madrid, Spain; Comercial Andina Industrial S.R.L., Lima, Peru; KML Industries Pty. Ltd., Cobar, Australia; Ferronikel C.A., Caracas, Venezuela. Interest: Products for construction, mining and quarry industries.

DRIVES, Hydraulic.

Tridel Equipment Ltd., Richmond, B.C.
Tel. 604-270-9215 Fax: 604-273-5598.
(P. & G.M.) John H. Rees
 Export: N.W. USA, S.W. USA, Mexico. Foreign Reps. Ellison Company, Portland, OR, U.S.A. Interest: Hydraulic components and hydraulically intensive machinery.

DRIVES, Paper Machine.

Wilson Machine Co., Ltd., LaSalle, Que.
Tel. 514-365-4101 Fax: 514-365-7511.
(Mktg. Mgr.) P. Wilson
 Export: N.E. USA, S.E. USA, Middle East. Interest: Gear products, custom machinery and high tech products.

DRIVES, Transmission, Chain, V-Belt and Silent.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin
 Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

DRUGGISTS' SUNDRIES.

Jones Box and Label Co., Limited, London, Ont.
Tel. 519-451-2100 Fax: 519-451-2107.
(Dir. Mktg. & Research) G.F. Stanley
 Export: N.E. USA, Middle East, Central America/Caribbean.

DRUGS. See also Chemicals, Fine; Medicines, Proprietary; Pharmaceuticals; Antibiotics; Biological Products.

Plastiglas Ind. Ltd., Ajax, Ont.
Tel. 416-428-2002 Fax: 416-428-1975.
(Sales & Mktg. Admin.) Lisa Caron
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, China/Hong Kong, Japan. Foreign Reps. Peter Pepper Products Inc., Compton, CA, U.S.A.

DRUMS, Copier.

Selco Photoreceptors Ltd., Dorval, Que.
Tel. 514-636-5210 Fax: 514-636-5212.
(P.) N.N. Khoi
 Export: N.E. USA, Mexico, Western Europe. Interest: Manufacturing photocopier drums.

DRUMS, Fibre.

Greif Containers Inc., Niagara Falls, Ont.
Tel. 416-358-3271 Fax: 416-358-6968.
(P.) Stan Timsans
 Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA.

DRUMS, Hoisting and Winding.

Can Do All Marine (1983) Ltd., New Westminster, B.C.
Tel. 604-524-0355.
(P.) Peter T. Sephton

Export: N.W. USA. Interest: Commercial fishing equipment.

DRUMS, Steel. See also Barrels, Steel; Kegs, Steel.

Greif Containers Inc., Niagara Falls, Ont.
Tel. 416-358-3271 Fax: 416-358-6968.
(P.) Stan Timsans

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA.

Hunter Drums Limited, Burlington, Ont.
Tel. 416-333-1145 Fax: 416-333-6727.
(P. & G.M.) Michael Hunter

Export: N.E. USA, S.E. USA, N.W. USA. Interest: Packaging, large part blow moulding.

DRUMS, Tanning.

Canbar Inc., Waterloo, Ont.
Tel. 519-886-2880 Fax: 519-886-5546.
(V.P. Mktg. & Sales) J.A. Smith

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, Central America/Caribbean. Foreign Reps. Moore Tannery, Normandy, TN, J.L. Moore, East Aurora, NY, U.S.A.; GHB Marketing, Manchester, England.

DRUMS AND KEGS, Polyethylene.

Canbar Inc., Waterloo, Ont.
Tel. 519-886-2880 Fax: 519-886-5546.
(V.P. Mktg. & Sales) J.A. Smith

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, Central America/Caribbean. Foreign Reps. Moore Tannery, Normandy, TN, J.L. Moore, East Aurora, NY, U.S.A.; GHB Marketing, Manchester, England.

Greif Containers Inc., Niagara Falls, Ont.
Tel. 416-358-3271 Fax: 416-358-6968.
(P.) Stan Timsans

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA.

Hunter Drums Limited, Burlington, Ont.
Tel. 416-333-1145 Fax: 416-333-6727.
(P. & G.M.) Michael Hunter

Export: N.E. USA, S.E. USA, N.W. USA. Interest: Packaging, large part blow moulding.

DUCT SYSTEMS, Electrical.

Conservation Energy Systems Inc., Saskatoon, Sask.
Tel. 306-242-3663 Fax: 306-242-3484.
(P.) Richard W. Olmstead

Export: N.E. USA, N. Central USA, N.W. USA, Japan. Interest: Air Quality control, ventilation and filtration.

Electrovert Ltd., Montreal, Que.
Tel. 514-488-2521 Fax: 514-488-2525.
(Int'l Sales Mgr.) Monique Yvart

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Algeria, Argentina, Austria, Belgium, Botswana, Brazil, Chile, China, Colombia, Czechoslovakia, Denmark, Egypt, Finland, France, Germany, Greece, Hong Kong, Hungary, India, Iraq, Israel, Jamaica, Japan, Korea, Luxembourg, Malaysia, Malta, Netherlands, Norway, Peru, Philippines, Poland, Portugal, Saudi Arabia, Singapore, South Africa, Spain, Swaziland, Sweden, Taiwan, Thailand, Trinidad, Turkey, Uruguay, USSR, Venezuela, Yugoslavia, U.S.A.

DUMPERS.

Motivation Industrial Equipment Ltd., Stoney Creek, Ont.
Tel. 416-664-4040 Fax: 416-664-4044.
(G.M.) David Holden

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, S. Asia (incl. India, Pakistan), Central America/Caribbean. Interest: Steerable, trackless power driven gantry crane.

DUST COLLECTORS AND SYSTEMS. See also Fan and Exhaust Systems; Separators, Dust and Shaving.

Kraemer Tool & Mfg. Co. Ltd., Brampton, Ont.
Tel. 416-458-0400 Fax: 416-458-0688.
(Off.Co-ord) Geoffrey E. Ball

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Eastern Europe/U.S.S.R., Central America/Caribbean. Foreign Reps. Sicma USA Inc., Oceanside, NY, Wegoma Machinery, Twinsburg, OH, Koch Machinery, W.J. Redmond, Atlanta, GA, Woodworker's Eqpt. & Supply, New Milford, CT, U.S.A. Interest: Distributorship of dealership of our products in foreign territory but not offer exclusive relationships.

Murphy, N.R., Limited, Cambridge, Ont.
Tel. 519-621-6210 Fax: 519-621-2841.
(S.M.) J.W. Stark

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Japan.

E

EASELS.

Danica Imports Ltd., Vancouver, B.C.
Tel. 604-872-0277 Fax: 604-875-6325.
(P.) Rodney Benson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

V.P. Visual Plastic Limited, Montreal, Que.
Tel. 514-739-3116 Fax: 514-739-0085.
(P.) J. Josephson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Africa, Central America/Caribbean. Foreign Reps. MagnaPlan Corp., Champlain, NY, Graphic Systems, Burlington, NC, U.S.A. Interest: Stationary drafting, meeting room supplies and equipment.

EDGERS, Sawmill.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Oliver, A.H., Machinery Inc., Orillia, Ont.
Tel. 705-326-4442.
(Mgr.) Elwood G. Oliver

Export: N.E. USA, Central America/Caribbean, South America.

EGG TRAYS, Moulded Pulp.

Fripp Fibre Forms Inc., Winnipeg, Man.
Tel. 204-489-2511 Fax: 204-489-0707.
(Co.Mgr.) Bob Lawson

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Interest: Packaging products.

ELECTRIC APPARATUS.

Electrovert Ltd., Montreal, Que.
Tel. 514-488-2521 Fax: 514-488-2525.
(Int'l Sales Mgr.) Monique Yvart

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Algeria, Argentina, Austria, Belgium, Botswana, Brazil, Chile, China, Colombia, Czechoslovakia, Denmark, Egypt, Finland, France, Germany, Greece, Hong Kong, Hungary, India, Iraq, Israel, Jamaica, Japan, Korea, Luxembourg, Malaysia, Malta, Netherlands, Norway, Peru, Philippines, Poland, Portugal, Saudi Arabia, Singapore, South Africa, Spain, Swaziland, Sweden, Taiwan, Thailand, Trinidad, Turkey, Uruguay, USSR, Venezuela, Yugoslavia, U.S.A.

Kelk, George, Limited, Toronto, Ont.
Tel. 416-445-5850 Fax: 416-445-5972.
(Mktg. & Sales Mgr.) R.L. Ricciatti

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Foreign representatives in over 33 countries. Interest: Electronic, electro-mechanical and optoelectronic measuring instrumentation for harsh environments.

NIFE Corporation, Scarborough, Ont.
Tel. 416-757-5151 Fax: 416-752-4514.
(Int'l Mgr.) Gary Pollock

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives.

S & C Electric Canada Ltd., Rexdale, Ont.
Tel. 416-249-9171 Fax: 416-249-6051.
(Dir.Mgr.) H.K. Sandlos

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), Central America/Caribbean.

ELECTRIC DISTRIBUTION EQUIPMENT.

Electrovert Ltd., Montreal, Que.
Tel. 514-488-2521 Fax: 514-488-2525.
(Int'l Sales Mgr.) Monique Yvart

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Algeria, Argentina, Austria, Belgium, Botswana, Brazil, Chile, China, Colombia, Czechoslovakia, Denmark, Egypt, Finland, France, Germany, Greece, Hong Kong, Hungary, India, Iraq, Israel, Jamaica, Japan, Korea, Luxembourg, Malaysia, Malta, Netherlands, Norway, Peru, Philippines, Poland, Portugal, Saudi Arabia, Singapore, South Africa, Spain, Swaziland, Sweden, Taiwan, Thailand, Trinidad, Turkey, Uruguay, USSR, Venezuela, Yugoslavia, U.S.A.

Prolight Ltd., Weston, Ont.
Tel. 416-745-7064 Fax: 416-745-0816.
(P.) Edward A. Vanherk

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico, Middle East. Interest: Commercial lighting fixtures and power and communication race ways.

S & C Electric Canada Ltd., Rexdale, Ont.
Tel. 416-249-9171 Fax: 416-249-6051.
(Dir.Mgr.) H.K. Sandlos

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), Central America/Caribbean.

ELECTRIC FIXTURES. See also Fixtures, Lighting.

Aristocrat Lamps & Lighting Ltd., Toronto, Ont.
Tel. 416-535-7805 Fax: 416-535-7841.
(P.) H. Hollander

Prolight Ltd., Weston, Ont.
Tel. 416-745-7064 Fax: 416-745-0816.
(P.) Edward A. Vanherk

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico, Middle East. Interest: Commercial lighting fixtures and power and communication race ways.

Whenever price, quality, design, and service allow a choice, BUY CANADIAN. Canadian manufactured goods are recognized the world over for their quality and workmanship.

ELECTRIC FIXTURES, Fluorescent Lighting.**Prolight Ltd., Weston, Ont.****Tel. 416-745-7064 Fax: 416-745-0816.****(P.) Edward A. Vanherk**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico, Middle East. Interest: Commercial lighting fixtures and power and communication race ways.

ELECTRIC LIGHTING SPECIALTIES.**Lumacell Inc., Div. of Square D Co., Scarborough, Ont.****Tel. 416-292-9782 Fax: 416-299-0024.****(Mktg. Mgr.) Barry Steinberg**

Export: S.E. USA, Africa, Central America/Caribbean, South America. Interest: UPS systems.

Prolight Ltd., Weston, Ont.**Tel. 416-745-7064 Fax: 416-745-0816.****(P.) Edward A. Vanherk**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico, Middle East. Interest: Commercial lighting fixtures and power and communication race ways.

Rambridge Structure & Design Ltd., Calgary, Alta.**Tel. 403-230-5775 Fax: 403-230-3880.****(Mktg. Mgr.) Tom Duncan**

Export: N.W. USA. Interest: Hydroponic food production.

ELECTRIC AND ELECTRONIC APPARATUS, Medical.**Caproco (1987) Limited, Edmonton, Alta.****Tel. 403-465-1187 Fax: 403-466-6432.****(V.P. & G.M.) Bob Conn**

Export: N.W. USA, S.W. USA, Mexico, Middle East, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Caproco International Ltd. (U.K.), Bedfordshire, U.K.

Toronto Medical Corp., Pickering, Ont.**Tel. 416-420-3303 Fax: 416-420-3970.****(V.P.) Don Talley**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

ELECTRICAL PORCELAIN.**Indepor Inc., Medicine Hat, Alta.****Tel. 403-528-2445 Fax: 403-527-0075.****(G.M.) Frank Weidel**

Export: S.E. USA, N. Central USA. Foreign Reps. Robco Sales & Engineering, Meguon, WI, U.S.A.

ELECTRICAL SUPPLIES.**Decorative Fountains Company, Scarborough, Ont.****Tel. 416-291-7517 Fax: 416-291-4703.****(P.) Paul L'Heureux**

Export: S.E. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Central America/Caribbean, South America. Foreign Reps. The Meridian Group, Los Angeles, Lumen-8 Inc., Walnut, CA, Wesco Fountains, Venice, FL; AquaArts, Atlanta, GA U.S.A. Interest: Submersible pumps and lighting, water treatment and filtration systems.

La Prairie Electrical Products Ltd., Markham, Ont.**Tel. 416-294-6068 Fax: 416-294-2079.****(P.) D.L. Westbrook**

Export: N. Central USA, N.W. USA, Africa, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

ELECTRODES, Carbon or Graphite.**Alldon Industries Limited, St. Thomas, Ont.****Tel. 519-631-1165 Fax: 519-631-8926.****(P. & G.M.) A. Don Wearn**

Export: N.E. USA. Interest: Compression deis, EDM electrodes, moulds for precious metal

ELECTRODES, Welding.**Eutectic Canada Inc., Pointe Claire, Que.****Tel. 514-695-7500 Fax: 514-695-8793.****(Exp. Mgr.) Bernard Pin**

Export: N.E. USA, Western Europe, Africa, Central America/Caribbean.

ELECTRONIC CONTRACT ASSEMBLY SERVICES.**Durmitor Inc., Woodbridge, Ont.****Tel. 416-856-4800 Fax: 416-856-4802.****(P. & G.M.) B. Veljkovic**

Export: N.E. USA, N. Central USA. Foreign Reps. Branmag, Inc., North Tonawanda, NY, U.S.A. Interest: Electronic control systems or component parts of electro-mechanical assemblies.

ELECTRONIC DEVICES. See also specific headings.**Biosig Instruments Inc., Montreal, Que.****Tel. 514-733-3362 Fax: 514-733-6150.****(P.) Gregory Lekhtman**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, Japan, Australia, New Zealand. Interest: Home health care, medical or fitness electronics.

CSI Electronics, Toronto, Ont.**Tel. 416-964-2970 Fax: 416-929-1958.****(Mgr.) Cindy Finley**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand. Interest: High technology driver training and ultrasonic inspection equipment.

Mega System Design Limited, Scarborough, Ont.**Tel. 416-751-1935 Fax: 416-751-1493.****(S.M.) F. Pollard**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan.

SNC Defence Products Ltd., Arsenals Canada Division., Le Gardeur, Que.**Tel. 514-581-3080 Fax: 514-581-0231.****(Dir. Mktg. Int'l) Henri Laporte**

Export: Western Europe, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan), South America. Foreign Reps. Australia, Austria, Colombia, Denmark, Ecuador, Germany, Greece, Ireland, Malaysia, New Zealand, Pakistan, Singapore and Thailand. Interest: Military and non-ordnance products.

ELECTRONIC DISPLAY SYSTEMS.**Adtronics Ltd., Richmond, B.C.****Tel. 604-273-2425 Fax: 604-273-0356.****(P.) Mark A. Armitage**

Export: S.E. USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Foreign Reps. Prisma Skyltrcklam AB, Malmo, Sweden

Canadian Marconi Company, Montreal, Que.**Tel. 514-340-3000 Fax: 514-340-3100.****(Sr. V.P.) Claude St. Arnaud**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Canadian Marconi Company, Montreal, Que.**Tel. 514-340-3000 Fax: 514-340-3100.****(Sr. V.P.) Claude St. Arnaud**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Display Systems International, Inc., Saskatoon, Sask.**Tel. 306-934-6884.****(P.) Dale E. Lemke**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Central America/Caribbean, South America. Foreign Reps. DSI, Dayton, PA, U.S.A. Interest: All electronic information display systems that we now carry.

FTS Forest Technology Systems Ltd., Victoria, B.C.**Tel. 604-478-5561 Fax: 604-478-8579.****(P.) Bill L. Cave**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand. Foreign Reps. Philips & Smith Ltd., Auckland, New Zealand; Fire Response Pty. Ltd., N.S.W., Australia. Interest: Weather monitoring sensors (electronic and low power) and electronic products (resource market need based).

Idon Corporation, Ottawa, Ont.**Tel. 613-772-8101 Fax: 613-722-2991.****(P. & C.E.O.) Herbert G. Bown**

Export: S.E. USA, S. Asia (incl. India, Pakistan), Western Europe. Interest: Information technology.

Litton Systems Canada Limited, Etobicoke, Ont.**Tel. 416-249-1231 Fax: 416-245-0324.****(V.P. Mktg.) H.A. Sievert**

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand.

Markle Brothers Ltd., The, Markham, Ont.**Tel. 416-475-6900 Fax: 416-475-0461.****(P.) Sam Markle**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong. Foreign Reps. Computer Sign Systems, Bristol, CT, U.S.A.; Computer Sign Systems, Hong Kong; Iter/In, Rome, Italy; Euro-Routing Nederland, Leeuwarden, Holland.

Optotek Ltd., Kanata, Ont.**Tel. 613-591-0336 Fax: 613-591-0584.****(P.) David I. Kennedy, Ph.D**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Japan.

Saco Controls Inc., Montreal, Que.**Tel. 514-745-0310 Fax: 514-745-0315.****(P.) Pat Argento**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, China/Hong Kong, Japan. Foreign Reps. Daner Hayes Inc., Wayland, MA, Gado Instruments, Mt. View, CA, U.S.A.; SEFAT, Buenos Aires, Argentina.

ELECTRONIC ENCLOSURES AND CABINETS.**GVO Mfg. Co. Ltd., Brockville, Ont.****Tel. 613-345-3435 Fax: 613-345-3531.****(P.) George Vanoyen**

Export: Western Europe, South America. Interest: Speaker cabinets.

Hammond Manufacturing Co. Limited, Guelph, Ont.**Tel. 519-822-2960 Fax: 519-822-0715.****(P. & C.E.O.) R.F. Hammond**

Export: N.E. USA, Western Europe, Australia, New Zealand, Central America/Caribbean.

Inventronics Limited, Edmonton, Alta.**Tel. 403-461-5010 Fax: 403-450-0234.****(P.) Gary R. Thompson**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Telecom Related products.

Mote, R.F., Limited, Richmond Hill, Ont.**Tel. 416-884-5250 Fax: 416-737-5188.****(V.P.) Brian R. Mote**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Herr Industrial Inc., Lititz, PA, E S E Emmtronics, Indianapolis, IN, Rock Sales Inc., Des Plaines, IL, U.S.A. Interest: Custom sheet metal products to manufacture.

National Engineering & Science Associates Inc., Stratford, Ont.**Tel. 519-271-6710 Fax: 519-271-6454.****(V.P. Engr'g) Kathleen Engberg**

Export: N.E. USA, S.E. USA.

ELEMENTS, Blast Heater.**Unifin International, Division KeepRite Inc., London, Ont.****Tel. 519-451-0230 Fax: 519-451-1732.****(Int'l S.M.) Tom Yu**

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH, Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

ELEMENTS, Heating.

Thermofilm Corporation, Concord, Ont.
Tel. 416-669-4166 Fax: 416-665-7960.
(P.) W. Colin Bradbury

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, Japan, Australia, New Zealand. Interest: High temperature heating elements or products using heating elements.

ELEVATOR BOOTS AND HEADS.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) **Gérald R. Beaudoin**

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

ELEVATOR ENCLOSURES AND CABS.

Dahlstrom of Canada Limited, Toronto, Ont.
Tel. 416-421-5900 Fax: 416-421-3728.
(P. & G.M.) **Andre Hollo**

Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA, Western Europe. Interest: Elevator entrances and cars.

ELEVATOR ENTRANCES, Hollow Metal.

Dahlstrom of Canada Limited, Toronto, Ont.
Tel. 416-421-5900 Fax: 416-421-3728.
(P. & G.M.) **Andre Hollo**

Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA, Western Europe. Interest: Elevator entrances and cars.

ELEVATOR LEGS, Steel.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) **Gérald R. Beaudoin**

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

ELEVATORS, Bucket, Chain, Belt, etc.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) **Gérald R. Beaudoin**

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Sullivan Strong Scott, Downsview, Ont.
Tel. 416-661-5880 Fax: 416-661-5999.
(Exp.S.M.) **Jerry Evans**

Export: S.E. USA, S. Central USA, China/Hong Kong, Central America/Caribbean.

ELEVATORS, Freight or Passenger.

Garaventa (Canada) Ltd., Surrey, B.C.
Tel. 604-594-0422 Fax: 604-594-9915.
(Exp.Mgr.) **Gordon Smith**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Associated Engineers Ltd., Lowloon, Hong Kong; G&T S.R.L., Buenos Aires, Argentina; Goldstar Industrial Machinery Division, Seoul, Korea; Handling Equipment (N.Z.) Ltd., Auckland, New Zealand; Japn Abilities Inc., Tokyo, Japan; P.R. King & Sons, Marrickville, N.S.W., Australia; Yeou Shyang Industrial Ltd., Taipei, Taiwan.

ELEVATORS, Grain.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) **Gérald R. Beaudoin**

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Sullivan Strong Scott, Downsview, Ont.
Tel. 416-661-5880 Fax: 416-661-5999.
(Exp.S.M.) **Jerry Evans**

Export: S.E. USA, S. Central USA, China/Hong Kong, Central America/Caribbean.

ELEVATORS, Stone Crusher, etc.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) **Gérald R. Beaudoin**

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

EMULSIONS, Asphalt, for Coating and Damp-Proofing, Mastic Flooring, etc.

Kwik Mix Materials Limited, Port Colborne, Ont.
Tel. 416-834-6177 Fax: 416-834-5160.
(P. & S.M.) **M. Douglas Frazer**

ENGINEERS, Contracting.

Cambrian Engineering Group Limited, The, Mississauga, Ont.
Tel. 416-858-8010 Fax: 416-858-3332.
(P. & C.E.O.) **Salomon M. Daniel, Ph.D., P.Eng**

Export: N.E. USA, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan). Foreign Reps. Iapli, Karnataka, India; Salcon Eng., Swlangor, W. Malaysia; Toyo Menka Kaisha Ltd., Tokyo, Japan. Interest: Edible oils and fats processing technologies and products.

Hatch Associates Ltd., Toronto, Ont.
Tel. 416-962-6350 Fax: 416-962-0622.
(V.P.) **C. Twigge-Molecey**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Hatch Associates Consultants, Inc., Buffalo, NY, U.S.A.; Hatch Associates Ltd., North Humberside, U.K.

SNC Group, The, Montreal, Que.
Tel. 514-866-1000 Fax: 514-875-4877.
(Sr.V.P.Int'l Dev.) **Denis Crevier**

Export: N.E. USA, S.E. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Hensley-Schmidt, Inc., Atlanta, GA, Chattanooga, TN, Orlando, FL, Raleigh, NC, SNC Hydro Inc., Albany, NY, U.S.A.; SNC International Ltd., Paris, France; Desein-SNC Private Ltd., New Delhi, India; El grupo SNC, Lima, Peru; the SNC Group, London, U.K.; Societe tunisienne d'etudes et de realisations, Tunis, Tunisia.

Shawinigan Lavalin Inc., Montreal, Que.
Tel. 514-871-1020 Fax: 514-876-9273.
(P. & C.E.O.) **Jacques Bourbeau**

Export: Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

ENGINES, Oil, Gas or Gasoline. Airplane (1); Gas Turbine (2); Gas Combination for Marine and Shore Use (3); Gas and Gasoline (4); Stationary (5); Gas Traction, Plowing and Threshing (6); Hand Car (7); Kerosine (8); Marine (9); Natural and Artificial Gas (10); Oil (11); Outboard Motor (12); Diesel and Semi-Diesel, Oil or Gas (13); Fractional Horse Power (14); Rebuilt (15)

McDonald Railway Supplies Ltd., Brockville, Ont.
Tel. 613-345-3580 Fax: 613-345-2196.
(S.M.) **R.L. Kevcher**

Export: N.E. USA, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America.

Rolls-Royce (Canada) Ltd., Lachine, Que.
Tel. 514-631-3541 Fax: 514-636-9939.
(V.P.Mktg. & Tech.Serv.) **T.D. Cribbes**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Rolls-Royce Inc., Houston, TX, U.S.A.; Inter Rep S.A. de C.V., Mexico, D.F., Mexico; Commercial Trade Corp. Ltd., Grand Cayman, West Indies; Industrial Turbine Services, Maracaibo, Pequiven. Interest: Aerospace products and technology.

Walbar Canada Inc., Mississauga, Ont.
Tel. 416-625-2880 Fax: 416-625-6030.
(Dir.Mktg.) **David Hughes**

Export: N.E. USA, N. Central USA, S.W. USA, Western Europe.

ENVIRONMENTAL CHAMBERS, Equipment, etc.

Canadian Cabinets Company Ltd., Nepean, Ont.
Tel. 613-829-1433 Fax: 613-829-6331.
(Exec.V.P.) **David C. Puddy**

Export: N.E. USA, S.W. USA.

Controlled Environments Limited, Winnipeg, Man.
Tel. 204-786-6451 Fax: 204-786-7736.
(Exp.S.M.) **Michael Roumi**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Hong Kong, China, Hungary, Argentina, Strathfield, Australia, Austria, Belgium, Bolivia, Brazil, Chile, U.S.A., Costa Rica, Denmark, Dominican Republic, Egypt, England, Finland, France, Greece, Guatemala, India, Indonesia, Ireland, Italy, Japan, Korea, Kuwait, Mexico, The Netherlands, New Zealand, Norway, Philippines, Saudi Arabia, Singapore, South Africa, Spain, Switzerland, Sweden, Taiwan, Thailand, Turkey, Uruguay, Germany, U.S.S.R. Interest: Laboratory instruments and analysis equipment.

EXCHANGERS, Heat.

Conservation Energy Systems Inc., Saskatoon, Sask.
Tel. 306-242-3663 Fax: 306-242-3484.
(P.) **Richard W. Olmstead**

Export: N.E. USA, N. Central USA, N.W. USA, Japan. Interest: Air Quality control, ventilation and filtration.

Del-Air Systems Ltd., Humboldt, Sask.
Tel. 306-682-5011 Fax: 306-682-5559.

(P.) Robert Hawkins

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA, Western Europe, Japan. Foreign Reps. Del-Air Americas, Burnsville, MN, U.S.A.

Foster Wheeler Limited, St. Catharines Ont.,
Tel. 416-688-4434 Fax: 416-688-4588.

(Dir.Int'l Ops.) John A. Potts

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, S. Asia (incl. India, Pakistan), South America. Foreign Reps. Foster Wheeler Energy Corp., Livingston, NJ; E.E. Black Ltd., Honolulu, HI, U.S.A.; Cimel Engineering Corp., San Juan, Puerto Rico; Kingston Industrial Construction Ltd., Kingston, Jamaica; Tecnica Hansa Ltd., Santiago, Chile; Neal & Massy Engineering Ltd., Port of Spain, Trinidad; T. O'Connor & Sons Pty Ltd., Gepps Cross, S. Australia; Foster Wheeler Mexicana, Mexico; McKenzie and Ridley Ltd., Auckland, New Zealand; Southeast Engineering Corp., Taipei, Taiwan; The Imperial Electric Co. Ltd., Lahore, Pakistan; Mawarid Investment Ltd, Riyandh, Saudi Arabia; Industrial Promotion Co-Ordination and International Limited, Geneva, Switzerland; Foster Wheeler Venezolana, S.A., Caracas, Venezuela. Interest: South America, South East Asia, Australia and eastern Europe.

Industrial Combustion and Equipment Ltd., Dorval, Que.
Tel. 514-631-2020 Fax: 514-636-0608.

(Mktg. & Sales Mgr., Liquitherm Div.) Peter Huish

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Australia, New Zealand, Central America/Caribbean.

Lock, J.H., & Sons, Limited, Toronto, Ont.
Tel. 416-531-1186 Fax: 416-531-2423.

(P. & G.M.) Walter R. Enns

Export: N.E. USA, Western Europe, China/Hong Kong. Interest: New technology relative to shell and tube heat exchangers and industrial pressure vessels.

Patterson Industries (Canada) Limited, Scarborough, Ont.
Tel. 416-694-3381 Fax: 416-691-2768.

(S.M.) Mike Lindsey

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.E. Asia, China/Hong Kong, South America.

Turnbull and Sons Limited, Waterloo, Que.
Tel. 514-297-2555 Fax: 514-297-4770.

(V.P.) Wm. Turnbull Jr.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Eastern Europe/U.S.S.R., South America. Foreign Reps. Eight manufacturers' agents in the USA.

Unifin International, Division KeepRite Inc., London, Ont.
Tel. 519-451-0230 Fax: 519-451-1732.

(Int'l S.M.) Tom Yu

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH; Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

Western Titanium, Port Coquitlam, B.C.
Tel. 604-941-8211 Fax: 604-941-7669.

(S.M.) Robert (Bob) D. Gill

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, China/Hong Kong, Japan, Australia, New Zealand.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.

(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

EXERCISING EQUIPMENT.

Muscle-Tech Inc., Downsview, Ont.
Tel. 416-638-8747 Fax: 416-638-0022.

(P.) Todd Jenner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

EXPLOSIVES.

SNC Defence Products Ltd., Arsenal Canada Division., Le Gardeur, Que.

Tel. 514-581-3080 Fax: 514-581-0231.

(Dir.Mktg.Int'l) Henri Laporte

Export: Western Europe, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan), South America. Foreign Reps. Australia, Austria, Colombia, Denmark, Ecuador, Germany, Greece, Ireland, Malaysia, New Zealand, Pakistan, Singapore and Thailand. Interest: Military and non-ordnance products.

EXTINGUISHERS, Fire.

DDI Seamless Cylinder International Inc., Sault Ste. Marie, Ont.

Tel. 705-759-0060 Fax: 705-759-0063.

(P.) George Y. Masters

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, Middle East, S. Asia (incl. India, Pakistan), Central America/Caribbean. Interest: Any products where a drawn cylinder represents 50% of component.

Safety House of Canada Limited, Toronto, Ont.

Tel. 416-789-0631 Fax: 416-782-0813.

(P. & G.M.) Gerald J. Yaffe

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Africa, Central America/Caribbean. Interest: Medical first aid supplies, industrial safety and fire equipment.

EXTRACTORS, Juice.

Interdevo Canada Limited, Willowdale, Ont.

Tel. 416-222-5123.

(Mgr.) N. Aziz Nasr

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA, Middle East, Africa, S.E. Asia.

EXTRACTS, Flavouring.

Bedessee Imports Ltd., Scarborough, Ont.

Tel. 416-292-2400.

(Exp.Mgr.) Raymay Bedessee

Export: N.E. USA. Interest: Frozen meats and prepared foods.

Métarom Canada Inc., Granby, Que.

Tel. 514-378-0841 Fax: 514-375-7953.

(Ops.Mgr.) Michael Deslandes

Export: N.E. USA. Foreign Reps. O.S.F. Corp., Elnwood, CT, U.S.A.

EXTRACTS, Malt.

United Canadian Malt Ltd., Peterborough, Ont.

Tel. 705-876-9110 Fax: 705-876-9118.

(G.M.) J.M. Smith

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand, South America.

EXTRUDED SHAPES. Architectural, Bronze, Brass, Copper (1); Aluminum (2); Lead and Tin (3); Vinyl (4); Rubber (5).

Embury Company, Downsview, Ont.

Tel. 416-742-1212.

(G.M.) Gord Southworth

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA.

P.H.-Tech Inc., Levis-Lauzon, Que.

Tel. 418-833-3231 Fax: 418-835-1145.

(Dir.Sales & Mktg.) Michel Asselin

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe, Middle East, Central America/Caribbean. Foreign Reps. P.H.-Tech Corp., Baltimore, MD, U.S.A.; PH Tech Euro., Soucy, France. Interest: Windows, doors and related products.

Wolverine Tube (Canada) Inc., London, Ont.

Tel. 519-455-0770 Fax: 519-455-9238.

(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

EYEGLASSES. See also Optical Materials.

Hear Saver Limited, Grimsby, Ont.

Tel. 416-945-2242 Fax: 416-945-3386.

(P.) Thomas E. Maloney

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean. Interest: Related to eye or ear care in pharmaceutical, industrial safety and optical markets.

F

FABRICS, Coated, (Rubber, Synthetics, Neoprene, Vinyl, etc.).

Dominion Industrial Fabrics Company, Montreal, Que.

Tel. 514-989-6092 Fax: 514-989-6179.

(Dir.Mktg.) Siroi Deluca

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe. Interest: Flame resistant fabrics, woven cotton, polyester/cotton and polyester fabrics.

Fabrene Inc., Mississauga, Ont.

Tel. 416-567-2850 Fax: 416-858-3670.

(Prod.Mgr.) Alan E. Desbarats

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. TCL Marketing Ltd., Auckland, New Zealand; Fibretex Ltd., London, England; Technipak Pty Ltd., Victoria, Australia; Swestrap AB, Linköping, Sweden; Fabrene Corp., Charlotte, NC, U.S.A.

Novatex Mfg. Canada Ltd., Calgary, Alta.

Tel. 403-279-6673 Fax: 403-236-0652.

(Mgr.Fin. & Admin.) Ravi Menon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Africa.

FABRICS, Drapery. See also Draperies.

Martin, J.B., Co., Limited, St. Jean, Que.

Tel. 514-658-6695 Fax: 514-347-4910.

(S.M.) Andre Robinson

Export: N.E. USA, N.W. USA, S.W. USA, Western Europe, Africa. Interest: Textiles composites.

Solar Textile Mills Ltd., Richmond Hill, Ont.

Tel. 416-731-7733 Fax: 416-731-1937.

(V.P.) Amir Moradi

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Australia, New Zealand. Interest: Finishing of textile for window coverings.

FABRICS, Fibreglass.

Bay Mills Ltd., Bayex Division, St. Catharines, Ont.

Tel. 416-688-3160 Fax: 416-688-4014.

(S.M.) David Walters

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), South America, Australia, New Zealand. Foreign Reps. Tomlin Industries Pty. Ltd., Victoria, Australia; Sayyar Trading Agencies, Bahrain; Sipro S.A., Houthalen, Belgium; Fixtape Oy, Lohja, Finland; Pasto S.A., Cedex, France; Manos P. Dovas, Athens, Greece; Mobouw B.V., Zaltbommel, V. Duinen Technotape B.V., Dordrecht, Weber Internation B.V., Apingedam, Holland; CRC Fiberglass Ltd., Tsuen Wan, Hong Kong; P.D. Batara Surya, Jakarta, Indonesia; Italgips, S.R.L., Milano, Italy; Ahmadiyah Contracting & Trading Co., Safat, Kuwait; Q.C.D. Ltd., Auckland, New Zealand; AB N Haglund Faergindustri, Marieholmsgatan, Goeteborg, Scandinavia The Getz Corporation, Singapore; Byuckscan Corporation, Seoul, Korea; Bricober J.L. Becedillas S.A., Madrid, Spain; F.A.W. Jacobi AB, Stockholm.

James Fibre-Glass Div. Balsa Core (1985) Inc., Shelburne, Ont.

Tel. 519-925-2853 Fax: 519-925-6731.

(Consultant) J.T. James

Export: Western Europe, Middle East, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean.

Martin, J.B., Co., Limited, St. Jean, Que.
Tel. 514-658-6695 Fax: 514-347-4910.
(S.M.) Andre Robinson

Export: N.E. USA, N.W. USA, S.W. USA, Western Europe, Africa. Interest: Textiles composites.

FABRICS, Flame Retardant.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P. Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

Martin, J.B., Co., Limited, St. Jean, Que.
Tel. 514-658-6695 Fax: 514-347-4910.
(S.M.) Andre Robinson

Export: N.E. USA, N.W. USA, S.W. USA, Western Europe, Africa. Interest: Textiles composites.

FABRICS, Non-Woven.

Bay Mills Ltd., Bayex Division, St. Catharines, Ont.
Tel. 416-688-3160 Fax: 416-688-4014.
(S.M.) David Walters

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), South America, Australia, New Zealand. Foreign Reps. Tomlin Industries Pty. Ltd., Victoria, Australia; Sayyar Trading Agencies, Bahrain; Sipro S.A., Houthalen, Belgium; Fixtape Oy, Lohja, Finland; Pasto S.A., Cedex, France; Manos P. Dovas, Athens, Greece; Mobouw B.V., Zaltbommel, V. Duinen Technotape B.V., Dordrecht, Weber Internation B.V., Apingedam, Holland; CRC Fiberglass Ltd., Tsuen Wan, Hong Kong; P.D. Batara Surya, Jakarta, Indonesia; Italgips, S.R.L., Milano, Italy; Ahmadiyah Contracting & Trading Co., Safat, Kuwait; Q.C.D. Ltd., Auckland, New Zealand; AB N Haglund Faergindustri, Marieholmsgatan, Goeteborg, Scandinavia The Getz Corporation, Singapore; Byuckscan Corporation, Seoul, Korea; Bricober J.L. Becedillas S.A., Madrid, Spain; F.A.W. Jacobi AB, Stockholm,

Stearns Canada Inc., Mississauga, Ont.
Tel. 416-270-4360 Fax: 416-270-5270.
(Exec. V.P.) Mike Lutes
Export: N.E. USA, Australia, New Zealand.

FABRICS, Pile.

Martin, J.B., Co., Limited, St. Jean, Que.
Tel. 514-658-6695 Fax: 514-347-4910.
(S.M.) Andre Robinson

Export: N.E. USA, N.W. USA, S.W. USA, Western Europe, Africa. Interest: Textiles composites.

FABRICS, Quilted.

Stearns Canada Inc., Mississauga, Ont.
Tel. 416-270-4360 Fax: 416-270-5270.
(Exec. V.P.) Mike Lutes
Export: N.E. USA, Australia, New Zealand.

FABRICS, Synthetic.

Dominion Industrial Fabrics Company, Montreal, Que.
Tel. 514-989-6092 Fax: 514-989-6179.
(Dir. Mktg.) Siroi Deluca

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe. Interest: Flame resistant fabrics, woven cotton, polyester/cotton and polyester fabrics.

Fabrene Inc., Mississauga, Ont.
Tel. 416-567-2850 Fax: 416-858-3670.
(Prod. Mgr.) Alan E. Desbarats

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. TCL Marketing Ltd., Auckland, New Zealand; Fibretex Ltd., London, England; Technipak Pty Ltd., Victoria, Australia; Swestrap AB, Linkoping, Sweden; Fabrene Corp., Charlotte, NC, U.S.A.

Martin, J.B., Co., Limited, St. Jean, Que.
Tel. 514-658-6695 Fax: 514-347-4910.
(S.M.) Andre Robinson

Export: N.E. USA, N.W. USA, S.W. USA, Western Europe, Africa. Interest: Textiles composites.

FACSIMILE COMMUNICATION EQUIPMENT AND SUPPLIES.

Graphic Controls Canada Ltd., Gananoque, Ont.
Tel. 613-382-4733 Fax: 613-387-3643.
(Exp. Co-ord) Jeff Van Depol

Export: N.E. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Medical and industrial disposable produces.

FAN AND EXHAUST SYSTEMS.

Del-Air Systems Ltd., Humboldt, Sask.
Tel. 306-682-5011 Fax: 306-682-5559.
(P.) Robert Hawkins

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA, Western Europe, Japan. Foreign Reps. Del-Air Americas, Burnsville, MN, U.S.A.

M & I Heat Transfer Products Ltd., Mississauga, Ont.
Tel. 416-625-8551 Fax: 416-625-0846.
(Applications Engr.) M. Yazici

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe, Middle East, S. Asia (incl. India, Pakistan). Foreign Reps. Ensertec Systems Dewey House, Hampshire, England; Dongduk Develop. Inc., Seoul, Korea; Andrew Yule & Co. Ltd., Calcutta, India. Interest: Custom air handling systems.

M. K. Plastics Corporation, Montreal, Que.
Tel. 514-871-9999 Fax: 514-871-1753.
(G.M.) Mel Copper

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Plastic fans and blowers.

FANS, Ceiling.

Canarm Ltd., Brockville, Ont.
Tel. 613-342-5424 Fax: 613-342-8437.
(P.) David Beatty

Export: N.E. USA, Central America/Caribbean. Foreign Reps. Canarm Inc., Syracuse, NY, U.S.A.

FANS, Electric.

Caframo Ltd., Warton, Ont.
Tel. 519-534-1080 Fax: 514-534-1088.
(Sales Co-ord) Donald Lemke

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Japan, S. Asia (incl. India, Pakistan), Central America/Caribbean. Foreign Reps. A.A. Assoc., Alington, TX, Exmar, Newport, PH, Glen Hardwick Assoc., Yorba Linda, CA, Anchor Assoc., Lake Forest, IL, Ches Marketing, Minneapolis, MN, U.S.A. Interest: Taiwan, Hong Kong, China and Germany,

Westland Plastics Ltd., Winnipeg, Man.
Tel. 204-488-6075 Fax: 204-488-2376.
(G.M.) Gerrit G. Pinnell
Export: N. Central USA, N.W. USA.

FASTENERS, Door, Window, Shutter, etc.

Automatic Staple Manufacturing Inc., Rexdale, Ont.
Tel. 416-674-1999 Fax: 416-674-9686.
(P.) Ole Sigvardt
Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA. Foreign Reps. Haubold of America, TW, U.S.A. Interest: Industrial staples and brads.

McLean, H.J.G., Limited, Brantford, Ont.
Tel. 519-753-4221 Fax: 519-753-7828.
(P.) David R. Webster

Export: S.E. USA, N. Central USA, S. Central USA, Western Europe, Africa. Interest: Paper-roll handling.

FASTENERS, Sheet Metal.

Eaton Yale Limited, Engineered Fasteners Operations, Hamilton, Ont.
Tel. 416-549-4661 Fax: 416-549-9960.
(Div. Mgr.) Ron Clements
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico.

Stelco Inc., Hamilton, Ont.
Tel. 416-528-2511 Fax: 416-528-4412.
(V.P. & G.M.) L. Simpson

Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan. Interest: Steel related technology and products.

Trillium Screw Mfg. Co. Ltd., Ajax, Ont.
Tel. 416-683-8751 Fax: 416-428-0237.
(P.) Robert Liut

Export: N.E. USA, N. Central USA, Australia, New Zealand, Central America/Caribbean.

FASTENERS, Structural.

Automatic Staple Manufacturing Inc., Rexdale, Ont.
Tel. 416-674-1999 Fax: 416-674-9686.
(P.) Ole Sigvardt

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA. Foreign Reps. Haubold of America, TW, U.S.A. Interest: Industrial staples and brads.

FASTENING SYSTEMS for Concrete, Steel, etc.

Eaton Yale Limited, Engineered Fasteners Operations, Hamilton, Ont.
Tel. 416-549-4661 Fax: 416-549-9960.
(Div. Mgr.) Ron Clements

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico.

Eckel Industries of Canada Limited, Morrisburg, Ont.
Tel. 613-543-2967 Fax: 613-543-4173.
(G.M.) Blake C. Noon

Export: N.E. USA, N. Central USA, Western Europe, Middle East, Australia, New Zealand. Foreign Reps. Quadrant Instruments, Croydon, Australia; S.C.R. Electroniques, Paros, France.

FEATHERS.

Feather Industries (Canada) Limited, Toronto, Ont.
Tel. 416-766-4142 Fax: 416-766-9875.
(P.) Douglas Pryde

Export: N.E. USA, Western Europe, Japan.

FEEDERS. Apron, Belt, Grizzly (1); Parts (2); Vibratory (3).

Automation Specialties, Burlington, Ont.
Tel. 416-681-8576 Fax: 416-681-8580.
(P.) David Bunker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Water jet technology, automation system products.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec. V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

International Controls Limited, Oldcastle, Ont.
Tel. 519-737-1244 Fax: 519-737-6096.
(P.) Allen Thornton

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Foreign Reps. International Controls USA, Lake Orion, MI, U.S.A. Interest: Press room equipment, coil feeding, uncoilers and strightners.

Mould-Tek Industries Inc., Scarborough, Ont.
Tel. 416-285-5400 Fax: 416-285-5432.
(V.P.) Ken Hoffman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Berg Chilling Systems Ltd., Woodale, IL, U.S.A.

Sullivan Strong Scott, Downsview, Ont.
Tel. 416-661-5880 Fax: 416-661-5999.
(Exp. S.M.) Jerry Evans

Export: S.E. USA, S. Central USA, China/Hong Kong, Central America/Caribbean.

FEEDERS, Chain.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec. V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

FEEDERS, Livestock.

Smale, W.R., Co. (1979) Ltd., Mossley, Ont.
Tel. 519-269-3754 Fax: 519-269-3795.

(Chmn.) Wilmer R. Smale

Export: N.E. USA, N. Central USA, Western Europe.

Westland Plastics Ltd., Winnipeg, Man.
Tel. 204-488-6075 Fax: 204-488-2376.
(G.M.) Gerrit G. Pinnell

Export: N. Central USA, N.W. USA.

FEEDS, Animal and Poultry.

Feed-Rite Ltd., Winnipeg, Man.
Tel. 204-233-8418 Fax: 204-235-1260.
(V.P.Mktg.) J.C. Brown

Export: N. Central USA, Middle East, China/Hong Kong. Foreign Reps. Feed-Rite (S.E. Asia) Ltd., Kowloon, Hong Kong.

United Grain Growers Limited, Winnipeg, Man.
Tel. 204-944-5411 Fax: 204-944-1779.

(Mgr. Grain Mktg. Ops.) Brian Hayward

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

FEEDS, Steam and Friction.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

FELT, For Paper Machines.

Asten Canada Inc., Valleyfield, Que.
Tel. 514-373-2424 Fax: 514-373-4745.
(V.P.Sales) J.L. Kovach

Export: N. Central USA, Australia, New Zealand.

FELT, Pulp and Paper.

Asten Canada Inc., Valleyfield, Que.
Tel. 514-373-2424 Fax: 514-373-4745.
(V.P.Sales) J.L. Kovach

Export: N. Central USA, Australia, New Zealand.

FELT, Synthetic Fibre.

Asten Canada Inc., Valleyfield, Que.
Tel. 514-373-2424 Fax: 514-373-4745.
(V.P.Sales) J.L. Kovach

Export: N. Central USA, Australia, New Zealand.

FELT, Woollen. Boot and Shoe (1); Athletic (1a); Card Table, Pennant and Stamping (1b); Copper Refiners (2); Harness, Saddle and Trunk Manufacturers (3); Lining and Interlining (4); Piano and Organ (5); Sole (6); Tailors Padding (7); Thread Mfrs. (8); Clothing (9); Gasket and Weather (10); Optical (11); Mechanical (12); Polishing (13).

Code Felt Limited, Perth, Ont.
Tel. 613-267-2464 Fax: 613-264-0261.
(P.) Robert E. Peskett

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand. Foreign Reps. Colorbelle Ltd., Hewitt, NJ, U.S.A. Interest: Textile, felt, cotton, gengaline, burlap cloth.

FENCE, Angle, Picket.

Lulumco Inc., Luceville, Que.
Tel. 418-739-4881 Fax: 418-739-3962.
(S.M.) Jacques Boudreau

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA.

FENCE, Wooden.

Centre Island Cedar Products Ltd., Nanoose Bay, B.C.
Tel. 604-468-7411 Fax: 604-468-7231.
(P.) Robert Askew

Export: N.E. USA, Western Europe. Foreign Reps. MacMillan Bloedel, Germany.

FERTILIZERS, Bone, Mineral, Chemical, Fish, etc.

Acadian Seaplants Limited, Dartmouth, N.S.
Tel. 902-468-2840 Fax: 902-468-3474.
(Dir. of Mktg.) J.P. Deveau

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, Japan. Interest: Manufacture/cultivation of seaweed products

Capo Industries Ltd., Burlington, Ont.
Tel. 416-332-6626 Fax: 416-332-6616.
(S.M.) Don Ridpath

Export: N.E. USA. Foreign Reps. Irv Genstein Manufacture, Palmyra, NJ, The Kalor Co., Anson, ME, Lee J Hilton & Associates, New York, NY, U.S.A. Interest: Environmental cleaners and consumer products, water treatment chemicals, waxes and polishes and lawn care products.

Wilson Laboratories Inc., Dundas, Ont.
Tel. 416-627-9205 Fax: 416-627-5839.
(Prod.Mgr.) Brad Peirce

Export: N.E. USA, N. Central USA. Foreign Reps. PSM Inc., Highland Park, IL, Murray Pressman Co., Great Neck, NY, U.S.A.

FERTILIZERS, Concentrated, (for pot-plants).

En-Rich Fertilizers (Western) Ltd., Winnipeg, Man.
Tel. 204-831-0880 Fax: 204-831-1412.
(P.) Frank Melnyk

Export: S. Central USA, Australia, New Zealand.

Rambridge Structure & Design Ltd., Calgary, Alta.
Tel. 403-230-5775 Fax: 403-230-3880.
(Mktg.Mgr.) Tom Duncan

Export: N.W. USA. Interest: Hydroponic food production.

FIBRE OPTICS.

Sherrex Systems Limited, Edmonton, Alta.
Tel. 403-462-4085 Fax: 403-450-8369.
(S.) D. Yakubow

Export: N.E. USA, S.E. USA, S. Central USA. Foreign Reps. Texas Instruments Inc., Hunt Valley, MD, Western Computer leasing, Phoenix, AZ, U.S.A.

FIELD CULTIVATORS.

Flexi-Coil Ltd., Saskatoon, Sask.
Tel. 306-934-3500 Fax: 306-664-7672.
(Proj.Engr.) A.T. Setter

Export: N. Central USA, S. Central USA, Middle East, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Foreign Reps. Flexi-Coil Inc., Minot, ND, U.S.A.; Flexi-Coil (Australia) Pty. Ltd., Queensland, Australia; Flexi-Coil Ltd., U.K., The Airfield Seaton Ross York, England.

FILLERS, Boot and Shoe. See also Lasts, Boot and Shoe.

Grand Valley Products Inc., Waterloo, Ont.
Tel. 519-747-1320 Fax: 519-746-0570.
(G.M.) Rob Way

Export: N.E. USA, S.E. USA, Middle East. Foreign Reps. Sullico Inc., St. Lynn, MS, Factory Supply Co. Inc., Brentwood, TN, L T Bantlett & Assoc. Inc., Comstock, WI, U.S.A.

FILLERS, Dry, Paste, and Liquid for Wood, Metal, Compositions or Plastics.

Hedman Resources Limited, Timmins, Ont.
Tel. 705-264-3709 Fax: 705-264-9244.
(Exp.Mgr.) R.F. Bertrand

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Japan.

FILLERS, Paper.

Guelph Twines Ltd., Guelph, Ont.
Tel. 519-821-9140 Fax: 519-821-9756.
(S.T.) G.A. McDonald

Export: N.E. USA, S.E. USA, Australia, New Zealand.

FILM, Transparent, Polypropylene, Polyester and Polyethylene. See also Plastic Film, Unsupported.

AVP Extrusions Limited, Newcastle, Ont.
Tel. 416-987-4776 Fax: 416-987-1022.
(V.P.&G.M.) Craig Benson

Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA, Western Europe, Australia, New Zealand.

FILTER CLOTH.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P.Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

Stearns Canada Inc., Mississauga, Ont.
Tel. 416-270-4360 Fax: 416-270-5270.
(Exec.V.P.) Mike Lutes

Export: N.E. USA, Australia, New Zealand.

FILTER PRESSES.

Perrin, Wm. R., Co. Limited, Ajax, Ont.
Tel. 416-683-9400 Fax: 416-427-2361.
(P.) D.J. Hutchison

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Australia, New Zealand, South America.

FILTERS, Air. See also Washers, Air.

Duststop Air Filters Inc., London, Ont.
Tel. 519-472-5700 Fax: 519-473-0355.
(S.M.) Don Brown

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Fram Canada, Stratford, Ont.
Tel. 519-271-3470 Fax: 519-271-1166.
(Mgr.Tech.Sales) John De Young

Export: N.E. USA, N. Central USA, Western Europe, Australia, New Zealand.

Hayes-Dana Filters Inc., Cambridge, Ont.
Tel. 519-653-3263 Fax: 519-653-3109.
(Asst.Exp.Mgr.) Edward G. Burr

Export: S.E. USA, N.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Europe, Middle East, Central and South America and Australia. Interest: Oil, air, gas and fuel filters.

Jordair Engineering Inc., Ottawa, Ont.
Tel. 613-727-9372 Fax: 613-727-0429.
(Mng.Dir.) E. Oliver Foulkes

Export: N.E. USA, Central America/Caribbean, South America. Interest: Industrial safety equipment, fire department products to complement our line and industrial manufactured items.

Murphy, N.R., Limited, Cambridge, Ont.
Tel. 519-621-6210 Fax: 519-621-2841.
(S.M.) J.W. Stark

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Japan.

FILTERS, Hydraulic.

Fram Canada, Stratford, Ont.
Tel. 519-271-3470 Fax: 519-271-1166.
(Mgr.Tech.Sales) John De Young
 Export: N.E. USA, N. Central USA, Western Europe, Australia, New Zealand.

FILTERS, Mechanical.

Perrin, Wm. R., Co. Limited, Ajax, Ont.
Tel. 416-683-9400 Fax: 416-427-2361.
(P.) D.J. Hutchison
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Australia, New Zealand, South America.

FILTERS, Oil and Gasoline.

Fram Canada, Stratford, Ont.
Tel. 519-271-3470 Fax: 519-271-1166.
(Mgr.Tech.Sales) John De Young
 Export: N.E. USA, N. Central USA, Western Europe, Australia, New Zealand.

Hayes-Dana Filters Inc., Cambridge, Ont.
Tel. 519-653-3263 Fax: 519-653-3109.
(Asst. Exp.Mgr.) Edward G. Burr
 Export: S.E. USA, N.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Europe, Middle East, Central and South America and Australia. Interest: Oil, air, gas and fuel filters.

Perrin, Wm. R., Co. Limited, Ajax, Ont.
Tel. 416-683-9400 Fax: 416-427-2361.
(P.) D.J. Hutchison
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Australia, New Zealand, South America.

Propak Systems Ltd., Airdrie, Alta.
Tel. 403-948-2001 Fax: 403-948-5024.
(V.P.Tech.Sales) Pat Dewey
 Export: N. Central USA, S. Central USA, S.E. Asia, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

FILTERS, Pharmaceutical.

Perrin, Wm. R., Co. Limited, Ajax, Ont.
Tel. 416-683-9400 Fax: 416-427-2361.
(P.) D.J. Hutchison
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Australia, New Zealand, South America.

FILTERS, Power Line.

Tycor International Inc., Calgary, Alta.
Tel. 403-259-3200 Fax: 403-253-0663.
(P. & C.E.O.) Wilfred Frey
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. I.T.S., Millice Prvt., Singapore; Electromark, Mortdale, NSW, Australia; T. Millica (HK), Hong Kong; Reptek Ltda., Santiago, Chile.

FILTERS, Vacuum.

Komline-Sanderson Ltd., Brampton, Ont.
Tel. 416-453-5330 Fax: 416-453-2241.
(P.) Geoffrey D. Kemp
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Hargett Process Equipment, Houston, TX, Komline-Sanderson Engineering, Peapack, NJ, Schfeel & Co., Inc., Medina, Process Separations, Cincinnati, OH, SGO Company, Inc., Arnold, MO, White & Company, Inc., Glen Ellyn, IL, Filtration Media & Services Inc., Pompton Plaing, NJ, U.S.A.

FILTERS, Water.

Envirogard Products Limited, Richmond Hill, Ont.
Tel. 416-884-9388 Fax: 416-884-3532.
(G.M.) Scott MacDonald

Export: N.E. USA, S.W. USA, N. Central USA. Interest: Domestic water treatment products.

Perrin, Wm. R., Co. Limited, Ajax, Ont.
Tel. 416-683-9400 Fax: 416-427-2361.
(P.) D.J. Hutchison
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Australia, New Zealand, South America.

FILTERS, Water, Pneumatic for Pulp Mills.

Hooper, S.W., & Co.Ltd., Montreal, Que.
Tel. 514-481-0148 Fax: 514-482-0631.
(Mktg.Mgr.) Russell F. Fofman
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Sprout-Bauer BmbH, Vienna, Austria; R.W. Lane Pty, Rosebay, Australia; Hitachi Zosen Corp., Tokyo, Japan; Drupa Agency, Calcutta, India.

FILTRATION SYSTEMS, Industrial and Municipal.

Gaco Systems Limited, Brantford, Ont.
Tel. 519-759-0270 Fax: 519-759-0505.
(P.) Paul Khurana
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, Africa, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Gaco Systems, Inc., Lockport, NY, U.S.A.; Gaco Systems De Venezuela C.A., Caracas, Venezuela; Gaco Systems India (Private) Ltd., Kirkee, India; Gacomex, Mexico City, Mexico.

FINISHES, Chemical Resistant and Heavy Duty Maintenance.

Milne, Alex, Associates Ltd., Brampton, Ont.
Tel. 416-790-0440 Fax: 416-790-0455.
(P.) Bill A. Milne
 Export: N. Central USA, Western Europe, Australia, New Zealand. Foreign Reps. Fiber Glass-Evercoat, OH, Brailsford Assoc., MA, Bill Nelson Co., WA, U.S.A., See Tek Ltd., Scotland. Interest: Unique chemicals for industrial and domestic use, security and marine products.

FINISHES, Concrete.

Gemite Products Inc., Mississauga, Ont.
Tel. 416-672-2020 Fax: 416-672-6780.
(G.M.) Igor Nikolajev
 Export: N. Central USA. Interest: Rigid insulation board and exterior wall coatings.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi
 Export: Western Europe, Middle East, Central America/Caribbean.

FINISHES, Synthetic Resin.

FTS Forest Technology Systems Ltd., Victoria, B.C.
Tel. 604-478-5561 Fax: 604-478-8579.
(P.) Bill L. Cave
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand. Foreign Reps. Philips & Smith Ltd., Auckland, New Zealand; Fire Response Pty. Ltd., N.S.W., Australia. Interest: Weather monitoring sensors (electronic and low power) and electronic products (resource market need based).

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi
 Export: Western Europe, Middle East, Central America/Caribbean.

FIRE BRICK, Special Shapes. See also Brick, Fire, Stove and Cupola.

Fairey & Co. Ltd., Surrey, B.C.
Tel. 604-594-3466 Fax: 604-594-7061.
(P.) Leonard F. T. Fairey

Export: S.E. USA, N.W. USA.

FIRE DEPARTMENT EQUIPMENT AND SUPPLIES.

Hastings Brass Foundry Limited, Vancouver, B.C.
Tel. 604-253-2811 Fax: 604-253-3133.
(S.M.) David Esworthy
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia. Foreign Reps. Seimi, Brost, France.

National Fire Equipment Ltd., Scarborough, Ont.
Tel. 416-264-4316 Fax: 416-264-4310.
(P. & G.M.) T.M. Webster
 Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Middle East, Australia, New Zealand, Central America/Caribbean.

FIRE LOGS, Synthetic.

Conros Corporation, Scarborough, Ont.
Tel. 416-751-4343 Fax: 416-751-5262.
(Exp.Sales Co-ord) M. Weissner
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, Japan. Foreign Reps. Alertplan Ltd., Shropshire, England; Sorensen A/S, Oslo, Finland. Interest: Fire logs and glue stick.

FIREPLACE INSERTS.

Poor Boy Construction, Calgary, Alta.
Tel. 403-272-9768 Fax: 403-273-7720.
(P.) Al Eide
 Export: S.E. USA, N.W. USA.

FIREPLACES. Electric (1); Ornamental (2); Prefabricated (3); Steel, Circulating (4).

Osburn Manufacturing Inc., Victoria, B.C.
Tel. 604-383-6000 Fax: 604-382-4128.
(P.) Bob Mills
 Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Australia, New Zealand. Foreign Reps. Lloyd F. Pugh & Assoc., WA, U.S.A.; Glen Carr Pty. Ltd., Mosman, N.S.W., Australia. Interest: Woodburning and gas burning appliances.

FIRST AID KITS.

Safety House of Canada Limited, Toronto, Ont.
Tel. 416-789-0631 Fax: 416-782-0813.
(P. & G.M.) Gerald J. Yaffe
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Africa, Central America/Caribbean. Interest: Medical first aid supplies, industrial safety and fire equipment.

FISH, Boneless.

Trans-Pacific Fish Ltd., Richmond, B.C.
Tel. 604-270-8157 Fax: 604-273-5374.
(P.) Jock Bray
 Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Japan. Foreign Reps. Purdew & Assoc., Chatou, France; Riccardo Maddetti Via, Coccaglio, Italy; Swanson Bros Seafoods, Novato, CA, D.S.M.I., Phoenix, AZ, U.S.A. Interest: Fisheries products for marketing in North America.

FISH, Canned. Chicken Haddies (1); Herring (2); Kipper Snacks (3); Salmon (4); Sardines (5); Mackerel (6); Finnan Haddie (7); Fish Cakes (8); Cod (9); Tuna (10).

Connors Bros., Limited, Saint John, N.B.
Tel. 506-648-1514 Fax: 506-648-1505.
(Int'l S.M.) Heinz G. Schaerer

You are using the INDEX to find Canadian-made products - your customers use it too. You should be advertising under all classifications that list your products.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean. Foreign Reps. Kenneth A. Gomex and Sons, Antigua; Alleyne, Arthur & Hunte Ltd., Barbados; MacMillan Bros., Belize; Musson Trading, Dominica; Kirkconnell Bros., Grand Cayman; Bryden and Minors, Central Sales Ltd., Grenada; Polak & Co., Holland; Kaplan, Naim and Co., Israel; Jamaica Commodity Trading Co. Ltd., Jamaica; Calkins & Burke, Mexico; James Crisp Ltd., New Zealand; Tagaropulos, S.A., Panama; A. Suarez & Co. Inc., Puerto Rico; J.C. Chesterton and Co., South Africa; Alstons Marketing Co. Ltd., Trinidad; Simon's Poultry Ltd., U.K. Interest: Sourcing fishing products.

Trans-Pacific Fish Ltd., Richmond, B.C.
Tel. 604-270-8157 Fax: 604-273-5374.
(P.) Jock Bray

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Japan. Foreign Reps. Purdew & Assoc., Chatou, France; Riccardo Maddetti Via, Coccaglio, Italy; Swanson Bros Seafoods, Novato, CA, D.S.M.I., Phoenix, AZ, U.S.A. Interest: Fisheries products for marketing in North America.

FISH, Dry Salted.

Maisonnette SeaFoods Ltd., Blue-Cove, N.B.
Tel. 506-732-2839 Fax: 506-732-2048.
(P. & G.M.) Phillip P Ohri

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Central America/Caribbean. Foreign Reps. R.L. Ohri & Assoc., Inc., Westminster, CA, U.S.A.

FISH, Fresh and Frozen.

Blue Cove Packing Co. Ltd., Blue Cove, N.B.
Tel. 506-732-2839 Fax: 506-732-2048.
(P. & G.M.) Phillip P. Ohri

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Central America/Caribbean. Foreign Reps. R.L. Ohri & Assoc., Inc., Westminster, CA, U.S.A.

Connors Bros., Limited, Saint John, N.B.
Tel. 506-648-1514 Fax: 506-648-1505.
(Int'l S.M.) Heinz G. Schaefer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean. Foreign Reps. Kenneth A. Gomex and Sons, Antigua; Alleyne, Arthur & Hunte Ltd., Barbados; MacMillan Bros., Belize; Musson Trading, Dominica; Kirkconnell Bros., Grand Cayman; Bryden and Minors, Central Sales Ltd., Grenada; Polak & Co., Holland; Kaplan, Naim and Co., Israel; Jamaica Commodity Trading Co. Ltd., Jamaica; Calkins & Burke, Mexico; James Crisp Ltd., New Zealand; Tagaropulos, S.A., Panama; A. Suarez & Co. Inc., Puerto Rico; J.C. Chesterton and Co., South Africa; Alstons Marketing Co. Ltd., Trinidad; Simon's Poultry Ltd., U.K. Interest: Sourcing fishing products.

De Blois Likely Ltd., Charlottetown, P.E.I.
Tel. 902-894-7355 Fax: 902-566-5667.
(Mgr.) G.C. Burden

Export: Western Europe, Japan. Foreign Reps. DeCoen & Co. Aktiebolag, Sweden, Messrs. Alfred Kippoff, Germany.

Fishery Products International Limited, St. John's, Nfld.
Tel. 709-570-0000 Fax: 709-570-0209.
(Exec.V.P.Int'l Mktg.) Alexander J. Roche

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Foreign Reps. Nichiro Corporation, Tokyo, Japan; Fishery Products, Inc., Danvers, Clouston Foods U.S.A., Inc., Gloucester, MA, Clouston Foods Pacific Ltd., Seattle, WA, U.S.A.; Clouston Foods Europe Ltd., Berks, England; Fishery Products GmbH, Cuxhaven, Germany. Interest: Sea food in general and interested in developing marketing arrangements with the USSR and other east bloc countries.

Maisonnette SeaFoods Ltd., Blue-Cove, N.B.
Tel. 506-732-2839 Fax: 506-732-2048.
(P. & G.M.) Phillip P Ohri

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Central America/Caribbean. Foreign Reps. R.L. Ohri & Assoc., Inc., Westminster, CA, U.S.A.

McMillan, J.S., Fisheries Ltd., Vancouver, B.C.
Tel. 604-255-5191 Fax: 604-255-4600.
(V.P.Sales) Harry Guenther

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand. Foreign Reps. Oceanic Pacific Marketing, Sausalito, E C Jack/Brokerage Co., Oasadena, CA, U.S.A.; Hottwet Int'l Agencies, Belgium.

Sea Crest Fisheries Limited, Saulnierville, N.S.
Tel. 902-769-2816 Fax: 902-769-0866.
(Off.Mgr.) Brian Saulnier

Export: Western Europe, Eastern Europe/U.S.S.R., Japan. Interest: Herring products.

Trans-Pacific Fish Ltd., Richmond, B.C.
Tel. 604-270-8157 Fax: 604-273-5374.
(P.) Jock Bray

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Japan. Foreign Reps. Purdew & Assoc., Chatou, France; Riccardo Maddetti Via, Coccaglio, Italy; Swanson Bros Seafoods, Novato, CA, D.S.M.I., Phoenix, AZ, U.S.A. Interest: Fisheries products for marketing in North America.

FISH, Precooked, Frozen (Fish sticks, Fillets, etc.).

Fishery Products International Limited, St. John's, Nfld.
Tel. 709-570-0000 Fax: 709-570-0209.
(Exec.V.P.Int'l Mktg.) Alexander J. Roche

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Foreign Reps. Nichiro Corporation, Tokyo, Japan; Fishery Products, Inc., Danvers, Clouston Foods U.S.A., Inc., Gloucester, MA, Clouston Foods Pacific Ltd., Seattle, WA, U.S.A.; Clouston Foods Europe Ltd., Berks, England; Fishery Products GmbH, Cuxhaven, Germany. Interest: Sea food in general and interested in developing marketing arrangements with the USSR and other east bloc countries.

FISH, Smoked.

Atlantic Fish Specialties Ltd., Charlottetown, P.E.I.
Tel. 902-894-7005 Fax: 902-566-3546.
(P.) Thomas J. Hayes

Export: N.E. USA, N. Central USA. Interest: Smoked seafood products and equipment related to smoked fish products.

Botsford Fisheries Ltd., Cap Pele, N.B.
Tel. 506-577-4327 Fax: 506-577-2846.
(P. & G.M.) William LeBlanc

Export: S.E. USA, S.E. Asia, Central America/Caribbean.

Jet Set Sam Industries Inc., Vancouver, B.C.
Tel. 604-254-1913 Fax: 604-254-4915.
(Dir.Sales & Mktg.) Joy McLean

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia.

FISH, Wet Pickled.

Blue Cove Packing Co. Ltd., Blue Cove, N.B.
Tel. 506-732-2839 Fax: 506-732-2048.
(P. & G.M.) Phillip P. Ohri

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Central America/Caribbean. Foreign Reps. R.L. Ohri & Assoc., Inc., Westminster, CA, U.S.A.

Jet Set Sam Industries Inc., Vancouver, B.C.
Tel. 604-254-1913 Fax: 604-254-4915.
(Dir.Sales & Mktg.) Joy McLean

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia.

Maisonnette SeaFoods Ltd., Blue-Cove, N.B.
Tel. 506-732-2839 Fax: 506-732-2048.
(P. & G.M.) Phillip P Ohri

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Central America/Caribbean. Foreign Reps. R.L. Ohri & Assoc., Inc., Westminster, CA, U.S.A.

FISHING EQUIPMENT, Commercial.

Hastings Brass Foundry Limited, Vancouver, B.C.
Tel. 604-253-2811 Fax: 604-253-3133.
(S.M.) David Esworthy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia. Foreign Reps. Seimi, Brost, France.

FISHING TACKLE.

Lucky Strike Bait Works Ltd., Peterborough, Ont.
Tel. 705-743-3849 Fax: 705-743-4043.
(V.P.) Kim Rhodes

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe.

Norca Industries Limited, Baie d'Urfe, Que.
Tel. 514-457-2840 Fax: 514-457-5633.
(P.) Terrence J. Watson

Export: N.E. USA.

FITTINGS, Conduit.

Canron Inc., Pipe Division, Montreal, Que.
Tel. 514-861-7221 Fax: 514-861-7424.
(Dir.Mktg.) Paul Leonard

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, South America. Interest: Pressure pipe and fittings, gravity sewer pipe and fittings and any technology that addresses the electrical/plumbing and municipal pipe markets.

FITTINGS, Digester, Acid Resisting.

Fahramet Steel Castings, Orillia, Ont.
Tel. 705-325-2781 Fax: 705-325-5887.
(Mgr.Int'l Mktg. & Sales) Roman Pankiw
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Kurten SRL, Caracas, Venezuela; Rodrawlsar Int., Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur, Indonesia; Kubota America Corp., New York, NY, U.S.A.

FITTINGS, Pipe.

Canron Inc., Pipe Division, Montreal, Que.
Tel. 514-861-7221 Fax: 514-861-7424.
(Dir.Mktg.) Paul Leonard

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, South America. Interest: Pressure pipe and fittings, gravity sewer pipe and fittings and any technology that addresses the electrical/plumbing and municipal pipe markets.

FITTINGS, Pipe, Plastic.

Big 'O' Inc., Exeter, Ont.
Tel. 519-235-0870 Fax: 519-235-2144.
(V.P.) Ronald C. Breen

Export: Western Europe, China/Hong Kong, S. Asia (incl. India, Pakistan). Interest: Plastics technology equipment processes.

Canron Inc., Pipe Division, Montreal, Que.
Tel. 514-861-7221 Fax: 514-861-7424.
(Dir.Mktg.) Paul Leonard

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, South America. Interest: Pressure pipe and fittings, gravity sewer pipe and fittings and any technology that addresses the electrical/plumbing and municipal pipe markets.

Rice Engineering & Operating Ltd., Edmonton, Alta.
Tel. 403-469-1356 Fax: 403-469-2587.
(P. & Mgr.) Dave A. Hindley
Export: S. Central USA.

FITTINGS, Pipe, Steel.

Fahramet Steel Castings, Orillia, Ont.
Tel. 705-325-2781 Fax: 705-325-5887.
(Mgr.Int'l Mktg. & Sales) Roman Pankiw

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Kurten SRL, Caracas, Venezuela; Rodrawlsar Int., Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur, Indonesia; Kubota America Corp., New York, NY, U.S.A.

Fairview Fittings & Manufacturing Limited, Rexdale, Ont.
Tel. 416-675-4233 Fax: 416-675-9416.
(P.) Ken Handerson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Central America/Caribbean, South America.
Interest: Fittings and valves.

FITTINGS, Tube.

Fairview Fittings & Manufacturing Limited, Rexdale, Ont.
Tel. 416-675-4233 Fax: 416-675-9416.
(P.) Ken Handerson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Central America/Caribbean, South America.
Interest: Fittings and valves.

FIXTURES, Lighting. See also Electric Fixtures.

Aristocrat Lamps & Lighting Ltd., Toronto, Ont.
Tel. 416-535-7805 Fax: 416-535-7841.
(P.) H. Hollander

P.L. Light Systems Canada Inc., Grimsby, Ont.
Tel. 416-945-4133 Fax: 416-945-0444.
(Shop Supv'r) Art Byl

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. H. Sharp & Son, Renton, WA, B.F.G. Supply, Burton, OH, U.S.A.

Snoc Inc., St. Hyacinthe, Que.
Tel. 514-774-5238 Fax: 514-774-1954.
(Plant Mgr.) Clement Cournoyer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Babashak Donald, Trenton, Harris & Lobo, Inc., Lyndhurst, NJ, Burkhart 7 Assoc., Arcadia, CA, Cardossi John, Austin, TX, Cowen Howard P., Pittsburgh, Pinches William, Orford, PA, Doody Bill & Judy, Muncie, IN, Meyer Sales Inc., Hialeah Gardens, Saul R. & Assoc., Tampa, FL, U.S.A. Interest: Garden Lighting.

FIXTURES, Metal (Bank, Office and Store).

Wilson, J.A., Display Ltd., Mississauga, Ont.
Tel. 416-625-9200 Fax: 416-625-3199.
(Dir. Store Plan'g) Dick Henderson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Ed Looney Assoc., Simsbury, CT, Troy Kendall, Glencoe, AL, Tim Peterson, San Anselmo, CA, Seal Manufacturing Co., Beaumont, TX, Creative Store Fixtures, Warren, MI, John R. Pawlak & Assoc., Willoughby, OH, U.S.A. Interest: Willing to consider the realted store fixture products that would be of interest to our existing customer base.

FIXTURES, Wood (Bank, Office and Store).

Kuny's Leather Manufacturing Co. Ltd., Leduc, Alta.
Tel. 403-986-1151 Fax: 403-986-9861.
(S.) Pat Deacon

Export: N.E. USA, Western Europe, Australia, New Zealand. Foreign Reps. Directions Group Ltd., Oak Park, IL, John Marshan Assoc., Antrim, NH, Berllard Assoc., Tarzalla, CA, Jack Kyte & Assoc. Inc., Kansas City, MO, All American Representatives Inc., Edina, MN, South Pro Creative, Roswell, GA, Harris Lobo, Lyndhurst, NJ, J.B.Z. Sales Corp., Rochester, NY, T.C. Sales & Marketing Inc., Perryburg, OH, S.C.A. Inc., Tualatin, OR, U.S.A. Interest: Carpentry, electrical and drywall.

Nova-Link Limited, Mississauga, Ont.
Tel. 416-828-1521 Fax: 416-828-8506.
(P.) Tony Vander Park

Export: N.E. USA, N. Central USA, S.W. USA. Foreign Reps. Daniel De Clerq Int'l., Rowayton, CT, U.S.A.

FIXTURES AND SWIVELS, Office Chair, Recliners, etc.

Faultless Manufacturing Inc., Waterloo, Ont.
Tel. 519-885-5550 Fax: 519-885-4081.
(Sales & Mktg. Mgr.) Gary W. Johnson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America. Interest: Office furniture chair components, accessories and casters.

FLAGS.

Canadiana Textile Screen Prints Limited, Mississauga, Ont.
Tel. 416-278-5605 Fax: 416-278-3284.
(G.M.) C.J. Milton

Export: Western Europe, Australia, New Zealand.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P. Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

FLAME PROOFING SOLUTIONS.

Tandem-Tech Industries Ltd., Mississauga, Ont.
Tel. 416-238-3100 Fax: 416-238-3094.
(V.P.) Nick Plessas

Export: N.E. USA, Middle East, S.E. Asia. Interest: Special chemicals such as wood preservatives, automotive lubricants, etc.

FLANGES, Brass and Iron.

Coast Hydraulics Ltd., Vancouver, B.C.
Tel. 604-253-7601 Fax: 604-253-4636.
(G.M.) Jack A. Smith

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Germany and France.

FLANGES, Forged Steel.

Flangex (576062 Ontario Inc.), Cambridge, Ont.
Tel. 519-658-6308 Fax: 519-658-0343.
(P.) George Harth
Export: N.E. USA.

FLOATS, Aircraft.

Zenair Ltd., Midland, Ont.
Tel. 705-526-2871 Fax: 705-526-8022.
(P.) Chris Heintz

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand, South America.

FLOORING, Composition.

American Biltrite (Canada) Ltd., Sherbrooke, Que.
Tel. 819-566-6660 Fax: 819-821-2624.
(V.P. Sales & Mktg.) Marc Granbois

Export: N.E. USA, Central America/Caribbean. Interest: Rubber based products, industrial rubber components

Gemite Products Inc., Mississauga, Ont.
Tel. 416-672-2020 Fax: 416-672-6780.
(G.M.) Igor Nikolajev

Export: N. Central USA. Interest: Rigid insulation board and exterior wall coatings.

FLOORING, Hardwood.

Industrial Hardwood Products Ltd., Thunder Bay, Ont.
Tel. 807-623-2831 Fax: 807-623-6397.
(S.T.) Mare Chorney

Export: N.W. USA. Interest: Flooring.

Knight, Stanley, Limited, Meaford, Ont.
Tel. 519-538-3300 Fax: 519-538-5020.
(Mgr. Exp. Sales) Gerald S. Knight

Export: S.E. USA, Western Europe, China/Hong Kong, Japan.

Wood Decor Ltd., Minto, N.B.
Tel. 506-327-3363 Fax: 506-327-6900.
(P. & G.M.) Bertin P. Pelletier
Export: N.E. USA, N. Central USA, Japan.

FLOORING, Seamless.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi

Export: Western Europe, Middle East, Central America/Caribbean.

FLOUR, Corn.

Kingroup Inc., Chatham, Ont.
Tel. 519-354-3210 Fax: 519-354-8155.
(P.) Paul King

Export: N.E. USA, N. Central USA, Western Europe, China/Hong Kong, Japan. Interest: Marketing of milled corn products in Pacific Rim countries and marketing of seed corn in China.

FLOUR, Rye.

Rogers Foods Ltd., Armstrong, B.C.
Tel. 604-546-8744 Fax: 604-546-8228.
(V.P., Dev. Exp. & Pers.) Lew V. Rossfner

Export: N.W. USA, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand. Interest: Flour, cereals and grain technology.

FLOUR, Wheat.

Dover Mills Ltd., Halifax, N.S.
Tel. 902-429-0622 Fax: 902-423-9075.
(Exp. Mgr.) Larry J. Cooke

Export: Western Europe, Middle East, Africa, China/Hong Kong, Japan, Central America/Caribbean. Foreign Reps. Gunnar Kvaran H.F., Reykjavik, Iceland, Nitto Shoji Ltd., Osaka, Japan. Interest: Wheat flour based products.

Ogilvie Mills Ltd., Montreal, Que.
Tel. 514-866-7961 Fax: 514-866-0109.
(Exp. Mgr., Flour) Jan MacKinnon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Rogers Foods Ltd., Armstrong, B.C.
Tel. 604-546-8744 Fax: 604-546-8228.
(V.P., Dev. Exp. & Pers.) Lew V. Rossfner

Export: N.W. USA, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand. Interest: Flour, cereals and grain technology.

FLOUR, Whole Wheat.

Ogilvie Mills Ltd., Montreal, Que.
Tel. 514-866-7961 Fax: 514-866-0109.
(Exp. Mgr., Flour) Jan MacKinnon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

FLOWER POTS AND HANGING BASKETS, Clay, Moulded Pulp or Plastic.

DCN Plastic Inc., Warwick, Que.
Tel. 819-358-2085 Fax: 819-358-5265.
(Mktg. Mgr.) Andre Jeaw

Export: N.E. USA, Central America/Caribbean. Foreign Reps. New England Sales Associates Inc., MA, U.S.A., A.G. Agencies Ltd., St. Michael, Barbados.

FLUID, Hydraulic Brake.

Bell Chemicals Limited, Toronto, Ont.
Tel. 416-787-1757 Fax: 416-785-4886.
(P. & G.M.) Robert N. Bell

Export: Middle East, Africa, S.E. Asia, Central America/Caribbean. Interest: Liquid chemical products.

Releasall-Target Inc., Montreal, Que.
Tel. 514-735-4461 Fax: 514-735-8550.
(P.) W. Sofin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Metalworking and electronic chemicals.

FLUIDS, Power Steering.

Bell Chemicals Limited, Toronto, Ont.
Tel. 416-787-1757 Fax: 416-785-4886.
(P. & G.M.) Robert N. Bell

Export: Middle East, Africa, S.E. Asia, Central America/Caribbean. Interest: Liquid chemical products.

FLUMES, Wood Stave.**Releasall-Target Inc., Montreal, Que.**

Tel. 514-735-4461 Fax: 514-735-8550.

(P.) W. Sofin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Metalworking and electronic chemicals.

FLUSHERS, Street, Roadway.**Almac Industries Ltd., Montreal, Que.**

Tel. 514-645-2221 Fax: 514-645-5613.

(P.) Alec Rack, Jr.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Interest: Aircraft refuelling

FLUXES. Brazing and Welding (1); Soldering (2); Galvanizing and Tinning (3).**Eutectic Canada Inc., Pointe Claire, Que.**

Tel. 514-695-7500 Fax: 514-695-8793.

(Exp. Mgr.) Bernard Pin

Export: N.E. USA, Western Europe, Africa, Central America/Caribbean.

FOILS, Aluminum, Printed, Embossed, Coloured and Plain.**Alubec Industries Inc., Montreal, Que.**

Tel. 514-381-7696 Fax: 514-381-3189.

(Exp. Sales Mgr.) William Petrie

Export: N.E. USA, N. Central USA, S. Central USA, S.W. USA. Foreign Reps. Orco Sales, St. Louis, MO., USA. Interest: Vacuum metallizing of paper/film

FOLDERS, Filing.**Cherrigold Limited, Scarborough, Ont.**

Tel. 416-431-0534 Fax: 416-431-9934.

(P.) Goldwyn Mathias

Export: N.E. USA, China/Hong Kong, Japan. Interest: Anything to do with stationery products.

FOOD SPECIALTIES.**Fishery Products International Limited, St. John's, Nfld.**

Tel. 709-570-0000 Fax: 709-570-0209.

(Exec. V.P. Int'l Mktg.) Alexander J. Roche

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Foreign Reps. Nichiro Corporation, Tokyo, Japan; Fishery Products, Inc., Danvers, Clouston Foods U.S.A., Inc., Gloucester, MA, Clouston Foods Pacific Ltd., Seattle, WA, U.S.A.; Clouston Foods Europe Ltd., Berks, England; Fishery Products GmbH, Cuxhaven, Germany. Interest: Sea food in general and interested in developing marketing arrangements with the USSR and other east bloc countries.

Magic Pantry Foods Inc., Hamilton, Ont.

Tel. 416-561-5322 Fax: 416-561-8185.

(V.P. Sales) Bill Benson

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand.

FOODS, Bird.**Wilson Laboratories Inc., Dundas, Ont.**

Tel. 416-627-9205 Fax: 416-627-5839.

(Prod. Mgr.) Brad Peirce

Export: N.E. USA, N. Central USA. Foreign Reps. PSM Inc., Highland Park, IL, Murray Pressman Co., Great Neck, NY, U.S.A.

FOODS, Liquid or Powder.**Douglas Country Inc., Waterloo, Ont.**

Tel. 519-747-3700.

(P.) Doug Pruss

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, Japan, S. Asia (incl. India, Pakistan). Interest: Our main business is acting as international trade brokers of both food and non food commodities and products.

Gibbons Foods, Toronto, Ont.

Tel. 416-231-4005 Fax: 416-236-3713.

(P.) A. Abrams

Export: N.E. USA, N. Central USA.

FOODS, Prepared, Quick Frozen. Meat and Poultry Pies (1); Fruit or Cream Pies (2); Dinners (3); Pastries and Cakes (4); Pizza (5); Chinese (6). See also under specific classifications for other frozen products, e.g. Vegetables, Frozen, etc.**Douglas Country Inc., Waterloo, Ont.**

Tel. 519-747-3700.

(P.) Doug Pruss

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, Japan, S. Asia (incl. India, Pakistan). Interest: Our main business is acting as international trade brokers of both food and non food commodities and products.

Flintshire Farms Inc., Flinton, Ont.

Tel. 613-336-8552 Fax: 613-336-9123.

(P.) Kenneth W. Hook

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Middle East, Japan, S. Asia (incl. India, Pakistan). Interest: Commercial meat pheasant operation, establishment of samll, efficient poultry processing plants in third world contries.

Marsan Foods Ltd., Scarborough, Ont.

Tel. 416-755-9262 Fax: 416-755-6790.

(Dir. Mktg.) G. Jewett

Export: N.E. USA. Interest: Frozen dinners.

FORGINGS, Drop, Steel and Alloy Steel, Automotive and Industrial.**Slacan, A Division of Salter Industries Inc., Brantford, Ont.**

Tel. 519-758-8888 Fax: 519-758-1881.

(V.P. Sales & Mktg.) J.W. Spencer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

Welland Forge Division, Welland, Ont.

Tel. 416-732-7536 Fax: 416-732-2204.

(Southern Reg. S.M.) J. Dockstader

Export: N.E. USA, S.E. USA, N. Central USA, Mexico. Interest: Warm and flashless forgings.

FORKS, Hay, Manure, Potato, Spading, Coke, Sluice, Stone.**N W Wood Bending, Elmira, Ont.**

(Prop.) Ervin W. Martin

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA.

FORMS, Concrete. See also Moulds, Concrete, Tile, Sill, Fence Post and Ornamental.**Cornell Welding & Fabricating Ltd., Woodstock, Ont.**

Tel. 519-539-8146 Fax: 519-539-2322.

(P.) Jerry Cornell Sr.

Export: N.E. USA, N. Central USA. Interest: Any technology or product that falls within the capacities or scope of our companies capabilities.

Equipements Everest Inc., Les, Ayer's Cliff, Que.

Tel. 819-838-4257 Fax: 819-838-5653.

(P.) Rodger Heatherington

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.E. Asia, S. Asia (incl. India, Pakistan).

FORMS, Display. See also Mannequins.**Bendies Forms Inc., Granby, Que.**

Tel. 514-378-9928 Fax: 514-375-4672.

(Mgr.) Robert Graves

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Any display items for stores in Canada and U.S.A.

FORMS AND SHAPES, Wire and Strip Steel.**Bohne Spring Industries Limited, Etobicoke, Ont.**

Tel. 416-231-9000 Fax: 416-231-5365.

(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico. Interest: Products precision mechanical springs.

FOUNDRY EQUIPMENT.**AISCO Inc., (Advanced Industrial Systems), Burlington, Ont.**

Tel. 416-335-0002 Fax: 416-335-9643.

(S.M.) Dave Robbins

Export: N.E. USA, S.E. USA, N. Central USA, Mexico.

Gudgeon Brothers Limited, London, Ont.

Tel. 519-451-5320 Fax: 519-453-8753.

(Off. Mgr.) Robert Porter

Export: N.E. USA, S.E. USA, S. Central USA, S.W. USA. Foreign Reps. Intertechnics/Brandt Equipment & supply Co., Fortworth, TX, U.S.A.; Foundry Spares & Technical Services, Birmingham, England.

FOUNTAINS, Display.**Decorative Fountains Company, Scarborough, Ont.**

Tel. 416-291-7517 Fax: 416-291-4703.

(P.) Paul L'Heureux

Export: S.E. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Central America/Caribbean, South America. Foreign Reps. The Meridian Group, Los Angeles, Lumen-8 Inc., Walnut, CA, Wesco Fountains, Venice, FL; AquaArts, Atlanta, GA U.S.A. Interest: Submersible pumps and lighting, water treatment and filtration systems.

Streetscape Precast Furnishing Incorporated, Grimsby, Ont.

Tel. 416-945-2480 Fax: 416-945-2487.

(P.) Emilio Sciullo

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East. Interest: Europe, USA, Middle East and Far East.

FRAMES, Furniture.**Interna Furniture Design Ltd., Weston, Ont.**

Tel. 416-741-4211 Fax: 416-749-2374.

(Sales Mgr.) Joe Kubecka

Export: N.E. USA, N. Central USA.

United Wood Frames Inc., Winnipeg, Man.

Tel. 204-694-2538 Fax: 204-694-9355.

(G.M.) Ludy Klotz

Export: N. Central USA, S.W. USA, S.E. Asia, China/Hong Kong. Interest: Components for manufacture of bedding and upholstered products.

FRAMES, Picture. See also Mouldings, Picture.**Bader Brothers Limited, Concord, Ont.**

Tel. 416-738-3838 Fax: 416-738-4279.

(P.) Mitchell Korman

Export: N.E. USA, N. Central USA, Mexico, Australia, New Zealand.

Criila Plastic Industries Limited, Bolton, Ont.

Tel. 416-857-4350 Fax: 416-857-5930.

(V.P. Sales & Mktg.) Jon Plumley

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Australia, New Zealand.

National Picture & Frame (Central) Ltd., Downsview, Ont.

Tel. 416-630-7634 Fax: 416-630-0383.

(P.) Paul Wise

Export: N.E. USA, N. Central USA, Australia, New Zealand. Interest: Framed pictures and mirrors.

FREEZERS, Home, Farm or Commercial. See also Cabinets, Frozen Food.**Wood, W.C., Co., Limited, Guelph, Ont.**

Tel. 519-821-0900 Fax: 519-821-4451.

(V.P. Mktg.) E.W. (Ted) Muffitt

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Interest: Refrigeration based technology.

FRUIT, Dehydrated. See also Apples, Evaporated and Dehydrated.**Spony International Ltd., Calgary, Alta.**

Tel. 403-273-2828 Fax: 403-248-2435.

(Exp. Mgr.) Herman Viases

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

FURNACES, Assay.

Williams & Wilson Ltd., Industrial Ceramics Division, Montreal, Que.
Tel. 514-866-2851 Fax: 514-866-3025.
(G.M. Engr'g Prod. Div.) Michael McCulloch
 Export: N.E. USA, S. Central USA, S.W. USA, Africa, South America. Foreign Reps. Hunter Laboratories, Sparks, NY, U.S.A. Interest: Marketing of GHAF Assay furnace.

FURNACES, Electric.

Canefco Limited, Scarborough, Ont.
Tel. 416-691-2117 Fax: 416-691-9413.
(P.) R.F. Carmichael
 Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Mexico, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

FURNACES, for Heat Treating. See also Furnaces, Oil; Furnaces, Electric.

Canefco Limited, Scarborough, Ont.
Tel. 416-691-2117 Fax: 416-691-9413.
(P.) R.F. Carmichael
 Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Mexico, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

Surface Combustion Canada Inc., Mississauga, Ont.
Tel. 416-624-1478 Fax: 416-624-1312.
(P. & C.E.O.) William Moseley
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan). Interest: Heat treatment furnace's technology.

FURNACES, Gas.

Canefco Limited, Scarborough, Ont.
Tel. 416-691-2117 Fax: 416-691-9413.
(P.) R.F. Carmichael
 Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Mexico, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

Industrial Combustion and Equipment Ltd., Dorval, Que.
Tel. 514-631-2020 Fax: 514-636-0608.
(Mktg. & Sales Mgr., Liquitherm Div.) Peter Huish
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Australia, New Zealand, Central America/Caribbean.

FURNACES, Oil. See also Burners, Oil; Oil Burning Apparatus.

Canefco Limited, Scarborough, Ont.
Tel. 416-691-2117 Fax: 416-691-9413.
(P.) R.F. Carmichael
 Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Mexico, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

Grimsby Stove & Furnace, Limited, Grimsby, Ont.
Tel. 416-945-5446.
(P. & G.M.) J.A. Sims
 Export: N.E. USA, N. Central USA, N.W. USA. Foreign Reps. Heat Controller, Jackson, MI, U.S.A. Interest: Technology and/or products related to residential heating or cooling.

FURNACES, Salt Bath.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

FURNACES, Smelting.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

FURNACES, Warm Air Heating.

Grimsby Stove & Furnace, Limited, Grimsby, Ont.
Tel. 416-945-5446.
(P. & G.M.) J.A. Sims
 Export: N.E. USA, N. Central USA, N.W. USA. Foreign Reps. Heat Controller, Jackson, MI, U.S.A. Interest: Technology and/or products related to residential heating or cooling.

Newmac Mfg. Inc., Debart, N.S.
Tel. 902-662-3840 Fax: 902-662-2581.
(P.) Ken Johnson
 Export: N.E. USA, N. Central USA, N.W. USA. Foreign Reps. Residential heating products (HI efficiency).

FURNITURE, Built-in.

J.S.C. Inc., St-Laurent, Que.
Tel. 514-332-9772 Fax: 514-332-1951.
(V.P.) Costas Papachriston
 Export: N. Central USA, N.W. USA. Interest: Custom manufactured metal products for shipbuilding and aviation industries.

FURNITURE, Cafe or Restaurant.

Henderson N Furniture, St. Lambert, Que.
Tel. 514-671-7221 Fax: 514-671-3358.
(V.P. Mktg. & Sales) Marie Anne Lepage
 Export: S.E. USA. Interest: Hardware for seating.

Ven-Rez Products Ltd., Shelburne, N.S.
Tel. 902-875-3178 Fax: 902-875-3371.
(V.P. Mktg.) Norman Wallet
 Export: Africa, Central America/Caribbean. Foreign Reps. Bruce Hill Ltd., Barbados.

FURNITURE, Church. See also Seating, Arena, Church, School, Stadium, Theatre and Assembly Hall.

Ven-Rez Products Ltd., Shelburne, N.S.
Tel. 902-875-3178 Fax: 902-875-3371.
(V.P. Mktg.) Norman Wallet
 Export: Africa, Central America/Caribbean. Foreign Reps. Bruce Hill Ltd., Barbados.

FURNITURE, Computer.

Confur Contract Furniture Inc., Toronto, Ont.
Tel. 416-781-9397 Fax: 416-781-2791.
(P.) Joseph Klasner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Africa, Japan, Central America/Caribbean.

Design Products Division of Houtsma & Ottema Ltd., Guelph, Ont.
Tel. 519-822-3612 Fax: 519-763-6580.
(G.M.) Gerry Ottema

Export: N.E. USA, N. Central USA, Middle East, South America. Interest: Light tables art and drafting furniture including computer furniture.

Mylex Limited, Etobicoke, Ont.
Tel. 416-251-5561 Fax: 416-251-2477.
(V.P. Sales) Michael Burger
 Export: N.E. USA, N. Central USA, N.W. USA, Western Europe. Interest: Furniture and furniture related hardware.

Nova-Link Limited, Mississauga, Ont.
Tel. 416-828-1521 Fax: 416-828-8506.
(P.) Tony Vander Park
 Export: N.E. USA, N. Central USA, S.W. USA. Foreign Reps. Daniel De Clerq Int'l., Rowayton, CT, U.S.A.

Office Specialty, Holland Landing, Ont.
Tel. 416-895-2321 Fax: 416-895-6000.
(Sr. V.P. Sales) Robert Turetsky
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Sonax Acoustics Ltd., Osayyos, B.C.
Tel. 604-498-6201 Fax: 604-498-4449.
(G.M.) Hugh MacKay
 Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA. Foreign Reps. Commercial sale representatives in 20 countries.

FURNITURE, Dimension Stock or Components.

Lemire Lumber Co. Inc., Sherbrooke, Que.
Tel. 819-562-7466 Fax: 819-564-2672.
(P. & Exp. S.M.) A.G. Lemire
 Export: Western Europe, S.E. Asia, Japan.

N W Wood Bending, Elmira, Ont.
(Prop.) Ervin W. Martin
 Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA.

FURNITURE, Garden and Patio.

Heidt Products Inc., Waterloo, Ont.
Tel. 519-884-4030 Fax: 519-884-0481.
(Cust. Serv.) Raymond Heidt
 Export: N.E. USA, Western Europe, Central America/Caribbean. Foreign Reps. Belgium, Germany.

Lindsay Specialty Products Ltd., Lindsay, Ont.
Tel. 705-324-2196 Fax: 514-747-7712.
(S.M.) David T. Atman
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, Middle East, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Tecnicobel, Bruxelles, Belgium; Cable Products, John Weeks Enterprises, Lawrenceville, GA, Centennial South, Miami, FL, Grunwale Burns & Assoc., Fergus Falls, MN, Jim Morton & Assoc., Carlisle, PA, Mega Hertz, Englewood, CO, Spectrum, Bedford, TX, Western CATV Dist. Inc., Torrence CA, U.S.A.

FURNITURE, Hospital and Laboratory.

Blier Inc., St. Hubert, Que.
Tel. 514-676-1863 Fax: 514-676-5673.
(C.E.O.) Jean-G. LaRocque
 Export: N.E. USA. Foreign Reps. Mahan Associates, Blue Bell, PA, U.S.A.

Henderson N Furniture, St. Lambert, Que.
Tel. 514-671-7221 Fax: 514-671-3358.
(V.P. Mktg. & Sales) Marie Anne Lepage
 Export: S.E. USA. Interest: Hardware for seating.

FURNITURE, Household. Bedroom (1); Breakfast-Room (1a); Den, Library, Living-Room (2); Dining-Room (3); Upholstered, Sitting-Room, Drawing-Room (4); Hall (5); Dinette (6).

Adwood Manufacturing Ltd., Crofton, B.C.
Tel. 604-246-4224 Fax: 604-246-3622.
(P.) Louis Adam
 Export: N.E. USA, S.W. USA, Western Europe. Interest: Hightech machine for flatline pine production

Allen Bridge Manufacturing Ltd., St. Catharines, Ont.
Tel. 416-687-7300 Fax: 416-687-7381.
(P.Mktg.) Andrew Burbidge

Export: N.E. USA, S.E. USA. Interest: Upholstered furniture.

Baronet Inc., Ste-Marie de Beauce, Que.
Tel. 418-387-5432 Fax: 418-387-3028.
(G.M.) Ivan L. Lacroix

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East.

Bonaventure Furniture Industries Ltd., Montreal, Que.
Tel. 514-270-7311 Fax: 514-270-7978.
(P.) Gary Levitt

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Dentech Products Ltd., Clearbrook, B.C.
Tel. 604-852-6911 Fax: 604-852-4823.
(P.) Anton Simor

Export: N.E. USA. Foreign Reps. Dentech Corporation, Sumas, WA, U.S.A.

Furnitrad Inc., St. Hyacinthe, Que.
Tel. 514-773-2517 Fax: 514-773-6424.
(P.) Michel Gervais

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Interest: Upholstered furniture.

International Woodworking, Wiarton, Ont.
Tel. 519-534-1692.
(P.) John Foris

Export: N.E. USA, N. Central USA, N.W. USA. Foreign Reps. O'Brien & Assoc., Columbus, OH, U.S.A.

Mobican Furniture Inc., St-Jean-sur-Richelieu, Que.
Tel. 514-346-3777 Fax: 514-346-3757.
(G.M.) Patrick Selmay

Export: N.E. USA, S.E. USA, N. Central USA. Interest: Household furniture and office furniture.

New Visions Designs Inc., Weston, Ont.
Tel. 416-742-2337.
(P.) Patrick Shek

Export: N.E. USA.

Palethorpe & Dowling Ltd., Surrey, B.C.
Tel. 604-590-1221 Fax: 604-590-2821.
(S.M.) James A. Nudd

Export: N.E. USA, N.W. USA, Central America/Caribbean.

Popular Oak & Pine Craft Ltd., Surrey, B.C.
Tel. 604-596-1216 Fax: 604-596-9436.
(P.) Kehar Lidar

Export: N.W. USA, Western Europe.

Smed Manufacturing Inc., Calgary, Alta.
Tel. 403-279-1400 Fax: 403-236-2858.
(P. & G.M.) M. Smed

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, China/Hong Kong, Japan.

South Shore Industries Limited, Ste. Croix, Que.
Tel. 418-926-3291 Fax: 418-926-2000.
(V.P.) Jean Laflamme

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Central America/Caribbean. Foreign Reps. South Shore Industries Inc., Blackstone, VA, U.S.A.

FURNITURE, Motel, Hotel, etc.

Delta Furniture Inc., St-Leonard, Que.
Tel. 514-329-1889 Fax: 514-329-3522.
(P.) Nathan Sefkind

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Henderson N Furniture, St. Lambert, Que.
Tel. 514-671-7221 Fax: 514-671-3358.
(V.P.Mktg. & Sales) Marie Anne Lepage

Export: S.E. USA. Interest: Hardware for seating.

FURNITURE, Office. See also individual headings.

Arconas Corporation, Mississauga, Ont.
Tel. 416-272-0727 Fax: 416-897-7470.
(P. & G.M.) John W. Neufeld

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean. Foreign Reps. V.S.O.P. Marketing, West Peabody, MA; Contract Rep. Assoc., NY; The Weber Team, Bethesda, MD; Lloyd Smith Assoc., FL. Zeising Assoc., MI; Scroggins Business, WI; Contract Dimensions Corp., MN, USA Interest: Furniture technology and design

Confur Contract Furniture Inc., Toronto, Ont.
Tel. 416-781-9397 Fax: 416-781-2791.
(P.) Joseph Klasner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Africa, Japan, Central America/Caribbean.

Delta Furniture Inc., St-Leonard, Que.
Tel. 514-329-1889 Fax: 514-329-3522.
(P.) Nathan Sefkind

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Freeformfive International Div. of 655265 Ontario Limited, Markham, Ont.
Tel. 416-475-7737 Fax: 416-475-8380.
(P.) Hart E. Sernick

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Japan, Australia, New Zealand.

Gunnar Manufacturing Inc., Calgary, Alta.
Tel. 403-236-1828 Fax: 403-236-1831.
(P.) Ron Quigley

Export: N.E. USA, N.W. USA, S.W. USA.

Henderson N Furniture, St. Lambert, Que.
Tel. 514-671-7221 Fax: 514-671-3358.
(V.P.Mktg. & Sales) Marie Anne Lepage

Export: S.E. USA. Interest: Hardware for seating.

International Woodworking, Wiarton, Ont.
Tel. 519-534-1692.
(P.) John Foris

Export: N.E. USA, N. Central USA, N.W. USA. Foreign Reps. O'Brien & Assoc., Columbus, OH, U.S.A.

Metalsmith Co. Ltd., Markham, Ont.
Tel. 416-475-3380.
(P.) *James Thomson

Export: N.E. USA, N. Central USA.

Mobican Furniture Inc., St-Jean-sur-Richelieu, Que.
Tel. 514-346-3777 Fax: 514-346-3757.
(G.M.) Patrick Selmay

Export: N.E. USA, S.E. USA, N. Central USA. Interest: Household furniture and office furniture.

Ven-Rez Products Ltd., Shelburne, N.S.
Tel. 902-875-3178 Fax: 902-875-3371.
(V.P.Mktg.) Norman Wallet

Export: Africa, Central America/Caribbean. Foreign Reps. Bruce Hill Ltd., Barbados.

FURNITURE, School, Library, Institutional, etc.

Delta Furniture Inc., St-Leonard, Que.
Tel. 514-329-1889 Fax: 514-329-3522.
(P.) Nathan Sefkind

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Freeformfive International Div. of 655265 Ontario Limited, Markham, Ont.
Tel. 416-475-7737 Fax: 416-475-8380.
(P.) Hart E. Sernick

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Japan, Australia, New Zealand.

Heidt Products Inc., Waterloo, Ont.
Tel. 519-884-4030 Fax: 519-884-0481.
(Cust.Serv.) Raymond Heidt

Export: N.E. USA, Western Europe, Central America/Caribbean. Foreign Reps. Belgium, Germany.

Ven-Rez Products Ltd., Shelburne, N.S.
Tel. 902-875-3178 Fax: 902-875-3371.
(V.P.Mktg.) Norman Wallet

Export: Africa, Central America/Caribbean. Foreign Reps. Bruce Hill Ltd., Barbados.

FURNITURE, Steel, Chromium-Plated Steel, etc.

Bonaventure Furniture Industries Ltd., Montreal, Que.
Tel. 514-270-7311 Fax: 514-270-7978.
(P.) Gary Levitt

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Design Products Division of Houtsma & Ottema Ltd., Guelph, Ont.

Tel. 519-822-3612 Fax: 519-763-6580.
(G.M.) Gerry Ottema

Export: N.E. USA, N. Central USA, Middle East, South America. Interest: Light tables art and drafting furniture including computer furniture.

Smed Manufacturing Inc., Calgary, Alta.
Tel. 403-279-1400 Fax: 403-236-2858.
(P. & G.M.) M. Smed

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, China/Hong Kong, Japan.

FURS. See also individual headings, Muffs and Stoles, Fur; Coats, Fur.

Riviera Fur Styles Inc., Montreal, Que.
Tel. 514-274-7000 Fax: 514-274-9199.
(S.T.) J. Gordon Caminsky

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Foreign Reps. T & M Safari Ltd., New York, NY, Katzman & Feder Inc., Chicago, IL, U.S.A.

FUSES, Electrical, Power Distribution.

S & C Electric Canada Ltd., Rexdale, Ont.
Tel. 416-249-9171 Fax: 416-249-6051.
(Dir.Mgr.) H.K. Sandlos

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), Central America/Caribbean.

FUTONS.

Renelle Furniture Inc., Surrey, B.C.
Tel. 604-591-5922 Fax: 604-591-9195.
(P.) J.A. Burch

Export: N.W. USA, S.W. USA.

G

GAMES.

Chieftain Products Inc., Downsview, Ont.
Tel. 416-636-4100 Fax: 416-636-1921.
(Dir.Int'l) Peter Vernon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Interest: Toys and games.

GAMES, Cardboard.

Chieftain Products Inc., Downsview, Ont.
Tel. 416-636-4100 Fax: 416-636-1921.
(Dir.Int'l) Peter Vernon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Interest: Toys and games.

GAMES, Electronic.

Joytec Ltd., Burnaby, B.C.
Tel. 604-421-5558 Fax: 604-421-5577.
(P.) David Godfrey-Smith

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Foreign Reps. Crown Technologies, France; Marubeni Corp., Tokyo, Japan. Interest: Computer hardware, mechanical and electro-mechanical components of AS 2020.

GANTRIES.

Motivation Industrial Equipment Ltd., Stoney Creek, Ont.
Tel. 416-664-4040 Fax: 416-664-4044.
(G.M.) David Holden

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, S. Asia (incl. India, Pakistan), Central America/Caribbean. Interest: Steerable, trackless power driven gantry crane.

GARAGE EQUIPMENT.

Hydra-Lift Industries Ltd., Richmond Hill, Ont.
Tel. 416-731-2464 Fax: 416-731-9206.
(P.) William S. Ward

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, Middle East.

Wedge Clamp International Inc., Richmond, B.C.
Tel. 604-270-4928 Fax: 604-270-6598.
(V.P.Mktg.) Roy S. Kilby

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, China/Hong Kong, Japan, Australia, New Zealand. Foreign Reps. Autobody Business Inc., Kobe, Japan; Eagers Parts & Equip., Newstead, Australia; International Tech. & Marketing, France; Sut Lick Equip., Hong Kong; AMEC bv., Breda, Netherlands. Interest: Automotive repair tools and equipment.

GASKETS. Asbestos (1); Cork (1a); Composition (2); Corrugated Copper, Monel, Steel, Brass and Lead, Plain or Asbestos Cord Filled (3); Corrugated or Plain Sheet Asbestos Packing (3a); Lead (4); Leather (5); Pulpboard (6); Refrigerator (7); Rubber (8); Steel or Copper Asbestos Boiler (9); Spiral Wound (10); Tan Fibre (11); Drum (12); Automotive (13); Plastic (14); Polyurethane (14a); Flange (15); Heat Exchanger (16); Boiler (17).

Durabla Canada Ltd., Belleville, Ont.
Tel. 613-966-1442 Fax: 613-966-1572.
(V.P.) J.M. Harris

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, S.E. Asia, South America. Interest: Rubber and plastic technology and fluid sealing products.

GAUGES, Measuring.

Cox, Frank J., Sales Ltd., Brampton, Ont.
Tel. 416-457-9190 Fax: 416-457-3120.
(P.) Hilliard Cox

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Precision dimensional measuring equipment.

Kelk, George, Limited, Toronto, Ont.
Tel. 416-445-5850 Fax: 416-445-5972.
(Mktg. & Sales Mgr.) R.L. Ricciatti

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Interest: Electronic, electro-mechanical and optoelectronic measuring instrumentation for harsh environments.

Larson, Gerry, Associates Ltd., Vancouver, B.C.
Tel. 604-688-7916 Fax: 604-688-4884.
(Owner) Gerry Larson
Export: N.W. USA.

Ramsey Canada, Div. Baker Hughes Canada Inc., Richmond Hill, Ont.
Tel. 416-883-1881 Fax: 416-883-1750.
(S.M.) Doug Young

Export: Middle East, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, Australia, New Zealand, South America, S.E. Asia. Foreign Reps. Ramsey Australia, N.S.W., Australia; Ramsey Italy, Milano, Italy; Ramsay Process Control, Surrey, U.K.; Ramsey Germany, Germany; Ramsey Mexico, Mexico City, Mexico. Interest: Process Control Gauging and material handling products.

Teston Gauge Limited, Burlington, Ont.
Tel. 416-335-7198 Fax: 416-335-3294.
(P.) J.H. Bridgewater

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Australia, New Zealand, South America. Foreign Reps. Shkorodoff Assoc., Pittsburgh, PA, U.S.A. Interest: Accessories for power transformers.

GAUGES, Recording and Indicating.

Kelk, George, Limited, Toronto, Ont.
Tel. 416-445-5850 Fax: 416-445-5972.
(Mktg. & Sales Mgr.) R.L. Ricciatti

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Foreign representatives in over 33 countries. Interest: Electronic, electro-mechanical and optoelectronic measuring instrumentation for harsh environments.

Ramsey Canada, Div. Baker Hughes Canada Inc., Richmond Hill, Ont.
Tel. 416-883-1881 Fax: 416-883-1750.
(S.M.) Doug Young

Export: Middle East, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, Australia, New Zealand, South America, S.E. Asia. Foreign Reps. Ramsey Australia, N.S.W., Australia; Ramsey Italy, Milano, Italy; Ramsay Process Control, Surrey, U.K.; Ramsey Germany, Germany; Ramsey Mexico, Mexico City, Mexico. Interest: Process Control Gauging and material handling products.

Teston Gauge Limited, Burlington, Ont.
Tel. 416-335-7198 Fax: 416-335-3294.
(P.) J.H. Bridgewater

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Australia, New Zealand, South America. Foreign Reps. Shkorodoff Assoc., Pittsburgh, PA, U.S.A. Interest: Accessories for power transformers.

GAUGES, Tank, Liquid Level.

Ramsey Canada, Div. Baker Hughes Canada Inc., Richmond Hill, Ont.
Tel. 416-883-1881 Fax: 416-883-1750.
(S.M.) Doug Young
Export: Middle East, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, Australia, New Zealand, South America, S.E. Asia. Foreign Reps. Ramsey Australia, N.S.W., Australia; Ramsey Italy, Milano, Italy; Ramsay Process Control, Surrey, U.K.; Ramsey Germany, Germany; Ramsey Mexico, Mexico City, Mexico. Interest: Process Control Gauging and material handling products.

Teston Gauge Limited, Burlington, Ont.
Tel. 416-335-7198 Fax: 416-335-3294.
(P.) J.H. Bridgewater
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Australia, New Zealand, South America. Foreign Reps. Shkorodoff Assoc., Pittsburgh, PA, U.S.A. Interest: Accessories for power transformers.

GEARS, Machine, Cut and Dressed.

Wilson Machine Co., Ltd., LaSalle, Que.
Tel. 514-365-4101 Fax: 514-365-7511.
(Mktg. Mgr.) P. Wilson
Export: N.E. USA, S.E. USA, Middle East. Interest: Gear products, custom machinery and high tech products.

GEARS, Spur, Worm and Spiral.

Harvan Engineering Ltd., Woodstock, Ont.
Tel. 519-537-8311 Fax: 519-539-0521.
(P.) Harry Vleuten
Export: N.E. USA, N. Central USA. Foreign Reps. Drex Associates, Hopkinton, MA, U.S.A. Interest: Gear Drives.

GENERATOR SETS. Diesel Electric (1); Gasoline Electric (2); Gas Electric (3); Motor, Electric (4).

Electrohome Limited, Kitchener, Ont.
Tel. 519-744-7111 Fax: 519-749-3181.
(Grp. V.P. Electrohome & Electronics) M.N. Nobbs
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. List available by country by writing to Electrohome Canada. Interest: Commercial video electronic products.

GEC Diesels - Division of GEC Canada Limited, Etobicoke, Ont.
Tel. 416-622-3060 Fax: 416-622-1291.
(Proj. S.M.) Chris Walker
Export: N.W. USA, Africa, S.E. Asia, China/Hong Kong, South America. Foreign Reps. Plentiwin Engineering, Wanchai, Hong Kong. Interest: Diesel generating sets.

GENERATORS, Atmosphere.

Canefco Limited, Scarborough, Ont.
Tel. 416-691-2117 Fax: 416-691-9413.
(P.) R.F. Carmichael

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Mexico, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America.

GENERATORS OR ALTERNATORS, Electric.

Dixie Electric Rebuilders Limited, Weston, Ont.
Tel. 416-745-8420 Fax: 416-745-9930.
(P.) Angelo Bucciol
Export: N.E. USA, N. Central USA, Eastern Europe/U.S.S.R.. Interest: Remanufactured electrical products.

MIL Tracy/Sogex, Tracy, Que.
Tel. 514-743-3351 Fax: 514-743-3252.
(V.P.) Jacques C. Daignault

Export: N.E. USA, N.W. USA, Mexico, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, S. Asia (incl. India, Pakistan), South America.

RCP Inc., Downsview, Ont.
Tel. 416-636-7580 Fax: 416-630-3258.
(V.P.) Fred Wilding

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

GENERATORS, Steam.

Asea Brown Boveri Inc., Ottawa, Ont.
Tel. 613-560-4545 Fax: 613-560-4494.
(V.P. Int'l Sales & Govt. Rel.) P.E. Koelbleitner

Export: S.E. USA, N. Central USA, S. Central USA, N.W. USA, Mexico, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Australia, New Zealand, South America.

Babcock & Wilcox, International Division, Cambridge, Ont.
Tel. 519-621-2130 Fax: 519-622-2142.
(Mgr. Int'l Sales) Robert Mady

Export: N.E. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. P. Galimberti & CIA S.A., Buenos Aires, Argentina; United Traders Ltd., Dhaka, Bangladesh; Corrasma S.A., Sao Paulo, Brazil; Corporacion Edil Del Caribe C. Por A., Santo Domingo, Dominican Republic; Markarol CIA, Ltds., Quito, Ecuador, Middle East Trading & Engineering Co., Cairo, Egypt; M.M. Bhagat & Company, New Delhi, India; P.T. Fajar Mas Murni, Selatan, Indonesia; Del-Ta Engineering Equipment Ltd., Herzilia, Israel; Sepro, S.R.L., Milano, Italy; Sampoong Corporation, Seoul, Korea; Al Nawasi Trading Co., Kuwait City, Kuwait; B&W Mexicana, S.A. de C.V., Mexico; Corporacion Technica de Comercio S.A., Lima, Peru; Phil-Indo Trading Corp., Philippines; Portilla Corporation, San Juan, Puerto Rico; Fortune Engineering

Foster Wheeler Limited, St. Catharines Ont.,
Tel. 416-688-4434 Fax: 416-688-4588.
(Dir. Int'l Ops.) John A. Potts
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, S. Asia (incl. India, Pakistan), South America. Foreign Reps. Foster Wheeler Energy Corp., Livingston, NJ; E.E. Black Ltd., Honolulu, HI, U.S.A.; Cimel Engineering Corp., San Juan, Puerto Rico; Kingston Industrial Construction Ltd, Kingston, Jamaica; Technica Hansa Ltd., Santiago, Chile; Neal & Massy Engineering Ltd., Port of Spain, Trinidad; T. O'Connor & Sons Pty Ltd., Gepps Cross, S. Australia; Foster Wheeler Mexicana, Mexico; McKenzie and Ridley Ltd. Auckland, New Zealand; Southeast Engineering Corp., Taipei, Taiwan; The Imperial Electric Co. Ltd., Lahore, Pakistan; Mawarid Investment Ltd, Riyadh, Saudi Arabia; Industrial Promotion Co-Ordination and International Limited, Geneva, Switzerland; Foster Wheeler Venezolana, S.A., Caracas, Venezuela. Interest: South America, South East Asia, Australia and eastern Europe.

GIRDLES. See also Corsets and Foundation Garments.

Vogue Brassiere Incorporated, Willowdale, Ont.
Tel. 416-497-8802 Fax: 416-497-5322.
(Exp. Mgr.) J. Halasz

Export: Western Europe, Central America/Caribbean.

GLASS, Bevelled, Silvered or Decorative.

Day Specialties Corporation, Midland, Ont.
Tel. 705-526-3771 Fax: 705-526-0688.
(V.P.Sales) Brian Marchand

Export: N.E. USA, S.E. USA, S.W. USA. Foreign Reps.
A.C.S. Corporation., Knoxville, TN, Burt Lucas Sales,
Hendersonville, TN, U.S.A.

GLASS, Safety, Laminated and Tempered.

Day Specialties Corporation, Midland, Ont.
Tel. 705-526-3771 Fax: 705-526-0688.
(V.P.Sales) Brian Marchand

Export: N.E. USA, S.E. USA, S.W. USA. Foreign Reps.
A.C.S. Corporation., Knoxville, TN, Burt Lucas Sales,
Hendersonville, TN, U.S.A.

GLASS, Stained.

Deco Stained Glass, Windsor, Ont.
Tel. 519-966-6014.
(G.M.) Len J. Kane

Export: N. Central USA. Interest: Door panels.

GLASSWARE, Scientific and Pharmaceutical.

Johns Scientific Inc., Toronto, Ont.
Tel. 416-699-5555 Fax: 416-699-6536.
(P.) J. Paul Richards

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
Middle East, China/Hong Kong, Japan, S. Asia (incl.
India, Pakistan), Australia, New Zealand, Central
America/Caribbean. Foreign Reps. Boferdall & Zonen,
Belgium; Bu & Berntsen, Denmark; TG-Gruppen,
Sweden; Walter Graf, Germany; CML Mance, France;
Carter Chemicals, New Zealand.

GLOVES, Leather.

LWL Outerwear Manufacturers Ltd., Marieville, Que.
Tel. 514-658-1857 Fax: 514-460-7131.
(V.P.) Gerry Hardy

Export: N.E. USA, Western Europe, Japan. Interest:
Men's and ladies fashion outerwear and children winter
outerwear.

GLOVES AND MITTS, Asbestos.

Safety House of Canada Limited, Toronto, Ont.
Tel. 416-789-0631 Fax: 416-782-0813.
(P. & G.M.) Gerald J. Yaffe

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, Western Europe, Africa, Central America/
Caribbean. Interest: Medical first aid supplies, industrial
safety and fire equipment.

GLUE. See also Adhesives.

Conros Corporation, Scarborough, Ont.
Tel. 416-751-4343 Fax: 416-751-5262.
(Exp.Sales Co-ord) M. Weisser

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, Africa,
Japan. Foreign Reps. Alertplan Ltd., Shropshire,
England; Sorensen A/S, Oslo, Finland. Interest: Fire logs
and glue stick.

Industrial Formulators of Canada Limited, Burnaby, B.C.
Tel. 604-294-6315 Fax: 604-294-8052.
(Mktg.Mgr.) Karol Peters

Export: N.E. USA, N. Central USA, N.W. USA, S.W.
USA, Middle East, Australia, New Zealand. Interest:
Epoxy products and application equipment.

GLUE ROOM APPLIANCES.

Klement, Karl, Packaging Machinery Co. Ltd., Markham,
Ont.
Tel. 416-475-5941 Fax: 416-475-5998.
(P.) Karl Klement

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Eastern Europe/U.S.S.R..
Interest: Manufacture products for other countries.

GOGGLES, Safety.

Safety House of Canada Limited, Toronto, Ont.
Tel. 416-789-0631 Fax: 416-782-0813.
(P. & G.M.) Gerald J. Yaffe

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, Western Europe, Africa, Central America/
Caribbean. Interest: Medical first aid supplies, industrial
safety and fire equipment.

GOLD LEAF, PLATE OR FOIL.

Maple Roll Leaf Company Limited, Windsor, Ont.
Tel. 519-966-4721 Fax: 519-966-5511.
(V.P.Sales) N.G. Poole

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, China/
Hong Kong, Japan, Australia, New Zealand. Foreign
Reps. Maple Roll Leaf Co. Inc., Romeo, MI, U.S.A.
Interest: Hot stamp roll.

GOVERNORS, Steam Pump.

Fisher Controls Company of Canada Limited, Woodstock,
Ont.
Tel. 519-658-9230 Fax: 519-421-5527.
(Sales Dir.) D. Lyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
Middle East, Africa, Eastern Europe/U.S.S.R., S.E.Asia,
China/Hong Kong, Japan, S. Asia (incl. India, Pakistan),
Australia/New Zealand, Central America/Caribbean, S.
America. Foreign Reps. Fisher Controls International,
Inc., Austin, TX, Marshalltown, IA, Fisher Control South
Pacific Ltd., Singapore; Fisher Control S.A., Cernay,
Asnieres Cedex, France; Fisher Controls Ltd., Leicester,
Kent, England; Fisher Controles Do Barsil Ltda., Sao
Paulo, Brazil; Fisher Controles De Mexico, Mexico.

GOVERNORS, Truck Engine.

Teleflex (Canada) Limited, Richmond, B.C.
Tel. 604-270-6899 Fax: 604-270-7172.
(Marine Prod.Mgr.) Voler Sellman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia,
China/Hong Kong, Japan, Australia, New Zealand.

GREASE, Lubricating.

Releasall-Target Inc., Montreal, Que.
Tel. 514-735-4461 Fax: 514-735-8550.
(P.) W. Sofin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
Middle East, Africa, Eastern Europe/U.S.S.R., S.E.Asia,
China/Hong Kong, Japan, S. Asia (incl. India, Pakistan),
Australia/New Zealand, Central America/Caribbean, S.
America. Interest: Metalworking and electronic
chemicals.

GREENHOUSE MATERIAL, Structural.

Cravo Equipment Ltd., Brantford, Ont.
Tel. 519-759-8226 Fax: 519-792-0082.
(V.P.) Richard Vollebregt

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Central America/Caribbean.

GREENHOUSES.

Jacobs Greenhouse Mfg. Ltd., Delhi, Ont.
Tel. 519-582-2880 Fax: 519-582-4117.
(P.) Jake Vanderschee

Export: N.E. USA, N. Central USA. Interest: Commercial,
institutional, hobby greenhouses and related parts,
equipment, repair and maintenance.

**GRILLES, Wire, Aluminum, Bronze, Iron, Steel,
etc.**

Peninsula Fittings (St. Catharines) Limited, St. Catharines,
Ont.
Tel. 416-688-0552 Fax: 416-688-3146.
(P.) H. Janzen

Export: N.E. USA, N. Central USA, N.W. USA. Interest:
Air to air exchangers, flexible hose and grilles and
registers.

GRINDERS, Grain and Feed.

Sullivan Strong Scott, Downsview, Ont.
Tel. 416-661-5880 Fax: 416-661-5999.
(Exp.S.M.) Jerry Evans

Export: S.E. USA, S. Central USA, China/Hong Kong,
Central America/Caribbean.

GRITS, Brewers'.

Kingroup Inc., Chatham, Ont.
Tel. 519-354-3210 Fax: 519-354-8155.
(P.) Paul King

Export: N.E. USA, N. Central USA, Western Europe,
China/Hong Kong, Japan. Interest: Marketing of milled
corn products in Pacific Rim countries and marketing of
seed corn in China.

**GYMNASIUM EQUIPMENT. See also Mats,
Gymnasium.**

Covermaster Inc., Rexdale, Ont.
Tel. 416-745-1811 Fax: 416-742-6837.
(P.) Robert G. Curry

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
China/Hong Kong.

Laurentian Gymnastics, Brampton, Ont.
Tel. 416-791-5757 Fax: 416-791-0068.
(P.) E. Leoni

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA. Foreign Reps. Sportime,
Atlanta, GA, Chime Time, Homer, NY, Robert Widen Co.,
Prescott, AZ, U.S.A.

H**HANDLES, Mop.**

Cancot Industries Inc., Montreal, Que.
Tel. 514-321-7111 Fax: 514-326-7192.
(V.P.) Mark Friedman

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA,
Western Europe. Foreign Reps. Cancot USA Inc.,
Newport, VT, U.S.A. Interest: All types of mop
manufacturing.

HANDLES, Plastic.

Bryan Plastics Ltd., Montral, Que.
Tel. 514-733-5341 Fax: 514-733-2416.
(Mgr.) Rachel Clement

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Middle East, Central
America/Caribbean, South America. Interest: Any article
related to kitchen and bathroom furniture industry.

**HANDLES, Sledge, Pick, Maul, Canthook and
Peavy.**

N W Wood Bending, Elmira, Ont.
(Prop.) Ervin W. Martin
Export: N. Central USA, S. Central USA, N.W. USA, S.W.
USA.

HANGERS, Cable.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.
Tel. 519-758-8888 Fax: 519-758-1881.
(V.P.Sales & Mktg.) J.W. Spencer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India,
Pakistan), South America.

HANGERS, Clothes.

Patrick Plastics Inc., Weston, Ont.
Tel. 416-745-9100 Fax: 416-748-2688.
(P.) Patrick Hung

Export: N.E. USA, N. Central USA. Interest: All sorts in
plastic injection molding industry.

HARDWARE, Automobile.

Absco Limitée, Quebec, Que.
Tel. 418-627-3113 Fax: 418-626-7843.
(G.M.) Jean-Paul Dussault
Export: N.E. USA, N. Central USA.

HARDWARE, Builders'.

Ilco Unican Inc., Montreal, Que.

Tel. 514-735-5411 Fax: 514-735-8707.

(Exp. Mgr.) Christopher Beames

Export: Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean, South America. Interest: Locks, security hardware, access controls, key machines and key blanks.

HARDWARE, Furniture or Cabinet Makers'.

Amerock Company, Meaford, Ont.

Tel. 519-538-2200 Fax: 519-538-4323.

(Merchandise Mgr.) Mike Donelly

Export: N. Central USA, Western Europe. Foreign Reps. Newell International, IL, USA

Faultless Manufacturing Inc., Waterloo, Ont.

Tel. 519-885-5550 Fax: 519-885-4081.

(Sales & Mktg. Mgr.) Gary W. Johnson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America. Interest: Office furniture chair components, accessories and casters.

Larsen & Shaw Limited, Walkerton, Ont.

Tel. 519-881-1320 Fax: 519-881-3575.

(Exp. Mktg. Rep.) Greg Doucette

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Furniture hardware manufacturing and other types of hardware manufacturing.

New Visions Designs Inc., Weston, Ont.

Tel. 416-742-2337.

(P.) Patrick Shek

Export: N.E. USA.

HARDWARE, Power Line.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.

Tel. 519-758-8888 Fax: 519-758-1881.

(V.P. Sales & Mktg.) J.W. Spencer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

HARDWARE SPECIALTIES.

Spony International Ltd., Calgary, Alta.

Tel. 403-273-2828 Fax: 403-248-2435.

(Exp. Mgr.) Herman Viases

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

Staroba Plastic and Metal Products Limited, Toronto, Ont.

Tel. 416-635-9407 Fax: 416-635-7237.

(P.) Miro O. Staroba

Export: N.E. USA. Interest: Injection moulded plastic parts.

Visual Planning Corporation, Montreal, Que.

Tel. 514-739-3116 Fax: 514-739-0085.

(P. & G.M.) Joseph Josephson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Africa, Central America/Caribbean. Foreign Reps. MagnaPlan Corp., Champlain, NY, Graphic Systems, Burlington, NC, U.S.A. Interest: Stationery, drafting and meeting room supplies and equipment.

HARDWARE AND ACCESSORIES, Concrete Form.

NCA/Acrow Richmond Division of Premetalco Inc., Rexdale, Ont.

Tel. 416-245-4720 Fax: 416-242-2727.

(Exp. Mgr.) L.T. Giggs

Export: N.E. USA, Middle East, Central America/Caribbean. Foreign Reps. Burland Conyers & Marirea, Hamilton, Bermuda; SCL, San Juan, Trinidad

HARNESS.

Halpen Engineering Inc., Mississauga, Ont.

Tel. 416-624-2770 Fax: 416-629-3930.

(P.) Arthur S. Halpenny

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Applied Manufacturing & Engineering Corp., Longwood, FL, Stuart Associates, Holyport Maidenhead Berkshire, England. Interest: Wire, cable and associated products.

HARNESS, Computer.

B.N. Custom Cables Canada Inc., St-Chrysostome, Que.

Tel. 514-826-0301 Fax: 514-826-0307.

(P.) Kyrke Nussey

Export: S.E. USA. Interest: Communication wire and cable.

Capulum Cable Technologies Ltd., Kanata, Ont.

Tel. 613-591-6500 Fax: 613-591-3806.

(P.) W. Jim Wood

Export: S.E. USA, N.W. USA, Western Europe. Interest: Cable assemblies and fiber optic assemblies.

Conductive Technologies Incorporated, Mississauga, Ont.

Tel. 416-629-4332 Fax: 416-629-3930.

(P.) John White

Export: N.E. USA, S.E. USA, N.W. USA. Interest: Military harnesses for aerospace and defence related industries.

HARROWS. Disc (1); Drag (2); Spike-Tooth (3); Spring-Tooth (4).

Degelman Industries Ltd., Regina, Sask.

Tel. 306-543-4447 Fax: 306-543-2140.

(Gen. S.M.) Jack Degelman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand. Interest: Farm machinery.

Ezee-On Manufacturing Ltd., Vegreville, Alta.

Tel. 403-632-2126 Fax: 403-632-6221.

(G.M.) Eugene Demkiw

Export: N. Central USA, N.W. USA, Middle East, Australia, New Zealand.

Flexi-Coil Ltd., Saskatoon, Sask.

Tel. 306-934-3500 Fax: 306-664-7672.

(Proj. Engr.) A.T. Setter

Export: N. Central USA, S. Central USA, Middle East, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Foreign Reps. Flexi-Coil Inc., Minot, ND, U.S.A.; Flexi-Coil (Australia) Pty. Ltd., Queensland, Australia; Flexi-Coil Ltd., U.K., The Airfield Seaton Ross York, England.

HATS, Fur.

Heaslip Knit Wear, Hamilton, Ont.

Tel. 416-383-0642 Fax: 416-574-9242.

(P.) R. Siegel

Export: N.E. USA, N. Central USA, N.W. USA. Foreign Reps. Fixation Hats, New York, NY, U.S.A.

Riviera Fur Styles Inc., Montreal, Que.

Tel. 514-274-7000 Fax: 514-274-9199.

(S.T.) J. Gordon Caminsky

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Foreign Reps. T & M Safari Ltd., New York, NY, Katzman & Feder Inc., Chicago, IL, U.S.A.

HATS, Ready-to-Wear.

Heaslip Knit Wear, Hamilton, Ont.

Tel. 416-383-0642 Fax: 416-574-9242.

(P.) R. Siegel

Export: N.E. USA, N. Central USA, N.W. USA. Foreign Reps. Fixation Hats, New York, NY, U.S.A.

HEADBOARDS.

De Bartolo Springs Ltd., Toronto, Ont.

Tel. 416-247-2135 Fax: 416-247-1797.

(V.P. Sales & Mktg.) Elio De Bartolo

Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA, Middle East, China/Hong Kong. Interest: Any bed room related products in or to be used by the bedding or furniture industry.

Springwall Sleep Products, Moncton, N.B.

Tel. 506-532-4481 Fax: 506-532-8733.

(V.P. Sales & Mktg.) Boyd Kay

Export: N.E. USA.

HEAT RECOVERY SYSTEMS.

Gasmac Inc., Guelph, Ont.

Tel. 519-836-5362 Fax: 519-836-4242.

(G.M.) Robert W. Sparrow

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

Temprite Industries Limited, Orangeville, Ont.

Tel. 519-941-2440 Fax: 519-941-6776.

(V.P. Sales) Walter Lucas

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, Mexico, Middle East, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Air Control Inc., Seattle, WA, Air/Pro Assoc., Farmington Hills, MI, Associated Equipment Co. Inc., Mundelein, IL, Cox-Ammerman, Louisville, KY, Fedder & Assoc., Syracuse, NY, Intergrated Environmental Systems Inc., Vafnregie, PA, R.P. Fedder Corp., Rochester, Amherst, NY, Fuller Engineering Sales Corp., Indianapolis, IN, J.M. Pier Co., Akron, OH, Rogind, Parker & Curtis Inc., Grand Rapids, MI, Sperry & Associates Inc., Aflington, TX, Stelter & Brinck Inc., Harrison, OH, The Stabar Co., Camp Hill, PA, Pacer Co., Birmingham, AL, J. Walter Goar & Son Manufacturer' Reps., St. Paul, Maplewood, PA, U.S.A.

HEAT TREATMENT, Steel.

Gasmac Inc., Guelph, Ont.

Tel. 519-836-5362 Fax: 519-836-4242.

(G.M.) Robert W. Sparrow

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

HEATERS, Blast. See also Elements, Blast Heater.

Unifin International, Division KeepRite Inc., London, Ont.

Tel. 519-451-0230 Fax: 519-451-1732.

(Int'l S.M.) Tom Yu

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH, Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

HEATERS, De-aerating.

Degremont Infilco Ltd., Lachine, Que.

Tel. 514-634-8011 Fax: 514-634-3102.

(V.P.) H. Mitchell

Export: Africa, China/Hong Kong, Central America/Caribbean, South America. Interest: Water and waste treatment equipment.

HEATERS, Electric.

Chromalox Inc., Rexdale, Ont.

Tel. 416-743-8000 Fax: 416-743-2911.

(V.P. Sales & Mktg.) Jack McQueston

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. Four Gay Eng. Co. Ltd., Wanchai, Hong Kong; Can Corp., North Yorkshire, England; Damin Sales, Edison, NJ, U.S.A.; C.E. Tang Yuk, Port of Spain, Trinidad. Interest: Any product/service related to electric comfort conditioning, electric process industrial heating and fresh air technology.

Thermofilm Corporation, Concord, Ont.

Tel. 416-669-4166 Fax: 416-665-7960.

(P.) W. Colin Bradbury

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, Japan, Australia, New Zealand. Interest: High temperature heating elements or products using heating elements.

D-48 HEATERS—

HEATERS, Gas.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

Propak Systems Ltd., Airdrie, Alta.
Tel. 403-948-2001 Fax: 403-948-5024.
(V.P. Tech. Sales) Pat Dewey
Export: N. Central USA, S. Central USA, S.E. Asia, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

HEATERS, Infra-Red.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

HEATERS, Portable Construction.

Flagro Industries Limited, St. Catharines, Ont.
Tel. 416-685-4243 Fax: 416-685-0113.
(P.) Bruce R. Watson
Export: N.E. USA. Interest: Gas fired (propane) heaters and burners.

HEATERS, Water. Coal (1); Electric (2); Gas (3); Indirect (4); Oil (5); Wood (6).

Aero Environmental Limited, Toronto, Ont.
Tel. 416-535-1600 Fax: 416-535-1616.
(P.) Ian D.M. Brooker
Export: N.E. USA, N.W. USA, Mexico, Central America/Caribbean, South America.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

HEATERS AND HEATING APPARATUS, Hot Water and Steam.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

Turnbull and Sons Limited, Waterloo, Que.
Tel. 514-297-2555 Fax: 514-297-4770.
(V.P.) Wm. Turnbull Jr.
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Eastern Europe/U.S.S.R., South America. Foreign Reps. Eight manufacturers' agents in the USA.

HEATING APPARATUS, Warm Air. See also Furnaces, Warm Air Heating.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

HEATING SYSTEMS, Fan or Hot Blast.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow

CANADIAN TRADE INDEX

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

HEATING SYSTEMS, Solar.

Cravo Equipment Ltd., Brantford, Ont.
Tel. 519-759-8226 Fax: 519-792-0082.
(V.P.) Richard Vollebregt
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean.

Solway Energy Corporation, Vancouver, B.C.
Tel. 604-322-6660 Fax: 604-324-7989.
(P.) John L. Richardson, P.Eng
Export: Western Europe, Africa, S.E. Asia, Central America/Caribbean. Foreign Reps. Faco electric Co., Singapore. Interest: Plastic solar water heaters.

HEELS, Soles or Soling, Rubber or Plastic.

Baron Rubber Ltd., St. Jerome, Que.
Tel. 514-436-2433 Fax: 514-436-8495.
(Ind'l S.M.) Philippe Andres
Export: N.E. USA, N. Central USA. Foreign Reps. North East Shoe Products, MA, Labarge Products, MO, U.S.A. Interest: Molding of highly specified rubber parts.

HELMETS, Sandblast, Leather, Canvas or Steel.

Safety House of Canada Limited, Toronto, Ont.
Tel. 416-789-0631 Fax: 416-782-0813.
(P. & G.M.) Gerald J. Yaffe
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Africa, Central America/Caribbean. Interest: Medical first aid supplies, industrial safety and fire equipment.

HINGES, Bronze and Brass.

Hager Hinge Canada Ltd., Kitchener, Ont.
Tel. 519-893-7580 Fax: 519-893-4382.
(P.) C.L. Ronzio
Export: S.E. USA, Central America/Caribbean. Interest: Looking for markets requiring North American door hardware for architectural and commercial buildings.

HINGES, Butt, Blind, Door, Floor, Screw, Hook, Spring, Strap, Tee, etc.

Eberhard Hardware Manufacturing Limited, Tillsonburg, Ont.
Tel. 519-842-8457 Fax: 519-688-0575.
(Inside S.M.) Gheryl Guchner
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Eberhard Manufacturing Co., Strongsville, OH, U.S.A. Interest: Hardware for transportation industry (for truck bodies), locking and latching mechanisms for industrial applications (enclosure doors).

Hager Hinge Canada Ltd., Kitchener, Ont.
Tel. 519-893-7580 Fax: 519-893-4382.
(P.) C.L. Ronzio
Export: S.E. USA, Central America/Caribbean. Interest: Looking for markets requiring North American door hardware for architectural and commercial buildings.

HINGES, Continuous.

Larsen & Shaw Limited, Walkerton, Ont.
Tel. 519-881-1320 Fax: 519-881-3575.
(Exp. Mktg. Rep.) Greg Doucette
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Furniture hardware manufacturing and other types of hardware manufacturing.

HITCHES.

Victoria Industries Ltd., Victoria, B.C.
Tel. 604-386-6231 Fax: 604-383-6533.
(P.) Geoffrey J. D. Cameron
Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA. Foreign Reps. Tom Monning & Assoc., Coldwater, MI, Americana Marketing, Bellflower, CA, U.S.A. Interest: Hydraulic camper jacks and fifth wheel hitch.

HOBBYCRAFT.

Model Builder Supply, Thornhill, Ont.
Tel. 416-881-6288 Fax: 416-881-9234.
(P.) D. Keith Day
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. Plastruct Inc., Industry, CA, U.S.A.; Dolls House World, Paddington, Australia; Crowley Modelmakers Ltd., Dublin, Ireland.

RAFM Company Inc., Cambridge, Ont.
Tel. 519-623-4832 Fax: 519-623-2795.
(P.) Jack Van Schaik
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Japan, Australia, New Zealand.

Rambridge Structure & Design Ltd., Calgary, Alta.
Tel. 403-230-5775 Fax: 403-230-3880.
(Mktg. Mgr.) Tom Duncan
Export: N.W. USA. Interest: Hydroponic food production.

HOCKEY PADS.

Industries National Pro Inc., Les, Boucherville, Que.
Tel. 514-641-1634 Fax: 514-641-1638.
(V.P.) Betty-Scholler
Export: N.E. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand.

HOCKEY PUCKS.

Industries National Pro Inc., Les, Boucherville, Que.
Tel. 514-641-1634 Fax: 514-641-1638.
(V.P.) Betty-Scholler
Export: N.E. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand.

HOCKEY STICKS.

Industries National Pro Inc., Les, Boucherville, Que.
Tel. 514-641-1634 Fax: 514-641-1638.
(V.P.) Betty-Scholler
Export: N.E. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand.

HOISTS. Air (1); Chain (2); Friction and Gear (3); Gasoline and Diesel (4); Mining and Contractors' (5); Trolley (7).

Hepburn, John T., Limited, Mississauga, Ont.
Tel. 416-671-2200 Fax: 416-671-0499.
(V.P. Sales & Mktg.) Ray Pillon
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Heavy machinery or equipment for mining, steel, power generating and other industries.

HOISTS, Electric.

Hepburn, John T., Limited, Mississauga, Ont.
Tel. 416-671-2200 Fax: 416-671-0499.
(V.P. Sales & Mktg.) Ray Pillon
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Heavy machinery or equipment for mining, steel, power generating and other industries.

HOISTS, Headgate and Stop Log.

Hepburn, John T., Limited, Mississauga, Ont.
Tel. 416-671-2200 Fax: 416-671-0499.
(V.P. Sales & Mktg.) Ray Pillon
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Heavy machinery or equipment for mining, steel, power generating and other industries.

HOISTS, Hydraulic, for Automobiles and Trucks.

Grainmaster Manufacturing Ltd., Winnipeg, Man.
Tel. 204-224-1697 Fax: 204-224-2474.
(P. & G.M.) Harry Wasylyk, Jr.

Export: N. Central USA. Interest: Truck equipment and accessories.

Hydra-Lift Industries Ltd., Richmond Hill, Ont.
Tel. 416-731-2464 Fax: 416-731-9206.
(P.) William S. Ward

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, Middle East.

Wheel Tronic Inc., Mississauga, Ont.
Tel. 416-238-0909 Fax: 416-238-9061.
(P.) Robert Curran

Export: N.E. USA, S.E. USA, N. Central USA, Japan, Central America/Caribbean.

HOISTS, Skip.

Hepburn, John T., Limited, Mississauga, Ont.
Tel. 416-671-2200 Fax: 416-671-0499.
(V.P.Sales & Mktg.) Ray Pillon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Heavy machinery or equipment for mining, steel, power generating and other industries.

HOLDERS, Copy.

Data Accessories Corporation, Scarborough, Ont.
Tel. 416-292-9963 Fax: 416-292-2345.
(P.) Sidney S. Deutch

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Interest: Computer accessories.

HOLDERS, Nameplate, Sign, etc.

Wilson, J.A., Display Ltd., Mississauga, Ont.
Tel. 416-625-9200 Fax: 416-625-3199.
(Dir.Store Plan'g) Dick Henderson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Ed Looney Assoc., Simsbury, CT, Troy Kendall, Glencoe, AL, Tim Peterson, San Anselmo, CA, Seal Manufacturing Co., Beaumont, TX, Creative Store Fixtures, Warren, MI, John R. Pawlak & Assoc., Willoughby, OH, U.S.A. Interest: Willing to consider the realted store fixture products that would be of interest to our existing customer base.

HONES AND HONING MACHINES.

Guspro Inc., Chatham, Ont.
Tel. 519-352-4550 Fax: 519-352-7676.
(Mktg.Dir.) Murray Wilson

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Foreign Reps. Ochsner Fishockeyartikel, Ewald Sportservice, Munchen, Germany; France Hockey Equipment, Sallanches, Radier Sports, Champigny-Sur-Marne, France; Hong Kong Skating Equip. Co., Hong Kong; Stefan Prinoth Sports, St. Ulrich, Italy; Daisho Bussan Co. Ltd., Tokyo, Japan; A-One engineering Co., Seoul, Korea; Hockeysport A.S., Kiokkerv, Norway; Skater, Espana, Spain; Fox Sports, Jarfalla, Sweden; Ultraworld Ltd., Oxfordshire, U.K.; New England Sport Sales, Woburn, MA, U.S.A. Interest: Skating and hockey related products.

HONEY.

Billy Bee Honey Products Ltd., Toronto, Ont.
Tel. 416-789-4391 Fax: 416-789-9112.
(P.) J. Grossman

Export: Western Europe, Middle East, China/Hong Kong, Japan. Foreign Reps. Hybs Foods International, Bristol, UK. Interest: Honey related products.

HOODS, Ventilating, Range.

Sani Metal Ltée., Quebec, Que.
Tel. 418-872-5170 Fax: 418-872-5179.
(Chmn.) Michel Delisle

Export: N.E. USA, N. Central USA, Middle East, Africa.

Wood, W.C., Co., Limited, Guelph, Ont.
Tel. 519-821-0900 Fax: 519-821-4451.
(V.P.Mktg.) E.W. (Ted) Muffitt

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Interest: Refrigeration based technology.

HOOKS, Mirror and Picture.

Micro Wire Products (1980) Ltd., Stoney Creek, Ont.
Tel. 416-664-2110 Fax: 416-664-4032.
(P.) D.G. MacDonald

Export: N.E. USA. Interest: Fine wire fabricating technology.

HORSERADISH.

Spony International Ltd., Calgary, Alta.
Tel. 403-273-2828 Fax: 403-248-2435.
(Exp.Mgr.) Herman Viases

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Eorope/U.S.S.R., S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

HOSE ASSEMBLIES, Hydraulic.

Calco Metal Manufacturing Corp., St. Thomas, Ont.
Tel. 519-633-4700 Fax: 519-633-9653.
(Off.Mgr.) T.J. Liston

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, South America.

HOSE, Fire, Covered.

Mercedes Textiles Limited, Kirkland, Que.
Tel. 514-697-0817 Fax: 514-697-5297.
(P. & S.M.) Helmut Joncker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Fire hose and the technology to make them.

HOSE, Flexible, Metal.

Flexmaster Canada Limited, Richmond Hill, Ont.
Tel. 416-731-9411.
(P.) Ian Donnelly

Export: N.E. USA, S.E. USA, N.W. USA, China/Hong Kong. Foreign Reps. Uniflex Industries, Mt. Lavrel, NJ, Z-Flex U.S. Inc., Manchester, NH, U.S.A. Interest: Plastic hose or tubing.

HOSE (Rubber or Plastic) Air, Fluid, Hydraulic, Pneumatic, Spray, Vacuum, Welding, etc.

Flexmaster Canada Limited, Richmond Hill, Ont.
Tel. 416-731-9411.
(P.) Ian Donnelly

Export: N.E. USA, S.E. USA, N.W. USA, China/Hong Kong. Foreign Reps. Uniflex Industries, Mt. Lavrel, NJ, Z-Flex U.S. Inc., Manchester, NH, U.S.A. Interest: Plastic hose or tubing.

HOSIERY, Athletic.

Sport Hatterm Inc., St-Jerome, Que.
Tel. 514-431-5151 Fax: 514-431-5152.
(V.P.Sales) Rory McKay

Export: N.E. USA, Western Europe, Japan.

HOSIERY, Nylon.

Brooks, Marilyn, Boutique Inc., Toronto, Ont.
Tel. 416-367-5700.
(Sales Dir.) Martin Porter

Export: N.E. USA, S.W. USA. Interest: Our fashions and accessories produced in the Pacific region.

HOSPITAL EQUIPMENT.

B.C. Medical Ltd., St-Hubert, Que.
Tel. 514-443-4996 Fax: 514-443-0423.
(P.) Pierre Charrier

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Eorope/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Medical imaging.

Brute Kitchen Equipment Co. Ltd., Montreal, Que.
Tel. 514-731-9474 Fax: 514-342-7686.
(V.P.) Jason Balin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean. Interest: Bakery ovens and equipment and foodservice equipment.

Sani Metal Ltée., Quebec, Que.
Tel. 418-872-5170 Fax: 418-872-5179.
(Chmn.) Michel Delisle

Export: N.E. USA, N. Central USA, Middle East, Africa.

HOSPITAL SUPPLIES.

Baxter Corporation, Mississauga, Ont.
Tel. 416-673-2255 Fax: 416-673-1260.
(V.P.Ops.) R.D. Grzenia

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Biomira Inc., Edmonton, Alta.
Tel. 403-450-3761 Fax: 403-463-0871.
(Mgr.Exp.) Doug Craig

Export: Western Europe, Eastern Eorope/U.S.S.R., Japan, Central America/Caribbean, South America, Middle East. Foreign Reps. Baxter, IBL, Germany; Amersham, Japan.

Geen, Harry, Associates, Scarborough, Ont.
Tel. 416-293-8200 Fax: 416-293-3752.
(P.) G. Geen

Export: N.E. USA, S.W. USA. Interest: Medical products.

Graphic Controls Canada Ltd., Gananoque, Ont.
Tel. 613-382-4733 Fax: 613-387-3643.
(Exp.Co-ord) Jeff Van Depol

Export: N.E. USA, Mexico, Western Europe, Middle East, Africa, Eastern Eorope/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Medical and industrial disposable produces.

Norpak Manufacturing Inc., Ajax, Ont.
Tel. 416-427-0960 Fax: 416-427-0960.
(Mktg.Mgr.) Michael Craickshank

Export: N.E. USA. Interest: Interested in working with companies who might be able to automate our operation and would also like to explor the use of different materials in our production such as foil pouch and nonwoven materials.

Vas-Cath Incorporated, Mississauga, Ont.
Tel. 416-848-5800 Fax: 416-848-6638.
(V.P.Sales & Mktg.) Jon Last

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Foreign Reps. Gambro Lundia AB, Lund, Sweden; Futuretech Inc., Birmingham, AL, U.S.A.

HOT TUBS, Whirlpools and Spas.

Acrylica Inc., Ste-Marie-de-Beauce, Que.
Tel. 418-387-4155 Fax: 418-387-3507.
(G.M.) Marie-France Poulin

Export: N.E. USA. Foreign Reps. Bath Marketing, Woburn, MA; New City Sales, N.Y., Glenn Knight Associates, N.Y., USA

HOTEL AND RESTAURANT KITCHEN EQUIPMENT.

Garland Commercial Ranges Limited, Mississauga, Ont.
Tel. 416-624-0260 Fax: 416-624-5669.
(Dir.Exp.Sales) W.B. Stone

Export: N.E. USA, Western Europe, Middle East, Africa, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Garland Catering Equipment Ltd., Middlesex, England.

K-Flex Systems, Mississauga, Ont. L5A 2X2St. Catharines, Ont.
Tel. 416-270-3764 Fax: 416-270-4583.
(Exp.Mktg.Co-ord) Gerald A. Kocha

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean.

Sani Metal Ltée., Quebec, Que.
Tel. 418-872-5170 Fax: 418-872-5179.
(Chmn.) Michel Delisle

Export: N.E. USA, N. Central USA, Middle East, Africa.

HOUSES AND COTTAGES, Prefabricated, Ready Cut or Factory-Built.

Original Log Cabins Ltd., Pine River, Man.
Tel. 204-263-2197 Fax: 204-263-5214.
(P.) Theodore Zaretsky

Export: Japan. Interest: Log homes.

Panabode International Ltd., Richmond, B.C.
Tel. 604-270-7891 Fax: 604-270-4419.
(V.P.) J. Capozzi

Export: N.E. USA, S.E. USA, N.W. USA, Western Europe, Japan, Australia, New Zealand.

Upper Canada Post and Beam, Unionville, Ont.
Tel. 416-887-9616 Fax: 416-887-9671.
(P.) David McFarlane

Export: N.E. USA, Japan.

HUBS.

Canadian Tool & Die Ltd., Winnipeg, Man.
Tel. 204-453-6833 Fax: 204-453-3803.
(S.M.) Patrick McManus

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Aspen R.J. Inc., Seattle, WA, O.K. Industrial Sales, Tulsa, OK, R.A. Hughes Company, Champaign, IL, U.S.A. Interest: Parts manufacturing in steel and cast iron materials.

Eldale Machine and Tool Ltd., Elmira, Ont.
Tel. 519-669-5195 Fax: 519-669-5197.
(Mgr.) David Hiper
Export: N.E. USA, N. Central USA.

HUMIDIFIERS. See also Air Conditioning Equipment.

Nortec Air Conditioning Industries Ltd., Ottawa, Ont.
Tel. 613-822-0335 Fax: 613-822-7964.
(G.M.) U. Schenk

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Network of 90 agents throughout USA, Mexico and Puerto Rico.

Wood, W.C., Co., Limited, Guelph, Ont.
Tel. 519-821-0900 Fax: 519-821-4451.
(V.P.Mktg.) E.W. (Ted) Muffitt

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Interest: Refrigeration based technology.

HYDRANTS.

Jenkins Canada Inc. and Concord Daugle Inc., Lachine, Que.
Tel. 514-637-5871 Fax: 514-637-4845.
(P.) Cliff Sarjeant

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Jenkins Valves Inc., Beacon Falls, CT, U.S.A. Interest: Flow control devices that we presently do not manufacture.

Monarch Industries Limited, Winnipeg, Man.
Tel. 204-786-7921 Fax: 204-889-9120.
(Exp.Sales Co-ord) Ken Grieve

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Caribbean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

HYDRAULIC DEVICES AND EQUIPMENT. See also Cylinders, Hydraulic; Hose Assemblies, Hydraulic; Power Units, Hydraulic; Rams, Hydraulic and Other Specific Items.

Canhmar Industries Ltd., Dundas, Ont.
Tel. 416-627-5500 Fax: 416-628-0077.
(P.) Martin H. Fulcher
Export: N.E. USA.

Coast Hydraulics Ltd., Vancouver, B.C.
Tel. 604-253-7601 Fax: 604-253-4636.
(G.M.) Jack A. Smith

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Germany and France.

Dynesco Inc., Toronto, Ont.
Tel. 416-252-5601 Fax: 416-252-6987.
(G.M.) Martin Burla

Export: N.E. USA, S. Central USA, S.W. USA.

Monarch Industries Limited, Winnipeg, Man.
Tel. 204-786-7921 Fax: 204-889-9120.
(Exp.Sales Co-ord) Ken Grieve
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Caribbean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

Rotobec Inc., Ste-Justine, Que.
Tel. 418-383-3002 Fax: 418-383-5334.
(Dir.Mktg. & Sales) Rejean Lessard

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, South America. Foreign Reps. Rotobec USA Inc., Littleton, NH, U.S.A. Interest: Forest harvesting wood handling, any products that has to do with those two fields of activity such as log loaders, wood processors, grapples, etc.

Spotton Inc., Mississauga, Ont.
Tel. 416-625-6400 Fax: 416-625-2686.
(V.P.Ops.) Brent McLurdy
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Tridel Equipment Ltd., Richmond, B.C.
Tel. 604-270-9215 Fax: 604-273-5598.
(P. & G.M.) John H. Rees

Export: N.W. USA, S.W. USA, Mexico. Foreign Reps. Ellison Company, Portland, OR, U.S.A. Interest: Hydraulic components and hydraulically intensive machinery.

Vicroc Inc., Victoriaville, Que.
Tel. 819-758-0571 Fax: 819-758-5740.
(P.) Alain Martineau

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Spring Shop Supply, PA, U.S.A.

HYDROGEN GAS PLANTS. See also Producing Equipment for Oxygen, Nitrogen, Ammonia, Hydrogen, etc.

Electrolyser Corporation Ltd., The, Etobicoke, Ont.
Tel. 416-621-9410 Fax: 416-621-9830.
(V.P.Mktg.) C.C.M. Baker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

IDLERS. Anti-Friction (1); Belt Conveyor (2).

Sullivan Strong Scott, Downsview, Ont.
Tel. 416-661-5880 Fax: 416-661-5999.
(Exp.S.M.) Jerry Evans

Export: S.E. USA, S. Central USA, China/Hong Kong, Central America/Caribbean.

IGNITION ACCESSORIES.

Centaur Mfg. Co. Ltd., Richmond Hill, Ont.
Tel. 416-884-6474.
(G.M.) H. Donald Hamilton, P.Eng

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Interest: Products which would be marketed to industry-plant engineers.

IGNITORS.

Fossil Power Systems Inc., Musquodoboit Harbour, N.S.
Tel. 902-889-2754 Fax: 902-889-2358.
(P.) J. Spencer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand.

INCINERATORS.

Allure Industries Corporation, Burnaby, B.C.
Tel. 604-683-8780 Fax: 604-683-6081.
(V.P.Mktg.) Peter G. Henricsson

Export: N.W. USA, S.W. USA, Western Europe. Foreign Reps. G.G.M.I. Modena, Italy Interest: Waste management services/technology

Trecan Combustion Limited, Mississauga, Ont.
Tel. 416-826-8631 Fax: 416-826-8696.
(G.M.) Peter B. Miller

Export: N.E. USA, Mexico, Middle East. Interest: Incineration equipment.

INDEXES.

Bankers Pen Company, Montreal, Que.
Tel. 514-272-1182 Fax: 514-272-0410.
(P.) Lester L. Fox

Export: N.E. USA. Interest: Ballpoint pens, markers, all products that can be inprinted for use as specialty advertising.

INDUCTORS.

Noreast Electronics Co. Ltd., Hawkesbury, Ont.
Tel. 613-632-0933 Fax: 613-632-9001.
(G.M.) R. Danis

Export: N.E. USA, N.W. USA, S.W. USA. Foreign Reps. Cumming Assoc., Sharon, MA, William Uein, Sun City, AZ, U.S.A. Interest: Transformers.

INK, Beef Branding.

Ketchum Manufacturing Sales Ltd., Ottawa, Ont.
Tel. 613-722-3451 Fax: 613-722-5612.
(Mgr.) Peter R. Gilman
Export: N.E. USA, S. Central USA, Western Europe, Japan, Australia, New Zealand, South America. Foreign Reps. Ritchey Tagg Inc., North Yorkshire, Ketchum Manufacturing Co., Surrey, England; Cooprinsem Ltda., Osorno, Chile; Degregory S/A, Buenos Aires, Argentina; Y.K. Nipponia IM EX, Tokyo, Japan; Daken Pty. Ltd., Brookvale, N.S.W., Australia.

INK, Flexographic (Aniline).

Schmidt Printing Inks Ltd., St. Laurent, Que.
Tel. 514-731-9405 Fax: 514-342-7901.
(Asst.Exec.V.P.) P. Mattiscent
Export: N.E. USA, N. Central USA, Mexico, Central America/Caribbean, South America. Interest: All type of printing inks.

INK, Printing and Lithographing.

Ganho Inks Div. of Chem-Ink Industries Ltd., Concord, Ont.
Tel. 416-736-1919 Fax: 416-738-4562.
(V.P.) Steven Falouitch
Export: S.E. USA, Western Europe, Australia, New Zealand. Foreign Reps. Ganho Inks., Fort Lauderdale, FL, U.S.A. Interest: Manufacture of printing inks.

Schmidt Printing Inks Ltd., St. Laurent, Que.
Tel. 514-731-9405 Fax: 514-342-7901.
(Asst.Exec.V.P.) P. Mattiscent
Export: N.E. USA, N. Central USA, Mexico, Central America/Caribbean, South America. Interest: All type of printing inks.

INK, Rotogravure.

Schmidt Printing Inks Ltd., St. Laurent, Que.
Tel. 514-731-9405 Fax: 514-342-7901.
(Asst.Exec.V.P.) P. Mattiscent
Export: N.E. USA, N. Central USA, Mexico, Central America/Caribbean, South America. Interest: All type of printing inks.

INSECTICIDES. Household, Industrial etc. (1); Agricultural (2).

Avmor Ltd./Ltée., Montreal, Que.
Tel. 514-849-8074 Fax: 514-844-3114.
(Exec.V.P.) M. Chinics

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand, South America.

Safer Ltd., Scarborough, Ont.

Tel. 416-291-8150 Fax: 416-291-1755.
(V.P. & G.M.) Paul Goodspeed

Export: Western Europe, China/Hong Kong, Australia, New Zealand.

INSOLES, Boot and Shoe.

Code Felt Limited, Perth, Ont.

Tel. 613-267-2464 Fax: 613-264-0261.
(P.) Robert E. Peskett

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand. Foreign Reps. Colorbelle Ltd., Hewitt, NJ, U.S.A. Interest: Textile, felt, cotton, gengaline, burlap cloth.

Hichaud Inc., Lorretteville, Que.

Tel. 418-842-4045 Fax: 418-842-5815.
(G.M.) Gerard Potvin

Export: N.E. USA, N. Central USA, Western Europe. Interest: Stitching components to finish products.

INSTRUMENTS, Aeronautical.

Atlantis Aerospace Corporation, Brampton, Ont.

Tel. 416-792-1981 Fax: 416-792-7251.
(G.M.) Dale Simmons

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. The Memphis Group TN, U.S.A., Fieldtech Heathrow Ltd., Middlesex, England Interest: Computer related technology and training.

Bombardier Inc., Canadair Group, Montreal, Que.

Tel. 514-744-1511 Fax: 514-744-6586.
(P.Challenger) B.T. Moss

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. TAG, Paris, France; C. Itoh Av. Co. Ltd., Tokyo, Japan; New York, NY, U.S.A. Interest: Aerospace components under sub-contract.

Canadian Marconi Company, Montreal, Que.

Tel. 514-340-3000 Fax: 514-340-3100.
(Sr.V.P.) Claude St. Arnaud

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Litton Systems Canada Limited, Etobicoke, Ont.

Tel. 416-249-1231 Fax: 416-245-0324.
(V.P.Mktg.) H.A. Sievert

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand.

INSTRUMENTS, Electrical.

Guildline Instruments Limited, Smiths Falls, Ont.

Tel. 613-283-3000 Fax: 613-283-6082.
(P.) R.S. Graham

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Argentina, Australia, Austria, Belgium, Brazil, Denmark, France, Germany, Hong Kong, Iran, Israel, Italy, Japan, Korea, Mexico, Netherlands, New Zealand, Portugal, Singapore, South Africa, Spain, Switzerland, Taiwan, Turkey, United Kingdom, U.S.A., USSR. Interest: Test and measurement instrumentation for metrology or ocean products.

Milton Roy Industries Ltd., Peterborough, Ont.

Tel. 705-743-6550 Fax: 705-743-5831.
(P. & Mng. Dir.) D. Lee, P.Eng.

Export: Middle East, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, South America. Foreign Reps. Delta Engineering Equipment Ltd., Herzlin, Israel. Interest: Products which deal with fluids (liquid or gas), handling, measuring and analyzing.

INSTRUMENTS, Geophysical.

Androtex Limited, Mississauga, Ont.

Tel. 416-677-7919.
(Mktg. Mgr.) Janet Okell

Export: N.W. USA, S.W. USA, Africa, S.E. Asia, China/Hong Kong, South America.

Applied Microsystems Ltd., Sidney, B.C.

Tel. 604-656-0771 Fax: 604-655-3655.
(Mktg. Mgr.) Steve McBeath

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Calibration and assembly of electronic marine instruments

GEM Systems, Inc., Richmond Hill, Ont.

Tel. 416-764-8008 Fax: 416-764-9329.
(P. & G.M.) Ivan Hrvoic, Ph.D.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Terraplus USA, CO, Safa USA, TX, U.S.A.; Abem, Bromma, Sweden; Ulkamag, N.S.W., Seismic Supply, Queensland, Australia; Geomag, Juvisy, France; Kokusai, Toyko, Japan; Shinhan Scientific, Zino Intl., Seoul, Korea. Interest: Geophysical/environmental instruments.

Roctest Ltd./Ltée., St-Lambert, Que.

Tel. 514-465-1113 Fax: 514-465-1938.
(S.M.) Pierre Carrier

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Roctest Inc., Plattsburgh, NY, U.S.A.

Urtec Instruments Sales Limited, Markham, Ont.

Tel. 416-475-1133 Fax: 416-475-9840.
(P.) Frank Bottos

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Environmental monitoring equipment.

INSTRUMENTS, Industrial, Electronic.

Guildline Instruments Limited, Smiths Falls, Ont.

Tel. 613-283-3000 Fax: 613-283-6082.
(P.) R.S. Graham

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Argentina, Australia, Austria, Belgium, Brazil, Denmark, France, Germany, Hong Kong, Iran, Israel, Italy, Japan, Korea, Mexico, Netherlands, New Zealand, Portugal, Singapore, South Africa, Spain, Switzerland, Taiwan, Turkey, United Kingdom, U.S.A., USSR. Interest: Test and measurement instrumentation for metrology or ocean products.

Kelk, George, Limited, Toronto, Ont.

Tel. 416-445-5850 Fax: 416-445-5972.
(Mktg. & Sales Mgr.) R.L. Ricciatti

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Foreign representatives in over 33 countries. Interest: Electronic, electro-mechanical and optoelectronic measuring instrumentation for harsh environments.

Litton Systems Canada Limited, Etobicoke, Ont.

Tel. 416-249-1231 Fax: 416-245-0324.
(V.P.Mktg.) H.A. Sievert

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand.

Milton Roy Industries Ltd., Peterborough, Ont.

Tel. 705-743-6550 Fax: 705-743-5831.
(P. & Mng. Dir.) D. Lee, P.Eng.

Export: Middle East, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, South America. Foreign Reps. Delta Engineering Equipment Ltd., Herzlin, Israel. Interest: Products which deal with fluids (liquid or gas), handling, measuring and analyzing.

Ramsey Canada, Div. Baker Hughes Canada Inc.,

Richmond Hill, Ont.
Tel. 416-883-1881 Fax: 416-883-1750.
(S.M.) Doug Young

Export: Middle East, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, Australia, New Zealand, South America, S.E. Asia. Foreign Reps. Ramsey Australia, N.S.W., Australia; Ramsey Italy, Milano, Italy; Ramsay Process Control, Surrey, U.K.; Ramsey Germany, Germany; Ramsey Mexico, Mexico City, Mexico. Interest: Process Control Gauging and material handling products.

INSTRUMENTS, Navigation.

Canadian Marconi Company, Montreal, Que.

Tel. 514-340-3000 Fax: 514-340-3100.
(Sr.V.P.) Claude St. Arnaud

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Litton Systems Canada Limited, Etobicoke, Ont.

Tel. 416-249-1231 Fax: 416-245-0324.
(V.P.Mktg.) H.A. Sievert

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand.

Urtec Instruments Sales Limited, Markham, Ont.

Tel. 416-475-1133 Fax: 416-475-9840.
(P.) Frank Bottos

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Environmental monitoring equipment.

INSTRUMENTS, Oceanographic.

Applied Microsystems Ltd., Sidney, B.C.

Tel. 604-656-0771 Fax: 604-655-3655.
(Mktg. Mgr.) Steve McBeath

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Calibration and assembly of electronic marine instruments

Guildline Instruments Limited, Smiths Falls, Ont.

Tel. 613-283-3000 Fax: 613-283-6082.
(P.) R.S. Graham

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Argentina, Australia, Austria, Belgium, Brazil, Denmark, France, Germany, Hong Kong, Iran, Israel, Italy, Japan, Korea, Mexico, Netherlands, New Zealand, Portugal, Singapore, South Africa, Spain, Switzerland, Taiwan, Turkey, United Kingdom, U.S.A., USSR. Interest: Test and measurement instrumentation for metrology or ocean products.

Urtec Instruments Sales Limited, Markham, Ont.

Tel. 416-475-1133 Fax: 416-475-9840.
(P.) Frank Bottos

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Environmental monitoring equipment.

INSTRUMENTS, Radioactivity Measuring.

Brynton, E.L., & Assoc. Inc., Nepean, Ont.

Tel. 613-727-5800 Fax: 613-727-5130.
(Mktg. Mgr.) L.T. Szamosi

D-52 INSTRUMENTS—

Export: S. Central USA, Western Europe. Foreign Reps. MSI, Atlanta, GA, U.S.A. Interest: Communications and health care.

Urtec Instruments Sales Limited, Markham, Ont.
Tel. 416-475-1133 Fax: 416-475-9840.
(P.) Frank Bottos

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Environmental monitoring equipment.

INSTRUMENTS, Scientific.

Guildline Instruments Limited, Smiths Falls, Ont.
Tel. 613-283-3000 Fax: 613-283-6082.
(P.) R.S. Graham

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Argentina, Australia, Austria, Belgium, Brazil, Denmark, France, Germany, Hong Kong, Iran, Israel, Italy, Japan, Korea, Mexico, Netherlands, New Zealand, Portugal, Singapore, South Africa, Spain, Switzerland, Taiwan, Turkey, United Kingdom, U.S.A., USSR. Interest: Test and measurement instrumentation for metrology or ocean products.

Kelk, George, Limited, Toronto, Ont.
Tel. 416-445-5850 Fax: 416-445-5972.
(Mktg. & Sales Mgr.) R.L. Ricciatti

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Foreign representatives in over 33 countries. Interest: Electronic, electro-mechanical and optoelectronic measuring instrumentation for harsh environments.

Richard Branner Research Ltd., Ottawa, Ont.
Tel. 613-233-1621 Fax: 613-233-4100.
(P.) Richard W.S. Branner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, China/Hong Kong, Japan, Australia, New Zealand, South America. Interest: Data logging and sensors for the inland waters or oceanographic market.

Urtec Instruments Sales Limited, Markham, Ont.
Tel. 416-475-1133 Fax: 416-475-9840.
(P.) Frank Bottos

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Environmental monitoring equipment.

INSTRUMENTS, Surveying.

Urtec Instruments Sales Limited, Markham, Ont.
Tel. 416-475-1133 Fax: 416-475-9840.
(P.) Frank Bottos

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Environmental monitoring equipment.

INSULATING MATERIALS. See also Paperboards; Mineral Wool; Varnish, Insulating; etc.

Childers Products Company Ltd., Mississauga, Ont.
Tel. 416-676-1444 Fax: 416-676-0059.
(P.) Charles R. Jolicœur

Export: N. Central USA, S. Central USA, S.W. USA, Middle East, China/Hong Kong. Interest: Coating adhesives and sealants, primarily for USC with insulation products.

Hilec Incorporated, Stoney Creek, Ont.
Tel. 416-664-7340 Fax: 416-664-3613.
(Mktg. Mgr.) Ron Worlin

CANADIAN TRADE INDEX

Export: N.E. USA, N. Central USA, S.W. USA, Western Europe, China/Hong Kong. Foreign Reps. Intertech Agencies, Hong Kong; C.J. Voneman Co., Cleveland, OH, Durnin & Associates Inc., Chesterfield, MO, Peter D. Edquist & Co., Mt. Pleasant, NC, U.S.A.

Manville Canada Inc., Etobicoke, Ont.
Tel. 416-626-5200 Fax: 416-626-8235.
(P.) G.W. Mackin

Export: S.W. USA, Western Europe, Japan.

Motor Coils Mfg. Ltd., Brockville, Ont.
Tel. 613-345-3580 Fax: 613-345-2196.
(S.M.) R.L. Kercher

Export: N.E. USA, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America.

INSULATION, Fibreglass.

Hilec Incorporated, Stoney Creek, Ont.
Tel. 416-664-7340 Fax: 416-664-3613.
(Mktg. Mgr.) Ron Worlin

Export: N.E. USA, N. Central USA, S.W. USA, Western Europe, China/Hong Kong. Foreign Reps. Intertech Agencies, Hong Kong; C.J. Voneman Co., Cleveland, OH, Durnin & Associates Inc., Chesterfield, MO, Peter D. Edquist & Co., Mt. Pleasant, NC, U.S.A.

Manville Canada Inc., Etobicoke, Ont.
Tel. 416-626-5200 Fax: 416-626-8235.
(P.) G.W. Mackin

Export: S.W. USA, Western Europe, Japan.

INSULATION, Removeable and Reusable.

Firwin Corp., Weston, Ont.
Tel. 416-745-9389 Fax: 416-745-0782.
(P.) Paul Herman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Australia, New Zealand. Foreign Reps. Reich Associates, Atlanta, GA, U.S.A.; Colpro Thermowrap. N.S.W., Australia.

INSULATORS, Plastic.

K-Line Insulators Limited, Scarborough, Ont.
Tel. 416-292-2008 Fax: 416-292-2094.
(P.) A.J. Carreira

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe.

INSULATORS, Porcelain.

Indepor Inc., Medicine Hat, Alta.
Tel. 403-528-2445 Fax: 403-527-0075.
(G.M.) Frank Weidel

Export: S.E. USA, N. Central USA. Foreign Reps. Robco Sales & Engineering, Mequon, WI, U.S.A.

INVERTERS, Electric or Electronic.

KB Electronics Limited, Bedford, N.S.
Tel. 902-835-7268 Fax: 902-835-6026.
(Mktg.Co-ord) April Biggar

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, Australia, New Zealand. Foreign Reps. Pilot Marine Inc., FL, H. Cohon & Dssc, CA, Teledyne Int'l., CA, U.S.A.; Merlin Gerin, Greouble, France. Interest: Power conversion technology.

Lumacell Inc., Div. of Square D Co., Scarborough, Ont.
Tel. 416-292-9782 Fax: 416-299-0024.
(Mktg.Mgr.) Barry Steinberg

Export: S.E. USA, Africa, Central America/Caribbean, South America. Interest: UPS systems.

NIFE Corporation, Scarborough, Ont.
Tel. 416-757-5151 Fax: 416-752-4514.
(Int'l Mgr.) Gary Pollock

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives.

IRRIGATION SYSTEMS.

Monarch Industries Limited, Winnipeg, Man.
Tel. 204-786-7921 Fax: 204-889-9120.
(Exp.Sales Co-ord) Ken Grieve

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

JACKETS, Ladies', Fur. See also Furs.

Riviera Fur Styles Inc., Montreal, Que.
Tel. 514-274-7000 Fax: 514-274-9199.
(S.T.) J. Gordon Caminsky

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Foreign Reps. T & M Safari Ltd., New York, NY, Katzman & Feder Inc., Chicago, IL, U.S.A.

J

JACKETS, Outerwear. See also Coats, Leather and Artificial Leather; Coats, Mackinaw.

LWL Outerwear Manufacturers Ltd., Marieville, Que.
Tel. 514-658-1857 Fax: 514-460-7131.
(V.P.) Gerry Hardy

Export: N.E. USA, Western Europe, Japan. Interest: Men's and ladies fashion outerwear and children winter outerwear.

JACKS, Automobile.

Victoria Industries Ltd., Victoria, B.C.
Tel. 604-386-6231 Fax: 604-383-6533.
(P.) Geoffrey J.D. Cameron

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA. Foreign Reps. Tom Monning & Assoc., Coldwater, MI, Americana Marketing, Bellflower, CA, U.S.A. Interest: Hydraulic camper jacks and fifth wheel hitch.

JELLIES.

Sacharen Bros Inc., Montreal, Que.
Tel. 514-277-8205 Fax: 514-277-3283.
(P.) R. Abish

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Natural food products.

JEWELLERY, Costume.

Brooks, Marilyn, Boutique Inc., Toronto, Ont.
Tel. 416-367-5700.
(Sales Dir.) Martin Porter
Export: N.E. USA, S.W. USA. Interest: Our fashions and accessories produced in the Pacific region.

Daco Manufacturing Ltd., Downsview, Ont.
Tel. 416-665-7717 Fax: 416-665-0338.
(P.) Ted Woyslaw
Export: N.E. USA, Western Europe.

Hinterland Handcrafts Limited, Bancroft, Ont.
Tel. 613-332-1835 Fax: 613-332-5026.
(P.) Terry M. Pitts

Export: N.E. USA, S.E. USA, S. Central USA. Foreign Reps. Markara Inc., Sarasota, FL, U.S.A. Interest: Leather floral jewellery or other leathergoods.

JEWELLERY, Gold, Silver and Platinum.

Daco Manufacturing Ltd., Downsview, Ont.
Tel. 416-665-7717 Fax: 416-665-0338.
(P.) Ted Woyslaw
Export: N.E. USA, Western Europe.

Ingot Jewelry Inc., Scarborough, Ont.
Tel. 416-755-3313 Fax: 416-755-6433.
(Mktg.) Harold Eberle

Export: N.E. USA, Western Europe, Central America/Caribbean. Interest: Jewelry manufacturing regarding Bi-metallic casting and casting-in of diamonds.

JEWELLERY, Men's. See also Links, Cuff.

Daco Manufacturing Ltd., Downsview, Ont.
Tel. 416-665-7717 Fax: 416-665-0338.
(P.) Ted Woyslaw
Export: N.E. USA, Western Europe.

JIGS.

Stamco Tool & Die Ltd., Windsor, Ont.

Tel. 519-734-6412 Fax: 519-734-6680.

(P.) Marvin Stamcoff

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA. Interest: Stamping and special machinery.

JOINTS, Expansion.

Elasto-Valve Rubber Products Inc., Sudbury, Ont.

Tel. 705-675-3366 Fax: 705-675-1967.

(P.) Ian Watson

Export: N.E. USA, N. Central USA. Foreign Reps. Alpha Sales, McKeesport, PA, Virginia Valve Co. Corp., Salem, VA, Repp the Rep Inc., St. Louis, MO, Salo Degnan Inc., Hibbing, MN, Process Controls Inc., Albuquerque, NM, Flow Control Inc., Needham, MA, U.S.A.

Emseal Corporation, Mississauga, Ont.

Tel. 416-678-2090 Fax: 416-672-3151.

(P.) Konrad Baerveldt

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong. Foreign Reps. Emseal Joint Systems Ltd., Stamford, CT, U.S.A.; Flowstrip Ltd., South Humberside, Great Britain. Interest: Bridge and parking deck expansion joint systems (modular thermoplastic rubber extrusions).

JUICES, Fruit, Bottled, Canned, etc.

Cobi Foods Inc., Port Williams, N.S.

Tel. 902-542-5722 Fax: 902-542-4444.

(G.M. Forzen, F.S. & Export) Graydon K. Cox

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Japan, Central America/Caribbean.

F.B.I. Brands Ltd., Richmond, B.C.

Tel. 604-270-0102 Fax: 604-270-8112.

(G.M.) Dick Howard

Export: N.W. USA, S.W. USA, China/Hong Kong, Japan, Australia, New Zealand. Interest: Packing of fruit juices, drinks, soft drinks and bottled waters (spring and glacier).

JUICES, Fruit, Concentrated.

Cobi Foods Inc., Port Williams, N.S.

Tel. 902-542-5722 Fax: 902-542-4444.

(G.M. Forzen, F.S. & Export) Graydon K. Cox

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Japan, Central America/Caribbean.

JUICES, Vegetable, Bottled, Canned, etc.

Cobi Foods Inc., Port Williams, N.S.

Tel. 902-542-5722 Fax: 902-542-4444.

(G.M. Forzen, F.S. & Export) Graydon K. Cox

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Japan, Central America/Caribbean.

F.B.I. Brands Ltd., Richmond, B.C.

Tel. 604-270-0102 Fax: 604-270-8112.

(G.M.) Dick Howard

Export: N.W. USA, S.W. USA, China/Hong Kong, Japan, Australia, New Zealand. Interest: Packing of fruit juices, drinks, soft drinks and bottled waters (spring and glacier).

K**KETTLES, Electric.**

Garland Commercial Ranges Limited, Mississauga, Ont.

Tel. 416-624-0260 Fax: 416-624-5669.

(Dir. Exp. Sales) W.B. Stone

Export: N.E. USA, Western Europe, Middle East, Africa, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Garland Catering Equipment Ltd., Middlesex, England.

Toastess Inc., Pointe Claire, Que.

Tel. 514-697-3320 Fax: 514-697-2057.

(V.P. Sales & Mktg.) Jerry Solomon

Export: N.E. USA, N. Central USA, S.W. USA, Western Europe, Central America/Caribbean.

KETTLES, Jacket, Cast Iron, Steel, Copper, Monel, Nickel or Stainless Steel.

Crown Food Service Equipment Ltd., Downsview, Ont.

Tel. 416-746-2358 Fax: 416-746-8324.

(Mktg. Admin.) William Humeniuk

Export: N.E. USA, N. Central USA, S. Central USA, Western Europe, S.E. Asia, Japan. Foreign Reps. Vulcan Hart Corp., Louisville KY, Market-Forge Co., Everett, MA, Southbend, Fuquay-Varina, NC, MBH International Corp., New York, NY, U.S.A.; Crane (UK) Ltd., Westerham Kent, England; Food Systems Inc., Nakano-Ku, Japan. Interest: Stainless steel fabrication of products related to the food service industry.

KEY BLANKS, Lock.

Ilco Unican Inc., Montreal, Que.

Tel. 514-735-5411 Fax: 514-735-8707.

(Exp. Mgr.) Christopher Beames

Export: Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean, South America. Interest: Locks, security hardware, access controls, key machines and key blanks.

KITCHEN UNITS, Compact (Stove, Refrigerator, Sink, etc.).

Canarm Ltd., Brockville, Ont.

Tel. 613-342-5424 Fax: 613-342-8437.

(P.) David Beatty

Export: N.E. USA, Central America/Caribbean. Foreign Reps. Canarm Inc., Syracuse, NY, U.S.A.

KNITTED GOODS, Cotton, Woollen or Synthetic.

Lishman, Paula, Limited, Blackstock, Ont.

Tel. 416-986-5096 Fax: 416-986-0764.

(G.M.) Patricia Turner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, China/Hong Kong, Japan. Foreign Reps. The far connection, Arcadia, CA, U.S.A.

Nellis, Zonda, Design Inc., Vancouver, B.C.

Tel. 604-736-5668 Fax: 604-736-3534.

(P.) Zonda Nellis

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. For. Rep., San Diego, CA, U.S.A.

KNIVES, Banding.

Dutch Industries Ltd., Regina, Sask.

Tel. 306-949-9522 Fax: 306-775-3346.

(V.P. Mktg.) Lionel Kambeitz

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand. Interest: Wind mill water pumps.

KNIVES, Chipper and Counter, Hog, Planing and Woodworking Machine, Veneer Cutting, etc.

McLean, H.J.G., Limited, Brantford, Ont.

Tel. 519-753-4221 Fax: 519-753-7828.

(P.) David R. Webster

Export: S.E. USA, N. Central USA, S. Central USA, Western Europe, Africa. Interest: Paper-roll handling.

L**LABELS, Embossed, Paper, Foil or Metallized.**

DRG Packaging, Toronto, Ont.

Tel. 416-421-1700 Fax: 416-421-7957.

(Dir. Sales & Mktg.) G.W. Leonard

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Macfarlane Nameplate & Anodizing Inc., Rexdale, Ont.

Tel. 416-675-7150 Fax: 416-675-8915.

(G.M.) Elliot Shendille

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Anodized aluminum nameplates and panels.

LABELS, Gummed.

DRG Packaging, Toronto, Ont.

Tel. 416-421-1700 Fax: 416-421-7957.

(Dir. Sales & Mktg.) G.W. Leonard

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

LABELS, Heat Seal.

DRG Packaging, Toronto, Ont.

Tel. 416-421-1700 Fax: 416-421-7957.

(Dir. Sales & Mktg.) G.W. Leonard

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

LABELS, in Rolls.

DRG Packaging, Toronto, Ont.

Tel. 416-421-1700 Fax: 416-421-7957.

(Dir. Sales & Mktg.) G.W. Leonard

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

LABELS, Leather or Vinyl.

Macfarlane Nameplate & Anodizing Inc., Rexdale, Ont.

Tel. 416-675-7150 Fax: 416-675-8915.

(G.M.) Elliot Shendille

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Anodized aluminum nameplates and panels.

LABELS OR TAPE, Pressure Sensitive.

Macfarlane Nameplate & Anodizing Inc., Rexdale, Ont.

Tel. 416-675-7150 Fax: 416-675-8915.

(G.M.) Elliot Shendille

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Anodized aluminum nameplates and panels.

LABORATORY EQUIPMENT.

Caframo Ltd., Warton, Ont.

Tel. 519-534-1080 Fax: 514-534-1088.

(Sales Co-ord) Donald Lemke

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Japan, S. Asia (incl. India, Pakistan), Central America/Caribbean. Foreign Reps. A.A. Assoc., Alington, TX, Exmar, Newport, PH, Glen Hardwick Assoc., Yorba Linda, CA, Anchor Assoc., Lake Forest, IL, Ches Marketing, Minneapolis, MN, U.S.A. Interest: Taiwan, Hong Kong, China and Germany.

Canadian Cabinets Company Ltd., Nepean, Ont.

Tel. 613-829-1433 Fax: 613-829-6331.

(Exec. V.P.) David C. Puddy

Export: N.E. USA, S.W. USA.

Corporation Scientifique Claisse Inc., Ste-Foy, Que.

Tel. 418-656-6453 Fax: 418-656-1169.

(Mgr.) Lucie Simard Nasra

Export: N.E. USA, S.E. USA, S. Central USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/ U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. ACA Systems OY, Vantaa, Finland; Ahmed Jaffer & Co. Ltd., Karachi, Javid Trading Corp., Tahore, Pakistan; Applied Research Laboratories, Dearborn, MI, ONG International, Belmont, MA, Spex Industries Inc., Edison, NJ, U.S.A.; Comef S.A., Saint-Cloud, Quality Service Recherche, Chateaufort-Malabry, France; Advanced Technical Services, Nicosia, Cyprus; Applied Research Lab., Ecublens, Suisse; Contractor Services Corp., Amman, Jordan; Diagno Tip Urunleri, Sem Ltd., Tekser Koll. Sti., Istanbul, Turkey; Envicon, Orsundsbro, Sweden; George Kent (Singapore), Singapore; Korea I.T.S. Co. Ltd., Seoul, Korea; Dynalab Corp., Philippines; Equilab, Madrid, Spain; H.R.T. Labortechnik GNBH, Deutschland, Germany; Materials Research Inst., Bombay,

Johns Scientific Inc., Toronto, Ont.

Tel. 416-699-5555 Fax: 416-699-6536.

(P.) J. Paul Richards

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean. Foreign Reps. Boferdall & Zonen, Belgium; Bu & Berntsen, Denmark; TG-Gruppen, Sweden; Walter Graf, Germany; CML Mance, France; Carter Chemicals, New Zealand.

LACQUERS, Clear, Brushing and LACQUER ENAMELS, Brushing.

Adamin Industries Ltd., Chateaugay, Que.
Tel. 514-692-8255 Fax: 514-692-5762.
(P.) S.I. Adam

Export: S.E. USA, N. Central USA, S.W. USA, China/Hong Kong. Interest: Adhesive or paint manufacturing

LACTOSE (Sugar of Milk).

Saputo Cheese Limited, St-Leonard, Que.
Tel. 514-328-6662 Fax: 514-328-3328.
(G.M.Int'l Sales) Rene Primeau

Export: N.E. USA, Japan, S. Asia (incl. India, Pakistan). Interest: Cheese and cheese by-products.

LAMPS, Electric, Floor and Pole.

Aristocrat Lamps & Lighting Ltd., Toronto, Ont.
Tel. 416-535-7805 Fax: 416-535-7841.
(P.) H. Hollander

LAMPS, Electric, Table.

Aristocrat Lamps & Lighting Ltd., Toronto, Ont.
Tel. 416-535-7805 Fax: 416-535-7841.
(P.) H. Hollander

LATCHES.

Eberhard Hardware Manufacturing Limited, Tillsonburg, Ont.
Tel. 519-842-8457 Fax: 519-688-0575.
(Inside S.M.) Gheryl Guchner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Eberhard Manufacturing Co., Strongsville, OH, U.S.A. Interest: Hardware for transportation industry (for truck bodies), locking and latching mechanisms for industrial applications (enclosure doors).

LATEX COMPOUNDS.

Polyresins Inc., Toronto, Ont.
Tel. 416-425-4010 Fax: 416-425-8905.
(Mktg.Mgr.) R. Voyer

Export: N.E. USA, N. Central USA. Interest: Resins for coatings and adhesives.

LAUNDRY AND DRY CLEANERS' SUPPLIES.

S.K.J. Manufacturing (1984) Ltd., Palmerston, Ont.
Tel. 519-343-2503 Fax: 519-343-2741.
(S.M.) Brian McMurren

Export: N.E. USA, S.E. USA, Australia, New Zealand.

LEAD, Pig (Refined).

Canada Metal Co., Limited, The, Toronto, Ont.
Tel. 416-465-4684 Fax: 416-465-8053.
(G.M.) Tom Banks

Export: N.E. USA, N. Central USA.

LEARNING AIDS.

Didatech Software Limited, Burnaby, B.C.
Tel. 604-299-4435 Fax: 604-299-2428.
(P.) Paul K. Melhus

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Foreign development of educational products.

Museum Electronics (1988) Ltd., Markham, Ont.
Tel. 416-474-1774 Fax: 416-474-1057.
(P.) Mel Hinde

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

LEATHER GOODS.

Bench Craft Leather Inc., Kitchener, Ont.
Tel. 519-576-4220 Fax: 519-741-5016.
(P. & G.M.) R. Murakami
Export: Japan.

Elegance Leather Goods Inc., Toronto, Ont.
Tel. 416-366-8601 Fax: 416-366-4127.
(P.) K.I. Beidas

Export: N.E. USA, N. Central USA, Middle East. Interest: Leather accessories, glassware, metal giftware, clocks and picture frames.

LECTERNS.

V.P. Visual Plastic Limited, Montreal, Que.
Tel. 514-739-3116 Fax: 514-739-0085.
(P.) J. Josephson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Africa, Central America/Caribbean. Foreign Reps. MagnaPlan Corp., Champlain, NY, Graphic Systems, Burlington, NC, U.S.A. Interest: Stationary drafting, meeting room supplies and equipment.

Visual Planning Corporation, Montreal, Que.
Tel. 514-739-3116 Fax: 514-739-0085.
(P. & G.M.) Joseph Josephson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Africa, Central America/Caribbean. Foreign Reps. MagnaPlan Corp., Champlain, NY, Graphic Systems, Burlington, NC, U.S.A. Interest: Stationery, drafting and meeting room supplies and equipment.

LEGGINGS, Safety, Leather and Asbestos.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P.Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

LENSES, Contact.

Specialty Contact Lens Ltd., Calgary, Alta.
Tel. 403-283-9506 Fax: 403-283-1014.
(Dir.Research) Bill Sturm

Export: N.E. USA, N.W. USA, S.W. USA, Western Europe, Africa, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand. Interest: A new family of ultrapermeable contact lens products.

LETTERS, Steel Die.

Lepage Precision Tools Inc., Chomedey, Laval, Que.
Tel. 514-682-3825 Fax: 514-682-9391.
(P.) Hugh Lepage

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

LETTERS AND NUMBERS. Metal (1); Plastic (2); Wood (3).

Lepage Precision Tools Inc., Chomedey, Laval, Que.
Tel. 514-682-3825 Fax: 514-682-9391.
(P.) Hugh Lepage

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

LIFE PRESERVERS AND RING BUOYS.

Rotech Industries Limited, Mississauga, Ont.
Tel. 416-890-5990 Fax: 416-890-6359.
(Exec.V.P.) R. Sherwood

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, Japan, Australia, New Zealand.

LIFT TRUCKS AND ATTACHMENTS. See also Trucks, Elevating and Transfer.

Burgess Power Train & Mfg. Inc., Sudbury, Ont.
Tel. 705-897-4911 Fax: 705-897-4289.
(V.P.Exp.Mktg.) Tim Edwards

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, Australia, New Zealand, South America.

Erectoweld Company Limited, Oakville, Ont.
Tel. 416-845-7597 Fax: 416-845-9223.
(P.) F. Bollinger

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand. Interest: Aquatic plant harvester and support equipment.

Liftking Incorporated, Woodbridge, Ont.
Tel. 416-749-1596.
(G.M.) Mark Aldrovandi

Export: S.E. USA, S. Central USA, N.W. USA, S.W. USA, Africa, China/Hong Kong.

Sellick Equipment Limited, Harrow, Ont.
Tel. 519-738-2255 Fax: 519-738-3477.
(Admin.Mgr.) David Sellick

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa. Interest: Material handling equipment, construction equipment, defence and mining equipment.

Weldco Beales, Burnaby, B.C.
Tel. 604-294-2222 Fax: 604-294-1292.
(Mktg.Mgr.) Paul Cox

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Manufacturing military projects.

LIFTING EQUIPMENT. Air (1); Vacuum (2).

Containermate, Burnaby, B.C.
Tel. 604-432-9870 Fax: 604-433-7271.
(V.P. & Mng.Dir.) Gerard Edwards

Export: N.E. USA, S.E. USA. Foreign Reps. Ferranti International, Oldham, England; Taylor Machine Works Inc., Louisville, MS, U.S.A. Interest: Materials handling equipment as it relates to marine and cargo containers.

LIFTS for the Handicapped.

Garaventa (Canada) Ltd., Surrey, B.C.
Tel. 604-594-0422 Fax: 604-594-9915.
(Exp.Mgr.) Gordon Smith

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Associated Engineers Ltd., Lowloon, Hong Kong; G&T S.R.L., Buenos Aires, Argentina; Goldstar Industrial Machinery Division, Seoul, Korea; Handling Equipment (N.Z.) Ltd., Auckland, New Zealand; Japn Abilities Inc., Tokyo, Japan; P.R. King & Sons, Marrickville, N.S.W., Australia; Yeou Shyang Industrial Ltd., Taipei, Taiwan.

LIGHTERS, Fire.

Linwo Industries division of Harcros Chemicals Canada, Inc., Agincourt, Ont.
Tel. 416-292-1456 Fax: 416-292-4573.
(G.M.) Wayne Gilbert

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA.

LIGHTING SYSTEMS, Emergency.

Lumacell Inc., Div. of Square D Co., Scarborough, Ont.
Tel. 416-292-9782 Fax: 416-299-0024.
(Mktg.Mgr.) Barry Steinberg

Export: S.E. USA, Africa, Central America/Caribbean, South America. Interest: UPS systems.

LIGHTS, Port.

Hastings Brass Foundry Limited, Vancouver, B.C.
Tel. 604-253-2811 Fax: 604-253-3133.
(S.M.) David Esworthy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia. Foreign Reps. Seimi, Brost, France.

LINERS, Ceramic.

Williams & Wilson Ltd., Industrial Ceramics Division, Montreal, Que.
Tel. 514-866-2851 Fax: 514-866-3025.
(G.M.Eng'r Prod.Div.) Michael McCulloch

Export: N.E. USA, S. Central USA, S.W. USA, Africa, South America. Foreign Reps. Hunter Laboratories, Sparks, NY, U.S.A. Interest: Marketing of GHAF Assay furnace.

LINGERIE. See also Underwear, Nylon; Underwear, Rayon; Underwear, Silk.

Comfort Clothing Kingston Inc., Kingston, Ont.
Tel. 613-546-5224.
(Mktg. Mgr.) Elinor Rush
Export: N.E. USA, S.E. USA.

Romantic Night by Lilianne Inc., Downsview, Ont.
Tel. 416-665-6181 Fax: 416-665-1862.
(P.) L. Mann
Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, Japan. Interest: Laddies sleepwear.

LININGS, Acid Proof for Tanks.

CPF Dualam Ltd., Montreal North, Que.
Tel. 514-321-4280 Fax: 514-321-4282.
(G.M.) Paul Habib
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Eastern Europe/U.S.S.R., S. Asia (incl. India, Pakistan), Australia, New Zealand, South America.

LININGS, Lagoons, Ponds, etc.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P. Int'l Mktg.) Glen Fell
Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

LININGS, Rubber.

ELP Products Ltd., Calgary, Alta.
Tel. 403-279-2407 Fax: 403-236-7919.
(P.) B. Ronellenfitch
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), South America. Foreign Reps. Fiberprep Inc., Taunton, MA, U.S.A.; E & M Lamort, Le Francois, France; Aikawa Iron Works Co. Ltd., Shizuoka-Shi, Japan. Interest: Products manufactured from solid cast polyurethanes.

LINKS, Fuse.

S & C Electric Canada Ltd., Rexdale, Ont.
Tel. 416-249-9171 Fax: 416-249-6051.
(Dir. Mgr.) H.K. Sandlos
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), Central America/Caribbean.

LOADERS, Box Car.

Mould-Tek Industries Inc., Scarborough, Ont.
Tel. 416-285-5400 Fax: 416-285-5432.
(V.P.) Ken Hoffman
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Berg Chilling Systems Ltd., Woodale, IL, U.S.A.

LOADERS, Front End.

Burgess Power Train & Mfg. Inc., Sudbury, Ont.
Tel. 705-897-4911 Fax: 705-897-4289.
(V.P. Exp. Mktg.) Tim Edwards
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, Australia, New Zealand, South America.

Ezee-On Manufacturing Ltd., Vegreville, Alta.
Tel. 403-632-2126 Fax: 403-632-6221.
(G.M.) Eugene Demkiw
Export: N. Central USA, N.W. USA, Middle East, Australia, New Zealand.

Leon-Ram Enterprises Inc., Yorkton, Sask.
Tel. 306-783-6592 Fax: 306-782-1884.
(V.P.) Ray Malinowski
Export: N. Central USA, N.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Hydraulics and skid steer loaders.

LOADERS, Sand, Gravel, etc.

Burgess Power Train & Mfg. Inc., Sudbury, Ont.
Tel. 705-897-4911 Fax: 705-897-4289.
(V.P. Exp. Mktg.) Tim Edwards
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, Australia, New Zealand, South America.

LOADERS AND UNLOADERS, Pneumatic.

Mould-Tek Industries Inc., Scarborough, Ont.
Tel. 416-285-5400 Fax: 416-285-5432.
(V.P.) Ken Hoffman
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Berg Chilling Systems Ltd., Woodale, IL, U.S.A.

LOBSTER MEAT, Canned.

De Blois Likely Ltd., Charlottetown, P.E.I.
Tel. 902-894-7355 Fax: 902-566-5667.
(Mgr.) G.C. Burden
Export: Western Europe, Japan. Foreign Reps. DeCoen & Co. Aktiebolag, Sweden, Messrs. Alfred Kippoff, Germany.
Northumberland Seafoods Limited, Charlottetown, P.E.I.
Tel. 902-892-1017 Fax: 902-566-5065.
(Mktg. Mgr.) Roland McInnis
Export: N.E. USA, S.E. USA, Western Europe, Japan.

LOBSTERS, Live and Frozen.

De Blois Likely Ltd., Charlottetown, P.E.I.
Tel. 902-894-7355 Fax: 902-566-5667.
(Mgr.) G.C. Burden
Export: Western Europe, Japan. Foreign Reps. DeCoen & Co. Aktiebolag, Sweden, Messrs. Alfred Kippoff, Germany.
Northumberland Seafoods Limited, Charlottetown, P.E.I.
Tel. 902-892-1017 Fax: 902-566-5065.
(Mktg. Mgr.) Roland McInnis
Export: N.E. USA, S.E. USA, Western Europe, Japan.

LOCKS, Bicycle and Locker (Padlocks).

Dudley Inc., Hemmingford, Que.
Tel. 514-247-2744 Fax: 514-247-3341.
(S.M.) Laurent Denis
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Lock products and products for educational market.

LOCKS, Cylindrical.

Eberhard Hardware Manufacturing Limited, Tillsonburg, Ont.
Tel. 519-842-8457 Fax: 519-688-0575.
(Inside S.M.) Gheryl Guchner
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Eberhard Manufacturing Co., Strongsville, OH, U.S.A. Interest: Hardware for transportation industry (for truck bodies), locking and latching mechanisms for industrial applications (enclosure doors).

LOCKS, Dead, Mortise, Cylinder, Door, etc.

Eberhard Hardware Manufacturing Limited, Tillsonburg, Ont.
Tel. 519-842-8457 Fax: 519-688-0575.
(Inside S.M.) Gheryl Guchner
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Eberhard Manufacturing Co., Strongsville, OH, U.S.A. Interest: Hardware for transportation industry (for truck bodies), locking and latching mechanisms for industrial applications (enclosure doors).

LOG HANDLING EQUIPMENT.

Craig's Machine Shop Ltd., Hartland, N.B.
Tel. 506-375-4493 Fax: 506-375-4848.
(V.P.) John W. Craig
Export: N.E. USA, S.E. USA, N. Central USA.
Oliver, A.H., Machinery Inc., Orillia, Ont.
Tel. 705-326-4442.
(Mgr.) Elwood G. Oliver

Export: N.E. USA, Central America/Caribbean, South America.

Rotobec Inc., Ste-Justine, Que.
Tel. 418-383-3002 Fax: 418-383-5334.
(Dir. Mktg. & Sales) Rejean Lessard
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, South America. Foreign Reps. Rotobec USA Inc., Littleton, NH, U.S.A. Interest: Forest harvesting wood handling, any products that has to do with those two fields of activity such as log loaders, wood processors, grapples, etc.

Tanguay Industries Inc., Stefoy, Que.
Tel. 418-688-8031 Fax: 418-688-0773.
(V.P. Mktg.) Stan Hache
Export: N.E. USA, N.W. USA, South America. Foreign Reps. Jordan Milton, Concord, NH, N.C. Machinery, Tukila, WA, U.S.A. Interest: Manufacturing or distributing forestry related products.

LOUDSPEAKER ENCLOSURES.

Yorkville Sound Limited, Scarborough, Ont.
Tel. 416-751-8481 Fax: 416-751-8746.
(Exp. Mgr.) Ron Tizzard
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Foreign Reps. Yorkville Sound Inc., Niagara Falls, NY, U.S.A. Interest: P/A cabinets.

LOUDSPEAKERS.

Axiom Audio, Dwight, Ont.
Tel. 705-635-2221 Fax: 705-635-1972.
(P.) Ian Colquhoun
Export: N.E. USA, S.W. USA, S.E. USA, China/Hong Kong, Japan, Australia, New Zealand. Foreign Reps. Harry Rosenblum co. Ltd., White Plains, NY, U.S.A.; Aero Plax, Hong Kong

LUMBER, HARDWOOD. Ash, Basswood, Elm (1); Beech, Birch, Maple (2); Butternut, Cherry (3); Chestnut (4); Hickory (5); Walnut (6); Oak (7); Poplar and Cottonwood (8); Alder (9).

Audet, Joseph, Ltée., Ste-Rose de Watford, Que.
Tel. 418-267-4151 Fax: 418-267-5200.
(G.M.) Charles Audet
Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA, Japan.

Crête, Gérard & Fils Inc., St-Séverin de Proulxville, Que.
Tel. 418-365-7501 Fax: 418-365-3268.
(Mgr. Exp. Sales) Michel Gagne
Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, Middle East, Africa.

Elmsdale Lumber Company Limited, Elmsdale, N.S.
Tel. 902-883-2276 Fax: 902-883-2324.
(P.) Robin J. Wilber
Export: Western Europe.

Lajambe Forest Products Limited, Sault Ste. Marie, Ont.
Tel. 705-759-1500 Fax: 705-759-5960.
(S.M. Europe) Steve Allen
Export: N. Central USA, S. Central USA, S.W. USA, S.E. Asia, Japan. Interest: White pine lumber.

Lemire Lumber Co. Inc., Sherbrooke, Que.
Tel. 819-562-7466 Fax: 819-564-2672.
(P. & Exp. S.M.) A.G. Lemire
Export: Western Europe, S.E. Asia, Japan.

Wood Decor Ltd., Minto, N.B.
Tel. 506-327-3363 Fax: 506-327-6900.
(P. & G.M.) Bertin P. Pelletier
Export: N.E. USA, N. Central USA, Japan.

LUMBER, Kiln Dried.

Jones Wood Industries Inc., Agincourt, Ont.
Tel. 416-291-8457 Fax: 416-291-4299.
(S.M.) David Powley
Export: N.E. USA, Western Europe.

Leslie Forest Products Ltd., Delta, B.C.
Tel. 604-274-3432 Fax: 604-946-5416.
(Sales Person) Serj Sangara
Export: N.E. USA, N.W. USA.

Tolko Industries Ltd., Vernon, B.C.
Tel. 604-545-4411 Fax: 604-545-5133.
(V.P.) John Thorlakson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Interest: Wood fibre based products.

LUMBER, SOFTWOOD. Cedar (1); Douglas Fir (2); Hemlock (3); Larch, Tamarack (4); Pine (5); Spruce and Balsam (6); S.P.F. (7).

Aspen Planers Ltd., Merritt, B.C.
Tel. 604-378-9266 Fax: 604-378-9123.
(Prop.) T.S. Ghog

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, Middle East, Australia, New Zealand. Interest: Value added products such as supplying a finished product.

Buchanan Lumber, High Prairie, Alta.
Tel. 403-523-4544.
(P.) W. Gordon Buchanan

Export: S.E. USA, N. Central USA, Western Europe, Japan.

Export: S.E. USA, N. Central USA, Western Europe, Japan.

Crête, Gérard & Fils Inc., St-Séverin de Proulxville, Que.
Tel. 418-365-7501 Fax: 418-365-3268.
(Mgr. Exp. Sales) Michel Gagne

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, Middle East, Africa.

Elmsdale Lumber Company Limited, Elmsdale, N.S.
Tel. 902-883-2276 Fax: 902-883-2324.
(P.) Robin J. Wilber

Export: Western Europe.

Kangas, R.W., Ltd., Ignace, Ont.
Tel. 807-934-2282.
(Mill Mgr.) Luke R. Morrison

Export: N. Central USA. Interest: Timber frame manufacturers, including home and cottage construction manufacturers that will use our raw product in their processes.

Lajambe Forest Products Limited, Sault Ste. Marie, Ont.
Tel. 705-759-1500 Fax: 705-759-5960.
(S.M. Europe) Steve Allen

Export: N. Central USA, S. Central USA, S.W. USA, S.E. Asia, Japan. Interest: White pine lumber.

Leslie Forest Products Ltd., Delta, B.C.
Tel. 604-274-3432 Fax: 604-946-5416.
(Sales Person) Serj Sangara

Export: N.E. USA, N.W. USA.

Lulumco Inc., Luceville, Que.
Tel. 418-739-4881 Fax: 418-739-3962.
(S.M.) Jacques Boudreau

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA.

Tolko Industries Ltd., Vernon, B.C.
Tel. 604-545-4411 Fax: 604-545-5133.
(V.P.) John Thorlakson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Interest: Wood fibre based products.

Weyerhaeuser Canada Ltd., Alberta Division, Edmonton, Alta.
Tel. 403-452-5395 Fax: 403-454-3075.
(Sales & Mktg. Mgr.) Gary John Martin

Export: N.W. USA, S.W. USA, Western Europe, Japan.

LUMBER, Treated. Creosote (1); Pentachlorophenol (2); Ammoniacal Copper Arsenate (ACA) (3); Chromated Copper Arsenate (CCA) (4); Fire Retardant (5).

Lyle Forest Products Ltd., Chilliwack, B.C.
Tel. 604-792-8524 Fax: 604-792-4298.
(P.) Robert Lester

Export: N.E. USA, N.W. USA, Western Europe, Japan, Australia, New Zealand.

Prendville Wood Preservers Ltd., Winnipeg, Man.
Tel. 204-633-7238 Fax: 204-694-7232.
(S.M.) Merv Bohn

Export: N.E. USA, N. Central USA.

MACARONI.

Catelli (1989) Inc., Willowdale, Ont.
Tel. 416-497-9901 Fax: 416-497-9922.
(Exp. Mgr.) J.K. Murphy

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean.

M

MACHINERY, Abattoir.

Simonsen, Knud, Industries Ltd., Rexdale, Ont.
Tel. 416-675-6166.
(G.M.) Lyle W. Norrie

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Mexico, Western Europe, Eastern Europe/U.S.S.R., China/Hong Kong, Japan, Central America/Caribbean, South America.

MACHINERY, Asbestos.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

MACHINERY, Automatic.

Cassco Machines, Div. Canada Stamp, Toronto, Ont.
Tel. 416-425-4140 Fax: 416-425-6196.
(V.P.) Ken Thuro

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, China/Hong Kong, Central America/Caribbean, South America. Foreign Reps. T.A.P.F., England; B. Grauel & Co., Berlin, Germany; United International, Cairo, Egypt; Color-Dec Italy, Capezzano, Italy; Wagner Engraving, Kirkwood, MO, U.S.A.; Luxor Trading, Hong Kong.

Edson Packaging Machinery Limited, Hamilton Ont.
Tel. 416-385-3201 Fax: 416-385-8775.
(Mgr. Sales & Mktg.) John A. Dallas

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Middle East, Australia, New Zealand. Foreign Reps. Heat & Control Pty. Ltd., Sydney, N.S.W., Australia; Otto Hansel Machinery Ltd., Peterborough, England. Interest: Packaging machinery.

FLV Automation Systems Inc., Mississauga, Ont.
Tel. 416-238-9290 Fax: 416-238-5075.
(V.P.) Vinode Ramnauth

Export: N.E. USA. Interest: Machines tools and CNC equipment.

Montreal Milling Cutter Co. Ltd., Laval, Que.
Tel. 514-662-2533 Fax: 514-662-3590.
(Exp. Dir.) Steve Foldesi, Jr.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Central America/Caribbean, South America. Foreign Reps. Darfirm, Herfordshire, England.

MACHINERY, Baling. See also Balers, Waste Paper, etc.; Presses, Baling.

Gerrard-Ovalstrapping, Division of Eli Limited, Burlington, Ont.
Tel. 416-632-3662 Fax: 416-639-2290.
(P. & G.M.) Jack E. White

Export: S.E. USA, N.W. USA, Western Europe, Africa, S.E. Asia, Australia, New Zealand. Interest: Tying of bales of pulp.

MACHINERY, Blending.

Mould-Tek Industries Inc., Scarborough, Ont.
Tel. 416-285-5400 Fax: 416-285-5432.
(V.P.) Ken Hoffman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Berg Chilling Systems Ltd., Woodale, IL, U.S.A.

MACHINERY, Boring.

Automatic 'V' Growing Inc., Weston, Ont.
Tel. 416-749-5281 Fax: 416-749-6254.
(P.) Tibor Benyovits

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Eastern Europe/U.S.S.R..

B & D Portable Align Boring, Sudbury, Ont.
Tel. 705-566-7429 Fax: 705-566-2780.
(Mktg. Mgr.) J. Vince O'Driscoll

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, South America.

Doucet Machineries Inc., Daveluyville, Que.
Tel. 819-367-2633 Fax: 819-367-2100.
(Mktg. Mgr.) Andre Cyr

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, South America. Interest: Material handling equipment as applied to woodworking industry.

MACHINERY, Box-Sealing.

Edson Packaging Machinery Limited, Hamilton Ont.
Tel. 416-385-3201 Fax: 416-385-8775.
(Mgr. Sales & Mktg.) John A. Dallas

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Middle East, Australia, New Zealand. Foreign Reps. Heat & Control Pty. Ltd., Sydney, N.S.W., Australia; Otto Hansel Machinery Ltd., Peterborough, England. Interest: Packaging machinery.

MACHINERY, Casting.

Quiptec Inc., Barrie, Ont.
Tel. 705-721-0101 Fax: 705-721-0401.
(P.) David D.C. McDonald

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. George Fischer Foundry Systems, Holly, MI, U.S.A.

MACHINERY, Centrifugal. See also Pumps, Centrifugal.

ELP Products Ltd., Calgary, Alta.
Tel. 403-279-2407 Fax: 403-236-7919.
(P.) B. Ronellenfitch

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), South America. Foreign Reps. Fiberprep Inc., Taunton, MA, U.S.A.; E & M Lamort, Le Francois, France; Aikawa Iron Works Co. Ltd., Shizuoka-Shi, Japan. Interest: Products manufactured from solid cast polyurethanes.

MACHINERY, Cleaning and Drying, Metal Parts.

Armort Products Ltd., Thunder Bay, Ont.
Tel. 807-345-0333.
(P.) Martti Heimonen

Export: N. Central USA, N.W. USA.

MACHINERY, Coal-handling.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

MACHINERY, Coiling.

Samco Machinery Limited, Scarborough, Ont.
Tel. 416-293-2277 Fax: 416-293-8056.
(P.) J.P. Repovs

Export: N.E. USA, N. Central USA, S. Central USA, S.W. USA. Foreign Reps. Kent Corp., North Rohalton, OH, U.S.A. Interest: Rollforming machinery or products requiring rollformed shapes.

MACHINERY, Concrete Building Block and Brick.

Dy-Core Systems Inc., Vancouver, B.C.
Tel. 604-254-8171 Fax: 604-255-6506.
(Mktg.Mgr.) John Downie

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Imex Engineering & Machinery Co. Ltd., Bangkok, Thailand, OTEP, Cedex, France. Interest: Technology in regards to precast building systems and the use of vibration in a zero slump concrete mix.

MACHINERY, Conveyor. See also Conveyors; Carriers.

Dorssers Inc., Blenheim, Ont.
Tel. 519-676-8113 Fax: 519-676-4427.
(Mgr.) Peter Timmerman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Africa, Australia, New Zealand. Foreign Reps. Idaho Oregon Mill Supply, Ontario, OR, Flakee Mills Inc., Lincoln, NE, Edd-Johnston & Associates, Birmingham, AL, Arkin Sales Inc., Clarendon Hills, IL, Mill Elevator Supply, NM, Hydraulix Sales & Service, Springdale, AR, U.S.A. Interest: Sales of pellet mill dies and rolls.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Phoenix Custom Machines Inc., Concord, Ont.
Tel. 416-738-0101 Fax: 416-738-5750.
(P.) Mike Mikellides

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Plastic handling systems and recycling equipment.

MACHINERY, Conveyor Belt Cleaning.

Doucet Machineries Inc., Daveluyville, Que.
Tel. 819-367-2633 Fax: 819-367-2100.
(Mktg. Mgr.) Andre Cyr

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, South America. Interest: Material handling equipment as applied to woodworking industry.

MACHINERY, Die Casting.

Precision Products & Services Ltd., Charlottetown, P.E.I.
Tel. 902-368-5678 Fax: 902-368-7087.
(P. & G.M.) B. Dykeman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

MACHINERY, Drilling.

Ardcan Industries Ltd., Stony Plain, Alta.
Tel. 403-963-5110 Fax: 403-963-0241.
(V.P. & G.M.) George Pankewich

Export: Middle East, Africa, S. Asia (incl. India, Pakistan). Interest: Off Road Vehicles

Canterra Engineering Ltd., Calgary, Alta.
Tel. 403-295-7676 Fax: 403-295-7683.
(P.) Vern Hult

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Waterwell, mining and seismic drilling equipment.

Failing, George E., Supply Company, Edmonton, Alta.
Tel. 403-447-1485 Fax: 403-447-1739.
(V.P.Mktg.) C.E. (Chuck) Roblin

Export: Middle East, China/Hong Kong, Central America/Caribbean, Africa.

JKS Boyles International Inc., Toronto, Ont.
Tel. 416-789-0611 Fax: 416-785-1868.
(V.P.Exp.) Stanley D. Stewart

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. France, Australia, Bangladesh, Bolivia, Singapore, Chile, Colombia, Costa Rica, Cyprus, Dominican Republic, Egypt, Ethiopia, Ghana, Greece, Guatemala, England, Italy, Jordan, Mexico, Morocco, Nepal, Nigeria, Sultanate of Oman, Pakistan, Panama, Peru, Portugal, South Africa, Sri Lanka, Sweden, Syria, Turkey, U.S.A., Yugoslavia, Zambia, Zimbabwe.

MACHINERY, Elevating.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

MACHINERY, Extrusion.

K & S Future Design Inc., Brampton, Ont.
Tel. 416-453-9978 Fax: 416-453-6089.
(P.) Robert D. Krycki

Export: N.E. USA, N. Central USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, China/Hong Kong, Central America/Caribbean, South America. Interest: Blown film accessory equipment and complete lines.

MACHINERY, Filling, Packaging, Labelling and Wrapping. See also Bottle Filling Equipment; Carton Filling and Sealing Equipment.

Edson Packaging Machinery Limited, Hamilton Ont.
Tel. 416-385-3201 Fax: 416-385-8775.
(Mgr.Sales & Mktg.) John A. Dallas

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Middle East, Australia, New Zealand. Foreign Reps. Heat & Control Pty. Ltd., Sydney, N.S.W., Australia; Otto Hansel Machinery Ltd., Peterborough, England. Interest: Packaging machinery.

Hauser Machinery Limited, Scarborough, Ont.
Tel. 416-759-1136 Fax: 416-759-2647.
(P.) A. Hauser

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: filling and packaging machines.

Klement, Karl, Packaging Machinery Co. Ltd., Markham, Ont.
Tel. 416-475-5941 Fax: 416-475-5998.
(P.) Karl Klement

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Eastern Europe/U.S.S.R.. Interest: Manufacture products for other countries.

Timber Specialties Ltd., Campbellville, Ont.
Tel. 416-854-2244 Fax: 416-854-0834.
(P.) Tom P. McGill

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe. Interest: Automated material handling systems and forest products equipment.

Wiesco Canada Limited, Waterloo, Ont.
Tel. 519-622-6666 Fax: 519-622-6669.
(P.) P.J. Wiese

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA. Interest: Packaging and processing equipment.

MACHINERY, Food Processing.

ABCO Industries Limited, Lunenburg, N.S.
Tel. 902-634-8821 Fax: 902-634-8583.
(Mktg.Mgr.) Alec W. Gingell

Export: N. Central USA, N.W. USA, S.W. USA, Western Europe. Foreign Reps. FMC(Australia) Ltd., Victoria, Australia; CBS Engineering Ltd., Auckland, N.Z.; Hughes Co. Inc., WI, Mountain Pacific Machinery, OR, Gooding Associates, CA, USA; Peter Holland Food Machinery Ltd., Lincolnshire, PMS Food Base Ltd., Filey, England. Interest: Vegetable or fish processing equipment

Ferro Technique Ltd./Ltée., Montreal, Que.
Tel. 514-341-3450 Fax: 514-341-1866.
(V.P.Sales & Mktg.) R. Wenker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong. Interest: Hydr and pneumatic accessories (valves, pumps, etc.).

Klement, Karl, Packaging Machinery Co. Ltd., Markham, Ont.
Tel. 416-475-5941 Fax: 416-475-5998.
(P.) Karl Klement

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Eastern Europe/U.S.S.R.. Interest: Manufacture products for other countries.

Mar-Con Wire Belt Inc., Richmond, B.C.
Tel. 604-278-8922 Fax: 604-278-8938.
(P.) Michael H.L. Chiu

Export: N.W. USA. Interest: Food processing equipment.

Quadro Engineering Incorporated, Waterloo, Ont.
Tel. 519-884-9660 Fax: 519-884-0253.
(V.P.Sales & Mktg.) Dave Adams

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean, South America. Interest: Process equipment for the pharmaceutical, food, fine chemicals and cosmetic product industry.

Quadro Process Inc., St. Jacobs, Ont.
Tel. 519-664-3724 Fax: 519-884-0253.
(P.) David Adams

Export: N.E. USA, S.E. USA, N. Central USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Plantas Anderson, C.A., Caracas, Venezuela; Ytron-Quadro (UK) Ltd., Herts, England; MacEwans Machinery Ltd., Auckland, New Zealand; JP Proces, Laholmsområdet, Sweden; F. Mundwiler & Co., Ruschlikon, Switzerland; Ing Jon Rasmussen, Oslo, Norway; Mutual Corp., Osaka, Japan; Ytron-Dr R Karg, GmbH, Affalterbach, M.M. Dettmer (Ytron), Hildesheim-Bavenstedt, Germany; P.T. United Chemcials Inter Aneka, Jakarta, Indonesia; Tarik Trading Establishment, Riyadh, Saudi Arabia; Universal Pharma, Safat Kuwait, Kuwait; FMC (Australia) Ltd., Victoria, Australia; Food & Cosmetic Systems Co. Ltd., Bangkok, Thailand; Quardro Inc. (US) CA, Sonoma, CA, Quadro Inc., Park Ridge, NJ, U.S.A.; Food Technology Ltd., Howick, New Zealand; Juru-Rubcoil sdn. bhd.,

MACHINERY, Forming.

G.N. Plastics Company Limited, Chester, N.S.
(P.) G. Nemeskeri

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Altech Co. Ltd., Osaka, Tokyo, Japan; Anton Huber GmbH, Freilassing, Germany; Molybon Agenturer AB, Tygelsio, Sweden; Polyfa, Copenhagen, Denmark; K.L.A. Trade & Eng. Ltd., Herzua, Israel.

MACHINERY, Glass Washing.

Champion Moyer Diebel, Jordan Station, Ont.
Tel. 416-562-4195 Fax: 416-562-4618.
(Exec.V.P.) Hafeez Raman

Export: S.E. USA, Western Europe, Australia, New Zealand. Foreign Reps. Commenda Via Galileo Galilei, Italy; Adisa, Barcelona, Spain; Clenaglass, Farnham, Surrey, England.

MACHINERY, Grain Elevator.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

MACHINERY, Grooving.

Automatic 'V' Growing Inc., Weston, Ont.
Tel. 416-749-5281 Fax: 416-749-6254.
(P.) Tibor Benyovits

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Eastern Europe/U.S.S.R..

MACHINERY, Hard Gelatin Capsule.

Capsule Technology Int'l (1990) Inc., Windsor, Ont.
Tel. 519-969-5404 Fax: 519-969-7378.
(V.P.Mktg.) Stephen Richard Lukas

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Industrias Capsuvar, S.A., Caracas, Venezuela; Genneau Caps International, France; Capsule Technology-Puerto Rico, Inc., Arroyo, Puerto Rico; Intercaps Philippines Inc., Metro Manila, Philippines.

MACHINERY, Hot Stamping.

Cassco Machines, Div. Canada Stamp, Toronto, Ont.
Tel. 416-425-4140 Fax: 416-425-6196.
(V.P.) Ken Thuro

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, China/Hong Kong, Central America/Caribbean, South America. Foreign Reps. T.A.P.F., England; B. Grauel & Co., Berlin, Germany; United International, Cairo, Egypt; Color-Dec Italy, Capizzano, Italy; Wagner Engraving, Kirkwood, MO, U.S.A.; Luxor Trading, Hong Kong.

MACHINERY, Log Deck.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Oliver, A.H., Machinery Inc., Orillia, Ont.
Tel. 705-326-4442.
(Mgr.) Elwood G. Oliver

Export: N.E. USA, Central America/Caribbean, South America.

MACHINERY, Logging.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Ramsay Machine Works, Limited, Victoria, B.C.
Tel. 604-384-5314 Fax: 604-389-0504.
(P.) G.H.P. Ramsay

Export: N.E. USA, S.E. USA, S. Central USA. Interest: Environmental products.

MACHINERY, Metal Working.

Accurpress Mfg. Ltd., Richmond, B.C.
Tel. 604-274-8313 Fax: 604-271-5850.
(P.) E.E. Hiltton

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, S.E. Asia, China/Hong Kong.

Advanced Dynamics Corporation Ltd., St. Bruno, Que.
Tel. 514-653-7220 Fax: 514-653-8460.
(V.P.Sales) R.D. Banham

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe.

International Controls Limited, Oldcastle, Ont.
Tel. 519-737-1244 Fax: 519-737-6096.
(P.) Allen Thornton

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Foreign Reps. International Controls USA, Lake Orion, MI, U.S.A. Interest: Press room equipment, coil feeding, uncoilers and straighteners.

MACHINERY, Mining. See also Classifiers, Ore; Crushers; Mills, etc.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Ingersoll-Rand Canada Inc., Kirkland, Que.
Tel. 514-695-9040 Fax: 514-695-0963.
(P. & C.E.O.) William L. Mallory

Export: Mexico, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. I-R Co., Europe, Australia and India. Interest: Machinery and equipment to Eastern Europe area.

J.M. Ore Dressing Equipment Co. Ltd., Timmins, Ont.
Tel. 705-268-6660 Fax: 705-264-2435.
(P.) Ernest Yaris

Export: N.E. USA, N.W. USA, S.W. USA, Mexico, Africa, Central America/Caribbean, South America. Interest: Mineral processing equipment.

Lovat Tunnel Equipment Inc., Rexdale, Ont.
Tel. 416-675-3293 Fax: 416-675-6702.
(V.P.) R.P. Lovat

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R., Australia, New Zealand, South America.

RMS-Ross Corporation, Sardis, B.C.
Tel. 604-792-5911 Fax: 604-792-7148.
(P.) Terry Plummer

Export: N.W. USA, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Placer gold and fine gold recovery systems.

Team Manufacturing Ltd., Langley, B.C.
Tel. 604-888-5488 Fax: 604-888-5499.
(P.) Terry Thiessen

Export: N. Central USA, N.W. USA, Africa, China/Hong Kong.

Teledyne Canada Mining Products, Thornbury, Ont.
Tel. 519-599-2015.
(Sales Mgr.) Claude St. Jean

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Tecmac Ltda., Santiago, Chile; Salgaocar Engineers Pvt. Ltd., New Delhi, India; Mecaminas S.A., Madrid, Spain; Comercial Andina Industrial S.R.L., Lima, Peru; KML Industries Pty. Ltd., Cobar, Australia; Ferronikel C.A., Caracas, Venezuela. Interest: Products for construction, mining and quarry industries.

Western Rock Bit Company Limited, Calgary, Alta.
Tel. 403-255-0141 Fax: 403-255-3831.
(V.P.Mktg.) R.A. Pozzebon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, South America. Interest: Any metal (steel) machined or fabricated products.

MACHINERY, Moulding. Plastic (1); Wood (2); Rubber (3).

Quiptec Inc., Barrie, Ont.
Tel. 705-721-0101 Fax: 705-721-0401.
(P.) David D.C. McDonald

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. George Fischer Foundry Systems, Holly, MI, U.S.A.

MACHINERY, Paper Mill. See also Drives; Screens; etc.

Advanced Dynamics Corporation Ltd., St. Bruno, Que.
Tel. 514-653-7220 Fax: 514-653-8460.
(V.P.Sales) R.D. Banham

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe.

Flakt Ross Inc., LaSalle, Que.
Tel. 514-366-5160 Fax: 514-366-3608.
(V.P.Sales & Mktg.) Ed Siedlak

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe, Africa, S.E. Asia, Australia, New Zealand, South America. Foreign Reps. Flakt Ross Inc., Appleton, WI, Marietta, GA, U.S.A. Interest: Pulp and paper drying technology.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Hymac Ltd., Laval, Que.
Tel. 514-337-4750 Fax: 514-686-1563.
(v.P.Sales) Casimiro Polegato

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Ribeaa A/B, Taby, Sweden; C & C Papertech, Hong Kong; Hymac Corp., Roswell, GA, Rhinelander, WI, Mexim Industries Inc., College Point, NY, Wilco Services Inc., Kent, WA, U.S.A.; International Mill Supply De Mexico, Col. Condesa, Mexico; Kvaerner Boving (ANZ) Pty. Ltd., Victoria, Australia; Auckland, New Zealand; Kvaerner-Eureka A/S, Tranby, Norway; ING. S. Maule & C.S.P.A., Italy; DNK Teknik (Pty) Ltd., Durban, South Africa; Resaicar, Buenos Aires, Argentina. Interest: Waste paper equipment, recycling equipment and high yield technology.

Ingersoll-Rand Canada Inc., Kirkland, Que.
Tel. 514-695-9040 Fax: 514-695-0963.
(P. & C.E.O.) William L. Mallory

Export: Mexico, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. I-R Co., Europe, Australia and India. Interest: Machinery and equipment to Eastern Europe area.

James Ross Limited, Brockville, Ont.
Tel. 613-342-7734 Fax: 613-342-8439.
(Ops.Mgr.) W. Pawset

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America.

Plasma & Flame Coatings Ltd., Winnipeg, Man.
Tel. 204-632-5585 Fax: 204-694-3282.
(Plant Mgr.) R. Kaptein

Export: N.E. USA, S.E. USA, S. Central USA. Foreign Reps. Appleton Manufacturing Div., Menasha, WI, U.S.A. Interest: Development of specialty products that involve the use of flame sprayed (plasma) coatings.

MACHINERY, Pharmaceutical.

Klement, Karl, Packaging Machinery Co. Ltd., Markham, Ont.
Tel. 416-475-5941 Fax: 416-475-5998.
(P.) Karl Klement

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Eastern Europe/U.S.S.R.
 Interest: Manufacture products for other countries.

MACHINERY, Plastic Processing.

Mould-Tek Industries Inc., Scarborough, Ont.
Tel. 416-285-5400 Fax: 416-285-5432.
(V.P.) Ken Hoffman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Foreign Reps. Berg Chilling Systems Ltd., Woodale, IL, U.S.A.

Polysystem International Inc., Mississauga, Ont.
Tel. 416-670-8090 Fax: 416-670-4440.
(S.M.) Jim Ley

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

MACHINERY, Power Transmission. See also Transmission Appliances.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

MACHINERY, Pulp Moulding.

Ingersoll-Rand Canada Inc., Kirkland, Que.
Tel. 514-695-9040 Fax: 514-695-0963.
(P. & C.E.O.) William L. Mallory

Export: Mexico, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. I-R Co., Europe, Australia and India. Interest: Machinery and equipment to Eastern Europe area.

MACHINERY, Pulp-Refining.

Ingersoll-Rand Canada Inc., Kirkland, Que.
Tel. 514-695-9040 Fax: 514-695-0963.
(P. & C.E.O.) William L. Mallory

Export: Mexico, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. I-R Co., Europe, Australia and India. Interest: Machinery and equipment to Eastern Europe area.

MACHINERY, Pulpwood and Pulp. See also Barkers, Pulpwood, Log and Slab; Grinders; Screens; etc.

Flakt Ross Inc., LaSalle, Que.
Tel. 514-366-5160 Fax: 514-366-3608.
(V.P. Sales & Mktg.) Ed Siedlak

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe, Africa, S.E. Asia, Australia, New Zealand, South America. Foreign Reps. Flakt Ross Inc., Appleton, WI, Marietta, GA, U.S.A. Interest: Pulp and paper drying technology.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Hooper, S.W., & Co. Ltd., Montreal, Que.
Tel. 514-481-0148 Fax: 514-482-0631.
(Mktg. Mgr.) Russell F. Fofman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Sprout-Bauer BmbH, Vienna, Austria; R.W. Lane Pty, Rosebay, Australia; Hitachi Zosen Corp., Tokyo, Japan; Drupa Agency, Calcutta, India.

Hymac Ltd., Laval, Que.
Tel. 514-337-4750 Fax: 514-686-1563.
(v.P. Sales) Casimiro Polegato

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Ribeca A/B, Taby, Sweden; C & C Papertech, Hong Kong; Hymac Corp., Roswell, GA, Rhinelander, WI, Mexim Industries Inc., College Point, NY, Wilco Services Inc., Kent, WA, U.S.A.; International Mill Supply De Mexico, Col. Condesa, Mexico; Kvaerner Boving (ANZ) Pty. Ltd., Victoria, Australia; Auckland, New Zealand; Kvaerner-Eureka A/S, Tranby, Norway; ING. S. Maule & C.S.P.A., Italy; DNK Teknik (Pty) Ltd., Durban, South Africa; Resaicar, Buenos Aires, Argentina. Interest: Waste paper equipment, recycling equipment and high yield technology.

Ingersoll-Rand Canada Inc., Kirkland, Que.
Tel. 514-695-9040 Fax: 514-695-0963.
(P. & C.E.O.) William L. Mallory

Export: Mexico, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. I-R Co., Europe, Australia and India. Interest: Machinery and equipment to Eastern Europe area.

MACHINERY, Pumping.

Ingersoll-Rand Canada Inc., Kirkland, Que.
Tel. 514-695-9040 Fax: 514-695-0963.
(P. & C.E.O.) William L. Mallory

Export: Mexico, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. I-R Co., Europe, Australia and India. Interest: Machinery and equipment to Eastern Europe area.

MACHINERY, Refrigerating and Cooling.

Berg Chilling Systems Limited, Scarborough, Ont.
Tel. 416-755-2221 Fax: 416-755-3874.
(G.M.) Donald Berggren

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Eastern Europe/U.S.S.R., Central America/Caribbean. Interest: Industrial refrigeration equipment, ice making machines and pumps, tanks and pumping systems.

MACHINERY, Rivet Setting.

Bray Rivet & Machine Company Ltd., Gananoque, Ont.
Tel. 613-382-4774 Fax: 613-382-3357.
(V.P.) Ian Bignell

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Australia, New Zealand. Foreign Reps. Paine & Murray Inc., Arlington, TX, Nordstrom Assoc., Shrewsbury, MA, U.S.A.; Mico Wakefield, New Zealand

MACHINERY, Riveting.

Bray Rivet & Machine Company Ltd., Gananoque, Ont.
Tel. 613-382-4774 Fax: 613-382-3357.
(V.P.) Ian Bignell

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Australia, New Zealand. Foreign Reps. Paine & Murray Inc., Arlington, TX, Nordstrom Assoc., Shrewsbury, MA, U.S.A.; Mico Wakefield, New Zealand

MACHINERY, Roll Forming.

Samco Machinery Limited, Scarborough, Ont.
Tel. 416-293-2277 Fax: 416-293-8056.
(P.) J.P. Repovs

Export: N.E. USA, N. Central USA, S. Central USA, S.W. USA. Foreign Reps. Kent Corp., North Royalton, OH, U.S.A. Interest: Rollforming machinery or products requiring rollformed shapes.

MACHINERY, Roll Label, Inspection, Slitter and Rewinder.

Arpeco Engineering Limited, Mississauga, Ont.
Tel. 416-564-5150 Fax: 416-564-2943.
(P.) Allan R. Prittie

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Japan, Australia, New Zealand, Central America/Caribbean, South America.

MACHINERY, Sand and Gravel Handling.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Gudgeon Brothers Limited, London, Ont.
Tel. 519-451-5320 Fax: 519-453-8753.
(Off. Mgr.) Robert Porter

Export: N.E. USA, S.E. USA, S. Central USA, S.W. USA. Foreign Reps. Intertechnics/Brandt Equipment & supply Co., Fortworth, TX, U.S.A.; Foundry Spares & Technical Services, Birmingham, England.

MACHINERY, Saw, Shingle and Planing Mill.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Oliver, A.H., Machinery Inc., Orillia, Ont.
Tel. 705-326-4442.
(Mgr.) Elwood G. Oliver

Export: N.E. USA, Central America/Caribbean, South America.

Ramsay Machine Works, Limited, Victoria, B.C.
Tel. 604-384-5314 Fax: 604-389-0504.
(P.) G.H.P. Ramsay

Export: N.E. USA, S.E. USA, S. Central USA. Interest: Environmental products.

Williams & White Machine Shop Ltd., Burnaby, B.C.
Tel. 604-293-2268 Fax: 604-294-8354.
(Mgr.) Con Williams

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, Australia, New Zealand, South America. Foreign Reps. IKS-Hannaco, Florence, SC, U.S.A.; Canadian Steel Specialties, Tauranga, New Zealand. Interest: Filing room equipment, saw sharpeners, saw tensioners, knife grinders and anvils.

Canbar Inc., Waterloo, Ont.
Tel. 519-886-2880 Fax: 519-886-5546.
(V.P. Mktg. & Sales) J.A. Smith

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, Central America/Caribbean. Foreign Reps. Moore Tannery, Normandy, TN, J.L. Moore, East Aurora, NY, U.S.A.; GHB Marketing, Manchester, England.

MACHINERY, Shearing.

Accurpress Mfg. Ltd., Richmond, B.C.
Tel. 604-274-8313 Fax: 604-271-5850.
(P.) E.E. Hilton

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, S.E. Asia, China/Hong Kong.

MACHINERY, Smelting.

Advanced Dynamics Corporation Ltd., St. Bruno, Que.
Tel. 514-653-7220 Fax: 514-653-8460.
(V.P.Sales) R.D. Banham

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe.

MACHINERY, Special.

Automatic 'V' Growing Inc., Weston, Ont.
Tel. 416-749-5281 Fax: 416-749-6254.
(P.) Tibor Benyovits

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Eastern Europe/U.S.S.R..

Cambrian Engineering Group Limited, The, Mississauga, Ont.
Tel. 416-858-8010 Fax: 416-858-3332.
(P. & C.E.O.) Salomon M. Daniel, Ph.D., P.Eng

Export: N.E. USA, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan). Foreign Reps. Iapli, Karnataka, India; Salcon Eng., Swlangor, W. Malaysia; Toyo Menka Kaisha Ltd., Tokyo, Japan. Interest: Edible oils and fats processing technologies and products.

Canhmar Industries Ltd., Dundas, Ont.
Tel. 416-627-5500 Fax: 416-628-0077.
(P.) Martin H. Fulcher

Export: N.E. USA.

Ferro Technique Ltd./Ltée., Montreal, Que.
Tel. 514-341-3450 Fax: 514-341-1866.
(V.P.Sales & Mktg.) R. Wenker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong. Interest: Hydr and pneumatic accessories (valves, pumps, etc.).

Hewitt (Brockville) Ltd., Brockville, Ont.
Tel. 613-342-7903 Fax: 613-342-7985.
(P.) Gordon M. Cameron

Export: N.E. USA, N. Central USA. Interest: Custom machinery.

Hymac Ltd., Laval, Que.
Tel. 514-337-4750 Fax: 514-686-1563.
(v.P.Sales) Casimiro Polegato

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Ribea A/B, Taby, Sweden; C & C Papertech, Hong Kong; Hymac Corp., Roswell, GA, Rhinelander, WI, Mexim Industries Inc., College Point, NY, Wilco Services Inc., Kent, WA, U.S.A.; International Mill Supply De Mexico, Col. Condesa, Mexico; Kvaerner Boving (ANZ) Pty. Ltd., Victoria, Australia; Auckland, New Zealand; Kvaerner-Eureka A/S, Tranby, Norway; ING. S. Maule & C.S.P.A., Italy; DNK Teknik (Pty) Ltd., Durban, South Africa; Resaicar, Buenos Aires, Argentina. Interest: Waste paper equipment, recycling equipment and high yield technology.

Klement, Karl, Packaging Machinery Co. Ltd., Markham, Ont.
Tel. 416-475-5941 Fax: 416-475-5998.
(P.) Karl Klement

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Eastern Europe/U.S.S.R.. Interest: Manufacture products for other countries.

Lovat Tunnel Equipment Inc., Rexdale, Ont.
Tel. 416-675-3293 Fax: 416-675-6702.
(V.P.) R.P. Lovat

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R., Australia, New Zealand, South America.

M & L Testing Equipment Co. Ltd., Hamilton, Ont.
Tel. 416-689-7327 Fax: 416-689-3978.
(V.P.) Mike Mizener

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Foreign Reps. Gilson Co. Inc., Worthington, OH, Tech Lab Ind., Arlington, TX, R & T Supply Ltd., Lawding, NJ, U.S.A.

Mega System Design Limited, Scarborough, Ont.
Tel. 416-751-1935 Fax: 416-751-1493.
(S.M.) F. Pollard

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan.

Millard Precision Machine & Tool Ltd., Waterloo, Ont.
Tel. 519-884-1840 Fax: 519-884-0875.
(P.) Herbert Millard

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Interest: Regarding tooling.

Montreal Milling Cutter Co. Ltd., Laval, Que.
Tel. 514-662-2533 Fax: 514-662-3590.
(Exp.Dir.) Steve Foldesi, Jr.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Central America/Caribbean, South America. Foreign Reps. Darfirm, Herfordshire, England.

Oliver, A.H., Machinery Inc., Orillia, Ont.
Tel. 705-326-4442.
(Mgr.) Elwood G. Oliver

Export: N.E. USA, Central America/Caribbean, South America.

Process Technology Limited, Oromocto, N.B.
Tel. 506-446-5200 Fax: 506-446-5206.
(Shipping/Receiving Mgr.) Gerry McFandzew

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, Japan. Foreign Reps. Alphatech, Inc., Austin, Oliver Sales Co., Dallas, TX, Blason Enterprises, Haverford, PA, Hollenbeck Assoc., St. Petersburg, FL, Homwar Technologies, Raleigh, NC, IBM East Fishkill Lowe Assoc., Concord, NH, Weston Sales Co., Woodland Hills, CA, Win Carpenter Assoc., Farmington, MN, U.S.A.; American Tec. Co. Ltd., Kowlong, Hong Kong; Intraco Korea Corp., Seoul, Korea; V.S. Scientific Instrumen, New Delhi, India. Interest: Semiconductor manufacturing equipment, in particular, LPCVD equipment.

Stamco Tool & Die Ltd., Windsor, Ont.
Tel. 519-734-6412 Fax: 519-734-6680.
(P.) Marvin Stamcoff

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA. Interest: Stamping and special machinery.

Taymer Industries, Markham, Ont.
Tel. 416-479-2614 Fax: 416-474-9221.
(G.M.) Jim Otterson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Kabu Protects Pvt., New Delhi, India. Interest: Equipment for wire, cable, hose and pipe manufacture.

Venture Tool Company (Windsor) Ltd., Windsor, Ont.
Tel. 519-737-6943 Fax: 519-737-1225.
(S.M.) R. Chalut

Export: N.E. USA, N. Central USA, Western Europe. Interest: Hydraulic presses and automated test equipment.

Wiesco Canada Limited, Waterloo, Ont.
Tel. 519-622-6666 Fax: 519-622-6669.
(P.) P.J. Wiese

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA. Interest: Packaging and processing equipment.

Wilson Machine Co., Ltd., LaSalle, Que.
Tel. 514-365-4101 Fax: 514-365-7511.
(Mktg.Mgr.) P. Wilson

Export: N.E. USA, S.E. USA, Middle East. Interest: Gear products, custom machinery and high tech products.

MACHINERY, Steel Mill.

Wean Canada Ltd., Cambridge, Ont.
Tel. 519-621-3450 Fax: 519-621-3459 Ext. 428.
(V.P. & G.M.) Charles Osborn

Export: N.E. USA, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan). Interest: Steel mill equipment.

MACHINERY, Straightening.

Team Manufacturing Ltd., Langley, B.C.
Tel. 604-888-5488 Fax: 604-888-5499.
(P.) Terry Thiessen

Export: N. Central USA, N.W. USA, Africa, China/Hong Kong.

MACHINERY, Tobacco Packing.

Bechard, G. & C. Sales & Services Ltd., Strathfordville, Ont.
Tel. 519-866-3241 Fax: 519-866-3725.
(S.T.) Cathy Bechard

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Central America/Caribbean, South America.

MACHINERY, Wire and Cable.

Ferro Technique Ltd./Ltée., Montreal, Que.
Tel. 514-341-3450 Fax: 514-341-1866.
(V.P.Sales & Mktg.) R. Wenker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong. Interest: Hydr and pneumatic accessories (valves, pumps, etc.).

Tensor Ltd., Dorval, Que.
Tel. 514-636-3121 Fax: 514-636-3288.
(Prop.) George Kepes

Export: S. Central USA, S.W. USA.

MACHINERY, Woodworking.

Automatic 'V' Growing Inc., Weston, Ont.
Tel. 416-749-5281 Fax: 416-749-6254.
(P.) Tibor Benyovits

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Eastern Europe/U.S.S.R..

Doucet Machineries Inc., Daveluyville, Que.
Tel. 819-367-2633 Fax: 819-367-2100.
(Mktg.Mgr.) Andre Cyr

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, South America. Interest: Material handling equipment as applied to woodworking industry.

Oliver, A.H., Machinery Inc., Orillia, Ont.
Tel. 705-326-4442.
(Mgr.) Elwood G. Oliver

Export: N.E. USA, Central America/Caribbean, South America.

MACHINES, Dish Washing.

Champion Moyer Diebel, Jordan Station, Ont.
Tel. 416-562-4195 Fax: 416-562-4618.
(Exec.V.P.) Hafeez Raman

Export: S.E. USA, Western Europe, Australia, New Zealand. Foreign Reps. Commenda Via Galileo Galilei, Italy; Adisa, Barcelona, Spain; Clenaglass, Farnham, Surrey, England.

Diamond Metal Products Ltd., Laval, Que.
Tel. 514-668-0330 Fax: 514-662-1326.
(P.) Ron Diamond

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean, South America. Foreign Reps. Orraca & Assoc., Miami, FL, U.S.A.

MACHINES, Floor. See also Polishers, Floor (Machines).

Burnside Equipment Limited, Downsview, Ont.
Tel. 416-635-2929 Fax: 416-635-2931.
(P. & G.M.) Alan White

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

MACHINES, Key Duplicating.

Ilco Unican Inc., Montreal, Que.
Tel. 514-735-5411 Fax: 514-735-8707.
(Exp.Mgr.) Christopher Beames

Export: Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean, South America. Interest: Locks, security hardware, access controls, key machines and key blanks.

MACHINES, Vending.

Mr. Crispy's Inc., Concord, Ont.
Tel. 416-660-7292 Fax: 416-660-7614.
(P.) J. Flavelle Barrett

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, Japan. Foreign Reps. Vending U.K., Kent, U.K.; Tokai Boeki, Tokyo, Japan. Interest: Interested in establishing exclusive sales agreements with foreign companies to sell and market our unique machines in these foreign countries.

MACHINISTS.

Anderson Metal Industries Inc., Concord, Ont.
Tel. 416-738-0093 Fax: 416-736-1807.
(C.E.O.) Nelson John Whitehead

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Machine components

Argord Industries Central Limited, Toronto, Ont.
Tel. 416-530-1680 Fax: 416-446-6173.
(P.) John C. Banka

Export: N.E. USA, Western Europe, Eastern Europe/ U.S.S.R., Australia, New Zealand. Interest: Electric motors for various appliances

Cayuga Automatic Machining (1985) Limited, Cayuga, Ont.
Tel. 416-772-5700 Fax: 416-772-3233.
(Ship & Purch. Mgr.) Rose Kohler

Export: N.E. USA, N. Central USA, S.W. USA. Foreign Reps. M.P.V. Assoc., Brighton, MI, U.S.A. Interest: Component parts for aerospace industry.

Eldorado Tool & Mfg. Co. Ltd., Waterloo, Ont.
Tel. 519-885-2910 Fax: 519-885-1385.
(P.) Peter J. Harry

Export: N.E. USA, N. Central USA.

Fahramet Steel Castings, Orillia, Ont.
Tel. 705-325-2781 Fax: 705-325-5887.
(Mgr. Int'l Mktg. & Sales) Roman Pankiw

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Kurten SRL, Caracas, Venezuela; Rodrawlsar Int., Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur, Indonesia; Kubota America Corp., New York, NY, U.S.A.

Linamar Machine Ltd., Guelph, Ont.
Tel. 519-836-7550 Fax: 519-824-8479.
(Dir. Mktg.) James E. Hacking

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Interest: Automotive transmission assemblies, steering assemblies and engine components.

Monarch Industries Limited, Winnipeg, Man.
Tel. 204-786-7921 Fax: 204-889-9120.
(Exp. Sales Co-ord) Ken Grieve

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

National Hard Chrome Inc., Toronto, Ont.
Tel. 416-234-1689 Fax: 416-255-4984.
(G.M.) Stephen C. Ward

Export: N.W. USA, Australia, New Zealand. Foreign Reps. Empire Hard Chrome, Inc., Chicago, IL, U.S.A. Interest: Any hard chrome plating and grinding opportunities.

Qualitech Manufacturing and Engineering Inc., Waterloo, Ont.
Tel. 519-747-9160 Fax: 519-747-7161.
(P.) Ronald K. Noll

Export: Western Europe. Interest: Explosive detection devices.

R. Garber Precision Inc., Concord, Ont.
Tel. 416-738-0493 Fax: 416-738-8630.
(P.) R. Garber

Export: N.E. USA, S.W. USA, Mexico. Foreign Reps. Xerox Corp., Webster, NY, U.S.A.

Rahnmet Inc., North Bay, Ont.
Tel. 705-474-0410 Fax: 705-476-6790.
(Dist.S.M.) D. Rutherford

Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe.

Space-Flite Technologies Inc., Toronto, Ont.
Tel. 416-255-3429 Fax: 416-255-5283.
(P.) D. Gregoric

Export: S.W. USA, N.W. USA, S.W. USA. Interest: Custom machined parts for aerospace and defence.

Team Manufacturing Ltd., Langley, B.C.
Tel. 604-888-5488 Fax: 604-888-5499.
(P.) Terry Thiessen

Export: N. Central USA, N.W. USA, Africa, China/Hong Kong.

Williams & White Machine Shop Ltd., Burnaby, B.C.
Tel. 604-293-2268 Fax: 604-294-8354.
(Mgr.) Con Williams

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, Australia, New Zealand, South America. Foreign Reps. IKS-Hannaco, Florence, SC, U.S.A.; Canadian Steel Specialties, Tauranga, New Zealand. Interest: Filing room equipment, saw sharpeners, saw tensioners, knife grinders and anvils.

MAGNESIUM OXIDE.

Baymag, Calgary, Alta.
Tel. 403-271-9400 Fax: 403-271-0010.
(Sales Dir.) Ronald A. Moore

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, Western Europe, Africa, Japan, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Europe Commerce, Luxembourg; Refratrade, Zug, Switzerland; Tokyo Supply, Tokyo, Japan; Yusung Corporation, Seoul, Korea; Eagle Metals & Minerals Pty. Ltd., New South Wales, Australia.

MAGNETIC EQUIPMENT.

El-Met-Parts Inc., Dundas, Ont.
Tel. 416-628-6366 Fax: 416-628-4762.
(S.M.) John D. Payne

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Australia, New Zealand. Interest: Laminations for use in electric motors and transformers.

V.P. Visual Plastic Limited, Montreal, Que.
Tel. 514-739-3116 Fax: 514-739-0085.
(P.) J. Josephson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Africa, Central America/Caribbean. Foreign Reps. MagnaPlan Corp., Champlain, NY, Graphic Systems, Burlington, NC, U.S.A. Interest: Stationary drafting, meeting room supplies and equipment.

Visual Planning Corporation, Montreal, Que.
Tel. 514-739-3116 Fax: 514-739-0085.
(P. & G.M.) Joseph Josephson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Africa, Central America/Caribbean. Foreign Reps. MagnaPlan Corp., Champlain, NY, Graphic Systems, Burlington, NC, U.S.A. Interest: Stationery, drafting and meeting room supplies and equipment.

MAGNETOMETERS. See also Instruments, Geophysical.

GEM Systems, Inc., Richmond Hill, Ont.
Tel. 416-764-8008 Fax: 416-764-9329.
(P. & G.M.) Ivan Hrvoic, Ph.D.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Terraplus USA, CO, Safa USA, TX, U.S.A.; Abem, Bromma, Sweden; Ulkamag, N.S.W., Seismic Supply, Queensland, Australia; Geomag, Juvisy, France; Kokusai, Tokyo, Japan; Shinhan Scientific, Zino Intl., Seoul, Korea. Interest: Geophysical/environmental instruments.

MANDRELS, Saw.

Oliver, A.H., Machinery Inc., Orillia, Ont.
Tel. 705-326-4442.
(Mgr.) Elwood G. Oliver

Export: N.E. USA, Central America/Caribbean, South America.

MANIFOLDS, Air Line and Compressor.

Spotton Inc., Mississauga, Ont.
Tel. 416-625-6400 Fax: 416-625-2686.
(V.P.Ops.) Brent McLurdy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

MANIFOLDS, Oxygen, Acetylene, Argon, Nitrogen, Helium and Fuel Gas.

Spotton Inc., Mississauga, Ont.
Tel. 416-625-6400 Fax: 416-625-2686.
(V.P.Ops.) Brent McLurdy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

MANNEQUINS.

Bendies Forms Inc., Granby, Que.
Tel. 514-378-9928 Fax: 514-375-4672.
(Mgr.) Robert Graves

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Any display items for stores in Canada and U.S.A.

MANTELS, Wood.

Colonial Elegance Inc., Montreal, Que.
Tel. 514-640-1212 Fax: 514-640-1744.
(V.P.Sales & Mktg.) Luc Desrosiers

Export: N.E. USA, N. Central USA. Interest: Products for the D.I.Y. market sold to home centers, hardware stores and lumber yards.

MAPLE BUTTER.

Maple Sugar Producers of Quebec, The, Plessisville, Que.
Tel. 819-362-3241 Fax: 819-362-2830.
(Sales & Mktg. Mgr.) Claude Tardif

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, South America.

Turkey Hill Sugarbush Ltd., Brome, Que.
Tel. 514-243-6594 Fax: 514-243-5614.
(C.E.O.) Brian Herman

Export: N.E. USA, S.W. USA, Mexico, Western Europe, China/Hong Kong, Japan, Australia, New Zealand. Foreign Reps. Tanabe International, Tokyo, Japan; Premier Distributors, Auckland, New Zealand; Pexan International Corp., Taipei, Taiwan.

MARBLE BUILDING MATERIAL. See also Granite Building Material; Stone, Building.

Arriscraft Corporation, Cambridge, Ont.
Tel. 519-653-3275 Fax: 519-653-1337.
(V.P.Sales) J. Cassel

Export: N.E. USA. Interest: Limestone, marble

MARBLE, Finished.

Arriscraft Corporation, Cambridge, Ont.
Tel. 519-653-3275 Fax: 519-653-1337.
(V.P.Sales) J. Cassel

Export: N.E. USA. Interest: Limestone, marble

MARINE ACCESSORIES AND FITTINGS. See also headings for specific articles.

Hastings Brass Foundry Limited, Vancouver, B.C.
Tel. 604-253-2811 Fax: 604-253-3133.
(S.M.) David Esworthy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia. Foreign Reps. Seimi, Brost, France.

J.S.C. Inc., St-Laurent, Que.
Tel. 514-332-9772 Fax: 514-332-2951.
(V.P.) Costas Papachriston

Export: N. Central USA, N.W. USA. Interest: Custom manufactured metal products for shipbuilding and aviation industries.

MIL Davie Inc., Lavis, Que.

Tel. 418-837-5841 Fax: 418-833-9492.
(Dir. Mktg.) Brian M. Smith

Export: N.E. USA, S.E. USA, Western Europe, Foreign Reps. Johnson, Brown & Shiver, Washinton, DC, Walter Thorsen, Mahwah, NJ, U.S.A.; Ulrik Qvale & Partners, Oslo, Norway; Ship Repairers & shipbuilders, London, U.K. Interest: Shipbuilding and ship components.

Teleflex (Canada) Limited, Richmond, B.C.

Tel. 604-270-6899 Fax: 604-270-7172.
(Marine Prod. Mgr.) Voler Sellman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand.

MARKERS, Road and Survey, etc.**Walkers, E.C., Inc., Toronto, Ont.**

Tel. 416-752-6700 Fax: 416-752-9467.
(S.M.) Mark Shore

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Chicago Steel Tape, Watseka, IL, U.S.A. Interest: Biosurv, Biodegradable survey flagging tape.

MARQUEES.**Fell-Fab Products Limited, Hamilton, Ont.**

Tel. 416-560-9230 Fax: 416-560-9846.
(V.P. Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

MASKS. Gas, Fume, Smoke (1); Spray Painting (2).**Safety House of Canada Limited, Toronto, Ont.**

Tel. 416-789-0631 Fax: 416-782-0813.
(P. & G.M.) Gerald J. Yaffe

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Africa, Central America/Caribbean. Interest: Medical first aid supplies, industrial safety and fire equipment.

MASTS, Television.**Cometic Technology Inc., Delhi, Ont.**

Tel. 519-582-0710 Fax: 519-582-2792.
(V.P. Delhi AWT Div.) Lance Piper

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA. Interest: Would like to market existing products abroad and consider introducing new products to domestic market.

MATS, Gym.**Fell-Fab Products Limited, Hamilton, Ont.**

Tel. 416-560-9230 Fax: 416-560-9846.
(V.P. Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

MATS. Rubber (1); Vinyl (2).**National Carpet Mills, Mississauga, Ont.**

Tel. 416-624-2604 Fax: 416-624-8571.
(V.P. Exp. Sales) Bruno Datrino

Export: N.E. USA, Western Europe, S.E. Asia, China/Hong Kong, Australia, New Zealand. Foreign Reps. NCM Carpet Mills (UK) Ltd., Surrey, England. Interest: Any matting product.

MATS, Table.**Lund Crafts Co. Ltd., Cowansville, Que.**

Tel. 514-263-4222.
(P.) R. Kijowski

Export: Japan, Central America/Caribbean.

Suttles & Seawinds of Nova Scotia Ltd., New Germany, N.S.

Tel. 902-644-3110 Fax: 902-644-3378.
(P.) Gary Bardon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

MATTING. Rubber (1); Vinyl (2).**American Bilrite (Canada) Ltd., Sherbrooke, Que.**

Tel. 819-566-6660 Fax: 819-821-2624.
(V.P. Sales & Mktg.) Marc Granbois

Export: N.E. USA, Central America/Caribbean. Interest: Rubber based products, industrial rubber components

National Carpet Mills, Mississauga, Ont.

Tel. 416-624-2604 Fax: 416-624-8571.
(V.P. Exp. Sales) Bruno Datrino

Export: N.E. USA, Western Europe, S.E. Asia, China/Hong Kong, Australia, New Zealand. Foreign Reps. NCM Carpet Mills (UK) Ltd., Surrey, England. Interest: Any matting product.

MATTRESSES.**Qualitech Manufacturing and Engineering Inc., Waterloo, Ont.**

Tel. 519-747-9160 Fax: 519-747-7161.
(P.) Ronald K. Noll

Export: Western Europe. Interest: Explosive detection devices.

Springwall Sleep Products, Moncton, N.B.

Tel. 506-532-4481 Fax: 506-532-8733.
(V.P. Sales & Mktg.) Boyd Kay

Export: N.E. USA.

MEAL, Canole or Sunflower Seed.**United Grain Growers Limited, Winnipeg, Man.**

Tel. 204-944-5411 Fax: 204-944-1779.
(Mgr. Grain Mktg. Ops.) Brian Hayward

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

MEAL, Corn.**Kingroup Inc., Chatham, Ont.**

Tel. 519-354-3210 Fax: 519-354-8155.
(P.) Paul King

Export: N.E. USA, N. Central USA, Western Europe, China/Hong Kong, Japan. Interest: Marketing of milled corn products in Pacific Rim countries and marketing of seed corn in China.

MEAL, Fish.**Fishery Products International Limited, St. John's, Nfld.**

Tel. 709-570-0000 Fax: 709-570-0209.
(Exec. V.P. Int'l Mktg.) Alexander J. Roche

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan. Foreign Reps. Nichiro Corporation, Tokyo, Japan; Fishery Products, Inc., Danvers, Clouston Foods U.S.A., Inc., Gloucester, MA, Clouston Foods Pacific Ltd., Seattle, WA, U.S.A.; Clouston Foods Europe Ltd., Berks, England; Fishery Products GmbH, Cuxhaven, Germany. Interest: Sea food in general and interested in developing marketing arrangements with the USSR and other east bloc countries.

MEATS, Canned.**Bedessee Imports Ltd., Scarborough, Ont.**

Tel. 416-292-2400.
(Exp. Mgr.) Raymay Bedessee

Export: N.E. USA. Interest: Frozen meats and prepared foods.

MEDALS AND BADGES.**Lombardo Mint Inc., Sherbrooke, Que.**

Tel. 819-569-9918 Fax: 819-569-9919.
(V.P.) John Lombardo

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Permark Inc., Toronto, Ont.

Tel. 416-752-9144 Fax: 416-752-0356.
(G.M.) W. Kirkpatrick

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Identification products.

MEDICINES, Veterinary. See also Veterinary Preparations.**Vetrepharm Inc., London, Ont.**

Tel. 519-685-5800 Fax: 519-685-8825.
(P.) Graeme McRae

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Vetrepharm Inc., Athens, GA, U.S.A., Vetrepharm (Australasia) Pty. Ltd., Melbourne, Victoria, Australia; Caneire, Inverin Co., Ireland; Biotay S.A., Buenos-Aires, Argentina; Laboratorio Leivas Leite, Rio Grande do Sul, Barazil; Sur Andes Ltd., Santiago, Chile; Laboratorios Litton, Mexico; Techozoo Ltd., Bogota, Colombia; FumigacionesAereas del Pacifico S.A., El Salvador; Praemix Wirkstoff GmbH, Germany; Realsa, Guatemala; Agrina, Honduras; Techvet Laboratories Ltd., Auckland, New Zealand; Laboratorios Veterinarios S.A., Lima, Peru; Etual S.A., Uruguay. Interest: Veterinary or human biotechnologies and pharmaceuticals.

METAL PARTS, Special, for Communications Equipment.**National Engineering & Science Associates Inc., Stratford, Ont.**

Tel. 519-271-6710 Fax: 519-271-6454.
(V.P. Engr'g) Kathleen Engberg

Export: N.E. USA, S.E. USA.

METAL POWDERS. See also specific metals.**Eutectic Canada Inc., Pointe Claire, Que.**

Tel. 514-695-7500 Fax: 514-695-8793.
(Exp. Mgr.) Bernard Pin

Export: N.E. USA, Western Europe, Africa, Central America/Caribbean.

METAL PRESS WORK.**National Engineering & Science Associates Inc., Stratford, Ont.**

Tel. 519-271-6710 Fax: 519-271-6454.
(V.P. Engr'g) Kathleen Engberg

Export: N.E. USA, S.E. USA.

METAL SPECIALTIES.**National Engineering & Science Associates Inc., Stratford, Ont.**

Tel. 519-271-6710 Fax: 519-271-6454.
(V.P. Engr'g) Kathleen Engberg

Export: N.E. USA, S.E. USA.

National Machine Products (1986) Inc., Downsview, Ont.

Tel. 416-244-5386 Fax: 416-249-9105.
(P.) Cy W. Garland

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Australia, New Zealand.

METAL STAMPINGS.**Bohne Spring Industries Limited, Etobicoke, Ont.**

Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico. Interest: Products precision mechanical springs.

Greif Containers Inc., Niagara Falls, Ont.

Tel. 416-358-3271 Fax: 416-358-6968.
(P.) Stan Timsans

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA.

ITT Milrod, Mississauga, Ont.

Tel. 416-625-6210 Fax: 416-625-5719.
(Mgr. Sales & Mktg.) James McCorkindale

Export: N.E. USA, N. Central USA, S. Central USA, Mexico, South America.

Jancox Stamping, A Division of Nahanni Steel Products, Inc., Rexdale, Ont.

Tel. 416-675-1675 Fax: 416-675-1696.
(P.) Paul Janza

Export: N.E. USA, S.E. USA.

National Engineering & Science Associates Inc., Stratford, Ont.

Tel. 519-271-6710 Fax: 519-271-6454.
(V.P. Engr'g) Kathleen Engberg

Export: N.E. USA, S.E. USA.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.
Tel. 519-758-8888 Fax: 519-758-1881.
(V.P. Sales & Mktg.) J.W. Spencer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

Stamco Tool & Die Ltd., Windsor, Ont.
Tel. 519-734-6412 Fax: 519-734-6680.
(P.) Marvin Stamcoff

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA. Interest: Stamping and special machinery.

Trillium Metal Stampings, Kitchener, Ont.
Tel. 519-748-5295 Fax: 519-748-9612.
(P.) *Dan Zettel

Export: N.E. USA, S.E. USA, S. Central USA.

Zettel Manufacturing Limited, Kitchener, Ont.
Tel. 519-742-8389 Fax: 519-742-8390.
(P.) Joseph A. Zettel

Export: S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico.

METERS, Electric, Frequency, Power and Speed.

NIFE Corporation, Scarborough, Ont.
Tel. 416-757-5151 Fax: 416-752-4514.
(Int'l Mgr.) Gary Pollock

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives.

METERS, Gas and Air.

M & L Testing Equipment Co. Ltd., Hamilton, Ont.
Tel. 416-689-7327 Fax: 416-689-3978.
(V.P.) Mike Mizener

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Gilson Co. Inc., Worthington, OH, Tech Lab Ind., Arlington, TX, R & T Supply Ltd., Lawding, NJ, U.S.A.

METERS, Sewage.

Markland Specialty Engineering Ltd., Rexdale, Ont.
Tel. 416-244-4980 Fax: 416-244-2287.
(P.Eng.) J.R. 'REG' Tansony

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

METERS, Water.

Solinst Canada Ltd., Glen Williams, Ont.
Tel. 416-873-2255 Fax: 416-873-1992.
(P.) Douglas J. Belshaw

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives.

MICROFILMING, Service, Equipment and Supplies.

Micromedia Limited, Toronto, Ont.
Tel. 416-593-5211 Fax: 416-593-1760.
(P.) R. Gibson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Foreign Reps. Kinokuniya Co. Ltd., Tokyo, Japan. Interest: CD-Rom Mastering, database creation and marketing of business to business marketing database/lists.

MICROWAVE EQUIPMENT.

COM DEV Ltd., Cambridge Ont.
Tel. 519-622-2300 Fax: 519-622-1691.
(Dir.Mktg.) Ken Allstaff

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.E. USA, S.W. USA, Western Europe, Japan, S. Asia (incl. India, Pakistan). Foreign Reps. Seki Technotron, Tokyo, Japan; N.K. Enterprises, Bangalore, India. Interest: Wish to sell millimeter wave, micro and signal processing subsystems.

Canadian Marconi Company, Montreal, Que.
Tel. 514-340-3000 Fax: 514-340-3100.
(Sr.V.P.) Claude St. Arnaud

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Mitec Electronics Ltd., Pointe Claire, Que.
Tel. 514-694-6666 Fax: 514-694-3814.
(P.) M. Bentob

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Mitec Electronics, Tampa, FL, Encinitas, CA, Swanton, VT, Corcord, NH, Blue Point, NY, Thomas Herman & Assoc., Inc., Bellbrook, OH, U.S.A.; Mitec Electronics (UK) Ltd., Devon, U.K.; AEG Dansk Aktieselskab, Albertslund, Denmark; Anatron, S.A., Madrid, Spain; Celti, Les Ulis ER, France; Deh-Ron Agencies & Marketing Ltd., Tel Aviv, Israel; Hawker de Havilland Ltd., Salisbury, Australia; Invertag AG, Zollikerberg, Switzerland; Martex Enterprises Co. Ltd., Taipei, Taiwan; Melatronik Nachrichtentechnik GmbH, Unterschleißheim, Germany; Norana Dis Ticaret Ve Mumessillik Ltd. Sti., Kordon-Izmir, Turkey; ODD Tvedt & Co. A.S., Bergen, Norway; Sematron S.R.L., Roma, Italy; Tecnologia Sistemas y Aplicaciones, S.A. de C.V., Col. des Valle, Mexico; Tecmark Electronics Pvt.

SR Telecom Inc., St. Laurent, Que.
Tel. 514-335-1210 Fax: 514-334-7783.
(V.P. Sales & Mktg.) D. Clark

Export: Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Varian Canada Inc., Georgetown, Ont.
Tel. 416-877-0161 Fax: 416-877-5327.
(Mktg. Mgr.) Andrew Tafler

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Middle East, Japan, Australia, New Zealand, Central America/Caribbean, South America. Interest: X-Ray products, microwave systems and industrial electronic products.

MILLS. Ball (1); Pebble (2); Rod (3); Tube (4).

J.M. Ore Dressing Equipment Co. Ltd., Timmins, Ont.
Tel. 705-268-6660 Fax: 705-264-2435.
(P.) Ernest Yaris

Export: N.E. USA, N.W. USA, S.W. USA, Mexico, Africa, Central America/Caribbean, South America. Interest: Mineral processing equipment.

MILLS, Grinding, Paint, Ink, etc.

Quadro Process Inc., St. Jacobs, Ont.
Tel. 519-664-3724 Fax: 519-884-0253.
(P.) David Adams

Export: N.E. USA, S.E. USA, N. Central USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Plantas Anderson, C.A., Caracas, Venezuela; Ytron-Quadro (UK) Ltd., Herts, England; MacEwans Machinery Ltd., Auckland, New Zealand; JP Proces, Laholmsomradet, Sweden; F. Mundwiler & Co., Rusclikon, Switzerland; Ing Jon Rasmussen, Oslo, Norway; Mutual Corp., Osaka, Japan; Ytron-Dr R Karg, GmbH, Affalterbach, M.M. Dettmer (Ytron), Hildesheim-Bavenstedt, Germany; P.T. United Chemicals Inter Aneka, Jakarta, Indonesia; Tarik Trading Establishment, Riyadh, Saudi Arabia; Universal Pharma, Safat Kuwait, Kuwait; FMC (Australia) Ltd., Victoria, Australia; Food & Cosmetic Systems Co. Ltd., Bangkok, Thailand; Quadro Inc. (US) CA, Sonoma, CA, Quadro Inc., Park Ridge, NJ, U.S.A.; Food Technology Ltd., Howick, New Zealand; Juru-Rubcoil sdn. bhd.,

MILLS, Rolling, Steel, Bar, Sheet, Structural Shapes.

Pathex International Ltd., Don Mills, Ont.
Tel. 416-445-7400 Fax: 416-445-9008.
(Mgr. Exp. Sales) Peter Kosa

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Pathex Int. Ltd., Rochester, NY, U.S.A.

MIRRORS.

National Picture & Frame (Central) Ltd., Downsview, Ont.
Tel. 416-630-7634 Fax: 416-630-0383.
(P.) Paul Wise

Export: N.E. USA, N. Central USA, Australia, New Zealand. Interest: Framed pictures and mirrors.

Umbra Shades Ltd., Scarborough, Ont.
Tel. 416-299-0088 Fax: 416-299-6168.
(Mktg. Co-ord) Paula Burt

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand.

MITTS, Leather.

LWL Outerwear Manufacturers Ltd., Marieville, Que.
Tel. 514-658-1857 Fax: 514-460-7131.
(V.P.) Gerry Hardy

Export: N.E. USA, Western Europe, Japan. Interest: Men's and ladies fashion outerwear and children winter outerwear.

MIXERS, Asphalt.

Patterson Industries (Canada) Limited, Scarborough, Ont.
Tel. 416-694-3381 Fax: 416-691-2768.
(S.M.) Mike Lindsey

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.E. Asia, China/Hong Kong, South America.

MIXERS, Concrete.

Jaeger Canada Equipment Ltd., St. Thomas, Ont.
Tel. 519-631-5100 Fax: 519-633-5139.
(Mktg. Mgr.) K. Vacing

Export: S.E. USA, S. Central USA, S.W. USA. Interest: Concrete batch plants, stone aggregate equipment.

MIXERS, Feed.

Sullivan Strong Scott, Downsview, Ont.
Tel. 416-661-5880 Fax: 416-661-5999.
(Exp. S.M.) Jerry Evans

Export: S.E. USA, S. Central USA, China/Hong Kong, Central America/Caribbean.

MIXERS for Liquids and Powders.

Patterson Industries (Canada) Limited, Scarborough, Ont.
Tel. 416-694-3381 Fax: 416-691-2768.
(S.M.) Mike Lindsey

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.E. Asia, China/Hong Kong, South America.

Sullivan Strong Scott, Downsview, Ont.
Tel. 416-661-5880 Fax: 416-661-5999.
(Exp. S.M.) Jerry Evans

Export: S.E. USA, S. Central USA, China/Hong Kong, Central America/Caribbean.

MIXERS, Oil and Acid.

Patterson Industries (Canada) Limited, Scarborough, Ont.
Tel. 416-694-3381 Fax: 416-691-2768.
(S.M.) Mike Lindsey

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.E. Asia, China/Hong Kong, South America.

MIXERS, Paint.

Patterson Industries (Canada) Limited, Scarborough, Ont.
Tel. 416-694-3381 Fax: 416-691-2768.
(S.M.) Mike Lindsey

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.E. Asia, China/Hong Kong, South America.

Sullivan Strong Scott, Downsview, Ont.
Tel. 416-661-5880 Fax: 416-661-5999.
(Exp. S.M.) Jerry Evans

Export: S.E. USA, S. Central USA, China/Hong Kong, Central America/Caribbean.

MIXES, Cake, Doughnut, Pastry, Pudding, etc.

Spony International Ltd., Calgary, Alta.
Tel. 403-273-2828 Fax: 403-248-2435.
(Exp. Mgr.) Herman Viases

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

MODELS, Metal, Wood, Plaster, Plastic, etc.

Model Builder Supply, Thornhill, Ont.
Tel. 416-881-6288 Fax: 416-881-9234.
(P.) D. Keith Day

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. Plastruct Inc., Industry, CA, U.S.A.; Dolls House World, Paddington, Australia; Crowley Modelmakers Ltd., Dublin, Ireland.

Robin Mold Limited, Mississauga, Ont.
Tel. 416-890-0808 Fax: 416-890-8539.
(P.) H. Goeckel

Export: S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: In the field of bottle-containers and its tooling.

MOLASSES BLENDERS.

Crosby Molasses Co., Limited, Saint John, N.B.
Tel. 506-634-7515 Fax: 506-634-1724.
(P.) James M. Crosby, Jr.

Export: N.E. USA, S. Asia (incl. India, Pakistan). Foreign Reps. Lou Allen & Sons, Newton Highlands, MA, Central Marketing, Lancaster, PA, U.S.A.; Song Lim Trading Co., Seoul, Korea. Interest: Syrups and dry sugar products.

MONITORS.

Applied Microsystems Ltd., Sidney, B.C.
Tel. 604-656-0771 Fax: 604-655-3655.
(Mktg. Mgr.) Steve McBeath

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Calibration and assembly of electronic marine instruments

Beta Monitors & Controls Ltd., Calgary, Alta.
Tel. 403-245-5300 Fax: 403-245-3257.
(G.M.) R.N. Wood

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. BCMJ Controls, Wexford, PA, Measurements Inc., New Orleans, LA, Scheuring Ent. Tulsa, OK, U.S.A.

Namera Group Incorporated, Mississauga, Ont.
Tel. 416-567-4959 Fax: 416-567-5044.
(P.) James Stahle

Export: N.E. USA, S.E. USA, N. Central USA. Foreign Reps. Monitor Inc., Glastonbury, CT, Kenilworth Medical, Palatine, IL, McIntosh and Assoc., Greensburg, IA, U.S.A. Interest: United States (CA) and United Kingdom.

Ramsey Lake Industrial Limited, Lively, Ont.
Tel. 705-692-4734 Fax: 705-692-4735.
(P.) A. Ronald Tait

Export: N.E. USA, S.E. USA. Foreign Reps. Energy Assoc. Inc., Chicago, IL, Engineered Equipment, Winterhaven, FL, Industrial Technologies Inc., St. Louis, MO, U.S.A.

Techno Scientific Inc., Woodbridge, Ont.
Tel. 416-851-9958 Fax: 416-851-6314.
(Mktg. Mgr.) David Johnston

Export: N.E. USA, S.E. USA, Western Europe, China/Hong Kong. Foreign Reps. Barlow Engineering Associates Ltd., Sherborn, MA, U.S.A. Interest: Non-destructive testing systems of all sorts, ultrasonic transducers, robots and robotic systems.

MONORAIL SYSTEMS.

Mentor Dynamics Ltd., Kitchener, Ont.
Tel. 519-748-1807 Fax: 519-748-9723.
(P.) Carl Young

Export: N. Central USA, Western Europe, Japan, Australia, New Zealand, South America. Foreign Reps. Anders Carmann, Sandvika, Norway; Takiron-Mentor, Osaka, Japan; Mentor Dynamics Ltd., Glen Burnie, MD, U.S.A. Interest: Fabricated products in material handling systems to complement cranes jibs and conveyors.

MOPS.

Cancot Industries Inc., Montreal, Que.
Tel. 514-321-7111 Fax: 514-326-7192.
(V.P.) Mark Friedman

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe. Foreign Reps. Cancot USA Inc., Newport, VT, U.S.A. Interest: All types of mop manufacturing.

MORTAR OR CEMENT, Premixed.

Kwik Mix Materials Limited, Port Colborne, Ont.
Tel. 416-834-6177 Fax: 416-834-5160.
(P. & S.M.) M. Douglas Frazer

Permaquik Corporation, Mississauga, Ont.
Tel. 416-564-6100 Fax: 416-564-6110.
(P.) H.H. Prout

Export: N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America.

MOSS, Irish, Bleached and Unbleached. See also Peat and Peat Products.

Acadian Seaplants Limited, Dartmouth, N.S.
Tel. 902-468-2840 Fax: 902-468-3474.
(Dir. of Mktg.) J.P. Deveau

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, Japan. Interest: Manufacture/cultivation of seaweed products

Lambert Peat Moss Inc., Riviere-Ouelle, Que.
Tel. 418-852-2885 Fax: 418-852-3352.
(Sales Dir.) Madeleine St-Onge

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, Japan, Australia, New Zealand.

MOTH PREVENTIVE.

Recochem Inc., St. Laurent, Montreal, Que.
Tel. 514-341-3550 Fax: 514-341-6553.
(V.P. Int'l Sales) Ralph Carmichael

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

MOTION PICTURES, Commercial, Educational and Theatrical.

Imax Systems Corporation, Toronto, Ont.
Tel. 416-960-8509 Fax: 416-960-8596.
(V.P.) Brian J. Anderson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

MOTOR BOATS.

Corbin les Bateaux Inc., Napierville, Que.
Tel. 514-245-3358 Fax: 514-245-3350.
(P.) M. Corbin

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA. Interest: Fiberglass and wood boats.

Fairbanks Yachts Inc., Richmond, B.C.
Tel. 604-273-3955 Fax: 604-273-7236.
(P.) D.J. Wiens

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Japan.

Sport Craft Nautical Products Inc., Terrebonne, Que.
Tel. 514-477-2010 Fax: 514-477-2012.
(P. & S.M.) Pierre Lemieux
Export: N.E. USA, Western Europe.

MOTOR HOMES.

Hanmar Motor Corporation, Kitchener, Ont.
Tel. 519-745-1169.
(P.) Jeff Hanemayer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

Home & Park Motorhomes, Kitchener, Ont.
Tel. 519-745-1169.
(P.) Jeff Hanemayer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

MOTORS, Electric. A.C., D.C., Induction and Synchronous.

Argord Industries Central Limited, Toronto, Ont.
Tel. 416-530-1680 Fax: 416-446-6173.
(P.) John C. Banka

Export: N.E. USA, Western Europe, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Electric motors for various appliances

Leeson Electric (Canada) Ltd., Mississauga, Ont.
Tel. 416-625-5440 Fax: 416-625-5012.
(V.P. & Mgr.) Harry Mayle
Export: N.E. USA.

Power Motion Mfg., London, Ont.
Tel. 519-686-0071 Fax: 519-686-6014.
(Int'l S.M.) Ken Crich

Export: N.E. USA, S.E. USA, S. Central USA, Western Europe, S.E. Asia. Foreign Reps. Magna International, GmbH, Stuttgart, Germany; Power Motion Mfg., Southfield, MI, U.S.A.

MOTORS, Electric, Components.

BCL Magnetics Ltd., Burlington, Ont.
Tel. 416-335-2530 Fax: 416-335-8474.
(US S.M.) Dave Dore

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Interest: Technology used in the design of progressive dies.

El-Met-Parts Inc., Dundas, Ont.
Tel. 416-628-6366 Fax: 416-628-4762.
(S.M.) John D. Payne

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Australia, New Zealand. Interest: Laminations for use in electric motors and transformers.

MOULDINGS, Picture.

National Picture & Frame (Central) Ltd., Downsview, Ont.
Tel. 416-630-7634 Fax: 416-630-0383.
(P.) Paul Wise

Export: N.E. USA, N. Central USA, Australia, New Zealand. Interest: Framed pictures and mirrors.

MOULDS, Compression.

Trio Tool & Mold Ltd., Windsor, Ont.
Tel. 519-258-4755 Fax: 519-258-1787.
(Plant Mgr.) Terry Renaud
Export: N. Central USA, Mexico.

MOULDS, Concrete, Tile, Sill, Fence Post and Ornamental.

Cornell Welding & Fabricating Ltd., Woodstock, Ont.
Tel. 519-539-8146 Fax: 519-539-2322.
(P.) Jerry Cornell Sr.

Export: N.E. USA, N. Central USA. Interest: Any technology or product that falls within the capacities or scope of our companies capabilities.

MOULDS, Diecasting.

Aar-Kel Moulds Limited, Wallaceburg, Ont.
Tel. 519-627-6078 Fax: 519-627-5925.
(S.) Jackie Deane-Couture

Export: N. Central USA, S. Central USA. Foreign Reps. Fred Leihgber, Kentucky, USA Interest: West Germany

Techno-Moules P.L.C. Inc., St-Damien, Que.
Tel. 418-789-2707 Fax: 418-789-2546.
(G.M.) Jean-Louis Thibault

Export: N.E. USA, Western Europe. Interest: Mold for injection of plastic containers.

MOULDS, Plastic.

Aar-Kel Moulds Limited, Wallaceburg, Ont.
Tel. 519-627-6078 Fax: 519-627-5925.
(S.) Jackie Deane-Couture

Export: N. Central USA, S. Central USA. Foreign Reps. Fred Leihgber, Kentucky, USA Interest: West Germany

Cavalier Tool & Manufacturing, Windsor, Ont.
Tel. 519-944-2144 Fax: 519-944-2486.
(Exp. & Import Mgr.) Nick Rozgaj

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa. Foreign Reps. Mfg. Concepts Inc., Marietta, GA, Multiline Sales, Cedar Rapids, IA, U.S.A. Interest: Large moulds for palstic products, both automotive and non automotive.

DBM Reflex Enterprises Inc., St-Laurent, Que.
Tel. 514-331-7280 Fax: 514-331-6775.
(P.) Italo Caroli

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand, South America. Foreign Reps. Reinhold Krauss, Berliner, Germany, Alberto Caroli, Sesto S. Giovanni, Italy, OPT Pty., Victoria, Australia.

Halisa Canada Ltée., Montreal, Que.
Tel. 514-364-4710 Fax: 514-364-5070.
(Dir.Gen.) S. Ludwik

Export: S.E. USA. Interest: Plastic PVC boxes.

Meridian Mould & Tool Co. Ltd., Tilbury, Ont.
Tel. 519-682-2333 Fax: 519-682-3388.
(Sales & Mktg.Mgr.) Eric Baert

Export: N.E. USA, N. Central USA, N.W. USA, Mexico. Interest: The sale of plastic injection moulds.

Staroba Plastic and Metal Products Limited, Toronto, Ont.
Tel. 416-635-9407 Fax: 416-635-7237.
(P.) Miro O. Staroba

Export: N.E. USA. Interest: Injection moulded plastic parts.

System Moulds Ltd., Mississauga, Ont.
Tel. 416-625-7172 Fax: 416-625-7182.
(Cont.) Alan Gragg

Export: N.E. USA, Mexico, Central America/Caribbean. Interest: Steel injection moulds.

Techno-Moules P.L.C. Inc., St-Damien, Que.
Tel. 418-789-2707 Fax: 418-789-2546.
(G.M.) Jean-Louis Thibault

Export: N.E. USA, Western Europe. Interest: Mold for injection of plastic containers.

Unique Mould Makers Limited, Scarborough, Ont.
Tel. 416-292-3447 Fax: 416-292-2411.
(P.) Werner J. Scheliga

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, Western Europe, Central America/Caribbean.

W M Tool Inc., Windsor, Ont.
Tel. 519-966-3860 Fax: 519-966-1553.
(P.) Henry Schmidt

Export: S.E. USA, N. Central USA, S. Central USA.

Weber Tool & Mold, Midland, Ont.
Tel. 705-526-7896 Fax: 705-526-3818.
(G.M.) Vohn Moss

Export: N. Central USA, S. Central USA, Mexico.

MOWERS, Lawn, Power, etc.

Noma Outdoor Products Inc., Brampton, Ont.
Tel. 416-457-1433 Fax: 416-457-8741.
(Off. & Exp.S.M.) Lise Dawson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

MUFFLERS. Automotive (1); Marine (2); Industrial (3).

Motivair Canada Ltd., Elmira, Ont.
Tel. 519-669-5682 Fax: 519-669-8543.
(S.T. & G.M.) C.E. Gascho

Export: N.E. USA, Central America/Caribbean.

Shuttleworth Truck Mufflers, London, Ont.
Tel. 519-681-1180 Fax: 519-681-9822.
(Prop.) Ross B. Shuttleworth

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

MUGS.

Contenova Gifts Inc., Vancouver, B.C.
Tel. 604-253-4444 Fax: 604-253-4014.
(Chmn.) Derek Todd

Export: N.W. USA, Western Europe, Africa, Australia, New Zealand, South America. Foreign Reps. Contenova, Kent, WA, U.S.A.

MUSHROOMS, Canned.

Fraser Valley Mushroom Growers' Co-operative Association, Langley, B.C.
Tel. 604-888-2811 Fax: 604-888-2757.
(Sales & Mktg.Mgr.) B. Bodnachuk

Export: N. Central USA, N.W. USA, Japan. Interest: Other food products.

MUSICAL INSTRUMENTS.

Anatek Microcircuits Inc., N. Vancouver, B.C.
Tel. 604-980-7061 Fax: 604-980-2722.
(P.A.) Bill Ougden

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Foreign Reps. Victoria, Australia; Winkel, Austria; Kobenhavn, Denmark; Helsinki, Finland; Lyon, France; Athens, Greece; Tel-Aviv, Israel; Milano, Italy; Tokyo, Japan; Darul Ehsan, Malaysia; Amersfoort, Netherlands; Auckland, New Zealand; Oslo, Norway; Lisboa, Portugal; Peace Centre, Singapore; Barcelona, Spain; Molndal, Sweden; Schaffhausen, Switzerland; Taipei, Taiwan; Middlesex, U.K.; Marburg, Caracas, Venezuela; West Germany

Burnett's & Struth Scottish Regalia Ltd., Barrie, Ont.
Tel. 705-728-3232 Fax: 705-728-2962.
(P.) Bill Burnett

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

MUSTARD.

Dunn, G.S., & Co. Limited, Hamilton, Ont.
Tel. 416-522-0833 Fax: 416-522-4423.
(G.M.) Tom Langdon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Middle East, Africa, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Fin-Nett Agentuurit-Agencies Ltd., Helsinki, Finland, Hans G.L. Krijger & Co. Ltd., Natal, South Africa, Carl B. Feldthusen Co., Kobenhavn V, Denmark, Lee McKeand & Sons Ltd., Victoria, Australia, G.S. Hall & Company Ltd., Aucklands, New Zealand, Cereal & General Products Ltd., London, England.

Reckitt & Colman Canada Inc., Markham, Ont.
Tel. 416-479-2585 Fax: 416-479-2777.
(Mgr.Int'l Div.) D.L. Greig

Export: N. Central USA, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Australia, New Zealand, Central America/Caribbean.

Spony International Ltd., Calgary, Alta.
Tel. 403-273-2828 Fax: 403-248-2435.
(Exp.Mgr.) Herman Viases

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

UFL Foods Inc., Mississauga, Ont.
Tel. 416-671-0808 Fax: 416-671-0809.
(P.) Percy Gitelman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, Japan, Australia, New Zealand. Interest: Food ingredient technology.

N

NAILS, Twisted or Roll Threaded.

Canadian Tack & Nail Ltd., Cambridge, Ont.
Tel. 519-622-0400 Fax: 519-621-2098.
(V.P. & G.M.) F.I. Landreth

Export: N.E. USA, N. Central USA, S. Central USA, Australia, New Zealand. Interest: Footwear components.

NAILS, Wire.

Faloon Fasteners Reg'p, Scarborough, Ont.
Tel. 416-751-8284 Fax: 416-751-2056.
(P.) Alfred Hertz

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand.

NAILS, Wire, Fine.

Automatic Staple Manufacturing Inc., Rexdale, Ont.
Tel. 416-674-1999 Fax: 416-674-9686.
(P.) Ole Sigvardt

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA. Foreign Reps. Haubold of America, TW, U.S.A. Interest: Industrial staples and brads.

NAME PLATES, Embossed (With or Without Adhesive Backs).

Macfarlane Nameplate & Anodizing Inc., Rexdale, Ont.
Tel. 416-675-7150 Fax: 416-675-8915.
(G.M.) Elliot Shendille

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Anodized aluminum nameplates and panels.

NAPHTHALENE.

Recochem Inc., St. Laurent, Montreal, Que.
Tel. 514-341-3550 Fax: 514-341-6553.
(V.P.Int'l Sales) Ralph Carmichael

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

NAPKINS, Paper.

Wyant & Company Limited, Lachine, Que.
Tel. 514-636-9926 Fax: 514-636-8317.
(Exp.Sup'r) Ed Rolls

Export: N.E. USA, N.W. USA, Middle East, S.E. Asia, China/Hong Kong, Australia, New Zealand. Interest: Paper products and dispensing systems.

NEPHELINE SYENITE.

Indusmin, Toronto, Ont.
Tel. 416-967-1900 Fax: 416-967-0602.
(Mgr.Cdn. & Overseas Acct.) Peter C. Hanson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Guaman S.A., Valencia, Spain; Medolla SRL, Milan, Italy; Shine Beauty Corp., Taipei, Taiwan; Commercial Minerals, Granville, N.S.W., Australia; Auckland, New Zealand; Euroabbie, Reggio Emilio, Italy; B.V. Lieben, Ankerkade, Netherlands; Distrisurvey, Le Vesinet, France; Pluess-Staufier Int'l Inc., Stanford, CT, U.S.A.; Shiraishi Kogyo Kaisha Ltd., Amagasaki, Japan; Tennant Trading, Waltham Abbey, England; Gonzales Cano Y Cia, S.A., Mexico D.F., Mexico.

NETS, Badminton, Tennis, Hockey, Lacrosse, Golf, Soccer.

Game Point Sports Ltd., Vancouver, B.C.
Tel. 604-321-4152 Fax: 604-321-7055.
(P.) Harish Dalpatram

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

NIGHTSHIRTS.

Comfort Clothing Kingston Inc., Kingston, Ont.
Tel. 613-546-5224.
(Mktg.Mgr.) Elinor Rush

Export: N.E. USA, S.E. USA.

NIPPLES, Pipe.

Rice Engineering & Operating Ltd., Edmonton, Alta.
Tel. 403-469-1356 Fax: 403-469-2587.
(P. & Mgr.) Dave A. Hindley
Export: S. Central USA.

NOISE CONTROL SYSTEMS.

Eckel Industries of Canada Limited, Morrisburg, Ont.
Tel. 613-543-2967 Fax: 613-543-4173.
(G.M.) Blake C. Noon
Export: N.E. USA, N. Central USA, Western Europe,
Middle East, Australia, New Zealand. Foreign Reps.
Quadrant Instruments, Croydon, Australia; S.C.R.
Electroniques, Paros, France.

NOSINGS, Stair.

UFL Foods Inc., Mississauga, Ont.
Tel. 416-671-0808 Fax: 416-671-0809.
(P.) Percy Gitelman
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, Middle
East, S.E. Asia, Japan, Australia, New Zealand. Interest:
Food ingredient technology.

NOVELTIES, Ceramic, China, Glass, Metal, Figurines, etc.

Accent 2000 Ceramics Ltd., Mississauga, Ont.
Tel. 416-275-8872 Fax: 416-275-8943.
(P.) Robert Yachevick
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
Eastern Europe/U.S.S.R.. Interest: Ceramics

Edenborough Ltd., Elmira, Ont.
Tel. 519-669-1531 Fax: 519-669-3041.
(V.P. & G.M.) Fred Lamb

Export: N.E. USA, N. Central USA, S. Central USA, N.W.
USA, Japan.

NOVELTIES, Plastic.

Austin House, Inc., Oakville, Ont.
Tel. 416-825-2650 Fax: 416-825-3200.
(P.) Jack M. Taylor
Export: N.E. USA, S.E. USA, N.E. USA, S. Central USA,
N.W. USA, S.W. USA, Mexico, Middle East, China/Hong
Kong, Australia, New Zealand.

NOVELTIES AND SOUVENIRS.

Canadian Arctic Producers, Winnipeg, Man.
Tel. 204-774-3519 Fax: 204-783-2851.
(Mktg. Mgr.) T. Thompson
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, Japan.
Interest: Sales offshore of fine inuit art.

NUCLEAR APPARATUS.

NEI-Numet Engineering Ltd., Peterborough, Ont.
Tel. 705-743-2708 Fax: 705-743-3216.
(P. & S.M.) C.C. Adamson, P.Eng

Export: N.E. USA, S.E. USA, N. Central USA. Interest:
Industrial automation systems and products and systems
of nuclear, defence and aerospace industries.

NUTS, Fasteners, Specialty. Alloy (1); Anchor
(2); Blind (3); Corrosion Resistant (Aluminum,
Brass, Bronze, Stainless Steel, etc.) (4);
Plastic, Nylon, etc. (5); Self-Locking (6);
Sleeve or Coupling (7); Special or Custom-
made (8); Stamped (9); Tee (10); Weld (11).

Faloon Fasteners Reg'p, Scarborough, Ont.
Tel. 416-751-8284 Fax: 416-751-2056.
(P.) Alfred Hertz

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Australia, New Zealand.

O

ODOUR CONTROL SYSTEMS.

Ecolo Odor Control Systems Inc., Mississauga, Ont.
Tel. 416-625-8664 Fax: 416-625-8892.
(P.) Calvin Sager
Export: N.E. USA, Western Europe, China/Hong Kong,
Australia, New Zealand. Interest: Odour control products.

OIL BURNING APPARATUS. See also Furnaces, Oil; Burners, Oil.

Industrial Combustion and Equipment Ltd., Dorval, Que.
Tel. 514-631-2020 Fax: 514-636-0608.
(Mktg. & Sales Mgr., Liquitherm Div.) Peter Huish
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
Middle East, Australia, New Zealand, Central America/
Caribbean.

OIL RECOVERY EQUIPMENT.

Innovac Technology Inc., Richmond, B.C.
Tel. 604-272-5533 Fax: 604-272-0674.
(V.P.Mktg.) Carl Nygren
Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA,
Western Europe, Middle East, Africa, Eastern Europe/
U.S.S.R., Japan, Australia, New Zealand, South
America. Foreign Reps. Equipos Marinos S.A., Santiago,
Chile; Exawin S.A., Guayaquil, Ecuador; Machinefabriek
Van Rijn B.V., Katwijk, Holland; C. Gallagher Marine
Ltd., Ireland; Sampole Associated Corp., Tokyo, Japan;
Alkab APS, Esbjerg, Denmark; Hafis H.F., Kopavogur,
Iceland; Swissital S.R.L., Bologna, Italy; Scanz
Marketing, Auckland, New Zealand; ECV (Electro Central
Vulcanizadora, Lda.), Lisboa, Portugal; Marco Espana
S.A., Las Arenas, Spain; B.N.W. Engineering,
Fraserburgh, Aberdeenshire, Scotland; Gjendemsjo
Marketing, Brattvag, Norway; K.F. Albrecht & Co., South
Africa (Pty) Ltd., Cape Town, South Africa; J.B. Brothers
Co. Ltd., Bangkok, Thailand; Marine Resources Co. Int'l.,
Seattle, WA, U.S.A. Interest: Fish and food transfer.

OIL REFINERY EQUIPMENT.

Chase Manufacturing Inc., Calgary, Alta.
Tel. 403-279-2809 Fax: 403-236-1328.
(P.) Robert G. Herron
Export: N. Central USA, S. Central USA, S.W. USA.
Interest: Both our products and manufacturing
technology could be of interest in the Middle East,
Southern Asia and China.

Fahramet Steel Castings, Orillia, Ont.
Tel. 705-325-2781 Fax: 705-325-5887.
(Mgr. Int'l Mktg. & Sales) Roman Pankiw
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E.
Asia, China/Hong Kong, S. Asia (incl. India, Pakistan),
Central America/Caribbean, South America. Foreign
Reps. Kurten SRL, Caracas, Venezuela; Rodrawls Int.,
Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur,
Indonesia; Kubota America Corp., New York, NY, U.S.A.

Propak Systems Ltd., Airdrie, Alta.
Tel. 403-948-2001 Fax: 403-948-5024.
(V.P.Tech.Sales) Pat Dewey
Export: N. Central USA, S. Central USA, S.E. Asia, S.
Asia (incl. India, Pakistan), Central America/Caribbean,
South America.

OILS, Canola or Sunflower Seed.

United Grain Growers Limited, Winnipeg, Man.
Tel. 204-944-5411 Fax: 204-944-1779.
(Mgr. Grain Mktg.Ops.) Brian Hayward
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia,
China/Hong Kong, Japan, S. Asia (incl. India, Pakistan),
Australia/New Zealand, Central America/Caribbean, S.
America.

OILS, Cooking and Salad.

Spony International Ltd., Calgary, Alta.
Tel. 403-273-2828 Fax: 403-248-2435.
(Exp.Mgr.) Herman Viases

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
Middle East, Africa, Eastern Europe/U.S.S.R., S. Asia
(incl. India, Pakistan), Central America/Caribbean, South
America.

OILS, Cutting.

Releasall-Target Inc., Montreal, Que.
Tel. 514-735-4461 Fax: 514-735-8550.
(P.) W. Sofin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia,
China/Hong Kong, Japan, S. Asia (incl. India, Pakistan),
Australia/New Zealand, Central America/Caribbean, S.
America. Interest: Metalworking and electronic
chemicals.

OILS, Fish.

Fishery Products International Limited, St. John's, Nfld.
Tel. 709-570-0000 Fax: 709-570-0209.
(Exec.V.P.Int'l Mktg.) Alexander J. Roche
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, Japan.
Foreign Reps. Nichiro Corporation, Tokyo, Japan; Fishery
Products, Inc., Danvers, Clouston Foods U.S.A., Inc.,
Gloucester, MA, Clouston Foods Pacific Ltd., Seattle,
WA, U.S.A.; Clouston Foods Europe Ltd., Berks,
England; Fishery Products GmbH, Cuxhaven, Germany.
Interest: Sea food in general and interested in developing
marketing arrangements with the USSR and other east
bloc countries.

OILS, Hydraulic.

Releasall-Target Inc., Montreal, Que.
Tel. 514-735-4461 Fax: 514-735-8550.
(P.) W. Sofin
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia,
China/Hong Kong, Japan, S. Asia (incl. India, Pakistan),
Australia/New Zealand, Central America/Caribbean, S.
America. Interest: Metalworking and electronic
chemicals.

OILS, Lubricating.

Blachford, H.L., Ltd./Ltée., Mississauga, Ont.
Tel. 416-823-3200 Fax: 416-823-9290.
(Nat'l S.M.) Howard W. Gunn
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Western Europe, Australia,
New Zealand, Central America/Caribbean. Interest:
Additives for polymers, rubber, inks, oil/gas well
products.

OILS, Penetrating.

Releasall-Target Inc., Montreal, Que.
Tel. 514-735-4461 Fax: 514-735-8550.
(P.) W. Sofin
Export: N.E. USA, S.E. USA, N. Central USA, S. Central
USA, N.W. USA, S.W. USA, Mexico, Western Europe,
Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia,
China/Hong Kong, Japan, S. Asia (incl. India, Pakistan),
Australia/New Zealand, Central America/Caribbean, S.
America. Interest: Metalworking and electronic
chemicals.

OILS, Sesame Seed.

Sacharen Bros Inc., Montreal, Que.
Tel. 514-277-8205 Fax: 514-277-3283.
(P.) R. Abish
Export: N.E. USA, N. Central USA, S. Central USA, N.W.
USA, S.W. USA. Interest: Natural food products.

OILS, Sulphonated (Textile and Tanners').

Marden-Wild of Canada, Limited, Amherst, N.S.
Tel. 902-667-2424 Fax: 902-667-9248.
(S.M.) Edward E. Keenan, III
Export: N.E. USA, N. Central USA, S.E. Asia, China/
Hong Kong. Foreign Reps. Huel Ing Enterprise Co., Ltd.,
Tainan, Taiwan; Selic Thai Co., Ltd., Bangkok, Thailand;
Bontex Trading Co., Kowloon, Hong Kong; Duksan Corp.,
Pusan, Korea.

OILWELL EQUIPMENT AND SUPPLIES.

Canadian Foremost Ltd., Calgary, Alta.
Tel. 403-272-3322 Fax: 403-273-8084.
(S.M.) Maurice E. Marwood

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Failing, George E., Supply Company, Edmonton, Alta.
Tel. 403-447-1485 Fax: 403-447-1739.
(V.P.Mktg.) C.E. (Chuck) Roblin

Export: Middle East, China/Hong Kong, Central America/Caribbean, Africa.

National-Oilwell Canada Ltd., Calgary, Alta.
Tel. 403-262-9501 Fax: 403-262-9166.
(Dir.Mktg.) R.I. Gammie

Export: S.W. USA, Middle East, S.E. Asia. Interest: Oilfield products.

Stream-Flo Industries Ltd., Edmonton, Alta.
Tel. 403-468-4433 Fax: 403-469-9853.
(Exp.Mgr.) Reg Cooper

Export: Western Europe, Australia, New Zealand. Foreign Reps. Arctic Technology, Abchorage, Alaska, U.S.A.; MKS SDN BHD, Kuala Lumpur, Malaysia; Sage Trading Ltd., Bangkok, Thailand; Pegier Hattersley, Victoria, Australia; Tech Trade, Sandnes, Norway; Master Flo Aberdeen, Aberdeen, Scotland; Stream Flo Industries Ltd., P.T. Sarana Alam Semesta, Jakarta, Indonesia.

OINTMENTS, Medicinal.

Taro Pharmaceuticals Inc., Downsview, Ont.
Tel. 416-661-0044 Fax: 416-661-8773.
(V.P.) Saulb Magder

Export: S.E. Asia, China/Hong Kong, Central America/Caribbean. Foreign Reps. Foreign representatives in Hong Kong, Taiwan, Caribbean, Bahamas, Jamaica, Singapore and Malaysia. Interest: Tropical corticosteroid creams and ointments and sterile lubricating gel.

OPTICAL MATERIALS.

Hear Saver Limited, Grimsby, Ont.
Tel. 416-945-2242 Fax: 416-945-3386.
(P.) Thomas E. Maloney

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean. Interest: Related to eye or ear care in pharmaceutical, industrial safety and optical markets.

ORE FEEDERS.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

J.M. Ore Dressing Equipment Co. Ltd., Timmins, Ont.
Tel. 705-268-6660 Fax: 705-264-2435.
(P.) Ernest Yaris

Export: N.E. USA, N.W. USA, S.W. USA, Mexico, Africa, Central America/Caribbean, South America. Interest: Mineral processing equipment.

ORTHO-DICHLOROBENZENE.

Recochem Inc., St. Laurent, Montreal, Que.
Tel. 514-341-3550 Fax: 514-341-6553.
(V.P. Int'l Sales) Ralph Carmichael

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

ORTHOPEDIC APPLIANCES.

Obus Forme Ltd., Toronto, Ont.
Tel. 416-785-1386 Fax: 416-785-5862.
(P.) Brian Roberts

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, China/Hong Kong, Japan, Australia, New Zealand.

OVENS, Bake.

Brute Kitchen Equipment Co. Ltd., Montreal, Que.
Tel. 514-731-9474 Fax: 514-342-7686.
(V.P.) Jason Balin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean. Interest: Bakery ovens and equipment and foodservice equipment.

Equipment Doyon Inc., Linieres, Que.
Tel. 418-685-3431 Fax: 418-685-3948.
(V.P.Sales) Maurice Doyon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, Eastern Europe/U.S.S.R., China/Hong Kong. Foreign Reps. General Carriage & Supplies Co. Inc., Windham, ME, Institutional & Supermarket Equip., Plantation, FL, Samson Inc., Burlingham, CA, Store Engineering Co., Youngtown, OH, Storemen Seocialty Inc., Harrisonburg, VA, Wetterau, Hazelwood, MO, City Wide Equipment Service Co., College Point, Sherwin Sales, Tonawanda, Resnick Equipment Inc., Mountindale, NY, Fesco Deli Systems, Seattle WA, Northwest Butcher's Supplies, Clarkamas, OR, Dawn Equipment Inc., Jackson, MI, Bond Burns Distributing, St-Louis, MO, Dawn Equipment Co., Ellenwood, GA, East Cost Tarr Heel Marketing, Charlotte, NC, Marsi Systems, San Antonio, TX, B.A.K.E. Marketing, Dickson, TN, U.S.A., Yue Po Engineering, Kowloon, Hong Kong, Groupe Sococo, Cameroun, Africa.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

OVENS, Convection.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

OVENS, Core.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

OVENS, Electric.

Garland Commercial Ranges Limited, Mississauga, Ont.
Tel. 416-624-0260 Fax: 416-624-5669.
(Dir.Exp.Sales) W.B. Stone

Export: N.E. USA, Western Europe, Middle East, Africa, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Garland Catering Equipment Ltd., Middlesex, England.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

OVENS, Industrial.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

Industrial Combustion and Equipment Ltd., Dorval, Que.
Tel. 514-631-2020 Fax: 514-636-0608.

(Mktg. & Sales Mgr., Liquitherm Div.) Peter Huish
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Australia, New Zealand, Central America/Caribbean.

OVENS, Infra-Red.

Gasmac Inc., Guelph, Ont.
Tel. 519-836-5362 Fax: 519-836-4242.
(G.M.) Robert W. Sparrow

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, Africa, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Interest: Industrial process heating equipment with unique features and advantages.

OVERALLS.

Nikaldi Sportswear Inc., Montreal, Que.
Tel. 514-279-9745 Fax: 514-272-2502.
(V.P.) D. MacDonald

Export: S.W. USA, Western Europe. Interest: Workwear, hunting and fishing outerwear.

P**PACKAGING, Custom.**

M & R Plastics Inc., Laval, Que.
Tel. 514-622-8011 Fax: 514-628-3290.
(P.) M.A. Panchyshyn

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R..

Ross-Ellis (Canada) Ltd., Montreal, Que.
Tel. 514-861-2411 Fax: 514-861-7610.
(V.P.) Peter Kerr

Export: N.E. USA, N.W. USA. Foreign Reps. Agents, New York, NY, Northridge, CA, U.S.A.

PACKERS. Bacon and Ham (1); Beef and Beef Products (2); Lard (3); Lard Compound (4); Meats, Cooked (5); Meats, Dressed (6); Meats, Portion Cut (6A); Meats, Jellied (7); Meats, Smoked (8); Lamb and Mutton Products (9); Pork and Pork Products (10); Sausage (11); Shortening (12); By-Products (13).

Maple Lodge Farms Ltd., Norval, Ont.
Tel. 416-455-8340 Fax: 416-455-8370.
(Exp.Mgr.) Dave Young

Export: N.E. USA, N. Central USA, China/Hong Kong, Japan.

Nostrano Inc., Montreal, Que.
Tel. 514-271-4688 Fax: 514-271-6600.
(P. & G.M.) A. Bertrand
 Export: N.E. USA, N. Central USA, N.W. USA. Interest: Dry curled salami.

Vancouver Fancy Meats, Vancouver, B.C.
Tel. 604-255-5711 Fax: 604-255-9232.
(Exp.Mgr.) Don Ross

Export: N.W. USA, S.W. USA, China/Hong Kong, Japan, Australia, New Zealand. Interest: Processed meats.

PACKERS, Land.

Flexi-Coil Ltd., Saskatoon, Sask.
Tel. 306-934-3500 Fax: 306-664-7672.
(Proj.Engr.) A.T. Setter

Export: N. Central USA, S. Central USA, Middle East, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Foreign Reps. Flexi-Coil Inc., Minot, ND, U.S.A.; Flexi-Coil (Australia) Pty. Ltd., Queensland, Australia; Flexi-Coil Ltd., U.K., The Airfield Seaton Ross York, England.

PADDING, Automobile.

Stearns Canada Inc., Mississauga, Ont.
Tel. 416-270-4360 Fax: 416-270-5270.
(Exec.V.P.) Mike Lutes
Export: N.E. USA, Australia, New Zealand.

PADDING, Cotton.

Stearns Canada Inc., Mississauga, Ont.
Tel. 416-270-4360 Fax: 416-270-5270.
(Exec.V.P.) Mike Lutes
Export: N.E. USA, Australia, New Zealand.

PADDLES, Canoe.

Grey Owl Paddles Limited, Cambridge, Ont.
Tel. 519-622-0001.
(Mng.Dir.) Brian W. Dorfman
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand.

PADS, Chair.

Daisy Decorative Products, Ltd., Toronto, Ont.
Tel. 416-530-0400 Fax: 416-530-1505.
(P.) J.M. Doherty
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Australia, New Zealand. Foreign Reps. Gene Robbins Inc., New York, NY, U.S.A.

PAIS, Galvanized.

Great-West Metal (1982) Ltd., Winnipeg, Man.
Tel. 204-942-2451 Fax: 204-943-1790.
(G.M.) Martin Williams
Export: N.E. USA, S. Central USA. Interest: Manufacturing and distributing metal products.

PAINT, Anti-Corrosive and Damp-Proofing. See also Damp Coursing Materials.

Aquarius Coatings, Markham, Ont.
Tel. 416-940-0860 Fax: 416-940-0874.
(P. & C.E.O.) D. Wayne Kay
Export: S.W. USA. Foreign Reps. R.M. Coatings, Newbury Park, CA, U.S.A. Interest: Manufacturing of our coatings under licence by a foreign company which has distribution.

Milne, Alex, Associates Ltd., Brampton, Ont.
Tel. 416-790-0440 Fax: 416-790-0455.
(P.) Bill A. Milne
Export: N. Central USA, Western Europe, Australia, New Zealand. Foreign Reps. Fiber Glass-Evercoat, OH, Brailsford Assoc., MA, Bill Nelson Co., WA, U.S.A., See Tek Ltd., Scotland. Interest: Unique chemicals for industrial and domestic use, security and marine products.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi
Export: Western Europe, Middle East, Central America/Caribbean.

PAINT, Cold Water, Casein Powder or Paste.

Chieftain Products Inc., Downsview, Ont.
Tel. 416-636-4100 Fax: 416-636-1921.
(Dir.Int'l) Peter Vernon
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Interest: Toys and games.

PAINT, Fire-Retardant.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi
Export: Western Europe, Middle East, Central America/Caribbean.

Tandem-Tech Industries Ltd., Mississauga, Ont.
Tel. 416-238-3100 Fax: 416-238-3094.
(V.P.) Nick Plessas

Export: N.E. USA, Middle East, S.E. Asia. Interest: Special chemicals such as wood preservatives, automotive lubricants, etc.

PAINT, Gold and Aluminum.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi
Export: Western Europe, Middle East, Central America/Caribbean.

PAINT, House, Interior and Exterior, Metal and Woodwork, Railway and Marine.

Aquarius Coatings, Markham, Ont.
Tel. 416-940-0860 Fax: 416-940-0874.
(P. & C.E.O.) D. Wayne Kay
Export: S.W. USA. Foreign Reps. R.M. Coatings, Newbury Park, CA, U.S.A. Interest: Manufacturing of our coatings under licence by a foreign company which has distribution.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi
Export: Western Europe, Middle East, Central America/Caribbean.

PAINT, Plastic, for Interior Decoration.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi
Export: Western Europe, Middle East, Central America/Caribbean.

PAINT PRIMERS.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi
Export: Western Europe, Middle East, Central America/Caribbean.

PAINT, Resin Emulsion.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi
Export: Western Europe, Middle East, Central America/Caribbean.

PAINT, Rubber Base.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi
Export: Western Europe, Middle East, Central America/Caribbean.

PAINT SPECIALTIES.

Aquarius Coatings, Markham, Ont.
Tel. 416-940-0860 Fax: 416-940-0874.
(P. & C.E.O.) D. Wayne Kay
Export: S.W. USA. Foreign Reps. R.M. Coatings, Newbury Park, CA, U.S.A. Interest: Manufacturing of our coatings under licence by a foreign company which has distribution.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi
Export: Western Europe, Middle East, Central America/Caribbean.

PALLETIZERS.

Priority One Packaging Ltd., Waterloo, Ont.
Tel. 519-746-6950 Fax: 519-746-3578.
(P.) Colin Cunningham
Export: N.E. USA, S. Central USA, S.W. USA. Foreign Reps. Implicatic Engineering Co., Lynchburg, VA, U.S.A.

PALLETS AND SKIDS.

Westwood & Wood Forest Product Co. Ltd., Saskatoon, Sask.
Tel. 306-242-5303 Fax: 306-933-2529.
(P.) Matt Leblanc

Export: N. Central USA, S. Central USA, S.W. USA. Foreign Reps. Pooser Lumber, Sacrements, CA, Ontial Forest Product, Carby, OR, U.S.A. Interest: Press board plant and wood pellet.

PANEL BOARDS, Electric. See also Panels, Radio.

Canadian Marconi Company, Montreal, Que.
Tel. 514-340-3000 Fax: 514-340-3100.
(Sr.V.P.) Claude St. Arnaud
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Ent. Mosaik Ernk Ltd., Laval, Que.
Tel. 514-686-0663 Fax: 514-686-0669.
(Sales Dir.) Danny Tittley
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, China/Hong Kong, Japan. Foreign Reps. Haven Automation Pte, Singapore. Interest: Mimic panel parts (ex: lights and switches), instrumentation and control products in automation displays.

PANELLING, Wall, Wood, Plastic Laminated, etc.

Abeda Wood Products, Winfield, B.C.
Tel. 604-766-4088 Fax: 604-766-2398.
(G.M.) Dennis Powell
Export: N.E. USA, S.E. Asia. Interest: Wood Products

Lyle Forest Products Ltd., Chilliwack, B.C.
Tel. 604-792-8524 Fax: 604-792-4298.
(P.) Robert Lester
Export: N.E. USA, N.W. USA, Western Europe, Japan, Australia, New Zealand.

Wood Decor Ltd., Minto, N.B.
Tel. 506-327-3363 Fax: 506-327-6900.
(P. & G.M.) Bertin P. Pelletier
Export: N.E. USA, N. Central USA, Japan.

PANELS, Heating, Radiant.

Canray Incorporated, Oromocto, N.B.
Tel. 506-446-5100 Fax: 506-446-6879.
(P.) Bert Kilbride
Export: N.E. USA, N.W. USA. Foreign Reps. Liberty Electric, Syracuse, NY, Kunz Tech Mkt., Richboro, PA, Energy Tech 2000, Higganum, CT, Agents Northwest, Seattle, WA, D.C. enterprises, Portland, OR, U.S.A. Interest: Other radiant heating products.

Thermofilm Corporation, Concord, Ont.
Tel. 416-669-4166 Fax: 416-665-7960.
(P.) W. Colin Bradbury
Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, Japan, Australia, New Zealand. Interest: High temperature heating elements or products using heating elements.

PANELS, Instrument.

Conspec Controls Ltd., Downsview, Ont.
Tel. 416-661-0500 Fax: 416-736-1684.
(P.) L.R. McCullough
Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Mexico, China/Hong Kong, Australia, New Zealand. Foreign Reps. Conspec Controls Inc., Charleroi, PA, Mexico-Drilar Inc., Kerrville, TX, U.S.A.; Fushen Conspec, Tian Jin, China; Conspec Australia Pty, N.S.W., Australia. Interest: Instrumentation, flow, level pressure, spec gravity, on line material analysers special photos.

Day Specialties Corporation, Midland, Ont.
Tel. 705-526-3771 Fax: 705-526-0688.
(V.P.Sales) Brian Marchand
Export: N.E. USA, S.E. USA, S.W. USA. Foreign Reps. A.C.S. Corporation., Knoxville, TN, Burt Lucas Sales, Hendersonville, TN, U.S.A.

Macfarlane Nameplate & Anodizing Inc., Rexdale, Ont.
Tel. 416-675-7150 Fax: 416-675-8915.
(G.M.) Elliot Shendlle
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Anodized aluminum nameplates and panels.

PANELS, Steel.

Karmay Heavy Stamping, Milton, Ont.
Tel. 416-878-5571 Fax: 416-876-1519.
(Asst. G.M.) Steve Rodgers

Export: N.E. USA, N. Central USA, S.W. USA, Mexico.

National Engineering & Science Associates Inc., Stratford, Ont.
Tel. 519-271-6710 Fax: 519-271-6454.
(V.P. Engr'g) Kathleen Engberg

Export: N.E. USA, S.E. USA.

PANELS, Structural, Wall. See also Panels, Steel; Sheathing, Building; Wallboard.

Embury Company, Downsview, Ont.
Tel. 416-742-1212.
(G.M.) Gord Southworth

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA.

Graham Products Limited, Inglewood, Ont.
Tel. 416-457-5290 Fax: 416-838-3386.
(Sales & Mktg. Mgr.) Albert Buisman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Middle East, China/Hong Kong, Japan, Central America/Caribbean. Foreign Reps. American Building Contractors, Oneonta, NY, Architectural Cladding Systems Inc., Londonderry, NH, Architectural Products, Inc., St. Albans, VT, Ball Consultants Ltd., Ambridge, PA, Buffalo Sales Assoc., Buffalo, NY, Construction Services, Knoxville, TN, Design Specialties, Inc., Raleigh, NC, Charles B. Flynn & Co, Inc., Orlando, FL, Panel Tech, Kansas City, KA, Pete Alexander Co. Inc., Brooklyn, WI, Seven building Systems Inc., Denver, CO, Sheppard & Assoc., Minneapolis, MN, Tri State Architectural Panel Sales, Toledo, OH, Commercial Modular Systems Inc., Hagerstown, MD, I.K.G. Borden, Nashville, TN, Mapes Industries, Inc., Lincoln, NE, Parkut International, Mount Clemens, MI, Space Building Material, East Taunton, MA, Sea Colony Management Inc., Sea Colony, Phase II, Bethany Beach, DE,

Provincial Partitions Inc., Mississauga, Ont.
Tel. 416-238-0017 Fax: 416-238-0242.
(S.M.) A. Wilkinson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Weyerhaeuser Canada Ltd., Alberta Division, Edmonton, Alta.
Tel. 403-452-5395 Fax: 403-454-3075.
(Sales & Mktg. Mgr.) Gary John Martin

Export: N.W. USA, S.W. USA, Western Europe, Japan.

PANELS, Veneer.

Graham Products Limited, Inglewood, Ont.
Tel. 416-457-5290 Fax: 416-838-3386.
(Sales & Mktg. Mgr.) Albert Buisman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Middle East, China/Hong Kong, Japan, Central America/Caribbean. Foreign Reps. American Building Contractors, Oneonta, NY, Architectural Cladding Systems Inc., Londonderry, NH, Architectural Products, Inc., St. Albans, VT, Ball Consultants Ltd., Ambridge, PA, Buffalo Sales Assoc., Buffalo, NY, Construction Services, Knoxville, TN, Design Specialties, Inc., Raleigh, NC, Charles B. Flynn & Co, Inc., Orlando, FL, Panel Tech, Kansas City, KA, Pete Alexander Co. Inc., Brooklyn, WI, Seven building Systems Inc., Denver, CO, Sheppard & Assoc., Minneapolis, MN, Tri State Architectural Panel Sales, Toledo, OH, Commercial Modular Systems Inc., Hagerstown, MD, I.K.G. Borden, Nashville, TN, Mapes Industries, Inc., Lincoln, NE, Parkut International, Mount Clemens, MI, Space Building Material, East Taunton, MA, Sea Colony Management Inc., Sea Colony, Phase II, Bethany Beach, DE,

PANS, Frying.

Crown Food Service Equipment Ltd., Downsview, Ont.
Tel. 416-746-2358 Fax: 416-746-8324.
(Mktg. Admin.) William Humeniuk

Export: N.E. USA, N. Central USA, S. Central USA, Western Europe, S.E. Asia, Japan. Foreign Reps. Vulcan Hart Corp., Louisville KY, Market-Forge Co., Everett, MA, Southbend, Fuquay-Varina, NC, MBH International Corp., New York, NY, U.S.A.; Crane (UK) Ltd., Westerham Kent, England; Food Systems Inc., Nakano-Ku, Japan. Interest: Stainless steel fabrication of products related to the food service industry.

Toastess Inc., Pointe Claire, Que.
Tel. 514-697-3320 Fax: 514-697-2057.
(V.P. Sales & Mktg.) Jerry Solomon

Export: N.E. USA, N. Central USA, S.W. USA, Western Europe, Central America/Caribbean.

PAPER, Coated and Laminated.

Peterborough Paper Converters Inc., Peterborough, Ont.
Tel. 705-743-1120 Fax: 705-743-4377.
(Gen. S.M.) Jerry Sedgwick
Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA, Western Europe, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Paper products which make use of coating and lamination technologies.

PAPER, Corrugated. See also Paperboards. Corrugating (8).

Dominion Corrugated Paper Inc., Toronto, Ont.
Tel. 416-766-1151 Fax: 416-766-8220.
(G.M.) Charles Gregory
Export: N.E. USA, N. Central USA, Australia, New Zealand. Interest: Microwave susceptor pads.

Maritime Paper Products Limited, Dartmouth, N.S.
Tel. 902-463-5300 Fax: 902-466-7314.
(V.P. Mktg.) D.A. Lugar
Export: Central America/Caribbean. Foreign Reps. J.S. Vallis & Co. Ltd., Hamiltons, Bermuda.

PAPER, Drawing.

Peterboro Cardboards Limited, Peterborough, Ont.
Tel. 705-742-0471 Fax: 705-742-8444.
(S.M.) Ian Blaiklock
Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA, China/Hong Kong, Australia, New Zealand.

PAPER, Kraft.

Peterborough Paper Converters Inc., Peterborough, Ont.
Tel. 705-743-1120 Fax: 705-743-4377.
(Gen. S.M.) Jerry Sedgwick
Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA, Western Europe, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Paper products which make use of coating and lamination technologies.

PAPER, Label.

Peterborough Paper Converters Inc., Peterborough, Ont.
Tel. 705-743-1120 Fax: 705-743-4377.
(Gen. S.M.) Jerry Sedgwick
Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA, Western Europe, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Paper products which make use of coating and lamination technologies.

PAPER SPECIALTIES.

Peterborough Paper Converters Inc., Peterborough, Ont.
Tel. 705-743-1120 Fax: 705-743-4377.
(Gen. S.M.) Jerry Sedgwick
Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA, Western Europe, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Paper products which make use of coating and lamination technologies.

Ross-Ellis (Canada) Ltd., Montreal, Que.
Tel. 514-861-2411 Fax: 514-861-7610.
(V.P.) Peter Kerr
Export: N.E. USA, N.W. USA. Foreign Reps. Agents, New York, NY, Northridge, CA, U.S.A.

PAPER, Toilet.

Sanitation Equipment Ltd., Concord, Ont.
Tel. 416-738-0055 Fax: 416-738-2483.
(S.M.) Walter Swez

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Japan, Australia, New Zealand. Interest: Consumer products, especially camping, sporting goods, housewares, lawn and garden products for marine and recreational vehicles markets.

PAPER, Wet Strength.

Ford, J., Ltée., Montreal, Que.
Tel. 418-842-4679 Fax: 418-844-5055.
(S.M.) Martin Farnsworth
Export: N.E. USA, N. Central USA.

PAPERBOARDS. Asphaltum (1); Box (2); Bristol, Tag, Ticket (3); Car Liner (4); Chip (5); Coated (6); Cone and Tube (7); Corrugating (8); Counter (9); Electrical (10); Fibre (11); Friction (12); Heel (13); Innersole (14); Kraft Liner (15); Leather (16); News Wrapper (17); White Vat Lined (18); Panel (19); Press (20); Pulp (21); Screenings (22); Straw (23); Test (Jute) (24); Wall (25); Suitcase Fibre (26); Bookbinders (27); Artist and Showcard (28); Mounting (29); Button (30); Bleached Manila (31); Coloured (32); Patent Coated (33); Core (34); Kraft, Bleached (35).

Peterboro Cardboards Limited, Peterborough, Ont.
Tel. 705-742-0471 Fax: 705-742-8444.
(S.M.) Ian Blaiklock

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA, China/Hong Kong, Australia, New Zealand.

PARA-DICHLOROBENZENE.

Recochem Inc., St. Laurent, Montreal, Que.
Tel. 514-341-3550 Fax: 514-341-6553.
(V.P. Int'l Sales) Ralph Carmichael
Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

PARKING SYSTEMS, Controlled Access.

Gunn Industries Ltd., Aldergrove 8.C.
Tel. 604-530-8712 Fax: 604-534-0214.
(P.) Jack S. Wilson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Sub-component manufacture.

PARTICLEBOARD.

Canpar Industries, Vancouver, 8.C.
Tel. 604-681-7336 Fax: 604-681-8906.
(S.M.) Lance Davioson
Export: S.E. USA, N. Central USA, N.W. USA, S.W. USA, S.E. Asia, Japan. Interest: Furniture.

PARTITIONS, Moveable.

Provincial Partitions Inc., Mississauga, Ont.
Tel. 416-238-0017 Fax: 416-238-0242.
(S.M.) A. Wilkinson
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Wylie, Glenn J., & Associates Ltd., Etobicoke, Ont.
Tel. 416-253-5813 Fax: 416-253-9749.
(V.P.) Mike Wylie
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R..

PATTERN MAKERS.

Gudgeon Brothers Limited, London, Ont.
Tel. 519-451-5320 Fax: 519-453-8753.
(Off. Mgr.) Robert Porter

Export: N.E. USA, S.E. USA, S. Central USA, S.W. USA. Foreign Reps. Intertech/Brandt Equipment & supply Co., Fortworth, TX, U.S.A.; Foundry Spares & Technical Services, Birmingham, England.

PEAT AND PEAT PRODUCTS.

Annapolis Valley Peat Moss Co. Ltd., Berwick, N.S.
Tel. 902-538-8022 Fax: 902-538-9609.
(Exp. Mgr.) Nola Godding

Export: N.E. USA, S.E. USA, Western Europe, Middle East, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean.

Fafard Peat Moss Co., Ltd., Shippegan, N.B.
Tel. 506-336-9715 Fax: 413-336-9300.
(S.M.) Lucien Duguay

Export: S.E. USA. Foreign Reps. Conrad Fafard Inc., Springfield, MA, U.S.A.

Heveco Ltd., Tabusintac, N.B.
Tel. 506-779-9277 Fax: 506-779-8294.
(Mgr.) Rolf Mecking

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan. Foreign Reps. J-M Trading Corp., Burr Ridge, IL, U.S.A.

Lambert Peat Moss Inc., Riviere-Ouelle, Que.
Tel. 418-852-2885 Fax: 418-852-3352.
(Sales Dir.) Madeleine St-Onge

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, Japan, Australia, New Zealand.

PENNANTS AND BANNERS.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P. Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

PENS, Animal. See also Stanchions and Stalls, Cattle.

Smale, W.R., Co. (1979) Ltd., Mossley, Ont.
Tel. 519-269-3754 Fax: 519-269-3795.
(Chmn.) Wilmer R. Smale

Export: N.E. USA, N. Central USA, Western Europe.

PENS, Ball Point.

Bankers Pen Company, Montreal, Que.
Tel. 514-272-1182 Fax: 514-272-0410.
(P.) Lester L. Fox

Export: N.E. USA. Interest: Ballpoint pens, markers, all products that can be inprinted for use as specialty advertising.

PENSTOCKS, Wood Stave.

Canbar Inc., Waterloo, Ont.
Tel. 519-886-2880 Fax: 519-886-5546.
(V.P. Mktg. & Sales) J.A. Smith

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, Central America/Caribbean. Foreign Reps. Moore Tannery, Normandy, TN, J.L. Moore, East Aurora, NY, U.S.A.; GHB Marketing, Manchester, England.

PEWTERWARE.

Seagull Pewterers & Silversmiths Ltd., Pugwash, N.S.
Tel. 902-243-2516 Fax: 902-243-2559.
(S.M.) Susan Arenburg

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Foreign Reps. Worldwide representatives.

PHARMACEUTICALS.

ABI Biotechnology Inc., Winnipeg, Man.
Tel. 204-488-4090 Fax: 204-488-4063.
(P.) Albert Friesen, Ph.D.

Hoechst Canada Inc., Montreal, Que.
Tel. 514-333-3500 Fax: 514-333-3623.
(Dir. Mktg.) David Podwaljki

Export: Central America/Caribbean. Foreign Reps. Alstons Marketing Co. Ltd., Chaguanas, Trinidad; Collins Ltd., Bridgetown, Barbados; Curacao Pharmacal Co., Salinja, Curacao; H.D. Hopwood & Co. Ltd., Kingston, Jamaica; J.L. Jong A Kiem Trading Co., Paramaribo, Surinam; Lowe's Wholesale Drug Ltd., Nassau, Bahamas; Bermuda General Agency, Hamilton, Bermuda. Interest: Ethical pharmaceutical, dental and diagnostic products.

Taro Pharmaceuticals Inc., Downsview, Ont.
Tel. 416-661-0044 Fax: 416-661-8773.
(V.P.) Saul Magder

Export: S.E. Asia, China/Hong Kong, Central America/Caribbean. Foreign Reps. Foreign representatives in Hong Kong, Taiwan, Caribbean, Bahamas, Jamaica, Singapore and Malaysia. Interest: Tropical corticosteroid creams and ointments and sterile lubricating gel.

PHOSPHOR BRONZE (Sheets, Rolls, Strips, Rods and Wire).

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust. Serv. Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

PHOTOGRAPHERS, Commercial.

H. & S. Reliance Limited, Toronto, Ont.
Tel. 416-425-5750 Fax: 416-425-2115.
(V.P. Sales & Mktg.) Ray Brockest

Export: N.E. USA.

PHOTOGRAPHERS, Motion Picture, Slide or Film Strip, Commercial and Educational.

Hartill Art Associates, St. Marys, Ont.
Tel. 519-229-8752 Fax: 519-284-4060.
(Dir. Sales) Alec J. Hartill

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, Australia, New Zealand.

PHOTOGRAPHIC MATERIALS AND PROCESSING EQUIPMENT.

DSC Laboratories, Mississauga, Ont.
Tel. 416-673-3211 Fax: 416-673-0929.
(V.P. Sales & Mktg.) Patricia Carley

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean, South America, S.E. Asia. Foreign Reps. Snappers, London, U.K., ODS Trading Co. Ltd., Tokyo, Japan, Audio Visual Technique, Hong Kong, Arden's Photomart, Grand Rapids, MT, U.S.A., Comm- Tec GmbH, Germany.

PHYSIOTHERAPY EQUIPMENT.

B.C. Medical Ltd., St-Hubert, Que.
Tel. 514-443-4996 Fax: 514-443-0423.
(P.) Pierre Charrier

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Medical imaging.

PICTURES, Framed.

National Picture & Frame (Central) Ltd., Downsview, Ont.
Tel. 416-630-7634 Fax: 416-630-0383.
(P.) Paul Wise

Export: N.E. USA, N. Central USA, Australia, New Zealand. Interest: Framed pictures and mirrors.

PIGMENTS.

Tioxide Canada Inc., Montreal, Que.
Tel. 514-747-9294 Fax: 514-748-4322.
(V.P. Sales, N.A.) J.B. Eckersley

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Archway Sales Inc., St. Louis, MO, Blue Bell Chemical Corp., Norristown, PA, Cron Chemical Corp., Houston, Dallas, TX, Dar-Tech Inc., Maple Heights, OH, Deeks & Co., High Point, NC, Durr Marketing Assoc., Pittsburgh, PA, D.N. Lukens Inc., Westboro, MA, C.L. McGuire & Co., Louisville, KY, B.H. Roettker Co., Cincinnati, OH, Superior Materials Inc., Garden City, NY, Azalea Color Co., Pittsburgh, PA, Dorsett & Jackson Inc., Los Angeles, CA, Sacco Pigments & Solvents, Forest Park, IL, U.S.A.

PILES, Steel.

Algoma Steel Corporation, Limited, The, Mississauga, Ont.
Tel. 416-276-1400 Fax: 416-276-1452.
(Mgr. Admin.) Clark

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

PILES, Wood.

Drysdale Tree Farms Ltd., Egbert, Ont.
Tel. 416-424-9719.
(P.) D.P. Drysdale

Export: N.E. USA, N. Central USA.

PILING, Steel Sheet, Carbon and Alloy.

Casteel Inc., Longueuil, Que.
Tel. 514-651-6260 Fax: 514-651-3400.
(Mktg. Mgr.) Dennis Gvimond

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa.

PILLOWS.

Daisy Decorative Products, Ltd., Toronto, Ont.
Tel. 416-530-0400 Fax: 416-530-1505.
(P.) J.M. Doherty

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Australia, New Zealand. Foreign Reps. Gene Robbins Inc., New York, NY, U.S.A.

Suttles & Seawinds of Nova Scotia Ltd., New Germany, N.S.
Tel. 902-644-3110 Fax: 902-644-3378.
(P.) Gary Bardon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

PILOT PLANTS, Computer Controlled.

Zeton Inc., Burlington, Ont.
Tel. 416-632-3123 Fax: 416-632-0301.
(V.P.) D. Beckman

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan), South America. Foreign Reps. Worldwide sub-agents. Interest: Research pilot plants, process demonstration units for oil refining, chemicals, specialties, polymers, small scale systems for waste treatment/industrial effluent processes.

PIPE BENDS, Headers, Fabricators, etc.

Indutech Canada Limited, Calgary, Alta.
Tel. 403-279-2222 Fax: 403-236-1522.
(P.) Derek J. Wolstenholme

PIPE, Brass or Copper.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust. Serv. Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

PIPE, Concrete, Sewer.

Canron Inc., Pipe Division, Montreal, Que.
Tel. 514-861-7221 Fax: 514-861-7424.
(Dir. Mktg.) Paul Leonard

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, South America. Interest: Pressure pipe and fittings, gravity sewer pipe and fittings and any technology that addresses the electrical/plumbing and municipal pipe markets.

PIPE, Plastic.

Canron Inc., Pipe Division, Montreal, Que.
Tel. 514-861-7221 Fax: 514-861-7424.
(Dir.Mktg.) Paul Leonard

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, South America. Interest: Pressure pipe and fittings, gravity sewer pipe and fittings and any technology that addresses the electrical/plumbing and municipal pipe markets.

Rice Engineering & Operating Ltd., Edmonton, Alta.
Tel. 403-469-1356 Fax: 403-469-2587.
(P. & Mgr.) Dave A. Hindley
Export: S. Central USA.

PIPE, Stainless Steel.

Associated Tube Industries, Markham, Ont.
Tel. 416-475-6464 Fax: 416-475-5202.
(V.P. & G.M.) R. Scott Sweatman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Corwest Fabrications Ltd., Port Coquitlam, B.C.
Tel. 604-941-8625 Fax: 604-941-0492.
(Mgr.Prod.) Terry Horton
Export: S. Central USA, N.W. USA.

Fahramet Steel Castings, Orillia, Ont.
Tel. 705-325-2781 Fax: 705-325-5887.
(Mgr.Int'l Mktg. & Sales) Roman Pankiw

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Kurten SRL, Caracas, Venezuela; Rodrawlsar Int., Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur, Indonesia; Kubota America Corp., New York, NY, U.S.A.

PIPE, Steel.

Algoma Steel Corporation, Limited, The, Mississauga, Ont.
Tel. 416-276-1400 Fax: 416-276-1452.
(Mgr.Admin.) Clark

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

Fahramet Steel Castings, Orillia, Ont.
Tel. 705-325-2781 Fax: 705-325-5887.
(Mgr.Int'l Mktg. & Sales) Roman Pankiw

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Kurten SRL, Caracas, Venezuela; Rodrawlsar Int., Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur, Indonesia; Kubota America Corp., New York, NY, U.S.A.

Stelco Inc., Hamilton, Ont.
Tel. 416-528-2511 Fax: 416-528-4412.
(V.P. & G.M.) L. Simpson

Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan. Interest: Steel related technology and products.

PIPE, Steel, Black and Galvanized.

Stelco Inc., Hamilton, Ont.
Tel. 416-528-2511 Fax: 416-528-4412.
(V.P. & G.M.) L. Simpson

Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan. Interest: Steel related technology and products.

PIPEWORK AND DUCTWORK, Blow, Ventilating, Heating, etc. See also Fan and Exhaust Systems.

Flexmaster Canada Limited, Richmond Hill, Ont.
Tel. 416-731-9411.
(P.) Ian Donnelly

Export: N.E. USA, S.E. USA, N.W. USA, China/Hong Kong. Foreign Reps. Uniflex Industries, Mt. Laurel, NJ, Z-Flex U.S. Inc., Manchester, NH, U.S.A. Interest: Plastic hose or tubing.

Peninsula Fittings (St. Catharines) Limited, St. Catharines, Ont.
Tel. 416-688-0552 Fax: 416-688-3146.
(P.) H. Janzen

Export: N.E. USA, N. Central USA, N.W. USA. Interest: Air to air exchangers, flexible hose and grilles and registers.

PLANING MILLS.

Drummex Inc., Drummondville, Que.
Tel. 819-477-2027 Fax: 819-472-6180.
(Mgr.) C. Riendeau
Export: N.E. USA, N. Central USA, N.W. USA.

PLANTERS.

Plastiglas Ind. Ltd., Ajax, Ont.
Tel. 416-428-2002 Fax: 416-428-1975.
(Sales & Mktg. Admin.) Lisa Caron
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, China/Hong Kong, Japan. Foreign Reps. Peter Pepper Products Inc., Compton, CA, U.S.A.

Streetscape Precast Furnishing Incorporated, Grimsby, Ont.
Tel. 416-945-2480 Fax: 416-945-2487.
(P.) Emilio Sciuillo

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East. Interest: Europe, USA, Middle East and Far East.

PLASTIC FILM, Unsupported. See also Film, Transparent, Polypropylene, Polyester and Polyethylene.

M & R Plastics Inc., Laval, Que.
Tel. 514-622-8011 Fax: 514-628-3290.
(P.) M.A. Panchyshyn

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R..

PLASTIC MOULDING AND EXTRUSION COMPOUNDS.

Jet Moulding Compounds Limited, Ajax, Ont.
Tel. 416-686-1707 Fax: 416-427-9403.
(Sales & Mktg. Mgr.) James Irwin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico. Foreign Reps. Donald J Ulrich & Assoc., Warren, MI, U.S.A.

PLASTICS, Extruded.

Benlan (1989) Inc., Mississauga, Ont.
Tel. 416-890-0420 Fax: 416-890-6767.
(P.) D.W. Bennett, P.Eng

Export: S.W. USA. Interest: Medical disposables for hospitals.

Crown Plastics Extrusions Limited, Woodbridge, Ont.
Tel. 416-851-8915 Fax: 416-851-6811.
(P.) S.M. Peacock

Export: N.E. USA, S.E. USA, N. Central USA. Interest: Any products made by P.V.C. extrusion.

M & R Plastics Inc., Laval, Que.
Tel. 514-622-8011 Fax: 514-628-3290.
(P.) M.A. Panchyshyn

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R..

Micro Plastics Canada Limited, Guelph, Ont.
Tel. 519-821-6840 Fax: 519-821-2860.
(P.) J. Bonnett

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA.

Ninety-Eight Plastic Trim Limited, Concord, Ont.
Tel. 416-660-0044 Fax: 416-738-3796.
(P.) John Mondino

Export: N.E. USA, S.E. USA, N. Central USA, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Interest: Sales of our edge guard, wheel well moulding and any kind of plastic extrusions.

Quality Plastics, Division of Firan Corporation, Oakville, Ont.

Tel. 416-845-9032 Fax: 416-844-2907.
(Mktg.Mgr.) A.C. Jemison

Export: N.E. USA, S.E. USA, N. Central USA. Interest: Custom products for extrusion or injection moulding.

PLASTICS, Fabricated (Custom). Heat Sealing (1); Vacuum Forming (2); Resin Casting (3); Reinforced (4).

Custom Plastics, Div., Fabriform Plastic Ltd., Vancouver, B.C.
Tel. 604-879-2991 Fax: 604-879-2991.
(Mktg.Mgr.) R. Miller

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe. Interest: Vacuum formed or pressure formed plastic.

Exel Limited, Peterborough, Ont.
Tel. 705-748-9141 Fax: 705-748-4366.
(P.) Colin Snow

Export: N.E. USA, N. Central USA, S. Central USA.

Halisa Canada Ltée., Montreal, Que.
Tel. 514-364-4710 Fax: 514-364-5070.
(Dir.Gen.) S. Ludwik

Export: S.E. USA. Interest: Plastic PVC boxes.

M & R Plastics Inc., Laval, Que.
Tel. 514-622-8011 Fax: 514-628-3290.
(P.) M.A. Panchyshyn

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R..

PLASTICS, Laminated.

R & R Plastics Ltd., Summerland, B.C.
Tel. 604-494-0535 Fax: 604-494-2626.
(Sales Desk) Susan May

Export: N. Central USA, N.W. USA. Foreign Reps. S & S Canopies, Kalispell, MT, CRB Inc., Kent, WA, U.S.A. Interest: Truck accessories, canopies, boxliners, after-market accessories, mats and fiberglass related products.

PLASTICS, Moulded (Custom). Compression (1); Injection (2); Slush (3); Reinforced (4); Blow (5); Foam (6); Structural Foam (7).

Akryl Industries Inc., Rexdale, Ont.
Tel. 416-674-5856 Fax: 416-674-5859.
(P.) Jack McAllister

Export: N.E. USA. Interest: Plastic products

Benlan (1989) Inc., Mississauga, Ont.
Tel. 416-890-0420 Fax: 416-890-6767.
(P.) D.W. Bennett, P.Eng

Export: S.W. USA. Interest: Medical disposables for hospitals.

Canron Inc., Pipe Division, Montreal, Que.
Tel. 514-861-7221 Fax: 514-861-7424.
(Dir.Mktg.) Paul Leonard

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, South America. Interest: Pressure pipe and fittings, gravity sewer pipe and fittings and any technology that addresses the electrical/plumbing and municipal pipe markets.

Chatham Plastic Div. of Ventra Group Inc., Chatham, Ont.
Tel. 519-354-3151 Fax: 519-354-0464.
(V.P.) Bryan Law

Export: N. Central USA, Mexico. Interest: Any plastic components that need value added.

Chester Plastics (1975) Limited, Chester, N.S.
Tel. 902-275-3522 Fax: 902-275-5002.
(Mktg.Mgr.) E.G. Baker

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe.

Cluthe, Geo., Mfg., Co. Ltd., The, Waterloo, Ont.
Tel. 519-885-4540 Fax: 519-885-1390.
(Asst.S.M.) Jim Buder

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Interest: Injection molded plastic products allied to furniture or hardware.

Custom Plastics International Limited, Cobourg, Ont.
Tel. 416-372-2281 Fax: 416-372-7378.
(S.M.) Richard B. Gadd

Export: N.E. USA, N. Central USA, Mexico, Western Europe. Interest: Injection moulded components and technology.

M & R Plastics Inc., Laval, Que.
Tel. 514-622-8011 Fax: 514-628-3290.
(P.) M.A. Panchyshyn

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R..

Mitchell Plastics Limited, Kitchener, Ont.
Tel. 519-744-4197 Fax: 519-744-1221.
(Prod'n Plan'g) Darrell McDaid
Export: N.E. USA, N. Central USA. Foreign Reps. Mark Babb & Assoc., Troy, MI, U.S.A.

Quality Plastics, Division of Firan Corporation, Oakville, Ont.
Tel. 416-845-9032 Fax: 416-844-2907.
(Mktg.Mgr.) A.C. Jemison
Export: N.E. USA, S.E. USA, N. Central USA. Interest: Custom products for extrusion or injection moulding.

Robin Mold Limited, Mississauga, Ont.
Tel. 416-890-0808 Fax: 416-890-8539.
(P.) H. Goeckel
Export: S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: In the field of bottle-containers and its tooling.

Staroba Plastic and Metal Products Limited, Toronto, Ont.
Tel. 416-635-9407 Fax: 416-635-7237.
(P.) Miro O. Staroba
Export: N.E. USA. Interest: Injection moulded plastic parts.

Trio Tool & Mold Ltd., Windsor, Ont.
Tel. 519-258-4755 Fax: 519-258-1787.
(Plant Mgr.) Terry Renaud
Export: N. Central USA, Mexico.

Westland Plastics Ltd., Winnipeg, Man.
Tel. 204-488-6075 Fax: 204-488-2376.
(G.M.) Gerrit G. Pinnell
Export: N. Central USA, N.W. USA.

PLATERS, Chromium.

National Hard Chrome Inc., Toronto, Ont.
Tel. 416-234-1689 Fax: 416-255-4984.
(G.M.) Stephen C. Ward
Export: N.W. USA, Australia, New Zealand. Foreign Reps. Empire Hard Chrome, Inc., Chicago, IL, U.S.A. Interest: Any hard chrome plating and grinding opportunities.

PLATERS' SUPPLIES AND MATERIALS.

National Hard Chrome Inc., Toronto, Ont.
Tel. 416-234-1689 Fax: 416-255-4984.
(G.M.) Stephen C. Ward
Export: N.W. USA, Australia, New Zealand. Foreign Reps. Empire Hard Chrome, Inc., Chicago, IL, U.S.A. Interest: Any hard chrome plating and grinding opportunities.

Tektron Equipment Corporation, Stoney Creek, Ont.
Tel. 416-662-7820 Fax: 416-662-8436.
(Mgr.Tech.Sales) Wayne Larmond
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Japan. Foreign Reps. Syowa & Co., Tokyo, Japan. Interest: Composite boats and circuit BRD equipment.

PLATES, Keyhole, Letter-Box, Name, Newspaper, Pull, Push and Sash.

Hager Hinge Canada Ltd., Kitchener, Ont.
Tel. 519-893-7580 Fax: 519-893-4382.
(P.) C.L. Ronzio
Export: S.E. USA, Central America/Caribbean. Interest: Looking for markets requiring North American door hardware for architectural and commercial buildings.

PLATES, Railway Tie.

Algoma Steel Corporation, Limited, The, Mississauga, Ont.
Tel. 416-276-1400 Fax: 416-276-1452.
(Mgr.Admin.) Clark
Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

PLATES, Steel.

Algoma Steel Corporation, Limited, The, Mississauga, Ont.
Tel. 416-276-1400 Fax: 416-276-1452.
(Mgr.Admin.) Clark
Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

PLATES, Steel, Floor.

Algoma Steel Corporation, Limited, The, Mississauga, Ont.
Tel. 416-276-1400 Fax: 416-276-1452.
(Mgr.Admin.) Clark
Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).
Anchor Machine and Manufacturing Ltd., Windsor, Ont.
Tel. 519-966-4431 Fax: 519-966-3594.
(V.P.Sales & Mktg.) Brian Miner
Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA. Foreign Reps. Anchor Die Supply Inc. MI, USA

PLATES, Steel, Sheared and Universal.

Algoma Steel Corporation, Limited, The, Mississauga, Ont.
Tel. 416-276-1400 Fax: 416-276-1452.
(Mgr.Admin.) Clark
Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

PLAYGROUND AND PARK APPARATUS AND EQUIPMENT.

Hilan Corporation, Almonte, Ont.
Tel. 613-256-1289 Fax: 613-256-4559.
(S.M.) Robert Ladan
Export: N.E. USA, N. Central USA, Western Europe. Interest: Playground equipment and park furnishings.

PLOWS, Chisel.

Ezee-On Manufacturing Ltd., Vegreville, Alta.
Tel. 403-632-2126 Fax: 403-632-6221.
(G.M.) Eugene Demkiw
Export: N. Central USA, N.W. USA, Middle East, Australia, New Zealand.
Flexi-Coil Ltd., Saskatoon, Sask.
Tel. 306-934-3500 Fax: 306-664-7672.
(Proj.Engr.) A.T. Setter
Export: N. Central USA, S. Central USA, Middle East, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Foreign Reps. Flexi-Coil Inc., Minot, ND, U.S.A.; Flexi-Coil (Australia) Pty. Ltd., Queensland, Australia; Flexi-Coil Ltd., U.K., The Airfield Seaton Ross York, England.

RWF Industries, Embro, Ont.
Tel. 519-475-4101 Fax: 519-475-4066.
(G.M.) D.E. Riddell
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S. Asia (incl. India, Pakistan). Interest: Heavy metal fabrication for construction and utility industry.

PLUGS, Attachment.

ITT Cannon Canada, A Division of ITT Industries of Canada Ltd., Whitby, Ont.
Tel. 416-668-8881 Fax: 416-668-4152.
(Mgr.Mktg. & Sales) Wdyne Small
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Foreign Reps. ITT Cannon Santa Ana, Santa Ana, CA, ITT Cannon Phoenix, Phoenix, AZ, U.S.A.; ITT Cannon Basingstoke, Hants, England; ITT Cannon France, Dole Cedex, France; ITT Cannon Japan, Yokohama, Japan; ITT SIE Spain, Guadalajara, Spain; ITT Cannon Germany, Weinstadt, Germany.

M.M. Plastic (Mfg.) Co. Inc., Toronto, Ont.
Tel. 416-255-1522 Fax: 416-255-9588.
(G.M.) Len Jones
Export: N.E. USA, N. Central USA, S.W. USA.

PLUGS, Paper Roll.

M.M. Plastic (Mfg.) Co. Inc., Toronto, Ont.
Tel. 416-255-1522 Fax: 416-255-9588.
(G.M.) Len Jones
Export: N.E. USA, N. Central USA, S.W. USA.

PLUGS, Steel Barrel.

M.M. Plastic (Mfg.) Co. Inc., Toronto, Ont.
Tel. 416-255-1522 Fax: 416-255-9588.
(G.M.) Len Jones
Export: N.E. USA, N. Central USA, S.W. USA.

PLUMBERS' SUPPLIES. See also Brass Goods, Plumbers' and Steamfitters'; Toilets; Pipe, etc.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

PLYWOOD. See also Veneers.

Tolko Industries Ltd., Vernon, B.C.
Tel. 604-545-4411 Fax: 604-545-5133.
(V.P.) John Thorlakson
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Interest: Wood fibre based products.

POLE LINE MATERIAL.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.
Tel. 519-758-8888 Fax: 519-758-1881.
(V.P.Sales & Mktg.) J.W. Spencer
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

POLE STEPS.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.
Tel. 519-758-8888 Fax: 519-758-1881.
(V.P.Sales & Mktg.) J.W. Spencer
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

POLES, Electric Light, Telegraph and Telephone.

Prendville Wood Preservers Ltd., Winnipeg, Man.
Tel. 204-633-7238 Fax: 204-694-7232.
(S.M.) Merv Bohn
Export: N.E. USA, N. Central USA.

POLES, Tubular, Steel.

Kenrod Steel Fabricating Limited, Brantford, Ont.
Tel. 519-759-1453 Fax: 519-759-3752.
(G.M.) Kevin Rodobolski
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, South America. Interest: Custom heavy steel fabrication, such as mining equipment, steel mill equipment, construction products, oil refinery equipment and power plant equipment, etc.

POLES AND POSTS, Pressure Treated.

Prendville Wood Preservers Ltd., Winnipeg, Man.
Tel. 204-633-7238 Fax: 204-694-7232.
(S.M.) Merv Bohn
Export: N.E. USA, N. Central USA.

POLISH, Floor and Woodwork.

Avmor Ltd./Ltée., Montreal, Que.
Tel. 514-849-8074 Fax: 514-844-3114.
(Exec.V.P.) M. Chinics
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand, South America.

POLISH, Furniture.

Capo Industries Ltd., Burlington, Ont.
Tel. 416-332-6626 Fax: 416-332-6616.
(S.M.) Don Ridpath

Export: N.E. USA. Foreign Reps. Irv Genstein Manufacture, Palmyra, NJ, The Kalor Co., Anson, ME, Lee J Hilton & Associates, New York, NY, U.S.A. Interest: Environmental cleaners and consumer products, water treatment chemicals, waxes and polishes and lawn care products.

POLISH, Shoe and Leather. See also Dressing. Shoe (4).

Capo Industries Ltd., Burlington, Ont.
Tel. 416-332-6626 Fax: 416-332-6616.
(S.M.) Don Ridpath

Export: N.E. USA. Foreign Reps. Irv Genstein Manufacture, Palmyra, NJ, The Kalor Co., Anson, ME, Lee J Hilton & Associates, New York, NY, U.S.A. Interest: Environmental cleaners and consumer products, water treatment chemicals, waxes and polishes and lawn care products.

POLISHERS, Floor (Machines).

Burnside Equipment Limited, Downsview, Ont.
Tel. 416-635-2929 Fax: 416-635-2931.
(P. & G.M.) Alan White

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

POLLUTION CONTROL SYSTEMS. Air (1); Soil (2); Water (3).

Degremont Infilco Ltd., Lachine, Que.
Tel. 514-634-8011 Fax: 514-634-3102.
(V.P.) H. Mitchell

Export: Africa, China/Hong Kong, Central America/Caribbean, South America. Interest: Water and waste treatment equipment.

Gaco Systems Limited, Brantford, Ont.
Tel. 519-759-0270 Fax: 519-759-0505.
(P.) Paul Khurana

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, Africa, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Gaco Systems, Inc., Lockport, NY, U.S.A.; Gaco Systems De Venezuela C.A., Caracas, Venezuela; Gaco Systems India (Private) Ltd., Kirkee, India; Gacomex, Mexico City, Mexico.

Markland Specialty Engineering Ltd., Rexdale, Ont.
Tel. 416-244-4980 Fax: 416-244-2287.
(P.Eng.) J.R. 'REG' Tansony

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Morris Industries, North Vancouver, B.C.
Tel. 604-986-2189 Fax: 604-986-6978.
(P.) David E. Morris

Export: N.W. USA, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. United of Alaska, Anchorage, AK, Shell Oil Co., Houston, TX, U.S.A. Interest: Oil spill related.

POLYETHYLENE.

Entropex, Sarnia, Ont.
Tel. 519-332-0430 Fax: 519-332-8220.
(P.) Derek Smith

Export: N.E. USA, S.W. USA, Africa, China/Hong Kong, S. Asia (incl. India, Pakistan).

POLYPROPYLENE, Amorphous.

Entropex, Sarnia, Ont.
Tel. 519-332-0430 Fax: 519-332-8220.
(P.) Derek Smith

Export: N.E. USA, S.W. USA, Africa, China/Hong Kong, S. Asia (incl. India, Pakistan).

POOLS, Swimming. See also Swimming Pool Equipment.

Cornelius Industries Inc., St. Catharines, Ont.
Tel. 416-688-2612 Fax: 416-688-4288.
(P.) Bill J. McBride

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Foreign Reps. Wright & Assoc., Cheshire, CT, D. Derfs & Assoc., Duboué IA, Bierman & Assoc., dorabille, GA, U.S.A.

Norca Industries Limited, Baie d'Urfe, Que.
Tel. 514-457-2840 Fax: 514-457-5633.
(P.) Terrence J. Watson
Export: N.E. USA.

POPCORN AND POPCORN CONFECTIONS.

United Grain Growers Limited, Winnipeg, Man.
Tel. 204-944-5411 Fax: 204-944-1779.
(Mgr. Grain Mktg. Ops.) Brian Hayward

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

POSTERS.

Art Source, Markham, Ont.
Tel. 416-475-8181 Fax: 416-479-4966.
(P.) Lou Fenninger

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, China/Hong Kong, Japan.

Posters International Inc., Toronto, Ont.
Tel. 416-789-7156 Fax: 416-789-7159.
(Adminstrator) Lillian Benzaquen

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Japan, Australia, New Zealand. Interest: Related to fine art reproductions.

POTTERY. See also Earthenware.

Hilborn Pottery Design Inc., Cambridge, Ont.
Tel. 519-622-1960 Fax: 519-623-8111.
(P.) Rick Hilborn
Export: N.E. USA, S.E. USA.

POULTRY, Dressed.

Cuddy Food Products, London, Ont.
Tel. 519-455-6060 Fax: 519-455-0145.
(P.) Robert A. Cuddy

Export: N. Central USA, Middle East, Africa, Eastern Europe/U.S.S.R., Central America/Caribbean.

Flintshire Farms Inc., Flinton, Ont.
Tel. 613-336-8552 Fax: 613-336-9123.
(P.) Kenneth W. Hook

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Middle East, Japan, S. Asia (incl. India, Pakistan). Interest: Commercial meat pheasant operation, establishment of samll, efficient poultry processing plants in third world contries.

Maple Lodge Farms Ltd., Norval, Ont.
Tel. 416-455-8340 Fax: 416-455-8370.
(Exp. Mgr.) Dave Young

Export: N.E. USA, N. Central USA, China/Hong Kong, Japan.

POULTRY MEATS.

Cuddy Food Products, London, Ont.
Tel. 519-455-6060 Fax: 519-455-0145.
(P.) Robert A. Cuddy

Export: N. Central USA, Middle East, Africa, Eastern Europe/U.S.S.R., Central America/Caribbean.

Flintshire Farms Inc., Flinton, Ont.
Tel. 613-336-8552 Fax: 613-336-9123.
(P.) Kenneth W. Hook

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Middle East, Japan, S. Asia (incl. India, Pakistan). Interest: Commercial meat pheasant operation, establishment of samll, efficient poultry processing plants in third world contries.

POULTRY SUPPLIES. See also Incubators and Brooders.

Hybrid Turkeys Inc., Kitchener, Ont.

Tel. 519-578-2740 Fax: 519-578-1870.

(Co-ord, Traffic & Credit)) Julien R. Den Tandt

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, Central America/Caribbean, South America.

POWER, Electric.

Manitoba Hydro, Winnipeg, Man.
Tel. 204-474-3311 Fax: 204-475-9044.
(Mgr. Exp. Serv. Dept.) B.R. St. Amant

Export: Africa, S.E. Asia, China/Hong Kong, Central America/Caribbean, South America.

POWER SUPPLIES AND SYSTEMS.

Absopulse Electronics Ltd., Carp, Ont.
Tel. 613-836-3511 Fax: 613-836-7488.
(Ops. Mgr.) A. Plangger

Export: N.E. USA, N. Central USA, S.W. USA.

Canadian Marconi Company, Montreal, Que.
Tel. 514-340-3000 Fax: 514-340-3100.
(Sr.V.P.) Claude St. Arnaud

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Cigentec Inc., St-Laurent, Que.
Tel. 514-745-7550 Fax: 514-745-7553.
(P.) Paul Mailhot

Export: N.E. USA, S.W. USA, Middle East, Africa, Central America/Caribbean, South America. Interest: All products relating to static DC or AC power.

Electronic Craftsmen Limited, Waterloo, Ont.
Tel. 519-884-2210 Fax: 519-884-2211.
(V.P.) G. Bell, P.Eng

Export: N.E. USA, S.E. USA, S.W. USA, Western Europe, China/Hong Kong. Foreign Reps. H C Johnson, Rochester, NY, K & K, Boston, MS, U.S.A.

KB Electronics Limited, Bedford, N.S.
Tel. 902-835-7268 Fax: 902-835-6026.
(Mktg.Co-ord) April Biggar

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, Australia, New Zealand. Foreign Reps. Pilot Marine Inc., FL, H. Cohon & Dssc, CA, Teledyne Int'l., CA, U.S.A.; Merlin Gerin, Greuoble, France. Interest: Power conversion technology.

Lumacell Inc., Div. of Square D Co., Scarborough, Ont.
Tel. 416-292-9782 Fax: 416-299-0024.
(Mktg.Mgr.) Barry Steinberg

Export: S.E. USA, Africa, Central America/Caribbean, South America. Interest: UPS systems.

NIFE Corporation, Scarborough, Ont.
Tel. 416-757-5151 Fax: 416-752-4514.
(Int'l Mgr.) Gary Pollock

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives.

Startco Engineering Ltd., Saskatoon, Sask.
Tel. 306-373-5505 Fax: 306-374-2245.
(Sales & Mktg.Mgr.) Ken Olan

Export: S.E. USA, S. Central USA, N.W. USA, Australia, New Zealand. Foreign Reps. Emsby, Brisbane, Australia; Eletrical Products Unlimited, Stafford, TX, Tampa Armature Works, Tampa, FL, U.S.A.

Tectrol, Inc., Downsview, Ont.
Tel. 416-630-8108 Fax: 416-638-0553.
(Mktg.Mgr.) Paul B. Carroll

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe.

Varian Canada Inc., Georgetown, Ont.
Tel. 416-877-0161 Fax: 416-877-5327.
(Mktg.Mgr.) Andrew Tafler

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Middle East, Japan, Australia, New Zealand, Central America/Caribbean, South America. Interest: X-Ray products, microwave systems and industrial electronic products.

Xantrex Technology Inc., North Vancouver, B.C.
Tel. 604-984-4268 Fax: 604-984-9758.
(Mktg.Mgr.) Nazir Mulji

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Power conversion products.

POWER UNITS, Hydraulic.

Canhmar Industries Ltd., Dundas, Ont.
Tel. 416-627-5500 Fax: 416-628-0077.
(P.) Martin H. Fulcher

Export: N.E. USA.

Spotton Inc., Mississauga, Ont.
Tel. 416-625-6400 Fax: 416-625-2686.
(V.P.Ops.) Brent McLurdy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

PRECIPITATORS, Electrostatic.

Murphy, N.R., Limited, Cambridge, Ont.
Tel. 519-621-6210 Fax: 519-621-2841.
(S.M.) J.W. Stark

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Japan.

PREHEATERS, Air.

Unifin International, Division KeepRite Inc., London, Ont.
Tel. 519-451-0230 Fax: 519-451-1732.
(Int'l S.M.) Tom Yu

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH, Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

PREHEATERS, Oil.

Unifin International, Division KeepRite Inc., London, Ont.
Tel. 519-451-0230 Fax: 519-451-1732.
(Int'l S.M.) Tom Yu

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH, Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

PRESERVATIVES, Wood. See also Creosote; Oils, Creosote.

Recochem Inc., St. Laurent, Montreal, Que.
Tel. 514-341-3550 Fax: 514-341-6553.
(V.P. Int'l Sales) Ralph Carmichael

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Timber Specialties Ltd., Campbellville, Ont.
Tel. 416-854-2244 Fax: 416-854-0834.
(P.) Tom P. McGill

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe. Interest: Automated material handling systems and forest products equipment.

PRESSES, Bark.

Hooper, S.W., & Co. Ltd., Montreal, Que.
Tel. 514-481-0148 Fax: 514-482-0631.
(Mktg. Mgr.) Russell F. Fofman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Sprout-Bauer BmbH, Vienna, Austria; R.W. Lane Pty, Rosebay, Australia; Hitachi Zosen Corp., Tokyo, Japan; Drupa Agency, Calcutta, India.

PRESSES, Cider and Wine.

Interdevo Canada Limited, Willowdale, Ont.
Tel. 416-222-5123.
(Mgr.) N. Aziz Nasr

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA, Middle East, Africa, S.E. Asia.

PRESSES, Crank.

Wean Canada Ltd., Cambridge, Ont.
Tel. 519-621-3450 Fax: 519-621-3459 Ext. 428.
(V.P. & G.M.) Charles Osborn

Export: N.E. USA, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan). Interest: Steel mill equipment.

PRESSES, Foot and Power, for Sheet Metal Stamping and Forming.

Accurpress Mfg. Ltd., Richmond, B.C.
Tel. 604-274-8313 Fax: 604-271-5850.
(P.) E.E. Hilton

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, S.E. Asia, China/Hong Kong.

Wean Canada Ltd., Cambridge, Ont.
Tel. 519-621-3450 Fax: 519-621-3459 Ext. 428.
(V.P. & G.M.) Charles Osborn

Export: N.E. USA, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan). Interest: Steel mill equipment.

PRESSES, Fruit and Vegetable.

Interdevo Canada Limited, Willowdale, Ont.
Tel. 416-222-5123.
(Mgr.) N. Aziz Nasr

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA, Middle East, Africa, S.E. Asia.

PRESSES, Hydraulic.

Canhmar Industries Ltd., Dundas, Ont.
Tel. 416-627-5500 Fax: 416-628-0077.
(P.) Martin H. Fulcher

Export: N.E. USA.

Dieffenbacher North America Inc., Willowdale, Ont.
Tel. 416-491-3304 Fax: 416-491-3312.
(G.M.) Tarlok Kainth

Export: N. Central USA, S. Central USA.

Hepburn, John T., Limited, Mississauga, Ont.
Tel. 416-671-2200 Fax: 416-671-0499.
(V.P. Sales & Mktg.) Ray Pillion

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Heavy machinery or equipment for mining, steel, power generating and other industries.

Hooper, S.W., & Co. Ltd., Montreal, Que.
Tel. 514-481-0148 Fax: 514-482-0631.
(Mktg. Mgr.) Russell F. Fofman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Sprout-Bauer BmbH, Vienna, Austria; R.W. Lane Pty, Rosebay, Australia; Hitachi Zosen Corp., Tokyo, Japan; Drupa Agency, Calcutta, India.

OMHA Systems Inc., Windsor, Ont.
Tel. 519-734-8330 Fax: 519-734-6227.
(Mktg. Mgr.) Marc Levesque

Export: N.E. USA, N. Central USA, S. Central USA. Foreign Reps. MacDonald Fluid Power, Rochester Hills, Munro Sales Inc., Flint, Dick Hansen and Assoc., Grand Rapids, MI, Air and Hydraulics, Hackensack, NJ, Aedco Inc., Bertendorf IA, Bertelkamp Automation Inc., Knoxville, TN, Controls for Automation, Waltham, MA, R.R. Floody; Rockford, IL, Hughes Industrial Products Inc., Clarence, NY, Industrial Hydraulics Co. Inc., Brookfield, WI, Mapsco, Parma Heights, OH, OPG Inc., Pittsburgh, PA, Tiro Corp., Carmel, IN, Henry M. Wood Co., Cincinnati, OH, R.S. Weiss Co. Inc., Baltimore, MD, U.S.A. Interest: Any opportunity to establish mutual beneficial relationship would be examined.

Pathex International Ltd., Don Mills, Ont.
Tel. 416-445-7400 Fax: 416-445-9008.
(Mgr. Exp. Sales) Peter Kosa

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Pathex Int. Ltd., Rochester, NY, U.S.A.

Samco Machinery Limited, Scarborough, Ont.
Tel. 416-293-2277 Fax: 416-293-8056.
(P.) J.P. Repovs

Export: N.E. USA, N. Central USA, S. Central USA, S.W. USA. Foreign Reps. Kent Corp., North Rohalton, OH, U.S.A. Interest: Rollforming machinery or products requiring rollformed shapes.

Vicroc Inc., Victoriaville, Que.
Tel. 819-758-0571 Fax: 819-758-5740.
(P.) Alain Martineau

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Spring Shop Supply, PA, U.S.A.

Wean Canada Ltd., Cambridge, Ont.
Tel. 519-621-3450 Fax: 519-621-3459 Ext. 428.
(V.P. & G.M.) Charles Osborn

Export: N.E. USA, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan). Interest: Steel mill equipment.

PRESSES, Printing (Rotary Offset, Rubber Plate and Metal Plate).

Arpeco Engineering Limited, Mississauga, Ont.
Tel. 416-564-5150 Fax: 416-564-2943.
(P.) Allan R. Prittie

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Japan, Australia, New Zealand, Central America/Caribbean, South America.

PRESSES, Rubber Moulding.

Dieffenbacher North America Inc., Willowdale, Ont.
Tel. 416-491-3304 Fax: 416-491-3312.
(G.M.) Tarlok Kainth

Export: N. Central USA, S. Central USA.

PRESSURE VESSELS.

Kenrod Steel Fabricating Limited, Brantford, Ont.
Tel. 519-759-1453 Fax: 519-759-3752.
(G.M.) Kevin Rodobolski

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, South America. Interest: Custom heavy steel fabrication, such as mining equipment, steel mill equipment, construction products, oil refinery equipment and power plant equipment, etc.

Lock, J.H., & Sons, Limited, Toronto, Ont.
Tel. 416-531-1186 Fax: 416-531-2423.
(P. & G.M.) Walter R. Enns

Export: N.E. USA, Western Europe, China/Hong Kong. Interest: New technology relative to shell and tube heat exchangers and industrial pressure vessels.

M & M Manufacturing Limited Partnership, Dartmouth, N.S.
Tel. 902-465-7675 Fax: 902-465-4102.
(V.P.) David K. Hynes

Export: N.E. USA, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, South America. Interest: Environmental protection equipment, exchangers and other process equipment.

Patterson Industries (Canada) Limited, Scarborough, Ont.
Tel. 416-694-3381 Fax: 416-691-2768.
(S.M.) Mike Lindsey

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.E. Asia, China/Hong Kong, South America.

Western Titanium, Port Coquitlam, B.C.
Tel. 604-941-8211 Fax: 604-941-7669.
(S.M.) Robert (Bob) D. Gill

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, China/Hong Kong, Japan, Australia, New Zealand.

PRINTERS.

Epson Manufacturing Ltd., Markham, Ont.
Tel. 416-479-8866 Fax: 416-479-8571.
(V.P.) Craig Dickson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Tru-Way Metal Works Inc., St Hubert, Que.
Tel. 514-462-3000 Fax: 514-462-4646.
(P.) T.P. Quinn

Export: N.E. USA, S.E. USA.

PRINTERS AND PROCESSORS, Motion Picture Film.

Bellevue Pathé Quebec Inc., Montreal, Que.
Tel. 514-484-1186 Fax: 514-484-2815.
(V.P. & G.M.) Normand MaKay
 Export: S.W. USA, Western Europe.

PRINTERS AND PUBLISHERS, Music.

Frederick Harris Music Co. Limited, The, Oakville, Ont.
Tel. 416-845-3487 Fax: 416-845-1208.
(Mgr.Int'l Sales & Mktg.) Willaim A. Brock

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand. Foreign Reps. Frederick Harris Music Co., Buffalo, NY, U.S.A. Interest: Published music products.

PROJECTORS, Motion Picture, Slide and Film Strip.

Electrohome Limited, Kitchener, Ont.

Tel. 519-744-7111 Fax: 519-749-3181.
(Grp.V.P.Electrohome & Electronics) M.N. Nobbs

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. List available by country by writing to Electrohome Canada. Interest: Commercial video electronic products.

Imax Systems Corporation, Toronto, Ont.
Tel. 416-960-8509 Fax: 416-960-8596.
(V.P.) Brian J. Anderson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

PUBLIC ADDRESS SYSTEMS.

Soundmaster Limited, Ottawa, Ont.
Tel. 613-232-0680 Fax: 613-230-0911.
(P.) H.H. Bloom

Export: Central America/Caribbean.

Yorkville Sound Limited, Scarborough, Ont.
Tel. 416-751-8481 Fax: 416-751-8746.
(Exp.Mgr.) Ron Tizzard

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, Central America/Caribbean. Foreign Reps. Yorkville Sound Inc., Niagara Falls, NY, U.S.A. Interest: P/A cabinets.

PUBLISHERS, Book.

RAFM Company Inc., Cambridge, Ont.
Tel. 519-623-4832 Fax: 519-623-2795.
(P.) Jack Van Schaik

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Japan, Australia, New Zealand.

PUBLISHERS, Business Papers.

Preney Print & Litho Inc., Windsor, Ont.
Tel. 519-966-3412 Fax: 519-966-4996.
(P.) John Preney

Export: S.E. USA, S.W. USA.

PUBLISHERS, Magazine.

Preney Print & Litho Inc., Windsor, Ont.
Tel. 519-966-3412 Fax: 519-966-4996.
(P.) John Preney

Export: S.E. USA, S.W. USA.

PULLEYS, Cast Iron, Solid or Split. See also Pulleys, Iron and Steel.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

PULLEYS, Iron and Steel.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Sullivan Strong Scott, Downsview, Ont.
Tel. 416-661-5880 Fax: 416-661-5999.
(Exp.S.M.) Jerry Evans

Export: S.E. USA, S. Central USA, China/Hong Kong, Central America/Caribbean.

PULLEYS, V-Belt.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

NHS Die Casting Inc., Dresden, Ont.
Tel. 519-683-4451 Fax: 519-683-6179.
(V.P.Sales & Eng.) W.H. Gispén, Sr.

Export: N. Central USA, S. Central USA.

PULLS, Door and Drawer.

Hager Hinge Canada Ltd., Kitchener, Ont.
Tel. 519-893-7580 Fax: 519-893-4382.
(P.) C.L. Ronzio

Export: S.E. USA, Central America/Caribbean. Interest: Looking for markets requiring North American door hardware for architectural and commercial buildings.

PULP, Strapping, Automatic.

Gerrard-Ovalstrapping, Division of Eli Limited, Burlington, Ont.
Tel. 416-632-3662 Fax: 416-639-2290.
(P. & G.M.) Jack E. White

Export: S.E. USA, N.W. USA, Western Europe, Africa, S.E. Asia, Australia, New Zealand. Interest: Tying of bales of pulp.

PULP, Sulphate Wood. Bleached (1); Semi-Bleached (1a); Unbleached (2).

Citic B.C. Inc., Vancouver, B.C.
Tel. 604-681-7204.
(V.P.) Zheng Jiangsheng

Export: S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Central National Gotterson, Glof Hausson Pulp Inc., Ekman Fibre Sources Inc., New York, NY, U.S.A.

PULP, Sulphite Wood. Bleached (1); Semi-Bleached (1a); Unbleached (2).

Citic B.C. Inc., Vancouver, B.C.
Tel. 604-681-7204.
(V.P.) Zheng Jiangsheng

Export: S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Central National Gotterson, Glof Hausson Pulp Inc., Ekman Fibre Sources Inc., New York, NY, U.S.A.

PULP AND PAPER MILL EQUIPMENT.

Tru-Way Metal Works Inc., St Hubert, Que.
Tel. 514-462-3000 Fax: 514-462-4646.
(P.) T.P. Quinn

Export: N.E. USA, S.E. USA.

PULPWOOD.

Mousse du Quebec Inc., La, Woburn, Que.
Tel. 819-583-2222 Fax: 819-583-2455.
(P. & G.M.) Jasmin Morin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

PULVERIZED FUEL EQUIPMENT.

Armstrong, S.A., Limited, Scarborough, Ont.
Tel. 416-755-2291 Fax: 416-755-8469.
(P.) C.A. Armstrong

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East.

PULVERIZERS, Grain.

Sullivan Strong Scott, Downsview, Ont.
Tel. 416-661-5880 Fax: 416-661-5999.
(Exp.S.M.) Jerry Evans

Export: S.E. USA, S. Central USA, China/Hong Kong, Central America/Caribbean.

PUMPS, Acid.

Vicam Pump Co. of Canada, Limited, Windsor, Ont.
Tel. 519-256-5438 Fax: 519-256-5070.
(Exp.Mgr.) David Booth

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean.

PUMPS, Ballast.

Vicam Pump Co. of Canada, Limited, Windsor, Ont.
Tel. 519-256-5438 Fax: 519-256-5070.
(Exp.Mgr.) David Booth

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean.

PUMPS, Bilge.

Vicam Pump Co. of Canada, Limited, Windsor, Ont.
Tel. 519-256-5438 Fax: 519-256-5070.
(Exp.Mgr.) David Booth

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean.

PUMPS, Bronze Geared.**Dynesco Inc., Toronto, Ont.****Tel. 416-252-5601 Fax: 416-252-6987.****(G.M.) Martin Burla**

Export: N.E. USA, S. Central USA, S.W. USA.

PUMPS, Centrifugal.**Darling Duro Inc., Montreal, Que.****Tel. 514-866-3451 Fax: 514-875-8455.****(S.M.) Denis Dumon**

Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA. Foreign Reps. Pinto & Assoc., Franklin, MA, Pacific N.W. Pump, South Seattle, WA, Frederick Pump & Engineering Co., Walnut, CA, Quimby Equipment Co., Plain View, NY, U.S.A. Interest: Fire pumps.

Dresser Pump Division, Dresser Canada, Inc., Brantford, Ont.**Tel. 519-753-7381 Fax: 519-753-0845.****(Dir.Mktg.) J.P. Kenney**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Hayward Tyler Inc., Brampton, Ont.**Tel. 416-792-6706 Fax: 416-792-6905.****(S.M.) K.M. Gordon**

Export: Middle East, S.E. Asia, Australia, New Zealand. Foreign Reps. Cinico, Saudi Arabia; Irlisa, Mexico; Sangjie Commercial Yeong Dong, Seoul, Korea; John R. Purbaugh & Associates, Kahuku, HI, U.S.A. Interest: Pumps, hydro turbines and steam turbines.

Monarch Industries Limited, Winnipeg, Man.**Tel. 204-786-7921 Fax: 204-889-9120.****(Exp.Sales Co-ord) Ken Grieve**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

Vicam Pump Co. of Canada, Limited, Windsor, Ont.**Tel. 519-256-5438 Fax: 519-256-5070.****(Exp.Mgr.) David Booth**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean.

PUMPS, Chemical.**Dresser Pump Division, Dresser Canada, Inc., Brantford, Ont.****Tel. 519-753-7381 Fax: 519-753-0845.****(Dir.Mktg.) J.P. Kenney**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Vicam Pump Co. of Canada, Limited, Windsor, Ont.**Tel. 519-256-5438 Fax: 519-256-5070.****(Exp.Mgr.) David Booth**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean.

PUMPS, Circulating.**Armstrong, S.A., Limited, Scarborough, Ont.****Tel. 416-755-2291 Fax: 416-755-8469.****(P.) C.A. Armstrong**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East.

Vicam Pump Co. of Canada, Limited, Windsor, Ont.**Tel. 519-256-5438 Fax: 519-256-5070.****(Exp.Mgr.) David Booth**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean.

PUMPS, Condensation.**Monarch Industries Limited, Winnipeg, Man.****Tel. 204-786-7921 Fax: 204-889-9120.****(Exp.Sales Co-ord) Ken Grieve**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

Vicam Pump Co. of Canada, Limited, Windsor, Ont.**Tel. 519-256-5438 Fax: 519-256-5070.****(Exp.Mgr.) David Booth**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean.

PUMPS, Deep Well.**Monarch Industries Limited, Winnipeg, Man.****Tel. 204-786-7921 Fax: 204-889-9120.****(Exp.Sales Co-ord) Ken Grieve**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

PUMPS, Diaphragm (Hand or Power).**Milton Roy Industries Ltd., Peterborough, Ont.****Tel. 705-743-6550 Fax: 705-743-5831.****(P. & Mng.Dir.) D. Lee, P.Eng.**

Export: Middle East, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, South America. Foreign Reps. Delta Engineering Equipment Ltd., Herzlin, Israel. Interest: Products which deal with fluids (liquid or gas), handling, measuring and analyzing.

Monarch Industries Limited, Winnipeg, Man.**Tel. 204-786-7921 Fax: 204-889-9120.****(Exp.Sales Co-ord) Ken Grieve**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

PUMPS, High Pressure.**Armstrong, S.A., Limited, Scarborough, Ont.****Tel. 416-755-2291 Fax: 416-755-8469.****(P.) C.A. Armstrong**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East.

PUMPS, Hydraulic.**Monarch Industries Limited, Winnipeg, Man.****Tel. 204-786-7921 Fax: 204-889-9120.****(Exp.Sales Co-ord) Ken Grieve**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

Spotton Inc., Mississauga, Ont.**Tel. 416-625-6400 Fax: 416-625-2686.****(V.P.Ops.) Brent McLurdy**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

PUMPS, Iron, Force and Lift, for Cisterns, Tanks and Wells.**Monarch Industries Limited, Winnipeg, Man.****Tel. 204-786-7921 Fax: 204-889-9120.****(Exp.Sales Co-ord) Ken Grieve**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

Toyo Pumps North America Corporation, Burnaby, B.C.**Tel. 604-298-1213 Fax: 604-298-7773.****(V.P. & G.M.) Richard Binning**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. T.P.N.A.C., Gastonia, NC, Schofield, WI, U.S.A. Interest: Pumps (slurry, high press, rubber ceramics and plastic).

PUMPS, Irrigation.**Vicam Pump Co. of Canada, Limited, Windsor, Ont.****Tel. 519-256-5438 Fax: 519-256-5070.****(Exp.Mgr.) David Booth**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean.

PUMPS, Jet. Deep Well (1); Shallow Well (2).**Monarch Industries Limited, Winnipeg, Man.****Tel. 204-786-7921 Fax: 204-889-9120.****(Exp.Sales Co-ord) Ken Grieve**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

Wellmaster Pipe and Supply Inc., Tillsonburg, Ont.**Tel. 519-688-0500 Fax: 519-688-0563.****(P.) James McKenzie**

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe, Middle East, Africa, S.E. Asia, Central America/Caribbean. Interest: Machinery, pipe fittings, pumps, well drilling equipment fabricating and greenhouse equipment.

PUMPS, Nuclear Power Plant.**Hayward Tyler Inc., Brampton, Ont.****Tel. 416-792-6706 Fax: 416-792-6905.****(S.M.) K.M. Gordon**

Export: Middle East, S.E. Asia, Australia, New Zealand. Foreign Reps. Cinico, Saudi Arabia; Irlisa, Mexico; Sangjie Commercial Yeong Dong, Seoul, Korea; John R. Purbaugh & Associates, Kahuku, HI, U.S.A. Interest: Pumps, hydro turbines and steam turbines.

PUMPS, Oil Refineries and Bulk Handling.**Vicam Pump Co. of Canada, Limited, Windsor, Ont.****Tel. 519-256-5438 Fax: 519-256-5070.****(Exp.Mgr.) David Booth**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean.

PUMPS, Paper Stock.**Hayward Tyler Inc., Brampton, Ont.****Tel. 416-792-6706 Fax: 416-792-6905.****(S.M.) K.M. Gordon**

Export: Middle East, S.E. Asia, Australia, New Zealand. Foreign Reps. Cinico, Saudi Arabia; Irlisa, Mexico; Sangjie Commercial Yeong Dong, Seoul, Korea; John R. Purbaugh & Associates, Kahuku, HI, U.S.A. Interest: Pumps, hydro turbines and steam turbines.

PUMPS, Proportioning.

Milton Roy Industries Ltd., Peterborough, Ont.
Tel. 705-743-6550 Fax: 705-743-5831.
(P. & Mng.Dir.) D. Lee, P.Eng.

Export: Middle East, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, South America. Foreign Reps. Delta Engineering Equipment Ltd., Herzlin, Israel. Interest: Products which deal with fluids (liquid or gas), handling, measuring and analyzing.

PUMPS, Reciprocating.

Monarch Industries Limited, Winnipeg, Man.
Tel. 204-786-7921 Fax: 204-889-9120.
(Exp.Sales Co-ord) Ken Grieve

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

PUMPS, Rotary.

Monarch Industries Limited, Winnipeg, Man.
Tel. 204-786-7921 Fax: 204-889-9120.
(Exp.Sales Co-ord) Ken Grieve

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

Vicam Pump Co. of Canada, Limited, Windsor, Ont.
Tel. 519-256-5438 Fax: 519-256-5070.
(Exp.Mgr.) David Booth

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean.

PUMPS, Rubber Lined.

Toyo Pumps North America Corporation, Burnaby, B.C.
Tel. 604-298-1213 Fax: 604-298-7773.
(V.P. & G.M.) Richard Binning

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. T.P.N.A.C., Gastonia, NC, Schofield, WI, U.S.A. Interest: Pumps (slurry, high press, rubber ceramics and plastic).

PUMPS, Sewage.

Monarch Industries Limited, Winnipeg, Man.
Tel. 204-786-7921 Fax: 204-889-9120.
(Exp.Sales Co-ord) Ken Grieve

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

PUMPS, Ship.

Vicam Pump Co. of Canada, Limited, Windsor, Ont.
Tel. 519-256-5438 Fax: 519-256-5070.
(Exp.Mgr.) David Booth

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean.

PUMPS, Slurry.

Linatex Canada Inc., Montreal, Que.
Tel. 514-334-0252 Fax: 514-334-4588.
(S.M.) Colin Penfold

Export: N.E. USA, Western Europe, Middle East, South America. Interest: Environmental systems, mineral processiong, sand and gravel processing and recovery of massonry.

PUMPS, Submersible.

Monarch Industries Limited, Winnipeg, Man.
Tel. 204-786-7921 Fax: 204-889-9120.
(Exp.Sales Co-ord) Ken Grieve

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

Wellmaster Pipe and Supply Inc., Tillsonburg, Ont.
Tel. 519-688-0500 Fax: 519-688-0563.
(P.) James McKenzie

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe, Middle East, Africa, S.E. Asia, Central America/Caribbean. Interest: Machinery, pipe fittings, pumps, well drilling equipment fabricating and greenhouse equipment.

PUMPS, Turbine.

Vicam Pump Co. of Canada, Limited, Windsor, Ont.
Tel. 519-256-5438 Fax: 519-256-5070.
(Exp.Mgr.) David Booth

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean.

PUMPS, Vacuum.

Fruitland Tool and Mfg., Stoney Creek, Ont.
Tel. 416-662-6552 Fax: 416-662-5412.
(P.) Helmut Bader

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East.

Mould-Tek Industries Inc., Scarborough, Ont.
Tel. 416-285-5400 Fax: 416-285-5432.
(V.P.) Ken Hoffman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Berg Chilling Systems Ltd., Woodale, IL, U.S.A.

PUMPS, for Viscous Liquids and Semi-Fluids.

Dutch Industries Ltd., Regina, Sask.
Tel. 306-949-9522 Fax: 306-775-3346.
(V.P.Mktg.) Lionel Kambeitz

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand. Interest: Wind mill water pumps.

Vicam Pump Co. of Canada, Limited, Windsor, Ont.
Tel. 519-256-5438 Fax: 519-256-5070.
(Exp.Mgr.) David Booth

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean.

PUNCHES. See also Toolmakers.

Brown Boggs Co. Ltd., Hamilton, Ont.
Tel. 416-549-6594 Fax: 416-547-2227.
(P.) James J. Brown

Export: N.E. USA, N. Central USA. Interest: Any unique designs, technology or expertise that would be compatable with our existing products, machines and equipment.

PYROPHYLLITE.

Armstrong, S.A., Limited, Scarborough, Ont.
Tel. 416-755-2291 Fax: 416-755-8469.
(P.) C.A. Armstrong

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East.

PYROTECHNICS, Military, Flares, Rockets, Pilot Lights, etc.

SNC Defence Products Ltd., Arsenal Canada Division., Le Gardeur, Que.
Tel. 514-581-3080 Fax: 514-581-0231.
(Dir.Mktg.Int'l) Henri Laporte

Export: Western Europe, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan), South America. Foreign Reps. Australia, Austria, Colombia, Denmark, Ecuador, Germany, Greece, Ireland, Malaysia, New Zealand, Pakistan, Singapore and Thailand. Interest: Military and non-ordnance products.

Q

QUILTS AND DUVETS.

Suttles & Seawinds of Nova Scotia Ltd., New Germany, N.S.
Tel. 902-644-3110 Fax: 902-644-3378.
(P.) Gary Bardon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

R

RACKS, Broiler and Oven.

Hardt Equipment Manufacturing Inc., Lachine, Que.
Tel. 514-631-7271 Fax: 514-631-7273.
(Dir.Mktg. & Sales) Mitch Kastner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Central America/Caribbean, South America. Foreign Reps. Coatline Sales & Marketing Inc., Santa Ana, CA, Cofle Associates, Tampa, FL, E & S Marketing Group, Inc., Minneapolis, MN, Siegel & Associates, Atlanta, GA, Masteller Marketing Inc., Westminster, CO, Mordell-Pekter & Associates Inc., McMurray, Flourton, PA, Frank J. Doyle, Incorporated, Laurence Harbour, NJ, A.M. Bellware & Associates, Kalamazoo, MI, U.S.A. Interest: Interested in developing new complimentary products.

RACKS, Clothing, Revolving and Stationary.

Wilson, J.A., Display Ltd., Mississauga, Ont.
Tel. 416-625-9200 Fax: 416-625-3199.
(Dir.Store Plan'g) Dick Henderson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Ed Looney Assoc., Simsbury, CT, Troy Kendall, Glencoe, AL, Tim Peterson, San Anselmo, CA, Seal Manufacturing Co., Beaumont, TX, Creative Store Fixtures, Warren, MI, John R. Pawlak & Assoc., Willoughby, OH, U.S.A. Interest: Willing to consider the realted store fixture products that would be of interest to our existing customer base.

RACKS, Display, for Greeting Cards, Magazines, Glassware, China, etc. See also Display Fixtures.

Wilson, J.A., Display Ltd., Mississauga, Ont.
Tel. 416-625-9200 Fax: 416-625-3199.
(Dir.Store Plan'g) Dick Henderson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Ed Looney Assoc., Simsbury, CT, Troy Kendall, Glencoe, AL, Tim Peterson, San Anselmo, CA, Seal Manufacturing Co., Beaumont, TX, Creative Store Fixtures, Warren, MI, John R. Pawlak & Assoc., Willoughby, OH, U.S.A. Interest: Willing to consider the realted store fixture products that would be of interest to our existing customer base.

RACKS, Electric Pole, Secondary.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.
Tel. 519-758-8888 Fax: 519-758-1881.
(V.P.Sales & Mktg.) J.W. Spencer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

RACKS, Shoe.**Wilson, J.A., Display Ltd., Mississauga, Ont.****Tel. 416-625-9200 Fax: 416-625-3199.****(Dir.Store Plan'g) Dick Henderson**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Ed Looney Assoc., Simsbury, CT, Troy Kendall, Glencoe, AL, Tim Peterson, San Anselmo, CA, Seal Manufacturing Co., Beaumont, TX, Creative Store Fixtures, Warren, MI, John R. Pawlak & Assoc., Willoughby, OH, U.S.A. Interest: Willing to consider the realted store fixture products that would be of interest to our existing customer base.

RADAR EQUIPMENT.**Canadian Marconi Company, Montreal, Que.****Tel. 514-340-3000 Fax: 514-340-3100.****(Sr.V.P.) Claude St. Arnaud**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Litton Systems Canada Limited, Etobicoke, Ont.**Tel. 416-249-1231 Fax: 416-245-0324.****(V.P.Mktg.) H.A. Sievert**

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand.

Westinghouse Canada Inc., Hamilton, Ont.**Tel. 416-528-8811 Fax: 416-528-8901.****(P. & C.E.O.) E.B. Priestner**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan.

RADIO COMMUNICATIONS (Point to Point, Portable, Mobile and Emergency Service).**Canadian Marconi Company, Montreal, Que.****Tel. 514-340-3000 Fax: 514-340-3100.****(Sr.V.P.) Claude St. Arnaud**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

SR Telecom Inc., St. Laurent, Que.**Tel. 514-335-1210 Fax: 514-334-7783.****(V.P.Sales & Mktg.) D. Clark**

Export: Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

RADOMES.**Cellpack Aerospace Limited, Lunenburg, N.S.****Tel. 902-634-8448 Fax: 902-634-3993.****(G.M.) Maurice Guitton**

Export: N.E. USA, S.E. USA, N.W. USA. Foreign Reps. Cellpack AG, Switzerland; Cellpack Ltd., Wesport, CT, U.S.A. Interest: Composite structures, space, aircraft composites.

RAILINGS, Brass and Bronze.**Stephoe and Wife Antiques Ltd., Toronto, Ont.****Tel. 416-530-4200 Fax: 416-530-4666.****(Exp.S.M.) Gay Spiegel**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. Vitalcraft Ltd., London, England; Attic Conversion Centre, N.S.W., Australia. Interest: Building products.

RAILINGS, Wood.**Colonial Elegance Inc., Montreal, Que.****Tel. 514-640-1212 Fax: 514-640-1744.****(V.P.Sales & Mktg.) Luc Desrosiers**

Export: N.E. USA, N. Central USA. Interest: Products for the D.I.Y. market sold to home centers, hardware stores and lumber yards.

RAILROAD SUPPLIES AND EQUIPMENT. See also Specific Headings.**Hovey Industries Ltd., Ottawa, Ont.****Tel. 613-731-1200 Fax: 613-731-0851.****(Mktg.Mgr.) E. Everett**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan).

McDonald Railway Supplies Ltd., Brockville, Ont.**Tel. 613-345-3580 Fax: 613-345-2196.****(S.M.) R.L. Kevcher**

Export: N.E. USA, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America.

Motor Coils Mfg. Ltd., Brockville, Ont.**Tel. 613-345-3580 Fax: 613-345-2196.****(S.M.) R.L. Kercher**

Export: N.E. USA, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America.

Pyke Manufacturing Ltd., Oshawa, Ont.**Tel. 416-579-4058 Fax: 416-725-6887.****(S.M.) David Artckes**

Export: N.E. USA, N. Central USA, N.W. USA, Mexico, South America. Foreign Reps. ESCO Equipment, Palatka, IL, U.S.A. Interest: Low volume specialty steel fabrication or machinery.

RAILS, Light and Mining.**Algoma Steel Corporation, Limited, The, Mississauga, Ont.****Tel. 416-276-1400 Fax: 416-276-1452.****(Mgr.Admin.) Clark**

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

RAILS, Railroad.**Algoma Steel Corporation, Limited, The, Mississauga, Ont.****Tel. 416-276-1400 Fax: 416-276-1452.****(Mgr.Admin.) Clark**

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

Sydney Steel Corporation, Sydney, N.S.**Tel. 902-564-7900 Fax: 902-564-7903.****(Dir.Mktg.) L. Arnold Hicks**

Export: Mexico, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

RAKES, Asphalt, Garden, Lawn, Road and Broom.**Craig's Machine Shop Ltd., Hartland, N.B.****Tel. 506-375-4493 Fax: 506-375-4848.****(V.P.) John W. Craig**

Export: N.E. USA, S.E. USA, N. Central USA.

RAMS, Hydraulic.**Monarch Industries Limited, Winnipeg, Man.****Tel. 204-786-7921 Fax: 204-889-9120.****(Exp.Sales Co-ord) Ken Grieve**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

RANGES, Electric.**Garland Commercial Ranges Limited, Mississauga, Ont.****Tel. 416-624-0260 Fax: 416-624-5669.****(Dir.Exp.Sales) W.B. Stone**

Export: N.E. USA, Western Europe, Middle East, Africa, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Garland Catering Equipment Ltd., Middlesex, England.

RANGES, Gas.**Garland Commercial Ranges Limited, Mississauga, Ont.****Tel. 416-624-0260 Fax: 416-624-5669.****(Dir.Exp.Sales) W.B. Stone**

Export: N.E. USA, Western Europe, Middle East, Africa, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Garland Catering Equipment Ltd., Middlesex, England.

Osburn Manufacturing Inc., Victoria, B.C.**Tel. 604-383-6000 Fax: 604-382-4128.****(P.) Bob Mills**

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Australia, New Zealand. Foreign Reps. Lloyd F. Pugh & Assoc., WA, U.S.A.; Glen Carr Pty. Ltd., Mosman, N.S.W., Australia. Interest: Woodburning and gas burning appliances.

REAGENTS, Diagnostic.**Cedarlane Laboratories Limited, Hornby, Ont.****Tel. 416-878-8891 Fax: 416-878-7800.****(Mng.Dir) C. Greer**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Accurate Chemical & Scientific Corp., Westbury, NY, U.S.A.; Atlanta, Heidelberg, Camon Labor Service GmbH, Wiesbaden, Germany; Atom S.A., Barcelona, Spain; Biodynamics S.A., Athens, Greece; Biogenzia Lemanina, Lausanne, Switzerland; Bio Scientific Pty Ltd., Gympie, N.S.W., Australia; Cosmo Bio Co., Tokyo, Dainippon Pharmaceutical Co., Osaka, Japan; Dakopatts AB, Hagersten, Sweden; Dexmor Ltd., Tel Aviv, Israel; Feng Jih Biomedical, Taipei, Taiwan; Gruppo Flow S.P.A., Milan, Italy; Gulf Pharmacy & General Store, Manama, State of Baharain; Hysel India, New Delhi, India; Immuno Diagnostic OY, Hameenlinna, Finland; Ingenior F. Heidenreich A/S, Oslo, Norway; Medilab Korea Co., Seoul, South Korea; Rapport Co. Ltd., Bangkok,

RECORDERS, Pressure and Temperature.**Richard Brancker Research Ltd., Ottawa, Ont.****Tel. 613-233-1621 Fax: 613-233-4100.****(P.) Richard W.S. Brancker**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, China/Hong Kong, Japan, Australia, New Zealand, South America. Interest: Data logging and sensors for the inland waters or oceanographic market.

RECORDINGS, Sound, Record or Tapes.**Ross-Ellis (Canada) Ltd., Montreal, Que.****Tel. 514-861-2411 Fax: 514-861-7610.****(V.P.) Peter Kerr**

Export: N.E. USA, N.W. USA. Foreign Reps. Agents, New York, NY, Northridge, CA, U.S.A.

Soundmaster Limited, Ottawa, Ont.**Tel. 613-232-0680 Fax: 613-230-0911.****(P.) H.H. Bloom**

Export: Central America/Caribbean.

RECTIFIERS, Semiconductor (Silicon, Germanium).**NIFE Corporation, Scarborough, Ont.****Tel. 416-757-5151 Fax: 416-752-4514.****(Int'l Mgr.) Gary Pollock**

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives.

REELS, Tape Recorder and Film.**Staroba Plastic and Metal Products Limited, Toronto, Ont.****Tel. 416-635-9407 Fax: 416-635-7237.****(P.) Miro O. Staroba**

Export: N.E. USA. Interest: Injection moulded plastic parts.

REELS, Wire and Cable.**Homer & Wilson Ltd., Hamilton, Ont.****Tel. 416-544-0250.****(V.P.) Marion Homer**

Export: N.E. USA, S.W. USA. Interest: Metal washers, metal plates and custom stampings.

REFRIGERATING AND ICE-MAKING INSTALLATIONS. See also Machinery, Refrigerating and Cooling.

Berg Chilling Systems Limited, Scarborough, Ont.
Tel. 416-755-2221 Fax: 416-755-3874.
(G.M.) Donald Berggren

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Eastern Europe/U.S.S.R., Central America/Caribbean. Interest: Industrial refrigeration equipment, ice making machines and pumps, tanks and pumping systems.

REFRIGERATOR PARTS. See also Coils, Copper. Cooling (3); Condensers.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

REFRIGERATORS, Commercial.

Atlantic Mini-Fridge Co. Ltd., Dieppe, N.B.
Tel. 506-858-9233 Fax: 506-858-9920.
(P. & G.M.) Dollard Landry

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Minibar America Inc., MD., U.S.A.

Hussmann Store Equipment Limited, Brantford, Ont.
Tel. 519-756-6351 Fax: 519-756-3576.
(Mktg. & Exp.S.M.) Wayne King

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean.

Sani Metal Ltée., Quebec, Que.
Tel. 418-872-5170 Fax: 418-872-5179.
(Chmn.) Michel Delisle

Export: N.E. USA, N. Central USA, Middle East, Africa.

REFUSE HANDLING EQUIPMENT.

Cusco Fabricators Ltd., Richmond Hill, Ont.
Tel. 416-883-1214 Fax: 416-883-1778.
(G.M.) Steve Godwin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Interest: Vacuum tank design.

Jaeger Canada Equipment Ltd., St. Thomas, Ont.
Tel. 519-631-5100 Fax: 519-633-5139.
(Mktg.Mgr.) K. Vacing

Export: S.E. USA, S. Central USA, S.W. USA. Interest: Concrete batch plants, stone aggregate equipment.

REGULATORS, Feeder Voltage.

Kelk, George, Limited, Toronto, Ont.
Tel. 416-445-5850 Fax: 416-445-5972.
(Mktg. & Sales Mgr.) R.L. Ricciatti

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Foreign representatives in over 33 countries. Interest: Electronic, electro-mechanical and optoelectronic measuring instrumentation for harsh environments.

NIFE Corporation, Scarborough, Ont.
Tel. 416-757-5151 Fax: 416-752-4514.
(Int'l Mgr.) Gary Pollock

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives.

REGULATORS, Temperature and Pressure. See also Controllers, Pressure, Temperature, Rate of Flow, Humidity, Liquid Level.

Fisher Controls Company of Canada Limited, Woodstock, Ont.
Tel. 519-658-9230 Fax: 519-421-5527.
(Sales Dir.) D. Lyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Fisher Controls International, Inc., Austin, TX, Marshalltown, IA, Fisher Control South Pacific Ltd., Singapore; Fisher Control S.A., Cernay, Asnieres Cedex, France; Fisher Controls Ltd., Leicester, Kent, England; Fisher Controles Do Barsil Ltda., Sao Paulo, Brazil; Fisher Controles De Mexico, Mexico.

RELAYS, Electric.

Asea Brown Boveri Inc., Pointe Claire, Que.
Tel. 514-332-5350 Fax: 514-695-0940.
(G.M.) Wido Hoville

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

Halpen Engineering Inc., Mississauga, Ont.
Tel. 416-624-2770 Fax: 416-629-3930.
(P.) Arthur S. Halpenny

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Applied Manufacturing & Engineering Corp., Longwood, FL, Stuart Associates, Holyport Maidenhead Berkshire, England. Interest: Wire, cable and associated products.

Startco Engineering Ltd., Saskatoon, Sask.
Tel. 306-373-5505 Fax: 306-374-2245.
(Sales & Mktg.Mgr.) Ken Olan

Export: S.E. USA, S. Central USA, N.W. USA, Australia, New Zealand. Foreign Reps. Emsby, Brisbane, Australia; Eletrical Products Unlimited, Stafford, TX, Tampa Armature Works, Tampa, FL, U.S.A.

REMOVER, Paint and Varnish.

Recochem Inc., St. Laurent, Montreal, Que.
Tel. 514-341-3550 Fax: 514-341-6553.
(V.P.Int'l Sales) Ralph Carmichael

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

REMOVERS, Rust or Tar.

Skyline Products Ltd., Fort Saskatchewan, Alta.
Tel. 403-998-3771 Fax: 403-992-1185.
(P.) J.D. Law

Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

REPAIR KITS, Rubber.

Releasall-Target Inc., Montreal, Que.
Tel. 514-735-4461 Fax: 514-735-8550.
(P.) W. Sofin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Metalworking and electronic chemicals.

RESAWS.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

RESCUE EQUIPMENT AND SUPPLIES.

Waltek Motor Trucks Inc., Montreal East, Que.
Tel. 514-648-9153 Fax: 514-648-1445.
(Int'l Sales) J.J. Dubois

Export: Mexico, S.E. Asia, China/Hong Kong, Central America/Caribbean, South America.

RESINS, Synthetic.

Imco Industrial & Marine Coatings, Hamilton, Ont.
Tel. 416-527-4800 Fax: 416-527-5793.
(P.) Keith Smith

Export: Western Europe. Interest: Special coatings and construction products.

Polyresins Inc., Toronto, Ont.
Tel. 416-425-4010 Fax: 416-425-8905.
(Mktg.Mgr.) R. Voyer

Export: N.E. USA, N. Central USA. Interest: Resins for coatings and adhesives.

RESPIRATORS.

Safety House of Canada Limited, Toronto, Ont.
Tel. 416-789-0631 Fax: 416-782-0813.
(P. & G.M.) Gerald J. Yaffe

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Africa, Central America/Caribbean. Interest: Medical first aid supplies, industrial safety and fire equipment.

RESTAURANT AND CAFETERIA EQUIPMENT. See also Hotel and Restaurant Kitchen Equipment.

Atlantic Mini-Fridge Co. Ltd., Dieppe, N.B.
Tel. 506-858-9233 Fax: 506-858-9920.
(P. & G.M.) Dollard Landry

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Minibar America Inc., MD., U.S.A.

Crown Food Service Equipment Ltd., Downsview, Ont.
Tel. 416-746-2358 Fax: 416-746-8324.
(Mktg.Admin.) William Humeniuk

Export: N.E. USA, N. Central USA, S. Central USA, Western Europe, S.E. Asia, Japan. Foreign Reps. Vulcan Hart Corp., Louisville KY, Market-Forge Co., Everett, MA, Southbend, Fuquay-Varina, NC, MBH International Corp., New York, NY, U.S.A.; Crane (UK) Ltd., Westerham Kent, England; Food Systems Inc., Nakano-Ku, Japan. Interest: Stainless steel fabrication of products related to the food service industry.

Garland Commercial Ranges Limited, Mississauga, Ont.
Tel. 416-624-0260 Fax: 416-624-5669.
(Dir.Exp.Sales) W.B. Stone

Export: N.E. USA, Western Europe, Middle East, Africa, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Garland Catering Equipment Ltd., Middlesex, England.

Sani Metal Ltée., Quebec, Que.
Tel. 418-872-5170 Fax: 418-872-5179.
(Chmn.) Michel Delisle

Export: N.E. USA, N. Central USA, Middle East, Africa.

RESUSCITATORS.

Safety House of Canada Limited, Toronto, Ont.
Tel. 416-789-0631 Fax: 416-782-0813.
(P. & G.M.) Gerald J. Yaffe

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Africa, Central America/Caribbean. Interest: Medical first aid supplies, industrial safety and fire equipment.

RETORTS. Canning Factory (1); Heat Treating (2).

Fahramet Steel Castings, Orillia, Ont.
Tel. 705-325-2781 Fax: 705-325-5887.
(Mgr.Int'l Mktg. & Sales) Roman Pankiw

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Kurten SRL, Caracas, Venezuela; Rodrawlsar Int., Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur, Indonesia; Kubota America Corp., New York, NY, U.S.A.

RIBBONS, Cotton, Nylon, Rayon, Satin, etc.

Epson Manufacturing Ltd., Markham, Ont.
Tel. 416-479-8866 Fax: 416-479-8571.
(V.P.) Craig Dickson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Hubscher-Ribbon Corp., Ltd., Lachine, Que.
Tel. 514-636-6610 Fax: 514-636-1720.
(P.) Ivan Hubscher

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, South America. Foreign Reps. RVL Packaging, Van Nuys; RVL Packaging, Walnut Creek, CA, U.S.A.

RIFLES, Sporting and Target.

Lakefield Arms Limited, Lakefield, Ont.
Tel. 705-652-8000 Fax: 705-652-8431.
(G.M.) Ernie Barriage

Export: S.E. USA, N. Central USA, S.W. USA, Western Europe, Australia, New Zealand, South America. Interest: Assembly or manufacture firearms.

RIMS, Wheel.

N W Wood Bending, Elmira, Ont.
(Prop.) Ervin W. Martin

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA.

RIVETS, Fasteners. Aircraft (1); Belt (2); Coopers' (3); Corrosion Resistant (Aluminum, Brass, Bronze, Stainless Steel, etc.) (4); Steel (Solid) (5); Slotted or Bifurcated (6); Tinnings' (7); Tubular (8).

Bray Rivet & Machine Company Ltd., Gananoque, Ont.
Tel. 613-382-4774 Fax: 613-382-3357.
(V.P.) Ian Bignell

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Australia, New Zealand. Foreign Reps. Paine & Murray Inc., Arlington, TX, Nordstrom Assoc., Shrewsbury, MA, U.S.A.; Mico Wakefield, New Zealand

ROBOTS, Industrial.

CRS Plus Inc., Burlington, Ont.
Tel. 416-639-0086 Fax: 416-639-4248.
(P. & G.M.) Raymond Simmons

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan). Foreign Reps. Hudson Robotics, NJ, Intervention Tech, Pittsburgh, PA, TII Robotics, Chicago, IL, U.S.A.; Sekuria, Darmstadt, Germany; Orme Automation, Manchester, U.K.; Jasco Medical, Tokyo, Japan; Ashok Brothers, New Delhi, India; Kist Pneumatic, Seoul, Korea. Interest: Robotic products.

Cam Tech Industries, Calgary, Alta.
Tel. 403-236-4464 Fax: 403-279-4206.
(P.) Dwaine Barclay

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Interest: Manufacturing of plastic fabrication, metal and wood.

NEI-Numet Engineering Ltd., Peterborough, Ont.
Tel. 705-743-2708 Fax: 705-743-3216.
(P. & S.M.) C.C. Adamson, P.Eng

Export: N.E. USA, S.E. USA, N. Central USA. Interest: Industrial automation systems and products and systems of nuclear, defence and aerospace industries.

Servo-Robot Inc., Boucherville, Que.
Tel. 514-655-4223 Fax: 514-655-4963.
(Dir.Sales & Serv.) Jean-Claude Fontaine

Export: N.W. USA, Western Europe, Japan. Foreign Reps. Courbon, St-Etienne Cedex, France; J.P.A. Corp., Tokyo, Japan.

RODS, Armour.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.
Tel. 519-758-8888 Fax: 519-758-1881.
(V.P.Sales & Mktg.) J.W. Spencer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

RODS, Brass.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

RODS, Bronze.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

RODS, Copper.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

RODS, Plastic.

Enflo Canada Ltd., Grand Falls, N.B.
Tel. 506-473-3711 Fax: 506-473-2307.
(Mgr.) Line Rossignol

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Anything compatible with PTFE product line including other types of plastics.

RODS, Sucker.

Quinn's Oilfield Supply Ltd., Red Deer, Alta.
Tel. 403-347-1128 Fax: 403-343-3210.
(P.) Jim Quinn

Export: S. Central USA, S.W. USA, Western Europe, S. Asia (incl. India, Pakistan).

Stelco Inc., Hamilton, Ont.
Tel. 416-528-2511 Fax: 416-528-4412.
(V.P. & G.M.) L. Simpson

Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan. Interest: Steel related technology and products.

RODS, Wire.

Stelco Inc., Hamilton, Ont.
Tel. 416-528-2511 Fax: 416-528-4412.
(V.P. & G.M.) L. Simpson

Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan. Interest: Steel related technology and products.

ROLLERS, Machinery.

BNR Equipment Limited, Kitchener, Ont.
Tel. 519-578-4950 Fax: 519-578-9499.
(Exp.Retail Mgr.) Jim Luft

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand.

ROLLERS, Painters'.

National Machine Products (1986) Inc., Downsview, Ont.
Tel. 416-244-5386 Fax: 416-249-9105.
(P.) Cy W. Garland

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Australia, New Zealand.

ROLLS, Cast Steel and Alloy.

Fahramet Steel Castings, Orillia, Ont.
Tel. 705-325-2781 Fax: 705-325-5887.
(Mgr.Int'l Mktg. & Sales) Roman Pankiw

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Kurten SRL, Caracas, Venezuela; Rodrawlsar Int., Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur, Indonesia; Kubota America Corp., New York, NY, U.S.A.

ROLLS, Ore Crushing.

Fahramet Steel Castings, Orillia, Ont.
Tel. 705-325-2781 Fax: 705-325-5887.
(Mgr.Int'l Mktg. & Sales) Roman Pankiw

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Kurten SRL, Caracas, Venezuela; Rodrawlsar Int., Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur, Indonesia; Kubota America Corp., New York, NY, U.S.A.

ROLLS, Paper, for Business and Telecommunication Equipment.

Danica Imports Ltd., Vancouver, B.C.
Tel. 604-872-0277 Fax: 604-875-6325.
(P.) Rodney Benson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

ROLLSHUTTERS.

Top Rollshutters Inc., Salmon Arm, B.C.
Tel. 604-832-7777 Fax: 604-832-8577.
(P.) Andreas P. Presch

Export: N.W. USA, S.W. USA, Japan.

ROOFERS' SUPPLIES. See also Cement. Roofing (2); Roofing, Felt, Tarred or Asphalted; Brushes.

Kryton International Inc., Vancouver B.C.
Tel. 604-324-8280 Fax: 604-324-8899.
(P. & C.E.O.) Ron Yuers

Export: N.E. USA, Mexico, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, China/Hong Kong. Interest: Coatings and chemicals.

ROOFING, (Prepared), Asphalt.

Canadian Protective Products Inc., Pickering, Ont.
Tel. 416-686-1261 Fax: 416-686-7325.
(P. & G.M.) Michael J. Bryant

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Brytech Inc., Downers Grove, IL, U.S. Pro Tec Inc., Beachwood, OH, U.S.A.

ROOFING AND SIDING, Sheet Metal.

Ideal Roofing Co. Ltd., Ottawa, Ont.
Tel. 613-746-3206 Fax: 613-746-0445.
(P.) Marcel Laplante

Export: N.E. USA.

ROOMS AND BOOTHS, Audiometric.

Eckel Industries of Canada Limited, Morrisburg, Ont.
Tel. 613-543-2967 Fax: 613-543-4173.
(G.M.) Blake C. Noon

Export: N.E. USA, N. Central USA, Western Europe, Middle East, Australia, New Zealand. Foreign Reps. Quadrant Instruments, Croydon, Australia; S.C.R. Electroniques, Paros, France.

ROPE, Synthetic (Polypropylene, Polyethylene, Nylon, etc.)

Bridgeline Ropes, Belleville, Ont.
Tel. 613-966-2010 Fax: 613-966-8721.
(V.P.) Norm Grant
Export: N.E. USA, S.E. USA, N. Central USA.

Canada Cordage Inc., Kitchener, Ont.
Tel. 519-745-7391 Fax: 519-745-4290.
(Dir. Mktg. & Sales) Peter Donoghue
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

ROPES, Wire.

International Wire Rope & Chain, Mississauga, Ont.
Tel. 416-678-1677 Fax: 416-678-1958.
(G.M.) J.D. Beeson
Export: N.E. USA, S.E. USA, Central America/Caribbean, South America. Interest: Special rope products.

RUBBER-ON-METAL MOULDINGS.

Baron Rubber Ltd., St. Jerome, Que.
Tel. 514-436-2433 Fax: 514-436-8495.
(Ind'l S.M.) Philippe Andres
Export: N.E. USA, N. Central USA. Foreign Reps. North East Shoe Products, MA, Labarge Products, MO, U.S.A. Interest: Molding of highly specified rubber parts.

RUNWAYS, Steel.

Mentor Dynamics Ltd., Kitchener, Ont.
Tel. 519-748-1807 Fax: 519-748-9723.
(P.) Carl Young
Export: N. Central USA, Western Europe, Japan, Australia, New Zealand, South America. Foreign Reps. Anders Carmann, Sandvika, Norway; Takiron-Mentor, Osaka, Japan; Mentor Dynamics Ltd., Glen Burnie, MD, U.S.A. Interest: Fabricated products in material handling systems to complement cranes jibs and conveyors.

RUST PREVENTIVE.

Releasall-Target Inc., Montreal, Que.
Tel. 514-735-4461 Fax: 514-735-8550.
(P.) W. Sofin
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Metalworking and electronic chemicals.

Vital Automotive Systems Inc., Milliken, Ont.
Tel. 416-299-0897 Fax: 416-298-4469.
(Mktg. Co-ord) Brad Olson
Export: N.E. USA, S.E. USA, N. Central USA, Australia, New Zealand, Central America/Caribbean. Interest: Automotive chemicals of all types.

S**SAFES.**

Chubb Security Safes, a division of Racal-Chubb Canada Inc., Barrie, Ont.
Tel. 705-737-1100 Fax: 705-737-5954.
(V.P. Sales & Mktg.) D.J. Craig
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, China/Hong Kong.

SAFETY DEVICES, Ear Protection.

Hear Saver Limited, Grimsby, Ont.
Tel. 416-945-2242 Fax: 416-945-3386.
(P.) Thomas E. Maloney
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean. Interest: Related to eye or ear care in pharmaceutical, industrial safety and optical markets.

Safety House of Canada Limited, Toronto, Ont.
Tel. 416-789-0631 Fax: 416-782-0813.
(P. & G.M.) Gerald J. Yaffe

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Africa, Central America/Caribbean. Interest: Medical first aid supplies, industrial safety and fire equipment.

SAFETY DEVICES, Electrical or Mechanical.

Global Sensor Systems Inc., Mississauga, Ont.
Tel. 416-564-3090 Fax: 416-670-1414.
(Dir. Mktg.) Ray H. Glenn
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

SAFETY EQUIPMENT AND CLOTHING.

Canadian Safety Supply International Ltd., Calgary, Alta.
Tel. 403-289-3665.
(C.E.O. & Dir.) Stanley Perchaluk
Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., Japan, Australia, New Zealand, Central America/Caribbean, South America.

Far West Industries, Inc., Vernon, B.C.
Tel. 604-542-0237 Fax: 604-545-2088.
(Mgr.) Bill Murr
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Japan, Australia, New Zealand.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P. Int'l Mktg.) Glen Fell
Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

Fireflex Manufacturing Limited, Langley, B.C.
Tel. 604-533-4268 Fax: 604-530-6969.
(P.) Stan Carter
Export: N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Australia, New Zealand, South America.

Hear Saver Limited, Grimsby, Ont.
Tel. 416-945-2242 Fax: 416-945-3386.
(P.) Thomas E. Maloney
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean. Interest: Related to eye or ear care in pharmaceutical, industrial safety and optical markets.

Impacto Protective Products Inc., Belleville, Ont.
Tel. 613-966-0062 Fax: 613-966-0067.
(G.M.) Edwin M. Lehtinen
Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe. Foreign Reps. Safeguard Industrial, Leesport, PA, U.S.A.; Guardsman, Leicester, England. Interest: Specialized safety wear and protective clothing.

Safety House of Canada Limited, Toronto, Ont.
Tel. 416-789-0631 Fax: 416-782-0813.
(P. & G.M.) Gerald J. Yaffe
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Africa, Central America/Caribbean. Interest: Medical first aid supplies, industrial safety and fire equipment.

SAILBOATS.

C&C Industries Limited, Niagara-On-The-Lake, Ont.
Tel. 416-468-2101 Fax: 416-468-4743.
(Cont.) M. Martyn
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R., S.E. Asia, Japan, Central America/Caribbean. Interest: Sailboats and powerboats.

C.S. Yachts Limited, Brampton, Ont.
Tel. 416-457-6713 Fax: 416-457-0742.
(P.C.S. Sales Ltd.) Jim Flannery
Export: N.E. USA, S.E. USA, N. Central USA. Interest: Fiberglass molding.

Corbin les Bateaux Inc., Napierville, Que.
Tel. 514-245-3358 Fax: 514-245-3350.
(P.) M. Corbin
Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA. Interest: Fiberglass and wood boats.

D.H. Boat Building Limited, Tatamagouche, N.S.
Tel. 902-657-3045.
(P.) Dana Hunter

Export: N.E. USA. Interest: We would be interested in manufactruing other companies products in Canada or having our products marketed in other countries.

Tektron Equipment Corporation, Stoney Creek, Ont.
Tel. 416-662-7820 Fax: 416-662-8436.
(Mgr. Tech. Sales) Wayne Larmond
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Japan. Foreign Reps. Syowa & Co., Tokyo, Japan. Interest: Composite boats and circuit BRD equipment.

SAND HANDLING EQUIPMENT.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec. V.P.) Gérald R. Beaudoin
Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Gudgeon Brothers Limited, London, Ont.
Tel. 519-451-5320 Fax: 519-453-8753.
(Off. Mgr.) Robert Porter
Export: N.E. USA, S.E. USA, S. Central USA, S.W. USA. Foreign Reps. Intertechnics/Brandt Equipment & supply Co., Fortworth, TX, U.S.A.; Foundry Spares & Technical Services, Birmingham, England.

Quiptec Inc., Barrie, Ont.
Tel. 705-721-0101 Fax: 705-721-0401.
(P.) David D.C. McDonald
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. George Fischer Foundry Systems, Holly, MI, U.S.A.

SAND PAPER.

Carborundum Abrasives Inc., Plattsville, Ont.
Tel. 519-684-7441 Fax: 519-684-7601.
(Exp. S.M.) W. (Bill) W. Gardhouse
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, South America. Foreign Reps. Purvis Ltd., Hamilton, Bermuda; Chin Leong & Co. Ltd., Penang; Atwell Delgleish Co. Ltd., Bridgetown, Barbados; Walter K. Coleman Co., Cranston, RI, Grad-Eifrid Co., Farmington Hills, MI, A.L. Whittemore & Co., Arlington Heights, IL, V & W. Manufacturing Reps Inc., Stamford, CT, R.A. Gulick Sales Inc., Pittstown, NJ, Price Armstrong, Smyrna, GA, Weinacht & Associates, St. Louis, MO, C.R. Kinsman & Assoc. Inc., Euless, TX, Dilts/Van Coevern Mfg. Agency, Denver, CO, S. & S. Industrial Marketing, Portland, OR, H. & B. Sales, Anaheim, Bartlett Enterprises, Escondido, CA, U.S.A.

SANDERS, Belt, Disc, and Drum.

Williams & White Machine Shop Ltd., Burnaby, B.C.
Tel. 604-293-2268 Fax: 604-294-8354.
(Mgr.) Con Williams
Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, Australia, New Zealand, South America. Foreign Reps. IKS-Hannaco, Florence, SC, U.S.A.; Canadian Steel Specialties, Tauranga, New Zealand. Interest: Filing room equipment, saw sharpeners, saw tensioners, knife grinders and anvils.

SATELLITE COMMUNICATION SYSTEMS.

COM DEV Ltd., Cambridge Ont.
Tel. 519-622-2300 Fax: 519-622-1691.
(Dir. Mktg.) Ken Allstaff
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.E. USA, S.W. USA, Western Europe, Japan, S. Asia (incl. India, Pakistan). Foreign Reps. Seki Technotron, Tokyo, Japan; N.K. Enterprises, Bangalore, India. Interest: Wish to sell millimeter wave, micro and signal processing subsystems.

Canadian Astronautics Limited, Ottawa, Ont.
Tel. 613-820-8280 Fax: 613-820-8314.
(Custom & Duty Off.) Paul Bradley

Export: Western Europe, Middle East, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean.

Norsat International Inc., Surrey, B.C.
Tel. 604-597-6200 Fax: 604-597-6214.
(Dir. Sales) Rick Nissen

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Central America/Caribbean, South America. Interest: Expanding our satellite business networks further into Western and Eastern Europe.

SAUCES.

Catelli (1989) Inc., Willowdale, Ont.
Tel. 416-497-9901 Fax: 416-497-9922.
(Exp. Mgr.) J.K. Murphy

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean.

Spony International Ltd., Calgary, Alta.
Tel. 403-273-2828 Fax: 403-248-2435.
(Exp. Mgr.) Herman Viases

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

SAUNA BATHS AND EQUIPMENT.

Sauna Craft, Concord, Ont.
Tel. 416-738-9443 Fax: 416-738-7872.
(P.) Al Wynn

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA.

SAW BENCHES, Swing.

Williams & White Machine Shop Ltd., Burnaby, B.C.
Tel. 604-293-2268 Fax: 604-294-8354.
(Mgr.) Con Williams

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, Australia, New Zealand, South America. Foreign Reps. IKS-Hannaco, Florence, SC, U.S.A.; Canadian Steel Specialties, Tauranga, New Zealand. Interest: Filing room equipment, saw sharpeners, saw tensioners, knife grinders and anvils.

SAW BLADES.

Izard (North America) Ltd., Cambridge, Ont.
Tel. 519-740-2310 Fax: 519-740-2312.
(V.P. Mktg. & Sales) Kevin Art

Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA.

SAW GUMMERS.

Williams & White Machine Shop Ltd., Burnaby, B.C.
Tel. 604-293-2268 Fax: 604-294-8354.
(Mgr.) Con Williams

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, Australia, New Zealand, South America. Foreign Reps. IKS-Hannaco, Florence, SC, U.S.A.; Canadian Steel Specialties, Tauranga, New Zealand. Interest: Filing room equipment, saw sharpeners, saw tensioners, knife grinders and anvils.

SAWING MACHINES, Circular.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec. V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

SAWMILL CARRIAGES.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec. V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Oliver, A.H., Machinery Inc., Orillia, Ont.
Tel. 705-326-4442.
(Mgr.) Elwood G. Oliver

Export: N.E. USA, Central America/Caribbean, South America.

SAWMILLS, Portable.

Oliver, A.H., Machinery Inc., Orillia, Ont.
Tel. 705-326-4442.
(Mgr.) Elwood G. Oliver

Export: N.E. USA, Central America/Caribbean, South America.

SAWMILLS, Stationary.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec. V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

SAWS, Machine. Band (1); Butchers' Electric (2); Circular (3); Diamond (4); Gang (5); Grooving (6); High Speed (7); Inserted Tooth (8); Milling (9); Shingle (10); Hack (11); Scroll and Jig (12).

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec. V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Hyd-Mech Eng. Ltd., Woodstock, Ont.
Tel. 519-539-6341 Fax: 519-539-5126.
(Exp. Mgr.) Ian G. Tatham

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R..

Oliver, A.H., Machinery Inc., Orillia, Ont.
Tel. 705-326-4442.
(Mgr.) Elwood G. Oliver

Export: N.E. USA, Central America/Caribbean, South America.

SCALES, Automatic, Computing, Counting.

Accurate & Automatic Scale Companies Ltd., Scarborough, Ont.
Tel. 416-438-4722 Fax: 416-438-1783.
(P.) F. Parkinson

Export: N.E. USA, N. Central USA, South America. Interest: Hardware and software technology for real-time plant automation

Centro Mfg. Inc., Mississauga, Ont.
Tel. 416-673-0054.
(P.) Chris Cosentino

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, China/Hong Kong. Foreign Reps. Source Specialties Inc., Newport Beach, CA, Halasz Sales, Dallas, TX, The Staley Corp., Passaic, NJ, U.S.A.

Ramsey Canada, Div. Baker Hughes Canada Inc., Richmond Hill, Ont.
Tel. 416-883-1881 Fax: 416-883-1750.
(S.M.) Doug Young

Export: Middle East, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, Australia, New Zealand, South America, S.E. Asia. Foreign Reps. Ramsey Australia, N.S.W., Australia; Ramsey Italy, Milano, Italy; Ramsay Process Control, Surrey, U.K.; Ramsey Germany, Germany; Ramsey Mexico, Mexico City, Mexico. Interest: Process Control Gauging and material handling products.

Toledo Scale Canada Ltd., Mississauga, Ont.
Tel. 416-625-8112 Fax: 416-625-9288.
(V.P. Sales) R. Parent

Export: N. Central USA, Middle East, Africa, China/Hong Kong.

SCALES, Conveyor.

Ramsey Canada, Div. Baker Hughes Canada Inc., Richmond Hill, Ont.
Tel. 416-883-1881 Fax: 416-883-1750.
(S.M.) Doug Young

Export: Middle East, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, Australia, New Zealand, South America, S.E. Asia. Foreign Reps. Ramsey Australia, N.S.W., Australia; Ramsey Italy, Milano, Italy; Ramsay Process Control, Surrey, U.K.; Ramsey Germany, Germany; Ramsey Mexico, Mexico City, Mexico. Interest: Process Control Gauging and material handling products.

SCALES, Elevator and Track.

Ramsey Canada, Div. Baker Hughes Canada Inc., Richmond Hill, Ont.
Tel. 416-883-1881 Fax: 416-883-1750.
(S.M.) Doug Young

Export: Middle East, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, Australia, New Zealand, South America, S.E. Asia. Foreign Reps. Ramsey Australia, N.S.W., Australia; Ramsey Italy, Milano, Italy; Ramsay Process Control, Surrey, U.K.; Ramsey Germany, Germany; Ramsey Mexico, Mexico City, Mexico. Interest: Process Control Gauging and material handling products.

Toledo Scale Canada Ltd., Mississauga, Ont.
Tel. 416-625-8112 Fax: 416-625-9288.
(V.P. Sales) R. Parent

Export: N. Central USA, Middle East, Africa, China/Hong Kong.

SCALES, Farm, Warehouse, Platform.

Toledo Scale Canada Ltd., Mississauga, Ont.
Tel. 416-625-8112 Fax: 416-625-9288.
(V.P. Sales) R. Parent

Export: N. Central USA, Middle East, Africa, China/Hong Kong.

SCALES, Heavy Duty, Automatic.

Ramsey Canada, Div. Baker Hughes Canada Inc., Richmond Hill, Ont.
Tel. 416-883-1881 Fax: 416-883-1750.
(S.M.) Doug Young

Export: Middle East, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, Australia, New Zealand, South America, S.E. Asia. Foreign Reps. Ramsey Australia, N.S.W., Australia; Ramsey Italy, Milano, Italy; Ramsay Process Control, Surrey, U.K.; Ramsey Germany, Germany; Ramsey Mexico, Mexico City, Mexico. Interest: Process Control Gauging and material handling products.

Toledo Scale Canada Ltd., Mississauga, Ont.
Tel. 416-625-8112 Fax: 416-625-9288.
(V.P. Sales) R. Parent

Export: N. Central USA, Middle East, Africa, China/Hong Kong.

SCALES, Small, Portable and Counter.

Toledo Scale Canada Ltd., Mississauga, Ont.
Tel. 416-625-8112 Fax: 416-625-9288.
(V.P. Sales) R. Parent

Export: N. Central USA, Middle East, Africa, China/Hong Kong.

SCALES, Truck.

Accurate & Automatic Scale Companies Ltd., Scarborough, Ont.
Tel. 416-438-4722 Fax: 416-438-1783.

(P.) F. Parkinson

Export: N.E. USA, N. Central USA, South America.
Interest: Hardware and software technology for real-time plant automation

Ramsey Canada, Div. Baker Hughes Canada Inc., Richmond Hill, Ont.
Tel. 416-883-1881 Fax: 416-883-1750.
(S.M.) Doug Young

Export: Middle East, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, Australia, New Zealand, South America, S.E. Asia. Foreign Reps. Ramsey Australia, N.S.W., Australia; Ramsey Italy, Milano, Italy; Ramsay Process Control, Surrey, U.K.; Ramsey Germany, Germany; Ramsey Mexico, Mexico City, Mexico. Interest: Process Control Gauging and material handling products.

Toledo Scale Canada Ltd., Mississauga, Ont.
Tel. 416-625-8112 Fax: 416-625-9288.
(V.P.Sales) R. Parent

Export: N. Central USA, Middle East, Africa, China/Hong Kong.

SCANNING SYSTEMS.

Senstar Corporation, Kanata, Ont.
Tel. 613-839-5572 Fax: 613-839-5830.
(Dir.Int'l Sales) J. Sherren

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives.
Interest: Manufacturing electronics and video motion technology.

SCARVES.

Artacious Inc., Willowdale, Ont.
Tel. 416-494-5998 Fax: 416-495-1824.
(P.) David Roman

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Japan.

SCHOOL SUPPLIES AND EQUIPMENT.

Ven-Rez Products Ltd., Shelburne, N.S.
Tel. 902-875-3178 Fax: 902-875-3371.
(V.P.Mktg.) Norman Wallet

Export: Africa, Central America/Caribbean. Foreign Reps. Bruce Hill Ltd., Barbados.

SCOREBOARDS, Electronic.

Adtronics Ltd., Richmond, B.C.
Tel. 604-273-2425 Fax: 604-273-0356.
(P.) Mark A. Armitage

Export: S.E. USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Foreign Reps. Prisma Skyltrcklam AB, Malmo, Sweden

SCRAP PLASTIC PROCESSORS.

Entropex, Sarnia, Ont.
Tel. 519-332-0430 Fax: 519-332-8220.
(P.) Derek Smith

Export: N.E. USA, S.W. USA, Africa, China/Hong Kong, S. Asia (incl. India, Pakistan).

SCREENS, Chip.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

SCREENS. Coal (1); Mining (2); Paper (2a); Pulp (3); Sand and Gravel (4); Water and Sewage (5); Foundry Shakeout (6).

Burnaby Machine & Mill Equip. Ltd., Burnaby, B.C.
Tel. 604-888-8400 Fax: 604-888-8404.
(G.M.) P. Humphrey
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean, South America.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin
Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Hooper, S.W., & Co. Ltd., Montreal, Que.
Tel. 514-481-0148 Fax: 514-482-0631.
(Mktg.Mgr.) Russell F. Fofman
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Sprout-Bauer BmbH, Vienna, Austria; R.W. Lane Pty, Rosebay, Australia; Hitachi Zosen Corp., Tokyo, Japan; Drupa Agency, Calcutta, India.

Major Wire Industry Ltd., Candiac, Que.
Tel. 514-659-7681 Fax: 514-659-5570.
(V.P.) Paul Couture
Export: N.E. USA.

Rice Engineering & Operating Ltd., Edmonton, Alta.
Tel. 403-469-1356 Fax: 403-469-2587.
(P. & Mgr.) Dave A. Hindley
Export: S. Central USA.

SCREENS, Food Processing.

Major Wire Industry Ltd., Candiac, Que.
Tel. 514-659-7681 Fax: 514-659-5570.
(V.P.) Paul Couture
Export: N.E. USA.

SCREENS. Revolving (1); Vibrating (2); Inclined Stationary (3).

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin
Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

Major Wire Industry Ltd., Candiac, Que.
Tel. 514-659-7681 Fax: 514-659-5570.
(V.P.) Paul Couture
Export: N.E. USA.

Solus Industries Ltd., Burlington, Ont.
Tel. 416-681-1173 Fax: 416-333-3860.
(P.) G.A. Ehmann
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, South America.

Sullivan Strong Scott, Downsview, Ont.
Tel. 416-661-5880 Fax: 416-661-5999.
(Exp.S.M.) Jerry Evans
Export: S.E. USA, S. Central USA, China/Hong Kong, Central America/Caribbean.

SCREW MACHINE PRODUCTS.

R. Garber Precision Inc., Concord, Ont.
Tel. 416-738-0493 Fax: 416-738-8630.
(P.) R. Garber

Export: N.E. USA, S.W. USA, Mexico. Foreign Reps. Xerox Corp., Webster, NY, U.S.A.

Trillium Screw Mfg. Co. Ltd., Ajax, Ont.
Tel. 416-683-8751 Fax: 416-428-0237.
(P.) Robert Liut

Export: N.E. USA, N. Central USA, Australia, New Zealand, Central America/Caribbean.

SCREW MACHINE PRODUCTS, Special Automotive.

L&M Screw Machine Products Limited, Weston, Ont.
Tel. 416-741-0700 Fax: 416-741-5287.
(G.M.) Sal Trichilo
Export: N.E. USA, S. Central USA.

Pleasant Mfg. Co. Ltd., Rexdale, Ont.
Tel. 416-745-8570 Fax: 416-745-3006.
(V.P.) A.R. Hobart

Export: N.E. USA, S.E. USA. Foreign Reps. Crowley Assoc., Orange, CT, L. Shafer Co. Inc., Rochester, NY, U.S.A. Interest: C.N.C. machining.

SCREW AND RIVET STOCK.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

SCREWS, Fasteners, Specialty. Acoustical Tile (1); Aircraft (2); Alloy (3); Corrosion Resistant (Aluminum, Brass, Bronze, Stainless Steel, etc.) (4); Dowel (5); Drywall or Plaster Board (6); Hanger or Table (7); Plastic, Nylon, etc. (8); Headed and Threaded Rods (9); Headless Threaded Wires (10); Screw and Washer Assemblies (11); Self Drilling (12); Self Locking (13); Special or Custom-made (14).

Westland Fasteners, Div. of Westland Steel Products Ltd., Winnipeg, Man.
Tel. 204-224-1654 Fax: 204-224-5337.
(V.P.Sales & Mktg.) Jack Geib
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Kisco Inc., Oklahoma City, OK, A.O. Woerner & Sons, St. Louis, MO, Jacobs & Assoc., Rocky River, OH, J.E. Jackson Corp., Waukesha, WI, U.S.A.

SCREWS, Fasteners, Standard. Corrosion Resistant (Aluminum, Brass, Bronze, Stainless Steel, etc.) (1); Drive (2); Hexagon Socket (3); Machine (4); Set (5); Sheet Metal or Tapping (6); Stove Bolt (7); Thread Forming (8); Thread Cutting (8a); Thumb (9); Wood (10).

Fraser Fasteners Ltd., Burnaby, B.C.
Tel. 604-439-7903 Fax: 604-439-7905.
(P.) George Kurti
Export: N.W. USA.

Trillium Screw Mfg. Co. Ltd., Ajax, Ont.
Tel. 416-683-8751 Fax: 416-428-0237.
(P.) Robert Liut

Export: N.E. USA, N. Central USA, Australia, New Zealand, Central America/Caribbean.

SEALANTS.

Avmor Ltd./Ltée., Montreal, Que.
Tel. 514-849-8074 Fax: 514-844-3114.
(Exec.V.P.) M. Chinics

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand, South America.

Childers Products Company Ltd., Mississauga, Ont.
Tel. 416-676-1444 Fax: 416-676-0059.
(P.) Charles R. Jolicœur

Export: N. Central USA, S. Central USA, S.W. USA, Middle East, China/Hong Kong. Interest: Coating adhesives and sealants, primarily for USC with indulation products.

FRC Composites Limited, Don Mills, Ont.
Tel. 416-449-1405 Fax: 416-449-0536.
(P. & G.M.) E. Karuks

Export: N.E. USA, S.E. USA, S.W. USA, Western Europe, Middle East, S.E. Asia. Foreign Reps. FRC Composites India Pvt. Ltd., New Delhi, India; Niels Tandrup, Bagsvard, Denmark.

Industrial Formulators of Canada Limited, Burnaby, B.C.
Tel. 604-294-6315 Fax: 604-294-8052.
(Mktg.Mgr.) Karol Peters

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Middle East, Australia, New Zealand. Interest: Epoxy products and application equipment.

Industrial Thermo Polymers Limited, Mississauga, Ont.
Tel. 416-677-0932 Fax: 416-677-2643.
(Off.Mgr.) Linda Hartman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Australia, New Zealand.

Kryton International Inc., Vancouver B.C.
Tel. 604-324-8280 Fax: 604-324-8899.
(P. & C.E.O.) Ron Yuers

Export: N.E. USA, Mexico, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, China/Hong Kong. Interest: Coatings and chemicals.

Kwik Mix Materials Limited, Port Colborne, Ont.
Tel. 416-834-6177 Fax: 416-834-5160.
(P. & S.M.) M. Douglas Frazer

Marlig Industries Inc., St. Catharines, Ont.
Tel. 416-562-5391 Fax: 416-562-3095.
(V.P.) Eric Sorensen

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean. Foreign Reps. Alespa Iberica S/A, Barcelona, Spain; Waterco Ltd., Sydney, Australia. Interest: Swimming pool products and chemiclacs.

Ninety-Eight Plastic Trim Limited, Concord, Ont.
Tel. 416-660-0044 Fax: 416-738-3796.
(P.) John Mondino

Export: N.E. USA, S.E. USA, N. Central USA, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Interest: Sales of our edge guard, wheel well moulding and any kind of plastic extrusions.

Releasall-Target Inc., Montreal, Que.
Tel. 514-735-4461 Fax: 514-735-8550.
(P.) W. Sofin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Metalworking and electronic chemicals.

SEALS, Embossed, Paper, Foil, Plastic or Metal.

Ketchum Manufacturing Sales Ltd., Ottawa, Ont.
Tel. 613-722-3451 Fax: 613-722-5612.
(Mgr.) Peter R. Gilman

Export: N.E. USA, S. Central USA, Western Europe, Japan, Australia, New Zealand, South America. Foreign Reps. Ritchey Tagg Inc., North Yorkshire, Ketchum Manufacturing Co., Surrey, England; Cooprinsem Ltda., Osorno, Chile; Degregory S/A, Buenos Aires, Argentina; Y.K. Nipponia IM EX, Tokyo, Japan; Daken Pty. Ltd., Brookvale, N.S.W., Australia.

SEALS, Oil, Grease, and Dust.

Goshen Rubber of Canada Limited, Brampton, Ont.
Tel. 416-457-5843 Fax: 416-457-4373.
(S.M.) P.M. Blanchard

Export: Western Europe, S.E. Asia, Australia, New Zealand.

SEATING, Arena, Church, School, Stadium, Theatre and Assembly Hall.

Group Four Furniture Inc., Toronto, Ont.
Tel. 416-251-1128 Fax: 416-251-6285.
(V.P.Mktg.) Terry Mannell

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Contract Source Inc., Minneapolis, MN, Keifer & Associates, San Francisco, Frank Richards & Assoc., Los Angeles, CA, Ralph Cowan & Associates, La Cygne, KS, Lizotte Associates Inc., Edgewater, MD, The Repping Group, Inc., West Nyack, NY, H M H Associates, Dallas, TX, Contract Furnishings Group, Chicago, IL, Smith/Flaherty Associates, Inc., Boston, MA, Lawson Associates, Oakmont, PA, U.S.A. Interest: Product design.

Henderson N Furniture, St. Lambert, Que.
Tel. 514-671-7221 Fax: 514-671-3358.
(V.P.Mktg. & Sales) Marie Anne Lepage

Export: S.E. USA. Interest: Hardware for seating.

Obus Forme Ltd., Toronto, Ont.
Tel. 416-785-1386 Fax: 416-785-5862.
(P.) Brian Roberts

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, China/Hong Kong, Japan, Australia, New Zealand.

SEATS, Bus, Car, Truck and Aircraft.

Delta Furniture Inc., St-Leonard, Que.
Tel. 514-329-1889 Fax: 514-329-3522.
(P.) Nathan Seffkind

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Prevost Car Inc., Ste. Claire, Que.
Tel. 418-883-3391.
(Dir.Mat'l) Pierre Dupras

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Prevost Car Inc., Lynd Horst, NJ, U.S.A.

SEATS, Hotel and Railway Waiting Room.

Delta Furniture Inc., St-Leonard, Que.
Tel. 514-329-1889 Fax: 514-329-3522.
(P.) Nathan Seffkind

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

SEAWEED PRODUCTS.

Acadian Seaplants Limited, Dartmouth, N.S.
Tel. 902-468-2840 Fax: 902-468-3474.
(Dir.of Mktg.) J.P. Deveau

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, Japan. Interest: Manufacture/cultivation of seaweed products

SECURITY VEHICLES, Remote Control.

Hovey Industries Ltd., Ottawa, Ont.
Tel. 613-731-1200 Fax: 613-731-0851.
(Mktg.Mgr.) E. Everett

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan).

SEPARATORS, Gas and Oil (Oil Well, etc.).

Alco Gas & Oil Production Equipment Ltd., Edmonton, Alta.
Tel. 403-465-9061 Fax: 403-466-8110.
(V.P.Sales) Ken Pelletier

Export: N. Central USA, S. Central USA, Mexico, Middle East, S. Asia (incl. India, Pakistan), South America. Interest: Oil and gas processing products

SERUMS.

Bocknek Ltd., Toronto, Ont.
Tel. 416-745-0796 Fax: 416-745-8843.
(V.P.) G. Bocknek

Export: N.E. USA, S.E. USA, S. Central USA, S.W. USA, Western Europe, Middle East, Africa, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand. Interest: Animal by-products related and pharmaceutical raw materials.

Cedarlane Laboratories Limited, Hornby, Ont.
Tel. 416-878-8891 Fax: 416-878-7800.
(Mng.Dir) C. Greer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Accurate Chemical & Scientific Corp., Westbury, NY, U.S.A.; Atlanta, Heidelberg, Camon Labor Service GmbH, Wiesbaden, Germany; Atom S.A., Barcelona, Spain; Biodynamics S.A., Athens, Greece; Biogenzia Lemanina, Lausanne, Switzerland; Bio Scientific Pty Ltd., Gympsea, N.S.W., Australia; Cosmo Bio Co., Tokyo, Dainippon Pharmaceutical Co., Osaka, Japan; Dakopatts AB, Hagersten, Sweden; Dexmor Ltd., Tel Aviv, Israel; Feng Jih Biomedical, Taipei, Taiwan; Gruppo Flow S.P.A., Milan, Italy; Gulf Pharmacy & General Store, Manama, State of Baharin; Hysel India, New Delhi, India; Immuno Diagnostic OY, Hameenlinna, Finland; Ingenior F. Heidenreich A/S, Oslo, Norway; Medilab Korea Co., Seoul, South Korea; Rapport Co. Ltd., Bangkok,

SEWAGE PUMPING AND TREATMENT SYSTEMS.

Degremont Infilco Ltd., Lachine, Que.
Tel. 514-634-8011 Fax: 514-634-3102.
(V.P.) H. Mitchell

Export: Africa, China/Hong Kong, Central America/Caribbean, South America. Interest: Water and waste treatment equipment.

Monarch Industries Limited, Winnipeg, Man.
Tel. 204-786-7921 Fax: 204-889-9120.
(Exp.Sales Co-ord) Ken Grieve

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

SEWAGE PURIFICATION APPARATUS.

Degremont Infilco Ltd., Lachine, Que.
Tel. 514-634-8011 Fax: 514-634-3102.
(V.P.) H. Mitchell

Export: Africa, China/Hong Kong, Central America/Caribbean, South America. Interest: Water and waste treatment equipment.

SHADES, Lamp.

Aristocrat Lamps & Lighting Ltd., Toronto, Ont.
Tel. 416-535-7805 Fax: 416-535-7841.
(P.) H. Hollander

SHADES, Window. See also Blinds, Window (Roller).

Umbra Shades Ltd., Scarborough, Ont.
Tel. 416-299-0088 Fax: 416-299-6168.
(Mktg.Co-ord) Paula Burt

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand.

SHAFTS, Propeller, with Coupling or Universal Joints.

Harvan Engineering Ltd., Woodstock, Ont.
Tel. 519-537-8311 Fax: 519-539-0521.
(P.) Harry Vleuten

Export: N.E. USA, N. Central USA. Foreign Reps. Drex Associates, Hopkinton, MA, U.S.A. Interest: Gear Drives.

SHANKS, Shoe.

Grand Valley Products Inc., Waterloo, Ont.
Tel. 519-747-1320 Fax: 519-746-0570.
(G.M.) Rob Way

Export: N.E. USA, S.E. USA, Middle East. Foreign Reps. Sullco Inc., St. Lynn, MS, Factory Supply Co. Inc., Brentwood, TN, L T Bantlett & Assoc. Inc., Comstock, WI, U.S.A.

SHAPES, Brass, Architectural Bronze and Copper.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

SHARPENERS, Skate.

Guspro Inc., Chatham, Ont.
Tel. 519-352-4550 Fax: 519-352-7676.
(Mktg.Dir.) Murray Wilson

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand. Foreign Reps. Ochsner Fishockeyartikel, Ewald Sportservice, Munchen, Germany; France Hockey Equipment, Sallanches, Radier Sports, Champigny-Sur-Marne, France; Hong Kong Skating Equip. Co., Hong Kong; Stefan Prinoth Sports, St. Ulrich, Italy; Daisho Bussan Co. Ltd., Tokyo, Japan; A-One engineering Co., Seoul, Korea; Hockeysport A.S., Kiokkerv, Norway; Skater, Espana, Spain; Fox Sports, Jarfalla, Sweden; Ultraworld Ltd., Oxfordshire, U.K.; New England Sport Sales, Woburn, MA, U.S.A. Interest: Skating and hockey related products.

SHEARS AND SHEAR BLADES. See also Punches; Punches, Foot and Power and Punch Couplings; Machinery, Shearing.

Machine Knife Company, The, Hamilton, Ont.
Tel. 416-545-7277 Fax: 416-545-5450.
(P.) Roger D. Heise

Export: N.E. USA, N. Central USA, S.W. USA. Foreign Reps. C G Smith & Assoc., Barrington, IL, U.S.A. Interest: Rotary machine knives.

Vicroc Inc., Victoriaville, Que.
Tel. 819-758-0571 Fax: 819-758-5740.
(P.) Alain Martineau

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Spring Shop Supply, PA, U.S.A.

SHEATHING, Building. Gypsum (1); Paper (2); Paper, Asphalt (2a); Paper, Tarred (2b); Wooden (3); Fibre (4); Asbestos, Corrugated (5); Fibreglass (6).

Weyerhaeuser Canada Ltd., Alberta Division, Edmonton, Alta.
Tel. 403-452-5395 Fax: 403-454-3075.
(Sales & Mktg. Mgr.) Gary John Martin
Export: N.W. USA, S.W. USA, Western Europe, Japan.

SHEET METAL WORK.

Almac Industries Ltd., Montreal, Que.
Tel. 514-645-2221 Fax: 514-645-5613.
(P.) Alec Rack, Jr.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Interest: Aircraft refuelling

Inventronics Limited, Edmonton, Alta.
Tel. 403-461-5010 Fax: 403-450-0234.
(P.) Gary R. Thompson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Telecom Related products.

National Engineering & Science Associates Inc., Stratford, Ont.
Tel. 519-271-6710 Fax: 519-271-6454.
(V.P.Eng'r'g) Kathleen Engberg
Export: N.E. USA, S.E. USA.

Sani Metal Ltée., Quebec, Que.
Tel. 418-872-5170 Fax: 418-872-5179.
(Chmn.) Michel Delisle

Export: N.E. USA, N. Central USA, Middle East, Africa.

Teledyne Canada Metal Products, Woodstock, Ont.
Tel. 519-537-2355 Fax: 519-539-5917.
(P.) Wallace Nutt

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe. Interest: Any item of a metal fabricated nature including off-Hwy equipment.

SHEETS, Bed.

C.S. Brooks (Canada) Inc., Mississauga, Ont.
Tel. 416-564-1012 Fax: 416-564-3070.
(V.P.Int'l) William C. Miles

Export: N.E. USA, N.W. USA, S.W. USA, Western Europe. Foreign Reps. C S Brooks (Europe) Ltd., N. Ireland, U.K., C S Brooks Corporation, New York, NY, U.S.A.

SHEETS, Brass.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

SHEETS, Bronze.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

SHEETS, Copper (Plain and Tinned). See also Copper, Plates, Rods, Rolls, Sheets, Strips and Tubes.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

SHEETS, Plastic.

Enfio Canada Ltd., Grand Falls, N.B.
Tel. 506-473-3711 Fax: 506-473-2307.
(Mgr.) Line Rossignol

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Anything compatible with PTFE product line including other types of plastics.

SHEETS, Stainless Steel.

Karmay Heavy Stamping, Milton, Ont.
Tel. 416-878-5571 Fax: 416-876-1519.
(Asst.G.M.) Steve Rodgers

Export: N.E. USA, N. Central USA, S.W. USA, Mexico.

SHEETS, Steel, Hot and Cold Rolled, Sheared to Specification.

Hunter Drums Limited, Burlington, Ont.
Tel. 416-333-1145 Fax: 416-333-6727.
(P. & G.M.) Michael Hunter

Export: N.E. USA, S.E. USA, N.W. USA. Interest: Packaging, large part blow moulding.

SHEETS AND SHEETING, Rubber.

American Biltrite (Canada) Ltd., Sherbrooke, Que.
Tel. 819-566-6660 Fax: 819-821-2624.
(V.P.Sales & Mktg.) Marc Granbois

Export: N.E. USA, Central America/Caribbean. Interest: Rubber based products, industrial rubber components

SHELVING, Steel.

Drummex Inc., Drummondville, Que.
Tel. 819-477-2027 Fax: 819-472-6180.
(Mgr.) C. Riendeau
Export: N.E. USA, N. Central USA, N.W. USA.

Hussmann Store Equipment Limited, Brantford, Ont.
Tel. 519-756-6351 Fax: 519-756-3576.
(Mktg. & Exp.S.M.) Wayne King

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean.

Sani Metal Ltée., Quebec, Que.
Tel. 418-872-5170 Fax: 418-872-5179.
(Chmn.) Michel Delisle

Export: N.E. USA, N. Central USA, Middle East, Africa.

Ven-Rez Products Ltd., Shelburne, N.S.
Tel. 902-875-3178 Fax: 902-875-3371.
(V.P.Mktg.) Norman Wallet

Export: Africa, Central America/Caribbean. Foreign Reps. Bruce Hill Ltd., Barbados.

Wilson, J.A., Display Ltd., Mississauga, Ont.
Tel. 416-625-9200 Fax: 416-625-3199.
(Dir.Store Plan'g) Dick Henderson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Ed Looney Assoc., Simsbury, CT, Troy Kendall, Glencoe, AL, Tim Peterson, San Anselmo, CA, Seal Manufacturing Co., Beaumont, TX, Creative Store Fixtures, Warren, MI, John R. Pawlak & Assoc., Willoughby, OH, U.S.A. Interest: Willing to consider the realted store fixture products that would be of interest to our existing customer base.

SHELVING, Wooden, Prefabricated.

Fournier Stands Mfg. of Canada Ltd., Winnipeg, Man.
Tel. 416-633-6180 Fax: 204-633-8232.
(P.) Jonas Sammons

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East. Foreign Reps. Fournier Furniture Corp., Minneapolis, MN, U.S.A. Interest: Ready to assemble furniture and furniture parts.

Mylex Limited, Etobicoke, Ont.
Tel. 416-251-5561 Fax: 416-251-2477.
(V.P.Sales) Michael Burger

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe. Interest: Furniture and furniture related hardware.

SHINGLES.

Industries de Cedre Pepin Inc., Woburn, Que.
Tel. 819-583-2222 Fax: 819-583-5673.
(P. & G.M.) Jasmin Morin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA.

SHIP REFITS AND REPAIRS.

MIL Davie Inc., Lavis, Que.
Tel. 418-837-5841 Fax: 418-833-9492.
(Dir.Mktg.) Brian M. Smith

Export: N.E. USA, S.E. USA, Western Europe. Foreign Reps. Johnson, Brown & Shiver, Washionton, DC, Walter Thorsen, Mahwah, NJ, U.S.A.; Ulrik Qvale & Partners, Oslo, Norway; Ship Repairers & shipbuilders, London, U.K. Interest: Shipbuilding and ship components.

SHIPS, Aluminum or Steel, Steam or Motor Driven.

MIL Davie Inc., Lavis, Que.
Tel. 418-837-5841 Fax: 418-833-9492.
(Dir.Mktg.) Brian M. Smith

Export: N.E. USA, S.E. USA, Western Europe. Foreign Reps. Johnson, Brown & Shiver, Washionton, DC, Walter Thorsen, Mahwah, NJ, U.S.A.; Ulrik Qvale & Partners, Oslo, Norway; Ship Repairers & shipbuilders, London, U.K. Interest: Shipbuilding and ship components.

SHIRTS, Cotton, Women's.

Cream Clothing Company Ltd., Ottawa, Ont.
Tel. 613-238-5583 Fax: 613-230-7460.
(P.) Isaac Farbiasz

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Casual pants and jackets for men and women, ladies skirts and shirts.

SHOE FACTORY SUPPLIES.

Grand Valley Products Inc., Waterloo, Ont.
Tel. 519-747-1320 Fax: 519-746-0570.
(G.M.) Rob Way

Export: N.E. USA, S.E. USA, Middle East. Foreign Reps. Sullco Inc., St. Lynn, MS, Factory Supply Co. Inc., Brentwood, TN, LT Bantlett & Assoc. Inc., Comstock, WI, U.S.A.

SHOE FINDINGS. See also Heels; Counters, Boot and Shoe.

Canadian Tack & Nail Ltd., Cambridge, Ont.
Tel. 519-622-0400 Fax: 519-621-2098.
(V.P. & G.M.) F.I. Landreth

Export: N.E. USA, N. Central USA, S. Central USA, Australia, New Zealand. Interest: Footwear components.

SHOWCASES, Counter, Floor and Wall.

Sani Metal Ltée., Quebec, Que.
Tel. 418-872-5170 Fax: 418-872-5179.
(Chmn.) Michel Delisle

Export: N.E. USA, N. Central USA, Middle East, Africa.

Wilson, J.A., Display Ltd., Mississauga, Ont.
Tel. 416-625-9200 Fax: 416-625-3199.
(Dir. Store Plan'g) Dick Henderson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Ed Looney Assoc., Simsbury, CT, Troy Kendall, Glencoe, AL, Tim Peterson, San Anselmo, CA, Seal Manufacturing Co., Beaumont, TX, Creative Store Fixtures, Warren, MI, John R. Pawlak & Assoc., Willoughby, OH, U.S.A. Interest: Willing to consider the realted store fixture products that would be of interest to our existing customer base.

SHRINK WRAPPING EQUIPMENT.

Wrap-O-Matic Machinery Co. Ltd., Scarborough, Ont.
Tel. 416-281-9702 Fax: 416-281-3993.
(P.) Peter F. Barker

Export: S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

SHUNTS, for Ammeters.

Canadian Shunt Industries Ltd., Markham, Ont.
Tel. 416-294-5274 Fax: 416-294-6096.
(P.) Ed Milanczak

Export: S.E. USA, N. Central USA. Foreign Reps. Neesco, Canton, MA, U.S.A.

SHUTTERS.

Rollag Manufacturing Corporation, Mississauga, Ont.
Tel. 416-670-1014 Fax: 416-670-1018.
(G.M.) Peter Glodowski

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean.

SHUTTERS, Aluminum, Iron, Steel, etc.

Rollag Manufacturing Corporation, Mississauga, Ont.
Tel. 416-670-1014 Fax: 416-670-1018.
(G.M.) Peter Glodowski

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean.

SIDING, Aluminum, Steel, etc.

Embury Company, Downsview, Ont.
Tel. 416-742-1212.
(G.M.) Gord Southworth

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA.

SIGNALS, Traffic, Automatic.

Topping Electronics Inc., Scarborough, Ont.
Tel. 416-285-1272 Fax: 416-757-8096.
(G.M.) John Illingworth

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong. Interest: Traffic Control products (design and manufacture).

SIGNS, Advertising (Electric).

Eskered Signs Limited, Westbrook, Ont.
Tel. 613-384-1883.
(Mgr.) Scott Watson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Foreign Reps. Signpro New York, Alexandria Bay, NY, U.S.A.

Roland's Neon Sign Co. Ltd., Windsor, Ont.
Tel. 519-944-6448 Fax: 519-944-2942.
(P.) Roland Pomerleau

Export: N.E. USA, N. Central USA. Interest: Aluminum sign estrusion and rollform cabinets.

SIGNS, Advertising (Luminous).

Adtronics Ltd., Richmond, B.C.
Tel. 604-273-2425 Fax: 604-273-0356.
(P.) Mark A. Armitage

Export: S.E. USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Foreign Reps. Prisma Skyltrcklam AB, Malmo, Sweden

Roland's Neon Sign Co. Ltd., Windsor, Ont.
Tel. 519-944-6448 Fax: 519-944-2942.
(P.) Roland Pomerleau

Export: N.E. USA, N. Central USA. Interest: Aluminum sign estrusion and rollform cabinets.

SIGNS, Brass.

E.E.C. Industries Ltd., North Vancouver, B.C.
Tel. 604-986-5633 Fax: 604-986-2999.
(P.) Allan Buch

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

SIGNS, Bronze, Cast.

E.E.C. Industries Ltd., North Vancouver, B.C.
Tel. 604-986-5633 Fax: 604-986-2999.
(P.) Allan Buch

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

SIGNS, Plastic.

Adtronics Ltd., Richmond, B.C.
Tel. 604-273-2425 Fax: 604-273-0356.
(P.) Mark A. Armitage

Export: S.E. USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Foreign Reps. Prisma Skyltrcklam AB, Malmo, Sweden

SILK SCREEN PROCESS PRINTING.

Macfarlane Nameplate & Anodizing Inc., Rexdale, Ont.
Tel. 416-675-7150 Fax: 416-675-8915.
(G.M.) Elliot Shendlle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Anodized aluminum nameplates and panels.

SILOS.

Mould-Tek Industries Inc., Scarborough, Ont.
Tel. 416-285-5400 Fax: 416-285-5432.
(V.P.) Ken Hoffman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Berg Chilling Systems Ltd., Woodale, IL, U.S.A.

SIMULATORS.

Atlantis Aerospace Corporation, Brampton, Ont.
Tel. 416-792-1981 Fax: 416-792-7251.
(G.M.) Dale Simmons

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. The Memphis Group TN, U.S.A., Fieldtech Heathrow Ltd., Middlesex, England Interest: Computer related technology and training.

CSI Electronics, Toronto, Ont.
Tel. 416-964-2970 Fax: 416-929-1958.
(Mgr.) Cindy Finley

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand. Interest: High technology driver traning and ultrasonic inspection equipment.

Theratronics International Limited, Kanata, Ont.
Tel. 613-591-2100 Fax: 613-592-3816.
(Mgr. Exp. Sales) David Dakers

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

SINKS, Stainless Steel.

Sani Metal Ltée., Quebec, Que.
Tel. 418-872-5170 Fax: 418-872-5179.
(Chmn.) Michel Delisle

Export: N.E. USA, N. Central USA, Middle East, Africa.

SKATE PARTS AND ACCESSORIES.

Industries National Pro Inc., Les, Boucherville, Que.
Tel. 514-641-1634 Fax: 514-641-1638.
(V.P.) Betty-Scholler

Export: N.E. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand.

SKI POLES.

Exel Limited, Peterborough, Ont.
Tel. 705-748-9141 Fax: 705-748-4366.
(P.) Colin Snow

Export: N.E. USA, N. Central USA, S. Central USA.

SKIRTS.

Burnett's & Struth Scottish Regalia Ltd., Barrie, Ont.
Tel. 705-728-3232 Fax: 705-728-2962.
(P.) Bill Burnett

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

Caras, Stephan, Design, Toronto, Ont.

Tel. 416-868-6929 Fax: 416-868-1567.
(V.P.) Sharida Caras

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, Japan. Foreign Reps. Norman Stephen Ent., New York, NY, U.S.A.

Cream Clothing Company Ltd., Ottawa, Ont.

Tel. 613-238-5583 Fax: 613-230-7460.
(P.) Isaac Farbiasz

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Casual pants and jackets for men and women, ladies skirts and shirts.

SKIS.

Norca Industries Limited, Baie d'Urfe, Que.
Tel. 514-457-2840 Fax: 514-457-5633.
(P.) Terrence J. Watson

Export: N.E. USA.

SLABS, Rubber.

Linatex Canada Inc., Montreal, Que.
Tel. 514-334-0252 Fax: 514-334-4588.
(S.M.) Colin Penfold

Export: N.E. USA, Western Europe, Middle East, South America. Interest: Environmental systems, mineral processiong, sand and gravel processing and recovery of massonry.

SLACKS. Ladies' (1); Men's (2).

Caras, Stephan, Design, Toronto, Ont.
Tel. 416-868-6929 Fax: 416-868-1567.
(V.P.) Sharida Caras

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, Japan. Foreign Reps. Norman Stephen Ent., New York, NY, U.S.A.

SLEEVES, Splicing.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.
Tel. 519-758-8888 Fax: 519-758-1881.
(V.P. Sales & Mktg.) J.W. Spencer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), South America.

SLEIGHS AND SLEDS.

Noma Outdoor Products Inc., Brampton, Ont.
Tel. 416-457-1433 Fax: 416-457-8741.
(Off. & Exp. S.M.) Lise Dawson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

Norca Industries Limited, Baie d'Urfe, Que.
Tel. 514-457-2840 Fax: 514-457-5633.
(P.) Terrence J. Watson
Export: N.E. USA.

SLIPPERS, Indian.

Cloutier, Eugene, Inc., St. Emile, Que.
Tel. 418-842-2087 Fax: 418-842-6651.
(Mgr.) A. Gagne

Export: N.E. USA, N. Central USA, S.W. USA. Foreign Reps. Stuart F. Elwing Associates, Campbells Port, WI, U.S.A.

SMOKESTACKS.

Kenrod Steel Fabricating Limited, Brantford, Ont.
Tel. 519-759-1453 Fax: 519-759-3752.
(G.M.) Kevin Rodobolski

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, South America. Interest: Custom heavy steel fabrication, such as mining equipment, steel mill equipment, construction products, oil refinery equipment and power plant equipment, etc.

SNOW BLOWERS. See also Plows, Snow.

Ber-Vac Inc., Thetford Mines, Que.
Tel. 418-338-6153 Fax: 418-338-4290.
(S.M.) Eugene V. Paskewitz

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Farm equipment, lawn and garden tractor attachments.

Noma Outdoor Products Inc., Brampton, Ont.
Tel. 416-457-1433 Fax: 416-457-8741.
(Off. & Exp.S.M.) Lise Dawson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

SNOW MELTERS.

Trecan Combustion Limited, Mississauga, Ont.
Tel. 416-826-8631 Fax: 416-826-8696.
(G.M.) Peter B. Miller

Export: N.E. USA, Mexico, Middle East. Interest: Incineration equipment.

SOAP, Laundry.

Skyline Products Ltd., Fort Saskatchewan, Alta.
Tel. 403-998-3771 Fax: 403-992-1185.
(P.) J.D. Law

Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

SOAP, Liquid.

Avmor Ltd./Ltée., Montreal, Que.
Tel. 514-849-8074 Fax: 514-844-3114.
(Exec.V.P.) M. Chinics

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand, South America.

Skyline Products Ltd., Fort Saskatchewan, Alta.
Tel. 403-998-3771 Fax: 403-992-1185.
(P.) J.D. Law

Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

SOAP, Scouring and Fulling.

Releasall-Target Inc., Montreal, Que.
Tel. 514-735-4461 Fax: 514-735-8550.
(P.) W. Sofin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Interest: Metalworking and electronic chemicals.

SODIUM SULPHATE (Salt Cake).

Saskatchewan Minerals, Div. of Dickenson Mines Ltd., Chaplin, Sask.

Tel. 306-395-2561 Fax: 306-395-2546.
(Dir.Mktg.) Terrence D. Lavineway

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.E. Asia, Australia, New Zealand.

SOIL CONDITIONER.

Heveco Ltd., Tabusintac, N.B.

Tel. 506-779-9277 Fax: 506-779-8294.
(Mgr.) Rolf Mecking

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan. Foreign Reps. J-M Trading Corp., Burr Ridge, IL, U.S.A.

Lambert Peat Moss Inc., Riviere-Ouelle, Que.

Tel. 418-852-2885 Fax: 418-852-3352.
(Sales Dir.) Madeleine St-Onge

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, Japan, Australia, New Zealand.

Reid, Collins Nurseries Limited, Aldergrove, B.C.

Tel. 604-533-2212 Fax: 604-856-4218.
(P.) L. Gary Kenwood

Export: N.E. USA, N.W. USA, Western Europe, Eastern Europe/U.S.S.R., S.E. Asia, South America. Interest: Tree and shrub seed and plant materials.

SOLAR POWER SYSTEMS.

Bestek Micro Devices & Systems Inc., Ottawa, Ont.

Tel. 613-523-5211 Fax: 613-521-6628.
(Mktg.) Nae Ismail

Export: N.E. USA, S.E. USA, Middle East, S. Asia (incl. India, Pakistan), Central America/Caribbean.

SOLDERING MACHINERY.

Electrovert Ltd., Montreal, Que.

Tel. 514-488-2521 Fax: 514-488-2525.
(Int'l Sales Mgr.) Monique Yvart

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Algeria, Argentina, Austria, Belgium, Botswana, Brazil, Chile, China, Colombia, Czechoslovakia, Denmark, Egypt, Finland, France, Germany, Greece, Hong Kong, Hungary, India, Iraq, Israel, Jamaica, Japan, Korea, Luxembourg, Malaysia, Malta, Netherlands, Norway, Peru, Philippines, Poland, Portugal, Saudi Arabia, Singapore, South Africa, Spain, Swaziland, Sweden, Taiwan, Thailand, Trinidad, Turkey, Uruguay, USSR, Venezuela, Yugoslavia, U.S.A.

SOLUTIONS, Medicinal, for Intravenous or Intramuscular Injection.

Baxter Corporation, Mississauga, Ont.

Tel. 416-673-2255 Fax: 416-673-1260.
(V.P.Ops.) R.D. Grzenia

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

SOLVENTS.

Hunter Group Ltd., The, Aurora, Ont.

Tel. 416-841-5660 Fax: 416-841-5658.
(P.) William J. Cookson

Export: N.E. USA.

Recochem Inc., St. Laurent, Montreal, Que.

Tel. 514-341-3550 Fax: 514-341-6553.
(V.P.Int'l Sales) Ralph Carmichael

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Skyline Products Ltd., Fort Saskatchewan, Alta.

Tel. 403-998-3771 Fax: 403-992-1185.
(P.) J.D. Law

Export: S.E. USA, S. Central USA, S.W. USA, Australia, New Zealand. Interest: Traxol/Traxol EP manufacture or sales and service of Traxol to South America and Southern Africa.

SONAR DEVICES.

Westinghouse Canada Inc., Hamilton, Ont.

Tel. 416-528-8811 Fax: 416-528-8901.
(P. & C.E.O.) E.B. Priestner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan.

SOUPS, Dehydrated, or Soup Mixtures.

Gibbons Foods, Toronto, Ont.

Tel. 416-231-4005 Fax: 416-236-3713.
(P.) A. Abrams

Export: N.E. USA, N. Central USA.

Spony International Ltd., Calgary, Alta.

Tel. 403-273-2828 Fax: 403-248-2435.
(Exp.Mgr.) Herman Viases

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

SPACECRAFT STRUCTURES AND SYSTEMS.

Canadian Astronautics Limited, Ottawa, Ont.

Tel. 613-820-8280 Fax: 613-820-8314.
(Custom & Duty Off.) Paul Bradley

Export: Western Europe, Middle East, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean.

Cellpack Aerospace Limited, Lunenburg, N.S.

Tel. 902-634-8448 Fax: 902-634-3993.
(G.M.) Maurice Guitton

Export: N.E. USA, S.E. USA, N.W. USA. Foreign Reps. Cellpack AG, Switzerland; Cellpack Ltd., Wesport, CT, U.S.A. Interest: Composite structures, space, aircraft composites.

SPAGHETTI. See also Macaroni.

Catelli (1989) Inc., Willowdale, Ont.

Tel. 416-497-9901 Fax: 416-497-9922.
(Exp.Mgr.) J.K. Murphy

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean.

SPAGHETTI, Canned.

Catelli (1989) Inc., Willowdale, Ont.

Tel. 416-497-9901 Fax: 416-497-9922.
(Exp. Mgr.) J.K. Murphy

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean.

SPECIALTIES, Corrugated Paper.

Dominion Corrugated Paper Inc., Toronto, Ont.

Tel. 416-766-1151 Fax: 416-766-8220.
(G.M.) Charles Gregory

Export: N.E. USA, N. Central USA, Australia, New Zealand. Interest: Microwave susceptor pads.

SPEED REDUCER GEAR UNITS.

Lantec Industries Inc., Langley, B.C.

Tel. 604-530-0737 Fax: 604-530-2889.
(V.P.Mktg.) K.A. McIntyre

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Australia, New Zealand, South America. Interest: Technology transfer, also manufacturing and marketing in another country.

Wilson Machine Co., Ltd., LaSalle, Que.

Tel. 514-365-4101 Fax: 514-365-7511.
(Mktg.Mgr.) P. Wilson

Export: N.E. USA, S.E. USA, Middle East. Interest: Gear products, custom machinery and high tech products.

SPICES, Whole and Ground.

Reckitt & Colman Canada Inc., Markham, Ont.

Tel. 416-479-2585 Fax: 416-479-2777.
(Mgr.Int'l Div.) D.L. Greig

Export: N. Central USA, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Australia, New Zealand, Central America/Caribbean.

Spony International Ltd., Calgary, Alta.
Tel. 403-273-2828 Fax: 403-248-2435.
(Exp. Mgr.) Herman Viases

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

UFL Foods Inc., Mississauga, Ont.
Tel. 416-671-0808 Fax: 416-671-0809.
(P.) Percy Gitelman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, Japan, Australia, New Zealand. Interest: Food ingredient technology.

SPINDLES, Grinding.

Colonial Tool Textron, A Div. of Textron Canada Ltd., Windsor, Ont.
Tel. 519-253-2461 Fax: 519-253-5911.
(Plant Mgr.) Ian Reid

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Corporation Lucar, Delegacion Iztacalco, Mexico; Marathon Industrial, Bloomfield Hills, MI, Absolute Technol., Drayton Plains, MI, Fepeco, Noblesville, IN, Goeckel & Assoc., Drayton, OH, Perrin Precision, Denver, NC, Micromatic Textron, Holland, MI, U.S.A.; Gumuzio Maquinario S.A., Bilbao, Spain. Interest: Precision motorized cylinder boring spindles (proprietary products).

SPOOLS, Fibre and Metal Head.

Homer & Wilson Ltd., Hamilton, Ont.
Tel. 416-544-0250.
(V.P.) Marion Homer

Export: N.E. USA, S.W. USA. Interest: Metal washers, metal plates and custom stampings.

SPORTING GOODS. See also Specific Headings.

Custom Leather Canada Ltd., Waterloo, Ont.
Tel. 519-746-1030 Fax: 519-746-8395.
(P.) Art Browne

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Japan.

Hear Saver Limited, Grimsby, Ont.
Tel. 416-945-2242 Fax: 416-945-3386.
(P.) Thomas E. Maloney

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean. Interest: Related to eye or ear care in pharmaceutical, industrial safety and optical markets.

Hovey Industries Ltd., Ottawa, Ont.
Tel. 613-731-1200 Fax: 613-731-0851.
(Mktg. Mgr.) E. Everett

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan).

SPRAY GUNS, Air, Oil and Paint.

Webster Air Equipment Division, Cortiss-Wright of Canada Inc., London, Ont.
Tel. 519-455-9130 Fax: 519-455-1965.
(V.P.) C.J. Darragh

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA. Interest: Air compressors and related products.

SPRAYERS, Hand and Power.

Flexi-Coil Ltd., Saskatoon, Sask.
Tel. 306-934-3500 Fax: 306-664-7672.
(Proj. Engr.) A.T. Setter

Export: N. Central USA, S. Central USA, Middle East, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Foreign Reps. Flexi-Coil Inc., Minot, ND, U.S.A.; Flexi-Coil (Australia) Pty. Ltd., Queensland, Australia; Flexi-Coil Ltd., U.K., The Airfield Seaton Ross York, England.

SPRING CLIPS.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico.
Interest: Products precision mechanical springs.

SPRINGS, Automobile, Motor Truck, Wagon, etc.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico.
Interest: Products precision mechanical springs.

Hendrickson Canada Ltd., Stratford, Ont.
Tel. 519-271-4840 Fax: 519-271-3103.
(Mat'ls Mgr.) Ted Ewasick

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, Western Europe, Australia, New Zealand.

SPRINGS, Bed, Cable.

Hamilton Wire Products Ltd., Hamilton, Ont.
Tel. 416-549-3525 Fax: 416-549-5548.
(P.) Edward P. Harrison

Export: S. Central USA, S.W. USA, Western Europe.

SPRINGS, Box, Upholstered.

Springwall Sleep Products, Moncton, N.B.
Tel. 506-532-4481 Fax: 506-532-8733.
(V.P. Sales & Mktg.) Boyd Kay
Export: N.E. USA.

SPRINGS, Brass and Phosphor Bronze, Clock, Phonograph Motor, etc.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico.
Interest: Products precision mechanical springs.

Hamilton Wire Products Ltd., Hamilton, Ont.
Tel. 416-549-3525 Fax: 416-549-5548.
(P.) Edward P. Harrison

Export: S. Central USA, S.W. USA, Western Europe.

SPRINGS, Coil, Heavy.

Hamilton Wire Products Ltd., Hamilton, Ont.
Tel. 416-549-3525 Fax: 416-549-5548.
(P.) Edward P. Harrison

Export: S. Central USA, S.W. USA, Western Europe.

SPRINGS, Coiled Brass.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico.
Interest: Products precision mechanical springs.

Hamilton Wire Products Ltd., Hamilton, Ont.
Tel. 416-549-3525 Fax: 416-549-5548.
(P.) Edward P. Harrison

Export: S. Central USA, S.W. USA, Western Europe.

SPRINGS, Door.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico.
Interest: Products precision mechanical springs.

Hamilton Wire Products Ltd., Hamilton, Ont.
Tel. 416-549-3525 Fax: 416-549-5548.
(P.) Edward P. Harrison

Export: S. Central USA, S.W. USA, Western Europe.

SPRINGS, Flat, Brass, Monel, Phosphor Bronze.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico.
Interest: Products precision mechanical springs.

SPRINGS, Flat, Steel Specialties.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico.
Interest: Products precision mechanical springs.

SPRINGS, Helical.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico.
Interest: Products precision mechanical springs.

Hamilton Wire Products Ltd., Hamilton, Ont.
Tel. 416-549-3525 Fax: 416-549-5548.
(P.) Edward P. Harrison

Export: S. Central USA, S.W. USA, Western Europe.

SPRINGS, Implement.

Hamilton Wire Products Ltd., Hamilton, Ont.
Tel. 416-549-3525 Fax: 416-549-5548.
(P.) Edward P. Harrison

Export: S. Central USA, S.W. USA, Western Europe.

SPRINGS, Monel Metal.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico.
Interest: Products precision mechanical springs.

Hamilton Wire Products Ltd., Hamilton, Ont.
Tel. 416-549-3525 Fax: 416-549-5548.
(P.) Edward P. Harrison

Export: S. Central USA, S.W. USA, Western Europe.

SPRINGS, Oil Tempered.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico.
Interest: Products precision mechanical springs.

Hamilton Wire Products Ltd., Hamilton, Ont.
Tel. 416-549-3525 Fax: 416-549-5548.
(P.) Edward P. Harrison

Export: S. Central USA, S.W. USA, Western Europe.

SPRINGS, Stove.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico.
Interest: Products precision mechanical springs.

Hamilton Wire Products Ltd., Hamilton, Ont.
Tel. 416-549-3525 Fax: 416-549-5548.
(P.) Edward P. Harrison

Export: S. Central USA, S.W. USA, Western Europe.

SPRINGS, Valve.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico.
Interest: Products precision mechanical springs.

SPRINGS, Wire.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico.
Interest: Products precision mechanical springs.

Hamilton Wire Products Ltd., Hamilton, Ont.
Tel. 416-549-3525 Fax: 416-549-5548.
(P.) Edward P. Harrison

Export: S. Central USA, S.W. USA, Western Europe.

SPRINGS, Wringer.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico.
Interest: Products precision mechanical springs.

SPROCKETS.

ELP Products Ltd., Calgary, Alta.
Tel. 403-279-2407 Fax: 403-236-7919.
(P.) B. Ronellenfitch

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), South America. Foreign Reps. Fiberprep Inc., Taunton, MA, U.S.A.; E & M Lamort, Le Francois, France; Aikawa Iron Works Co. Ltd., Shizuoka-Shi, Japan. Interest: Products manufactured from solid cast polyurethanes.

STABILIZERS. Food (1); Plastic (2).

Blachford, H.L., Ltd./Ltée., Mississauga, Ont.
Tel. 416-823-3200 Fax: 416-823-9290.
(Nat'l S.M.) Howard W. Gunn

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand, Central America/Caribbean. Interest: Additives for polymers, rubber, inks, oil/gas well products.

STACKERS, Pulpwood.

Forano Inc., Plessisville, Que.
Tel. 819-362-7361 Fax: 819-362-6523.
(Exec.V.P.) Gérald R. Beaudoin

Export: N.E. USA, S.E. USA, Mexico, Western Europe, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. North West Mill Supply Inc., Vancouver, WA, Forano Eastern Inc., Jonesboro, GA, Teltech & Assoc., Merrimack, NH, U.S.A.; Galindo Ovalle Ltda., Santiago, Chile; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand; Grupo Mexicano Ingenieria, D.F., Mexico. Interest: Sawmill equipment, pulp and paper machinery and mining machinery.

STACKS, Exhaust and Flare.

Propak Systems Ltd., Airdrie, Alta.
Tel. 403-948-2001 Fax: 403-948-5024.
(V.P. Tech. Sales) Pat Dewey

Export: N. Central USA, S. Central USA, S.E. Asia, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

STAIR TREADS, Wood.

Colonial Elegance Inc., Montreal, Que.
Tel. 514-640-1212 Fax: 514-640-1744.
(V.P. Sales & Mktg.) Luc Desrosiers

Export: N.E. USA, N. Central USA. Interest: Products for the D.I.Y. market sold to home centers, hardware stores and lumber yards.

STAIRS, Iron and Steel.

Step toe and Wife Antiques Ltd., Toronto, Ont.
Tel. 416-530-4200 Fax: 416-530-4666.
(Exp. S.M.) Gay Spiegel

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. Vitalcraft Ltd., London, England; Attic Conversion Centre, N.S.W., Australia. Interest: Building products.

STAIRS, Spiral.

Step toe and Wife Antiques Ltd., Toronto, Ont.
Tel. 416-530-4200 Fax: 416-530-4666.
(Exp. S.M.) Gay Spiegel

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. Vitalcraft Ltd., London, England; Attic Conversion Centre, N.S.W., Australia. Interest: Building products.

STAIRS, Wood.

Colonial Elegance Inc., Montreal, Que.
Tel. 514-640-1212 Fax: 514-640-1744.
(V.P. Sales & Mktg.) Luc Desrosiers

Export: N.E. USA, N. Central USA. Interest: Products for the D.I.Y. market sold to home centers, hardware stores and lumber yards.

STALLS, Shower. See also Cabinets, Shower Bath.

Spartan of Canada, Div. of Shostal Ltd., Lachine, Que.
Tel. 514-634-8981 Fax: 514-634-1696.
(P.) Harvey Blatt

Export: N.E. USA. Foreign Reps. Spartan Industries, NJ, U.S.A.

STANDARDS, Street Lighting.

Streetscape Precast Furnishing Incorporated, Grimsby, Ont.
Tel. 416-945-2480 Fax: 416-945-2487.
(P.) Emilio Sciullo

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East. Interest: Europe, USA, Middle East and Far East.

STANDS, Display.

Wylie, Glenn J., & Associates Ltd., Etobicoke, Ont.
Tel. 416-253-5813 Fax: 416-253-9749.
(V.P.) Mike Wylie

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R..

STANDS, Smokers'. See also Smokers' Sets.

Aristocrat Lamps & Lighting Ltd., Toronto, Ont.
Tel. 416-535-7805 Fax: 416-535-7841.
(P.) H. Hollander

STANDS, Stereo, T.V., etc.

Fournier Stands Mfg. of Canada Ltd., Winnipeg, Man.
Tel. 204-633-6180 Fax: 204-633-8232.
(P.) Jonas Sammons

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East. Foreign Reps. Fournier Furniture Corp., Minneapolis, MN, U.S.A. Interest: Ready to assemble furniture and furniture parts.

Mylex Limited, Etobicoke, Ont.
Tel. 416-251-5561 Fax: 416-251-2477.
(V.P. Sales) Michael Burger

Export: N.E. USA, N. Central USA, N.W. USA, Western Europe. Interest: Furniture and furniture related hardware.

Sonax Acoustics Ltd., Osoyoos, B.C.
Tel. 604-498-6201 Fax: 604-498-4449.
(G.M.) Hugh MacKay

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA. Foreign Reps. Commercial sale representatives in 20 countries.

STAPLES, Tacking and Stitching.

Automatic Staple Manufacturing Inc., Rexdale, Ont.
Tel. 416-674-1999 Fax: 416-674-9686.
(P.) Ole Sigvardt

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA. Foreign Reps. Haubold of America, TW, U.S.A. Interest: Industrial staples and brads.

STAPLES, Wire, (Bright, Coppered and Galvanized).

Automatic Staple Manufacturing Inc., Rexdale, Ont.
Tel. 416-674-1999 Fax: 416-674-9686.
(P.) Ole Sigvardt

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA. Foreign Reps. Haubold of America, TW, U.S.A. Interest: Industrial staples and brads.

STARCH, Potato.

Actol Chemicals Ltd., Delson, Que.
Tel. 514-632-2200.
(P.) M. Tomiuk

STARCH, Wheat, Food, Paper Mill, Textile, Corrugating, Gypsum.

Ogilvie Mills Ltd., Montreal, Que.
Tel. 514-866-7961 Fax: 514-866-0109.
(Exp. Mgr., Flour) Jan MacKinnon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

STARTING APPARATUS, (Electric).

Dixie Electric Rebuilders Limited, Weston, Ont.
Tel. 416-745-8420 Fax: 416-745-9930.
(P.) Angelo Buccioli

Export: N.E. USA, N. Central USA, Eastern Europe/U.S.S.R.. Interest: Remanufactured electrical products.

STAVES, etc. See also Cooperage Stock.

Canbar Inc., Waterloo, Ont.
Tel. 519-886-2880 Fax: 519-886-5546.
(V.P. Mktg. & Sales) J.A. Smith

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, Central America/Caribbean. Foreign Reps. Moore Tannery, Normandy, TN, J.L. Moore, East Aurora, NY, U.S.A.; GHB Marketing, Manchester, England.

STEEL, Carbon, all Grades.

Algoma Steel Corporation, Limited, The, Mississauga, Ont.
Tel. 416-276-1400 Fax: 416-276-1452.
(Mgr. Admin.) Clark

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

STEEL, Copper Bearing, Rust Resisting.

Algoma Steel Corporation, Limited, The, Mississauga, Ont.
Tel. 416-276-1400 Fax: 416-276-1452.
(Mgr. Admin.) Clark

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

STEEL, Drill, Solid and Hollow.

Manley Steels Limited, Concord, Ont.
Tel. 416-669-5860 Fax: 416-669-5689.
(P. & G.M.) Terrence G. Manley

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Mexico, Western Europe, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, South America.

STEEL, Stainless. (Fabricators).

National Engineering & Science Associates Inc., Stratford, Ont.
Tel. 519-271-6710 Fax: 519-271-6454.
(V.P. Engr'g) Kathleen Engberg

Export: N.E. USA, S.E. USA.

STEEL, Structural Shapes. See also Angles; Beams; Channels; Plates; Tees; Zees, etc.

Algoma Steel Corporation, Limited, The, Mississauga, Ont.
Tel. 416-276-1400 Fax: 416-276-1452.
(Mgr. Admin.) Clark

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

Casteel Inc., Longueuil, Que.
Tel. 514-651-6260 Fax: 514-651-3400.
(Mktg. Mgr.) Dennis Gvimond

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa.

STEELS, Detachable Bit Drill.

Manley Steels Limited, Concord, Ont.
Tel. 416-669-5860 Fax: 416-669-5689.
(P. & G.M.) Terrence G. Manley

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Mexico, Western Europe, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, South America.

STEELWORK, Fabricated and Structural.

Associated Tube Industries, Markham, Ont.
Tel. 416-475-6464 Fax: 416-475-5202.
(V.P. & G.M.) R. Scott Sweatman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Bonnybrook Steel Limited, Calgary, Alta.
Tel. 403-265-7020 Fax: 403-266-0874.
(S.M.) Paul Frost

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Deloro Stellite Inc., Belleville, Ont.
Tel. 613-968-3481 Fax: 613-966-8269.
(Dir. Sales Support) David Adamson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean, South America.

Kenrod Steel Fabricating Limited, Brantford, Ont.
Tel. 519-759-1453 Fax: 519-759-3752.
(G.M.) Kevin Rodobolski

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, South America.
Interest: Custom heavy steel fabrication, such as mining equipment, steel mill equipment, construction products, oil refinery equipment and power plant equipment, etc.

Mentor Dynamics Ltd., Kitchener, Ont.
Tel. 519-748-1807 Fax: 519-748-9723.
(P.) Carl Young

Export: N. Central USA, Western Europe, Japan, Australia, New Zealand, South America. Foreign Reps. Anders Carmann, Sandvika, Norway; Takiron-Mentor, Osaka, Japan; Mentor Dynamics Ltd., Glen Burnie, MD, U.S.A. Interest: Fabricated products in material handling systems to complement cranes jibs and conveyors.

Tri-Steel Industries Inc., Montreal, Que.
Tel. 514-769-8591 Fax: 514-766-8504.
(Chief Estimator) Marc-André Pigeon

Export: N.E. USA, Africa, S. Asia (incl. India, Pakistan), South America. Interest: In transfer of technology, fabrication and product development.

Venture Tool Company (Windsor) Ltd., Windsor, Ont.
Tel. 519-737-6943 Fax: 519-737-1225.
(S.M.) R. Chalut

Export: N.E. USA, N. Central USA, Western Europe.
Interest: Hydraulic presses and automated test equipment.

STIRRERS, Plastic.

Harco Enterprises Ltd., Peterborough, Ont.
Tel. 705-743-5361 Fax: 705-743-4312.
(P.) Ray D. Harris
Export: N.E. USA.

STONE, Building. See also Granite Building Material; Marble Building Material.

Arriscraft Corporation, Cambridge, Ont.
Tel. 519-653-3275 Fax: 519-653-1337.
(V.P. Sales) J. Cassel
Export: N.E. USA. Interest: Limestone, marble

STONE, Cut and Dressed.

Arriscraft Corporation, Cambridge, Ont.
Tel. 519-653-3275 Fax: 519-653-1337.
(V.P. Sales) J. Cassel
Export: N.E. USA. Interest: Limestone, marble

STOOLS, Store, Counter or Bar.

Henderson N Furniture, St. Lambert, Que.
Tel. 514-671-7221 Fax: 514-671-3358.
(V.P. Mktg. & Sales) Marie Anne Lepage
Export: S.E. USA. Interest: Hardware for seating.

STORE FRONTS.

C T Windows Limited, Pickering, Ont.
Tel. 416-839-4933 Fax: 416-420-1074.
(Tech. Dir.) Sunil Tarneja

Export: N. Central USA, N.W. USA, S. Asia (incl. India, Pakistan).

STOVE PIPE.

Poor Boy Construction, Calgary, Alta.
Tel. 403-272-9768 Fax: 403-273-7720.
(P.) Al Eide
Export: S.E. USA, N.W. USA.

STOVES, Marine, Camp and Car.

Dickinson Mfg. Co. Ltd., Coquitlam, B.C.
Tel. 604-525-6444 Fax: 604-525-6417.
(P.) David McIntosh
Export: N.E. USA, N.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. Dickinson Norway, Vestfossen, Norway, Dickinson Mid-Europe, Heesch, Holland. Interest: Diesel stoves and heaters and custom precision metalwork.

STOVES, Woodburning.

Osburn Manufacturing Inc., Victoria, B.C.
Tel. 604-383-6000 Fax: 604-382-4128.
(P.) Bob Mills
Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Australia, New Zealand. Foreign Reps. Lloyd F. Pugh & Assoc., WA, U.S.A.; Glen Carr Pty. Ltd., Mosman, N.S.W., Australia. Interest: Woodburning and gas burning appliances.

STRAPPING, Non-Metallic.

Gerrard-Ovalstrapping, Division of EII Limited, Burlington, Ont.
Tel. 416-632-3662 Fax: 416-639-2290.
(P. & G.M.) Jack E. White
Export: S.E. USA, N.W. USA, Western Europe, Africa, S.E. Asia, Australia, New Zealand. Interest: Tying of bales of pulp.

STRAPPING, STEEL.

Caristrap International Inc., Chomedey-Laval, Que.
Tel. 514-667-4700 Fax: 514-633-1520.
(P.) Larry T. Karass
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico, Western Europe, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean. Interest: Strapping and material handling and cargo control.

STRAPPING TOOLS AND SYSTEMS.

Caristrap International Inc., Chomedey-Laval, Que.
Tel. 514-667-4700 Fax: 514-633-1520.
(P.) Larry T. Karass
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico, Western Europe, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean. Interest: Strapping and material handling and cargo control.

STRAPS, Cotton, Nylon, Polyester, etc.

Caristrap International Inc., Chomedey-Laval, Que.
Tel. 514-667-4700 Fax: 514-633-1520.
(P.) Larry T. Karass
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico, Western Europe, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean. Interest: Strapping and material handling and cargo control.

STRETCH WRAPPING SYSTEMS.

Prototypes Brocard Ltée., Les, Boisbrand, Que.
Tel. 514-430-5110 Fax: 514-430-5138.
(Mgr.) Claire H. Gaudette
Export: N.E. USA, S.E. USA, N. Central USA, Eastern Europe/U.S.S.R., South America. Foreign Reps. State Wide Sales Inc., St-Paul, MN, National Paper, Savage, MD, U.S.A.

Wrap-O-Matic Machinery Co. Ltd., Scarborough, Ont.
Tel. 416-281-9702 Fax: 416-281-3993.
(P.) Peter F. Barker

Export: S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

STUDS, Fasteners. Alloy (1); Engine (2); Milled (3); Welding (4).

Continental Studwelding Ltd., Brampton, Ont.
Tel. 416-792-3650 Fax: 416-792-3711.
(Exp. Mgr.) Ken Laughren
Export: Western Europe, Middle East.

SUBMARINES.

Atlantis Submarines International, Inc., Vancouver, B.C.
Tel. 604-875-1367 Fax: 604-875-0833.
(Mktg. Mgr.) Barry Bellchambers
Export: Mexico, Western Europe, Middle East, S.E. Asia, Central America/Caribbean.

SUGAR, Maple.

Maple Sugar Producers of Quebec, The, Plessisville, Que.
Tel. 819-362-3241 Fax: 819-362-2830.
(Sales & Mktg. Mgr.) Claude Tardif
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, South America.

Turkey Hill Sugarbush Ltd., Brome, Que.
Tel. 514-243-6594 Fax: 514-243-5614.
(C.E.O.) Brian Herman

Export: N.E. USA, S.W. USA, Mexico, Western Europe, China/Hong Kong, Japan, Australia, New Zealand. Foreign Reps. Tanabe International, Tokyo, Japan; Premier Distributors, Auckland, New Zealand; Pexan International Corp., Taipei, Taiwan.

SUITCASES.

Dionite Enterprises Inc., Montreal, Que.
Tel. 514-932-5111 Fax: 514-933-5981.
(C.E.O.) J. Iny
Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe.

SULPHUR.

Petrosul International Ltd., W. Vancouver, B.C.
Tel. 604-926-7434 Fax: 604-926-6031.
(V.P. & G.M.) Edmond E. Price
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. ConAgra International Fertilizer Co., Devon, England; Woodward & Dickerson (India) Pte. Ltd., New Delhi, India; Woodward & Dickerson, Jabal Amman, Jordan; ConAgra International Private Ltd., Singapore; Woodward & Dickerson Philippines, Manila, Philippines; Bulkfertz, Sao Paulo, Brazil; PJC Raw Materials (Pty) Ltd., Johannesburg, South Africa, PT. Fadjarpurnama Pratama Intl. Jakarta, Indonesia; Sinocomerz Inc., Taipei, Taiwan; Woodward & Dickerson Far East Ltd., Song Woo Tradings Co. Ltd., Seoul, Korea; Woodward & Dickerson Japan, Ltd., Tokyo, Japan; Protem, Paris, France; Comertex, Santiago, Chile. Interest: Sulphur, sulphur forming technology, sulphur

SUPPORTS, Spinal and Pelvic.

Centro Mfg. Inc., Mississauga, Ont.
Tel. 416-673-0054.
(P.) Chris Cosentino
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, China/Hong Kong. Foreign Reps. Source Specialities Inc., Newport Beach, CA, Halasz Sales, Dallas, TX, The Staley Corp., Passaic, NJ, U.S.A.

SURFACES, Recreational.

Mondo Rubber International Inc., Chomedey, Laval, Que.
Tel. 514-967-5800.
(Asst. Mgr. Mktg & Sales) Pat Santullo
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean, South America.
National Carpet Mills, Mississauga, Ont.
Tel. 416-624-2604 Fax: 416-624-8571.
(V.P. Exp. Sales) Bruno Dattrino

Export: N.E. USA, Western Europe, S.E. Asia, China/Hong Kong, Australia, New Zealand. Foreign Reps. NCM Carpet Mills (UK) Ltd., Surrey, England. Interest: Any matting product.

SUSPENDERS.

Custom Leather Canada Ltd., Waterloo, Ont.
Tel. 519-746-1030 Fax: 519-746-8395.
(P.) Art Browne

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, S.W. USA, Japan.

SWATHERS.

Jodale Perry Corporation, Winkler, Man.
Tel. 204-325-8118 Fax: 204-325-4021.
(Mktg. Mgr.) Rick Angers

Export: N.E. USA, N. Central USA, N.W. USA, S.E. Asia. Interest: Interested in any cab related venture in this fashion.

SWEATERS.

Lishman, Paula, Limited, Blackstock, Ont.
Tel. 416-986-5096 Fax: 416-986-0764.
(G.M.) Patricia Turner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, China/Hong Kong, Japan. Foreign Reps. The far connection, Arcadia, CA, U.S.A.

Schoppel, Ingo, Knitwear, Ltd., Waterloo, Ont.
Tel. 519-884-8180 Fax: 519-884-0287.
(P.) I. Schoppel

Export: N.E. USA, N. Central USA. Interest: Men's sportswear.

Sport Hattem Inc., St-Jerome, Que.
Tel. 514-431-5151 Fax: 514-431-5152.
(V.P.Sales) Rory McKay
Export: N.E. USA, Western Europe, Japan.

SWEEPERS, Street and Factory.

Ber-Vac Inc., Thetford Mines, Que.
Tel. 418-338-6153 Fax: 418-338-4290.
(S.M.) Eugene V. Paskewitz

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe. Interest: Farm equipment, lawn and garden tractor attachments.

SWIMMING POOL EQUIPMENT. Chemicals (1); Cover (2); Enclosures (3); Filters (4); Heaters (5); Lighting (6); Liners (7); Slides (8); Wall Panels (9).

Cornelius Industries Inc., St. Catharines, Ont.
Tel. 416-688-2612 Fax: 416-688-4288.
(P.) Bill J. McBride

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Foreign Reps. Wright & Assoc., Cheshire, CT, D. Derfs & Assoc., Dubuque IA, Bierman & Assoc., dorabile, GA, U.S.A.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P.Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

SWITCHBOARDS.

Canadian Marconi Company, Montreal, Que.
Tel. 514-340-3000 Fax: 514-340-3100.
(Sr.V.P.) Claude St. Arnaud

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

SWITCHERS, Video Production.

Central Dynamics Ltd., Pointe Claire, Que.
Tel. 514-697-0810 Fax: 514-697-0224.
(Int'l S.M.) Emil Lurion

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Video products.

Ross Video Ltd., Iroquois, Ont.
Tel. 613-652-4886 Fax: 613-652-4425.
(Mktg.Co-ord) Jim Millard

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand.

SWITCHES, Disconnecting, Air Break.

S & C Electric Canada Ltd., Rexdale, Ont.
Tel. 416-249-9171 Fax: 416-249-6051.
(Dir.Mgr.) H.K. Sandlos

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), Central America/Caribbean.

SWITCHES, Electric.

S & C Electric Canada Ltd., Rexdale, Ont.
Tel. 416-249-9171 Fax: 416-249-6051.
(Dir.Mgr.) H.K. Sandlos

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), Central America/Caribbean.

SWITCHGEAR, Metal-clad and Open Type.

S & C Electric Canada Ltd., Rexdale, Ont.
Tel. 416-249-9171 Fax: 416-249-6051.
(Dir.Mgr.) H.K. Sandlos

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), Central America/Caribbean.

SWITCHING EQUIPMENT (Outdoor).

S & C Electric Canada Ltd., Rexdale, Ont.
Tel. 416-249-9171 Fax: 416-249-6051.
(Dir.Mgr.) H.K. Sandlos

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, S. Asia (incl. India, Pakistan), Central America/Caribbean.

SYRUP, Malt.

United Canadian Malt, Ltd., Peterborough, Ont.
Tel. 705-876-9110 Fax: 705-876-9118.
(G.M.) J.M. Smith

Export: N.E. USA, N. Central USA, N.W. USA, S.W. USA, Western Europe, Japan, Australia, New Zealand, South America.

SYRUP, Maple.

Maple Sugar Producers of Quebec, The, Plessisville, Que.
Tel. 819-362-3241 Fax: 819-362-2830.
(Sales & Mktg.Mgr.) Claude Tardif

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, South America.

Turkey Hill Sugarbush Ltd., Brome, Que.
Tel. 514-243-6594 Fax: 514-243-5614.
(C.E.O.) Brian Herman

Export: N.E. USA, S.W. USA, Mexico, Western Europe, China/Hong Kong, Japan, Australia, New Zealand. Foreign Reps. Tanabe International, Tokyo, Japan; Premier Distributors, Auckland, New Zealand; Pexan International Corp., Taipei, Taiwan.

SYSTEMS, Card and Vertical Filing.

Cherrigold Limited, Scarborough, Ont.
Tel. 416-431-0534 Fax: 416-431-9934.
(P.) Goldwyn Mathias

Export: N.E. USA, China/Hong Kong, Japan. Interest: Anything to do with stationery products.

SYSTEMS, Elevated Floor.

NAP Industries Inc., Weston, Ont.
Tel. 416-742-7400 Fax: 416-742-2826.
(P.) J.H. Foden
Export: N.E. USA.

SYSTEMS, Fish Processing.

Bourque Manufacturing Limited, Saint John, N.B.
Tel. 506-633-9620 Fax: 506-633-1617.
(G.M.) Ken Bourque

Export: N.E. USA. Interest: Metal fabrication of products suitable to a manufacturing environment.

Innovac Technology Inc., Richmond, B.C.
Tel. 604-272-5533 Fax: 604-272-0674.
(V.P.Mktg.) Carl Nygren

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., Japan, Australia, New Zealand, South America. Foreign Reps. Equipos Marinos S.A., Santiago, Chile; Exawin S.A., Guayaquil, Ecuador; Machinefabriek Van Rijn B.V., Katwijk, Holland; C. Gallagher Marine Ltd., Ireland; Sampole Associated Corp., Tokyo, Japan; Alkab APS, Esbjerg, Denmark; Hafis H.F., Kopavogur, Iceland; Swisital S.R.L., Bologna, Italy; Scanz Marketing, Auckland, New Zealand; ECV (Electro Central Vulcanizadora, Lda.), Lisboa, Portugal; Marco Espana S.A., Las Arenas, Spain; B.N.W. Engineering, Fraserburgh, Aberdeenshire, Scotland; Gjendemsjo Marketing, Brattvåg, Norway; K.F. Albrecht & Co., South Africa (Pty) Ltd., Cape Town, South Africa; J.B. Brothers Co. Ltd., Bangkok, Thailand; Marine Resources Co. Int'l., Seattle, WA, U.S.A. Interest: Fish and food transfer.

SYSTEMS, Industrial Waste Disposal.

Degremont Infilco Ltd., Lachine, Que.
Tel. 514-634-8011 Fax: 514-634-3102.
(V.P.) H. Mitchell

Export: Africa, China/Hong Kong, Central America/Caribbean, South America. Interest: Water and waste treatment equipment.

SYSTEMS, Intercommunicating.

Bryenton, E.L., & Assoc. Inc., Nepean, Ont.
Tel. 613-727-5800 Fax: 613-727-5130.
(Mktg.Mgr.) L.T. Szamosi

Export: S. Central USA, Western Europe. Foreign Reps. MSI, Atlanta, GA, U.S.A. Interest: Communications and health care.

SYSTEMS, Potable Water.

Envirogard Products Limited, Richmond Hill, Ont.
Tel. 416-884-9388 Fax: 416-884-3532.
(G.M.) Scott MacDonald

Export: N.E. USA, S.W. USA, N. Central USA. Interest: Domestic water treatment products.

SYSTEMS, Reverse Osmosis.

Gaco Systems Limited, Brantford, Ont.
Tel. 519-759-0270 Fax: 519-759-0505.
(P.) Paul Khurana

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, Africa, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Gaco Systems, Inc., Lockport, NY, U.S.A.; Gaco Systems De Venezuela C.A., Caracas, Venezuela; Gaco Systems India (Private) Ltd., Kirkee, India; Gacomex, Mexico City, Mexico.

SYSTEMS, Security.

Chubb Security Safes, a division of Racal-Chubb Canada Inc., Barrie, Ont.
Tel. 705-737-1100 Fax: 705-737-5954.
(V.P.Sales & Mktg.) D.J. Craig

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Africa, China/Hong Kong.

Decade 85 Security Corporation, Almonte, Ont.
Tel. 613-256-4385 Fax: 613-256-4390.
(V.P.) Andrew Neathway

Export: S.E. USA, Western Europe, Middle East, Australia, New Zealand.

Dicon Systems Limited, Weston, Ont.
Tel. 416-745-6044 Fax: 416-745-6938.
(V.P.Mktg.) Don Park

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Australia, New Zealand, South America.

Prolight Ltd., Weston, Ont.

Tel. 416-745-7064 Fax: 416-745-0816.

(P.) Edward A. Vanherk

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico, Middle East. Interest: Commercial lighting fixtures and power and communication race ways.

Senstar Corporation, Kanata, Ont.

Tel. 613-839-5572 Fax: 613-839-5830.

(Dir.Int'l Sales) J. Sherren

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives. Interest: Manufacturing electronics and video motion technology.

SYSTEMS, Water Supply, Pneumatic. See also Water Distributing Systems, Farm, Factory and Golf Course; Irrigation Systems.**Monarch Industries Limited, Winnipeg, Man.**

Tel. 204-786-7921 Fax: 204-889-9120.

(Exp.Sales Co-ord) Ken Grieve

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Carribean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

T**TABLE AND COUNTER TOPS, Plastic Laminated.****GVO Mfg. Co. Ltd., Brockville, Ont.**

Tel. 613-345-3435 Fax: 613-345-3531.

(P.) George Vanoyen

Export: Western Europe, South America. Interest: Speaker cabinets.

TABLES, Business, Industrial and Professional. Antiseptic (1); Cafe (2); Medical Examination (3); Chemistry (4); Drafting (5); Hotel Dining and Writing (6); Metal (7); Morgue (8); Operating (9); Power for Factories (10); Refrigerated (11); Restaurant and Hospital, Heavy Duty (12); Steam Serving (13); Steel (14); Light (15); Welding (16); Conference, Boardroom (17).**Confur Contract Furniture Inc., Toronto, Ont.**

Tel. 416-781-9397 Fax: 416-781-2791.

(P.) Joseph Klasner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Africa, Japan, Central America/Caribbean.

Delta Furniture Inc., St-Leonard, Que.

Tel. 514-329-1889 Fax: 514-329-3522.

(P.) Nathan Sefkind

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Design Products Division of Houtsma & Ottema Ltd., Guelph, Ont.

Tel. 519-822-3612 Fax: 519-763-6580.

(G.M.) Gerry Ottema

Export: N.E. USA, N. Central USA, Middle East, South America. Interest: Light tables art and drafting furniture including computer furniture.

Dominion Chair (1985) Limited, iBass River, N.S.

Tel. 902-647-2350 Fax: 902-647-2450.

(Dist.Mgr.) Steve Faulkner

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe. Interest: all areas relating to furniture manufacturing.

Group Four Furniture Inc., Toronto, Ont.

Tel. 416-251-1128 Fax: 416-251-6285.

(V.P.Mktg.) Terry Mannell

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Contract Source Inc., Minneapolis, MN, Keifer & Associates, San Francisco, Frank Richards & Assoc., Los Angeles, CA, Ralph Cowan & Associates, La Cygne, KS, Lizotte Associates Inc., Edgewater, MD, The Repping Group, Inc., West Nyack, NY, H M H Associates, Dallas, TX, Contract Furnishings Group, Chicago, IL, Smith/Flaherty Associates, Inc., Boston, MA, Lawson Associates, Oakmont, PA, U.S.A. Interest: Product design.

Henderson N Furniture, St. Lambert, Que.

Tel. 514-671-7221 Fax: 514-671-3358.

(V.P.Mktg. & Sales) Marie Anne Lepage

Export: S.E. USA. Interest: Hardware for seating.

Sani Metal Ltée., Quebec, Que.

Tel. 418-872-5170 Fax: 418-872-5179.

(Chmn.) Michel Delisle

Export: N.E. USA, N. Central USA, Middle East, Africa.

Ven-Rez Products Ltd., Shelburne, N.S.

Tel. 902-875-3178 Fax: 902-875-3371.

(V.P.Mktg.) Norman Wallet

Export: Africa, Central America/Caribbean. Foreign Reps. Bruce Hill Ltd., Barbados.

TABLES, Folding. Camp (1); Card (2); Sewing (3); Tennis (4); Tray Sets (5).**Ven-Rez Products Ltd., Shelburne, N.S.**

Tel. 902-875-3178 Fax: 902-875-3371.

(V.P.Mktg.) Norman Wallet

Export: Africa, Central America/Caribbean. Foreign Reps. Bruce Hill Ltd., Barbados.

TABLES, Household. Bedside (1); Children's (2); Coffee (3); End (4); Dining-room (Extension) (5); Dressing (6); Pedestal (7); Invalids' Adjustable Bedside (8); Ironing (9); Kitchen (10); Library, Den, Study (12); Living Room (13); Telephone (14); Drop-Leaf (15); Serving (16); Small, Occasional (17).**Ven-Rez Products Ltd., Shelburne, N.S.**

Tel. 902-875-3178 Fax: 902-875-3371.

(V.P.Mktg.) Norman Wallet

Export: Africa, Central America/Caribbean. Foreign Reps. Bruce Hill Ltd., Barbados.

TABLES, Rotary and Indexing.**Klement, Karl, Packaging Machinery Co. Ltd., Markham, Ont.**

Tel. 416-475-5941 Fax: 416-475-5998.

(P.) Karl Klement

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Eastern Europe/U.S.S.R.. Interest: Manufacture products for other countries.

TABLES, Stacking.**Ven-Rez Products Ltd., Shelburne, N.S.**

Tel. 902-875-3178 Fax: 902-875-3371.

(V.P.Mktg.) Norman Wallet

Export: Africa, Central America/Caribbean. Foreign Reps. Bruce Hill Ltd., Barbados.

TAGS for Animals' Ears.**Ketchum Manufacturing Sales Ltd., Ottawa, Ont.**

Tel. 613-722-3451 Fax: 613-722-5612.

(Mgr.) Peter R. Gilman

Export: N.E. USA, S. Central USA, Western Europe, Japan, Australia, New Zealand, South America. Foreign Reps. Ritchey Tagg Inc., North Yorkshire, Ketchum Manufacturing Co., Surrey, England; Cooprinsem Ltda., Osorno, Chile; Degregory S/A, Buenos Aires, Argentina; Y.K. Nipponia IM EX, Tokyo, Japan; Daken Pty. Ltd., Brookvale, N.S.W., Australia.

TANKERS, Transport, Aluminum and Stainless Steel.**Almac Industries Ltd., Montreal, Que.**

Tel. 514-645-2221 Fax: 514-645-5613.

(P.) Alec Rack, Jr.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Interest: Aircraft refuelling

Hutchinson Industries, North York, Ont.

Tel. 416-661-9330 Fax: 416-661-9165.

(Ops.Mgr.) Joe DeSimone

Export: N.E. USA, S.E. USA, N. Central USA, S.E. USA, Middle East. Foreign Reps. Bick & Heintz, Utica, General Oil, Tonawanda, NY, R.O. Hahn Trans., Cincinnati, OH, U.S.A. Interest: Transports particularly liquid or dry bulk truck trailers.

TANKS, Fuel Oil, Domestic.**Fireflex Manufacturing Limited, Langley, B.C.**

Tel. 604-533-4268 Fax: 604-530-6969.

(P.) Stan Carter

Export: N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Australia, New Zealand, South America.

TANKS for Industrial Purposes. Cooling, Canning Factory (1); Carbon or Graphite (1a); Concrete, Grain, Fuel Oil, Coal and Water (2); Copper, Storage (3); Galvanized (4); Gas and Oil Storage (5); Grain (6); Photographic Developing (7); Lead (8); Lead-Lined for Chemical and Soap Work (9); Metal and Wood Waggon, Watering and Feeding (10); Milk Cooling (11); Molasses (12); Plating (13); Rendering (14); Sap Gathering (15); Sheep Dipping (16); Skein or Rope Dyeing (16A); Soda Water and Syrup (17); Storage (18); Tanners' and Brewers' (19); Water Regulating (20); Pulp and Paper Processing (21); Tobacco Kiln (22); Cryogenic (23).**Armstrong Monitoring Corporation, The, Nepean, Ont.**

Tel. 613-225-9531 Fax: 613-225-6965.

(Exp.Mktg.Mgr.) H.James Bowen

Export: N.E. USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, Australia, New Zealand. Foreign Reps. Transia Instruments, India; Progress Analytical, Singapore; Tempres Controls, Australia. Interest: Gas sensor technology, transmitters, digital controllers

Behlen Industries Ltd., Brandon, Man.

Tel. 204-728-1188 Fax: 204-725-4932.

(Mgr.) Rob Boucher

Export: N.E. USA, N. Central USA, N.W. USA. Interest: Pre-engineered buildings, grain storage and handling.

Fireflex Manufacturing Limited, Langley, B.C.

Tel. 604-533-4268 Fax: 604-530-6969.

(P.) Stan Carter

Export: N. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Australia, New Zealand, South America.

Flexahopper Plastics Ltd., Lethbridge, Alta.

Tel. 403-328-8146 Fax: 403-328-8476.

(P.) Jim G. Spenceley

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Australia, New Zealand. Foreign Reps. Flexahopper Propriety Ltd., Queensland, Australia. Interest: Rotomolding plastics.

Western Titanium, Port Coquitlam, B.C.

Tel. 604-941-8211 Fax: 604-941-7669.

(S.M.) Robert (Bob) D. Gill

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, China/Hong Kong, Japan, Australia, New Zealand.

TANKS, Jacketed.**Hutchinson Industries, North York, Ont.**

Tel. 416-661-9330 Fax: 416-661-9165.

(Ops.Mgr.) Joe DeSimone

Export: N.E. USA, S.E. USA, N. Central USA, S.E. USA, Middle East. Foreign Reps. Bick & Heintz, Utica, General Oil, Tonawanda, NY, R.O. Hahn Trans., Cincinnati, OH, U.S.A. Interest: Transports particularly liquid or dry bulk truck trailers.

TANKS, Plastic or Fibreglass.

CPF Dualam Ltd., Montreal North, Que.
Tel. 514-321-4280 Fax: 514-321-4282.
(G.M.) Paul Habib

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Eastern Europe/U.S.S.R., S. Asia (incl. India, Pakistan), Australia, New Zealand, South America.

Westland Plastics Ltd., Winnipeg, Man.
Tel. 204-488-6075 Fax: 204-488-2376.
(G.M.) Gerrit G. Pinnell
Export: N. Central USA, N.W. USA.

TANKS, Stainless Steel.

Hutchinson Industries, North York, Ont.
Tel. 416-661-9330 Fax: 416-661-9165.
(Ops.Mgr.) Joe DeSimone

Export: N.E. USA, S.E. USA, N. Central USA, S.E. USA, Middle East. Foreign Reps. Bick & Heintz, Utica, General Oil, Tonawanda, NY, R.O. Hahn Trans., Cincinnati, OH, U.S.A. Interest: Transports particularly liquid or dry bulk truck trailers.

TANKS, Steel, Elevated, Underground and Standing.

Kenrod Steel Fabricating Limited, Brantford, Ont.
Tel. 519-759-1453 Fax: 519-759-3752.
(G.M.) Kevin Rodobolski

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, South America. Interest: Custom heavy steel fabrication, such as mining equipment, steel mill equipment, construction products, oil refinery equipment and power plant equipment, etc.

TANKS, Truck.

Almac Industries Ltd., Montreal, Que.
Tel. 514-645-2221 Fax: 514-645-5613.
(P.) Alec Rack, Jr.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Interest: Aircraft refuelling

Hutchinson Industries, North York, Ont.
Tel. 416-661-9330 Fax: 416-661-9165.
(Ops.Mgr.) Joe DeSimone

Export: N.E. USA, S.E. USA, N. Central USA, S.E. USA, Middle East. Foreign Reps. Bick & Heintz, Utica, General Oil, Tonawanda, NY, R.O. Hahn Trans., Cincinnati, OH, U.S.A. Interest: Transports particularly liquid or dry bulk truck trailers.

TANKS, Vacuum.

Almac Industries Ltd., Montreal, Que.
Tel. 514-645-2221 Fax: 514-645-5613.
(P.) Alec Rack, Jr.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Interest: Aircraft refuelling

TANKS, Water Heating, Household. (for Units see Heaters, Water).

Aero Environmental Limited, Toronto, Ont.
Tel. 416-535-1600 Fax: 416-535-1616.
(P.) Ian D.M. Brooker

Export: N.E. USA, N.W. USA, Mexico, Central America/Caribbean, South America.

TANKS, Welded.

Hutchinson Industries, North York, Ont.
Tel. 416-661-9330 Fax: 416-661-9165.
(Ops.Mgr.) Joe DeSimone

Export: N.E. USA, S.E. USA, N. Central USA, S.E. USA, Middle East. Foreign Reps. Bick & Heintz, Utica, General Oil, Tonawanda, NY, R.O. Hahn Trans., Cincinnati, OH, U.S.A. Interest: Transports particularly liquid or dry bulk truck trailers.

TAPE, Masking.

Canadian Technical Tape Ltd., Montreal, Que.
Tel. 514-334-1510 Fax: 514-745-0764.
(V.P.) Howard Cohen

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, South America.

TAPE AND CORDS, Strapping.

Canadian Technical Tape Ltd., Montreal, Que.
Tel. 514-334-1510 Fax: 514-745-0764.
(V.P.) Howard Cohen

Export: N.E. USA, S.E. USA, N. Central USA, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Australia, New Zealand, South America.

TAPE AND LABELS, Printed in Roll Form.

Hubscher-Ribbon Corp., Ltd., Lachine, Que.
Tel. 514-636-6610 Fax: 514-636-1720.
(P.) Ivan Hubscher

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, South America. Foreign Reps. RVL Packaging, Van Nuys; RVL Packaging, Walnut Creek, CA, U.S.A.

TARPAULINS. See also Covers.

Covermaster Inc., Rexdale, Ont.
Tel. 416-745-1811 Fax: 416-742-6837.
(P.) Robert G. Curry

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, China/Hong Kong.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P.Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

TATTOO, for Live and Dressed Animals.

Ketchum Manufacturing Sales Ltd., Ottawa, Ont.
Tel. 613-722-3451 Fax: 613-722-5612.
(Mgr.) Peter R. Gilman

Export: N.E. USA, S. Central USA, Western Europe, Japan, Australia, New Zealand, South America. Foreign Reps. Ritchey Tagg Inc., North Yorkshire, Ketchum Manufacturing Co., Surrey, England; Cooprinsem Ltda., Osorno, Chile; Degregory S/A, Buenos Aires, Argentina; Y.K. Nipponia IM EX, Tokyo, Japan; Daken Pty. Ltd., Brookvale, N.S.W., Australia.

TEA BLENDERS AND PACKERS.

Canterbury Coffee Corporation, Richmond, B.C.
Tel. 604-273-8684 Fax: 604-273-4957.
(P.) John Wynn

Export: N.E. USA, N.W. USA, S.W. USA. Foreign Reps. Mills Bros Intn., St. Kent, WA, Aagil Corp., St. Medfield, MA, U.S.A.; Romandie Ltd., New Territories, Hong Kong.

TEETH, Dredge, Bucket or Steam Shovel.

Western Rock Bit Company Limited, Calgary, Alta.
Tel. 403-255-0141 Fax: 403-255-3831.
(V.P.Mktg.) R.A. Pozzebon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, South America. Interest: Any metal (steel) machined or fabricated products.

TELECOMMUNICATION PARTS AND EQUIPMENT.

Central Dynamics Ltd., Pointe Claire, Que.
Tel. 514-697-0810 Fax: 514-697-0224.
(Int'l S.M.) Emil Lurion

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Video products.

Dynapro Systems Inc., Vancouver, B.C.
Tel. 604-263-2638 Fax: 604-263-1407.
(Mktg.Mgr.) Tom Dodd

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Interest: Industrial automation products.

Glenayre Electronics Ltd., Vancouver, B.C.
Tel. 604-293-1611 Fax: 604-293-4340.
(V.P.Int'l Sales) R.K. Allen

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Glenayre Electronics Singapore Pty, Singapore. Interest: Voice messaging products and mobile telephone terminals.

Honeywell Limited, Ottawa, Ont.
Tel. 613-224-3822 Fax: 613-224-6674.
(Bus.Dev.Mgr.) Bruce Green

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Atronics Mfg., Metro Manila, Philippines; Rank Q'Connors, Singapore; Hasler, Switzerland. Interest: Aeronautical communications switches, time division multiplexers and horizon reference systems.

Interalia Inc., Calgary, Alta.
Tel. 403-288-2706 Fax: 403-288-5935.
(Int'l Mktg.Mgr.) Wayne Leibel

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Australia, New Zealand.

Microtronix Systems Ltd., London, Ont.
Tel. 519-681-3430 Fax: 519-681-4706.
(Mktg.Dir.) Karen B. Auzins

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. AETA, France; AGSI, Metro Manila, Philippines; Bootstrap (Ireland) Ltd., Dublin, Ireland; Case Communications, N.S.W., Australia; Computer Power & Peripherals, Paramus, NJ, Data Technology Group, Gaithersburg, MD, Digital Transmission Reps., Richardson, TX, U.S.A.; IES Data Systems, Brussels, Belgium; Schmidt & Co. (H.K.) Ltd., Hong Kong; Schmidt Scientific (F.E.), Taipei, Taiwan. Interest: May be interested in finding representatives for countries other than those covered by our present representatives, excluding Canada and the USA.

NIFE Corporation, Scarborough, Ont.
Tel. 416-757-5151 Fax: 416-752-4514.
(Int'l Mgr.) Gary Pollock

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives.

SR Telecom Inc., St. Laurent, Que.
Tel. 514-335-1210 Fax: 514-334-7783.
(V.P.Sales & Mktg.) D. Clark

Export: Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

TELEMETERING EQUIPMENT.

Conspec Controls Ltd., Downsview, Ont.
Tel. 416-661-0500 Fax: 416-736-1684.
(P.) L.R. McCullough

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Mexico, China/Hong Kong, Australia, New Zealand. Foreign Reps. Conspec Controls Inc., Charleroi, PA, Mexico-Driilar Inc., Kerrville, TX, U.S.A.; Fushen Conspec, Tian Jin, China; Conspec Australia Pty, N.S.W., Australia. Interest: Instrumentation, flow, level pressure, spec gravity, on line material analysers special photos.

TELEVISION PARTS AND EQUIPMENT.

Larcan Communications Equipment Inc., Mississauga, Ont.
Tel. 416-678-9970 Fax: 416-678-9977.
(Mgr.Int'l Sales) Jim P. Watson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Foreign representative in 25 countries.

Leitch Video International Inc., Don Mills, Ont.
Tel. 416-445-9640 Fax: 416-445-0595.
(Int'l S.M.) David Strachan

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Advanced Automation (PTY) Ltd., Brisbane, Queensland, Australia; Broadcast International, Stranzgasse, Austria; Video Promotion, Brussel, Belgium; Jorgen Andersen Ingeniorfima A/S, Copenhagen, Denmark; Jai Jorgan Andersen, Helsinki, Finland; Comsatec Video, Chatillon, France; Maz Systeme, Eppertshausen, Germany; Kem electronics O.E., Athens, Greece; Ace Internaitonal Co. Ltd., Hong Kong; Kwai Chung, China; Pentacom, Bombay, India; P.T. Teguh Bakti Mandiri, Jakarta, Indonesia; Aran electronics Ltd., Givataim, Israel; Fumeo S.p.a., Milano, Italy; Fora Audio Visual Co. Ltd., Tokyo, Japan; Uoungdo Corp., Seoul, Korea; Eastland Trading SDN BHD, Kuala Lumpur,

Lindsay Specialty Products Ltd., Lindsay, Ont.
Tel. 705-324-2196 Fax: 514-747-7712.
(S.M.) David T. Atman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA, Western Europe, Middle East, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Tecnicobel, Bruxelles, Belgium; Cable Products, John Weeks Enterprises, Lawrenceville, GA, Centennial South, Miami, FL, Grunwale Burns & Assoc., Fergus Falls, MN, Jim Morton & Assoc., Carlisle, PA, Mega Hertz, Englewood, CO, Spectrum, Bedford, TX, Western CATV Dist. Inc., Torrence CA, U.S.A.

TENTS.

Fell-Fab Products Limited, Hamilton, Ont.
Tel. 416-560-9230 Fax: 416-560-9846.
(V.P. Int'l Mktg.) Glen Fell

Export: N.E. USA, S.E. USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Considering the transfer the technology to South Asia.

TERMINAL BLOCKS AND BOARDS.

WECO Electrical Connectors Inc., Kirkland, Que.
Tel. 514-694-9136 Fax: 514-694-0956.
(P.) Heiner Kammann

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean, South America. Foreign Reps. Worldwide representatives and distributors. Interest: Interconnect products, connectors, terminal blocks and electronic modules.

TEST EQUIPMENT, Electrical.

Electrical Testing Instruments Ltd., Scarborough, Ont.
Tel. 416-292-8181 Fax: 416-292-8188.
(P.) Egon S. Manthey

Export: N.E. USA, S.E. USA, Mexico, Africa, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Willard Nott Co., San Ramon, CA, Cotter Associates, Cerna, PA, Phoenix/Midwest Corp., Franklin Park, NC, C & S Electrocal Equip., Syracuse, NY, Ray Rosenkietter Assoc., Roselle, IL, Electrical Marketing Assoc., Houston, TX, U.S.A.; Berca Indonesia P.T., Jakarta, Indonesia; Industria Electro-Communications, Metro Manila, Philippines; International Scientific Instruments, Prahram, Australia; Engineering & Trade Enterprises, Lahore, Pakistan; Ecin Internaitonal Trading & Services Co., Ankara, Turkey, F.I.S.E.I., Mexico; Scada Corp., Bangkok, Thailand.

Guidline Instruments Limited, Smiths Falls, Ont.
Tel. 613-283-3000 Fax: 613-283-6082.
(P.) R.S. Graham

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Argentina, Australia, Austria, Belgium, Brazil, Denmark, France, Germany, Hong Kong, Iran, Israel, Italy, Japan, Korea, Mexico, Netherlands, New Zealand, Portugal, Singapore, South Africa, Spain, Switzerland, Taiwan, Turkey, United Kingdon, U.S.A., USSR. Interest: Test and measurement instrumentation for metrology or ocean products.

Kelk, George, Limited, Toronto, Ont.
Tel. 416-445-5850 Fax: 416-445-5972.
(Mktg. & Sales Mgr.) R.L. Ricciatti

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Foreign representatives in over 33 countries. Interest: Electronic, electro-mechanical and optoelectronic measuring instrumentation for harsh environments.

Navtel Inc., Markham, Ont.
Tel. 416-479-8090 Fax: 416-475-6524.
(Int'l S.M.) Stephan Attal

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Navtel distributors in over 40 countries. Interest: High speed PGM test systems.

TEST EQUIPMENT, Engine.

Centaur Mfg. Co. Ltd., Richmond Hill, Ont.
Tel. 416-884-6474.
(G.M.) H. Donald Hamilton, P.Eng

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Interest: Products which would be marketed to industry-plant engineers.

TEST EQUIPMENT, Radio and Electronic.

Atlantis Aerospace Corporation, Brampton, Ont.
Tel. 416-792-1981 Fax: 416-792-7251.
(G.M.) Dale Simmons

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. The Memphis Group TN, U.S.A., Fieldtech Heathrow Ltd., Middlesex, England Interest: Computer related technology and training.

Kelk, George, Limited, Toronto, Ont.
Tel. 416-445-5850 Fax: 416-445-5972.
(Mktg. & Sales Mgr.) R.L. Ricciatti

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Foreign representatives in over 33 countries. Interest: Electronic, electro-mechanical and optoelectronic measuring instrumentation for harsh environments.

Litton Systems Canada Limited, Etobicoke, Ont.
Tel. 416-249-1231 Fax: 416-245-0324.
(V.P. Mktg.) H.A. Sievert

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand.

Tech-Rep Electronics Ltd., St-Laurent, Que.
Tel. 514-337-6046 Fax: 514-335-0288.
(P.) J. McAllister

Export: S.E. USA, N. Central USA, Western Europe, Africa, S.E. Asia, Australia, New Zealand, South America. Foreign Reps. Tech-Rep (USA), Waterbury, United Components, Madison, CT, U.S.A. Interest: Anything to do with manufacturing of electronic systems and equipment.

THEATRICAL SUPPLIES.

Dynamic Displays, Windsor, Ont.
Tel. 519-254-9563 Fax: 519-258-0767.
(P.) James Thomson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean, South America.

THERMOMETERS, Industrial.

Teston Gauge Limited, Burlington, Ont.
Tel. 416-335-7198 Fax: 416-335-3294.
(P.) J.H. Bridgewater

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Australia, New Zealand, South America. Foreign Reps. Shkorodoff Assoc., Pittsburgh, PA, U.S.A. Interest: Accessories for power transformers.

THICKENERS, Pulp. See also Machinery, Pulpwood and Pulp.

Hooper, S.W., & Co. Ltd., Montreal, Que.
Tel. 514-481-0148 Fax: 514-482-0631.
(Mktg. Mgr.) Russell F. Fofman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Sprout-Bauer BmbH, Vienna, Austria; R.W. Lane Pty, Rosebay, Australia; Hitachi Zosen Corp., Tokyo, Japan; Drupa Agency, Calcutta, India.

THREAD, Synthetic, Sewing.

Bell Tootal Inc., Arthur, Ont.
Tel. 519-848-3140 Fax: 519-848-3117.
(V.P. Mktg.) F.J. MacMillan

Export: S. Central USA, Mexico. Interest: Industrial sewing thread, elastics, bindings and other sundry items for the sewing industry.

TICKETS, Strip and Reels. See also Lithographers.

BABN Technologies Inc., Montreal, Que.
Tel. 514-273-5750 Fax: 514-270-8951.
(V.P. US & Int'l) James B. Trask

Export: Western Europe. Foreign Reps. Aspire Development Corp., Toronto, Ont; Intergame SRL, Rome, Italy; Ticketronic de Centroamerica S.A. De C.V. San Salvador, El Salvador; BABN Technology Inc., Austria.

TIE PLATES.

Algoma Steel Corporation, Limited, The, Mississauga, Ont.
Tel. 416-276-1400 Fax: 416-276-1452.
(Mgr. Admin.) Clark

Export: N.E. USA, N. Central USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan).

TIES, Railway, Creosoted.

Design Board Industries Inc., Mississauga, Ont.
Tel. 416-629-0467 Fax: 416-629-0469.
(V.P.) Robert Rose

Export: S.W. USA. Interest: Interior design, partition systems and cleanable ceiling systems.

TILE, Aerating (Under Drain).

Halton Ceramics Limited, Burlington, Ont.
Tel. 416-528-6737 Fax: 416-522-4866.
(G.M.) Fred Bishop

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Central America/Caribbean, South America.

TILE, Plastic.

Staroba Plastic and Metal Products Limited, Toronto, Ont.
Tel. 416-635-9407 Fax: 416-635-7237.
(P.) Miro O. Staroba

Export: N.E. USA. Interest: Injection moulded plastic parts.

TILE, Rubber.

American Bilrite (Canada) Ltd., Sherbrooke, Que.
Tel. 819-566-6660 Fax: 819-821-2624.
(V.P.Sales & Mktg.) Marc Granbois

Export: N.E. USA, Central America/Caribbean. Interest: Rubber based products, industrial rubber components

Staroba Plastic and Metal Products Limited, Toronto, Ont.
Tel. 416-635-9407 Fax: 416-635-7237.
(P.) Miro O. Staroba

Export: N.E. USA. Interest: Injection moulded plastic parts.

TILE, Vinyl and Vinyl Asbestos.

American Bilrite (Canada) Ltd., Sherbrooke, Que.
Tel. 819-566-6660 Fax: 819-821-2624.
(V.P.Sales & Mktg.) Marc Granbois

Export: N.E. USA, Central America/Caribbean. Interest: Rubber based products, industrial rubber components

TILEBOARD.

Barker, J.J., Company, Limited, Cowansville, Que.
Tel. 514-263-0222 Fax: 514-263-9171.
(V.P.Sales) W.D. Stowe

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Australia, New Zealand, Central America/Caribbean.

TILLERS, Combination Tillage Implement.

Leon-Ram Enterprises Inc., Yorkton, Sask.
Tel. 306-783-6592 Fax: 306-782-1884.
(V.P.) Ray Malinowski

Export: N. Central USA, N.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., Australia, New Zealand. Interest: Hydraulics and skid steer loaders.

TIMBER, Dimension Stock. See also Lumber.

Elmsdale Lumber Company Limited, Elmsdale, N.S.
Tel. 902-883-2276 Fax: 902-883-2324.
(P.) Robin J. Wilber

Export: Western Europe.

TISSUES. Anti-Tarnish (1); Cleansing (2); Copying (3); Wrapping (6); Foil Backing (7).

Ford, J., Ltée., Montreal, Que.
Tel. 418-842-4679 Fax: 418-844-5055.
(S.M.) Martin Farnsworth

Export: N.E. USA, N. Central USA.

TITANIUM DIOXIDE.

Tioxide Canada Inc., Montreal, Que.
Tel. 514-747-9294 Fax: 514-748-4322.
(V.P.Sales, N.A.) J.B. Eckersley

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Archway Sales Inc., St. Louis, MO, Blue Bell Chemical Corp., Norristown, PA, Cron Chemical Corp., Houston, Dallas, TX, Dar-Tech Inc., Maple Heights, OH, Deeks & Co., High Point, NC, Durr Marketing Assoc., Pittsburgh, PA, D.N. Lukens Inc., Westboro, MA, C.L. McGuire & Co., Louisville, KY, B.H. Roettker Co., Cincinnati, OH, Superior Materials Inc., Garden City, NY, Azalea Color Co., Pittsburgh, PA, Dorsett & Jackson Inc., Los Angeles, CA, Sacco Pigments & Solvents, Forest Park, IL, U.S.A.

TOBACCO CURING SYSTEMS.

De Cloet Ltd., Tillsonburg, Ont.
Tel. 519-842-7361 Fax: 519-688-0760.
(P.) Gabriel De Cloet

Export: S.E. USA, Western Europe, Eastern Europe/U.S.S.R.. Interest: USSR.

TOBACCO HARVESTERS.

De Cloet Ltd., Tillsonburg, Ont.
Tel. 519-842-7361 Fax: 519-688-0760.
(P.) Gabriel De Cloet

Export: S.E. USA, Western Europe, Eastern Europe/U.S.S.R.. Interest: USSR.

TOBOGGANS.

Norca Industries Limited, Baie d'Urfe, Que.
Tel. 514-457-2840 Fax: 514-457-5633.
(P.) Terrence J. Watson

Export: N.E. USA.

TOILET CREAMS AND LOTIONS.

Accent 2000 Ceramics Ltd., Mississauga, Ont.
Tel. 416-275-8872 Fax: 416-275-8943.
(P.) Robert Yachevick

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Eastern Europe/U.S.S.R.. Interest: Ceramics

Cosmétiques Janine Jolicoeur inc., Les, Quebec, Que.
Tel. 418-871-9740 Fax: 418-871-9741.
(V.P. & Exp.Mgr.) Marc Samson

Export: Western Europe, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand. Foreign Reps. Les Cosmetiques de Madame Janine Jolicoeur, Sarl., Paris, France. Interest: Any cosmetics products.

TOILET PREPARATIONS.

Belvedere International Inc, Mississauga, Ont.
Tel. 416-568-0700 Fax: 416-568-0711.
(P.) R. Donald Belvedere

Export: N.E. USA, N. Central USA, Western Europe, Middle East. Foreign Reps. Northside Developments, Paramus, NJ, U.S.A. Interest: Shampoos and conditioner, childrens' bubble bath and hairspray.

Bio-Cosmetics Inc., Concord, Ont.
Tel. 416-736-0158 Fax: 416-738-0752.
(P.) Henry K. Schuchardt

Export: China/Hong Kong, Japan. Foreign Reps. Yatsumoto Tsusho Co., Ltd., Tokyo, Japan. Interest: Pacific regions and Caribbean.

Parfumerie Reynard Ltd., Montreal, Que.
Tel. 514-381-9285 Fax: 514-381-7333.
(P.) E. Bassili

Export: N.E. USA, S.E. USA, Japan, Australia, New Zealand. Interest: Any kind of hair remover.

TOILETS.

Sanitation Equipment Ltd., Concord, Ont.
Tel. 416-738-0055 Fax: 416-738-2483.
(S.M.) Walter Swez

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Japan, Australia, New Zealand. Interest: Consumer products, especially camping, sporting goods, housewares, lawn and garden products for marine and recreational vehicles markets.

Storburn International Inc., Paris, Ont.
Tel. 519-442-4731 Fax: 519-442-7551.
(Mgr.) Annette Dalpe

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

TOILETS, Chemical.

Sanitation Equipment Ltd., Concord, Ont.
Tel. 416-738-0055 Fax: 416-738-2483.
(S.M.) Walter Swez

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Japan, Australia, New Zealand. Interest: Consumer products, especially camping, sporting goods, housewares, lawn and garden products for marine and recreational vehicles markets.

TOKENS, Metal Embossed.

Lombardo Mint Inc., Sherbrooke, Que.
Tel. 819-569-9918 Fax: 819-569-9919.
(V.P.) John Lombardo

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

TOOLMAKERS.

Canadian Tool & Die Ltd., Winnipeg, Man.
Tel. 204-453-6833 Fax: 204-453-3803.
(S.M.) Patrick McManus

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Aspen R.J. Inc., Seattle, WA, O.K. Industrial Sales, Tulsa, OK, R.A. Hughes Company, Champaign, IL, U.S.A. Interest: Parts manufacturing in steel and cast iron materials.

G.N. Plastics Company Limited, Chester, N.S.
(P.) G. Nemeskeri

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Altech Co. Ltd., Osaka, Tokyo, Japan; Anton Huber GmbH, Freilassing, Germany; Molybon Agenturer AB, Tyngelsio, Sweden; Polyfa, Copenhagen, Denmark; K.L.A. Trade & Eng. Ltd., Herzua, Israel.

R. Garber Precision Inc., Concord, Ont.
Tel. 416-738-0493 Fax: 416-738-8630.
(P.) R. Garber

Export: N.E. USA, S.W. USA, Mexico. Foreign Reps. Xerox Corp., Webster, NY, U.S.A.

Windsor Tool & Die Division of D & L Metals Limited, Windsor, Ont.
Tel. 519-258-2828 Fax: 519-258-0628.
(Plant Mgr.) Max Ofner

Export: N. Central USA, S. Central USA.

TOOLS, Broaching.

Colonial Tool Textron, A Div. of Textron Canada Ltd., Windsor, Ont.
Tel. 519-253-2461 Fax: 519-253-5911.
(Plant Mgr.) Ian Reid

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Corporation Lucar, Delegacion Iztacalco, Mexico; Marathon Industrial, Bloomfield Hills, MI, Absolute Technol., Drayton Plains, MI, Feppo, Noblesville, IN, Goeckel & Assoc., Drayton, OH, Perrin Precision, Denver, NC, Micromatic Textron, Holland, MI, U.S.A.; Gumuzio Maquinario S.A., Bilbao, Spain. Interest: Precision motorized cylinder boring spindles (proprietary products).

TOOLS, Caulking.

Wilson Trade Ltd., Don Mills, Ont.
Tel. 416-444-6014.
(P.) B.C. Wilson

Export: N.E. USA, S.W. USA, N. Central USA, S.W. USA, Western Europe, Japan. Foreign Reps. Enmark Corp., St. Paul, MN, M&P export Mgmt Corp., Manasquan, NJ, U.S.A.

TOOLS, Metal Stampers'.

Lepage Precision Tools Inc., Chomedey, Laval, Que.
Tel. 514-682-3825 Fax: 514-682-9391.
(P.) Hugh Lepage

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

TOOLS, Plumbers'. See also Dies, Bolt Threading, Pipe Threading and Cutting.

Anderson Metal Industries Inc., Concord, Ont.
Tel. 416-738-0093 Fax: 416-736-1807.
(C.E.O.) Nelson John Whitehead

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Machine components

TORQUE LIMITERS.

Lo-Rez Vibration Control Ltd., Vancouver, B.C.
Tel. 604-879-2974 Fax: 604-879-6588.
(P.) T.W. Spaetgens

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, Japan, Australia, New Zealand. Interest: Earthquake protection devices such as shock mounts, snubbers, building isolation mountings, upper-floor dampers, etc.

Safeset-BDS, Rexdale, Ont.
Tel. 416-675-2662 Fax: 416-675-6549.
(P.) Bernie Soostmeyer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Interest: Equipment for heavy machinery.

TOWELS AND TOWELLING.

C.S. Brooks (Canada) Inc., Mississauga, Ont.
Tel. 416-564-1012 Fax: 416-564-3070.
(V.P. Int'l) William C. Miles

Export: N.E. USA, N.W. USA, S.W. USA, Western Europe. Foreign Reps. C S Brooks (Europe) Ltd., N. Ireland, U.K., C S Brooks Corporation, New York, NY, U.S.A.

TOWERS, Steel or Aluminum. Forestry Observation (1); Galvanized or Painted, for Power Transmission Lines (2); Signal, Windmill, Electric Light (3); Sprinkler and Elevated Tank (4); Radio, Television, etc. (5); Construction Hoist (6).

Cometic Technology Inc., Delhi, Ont.
Tel. 519-582-0710 Fax: 519-582-2792.
(V.P. Delhi AWT Div.) Lance Piper

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA. Interest: Would like to market existing products abroad and consider introducing new products to domestic market.

LeBlanc & Royle Telcom Inc., Oakville, Ont.
Tel. 416-844-1242 Fax: 416-844-8837.
(Int'l S.M.) Dave Brothers

Export: Western Europe, Middle East, Africa, S.E. Asia, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Interest: Europe, Middle East and South America.

TOYS. See also specific headings. The variety of toys is so numerous it has been considered best to include most of the manufacturers in this one listing, indicating their particular lines after their names.

Chieftain Products Inc., Downsview, Ont.
Tel. 416-636-4100 Fax: 416-636-1921.
(Dir. Int'l) Peter Vernon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Interest: Toys and games.

Educo International Inc., Sherwood Pk., Alta.
Tel. 403-467-9772 Fax: 403-467-4014.
(P.) Kathy Klaus

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Wish to market the products in Europe and Japan.

Mighty Star Ltd./Ltée., Montreal, Que.
Tel. 514-527-8713 Fax: 514-525-9049.
(P.) D. Goldsmith

Export: N.E. USA, Western Europe, Australia, New Zealand.

TRACTOR PARTS AND ACCESSORIES.

Industrial Commutator Company Limited, Barrie, Ont.
Tel. 705-728-1469 Fax: 705-728-1372.
(P.) D.R. Simpson

Export: N.E. USA, Eastern Europe/U.S.S.R., S. Asia (incl. India, Pakistan), Australia, New Zealand. Interest: Locomotive/electrical related products.

TRACTORS, Gasoline, Kerosene and Diesel, Farm and Road.

Versatile Farm Equipment Operations - Ford New Holland Canada Ltd., Winnipeg, Man.
Tel. 717-355-3869 Fax: 717-355-1487.
(Mgr. Int'l Sales) R.F.G. Walsh

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Distributors through world wide network of Ford New Holland Associate Co. and independent dealers.

TRAILER PARTS AND ACCESSORIES. See also Specific Headings.

Lenworth Metal Products Limited, Rexdale, Ont.
Tel. 416-675-9390 Fax: 416-675-6874.
(Purch. Mgr.) Paul Gatto

Export: N.E. USA, S.E. USA, N. Central USA. Interest: Material handling products and steel fabrication.

TRAILERS, Camping.

Bigfoot Industries Ltd., Armstrong, B.C.
Tel. 604-546-8741 Fax: 604-546-3755.
(S.M.) Stan McDiviti

Export: N.W. USA, S.W. USA, Japan.

TRAILERS, Fifth Wheel.

Bigfoot Industries Ltd., Armstrong, B.C.
Tel. 604-546-8741 Fax: 604-546-3755.
(S.M.) Stan McDiviti

Export: N.W. USA, S.W. USA, Japan.

TRAILERS, Motor Truck.

Advance Engineered Products Ltd., Regina, Sask.
Tel. 306-721-5678 Fax: 306-721-5010.
(P.) Gerry Van Wachem

Export: N.W. USA. Interest: Truck equipment, semi trailers

Bigfoot Industries Ltd., Armstrong, B.C.
Tel. 604-546-8741 Fax: 604-546-3755.
(S.M.) Stan McDiviti

Export: N.W. USA, S.W. USA, Japan.

Comptank Corp., Bothwell, Ont.
Tel. 519-695-2915 Fax: 519-695-2114.
(S.) Lee Bilan

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Deloupe Inc., St-Evariste, Que.
Tel. 418-459-6443 Fax: 418-459-6571.
(Exp. Off.) Rejean Roy

Export: N.E. USA. Foreign Reps. P & B Welding Inc., West Stewarton, NH, Jackman Maine Inc., Jackman, MN, Loggers Equipment, Queenbury, NY, U.S.A. Interest: Logging trailer, lowboys and chips trail.

TRANSDUCERS.

Kelk, George, Limited, Toronto, Ont.
Tel. 416-445-5850 Fax: 416-445-5972.
(Mktg. & Sales Mgr.) R.L. Ricciatti

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Foreign representatives in over 33 countries. Interest: Electronic, electro-mechanical and optoelectronic measuring instrumentation for harsh environments.

Techno Scientific Inc., Woodbridge, Ont.
Tel. 416-851-9958 Fax: 416-851-6314.
(Mktg. Mgr.) David Johnston

Export: N.E. USA, S.E. USA, Western Europe, China/Hong Kong. Foreign Reps. Barlow Engineering Associates Ltd., Sherborn, MA, U.S.A. Interest: Non-destructive testing systems of all sorts, ultrasonic transducers, robots and robotic systems.

TRANSFORMERS, Bell Ringing.

Hammond Manufacturing Co. Limited, Guelph, Ont.
Tel. 519-822-2960 Fax: 519-822-0715.
(P. & C.E.O.) R.F. Hammond

Export: N.E. USA, Western Europe, Australia, New Zealand, Central America/Caribbean.

TRANSFORMERS, Constant Voltage.

Asea Brown Boveri Inc., Pointe Claire, Que.
Tel. 514-332-5350 Fax: 514-695-0940.
(G.M.) Wido Hoville

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

Hammond Manufacturing Co. Limited, Guelph, Ont.
Tel. 519-822-2960 Fax: 519-822-0715.
(P. & C.E.O.) R.F. Hammond

Export: N.E. USA, Western Europe, Australia, New Zealand, Central America/Caribbean.

TRANSFORMERS. Power (1); Distribution (2); Instrument (3); High Accuracy Laboratory (4).

Asea Brown Boveri Inc., Pointe Claire, Que.
Tel. 514-332-5350 Fax: 514-695-0940.
(G.M.) Wido Hoville

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

El-Met-Parts Inc., Dundas, Ont.
Tel. 416-628-6366 Fax: 416-628-4762.
(S.M.) John D. Payne

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Australia, New Zealand. Interest: Laminations for use in electric motors and transformers.

Electronic Craftsmen Limited, Waterloo, Ont.
Tel. 519-884-2210 Fax: 519-884-2211.
(V.P.) G. Bell, P. Eng

Export: N.E. USA, S.E. USA, S.W. USA, Western Europe, China/Hong Kong. Foreign Reps. H C Johnson, Rochester, NY, K & K, Boston, MS, U.S.A.

Hammond Manufacturing Co. Limited, Guelph, Ont.
Tel. 519-822-2960 Fax: 519-822-0715.
(P. & C.E.O.) R.F. Hammond

Export: N.E. USA, Western Europe, Australia, New Zealand, Central America/Caribbean.

TRANSFORMERS, Radio and Electronic.

Electronic Craftsmen Limited, Waterloo, Ont.
Tel. 519-884-2210 Fax: 519-884-2211.
(V.P.) G. Bell, P. Eng

Export: N.E. USA, S.E. USA, S.W. USA, Western Europe, China/Hong Kong. Foreign Reps. H C Johnson, Rochester, NY, K & K, Boston, MS, U.S.A.

Hammond Manufacturing Co. Limited, Guelph, Ont.
Tel. 519-822-2960 Fax: 519-822-0715.
(P. & C.E.O.) R.F. Hammond

Export: N.E. USA, Western Europe, Australia, New Zealand, Central America/Caribbean.

Noreast Electronics Co. Ltd., Hawkesbury, Ont.
Tel. 613-632-0933 Fax: 613-632-9001.
(G.M.) R. Danis

Export: N.E. USA, N.W. USA, S.W. USA. Foreign Reps. Cumming Assoc., Sharon, MA, William Uein, Sun City, AZ, U.S.A. Interest: Transformers.

TRANSLATION EQUIPMENT, Simultaneous.

Soundmaster Limited, Ottawa, Ont.
Tel. 613-232-0680 Fax: 613-230-0911.
(P.) H.H. Bloom

Export: Central America/Caribbean.

TRANSMISSIONS, Mechanical Power.

Burgess Power Train & Mfg. Inc., Sudbury, Ont.
Tel. 705-897-4911 Fax: 705-897-4289.
(V.P. Exp. Mktg.) Tim Edwards

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Eastern Europe/U.S.S.R., S.E. Asia, Australia, New Zealand, South America.

TRANSMITTERS AND RECEIVERS, Communication.

Canadian Marconi Company, Montreal, Que.
Tel. 514-340-3000 Fax: 514-340-3100.
(Sr. V.P.) Claude St. Arnaud

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

Larcen Communications Equipment Inc., Mississauga, Ont.
Tel. 416-678-9970 Fax: 416-678-9977.
(Mgr. Int'l Sales) Jim P. Watson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Foreign representative in 25 countries.

Nautical Electronic Laboratories Limited, Tantallon, N.S.,
Tel. 902-823-2233 Fax: 902-823-3183.
(S.M., AM Broadcast) J. Jensen

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Worldwide AMPFET and NDB agents.

TRAYS, Fruit, Meat, Egg, etc.

M & R Plastics Inc., Laval, Que.
Tel. 514-622-8011 Fax: 514-628-3290.
(P.) M.A. Panchyshyn

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R..

TRAYS, Plastic or Metal.

M & R Plastics Inc., Laval, Que.
Tel. 514-622-8011 Fax: 514-628-3290.
(P.) M.A. Panchyshyn

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Eastern Europe/U.S.S.R..

Polywheels Manufacturing Limited, Oakville, Ont.
Tel. 416-847-0600 Fax: 416-847-3626.
(Mktg. Mgr.) Sean Milligan

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East.

TRAYS OR TROUGHS, Cable.

Prolight Ltd., Weston, Ont.
Tel. 416-745-7064 Fax: 416-745-0816.
(P.) Edward A. Vanherk

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico, Middle East. Interest: Commercial lighting fixtures and power and communication race ways.

TRIM, Metal or Plastic.

Crila Plastic Industries Limited, Bolton, Ont.
Tel. 416-857-4350 Fax: 416-857-5930.
(V.P. Sales & Mktg.) Jon Plumley

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Australia, New Zealand.

TRIMMERS, Sawmill.

Oliver, A.H., Machinery Inc., Orillia, Ont.
Tel. 705-326-4442.
(Mgr.) Elwood G. Oliver

Export: N.E. USA, Central America/Caribbean, South America.

TRIMMINGS, Furniture.

Ninety-Eight Plastic Trim Limited, Concord, Ont.
Tel. 416-660-0044 Fax: 416-738-3796.
(P.) John Mondino

Export: N.E. USA, S.E. USA, N. Central USA, Middle East, S.E. Asia, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Interest: Sales of our edge guard, wheel well moulding and any kind of plastic extrusions.

TROUSERS, Casual.

Cream Clothing Company Ltd., Ottawa, Ont.
Tel. 613-238-5583 Fax: 613-230-7460.
(P.) Isaac Farbiasz

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Casual pants and jackets for men and women, ladies skirts and shirts.

TROUSERS, Dress.

Superior Men's Tailoring Co. Ltd., Toronto, Ont.
Tel. 416-923-3587 Fax: 416-923-4276.
(Mgr.) Jack Ritchie

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

TRUCK BODIES AND CABS. See also Automobile Bodies, Tops and Trimmings; Bodies, Various Types.

Ateliers Beau-Roc Inc., Les, St-Gabriel-de-Brandon, Que.
Tel. 514-835-3404 Fax: 514-835-1033.
(S.T.) Rocheleau Andre

Export: N.E. USA. Interest: Steel transformation in transportation products.

Century Composites Ltd., Trenton, Ont.
Tel. 613-394-5455 Fax: 613-394-5835.
(P.) Paul Gauthier

Export: N.E. USA. Interest: All aspects of fibreglass fabrication.

Equipements Everest Inc., Les, Ayer's Cliff, Que.
Tel. 819-838-4257 Fax: 819-838-5653.
(P.) Rodger Heatherington

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.E. Asia, S. Asia (incl. India, Pakistan).

Grainmaster Manufacturing Ltd., Winnipeg, Man.
Tel. 204-224-1697 Fax: 204-224-2474.
(P. & G.M.) Harry Wasyluk, Jr.

Export: N. Central USA. Interest: Truck equipment and accessories.

Jaeger Canada Equipment Ltd., St. Thomas, Ont.
Tel. 519-631-5100 Fax: 519-633-5139.
(Mktg. Mgr.) K. Vacing

Export: S.E. USA, S. Central USA, S.W. USA. Interest: Concrete batch plants, stone aggregate equipment.

National Engineering & Science Associates Inc., Stratford, Ont.
Tel. 519-271-6710 Fax: 519-271-6454.
(V.P. Engr'g) Kathleen Engberg
Export: N.E. USA, S.E. USA.

Paling Incorporated, Hamilton, Ont.
Tel. 416-547-5620.
(V.P. Fin.) D. Ashton

Export: N.E. USA, N. Central USA, N.W. USA, Australia, New Zealand.

Prevost Car Inc., Ste. Claire, Que.
Tel. 418-883-3391.
(Dir. Mat'l) Pierre Dupras

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Prevost Car Inc., Lynd Horst, NJ, U.S.A.

R & R Plastics Ltd., Summerland, B.C.
Tel. 604-494-0535 Fax: 604-494-2626.
(Sales Desk) Susan May

Export: N. Central USA, N.W. USA. Foreign Reps. S & S Canopies, Kalispell, MT, CRB Inc., Kent, WA, U.S.A. Interest: Truck accessories, canopies, boxliners, after-market accessories, mats and fiberglass related products.

TRUCKS, Dish.

Brute Kitchen Equipment Co. Ltd., Montreal, Que.
Tel. 514-731-9474 Fax: 514-342-7686.
(V.P.) Jason Balin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean. Interest: Bakery ovens and equipment and foodservice equipment.

Sani Metal Ltée., Quebec, Que.
Tel. 418-872-5170 Fax: 418-872-5179.
(Chmn.) Michel Delisle

Export: N.E. USA, N. Central USA, Middle East, Africa.

TRUCKS, Mining.

Dux Machinery Corporation, Repentigny, Que.
Tel. 514-581-8341 Fax: 514-581-5138.
(Gen. S.M.) Frank Squires

Export: N.E. USA, S.E. USA, Africa, S. Asia (incl. India, Pakistan), South America. Foreign Reps. Techinsa, Lima, Peru; Grepues Cotton & Co. Ltd., New Delhi, India, N.C. Machinery, Seattle, WA, U.S.A. Interest: Manufacture of equipment for mines and construction.

TRUCKS, Motor.

Komdresco Canada Inc., Haulpak Division, Cambridge, Ont.
Tel. 519-740-3660 Fax: 519-740-3640.
(Prod. Mgr.) J. Tucker Raulpak

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

TUBE BENDING.

Calco Metal Manufacturing Corp., St. Thomas, Ont.
Tel. 519-633-4700 Fax: 519-633-9653.
(Off. Mgr.) T.J. Liston

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, South America.

TUBES, Electronic, Radio, T. V., etc.

Mitsubishi Industries Canada Inc., Midland, Ont.
Tel. 705-526-7871 Fax: 705-526-7751.
(Mktg. Mgr.) Hitoshi Namba

Export: Mexico, S.E. Asia, Japan, S.E. Asia, Australia, New Zealand. Foreign Reps. Mitsubishi Electric Corp., Tokyo, Japan.

Varian Canada Inc., Georgetown, Ont.
Tel. 416-877-0161 Fax: 416-877-5327.
(Mktg. Mgr.) Andrew Tafler

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Middle East, Japan, Australia, New Zealand, Central America/Caribbean, South America. Interest: X-Ray products, microwave systems and industrial electronic products.

TUBES, Finned.

Unifin International, Division KeepRite Inc., London, Ont.
Tel. 519-451-0230 Fax: 519-451-1732.
(Int'l S.M.) Tom Yu

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH, Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

TUBES, Steel, Condenser and Transformer.

Stelco Inc., Hamilton, Ont.
Tel. 416-528-2511 Fax: 416-528-4412.
(V.P. & G.M.) L. Simpson

Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan. Interest: Steel related technology and products.

TUBING, Brass, Bronze and Copper.

Tri-Went Industries Ltd., Pickering, Ont.
Tel. 416-831-6964 Fax: 416-831-4794.
(P.) R.G. Matthews

Export: N.E. USA, S.E. USA, N. Central USA, Mexico.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust. Serv. Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

TUBING, Condenser and Heat Exchanger.

Standard Tube Canada Inc., Woodstock, Ont.
Tel. 519-537-6671 Fax: 519-539-6804.
(V.P. Sales & Mktg.) Doug Boughner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Foreign Reps. Standard Tube Canada, Sterling Heights, MI, U.S.A.

Unifin International, Division KeepRite Inc., London, Ont.
Tel. 519-451-0230 Fax: 519-451-1732.

(Int'l S.M.) Tom Yu

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH, Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

Wolverine Tube (Canada) Inc., London, Ont.

Tel. 519-455-0770 Fax: 519-455-9238.

(Cust. Serv. Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

TUBING, Flexible.

Benlan (1989) Inc., Mississauga, Ont.

Tel. 416-890-0420 Fax: 416-890-6767.

(P.) D.W. Bennett, P.Eng

Export: S.W. USA. Interest: Medical disposables for hospitals.

TUBING AND TUBES, Plastic.

Big 'O' Inc., Exeter, Ont.

Tel. 519-235-0870 Fax: 519-235-2144.

(V.P.) Ronald C. Breen

Export: Western Europe, China/Hong Kong, S. Asia (incl. India, Pakistan). Interest: Plastics technology equipment processes.

Canon Inc., Pipe Division, Montreal, Que.

Tel. 514-861-7221 Fax: 514-861-7424.

(Dir. Mktg.) Paul Leonard

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, South America. Interest: Pressure pipe and fittings, gravity sewer pipe and fittings and any technology that addresses the electrical/plumbing and municipal pipe markets.

Enflo Canada Ltd., Grand Falls, N.B.

Tel. 506-473-3711 Fax: 506-473-2307.

(Mgr.) Line Rossignol

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Anything compatible with PTFE product line including other types of plastics.

TUBING, Stainless Steel.

Associated Tube Industries, Markham, Ont.

Tel. 416-475-6464 Fax: 416-475-5202.

(V.P. & G.M.) R. Scott Sweatman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Fahramet Steel Castings, Orillia, Ont.

Tel. 705-325-2781 Fax: 705-325-5887.

(Mgr. Int'l Mktg. & Sales) Roman Pankiw

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America. Foreign Reps. Kurten SRL, Caracas, Venezuela; Rodrawlsar Int., Couva, Trinidad; P.T. Nobi Putra Angkasa, Jakarta-Timur, Indonesia; Kubota America Corp., New York, NY, U.S.A.

Standard Tube Canada Inc., Woodstock, Ont.

Tel. 519-537-6671 Fax: 519-539-6804.

(V.P. Sales & Mktg.) Doug Boughner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Foreign Reps. Standard Tube Canada, Sterling Heights, MI, U.S.A.

TUBING, Steel.

Rice Engineering & Operating Ltd., Edmonton, Alta.

Tel. 403-469-1356 Fax: 403-469-2587.

(P. & Mgr.) Dave A. Hindley

Export: S. Central USA.

Standard Tube Canada Inc., Woodstock, Ont.

Tel. 519-537-6671 Fax: 519-539-6804.

(V.P. Sales & Mktg.) Doug Boughner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Foreign Reps. Standard Tube Canada, Sterling Heights, MI, U.S.A.

Tubco Products Inc., Pickering, Ont.

Tel. 416-839-1105 Fax: 416-839-1107.

(Asst. Plant Mgr.) Jim Doyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. W.A. Hawking Inc., Cleveland, OH, Kevin Koch Sales Inc., Langhorne, PA, U.S.A. Interest: Wiring devices for the appliance trade.

TUBING, Welded or Open Seam.

Associated Tube Industries, Markham, Ont.

Tel. 416-475-6464 Fax: 416-475-5202.

(V.P. & G.M.) R. Scott Sweatman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Cometic Technology Inc., Delhi, Ont.

Tel. 519-582-0710 Fax: 519-582-2792.

(V.P. Delhi AWT Div.) Lance Piper

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA. Interest: Would like to market existing products abroad and consider introducing new products to domestic market.

Standard Tube Canada Inc., Woodstock, Ont.

Tel. 519-537-6671 Fax: 519-539-6804.

(V.P. Sales & Mktg.) Doug Boughner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Foreign Reps. Standard Tube Canada, Sterling Heights, MI, U.S.A.

TUBING, Zirconium.

Nu-Tech Precision Metals Inc., Arnprior, Ont.

Tel. 613-623-6544 Fax: 613-623-8183.

(P. & G.M.) Sydney Aldridge

Export: Western Europe. Foreign Reps. New Metals & Chemicals Ltd., London, England.

TUBS, Laundry.

Spartan of Canada, Div. of Shostal Ltd., Lachine, Que.

Tel. 514-634-8981 Fax: 514-634-1696.

(P.) Harvey Blatt

Export: N.E. USA. Foreign Reps. Spartan Industries, NJ, U.S.A.

TURBINES, Gas. Aircraft (1); Industrial (2).

Rolls-Royce (Canada) Ltd., Lachine, Que.

Tel. 514-631-3541 Fax: 514-636-9939.

(V.P. Mktg. & Tech. Serv.) T.D. Cribbes

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Rolls-Royce Inc., Houston, TX, U.S.A.; Inter Rep S.A. de C.V., Mexico, D.F., Mexico; Commercial Trade Corp. Ltd., Grand Cayman, West Indies; Industrial Turbine Services, Maracaibo, Pequiven. Interest: Aerospace products and technology.

Westinghouse Canada Inc., Hamilton, Ont.

Tel. 416-528-8811 Fax: 416-528-8901.

(P. & C.E.O.) E.B. Priestner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan.

TURBINES, Hydraulic.

MIL Tracy/Sogex, Tracy, Que.

Tel. 514-743-3351 Fax: 514-743-3252.

(V.P.) Jacques C. Daignault

Export: N.E. USA, N.W. USA, Mexico, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, S. Asia (incl. India, Pakistan), South America.

TURBINES, Steam.

Westinghouse Canada Inc., Hamilton, Ont.

Tel. 416-528-8811 Fax: 416-528-8901.

(P. & C.E.O.) E.B. Priestner

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan.

TURNED GOODS, Wood.

Dynasty Wood Turning Ltd., St-Marc-des-Carrieres, Que.

Tel. 418-268-8755 Fax: 418-268-8791.

(Mgr.) Denis Moisan

Export: N.E. USA. Interest: Furniture components.

N W Wood Bending, Elmira, Ont.

(Prop.) Ervin W. Martin

Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA.

TURNSTILES.

Mote, R.F., Limited, Richmond Hill, Ont.

Tel. 416-884-5250 Fax: 416-737-5188.

(V.P.) Brian R. Mote

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Herr Industrial Inc., Lititz, PA, E S E Emmtronics, Indianapolis, IN, Rock Sales Inc., Des Plaines, IL, U.S.A. Interest: Custom sheet metal products to manufacture.

UMBRELLAS.

Atlas Group, Atlas Umbrella Manufacturers, The, Toronto, Ont.

Tel. 416-598-4747.

(P.) Henry S. Brenzel

Export: N.E. USA, S.E. USA.

U

UNDERCOATINGS, Protective, Automobile or Truck.

Vital Automotive Systems Inc., Milliken, Ont.

Tel. 416-299-0897 Fax: 416-298-4469.

(Mktg. Co-ord) Brad Olson

Export: N.E. USA, S.E. USA, N. Central USA, Australia, New Zealand, Central America/Caribbean. Interest: Automotive chemicals of all types.

UNDERWEAR, Athletic.

LWL Outerwear Manufacturers Ltd., Marieville, Que.

Tel. 514-658-1857 Fax: 514-460-7131.

(V.P.) Gerry Hardy

Export: N.E. USA, Western Europe, Japan. Interest: Men's and ladies fashion outerwear and children winter outerwear.

UNDERWEAR, Silk.

Romantic Night by Lilianne Inc., Downsview, Ont.

Tel. 416-665-6181 Fax: 416-665-1862.

(P.) L. Mann

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Western Europe, Japan. Interest: Laddies sleepwear.

UNIFORMS.

Burnett's & Struth Scottish Regalia Ltd., Barrie, Ont.

Tel. 705-728-3232 Fax: 705-728-2962.

(P.) Bill Burnett

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

Game Point Sports Ltd., Vancouver, B.C.

Tel. 604-321-4152 Fax: 604-321-7055.

(P.) Harish Dalpatram

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

UNIFORMS, Nurses', Maids', Institutional, etc.

Brooks, Marilyn, Boutique Inc., Toronto, Ont.

Tel. 416-367-5700.

(Sales Dir.) Martin Porter

Export: N.E. USA, S.W. USA. Interest: Our fashions and accessories produced in the Pacific region.

UNIT HEATERS.

Chromalox Inc., Rexdale, Ont.

Tel. 416-743-8000 Fax: 416-743-2911.

(V.P.Sales & Mktg.) Jack McQueston

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. Four Gay Eng. Co. Ltd., Wanchai, Hong Kong; Can Corp., North Yorkshire, England; Damin Sales, Edison, NJ, U.S.A.; C.E. Tang Yuk, Port of Spain, Trinidad. Interest: Any product/service related to electric comfort conditioning, electric process industrial heating and fresh air technology.

Turnbull and Sons Limited, Waterloo, Que.

Tel. 514-297-2555 Fax: 514-297-4770.

(V.P.) Wm. Turnbull Jr.

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East, Eastern Europe/U.S.S.R., South America. Foreign Reps. Eight manufacturers' agents in the USA.

Unifin International, Division KeepRite Inc., London, Ont.

Tel. 519-451-0230 Fax: 519-451-1732.

(Int'l S.M.) Tom Yu

Export: N.E. USA, S.E. USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. J.W. Harley Inc., Twinsburg, OH, Continental Concepts Inc., Carrollton, GA, U.S.A.; Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Hong Kong; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Pakistan; Charles Bergling & Co. AB, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan. Interest: Heat transformer.

UNLOADERS, Rail Car.

Mould-Tek Industries Inc., Scarborough, Ont.

Tel. 416-285-5400 Fax: 416-285-5432.

(V.P.) Ken Hoffman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Berg Chilling Systems Ltd., Woodale, IL, U.S.A.

UPHOLSTERY FABRICS.

Martin, J.B., Co., Limited, St. Jean, Que.

Tel. 514-658-6695 Fax: 514-347-4910.

(S.M.) Andre Robinson

Export: N.E. USA, N.W. USA, S.W. USA, Western Europe, Africa. Interest: Textiles composites.

UPHOLSTERY GOODS, Automobile.

Custom Trim Ltd., Waterloo, Ont.

Tel. 519-885-0500 Fax: 519-885-4193.

(P.) George Chuchman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Mexico, Western Europe, Japan. Foreign Reps. Trim Sales & Engineering Inc., Dearborn, MI, U.S.A.; Beat Hirtz, Zuerich, Switzerland.

URETHANE PRODUCTS, Castable.

ELP Products Ltd., Calgary, Alta.

Tel. 403-279-2407 Fax: 403-236-7919.

(P.) B. Ronellenfitch

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), South America. Foreign Reps. Fiberprep Inc., Taunton, MA, U.S.A.; E & M Lamort, Le Francois, France; Aikawa Iron Works Co. Ltd., Shizuoka-Shi, Japan. Interest: Products manufactured from solid cast polyurethanes.

UTENSILS, Cooking, Aluminum or Stainless Steel. See also Aluminum Ware.

Equipment Doyon Inc., Liniere, Que.

Tel. 418-685-3431 Fax: 418-685-3948.

(V.P.Sales) Maurice Doyon

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Africa, Eastern Europe/U.S.S.R., China/Hong Kong. Foreign Reps. General Carriage & Supplies Co. Inc., Windham, ME, Institutional & Supermarket Equip., Plantation, FL, Samson Inc., Burlingham, CA, Store Engineering Co., Youngtown, OH, Storemen Seocialty Inc., Harrisonburg, VA, Wetterau, Hazelwood, MO, City Wide Equipment Service Co., College Point, Sherwin Sales, Tonawanda, Resnick Equipment Inc., Mountindale, NY, Fesco Deli Systems, Seattle WA, Northwest Butcher's Supplies, Clarkamas, OR, Dawn Equipment Inc., Jackson, MI, Bond Burns Distributing, St-Louis, MO, Dawn Equipment Co., Ellenwood, GA, East Cost Tarr Heel Marketing, Charlotte, NC, Marsi Systems, San Antonio, TX, B.A.K.E. Marketing, Dickson, TN, U.S.A., Yue Po Engineering, Kowloon, Hong Kong, Groupe Sococo, Cameroun, Africa.

Everingham Brothers Limited, Brampton, Ont.

Tel. 416-457-7800 Fax: 416-457-7893.

(Chmn.) Stan W. Everingham

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean. Interest: Cookware related items.

VACCINES.

Continental Pharma Cryosan Inc., Montreal, Que.

Tel. 514-935-4004 Fax: 514-935-5370.

(Sr.V.P.) Donna K. Mayo

Export: Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, Japan, S. Asia (incl. India, Pakistan). Foreign Reps. Banpoh Trading Co. Ltd., Tokyo, Japan; Biopharm, S.A., Aubervilliers, France. Interest: Enzymes-heparinase and human protein immobilization technologies.

V

VALVES, Acid, Oil or Gasoline.

Fisher Controls Company of Canada Limited, Woodstock, Ont.

Tel. 519-658-9230 Fax: 519-421-5527.

(Sales Dir.) D. Lyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Fisher Controls International, Inc., Austin, TX, Marshalltown, IA, Fisher Control South Pacific Ltd., Singapore; Fisher Control S.A., Cernay, Asnieres Cedex, France; Fisher Controls Ltd., Leicester, Kent, England; Fisher Controles Do Barsil Ltda., Sao Paulo, Brazil; Fisher Controles De Mexico, Mexico.

VALVES, Acid Resistant.

Fisher Controls Company of Canada Limited, Woodstock, Ont.

Tel. 519-658-9230 Fax: 519-421-5527.

(Sales Dir.) D. Lyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Fisher Controls International, Inc., Austin, TX, Marshalltown, IA, Fisher Control South Pacific Ltd., Singapore; Fisher Control S.A., Cernay, Asnieres Cedex, France; Fisher Controls Ltd., Leicester, Kent, England; Fisher Controles Do Barsil Ltda., Sao Paulo, Brazil; Fisher Controles De Mexico, Mexico.

VALVES, Air.

M & I Heat Transfer Products Ltd., Mississauga, Ont.

Tel. 416-625-8551 Fax: 416-625-0846.

(Applications Engr.) M. Yazici

Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe, Middle East, S. Asia (incl. India, Pakistan). Foreign Reps. Ensertec Systems Dewey House, Hampshire, England; Dongduk Develop. Inc., Seoul, Korea; Andrew Yule & Co. Ltd., Calcutta, India. Interest: Custom air handling systems.

Spotton Inc., Mississauga, Ont.

Tel. 416-625-6400 Fax: 416-625-2686.

(V.P.Ops.) Brent McLurdy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

VALVES, Air, Automatic.

Fisher Controls Company of Canada Limited, Woodstock, Ont.

Tel. 519-658-9230 Fax: 519-421-5527.

(Sales Dir.) D. Lyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Fisher Controls International, Inc., Austin, TX, Marshalltown, IA, Fisher Control South Pacific Ltd., Singapore; Fisher Control S.A., Cernay, Asnieres Cedex, France; Fisher Controls Ltd., Leicester, Kent, England; Fisher Controles Do Barsil Ltda., Sao Paulo, Brazil; Fisher Controles De Mexico, Mexico.

Spotton Inc., Mississauga, Ont.

Tel. 416-625-6400 Fax: 416-625-2686.

(V.P.Ops.) Brent McLurdy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

VALVES, Ammonia.

Fisher Controls Company of Canada Limited, Woodstock, Ont.

Tel. 519-658-9230 Fax: 519-421-5527.

(Sales Dir.) D. Lyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Fisher Controls International, Inc., Austin, TX, Marshalltown, IA, Fisher Control South Pacific Ltd., Singapore; Fisher Control S.A., Cernay, Asnieres Cedex, France; Fisher Controls Ltd., Leicester, Kent, England; Fisher Controles Do Barsil Ltda., Sao Paulo, Brazil; Fisher Controles De Mexico, Mexico.

VALVES. Angle, Gate, Globe and Check (1); Air, Gas, Steam and Water Service (2); Back Pressure (3); Foot (4).

Fisher Controls Company of Canada Limited, Woodstock, Ont.

Tel. 519-658-9230 Fax: 519-421-5527.

(Sales Dir.) D. Lyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Fisher Controls International, Inc., Austin, TX, Marshalltown, IA, Fisher Control South Pacific Ltd., Singapore; Fisher Control S.A., Cernay, Asnieres Cedex, France; Fisher Controls Ltd., Leicester, Kent, England; Fisher Controles Do Barsil Ltda., Sao Paulo, Brazil; Fisher Controles De Mexico, Mexico.

Jenkins Canada Inc. and Concord Daugle Inc., Lachine, Que.

Tel. 514-637-5871 Fax: 514-637-4845.

(P.) Cliff Sarjeant

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Jenkins Valves Inc., Beacon Falls, CT, U.S.A. Interest: Flow control devices that we presently do not manufacture.

MIL Tracy/Sogex, Tracy, Que.

Tel. 514-743-3351 Fax: 514-743-3252.

(V.P.) Jacques C. Daignault

Export: N.E. USA, N.W. USA, Mexico, Africa, Eastern Europe/U.S.S.R., China/Hong Kong, S. Asia (incl. India, Pakistan), South America.

Monarch Industries Limited, Winnipeg, Man.

Tel. 204-786-7921 Fax: 204-889-9120.

(Exp. Sales Co-ord) Ken Grieve

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Kamash Co Int'l., Alexandria, Egypt; Marshall Fowler Ltd., Nairobi, Kenya; Thomas Peake & Co., Ltd., Port of Spain, Trinidad; Revensa, Guatemala; Caribbean Irrigation Sales, Santa Isabel, Puerto Rico. Interest: Water pumps, contractors equipment and hydraulics.

Spotton Inc., Mississauga, Ont.
Tel. 416-625-6400 Fax: 416-625-2686.
(V.P.Ops.) Brent McLurdy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Stream-Flo Industries Ltd., Edmonton, Alta.
Tel. 403-468-4433 Fax: 403-469-9853.
(Exp.Mgr.) Reg Cooper

Export: Western Europe, Australia, New Zealand. Foreign Reps. Arctic Technology, Abchorage, Alaska, U.S.A.; MKS SDN BHD, Kuala Lumpur, Malaysia; Sage Trading Ltd., Bangkok, Thailand; Pegier Hattersley, Victoria, Australia; Tech Trade, Sandnes, Norway; Master Flo Aberdeen, Aberdeen, Scotland; Stream Flo Industries Ltd., P.T. Sarana Alam Semesta, Jakarta, Indonesia.

VALVES, Automatic Equalizing, Stop, Check and Non-return.

Spotton Inc., Mississauga, Ont.
Tel. 416-625-6400 Fax: 416-625-2686.
(V.P.Ops.) Brent McLurdy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

VALVES, Ball.

Fisher Controls Company of Canada Limited, Woodstock, Ont.
Tel. 519-658-9230 Fax: 519-421-5527.
(Sales Dir.) D. Lyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Fisher Controls International, Inc., Austin, TX, Marshalltown, IA, Fisher Control South Pacific Ltd., Singapore; Fisher Control S.A., Cernay, Asnieres Cedex, France; Fisher Controls Ltd., Leicester, Kent, England; Fisher Controles Do Barsil Ltda., Sao Paulo, Brazil; Fisher Controles De Mexico, Mexico.

VALVES, Butterfly.

Fisher Controls Company of Canada Limited, Woodstock, Ont.
Tel. 519-658-9230 Fax: 519-421-5527.
(Sales Dir.) D. Lyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Fisher Controls International, Inc., Austin, TX, Marshalltown, IA, Fisher Control South Pacific Ltd., Singapore; Fisher Control S.A., Cernay, Asnieres Cedex, France; Fisher Controls Ltd., Leicester, Kent, England; Fisher Controles Do Barsil Ltda., Sao Paulo, Brazil; Fisher Controles De Mexico, Mexico.

VALVES, Compressor Check.

Durabla Canada Ltd., Belleville, Ont.
Tel. 613-966-1442 Fax: 613-966-1572.
(V.P.) J.M. Harris

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, S.E. Asia, South America. Interest: Rubber and plastic technology and fluid sealing products.

IIC Industries Ltd., Samia, Ont.
Tel. 519-336-0640 Fax: 519-336-4263.
(P.) P. Soiffer

Export: N. Central USA. Foreign Reps. Warco-Iic, Inc., Port Huron, MI, U.S.A. Interest: Compressor Valves.

VALVES, Electrically Operated.

Spotton Inc., Mississauga, Ont.
Tel. 416-625-6400 Fax: 416-625-2686.
(V.P.Ops.) Brent McLurdy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

VALVES, Hydraulically Operated.

Spotton Inc., Mississauga, Ont.
Tel. 416-625-6400 Fax: 416-625-2686.
(V.P.Ops.) Brent McLurdy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Teleflex (Canada) Limited, Richmond, B.C.
Tel. 604-270-6899 Fax: 604-270-7172.
(Marine Prod.Mgr.) Voler Sellman

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand.

VALVES, Needle.

Spotton Inc., Mississauga, Ont.
Tel. 416-625-6400 Fax: 416-625-2686.
(V.P.Ops.) Brent McLurdy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

VALVES, Nuclear.

Fisher Controls Company of Canada Limited, Woodstock, Ont.
Tel. 519-658-9230 Fax: 519-421-5527.
(Sales Dir.) D. Lyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Fisher Controls International, Inc., Austin, TX, Marshalltown, IA, Fisher Control South Pacific Ltd., Singapore; Fisher Control S.A., Cernay, Asnieres Cedex, France; Fisher Controls Ltd., Leicester, Kent, England; Fisher Controles Do Barsil Ltda., Sao Paulo, Brazil; Fisher Controles De Mexico, Mexico.

VALVES, Oxygen.

Fisher Controls Company of Canada Limited, Woodstock, Ont.
Tel. 519-658-9230 Fax: 519-421-5527.
(Sales Dir.) D. Lyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Fisher Controls International, Inc., Austin, TX, Marshalltown, IA, Fisher Control South Pacific Ltd., Singapore; Fisher Control S.A., Cernay, Asnieres Cedex, France; Fisher Controls Ltd., Leicester, Kent, England; Fisher Controles Do Barsil Ltda., Sao Paulo, Brazil; Fisher Controles De Mexico, Mexico.

VALVES, Pressure Reducing and Regulating.

Fisher Controls Company of Canada Limited, Woodstock, Ont.
Tel. 519-658-9230 Fax: 519-421-5527.
(Sales Dir.) D. Lyle

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Fisher Controls International, Inc., Austin, TX, Marshalltown, IA, Fisher Control South Pacific Ltd., Singapore; Fisher Control S.A., Cernay, Asnieres Cedex, France; Fisher Controls Ltd., Leicester, Kent, England; Fisher Controles Do Barsil Ltda., Sao Paulo, Brazil; Fisher Controles De Mexico, Mexico.

Spotton Inc., Mississauga, Ont.
Tel. 416-625-6400 Fax: 416-625-2686.
(V.P.Ops.) Brent McLurdy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

VALVES, Rubber.

Elasto-Valve Rubber Products Inc., Sudbury, Ont.
Tel. 705-675-3366 Fax: 705-675-1967.
(P.) Ian Watson

Export: N.E. USA, N. Central USA. Foreign Reps. Alpha Sales, McKeesport, PA, Virginia Valve Co. Corp., Salem, VA, Repp the Rep Inc., St. Louis, MO, Salo Degnan Inc., Hibbing, MN, Process Controls Inc., Albuquerque, NM, Flow Control Inc., Needham, MA, U.S.A.

VALVES, Safety and Relief.

Spotton Inc., Mississauga, Ont.
Tel. 416-625-6400 Fax: 416-625-2686.
(V.P.Ops.) Brent McLurdy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

VALVES, Two, Three and Four Way.

Spotton Inc., Mississauga, Ont.
Tel. 416-625-6400 Fax: 416-625-2686.
(V.P.Ops.) Brent McLurdy

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

VANITIES.

Spartan of Canada, Div. of Shostal Ltd., Lachine, Que.
Tel. 514-634-8981 Fax: 514-634-1696.
(P.) Harvey Blatt

Export: N.E. USA. Foreign Reps. Spartan Industries, NJ, U.S.A.

VARNISH, Acid and Alkali Resisting.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi

Export: Western Europe, Middle East, Central America/Caribbean.

VEGETABLES, Canned. Asparagus (1); Beans, Green or Wax (2); Beans, Lima (3); Beans, Red Kidney (3a); Beets (4); Carrots (5); Carrots and Peas (6); Corn (7); Peas (8); Pumpkin (9); Spinach (10); Tomatoes (11); Onions (12); Potatoes (13); Mixed Vegetables (14).

Cobi Foods Inc., Port Williams, N.S.
Tel. 902-542-5722 Fax: 902-542-4444.
(G.M.Forzen, F.S. & Export) Graydon K. Cox
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Japan, Central America/Caribbean.

Produits Ronald, Division de A.Lassonde & Fils Inc., Saint-Damase, Que.
Tel. 514-797-3303 Fax: 514-797-2389.
(G.M.) Jean Messier
Export: Western Europe, Central America/Caribbean.

VEGETABLES, Dehydrated.

Spony International Ltd., Calgary, Alta.
Tel. 403-273-2828 Fax: 403-248-2435.
(Exp.Mgr.) Herman Viases

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

VEGETABLES, Frozen. Asparagus (1); Beans, Green or Wax (2); Beans, Lima (3); Broccoli (4); Brussels Sprouts (5); Carrots (6); Cauliflower (7); Corn (8); Fiddleheads (9); French Fries (10); Mixed (11); Spinach (12); Onions (13); Peas (14); Potatoes (15); Squash (16); Turnips (17).

Cobi Foods Inc., Port Williams, N.S.
Tel. 902-542-5722 Fax: 902-542-4444.
(G.M.Forzen, F.S. & Export) Graydon K. Cox

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, Western Europe, Japan, Central America/Caribbean.

VEHICLES, All Terrain.

Ardcan Industries Ltd., Stony Plain, Alta.
Tel. 403-963-5110 Fax: 403-963-0241.
(V.P. & G.M.) George Pankewich

Export: Middle East, Africa, S. Asia (incl. India, Pakistan). Interest: Off Road Vehicles

Canadian Foremost Ltd., Calgary, Alta.
Tel. 403-272-3322 Fax: 403-273-8084.
(S.M.) Maurice E. Marwood

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

Ontario Drive & Gear Limited, New Hamburg, Ont.
Tel. 519-662-2840 Fax: 519-662-2421.
(Mktg.Mgr.) R.C. Archer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, S.E. Asia, Japan, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Crayford Special Equip., Herts, England; Realty Nominees, Qnsld., Australia; Marcon Pacific, Singapore; Occidental Occiport, Santiago, Chile. Interest: Products related to our field of specialty, off-road vehicles.

VEHICLES, Urban Transit.

Bombardier Inc., Mass Transit Div., Boucherville, Que.
Tel. 514-655-3830 Fax: 514-655-4257.
(Dir.Mktg. & Sales Int'l) Salem Wabby

Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe. Interest: Passenger rail vehicles.

VELVETS AND VELVETEENS.

Martin, J.B., Co., Limited, St. Jean, Que.
Tel. 514-658-6695 Fax: 514-347-4910.
(S.M.) Andre Robinson

Export: N.E. USA, N.W. USA, S.W. USA, Western Europe, Africa. Interest: Textiles composites.

VENEERS.

Lajambe Forest Products Limited, Sault Ste. Marie, Ont.
Tel. 705-759-1500 Fax: 705-759-5960.
(S.M.Europe) Steve Allen
Export: N. Central USA, S. Central USA, S.W. USA, S.E. Asia, Japan. Interest: White pine lumber.

Pannill Veneer Company, Ltd., Kitchener, Ont.
Tel. 519-742-5887 Fax: 519-742-3872.
(Mktg.Mgr.) Norman P. Vivash
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand. Foreign Reps. Pannill Industries Ltd., High Point, NC, U.S.A. Interest: Hardwood veneer.

VENTILATING APPARATUS, for Agriculture, Industry and Commerce.

Conservation Energy Systems Inc., Saskatoon, Sask.
Tel. 306-242-3663 Fax: 306-242-3484.
(P.) Richard W. Olmstead

Export: N.E. USA, N. Central USA, N.W. USA, Japan. Interest: Air Quality control, ventilation and filtration.

Flakt Ross Inc., LaSalle, Que.
Tel. 514-366-5160 Fax: 514-366-3608.
(V.P.Sales & Mktg.) Ed Siedlak
Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA, Western Europe, Africa, S.E. Asia, Australia, New Zealand, South America. Foreign Reps. Flakt Ross Inc., Appleton, WI, Marietta, GA, U.S.A. Interest: Pulp and paper drying technology.

VETERINARY PREPARATIONS. See also Medicines, Veterinary.

Vetrepharm Inc., London, Ont.
Tel. 519-685-5800 Fax: 519-685-8825.
(P.) Graeme McRae

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Africa, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Vetrepharm Inc., Athens, GA, U.S.A., Vetrepharm (Australasia) Pty. Ltd., Melbourne, Victoria, Australia; Caneire, Inverin Co., Ireland; Biotay S.A., Buenos-Aires, Argentina; Laboratorio Leivas Leite, Rio Grande do Sul, Barazil; Sur Andes Ltd., Santiago, Chile; Laboratorios Litton, Mexico; Techozoo Ltd., Bogota, Colombia; FumigacionesAereas del Pacifico S.A., El Salvador; Praemix Wirkstoff GmbH, Germany; Realsa, Guatemala; Agrina, Honduras; Techvet Laboratories Ltd., Auckland, New Zealand; Laboratorios Veterinarios S.A., Lima, Peru; Etual S.A., Uruguay. Interest: Veterinary or human biotechnologies and pharmaceuticals.

VIBRATION AND SHOCK MOUNTINGS.

Lo-Rez Vibration Control Ltd., Vancouver, B.C.
Tel. 604-879-2974 Fax: 604-879-6588.
(P.) T.W. Spaetgens

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, Japan, Australia, New Zealand. Interest: Earthquake protection devices such as shock mounts, snubbers, building isolation mountings, upper-floor dampers, etc.

VIBRATORS.

Dynapac Ltd., Milton, Ont.
Tel. 416-875-2800 Fax: 416-875-2888.
(P.) E.R. McKillen

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

VIBRATORS, Concrete.

Dynapac Ltd., Milton, Ont.
Tel. 416-875-2800 Fax: 416-875-2888.
(P.) E.R. McKillen
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe.

WADDING, Cotton and Synthetic. See also Batting, Wool and Cotton.

Stearns Canada Inc., Mississauga, Ont.
Tel. 416-270-4360 Fax: 416-270-5270.
(Exec.V.P.) Mike Lutes
Export: N.E. USA, Australia, New Zealand.

W

WAGONS, Dish for Restaurants.

Brute Kitchen Equipment Co. Ltd., Montreal, Que.
Tel. 514-731-9474 Fax: 514-342-7686.
(V.P.) Jason Balin

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean. Interest: Bakery ovens and equipment and foodservice equipment.

WAGONS, Farm.

N W Wood Bending, Elmira, Ont.
(Prop.) Ervin W. Martin
Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA.

WAGONS, Light Delivery, Spring Baggage, etc.

N W Wood Bending, Elmira, Ont.
(Prop.) Ervin W. Martin
Export: N. Central USA, S. Central USA, N.W. USA, S.W. USA.

WALKING AIDS.

Bryenton, E.L., & Assoc. Inc., Nepean, Ont.
Tel. 613-727-5800 Fax: 613-727-5130.
(Mktg.Mgr.) L.T. Szamosi
Export: S. Central USA, Western Europe. Foreign Reps. MSI, Atlanta, GA, U.S.A. Interest: Communications and health care.

WALL COATINGS.

Kryton International Inc., Vancouver B.C.
Tel. 604-324-8280 Fax: 604-324-8899.
(P. & C.E.O.) Ron Yuers

Export: N.E. USA, Mexico, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, China/Hong Kong. Interest: Coatings and chemicals.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi

Export: Western Europe, Middle East, Central America/Caribbean.

WALLPAPER.

Waldec of Canada Limited, Rexdale, Ont.
Tel. 416-248-6271 Fax: 416-248-2089.
(P.) Richard J. Boxer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Japan, Australia, New Zealand, South America. Interest: Wallpaper.

WALLPAPERS, Unprinted.

Ford, J., Ltée., Montreal, Que.
Tel. 418-842-4679 Fax: 418-844-5055.
(S.M.) Martin Farnsworth
Export: N.E. USA, N. Central USA.

WASHERS, Fasteners. Corrosion Resistant (Aluminum, Brass, Bronze, Stainless Steel, etc.) (1); Lock (2); Plate, SAE, Special (3); Bevel (4).

K-Flex Systems, Mississauga, Ont. L5A 2X2St. Catharines, Ont.
Tel. 416-270-3764 Fax: 416-270-4583.
(Exp.Mktg.Co-ord) Gerald A. Kocha
Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, China/Hong Kong, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean.

WATER, Distilled or Mineral.

Canadian Shield Spring Water Company Ltd., Sault Ste-Marie, Ont.
Tel. 705-759-7997 Fax: 705-949-2837.
(Exec.V.P.) Helen Gillespoe
Export: N.E. USA, S.E. USA, N. Central USA, N.W. USA.

F.B.I. Brands Ltd., Richmond, B.C.
Tel. 604-270-0102 Fax: 604-270-8112.
(G.M.) Dick Howard
Export: N.W. USA, S.W. USA, China/Hong Kong, Japan, Australia, New Zealand. Interest: Packing of fruit juices, drinks, soft drinks and bottled waters (spring and glacier).

Sun Mountain Beverages Ltd., Calgary, Alta.
Tel. 403-258-2898 Fax: 403-253-1842.
(C.E.O.) Wayne Johnson
Export: N.W. USA, S.W. USA. Interest: Softdrinks and bottled water.

WATER SOFTENERS AND PURIFIERS, Domestic or Industrial.

Envirogard Products Limited, Richmond Hill, Ont.
Tel. 416-884-9388 Fax: 416-884-3532.
(G.M.) Scott MacDonald
Export: N.E. USA, S.W. USA, N. Central USA. Interest: Domestic water treatment products.

WATER SOFTENING SYSTEMS.

Degremont Infilco Ltd., Lachine, Que.
Tel. 514-634-8011 Fax: 514-634-3102.
(V.P.) H. Mitchell
Export: Africa, China/Hong Kong, Central America/Caribbean, South America. Interest: Water and waste treatment equipment.

WATER STERILIZING APPARATUS.

Envirogard Products Limited, Richmond Hill, Ont.
Tel. 416-884-9388 Fax: 416-884-3532.
(G.M.) Scott MacDonald

Export: N.E. USA, S.W. USA, N. Central USA. Interest: Domestic water treatment products.

WATER TREATMENT EQUIPMENT.

Degremont Infilco Ltd., Lachine, Que.
Tel. 514-634-8011 Fax: 514-634-3102.
(V.P.) H. Mitchell

Export: Africa, China/Hong Kong, Central America/Caribbean, South America. Interest: Water and waste treatment equipment.

Gaco Systems Limited, Brantford, Ont.
Tel. 519-759-0270 Fax: 519-759-0505.
(P.) Paul Khurana

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, Africa, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Foreign Reps. Gaco Systems, Inc., Lockport, NY, U.S.A.; Gaco Systems De Venezuela C.A., Caracas, Venezuela; Gaco Systems India (Private) Ltd., Kirkee, India; Gacomex, Mexico City, Mexico.

WATERBEDS.

Halcyon Waterbed Inc., Downsview, Ont.
Tel. 416-636-7300 Fax: 416-636-8848.
(Exp.Co-ord) Lyn Wegener

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Japan.

Springwall Sleep Products, Moncton, N.B.
Tel. 506-532-4481 Fax: 506-532-8733.
(V.P.Sales & Mktg.) Boyd Kay
Export: N.E. USA.

WATERERS, Livestock.

Superior Precast, Shallow Lake, Ont.
Tel. 519-935-2211 Fax: 519-935-2174.
(P.) Eric Robinson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Japan. Interest: Plastic rotational moulding.

WATERPROOFING, Cement and Concrete.

Canadian Protective Products Inc., Pickering, Ont.
Tel. 416-686-1261 Fax: 416-686-7325.
(P. & G.M.) Michael J. Bryant

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America. Foreign Reps. Brytech Inc., Downers Grove, IL, U.S. Pro Tec Inc., Beachwood, OH, U.S.A.

FRC Composites Limited, Don Mills, Ont.
Tel. 416-449-1405 Fax: 416-449-0536.
(P. & G.M.) E. Karuks

Export: N.E. USA, S.E. USA, S.W. USA, Western Europe, Middle East, S.E. Asia. Foreign Reps. FRC Composites India Pvt. Ltd., New Delhi, India; Niels Tandrup, Bagsvard, Denmark.

Permaquik Corporation, Mississauga, Ont.
Tel. 416-564-6100 Fax: 416-564-6110.
(P.) H.H. Prout

Export: N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America.

WATERPROOFING COMPOUNDS.

FRC Composites Limited, Don Mills, Ont.
Tel. 416-449-1405 Fax: 416-449-0536.
(P. & G.M.) E. Karuks

Export: N.E. USA, S.E. USA, S.W. USA, Western Europe, Middle East, S.E. Asia. Foreign Reps. FRC Composites India Pvt. Ltd., New Delhi, India; Niels Tandrup, Bagsvard, Denmark.

Gemite Products Inc., Mississauga, Ont.
Tel. 416-672-2020 Fax: 416-672-6780.
(G.M.) Igor Nikolajev

Export: N. Central USA. Interest: Rigid insulation board and exterior wall coatings.

Milne, Alex, Associates Ltd., Brampton, Ont.
Tel. 416-790-0440 Fax: 416-790-0455.
(P.) Bill A. Milne

Export: N. Central USA, Western Europe, Australia, New Zealand. Foreign Reps. Fiber Glass-Evercoat, OH, Brailsford Assoc., MA, Bill Nelson Co., WA, U.S.A., See Tek Ltd., Scotland. Interest: Unique chemicals for industrial and domestic use, security and marine products.

Niagara Protective Coatings, Niagara Falls, Ont.
Tel. 416-356-1581 Fax: 416-354-2077.
(P.) Harry H. Karachi

Export: Western Europe, Middle East, Central America/Caribbean.

Permaquik Corporation, Mississauga, Ont.
Tel. 416-564-6100 Fax: 416-564-6110.
(P.) H.H. Prout

Export: N.W. USA, S.W. USA, Western Europe, Middle East, S.E. Asia, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America.

WAX, Bleached.

Dilmont Inc., Montreal, Que.
Tel. 514-272-5741 Fax: 514-277-5764.
(P.) B.R. Guihan

Export: N.E. USA, N. Central USA, N.W. USA, Africa, Central America/Caribbean.

WAX COMPOUNDS.

Dilmont Inc., Montreal, Que.
Tel. 514-272-5741 Fax: 514-277-5764.
(P.) B.R. Guihan

Export: N.E. USA, N. Central USA, N.W. USA, Africa, Central America/Caribbean.

WAX, Floor Polishing.

Aymor Ltd./Ltée., Montreal, Que.
Tel. 514-849-8074 Fax: 514-844-3114.
(Exec.V.P.) M. Chinics

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, China/Hong Kong, Australia, New Zealand, South America.

WEED REMOVAL EQUIPMENT, Aquatic.

Erectoweld Company Limited, Oakville, Ont.
Tel. 416-845-7597 Fax: 416-845-9223.
(P.) F. Bollinger

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand. Interest: Aquatic plant harvester and support equipment.

WEIGHING MACHINES. See also Scales.

Toledo Scale Canada Ltd., Mississauga, Ont.
Tel. 416-625-8112 Fax: 416-625-9288.
(V.P.Sales) R. Parent

Export: N. Central USA, Middle East, Africa, China/Hong Kong.

WEIGHTS, Balance.

Salmon, Thos., Mfg. Co. Ltd., Scarborough, Ont.
Tel. 416-752-6468 Fax: 416-752-6445.
(G.M.) Brian Duggan

Export: N.E. USA, S.E. USA, Western Europe, Middle East, Australia, New Zealand, South America.

Toledo Scale Canada Ltd., Mississauga, Ont.
Tel. 416-625-8112 Fax: 416-625-9288.
(V.P.Sales) R. Parent

Export: N. Central USA, Middle East, Africa, China/Hong Kong.

WELDING APPARATUS. Automatic Electric (1); Electric Arc (2); Oxy-Acetylene (3); Resistance (4); Spray Welding (5); Hard Facing (6); Ultrasonic (7); Robotic (8).

Continental Studwelding Ltd., Brampton, Ont.
Tel. 416-792-3650 Fax: 416-792-3711.
(Exp.Mgr.) Ken Laughren
Export: Western Europe, Middle East.

Eutectic Canada Inc., Pointe Claire, Que.
Tel. 514-695-7500 Fax: 514-695-8793.
(Exp.Mgr.) Bernard Pin
Export: N.E. USA, Western Europe, Africa, Central America/Caribbean.

OMHA Systems Inc., Windsor, Ont.
Tel. 519-734-8330 Fax: 519-734-6227.
(Mktg.Mgr.) Marc Levesque

Export: N.E. USA, N. Central USA, S. Central USA. Foreign Reps. MacDonald Fluid Power, Rochester Hills, Munro Sales Inc., Flint, Dick Hansen and Assoc., Grand Rapids, MI, Air and Hydraulics, Hackensack, NJ, Aedco Inc., Bertendorf IA, Bertelkamp Automation Inc., Knoxville, TN, Controls for Automation, Waltham, MA, R.R. Floody, Rockford, IL, Hughes Industrial Products Inc., Clarence, NY, Industrial Hydraulics Co. Inc., Brookfield, WI, Mapsco, Parma Heights, OH, OPG Inc., Pittsburgh, PA, Tiro Corp., Carmel, IN, Henry M. Wood Co., Cincinnati, OH, R.S. Weiss Co. Inc., Baltimore, MD, U.S.A. Interest: Any opportunity to establish mutual beneficial relationship would be examined.

Recastco Inc., Burlington, Ont.
Tel. 416-527-4001 Fax: 416-522-4866.
(P.) Craig Templeton

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Foreign Reps. Hilti Steel Indsutry Div., Brunswick, OH, U.S.A. Interest: Patented process for welding repair of cast iron moulds and heavy C.I. as used in steel manufacturing.

WELDING, Electric (Contract).

Eureka Tool Steel Welding Products Ltd., Hamilton, Ont.
Tel. 416-545-3006 Fax: 416-545-8954.
(S.M.) Edward G. Cernick

Export: N.E. USA, Western Europe, Middle East, Japan, South America.

WELDING, Friction.

A.R.D. Industries Ltd., Cambridge, Ont.
Tel. 519-622-1652 Fax: 519-622-1358.
(Off. Mgr.) L. Marriott

Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA. Interest: Friction welded components

WELDING, Oxy-Acetylene (Contract).

Eureka Tool Steel Welding Products Ltd., Hamilton, Ont.
Tel. 416-545-3006 Fax: 416-545-8954.
(S.M.) Edward G. Cernick

Export: N.E. USA, Western Europe, Middle East, Japan, South America.

WELDING RODS, Aluminum.

Eutectic Canada Inc., Pointe Claire, Que.
Tel. 514-695-7500 Fax: 514-695-8793.
(Exp.Mgr.) Bernard Pin

Export: N.E. USA, Western Europe, Africa, Central America/Caribbean.

WELDING RODS, Brass, Copper, Tobin, Phosphor, Manganese Bronze and Nickel-Manganese.

Eutectic Canada Inc., Pointe Claire, Que.
Tel. 514-695-7500 Fax: 514-695-8793.
(Exp.Mgr.) Bernard Pin

Export: N.E. USA, Western Europe, Africa, Central America/Caribbean.

WELDING RODS, Cobalt, Chrome, and Tungsten Alloy.

Eutectic Canada Inc., Pointe Claire, Que.
Tel. 514-695-7500 Fax: 514-695-8793.
(Exp.Mgr.) Bernard Pin

Export: N.E. USA, Western Europe, Africa, Central America/Caribbean.

WELDING RODS. For Electric Arc Welding (1); For Acetylene Gas Welding (2).

Eutectic Canada Inc., Pointe Claire, Que.
Tel. 514-695-7500 Fax: 514-695-8793.
(Exp.Mgr.) Bernard Pin

Export: N.E. USA, Western Europe, Africa, Central America/Caribbean.

WELDMENTS.

A.R.D. Industries Ltd., Cambridge, Ont.
Tel. 519-622-1652 Fax: 519-622-1358.
(Off. Mgr.) L. Marriott
 Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA.
 Interest: Friction welded components

National Engineering & Science Associates Inc., Stratford, Ont.
Tel. 519-271-6710 Fax: 519-271-6454.
(V.P. Engr'g) Kathleen Engberg
 Export: N.E. USA, S.E. USA.

WHEAT GLUTEN.

Ogilvie Mills Ltd., Montreal, Que.
Tel. 514-866-7961 Fax: 514-866-0109.
(Exp. Mgr., Flour) Jan MacKinnon
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

WHEELCHAIRS AND ACCESSORIES.

Canadian Posture & Seating Centre (1988) Inc., Kitchener, Ont.
Tel. 519-743-8224 Fax: 519-743-5352.
(P.) Phil Mundy
 Export: N.E. USA, N. Central USA, Western Europe, Central America/Caribbean. Interest: Rehabilitation products and home care medical devices.

Garaventa (Canada) Ltd., Surrey, B.C.
Tel. 604-594-0422 Fax: 604-594-9915.
(Exp. Mgr.) Gordon Smith
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, S.E. Asia, China/Hong Kong, Japan, Australia, New Zealand, Central America/Caribbean, South America. Foreign Reps. Associated Engineers Ltd., Lowloon, Hong Kong; G&T S.R.L., Buenos Aires, Argentina; Goldstar Industrial Machinery Division, Seoul, Korea; Handling Equipment (N.Z.) Ltd., Auckland, New Zealand; Japn Abilities Inc., Tokyo, Japan; P.R. King & Sons, Marrickville, N.S.W., Australia; Yeou Shyang Industrial Ltd., Taipei, Taiwan.

WHEELS, Agricultural Equipment.

Canadian Tool & Die Ltd., Winnipeg, Man.
Tel. 204-453-6833 Fax: 204-453-3803.
(S.M.) Patrick McManus
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. Aspen R.J. Inc., Seattle, WA, O.K. Industrial Sales, Tulsa, OK, R.A. Hughes Company, Champaign, IL, U.S.A. Interest: Parts manufacturing in steel and cast iron materials.

WHEELS, Ball Bearing.

Faultless Manufacturing Inc., Waterloo, Ont.
Tel. 519-885-5550 Fax: 519-885-4081.
(Sales & Mktg. Mgr.) Gary W. Johnson
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America. Interest: Office furniture chair components, accessories and casters.

WHEELS, Grinding.

Abmast Inc., Montreal, Que.
Tel. 514-321-3572 Fax: 514-321-1893.
(V.P.) Johan Van Vugt
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, S.W. USA. Foreign Reps. Abmast Abrasives Corp. N.J., USA Interest: Coated abrasives/diamond wheels

WHEELS, Iron, Grooved.

Faultless Manufacturing Inc., Waterloo, Ont.
Tel. 519-885-5550 Fax: 519-885-4081.
(Sales & Mktg. Mgr.) Gary W. Johnson
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America. Interest: Office furniture chair components, accessories and casters.

WHEELS, Roller-Bearing.

Faultless Manufacturing Inc., Waterloo, Ont.
Tel. 519-885-5550 Fax: 519-885-4081.
(Sales & Mktg. Mgr.) Gary W. Johnson
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America. Interest: Office furniture chair components, accessories and casters.

WHEELS, Solid Rubber-tired or Urethane.

Faultless Manufacturing Inc., Waterloo, Ont.
Tel. 519-885-5550 Fax: 519-885-4081.
(Sales & Mktg. Mgr.) Gary W. Johnson
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America. Interest: Office furniture chair components, accessories and casters.

Société Manufacturière RO-MA Inc., Shawinigan Sud, Que.
Tel. 819-537-8881 Fax: 819-537-0984.
(Admin. Asst.) Jean Arvais
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Interest: Casters and wheels.

WHEELS, Trolley.

Faultless Manufacturing Inc., Waterloo, Ont.
Tel. 519-885-5550 Fax: 519-885-4081.
(Sales & Mktg. Mgr.) Gary W. Johnson
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, China/Hong Kong, Australia, New Zealand, Central America/Caribbean, South America. Interest: Office furniture chair components, accessories and casters.

WHEY, Condensed or Powdered.

Saputo Cheese Limited, St-Leonard, Que.
Tel. 514-328-6662 Fax: 514-328-3328.
(G.M. Int'l Sales) Rene Primeau
 Export: N.E. USA, Japan, S. Asia (incl. India, Pakistan).
 Interest: Cheese and cheese by-products.

WINCHES.

Can Do All Marine (1983) Ltd., New Westminster, B.C.
Tel. 604-524-0355.
(P.) Peter T. Sephton
 Export: N.W. USA. Interest: Commercial fishing equipment.

Hepburn, John T., Limited, Mississauga, Ont.
Tel. 416-671-2200 Fax: 416-671-0499.
(V.P. Sales & Mktg.) Ray Pilon
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, S.E. Asia, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Heavy machinery or equipment for mining, steel, power generating and other industries.

Jeamar Winches Ltd., Richmond Hill, Ont.
Tel. 416-889-7853 Fax: 416-889-3795.
(P.) Ben Aston
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

WINCHES, Electric.

Jeamar Winches Ltd., Richmond Hill, Ont.
Tel. 416-889-7853 Fax: 416-889-3795.
(P.) Ben Aston
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

WINCHES, Hydraulic.

Jeamar Winches Ltd., Richmond Hill, Ont.
Tel. 416-889-7853 Fax: 416-889-3795.
(P.) Ben Aston
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Middle East, S. Asia (incl. India, Pakistan), Central America/Caribbean, South America.

Lantec Industries Inc., Langley, B.C.
Tel. 604-530-0737 Fax: 604-530-2889.
(V.P. Mktg.) K.A. McIntyre
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Australia, New Zealand, South America. Interest: Technology transfer, also manufacturing and marketing in another country.

WINCHES, Seine, Anchor, Beam Troll.

Can Do All Marine (1983) Ltd., New Westminster, B.C.
Tel. 604-524-0355.
(P.) Peter T. Sephton
 Export: N.W. USA. Interest: Commercial fishing equipment.

WIND GENERATORS.

Thermax Energy Corporation Limited, Vankleek Hill, Ont.
Tel. 802-658-1098.
(V.P.) Colin C. Kerr
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Europe/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia/New Zealand, Central America/Caribbean, S. America.

WINDOWS, Aluminum. Plastic Covered (1); Thermally Broken (2).

C T Windows Limited, Pickering, Ont.
Tel. 416-839-4933 Fax: 416-420-1074.
(Tech. Dir.) Sunil Tarneja
 Export: N. Central USA, N.W. USA, S. Asia (incl. India, Pakistan).

Renocan Industries Ltd., London, Ont.
Tel. 519-452-1460 Fax: 519-452-8571.
(V.P.) Nicholas John Allen
 Export: N.E. USA. Interest: Windows, doors and sunrooms.

Repla Limited, Oakville, Ont.
Tel. 416-844-1271 Fax: 416-844-0672.
(S.M.) Franz Huebel
 Export: N. Central USA.

Rollag Manufacturing Corporation, Mississauga, Ont.
Tel. 416-670-1014 Fax: 416-670-1018.
(G.M.) Peter Glodowski
 Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Central America/Caribbean.

WINDOWS, Plastic.

Polyco Window, Weyburn, Sask.
Tel. 306-842-3766 Fax: 306-842-0484.
(Mktg. Mgr.) Doanld J. Dolgupol
 Export: N. Central USA, N.W. USA.

Repla Limited, Oakville, Ont.
Tel. 416-844-1271 Fax: 416-844-0672.
(S.M.) Franz Huebel
 Export: N. Central USA.

WINDOWS, Steel. Plastic Covered (1); Thermally Broken (2).

C T Windows Limited, Pickering, Ont.
Tel. 416-839-4933 Fax: 416-420-1074.
(Tech. Dir.) Sunil Tarneja
 Export: N. Central USA, N.W. USA, S. Asia (incl. India, Pakistan).

WINDOWS, Wood. Plastic Covered (1); Prefinished (2).

Lock-Wood Ltd., Scoudouc, N.B.
Tel. 506-532-4463 Fax: 506-532-5532.
(V.P. Sales & Mktg.) G.M. Copeland
 Export: N.E. USA. Foreign Reps. Waldron Sales, Norwell, MA, U.S.A.

Polyco Window, Weyburn, Sask.
Tel. 306-842-3766 Fax: 306-842-0484.
(Mktg. Mgr.) Doanld J. Dolgupol
 Export: N. Central USA, N.W. USA.

WINDSHIELDS. Automotive (1); Boat (2).

Pyramid Transit Products Ltd., Pointe Claire, Que.
Tel. 514-694-3631 Fax: 519-694-0548.
(G.M.) Guy Pajot

Export: N.E. USA, N.W. USA, Central America/Caribbean. Foreign Reps. Freeman Marine Inc., Gold Beach, OR, U.S.A. Interest: Any product used by manufacturers or users of transportation equipment (ships, buses, off-road vehicles, railway and rapid transit cars and locomotives).

WINE MAKING KITS.

Interdevo Canada Limited, Willowdale, Ont.
Tel. 416-222-5123.
(Mgr.) N. Aziz Nasr

Export: N.E. USA, N. Central USA, S. Central USA, N.W. USA, Middle East, Africa, S.E. Asia.

WINES.

Hillebrand Estates Winery Limited, Niagara-on-the-Lake, Ont.
Tel. 416-468-3201 Fax: 416-468-4789.
(Dir. Mktg.) Glenn Hunt

Export: Western Europe, China/Hong Kong, Japan.

WIRE ASSEMBLIES, Harness, Insulated, Automotive, Radio, etc.

B.N. Custom Cables Canada Inc., St-Chrysostome, Que.
Tel. 514-826-0301 Fax: 514-826-0307.
(P.) Kyrke Nussey

Export: S.E. USA. Interest: Communication wire and cable.

Capulum Cable Technologies Ltd., Kanata, Ont.
Tel. 613-591-6500 Fax: 613-591-3806.
(P.) W. Jim Wood

Export: S.E. USA, N.W. USA, Western Europe. Interest: Cable assemblies and fiber optic assemblies.

Conductive Technologies Incorporated, Mississauga, Ont.
Tel. 416-629-4332 Fax: 416-629-3930.
(P.) John White

Export: N.E. USA, S.E. USA, N.W. USA. Interest: Military harnesses for aerospace and defence related industries.

Dominion Group Inc., The, Scarborough, Ont.
Tel. 416-296-9890 Fax: 416-296-9895.
(P.) Brian Houghton

Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA, Mexico. Foreign Reps. Western of Texas, El Paso, TX, U.S.A.

Electro Canada, Toronto, Ont.
Tel. 416-785-6070 Fax: 416-785-6078.
(P. & G.M.) Craig J. Christie, P.Eng.

Export: N.E. USA, S.E. USA, N. Central USA. Interest: Flexible cords (electric), power supply cords, wire harnesses and cable assemblies.

Marsland Industries Limited, Waterloo, Ont.
Tel. 519-746-1140 Fax: 519-746-4901.
(P. & C.E.O.) James W. Marsland

Export: N. Central USA, S. Central USA. Interest: Electromechanical/electronics products for aerospace machines, medical equipment and sonar equipment.

Northern Technologies Corp., Markham, Ont.
Tel. 416-475-9320 Fax: 416-475-5719.
(C.O.O.) Joh DiPietro

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Australia, New Zealand. Foreign Reps. Techniques Electroniques Electriques Equipment, Albi, Radiall/T.E.E.E., S Bois, France; Comtronic GmbH, Munchen, Germany; Hardware Dynamics Ltd., Hampshire, England. Interest: Connector products.

WIRE BRAID.

Micro Wire Products (1980) Ltd., Stoney Creek, Ont.
Tel. 416-664-2110 Fax: 416-664-4032.
(P.) D.G. MacDonald

Export: N.E. USA. Interest: Fine wire fabricating technology.

WIRE, Brass.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

WIRE, Brick and Tile Cutting.

Hamilton Wire Products Ltd., Hamilton, Ont.
Tel. 416-549-3525 Fax: 416-549-5548.
(P.) Edward P. Harrison

Export: S. Central USA, S.W. USA, Western Europe.

WIRE, Bronze.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

WIRE, Coiled.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico. Interest: Products precision mechanical springs.

Gerrard-Ovalstrapping, Division of EII Limited, Burlington, Ont.
Tel. 416-632-3662 Fax: 416-639-2290.
(P. & G.M.) Jack E. White

Export: S.E. USA, N.W. USA, Western Europe, Africa, S.E. Asia, Australia, New Zealand. Interest: Tying of bales of pulp.

Micro Wire Products (1980) Ltd., Stoney Creek, Ont.
Tel. 416-664-2110 Fax: 416-664-4032.
(P.) D.G. MacDonald

Export: N.E. USA. Interest: Fine wire fabricating technology.

WIRE. Copper (1); Coppered (2).

Micro Wire Products (1980) Ltd., Stoney Creek, Ont.
Tel. 416-664-2110 Fax: 416-664-4032.
(P.) D.G. MacDonald

Export: N.E. USA. Interest: Fine wire fabricating technology.

Wolverine Tube (Canada) Inc., London, Ont.
Tel. 519-455-0770 Fax: 519-455-9238.
(Cust.Serv.Rep.) W.H. Pietzker

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Western Europe, Middle East, Africa, China/Hong Kong, Australia, New Zealand. Foreign Reps. J.D. Korine, Israel; Kungcheng Trading Co., Taiwan.

WIRE, Flat, Oval, Square or Shaped.

Gerrard-Ovalstrapping, Division of EII Limited, Burlington, Ont.
Tel. 416-632-3662 Fax: 416-639-2290.
(P. & G.M.) Jack E. White

Export: S.E. USA, N.W. USA, Western Europe, Africa, S.E. Asia, Australia, New Zealand. Interest: Tying of bales of pulp.

WIRE GOODS.

Gerrard-Ovalstrapping, Division of EII Limited, Burlington, Ont.
Tel. 416-632-3662 Fax: 416-639-2290.
(P. & G.M.) Jack E. White

Export: S.E. USA, N.W. USA, Western Europe, Africa, S.E. Asia, Australia, New Zealand. Interest: Tying of bales of pulp.

Wirco Products Ltd., London, Ont.
Tel. 519-681-2100 Fax: 519-681-3021.
(V.P.) R.W. Scafe

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. R.A. Smith and Assoc., Roghester, MI, U.S.A.

WIRE MESH.

Mar-Con Wire Belt Inc., Richmond, B.C.
Tel. 604-278-8922 Fax: 604-278-8938.
(P.) Michael H.L. Chiu

Export: N.W. USA. Interest: Food processing equipment.

WIRE SPECIALTIES. See also Wire Goods and Specific Headings.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico. Interest: Products precision mechanical springs.

Slacan, A Division of Salter Industries Inc., Brantford, Ont.
Tel. 519-758-8888 Fax: 519-758-1881.
(V.P.Sales & Mktg.) J.W. Spencer

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Africa, S. Asia (incl. India, Pakistan), South America.

WIRE, Spring and Mattress.

Stelco Inc., Hamilton, Ont.
Tel. 416-528-2511 Fax: 416-528-4412.
(V.P. & G.M.) L. Simpson

Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan. Interest: Steel related technology and products.

WIRE, Stainless, Acid-Resisting, Heat-Resisting.

Fitzgerald McAvoy Wire Goods Limited, Rexdale, Ont.
Tel. 416-743-7526 Fax: 416-748-9660.
(G.M.) G.T. Kohoe

Export: N.E. USA, N. Central USA.

WIRE, Steel.

Stelco Inc., Hamilton, Ont.
Tel. 416-528-2511 Fax: 416-528-4412.
(V.P. & G.M.) L. Simpson

Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan. Interest: Steel related technology and products.

WIRE, Straightened and Cut.

Bohne Spring Industries Limited, Etobicoke, Ont.
Tel. 416-231-9000 Fax: 416-231-5365.
(Inside Sales Co-ord) Donna Simpson

Export: S.E. USA, N. Central USA, S.W. USA, Mexico. Interest: Products precision mechanical springs.

Gerrard-Ovalstrapping, Division of EII Limited, Burlington, Ont.
Tel. 416-632-3662 Fax: 416-639-2290.
(P. & G.M.) Jack E. White

Export: S.E. USA, N.W. USA, Western Europe, Africa, S.E. Asia, Australia, New Zealand. Interest: Tying of bales of pulp.

Wirco Products Ltd., London, Ont.
Tel. 519-681-2100 Fax: 519-681-3021.
(V.P.) R.W. Scafe

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico. Foreign Reps. R.A. Smith and Assoc., Roghester, MI, U.S.A.

WIRE, Welding.

Eureka Tool Steel Welding Products Ltd., Hamilton, Ont.
Tel. 416-545-3006 Fax: 416-545-8954.
(S.M.) Edward G. Cernick

Export: N.E. USA, Western Europe, Middle East, Japan, South America.

Eutectic Canada Inc., Pointe Claire, Que.
Tel. 514-695-7500 Fax: 514-695-8793.
(Exp.Mgr.) Bernard Pin

Export: N.E. USA, Western Europe, Africa, Central America/Caribbean.

Recastco Inc., Burlington, Ont.
Tel. 416-527-4001 Fax: 416-522-4866.
(P.) Craig Templeton

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Foreign Reps. Hilti Steel Industry Div., Brunswick, OH, U.S.A. Interest: Patented process for welding repair of cast iron moulds and heavy C.I. as used in steel manufacturing.

Stelco Inc., Hamilton, Ont.

Tel. 416-528-2511 Fax: 416-528-4412.
(V.P. & G.M.) L. Simpson

Export: N.E. USA, S.E. USA, N. Central USA, Mexico, Western Europe, S.E. Asia, China/Hong Kong, Japan.
Interest: Steel related technology and products.

WIRING DEVICES.

Dominion Group Inc., The, Scarborough, Ont.

Tel. 416-296-9890 Fax: 416-296-9895.
(P.) Brian Houghton

Export: N.E. USA, S.E. USA, N. Central USA, S.W. USA, Mexico. Foreign Reps. Western of Texas, El Paso, TX, U.S.A.

WOOD MILLWORK. Window Sash (1); Window Frames (2); Complete Pre-Fit Window Units (3); Doors (4); Door Frames (5); Pre-Hung Door Frame Units (6); Trim (7); Mouldings (8); Architectural (9).

Dynasty Wood Turning Ltd., St-Marc-des-Carrieres, Que.

Tel. 418-268-8755 Fax: 418-268-8791.
(Mgr.) Denis Moisan

Export: N.E. USA. Interest: Furniture components.

Gillanders, Jas. F., Co. Limited, Toronto, Ont.

Tel. 416-259-5446 Fax: 416-259-5614.
(V.P.Contract Mfg. & Admin.Serv.) Bill Vincent

Export: N.E. USA, S. Central USA, Central America/Caribbean. Interest: Custom millwork, office furniture and wood products.

Jones Wood Industries Inc., Agincourt, Ont.

Tel. 416-291-8457 Fax: 416-291-4299.
(S.M.) David Powley

Export: N.E. USA, Western Europe.

Lyle Forest Products Ltd., Chilliwack, B.C.

Tel. 604-792-8524 Fax: 604-792-4298.
(P.) Robert Lester

Export: N.E. USA, N.W. USA, Western Europe, Japan, Australia, New Zealand.

Ontario Cabinet Makers (Windsor) Limited, Windsor, Ont.

Tel. 519-969-9164 Fax: 519-969-0122.

(G.M.) Roy V. Pellarin

Export: N.E. USA.

Wilson, J.A., Display Ltd., Mississauga, Ont.

Tel. 416-625-9200 Fax: 416-625-3199.
(Dir.Store Plan'g) Dick Henderson

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA. Foreign Reps. Ed Looney Assoc., Simsbury, CT, Troy Kendall, Glencoe, AL, Tim Peterson, San Anselmo, CA, Seal Manufacturing Co., Beaumont, TX, Creative Store Fixtures, Warren, MI, John R. Pawlak & Assoc., Willoughby, OH, U.S.A. Interest: Willing to consider the realted store fixture products that would be of interest to our existing customer base.

Wood Decor Ltd., Minto, N.B.

Tel. 506-327-3363 Fax: 506-327-6900.
(P. & G.M.) Bertin P. Pelletier

Export: N.E. USA, N. Central USA, Japan.

WOOD SPECIALTIES.

Blier Inc., St.Hubert, Que.

Tel. 514-676-1863 Fax: 514-676-5673.
(C.E.O.) Jean-G. LaRocque

Export: N.E. USA. Foreign Reps. Mahan Associates, Blue Bell, PA, U.S.A.

Palmer, R.L., Manufacturing Ltd., Kamloops, B.C.

Tel. 604-579-9234 Fax: 604-579-5122.
(S.) Colene Palmer

Export: N.E. USA, N. Central USA, N.W. USA. Foreign Reps. H.A. Stiles Co., Westbrook, ME, U.S.A.

WORK STATIONS, Office.

Fournier Stands Mfg. of Canada Ltd., Winnipeg, Man.

Tel. 204-633-6180 Fax: 204-633-8232.
(P.) Jonas Sammons

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Middle East. Foreign Reps. Fournier Furniture Corp., Minneapolis, MN, U.S.A.
Interest: Ready to assemble furniture and furniture parts.

X-RAY APPARATUS AND EQUIPMENT.

B.C. Medical Ltd., St-Hubert, Que.

Tel. 514-443-4996 Fax: 514-443-0423.
(P.) Pierre Charrier

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA, Mexico, Western Europe, Middle East, Africa, Eastern Eorope/U.S.S.R., S.E. Asia, China/Hong Kong, Japan, S. Asia (incl. India, Pakistan), Australia, New Zealand, South America. Interest: Medical imaging.

Y

YARNS, Synthetic Fibre, Nylon, Orlon, Polypropylene, Polyester, Terylene, Acrilan, etc.

Canada Cordage Inc., Kitchener, Ont.

Tel. 519-745-7391 Fax: 519-745-4290.
(Dir. Mktg. & Sales) Peter Donoghue

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA, N.W. USA, S.W. USA.

Strutex Fibres Limited, Waterloo, Ont.

Tel. 519-884-2030 Fax: 519-884-3443.
(V.P.Mktg. & Mfg.) J.C. Holmes

Export: S.E. USA, S.W. USA, Western Europe, Middle East, Africa, S.E. Asia, S. Asia (incl. India, Pakistan), Australia, New Zealand, Central America/Caribbean, South America.

YARNS, Worsted.

Dawtex Industries Division of Pickering Distributors Inc., Mississauga, Ont.

Tel. 416-238-1645 Fax: 416-238-5946.
(P. & G.M.) Y. Dawood

Export: N.E. USA, S.E. USA, N. Central USA, S. Central USA. Interest: Europe, East Europe, Middle East and Japan.

YEAST.

Lallemand Inc., Montreal, Que.

Tel. 514-522-2133 Fax: 514-522-2884.
(P.) Jean Chagnon

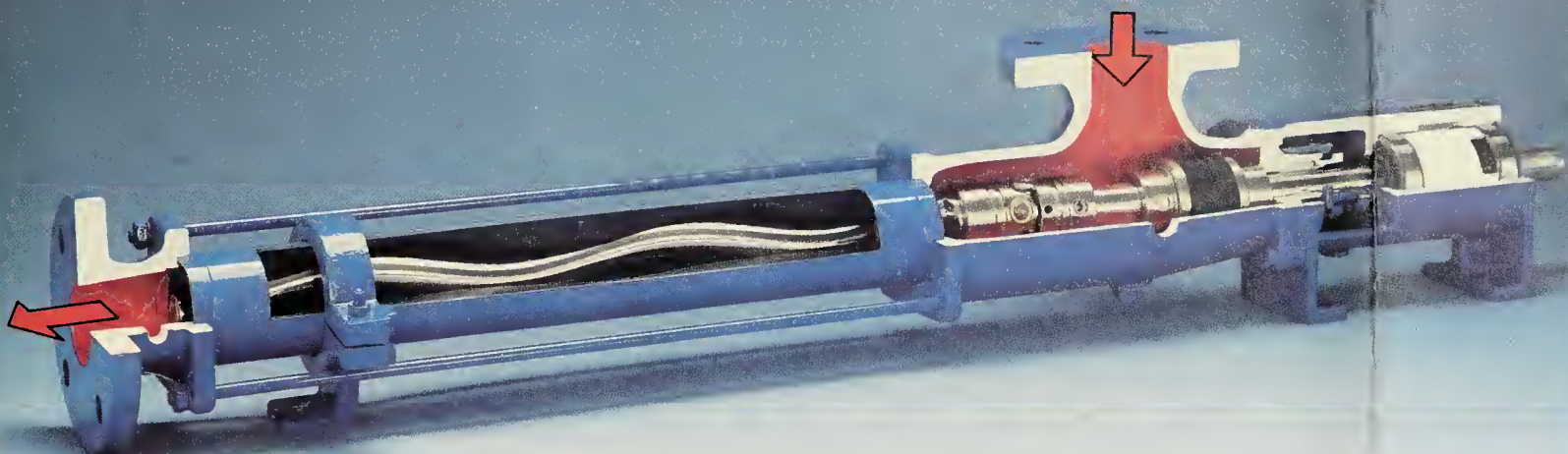
Export: N.E. USA, N. Central USA, S.W. USA, Mexico, Western Europe, Africa, Japan, Australia, New Zealand, South America.

NOTES

NOTES

NOTES

If you like Moyno ... You'll love Bornemann!



Reduced rubbing velocity less wear!

With Bornemann's progressive cavity pump design, the pitch of the rotor and stator have been increased while the diameter of the rotor has been decreased.

Result: Bornemann effectively increases the life of both rotor and stator.

Reduced bearing loads.

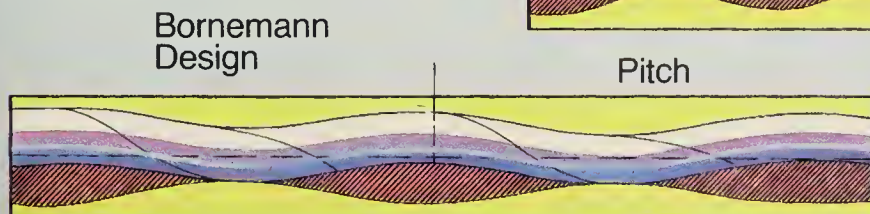
Reduced back-pressure (or thrust) against the rotor means lighter axial loading – and less load stress on the bearings and universal joint.

The difference in thrust loading between the Bornemann design and a conventional cavity pump of equal capacity can be as high as 60%!

Lower shear stress.

The Bornemann rotor design is much less eccentric than previous designs.

Even though all progressive cavity designs are low shear pumps, you'll find ours gives even better handling of shear-sensitive liquids.



Rugged, efficient Cardan joint.

The Cardan joint in the Bornemann pump is a simple, easy-to-service version of a proven universal joint as used by the automotive industry.

Without complex gears, it gives highly efficient power transmission over the full range of drive angles required by the pump. It offers longer times between service, and less downtime.

The right pump for each application.

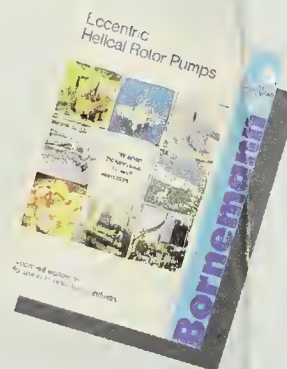
Bornemann has pumps to handle all types of liquids, of low or high viscosities, abrasive or non-abrasive; liquids containing solids or fibrous matter; and media with entrained gases.

Bornemann progressive cavity pumps come in a full range of sizes and

configurations. One, two and four-stage models are available with capacities up to 400 m³/hr (1750 US GPM) and pressures up to 100 bar (1450 psi).

Free technical data.

For more information about the most advanced progressive cavity pump design in North America, contact Bornemann for free technical literature.



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Teflon, Nylon, Steel, Stainless
Copper, Polyethylene, Etc.

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Compression, Flare, Flareless, Braze
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E

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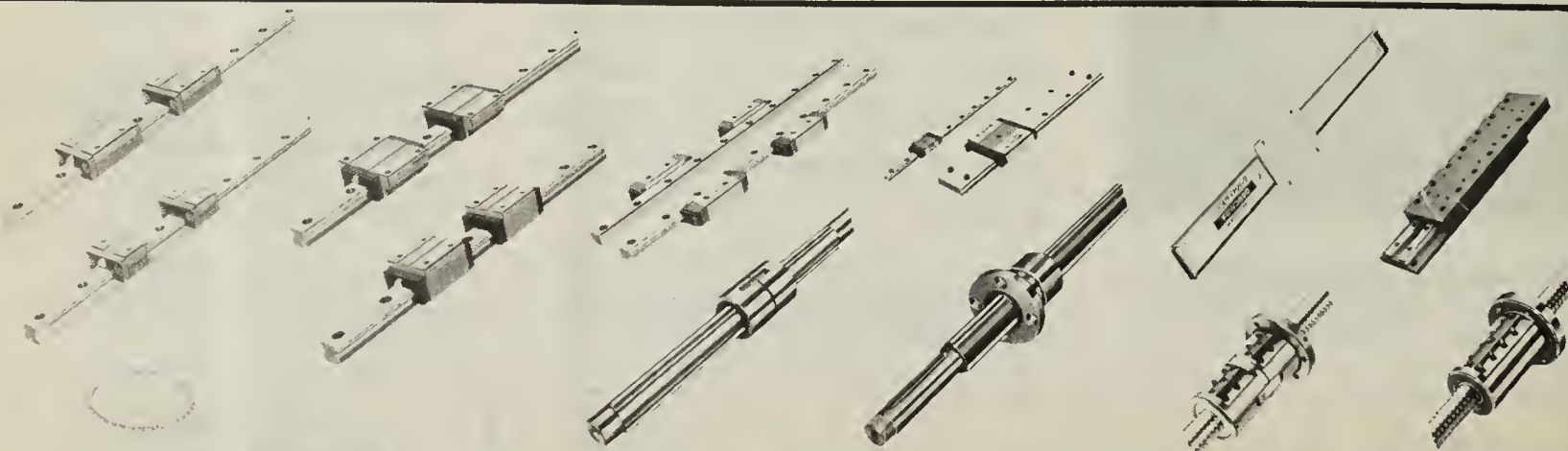
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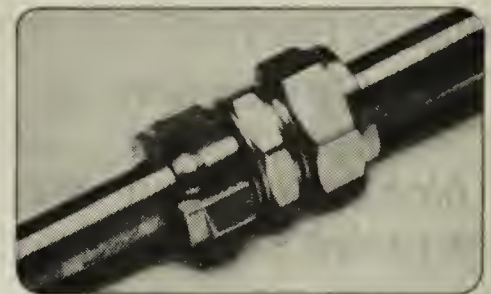
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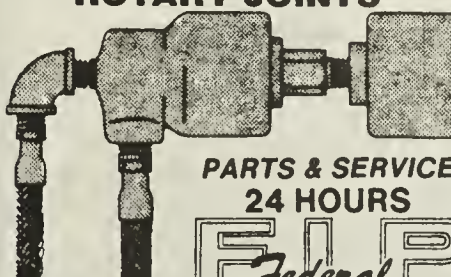
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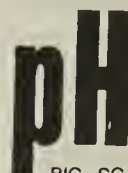
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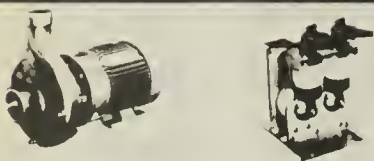


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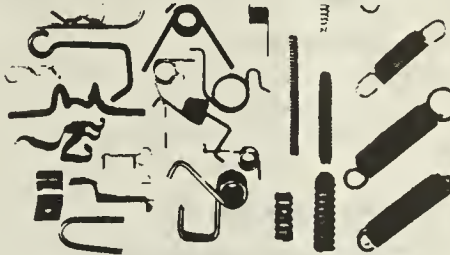
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Note: For thicknesses greater than 11.1 mm (0.438") maximum width is 1525 mm (60").

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Widths 200 mm (7.9") to 2440 mm (96")

Thicknesses 1.9 mm (0.075") to 12.7 mm (0.500")

Note: For thicknesses and width combinations please inquire.

Hot Rolled Sheet (coils or cut lengths)

Widths 50 mm (1.97") to 2440 mm (96")

Thicknesses 1.5 mm (0.059") to 12.7 mm (0.500")

Cut Lengths 1200 mm (47.2") to 9750 mm (384")

Coils 508 mm (20"), 610 mm (24"), 762 mm (30") I.D.
1880 mm (74") maximum O.D.
17.86 kg (1000 lb.) maximum weight per mm (inch) of width

Note: For thicknesses greater than 11.1 mm (0.438") maximum width is 1525 mm (60").

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Note: For thicknesses greater than 11.1 mm (0.438") maximum width is 1525 mm (60").

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Cold Rolled Sheet (coils and cut lengths)

Widths 50 mm (1.97") to 1880 mm (74")

Thicknesses 0.37 mm (0.015") to 3.6 mm (0.142")

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Widths 508 mm (20") to 965 mm (38")

Thicknesses 0.14 mm (0.0055") to 0.38 mm (0.0149")

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Premier Commercial Coating

ASTM Z001 (G01) to Z700

Premier is a continuous hot dipped galvanized steel sheet most commonly specified as Z275 (G90). The coating is characterized by the "full spangle" zinc crystal appearance.

Widths 75 mm (3") to 1525 mm (60")

Thicknesses 0.30 mm (0.012") to 4.27 mm (0.168")

Premier Minimized Spangle

ASTM Z180 (G60) to Z275 (G90)

Automotive - 60G/60G to 100G/100G

This galvanized sheet product features controlled zinc crystal size for less spangle relief; it is intended for painted semi-exposed applications.

Widths 75 mm (3") to 1525 mm (60")

Thicknesses 0.38 mm (0.015") to 4.27 mm (0.168")

Premier-Dualcoat -

Is a continuous hot dipped galvanized steel sheet, with most of the zinc removed from one side of the sheet. This differentially coated steel typically has a full zinc coating Z275 (G90) on one side and a Z001 (G01) coating on the other side. Other differential coatings such as Z180 (G60) over Z001 (G01) are available.

Widths 75 mm (3") to 1525 mm (60")

Thicknesses 0.68 mm (0.027") to 4.27 mm (0.168")

Satincoat Galvanneal

ASTM ZF001 (A01) to ZF120 (A40)

Automotive - 40A/40A and 50A/50A

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Widths 75 mm (3") to 1525 mm (60")

Thicknesses 0.35 mm (0.014") to 4.27 mm (0.168")

CSP Sheets Z610 min. (2 oz. min.)

This material has 610 grams per square metre (2.0 oz./sq. ft.) zinc coating mass, total both sides.

Widths Culvert widths up to 1525 mm (60")

Thicknesses 1.0 mm (0.040") to 4.27 mm (0.168")

Galvalume

Galvalume AZ150 and AZ180 is an aluminum/zinc alloy coating consisting of approximately 55% aluminum, 43.4% zinc and 1.6% silicon by weight. Galvalume (AZ150) steel delivers at least twice the corrosion resistance of Z275 (G90) galvanized steel. It also delivers heat resistance similar to Type 1 aluminum-coated steel. Galvalume steel is available both prepainted and plain.

Widths 1220 mm (48")

Thicknesses 0.30 mm (0.012") to 2.00 mm (0.078")

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Electrolytic Tin Plate -

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Widths Maximum 1525 mm (60")

Thicknesses Tin Mill Products 0.20 mm (0.008") to 0.37 mm (0.015")
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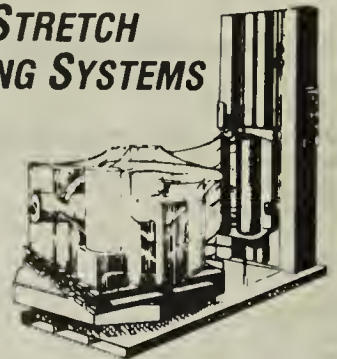
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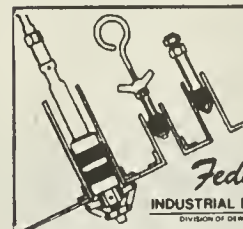
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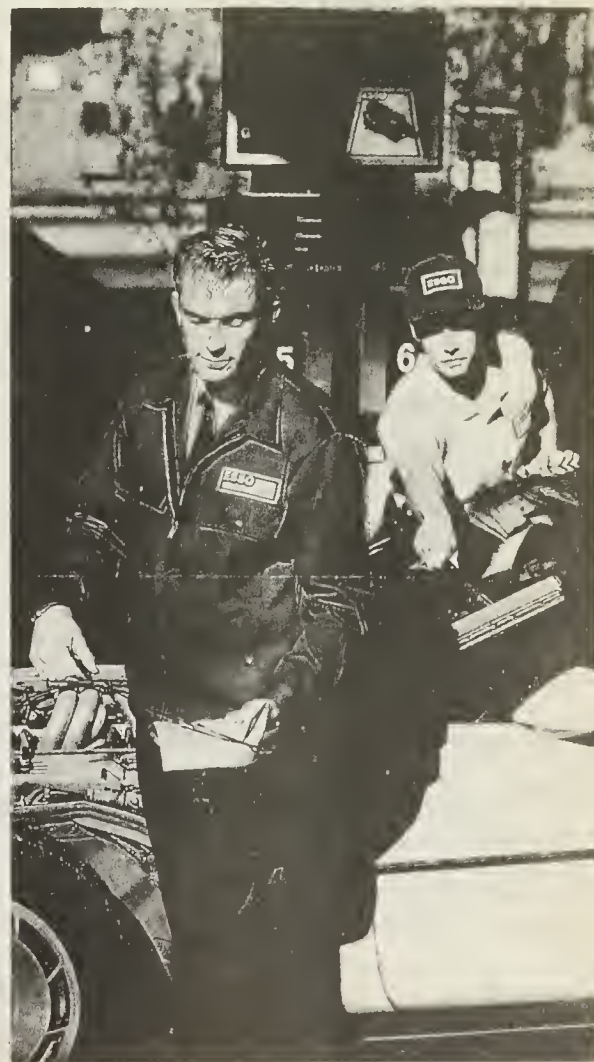
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Fax: 416-822-1662

Polar Bear Health Equipment, 9342-118 Ave., Edmonton,
Alta. T5G 0N4 Tel. 403-477-1328.
(Chief Contact) Ms. W. Bradbury.

WHEELBARROWS.

Supplies Canada Co., 33 Fuller Rd., Ajax, Ont. L1S 3C4
Tel. 416-683-1700.

WHEELS, Grinding.

Cincinnati Milacron-Canada Limited, 122 North Queen,
Toronto, Ont. M8Z 2E4 Tel. 416-233-3216.
Reid, J.B., Industrial Sales Limited, 3209 Orlando Dr.,
Mississauga, Ont. L4V 1A8 Tel. 416-677-5000.
(Chief Contact) B. Taylor.
Supplies Canada Co., 33 Fuller Rd., Ajax, Ont. L1S 3C4
Tel. 416-683-1700.

WHEELS, Iron, Grooved.

Supplies Canada Co., 33 Fuller Rd., Ajax, Ont. L1S 3C4
Tel. 416-683-1700.

WHEELS, Roller-Bearing.

Supplies Canada Co., 33 Fuller Rd., Ajax, Ont. L1S 3C4
Tel. 416-683-1700.

WHEELS, Solid Rubber-tired or Urethane.

Supplies Canada Co., 33 Fuller Rd., Ajax, Ont. L1S 3C4
Tel. 416-683-1700.

WINCHES.

Hydracine Fluid Power Ltd., 379 Limestone Cr.,
Downsview, Ont. M3J 2R1 Tel. 416-661-0130.
(Mktg. Mgr.) B. Connor.
Reid, J.B., Industrial Sales Limited, 3209 Orlando Dr.,
Mississauga, Ont. L4V 1A8 Tel. 416-677-5000.
(Chief Contact) B. Taylor.
Supplies Canada Co., 33 Fuller Rd., Ajax, Ont. L1S 3C4
Tel. 416-683-1700.

WINCHES, Electric.

Supplies Canada Co., 33 Fuller Rd., Ajax, Ont. L1S 3C4
Tel. 416-683-1700.

WINCHES, Hydraulic.

Hydraulic Systems Ltd., 11 Morris Dr., Suite 102,
Dartmouth, N.S. B3B 1M2 Tel. 902-463-3630.
(P.) Richard A. Ward.

WINDOW WASHING EQUIPMENT.

Supplies Canada Co., 33 Fuller Rd., Ajax, Ont. L1S 3C4
Tel. 416-683-1700.

WIRE, Alloy.

Greening Donald Co. Ltd., Commerce Road, Orangeville,
Ont. L9W 1X7 Tel. 519-941-1920.

WIRE, Annealed, Bright.

Greening Donald Co. Ltd., Commerce Road, Orangeville,
Ont. L9W 1X7 Tel. 519-941-1920.

WIRE CLOTH.

Supplies Canada Co., 33 Fuller Rd., Ajax, Ont. L1S 3C4
Tel. 416-683-1700.

**WIRE CLOTH, Aluminum, Bronze, Monel or
Stainless Steel.**

Greening Donald Co. Ltd., Commerce Road, Orangeville,
Ont. L9W 1X7 Tel. 519-941-1920.

WIRE CLOTH, Bolting and Milling.

Greening Donald Co. Ltd., Commerce Road, Orangeville,
Ont. L9W 1X7 Tel. 519-941-1920.

WIRE CLOTH, Brass and Copper.

Greening Donald Co. Ltd., Commerce Road, Orangeville,
Ont. L9W 1X7 Tel. 519-941-1920.
Supplies Canada Co., 33 Fuller Rd., Ajax, Ont. L1S 3C4
Tel. 416-683-1700.

**WIRE CLOTH, Filter (Monel, Bronze, Stainless
Steel, etc.).**

Greening Donald Co. Ltd., Commerce Road, Orangeville,
Ont. L9W 1X7 Tel. 519-941-1920.

**WIRE CLOTH, for Screens, Kiln Floors,
Smokestacks, Sieves, Refuse Burners,
Strainers, Threshing Machines.**

Greening Donald Co. Ltd., Commerce Road, Orangeville,
Ont. L9W 1X7 Tel. 519-941-1920.

WIRE CLOTH, Steel.

Greening Donald Co. Ltd., Commerce Road, Orangeville,
Ont. L9W 1X7 Tel. 519-941-1920.

WIRE, Galvanized.

Interfast Inc., Wire & Cable Division, 21 Constellation Crt.,
Rexdale, Ont. M9W 1K4 Tel. 416-674-0770.
(Chief Contact) D. Allen.
(Aerospace).
Supplies Canada Co., 33 Fuller Rd., Ajax, Ont. L1S 3C4
Tel. 416-683-1700.

WIRE GOODS.

PREMIER SPRING & MFG. LTD., George St., Ayr, Ont. N0B
1E0 Tel. 519-632-7456.

WIRE, Lead.

ZESTA ENGINEERING LTD., 27 Jutland Road, Toronto,
Ont. M8Z 2G6 Tel. 416-252-6281.

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Tel.: (604) 420-0236

4754-14th St. N.E.,
Calgary, AB T2E 6L7
Tel.: (403) 291-1156

WIRE MESH.

Supplies Canada Co., 33 Fuller Rd., Ajax, Ont. L1S 3C4
Tel. 416-683-1700.

WIRE, Nickel Chromium, Resistance.

Clare Alloys Ltd., 54 Bramsteel Rd., Unit 12, Brampton,
Ont. L6W 3M6 Tel. 416-456-0244.
(P.) Ian Clare.

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WIRE, Nickel (Pure).

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(P.) Ian Clare.

WIRE, Radio and Television.

Interfast Inc., Wire & Cable Division, 21 Constellation Crt.,
Rexdale, Ont. M9W 1K4 Tel. 416-674-0770.
(Chief Contact) D. Allen.

WIRE, Rope.

Supplies Canada Co., 33 Fuller Rd., Ajax, Ont. L1S 3C4
Tel. 416-683-1700.

WIRE, Telephone and Telegraph. See also Wire, Electric, Bare and Insulated.

Interfast Inc., Wire & Cable Division, 21 Constellation Crt.,
Rexdale, Ont. M9W 1K4 Tel. 416-674-0770.
(Chief Contact) D. Allen.

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"PROCESS MEASUREMENT & CONTROL"

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Fax: (416)-444-0353

**DELCO WIRE & CABLE, LTD., 1 Saramia Cres., Concord,
Ont. L4K 3S6 Tel. 416-669-2476.**
(Chief Contact) R. Ham.



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Calgary, AB T2E 6L7
Tel.: (403) 291-1156

WIRING DEVICES.

Robinson, B.A., Co. Ltd., 167 Sherbrook St., Winnipeg,
Man. R3C 2B7 Tel. 204-786-7091.
(Mktg. Mgr.) P. Challoner.

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Bolt & Nut Supply Ltd., P.O. Box 667, 384 Franklin Blvd.,
Cambridge, Ont. N1R 5W7 Tel. 519-623-0370.

WRENCHES, Pneumatic.

Reid, J.B., Industrial Sales Limited, 3209 Orlando Dr.,
Mississauga, Ont. L4V 1A8 Tel. 416-677-5000.
(Chief Contact) B. Taylor.

WRENCHES, Socket.

Reid, J.B., Industrial Sales Limited, 3209 Orlando Dr.,
Mississauga, Ont. L4V 1A8 Tel. 416-677-5000.
(Chief Contact) B. Taylor.

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Alphabetical List of Canadian Manufacturers

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Published by

THE CANADIAN MANUFACTURERS' ASSOCIATION

Toronto, Canada

EXPLANATION OF LIST

☆THE LIST beginning on the following page comprises the names and addresses, alphabetically arranged, of all firms appearing in the classified section of Canadian Trade Index.

KEY FOR ANNUAL SALES

(A) under \$250,000	(F) \$100 million to \$200 million
(B) \$250,000 to \$1 million	(G) \$200 million to \$500 million
(C) \$1 million to \$5 million	(H) \$500 million to \$1 billion
(D) \$5 million to \$25 million	(I) over \$1 billion
(E) \$25 million to \$100 million	(N/R) Not rated

KEY FOR NUMBER OF EMPLOYEES

(A) up to 25 employees	(E) 200 to 499 employees
(B) 25 to 49 employees	(F) 500 to 999 employees
(C) 50 to 99 employees	(G) over 1,000 employees
(D) 100 to 199 employees	(N/R) Not rated

Active exporters are indicated by a star preceding their name.

Those firms seriously interested in export trade are indicated by a dagger.

MAJOR ABBREVIATIONS USED FOR EXECUTIVE TITLES

Accountant	Acct.	Management	Mngt.
Acting	a/	Manager	Mgr.
Administration	Admin.	Managing Director	Mng. Dir.
Advertising	Adv.	Manufacturing	Mfg.
Assistant	Asst.	Marketing	Mktg.
Chairman of the Board	Chmn.	Materials	Mat'ls.
Chairwoman of the Board	Chwm.	Merchandising	Mdsing.
Chief Engineer	Chief Eng.	National	Nat.
Chief Executive Officer	C.E.O.	Office	Off.
Chief Financial Officer	C.F.O.	Operations	Ops.
Chief Operating Officer	C.O.O.	Owner or Proprietor	Prop.
Comptroller	Compt.	Personnel	Pers.
Controller	Cont.	President	P.
Director	Dir.	Product	Prod.
Distribution	Distr.	Production	Prod'n.
Engineering	Engr'g.	Public Relations	P.R.
Executive Vice President	Exec. V.P.	Purchasing Agent	P.A.
Export	Exp.	Quality Control	Q.C.
Financial Officer	Fin. Off'r.	Sales Manager	S.M.
General Manager	G.M.	Secretary	S.
General Sales Manager	G.S.M.	Secretary Treasurer	S.T.
General Superintendent	Gen. Supt.	Supervisor	Supv'r.
Industrial	Ind'l.	Technical	Tech.
Industrial Relations	I.R.	Treasurer	T.
International	Int'l.	Vice-President	V.P.

ALPHABETICAL LIST OF CANADIAN MANUFACTURERS

WITH BRANCH OFFICES, PLANTS, FOREIGN REPRESENTATIVES, ETC.

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A

- A-1 Radiator Manufacturing Co., 83 Penn Dr., Weston, Ont. M9L 2A6. Tel. 416-749-1822. Telex: 06-965697. Industrial and automotive radiator cores and related supplies. Parent company, A-1 Radiator & Glass Service Ltd., Weston, Ont.
(P.) P. Corbin; (Plant Mgr.) A. Blackie. Co. Size (8).
- †A-1 Tape & Label, 215 Rivermede Rd., Concord, Ont. L4K 3M5. Tel. 416-661-7647. Fax: 416-661-4912. Pressure sensitive labels in rolls and sheets on various papers and films.
(Mgr.) B. Seymour; (Mgr.) R. Seymour. Annual Sales (C). Co. Size (A).
- A & A Foods Ltd., 1560 Broadway St., Port Coquitlam, B.C. V3C 2M8. Tel. 604-942-6613. Fax: 604-942-0530. Associate, C.F.B. Trading Company Ltd., Vancouver, B.C. All types of grated and shredded cheeses for industrial, institutional and retail use. Brands, "Julia", "Monica", "Juliana", "Paola", etc. Parent company, CK & G Management Ltd., Port Coquitlam, B.C.
(P.) G. Camporese; (Mgr.) R. March; (Off. Supv'r) D. Graham. Annual Sales (D). Co. Size (8).Ⓢ
- A & A Jewellers Ltd., 751 Warden Ave., Scarborough, Ont. M1L 4B2. Tel. 416-751-8111. Fax: 416-751-2197. Plant, 3761 Victoria Park Ave., Scarborough, Ont. Associate, A & A Inc., Buffalo, N.Y., U.S.A. Men's and ladies' gold and diamond rings, corporate jewellery and insignia. Brands, "First Jewellery", "Just Jewels", "First Recognition", "Berani".
(P.) A. Sugar; (Exec.V.P.) N. Travis; (Vice-Chmn.) K. Atkin; (V.P.Fin.) L. Carel. Annual Sales (E). Co. Size (E).
- ★A & A Marine & Drydock Co. Ltd., P.O. Box 1236, Blenheim, Ont. N0P 1A0. Tel. 519-676-2030. Fax: 519-676-4343. Fresh water fishes, round, dressed and fillets.
(P.) G. Anderson. Annual Sales (C). Co. Size (A).Ⓢ
- A & A Screen Print Ltd., 4475 Chesswood Dr., Downsview, Ont. M3J 2C3. Tel. 416-630-0320. Glass, ceramic, pressure sensitive and custom order decals.
(P.) N. Clapham, Sr. Co. Size (B).
- ★AAA Aluminum Products Ltd., 1710 Gilmore Ave., North Burnaby, B.C. V5C 4T3. Tel. 604-298-7241. Fax: 604-294-2411. Aluminum awnings, patio covers, windows, and sun rooms. Brand, "Lifetime".
(P.) B. Henderson; (G.M.) S. Henderson; (Plant Mgr.) R. Dand; (Compt.) Ms. K. Bell. Annual Sales (C). Co. Size (A).Ⓢ
- ★AAF Canada, 6969 Transcanadienne, Suite 142, St-Laurent, Que. H4T 1V8. Tel. 514-956-1144. Fax: 514-956-9076. Branch offices, Halifax, N.S., Moncton, N.B., Montreal, Ste.Foy, Que., Ottawa, Toronto, Brampton, London, Hamilton, Sudbury, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Brampton, Ont., Boucherville, Que. Air filters, air pollution and dust control, sound and pulsation control, heating, ventilating, air conditioning equipment and systems. Brands, "DRI-Pak", "Roll-O-Mat", "Varicel", "AM-Air", "Flex-Pak", "Viskon-Aire". Parent company, Snyder General Corporation, Dallas, TX, U.S.A.
(G.M.) T. Lacey; (Nat.S.M.) G.R. Gibson; (Mfg.Mgr.) D. Giroux; (Plant Mgr.) Bampton J. Beatty; (Mgr.Tech. Serv.) A. Chase. Annual Sales (E). Co. Size (E).Ⓢ
- A. & A.G. Agencies (Canada) Inc., 10255 Cote de Liesse, Dorval, Que. H9P 1A3. Tel. 514-636-9112. Toll Free: 800-361-2366. Fax: 514-636-9192. Branch office, 1 Hazelmead Dr., Richmond Hill, Ont. Nail polish removers, toiletries, health and beauty aids.
(P.) A. Mestel; (V.P.Mktg.) S. Mestel; (V.P.Fin.) J. Mestel. Annual Sales (D). Co. Size (A).Ⓢ
- A.B. Associated Sleep Products Inc., 1435 Weston Rd., Toronto, Ont. M6M 4S5. Tel. 416-249-3367. Fax: 416-249-0990. Branch office and plant, Winnipeg, Man. Mattresses, continental beds, bunk beds, and box springs, etc. Brands, "SW Chiropratic", "Springwall", "Springwall Floating Luxury" hybrid flotation beds.
(P. & G.M.) A. Kornblum; (V.P. Admin.) A. Skaling; (Dir.Sales) B. Kay. Annual Sales (D). Co. Size (C).Ⓢ
- ★A.B. Controls Inc., 3489 Thimens Blvd., St-Laurent, Que. H4R 1V5. Tel. 514-334-0160. Fax: 514-334-0165. Electrical equipment and systems.
(P.) A. Dawidowicz; (S.T.) B. Beerman; (S.) Ms. E. Patterson. Annual Sales (B). Co. Size (A).
- ★A.B. Machine Co. Ltd., 1950 Ellesmere Rd., Unit 6, Scarborough, Ont. M1H 2V9. Tel. 416-438-1123. Fax: 416-438-1450. Telex: 065-25427. Automatic die casting machine and clips for manufacturing wheel weights.
For. Rep., U.S.A.
(P.) B. Cowling; (Tech.S.M.) N. Cowling. Annual Sales (C). Co. Size (A).
- A & B Precast Mfg. Ltd., RR 5, Belleville, Ont. K8N 4Z5. Tel. 613-962-9111. Precast concrete, septic tanks, etc.
(P.) C. E. Anderson; (V.P.) E.C. Buckley. Annual Sales (B). Co. Size (A).
- ★ABB (Asea Brown Boveri Inc.), 4000 Trans-Canada Hwy., Pointe Claire, Que. H9R 1B2. Tel. 514-332-5350. Fax: 514-332-0609. Telex: 05-821542. Sales offices, Dartmouth, N.S., Fredericton, N.B., Quebec, Montreal, Sherbrooke, Que., Ottawa, Mississauga, Sarnia, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Varennes, St. Jean, Que., Mississauga, Scarborough, Guelph, Alliston, Burlington, London, Ont. Associates, Brown Boveri Howden Inc., Scarborough, Ont., Vector. Products, power generation, transmission and distribution, steam generating equipment and systems, industrial equipment and systems including robotics and factory automation, transportation, environmental technologies, instrumentation and communications. Parent company, Howden Group Canada Ltd., Toronto, Ont.
(P. & C.E.O.) P. S. Janson; (P.Power Dist. Segment) S. Hindrikes; (P.Power Transmission Seg.) P. St Arnaud; (P.Power Gen.Seg.) R. Carryer; (P.Ind.Seg.) B. Fredriksson; (V.P.Corp.Bus.Rel.) R. Marcoux; (V.P.Corp.Human Res.) M. Delisle; (V.P.Corp.Comm.) R. Mill; (P.ABB Combustion Eng.Sys.) J. DesRoche; (V.P.ABB Combustion Eng.Ser.) W. H. Jones. Annual Sales (F). Co. Size (G).
- ABB Lummus Canada, 6715 Airport Rd., Mississauga, Ont. L4V 1V9. Tel. 416-676-7770. Fax: 416-676-8144. Telex: 06-968-972. Branch offices, Montreal, Que., Vancouver, B.C. Design, engineering, procurement and construction. Parent company, Combustion Engineering Canada Inc.
(P.) G. Allen; (V.P. & G.M.) J. Ascrizzi; (V.P.Fin.) I.L. Macpherson; (Dir.Hum.Res.) R.E. Bolek. Annual Sales (G). Co. Size (E).Ⓢ
- A8C Electro Powdercoating Limited, 348 Ward St., Port Hope, Ont. L1A 4A6. Tel. 416-885-4542. Fax: 416-885-7828. Custom powder coating of metal products including automotive parts, office furniture, lighting fixtures, steel doors and frames, architectural space framing and hardware.
(P.) T. Colbourne; (Plant Mgr.) K. Smith. Annual Sales (8). Co. Size (A).
- A.B.C. Fine Apparel Inc., 223 Avondale St., Hamilton, Ont. L8L 7C4. Tel. 416-545-1914. Knitted men's, women's and children's clothing, sporting goods. Brands, "Swing Set Fashions", "Enfield Town".
(P.) R. Cooper; (V.P. & Cont.) Ms. J. Cooper; (Prod'n Mgr.) Mrs. F. Nascimento. Annual Sales (C). Co. Size (B).
- A8C Fire Door Testing & Manufacturing Ltd., 920 Lakeshore Road East, Mississauga, Ont. L5E 1E1. Tel. 416-891-1680. Fax: 416-891-1631. Kalamein doors and frames, industrial sliding doors and hardware.
(P.) L. Stajan; (S.M.) M. Stajan; (Prod'n Mgr.) B. Stajan; (Cust.Serv.Mgr.) K. Laplante. Annual Sales (C). Co. Size (A).Ⓢ
- ABC Manufacturers of Canada, 2401 Thayer Ave., Saskatoon, Sask. S7L 5Y1. Tel. 306-653-4303. Fax: 306-653-3890. Telex: 074-2759. Various grades of tubing and brattice cloth to control the flow of intake and exhaust air for ventilating mines, couplings, powder bags. Parent company, Peabody ABC, Warsaw, Ind., U.S.A.
(G.M.) D. C. Yausie; (Off.Mgr.) Mrs. A. Pilipiak; (Tech. Sales Rep.) F. Markham. Annual Sales (D). Co. Size (B).Ⓢ
- ★A8C Plastic Moulding, 20 Brydon Dr., Rexdale, Ont. M9W 5R6. Tel. 416-743-6731. Fax: 416-743-2642. Custom moulding of automotive structural components, windshield washer and coolant recovery bottles, heater defroster and air conditioning ducts, industrial plastic containers and packaging cases of any size and description, fuel tanks, seat backs, load floors, fuel filler reservoir, protective covers for shock absorbers, rack and pinion steering and front wheel drive axles. Parent company, ABC Group of Companies.
For.Reps., U.S.A., Mexico, England, Germany, Spain, Sweden, Japan.
(P.) M. Schmidt; (G.M.) C. Elgner; (Design Co-ord.) J. Siraco. Annual Sales (D). Co. Size (D).
- ABC Rail Limited, 4256 Carroll Ave., Niagara Falls, Ont. L2E 6V9. Tel. 416-358-5775. Toll Free: (514) 800-263-7131. Fax: 416-358-3136. Telex: 061-5395. Branch office, Niagara Falls, Ont. Chicago Hts, IL, Pueblo, Co, Superior, WI, USA. Car and locomotive wheels, railroad brake shoes, railroad trackwork consisting of crossings, switches, switch stands and guard rails, custom fabricating and engineering services available. Brand, "Racor". Parent company, ABC Rail Corporation, Chicago, IL, U.S.A.
(Mktg.Mgr.) N. Sinodinos; (Off.Mgr.) D. Erb; (Plant Mgr.) J. Dye. Annual Sales (D). Co. Size (C).Ⓢ
- A8F Business Forms Limited, 30 Fasken Dr., Rexdale, Ont. M9W 1K5. Tel. 416-675-3626. Fax: 416-675-6707. Branch offices, Trois Rivières, Ste. Foy, Montreal, Que., Ottawa, Burlington, Kitchener, London, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Alta., Kamloops, Delta, B.C. Branch plants, St. Hyacinthe, Que., Edmonton, Alta. Systems design and counselling, continuous and snap-set business forms, stock tab, etc. Parent company, Baton Broadcasting Inc., Agincourt, Ont.
(P.) S.P. Joynt; (V.P. & G.M.) G. Laing; (Mktg.Mgr.) M. Ahearn; (Dir.Ops.) H. Conway; (Plant Mgr.) S. McDermot. Annual Sales (E). Co. Size (E).Ⓢ
- ★ABI Biotechnology Inc., 40 Scurfield Blvd., Winnipeg, Man. R3Y 1G4. Tel. 204-488-4090. Fax: 204-488-4063. Subsidiaries, A8I Bioventures Inc., KAM Scientific Inc., Winnipeg, Man. "Viroidin-X" hard surface disinfectant for use in hospitals, clinics and dental offices, "UV-Chroma" production scale ultraviolet monitor for use in processing plants.
(P.) A. Friesen, Ph.D.; (Cont.) J. McMillan; (V.P.Research) J. Langstaff, Ph.D.; (V.P.Ops.) A. Leung; (V.P.Dev.) T. Hozumi, Ph.D. Annual Sales (C). Co. Size (C).Ⓢ
- A.B.P. Products Inc., [Produits A.8.P. Inc.], 12345 Metropolitan E., Montreal E., Que. H1B 5R3. Tel. 514-499-3333. Telex: 05-828518. Sales branch office, Edmonton, Alta. Plant, 9155 Langelier boul, St. Leonard, Que. Aluminum prime replacement and storm windows, thermally broken, high performance glass sealed units with heat mirror, double hung and combination windows with horizontal sliders, also prime entrance residential and storm doors, patio door system. Parent company, Arcon Canada Inc.
For.Rep., Alpha Building Products, Springfield, Mass., U.S.A.
(P.) N. Fafard; (V.P.Ops.) G. Carrier; (V.P.Fin.) J. Gelinas; (Mktg.Mgr.) L. Monette; (V.P.Human Res.) A. Clement; (Plant Mgr.) J. Martel; (S.M.) P. Deragon. Annual Sales (E). Co. Size (E).

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

★A.B.S. Woodworking Limited, 85 Wildcat Rd., Downsview, Ont. M3J 2P5. Tel. 416-665-1057. Curved seats and backs etc. for office chairs.

(P.) S. Yegendorff. Annual Sales (C). Co. Size (C).

★A & C American Chemicals Ltd., 3010 de Baene St., St. Laurent, Que. H4S 1L2. Tel. 514-336-1493. Toll Free: 800-361-9234. Fax: 514-336-1768. Reagent chemicals and highly accurate solutions for laboratory and industrial use.

(P.) V. Csabrajetz; (S.T.) P. Abonyi. Annual Sales (C). Co. Size (A).⑤

A.C. Carbone Canada Inc., 300 Brosseau, St. Jean, Que. J3B 2E9. Tel. 514-348-1807. Activated coconut-shell carbon, anthracite and wood-charcoal for air and water purification and solvent recovery.

(P.) K. Mern. Annual Sales (B). Co. Size (A).⑥

A.C. Radiator Manufacturing Co. Ltd., 1213 East Pender St., Vancouver, B.C. V6A 1W7. Tel. 604-255-9633.

(S.) A. Clements.

A-C Systems Inc., 1415 Crown St., North Vancouver, B.C. V7J 1G4. Tel. 604-984-9301. Fax: 604-980-8371. Equipment especially for the fishing industry, sea water chillers, control panels, telethermometers.

(Mgr.) G. Monro. Annual Sales (B). Co. Size (A).⑥

A.C. Wild Ltd., 6350 Northwest Dr., Mississauga, Ont. L4V 1J7. Tel. 416-671-3018. Toll Free: 800-387-3197. Fax: 416-671-1972. Fibrous glass exterior and interior duct insulations, "Acwil" preengineered metal building insulations, p.v.c. fittings, jacketing, fibrous glass large diameter pipe insulation, fibrous glass wall insulation, basement blanket insulation, O.E.M. custom fabricating. Parent company, MAC IV Corp.

(Chmn.) J. MacDonald; (P.) R. H. Jones; (Mktg. Mgr.) P. Wettlaufer; (Cont.) W. Jarvis; (Plant Mgr.) B. Brough. Annual Sales (D). Co. Size (C).⑥

★ACF Flexible Inc., 1891 Eglinton Ave. E., Scarborough, Ont. M1L 2L7. Tel. 416-288-3060. Fax: 416-288-5545. Telex: 06-936611. Branch office, Montreal, Que. Associates, Modern Wrappings Limited, Rexdale, Royalpak Polybag Co. Ltd., Toronto, Cinran Plastics Inc., London, Ont., Ginpak Inc., Montreal, Que. Flexible packaging. Brands, "Alumafilm", "Thermolam", "Protectoseal", "Protectopure". Parent company, BRP/Tripak Inc., Toronto, Ont.

(G.M.) J. Douglas Smith; (V.P. Mktg.) R. Jamieson; (V.P. Fin.) T. Swanston. Annual Sales (E). Co. Size (E).

★ACT Computer Services Ltd., 11735 - 170th St., Edmonton, Alta. T5M 3W7. Tel. 403-451-5555. Fax: 403-452-0756. Telex: 037-2297. Plant, Edmonton, Alta. Associate, ACT Placement Services. "MESIS" - Mobile Equipment Services Information System software for mobile fleet management. "ASIST" - Alta Statistical Info. System, "PC/ASIST" - pc access to ASIST DATA, "EMS/PC" - fleet management software for IBM microcomputers, "FMS/PC" - facilities management software for IBM microcomputers.

(P. & C.E.O.) L. Wilson; (V.P. Info. Serv.) R. W. Johnson; (V.P. Fin. & Admin.) P. W. Perpeluk; (V.P. Sales & Mktg.) D. B. Feniak; (Mktg.) Ms. D. Calvert. Annual Sales (D). Co. Size (C).⑤

A/D Exterior Wall Systems Inc., 420 Tapscott Rd., Scarborough, Ont. M1B 1Y4. Tel. 416-292-2361. Fax: 416-298-5887. Telex: 065-25322. "A/D" acrylic based synthetic stucco for use on exterior insulated walls.

(P.) P. L. Berry; (G.M.) B. Stieg. Annual Sales (B). Co. Size (A).

A & D Sales, 159 St-David St., Lindsay, Ont. K9V 4Z6. Tel. 705-324-8411. Beef jerky.

(P.) D. M. Weedman; (V.P. & S.T.) A. J. Frechette. Annual Sales (B). Co. Size (A).

A.D.C. Systems Ltd., P.O. Box 29, Caledon East, Ont. L0N 1E0. Tel. 416-460-3071. Fax: 416-584-9287. Plant, Bolton, Ont. Door and window operators.

(P.) H. Nehrenheim. Annual Sales (B). Co. Size (A).⑥

ADI Diagnostics Inc., 30 Meridian Rd., Rexdale, Ont. M9W 4Z7. Tel. 416-674-0863. Toll Free: (416) 519,613,705) 800-387-3106, (418) 514,807,819) 800-268-4718, (204) 306,403,604,902) 800-263-B765. Fax: 416-674-2992. Telex: 06-968036. Plant, Downsview, Ont. Infectious disease diagnostic kits for clinical laboratories, blood banks.

For. Reps., Spain, Italy, Austria, France, U.K., India, Singapore, Australia, Japan, U.S.A.

(P. & C.E.O.) S. D. Hayter; (Dir. R&D) S. Winston, Ph. D.; (Commercial Dir.) J. Greenberg; (Dir. Fin.) R. Hosking. Annual Sales (C). Co. Size (C).⑥

ADIL - Atlantic Defence Industries Limited, P.O. Box 39, Bay Rd., Bridgetown, N.S. B0S 1C0. Tel. 902-665-4404. Fax: 902-665-4898. Associates, Halifax-Dartmouth Industries Limited, German Marine Inc. Floating pontoon bridges, external fuel tanks and load handling systems.

(V.P.) M. Apostolidis; (Dir. Mktg.) T.J. Farrell; (Dir. Fin. & Admin.) J.W. Mitchell; (Dir. Mfg.) D. Crockatt; (Dir. Eng.) R. Robicheau. Co. Size (C).

A.E. Concrete Precast Products Ltd., 5673 - 203 A' St., Langley, B.C. V3A 1W7. Tel. 604-534-2112. Concrete and plastic meter and pull boxes, kiosk pads, vaults, street light bases, etc.

(P. & G.M.) J. H. McAusland; (P.A.) J. Haddock. Annual Sales (C). Co. Size (A).⑤

A.E. HYDRAULIQUE, 9345 Rte Transcadienne, Ville St-Laurent, Que. H4S 1V3. Tel. 514-333-5321. Fax: 514-337-4972. Hydraulic devices and equipment.

(Gen. Dir.) G. Toundjian.

★A.E.A. Electronic Ltd., 6270 Perth St., P.O. Box B50, Richmond, Ont. K0A 2Z0. Tel. 613-838-2554. Fax: 613-838-2326. Telex: 053-387B. Branch office, San Jose, CA, U.S.A. Telephone channel simulators, automatic modem, ISDN and DDS test systems military battery chargers. Brands, "S3", "Autotest 1", "Autotest 2", "DLS 100A".

For. Reps.: Tecnico, Ireland; W & G, U.K.; Consultronics, Europe, Australia, Japan, Korea, Scandinavia; AEA Electronic, U.S.A.; EHS, W. Germany, Austria, Switzerland, Netherlands.

(P. & S.M.) D.P. Miller; (Mgr. Fin.) Ms. C. Hayman; (Prod'n Mgr.) Ms. R. Klose; (V.P. Mktg.) P. Williams; (Eng. Mgr.) N. Knudsen. Annual Sales (C). Co. Size (B).⑥

★AEC Machinery Ltd., 143 Brockley Dr., Hamilton, Ont. L8E 3C4. Tel. 416-561-0045. Fax: 416-561-3381. Custom designed conveyor systems and production machinery for the food and beverages industries and greenhouse operations.

(Mgr.) R. Hill. Annual Sales (C). Co. Size (A).⑤

AEF Aluminum Structures (1980) Inc., 49 Passmore Ave., Scarborough, Ont. M1V 4T1. Tel. 416-299-3311. Fax: 416-299-3387. Associate, All-Weld Co. Limited, Scarborough, Ont. Design and fabrication of aluminum structures, bridging systems, walkways, piping supports, conveyor galleries.

(P.) W. A. Dunsmoor, P. Eng.; (S.M.) A. D. Grist. Annual Sales (D). Co. Size (C).⑤

★AEG Bayly Inc., 167 Hunt St., Ajax, Ont. L1S 1P6. Tel. 416-683-B200. Fax: 416-683-0186. Telex: 06-981293. Branch offices, Ottawa, Ont. Postal automation equipment, OCR document processing. Parent company, AEG, Aktiengesellschaft, Frankfurt, W. Germany.

(P.) D. E. Carl; (V.P. Fin. & Admin.) S. Higgins; (Sales & Mktg. Mgr.) R. P. Alexander; (Mfg. Mgr.) B. Friendship; (Qual. Mgr.) S. Harris. Annual Sales (D). Co. Size (D).⑤

A.E.P.-Thermal Inc., 6557 Cote de Liesse, Montreal, Que. H4T 1E6. Tel. 514-342-5781. Fax: 514-342-3131. Branch office, 5706 Royalmount Ave., Montreal, Que. Electrode and element type electric boilers, electric oil heaters and superheaters. Brands, "Acmetherm".

(V.P.) I. Solomon, P. Eng. Annual Sales (C). Co. Size (A).⑤

★A & F Gift and Souvenir Co. Limited, 1B Conestogo Rd. E., P.O. Box 29B, St. Jacobs, Ont. N0B 2N0. Tel. 519-664-2289. Fax: 519-664-3037. Souvenir goods, wall clocks, wall and trophy plaques.

(P.) F. Frey; (V.P.) Rolf Armbruster; (S.T.) Mrs. R. Armbruster. Annual Sales (C). Co. Size (B).⑤

A & F Industries, 180 Healey Rd., Bolton, Ont. L7E 5B1. Tel. 416-857-0717. Fax: 416-857-5747. Plants, Bolton, Toronto, Ont. Screw conveyors and steel fabrications.

(Chief Exec.) F. Zuccato; (Sales) D. Murphy; (Fin.) Ms. J. Kelly; (Prod'n) M. Recchia; (Tech.) B. Zuccato. Annual Sales (C).

★AFCO Hydraulic Industries, 727 Petrolia Rd., Downsview, Ont. M3J 2N6. Tel. 416-736-1103. Fax: 416-736-6214. Medium and heavy duty hydraulic cylinders, hydraulic manifold blocks and assemblies, electro/hydraulic proportional control systems, remote controls-radio-infrared-fibre optic and cable.

(P.) G. Foster; (G.M. Dist.) N. M. Malcolm. Annual Sales (C). Co. Size (A).⑥

AFG Glass Inc., [Vitrerie AFG Inc.], 3650 Victoria Pk. Ave., Willowdale, Ont. M2H 3P7. Tel. 416-490-8121. Fax: 416-490-8020. Telex: 06-986239. Glass centres, Dartmouth, N.S., Saint John, N.B., Charlottetown, P.E.I., Val D'Or, Rouyn, Que., Ottawa, Kingston, Brampton,

Toronto, Welland, Cambridge, Stratford, London, Sarnia, Thunder Bay, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Victoria, B.C. Plant, Scarborough, Ont. Processing plants, Montreal, Que., Downsview, Concord, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Burnaby, B.C. Divisions, AFG Glass Centre, Canadian Glass. Float glass, coated reflective glasses, tempered glass, mirrors, "Twinsulite", "Twinsulite Plus One" and "Sealite" insulating window units, "Comfort-ES" low emissivity glass. Parent company, AFG Industries Inc., Fort Worth, TX, U.S.A.

(P.) J. Baldry; (V.P. Contracts) D.H. Nairne; (V.P. Mfg.) R. Pickersgill; (V.P. Fin.) G. Duffy; (V.P. Fab. Prod.) W.W. Hurtick; (V.P. Pers.) K. Holland; (Mgr. Corp. Communication) M.R. Terry. Annual Sales (F). Co. Size (G).⑤

★AG Belting Inc., 489 Henderson Dr., Regina, Sask. S4N 5X1. Tel. 306-721-2020. Fax: 306-721-2388. Swather draper, combine pickup, round baler, forage wagon, bale thrower, bean windrower and agricultural conveyor belts, also combine pickup teeth.

(P.) J. M. Verbeek; (G.M.) A. Kuipers. Annual Sales (C). Co. Size (A).⑥

A & G Fabrics (1982) Inc., 101 Louvain St. W., Montreal, Que. H2N 1A3. Tel. 514-381-B531. Fax: 514-381-1060. Knitted fabrics.

(P.) F. Spiller; (S.T.) A. Gold. Annual Sales (D). Co. Size (C).⑤

A.G. Neon Art, 703 - 50th St. E., Saskatoon, Sask. S7K 6L2. Tel. 306-931-2025. Toll Free: 800-667-1119. Fax: 306-931-4885. Branch offices, Regina, Sask., Calgary, Alta. Electrical signs with fluorescent lighting, moulded neon tubing signs and miscellaneous signs. Parent company, High-Line Construction Ltd.

(P.) A. Ethier; (G.M.) W. Sasse; (Cont.) B. Frusson; (Plant Mgr.) B. Kendel; (Br. Mgr.) R. Morrison. Annual Sales (C). Co. Size (A).⑤

AGIP Structural Steel, 5160 Hennin Dr., Oldcastle, Ont. NOR 1L0. Tel. 519-737-6433. Fax: 519-737-1033. Steel joists.

(P.) V. Ciotoli; (V.P.) Ms. G. Ciotoli. Annual Sales (B). Co. Size (A).

AGM Steel Industries Ltd., P.O. Box 100, Winfield, B.C. V0H 2C0. Tel. 604-766-2424. Fax: 604-766-2255. Telex: 04B-5297. Branch offices, Red Deer, Alta., N. Vancouver, B.C. Modular containers for transport or static use, truck component parts, cabs, bus bodies, etc.

(P.) D. Armeaneu; (Admin. Mgr.) C. Craddock; (Plant Mgr.) L. Wright. Annual Sales (C). Co. Size (A).

A.G.O. Environmental Electronics Ltd., B23 Old Esquimalt Rd., Victoria, B.C. V9A 4W9. Tel. 604-386-4015. Fax: 604-388-9348. Associates, 3H Products Co., TX, General Oceanics Co., FL, U.S.A., Geodata Ltd., Victoria, B.C. Impulsphysik GmbH, SIS Sensoren Instruments Systems, West Germany. Hand and power winches, drill hole wire counters, thermal and dummy probes, electro-mechanical subsea connector components, geophysics exploration instrumentation, instrumentation for oceanographics.

For. Reps. General Oceanics Co., FL, U.S.A., Sheba Associates Ltd., England, SIS Sensoren Instruments Systems GmbH, West Germany.

(P.) J. R. Harrington; (Prod'n Mgr.) R. Selega. Annual Sales (A). Co. Size (A).⑥

★AGO Industries Inc., 384 Sovereign Rd., P.O. Box 7132, Stn E, London, Ont. N5Y 4J9. Tel. 519-452-3780. Fax: 519-452-3053. Portable safety screens, welding screens and blankets, drop cloths, hi-heat curtains, barriers and fabrics, also industrial, petrochemical, cotton, and traffic safety clothing.

(P.) C. Grandy; (Prod'n Mgr.) K. Marsh; (Cont.) J. M. Steeves. Annual Sales (C). Co. Size (B).⑥

A.G.T. Photomount Company, 105 St-Regis Cres. S., Downsview, Ont. M3J 1Y9. Tel. 416-630-2900. Photomounts.

(P.) E. Sodoski; (V.P.) A. Dimillo. Annual Sales (B). Co. Size (A).⑥

A & H Steel Ltd., 4710-82 Ave., Edmonton, Alta. T6B 0E4. Tel. 403-465-6425. Reinforcing steel, fabrication and installation. Co. Size (B).

★A.I. Industries, 12294 - 104th Ave., Surrey, B.C. V3V 3H3. Tel. 604-583-2171. Fax: 604-583-2214. Branch office, A.I. Industries, 514 Carlingview Dr., Rexdale, Ont. Structural steel for pulp mills, saw mills, mining and commercial construction, also miscellaneous metal work including elevator shafts, stairs, railings, etc. Brand, "Pacific Dock" levellers and truck loading dock equipment.

- (S.T.) A. Walji; (Dir. Mktg.) M. Jennings; (Prod'n Mgr.) D. More; (Purch. Mgr.) P. Dadds; (Tech. Dir.) L. Williams. Annual Sales (D). Co. Size (C).®
- ★AIM Safety Company Inc., 706 Derwent Way, Annacis Ind'l Estate, New Westminster, B.C. V3M 5P8. Tel. 604-524-6711. Fax: 604-522-2855. Branch office, P.O. Box 720540, Houston, Texas. Associates, Allanco Iolite Systems Ltd., AIM-U.S.A., Houston, TX, U.S.A. "A.I.M. 815Z", "AIM 2000, 3000 CO, 3000 HS" portable gas detectors for locating toxic/explosive gases, oxygen content and specific gas monitors.
For.Reps., Circle Offshore, GTech of Sweden, Agroned B.V. of Netherlands, JetsonImpex Corp. of Singapore.
(V.P. & G.M.) F. Michael Marti; (V.P.Sales) 8. J. McDonald; (V.P.Eng.) J. Krajci; (V.P.Mktg.) R. L. McMahan. Annual Sales (C). Co. Size (A).®
- ★AISCO Systems Inc., 3264 Mainway, P.O. Box 655, Burlington, Ont. L7R 3Y5. Tel. 416-335-0002. Fax: 416-335-9643. Custom engineered material handling systems for medium to heavy industry, including automated processing, foundry engineering and equipment supply, custom O.E.T. cranes for heavy industry or engineered applications, control panels, mining systems for ore feeding, crushing, screening and conveying, etc. Brand, "AISCO". Parent company, Outokumpu Oy, Helsinki, Finland.
For. Rep.: U.S.A.
(P.) T. M. Hopkins; (Cont.) M. Clyde Wright; (P.A.) A. Dickson; (Engr'g Mgr.) S. M. Armstrong; (Mktg.) W. Berends. Annual Sales (D). Co. Size (D).®
- ★AIT Corporation, 9 Auriga Dr., AIT Bldg., Nepean, Ont. K2E 7T9. Tel. 613-226-7800. Fax: 613-226-3066. Telex: 053-3262. Associates, AIT Corporation, Chantilly, VA, U.S.A., AIT International, Hampshire, England. Machine readable passport(MRP) and visa (MRV), identification card issuance and inspection systems, also turnkey computer based systems development for aerospace, defence and communication work including integration and project management.
(Chmn.) S. H. Sandler; (P.) D. W. Smith; (V.P.Bus. Dev.) J. F. Shaw; (G.M.Sys.Div.) D. McKinnon; (G.M., Prod. Dir.) K. Blackhall. Annual Sales (D). Co. Size (D).®
- ★A.J. Machine & Manufacturing (1982) Ltd., 408 - 44th St. E., Saskatoon, Sask. S7K 0W1. Tel. 306-931-0808. Fax: 306-242-4250. Custom manufacturing, custom tool and die and solid spun aluminum antenna dishes.
(Chmn.) J. Friesen; (P.) D. Friesen; (S.T.) Ms. A. Friesen. Annual Sales (C). Co. Size (A).®
- AJV Printing Limited, #10, 2915 - 10th Ave. N.E., Calgary, Alta. T2A 5L4. Tel. 403-248-6848. Fax: 403-248-0718. Subsidiary, Calgary Custom Mailing.
(P.) Ms. H. Arlene Hautzinger. Annual Sales (C). Co. Size (N/R).
- A-K and Lippert Plastics, 962 Guelph St., Kitchener, Ont. N2H 5Z6. Tel. 519-742-0752. Fax: 519-742-9247.
Name plates, signs, directory boards, etc. Brands, "Honor Engraved", "Sealed Letter Vynate", and "Sealed Letter Brite Lite".
(P. & G.M.) M. Wolf; (Bookkeeper) Ms. C. Leonard. Annual Sales (B). Co. Size (A).®
- AKO Productions Limited, 43 Colborne St., Toronto, Ont. M5E 1E3. Tel. 416-862-7100. Fax: 416-862-7586. Video post production facilities, 1" computer editing, telecine transfers, 3/4" and 1/2" Betamax and VHS dubbing, Betacam editing, duplication in all formats.
(P.) K. Orton. Annual Sales (B). Co. Size (A).®
- ★A & L Lafreniere Lumber Limited, P.O. Box 340, Chapeau, Ont. P0M 1K0. Tel. 705-864-1060. Fax: 705-864-0928. Softwood dimensional lumber, wood chips, railway ties and timber, poles.
(P. & G.M.) P. Lafreniere; (V.P.Sales) J. Lafreniere; (V.P.Ops.) R. Lafreniere; (Dir.Purch.) M. Lafreniere. Annual Sales (D). Co. Size (D).®
- ★A & L Metal Products Limited, 40 Industrial Dr., Milton, Ont. L9T 5A6. Tel. 416-678-9321. Fax: 416-876-4798. Electrical cabinets, custom metal fabrication, pressure vessels, light stamping, clinic stamping.
(P. & P.A.) F. Loessi; (S.) J. Nesbitt. Annual Sales (8). Co. Size (A).®
- ★A-L Stainless, Inc., 113 Park St. S., Peterborough, Ont. K9J 3R8. Tel. 705-745-5735. Fax: 705-741-0110. Bulk milk coolers, food and beverage processing tanks and vessels, brewing vessels and pharmaceutical process tanks.
(P.) B. Hines; (Dir. Mktg. & S.) J. Clark; (Mgr. Eng.) P. Hines; (Mgr. Acct.) Mrs. L. Power; (Mgr. Q.C.) T. Kynaston. Annual Sales (D). Co. Size (C).®
- A. Lambert International Inc., 190 Cremazie E., Suite 110, Montreal, Que. H2P 1E1. Tel. 514-382-3872. Toll Free: (418,514,613,819) 800-361-0105, (416,506,519,705,709,807,819,902) 800-361-0491, (204,306,403,604) 800-361-0408. Fax: 514-382-1531. Telex: 058-25712. Branch office, Toronto, Ont. Manufacturing subsidiary, The Acton Rubber Ltd., Acton Vale, Que. Boots and skates. Brands, "Acton", "Wings", "Dash", "Daoust", etc.
For.Reps., Great Britain, Belgium, France, Italy, Sweden, Switzerland, Hong Kong, Japan, New Zealand, Germany, Argentina, Finland, Korea, Taiwan, Austria, Denmark.
(P.) F. Gagne; (V.P. Customer Serv.) G. Robert; (S.M.East'n Cda) P. Bernier; (S.M.West'n Cda) R. Leech; (S.M.Ont.) P. Yates; (V.P.Admin.) C. Desautels. Annual Sales (E). Co. Size (F).®
- A-Line Toolwork and Manufacturing Ltd., 49 McCormack St., Toronto, Ont. M6N 1X8. Tel. 416-769-4557. Tools, dies, moulds.
(P.) I. Muru. Annual Sales (8). Co. Size (A).
- AL8 Industries Ltd., 8024 Leonard de Vinci, Montreal, Que. H1Z 3R6. Tel. 514-593-4548. Fax: 514-728-4982. Office furniture.
(Chief Exec.) L. Bailey; (Dir.) M. Bailey. Annual Sales (D). Co. Size (D).®
- ★ALIS Technologies Inc., 3410 Griffith St., St-Laurent, Que. H4T 1A7. Tel. 514-738-9171. Fax: 514-342-0318. Telex: 05-824537. Bilingual (Arabic/Latin) terminals, character and line printers. Brands, "AVT-220", "ALIS 3304", "ALIS 4440", "ALIS 1000", etc.
For.Rep., Saudi Arabia.
(C.E.O.) C. Lemay; (P. & C.O.O.) S. Alaily; (V.P.Sales Mktg.) I. Drummond; (V.P.R&D) J. Bourbonnais; (Prod'n Mgr.) P. Bergeron; (Fin.Mgr.) A. Cleroux. Annual Sales (C). Co. Size (B).®
- AM International Inc., 165 Milner Ave., Scarborough, Ont. M1S 4G7. Tel. 416-298-2700. Fax: 416-298-7283. Telex: 065-26239. Branch offices, St.John's, Nfld., Halifax, N.S., Montreal, Quebec, Que., Ottawa, Toronto, Burlington, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Plant, Toronto, Ont. Product Divisions, Varityper, Multigraphs, Bruning, Tegra. Copy duplicators, printing equipment and related supplies, photo typesetting equipment, laser out-put devices, computer graphic plotters and supplies, engineering equipment. Parent company, AM International, Inc., Chicago, Ill., U.S.A.
For.Reps., Australia, Belgium, Denmark, Finland, France, West Germany, Great Britain, Japan, Sweden, Switzerland, New Zealand, South Africa, Mexico, Netherlands.
(P.) D. Sear; (V.P.Human Res.) G.K. Walker; (V.P.Fin.) D.R. Reason; (Cont.) V.R. Borneman; (Dir.Field Ops.) C.L. McGill; (Mgr.Sales Admin.) 8. MacKenzie. Annual Sales (E). Co. Size (E).®
- A & M Process Equipment Ltd., 1750 Plummer St., Unit 15, Pickering, Ont. L1W 3L7. Tel. 416-420-1844. Fax: 416-420-6124. Ribbon type, paddle and V-shell mixers, "Morley" hammermills, crushers and lumpbreakers, blender vacuum loading systems, "Vacu8lo" pneumatic conveying systems.
(P.) J. Lang; (S.T.) Ms. K. Lang. Annual Sales (8). Co. Size (A).®
- A & M Steelcraft Ltd., 8250-124th St., Surrey, B.C. V3W 3X9. Tel. 604-594-0615. Forged picaroons and bull hooks, playground equipment, reforestation tools, etc. Trade mark, Totem.
(P.) N. Moy; (V.P.) J.A. Akey. Co. Size (A).
- AMD Industries Limited, 180 Milvan Dr., Weston, Ont. M9L 1Z9. Tel. 416-741-0840. Fax: 416-741-3139. Associate, Milvan Plating Co., Weston, Ont. Chrome plated and steel chair frames, table bases, bar stools, etc.
(P. & G.M.) A. Dolan; (S.T.) Mrs. M. Dolan; (Plant Mgr.) N. Gehl. Annual Sales (C). Co. Size (A).®
- AMD-Ritmed Division of Pharmascience Inc., 8400 Darnley Rd., Montreal, Que. H4T 1M4. Tel. 514-340-1114. Toll Free: (416,418,514,519,613,705,807,819) 800-363-2665. Fax: 514-342-7764. Telex: 05-824588. Branch office, Montreal, Que. Plant, Granby, Que. Associates, Lee-Adams Laboratories and Dominion Pharmacal, Montreal, Que. Surgical sponges and operating room accessories, haemostatic wound dressing. Parent company, Pharmascience Inc., Montreal, Que.
(G.M.) G. Coviensky; (Plant Mgr.) A. Poulin; (Prod. Mgr.) Ms. D. Ship. Annual Sales (B). Co. Size (8).®
- AMF Tuboscope Division AMF Canada Ltd., 80x 4927, South Edmonton, Alta. T6E 5G8. Tel. 403-463-5464.
- Branch office, Calgary, Alta. Coating plant, Nisku, Alta. Phenolic, epoxy, polyurethane, plastic coatings. Brand, "Tube-Kote".
(Plant Mgr.) P. Mikitka. Co. Size (C).
- AMP of Canada Ltd., 20 Esna Park Dr., Markham, Ont. L3R 1E1. Tel. 416-475-6222. Fax: 416-474-5519. Telex: 06-986815. Sales offices, Halifax, N.S., Montreal, Que., Ottawa, Ont., Edmonton, Alta., Vancouver, B.C. Electrical and electronic components. Brands, "AMP", "Am-pack", "Picabond", etc. Parent company, AMP Incorporated, Harrisburg, PA, U.S.A.
(G.M.) 8. Whittaker; (Purch.Mgr.) A. Vickery; (S.M.) W. Hamley; (Plant Mgr.) T. Dancy; (Cont.) B. Lafferty. Annual Sales (E). Co. Size (E).
- ★AMS Industries Ltd., 1575 Franklin St., Vancouver, B.C. V5L 1P3. Tel. 604-251-3591. Fax: 604-251-6422. Industrial metal spinings for pressure vessel, tank and fan manufacturers, electrical transformer and fishing industries.
For.Rep., Lang & Associates, Hillsboro, Ore., U.S.A.
(P.) D.A. English. Annual Sales (C). Co. Size (A).®
- ★AMT Die Casting Inc., 106 rue Cote, St. Cyprien, Que. G0L 2P0. Tel. 418-963-3227. Fax: 418-963-2494. Aluminum and zinc die castings.
(P. & G.M.) R. Tremblay; (Dir.Admin.) Mrs. J. Tremblay; (Dir.Mktg.) A. Dionne. Annual Sales (C). Co. Size (8).®
- ★AMT Marine Inc., 1650 Rte. de l'Eglise, St-Antoine-de-Tilly, Que. G0S 2C0. Tel. 418-886-2458. Fax: 418-886-2472. Telex: 051-3302. Plants, St-Antoine-de-Tilly, Levis, Que. Associate, Sunseeker International Performance Products Inc. Commercial fishing boats, stern trawlers, crab boats, patrol vessels, search and rescue vessels, all others type of fiberglass boats. Brands, "Finn Speed", "Halmatic", "Sunseeker". Parent company, Le Groupe Equimer Inc.
(P. & Mng.Dir.) M. Bernier; (Cont.) U. Lord; (Proj.Dir.) J. Charest; (Proj.Dir.) M. Paquet. Annual Sales (D). Co. Size (C).®
- A. & N. Signs, 1815 Rae St., Box 1413, Regina, Sask. S4P 3C2. Tel. 306-525-2515. Plastic and aluminum letters, plywood and aluminum signs, silk screen printing.
(P.) M. G. E. Klein; (S.T.) R.S. Klein. Co. Size (A).
- A.O.K. Custom Metals Ltd., 90 Centurian Dr., Bldg. A, Unit#7, Markham, Ont. L3R 5Y5. Tel. 416-475-6155. Custom precision metalwork for the electronic industry.
(P.) A. Kratel; (S.T.) Mrs. C. Kratel. Annual Sales (B). Co. Size (A).
- A-1 Uniform Co. Ltd. C/O Tailored Uniforms Ltd., 865 Petrolia Rd., Downsview, Ont. M3J 2Y9. Tel. 416-739-6979. Fax: 416-739-7291. Commercial and industrial uniforms including, jackets, blazers, trousers, shirts, parkas, sweaters, ties, cresting, etc.
(P.) 8. Stepak. Annual Sales (C). Co. Size (A).®
- A.P. Concrete Products Ltd., Ste-Marie-de-Kent, N.B. E0A 3A0. Tel. 506-955-3330. Concrete septic tank and steps, also patio blocks.
(G.M.) A. Cormier.
- ★APL Computers, 300 Steelcase Rd. W., Unit#12, Markham, Ont. L3R 2W2. Tel. 416-475-5891. Toll Free: 800-499-6991. Fax: 416-499-6992. St. Petes Beach, FL, U.S.A. Subsidiary, APL U.S.A. Inc., Wilmington, Del., U.S.A. Computer hardware and software for vertical markets. Parent company, CPT Corporation (Canada) Ltd.
For.Rep., APL Works P.V., Sydney, Australia.
(P.) T. Zellenrath. Annual Sales (8). Co. Size (A).®
- ★APO Diagnostics Inc., 1830 Meyerside Dr., Mississauga, Ont. L5T 1B4. Tel. 416-670-9239. Fax: 416-670-9237. Telex: 065-27284. Microbiological test kits used for medical, dental, and industrial purposes. Registered trade marks, Uri-Dip, Cariescreen, Bactotest. Parent company, Apotex Inc., Weston, Ont.
(P.) M. Marmel; (Ops.Mgr.) R. Snirch. Annual Sales (C). Co. Size (A).®
- APR Industries Ltd., 1354 Waverley St., Winnipeg, Man. R3T 0P5. Tel. 204-452-9907. Fax: 204-453-2747. "Kozi" air tight wood stoves, litter pockets for waste disposal, tubular steel bunk beds, knock-down shelving, household and patio furniture, custom powder coating, swimming pools, pool panels and spas.
(P.) R. K. Pandey; (S.M.) W. T. Pollock. Annual Sales (N/R). Co. Size (A).
- ★APS Architectural Precast Structures Ltd., 9844 - 199A St., Langley, B.C. V3A 4P8. Tel. 604-888-1968. Fax: 604-888-6522. Architectural and structural precast concrete, "Evergreen" precast retaining wall system.
For.Rep., Surfaces & Systems Inc., Seattle, Wa., U.S.A.

† Indicates firms seriously interested in export trade.

© Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both © and ®.

- (P.) C. Corra; (S.M.) D. Lovegrove; (P.A.) K. Au; (Engr'g Mgr.) L. Lee. Annual Sales (C). Co. Size (B).
- APV Canada Inc., 30 Whitmore Rd., Woodbridge, Ont. L4L 7Z4. Tel. 416-850-1852. Fax: 416-850-1863. Regional offices, Halifax, N.S., Montreal, Que., Ottawa, Ont., Vancouver, B.C. Food processing and industrial packaged, modular refrigeration systems, elevators and escalators. Brands, "APV", "Crepaco", "Gaulin". Parent company, APV Baker PLC, U.K.
- (P.) G.E. White; (V.P.) R.K. Todd; (T.) R. May. Annual Sales (E). Co. Size (D).®
- A & R Dress Co. Inc., 9320 St. Lawrence St., Montreal, Que. H2N 1P1. Tel. 514-384-4950. Fax: 514-384-0834. Subsidiary, Carla Jane Inc. Ladies', misses' and half size dresses.
- (P.) E. Rotchin; (S.) H. Rotchin. Annual Sales (C). Co. Size (C).®
- ★A & R Metal Industries Ltd., 2020 #6 Rd., Richmond, B.C. V6V 1P1. Tel. 604-276-2838. Fax: 604-276-8560. Automotive parts including muffler shields, mirror brackets, fuel tanks and straps, air intake straps, propane tanks and air cleaners, also heat exchangers, jacketed and unjacketed solar tanks.
- (Mgr.) Michael Lookman; (S.M.) D. Crawford; (Plant Mgr.) Murray Lookman. Annual Sales (D). Co. Size (B).®
- A.R. Woodworking Ltd., 20 Larksong Crt., Toronto, Ont. M4A 2T6. Tel. 416-752-8572. Store fixtures. Co. Size (N/R).
- ★A.R.D. Industries Ltd., 180 Sheldon Dr., Cambridge, Ont. N1R 6V1. Tel. 519-622-1652. Fax: 519-622-1358. Friction welded components and hydraulic cylinder components.
- For.Rep., Peter Dalton & Associates Inc., Hinsdale, IL, U.S.A.
- (P. & S.M.) J. R. Huber; (Plant Mgr.) R. 8. Shantz. Annual Sales (B). Co. Size (A).®
- ARM Industries Incorporated, P.O. Box 1900, Brandon, Man. R7A 6N8. Tel. 204-728-9594. Cedar picnic tables, lawn and patio folding furniture, household and industrial stepladders.
- (G.M.) K. Delbridge. Annual Sales (A). Co. Size (A).®
- ★A.R.T.8. inc., 1280 ave. du Palais, Parc Ind'I, C.P. 340, St-Joseph, Que. G0S 2V0. Tel. 418-397-4341. Fax: 418-397-4100. Beekeepers' supplies and wood preparation.
- (G.M.) A. Spenard; (Cont.) G. Labbe. Annual Sales (C). Co. Size (C).®
- A & S Store Deco, 8981 Henri Bourassa ouest, St-Laurent, Que. H4S 1P7. Tel. 514-745-2667. Fax: 514-745-7357. Vertical, horizontal and roller blinds, also heavy duty tracks.
- (P.) A. Wingrad; (S.T.) S. Levy. Annual Sales (8). Co. Size (A).
- ASB-Greenworld Ltd., R.R.#1, Pointe Sapin, N.B. E0A 2A0. Tel. 506-876-3937. Toll Free: (416,519,613,705,807) 800-265-8846. Fax: 506-876-2075. Branch offices, Waterloo, Ont., Somerset, NJ, U.S.A. Plant, Valdosta, GA, U.S.A. "ASB" flower and plant soil, peat moss, peat culture substrates. Parent company, AS8-Unternehmensgruppe, Ludwigsburg, West Germany.
- (P.) H. Aurenz; (V.P.) G. Woerfel; (Prod'n Mgr.) A. Avenriep; (S.M.) U. Ziegenbein; (Bookkeeper) Ms. J. Cormier. Annual Sales (C). Co. Size (C).
- ★ASEA Brown Boveri, Process Automation, 75 Tycos Dr., Toronto, Ont. M6B 1W4. Tel. 416-787-1651. Fax: 416-787-8817. Telex: 06-969754. Branch offices, Dartmouth, N.S., Montreal, Que., Calgary, Alta., Vancouver, B.C. Divisions, Taylor Instrument Division, Taylor Systems Division. Pneumatic and electronic instruments for indicating, recording and controlling temperature, pressure, flow, liquid level, speed and density. Brands, "Quick-Scan", "Magpipe", "Hi-Flow", "Mod 30", "ER/S Fulscope", etc.
- For. Reps. in London, England; Paris, France; Argentina; Brazil; Venezuela; Naucalpan, Mexico; Offenbach, W. Germany; New Delhi, India; Victoria, Australia; Genoa, Italy; Antwerp, Belgium; The Hague, Holland.
- (G.M.) T. Herring. Annual Sales (D). Co. Size (C).®
- AS & G Lettering Systems Inc., 11 Canadian Rd., Units 5 & 6, Scarborough, Ont. M1R 5G1. Tel. 416-285-8531. Fax: 416-285-8971. Division, Instasign, Scarborough, Ont. Pressure sensitive vinyl letters, legends and logos. Brands, "Signal", "Permaletter", "Instasign". Parent company, Incursus Limited, Toronto, Ont.
- (P.) T. Kalmaykow; (V.P.) R. Near; (S.M.) T. Sorensen. Annual Sales (C). Co. Size (A).®
- ★ASI Plastics Div. of Acryfab Specialties Inc., #15 - 211 Schoolhouse St., Coquitlam, B.C. V3K 4X9. Tel. 604-524-9551. Fax: 604-524-0464. Bulk food dispensing containers, point of purchase displays, retail merchandising fixtures and displays, menu stands for bars and restaurants, sign holders for store signs.
- (P.) D. Sabourin; (Purch.) T. Walls. Annual Sales (C). Co. Size (A).®
- ASI Sign Systems, 5537 - 1A St. S.W., Calgary, Alta. T2H 0E6. Tel. 403-252-3373. Fax: 403-259-3159. Architectural signing, interior signs and directory boards.
- (P.) G. Milne; (S.) D. Milne. Annual Sales (C). Co. Size (8).®
- ★A.S.P. ACCESS FLOOR INC., 1081 South Service Rd., Oakville, Ont. L6L 6K3. Tel. 416-847-0138. Fax: 416-847-0141. Plant, 2200 Bromsgrove Rd., Clarkson, Ont. Raised floors for computer rooms.
- (P.) B. Mead; (S.M.) A. Capesky; (S.M.) A. Capesky. Annual Sales (C). Co. Size (A).
- A.T. Designs Insignia Ltd., 120 Milner Ave., Unit #1, Scarborough, Ont. M1S 3R2. Tel. 416-292-5199. Fax: 416-292-5430. Insignia jewellery, complete awards programs, replicas and miniatures, corporate awards and give-aways, lapel and stick pins, charms, etc.
- (P.) T. Temple; (Purch.Mgr.) Ms. R. Castonguay; (S.M.) Ms. K. Klein; (Credit Mgr.) Ms. W. Chow. Annual Sales (C). Co. Size (B).®
- ATC MANUFACTURING LTD., 202 Regina St. N., P.O. Box 220, Waterloo, Ont. N2J 3Z9. Tel. 519-885-4510. Fax: 519-885-2780. Telex: 069-55249. Custom transformers, reactors for electrical and electronic applications, control power and miniature transformers up to 2.5KVa.
- (P.) S. Rhodes; (Dir.Mktg.) Ms. E. Ritter; (Dir.Ops.) G. Joyce; (Purch.Mgr.) 8. Hall. Annual Sales (C). Co. Size (D).®
- ATF Sports Inc., 5565 Cote de Liesse, St-Laurent, Que. H4P 1A1. Tel. 514-744-3854. Fax: 514-744-3083. Plant, St. Laurent, Que. Boxing and martial arts equipment and accessories, gym mats, weightlifting belts and gloves.
- (P.) H. Benchimol; (V.P.) A. Kusup; (V.P.) R. Rheume. Annual Sales (B). Co. Size (A).®
- ★ATI Technologies Inc., 3761 Victoria Park Ave., Scarborough, Ont. M1W 3S2. Tel. 416-756-0718. Fax: 416-756-0720. Telex: 06-966640. Video cards and color/emulation adapters for IBM PC, internal and external modems. Brands, "EGA Wonder", "Graphics Solution", "VGA Edge", "VGA Wonder".
- (P.) K.Y. Ho; (V.P.) L. Lau; (S.M.) H. Quan. Annual Sales (E). Co. Size (D).®
- A T J Industrial Tools & Fabricators Limited, 362 French St., Oshawa, Ont. L1G 5N7. Tel. 416-576-0399. Fax: 416-576-0421. Rubber moulds, tool making and special machinery design.
- (P. & G.M.) A. T. Jeniņa; (S.T.) Mrs. 8.J. Jeniņa. Annual Sales (B). Co. Size (A).®
- ATP Manufacturing Co. Ltd., 9845-62 Ave., Edmonton, Alta. T6E 0E4. Tel. 403-435-2118. Dozer and scraper cutting edges, snow plow and grader blades, brush rakes.
- (P. & G.M.) B. Knutson; (P.A.) W.T. Letun. Annual Sales (D). Co. Size (A).
- ★A T S Automation Tooling Systems Inc., 80 Alpine Rd., Kitchener, Ont. N2E 1A1. Tel. 519-744-4400. Fax: 519-744-7885. Associates, 139898 Canada Inc., Waterjet Specialties Inc., Automation Tooling Systems Corp. Flexible robotic manufacturing systems including intelligent vision systems for robot guidance, inspection, gauging and pattern and shape recognition. Parent company, Aer Lingus, Dublin Airport, Ireland.
- (P.) K. Woerner; (Sales & Mktg.Mgr.) R. Awad; (Purch. Mgr.) J. Byrne; (Ops.Mgr.) J. Wilson, P.Eng.; (C.F.O.) R. Jutras. Annual Sales (E). Co. Size (F).®
- ★AVP Extrusions Limited, 300 Toronto St., Newcastle, Ont. L0H 1H0. Tel. 416-987-4776. Fax: 416-987-1022. Telex: 06-981350. "Avpexine" polystyrene film for window envelopes, "Bolewrap" polystyrene film for packaging of synthetic rubber bolts.
- (P. & C.E.O.) Ms. J. D. Benson; (V.P. & G.M.) C. Benson; (Compt.) E. Kent; (Prod'n Sup'r) L. Mavehan. Annual Sales (D). Co. Size (8).®
- ★AW Compounders, 5 Pinelands Ave., Stoney Creek, Ont. L8E 3A4. Tel. 416-662-5735. Fax: 416-664-3599. PVC and thermoplastic rubber compounds for extrusion and injection moulding.
- (G.M.) A. Wakani. Annual Sales (D). Co. Size (B).®
- A.W.K. Industrial Coating, 41 Suss Rd., R.R. #4, Chatham, Ont. N7M 5J4. Tel. 519-351-4663. Fax: 519-351-1450. Automotive approved decorating specialists including metal and plastics, phosphating, chromating, spray and dip painting, powder coating, etc.
- (P.) D. Kilbride; (Off.Mgr.) Ms. M. Anne Crosbie; (Plant Supt.) B. Turner; (Purch. & Prod.) Ms. J. Hall. Annual Sales (D). Co. Size (D).
- A.W.S.M. Enterprises Limited, [Les Entreprises A.W.S.M. Ltée.], 3905 boul. Leman, St. Vincent de Paul, Laval, Que. H7E 4V7. Tel. 514-629-6200. Telex: 05-25624. Aircraft parts, marine equipment, tanks, custom sheet metal work, precision machining.
- (P.) R.8. Dery; (V.P.) M.N. Alarié. Co. Size (C).
- ★A-Z Sponge & Foam Products Ltd., 811 Cundy Ave., Annacis Bus. Pk., New Westminster, B.C. V3M 5P6. Tel. 604-525-1665. Fax: 604-525-1081. Urethane foam slabs and rolled stock, pillows, mattresses, sponges, cosmetic sponges, and novelty sponges.
- (G.M.) E. Bortolin. Annual Sales (D). Co. Size (B).®
- ★Aar-Kel Moulds Limited, 17 Elm Dr., P.O. Box 406, Wallaceburg, Ont. N8A 4X1. Tel. 519-627-6078. Fax: 519-627-5925. Steel die and plastic moulds.
- (P.) R. Aarsen; (S.T.) O. Kjeldsen; (P.A.) D. Smith; (Chief Eng.) A. Wadsworth; (Cont.) Ms. C. Thomas; (Off. Mgr.) Ms. D. Fraser; (Plant Foreman) B. Chapple; (C.A.M.Foreman) G. Kerwin. Annual Sales (C). Co. Size (C).®
- ★Aardee Lock Company, Ltd., P.O. Box 604, Kirkland Lake, Ont. P2N 3J5. Tel. 705-567-7600. Toll Free: (416,418,514,519,613,705,807,819)800-461-4996. Fax: 705-568-8368. High security seals for the container, trucking and warehouse industries. Brands, "Mite Seal", "Sure Seal", "Cable Seal", "Aardee". Parent company, Aardee Spring & Lock Co., Ltd., Glasgow, Scotland.
- For.Reps.: U.S.A., Hong Kong, Singapore, Australia, U.K., Malaysia.
- (P.) G. Duncan, Ph.d.; (G.M.) H. Oukes; (Off.Mgr.) Mrs. M. Linton. Annual Sales (A). Co. Size (A).®
- Aarkash Chair Company of Canada Ltd., 1350 Tellier St., Laval, Que. H7C 2H2. Tel. 514-661-1271. Telex: 055-61955. Traditional and contemporary wooden chairs, coat racks.
- (P. & G.M.) S. Lahman; (S.M.) Ms. A. Boucher; (P.A. & Plant Mgr.) F. Szalich. Annual Sales (C). Co. Size (A).®
- Aasted-Mikroverk Ltd., 2266 Drew Rd., Unit 10, Mississauga, Ont. L5S 1B1. Tel. 416-671-3200. Fax: 416-671-2549. Brand, "Jensen" fully automatic chocolate moulding lines. Parent company, Aasted-Mikroverk ApS, Copenhagen, Denmark.
- (P.) K. B. Karlsen. Annual Sales (B). Co. Size (A).®
- ★Aastra Advanced Ceramics Inc., 61 Needham St., Lindsay, Ont. K9V 4Z7. Tel. 705-324-5100. Fax: 705-324-8354. Piezoelectric ceramics for sonar systems, hydrophones, depth sounders and fish locators. Parent company, Aastra Corporation, Downsview, Ont.
- (P. & G.M.) F. Shen; (Dir.Bus.Dev. & V.P.) H. Schol-aert; (V.P.Ops.) A. Shen. Annual Sales (C). Co. Size (C).®
- Abal Manufacturing Inc., 106 Fenmar Dr., Weston, Ont. M9L 1M5. Tel. 416-749-3355. Fax: 416-749-8203. Packaging machinery, manual or automatic case sealers and feeders, flap closers. Brand, "Abal".
- (P.) G. Nesbitt; (Tech. Rep.) C. Morrison; (Off. Mgr.) Ms. S. Woods. Annual Sales (C). Co. Size (A).®
- Abart Engineering Limited, 505 Eglinton Ave. W., Toronto, Ont. M5N 1B2. Tel. 416-485-0771. Dust collectors and dust control systems, ovens and driers. Brands, "Johnson March", "Chem Jet", etc.
- (P. & G.M.) H. Koehle; (S.M.) H. R. Heyes; (P.A.) R.A. Belanger. Co. Size (A).
- ★Abat Jour Ideal Lampshade Inc., 380 Port Royal W., Montreal, Que. H3L 2B8. Tel. 514-384-1518. Fax: 514-384-4371. Lamp shades. Brands, "Ideal".
- For. Reps., Diane Studios, Brooklyn, NY, U.S.A.
- (P.) R. Franco; (Prod'n Mgr.) S. Elio Dello. Annual Sales (B). Co. Size (A).®
- Abattoir Coquelicot Inc., 3648, rue Chicoine, Lac Megantic, Que. G6B 2Z3. Tel. 819-583-1544. Fax: 819-583-0910. Branch Office, Stratford, Que. Fresh, cryovac or frozen turkeys, dressed fowls, deboned breast meat fowl, thigh meat (fowl), diced (IQF) fowl meat, broth, rendered fat.
- (P.) J. Floriot; (V.P.Procure.&S.M.) S. Lefebvre; (V.P.Ops.Mgr.) G. Breton; (Cont.) Ms. C. Godin. Annual Sales (D). Co. Size (C).®
- Abbey Blinds Inc., 8400 Main St., Vancouver, B.C. V5X 3L8. Tel. 604-324-1115. Toll Free: 800-663-1606. Fax: 604-324-8400. Branch offices, Winnipeg, Man., Calgary, Edmonton, Alta. Horizontal aluminum blinds, PVC, fabric and aluminum vertical blinds, pleated

shades, designer woven wood shades. Registered trade marks, Blinding Beauty, Sari Jane. Brand, "Abbey".

(P.) P. Kopinya; (Cont.) D. Kaufman. Annual Sales (E). Co. Size (E).Ⓢ

Abbey Engraving Ltd., 4 William Morgan Dr., Toronto, Ont. M4H 1E6. Tel. 416-425-4140. Fax: 416-425-6196. Engraved steel and brass stamps and dies, custom engraving, marking machines. Parent company, Canada Stamp & Stencil Co. Ltd., Toronto, Ont.

(P.) C. Thuro; (V.P.) J. Mansfield; (V.P.) K. Thuro. Annual Sales (D). Co. Size (C).Ⓢ

Abbey Neckwear Ltd., [Les Cravates Abbey Ltée.], 6666 St. Urbain St., Montreal, Que. H2S 3H1. Tel. 514-271-1112. Fax: 514-271-6690. Telex: 055-60989. Men's neckties. Brands, "Abbey", "Christian Dior", "Leo Chevalier", "QST".

(C.E.O.) E. Abramowitz; (C.E.O.) L. Abramowitz. Co. Size (D).

★Abbotsford Growers Co-op Union, 31825 Marshall Rd., R.R. 5, Abbotsford, B.C. V2S 4N5. Tel. 604-853-6677. Fax: 604-853-5918. Bulk frozen red raspberries. Brand, "Abbotsford Growers".

(P.) S. Schartner; (G.M. & S.M.) J. Martens; (S.) Mrs. R. Holte. Annual Sales (D). Co. Size (E).Ⓢ

★Abbott Boats Inc., 1458 London Rd., Sarnia, Ont. N7S 1P7. Tel. 519-542-2771. Fax: 519-542-2324. Sailboats, canoes and powerboats.

(P.) W.A. Abbott; (V.P.) W. Abbott Jr. Annual Sales (C). Co. Size (A).Ⓢ

Abbott Laboratories, Limited, [Laboratoires Abbott Limitée], 6300 Cote de Liesse, Box 6150, Montreal, Que. H3C 3K6. Tel. 514-340-7100. Fax: 514-342-3544. Telex: 05-824235. Branch offices, Dartmouth, N.S., Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Burnaby, B.C. Plants, Montreal, Que., Brockville, Toronto, Ont. Diagnostic equipment, pharmaceutical preparations, intravenous, irrigating and peritoneal dialysis solutions and equipment, infant feeding formulae; anesthetics; chemical products. Brands, "Pentothal", "Muriine", "Clear Eyes", "Normosol", etc. Parent company, Abbott Laboratories, North Chicago, Ill., U.S.A.

(Chmn.) C.G. Cornell; (P. & G.M.) M.M. McGlynn; (Dir. Fin.Admin.) G.T. Warriner; (Hospital Prods.Div.Dir.) P. Allen; (Pharm.Prods.Div.Dir.) S. Elliston; (Dir.Mfg.) A.B. Massie; (V.P.Comm.Mktg.) D.H. Gallop; (Dir.Sci.Div.) R. White, Ph.D.; (Dir.I.R.) M. Licursi; (Mgr.Regulatory Aff.) D. Chin, Ph.D.; (Plant Mgr.Toronto) R. Brunton; (Plant Mgr.Brockville) I. Waggott. Annual Sales (G). Co. Size (G).Ⓢ

Abby Furniture Manufacturing Ltd., 31088 Peardonville Rd., Abbotsford, B.C. V2S 5W6. Tel. 604-850-7110. Solid oak and pine furniture, also custom made.

(P.) I. Stibbs. Annual Sales (8). Co. Size (A).Ⓢ

Abco Box & Carton Company Ltd., 136 Victoria Rd. S., Guelph, Ont. N1H 6M6. Tel. 519-822-7060. Toll Free: 800-265-2664. Fax: 519-822-9378. Associate company, Brantford Paper Box Co. Ltd., Brantford, Ont. Printed and plain folding boxes, plain and fancy set-up boxes.

(P.) A.W. Machel; (S.M.) L. Dorscht; (Plant Supt.) A.R. Schultz; (G.M.) J. McDonnell. Annual Sales (D). Co. Size (B).Ⓢ

★A8CO Industries Limited, 81 Tannery Rd., P.O. Box 1120, Lunenburg, N.S. B0J 2C0. Tel. 902-634-8821. Fax: 902-634-8583. Telex: 019-21654. Fish and vegetable processing equipment, specialists in aluminum and stainless steel fabrication. Brand, "A8CO".

(P.) J. D. Eisenhauer; (Chmn.) D. Andrew Eisenhauer; (V.P.Ops) J. F. Meisner Jr.; (V.P.Admin.) E. A. Gerhardt; (S.M.) W. J. Stevens; (P.A.) D. Croft. Annual Sales (D). Co. Size (C).Ⓢ

A8CO Printing, 305 Montpellier, St-Laurent, Que. H4N 2G6. Tel. 514-747-9991. Fax: 514-747-1958.

(P.) Ms. G. Laoun; (V.P.) G. Mazid. Annual Sales (8). Co. Size (A).

ABCON Industrial Supply Ltd., Collishaw and Parklane, P.O. Box 1485, Moncton, N.B. E1C 8T6. Tel. 506-857-1810. Flexible metal, hydraulic, and teflon hose assemblies.

(P.) C.T. Owens. Annual Sales (8). Co. Size (A).

★Abeda Wood Products, 80x 549, Beaver Lake Rd., Winfield, B.C. V0H 2C0. Tel. 604-766-4088. Fax: 604-766-2398. "Rembrandt" western red cedar and lodgepole pine wallcoverings.

(G.M.) D. Powell. Annual Sales (C). Co. Size (8).Ⓢ

Abel Metal Products (1971) Ltd., 1095 Fewster Dr., Mississauga, Ont. L4W 1A2. Tel. 416-625-8761. Fax: 416-

625-0943. Miscellaneous iron contractors, stairs, railings, structural steel, etc.

(P.) R. LaPointe; (V.P.) Ms. L. McKinnon; (G.M.) B. Worrell. Annual Sales (D). Co. Size (C).

★ABERFOYLE STEEL INCORPORATED, Wilton Dr., Box 5000, Bolton, Ont. LOP 1A0. Tel. 416-857-3566. Fax: 416-857-0270. Steel buildings and components and structural steel fabrication.

(P.) T.P. Murphy; (Off.Mgr.) Mrs. C. Murphy; (Site & Plant Mgr.) C. Connon; (Chem.Eng.) J. Pedersen. Annual Sales (C). Co. Size (A).Ⓢ

★Aberton Textiles Ltd., 3700 St. Patrick, Suite 200, Montreal, Que. H4E 1A2. Tel. 514-866-1743. Fax: 514-935-6653. Telex: 055-60140. "Nylotex", "Fun Pac" and "Craftex" knitting yarns.

(P.) M. Kaufman; (G.M.) H. Kaufman. Annual Sales (C). Co. Size (A).Ⓢ

Abesco Ltd., 566 Dobbie Ave., Winnipeg, Man. R2K 1G4. Tel. 204-667-3981. Fax: 204-663-8708. Structural steel fabricators and erectors.

(P.) A. Swiridjuk; (G.M.) J. Veitch. Annual Sales (D). Co. Size (C).

★Abex Industries Ltd., 50 Colborne St. E., Lindsay, Ont. K9V 1K7. Tel. 705-324-2133. Fax: 705-324-0226. Telex: 06-962859. Branch offices, Toronto, Ont., Vancouver, B.C. Associate, Canparts Automotive International, Cambridge, Ont. For products see listing under: Canadian Brakeblok Division, Lindsay, Ont. Parent company, Abex Corporation, Boston, Ma., U.S.A.

For Rep., AWT World Trade Corporation, Stamford, Ct., U.S.A.

(G.S.M.) T.W. Mezon; (Plant Mgr.) K. Edwards; (Compt.) P. Swanson; (P.A.) Mrs. J.E. Leveille. Annual Sales (E). Co. Size (E).

Abilex Enr., 6256 Henri Julien Ave., Montreal, Que. H2S 2T8. Tel. 514-277-4672. Woodturning and precision wood parts to order, also furniture repair.

(P. & G.M.) A. Campagnolo. Annual Sales (A). Co. Size (A).

★Abitibi-Price Inc., #1300-2 First Canadian Place, Box 39, Toronto, Ont. M5X 1A9. Tel. 416-369-6700. Fax: 416-369-6794. Telex: 065-24264. Operating Group Offices, #680-207 Queen's Quay W., Box 102, Toronto, Ont. Sales distributors, Abitibi-Price Inc., Montreal, Que., Toronto, Ont.; Abitibi-Price Sales Corporation, New York, NY, Rosemont, IL, Atlanta, GA, Dallas, TX, Abitibi-Price Corporation, Troy, MI, U.S.A.; Abitibi-Price Sales Company Limited, London, England. Plants, Grand Falls, Stephenville, Nfld., Beaufort, Alma, Jonquiere, Chandler, L'Ascension, Lachute, Que., Thunder Bay (2), Iroquois Falls, Ont., Pine Falls, Man., Augusta, GA, Claiborne, AL, U.S.A. Subsidiaries: Provincial Papers, Abitibi Price Lumber Sales, Hilroy, Innova Envelope, Price Daxion, Inter City Papers, Whitaker Carpenter Marquette, Price Wilson, Azerty, Barber-Ellis Fine Papers. U.S. Subsidiary, Abitibi Price Corporation, Building Products Division. Manufacturing locations, Alpena, MI, Toledo, OH, Middlebury, IN, Hiawatha, KS., Lumberton, Roaring River, NC, U.S.A. Newsprint, groundwood papers, coated printing papers, school, home and office supplies, stationery, commercial paper products, envelopes, printing papers, grocery bags, paper towels, hard board siding lumber, prefinished plastic mouldings.

(Chmn. & C.E.O.) K.K. Koken; (Exec.V.P.) J.K. Stevens; (V.P.Gen.Counsel & S.) M.D. Thompson; (Exec.V.P.) K.L. Macdonald; (P.&C.O.O.) R.Y. Oberlander; (V.P.Engr'g) F. Duquette; (V.P.Cont.) H.C. Warner; (V.P.I.R.) J.F. Allison; (V.P.Corp. & Public Aff.) Ms. S. Paul; (V.P.Ops.Ont. & Man.) T.M. Devine; (V.P.Ops. Atlantic) A. Vatcher; (Intr.Rel.Analyst) R.J.Tait. Annual Sales (I). Co. Size (G).Ⓢ

★Abitibi-Price Lumber Sales, Division of Abitibi-Price Inc., 2240 Speakman Drive, Mississauga, Ont. L5K 1A9. Tel. 416-855-3700. Fax: 416-855-3719. Plant, L'Ascension, Que. "Abitibi-Price" kiln dried dimension lumber.

(G.M.) D.J. Melville. Annual Sales (F). Co. Size (E).

★ABLE GASKET AND MATERIALS LIMITED, 112 Snidercroft Rd., Concord, Ont. L4K 2K1. Tel. 416-669-2920. Fax: 416-669-5968. Non-metallic and spiral wound metallic gaskets, custom expansion joints, asbestos packings and sheets, asbestos-free products.

(P.) I. Held; (G.M.) E. Held; (P.A.) Mrs. E. Gallinger; (Acct.) B. Dhar; (Prod'n Mgr.) R. Hartford. Annual Sales (C). Co. Size (8).

Able Truss Ltd., 24611 Fraser Hwy., Langley, B.C. V3A 4P6. Tel. 604-533-5055. Fax: 604-856-7968. Structural roof trusses for farm, commercial and residential markets.

(P.) N. Sandhals. Annual Sales (B). Co. Size (A).

Abloy Canada Inc., 955 McCaffrey, Montreal, Que. H4T 1N3. Tel. 514-735-4343. Fax: 514-735-4347. Branch office, Markham, Ont. "Abloy" high security locks.

(P.) J. Seligson. Annual Sales (C). Co. Size (A).Ⓢ

★Abmest Inc., 6958 Jarry St. E., Montreal, Que. H1P 3C1. Tel. 514-321-3572. Toll Free: 800-361-0854. Fax: 514-321-1893. Branch offices, Mississauga, Ont., Fairfield, NJ, U.S.A. Plant, St-Hyacinthe, Que. Associate, Abmest Abrasives Inc. Resinoid abrasive grinding wheels.

(C.E.O. & S.M.) A.J. Van Vugt; (G.M.) A. Sterzi; (P.A.) C. Pelletier; (Plant Mgr.) F. Negri. Annual Sales (D). Co. Size (B).Ⓢ

Abond Plastics Corp., 5635 des Erables, Montreal, Que. H2G 2L9. Tel. 514-273-1523. Fax: 514-273-3155. Tablecloths, garment bags, draperies, shower curtains, specialty bags, ironing board covers, oven mitts, placemats, Christmas novelties, promotional items, packaging.

(P. & S.M.) S. Schipper; (G.M.) Mrs. E. Orm; (P.A.) B. Naimier; (Plant Mgr.) J. Katz. Annual Sales (C). Co. Size (A).Ⓢ

Abraflex Ltd., Box 929, Valley East Industrial Park, Val Caron, Ont. POM 3A0. Tel. 705-897-6741. Toll Free: 800-461-0155. Fax: 705-897-6741. Plant, Sudbury, Ont. Rubber lined pipes, chutes and hoppers, moulded urethane parts, also rubber pump, flotation machine and cyclone parts.

(P.) W.E. Fuller. Annual Sales (F). Co. Size (A).Ⓢ

Abrasifs Rezbond Ltée., See Rezbond Abrasives Co. Ltd.

★A8RICO Energy Management Services Ltd., P.O. Box 1090, Lakefield, Ont. K0L 2H0. Tel. 705-748-6316. Fax: 705-743-9878. Telex: 06-962898. Associate, Spectrum Engineering Corp. Ltd., Peterborough, Ont. Products and expertise in the field of energy management and conservation, "A8RICO" controlled solar drying system for timber and agro products.

(Mng.Dir.) F.H. Krenz, Ph.D. Annual Sales (A). Co. Size (A).Ⓢ

★Absco Limitée, 365 rue Dupuy, Quebec, Que. G1L 1P2. Tel. 418-627-3113. Toll Free: 800-463-4394. Fax: 418-626-7843. Brake cables, pads and shoes, calipers, boosters, hardware and clutches. Parent company, Auto Brake Specialties Ltd.

(G.M.) J. Dussault; (S.T.) C. Dussault; (P.A.) Gilles Dussault; (Dir.) Georges Dussault. Annual Sales (C). Co. Size (A).Ⓢ

Abso Blue Prints Limited, 525 Logan Ave., Toronto, Ont. M4K 3B3. Tel. 416-461-0364. Fax: 416-469-9602. Branch offices, St. Laurent, Que., Ottawa, Islington, London, Hamilton, Sudbury, Ont. Diazo sensitized and white print papers. Brands, "Amoco", "Oce".

(P.) D.S. Goodall; (G.M.) J. Storey; (S.T.) S.A. Goodall; (Off. Mgr.) W. Hills; (Plant Mgr.) A. Proto. Annual Sales (D). Co. Size (N/R).

Absolute Pallet & Crate Inc., 5881 Thorold Stone Rd., Niagara Falls, Ont. L2J 1A1. Tel. 416-357-9431. Fax: 416-357-9045. Pallets, crating, industrial wood products, wood cutting and notching.

(G.M.) H. Saloojee; (Plant Mgr.) D. Bernard; (Off. Admin.) Ms. K. Dietsch. Annual Sales (C). Co. Size (A).Ⓢ

★Absopulse Electronics Ltd., 110 Walgreen Rd., W. Carleton Ind. Pk., Carp, Ont. K0A 1L0. Tel. 613-836-3511. Fax: 613-836-7488. Division, ABS Products & Design Associates. Professional quality power conditioning systems and equipment such as switching and uninterruptible power supplies, DC/DC converters, battery chargers, sine wave power generators, AC/DC converters, DC/AC inverters, complete power systems in 19" racks.

(P.) T. B. Szullo; (Prod'n Mgr.) A. T. Plangger; (P.A.) Ms. S. George; (Mktg.Mgr.) N. F. Habets. Annual Sales (C). Co. Size (8).Ⓢ

Academy Petroleum Industries, 5835 - 92nd St., Edmonton, Alta. T6E 3A5. Tel. 403-438-6691. Fax: 403-434-1593. API flanges and fittings, also wellhead components.

(P.) G. Brown; (S.T.) D. Nelson. Annual Sales (C). Co. Size (A).Ⓢ

Academy Steel Design & Fabrication Ltd., 9808-40 Street S.E., Site 4, Box 25 RR5, Calgary, Alta. T2P 2G6. Tel. 403-236-5211. Fax: 403-236-9133. Structural and miscellaneous steelwork, stairs and railings, spiral stairs, cattle guards, skids, etc.

(P.) R. Hoyle; (S.T.) D. Morgan; (Eng.) M. Abdai, P.Eng. Annual Sales (C). Co. Size (A).

Acadia Equipment Limited, 55 Renfrew Dr., Suite 201, Markham, Ont. L3R 8H3. Tel. 416-479-1026. Fax: 416-470-8361. Industrial conveyors and equipment.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) R. F. Mather; (V.P.) N. Marendic; (V.P.) F. L. Roberts. Annual Sales (C). Co. Size (A).
- Acadia Marble, Tile & Terrazzo Ltd., P.O. Box 224, Fredericton, N.B. E3B 4Y9. Tel. 506-458-1188. Fax: 506-458-8462. Marble facings, mantels, thresholds, panelling, floor tile, granite and marble countertops and marble furniture.
- (P.) M. DiValentin; (Chmn.) Mrs. A.M. Rioux. Annual Sales (C). Co. Size (8).⑤
- Acadian Industries Inc., [Les Industries Acadiennes Inc.], 8829 Pascal-Gagnon, Montreal, Que. H1P 1Z4. Tel. 514-326-1170. Fax: 514-329-2606. General machining, fixtures, special machines and steel fabrication.
- (P.) H. Markarian; (Plant Mgr.) M. Grenier. Annual Sales (C). Co. Size (B).
- Acadian Platers Co. Ltd., 315 Rexdale Blvd., Rexdale, Ont. M9W 1R8. Tel. 416-743-7130. Fax: 416-743-5411. Nickel, chrome, zinc plating and phosphating.
- (P.) E. C. Pitman; (T.) T. A. Ponzio; (Div.Mgr.) J.D. Buchanan; (S.M.) W. Carmichael. Co. Size (D).
- ★Acadian Seaplants Limited, [Les Algues Acadiennes Limitée], 202 Brownlow Ave., Tower D, Suite 304, Dartmouth, N.S. B3B 1T5. Tel. 902-468-2840. Fax: 902-468-3474. Branch plants, Pictou, Yarmouth, Charlesville, N.S., Naufrage, Minnegash, P.E.I. Seaweed and seaweed products, Irish moss, chondrus crispus, Norwegian kelp, kelp meal, soluble and liquid seaweed fertilizer. Brand, "Canadian Chondrus".
- (P.) L. E. Deveau; (Dir.Mktg.) J. Deveau; (Cont.) Ms. E. Barkhouse. Co. Size (D).⑥
- Accabord Millwork Ltd., 12520 Yellowhead Trail, Edmonton, Alta. T5L 3B9. Tel. 403-452-8878. Fax: 403-454-7905. Architectural millwork.
- (P.) P. Neyka; (Mktg.Mgr.) S. Antuma; (S.T.) W. Fett; (Prod'n Mgr.) I. Gouveia. Annual Sales (C). Co. Size (A).
- Accent Jewellery Ltd., 2250 Midland Ave., Unit #8, Scarborough, Ont. M1P 4R9. Tel. 416-298-8293. Telex: 06-963548. Gold and hoop earrings, rings, charms, bangle bracelet.
- (P.) J. D. LeVasseur; (P.A. & Plant Mgr.) N. Harutunian. Co. Size (A).
- ★Accent 2000 Ceramics Ltd., 1224 Dundas St. E., Unit 12, Mississauga, Ont. L4Y 4A2. Tel. 416-275-8872. Fax: 416-275-8943. "Accent 2000 Collection" ceramic vases, lamps and figurines.
- (P.) R. Yachevich; (S.M.) K. LennardWhite; (Off.Mgr.) Ms. M. Castelino. Annual Sales (C). Co. Size (8).⑤
- Accessoires Cuir Mode Inc., 300 Williams, Sherbrooke, Que. J1H 5P2. Tel. 819-562-5737. Leather belts.
- (P.) D. Rivard; (Prod'n Mgr.) M. Chahanine. Annual Sales (B). Co. Size (A).
- Accessoires Hunter Brand Inc., Les, 95 St. Zotique St. W., Montreal, Que. H2S 1P1. Tel. 514-279-4559. Fax: 514-279-6663. Leather specialties for dog accessories. Brand, "Hunter". Trade mark, Picture of Scottie.
- (V.P.) A. Dardel; (S.T.) J. Dardel. Annual Sales (N/R). Co. Size (8).⑥
- Accessoires de Chaussures Marvel Inc., 1639 Letourneau Ave., Montreal, Que. H1V 2M9. Tel. 514-255-7781. Fax: 514-256-1659. Shoe findings. Brands, "Marvel Products".
- (P.) J.Y. Marsan. Annual Sales (8). Co. Size (A).⑤
- Accessoires de Théâtre Johnny Brown Inc., Les, [Johnny Brown Theatrical Accessories Inc.], 7300 Hutchison Ave., Montreal, Que. H3N 1Z1. Tel. 514-274-7604. Store, 1474 Peel St., Montreal, Que. Ballet slippers, tights, leotards and general dance supplies, theatrical make-up, costumes, ropes and posts.
- (P.) E. Elgazzar; (S.T.) A. Scheuer. Annual Sales (C). Co. Size (B).
- Acco Canadian Company, Limited, [Compagnie Canadienne Acco Limitée], 501 McNicoll Ave., Willowdale, Ont. M2H 2E2. Tel. 416-499-1000. Toll Free: 800-268-3447. Fax: 416-499-0757. Plants, Toronto, Renfrew, Ont. Suspension file folders, data processing, vinyl and casemade binders and ring binders, "Acco Agenda" desk accessories, paper trimmers, presentation products, paper fastening devices, paper punches, diskette, data processing media storage devices and storage systems, multimedia storage cabinets, ergonomic chairs and computer support furniture, computer security systems, CRT screen and anti-radiation filters and computer supplies.
- (P.) D. Campbell; (V.P.Mktg.) P. Easthope; (V.P.Ops.) R. Plank; (V.P.Fin. & Admin.) P. Monaghan; (Mktg.Mgr.) S. Sgro; (Nat.S.M.) R. K. Huyck; (Prod.Dev.Mgr.) R.V. Dyer. Annual Sales (C). Co. Size (E).⑤
- ★ACCO-Canadian Material Handling, A Division of Babcock Industries Canada Inc., 1100 Blair Rd., Burlington, Ont. L7M 1K9. Tel. 416-335-3535. Fax: 416-335-6080. Branch office, Montreal, Que. Conveyor equipment, monorail systems, material handling equipment, cranes, stackers, lifting devices, etc. Brands, "MHS", "Mansaver", "Louden", etc. Parent company, Babcock Industries Inc., Fairfield, CT, U.S.A.
- (V.P. & G.M.) R. Lane; (P.A.) M. Cousineau; (Cont.) D. Caracciolo. Annual Sales (E). Co. Size (C).⑤
- Acco Plastics Ltd., 100 Venture Dr., Scarborough, Ont. M1B 3L6. Tel. 416-286-5936. Fax: 416-286-5938. Plastic moulds, plastic injection moulding, tooling fixtures for checking or production.
- (P. & G.M.) S. Kam. Annual Sales (8). Co. Size (A).
- Accro Furniture Industries, Division of Acme Chrome Furniture Ltd., 211 Hutchings St., Inkster Industrial Park, Winnipeg, Man. R2X 2R4. Tel. 204-633-8432. Fax: 204-694-5586. Steel dinette sets, contract furnishings and school furniture. Parent company, Acme Chrome Furniture Ltd., Winnipeg, Man.
- (P. & G.M.) T. J. Clark; (Plant Mgr.) S. Danylyk; (Off. Mgr.) G. Favell. Annual Sales (C). Co. Size (C).
- Accu Agricultural Implements Ltd., 805 53, Senlac, Sask. S0L 2Y0. Tel. 306-228-3140. Custom mechanically driven metal boxes which are mounted on cultivators for applying fertilizer, seed or granular herbicides, portable cattle gates, livestock handling equipment. Brand, "Li'l Bander Boxes".
- (G.M.) V. Babchuk. Annual Sales (A). Co. Size (A).⑥
- ★Accuflex Industrial Hose Ltd., 50 Malcolm Rd., Guelph, Ont. N1K 1A9. Tel. 519-836-5460. Fax: 519-836-6694. Branch offices, Canton, MI., Los Angeles CA, Norfolk VA, Fort Worth, TX, Philadelphia, PA, U.S.A. Plants, 745 Southgate Dr., Guelph, Rockwood, Ont. Reinforced hose and tubing for low, medium and high pressure industrial, chemical, paint, beverage, agricultural applications. Brands, "Accu-8raid", "Accu-Air", "8evlex", "Accutrac", "Accu-Vac", etc.
- (P. & C.O.O.) D. Tomlinson; (G.S.M.) C. Bolger; (R&D Mgr.) T. Jackson; (Compt.) D. Barrow; (Plant Sup'r) G. Pantling; (Mat'l Mgr.) R. Sawyer. Annual Sales (D). Co. Size (D).⑥
- ★Accuform Golf Ltd., 76 Fordhouse Blvd., Toronto, Ont. M8Z 5X7. Tel. 416-259-3259. Toll Free: 800-668-7873. Fax: 416-259-2011. Golf clubs and putters, sand trap rakes.
- (P.) J. Saksun. Annual Sales (B). Co. Size (A).
- ★Accumold-Division of Concast Canada Inc., P.O. Box 248, Bldg., 79 Alberta Cres., Huron Park, Ont. N0M 1Y0. Tel. 519-228-6809. Fax: 519-228-6739. Telex: 064-7264. Associate, Exeter Precision Machine & Welding. Continuous casting moulds. Parent company, SMS Concast Inc.
- (G.M.) D. Loreto; (Plant Supt.) C. Chambers. Annual Sales (C). Co. Size (A).
- Accuplus Custom Metal Fabricators Limited, 5585 Timberlea Blvd., Mississauga, Ont. L4W 2S4. Tel. 416-238-3030. Fax: 416-238-5790. Electrical enclosures and panels.
- (V.P.) G. Donoghue; (G.M.) J. Duggan; (S.T.) B. Hunt; (Prod'n Mgr.) R. Dorval; (Off.Mgr.) Ms. D. Wipp; (Tech.) R. Buchan. Annual Sales (8). Co. Size (A).
- Accurate Glass Ltd., 666 Nairn Ave., Winnipeg, Man. R2L 0X5. Tel. 204-667-4640. Subsidiary, Dorwin Industries (1964) Ltd., Winnipeg, Man. Commercial store fronts, sealed units, table tops, aluminum doors, windows and awnings.
- (P.) R.T. Johnstone; (G.M.) L.W. Davies; (S.M.) T. Austin; (Plant Mgr.) E. Salichuk. Co. Size (C).
- Accurate Litho Plate, 225 Richmond St. W., Toronto, Ont. M5V 2C7. Tel. 416-977-2245. Negatives and plates for printing machines.
- (Prop.) M. E. Waterbury. Annual Sales (B). Co. Size (A).
- ACCURATE MACHINE & TOOL LTD., 1844 Wilson Ave., Weston, Ont. M9M 1A1.** Tel. 416-742-8301. Fax: 416-742-6424. Stampings, dies, steel fabrication, metal press work. Brand, "AM & T".
- (P.) G. J. Bodi; (S.T.) V. Bodi; (Cont.) R. Singham; (Prod'n Mgr.) R. Brown; (P.A.) H. Manookian; (Plant Mgr.) S. Hari; (Mgr.) B. Kirkpatrick. Annual Sales (C). Co. Size (B).⑤
- Accurate Manufacturing Chemists Inc., [Manufacturiers Chimiques Accurate Inc.], 5718 Wildwood Ave., Côté St-Luc, Que. H4W 1W7. Tel. 514-274-8182. Medicinal ointments, custom packaging, "GlycoTectol" test for ethylene glycol in lubricating oils.
- (P.) C.A. Labow; (V.P.) R. Labow; (S.T.) M.S. Labow; (Mktg.Mgr.) M. Thomas; (Compt.) B. Leebosh. Annual Sales (A). Co. Size (A).
- ★Accurate Rotal Co. Limited, 72 Northline Rd., North York, Ont. M4B 3E5. Tel. 416-751-6922. Fax: 416-751-5752. Commercial printing and folding cartons.
- (P.) A.W. Clein. Annual Sales (C). Co. Size (A).
- ★Accurate Rubber Products Ltd., 12771 No. 5 Rd., Richmond, B.C. V7A 4E9. Tel. 604-274-9955. Fax: 604-274-1013. Telex: 04-355821. Moulded and extruded rubber products, cast polyurethane specialties.
- For.Reps for "Elastomuff", Apex Equipment Inc., Seattle, Wash. U.S.A.; Marine Power (Poole) Ltd., Poole England, Sverre Nilsen JRA/S, Oslo, Norway; Claus Berggren A8, Stockholm, Sweden; Wairau Marine Supplies, Auckland, N.Z.; Green Power Industries, Rydalmere, N.S.W., Australia.
- (P. & G.M.) R. J. Robillard; (Sales) E. D. Christian; (S.T. & Plant Mgr.) B. Hanson; (Plant Supt.) C. Davis; (Purch.) P. Marier. Co. Size (C).
- Accurate Surgical Instruments Corp., 588-590 Richmond St. W., Toronto, Ont. M5V 1Y9. Tel. 416-368-5030. Fax: 416-367-2452. Complete system for peritoneal dialysis including, swan neck catheters, Tenckhoff catheters, "Oeopoulos-Zellerman" catheters, coil-cath catheters, Trocar (Faller Stylet), titanium connectors, plexiglass pole trays, sterilizing trays, portable stands, bone biopsy kits and OZ connectors.
- (P.) Mrs. L. Hofmann-Zellerman. Co. Size (A).⑥
- ★Accurate & Automatic Scale Companies Ltd., 2040 Ellesmere Rd., Unit 15, Scarborough, Ont. M1H 3A8. Tel. 416-438-4722. Fax: 416-438-4726. Telex: 06-526-129. Statistical shop floor weight data collection in an on-line, real-time mode. Custom software packages for pc based integrated mfg., based on standard weight for inventory, process and quality control. Brands, "Comp-U-Batch", "Comp-U-Drug".
- (P.) F. Parkinson; (V.P.Engr'g) T. JonesA; (Off.Mgr.) Miss D. Woolridge; (Tech.S.M.) S. Woolridge; (Mktg. Mgr.) Miss L. Parkinson. Annual Sales (B). Co. Size (A).⑥
- ★ACCURCAST LTD., 333 Arnold St., Wallaceburg, Ont. N8A 3P3. Tel. 519-627-2251. Fax: 519-627-5320. Branch offices, Halifax, N.S., Montreal, Que., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C., United Kingdom. Aluminum die castings for automotive, gas controls, electrical appliances, etc. Parent company, Meridian Technologies Inc.
- (P.) L. Birch; (Compt.) L. Brule; (V.P.) D. Else; (Mfg. Mgr.) M. Federico; (P.A.) Mrs. J. Cantin; (S.M.) A. Robertson. Annual Sales (E). Co. Size (E).⑤
- ★Accuride Canada Inc., 31 Firestone Blvd., Box 6280, London, Ont. N5W 5S1. Tel. 519-453-0880. Fax: 519-453-7084. Telex: 064-5834. Truck and trailer rims, wheels, spacer bands. Parent company, Accuride Corporation, Henderson, Ky., U.S.A.
- (P.) W. H. Weigandt; (P.A.) F. J. Stojdl; (S.T. & Cont.) J.L. Ewon. Annual Sales (F). Co. Size (F).⑥
- ★Accupress Mfg. Ltd., 6411 Dyke Rd., Richmond, B.C. V7E 3R3. Tel. 604-274-8313. Telex: 04-355-884. Branch plant, Willmar, Minn., U.S.A. Subsidiary, Accurtool, Richmond, Accuroil, Vancouver, B.C. Sheet metal working machinery, press brakes, plate shears and straight sided presses. Brands, "Accupress", "Accurshear", "Accurtool", "Accuroil".
- (P.) E.E. Hilton; (V.P.) G. Price. Annual Sales (D). Co. Size (D).⑥
- Ace Productions Ltd., 95 E. 3rd Ave., Vancouver, B.C. V5T 1C5. Tel. 604-876-5922. Folding cartons, mailing tubes and corrugated box specialties.
- (P.) B. Law. Annual Sales (8). Co. Size (A).
- Ace Rivet & Fastener Inc., 171-173 Advance Blvd., Units 43 & 44, Brampton, Ont. L6T 4Z6. Tel. 416-792-2255. Fax: 416-792-1529. Solid and semi-tubular rivets.
- (P.) C. Litchfield; (Cont.) Ms. J. Litchfield; (S.M.) G. Porter; (Plant Mgr.) M. Litchfield. Annual Sales (8). Co. Size (A).
- ★Acerado Ltd., 286 Wyecroft Rd., P.O. Box 281, Oakville, Ont. L6J 5A2. Tel. 416-842-8140. Fax: 416-842-8147. Subsidiary, Trav-L-Cold, Oakville, Ont. Custom design and fabricated material handling products such as carts, hoppers, bins, baskets, containers and tanks, also metal products for construction industry.
- For.Reps., U.S.A., Italy, Holland.
- (P.) J.P. VandenBerg; (Asst.) M. A. VandenBerg. Annual Sales (8). Co. Size (A).⑤
- Acheson Colloids (Canada) Ltd., Shaver Rd., P.O. Box 665, Brantford, Ont. N3T 5P9. Tel. 519-752-5461. Fax: 519-752-9892. Dispersions of graphite, molybdenum, disulphide and PTFE. Brands, "Aquadag", "Emralon", "Oildag", "Prodag", etc. Parent company, Acheson Industries Inc., Port Huron, Mich. U.S.A.

- (Mgr.) W. J. Evans. Annual Sales (C). Co. Size (A).
Acier Gendron Steel Ltée/Ltd., 2270 Garneau, Longueuil, Que. J4G 1E7. Tel. 514-527-9541. Fax: 514-674-9867. Reinforcing steel.
- (V.P.) R. Couillard. Annual Sales (E). Co. Size (E).
Acier Tricolore Ltée., 10655 boul. est Henri-Bourassa, C.P. 125, Montreal; Que. H1B 5K1. Tel. 514-494-3126. Fax: 514-494-2259. Fabricated and structural steelwork.
- (G.M.) S. Bogyay; (Supt.) R. Marois; (S.M.) Y. Pentasuglia. Annual Sales (D). Co. Size (C).
Acier Truscon Inc., 6001 Irwin St., LaSalle, Que. HBN 1A1. Tel. 514-366-3260. Toll Free: 800-361-5276. Fax: 514-363-7542. Open web steel joists for the construction industry.
- (G.M.) D. Arsenault; (S.M.) A. Larose; (Prod'n Mgr.) C. Laperrière; (Compt.) Ms. S. Malette; (Design Eng.) M. Walsh; (Mgr.Tech.Serv.) R. Laporte. Annual Sales (D). Co. Size (C).
Aciers Amsco Inc., See Amsco Cast Products Inc.
- ★ **Aciers Canam Div. de le Groupe Canam Manac Inc.**, Les, [Canam Steel Works Div. of the Canam Manac Group Inc.], C.P. 130, St-Gédéon, Que. G0M 1T0. Tel. 418-582-3331. Fax: 418-582-3974. Telex: 05-B33540. Branches, Moncton, N.B., Ste-Foy, Que. Plants, Ville St-Pierre, Que., Mississauga, Ont. Subsidiaries, Lord & Cie., Montreal, Que., Canam Steel Corp., Needham Heights, MA, Midwestern Joists, Washington, MS, Standard Building Systems, Baltimore, MD, U.S.A. Steel joists, steel deck and metal sheeting and structural steel. Parent company, Canam Manac Group Inc., St-Georges, Beauce, Que.
- (P. & G.M.) P. Quirion; (V.P.Sales & Mktg.) M. Gallant; (V.P.) R. Nadeau. Annual Sales (F). Co. Size (F).
Aciers Richelieu Inc., Les, 190 rue Roi, Sorel, Que. J3P 4N5. Tel. 514-743-1265. Fax: 514-743-7747. Custom steel fabrication, structural steel, tank, hoppers, furnace parts.
- (P.) J. Tremblay; (Shop Supv'r) M. Legent. Annual Sales (C). Co. Size (A).
Aciers Slater, Division Les Forges de Sorel., See Slater Steel Sorel Forge Division.
- Aciers VicWest Inc.**, Les, See VicWest Steel Inc.
- Aclo Compounds Inc.**, 498 Eagle St. N., Cambridge, Ont. N3H 4T3. Tel. 519-653-5031. Fax: 519-653-2770. Telex: 069-59473. "ACLO" thermoplastic compounds and custom colouring.
- (P.) D. R. Young; (V.P.Sales) R. Shipley; (V.P.Mktg.) J. W. Shortt; (V.P.Mfg.) J. Van de Water. Annual Sales (D). Co. Size (C).
 ★ **Acme Artificial Limb Company Limited**, 2184 Dundas St. W., Toronto, Ont. M6R 1X3. Tel. 416-535-7136. Fax: 416-535-2009. Branch office, 923 Danforth Ave., Toronto, Ont. Associate, Ontario Orthopaedic Laboratories. Artificial limbs. Brand, "Acme".
- For.Rep., Nabbie's Trading Co., Curepe, Trinidad, West Indies.
- (P.) M.B. Nitchke. Annual Sales (B). Co. Size (A).
Acme Bedding & Furniture Co., 450 Sheppard St., Box 396, Winnipeg, Man. R3C 2J2. Tel. 204-633-9840. Fax: 204-694-6521. Branch office, Saskatoon, Sask., Calgary, Edmonton, Alta. Plant, 50 Dee St., Winnipeg, Man. "Medallion" fine furniture, "Posture Care Sleep Systems". Parent company, Acme Furniture Mfg. Inc., Winnipeg, Man.
- (P. & G.M.) G. M. Ubell; (Plant Mgr.) R. Pohl. Annual Sales (D). Co. Size (C).
Acme Chemicals Limited, 2510 Tedlo St., Mississauga, Ont. L5A 4A9. Tel. 416-273-6944. Toll Free: 800-387-7808. Fax: 416-276-5748. Liquid soaps, washing and laundry compounds, etc. Brands, "Sani-Craft", "McKemco".
- (P.) E.H.A. Randell; (V.P.) H. Randell; (S.T.) J.E. Stafford. Annual Sales (C). Co. Size (B).
Acme Chrome (Windsor) Ltd., 1165 Westcott Rd., Windsor, Ont. NBY 4B7. Tel. 519-945-8871. Copper, nickel and chromium platers.
- (P. & G.M.) L. Schollenberger; (S.T.) Mrs. M.M. Schollenberger. Annual Sales (A). Co. Size (A).
Acme Decalcomania Limited, 16 Sheffield St., Toronto, Ont. M6M 3E6. Tel. 416-249-9163. Fax: 416-249-3992. All types of decals, mylar and vinyl pressure sensitive labels, fleet marking systems, CSA approved nameplates, etc. Brand, "Acme".
- (P. & G.M.) B. Dasiak; (G.S.M. & S.T.) D.K. Barrett. Annual Sales (D). Co. Size (C).
Acme Design (1987) Ltd., 265 Princess St., Winnipeg, Man. R3B 1M1. Tel. 204-956-0052. Fax: 204-957-5816. Loom crests, chenille, chain stitch, swiss embroidery, silk screening, celluloid buttons, tackle twill letters, bullion crests.
- (P.) Ms. H. Muller. Annual Sales (B). Co. Size (B).
 ★ **Acme Engineering Products Ltd.**, 5706 Royalmount Ave., Montreal, Que. H4P 1K5. Tel. 514-342-5656. Toll Free: (418,506,514,709,819,902) 800-361-2263. Fax: 514-342-3131. Associates, A.E.P.-Thermal Inc., Acme Vessels and Metal Ltd., Montreal, Que. "Acmetherm", "Electrozone" and "Moduletric" industrial and commercial electric heating equipment; carbon monoxide, carbon dioxide and diesel fume detection and control systems and equipment, motorized control valves, control panels, packaged heat exchangers, incinerators (thermal oxidizers) for noxious gases and liquids.
- (P.) G.S. Presser. Annual Sales (C). Co. Size (C).
 ★ **Acme Litho Inc.**, [Litho Acme Inc.], 85 ouest, rue de Castelnau, Montreal, Que. H2R 2W3. Tel. 514-279-4571. Fax: 514-279-3172. Subsidiaries, Litho Acme (Quebec) Inc., Ste-Foy, Que., Acme Graphics Ltd., Mississauga, Ont. Colour separations, stripping and printing, also four colour process lithography. Parent company, Groupe Litho Acme Inc.
- (P.) G. Denault; (V.P.) Jacques Denault; (S.M.) C. Clermont; (S.) Jean Denault. Annual Sales (D). Co. Size (D).
Acme Neon Signs (London) Limited, 149A Thames Rd. W., Exeter, Ont. N0M 1S3. Tel. 519-235-0710. Toll Free: 800-265-4229. Fax: 519-235-0709. Neon and plastic signs.
- (P.) D. J. McLeod; (Plant Mgr.) C. McLeod. Annual Sales (C). Co. Size (A).
Acme Plating & Silver Shop Ltd., 1530 West 6th Ave., Vancouver, B.C. V6J 1R2. Tel. 604-733-3317. Fax: 604-733-0702. Hand made silverware, tea sets, trays, bowls, chalices, crosses, etc.
- (Dir.) D. H. Bates; (P.) B. Bates; (Dir.) H. Bates. Annual Sales (B). Co. Size (A).
 ★ **Acme Ruler Co. Ltd.**, The, P.O. Box 239, Mount Forest, Ont. N0G 2L0. Tel. 519-323-3100. Fax: 519-323-3120. School and office rules and supplies, chalkboard accessories. Brand, "Acme". Parent company, Acme United Corp., Bridgeport, Conn., U.S.A.
- For. Rep., Surmanco Ltd., Sheffield, England, and parent company.
- (P.) F. Murray; (S.M.) J. Brownrigg. Annual Sales (B). Co. Size (A).
Acme Signalisation Inc., 12625 April St., Pointe aux Trembles, Que. H1B 5P6. Tel. 514-645-2261. Toll Free: 800-361-8946. Fax: 514-645-9882. Telex: 05-B29674. Traffic and street signs, security products, decals, silk screening, sign posts, brackets, license plates.
- (P.) J.A. Brouillette; (V.P.Fin. & Compt.) M. Leclerc. Annual Sales (D). Co. Size (C).
Acme Slate & Tile Company Limited, 21 Golden Gate Court, Scarborough, Ont. M1P 3A4. Tel. 416-293-3664. Fax: 416-293-3664. Telex: 065-25444. Slate floor and wall tiles, structural slate. Brand, "Mettowee".
- (G.M.) W. Wright; (S.M.) J. Wright. Annual Sales (C). Co. Size (A).
Acme Slide Fastener Ltd., [Fermeture Acme Ltée.], 225 Liege St. W., Montreal, Que. H2P 1H4. Tel. 514-382-2517. Fax: 514-382-0713. Telex: 05-827B33. Slide fasteners. Brand, "Acme".
- (P.) I. Marinelli; (V.P.) V.M. Linn; (S.T.) C.S. Kogan. Annual Sales (C). Co. Size (C).
 ★ **Acme Strapping Inc.**, 743 Warden Ave., Scarborough, Ont. M1L 4A9. Tel. 416-751-6111. Fax: 416-752-7711. Telex: 06-963500. Branch offices, Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, Prince George, B.C. Silverstitch wire, steel and plastic strapping, automated packaging and strapping lines, nailing guns and collated nails, edgeboard. Brand, "Acme". Parent company and For. Rep., Interlake, Inc., Chicago, Ill., U.S.A.
- (P.) C.T. Cudahy; (P.A.) Mrs. G. Boreham; (V.P.Fin.) Mrs. D.W. Deuchars; (Sales Admin.) Ms. L. McNichol. Annual Sales (E). Co. Size (E).
Acme Venetian Blind Co., 1038 Magnus Ave., Winnipeg, Man. R2X 0N5. Tel. 204-589-6524. Aluminum blinds. Co. Size (A).
Acme Welding & Supply (77) Ltd., B33 Mission St., Winnipeg, Man. R2J 0A4. Tel. 204-233-4837. Fax: 204-235-0322. Telex: 07-55556. Custom tank, steel and pipe fabricators.
- (P.) W. J. Whaley; (V.P.) D. B. Whaley. Co. Size (A).
 ★ **ACMETRACK LIMITED**, 100 Walker Dr., Brampton, Ont. L6T 4H6. Tel. 416-791-7930. Toll Free: (416,418,514,519,613,705,807,819) 800-268-0121, (204,306,403,506,604,709,902) 800-268-0145. Fax: 416-791-3813. Branch offices, Halifax, N.S., Montreal, Que., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C., United Kingdom. Door systems, door hardware and closet organizer systems, "Acme 4000" sliding panel door systems, "Exclusiv" closet organizers, accordion, sliding, folding and pocket door hardware, "Acme 4820/4830" hanger bar systems, sliding and bi-fold doors. Parent company, Stanley Works, New Britain, CT, U.S.A.
- (P.) R.T. Spicer; (T.) E.F. Holba, C.A.; (V.P.Mfg.) B.H. Mitton, P.Eng.; (V.P.Sales & Mktg.) J. Hollis; (Credit Mgr.) J. Mack; (Plant Mgr.) P. Mulder; (Prod.Mgr.) S. R. Isbeck; (Mktg.) A. Leitert. Annual Sales (E). Co. Size (D).
Ac-Assmann of Canada Limited, 794 McKay Rd., Pickering, Ont. L1W 2Y4. Tel. 416-683-8222. Fax: 416-683-2969. Rotationally moulded polyethylene storage and shipping containers. Brand, "Aco-Containers". Parent company, Assmann-Kunststoff Industrie, Austria.
- (P.) S. Assmann; (G.M.) F. Ashbury; (Prod'n Mgr.) W. Iwanyk. Annual Sales (C). Co. Size (B).
 ★ **ACORN PRODUCTS INC.**, 15 Crooks St., P.O. Box 518, Fort Erie, Ont. L2A 5Y1. Tel. 416-871-1550. Fax: 416-871-1481. "Acorn" turned parts, screw machine products and machined parts.
- (P.) J. E. Reynolds; (Off.Mgr.) Mrs. S. VanKoughnett; (Prod'n Mgr.) M. Devinney; (Quoting Mgr.) M. Pummell; (S.M.) B. Carpenter. Annual Sales (C). Co. Size (B).
Acoustex of Canada Ltd., B3 Sunrise Ave., Toronto, Ont. M4A 1B1. Tel. 416-751-2380. Fax: 416-751-5771. Silencers, noise reducing enclosures, sound soaker panels, acoustical material. Parent company, Masdom Corp. Ltd., Toronto, Ont.
- (P.) W. Sinclair; (G.M.) M.A. McKaye. Annual Sales (C). Co. Size (A).
Acralume Signs & Displays Limited, 1202 Fewster Dr., Mississauga, Ont. L4W 1A1. Tel. 416-625-3315. Fax: 416-625-3312. All types of signs.
- (P.) B. Cox; (P.A.) E. Kossak; (Plant Mgr.) B. Fogarty. Annual Sales (C). Co. Size (A).
Acriform Engineering Inc., 395 Mulock Dr., P.O. Box 327, Newmarket, Ont. L3Y 4X7. Tel. 416-898-5511. Fax: 416-898-3061. Associate, Acriform International Inc., Auburn Hills, MI, U.S.A. Hydromassage and regular bath tubs, shower bases. Brands, "Baronesse", "Contessa", "Prelude", "Medallion", etc.
- (P.) T. E. Taylor; (P.A.) K. Webster; (V.P.Ops.) K. Crawley; (Mgr.Mktg.Serv.) H. Hinding; (Prod.Mgr.) P. Shakespeare. Annual Sales (D). Co. Size (C).
 ★ **Acro Gasket Industries Ltd.**, 19 Shaft Rd., Rexdale, Ont. M9W 4M3. Tel. 416-245-7523. Fax: 416-245-5540. All types of gaskets, washers, seals, o-rings, etc., also automotive disc brake hardware, and disc brake silencer pads.
- (P.) R. W. Schacter; (S.T.) S. Schacter; (V.P.) Mrs. H. F. Schacter; (Mktg.) D. Manti; (Prod'n) D. Eldridge. Annual Sales (C). Co. Size (B).
Acro Machine & Tool Co. (1980), 433 Birchmount Rd., Scarborough, Ont. M1K 1N3. Tel. 416-694-9056. Fax: 416-694-9056. Moulds for plastics and die casting. Brand, "Acro".
- (P.) Mrs. G. Hajdu; (S.T.) Mrs. P. Gulevski. Annual Sales (B). Co. Size (A).
 ★ **Acrolab Instrument Ltd.**, 3421 Wyandotte St. E., Box 2425, Windsor, Ont. NBY 4S2. Tel. 519-944-5900. Fax: 519-944-6617. Telex: 064-77624. Branch offices, Montreal, Que., Toronto, Ont. Associate, Acrolab Inc., Redford, MI, U.S.A. Thermocouples, temperature indicators and isothermal process systems and components, heating elements and heat pipes.
- (P.) J. Ouellette; (S.T.) P. Ouellette. Annual Sales (C). Co. Size (B).
Acrylco Mfg. Ltd., 711 Derwent Way, Annacis Island, New Westminster, B.C. V3M 5P9. Tel. 604-524-9441. Toll Free: (604) 800-663-5745. Fax: 604-524-4814. Plastic acrylic sheets and wood finishes.
- (P.) R.J. Schwartz; (V.P.) R. Filosof. Annual Sales (C). Co. Size (A).
Acrylic Designs Ltd., 321 Albany Ave., Toronto, Ont. M5R 3E2. Tel. 416-537-5417. Point-of-purchase displays, signs and plastic screen printing.
- (P.) P. Scott; (S.T.) J. Zuber. Annual Sales (B). Co. Size (A).
Acrylic Fabricators Ltd., 961 Alness St., Downsview, Ont. M3J 2J1. Tel. 416-663-0063. Fax: 416-663-0442. Point of sale displays, store fixtures, plastic signs and shelving, bins, jewellery, cosmetic and eyeglass displays, sign holders, brochure racks, gravity fed dispensers, table

† Indicates firms seriously interested in export trade.

© Uses Distributors.

© Uses direct sales force.

★ Indicates active exporter.

© Uses both © and ©.

and desk organizers, body forms, showcases and custom fabricated plastics.

(P.) B. Mandelker; (Prod'n Mgr.) D. Solomon; (Off. Mgr.) Mrs. J. Giroux; (P.A.) M. Douglas. Annual Sales (C). Co. Size (C).⑤

★Acrylica Inc., 600 Route Cameron, Ste-Marie-de-Beauce, Que. G6E 1B2. Tel. 418-3B7-4155. Toll Free: 800-463-8B56. Fax: 418-3B7-3507. Branch office, Richmond Hill, Ont. Acrylic bathtubs, whirlpools, showers, tub/showers, bar and laundry sinks, and spas. Brands, "Acrylica", "Batisseur". Parent company, Maax Inc., Ste-Marie-de-Beauce, Que.

(V.P. & G.M.) Ms. M. Poulin; (Mktg.Asst.) D. Egerer; (Cont.) D. Nadeau; (Asst.G.M.) D. Paulin. Annual Sales (D). Co. Size (C).⑥

★Acrylicraft Creations Limited, 600 Steeprock Dr., Downsview, Ont. M3J 2X1. Tel. 416-39B-5172. Fax: 416-39B-5176. Custom point of purchase cosmetic and jewellery displays, brochure holders, marketing aids, store fixtures including slat wall and grid accessories, food bins and shelving units.

(P.) M. Fischtein; (Prod'n Mgr.) D. Katz; (S.M.) . bobbie Pfisterer. Annual Sales (C). Co. Size (B).⑥

★Acrysan Engineering Inc., B10 Rowntree Dairy Rd., Woodbridge, Ont. L4L 3Z3. Tel. 416-747-0940. Fax: 416-747-1406. Acrylic bathware and spas.

(P. & G.M.) F. Shaw; (V.P.Ops.) H. Visser; (Compt.) Ms. G. Mitchell. Annual Sales (C). Co. Size (B).

★Actex Drives Limited, 309 Union St. N., P.O. Box 3305, Cambridge, Ont. N3H 4T3. Tel. 519-653-5742. Fax: 519-653-9519. V-Belt sheaves and couplings. Brands, "Magic-Grip", "Texlite", "Flex-Tex".

(P. & G.M.) C. Simmons; (Off.Mgr.) Ms. C. Ayres. Annual Sales (B). Co. Size (A).⑤

Action Fiberglass & Manufacturing Ltd., 5BB Edinburgh Dr., Moncton, N.B. E1E 4C6. Tel. 506-857-0120. Toll Free: 800-565-2233. Fax: 506-857-1709. Branch offices, Action Truck Caps, Bedford, N.S., St. John's, Nfld. Custom fiberglass products, truck caps, and truck accessories.

(P.) J. C. Chamberlaine. Annual Sales (C). Co. Size (B).⑥

Action Golf Inc., 49 Pointe Langlois, Ste-Rose, Que. H7L 3J4. Tel. 514-628-0423. Toll Free: (418,514,819)800-363-269B. Fax: 514-62B-3605. Golf clubs. Parent company, Sugi Canada Ltée.

(Golf Dir.) N. Beetz; (Prod'n Mgr.) G. Caissy; (Mktg.) S. Bodnar. Annual Sales (C). Co. Size (A).⑥

Actionwear Saskatchewan Ltd., 114 Melville St., Sub P.O. 18, Saskatoon, Sask. S7H 0Y0. Tel. 306-933-3088. "Actionwest" unlined and insulated coveralls, work and casual pants, jackets, sweat shirts, golf shirts, club and ski wear, duffle bags, aprons and jeans.

(P.) A. Reaser. Annual Sales (C). Co. Size (C).

Actiplast FRP Industries Ltd., 3303 - 57 Ave. S.E., Calgary, Alta. T2C 0B2. Tel. 403-279-97B7. Fax: 403-279-9666. Fiberglass moulded plastic including tanks for sewage, storage, waste and chemicals, also custom mouldings, corrosion equipment and security furnishings for jails and institutions.

(P.) O.A. Lebrecht; (V.P. & G.M.) R.M. Pogue; (Mng. Dir.) R. Pogue. Annual Sales (C). Co. Size (A).⑥

†Active Chemicals Ltd., 7803 Progress Way, Delta, B.C. V4G 1A3. Tel. 604-946-0361. Toll Free: 800-663-6090. Fax: 604-946-3901. Branch offices, Montreal, Que., Winnipeg, Man., Calgary, Edmonton, Alta., Prince George, B.C., Fort St. John, B.C., Saskatoon, Sask. Industrial chemical cleaners and specialty lubricants.

(P. S.M.) J.C. Wilson; (G.M. & P.A.) H.C. Malzer; (Plant Mgr.) S. Pinchin. Annual Sales (C). Co. Size (A).⑥

Active Metal Finishing Co. Ltd., 283 Bering Ave., Toronto, Ont. MBZ 3A5. Tel. 416-233-9B10. Fax: 416-233-9046. Electro-plating and metal finishing.

(P.) A. Phillips. Annual Sales (C). Co. Size (A).

★Active Mould & Design (1977) Limited, 2155 North Talbot, R.R.#1, Windsor, Ont. N9A 6J3. Tel. 519-737-1341. Fax: 519-737-6941.

(P. & Prop.) E. A. Simone; (Sales Eng.) C. Rappe. Annual Sales (D). Co. Size (C).⑤

★Actol Chemicals Ltd., 6 Route 132, Delson, Que. J0L 1G0. Tel. 514-632-2200. Fax: 514-632-5670. Modified starches, resins, detergents, soaps emulsions, waxes, Brands, "Actose", "Dacrosol", "Actorez", "Actolene", "Actosol", etc.

(P.) M. Tomiuk; (V.P.) N. Tomiuk, Ph.D. Annual Sales (B). Co. Size (A).⑥

Acton Rubber Ltd., The, BB1 Landry St., Acton Vale, Que. J0H 1A0. Tel. 514-546-2776. Fax: 514-3B2-1531. Te-

lex: 058-25712. Branch office, Montreal, Que. Boots and shoes, retreading materials, precured sole and cushion gum, hockey and figure skates. Parent company, A. Lambert International Inc., Montreal, Que.

For.Reps.: Germany, Austria, U.S.A., Finland, New Zealand, England, Denmark, France, Hong Kong, Japan, Sweden, Switzerland.

(P.) F. Gagne; (V.P. & G.M.) A. Archambault; (Mktg. Asst.) Ms. C. Breton; (Pub.Co-ord.) Ms. C. Breton. Annual Sales (E). Co. Size (E).⑥

AcuTruss Industries Ltd., 4109 - 25th Ave., Vernon, B.C. V1T 7G9. Tel. 604-545-3215. Fax: 604-542-6370. Roof trusses for residential, commercial and farm buildings.

(P.) D. C. Marcoux. Annual Sales (B). Co. Size (A).⑤

Acudor Acorn Limited, 1155 Squires Beach Rd., Pickering, Ont. L1W 3T9. Tel. 416-42B-2242. Fax: 416-42B-2392. Branch offices, St. John's Nfld., Halifax, N.S., St. John, N.B., Quebec, Montreal, Que., London, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Edmonton, Calgary, Alta., Vancouver, B.C. Plant, Industrial City, CO. U.S.A. Access doors, stainless steel security fixtures, wash fountains, stainless steel plumbing products. Brands, "Wash-Ware", "Shower-Ware", "Penal-Ware", "Aura-Ware".

(P.) T. Hanna. Annual Sales (C). Co. Size (C).⑥

★Acumen Steel Division of Simco Holdings Ltd., 9424 - 5B Ave., Edmonton, Alta. T6E 0B6. Tel. 403-436-4414. Fax: 403-436-352B. Structural steel, miscellaneous metal, aluminum fabrication and erection.

(P. & G.M.) G. F. Zmatlo. Annual Sales (C). Co. Size (B).⑤

★Acunet Data Systems Inc., 377 MacKenzie Ave., Unit 5, Ajax, Ont. L1S 2G2. Tel. 416-427-0366. Fax: 416-428-0927. Satellite image enhancer filter for removing terrestrial interference, channel eliminator filter for removal of CATV channels and reinsertion of generated stations, local area network data translator, VHF to UHF block converter, multiple signal carrier generator, bandpass filters, (individual channels or bands).

For.Reps.: RF Technologies, Freeport, NY, Comm-Net Technologies, Lynnwood, WA, A&M Communications, St. Louis Pk., MN, Micro-Sat, Marietta, GA, U.S.A.

(P.) B. Pitt; (Ops.Mgr.) Ms. L. Fisher; (Int'l S.M.) K. Weaver. Annual Sales (C). Co. Size (A).⑥

★Acutronix Corporation, 4B Guided Court, Rexdale, Ont. M9V 4K6. Tel. 416-741-342B. Fax: 416-747-12BB. Associate, Sprint Computer Services Canada Ltd. "RS232-C" breakout box, "M2000" disk drive, "P550" printer interface.

For.Rep., Acutronix S.A., San Jose, Costa Rica.

(P. & G.M.) S.J. Reisch; (C.E.O. & P.A.) M. Gutierrez. Annual Sales (B). Co. Size (A).

Ad-A-Day Canada Ltd., 1156 King St. E., Box 605, Oshawa, Ont. L1H 7M6. Tel. 416-434-76B0. Fax: 416-434-7689. Associate, Ad-A-Day Company, Inc., Taunton, MA, U.S.A. Desk calendars and diaries.

(P.) Ms. C. N. Cross. Annual Sales (B). Co. Size (A).⑥

Ad-Mat Coasters, 13 Iroquois Trail, Grimsby, Ont. L3M 5E6. Tel. 416-945-6737. Fax: 416-945-6740.

(P.) J. Hunt.

★Ad-Print Markings Ltd., 1915 Stainsbury Ave., Vancouver, B.C. V5N 2M6. Tel. 604-872-7622. Fax: 604-872-3000. Branch offices, Toronto, Ont., Calgary, Alta. Subsidiary, Dimple Membrane Switch Div., Ampco Manufacturers Inc., Vancouver, B.C. Decals, nameplates, fleet graphic markings, membrane switches and overlays. Brands, "Dimple", "Ad-Print The Decal People".

(P.) T. Konkin; (S.M.) D. Ouellette; (Admin.Mgr.) G. Vermeulen. Annual Sales (C). Co. Size (B).⑥

★Ada Outerwear Ltd., 9500 Meilleur St., Montreal, Que. H2N 2B7. Tel. 514-3B2-3840. Fax: 514-382-0039. Telex: 05-B27541. Branch office, New York, N.Y., U.S.A. Ladies' denim jackets, wool jackets and coats, rabbit jackets, etc. Brands, "Ada", "Liz Philips".

(C.E.O.) B. Leiberman; (S.M.) E. Cutler; (P.A.) H. Wong. Annual Sales (E). Co. Size (D).⑥

Adag Brass Works, 1365 Morningside Dr., Unit 3, Scarborough, Ont. M1B 4Y5. Tel. 416-2B2-7277. Machinists, metal spinning.

(P.) T. A. Vretanos. Co. Size (A).

★Adagio Enterprises Ltd., 353 Water St., Vancouver, B.C. V6B 1B8. Tel. 604-688-4855. Toll Free: (U.S.A.) 800-663-1113. Fax: 604-6B1-5934. Ladies' lingerie and sleepwear. Brands, "Adagio By Patricia Fieldwalker", "Intimo", "Mezza Luna", "Adagio Uomo". Parent company, Adagio Investments Inc.

(C.E.O.) H. Edward Johnson; (Dir.Fin.) J. R. Bird. Annual Sales (D). Co. Size (D).

★Adair Industries Ltd., 379B North Fraser Way, Burnaby, B.C. V5J 5G1. Tel. 604-430-4BBB. Fax: 604-430-4B11. Sales offices, Dartmouth, N.S., Saint John, N.B., Markham, Mississauga, Sudbury, Ont., Winnipeg, Man., Regina, Sask., Calgary, Alta. Plant, 1465 Barrow St., N. Vancouver, B.C. Subsidiary, Raytec Fabricators Inc. "Airtex" radiant heating ceiling systems.

(P.) J. S. Adair; (V.P.) G. Adair; (Mgr.Dartmouth) J. Tse; (Mgr.Saint John) J. Taylor; (Mgr.Markham) B. Ross; (Mgr.Winnipeg) D. McLuckie; (Mgr.Regina) G. MacKenzie; (Mgr.Calgary) F. Armstrong; (Mgr.Sudbury) M. Carriere; (Mgr.Mississauga) J. Raymond. Annual Sales (C). Co. Size (A).⑥

★Adam Lumber Inc., 40 Allen St., Waterloo, Que. JOE 2N0. Tel. 514-539-1B5B. Fax: 514-539-2585. Prefabricated roof trusses for home and industrial buildings.

(P.) R.G. Stoddard. Annual Sales (C). Co. Size (A).⑥

★Adam One & Associates Inc., 1625 Sismet Rd., Units 11-13, Mississauga, Ont. L4W 1V6. Tel. 416-624-1290. Fax: 416-624-1342. Direct mail, letters, stationery, catalogues, calendars, etc.

(P.) A. Minnagh. Annual Sales (C). Co. Size (A).⑤

★Adamas Laboratory Corporation, Malden Rd., R.R.#3, Windsor, Ont. N9A 6Z6. Tel. 519-734-7915. Diamond powders and compounds and complete diamond reclamation service.

For.Reps.: U.S.A. and Germany.

(P.) W. G. Ungnade. Co. Size (A).⑥

★Adamin Industries Ltd., 103 Baillargeon St., Chateauguay, Que. J6J 4Z2. Tel. 514-692-8255. Fax: 514-692-5762. Urethane coatings, paints, adhesives and lacquers.

(P.) S.I. Adam. Annual Sales (B). Co. Size (A).⑥

★Adams Engraving Limited, [Les Gravures Adams Limitée], 355 Guy St., Montreal, Que. H3J 2L2. Tel. 514-937-7744. Fax: 514-937-9316. Branch office and plant, Don Mills, Ont. Designers and producers of fine engraved and embossed letterheads, envelopes, business cards, annual reports, covers, invitations, certificates, etc., also typesetters and engravers.

(P.) W. Denman; (V.P.) Mrs. N. Denman-Bourgault; (Prod'n Mgr.) Mrs. S. Melloy; (T.) Ms. S. Diane Denman; (P.A.) L. Linton. Annual Sales (C). Co. Size (B).⑤

Adams Grain Dryer Co. Ltd., 1944 St. George Ave., Saskatoon, Sask. S7M 0K5. Tel. 306-652-4913. Grain dryers and aeration system.

(P. & G.M.) A.L. Adams. Annual Sales (A). Co. Size (A).⑤

★Adams Lake Lumber, R.R.#2, Chase, B.C. VOE 1M0. Tel. 604-679-3234. Fax: 604-679-3545. Saw mills. Brand, "Adams Lake" spruce, fir, white pine, cedar. Parent company, International Forest Products Limited.

(P.) J. C. Southcott; (Admin.Mgr. & Cont.) J. Fleming; (G.M.) G. Watkins; (S.M.) B. Geiger; (Mill Supt.) G. Von Lienen. Annual Sales (E). Co. Size (E).⑤

Adams & Knickle, Limited, 170 Montague, Lunenburg, N.S. B0J 2C0. Tel. 902-634-4349. Fax: 902-634-4529. Deep sea fresh scallops.

(P.) G. Geldert; (Off.Mgr.) D. Knickle. Annual Sales (D). Co. Size (C).⑤

†Adanac Air Tube Systems Ltd., 925 St-Charles, St-Lambert, Que. J4P 2A2. Tel. 514-671-1216. Fax: 514-671-5953. Branch offices, Toronto, Ont., Calgary, Alta., Vancouver, B.C. Plant, Montreal, Que. "Adanac Systems" pneumatic tube conveyor system for industrial and institutional applications.

(P.) A. Fischer. Annual Sales (C). Co. Size (A).⑥

Adanac Bait Co. Ltd., 3777 Keith St., Burnaby, B.C. V5J 3B9. Tel. 604-433-2342. Telex: 04-35652B. Salmon roe bait.

(Chief Exec.) J. Hurmuses. Annual Sales (A). Co. Size (A).⑥

Adanac Lock & Safe Company Limited, 15 Morrow Rd., Barrie, Ont. L4N 3V7. Tel. 705-737-01B6. Toll Free: 800-461-9610. Fax: 705-737-50B2. Associate, Security Lock & Safe Inc., Sebring, FL, U.S.A. Safes, courier bags, locks, fire doors for book vaults, modular vaults, bank lockers, bullet resistive doors and windows, safety deposit boxes, night depositories, filing cabinets.

(Ops.Mgr.) D. Stewart; (Compt.) G. Millar; (P.) L. Stewart; (Exec.V.P.) W. Wells. Annual Sales (C). Co. Size (B).⑤

Adanac Ornamental Iron Works, Ltd., 1224 Stone Church Rd. E., Hamilton, Ont. L8W 2C7. Tel. 416-387-1421. Fax: 416-387-1443. Steel railings, fire escapes, structures, etc.

- (P.) S. Morosin; (S.T.) H. Schould. Annual Sales (C). Co. Size (A).
- ★Adaptive Microelectronics Ltd., 97 Glen Cameron Rd., Thornhill, Ont. L3T 1N8. Tel. 416-881-4112. Telex: 06-986766. Electronic security systems, access and industrial and building control systems, energy management control, fiber optics communication for data acquisition. Brand, "ADMIC".
- (P. & G.M.) C. Rhodes; (V.P.) D. Rygier. Annual Sales (C). Co. Size (A).Ⓢ
- ★Adeum Electronics, #6 - 880 Lady Ellen Pl., Ottawa, Ont. K1Z 5L9. Tel. 613-729-8880. Fax: 613-729-9087. Custom membrane keyboards for public locations, remote telephone controllers, videodisc controller/keyboards. Parent company, Adeum Dawning Ltd.
- (P.) D. Sabourin; (P.A.) E. Ratcliffe. Annual Sales (B). Co. Size (A).Ⓢ
- ★Adhesive Application Systems Ltd., 90 Minuk Acres, Scarborough, Ont. M1E 4Y6. Tel. 416-284-4090. Fax: 416-284-0496. Adhesive applicators and spray painting equipment. Brands, "Paasche", "Spraymation", "Western Packaging", "Hysol", etc.
- (P.) D.H.G. Holt; (V.P. & G.M.) D.H.T. Holt. Annual Sales (C). Co. Size (A).Ⓢ
- Adian Materials Handling Ltd., #25-349 Bowes Rd., Concord, Ont. L4K 1J3. Tel. 416-738-3525. Fax: 416-738-3535. Plant, Bradford, Ont. Pallets, crates and boxes.
- (P.) W. A. Teasdale; (S.M.) H. Haffield. Annual Sales (C). Co. Size (B).Ⓢ
- Adina J. Fashions Ltd., 445 Richmond St. W., Toronto, Ont. M5V 1X9. Tel. 416-368-7013. Fax: 416-368-6112. Showroom: 431 Richmond St. West, Toronto, Ont. Dresses, skirts, gowns and blouses.
- (P.) J. Schwarzberg. Annual Sales (C). Co. Size (C).Ⓢ
- ★Adler Baking Company Ltd., 981 Drouillard Rd., Windsor, Ont. NBY 2P6. Tel. 519-254-4762. French bakery food products and sesame seeded bread stocks, genuine sour dough rye breads, cheese cake.
- For.Rep., Detroit, MI, U.S.A.
- (G.M.) S. Adler. Annual Sales (B). Co. Size (A).
- Admiral Printing (1985) Ltd., B599 Delmeade Rd., Town of Mount Royal, Que. H4T 1M1. Tel. 514-737-1934. Fax: 514-737-9717.
- (G.M.) G. McGregor. Annual Sales (C). Co. Size (B).Ⓢ
- Admiral Sanitation Limited, 115 Crockford Blvd., Scarborough, Ont. M1R 3B7. Tel. 416-755-5261. Branch office, Montreal, Que. Cleaners, washing compounds, soaps and disinfectants. Brands, "3-D", "K-100", "Capture", "Bol Aide".
- (P.) J.W. Forsyth; (Plant Mgr.) M. Calmus; (G.M.) S. Campbell. Annual Sales (C). Co. Size (D).Ⓢ
- Adorable Lingerie Inc., 125 Chabanel St. W., Montreal, Que. H2N 1E4. Tel. 514-382-2681. Fax: 514-382-4107. Telex: 05-826540.
- (P.) M. Finkelstein; (G.M.) M. Y. LaHaise; (S.M.) S. Finkelstein; (P.A.) B. Paquin; (Plant Mgr.) G. Beaudoin. Annual Sales (D). Co. Size (D).
- ★Adpak International Ltd., 425 Parkdale Ave. N., Suite 100, Hamilton, Ont. L8H 5Y4. Tel. 416-547-B1B1. Fax: 416-547-0284. Telex: 061-B311. Plant, Montreal, Que., Bramalea, Ont. Associate, City Paper Box, Montreal, Que., Divisions, Flexible Packaging Div., Hamilton, Folding Carton Div., Bramalea, Ont. Rotogravure and flexographic printing, laminating, waxed papers, coated and plain vegetable parchment, silicone release papers, corrosion inhibiting papers, paper bags, carton-litho, die cutting, waxing, metal-edging, widening, gluing etc.
- (P.) A.R. Davis; (Exec.V.P.Flexible Pkg.Div.) K.F. Johnston; (Exec.V.P.Carton Div.) S. Shaw; (Exec.V.P.City Paper Box) B. Rishikof. Annual Sales (E). Co. Size (E).
- Adrem Limited, 140 Renfrew Dr., Suite 205, Markham, Ont. L3R 6B3. Tel. 416-470-0244. Fax: 416-470-9258. Proprietary medicines.
- (P.) J.R.K. Ward. Annual Sales (C). Co. Size (A).Ⓢ
- Adria Laboratories of Canada Ltd., 5476 Gorvan Dr., Mississauga, Ont. L4W 3EB. Tel. 416-625-4552. Toll Free: (416,514,B19)800-263-0692. Fax: 416-625-6801. Potassium chloride solutions and potassium gluconate elixir.
- (G.M.) T. Brisquet; (Cont.) C. Campbell; (Dir.Mktg.) J. A. MacDonald; (Dir.Pub.Aff.) D. Leung. Annual Sales (D). Co. Size (B).Ⓢ
- Adrian Aluminium Ltd., 3979 Tecumseh Rd. E., Windsor, Ont. N8W 1J5. Tel. 519-945-1761. Fax: 519-974-6966. Plant, 13455 Sylvestre Dr., Tecumseh, Ont. Subsidiaries, Superior Seal Window Systems, Adrian Windows & Doors. Associate, Frost Guard Insulated Glass Inc., Windsor, Ont. Aluminum storm windows and doors, railings, awnings, shutters, also vinyl replacement windows and steel entrance doors. Brand, "Superior Seal Window".
- (P.) V. Bellavance; (S.T.) G. Bellavance; (S.M.) J. Di-Ponio. Annual Sales (D). Co. Size (B).
- Adrian's Interiors Ltd., 11820 River Rd., Richmond, B.C. V6X 1Z7. Tel. 604-270-1755. Fax: 604-273-9133. Branch office, Burnaby, Surrey, B.C. Subsidiary, Crestwood Draperies Ltd., Richmond, B.C. Draperies and bedspreads.
- (V.P.) D. Crimeni. Annual Sales (B). Co. Size (A).Ⓢ
- Adriatic Glass and Mirrors Ltd., 89 Adesso Dr., Concord, Ont. L4K 3C7. Tel. 416-738-1587. Fax: 416-738-0727. Table tops, glass and mirror fabrication for furniture and store fixtures.
- (P.) C. Zorzi; (T.) C. Imbrogno; (S.M.) G. Paese; (Bookkeeper) Ms. D.S. Wakefield; (Cont.) D.S. Wakefield. Annual Sales (C). Co. Size (C).Ⓢ
- Adro Chemical Inc., See Produits Chimiques Adro Inc.
- ★Adroit Moulds Ltd., 910 Brock Rd. S., Pickering, Ont. L1W 1Z9. Tel. 416-839-1120. Digital controller for press feeding machines.
- For.Rep., Townsend Associates, Nottingham, U.K.
- (P.) L. Korb. Annual Sales (B). Co. Size (A).
- Adtek Pipe & Tube, 3B Fenmar Dr., Weston, Ont. M9L 1L9. Tel. 416-749-2141. Fax: 416-740-6942. Mechanical pipe and tubing, structural pipe, automotive tubing. Parent company, Glynnwed Canada Inc.
- (V.P.) J. Fox; (S.M.) G. Betzold; (C.F.O.) J. Lambert. Annual Sales (D). Co. Size (C).Ⓢ
- ★Adtronics Ltd., 2771 Simpson Rd., Richmond, B.C. V6X 2R2. Tel. 604-273-2425. Fax: 604-273-0356. Branch offices, Toronto, Ont., Seattle, WA, Salt Lake City, UT, Atlanta, GA, U.S.A. Electronic message centres, time and temperature displays and scoreboards.
- For.Reps., Alite signs Pty Ltd., Mulgrave, Australia, Prisma Skytreklam AB, Malmö, Sweden, Powermatic Sdn.BHD., Selangor, Malaysia.
- (P.) M. A. Armitage; (Dir.Eng'g) S. Warwarick. Annual Sales (C). Co. Size (B).Ⓢ
- ★Advance Engineered Products Ltd., 144 Henderson Dr., Regina, Sask. S4N 5P7. Tel. 306-721-5678. Fax: 306-721-5010. Branch offices, Saskatoon, Sask., Calgary, Alta. Plants, Regina, Sask., Calgary, Alta. "Advance" steel, aluminum, and stainless steel semi-trailer tankers, aircraft refuellers, truck-mounted tankers, truck accessories, storage tanks, and aluminum custom fabrication.
- (P.) G. Van Wachem; (G.M.) R. Hicton; (S.M.) A. Grossman; (P.A.) R. Kannenberg; (Plant Mgr.) D. Hicton. Annual Sales (D). Co. Size (D).Ⓢ
- Advance Engineering Co., Division of Leaside Tool & Die Ltd., 2360 Midland Ave., Unit 12, Scarborough, Ont. M1S 1P8. Tel. 416-291-5868. Fax: 416-291-2480. Tools, dies, jigs, special machinery, metal stampings, etc.
- (P.) J. Stewart; (G.M.) D. Stewart; (Supt.) R. Stewart. Annual Sales (B). Co. Size (A).
- Advance Fasteners Inc., 7370 Bramalea Rd., Unit 34, Mississauga, Ont. L5S 1N6. Tel. 416-673-3040. Fax: 416-673-3024.
- (P.) T. Gideon.
- ★Advance Floor Machine Company Canada Limited, 1295 Crestlawn Dr., Mississauga, Ont. L4W 1A9. Tel. 416-624-4404. Fax: 416-624-7422. Branch offices, Montreal, Que., Edmonton, Alta. Combination floor polishing, scrubbing and vacuuming machines, pressure washers, sweepers, carpet vacuums and extractors, floor burnishers. Brands, "Pacemaker", "Convertamatic", "Mata-dor", etc. Parent company, Advance Machine Company, Plymouth, MN, U.S.A.
- For.Rep., Advance International Inc., Cardiff, Wales, U.K.
- (V.P. & G.M.) B. R. Takahashi; (Plant Mgr.) M. Gair; (G.M.Sales) R. Ippersiel. Annual Sales (D). Co. Size (B).Ⓢ
- †Advance Material Handling Limited, 22-7157 Honeyman St., Ladner, B.C. V4G 1E2. Tel. 604-946-9772. Fax: 604-946-9773. Telex: 04-35284B. Plants, Richmond, Delta, B.C. Material handling systems, hydraulic scissor and automotive lifts, handicap and passenger lifts, lumber handling machines and dock equipment.
- (G.M. & S.M.) R. McQuade; (Plant Mgr.) R. Hall. Annual Sales (B). Co. Size (A).Ⓢ
- Advance Metal Industries Ltd., 133 Dundas St., P.O. Box 245, Kitchener, Ont. N2G 3X9. Tel. 519-742-0211. Fax: 519-742-8280. Toolmakers.
- (P.) R. Gilders; (V.P. & Plant Mgr.) B. Gilders. Annual Sales (C). Co. Size (N/R).Ⓢ
- Advance Paper Box Ltd., 307 Archibald St., Winnipeg, Man. R2J 0W6. Tel. 204-233-6784. Fax: 204-233-4254. Cake, pizza, gift and flower boxes, also garment and all kinds of folding cartons.
- (P. & P.A.) G. Rano; (S.M.) Ms. H. Maendel. Annual Sales (C). Co. Size (A).Ⓢ
- Advance Printing Co. Ltd., 1635 Venables St., Vancouver, B.C. V5L 2H1. Tel. 604-253-1411. Fax: 604-253-3330.
- (P.) H. Kassam; (S.) H. Alimohamed; (Off.Mgr.) N. Hill. Annual Sales (B). Co. Size (A).
- Advance Publishing Co. Ltd., The, 271 Main St., Liverpool, N.S. B0T 1K0. Tel. 902-354-3441. Fax: 902-354-2455. Publishers of "The Advance", stationers, printers. Parent company, Cameron Publications Ltd.
- (G.M.) G. D. MacLeod. Annual Sales (B). Co. Size (A).
- Advance Sheet Metal Co. Ltd., 786 Dufferin Ave., Winnipeg, Man. R2W 2Z6. Tel. 204-582-1002. Fax: 204-582-4787. Stainless steel restaurant equipment.
- (Prop.) E.G.Klaepicki; (P.) K.C.Klaepicki. Co. Size (A).
- Advance Tool & Die Ltd., 5616 - 94A St., Edmonton, Alta. T6E 3E4. Tel. 403-435-2474. Tools, dies, production machines, jigs, etc.
- (Mgr.) H. Witzler. Annual Sales (B). Co. Size (A).Ⓢ
- Advance Wire Products Ltd., 7069 Winston, Burnaby, B.C. V5A 3R1. Tel. 604-421-4666. Fax: 604-420-9194. Wire display racks, supermarket merchandising displays.
- (P.) R. Le Boutillier. Annual Sales (C). Co. Size (B).
- Advance Wire & Cable Div. of Sycor Technology Inc., 2330 Southfield Rd., Mississauga, Ont. L5N 2WB. Tel. 416-821-3591. Fax: 416-821-7260. Ribbon, electronic, instrumentation, control, communication, fibre optics, high temperature shielded and unshielded cables, electronic hookup and automotive wire, sleeving, tubing, heat shrink.
- (P.) T. Syer; (Off.Mgr.) Mrs. P. Gonnella; (P.A.) Miss P. Donley. Annual Sales (C). Co. Size (B).
- ★Advanced Car Specialties Ltd. (A.C.S.), 114 Railside Rd., Don Mills, Ont. M3A 1A3. Tel. 416-445-9610. Fax: 416-445-2253. 2 and 4 cycle exhaust systems primarily for snowmobiles, golf cars and lawn and garden equipment, lawn and garden attachments, dump and recreational vehicle trailers, hydraulic log splitters, trailer hitches, custom motorcycle accessories, tube fabrication and welding. Trade mark, "ACS".
- For.Rep., Schmidt & Assoc., Mukwonago, WI, U.S.A.
- (P.) G. Moog; (Cont.) M. Flynn; (G.M.) P. M. Johnston, Sr.; (Eng'g Proj.Mgr.) D. Traenkmann; (S.M.) E.B. Glaze; (Prod'n Mgr.) R. Reed; (Buyer) R. Narayan. Annual Sales (D). Co. Size (C).Ⓢ
- Advanced Circuit Systems Ltd., 44 Steacie Dr., Kanata, Ont. K2K 2A9. Tel. 613-592-5204. Logic analyzer systems based upon personal computer as intelligent host. Brand, "Lanser".
- (C.E.O.) M. Sullivan. Annual Sales (A). Co. Size (A).
- ★Advanced Combustion Inc., 355A Deerhide Cres., Weston, Ont. M9M 2Z2. Tel. 416-745-B042. Fax: 416-745-8091. Telex: 065-27420. Custom design of recuperative burner equipment and controls, industrial heat processing equipment, air and mine air heaters, ladle meters and tundish heaters.
- For.Rep., Advanced Burners and Controls Co., Orchard Park, NY, U.S.A.
- (P.) P. Loukas; (Purch.Mgr.) A. Donen; (G.M.) B. Welsby. Annual Sales (C). Co. Size (A).Ⓢ
- ★Advanced DataSystems Ltd., 3032 Louise St., Saskatoon, Sask. S7J 3L8. Tel. 306-373-B063. Fax: 306-477-1024. Branch offices, Mississauga, Ont., Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C., Chicago, IL, U.S.A. Associate, BDM Information Systems Ltd., Saskatoon, Sask. Software packages implementation services and systems support for business/administrative applications, document image processing and optical storage technology specialist.
- (P.) D. Howe; (V.P.) P. Riome; (V.P.) B. Scholey; (Mktg.Co-ord.) P. Jarrett. Annual Sales (D). Co. Size (C).Ⓢ
- ★Advanced Dynamics Corporation Ltd., 1700 Marie Victorin Blvd., St. Bruno, Que. J3V 4P6. Tel. 514-653-7220. Fax: 514-653-8460. St. Bruno, Que., Saratoga Spring, N.Y. Associate, Advanced Dynamics Corporation, Saratoga Springs, NY, U.S.A. Custom engineered automation machinery and systems for industrial production, paper roll handling and finishing, pulp handling and feed systems, heavy duty material handling systems for the primary metals, aluminum and steel industries including sawing, stacking and inspection systems. Parent company, Montrain Holdings Inc., St. Bruno, Que.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) F. M. Groundwater; (V.P. & G.M.) J. B. Groundwater; (V.P. Sales Pulp & Paper Sys.) R. D. Banham; (Plant Mgr.) M. Laurendeau. Annual Sales (D). Co. Size (D). ©
- Advanced Fiberoptic Technologies Corporation, P.O. Box 4, Stn "S", Toronto, Ont. M5M 4L6. Tel. 416-740-4100. Toll Free: (U.S.A.) 800-268-7999. Fax: 416-740-3893. Plant, North York, Ont. Fiberoptic/photonic monitoring systems, sensors and detectors for industrial process control, medical and automotive applications, "RAPID" remote computer instrument diagnostics and preventive maintenance.
- (P.) A. Weinberger. Co. Size (B).
- ★Advanced Gravis Computer Technology Ltd., 7033 Antrim Ave., Burnaby, B.C. V5J 4M5. Tel. 604-434-7274. Toll Free: (U.S.A.) 800-937-0062. Fax: 604-434-7809. Distribution facility, Bellingham, WA, U.S.A. associates, Aristotle Industries, Burnaby, B.C., Advanced Gravis Europe Westex NV, Belgium. Gravis MKVI line of computer controllers, joysticks, both analog with and optomechanical, Thingi copy holder, fravis I8M and microchannel gam cards. 8rand, "Hardpac", portable hard drives.
- For.Rep., Westex NV, Antwerp, Belgium, Brukar Int. Tokyo, Japan.
- (P.) G. N. Russell; (V.P.Mktg. & G.M.) D. T. Reid; (V.P. Research) D. Scott-Jackson; (Inv. & Prod'n Supv'r) H. Skibbe. Annual Sales (D). Co. Size (C). ©
- ★Advanced Hovercraft Technologies International Inc., 100 Adelaide St. West, #1200, Toronto, Ont. M5H 1S3. Tel. 416-362-1410. Fax: 416-363-1019. "Windrider" and "Voyager" recreational and commercial hovercrafts.
- (Cont.) A. Myers; (Mktg.) 8. Russell. Annual Sales (C). Co. Size (A). ©
- Advanced Machine & Tool Inc., 271 Jevlan Dr., Unit 9, Woodbridge, Ont. L4L 1A8. Tel. 416-748-2863. Fax: 416-851-4371. Metal stampings, wire forming, assembly fixtures, small tooling.
- (P.) J. Tamburro; (V.P.Fin.) R. Tamburro. Annual Sales (A). Co. Size (A).
- Advanced Medical Technologies, Inc., P.O. Box 8 West Royalty Industrial Park, Charlottetown, P.E.I. C1E 1B0. Tel. 902-566-3229. Fax: 902-566-3229. Medical devices.
- (Prod'n Mgr.) J. Geschke; (Shop Supv'r) B. Allen.
- ★Advanced Monobloc Inc., 96 Scarsdale Rd., Don Mills, Ont. M3B 2R7. Tel. 416-391-5550. Fax: 416-391-5558. Plants, Penetanguishene, Ont., Hermitage, PA, U.S.A. Collapsible aluminum tubes, laminate tubes, aerosol containers, aluminum caulking cartridges and marker pen shells, technical extrusions. Parent company, C.C.L. Industries Inc., Willowdale, Ont.
- (Chmn.) E. Younes; (P.) R. Younes; (V.P.Mfg.) A. Gorab; (V.P.Admin.) R. Zakaib; (Plant Mgr.) A. Battaglia. Annual Sales (E). Co. Size (E). ©
- Advanced Tower Ltd., Box 337, R.R. #1, Elmira, Ont. N3B 2Z7. Tel. 519-669-8600. Fax: 519-669-1231. Steel self-support and guyed wire towers.
- (P.) D. Billings; (Off.Mgr.) R. Ruehle; (Expediter) L. Ditner; (Eng.) P. Schmelefske; (G.M.) G. Kenell. Annual Sales (C). Co. Size (B). ©
- Advanced Wire Die Limited, 108 Newbold Crt., London, Ont. N6E 1Z7. Tel. 519-685-3030. Fax: 519-685-3886. Telex: 064-7591. Diamond and tungsten carbide wire drawing dies, extrusion tips, recutting service, diamond powder and machinery.
- (G.M.) D. Vatcher. Annual Sales (C). Co. Size (B).
- Adventure Paving Ltd., 161 Mishaw Rd., P.O. Box 809, Prince Rupert, B.C. V8J 3Y1. Tel. 604-624-5814. Fax: 604-624-8648. Plant, Queen Charlotte Island, B.C. Asphalt and aggregate products.
- (P.) V. Arimare; (Foreman) W. Beal; (Cont.) R. Bedard. Annual Sales (C). Co. Size (A).
- Advertising Plastics Manufacturing Ltd., 355 Champagne Dr., Unit 1, Downsview, Ont. M3J 2C6. Tel. 416-633-4793. "Anco" vinyl advertising specialties. Annual Sales (C). Co. Size (B).
- Adviser Publications, 5929 - 48th Ave., 8ag 5012, Red Deer, Alta. T4N 6R4. Tel. 403-346-3356. Fax: 403-347-6620. Weekly newspaper, commercial printing.
- (Dir.) D. Rideout. Annual Sales (D). Co. Size (C). ©
- Advocate Printing and Publishing Co. Limited, 11 George St., P.O. Box 1000, Pictou, N.S. B0K 1H0. Tel. 902-485-8014. Fax: 902-752-4816. Branch offices, Springhill, Parrsboro, Port Hawkesbury, Truro, Enfield, N.S. Printers, photo typesetting, offset and web printing.
- (P.) B. Murray; (S.T.) D. Van Veen. Annual Sales (C). Co. Size (C). ©
- ★Adwood Manufacturing Ltd., Box 563, Crofton, B.C. V0R 1R0. Tel. 604-246-4224. Fax: 604-246-3622. Plant, Chemainus, B.C. Knockdown utility shelving, european bed bases, edge-glued shelving.
- (P.) L. Adam. Annual Sales (D). Co. Size (C). ©
- Aer-O-Flo Environmental Inc., 1175 Appleby Line, Unit C-3, Burlington, Ont. L7L 5H9. Tel. 416-335-8944. Fax: 416-335-8972. Branches, St. John's, Nfld., Halifax, N.S., Montreal, Que., Winnipeg, Man., Saskatoon, Sask., Calgary, Alta., Vancouver, B.C. Plants, Burlington, Kitchener, Ont. Associates, Hinde Manufacturing, Burlington, Ont., Biothane, Camden, NJ, Marsh-McBirney Inc., Gaithersburg, MD, Filtronics Inc., Anaheim, CA, Pollution Control Inc., Florence KY, Walker Process Inc., Aurora, IL, U.S.A. "Aer-o-flo" sewage treatment equipment, water treatment systems, flow measurement equipment, anaerobic digestion, pumping and aeration systems, dissolved air flotation systems.
- (P.) H. J. Marshall; (V.P.) R. A. Budd, P.Eng.; (V.P.) 8. E. Tonogai, P.Eng. Annual Sales (C). Co. Size (A). ©
- Aerdon Equipment (1984) Limited, 185 Advance Blvd., Unit #4, Brampton, Ont. L6T 4Y3. Tel. 416-791-0652. Fax: 416-791-9553. Dock levellers and scissor tables.
- (P.) D. Kell; (Off.Mgr.) I. Adams. Annual Sales (C). Co. Size (A). ©
- ★AERO ENVIRONMENTAL LIMITED, 37 Hanna Ave., Toronto, Ont. M6K 1X2. Tel. 416-535-1600. Fax: 416-535-1616. Oil burners, oil-fired water heaters and swimming pool heaters, conversion power gas burners, hot water storage tanks. Parent company, D. J. Brooker Industries Limited, Toronto, Ont.
- For.Reps., Calhor, Guatemala; Konietzko & Cia. Ltda., Cali, Colombia.
- (P.) I. D.M. Brooker; (Exec.V.P.) M. F.C. Brooker; (P.A.) J. C. Cyr; (Compt.) D. C. Preece. Annual Sales (D). Co. Size (C). ©
- Aero Garment Limited, 333 Woodland Dr., Vancouver, B.C. V5L 3P6. Tel. 604-251-3371. Toll Free: 800-663-1125. Fax: 604-251-7211. Slacks, contemporary ladies' sportswear, etc. Brands, "Pulse", "Seasons", "Seasons Sport", "Petite Network", "Poste International".
- (V.P.Sales) B.C. Kent; (G.M.) E.C. Kent. Annual Sales (D). Co. Size (E). ©
- Aero Grinding Service Ltd., 1570 Midland Ave., Unit 15 & 16, Scarborough, Ont. M1P 3C3. Tel. 416-757-3231. Fax: 416-757-5732. Precision and tool grinding, special tools and small precision parts, centreless, cylindrical, surface, honing (all types).
- (P.) J.W. Tanner; (Pers.) Miss S.L. Tanner. Co. Size (A). ©
- ★Aero Heat Exchanger Inc., 4651 Vanguard Rd., Richmond, B.C. V6X 2P7. Tel. 604-278-4118. Fax: 604-278-4847. Telex: 04-355552. Plate fin heat exchangers, "Aero" air coolers and freezing systems, industrial refrigeration.
- For. Reps., Formosa Produce Corporation, Taiwan, I.T.C. Company Ltd., Thailand, ETECO, Chile.
- (P.) D. Auyoung; (Plant Mgr.) J. Tansley. Annual Sales (D). Co. Size (C). ©
- ★Aero-Lift, 390 Tapscott Rd., Unit 10, Scarborough, Ont. M1B 2Y9. Tel. 416-297-1500. Toll Free: 800-387-5168. "Aero-Lift" two post electric hydraulic 8000 pound above ground automotive lifts. Parent company, 753548 Ontario Limited.
- (G.M.) P. Watt. Annual Sales (C). Co. Size (B). ©
- Aero Luggage Corp., 3995 Berri St., Montreal, Que. H2L 4H2. Tel. 514-844-2891. Fax: 514-844-2891. "Aero" soft-sided luggage.
- (P.) N. Yagod. Co. Size (B).
- Aero Machine Shop (1967) Ltd., 7327 Duncan St., Powell River, B.C. V8A 1W5. Tel. 604-485-2711.
- (P.) C.H. Brown. Co. Size (A).
- Aero Machining Ltd., [Atelier D'Usinage Aero Ltée.], 5411 Industrial Blvd., Montreal North, Que. H1G 3H7. Tel. 514-324-4260. Fax: 514-324-9997. Machining of airframe structural components, aircraft hinges and components, tools, jigs and fixtures, hydraulic cylinder assemblies.
- (P.) Raoul Saulnier; (Mktg.Dir.) 8. Julien; (Q.C.Mgr.) G. Demers; (Cont.&P.A.) B. Saulnier; (Plant Mgr.) M. Desjarlais. Annual Sales (C). Co. Size (C). ©
- Aero-Motive, 1090 Brevik Place, Mississauga, Ont. L4W 3Y5. Tel. 416-624-6518. Fax: 416-624-9151. Cable and welding reels, lifting equipments, hand lamps, wiring devices, etc. tool balancers, work stations, slip rings, hose reels. Parent company, Woodhead Industries, Inc., Northbrook, IL, U.S.A.
- (P.) R.W. Norrey. Annual Sales (D). Co. Size (B). ©
- Aero Packing Limited, 2 Wickman Rd., Toronto, Ont. M8Z 5M5. Tel. 416-255-9163. Fax: 416-255-5150. Telex: 06-984510. Custom packing of household cleaning products, insecticides and aerosol products. Parent company, 8oyle-Midway Canada Ltd./Ltée., Toronto, Ont.
- (P.) 8. D. MacDonald; (V.P. & G.M.) J. R. Robbins; (V.P.Proc. & Plan'g) R. K.G. Norris; (V.P.Ops.) M. R. Earle. Annual Sales (E). Co. Size (E). ©
- Aero Plastics Limited, 91 Citation Dr., Unit #1, Concord, Ont. L4K 2Y8. Tel. 416-738-9010. Fax: 416-738-4657. Custom profile extrusions for the furniture, building and luggage industries, mylar and wood grain trim for furniture, door and window glazings, flame retardant wetting and piping for luggage and sporting goods.
- (P.) C. Doucett; (S.T.) J. Doucett; (Tech.Advisor) D. Doak; (Off.Mgr.) Ms. L. Doucett. Annual Sales (B). Co. Size (A).
- Aeroblimp Incorporated, 1 Sunshine Ave., Waterloo, Ont. N2J 4K5. Tel. 519-746-7884. Custom designed gas filled aerodynamic balloons or blimps, custom shapes and electronic and mechanical subsystems, surveillance cameras, search and rescue systems.
- (P.) S. Peter Owens. Annual Sales (A). Co. Size (A). ©
- Aerofin Canada, 1210 Balmoral Rd., Cambridge, Ont. N1T 1A5. Tel. 519-623-4950. Fax: 519-653-7840. Telex: 06-959456. Branch offices, Montreal, Que., Toronto, Ont. Associate, Canadian Blower, Kitchener, Ont. Extended surface heat exchangers, coils, etc. Brand, "Aerofin". Parent company, Ampco-Pittsburgh Corporation, Pittsburgh, PA, U.S.A.
- (P.) D. G. McKenzie; (V.P.Fin.) A. J. Barker; (S.M.) W. Frost; (Plant Mgr.) R. Kyes. Annual Sales (C). Co. Size (B). ©
- ★Aeroflo Inc., 320 Matheson Blvd. E., Mississauga, Ont. L4Z 1P5. Tel. 416-890-6192. Fax: 416-890-6193. Associates, Hartzell Fan Inc., Piqua, OH, IAP Inc., Phillips, WI, Aerofin Corporation, Lynchburg, VA, Fantech Inc., Sarasota, FL, U.S.A. Industrial ventilation fans, air doors, etc. Brands, "Aeroflo", "Powlesland", "Hartzell", "Iap", "Fantech".
- (P.) A.P. Grant; (V.P. & S.M.) V. Afanasiev; (Compt.) F. Benford. Annual Sales (C). Co. Size (A). ©
- ★Aerometals Inc., 499 O'Brien Rd., P.O. Box 219, Renfrew, Ont. K7V 4A3. Tel. 613-432-5848. Fax: 613-432-7672. Telex: 053-3916. Plant, Smith Falls, Ont. Associated company, Magline Incorporated, Pinconning, MI, U.S.A. Dockboards, ramps, magnesium snowshoes and toboggans, aluminum concrete placement buckets, hand trucks, etc. Brands, "Magliner", "Aerometals".
- (P.) K.E. Lindsay; (V.P.) S.D. Freeman; (Dir.Mfg.) G. Webster. Annual Sales (D). Co. Size (C). ©
- ★Aeroquip (Canada) Inc., 287 Bridgeland Ave., Toronto, Ont. M6A 1Z7. Tel. 416-781-5261. Fax: 416-781-5878. Branch offices, Montreal, Que., Winnipeg, Man., Edmonton, Alta., Richmond, B.C. Plants, Perth, Toronto, Ont. Couplings, hose. Brands, "Aeroquip", "Socketless", "AQP", "Marman", "Little Gem", "Spiron XII". Parent company, Aeroquip Corp., Jackson, Mich. U.S.A.
- Foreign representatives throughout the world.
- (P.) G.H. Harrison; (P.A.) B. Houston; (Cont.) P. Peirano; (Mktg.Mgr.) P. L. Coulen. Annual Sales (E). Co. Size (E). ©
- Aerospatiale Hochelaga Inc., [Hochelaga Aerospace Inc.], 3675 Boul. Industriel, Chomedey, Que. H7L 4S3. Tel. 514-629-3454. Fax: 514-629-1655. Aircraft spare parts, submarine ball valves, flight control parts, hydraulic systems. Parent company, Devtek Corporation, Markham, Ont.
- (P.) R. Woodgate; (G.M.) P. Gaucher; (S.T.) C. Morin; (Mat'ls Mgr.) L. Godin. Annual Sales (D). Co. Size (D).
- ★Aerotech International Incorporated, 100 Eagle Dr., Winnipeg, Man. R2R 1V5. Tel. 204-633-1999. Fax: 204-696-1612. Telex: 07-55272. Portable heaters, canvas ducting and a complete line of aerospace and airline ground support equipment.
- (C.E.O.) P. Sigurdson. Annual Sales (C). Co. Size (B).
- ★Aerovox Canada Inc., P.O. Box 250, Amherst, N.S. B4H 3Z2. Tel. 902-667-3886. Fax: 902-667-3886 ext.42. Telex: 019-22828. Branch offices, Montreal, Que., Toronto, Ont. A.C. capacitors. Brands, "Aerovox", "Aerofoil", "Aeromet". Parent company, Aerovox Inc., New Bedford, Mass., U.S.A.
- (V.P. & G.M.) P.8. Griffin. Annual Sales (D). Co. Size (C).
- ★Afcan Enterprisors Limited, 51 Comstock Rd., Unit 6, Scarborough, Ont. M1L 2G6. Tel. 416-751-7456. Telex: 06-963844. Tea packaging.
- (P.) M. E. Shamji; (G.M.) A. Shamji. Co. Size (A).
- ★Afeyan Industries Inc., 400 Stinson St., Montreal, Que. H4N 2E9. Tel. 514-744-5045. Toll Free: 800-361-

- 97B2. Fax: 514-744-2962. Telex: 05-825613. Divisions, Airmat, Impex, Seatco, Seatply, Soudex, Tennisimo. Upholstered chairs, seats, backs, also curved plywood, hardwood, softwood and particleboard shaped, drilled and sanded to specifications, also contract furniture, special hospital mattresses, artificial leathers and plastic films for all trades, modular tennis court and other athletic fields surface covers.
(P.) B.B. Afeyan; (S.T.) Mrs. A. B. Afeyan; (V.P. Prod'n) L.B. Afeyan. Annual Sales (D). Co. Size (D).®
- ★Afterprint Services Inc., 525 Hanlan Rd., Woodbridge, Ont. L4L 3P5. Tel. 416-851-9577. Fax: 416-851-4565. Branch office, Cincinnati, OH, U.S.A. Games.
(P.) G. Fisher; (Sales Dir.) M. McLaren; (Off. Mgr.) Ms. D. Noche. Annual Sales (D). Co. Size (C).
- ★Agassiz Resources Ltd., Francana Minerals Division, 300-2220-12th Ave., Bank of Canada Bldg., Regina, Sask. S4P 0MB. Tel. 306-359-0094. Fax: 306-565-2074. Plants, Cabri, Alsask, Sask., Metiskow, Alta. Salt cake and anhydrous sodium sulphate. Parent company, Agassiz Resources Ltd.
(Plant Supt. Alsask) R. Shipley; (Plant Mgr. Cabri) B. E. Jackson; (Works Mgr. Metiskow) K. Weatherly. Annual Sales (D). Co. Size (C).®
- ★Agincourt-Straube Woodworking Co. Ltd., 2380 Midland Ave., Scarborough, Ont. M1S 1PB. Tel. 416-291-7881. Toll Free: (U.S.A.) 800-387-5110. Fax: 416-291-8152. Branch office, Bristol, Va., U.S.A. Subsidiary, John Woods Survey Equipment Ltd. Wooden and metal drafting tables, levelling rods, extension leg tripods, and other special custom made to order equipment for surveying.
(P.) J. Woods; (Optical R&D) H. Kattelhoefer; (Plant Foreman) H. Kloss. Annual Sales (C). Co. Size (A).®
- Agintron Controls & Automation Ltd., 525 Milner Ave., Unit #2, Scarborough, Ont. M1B 2K4. Tel. 416-291-8883. Electronic controls.
(P.) W. Ziglowski. Co. Size (A).
- Agnew Group Inc., 175 Columbia St.W., Waterloo, Ont. N2L 5Z5. Tel. 519-747-4272. Fax: 519-747-4508. Retail div., Brantford, Ont. Plant, Cambridge, Ont. Associate, Cambrian Footwear Inc. Men's dress and casual, women's casual footwear, slippers, safety shoes. Brands, "Jarman", "Ritchie", "Leisure Tread".
(P. & C.E.O.) W. A. Janci; (Exec.V.P. & G.M. Retail) J. P. Chesser; (V.P. Fin. & Admin.) D. W. Pass. Annual Sales (F). Co. Size (G).®
- Agra Industries Limited, 1200 CN Towers, Saskatoon, Sask. S7K 1J5. Tel. 306-653-5163. Fax: 306-653-1219. Sales offices in most provinces and in several U.S. states. Subsidiaries and Associates, Magnani Inc., St-Jerome, Que., Allders International (Canada) Limited, Toronto, W.T. McMullen & Associates, Inc., Don Mills, Dixie Lee Food Systems Inc., Downsview, The Cambrian Engineering Group Limited, Canadian International Power Services Inc., Vadeko International Inc., Mississauga, Ont. Camrec Facilities Consultants Limited, Western Caissons Limited, Sure-Lock Industries Corp., Agra Recycling, Edmonton, Leswaste Systems, Contain-A-Way Ltd., L.B. Container Recycling Ltd., Hardy BBT Limited, Torchinsky Engineering Ltd., Ellesmere Developments Ltd., Calgary, National Rathole Service Ltd., Nisku, Alta. For products see listings of manufacturing subsidiaries: Beer Precast Concrete Limited, Scarborough, Maple Hill Foods Limited and Research Foods Limited, Downsview, Ont., Mocoat Industries Ltd., Calgary, Alta., Coast Steel Fabricators Ltd., Port Coquitlam, B.C.
(Chmn. & C.E.O.) B. B. Torchinsky; (P. & C.O.O.) A. Taylor; (Exec.V.P. & S.) R. G. Dittmer; (V.P. Corp. Dev.) A. C. Rankin; (V.P. Fin.) F. David Redden; (Corp. Counsel) O. P. Ritter. Annual Sales (G). Co. Size (G).®
- ★Agri-Canvas Inc., Fairlane Rd., P.O. Box 321, Listowel, Ont. N4W 3H3. Tel. 519-291-3755. Fax: 519-291-3755. Telex: 069-55107. Swather draper, combine pickup, forage wagon, round baler, cleated food and custom made cleated belts.
(G.M.) B. Krotz. Annual Sales (B). Co. Size (A).®
- ★Agri, J.B., Industries Ltd., 186 Cochlan Dr., Box 1297, Morden, Man. ROG 1J0. Tel. 204-822-5411. Grain boxes, hopper trailers, "Strong Box" truck bodies.
(G.M.) B.L. Fehr. Co. Size (A).®
- Agrico Canada Limited/Limitée, 7560 Airport Road, Mississauga, Ont. L4T 4H4. Tel. 416-672-5700. Fax: 416-672-5544. Branch offices, Chambly, Que., Oak Bluff, Man. Plants, Chamby, Que., Orangeville, Belleville, Cannington, Winchester, Cobourg, Cavan, Ont. Fertilizer materials. Brands, "Agrico", "Agrico Country Club".
(P.) R. L. Whitelaw; (Dealer Sales Ont.) M.S. Hallowell; (Mgr. Dealer Sales West'n Cda) R. Rempel; (V.P.) R. T. McFerson; (Mgr. Chambly) M. Leblanc; (Mgr. Cannington) D. West; (Mgr. Brucefield) G. Speed; (Mgr. Cavan) D. Drinkwater; (Mgr. Orangeville) K. Brett; (Mgr. Winchester) T. Moher. Annual Sales (E). Co. Size (C).®
- AGRINOVE, Cooperative Agro-Alimentaire, 180 Boul. Bégin, Ste-Claire, Que. GOR 2V0. Tel. 418-883-3301. Fax: 418-883-2346. Telex: 051-2269. Orange and apple juice, fruit drink with added skim milk, dairy products, infant formula; milk, cream, butter, cheeses. Brands, "Milk UHT Grand Pré", "Fromages de Beauce", "Jutel", "Chokéo".
(G.M.) D. Guérard; (Wholesale Mgr.) D. Vermette; (Prod'n Mgr.) A. Talbot; (Ops. S.M.) J. Després; (Key Acct. Mgr.) E. Pelletier. Annual Sales (F). Co. Size (E).
- ★AGROPUR COOPERATIVE AGRO-ALIMENTAIRE, C.P. 6000, 510 rue Principale, Granby, Que. J2G 7G2. Tel. 514-375-1991. Fax: 514-375-2099. Telex: 05-B32510. Branch offices and plants, Montreal, Notre Dame du Bon Conseil, Laval, Plessisville, Ste-Anne de la Perade, Lawrenceville, Oka, St-Polycarpe, Que. Subsidiaries, Mil-Ko Products Ltd., Granby, Beaudry & Lacoste Inc., Iberville, Charcuterie Tour Eiffel Inc., Laval, Orange Maison (1971) Inc., Montreal, Que. Brands, "Crino", "Yoplaît", "Mil-ko", "Vaudreuil", "Oka", etc.
For. Reps.: Bermuda, Spain; Hauenschild S.A. Caracas, Venezuela; Quesnel & Co. Ltd., Port-of-Spain, Trinidad; Kong's Commercial Agencies, Kingston, Jamaica, W.I.
(C.E.O. & G.M.) C. Menard; (Dir. P.R.) K. McCaughey; (Dir. Ind. Milk Div.) R. Poirier; (Dir. Deli Dev.) P. Robert; (Corp. S.) A. Gauthier; (P.A.) R. Denommee; (Dir. Yogourt Div.) M. Pierre Gignac. Annual Sales (H). Co. Size (G).®
- Agway Metals Inc., 929 Pantera Dr., Mississauga, Ont. L4W 2R9. Tel. 416-624-1235. Toll Free: 800-268-20B3. Fax: 416-624-251B. "Century-Rib" and "Diamond-Rib" panels for roofing and siding purposes. Brands, "Lo-Rib", "4-150", "7-150".
(P. & G.M.) D. Grinstead. Annual Sales (D). Co. Size (A).
- ★Ahoy Industrial Corp. Ltd., 13451 Vulcan Way, Richmond, B.C. V6V 1K4. Tel. 604-273-2991. Truck exhaust pipe and tube manufacturing.
(P.) R. Ahoy; (G.M.) P. Lepik; (Mktg. Mgr.) G. Emery. Annual Sales (C). Co. Size (C).®
- ★Ainsworth Electric Co. Ltd., 131 Bermondsey Rd., Toronto, Ont. M4A 1X4. Tel. 416-751-4420. Fax: 416-751-9031. Branch offices, Whitby, Mississauga, Hamilton, Barrie, London, Cambridge, Ont., Saskatoon, Regina, Sask., Edmonton, Alta., Vancouver, B.C. Branch plant, Cambridge, Ont. Subsidiaries, Solar Computers (Cambridge) Limited, Cambridge, Ont., MultiTech Services Inc., Ainsworth Automation Inc., Ainsworth Construction Inc., Technical Building Services Inc. Control panels and systems, electric motors repairs and components, instrument panels, mechanical power and variable speed transmissions, automation systems, staging construction, etc.
(P.) B. Welsh; (V.P. Mktg.) P. Gooderham; (V.P. Fin.) J. Taylor; (Mgr. Ind'l Drives Div.) J. Baston; (Purch. Mgr.) K. Clarke; (Adv.) Mrs. K. Bleas-Trepanier. Annual Sales (F). Co. Size (F).®
- Ainsworth Group Inc., The, 65 Hanson Ave., Kitchener, Ont. N2C 2H6. Tel. 519-578-0530. Toll Free: (416/705) 800-265-2476, (519) 800-265-8901. Fax: 519-576-4599. Parent company, Jemcom Inc., Kitchener, Ont.
(P.) D. Nurse; (V.P.) K. Ainlay; (S.T.) Ms. S. Brandt. Annual Sales (D). Co. Size (D).®
- Ainsworth Lumber Co. Ltd., Box 67, 100 Mile House, B.C. V0K 2E0. Tel. 604-395-2222. Telex: 04B-8123. Plants, Exeter Division, 100 Mile House, Chasm Division, Clinton, Troika Division, Abbotsford, Lilloet Division, Lilloet, Savona Division, Savona, B.C. Associates, Exco Industries Ltd., 100 Mile House, Ainsworth Lumber Sales Ltd., Vancouver, BC. Solid wood products.
(P.) D. Ainsworth; (V.P.) A. Ainsworth; (V.P.) B. Ainsworth; (S.M.) D. Sellars; (Clinton Site Mgr.) B. Adams; (Lilloet Site Mgr.) G. Dakin; (Savona Mgr.) J. Duckworth; (Exeter Site Mgr.) B. Glover; (Abbotsford Site Mgr.) D. McGladdery. Annual Sales (F). Co. Size (F).®
- Air Correction Canada, 282 Belfield Rd., Rexdale, Ont. M9W 1H5. Tel. 416-675-1549. Telex: 06-989229. Parent company, UOP Systems Limited, Rexdale, Ont.
(G.M.) R. E. Birley. Annual Sales (B). Co. Size (A).
- Air Filter Sales & Service Ltd., 101 Courtland Ave., Concord, Ont. L4K 3T5. Tel. 416-669-5470. Fax: 416-669-5463. Subsidiary, Microduster (Division of Air Filter Sales) St. Laurent, Que. Paint booth intake filters, baffle grease extractors for range hoods, low, medium and high efficiency filters for heating, ventilating and air conditioning applications.
(P.) G.T. Beckett; (G.M.) M. P. Whitley; (S.M.) R.B. Whitley. Annual Sales (C). Co. Size (B).®
- ★Air Ground Equipment Inc., 420 Edouard St., Granby, Que. J2G 3Z3. Tel. 514-378-B107. Fax: 514-378-1041. Precision aircraft components and gears.
(P. & G.M.) J. Schirch; (Mgr. & S.) M. Aubin. Annual Sales (C). Co. Size (A).®
- Air Industrie Canada Inc., H-2, Aéroport St-Jean, St-Jean-sur-Richelieu, Que. J3B 7B5. Tel. 514-347-5010. Fax: 514-347-4380. Aircraft parts, repairs and maintenance.
(Dir. Fin. & Admin.) L. Latour. Annual Sales (B). Co. Size (B).
- ★Air-King Limited, 110 Glidden Rd., Brampton, Ont. L6T 2J3. Tel. 416-456-2033. Fax: 416-456-1015. Telex: 06-98B523. Ventilating range hoods and exhaust fans, electric heaters, humidifiers, dehumidifiers, cooling fans, etc. Brands, "Air King", "Monarch Aire".
(V.P. & G.M.) R. N. Jamieson; (V.P. Plant Ops.) A. Thomas; (Acct'g Mgr.) F. LaRonde. Annual Sales (D). Co. Size (C).®
- Air Liquide Canada Ltée., See Canadian Liquid Air Ltd.
- Air Motion Specialties Ltd., 41 Courtland Ave., Unit 9, Concord, Ont. L4K 3T3. Tel. 416-669-2105. Fax: 416-663-B26B. Direct driven propeller fans, also exhaust and ventilation equipment.
(P.) G. Hume; (S.M.) L. King. Annual Sales (C). Co. Size (A).®
- Air Power Products Ltd., 191 Shearson Cres., Cambridge, Ont. N1T 1J5. Tel. 519-622-2034. Fax: 519-622-1949. "Air Pro" compressed air dryers and air compressors.
(Mgr.) G. Eagle; (S.T.) Mrs. U. Eagle. Annual Sales (C). Co. Size (A).®
- ★Air Products Canada Ltd., 2090 Steeles Ave., Brampton, Ont. L6T 1A7. Tel. 416-791-2530. Fax: 416-791-680B. Plants, Montreal, Que., Sarnia, Nanticoke, Ont., Winnipeg, Man. Branch offices and plants, LaSalle, Que., Brampton, Nepean, Ont., Calgary, Alta., Richmond, B.C. Liquid and compressed, industrial and specialty gases, cryogenic equipment, high pressure storage and control equipment. Parent company, Air Products and Chemicals, Inc., Allentown, Pa., U.S.A.
For. Reps., Australia, Belgium, Brazil, United Kingdom, France, Puerto Rico, India, U.S.A., Japan, Luxembourg, Korea, Mexico, Norway, Netherlands, S. Africa, W. Germany, Spain, Italy, Taiwan, China, Hong Kong, Malaysia, Thailand.
(G.M.) R. A. Scott; (Ont. Mgr.) C. Retchford; (Distrib. S.M.) G. Jackson; (Cont.) S. Fairles; (Pers. Mgr.) M. Gass; (Br. Mgr. Richmond) B. Stoutley; (Br. Mgr. Nepean) S. McGuigan; (S.M. Calgary) R. Stokker; (S.M. LaSalle) P. Beaulieu; (Mktg. Mgr.) H. Frese; (Plant Mgr.) J. Lucas; (Plant Mgr. Brampton) C. Burgler; (Plant Mgr. Sarnia) P. Dagenais; (Plant Mgr. Winnipeg) P. Moore; (Plant Mgr. Nanticoke) B. Churchward. Annual Sales (E). Co. Size (D).
- Air Refiner (Canada) Ltd., 115 Boundary Rd., Cornwall, Ont. K6H 6H7. Tel. 613-932-5237. Fax: 613-938-3213. "Air Refiner" industrial air filters. Parent company, Dana Corp., Toledo, Ohio, U.S.A.
(G.M.) R. Ferguson; (Plant Supt.) W. Read; (Cont.) Ms. E. Delelis. Annual Sales (C). Co. Size (B).®
- ★Airchime Manufacturing Co. Ltd., 1410 Boundary Rd., Burnaby, B.C. V5K 4V3. Tel. 604-291-8295. Fax: 604-294-6440. Steam whistles, electric piston and air horns. Brand, "Airchime".
(P.) G.W. Piercy; (Mktg. Mgr.) D.W. Challenger. Annual Sales (C). Co. Size (A).®
- ★Aircorn Electronics Ltd., 9501, rue Ryan, Dorval, Que. H9P 1A2. Tel. 514-636-387B. Fax: 514-636-3874. Subsidiaries: Associates Aero Entr., Aero Parts. HF radio transceiver, portable localizer test set, headset tester.
(P.) C. Gingras. Annual Sales (B). Co. Size (A).®
- Airdrie Springs, B East Lake Way, Box 1320, Airdrie, Alta. TOM 0B0. Tel. 403-948-444B. Parent company, Hamilton Wire Products Limited, Hamilton, Ont.
(G.M.) K. Godard. Co. Size (N/R).
- Airguard Industries, 116 Rayette Rd., Concord, Ont. L4K 2G3. Tel. 416-660-068B. Fax: 416-660-7B52. Air filters, filter cloth and activated charcoal.
(Mgr.) D. Cain. Annual Sales (N/R). Co. Size (N/R).
- Airite Ltd., 70 West Beaver Creek Rd., Richmond Hill, Ont. L4B 1G5. Tel. 416-886-1406. Fax: 416-886-2491. Pollution control systems, fan and exhaust systems, air/heat reclaiming, sheet metal work, etc.

† Indicates firms seriously interested in export trade.

© Uses Distributors.

© Uses direct sales force.

★ Indicates active exporter.

© Uses both © and ©.

- (P. & G.M.) J. Wright; (Plant Mgr.) W. Court. Annual Sales (D). Co. Size (C).
- Airkem Professional Products Division of Ecolab Ltd., 5105 Tomken Rd., Mississauga, Ont. L4W 2X5. Tel. 416-238-0171. Fax: 416-238-0375. Branch offices, St. Johns, Nfld., Moncton, N.B., Halifax, N.S., Montreal, Quebec, Que., Ottawa, Peterborough, Hamilton, London, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Edmonton, Calgary, Red Deer, Alta., Vancouver, Victoria, B.C. Plant, Nuvik Crt., Mississauga, Ont. Odour counteractant system, "A125" cleaner and disinfectant, "Carpet Tex" floor and carpet care system, "EpiCare" skin care products. Parent company, Ecolab Inc., St. Paul, MN, U.S.A. (Dir.) W. R. Morgan. Annual Sales (E). Co. Size (D). ©
- Airite Neon Sign Mfg. Co. Ltd., 10584-105 St., Edmonton, Alta. T5H 2W7. Tel. 403-426-4101. Fax: 403-426-4323.
- (P.) J. Layton; (Corp. Council) Ms. P.N. Layton; (Prod'n Mgr.) P. Biro; (Mktg. Mgr.) P. Moryama. Annual Sales (C). Co. Size (A). ©
- Airmaster Sales Ltd., 400 Keewatin St., Winnipeg, Man. R2X 2R9. Tel. 204-633-5756. Fax: 204-632-9747. Sales office, (Agric. prod.) 63 Beghin Ave., Winnipeg, Man. Pipe hangers, grilles, dampers, duct silencers, fans, etc. Brands, "Airmaster Vibration Control", "Gold N Air".
- (P.) K.L. MacCharles; (P.A.) D. Peterman; (Plant Mgr.) P. Kitsch. Annual Sales (C). Co. Size (A). ©
- ★Airscoops Inc., P.O. Box 338, City Rd. 14, Mount Brydges, Ont. N0L 1W0. Tel. 519-264-9380. "Airscoops Inc." wind deflectors for cars or tractor trailers and van units, "Airtech" satellite dish antennas and various fiberglass laminated parts and tooling, "Nordica Yachts" sailboats, fiberglass plating and storage tanks.
- (P.) B. Martin. Annual Sales (B). Co. Size (A). ©
- Airshield Inc., 1800 Ironstone Dr., Burlington, Ont. L7L 5T9. Tel. 416-335-1977. Fax: 416-335-2717. Plants, Bridgeport, CT, Omaha, NE, U.S.A., Mathmos, Mexico. Associates, Airshield Corp., Fibretech, Omaha, NE, U.S.A. Air drag reduction systems, "Airshield" wind deflector, "ThruLite" nose fairing, truck hoods and fairings, "Whitehead" truck fronts, custom composite parts for vehicles.
- For. Reps., Airshield Corp.
- (P.Cdn.) B.P. Layfield; (P.USA) E.M. Mertens. Annual Sales (D). Co. Size (F). ©
- ★Airshore International Corp., 16211 - 84th Ave., Surrey, B.C. V3S 2P3. Tel. 604-597-0947. Fax: 604-597-2384. Telex: 043-52848. Associate, Alberta Traffic Supply Ltd., Edmonton, Alta. "Airshore" and "Jimmie-Jak" pneumatic aluminum trench shoring, rescue shoring and stabilizing equipment for cave-ins, building collapse and vehicle accidents.
- For. Reps., Vetter systems Inc., Warrendale, PA., U.S.A.; Rossair Fluid Power Pty. Ltd., Salisbury, South Australia.
- (P.) M. Inman; (Mgr.) R. Cole. Annual Sales (B). Co. Size (A).
- Airtec Industries A Division of Filter Dynamics Inc., 3206 Wells Ave., Saskatoon, Sask. S7K 5W5. Tel. 306-931-3266. Fax: 306-931-3236. Air filters. Parent company, Filter Dynamics Industries.
- (P.) L. Dietz. Annual Sales (B). Co. Size (A). ©
- †Airtek Ltd., 5750 Donahue St., Montreal, Que. H4S 1C1. Tel. 514-336-3820. Fax: 514-745-1764. Air compressors. Registered trade marks, Airtek, Airfab, Fabtek. Parent company, Fabtek.
- (P.) P. Klein; (S.) Ms. B. Ackerman. Annual Sales (C). Co. Size (A). ©
- Airtronic Metal & Machine Parts Limited, 22 Golden Gate Crt., Scarborough, Ont. M1P 3A5. Tel. 416-298-9299. Fax: 416-298-2731. CNC turning and milling, internal and external grinding of precision machined parts, such as gun drilling.
- (P.) R. Garcia; (G.M.) I. P. Lockhart. Annual Sales (C). Co. Size (A). ©
- Airvector Inc., 201 Speers Rd., Oakville, Ont. L6J 5A8. Tel. 416-845-2836. Fax: 416-845-0531. Fan blades, blower wheels, blowers, commercial and residential grilles, registers and diffusers, variable air volume boxes, electric duct heaters, humidifiers, "Powerline" roof and wall exhausters. Brand, "Torin", "Thermolec", "Metrovision". Parent company, Thermolec, St-Laurent, Que.
- (P.) C. Adib; (Mfg. Mgr.) M. Bendik; (Mktg. Mgr.) C. Adib. Annual Sales (D). Co. Size (D). ©
- Airway Surgical Appliances Ltd., 189 Colonnade Rd.S., Nepean, Ont. K2E 7J4. Tel. 613-723-4790. Fax: 613-723-8091. Convalescent products, surgical supports and orthopedic appliances. Brands, "Airway", "OTC", "Champion", "Sacro Seat". Parent company, Surgical Appliance Industries Inc.
- (P.) D. Jones, Jr.; (V.P.) G. Montgomery; (V.P.) W. Dickinson; (Purch. Co-ord.) D. Scheill. Annual Sales (D). Co. Size (C). ©
- Airways Compressor Inc., #6-3515 27th St. N.E., Calgary, Alta. T1Y 5E4. Tel. 403-291-5348. Fax: 403-291-2436. Associates, Duravane Canada Inc. Rotary screw compressors, packaged compressed air systems. Parent company, Britannia Compressor Sales Ltd.
- (Mgr.) W. Sanderman; (Mgr.) S. Van Der Meer. Annual Sales (C). Co. Size (A). ©
- Aitkens Pewter Limited, 81 Regent St. Promenade, Fredericton, N.B. E3B 3W3. Tel. 506-450-8188. Pewter giftware and custom work, hollowware and jewellery.
- (P.) M. Aitken; (S.M.) G. Fowler. Annual Sales (B). Co. Size (A). ©
- ★Ajax Magnethermic Canada Limited, 333 Station St., Ajax, Ont. L1S 1S3. Tel. 416-683-4980. Fax: 416-683-6550. Telex: 06-981292. High and low frequency induction heaters and melters. Brands, "Ajax", "Magnethermic", "Jet-Flow", "Ajax-Tama", etc. Parent company, Ajax Magnethermic Corporation, Warren, OH, U.S.A.
- For. Reps.; Ajax Magnethermic (U.K.) Limited, Oxted, Surrey, England; Japan Ajax Magnethermic Limited, Tokyo, Japan; Combustol Ind.E.Com.Ltda., Sao Paulo, Brazil.
- (P.) J. T. Spoka; (S.M.) A. C. Keene; (P.A.) R. Osier; (Compt.) Mrs. P. A. Brown; (Estimator) P. H. Goemans. Annual Sales (D). Co. Size (B). ©
- AJAX PATTERNS LTD., 980 Alliance Rd., Unit 6, Pickering, Ont. L1W 3M9.** Tel. 416-831-8822. Fax: 416-831-2935. Patterns, models and moulds for production and prototypes in the automotive, aerospace, engineering and foundry industries.
- (P.) J. F. Wyatt. Annual Sales (B). Co. Size (A).
- ★Ajax Precision Manufacturing Limited, 37 Penn Dr., Toronto, Ont. M9L 2A6. Tel. 416-741-2600. Fax: 416-741-3120. Telex: 065-27309. Tools and dies for automotive, agricultural and other industries, stampings and assemblies.
- (P.) N. Elliot; (V.P. Eng.) O. Lansche; (S.M.) W.K. Boulton; (Prod'n Mgr.) R. Taylor; (Sales Co-ord.) Ms. S. A. Henbest. Annual Sales (D). Co. Size (D).
- Ajax Restaurant Manufacturing Supply, 234 Clements Rd. W., Unit #3, Ajax, Ont. L1S 3K5. Tel. 416-686-0591. Fax: 416-686-2059. Stainless steel custom restaurant equipment, work tables and bakery shop equipment.
- (P.) R. Hatchwell. Annual Sales (B). Co. Size (A). ©
- Ajax Tool Company (Canada) Ltd., 595 Mackenzie Ave., Units 5-6, Ajax, Ont. L1S 2G2. Tel. 416-683-3512. Fax: 416-683-3558. Tools, dies, stampings piercing machines, custom designed machinery, tube piercing equipment, rubber and vacuum molds.
- (P.) J. Kartner. Annual Sales (C). Co. Size (A). ©
- Akins Printing Limited, 25 Bentley Ave., Ottawa, Ont. K2E 6T7. Tel. 613-226-1140. Printers and lithographers.
- (Chmn.) N.H. Joly; (P.) D.B. Brown. Annual Sales (C). Co. Size (B).
- Akromold (Goderich) Ltd., 410 Cambridge St., Goderich, Ont. N7A 2Z1. Tel. 519-524-8751. Fax: 519-524-8751. Compression, transfer, injection and coldrunner steel moulds to produce rubber parts.
- (P.) E. Tafeit; (G.M.) Ms. P. Tafeit. Annual Sales (C). Co. Size (A). ©
- Akron Manufacturing Company, P.O. Box 280, Aylmer, Ont. N5H 2R9. Tel. 519-773-8431. Fax: 519-773-3794. Fire fighting equipment. Brand, "Akron Brass". Parent company, Premier Industrial Corp., Cleveland, Ohio, U.S.A.
- (Asst. V.P.) A. F. Fenton. Annual Sales (D). Co. Size (B). ©
- ★Akryl Industries Inc., 437 Attwell Dr., Rexdale, Ont. M9W 5C4. Tel. 416-674-5856. Fax: 416-674-5859. Carpet cleaning machines, pharmaceutical pill counting trays, hotel and motel housekeeping carts, acrylic displays, interior signage, also custom product design and plastic product assembly.
- (P.) J. McAllister; (Off. Mgr.) D. Edwards; (Prod'n Mgr.) D. Holt. Annual Sales (C). Co. Size (A). ©
- ★Akzo Chemicals Ltd., 100 University Ave., Toronto, Ont. M5J 1V6. Tel. 416-593-6545. Fax: 416-593-6558. Telex: 065-24424. Sales offices, Montreal, Que., Edmonton, Alta. Plants, Sarnia, Ont., Saskatoon, Sask. Associate, Cornwall Chemicals Ltd. Fatty acids and nitrogen derivatives. Brands, "Armac", "Armeen", "Armid", "Armoflo", "Armosofts", "Arquad", etc. Parent company,
- Akzo Chemicals Inc., Chicago, IL, a Division of Akzo America, New York, NY, U.S.A.
- For. Reps.: Akzo Chemicals, Holland, Lion-Akzo, Japan.
- (V.P. & Gen. Exec.) D. Buchanan; (Mktg. Dir.) G. Labelle; (Cont.) C.T. Freudenberg; (P.A.) L. Bakos; (Plant Mgr. Saskatoon) R. Stobbs; (Plant Mgr. Sarnia) K. Cosby. Annual Sales (E). Co. Size (C). ©
- Akzo Coatings Ltd., 156 Duncan Mill Rd., Unit 1, Don Mills, Ont. M3B 3N2. Tel. 416-391-3466. Fax: 416-391-5907. Telex: 06-968716. Branch offices, Dartmouth, N.S., Montreal, Que., Ottawa, Kitchener, Toronto, Ont., Vancouver, Kelowna, B.C. Plant, Rexdale, Ont. Car refinishes, wood finishes, automotive and industrial finishes, coil coatings, etc. Parent company, Akzo Coatings Int'l Inc., Holland.
- (P.) I. K. Anderson; (Fin.) B. Shour; (Trade Sales) M. Virsunen; (Mktg. Serv.) W. Groen; (Hum. Res.) R.S. Brown. Annual Sales (E). Co. Size (E). ©
- Akzo Engineering Plastics Inc., 233 Arvin Ave., Stoney Creek, Ont. L8E 2L9. Tel. 416-662-1866. Toll Free: 800-263-6895. Fax: 416-662-3493. Glass filled thermoplastics and specialty compounding. Parent company, Akzo 8V, Holland.
- (G.M. & T.) R. P. Duval. Annual Sales (D). Co. Size (B). ©
- Alamode Furs Inc., 410 Adelaide St. W., Toronto, Ont. M5V 1S8. Tel. 416-363-2079. Fax: 416-364-9419. Fur coats, jackets leather garments, fur-lined coats.
- (P.) L. Jakubovic; (G.M.) L. Zeifman; (Cont.) Mrs. M. Jakubovic. Annual Sales (C). Co. Size (A). ©
- Alana Plastics and Packaging Company Inc., 11865 Adolphe Caron, Montreal, Que. H1E 6J8. Tel. 514-643-2977. Fax: 514-643-0692. Heat sealed vinyl products including, briefcases, ring binders, flight/travel bags, licence holders, sample swatch card binders.
- (P. & G.M.) N. Bilokur; (Mktg. Sup'r) Mrs. C. Bilokur. Annual Sales (C). Co. Size (A). ©
- †Alarme Jalco Alarm Inc., 2760 Halpern St., St-Laurent, Que. H4S 1R6. Tel. 514-334-6996. Alarm systems for all types of vehicles, locking devices for rolling doors, electromechanical locks for trucks. Brands, "Jalco Alarm", "En Garde".
- (P.) J. Johnson; (V.P.) L. Proulx; (S.T.) Ms. P. Johnson. Annual Sales (B). Co. Size (A). ©
- †Alaska Wood Industries, R.R. #4, 8850 Overpass Rd., Ashton, Ont. K0A 1B0. Tel. 613-257-3597. Fax: 613-257-8876. Laminated hardwood tops, "The Lifetime" wood-working bench, commercial and residential benching material and kitchen cabinets, store fixtures, display terminals, mall furnishings. Parent company, Alaska Sash Door & Window Co. Ltd.
- (P. & G.M.) Mrs. R. Ignjatic; (S.M. & P.A.) Mrs. G. Ignjatic; (Plant Mgr.) Mrs. M. Grund. Annual Sales (B). Co. Size (A).
- Alba Pallet Co. Ltd., 15 Allaura Blvd., P.O. Box 489, Aurora, Ont. L4G 3L6. Tel. 416-727-4205. Pallets, skids and wooden crates.
- (G.M.) F. Di Poce. Co. Size (A).
- ★ALBANY INTERNATIONAL CANADA INC., 300 Westmount St., Cowansville, Que. J2K 1S9. Tel. 514-263-2880. Fax: 514-263-7692. Telex: 055-61083. Plants, Cowansville (2), Que., Perth, Ont., New Westminster, B.C. Papermakers' wet and dryer felts, fourdrinier forming fabrics for paper machines. Brand, "Albany". Parent company, Albany International, Albany, NY, U.S.A.
- For. Reps., Main Paper Co. Pty. Ltd., Johannesburg, S.A.; Daiei Paper, Tokyo, Japan; Sinon, Poong Jeon, Korea; Ing. E.H. Goschl, Wien, Vienna, Yugoslavia, Romania, and Albany Industria & Commercio Ltda., Blumenall, Brazil; I. Mondragon, Cali, Colombia; 8.J. Tricardos, Athens, Greece; Shri Dinesh Mills Ltd., Baroda, India; Frishell International Ltd., Tehran, Iran; Talmon Trading Co. Ltd., Tel Aviv, Israel; Penguin Industrial Sales, Manila, Philippines; Eurothai Ltd., Bangkok, Thailand; E.D. Bukey, Celalettin Davis Bukey Ve Oglu Ticaret Limited, Sirketi, Ankara, Turkey; E. Forbes, Santiago, Chile; Filtracnones, Venezuela.
- (V.P. & G.M.) K.J. Ayan; (V.P. Mktg. Press Fabrics Div.) M. Bacon; (V.P. Ops. Forming Fabrics Div.) R.A. Parent; (V.P. Ops. Dryer Fabrics Div.) D. Boyer; (Mfg. Mgr.) R.J. Poirier; (Tech. Mgr.) G. Poirier; (Cont.) J.C. Trenov. Co. Size (F). ©
- ★Albany International Engineered Systems Division, 805 Bancroft St., Pointe Claire, Que. H9R 4L6. Tel. 514-695-7110. Fax: 514-695-4836. Telex: 05821-510. Paper mill machinery. Brands, "PPMA", "Broughton", "Durwear", etc.

For. Reps.: Maupas Freres & Maillard, Rouen, France, Belgium; Albany Industria & Commercio Ltd., Brazil; Exports handled by Albany International Canada Inc. for South America (except Brazil).

(G.M.) M.H. MacDiarmid; (Mktg. Mgr.) R. Cadieux; (P.A.) W. Pawsey; (Tech. Mgr. Paper Equip.) J. Gagnon. Annual Sales (D). Co. Size (C).

★Albany Pump Co. Ltd., 320 Oakdale Rd., Downsview, Ont. M3N 1W5. Tel. 416-741-5102. Fax: 416-741-4520. "Sumpmaster", "Compac-2" and "Albany Pumps".

For. Rep., Oberdorfer Foundries Inc., Pump Division, Syracuse, N.Y., U.S.A.

(P. & G.M.) J.S. Bennet; (V.P.) D.J. Bennet; (T.) R.S. Bennet. Annual Sales (C). Co. Size (A).Ⓢ

★Albarrie Canada Limited, 85 Morrow Rd., Barrie, Ont. L4N 3V7. Tel. 705-737-0551. Fax: 705-737-4044. Telex: 06-875626. Branch offices, Cowansville, Que., Rexdale, Ont., Augusta, GA., U.S.A. Plants, Trois Rivières, Que., Jordan Station, Ont., Niagara Falls, NY, Lewiston, ME, Edgefield, SC, U.S.A. Woven and non-woven material made of polyester, polypropylene, nomex, viscose and nylon, non-woven kevlar material, yard goods and fabricated bags, geosynthetics.

(P.) T. Reginald Driscoll; (V.P. Mfg.) F. Senkirk; (V.P.Ops.) R. C. Baldwin; (Field Dev. Mgr.) A. Turkson, Ph.D.; (P.A.) J. Sarjeant. Annual Sales (E). Co. Size (D).Ⓢ

Albern Aluminum Manufacturing Co. Ltd., 1300 Ellesmere Rd., Scarborough, Ont. M1P 2X9. Tel. 416-291-1106. Combination aluminum storm windows and doors, thermo replacement windows.

(P.) M. Feiertag; (V.P.) Ms. H. Feiertag; (Plant Mgr.) W. Curl. Annual Sales (C). Co. Size (A).Ⓢ

†Alberni Engineering & Shipyard Ltd., 3101 8ird St., Port Alberni, B.C. V9Y 4B8. Tel. 604-723-7331. Fax: 604-723-1048. Ships and accessories, logging machinery, sawmill and pulpmill equipment, aluminum and stainless steel fabrication.

(P.) C.J. Pickton; (S.M.) P. M. Annual Sales (D). Co. Size (C).Ⓢ

Albert & Sons Fisheries Ltd., P.O. Box 89, Neguac, N.B. E0C 1S0. Tel. 506-776-8392. Fax: 506-776-8982. "Capt'n Albert's" marinated herring and frozen lobster meat, scallops, herring roe, mackerel, smelts, herring, herring milt and rock crab.

(P.) R. Le Breton. Annual Sales (C). Co. Size (D).Ⓢ

★Alberta Ag-Industries Ltd., Box 1560, Westlock, Alta. T0G 2L0. Tel. 403-349-4719. Fax: 403-349-4741. Polyethylene open ended silage bags for the purpose of livestock feeding.

(P.) J. Donaghy; (V.P.) D. Smith-Gander; (Cont.) Ms. S. J. Wonsik. Annual Sales (D). Co. Size (N/R).

Alberta Bolt Makers (1987) Ltd., 5004-20 Ave S.E., Calgary, Alta. T2B 2S8. Tel. 403-272-7082. Fax: 403-235-5944. Headless threaded products.

(Prop.) R. Izat; (S.) Ms. L. Thompson. Annual Sales (B). Co. Size (A).Ⓢ

Alberta Book Bindery, 9850 - 60th Ave., Edmonton, Alta. T6E 0C5. Tel. 403-435-8612. Binders, books, file boxes, desk pads, photo albums and dummy display books.

(P.) G. J.W. Rose; (S.M.) J. G. Rose; (Gen.S.) Ms. G. Rose. Annual Sales (B). Co. Size (A).

Alberta Boot Mfg. Co., 614 - 10 Ave. S.W., Calgary, Alta. T2R 1M3. Tel. 403-263-4608. Fax: 403-269-4168. Retail outlet, Saskatoon, Sask. Western leather boots. Brand, "Alberta Boot". Parent company, G.F. Bletcher & Limited.

(Prop.) C. Gerwing; (G.M.) T. Gerwing; (Foreman) W. Reichert. Annual Sales (C). Co. Size (B).Ⓢ

†Alberta Compressor Valve Co. Ltd., 4124 - 97th St., Edmonton, Alta. T6E 5Y6. Tel. 403-461-7288. Fax: 403-450-4559. Compressor valves.

(P.) B. Wark; (S.T.) Ms. J. P. Wark; (G.M.) R. Scholes; (S.M.) G. Holmes. Annual Sales (B). Co. Size (A).

★Alberta Cryogenics Ltd., 9815-48th St. S.E., P.O. Box 234, Strn T, Calgary, Alta. T2H 2H8. Tel. 403-236-9007. Fax: 403-279-6788. Associates, Altank Industries Ltd. and Envirowest Industries Ltd., Calgary, Alta. Cryogenic tankage for stationary storage and transport, cryogenic vaporizers, pumping facilities. Parent company, Optimax Industries Ltd.

(P.) R. Reid; (V.P.Fin.) J. Simms; (Sales) G. Harrison. Annual Sales (C). Co. Size (A).Ⓢ

★Alberta Dehydrating Co. Limited, 109 5 St.S., Vauxhall, Alta. T0K 2K0. Tel. 403-654-2282. Fax: 403-654-2243. Telex: 03-849205. Dehydrated and suncured alfalfa pellets, cubes and meal. Parent company, Ottawa Valley Grain Products Limited, Renfrew, Ont.

(Plant Mgr.) D. Bennett; (Cont.) Ms. S. Lukacs. Annual Sales (D). Co. Size (B).Ⓢ

Alberta Distillers Limited, Metrotown Place III, 6/FI. 5945 Kathleen Ave., Burnaby, B.C. V5H 2S5. Tel. 604-434-9195. Fax: 604-431-0864. Bottling and shipping plant, Toronto, Ont. Distilling plant, Calgary, Alta. Subsidiaries: Carrington Distillers Limited, Featherstone & Co. Limited, Carrington Imports Ltd., Toronto, Ont. Whisky, gin, rum and vodka. Parent company, Jim Beam Brands Co., Deerfield, IL, U.S.A.

(P.) R.W. Brown; (V.P.Fin.) J.T. McNeilly; (Purch. Mgr.) D.R. Manders. Annual Sales (E). Co. Size (E).Ⓢ

Alberta Eavestroughing (Edmonton) Ltd., 12516 - 124th St., Edmonton, Alta. T5L 0N5. Tel. 403-455-4678. Rainwater goods including troughs, pipes and elbows, roof flashings, custom light gauge sheet metal work.

(P.) N. Minogue. Annual Sales (B). Co. Size (A).Ⓢ

Alberta Energy Co. Ltd., #2400, 639 - 5th Ave. S.W., Calgary, Alta. T2P 0M9. Tel. 403-266-8111. Fax: 403-266-8154. Telex: 03-825676. Affiliates, AEC Power Ltd., Alberta Oil Sands Pipeline Ltd., Alenco Inc., Blue Ridge Lumber (1981) Ltd., Chiefton Energy Resources Ltd., Cominco Fertilizers Partnership, Pacific Coast Energy Corporation, Pan-Alberta Resources Inc., Ranger Forest Products Ltd., Slave Lake Pulp Corporation, Tri-City Drilling (1968) Ltd.

(P. & C.E.O.) D.E. Mitchell; (Sr.V.P.) G. Morgan; (Sr. V.P.) F. W. Proto; (V.P.) R. D. Dunn; (V.P.) H. J. McFadyen; (V.P.) A. J. Martain; (V.P.Fin. & C.F.O.) J. D. Watson; (Corp.S.) 8. D. Gilchrist.

Alberta Fancy Sausage Limited, 4235 - 17th St. S.E., Calgary, Alta. T2G 3W7. Tel. 403-264-2641. Fax: 403-262-9053. "Big Chief" beef jerky, pepperoni and teriyaki sticks.

(P.) Mrs. M. Klein; (Prod'n Mgr.Tech.) 8. Klein; (Sales Mktg.Mgr.) Mrs. M. M. Bendzik. Annual Sales (C). Co. Size (A).Ⓢ

Alberta Fire Safe Ltd., 17311 - 109 Ave., Edmonton, Alta. T5S 1H7. Tel. 403-484-2999. Safes. Parent company, Tandem Tech Industries, Mississauga, Ont.

(P.) M. Brown; (G.M.) D. Sigurdson. Co. Size (N/R).

★Alberta Food Products, P.O. Box 3506, Fort Saskatchewan, Alta. T8L 2T4. Tel. 403-998-1223. Fax: 403-998-3357. Canola oil and meal. Parent company, Canada Packers Inc.

(Ops.Mgr.) M. Roe; (Mktg.Mgr.) K.A. Galloway. Annual Sales (E). Co. Size (C).

Alberta Forge Products Ltd., 6620 - 100 St., Edmonton, Alta. T6E 3X5. Tel. 403-438-4694. Steel forging.

(G.M.) D. Culham. Annual Sales (C). Co. Size (A).

Alberta Gas Ethylene Company, The, 801 Seventh Ave. S.W., Calgary, Alta. T2P 2N6. Tel. 403-290-8977. Fax: 403-237-6102. Telex: 038-21503. Plant, Joffre, Alta. Associates, Novacor Chemicals Ltd., Calgary, Alta. Ethylene. Parent company, Nova Corporation of Alberta, Calgary, Alta.

(Chmn. & C.E.O.) J. H. Butler; (P.) J. E. Feick; (Sr. V.P.) G.L.W. Clark; (Sr.V.P.) D. J. Boomer; (V.P.) B. W. Fraser; (V.P.) W. K. Stephenson; (V.P.) D. F. Clarke; (V.P. & T.) R. J. Main; (Asst.S.) W. A. Howard; (Cont.) K. M. Gutierrez; (Central S.M.) W. Courtney; (East'n S.M.) R. Spector. Annual Sales (F). Co. Size (E).Ⓢ

†Alberta Glove Co. Ltd., 8912-60th Ave., Edmonton, Alta. T6E 6A6. Tel. 403-465-0613. Toll Free: 800-661-6564. Fax: 403-469-4522. Subsidiary, Treen Custom Leathers Ltd., Edmonton, Alta. Lined and unlined goatskin, cowhide and deerskin gloves for industrial, welding and work purposes, also motorcycle protective leather clothing. Brands, "Hoghead", "Hogger", "Gander", "Treen Custom Leathers".

(P.) 8. Treen; (S.M.) R. Gough. Annual Sales (C). Co. Size (B).Ⓢ

★Alberta Honey Producers Co-operative Limited, 16650-111th Ave., Edmonton, Alta. T5M 2S5. Tel. 403-483-5020. Fax: 403-484-0170. Telex: 037-2985. Brand, "Bee Maid Honey".

(G.M.) R. Sterling; (Mkt.Serv.Rep.) B. Rousseau; (P.A.) Ms. S. Johnston; (Prod'n Supt.) G. Prytula; (Acct.) Ms. V. Lee. Annual Sales (D). Co. Size (B).Ⓢ

Alberta Ice Co., Ltd., 625 Henry Ave., Winnipeg, Man. R3A 0V1. Tel. 403-276-9559. Fax: 403-230-2263. Associates, Alberta Ice Co. Ltd., Calgary, Alta., Arctic Ice Services, Winnipeg, Man. Block and party ice, also dry ice.

(P.) R. Nagy; (G.M.) K. Harel. Annual Sales (B). Co. Size (A).Ⓢ

★Alberta Linseed (1986) Inc., Box 518, Medicine Hat, Alta. T1A 7G5. Tel. 403-527-1147. Branch office, 901 Allowance Ave., Medicine Hat, Alta. Linseed oil and meal.

(G.M.) K. Frost. Annual Sales (B). Co. Size (A).

★Alberta Microelectronic Centre, #318, 11315-87 Ave., Edmonton, Alta. T6G 2C2. Tel. 403-492-3914. Fax: 403-492-1643. Branch office, 200 - 1620 24th St. N.W., Calgary, Alta. Application specific integrated circuits.

(P.) J. Zupancic; (V.P.) L. Friedenberg. Annual Sales (B). Co. Size (B).Ⓢ

†Alberta Mint, The, 11443 - 143rd St., Edmonton, Alta. T5M 1V7. Tel. 403-453-2431. Fax: 403-488-1914. Telex: 037-3816. Branch office, #618, 10216-124 St., Edmonton, Alta. Associates, The Alberta Mint (1987) Ltd., Presentation Pins Ltd., Edmonton, Alta., North West Marketing & Consulting Ltd. Lapel pins, medallions, custom coins, souvenir and emblematic jewellery, commemorative portrait pins, belt buckles, key chains, commemorative trays.

(P.) N. W. Simons; (Chief Acct.) Ms. 8. Koss; (Ops. Mgr.) J. Henderson; (Purch.Mgr.) Ms. 8. Kezar; (Mktg. Mgr.) Ms. B. Kezar. Annual Sales (B). Co. Size (A).Ⓢ

Alberta Oil Tool Division, Dover Corporation (Canada) Limited, 9530-60th Ave., Edmonton, Alta. T6E 0C1. Tel. 403-434-8566. Fax: 403-434-4267. Telex: 37-2167. Branch offices, Mississauga, Ont., Calgary, Alta. Affiliated company, Dover Resources Inc., Tulsa, Okla., U.S.A. Precision tubular fittings, "Norris" butterfly and control valves, sucker rods. Trademark, A over T in a circle.

(P.) J. R. Kosh; (Cont.) R. Ilko; (Mgr.Serv.) D. Olson; (Sales-Mississauga) D. Peter; (Warehouse-Mississauga) P. Rowan; (Sales-Calgary) N. Lane; (Sales-Calgary) M. Kozie. Annual Sales (D). Co. Size (C).Ⓢ

ALBERTA PALLET CO. LTD., P.O. Box 3610, Airdrie, Alta. T4B 2B8. Tel. 403-948-5977. Fax: 403-948-2232. Plywood containers, pallets, bedframes, compressed bags for animal bedding, crates, etc. Brand, "Sea-Air". Parent company, Armhan Investment Ltd.

(P. & G.M.) A. Pagenkopf. Annual Sales (C). Co. Size (B).Ⓢ

Alberta Photo Reprographics, #901 - 1112 W. Pender St., Vancouver, B.C. V6E 2S1. Tel. 604-683-2165. Fax: 604-683-2539. Branch offices, Edmonton, Calgary, Alta. Associate, Superior Reproductions Ltd., Vancouver, B.C. White print, large format and laser colour copying, film and instant overlay reproductions, instant printing. Parent company, Superior Ventures Group Ltd.

(P.) Ms. V. Garossino; (V.P.Fin.) Ms. D. MacLean; (Ops.Mgr.Edmonton) A. Schreiber; (Ops.Mgr.Calgary) Ms. V. Garossino. Annual Sales (C). Co. Size (C).Ⓢ

Alberta Power Limited, CU Centre, 10035-105th St., Edmonton, Alta. T5J 2V6. Tel. 403-420-7310. Fax: 403-420-7400. Telex: 037-2848. Branch offices, Drumheller, Grande Prairie, Vegreville, Lloydminster, Peace River, Slave Lake, Castor, Consort, Forestburg, Smoky Lake, Two Hills, Fort Chipewyan, Hanna, Oyen, Stettler, Three Hills, Bonnyville, Grand Centre, St. Paul, Vermilion, Beaverlodge, Fairview, Grande Cache, Jasper, Spirit River, Falher, High Level, Manning, Rainbow Lake, Fox Creek, High Prairie, Swan Hills, Valleyview, Ft. McMurray, Ft. Vermilion, Red Earth, Alta. Major power plants, Forestburg (Battle River), Grande Cache, Jasper, Rainbow Lake, Sheerness, Simonette, Valleyview, Ft. McMurray, Alta. Subsidiary, The Yukon Electrical Company Limited, Whitehorse, Y.T. Electrical power. Parent company, Canadian Utilities Limited.

(Chmn. & C.E.O.) J. D. Wood; (Dep.Chmn.) W. R. Horton; (P.) C. O. Twa; (Cont.) W. Wright; (V.P.Gen.Counsel) C. K. Sheard; (V.P.Transmission) J. E. Andrew Morin; (V.P.Hum. Res.) T. J. Moore; (V.P.Cust.Serv.) P. K.F. McEwen; (Exec.V.P. & G.M.) J. Richard Frey; (S.) D. P. Wood; (Sr.V.P., Fin. & Admin.) H. R. Lewis; (Asst.S.) J. Herbert Cook; (V.P.Generation) J. Burkinshaw. Annual Sales (G). Co. Size (G).Ⓢ

Alberta Production Machinery Limited, 8819 - 50th Ave., Edmonton, Alta. T6E 5H4. Tel. 403-468-1311. General machine shop.

(P.) H. Ergezinger. Co. Size (N/R).

Alberta Stake & Lath Ltd., Box 268, Smith, Alta. T0G 2B0. Tel. 403-829-3985. Snow fence, studs, kiln strips, fence rails and boards, pallet stock, also custom order for lumber dimensions.

(P.) F. Brown. Annual Sales (C). Co. Size (A).

Alberta Stamp & Marking Co., Ltd., 10435-79 Ave., Edmonton, Alta. T6E 1R7. Tel. 403-433-0456. Fax: 403-433-0170. Rubber stamps, stencils, etc. Brand, "ASM".

(P.) A. Miller; (Mgr.) R. Miller. Annual Sales (B). Co. Size (A).Ⓢ

★Alberta Sugar Company, P.O. Box 2150, Vancouver, B.C. V6B 3V2. Tel. 604-253-1131. Fax: 604-253-2517. Te-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- lex: 04-508715. Plant, Taber, Alta. "Alberta" sugar, "Western" dried molasses beet pulp and feed molasses. Parent company, The British Columbia Sugar Refining Co. Limited, Vancouver, B.C.
(Chmn. & C.E.O.) P. A. Cherniavsky; (P. & C.O.O.) W. C. Brown; (G.M.) G.M. Guccione; (G.S.M.) B. A. Rogers; (Gen.P.A.) J. L. Peard. Annual Sales (E). Co. Size (D).Ⓢ
- Alberta Terminals Canola Crushers Ltd., 9201-95 Ave., P.O. Box 2930, Sexsmith, Alta. T0H 3C0. Tel. 403-568-3737. Fax: 403-568-2900. Telex: 036-7282. Canola meal and oil.
(P. & C.E.O.) E. Scharf; (C.O.O.) N. Patel; (Sr. Mktg. Mgr.) D. Coudwell. Annual Sales (E). Co. Size (C).
- †Alberta Tractor Parts, 6155 - 99 St., Edmonton, Alta. T6E 3P1. Tel. 403-435-3836. Telex: 037-3993. Brush rakes, engine side guards and strips. Brand, "ATP".
(G.M.) B. Knutson; (S.M.) G. Burgess; (P.A.) D. More; (Plant Mgr.) B. Letun. Annual Sales (D). Co. Size (B).
- Alberta Traffic Supply Ltd., 7798 - 16th St., Box 5684, Stn L, Edmonton, Alta. T6C 4G1. Tel. 403-440-4114. Toll Free: 800-661-7346. Fax: 403-440-1326. Branch office and plant, Calgary, Alta. Associate, Guardian Traffic Services Ltd., Saskatoon, Sask. Electronic display and road signs, also reflective materials, shoring trench jacks, barricades, etc.
(P.) L. Hooper; (G.M.) P. Boisvert; (Cont.) E. Wynn; (S.M.) A. Russell; (P.A.) N. Boisvert; (Plant Foreman) J. Sheen. Annual Sales (D). Co. Size (C).Ⓢ
- Alberto-Culver Canada Inc., 506 Kipling Ave., Toronto, Ont. M8Z 5E2. Tel. 416-251-3741. Fax: 416-251-7951. Telex: 06-967843. "V.O.5" hair spray, conditioner, shampoo, hot oil treatment, mousse for men, hot protein pac, "Alberto" hairspray, styling mousse, gel, shampoo and conditioner, "New Dawn" hair colouring, "F.D.S.", "Sugarwin" low calorie sweetener, "Static Guard" anti-static spray, "Bakers Joy" baking spray, "Mrs. Dash" salt alternative, "Molly McButter" low calorie butter substitute. Parent company, Alberto-Culver Co., Melrose Park, Ill., U.S.A.
(P.) G.S. Hunchak; (V.P.Fin.) J. Urbelis; (V.P.Ops.) D. Sulan; (V.P.Mktg.) D. Morton. Annual Sales (E). Co. Size (D).Ⓢ
- Albion Industrial Products, 2195 Ekers Ave., Montreal, Que. H3S 1C7. Tel. 514-737-2723. Fax: 514-731-0373. Branch office, Moncton, N.B., Vancouver, B.C. Toronto, Ont. Branch offices and plants, Toronto, Ont., Vancouver, B.C. Asbestos gaskets, packings, rubber sheet packings, asbestos and fibreglass textiles, compounds, graphite lubricants and spiral wound gaskets and non-asbestos products. Brands, "Albion", "Allpax", "Permanite", "Thermofab".
(V.P. & G.M.) J.F. Foley; (V.P.Sales) T. White. Annual Sales (D). Co. Size (C).Ⓢ
- ★Albis Canada Inc., 850 McKay Rd., Pickering, Ont. L1W 2Y4. Tel. 416-686-2900. Fax: 416-686-8950. Telex: 06-981380. Custom compounder of thermoplastic resins specializing in engineering resins, pulverized thermoplastic resins in powder form, plastic raw materials. Parent company, Albis Plastic GmbH, Hamburg, W.Germany.
(P.) R. Monster; (V.P.Fin.) D. Mytroen; (Plant Mgr.) J. Beaton; (Mgr.) J. Zeman. Annual Sales (D). Co. Size (C).Ⓢ
- Albrecht-Bros. Reinforcing Steel Ltd., 80 Centennial Dr., Box 695, Kitchener, Ont. N2G 4B6. Tel. 519-576-4660.
(P.) H. Albrecht. Annual Sales (C). Co. Size (A).
- Albright & Wilson Americas, 2 Gibbs Rd., Islington, Ont. M9B 1R1. Tel. 416-239-7111. Fax: 416-232-2146. Telex: 06-967663. Branch offices, Montreal, Que., Vancouver, B.C., Richmond, VA, U.S.A. Branch plants, Long Harbour, Nfld., Buckingham, Varennes, Que., Port Maitland, Thunder Bay, Ont., Vancouver, B.C., Monroe, LA, Fernald, OH, Charleston, SC, U.S.A. Chemicals, phosphorus, phosphates and sodium chlorate. Brands, "ERCO", "Curafos", "Freez-Gard". Parent company, Albright and Wilson, a Tenneco Company.
For. Rep., Albright & Wilson (Mfg.) Ltd., London, England.
(Chmn.) H.C. Hollands; (Traffic Mgr.) W.A. Alexander; (Mgr.Corp.Aff.) K.M. James. Annual Sales (G). Co. Size (G).Ⓢ
- ★Alby Chlorates Canada Inc., 640, boul. des Erables, C.P. 520, Valleyfield, Que. J6S 5N6. Tel. 514-377-1131. Telex: 055-60617. Branch office, Stamford, Ct., U.S.A. Sodium chlorate. Parent company, Alby-Olin.
(C.E.O.) K.J. Eriksson; (V.P.Fin.) J. Vezina; (S.M. & P.A.) W. Cooke; (Plant Mgr.) J. Morency. Annual Sales (D). Co. Size (B).
- Alby Technologies Ltd., 313 Sixth St., New Westminster, B.C. V3L 3A7. Tel. 604-524-9535. Fax: 604-524-4087. Telex: 04-352848. Associate, Stora Kemi AB, Avesta, Sweden. Complete turnkey chemical preparation plants for unloading and manufacturing bleaching chemicals for pulp mills, chlorine dioxide generating systems.
(P.) D. G. Lobley; (Dir.Eng'g) K.N. Pople; (Proj.Eng.) F. Campbell. Annual Sales (C). Co. Size (A).
- ★Alcan Automotive Castings, 115 Dieppe Road,*St. Catharines, Ont. L2M 1N6. Tel. 416-984-3550. Fax: 416-641-4561. Telex: 061-5238. Plant, 15 Yale Cr., St. Catharines, Ont. Automotive aluminum gravity permanent mold die castings such as cylinder heads, intake manifolds, brake drums, and brake cylinders. Parent company, Alcan Aluminium Limited, Montreal, Que.
(V.P.) H.W. Sykora; (Cdn.Sales & Mktg.Mgr.) J.D. Wood. Annual Sales (E). Co. Size (E).Ⓢ
- ★Alcan Building Products, Division of Alcan Aluminium Limited, 120 McLevin Ave., Scarborough, Ont. M1B 3E9. Tel. 416-293-1981. Fax: 416-293-3538. Telex: 06-22123. Branch offices, Dartmouth, N.S., Moncton, N.B., Ville d'Anjou, Quebec City, Que., London, Ottawa, Kitchener, Barrie, Cobourg, Weston, Stoney Creek, Sudbury, Richmond Hill, Scarborough, Ont., Winnipeg, Man., Calgary, Edmonton, Red Deer, Alta., Kelowna, Burnaby, Victoria, B.C. Branch plants, Ville d'Anjou, Pointe Claire, Que., Lambeth, Mississauga, Scarborough, Ont. Aluminum and vinyl siding, soffit and fascia, shutters, replacement windows, rainwater goods, etc. Brands, "Airmaster", "Hygienicell".
(P.) R. J. Calhoun; (V.P.Sales & Mktg.) G. D. Papazian; (Ont.Reg.S.M.) W. Dempsey; (Que. & Atl.S.M.) G. Decarie; (West'n Reg.S.M.) J. Lavery; (Plant Mgr.) M. Jones; (Plant Mgr.Anjou) L. Seigney; (Plant Mgr.Mississauga) K. Chen; (Plant Mgr.Lambeth) G. James; (S.M.Richmond Hill) B. Dempsey; (Br.Mgr.Calgary & Red Deer) R. Blackwell; (Br.Mgr.Edmonton) D. Glockzin; (Br.Mgr.Saskatoon) D. Wren; (Br.Mgr.Winnipeg) B. Gilmour; (Br.Mgr.Victoria & Burnaby) R. McGill; (Br.Mgr.Kelowna) P. Hartford; (Br.Mgr.Anjou) L. Theriault; (Br.Mgr.Ste-Foy) A. LaRose; (Br.Mgr.Dartmouth & Moncton) G. Moreau; (Br.Mgr.Scarborough) J. Meszaros; (Br.Mgr.Weston) S. Stanek; (Br.Mgr.Barrie) A. Rizzuto; (Br.Mgr.Cobourg) B. Covington; (Br.Mgr.Kitchener) D. Pokocky; (Br.Mgr.London) B. Carroll; (Br.Mgr.Ottawa) H. Hiltz; (Br.Mgr.Stoney Creek) A. Rizzuto. Annual Sales (F). Co. Size (F).Ⓢ
- ★Alcan Extrusions, Division of Alcan Aluminium Ltd., 1200 Markham Rd., Suite 300, Scarborough, Ont. M1H 3C3. Tel. 416-438-6744. Fax: 416-289-2956. Sales offices, Laval, Que., Aurora, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Plants, Laval, Que., Aurora, Pickering, Ont., Calgary, Alta., Richmond, B.C. Aluminum extrusion tubing, rod and bar and fabricated, painted and anodized extrusions. Brands, "Anolok", "Isolok", "Permalok".
(P.) I. F. Edwards; (Mktg.Mgr.) D. Smrke; (Pers.Mgr.) E. Fromhyr; (Cont.) R. Masaki. Annual Sales (F). Co. Size (F).Ⓢ
- ★ALCAN FOIL PRODUCTS, 191 Evans Ave., Toronto, Ont. M8Z 1J5. Tel. 416-252-6331. Fax: 416-253-0156. Telex: 05-25236. Branch offices, Montreal, Que., Burnaby, B.C. Aluminum foil containers, household and institutional foil wrap, sheeted foil, florist foil, containers for institutional volume feeding. Parent company, Alcan Aluminium Ltd., Montreal, Que.
(V.P. & G.M.) D.F. Charles; (Dir.Sales & Mktg.) R. Gauthier; (S.M. & Plant Mgr.Burnaby) I. Griffiths; (S.M.Montreal) P. Leblanc. Annual Sales (E). Co. Size (D).Ⓢ
- ★Alcan Pipe, Division of Alcan Aluminium Limited, Suite 701, 500 4th Ave. S.W., Calgary, Alta. T2P 2V6. Tel. 403-233-0244. Fax: 403-266-5066. Telex: 03-825845. Branch office, Toronto, Ont., Calgary, Alta. Plant, Highway 97, Swan Lake, Vernon, B.C. Aluminum pipe and tubing for irrigation, gas, petroleum applications, fuel tanks, pontoon boats, DWV soil pipe. Brands, "Alclad", "Alcan". Parent company, Alcan Aluminium Limited, Montreal, Que.
(Prod.Mgr.) P. O'Hearn; (Ops.Mgr.Vernon) C. Brandt. Annual Sales (D). Co. Size (C).Ⓢ
- ALCAN-PRICE EXTRUSIONS LIMITED, 7929 30 St. S.E., Calgary, Alta. T2C 1H7. Tel. 403-279-3321. Fax: 403-236-2944. Telex: 038-21905. Associated companies: Aluminum Company of Canada, Ltd., Toronto, Ont., E.H. Price Limited, Winnipeg, Man. Custom and standard aluminum extrusions for doors, windows, mobile homes, transportation and marine industries, mouldings, signs, painted and anodized finishes, extrusion fabrication, etc.
(P. & G.M.) H.M. Lytle; (G.S.M.) J. M. Gibson; (S.M.) G. Moore. Co. Size (N/R).Ⓢ
- ★Alcan Rolled Products Company (Canada), #500, 2 Sheppard Ave. E., Toronto, Ont. M2N 5Y7. Tel. 416-229-6033. Fax: 416-229-5911. Branch offices, Montreal, Que., Toronto, Ont. Plants, Jonquiere, Que., Kingston, Ont. Rolled aluminum sheet, painted sheet. Brands, "Alcan", "Thermoclad", etc. Parent company, Alcan Aluminium Limited.
(P.) S. R. Brown; (V.P.) M. Bruce Hannah. Annual Sales (G). Co. Size (G).Ⓢ
- ★Alcan Smelters and Chemicals Limited, [Société D'Electrolyse et de Chimie Alcan Ltée.], 1188 Sherbrooke St. W., Montreal, Que. H3A 3G2. Tel. 514-848-8000. Fax: 514-848-8115. Smelters, Shawinigan, Alma, Beauharnois, Jonquiere, Grande-Baie, Que., Kitimat, B.C. Coke calcination plants, Edmonton, Alta., Kitimat, B.C., Chemical plants, Jonquiere, Shawinigan, Que., Ottawa, Ont. Trade name, "Alcan".
(Chmn.) I. Bougie; (P. & C.E.O.) C. Chamberland; (Reg.V.P.Saguenay-Lac St-Jean) E. Leblanc; (V.P.) G. Ouellet; (V.P.) J. Gagnon; (V.P.) W.J. Rich; (V.P.) G. Chevalier; (V.P.) R. Salette; (V.P., T. & Compt.) J. Zbarsky. Co. Size (G).Ⓢ
- ★ALCAN WIRE AND CABLE, P.O. Box 269, Toronto-Dominion Centre, Toronto, Ont. M5K 1K1. Tel. 416-860-4800. Fax: 416-860-4807. Telex: 06-22641. Sales offices, Halifax, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Distribution centre, Concord, Ont. Plants, Shawinigan, Jonquiere, St. Augustin, Granby, Que., Bracebridge, Ont., Richmond, B.C. Fabricated and semi-fabricated aluminum products. Brands, "Alcan", "Alpac", "Arvidal", "NUAL", etc. Parent company, Alcan Aluminium Limited, Montreal, Que.
(P.) D. Bland; (V.P.Sales & Mktg.C&I) D.A. Grieve; (Nat.Sales & Mktg.Mgr.Utilities) J. Fortin; (Dir.Ops.) E.F. Matthews; (Exp.Mgr.) A. Olbrycht; (Dir.Sales & Mktg. OEM & Exp.) C. Gagnon; (Prod.Mgr.Bldg.Wire & Teck Cable) Ms. J. Rawska; (Admin.Mktg.Serv.) Ms. P. O'Connor. Annual Sales (G). Co. Size (F).Ⓢ
- Alcatel Business Communications, A Division of Alcatel Canada Inc., 175 Dawson Rd., Guelph, Ont. N1H 1A1. Tel. 519-821-2000. Fax: 519-837-4112. Telex: 0695-6547. Branch offices, Montreal, Que., Vancouver, B.C. Branch plants, Winnipeg, Man., Regina, Sask. Affiliated company plants in fifty-one countries. Communications equipment, telephone apparatus, key systems and PABX's. Parent company, Alcatel N.V.
(G.M.) R. Carr; (Mgr.Gen.Acct'g) L. Linseman; (Mgr. Pers.) R.G. Foote. Annual Sales (D). Co. Size (D).
- †Alcatel LTI, 239 Belanger St., St. Jerome, Que. J7Y 1K7. Tel. 514-436-6225. Fax: 514-436-6015. Telex: 05-839531. Associate, Transcom Electronics Inc., Portsmouth, R.I., U.S.A. Voice frequency and pulse code modulation carrier systems, line concentrator and other transmission telephone equipment. Parent company, Alcatel Network Systems/Transcom, Raleigh, NC, U.S.A.
(P.) R. S. Bessette; (S.M.) J. Vignacourt; (P.A.) Ms. L. Sciascia. Annual Sales (D). Co. Size (C).Ⓢ
- Alchem Inc., 1055 Truman St., Box 5002, Burlington, Ont. L7R 3Y9. Tel. 416-632-8791. Fax: 416-632-0B49. Telex: 061-B375. Branch offices, Moncton, Sussex, N.B., Chicoutimi, Fermont, Jonquiere, Montreal, Quebec City, Sept-Îles, Trois-Riviers, Que., Burlington, Kingston, Nappean, North Bay, Ottawa, Sault Ste. Marie, Sarnia, Sudbury, Timmins, Thunder Bay, Welland, Ont., Winnipeg, Man., Glen Ewen, Regina, Saskatoon, Sask., Calgary, Edmonton, Lloydminster, Red Deer, Alta., Nanaimo, Prince George, Vancouver, B.C. Plants, Burlington, Ont., Edmonton, Alta. "Nalco", "Alfloc", "Vischem", "Alchem" industrial water treating chemicals, chemicals for pulp and paper, oil/gas, steel and mining production. Parent companies: ICI Inc., Toronto, Ont. and Nalco Chemical Co., Oak Brook, Ill., U.S.A.
(P.) P.E. McManus; (V.P.Pulp & Paper) W.J. Mitchell; (V.P.Water Treatment) M.S. Coyner; (V.P.Petroleum) W.W. Rogers; (Fin.Mgr.) J. Blair; (P.A.) K.G. Jamieson; (Mfg.Mgr.) J.W. DeHaan. Annual Sales (E). Co. Size (E).
- Alco Controls, P.O. Box 150, Markham, Ont. L3P 3J6. Tel. 416-475-4600. Fax: 416-475-4684. Precision automatic and electronic flow controls for air conditioning, refrigeration and appliance industries. Parent company, Emerson Electric Canada Limited, Markham, Ont.
(G.M.) Ms. D. Kearns; (P.A.) Ms. D. Painter. Annual Sales (D). Co. Size (B).

- ★Alco Dispensing Canada Ltd., 23 Barr Rd., Ajax, Ont. L1S 3Y1. Tel. 416-686-3212. Fax: 416-428-2062. Beverage dispensing equipment. Parent company, Alco Standard Corporation.
For.Reps in U.S.A. and England.
(P. & G.M.) D.J. Noble. Annual Sales (D). Co. Size (B).⑤
- ★Alco Gas & Oil Production Equipment Ltd., 5203-75 St., P.O. Box 5853, Stn L, Edmonton, Alta. T6C 4G3. Tel. 403-465-9061. Fax: 403-466-8110. Telex: 038-24779. Sales office, Calgary, Alta. Refrigeration gas plants, LPG recovery plants, amine sweetening units, dry dessicant units, dehydration and compression units, fired heaters, oil and gas separators, oil processing and water treating equipment, etc.
(P. & G.M.) O. F. Zahn; (V.P.Ops.) G. Stewart; (V.P.Engr'g) F. Kana; (V.P.Sales) K. Pelletier; (Cont.) D. Higgins; (Mgr.Purch.) D. Watts. Annual Sales (D). Co. Size (D).⑤
- Alco Imports Inc., 110 West Beaver Creek, Units 19-20, Richmond Hill, Ont. L4B 1J9. Tel. 416-881-2520. Toll Free: 800-263-3083. Custom made clocks with choice of face, hands, numerals, etc.
(V.P.) M. Cohen. Annual Sales (C). Co. Size (A).
- ★Alcohol Countermeasure Systems Corp., 14-975 Midway Boulevard, Mississauga, Ont. L5T 2C6. Tel. 416-670-2288. Fax: 416-670-8211. Telex: 069-68538. Associate, Alcohol Countermeasure Systems, Inc., Cincinnati, Ohio, U.S.A. Alcohol breath-testing instruments and related products. Brands, "Alcohol Guard", "A.L.E.R.T.", "Ensure", "Eealyzer".
(P.) F. J. E. Comeau. Annual Sales (C). Co. Size (A).⑥
- ★Alcolac Ltd., 490 Dufferin St., Valleyfield, Que. J6S 2B4. Tel. 514-373-6164. Toll Free: 800-263-3120. Fax: 514-373-7763. Telex: 05-267498. Branch office, Pickering, Ont. Alkyl and ether sulfates, ethoxylates, esters, sulfonates, succinamates, amides and chemical specialties, monomers, amphoteric, wetting agents, emulsifiers, textile and cationic softeners. Brands, "Sipon", "Alconate", "Cyclomide", "Cycloteric", etc. Parent company, Alcolac Inc., Baltimore, Md., U.S.A.
(P.) R. Pettus; (G.S.M.) S. Miller; (Plant Mgr.) S. Genereux. Annual Sales (D). Co. Size (B).⑥
- Alcols de Commerce Limitée., Les, See Commercial Alcols Limited.
- ★Alcore Fabricating Corporation, 65 Newkirk Rd., Richmond Hill, Ont. L4C 3G4. Tel. 416-889-4923. Fax: 416-737-1296. Chemical equipment, plastic pipes, chimney liners, tanks and fans, fume scrubbers and exhaust systems, electro-dialysis cells, fabricators of PVC, CPVC, PP, PVDF (kynar), FRP and dual laminates.
(G.M.) M. Junkert; (S.M.) P. Tom. Annual Sales (C). Co. Size (B).⑤
- ★Alcos Machinery Inc., 3401 McNicoll Ave., Scarborough, Ont. M1V 2V5. Tel. 416-293-3230. Fax: 416-293-5369.
(P.) H. Albulak; (Eng.) L. Lhotka. Annual Sales (C). Co. Size (A).⑥
- Alda Machine & Tool Co. Ltd., 38 Belvia Rd., Toronto, Ont. M8W 3R3. Tel. 416-251-9698. Fax: 416-251-3906. Carbide tools, general machining, sub contract work, drill rod sales.
(P.) M.W. Mucha. Annual Sales (B). Co. Size (A).
- ★Alderbrook Industries Limited, 885 Sandy Beach Rd., Pickering, Ont. L1W 3N6. Tel. 416-420-0494. Toll Free: 800-263-4440. Fax: 416-420-0501. Telex: 065-24742. Branch offices, Tokyo, Japan, Taipei, Taiwan, Hong Kong. Showroom, Montreal, Que. Associate, Alderbrook Displays, Pickering, Ont. Christmas decorative lighting for residential use and commercial buildings, streets, etc., unbreakable Christmas tree ornaments, patio light sets, blow moulded balls and shades. Parent company, Alderbrook Group Inc.
For.Reps.: Taiwan Daido Ltd., Taiwan; Daido Boeki Shoji, Japan; Arlee Associates, Korea; Alderbrook Inc. (Far East) Ltd., Hong Kong.
(P.) C. W. Parker; (Exec.V.P.) R. Rice; (V.P.) C. Rice; (Nat.S.M.) J. Hodgson; (Mfg.Mgr.) G. Higgs; (Acct'g Mgr.) A. Ansell. Annual Sales (D). Co. Size (D).
- ★Aldex Chemical Company Ltd., 630 Laurent St., Granby, Que. J2G 8V1. Tel. 514-372-8844. Fax: 514-372-2566. Ion exchange resins for water treatment. Brand, "Aldex".
(P.) A. F. Preuss, Ph.D. Annual Sales (C). Co. Size (A).⑥
- Aldrich Pears Associates Limited, 1573 East Pender St., Vancouver, B.C. V5L 1V9. Tel. 604-253-1125. Fax: 604-253-5225. Telex: 04-352848. Displays and exhibitions for museums and interpretation centres, topographical, architectural, piping, dioramas and mining models, also research, design and production services.
(P.) P. Aldrich; (V.P.) R. Pears. Annual Sales (C). Co. Size (A).
- ★Aldura Trailer & Equipment (Kent) Limited, 55 Marsh St., P.O. Box 99, Ridgetown, Ont. N0P 2C0. Tel. 519-674-5488. Fax: 519-674-5480. Single wheel, dual wheel, and special axles, hydraulic disc brakes, industrial and low boy trailers, also specially designed boat transporter equipment.
(P.) R. McLean; (V.P.) B. Bulckaert. Annual Sales (C). Co. Size (B).⑤
- Alepin, A.P., Ltée./Ltd., 330 ouest rue Sauvé, Montreal, Que. H3L 1Z7. Tel. 514-387-7318. Fax: 514-387-9696. Intimate apparel, sleepwear, robes, etc.
(P.) A. Alepin. Annual Sales (C). Co. Size (C).⑤
- Aiert Products Limited, 305 Bering Ave., Toronto, Ont. M8Z 3A5. Tel. 416-239-3244. Nylon fasteners, washers, valve caps, novelty pins, souvenirs, injection moulding.
(V.P.) R. Antal Kiricsi. Annual Sales (B). Co. Size (A).⑤
- Alexander Awnings, 483 Eastchester Ave. Unit B, St. Catharines, Ont. L2M 6S3. Tel. 416-935-5767. Fax: 416-935-7326. Branch office, Niagara Falls, Ont. Canvas and illuminated awnings, boat covers, tarpaulins, welded frames, etc.
(Co.Prop.) F. Ander; (Co.Prop. & S.T.) Ms. S. Andres. Annual Sales (B). Co. Size (A).⑤
- Alexander Lithographers Ltd., 82 Berkeley St., Toronto, Ont. M5A 2W7. Tel. 416-368-2737. Printers, lithographers.
(Dir.) W. D. Alexander; (Dir.) H. J. Alexander; (Dir.) P.T. Alexander. Annual Sales (C). Co. Size (A).
- Alexander Metal Products (1965) Ltd., 1550 Laperriere Ave., Ottawa, Ont. K1Z 7T2. Tel. 613-728-5877. Fax: 613-725-1949. Custom steel fabrication, control panels, transformer housings.
(P.) J. Douglas Irving; (V.P.) R. W. Irving; (S.) E. A. Irving. Annual Sales (C). Co. Size (B).⑤
- Alexandria Moulding, (Moulture Alexandria), 95 Lochiel St., Box 280, Alexandria, Ont. K0C 1A0. Tel. 613-525-2784. Toll Free: 800-267-1773. Fax: 613-525-4677. Telex: 055-62071. Subsidiary, Can Am Millwork, Ltd., WA, U.S.A. Pine, mahogany, cedar and oak mouldings, and vinyl wrapped wood mouldings. Parent company, Alexandria Sash & Door Co. Ltd., Alexandria, Ont.
For.Rep., Waldron Sales, Norwell, MA, U.S.A.
(P.) R. Cholette; (V.P.) G. Cholette; (S.T.) J. Cholette; (Cont. & G.M.) J. F. MacDonald; (Mktg.Mgr.) A. Cholette; (Plant Mgr.) M. Thibault. Annual Sales (E). Co. Size (E).⑥
- Alexanian, A., Engraving Limited, 101 Amber St., Unit 17, Markham, Ont. L3R 3B2. Tel. 416-475-7459. Custom pantograph engraving, steel stamps, coding type fonts, embossing dies, brass hot stamping dies, moulds and rolls, pressure sensitive roll labels.
(G.M.) Ms. S. Alexanian; (G.M.) J. Alexanian. Annual Sales (B). Co. Size (A).
- ★ALFA CONSULTANTS, Industrial Rd., Box 382, Bolton, Ont. L0P 1A0. Tel. 416-857-0825. Fax: 416-857-5108. Bolt, nut and screwmaking.
(P.) T. Rhodes; (Bookkeeper & Purch.) Ms. B. Bartlett; (Prod.) A. Neale; (Fin.) Ms. N. Potier. Annual Sales (B). Co. Size (A).
- Alfa-Graphics (1972) Ltd., 58 Summer St., P.O. Box 1317, Summerside, P.E.I. C1N 4K2. Tel. 902-436-2183. Fax: 902-436-0105. Commercial printed products.
(P. & G.M.) M. L. Wiley; (V.P.) R.A. Wiley. Annual Sales (B). Co. Size (A).⑤
- ★ALFA-LAVAL LIMITED, 101 Milner Ave., Scarborough, Ont. M1S 4S6. Tel. 416-299-6101. Fax: 416-297-8690. Telex: 065-25495. Branch office, Brossard, Que. Subsidiaries, Celleco, Foster, Que., Satt Control Windeller. Heat exchangers, centrifuges, ice cream equipment, homogenizers, milking machines, dairy, food and chemical processing machinery, heating and cooling systems, automation. Brands, "Alfa-Laval", "De Laval". Parent company, Alfa-Laval AB, Stockholm, Sweden.
Foreign representatives throughout the world.
(P.) P. Robertson; (V.P.Fin. & Admin.) R. Ross; (V.P.Corp.Rel.) G. Begley; (Mgr.Biotech.) D. Steger; (Mgr.Food Engr'g) L. Beadard; (Mgr.Thermal) R. Covey; (Mgr.Marine & Separation) S. Fenton. Annual Sales (E). Co. Size (E).⑥
- ★Alfa Plastics, 2 Baker Rd., Brampton, Ont. L6T 4E3. Tel. 416-792-8005. Fax: 416-792-6667. Plastic tanks, fittings, pipe, exhaust fans, exhaust systems, and pipe lines.
(P.) Gert Jungeblut; (V.P.) W. Gattringer; (Cont.) Ms. Gisela Jungeblut. Annual Sales (C). Co. Size (B).⑤
- Alfalfa Products Ltd., P.O. Box 90, Fort Whyte, Man. R3Y 1G5. Tel. 204-895-8008. Dehydrated and reground alfalfa pellets.
(P.) A. C. Gordon. Annual Sales (B). Co. Size (A).⑥
- Alflex Inc., 175 J.F. Kennedy Blvd., St. Jerome, Que. J7Y 4B5. Tel. 514-432-4341. Fax: 514-432-6985. "Calorite", thermite welding, rail welding materials. Parent company, Delachaux S.A., Genevilliers, France.
(Chmn.) F. Delachaux; (P.) J. Precourt. Annual Sales (C). Co. Size (A).
- ALFIELD INDUSTRIES LTD., 645 Garyray Dr., Weston, Ont. M9L 1P9. Tel. 416-749-0314. Fax: 416-749-4255. Tools, dies, fixtures, custom stamping, etc.
(P.) M. C. Muntwyler. Annual Sales (D). Co. Size (B).
- Alfo Fisheries Ltd., Petit Rocher, N.B. E0B 2E0. Tel. 506-783-4251. Telex: 014-24503. Seafood products.
(P.) A. Albert. Annual Sales (D). Co. Size (E).
- ★Algar Plastics Canada Ltd., 1219 Montee de Liesse, St-Laurent, Que. H4S 1J7. Tel. 514-336-0271. Fax: 514-745-1933. Branch office, Mississauga, Ont. Floor and counter top displays made of acrylic, wood or metal.
(P.) S. Kligman; (V.P.) A. Sandler. Annual Sales (C). Co. Size (B).
- Alger Press, Limited, The, P.O. Box 100, Oshawa, Ont. L1H 7K8. Tel. 416-725-3501. Fax: 416-725-5883. Printers, lithographers, typesetters and specialized computer services.
(P.) W. S. Alger; (G.M.) R. G. Taylor; (S.M.) G. E. May; (Compt.) A. Warren Frankland. Annual Sales (D). Co. Size (D).⑤
- Alggin Heating Supplies Ltd., #3 - 5608 Burbank Cres. S.E., Calgary, Alta. T2H 1Z6. Tel. 403-252-0132. Fax: 403-255-9006. Custom sheet metal products including spiral pipe, ductwork, flashings, elbows, and fittings made from galvanized iron, black iron, stainless steel and aluminum, also metal casket liners.
(P.) G. Bianchini; (Prod'n Mgr.) K. Leah; (P.A.) N. Viglietti; (S.M.) M. Johnson. Annual Sales (C). Co. Size (A).⑥
- Algo Communication Products Ltd., 7070 Randolph Ave., Burnaby, B.C. V5J 4W6. Tel. 604-438-3333. Fax: 604-437-5726. Paging amplifiers, EKT and PBX telephone contact closure ringers, telephone office hardware and structural components, custom microprocessor based circuits, jumper tracer, door-phone.
(G.M.) G. E. Zoehner; (Plant Mgr.) P. W. Zoehner. Annual Sales (C). Co. Size (A).⑥
- ★Algoma Ore Division, The Algoma Steel Corporation, Limited, 503 Queen St. W., Sault Ste. Marie, Ont. P6A 5P2. Tel. 705-945-2762. Branch office and plant, Wawa, Ont. Sinter and siderite. Brand, "Algoma". Parent company, Dofasco Inc.
(Mine Mgr.) A.L. Stevens; (Supt.Plants) D. Dickson. Annual Sales (E). Co. Size (E).
- ★Algoma Steel Corporation, Limited, The, 503 Queen St. E., Sault Ste. Marie, Ont. P6A 5P2. Tel. 705-945-4243. Fax: 705-945-2326. Head sales office, Mississauga, Ont. Plants, Wawa, Ont., WV, U.S.A. Steelworks, Sault Ste. Marie, Ont. Sales headquarters, Toronto, Ont. Subsidiaries: Cannelton Industries Inc., WV, Algoma Tube Co., Houston, TX, U.S.A. Primary producers of iron and steel, miners of coal and iron ore, producers of "Algoma" brand coke, tar acids, steel blooms, billets, slabs, sheared and gas cut hot rolled plate, normalized, quenched and tempered plate, floor plate, seamless oil well casing, line and standard pipe, mechanical tubing, couplings and coupling stock, heavy rails and fastenings, wide flange structural shapes, standard structural shapes, special hot rolled sections, welded wide flange and special shapes. Brands, "CorTen", "Algoma", "Algotuf", "Algoma WWF Shapes".97". Parent company, Dofasco Inc.
(Chmn.) J. Macnamara; (P. & C.E.O.) P. M. Nixon; (Exec.V.P. & C.E.O.) G. S. Lucenti; (V.P.Commercial) G.B. Hudson; (V.P. & Works Mgr.Steel Works) P.J. Paciocco; (V.P.Fin. & Acct'g) R. H. Cutmore; (V.P., T. & Gen. Counsel) J.T. Melville; (Gen.Purch.Mgr.) W.F. Oswin; (Mgr.Gov't Aff.) W. Kissick. Annual Sales (I). Co. Size (G).⑥
- Algonquin Industries Int'l. Inc., 1 Crescent Rd., P.O. Box 1350, Huntsville, Ont. POA 1K0. Tel. 705-789-8851. Toll Free: 800-461-5545. Fax: 705-789-6155. Branch office, Chesapeake, VA, U.S.A. Trailer hitches, balls and accessories, truck running boards, cartop ski carriers, utility and boat trailer parts, axle stands. Brands, "Algon-

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- quin", "Rough Rider". Parent company, Xander Consultants Inc., Toronto, Ont.
- (P.) J.R. Alexander. Annual Sales (D). Co. Size (D).
- Algonquin Lumber Inc., P.O. Box 848, Pembroke, Ont. K8A 7M5. Tel. 613-735-6814. Fax: 613-732-8167. White pine panelling, flooring, bevel siding, etc.
- (Chief Exec.) L. Wasmund; (Sales) N. Ebrecht; (Fin.) H. Ebrecht; (Prod'n) S. Wasmund. Annual Sales (B). Co. Size (B).
- †Algood Casters Limited, 605 Fenmar Dr., Weston, Ont. M9L 2R6. Tel. 416-749-7743. Fax: 416-747-5671. Furniture and industrial steel casters, also metal stampings.
- (P.) M. Guttman; (V.P.) C. Guttman. Annual Sales (C). Co. Size (B).®
- ★ALGOODS, AN ALCAN GROUP CO., 158 Sterling Rd., Toronto, Ont. M6R 2B8. Tel. 416-530-2600. Fax: 416-530-4588. Telex: 05-25236. Associate, Algoods Truck Bodies, Mississauga, Ont. Semi-fabricated and fabricated aluminum components, coiled sheet, conductor fin sheet, heat exchangers, truck body kits, impact extrusion blanks, aluminum bearing alloys and busbars. Brands, "RollBond", "Starfin". Parent company, Alcan Aluminium Ltd., Montreal, Que.
- (P.) A. A. Hornbrook; (P.A.) P. Brown; (S.M.) B. E. Swenson; (G.M.Truck Bodies) C. McEwan. Annual Sales (E). Co. Size (E).
- Algues Acadiennes Limitée., Les, See Acadian Seaplants Limited.
- Aliments Ault Limitée., Les, See Ault Foods Limited.
- Aliments Carriere Inc., Les, 540 chemin des Patriotes, St. Denis sur le Richelieu, Que. J0H 1K0. Tel. 514-584-2235. Fax: 514-787-3537. Telex: 055-60185. Associates, Snyder & Fils Inc., Bedford, Que. Jams, spreads, canned vegetables. Brands, "X.L.", "Carriere", "Map-O-Spread", "Nation's Best", "Sunnyfarm", "Tante Berthe".
- (P.) M. Ostigny; (Cont.) R. Shareck; (V.P.Prod'n) P. Carriere; (V.P.Mktg.) J.N. Carriere; (V.P.Sales) R. Rocheleau. Annual Sales (E). Co. Size (C).
- Aliments Dainty Foods Inc., Les, See Dainty Foods Inc.
- Aliments Delisle Ltée., [Delisle Foods Ltd.], 100 de Lauzon, Boucherville, Que. J4B 1E6. Tel. 514-655-7331. Fax: 514-655-2201. Branch offices, Moncton, N.B., Bedford, N.S., Montreal, Quebec, Nicolet, Que., Toronto, Ottawa, London, Sudbury, Ont. Yogurt, sour cream, etc. Brands, "Delisle", "Silhouette".
- (P.) R. Aubin; (T.) S. Fortin. Annual Sales (E). Co. Size (E).®
- Aliments E.D. Ltée., See E.D. Foods Ltd.
- †Aliments Edelweiss Food Products, 1033 Autoroute 13, LaVal, Que. H7W 4V3. Tel. 514-335-1313. German style meat and delicatessen products. Brand, "Edelweiss".
- (P.) Ms. R. Rich; (V.P.) Ms. S. Rich; (V.P.) R. Arndt; (S.T.) H. Rich. Annual Sales (C). Co. Size (A).®
- Aliments InterBake (1988) Limitée., Les, See InterBake Foods Limited.
- Aliments Krispy Kernels Inc., 2620 rue Watt, Ste-Foy, Que. G1P 3T5. Tel. 418-658-4640. Fax: 418-657-5971. Branch offices in the Maritimes, Montreal, Que., Toronto, Ont. Associate, Les Croustilles Yum Yum Enr. Ste-Foy, Que. Processing and packaging of peanuts and nuts.
- (Chmn.) P. Jalbert; (P. & G.M.) A. Laveau; (C.E.O.) D. Jalbert; (S.M.) G. Comeau; (Plant Mgr.) A. Beaulieu. Annual Sales (D). Co. Size (D).®
- Aliments Le Chien d'Or Inc., Les, 625 Marais St., Vanier, Que. G1M 2Y2. Tel. 418-681-0696. Coffee, spices, salted nuts. Brands, "Le Chien d'Or", "C.S.M.". (Prop.) J. Nadeau. Annual Sales (D). Co. Size (B).®
- Aliments Lesters Limitée., Les, See Lesters Foods Limited.
- Aliments S & G Ltée., Les, See S & G Foods Ltd.
- Aliments Stafford Limitée., Les, See Stafford Foods Limited.
- Aliments UFL Inc., Les, See UFL Foods Inc.
- ★Aliments V-H Inc., [V-H Foods Inc.], 1700 Montee Masson, Duvernay, Que. H7E 4P2. Tel. 514-661-7794. Fax: 514-664-1157. Chinese sauces and condensed soups, canned goods and frozen foods. Brands, "V-H", "Ahuntsic".
- For Rep., H. Jason Jones & Co. Ltd., Barbados, W.I. (P. & G.M.) G. Nantais; (S.M.) Ms. D. Legros. Annual Sales (D). Co. Size (B).
- Aliments Wander, Les, Division of Sandoz Canada Inc., See Wander Foods, Division of Sandoz Canada Inc.
- Aliments Wasco Inc., Les, See Wasco Foods Inc.
- ★Alipêche Inc., C.P. 850, 230 rue Arnaud, Sept Iles, Que. G4R 1L2. Tel. 418-962-1165. Fax: 418-968-0858. Associates, Purdel Coop Agro-Alimentaire, Bic, Promer International, Montreal, Que. "La Marinier" shrimps and fish.
- (G.M.) J. Desrosiers; (Dir.Ops.) P. Bedard. Annual Sales (D). Co. Size (D).
- Aljon Print-Craft Limited, 108 Birch Ave., Kitchener, Ont. N2H 4W8. Tel. 519-745-9401. Fax: 519-745-0562. Commercial and technical printing, also desk calendars.
- (P.) A.H. Guse; (V.P.) R.J. Guse; (S.T.) J.M. Guse. Annual Sales (C). Co. Size (A).®
- Alka Iron Works Ltd., 51 Raleigh Ave., Scarborough, Ont. M1K 1A1. Tel. 416-266-7123. Industrial metal fabricating, steel bins, towers, truck bodies, etc.
- (S.T.) A. Lange. Annual Sales (B). Co. Size (A).
- ★Alkari Chemicals Ltd., 3265 Wolfedale Rd., Mississauga, Ont. L5C 1V8. Tel. 416-270-5534. Toll Free: 800-387-5940. Fax: 416-270-5816. Telex: 06-960179. Branch offices, Granby, Outremont, Que., Edmonton, Alta. Surface active and wetting agents, polyols and polyelectrolytes, emulsifiers, fabric softener bases, detergents. Brands, "Alkamide", "Alkasurf", "Alkaphos", "Alkaquat", etc. Rhone-Poulenc Inc., Princeton, NJ.
- (P.) B. West; (Chief Chemist) A. Prisliger; (Plant Mgr.) M. Petryschuk; (Mgr.Sales & Mktg.) R. Hoffman; (Cont.) R. Gillner; (Tech.Dir.) R. Vukov. Annual Sales (E). Co. Size (D).®
- †All Canada Vac Limited, 750 Oakdale Rd., Unit 55, Toronto, Ont. M3N 2Z4. Tel. 416-749-4949. Fax: 416-743-7671. "Astec" central vacuum power units.
- (P.) M. Newton; (Cont.) R. Sleth; (Foreman) P. Hsueh. Annual Sales (N/R). Co. Size (A).
- ★All Canadian Emblem Corporation, 447 Bannatyne Ave., Winnipeg, Man. R3A 0E9. Tel. 204-942-3521. Fax: 204-957-0779. Chenille crests, screen loom, and sub-loom cresting, swiss embroidering, pennants, medallions, metal pins, official supplier to the NHL, AHL and major league baseball.
- (P.) J. Ferencz; (V.P.) B. McLoughlin; (Prod'n Mgr.) S. Nadarajah. Annual Sales (C). Co. Size (C).®
- ★All Custom Gasket & Materials Limited, 50 Leading Rd., Rexdale, Ont. M9V 4B5. Tel. 416-747-6115. Fax: 416-747-7205. Asbestos-free gasket material specialists, all materials for high temperature applications, sheet packing, ceramic fibre products and spiral wound metallic gaskets.
- (P.) P. Desa; (Mktg.) Ms. B. Desa; (S.M.) B. Maddigan; (Acct'g) Ms. M. Leahey. Co. Size (A).
- All-Door Fabricators Ltd., 650 Henderson Dr., Regina, Sask. S4N 5X3. Tel. 306-721-6464. Toll Free: 800-667-7177. Fax: 306-721-2579. Mirror or panel sliding closet doors, bifold and accordion doors, also shelving.
- (P. & G.M.) Mrs. L. Epp. Annual Sales (B). Co. Size (A).®
- All-Fab Building Components Ltd., 1755 Dugald Rd., Winnipeg, Man. R2J 0H3. Tel. 204-661-8880. Toll Free: 800-665-0335. Fax: 204-661-6973. Branch plant, Brandon, Man. Subsidiaries: Olympic Building Systems Ltd., Timcon Timber Connectors Ltd., Winnipeg, Man. Roof trusses, stains, floor joists and wall panels.
- (P. & G.M.) A. Owen; (S.M.) E. Wall; (P.A.) H. Rempel; (Plant Mgr.) L. Penner; (Br.Mgr.) L. Kristalovich. Annual Sales (D). Co. Size (C).®
- ★All-Metal Machine Specialties Limited, 190 Maplecrete Rd., Concord, Ont. L4K 2B6. Tel. 416-669-1961. Fax: 416-669-5520. Brake shoes. Parent company, All-Metal Investments Limited.
- (P. & G.M.) M. S. Okuno; (V.P.) K. Nishimura; (Mktg. Mgr.) R. Maxwell McConkey; (T.) H. Yamamoto; (Plant Mgr.) J. Nishimura. Annual Sales (D). Co. Size (C).®
- All Railings Div. of D.F.L. Fabrication Ltd., 61 Malmo Crt., Maple, Ont. L6A 1R4. Tel. 416-832-2983. Fax: 416-832-3252. Miscellaneous metalworks including stair and balcony railings, fences, gratings, shelf angles, loose lintels, etc.
- (P.) R. Cignini; (Cont.) R. Narasappa; (Off.Mgr. & P.A.) M. Gignini. Annual Sales (C). Co. Size (B).
- †All-Rite Custom Steel Products (1978) Ltd., 171 Maplecrete Rd., Concord, Ont. L4K 2B4. Tel. 416-669-1606. Fax: 416-669-5654. Custom steel fabrication and structural rolling, bins, vessels, hoppers, industrial conveyor frames, steel pipe, industrial spray booths and washers, etc.
- (Prop.) S. DasGupta; (Est.Eng.) A.O. DasGupta; (P.A.) O. DasGupta. Annual Sales (C). Co. Size (A).
- ★All Seasons Equipment, 1520 Bonhill Rd., Mississauga, Ont. L5T 1C7. Tel. 416-670-7068. Fax: 416-670-7085. Full line of roofing equipment, also conveyors and skid steer loaders. Parent company, Esko Equipment Manufacturing Ltd.
- (P.) A. Leal; (V.P.) T. Leal; (Dir.) Miss M. Leal; (Foreman) A. Sousa. Annual Sales (C). Co. Size (A).®
- All-Stick Label Limited, 770 Hardwick Rd., Bolton, Ont. L7E 5A1. Tel. 416-857-5909. Toll Free: 800-263-2368. Fax: 416-857-5931. Branch offices, Halifax, N.S., Montreal, Que., Kitchener, London, Ont. Pressure sensitive labels made of paper, foil, mylar, vinyl or cloth, dry gum roll labels, silk screen decals, laser sheets, laser printers and software.
- (P.) M.J. Adam; (V.P.) D.R. Adam; (V.P.Sales & Mktg.) D. Taggart. Annual Sales (D). Co. Size (B).®
- All-Tech Energy Systems Ltd., P.O. Box 2008, Postal Stn. "A", Moncton, N.B. E1C 8H7. Tel. 506-857-1737. Fax: 506-857-1718. Plant, 33 Blakeny St., Moncton, N.B. "Aqua Tec" water source heat pump.
- (C.E.O.) R. Cormier. Annual Sales (B). Co. Size (A).®
- ★All Treat Farms Limited, 198 Catherine St., Arthur, Ont. N0G 1A0. Tel. 519-848-3145. Fax: 519-848-2598. "Bird Treat" bird seed, bait boxes, soils, soilless potting mixes, bark products. Brands, "Red Ribbon", "Canada Red", "Garden Treat", "All Treat".
- (P.) Ms. L. White; (Fin.Mgr.) A. Riddell; (Prod'n Mgr.) G. White; (Purch.Mgr.) J. Wilson. Annual Sales (D). Co. Size (C).®
- All-Weld Co. Limited, 49 Passmore Ave., Scarborough, Ont. M1V 4T1. Tel. 416-299-3311. Fax: 416-299-3387. Associate, AEF Aluminum Structures (1980) Inc., Scarborough, Ont. Carbon steel and specialty alloy process equipment including pressure vessels, tanks, shell, tube and double pipe heat exchangers, copper busbars and custom fabricators.
- (Chmn.) W. A. Dunsmoor; (P. & G.M.) W. A. Dunsmoor, P.Eng.; (Mgr.Mfg.) J. Holder; (S.M.) A. D. Grist. Annual Sales (D). Co. Size (C).®
- Allan Candy Ltd., 369 Ferrie St.E., P.O. Box 2330, Hamilton, Ont. L8N 3G9. Tel. 416-529-7146. Toll Free: 800-263-6994. Fax: 416-529-8985. Telex: 061-8321. Plant, 356 Emerald St.N., Hamilton, Ont. Associate, M & A Candy. Confectionery, licorice and chocolate novelties. Brands, "Allan's", "M & A".
- (P.) Z. Freeman; (Dir.Mktg.) P. Sullivan. Annual Sales (E). Co. Size (E).®
- Allan Industries Canada Ltd., [Les Industries Allan Canada Ltée.], 255 Dunbar Ave., Montreal, Que. H3P 2H4. Tel. 514-735-5251. Fax: 514-735-5251. Telex: 05-62171. Jute, cotton, canvas and synthetic bags or sacks, canvas and synthetic tarpaulins.
- (P.) A.L. Sendel. Annual Sales (C). Co. Size (A).
- Allan Potato Handling Equipment Ltd., York R.R.#1, West Covehead, P.E.I. COA 1P0. Tel. 902-672-2510. Fax: 902-672-3192. "Allan" potato harvesters, graders, hoppers, etc.
- (P.) D. Stewart Allan; (Acct.) B. MacDonald. Annual Sales (C). Co. Size (A).®
- ★Allanbridge Manufacturing Ltd., 46 Turner Cres., St. Catharines, Ont. L2P 2H6. Tel. 416-687-7300. Fax: 416-687-7381. Commercial and contract upholstered furniture for hotels, motels and restaurants.
- (P.) Ms. M. Allan; (V.P.) T.J. Ledoux; (Mktg.) A. Burbridge; (Plant Mgr.) P. Bartol. Annual Sales (C). Co. Size (B).
- Alland Graphics Company Limited, 26 Duncan Street, Toronto, Ont. M5V 2B9. Tel. 416-977-1979. Fax: 416-593-1250. Metal plates and negatives.
- (P. & G.M.) D. Alland; (S.T.) Mrs. B. Alland. Annual Sales (B). Co. Size (A).®
- Allarcom Limited, 5325 - 104th St., Edmonton, Alta. T6H 5B8. Tel. 403-436-1250. Fax: 403-438-8448. Telex: 037-3780. Sales offices across Canada. Subsidiaries, Independent Television Broadcast & Prod. Centre, Alberta Allarcom Pay Television and Studio Post and Transfer, Allarcom Studio, Alta., Superchannel, B.C. Videotape and film programs. Parent company, Cathton Holdings Ltd., Edmonton, Alta.
- (Chmn.) C.A. Allard, Ph.D.; (P.) H. Roosen; (V.P. & G.M.) W. Kirk; (S.M.) J. Bagshaw; (T.) R. Hallett; (Prod'n Mgr.) H. Dys. Annual Sales (E). Co. Size (E).®
- Allcan Marking Systems Limited, 3015 Kennedy Rd., Unit #8, Scarborough, Ont. M1V 1E7. Tel. 416-291-6471. Fax: 416-291-2416. Stencils for use in multiple shipping and product identification, also hand printers for use in applying stencils.
- (P.) W. Farrant; (V.P.) T. Greenslade. Annual Sales (B). Co. Size (A).
- Allcolour Paint & Chemicals, 1257 Speers Rd., Oakville, Ont. L6L 2X5. Tel. 416-827-4173. Fax: 416-827-6487. Branch offices, Edmonton, Calgary, Alta. Associate, Ideal Paints. Automotive, implement, industrial and

specialty paints and enamels, fire retardant fabric, paints and varnishes, also Christmas tree treatment. Brand, "Wood-Tek".

(C.E.O.) C. A. Chapman; (P.) R. Chapman; (G.S.M.) E. L. Clarke; (Chief Chemist) F. Mendonca. Annual Sales (D). Co. Size (C).®

Allcraft Products Limited, 616 Magnetic Dr., Downsview, Ont. M3J 2C4. Tel. 416-661-3785. Fax: 416-661-7901. Pressure sensitive labels and string tags for product identification, shipping, data processing, etc., also stringing of tags. Parent company, Ontario Labels Limited.

(P. & G.M.) N. J. Pemberton. Annual Sales (C). Co. Size (A).®

★Alldon Industries Limited, 14 Laing Blvd., P.O. Box 465, St. Thomas, Ont. N5P 3V2. Tel. 519-631-1165. Fax: 519-631-8926. Compression dies for hydro electric industry, and EDM electrodes for aircraft industry.

(P. & G.M.) D. Wearn. Annual Sales (B). Co. Size (A).®

Allegretti Manufacturing Company (Canada) Inc., 147 Queen St. N., Tilbury, Ont. N0P 2L0. Tel. 519-682-3680. Fax: 519-682-1677. "Paramount" electric power blowers, lawn edgers, grass and hedge trimmers and mechanical edgers. Parent company, Allegretti & Company, Chatsworth, CA, U.S.A.

(V.P. & G.M.) K. M. Anderson; (Acct.) J. Robinson; (Prod'n Supv'r) R. Phillips. Annual Sales (C). Co. Size (B).

Allen, A.W., & Son, Limited, Box 130, Middleton, N.S. 80S 1P0. Tel. 902-825-4854. Plant, North St., Middleton, N.S. Millwork, church furniture, component homes.

(P.) D.E. Woodworth; (V.P.) C. Corbin; (P.A.) T.W. Woodworth; (Plant Mgr.) C. Balcom. Annual Sales (C). Co. Size (B).

★Allen-Bradley Canada Limited, A Rockwell International Company, 135 Dundas St., Cambridge, Ont. N1R 5X1. Tel. 519-623-1810. Fax: 519-623-8930. Telex: 069-59317. Branch offices, Paradise, Nfld., Halifax, N.S., Moncton, N.B., Quebec, Montreal, Chicoutimi, Que., Ottawa, Hamilton, Kitchener, Thunder Bay, Windsor, London, Toronto, Sudbury, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Cambridge, Toronto, Ont. "A-B" industrial automation systems and control, electronic components, magnetic materials, industrial computer products, AC and DC drives and drive systems. Brands, "Centerline", "PLC", "Data Liner". Parent company, Allen-Bradley Company, A Rockwell International Company, Milwaukee, Wisc., U.S.A.

(P. & C.E.O.) W. E. Hetherington; (V.P.Sales & Mktg.) W. C. Torrance; (V.P.Mfg.) D. E. Carse; (Mgr.Purch.) R. Kunst; (V.P.Engr'g) C. H. Reid; (Dir.Human Res.) J. M. Pickthorn; (V.P.Fin.) C. A. Cipolla; (Dir.Info.Sys.) S. Dave Baxter; (Nat.Sales Dir.) A. J. Jansen. Annual Sales (F). Co. Size (G).®

Allen Children's Wear Co. Inc., 9333 St. Lawrence Blvd., Montreal, Que. H2N 1P6. Tel. 514-387-6486. Children's outerwear.

(P.) A. Lefkrovits; (G.M. & S.M.) M. Schondorf. Co. Size (C).

Allen, E. B., Foods Limited, McKenzie's Salads, 188 Marshall St., P.O. Box 578, Middleton, N.S. B0S 1P0. Tel. 902-825-4839. Pre-peeled potatoes, vegetables and salads. Brand, "McKenzie's".

(P. & G.M.) E. B. Allen. Annual Sales (C). Co. Size (A).®

Allen Industrial Rubber Products (1988)Ltd., 3333A Mainway Dr., Burlington, Ont. L7M 1A7. Tel. 416-335-0055. Fax: 416-335-3383. Die-cut gaskets and fabricated rubber products, spiral wound and pipe flange gaskets.

(P.) L.J. Allen; (S.T.) Ms. B. Allen. Annual Sales (8). Co. Size (A).

Allen Print Ltd., 2021 Brunswick St., Halifax, N.S. B3K 2Y5. Tel. 902-423-8281. Printers, bookbinders.

(P.) A.F. Morris; (S.T.) G. Struthers. Co. Size (A).

Allen-Stevenson Products Limited, 2925 Whelpton St., Box 2275, Windsor, Ont. N8Y 4R8. Tel. 519-252-3200. Fax: 519-252-9942. Custom tube filling, blister packaging and cartoning, contract packaging, adhesives. Brand, "Seal-All".

(P.) N. E. Rees; (Mgr.) Miss V.J. Rees. Annual Sales (8). Co. Size (A).®

Allenby Pad & Fronts Limited, 317 Adelaide St. W., 10th fl., Toronto, Ont. M5V 1P9. Tel. 416-593-0023. Fax: 416-593-5996. Shoulder pads.

(P.) Mrs. P. Muratori. Annual Sales (C). Co. Size (B).®

★Allen's Limited - Fisheries Dept., Benoit's Cove, Bay of Islands, Nfld. A0L 1A0. Tel. 709-789-2931. Branch of-

fices, Curling, Corner Brook, Nfld. Associate, George Allen & Son, Limited. Fresh and frozen herring, cod, flounder, catfish, lobster and salmon, mackerel, caplin. Parent company, Allen's Limited.

For.Rep., F.W. Bryce Inc., Gloucester, MA, U.S.A.

(P.) Ward Allen; (S.) Wayne Allen; (Acct.) G. Noftall.

Annual Sales (C). Co. Size (C).®

★Allergan Humphrey Research, Inc., 390 Steelcase Rd. E., Markham, Ont. L3R 1G2. Tel. 416-475-9777. Fax: 416-475-2656. Ultrasound medical products. Brands, "SinusVu 2500", "Digiecho 1100", echoencephalographs. Parent company, Allergan Humphrey, San Leandro, Ca., U.S.A.

(Dir.Res. & Engr'g) M. Freese, Ph.D.; (Off. Acct'g Mgr.) Mrs. C. Lestage. Annual Sales (A). Co. Size (A).®

★Allergan Inc., 625 Cochrane Drive, Ste 1000, Markham, Ont. L3R 9R9. Tel. 416-940-1660. Toll Free: (416,418,514,519,613,705,807,819)800-668-6424, (204,306,403,604,506,709,902)800-668-6471. Fax: 416-940-1902. Associates, Allergan Medical Optics, Allergan-Humphrey Instruments, Allergan Optical, Allergan Pharmaceutical. Ophthalmic drugs, instruments, intraocular and contact lenses, contact lens solutions. Parent company, Allergan Inc., Irvine, CA, U.S.A.

For. Reps.: Puerto Rico, Australia, Brazil, France, Portugal, W. Germany, England, South Africa, Finland, Italy, Iran, Holland, etc.

(Mng.Dir. & V.P.) S. Kovensky; (Dir.Logistics) L. Gravel. Annual Sales (E). Co. Size (E).®

Alliance Abrasive Wheel Ltd., 4395 Kent Ave., Niagara Falls, Ont. L2H 1J1. Tel. 416-354-2991. Grinding wheels.

(P.) W. H. Jolley; (S.T.) J.W. Andrews. Annual Sales (B). Co. Size (A).®

Alliance Engineering Works Ltd., 575 Pembroke St., Victoria, B.C. V8T 1H3. Tel. 604-384-8038. Machinery and welding, shearing and forming, steel, aluminum, stainless steel.

(Dir.) D. Birmingham. Co. Size (A).

Alliance Press Inc., 507 Mulock Dr., P.O. Box 58, Newmarket, Ont. L3Y 4W3. Tel. 416-895-5411. Fax: 416-895-2612. 713 Davis Dr., Newmarket, Ont. Associate, Alliance Office Furniture & Supplies. Printers.

(P.) A.R. Mardon; (Mgr.) Mrs. 8. Mardon. Annual Sales (C). Co. Size (A).®

Allied Aluminum Products, 3193 - 262nd St., Aldergrove, B.C. V0X 1A0. Tel. 604-530-4131. Fax: 604-856-8613. All types of aluminum framed windows, garden windows, patio doors, etc.

(P.) C. Guthrie; (V.P.) G. Guthrie; (Dir.) J. Kolff; (Supv'r) J. Hamlin; (Off.Mgr.) R.A. Hutton. Annual Sales (D). Co. Size (C).®

Allied Chemicals Canada Inc., Fluorine Products, 201 City Centre Dr., Mississauga, Ont. L5B 2T4. Tel. 416-276-9211. Fax: 416-276-5711. Telex: 06-960134. Sales offices, Brossard, Que., Delta, B.C. Plant, Amherstburg, Ont. Subsidiaries and Associates, Bendix Avelex Inc., Bendix Heavy Vehicle Systems, Inc., Bendix Safety Restraints Limited, Canada Fram Limited, Fram Canada Inc. Industrial chemicals, hydrofluoric acid, fluorocarbons. Brands, "Genetron", "Genesolv". Parent company, Allied Signal Canada Inc.

(V.P.) P. L. Acton; (Plant Mgr.) R. Booth; (Cont.) C.W. Fraser; (Mktg.Mgr.) J. Harrison. Annual Sales (E). Co. Size (C).®

Allied Controls Ltd., 3170 Lake City Way, Burnaby, B.C. V5A 3A4. Tel. 604-420-1630. Fax: 604-420-3122. Custom control panels.

(Corp.S.) K. Good. Annual Sales (B). Co. Size (A).®

Allied Conveyors Limited, 902 Dillingham Rd., Pickering, Ont. L1W 1Z6. Tel. 416-839-5196. Fax: 416-283-3776. Telex: 06-981453. Conveyor systems, such as, power and free, chain-on-edge, floor, monoveyors and enclosed track conveyors.

(P.) M. LeGros; (S.T.) R. MacKay; (Cont.) S. Hammell. Annual Sales (D). Co. Size (C).®

†Allied Diamond Products Ltd., 588 Orly Ave., Dorval, Que. H9P 1E9. Tel. 514-631-7312. Fax: 514-631-0150. Telex: 055-62171. Branch office, Barre, VT, U.S.A. Associate B.N. Abrasives Ltd. Diamond saw blades, diamond lapping compound, dressing tools and corebits for drilling.

(P.) 8.W. Roughton; (V.P.) N.R. Roughton; (Cont.) Mrs. C.F. Fournier; (Prod'n Mgr.) P.A. Vanasse. Annual Sales (C). Co. Size (A).®

Allied Engineering Company, 94 Riverside Dr., North Vancouver, B.C. V7H 1T4. Tel. 604-929-1214. Fax: 604-929-5184. Branch office, Edmonton, Alta. "Super Hot"

hot water heating boilers, electric boosters, tankless coils, heat exchangers. Parent company, E-Z-Rect Manufacturing Ltd., Vancouver, B.C.

(P.) G.G. Gilbert; (Mgr.Prod'n) H. Larlee. Annual Sales (D). Co. Size (C).

★Allied Enterprises Ltd., [Entreprises Alliéées Ltée.], 1211 "A" Montee de Liesse, St-Laurent, Que. H4S 1J7. Tel. 514-335-1330. Fax: 514-335-1333. Powerline hardware, doors and windows for ships, custom sheet metal work for buses and trucks, etc.

(G.M.) J. Godin; (P.) G. Milot; (V.P.) G. Lemaire. Annual Sales (C). Co. Size (8).®

Allied Grills Mfg. Co. Ltd. (482187 Ont. Ltd.), 955 Alliance Rd., Pickering, Ont. L1W 3M8. Tel. 416-831-4720. Fax: 416-831-4721. Registers and grilles for ventilation and air conditioning, access doors and all louvers in aluminum and steel.

(P.) J. Singh. Co. Size (A).

Allied-Halo Industries Inc., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel. 416-751-2042. Fax: 416-751-6012.

(P.) H. Friedman; (G.M.) Ms. J. De Leon; (Purch.Mgr.) G. Tarticchio; (Plant Mgr.) V. Del Re. Annual Sales (D). Co. Size (C).®

Allied Heat Treat Ltd., 32 Penn Dr., Weston, Ont. M9L 2A9. Tel. 416-749-5555. Fax: 416-742-4263. Heat treating of manufactured parts for all types of industries.

(P.) M. Franco. Co. Size (A).

★Allied-Holmes Power Products, 31 W. 3rd Ave., Vancouver, B.C. V5Y 3T8. Tel. 604-872-7721. Fax: 604-872-8141. Branch office, Prince George, B.C. Complete engine, and diesel engine fuel system remanufacturing.

(P.) T. Laoun; (G.M.) D. Mielty; (Acct'g Mgr.) D. White; (Serv.Mgr.) J. Loh; (Parts Mgr.) 8. Batch; (Serv.Mgr.Fuel Injection Div.) E. Massimo. Annual Sales (C). Co. Size (C).

Allied Machine & Tool Ltd., 41 Advance Rd., Toronto, Ont. M8Z 2S6. Tel. 416-231-0821. General machining, welding, screw machine products, etc.

(P.) C.R. Denobriga; (Supv'r) J. Jesus. Annual Sales (8). Co. Size (A).

Allied Machinists Ltd., 8224 - 30th St. S.E., Calgary, Alta. T2C 1H8. Tel. 403-236-1370. Fax: 403-236-3647. Custom made machinery and equipment.

(P.) J. Lubbers; (V.P.) L. Pomedli; (S.T.) Ms. V. Walker. Annual Sales (8). Co. Size (A).

Allied Pioneer Industries Ltd., 1253 Clarence Ave., Bay 7 & 8, Winnipeg, Man. R3T 1T4. Tel. 204-475-0057. Polyethylene and polypropylene films and bags.

(P.) M.Q. Shum. Annual Sales (B). Co. Size (A).

Allied Plastic Fabricators, Div. of Allied Sign Letters Ltd., 707 Arrow Rd., Weston, Ont. M9M 2L4. Tel. 416-749-7070. Fax: 416-749-4440. Branch offices, Montreal, Que., Ottawa, Ont., Surrey, B.C., Pontiac, MI, Houston, TX, Chicago, IL, U.S.A. Plants, Toronto, Ont., Houston, TX, U.S.A. Associates, Viceroy Rubber and Plastics Ltd., Reliable Toy Corp., Allied Plastics Products and Sundome Skylites, Toronto, Ont. Engraved and magnetic signs, sign letters, custom work, skylights, greenhouses. Brands, "Solardome", "Garden Windows".

(P.) R. Bruhm. Annual Sales (E). Co. Size (D).®

Allied Precast Limited, 487 Piercey Rd., Bolton, Ont. L7E 5B8. Tel. 416-857-6111. Fax: 416-857-4733. Architectural and structural precast concrete.

(P.) W. Mudry; (V.P.) G. W. Bailey; (Plant Mgr.) M. Gallucci. Annual Sales (C). Co. Size (8).

Allied Shipbuilders Ltd., 1870 Harbour Rd., North Vancouver, B.C. V7H 1A1. Tel. 604-929-2365. Fax: 604-929-5329. Telex: 04-352612. Steel ships.

(P.) T. Arthur McLaren, P.Eng.; (Fin.Mgr.) J. E. O'Connell; (Yard Mgr.) J. D. McLaren. Annual Sales (D). Co. Size (D).®

★Allied-Signal Aerospace Canada, Bendix Avelex Inc., 200 Laurentien Blvd., P.O. Box 2140, St-Laurent, Que. H4L 4X8. Tel. 514-744-2811. Fax: 514-342-3795. Telex: 05-826688. Divisions, Cornwall Facility, Cornwall, Ont., Aero/Marine Division, Richmond, B.C. Aircraft instruments and accessories, aerospace and defence related electronics and systems including simulation and training systems, gun alignment, navigation and electro optics systems. Parent company, Allied-Signal Inc., Morristown, NJ, U.S.A.

(Chmn. & P.) E. Segev; (V.P.Mktg.) R. Egery; (V.P.Eng.) A. Smith; (V.P.Ops.) Z. Gorecki; (Mgr.Cont. & P.R.) F.T. Agnew; (Dir.Supp.Serv.) M. Cote; (Mgr. Purch.) M. Brett. Annual Sales (E). Co. Size (F).®

ALLIED-SIGNAL AUTOMOTIVE OF CANADA INC., 305 Romeo St. S., P.O. Box 550, Stratford, Ont. N5A 6V4. Tel.

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

519-271-3470. Fax: 519-271-1880. Distribution centres, Montreal, Que., Toronto, Mississauga, Ont., Calgary, Alta., Vancouver, B.C. Divisions, Allied-Signal Aftermarket, Fram Canada, Stratford, Certified-Bendix Brakes, Mississauga, Ont. For products see operating division, Fram Canada. Parent company, Allied-Signal Inc., Morristown, NJ, U.S.A.

(P.) G. S. McPherson; (V.P.Ops.) W.C. Bondi; (Cont. & S.T.) L. Douglas; (P.A.) R. Savage. Annual Sales (I). Co. Size (G).⑥

Allied Signal Canada Inc., Certified Brakes Division, 7311 Kimbel St., Mississauga, Ont. L4T 3M6. Tel. 416-671-3700. Fax: 416-671-2035. Brake linings, disc brake pads, cables, wheel cylinders, drums, rotors, hydraulic parts. Brands, "Certified", "Bendix".

(P.) J.F. Van de Veire. Annual Sales (E). Co. Size (F).⑥

Alligator Industries, 146 Bates Rd., Montreal, Que. H3S 1A4. Tel. 514-735-5167. Fax: 514-735-5169. Advertising specialties.

(P.) M. Steiman. Annual Sales (C). Co. Size (B).⑥

Allin Cable Reels (1984) Ltd., 179 Base Line Rd. E., Bowmanville, Ont. L1C 3L4. Tel. 416-623-4455. Wooden reels for wire, cable and hose, also shipping cores for belts.

(P.) D. Allin; (V.P.) D.C. Allin; (V.P.) N.A. James. Annual Sales (C). Co. Size (8).

Alliston Press (1977) Limited, 169 Dufferin St. S., P.O. Box 280, Alliston, Ont. L0M 1A0. Tel. 705-435-6228. Fax: 705-435-3342. Newspaper publishers of "The Alliston Herald", "The Herald Courier".

(P. & Publisher) Ms. J. Baker-Pearce; (Editor) Ms. C. Haller; (Adv.Mgr.) Ms. M. J. MacMurchy. Annual Sales (C). Co. Size (B).⑥

Allkind Masonry Concrete Products Ltd., 9420 - 52 St. S.E., Calgary, Alta. T2P 2G6. Tel. 403-279-8810. Fax: 403-279-5177. Lightweight concrete building blocks and brick.

(P.) T. Lomenda; (Plant Mgr. & S.T.) J. Hnatyshyn; (Sales Acct'g) Ms. S. Lomenda. Annual Sales (C). Co. Size (A).⑥

★Allmaps Canada Limited, 390 Steelcase Rd.E., Markham, Ont. L3R 1G2. Tel. 416-477-8480. Fax: 416-477-7408. Road maps and atlases, premium products.

Foreign Rep.: Rand McNally & Company, Chicago, Ill., U.S.A.

(G.M.) J.T. Allen. Annual Sales (C). Co. Size (A).⑥

Allmark Steel Buildings Inc., Comeau Ave., 'Ind'l Pk., 80x 218, Atholville, N.B. E0K 1A0. Tel. 506-759-8846. Fax: 506-759-8303. Pre-fabricated steel buildings.

(P. & G.M.) R. Pelletier; (Chief Eng.) J. Mallet; (Cont.) Ms. J. Doucett; (Prod'n Eng.) M. Roussel; (Eng.) T. Gallant. Annual Sales (D). Co. Size (C).

Alloy Fab Ltd., P.O. Box 1086, Sarnia, Ont. N7T 7K2. Tel. 519-336-4363. Fax: 519-336-8903. Plant, Point Edward, Ont. Heat exchangers, pressure vessels, towers and process equipment.

(P.) D. Savage; (S.T.) R. Lefebvre. Annual Sales (C). Co. Size (8).

Alloy Foundry Co. Limited, P.O. Box 130, Merrickville, Ont. K0G 1N0. Tel. 613-269-4755. Non-ferrous and grey iron castings. Brand, "Afco".

(P.) A. W. Héroux; (Off.Mgr.) Ms. M. Devitt. Annual Sales (B). Co. Size (A).⑤

Alloy Refractories Canada Limited, P.O. Box 385, Newmarket, Ont. L3Y 4X7. Tel. 416-853-9374. Refractory ware.

(P. & V.P.) F. Neitzert; (P.A.) Ms. M. Neitzert; (Plant Mgr.) P. Parravani. Co. Size (A).

★Alloy Welding Centre Ltd., 38 Elizabeth St., Guelph, Ont. N1E 2X2. Tel. 519-822-0577. Fax: 519-822-9791. Plant, 74 Elizabeth St., Guelph, Ont. Puma bases, custom metal fabrication, replacement truck parts.

(P.) T. Aimola; (G.M.) R. Aimola; (S.M.) J. Van Gozen; (Off.Mgr.) Ms. V. Veri; (Prod'n Mgr.) V. Finora. Annual Sales (C). Co. Size (8).

Allprint Company Limited, 131 Shoemaker St., Kitchener, Ont. N2E 3B5. Tel. 519-748-5120. Fax: 519-748-5125. Commercial printing and high quality labels.

(P.) K. Ertle; (V.P.Ops.) G. Haas; (Cont.) W. Clarke. Annual Sales (D). Co. Size (C).⑤

Allright Ladder Co. of Canada Ltd., 1481 Franklin St., Vancouver, B.C. V5L 1P1. Tel. 604-253-4351. Fax: 604-253-2234. Extension and step ladders, trestles, ladder jacks, accessories and fire escapes. Brands, "Allright", "Red Line".

(P.) D. L. Bruce; (Prod'n Mgr.) S. D. Silins; (S.M.) J. H. Sigmund; (Off.Mgr.) B. Charlebois. Annual Sales (C). Co. Size (A).⑥

ALLSCO BUILDING SUPPLIES LTD., 70 Rideout St., Moncton, N.B. E1E 1E2. Tel. 506-853-8080. Fax: 506-853-9344. Branch offices, Edinburgh Dr., and Main St., Alcock St., Moncton, N.B. Branch plants, Dartmouth, N.S., 194 Barker St., 8 Eaton St., 206 Halifax St., Moncton, N.B. Aluminum and vinyl windows, doors, shutters, gutters, louvers and soffits, aluminum coil stock. Brands "Homeguard", "Steelwood".

(P.) D. Lahanky; (V.P.Fin.) G. Lahanky; (S.T.) G. Wood; (Off.Mgr.) Ms. L. DesRoches. Annual Sales (D). Co. Size (C).

Allsport Athletic Wear Inc., 31251 Peardonville Rd., Clearbrook, B.C. V2S 5W6. Tel. 604-530-0305. Fax: 604-852-4428. "Pirouette" ladies' and "Pirouette Petites" children's dance and aerobic wear.

(P.) Ms. R. Smith. Annual Sales (8). Co. Size (A).⑤

Alltest Heaters Inc., 1132 Elias St., London, Ont. N5W 3A6. Air conditioners and port heaters for trucks and boats.

(Asst.Mgr.) A. Smith.

†Alltype Metal Stampings Ltd., 349 Arvin Ave., Stoney Creek, Ont. L8E 2M6. Tel. 416-561-1881. Fax: 416-664-3922. Regional office, Alltype Storage Systems, LaSalle, Que. Warehouse racking and shelving. Brands, "Mastorak", "Beamlock", "Dualock".

(P.) J. Fennema. Annual Sales (D). Co. Size (C).⑥

★Allure Industries Corporation, 4623 Byrne Rd., Burnaby, B.C. V5J 3H6. Tel. 604-431-8780. Fax: 604-431-8212. Branch office, Regina, Sask., Newport Beach, CA, U.S.A. Plants, Edmonton, Alta., Burnaby, Surrey, B.C. Subsidiaries, Tigor Technology Ltd., Burnaby, International Solvent Corp. (Insolco), J. Meek Enterprises Ltd., Surrey, B.C. Specialized incinerators for preprocessing paint wastes and refinery system to recover metals from the ash residue.

(P. & C.E.O.) K. Murray Keating; (V.P.Mktg.) P. G. Henricsson; (V.P.Ops.) C. Corbett; (V.P.Fin.) P. Phillips. Annual Sales (C). Co. Size (C).⑥

Allweather Wood Products Ltd., P.O. Box 488, R.R. #7, Watford, Ont. N0M 2S0. Tel. 519-876-5631. Dimension stock, pallet lumber, chips and firewood sawdust.

(P.) D. Edward Paris; (V.P.) B. C. Faris. Annual Sales (B). Co. Size (A).

Almac Conveyor Co. Limited, 355 Midwest Rd., Scarborough, Ont. M1P 3A6. Tel. 416-751-3145. Fax: 416-751-3688. Rollers, pulleys and conveyors.

(P.) A. McLaren; (V.P.) G. E. Lewis. Annual Sales (C). Co. Size (A).⑥

Almac Industries Inc., 3636 Weston Rd., Weston, Ont. M9L 1W3. Tel. 416-749-2020. Telex: 065-27217. Cotton felts, shoddy and insulator paddings for bedding and upholstery.

(P.) M. Wiseman; (V.P.) S. Rabovsky. Co. Size (D).

★Almac Industries Ltd., 12235 April St., Montreal, Que. H1B 5L8. Tel. 514-645-2221. Fax: 514-645-5613. Truck and trailer tanks, etc. Brand, "Almac".

(P.) A. Rack, Jr.; (Dir.Ops.) R. Gueuremont; (Purch.) M. Page; (Compt.) N. Durand; (Eng.) M. Gelin. Annual Sales (D). Co. Size (C).⑥

Almac Machine Works Ltd., 9539 - 56th Ave., Edmonton, Alta. T6E 0B2. Tel. 403-434-3402. Fax: 403-437-3507. Sawmill, planer mill and oilfield equipment, also babbitt bearings, pump parts, and sign rotators.

(P.) R. Marcotte; (Mgr.) M. Esik; (Supt.) F. Meyer. Annual Sales (C). Co. Size (B).⑤

Almac Metal Industries Ltd., 7255 Girard Rd., Edmonton, Alta. T6B 2C5. Tel. 403-465-0861. Fax: 403-465-4198. Pre-engineered metal buildings.

(P.) J. R. Albert; (G.M.) J. F. Keil; (P.A.) W. Albert; (S.M.) P. Proskiw; (Plant Mgr.) R. Johnson. Annual Sales (D). Co. Size (C).⑤

★Almag Aluminum Ltd., 22 Finley Rd., Brampton, Ont. L6T 1A9. Tel. 416-457-9000. Fax: 416-457-9006. Branch plant, Toronto, Ont. Aluminum extrusions, mail receivers, weatherstripping, thresholds, fabricated parts, etc. Brand, "Almag".

(P.) R. M. Peacock; (S.M.) J. C. Suttie. Annual Sales (D). Co. Size (8).⑥

Almak Machine, 70 Belfield Rd., Unit 11, Rexdale, Ont. M9W 1G3. Tel. 416-241-8721. Fax: 416-241-7365. Robotic, paper processing, window cleaning and shot blasting equipment, also special fasteners. Parent company, Overholt Machine Welding Ltd., Rexdale, Ont.

(P.) Murray Overholt; (Chief Exec.) Mark Overholt. Annual Sales (8). Co. Size (A).

ALMATEx INC., P.O. Box 2274, Terminal "B", London, Ont. N6A 4E8. Tel. 519-433-6135. Telex: 064-7216. Branch office, Montreal, Que. Paints and varnish. Brand,

"Almatex". Parent company, Lilly Industrial Coatings Inc., Indianapolis, IN, U.S.A.

(P.) T. J. Wolf; (Tech.Dir.) M. Fefer; (S.T.) G. P. Graham; (Mat'ls Mgr.) D. Mines; (G.S.M.) J. G. Leon; (Prod'n Mgr.) R. Adams. Annual Sales (D). Co. Size (D).⑤

★Almet Hardware Limited, 8205 Montreal Toronto Blvd., Montreal, Que. H4X 1N1. Tel. 514-364-4211. Fax: 514-364-4912. Stamped metal hardware parts, security and decorative hardware. Brands, "Classic", "Sentinel", "Dorguard", "Almet", "Delmonte", etc.

For.Reps., England, West Africa, West Indies, Central and South America, U.S.A.

(P. & G.M.) D. Klein; (V.P.) J. Klein; (S.T.) I. Werk. Annual Sales (D). Co. Size (D).⑥

★Almetco Building Products Ltd., 620 Audley Blvd., New Westminster, B.C. V3M 5P2. Tel. 604-526-0828. Fax: 604-526-6392. Branch office, Victoria, B.C. Aluminum and vinyl windows and doors.

(P.) J. Gordon; (Exp.S.M.) D. Paterson; (S.T.) D. Munro; (Prod'n Mgr.) K. Gill; (Purch.) R. Hebden; (Tech.Mgr.) R. Stevens. Annual Sales (E). Co. Size (E).⑥

Almex Inc., C.P. 9424, Ste-Foy, Que. G1V 488. Tel. 418-831-3331. Telex: 051-3825. Plant, Bernières, Que. Extruded aluminum products with a natural or painted finish.

(G.M.) G. Olcelli; (S.M.) J.M. Laramée; (P.A.) M. Gammache; (Plant Mgr.) B. Adam. Co. Size (C).

★Almico Plastics Ltd., 60 California Ave., Brockville, Ont. K6V 6G3. Tel. 613-345-6000. Toll Free: (416, 418, 506, 514, 519, 613, 705, 807, 819, 902) 800-267-8513, (204, 306, 403, 604, 709, & U.S.A.) 800-267-0600. Fax: 613-345-6947. Acrylic whirlpools, bath tubs, spas, vanity basins, kitchen sinks, shower bases, etc. Brands, "VIP", "Chantal", "Comfort 6", "Crystal", etc.

(P.) B.R. Rousseau; (Dir.Fin.&Admin.) R. Klages; (V.P. Sales) R. Rousseau; (Nat.S.M.) H. Doré; (Mat'ls Mgr.) B. Phillips; (Plant Mgr.) I. Trower; (Adv.Promo.) Mrs. J. Rennie. Annual Sales (D). Co. Size (D).⑥

Almira Furniture Co. Ltd., 60 Queen St., Box 279, Chesley, Ont. N0G 1L0. Tel. 519-363-2609. Fax: 519-363-2717. Fine furniture in solid pine, oak and cherry.

(P.) S. West; (Cont.) Ms. E. West; (Prod'n Eng.) S. McQuigge. Annual Sales (C). Co. Size (C).

Almo-Dante Manufacturing (Canada) Ltd., 99 Chabanel W. Blvd., Montreal, Que. H2N 2G6. Tel. 514-384-3310. Fax: 514-381-6446. Telex: 05-826804. Branch office, Toronto, Ont. Plant, St. Hyacinthe, Que. Subsidiary, Lashire Mfg. Inc., Threads Apparel Int. Inc., Montreal, Que. Sport shirts, T-shirts, sweatshirts, robes. Brands, "Montego Fashions", "Lashire", etc.

(P.) M. Tauben; (V.P.) S. Tauben; (V.P.) I. Tauben; (Plant Mgr.) B. Belair. Annual Sales (D). Co. Size (D).⑤

Almonte Fire Trucks Ltd., 7 Industrial Ave., Carleton Place, Ont. K7C 3V7. Tel. 613-257-8197. Fax: 613-257-8517. Fire truck pumpers and tankers, emergency rescue vehicles.

(G.M.) C. Crozier; (Sales) B. Lowry; (Cont.) E. Holmes; (P.A.) M. Smith. Annual Sales (C). Co. Size (8).

Almore Trading & Manufacturing Company Limited, 581 Rivermede Rd., Concord, Ont. L4K 2G8. Tel. 416-669-4199. Fax: 416-669-9312.

(P.) M. Horowitz; (Off.Mgr.) Ms. C. Reeves; (V.P.) A. Smith. Annual Sales (D). Co. Size (8).⑤

Alo Canada Inc., 40 Dunlop St., Fort Erie, Ont. L2A 4H9. Tel. 416-871-3526. Fax: 416-871-2633. Subsidiary, Alo USA Inc., Sterling, KS, U.S.A. Front end loaders for attachment to tractors, backhoe attachments, hydraulic cylinders. Parent company, A8 Meditron, Umea, Sweden.

(P.) O. Astrom; (G.M.) M. H. Bender; (Mgr. Loader Sales) D. Hoover; (P.A.) B. Lichtenberger; (Mgr. Cylinder Sales) D. T. Fisher; (Cont.) J. Geddes; (Ops.Mgr.) D. Fletcher. Annual Sales (D). Co. Size (C).⑥

★Aloette Cosmetics of Canada Inc., 89 Edilcan Road, Concord, Ont. L4K 3S6. Tel. 416-738-6775. Branch offices, St. John's, Nfld., Saint John, N.B., Halifax, N.S., Montreal, Quebec, Que., Kitchener, London, Eganville, Ottawa, Niagara Falls, Burlington, Oshawa, Willowdale, Scarborough, Islington, Windsor, Ont., Winnipeg, Man., Regina, Sask., Edmonton, Calgary (2), Alta, Burnaby, Vancouver, Victoria, B.C. Plant, Barrie, Ont. Associate, Spectrum Cosmetics of Canada Inc., Mississauga, Ont. Skin care products, full range of make-up. Brand, "Aloette Cosmetics". Parent company, Aloette Cosmetics, Inc., Malvern, Pa., U.S.A.

For.Reps.: Aloette Cosmetics of Australia Ltd., Aloette Cosmetics of England, Aloette of New Zealand, Aloette Cosmetics of Puerto Rico.

(P. & S.M.) Ms. A. Goldwater; (C.F.O.) Ms. M. Goldstein. Annual Sales (E). Co. Size (A).

- ★Alomeg Products, A Division of Kearney-National (Canada) Ltd., 90 Milvan Dr., Weston, Ont. M9L 1Z6. Tel. 416-746-1336. Field coils for electrical automotive rebuilders.

(P.) A. Stein; (G.M.) A.H. Buss; (P.A.) J. Southwood; (Customer Serv.) J. Don; (Plant Mgr.) T. Hampe. Annual Sales (D). Co. Size (C).

- ★Alo Foods Inc., 1201 Fewster Dr., Mississauga, Ont. L4W 1A2. Tel. 416-624-0653. Fax: 416-624-8639. Pizza crusts and frozen pizzas. Brands, "Alo", "Halal".

(P.) D. S. Dalglish; (V.P. Purch.) Mrs. J.C. Dalglish; (Tech. Res.) A.S. Dalglish. Annual Sales (C). Co. Size (8).⑥

- ★Alpha Engineering Ltd., 1855 Welch St., North Vancouver, B.C. V7P 1B7. Tel. 604-985-4509. Fax: 604-986-8644. Associate, Discretion Drivers Ltd., Vancouver, B.C. Electronics, propulsion control for ocean engineering applications and mini-submarine.

(Mgr.) J. Orme. Annual Sales (A). Co. Size (A).⑤

- ★Alpha Free-Flow Industries Ltd., 6469 Netherhart Rd., Mississauga, Ont. L5T 1C3. Tel. 416-670-1164. Fax: 416-670-7914. Branch plant, Toronto, Ont. Heating and ventilating ductwork, and variable air volume terminals.

(P.) P. Minialoff; (G.M.) T. Pierce; (Asst. G.M.) R. Fowlston. Annual Sales (C). Co. Size (A).⑥

Alpha Graphics, 73 Laird Dr., Toronto, Ont. M4G 3T4. Tel. 416-424-2800. Fax: 416-423-4254. Photo composition and assembly, color proofing and slides, color separation, photography, transfer lettering, silk screen printing, word processing, desktop publishing. Parent company, The Laird Group Inc.

(P.) R. M. Leith; (Exec. V.P.) D. Brownlie; (V.P. Sys.) R. Leaper; (Prod'n Mgr.) T. Cannors. Annual Sales (D). Co. Size (C).⑥

Alpha Plastics Ltd., 3455 Montgomery St., Montreal, Que. H2K 2S6. Tel. 514-521-9094. Fax: 514-521-4449. Small mirrors, plastic display fixtures. Brands, "Alpha Gauge", "Vision".

(P.) C.E. Senecal; (V.P.) A. Ouellette. Annual Sales (B). Co. Size (A).⑥

Alpha Sportswear Ltd., 112 E. 6th Ave., Vancouver, B.C. V5T 1J5. Tel. 604-873-2621. Fax: 604-873-4652. Affiliate in San Francisco, CA, U.S.A. Hockey jerseys, soccer and baseball uniforms, club jackets, athletic socks. Brand, "Alpha". Parent company, Alpha Sportswear Holdings Ltd.

(P.) G. Agazarian; (Exec. Asst.) R. Ian Moodie; (Off. Mgr.) Mrs. K. Marcolis. Annual Sales (D). Co. Size (C).⑥

Alpha Technologies Ltd., 5700 Sidley St., Burnaby, B.C. V5J 5E5. Tel. 604-430-1476. Fax: 604-430-8908. Telex: 04-356760. CATV power supplies, uninterruptible power supplies for telephone key and P8X systems, computers, process control, and data transmission, industrial and commercial battery chargers, line conditioners, surge protection for broadband cable, battery eliminators, power panels, etc.

(P.) F. Kaiser; (G.M.) Miss L. Black; (S.M.) W. Jirgens; (Prod'n Mgr.) D. Brooks; (Engr'g Mgr.) A. Steinhausen. Annual Sales (D). Co. Size (C).⑥

Alpha-Vico Canada Inc., 1035 Magenta Blvd. E., Farnham, Que. J2N 1B9. Tel. 514-293-5354. Fax: 514-293-6569. Telex: 05-25898. Branch offices, Toronto, Ont., Pointe-aux-Trembles, Que., Calgary, Alta. Specialty furniture and equipment for schools, libraries, offices, hotels, restaurants, patios, convention centres, etc. Brands, "Truline", "Harvard", "Alpha", "Sico".

(P.) L. A. Berthiaume; (S.) G. Berthiaume; (V.P.) B. Guay; (V.P.) P. Berthiaume; (Reg. Mgr.) A. Ramsahai; (Cont.) M. DeLorme. Annual Sales (D). Co. Size (D).

Alpha Wall Plaques Inc., See Boiseries Alpha Inc.

- ★Alphafarm Exhibits & Design Inc., 833 Oxford St., Toronto, Ont. M8Z 5X4. Tel. 416-253-9403. Plant, Etobicoke, Ont. "Octanode" modular display panel system for trade shows, "Moboform" spaceframe system for exhibits, store fixtures or interior ceilings. "Waffleform" ceiling for architectural specifications, interior design and displays.

(P.) G. R. Weeden; (S.M.) B. Smith; (Prod. Mgr.) A.J. Amir; (Cont.) F. Joseph; (Tech. Dir.) B. Kearns; (Purch. Mgr.) K. Turton. Annual Sales (D). Co. Size (C).⑥

- ★Alphair Ventilating Systems Inc., 118 Midland St., Winnipeg, Man. R3E 2Y6. Tel. 204-775-8531. Fax: 204-786-1546. Telex: 07-57886. "Joy" blowers, ventilators, and fans, "Ultra-Span" concrete hollow core extrusion equipment.

(P.) F. W. Sellers; (V.P. & G.M.) E. Reimer; (Mgr. Acct.) Mrs. S. J. Galler; (Sales & Mktg. Mgr.) D. Gardiner; (Mfg.

Mgr.) R. Meakin; (Chief Eng.) P. W. Jackson. Annual Sales (D). Co. Size (C).

- ★Alphanuclear Co., 1125 Derry Rd. E., Mississauga, Ont. L5T 1P3. Tel. 416-564-1383. Fax: 416-564-1297. Telex: 06-968073. Radiation detection and radon progeny monitoring devices, data processing and handling equipment, data loggers. Brands, "alphaCARD", "alphaLOG-GER", "alphaDOSIMETER", "alphaSMART", "Ciras". Parent company, 609217 Ontario Inc., Toronto, Ont.

For. Reps., Tennelec GmbH, Germany; Scitec, South Africa; ETP-Oxford Pty. Ltd., Australia; Geomec, Brazil; Oyo Corp., Japan.

(G.M.) G. M. Denham. Annual Sales (8). Co. Size (A).⑥

- ★Alpina Salami Inc., 975 Berlier, Laval, Que. H7L 3V4. Tel. 514-662-1717. Fax: 514-662-1747. All types of salami, sausages, hams, bacon and other smoked meats.

(P.) P. Piacek; (Dir. Mktg.) D. Charpentier; (Prod'n Mgr.) M. Ivancic. Annual Sales (C). Co. Size (A).⑥

Alpine Graphic Productions Ltd., 82 Industry St., Toronto, Ont. M6M 4L7. Tel. 416-763-2267. Branch office, Manotick, Ont. Pressure sensitive emblems and labels in sheets or rolls on mylar, aluminum and vinyl, etc., display cards, banners, metal name plates, custom screen printing, graphic design centre, computer cutting of vinyls.

(P.) S. L. Steele; (V.P.) S. MacRitchie; (P.A.) I. MacRitchie. Annual Sales (C). Co. Size (8).⑥

Alpine Joe Sportswear Ltd., 1859 Franklin St., Vancouver, B.C. V5L 1P9. Tel. 604-251-3843. Ski, hiking, bicycle, and rugby wear. Brands, "Alpine Joe", "Cadence".

(V.P.) L. Wall. Annual Sales (C). Co. Size (B).

Alpine Shotcrete Supply Inc., 901-115 Schoolhouse, Coquitlam, B.C. V3K 4X8. Tel. 604-526-4059. Fax: 604-526-7058. Shotcrete equipment and grout pumps.

(P.) W. Kelly. Annual Sales (8). Co. Size (A).⑥

Alpine Sports Inc., See Sports Alpine Inc.

Alpine Springs Bottled Waters Inc., R.R. #1, Thornton, Ont. L0L 2N0. Tel. 705-436-2102. Fax: 705-436-2732. Plant, 400 Ind'l Pk., Thornton, Ont. Subsidiary, Water Man Services Inc. "Alpine Springs" bottled water and bulk water transport.

(P.) I. Anderson; (Compt.) H. Simmons; (Prod'n Mgr.) F. Anderson; (Tech. Mgr.) D. Richardson. Annual Sales (B). Co. Size (A).⑥

Alrick Publishing, 2 Towers St., P.O. Box 188, Sault Ste. Marie, Ont. P6A 5L6. Tel. 705-949-6111. Fax: 705-942-8596. "Sault Ste. Marie This Week" weekly community newspaper. Parent company, Sterling Newspapers Ltd., Vancouver, B.C.

(Publisher) R. Muncaster; (Bookkeeper) Ms. P. Monteith; (Prod'n Mgr.) W. McCuaig. Annual Sales (C). Co. Size (B).

- ★Al's Welding & Electric Ltd., 80x 40, Railway Ave., Muenster, Sask. S0K 2Y0. Tel. 306-682-2551. Fax: 306-682-2024. Hydraulic cylinders, electrical bus bars and enclosures, custom machine parts, custom fabricating and complete roll-threading services, pole line hardware.

(P.) J. Fahrenschoen; (S.M.) G. Fahrenschoen. Annual Sales (B). Co. Size (A).⑥

- ★Alsask Processors Co. Ltd., 5918-129 Ave., P.O. Box 6027, Station "C", Edmonton, Alta. T5H 4K5. Tel. 403-476-1366. Fax: 403-475-5414. Telex: 037-2209. Branch offices, North Battleford, Yorkton, Sask., Kamloops, B.C. Fresh and frozen edible horse meat and by-products. Brand, "Alsask". Parent company, Nippon Meat Packers Canada Inc.

For. Reps., Jemmely S.A., Switzerland; N.V. Velda, Frigo, S.A. Belgium; Uhlen & Nord, Johanneseshov, Sweden; Goudsmit Meat Trading B.V., Holland; Nisscho Iwai and Nozaki & Co. Ltd., Tokyo, Japan; Debeaux, Paris, France; Nabi Carni, Milan and Toninini, Rome, Italy.

(P. & G.M.) A. Bernard; (V.P. & Prod'n Mgr.) B. Ratcliffe; (Compt.) A. C. Stelter; (Livestock P.A.) W. Jackson. Annual Sales (D). Co. Size (C).⑥

- ★Altank Industries Ltd., 9815 - 48th St. S.E., P.O. Box 234, Stn. T, Calgary, Alta. T2H 2G8. Tel. 403-279-2926. Fax: 403-279-6788. Associates, Alberta Cryogenics Ltd., Envirowest Industries Ltd., Altank International Inc. Transportation vessels and equipment, storage tanks, refinery vessels, process equipment. Brands, "Altank", "Envirowest". Parent company, Optimax Industries Ltd.

For. Rep., Altank International Inc.

(P.) R.E. Reid; (V.P. Fin.) J. Simms; (S.M.) A.W. Hal-dane. Annual Sales (D). Co. Size (C).⑥

- ★Altech Engineering Co., Division of Aldanhein Ltd., 1230 Matheson Blvd., Mississauga, Ont. L4W 1R2. Tel. 416-625-3737. Fax: 416-625-5537. Tool and machine shop, hydraulic presses, special machines.

(P.) H. Tiedge; (V.P. Engr'g) A. Tiedge; (V.P. Mfg.) H. Witzel. Annual Sales (D). Co. Size (8).⑤

Altech Plastics, 182 Wellington St.W., Bowmanville, Ont. L1C 1W3. Tel. 416-623-1880. Fax: 416-623-6044. Associate, Alvac Limited, Bowmanville, Ont. Kitty litter trays, garden and planter trays, dunnage, blisters, heat sealing, packaging. Parent company, Cosmos Chemical Co. Ltd.

(P.) D. Carew. Annual Sales (C). Co. Size (A).⑥

Altemp Sensors Inc., 9245 - 34A Ave., Edmonton, Alta. T6E 5T6. Tel. 403-463-7035. Fax: 403-462-0017. Thermocouples, resistance temperature detectors and thermowells.

(G.M.) D. Wannamaker; (Mgr.) P. Poehman. Annual Sales (C). Co. Size (8).⑥

Altex Heat Exchanger Ltd., 6831 - 42nd St., Edmonton, Alta. T6B 2X1. Tel. 403-468-6862. Fax: 403-465-7443. Associates, Gimtex Petrochemical Maintenance Corp, Alberta Custom Pipe Bending & Mfg. Ltd. Replacement heat exchangers and aerial coolers.

(Chief Exec.) D. O'Dowd; (Purch. Mgr.) K. Niemann; (Fin.) Ms. I. King. Annual Sales (C). Co. Size (A).⑤

- ★Altra Marine Products Inc., 65 rue St-Henri, Princeville, Que. G0P 1E0. Tel. 819-364-5581. Fax: 819-364-3136. Telex: 05-838502. Aluminum fishing boats and runabouts. Brands, "Princcraft", "Springbok".

(P. & G.M.) M. Dubois; (V.P. & Prod'n Mgr.) J. De-neault; (Cont.) H. Proulx. Annual Sales (D). Co. Size (D).⑤

Altra Steel (1985) Ltd., 1388 Waller Ave., Winnipeg, Man. R3T 1P9. Tel. 204-284-4424. Material handling equipment, dock levellers and yard ramps, grab bars, warehouse trucks, structural and miscellaneous metal, feed and seed plant equipment, structural steel, custom erection.

(P. & G.M.) M. Kelm; (S.) H.J. Giesbrecht. Co. Size (A).

Altrim Inc., 450 Beaumont Ave., Montreal, Que. H3N 1T7. Tel. 514-273-8896. Fax: 514-270-8161. Telex: 05-825530. Subsidiaries, Atlantic Pad, Dominion Binding, Narofab, Textile Bindings, Montreal, Que. Bias or straight bindings, burlap, canvas, interlinings, shoulder pads, cloak and lampshade trimmings, cloth diapers and accessories.

(P.) W. Berman; (Purch.) R. Weisz. Co. Size (N/R).⑤

Alttype Heat Treat Industries Limited, 3246 Wharton Way, Mississauga, Ont. L4X 2C1. Tel. 416-625-1212. Toll Free: 800-268-2011. Fax: 416-629-4859. Metal heat treating.

(P.) G. Kodama; (G.M.) M. Hasnat. Annual Sales (C). Co. Size (A).

- ★Alubec Industries Inc., 417 Place de Louvain, Montreal, Que. H2N 1A1. Tel. 514-381-7696. Fax: 514-381-3189. Laminate foil to paper and paperboard for transformation into fancy labels and cartons.

(P.) R. Goldman; (V.P. Mfg.) C.E. Weightman; (G.M.) W.H. Petrie. Annual Sales (D). Co. Size (8).⑥

Aluglaze Mfg. Ltd., 6155 Ordan Dr., Mississauga, Ont. L5T 2E2. Tel. 416-670-2707. Toll Free: 800-668-5439. Fax: 416-670-3063. Associate, George Kent Building Products Limited. Aluminum doors, windows and enclosures, also vinyl windows. Parent company, George Kent Holdings Limited.

(P. & G.M.) G. Kent; (V.P.) J. Kent. Annual Sales (C). Co. Size (8).⑤

★Aluma Systems Corp., 4810 Dufferin St., Downsview, Ont. M3H 5S8. Tel. 416-665-7222. Fax: 416-665-5934. Branch offices, St. John's Nfld., Dartmouth, N.S., Saint John, N.B., Quebec City, Montreal, Que., Concord, Toronto, Weston, Ottawa, Stoney Creek, London, Sarnia, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Fort McMurray, Alta., Burnaby, B.C., and offices across the U.S.A. Plants, Converse, Houston, TX, Long Beach, CA, U.S.A. Associates, Aluma Systems (U.K.) Ltd., Slough, England; Nikkei Aluma Systems Co. Ltd., Tokyo, Japan; Aluma Systems Formas E. Escoramentos Ltda., Rio de Janeiro, Brazil; Intaco-Aluma, Puerto Rico; UMACS of Canada Inc., The Burke Company, San Mateo, CA, The Shepler Equipment Co., Houston, TX, U.S.A. Aluminum concrete forming, concrete chemicals and accessories, steel scaffolding and shoring systems. Brands, "Aluma-Systems", "Aluma Beam", "Hi-Load", "Burke" etc. Parent company, Tridel Enterprise Inc.

For. Reps.: Norway, Sweden, Finland, Denmark, The Netherlands, Venezuela, Egypt, Italy, Lebanon, Switzerland, France, Malaysia, Oman, Panama, Hong Kong, Singapore, Mexico.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- (P.) L. Barry Thomson; (Sr.V.P.) E. Spurrell; (Sr. V.P.Mktg.Serv.) J. M. Warnock; (V.P.Fin.) T. Bond; (Mgr. Adv.) G. Drummond. Annual Sales (G). Co. Size (G).®
- ★**Alumabrite Anodizing Limited**, 20 Milburn Rd., Hamilton, Ont. LBE 3L9. Tel. 416-561-7773. Fax: 416-561-7774. Plants, 20 & 30 Milburn Rd., Hamilton, Ont. Decorative aluminum trims for the appliance industry, also anodizing of aluminum and painting facilities for automotive trims and picture frames.
(C.E.O.) T. Mantini; (P.) M. Petritz; (S.M.) B. Riehl; (P.A.) M. Morgason; (Plant Mgr.) H. J. Kleiner. Annual Sales (D). Co. Size (C).®
- Alumaloy Castings Limited**, 424 Birchmount Rd., Scarborough, Ont. M1K 1M6. Tel. 416-690-0673. Fax: 416-690-1657. Aluminum sand and permanent mould castings.
(G.M.) S. Stabellini. Annual Sales (B). Co. Size (A).
- Alumavent Industries Ltd.**, 9 Keefer Rd., St. Catharines, Ont. L2M 6K4. Tel. 416-937-3911. Fax: 416-937-5B65. Aluminum louvers, backdraft dampers and ventilation equipment.
(P.) D. Weeks; (Mgr.) R. Weeks. Annual Sales (B). Co. Size (A).®
- †**Alumet Mfg., Inc.**, 2660 Barnet Hwy., Coquitlam, B.C. V3B 1B7. Tel. 604-464-5451. Toll Free: 800-663-1130. Fax: 604-464-5493. Associate, Alumet Mfg. Inc., Marysville, Wa., U.S.A. Aluminum window screen components, air spacers, clip-in glazing beads (insulating window spacers), trailer mouldings, stampings, plastic injection molded parts, extrusion molding, tool and die making, and aircraft mouldings.
For Rep., Marysville, WA, U.S.A.
(P.) W. Harvey Peterson; (Prod'n Supv'r) P. Patrick; (Plant Mgr.) L. Peterson. Annual Sales (D). Co. Size (B).®
- ★**Alumi-Bunk Corporation**, P.O. Box 130, Dundalk, Ont. N0C 1B0. Tel. 519-923-2016. Fax: 519-923-2672. Sleeper bunks for trucks, dump bodies and trailers, service bodies, tool boxes.
(P.) S.C. Jain; (G.M.) E. Jain. Co. Size (B).
- Alumicor Limited**, 33 Racine Rd., Rexdale, Ont. M9W 2Z4. Tel. 416-745-4222. Fax: 416-745-7759. Branch plants, Halifax, N.S., Agincourt, Ont., Winnipeg, Man. Aluminum doors, windows, architectural insulated panels, doors, replacement entrances, etc. Brands, "Canadiana", "Whisper Glide", "De Vac", "Insulframe", etc.
(P.) L. Georgiou; (V.P.Dealer Prod.Div.) D.B. Henderson; (Oper.Mgr.Window Div.) A. Chrysafis; (Br.Plant Mgr.Winnipeg) K. Rowson; (Br.Plant Mgr.Halifax) R. Thomas; (V.P. Sales, Window Div.) G. Casselman. Annual Sales (D). Co. Size (D).
- †**AluminArt Products Ltd.**, 1 Summerlea Rd., Bramalea, Ont. L6T 4V2. Tel. 416-277-9465. Telex: 06-961150. Branch offices and distribution centres, Moncton, N.B., Calgary, Alta. Plant, Bramalea, Ont. Subsidiary, Alumi-Tech, Rexdale, Ont. Aluminum storm doors and windows, patio doors and replacement/prime windows.
(P.) L. Marzari; (G.M.) J. Dorsay; (S.M.) L. Pynn; (V.P.Fin. & Cont.) E. Tay; (Plant Mgr.) S. Caccamo. Annual Sales (D). Co. Size (E).
- ★**Aluminerie de Bécancour Inc.**, 2000 rue Mansfield, Bureau 1710, Montreal, Que. H3A 3A5. Tel. 514-2B2-2057. Fax: 514-2B6-9299. Telex: 055-62479. Plant, Bécancour, Que. Primary aluminum.
(P. & C.E.O.) P. Bourgeois; (Sr.V.P.) C.L. VanHoutte; (Plant Mgr.) G. Lavigne; (Dir.Fin.) S. Huot; (Purch.Mgr.) S. Garinon. Annual Sales (F). Co. Size (F).®
- ★**Aluminex Extrusions Limited**, 140 Glacier St., Coquitlam, B.C. V3K 5Z7. Tel. 604-941-6060. Fax: 604-941-70B1. Branch offices, Saskatoon, Sask., Edmonton, Calgary, Alta. Plants, Edmonton, Calgary, Alta. Aluminum doors, also glazing systems.
(C.E.O.) B. Cameron; (Dir.) D. Lyle; (Dir.) Ms. B. Leger. Annual Sales (D). Co. Size (C).®
- Aluminium Carrier & Bisson Inc.**, 1401 Bellevue, St-Lambert, Que. G0S 2W0. Tel. 418-889-971B. Fax: 418-BB9-B169. "Alumi Pro" and "Vinyl Pro" aluminum siding products for housing and accessories. Parent company, 2M Metal Ltée.
(P.) G. Bisson; (S.T. & G.M.) G. Carrier; (V.P.) M. Marcoux; (Acct.) L. Lauzon; (Dir.Prod'n) J. Morin; (Dir. Purch.) Ms. N. Bolduc. Annual Sales (D). Co. Size (C).
- Aluminum Dufresne Inc.**, 700 rue Notre Dame, St-Narcisse, Que. G0X 2Y0. Tel. 418-328-3616. Toll Free: 800-463-3B36. Fax: 418-328-3299. Outdoor signalisation: traffic, industrial, sport and transport signs.
(Admin. & S.) Ms. R. Levasseur; (Dir.Prod'n) B. Doucet. Annual Sales (C). Co. Size (B).®
- ★**Aluminum Mold & Pattern Inc.**, 50 Irondale Dr., North York, Ont. M9L 1R8. Tel. 416-749-3000. Fax: 416-749-4701. Models, master patterns, blow and R.I.M. molds, vacuum forming molds, fixtures, jigs, prototype tooling.
(P.) H. Torosian; (Plant Mgr.) T. Zaharia. Annual Sales (C). Co. Size (C).®
- Aluminum Reduction Company**, 31 Freshway Dr., Concord, Ont. L4K 1R9. Tel. 416-669-2347. Fax: 416-669-9946. Telex: 06-9646B7. Aluminum alloy ingots. Brands, "Arcometal".
(G.M.) R. Jolivet. Annual Sales (E). Co. Size (C).®
- Aluminum Star Products Limited**, 175 College St. W., P.O. Box 214, Belleville, Ont. KBN 5A2. Tel. 613-962-B631. Fax: 613-962-9007. Aluminum, bronze, brass, plastic and wood letters for signs, plaques, coats of arms, logos, crests, insignia and all architectural signage.
(P.) Z. Kvarda. Annual Sales (C). Co. Size (B).®
- Aluminum & Glass Mart Ltd.**, 778 Supertest Rd., Downsview, Ont. M3J 2M5. Tel. 416-661-5535. Fax: 416-661-B107. Storm, patio and glass sliding doors, aluminum windows, shower and tub enclosures.
(P.) H. Zippan. Annual Sales (C). Co. Size (A).®
- Alva Fashions Inc.**, 5455 ave. de Gaspé, Montreal, Que. H2T 3B3. Tel. 514-273-3669. Ladies' blouses, skirts, pant suits, etc. Co. Size (C).
- Alvac Limited**, 1B2 Wellington St.W., Bowmanville, Ont. L1C 1W3. Tel. 416-623-1B80. Fax: 416-623-6044. Associate, Altech Plastics Div. of Cosmos Chemical Co. Ltd., Bowmanville, Ont. Car top carriers, computer covers, skids, louvers, tubs, medallions, special trays, etc.
(P. & G.M.) D. Carew. Annual Sales (C). Co. Size (B).®
- ★**Alvis Marine Ltd.**, 104-B0 Orwell St., North Vancouver, B.C. V7J 3R5. Tel. 604-9B5-3905. Fax: 604-9B5-4552. Sailing dinghies and yachts. Brands, "Tasar", "Optimist", "Evetts", "Pirate", "Exocet".
(P.) J. Evetts. Annual Sales (B). Co. Size (A).®
- †**Alvo Industries Ltd.**, 241 Clarence St., Brampton, Ont. L6W 4P2. Tel. 416-459-2B88. Fax: 416-459-B6B2. Custom moulded products for the automotive, industrial, commercial and retail markets, also mould making. Brand, "Alvo".
(P.) A. Chelak; (Cont.) J. Constantino. Annual Sales (D). Co. Size (C).®
- †**Amador Hydraulic Services Ltd.**, 33 Selby Rd., Brampton, Ont. L6W 1K5. Tel. 416-457-2631. Fax: 416-457-2633. Vehicle mounted aerial devices, high lift platforms for mining and aircraft maintenance, aircraft de-icers, aerial platforms for fire vehicles and fireboats, also specialized hydraulic equipment, vehicle mounted heavy duty aerial devices, with material handling capabilities for hydro and utility companies.
(P.) J. H. Amador; (Mgr.) H. Worsdall; (Off.Mgr.) Ms. J. Rochon; (Plant Mgr.) J. Floro. Annual Sales (C). Co. Size (B).®
- Amalgamated Beverages Ltd.**, 2920-9 Ave. N., Lethbridge, Alta. T1H 5E4. Tel. 403-32B-BB91. Fax: 403-32B-8490. Branch offices, Medicine Hat, Alta., Cranbrook, Creston, Golden, B.C. Authorized bottlers of "Coca-Cola", "Diet Coke", "A & W", "Minute Maid" and "Canada Dry".
(P.) Mrs. S.I. Jordan; (G.M.) W. Jordan; (Prod'n Mgr.) A. Sanheim; (G.S.M.) B. Orich; (Compt.) S. Campbell. Annual Sales (D). Co. Size (D).®
- Amalgamated Dairies Limited**, 79 Water St., Summerside, P.E.I. C1N 1A6. Tel. 902-436-2274. Fax: 902-436-7609. Branch offices, Alberton, Wilmet, P.E.I. Plants, O'Leary, Crapaud, St. Eleanors, West Royalty, P.E.I. Associates, Maple Leaf Dairy (1986) Limited, Garden City Dairy. "Crapaud" butter, cheese, "Olympia" ice cream, concentrated whole milk, "Garden City" and "Maple Leaf" fluid milk products.
(G.M.) H.J. Corbett; (Plant Supt. & S.M.) G. Grady; (S.T.) J. Bradley. Annual Sales (E). Co. Size (D).®
- ★**Amalgamated Industries Ltd.**, B Academy Lane, Knowlton, Que. JOE 1V0. Tel. 514-243-5B59. Fax: 514-243-0067. Plant, Academy Lane, Knowlton, Que. Contract packaging for beauty and pharmaceutical industry. Brands, "Conquest", "Beau Jour", "Can-Am", "Eur-Am".
(P.) P. R. Thornton; (V.P.) D. Thornton. Annual Sales (A). Co. Size (A).®
- Amara Company Ltd.**, The, Baltimore, Ont. K0K 1C0. Tel. 416-372-9196. Fax: 416-372-4B40. Machinery.
(P.) J.L. Agnew. Annual Sales (B). Co. Size (A).®
- Ambassador Furniture Limited**, 360 Princess St., Winnipeg, Man. R3B 1M6. Tel. 204-942-0127. Fax: 204-947-5377. Kitchen dinette furniture.
(P.) K. Turner; (S.M.) M. Hiebert; (Cont.) K. J. Nancoo. Annual Sales (C). Co. Size (B).®
- ★**Amber Electro Design Inc.**, 3391 Griffith St., St-Laurent, Que. H4T 1W5. Tel. 514-735-4105. Toll Free: (U.S.A.) 800-361-3697. Fax: 514-340-146B. Telex: 05-B27598. Audio test and measurement equipment.
(P.) W. Jones; (Ops.Mgr.) J. Lagace. Annual Sales (C). Co. Size (B).®
- Amberine Products Limited**, 1180 Glen Dr., Vancouver, B.C. V6A 3M6. Tel. 604-254-1366. Fax: 604-254-B661. Branch offices, Victoria, Nanaimo, Kelowna, Quesnell, B.C. Associates, Canadian Sanitation Group, Bird Chemical. Detergents, liquid soaps, floor polishes and waxes, cleaners and disinfectants. Brands, "Amberine", "Bactrex", "Supernatural". Parent company, Lawrason's Chemical's, London, Ont.
(G.M.) J. Watt. Annual Sales (C). Co. Size (A).®
- Ambertex Inc.**, 60 Copernicus Blvd., Brantford, Ont. N3P 1K5. Tel. 519-753-2647. Textured nylon and polyester.
(G.M.) J. B. Kennedy; (Plant Mgr.) Mrs. G. A. Preston. Annual Sales (C). Co. Size (B).®
- Ambico Limited/Ltée.**, 1120 Cummings Ave., Ottawa, Ont. K1J 7R8. Tel. 613-746-4663. Fax: 613-746-4721. Associate, Manis Metal Mfg. Ltd., Ottawa, Ont. Overhead, hollow metal, rolling steel and fire doors and frames, toilet partitions, sound retardant and bullet proof doors.
(P.) J. N. Shinder; (V.P.) J. Silverman; (Mgr.) I. Shinder. Annual Sales (D). Co. Size (C).®
- Ambridge & Thompson (19B7) Inc.**, 80 Adrien Robert St., Hull, Que. JBY 3S2. Tel. B19-770-6060. Fax: B19-770-0036. Subsidiary, Uniform Sportswear, Hull, Que. "Musk Ox" outdoor clothing, "Uniform" club and award jackets, "Edward Harrison" and "White Powder" ski clothing.
(P.) A.B. Chamberlin; (V.P.) A. Marcantonio; (Mgr.) E.H. Ambridge. Annual Sales (C). Co. Size (B).
- Ambucraft Services Ltd.**, 11713 - 170 St., Edmonton, Alta. T5M 3W7. Tel. 403-451-9040. Toll Free: 800-661-7929. Fax: 403-454-0301. Low-top and high-top van ambulances, modular ambulance and custom ambulance conversion.
(G.M.) T. Morrow; (Fin.Mgr.) Miss D. Cameron. Annual Sales (C). Co. Size (A).®
- Amcan Castings Limited**, P.O. Box 446, Stn.B, 10 Hillyard St., Hamilton, Ont. LBL 7X3. Tel. 416-527-917B. Fax: 416-527-9150. Die castings. Trade mark, large capital A with a small c on right hand side.
(P. & G.M.) A. R. Davis; (S.M.) A. Borsato; (Cont.) G. Trigiani; (V.P.Ops.) R. Ross; (Exec.S.) N. Fischer. Annual Sales (E). Co. Size (D).®
- Amco Products Division of Centrac Industries Limited**, 2650 St. Clair Ave. W., Toronto, Ont. M6N 1M2. Tel. 416-763-4551. Fax: 416-763-5373. Chrome tables, stools, hat and garment display racks, geriatric and commode chairs, table bases, store fixtures, etc. Brand, "Amco". Parent company, Central Industries Limited.
(P.) J. Indig; (S.M.) R. Oldfield; (V.P.) S. Frank; (Compt.) P.M. Grosbein. Annual Sales (C). Co. Size (D).®
- ★**Amdahl Communications Inc.**, 2330 Millrace Crt., Mississauga, Ont. L5N 1W2. Tel. 416-B21-9900. Fax: 416-826-574B. Computer communication systems, digital multiplexers, packet switches, protocol converters, and modems. Brand, "Amdahl". Parent company, Amdahl Corporation, Sunnyvale, CA, U.S.A.
(P.) S. H. Ezekiel; (V.P.Sales) B. Stoneman; (V.P.Mfg.) W. Haussler; (V.P.Fin.) D. R. Ing. Annual Sales (E). Co. Size (E).®
- Aménagement Exposition TCD Inc.**, 605 Deslauriers, St-Laurent, Que. H4N 1W8. Tel. 514-335-0B20. Fax: 514-745-3454. Custom and modular stands and exhibit booths. Brands, "Variation", "Varium", "Variex".
(P.) G. Lefresne; (V.P.) A. Choquet; (S.T.) G. Choquet; (Buyer) A. Torossian; (Co-ord.) S. Gingras. Annual Sales (C). Co. Size (B).
- ★**Amenities International Inc.**, 1635 Sismet Rd., Unit 24, Mississauga, Ont. L4W 1W5. Tel. 416-625-7563. Fax: 416-625-6160. "Auberge" bar soap, bottled shampoos, conditioners, and lotions, shower caps and sewing kits for hotels.
(P.) L. Cechet; (Exec.V.P.) D. Gangbar; (V.P.Ops.) K. Storer; (Fin.) J. Cechet. Annual Sales (C). Co. Size (B).
- ★**Amerace Ltd.**, 10 Esna Park Dr., Markham, Ont. L3R 1E1. Tel. 416-475-6000. Fax: 416-475-B626. Associates, Amerace Limited, Newbury, England. Airport transformers and cable connectors. Brand, "Elastimold". Parent company, Amerace Corp., NJ, U.S.A.
For. Reps.: Tolley & Son, New Zealand; NHP Electrical Engr., Australia.

- (P.) W. G. Cook. Annual Sales (D). Co. Size (C).®
- ★American Biltrite (Canada) Ltd., 200 Bank St., P.O. Box 310, Sherbrooke, Que. J1H 5J1. Tel. 819-566-6660. Fax: 819-821-2624. Telex: 05-B36122. Branch offices, Rexdale, Ont., Vancouver, B.C., Showroom, Montreal, Que. "Amtico" rubber studded tile, vinyl and dura vinyl tile, rubber cove base, rubber reinforced matting, sport surface, industrial sheeting, conveyor belting, rubber soles, heels and slabs, truck flaps, bumpers, car and camper flap sheets, "Nuron Crepe" adhesives, custom rubber mixing, "Magix" dye's and shoe care products, "Meltonion" shoe creams and shoe care products, "Topy" shoe repair products. Parent company, American Biltrite Inc., Wellesley Hills, MA, U.S.A.
- (V.P. & G.M.) R. R. Miquelon; (V.P.Fin.) R. P. Vachon; (P.A.) D. Dubois; (V.P.Sales & Mktg.) M. Grandbus; (V.P.Ops.) B. Tate. Annual Sales (E). Co. Size (E).®
- American Brass & Aluminum Foundry Limited, 12520-123 St., P.O. Box 352B, Station "D", Edmonton, Alta. T5L 4J3. Tel. 403-455-6661. Fax: 403-451-35BB. All types of non-ferrous castings. Brand, "Ambra".
- (P.) W. Sych; (P.A. & Plant Mgr.) H. Barth. Annual Sales (B). Co. Size (A).
- †American Fabricators Ltd., 1421 E. Pender St., Vancouver, B.C. V5L 1V7. Tel. 604-253-8277. Fax: 604-253-4715. Pool and gym floor covers, tarpaulins, vinyl banner blanks, tents, tree planting bags, heavy duty custom and scaling bags, barge diapers, industrial pond and fish farming tank liners, etc. Brands, "Flo Foam", "Duo Kote", "Vitex", "Silvertarp", etc.
- (P.) J. Kline; (G.M. & S.M.) R. Gion; (Plant Mgr.) T. Ross. Annual Sales (B). Co. Size (A).®
- American Iron & Metal (1969) Inc., See La Compagnie Americaine de Fer & Métaux (1969) Inc.
- ★American Metal Spinning Ltd., 4460 ave des Industries, St. Vincent de Paul, Laval, Que. H7C 1A2. Tel. 514-322-1510. Toll Free: 800-363-B221. Fax: 514-661-0617. Spinning of products from aluminum, steel and non-ferrous metal alloys, also satellite antenna dishes, central vacuum systems.
- (P.) D. Dunn; (V.P.) D. Dunn, Jr.; (G.M.) R. Raux. Annual Sales (C). Co. Size (B).
- ★American-Standard, Division of Wabco-Standard Trane Inc., 80 Ward St., Toronto, Ont. M6H 4A7. Tel. 416-536-107B. Fax: 416-538-3179. Branch sales offices, Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Burnaby, B.C. Plants, 800 Lansdowne Avenue, Toronto, Cambridge, Ont. Plumbing products including vitreous china and brass plumbing fittings, plastic, enamel steel and stainless steel plumbing fixtures. Parent company, American Standard Inc., New York, NY, U.S.A.
- For.Rep., American Standard Inc., International and Export Group, Piscataway, NJ, U.S.A.
- (P. & G.M.) N. D. Livingstone; (V.P.Fin.) R. Benn; (V.P.Steel & Acrylic Ops.) J. C. Perantoni; (V.P.Ceramic Ops.) R. P. Eaboni; (V.P.Sales) R. Killoran; (V.P.Mktg. & Prod.Dev.) L. Nordell. Annual Sales (F). Co. Size (F).®
- ★American Wood Treaters, 33610 E. Broadway Ave., Mission, B.C. V2V 4M4. Tel. 604-853-4851. Plants, Abbotsford, B.C., Sumas, Wa., U.S.A. Subsidiary, Blue Mountain Log Sales. Shakes and shingles. Parent company, Green River Log Sales.
- For.Rep., American Pacific, Portland, Ore., U.S.A.
- (P.) L. Clarke; (S.M.) G. Feather; (Plant Mgr.) R. Saari. Annual Sales (E). Co. Size (F).®
- Amerimark Corporation, 305 Patillo Rd., P.O. Box 3250, Tecumseh, Ont., NBN 2M4. Tel. 519-727-6640. Fax: 519-727-5773. Corrosion resistant coatings, metal stampings and assemblies, plastisol and rubber coated stampings.
- (G.M.) Y. Senecal. Annual Sales (B). Co. Size (A).
- ★Amerock Company, 27B Cook St., P.O. Box 1000, Meaford, Ont. N0H 1Y0. Tel. 519-538-2200. Fax: 519-538-4323. Sales offices, Moncton, N.B., Quebec, Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Cabinet hardware, decorative bath hardware, decorative electrical switchplates. Brands, "Amerock", "Banner", "Jaybee". Parent company, Newell Industries Canada Inc., Toronto, Ont.
- (P. & G.M.) B. A.W. Blacklock; (Cont.) B. Faux; A(Ops. Mgr.) H. A.A. Janssen; (S.M.) Ms. L. Burch; (P.A.) R. Schultz; (Pers.Mgr.) Ms. L. Clock; (Mdse.Mgr.) M. Donnelly. Annual Sales (E). Co. Size (E).®
- ★AMERTEK INC., 873 Devonshire Ave., P.O. Box 865, Woodstock, Ont. N4S 8A3. Tel. 519-539-7475. Fax: 519-539-7613. Transport equipment, refuse handling equipment airport rescue fire fighting, municipal fire apparatus. Brands, "Shu-Pak", "Lite-Way".
- (P.) M. R. Potter; (V.P.Fin.) W. R. Schultz; (V.P.Prod. Design & Dev.) W. C. McNeilly; (S.M.Spec.Vehicle Div.) K. G. Hooton; (S.M.Transp.Equip.Div.) R. Murphy; ((Plant Mgr.) L. Brush. Annual Sales (E). Co. Size (D).®
- Amesco Ltd., R.R.#2, Roachville Rd., Sussex, N.B. E0E 1P0. Tel. 506-433-5227. Associates, Atlantic Jack Repair Ltd., Pivot Industrial Equipment Ltd. Hydraulic systems and components.
- (P.) R. Estabrooks; (Compt.) D.S. Wadman; (Shop Foreman) L. Daigle. Annual Sales (C). Co. Size (B).®
- AMETEK (CANADA) INC., PANALARM DIVISION, 3085 Lenworth Dr., Mississauga, Ont. L4X 2G4. Tel. 416-625-1790. Fax: 416-625-0482. Associate, Scama Ltd., Suffolk, England. Annunciators and monitors, event recorders. Brands, "Panalarm", "Panafox", "Panatrip", etc. Parent company, Ametek Inc., Panalarm Division, Skokie, IL, U.S.A.
- (P. & G.M.) W.J. Erskine; (Prod'n Mgr.) J. McGeachin; (Contractor) T.A. Kidd. Annual Sales (C). Co. Size (B).®
- Ameublement El Ran Ltée., See El Ran Furniture Ltd.
- Ameublement Proulx, (1988) Inc., 10442 Armand Lavergne, Montreal, Que. H1H 3N4. Tel. 514-322-8010. Fax: 514-322-4625. Chairs, stools, tables and restaurant booths.
- (Dir.) J. Guenette. Annual Sales (C). Co. Size (A).®
- Amherst Aerospace Inc., 10 Lusby St., Armdale, N.S. B4H 3Y7. Tel. 902-667-3315. Fax: 902-667-1047. Telex: 014-228B. Plants, Aircraft Division, Amherst, N.S., Enterprise Fawcett Inc., Sackville, N.B. Associate, Enterprise Fawcett Inc. Stoves, ranges and aircraft components, etc. Brand, "Fawcett" ranges, heaters, furnaces. Parent company, VGM Capital, Armdale, N.S.
- (Chmn.) B. Flemming; (P. & C.E.O.) D.S. Rankin; A; (C.F.O.) D.W. Banks; (G.M.Aircraft Div.) K.O. Crocket; A; (Asst. to P.) G.B. Wilson. Annual Sales (D). Co. Size (E).
- Amherst Industrial Machining & Mechanical Ltd., 2 Tantram Crt., Amherst, N.S. B4H 4E1. Tel. 902-667-7997. Industrial and marine drive shafts, hydraulic system components, trailers to customer specifications, protective racks and screens, industrial machine parts.
- (P.) R. E. Fawthrop. Annual Sales (A). Co. Size (A).®
- Amherst Industries Inc., P.O. Box 110, R.R.#1, Cookstown, Ont. L0L 1L0. Tel. 705-458-1112. Toll Free: 800-461-543B. Fax: 705-458-110B. Branch offices, Amherst, N.S. Cap-de-la-Madeleine, Que., Barrie, Ont. Branch plants, Yarmouth, N.S., St-Henri, Que. Associates, Prestofix Inc, Amherst Doors and Mouldings Ltd.. Wood mouldings and prefinished vinyl wrapped mouldings, interior slab door and bifolds. Parent company, Aqua Gem Investments Ltd.
- (Chmn.) J.C. Finnen; (P.) C.L. Stovold; (V.P.) J.E. Stovold; (V.P.) R.L. McQuay; (S.M.) D. Gentner. Annual Sales (E). Co. Size (D).®
- Amherst Quarries (1969) Ltd., Simcoe St., P.O. Box 26, Amherstburg, Ont. N9V 2Z2. Tel. 519-736-2136. Fax: 519-736-6112. Crushed stone.
- (P.) W. Smith; (Off.Mgr.) Miss J. Campbell. Annual Sales (C). Co. Size (B).
- ★Amhil Enterprises Ltd., 5339 Maingate Dr., Mississauga, Ont. L4W 1G6. Tel. 416-625-4430. Fax: 416-625-0301. Plants, 5349 and 5359 Maingate Dr., Mississauga, Ont. Disposable plastic lids for hot and cold drinks.
- (P.) B. Gaudelius; (S.T.) H. Van Melle; (G.M.) F. C. de Lint. Annual Sales (D). Co. Size (C).®
- Amico Corporation, B-30 Mural St., Richmond Hill, Ont. L4B 1B5. Tel. 416-764-0800. Fax: 416-764-0B62. Electronic level and ph measuring control systems, control valves, etc. Brand, "Amico Controls".
- (P.) A. Sinyor; (S.M.) M. Kellen; (Plant Mgr.) S. Jafs. Annual Sales (C). Co. Size (A).®
- Amitex Manufacturing Co., 26 Edystone Ave., Downsview, Ont. M3N 1H4. Tel. 416-746-6516. Jogging suits, shorts, t-shirts, golf and rugby shirts. Brand, "Amitex".
- (Partner) G. Jamwadas; (G.M.) A. Jamwadas. Annual Sales (B). Co. Size (A).®
- Amjay Ropes and Twines Limited, 90 Wings Rd., Woodbridge, Ont. L4L 6A9. Tel. 416-856-5722. Toll Free: 800-668-5104. Fax: 416-856-5912. Telex: 061-81230. Plant, Brantford, Ont. "Amjay" braided ropes.
- (G.M.) M. Cole. Annual Sales (D). Co. Size (A).®
- ★Amoco Canada Petroleum Company Ltd., [Compagnie des Pétroles Amoco Canada Ltée.], 240 - 4th Ave. S.W., P.O. Box 200, Calgary, Alta. T2P 2H8. Tel. 403-233-1313. Fax: 403-233-5610. Telex: 038-21833. Branch offices, Sarnia, Hawkesbury, Windsor, Ont., Estevan, Gull Lake, Kerobert, Regina, Sask., Drayton Valley, Edmonton, Calgary, Brooks, Grande Prairie, Lloydminster, Drayton Valley, Red Deer, Alta. Plants, Sarnia, Ont., Steelman, Sask., West Whitecourt, Buck Creek, Edmonton, East Crossfield, Bigstone, Elk Point, Three Hills, Ricinus, Brazeau River, Caroline, Cessford, Edson, Empress, Ft. Saskatchewan, Kaybob S., Lone Pine Creek, Sturgeon Lake S., Sylvan Lake, Zama, Alta. Oil and gas, condensates, sulphur, liquefied petroleum gases. Parent company, Amoco Corporation, Chicago, Ill., U.S.A.
- (Chmn. & P.) T. Don Stacy; (Sr.V.P.Explor.) R. N. Brown; (Sr.V.P.Prod'n) M. B. Todd; (Sr.V.P.Prod'n Artic Marine, Envr.Ext.Aff.) J. Sherrold Moore; (Sr.V.P.Supp. & Mktg.) D. P. Geddes; (V.P.Hum.Res.) L. D. Becker; (V.P.Law) B. F. Little; (Sr.V.P.Fin. & Admin.) J. E. Allard; (Div.V.P.South) D. Peterson; (Div.V.P.North) W. Heth; (V.P.NGL Mktg. & Ops.) B. Anderson; (V.P.Gas Mktg.) E. L. Forgues; (V.P.Reg.Aff. & Mkt.Dev.) S. Bojack; (V.P. & T.) K. Heullitt; (V.P.Info.Serv.) B. Eaton; A; (V.P. & Cont.) J. Smith; (G.M.Geology) D. Mascardelli; (G.M.Geophysics) K. West; (G.M.Land) M. Fryer; (G.M.Explor.Sys. & Serv.) J. Stuart; (G.M.Drill'g) R. Savage; (G.M.Envirion. Aff. & Safety) R. Findlay; (G.M.Engr'g) G. Mihaichuk; (G.M.Joint Interest North) A. J. Berg; (G.M.Joint Interest South) B. Hempstock; (Mgr.Corp.Communic.) D.W. Annesley. Annual Sales (I). Co. Size (G).®
- ★Amoco Fabrics & Fibers Ltd., 1423 Cameron St., Hawkesbury, Ont. K6A 2B9. Tel. 613-632-4191. Toll Free: 800-267-8591. Fax: 613-632-9045. Branch office, Pointe Claire, Que. Branch plants, St.Jean sur Richelieu, Que., Brantford, Cornwall, Ont. "Propex" polypropylene and polyethylene industrial fabrics, "Polybac", "FLW", "Needbac" and "Action Bac" carpet backings, polypropylene staple fibre and fibrillated yarns (Marquesa Lana. St.Genesis), "Marquesa Lana" home furnishing yarns, "Amoco Olefin". Parent company, Amoco Fabrics and Fibers Company, Atlanta, GA, U.S.A.
- (P.) R. Clark; (V.P.Mfg.) R.J.I. Leggett; (V.P.Mktg.) C. Tarzi; (Mgr.) W. Hampel; (Mgr.) R. Cloutier; (Cont.) R. Joly; (Mgr.) J.G. Lacombe; (Mdse.Mgr.) D. Bryant. Annual Sales (F). Co. Size (F).®
- Amos Pewterers Ltd., 5B9 Main St., Mahone Bay, N.S. B0J 2E0. Tel. 902-624-9547. Pewter holloware, jewellery and giftware.
- (P.) G. Amos; (S.T.) Mrs. S. L. Amos. Annual Sales (B). Co. Size (A).®
- ★Amphenol Canada Corp., 20 Melford Dr., Scarborough, Ont. M1B 2X6. Tel. 416-291-4401. Fax: 416-292-0647. Telex: 065-25210. Branch office, Montreal, Que. RF cable and cable assemblies, filter, printed circuit, circular R.F., rack and panel connectors, mobile whip antennas. Brands, "Amphenol", "Bendix", "Spectra-Strip". Parent company, LPL Technologies Inc., Wallingford, Ct., U.S.A.
- (P.) M. Michalak; (Dir.Engr'g & Exp.Mktg.) K. Boutros; (Ops.Mgr.) P. Policelli; (Cont.) A. Davidson; (Mgr.Q.A.) T. Hague; (Dom.S.M.) P. Crocker; (Sr.S.) Mrs. W. Lawrence. Annual Sales (E). Co. Size (D).®
- ★Ampscot Equipment Ltd., 1607 - Bth St., Nisku, Alta. T0C 2G0. Tel. 403-955-2646. Fax: 403-955-2632. Slow speed double helical gear reducers for oilfield use, oil-field pumping units and accessories, etc.
- (P.) R. Allen; (Compt.) D. Allen; (S.M.) N. Allen; (Purch.Mgr.) M. Lehman; (Plant Supt.) C. Blair. Annual Sales (D). Co. Size (C).®
- ★Amptech Corporation, 3202 12 Ave. N.E., Calgary, Alta. T2A 6N8. Tel. 403-221-0550. Fax: 403-273-552B. Plant, Bay 6 115 2B St. S.E. Calgary, Alta. Plastic injection moulding, aluminum and zinc die casting, toolmaking and machining. For.Reps. in the U.S.A.
- (P.) E. Babij; (G.M.) G. Shorten; (Mktg.Mgr.) M. Smith. Annual Sales (D). Co. Size (D).®
- ★Amsco Cast Products Inc., [Aciers Amsco Inc.], P.P. Box 370, 620 rue Laval, Joliette, Que. J6E 6H5. Tel. 514-756-4531. Telex: 055-60776. Branch offices, Joliette, Que., Toronto, Kirkland Lake, Ont., Selkirk, Man., Vancouver, B.C. Branch plants, Joliette, Que., Selkirk, Man. Manganese and heat resisting steel castings, crusher jaws, mill liners, dippers, dipper tooth points, tractor pads, sheaves, chains, etc. Brand, "Amsco-Canada". Parent company, Amalloy Corp., Mahwah, NJ, U.S.A.
- (P.) A. A. Borin; (Dir.Mktg.) M. J. Bourassa; (P.A.) G. Laplante; (Works Mgr.Joliette) J. Payette; (Works Mgr. Selkirk) R. P. Tashnik. Annual Sales (D). Co. Size (E).®
- ★Amsel & Amsel Inc., 1449 St. Alexander St., Montreal, Que. H3A 2G6. Tel. 514-844-8618. Fax: 514-844-1362. Telex: 055-61451. Fur stoles, jackets and coats.

† Indicates firms seriously interested in export trade.

® Uses Distributors.

© Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ©.

Brands, "Balenciaga", "Sergio Soldano", "Jean-Claude Poitras".

For.Reps., Tokyo, Japan; Stockholm, Sweden; Oslo, Norway; Austria.

(P. & G.M.) J. Jacob; (T.) G. Contaxakis; (S.) I. Bookbinder; (P.A.) Y. Schinke. Annual Sales (D). Co. Size (B).⑤

Amsler-Morton Canada Div of Lee Wilson Eng. Co. of Canada Ltd., 3500 Dufferin St., Suite 202, Downsview, Ont. M3K 1N1. Tel. 416-630-6812. Fax: 416-630-6816. Heat treating, roller hearth and walking beam furnaces, soaking pits. Brands, "Amco", "Lee Wilson". Parent company, Lee Wilson Engineering Company Inc., Rocky River, OH, U.S.A.

(V.P. & G.M.) M. W. Anderson. Annual Sales (C). Co. Size (A).⑤

★Amstel Brewery Canada Limited, 201 Burlington St. E., Hamilton, Ont. L8L 4H2. Tel. 416-523-1400. Toll Free: 800-263-2170. Telex: 061-8335. Brewery, Hamilton, Ont. Brands, "Henninger Export", "Henninger Meister Pils", "Amstel Beer", "Amstel Light", "Grizzly Beer", "Peroni Beer", "Steeler Lager". Parent company, Amstel Internationaal B.V., Netherlands.

(P. & C.E.O.) K. Plauggmann; (T. & Cont.) H. Bhopal Singh; (Brand Mgr.) E. Mealing; (S.M.) R.S.R. Ketchin. Annual Sales (E). Co. Size (D).

Amstel Manufacturing Inc., 160 Pennsylvania Ave., Unit 8, Concord, Ont. L4K 4A9. Tel. 416-660-3880. Fax: 416-660-3988. Telex: 065-27122. Solid fir or oak and metal rolling shutters, rolling grilles, sound, aircraft hangar, blast, and radiation shielding doors, safety mats for robotic use. Parent company, Barmac Garage Doors Mfg. Ltd., Concord, Ont.

(P.) L. Moschitte; (V.P.) H.H. Schueler. Annual Sales (C). Co. Size (A).

★Anachemia Canada Inc., 500 Second Ave., Ville St.Pierre, Que. H8R 1M3. Tel. 514-489-5711. Fax: 514-363-5281. Telex: 055-66129. Branch offices, Sudbury, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C., Rouses Point, NY, Boston, MA, Sparks, NE, U.S.A. Reagent and laboratory chemicals. Brands, "Anasol", "Acculute", "Accutint", "Accugen", and "Accusolv", solvents.

(P.) I.K. Kudrnac; (V.P.) J. Robert Young; (V.P.) J.J. Janeck; (V.P.) J. Boisvert; (Cont.) M. L. Rapagna; (P.A.) J.D. Gilmour; (S.M.) M. Belanger; (Contract Admin.) G. R. Quenneville. Annual Sales (D). Co. Size (D).⑤

ANACHEMIA SOLVENTS LIMITED, 3549 Mavis Rd., Mississauga, Ont. L5C 1T7. Tel. 416-279-5122. Toll Free: 800-387-7852. Fax: 416-279-4130. Custom distillation, blending and manufacturing of volatile solvents.

(Chmn.) J.W. McGregor; (P.) G. J. Wentlandt. Annual Sales (D). Co. Size (B).⑤

Anacolor Ltée., 4256 St-Felix, Cap-Rouge, Que. G1Y 1X5. Tel. 418-651-8233. Anodizing, baked enamel, chemical treatments, duranar finish.

(P.) M. Garon; (G.M.) G. Nadeau; (Plant Mgr.) D. Paradis. Annual Sales (C). Co. Size (A).

★Anagama Industries Inc., 95 Eddystone Ave., Downsview, Ont. M3N 1H6. Tel. 416-743-2110. Fax: 416-743-8549. Plant, 101 Eddystone Ave., Downsview, Ont. Subsidiary, Angelo's Hardware Limited. Residential and commercial hinges. Parent company, Almcan, Concord, Ont.

(Dir. & G.M.) A. Mammoliti. Annual Sales (C). Co. Size (B).⑤

†Analex Inc., 3025 Montée St-Aubin, Laval, Que. H7L 4E4. Tel. 514-682-3240. Fax: 514-682-6995. Spit tray type mouthpiece for use with breathalyzer instruments, potassium dichromate breath test solution in a glass ampoule, ethyl alcohol standard solution used for calibration of breath alcohol measuring instruments.

(P.) C. Rouleau; (Chief Tech.) R. D'Aoust; (Prod'n Mgr.) B. Paluck. Annual Sales (B). Co. Size (A).

★Analgas Systems Ltd., 215 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel. 416-759-2241. Fax: 416-757-8096. Instrument system assembly for analysis of toxic or combustible gases in the atmosphere, especially air pollution measurements.

For.Rep., Manning Systems, Inc., Kansas City, MO, U.S.A.

(P.) Mrs. J.C. Richardson. Annual Sales (C). Co. Size (A).⑤

★ANAMET CANADA INC, P.O. Box 550, Colborne, Ont. K0K 1S0. Tel. 416-355-3301. Fax: 416-355-3110. Warehouses, Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Flexible, aluminum, galvanized steel and liquid tight conduits, flexible metal hose, vibration eliminators. Registered trade

marks, Conseal, Sealite, Anaconda, Anamet. Parent company, Anamet Inc., Waterbury, CT, U.S.A.

(P.) B. R. Thew; (Nat.S.M.) H. Gold; (T.) D. Rook-Green. Annual Sales (D). Co. Size (A).⑤

★Anatek Microcircuits Inc., 400 Brooksbank Ave., N. Vancouver, B.C. V7J 1G9. Tel. 604-980-7061. Fax: 604-980-2722. Custom thick film hybrid microcircuits and surface mount assemblies, digital control interfaces for electronic musical instruments equipped with musical instrument digital interface. Parent company, Linear Technology Inc., Burlington, Ont.

(P.) S. C. Lewis; (Cont.) Ms. M. Hopkin; (Ops.Mgr.) C. Juneke; (Sales & Mktg.Mgr.) M. D. Kershey; (N.Reg.Sales) P. Casvary. Annual Sales (D). Co. Size (C).⑤

★Ancast Industries Ltd., 1350 Saskatchewan Ave., Winnipeg, Man. R3E 0L2. Tel. 204-786-7911. Fax: 204-786-2548. Custom ductile iron castings.

(P. & G.M.) C. R. McBain; (Compt.) Mrs. J. MacLellan; (Plant Mgr.) R. G. McBain. Annual Sales (D). Co. Size (C).⑤

Anchor Cap & Closure Corporation of Canada, Limited, 275 Wallace Ave., Toronto, Ont. M6P 3N3. Tel. 416-534-1131. Telex: 06-22115. Branch offices, Montreal, Que., Vancouver, B.C. Subsidiary, Plasticap Limited, Richmond Hill, Ont. Metal and plastic closures for glass, metal and plastic containers, sealing machines. Brand, "Anchor". Parent company, Newell Co., Beloit, WI, U.S.A.

(P. & G.M.) W.J. Marks; (V.P. Sales & Mktg) M.E. Butler; (Div.Ops.) K. Macleod; (Mat'ls Mgr.) P. Baker. Annual Sales (E). Co. Size (E).⑤

Anchor FDE (Canada) Limited, 115 Engelhard Dr., Aurora, Ont. L4G 5G5. Tel. 416-841-2000. Fax: 416-841-5000. Plant, Marmaduke, AR, U.S.A. Associate, Anchor Industries, Fenton, MO, U.S.A. Food grade PVC film, also rigid food containers.

(P.) G. I. Kool; (S.M.) D. P. Stevenson. Annual Sales (C). Co. Size (A).

★Anchor Machine and Manufacturing Ltd., 2590 Ouellette Ave., Windsor, Ont. N8X 1L7. Tel. 519-966-4431. Toll Free: 800-265-5007. Fax: 519-966-3594. Plants, Ville D'Anjou, Que., Cambridge, Mississauga, Ont., Detroit, MI, U.S.A. Die sets and diemaker accessories, steel plate and blanchard grinding, mould components, springs - lamina components. Brand, "Anchor".

(P.) C.E. Winterbottom; (V.P.Fin.) G.L. Arquette; (V.P.Sales & Mktg) B. Miner; (V.P.Mfg.) R. Meloche; (V.P.Mfg.Mississauga) A. Biffis; (Mgr.Montreal) R. Deschamps. Annual Sales (E). Co. Size (D).⑤

ANCHOR PACKING DIVISION ROBCO INC., 5600 Philippe Turcot St., Montreal, Que. H4C 1V7. Tel. 514-937-9151. Fax: 514-937-7586. Branch offices, Edmonton, Alta., Vancouver, B.C. Plant, Que., Toronto, Ont. Associate, Robco Incorporated, Pittsburgh, PA, Houston, TX, U.S.A. Jointex gasket sealant, Enviropak compression packings, Exact-A-Seal mechanical seals and other fluid sealing products. Parent company, Robco Inc., Montreal, Que.

(P.) J.B. MacDonald; (V.P. & G.M.) D. Dunbar; (V.P.Fin.) I.M.S. Downie; (Nat.S.M.) P. Frechette; (Corp. Mktg.Mgr.) Miss B. M. Bourbeau; (Mat'ls Mgr.) D.S. Dugan. Annual Sales (D). Co. Size (F).⑤

Anchor Precision Screw Products Inc., 1173 Petrolia Rd., Downsview, Ont. M3J 2X7. Tel. 416-736-9290. Fax: 416-736-1245. Automatic screw machine plant with parts produced to blue prints.

(P.) G. Muskats; (V.P.) H. Leuthel; (P.A.) Ms. B. Hunt. Annual Sales (C). Co. Size (A).⑤

Anchor Textiles, Division Work Wear Corporation of Canada Ltd., 17 Benton Road, Toronto, Ont. M6M 3G3. Tel. 416-661-2612. Fax: 416-665-1452. Branch office, 590 Supertest Road, Toronto, Ont. Cotton and poly/cotton career apparel and industrial uniforms. Parent company, Work Wear Corporation of Canada Ltd., Toronto, Ont.

(P. & C.E.O.) D. Demaio; (Mktg.Mgr.) S. Stanczuk; (Corp.S.M.) J. MacDonald; (Dir.Mfg.) K. Wade. Annual Sales (D). Co. Size (D).⑤

★Anchorman Fasteners Ltd., 100 Brisbane Rd., Downsview, Ont. M3J 2K2. Tel. 416-736-1049. Fax: 416-661-1685. Hardened nail fasteners for use in cartridge powered tools, plastic components for assembly of fastening products. Parent company, British Fastening Systems Limited.

For.Reps., Ucan Fastening Products Inc., Hackensack, N.J., U.S.A.

(P.) H. Weitz; (G.M.) J. Weitz; (S.M.) J. Pfaff. Annual Sales (B). Co. Size (A).⑤

★Ancient Mariner Products Ltd., 5776 Beresford St., Burnaby, B.C. V5J 1J5. Tel. 604-435-5454. Fax: 604-435-6121. Associates, Project Shelter International Ltd., A.M.P. Leasing Ltd. Industrial fabric and metal products, portable water tanks, custom covers, tarpaulins, slings and ropes, chain saw legging protection, canopies and awnings, life jackets (personal flotation devices). Brands, "Life Line", "Ancient Mariner".

(P.) G. Taylor; (G.M.) Ms. M. Taylor; (S.M.) R. Taylor; (S.M.) D. O'Keefe; (V.P.Fin.) J. Charlesworth. Annual Sales (C). Co. Size (B).⑤

★Anco-Champion Spark Plug Co. Ltd., P.O. Box 910, Windsor, Ont. N9A 6P2. Tel. 519-944-9200. Fax: 519-944-3292. Telex: 064-77782. Windshield wiper blades and blade refills. Brand, "Anco". Parent company, The Anderson Company, Michigan City, IN, U.S.A.

(V.P.) F.D. Snyder. Annual Sales (C). Co. Size (D).⑤

Anco Chemicals Limited, 85 Malmo Court, P.O. Box 400, Maple, Ont. L0J 1E0. Tel. 416-832-2276. Toll Free: 800-268-3813. Fax: 416-832-3701. Branch office, Cote Ste-Catherine, Que. Packaging cushioning material, shade cloth netting, heat transfer fluids, calcium chloride urea, magnesium hydroxide slurry, aqua ammonia, anhydrous ammonia.

(P.) G. Willick; (G.M.) L. A. Burke. Annual Sales (D). Co. Size (B).⑤

Anco Food Products Ltd., See Les Produits Alimentaires Anco Ltée.

★Ancon International Inc., 1160 Bellamy Rd.N., Scarborough, Ont. M1H 1H2. Tel. 416-438-7440. Fax: 416-438-8249. Telex: 06-23634. Associates, Watrous Inc., Bensenville, Ancon Corp., St. Charles, IL, Buffalo, NY, U.S.A., F.C. Frost Ltd., Brain Tree, Essex, U.K. Plumbing supplies, fountains, water coolers, washroom equipment, hospital supplies, access doors, valves etc. Brands, "Ancon", "Watrous", "LeHage". Parent company, Le Hage Industries Ltd., Scarborough, Ont.

(P.) C.L. Hagedorn. Annual Sales (D). Co. Size (C).⑤

★Ancra Canada Ltd., 235 Nugget Ave., Units 10-12, Scarborough, Ont. M1S 3L3. Tel. 416-299-3200. Fax: 416-299-4274. Plants, Toronto, Ont., Vancouver, B.C. Cargo restraint equipment, tie down straps and conveyors for trucking and aircraft use, aircraft parts and fittings, seat belts, military tie downs. Brands, "Ancra", "Retract-A-Roll". Parent company, Ancra International, Hawthorne, CA., U.S.A.

(Mng.Dir.) N. Reader; (Prod'n Mgr.) J. Ellig; (Admin.) Ms. D. Pando. Annual Sales (C). Co. Size (B).⑤

★Andec Mfg. Ltd., 18 Canso Rd., Rexdale, Ont. M9W 4L8. Tel. 416-243-3456. Fax: 416-243-1354. Telex: 06-989446. Branch office, Montreal, Que. Test equipment, eddy current probes, coils, instrument and inline testing, ultrasonic probes, instruments and robotic testing, flux leakage and contact lens testing, also material analysis and sorting instruments and systems, hardness and case depth measuring equipment, strain gauging instruments and sensors, x-ray systems, ultrasonic tanks, magnetic measuring instruments, liquid penetrant and magnetic particle systems, waterflow and level gauging instruments, precision thickness gauging.

(P.) S. DeWalle; (Prod'n & Res.Mgr.) R. DeWalle; (Compt.) H. Metzlar; (Purch.Mgr.) T. Engelsman. Annual Sales (B). Co. Size (B).⑤

★Anderson, A.G. Limited, 3040 Osler St., Box 6006, Stn.D, London, Ont. N5W 5R6. Tel. 519-455-5420. Fax: 519-455-0621. Wood and metal patterns, permanent moulds, Shaw process, jobbing foundry in ductile, gray, alloyed irons, steel and aluminum castings, CAD/CAM engineering services.

(P. & S.M.) A.G. Anderson; (Exec.V.P.) G.R. Anderson; (G.M.Plant Mgr.) F.J. Buck; (Chief Eng.) D. Westlund, Ph.D.; (Sales & Mktg.Mgr.) H.R. Hicks; (P.A.) D.C. Anderson. Annual Sales (D). Co. Size (C).⑤

Anderson Controls, 130 Industry St., Unit 7, Toronto, Ont. M6M 4L8. Tel. 416-766-4195. Fax: 416-766-3948. Industrial process measuring, controlling and recording instruments for temperature, flow, level, pressure, PH and conductivity, relative humidity pressure transmitters, transducers, calibrators and infra-red sensors.

(P.) H. Anderson; (Off.Mgr.) Ms. M. M. Hall; (S.M.) R. McKeown. Co. Size (A).⑤

†Anderson Flax Products, Limited, P.O. Box 29, Lucknow, Ont. N0G 2H0. Tel. 519-528-3203. Canola, peas, flaxseed and seed grains. Brand, "Lucknow".

(P.) M. M. Snobelen; (G.M.) S. Liddle. Annual Sales (C). Co. Size (A).⑤

Anderson Industrial Ltd., 12100 Mitchell Rd., Richmond, B.C. V6V 1M8. Tel. 604-324-2291. Fax: 604-324-

3540. Associate, Elbowe Sales Ltd., Richmond, B.C. Fan and exhausters, pollution control and low and high pressure pneumatic systems for waste and material handling, custom sheet metal fabrication, industrial and commercial sheet metal. Brand, "Hi-Efficiency".

(P.) L.T. Rowe; (Sales) L. Montano; (Sales) R. Robbins. Annual Sales (C). Co. Size (8).Ⓢ

†**ANDERSON, L.P., MFG. LTD., 57 Caplan Ave., Barrie, Ont. L4M 4S7.** Tel. 705-733-5000. Toll Free: 416-323-9500. Fax: 705-733-5005. Washers and stampings: metals, fibres, lead, plastics, rubber and neoprene, screen discs, metric and imperial sizes, tools and dies.

(G.M.) P. Anderson; (Plant Mgr.) M. Anderson. Annual Sales (8). Co. Size (A).

★**Anderson Metal Industries Inc., 131 Spinnaker Way, Concord, Ont. L4K 2T2.** Tel. 416-738-0093. Fax: 416-736-1807. Associated company, Anderson Metal Industries Inc., Mercer, PA, U.S.A. Precision machined components for the aerospace and nuclear industry, automatic and paper converting machinery, cutting tools for the plumbing industry.

(C.E.O.) N. John Whitehead; (V.P. & G.M.) J. Reginald Taylor; (S.) H. Bruckner. Annual Sales (C). Co. Size (8).Ⓢ

Anderson Millwork Ltd., 710 Park St., P.O. Box 130, Sundridge, Ont. POA 1Z0. Tel. 705-384-5321. Plant, Strong Township, Lot 27, Conc. 10, Ont. Wood and vinyl windows, metal door units. Brand, "Quality Windows by Anderson".

(P.) H. Anderson; (V.P.) R. Anderson; (Plant Mgr.) N. Harkness. Annual Sales (C). Co. Size (B).

Anderson Printing Co., Limited, 2100 West 12th Ave., Vancouver, B.C. V6K 2N2. Tel. 604-733-3111. Commercial and social printers, custom forms. Brand, "Imperial".

(Mgr.) D.J. Anderson. Co. Size (A).

★**Anderson Water Systems Limited, 44 Head St., Dundas, Ont. L9H 3H3.** Tel. 416-627-9233. Fax: 416-628-6623. Filters, dealkalizers, softeners, demineralizers, reverse osmosis systems and all types of ion exchange equipment and media.

(P.) P. Wheatley; (V.P. & Mktg. Mgr.) L. Guenther; (V.P. & Prod'n Mgr.) R. Hawthorne; (Eng. Mgr.) M. Castineira. Annual Sales (C). Co. Size (B).Ⓢ

Anderson's House of Orthopedic Appliances Ltd., 942 St. James St., Winnipeg, Man. R3H 0K3. Tel. 204-783-6072. Artificial limbs and orthopedic appliances.

(P. & G.M.) L. E. C. Bridges; (V.P. & Off. Mgr.) M. L. Choquette. Co. Size (A).

Andex Ltd., 97 Thames Rd. E., P.O. Box 610, Exeter, Ont. NOM 1S0. Tel. 519-235-2901. Toll Free: 800-265-7070. Fax: 519-235-1343. Subsidiaries, Andex Metal Products Ltd., D.T. Industries Inc., Exacon Inc. Metal building products including, flashings and trims, roof ventilators, cupolas, wall louvers, builders hardware, metal clad doors, recirculation systems, fan hoods, electronic controls, fans, heat exchangers and systems, horse stalls and feeding troughs. Brands, "Andex", "Exchang-A-Matic", "Exacon", "D.T.". For. Rep., Ag-Co Ltd., St. John's, MI, U.S.A.

(P.) T. J. Relouw; (Exec.V.P. & Dir.Ops.) J. M. Glendinning; (V.P. & Dir.Mfg.) C. Relouw. Annual Sales (D). Co. Size (C).Ⓢ

Andola Fibres Limited, 740 Progress Ave., Kingston, Ont. K7M 4W9. Tel. 613-389-1261. Fax: 613-389-4190. Nylon and polyester staple, fibre and films converted to plastic and plastic chips. Parent company, Andola Fibres Limited, W. Yorkshire, England.

(P.) J. R. Walker; (V.P.) I. W. Watson. Annual Sales (C). Co. Size (B).Ⓢ

Andor Scientific Services Ltd., 80x 3911, 14227-130 Ave., Edmonton, Alta. T5L 4K1. Tel. 403-451-1322. Electronic differential cell counters, electronic temperature control and programming devices, data communication and custom designed devices, also computer software, freeze drying and other custom refrigeration products.

(P.) G. Ramsey. Annual Sales (A). Co. Size (A).Ⓢ

Andrés Wines (Alberta) Ltd., 7530 Blackfoot Trail, Calgary, Alta. T2H 1M5. Tel. 403-252-5511. Fax: 403-253-5759. Telex: 038-22740. Associates, Andres Wines (B.C.) Ltd., Andres Wines Atlantic Ltd., Les Vins Andres du Quebec Ltee. Dessert and table wines, champagne. Brands, "Andrés", "8aby Duck". Parent company, Andrés Wines Ltd., Winona, Ont.

(Chmn. & P.) J. A. Peller; (Exec.V.P.) N. D. Smith; (G.M.) D. H. Woods. Co. Size (8).Ⓢ

Andrés Wines Atlantic Ltd., Truro Industrial Park, P.O. Box 724, Truro, N.S. B2N 5E8. Tel. 902-895-2874. Fax: 902-893-4976. Branch office, Halifax, N.S. Coolers,

dessert and table wines, champagne. Brands, "Andrés", "8aby Duck", "Hochtaler", "Splitz Coolers". Parent company, Andrés Wines Ltd., Winona, Ont.

(Hon.Chmn.) A. Peller; (Chmn.) J. A. Peller, Ph.D.; (P.) R. M. Logan; (Exec.V.P.) N. D. Smith; (Plant Mgr.) K. Smith; (Plant Mgr.) Winona L. Gibson; (S.M.) Halifax Ms. R. Grant. Annual Sales (D). Co. Size (8).Ⓢ

Andrés Wines (B.C.) Ltd., 2120 Vintner St., Port Moody, B.C. V3H 1W8. Tel. 604-937-3411. Fax: 604-937-5487. Dessert and table wines, champagne. Brands, "Andrés", "Domaine D'Or", "Hochtaler". Parent company, Andrés Wines Ltd., Winona, Ont.

(Chmn. & P.) J. A. Peller, Ph.D.; (Exec.V.P.) N. D. Smith; (G.M.) 8. McDonald. Annual Sales (D). Co. Size (8).Ⓢ

Andrés Wines Ltd., Kelson Ave. & Q. E. Hwy., P.O. Box 550, Winona, Ont. LOR 2L0. Tel. 416-561-1811. Fax: 416-643-4944. Telex: 061-8264. Plants, Truro, N.S., Hyacinthe, Que., Morris, Man., Calgary, Alta., Port Moody, B.C. Subsidiaries, Andrés Wines (B.C.) Ltd., Port Moody, B.C.; Andrés Wines (Alberta) Ltd., Calgary, Alta., Superior Wines Ltd., Watley's Limited, Pelwin Agencies Limited, Winona, Ont., Les Vins Andrés du Quebec Ltée., St. Hyacinthe, Que., Andrés Wines Atlantic Ltd., Truro, N.S. Brands, "Andrés", "Chante", "Baby Duck", "Abbey" dessert and table wines, champagne, "Light n' Easy" cider.

(Hon.Chmn.) A. Peller; (Chmn. & C.E.O.) J. A. Peller, Ph.D.; (Exec.V.P. & S.) N. D. Smith; (V.P. & Cont.) R. Hilson. Annual Sales (E). Co. Size (E).Ⓢ

★**Andrew Canada Inc., 606 Beech St., P.O. Box 177, Whitby, Ont. L1N 5S2.** Tel. 416-668-3348. Toll Free: 800-263-2668. Fax: 416-668-8590. Telex: 06-981269. Branch office, Ottawa, Ont. Communications, microwave, earth station, radar, HF, and special purpose antennas, also accessories. Trade names, "Andrew", "Spira-Cone", "Helix Radiax" etc. Parent company, Andrew Corporation, Orland Park, IL, U.S.A.

For. affiliates; Andrew Antennas, Weybridge, Surrey, England; Andrew Antenna Pty. Ltd., Melbourne, Australia; Antenas de Transmisión S.A. de C.V., Mexico; Antennes Andrew, S.A.R.L., 8uc, France; Andrew S.R.L., Milano, Italy; Andrew AG, Zurich, Switzerland; Andrew Corporation, Tokyo, Japan.

(P.) H.J. Swain; (Chief Eng.) R.B. Gray; (Bus.Dev.Mgr. Commc'l) A. R. Mackenzie; (Pers.Mgr.) D. Martin; (Ops.Mgr.) A. Noble; (East'n Reg.S.M.) E. J. Loziuk; (Bus.Dev.Mgr.Gov't.) J. E. Giraudy. Annual Sales (E). Co. Size (E).Ⓢ

★**Androck Company, Division of Newell Industries Canada Inc., 1666 Aimco Blvd., Mississauga, Ont. L4W 1V4.** Tel. 416-625-7661. Fax: 416-625-7006. Plant, Watford, Ont. Affiliate, Androck/Bulldog Company, Watford, Ont. Housewares, hardware, kitchenware, barbecue and bathroom accessories, stamped and wire goods. Brand, "Androck". Parent company, Newell Industries Canada Inc., Toronto Ont.

(P. & G.M.) N. C. Sheldon; (Nat.S.M.) D.M. Smith; (Cont.) M. S. Hurwitz; (Mfg.Method Spec.) D. McCabe; (Mdse.Mgr.) Ms. Y. Tremblay; (Purch.Mgr.) R. S. Brown. Annual Sales (D). Co. Size (D).Ⓢ

★**ANDROS WASHER & STAMPING, 12 Colony Court, Bramalea, Ont. L6T 4E4.** Tel. 416-792-8477. Fax: 416-792-3730. Manufacturers of special and standard washers, all materials, bolts, nuts, screws and specialty fasteners.

(P.) C. Andros; (Plant Mgr.) P. Kapogines. Annual Sales (C). Co. Size (A).Ⓢ

★**Androtex Limited, 6815 Rexwood Rd., Unit 1, Mississauga, Ont. L4V 1M2.** Tel. 416-677-7919. Electromagnetic and induced polarization ground geophysical instruments.

(P. & G.M.) A. Rogozinski. Annual Sales (A). Co. Size (A).Ⓢ

Andy Cap Truck Accessories Inc., R.R. #1, 80x 44, Pike Rd., Amherstburg, Ont. N9V 2Y7. Tel. 519-736-7028. Fax: 519-736-8009. Fiberglass and aluminum truck caps.

(P.) A. Pelan. Annual Sales (C). Co. Size (A).Ⓢ

Andy Glove Co. Ltd., 229 Pritchard Ave., Winnipeg, Man. R2W 2J2. Tel. 204-589-6130. Leather gloves and mitts. (Prop.) A. Wachtler. Co. Size (A).

Andy's Millwork Ltd., 1675 Inkster Blvd., Winnipeg, Man. R2X 2W7. Tel. 204-633-0211. Fax: 204-694-1787. Wooden louvered, french and panel doors.

(P.) A. Kraljevic; (Prod'n Mgr.) S. Brewer; (Tech.Mgr.) 8. Evaskavich. Annual Sales (C). Co. Size (B).

†**Angel International Imports Inc., 7381 Pacific Circle, Mississauga, Ont. L5T 2A4.** Tel. 416-670-0937. Fax: 416-670-0939. Hanging baskets.

(G.M.) M. Hasham. Annual Sales (C). Co. Size (A).Ⓢ

Angel Manufacturing & Supply Co., Ltd., King St., P.O. Box 98, North Sydney, N.S. B2A 3M1. Tel. 902-794-4773. Fax: 902-794-3541. Cast iron and non-ferrous castings, sheet metal work. Brand, "Amsco".

(Mgr.) E.T. Bruce; (Acct.) 8. Brown. Annual Sales (C). Co. Size (B).Ⓢ

Angelica Uniform of Canada, Ltd., 35 Suntract Rd., Weston, Ont. M9N 2V8. Tel. 416-247-7482. Toll Free: 800-268-1474, (514, 613, 819) 800-268-1399. Fax: 416-247-7521. Sales offices, Calgary, Alta., Vancouver, B.C. Plants, Montreal, Ste-Marie, Beauce, Que., Lindsay, Toronto, Ont. Men's and women's work clothing and co-ordinated apparel programs. Parent company, Angelica Corporation, St. Louis, MO, U.S.A.

(P.) R. Atkinson; (Cont.) A. Joshi. Annual Sales (E). Co. Size (E).

Angelica-Whitewear, Ltée/Ltd., 5550 Fullum St., Montreal, Que. H2G 2H4. Tel. 514-271-4671. Toll Free: 800-361-1906. Fax: 514-271-4678. Plant, Ste. Marie de Beauce, Que. Subsidiary, Angelica Uniform of Canada, Weston, Ont. Uniforms and institutional textiles for industry, health care, food service, commerce and hospitality. Brands, "Bar-8ac", "Angelica-prest II", "Angelica", "Bar-Bac Plus", etc. Parent company, Angelica Corporation, St. Louis, MO, U.S.A.

(G.M.) P. Walder; (Dir.Ops.) C. Orlando; (Dir.Purch.) G. Asselin; (Dir.Sales & Mktg.) M. Ungar. Annual Sales (D). Co. Size (E).Ⓢ

★**Anglin, G.W., Manufacturing Ltd., 5140 Halford Dr., R.R.#1, Windsor, Ont. N9A 6J3.** Tel. 519-737-1241. Fax: 519-737-1355. Automotive and truck parts, suspension parts, kiln parts, various structural parts, channels, interior and exterior components for vans, etc.

(P.) G.W. Anglin; (P.A.) P. Mayeau; (G.M. & S.M.) M. Weekes; (Off.Mgr.) Mrs. M. Gionet; (Plant Foreman) P. Richards. Annual Sales (C). Co. Size (B).Ⓢ

Angora Vetements de Cuir Inc., 111 Chabanel O., Suite 406, Montreal, Que. H2N 1C8. Tel. 514-384-7038. Fax: 514-384-5801. "Tabou Design" leather fashion garments, also motorcycle garments.

(P.) A. Le Calvez; (Plant Mgr.) C. Alves. Annual Sales (C). Co. Size (A).Ⓢ

Angus Fire Armour Ltd., [Tuyaux Angus Fire Armour Ltée.], 11 Curity Ave., Toronto, Ont. M4B 1X5. Tel. 416-755-7785. Fax: 416-755-7643. Fire hose, fire fighting foam, hardware, nozzles, valves, etc. Brands, "Rack", "Marshall". Parent company, Angus Fire Armour Limited, Thame, England.

(P.) R.M. Harcourt; (V.P.Sales) P.M. Graham. Annual Sales (D). Co. Size (B).Ⓢ

Animal Milk Products Limited, 300 Hopkins St., Whitby, Ont. L1N 2B9. Tel. 416-668-5508. Fax: 416-668-2441. Components for pet foods, milk based products for young animals, and milk replacers for young veal calves. Brand, "Dari-Dri". Parent company, Ralston Purina Canada Inc., Woodstock, Ont.

(G.M.) L. Judge. Annual Sales (C). Co. Size (A).Ⓢ

Anker-Holth Limited, 282 Belfield Rd., Rexdale, Ont. M9W 1H5. Tel. 416-675-7020. Toll Free: (U.S.A.) 800-387-3834. Fax: 416-675-7696. Subsidiary, Anker-Holth, Ltd., Elk Grove Village, IL, U.S.A. Air and hydraulic cylinders, hydraulic presses and systems. Brands, "Viceroy", "Fluid Power", "Anker-Holth".

(P.) A. A. Nazarian; (Plant Mgr.) H. Wiecek. Annual Sales (D). Co. Size (C).Ⓢ

Anna Knitwear Limited, 294 Wilson Ave., Downsview, Ont. M3H 1S8. Tel. 416-631-6827. Fax: 416-631-7231. Associate, Finelines, Downsview, Ont. "Marni Knits" ladies' dresses, coats, ensembles, and sweaters, mother of the bride dresses, "Finelines" aerobic exercise wear.

(P. & G.M.) L. Fine; (V.P.) R. Fine; (S.M.) Ms. M. Fine. Annual Sales (B). Co. Size (A).Ⓢ

★**ANNAPOLIS VALLEY PEAT MOSS CO. LTD., Berwick, N.S. BOP 1E0.** Tel. 902-538-8022. Toll Free: (U.S.A.) 800-565-1410. Fax: 902-538-9609. Telex: 019-32156. Plant, Foxley River, P.E.I. Subsidiary, Gulf Island Peat Moss Co. Inc., Foxley River, P.E.I. "Mushroom", "Nova-Mix" peat moss and peat moss-vermiculite mixes, potting soils, decorative bark and mixes.

For.Reps., Pro-Gro Products Inc., Elizabeth City, NC, Gro-Bark Inc., McCormick, SC, Ontelaunee Mushroom Farms, Temple, PA, U.S.A.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) H. Endres; (S.) Mrs. J.L. Endres; (Cont.) R. Bent; (Exp.Mgr.) Ms. N. Godding. Annual Sales (C). Co. Size (C).Ⓢ
- Annis-Way Signs Limited, Forest Plains Road, P.O. Box 603, Orillia, Ont. L3V 6K5. Tel. 705-325-2277. Fax: 705-835-3121. Neon and plastic signs, custom vacuum forming, engraved name plates.
- (P.) L. H. Annis; (Foreman) D. Mayor. Annual Sales (C). Co. Size (A).Ⓢ
- Anodor (1962) Ltée., 4290 rue St-Felix, Cap-Rouge, Que. G1Y 1X5. Tel. 418-651-4960. Fax: 418-651-0503. Sheet metal work, welding and machining on aluminum, brass and stainless steel, toilet compartments, corner guards, handrails, protection panels, etc.
- (C.E.O.) M. Garon; (G.M.) G. St-Pierre; (Ops.Mgr.) G. Nadeau. Annual Sales (C). Co. Size (8).Ⓢ
- Anosea Precision, Div. S. & R. Screw Machine Shop Production Ltd., 37 Kenhar Dr., Weston, Ont. M9L 1M9. Tel. 416-749-3602.
- (P.) O. Nardi; (G.M.) A. Scarpitti. Annual Sales (B). Co. Size (A).Ⓢ
- Anrica International, 3120 chemin Oka, Ste. Marthe sur le Lac, Que. J0N 1P0. Tel. 819-491-1155. Dresses, skirts, pants and blouses.
- (P.) T. DeLuca. Annual Sales (8). Co. Size (A).
- ★Anro Electronic Industries Ltd., 670 Progress Ave., Scarborough, Ont. M1H 3A4. Tel. 416-439-6320. Fax: 416-439-7359. Telex: 065-25428. Associates, Leecraft Industries Ltd., C/D Communication Devices Inc. Electronic components. Parent company, Artain Holdings Inc.
- For. Reps.: U.K. and U.S.A.
- (P.) A. Ainlay; (V.P.Mfg.) E.H. Jones. Annual Sales (C). Co. Size (D).Ⓢ
- ★Ansell Canada Inc., 30 Boul. de L'Aéroport, 8romont, Que. JOE 1L0. Tel. 514-534-1850. Fax: 514-534-1848. Plant, Cowansville, Que. Associate, Anwell International. Coated work gloves. Brands, "Green Thumb", "Werx", "Snorkel", "Grab-it", "Tuf-Duk", etc. Parent company, Ansell Glove Company Ltd.
- (G.M.) Y. Beaudoin; (S.M.Indust.) N. Babyak; (S.M.Med.) R. Catracchia. Annual Sales (E). Co. Size (D).Ⓢ
- Anser Industries Inc., R.R.#5, Site 16, Comp 21, Vernon, B.C. V1T 6L8. Tel. 604-545-7070. Fax: 604-542-0720. Branch office, Prince George, B.C. Plant, Hwy. 97 North, Vernon, B.C. Trailer systems for the trucking industry.
- (P.) D. Chambers. Annual Sales (C). Co. Size (B).Ⓢ
- Anstey-Graphic Limited, 41 Hollinger Rd., Toronto, Ont. M4B 3G4. Tel. 416-752-1740. Fax: 416-752-1767. Bookbinders.
- (P.) Mrs. F.H. Hasted; (G.M.) Mrs. M. Dey; (S.) Ms. B. Bradbury. Annual Sales (B). Co. Size (A).
- Antaeus Sportswear, 380 Finchdene Squ., Units 11 & 12, Scarborough, Ont. M1X 1C9. Tel. 416-299-9777. Casual sportswear, sweatshirts, sweat pants, T-shirts, hooded sweatshirts. Brand, "Antaeus Sportswear".
- (P.) M. T. Farhoudi; (Fin.Advisor) A. Qasim; (S.) N. Nargocwalla; (Mng.Dir.) T. Habib. Annual Sales (8). Co. Size (B).Ⓢ
- Antares Telecommunications Inc., 3B Antares Dr., Nepean, Ont. K2E 7Z2. Tel. 613-723-1657. Fax: 613-723-1657. Plant, Nepean, Ont. "8DD 600" and "BDD 610" executive desk director telephone/blotter single and 2-line sets, also other telephony-related products.
- (P.) J. J. Wojcik; (G.M.) D. D'Amico. Annual Sales (8). Co. Size (A).
- ★Antel Optronics Inc., 3325-3329 Mainway, Burlington, Ont. L6M 1A6. Tel. 416-335-5507. Fax: 416-335-5141. Telex: 061-8514. Integrated circuits, silicon and germanium photodiodes, hybrid optoelectronic and optical integrated circuits, fiber optic and laser test equipment, calibrated photometric power meters, position sensing equipment.
- (P.) A. F. Striffler; (Mgr.Mktg. & Sales) J. David Brown, Ph.D.; (Engr'g Mgr.) M. Borza; (Off.Mgr.) Mrs. M. Fraser. Annual Sales (C). Co. Size (8).Ⓢ
- Anthes Universal Limited, 341 Heart Lake Rd. S., Brampton, Ont. L6W 3K8. Tel. 416-451-0200. Toll Free: (416) 418, 514, 519, 613, 705, 807, 819) 800-387-2364, (204, 306, 403, 506, 604, 709, 902) 800-387-2342. Fax: 416-451-0268. Branch offices, Halifax, N.S., Montreal, Que., Ottawa, Ont., Calgary, Alta., Vancouver, B.C. Associates, Anthes Universal Inc., Shelbyville, IN, U.S.A., Anthes Universal Limited, England. Personal, recipe, home and other filing systems; metal card cabinets, desk accessories, binding and transfer cases, custom printing and metal products. Brands,
- "Portafile", "Execufile", "Easyfiler", "Versafiler", "Uni-frame", etc. Parent company, Anthes International Management, Toronto, Ont.
- (P.) W.R. Snowden; (V.P.Fin. & Ops.) K. Plasa; (V.P.Sales) M. Hall; (Ops.) R. Bullock; (Mktg.Mgr.) A.H. Sacret; (Nat.Acct.Mgr.) W. Charko. Annual Sales (D). Co. Size (D).Ⓢ
- Anthony Screw Products Ltd., 1393 Wallace Rd., Oakville, Ont. L6L 2Y1. Tel. 416-827-6880. Fax: 416-827-6881. Screw machine products with 2 inch diameter capacity.
- (P. & G.M.) 8. J. Anthony. Annual Sales (C). Co. Size (A).Ⓢ
- Anti-Friction Enterprises Ltd., 402 Attwell Dr., Rexdale, Ont. M9W 5C3. Tel. 416-675-5619. Fax: 416-675-8873. Applicators of phosphating, dorrflone, dorrflake, dorrflame, dacromet 320 and phosphate/organic/oil. The Magni Group, Inc.
- (V.P.) R. Cholewa; (G.M.) J. Jackson. Annual Sales (C). Co. Size (A).
- ★Anti-Hydro Canada Inc., 896 Montée de Liesse, Suite 22, St. Laurent, Que. H4T 1N8. Tel. 514-738-9469. Fax: 514-737-0302. Branch office, Toronto, Ont. Hardening, waterproofing and dustproofing for concrete. Brands, "Anti-Hydro", "Armortop", "Aridsil", "Accello", "Hot Plug", etc. Parent company, Anti Hydro Company, Newark, NJ, U.S.A.
- (Exec.V.P.) R. Salib; (Exec.V.P.) C. Salib. Annual Sales (8). Co. Size (A).Ⓢ
- Antigonish Abattoir Ltd., R.R.#4, Antigonish, N.S. B2G 2L2. Tel. 902-863-1545. "Tony's Brand" meat and deli products.
- (G.M.) T. Overmars; (Purch.) Mrs. J. Overmars. Annual Sales (D). Co. Size (A).Ⓢ
- Antonacci Clothes Inc., 75 Horner Ave., Unit 5, Etobicoke, Ont. M8Z 4X7. Tel. 416-251-6557. Fax: 416-251-6558. Custom made suits, pants, top coats.
- (P.) Ms. M. Antonacci; (S.M.) N. Antonacci. Annual Sales (B). Co. Size (A).Ⓢ
- Antrum Interface 725 Ltd., 1410 Bayly St., Unit 8, Pickering, Ont. L1W 3R3. Tel. 416-298-6688. Fax: 416-298-3273. Wire harnesses and cable assemblies.
- (P.) C. McDonald; (Prod'n Mgr.) P. Yeung. Annual Sales (C). Co. Size (B).Ⓢ
- Anvil Fireside Accessories Ltd., 366 Rogers Rd., Toronto, Ont. M6E 1R8. Tel. 416-653-3011. Fax: 416-653-3065. Fireplace accessories.
- (P.) C. Liscio. Annual Sales (C). Co. Size (A).
- Anything Goes Sportswear Inc., 570 Clarke Rd., London, Ont. N5V 3K5. Tel. 519-659-6360. Polyester/cotton men's tops, pants and shorts, ladies' skirts, dresses, etc.
- (P.) Miss D. Lundmark; (S.T.) J. Hargreaves. Annual Sales (B). Co. Size (8).Ⓢ
- Aoco Limited/Limitée, 80 Centurian Dr., Markham, Ont. L3R 8C1. Tel. 416-479-8675. Fax: 416-479-2473. Optical, sun glasses, spectacle cases. Parent company, American Optical Corporation, Southbridge, MA, U.S.A.
- (G.M.) G. Terry; (Dir.Labs) H. Mecteau; (Cont.) Ms. C. Robinson; (Cont.Retail) P. Collins; (Hum.Res.Mgr.) Ms. V. Bones. Annual Sales (D). Co. Size (E).Ⓢ
- Apache Plastics Ltd., 4081 Fairview St., Burlington, Ont. L7L 2A4. Tel. 416-632-0848. Polyethylene film, bags and sheets.
- (G.M.) R.M. Langford. Annual Sales (D). Co. Size (B).Ⓢ
- Apache Superior Printing Ltd., 8ay H, 6812-6th St. S.E., Calgary, Alta. T2H 2G7. Tel. 403-253-7626. Fax: 403-253-7620. Commercial and specialty printing, magazine publications.
- (P.) F. Gordon-Cooper; (Acct.) M. Prevatt; (Supt.) Ms. M. Bourget; (Acct'g) Ms. J. Kondrat. Annual Sales (C). Co. Size (8).
- ★Apco Industries Company Limited, 10 Industrial St., Toronto, Ont. M4G 1Z1. Tel. 416-421-6161. Fax: 416-421-1096. Branch office, Montreal, Que. Carburizers, lubricating oil, rust preventatives, asphalt specialties, heat treating salts, process oils. Brands, "Steel Kut", "Everkool", "Apcosol", "Apsol", etc.
- (P.) J. Grierson; (S.T.) J. Bradshaw; (V.P.Mktg.) M. A. Lederman; (Plant Mgr.) M. Needham. Annual Sales (E). Co. Size (B).Ⓢ
- Apex Bolt Products of Canada Limited, 5985 Atlantic Dr., Unit 1, Mississauga, Ont. L4W 1S4. Tel. 416-670-3711. Fax: 416-670-7908. Pipe hangers, rods, supports, building specialties and threaded products. Brand, "Apex".
- (P.) F. A. Edwards; (S.T.) Ms. M.J. Edwards. Annual Sales (A). Co. Size (8).
- Apex Central Upholstery Corp., 9343 - 63rd Ave., Edmonton, Alta. T6E 0G2. Tel. 403-436-3480. Fax: 403-436-3483. Branch office, 9905-107 Ave., Edmonton, Alta. Associates, Image Vans, ACU Manufacturing. Automobile and vinyl roof and convertible tops, aircraft wing covers and engine tents, heavy equipment and recreational seating units, boat tops, antique restorations, van conversions, captain's chairs, bucket seats, sofa beds, furniture upholstery, patent holder and manufacturer of "Slick Top" tonneau cover.
- (P.) J. H. Neumann; (S.T.) Mrs. M. Neumann; (G.M.) V. Lavallo. Annual Sales (C). Co. Size (B).Ⓢ
- Apex Concrete Products Limited, 1208 Central Ave., Saskatoon, Sask. S7N 2H2. Tel. 306-374-9636. Fax: 306-373-8900. Affiliated companies, Apex Block & Pipe (N.8.) Ltd., North Battleford, Apex Aggregate, Saskatoon, Sask. Lightweight aggregate, building blocks and bricks, patio and paving stones, hollow core concrete slabs, etc. Brand, "Duralite".
- (P. & G.M.) D. Spanier; (V.P. & Mgr.N. Battleford) E. Spanier; (S.T.) O. Mocknowed. Annual Sales (C). Co. Size (A).Ⓢ
- ★Apex Furniture Manufacturing Company Ltd., 105 Brisbane Rd., Unit 5, Downsview, Ont. M3J 2K6. Tel. 416-663-5790. Fax: 416-663-7221. Office chairs.
- (P.) L. Solomon; (V.P.Mktg. & Sales) S. Solomon; (Fin.) Ms. M. Solomon. Annual Sales (C). Co. Size (A).
- Apex Machine Works Limited, 250 Pacific Ave., P.O. Box 582, Moncton, N.B. E1C 8M6. Tel. 506-857-1600. Fax: 506-857-1602. Custom engineered metal products, pressed steel door frames, hollow metal doors, overhead handling equipment.
- (P.) H.J. Stultz; (V.P.) D. Balser; (Sup'r Mktg. & Tech. Sales) T. Corbett. Annual Sales (D). Co. Size (D).Ⓢ
- ★Apex Metals Inc., 1351 Strassburg Rd., P.O. Box 784, Kitchener, Ont. N2G 4C5. Tel. 519-745-6191. Fax: 519-745-0855. Metal stampings and assemblies.
- For. Rep., M.L.W. Associates Inc., Plymouth, MA, U.S.A.
- (P. & C.E.O.) T.J. Wunder; (V.P.Fin.) P. A. Sos; (V.P.Mfg.) G. Zijlstra. Annual Sales (D). Co. Size (D).
- Apex Woodworking Co. Inc., 44 Milvan Dr., Weston, Ont. M9L 1Z3. Tel. 416-745-8010. Store fixtures, point-of-purchase displays, wood products.
- (P.) A. Hailman; (V.P.) M. Stillman. Annual Sales (C). Co. Size (C).Ⓢ
- Apollo Forest Products Ltd., Box 129, Fort St. James, B.C. V0J 1P0. Tel. 604-996-8297. Fax: 604-996-8730. Stud lumber.
- (P. & G.M.) D. Shaw; (S.M.) 8. W. Stewart; (Sawmill Mgr.) 8. Merkley; (Cont.) S. Shettell; (Woods Mgr.) L. Huffman. Annual Sales (D). Co. Size (D).Ⓢ
- ★Apollo Vacuum Corporation, 813 Brock Rd., Units 3 & 4, Pickering, Ont. L1W 3L8. Tel. 416-831-4233. Industrial and commercial, wet and dry vacuum cleaners.
- (P.) D. Swift; (G.M.) P.S. Bourjeard. Annual Sales (C). Co. Size (A).Ⓢ
- Apolo Tool & Die Manufacturing Inc., 709 Fenmar Dr., Weston, Ont. M9L 1C8. Tel. 416-742-8441. Tools, dies, metal stampings, custom machining.
- (P.) H. Gross. Annual Sales (B). Co. Size (A).Ⓢ
- Appareillages Electriques Kearney Inc., Les., See Kearney-National (Canada) Ltd.
- Appareils d'Eclairage York Inc., See York Lighting Corporation.
- Appletex (724597 Ontario Inc.), P.O. Box 160, Carleton Place, Ont. K7C 3P3. Tel. 613-257-2765. Fax: 613-256-4707. Plant, Appleton, Ont. Fabric.
- (P.) R. Brown; (V.P.) J. Collie; (Cont.) 8. Bourns. Annual Sales (C). Co. Size (8).
- ★Appleton Electric Limited, 750 Lawrence St., Cambridge, Ont. N3H 2N1. Tel. 519-653-2581. Fax: 519-653-5181. Sales offices, Gould's, Nfld., Dartmouth, N.S., Quebec City, Montreal, Que., Toronto, Brampton, London, Sudbury, Ottawa, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Edmonton, Calgary, Alta., Burnaby, B.C. Hazardous and non-hazardous lighting fixtures and conduit fittings, electrical marine fittings and fixtures, unilets, fire prevention systems, plugs and receptacles, junction boxes. Parent company, Emerson Electric Canada Limited, Markham, Ont.
- (V.P. & G.M.) L. Phelan; (Mktg. & Sales Mgr.) M. Carroll; (Cont.) R. Sprigg; (Prod'n Mgr.) J. Dobson; (Adv. Co-ord.) K. Kimpel. Annual Sales (D). Co. Size (D).Ⓢ
- Appleton Papers Canada Ltd., 191 The West Mall, Suite 1020, Etobicoke, Ont. M9C 5K8. Tel. 416-620-9557. Fax: 416-620-4147. Sales offices, Montreal, Que., Vancouver, B.C. Plant, Peterborough, Ont. Subsidiary, Ap-

- pleton Papers Inc., Appleton, WI, U.S.A. Associate, 8.A.T.U.S., Louisville, KY, U.S.A. NCR paper brand of carbonless paper. Parent company, B.A.T., London, England.
(P. & C.E.O.) S. W. Garratt. Annual Sales (E). Co. Size (D).⑥
- ★Applied Colour Labelling Ltd., 2 Lido Rd., Weston, Ont. M9M 1M6. Tel. 416-742-6881. Fax: 416-742-5779. Screen printing and hot stamping on plastic containers.
(P.) F. Bentley; (Prod'n Mgr.) S. Bentley; (Off.Mgr.) N. Bentley. Annual Sales (C). Co. Size (D).
- Applied Heat Equipment Co. Limited, 1312 Britannia Rd. E., Mississauga, Ont. L4W 1C8. Tel. 416-671-4500. Fax: 416-671-1927. Air conditioners, boilers, furnaces, heaters, humidifiers, etc.
(P.) A. Kovac; (V.P.) B. Waechter.
- Applied Hydraulics Co., Div. of Lucas Fluid Power, 865 Wall St., Winnipeg, Man. R3G 2T9. Tel. 204-786-7436. Telex: 07-55182. Hydraulic power units, hydraulic and pneumatic control panels. Parent company, Lucas Industries Canada Ltd., Markham, Ont.
(G.M.) R.F. Kapchinsky. Co. Size (A).
- ★Applied Microsystems Ltd., 2035 Mills Rd., Sidney, B.C. V8L 3S1. Tel. 604-656-0771. Toll Free: (U.S.A.) 800-663-8721. Fax: 604-655-3655. Design and production of marine instruments, custom electronic design, single and multi-function devices to record tides, currents and waves, monitor and profile fresh and seawater conductivity, temperature, depth, dissolved oxygen and salinity, measure ocean floor sediment temperature gradients, and gather other specialized information.
For.Reps., Shine Industrial Co.Ltd., 'EAATP, Taipei, Taiwan, Underwater Video Systems, Victoria, Australia, Sanko Tshusho Co. Ltd., Tokyo, Japan; Silom Hardware Import Ltd., Bangkok, Thailand, Seismic Supply, Singapore, Kardos Izhar Elat Ltd., TelAviv, Israel, Ellis Assoc., Beverly, MA, Chauvin Engineering Ltd., Houston, TX, Whitney & Associates Ltd., Solana Beach, CA, U.S.A., Markdan Ocean APS, Aarhus, Denmark, Martec, 92366 Meudon la Foret Cedex, France, Greaves Cotton & Co. Ltd., Bombay, India, Karl Kolb Indonesia KG, Jakarta, Indonesia, Ocean Technology Ltd., Orewa, New Zealand, Sicaf Enterprises, Quezon City, Philippines, W.S. Ocean Systems Ltd., Alton, Hants, England.
(P.) D. Bodrug; (Sales Mktg.Mgr.) S. R. McBeath; (Dir. R&D) R. Hudson, Ph.D. Annual Sales (B). Co. Size (A).⑤
- ★Applied Physics Specialties Ltd., 17 Prince Andrew Pl., Don Mills, Ont. M3C 2H2. Tel. 416-445-1870. Fax: 416-445-7977. Optical coatings and diamond turned, precision optical components.
(P.) M. High. Annual Sales (C). Co. Size (A).⑤
- ★Applied Power Canada Ltd., 6490 Vipond Dr., Mississauga, Ont. L5T 1W8. Tel. 416-564-5749. Fax: 416-564-0305. Telex: 06-968544. Hydraulic equipment for industrial use. Brands, "Enerpac", "Power-Packer". Parent company, Applied Power Inc., Milwaukee, WI, U.S.A.
For.Reps., Applied Power (Far East) Ltd., Tokyo, Japan; Applied Power Italiana S.R.L., Milan, Italy; Applied Power (Mexico) S.A. de C.V., Hidalgo, Mexico; Applied Power (S.Africa) (Pty.) Ltd., Transvaal, S.Africa; Applied Power Australia Ltd., Alexandria, N.S.W., Australia; Applied Power New Zealand Ltd., Auckland, N.Z.; Applied Power Asia Pte.Ltd., Singapore; Applied Power International Ltd., Miami, FL, U.S.A.; Applied Power International S.A., Madrid, Spain; Enerpac Ltd., Kent, England; Enerpac, Orly-Wille, France; Enerpac GmbH, Essen, Germany.
(G.S.M.) D. Broadfoot; (Tech.Sales Co-ord.) W. Buckland; (Prod'n Auto.Mgr.) W. MacKay. Annual Sales (D). Co. Size (B).
- Applied Strobe Technology Co. Ltd., 8345 Stanley Ave., Niagara Falls, Ont. L2E 6X8. Tel. 416-374-3077. Fax: 416-374-6114. Industrial strobe warning lights.
(P.) A. Des Roches. Annual Sales (A). Co. Size (A).⑥
- ★Applied Wiring Assemblies Inc., 505 Main St. E., Milton, Ont. L9T 3J2. Tel. 416-876-3306. Fax: 416-876-1427. Plant, Georgetown, Ont. Wire harnesses, lead wire, power cord sets for appliances, electronics and automotive assemblies.
(P.) F.G. Turner; (Plant Mgr.) C. LaCourse; (Off.Mgr.) K. Henderson. Annual Sales (C). Co. Size (D).⑤
- Apriel Inc., Advanced Product Research & Engineering Laboratories, 508-38 Antares Drive, Nepean, Ont. K2E 7V2. Tel. 613-727-0334. Fax: 613-723-1657. Acoustic devices, components and equipment for telecommunications and computer communication systems, also an applied research laboratory, and engineering, testing, MIL-STD services.
For.Rep., London, U.K.
(P.) J.J. Wojcik, P.Eng.; (Mgr.Corp.Dev.) Mrs. K. M. MacLean. Annual Sales (C). Co. Size (A).
- ★Aptec Engineering Limited, 4251 Steeles Ave. W., Downsview, Ont. M3N 1V7. Tel. 416-661-9722. Fax: 416-661-9525. Telex: 065-27210. Branch offices, Ottawa, Ont., Edmonton, Alta. Associates, Aptec Nueleen Inc., Lewiston, NY, U.S.A., Aptec Europe, The Netherlands. High purity germanium gamma spectrometers, Geiger-Mueller tubes, C7M hand and foot personnel contamination monitors, floor monitors, SA-1 real time gamma analyzer, PC MCA multichannel analyzer systems.
(P.) E. Zieba; (V.P.Sales) P.B. Stark. Annual Sales (C). Co. Size (B).⑥
- Aqua Leader du Canada, 2370, de la Province, Longueuil, Que. J4G 1G1. Tel. 514-679-7811. Fax: 514-679-6804.
(P. & G.M.) F. Brouillette. Annual Sales (D). Co. Size (D).⑥
- Aqua Mechanics and Equipment Sales Ltd., 434 Kensington St., Winnipeg, Man. R3J 1J7. Tel. 204-889-7250. Fax: 204-831-9593. Specializing in drycleaning and car-wash equipment.
(P.) L. C. Brown. Annual Sales (B). Co. Size (A).⑥
- ★Aquafarms Canada Ltd., R.R.#1, Feversham, Ont. N0C 1C0. Tel. 519-922-2817. Fax: 519-922-2991. Associate, Butler Research and Development, St. Paul, MN, U.S.A. Fiberglass tanks, troughs, fish feeders, timers, transport tanks and other aquacultural equipment.
(P.) A.G. Plump; (V.P.) Mrs. G. Plump. Annual Sales (B). Co. Size (A).⑤
- ★Aquamarine Division of Erectoweld Co. Ltd., 586 Third Line, Oakville, Ont. L6L 4A7. Tel. 416-825-1371. Fax: 416-845-9223. Associate, Erectoweld, Inc., Aquamarine Division, Waukesha, WI, U.S.A. Aquatic plant harvesters, trailers and shore conveyors. Brand, "Aquamarine". Parent company, Erectoweld Co. Ltd., Oakville, Ont.
(P.) F. J. Bollinger; (V.P.) J. Luyk; (S.T.) F. J. Walsh. Annual Sales (C). Co. Size (B).⑥
- Aquarius Bath Fashions Inc., 1451 Castlefield Ave., Toronto, Ont. M6M 1Y3. Tel. 416-656-2000. Fax: 416-656-2021. Branch office, Montreal, Que. Associates, Fancy Linens & Domestic Ltd., Toronto, Ont. Bathroom shower curtains and hooks, total bathroom coordinates, bathroom scales, ceramics and wicker, rugs, towels and embellished towels and bath sets, accessories. Brands, "Imperial", "Aquarius", "AquaPel". Parent company, Coltin International Group Inc., Toronto, Ont.
(P.) N. Coltin; (S.M.) E. Coltin; (P.A.) L. Brodtkin. Annual Sales (D). Co. Size (D).⑥
- Aquarius Products Ltd., #10 - 1080 Cliveden Ave., Delta, B.C. V3M 5R5. Tel. 604-520-3400. Fax: 604-520-1733. "Acrimar" basins and sinks, acrylic bathtubs and countertops, fiberglass shower stalls, synthetic marble vanities.
(P.) T. Jones; (T. & S.M.) B. Clowes; (S. & G.M.) J. Cody. Annual Sales (C). Co. Size (B).
- Aquascutum Inc., 2520 St. Joseph Blvd. E., Montreal, Que. H1Y 2A2. Tel. 514-527-9321. Fax: 514-521-4310. Branch offices, Toronto, Ont., Vancouver, B.C. Men's and ladies' all weather coats, jackets and pants, ladies' skirts and dresses. Brand, "Aquascutum". Parent company, Aquascutum P.L.C., London, England.
(P.) P. D. Batcup; (V.P.Sales) J. F. Harper; (V.P.Fin. & S.T.) P. E. Fortin; (Mfg.Mgr.) A. Jose Sanchez. Annual Sales (E). Co. Size (E).⑤
- ★AQUASTAR FLOTATION SLEEP CORPORATION, 12187 Industrial Rd., Surrey, B.C. V3V 3S1. Tel. 604-580-2545. Fax: 604-580-2544. Branch and sales offices, Dartmouth, N.S., Winnipeg, Man. Branch plants, Dartmouth, N.S., Mississauga, Ont., 13110-88th Ave., Surrey, B.C. Waterbed heaters, mattresses and maintenance products, wood frames and headboards.
(P.) R. Sobie; (G.M.) G. Hazelton; (Br.Mgr.Winnipeg) J. Hleck; (Br.Mgr.Mississauga) B. Wilson; (Br.Mgr. Dartmouth) D. Melling; (Plant Mgr.) K. McCargar; (Plant Mgr.) J. Szlabon. Annual Sales (D). Co. Size (N/R).⑥
- ★Aquila Cedar Products Ltd., Box 908, Parksville, B.C. V0R 2S0. Tel. 604-248-5922. Fax: 604-248-4310. Branch office, Victoria, Nanaimo, B.C. Western red cedar lumber, panelling, sidings, fencing, shakes and lath.
(P.) G. Canuel. Annual Sales (D). Co. Size (C).
- Aquilon Woodwork Inc., 584 Orly Ave., Dorval, Que. H9P 1E9. Tel. 514-636-1435. Marine woodwork and complete modular interiors for O.E.M. boat builders.
(P.) R. G. Tischuk. Annual Sales (B). Co. Size (A).⑤
- ★Aradco Management Limited, 452 Charles St., Windsor, Ont. N8X 3Z1. Tel. 519-966-1822. Fax: 519-966-3406. Automated related stampings and assemblies.
(P.) S. Balazs; (S.) W. F. Balazs. Annual Sales (N/R). Co. Size (N/R).
- Arato Designs, 135 Sparks Ave., Willowdale, Ont. M2H 2S5. Tel. 416-492-0627. Fax: 416-492-1574. Product development through research and design: equipment, instrumentation, consumer products, contract furniture, corporate identity programs.
(Chief Exec.) P. Arato; (G.M.) Mrs. R. Arato. Annual Sales (B). Co. Size (A).
- Arbeck Industries Ltd., 27 Heritage Rd., Markham, Ont. L3P 1M3. Tel. 416-294-9930. Fax: 416-294-9931. Conveying, mixing, blending, crushing and grinding equipment, also granulators and shredders for the plastic industry. Brand, "RML Commander".
(P. & G.M.) R.G. Roberts. Annual Sales (B). Co. Size (A).⑥
- Arboit Inc., 81 Pelletier St., L'Epiphanie, Que. J0K 1J0. Tel. 514-588-4041. Fax: 514-588-2365. Bedroom sets.
(P.) B. Verstraete; (G.M.) C. Roy. Annual Sales (C). Co. Size (A).⑥
- ★Arbor Dominion Ltd., 130A Ouellette Pl., Windsor, Ont. N8X 1L9. Tel. 519-966-0350. Fax: 519-966-7054. Plants, 140 Ouellette Pl., 2950 Millen Rd., Windsor, Ont. Associates, Arbor Foods, Toledo, OH., Total Foods, Detroit, MI. Liquid and dry blending of various food products. Parent company, Arbor Foods Inc., West Bloomfield, MI, U.S.A.
(P.) R. Heine; (G.M.) U. Pikar; (Q.A.) P. Sethi. Annual Sales (C). Co. Size (B).⑤
- Arborfield Dehy Limited, Box 250, Arborfield, Sask. S0E 0A0. Tel. 306-769-8622. Fax: 306-769-8704. Alfalfa pellets.
(P.) J. Childs; (G.M. & Plant Mgr.) A. Casavant; (V.P.Sales) F. Bradshaw; (S.) J. Riou. Annual Sales (B). Co. Size (B).
- Arc Industries, 220 Bunting Rd., St. Catharines, Ont. L2M 3Y1. Tel. 416-688-0000. Fax: 416-688-9926. Branch Office, St. Catharines, Ont. Canadiana furniture reproductions, wooden stakes. Parent company, St. Catharines Association for Community Living.
(Dir.) Ms. C. Fox; (Asst.Dir.) A. Findlay. Annual Sales (A). Co. Size (B).⑥
- ★Arc Tube Inc., 59 Industrial Park Cres., Sault Ste.Marie, Ont. P6B 5P3. Tel. 705-949-8402. Fax: 705-949-6098. Small diameter steel tubing.
(V.P.) D. Esson; (S. & Purch.) Ms. D. Hicks; (G.M.) J. Caul. Annual Sales (D). Co. Size (B).⑥
- Arcade Press Ltd., 1 Phoebe St., Toronto, Ont. M5T 1A6. Tel. 416-598-4233. Fax: 416-598-2768. Commercial printing.
(P.) A. Andrews; (Prod'n Mgr.) J. Croft. Annual Sales (C). Co. Size (A).⑤
- Arcadian Paper Converters Inc., [Les Convertisseurs de Papier Arcadian Inc.], 3001 Brabant Marineau, St. Laurent, Que. H4S 1V5. Tel. 514-333-4040. Fax: 514-333-0322. Branch office, Unionville, Ont. Counter rolls and sheeted kraft, die cut boxes, shirt and tie inserts. Parent company, Canadian Paper and Packaging, St. Laurent, Que.
For.Reps., Beaver Paper & Packaging Inc., Doraville, GA, U.S.A.
(P.) L. Appel; (Dir.Ops.) J. Taylor; (V.P.) G. Schwartz; (Plant Mgr.) G. McKie; (Cont.) B. Weis. Annual Sales (C). Co. Size (A).⑥
- †Arch Industries, 150 Norfinch Dr., Unit 1, Downsview, Ont. M3M 1X9. Tel. 416-736-7247. Fax: 416-736-7639. Wiping, cleaning, polishing cloths and wipes.
(P.) A. Falkenstein; (V.P.Mktg.) L. Hicc; (V.P.Prod'n) D. Dodson; (V.P.Purch.) Ms. D. Furgivele. Annual Sales (C). Co. Size (B).⑥
- ★Archimède 2000 Inc., 392 Parc Industriel, St-Frederic, Que. G0N 1X0. Tel. 418-426-2092. Telex: 05-833564. "Archimède" prefabricated houses, also sandwich panels used for modular construction.
(C.E.O.) P. Poulin; (G.M.) C. Bisson; (Plant Mgr.) M.A. Mathieu. Annual Sales (B). Co. Size (A).⑥
- ★Archimedes Machine Shop Limited, 889 Pantera Dr., Mississauga, Ont. L4W 2R9. Tel. 416-624-4663. Telex: 06-961384. Associate, Arc Bro International Inc. Custom machining and fabricating, hydraulic cylinders, rack and pinion hoists, rock drill parts and mining working platforms, raise climbers.
(P.) T. Mamas; (V.P.) C. Mamas; (S.T.) G. Tolias; (Dir.) G. Dimopoulos. Annual Sales (C). Co. Size (B).

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

★Architectural Aluminum Co. Limited, 5110 Harvester Rd., Box 127, Burlington, Ont. L7R 3X8. Tel. 416-639-7093. Fax: 416-639-9441. Telex: 061-8837. Aluminum doors, windows and curtain walls, etc. Brand, "Aralco".

For.Reps.: Arch. Alum. Co. (Jamaica) Ltd., Kingston, Jamaica; Selsak Aluminum Co., Lagos, Nigeria; Island Glass Ltd., Hamilton, Bermuda; H. Jason Jones & Co. Ltd., Fontabelle, Barbados; Aralco Cayman Ltd., Georgetown, Cayman Islands.

(P. & G.M.) Ted C. Kelleher; (V.P.) Terry C. Kelleher Jr.; (T.) L. Tweedle; (Plant Mgr.) S. Dale. Annual Sales (C). Co. Size (8).⑥

Architectural Dimensions Inc., 2600 John St., Unit 109, Markham, Ont. L3R 3W3. Tel. 416-475-1602. Fax: 416-475-2944. Architectural and interior scale models.

(Dir.) P. Lagace; (Dir.) T. Bassken. Annual Sales (8). Co. Size (A).

Architectural Metal Industries, Division of Taman Industries, 1755 Drew Rd., Mississauga, Ont. L5S 1J5. Tel. 416-677-7500. Fax: 416-677-4960. Washroom accessories, industrial and residential stainless steel sinks, laboratory equipment, etc. Brand, "A.M.I.". (Mgr.) F. Perkins. Co. Size (A).⑤

†Architectural Ornament Inc., 216 Rivermede Rd., Unit 9, Concord, Ont. L4K 3M6. Tel. 416-738-9459. Fax: 416-738-6734. Decorative polyurethane trim products including crown mouldings and ceiling medallions, mouldings, entryway, louvers, etc.

(P.) M. Demirli; (S.M.) J. Kairet; (Cust. Serv. Mgr.) Mrs. G. Demirli; (Prod'n Mgr.) L. Gilray. Annual Sales (C). Co. Size (A).

Architectural Plastics Limited, 5165 Timberlea Blvd., Mississauga, Ont. L4W 2S3. Tel. 416-625-7232. Fax: 416-625-1025. Branch office, Mascouche, Que. Acrylic skylights, etc. Brand, "Arc-O-Lite". Parent company, Pollex Investments Ltd., Brampton, Ont.

(P.) P. E. Pollex; (Reg. Mgr. Mascouche) R. Mercure. Annual Sales (C). Co. Size (A).⑥

ARCHITECTURAL SCHOOL PRODUCTS LTD., 2200 Bromsgrove Rd., (Clarkson), Mississauga, Ont. L5J 1L4. Tel. 416-822-4287. Fax: 416-823-6885. Preframed chalkboards, tackboards, etc. Brands, "Claridge", "Vitrone", "A.S.P.", "Krommenie". Registered trade mark, Bur-Fab.

(Chmn.) J. M.T. Phillips; (P.) A. Whipp; (V.P.) W. Bailie. Annual Sales (C). Co. Size (B).⑥

Arco Lumber Ltd., P.O. Box 98, Eel River, N.8. E08 1P0. Tel. 506-826-2684. Fax: 506-826-3889. Eastern white cedar lath and squares.

(P. & S.M.) A. Berube; (G.M.) R. Savoie. Annual Sales (C). Co. Size (A).⑤

★Arconas Corporation, 580 Orwell St., Mississauga, Ont. L5A 3V7. Tel. 416-272-0727. Fax: 416-897-7470. Subsidiary, Arconas Corporation, New York, NY, U.S.A. Institutional and commercial upholstered furniture. Brand, "Arconas".

For. Reps.: U.S.A.

(P. & G.M.) J. W. Neufeld. Annual Sales (C). Co. Size (8).⑥

Arcon PVC Windows Inc., 375 Green Rd., Stoney Creek, Ont. L8E 4A5. Tel. 416-664-2447. Fax: 416-664-2168. Vinyl windows and patio doors.

(P.) M. Lipp; (V.P.) D.W. Jackson. Annual Sales (C). Co. Size (B).⑥

Arctic Beverages (1980) Ltd., 314 Green St., P.O. Box 39, Flin Flon, Man. R8A 0H2. Tel. 204-687-7517. Fax: 204-687-7940. Distributing centres, The Pas, Thompson, Churchill, Man. Bottlers of "Pepsi-Cola", "Mountain Dew", "Diet Pepsi", "Orange Crush", "7-Up", "Hires Root Beer", "Dr. Pepper", "Schweppes", "Sun Rype Juices".

(P.) E. Kostuchuk; (S.T.) S. Novak. Annual Sales (D). Co. Size (A).⑥

Arctic Drink Mfg. Co., 862 Selkirk Ave., Winnipeg, Man. R2X 0B7. Tel. 204-582-5610. Brands, "Double Cola", "Arctic".

(Mgr.) F. Peters. Annual Sales (A). Co. Size (A).

Arctic Ice Services Ltd., 625 Henry Ave., Winnipeg, Man. R3A 0V1. Tel. 204-775-4551. Associate, Alberta Ice Co. Ltd., Calgary, Alta.

(Mgr.) R. Nagy; (Mgr.) H. Harel. Annual Sales (8). Co. Size (B).

★Arctic Lamb Co. Ltd., 1625 Chabanel W., Suite 410, Montreal, Que. H4N 2S7. Tel. 514-381-4201. Fax: 514-381-0546. Womens' leather clothing, skirts, jackets, men's leather garments.

(P.) G. Kis. Annual Sales (C). Co. Size (8).⑤

Arctic Manufacturing Ltd., 3323 Hart Hwy., Prince George, B.C. V2K 1M8. Tel. 604-962-9631. Fax: 604-962-7500. Associate, Arctic Auto Body Ltd., Prince George, B.C. Logging trailers, tri-axle loggers, belly dumps, gravel boxes.

(P.) N. Stunder. Annual Sales (C). Co. Size (8).⑥

Arctic Seafood Products Ltd., 3777 Keith St., Burnaby, B.C. V5J 3B9. Tel. 604-433-6020. Fax: 604-433-5453. Telex: 04-356528. Japanese and western style caviar.

(Chief Exec.) J. Hurmuses; (S.) Ms. G. Hurmuses. Annual Sales (C). Co. Size (C).⑤

Ardaven Platers Ltd., 11 Carson St., Toronto, Ont. M8W 3R7. Tel. 416-252-2222. Fax: 416-252-0623. Barrel and rack electroplating, also polishing and buffing.

(P. & G.M.) S. Spray. Annual Sales (N/R). Co. Size (B).

★Ardco Industries Ltd., 4900 Golf Course Rd., Stony Plain, Alta. T0E 2G0. Tel. 403-963-5110. Fax: 403-963-0241. Telex: 037-3520. All terrain vehicles, top drive seismic drills. Brand, "Ardco".

For.Rep., Applied Research & Development Co., Houston, TX, U.S.A.

(P.) G. Pankewich. Annual Sales (C). Co. Size (A).

Ardron-Mackie Limited, 6490 Van Deemter Crt., Mississauga, Ont. L5T 1S1. Tel. 416-670-0222. Fax: 416-670-0225. Showcase, indoor and outdoor lighting fixtures, fascia lighting systems, architectural lighting.

(P.) G. R. Gooderham; (Ops. Mgr.) G. W. Gooderham. Annual Sales (C). Co. Size (8).⑥

★ARDROX LIMITED, 19 Woodburn Ave., Box 814, St. Catharines, Ont. L2R 6Y3. Tel. 416-688-1085. Fax: 416-684-4214. Subsidiary, Xzit Chemicals Division, St. Catharines, Ont. Surface treatment chemicals. Brand, "Ardrox". Parent company, Brent Chemicals Intl. Ltd., Iver, Bucks., U.K.

Foreign representatives throughout the world.

(V.P.) P. Boyle; (S.M.) B.W. Metcalf; (Fin. & Site Mgr.) E. Sasalyga. Annual Sales (C). Co. Size (A).

★Argo Handling Systems Ltd., 16137 - 132 Ave., Edmonton, Alta. T5V 1H8. Tel. 403-447-1119. Toll Free: (U.S.A.) 800-544-2759. Fax: 403-447-1289. Branch office, Phoenix, AZ, U.S.A. "Argo" dock levellers, hydraulic elevating docks, lift tables and wheelchair lifts for public buildings and private residences.

For. Reps., U.S.A., Singapore, Australia.

(P.) G. Loblick; (V.P. Engineering) N. Loblick. Annual Sales (C). Co. Size (A).⑥

ARGO MACH TOOLS INC., 5605 St. Andre St., Montreal, Que. H2S 2K2. Tel. 514-274-3618. Automatic screw machine products.

(P.) M. Pechousek. Annual Sales (C). Co. Size (8).

★Argo Sales Ltd., #580, 727 - 7th Ave. S.W., Calgary, Alta. T2P 0Z5. Tel. 403-265-6633. Fax: 403-266-2770. Telex: 03-826679. Branch plants, High Level, Nisku, Alta., Fort St. John, B.C. Oilfield treaters, line heaters, separators and tanks.

(P.) L. L. Mork; (Exec.V.P.) D. G. Robertson; (V.P. Fin.) W. Art Hall; (S.M.) D. D. Sandquist; (Off. Mgr.) Ms. C. Gravel. Annual Sales (E). Co. Size (B).⑤

★Argord Industries Central Limited, 87 Wade Ave., Toronto, Ont. M6H 1P5. Tel. 416-530-1680. Fax: 416-446-6173. Telex: 06-986391. Fractional H.P. small electric motors and appliance sub-assemblies, stainless steel precision machine parts and centerless grinding.

(P.) J. C. Banka; (Off. Mgr.) S. Jahed; (Prod'n Mgr.) M. Brock. Annual Sales (C). Co. Size (8).⑥

★Argosy Bearing/Torrington, 2074 Kipling Ave., Rexdale, Ont. M9W 4J9. Tel. 416-746-1304. Fax: 416-746-8385. Plant, Toronto, Ont. Unground ball bearings and nylon rollsets with integral stud or bore type for use in drawer slides, sliding doors, etc. Parent company, Ingersoll-Rand Canada Inc., Montreal, Que.

(Mfg. Mgr.) F. Rudge; (Prod. Mgr.) D. Wilks. Annual Sales (C). Co. Size (C).⑥

Argosy Metal Mfg. Co. Ltd., 29 Nashville St., Toronto, Ont. M6M 1J2. Tel. 416-653-8413. Hospital and laboratory furniture and equipment.

(P.) G. Wong. Co. Size (A).

Argus Industrial Supply Ltd., 154 Parklane Ave., Winnipeg, Man. R2R 0K2. Tel. 204-633-5530. Fax: 204-694-5498. Custom and die cut gaskets, bearing pads, custom stripping, rubber injection moulding, mechanical goods, cork products, screen balls, boiler gaskets.

(P.) D.W. Easton; (S.M.) R. Ciecko. Annual Sales (C). Co. Size (B).⑥

Argus Machine Co. Ltd., 5820-97 St., Edmonton, Alta. T6E 3J1. Tel. 403-434-9451. Fax: 403-438-1502. Computerized threading of API and premium connections

for oilwell casing and tubing, downhole oilwell drilling, fishing and testing tools, pup joints, couplings, connectors and tubular accessories, "Argus" check valves, cementing heads and well service flowline fittings, CNC precision turned and deep hole bored components.

(P. & G.M.) T. Hallett; (S.T. & P.A.) A. Kranenburg. Annual Sales (C). Co. Size (B).

Aries Flexographic Ltd., 1706 Mattawa Ave., Mississauga, Ont. L4X 1K1. Tel. 416-272-3312. Fax: 416-272-0732. Flexographic printing plates.

(P.) J. R. Cunningham; (S.M.) R. Adams; (S.T.) Ms. K. Cunningham; (Prod'n Mgr.) D. Di Caro; (Purch. Mgr.) Ms. M. Kormann. Annual Sales (C). Co. Size (B).

Aries Industries, 48 Milner Ave., Scarborough, Ont. M1S 3P8. Tel. 416-297-7600. Point of purchase displays.

(P.) J. Bradbury. Annual Sales (C). Co. Size (A).

Aristocrat Lamps & Lighting Ltd., 48 Abell St., Toronto, Ont. M6J 3H2. Tel. 416-535-7805. Fax: 416-535-7841. Ceramic, metal and wood, table, floor and swag lamps, decorative fixtures, lamp shades.

(P.) H. Hollander; (Contract S.M.) F.A. Yewman. Annual Sales (C). Co. Size (C).⑤

★Arjay Engineering Ltd., 2495 Haines Rd., Mississauga, Ont. L4Y 1Y7. Tel. 416-276-2208. Fax: 416-277-2588. Level monitors and controls, flow monitors, process controls, proximity alarms and custom control panels.

(P.) R. Reeves; (V.P.) G. Reeves; (Dir.) S. Reeves. Annual Sales (B). Co. Size (A).⑥

Ark Fiberglass Products Inc., 1680 Midland Ave., Units #12-15, Scarborough, Ont. M1P 3C6. Tel. 416-752-2050. Fax: 416-752-2062. Fiberglass planters, furniture and waste containers, patio tables.

(P.) Serge Sachdev; (S.T.) Mrs. Sammy Sachdev. Annual Sales (B). Co. Size (A).⑥

Arkell Foods Limited, 525 Main St. W., P.O. Box 279, Grimsby, Ont. L3M 4G5. Tel. 416-945-5433. Fax: 416-945-1341. Canned fruit, whole tomatoes, meats, etc. Brands, "Arkell", "Lincoln", "Carlton", "Buyer's Label".

(P. & C.E.O.) R. S. Arkell; (Exec.V.P.) J. A. Arkell; (Plant Mgr.) P. Worozbyt. Annual Sales (C). Co. Size (C).⑥

Arkon Safety Equipment Inc., 12814 Jean Grou, Montreal, Que. H1A 3S3. Tel. 514-642-2310. Toll Free: 800-361-4224. Fax: 514-642-7438. Telex: 05-829507. Branch offices, Les Saules, Que., Scarborough, Brockville, Ont., Edmonton, Alta. "A-Safe" safety hard hats, gloves and clothing, "Taskall" PVC gloves.

(P.) D. Markovitch; (V.P.) J. Markovitch; (V.P. Mktg.) C. Roberge; (V.P. Fin.) N. Sergio; (V.P. Sales Scarborough) J. Price; (S.M. Les Saules) L. Delisle; (Br. & S.M. Edmonton) V. Metcalf. Annual Sales (E). Co. Size (E).⑥

★Arlat Inc., 150 East Dr., Bramalea, Ont. L6T 1C1. Tel. 416-458-8220. Fax: 416-458-8224. Telex: 06-217622. Plant, Rexdale, Ont. Engineered process equipment for water and waste water treatment applications.

(P.) E.W. Latal; (Dis.S.M.) M. Pikovnik. Annual Sales (C). Co. Size (A).⑥

Arlen Tool Company Limited, 3305 Deziel Dr., Windsor, Ont. N8W 5A5. Tel. 519-944-4444. Fax: 519-944-2022. Plastic injection moulds.

(P.) A. Manias. Annual Sales (C). Co. Size (A).⑤

★ARLINK INDUSTRIES DIV. OF ARBELL INC., 1187 King Rd., Box 215, Stn A, Burlington, Ont. L7R 3Y2. Tel. 416-632-9494. Fax: 416-632-9327. Associate, Arlink Europe b.v., The Netherlands. "Arlink" industrial benches, mobile carts and shelving. Parent company, Dover Corp.

For.Reps.: Binghamton Material Handling, Johnson City, Filmor Industries, Mineola, Yankee Tech, Manlius, NY, Contact East, Inc., North Andover, MA, D.C. Jaeger Corporation, Winter Park, FL, Dryden Educational Sales, Neptune, Dryden Educational Sales, Neptune, Partners In Technology, Cramford, NJ, Electronic Technology Associates (ETA), Orange, Interconsal Associates, Inc., Sunnyvale, Jones Associates, San Marcos, Ranisco Inc., Irvine, CA, KDF Company, Solon, OH, Kruvand Associates, Inc., Dallas, TX, McMaster Carr, Elmhurst and Chicago, Restronics of Illinois, Elk Grove Village, IL, Mid Mountain Rep, Colorado Springs, CO, Mike Murphy Enterprises, Phoenix, AZ, Nepna Co., Spanaway, WA, Omni Technical Sales, Florissant, Omni Technical Sales, Lees Summit, MO, Products International, Inc., Silver Spring, MD, Restronics Company, Inc., Edina, MN, Vanden Bosch & Associates, Inc., Grand Rapids, MI, Wallace Electronic Sales, Kernersville, NC, W.S. Jenks & Son, Washington, DC, U.S.A.; Erecta International Corp., To-

- kyo, Japan; Kestronics (S) PTE. Ltd., Singapore; S & T Enterprises Ltd., Hong Kong; Vema International Pty Ltd., Victoria, Australia; Vema International Pty Ltd., Meadowbank, N.S.W., Australia.
(V.P. & G.M.) A. Bill Hart. Annual Sales (C). Co. Size (B).®
- Armada Toolworks Ltd., 30 Chemical Crt., West Hill, Ont. M1E 3X7. Tel. 416-281-9933. Fax: 416-281-87B9. Compression and/or transfer molds, injection molds, prototype molds, structural foam molds, thermoset injection molds.
(P.) C.J. Styles. Annual Sales (C). Co. Size (B).®
- ★Armand Furniture Design Ltd., 830 Flint Rd., Downsview, Ont. M3J 3J5. Tel. 416-661-3189. Furniture upholstery, chesterfields, chairs.
(P.) A. Abbou. Annual Sales (C). Co. Size (A).
- Armand Truck & Body Works Ltd., 6730 Yellowhead Trail, Edmonton, Alta. T5B 4J7. Tel. 403-471-2258. Branch office, Calgary, Alta. Grain boxes and stake bodies.
(C.E.O.) V. Leino.
- †Armo-Tool Ltd., R.R. #2, Lambeth, Ont. NOL 1S0. Tel. 519-652-3700. Fax: 519-652-6231. Tools and dies, also wire EDM, CNC milling and turning.
(P.) R. Whitney; (G.M.) G. Whitney. Annual Sales (C). Co. Size (B).
- Armoires De Cuisine Bernier Inc., 1955, 3 Avenue, St. Romuald, Que. G6W 5M6. Tel. 418-839-8142. Fax: 418-839-4334. Kitchen cabinets.
(P.) M. Bernier; (Buyer) Y. Bernier; (Plant Mgr.) G. Bernier. Annual Sales (C). Co. Size (B).®
- ★Armort Products Ltd., 1171 Russell St., Thunder Bay, Ont. P7B 5M6. Tel. 807-623-1699. Fax: 807-623-5247. Industrial parts washers for cleaning and degreasing of parts. Registered trade mark, Armort.
(P.) M. Heimonen; (Mktg.) E. Williams; (Foreman) J. Chambers. Annual Sales (B). Co. Size (A).®
- Armour Protection Supplies Ltd., P.O. Box 317, Stn. B, 212 Lottridge St., Hamilton, Ont. L8L 7V7. Tel. 416-549-2153. Fax: 416-545-8688. Flame retardant pants, jackets and coveralls, aprons, sleeves, traffic vests, wrist protectors, flags, vacuum formed signs, etc.
(P.) J. Newlands; (V.P.) L. Bramwell. Annual Sales (C). Co. Size (C).®
- Armstrong, George, Co. Limited, 1603 Emo Rd., Fort Frances, Ont. P9A 2V7. Tel. 807-274-3294. Subsidiary, Border Cities Ready-Mix Cement Limited, Fort Frances, Ont. Crushed rock.
(P. & G.M.) G. A. Armstrong; (V.P.) L. G. Armstrong; (Gen. Supt.) D. E. Christian. Co. Size (D).
- ★ARMSTRONG-HUNT INC., P.O. Box 355, Granby, Que. J2G 8E5. Tel. 514-378-2655. Fax: 514-375-3787. Plant, Milton, FL, U.S.A. Associates, Armstrong Machine Works, Sturgis Foundry, Warrick Controls, MI, Armstrong-Hunt Inc., Milton, FL, U.S.A., Armstrong S.A., Liege, Belgium. Industrial heaters, coolers, finned tube, unit heaters, etc. Brand, "Hunt". Parent company, Armstrong International Inc., Three Rivers, MI, U.S.A.
Western Canada General Equipment.
(G.M. & P.A.) F.S. Unsworth; (S.M.) T.C. Clarke; (Plant Supt.) R. Corbeil; (Tech. Mgr.) H. Jones; (Cont.) C. A. Levesque. Annual Sales (C). Co. Size (C).®
- ★Armstrong Jones Limited, B3 Sunrise Ave., Toronto, Ont. M4A 1B1. Tel. 416-751-2380. Fax: 416-751-5771. Subsidiary, Acoustex of Canada Ltd., Toronto, Ont. "Acura Flo" gate valves, "Mistex" mist eliminators, "Acoustex" silencers, "Siletta" bin discharger/feeders, "Free-Flow" filters, "Arjo" volumetric dry materials feeders, "AJ" telescopic loading spouts.
For.Reps. in all major North American cities.
(P. & G.M.) Mrs. K.E. Maynard. Annual Sales (C). Co. Size (A).®
- Armstrong Machine Shop Ltd., Box 98, 3530 Kirton Ave., Armstrong, B.C. V0E 1B0. Tel. 604-546-3081. Fax: 604-546-6464. Armstrong dump boxes, sawmill equipment, bridges.
(P.) E. R. Heighton; (S.) Mrs. D. B. Bingham. Annual Sales (B). Co. Size (A).®
- ★Armstrong Manufacturing Company, 2485 Haines Rd., Mississauga, Ont. L4Y 1Y7. Tel. 416-275-7270. Toll Free: (Ont.) 800-387-5952. Fax: 416-275-7466. Cleaning chemicals for sanitation and industrial use. Brands, "Romar Chemicals", "Shandia Products", "Cleen Sweep", "Sweep-eez".
(P.) D. Armstrong. Annual Sales (D). Co. Size (C).®
- ★Armstrong Monitoring Corporation, The, 215 Colonnade Rd. S., Nepean, Ont. K2E 7K3. Tel. 613-225-9531. Fax: 613-225-6965. Detectors of chlorine, ammonia, hydrogen gas, carbon monoxide and a wide variety of combustible gases and vapours.
For.Reps., U.S.A., Australia, New Zealand, Singapore.
(P.) L. Armstrong; (V.P.Tech.) D. Segall; (V.P.) W. Armstrong; (Compt.) P. Payette; (S.M.) Y. Grandmaitre; (Mktg.Co-ord.) Ms. G. Payette; (Acct.) Ms. V. Harrington; (Purch.) R. Weir. Annual Sales (C). Co. Size (B).®
- Armstrong, O.H., Ltd., P.O. Box 220, Kingston, N.S. B0P 1R0. Tel. 902-765-3311. Branch office, Halifax, N.S. Dressed beef and pork in quarters and primal cuts, sausage.
(P.) O. Douglas Armstrong; (S.M.) G. Harvey; (Purch. Mgr.) D. Book; (G.M.) J. Pierce; (Plant Mgr.) D. McDow. Annual Sales (D). Co. Size (C).®
- ★Armstrong, S.A., Limited, 23 Bertrand Ave., Scarborough, Ont. M1L 2P3. Tel. 416-755-2291. Fax: 416-755-8469. Telex: 06-963625. Sales offices, Montreal, Que., Burlington, London, Ont., Edmonton, Alta. Subsidiaries: Armstrong Pumps Limited, Colchester, England; Armstrong Pumps Inc., North Tonawanda, N.Y., U.S.A. Hot water heating and engineering specialties, heating-cooling systems, heat exchangers, refrigeration components, general-purpose pumps, sump and sewage pumps, solar pumps, hot water circulators, pressure booster systems, etc. Brands, "Armstrong", "Armseal".
(P.) C.A. Armstrong; (Exec.V.P.) J.A.C. Armstrong; (V.P.Fin.) D.C. Richards; (G.S.M.) C.B. Ross; (P.A.) A. Dellidone; (Mgr.Mfg.) N. Borden. Annual Sales (E). Co. Size (E).®
- Armstrong, W. D. Inc., 651 Notre Dame St. W., Montreal, Que. H3C 1J1. Tel. 514-398-0996. Toll Free: 800-363-4633. Fax: 514-398-9545. Rubber and rotating band stamps, seals, printing dies, steel marking stamps and dies, marking machines and equipment. Brands, "Arco", "Permastamp", "Prima", "Marque D'Or".
(P.) A. Schaubert; (V.P.) D. Saltzman; (Dir.Ops.) P. Le-duc. Annual Sales (C). Co. Size (B).®
- Armstrong World Industries Canada Ltd., [Les Industries Mondiales Armstrong Canada Ltée.], 6911 Decarie Blvd., Montreal, Que. H3W 3E5. Tel. 514-733-9981. Fax: 514-733-1734. Telex: 05-25260. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Alta. Plants, Gatineau, Montreal, Que., Toronto, Ont. Vinyl flooring and tile, acoustical wall panels and ceilings, flexible pipe flexible pipe insulation, adhesives, wax, cleaner. Brands, "Armstrong", "Excelon", "Armaflex", "Corlon", "Accotone", etc. Parent company, Armstrong World Industries Inc., Lancaster, PA, U.S.A.
(P.) K.A. Matheson; (V.P.) R.F. Smith; (V.P.) J.E. Pud-dicombe; (V.P.) G.B. Laroche; (T. & Cont.) R. Duguay; (P.A.) J. Burnatowski. Annual Sales (F). Co. Size (F).®
- ★Armtec, 15 Campbell Rd., P. O. Box 3000, Guelph, Ont. N1H 6P2. Tel. 519-822-0210. Fax: 519-822-1160. Branch offices, St.John's, Nfld., Halifax, N.S., Quebec, Montreal, Que., Ottawa, London, Sudbury, Toronto, Ont., Winnipeg, Brandon, Man., Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C., Fresno, CA, U.S.A. Plants, Bishop's Falls, Nfld., Sackville, N.B., St. Augustin, Beloeil, Que., Guelph, Thunder Bay, Ont., Winnipeg, Man., Saskatoon, Sask., Redwater, Lethbridge, Alta., Nainimo, Prince George, B.C. Whitehorse, Y.T. "Interlock Grating", "Paved Invert", "Hel-Cor", "SuperSpan", "Armco" rivetted and cross bar grating, corrugated steel pipe and steel sheet piling, bin type retaining wall, sign posts, guard rails and structural plate pipe, tunnel liner pipe, water control gates, geotextiles, geo-grid, cloymax impervious linings. Parent companies, Jannock Steel Fabricating Company and Stelco Inc.
(P. & C.E.O.) J.G. Watson; (Mfg.Mgr.) R.A. Richardson; (V.P. & G.M.) D.B. Smith; (C.F.O.) R.J. Wilcock; (Mgr. Engr'g) P. Smith. Annual Sales (E). Co. Size (E).®
- Arndt-Palmer Canada Inc., 1170 Fewster Dr., Mississauga, Ont. L4W 1A1. Tel. 416-625-4010. Reconditioning materials, polishes, upholstery cleaners, etc. for the automotive industry. Brands, "Permaflex" flexible body filler, "Lite 'N Eze" lightweight body filler, "X Span" fibreglass body filler.
(P.) F. Ten Hope; (Exec.V.P.) Mrs. L. S. Ten Hope. Annual Sales (B). Co. Size (A).®
- ★Arne's Welding Ltd., 835 Mission St., Winnipeg, Man. R2J 0A4. Tel. 204-233-7111. Fax: 204-231-1252. Telex: 07-55217. Semi-dump, heavy haul low bed, hopper bottom, pulp, and flat deck trailers, also gravel boxes and custom fabrication.
(P.) A.W. Doucette; (Prod'n Mgr.) A. Maciejkow; (S.M.) D. Calsbeck; (Q.C.) R. Weidman; (T.) Mrs. G. Doucette. Annual Sales (D). Co. Size (C).®
- ★Arnold Die Casting Co. Ltd., 354 McNab St., Dundas, Ont. L9H 2L2. Tel. 416-627-3509. Fax: 416-628-5545. Custom zinc pressure die casting.
(P.) A. Steinke. Annual Sales (B). Co. Size (A).
- Arnone's Cabinet & Builders Supplies Ltd., 550 Fort William Rd., Thunder Bay, Ont. P7B 2ZB. Tel. 807-344-2124. Cabinets, store fixtures, etc.
(T.) V. Arnone. Annual Sales (B). Co. Size (A).®
- Aro Canada Inc., 51 Worcester Rd., Rexdale, Ont. M9W 4K2. Tel. 416-675-5611. Fax: 416-675-6920. Telex: 06-989193. Lubricating and pumping equipment, diaphragm pumps, glue gun systems, pneumatic valves and cylinders, pneumatic logic controls, air tools, air hoists, valve controls. Parent company, The Aro Corporation, Bryan, OH, Holding Company, Ingersoll Rand Company, U.S.A.
(P.) G. P. Webb; (Prod'n Mgr.) E. Galbraith; (Prod'n Mgr.) A. Trudelle; (Contracts Admin. Aeronautical Div.) F. Sova; (Plant Mgr.) S. Wells. Annual Sales (D). Co. Size (C).®
- Aroline Boat Company Limited, The, 80 Archibald St., St. Boniface, Man. R2J 0V8. Tel. 204-237-3676. Aluminum outboard motor boats, flat barges, windshields, convertible tops, sleeper seats, tarps, swivel chairs. Brands "Debonaire", "Carry-Aire", "Lunker II & III".
(P.) G. Giguere. Annual Sales (B). Co. Size (A).®
- †Aromatic Foods Ltd., 620 Burlington St.E., Hamilton, Ont. LBL 4J7. Tel. 416-529-0789. Perogies, cabbage rolls. Brands, "Old Country Style", "The Perogy People", "Country Foods".
(P.) R. D. Moggach; (Plant Mgr.) R. Dean Moggach. Annual Sales (B). Co. Size (A).®
- ★Arpeco Engineering Limited, 7095 Ordan Dr., Mississauga, Ont. L5T 1K6. Tel. 416-564-5150. Toll Free: (U.S.A.) 800-387-4806. Fax: 416-564-2943. Inspection slitter/rewinders, printing equipment for the roll label section of the paper conversion industry and for folding cartons, also inspection/rewinders for pharmaceutical roll labels. Brands "Tracker", "Inspector", "Editor", "Impressionist".
For.Reps., Scandinavia; Japan, Australia; Italy; United Kingdom; West Germany; Switzerland; Spain; France; Latin America; Israel; South Africa; Holland.
(P.) A. R. Prittie; (G.M.) J. C. Harvey; (S.M.) D. Brown; (Engr'g Mgr.) R. Mitchell; (Mktg.Mgr.) B. Ivens; (Cont.) M. L. Gettler. Annual Sales (D). Co. Size (D).®
- ★Arriscraft Corporation, 875 Speedville Rd., Box 3190, Cambridge, Ont. N3H 4S8. Tel. 519-653-3275. Toll Free: (416) 800-265-8123, (519) 800-265-8103, (514,613,819) 800-265-8131. Fax: 519-653-1337. Plants, Cambridge, Quarry, Wiarton, Ont., St. Etienne-des-Grès, Que. Associates, Adair Marble Quarries, Angelstone, Bartonville Building Stone, Overlay Stone and Brick, Pioneer Brick Yards, Renaissance Masonry Units, Citadel Building Stone, Garrison Building Stone, Ramparts Building Stone. Manufactured building and dimension stone, brick, pre-cut fieldstone. Brands, "Adair" marble products, "Angelstone", "Renaissance", "Pioneer Brick", "Citadel" building stone, etc. Parent company, Effilcat Corporation, Cambridge, Ont.
(Chmn.) E. Bevan Ratcliffe; (P.) R. White; (V.P.Sales) J. Cassel; (V.P.Prod'n) A. Laugals. Annual Sales (E). Co. Size (E).®
- ★Arrix Logic Systems Inc., 59 Somerdale Squ., Scarborough, Ont. M1E 1M9. Tel. 416-266-8800. Fax: 416-261-4250. Telex: 06-986766. Branch office, San Francisco, CA, U.S.A. "APS/SPF" edit and utility package, "APS/Script" text processing system, "Micro DCF" advanced text processing systems, "APS/Dialog" dialog creation and display management system, all for IBM personal computers.
For.Reps.: E.D.D., Gournsey, Channel Islands, U.K.; PCS software, Stockholm, Sweden; Marubeni Electronics, Tokyo, Japan; Dialogika GmbH, Munich, W. Germany.
(P.) H.G. Buettner; (Dir.) Ms. G. H. Bach. Annual Sales (B). Co. Size (A).
- Arrow Aluminum Products Limited, 350 Creditstone Rd., Unit A, Concord, Ont. L4K 3Z2. Tel. 416-661-9777. Fax: 416-661-6955. Plant 20 Barnes Ct., Concord, Ont. Subsidiaries, Alumiseal Industries, Galaxy Windows, Archer Manufacture Inc., Armour Windor Inc. Aluminum replacement and storm windows, aluminum and vinyl window casements, "Futura 2 Door" aluminum storm door, greenhouse and wooden windows, steel insulated doors, insulated glass units, etc.
(P.) E. Cascone; (G.M.) V. Cascone; (P.A.) R. Cascone; (Plant Mgr.) F. Cascone. Annual Sales (D). Co. Size (C).®

† Indicates firms seriously interested in export trade.

® Uses Distributors.

© Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ©.

- ★Arrow Case Manufacturing Co. Ltd., 11 Dublin St., Toronto, Ont. M6H 1J4. Tel. 416-534-7576. Fax: 416-534-6945. Plastic and metal cases for jewellery, shavers, lighters, etc. Brand, "Arrow". Parent company, Arrow Manufacturing Co. Inc., West New York, NJ, U.S.A. (V.P.Fin.) Ms. M. Quinn; (V.P.Sales) R. S. Warren; (Prod'n Mgr.) Mrs. F. Carubia; (Mat'l Mgr.) Ms. L. Heitola. Annual Sales (C). Co. Size (B).®
- ★Arrow Company Canada Ltd., The, 45 St. Clair Ave. W., Toronto, Ont. M4V 1K9. Tel. 416-920-9911. Fax: 416-920-0442. Sales offices, Halifax, N.S., Montreal, Que., Hamilton, Kitchener, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Administrative office and main plant, Kitchener, Ont. Shirts, woven and knit sport shirts, sweaters, underwear. Brands, "Arrow", "C.P. & Co.", "Colours 8y Alexander Julian". Parent company, Cluett, Peabody & Co. Inc., New York, NY, U.S.A. For. Reprs.: Arrow Inter-America Inc., Santurce, Puerto Rico for West Indies, Central and S. America; Cluett, Peabody International A.G., Zug, Switzerland for Hong Kong, Singapore, Europe, Africa and Asia. (P.) P.C. Turner; (V.P.Mktg.) D.J. Evans; (G.M.Mfg. & Engr'g) D.W. Bannion; (Cont.) L. Rempel; (Mktg.) Ms. C. Raine. Annual Sales (E). Co. Size (F).®
- Arrow Lakes Cedar Pole Co. Ltd., 80x 220, Industrial Rd., Nakusp, B.C. V0G 1R0. Tel. 604-265-3315. Parent company, B.J. Carney & Co. Ltd. (G.M.) J. Herman; (S.T.) Ms. T. Uyeda. Annual Sales (A). Co. Size (A).
- Arrow Manufacturing Inc., 5700 Fullum, Montreal, Que. H2G 3C4. Tel. 514-271-2358. Toll Free: 800-361-6699. Fax: 514-495-2358. Telex: 055-61279. Subsidiary, Ceintures Caleche Ltée., Montreal, Que. Garters, suspenders, belts, etc. Brands, "Arrow", "Pierre Cardin", "L'Aiglon", "Aquascutum". (P.) M. Lackman; (V.P.Luggage, Sm. Leather Goods Div.) A. Usheroff; (Plant Mgr.) M. Rosenoff. Annual Sales (D). Co. Size (D).®
- Arrow Metal Products Ltd., 251 Mill Rd., Moncton, N.B. E1A 4A7. Tel. 506-858-0100. Aluminum doors and windows, vinyl replacement windows and shutters, steel entry doors. (G.M.) J. Hawryluk. Annual Sales (C). Co. Size (A).
- Arrow Plastics (Div. of 569471 Ont. Inc.), 75 Milliken Blvd., Unit 12, Scarborough, Ont. M1V 2R3. Tel. 416-292-7777. Fax: 416-292-4902. Various types of printed and plain plastic bags, including garbage bags, zip-lock bags, polyethylene film, tubing, sheeting, brochure and sign holders, display items, computer printer stands, picture frames, bulk food containers, store display items. (P.) P. Paleja. Annual Sales (B). Co. Size (A).®
- ★ARROW RADIO (1983) INC., 86 Torlake Cres., Toronto, Ont. M8Z 1C3. Tel. 416-259-9668. Fax: 416-252-7252. Wire leads, assemblies, and harnesses. (P. & G.M.) L. Wollenzien; (S.T.) Mrs. S. Wollenzien. Annual Sales (C). Co. Size (B).®
- †Arrow Spring & Tool Company Limited, 28 Melanie Dr., Unit 6, Brampton, Ont. L6T 4H7. Tel. 416-791-7723. Fax: 416-791-4774. Flat metal and wire spring clips, compression and tension springs, tooling for presses. (P.) L. P. Pomanti; (V.P.) C. Smith. Annual Sales (B). Co. Size (A).®
- ★Arslan Automotive Canada Ltd., 84 Leacock Rd., Pointe Claire, Que. H9R 1H1. Tel. 514-694-1113. Toll Free: 800-465-8575. Fax: 514-694-6277. Branch office, Toronto, Ont. "Strain-Tec" paint strainer, "McNulty" sand blasters. (P.) A. Gurarslan. Annual Sales (C). Co. Size (A).®
- Art Book Bindery & Stationery Ltd., 115 Hutchings St., Winnipeg, Man. R2X 2V4. Tel. 204-633-2630. Library binding for schools and universities. (Mgr.) J. Harapiak. Annual Sales (B). Co. Size (A).
- ★ART INDUSTRIES LIMITED, 100 Silver Star Blvd., Units 206 & 207, Scarborough, Ont. M1V 5A3. Tel. 416-297-4700. Fax: 416-297-0809. Embossing dies, rolls, steel stamps, marking blocks, CNC machining, one to one duplicating and up, electrodes, cavities, inserts, prototype work. (Prop.) D. Trchala. Annual Sales (B). Co. Size (A).®
- Art Iron Ltd., 5550 E. Hastings St., Burnaby, B.C. V5B 1R3. Tel. 604-298-5614. Ornamental iron railings, etc. (P.) E. Gabriel. Co. Size (A).
- Art Light Company Limited, 33 Burford Rd., Hamilton, Ont. L8E 3C6. Tel. 416-561-5213. Fax: 416-578-4468. Branch plant, 39 Burford Rd., Hamilton, Ont. Framed mirrors and prints, photo frames, mirror and wall clocks made from urethane, wood, aluminum and mylar. Brand, "Art Light".

- (P.) V.J. Synek; (V.P.) Mrs. L. Rusak; (S.T.) Mrs. E. Synek; (G.M.) P. Synek. Annual Sales (C). Co. Size (A).
- Art Mould Plastics Ltd., 49 Skagway Ave., Scarborough, Ont. M1M 3T9. Tel. 416-261-6118. Fax: 416-261-0884. Telex: 06-963846. Injection moulders, reinforcing bar supports, spacers, beam bolsters and polyserts. (P.) S. Vigh; (G.M.) R. Hubbard. Annual Sales (C). Co. Size (B).®
- Art Press Ltd., The, 489 Madison St., Winnipeg, Man. R3J 1J2. Tel. 204-888-5052. Fax: 204-888-0491. (P.) L. King; (V.P.) B. King. Annual Sales (A). Co. Size (A).
- ★Art Source, 210 Cochrane Dr., Unit 2, Markham, Ont. L3R 8E6. Tel. 416-475-8181. Fax: 416-479-4966. "Poster Notes" cards, posters. (P.) L. Fenninger; (V.P.) Ms. M. Fenninger; (Prod'n Mgr.) Ms. D. Struth; (Acct'g Mgr.) D. Gould. Annual Sales (C). Co. Size (B).
- Art Stamp & Seal Company, Div. of Sterling Marking Products Inc., 114 Jutland Rd., Etobicoke, Ont. M8Z 2H1. Tel. 416-255-3401. Toll Free: 800-387-7261. Fax: 416-255-1608. Rubber stamps, corporate seals, engraving, printing dies, sign engraving supplies, coding equipment ink, stencil machines and supplies. Brand, "Mark-Maker". Parent company, Sterling Marking Products Inc., London, Ont. (P.) R. W. Schram; (G.M.) P. C. Taylor. Annual Sales (C). Co. Size (A).®
- ★Artacious Inc., 724 Gordon Baker Rd., Willowdale, Ont. M2H 3B4. Tel. 416-494-5998. Fax: 416-495-1824. Hand painted silk scarves, blouses, pants, dresses, belts, jewellery, evening bags, pictures and wall hangings. (P.) Mrs. D. Roman. Annual Sales (B). Co. Size (A).®
- Artage International Inc., 105 Haist Ave., Woodbridge, Ont. L4L 4C3. Tel. 416-856-9090. Fax: 416-856-8889. Showroom, Mississauga, Ont. "Artage International" tables. (P.) T. Thompson; (V.P.) B. Sher. Annual Sales (C). Co. Size (A).®
- †Artcast Inc., 14 Armstrong Ave., Georgetown, Ont. L7G 4R9. Tel. 416-457-9501. Fax: 416-877-0205. Rubber molds, sculptures in bronze and aluminum. (P.) E. Knoespel; (Off.Mgr.) Ms. J. Edgerton-Jennings. Annual Sales (B). Co. Size (A).®
- Artcraft Electric Ltd., 8050 Torbram Rd., Bramalea, Ont. L6T 3T2. Tel. 416-791-1551. Fax: 416-791-7381. Associate, Artcraft of Montreal Ltd. Incandescent outdoor/indoor lighting fixtures. (P.) A. Cohen; (V.P.Mktg.) H. Bernstein; (V.P.Purch.) S. Cohen; (Prod'n Mgr.) R. Marcovici. Annual Sales (D). Co. Size (B).
- Artcraft Engravers Ltd., 117 Falcon St., London, Ont. N5W 4Z2. Tel. 519-455-6840. Fax: 519-455-1052. Branch office and plant, Toronto, Ont. Photo engraving, colour separations, printing plates, commercial artwork. (V.P. & G.M.London) B. Rutledge; (V.P.Toronto) P. Crosbie. Annual Sales (C). Co. Size (C).®
- †Artcraft Label Inc., 2150 Queensway Dr., Burlington, Ont. L7R 3T1. Tel. 416-632-2314. Fax: 416-632-2375. Pressure sensitive labels. (P. & G.M.) J. Robinson. Annual Sales (C). Co. Size (A).®
- ★Artcraft of Montreal Ltd., [Lustre Artcraft de Montreal Ltée.], 8525 Jules Leger St., Montreal, Que. H1J 1A8. Tel. 514-353-7200. Toll Free: 800-361-4966. Fax: 514-353-0013. Associate, Artcraft Electric Ltd., Bramalea, Ont. Residential incandescent lighting fixtures, Halogen lighting fixtures, indoor and outdoor. (P. & G.M.) A. Cohen; (V.P.Ops.) S. H. Cohen. P. Eng.; (Dir.Mktg. & S.T.) H.S. Bernstein; (Prod'n Mgr.) I. Marcovici; (Compt.) R. Courchesne, C.A. Annual Sales (D). Co. Size (D).®
- Artek Door (1985) Limited, 225 Wycroft Rd., Oakville, Ont. L6K 3S3. Tel. 416-842-6695. Fax: 416-842-4775. Hollow metal doors and steel frames with or without fire rating for commercial and industrial use. (P.) F. Bosco; (G.M.) F. Salvatore; (Bookkeeper) N. Laube; (Plant Mgr.) T. Lavecchia. Annual Sales (C). Co. Size (B).®
- ★Artek Group Limited, The, 150 West First Ave., Vancouver, B.C. V5Y 1A4. Tel. 604-876-2131. Fax: 604-875-1337. Branch offices, Montreal, Quebec, Que., Ottawa, Toronto, Ont., Los Angeles, Orlando, CA, U.S.A. Plants, Calgary, Edmonton, Alta., Seattle, WA, U.S.A. Branch offices and plants, Calgary, Edmonton, Alta., Vancouver, B.C. Subsidiaries, Armet Products, Edmonton, Alta., 8.C. Millwork, Vancouver, B.C., Armet Inc., Artek Contracting Inc., Seattle, WA, U.S.A. Architectural wood-

work, custom millwork, casegoods, system and office furniture.

(P.) J. McArter; (V.P.) A. Kapusta; (Cont.) D. Greig; (G.M.) J.W. Russell; (G.M.Calgary) W. Klimuszko; (G.M.Edmonton) R. Hahn; (G.M.Edmonton) M. Haas. Annual Sales (E). Co. Size (E).®

★Artemia Canada Ltd., 80x 297, Chaplin, Sask. S0H 0V0. Tel. 306-395-2591. Fax: 306-395-2358. Pet foods including live, frozen and dried brine shrimp products.

(G.M.) A. B. Comerford; (Off.Mgr.) D. H. Gleim. Annual Sales (A). Co. Size (B).®

★Artex Precast Ltd., 523 Bowes Rd., P.O. Box 149, Concord, Ont. L4K 1B2. Tel. 416-669-1425. Fax: 416-669-1572. Structural precast concrete, architectural precast concrete, granite on steel truss.

(P. & G.M.) G. Kafarowski; (V.P.) J. Farwell. Annual Sales (D). Co. Size (C).®

Artex Woollens, Limited, 25 Sheffield St., Cambridge, Ont. N3C 1C4. Tel. 519-658-9328. Fax: 519-658-2483. Woollen, worsted and synthetic piece goods for ladies' coats, suits and sportswear, as well as non-apparel screen fabrics and upholstery. Parent company, Satexil Inc., Montreal, Que.

(G.M.) J.H. Carter; (Cont.) W. Malik. Annual Sales (D). Co. Size (E).®

Arthur Press (1978) Limited, The, 162 Norfinch Drive, Downsview, Ont. M3N 1X6. Tel. 416-663-6001. Fax: 416-663-6043. Commercial printers.

(P.) D. A. Thorn. Annual Sales (B). Co. Size (A).®

†Arthurs-Jones Lithographing Ltd., 1060 Tristar Dr., Mississauga, Ont. L5T 1H9. Tel. 416-564-3333. Fax: 416-564-5424. Printers and lithographers.

(P. & G.M.) D. McGregor; (Dir. & S.M.) G. McDonald; (V.P.Fin.) W. Gelinas; (Cont.) R. Scullion; (Plant Mgr.) D. Trimble; (Purch.Mgr.) L. Foley. Annual Sales (E). Co. Size (D).®

Articles en Cuir Majestic Inc., Les, 1625 rue Chabanel ouest, Suite 960, Montreal, Que. H4N 2S8. Tel. 514-382-0556. Fax: 514-382-1828. Quality leather goods.

(P.) M. Salkovic. Annual Sales (B). Co. Size (A).®

Artisan Fibertec Inc., 5625 - 180th St., Surrey, B.C. V3S 5M6. Tel. 604-576-8996. Fax: 604-576-2208. Components for tourist submersibles and aircraft components, fiberglass buildings, reactor covers and resistor brackets, pick-up truck canopies, van tops, motorcycle trailer bodies, fiberglass products and other specialty products.

(P.) D. Barker. Annual Sales (B). Co. Size (A).®

Artisan Windows and Doors Ltd., 5th Line & Halton Rd. 43, General Delivery, Limehouse, Ont. L0P 1H0. Tel. 416-877-5413. Fax: 416-846-6644. Wooden and vinyl windows, also wooden doors and frames.

(P.) G. Welte; (Prod'n Foreman) N. Anderson. Annual Sales (B). Co. Size (A).®

Artisanat Louis & Chimo, C.P. 1269, Baie St. Paul, Que. GOA 1B0. Tel. 418-435-2457. Fax: 418-435-6397. Wooden mounts, handles for printing companies, wooden caps for furniture companies.

(Dir.) R. Bourbeau; (V.P.) Ms. A. Bourbeau. Annual Sales (B). Co. Size (A).

Artisanat Renel, Inc., 3995 boul. Lite, St.Vincent de Paul, Que. H7E 1A3. Tel. 514-661-3605. "Renel" furniture. (Prop.) J. Seldent. Annual Sales (C). Co. Size (B).

Artistat (Canada) Limited, 70 Yorkville Ave., Toronto, Ont. M5R 1B9. Tel. 416-923-0822. Fax: 416-924-1899. Plant, 4824 Yonge St., Toronto, Ont. Associates, Artistat Ltd., Montreal, Que., Vancouver, B.C. Graphic reproductions, computer generated signage, matro dry transfers, etc.

(P.) M. D. Valteau; (G.M.) R. Peppin; (S.M.) A. Mead; (P.A.) M. Smith; (Plant Mgr.) T. Smith. Annual Sales (C). Co. Size (B).®

Artistic Decalcomania Ltd., 9280 Charles de la Tour, Montreal, Que. H4N 1M2. Tel. 514-382-0351. Fax: 514-382-0347. Decalcomania transfers, advertising signs, etc. Parent company, 126914 Canada Inc., Montreal, Que.

(P.) P. Rousseau; (P.A.) Mrs. S. Hutson; (Plant Mgr.) R. Houle; (V.P.) P. Gingras. Annual Sales (C). Co. Size (A).®

★Artistic Glass, Division of Pewter House Inc., 2106 - 2112 Dundas St. W., Toronto, Ont. M6R 1W9. Tel. 416-531-4881. Fax: 416-531-4695. Custom decorative art glass, stained, leaded, bevelled, carved and sand blasted glass for windows, doors, room dividers, etc. also Tiffany lamps.

For.Rep., Glenwood, NY, U.S.A.

- (P.) J. Aigner; (S.T.) Ms. A. Aigner; (G.M.) J. Urban; (Studio Mgr.) Ms. M. Sheffit. Annual Sales (C). Co. Size (A).^⑤
- Artistic Iron Works (1978) Ltd., 475 - 1st Ave. E., Regina, Sask. S4N 4Z3. Tel. 306-721-2663. Sales office, Edmonton, Alta. Wrought iron steps, railings, columns, gates and designs. Brand, "Artistic Products". (S.M. & Plant Mgr.) C. Reid. Annual Sales (C). Co. Size (A).
- Artistic Jewellery Co., Limited, 469 King St. W., Toronto, Ont. M5V 1L2. Tel. 416-596-8391. Copper, jade and rhinestone costume jewellery. Brand, "Artistic". (S.M.) L. Rumm; (Off. Mgr.) E. Aquino; (Plant Mgr.) A. Kempa. Co. Size (D).
- †Artistic-Larson-Juhl, 5830 Coopers Ave., Mississauga, Ont. L4Z 1Y3. Tel. 416-890-1234. Fax: 416-890-8515. Branch offices, Montreal, Que., Calgary, Alta., Vancouver, B.C. Picture frames and moulding. (Chmn.) A. U. Sipsaka; (P. & C.E.O.) P. W. Town; (V.P.Mktg.) S. Cavell; (V.P.Mfg.) R. A. Bruce; (V.P.Fin.) R. H. Sykes. Annual Sales (D). Co. Size (E).
- Artistic Packaging Ltd., 401 Elgin St., Brantford, Ont. N3S 5V6. Tel. 519-753-7614. Candy boxes. Parent company, Atlantic Paper Box Co., Cambridge, Mass., U.S.A. (T.) L. S. Cole. Co. Size (B).
- Artistic Stationery Co. Limited, 42 Wellington St. E., Toronto, Ont. M5E 1C7. Tel. 416-364-4050. Fax: 416-364-9523. Embossers. (P. & G.M.) J. W. Ehmann. Co. Size (A).
- Artmark Engraving Ltd., 311 Supertest Rd., Downsview, Ont. M3J 2M4. Tel. 416-661-0262. Industrial engraving. (P.) J. R. Nestler. Co. Size (A).
- ★Armet, 15935-114 Ave., Edmonton, Alta. T5M 2Z3. Tel. 403-452-7522. Fax: 403-454-1560. Branch offices, Toronto, Ottawa, Ont., Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C., Pt. Richmond, Saratoga, CA, U.S.A. Acoustical screens and movable walls, work stations, office and computer furniture. Parent company, The Artek Group Limited. (P.) J. McArter; (G.M.) M. Haas. Annual Sales (D). Co. Size (D).^⑥
- ★Artmetal Canada, 24 Mendota Rd., Toronto, Ont. M8Y 1E8. Tel. 416-252-7177. Toll Free: (U.S.A.) 800-387-7200. Fax: 416-252-2000. Branch office, Buffalo, N.Y., U.S.A. Novelties, charms, jewellery, souvenir goods, trophy parts, pressure sensitive labels. (P.) A. McPherson. Annual Sales (A). Co. Size (A).
- ★Artopex Inc., 2121 Berlier, Laval, Que. H7L 3M9. Tel. 514-332-4420. Fax: 514-688-5171. Telex: 05-25849. Branch offices, Halifax, N.S., Montreal, Quebec, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C., New York, NY, Chicago, IL, Boston, MA, Dallas, TX, Detroit, MI, Hyattsville, MD, Miami, Orlando, FL, Atlanta, GA, Los Angeles, San Francisco, CA, Cincinnati, OH, Phoenix, AZ, U.S.A. Plants, Ste. Therese, Laval, Que. Subsidiary, Artopex (U.S.) Inc., New York, NY, U.S.A. Office furniture including wood desks, filing cabinets, seating, pedestals, partitions, modular systems and work surfaces. Parent company, Artopex International Inc., Laval, Que. For Rep.: U.S.A. (Chmn.) G. Bonneau; (P. & G.M.) L.P. Desrosiers; (Exec.V.P.) S. MacDuff; (V.P.Fin. & T.) R. Harritt. Annual Sales (E). Co. Size (F).^⑥
- †Arts Metal Finish, Division of Manzoli Bros. Ltd., 555 Canarctic Dr., Downsview, Ont. M3J 2P9. Tel. 416-661-0605. Copper, bronze, brass, and chrome plating. (P.) N. Manzoli; (S.T.) A. Manzoli. Co. Size (N/R).
- Artwin Products Limited, 325 Millen Rd., Stoney Creek, Ont. L8E 2H3. Tel. 416-662-5077. Fiberglass bath tubs, showers, custom industrial fabricated products and fiberglass boat repairs. Brand, "Artwin". (P.) W. Hennings. Annual Sales (A). Co. Size (A).^⑥
- ★Arva Crane Ltd., 120 Weston St., London, Ont. N6C 1R4. Tel. 519-661-0252. Fax: 519-673-6329. Telex: 064-73500. Full range of mobile cranes, marine cranes, man-basket attachments, hydro tower lifter. (P.) J.F. Smith; (V.P.) V. Eck; (Plant Mgr.) M. Keys. Co. Size (C).^⑥
- Arvid Machine Tools Ltd., 2679 Howard Ave., Windsor, Ont. N8X 3X2. Tel. 519-969-5540. Fax: 519-969-2260. Telex: 064-77752. Associates, Flame Craft Company Inc., Arvid Productivity Systems Inc., Windsor, Ont. Machine tools, high precision custom machining. Parent company, Continental-Arvid Enterprises Inc., Windsor, Ont. (V.P.) B. Vukelic; (V.P.) F. Rajic; (Compt.) R. Roth. Annual Sales (E). Co. Size (D).
- Arvin Air Systems, 331 Glover Rd., Stoney Creek, Ont. L0R 1L0. Tel. 416-643-6646. Fax: 416-643-6744. Custom fabrication of sheet metal products and energy conservation control panels. (P.) N. Smith. Annual Sales (C). Co. Size (A).^⑤
- ★Arvin Automotive of Canada Limited, P.O. Box 270, Concord, Ont. L4K 1B4. Tel. 416-669-1080. Fax: 416-669-1080. O.E.M. automotive parts, tail and exhaust pipes. Parent company, Arvin Industries Inc., Columbus, IN, U.S.A. (Plant Mgr.) R. Fox; (Mat'l's Mgr.) R. Sibbick. Annual Sales (E). Co. Size (E).^⑤
- †Arvin Special Machinery Ltd., Industrial Park, P.O. Box 1307, Chatham, N.B. E1N 3W4. Tel. 506-773-5887. Fax: 506-773-6048. Steel gears, sprockets, conveyor chain and special machinery parts, single drum and double drum winches, reinforcing bar benders, portable wood chippers. (P.) G. Hoeksma; (Plant Mgr.) W. Hoeksma; (Off. Mgr.) D. Hicks. Annual Sales (C). Co. Size (B).^⑥
- ★Arzon Ltd., P.O. Box 9362, Stoney Creek, Ont. L8G 4S1. Tel. 416-561-2424. Fax: 416-561-2362. Plant, 85 Burford Rd., Hamilton, Ont. Automotive heaters, tubes and sideplates for auto radiators, sheet metal fabricators. (P.) L. Hammond; (V.P.) M. Ade; (V.P.) F. Bailey; (V.P.Fin.) B. Petersen. Annual Sales (D). Co. Size (C).^⑥
- ★Asbe-guard Equipment Inc., 81 Granton Dr., Unit 3, Richmond Hill, Ont. L4B 2N5. Tel. 416-886-8770. Fax: 416-886-8706. Asbestos removal equipment, "Safe-T-Strip" glove bags and accessories. (Nat.S.M.) B. Nichols. Annual Sales (C). Co. Size (A).^⑥
- Asbestos Building Supply Ltd., 266 Royal York Rd., Toronto, Ont. M8V 2V9. Tel. 416-259-9625. Fax: 416-259-3586. Subsidiary, Arctic Units Division, Toronto, Ont. Asbestos cement board, prefabricated buildings, "Auralite" fiberglass translucent panels, asbestos free fibre cement sheets. (P.) C.D. Lee; (S.T.) J.B. Harvey. Annual Sales (C). Co. Size (A).^⑥
- Asbestos Corporation Limited., See Société Asbestos Limitée.
- Asbury Wilkinson Graphite Foundry Supply, 81 Florence St., Toronto, Ont. M6K 1P4. Tel. 416-535-2171. Fax: 416-535-1748. Foundry facings and supplies. Brands, "Low-Smoke Binder", "Super Seacoal", "Wilko S.R.", "Royal Cote". Parent company, Asbury Graphite Mills, NJ, U.S.A. (S.M.) D. Hamilton; (Reg.S.M.) J.D. Morell; (Bookkeeper) Mrs. M. Davis. Annual Sales (C). Co. Size (A).
- †Asco Furniture Canada Limited, P.O. Box 400, St-Andre Avellin, Que. J0V 1W0. Tel. 819-983-6125. Fax: 819-983-6854. Rocking chairs and ottomans. (P.) A. Michaud. Annual Sales (C). Co. Size (B).
- Asco Manufacturing Ltd., 109 Oakdale Rd., Downsview, Ont. M3N 1W2. Tel. 416-742-7761. Hardware for computer furniture. (P.) I. Friedman. Annual Sales (C). Co. Size (A).
- ★Ascoelectric Limited, P.O. Box 160, Brantford, Ont. N3T 5M8. Tel. 519-758-2700. Fax: 519-758-5540. Regional offices, Dartmouth, N.S., Montreal, Que., Mississauga, Ont., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Brantford, Port Colborne, Ont. Subsidiary, Alcom, Division of Ascoelectric Ltd., Port Colborne, Ont. "ASCO Red Hat" solenoid and air operated valves, electrical power control products, remote control and automatic transfer switches, electronic monitors, custom designed power control systems, relays and contactors, engine and generator controls, "Energmiser" energy conservation systems, "ASCO Tri-Point" pressure/temperature switches, power beam rodless cylinder. Parent company, Automatic Switch Co., Florham Park, NJ, U.S.A. (P.) E. H. Washbrook; (Mgr. Sales & Mktg.) D.H. (Dave) Laackman; (V.P.Fin.) B. S. Falkiner; (Supv'r Mktg.Serv.) C.W. Smillie. Annual Sales (E). Co. Size (E).^⑥
- ★Asdor Limited, 1255 Nicholson Road, New Market, Ont. L3Y 7V1. Tel. 416-836-7700. Fax: 416-836-7720. Telex: 065-24337. Water pollution control engineering. For.Reps., U.S.A. (P.) R.C. Newman; (S.) J.H. Mulholland. Annual Sales (D). Co. Size (A).^⑥
- Ashburnham Sheet Metal, 774 Rye St., Unit#17-A, Peterborough, Ont. K9J 6W9. Tel. 705-745-3642. Custom sheet metal. (P.) F.M. Flaherty. Co. Size (N/R).
- Asher Manufacturing Limited, 295 Colborne St., Chatham, Ont. N7M 3M3. Tel. 519-352-2111. Joist hangers, wooden reels, brick ties, etc. (Prop. & G.M.) M. R. Asher; (Plant Mgr.) D. B. Asher; (Off. Mgr.) B. K. Asher. Annual Sales (B). Co. Size (A).
- ASHLAND CHEMICALS (A DIVISION OF VALVOLINE OIL & CHEMICALS LTD.), 2620 Royal Windsor Dr., Mississauga, Ont. L5J 4E7. Tel. 416-823-1800. Fax: 416-823-0023. Telex: 06-982334. Branch offices, Boucherville, Que., Vancouver, B.C. Coating and polyester resins, foundry resins and core washes, solvents. Brands, "Aroplaz", "Aropol", "Aroflat", "Aroflint", "Isocure", "Pep-Set", etc. Parent Company, Ashland Oil Inc., Kentucky, U.S.A. (P.) B.R. Wakeford; (G.M.Resin Mfg.) R. Babinsky; (G.M.Distrib.) W. Urbankiewicz. Annual Sales (E). Co. Size (D).**
- Ashton-Potter Limited, 9010 Keele St., Concord, Ont. L4K 2N2. Tel. 416-736-4234. Telex: 06-22469. Lithographers. Brands, "A.P.", "Impulse Coating". (P.) H.E. Ashton; (V.P.) D. Tindale; (Dir.Sales Mktg.) L. Rudner. Annual Sales (D). Co. Size (E).
- Ashworth Bros. Canada Inc., 316 St. Hubert St., Granby, Que. J2G 5N5. Tel. 514-372-4747. Fax: 514-372-0597. Card clothing, flexible and metallic wire, etc. Brand, "Ashworth". Parent company, Ashworth Bros. Inc., Fall River, MA, U.S.A. (Admin.Mgr.) Mrs. E. Bath. Co. Size (A).
- ★Asme Threaded Products Inc., 65 Millwick Dr., Units 1&2, Weston, Ont. M9L 1Y4. Tel. 416-747-7770. Fax: 416-747-5014. Telex: 06-981256. Screw machine products, hose and pipe fittings, tube, compression, garden hose, P.O.L. fittings, hydraulic fittings. (G.M.) J. Gladstein; (Plant Mgr.) L. Nike. Annual Sales (C). Co. Size (A).^⑥
- Aspamill Inc., 1225 Hodge St., Montreal, Que. H4N 2B5. Tel. 514-748-7711. Fax: 514-748-0300. Grocery bags and sacks, waxed paper and napkins. Brands, "Crown", "Regal", "Guest". (P.) H. Rosenbloom; (S.M.) H.S. Weiser. Annual Sales (E). Co. Size (D).^⑥
- Aspen Industries, 42 - 10th St. N.E., Weyburn, Sask. S4H 1G7. Tel. 306-842-3411. Pallets, skids and survey stakes. Parent company, Weyburn Workin Shop, Weyburn, Sask. (G.M.) B. Taylor; (Plant Super.) L. Webber. Co. Size (A).
- ★Aspen Planers Ltd., 2399 Quilchena Ave., Box 160, Merritt, B.C. V0K 2B0. Tel. 604-378-9266. Fax: 604-378-9123. Associate, A.P. Sales Inc, Burnaby, B.C. Fir, ponderosa pine and western white spruce boards and lumber. (Prop.) T.S. Ghog; (G.M.) S.S. Ghog; (S.M.) P.S. Ghog; (Chief Acct.) N. Shan; (Woods Mgr.) E. Hayward; (Plant Supt.) J. Suzuki. Annual Sales (D). Co. Size (C).^⑥
- Asphalte Continental Division, 3300 - 65th St., C.P. 70, Shawinigan, Que. G9N 6T8. Tel. 819-539-2271. Fax: 819-539-5266. Crushed stone and asphalt. Parent company, Groupe Devesco Ltée. (C.E.O.) Y. Hould; (G.M.) Y. Morneau; (S.M.) J.C. Brouillette; (Plant Mgr.) G. Simard. Annual Sales (D). Co. Size (D).
- Assinck Bros. Limited, Box 208, Hwy. 48, Markham, Ont. L3P 3J7. Tel. 416-294-0422. Fax: 416-294-4184. Screens, concrete batching plants, belt conveyor equipment. (P.) G. G. Eckardt; (V.P.) H. Geverink. Annual Sales (C). Co. Size (B).^⑥
- ★Associated Advertising Limited, 160 Rivalda Rd., P.O. Box 398, Sta. A, Weston, Ont. M9N 3N1. Tel. 416-742-6921. Toll Free: 800-387-7475. Fax: 416-742-6923. Subsidiaries: Weston Nursery Supplies, Dairy Products Advertising, Gift Lines, Weston, Ont. Point-of-sale advertising and wooden displays, electric clocks, signs and silk screening, decals, self-adhesives, metal fabrications, vacuum forming. Brands, "Flexcal", "Curly-Lox", "Canada's First People" map. (P.) Miss M. Evelyn Thomas; (S.T.) Miss C. Cooke; (S.M. & G.M.) H. P. Thomas. Annual Sales (B). Co. Size (A).^⑤
- ★Associated Cedar Products Ltd., 12235 Norfolk Pl., Maple Ridge, B.C. V2X 8W3. Tel. 604-463-9311. Plant, Albion, B.C. Shakes and shingles. (Mgr.) R. F. Wardrop; (Supt.) G. Edward Hume. Annual Sales (N/R). Co. Size (A).
- Associated Chemical Co., 40 Bartor Rd., Weston, Ont. M9M 2G5. Tel. 416-741-8814. Fax: 416-741-8816. Brands, "Acco", "Slix", "Ablex", "Mystic Gloss", "Lu-

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

mowax", "Meteor", "Softie", "Noxsoil", etc. Parent company, Ontasco Chemicals Co. Ltd., Weston, Ont.

(S.M.) E. Van Nest. Annual Sales (8). Co. Size (A).®

★Associated Display Services Ltd., 2908 18 St. N.E., Calgary, Alta. T2E 7B1. Tel. 403-250-3000. Toll Free: (403) 800-382-8118, (807) 800-661-8140. Fax: 403-250-8801. Associates, A.D.S. Plastics, A.D.S. Millwork, A.D.S. Store Fixtures, A.D.S. Group. Showcases, counters, bulk food merchandizers, cabinets, store and display fixtures, metal and wood shelving, acrylic fabrication, vacuum formed plastics, parts and components.

(P. & G.M.) J. Hamilton; (V.P.Ops.) B. Henzel; (S.M.Mgr.) J. Garland; (P.A.) Mrs. A. MacKenzie; (Plant Mgr./Millwork) G. Withell; (Plant Mgr./Plastics) R. Hahn. Annual Sales (D). Co. Size (C).®

Associated Foundry Limited, 7909-132nd St., P.O. Box 9005, Surrey, B.C. V3T 4X3. Tel. 604-596-1781. Fax: 604-596-8933. Grey iron castings, soil pipe and fittings, stainless steel couplings. Brands, "Assoc.", "Associated", "Titan".

(P.) R. Babicki; (G.M.) D. Kelm; (S.M.) F. Albert. Annual Sales (D). Co. Size (C).®

★Associated Industrial Brush Co. Ltd., 170 Hwy. 7 West, Unit 13, Brampton, Ont. L7A 1A1. Tel. 416-451-8777. Fax: 416-451-8899. O.E.M. and replacement brushes for automatic car, bus, truck and train washes, also fruit and vegetable processing and conveyor cleaning brushes.

(P.) G. Ed Langlois; (Plant Mgr.) P. Debideen. Annual Sales (B). Co. Size (A).®

Associated Packaging Equipment Corporation Limited, 103 Denison St., Markham, Ont. L3R 1B5. Tel. 416-475-6647. Fax: 416-479-9752. Roll feed and die cut labelling machines, case forming, sealing and packaging, rigid and flexible, can and bottle conveyors, flow control accumulators, bottle rinsing machines. Brands, "Apec", "Contura", "Polyclad".

For.Reps.: Johann Weiss, Berlin, W.Germany; Associapak (U.S.A) Inc., Buffalo, N.Y., U.S.A.

(P.) M.D. Malthouse. Annual Sales (C). Co. Size (A).®

Associated Tool & Engineering, 20 Community Ave., Stoney Creek, Ont. L8E 2Y2. Tel. 416-662-3669. Metal stampings, special machinery, tools and dies.

(Prop.) G. Hewines. Annual Sales (B). Co. Size (A).

★Associated Tube Industries, 7455 Woodbine Ave., Markham, Ont. L3R 1A7. Tel. 416-475-6464. Fax: 416-475-5202. Telex: 06-986871. Stainless steel and nickel alloy tube, pipe, fabricated assemblies. Brands, "A.T.I.", "BRS-75". Parent company, Samuel Manu-Tech Inc., Etobicoke, Ont.

(V.P. & G.M.) R. Scott Sweatman; (Cont.) M. L. Winkler; (V.P.Ops.) R. L. Sinclair; (S.M.) I. O'Connor; (P.A.) G. Clare; (Mktg.Spec.) D. Gordaner. Annual Sales (E). Co. Size (D).®

Association des manufacturiers canadiens. See The Canadian Manufacturers' Association.

★Asten Canada Inc., 213 Boulevard du Havre, Valleyfield, Que. J6S 1R9. Tel. 514-373-2424. Fax: 514-373-4745. Telex: 05-268609. Dryer felts and open mesh fabrics for the pulp and paper industry. Brands, "Asten", "Thermesh", "Synmesh", "Ventmesh", etc.

(P.) R.A. Wilson; (V.P.Ops.) W.C. Clark; (V.P.Sales) J.L. Kovach; (V.P.Mfg.) A. Loisel; (Off.Mgr.) Miss M. Anderson; (Mktg.Mgr.) J.C. Johnson. Annual Sales (D). Co. Size (D).®

Astley-Gilbert Reproductions Ltd., 42 Carnforth Rd., Toronto, Ont. M4A 2K7. Tel. 416-288-8666. Whiteprints, sepia, mylars, autositives, cronaflexes, Xerox photocopies, offset printing.

(P. & S.M.) D. Smeelen; (V.P.) J. Jones. Annual Sales (D). Co. Size (C).®

Aston Industries Inc., [Industries Aston Inc.], P. O. Box 220, St. Leonard d'Aston, Que. J0C 1M0. Tel. 819-399-2175. Fax: 819-399-2612. Subsidiary, Aston Aeromatic Ltd., St. Leonard d'Aston, Que. Ventilating systems and equipment, exhausters, air intakes and heating coils. Brands, "Aston", "Aston Air", "Aeromatic", "Aston-Zieh".

(P. & G.M.) G. Courchesne; (V.P.) C. Caron; (Mktg. Co-ord.) C. Campbell. Annual Sales (D). Co. Size (C).®

Astor Kitchen Equipment Inc., [Équipement de Cuisine Astor Inc.], 2925 Botham St., St-Laurent, Que. H4S 1H8. Tel. 514-336-6663. Fax: 514-336-9740. Stainless steel restaurant, cafeteria, home, laboratory equipment.

(P.) D. Kefallinos; (Purch.Mgr.) N. Kefallinos. Annual Sales (N/R). Co. Size (A).®

Astoria Beverage Co. Ltd., 1 Brooklyn Rd., P.O. Box 1204, Liverpool, N.S. B0T 1K0. Tel. 902-354-3122. Fax: 902-

354-2332. Bottlers of "Pepsi-Cola", "Diet Pepsi", "Mountain Dew", "Canada Dry", "Crush", "Seven-Up", "Dr. Pepper".

(P.) J. A. Sapp; (V.P.) Mrs. M. Sapp; (G.S.M.) C. Cooper; (Cont.) K. Conrad. Annual Sales (C). Co. Size (8).®

Astra Pharma Inc., 1004 Middlegate Rd., Mississauga, Ont. L4Y 1M4. Tel. 416-275-7111. Fax: 416-270-3248. Depots, St. John's, Nfld., Moncton, N.B., Montreal, Que., Mississauga, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Affiliated companies throughout the world. Pharmaceutical preparations, medical and dental local anaesthetics, topical anaesthetics, anti-infectives, cardiac agents, hematinics, bronchodilators, gastrointestinal, antihypertensives. Brands, "Xylocaine", "Citane", "Betaloc", "Bricanyl", etc. Parent company, AB Astra, Sodertalje, Sweden.

(Chmn.) B. C. V. Leyner; (P.) G. P. McDole; (V.P.Ops.) H. Klakurka; (V.P.Mktg.) I. Rowley; (V.P.Scientific Aff.) R. Fynes, Ph.D.; (V.P.Corp. & Gov't affairs) S. Lissack. Annual Sales (E). Co. Size (E).®

Astra Sprinklers (1987) Ltd., 165 Sauve, Sherbrooke, Que. J1L 1L6. Tel. 819-565-9411. Fax: 819-564-4091. Fire protection equipment, sprinklers, valves, alarm devices and compressors for sprinkler systems.

(P.) T. McNamara. Annual Sales (8). Co. Size (8).®

Astro Box Corporation, 90 Dynamic Dr., Scarborough, Ont. M1V 2V1. Tel. 416-292-8324. Fax: 416-293-2369. Cake and paper folding boxes, also printing on boxes.

(P.) C. Parlagreco. Annual Sales (C). Co. Size (A).®

★Astro-Polyfoam Ltd., 3939 Nashua Dr., Mississauga, Ont. L4V 1R3. Tel. 416-678-0820. Fax: 416-678-6384. Telex: 06-968951. Branch office, St-Laurent, Que. Plants, Mississauga, Oakville, Ont. Associate, A.V.I., Hawthorne, NJ, U.S.A. Low density polyethylene foam, linear low density polyethylene bubble, polyethylene foam planks, padded shipping mailers, foam/bubble pouches.

(P.) D. C. Jarvis; (V.P.Sales) W. Wynneck; (Mfg.Mgr.) E. Bunclark; (Cont.) M. Hillier. Annual Sales (D). Co. Size (8).®

★Astro Sportswear Ltd., 11 Kodiak Cres., Downsview, Ont. M3J 3E5. Tel. 416-636-4442. Fax: 416-636-9241. Branch office, Montreal, Que. Custom made jackets and crests. Brands, "Astro Sportswear", "Corporate Wear".

(P.) Robert Hirschberg; (G.M.) M. Thibodeau; (Compt.) Rene Hirschberg; (S.M.) D. Thompson. Annual Sales (D). Co. Size (E).

★Astroflex Inc., 1164 Route 220, St-Elie d'Orford, Que. J0B 2S0. Tel. 819-566-0280. Toll Free: 800-567-2707. Fax: 819-566-0298. Automobile rear window defroster/defogger, intermittent variable windshield wiper system, automatic light control, daytime running light, remote starter and defroster for snowmobile visor.

(P.) N. Dery; (V.P. & G.M.) G. Gagnon; (Mktg.Programs Dev.) B. McIntosh. Annual Sales (C). Co. Size (A).®

Astrogaphic Industries Ltd., 7541 - 134 A St., Surrey, B.C. V3W 7B3. Tel. 604-596-1731. Toll Free: 800-663-6551. Fax: 604-596-1211. "Astro Signs" for real estate sales, computerized stamping of license plates, "Astro Systems" computer printed serialized labels and void free validation stickers.

(P.) G. R. Anderson; (G.M.) G. Piva. Annual Sales (C). Co. Size (8).

Astron Specialty Metals Ltd., 30 Durward Pl., Waterloo, Ont. N2L 4E4. Tel. 519-884-0590. Fax: 519-884-0604. Custom fabricators in stainless steel, aluminum, galvanized, hot and cold rolled steel, sheet metal, plate and structural, etc.

(P.) S. Schatz, Jr.; (P.A.) J. Karst; (V.P.) G. Emrich. Annual Sales (C). Co. Size (B).

Astron Tool & Machine Limited, 25 Oriole Pkwy. E., P.O. Box 64, Elmira, Ont. N3B 2Z5. Tel. 519-669-3945. "North American" tractor mounted snow blowers, custom fabricated machinery and equipment, off road utility trailers.

(Prop.) T. Jarvis. Annual Sales (B). Co. Size (A).

Atco Controls Inc., 7 Alexander St., Smith Falls, Ont. K7A 5A6. Tel. 613-283-6998. Close tolerance appliance thermostats.

(G.M.) J. D. Freeman. Annual Sales (C). Co. Size (C).®

ATCO Eastern, A Division of ATCO Enterprises Ltd., 7213 Cordner St., LaSalle, Que. H8N 2J7. Tel. 514-363-4430. Fax: 514-363-0665. Telex: 055-66175. Branch offices, Dartmouth, N.S., Montreal, Quebec, Que., Toronto, Ottawa, Hamilton, Sarnia, Ont. Sales and Leasing Service Centres, Dartmouth, N.S., Ville LaSalle, Que., Richmond Hill, Ont. Industrial housing, offices, classrooms, transportable steel buildings, etc. Brand,

"Fold-A-Way". Parent company, ATCO Ltd., Calgary, Alta.

(P.) K. B. Purdie. Annual Sales (D). Co. Size (B).®

★ATCO Enterprises Ltd., #800, 919 - 11th Ave. S.W., Calgary, Alta. T2R 1P4. Tel. 403-292-7500. Fax: 403-292-7543. Telex: 03-822697. Branch offices, Dartmouth, N.S., LaSalle, Quebec, Que., Hamilton, Ottawa, Sarnia, Toronto, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Edmonton, Calgary, Red Deer, Nisku, Grande Prairie, Alta., Vancouver, Prince George, B.C., Ontario, CA, Phoenix, AZ, Denver, CO, Seattle, WA, U.S.A., Dammam, Saudi Arabia. Plants, Calgary, Edmonton, Vancouver, B.C., Dammam, Saudi Arabia. Principal operations: ATCO Industrial Manufacturing & Leasing, ATCO Space Rentals, ATCO Metal, ATCO Structures Inc., ATCO Saudi Arabia, ATCO Drilling, ATCO/Equitak Drilling Ltd., ATCO Property Management, Southco Travel. Shelter systems for industrial and commercial, recreational and institutional use, steel buildings, modular homes, drilling rig steel support buildings, rollform cladding, petrochemical feedstocks, electrical and gas utilities. Brands, "ATCO", "Fold-a-Way". Parent company, ATCO Ltd., Calgary, Alta.

(Chmn.) R. D. Southern; (Dep.Chmn., C.E.O. & P.) N. W. Robertson; (V.P.Fin.) J. A. Campbell; (Cont.) P. D. Feurer; (Pub.Aff.Admin.) Ms. D. A. Taylor. Annual Sales (F). Co. Size (G).®

ATCO Manufacturing & Leasing, A Division of ATCO Enterprises Ltd., 5115 Crowchild Trail S.W., Calgary, Alta. T3E 1T9. Tel. 403-292-7600. Fax: 403-292-7624. Telex: 038-22852. Sales offices, Dartmouth, N.S., Montreal, Quebec, Que., Hamilton, Toronto, Sarnia, Ottawa, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Spruce Grove, Alta., Vancouver, Prince George, B.C. Plants, Dartmouth, N.S., Montreal, Que., Winnipeg, Man., Calgary, Spruce Grove, Alta., Surrey, Prince George, Vancouver, B.C. Industrial camps, site offices, portable commercial offices, school classrooms, pre-engineered steel buildings, patented foldaway steel buildings, etc. Brand, "ATCO". Parent company, ATCO Ltd., Calgary, Alta.

(P.) W. A. Kmet. Annual Sales (E). Co. Size (D).®

★Atelier Artoise Inc., 330 Saguenay Blvd., Victoriaville, Que. G6P 7W7. Tel. 819-758-0646. Telex: 055-62171. Silk, cotton and wool scarves, hand painted and printed.

(P.) Mrs. P. Turcotte; (Exec.V.P.) C. Turcotte; (V.P.Fin.) R. Leclerc; (V.P.Mktg.) Mrs. S. Fortin. Annual Sales (C). Co. Size (8).®

Atelier D'Usinage Aero Ltée., See Aero Machining Ltd.

Atelier Grippo Inc., 850 Place Dufour, Vanier, Que. G1M 3B1. Tel. 418-681-9052. Fax: 418-683-0349. Aluminum tree felling bar, pulp hook, pickaroon and pike pole all with replaceable tips, chain saw parts, files, spark plug wrenches, axes, handles. Parent company, Equip. Sportsifs & Forestiers J.G. Inc., Vanier, Que.

(P.) J. Gauthier. Annual Sales (B). Co. Size (A).®

Atelier H. Roberge Inc., 1505 Provinciale, Duberger, Que. G1N 4A4. Tel. 418-687-0550. Toll Free: 800-463-2623. Fax: 418-687-4400. Branch office, Jonquière, Que. Coils for electric motors, generators and transformers, control panel boards, automation systems. Parent company, Distrilec Inc.

(P. & G.M.) L. April; (Dir.PR) P. Joly; (P.A.) Mrs. G. Leclerc. Annual Sales (D). Co. Size (C).®

Atelier Louis l'Artisan Inc., 26 Lavigne, Bourget, Ont. K0A 1E0. Tel. 613-487-2264. Fax: 613-487-2097. Kitchen cabinets.

(P.) L. Gauthier; (V.P.) Ms. S. Gauthier. Annual Sales (F). Co. Size (A).®

Atelier Usinage 8 & D Ltée., 5175 Ramsay, St-Hubert, Que. J2Y 3S2. Tel. 514-656-0239. Precision machining.

(P.) H. Brechbuhl; (Mgr.) J. Brechbuhl. Annual Sales (C). Co. Size (A).®

Atelier d'Usinage Eastview (1980) Inc., [Eastview Machine Shop (1980) Inc.], 70 Adrien Robert, Hull, Que. J8Y 3S2. Tel. 819-776-5548. Fax: 819-776-5540. Custom fabrication of machines and machine parts.

(P.) A. Gazaille; (V.P.) G. Martin; (Acct'g) Ms. G. Groulx; (Estimator) M. Lavoie. Annual Sales (C). Co. Size (A).

Atelier d'usinage J.J. Tremblay Inc., 345 Dessureault, Cap-de-la-Madeleine, Que. G8T 2L8. Tel. 819-374-1866. Fax: 819-374-3062. Machine shop.

(P.) J.J. Tremblay. Annual Sales (B). Co. Size (A).®

Atelier d'Usinage et de Soudure Val d'Or Inc., 1096 rue de l'Echo, P.O. Box 370, Val d'Or, Que. J9P 4P4. Tel. 819-824-3676. Long stroke diamond drilling machines,

- waterline heaters for diamond drills and propane heaters for heavy machinery.
(P.) Y. Beauchesne. Annual Sales (C). Co. Size (B).®
- ★Ateliers Beau-Roc Inc., Les, 1750 Route 348 ouest, C.P. 89B, St-Gabriel-de-Brandon, Que. J0K 2N0. Tel. 514-835-3404. Toll Free: 800-363-1709. Fax: 514-835-1033. Steel dump bodies and body parts. Brand names "Beau-Roc", "Frandel".
(P.) J. Bibeau; (Cont.) D. Tremblay. Annual Sales (D). Co. Size (C).®
- Ateliers Dynamos Energetiques Ltée., Les, B80 rue Housart, Cap-de-la-Madeleine, Que. G8T 8P8. Tel. 819-376-6577. Rebuilt electrical generators and repairs to welding machines.
(P.) R. Massicotte; (S.) M. Y. Dubois. Co. Size (A).
- Ateliers Fabron Inc., 227 rue St-Maurice, C.P. 68, Trois Rivières, Que. G9A 5E5. Tel. B19-371-8202. Fax: 819-378-0535. "Fabron", "GL&V", "Kamyr", "Sprout-Bauer" pulp and paper equipment, rolling mill equipment, hydroelectric equipment fabrication and machine shop contract facilities. Parent company, Group Laperrière & Verreault Inc., Trois Rivières, Que.
(G.M.) M. Gélinas; (Cont.) A. Bergeron; (Mgr.Serv.) R. Jacques; (S.M.) L. Mimeault. Annual Sales (D). Co. Size (D).®
- †Ateliers Graphiques Marc Veilleux Inc., Les, 203 des Pionniers, Cap-Saint-Ignace, Que. G0R 1H0. Tel. 418-246-5666. Fax: 418-246-5564. Printing of books and publications.
(P.) Mrs. M. Veilleux; (V.P. & G.M.) M. Delisle. Annual Sales (C). Co. Size (B).®
- Ateliers Kami Inc., Les, 3B rue Boivin, C.P. 790, Ville Marie, Que. J0Z 3W0. Tel. B19-622-0069. Wooden boxes, pallets, wedges, plugs, mines ladders, etc.
(G.M.) D. St-Onge; (Asst.Mgr.) R. Gaudet. Annual Sales (B). Co. Size (B).®
- Ateliers Laubia Inc., 500 St-Laurent St., C.P. 159, Nicolet, Que. J0G 1E0. Tel. B19-293-4691. Jeans and skirts.
(G.M. & S.M.) A. Heon. Annual Sales (C). Co. Size (C).®
- Ateliers Mecaniques Fermec Inc., 1355 rue Dupont, Box 4051, Shawinigan, Que. G9N 7Y5. Tel. 819-537-5116. Machine shop, general machining and dies.
(P.) J. Bournival. Co. Size (A).
- †Ateliers Nadeau Ltée., Les, 563 Commercial St., St-Francois, N.B. E0L 1J0. Tel. 506-992-2229. 3-dimensional wall paintings, simili-wood souvenir buttons, lapel pins and key chains, award plaques.
(Prop.) H. Nadeau; (G.M.) Mrs. J. Nadeau-Bélanger. Annual Sales (A). Co. Size (A).®
- Ateliers Omega Inc., Les, [Omega Machine Shop Inc.], 13071, rue Jean Grou, Montreal, Que. H1A 3N6. Tel. 514-642-1160. Fax: 514-642-859B.
(P.) J. Yves Sarazin; (G.M.) M. Sarazin. Annual Sales (B). Co. Size (A).®
- Ateliers P.A.T. Inc., Les, See P.A.T. Machine Shop Inc.
- Ateliers Savage Display (B4) Inc., Les, 2216 Parthenais St., Montreal, Que. H2K 3T4. Tel. 514-527-83B1. Industrial exhibits, booths and kiosks. Brand, "Savage".
(P.) J.C. LeBlanc; (V.P.Prod'n) N. Chenier. Annual Sales (A). Co. Size (A).
- Ateliers Thermoplex, 1293 montee Leger, Les Cedres, Que. J0P 1L0. Tel. 514-455-9442. Acrylic bathroom accessories.
(P.) H.P. Dostie. Annual Sales (A). Co. Size (A).
- Ateliers Verbom Inc., Les, 5066 Rte. 222, Valcourt, Que. J0E 2L0. Tel. 514-532-3672. Fax: 514-532-31B3. Dies, jigs, metal stampings, wire E.D.M., etc.
(P.) A. R. Bombardier; (V.P.) R. Chenevert. Annual Sales (C). Co. Size (B).
- Ateliers Wood Inc., 361 ave. Noel, Sept Iles, Que. G4R 1L8. Tel. 418-962-6131. Fax: 418-962-1B62. Telex: 051-B4179. Branch office, Baie Comeau, Que. Subsidiary, Atelier Belle-Baie Inc. "Wood 500" marine crane, CP-90 automatic bailer, rebuilt railroad electric traction motors, main generator blower, auxiliary generator, also specially designed equipment for mining or marine industries.
(P. & G.M.) M. McDonald; (S.M. & P.A.) J.R. Masson; (Plant Mgr.) S. McDonald; (Dir.Baie Comeau) N. McDonald. Annual Sales (C). Co. Size (C).®
- ★Ateliers d'Usinage Sté-Thérèse Inc., Les, 3777, ave. Lafayette, Boisbriand, Que. J7E 4H5. Tel. 514-430-0030. Fax: 514-430-6212. Metal and plastic piece work.
(P. & G.M.) J. Maurice; (Engr'g) G. Barriere; (Dir. Mktg.) Ms. G. Tetreault; (Buyer) Ms. L. Dimonte; (Foreman) P. Maurice. Annual Sales (C). Co. Size (B).®
- Athabasca Research Corporation Ltd., 16900 107 Ave., Edmonton, Alta. T5J 2S1. Tel. 403-483-3506. Meteorological instruments, air quality monitoring, data acquisition and weather radar systems, electronic research and development. Brands, "Windflo", "Scanalog".
(P.) T. E. Adams. Co. Size (A).
- ★Atkemix Inc., 26 Easton Rd., Unit #6, Brantford, Ont. N3T 5T2. Tel. 519-756-6181. Fax: 519-758-8140. Telex: 061-81240. Branch office, Montreal, Que. Plant, 470 Colborne St.W., Brantford, Ont. Subsidiary, ICI Pharma, Mississauga, Ont. Textile finishes, industrial and food emulsifiers. Brands, "Atmul", "Span", "Arlacel", "Tandem", etc. Parent company, Imperial Chemical Industries PLC, London, England.
(G.M.) B. J. Stone, Jr.; (T.) E. D. Rutherford; (Plant Mgr.) D. Jones; (S.M.) R. J. Scott. Annual Sales (E). Co. Size (D).®
- Atkins & Hoyle Limited, 71 Portland St., Toronto, Ont. M5V 2M9. Tel. 416-596-1818. Fax: 416-596-B9B9. Castings, machinists, pumps and marine hardware, marine hatches and ports, davits, "Clarke" gear pumps. Brand, "A. & H.".
(P. & G.M.) E. Atkins. Annual Sales (B). Co. Size (A).®
- Atkinson & Bower Ltd., P.O. Box 879, Shelburne, N.S. B0T 1W0. Tel. 902-875-3281. Associate, A & B Marine Manufacturing Limited, Barrington Passage, N.S. Brass boat steering wheels, scuppers, strainers, hydraulic trawl and lobster trap haulers, stainless cutting tables, winches.
(P.) S. Bower; (G.M.) C. Acker. Annual Sales (C). Co. Size (B).
- Atlantic All Weather Windows Ltd., P.O. Box 209, Main St., Port Elgin, N.B. E0A 2K0. Tel. 506-538-7676. Fax: 506-536-7603. P.V.C. vinyl, picture, bay and bow windows, casement, awning and horizontal slider, vertical slider, also patio doors.
(Prop.) A. Antil. Annual Sales (C). Co. Size (A).®
- Atlantic Bandag Ltd., 201 Mill Rd., P.O. Box 2817, Station A, Moncton, N.B. E1C 8T8. Tel. 506-B5B-8115. Fax: 506-B59-7105. Truck and passenger tire retreads.
(P.) M.J. Prangnell. Annual Sales (C). Co. Size (A).®
- Atlantic Braids Ltd., R.R.#1, P.O. Box 16, Chute-à-Blondeau, Ont. K0B 1B0. Tel. 514-451-0629. Fax: 514-451-5478. Plants, Hudson, Que., East Hawkesbury, Ont. Braided synthetic rope and cordage, sash cord and shock cord, twisted, mason and seine twine, custom products.
(P.) G.D. Henderson; (S.T.) D.G. Barlow. Annual Sales (B). Co. Size (A).
- ★Atlantic Cedar Shingle Ltd., R.R.#1, P.O. Box 5B0, St. Quentin, N.B. E0K 1J0. Tel. 506-235-3070. White cedar shingles.
(S.T.) Y.R. Thériault; (G.M.) Y. Cayouette. Co. Size (A).
- ★Atlantic Combustion Products Limited, P.O. Box 884, Amherst, N.S. B4H 4E1. Tel. 902-667-2808. Fax: 902-667-863B. "CO-MATE" chimney cleaner, and "Co-Mate Combustion Catalyst", a boiler additive.
(P.) W. A. Digdon; (S.M.) K. Calvert; (Off.Mgr.) Ms. L. Horton; (Plant Mgt.) W. Sears. Annual Sales (B). Co. Size (A).®
- Atlantic Creations Ltd. 19B6, Main St., P.O. Box 328, Minto, N.B. E0E 1J0. Tel. 506-327-4401. Fax: 506-327-4273. "Power Plus" all purpose cleaner, "Sparkle Plus" dish detergent, "Atlantic Gold" shampoo, "Atlantic Wonder" creme rinse, "DW 40" steam jenny solution, "Handy" hand cleaner, "Sparkle Plus" car wash, "Shine-All" for vinyl interiors, "Superior" for grease, whitewalls, etc.
(P. & P.A.) D. A. Wasson; (Mgr.) Ms. C.E. Barton. Annual Sales (C). Co. Size (A).®
- Atlantic Design Homes, P.O. Box 300, Stephenville, Nfld. A2N 2Z4. Tel. 709-643-2121. Branch office, Corner Brook, Nfld. Factory built sectional homes, portable classrooms, roof trusses, building components, construction site and recreational trailers. Parent company, The Lundrigan Group Ltd., Corner Brook, Nfld.
(P.) A.R. Lundrigan; (G.M.) R.J. Wilson; (Plant Mgr.) E. Squires. Annual Sales (B). Co. Size (B).
- Atlantic Engine Rebuilders Ltd., 105 Henri Dunant St., Box 2219, Stn.A, Moncton, N.B. E1C 8J1. Tel. 506-853-6150. Fax: 506-853-6155. Associate, Eastern Industrial and Marine Ltd. Remanufactured gasoline and diesel engines, and parts. Parent company, Chandler Holdings Ltd.
(P.) R. Douglas Bannon; (Cont.) P. J. Landry; (P.A.) J. Crew; (G.M.) P. S. Squires. Annual Sales (D). Co. Size (B).®
- Atlantic Fabricators and Erectors Limited, P.O. Box 909, Mount Pearl, Nfld. A1N 3C8. Tel. 709-364-5551. Fax: 709-364-8301. Structural steel, miscellaneous metals, tanks, pipework, general welding, offshore oil related fabrications, plant maintenance.
(P.) A. Barclay; (V.P.) G. Ford. Annual Sales (C). Co. Size (B).
- ★Atlantic Fish Specialties Ltd., 17 Walker Dr., Charlotte-town, P.E.I. C1A B55. Tel. 902-894-7005. Fax: 902-566-3546. Smoked salmon, trout, mackerel, herring and scallops. Brand, "AFS".
(P.) T. J. Hayes; (Mgr.) J. M. Dunphy. Annual Sales (C). Co. Size (B).®
- Atlantic Gypsum, A Division of Lundrigans-Comstock Ltd., P.O. Box 2002, Corner Brook, Nfld. A2H 6J5. Tel. 709-634-B231. Fax: 709-634-7065. Telex: 016-44235. Gypsum wallboard, expanded polystyrene insulation. Brand, "Atlantic Polybead".
(Chmn.) A. R. Lundrigan; (P.) N. Burggraaf; (Sr.V.P.) R. J. Wilson; (Off.Mgr.) B. Fudge; (Mgr.) Ms. A. L. Ellsworth; (Sales Rep.) P. Casey. Annual Sales (D). Co. Size (D).®
- Atlantic Heat Treating Ltd., 1 Golden Gate Court, Unit#3, Scarborough, Ont. M1P 3A4. Tel. 416-291-7935. Hardening of steel.
(P.) A.J. Leach. Annual Sales (B). Co. Size (A).®
- ★Atlantic Industries Limited, P.O. Box 220, Dorchester, N.B., E0A 1M0. Tel. 506-379-2428. Fax: 506-379-2290. Sales offices, Toronto, Ont., St. John's, Nfld. Sales office and plants, Deer Lake, Nfld., Eastern Passage, N.S., Dorchester (2), N.B. Galvanized, asphalt coated corrugated steel pipe, structural plate pipe, piper each, PVC duct and perforated pipe, guard rail, galvanized duct pipe, PVC water and sewer pipe, corrugated steel for hot dip galvanizing.
(P.) J.W. Wilson; (Exec.V.P.) M. Wilson; (Prod'n Eng.) J. Duffy; (P.A.) J.W. Kent; (Mgr.Mfg.) P. Diehl; (G.S.M.) G. Hanrahan. Annual Sales (D). Co. Size (D).
- Atlantic International Seafood Ltd., P.O. Box 17B0, Shediac, N.B. E0A 3G0. Tel. 506-532-5242. Fax: 506-532-8033.
(P.) J. N. Bastarache. Annual Sales (C). Co. Size (A).
- Atlantic Label, 17B Thorne Ave., Saint John, N.B. E2J 1W9. Tel. 506-658-0646. Fax: 506-658-1366.
(P.) D. L. Murphy. Annual Sales (B). Co. Size (A).®
- ★Atlantic Mariculture 1980 Limited, Castalia, P.O. Box 6B, Grand Manan, N.B. E0G 1L0. Tel. 506-662-B150. Fax: 506-662-8B50. Dulse leaf, dulse flake, power, granule.
(P.) J. McLaughlin; (S.M.) W. Jones; (G.M.) Ms. S. Joan Simms. Annual Sales (A). Co. Size (A).®
- Atlantic Metal Spinning Co. Limited, 2 Principal Rd., Scarborough, Ont. M1R 4Z3. Tel. 416-757-2B67. Automatic metal spinning.
(P.) J. Mintsopoulos; (V.P.) W. Mintsopoulos. Co. Size (N/R).
- Atlantic Microbiology Ltd., 922 Manawagonish Rd., Saint John, N.B. E2L 3X1. Tel. 506-635-69B3. Fax: 506-635-5943. Associate, W.J. Wilson & Associates, Saint John, N.B. Silver nitrate and manganese mixed catalyst for pulp and paper industry.
(P. & G.M.) W. J. Wilson; (P.A.) Mrs. J. Hope. Annual Sales (A). Co. Size (A).®
- ★Atlantic Mini-Fridge Co. Ltd., 6BB Thibodeau St., Dieppe, N.B. E1A 5M1. Tel. 506-B58-9233. Fax: 506-B5B-9920. Stand-alone and built-in small refrigerators using silent absorption cooling systems to be used as a minibar for the hotel industry.
(P. & G.M.) D. Landry. Annual Sales (C). Co. Size (A).®
- Atlantic Neon & Plastic Signs Ltd., 368 Rothesay Ave., P.O. Box 2324, Saint John, N.B. E2L 3V6. Tel. 506-634-1090. Illuminated plastic and neon signs.
(P.) T. Brodersen; (V.P.) P. Brodersen. Annual Sales (B). Co. Size (A).
- Atlantic Nova Print Co. Inc., 6370 Forrester St., Halifax, N.S. B3K 2V5. Tel. 902-423-7164. Fax: 902-455-6352. Commercial and litho printing, calendars.
(P.) D.P. Murphy. Annual Sales (C). Co. Size (B).®
- Atlantic Pacific Wood Fabrications Co. Ltd., 3B2B-15th St. S.E., Calgary, Alta. T2G 3M7. Tel. 403-265-4434. Fax: 403-265-7331. Hotel and motel fixtures and furniture.
(P.) E. D. Collyer; (G.M.) G. Collyer. Annual Sales (B). Co. Size (A).
- Atlantic Packaging Products Ltd., 111 Progress Ave., Scarborough, Ont. M1P 2Y9. Tel. 416-298-B101. Fax: 416-297-2218. Branch offices, Halifax, N.S., Saint John, N.B., Quebec, Montreal, Que., Ottawa, Sudbury, London, Ont. Plants, Montreal, Windsor, Que., Brampton, Ingersoll, Mississauga, Scarborough, Markham, Whitby, Ont. Associates, Mitchel Lincoln Packaging Ltd., Montreal, Que., Atlantic Packaging Brampton, Brampton, Ont. Sub-

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

sidary, Hallmark Fibre Tubes, Toronto, Ont. Corrugated cartons, and linerboard, "Micracraft" paper bags, "Toby" and "Miracraft" and "Silver Core" gummed paper tapes, corrugated medium, disposable diapers, toilet tissue and paper towels.

(Chmn.) P. Granovsky; (P.) I. Granovsky; (V.P.Mfg.) J. Cherry; (V.P.Admin.) E. Sudgell; (V.P.Sales & Mktg.) H. A. Shelton; (Cont.) B. Jadd; (S.M.Bag & Gummed Tape Div.) M. Hulley; (Dir.Mktg.) R.E. Keeley; (G.M.) R. Nelson; (G.S.M.) R. McCarthy; (S.M.Paper Mill Div.) R.C. Staite. Annual Sales (G). Co. Size (G).®

Atlantic Popcorn Factory Limited, P.O. Box 280, Stn A, Fredericton, N.B. E3B 4Y9. Tel. 506-459-8846. Fax: 506-458-1267. Seasoned and flavoured popcorn, candy products, floss sugar, popcorn seasoning oil, coconut oil packs. Brands, "Mr. Korn", "Nana's", "Red Wagon", "Atlantic".

(P. & G.M.) C. R. Busch. Annual Sales (B). Co. Size (8).

Atlantic Pressure Treating Limited, P.O. Box 338, Fredericton, N.B. E3B 4Z9. Tel. 506-455-7740. Toll Free: (418)506,514,709,819,902) 800-561-0039. Fax: 506-452-9762. Telex: 014-46129. Associate, Marwood Limited, Brookfield, N.S., Sunpine Forest Products, Sundre, Alta. Pressure treated utility poles, treated and untreated timbers piling, plywood and dimension lumber, pressure treated lattice panels, refusal treated landscape timbers, preserved wood foundation lumber and plywood.

(P.) K. Ross Creelman; (Admin.Mgr.) J. Harry Foreman; (Mktg.Dir.) H. Doherty; (Plant Mgr.) R. Sonier; (Purch.Mgr.) D. Burpee; (Asst.S.M.) M. O'Donnell; (Sales Co-Ord.) Ms. G. Rae. Annual Sales (D). Co. Size (C).®

Atlantic Refreshments Ltd., P.O. Box 68, Scoudouc Ind'l Pk., Scoudouc, N.B. E0A 1N0. Tel. 506-532-5157. Fax: 506-532-8882. Soft drink bottlers. Brands, "Rc Cola", "Nesbitts", "John Collins", "Frostie Root Beer" and private label.

(P.) P. DeWare; (S.T.) R. MacDonald. Annual Sales (D). Co. Size (8).®

Atlantic Rubber, Box 119, Minto Industrial Park, Minto, N.B. E0E 1J0. Tel. 506-327-6287. Fax: 506-327-3073. Industrial, commercial and heavy truck tread tires.

(Mgr.) H. Elliott. Annual Sales (C). Co. Size (A).

★Atlantic Sleep Products Ltd., Scou Douc Industrial Park, P.O. Box 745, Moncton, N.B. E1C 8M9. Tel. 506-532-4481. Fax: 506-532-8733. Branch warehouse, Dorval, Que., Showroom, Toronto, Ont. Plant, Winnipeg, Man. Bunk beds, headboards, mattresses, box springs, waterbeds. Brands, "Springwall", "Atlantic", "Chiropractic".

(P.) R.G. Kay; (V.P.Sales) B. Kay; (G.M. & S.T.) A. Skaling; (Mgr.Mfg.) R. Daborne; (Purch.Mgr.) G. Kay. Annual Sales (D). Co. Size (D).®

Atlantic Spring & Machine Co., Limited, 40 King's Rd., Sydney, N.S. B1S 1A1. Tel. 902-564-5559. Springs, machinists, welders, fabricators, mining equipment.

(P.) W.A. Macaulay; (V.P.) Mrs. C.C. O'Neil; (G.M.) F. Linden; (P.A.) J. MacNamara. Annual Sales (8). Co. Size (B).®

Atlantic Systematic Envelopes Ltd., 176 Pictou Rd., P.O. Box 1204, Truro, N.S. B2N 5H1. Tel. 902-895-8804. Fax: 902-893-1661. Specializing in church contribution and business envelopes, offset printers, polymer stamps and printing plates. Brand, "Systematic".

(P.) D. F. MacDonald. Co. Size (A).®

Atlantic Venetian Blinds and Draperies Ltd., 22 Waddell Ave., Dartmouth, N.S. B3B 1K3. Tel. 902-463-2263.

(Prop.) A. Grant Smith. Annual Sales (B). Co. Size (A).®

★Atlantic Waferboard Inc., P.O. Box 429, Chatham, N.B. E1N 3A8. Tel. 506-773-5823. Fax: 506-773-7987. Telex: 014-25547.

(V.P. & G.M.) G. Anderson; (Prod'n Supt.) H. Hannah; (Prod'n Supt.) K. Manderville; (Admin.Mgr.) N. Mullin; (Process Q.C.) K. Fry; (Purch.Co-ord.) D. Crowe; (Shipping Co-ord.) J. Hare. Annual Sales (D). Co. Size (D).

★Atlantic Wheel Weights Mfg. Limited, P.O. Box 30, Site 18, R.R.#1, Armadale, N.S. B3L 4J1. Tel. 902-450-5053. Fax: 902-450-5048. Plant, Halifax N.S. Passenger car and truck balancing weights.

(P.) E. New; (S.T.) Ms. L. New; (Plant Mgr.) D. MacKay. Annual Sales (B). Co. Size (A).®

★Atlantis Aerospace Corporation, 1 Kenview Blvd., Brampton, Ont. L6T 5E6. Tel. 416-792-1981. Fax: 416-792-7251. Telex: 06-986766. Subsidiary, Atlantis Flight Research Inc., Woodbridge, Ont. Avionics test equipment, custom aerospace instrumentation, computer assisted training systems and simulation systems.

(G.M.) D. Simmons; (S.M.) P. D'Eon; (Mktg.Mgr.-Land Systems) S. Bittle; (Mktg.Mgr.-Naval Systems) C. Byers; (Mktg.Mgr.-Aircraft) C. Lehman; (Dir.R&D) E. Solowka; (Tech.Dir.) R. Turnock. Annual Sales (D). Co. Size (E).®

★Atlantis Submarines International, Inc., 191 West 6th Ave., Vancouver, B.C. V5Y 1K3. Tel. 604-875-1367. Fax: 604-875-0833. Telex: 04-352848VCR. Subsidiaries, Atlantis Submarine (Cayman) Ltd., Atlantis Ltd., (Barbados), Atlantis, Inc. (St. Thomas). Associates, Atlantis Submarines Hawaii, L.P., Atlantis Submarines (Guam) Inc., Atlantis Submarines (Aluba) N.V., Atlantis Submarine (Catalina) Inc., Atlantis Submarine Ltd., (Bahamas). "Atlantis" passenger tour, submarines for warm water tourist locations around the world. Parent company, Atlantis Submarines International, Inc.

(P.) D. Hurd; (Mgr.Purch.) L. Ashdown; (Mgr.Licensee Dev.) B. Bellchambers; (Mgr.Engr'g & Prod'n) J. Witney; (Mgr.Fin.) D. King; (Admin.) Ms. C. Witney. Annual Sales (D). Co. Size (D).®

Atlas Block Company Limited, 600 Laclie St., R.R. #3, Orillia, Ont. L3V 6H3. Tel. 705-326-3543. Toll Free: 800-461-0208. Plant, Midland, Ont. Concrete blocks, etc.

(P.) D. Gordon; (G.M.) D. Carter; (Mktg.Mgr.) Ms. S. Prymak; (Cont.) D. Romp; (Prod'n Mgr.) M. Carter; (V.P.Midland) J. Jurmain. Annual Sales (D). Co. Size (C).®

Atlas Book Bindery (1961) Ltd., The, 11737 - 108th Ave., Edmonton, Alta. T5H 188. Tel. 403-452-9130. Fax: 403-451-4987.

(P.) R.W. Manson. Annual Sales (C). Co. Size (A).®

Atlas Carbon & Ribbon Ltd., 7447 Victoria Park Ave., Markham, Ont. L3R 2Y7. Tel. 416-475-7766. Fax: 416-475-5039. Telex: 069-66641. Inked ribbons. Brand, "Atlas".

(P.) R. 8. Bernard; (Off.Mgr.) Ms. J. Tracey. Annual Sales (C). Co. Size (B).®

Atlas Caskets Inc., [Cercueils Atlas Inc.], 96 Arcand, P.O. Box 485, Victoriaville, Que. G6P 6T3. Tel. 819-752-9791. "Atlas" hardwood caskets.

(P.) R. Lauziere; (G.M.) L. Langlois; (Prod.Mgr.) G. Lauziere; (S.M.) L. Savard. Annual Sales (D). Co. Size (D).®

Atlas Commercial Printers, 1360 Frances St., Vancouver, B.C. V5L 1Y9. Tel. 604-255-8441. Printers of business forms.

(P.) T. Henriksen; (S.T.) V. A. Culpin. Co. Size (A).

Atlas Concrete Ltd., 135 York Rd. W., Box 700, Yorkton, Sask. S3N 2W8. Tel. 306-782-1600. Fax: 306-786-6477. Associate, Atlas Aggregates. Ready-mix concrete and aggregate processing, precast sidewalk slabs and steps, lamp standards, propane bases, monument bases.

(P.) R.J. Graham. Annual Sales (C). Co. Size (A).®

Atlas Containers, division of Atland Containers Limited, 83-89 Millwick Dr., Weston, Ont. M9L 1Y4. Tel. 416-743-1347. Plant#1, 85 Millwick Dr., Weston, Ont. Associate, Cobblestone Packaging. Corrugated containers and specialties.

(P.) K. Gottlieb; (G.M.) Mrs. D. Lawrie. Annual Sales (C). Co. Size (8).®

★Atlas-Copco Canada Inc., 745 Montreal-Toronto Blvd., Dorval, Que. H9S 1A3. Tel. 514-631-5571. Fax: 514-631-9217. Telex: 05-821826. Branch offices, Truro, N.S., Woodbridge, Sudbury, Ont., Winnipeg, Man., Edmonton, Alta., Burnaby, B.C. Plant, Montreal, Que. Division, Atlas Copco MCT Division. Compressors, compressed air operated machines, tools and drilling equipment for chemical, pulp and paper, mining and manufacturing industries. Parent company, Atlas Copco A8, Stockholm, Sweden.

Foreign representatives in all major countries.

(P.) P. Wejke; (Sr.V.P.Fin.) R. Rousseau; (V.P.) H. Leavitt; (P.A.) Ms. J. Bogelice; (8r.Mgr.Truro) L. Code; (Br.Mgr.Woodbridge) H. Richards; (8r.Mgr.Sudbury) R. Onucki; (8r.Mgr.Winnipeg) T. Dolhan; (8r.Mgr.Edmonton) M. Bailey; (8r.Mgr.Burnaby) P. McCleary; (Mgr.Mktg.Serv.) H. Hatzinger. (See adv. page outside front cover Vol. 1). Annual Sales (E). Co. Size (E).®

Atlas Door Co. Ltd., 65 Fima Cres., Etobicoke, Ont. M8W 3R1. Tel. 416-253-0700. Fax: 416-253-0701. Plants, Edison, NJ, Nesbitt, MS, LaHabre, CA, U.S.A. Associates, Roll-Lite Overhead Doors, Orlando, FL, HAAS Door Co., Perrysburg, OH, U.S.A. "Enermaster", "Thermal-Door" insulated rolling doors. "Stop Lock" bearings, rolling aluminum grilles, smoke and side coiling doors, shutters, labelled and non-labelled, standard service doors. Parent company, Atlas Roll-Lite Overhead Doors, Orlando, FL, U.S.A.

(P.) K. Durham; (V.P.) R. Brand; (G.S.M.) A. William Berman; (Compt.) L. Mraz; (Plant Mgr.) C. Oatman. Annual Sales (C). Co. Size (B).

Atlas Engineering & Machine Co. Limited, 16 Eastern Ave., Toronto, Ont. M5A 1H4. Tel. 416-368-3003. Fax: 416-368-5345. Branch offices, Moncton, N.B., Montreal, Que., Windsor, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Burnaby, B.C. Associates, Viking Pump Co. of Canada Ltd., Windsor, Ont., Western Pump & Machinery Ltd., Calgary, Alta. Pumps and machinery. Brands, "Atlas", "Viking". Parent company, DEVJO Industries Inc.

(G.M.) D. Large; (V.P.Fin.) M. Borys; (Sales Supv'r) G. Reiner; (P.A.) J. Lipka; (Plant Mgr.) A. Purdie; (Engr'g Mgr.) G. Golebiowski. Annual Sales (C). Co. Size (8).®

★Atlas-Gest Inc., 255 Norman St., Ville St. Pierre, Que. H8R 1A3. Tel. 514-487-5350. Telex: 055-66449. Subsidiaries, Atlas Construction Maritimes Limited, Fredericton, N.B., G.M. Gest Inc., Atlas Construction Inc. (Construction Atlas Inc.), Montreal, Que., Toronto, Ottawa, Ont., Calgary, Alta., Atlas-Gest International Inc., Montreal, Que., Atlas-Gest Corp., Boston, Mass., U.S.A. Heavy engineering construction, utility and high voltage transmission and distribution, mechanical and electrical construction and maintenance.

(P. & C.E.O.) K.R. Olsen. Annual Sales (F). Co. Size (G).

Atlas Glass Company Limited, 5735 Beresford, Burnaby, B.C. V5J 1J6. Tel. 604-437-5111. Fax: 604-437-5897. Architectural aluminum frames for skylights and racquet ball courts, entrances and curtain walls, glass and glazing, mirror bi-fold and bi-pass doors, shower doors.

(G.M. & Plant Mgr.) K.J. Ewing. Annual Sales (C). Co. Size (B).

Atlas-Graham Industries Company Ltd., 576 McDermott Ave., P.O. Box 1978, Winnipeg, Man. R3C 3R3. Tel. 204-775-4451. Toll Free: 800-665-8670. Fax: 204-775-6148. "Kleen-e-zy", "Tuff-Stuff", "Sweep-e-zy", "Dust-e-zy", "Atlas" brushes and mops, "Velva-Sheen" liquid mop and dust cloth treatment, "Chalk-Off Cloth" for chalkboard cleaning.

(P.) J.A. Graham; (V.P.Sales) L.M. Stephenson; (V.P.Ops.) D. Dewar. Annual Sales (D). Co. Size (8).®

★Atlas Group, Atlas Umbrella Manufacturers, The, 176 John St., Toronto, Ont. M5T 1X5. Tel. 416-598-4747. Umbrellas. Brand, "Atlas".

For.Rep., Mackintosh Ltd., Nassau, Bahamas.

(P.) H. S. Brenzel; (Off.Mgr.) Mrs. J. Obie. Co. Size (A).

★Atlas Polar Company, Limited, 60 Northline Rd., P.O. Box 160, Stn. "O", Toronto, Ont. M4A 2N3. Tel. 416-751-7740. Fax: 416-751-6475. Telex: 06-963580. "Atlas Polar" generator sets, "Emproc" and "A P 2000" electro-mechanical remote controls, "Hercules Hydrorake" automatic trash rack cleaners for hydro turbine intakes.

(P.) R.L. Parr; (V.P.Power Div.) B.E. Ander; (V.P.Marine Div.) J. Priest; (Mgr.Hercules) G. Mackey; (Cont.) D. Rothnie. Annual Sales (E). Co. Size (C).®

★ATLAS SPECIALTY STEELS, A DIV. OF SAMMI ATLAS INC., One Centre St., Box 1000, Welland, Ont. L3B 5R7. Tel. 416-735-5661. Fax: 416-735-7282. Stainless, tool, alloy engineering, mining, aerospace and VAR steels in bar, billet, bloom and ingot forms. Brands, "VAD 13", "SPS Plus", "Javelin", "CXM", etc. Parent company, Sammi Corporation, Seoul, Korea.

For. Reps.: Stainless Alloys Ltd., Lower Hutt and Fletcher Steel (a div. of Fletcher Ind. Ltd.) Penrose, Auckland, N.Z. Sales representatives and stock in all other major cities of the world.

(P.) F. Winter; (V.P.Ops.) D. Porter; (V.P.Fin.) D.A. Toner; (V.P.Sales & Mktg.) R. McArthur; (Mgr.Int'l.Sales) L.D. Burpee; (Mgr.Cdn.Sales) R.G. Duguet; (V.P.Purch.Gov't.Rels.) T.J. Parker; (Mktg.) Miss D. Gadoury; (U.S.Sales Mgr.) R.A. Schmid. (See adv. page inside back cover Vol. 1). Annual Sales (F). Co. Size (G).®

Atlas Sponging Inc., 372 St. Catherine St. W., Montreal, Que. H3B 1A2. Tel. 514-861-3607. Fax: 514-861-3609. Textile finishers, shrinkers and examiners.

(P.) S.8. Glazer. Annual Sales (B). Co. Size (A).

★Atlas Stainless Steels Division Sammi Atlas Inc., 1675 Marie-Victorin Rd., Tracy, Que. J3R 4R4. Tel. 514-746-5000. Fax: 514-746-5323. Telex: 055-60825. Sales offices, Montreal, Que., Oakville, Ont. Associate, Atlas Specialty Steels Division Sammi Atlas Inc., Welland, Ont. Stainless steel strip, sheets and plates. Parent company, Sammi Atlas Inc., Mississauga, Ont.

(V.P. & G.M.) G. S. Mercier; (V.P. & Plant Mgr.) G. Brassard; (Cont.) J. Riendeu; (Mgr.Pers. & I.R.) P. Marc

- Bedard; (Mgr.Tech.) J. Desautels; (Mgr.Sales & Mktg.) J. Dodge. Annual Sales (F). Co. Size (F).®
- Atlas Tag Company of Canada (1979) Inc., 72 Bayly St. W., Ajax, Ont. L1S 1N9. Tel. 416-6B3-2040. Sales offices, Montreal, Que., Toronto, Ont. Plain and custom printed shipping and factory tags. Brand, "Atlas".
(G.M.) D. Damario; (Prod'n Mgr.) R. Kirk; (S.M.) B. Hotrum. Annual Sales (C). Co. Size (B).
- ★Atlas Textile Print Ltd., 1755 W. 4th Ave., Vancouver, B.C. V6J 1M2. Tel. 604-736-2488. Toll Free: 800-663-86B1. Fax: 604-736-2337. Telex: 04-50833B. Custom dye-printing on textiles, waterproofing and flameproofing flags, special event promotion prints.
For.Reps., Jordan Weinstock, San Mated CA, U.S.A.
(P.) Mrs. D. Braverman; (Cust.Rel.Mgr.) Ms. S. Living. Annual Sales (B). Co. Size (A).®
- ★Atlas Tube, 200 Clark St., Box 970, Harrow, Ont. NOR 1G0. Tel. 519-73B-3541. Toll Free: 800-265-6912. Fax: 519-73B-3115. Welded and structural steel tubing, square and rectangular tubing, hollow structural sections. Parent company, 538750 Ontario Ltd.
(P.) A. Zekelman. Annual Sales (E). Co. Size (B).®
- Atochem Canada Inc., 1180 Corporate Dr., Burlington, Ont. L7L 5R6. Tel. 416-332-0111. Fax: 416-332-0B41. Telex: 061-B704. Distributor, Empire Buff Ltée., St. Vincent de Paul, Que. Electro plating processes, chromate conversion, compounds, cleaners and plating chemicals, black oxides, antiquing compounds and rust preventative. Parent company, Atochem North America, Inc.
(Mng.Dir.) R.C. Miller; (Ops.Sup'v'r) R.F. Richard; (Mktg.Mgr.Plating) K.H. Tam; (S.M.Plating) R.M. Smith; (Bus.Mgr.Plating) K.W. Lemke; (Adv.) B. Martyniuk. Annual Sales (D). Co. Size (B).
- Atochem North America, Organic Peroxides Div., 700 Third Line, Oakville, Ont. L6L 5A3. Tel. 416-827-9B41. Fax: 416-827-7913. Telex: 06-9B2230. Branch office and warehouse, Montreal, Que. Organic peroxides. Brands, "Lucidol", "Lupersol", "Luperco" "Luperox". Parent company, Atochem North America, Philadelphia, PA, U.S.A.
(Bus.Mgr.) A. Medwecky. Annual Sales (C). Co. Size (N/R).®
- Atom-Jet Industries Ltd., 2110 Park Ave., P.O. Box 361, Brandon, Man. R7A 5Z2. Tel. 204-72B-B590. Fax: 204-726-5734. General machine shop repair work, spare parts for mining, food, industrial and agricultural industries.
(P.) C.W. Coburn; (Off.Mgr.) K. Barclay; (Plant Mgr.) B. Schepp. Annual Sales (C). Co. Size (A).®
- Atomic Slipper Company Limited, 9767 Birnam St., Montreal, Que. H4N 1K6. Tel. 514-331-5324. Brands, "Tardi Slippers", "Tardi Sandals", "Lightweight", "Siera", "Comfit", etc.
(Chmn. & C.E.O.) G. Tardi. Annual Sales (B). Co. Size (A).
- Attwell Plastics, 429 Attwell Dr., Rexdale, Ont. M9W 5C4. Tel. 416-675-4311. Extrusion polyethylene.
(P.) B. Lombardi.
- Atwell Fleming/Young Limited, 1 First Canadian Pl., Suite 1010, Box 34, Toronto, Ont. M5X 1K3. Tel. 416-368-9000. Plant, 31 Princess St., Toronto, Ont. Creative printers, lithographers, typesetters specializing in the production documents required in corporate finance. Parent company, Chas. P. Young Company.
(P. & C.E.O.) F. L. Mulvanix; (V.P.Cont.) B. Sweeting; (Plant Mgr.) J. Flynn. Annual Sales (D). Co. Size (D).®
- Atwood Cheese Co. Ltd., R.R.#1, Atwood, Ont. N0G 1B0. Tel. 519-356-2271. Canadian, Italian, Danish, Greek and Swiss cheeses.
(Mgr.) S. Cadeddu. Annual Sales (D). Co. Size (A).®
- Auclair & Martineau Inc., 291 Des Erables St. E., C.P. 40, St. Emile, Que. GOA 3N0. Tel. 418-B42-1943. Fax: 418-B42-7554. Vinyl soft-sole slippers, leather moccasins.
(P. & G.M.) R. Barbeau; (V.P.) L.G. Barbeau. Annual Sales (C). Co. Size (D).®
- ★Audet, Joseph, Ltée., 237 rue Principale, Ste-Rose de Watford, Que. GOR 4G0. Tel. 418-267-5234. Fax: 418-267-5200. Maple, birch, beech and oak lumber, also pallet stock.
(G.M.) C. Audet; (S.) G. Audet; (Dir.) D. Audet. Annual Sales (C). Co. Size (A).®
- Audet Soudure Inc., 455-1st Ave., Quebec, Que. G1L 3J6. Tel. 418-529-9541. Fax: 418-529-1426. Plant, Ville Vanier, Que. "Audet" steel, pressure and non pressure, industrial tanks. Parent company, Les Placements Jacques Audet Inc.
(G.M. & S.M.) J. Audet; (Plant Mgr.) D. Larose. Annual Sales (C). Co. Size (B).
- ★Audio Products International Corp., 3641 McNicoll Ave., Scarborough, Ont. M1X 1G5. Tel. 416-321-1B00. Fax: 416-321-1500. "Sound Dynamics", "Energy", and "Mirage" and loudspeakers. Parent company, Global Sound Systems Limited, Scarborough, Ont.
For.Rep., K. Mueller, Chorley Lanes, England.
(P.) H. Heiber; (V.P.Sales) A. Mosley; (Dir.Adv.) A. Williams; (V.P.Mktg.) B. Ogg. Annual Sales (E). Co. Size (E).®
- Audio Vox Intercom Inc., 9485 Charles de Latour, Montreal, Que. H4N 1M5. Tel. 514-381-2741. Intercommunicating and public address systems. Brands, "Audio Vox", "Avicom", "Avitron".
(Mgr.) J. Tardif. Annual Sales (B). Co. Size (A).®
- ★Audiosphere Audio Research Corp. Ltd., 25 Esna Park Dr., Markham, Ont. L3R 1C9. Tel. 416-474-0909. Fax: 416-474-9812. Hi-Fi speaker systems, home theatre sound systems. Brands, "Audiosphere Research", "Accusound", "Equinox", "Abstract Acoustics", etc.
(P.) J.L. Fatum; (Dir.Mktg.) D. Ablett; (C.F.O.) G. Siemko; (Mgr.Mat'ls & Nat.Accts.) S. Eidelberg. Annual Sales (D). Co. Size (D).®
- ★Audur Communications Inc., 2700 Lancaster Rd., Ottawa, Ont. K1B 4T7. Tel. 613-523-9933. Fax: 613-523-0242. Communication control systems specifically for air and marine traffic control applications, voice/digital switching systems, VHF single channel transmitters and receivers, VHF direction finders, flight strip printing/distribution systems, "Aidar" area information display of aircraft routing system, digital clocks, meteorological systems.
For.Reps. in 34 countries.
(P. & G.M.Ops.) R. P. Welland; (V.P.) J. E. Harris; (Cont.) Mrs. C. Moussa; (Purch.Mgr.) R. Deochand. Annual Sales (C). Co. Size (B).®
- Audvik Ltée., 293 route 340, St.Clet, Que. JOP 1S0. Tel. 514-456-3217. Fax: 514-456-3830. Outerwear, skiwear, golf wear, active wear. Brands, "Audvik" and "Parallele".
(P.) A. Claude; (S.) G. Leduc. Annual Sales (C). Co. Size (C).®
- Ault Foods Limited, [Les Aliments Ault Limitée], 405 The West Mall, Etobicoke, Ont. M9C 5J1. Tel. 416-620-3104. Fax: 416-620-3123. Telex: 06-967718. Branch plants, Laverlochere, Rouyn, Montreal, Victoriaville, Que., Napanee, Windsor, Mitchell, Toronto, New Dundee, Ottawa, Balderson, Thornloe, Winchester, London, Hamilton, Coppercliff, Ont. Subsidiaries: Beurriere Lafreniere, Laiterie Dallaire, Dominion Dry Milk, Balderson Cheese, New Dundee Creamery, Lactantia. Yogurt, cottage, cheddar, and specialty cheese, sour cream, fluid milk, cream, butter, milk powder, ice cream, orange juice, dips, margarine, edible oil dairy products. Parent company, John Labatt Limited, London, Ont.
(C.E.O.) G. Freeman; (P.) R. Innes; (V.P.) M. Eino. Annual Sales (I). Co. Size (G).®
- Aurora Marine Industries Inc., 5128 Everest Dr., Mississauga, Ont. L4W 2R4. Tel. 416-624-535B. Fax: 416-624-5071. Boat care products, custom marine instrument panels, waste and water holding tank instruments, marine instruments, hydro foils, etc. Brands, "Boat Clean", "Boat Scrub", "Vinyl Guard", "Boat Shine", etc.
(G.M.) R.W. Kittar. Annual Sales (C). Co. Size (A).
- Aurora Steel Services Limited, 245 Industrial Pkwy. S., Aurora, Ont. L4G 3V5. Tel. 416-727-6923. Fax: 416-841-6274. Custom machine shop, anchor bolts, steel fabrication, structural steel.
(P.) D. F. Chin; (V.P.) B. K. Kim. Annual Sales (D). Co. Size (B).®
- Aurora-Weigh-Tronix Inc., 230 Edward St., P.O. Box 545, Aurora, Ont. L4G 3L6. Tel. 416-727-5892. Fax: 416-841-3155. Branch offices, Ottawa, Cornwall, Belleville, Thunder Bay, Rexdale, London, Scarborough, Tilbury, Ancaster, Ont. Plant, Bradford, Ont. Designers and manufacturers of mechanical and load cell weigh scales. Parent company, Weigh-Tronix Inc., Fairmont, MN, U.S.A.
(C.E.O.) E.J. Sheppey; (C.O.O.) R.I. Taylor; (Prod'n Mgr.) C. Fawns. Annual Sales (D). Co. Size (C).®
- †Austin, Carl, & Co., Limited, P.O. Box 190, Bobcaygeon, Ont. K0M 1A0. Tel. 705-738-2331. Fax: 705-738-2103. "Ausco" dresser sets.
(P.) P. J. Austin. Annual Sales (B). Co. Size (A).®
- Austin Glove Manufacturing Company Inc., [Ganterie Austin Inc.], P.O. Box 1088, 1140 Panneton St., Sherbrooke, Que. J1H 5L3. Tel. 819-569-2531. Fax: 819-565-4535. Telex: 05-836213. Leather, fur and fabric gloves, fabric ski and ski doo masks. Brands, "Austin", "Lotus", etc. Parent company, Austin Glove Company Limited, Sherbrooke, Que.
(P.) J.B. Bowman; (1st V.P.) Mrs. J.E. Tanton; (2nd V.P.) W.C.B. Bowman; (S.) R.J.P. Dawson; (T.) J.D. Bowman. Annual Sales (C). Co. Size (A).®
- ★Austin House, Inc., 2388 Speers Rd., P.O. Box 1051, Oakville, Ont. L6J 5E9. Tel. 416-B25-2650. Toll Free: 800-387-7101. Fax: 416-825-3200. Subsidiary, Austin House Inc., Buffalo, NY, U.S.A. "Travel Tips", "Austin House", travel accessories, inflatable pillows.
(P.) J. M. Taylor; (Purch.Mgr.) Ms. E. Hawley; (Plant Mgr.) K. Martin. Annual Sales (D). Co. Size (A).®
- Austin-Marshall, Limited, 20 Telson Rd., Markham, Ont. L3R 1E5. Tel. 416-475-0397. Greeting cards and hasty notes.
(P. & G.M.) Mrs. M. B. Marshall. Annual Sales (C). Co. Size (A).
- Austin Productions (Canada) Ltd., 1148 Bellamy Rd. N., Scarborough, Ont. M1H 1H2. Tel. 416-438-6446. Toll Free: 800-268-4010. Fax: 416-438-2217. Statuary reproductions in fibreglass and gypsum. Parent company, Austin Productions Inc., Holbrook, N.Y., U.S.A.
(P.) A. Strugatz; (G.M. & P.A.) Mrs. C. Hofmann. Annual Sales (C). Co. Size (C).®
- ★Auto "V" Grooving Inc., 863 Fenmar Rd., Weston, Ont. M9L 1C8. Tel. 416-749-52B1. Toll Free: (U.S.A.) 800-387-5B19. Fax: 416-749-6254. Telex: 065-27279. Full line of "V" grooving machines, also large hole boring machines. Brands, "Automac", "Automac Plada", "Automatic", "AutoV".
For.Reps., Tradex, Praha, Czechoslovakia, E. Kaufman Austria Wien, Austria.
(P.) T. Benyovits; (Plant Mgr.) S. Gmehling; (V.P. & S.T.) Ms. M. Benyovits. Annual Sales (C). Co. Size (A).®
- Auto-Chlor, Inc., 5161 Tomken Rd., Mississauga, Ont. L4W 1P1. Tel. 416-624-0919. Automatic chlorinating systems for residential and commercial pools. Brand, "Poolminder".
(P.) R. James; (V.P.) Mrs. P. King; (G.M.) R. James. Annual Sales (B). Co. Size (A).®
- Auto Mart Magazine Limited, 23 Apex Rd., Toronto, Ont. M6A 2V6. Tel. 416-789-3311. Branch offices, Ottawa, Kingston, Kitchener, Sudbury, Thunder Bay, London, Hamilton, St. Catharines, Ont. Automobile and truck trader magazines.
(P.) W.F. Francis; (Off.Mgr.) Ms. M. Johnstone; (Plant Mgr.) D. Ablard. Annual Sales (D). Co. Size (D).®
- ★Auto Steering Trailers (1984) Inc., 940 Winston Churchill Blvd., Oakville, Ont. L6J 4Z2. Tel. 416-842-0010. Telex: 06-986766. "ASTL" self steering systems for trucks and trailers, double drawbar B-dollies.
(P.) M. Krynski. Annual Sales (B). Co. Size (A).®
- Auto-Tronic Controls Ltd., 202 Perkins St., Estevan, Sask. S4A 2K1. Tel. 306-634-5031. Auto-starter, programmable digital thermostat and industrial timer, also programmable counters, auto-lite module.
(P. & G.M.) G. Wong. Annual Sales (A). Co. Size (A).®
- Auto-trol Technology (Canada) Ltd., 1144-29th Ave.N.E., Calgary, Alta. T2E 7P1. Tel. 403-250-1232. Fax: 403-250-1037. Branch offices, Montreal, Que., Mississauga, Ont. Computer aided design and computer aided manufacturing systems. Brands, "AGW", "Geostation". Parent company, Auto-Trol Technology Corporation, Denver, CO, U.S.A.
(P.) G. Sisson; (V.P. & G.M.) K.M. Dedeluk; (Cont.) R.W. McLeod. Annual Sales (D). Co. Size (C).®
- Autobus MCI, Les, [Grey Hound Canada Inc., Les], 1000 boul. Industriel, St-Eustache, Que. J7R 5A5. Tel. 514-472-6410. Fax: 514-472-7105. Sales office, London, Ont. Plant, Schenectady, NY, U.S.A. Associate, Motor Coach Industries Ltd., London, Ont., TMCI Inc., Schenectady, NY, U.S.A. Buses. Parent company, The Grey Hound Dial Corporation, Phoenix, AZ, U.S.A.
(Exec.V.P.) S. A. Mintier; (Cont.) R. Picard; (Mat'ls Mgr.) V. Fortin; (Mgr.Human Res.) G. Laberge. Annual Sales (F). Co. Size (E).®
- ★Autodyne Incorporated, 992 Dillingham Rd., Pickering, Ont. L1W 1Z6. Tel. 416-839-7121. Fax: 416-420-6419. Special machinery and welding equipment.
(P. & G.M.) A.M. Blue; (V.P.) B. Sibbing. Annual Sales (D). Co. Size (B).®
- Autograph Trim, Division of Column Graphics Limited, 5456 Tomken Rd., Unit 12, Mississauga, Ont. L4W 2Z5. Tel. 416-624-9119. Fax: 416-629-4856. Vinyl fleet markings, store front graphics, trade show and display graphics, display and point of purchase materials, interior and exterior architectural graphics and signage.

† Indicates firms seriously interested in export trade.

® Uses Distributors.

© Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ©.

- (P.) I. MacIntosh; (Acct.) Ms. S. James; (Prod'n) J. Francisco. Annual Sales (C). Co. Size (A).^⑤
Autoline Products Ltd., 675 Golspie St., Winnipeg, Man. R2K 2V2. Tel. 204-668-8242. Fax: 204-663-8704. Remanufactured automotive, truck and industrial carburetors, ignition distributors, water pumps, rack and pinion. (S.T. & G.M.) R. E. Dwornick; (P.A.) L. Sul; (V.P. & Plant Mgr.) M. W. Sul. Annual Sales (C). Co. Size (C).^⑤
Automated Design Systems Ltd., #3-1080 Waverley Street, Winnipeg, Man. R3T 0P4. Tel. 204-474-0982. Fax: 204-453-4212. CAD, CAM systems sales and support. (Tech.Mgr.) E. Ugrin.
Automated-Devices Div. of Ontario Plastics Ltd., Box #222, Rockwood, Ont. N08 2K0. Tel. 519-856-2270. Small part custom mouldings under one ounce capacity, custom name plates. (Ops.Mgr.) J.C. Marcoux. Annual Sales (8). Co. Size (A).^⑤
Automated Fluid Power and Control Inc., 220 Wyecroft Rd., Oakville, Ont. L6K 3V1. Tel. 416-849-4202. Fax: 416-849-4220. Hydraulic power units, air and electronic control systems. (P.) H. Justus. Annual Sales (B). Co. Size (A).^⑥
Automated Spring Industries Inc., 3320 Elmbank Rd., Mississauga, Ont. L4V 1A5. Tel. 416-678-1621. Fax: 416-678-1798. Precision mechanical springs, light wire forms, metal stampings, custom designing service. (P.) J. Wharin; (G.M.) C. Wharin. Annual Sales (C). Co. Size (A).
Automatic Armature Service Ltd., 1228 Birchmount Rd., Scarborough, Ont. M1P 2C3. Tel. 416-752-0728. Fax: 416-752-7894. Associate, Automatic Coatings Ltd., Scarborough, Ont.
(P.) H. Bamford. Annual Sales (B). Co. Size (A).^⑤
Automatic Coatings Limited, 1232 Birchmount Rd., Scarborough, Ont. M1P 2C3. Tel. 416-752-7820. Fax: 416-752-7894. Associate company, Automatic Armature Service Ltd., Scarborough, Ont. Plastic powdered corrosion resistant and protective coatings applied to metal parts. (P.) H. Bamford; (Adv.) J. Harman. Annual Sales (C). Co. Size (B).^⑤
†Automatic Compactors, Div. of Automatic Apartment Compactors Ltd., 75 Rodine Rd., Maple, Ont. L6A 1R3. Tel. 416-832-2261. Fax: 416-832-3816. Garbage compactors for highrise residential buildings, industrial plants and commercial locations, front-end and roll off type compactor containers, balers for recycling corrugated waste. (P.) L. Solomon; (V.P.) S. Iantorno; (S.M.) M. Schwartz. Annual Sales (C). Co. Size (A).^⑥
Automatic Cutting Inc., 5055 Benson Dr., Burlington, Ont. L7L 5N7. Tel. 416-335-5750. Fax: 416-335-5170. Telex: 06-18514. Automotive components. (P.) A. Reissler. Annual Sales (C). Co. Size (B).^⑤
Automatic Plastics Inc., 589 Middlefield Rd., Units & 28, Scarborough, Ont. M1V 4Y6. Tel. 416-291-2240. Fax: 416-291-4393. Small plastic injection moulded parts. (P.) E. LeGresley; (Dir.) Ms. J. Villella; (S.T.) Mrs. J. LeGresley. Annual Sales (C). Co. Size (A).
★Automatic Staple Manufacturing Inc., 452 Attwell Dr., Rexdale, Ont. M9W 5C3. Tel. 416-674-1999. Fax: 416-674-9686. "alfit" and "haubold" industrial wire staples, brads, and pins. Parent company, Haubold Kihlberg GmbH, Hemmingen, West Germany. (P.) O. Sigvardt; (Plant Mgr.) V. W. Harry. Annual Sales (D). Co. Size (B).^⑤
★AUTOMATION DEVICES (CANADA) LIMITED, 4700 Montrose Rd., Niagara Falls, Ont. L2H 1K3. Tel. 416-354-3881. Fax: 416-354-4072. Vibratory part feeders, special machinery. Parent company, Automation Devices Inc. (P.) L. Smith; (G.M.) B. A. Sliedrecht; Tech.Cons.) G. Rennix. Annual Sales (C). Co. Size (A).^⑥
†Automation Industries (Canada) Ltd., Flexible Tubing Division, 6860 Rexwood Rd., Mississauga, Ont. L4V 1L8. Tel. 416-678-9215. Fax: 416-678-9962. Non metallic flexible tubing, industrial, air conditioning and vacuum cleaner hose. Brands, "Thermafex", "Spiratube", "Vac-U-Lok", "Flexflyte", etc. Parent company, Flexible Technologies, Abbeville, SC, U.S.A. (Facility Mgr.) Miss A. Dixon. Annual Sales (D). Co. Size (A).^⑤
★Automation Specialties, 970 Syscon Road, Burlington, Ont. L7L 5S2. Tel. 416-681-8575. Fax: 416-681-8580. Associate, Water Jet Specialties Inc. Vibratory parts feeders and automated material handling and assembly systems. (P.) D. Sunker; (Mktg.Mgr.) R. Marshall; (Cont.) 8. Berquist; (P.A.) Ms. A. Van Pypen; (Eng.Mgr.) C. Sau-
man; (Mfg.Mgr.) F. Konrad. Annual Sales (D). Co. Size (C).^⑥
Automoteur Terrebonne Ltée., See Terrebonne Automotive Ltd.
Automotive Accessory Company Ltd., 771 Main St., Winnipeg, Man. R2W 3N5. Tel. 204-942-2514. Die castings, "Double A" automotive new and rebuilt fuel and water pumps, water outlets PCV valves. (P.) J.P. Wiebe; (Plant Mgr.) G. Hillius; (Cont.) R.M. Marko. Co. Size (8).
Automotive Industries, 1945 Wilson Ave., Weston, Ont. M9M 1A9. Tel. 416-741-9210. Fax: 416-741-9590. Moulded plastic automotive components. Parent company, Automotive Industries Inc. (P.) W.H. Clement. Annual Sales (E). Co. Size (E).^⑤
★Automotive Industries Paramount Div., 137 Wendell Ave., Weston, Ont. M9N 3K9. Tel. 416-248-0261. Fax: 416-245-7437. Branch office, Detroit, MI, U.S.A. Subsidiary, Automotive Industries, Strasburg, VA, U.S.A. Die casters, automotive trim. Brand, "All". Parent company, Onex Corp., Toronto, Ont. (P.) W.H. Clement; (G.M.) R. W. Cook; (Plant Supt.) S. Sinopoli; (Cont.) Miss 8. Milne. Annual Sales (D). Co. Size (D).
Automotive Springs a Division of Canadian Spring Operations Ltd., 1477 Ottawa St., Montreal, Que. H3C 1S9. Tel. 514-935-5279. Car, bus, trailers, truck and snowmobile leaf springs. Brand, "ASM". Parent company, The Marmon Group. (Plant Mgr.) M. D'Arriso. Annual Sales (D). Co. Size (B).^⑥
Autotek Electroplating Inc., 20 Huddersfield Rd., Rexdale, Ont. M9W 5Z6. Tel. 416-674-0063. Fax: 416-674-0093. Associates, Dovercourt Electroplating Co. Ltd. Metal finishing for rack zinc in automotive markets OEM and AM. (C.E.O.) R. E. Edwards; (V.P.Prod'n) D. Edwards. Annual Sales (C). Co. Size (C).^⑤
Auty Printing Limited, 3515 Hawkestone Rd., Mississauga, Ont. L5C 2V1. Tel. 416-276-2102. Fax: 416-276-7249. Domino Line decals for cars and trucks, magnetic vinyl products. (P.) Mrs. J. Auty; (T.) Mrs. J. Van Roosmalen; (Plant Mgr.) A. Kasperzak; (V.P.Sales & Mktg.) 8. Auty. Annual Sales (C). Co. Size (B).^⑥
Auvents & Marquises Expo Inc., See Expo Awnings & Canopies Inc.
Avalon Hosiery Limited, 5200 Hochelaga St., Montreal, Que. H1V 1G3. Tel. 514-255-8871. Men's, boys', ladies' and children's hosiery. Brands, "Discretion", "He-Man", "Grand Prix", "Butterfly", etc. (P.) B. Milner; (S.M.) S. Deitcher. Annual Sales (D). Co. Size (D).
★Avant Garde Display Limited, [Etalage D'Avant-Garde Limitée], 1303 William St., Montreal, Que. H3C 1R4. Tel. 514-931-3399. Fax: 514-931-1264. Store displays, forms and furniture for store interiors, decorative, store design. (P.) G. Robert; (S.M.) Ms. M. Piroth. Annual Sales (C). Co. Size (B).^⑥
Avanti Art & Glass Co. Ltd., 4956 G-8th Ave. S.W., Calgary, Alta. T3C 0H4. Tel. 403-249-9936. Commercial, church and residential stained and leaded glass windows, kiln fired silk screening on glass. (P.) K. W. Lengauer. Annual Sales (A). Co. Size (A).^⑤
★Avcorp Industries Inc., Plastal Division, 840, rue Vadnais, P.O. Box 429, Granby, Que. J2J 1A7. Tel. 514-378-8439. Fax: 514-378-8699. Telex: 05-832579. Corrosion resistant tanks, hoods and ducts, skylight domes, aircraft fibreglass components, acrylic canopies, etc. (P.) M. E. Artus; (Q.A.) G. Lemire; (Chief Inspector) D. Perron; (Prod.Supt.) R. Tetreault. Annual Sales (C). Co. Size (C).
Avebla Ltd., 442 Brimley Rd., Unit 9, Scarborough, Ont. M1J 1A1. Tel. 416-264-4345. Venetian and vertical blinds, draperies, etc. Brand, "La Petite Venetienne". (S.T.) C. Stanley Steinsky, Jr. Annual Sales (C). Co. Size (8).^⑥
★Avenger Designs, 504 Iroquois Shore Rd.#8, P.O. Box 712, Oakville, Ont. L6J 5C1. Tel. 416-845-3338. Soft seated stacking chairs of 1/2" solid steel wire frame including conference chairs and swivels and bar stools, plastic seated stacking chairs, blow moulded polyethylene seats and backs. (P.) G. P. Powers; (V.P.) Ms. P. Powers; (Plant Mgr.) 8. Mannell. Annual Sales (C). Co. Size (A).^⑤
Avery Label Systems, Inc., 35 McLachlan Dr., Rexdale, Ont. M9W 1E4. Tel. 416-675-3161. Fax: 416-675-8831. Telex: 06-989479. Branch offices, Montreal, Que., Waterloo, London, Ottawa, Ont., Vancouver, B.C. Pressure sensitive labels and labelling machinery. Brands, "Tabulables", "Duragraphic", "Undercover". Parent company, Avery International, Pasadena, CA, U.S.A. (V.P. & G.M.) J. H. Walker; (G.M.C.P.O.) J. R. Ladouceur; (G.M.Machine Systems) A. W. Galletti; (Cont.) S. R. Loughheed; (Dir.Ind.Sales & Mktg.) 8. Knott; (Dir.Ind.Sales&Mktg.) R. Coward; (Dir.Ops.) D. Gorczyca; (Off. Mgr.) Ms. J. Steel. Annual Sales (E). Co. Size (E).^⑥
Avery Machine Company Limited, 301 Hanlan Rd., Units 1-3, Woodbridge, Ont. L4L 3R7. Tel. 416-851-6608. Special machinery and conveyors. (P. & G.M.) 8. Avery; (S.M.) T. Stumpo; (Plant Mgr.) R. Murphy; (S.T.) Mrs. M. Avery. Annual Sales (C). Co. Size (A).^⑥
Avery & Sons, Box 339, Whitney, Ont. K0J 2M0. Tel. 613-637-2825. "Avery" snowshoes, canoe paddles, sleighs, lawn furniture. (Prop.) D. Avery. Co. Size (A).
Aviamatic Industries Inc., 4968, boul. des Grandes Prairies, St-Leonard, Que. H1R 1A1. Tel. 514-324-3033. Fax: 514-324-3900. Welding, turning, milling and grinding, custom built machinery. (P.) C. Roisin; (S.T.) G. Clavere; (Mktg.) P. Jolicœur. Annual Sales (C). Co. Size (B).
★Aviation Metal Fabrication Inc., 345 Midwest Rd., Scarborough, Ont. M1P 3A6. Tel. 416-751-3532. Precision sheet metal fabrication. (P.) J. Garland. Annual Sales (C). Co. Size (8).^⑤
Avko Screw Machine Products Ltd., 18 Melanie Dr., Units 3 & 4, Brampton, Ont. L6T 4K9. Tel. 416-791-4911. Fax: 416-791-7480. Machining of precision parts and components, from all materials, including exotic metals. (P.) J. Bannerman; (V.P.) B. Conzelmann. Annual Sales (C). Co. Size (A).^⑤
★Avmor Ltd./Ltée., 433 St. Helen St., Montreal, Que. H2Y 2L1. Tel. 514-849-8074. Fax: 514-844-3114. Telex: 05-25134. Plant, 1320 Barre St., Montreal, Que. Associates, Nova International, Cleancare International. Sanitation supplies, electric hand and hair driers. Brands, "Avmor", "Odorite", "JM 7", "Executive", "No. 31 Glo Mor", carpet cleaning equipment. (P.) A. Morrow; (Exec.V.P.) M. Chinks; (V.P.Mktg.) D. Goulet; (S.M.) R. Glendon; (Plant Mgr.) M. Osterman; (Compt.) F. Shortino; (Mgr.Hand Care) M. Bouldreault; (Nova- cleancare) B. O'Connor. Annual Sales (D). Co. Size (C).^⑥
Avon Aggregates Ltd., P.O. Box 5000, 275 Salisbury Rd., Moncton, N.B. E1C 8R2. Tel. 506-853-8853. Fax: 506-857-3277. Executive office, Moncton, N.B. Plant, Minto, N.B. Light weight aggregate. Brands, "Mel-Lite", "Avonlite". (P.) R. J. McNeil; (V.P.) J. B. Steeves. Annual Sales (A). Co. Size (A).^⑤
Avon Canada Inc., Box 8000, 5500 Trans Canada Hwy., Pointe Claire, Que. H9R 4R3. Tel. 514-695-3371. Fax: 514-630-5400. Telex: 05821-617. Subsidiaries, Avon Fashions Inc., Avon Mode Inc., McConnell-Albee Canada Inc. Cosmetics, toilet preparations, jewellery, housewares and gift items. Parent company, Avon International Operations Inc., New York, NY, U.S.A. (P. & C.E.O.) Mrs. C. A. Gold; (V.P.Fin.) D. Boldron; (V.P.Sales) Ms. S. Mountford; (V.P.Ops.) Mrs. Y. Quiniou; (V.P.Hum.Res. & Corp.Aff.) J. P. Langevin; (V.P.Mktg.) M. File. Annual Sales (F). Co. Size (F).^⑤
Avon Engineering Limited, 381 - 6th Concession Rd. E., Waterdown, Ont. LOR 2H0. Tel. 416-689-7994. Fax: 416-689-8472. Telescopic coil grabs, C-hooks, spreader beams, sheet lifters, pallet lifters, laminated ladle hooks, foot, rail and highway bridges, press automation machinery and coil process machinery. Parent company, Avon Engineering Limited. (P.) D. M. Lowery, P.Eng. Annual Sales (B). Co. Size (A).^⑤
★Avon-Park Fashion Inc., 823 Clark Drive, Vancouver, B.C. V5L 3J6. Tel. 604-251-7111. Fax: 604-251-7266. Associates, Daniel Kane Corp., Gordon Campbell Ltd., Tuxedo Park Inc. Men's clothing. Brands, "Avon Park Fashion", "Sergio D'Avanti". For.Rep., Peter Assmann Agency, Munich, West Germany. (P.) J. D. Pioch. Annual Sales (C). Co. Size (D).^⑥
Avon Sportswear, 63 Wingold Ave., Toronto, Ont. M6B 1P8. Tel. 416-789-7701. Fax: 416-789-1997. Manufacturer of jackets.

- (P. & C.E.O.) A. Sliwin; (V.P.Fin.) Ms. G. Naken; (Cont.) J. Broschell; (Sales) G. Power. Annual Sales (D). Co. Size (E).
- Avonlea Traditions Inc., 9030 Leslie St. Suite #1, Richmond Hill, Ont. L4C 7B5. Tel. 416-886-7651. Fax: 416-886-7653. Soft and porcelain dolls, giftware, toiletries, scented fabric products and accessories, stationary, design wear. Brand, "Anne of Green Gables". Parent company, Mascot Custom Character Products Inc., Richmond Hill, Ont.
- (P.) Ms. K. Gallagher. Annual Sales (B). Co. Size (A).^⑤
- ★Axel Johnson (Canada) Inc., 2435 Duncan Rd., Montreal, Que. H4P 2A2. Tel. 514-738-5757. Toll Free: 800-263-9675. Fax: 514-341-7205. Telex: 055-60764. Branch offices, Halifax, NS, Riverview, NB, Quebec, Dorval, Que., Ottawa, Mississauga, Sarnia, Ont. Winnipeg, Man., Edmonton, Calgary, Alta. Burnaby, B.C. Plant, St. Catharines, Ont. Divisions: Process Equipment Division, Penberthy Division, Brian Controls Division. Waste water treatment equipment, liquid level gauges, flow meters, analoders, ejectors, thermocouples, resistance temperature devices low pressure alarms, remote test modules for fibre optic communication cables, industrial instruments for process measurement. Parent company, Axel Johnson Inc., New York, NY, U.S.A.
- (P. & C.E.O.) A.R. Mailoux; (V.P.Fin.) J.G. Hill; (Nat'l Cont. & Purch.Mgr.) Y. Bouchard; (Mgr.) P. Birchall; (Br. Mgr.) J. Sas; (Br.Mgr.Mississauga) D. McDaniel; (Br.Mgr. Sarnia) M. Spearman; (Br.Mgr.Edmonton) V. Pawluk; (Br.Mgr.Burnaby) C. Brown; (Div.Mgr. St.Catharines) L. Wright; (Div.Mgr.Dorval) R. Smith. Annual Sales (E). Co. Size (D).^⑥
- ★Axiom Audio, Hwy. #60, Dwight, Ont. POA 1H0. Tel. 705-635-2222. Fax: 705-635-1972. High quality loud-speaker systems.
- (P.) I. Colquhoun; (Mktg.Mgr.) Ms. A. Meade; (S.T.) J. Paton; (Prod'n Mgr.) D. Hampson. Annual Sales (C). Co. Size (A).^⑥
- ★Axotec International Limited, 3950 E.C. Row, Box 1024, Stn "A", Windsor, Ont. N9A 6P4. Tel. 519-944-7766. BMX bicycle wheel components, also automotive and general metal stampings.
- (P.) J. Donaghue. Annual Sales (B). Co. Size (A).
- ★Axton Manufacturing Ltd., 970 Cliveden Ave., New Westminster, B.C. V3M 5R5. Tel. 604-522-2731. Fax: 604-524-9480. Pulp mill equipment, heat exchangers, modules pressure vessels and petro chemicals.
- (P.) A. Pawelek; (G.M.) G. Brown; (S.M.) B. Wilson; (Fin.Mgr.) H. Hirji; (Prod'n Cont.) G. Haygarth; (P.A.) A. Foley. Annual Sales (D). Co. Size (C).
- Axwood Inc., [Entreprises Axwood Inc.], 9310 boul. St. Laurent, Suite 1051, Montreal, Que. H2N 1N4. Tel. 514-381-4256. Fax: 514-381-4258. Telex: 06-825666. Store and office furnishings, interior finishing, general contracting.
- (P.) M. Salzberg, P.Eng.; (S.T.) Mrs. V. Salzberg. Annual Sales (C). Co. Size (A).
- ★Ayerst Laboratories, Division of Ayerst, McKenna & Harrison, Inc., 1025 Laurentien Blvd., Saint-Laurent, Que. H4R 1J6. Tel. 514-744-6771. Fax: 514-744-4593. Telex: 05-826683. Branch offices, Moncton, N.B., Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Associates, Ayerst Laboratories, New York, N.Y., Ayerst Organics Ltd., API Laboratory Products Ltd., Boyle-Midway Canada Ltd./Ltée., Canadian Home Products Limited, Whitehall Laboratories Limited, Wyeth Ltd./Ltée. "Ayerst" pharmaceuticals. Parent company, American Home Products Corp.
- For. Reps.: Ayerst Laboratories (Philippines) Inc., Manila, Philippines; Handelsmaatschappij J. L. Jong A. Kiem N. V., Paramaribo, Surinam; Socoman, S.A., La Paz, Bolivia; Laboratorios Wyeth Inc., Santiago, Chile; Drewsen Raun, San Salvador, El Salvador; Alvarado Quintero Cia. Ltda., Villasa Distributors, Managua, Nicaragua; Arcana K. G. Vienna, Austria; Geoffrey Manners & Co. Ltd., Bombay, India; John Wyeth Laboratories, Buenos Aires, Argentina; Laboratorios Ayerst Ltda., Sao Paulo, Brazil; Laboratorios Ayerst, S. de R. L. Naucalpan de Juarez, Mexico; Industrias Wyeth S. A., Caracas, Venezuela; Y.C. Woo & Co. Ltd., Hong Kong; Lowe's Pharmacy Ltd., Nassau, Bahamas; Agences Vallieres, Port au Prince, Haiti; Grace Kennedy & Co. Ltd., Kingston, Jamaica; Fakol Ilclari Anonim, Istanbul, Turkey; Smith, Robertson & Co. Ltd., Port-of-Spain, Tr Th S.A., Barcelona, Spain; Toyo Jozo Ltd., Tokyo, Japan; Drogueria Nacional, San Pedro Sula, Honduras; Laboratorios Ayerst-Hormona S.A., Bogota, Colombia; Bermuda General Agency, Hamilton, Bermuda; Al-Mufid Pharmaceuticals W.L.L., Kuwait; EBN

- Sina Medical Est., Doha, Qatar; E.T. Monks & Co., Ltd., Nairobi, Kenya; Summit Co. Singapore Ptd. Ltd., Singapore, Summit Co. (Malaysia) Ltd., Ltd., Kuala Lumpur, Malaysia; Mohdar Corporation, Sana'a, Yemen Arab Republic, Bahrain Pharmacy & General Store, Bahrain, Arabian Gulf. Lartigue Richards & Co. Ltd., St. John's, Antigua; Mondern Pharmaceutical Co., Dubai; Arabian Gulf; Egyptian Pharmaceutical Trading Co., Cairo, Egypt; Gittens Agencies Limited, St. Georges's Grenada; Farmaceutica Amicelco S.A., Ciudad de Guatemala, Guatemala; Guyana Pharmaceutical Corp., La Penitence, Demerara, Guyana; Darou-Paksh C., Iran; Shatco (M.G. Ly Lanka; Arich Enterprise Co. Ltd., Taipei, Taiwan.
- (P.) K.L. Reilly; (V.P.Admin.) E.E. Campana; (V.P.Sales & Mktg.) J.O. Boily; (V.P.Plant & Distrib. Centres) D. R. Henein; (Dir.Mktg. & Sales) D. Rockman; (Dir. Veterinary Div.) F. Tarte; (S.) Mrs. A.M.D. Thibodeau; (V.P. Fin.) J.E. Beacham; (T.) B. Schillinger. Annual Sales (F). Co. Size (F).
- Ayerst Organics Ltd., Box 980, Brandon, Man. R7H 5Z9. Tel. 204-728-1511. Fax: 204-728-5430.
- (Plant Mgr.) R.D. Lawrence.
- Aylesford Industries Limited, Station St., P.O. Box 9B, Aylesford, N.S. BOP 1C0. Tel. 902-847-9696. Canvas, duck, nylon and cotton bags, laundry and laundry cart bags, hospital and institutional linens, also custom sewing and privacy curtains.
- (P.) N. Labor; (G.M.) Ms. C. Craig. Annual Sales (A). Co. Size (A).^⑤
- Aylmer Express Ltd., The, 17-23 King St., P.O. Box 160, Aylmer, Ont. N5H 2R9. Tel. 519-773-3126. Weekly newspapers, printers.
- (P.) A. M. Hueston; (S.M.) J.H. Hueston. Annual Sales (B). Co. Size (A).
- ★Aylmer Toolcraft Ltd., 230 Elm St., Aylmer West, Ont. N5H 2M8. Tel. 519-773-8363. Fax: 519-773-5246. Associate, BM Precision Industries Inc. Custom built machinery and conveyors, agricultural sprayers, grain augers and conveyors.
- (P.) L. Bembridge; (G.M.) C. Nutley. Annual Sales (C). Co. Size (B).^⑤
- Ayodhia Fashion Ltd., 390 Progress Ave., Unit 7, Scarborough, Ont. M1P 2Z6. Tel. 416-292-1527. T-shirts, sweatshirts, jogging suits, etc.
- (S.) R. Persaud.
- †Azimuth Machinery Ltd., 6040 Route 132, St. Catherine, Que. J0L 1E0. Tel. 514-632-80B0. Fax: 514-632-BOB1. Punch presses.
- (P.) J. Gaug; (S.T.) Mrs. L. Forget. Annual Sales (B). Co. Size (A).^⑥
- B**
- ★BABN Technologies Inc., [Les Technologies BABN Inc.], 5750, Fullum, Montreal, Que. H2G 2H8. Tel. 514-273-5750. Fax: 514-270-8951. Branch offices, Toronto, Ont., Newnan, GA, Cleveland, OH, U.S.A. Branch offices, Montreal, Que., Fort Washington, PA, U.S.A. Subsidiaries, YBL, Montreal, Que., BABN Corp., Fort Washington, PA, U.S.A., Pacific Secure Systems, N.S.W. Australia. Lottery tickets, direct marketing products (direct mail and commercial games). Parent company, BCE Inc., Montreal, Que.
- For. Reps.: Intergame SRL, Rome Italy, Ticketronic de Centroamerica S.A. De C.V., San Salvador, El Salvador.
- (P. & C.E.O.) G. Boulanger; (V.P.CDA. Ops.) J. Desbiens; (V.P. USA Ops.) J. Trask; (V.P.Fin. & Admin.) P. Bélanger. Annual Sales (E). Co. Size (E).^⑥
- BASF Canada Inc., 345 Carlingview Dr., Toronto, Ont. M9W 6N9. Tel. 416-675-3611. Fax: 416-674-25B8. Telex: 069-B9191. Sales offices, Rexdale, Ont., Calgary, Alta., Richmond, B.C. Branch plants, Cornwall, Georgetown, Sarnia, Ont. Phthalic anhydride, plasticizers, leather finishes, plastisols and decorative coatings, fat li- quors, oxo-alcohols, (2-ethylhexanol, nbutanol, iso- butanol), polyurethane systems, agricultural feed pre- mixes, styrene-butadiene, butadiene-acrylonitrile, polyacrylate dispersions. Parent company, BASF Corporation, Parsippany, NJ, U.S.A.
- (Chmn. & P.) J. H. Tiarks; (V.P.Fin. & Corp.Functions) M. Esser; (Dir.Mgr.Ind'l Chems.Cornwall) G.W. Foster; (Dept.Mgr.Georgetown) D. Constant; (Cont.) J.L. Favreau; (Mgr.Sarnia) A.J. Carter; (Mgr.Corp.Serv. & P.R.) A. Joester; (Corp.S.) J. Lagassé. Annual Sales (G). Co. Size (F).^⑥

- BASF Coatings & Inks Canada Ltd., 12 Shaftsbury Lane, Brampton, Ont. L6T 3X7. Tel. 416-791-8B11. Fax: 416-45B-2312. Branch offices, Dartmouth, N.S., Montreal, Quebec, Que., London, Ottawa, Toronto, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Richmond, B.C. Printing and lithographing inks. Brands, "Speed King", "Aqua- lox", "Horizon Plus III", "Flexotuf", etc. Parent com- pany, BASF Corporation, Parsippany, N.J., U.S.A.
- (P.) N. F. McDonald; (Dir.Fin. & Admin.) J.M. Susko. Annual Sales (E). Co. Size (E).
- BASF Fibres Inc., 200 McNab St., Arnprior, Ont. K7S 3H7. Tel. 613-623-3191. Fax: 613-623-8922. Associate, Design Services, Toronto, Ont. Nylon, acrylic, polyester & rayon fibres and yarns. Trademarks, Zefran, Zefstat, Zef- wear, Zeftron. Parent company, BASF Corporation, Par- sippny, NJ, U.S.A.
- (P.) L.A. Marshall; (S.M.) G.A. Buffam; (Prod'n Mgr.) J.J. Hicke; (Cont.) T.A. Zoller; (Purch.Mgr.) L.A. Blimkie. Annual Sales (E). Co. Size (E).^⑤
- BASF Inmont Canada Inc., 12 Shaftsbury Lane, Brampton, Ont. L6T 3X7. Tel. 416-791-BB11. Branch office, Osh- awa, Ont. Plants, Windsor, Brantford, Ont. Automotive enamels and lacquers, finishes, polyester resins. Parent company, BASF Corp., Clifton, N.J., U.S.A.
- (Dir.Auto Coatings) M.H. Holmes; (Fin. & Admin.) J. Susko; (Tech.Dir.) R. Ordinario; (V.P.Refinish) M.G. Kir- by; (Div.Purch.Mgr.) R. Smith; (Dir.Ops.) R. Kennedy. Annual Sales (F). Co. Size (F).
- †B & B Concrete Products of Kitchener Ltd., 1620 Strasburg Rd., Kitchener, Ont. N2G 3W5. Tel. 519-74B-5109. Fax: 519-748-2639. Sidewalk and patio slabs, bumper curbs, interlocking retaining walls, porches, steps, rail- ings, foundation piers and pads.
- (P.) M. Bender; (S.T.) W. Bender. Annual Sales (B). Co. Size (A).^⑥
- B & B Custom Sportswear, 1B19 Mountain Rd., Moncton, N.B. E1G 1A7. Tel. 506-B57-0166. Toll Free: 800-561-3923. Fax: 506-B57-8471. Jackets, swiss embroidery crests, silk screening and chenille cresting.
- (G.M.) R.F. Jones. Annual Sales (B). Co. Size (A).^⑤
- B & B Design Associates, 5 Hermit Crt., Don Mills, Ont. M3B 1R4. Tel. 416-445-7563. Industrial design services.
- (C.E.O.) B. Bobrovniczky. Annual Sales (A). Co. Size (A).
- B & B Production Services, 340 Don Park Rd., Unit 4, Markham, Ont. L3R 1C5. Tel. 416-475-2423. Packag- ing, automation and material handling equipment.
- (P.) K.P. Dieckow. Annual Sales (A). Co. Size (A).^⑤
- B & B Stone & Concrete Products Ltd., 859 Fort William Rd., Thunder Bay, Ont. P7B 3A6. Tel. 807-345-1417. Fax: 807-345-3334. Concrete building blocks, concrete pipes for sewer, irrigation and water supply lines, also precast and prestressed concrete products.
- (P.) L. Barbini; (V.P. & S.M.) D. J. Barbini; (G.M.) A. Vanderwey. Annual Sales (C). Co. Size (B).^⑤
- B & B Tool & Mould Limited, 3245 North Talbot Rd., Old- castle, Ont. NOR 1L0. Tel. 519-737-1522. Fax: 519-737-1527. Plastic moulds.
- (P.) M. Binder; (V.P.) C. Demers. Annual Sales (C). Co. Size (B).
- BBR Canada Limited, See Canadian BBR (19B0) Inc.
- ★B.C. Blueberry Co-op Association, 31B52 Marshall Rd., Ab- botsford, B.C. V2S 4N5. Tel. 604-B59-4200. Fax: 604- B59-0261. "Lulabelle" individual quick frozen culti- vated blueberries.
- For. Reps.: U.S.A., Japan.
- (P.) O. Austrig; (G.M. & S.M.) W.C. Whaley. Annual Sales (D). Co. Size (C).^⑥
- ★B.C. CHEMICALS LTD., P.O. Box 6000, Prince George, B.C. V2N 2K3. Tel. 604-563-0607. Fax: 604-562-5423. Telex: 047-86B7. Sodium chlorate and crude tall oil. Parent companies, Canadian Forest Products Ltd., and Northwood Pulp and Timber Limited.
- (Chmn.) G. Armstrong; (P. & G.M.) H. S. Norman; (Cont.) W.A. Shank; (Buyer) B. Mills. Annual Sales (D). Co. Size (A).^⑤
- ★B.C. Clean Wood Preservers Ltd., 9B15 Robson Rd., Sur- rey, B.C. V3V 2R9. Tel. 604-585-2511. Fax: 604-5B5-154B. CCA wood preserving, custom kiln drying, "Flame- proof LHC" of lumber, "Flame Free" processing of shakes and shingles.
- (P. & G.M.) R.W. Silcox. Annual Sales (D). Co. Size (C).^⑥
- B.C. Directories Division of R. L. Polk & Co. Ltd., 100 E. 4th Ave., Vancouver, B.C. V5T 1G3. Tel. 604-879-5311. Fax: 604-879-1634. Plant, Winnipeg, Man. City directory publishers.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- (G.M.) F. J. Murphy; (Plant Mgr.) Winnipeg) E. Schneider. Annual Sales (C). Co. Size (B).Ⓢ
- B.C. Fur Inc., 3877 Commercial St., Vancouver, B.C. V5N 4G1. Tel. 604-874-8841. Fax: 604-874-0455. Telex: 04-35284B. "Medalion" fur rugs and accessories.
- (P.) E. Buyan; (S.T. & C.E.O.) N. Buyan. Annual Sales (B). Co. Size (A).Ⓢ
- B. C. Greenhouse Builders Ltd., 7425 Hedley Ave., Burnaby, B.C. V5E 2R1. Tel. 604-433-4220. Fax: 604-433-12B5. Construction of aluminum greenhouses and solariums.
- (Prop.) H. Heinen. Annual Sales (B). Co. Size (A).
- B.C. Hydro, 970 Burrard St., 6th Fl., Vancouver, B.C. V6Z 1Y3. Tel. 604-663-2212. Fax: 604-663-3423. Telex: 04-54512. Branch offices and plants throughout the province. Subsidiaries, British Columbia Power Export Corporation, Powertech Laboratories Inc., Westech Information Systems Inc., Western Integrated Technologies Inc., B.C. Hydro International Limited. Generation, transmission and distribution of electric power.
- (Chmn. & C.E.O.) L. I. Bell; (V.P.Cust.Serv.) J. P. Sheehan; (V.P.Fin. & Admin.) F. J. Klassen; (V.P.Sys. Dev. & Chief Eng.) R. H. Hunt; (V.P.Prod'n) P. Donald Swoboda; (V.P.Corp. & Environ.Aff.) C.W.J. Boatman; (V.P.Human Res.) E.O. Field; (Corp.Comp.) D. A. Harrison; (V.P.Energy Innovation) A. E. Geikie; (T.) J. N. Shaw. Annual Sales (I). Co. Size (G).
- †B.C. Instruments Inc., P.O. Box 430, Schomberg, Ont. L0G 1T0. Tel. 416-859-4373. Fax: 416-939-B206. Subsidiary, Barcon Precision Products, Downsview, Ont. Precision machined parts and components for the Canadian nuclear, aircraft and electronics industries.
- (P.) Bruno Conzelman; (V.P.) Mrs. B. Conzelman; (G.M.) B. Schmidt. Annual Sales (D). Co. Size (C).Ⓢ
- ★B.C. Medical Ltd., 3755 Richelieu, St-Hubert, Que. J3Y 7P9. Tel. 514-524-8593. Fax: 514-524-3379. Telex: 05-27234. Associate, B.C. Medical Sarl, Paris, France. "BCM" extra large field angiogram "BCM-302" collimating cone, physiotherapy equipment, mobile x-ray systems for army or emergency.
- (P.) P. Charrier; (S.M.) Ms. T. Lacoste; (Plant Mgr.) Y. Giard. Annual Sales (C). Co. Size (A).Ⓢ
- ★B.C. Millwork Products Ltd., 150 West First Ave., Vancouver, B.C. V5Y 1A4. Tel. 604-876-2131. Fax: 604-875-1337. Wood fittings and components for banks, offices and stores. Parent company, The Artek Group Limited, Vancouver, B.C.
- (P.) J. McArter; (G.M.) J.W. Russell; (Corp.Cont.) D. Greig. Annual Sales (D). Co. Size (C).Ⓢ
- B. & C. Packagings Limited, 4095 Griffith St., St. Laurent, Que. H4T 1A9. Tel. 514-731-9466. Film Tech Extrusions Division, Bramalea, Ont. Polyethylene bags, plain or printed, garbage bags, pallet covers and liners.
- (P.) L. C. Carpenter; (V.P.) R. Burr; (S.) M. Carpenter. Annual Sales (D). Co. Size (B).
- ★B.C. Pea Growers, Limited, The, P.O. Box 280, Armstrong, B.C. V0E 1B0. Tel. 604-546-3043. Mills at Portage la Prairie, Man., Brooks, Alta. Subsidiary, Sunset Seed Co. Limited, Armstrong, B.C. Brand, "Avion".
- (P.) G. H. G. Heal; (V.P. & G.M.) R. R. Heal; (S.T.) M. D. Smith. Co. Size (B).
- B. C. Plastic Industries Ltd., 12431 Horseshoe Way, Richmond, B.C. V7A 4X6. Tel. 604-272-5000. Fax: 604-272-5200. Plastic containers, bottles and jars.
- (P.) T.T. Manrell; (Plant Mgr.) R. Williamson. Annual Sales (D). Co. Size (B).Ⓢ
- B & C Plastics Ltd., 761 McKay Rd., Pickering, Ont. L1W 3A3. Tel. 416-427-3324. Fax: 416-427-154B. Custom blow moulding of plastic bottles.
- (P.) C. Gambon. Annual Sales (B). Co. Size (A).Ⓢ
- B.C.H. Unique Inc., 3B Du Pon Ave., P.O. Box 190, St. Martin, Beauce, Que. G0M 1B0. Tel. 418-382-5500. Fax: 418-382-5512. Lucite paperweights, pen holders, key-chains, stickers, trophies and laser engraving on all metal and plastics. Trade marks, B.C.H., Lasergram.
- (P. & G.M.) F. Bolduc; (Plant Mgr.) F. Carrier; (G.M.) B. Bolduc. Annual Sales (C). Co. Size (B).Ⓢ
- ★BCL Magnetics Ltd., 5045 North Service Rd., Burlington, Ont. L7L 5H6. Tel. 416-335-2530. Fax: 416-335-B474. Branch office, BCL Magnetics Ltd., Elmhurst, IL, U.S.A. Magnetic laminations for electric motors, transformers, ballasts nickel alloy laminations, staked laminations, coil stock, custom annealing, slitting and toroids. Parent company, Magna International, Markham, Ont.
- For.Reps., Conductors & Dielectrics Inc., CA, Don Gype & Associates, OH, O.K. Engineering, New England, ME: Jim West, Delta, TX, OK, AK, LA, MS, EAB Inc., NC, SC, GA., U.S.A.
- (P. & G.M.) B. Charney; (P.A.) R. Davis; (Plant Mgr.) E. Muzak; (G.S.M.) P. Feldkamp; (Prod'n Cont.Mgr.) L. Anderson; (Cont.) J. Ridyard; (Chief Eng.) B. Briggs. Annual Sales (E). Co. Size (D).Ⓢ
- ★BCM Manufacturing Ltd., 220-B3B 11th Ave. S.W., Calgary, Alta. T2R 0E5. Tel. 403-248-2800. Fax: 403-272-4736. "Filter Eeze" hog flooring, "Red Rooster" chicken flooring, etc.
- (P.) P. A. Moreau; (Ops.Mgr.) K. Gerhardt. Annual Sales (C). Co. Size (A).Ⓢ
- ★BCM Manufacturing Limited, 9494 - 198th St., Langley, B.C. V3A 4P8. Tel. 604-888-1811. Fax: 604-888-5113. Wood overhead doors for both commercial and residential use. Parent company, Westwater Group, Vancouver, B.C.
- (G.M.) B. Middleton; (Sales & Mktg.) D. Whitehead; (Prod.Mgr.) J. Wisted; (Cont.) J. Pickell. Annual Sales (D). Co. Size (C).Ⓢ
- ★B.C.P. PAPER COMPANY, [B.C.P. PRODUITS DE PAPIER], 1950 Dandurand, Montreal, Que. H2G 1Y9. Tel. 514-273-7271. Fax: 514-273-94B4. Kraft, waxed and coated paper, table mats, paper converters, packaging materials, waxed wrappers for cakes, freezer wraps, red head, silicon paper, parchment paper, board paper (clay coated), shirt boards, collar liners, scale paper, patty paper, peach paper (for meats), newsprint, etc.
- (P. & G.M.) V. Nobile; (S.M. & P.A.) T. Nobile; (Plant Mgr.) E. Nobile. Annual Sales (C). Co. Size (A).
- †B. & D. Plastics Ltd., 1B15 Stadacona St.W., Box 1768, Moose Jaw, Sask. S6H 7K8. Tel. 306-693-7075. Fax: 306-693-9944. Plastic bottles of various shapes, sheet stock up to 1/2 inch, drinking straws and TV access box for weather and tamper proof cable TV connections, insertion moulding. Parent company, C.T.K. Development, Sintalota, Sask.
- (C.E.O.) K. C. Smith; (S.T. & P.A.) Mrs. B. Schouien. Annual Sales (C). Co. Size (B).Ⓢ
- ★B & D PORTABLE ALIGN BORING & MACHINING (451231 ONTARIO LTD.), 582-D Falconbridge Rd., Sudbury, Ont. P3A 4S4. Tel. 705-566-7429. Fax: 705-566-27B0. Portable align boring machines with options such as facing attachment and easy align - self centering attachment.
- (P.) G. Dubois; (S.M.) J. Vince O'Driscoll; (Purch.) B. Gardner. Annual Sales (C). Co. Size (A).Ⓢ
- BDH Inc., 350 Evans Ave., Toronto, Ont. MBZ 1K5. Tel. 416-255-B521. Fax: 416-255-7453. Telex: 06-96767B. Branch offices, Dartmouth, N.S., Montreal, Que., Edmonton, Alta., Vancouver, B.C. Laboratory and fine chemicals, reagents, diagnostic products, artificial haemodialysis concentrates, alcohol breath testing supplies. Brands, "BDH", "Analar", "BDH Assured", "Harleco". Parent company, Merck AG, Switzerland.
- (P.) T. E. Colclough; (V.P.Fin. & Admin.) Mrs. C. Croucher; (V.P.Sales & Mktg.) K. Komaromi; (Dir.Ops.) G. Robb; (P.A.) M. Whitehead. Annual Sales (E). Co. Size (D).Ⓢ
- ★BDM Information Systems Ltd., 3032 Louise St., Saskatoon, Sask. S7J 3L8. Tel. 306-373-B060. Fax: 306-477-1024. Branch offices, Toronto, Mississauga, Ont., Regina, Sask., Edmonton, Calgary, Alta., Vancouver, B.C., Chicago, Ill., U.S.A. Associate, Advanced Data Systems Ltd., Saskatoon, Sask. Software packages, implementation services and system support for hospitals, document image processing applications for health care, long term care facilities, clinics, pharmacies and other health care institution applications.
- (P.) D. Howe; (V.P.) P. Riome; (V.P.) B. Scholey; (Cont.) Ms. M. Styacko; (Prod'n Mgr.) Mrs. E. Laughland; (Mktg.Co-ord.) P. Jarrett. Annual Sales (D). Co. Size (C).Ⓢ
- B. & E. Furniture Manufacturing Co. Limited, 9B TorYork Dr., Weston, Ont. M9L 1X6. Tel. 416-742-7742. Dinette furniture, etc. Co. Size (N/R).
- ★BEL-Tronics Limited, 2422 Dunwin Dr., Mississauga, Ont. L5L 1J9. Tel. 416-828-1002. Toll Free: 800-268-3994. Fax: 416-828-2951. Warehouses, Orchard Park, NY, U.S.A., Aachen, West Germany. For.plants, Christchurch, Barbados, Guanica, Ponce, Puerto Rico. Electronic instruments, radar detectors, satellite communication products. Trade mark, BEL Micro Eye.
- For.Reps., Creative Electronics, Australia; Japan Micro Systems, Japan.
- (P. & G.M.) R.J.C. Sagl; (V.P.) R.E. Sagl; (V.P.Engr'g) G. Martinson; (V.P.Fin.) R. Piro, CMA; (Cont.) W. Von Ameln; (Purch.Mgr.) M. Michealsen. Annual Sales (E). Co. Size (F).Ⓢ
- B.F.D. Engineering Ltd., #7 - 12371 Bridgeport Rd., Richmond, B.C. V6V 1J4. Tel. 604-273-0036. Machine shop goods.
- (P.) B. Spasojevic. Annual Sales (A). Co. Size (A).
- ★B.F. & W. Industries, 339 South Edge Ware Rd., St. Thomas, Ont. N5P 4B8. Tel. 519-633-0010. Electric discharge machining electrodes for aircraft industry, crimping dies for hydro and utilities, stampings.
- (P.) B. Finch. Annual Sales (A). Co. Size (A).Ⓢ
- ★BG Automatec Reg'd., 5B45 Couture Blvd., St-Leonard, Que. H1P 1AB. Tel. 514-329-3912. Fax: 514-329-3911. Telex: 05-B2B6B0. Sales offices Montreal, Que., Toronto, Ont., Mexico City, Mexico. Associate, BG Checo International Limited, Montreal, Que. Design and manufacture of low and medium voltage switchgear and power electronic equipment, electronic systems for monitoring, control and automation, specialized lighting products for transportation and electric utilities.
- (P.) B. Pellegrin; (Admin. & Fin.Dir.) J. Claude Filion; (Mktg. & Sales Dir.) J. Le Bel. Annual Sales (D). Co. Size (C).Ⓢ
- ★BG Checo International Limited, 7151 Jean-Talon E., Suite 1000, Ville d'Anjou, Que. H1M 3R4. Tel. 514-493-4343. Toll Free: (416, 41B, 506, 514, 519, 613, 705, 819, 902) 800-361-3999, (41B, 514, 613, 819) 800-361-3B60. Fax: 514-493-4330. Telex: 05-B2B564. Branch offices, Ottawa, Toronto, Ont., Mexico City, Mexico. Plant, St-Leonard, Que. Divisions, BGE Division, Checo Division, BG Automatec Reg'd. Subsidiaries, BG Checo Consultants Limited, BG Mexico S.A. de C.V., Checo Engineering International Limited. Automation products and systems, power conversion and switching equipment, automated supervisory control and data acquisition systems, systems that control admission and ticketing, lighting products, programmable controllers, electronic variable speed drives, power conversion or control equipment, capacitively coupled step-down power converters, low and medium voltage switching panels, control, instrumentation and protection panels, control consoles and junction boxes.
- (P. & C.E.O.) D. M. Chen; (Exec.V.P.) J. Leblanc; (V.P.Fin.) N. Laurin; (V.P.Legal Affairs, Hum.Res. & Corp.S.) J. Tetrault. Annual Sales (F). Co. Size (E).Ⓢ
- ★BH Fabrication, Blackwood Hodge Equipment Limited, 10 Suntract Rd., Weston, Ont. M9N 3N5. Tel. 416-244-2531. Fax: 416-240-3543. Plate and structural steel, portable aggregate crushing and screening equipment. Brand, "Suntract". Parent company, Blackwood Hodge (Canada) Ltd.
- (Reg.Mgr.) D.W. Penner; (Engr'g) D. Lapper; (Mktg. Mgr.) S. Hagen. Annual Sales (C). Co. Size (B).Ⓢ
- B-H Woodturning Ltd., B946 Shaughnessy St., Vancouver, B.C. V6P 3Y5. Tel. 604-324-3624. Fax: 604-324-1406. Woodturnings and prefabricated staircases.
- (P.) I. Peterson. Annual Sales (C). Co. Size (B).Ⓢ
- ★B. & K. Industries Ltd., 9790 Meunier St., Montreal, Que. H3L 2YB. Tel. 514-3B1-B031. Toll Free: (416,41B,514,519,613,705,B07,B19) 800-361-3BB9. Fax: 514-3B4-6279. Divisions, Plating Division, Vancouver, B.C., Specialty Advertising Division, Toronto, Ont. Associates, B & K Buttons Ltd., and Accent Buckle Inc., Montreal, Que. Plastic and metal buttons and buckles, lamp parts, trophy parts, special badges and pins, promotional jewellery, slide controls, lighting fixture components, push buttons, name plates, knobs for electronic and electrical appliance industry, drapery hardware, specialty advertising key chains, paperweights, lapel pins, medals and medallions.
- (P. & G.M.) R. Peters; (G.M.Button Div.) N. Braunstein; (G.M.Vacuum Platers Div.) E. Peters; (Mktg.Mgr.) Mrs. H. Braunstein; (G.M.Ind'l Div.) I. Brott. Annual Sales (D). Co. Size (C).Ⓢ
- B-K Pneumatic Inc., 6B03 Steeles Ave. W., Rexdale, Ont. M9V 4R9. Tel. 416-741-5242. Air compressors.
- (Prop.) E. Dawber. Co. Size (N/R).
- †B.L. Aluminum Ltd., 70 Regina Road, Woodbridge, Ont. L4L BL6. Tel. 416-B56-3301. Fax: 416-B56-9557. Branch office, Edmonton, Alta. Aluminum sliding patio and storm doors, also prime casement, double-hung tilt action and storm windows.
- For.Rep., B.L. Aluminum (U.K.) Ltd., Stonehouse Glos., England.
- (P.) J. Luccisano; (V.P.) T. Luccisano; (S.M.Edmonton) W. Murphy. Annual Sales (C). Co. Size (B).Ⓢ
- ★B & L Coaxial Connections Ltd., 3251 Kennedy Rd., Unit 20, Scarborough, Ont. M1V 2J9. Tel. 416-292-3906. Fax: 416-29B-1637. Telex: 065-25165. Coaxial cable connects, crimp type and twist-on type.

- (P.) T. Brookes; (V.P.) E. Laverick; (Cont.) Ms. M. MacLeod; (Mfg.Mgr.) W. Crizzle; (S.M.) J. Haskell. Annual Sales (C). Co. Size (8).
- 8 & L Metal Products (Elmira) Limited, Industrial Dr., Elmira, Ont. N3B 2Z5. Tel. 519-669-1551. Fax: 519-669-8401. Dies, custom metal stampings.
- (P.) J. Scherrer; (G.M.) E.J. Scherrer; (Prod'n Mgr.) J. Werner; (Mgr.Mat'l's Supply) R. Schallhorn. Annual Sales (C). Co. Size (8).
- 8-Line Tooling Corporation, 200 Fuller Rd., Unit 14, Ajax, Ont. L1S 7G9. Tel. 416-428-6683. Pressure die cast tooling, jigs, fixtures, electrical discharge machining, custom plastic injection moulding and mold making.
- (P.) 8. Tartt. Annual Sales (A). Co. Size (A).
- ★BLM Automatic Clutch Limited, 863 Progress Ave., Scarborough, Ont. M1H 2X6. Tel. 416-438-6200. Toll Free: (U.S.A.) 800-268-4295. Fax: 416-438-6208. Telex: 065-25382. Subsidiary, Centri-Matic Corporation, Buffalo, N.Y., U.S.A. Brand, "B.L.M." automatic centrifugal clutches.
- For.Reps., Eaton Corporation, Cleveland, OH, U.S.A.; Gibson Battle, Melbourne, Australia.
- (P. & G.M.) R. B. Wilson; (Plant Mgr.) D. Allen. Annual Sales (C). Co. Size (A).②
- 8 & M Engineering Ltd., 400 Conestogo Rd., Waterloo, Ont. N2L 4E2. Tel. 519-884-5950. Fax: 519-884-5740. Special purpose machines, fuel and hydraulic tanks, pump housings and base plates.
- (P.) W. Coyle; (Prod'n Mgr.) M. Campbell. Annual Sales (B). Co. Size (A).⑤
- ★B.M. Hi-Tech Inc., P.O. Box 97, 20 Stewart Rd., Collingwood, Ont. L9Y 3Z4. Tel. 705-444-1440. Fax: 705-444-6787. Piezoelectric ceramics and transducers, ultrasonic transducers, vibration, pressure and force sensors. Parent company, Sensor Technology Limited.
- (G.M.) S.E. Prasad, Ph.D. Annual Sales (B). Co. Size (A).②
- B.M. Lifts, R.R. #3, Snow Valley Rd., Barrie, Ont. L4M 4S5. Tel. 705-722-6605. Fax: 705-722-3170. Ski lifts, T-bars and cable tows.
- (P.) E. Mannsberger. Annual Sales (C). Co. Size (B).
- B.M.F. Group Inc., [Groupe B.M.F. Inc.], 336 St. Patrick St., LaSalle, Que. H8N 1V1. Tel. 514-366-9700. Toll Free: 800-361-0228. Fax: 514-366-9040. See also listing of associate, Quali-Tube Inc., Bromont, Que. Chain link fencing and fittings, highway guard rails, hot dip galvanizing. Trade mark, Laval Fence Systems. Parent company, Galvatech Industries Inc.
- (Chmn.) F. Talarico, Sr.; (P.) F. Talarico; (V.P.) Ms. E. Bazelaïs C.A.; (P.M.) L. Cote. Annual Sales (D). Co. Size (D).②
- ★BMI Refractories Inc., #1 Industrial Pk. Rd., P.O. Box 490, Smithville, Ont. L0R 2A0. Tel. 416-957-2301. Toll Free: 800-265-3300. Fax: 416-957-2442. Branch office, Anjou, Que. Associate, Cardinal Refractories Inc., Burlington, Ont. "Ramlox" plastic fire brick, "Hydra" castables, "Thermo" ramming and gunning mixes. Parent company, BMI Inc., Pittsburgh, PA, U.S.A.
- (P.) D. Harris; (G.M.) D. Hayes; (S.M.) J. Di Benedetto. Annual Sales (D). Co. Size (B).②
- †BMP Canada Metal Products Division Inc., 6885 Menway Crt., Mississauga, Ont. L5S 1W2. Tel. 416-672-8181. Fax: 416-672-8214. Subsidiary, Bempco Metal Products Inc., Mississauga, Ont. Metal enclosures, electrical metal and military vehicle components, traffic circulation and safety storage cabinets, traffic light backboards, custom metal fabrication.
- (P.) R. Bedard; (V.P.) Ms. L. Bedard; (S.M.) R. White; (Plant Foreman) L. Booi; (Purch.Mgr.) L. Dupuis; (Design Eng.) K. Tsang. Annual Sales (C). Co. Size (8).
- ★B.N. Custom Cables Canada Inc., 212 rue Notre Dame, Rte.203, St-Chrysostome, Que. J0S 1R0. Tel. 514-826-0301. Fax: 514-826-0307. Flat line, line and handset cords, polyurethane coil cords for cellular telephones and C.8. radios, armoured cords for pay telephones, twisted pair cable and patch cords.
- (P.) K. Nussey; (V.P.) M. Luc St. Martin; (S.T.) Ms. S. Nussey; (Off.Mgr.) Ms. K. Nussey. Annual Sales (8). Co. Size (A).②
- 8N Sportsware Ltée., 80x 351, Ste. Anne de Madawaska, N.B. E0L 1G0. Tel. 506-445-3000. Plant, 27 Chemin Martin, Ste. Anne de Madawaska, N.B. Sportswear, sewing contractor.
- (P.) 8. Leblanc. Annual Sales (C). Co. Size (C).
- ★BNR Equipment Limited, 1182 Victoria St. N., Kitchener, Ont. N2B 3C9. Tel. 519-578-4950. Fax: 519-578-9499. Branch offices, Walkerton, Owen Sound, Meaford, Barrie, Ottawa, Ont. Plant, Shirley Ave., Kitchener, Ont.
- "Super Pac" vibratory compactors for compaction of granular and plastic materials and asphalt, also static and vibratory asphalt rollers.
- (P.) D. Nigh; (V.P.) 8. Sell; (S.M.) J. Shewan; (Prod'n) G. Graff; (Tech.) F. Ritchie. Annual Sales (E). Co. Size (D).
- ★B.N.T. Products, 2444 Haines Rd., Mississauga, Ont. L4Y 1Y6. Tel. 416-272-1448. Fax: 416-272-4401. Striking hand tools, such as claw and sledge hammers, axes and mauls. Brands, "8.N.T.", "Visa", "Powr-Grip". Parent company, Hatch Resources Limited, Toronto, Ont.
- (P.) W. Hatch; (G.M.) 8. James. Annual Sales (D). Co. Size (B).②
- ★80MAG (Canada), Inc., 1300 Aerowood Dr., Mississauga, Ont. L4W 187. Tel. 416-625-6611. Fax: 416-625-4403. "Bomag MPH100" soil stabilizer, "8omag MPH100R" asphalt recycler, "8omag 8W122D and 8W122PD" single drum vibratory rollers. Parent company, United Dominion Industries Inc., NH, U.S.A.
- For. Reps. in 118 countries.
- (G.M.) R. J. Patterson; (Mktg.Mgr.) K. Wiles; (S.M.West'n) J. McGee; (Cont.) A. Segiet; (Serv.Mgr.) H. Homann; (Parts Mgr.) G. Ross; (Plant Mgr.) J. Lennon. Annual Sales (E). Co. Size (C).②
- 80W Plastics Limited, 5700 Cote De Liesse, Montreal, Que. H4T 1B1. Tel. 514-735-5551. Fax: 514-735-8636. Branch office, Toronto, Ont. Plant, Granby, Que. Housewares, plumbing goods, pipe and fittings, custom products in plastic.
- (P. & G.M.) S. Bern; (V.P.Mktg.) J. Grocholski; (Plant Mgr.) J. Cote. Annual Sales (E). Co. Size (D).⑤
- B & P Manufacturing Limited, 30 Lido Rd., Weston, Ont. M9M 1M6. Tel. 416-749-0704. Fax: 416-740-6973. Brass mailboxes and bathroom fixtures.
- (P.) B. Sockett. Annual Sales (C). Co. Size (A).②
- 8&R Machine Co. Ltd., 5599 McAdam Rd., Mississauga, Ont. L4Z 1N4. Tel. 416-890-2444. Fax: 416-890-6240. Machine parts including bushings, plates, straps, washers, shield tubes, brackets, pulleys, stops, etc.
- (P.) T. Bezjak; (V.P.) P. Bezjak; (P.A.) T. Keber. Annual Sales (C). Co. Size (8).⑤
- 8.R. Printing Plates Company Limited, 100 Bluestwater Rd., Bedford, N.S. B4B 1G7. Tel. 902-835-0128. Fax: 902-835-8246. Rubber and photopolymer plates for the corrugated, lable paper bag industry, complete computer generated graphic design, UPC codes, distortion, step and repeat color separations.
- (Prop.) 8. R. Rose; (S.) Mrs. C. J. Rose. Annual Sales (B). Co. Size (A).⑤
- 8RC Business Enterprises Ltd., 1102 Barmac Dr., Weston, Ont. M9L 1X5. Tel. 416-742-0491. Fax: 416-742-1930. Computer furniture and accessories, acoustic covers.
- (P.) Ms. N. Melnik; (V.P.) W. Melnik; (G.M.) W. Donison. Annual Sales (C). Co. Size (8).②
- 8.R.K. Manipek Ltd., 4478 Chesswood Dr., Unit#13, Downsview, Ont. M3J 2B9. Tel. 416-630-8780. Polycotton sports knitwear, T-Shirts, jogging suits and dresses.
- (P.) R. Khatri; (Mktg.Mgr.) V. Khatri; (Purch.Mgr.) P. Khatri. Annual Sales (C). Co. Size (A).⑤
- 8 & S Manufacturing Ltd., 7195 Tranmeer Dr., Unit #3, Mississauga, Ont. L5S 1N4. Tel. 416-672-6370. Fax: 416-672-6371. Tools and dies, welding and fabricating, machine overhauling and repairs, precision and custom machining, custom built machinery.
- (P.) 8. 8letsas; (G.M.) Mrs. S. 8letsas; (S.M.) G. 8letsas. Annual Sales (B). Co. Size (A).②
- †8.S.L. Machine Ltd., 10020-29th Ave., Edmonton, Alta. T6N 1A2. Tel. 403-462-6520. Associate, 8SL Development Ltd. Special machinery for pipe industry, repairs and overhaul.
- (P.) J.F. 8lattler; (G.M.) E. Stark; (S.) R.G. 8lattler. Annual Sales (C). Co. Size (B).⑤
- B.S.M. Ltd., R.R.#4, Arthur, Ont. N0G 1A0. Tel. 519-848-3910. Fax: 519-848-3948. Pipe clamps, animal confinement equipment, stalls and pens.
- (P.) William Van Lenthe; (S.T.) Mrs. W. Van Lenthe; (Plant Mgr.) B. Krul. Annual Sales (C). Co. Size (8).②
- ★8T Canada Ltd., 195 Royal Crest Crt., Markham, Ont. L3R 9X6. Tel. 416-475-6150. Toll Free: 800-268-3116. Fax: 416-475-8605. Branch office, Nepean, London, Ont. Associate, 8T Systems. Materials handling equipment. Brand, "8T". Parent company, BT Industries A.8., Mjølby, Sweden.
- Foreign representatives throughout the world.
- (P.) H. Walket. Annual Sales (E). Co. Size (D).②
- 8TL Industries Inc., 3365 Harvester Rd., Burlington, Ont. L7N 3N2. Tel. 416-639-3920. Fax: 416-639-6078. Branch offices, Ville Lasalle, Que., Mississauga, Ont., Plants, Temiscaming, Ville St-Pierre, Que., Petrolia, Ont., Malvern, AR, 8lue Island, IL, Niagara Falls, NY, Toledo, OH, Hampton, SC, Houston, TX, U.S.A. Branch office and plants, Cincinnati, OH, Tuscaloosa, AL, U.S.A. Associates, 8TL Specialty Resins Corp., Bakelite Thermosets Limited, 8TL Weatherproofing Co., Inc., Building Materials Division. Phenol, acetone, formaldehyde, phenol formaldehyde resins, urea formaldehyde resins, melamine formaldehyde resins. Asphaltic-based products, roofing and tennis court materials etc.
- (P. & C.E.O.) D.J. Greenway; (Exec.V.P. & C.F.O.) J.H. Wright; (Exec.V.P. & C.O.O.) R.S. Zalkowitz; (Exec.V.P.) W.J. Kinball. Annual Sales (G). Co. Size (E).②
- 8.T.U. Panels Ltd., 53323 Range Rd., 232 Sherwood Pk., Edmonton, Alta. T8A 4V5. Tel. 403-464-9692. Associate, High R Door Manufacturing Ltd., N.Battleford, Sask. Insulated wood chip and cement form blocks, floor and roof panels, joists, also insulated entrance, steel and overhead doors, etc. Brands, "DU-AL", "Beton", "Formbloc".
- (P.) E. Sirnie; (V.P. & G.M.) D. Tomnuk; (Ops.Mgr.) A.R. Owczarek; (Cont.) P. Woodman; (S.M.) R. Sliwkanich; (P.A.) G. Gibson. Annual Sales (D). Co. Size (C).
- ★8.V. Manufacturing Ltd., 7842 Progress Way, Delta, B.C. V4G 1A4. Tel. 604-946-5348. Fax: 604-946-1499. Automotive and industrial parts cleaning and degreasing equipment. Brands, "Rapid Clean", "Wash Master".
- (P.) L. Vinegar; (G.M.) R. M. Davies. Annual Sales (B). Co. Size (A).②
- 8VA Architectural, 601 Magnetic Dr., Unit 16, Downsview, Ont. M3J 2C4. Tel. 416-736-6784. Fax: 416-736-6984. Monolithic acoustical wall systems and architectural products. Parent company, B.V.A. Systems Ltd., Scarborough, Ont.
- (P.) T. Robert Teck; (G.M.) Z. T. Poloczec. Annual Sales (C). Co. Size (A).②
- ★8VA Systems Ltd., 2215 Midland Ave., Scarborough, Ont. M1P 3E7. Tel. 416-291-7371. Fax: 416-291-8049. Associates, Spiro Airtech Inc., Laval, Que., Stretchwall Canada, Downsview, Ont. VAW Systems Ltd., Winnipeg, Man., VAE Systems Ltd., Philadelphia, PA, U.S.A. Noise and vibration control products, including silencers, vibration isolators, acoustic enclosures and engineered systems, sheet metal fabrication.
- For.Reps., Vibro-Acoustics Eastern, Moorestown, NJ, Vibro-Acoustics Southern Inc., Houston, TX, U.S.A.; Monitor Acoustic Control Ltd., Glasgow, Scotland; V.A. Engineering Ltd., Hong Kong; Techno-Supplies Pte. Ltd., Singapore; Taikisha Ltd., Tokyo, Japan.
- (P.) J.F. Guenther; (V.P.) W.J. Stokes; (Mktg. Communic's Mgr.) T.R.T. Charlton. Annual Sales (D). Co. Size (C).②
- ★B.W. Creative Wood Industries Ltd., 23282 River Rd., Maple Ridge, B.C. V2X 7E6. Tel. 604-467-5147. Fax: 604-467-1197. Softwood stair parts, posts, spindles, railings and hemlock cut stock.
- (P.) F. Bruce McLean; (Cont.) G. Sillers; (S.M.) G. A. Eggert; (Plant Mgr.) D. Parker. Annual Sales (D). Co. Size (B).②
- 8/W Data Services Inc., 61 Gertie St., Winnipeg, Man. R3A 1B5. Tel. 204-947-0538. Fax: 204-957-0126. Typography, artwork, process camera work, desktop publishing, etc.
- (P.) W. Beddome; (S.) T. Wilton. Annual Sales (C). Co. Size (A).
- †8 & W Greenhouse Construction Ltd., P.O. Box 307, Aldergrove, B.C. V0X 1A0. Tel. 604-852-5848. Fax: 604-856-1109. Plant, Clearbrook, B.C. "Paradise" greenhouses and horticultural products.
- (P.) W. LeBreton; (S.M.) B. Steele; (Accounts) Ms. D. LeBreton. Annual Sales (B). Co. Size (A).
- B. & W. HEAT TREATING (1975) LIMITED, 60 Steckle Pl., P.O. Box 430, Kitchener, Ont. N2G 4A1.** Tel. 519-748-5284. Fax: 519-748-0769. Plant, 390 Trillium Pk.Dr., Kitchener, Ont. Commercial heat treatment of steel, aluminum and non-ferrous metals, including low frequency induction, atmosphere processing of production materials, salt-bath processing, triniting, car furnace facilities, continuous processing, etc. Parent company, 576041 Ontario Ltd.
- (P.) J.A. Beingessner; (V.P.) C.J. Beingessner, Ph.D.; (V.P.) A. Tulecki; (S.M.) J. Axman; (P.A. & S.T.) G.G. Beingessner; (Plant Mgr.) W. McNabb; (Plant Mgr.#2) F. Ginter; (S.M.) A. Reidt. Annual Sales (D). Co. Size (D).⑤

† Indicates firms seriously interested in export trade.

② Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

② Uses both ② and ⑤.

★BW/IP International Ltd., Byron Jackson Products, 465 Laird Rd., Guelph, Ont. N1H 6J3. Tel. 519-763-4401. Fax: 519-763-1457. Telex: 06-963576. Branch offices, Montreal, Que., Edmonton, Calgary, Alta. Branch plant, Leduc, Alta. Centrifugal pumps, "B.W." mechanical seals. Parent company, BW/IP International Ltd.-Byron Jackson Products, Long Beach, CA, U.S.A.

(P.) J. Degani. Annual Sales (C). Co. Size (A).®

BWP Millwork Ltd., 1120 Industrial Dr., Armstrong, B.C. V0E 1B0. Tel. 604-546-8233. Fax: 604-546-9344. Interior woodwork for hotels, restaurants, homes and businesses, also millwork for wall and ceiling panelling, mouldings, church furnitures, tables, chairs, benches, etc.

(P.) M. Hammerl; (S.) Mrs. I. Hammerl. Annual Sales (C). Co. Size (A).®

★BWS Manufacturing Ltd., P.O. Box 420, Centreville, N.B. E0J 1H0. Tel. 506-276-4569. Fax: 506-276-4380. Telex: 014-27521. Highway, logging, chip and construction equipment trailers, snow handling equipment, sanders, dump bodies, agricultural sprayers, potato bulk boxes, buckets for front end loaders.

For Rep.: U.S.A.

(P. & G.M.) B. McDougall; (P.A.) E. Shaw. Annual Sales (C). Co. Size (B).®

★Babco Electric & Engineering Ltd., 12465-153 St., Box 3215, Stn. D, Edmonton, Alta. T5L 4J1. Tel. 403-447-1386. Fax: 403-447-1309. Telex: 037-3B15. Branch office, Saskatoon, Sask. Associate, Toshi Electrical Industries Ltd. Electrical switchgear, instrumentation and process control panels, A.C. and D.C. variable speed drive systems, solid state starters, mine type power centres. Parent company, Toshi Electrical Industries Ltd.

For Rep., Seil Engineering & Trading Co. Ltd., Seoul, Korea.

(P.) G.E. Babichuk. Annual Sales (C). Co. Size (B).

★BABCOCK & WILCOX, 581 Coronation Blvd., Cambridge, Ont. N1R 5V3. Tel. 519-621-2130. Toll Free: 800-265-3580. Fax: 519-622-2409. Telex: 069-59341. Branch offices, Dartmouth, N.S., Saint John, N.B., Montreal, Que., Edmonton, Alta., Vancouver, B.C. Plant, Melville, Sask. Boilers, steam plant equipment, construction, industrial and utility inspection, repair and maintenance services. Parent company, McDermott International, Inc., New Orleans, La., U.S.A.

For Reps., Beijing, China, Jakarta, Indonesia, Pune, India.

(P.) P.P. Koenderman; (V.P.Proj. & Mfg.) M.R. Cox; (V.P.Mktg. & Sales) I.K. Anderson; (Cont.) C.T. Zahavich; (Mgr.Mktg.Serv.) L.A. Piron; (Mgr.Ext.Communic.) C.A. Morrice. (See adv. page A8). Annual Sales (G). Co. Size (G).

Babineau Fisheries Ltd., P.O.Box 87, Morell, P.E.I. COA 1S0. Tel. 902-961-2075. Fax: 902-961-2925. Telex: 014-44252. Associates, Souris Seafoods Ltd., International Seafoods Ltd. "Babineau's" canned, fresh and frozen lobsters, scallops, salt cod, mackerel, fresh and frozen cod, sole, and fillets.

(P.) E. Babineau; (V.P.) P. Babineau; (B.) P. Trainor. Annual Sales (C). Co. Size (D).®

Baboushkin Bros. Ltd., 9292 Meilleur St., Montreal, Que. H2N 2B5. Tel. 514-384-1411. Fax: 514-384-9949. Telex: 05-B26713. Branch office, Toronto, Ont. Bows, trimmings, ribbons, woven and printed labels, label tape, transflock, badge and florist ribbons.

(P.) H. Shapiro; (S.T.) J. Baboushkin; (V.P.) P. Baboushkin; (Cont.) C. Taddeo. Annual Sales (D). Co. Size (B).®

Babykins Products Canada Ltd., #4-3531 Jacombs Rd., Richmond, B.C. V6V 1ZB. Tel. 604-270-6116. Fax: 604-270-2124. Cloth diapers.

(P.) Ms. J. Gilles; (Prod'n Mgr.) Ms. P. Talbot.

★Baccaro Fisheries Ltd., Main Rd., Baccaro, N.S. B0W 1T0. Tel. 902-768-2400. Dry salted cod, pollock and hake.

(Prop.) J. W. Stoddard. Annual Sales (C). Co. Size (A).

★Bach-Simpson Limited, 1255 Brydges St., P.O. Box 5484, London, Ont. N6A 4L6. Tel. 519-452-3200. Fax: 519-452-3165. Branch offices, Montreal, Que., Downsview, Ont. Electrical testing sets and precision instruments. Brands, "Simpson", "Bach-Simpson", "Wilbac". Parent company, Katy Industries Inc., Elgin, IL, U.S.A.

For Rep., Bach-Simpson(U.K.) Ltd., Wadebridge, Cornwall, England.

(P. & G.M.) S. J. Williams, P.Eng.; (S.M.) J. Torlov; (P.A.) R. Bailey. Annual Sales (D). Co. Size (D).®

Bachelco Ltée., 430 Robinson St. S., Granby, Que. J2G 7N1. Tel. 514-378-6565. Fax: 514-378-7134. Electric and electronic control panels.

(G.M. & P.A.) F. Bachand; (Plant Mgr.) E. Dureau; (P.R.) P. Richer. Annual Sales (C). Co. Size (B).®

★Bachmann Industries Canada Inc., 26A Hymus Blvd., Pointe Claire, Que. H9R 1C9. Tel. 514-694-3253. Fax: 514-694-3402. Guillotine and butterfly dampers, gas flow diverters, sluice gates, bellows, camera corner and fabric expansion joints, pressure vessels. Parent company, Bachmann Companies, Lewiston, ME, U.S.A.

(P.) E. Bachmann; (Mgr.Damper Div.) J. Honka; (Mgr. Exp.Joint Div.) A. Lapinas; (Cont.) Ms. C. Pearce; (Prod'n Mgr.) Y. Aubin; (P.A.) F. Toth. Annual Sales (C). Co. Size (C).

Back Motor Bodies Inc., 391 Alliance Ave., Toronto, Ont. M6N 2J1. Tel. 416-763-5255. Fax: 416-763-0293. Aluminum dry freight, refrigerated van bodies, stake platforms and aluminum van kits. Brand, "Back Better Built Bodies".

(P.) G. Falcone. Annual Sales (C). Co. Size (B).®

★Bader Brothers Limited, 1300 Alness St., Concord, Ont. L4K 2W6. Tel. 416-738-383B. Fax: 416-738-4279. Wedding and photo albums, photomounts, picture frames, scrapbooks, date and address books. Brands, "Bader", "Slick", "Click", "Bader Ready to Go Frames", etc.

For Reps.: Ireland, Austria, Cameroon, Belgium, U.S.A.

(P.) E. B. Bader; (V.P.) J. Bader; (V.P.) R. Bader. Annual Sales (C). Co. Size (B).®

Bagages Holiday Inc., Les, See Holiday Luggage Inc.

★Bagatelle Canada Inc., 5B00 St-Denis St., Suite 401, Montreal, Que. H2S 3L5. Tel. 514-273-5181. Fax: 514-270-6379. Telex: 055-60511. "Bagatelle" ladies' leather and woven garments.

(P.) J. Margolis; (Prod'n Mgr.) H. Mendelsohn; (Admin. & Sales) M. J. Unger; (Cont.) B. Itovitch; (P.A.) M. L. Simmons; (Factory Mgr.) B. Ribuffo. Annual Sales (D). Co. Size (D).

Baggot's Brass Beds Ltd., 340 Welland Ave., Box 3036, St. Catharines, Ont. L2R 7E3. Tel. 416-641-0880. Fax: 416-641-0151. Brass, iron and anodized beds.

(G.M.) T. O'Brien; (P.A.) R. Romanoff; (Plant Mgr.) R. Reneiwick. Annual Sales (C). Co. Size (C).®

Baggs Raggs (565B53 Ontario Inc.), 262 Carlaw Ave., Suite #101, Toronto, Ont. M4M 3L1. Tel. 416-465-7401. "Norma Peterson" poly/cotton tops, bottoms, jackets, etc.

(P.) Ms. M. Bagley; (G.M.) G. Bagley. Annual Sales (B). Co. Size (A).®

Bagnall's Mills Ltd., P.O. Box 997, Charlottetown, P.E.I., C1A 7W4. Tel. 902-964-2017. Fax: 902-566-3762. Plant, Hunter River, P.E.I. Wooden windows, overhead doors.

(P.) C. R. Bagnall; (S.M. & Plant Mgr.) R. Bernard; (Compt.) R. Sullivan; (Purch.Mgr.) M. Wood. Annual Sales (D). Co. Size (B).®

Baie Chaleur Packers Ltd., C.P. 270, Bas-Caraquet, N.B. E0B 1E0. Tel. 506-727-2619. Telex: 014-24586. Packers of sea products.

(P.) J. Lanteigne. Annual Sales (C). Co. Size (E).

★Bailey Canada Inc., 860 Harrington Ct., Burlington, Ont. L7N 3N4. Tel. 416-639-8840. Fax: 416-639-8639. Telex: 061-B506. Regional offices, Fredericton, N.B., Toronto, Ont., Calgary, Alta., Sales offices, Halifax, N.S., Montreal, Quebec, Que., Hamilton, Ottawa, Ont. Winnipeg, Man., Saskatoon, Sask., Edmonton, Alta., Vancouver, B.C. Plant, Dollard des Ormeaux, Que. Process and power distributed control systems, information management systems, flow temperature, level, pH and other transmitters, gas analysis detectors, single loop controllers. Parent company, Bailey Controls Company, Wickcliffe, OH, U.S.A.

(P. & C.E.O.) W. R. Campbell; (V.P.Sales Mktg.) S. Terry Bramwell; (V.P.Eng. Systems) G. A. Patterson; (V.P.Fin.) W. Merkir. Annual Sales (E). Co. Size (E).®

Bailey Metal Products Limited, 1 Caldari Road, Concord, Ont. L4K 3Z9. Tel. 416-738-673B. Plant, Mount Royal, Que. Associate, Preston Metal and Roofing Products Ltd., Cambridge, Ont. Steel channel and drywall studs, plaster and drywall cornerbead, suspended ceiling systems, heavy gauge stud and joists.

(P.) D. H. Hunt; (Mktg.Mgr.) J. Adams. Annual Sales (E). Co. Size (C).®

Baines and David Limited, 54 Commissioners St., Toronto, Ont. M5A 1A7. Tel. 416-469-4141. Fax: 416-461-9370. Steel service centre.

(P.) P. M. Baines. Annual Sales (D). Co. Size (B).®

Bainton Limited, Box 70, Blyth, Ont. N0M 1H0. Tel. 519-523-9666. Pulled wool, woollen blankets and socks, sheepskin rugs, leather garments, gloves and mitts.

(P.) F.T. Bainton. Annual Sales (C). Co. Size (A).

Baird, A. G., Limited, 33 Milvan Dr., Weston, Ont. M9L 1Y8. Tel. 416-749-2632. Fax: 416-749-3569. Subsidiary, A.G. Baird Inc., Troy, MI, U.S.A. Paint finishing, environmental control and air handling systems, custom metal plate and structural fabricating, welding, etc. Brands, "Abco", "Baird".

(P. & G.M.) R. G. Baird; (Engr'g Mgr.) G. Miller; (Plant Mgr.) B. Watt. Annual Sales (D). Co. Size (D).®

Baird Machines Ltd., 568-574 Dundas St., Woodstock, Ont. N4S 1C7. Tel. 519-537-5331. Fax: 519-537-8802. Custom machine parts.

(P. & G.M.) B. Baird; (S.T. & P.A.) J. Thomas Baird. Annual Sales (B). Co. Size (A).®

Baird & McGuire (Canada) Limited, 445-21st Ave., Lachine, Que. H8S 3T8. Tel. 514-637-4631. Fax: 514-637-8804. Telex: 05-821694. Sanitation chemicals and insecticides. Brands, "Microsol", "B.M.". (P.) A. Robins; (G.M.) E.W. Robins. Annual Sales (B). Co. Size (A).®

★Bakelite Thermosets Limited, 2B4 Watline Ave., Mississauga, Ont. L4Z 1P4. Tel. 416-B90-4800. Fax: 416-890-4880. Branch office, LaSalle, Que. Plants, Ville St. Pierre, Que., Belleville, Ont. Associate, BTL Weatherproofing. Building Materials division, asphalt and latex emulsion and adhesives, colas, roofing adhesives, modified bitumen roofing materials, tennis court surfaces, air barriers. Parent company, BTL Industries Inc., Burlington, Ont.

For Rep., Bakelite Gessellschaft, Islerlohn, W.Germany.

(P. & C.E.O.) D.J. Greenway; (Cont.Bldg.Mat'ls Div.) Ms. J. Board; (V.P. & G.M.Bldg.Mat'ls Div.) Y. Pare; (V.P.Mktg. & Sales Bldg.Mat'ls Div.) L.A. Karasiuk; (Exp. Mgr.) V. Arena. Annual Sales (E). Co. Size (D).

★Baker Electronic Enterprises Inc., B522 Davies Rd., Edmonton, Alta. T6E 4Y5. Tel. 403-465-0107. Fax: 403-465-0130. Industrial and electronic monitoring systems, electronic fence controller, combine loss monitors, etc. Parent company, Datek Industries Ltd, Edmonton, Alta.

For Reps., Howard S. Crane, Oneido, NY, Cache Marketing Co, Greeley, CO, U.S.A., Spraying Systems Ltd, Melbourne, Australia.

(P.) P. Van Der Zee; (Div.Mgr.) K. Robertson; (S.M.) R. Ian Playfair. Annual Sales (C). Co. Size (A).®

Baker Graphics Canada Limited, 495 Berry St., Winnipeg, Man. R3J 3J2. Tel. 204-774-3534. Printers and lithographers.

(P.) W.H. Dubskey; (P.A.) J. Ramsay; (S.M.) B.A. McArthur. Annual Sales (C). Co. Size (C).®

†Baker Gurney & McLaren Press Ltd., 37 Hanna Ave., Toronto, Ont. M6K 1W9. Tel. 416-535-3737. Fax: 416-535-3880. Commercial printing with respect to advertising, packaging, and corporate reports.

(P. & S.T.) R. J. Wright; (Exec.V.P.) R. P. George; (V.P.) P. Bourgon; (Prod'n Mgr.) L. Coulthard; (Plant Mgr.) M. Thompson. Annual Sales (D). Co. Size (C).®

Baker Industries, 1452 Bishop St., Cambridge, Ont. N1R 7N8. Tel. 519-623-0057. Fax: 519-623-7521. "Bliss" metal stamping presses. Parent company, 41862B Ontario Ltd.

(P.) G. Baker; (Ops.Mgr.) E. Peter; (S.T.) Ms. E. Baker. Annual Sales (C). Co. Size (A).®

Baker Oil Treating, A Division of Baker Hughes Canada Inc., 6224-29 St. S. E., Calgary, Alta. T2C 1W3. Tel. 403-279-8959. Fax: 403-236-8766. Telex: 03B-21850. Branch offices, Estevan, Kindersley, Swift Current, Bonnyville, Sask., Whitecourt, Lloydminster, Swan Hills, Red Deer, Drayton Valley, Brooks, Stettler, Alta. Scale, packer fluid and corrosion inhibitors, enhanced oil recovery products, biocides, paraffin solvents and dispersants, surfactants, emulsion and reverse emulsion breakers, water clarifiers, specialty oilfield chemicals. Brand, "Magna". Parent company, Baker Performance Chemicals, Houston, TX, U.S.A.

(Reg.Mgr.) B.L. McMillan; (Prod'n Mgr.) B. Ross; (Acct'g & Admin. Mgr.) Mrs. E. Johnsgaard. Annual Sales (D). Co. Size (B).®

Baker Simmons Graphics Ltd., 37 Hanna Ave., Toronto, Ont. M6K 1X4. Tel. 416-530-4243. Fax: 416-530-0599. Lithographers and photo engraving.

(P.) J. Simmons. Annual Sales (C). Co. Size (A).

Baker Sporting Goods Ltd., #53 Highway W., Brantford, Ont. N3T 5S7. Tel. 519-753-7773. Sporting goods.

- (P.) D. P. Brown; (Mgr.) H. Douglas Brown; (Cont.) G. McConachie. Annual Sales (A). Co. Size (A).®
- Baker of London Limited, 1023 Princess Ave., London, Ont. N5W 3N1. Tel. 519-455-1510. Gold rings. Brands, "Baker", "Lorraine".
- (P. & G.M.) W.G. Brown; (V.P. & S.T.) E.A. Brown. Co. Size (A).
- Baker's House division of John F. Renshaw (Canada) Inc., 3025 Lenworth Dr., #19, Mississauga, Ont. L4X 2G3. Tel. 416-624-4114. Fax: 416-624-920B. Branch office, 1B77 Dundas St. E., Mississauga, Ont. "Jeanette Designs" wedding top ornaments, edible handmade sugar confections, hand decorated gingerbread cookies and houses, specialty fruit and food service cakes, coconut and macaroon mixes, shortbread and other cookies, etc. Parent company, John F. Renshaw & Co. Ltd., Surrey, England.
- (C.E.O.) Mrs. S. Burdett. Annual Sales (C). Co. Size (C).®
- ★Bakers Pride Ltd., [La Cie Bakers Pride Ltée.], 1120 Claire Cres., Lachine, Que. H8S 1A1. Tel. 514-637-35B6. Fax: 514-637-5780. Plants, Embrun, Alexandria, Ont. Bake, convection and pizza ovens and broilers. Brand, "Bakers Pride". Parent company, Bakers Pride Oven Co. Inc., New Rochelle, NY, U.S.A.
- (P.) I. Nevin; (V.P.Ops.) M. Quenneville; (Engr'g Mgr.) F. Heidt; (Nat.S.M.) A. Brassard; (Fin.) D. Carrière. Annual Sales (D). Co. Size (C).®
- Baker's Specialties, Spécialtiés de Boulangerie Div. De A. Lassonde et Fils Inc.
- Bakertalc Inc., 4B Fundy, Box 2BB, Place Bonaventure, Montreal, Que. H5A 1B3. Tel. 514-393-1B99. Plant, Highwater, Que. Asphalt and talc fillers, soapstone lumps for sculpture. Brands, "Hi-Talc" (grades A1 to A4), "Super Hi-Talc" micronized talc.
- (P.) J. Harry Morgan; (S.T.) I. C. Miller; (Plant Mgr.) R. Parent. Annual Sales (C). Co. Size (B).®
- ★Baknor Industries Inc., 2209 Dunwin Dr., Mississauga, Ont. L5L 1X1. Tel. 416-82B-2400. Fax: 416-B20-5733. Associate, Andy Baumen Associates Ltd., Mississauga, Ont. Cutting, forming, bending of lead wire, special tolerance testing, etc., miniature and micro miniature incandescent lamps, carbon zinc batteries, zener diodes, loudspeakers, capacitors and resistors, rectifiers and switching diodes, radial and axial components, lead wire taping, plug-in, desk top, switching and linear power supplies, muffin fans, battery chargers.
- (P.) A.R. Von Den Baumen; (V.P.) M.E. Sawicki. Annual Sales (D). Co. Size (B).®
- Balazs Enterprises Ltd., 80 Brock St.E., Tillsonburg, Ont. N4G 2A7. Tel. 519-B42-7B22. Fertilizer sowers, chemical sprayers and spreaders and bulk materials handling equipment, special machinery, anhydrous ammonia tanks, etc. Brand, "Tote".
- (P.) N. Balazs; (S.M.) L. Hicks. Co. Size (A).
- Balcan Plastics Ltd., 9340 Meaux St., St. Leonard, Que. H1R 3H2. Tel. 514-326-9130. Fax: 514-326-4565. Sales offices, Truro, N.S., Downsview, Ont. Polyethylene bags and film.
- (P.) G. Kohn. Co. Size (D).®
- Balderson Cheese Company, Balderson, Ont. KOG 1A0. Tel. 613-267-4805. Toll Free: 800-66B-3495. Fax: 613-267-6B21. Division of Ault Foods Limited. Cheddar, colby, farmers', mozzarella, edam, gouda, meunster and other brick type cheeses. Brands, "Balderson", "Thornloe", "Plum Hollow", "Union Star". Parent company, John Labatt Limited.
- (G.M.) C. Emmons; (Cont.) J. Sliter. Annual Sales (D). Co. Size (C).®
- Balfirm Canada Inc., 3850 King St. W., Sherbrooke, Que. J1L 1P6. Tel. 819-566-1166. Fax: B19-566-1193. Sales offices, Montreal, Que., Toronto, Ont. University, college, high school, commercial and sports rings, sports medals, insignias, corporate service, sales and safety awards.
- (Acct'g Mgr.) Mrs. P. Véronneau; (G.M.) R.R. Fuerst. Annual Sales (C). Co. Size (C).
- Balimel Modes Inc., 1625 Chabanel St. W., Suite 900, Montreal, Que. H4N 2S7. Tel. 514-3B3-0363. Fax: 514-381-0776. Telex: 05-B25626. "BMI", "Fox Run" ladies' coats, jackets and raincoats.
- (P.) K. Ferfergrad. Annual Sales (D). Co. Size (B).
- Ball, Arthur R., Co. Ltd., 1111 Finch Ave. W., Unit 6, Downsview, Ont. M3J 2E5. Tel. 416-736-6577. Fax: 416-736-7B67. Commercial seating for institutions, restaurants, hotels, airports, offices, hospitals, etc.
- (P.) N. Handelman; (S.T.) E. Ball. Annual Sales (B). Co. Size (A).®
- ★BALL PACKAGING PRODUCTS CANADA, INC., [PRODUITS D'EMBALLAGES BALL CANADA, INC.], One International Blvd., Rexdale, Ont. M9W 1A1. Tel. 416-675-3490. Fax: 416-675-8452. Sales offices, Montreal, Que., Toronto, Ont., Richmond, B.C. Plants, Montreal, Baie d'Urfe, Que., Hamilton, Simcoe, Malton, Whitby, Burlington, Niagara Falls, Ont., Red Deer, Alta., Richmond, B.C. Metal and composite containers, aluminum and steel cans for beverages. Parent companies, Onex Corporation, Toronto, Ont., Ball Corporation, Moncie, IN, U.S.A.
- (P. & C.E.O.) W. A. Lincoln; (Sr.V.P. & C.F.O.) R. S. Seabrook; (Sr.V.P.Mfg.,Metal) R. Steiner; (Dir.Human Res.& Comm.) R. C. Lauer. Annual Sales (G). Co. Size (G).®
- Ballin Inc., 1625 Chabanel St. W., Suite 602, Montreal, Que. H4N 2S8. Tel. 514-3B2-7320. Toll Free: (416, 41B, 506, 514, 519, 613, 705, 709, B07, B19, 902) B00-361-0495. Fax: 514-3B2-6316. Telex: 05-827701. Branch plants, St. Césaire, Marieville, St. Laurent, Que. Men's slacks, ladies sportswear and slacks. Brands, "Mr. Leggs", "Pierre Cardin", "Bertini", "Nth Degree".
- (Chmn.) C. Balinsky; (P. & C.O.O.) J. Balinsky; (Sr. V.P.Mfg. & Ops.) C. Drimer; (T.) P. Derzawetz. Annual Sales (E). Co. Size (F).®
- Balloonman of Canada, 333 Kenora Ave., Hamilton, Ont. LBE 2W3. Tel. 416-560-6534. Toll Free: (416, 519, 613, 705, B07) B00-263-6B51, (204, 306, 403, 41B, 506, 514, 604, 709, B19, 902) 800-263-6B61. Fax: 416-560-977B. Latex, rubber and mylar balloons, punch balls. Brands, "Impress II", "Qualatex", "Embossed". Parent company, Pioneer International Ltd., Hamilton, Ont.
- (Mgr.) I. Toal; (Mgr.) D. Dreher; (Mgr.) B. Fraser; (Mgr.) D. McCarthy; (Mat'l's Mgr.) Ms. I. Kesmarki. Annual Sales (D). Co. Size (D).®
- ★Balmer Studios Inc., The, 9 Codeco Crt., Don Mills, Ont. M3A 1B6. Tel. 416-449-2155. Subsidiary, The Balmer Studios Inc., TX, U.S.A. Precast reinforced gypsum products including columns, pilasters, light troughs and coves, cornices, ceiling centres, etc. Registered trade mark, Balmer.
- (P.) W. Balmer; (Mktg.) R. Balmer; (Fin.) B. Balmer; (Prod'n) A. Aitken. Annual Sales (C). Co. Size (B).
- †Balsam Tool & Machine Limited, Units 1 & 2, 5 Vata Crt., Aurora, Ont. L4G 4B6. Tel. 416-B41-0313. Fax: 416-841-6936. Tool and die, metal stampings and assemblies, jigs, fixtures, special purpose machines.
- (P.) H. Woodruff; (S.T.) Mrs. R. Woodruff; (Prod'n Supv'r) C. Woodruff. Annual Sales (B). Co. Size (A).®
- ★Baltimore Aircoil of Canada Inc., 35 Sinclair Ave., Georgetown, Ont. L7G 1J3. Tel. 416-B77-5272. Fax: 416-B77-9400. Sales offices, Halifax, N.S., Moncton, N.B., Montreal, Que., Toronto, Ottawa, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Alta., Vancouver, B.C. Cooling towers, evaporative condensers, industrial coolers, heat exchangers, filters, separators. Brands, "Baltimore Aircoil", "B.A.C.". Parent company, Baltimore Aircoil Company, Inc., Baltimore, Md., U.S.A.
- (P.) F. M. Long; (Plant Mgr.) J. McInnis; (S.M.) G. Kolesnyk. Annual Sales (D). Co. Size (C).
- Bancroft Concrete, P.O. Box 1019, Bancroft, Ont. KOL 1C0. Tel. 613-332-1240. Toll Free: 800-267-0546. Fax: 613-332-5520. Concrete blocks. Parent company, 506204 Ontario Inc.
- (P.) J. D. Meeks; (V.P.) D. Meeks. Annual Sales (C). Co. Size (A).®
- Bancroft Window Manufacturing Limited, P.O. Box 1464, Bancroft, Ont. KOL 1C0. Tel. 613-332-1B53. Plant, Hwy 2B South, Bancroft, Ont. Casement windows, awnings, thermal sliders, pre-hung insulated steel doors, double glazed vinyl sliders.
- (P.) M. Ireland. Annual Sales (C). Co. Size (N/R).
- Bandag Canada Ltd., 5230 Blvd. Royal, Shawinigan, Que. G9N 6V9. Tel. B19-539-2251. Fax: B19-539-927B. "Bandag" cold process tire recapping goods.
- (P. & C.E.O.) B. Herd; (V.P.Ops.) G. Nugent. Annual Sales (E). Co. Size (C).®
- Bank Bros. & Son Limited, 116-120 Glen Scarlett Rd., Toronto, Ont. M6N 1P4. Tel. 416-762-7771. Fax: 416-762-0183. Telex: 069-69868. Wet salted cattle hides.
- (P.) A. Bank. Co. Size (N/R).
- ★Bankers Pen Company, [Stylos Bankers Ltée.], 6845 St. Urbain St., Montreal, Que. H2S 3H2. Tel. 514-272-1182. Fax: 514-272-0410. "Bankers" pens and refills, also markers and mechanical pencils.
- (P.) L. L. Fox; (V.P.) Mrs. Z. R. Fox; (Mgr.) D. A. Fox; (Mgr.) Ms. J. Robson; (Mktg.Mgr.) Ms. S. B. Fox. Annual Sales (C). Co. Size (A).®
- Banner Gelatin Products (Canada) Ltd., 5B07 - 47th Ave., Box 940, Olds, Alta. T0M 1P0. Tel. 403-556-2531. Fax: 403-556-7079. Telex: 03-B27796. Pharmaceutical capsules such as vitamin E, vitamin A and multivitamin, food supplements, and soft elastic gelatin encapsulation to customer specifications. Parent company, Banner Gelatin Products, Chatsworth, Cal., U.S.A.
- (G.M.) G. Swanson; (Cont.) B. Desrosiers; (Qual.Cont. Mgr.) Ms. K. Merriman. Annual Sales (D). Co. Size (C).®
- ★Banner Metal Products A Division of D & L Metals Limited, 16B0 Kildare Rd., Windsor, Ont. NBW 2W4. Tel. 519-25B-2828. Fax: 519-258-0628. Automotive assemblies, metal stampings and specialties. Trade Mark, letter B in a diamond.
- (P. & G.M.) C.M. Lossing; (Mgr.) R. Fletcher. Annual Sales (C). Co. Size (B).®
- Banner Printing Ltd., 1065 Notre Dame Ave., Winnipeg, Man. R3E 0N4. Tel. 204-7B3-5610.
- (P.) R. Richard; (S.T.) Mrs. J. Richard. Annual Sales (A). Co. Size (A).®
- Banner Rendering & Packing Co. Ltd., 1400 Bonhill Rd., Mississauga, Ont. L5T 1L3. Tel. 416-671-B155. Plant, Toronto, Ont. Tallow and dry dog food.
- (P.) E.J. Flaxman; (Plant Mgr.) D. Mailesta. Co. Size (N/R).
- Bantam Trades and Services Ltd., 90 Sinnott Rd., Scarborough, Ont. M1L 4M7. Tel. 416-755-4215. Associate, Bantam Plumbing. Welding, ornamental railings, pontoons.
- (P.) B. White. Annual Sales (B). Co. Size (A).®
- Banton Industries Ltd., 10 - 2220 Northridge Dr., Saskatoon, Sask. S7L 6XB. Tel. 306-934-7466. Fax: 306-934-3930. Circuit boards and electronic cables.
- (P. & C.E.O.) P. Tonner; (Eng.Mgr.) G. Brehon; (Compt.) D. McKenzie. Annual Sales (B). Co. Size (B).®
- Bantu Apparel Inc., 9050 Park Ave., Room 30B, Montreal, Que. H2N 1YB. Tel. 514-3BB-5711. Fax: 514-388-7140. "Flirtz" and "Copines" children's clothing.
- (P.) L. Bordoff; (Fin.) Miss M. Dubé; (Prod'n) Ms. F. Brousseau. Annual Sales (C). Co. Size (A).
- Barakett International Inc., 6B30 Park Ave., Montreal, Que. H3N 1W7. Tel. 514-276-101B. Fax: 514-276-1018. Girls' and junior sportswear, school uniforms. Brands, "The Scholar", "JoAnna", "Mushrooms", "Over The Top".
- (P.) P. E. Barakett. Annual Sales (C). Co. Size (A).®
- †Barbarian Sportswear Mfg. Ltd., 72 Victoria St. S., Kitchener, Ont. N2G 2A9. Tel. 519-744-56B1. Fax: 519-744-4460. Custom knitted 100% cotton rugby jerseys, shorts and training suits.
- (P.) B. Hartle; (V.P.) R. Hartle; (Cont.) M. Hardy. Annual Sales (C). Co. Size (C).®
- ★Barbeau, Hilaire, Inc., (1965), 271 des Erables, P.O. Box 87, St. Emile de Quebec, Que. G0A 3N0. Tel. 418-B42-4257. Leather and sealskin mukluks, moccasins, shoes, after-ski boots. Brand, "Cherokee".
- (Mktg.Mgr.) J. Robitaille; (G.M.) R. Richard; (S.M.) J.L. Chabot; (S.M.) D. Robitaille. Annual Sales (C). Co. Size (C).®
- Barber-Colman of Canada Ltd., 135 Haist Ave., Woodbridge, Ont. L4L 4C3. Tel. 416-851-7361. Branch office, Montreal, Que. Control panels and systems, thermocouples. Parent company, Barber-Colman Co., Rockford, Ill., U.S.A.
- (G.M.) P.M. Fenrich. Annual Sales (D). Co. Size (B).
- ★Barber Industries Ltd., 9625 Shepard Rd. S.E., Box 52B0, Sta. "A", Calgary, Alta. T2H 2P3. Tel. 403-279-7511. Fax: 403-279-4136. Telex: 037-2151. Service Centres, Slave Lake, Grande Prairie, Brooks, Alta. Sales offices, Loveland, CO, Houston, TX, Tucson, AZ, U.S.A. Plants, Calgary, Edmonton, Alta. Oilfield drilling and production equipment, water, oil and gas well drilling equipment, rigs, complete line of oilfield wellheads to 15,000 PSI, also offshore tubular connectors, sulphur handling equipment, complete machine shop and steel fabrication facilities, mining equipment, repair and fabrication ASME code shops.
- For.Reps., available on request.
- (P. & G.M.) Reg Worsley; (V.P.Fin.) L. Galenza; (Adv. Mgr.) D. J. Karr; (Plant Mgr.Fab.Div.) R. Walter; (Plant Mgr.Drilling Equip.Div.) D. Second; (Plant Mgr.Edmonton Div.) J. Rujak; (Mktg.Mgr.) K. Poffenroth; (Chief Eng. Fab.Div.) J. J. Allen; (Prod.Dev.Mgr.) C.W. Johnson; (Sales Mgr.Fab.) J. Gemmell; (Sales Mgr.Calgary) Ms. G. Irving;

† Indicates firms seriously interested in export trade.

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- (Sales Mgr. Edmonton) N. Beckett; (Chief Eng. Edmonton) C. Kwong-Onn. Annual Sales (E). Co. Size (E).^⑤
- ★Barber Waterpower Products, Box 340, 100 Barrick Rd., Port Colborne, Ont. L3K 5W1. Tel. 416-835-5661. Fax: 416-835-1733. Associate, Hymac Machine Shop Ltd. Designer, manufacturer and refurbisher of hydraulic turbines up to 15 megawatts.
- (P.) C. Kralingen; (Prod'n Supv'r) J. Martin; (S.M.) H. O. Overbury; (Proj. Eng. Mgr.) R. Karpinski. Annual Sales (O). Co. Size (C).^⑤
- ★Barcana Inc., 905 boul. Industriel, Granby, Que. J2J 1A6. Tel. 514-378-9831. Toll Free: (U.S.A.) 800-363-6311, (Canada, excl. Maritimes) 800-363-8370. Fax: 514-378-5778. Showrooms, New York, NY, Los Angeles, Commerce, CA, Oallas, TX, U.S.A. Plants, Granby, Que., Commerce, CA, U.S.A. Christmas decorations for store display use and resale. Parent company, Barthelme K.G., Fuerth, W. Germany.
- (P.) K. Barthelme; (Exec.V.P.) P. Barthelme; (V.P. & G.M.) J.C. Audet. Annual Sales (O). Co. Size (E).^⑤
- ★Barclay Horticulture Mfg. Ltd., 230 Canarctic Or., Downsview, Ont. M3J 2P4. Tel. 416-736-1476. Fax: 416-736-4172. "Soilsaver" compost bins.
- (P.) J.L. Barclay. Annual Sales (C). Co. Size (A).^⑤
- ★BARCLAY THERMAL (1988) LTD., 551 Parkside Dr., Waterloo, Ont. N2L 5E7. Tel. 519-884-4440. Fire tube, water tube and forced circulation boilers, economizers and thermal systems.
- (P.) J.O. Barclay; (V.P. Eng'r) K. Crean. Annual Sales (C). Co. Size (A).^⑤
- Barco Materials Handling Ltd., R.R.#3, Kerr Ind'l Pk., Guelph, Ont. N1H 6H9. Tel. 519-763-1037. Fax: 519-763-7353. Hardwood lumber and dimension stock, truck flooring, wooden pallets and containers.
- (P.) E. Baranski; (V.P.) R. Baranski; (S.T.) Ms. J. Baranski. Annual Sales (C). Co. Size (B).^⑤
- ★Bard Canada Inc., 2345 Stanfield Rd., Unit 20, Mississauga, Ont. L4Y 3Y3. Tel. 416-275-8000. Toll Free: (416, 519, 613, 705, 807) 800-387-9473, (416, 506, 514, 709, 819, 902) 800-387-7851, (204, 306, 403, 604) 800-268-2862. Fax: 416-275-5370. Telex: 06-961498. Disposable surgical, urological and specialty vascular access, cardiovascular products. Brands, "Bardex", "Davit", "Sani-Spec", "Hickman". Parent company, C.R. Bard Inc.
- (P.) J. R. McCann; (V.P. & Cont.) C. E. Distin. Annual Sales (D). Co. Size (D).^⑤
- ★Bard Pharmaceuticals Limited, 129 Sunrise Ave., Toronto, Ont. M4A 1A9. Tel. 416-751-0780. Fax: 416-751-3017. Ethical pharmaceuticals. Parent company, The Purdue Frederick Company, Norwalk, Conn., U.S.A.
- (G.M. & Exec.V.P.) J.H.F. Rider. Annual Sales (D). Co. Size (C).^⑤
- ★Bardahl Inc., 6099 Trans-Canada Hwy., Pointe Claire, Que. H9R 1C1. Tel. 514-697-5010. Fax: 514-697-5013. Telex: 055-62171. Lubricating oils, additives, automotive chemicals. Brand, "Bardahl". Parent company, Bardahl Manufacturing Corporation, Seattle, Wash., U.S.A.
- (P.) H.J. Pfeiffer; (G.S.M.) G.E. Mackisoc. Annual Sales (C). Co. Size (A).^⑤
- Bardeau Furniture & Equipment Ltd., 120 Norfinch Dr., Downsview, Ont. M3N 1X2. Tel. 416-663-8192. Fax: 416-663-7703. Stainless steel food service equipment and furniture, custom wood cabinets and counters.
- (P.) B. Kinsella; (V.P.) S. Hall; (Dir. Ops.) W.J. Hare; (Oir. Sales & Mktg.) B. Cohen. Annual Sales (D). Co. Size (B).^⑤
- †Barder Industries Ltd., 200 Viceroy Rd., Unit 14, Concord, Ont. L4K 2L8. Tel. 416-738-6575. Fax: 416-738-6573. Programmable controllers, air cylinders, air and solenoid valves, electronic processors. Brands, "Barderdair", "Bardermatic".
- (P.) H. Barder; (S.) J. Robbins. Annual Sales (B). Co. Size (A).^⑤
- Bardocz, G., Electrotechnical Co., 6322 St. Lawrence Blvd., Montreal, Que. H2S 3C4. Tel. 514-279-6744. Cartridge, band, drum and strip heaters, thermocouples.
- Annual Sales (A). Co. Size (A).^⑤
- ★BARER ENGINEERING COMPANY, P.O. Box 1180, Sta. "A", Montreal, Que. H3C 2Y8. Tel. 514-937-3911. Fax: 514-937-1697. Telex: 05-267585. Branch Office, Champlain, NY, U.S.A. Builders and suppliers of machine tools for turning, cutting, forming, milling, etc.; special machinery designed and built, engineering services for design, production, and automation. Brands, "Barer", "Barer-Meuser", "Meuser", "Preci-Bend", etc.
- (P.) A. Barer; (V.P. & Mktg. Mgr.) D. Barer. Annual Sales (D). Co. Size (B).
- Bari Cheese Ltd., 3522 Porter St., Vancouver, B.C. V5N 4H3. Tel. 604-875-1338. Ricotta, mozzarella, trecce, burri, caccio cavalli, bocconcini and farm cheese.
- (P.) V. Abbinante. Annual Sales (O). Co. Size (A).
- ★Bariatix International Inc., 1600 - 46ieme Ave., Lachine, Que. H8T 3J9. Tel. 514-637-5887. Toll Free: 800-361-3681. Fax: 514-637-8526. Telex: 05-823512. Oietary food protein supplements for hospitals. Brands, "Aristocal", "Permax", "Protimax", "Proti-15", "Nutri-15".
- (P.) J. Barlow; (S.T.) T. Egger; (Fin.) T. O'Fiara; (Purch.) Ms. C. Leblanc; (Tech.) F. Sault. Annual Sales (D). Co. Size (B).
- ★Baribeau & Fils Inc., 2735 St-Laurent, Levis, Que. G6V 3W7. Tel. 418-839-9411. Toll Free: 800-463-3315. Fax: 418-839-3340. "Le Restemps" treated lumber.
- (Chmn.) M. Baribeau; (P.) S. Baribeau; (V.P.) R. Baribeau; (Plant Mgr.) S. Goulet. Annual Sales (D). Co. Size (C).
- ★Barker, J.J., Company, Limited, [Compagnie J. J. Barker Limitée], 105 Barker St., Cowansville, Que. J2K 2P8. Tel. 514-263-0222. Toll Free: 800-567-2635. Fax: 514-263-9171. Decorative prefinished tileboard, panelling.
- (C.E.O.) J. C. Baker; (P.) Mrs. S. Barker- Deguire; (V.P. Sales) W.D. Stowe; (Fin. Dir.) O. Morrison; (P.A.) R. Oucharme. Annual Sales (O). Co. Size (B).^⑤
- Barkman Concrete Ltd., P. O. Box 1179, Steinbach, Man. R0A 2A0. Tel. 204-326-3445. Sales office, Winnipeg, Man. Pre-cast concrete.
- (P.) L.P. Barkman; (G.M.) E. Toews; (Dist. Mgr.) A. Barkman. Annual Sales (D). Co. Size (C).^⑤
- Barlow Tool & Machine Limited, 238 Arvin Ave., Stoney Creek, Ont. L8E 2L8. Tel. 416-561-2440. Fax: 416-561-3854. Special machinery and machine parts.
- (P.) W. J. Barlow; (S.T.) B. A. Barlow. Co. Size (B).
- Barmac Garage Doors Mfg. Ltd., 60 Talman Crt., Concord, Ont. L4K 3B2. Tel. 416-661-5151. Fax: 416-669-2058. Wooden sectional garage doors.
- (P.) L. Moshcitto. Annual Sales (D). Co. Size (C).
- Barmish Inc., 5555 Thimens Blvd., St-Laurent, Que. H4R 2H4. Tel. 514-335-0350. Fax: 514-335-0926. Telex: 05-824063. Plants, Magog, Coaticook, Que., Napanee, Ont. Men's and boys' dress slacks. Brands, "Gaslight", "Cacharel".
- (Chmn.) M. Barmish; (P.) S. Barmish; (V.P. Fin.) H. Sholzberg. Annual Sales (E). Co. Size (F).
- Barnes, Austen, Advanced Technology Inc., 5040 Coronation Rd., R.R. #2, Whitby, Ont. L1N 5R5. Tel. 416-655-8849. Telex: 06-986766. Design and supply of machine and production.
- (S.) A.B. Barnes. Annual Sales (B). Co. Size (A).^⑤
- Barnes, William R., Co., Division of Barmin Inc., P.O. Box 260, Waterdown, Ont. LOR 2H0. Tel. 416-689-6661. Fax: 416-689-0485. Telex: 061-8520. Plants, Lachine, Que., Waterdown, Hamilton, Ont., Selkirk, Man., Regina, Sask. Associates, Canada Talc Limited, Easton Minerals Ltd. Refractories and exothermics, industrial silica, core sand, specialty welding, hard facing, ferro alloys and carbons. Brands, "Barco", "Barcast". Parent company, Barmin Inc.
- (P.) P. T. Barnes; (C.F.O.) J. M. Hughes; (S.M. Steel Mill Prods. Div.) R. Baskott; (S.M. Fdry. & Ind. Div.) G. Leger; (Mgr. Prod. Serv.) G. Dusché. Annual Sales (D). Co. Size (C).^⑤
- ★Barney Printing Limited, 1001 Dundas St., Box 338, Woodstock, Ont. N4S 7X6. Tel. 519-537-5596. Fax: 519-537-8209. Commercial printers and lithographers. Brand, "BP".
- (P.) H. R. Barney; (S.M.) T. Raymond Allan; (T.) A. J. Watt; (Plant Mgr.) J. Lynes. Annual Sales (D). Co. Size (C).
- Baroid of Canada, a division of Baroid Corporation of Canada, Ltd., 840 - 7th Ave. S.W., 15th Flr., Calgary, Alta. T2P 3G2. Tel. 403-263-8740. Fax: 403-263-9355. Branch offices, St. John's, Nfld., Rocky Mountain House, Grande Prairie, Edson, Lloydminster, Alta., Fort St. John, B.C. Plant, Onoway, Alta. Bentonite clays and barium sulphate, mining and water-well drilling additives. Brand, "Baroid". Parent company, Baroid Corporation, Houston, TX, U.S.A.
- (G.M.) N. H. Devenish; (Ops. Mgr.) C. N. Laing; (Fin. Mgr.) M. Todd Achen. Annual Sales (D). Co. Size (B).^⑤
- ★BARON CAOUTCHOUC LTÉE/RUBBER LTD., 851 Baron St., St. Jerome, Que. J7Y 4E1. Tel. 514-436-2433. Fax: 514-436-8495. Telex: 05-839510. Rubber and PVC soles for shoes, technical rubber parts for industry.
- For. Reps., C. Thompson, Nashville, TN, Northeast Shoe Products Inc., Boston, MA, LaBarge Products, St. Louis, MO, U.S.A.
- (P.) R. Andres; (S.M.) L. Combaret; (Tech. Mgr.) M. Zemanek; (V.P.) M. Meredith; (S.M. Tech. Rubber) P. Andres; (Adv.) M. R. Whissell. Annual Sales (D). Co. Size (E).^⑤
- Baron Colour Concentrates Limited, 101 Sasaga Dr., Kitchener, Ont. N2C 2G8. Tel. 519-748-5576. Toll Free: 800-265-8235. Fax: 519-748-9767. Warehouses, Montreal, Que., Vancouver, B.C., Columbus, IN, U.S.A. Sales office, Trois Rivières, Que. All types of colour concentrates for plastic industries, very high concentrations of standard colourants, additive concentrates a specialty.
- (P.) R. C. Firek; (P.A.) Ms. B. I. Firek. Annual Sales (E). Co. Size (8).^⑤
- ★Baronet Inc., 234, rue Baronet, Ste-Marie de Beauce, Que. G6E 3B8. Tel. 418-387-5432. Fax: 418-387-3028. Branch office, Quebec, Que. "Baronet" bedroom, dining-room and children's furniture, computer desks.
- (P.) R. Lacroix; (Dir.) Ms. J. Lacroix; (G.M.) Y. L. Lacroix. Annual Sales (D). Co. Size (D).^⑤
- Barotec Enterprises Inc., 300 Steelcase Rd. W., Unit #17, Markham, Ont. L3R 2W2. Tel. 416-495-9759. Fax: 416-475-7347. Barometers, weather stations.
- (P.) R. Goldstaub. Annual Sales (C). Co. Size (B).^⑤
- Barouh Eaton (Canada) Ltd., 6291 Ordan Dr., Mississauga, Ont. L5T 1G9. Tel. 416-670-1800. Toll Free: (416, 519, 613, 705, 807) 800-268-9955, (416, 506, 514, 819, 902) 800-268-4852, (204, 306, 403, 604, 709) 800-268-9975. Fax: 416-670-7685. "Ko-Rec-Type" inked and coated ribbons for all types of business machines.
- (P.) S. Chester; (Exec.V.P.) Mrs. D. Leduc-Chester; (Nat. S.M.) Ms. P. Hope; (Cont.) J. Marchuk; (Ops. Mgr.) R. Gibbons. Annual Sales (D). Co. Size (C).^⑤
- ★BARRDAY, INC., 75 Moorfield St., P.O. Box 790, Cambridge, Ont. N1R 5W6. Tel. 519-621-3620. Fax: 519-621-4123. Telex: 069-59334. See also listing of Western Division below. Woven industrial filter fabrics, filter bags and industrial nylon fabrics for sporting products, ballistic armour fabrics for soft body armour flak jackets and helmets. Brands, "Flexmesh", "Kynar Flo Flex", "Twinflex", "Barrday Guard". Parent company, Allied/Signal.
- (P.) B. L. Smith; (Cont.) W. R. Millsap; (Plant Mgr.) B. Bartels; (Mktg. Mgr.) B. A. Scherer. Annual Sales (D). Co. Size (D).^⑤
- Barrday Western, 5451 Minoru Blvd., Richmond, B.C. V6X 2B1. Tel. 604-273-1144. Fax: 604-273-4070. Canvas bags, tents, tarpaulins, dust tubes, filter cloths, vinyl hatch covers. Brands, "Pintail", "Twinflex", "Flexmesh". Parent company, Barrday, Inc., Cambridge, Ont.
- (P.) B. L. Smith; (Mgr.) K. W. McNabb; (Cont.) B. Millsap; (Factory Supv'r) R. A. Mantil. Annual Sales (C). Co. Size (8).^⑤
- Barrett Lumber Company Limited, 224 Beaver Bank Rd., Lower Sackville, N.S. B4E 1J7. Tel. 902-865-2330. Fax: 902-865-6198. Rough and dressed lumber, shavings, sawdust, wood chips and roof trusses.
- (V.P.) K. W.H. Barrett; (V.P.) H.A. Barrett; (S.) D.F. Barrett. Annual Sales (C). Co. Size (B).^⑤
- ★Barrett Technical Engineering Services Inc., 400 Alden Rd., Markham, Ont. L3R 4C1. Tel. 416-479-5111. Fax: 416-479-5113. Telex: 06-986391. Branch office, Don Mills, Ont. Associate, Carriere Technical Industries Inc., Scarborough, Ont. Paint metal, fiberglass and plastic covers/skins etc. for computer, office equipment, telecommunications and photocopier industries, also EMI shielding and special coatings, refurbish telecommunications equipment. Parent company, Barrett Consultants Inc.
- (P. & C.E.O.) R.W.C. Barrett; (V.P. Mktg.) B. Barrett; (V.P. Fin.) H. Morgan; (V.P. Eng'r) K. Sharda; (Off. Mgr.) Ms. C. Ogden; (Plant Mgr.) S. Sturino; (Acct'g. & Pers.) Ms. B. Gardiner. Annual Sales (C). Co. Size (B).^⑤
- ★Barrie Corporation, [Corporation Barrie], 1805 Autoroute Laval, Laval, Que. H7L 3W3. Tel. 514-687-6004. Outdoor furniture, toboggans, shovels, etc. Brands, "Barrie", "Telstar Products", "Patio", "Craig Adam".
- (P.) A. N. Segal; (V.P.) L. Segal. Annual Sales (D). Co. Size (D).
- Barrie Examiner, The, A Division of Canadian Newspapers Company Limited, 16 Bayfield St., P.O. Box 370, Barrie, Ont. L4M 4T6. Tel. 705-726-6537. Daily newspaper.
- (Publisher) R. Forbes; (S.M.) D. Woronka; (P.A.) M. Goodman; (Plant Mgr.) J. Kerney. Co. Size (C).

- Barrie Machine Tool Manufacturing Inc., 10 Sarjeant Dr., P.O. Box 954, Barrie, Ont. L4M 4Y6. Tel. 705-737-1116. Fax: 705-737-2805. Telex: 06-984739.
(Mgr.) M. Hough. Annual Sales (C). Co. Size (A).⑤
- Barrie Tent & Awning (1984) Company Ltd., 10 Hamilton Rd., Barrie, Ont. L4M 6E7. Tel. 705-726-6437. Awnings, tents, tarpaulins, vinyl goods, etc.
(P.) W. A. O'Brien; (Mgr.) W. West. Annual Sales (B). Co. Size (A).⑤
- ★Barringer Research Limited, 304 Carlingview Dr., Rexdale, Ont. M9W 5G2. Tel. 416-675-3870. Fax: 416-675-3876. Telex: 06-989183. Geochemical and environmental laboratory, Mississauga, Ont., Geochemical laboratories, Calgary, Alta., Denver, CO, Reno, NV, U.S.A. Associates, Barringer Oil Ltd., London, U.K., Barringer Instruments Ltd., Toronto, Ont. Geophysical and environmental equipment including magnetometers, remote sensing instruments for environmental pollution and resources mapping, custom electro-optical chemical instruments and gold bullion analyzer. Brands, "Input", "Cospec", "Airtrace", "Surtrace", "Cotran", etc. Parent company, Barringer Resources, New York, NY, U.S.A.
For.Rep., Barringer Geoservices, Inc., Golden, CO, U.S.A.
(C.E.O.) A.R. Barringer, Ph.D.; (P.) J.H. Davies; (V.P.) L. Daubner; (S.M.) D. Martinak; (T.) D. Jevons; (S.) R.J. Armstrong. Annual Sales (C). Co. Size (B).⑥
- Barry, David, Co. Ltd., 23 Gurney Cres., Toronto, Ont. M6B 1S9. Tel. 416-789-2975. Toll Free: 800-268-1823. Fax: 416-789-1780. Associate, Boutique Fashions. Binding, shoe strippings, etc. Brand, "Dabar Products".
(P.) G.J. Bryer. Annual Sales (C). Co. Size (B).⑥
- ★BARRY MANUFACTURING COMPANY LIMITED, 920 Lakeshore Rd. E., Mississauga, Ont. L5E 1E1. Tel. 416-274-3691. Toll Free: 800-387-6302. Fax: 416-274-7707. Telex: 06-960254. Plastic coated work gloves and mitts. Brands, "8emac", "Flexi", "Bargain Charlies", "Redmac", "Claws", etc.
For.Reps., Glovedens Ltd., Eastbourne, Sussex, England; Grunoen's Regnklader A.B., Uddevalla, Sweden; Handelscompagnie N.V., Rotterdam, Netherlands; Tuck & Co. (Ireland) Ltd., Dublin, Ireland; Bartel & Rieger Co. Ltd., Koeln, W. Germany; ITC Izumi Ltd., Osaka, Japan.
(P.) J. McConaghie; (V.P.) F. Zita. Annual Sales (C). Co. Size (B).⑥
- ★BARRY WEHMLER CANADA LTD., 611 Conrad Place, Waterloo, Ont. N2V 1C4. Tel. 519-885-1801. Fax: 519-885-6401. Telex: 069-553B8. Branch distribution centre, Ferguson, Mo., U.S.A. "Auto-Flush System" for glass decontamination of bottle filling equipment, seals and crown pads for bottle fillers, centering bells, bushings, filler/vent tubes.
(C.F.O.) P. Barlow; (Sales) A.J. Gilmour; (Sales) J.I. Graham; (Sales) W. Flannery. Annual Sales (C). Co. Size (A).
- Barrymore Carpet Company, 190 Liberty St., Toronto, Ont. M6K 1G1. Tel. 416-537-1201. Fax: 416-537-5852. Telex: 06-22986. Branch offices, Halifax, N.S., Mississauga, Ont., Richmond, B.C. Divisions, Barrymore Atlantic, Halifax, N.S., Barrymore Carpet Company, Mississauga, Kingston Spinners Ltd., Kingston, Ont., Barrymore Pacific, Richmond, B.C. "Barrymore" tufted carpets and rugs. Parent company, Carpita Corporation.
(P.) R.P. Halton; (V.P. & G.M.) G. Wilcock; (V.P.Mfg.) J. Bajaj; (V.P.Fin.) R.M. Henthorn. Annual Sales (E). Co. Size (F).⑥
- ★Barrymore Furniture Co. Ltd., 1137 King St. W., Toronto, Ont. M6K 1E2. Tel. 416-532-2891. Fax: 416-533-6650. Household and commercial upholstered furniture.
(P.) B. Callahan; (Cont.) T. Callahan; (Buyer) A.L. Rudman. Annual Sales (D). Co. Size (C).⑤
- ★Barski Industries (1985) Ltd., 2378 Westlake Rd., Kelowna, B.C. V1Z 2V2. Tel. 604-769-6848. Fax: 604-769-6334. Filament wound fiberglass pipe and tanks, FRP wall cladding, fiberglass panels and hoods.
(P.) D. Chailier. Annual Sales (C). Co. Size (A).⑤
- ★Bartek Chemical Company Limited, P.O. Box 609, Burlington, Ont. L7R 3Y5. Tel. 416-639-0807. Fax: 416-639-1021. Telex: 061-8498. Plant, Stoney Creek, Ont. Associates, Bartek Ingredients Inc., Bartek Synthetics Inc. Malic acid, fumaric acid, maleic anhydride. Parent company, Bartek Chemical Holding Ltd.
For.Reps.: Australia, Germany, New Zealand, Norway, Spain, The Netherlands, Korea.
(P.) S.J. Den Baars; (G.M.) A. B. Douglas. Annual Sales (D). Co. Size (C).⑥
- ★Bartel Industries Inc., 31 Sun Pac Blvd., Brampton, Ont. L6S 4S8. Tel. 416-458-5455. Fax: 416-458-5484. Telex: 065-97893. Affiliate, Bartell Power Products, Batavia, NY, U.S.A. Concrete finishing machines, dust control units, surface preparation systems, etc.
For. Reps.: Belgium; W. Germany; France; Holland; Spain; U.S.A.; England; Australia; Costa Rica; Ecuador; Colombia; Singapore; Japan.
(Chmn.) A. Bartell; (P.) L.H. Bartell; (V.P.) J.W. Fraser; (V.P. & G.M.) T. Adair; (Compt.) Mrs. T. Brewer; (Pers.Mgr.) B. Flannery; (P.A.) Mrs. R. Day. Annual Sales (D). Co. Size (C).⑥
- Bartle, Bernard W., Ltd., 12 Cromer Ave., P.O. Box 273, Grand Falls, Nfld. A2A 2J7. Tel. 709-489-5618. Fax: 709-489-4376. Mild steel fabrication.
(P.) R. J. Dinn; (Off.Mgr.) Mrs. G. Hutchings. Annual Sales (C). Co. Size (A).
- ★Bartlett, E. Hollis, & Sons (1984) Ltd., R.R. 1, St. Andrews, N.B. E0G 2X0. Tel. 506-466-2786. Plant, Bartlett's Mills, N.B. Cedar fencing.
(G.M.) M.D. Bartlett; (Plant Mgr.) M. Bartlett. Annual Sales (B). Co. Size (A).
- Bartlett, N. M., Inc., 4509 Bartlett Rd., R.R. #1, Beamsville, Ont. L0R 1B1. Tel. 416-563-8261. Fax: 416-563-7882. Branch offices, Galetown, N.B., Coldbrook, N.S., Frelighsburg, Que., Arkona, St. Williams, Grimsby, King City, Port Hope, Carrying Place, Prescott, Ont., West Bank, B.C. Fruit and vegetable grading equipment, pesticides. Brand, "Bartlett".
(P.) C. Bartlett; (V.P.) D. Peters; (V.P.) S. Bartlett; (S.T.) D. Barlette. Annual Sales (D). Co. Size (B).⑥
- Barton-Earle Industries Limited, 32 Britain St., Toronto, Ont. M5A 1R6. Tel. 416-368-7093. Telex: 065-24357. "Multi-Start" vehicle starters and generator boosters, "Burgess" parts cleaner. Parent company, Scholl & Associates Ltd., Toronto, Ont.
(P. & G.M.) J.P. Earle. Co. Size (A).
- Barton Feeders Co. Ltd., 1010 4th St. E., Box 224, Owen Sound, Ont. N4K 5P3. Tel. 519-376-9961. Telex: 06-881518. Horse meat for human consumption.
For. Rep., Equinox SA, Antwerp, Belgium.
(V.P.) B. Litt. Annual Sales (C). Co. Size (A).
- Barton Metal Work Ltd., 1 Ivandi Court, Box 9970, Stoney Creek, Ont. L8G 3Y4. Tel. 416-643-4161. Fax: 416-643-6899. Plant, 395 Jones Rd., Stoney Creek, Ont. Steel fabrication, heavy grinding, machinery manufacturing and repair, machinists.
(P.) A. DiCristofaro; (V.P.) T. Campli; (Mgr.) J. Kneisel. Annual Sales (D). Co. Size (D).⑥
- BartonAir Fabrications Inc., 733 Barton St. E., Box 51, Stoney Creek, Ont. L8G 3X5. Tel. 416-643-6888. Fax: 416-643-6877. Metal fabrications, special welding, rolling, shearing and forming.
(P.) Ms. Y. DiCristofaro; (P.A.) D. Almonte; (Prod'n) C. Sant. II; (Fin.) M. Young. Annual Sales (C). Co. Size (B).
- Bartronics (1972) Ltd., 11609 - 145th St., Edmonton, Alta. T5M 1V9. Tel. 403-455-6032. Fax: 403-452-4530. Electronic systems and radio interface equipment.
(P.) R. J. Barnes; (S.T.) Mrs. G. P. Barnes. Annual Sales (A). Co. Size (A).⑤
- Barzotti Woodworking Ltd., 2 Watson St., Guelph, Ont. N1H 6H8. Tel. 519-821-3670. Fax: 519-821-3613. Kitchen cupboards and vanities.
(P.) V. Barzotti. Annual Sales (D). Co. Size (D).⑥
- Bas Giltex Inc., Les, See Giltex Hosiery Inc.
- Basco Industries, 250 Buchner Rd., Welland, Ont. L3B 5N4. Tel. 416-788-2512. Fax: 416-788-3963. Windows and doors for R.V. industry.
(Chief) A. Skrubbeltrang. Annual Sales (C). Co. Size (A).⑤
- Basco Steel Products Limited, P.O. Box 3000, Valley East Industrial Park, Val Caron, Ont. POM 3A0. Tel. 705-897-4935. Fax: 705-897-6770. Associate, Abraflex Limited. Custom steel fabricating and machining, flotation machinery, pipe fittings, underground mine cars and rail cars, long life slurry valves for mine back fill, "Safeshot" loading poles for anfo explosives, bulk loading cars for railway.
(P.) G.W. Stanley; (Partner) M. Buettel. Annual Sales (C). Co. Size (B).⑤
- Bashir, A., Logging Co., 6 Anne Walk, Suite #6, Box 777, Elliot Lake, Ont. P5A 2R6. Tel. 705-848-9120. Fax: 705-848-1673. Associates, A. Bashir & Associates Ltd., Northland Timber Co. Logs in round form, pulp wood.
(P.) A. Bashir; (Strip Boss) B. Gilbert. Annual Sales (C). Co. Size (B).⑤
- ★Basic Foods Ltd., 7B25 Venture St., Burnaby, B.C. V5A 1V1. Tel. 604-420-2243. Fax: 604-420-8753. "Crissy" rice cakes, "Cheats" chocolate flavoured rice cakes, "Meadowlane" and "Millstone" puffed wheat and rice cereals.
For.Reps., J.H.R. Sales & Associates, Dedham, MA.
(P. & G.M.) K. Aleong; (G.M.) Ms. M. Stepanek; (V.P.) Ms. G. Aleong; (Ops.Mgr.) C. Fantinato; (Plant Mgr.) R. Leviton. Annual Sales (D). Co. Size (C).⑥
- ★Basic Hydraulics, 490 West Side Rd., Welland, Ont. L3B 5X7. Tel. 416-735-0510. Fax: 416-735-5646. Telex: 061-5252. Branch offices, Maritime Div., Dartmouth, N.S., Western Div., Edmonton, Alta., B.C. Div., Vancouver, B.C., Calgary Div., Calgary, Alta., Basic Burlington, Burlington, Ont., Basic Montreal, Montreal, Que., Basic Saskatoon, Saskatoon, Sask. Subsidiary, Hymatic Controls Limited, Burlington, Ont. Hydraulic power packs, valves and components. Brand, "Rexroth", "Uppup" telescoping work/lift platform, "Bucketwheel" dewatering system.
(P. & G.M.) E.J. de Waard; (V.P.) B. de Waard; (P.A.) J. Edwards. Annual Sales (E). Co. Size (D).⑥
- Basic Structure, 490 West Side Rd., Welland, Ont. L3B 5X7. Tel. 416-735-0510. Fax: 416-735-5646. Telex: 061-5252. Machinists, steel fabricators, custom equipment manufacturers and dewatering bucket wheel.
(P. & G.M.) E.J. de Waard; (V.P.) B. de Waard. Annual Sales (C). Co. Size (A).⑥
- ★Bastien Inc., 302 Des Erables, P.O. Box 247, St. Emile, Que. G0A 3N0. Tel. 418-842-3601. Associate, Blondo Footwear Inc., St-Emile, Que. Leather boots. Brands, "Siberian Husky", "Bastien".
For.Reps. available upon request.
(P.) R. Thivierge; (Cont.) R. Bedard; (V.P.Fin.) J.G. Gaudreault, CA. Annual Sales (D). Co. Size (E).⑥
- Bastos du Canada Limitée, 371 St-Marc, Louiseville, Que. J5V 2G2. Tel. 819-228-4054. Fax: 819-228-2437. Plant, Louiseville, Que. Cigarettes and cigarette tobacco. Brands, "Gitanes", "Gauloises", "Gitane Fine Cut", "La Quebecoise", "Generic" cigarettes.
(G.M.) G. Cantin. Annual Sales (D). Co. Size (B).⑥
- Bata Engineering Shoe Machinery Group, P.O. Box 40, Batavia, Ont. K0K 1E0. Tel. 613-398-6150. Fax: 613-398-6895. Telex: 06-62202. Plastic injection and slush moulding machines.
(G.M.) W. Pavlica. Annual Sales (C). Co. Size (A).⑥
- ★Bata Footwear, Division of Bata Industries Limited, Batavia, Ont. K0K 1E0. Tel. 613-398-6111. Toll Free: (416, 418, 506, 514, 519, 613, 705, 709, 807, 819, 902) 800-267-7502, (204, 306, 403, 604) 800-267-2146. Fax: 613-398-6387. Telex: 06-62202. Branch offices, Montreal, Que., Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Brands, "North Star", "Weather Guard", "Power", "Marie Clair", "Comfort Casuals". Parent company, Bata Industries Limited, Don Mills, Ont.
(V.P. & G.M.) J.P. Richer; (Purch.Mgr.) D. Phillips; (Admin.Mgr.) S. Sharda; (Weather Guard Mgr.) F. White; (Pers.Mgr.) G. Debrun; (Leather Prod.Mgr.) V. Samek; (Warehousing Mgr.) C. Carter; (Shoe Machinery Mgr.) W. Pavlica. Annual Sales (E). Co. Size (F).⑥
- Bateaux Doral Ltée., Les, 320 - 12th St., Grand'Mère, Que. G9T 5L4. Tel. 819-533-5735. Fax: 819-533-3344. Plant, 55 - 12th St., Grand'Mère, Que. Fibreglass yachts.
(P.) P. Hanna; (Cont.) G. Bourbon; (V.P.Sales & Mktg.) B. Arthurs; (V.P.R&D) R. Hanna; (V.P.Ops.) A. Hamel; (V.P.Human Res.) J. Marc Hudon. Annual Sales (E). Co. Size (E).
- ★Bateaux St. Maurice, 2013 Garnier St., R R#2, Shawinigan, Que. G9N 6T6. Tel. 819-537-0037. Fax: 819-536-5862. Boats, canoes, fibreglass crafts. Brands, "Tamarac", "St. Maurice". Parent company, Distribution Sunliner (1985) Inc.
(G.M.) M. Paris; (Sales Rep.) D. Gauthier; (Off.Mgr.) Mrs. L. Normandin. Annual Sales (C). Co. Size (B).⑤
- Bateaux de Mer Ltée., Les, P.O. Box 249, Cocagne, N.B. E0A 1K0. Tel. 506-576-6688. Fax: 506-576-9714. Fibreglass yachts, patrol and fishing boats, tanks, mold manufacturing.
(G.M.) A. Bourgeois. Annual Sales (C). Co. Size (A).⑤
- ★Bateman, Charles, and Company, 32 Waterbridge Lane, Markham, Ont. L3R 8W8. Tel. 416-470-6931. Fax: 416-661-8800. Plant foods and garden fertilizers. Brands, "Bounty", "Trusty", "Sturdy", "Plant Dinner". Parent company, Feltham Associates Limited.
(V.P. & G.M.) F.R. Feltham. Annual Sales (A). Co. Size (A).⑥
- Bath & Sons, Glass Limited, 1645 Main St. E., Hamilton, Ont. L8H 1C7. Tel. 416-545-4760. Fax: 416-545-8377. Glass table tops, mirrors, lead lights, etc. Brand, "Blue Shield".
(P.) M.J. Bath. Annual Sales (B). Co. Size (A).⑤

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

Bathurst Tool Ltd., 31 Bathurst St., Toronto, Ont. M5V 2P1. Tel. 416-362-2451. Fax: 416-362-9314. Associate, Lakeshore Tool Works Ltd., Toronto, Ont. Dies, gauges, jigs and fixtures, special cutters and form tools, special machinery.

(P.) P. Gunther; (G.M.) J. Hill; (Compt. & Off. Mgr.) Mrs. M. Brownlee. Annual Sales (C). Co. Size (B).⑤

Batiments Fafard Inc., Les, Rte Trans-Canada, Sortie 157, St-Eugene, Que. JOC 1J0. Tel. 819-396-2B25. Fax: B19-396-323B. Telex: 058-3B516. Steel structures.

(P.) J. Fafard. Annual Sales (D). Co. Size (C).⑥

★Batsco Uniforms Limited, 34 Vansco Rd., Etobicoke, Ont. M8Z 5J4. Tel. 416-252-6371. Fax: 416-252-0261. Associates, Act One Uniforms, Clearbrook, B.C., Sportscan Summit, Edmonton, Alta. Industrial, hotel, warehouse, restaurant, etc. uniforms. Brands, "Owl Sportswear".

(P.) V. Scott; (S.T.) Ms. K. Scott; (S.M.) D. Smart. Annual Sales (C). Co. Size (D).⑤

Battery Electric Mfg. & Service Ltd., 12029-149 St., Edmonton, Alta. T5L 2J2. Tel. 403-455-2302. Fax: 403-452-3358. Battery terminals, industrial and storage batteries. Brands, "Batric", "Battery Electric".

(P. & G.M.) R.L. Brown. Annual Sales (B). Co. Size (A).⑥

Battlefords Bag Manufacturing Inc., 702 - 102nd St., North Battleford, Sask. S9A 2Y4. Tel. 306-445-6131. Fax: 306-445-06B6. "B.B.M." polypropylene, jute and cotton bags, canvas and poly tarpaulins, seed drill covers, gym, garment and equipment bags. Parent company, BFords Shetters Workshop.

(G.M. & P.A.) Ms. H. Coupal; (Mgr.) B. Reader. Annual Sales (B). Co. Size (A).⑥

★Batronics Inc., 8301 Keele St., Maple, Ont. L0J 1E0. Tel. 416-669-9326. Fax: 416-669-6984. Telex: 069-64651. Branch office, Calgary, Alta. Plants, Drummondville, Que., Maple, Ont. Automotive, construction, farm, logging, marine, snowmobile and materials handling storage batteries. Brands, "Prestolite", "Exide", "Willard", "Hart".

(P. & C.E.O.) P. H. Noznesky; (V.P.Sales & Mktg.) T. Wayne Hunt; (C.F.O.) R. G. Lang; (V.P.Mfg.) N. Roscoe; (Mat'l's Mgr.) B. Seath; (Plant Mgr. Drummondville) H.P. Lacharite; (Distr. Mgr. Calgary) D. Courtney. Annual Sales (E). Co. Size (E).

Batts, John Thomas, Enterprises (Canada) Ltd., [Les Enterprises John Thomas Batts (Canada) Ltée.], 7020 Allard St., LaSalle, Que. H8N 1YB. Tel. 514-363-0210. Toll Free: 800-361-7368. Fax: 514-363-9494. Telex: 055-664B4. Branch offices, Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Plant, Hawkesbury, Ont. Associate, Canadian Buttons Limited, LaSalle, Que. Plastic hangers.

For.Rep., John Thomas Batts Inc., Zeeland, MI, U.S.A. (P.) F. Laxer; (V.P.) A. Taveroff; (S.T.) J. Zalter. Annual Sales (D). Co. Size (D).⑥

★Bauer Industries Limited, 1B7 King St. S., P.O. Box 430, Waterloo, Ont. N2J 4A9. Tel. 519-57B-5550. Fax: 519-57B-1390. Branch plant, Dutton St., Waterloo, Ont. Automotive insulators, resin bonded padding, etc. Brands, "Bauers", "Bauerite".

(Chmn.) R.A.J. Bauer; (P. & C.E.O.) R. E. Bauer Jr.; (Dir. Fin.) L.H. Patterson; (Sales) E.J. Bauer; (V.P.Purch. Mgr.) Ms. L. Bauer. Annual Sales (D). Co. Size (E).⑥

★Bauhaus Designs Canada Limited, 40 Denison Rd.E., Weston, Ont. M9N 3T7. Tel. 416-244-2592. Fax: 416-244-7642. Telex: 06-969626. Branch offices, Montreal, Que., Dallas, TX, U.S.A. Plant, Toronto, Ont. Residential furniture.

(P.) Mrs. S. Silver; (S.T.) M. Silver; (V.P.Mktg.) J. Culp; (V.P.Mfg.) S. Alter; (Cont.) D. Maze. Annual Sales (E). Co. Size (F).⑤

★Baum, S., Tooling Cie. Ltée., 2195 Ekers Ave., Montreal, Que. H3S 1C6. Tel. 514-733-46B1. Fax: 514-738-7197. Associate, American S. Baum Corp., Champlain, NY, U.S.A. Metal and plastic electric and electronic component hardware.

(P. & G.M.) K. A. Plath; (V.P. & S.T.) Ms. C. G. Jansen. Annual Sales (C). Co. Size (B).

†Baumeier Engineered Products Inc., P.O. Box 959, Waterloo, Ont. N2J 4C3. Tel. 416-335-4369. Fax: 416-332-3776. Deburring machines and belt sanders.

(P. & T.) O. Baumgaertner; (V.P. & S.) R. Luegger. Annual Sales (A). Co. Size (A).⑥

Bavarian Specialties (Canada) Ltd., P.O. Box 20006, Moncton, N.B. E1C 9M1. Tel. 506-B5B-0660. Fax: 506-B5B-81B7. Brewery beer.

(P.) Hans Westner, Ph.D.; (S.T.) Hermann Westner. Annual Sales (B). Co. Size (A).⑥

★Baxter Corporation, 6695 Airport Rd., Mississauga, Ont. L4V 1E5. Tel. 416-673-2255. Fax: 416-673-1260. Telex: 06-96B720. Branch offices, St. John's, Nfld., Moncton, N.B., Dartmouth, N.S., Mississauga, Ont., Pointe Claire, Que., Winnipeg, Man., Regina, Sask., Edmonton, Calgary, Alta. Plants, Sherbrooke, Que., Alliston, Ont. Sterile solutions for intravenous, intraperitoneal and irrigation use, blood collection, storage and kidney dialysis devices, disposable medical/surgical supplies, instruments and related equipment for hospital and laboratory uses. Parent company, Baxter International, Deerfield, IL, U.S.A.

For.Reps., U.S.A., Australia, Belgium, S.America, England, Hong Kong, Korea, Netherlands, Taiwan, Mexico, Puerto Rico, W.Germany, Sweden, Ireland, Italy, France, Spain, Japan, Venezuela, Switzerland, Israel, Holland, Norway, Panama, Singapore, New Zealand, Austria, Brazil, China, Colombia, Denmark, Finland.

(P.) P. Leduc; (V.P.Fin.) W. Forster; (V.P.Ops.) R.D. Grzenia; (V.P.Gov't Aff.) D. Doherty; (V.P.Medical Aff.) G. deVeber, Ph.D. Annual Sales (F). Co. Size (G).⑤

Baxter Foods Limited, 91 Millidge Ave., Saint John, N.B. E2K 2M3. Tel. 506-632-6600. Fax: 506-64B-960B. Branches, Amherst, N.S., Woodstock, Bathurst, Fredericton, St. John, Campbellton, Edmundston, Dieppe, N.B., Charlottetown, P.E.I. Plants, Dartmouth, N.S., Sussex, Saint John, N.B. Ice cream, milk, cream, margarine, butter, juices, mineral water, etc. Brands, "Sussex", "Fiesta", "Baxter", "International Edition", "Misty Mountain".

(P.) M. R. Baxter; (Sr.V.P.Asst.G.M.) J. S. Russell; (V.P.Fin. & Admin.) R. G. McFadden; (V.P.Ops.) A. W. Cook; (V.P.Sales & Distr.) C. Hoozeveen. Annual Sales (F). Co. Size (F).⑥

★Baxter Verticut Inc., 25 Kenhar Dr., Weston, Ont. M9L 1M9. Tel. 416-741-7100. Fax: 416-741-7114. Telex: 06-986391. Subsidiary, Roubax Manufacturing. Bandsaw machines, Roubax keyseaters, specialty machines.

(Mgr.) J. Baxter; (Mgr.) M. Baxter. Annual Sales (B). Co. Size (A).⑥

Bay Beverages Ltd., 615 Beaver Hall Place, Box 730, Thunder Bay, Ont. P7C 4W6. Tel. 807-577-6406. Toll Free: 800-465-5023. Fax: 807-475-9289. Branch operations, Fort Frances, Geraldton, Dryden, Kenora, Ont. Authorized bottlers of "Coca-Cola" products and "Schweppes", "Canada Dry" and "A&W".

(P.) G. Olson; (Ops.Mgr.) J. Adduono; (Cont.) Ms. C. Storey. Annual Sales (D). Co. Size (B).⑥

Bay Bronze Industries Ltd., 2200 Logan Ave., Winnipeg, Man. R2R 0J2. Tel. 204-633-5650. Fax: 204-633-6119. Branch office, Guelph, Ont. Aluminum and bronze castings, fuel dispensing accessories. Brands, "Bayco", "Baywall", "Bayloy", etc. Parent company, Derlan Manufacturing Inc.

For.Reps., Apache Hose & Belting Inc., Cedar Rapids, IA, U.S.A., Liquip Sales Pty. Ltd., Sydney, Australia.

(P. & G.M.) A. Colonello; (Compt.) A. Sereduik; (S.M.) G. Evenden; (Ont.Sales Rep.) T. Hattle; (Prod.Eng.) M. Balske; (Casting Mgr.) G. Mathwig. Annual Sales (D). Co. Size (D).⑤

Bay City Steel Company Limited, 3335 North Service Rd., Burlington, Ont. L7P 4C5. Tel. 416-335-B153. Toll Free: (416) 800-263-6207, (519) 800-263-6309. Fax: 416-332-1032. Flame cutting, stress relieving, blanchard grinding steel plate, standard and special die-sets for the tooling industry.

(P.) R. Ogilvie; (S.T.) Mrs. M. Ogilvie; (Compt.) F. Carroll; (Plant Foreman) F. Guimond. Annual Sales (C). Co. Size (B).⑤

Bay Concrete Products Limited, 1BB5 Barton St. E., Hamilton, Ont. L8H 2Y7. Tel. 416-549-4159. Fax: 416-549-9490. Sewer, elliptical and pressure pipe.

(G.M.) Ms. J. Sowden. Co. Size (B).

★Bay Mills Limited, 277 Lakeshore Rd. E., Suite 400, Oakville, Ont. L6J 6J3. Tel. 416-842-B80B. Fax: 416-842-5966. Telex: 061-5307. Associate, Cerbay Company, Wichita Falls, Tex., U.S.A. For products, see listings of operating divisions below. Parent company, Certainteed Corporation.

For.Reps., Fowkes Bros. (PTY) Ltd., Cape Town, Universal Supply Services (Pty) Ltd., Johannesburg, S. Africa; Sven Bers International, F.A.W. Jacob AB, Stockholm, Sweden; J. Tsai, Taiwan; Colas Nairobi, Kenya; Bang and Co., Helsinki, Finland; Fiberplast Ltd., Haifa, Israel; Karl Gramm Ohg, Fellbach, M. Doves, Greece; Tomlin Industries Pty. Ltd., Melbourne, Burford Reinforced Plastics, Gold Coast, Sarlon, Sydney, Australia; Queen City, Essar,

Christchurch, New Zealand; London & Lancashire, England; Weber International, Appingedam, Holland.

(Chmn.) M.L. Besson; (P.) C.C. Rue; (V.P.Fin.) D.E. Minchin. Annual Sales (F). Co. Size (F).⑥

★Bay Mills Limited, BayForm Division, 500 Barmac Dr., Weston, Ont. M9L 2X8. Tel. 416-746-0662. Fax: 416-746-0666. Distribution centre, Vancouver, B.C. Plants, Weston, Ont. Associates, Les Produits Duvernay, Montreal, Les Produits Duvernay Lelan, St-Apollinaire, Que., Bay Mills, Calgary, Alta. Window and door screens, linings and components for customer assembly of screens, spacer bars, roll formed window cladding, reinforcing channel for vinyl windows. Parent company, Bay Mills Ltd., Oakville, Ont.

(G.M.) J. Donaldson; (Nat.Sales & Mktg.Mgr.) R. Poirier; (East'n S.M.) J. Park; (G.M.West'n) A. Shill; (G.M.Que.) G. Guillemet. Annual Sales (E). Co. Size (D).⑤

★Bay Mills Limited, Bayex Division, 39 Seapark Dr., St. Catharines, Ont. L2R 6Y3. Tel. 416-688-3160. Fax: 416-688-4014. Telex: 06-15307. Plants, Midland, Barrie, Ont. Specialty industrial woven and nonwoven fabric, woven glass for reinforced plastics, woven and nonwoven polyester for vinyl coating and paper reinforcement, industrial roofing and drywall scrims. Parent company, Bay Mills Ltd., Oakville, Ont.

For.Reps.: Universal Supply Services (Pty) Ltd., Johannesburg, S.Africa; Bang and Co., Helsinki, Finland; Sven Berg International AB, Sweden; Weber International, Benelux Countries; Lander Agencies, Auckland, New Zealand.

(V.P. & G.M.) I. G. Cooper; (P.A.) Miss W. Fedryna; (Ops.Mgr.) C. Hannah; (Cont.) Mrs. V. Roseborough; (G.S.M.) D. M. Walters. Annual Sales (D). Co. Size (C).⑤

★Bay Mills Limited, Brampton Division, 6 Holtby Ave., Brampton, Ont. L6X 2M1. Tel. 416-456-3394. Fax: 416-456-1452. Telex: 06-97641. Branch offices, Montreal, Quebec City, Que., Vancouver, B.C., Kansas City, KS. Aluminum and fiberglass screening, aluminum wire, electric fence wire.

For.Reps., Contact Bay Mills head office for local representatives.

(G.M.) J.K. Donaldson; (Sales & Mktg.Mgr.) R. Lewington; (Plant Mgr.) R. Clarke; (Cont.) C. Samuel. Annual Sales (D). Co. Size (D).⑥

★Bay Mills Limited, Duvernay Products Ltd., [Les Produits Duvernay Ltée.], 4711 boul. Couture, St-Leonard, Que. H1R 3H7. Tel. 514-324-2400. Toll Free: 800-361-3854. Fixed and venting door lights, window and patio screens, screen components for wood windows, aluminum and fiberglass screen cloth for windows and doors.

(P.) G. Marcil; (Sales Rep.) J.L. Marcil. Annual Sales (D). Co. Size (B).⑥

Bay Tool & Die Co. Ltd., 139 Basaltic Rd., Concord, Ont. L4K 1G4. Tel. 416-661-8611. Metal stampings.

(P.) F. Jurovic, Sr.; (G.M.) V. Fink; (P.A.) F. Jurovic, Jr.; (S.M.) S. Oletic. Annual Sales (C). Co. Size (A).⑥

★Bay Wood Processing Limited, P.O. Box 3170, Thunder Bay, Ont. P7B 5G6. Tel. 807-343-6455. Fax: 807-345-3392. Telex: 073-4575. Plant, Lakeshore Dr., Thunder Bay, Ont. Associate, Great West Timber Limited. Treated softwood lumber and timbers. Parent company, Dynast Forest Products Limited.

(P.) M. Atkinson; (G.M.) S. Morrill; (S.M.) J. Boniferno; (P.A.) G. Kunzelman; (Cont.) D. Leroux; (Prod'n Mgr.) R. Yoller. Annual Sales (C). Co. Size (B).⑥

Baycar Steel Fabricating Limited, 2032 Old Burwash Rd., Sudbury, Ont. P3E 4Z4. Tel. 705-522-0B10. Fax: 705-522-8019. Mining machinery, coal and ore skips, industrial dump mine cars, chain feeders, steel bins, etc.

(P.) J.C. MacIsaac; (V.P.) P.H. MacIsaac; (Compt.) N.M. Farkouh; (P.A.) N. Guevette; (Plant Supt.) B. Long. Co. Size (C).

Baycoat, 244 Lanark St., P.O. Box 624, Hamilton, Ont. L8N 3K7. Tel. 416-561-0965. Fax: 416-560-0189. Pre-coated steel in coil form for industrial and residential, exterior and interior use. Parent companies: Stelco Inc. and Dofasco Inc.

(P.) G. Binnie; (V.P. & G.M.) J.T. Paines; (S.) Mrs. J.M. Moore. Annual Sales (E). Co. Size (E).

BAYER (CANADA) INC., 7600 Trans-Canada Hwy., Pointe Claire, Que. H9R 1C8. Tel. 514-697-5550. Fax: 416-697-5334. Telex: 05B21-635. Branch offices, Etobicoke, Ont., Vancouver, B.C. Auxiliaries for paper, dyeing, textile printing and leather tanning industries. Brands, "Baysynthol", "Levapon", "Acraconc", "Baymol", etc. Parent company, Bayer AG, Leverkusen-Bayerwerk, W. Germany.

- (P.) A. Frirdich; (V.P.Fin.) K. Sparr; (G.M.Admin.) R. Loewer, Ph.D.; (T.) R. Champagne; (G.M.Chem.Div.) H. Kenfenheuer; (G.M.Dyes Div.) R. Wettlaufer; (G.M.Polyurethane & Coatings Div.) U. Neuman; (Mgr.West'n Cda) K. Ishii. Annual Sales (F). Co. Size (D).Ⓢ
- Bayliss Sign Limited, 2519 Rock Bay Ave., Victoria, B.C. VBT 4R5. Tel. 604-3B5-676B. Fax: 604-3B5-3514.
(P. & G.M.) D.W. Bayliss; (Plant Mgr.) E.A. Ward. Annual Sales (C). Co. Size (A).Ⓢ
- ★Baymag, #B00, 10655 Southport Rd. S.W., Calgary, Alta. T2W 4Y1. Tel. 403-271-9400. Fax: 403-271-0010. Telex: 03-827731. Plant, Exshaw, Alta. Associate, Refractivechnik GmbH, Gottingen, W. Germany. "Baymag" magnesium oxide, magnesium hydroxide and fused magnesium oxide.
(P.) H. Schultes, Ph.D.; (V.P.Fin.) A. Gazso; (Sales Dir.) R. Moore; (Tech.Dir.) M. Qaisar; (Purch.Mgr.) H. Armitage; (Plant Mgr.) D. Dalley. Annual Sales (E). Co. Size (D).
- Bayside Dyeing & Finishing Co. Ltd., 52 Film St., Trenton, Ont. KBV 5JB. Tel. 613-392-1217. Fax: 613-392-0602. Associates, Parker Brothers Textile Mills Ltd., Trenton Textile Mills Ltd. Textiles.
(P.) R. Parker. Annual Sales (C). Co. Size (C).Ⓢ
- ★Bayside Sawmills Ltd., P.O. Box 128, Port Mellon, B.C. VON 2S0. Tel. 604-BB4-5355. Fax: 604-BB4-5339. Chips and hog fuel by-products, planed lumber.
(P.) S. Tsuruda; (V.P.) D. Tsuruda. Annual Sales (D). Co. Size (C).Ⓢ
- Bayson Heat Treating Inc., 120 Falcon St., Unit #3, London, Ont. N5W 4Z1. Tel. 519-453-7240. Custom heat treating of metals.
(P.) J. Bates. Co. Size (A).
- Bayton Brand Division, Bridgestone/Firestone Canada Inc., 5770 Hurontario St., Suite 400, Mississauga, Ont. L5R 3G5. Tel. 416-B90-1990. Fax: 416-B90-1991. Plant, Joliette, Que. Automobile and light truck tires. Parent company, Bridgestone/Firestone Canada Inc., Mississauga, Ont.
Foreign representatives throughout the world.
(P.) B. H. McNichol; (Div.Mgr.) M. Kustra. Annual Sales (D). Co. Size (A).Ⓢ
- Bayview Memorial Company, 102B Botanical Dr., Burlington, Ont. L7T 1V1. Tel. 416-527-4601. Cemetery memorials.
(P.) G. Strain; (Mgr.) J. Sheppard. Co. Size (A).
- Bayweb A Division of Georgian Industries Inc., 55 William St., P.O. Box 280, Elmvalle, Ont. L0L 1P0. Tel. 705-322-1B22. Fax: 705-322-1927. Printed magazines, inserts, flyers, catalogues, folders, etc.
(P.) S. McKenzie; (C.E.O.) A. Glassman; (V.P.) S. Glassman. Annual Sales (D). Co. Size (D).Ⓢ
- Bazay Enterprises Ltd., R.R. #2, Kerwood, Ont. NOM 2B0. Tel. 519-247-3314. Fax: 519-247-36BB. Service station canopy and structural steel fabrication.
(P.) L. Bazay; (Fin.Mgr.) Ms. C. Bazay. Annual Sales (C). Co. Size (B).Ⓢ
- †Beach Grove Foods Inc., R.R. #1, Box 5B, Stoney Point, Ont. NOR 1N0. Tel. 519-798-3023. Whole pack and crushed tomatoes.
(P.) W. Fittler. Annual Sales (C). Co. Size (C).Ⓢ
- ★Beachville Limited, P.O. Box 190, Ingersoll, Ont. N5C 3K5. Tel. 519-423-62B3. Fax: 519-423-6545. Telex: 064-74124. Plant, Beachville, Ont. Subsidiary, Guelph Dolime Limited. "Calind" and "Calgro" pulverized limestone, hydrated lime, "Ivory White" hydrated dolime, dolime, high calcium sized lime. Parent company, Dofasco Inc., Hamilton, Ont.
(P.) J. H. McAllister; (G.M.) R. Houston; (Buyer) D. Foster; (Corp.Acct.) M. Heise; (S.M.) W. Dalley; (S.M.) R. Knebel; (Supv'r Lab.) R. Jackson. Annual Sales (E). Co. Size (E).Ⓢ
- Beacon Herald of Stratford, Limited, The, 10B Ontario St., Stratford, Ont. N5A 6T6. Tel. 519-271-2220. Fax: 519-271-1026. Fine Printing Division, 16 Packham Rd., Stratford, Ont. Publishers of "The Beacon Herald", sheet-fed and web offset commercial printing.
(Co-Publisher & Editor) S. H. Dingman; (Co-Publisher & G.M.) C. W. Dingman; (P.A.) B. A. Smith; (Fine Printing Div.Mgr.) D. G. Sherwood; (Plant Mgr.) L. F. Bolton. Annual Sales (D). Co. Size (D).
- Beacon Ribbon Mills Ltd., 1751 rue Richardson, Montreal, Que. H3K 1G6. Tel. 514-937-7900. Subsidiary, Aranac Ribbon Mills Inc., Plattsburgh, N.Y., U.S.A. Cotton tapes, ribbons, bindings, braided and woven elastic, etc. Brand, "Nylobone".
(P. & G.M.) D.J. Henderson. Co. Size (B).
- Beairsto, W.J., Co. Ltd., 700 McLeod Ave., Box 1509, Fredericton, N.B. E3B 5G2. Tel. 506-45B-B601. Fax: 506-458-1B28. Sheet metal ductwork for ventilation systems and custom sheet metal work.
(P. & G.M.) F. Beairsto. Annual Sales (D). Co. Size (C).
- Bears paw Custom Steel Fabricating Ltd., #B, 5654-55th St. S.E., Box #6, R.R.#5, Calgary, Alta. T2P 2G6. Tel. 403-279-4940. Fax: 403-236-2296. Natural gas compressors, water injection pumps, oil and gas production equipment.
(P.) L. Schubert; (Prod'n Mgr.) G. MacLachlan; (P.A.) Mrs. T. Leiding. Annual Sales (C). Co. Size (A).Ⓢ
- ★Beatrice Foods Inc., 295 The West Mall, Suite 600, Etobicoke, Ont. M9C 4Z4. Tel. 416-626-5500. Fax: 416-626-8436. "Beatrice Fruit Bottom Yogurt", "LaCreme du Yogurt", "Olde Fashioned Recipe Ice Cream", ice cream novelties, sherberts, "Colonial" cookies, wafers, chocolate milk, juices, cottage and cream cheese, sour cream, chip dips, butter, dry milk powder, etc. Brands, "Beatrice", "Crescent", "Blue Boy".
(Chmn. & C.E.O.) D. McCarthy; (V.Chmn.) A.M. Korman; (P.Dairy Div.) G. Smith; (P.Bakery Div.) W. Phillip Taylor; (P.Food Prod Div.) B. Lear; (V.P., C.F.O. & Admin. Off'r) R. G. Jones; (V.P.Corp.Purch.) J. Fisher; (V.P.Tech.Serv.) D. Snyder; (Dir.Dairy Mktg.) B. Frazer. Annual Sales (H). Co. Size (G).Ⓢ
- Beatrice Foods Inc., Avondale Dairy Division, 461 Stewart Rd., R.R. #5, Niagara-On-The Lake, Ont. L0S 1J0. Tel. 416-641-8151. Dairy products, fruit juices, non carbonated fruit drinks. Parent company, Beatrice Foods Inc., Toronto, Ont.
(G.M.) B. Rutan; (S.M.) B. Smith; (Cont.) R. McMillan; (Plant Mgr.) M. Rehner. Annual Sales (E). Co. Size (D).Ⓢ
- Beatrice Foods Inc., Brookside Dairy Division, 817 Division St., Kingston, Ont. K7K 4C2. Tel. 613-546-5534. Branch offices, Peterborough, Ottawa, Ont. Fluid milk dairy products. Parent company, Onex Corporation, Toronto, Ont.
(G.M.) G. J. Spencer. Annual Sales (E). Co. Size (D).Ⓢ
- Beatrice Foods (Ontario Limited) Lakeview Dairy Division, 1B5 Dunlop St. E., Barrie, Ont. L4M 1B2. Tel. 705-726-6500. Cream, milk and ice cream. Parent company, Beatrice Foods Limited, Kingston, Ont.
(Cont.) E. Snider, CMA; (S.M.) R. Buck; (Off.Mgr.) E. Snider. Co. Size (C).
- Beatty Machine and Tool Works Limited, 103 Crockford Blvd., Scarborough, Ont. M1R 3B7. Tel. 416-755-3341. Fax: 416-755-BB57. Metal stampings, core plugs, catalogue binders, paint trays, etc.
(P.) J. Beatty; (V.P.) T.S. Beatty. Annual Sales (C). Co. Size (A).Ⓢ
- Beauce Chaine Inc., 569 Renault Blvd., Beauceville, Que. G0M 1A0. Tel. 41B-774-3663. Traction chains for forestry, agricultural and industrial use.
(C.E.O.) N. Poulin; (G.M.) P.L. Poulin. Annual Sales (C). Co. Size (A).
- †Beauce Fibre de Verre Inc., 1036 rue Principale, Ste-Clotilde-de-Beauce, Que. G0N 1C0. Tel. 41B-427-2622. Fax: 41B-427-327B. Automobile and industrial parts, motomarine.
(C.E.O. & G.M.) F. Bernard; (Cont.) J. Routhier; (P.A. & Plant Mgr.) C. Bernard. Annual Sales (D). Co. Size (D).Ⓢ
- Beauce Rugs Inc., See Les Tapis de Beauce Inc.
- Beauceville Flooring Inc., 202 Ave. St. Louis, P.O. Box 116, Beauceville-West, Que. G0M 1A0. Tel. 41B-774-3365. Branch office and warehouse, Ville Laval, Que. Strip and mosaic parquet flooring. Brands, "Beauceville", "Parquet".
(S.T.) H. Poulin; (P.A. & Mgr.) C.A. Bernard; (Foreman) J. Francois Lambert. Annual Sales (D). Co. Size (C).Ⓢ
- Beaucraft Greeting Cards Ltd., 265 Bering Ave., Toronto, Ont. M8Z 3A5. Tel. 416-231-7117. Fax: 416-231-9525. Plant, #30 Six Point Road, Toronto, Ont. "Beaucraft", greeting cards, gift wrap paper, gift bags, stationery.
(P. & G.M.) D. Bichard; (S.T.) E. Bourke. Annual Sales (C). Co. Size (C).Ⓢ
- ★Beaudry Maple Products Inc., [Les Produits d'Erable Beaudry Inc.], 1500 Pacific, P.O. Box B64, Sherbrooke, Que. J1H 5L1. Tel. 819-569-5161. Fax: 819-569-5168. Telex: 05-836-1B2. Associate, Borden Co., Columbus, OH, U.S.A. Maple sugar and syrup. Brands, "Cary's", "Macdonald's", "Bromont".
(G.M. & P.A.) J.C. Beaudry; (S.M.) G. Willett; (Plant Mgr.) R. Rousseau. Annual Sales (D). Co. Size (A).Ⓢ
- †Beaulieu, A.A., Ltée., R.R. #2, P.O. Box 547, Edmundston, N.B. E3V 3L2. Tel. 506-735-4771. Fax: 506-735-7550. Telex: 014-45544. Associate, Boleo Doors, Moncton, N.B. "Boleo" architectural and residential doors, casement, slider, vertical and awning windows.
For Rep., A.C.A Products, Medford, MA, U.S.A.
(P.) Adjutor Beaulieu; (G.M.) André Beaulieu; (Asst. Mgr.) F. Beaulieu. Annual Sales (C). Co. Size (B).Ⓢ
- ★Beaulieu of Canada Inc., 114 Packham Rd., Stratford, Ont. N5A 6V6. Tel. 519-271-7228. Toll Free: 800-265-4925. Telex: 069-553B9. Associate, Beaulieu of America, Dalton, Ga., U.S.A. Machine woven area rugs of oriental and contemporary designs. Parent company, Beaulieu, Belgium.
For Reps., H. Coleman, Sydney, Australia, Mail Order (N.Z.) Ltd., Pakuranga, Auckland, N.Z.
(P.) C. Bouckaert; (G.M. & P.A.) P. Jesson. Annual Sales (C). Co. Size (B).
- ★Beautiline Systems Limited, 420 Eddystone Ave., Downsview, Ont. M3N 1H7. Tel. 416-742-5360. Fax: 416-742-0330. "Beautiline" showcases, store fixtures, "Tubex" prefabricated tubular framework systems, "Customodule" office partitions, "Datastations" computer workstations, "Kiosk" pre-engineered portable buildings. Parent company, Beautiline Systems Ltd.
For Reps., Structural Concepts Corp., Spring Lake, MI, U.S.A.; Beautiline Tubex Ltd., Rugby, England; Tubex France, Paris, France; Muse Mannequin Ltd., Tokyo, Japan; Vitex Ltd., Bogota, Colombia; Odlin International, Melbourne, Australia.
(P. & C.E.O.) B. Crews; (Exec.V.P.) J. Batterbury. Annual Sales (C). Co. Size (B).Ⓢ
- Beauty Creations Ltd., 1510B Caterpillar Rd., Mississauga, Ont. L4X 2W9. Tel. 416-B97-1710. Fax: 416-897-1469. Divisions, Beauty Industries Division of Beauty Creations Limited, Hamilton, Griffiths-Kerr Sales Div., Mississauga, Beauty Creations Div., Mississauga, Upper Canada Soap & Candle Makers, Mississauga, Ont. Cosmetics, giftware and textiles. Brands, "Upper Canada Soap and Candle Makers", "Cezzane". Parent company, Finlayson Enterprises Ltd.
(P.) I.E. Finlayson; (Sr.V.P.) H. Ligas; (V.P.) A. Piccoli; (V.P.) J.J. Marley; (V.P.) D.H. Griffiths; (V.P. & T.) J.L. Turner. Annual Sales (E). Co. Size (E).Ⓢ
- ★BEAUTY INDUSTRIES DIVISION OF BEAUTY CREATIONS LIMITED, 270 Sherman Ave. N., Hamilton, Ont. L8L 6N5. Tel. 416-549-1357. Fax: 416-549-3006. Infants' sleep and play wear, infants and adults plastic pants. Brands, "Cute'N Cuddly", "Beatrix Potter".
(P.) I.E. Finlayson; (Sr.V.P.) H. W. Ligas; (Mktg.Mgr.) Ms. J. Kydd. Annual Sales (D). Co. Size (D).Ⓢ
- ★Beaver Chair Mfg. Ltd., 12 Densley Avenue, Toronto, Ont. M6M 2R1. Tel. 416-248-5646. Fax: 416-248-5749. Steel or wooden commercial, restaurant, office, and institutional seating, banquet tables, metal table bases for commercial use.
(P.) L. Daiter; (S.T.) Mrs. R. Volpe. Annual Sales (C). Co. Size (A).Ⓢ
- Beaver Cook & Leitch, 1800 Hymus Blvd., Dorval, Que. H9P 2N6. Tel. 514-683-B001. Fax: 514-6B5-0027. Branch office, Toronto, Ont. Builders and contractors. Parent company, Beaver Construction Group Limited.
(P.) P. Lombardi; (V.P.) C. Asselin; (V.P.) J. Thompson. Annual Sales (E). Co. Size (C).
- ★Beaver Plastics Ltd., 12150 - 160 St., Edmonton, Alta. T5V 1H5. Tel. 403-453-5961. Fax: 403-453-3955. Molding of expanded polystyrene products and insulation, disposable hot drink cups, expanded polystyrene packaging.
(P. & G.M.) G. McCarthy; (Plant Mgr.) D. Schwan. Annual Sales (C). Co. Size (B).Ⓢ
- ★Beaver RX Enterprises Ltd., #3, 9531 - 192nd St., Surrey, B.C. V3T 4W2. Tel. 604-88B-2322. Toll Free: 800-663-0095. Fax: 604-88B-2B42. Light weight aircraft in one and two place seater configurations with floats, skis, wheels, etc. for commercial and recreational purposes.
(C.E.O.) M. Movassaghi; (Prod'n Mgr.) T. Moore; (R.V.Dev. Research) M. Dennis. Annual Sales (C). Co. Size (A).Ⓢ
- Beaver Wood Fibre Company Limited, The, Allanburg Rd., P.O. Box 1047, Thorold, Ont. L2V 3Z8. Tel. 416-227-6651. Paperboard, boxboard in rolls. Parent company, Georgia-Pacific Corp., Gypsum Division, Atlanta, Ga., U.S.A.
(V.P. & G.M.) A. J. Marchand; (V.P.) D. H. Watts; (P.A.) F. H. Bradley; (Board Supt.) R. Collins. Co. Size (D).

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

★**BEAVERS DENTAL DIVISION, SYBRON CANADA LTD.**, P.O. Box 900, Morrisburg, Ont. K0C 1X0. Tel. 613-543-3791. Fax: 613-543-2525. Telex: 05-811-576. Diamond dental burs. Brands, "Jet", "Midwest". Parent company, Sybron Canada Limited, Milwaukee, WI, U.S.A.

For.Reps. in Australia, Austria, Belgium, Brazil, Denmark, El Salvador, England, Finland, France, West Germany, Greece, Holland, Hong Kong, Iceland, Italy, Japan, New Zealand, Norway, Saudi Arabia, South Africa, Spain, Sweden, Switzerland, Thailand, U.S.A., Taiwan, Panama, Mexico.

(G.M.) R. L. Leroux, C.A.; (Cont.) D. McDonald; (Sales & Mktg. Mgr.) D. H. Smith; (Q.A.) Ms. M. Godkin. Annual Sales (D). Co. Size (E).Ⓢ

Beaverton Industrial Division, 116 Manville Rd., Scarborough, Ont. M1L 4J5. Tel. 416-751-4255. Fax: 416-751-4651. Recuperators, heat exchangers, fabrication and platemaking for chemical and mining industry, steel plants, etc., also custom fabrication and welding. Parent company, Antrade Ltd., Scarborough, Ont.

(P.) J. D. Manis. Annual Sales (C). Co. Size (A).Ⓢ

Beaverton Metal Works Ltd., P.O. Box 389, Hwy. 12, Beaverton, Ont. L0K 1A0. Tel. 705-426-7751. Custom fabricating.

(Prop.) G. K. Drake. Co. Size (A).

★**Bechard, G. & C. Sales & Services Ltd.**, P.O. Box 28, Hwy. 19 South, Strathfordville, Ont. N0J 1Y0. Tel. 519-866-3241. Fax: 519-866-3725. "Terra-Lift" rough terrain fork lift tractor, "Hawk" tobacco tying machine, material handling pallet baskets, components for agricultural field chemical sprayers.

(P.) G. Bechard; (S.T.) Ms. C. Bechard; (Plant Mgr.) W. Palmer; (Off. Mgr.) Ms. S. Gorvett. Annual Sales (C). Co. Size (A).Ⓢ

★**Bechtel Canada Inc.**, 10 Gateway Blvd., Don Mills, Ont. M3C 3N8. Tel. 416-467-3100. Fax: 416-467-8626. Telex: 06-986200. Branch office, Montreal, Que. Associates, Bechtel Quebec Limitée, Bantrel Group Inc. Project management, engineering, procurement and construction of pipelines, refineries, chemical plants, power plants, mining and metallurgical projects, etc.

(P.) R. J. Ionides; (S.V.P.) R. W. Harmer; (V.P. & Cont.) P. Keskinen. Annual Sales (E). Co. Size (F).Ⓢ

★**Beck Electric Manufacturing Co.**, 245 Drumlin Circle, Concord, Ont. L4K 3E4. Tel. 416-738-4110. Fax: 416-738-4340. Telex: 06-963532. Plants, Downsview, Weston, Scarborough, Concord, Ont. O.E.M. and aftermarket wiring harnesses, ignition cables, power cords. Parent company, Noma Industries Ltd., Willowdale, Ont.

(P.) S. Brenner; (Compt.) A. Deme. Annual Sales (E). Co. Size (E).Ⓢ

★**Beck, H., Machinery Ltd.**, 3085 Deziel Dr., Windsor, Ont. N8W 5A5. Tel. 519-948-5430. Fax: 519-948-3554. Design, building and rebuilding of machine tools, including CNC and tracer controlled machines.

(P.) H. Beckstette; (S.T.) Mrs. M. Beckstette. Annual Sales (C). Co. Size (A).Ⓢ

★**Beck Technology Incorporated**, 2354 Ave. C. North, Saskatoon, Sask. S7L 5X5. Tel. 306-975-1080. Fax: 306-975-3993. "Mill-Bot" and "Mill-Bot CAD" manual milling machine programmable controller retrofit attachment, "Diskercizer" floppy disk drive test systems, "RTU 2000" intelligent hand-held remote terminal unit, "Basic 52M" programmable process controller, "MAPS" photographic mapping stereoplotter automation retrofit, "Water-Larm" basement water detector, motion control systems, single and multi axis computer integrated manufacturing systems.

(P. & G.M.) T. Beck; (Mktg. Mgr.) R. Csenar. Annual Sales (A). Co. Size (A).Ⓢ

Becker Milk Company Limited, The, 671 Warden Ave., Scarborough, Ont. M1L 3Z7. Tel. 416-698-2591. Branch plants, Cornwall, St. Thomas, Ont. Milk, ice cream, orange juice, and fruit drinks.

(Chmn.) F.A. Bazos; (Vice Chmn.) G. Panos; (Vice Chmn.) R. Bazos; (P.) G.W.Y. Pottow; (Exec.V.P. & S.T.) A. Magi; (V.P.) J. Faria; (V.P.) L. Smith; (V.P.) H. Large. Annual Sales (F). Co. Size (E).

†**Beckett Elevator Limited**, 1600 Midland Ave., Scarborough, Ont. M1P 3C2. Tel. 416-752-9045. Fax: 416-752-7398. Telex: 06-963590. Elevators and dumbwaiters for high rise buildings. Brand, "Beckett".

(P. & C.F.O.) D. Eric Camack; (P.A.) V. Burden; (Compt.) J. Holman. Annual Sales (D). Co. Size (C).Ⓢ

Beckett Packaging Ltd., 1580 Sismet Rd., Mississauga, Ont. L4W 1R4. Tel. 416-624-1701. Fax: 416-624-6398. Subsidiary, Beckett Packaging Ltd., Bag Division,

Oakville, Ont. Gravure and flexo printing on paper, film and foil substrate, barrier coatings, waxing and laminating.

(P.) D. Beckett. Annual Sales (E). Co. Size (D).

Beckett Packaging Ltd., Bag Division, 610 South Service Rd., Oakville, Ont. L6K 2H4. Tel. 416-849-4855. Fax: 416-338-3398. S. O. S. style, duplex, notion, glassine and foil bags. Parent company, Beckett Packaging, Mississauga, Ont.

(P.) D.E. Beckett; (G.M.) R. Slater; (Plant Mgr.) W. Finch. Annual Sales (C). Co. Size (A).Ⓢ

★**Beckman, R., Cellulose Inc.**, 1460 Bishop St., Box 1209, Cambridge, Ont. N1R 6C9. Tel. 519-621-5170. Fax: 519-621-5250. Cellulose wadding, emergency and disposable moving blankets, meat and poultry pads.

(P.) R.C. Beckman; (G.M.) A. Beckman. Annual Sales (C). Co. Size (A).Ⓢ

★**Beckwith-Bemis**, 1145 Belanger St., Sherbrooke, Que. J1K 2B1. Tel. 819-567-5281. Fax: 819-822-0576. Telex: 05-836107. 8ox toe and counter materials, vinyl coated fabrics for shoes, boots, automotive, transport seatings, furniture, etc.

(P.) R. F. Jenne; (Prod'n Mgr. R&D) D. Martin; (Cont.) P. Fréchette; (Eng.) J. Cote; (Chemist) R. Auger. Annual Sales (C). Co. Size (8).Ⓢ

★**Beckwith Design Services Ltd.**, #6-2411 Eagle St. N., P.O. Box 992, Cambridge, Ont. N1R 5W6. Tel. 519-653-0722. Fax: 519-653-1535. Specialized equipment for the webfed printing industry - fan folders for computer labels and tags, die cutters, serial numbering equipment, etc.

(P.) G. A. Beckwith; (Off. Mgr.) Ms. S. Schuman. Annual Sales (B). Co. Size (A).Ⓢ

★**Beclawat Canada Inc.**, 345 Bell Ave., P. O. Box 884, Belleville, Ont. K8N 5B5. Tel. 613-966-5611. Fax: 613-966-0878. Branch offices, Montreal, Que., Markham, Ont. Metal sash, safety glass, windows and doors for transportation. Brand, "Beclawat".

(V.P. & G.M.) J. Zintel; (Plant Supt.) T. Iker; (Sales Rep.) Ms. B. King; (Sales Rep.) J. McKenna; (Compt.) Ms. D. Page. Annual Sales (C). Co. Size (C).Ⓢ

Becco Inc. (Fenergie), 17 Ste-Jeanne-d'Arc, Warwick, Que. J0A 1M0. Tel. 819-358-2083. Fax: 819-358-2388. Branch office, Ville d'Anjou, Que. Plants, Montreal, Warwick, 8on Conseil, Victoriaville, Que. Subsidiary, Fenergie. Wooden, PVC and aluminum windows, steel and wooden doors. Brand, "Fenergie". Parent company, Leo Beauchesne Inc.

(P.) P. Beauchesne; (S.M.) R. Ouellette; (Prod'n Mgr.) A. Morin. Annual Sales (D). Co. Size (D).Ⓢ

Becton Dickinson Canada Inc., 2464 S. Sheridan Way, Mississauga, Ont. L5J 2M8. Tel. 416-822-4820. Toll Free: (204,306,403,506,604,709,902) 800-268-5357, (416,418,514,519,613,705,807,819) 800-268-5316. Fax: 416-822-2644. Branch offices, Montreal, Que., Calgary, Alta. Associate, Deseret Medical, Cowansville, Que. "Tru-Touch" examination gloves, medical, surgical, blood collection and microbiology products. Parent company, Becton, Dickinson and Company, Franklin Lakes, NJ, U.S.A.

(P.) B. P. Lawrence; (Compt.) W. Joaquin; (Dir. Pers.) W. H. Kaiser; (Dir. Sales & Mktg. Lab Diagnostics) G. G. Tough; (V.P. Sales & Mktg. Medical Grp.) J. D. Schoeler; (Mgr. Mktg. Serv.) Ms. A. Poulin. Annual Sales (E). Co. Size (E).Ⓢ

BEDCO, DIV. OF GERODON INC., 2305 Francis Hughes Ave., Chomedey, Laval, Que. H7S 1N5. Tel. 514-384-2820. Fax: 514-384-4270. Subsidiary, Bedcolab Ltd., Laval, Que. Sheet metal work, medical examination tables, electronic console enclosures and cabinets, special laboratory and marine furniture.

(P.) G. Bedard; (G.M.) D. Bedard; (S.M.) P. Pellin; (P.A.) M. Dion; (Plant Mgr.) R. Bedard. Annual Sales (D). Co. Size (C).Ⓢ

Bedcolab Ltd., 2305 Francis Hughes Ave., Chomedey, Laval, Que. H7S 1N5. Tel. 514-384-2820. Fax: 514-384-4270. Laboratory furniture, flame resistant storage cabinet, fume hoods, etc. Parent company, Bedco Division of Gerodon Inc., Laval, Que.

(V.P. & G.M.) D. Bedard; (P.A.) L. Kraml. Annual Sales (C). Co. Size (A).Ⓢ

★**Bedessee Imports Ltd.**, 2360 Midland Ave., Unit 29, Scarborough, Ont. M1S 1P8. Tel. 416-292-2400. Fax: 416-292-2943. Telex: 062-17883. Branch office, New York, NY, U.S.A. Division, Bedessee Sporting Goods. Coconut, palm and mustard oils, East West Indian, Caribbean, South American and Spanish food specialties, noodles, chow mein, baking powder, corned beef and tomato

paste. Brands, "Guyanese Pride", "Guycan", "Chico", "Lata", etc.

(P.) L.M. Bedessee; (G.M.) R. Bedessee; (S.M.) I. Bedessee; (S.M. U.S.A.) Ms. R. Bedessee; (Prod'n Mgr.) S. Bedessee. Annual Sales (C). Co. Size (A).Ⓢ

Bee Cee Honey Co. Ltd., 7925-13th Ave., P.O. Box 297, New Westminster, B.C. V3L 4Y6. Tel. 604-521-2606. Associates: Hodgson Bee Supplies Ltd., Love's Ltd., New Westminster, B.C. Liquid and creamed honey, beekeepers supplies, etc. Brands, "BeeCee", "Arctic", "Love's".

For. Reps.: Norway, West Germany.

(Mng. Dir.) J. E. Merrett; (S.T.) A. K. LaForge. Co. Size (A).

★**Bee Maid Honey Ltd.**, 625 Roseberry St., Winnipeg, Man. R3H 0T4. Tel. 204-783-2240. Fax: 204-783-8468. Telex: 07-55220. Plants, Winnipeg, Man., Edmonton, Alta. Brands, "Clovercrest", "Prairie Queen", "Sasco", "BeeMaid".

Foreign representatives in England, Scotland, France, Holland, Belgium, Japan, Hong Kong, Singapore, Germany, U.S.A., Barbados, Bermuda.

(G.M.) P. Belisle; (Export Mgr.) A.K. Mahon; (G.M. Edmonton) R. Sterling; (G.M. Winnipeg) M. Nechwediuk. Annual Sales (D). Co. Size (C).

★**Beecham Laboratories Inc.**, 115 Brunswick Blvd., Pointe Claire, Que. H9R 1A4. Tel. 514-695-6551. Toll Free: 800-361-2280. Fax: 514-695-5744. Subsidiary, Bencard Allergy Laboratories, Mississauga, Ont. Pharmaceutical preparations and allergy extracts, Brands, "Promani", "Clavulin", "Bactroban", "Palafer", etc.

For. Rep., Beecham Pharmaceuticals, Brentford, Middlesex, England.

(P. & G.M.) E. Robert Chouinard; (Mgr. Scientific & Regulatory Aff.) P. M. Lucyshyn; (Cont.) P. Guglielmi; (Nat. S.M.) R. Grant. Annual Sales (D). Co. Size (D).

Beejay Sportswear, 1235 Gorham St., Unit 6, Newmarket, Ont. L3Y 7V1. Tel. 416-836-0615. Fax: 416-898-1675. Subsidiary, Canadian Monogram Service. Sports jackets, embroidery and screen printing.

(Prop.) Ms. M. Yakeley; (Prop.) Ms. K. Yakeley. Annual Sales (B). Co. Size (A).Ⓢ

★**BEEL ELECTRONICS INC.**, 2650 Pittfield Blvd., St. Laurent, Que. H4S 1G9. Tel. 514-334-6500. Toll Free: 800-361-9185. Fax: 514-334-1524. Subsidiary, Beel Electronics Corp., New York, U.S.A. Electronic and AC power controls, electronic motor brakes, adjustable speed drives, rectifiers, "Easy-Amp" solid state reduced voltage starters.

(P. & Mktg. Mgr.) B. Esar; (Fin. Mgr.) Mrs. S. Esar. Annual Sales (C). Co. Size (B).Ⓢ

★**Beer Precast Concrete Limited**, 110 Manville Rd., Scarborough, Ont. M1L 4J4. Tel. 416-759-4151. Fax: 416-759-4151. Telex: 06-963679. Architectural and structural precast concrete. Brand, "Mo-Sai". Parent company, Agra Industries Limited, Saskatoon, Sask.

(P.) D. G. Heath; (V.P.) L.B. Adamson; (V.P.) R.C. Adams; (V.P.) B.R. Price. Co. Size (E).

Bégin, G., Usinage Ltd., 1st Ave. Industrielle, P.O. Box 100, Clair, N.B. E0L 1B0. Tel. 506-992-2113. Associate, Gilles Bégin Lumber Ltée., Clair, N.B. Railway shims.

(P.) G. Bégin; (G.M.) J. Collin; (P.A. & Plant Mgr.) G. Paillard. Annual Sales (A). Co. Size (A).

Bégin, Gilles, Lumber Ltée., 1st Ave. Industrielle, P.O. Box 100, Clair, N.B. E0L 1B0. Tel. 506-992-2113. Fax: 506-992-3731. Railway and switch ties, pulpwood chips and rough lumber.

(P.) G. Bégin; (G.M.) J. Collin; (S.M.) G. Paillard; (P.A. & Plant Mgr.) M. Nadeau. Annual Sales (D). Co. Size (8).Ⓢ

Bégin & Bégin Inc., Lots Renverses, Temiscouata, Que. G0L 1V0. Tel. 418-899-6786. Fax: 418-899-2193. Ties, gauger plugs, hardwood charcoal briquettes, dowels, maple, birch and beech lumber, lump charcoal.

(P.) G. Bégin; (G.M. & S.M.) D. Fauteux. Annual Sales (C). Co. Size (B).Ⓢ

★**Behlen Industries**, 927 Douglas St., Box 1120, Brandon, Man. R7A 6A4. Tel. 204-728-1188. Fax: 204-725-4932. Telex: 07-502744. Branch office, Montreal, Que., Edmonton, Alta. Subsidiaries, Glenwood Plastics, Souris, Man., Westman Steel Industries. Pre-engineered steel buildings rivet culvert, well cribbing, steel cladding, and grain storage tanks. Brand, "Behlen". Parent company, West Man Culvert & Metal Co. Ltd.

(G.M.) G.W. Doerksen; (Plant Mgr.) V. Holodryga; (P.A.) R. Brown; (Chief Eng.) F. Deniset; (S.T.) P. Huska; (Mktg. Mgr.) L. Arnold. Annual Sales (D). Co. Size (C).Ⓢ

Behrends Bronze Limited, 2207 91 Ave., Box 8717, Stn. L, Edmonton, Alta. T6C 4J5. Tel. 403-464-5177. Fax: 403-467-6516. Sales office, Etobicoke, Ont. Castings, metal lettering, memorial tablets, custom door hardware, etc.

(P. & G.M.) R. Graeme Heath; (S.T.) G. Neumann; (S.M.Etobicoke) S. Biggs. Annual Sales (C). Co. Size (A).[Ⓢ]

Beith, N.W., Co. Limited, 62 Racine Rd., Rexdale, Ont. M9W 2Z7. Tel. 416-743-9510. Fax: 416-743-9516. Commercial printers of promotional literature.

(P.) N. W. Beith; (G.M.) M. N. Beith; (S.T.) Ms. M. C. Beith. Annual Sales (B). Co. Size (A).

Bel Art (1980) Inc., 9105 Notre Dame St. E., Montreal, Que. H1L 3N1. Tel. 514-351-9140. Fax: 514-351-8342. Trophies and medals.

(P.) R. Sangollo. Annual Sales (B). Co. Size (A).[Ⓢ]

Bel-Par Industries, 12160-103A Ave., Surrey, B.C. V3V 3G8. Tel. 604-581-5291. Fax: 604-581-3112. Store display fixtures, walk-in coolers and freezers, educational furniture.

(P. & G.M.) D.W. Tymkiw; (Asst.G.M.) O. Andersen; (Off.Mgr.) Ms. D. Beneke; (S.M.Education Equip.) A. Adolf. Annual Sales (D). Co. Size (C).[Ⓢ]

Bel Products Inc., [Produits Bel Inc.], 686B Maurice-Duplessis, Montréal-Nord, Que. H1G 1Z6. Tel. 514-327-2800. Fax: 514-327-3250. Branch plant, Mississauga, Ont. Industrial and metering cabinets, splitter troughs, junction boxes, custom electrical and push button enclosures, wireways.

(P.) G. Belanger; (V.P.) R. Belanger. Annual Sales (D). Co. Size (C).[Ⓢ]

Belair Recreational Products Inc., 50 Henry St., Brantford, Ont. N3R 1Z8. Tel. 519-752-7529. Fax: 519-752-6875. Playground equipment including play structures, slides, swings, park benches, basketball post, hoops and backboards.

(P.) B. Belair; (V.P.) A. Belair; (S.T.) Ms. S. Belair. Annual Sales (B). Co. Size (A).

Belbois Ltd., 7525 Henri Bourassa E., Montreal, Que. H1E 1N9. Tel. 514-648-4551. Fax: 514-648-6862. Showrooms, Montreal, Que., Rexdale, Ont. Associate, Tech-Craft Designs Inc., Rexdale, Ont. "Technosonic" speakers, "Tech-Craft" T.V. and audio cabinets, stands, entertainment centres, computer furniture.

(P.) M. Galler; (G.M.) J. Smith; (Mktg.Mgr.) M. Selim; (P.A.) R. Trusiak; (Speaker Engr.) J. Barbeau. Annual Sales (D). Co. Size (C).[Ⓢ]

Beldam Lascar Packing Limited, 79 East Don Roadway, Toronto, Ont. M4M 2A7. Tel. 416-461-3528. Telex: 06-23022. Branch office, Port Colborne, Ont. Asbestos boiler gaskets. Brand, "Lascar". Parent company, Beldam Asbestos Co., Hounslow, Middlesex, England.

(P.) R. G. Beldam; (P.A.) R. Dusome. Annual Sales (C). Co. Size (A).

BELDING-CORTICELLI (1982) INC., 7945 Provencher Blvd., Montreal, Que. H1R 2Y6. Tel. 514-374-9004. Fax: 514-374-3540. Branch offices, Toronto, Ont., Vancouver, B.C. Plants, Coaticook, St. Hyacinthe, Que. Wool, cotton and rayon braids, tapes, elastics, shoe laces, rayon ribbons, laces, etc. Brands, "Belding-Corticelli", "Beldings", "Corticelli", "Trimtex", etc.

(P.) M. Mendell; (V.P.) A. Shaw; (G.M.) M. Benzakein; (Plant Mgr.Coaticook) R. Jubinville; (Plant Mgr. St-Hyacinthe) J. Cloutier; (Retail S.M.) C. Champagne. Annual Sales (D). Co. Size (E).[Ⓢ]

Belfab Inc., 430 rue Guimond, Longueuil, Que. J4G 1P8. Tel. 514-463-3344. Fax: 514-463-3252. Dust, smoke and welding fume collectors, vapor degreasers, paint spray booths, dye penetrant inspection lines, automated wash lines, ventilators.

(P.) M. Hémond; (V.P.) M. Bouthillier; (Dir.Sales & Mktg.) D. Goulet. Annual Sales (D). Co. Size (C).[Ⓢ]

Belgen Inc., 835 Cherrier, Drummondville, Que. J2B 5A8. Tel. B19-477-2434. Fax: 819-472-3266. Plant, 4475 boul St. Joseph, Drummondville, Que. Gray and ductile iron castings. Parent company, General Mfg., Drummondville, Que.

(P.) G. Guette. Annual Sales (C). Co. Size (B).[Ⓢ]

Beline Manufacturing Co. Ltd., Box 1B40, Kindersley, Sask. S0L 1S0. Tel. 306-463-6491. Toll Free: (U.S.A.) 800-667-1780. Fax: 306-463-4566. Granular herbicide and pesticide applicators.

(P.) W. John Bourne; (Plant Mgr.) E. Hammel; (Acct.) R.H. Schmirler; (Serv.Mgr.) M. Gerien. Annual Sales (C). Co. Size (C).

★Bell-Camp Manufacturing Ltd., P.O. Box 278, Ingersoll, Ont. N5C 3K5. Tel. 519-485-3120. Plant, 401 Hwy.

and #19 Hwy. N., Ingersoll, Ont. Custom steel fabrication-sheet metal, custom designed bulk material handling equipment. Brand, "Bell-Camp".

(P. & G.M.) P. L.M. Slykerman. Annual Sales (C). Co. Size (A).[Ⓢ]

★Bell Chemicals Limited, 278B Bathurst St., Suite 230, Toronto, Ont. M6B 3A3. Tel. 416-787-1757. Fax: 416-785-4886. Branch office, Montreal, Que. Plant, Hamilton, Ont. Hydraulic brake fluids, power steering and automatic transmission fluids, radiator chemicals, car washes and polishes, bulk metal fabrication chemicals. Brands, "Liqui-Matic", "Flare", "Pib", "Bell", "Carbon Buster".

(P. & G.M.) R. N. Bell; (V.P.) Mrs. A.F. Bell; (Plant Mgr.) M. Shields. Annual Sales (C). Co. Size (A).[Ⓢ]

Bell City Foundry (Brantford) Limited, 411 West St., Brantford, Ont. N3R 3V9. Tel. 519-753-2651. Fax: 519-759-8323. Grey iron castings.

(P.) R. Kostuk. Annual Sales (D). Co. Size (C).[Ⓢ]

★Bell Pole Co. Ltd., P.O. Box 339, Lumby, B.C. V0E 2G0. Tel. 604-547-2131. Fax: 604-547-9304. Telex: 048-B5246. Branch offices and plants, Carlsland, Alta., Haneey, Revelstoke, Terrace, Topley, Valemount, Lumby, B.C. Wooden hydro, telephone and electric light poles and piling. Brand, "Bell". Parent company and For. Rep., Bell Lumber & Pole Company, P.O. Box 2786, New Brighton, Minn., U.S.A.

(P.) M.J. Bell, III; (V.P. & G.M.) C.O. Hopkins. Annual Sales (E). Co. Size (D).[Ⓢ]

Bell Shirt, 205 Coleman St., P.O. Box 53, Belleville, Ont. K8N 4Z9. Tel. 613-966-9292. Fax: 613-966-6559. Telex: 06-62244. Flannel shirts, wool Jac shirts, camper coats, western and golf shirts. Brands, "Bell", "Lariat", "Designer Award". Parent company, G.T. Lanning Limited, Belleville, Ont.

(P.) D. Lanning. Annual Sales (N/R). Co. Size (C).[Ⓢ]

Bell, Stuart H., & Sons Limited, 46 Dufferin St., Perth, Ont. K7H 3A6. Tel. 613-267-1965. Fax: 613-267-6101. Custom machine shop.

(P.) D. M. Bell, S.C.; (Plant Mgr.) D. A. Bell. Annual Sales (B). Co. Size (A).

Bell Textiles Limited, 95 West Dr., Bramalea, Ont. L6T 2J6. Tel. 416-453-0466. Associates, Kenalty Industries Ltd., Advance Laundry. Laundry nets and bags, hamper stands, specialty sewing.

(P.) C. P. Kenalty. Annual Sales (C). Co. Size (A).

★Bell Tootal Inc., Hwy. 6, P.O. Box 999, Arthur, Ont. N0G 1A0. Tel. 519-848-3140. Toll Free: (416,519,613,705,807) 800-265-7171, (418,506,514,819,902) 800-3610416. Fax: 519-848-3117. Telex: 069-56534. Branch offices and distribution centres, Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C., Toronto, Ont. "Lasalle", "Majestic", "Phoenix", "Spundee" sewing threads. Parent company, Tootal Group PLC, Manchester, England.

(P.) R. Gary Salm; (V.P.Mktg.) F. J. MacMillan; (V.P.Fin.) J. H. DeGorter; (V.P.Mfg.) J. Clark McAlpine; (Cont.) J. H. DeGorter. Annual Sales (D). Co. Size (E).[Ⓢ]

Bell, W. H., & Sons, Furriers Limited, 3008A Bloor St. W., Toronto, Ont. MBX 1C2. Tel. 416-232-2355. Furs.

(P.) H. D. Bell; (V.P.) M.J. Bell. Annual Sales (B). Co. Size (A).

Bell & Howell Ltd, 230 Barmac Dr., Weston, Ont. M9L 2X5. Tel. 416-746-2200. Fax: 416-746-0026. Telex: 065-27166. Branch offices, St. John's, Nfld., Fredericton, Saint John, N.B., Dartmouth, N.S., Quebec, Rimouski, Montreal, Que., Toronto, Ottawa, London, Kingston, Chatham, Ont., Winnipeg, Man., Regina, Sask., Edmonton, Calgary, Alta., Vancouver, B.C. Subsidiary, Bell & Howell (Quebec) Ltée, Montreal, Que. Document management products, microfilm processing and micro-publishing, optical disk products, mailing equipment, robotic delivery systems, electronic catalogue publishing. Parent company, Bell & Howell Company, Chicago, Ill., U.S.A.

(P.) R.D. Patterson; (V.P.Bus.Info.Sys.Div.) M. Mollot; (V.P.Fin.) G. Wilde; (V.P. Hum. Res.) G. Simpson; (V.P. Mailing Systems) D.J. Robinson. Annual Sales (E). Co. Size (E).[Ⓢ]

★Bella Coola Fisheries Ltd., 9B29 River Rd., Delta, B.C. V4G 1B4. Tel. 604-588-1157. Fax: 604-588-3002. Telex: 04-351233. Fresh, frozen and canned salmon, also pacific herring and salmon roe.

(G.M.) T.W. Turyk; (S.M.) N. Cutler; (Prod'n Mgr.) J. Groven. Annual Sales (E). Co. Size (C).

Belle Bay Products Ltd., See Produits Belle Baie Limitée.

★Belle Board Industries Ltd., 175 Lahr Dr., P.O. Box 1106, Belleville, Ont. K8N 5E8. Tel. 613-966-9221. Fax: 613-966-1636. Laminated particle board for the furni-

ture and kitchen cabinet industries, cut to size components.

(P.) L. Mangone; (G.M.) J. Braun; (S.) S. Sidhom; (Prod'n Mgr.) G. Blust. Annual Sales (C). Co. Size (A).[Ⓢ]

Belle Couture St-Ubaldo Inc., La, 462 St-Paul, St-Ubaldo, Que. G0A 4L0. Tel. 418-277-2933. Custom made women's clothing.

(C.E.O.) J.J. Filteau; (P.A. & Plant Mgr.) Ms. C. Magan. Annual Sales (B). Co. Size (B).

Belle-Fosh Signs Ltd., 60 Park Lane Ave., Winnipeg, Man. R2R 0K2. Tel. 204-633-0738. Fax: 204-694-5594. Silk screen process printing, signs and displays, custom vinyl lettering.

(P.) J. Wasyluk; (S.M.) J. Jerome. Co. Size (A).[Ⓢ]

Bellefleur Greeting Card Co. Limited, 40 Dynamic Dr., Scarborough, Ont. M1V 2W2. Tel. 416-291-7725. Toll Free: 800-668-9048. Fax: 416-291-6572. Christmas gift wrap, bows and ribbons, everyday greeting cards, promotional cards for stock control.

For. Rep., LLOYD Chicks.

(P.) L.C. Hicks; (G.M.) Gene Carlin; (V.P.Legal) D. Hicks; (V.P.Mktg.) Mrs. M. McAulay; (Cont.) Mrs. K. Mistry; (Prod'n Mgr.) D. Mason; (Plant Mgr.) W. Chaulk. Annual Sales (D). Co. Size (B).[Ⓢ]

Belleisle Foods Ltd., Belleisle Creek, N.B. E0G 1E0. Tel. 506-485-2564. Fax: 506-485-2566. "Belleisle Farms" egg rolls, chicken fried rice, fried battered pork and chicken, plum and sweet and sour sauces.

(P.) P. Pope; (Plant Mgr.) R. Pope, Jr. Annual Sales (C). Co. Size (B).[Ⓢ]

★BELLEVUE PATHÉ QUEBEC INC., 2000 Northcliffe Ave., Montreal, Que. H4A 3K5. Tel. 514-484-1186. Fax: 514-484-2815. Post Production Center, 2000 Ste-Catherine West, Montreal, Que. Laboratory processing of 35 or 16 mm. film, sound studios, sound dubbing, video post-production facilities, video duplication. Parent company, Astral Bellevue Pathe Inc., Montreal, Que.

(V.P. & G.M.) N. McKay; (Cont.) A. Pagotto; (Dir. Mktg.) M. Delisle; (Lab.Dir.) H. Martineau; (Sound Dir.) Ms. P. Garipey; (Video Dir.) G. Teltscher; (Serv.Dir.) S. Nadeau; (Asst.Cont.) Y. Rainville. Annual Sales (D). Co. Size (C).[Ⓢ]

Bellon Industries Inc., 2350 Florian St., Montreal, Que. H2K 2P5. Tel. 514-526-0894. Fax: 514-526-0589. Subsidiaries, Canadian Awning Co., Miller Awning Co., Montreal Awning Co. Canvas products and awnings, back-light awning signs, camping and trailer awnings, etc. Parent company, General Canvas (1988) Ltd., Montreal, Que.

(P.) G. Bellon; (S.T.) Ms. C. Bellon; (Mktg.Dir.) Ms. M. Turgeon. Annual Sales (C). Co. Size (B).[Ⓢ]

★Belmont Meat Products Ltd., 230 Signet Dr., Weston, Ont. M5N 2W8. Tel. 416-749-7250. Toll Free: 800-268-0556. Fax: 416-749-0604. Red meats, portion controlled meats, ground beef, pre-pattied beef (fresh and frozen).

(P.) D. Walderman; (V.P.Admin.) J. Walderman; (V.P.Purch.) B. Walderman; (V.P.Ops.) M. Walderman. Annual Sales (E). Co. Size (D).[Ⓢ]

Belmont Metal Works, 44 Belmont St., Charlottetown, P.E.I. C1A 5H1. Tel. 902-892-8469. Fax: 902-368-3970. Stainless steel canopies, tanks, pipelines, additions and alterations to fish and food handling equipment, ductwork and fittings, also filing cabinets.

(P.) G. Gill. Annual Sales (C). Co. Size (A).

BELMONT PRESS LIMITED, 365 Flint Rd., Downsview, Ont. M3J 2J2. Tel. 416-661-3800. Fax: 416-661-3670. Cutting dies, embossing, paper and plastic foil stamping, also die cutting.

(P.) B. Harmon; (Cont.) P. Schaeffer. Annual Sales (C). Co. Size (C).[Ⓢ]

Beloit Canada Ltée./Ltd., 275 Hymus Blvd., Pointe Claire, Que. H9R 1G6. Tel. 514-746-2247. Fax: 514-746-2243. Telex: 05-821-52B. Plant, Sorel, Que. Pulp and paper machinery. Brand, "Beloit". Parent company, Beloit Corporation, Beloit, WI, U.S.A.

(V.P.Ops.) G. J. Landry; (V.P. & S.M.) D. E. Ripley; (Mfg.Mgr.) G. Harvey. Annual Sales (E). Co. Size (F).[Ⓢ]

★Beloit Canada Ltée./Ltd., Rader Canada Division, 1200 Beggin St., P.O. Box 925, St. Laurent, Que. H4L 4W3. Tel. 514-331-1200. Toll Free: 800-363-4990. Fax: 514-331-7754. Sales and engineering office, Montreal, Que. High pressure pneumatic conveying and bulk material handling systems, chip screening, biomass drying system, municipal waste handling and screening systems. Parent company, Beloit Canada Ltée./Ltd., Pointe Claire, Que.

For.Reps., Rader International AB, Vallingby, Sweden.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

(G.M.) T. Vala; (Cont.) G. Murphy; (S.M.) E.G. Zentner; (Chief Eng.) V. Cardinal; (P.A.) Ms. D. Began. Annual Sales (D). Co. Size (8).⑤

- ★Belvedere International Inc., 5675 Keaton Cres., Mississauga, Ont. L5R 3G3. Tel. 416-568-0700. Toll Free: 800-668-1118. Fax: 416-568-0711. "Dep" hair styling products, "Fashion Faces" cosmetic sponges, "Pearls of the Sea" bath/body gift sets, "California Legs" shaving system, cosmetic kits, "European Formula" hair care products, etc.

(P.) R. Donald Belvedere; (Exec.V.P.) M. A. Belvedere; (V.P.Fin. & Admin.) A. R. Belcuetz; (Mat'ls.Cont.Mgr.) Mrs. J. Hancott; (Cont.) H. MacNeil; (Mktg.Mgr.) Ms. M. Sparrock; (Plant Mgr.) R. Smollett. Annual Sales (D). Co. Size (C).⑥

Belvedere Kitchens Limited, 110 Hanson Ave., Kitchener, Ont. N2C 2E2. Tel. 519-744-5254. Fax: 519-744-5256. Custom wood furniture and kitchen cabinets, Brand, "First Lady".

(P.) R. Hughes; (V.P.) R. Hallman. Annual Sales (C). Co. Size (A).⑥

Belvedere (La Cie) SSP Co., [La Cie Belvedere SSP Co.], 160 rue St. Viateur E., Room #705, Montreal, Que. H2T 1A8. Tel. 514-274-3546. Women's and children's plush, terry and velour slippers. Brands, "Belvedere", "Cozy-Comfies". Parent company, Mac Verner Enterprises (Montreal) Ltd., Montreal, Que.

(V.P.) G. Kisner. Annual Sales (B). Co. Size (A).⑥

Bempro Metal Products Inc., 6885 Menway Crt., Mississauga, Ont. L5S 1W2. Tel. 416-672-8181. Fax: 416-672-8214. Associate, BNP Canada Metal Products Div. Inc., Mississauga, Ont. Flammable solvent, electronic and copier cabinets, mounting panels, laboratory furniture and equipment, silk screening and custom fabrication, punching, precision sheet metal fabrication, military vehicle components.

(P.) B. Bedard. Annual Sales (C). Co. Size (B).⑤

Ben Machine Products Company Inc., 6706 Goreway Dr., Unit 1, Mississauga, Ont. L4V 1P7. Tel. 416-678-1558. General machine shop for defence, aerospace, and telecommunication industries, also precision sheet metal.

(P. & G.M.) M. Iacovelli; (Q.A.Mgr.) I. Del Giudice; (P.A.) G. Iori. Annual Sales (C). Co. Size (8).⑤

- ★BENCH CRAFT LEATHER INC., 1572 Victoria St. N., Kitchener, Ont. N2B 3E5. Tel. 519-576-4220. Fax: 519-741-5016. Belts, optical cases, industrial tool pouches, small leather and portfolio cases, gifts and custom made products.

(P. & G.M.) R. Murakami; (S.M.Ind'l) J. J. Coulson; (S.M.Belts) Ms. M. MacKay; (Purch.) Ms. J. Edmeades; (Prod'n) P. Murakami. Annual Sales (C). Co. Size (C).⑤

Bender Goodman & Shear Furs Limited, 317 Adelaide St. W., Toronto, Ont. M5V 1P9. Tel. 416-593-0139. Furs. Co. Size (N/R).

- ★Bendies Forms, 530 Edouard St., Granby, Que. J2G 3Z6. Tel. 514-378-9928. Fax: 514-375-4672. Display forms and mannequins.

(P.) H. Eggersmann; (Mgr.Dir.) R. F. Graves. Annual Sales (B). Co. Size (A).⑥

Bendix Heavy Vehicle Systems Inc., 1005 Wilton Grove Rd., London, Ont. N6A 4S8. Tel. 519-685-5206. Fax: 519-685-5216. Telex: 064-5856. Associate, Allied Automotive, Bendix Heavy Vehicle Systems Division, Elyria, OH, U.S.A. Automotive air brake systems.

(Plant Mgr.) C.W. Martindale; (P.A.) A. Atherton. Annual Sales (E). Co. Size (E).⑥

- ★Bendix Safety Restraints Limited, 611 Third St., Collingwood, Ont. L9Y 4J8. Tel. 705-445-3771. Automotive safety restraint systems. Parent company, Allied Signal Canada Ltd., Mississauga, Ont.

(Compt.) B. Knox; (Plant Mgr.) J. Tunnicliff. Annual Sales (D). Co. Size (D).

Beneke Industries Limited, 35 Coventry Rd., Brampton, Ont. L6T 4V7. Tel. 416-793-9399. Fax: 416-793-9665. Plastic and composition toilet seats, hospital fixtures. Brands, "Tuffy", "Beneke". Parent company, Sanderson Plumbing Products.

(G.M.) G. Timmons; (Cont.) Mrs. R. Ferguson. Annual Sales (C). Co. Size (8).

Bengard Manufacturing Ltd., 3186 Lenworth Ave., Mississauga, Ont. L4X 2G1. Tel. 416-624-3101. Fax: 416-624-4486. Aluminum carpet moldings, vinyl carpet edgings and weatherstrip products.

(P.) B. Benson; (Mgr.) D. Golding; (Plant Mgr.) J. Comitalie. Annual Sales (C). Co. Size (A).⑥

Benjamin, W.R., Products Limited, 116 Junction Rd., P.O. Box 2079, Springhill, N.S. B0M 1X0. Tel. 902-597-8196. Toll Free: 800-565-5495. Fax: 902-597-3969.

Associate, 8PL Manufacturing Inc. Combination wood and oil or electric hot air furnaces, wood, oil and gas hot water boilers, heat sealing machines for fish packaging.

(P.) W.R. Benjamin; (V.P.) S. W. Benjamin; (S.T.) Mrs. J.M. Benjamin. Annual Sales (8). Co. Size (B).⑥

- ★Benlan (1989) Inc., 405 Brunel Rd., Mississauga, Ont. L4Z 1Z5. Tel. 416-890-0420. Fax: 416-890-6767. Associate, Med-Rx (1989) Inc. Extruders of flexible PVC, polyurethane, polyethylene and polypropylene tubing for the medical industry, plastic injection molders of medical clamps and fittings, thermoplastic welding rods, "Med-Rx" medical disposable products.

(P.) D.W. Bennett, P.Eng; (Asst.G.M.) R. Allton. Annual Sales (C). Co. Size (8).⑥

Benn Iron Foundry Limited, 4 Mason St., Wallaceburg, Ont. N8A 4M1. Tel. 519-627-3314. Fax: 519-627-1768. Grey and nodular iron castings.

(P. & G.M.) D.8. Benn; (Customer Serv.) G. Woodall. Annual Sales (D). Co. Size (E).⑤

- ★Bennett Fleet Inc., 380 Fortin, Ville de Vanier, Que. G1M 1B1. Tel. 418-681-4163. Telex: 05-268795. Branch plants, 80 des Carrieres St. and 2700 Bourgogne, Chambly, Que. Affiliated companies, United Cutting Dies Ltd., Chambly, Que., Continental Heel Ltd., Waterloo, Ont. Specialty fibreboards, leatherboards, paperboards, shoe component parts, moulded plastic products, industrial chemicals.

For.Reps.: G. W. Cowie & Co. (Pty) Ltd., Durban, S. Africa; REMUCA (Representaciones Mundiales Centro Americanas Ltda), San Jose, Costa Rica; Federico R. Felix G., Santo Domingo, Republica Dominicana; Agencia "El Pelicano" L.A. de Ferber & Cia Ltda., Guatemala, Rep. de Guatemala; Francisco L. Valdes, San Juan, Puerto Rico; P.H.8. International, Inc., Newton Centre, Way Distributors, Needham, Morry S. Berlin, Haverhill, Richard J. Sullivan, Sullco, Inc., Lynn, Mass., Earl A. Lee, Alpine Trading, Miami, Fla., U.S.A. Exports also handled by Farrar Agencies Inc., Chambly, Que.

(P.) R. G. Fleet; (T.) P. Munroe; (G.M.) G. Strasbourg. Annual Sales (D). Co. Size (E).

Bennett Millwork Western Ltd., 3805 2nd. St. N.E., Calgary, Alta. T2E 3H8. Tel. 403-276-1121. Fax: 403-230-8380. Architectural woodwork, custom wood products.

(P. & G.M.) L. Mangone; (Shop Foreman) F. Fabiano; (Off.Mgr.) Ms. L. Smit. Annual Sales (C). Co. Size (B).⑥

Bennett Paving & Materials Ltd., 1255 Wilson Rd. N., Box 305, Oshawa, Ont. L1H 7L3. Tel. 416-728-4661. Asphalt pavement mixtures, aggregates for concrete and road building.

(P.) J.A. Gurowka; (V.P. & G.M.) A. G. Baker. Co. Size (E).

Bennett Precision Engineering Ltd., 5035 Timberlea Blvd., Units #1-3, Mississauga, Ont. L4W 2W9. Tel. 416-624-4877. Fax: 416-624-4780. Custom built machines, jigs, fixtures, tooling, C.N.C. machining, etc.

(P.) Ms. L. Smith; (V.P.Mgr.) D. Lidbury. Annual Sales (C). Co. Size (A).⑤

Bennett Pump Canada Limited, [Les Pompes Bennett du Canada Ltée.], 8 Finley Rd., Brampton, Ont. L6T 1A9. Tel. 416-459-8071. Fax: 416-459-5795. Petroleum equipment.

(P.) D. P. Harriet; (Cont.) Ms. L. Harris; (Ops.Mgr.) J. Fraser; (Ops.Supp'r) P. Anderson. Annual Sales (D). Co. Size (8).⑥

Bennett Trophies Ltd., 18 Brentcliffe Rd., Toronto, Ont. M4G 3Y6. Tel. 416-425-9915. Fax: 416-425-9910. Plaques, medals and trophies, vitreous enamel club pins, engravers, ribbons, sales incentive awards. Trade Mark, Cup with letter "B".

(P.) E.H. Bennett; (Corp.S.) M. Bennett; (Sales Mgr.) R. Marno. Annual Sales (B). Co. Size (A).⑥

- ★Bennett Wire Products Limited, 335-355 Clayson Rd., Weston, Ont. M9M 2H4. Tel. 416-745-3547. Fax: 416-747-1513. Branch, Morningstar Industries Inc., Lancaster, PA, U.S.A. Woven wire screens, formed wire products, etc. Parent company, H.8. Morningstar Industries Ltd., Weston, Ont.

For.Rep., Ralph E. Cunin Co., Novi, MI, Robert G. Sneath Co., Lancaster, PA, U.S.A.

(P.) J.R. Ross; (T.) D. Fowler; (S.) Mrs. H.E. Ross. Annual Sales (C). Co. Size (8).

Bennett & Emmott (1986) Ltd., 18131 - 118 Ave., P.O. Box 898, Edmonton, Alta. T5J 2L9. Tel. 403-454-9000. Telex: 037-2246. Branch offices, Calgary, Hinton, Alta. Air and pump systems and packages, also electric and pneumatic control panels.

(P.) T.E. Mugleston; (Prod'n Mgr.) A. Tappenden; (Cont.) J. W. Kist; (G.S.M.) N.A. De Champlain. Annual Sales (D). Co. Size (D).

- ★Bennett & Hanson Limited, 36 Lorne St., Smiths Falls, Ont. K7A 3K7. Tel. 613-283-3162. Fax: 613-283-9094. Automotive engine rebuilding, diesel engines, metal fabrication.

(G.M.) F. Renaud; (Acct.) Ms. C. Brom; (Purch. Stockroom) R. Burton. Annual Sales (C). Co. Size (8).

Bennett & McPhie Ltd., 1230 Dundas St. E., Toronto, Ont. M4M 1S3. Tel. 416-466-2139. Steel rule die-making and cutting. Brand, "8&M".

(P.) R.B. Bennett. Annual Sales (B). Co. Size (A).⑤

Benoma Metal Products Limited, 475 Fenmar Dr., Weston, Ont. M9L 2R6. Tel. 416-749-2192. Fax: 416-748-0653. Store fixtures, library shelving, C.N.C. punch press fabricating for the electronic and appliance industries.

(P.) K. W. Behnke; (S.M.) G. R. Harris; (G.M.) B. Yeoman; (P.A.) W. Kelly. Annual Sales (D). Co. Size (C).⑥

Ben's Limited, 6230 Pepperell St., Box 1662, Halifax, N.S. B3J 2L9. Tel. 902-422-4466. Plant, Moncton, N.B. Bread, rolls, sweet goods. Parent company, Scotia Investments, Halifax, N.S.

(C.E.O.) G. Bishop; (P.) F. Van Schaayk; (V.P.Sales) M. Duffy; (V.P.Mktg.) D. Conrad; (V.P.Fin. & Admin.) J. Stewart. Annual Sales (E). Co. Size (E).⑥

Benson Bee Supplies Ltd., P.O. Box #9, 8358 Victoria St., Metcalfe, Ont. K0A 2P0. Tel. 613-821-2797. Beehives and beekeepers supplies, beeswax and "Honeycomb" candles.

(P. & G.M.) A. J. Benson; (S.T.) Mrs. E. E. Benson; (V.P.) Mrs. A. J. Benson. Annual Sales (A). Co. Size (A).⑤

†Bent Ply of Muskoka Ltd., Industrial Drive, Gravenhurst, Ont. P0C 1G0. Tel. 705-687-7738. Fax: 705-687-8324. Associate, Ram Corporation, Montreal, Que. Furniture components, skateboards, scooter boards, etc.

(P.) K. Smith. Annual Sales (C). Co. Size (A).⑤

Benwell-Atkins Limited, 1155 Homer St., Vancouver, B.C. V6B 4J3. Tel. 604-688-2341. Printers, mailers, direct mail services.

(P.) D.E. Atkins; (G.M.) B.R. Atkins. Annual Sales (D). Co. Size (C).⑤

- ★Benwind Industries, 400 Fenmar Dr., Weston, Ont. M9L 1M6. Tel. 416-749-7319. Fax: 416-743-8140. Associate, Ontario Store Fixtures Inc., Weston, Ont. Metal store fixtures, display racks, wire baskets, displays, and shelves, tubular products, and custom fabrication. Parent company, BII Enterprises Inc.

(P. & C.E.O.) J. Benayon; (V.P.Mfg.) J. Weyermars; (P.A.) Mrs. S. Laforet. Annual Sales (D). Co. Size (D).⑤

- ★Ber-Vac Inc., 2835 Chemin de l'Aéroport, Thetford Mines, Que. G6G 5R7. Tel. 418-338-6153. Fax: 418-338-4290. Precision "S" tine row crop cultivators, universal rolling harrows, tractor mounted snow blowers and rotary brooms, front mounted dozer blades, tractor counterweight kits. Brand, "Ber-Vac".

(G.M.) M. Beaubien; (Sales Mgr.) E. V. Paskewitz; (Dir. Purch.) L. Pare; (Dir.R&D) B. Vachon; (Cont.) A. Pronovost; (Dir.Prod'n) R. Lambert. Annual Sales (D). Co. Size (D).⑥

Berdick Manufacturing Lethbridge Ltd., P.O. Box 148, 1504 - 12th St., Coaldale, Alta. T0K 0L0. Tel. 403-345-4401. Fax: 403-345-4406. Aluminum, wooden and PVC windows and sealed units, steel and aluminum doors.

(G.M.) D. Groenheide Sr. Annual Sales (C). Co. Size (8).⑤

Berdick Mfg. (Pacific) Ltd., 595 Warren Ave. E., Penticton, B.C. V2A 3M5. Tel. 604-492-2833. Toll Free: 800-663-6665. Fax: 604-492-8728. Associates, Berdick Mfg. (Lethbridge) Ltd., Coaldale, Alta., Berdick Mfg. (Manitoba) Ltd., Winkler, Man. Aluminum windows for mobile homes, PVC residential and wooden windows, also metal pre-hung doors.

(Mng.Dir.) K. Ruggles. Annual Sales (C). Co. Size (A).

- ★BERESFORD BOX COMPANY LIMITED, 607 Kumpf Dr., Waterloo, Ont. N2V 1K8. Tel. 519-885-4580. Fax: 519-747-9171. Custom folding cartons specializing in fine quality multi-coloured printing, complete design capability for cartons, blister cards and displays.

(G.M.) D. Boehmer; (S.M.) W. A. Goldie. Annual Sales (D). Co. Size (D).

- ★Berg Chilling Systems Limited, 51 Nantucket Blvd., Scarborough, Ont. M1P 2N5. Tel. 416-755-2221. Fax: 416-755-3874. Telex: 065-25311. Sales office, Chicago, IL, U.S.A. Plant, Wood Dale, IL, U.S.A. Associate company, Mould-Tek Industries Inc., Scarborough, Ont. Industrial refrigeration water chillers and water recirculating sys-

- items for plastics, rubber, paper and petro chemical industries, ice making machines for the fishing and vegetable growing industries.
(P.) R. Lorne Berggren; (G.M.) S. R. Goudie. Annual Sales (D). Co. Size (C).[Ⓢ]
- †Bergemont Industries Ltd., 2355 rue Dalton, Parc Colbert, Ste Foy, Que. G1P 3S3. Tel. 418-659-6916. Fax: 416-659-1771. Branch offices, Montreal, Que., Toronto, Ont. Plants, Quebec, Que., Toronto, Ont. Horizontal and vertical Venetian blinds and metal tilting mechanism for horizontal type. Brand, "Bergemont".
(P.) A. Teasdale; (V.P.Sales) M. Parayre; (P.A.) C. Moisan. Annual Sales (D). Co. Size (C).
- ★Bergen, Peter, Industries Inc., P.O. Box 133, Drake, Sask. S0K 1H0. Tel. 306-363-2131. Fax: 306-363-2266. Farm machinery, augers, boat, cattle and snowmobile trailers, seeddrill and swather transports, rock digger, harrow draw bars. Brand, "Bergen".
(P.) P. Bergen; (G.M.) E. Bergen. Annual Sales (B). Co. Size (A).[Ⓢ]
- BERGER, A. PRECISION LTD., 134 East Dr., Bramalea, Ont. L6T 1C1.** Tel. 416-791-6624. Fax: 416-791-2832. Telex: 06-988546. High precision screw machine parts. Parent company, A. Berger Precision, West Germany.
(P.) A. Berger; (Tech.Dir.) C. Berger; (Off.Mgr.) Mrs. E. Konhauser. Annual Sales (C). Co. Size (A).[Ⓢ]
- Bergeron, Adjutor, & Fils Ltée., 1755 Beauséjour, Jonquière, Que. G7X 5V5. Tel. 418-547-9393. Wood millwork.
(P.) G. Tremblay; (V.P.) E. Bergeron; (S.T.) J. C. Normandeau; (Dir.) R. Royer; (Dir.) H. Royer. Co. Size (A).
- Bergeron, Jean, Ltée, 39 Ste. Anne St., P.O. Box 450, St. Gabriel de Brandon, Que. J0K 2N0. Tel. 514-835-4776. Fax: 514-835-1681. Associate, Canapar Ltd., Anjou, Que. Ash bedroom, dining and living room furniture.
(P.) M. Luc Regimbald; (V.P.) D. Todaro. Annual Sales (C). Co. Size (C).[Ⓢ]
- Berkeley Dress Co. Ltd., 7080 Hutchison St., Montreal, Que. H3N 1Y8. Tel. 514-272-6555. Ladies', misses', missey petites, and half size dresses. Brands, "Miss Berkeley", "Berkeley Petites".
(P.) L. Wolfe; (Dir.Sales) A. H. Becker. Annual Sales (C). Co. Size (B).[Ⓢ]
- Berkley Wallcoverings Inc., See Les Papiers-Peints Berkley Inc.
- Berklinc Inc., 8491 Ernest Cormier, Ville d'Anjou, Que. H1J 1B5. Tel. 514-352-8880. Fax: 514-352-3222. Reclining chairs, reclining sofas and loveseats. Brands, "Wallaway", "Touch-Motion". Parent company, Berkline Corp., Morristown, TN, U.S.A.
(V.P.) F. Purkey; (S.M.) L. Demers; (Cont.) R. Tessier. Annual Sales (D). Co. Size (D).[Ⓢ]
- Berlet Electronics Limited, 1715 Meyerside Dr., Unit#6, Mississauga, Ont. L5T 1C5. Tel. 416-564-2710. Fax: 416-564-2755. "Telemotive" remote radio controls for overhead travelling cranes, materials handling equipment, locomotives, railcar movers and mining equipment, "Teltec" anticollision devices. Parent company, Maxtec International Corp., Telemotive Product Group.
(P.) J. Kocher; (P.A.) T. Stewart; (S.T.) L. Ball. Annual Sales (C). Co. Size (A).[Ⓢ]
- Berlex Canada Inc., 2260 - 32nd Ave., Lachine, Que. H8T 3H4. Tel. 514-631-7400. Toll Free: 800-361-0240. Fax: 514-636-9177. Telex: 05-822500. Pharmaceuticals. Parent company, Schering AG, Berlin RFA.
(V.P.) J.R. Marcotte; (V.P.) R. Ohayon; (Mgr.Fin.) M. Hunziker. Annual Sales (D). Co. Size (C).[Ⓢ]
- Bermatex Inc., 175 4th St., Montmagny, Que. G5V 3L6. Tel. 418-248-4996. Fax: 418-248-9540. Textured synthetic yarns of polyamide and polyester, sewing threads.
(P.) M. Berlinger; (V.P. & G.M.) K. G. Berlinger. Annual Sales (D). Co. Size (B).[Ⓢ]
- ★Berminghammer Corporation Limited, Wellington St., Marine Terminal, Hamilton, Ont. L8L 4Z9. Tel. 416-528-0425. Toll Free: 800-668-9432. Fax: 416-528-6187. Pile hammers and leads, rotary rock drilling equipment, hydraulic power packs, pile and caisson load testing equipment. Brand "Berminghammer", "Stat Namic".
(P.) M.A. Fine; (V.P.) P. Bermingham; (P.A.) S. Hinds; (Mgr.) R. Jeffree; (S.M.) M. Howes. Annual Sales (C). Co. Size (A).[Ⓢ]
- Bernard Athletic Knit & Enterprises Ltd., 2 Scarlett Rd., Toronto, Ont. M6N 4J7. Tel. 416-766-6151. Toll Free: (Canada)800-268-1508, (416,418,514,613,705,807,819)800-387-8792. Fax: 416-766-0647. Telex: 06-969642. Teamwear, athletic action and leisure wear. Brands, "Athletic Knit", "A K Weekend", "Superweights".
(P.) B. Sliwin; (V.P.Sales) A. Lichtman; (V.P.Ops.) N. Joffe. Annual Sales (D). Co. Size (E).[Ⓢ]
- Bernardin Of Canada, 120 The East Mall, Etobicoke, Ont. M8Z 3S5. Tel. 416-239-7723. Fax: 416-239-4424. "Bernardin" metal cap closures for home canning jars. Parent company, American National Can.
(C.E.O.) B. Hayes; (Compt.) B. Hale; (Plant Mgr.) A. Thomas; (Sales & Mktg.Mgr.) A. Carpenter. Annual Sales (D). Co. Size (B).
- Bernzomatic (A Division of Newell Industries Canada Inc.), 56 Torlake Cr., Etobicoke, Ont. M8Z 1C1. Tel. 416-251-3191. Fax: 416-251-7123. Portable propane torches and accessories. Brands, "BernzOmatic", "Hott", "Sure-fire". Parent company, Newell Companies Inc., Freeport, Ill., U.S.A.
(P.) G.P. Leaver. Annual Sales (D). Co. Size (A).
- ★Berol Canada Inc., P.O. Box 310, St. Lambert, Que. J4P 3P8. Tel. 514-861-6311. Fax: 514-672-2110. Telex: 05-25315. Branch offices, Montreal, Que., Don Mills, Ont. Branch plants, Drummondville, Ville Lemoyne, Que. Associates, Berol Tooling Center, Berol Inc. "Berol" quality writing instruments, "North Rite" ball pens, "Eagle", "Mirado", "Turquoise", "Prismacolor", "Canadiana" pencils, "Liquid Tip" permanent ink marker, "Blaisdell" markers and erasers, "Dart", "Super Sharp" porous tip pens, custom plastic molding.
For. Rep., Berol Ltd., Tottenham, London, England.
(V.P. & G.M.) C. Shams Zaman; (Dir.Mktg.) R. A. Bray; (Dir.Sales) J. DuBois; (Mfg.Mgr.Drummondville) Y. Fournier; (Reg.S.M.Don Mills) R. H. Pillsworth. Annual Sales (E). Co. Size (E).[Ⓢ]
- Berolina Mould Ltd., 1111 Gorham St. Unit 18, Newmarket, Ont. L3Y 7V1. Tel. 416-B53-0811. Plastic injection and die cast moulds.
(P.) N. Koehler; (S.T.) Mrs. K. Koehler. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Beroni International Inc., 5250 Ferrier St., Suite 609, Montreal, Que. H4P 1L4. Tel. 514-737-7353. Fax: 514-342-6436. "Beroni" men's suits, sport jackets, and pants.
(P.) R. Siegel; (Compt.) Ms. P. Jones; (Purch.Mgr.) Ms. R. Rosenzweig. Annual Sales (D). Co. Size (A).[Ⓢ]
- ★Berron Enterprises Ltd., 359 - 240th St., R.R.#9, Langley, B.C. V3A 6H5. Tel. 604-534-1002. Food dehydrators, apple presses, butter churns, bread mixers, grain mills, medicinal and culinary herbs.
(P.) R. Neff; (S.) M. B. Neff. Annual Sales (B). Co. Size (A).
- ★Berry-Hill Limited, 75 Burwell Rd., St. Thomas, Ont. N5P 3R5. Tel. 519-631-0480. Fax: 519-631-8935. Associate, Fostrade Ltd., St. Thomas, Ont. "Buckeye" tobacco curing systems, "Pick-Kwik" poultry pickers, "Sportsman" incubators, "Berryhill" cider presses.
(P. & G.M.) R.C. Foster. Annual Sales (B). Co. Size (A).[Ⓢ]
- Berson Hosiery Mfg. (1981) Inc., 35 Wabash Ave., Toronto, Ont. M6R 1N1. Tel. 416-536-3393. Fax: 416-536-3404. Boys', girls', men's, and ladies' hosiery.
(P. & P.A.) H. Hariri. Annual Sales (C). Co. Size (C).[Ⓢ]
- Bertec Medical Inc., 70 - 5th Ave., L'Isletville, Que. G0R 2C0. Tel. 418-247-3986. Fax: 418-247-7925. Branch office, 5100 rue Sherbrooke est, Montreal, Que. Hospital furniture such as beds, bassinets, geriatric chairs, over bed tables, bedside cabinets, chests. Parent company, Machinerie Poitras Ltée., L'Isletville, Que.
(P.) B. Poitras; (V.P.) J.G. Marier. Annual Sales (D). Co. Size (C).[Ⓢ]
- Bertwood Marketing Inc., 6991 Tranmere Dr., Mississauga, Ont. L5S 1M2. Tel. 416-672-2345. Fax: 416-672-2641. Plastic travel mugs.
(P.) G. Russell; (Mgr.) Ms. A. Brooker. Annual Sales (B). Co. Size (A).[Ⓢ]
- Berwil Ltd./Ltée., 8651-9th Ave., Ville St. Michel, Montreal, Que. H1Z 3A1. Tel. 514-376-0121. Fax: 514-374-0509. Steel fabrication, tanks, cranes, also boiler and heat exchanger repairs. Brand, "If you can't do it Berwil".
(P.) E.A. Bergeron; (S.M.) S. Dalle Vedoue; (Plant Mgr.) B. Pozzo Di Borgo; (Chief Designer) R. Martel; (Compt.) V. Palassio. Annual Sales (D). Co. Size (C).[Ⓢ]
- Besner, J. A. & Sons (Canada) Ltd., 9200 Park Ave., Montreal, Que. H2N 1Z4. Tel. 514-381-9191. Fax: 514-3B1-1385. Plant, St. Jean, Que. Childrens', boys', young men's and men's clothing, pants, sportswear and furnishings. Brands, "John Best", "Expressions", "Robert Allan", "Carducci".
(P.) Bernard Besner; A(S.T) Bram Besner; (Mgr.) J. Besner; (Mgr.) S. Besner. Annual Sales (D). Co. Size (E).
- ★Besser Canada Ltd., 387 Orenda Rd., Bramalea, Ont. L6T 1G4. Tel. 416-791-1654. Fax: 416-791-7952. Concrete block machines and concrete mixers, interlocking paving stone machines and molds. Brand, "Besco". Parent company, Besser Company, Alpena, Mich., U.S.A.
For. Reps.: Besser A. G., Switzerland; Besser Overseas Reps. in Australia, Brazil, Colombia, Dominican Republic, United Kingdom, Japan, Mexico, New Zealand, Spain, Venezuela.
(G.M.) R. K. Conway; (S. & Asst.T.) Mrs. M. E. Carver; (S.M.) B. McKeown; (Warehouse Mgr.) C. Lawrence. Annual Sales (D). Co. Size (B).[Ⓢ]
- Best Cap & Sportswear Ltd., 7060B Farrel Rd. S.E., Calgary, Alta. T2H 0T2. Tel. 403-253-8597. Fax: 403-252-7601. Associates, Brindle B. Investments Ltd., Sumike Investments Ltd., Solar Penguin Inc. Silk screen printing of shirts and crests, computerized embroidery, corporate and club jackets, crests and emblems, sportswear for teams and corporations, licensed products.
(P.) D. B. Sherman; (V.P.) Ms. D. E. Williams; (P.A.) Ms. L. Forbes. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Best Foods Canada Inc., 401 The West Mall, Toronto, Ont. M9C 5H9. Tel. 416-620-2300. Fax: 416-620-2835. Sales offices, Dartmouth, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., New Westminster, B.C. Plants, Baie d'Urfe, Montreal, Pointe Claire, Boisbriand, Que., Cardinal, Ont. Associates, Delico Corportion, Bourvil Canada Inc. "Best Foods", "Hellmann's" mayonnaise, "Bensons", "Canada" corn starch, "Crown Brand", "Lily White", "Karo" corn syrups, "Old Tyme" table syrup, "Mazola" corn oil, "Chefmate" mustard, "Rit" dyes. Parent company, CPC International Inc., Englewood Cliffs, NJ, U.S.A.
For. Reps.: R. M. Jones & Co. Ltd., Bridgetown, Barbados; Bryden & Partners Ltd., Castries, St. Lucia, W.I.; H.H.V. Whitchurch & Co. Ltd., Roseau, Dominica, W.I.; Gordon McDonald, London, England.
(Chmn. & P.) H. Elliot; (C.E.O.) D.B. MacNaughton; (V.P.Ops.&Tech.) W. Kappel; (Dir.Mfg.) R. Hodgman; (V.P.Mkt.) R. Allin; (V.P.Fin.) W.L. Markham; (S.) D. Sloan. Annual Sales (F). Co. Size (F).[Ⓢ]
- Best Form Brassiere Canada Inc., 1150 Montreal Rd., Cornwall, Ont. K6H 1E2. Tel. 613-932-7828. Fax: 514-340-9749. Branch office, St. Laurent, Que. "Best Form" and "Superform" brassieres, girdles and corselettes.
(P.) H.A. Lonn; (V.P.) Ms. F.J. Rainville. Annual Sales (C). Co. Size (C).[Ⓢ]
- Best Glove Manufacturing Ltd., [La Ganterie Best Ltée], 253 Michael St., Coaticook, Que. J1A 1A9. Tel. 819-849-6381. Toll Free: 800-567-6198. Fax: 819-849-6120. Natural rubber, PVC, neoprene, nitrile and impregnated industrial work gloves, aprons and sleeves. Brands, "Nitty Gritty", "Best Glove", "Cannon Ball", etc. Parent company, A Tillotson Corporation.
(Prop.) N. Tillotson; (G.M.) M. Everett; (Cust.Serv. Mgr.) J. Bernais. Co. Size (B).[Ⓢ]
- Best-Made Toys Ltd., 120 St. Regis Cr. N., Downsview, Ont. M3J 1Z3. Tel. 416-630-6665. Stuffed plush toys.
(P. & Plant Mgr.) M. I. Ehrenfeld; (G.M.) N. Ehrenfeld; (S.M.) G. Seetner. Co. Size (B).
- ★Best, T.H., Printing Company Limited, 33 Kerri Rd., Don Mills, Ont. M3B 1S9. Tel. 416-447-7295. Fax: 416-447-7444. Book printers and binders.
(P. & C.E.O.) J. Kirby Best; (V.P. & C.O.O.) M. Goldberg; (Cont.) S. Surman. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Best Universal Locks Limited, 1155 Fewster Dr., Mississauga, Ont. L4W 1A2. Tel. 416-625-6941. Fax: 416-625-6350. Branch offices, Dartmouth, N.S., Brossard, Que., Winnipeg, Man., Calgary, Alta., Surrey, B.C. Industrial and institutional master key locking, latches, keys, exit alarm locks, panic hardware, mortise, cylindrical, tubular and cabinet locks, padlocks, and electronic access control systems. Parent company, Best Lock Corporation, Indianapolis, IN, U.S.A.
(V.P. & G.M.) J. P. Barber; (Purch. & Stores Mgr.) D. Stewart; (Cont.) D. French. Annual Sales (D). Co. Size (C).[Ⓢ]
- Best Way Stone Ltd., 63 Observatory Lane, Richmond Hill, Ont. L4C 1T4. Tel. 416-884-8851. Concrete products, sidewalks, patio slabs, steps, curbs, sills, copings.
(Chief Exec.) P. Pignatelli. Co. Size (N/R).
- Bestar Inc., 4220 Villeneuve, Lac Megantic, Que. G6B 2C3. Tel. 819-583-1017. Toll Free: 800-567-3429. Fax: 819-583-5370. Telex: 05-836232. Sales offices and showrooms, Montreal, Que., Markham, Ont. Plants, Lac Megantic, Granby, Que. Bookcases, shelving, stereo, T.V. and microwave stands, computer desks, ready-to-as-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- semble furniture, juvenile and office furniture, panel finishing and laminating. Parent company, Decabois.
(P. & G.M.) P. Tardif; (V.P.Prod'n) P. Turcotte; (Exec. V.P.) L. Quirion; (V.P.Sales) B. Gingras; (Purch.Dir.) Mrs. I. Jacques. Annual Sales (E). Co. Size (E).®
- ★Bestek Micro Devices & Systems Inc., #19 - 24B5 Lancaster Rd., Ottawa, Ont. K1B 5L1. Tel. 613-523-5211. Fax: 613-521-662B. Photovoltaic battery charging panels and solar lighting systems, electronic ballasts, solar AM/FM radios.
(P.) N. Ismail. Annual Sales (B). Co. Size (A).®
- Bestpipe, a Division of Essroc Canada Inc., 245 Strasburg Rd., P.O. Box 335, Kitchener, Ont. N2G 3Y9. Tel. 519-745-8406. Fax: 519-745-5415. Plants, Metcalfe, Kitchener, Ont. Associates, Vibrapipe Ltée., Blainville, Que., Utility Vault Co., Guelph, Concrete Systems International Ltd., Kitchener, Ont. Concrete sewer and culvert pipes, concrete manholes and valve chambers. Brand, "Bestpipe". Parent company, Essroc Canada Inc., Toronto, Ont.
(P.) K. Bruce; (V.P.) L. Steffler; (Cont.) R. D. Kurt. Annual Sales (E). Co. Size (D).®
- Bestway Casters & Wheels Ltd., 1166 Gorham St., Unit 8, Newmarket, Ont. L3Y 7V1. Tel. 416-853-3412. Fax: 416-853-7310. Plant, RR #2, Newmarket, Ont. Casters and wheels for material handling.
(P.) W. Shouldice; (S.M.) F. Shouldice. Annual Sales (C). Co. Size (A).®
- Bestway Kitchens Ltd., 60 Weybright Court, #1, Agincourt, Ont. M1S 4E4. Tel. 416-293-7500. Fax: 416-293-8137. "Arch Oak" kitchen cabinets, vanities, cultured marble tops, etc.
(P. & G.M.) T. Varoutas; (V.P.) G. Papas. Annual Sales (C). Co. Size (B).®
- ★Beta Co., 130 Citation Dr., Unit B, Concord, Ont. L4K 2W9. Tel. 416-738-4171. Telex: 06-9B6766. Aluminum eavestrough, downpipe, elbows, end caps, pipe straps, ferrules and mitres.
(P.) H. Ylonen; (S.M.) J. Damp. Annual Sales (D). Co. Size (A).
- ★Beta Monitors & Controls Ltd., #300, 1615-10th Ave. S.W., Calgary, Alta. T3C 0J7. Tel. 403-245-5300. Toll Free: (U.S.A.) 800-661-9160. Fax: 403-245-3257. Branch office, Houston, TX, Ocathe, KS, U.S.A. "Beta-Trap" micro-processor based instrument for measuring peak firing pressures in power cylinders and balancing them, "Data-Trap" microprocessor based instrument for predictive maintenance of rotating equipment, "Recip-Trap" for predictive maintenance of reciprocating engines and compressors "MHealth" replace log sheet system for machine health monitoring. "M-B Profiling" predictive maintenance for high speed paper machines, etc.
(Chmn.) D. Schuh; (P.) B.R. Long; (S.M.) J. Kent; (G.M.) R. Wood. Annual Sales (C). Co. Size (B).®
- †Betco Products Inc., York Rd., P.O. Box 455, Brantford, Ont. N3T 5N9. Tel. 519-753-7777. Fax: 519-758-0555. Metal stampings and fabrication.
(P.) M. Kitchen; (Prod'n Mgr.) W. Hull. Annual Sales (B). Co. Size (A).
- Bethlehem Machining & Tools Ltd., 415 Hood Rd., Unit #16, Markham, Ont. L3R 1E2. Tel. 416-475-1162. Custom machining and small batch production.
(G.M.) N. Khalilieh. Co. Size (A).
- Beton B.F. (19B3) Inc., 1515 3rd Ave., Val d'Or, Que. J9P 4N5. Tel. 819-825-B112. Fax: 819-825-3055. Crushed stone, sand and gravel, portland cement, ready-mix producer.
(G.M.) R. Boyer. Annual Sales (D). Co. Size (B).®
- Beton Laurentide Inc., 8000 boul. Jean XXIII, Trois Rivières, Que. G9A 5C9. Tel. 819-377-3737. Fax: 819-377-3740. Plants, Trois Rivières Ouest, Shawinigan, Que. Associate, Betoniere Trudel Inc., St-Stanislas, Que. Ready-mix concrete and sheet piling.
(P.) J. Bertrand; (S.M.) M. Bergeron; (Prod'n Mgr.) C. Charette; (Tech.) R. Beauchesne. Annual Sales (D). Co. Size (B).
- Béton Vibré Ltée., 2900 Jules Vachon, Box 364, Trois Rivières, Que. G9A 5G4. Tel. 819-376-7465. Fax: 819-376-7002. Branch office, St-Pierre-les-Becquets, Que. Reinforced concrete pipes, sewers, septic tanks, etc. Brand, "Flex-Slab".
(P.) M. Paris; (V.P.Fin.) J. St-Louis. Annual Sales (D). Co. Size (C).®
- Bétonel Ltée., B600 ave. de l'Epee, Montreal, Que. H3N 2G6. Tel. 514-273-B855. Toll Free: 800-361-9813. Fax: 514-273-7391. Plant, Terrebonne, Que. Commercial paint, varnish and urethanes, anti-corrosion paints, industrial coatings and joint compounds.
(P.) G. Pellerin; (G.M.) G. Croteau; (V.P.) D. Pellerin; (Sales Dir.) L. Ouimet. Annual Sales (D). Co. Size (C).
- Better Beef Limited, 781 York Rd., Guelph, Ont. N1E 6N1. Tel. 519-B23-5200. Toll Free: 800-265-668B. Fax: 519-B23-5451. Packers of beef products.
(C.E.O. & G.M.) B. de Jonge; (C.F.O.) L. Goldstein. Annual Sales (F). Co. Size (E).®
- Better Box Incorporated, 2 Bessemer Crt., Concord, Ont. L4K 2T1. Tel. 416-669-6368. Corrugated cartons.
(P.) B. Bender; (G.M.) L. Drukmaler. Annual Sales (C). Co. Size (A).
- †Better Business Forms, 6250 Hutchison St., Montreal, Que. H2V 4C3. Tel. 514-274-6515. Fax: 514-274-9431. Continuous business forms and snap sets.
(P.) M. Maislin; (V.P.) A. Calman; (Compt.) Ms. S. Ber-covitch. Annual Sales (C). Co. Size (A).®
- ★Better Shade Co. Ltd., The, 469 Glendale Ave., St. Catharines, Ont. L2T 1K0. Tel. 416-227-4555. Toll Free: 800-263-4714. Branch sales office, Stoney Creek, Ont. Vertical, venetian and roller blinds, also draperies. Brand, "La Petite".
(P.) J. Cecchi; (S.T.) Mrs. F. Cecchi; (G.M. & S.M.) D. Cecchi. Annual Sales (C). Co. Size (B).
- †Betterest Vinyl Mfg. Ltd., 19299-96th Ave., Surrey, B.C. V3T 4W2. Tel. 604-BBB-5418. Fax: 604-BBB-5419. Branch offices, Dartmouth, N.S., Mississauga, Ont. "Betterest" and "Betterest Premium" waterbed mattresses, stand-up safety liners, custom vinyl welding, flotation bags, gas cones and vinyl inflatables.
(P. & C.E.O.) J.A. Holmes; (Cont.) T. Sharpe. Annual Sales (D). Co. Size (B).®
- BETZ INC., 3026 Solandt Rd., Kanata, Ont. K2K 2A5. Tel. 613-592-5050. Fax: 613-592-0909. Telex: 053-4795. Branch offices, Saint John, N.B., Chateauguay, Trois Rivières, Que., Burlington, Ont., Calgary, Edmonton, Bonnyville, Alta., Vancouver, B.C. Plants, Pointe Claire, Que., Edmonton, Alta. Specialty chemicals and services for industrial water conditioning. Brands, "Slime-Trol", "Slime-Trol", "Krom-Trol", "Fuel-Solv", etc. Parent company, Betz Laboratories Inc., Trevose, PA, U.S.A.
(Chmn.) H. Lieberman; (P.) H. A. Condy; (Reg. V.P.Sales) D. Hinchcliffe; (Reg.V.P.Sales) J. D. Town; (V.P.Prod'n) F. A. Bohm; (V.P.Mktg.Serv.) J. Donald McWilliam; (V.P.Fin.) A. G. Simpson; (Purch.Mgr.) D. S. Kay; (Plant Mgr.Pte-Claire) P. Wilson; (Plant Mgr. Edmonton) R. Santucci. Annual Sales (E). Co. Size (D).
- ★Bev Key of Canada Inc., 1460 Dominion St., North Vancouver, B.C. V7J 1B4. Tel. 604-985-8272. Toll Free: (U.S.A.) 800-663-4688. Fax: 604-985-0673. Three in one beverage opener.
(P.) A. Felker. Annual Sales (B). Co. Size (A).
- ★Bevco Conveying Systems, 9354 - 194 St., Surrey, B.C. V3T 4W2. Tel. 604-B88-1455. Toll Free: 800-663-0090. Fax: 604-BBB-2887. Conveying systems for the bottling, canning, and processing industries including, elevators/lowerators, can elevators, bi-directional tables, bottle rinsers, lane dividers, and bulk glass depalletizers, warmers and collers.
(P.) F. Gus Fortier; (C.O.O.) B. W. Spencer; (S.M.) T. O'Brien; (P.A.) Mrs. T. Ferguson. Annual Sales (D). Co. Size (C).®
- ★Bevel Stamping Company, Limited, 111 Oakdale Rd., Downsview, Ont. M3N 1W2. Tel. 416-742-9485. Fax: 416-742-13B9. Custom roll forming, building products, slitting/oscillating, braking, metal acoustical ceiling systems.
For Rep, for suspended ceilings, Larry Edwards & Associates, Littleton, Colo., U.S.A.
(P.) R. Piatkowski; (V.P.) R. S. Piatkowski; (S.M.) H.J. Zimmerman. Annual Sales (C). Co. Size (B).®
- Beverage Central Ltd., 315 Circle Dr. E., Saskatoon, Sask. S7K 0T7. Tel. 306-244-1577. Bottlers of "Coca-Cola", "Sprite", "Fanta", "Tab", "Fresca", etc.
(P.) R. Waldman; (Cont.) J. J. Stronach. Co. Size (C).
- Bews Seed Co., Box 334, Eatonville, Sask. S0L 0Y0. Tel. 306-967-2522. Blended granular fertilizers and pedigree seeds, cereal.
(P. & G.M.) J.G. Bews; (Plant Mgr.) J.P. Bews; (Farms Mgr.) K.D. Bews. Annual Sales (C). Co. Size (A).®
- Bewt Recovery Technologies Inc., 1380 Hopkins St., Unit 11, Whitby, Ont. L1N 2C3. Tel. 416-430-7666. Fax: 416-430-7667. Metal recovery systems, waste treatment systems. Brand, "Chemelec".
For Rep., Bewt (Water Engineers) Ltd., England.
(G.M.) R. Druce. Annual Sales (B). Co. Size (A).®
- Bex Engineering Limited, 5115 Timberlea Blvd., Mississauga, Ont. L4W 2S3. Tel. 416-238-8920. Fax: 416-238-B955. Associate, Bex Inc., Livonia, MI, U.S.A. "BEX" eductors, spray nozzles, Bex an-fo loaders.
Bex Inc., Livonia, MI, U.S.A.
(P. & T.) N. D. Bowen, P.Eng. Annual Sales (B). Co. Size (A).®
- Bezzola's Juice Ltd., 1451 Freeman Rd., P.O. Box 279, Cobble Hill, B.C. V0R 1L0. Tel. 604-743-5393. Raw, frozen, pear and apple juice, raw frozen organic apple juice and carrot juice, 1001 seedless berry puree/juice and apple cider vinegar.
(P. & G.M.) R. Bezzola. Annual Sales (A). Co. Size (A).®
- ★Bibby-Ste.Croix Foundries Inc., [Fonderies Bibby-Ste.Croix Inc.], 202 Beverly St., P.O. Box 279, Cambridge, Ont. N1R 5T8. Tel. 519-621-8410. Fax: 519-621-9B31. Branch plants, Ste-Croix, Que., Cambridge, Ont. Soil pipe, valve boxes, fittings and gaskets. Brands, "Hub-less", "Bi Seal".
(P. & C.E.O.) R. White; (G.M.) W. Monaghan; (V.P.Que.Div.) P. Biron; (V.P.Eng'r) C. Pluim; (G.S.M.) G. Kendall. Annual Sales (E). Co. Size (E).®
- ★Bibeau Freres Inc., 4611 Castel-d'Autray, St. Felix de Valois, Que. J0K 2M0. Tel. 514-BB9-5505. Fax: 514-B89-8166. Truck bodies.
(P.) M. Bibeau. Annual Sales (C). Co. Size (B).®
- ★Bic Inc., 155 Oakdale Rd., Downsview, Ont. M3N 1W2. Tel. 416-742-9173. Division, Bic Sport Canada, Ville St-Laurent, Que. Ball point pens, stick type and retractable, roller ball point markers, porous point pens also disposable lighters and shavers. Brand, "Bic". Parent company, Bic Corporation, Milford, CT, U.S.A.
(P.) R. Winter; (Cont.) B. Gibson; (Nat.S.M.) D. Saracino; (Plant Mgr.) K. Mueller. Annual Sales (E). Co. Size (D).®
- ★Bick's Pickles Division of Multifoods Inc., 333 Progress Ave., Scarborough, Ont. M1P 2Z7. Tel. 416-293-4105. Branch plant, Dunnville, Ont. Pickles, relishes, etc. Parent company, Robin Hood Multifoods Inc., Willowdale, Ont.
Foreign representatives in most countries throughout the world.
(G.M.) A.G. Lutz. Annual Sales (E). Co. Size (E).®
- Bicybec Ltée., 5200 Ramsay, St-Hubert, Que. J3Y 2S4. Tel. 514-445-8719. Fax: 514-445-BB31. Plastic credit and identification cards, name tags, signs, acrylic products, bags.
(P.) G. Martin; (G.M.) A. Levitt; (S.M.) Ms. S. Martin; (Plant Mgr.) A. Picard. Annual Sales (C). Co. Size (A).
- Biddell's Tire & Batter Service Ltd., 545 Richmond St., Chatham, Ont. N7M 1R2. Tel. 519-352-0620. Toll Free: (519) 800-265-0535. Branch office, Leamington, Ont. Retreaded truck tires.
(Chief Exec.) A. O'Neil; (Mktg.) Dan O'Neil; (Fin.) R. Clarke; (Purch.) Dennis O'Neil. Annual Sales (A). Co. Size (A).
- †Biewer, John A., (Canada) Ltd., P.O. Box 967, Regional Rd. 47, Cambridge, Ont. N1R 5X9. Tel. 519-621-7701. Toll Free: 800-265-B667. Fax: 519-621-0109. CCA pressure and fire retardant treated lumber and plywood.
(Mgr.) R.D. Rowe; (Sales Rep.) G.P. Martignago. Annual Sales (D). Co. Size (B).
- Big 8 Beverages Ltd., 120 North Foord St., Stellarton, N.S. B0K 1S0. Tel. 902-755-6333. "Big 8" soft drinks. Parent company, Sobeys Inc., Stellarton, N.S.
(V.P.Distrib.) J. Fitzpatrick; (G.M.) F. Zwicker; (Asst. Mgr.) J. Chisholm; (Q.C.) J. Lays. Annual Sales (D). Co. Size (A).
- Big M Plastics Limited, 622 - 30th St. N., Lethbridge, Alta. T1H 5G6. Tel. 403-32B-0364. Toll Free: 800-661-B024. Fax: 403-320-5735. Branch office, Calgary, Alta. Clear and coloured polyethylene bags, sheeting, and tubing, printed carryout bags, handle bags, bread bags, frozen food bags, garbage bags, produce bags, ice bags, parts bags, mulch film, etc.
(Prop. & P.) Ms. B. Magee; (S.T.) Ms. K. Magee. Annual Sales (C). Co. Size (A).®
- Big Toys Playstructures Ltd., #404 - 19B37 Telegraph Trail Rd., Langley, B.C. V3A 4P8. Tel. 604-888-3222. Fax: 604-BBB-7329. Associates, Wallace & Wallace Ltd., Winnipeg, Man., Playtime Rec. Sales Ltd., Regina, Sask., Playworks Inc., Edmonton, Rectec Ind. Inc., Calgary, Alta., Vancouver, B.C., Peacock Sales Ltd., White Horse, Yukon. Children's playstructures and play areas.
(P.) W. Baxter. Co. Size (A).®
- ★BIG 'O' INC., 254 Thames Rd. East, Exeter, Ont. N0M 1S3. Tel. 519-235-0870. Toll Free: 800-265-3461. Fax: 519-235-2144. Telex: 064-5659. Sales offices and plants, Lauzon, Coteau-au-Lac, Que., Chesterville, Hen-

sall, Comber, Ont., Taber, Alta., Abbotsford, B.C. Associates, Big "O" Moulded Products Limited, Big "O" (U.K.) Limited. "Big O" corrugated plastic drainage tubing, large diameter heavy duty plastic pipe, plastic fittings, knitted polyester filter, absorbent products, carcass wraps, bootliners.

(P.) F. Grant Kime; (V.P.) B. Kime; (V.P.Admin.) R. Breen; (G.M.Spec. & Textile Prods.) E. Crowley. Annual Sales (E). Co. Size (E).Ⓢ

★**BIGELOW - LIPTAK OF CANADA LTD., 1831 Mattawa Ave., Mississauga, Ont. L4X 1K7.** Tel. 416-279-9501. Fax: 416-279-7577. Branch offices, Montreal, Que., Sarnia, Ont., Calgary, Alta. Associate, Bigelow-Liptak Corp., Plymouth, MI, U.S.A. Furnaces, liquid and fume industrial waste incineration systems, industrial waste heat recovery equipment, wood fired boiler packages, refractory construction. Parent company, BL Canada Inc., Mississauga, Ont.

(P. & G.M.) J. Williams; (Bus.Mgr.) J. Morrill. Annual Sales (C). Co. Size (A).Ⓢ

★**Bigfoot Industries Ltd., R.R. #3, Comp 65 Palisades, Armstrong, B.C. V0E 1B0.** Tel. 604-546-8741. Fax: 604-546-3755. Plant, Armstrong Spallumcheen Ind'l Pk., Armstrong, B.C. "Bigfoot" R.V. campers and trailers and "L'il Bigfoot" trailers.

(P.) E. Krieg; (Mktg.Mgr.) S. McDivitt; (Cont.) C. Furlan; (Ops.Mgr.) N. Smith. Annual Sales (D). Co. Size (B).Ⓢ

†**Biggar Industries Ltd., 401 Chrislind St., Winnipeg, Man. R3W 1A2.** Tel. 204-222-9887. Custom production metal fabricators, metal stampings, pipe bending.

(P. & G.M.) R. Biggar; (V.P.) Mrs. N. Bigar; (Plant Mgr.) B. Bigar; (Off.Mgr.) Ms. N. Ann Bigar. Annual Sales (B). Co. Size (A).Ⓢ

Biggar's Frosted Foods, Division of Harold W.M. Smith Holdings Limited, R.R.#1, Vineland Station, Ont. L0R 2E0. Tel. 416-562-4337. Frozen cherries and strawberries packed in SO2. Brand, "Biggar's". Parent company, Harold W.M. Smith Holdings Ltd.

(Chmn.) J.W. Smith; (S.T. & G.M.) H. W.M. Smith, Jr. Annual Sales (C). Co. Size (C).Ⓢ

Bijoux Continental Inc., 4475 Frontenac St., Montreal, Que. H2H 2S2. Tel. 514-521-2100. Fax: 514-521-1169. Telex: 055-62081. Associates, Gestion Robert Forget Inc., Quebec, Que., Agence Donald Seguin, Ottawa, Bijoux Continental (Ontario) Inc., Toronto, Ont., Gary D. King & Associates Ltd., Winnipeg, Man., Murray Wingrowich Agencies Ltd., Calgary, Bob Wingrowich Agencies Ltd., Edmonton, Alta., Douglas Prouse Ltd., Vancouver, B.C. Gold and silver chains, earrings, bangles, and fashion jewellery.

(Chmn. & S.T.) S. Baker; (P.) S. Mayoff; (C.E.O.All Fashion) C. Giser; (C.E.O.Prec.Metal) D. Levine; (Mgr. Sales & Mktg.) G. Hache; (Cont.) E. Cerantola; (Fashion Factory Supt.) J. Indig; (Prec.Metal Factory Supt.) R. Matthews. Annual Sales (E). Co. Size (E).

Bijoux I.S. Inc., See I.S. Jewellery Company Inc.

Bill Bailey of Belleville Ltd., 260 Adam St., P. O. Box 662, Belleville, Ont. K8N 2X9. Tel. 613-962-5766. Commercial and industrial sheet metal work, custom fabricating, dust and fume removal systems, etc.

(V.P. & G.M.) L.C. Webster. Annual Sales (C). Co. Size (A).

Bill Douglas Mfg. Ltd., 818 47th St. E., P.O. Box 23, Saskatoon, Sask. S7K 3K1. Tel. 306-931-1113. Fax: 306-933-2966. Gymnasium equipment, fifth wheel trailers, horse, cattle and equipment trailers, etc. Brand, "Mallard".

(P.) L. McMartin; (P.A.) K. Madsen. Annual Sales (B). Co. Size (A).Ⓢ

Billingsgate Fish Co. Ltd., 630 - 7th Ave. S.E., Calgary, Alta. T2G 0J7. Tel. 403-264-8080. Toll Free: (403) 800-332-1095. Fax: 403-266-6160. Branch office, Edmonton, Alta. Fresh and salt water fish portions battered and breaded fish, seafood and meat pies. Brands, "King of Fish", "Plough Boy Pies".

(P.) F. Fallwell; (Cont.) Ms. M. McKevitt; (S.M.) Ms. K. Loadman; (Purch.Mgr.) Ms. K. Wallace. Annual Sales (D). Co. Size (C).

★**Billy Bee Honey Products Ltd., 68 Tycos Dr., Toronto, Ont. M6B 1V9.** Tel. 416-789-4391. Fax: 416-789-9112. Clover, buckwheat, ree and mixed flower honey. Brands, "Billy Bee", "Land O'Clover", "Natural Honey Farms".

For. Reps., in United Kingdom, Japan, Southern Ireland, Germany, France, Bahamas, Bermuda, Martinique, Guadeloupe, Barbados, Hong Kong, U.S.A.

(P.) J. Grossman; (V.P.) L. Grossman; (Mktg.S.M.) R. Grossman; (Mgr.) E. Grossman. Annual Sales (D). Co. Size (B).Ⓢ

Bilodeau Inc., 8821 Pascal Gagnon, St-Leonard, Que. H1P 1Z4. Tel. 514-322-9402. Fax: 514-322-0938. Printers and lithographers.

(P.) D. Legault. Co. Size (A).

Biltmore Inc., 139 Morris St., Box 690, Guelph, Ont. N1H 6L7. Tel. 519-836-2770. Toll Free: 800-265-8382. Fax: 519-836-2774. Sales offices, Montreal, Que., Guelph, Ont. Men's fur felt hats, men's straw and cloth hats and caps. Brands, "Biltmore", "Stetson".

For.Rep., Jack Lambert Agency Ltd., New York, NY, U.S.A.

(P.) R. Kloeffer; (Cont.) W. Laidlaw; (Sales & Mktg. Mgr.) P. Cote. Annual Sales (D). Co. Size (C).Ⓢ

Bilrite Industries Division of Bilrite Rubber (1984) Incorporated, 170 North Queen St., Etobicoke, Ont. M9C 1A8. Tel. 416-626-0700. Fax: 416-626-5156. Tire repair materials, custom mixing, compounding and calendaring. Brand, "Bilrite".

(Chmn.) L. Sherkin; (P.) M. Sherkin; (V.P.Ops.) E. Moffat; (S.M.) T. Lennox; (P.A.) S. Samson; (Prod'n Sup'r) A. Giddings; (Plant Mgr.) M. Dobson; (Tech.Mgr.) L. Garland; (Plant Maint.Dir.) A. Scherer. Annual Sales (D). Co. Size (C).Ⓢ

★**BILTRITE NIGHTINGALE INC., 10251 Ray Lawson Blvd., Montreal, Que. H1J 1L7.** Tel. 514-352-7770. Fax: 514-351-5216. Showrooms, Montreal, Que., Toronto, Ont., Vancouver, B.C., New York, NY, Chicago, IL, Washington, DC, Cincinnati, OH, U.S.A. Plants, St-Romuald, Montreal, Que., Toronto, Ont., Plattsburgh, NY, U.S.A. Wooden office furniture. Brands, "Prelude", "Encore", "Ergo 8", "Revival", etc. Parent company, Canam Mac-nac Group Inc., Montreal, Que.

For.Reps., Hamilton Associates, Worcester, MA, Jonathan Blonde Associates, Wood-Ridge, IMR Associates, Edison, NJ, Larry Ingram Associates, Washington, DC, Chalfont, PA, Dealer & Designer Services, Cincinnati, OH, Mid-America Marketing, Plano, TX, Irve Godles & Associates, Tampa, FL, Seltzer Organization, Los Angeles, CA, Piedmont Design Center, Atlanta, GA, Woodward & Associates, Scottsdale, AZ, Eaglewood, CO, T.M.R. Associates, Chicago, IL, Pat Lyons & Associates, Overland Park, KS, Ben Griffin, East Amherst, NY, J.J. Greene, North Andover, MA, U.S.A.

(P.) C. Harper; (V.P.Fin. & Admin.) R. Harritt; (V.P.Mktg. & Sales) L. Main; (V.P. Case Goods) J. Roy; (V.P.Seating) H. Astley; (V.P.Systems) J. Cline; (Nat'l S.M.) F. Dubois; (Mktg.Mgr.) R. Zamin; (Design Dir. & Adv.Mgr.) A. Laurent. Annual Sales (E). Co. Size (G).

Biltwell Containers Ltd., 5020 Courval St., Montreal, Que. H4T 1L1. Tel. 514-738-0916. Toll Free: 800-361-1553. Fax: 514-342-2482. Corrugated shipping containers, displays, games, specialty lines, p.o.p. packaging, litho laminations.

(P.) M. S. Kussner; (Plant Mgr.) P. Hedrich; (Cont.) J. Stomponato; (V.P.Sales) R. Fontaine; (Costing Supr.) J. Haggart. Annual Sales (D). Co. Size (C).Ⓢ

Binder Tool and Mold Inc., 2930 College Ave., Windsor, Ont. N9C 1S5. Tel. 519-254-2883. Fax: 519-254-3598. Injection molds and die cast dies.

(P. & G.M.) F. Binder. Annual Sales (D). Co. Size (B).Ⓢ

★**Binder, Will, Mold Limited, 5290 Brendan Lane, Oldcastle, Ont. NOR 1L0.** Tel. 519-737-1213. Fax: 519-737-1215. Plastic injection moulds.

(P.) W. Binder. Annual Sales (C). Co. Size (A).

Bindery Services, 85 Cascade St., Stoney Creek, Ont. L8E 3B7. Tel. 416-561-3566. Fax: 416-561-9111. Branch office and plant, Toronto, Ont. Trade bindery for printing industry. Parent company, Hamilton Ruling & Bindery Service Ltd., Stoney Creek, Ont.

(P.) R.H. Tier; (G.M.) B. Hellman; (G.M.) B. Watts; (Compt.) R. Winters. Annual Sales (C). Co. Size (D).

Binette, Roland, Inc., 1050 Galt E., Sherbrooke, Que. J1G 1Y5. Tel. 819-563-0675. Telex: 05-836268. Generators.

(P.) R. Binette. Annual Sales (B). Co. Size (A).

Bingham Optical Company Limited, 200 King St. W., P.O. Box 73, Chatham, Ont. N7M 5K1. Tel. 519-352-8630. Branch office, 857 Grand Ave. W., Chatham, Ont. Ophthalmic lenses.

(P.) W. Glen Powers; (S.M.) P. Powers; (P.A.) A. Argenti; (Plant Mgr.) A. Verburg. Annual Sales (C). Co. Size (A).Ⓢ

Bingham, Samuel, Company (Canada) Limited, 54 Advance Rd., Toronto, Ont. M8Z 2T7. Tel. 416-239-8157. Fax: 416-231-7509. Branch plant, Samuel Bingham Com-

pany of Canada (Quebec) Ltd., Montreal, Que. Printing, metal decorating and industrial rollers. Brands, "Nuclear III", "Centurion 10", "Centurion II", "Comet". Parent company, Samuel Bingham Company, Chicago, IL, U.S.A.

(Chmn.) E. Crane; (P.) R. Jenkins; (S.M.Toronto) W. Koopman; (S.M.Montreal) N. Renaud; (Plant Mgr.) L. Woodhouse. Annual Sales (C). Co. Size (B).Ⓢ

Binks Manufacturing Company of Canada Limited, 14 Vansco Rd., Toronto, Ont. M8Z 5J5. Tel. 416-252-5181. Fax: 416-252-3618. Telex: 02-29683. Branch offices, Montreal, Que., Edmonton, Alta., London, Ont., Vancouver, B.C. Plant, Montreal, Que. Associate, Sunkiss Thermoreactors, Montreal, Que. Spray painting equipment, air compressors, paint spray booths, paint driers, etc. Brand, "Binks Spray Systems". Parent company, Binks Manufacturing Company, Franklin Pk., IL, U.S.A.

(P.) C. Baranowski; (Nat.Mktg.Mgr.) J. H. Verge; (P.A.) Ms. M. Ilao; (Plant Mgr.) M. Liburd. Annual Sales (D). Co. Size (D).Ⓢ

Binney & Smith (Canada) Ltd., 15 Mary St. W., Box 120, Lindsay, Ont. K9V 4R8. Tel. 705-324-6105. Fax: 705-324-3511. Warehouse, Richmond Hill, Ont. Crayons, markers, art activity kits, etc. Brands, "Crayola", "Peacock", "Clayola", "Sanigene", "Fyrmak", "Deviljack", "Artista", etc. Parent company, Binney & Smith, Inc., Easton, PA, U.S.A.

(Chmn.) R.S. Gurin; (Dir.Sales & Mktg.) D.H. Hewitt; (Dir.Fin.) J.R. Fisher; (P.A.) A.L. Rance; (Dir.Ops.) J. Saunders. Annual Sales (D). Co. Size (D).Ⓢ

★**Bio-Char Inc., 7729 8th Line S., Hornby, Ont. L0P 1E0.** Tel. 416-875-4600. Fax: 416-876-1854. Biomedical, wood, municipal garbage and other solid waste incinerators, also heat recovery boilers.

(P. & G.M.) Mrs. J.B. Derrick; (Engr'g Mgr.) C.G. Kerr, P.Eng. Annual Sales (B). Co. Size (A).Ⓢ

★**Bio-Cosmetics Inc., 226 Bradwick Dr., Concord, Ont. L4K 1K8.** Tel. 416-736-0158. Fax: 416-738-0752. Hair/skin cosmetics. Brands, "Bioscal", "Bio-Protex", "Thymoderm", "Petracell", etc.

For.Rep., Kembix Company Ltd., Happy Valley, Hong Kong.

(P.) H.K. Schuchardt. Annual Sales (B). Co. Size (A).Ⓢ

Bio-Lab Canada Inc., 60 Howden Rd., Scarborough, Ont. M1R 3E4. Tel. 416-752-8008. Fax: 416-757-5604. Bioguard pool and spa chemicals and accessories, bioguard home water systems. Brands, "Omni" and "Bioguard".

(P. & C.E.O.) A. Chandler; (Cont.) Ms. L. Yui; (Plant Mgr.) A. Horn; (Purch.Mgr.) Ms. R. Brandt. Annual Sales (D). Co. Size (B).

Bio Nuclear Diagnostics Inc., 3986 Chesswood Dr., Downsview, Ont. M3J 2R8. Tel. 416-638-1086. Fax: 416-638-4283. Laboratory reagents and supplies.

(P.) S. Choudhry; (P.) R. Choudhry. Annual Sales (C). Co. Size (A).Ⓢ

Bio Sante (Canada) Ltée., 4040 rue Masson, Montreal, Que. H1X 1T8. Tel. 514-721-3301. Vitamins and minerals, herbal teas, diet products. Brands, "Relaxol", "Dietibar", "Vita Royale", "Gastrocalm", etc.

(Chmn.) D. Azoulay; (P.) S. Azoulay; (Prod'n Dir.) P. Bedard; (Purch.) J. Froment; (Sales Dir.) A. Pomerleau. Annual Sales (D). Co. Size (B).

★**Biolab Equipment Canada Ltd., 505 - 14 Iroquois Shore Rd., Oakville, Ont. L6H 2R3.** Tel. 416-844-2062. Toll Free: 800-268-5035. Fax: 416-844-0023. Associate, Equipements Biolab Quebec Ltée., Dorval, Que. Water softeners, carbon and sand filters, dealkalizers, automatic and service exchange deionizers, reverse osmosis systems.

For.Rep., Biolab Equipment Texas, Inc., San Antonio, TX, U.S.A.

(P.) C. Woolcott; (V.P.) D. Weatherill; (Acct.) Ms. A. Mitchell; (Plant Mgr.) C. Russell; (P.A.) Ms. M. Walters; (Sr.Serv.Tech.) F. Bristow. Annual Sales (C). Co. Size (A).Ⓢ

★**Biomira Inc., 9411 - 20th Ave., Edmonton, Alta. T6N 1E5.** Tel. 403-450-3761. Fax: 403-463-0871. Truquant cancer blood tests.

For.Reps., Baxter, W. Europe; Amersham Medical, Japan, General Systems, Italy.

(P. & C.E.O.) G. Politeski; (V.P.Ops.) T. Noujaim, Ph.D.; (V.P.Fin.) M. Harbora; (V.P.R&D) M. Longenecker, Ph.D.; (V.P.Ops.) R. Pylewski. Annual Sales (C). Co. Size (D).Ⓢ

★**Bionaire Inc., 2000 - 32nd Ave., Lachine, Que. H8T 3H7.** Tel. 514-636-0790. Fax: 514-631-6069. Telex: 05-821501. Sales office, Etobicoke, Ont. Subsidiaries, Bionaire Corporation, Allendale, NJ, U.S.A., Bionaire Europe

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- B.V., Oosterhout, The Netherlands. Air cleaners, ionizers, static electricity neutralizers, ultrasonic humidifiers, water purifiers, portable air conditioners, dehumidifiers. Brands, "Bionaire", "Biotech", "Bio Medisphere", "Computer Guard", etc.
(Chmn. & C.E.O.) J. Puetter; (P. & C.O.O.) A. Kelly; (V.P.Fin.) B. Gannon; (V.P.Int'l Sales) N. J. Bastick; (V.P.Sales & Mktg.Can.) G. Byle; (V.P.Engr'g) N. Glenn; (V.P.Mfg.) M. J. David; (V.P.Prod.Dev.) P. Crowhurst. Annual Sales (E). Co. Size (D).⑥
- ★Biosig Instruments Inc., 5471 Royalmount Ave., Montreal, Que. H4P 1J3. Tel. 514-733-9554. Fax: 514-733-6150. Telex: 05-826653. Branch office, Champlain, N.Y., U.S.A. Plant, Plattsburgh, NY, U.S.A. Subsidiary, Biosig Instruments Corp., U.S.A. "Insta Pulse" heart rate monitors, "Antache" anti-headache device, "Antense" anti-tension device, fitness computers, medical electronic instruments, telemetry systems, fitness computers.
(P.) G. Lekhtman; (G.M.) J. G. Moffat. Annual Sales (D). Co. Size (B).⑥
- Biraghi Canada, 1175, Alphonse-Deshaies Blvd., Becancour, Que. G0X 1B0. Tel. 819-294-2521. Fax: 819-294-9505. Finned and studded tubes, economizers, air to liquid heat exchangers, heating elements for greenhouses, A.S.M.E. pipe welding and fabrication, convection sections and steam coils. Parent company, Division Fintube Corporation, Tulsa, OK, U.S.A.
(G.M.) M. Labelle; (Ops.Mgr.) G. Black, Jr. Annual Sales (C). Co. Size (A).⑥
- Birchland Veneer Limited, P.O. Box 430, Thessalon, Ont. P0R 1L0. Tel. 705-842-2430. Fax: 705-842-3329. Telex: 067-77162. Birch, ash, oak and maple veneers.
(Chmn.) E.H. Morgan; (P. & G.M.) D.B. Morgan; (Mill Mgr.) G. Cooke. Annual Sales (D). Co. Size (C).
- Birchwood Furniture Ltd., 1338R - 36th Ave. N.E., Calgary, Alta. T2E 6T6. Tel. 403-250-7953. Fax: 403-250-5106. Plants, Winnipeg, Man., Calgary, Alta. Medium upholstered furniture, home entertainment units, wall units, occasional tables, etc.
(P.) W. Frischbutter. Annual Sales (D). Co. Size (C).⑥
- †Bird Archer Inc., P.O. Box 200B, Cobourg, Ont. K9A 4M2. Tel. 416-372-3344. Fax: 416-372-2561. Branch offices, St. John's, Nfld., Saint John, N.B., Montreal, Quebec, Que., Hamilton, Ottawa, London, Toronto, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Water conditioning chemicals, corrosion inhibitors, fuel oil additives, cleaners, etc. Parent company, Diversey Corporation.
(P.) S. Ross Tresidder; (Nat.S.M.) F. Stegmayer; (Compt.) D. W. Saunders; (Dir.Tech.Res.) G. Caplan; (Mgr.Mfg. & Purch.) J. C. Adamson. Annual Sales (D). Co. Size (C).⑥
- Bird Machine of Canada a Division of Baker Hughes Canada Inc., 2600 Wentz Ave., Saskatoon, Sask. S7K 2L1. Tel. 306-931-0801. Fax: 306-931-2442. Branch office, Pointe Claire, Que. "Bird" centrifuges, and other solids/liquids separating equipment, pulp and paper machinery. Parent company, Bird Machine Company Inc., South Walpole, Mass. U.S.A.
(P.) T. Davis; (G.M.) D. Fotheringham; (Purch.Mgr.) A. Osolinsky; (Cont.) J. W. Craig. Annual Sales (D). Co. Size (B).⑤
- Bird Packaging Limited, 670 Southgate Dr., Box 514, Guelph, Ont. N1H 6K9. Tel. 519-836-3470. Toll Free: 800-265-7222. Fax: 519-836-1208. Associates, Southwest Shipping Supplies, Canadian Corstat Industries. Corrugated cartons and boxes.
(P.) C. Bird; (P.A.) J. C. Bird; (S.M.) G. Chick; (Plant Mgr.) K. McQuinn. Annual Sales (C). Co. Size (C).⑤
- Birkeland Bros. Wool Batts Ltd., 3573 Main St., Vancouver, B.C. V5V 3N4. Tel. 604-874-4734. Custom wool carding and wool batting for comforters and filters, also hand spun yarn.
(P.) N. Birkeland. Co. Size (A).
- ★Birks, Henry, & Sons Limited, 1240 Phillips Sq., Montreal, Que. H3B 3H4. Tel. 514-397-2511. Fax: 514-397-2576. Branch offices, St. John's, Nfld., Halifax, N.S., Fredericton, Moncton, Saint John, N.B., Dorval, Quebec, Sherbrooke, Laval, Côte St-Luc, Brossard, St-Bruno, Ste-Foy, Hull, Ville D'Anjou, Pointe Claire, Town of Mount Royal, Que., Niagara Falls, Ottawa, Oshawa, Toronto, Oakville, Hamilton, St. Catharines, London, Kitchener, Sudbury, Guelph, Don Mills, Markham, Peterborough, Brampton, Scarborough, Mississauga, Richmond Hill, Kingston, Windsor, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, Coquitlam, Kamloops, Guildford, Kelowna, Victoria, Richmond, Nanaimo, B.C. Divisions: O.B. Allan Limited, Vancouver, B.C., Doucet Inc., Que., Ostrand and Grams, Ont. Subsidiaries: Henry Birks and Sons (Montreal) Limited, Corporation d'Investissement Central Investment Corporation, Montreal, Que.; Wilkeshire Investments Limited, Calgary, Alta., Henry Birks & Sons Inc., Henry Birks Jewelers, Inc., Minneapolis, Minn., U.S.A. Jewellery and silverware. Brands, "Birks Sterling", "Primrose", "Cavendish", "Rideau" and "Regency" plate.
(Chmn.) G.D. Birks; (P.) H.J. Birks. Annual Sales (G). Co. Size (G).
- Biron, H. N., & Sons Inc., 120 Notre Dame St., Nicolet, Que. J0G 1E0. Tel. 819-293-4481. Toll Free: (416)800-283-216B (514)800-286-7176. Fax: 819-293-886B. Hosiery. Brand, "Biron".
(P.) M. Biron; (G.M.) R. Gaudreau. Annual Sales (C). Co. Size (C).⑥
- Biscayne Tool & Die Mfrs. Inc., 1B5 Turnbull Crt., Cambridge, Ont. N1T 1A1. Tel. 519-621-3115. Dies, jigs, fixtures, and EDM wire services.
(P.) N. Evans; (V.P.) Mrs. M. Louise Evans; (Mgr.) W. Harth; (Asst.Mgr.) Ms. M. Wright; (S.) Mrs. B. Green. Annual Sales (B). Co. Size (A).⑤
- Biscuits Leclerc Ltée., See Leclerc Biscuits Ltd.
- Biscuits Lido Division of Culinar Foods Inc., 4945 Ontario St., Montreal, Que. H1V 1M2. Tel. 514-255-2811. Fax: 514-251-2184. Branch office, Quebec. Que. Plant, St. Lambert, Que. Brands, "Ti-Coq", "Meteo", "Goglu", "Family Mix", etc. Parent company, Culinar Inc.
(Grp.V.P.) P. Denault; (Plant Mgr.) J. Loranger. Annual Sales (E). Co. Size (E).⑤
- Bishop, W.F., & Son (Ontario) Limited, 144 Bullock Dr., Markham, Ont. L3P 1W2. Tel. 416-294-9778. Toy pistol caps. Brand, "Marvel".
(P.) E. R. Norton; (S.T.) Ms. D. Norton; Co. Size (A).⑥
- Bison Transport A Div. of Bison Diversfield Inc., 1067 Sherwin Road, Winnipeg, Man. R3H 0T8. Tel. 204-633-6196. Fax: 204-924-3094. Transportation.
(Dir.Bus.Dev.) J.A. Hopkins.
- ★Bissell Ltd., 6934 Kinsmen Ct., Box 1003, Niagara Falls, Ont. L2E 6W2. Tel. 416-356-1531. Toll Free: 800-263-2535. Fax: 416-356-0625. Plant, Port Elgin, Ont. Associate, Stevens-Hepner. Carpet sweepers, carpet and upholstery extraction machines and shampoo, vacuums, brooms and brushes. Parent company, Bissell Inc., Grand Rapids, MI, U.S.A.
(V.P. & G.M.) W. A. Calisina. Annual Sales (D). Co. Size (C).⑥
- Bit Service Company Ltd., 702 - 46th St. E., Box 1367, Saskatoon, Sask. S7K 3N9. Tel. 306-653-0988. Fax: 306-244-2262. Plants, Saskatoon, Esterhazy, Sask. Cutter bits.
(P.) T. L. Scheuerman; (G.M.) G. Shackleton; (P.A.) H. Rundberg; (Mgr.Esterhazy) O. Hicke. Annual Sales (D). Co. Size (A).⑤
- †Bittner Packers Limited, 21 Medulla Ave., Toronto, Ont. M8Z 5L7. Tel. 416-231-5651. "Bittner's" and "Country Fare" cold cuts, hams, roast beef and pork, smoked meats, sausages, weiners, pates, etc.
(P. & C.E.O.) L. Bushey; (Exec.V.P.Ops.) J. Reck; (V.P.Sales & Mktg.) P. Moore; (V.P.Fin. & Admin.) G. Salmon. Annual Sales (A). Co. Size (D).
- ★Bitumar Inc., 11650 Metropolitan Blvd. E., Montreal, Que. H1B 1A5. Tel. 514-645-4561. Fax: 514-645-6978. Telex: 05-828885. Plant, Montreal E., Que. Associate, Ultramold Plastics Inc., Guelph, Ont. Asphalt emulsions, saturated roofing felts and concrete joint/crack sealants, refuse containers, polymer asphalts, also roofing asphalts. Brand, "Superflex 80, 100".
(P.) M. Theriault; (S.T.) Ms. C. Saindon. Annual Sales (D). Co. Size (C).
- ★Blachford, H.L., Ltd./Ltée., 2323 Royal Windsor Dr., Mississauga, Ont. L5J 1K5. Tel. 416-823-3200. Fax: 416-823-9290. Telex: 06-982441. Branch plant, Montreal, Que. Associate, Blachford Corporation, Coal City, IL, U.S.A. Chemicals, construction materials and noise reducing materials. Brands, "Calford", "Chemdraw", "Chemford", "Aquaplas", etc.
(P.) J. Blachford; (S.T.) J. Borean; (Buyer) Miss V. Leisch; (Que.Ops.Mgr.) R. McMillan. Annual Sales (D). Co. Size (D).⑥
- Black Cat Blades, 4210 Calgary Trail, P.O. Box 8010, Edmonton, Alta. T6H 4S4. Tel. 403-436-4020. Toll Free: 800-661-7260. Fax: 403-435-0046. Telex: 037-2334. Plant, 9543-56th Ave., Edmonton, Alta. Associates, Delta Warehouse, United Diesel Injection, Union Filters. Grouser bars, cutting edges, track/wheel loaders, excavators, compactors, and track shoes. Parent company, Union Tractor Industries 1981 Ltd.
(P.) V. Seadon; (V.P.) R. McCarthy; (V.P.) D. Buton; (G.S.M.) J. Carter.
- ★Black Clawson-Kennedy Ltd., 1144 1st Ave. W., Owen Sound, Ont. N4K 5P9. Tel. 519-376-8860. Fax: 519-371-4011. Telex: 055-66334. Sales and engineering office, Montreal, Que. Pulp and paper machinery. Parent company, The Black Clawson Co., New York, NY, U.S.A.
For.Reps.: B.C. (France), Floirac, France; B.C. Hoesch, W.Germany; B.C. International Ltd., Newport, Gwent, Wales; Ishikawajima-Harima Heavy Ind. Co. Ltd., Tokyo, Japan.
(P. & C.E.O.) T. H. McGarrel; (V.P.Mfg.) E. Lang; (Cont.) R. A. Cusson; (Sr.V.P.) J.J. Clarke; (S.M.Pulp & Paper) J.F. Carson; (Dir.Purch.) C. Beghetto; (Mgr.Mfg.) W. Morley; (Dir.Engr'g) A. Turmaine. Annual Sales (E). Co. Size (E).
- Black Creek Metal Mfg. Enterprises Ltd., 2991 Townline Rd., Stevensville, Ont. L0S 1S0. Tel. 416-382-3152. Fax: 416-382-2151. Industrial and commercial custom metal products, stairways, railings, platforms, safety guards, tanks, catwalks, jib crane attachments for forklifts, etc.
(P.) L. E. Beam; (G.M.) M. L. Beam; (Off.Mgr.) Ms. C. Chevalier. Annual Sales (B). Co. Size (A).⑤
- ★Black Rose Designs and Patterns Inc., 71 Bathurst St., 4th Flr., Toronto, Ont. M5V 2P6. Tel. 416-364-7400. Branch office, 207 Queen's Quay Blvd. W., Toronto, Ont. Ladies' knitwear, separates and dresses.
For.Rep., Perl Inc., New York, NY, U.S.A.
(P.) C. E. Grimes; (V.P. & S.) L. A. Pinheiro; (G.M.) Ms. M. Dobrescu. Annual Sales (C). Co. Size (A).⑤
- Black, Sivalls & Bryson (Canada) Limited, Nisku, Alta. T0C 2G0. Tel. 403-955-288B. Fax: 403-955-8911. Oil and gas processing equipment. Brand, "BS&B". Parent company, B S & B Engineering Co. Inc., Houston, Texas, U.S.A.
(G.M.) L. Knight; (S.M.) E. Bancarz; (P.A. & Inside Sales) J. Vanderlee. Annual Sales (B). Co. Size (A).⑤
- Black, Valery, Draperies Ltd., 67 E. 5th Ave., Vancouver, B.C. V5T 1G7. Tel. 604-872-0232. Fax: 604-873-3530. Branch office, Burnaby, B.C. Custom draperies, venetian and vertical blinds, also drapery tracks.
(P.) R. Henniger. Annual Sales (B). Co. Size (B).⑥
- Black Water Designs Ltd., Box 101, Foymount, Ont. K0J 1W0. Tel. 613-754-2165. Fax: 613-754-2642. Plant, Renfrew, Ont. "Sierra Designs" jackets, parkas, pants, rainwear and skiwear.
(P.) R. Gulland. Annual Sales (D). Co. Size (D).
- ★Black and Decker Canada Inc., 125 Murol St., Richmond Hill, Ont. L4B 1M4. Tel. 416-886-9511. Fax: 416-764-4627. Branch offices, Halifax, N.S., Longueuil, Montreal, Que., North York, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Plant, Brockville, Ont. Power tools, household/houseware products and accessories. Brand, "Black & Decker". Parent company, The Black & Decker Corporation, Towson, MD, U.S.A.
Foreign representatives through Black and Decker companies worldwide.
(P.) D.R. Graber; (Dir.Mfg.) R.A. Larocque; (V.P.Mktg. & Sales) D.E. Nykoliation; (V.P.Fin.) J.F. Hayes; (Dir. Hum.Res. & Comm.Rel) W.J. Maxwell; (Br.Mgr.Montreal) S. Levert; (Br.Mgr.Halifax) P. Norwich; (Br.Mgr. Winnipeg) J. Albi; (Br.Mgr.Edmonton) T. Fix; (Br.Mgr. North York) J. Young; (Br.Mgr.Toronto) G. Shepherd; (Br. Mgr.Vancouver) J. Dow. Annual Sales (F). Co. Size (F).⑥
- Blackburn Électricité Canada Inc., 2317 46th Ave., Lachine, Que. H8T 3C9. Tel. 514-636-9101. Fax: 514-636-0475. Electrical compression connectors and insulators, wedge clamps, hazardous location lighting and grounding equipment. Brands, "Blackburn", "Holub", "Hazlux".
(G.M.) L.G. Morin; (Plant Mgr.) T.D. Tirpos. Annual Sales (D). Co. Size (B).
- Blackhall & Co., Limited, 77-79 Peter St., Toronto, Ont. M5V 2G4. Tel. 416-593-2718. Fax: 416-593-9686. Vinyl cheque book covers, bank passbooks, loose leaf binders and financial products.
(G.M.) R. S. Sutton; (S.M.) M. J. Patterson. Annual Sales (C). Co. Size (B).⑤
- Blacklaw Industrial Equipment Limited, 15625 - 112th Ave., Edmonton, Alta. T5M 2V8. Tel. 403-454-0722. Hydraulic cylinders, power units, trash compactors, hydraulic lifts, swivels for signal pole standards.
(P. & G.M.) F.M. Blacklaw; (S.T.) B. M. Blacklaw. Annual Sales (B). Co. Size (A).⑤

- ★Blackstone Equipment Limited, P.O. Box 101B, Stn A, Scarborough, Ont. M1K 5H5. Tel. 416-266-1272. Fax: 416-266-7494. "Mantis" mini excavators, "Blackstone" backhoe attachment, portable or stationary rock crushers and screening plants, sand washer/dehydrator, conveyors and rock separation systems.
(Dir.) M. Deans; (Dir.) P. Au. Annual Sales (C). Co. Size (A).Ⓢ
- ★Blackstone Industrial Products Limited, 533 Romeo St. S., P.O. Box 648, Stratford, Ont. N5A 6T7. Tel. 519-271-0560. Fax: 519-271-2145. Automotive radiator cores, stampings. Brand, "Blackstone". Parent company, Blackstone Corporation, Jamestown, NY, U.S.A.
(V.P.Mfg. & G.M.) A. Buckle; (Purch.Mgr.) A.E. Hunter; (Cont. & T.) C.E. Frost; (V.P.Sales & Mktg.) P. Tumminia; (Mfg.Mgr.) R.M. Fitzgerald; (Mfg.Mgr.) R. Sangster. Annual Sales (F). Co. Size (E).Ⓢ
- ★Blackville Lumber Inc., P.O. Box 14, Blackville, N.B. E0C 1C0. Tel. 506-843-6401. Fax: 506-843-610B. Softwood lumber.
(G.M.) D. Gunn. Annual Sales (D). Co. Size (C).Ⓢ
- Blackwoods Beverages Ltd., 1B50 Ellice Ave., Winnipeg, Man. R3H 0B8. Tel. 204-7B4-0600. Fax: 204-7B3-2173. Branch offices, Kenora, Ont., Brandon, Dauphin, Man., Lethbridge, Medicine Hat, Alta., Prince Albert, Nipawin, N. Battleford, Moose Jaw, Sask. Plants, Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Alta. Bottlers of "Pepsi-Cola", "7-Up", "Orange Crush", "Hires" root beer, "Schweppes" products.
(Chmn. & C.E.O.) G. B. Gray; (V.P.M.I.S.) P. Kostiuik; (V.P.Fin.) R. Butler; (V.P. & G.M.) W. Hutton; (V.P. & G.M.) D. Sharun; (V.P. & G.M.) D. Misener; (V.P.Ops.) G. Roe; (V.P. & T.) G. W. Mowat; (Assist. to P.) J. Frend. Co. Size (F).Ⓢ
- ★Blake, John, & Sons Ltd., R.R. #1, Ashburn, Ont. L0B 1A0. Tel. 416-649-3359. Tees and ball retrievers and putter grip.
(Prop.) J. Blake. Annual Sales (C). Co. Size (A).Ⓢ
- Blakeslee Foodservice Equipment Inc., 66 Crockford Blvd., Scarborough, Ont. M1R 3C3. Tel. 416-751-2625. Fax: 416-751-B539. Telex: 06-9B6391. Branch offices, Halifax, N.S., Moncton, N.B., Montreal, Que., Calgary, Alta., Vancouver, B.C. Associate, Blakeslee, Div. of Blako Inc., Chicago, IL, U.S.A. Commercial dish, pot and utensil washers, food mixers, etc.
(P.) W. C. White; (V.P.) E. Vilen; (G.M.) W. Poyntz; (P.A.) J. Andrews. Annual Sales (C). Co. Size (A).Ⓢ
- Blanchard Foundry, 2401 Millar Ave., P.O. Box 1444, Saskatoon, Sask. S7K 3P7. Tel. 306-931-1133. Fax: 306-934-0424. "Blanchard" metal castings (ductile, grey iron, ni-hard, niresistant, high chrome and other alloys). Parent company, Harmon International Industries Inc., Saskatoon, Sask.
(G.M.) C. Moneo; (C.F.O.) K. Weal. Annual Sales (C). Co. Size (B).Ⓢ
- Blanchard-Ness Limited, 3B50 boul. Losch, St-Hubert, Que. J3Y 5T6. Tel. 514-656-8800. Telex: 05-27205. Sales office, Downsview, Ont. Refrigeration unit coolers, air cooled condensers, dehumidifiers, heat reclaim unit heaters and coils, etc. Brands, "Blanchard-Ness", "Blanchair".
(P. & S.M.) R. Blanchard; (V.P. & G.M.) N. R. Lakdala; (P.A.) L. Ross; (Plant Mgr.) A. Homsy. Annual Sales (D). Co. Size (D).
- Blanchett Neon Limited, 12B50 St. Albert Trail, Edmonton, Alta. T5L 4H6. Tel. 403-453-2441. Fax: 403-451-343B. Neon and plastic signs. Brand, "Blanchett Neon".
(Chmn.) K. Blanchett; (P.) R. C. Squair; (P.A.) G. Tansey; (Plant Mgr.) P. Beauvais. Annual Sales (C). Co. Size (B).Ⓢ
- Blanchette, H., Ltée., 500 Albert Durand, Trois Rivières, Que. GBZ 2M7. Tel. B19-374-6601. Fax: 819-374-36B7. Structural steel, metal stairs, tanks, anchor bolts.
(P.) P. Blanchette; (S.T.) Mrs. Y.T. Blanchette; (V.P.) M. Blanchette. Annual Sales (C). Co. Size (A).Ⓢ
- Blanchissage Ma. Gi. Inc., 4610 Forest, Montreal Nord, Que. H1H 2P3. Tel. 514-328-6919. Fading and dyeing of denim clothing, jeans.
(P.) M. Turco; (S.) J. Caro; (G.M.) R. Provencher; (Compt.) M. Pineda. Annual Sales (B). Co. Size (B).
- Blank, W., & Son Limited, 106 Alice St., Brantford, Ont. N3S 5B7. Tel. 519-759-0303. Awnings, tents, tarpaulins.
(P.) R. Blank; (Bookkeeper) Miss B. Litsgus. Annual Sales (A). Co. Size (A).Ⓢ
- Blank, Wm., Ltée, 270 Queen St., Montreal, Que. H3C 2N8. Tel. 514-B61-3921. Fax: 514-B61-4894. Electric steam boilers, industrial steam pressing irons, etc. Brand, "Sheldonn".
For. Reps., Sunbrand Supply Co., Atlant, GA, U.S.A.
(P.) W. Blank; (G.M.) H. Blank. Annual Sales (B). Co. Size (A).Ⓢ
- ★Blarek Inc., B4 Easton Rd., P.O. Box 1B33, Brantford, Ont. N3T 5W4. Tel. 519-753-B441. Fax: 519-753-1B03. Polypropylene sticks for cotton swabs, polyethylene film for diapers, polypropylene film for sanitary napkins.
(P.) K. Squires; (G.M.) A. Clewes. Annual Sales (C). Co. Size (B).Ⓢ
- ★BLAST CLEANING PRODUCTS LTD., 2180 Speers Rd., Oakville, Ont. L6L 2X8. Tel. 416-827-0643. Fax: 416-B27-B552. Sales offices, Atlanta, GA, Chicago, IL, U.S.A. Subsidiary, Active/BCP, Syracuse, NY, U.S.A. Blast cleaning equipment, air pollution control equipment.
For.Reps., Industrial Associates, Waukesha, WI, Redco, Charlotte, NC, Metal Preparations, Buffalo, NY, U.S.A.
(P.) E.J. Stoltz; (V.P.Sales) J. A. Pedersen. Annual Sales (D). Co. Size (C).Ⓢ
- †Blatchford Feeds Limited, 3416 Dundas St. W., Suite 205, Toronto, Ont. M6S 2S1. Tel. 416-762-11B6. Branch plant, Weston, Ont. Subsidiary, Excel Feeds Limited, Toronto, Ont. Animal feeds. Brands, "Blatchford's", "Bar-Nun", "Vita-Dine".
(P. & G.M.) J. F. Lowe. Annual Sales (C). Co. Size (A).Ⓢ
- Blaze King Canada Ltd., 1290 Commercial Way, Penticton, B.C. V2A 3H5. Tel. 604-493-7101. "Blaze King" stoves.
(G.M.) Ms. A. Gibson; (Plant Foreman) A. Morgan. Annual Sales (C). Co. Size (A).
- Blenkhorn and Sawle Limited, 100 Grantham Ave., P.O. Box 3010, St. Catharines, Ont. L2R 7B9. Tel. 416-684-9251. Fax: 416-6B4-3336. Telex: 061-5220. Associate, Electronic Craftsman, Waterloo, Ont. Control panels and assemblies, switchboards, switchgear, carbon steel and alloy pipe fabrication, industrial duct fabrication. Parent company, Sayers and Associates Ltd., Mississauga, Ont.
(Chmn. & P.) F. W. Sayers; (Sr.V.P.) D. F. Carr; (Cont.) G. David; (Plant Mgr.) D. Reynolds; (Plant Supt.) D. Stocker. Annual Sales (D). Co. Size (E).
- ★Blier Inc., 6605 Raoul Ave., St.Hubert, Que. J3Y 6C7. Tel. 514-676-1B63. Fax: 514-676-5673. Branch office, Toronto, Ont. Laboratory and hospital furniture and casework in wood and steel.
For.Reps., Mahan Associates.
(P.) F. Leber; (V.P.) J. G. La Recque; (Ont.Rep.) W. Schmidt; (Dir.Sales & Mktg.) F. Leber Jr. Annual Sales (D). Co. Size (C).Ⓢ
- Blindage Nucléaire Ltée., See Nuclear Shielding of Canada Ltd.
- Blindfold Corporation, 7 Dohme Ave., Toronto, Ont. M4B 1Y7. Tel. 416-750-4676. Fax: 416-750-4692. Window shades, pleated lamp shades, and room dividers.
(P.) R. Gieg; (V.P.) J. Dale. Annual Sales (B). Co. Size (A).Ⓢ
- Blistex Limited, 2395 Drew Road, Mississauga, Ont. L5S 1A1. Tel. 416-67B-2521. Fax: 416-67B-2099. Pharmaceuticals, toilet preparations and custom manufacturing. Parent company, Blistex Inc., Oakbrook, IL, U.S.A.
(Dir.Sales) W. A. Scott. Annual Sales (C). Co. Size (A).Ⓢ
- ★Blo-Aer International Inc., 500 Lee, Baie d'Urfe, Que. H9X 3T3. Tel. 514-457-5120. Fax: 514-457-9740. Plant, Brampton, Ont. Complete blower packages with accessories such as motors, silencers, instrumentation, base frames, v-belts, guards, etc. Parent company, Pedro Gil, Barcelona, Spain.
(G.M.) R.C. Schliep; (S.M.East) B. Orr; (P.A.) Mrs. M. Reintjes; (S.M.West) D. Corcoran. Annual Sales (B). Co. Size (A).Ⓢ
- Block Drug Company (Canada) Ltd., 36 Northline Rd., Toronto, Ont. M4B 3E3. Tel. 416-755-1101. Fax: 416-755-1707. Associate, Reed & Carnrick Co. Ltd. Tooth paste, denture cleansers and adhesives, shampoo, pharmaceuticals. Brands, "Poli-Grip", "Sensodyne", "Polident", "Tegrin". Parent company, Block Drug Company Inc., Jersey City, NJ, U.S.A.
(P.) W.G. Whiteside; (V.P.Sales & Mktg.) J. O'Mahony; (V.P.Fin.) P. Kobrin; (Ops.Mgr.) M.G. Andrews; (Purch. Mgr.) Ms. B. Woods; (S.M.Block Div.) P. Scholes; (Dir. Sales & Mktg.) H. MacGregor; (Dir.Sales & Mktg.) Ms. J.L. Watson. Annual Sales (E). Co. Size (D).Ⓢ
- ★Bloemhof Industries (19B6) Ltd., 12755 - 64th St., Edmonton, Alta. T5A 0X5. Tel. 403-476-2131. Fax: 403-476-7B13. Bakery machinery including sheeters, moulders, air baggers, pizza rollers, and bench sheeters. Brands, "B & B", "Simplex", "Mini-Vert", "B & B B60". Parent company, Bloemhof Industries Ltd.
For. Reps., F.D. Jones, Australia, Dawn Food Service, Polin, Best Brands, U.S.A.
(P. & G.M.) B. Bloemhof. Annual Sales (B). Co. Size (A).Ⓢ
- Blok-Lok Limited, 30 Millwick Dr., Weston, Ont. M9L 1Y3. Tel. 416-749-1010. Fax: 416-749-1017. Masonry reinforcing, wall bonds and ties. Brands, "Blok-Lok", "Econo-Lok", "Econo-Cavity-Lok", "Cavity-Lok", "Blok-Trus".
(G.M.) S. Burns. Annual Sales (C). Co. Size (A).Ⓢ
- Blondy Art Luggage Inc., 2375 Ekers Ave., Montreal, Que. H3S 1C6. Tel. 514-737-6564. Fax: 514-342-9154. Branch offices, Toronto, Ont., Calgary, Alta. Nylon, vinyl or canvas travel and sports bags, insulated cooler bags, cosmetic and tote bags. Brand, "Blondy".
(P.) A. Jager. Annual Sales (C). Co. Size (C).Ⓢ
- Bloomfield Industries Canada Limited, 3170 Orlando Dr., Mississauga, Ont. L4V 1R5. Tel. 416-673-BB90. Fax: 416-673-5722. Restaurant and hotel food service and coffeemaking equipment. Brands, "Koffee-King", "Integrity", "Bi-Cor", "Bloomfield". Parent company, Bloomfield Industries Inc., Chicago, IL, U.S.A.
(G.M.) T. I. Warne; (Cont.) C. Lopez; (Nat.S.M.) G. MacKinnon; (P.A.) J. Tan; (Plant Sup'r) J. Horvatek. Annual Sales (D). Co. Size (B).Ⓢ
- ★Blount Canada Ltd., 505 Edinburgh Rd. N., Guelph, Ont. N1H 6L4. Tel. 519-B22-6B70. Fax: 519-B22-4999. Telex: 069-56510. Saw chains, guide bars and sprockets for chain saws. Registered trade marks, Oregon, Power Mate, Micro Chisel, Power-Sharp, etc. Parent company, Blount Inc., Portland, OR, U.S.A.
For. Rep., Blount International, operating in B0 countries.
(Mktg.Mgr.Oregon Cut.Sys.Div.) P. J. Johnston; (Cont.) G. W. S. Lee; (Mat'l's Mgr.) J. Smith; (G.M.) K. O. Ham-mill. Annual Sales (E). Co. Size (F).Ⓢ
- ★BLOUSE METAL PRODUCTS LTD., 136 Dearborn Pl., Waterloo, Ont. N2J 4N5. Tel. 519-746-1210. Fax: 519-746-2983. Tools, dies, jigs, fixtures, metal stampings, CNC turning and machining, mechanical assemblies, rubber moulding, induction brazing, welding, CAD/CAM facilities.
(P.) A. Schipper. Annual Sales (C). Co. Size (B).
- Blow Mold Tooling (1972) Limited, 2376 Lucknow Dr., Mississauga, Ont. L5S 1H3. Tel. 416-67B-2341. Fax: 416-67B-9510. Engineering, designing and manufacturing of injection and blow molds for the plastic bottle and container industry.
(G.M.) C. Severn. Annual Sales (C). Co. Size (B).Ⓢ
- Blow Plast of Canada Limited, 24 Cranfield Rd., Toronto, Ont. M4B 3H1. Tel. 416-752-6B00. Fax: 416-752-6B01. Decorative lighting.
(P.) G. Martinez. Annual Sales (B). Co. Size (A).
- Blow Press Limited, 633 Southgate Dr., Guelph, Ont. N1H 3W6. Tel. 519-763-3321. Telex: 069-56546. Mechanical and hydraulic stamping presses, die cushions. Brand, "Blow".
(P.) K.S. Blow; (Eng.Mgr.) G. Lehmann; (S.M.) J. Dummer; (G.M.) A. Blow. Annual Sales (D). Co. Size (B).
- Blue Bell Canada Inc., Dominion Square, 97B Queen St. E., Suite 202, Toronto, Ont. M5A 1T7. Tel. 416-362-6466. Fax: 416-362-0B6B. Plant, Renfrew, Ont. Associate, Western Glove Works. Men's, boys', girls' and ladies' jeans. Brands, "Wrangler", "Calvin Klein".
(V.P. & G.M.) Ms. J. Whitton. Annual Sales (D). Co. Size (E).Ⓢ
- Blue Bird Bakery Limited, 11 White Oak Dr. E., Sault Ste-Marie, Ont. P6B 4J7. Tel. 705-254-6455.
(P.) M. D. Rahilly. Annual Sales (C). Co. Size (B).Ⓢ
- Blue Bird Dress of Toronto Ltd., 110 Spadina Ave., Toronto, Ont. M5V 2K4. Tel. 416-363-4550. Fax: 416-363-4507. Bridal gowns, mother of the bride, bridesmaids, and cocktail dresses.
(P.) H. Bernstein; (Prod'n Mgr.) M. Bernstein; (Prod'n Mgr.) S. Berstein. Annual Sales (C). Co. Size (B).Ⓢ
- Blue Buoy Foods Limited, 292 Kenmount Rd., St.John's, Nfld. A1B 3R2. Tel. 709-754-1060. Telex: 016-4609. Branch offices, Lewisporte, Winterland, Nfld. "Chalkers" pickled and smoked meat products, sausages, hamburger patties, pepperoni, salami, etc.★

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

(P.) I.J. Reid; (G.M.) J. Bursley; (P.A.) G. Tobin; (S.T.) K. Welsh; (Prod'n Mgr.) R. Bursley. Annual Sales (E). Co. Size (D).⑤

★Blue Cove Packing Co. Ltd., R.R.#1, Box 40, Blue Cove, N.B. E08 1R0. Tel. 506-732-2839. Fax: 506-732-2048. Associates, Maisonneuve Seafoods Ltd., Northeast Silage Ltd. Frozen, marinated, smoked, spiced and salt cured herring, frozen mackerel, roe, milt, lobster, fish silage, feed for aquaculture, etc.

(P. & G.M.) P. P. Ohri. Annual Sales (C). Co. Size (D).⑤

Blue Dolphin Publishers Ltd., P.O. Box 1810, Edson, Alta. TOE 0P0. Tel. 403-723-2340. Fax: 403-723-5171. Weekly newspapers.

(Publisher) T. O' Coffey; (Adv.Exec.) Ms. M. Keil; (Adv. Mgr.) P. Wilson. Annual Sales (8). Co. Size (A).⑥

★Blue Giant Equipment of Canada Ltd., 85 Heart Lake Rd. S., Brampton, Ont. L6W 3K2. Tel. 416-457-3900. Fax: 416-457-2313. Telex: 069-7524. Associate, Blue Giant Equipment Corporation, Pell City, AL, U.S.A. Loading docks and ramps, pallet trucks, industrial tables, freight lifts, handicap lifts. Brand, "Blue Giant" fork lift trucks.

For. Reps. in U.S.A., Australia, Venezuela, Trinidad, Great Britain, France, Colombia, Panama, Nicaragua, Belgium, Japan, Costa Rica, Honduras, El Salvador, Guatemala, Mexico, Greece, Jamaica, Singapore, Kuala Lumpur, Hong Kong, Germany, South Africa, Haiti, Dominican Republic, Barbados, Peru, Ecuador, Argentina, Chile, Uruguay, Paraguay, Holland, Israel.

(P.) K.K. Larsen; (V.P.) C.S.K. Larsen; (Compt.) J.P. Noble; (G.M.) S.C. Leachman. Annual Sales (D). Co. Size (D).⑥

★Blue Mountain Pottery (1987) Inc., Box 266, Collingwood, Ont. L9Y 3Z5. Tel. 705-445-3000. Fax: 705-445-8474. Decorative pottery.

For.Reps., Yankee Store, Hamilton, Bermuda, John S. George, Bahamas, George Huggins, Trinidad, W.I., H.G. Black & Son, Edinburgh, Scotland, Village Productions, Auckland, N.Z., Dennis Wallace Agencies, Sydney, Australia, Robinsons, Singapore, Artisan Trading, Hong Kong, Top Cogent Co., Ltd., Taipei, Taiwan, Eejoo International, Seoul, Korea.

(P.) R.W. Blair. Annual Sales (C). Co. Size (8).⑥

Blue Ridge Lumber (1981) Ltd., 1201 T.D. Tower, Edmonton, Alta. T5J 2Z1. Tel. 403-423-6500. Fax: 403-423-6575. Plant, Blue Ridge, Alta. Random length dimension lumber, studs, machine stress rated lumber, medium density fibreboard. Parent company, Alberta Energy Company Limited, Edmonton, Alta.

(V.P.) M. McLeod; (Cont.) D. Chamberland; (Ops.Mgr.) K. Pickrell; (Purch. Stores Co-ord.) W. McEachern. Annual Sales (E). Co. Size (E).⑥

Blue Star Tent and Awning Co., 606 Winnipeg Ave., Thunder Bay, Ont. P7S 3T1. Tel. 807-345-8409. Awnings, tents and boat covers.

(Prop.) J. Konopeshi. Co. Size (A).

Blue Water Sea Foods Div. of General Mills Canada Inc., 1640 Brandon Cresc., Lachine, Que. H8T 2N1. Tel. 514-637-1171. Fax: 514-637-5250. Processed seafoods. Brand, "Blue Water". Parent company, The Gorton Corporation, Gloucester, MA, U.S.A.

(P.) B. Hyland; (Dir.Sales & Mktg.) G. Emard; (Cont.) G. Barbeau; (Plant Mgr.) K. Strew. Annual Sales (E). Co. Size (D).

★Blumer, Marilyn, Designs Inc., 81 Peter St., 3rd Flr., Toronto, Ont. M5V 2G4. Tel. 416-593-0186. Associates, Agence Monique Desjardins, Montreal, Que., and Nan Miller & Associates, Vancouver, B.C. Specialty woven fur and leather women's fashion coats, jackets and sweaters.

(P.) Ms. M. Blumer. Annual Sales (C). Co. Size (A).⑥

Blythe Matthey, a Division of Johnson Matthey Limited, 195 Heart Lake Rd. S., Brampton, Ont. L6W 3N6. Tel. 416-453-4581. Fax: 416-453-8083. Telex: 06-97720. Ceramic colours, glazes and pigments. Parent company, Johnson Matthey Limited, Toronto, Ont.

(G.M.) T. R. Martin. Annual Sales (C). Co. Size (A).⑤

★Boart Canada Inc., 2442 South Sheridan Way, Mississauga, Ont. L5J 2M7. Tel. 416-822-7922. Fax: 416-822-7232. Telex: 06-982434. Warehouses, Bathurst, N.B., Rouyn, Que., Salmertown, Sudbury, Timmins, Marathon, Elliot Lake, Ont., Thompson, Man., Vancouver, B.C. Plants, Mississauga, Sudbury, Burlington, Ont. Tungsten carbide bits, drill steel, "Secan" pneumatic and hydraulic rockdrills, rockdrill replacement parts, contract drilling services, drill jumbos. Parent company, Longyear International Luxembourg S.A.H., Luxembourg.

(P.) R.W. Thompson; (V.P.) K. Vaughan; (V.P.) P. Brunner; (V.P.) P. Gibb; (P.A.) D. Goodman; (P.A.) Sud-

bury) L. Leblanc; (P.A.) Burlington) D. Figgins. Annual Sales (E). Co. Size (E).⑥

8obrick Washroom Equipment of Canada Ltd., 85 Progress Ave., Scarborough, Ont. M1P 2Y8. Tel. 416-298-1611. Fax: 416-298-6351. Sales offices, Halifax, N.S., Montreal, Que., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Stainless steel washroom equipment such as paper towel dispensers, waste receptacles, mirrors, hospital consoles and toilet compartments for commercial and institutional buildings. Brand, "8obrick". Parent company, 8obrick Washroom Equipment, Inc., N.Hollywood, CA, U.S.A.

For.Reps.: Contact head office for worldwide contacts.

(G.M.) J.T. Rigby; (Mfg.Mgr.) O. Elias. Annual Sales (C). Co. Size (C).⑥

8obwood Industries, 5203 - 99th St., Edmonton, Alta. T6E 5B7. Tel. 403-434-2534. Associates, River City Billiards (Canada) Ltd., Edmonton, Alta. Shuffleboard and curling tables. Brand, "Bobwood". Parent company, River City Billiards.

(P.) C. Cameron. Annual Sales (A). Co. Size (A).⑥

8ochek Fabricating Limited, 380 Grays Rd. N., Hamilton, Ont. L8E 2Z2. Tel. 416-578-6400. Fax: 416-578-0267. Custom manufacturing fabricated steel products.

(P.) Mrs. F. Bochek. Annual Sales (C). Co. Size (A).⑤

†Bochsler, Tom, Mainway Studio, 3514 Mainway, Burlington, Ont. L7M 1A8. Tel. 416-336-7968. Fax: 416-332-9032. Subsidiary, Prolab Colour Service, Burlington, Ont. Commercial and industrial photography for advertising, brochures and annual reports, developing, photo printing, advertising services.

(P.) T. Robertson; (V.P.) J. Pierre Bochslers; (S.T.) T. Bochslers; (P.A.) J. G. Lynch. Annual Sales (B). Co. Size (A).⑤

★Bocknek Ltd., 165 Bethridge Rd., Toronto, Ont. M9W 1N4. Tel. 416-745-0796. Fax: 416-745-8843. Telex: 06-989319. Associate, Bocknek(West)Ltd., High River, Alta. Custom collectors of packing house by-products, such as glands, blood, processed into serum and other tissue culture products.

(P.) Z. L. Bocknek; (V.P.) Mrs. G. Bocknek; (Cont.) 8. Grindel; (Lab Mgr.) P. Haffenden; (By-prod Mgr.) Miss J. Todd; (G.M.) M. Scholte. Annual Sales (D). Co. Size (8).⑥

Boehmer Box Corporation, a division of A & C Boehmer Ltd., 460 Belmont Ave. W., P.O. Box 845, Kitchener, Ont. N2G 4C9. Tel. 519-576-2480. Fax: 519-576-2489. Printed and plain folding cartons, creative designers.

(P.) P. Besant; (Sales) S. Locke; (Cont.) Mrs. J. Brighton; (Purch.Mgr.) R. Leger; (Mfg.Mgr.) J. Brick. Annual Sales (D). Co. Size (C).⑤

Boeing Canada, Arnprior Division, Baskin Dr. East, Arnprior, Ont. K7S 3M1. Tel. 613-623-4267. Fax: 613-623-1720. Telex: 053-4110. Aircraft parts, overhaul, repair, and modification of Canadian Military helicopters, general and close tolerance machine and sheet metal manufacturing. Parent company, The Boeing Company, Seattle, WA, U.S.A.

(V.P. & G.M.) J. E. Sawyer; (Dir.Bus.) R.L. McDonald. Annual Sales (E). Co. Size (F).⑤

Boeing Canada Technology Ltd., Winnipeg Division, 99 Murray Park Rd., Winnipeg, Man. R3J 3M6. Tel. 204-888-2300. Fax: 204-888-2951. Telex: 0757309. Fibre reinforced plastic products and aerial target systems. Parent company, The Boeing Company, Seattle, WA, U.S.A.

(P.) G. 8. Sampson; (Mktg.Dir.) E. Murray Sloane. Annual Sales (F). Co. Size (G).⑤

★Boeing Canada, de Havilland Division, Garratt Blvd., Downsview, Ont. M3K 1Y5. Tel. 416-633-7310. Fax: 416-375-4534. Telex: 06-22128. Branch office, Ottawa, Ont. Aircraft, aircraft parts and overhaul. Brands, "DHC-5 Buffalo", "DHC-6 Twin Otter", "DASH-7", "DASH-8". Parent company, The Boeing Company, Seattle, WA, U.S.A.

Foreign representatives in 60 countries.

(P.) R. 8. Woodard; (V.P.Hum.Res.) E. Gary Anderson; (V.P.Mktg. & Sales) T. E. Appleton; (V.P.Fin.) R. W. Butler; (V.P.Engr'g) J. Thompson; (V.P.Cust.Support) D. Kalotay; (V.P.Prod.Dev.) G. Ron Jackson; (V.P.Ops.) J. Schwalm; (V.P.Contracts) 8. Hazel; (V.P.Program Mngt.) K. Chatton; (Mgr.Gov't Accts.) E. Nychka; (Cont.) D. L. Hogan; (S.) R. E. Waller. Annual Sales (H). Co. Size (G).⑤

8ogardus Wilson Ltd., 1438 Broadway St., Port Coquitlam, B.C. V3C 5W2. Tel. 604-941-8268. Toll Free: (604) 800-663-8242. Fax: 604-941-7018. Branch offices, Saskatoon, Sask., Edmonton, Alta., Nanaimo, B.C. Plants, Toronto, Ont., Winnipeg, Man., Calgary, Alta.,

Vancouver, B.C. Associate, 8ogardus Wilson Inc., Los Angeles, CA, U.S.A. Hermetically sealed windows, tempered glass, architectural metal systems for curtain walls and skylites as well as suspended and stack wall glass products. Brands, "Thermopane", "Elite", "Tuf-flex".

(P.) O. Nielsen; (Mgr.Winnipeg) G. Randie; (Mgr. Burnaby) D. Wattam; (Mgr.Calgary) H. Smith. Annual Sales (E). Co. Size (E).⑤

8ogdon & Gross Furniture Co. Ltd., 75 Ridout St., P.O. Box 1240, Walkerton, Ont. N0G 2V0. Tel. 519-881-0600. Fax: 519-881-1068. Furniture. Brand, "8&G".

(P. & G.M.) G. Bogdon; (P.A.) G. Kuntz; (Plant Mgr.) J. Al. Annual Sales (C). Co. Size (C).⑤

★BOHNE SPRING INDUSTRIES LIMITED, 60 Coronet Rd., Etobicoke, Ont. M8Z 2M1. Tel. 416-231-9000. Fax: 416-231-5365. Springs, coil, flat, torsion, etc.

(P. & C.E.O.) D.D. Wharin; (G.M.) C. D. Wharin; (P.A.) A. Snooks; (V.P.Mfg.) L. Costello; (S.M.) W. Difelice. Annual Sales (C). Co. Size (C).⑤

★Boilersmith Ltd., 156 Main St., P.O. Box 70, Seaforth, Ont. N0K 1W0. Tel. 519-527-0600. Fax: 519-527-0150. Combination boilers, gas and oil boilers, gas burners, prefabricated boiler plants. "Victor", "Sovereign", "Imperial", "Compak", boilers.

(P.) C. 8. Smith. Annual Sales (C). Co. Size (B).⑥

Bois Daaquam Inc., [Daaquam Lumber Inc.], 370, Principale, St-Just-de-Breteniere, Que. G0R 3H0. Tel. 418-244-3601. Fax: 418-244-3556. Associate, Stetson Timberlands Inc., ME, U.S.A. Softwood lumber, chips and dry shavings. Parent company, Les Industries Langevin Ltée.

(P.) M. Pouliot; (S.M.) R. Ducharme; (P.A.) R. Pouliot; (Plant Mgr.) Y. Pouliot. Annual Sales (E). Co. Size (E).⑥

★Bois Franc Royal Ltée., 2095 boul. Industrie, Beloeil, Que. J3G 4S5. Tel. 514-467-0271. Toll Free: 800-361-3146. Fax: 514-467-0796. Telex: 055-61266. Subsidiaries, St-Agapit Fournitures, Auckland Industries, Les Produits de Bois Bishop. Hardwood lumber, furniture components, mouldings, kitchen doors, hardwood floor, parquet, strip flooring.

(V.P.) G. Roy; (Fin.) P. Grise. Annual Sales (E). Co. Size (F).

★Bois Laurentien Wood Inc., 550 Cote St. Louis E., Blainville, Que. J7E 4H5. Tel. 514-430-7780. Fax: 514-437-2628. Plants, St. Gabriel-de-Brandon, Que., Whitevale, Ont. Wooden pallets and boxes, small containers, bulkheads crating.

(Chmn.) J. Giasson; (P.) R. Rheault; (Dir.) P. Laurin; (Plant Mgr.) G. Charron; (S.M.Whitevale) M. McWhaw; (Prod'n Mgr.St.Gabriel-de-Brandon) B. Asselin. Annual Sales (D). Co. Size (D).⑤

★Boise Cascade Canada Ltd., P.O. Box 227, Scotia Plaza, Suite 1807, Toronto, Ont. M5H 3Y2. Tel. 416-360-6111. Fax: 416-360-1979. Branch offices and mills, Fort Frances, Kenora, Ont. Subsidiary, The International Bridge and Terminal Company. Groundwood specialties, newsprint, kraft pulp. Parent company, Boise Cascade Corporation, Boise, Idaho, U.S.A.

For.Reps., Union Brokers, Noyes, F.E. McCartney, Incorporated, Ranier, MN, U.S.A.

(Chmn.) J.R. Forrest; (P.) J.H. Wasserlein; (V.P.Admin. & Corp. Affairs) D.J. Valley; (S.) Mrs. F. Leitner-Campbell. Annual Sales (G). Co. Size (G).⑤

Boiseries Alpha Inc., [Alpha Wall Plaques Inc.], 669 chemin du Lac, Boucherville, Que. J4B 6W8. Tel. 514-655-3531. Decorative wall plaques.

(Cont.) R. Beaudoin. Co. Size (N/R).

Boiseries Ste-Gertrude Inc., Les, 7025, des Chataigniers, Ste-Gertrude, Que. G0X 2S0. Tel. 819-297-2799. Fax: 819-297-2790. "8.S.G." chairs, stools, wooden components and bented wood.

(P.) R. Mailhot. Annual Sales (D). Co. Size (C).⑥

Boisvert Handle Manufacturing Co. Ltd., 670 2nd Ave., Grandes Piles, Que. G0X 1H0. Tel. 819-538-1912. Wood handles. Brand, "Seal".

(P.) J. M. Boisvert. Annual Sales (A). Co. Size (A).⑤

Boisvert, J.R., & Cie Ltée., 791, 18th Ave. S., C.P. 157, Grand'Mère, Que. G9T 5K8. Tel. 819-538-1745. Fax: 819-538-5307. Lumbering tools.

(P.) Y. Millette. Annual Sales (C). Co. Size (B).⑥

Bôte Major Inc., See Major Box Inc.

8ôte à Feu de Laval Inc., La, 3196 St. Martin Blvd. W., Chomodey, Que. H7T 1A1. Tel. 514-687-5880. "Lake-wood" steel woodburning stoves.

For. Rep: Charles Millette, Dover, N.H. U.S.A.

(Dir.) J. Berlie. Co. Size (N/R).

Boites Canfab Inc., [Canfab], 2740 St. Patrick St., Montreal, Que. H3K 188. Tel. 514-935-5265. Fax: 514-

- 935-1074. Branch office and plant, Markham, Ont. Fiber cans for foods, powders and pharmaceutical products.
- (P.) A. Klein; (G.M.) T. Klein; (S.M.) B. Maranda. Co. Size (B).⑤
- Boites General Paper Box Ltd., Les, 5550 Trudeau, St. Hyacinthe, Que. J2S 1H4. Tel. 514-774-B467. Fax: 514-771-0B49. Pizza and cake boxes.
- (P.) P. Avar; (G.M.) D. Avar. Annual Sales (D). Co. Size (A).⑥
- ★Bolduco Inc., 570 Bolduc St., Val-Alain, Que. G0S 3H0. Tel. 418-744-3344. Telex: 051-31703. Modulex Inc., Quebec, Que. Prefabricated wooden homes. Parent company, Modulex Inc.
- For.Reps., Europe, Middle East, U.S.A., South America.
- (C.E.O. & S.M.) L. Dechene; (G.M. & P.A.) B. Sirois. Annual Sales (C). Co. Size (B).
- Bolender's Limited, Eagle Lake, Ont. K0M 1M0. Tel. 705-754-2440. Poultry Grits, crushed stone, decorative chips, white sand, etc. Brand, "White Star".
- (P.) C.C. Gallant; (S.T. & P.A.) L. Cooney. Co. Size (A).
- ★Boliden Allis Canada Inc., 16777 Hymus Blvd., Kirkland, Que. H9H 3L4. Tel. 514-694-9400. Fax: 514-694-9413. Branch offices, Montreal, Que., Sudbury, Ont., Edmonton, Alta., Vancouver, B.C. Heavy mining machinery including crushers, grinding mills and rotary kilns. Parent company, Boliden Allis, Sweden.
- (P.) E.F. Oke; (Mgr.Sales & Mktg.Serv.) W.A. Smith; (Mgr.Mat'l's) D.T. Moodie; (Mgr.Engr'g) D. McDonald. Annual Sales (E). Co. Size (C).⑤
- Boliden Allis Canada Inc., Sala Machine Works Division, 3136 Mavis Rd., Mississauga, Ont. L5C 1T8. Tel. 416-270-2170. Fax: 416-270-9996. Telex: 06-9611B2. Pumps, mineral processing and environment control equipment. Brand, "Sala". Parent company, Boliden Allis, Trelleborg, Sweden.
- (P. & G.M.) H. Johanson; (Mktg.Mgr.) B. Hagelstam; (Compt.) D. Hancock; (Prod'n Mgr.) W. Norman; (Engr'g Mgr.) A. Ryner. Annual Sales (D). Co. Size (C).⑥
- Bolo Chinese Food & Supplies Co. Ltd., P. O. Box B4, Rexton, N.B. E0A 2L0. Tel. 506-523-6B75. "Bolo" chinese food batter mix and all types of soy sauces.
- (P.) J.P. LeBlanc. Co. Size (A).
- ★Bolton Steel Tube Co. Ltd., 455A Piercy Rd., Bolton, Ont. L7E 5T2. Tel. 416-B57-6B30. Fax: 416-857-5511. Branch plant, Mississauga, Ont. Associate, Admiral Group Inc., Mississauga, Ont. Black and galvanized round, square and rectangular steel tubing.
- (P.) W. Penny; (G.M.) Mrs. D. Mount; (S.) H. Koury; (Compt.) E. Chin; (Plant Mgr.) S. Hillary; (Sales Mgr.) P. Maciarczyk. Annual Sales (D). Co. Size (C).⑥
- Bolzano Tool & Die Co. Ltd., 51B5 Hennin Dr., Oldcastle, Ont. NOR 1L0. Tel. 519-737-6682. Fax: 519-737-1669. Progressive and line dies, prototype parts, tools, jigs and fixtures, CAD duplicating, also designers and builders.
- (P.) L. Facchinato; (S.) Ms. L. Facchinato. Annual Sales (C). Co. Size (A).
- Boma Manufacturing Ltd., 233 East 1st St., North Vancouver, B.C. V7L 1B4. Tel. 604-987-9434. Reproductions of totem poles, Eskimo figures, Indian design jewellery, pewter spoons and giftware. Brand, "Boma".
- (P.) B. Mange. Annual Sales (C). Co. Size (A).⑥
- ★BOMBARDIER INC., 800 Rene-Levesque Rd., Montreal, Que. H3B 1Y8. Tel. 514-861-94B1. Fax: 514-B61-7053. Telex: 055-62129. Plants, Montreal, La Pocatière, Valcourt, Ville St-Laurent, Dorval, Que. See also listings of divisions below. Subsidiaries and associates, Canadair Inc., Montreal, Que., Bombardier Corporation, Malone, Auburn Technology Inc., Auburn, NY, T.G.I. Orlando, FL, Learjet Inc., Wichita, KS, U.S.A.; Bombardier-Rotax Short Brothers PLC, Northern Ireland. Snowmobiles and accessories, automotive equipment such as belts, brakes and engines, all-terrain vehicles, logistic equipment, subway cars, tramways, executive jets, fire-fighters, surveillance equipment and personal watercraft. Brands, "SkiDoo", "Can-Am", "LRC", "Terra Flex", etc.
- For. Reps. throughout the world.
- (Chmn. & C.E.O.) L. Beaudoin; (P. & C.O.O.) R. Royer; (V.P. & T.) P. Poitras; (V.P.Legal Serv.) J. Rivard; (V.P.Fin.Controls) P. Larose; (V.P.Govt.Rel.) D. Marshall; (V.P.Plan'g & Acq't'n) B.J. Olivella; (S.) Ms. L. Pratte. Annual Sales (I). Co. Size (G).⑥
- ★BOMBARDIER INC., CANADAIR DIVISION, P.O. Box 6087, Stn. "A", Montreal, Que. H3C 3G9. Tel. 514-744-1511. Fax: 514-744-65B6. Telex: 05-826747. Branch offices, Canadair Challenger Inc., Windsor, Chal-
- lenger Service Center, Hartford, Conn., U.S.A.; Challenger Aviation Service GmbH, Munich, FRG. Plant, St-Laurent, Que. Branch plant, Dorval, Que. "CL-215" multi-purpose amphibious aircraft, airborne surveillance systems, "Challenger 601-3A" twin turboprop executive transport aircraft, components for other manufacturers' aircraft. Parent company, Bombardier Inc., Montreal, Que.
- (P. & C.E.O.) D. C. Lowe; (P. R.I.Div.) R. A. Wohl; (P.Challenger Div.) B. T. Moss; (P.Aerospace Grp) R. Royer; (V.P.Legal) R. Lefcort; (V.P.Hum.Res.) G. Landry; (V.P. & G.M.Surv.Sys.) Y. Lafortune; (V.P. & G.M.Mfg.Div.) R. Gagnon; (Exec.Dir.) T. F. Young; (V.P. & G.M.Military Aircraft Div.) W. Niemy; (V.P.Fin.) P. Andre Roy; (V.P.Bus.Plan.) L. J. Munro; (V.P. Q.A. & Flight Ops.) T. G. Hill; (V.P.Engr'g) R. J. Ross; (V.P.Mktg. Contracts & Cust.Supp.) E. McConachie. Annual Sales (H). Co. Size (G).⑥
- ★Bombardier Inc., Industrial Equipment Division, [Bombardier Inc. Division des Equipements Industriels], Valcourt, Que. JOE 2L0. Tel. 514-532-2211. Fax: 514-532-3454. Telex: 05-832504. Branch office, Calgary, Alta. Tracked, off highway, multi purpose carriers, snow plows, tractors, snow grooming vehicles. Brands, "Muskeg", "SW", "Skidozer", "BR-60", "BR-100", "BR-400".
- For. Reps. throughout the world.
- (V.P. & G.M.) C. Baillargeon; (Dir.Fin.) B. Fontaine; (Dir.Sales & Mktg.) J.Y. Bacle; (Dir.Ops.) J. Mathieu; (Dir.Engr'g) P. Blain; (Reg.S.M.Calgary) K. Graves; (Dir. After Sales Serv.) C. Bombardier. Annual Sales (E). Co. Size (E).⑥
- ★Bombardier Inc., Mass Transit Division, 1350 Nobel St., Boucherville, Que. J4B 1A1. Tel. 514-655-3B30. Fax: 514-655-4257. Telex: 055-61576. Branch offices, Garden City, NY, Philadelphia, PA, Chicago, IL, Washington, DC, U.S.A. Plants, La Pocatière, Que., Barre, Vt., Auburn, NY, U.S.A. Associate, The Transportation Group Inc., Orlando, Fla., U.S.A. Subsidiary, Pullman Technology Inc., ANF-Industrie, France, BN Constructions Ferroviaires et Métalliques S.A. Light rail vehicles, push-pull and self-propelled gallery commuter cars, steel-wheeled and rubber-tired rapid transit cars, monorails, peoplemovers, LRC high-speed inter-city trains. Parent company, Bombardier Inc., Montreal, Que.
- (P.) G. Bacon; (V.P.Mktg. & Sales) T. C. Owen; (Dir. Mktg. & Sales) S. Wahby. Annual Sales (H). Co. Size (G).⑤
- ★Bombardier Inc., Rail and Diesel Products Division, 1505 Dickson St., Montreal, Que. H1N 2H7. Tel. 514-253-7333. Fax: 514-253-7334. Telex: 05-828B41. Plants, Montreal, Que., Auburn, NY, U.S.A. Associate, Alco Power Inc. Diesel electric locomotives, diesel engines for land and marine applications and refurbishing of railway equipment. Brands, "HRC", "LRC", "DL", "MX". Parent company, Bombardier Inc., Montreal, Que.
- (P.) R. Gagnon; (V.P.Engr'g,R&D & Q.A.) M. Baril; (V.P.Fin.) C. Dufour; (V.P.Sales) A.A. Meo; (V.P.Ops.) S. Perron; (V.P.Mat'l Proc. & Distrib.) R. Brasseur; (V.P.Mktg.) R.M. Dunton. Annual Sales (F). Co. Size (F).
- Bombardier Inc., Snowmobile Division, [Bombardier Inc., Division Motoneige], Valcourt, Que. JOE 2L0. Tel. 514-532-2211. Fax: 514-532-5066. Telex: 05-B32575. "Ski-Doo" snowmobiles, parts and clothing.
- (P.) Y. Lafortune; (V.P.Fin. & Admin.) R. Auclair; (V.P.Hum.Res.) M. Pelletier; (V.P.R&D) C. Durand; (V.P.Mktg.) M. Perreault. Annual Sales (G). Co. Size (G).⑥
- †Bomega Metals Ltd., 6740 - 65th Ave., Red Deer, Alta. T4P 1A5. Tel. 403-343-8454. Fax: 403-340-1424. Water, crude and fuel tanks, lubrication units, various road building equipment, oilfield and mining equipment.
- (Mgr.) M. Layden; (Mgr.) G. Layden. Annual Sales (C). Co. Size (A).⑤
- ★Bomem Incorporated, 450 St. Jean Baptiste Ave., Quebec, Que. G2E 5S5. Tel. 418-877-2944. Fax: 418-B77-2B34. Telex: 051-31543. Branch offices, Bomen Europe, The Netherlands, Bomen Int'l, U.S.A. Research and industrial grade spectrophotometers. Brands, "DAB series", "Michelson series", "Alscan".
- (G.M.) G. Vail; (Mktg.Dir.) H. Buijs; (P.A.) J. Marie Lessarcl; (Sales Dir.) J.N. Berube; (Plant Mgr.) L. Hamel. Annual Sales (D). Co. Size (D).⑥
- Bon-Aire Bedding Co. Inc., [Matelas Bon-Aire Inc.], 4753 Blvd. des Grandes Prairies, Montreal, Que. H1R 1A5. Tel. 514-326-5300. Mattresses, box springs, steel frames. Brands, "Chiro de Bon-Aire", "Serta Montreal", "Ortho Repos".
- (P.) N. Silverman. Annual Sales (C). Co. Size (N/R).
- ★BONAR INC., PLASTICS AND FLEXIBLE PACKAGING DIVISIONS, [EMBALLAGE DIVISION PLASTIQUE MOULD], 2380 McDowell Rd., Burlington, Ont. L7R 4A1. Tel. 416-637-5611. Fax: 416-637-9954. Telex: 061-B605. Sales offices, Halifax, N.S., Montreal, Que., Thunder Bay, Ont., Saskatoon, Sask., Edmonton, Alta., Vancouver, B.C. Branch offices and plants, Fredericton, N.B., East Angus, Que., Burlington, Guelph, Toronto, Ont., Winnipeg, Man., Calgary, Alta., Tyler, Tx., U.S.A. Associates, Prince Edward Island Bag Co. Ltd., Summerside, P.E.I., Bonar Plastics Inc., Chicago, IL, Portland, OR, Bonar Packaging Inc., Tyler, TX, U.S.A. Plastic, cotton and jute bags, small and multiwall paper bags, folding cartons, packaging machinery, equipment, supplies, scales, etc., extrusion coatings and laminations, lumber wrap and covers. Parent company, Bonar Inc., Burlington, Ont.
- (P. Bonar Inc.Pkg.Div.) J. McCabe; (V.P.Mktg.Pkg.Div.) R. Barrett; (V.P.Mfg.Pkg.Div.) D. B. Kilpatrick; (Ops.Mgr. East'n Div.) P. Le Gourrier; (Br.Plant Mgr.Calgary) B. L. Lomow; (Br.Plant Mgr.Calgary) G. Gartner; (Br.Plant Mgr.Burlington,Plastic) B. J. Gulka; (Br.Plant Mgr. Burlington,Paper) P. H. Vaughan; (Br.Plant Mgr. Burlington,Mach.) P. Lees; (Br.Plant Mgr.Guelph) D. W. Banks; (Br.Plant Mgr.East Angus) J. Villeneuve; (Br.Plant Mgr.Fredericton) D. E. Clendenning; (Br.Plant Mgr. Winnipeg) W. M. Pestaluky; (Br.Mgr.Toronto) F. E. Pinkerton; (Br.Mgr.Burnaby) F. Milne; (Sr.Sales Rep. Saskatoon) A. Doherty; (Acct.Exec.Edmonton) N. Green; (Corp.Purch.Mgr.) G. Cameron. Annual Sales (F). Co. Size (G).
- ★Bonar Plastics Ltd., 1 Valleywood Dr., Markham, Ont. L3R 5L9. Tel. 416-475-69B0. Fax: 416-475-5151. Telex: 06-9B6105. Branch office, Montreal, Que. Plants, Lindsay, Ont., Winnipeg, Man., West Chicago, IL, Portland, OR, U.S.A. Roto-moulders of plastic tanks, tote boxes, box trucks, bulk storage and shipping containers, material handling containers, custom moulding, etc. Parent company, Bonar Inc., Burlington, Ont.
- (P.) W. M. Blaiklock; (V.P. & G.M.Lindsay) H. J. Reese; (G.M.Winnipeg) W. R. Anderson; (S.M.Lindsay) L. R. Hughes; (S.M.Winnipeg) K. M. McKenzie; (Compt.) J. Goffon. Annual Sales (D). Co. Size (D).⑥
- Bonat of Canada Ltd., 10 Plastics Ave., Toronto, Ont. M8Z 4B7. Tel. 416-255-5566. Beauty parlour supplies. Brand, "Bonat". Parent company, The Bonat Group, Inc., West Paterson, N.J., U.S.A.
- (G.M.) A. H. Saunders. Annual Sales (B). Co. Size (A).
- ★Bonaventure Furniture Industries Ltd., 894 Bloomfield Ave., Montreal, Que. H2V 3S6. Tel. 514-270-7311. Fax: 514-270-797B. Branch office, Toronto, Ont. Commercial, business and residential seating in upholstered leather or fabric, also tables.
- (P.) G. Levitt; (G.M.) E. Wyse; (Mgr.Purch.) T. Miller; (S.M.) M. Levitt. Annual Sales (D). Co. Size (C).
- ★Bonavista Fabrics Ltd., 5265 de Gaspe Ave., Montreal, Que. H2T 2A1. Tel. 514-273-6300. Fax: 514-270-1216. Telex: 055-62424. Draperies.
- (P.) J. Carr; (V.P.) C. Sebag; (S.T. & Plant Mgr.) M. Bloom. Annual Sales (D). Co. Size (D).⑥
- Bonbons Guay Inc., 970 Jean-Talon E., Montreal, Que. H2R 1V4. Tel. 514-271-4767. "Guay" chocolates, Easter molds, assorted nuts, etc.
- (P.) G. Bergeron. Annual Sales (C). Co. Size (C).⑥
- Bond-Boyd & Co., Limited, 52 Scarsdale Rd., Don Mills, Ont. M3B 2R7. Tel. 416-447-6457. Fax: 416-447-2509. Costume, sterling silver and 14 karat gold jewellery. Brand, "Bond-Boyd".
- (P.) J.P. Bond; (V.P. & Plant Mgr.) R.A. Hill. Annual Sales (C). Co. Size (C).⑤
- Bonda Inc., Parade St., P.O. Box 370, Yarmouth, N.S. B5A 4B3. Tel. 902-742-710B. Fax: 902-742-9600. Children's clothing, maritime tartans, knitwear, etc. Brands, "Nova Scotia Tartan", "Ms. Poodle" knitwear.
- (G.M.) J.L. de Gooyer; (Plant Mgr.) R. Turner. Annual Sales (C). Co. Size (C).⑤
- Bondex International (Canada) Ltée./Ltd., BB60 Crescent#3, Ville d'Anjou, Que. H1J 1C2. Tel. 514-353-6920. Fax: 514-353-6927. Branch offices, Winnipeg, Man., Vancouver, B.C. Branch plant, Bramalea, Ont. Water paints and specialty paints, patching materials, texturing, waterproofing, roof coatings, etc. Brands, "Dramex", "Bondex", "Parklane", "Projex", "Roco", "Resurflo", etc. Parent company, R.P.M. Inc., Brunswick, OH, U.S.A.
- (V.P.) R. P. Levis; (Plant Mgr.Bramalea) C. Ball. Annual Sales (C). Co. Size (A).

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑥.

- Bondo Canada Limited, 410 Silvercreek Pkwy. N., Guelph, Ont. N1H 1E8. Tel. 519-836-6360. Fax: 519-836-8039. Automotive body filler and chemicals, fibreglass repair products, tubed and carded items. Brand, "Bondo". Parent company, Dynatron/Bondo Corp., Atlanta, Ga. U.S.A.
(V.P. & G.M.) T. Bates; (Plant Mgr.) R. Kostal. Annual Sales (C). Co. Size (A).®
- Boni Goalie Trainers Inc., 558 Scarlett Rd., Weston, Ont. M9P 2S2. Tel. 416-241-0030. Fax: 416-248-0344. Hockey puck shooting machines.
(P.) O. Boni. Annual Sales (A). Co. Size (A).®
- Bonne Bell of Canada Limited, 1 Rimini Mews, Mississauga, Ont. L5N 2S2. Tel. 416-821-1244. Fax: 416-821-3109. Cosmetics, skin care and treatment, hair/bath, makeup and colour products, eye make-up, etc. Brand, "Bonne Bell". Parent company, Bonne Bell Inc., Cleveland, OH, U.S.A.
(P.) W. John Eckert; (V.P. Sales & Mktg.) C. D. Armistage; (Dir. Ops.) J. Ferguson; (V.P. Fin.) E. N. Ford; (Off. & Pers. Mgr.) Ms. C. Guest. Annual Sales (D). Co. Size (C).®
- Bonnerie Reliable Inc., See Reliable Hosiery Mfg. Inc.
- Bonnerie Zephyr Inc., See Zephyr Knitting Mills Inc.
- Bonnie Stuart Shoes Limited, 141 Whitney Place, P.O. Box 324, Kitchener, Ont. N2G 3Y9. Tel. 519-578-8880. Children's shoes, welts and cements. Brands, "Bonnie Stuart", "Bonnie Stuart Toddlers", "Scottie Stuart".
(P. & G.M.) A. H. Stuart; (Cont.) D. McCallum; (P.A.) P. Perna; (Plant Mgr.) G. Mask. Annual Sales (C). Co. Size (C).
- ★Bonnybrook Steel Limited, 4227 Ogden Rd., Calgary, Alta. T2G 4R2. Tel. 403-265-7020. Fax: 403-266-0874. Steel moulds for precast concrete, steel fabrications.
(P.) L.G. Barnes; (P.A.) F. Carr; (S.M.) P. Frost. Annual Sales (C). Co. Size (A).®
- Bonté Foods Limited, 11 Industrial St., Dieppe, N.B. E1A 2B9. Tel. 506-857-0025. Fax: 506-859-6905. "Donair" meat cones, pita bread, sweet and pizza sauces, processed meats.
(P.) 8. Hay; (G.M.) K.8. Trask; (Cont.) C. Pothier; (Plant Mgr.) A. Allain; (Ops. Mgr.) D. Myers. Annual Sales (C). Co. Size (B).®
- Bonwitt Manufacturing Ltd., 49 Adelaide St., Winnipeg, Man. R3A 0V8. Tel. 204-942-0091. Fax: 204-943-5939. Athletic uniforms, jackets, etc. Brand, "Bonwitt".
(P. & G.M.) R. Wiese; (Mgr.) L. Lightfoot. Annual Sales (C). Co. Size (C).®
- Book, G.8., Plastics Ltd., P.O. Box 1256, 415 Pido Rd., Peterborough, Ont. K9J 7H5. Tel. 705-745-0666. Fax: 705-745-5855. Plastic injected moulded parts.
(P.) G. Barry Book; (Asst. G.M.) Miss C. Book; (V.P. Mfg.) P. J. Gaffney; (S.M.) W. Bill Book. Annual Sales (C). Co. Size (B).®
- Bookshelf Bindery Ltd., 19 Albert St., Ridgetown, Ont. NOP 2C0. Tel. 519-674-2801. Fax: 519-674-3177. Book-binding and book restoration.
(Prop.) C. Gregory; (Fin.) Ms. D. Winter; (Prod'n) R. Paine. Annual Sales (8). Co. Size (8).
- Boone, E. C., Limited, 10 Pippy Place, P.O. Box 8305, St. John's, Nfld. A1B 3N7. Tel. 709-726-4610. Fax: 709-726-2037. Subsidiaries, Day-Nite Neon Signs Limited, Dartmouth, N.S., Day Nite Neon (N8) Ltd., Saint John, N.B. Electrical signs and screen printing.
(P. & G.M.) D.E. Boone; (V.P.) C.L. Boone; (S.M. & Plant Mgr.) L. Dawe. Co. Size (8).®
- Booth Enterprises, 781 Fairview Rd., Victoria, B.C. V9A 5V2. Tel. 604-386-9622. Fiberglass sail, row and dinghy boats and fittings.
(Prop.) J. R. Booth. Annual Sales (A). Co. Size (A).
- Boothe-Kent Company, The, 82 Power St., Toronto, Ont. M5A 3A7. Tel. 416-366-1793. Advertising novelties.
(P.) T.E. Kent. Co. Size (N/R).
- Boothe, William R., (Canada) Ltd., 267 Hwy #53 W., Box 7197, Ancaster, Ont. L9G 3L4. Tel. 416-648-1816. Fax: 416-648-6755. Pneumatic air conveying systems.
(P.) W.R. Boothe. Annual Sales (8). Co. Size (A).
- ★Borak, J.F., Mfg. Ltd., 34252 Industrial Way, Abbotsford, B.C. V2S 4N2. Tel. 604-859-6514. Fax: 604-859-6830. Branch office, Sumas, Wa., U.S.A. Automatic watering, manure removal and feeding systems for caged animals (rabbits, poultry, etc.), also design of environmentally controlled rabbit production facilities and computer programs for rabbit herd management.
(P.) J. Borak. Annual Sales (B). Co. Size (A).®
- Borcherdt Concrete Products Limited, 80x 5618. R.R.#4, Yarmouth, N.S. B5A 4A8. Tel. 902-742-7811. Fax: 902-742-7127. Precast concrete, wall panels, street furniture (planters, benches, trash receptacles), septic tanks, culvert pipe, manholes, steps, well rings.
(P.) D. Thomas Borchardt; (S.T.) Mrs. J. Borchardt. Annual Sales (8). Co. Size (A).®
- ★Borden-Catelli Food Service, 250 Consumers Rd., Willowdale, Ont. M2J 4V6. Tel. 416-497-9901. Fax: 416-497-0736. Branch offices, Moncton, N.B., Montreal, Que., Winnipeg, Man., Lethbridge, Alta., Vancouver, B.C. Plants, Montreal, Que., Ingersoll, Ont., Lethbridge, Alta. Macaroni, spaghetti sauces, syrup sweet and condensed milk, lemon and lime juice and sea food soups. Parent company, The Borden Company Limited.
For Reps., Purvis Limited, Hamilton, Bermuda; A.S. Bryden & Sons (Barbados), for St. Kitts and Nevis; A.S. Bryden & Sons (Antigua) Ltd., for Antigua and Monserrat; H.H.V. Whitchurch, Rosseau, Dominica; J.Q. Charles Ltd., Castries, St. Lucia; Ross Food Stores Ltd., St. George's, Grenada; Cold Storage & Co. Ltd., Singapore, Malaysia; C.V. Hero, Indonesia; Dah Chong Hong, Hong Kong; Yuniom, Taiwan; Dominican Republic, Rocco Capano Co., A.S. Bryden & Sons (Barbados) Ltd., Bridgetown, Barbados, W.I.
(P.) G. Rowe; (Dir. Exp.) K. Murphy. Annual Sales (F). Co. Size (G).®
- Borden Company, Limited, The, [La Compagnie Borden, Limitée], 610 Coronation Dr., West Hill, Ont. M1E 4R9. Tel. 416-281-6000. Fax: 416-281-3879. Associates, Borden's Consumer Products, Borden's Packaging and Industrial Product-Canada, Sunworthy Wallcoverings, Humpty Dumpty. Adhesives, coatings, plastic films, formaldehyde, formaldehyde condensation resins, soil grout, spray paints and coatings, pasta, grocery specialty products, wallcoverings and snack foods. Parent company, Borden Inc.
(Mgr. Human Res.) J. Ryan. Annual Sales (G). Co. Size (G).®
- Borden Consumer Products, Division Of The Borden Company Ltd., 250 Consumers Rd., Suite 900, Willowdale, Ont. M2J 4V6. Tel. 416-497-9901. Fax: 416-497-9922. Plants, Home and Professional Products Group, Food Division, Charlottetown, P.E.I., Ingersoll, Ont., Winnipeg, Man. Foods division, pasta grocery and specialty items. Brands, "Creamette", "Eagle Brand", "Realemon", "Realime", "Milk Mate", "Cracker Jack", "Snows", Home and Professional Products Group, adhesives, spray paints and coatings. Brands, "Elmers", "Krylon". Parent company, Borden Inc.
(V.P. & G.M.) G.P. Rowe; (V.P. Fin.) T.A. Ridgers. Annual Sales (E). Co. Size (D).®
- Borden Metal Products (Canada) Limited, 50 Dayfoot St., P.O. Box 10, Seeton, Ont. L0G 1A0. Tel. 416-729-2229. Open mesh bridge decking, steel and aluminum flooring and grating, etc. Brands, "Borden", "Tab-Lok".
(P.) P.A.H. Sealy; (V.P.) D.R. Sealy; (T.) A.B. Sealy; (Plant Mgr.) S.R. Reynolds. Co. Size (8).
- ★Borden Packaging and Industrial Products - Canada, 610 Coronation Dr., West Hill, Ont. M1E 4R9. Tel. 416-281-6000. Fax: 416-281-3879. Telex: 065-25232. Branch plants, Laval, Que., West Hill, North Bay, Ont. Edmonton, Alta., Vancouver, B.C. Adhesives, coatings, plastic films, formaldehyde, formaldehyde condensation resins, soil grout. Brands, "Cascorez", "Polyco", "Resinite", "Loadmaster".
(P.) P. O'Dell; (G.S.M. Resinite) J. S. Sommerville; (Dir. Ops. Pckg. Prods.) R. Miki; (Tech. Dir.) J. Hazell, Ph. D.; (Dir. Ops. Ind'l Prods.) G. Ross Burkett. Annual Sales (F). Co. Size (E).
- Border Chemical Company Limited, 2147 Portage Ave., Winnipeg, Man. R3J 0L4. Tel. 204-222-3276. Fax: 204-224-0562. Plant, Transcona, Man. See also listings of associated company, Aerofoam Division, Winnipeg, Man. "Border" fertilizer, sulphuric acid and liquid aluminum sulphate, "Aerofoam" polystyrene insulation.
(P.) Ms. P. B. Smerchanski; (G.M.) D. B. Smerchanski; (Mgr.) Ms. D. A. Daniels. Annual Sales (D). Co. Size (8).®
- Border Chemical Company Limited, Aerofoam Division, 2485 Day St., Winnipeg, Man. R2C 2X5. Tel. 204-222-3261. Fax: 204-222-8817. Branch office, Saskatoon, Sask. Rigid expanded polystyrene insulation, pipe covering for attic vents, floatation blocks, packaging material. Brand, "Aerofoam".
(P.) M. G. Smerchanski; (Off. Mgr.) E. Smerchanski. Annual Sales (C). Co. Size (8).®
- †Border Glass & Aluminum Ltd., 10 Keenleyside St., Winnipeg, Man. R2L 2B9. Tel. 204-668-1536. Fax: 204-667-1440. Aluminum windows and doors, glass, glass products, aluminum curtain walls, skylights.
(P.) Don Borys; (V.P. Sales) David Borys; (V.P. Fin.) P. Borys. Annual Sales (D). Co. Size (C).®
- ★Border Press Inc., 866 Walker Rd., Windsor, Ont. N8Y 2N5. Tel. 519-258-8300. Fax: 519-258-4181. Associate, Total Business Systems Inc. Forms, booklets, brochures and other printed items.
(P.) N. M. Prieur; (S.T.) J. E. Schroeder; (Prod'n Mgr.) 8. Brunton; (Off. Mgr.) Ms. D. Prieur; (S.M.) R. Sullock. Annual Sales (C). Co. Size (C).®
- ★Border Tool & Die Ltd., 2946 Walker Rd., Windsor, Ont. N8W 3R3. Tel. 519-966-1640. Fax: 519-966-0464. Associate, Formtech. All steel dies, tool makers, machinists.
(P. & P.A.) W. F. Shepherd; (Prod. Mgr.) D. Burkoski; (G.M. & S.M.) T. Bennett; (Off. Mgr.) Mrs. P. Shepherd. Annual Sales (C). Co. Size (C).®
- ★Boreal Laboratories Ltd., 399 Vansickle Road, St. Catharines, Ont. L2S 3T4. Tel. 416-984-3000. Toll Free: 800-387-9393. Fax: 416-984-3311. Embalmed and preserved animals, birds and fish for dissection. Brand, "Boreal".
(P.) J. Currey; (V.P. Ops.) W.E. McGeown. Annual Sales (D). Co. Size (C).®
- Boreal Machine Ltd., 14525 - 119 Ave., Edmonton, Alta. T5L 2N9. Tel. 403-454-6026. Oilfield components, tools, dies, fixtures, etc.
(P. & G.M.) G. Lang. Co. Size (N/R).
- Borg Textiles Inc., 43 Howard Ave., Box 10, Elmira, Ont. N3B 2Z8. Tel. 519-669-5111. Fax: 519-669-3004. Branch office, Montreal, Que. Knitted pile fabrics (both plain and patterned) for the apparel, soft toy, boots, slipper and upholstery markets, industrial pile fabrics for paint roller and automotive markets, bathroom carpeting, scatter rugs, bed and saddle pads. Brands, "Borg", "Ultra Borg", "Borgana", "Borgazia", etc. Parent company, WCA Canada Inc., Farnham, Que.
(V.P. Ops.) J. H.E. Goodfellow; (S.T. & Cont.) J. Droske; (Purch. Mgr.) Ms. J. Best; (Plant Mgr.) J. Green. Annual Sales (D). Co. Size (D).®
- Borg-Warner Automotive (Canada) Limited, 385 Second Ave., P.O. Box 520, Simcoe, Ont. N3Y 4L5. Tel. 519-426-4960. Fax: 519-426-8210. Automotive chains. Brands, "Hy-Vo", "Morse". Parent company, Borg-Warner Automotive, Ithaca, N.Y., U.S.A.
For Rep., Borg-Warner Corporation, Chicago, Ill., U.S.A.
(Plant Mgr.) R. Archibald; (Cont.) S. C. Brown; (P.A.) 8. Spence. Annual Sales (D). Co. Size (D).®
- Bornemann Pumps Canada Ltd., 253 Summerlea Rd., Unit 21, Brampton, Ont. L6T 5A8. Tel. 416-458-7867. Manufacturer of different types of pumps.
(Adv.) G. Balcerczyk. (See adv. page outside back cover vol. 2 and Tab Divider).
- ★Borsig Hartmann (1988) Inc., 150 Sheldon Dr., Cambridge, Ont. N2C 3V8. Tel. 519-623-1102. Fax: 519-623-0801. Telex: 069-59387. Branch office, Calgary, Alta. Associate, United Valve Group. Ball, check and plug valves, also other industrial valves. Parent company, Nicholls Radtke Ltd.
(P.) D. Radtke. Annual Sales (C). Co. Size (A).®
- ★Bosal Canada Inc., 1150 Gardiner's Rd., Kingston, Ont. K7P 1R7. Tel. 613-384-4150. Toll Free: (416, 418, 506, 514, 519, 613, 705, 709, 807, 819, 902) 800-267-5644, (204, 306, 403, 604) 800-267-5606. Fax: 613-384-2991. Exhaust system and related parts. Brand, "Bosal". Parent company, Bosal International Management, Brasschaat, Belgium.
For Rep., Bosal Benelux, Oevel, Belgium.
(P.) D. A. Stewart; (Mktg. Dir.) R. Cobb. Annual Sales (D). Co. Size (C).®
- †Boshart, Mel, & Son (1986) Limited, 25 Whaley Ave., P.O. Box 310, Milverton, Ont. N0K 1M0. Tel. 519-595-4444. Fax: 519-595-4380. Brass insert and pitless adapters, aluminum well caps, cast iron well seals. Brands, "Seal Well" products.
(P.) M. Boshart; (V.P.) G. Boshart; (Shop Supv'r) J. Ebersol; (Purch.) P. Erb; (Sales) M. Roth. Annual Sales (D). Co. Size (8).
- †Boss Canada Inc., 62 Bradwick Dr., Concord, Ont. L4K 1K8. Tel. 416-738-5855. Toll Free: 800-387-3726, 800-286-4100. Fax: 416-738-9352. Branch office, Vancouver, B.C. Waterproof aprons, clothing, rubber, leather and cotton gloves, recreational knives, rubber footwear, etc. Brands, "Boss", "Green Ape", "Munkéface", "Cony". Parent company, Boss Mfg. Co., Kewanee, IL, U.S.A.

- (P.) W. W. Drune; (V.P.) Mrs. N. Huber; (P.A.) Mrs. P. Copeland; (Prod.Mgr.) Mrs. T. Olsen; (S.M.Vancouver) B. Clark. Annual Sales (D). Co. Size (B).[Ⓢ]
- ★Bostlund Industries Limited, 91 Maple Grove Ave., Richmond Hill, Ont. L4E 2X5. Tel. 416-773-5651. Toll Free: 800-263-3270. Stoneware table lamps, fiberglass lampshades. Brand, "Lotte".
For. Rep., Bostlund Industries Inc., Holley, N.Y., U.S.A.
(P. & P.A.) G. Bostlund, P.Eng.; (V.P.) M. Bostlund; (T.) P. Bostlund; (S.) Mrs. K.M. Bostlund. Annual Sales (A). Co. Size (A).[Ⓢ]
- ★Boston Insulated Wire and Cable Co., Limited, 11B Shaw St., Box 70, Stn.B, Hamilton, Ont. LBL 7V3. Tel. 416-529-7151. Toll Free: 800-263-8279. Fax: 416-528-5953. Telex: 061-86B4. Branch offices, Montreal, Que., Edmonton, Alta. Subsidiary, Boston Insulated Wire (U.K.) Ltd. Elevator, T.V. flat, festoon cable, high temperature, crane and hoist cable, underwater and mining cable, various customized cable to meet specific environmental conditions, cable assemblies, MS style and moulded to cable connectors for electronic and/or heavy industrial applications. Parent company, BIW Cable Systems, North Dighton, MA, U.S.A.
For. Rep., Boston Insulated Wire (U.K.) Limited, U.K. and Europe.
(V.P. & G.M.) R. Whitelock; (V.P.Mfg.) D. Olexiuk; (Compt.) Ms. C. Mudge; (Mktg.Serv.Mgr.) H. Coombs; (Mat'l Cont.Mgr.) J. Goodbrand; (Engr'g Mgr.) P. Maxymuk. Annual Sales (D). Co. Size (C).[Ⓢ]
- Bothwell Cooperative Dairy Society Ltd., Box 119, 61 Main St. N., New Bothwell, Man. R0A 1C0. Tel. 204-388-4666. Fax: 204-388-4172. Cheddar cheese and flavoured farmers cheese.
(G.M.) G. Doan; (Off.Mgr.) Ms. A. Banman. Annual Sales (D). Co. Size (B).[Ⓢ]
- ★Botsford Fisheries Ltd., Site 2, Box 6, R.R.#1, Cap Pele, N.B. E0A 1J0. Tel. 506-577-604B. Fax: 506-577-2846. Bloaters, smoked herring fillets, mild-cured Dutch-style smoked herrings and alewives. Brand "Canadian Star".
(P. & G.M.) W. LeBlanc; (Asst.Mgr.) Mrs. B. LeBlanc. Annual Sales (B). Co. Size (C).[Ⓢ]
- Bouchard Electric Ltd., 6412 - 18th St., Edmonton, Alta. T6P 1M7. Tel. 403-440-1880. Fax: 403-440-4752. Area offices, Kindersley, Estevan, Sask., Brooks, Drayton Valley, Red Deer, Grande Prairie, Calgary, Alta. Plant, Red Deer, Alta: Oil well controllers, oil field capacitors, bearing warmers, "Triple Phase" convertors, flare stack ignition equipment.
(P.) A. Bouchard; (Cont.) A. Brian Aylward; (Area Off. Mgr.Estevan) R. Callow; (Area Off.Mgr.Brooks) K. Babb; (Area Off.Mgr.Calgary) R. Wilkinson; (Area Off.Mgr. Drayton Valley) K. Fleury; (Area Off.Mgr.Red Deer) L. Kobza; (Area Off.Mgr.Grande Prairie) J. Wollschlager. Annual Sales (D). Co. Size (D).[Ⓢ]
- Bouchard, Phil & Sons Ltd., 2220 Midland Ave., Units 10-12, Scarborough, Ont. M1P 3E6. Tel. 416-291-315B. Custom machine work.
(P. & G.M.) P.J. Bouchard. Annual Sales (B). Co. Size (B).[Ⓢ]
- Boucher-Lefavre Ltd., 1740 Papineau Ave., Montreal, Que. H2K 4H9. Tel. 514-524-3771. "Contoura", "Cobies" and "Selby" women's shoes.
(P. & S.M.) P. Boucher. Co. Size (C).[Ⓢ]
- ★Boucoute Fish Market Ltd., P.O. Box 393, Boucoute, N.B. E0A 1G0. Tel. 506-743-8935. Fax: 506-743-840B. "Eastsun" and "Seafare Specialty Products" lobster products.
(P.) O. DuPlessis; (V.P.) T. Arsenault; (Compt.) J. MacAdam; (Plant Mgr.) J.P. Allain. Annual Sales (D). Co. Size (E).[Ⓢ]
- Boudreau Sheet Metal Works Limited, 135 Gould St., Dieppe, N.B. E1A 1T8. Tel. 506-577-9933. Fax: 506-577-4980. Branch office, Fredericton, N.B., Charlottetown, P.E.I.
(P.) G. L. Boudreau; (V.P.) R. Boudreau; (T.) D. Cornier; (S.) Mrs. H. Boudreau; (Sup'r Charlottetown) H. Ashe. Annual Sales (C). Co. Size (D).[Ⓢ]
- Bougie, Gérald, Ltée., 95 Boul. Mgr. Langlois, Valleyfield, Que. J6S 4V3. Tel. 514-373-9390. Toll Free: (514) 800-363-5329. Fax: 514-373-0247. Associate, Les Fenêtres Traditions Ltée., Alexandria, Ont. PVC sliding windows and patio doors, wood and aluminum clad casement and awning windows, patio doors, cedar and garage doors. Trade mark, Tradition.
(P.) G. Bougie. Annual Sales (D). Co. Size (C).[Ⓢ]
- Boulanger, Roland, & Cie. Ltée., 177 St. Louis St., Warwick, Que. JOA 1M0. Tel. 819-358-2022. Fax: 819-358-517B. Louvered, folding, combination doors, shutters, mouldings, window and door KD frames.
(P. & G.M.) G. Boulanger; (S.M.) J.P. Dumais. Co. Size (D).[Ⓢ]
- †Boulangerie POM Bakery Ltd., 3265 Viau St., Montreal, Que. H1V 3J5. Tel. 514-255-6742. Fax: 514-255-0150. "Multigrain", "Pom d'Or" and "POM Gold", whole wheat and honey wheat, breads, english muffins, crumpets, tea biscuits, muffins, "Canadian Holiday" fruit cake, plum puddings, pies and tarts. Parent company, Multi-Marques Inc., Montreal, Que.
(G.M.) M. Doyon; (G.S.M.) R. Leblanc; (Cont.) J.L. Beaudoin; (Prod'n Mgr.) T. Mancuso; (Purch.Mgr.) M. Couture. Annual Sales (E). Co. Size (E).[Ⓢ]
- Boulangeries Générales Limitée., Les, See General Bakeries Limited.
- Boulangeries Weston Limitée., See Weston Bakeries Limited.
- Boulet, G.A., Inc., 501 St. Gabriel St., St. Tite, Que. G0X 3H0. Tel. 418-365-5174. Fax: 418-365-3330. Men's, ladies' and children's Western boots. Brands, "Boulet" and "Longhorn", "The Plainsman", "Western Stamped", etc.
(Publicity Mgr.) G. Boulet; (Plant Mgr.) M. Paquin; (Mktg.Mgr.) L. Boulet; (G.M.) P. Boulet; (Pers.Mgr.) J. Boulet. Annual Sales (D). Co. Size (D).[Ⓢ]
- Boulons & Forge Industriel., See Industrial Screw & Forge.
- ★Bourgault, F.P., Industries Air Seeder Division Ltd., P.O. Box 39, St. Brieux, Sask. S0K 3V0. Tel. 306-275-2300. Fax: 306-275-2307. "Bourgault" air seeders, loading/unloading augers, sprayers, convert-abars, wing-type packers.
(Plant Mgr.) R. P. Coquet; (G.M.) G. F. Bourgault; (Acct.) A. Ferre; (Prod'n Mgr.) G. Mark; (Purch.Mgr.) P. Boyer; (Off.Mgr.) Ms. L. M. Bourgault. Annual Sales (C). Co. Size (D).[Ⓢ]
- ★Bourgault, F.P., Industries Ltd., Cultivator Division, P.O. Box 130, St. Brieux, Sask. S0K 3V0. Tel. 306-275-2191. Branch plant, 700 - 1st St. S., St. Brieux, Sask. Dual purpose cultivators and mounted tine harrows. Brand, "Bourgault".
(P.) F. P. Bourgault; (Prod'n Mgr.) P. Leray; (G.S.M.) J.L. Bourgault. Annual Sales (D). Co. Size (D).[Ⓢ]
- Bourguignon & DH Inc., 6400 Cote de Liesse Rd., Montreal, Que. H4T 1E3. Tel. 514-342-0710. Fax: 514-342-5066.
(P. & G.M.) L. Vigneault; (V.P. & G.M.) J. Bourguignon; (V.P.Sales) M. Mooney; (Plant Mgr.) N. Lavoie. Annual Sales (D). Co. Size (D).[Ⓢ]
- ★Bourque Manufacturing Limited, Grandview Ind'l Pk., Saint John, N.B. E2L 4Z1. Tel. 506-633-9620. Fax: 506-633-1617. "Hercules" steel fish cages, "Netmaster" net washer and related products for the aquaculture industry and net haulers. Parent company, Bourque Industrial Ltd., Saint John, N.B.
(P. & C.E.O.) P. Bourque; (G.M.) K. Bourque; (Ops. Mgr.) M. Bourque. Annual Sales (C). Co. Size (B).[Ⓢ]
- Boutons du Canada Ltée., See Canadian Buttons, Limited.
- Bovril Canada Inc., 5600 Trans-Canada Hwy, Pointe Claire, Que. H9R 1B6. Tel. 514-697-6010. Fax: 514-697-3619. Telex: 05821-517. "Bovril" instant sauces and bouillon in liquid and powder form in beef, chicken and vegetable flavours, "Marmite" yeast extract.
All exports handled by Bovril Ltd., London, England, except for Bovril and Marmite brands in United States.
(V.P.Fin.) S.A. Monaco; (Plant Mgr.) P. Demmerle. Annual Sales (D). Co. Size (B).[Ⓢ]
- Bow-Web Publishers Ltd., 3630 - 12th St. N.E., Calgary, Alta. T2E 6N1. Tel. 403-250-2B56. Fax: 403-250-2663. Newspapers, flyers, magazines, catalogues, directories.
(P.) P. Maxie; (Acct.) G. Bruce; (Press Foreman) R. McNeill. Annual Sales (C). Co. Size (A).[Ⓢ]
- Bow Woodcraft Ltd., 6915 - 32nd Ave. N.W., Calgary, Alta. T3B 0K6. Tel. 403-288-2382. Kitchen cabinets, vanities, laundry cabinets, bookcases, wall units, entertainment units, corner benches, etc.
(Exec.Off.) E. Ederle. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Bowater Mersey Paper Company Limited, P.O. Box 1150, Liverpool, Queens Co., N.S. B0T 1K0. Tel. 902-354-3411. Fax: 902-354-2271. Newsprint mill, Brooklyn, Sawmill, Oakhill, N.S. Newsprint and lumber. Parent companies, Bowater Canadian Limited, Washington Post, Washington, D.C., U.S.A.
- For.Reps.: The Bowater Sales Co., Greenville, S.C., U.S.A.; Price Morgan (Timber) Limited, London, England.
(P. & G.M.) H. R. Dobson; (S.M.) D. L. Lohnes; (Cont.) C. R. Wolfe; (Purch. & Stores Mgr.) R. M. Sturge; (Mill Mgr.) P. B. Freeman; (Asst.G.M.) D. G. McNeil; (Woodlands Mgr.) J. H. Dunlop; (S. & Dir.P.R.) C. L.A. Clarke; (I.R.Mgr.) P. D. Thomson; (Quality Dev.Mgr.) F. S. Giffin. Annual Sales (F). Co. Size (F).[Ⓢ]
- Bowes Publishers Limited, #206, 14964-121A Ave., Edmonton, Alta. T5V 1A3. Tel. 403-451-1445. Plants, Leamington, Strathroy, London, Kenora, Amhurstburg, Ont., Portage La Prairie, Man., Grande Prairie, Fort McMurray, Hinton, Peace River, Fort Saskatchewan, Sherwood Park, Camrose, Westaskiwin, Drayton Valley, Evansbury, Leduc, Mayerthorpe, Whitecourt, Stony Plain, Spruce Grove, Alta., Penticton, B.C. Associate companies, Blenheim, Kenora Miner and News Limited, Kenora, Ont. Publishers of "Western Ontario Farmer", "The Bargain Mart", "Western Ontario Business", "Eastern Ontario Farmer", London, Ont., "The DailyHerald-Tribune", Grande Prairie, "The Record-Gazette", Peace River, "Fort McMurray Today", Fort McMurray, "Sherwood Park News", Sherwood Park, "Fort Saskatchewan", Fort Saskatchewan, "Parklander", Hinton, "Camrose Canadian", Camrose, "Wetaskiwin Times", Westaskiwin, Alta., "Western News-Advertiser", Penticton, B.C., "Leamington Shopper", "Strathroy Ace-Dispatch", Portage La Prairie Daily Graphic", etc. Parent company, Toronto Sun Publishing Corporation.
(Chmn.) B.L. Jackson; (P.) W.R. Dempsey; (V.P.) D.J. Sinclair. Annual Sales (E). Co. Size (F).[Ⓢ]
- ★Bowes/Chocolate Products Companies, 324 Horner Avenue, Toronto, Ont. MBW 1Z3. Tel. 416-259-4235. Fax: 416-503-12B1. Telex: 06-967770. Branch warehouses, Winnipeg, Man., Calgary, Alta., Burnaby, B.C. Branch plants, Colborne, Toronto, Ont. Bakers', confectioners' and ice cream manufacturers' supplies, fountain syrups and toppings. Brands, "Bowesco", "D.I.C.F.", "Pi-Apel", "Bowes". Parent company, George Weston Limited, Toronto, Ont.
For. Reps.: Yip Choy, Baillie, Port-of-Spain, Trinidad; A.C. Brewer Ltd., Hamilton, Bermuda.
(Chmn. & C.E.O.) T.G. Reynolds; (V.P.Sales & Mktg.) W.M. Dunton; (V.P.East'n Br.) H.A. Dagorne; (Dir.Fin.) A. Kuffert; (V.P.Ops.) J.L. Dutton; (Br.Mgr.Winnipeg) M. Brown; (Br.Mgr.Calgary) C. Boraas; (Br.Mgr.Burnaby) D. King. Annual Sales (E). Co. Size (E).[Ⓢ]
- Bowin Screw Products Co. Ltd., 141 Milvan Dr., Weston, Ont. M9L 1ZB. Tel. 416-741-7672. Fax: 416-741-4403. Screw machine products.
(P.) N. Kolasky; (V.P.) N.T. Kolasky. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Bowland Boat Works, R.R. #3, Box 5B5, Bobcaygeon, Ont. K0M 1A0. Tel. 705-738-3613. Sailboats.
(P. & G.M.) J.R. Bowland; (Plant Mgr.) D.R. Bowland. Annual Sales (A). Co. Size (A).[Ⓢ]
- Bowman, J.P., Ltd., 35 Henry St., Brantford, Ont. N3R 1Z9. Tel. 519-752-6533. Fax: 519-752-0672. Tool and die, jigs and fixtures, custom machining, EDM facilities, stampings, machine builders.
(P. & G.M.) D. J. Bowman; (V.P.) M.R. Brooks; (S.M.) R.E. Smith. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Bowmanville Foundry Co. Limited, 172 Wellington St., Box 69, Bowmanville, Ont. L1C 3K8. Tel. 416-623-3313. Fax: 416-623-2150. Malleable iron castings. Trade-mark, "B" in oval.
For. Reps., National Foundry Products, Teaneck, NJ, R.J. Collins Company, Inc., Buffalo, NY, U.S.A.
(P. & G.M.) M. R. Patrick; (C.E.O.) D. R. Boothman; (Supt.) R. Thompson. Annual Sales (C). Co. Size (C).[Ⓢ]
- Bowne de Montreal, Inc., 5400 Chemin St. Francois, St. Laurent, Que. H4S 1P6. Tel. 514-337-3311. Fax: 514-337-5058. Financial, corporate and commercial printers. Parent company, Bowne of Canada, Inc.
(P.) V. Sanguinetti. Annual Sales (D). Co. Size (D).[Ⓢ]
- Bowne of Canada, 60 Gervais Dr., Toronto, Ont. M3C 1Z3. Tel. 416-449-6400. Fax: 416-449-0476. Plants, Montreal, Que., Toronto, Ont., Vancouver, B.C. Corporate and financial printing. Parent company, Bowne & Co. Inc., New York, N.Y., U.S.A.
(P.) J. Chipman; (P.Montreal) V. Sanguinetti; (Exec. V.P.Toronto) R. Roy; A.A.; (V.P.Montreal) D. Rathjen; (V.P.Toronto) B.L. Muir. Annual Sales (E). Co. Size (E).[Ⓢ]
- Bowron, Roy A., & Sons Limited, 95 Covington St., Box 3395, Stn C, Hamilton, Ont. L8H 7M1. Tel. 416-561-0077. Fax: 416-561-4464. Cranes, skid loader snow plows, custom steel fabrication, etc.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) R.D. Ramsay. Annual Sales (B). Co. Size (A).
Boxmaster (Div. of United Packaging), 11482 River Rd., Richmond, B.C. V6X 1ZB. Tel. 604-270-B006. Fax: 604-270-2721. Corrugated boxes.
- (P.) T. Dwane; (Mktg. Mgr.) R. Van Poole. Annual Sales (D). Co. Size (B).
- Boychuk Industries Ltd., 1015-9th Ave. W., Box 2110, Kindersley, Sask. S0L 1S0. Tel. 306-463-6511. Fax: 306-463-3511. Utility trailers, tractor auxiliary tanks and miscellaneous custom metal work.
- (P.) R.J. Boychuk; (G.M.) S.G. Boychuk. Annual Sales (C). Co. Size (A).⑤
- Boychuk Lumber Developments Inc., 2122 Bth. St.E., Saskatoon, Sask. S7K 3N6. Tel. 306-931-1011. "Reliance" manufactured homes, ready to move homes, roof and floor trusses. Parent company, Boychuk Developments Inc.
- (P.) M. Boychuk; (Mgr.Ops.) H. Finke. Annual Sales (D). Co. Size (B).⑤
- Boyd Bros., 5450 James St., P.O. Box 130, Osgoode, Ont. K0A 2W0. Tel. 613-B26-231B. Concrete septic tanks and tile, bunker silo panels, entrance curbs, buttresses.
- (P.) Mrs. E. Schoenfeld; (V.P.) P. Schoenfeld Jr. Annual Sales (B). Co. Size (A).⑤
- Boyd Business Forms Ltd., 12260 Vulcan Way, Richmond, B.C. V6V 1J8. Tel. 604-279-9BB0. Fax: 604-279-0342. Business forms, commercial printers for direct mail.
- (P.) K. Weinrauch; (Cont.) W. Scott. Annual Sales (C). Co. Size (A).⑤
- ★Boyle-Midway Canada Ltd./Ltée., P.O. Box 7, Stn. "U", Toronto, Ont. MBZ 5M5. Tel. 416-255-9163. Fax: 416-255-5150. Household chemical products. Brands, "Aerowax", "Easy-Off", "Easy-On", "Three-in-One", "Saniflush", "Black Flag", "Zero", "Woolite", "Diaper Pure", "It", "Hawes", "The Tannery", etc. Parent company, American Home Products Corp., New York, NY, U.S.A.
- For.Rep., Boyle-Midway Division, New York, NY, U.S.A.
- (P.) B.D. MacDonald; (V.P.Fin.) J.T. Coates; (V.P.Ops.) M.R. Earle; (Sr.V.P.Sales & G.M.Aero Packing Div.) J.R. Robbins; (V.P.Admin.) Mrs. B.A. Wilen; (V.P.Sales HRS Div.) W. Kopko; (V.P. & G.M. HRS Div.) F. Solich; (V.P.Adv.) Mrs. S.L. Fenwick; (V.P.Procurement & Plan'g) R.K.G. Norris; (V.P.Distrib. & Warehouse'g) W.G. Geertsema. Annual Sales (E). Co. Size (E).⑤
- Brabant Newspapers Ltd., 333 Arvin Ave., Stoney Creek, Ont. LBE 2M6. Tel. 416-561-1090. Fax: 416-664-3102. Branch offices, Ancaster, Pelham, Dundas, Flamborough, Caledonia, Ont. Weekly newspapers and advertising flyers. Parent company, Southam Newspaper Group.
- (Publisher) T. J. McCarthy; (Ops.Mgr.) W. Farrar; (Prod'n Mgr.) G. Brisco. Annual Sales (D). Co. Size (D).⑤
- ★Bradbury Company, The, 226 Edwards St., Aurora, Ont. L4G 3S8. Tel. 416-727-0145. Fax: 416-727-6200. Metal strip fabricating machinery, cold roll forming, slitting and cutting to lengths, production lines, punching, roll tooling, flexible manufacturing systems. Parent company, The Bradbury Co. Inc., Mountride, KS, U.S.A.
- (P. & G.M.) S.H. Bradbury; (V.P.Mktg.) P.E. Bradbury. Annual Sales (C). Co. Size (C).⑤
- †Bradbury Tamblin & Boorne Ltd., 25 Pollard St., Richmond Hill, Ont. L4B 1A8. Tel. 416-731-6052. Fax: 416-731-4549. Annual reports, corporate brochures, advertising, POP advertising, backlit signage, limited edition prints, posters.
- (P.) G. Tamblin; (V.P.Fin.) L. Patterson; (V.P.Tech. Serv.) J. Sterritt; (G.M.) N. Raincock; (Plant Mgr.) R. Misner. Annual Sales (D). Co. Size (C).
- Bradcan (198B) Inc., 900 Harrington Crt., Burlington, Ont. L7N 3N4. Tel. 416-827-37B1. Fax: 416-827-B022. Over the counter pharmaceuticals, baking powder, baking soda, mouthwash and petroleum jelly, etc.
- (G.M.) S. C. Smalley; (Prod'n Mgr.) R. Pearce; (Mktg. & Sales Mgr.) C. Moore Smalley; (Q.C.) Ms. K. McGaughey. Annual Sales (C). Co. Size (B).⑤
- Bradda Printing Services Inc., 130 Slater St., Ottawa, Ont. K1P 6E2. Tel. 613-238-5433. Fax: 613-238-5862. Associate, 121923 Canada Inc. Printed materials including letterheads, envelopes, brochures, business cards, newsletters, flyers, etc.
- (P.) R. Deschamps; (V.P.) K. Turner; (Acct.) J. Legare, CA; (Foreman) R. McFadden; (Salesman) M. Uhrich. Annual Sales (C). Co. Size (B).⑤
- ★Bradford Enroner Inc., 6526 Industrial Way, P.O. Box 2349, Grand Forks, B.C. V0H 1H0. Tel. 604-442-2733. Toll Free: B00-663-2758. Fax: 604-442-2910. Branch office, Edmonton, Alta. Engerglas blowing wool insulation. Parent company, CSR Ltd., Sydney, Australia.
- (P. & C.E.O.) J. Hodgkinson; (V.P. & G.M.) W. Faminoff; (C.F.O.) R. Jones; (Mktg.Mgr.) D. Ackley; (S.M.) D. Conlin; (P.A.) B. Galloway; (Br.Mgr.Edmonton) K. Chan. Annual Sales (D). Co. Size (D).⑤
- Bradford Fertilizer Ltd., Box 1000, Bradford, Ont. L0G 1C0. Tel. 416-B95-510B. Plant, Aurora, Ont. "Bradford", "Turf Special" fertilizers.
- (P.) D. R.T. Allman; (Mgr.) R. Allman. Annual Sales (C). Co. Size (B).
- Bradley Controls Limited, 1390 Hopkins St., Units 1&2, Whitby, Ont. L1N 2C3. Tel. 416-666-2262. Fax: 416-666-3626. Variable frequency solid state power supplies, furnaces and associated equipment for induction melting, heating and stirring of metals.
- (P.) G.B. Bates. Annual Sales (C). Co. Size (A).⑤
- ★Bradley Lumber Ltd., P.O. Box 667, Nackawic, N.B. E0H 1P0. Tel. 506-575-2204. Fax: 506-575-2403. Plant, Thorburn, N.S. Associate, Thorburn Lumber Limited. Hardwood timbers, handles, pallets and components, furniture and flooring lumber.
- (P.) M. Bradley. Annual Sales (B). Co. Size (A).⑤
- Bradshaw Iron Works Ltd., P.O. Box 100, Port Robinson, Ont. L0S 1K0. Tel. 416-3B4-913B. Fax: 416-3B4-2243. Plant, Niagara Falls, Ont. Custom fabricated miscellaneous and structural steel products.
- (P.) W. Bradshaw. Annual Sales (C). Co. Size (B).⑤
- Bradshaw-Stradwick (1979) Inc., 111 Division St., P.O. Box 245, Welland, Ont. L3B 5P4. Tel. 416-735-5731. Toll Free: B00-263-1040. Fax: 416-735-1797. Warehouse, Welland, Ont. Plants, 31 Alexander St., Welland, Ont. Subsidiary, Bradshaw-Stradwick (Quebec) Inc., Trois Rivières, Que. Career apparel and work clothes, safety apparel. Registered trade marks, Big B, Dickies, TechWear, Baldwin, J.B. Goodhue.
- (P.) J. Roger Mongeon; (Cont.) Mrs. L. Johnson; (Plant Mgr.) J. Evans; (Gen.Mdse.Mgr.) B. LeBlanc; (Pers. Admin.) Mrs. M. Matthews. Annual Sales (D). Co. Size (E).⑤
- Brady, W.H., Inc., 10 Marmac Dr., Rexdale, Ont. M9W 1E6. Tel. 416-675-7111. Toll Free: (416.41B,514,519,613,705,B07,B19) B00-387-3917, (204,306,403,506,604,709,902) B00-263-6179. Fax: 416-675-2077. Telex: 06-9B9171. Electrical and electronic labelling products, plant identification systems, signs, tapes, nameplates, membrane switches, specialty tape products. Trade marks, Poly-Plate, Bradysleeve, Quick-Align, Xymox, etc. Parent company, W.H. Brady Co., Milwaukee, WI, U.S.A.
- (Cont.) Ms. V. Graham-Rowe; (G.S.M.) P. McDonald; (G.M.) E. Wright; (Mktg.) Ms. M. Berube. Annual Sales (D). Co. Size (C).⑤
- Braemore Convertibles Limited, 400 Flint Rd., Downsview, Ont. M3J 2J4. Tel. 416-736-450B. Sofabeds.
- (P.) H. Nudel; (S.M.) M. N. Allan. Annual Sales (D). Co. Size (C).
- Braemore Neckwear Company, See Paris Neckwear Limited.
- Braids and Laces Ltd., 60 West Wilmot St. Unit 20, Richmond Hill, Ont. L4B 1M6. Tel. 416-494-0350. Plant, Cannington, Ont. Ropes, shoe laces, cords, marine accessories. Brands, "Blueline", "Braidlace", "Braidline", "Twistline".
- (P. & Prod'n Mgr.) P. W.H. Terry; (G.M.) M. Terry. Annual Sales (C). Co. Size (B).⑤
- Braidwood Gear Limited, 3555 Pitfield, Ville St. Laurent, Que. H4S 1H3. Tel. 514-745-7331. Fax: 514-745-7363. Branch office, Toronto, Ont. Special machinery, gears, sprockets, etc. Brand, "Braidwood".
- (P.) W. K.A. Merritt; (G.M.) E. Piecek; (S.M.) S.G. Hobson. Annual Sales (C). Co. Size (B).⑤
- Braiter Bros., 442B rue St. Laurent, Montreal, Que. H2W 1Z5. Tel. 514-844-6749. Ladies' tailored shirts, men's dress and sport shirts.
- (Partner) S. Braiter. Annual Sales (B). Co. Size (A).⑤
- Braman Furniture Mfg. Ltd., 2930 - 9th Ave. N., Lethbridge, Alta. T1H 5E4. Tel. 403-329-3299. Fax: 403-329-3666. Hotel and public accommodation furniture, also architectural woodworking. Parent company, Relax Inns Ltd.
- (G.M.) B. Troman. Annual Sales (C). Co. Size (B).⑤
- Brampton Brick Limited, [Brique Brampton Limitée], 225 Wanless Dr., Brampton, Ont. L0P 1M0. Tel. 416-B40-1011. Toll Free: B00-66B-6660. Fax: 416-840-1535. Telex: 06-97755. Plant, Quebec City, Que. Associates, Brique Citadelle Ltée., Brampton Brick Marketing Ltd.,
- Roxy Construction Ltd., Peel Block Company (19B7) Ltd. Clay bricks and concrete blocks.
- (P.) B. Kornhaber; (Exec.V.P.) M. Kerbel; (Exec.V.P.) S. Kruger; (V.P.Fin.) A. Hampson; (S.T.) J. Kerbel; (Plant Mgr.) B. Duke. Annual Sales (E). Co. Size (E).⑤
- ★Brampton Engineering (19B3) Inc., B031 Dixie Rd. S., Brampton, Ont. L6T 3V1. Tel. 416-793-3000. Fax: 416-793-1753. Telex: 06-97655. Associate, Uni-Flo, Division of Brampton Engineering. Equipment to produce plastic film, sheet foam.
- For.Reps., WOS & Associates, Greenville, TX, H.G. Womack & Associates, Ipswich, MA, Pro Plastics Equipment, Carmel, IN, Merchant Machinery, Los Angeles, CA, U.S.A., Norimex Industries, Finland, Raulimex Industries, India, Falcon Plastics, Denmark.
- (P.) W.J. Wybenga; (Compt.) Mrs. A. McKenzie; (Mktg. Mgr.) D. Jones. Annual Sales (D). Co. Size (C).⑤
- ★BRAMPTON FOUNDRIES LIMITED, 7 Selby Rd., Brampton, Ont. L6W 1K5. Tel. 416-453-6044. Fax: 416-453-2324. Die Cast Division, B9 Heart Lake Rd., Brampton, Ont. Permanent mold and sand castings, high pressure die castings, dies and molds, heat treating. Parent company, Indal Limited.
- (P.) J. W. Wright; (T.) D. Bhogal; (S.M.) T. Butcher; (Q.C.Mgr.) K. Thomas; (G.M.) D. Bartram. Annual Sales (D). Co. Size (E).⑤
- Brampton Optical, 11 George St.N., Brampton, Ont. L6X 1R3. Tel. 416-459-B694. Optical glass lenses.
- (Acct'g Mgr.) K. Wuenschirs; (Traffic Mgr.) J. Picken.
- ★Brand Felt of Canada Limited, 2559 Wharton Glen Ave., Mississauga, Ont. L4X 2AB. Tel. 416-279-66B0. Fax: 416-279-3099. Telex: 06-961469. Wool hard, polishing and mechanical felt, saddle pads, etc.
- (P.) W. Kirsten. Annual Sales (C). Co. Size (B).
- Brandoflex Limited, 15 Morton Ave. E., Box 1B5, Brantford, Ont. N3T 5MB. Tel. 519-752-25B4. Urethane rolls, impellers, die pads, sheets, rods, bars and tubes, engineered custom molded, heavy and light industrial maintenance parts. Brand, "Brandoflex".
- (G.M.) L. Csomor, Jr. Co. Size (N/R).
- Brandon Sun, The, 501 Rosser Ave., Brandon, Man. R7A 5Z6. Tel. 204-727-2451. Fax: 204-725-0976. Daily newspaper. Parent company, Thomson Newspapers Limited, Toronto, Ont.
- (Publisher) R. J. Forbes. Annual Sales (N/R). Co. Size (N/R).
- Brandt, G., Meat Packers Ltd., 1B7B Mattawa Ave., Mississauga, Ont. L4X 1K1. Tel. 416-279-4460. Toll Free: B00-387-9341. Fax: 416-279-9155. European style cold cuts, hams, "Jugoslavian Galowicz" salami, smoked duck, pheasant and turkey.
- (P.) Ms. I. Brandt; (G.M.) O. Rosenmeier; (Prod'n Mgr.) N. Farro; (Plant Mgr.) A. Martens. Annual Sales (D). Co. Size (C).
- ★Brandt Industries Ltd., 705 Toronto St., Regina, Sask. S4R BG1. Tel. 306-525-1314. Fax: 306-525-9024. Branch office, B40 Winnipeg St., Regina, Sask. Industrial, commercial and agricultural equipment. Brand, "Brandt".
- (P. & G.M.) G. Semple; (Cont.) G. Dolney; (V.P.Mktg.) P. Dittmann; (Mfg.Mgr.) S. Semple. Annual Sales (D). Co. Size (D).⑤
- Brannon, T.A., Steel Ltd., 12 Tilbury Court, Brampton, Ont. L6T 3T4. Tel. 416-453-4730. Toll Free: B00-3B7-2508. Fax: 416-453-4483. Angle rolling, plate beveling, custom plate burning and rolling.
- (P.) A. T. Brannon; (V.P.) G. S. Kallies; (Cont.) R. M. Leslie; (S.M.) P. L. McCulloch; (Plant Mgr.) J. L.F. Rioridon. Annual Sales (D). Co. Size (B).⑤
- Branson Machine & Tool Ltd., 300 McGill St., Peterborough, Ont. K9J 1W5. Tel. 705-743-3911. Dies, jigs, special machines.
- (P.) J. Branson. Co. Size (A).
- Branson Ultrasonic Corp., B17 Brock Rd. S., Unit 8, Pickering, Ont. L1W 3L9. Tel. 416-B31-4411. Fax: 416-B31-4186. Plastics assembly, cleaning and degreasing. Parent company, Emerson Electric Canada Limited, Markham, Ont.
- (G.M.Sonic) M. Finer; (G.M.Cleaning) V. Leis; (P.A.) Ms. T. Anderson. Annual Sales (C). Co. Size (A).⑤
- Brant Flour Mills Ltd., R.R.#4, Scotland, Ont. N0E 1R0. Tel. 519-484-2921. "Brant", rye and corn flour, corn meal.
- (P.) U. Storjohann; (V.P.) C. Campbell. Annual Sales (C). Co. Size (A).⑤
- ★Brant Form Teck Ltd., R.R.#3, Princeton, Ont. N0J 1V0. Tel. 519-537-62B4. Fax: 519-539-09B0. Branch office and plant, 897-C Dufferin St., Woodstock, Ont. Precast concrete machines and forms, paving stone strapping sta-

tion machine, custom welding, metal stampings, custom fabricating.

(P.) Mrs. J. M. Van De Cappelle; (V.P.) V. L. Van De Cappelle. Annual Sales (B). Co. Size (A).^⑤

Brant Radiant Heaters Limited, 34 Scott Ave., P.O. Box 395, Paris, Ont. N3L 3T5. Tel. 519-442-7B23. Fax: 514-442-7321. Associate, Detroit Radiant Products Co., Warren, MI, U.S.A. Infra-red gas and electric heaters. Brands, "Quartz-Ray", "ReVerber-Ray", "Electro-Ray", "American-Infra-Red".

(P.) R. G. Robb; (V.P. & S.T.) J. Janzen; (Tech. Dir.) D. MacKenzie; (G.M.) Mrs. J. MacKenzie. Annual Sales (B). Co. Size (A).^⑥

Brant Screen Craft Ltd., 555 Greenwich St., P.O. Box 1176, Brantford, Ont. N3T 5T3. Tel. 519-759-4361. Toll Free: 800-265-8480. Fax: 519-759-7979. Silk screen processing and welding.

(P.) J. DeBoer; (V.P.) T. Sanders; (S.T.) Ms. G. Peursum. Annual Sales (C). Co. Size (C).^⑤

Brantford Brick Limited, 40 Charlton Ave., P.O. Box 936, Brantford, Ont. N3T 5S1. Tel. 519-752-5451. Calcite brick.

(P. & G.M.) A.H. Woodnutt; (S.M.) R. Perley; (Plant Mgr. & P.A.) P. Woodnutt. Annual Sales (C). Co. Size (B).^⑥

Brantford Packers Limited, 543 Greenwich St., Brantford, Ont. N3T 5N3. Tel. 519-752-4343. Fax: 519-752-2204. Meat packers. Brands, "Mellowsweet", "Bell City".

(P.) D. Cartwright; (S.T.) R. Cartwright. Annual Sales (D). Co. Size (B).^⑤

Brantford Paper Box Company, Limited, 27 Woodyatt Dr., P.O. Box 952, Brantford, Ont. N3T 5S1. Tel. 519-752-3132. Fax: 519-752-0B92. Subsidiary, Abco Box and Carton Company, Guelph, Ont. Chipboard boxes and lids, pamphlet boxes, folded sleeves, folded boxes, cardboard inserts.

(P.) A. W. Machel; (Mgr.) J. Layne; (Plant Supt.) C. Collard; (Off. Mgr.) Mrs. S. Simon. Annual Sales (C). Co. Size (B).^⑤

Brass Craft Canada Ltd., 35 Currah Rd., St. Thomas, Ont. N5P 3R2. Tel. 519-633-0340. Fax: 519-633-0777. Associate, Master Plumber, Toronto, Ont. Plumbing fittings and valves, also screw machine products. Brands, "Brass Craft", "Plumb Shop", "Master Plumber". Parent company, Brass Craft Mfg. Co., Detroit, MI, U.S.A.

(P. & G.M.) D. J. Milroy; (V.P. Sales) R. T. Pullen; (Plant Mgr.) M. Demeyere; (Cont.) T. Gillard. Annual Sales (D). Co. Size (D).^⑥

Brass Roots Studio Ltd., 220 Bayview Dr., Unit #4, Barrie, Ont. L4N 4YB. Tel. 705-728-39B6. Fax: 705-728-6055. Custom design boardroom etchings, also residential and for restaurant and hotel interiors, corporate logos and awards, brass etched wall hangings, souvenirs.

(P.) A.W. Thomson; (G.M.) D. Lovell. Annual Sales (B). Co. Size (A).^⑥

Brasserie Labatt Limitée, La, 50 Rue Labatt, Ville La Salle, Que. H8R 3E7. Tel. 514-366-5050. Fax: 514-364-8005. Beer, ale, lager. Brands, "Labatt's Blue", "50 Ale", "John Labatt Classique", "Twistshandy", etc. Parent company, Labatt Brewing Company Limited, London, Ont.

For.Reps., Labatt Importers, Darien, CT, U.S.A.; Labatt Breweries of Europe, London, England.

(P.) M. Boisvert; (V.P.) B. Gendron; (V.P.) M. Portelance; (V.P.) G. Dulude; (Dir. Distrib.) E. Tabah; (V.P. Pub. Aff.) A. Bolduc; (V.P. Mktg.) L. Morin; (Dir. Sales) G.B. Lauzon. Annual Sales (F). Co. Size (G).^⑥

Brasserie Massawippi Brewing Company Inc., 33 Winder St., P.O. Box 34, Lennoxville, Que. J1M 1Z3. Tel. B19-564-2444. Fax: 514-564-096B. Branch office, Montreal, Que. Plant, North Hatley, Ont. "Massawippi" pale ale, dark ale, bitter and stout.

(Dir.) P. J. Provencher; (Dir.) J. T. Castonguay; (Dir.) D. H. Fleischer. Annual Sales (B). Co. Size (A).^⑥

Brathwaite Manufacturing Co. Ltd., R.R. #2, Almonte, Ont. KOA 1A0. Tel. 613-257-4365. Fax: 613-257-8327. Custom residential and commercial cabinetry.

(P.) J. Brathwaite; (Mgr.) R. Argue; (Mgr.) M. Diotte. Annual Sales (B). Co. Size (A).^⑤

★ Brattan Tool Industries Limited, 965 Wilson Ave., Kitchener, Ont. N2C 1J1. Tel. 519-893-6880. Fax: 519-893-4B24. Tools and dies, press stampings, press room equipment including large feeds, stock straighteners and uncoilers.

(P. & G.M.) S. Brattan; (Mktg.) J. Witt. Annual Sales (D). Co. Size (C).^⑤

BRAUN, A. J., MANUFACTURING LIMITED, 116 Hanson Ave., Kitchener, Ont. N2C 2E2. Tel. 519-745-5B12. Fax: 519-745-0271. Aluminum and steel railings, bridge railings, guide rails, expansion joint assemblies, deck drains, ice breakers. Brands, "B.M.L.", "Jiffy Fit" scaffolding with "Jetlock".

(P.) F. Braun; (V.P.) C. Walter Bathe. Annual Sales (C). Co. Size (B).

BRAUND SUPERGRAVING CO. LIMITED, 9 Morrison St., Toronto, Ont. M5V 2M2. Tel. 416-363-8466. Fax: 416-363-7359. Printers of letterheads, business cards, etc. Brand, "Supergraving".

(P.) L. Matrundola; (S.T.) Mrs. M. Braund; (V.P. Sales & Mktg.) D. McCreary. Annual Sales (C). Co. Size (B).

Brawley Industries, Division of Royal Gold Enterprises Inc., 6 Barr Rd., Ajax, Ont. L1S 3X9. Tel. 416-427-3136. Fax: 416-427-8739. Precision machined parts for aerospace, power generation, marine and the nuclear industry.

(G.M.) N. Ivetic. Annual Sales (C). Co. Size (A).

Braxco Limited, 91 Millidge Ave., Saint John, N.B. E2K 2M3. Tel. 506-632-6660. Fax: 506-632-6619. Ice cream, water ice stick novelties and ice cream sandwiches. Brand, "Popsicle".

(P.) J. M. MacConnell; (Plant Mgr.) E. Branscombe. Annual Sales (C). Co. Size (B).

★ BRAY RIVET & MACHINE COMPANY LTD., 380 Herbert St., Gananoque, Ont. K7G 1R1. Tel. 613-382-4774. Toll Free: 800-267-0940. Fax: 613-382-3357. Telex: 066-3312. Branch offices, Montreal, Que., Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C., Detroit, MI, U.S.A. Steel, brass, aluminum, copper, stainless, tubular and solid rivets, semi-tubular rivets, automatic rivet setting machines, cold headed parts.

For.Reps., Metal Import Co., Auckland, New Zealand; Paine & Murray, Arlington, TX, Jackson & Rogers Sales, Los Angeles, CA, Nordstrom Associates, Shrewsbury, MA, U.S.A.

(P.) W.D. Bray; (V.P.) I. Bignell; (P.A. & Plant Mgr.) R. Warren; (Fin. Mgr.) F. Mitchell. Annual Sales (D). Co. Size (C).

Braycon International, 231 Millway Ave., Ste. 17, Concord, Ont. L4K 2W7. Tel. 416-669-6550.

(Mgr.) D. Fairley. (See adv. page A7).

Brazed Parts Ltd., 40 Burwell Rd., St. Thomas, Ont. N5G 3R6. Tel. 519-631-8B01. Fax: 519-631-3381. Copper and bronze brazing.

(Plant Mgr.) B. Lincoln; (Sales) J.H. Cooke. Annual Sales (B). Co. Size (A).

Brazeway Canada, Inc., 35 Spruce St., P.O. Box 278, Tillsonburg, Ont. N4G 4HB. Tel. 519-842-7341. Fax: 519-842-6229. Evaporators, dehumidifiers, refrigeration equipment. Parent company, Brazeway Inc.

(P.) S. L. Hickman; (Exec. V.P.) D. E. Maxwell; (V.P. Mktg.) T. Hummel. Annual Sales (D). Co. Size (C).

Breda Machinery Limited, 131 Staffern Dr., Concord, Ont. L4K 2R2. Tel. 416-738-0456. Fax: 416-738-7B43. Special machinery, motor truck trailers, repair and manufacture of heavy construction equipment, truck bodies, cylinders etc.

(P.) A. Breda; (V.P.) Mrs. A. Breda. Co. Size (A).

Breen Drapery Hardware Co. Ltd., 29 Esna Park Dr., Markham, Ont. L3R 1C9. Tel. 416-475-6322. Drapery hardware and wire works. Brand, "Breen".

(P.) S. Rooney. Co. Size (A).

★ Bren Cor Chemicals Ltd., 324 Wyecroft Rd., Oakville, Ont. L6K 2G7. Tel. 416-845-9888. Fax: 416-845-9749. "RubberGard" protective coating for motor vehicles, "Seam & Joint Sealer" motor vehicle caulking, rust inhibitors, undercoating, "Superlastic" construction sealant, eavestrough sealer, construction adhesives, aluminum roof coating.

(P.) G. Kilmer; (V.P.) W. Medwid; (G.M.) Ms. A. Briand; (P.A.) Ms. L. Poirier; (Mktg. Co-ord.) Ms. M. Weagle. Annual Sales (C). Co. Size (A).^⑥

† Brenco Machine & Tool Co., Ltd., 72 Covington St., Box 3580, Stn. C, Hamilton, Ont. L8H 7M9. Tel. 416-561-1270. Fax: 416-561-8932. Associates, Canbear Equipment Inc. and Honing Corp. Ltd., Hamilton, Ont., Mid-Canada Supply and Equipment (WWT) Ltd. Beaver bore horizontal earth boring machines, augers, heads and accessories, "Hy-Hoe" hydraulic excavators.

(P.) A. Zaitchik; (Cont.) T. Lee. Annual Sales (A). Co. Size (A).^⑤

Brencor Chemicals Ltd., 324 Wyecroft Rd., Oakville, Ont. L6K 2G7. Tel. 416-845-9888. Fax: 416-845-9749. Chemicals.

(P.) G. Kilmer.

Brennan Lifting Equipment Ltd., 1923 Altona Rd., Pickering, Ont. L1V 1M8. Tel. 416-2B6-2727. Electric lift trucks.

(P. & P.A.) P. Piscio. Annual Sales (B). Co. Size (A).

Brent Packaging Limited, 2633 Drew Rd., Mississauga, Ont. L4T 1G1. Tel. 416-677-1670. Fax: 416-677-557B. Custom export and domestic packaging and related supplies and materials, live animal containers. Brands, "Air Cap", "Triple Wall", "Mail Lites", etc.

(P.) B. Constable; (P.A.) R. Dunlop; (Mktg. Mgr.) M. McNeilly; (Plant Mgr.) P. Moore. Annual Sales (C). Co. Size (B).^⑤

Brenwood Manufacturing (19B5) Ltd., 75B4 Vantage Pl., Delta, B.C. V4G 1A5. Tel. 604-946-7777. Toll Free: 800-663-5697. Fax: 604-946-7130. Branch office, Kelowna, B.C. Wood overhead sectional garage doors. Parent company, Brenwood Mfg. (1985) Ltd.

(Mng. Dir.) M. Plecash. Annual Sales (C). Co. Size (B).^⑥

★ Breslin Lighting, 267 Niagara St., Toronto, Ont. M6J 2L7. Tel. 416-360-8410. Fax: 416-469-0636. Electric portable lamps, etc. Parent company, Wm. Engel Co. Ltd.

(G.M.) J.J. Maga. Annual Sales (C). Co. Size (B).^⑤

Breuverges Capdor Inc., Les, 1004B Rue London, Montreal Nord, Que. H1H 4H1. Tel. 514-321-3B9B. Fax: 514-323-6770. Soft drink bottlers of "Brio Chinotto", "Pisa" and "Luna Park".

(P.) A. Cappadoro; (G.M.) F. Cappadoro. Annual Sales (C). Co. Size (C).^⑤

Breuverges Cott Ltée., Les, [Cott Beverages Ltd.], 1660 Chomedey Blvd., Laval, Que. H7V 2X3. Tel. 514-688-3793. Fax: 514-688-3B40. Plants, Laval, Que., Toronto, Ont. "Carignan", "Cott", "Allan" and "Chateau" soft drinks and mineral water, also franchisee of Nesbitt and Snow White soft drinks.

(Dir. Sales) G. Blondin; (Quality Mgr.) D. Grenier; (Plant Mgr.) G. Lalonde; (Dir. Fin. & Admin.) Y. Piuze; (Purch. Mgr.) I. Grimaldi. Annual Sales (E). Co. Size (E).^⑥

Breuverges Crepin Inc., Les, 39 Park Ave, Valleyfield, Que. J6T 2R1. Tel. 514-373-1022. Toll Free: 800-363-5335. Fax: 514-377-1247. Authorized bottlers of "Pepsi-Cola", "Crush", "Schweppes".

(P.) P. Crepin. Annual Sales (C). Co. Size (B).

Breuverges Drummond, Ltée., 497 St. Pierre St., Drummondville, Que. J2C 3W4. Tel. B19-47B-1411. Fax: B19-47B-558B. Bottlers of "Pepsi-Cola", "Snow White", "Nesbitt's", "John Collins", "Abenakis", "Diet Pepsi", "Teem", "Canada Dry", "Champlain" spring water.

(P.) Mrs. F. Lapierre; (V.P. & G.M.) M. LaPierre; (Cont.) M. St-Cyr. Annual Sales (D). Co. Size (B).^⑤

Breuverges Fiesta Inc., 5445 Louis Hebert Ave., Montreal, Que. H2G 2E5. Tel. 514-527-347B. Branch plant, Rougemont, Que. Bottlers of "Fiesta" soft drinks.

(P.) M. Beaugregard; (G.M.) M. Lortie; (Plant Mgr.) Y. Beaugregard. Annual Sales (C). Co. Size (B).^⑤

Breuverges Gaspé Inc., Les, 419 Montée Sandy Beach, Gaspé, Gaspé Co., Que. G0C 1R0. Tel. 41B-36B-3105. Fax: 41B-36B-1825. Authorized bottlers of "Seven-Up", "Orange Crush", "Pepsi-Cola", etc.

(P. & G.M.) A. McCallum; (Mktg. Mgr.) R. McCallum; (Plant Mgr.) B. McCallum. Annual Sales (C). Co. Size (A).^⑤

Breuverges KiRi, Division de Unigesco Inc., C.P. 660, 4130 rue Principale, St-Felix-de-Valois, Que. J0K 2M0. Tel. 514-8B9-5885. Fax: 514-8B9-8346. "KiRi" and "Maxi" bottled soft drinks.

(P. & G.M.) A. Desroches; (S.M.) B. Méthot; (Plant Mgr.) M. Brousseau. Annual Sales (D). Co. Size (B).^⑥

Breuverges Lemoyne Ltée., Les, 2105 Holmes, St. Hubert, Que. J4T 3J3. Tel. 514-445-2666. Branch offices, Montreal, Chambly, Longueuil, Que.

(G.M.) A. Deschenes. Annual Sales (D). Co. Size (C).^⑤

Breuverges Radnor Ltée., 2910 rue Ste. Marguerite, St. Maurice, Que. G0X 2X0. Tel. 819-375-6797. Fax: 819-375-6797. Bottlers of soft drinks, natural mineral water and natural spring water.

(P.) R. Boisvert. Annual Sales (C). Co. Size (A).^⑥

★ Brevil Motors of Canada, Inc., 1370 Birchmount Rd., Scarborough, Ont. M1P 2E5. Tel. 416-751-2111. Fax: 416-751-3034. Sub-fractional horsepower shaded-pole electric motors and gear-motors. Brand, "Brevil". Parent company, Howard Industries, Inc.

(G.M.) T. Laucius. Annual Sales (C). Co. Size (C).^⑤

Brian Controls A Div. of A. Johnson (Canada) Inc., 2445 Duncan Rd., Montreal, Que. H4P 2A2. Tel. 514-738-5757. Toll Free: 800-263-9675. Fax: 514-341-7205.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

Telex: 05-822611. Branch offices, Halifax, N.S., Moncton, N.B., Quebec, Que., Sarnia, Ottawa, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Montreal, Que., Toronto, St. Catharines, Ont. Pressure gauges, transducers, thermometers, thermocouples, bulb seals, pressure switches and snubbers, level boxes and pyrometers, solid/liquid separation equipment, control equipment, dead weight testers, calibration equipment, flow meters. Parent company, Axel Johnson Inc., New York, NY, U.S.A.

(P. & C.E.O.) A.R. Mailloux; (P.A.) Y. Bouchard; (Plant Mgr.) L. Wright. Annual Sales (E). Co. Size (D).⑤

Brick Brewing Co. Limited, 1B1 King St. S., Waterloo, Ont. N2J 1P7. Tel. 519-576-9100. Fax: 519-576-0470. Branch office, Toronto, Ont. "Red Baron" lager, "Anniversary Brick" and "Spring Brick" bock beers, "Brick Premium Lager".

(P.) J. R.A. Brickman; (Dir.Q.A.) S. Smith; (V.P.Fin.) P. Williams; (Dir.Mktg.) W. Y. May; (Ops.Mgr.) M. Ostner; (Purch.) P. Wing. Annual Sales (C). Co. Size (B).⑤

Bridal Classics Inc., 150 Victoria St. S., Kitchener, Ont. N2G 2B5. Tel. 519-741-5010. Toll Free: 800-3B7-1967. Fax: 519-741-0690. Bridal veils, head pieces, and hats.

(P.) Ms. J. Diebolt; (V.P.) D. Diebolt. Annual Sales (B). Co. Size (A).⑤

★Bridgeline Ropes, 95 Hanna Crt. S., P.O. Box 7B7, Belleville, Ont. KBN 5B5. Tel. 613-966-2010. Fax: 613-966-B721. Synthetic ropes, braided and twisted ropes, water ski tow ropes, dock and anchor lines, macrame cord.

(P.) K. Bridges; (V.P.Mktg.) N. Grant; (S.T.) Ms. L. Bridges. Annual Sales (C). Co. Size (C).⑤

Bridgestone/Firestone Canada Inc., 5770 Hurontario St., Suite 400, Mississauga, Ont. L5R 3G5. Tel. 416-890-1990. Fax: 416-890-1991. Wholesale offices and warehouses, Halifax, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Plants, Joliette, Que., Woodstock, Ont. See also listings of manufacturing division, Firestone Textiles Company. Automobile, bus, truck, tractor, off road and implement tires and tubes, nylon 6 yarn tire and industrial fabrics. Parent company, Bridgestone/Firestone, Inc. of Akron, OH, U.S.A.

For. Rep., Bridgestone Corporation of Tokyo, Japan.

(P.) B. H. McNichol; (Exec.V.P.) F. Wayne Mitchell. Annual Sales (G). Co. Size (G).⑤

★Bridgeveyor Systems Limited, 160 Don Park Rd., Markham, Ont. L3R 1C3. Tel. 416-475-9240. Fax: 416-475-5574. Associate, Pacline Corporation, Mississauga, Ont. Overhead conveyor systems for all industries.

(P.) C. A. Griffiths; (G.M.) A. Berlin; (P.A.) D. Berlin. Annual Sales (C). Co. Size (A).⑤

Bridgewater Metal Industries Ltd., P.O. Box 366, Bridgewater, N.S. B4V 2W9. Tel. 902-543-2446. Fax: 902-543-00B3. Plant, Oakhill, N.S. Custom fire truck bodies and truck bodies, custom trailers, structural steel products.

(P.) H. Balcome; (S.T.) Ms. N. Balcome; (Prod.Engr.) P. Arnold. Annual Sales (C). Co. Size (A).⑤

★BRIER HYDRAULICS LIMITED, 5370 Munro Crt., Burlington, Ont. L7L 5N8. Tel. 416-632-9373. Fax: 416-6B1-3211. Branch offices, Halifax, N.S., Montreal, Que. Pumping systems for lubricating oils, fuels, water transfer, sewage treatment. Brands, "Nemo", "Fairbanks Morse", "Eagle", "Tarby", "Westco", etc.

(P.) B. Wootton; (Sales & Mktg.Mgr.) S. Wootton; (Mgr. Montreal) J. Guy Turgeon; (Mgr.Halifax) D. Stoddart. Annual Sales (C). Co. Size (A).⑤

Brigdens Printers and Publishers, 1150-Bth Ave., Regina, Sask. S4R 1C9. Tel. 306-525-2304. Fax: 306-757-2439.

(P.) F. Keith Critchley; (S.M.) R. Driscoll; (Cont.) Ms. C. Watson; (Ops.Mgr.) E. Winkler. Annual Sales (C). Co. Size (B).⑤

★Briggs & Little Woolen Mills Ltd., Harvey Station P.O., York Mills, N.B. EOH 1H0. Tel. 506-366-543B. Pure wool yarns.

(P.) J. S. Thompson; (S.M. & S.T.) J. A. Little. Annual Sales (B). Co. Size (B).

Brigham Pipes Limited, 25 Ripley Ave., Toronto, Ont. M6S 3P2. Tel. 416-762-727B. Smoking pipes. Brand, "Brigham".

For.Rep., Associated Imports/Peter Kent Ltd., Warwick, R.I., U.S.A.

(Chmn.) H.N. Brigham; (P.) M.H. Brigham; (Plant Mgr.) E. Stoneham. Annual Sales (C). Co. Size (B).

★Bright, T.G., & Co. Limited, Dorchester Rd., P.O. Box 510, Niagara Falls, Ont. L2E 6V4. Tel. 416-358-7141. Fax:

416-358-7750. Branch office, Longueuil, Quebec, Winnipeg, Man., Calgary, Alta., New Westminster, B.C. Plants, St. Hyacinthe, Que., Dartmouth, N.S., Niagara Falls, Ont., Oliver, B.C. Sales outlets through Bright's Wines Ltd., Toronto, Peterborough, Ottawa, Kingston, Stoney Creek, Mississauga, Weston, Willowdale, Bramalea, Downsview, Pembroke, Woodstock, Ajax, Guelph, Chatham, Belleville, Hamilton, Pickering, Burlington, St. Catharines, Oshawa, London, Cambridge, Kitchener, Sudbury, Windsor, Niagara Falls, Clearwater, Cobourg, Cornwall, Don Mills, Midland, Oakville, Orillia, Scarborough, Tillsonburg, Vaughn, Waterloo, Whitby, Ont. Sherries, white and red table wines, rose and sparkling wines, ports, cider and vermouths, Canadian champagne. Brands, "Hermit", "Napoleon", "74", "Manor St. David's", "Cresta Roja", "President", etc.

(P.) E. S. Arnold; (V.P.Fin. & S.) F. J. Karner; (V.P.Corp.Dev.) D. G. Diston; (V.P. & G.M.Central Div.) J. W. Berry; (V.P. & G.M.East'n Div.) R. Bergeron; (V.P. & G.M.West'n Div.) R. Domville. Annual Sales (E). Co. Size (E).⑤

Brill Manufacturing Ltd., 133 West 5th Ave., Vancouver, B.C. V5Y 1H9. Tel. 604-874-0131. Fax: 604-873-1619. "Bridgeport" men's sport shirts, "Rancher" Western shirt, "Perlita" blouses.

(P.) B. Dickson; (S.) I. Grad. Annual Sales (B). Co. Size (B).⑤

Brimac Anodizing (19B5) Limited, 542 Kipling Ave., Toronto, Ont. MBZ 5E3. Tel. 416-255-4411. Anodizing aluminum.

(P.) D. Hodgson; (V.P.) C. Brighton; (S.T.) I. Blakelock. Annual Sales (C). Co. Size (A).⑤

Brimaco Leathers Inc., See Les Cuir Brimaco Inc.

Brique Brampton Limitée., See Brampton Brick Limited.

Brique Citadelle Ltée., 2140 boul. Ste. Anne, P.O. Box 17B5, Quebec, Que. G1K 7K7. Tel. 418-663-7821. Toll Free: 800-463-1565. Telex: 051-3B07. Plant, Beauport, Que. Shale face and building brick, hollow structural and farm drain tile, flue liners. Parent company, Brampton Brick Limited, Brampton, Ont.

(P.) B. Kornhaber; (V.P.) S. Kruger. Annual Sales (C). Co. Size (C).

Briqueterie St-Laurent Division Jannock Briques Limitée, [StLawrence Brick Division Jannock Brick Limited], C.P. 5, Laprairie, Que. J5R 3Y1. Tel. 514-866-8374. Fax: 514-659-2040. "Brique St-Laurent" building brick.

(S. & Compt.) R. Noury; (Mktg.Mgr.) F. Germain; (Plant Mgr.) J. Laliberte. Annual Sales (D). Co. Size (D).⑤

Brique Dégelis Ltée., La [Degelis Charcoal Ltd.], 520 de la Briquette, C.P. 636, Ville Degelis, Que. GOL 1H0. Tel. 418-899-7100. Fax: 418-899-2193. Associates, Acces Marketing and Multifax Marketing Ltd., Montreal, Que. Hardwood charcoal briquets and lumps. Parent company, Begin & Begin Inc.

(P.) G. Savard; (G.M.) M. Nadeau; (Plant Mgr.) R. Pelletier. Annual Sales (C). Co. Size (A).⑤

Brisanna Craftworks, 3279 Chelalis Dr., Abbotsford, B.C. V2T 4Y7. Tel. 604-859-6067. Satin and cotton covered photo albums and frames, Victorian style crafts, petal porcelain pieces, christmas ornaments, etc.

(Owner Mgr.) Mrs. S. Friesen. Annual Sales (A). Co. Size (A).⑤

†Brisco Wood Preservers Ltd., General Delivery, Hwy.#95, Brisco, B.C. VOA 1B0. Tel. 604-346-3311. Telex: 041-451B9. All wood pressure treated products for wood foundations, decking and landscaping, posts, poles, timbers and lumber, also untreated SPF and fir studs, also custom resaw and patterns. Brands, "GreatWood Foundations", "All Weather Wood", "Sunwood", "Perma Post".

(P. & G.M.) G. Lautrup. Annual Sales (C). Co. Size (B).

★Bristol Aerospace Limited, P.O. Box 874, Winnipeg, Man. R3C 2S4. Tel. 204-775-B331. Fax: 204-BB5-3195. Telex: 07-57774. Branch office, Ottawa, Ont. Main plant, Winnipeg, solid rocket propellant plant, Rockwood, Man. Aircraft parts and overhaul, gas turbine engine components, "Black Brant" sounding rockets, helicopter wire strike protection systems. Registered trade mark, WSPS. Parent company, Rolls-Royce Industries Canada Inc.

(P.) H.R. Beattie; (V.P.Fin. & Admin.) G. R. McGonigal; (V.P.Engr'g & Quality) W. Ralph Bullock; (V.P.Mfg.) W. Allan Bergman; (V.P.Aircraft Repair & Overhaul) K. F. Burrows; (Dir.Purch.) P.F. Perreault, Sr.; (S.) D. B. McIsaac. Annual Sales (F). Co. Size (G).

Bristol Babcock, 234 Attwell Dr., Rexdale, Ont. M9W 5B3. Tel. 416-675-3B20. Fax: 416-674-5129. Branch office, Calgary, Alta. Distributed process control systems including recorders, controllers, transmitters, telemetry. Brands, "Signature", "Dynamaster", "Metatone B",

"Network 3000", "SLC Controllers". Parent company, Bristol Babcock Inc., Watertown, CT, U.S.A.

(G.M.) D.G. Vincent; (Cont.) P. W. Jones. Annual Sales (C). Co. Size (A).⑤

Bristol Machine Works Limited, 2100 Algonquin Rd. N., Sudbury, Ont. P3E 4Z6. Tel. 705-522-1550. Fax: 705-522-6531. Custom and general machining and hydraulic cylinders.

(P. & G.M.) E.C. Weaver. Annual Sales (C). Co. Size (B).⑤

Bristol-Myers Pharmaceutical Group, A Division of Bristol-Myers Canada Inc., 2625 Queensview Dr., Box 6313, Stn.J., Ottawa, Ont. K2A 3Y4. Tel. 613-596-5850. Fax: 613-596-9953. Telex: 053-4550. Branch plants, Candiac, Que., Belleville, Ont. Antibiotics, pharmaceuticals, infant formulas, nutritional and vitamins. Brands, "Quibron", "Enfalac", "Sustacal", "Tempra", etc. Parent company, Bristol-Myers Company, New York, NY, U.S.A.

(P. & G.M.) F. Peter Cuneo; (Dir.Medical & Scientific Aff.) C. Vezeau, Ph.D.; (V.P.Div.Mgr.) A. Fox; (V.P.Div. Mgr.) K. Guest; (V.P.Div.Mgr.) S. Clark; (V.P.Hum.Res.) F. Harrison; (V.P.Fin.) W. Breusch; (Mgr.Fin.Serv.) J. Noble. Annual Sales (F). Co. Size (F).⑤

Bristol Plating Inc., 43 Advance Rd., Toronto, Ont. MBZ 2S6. Tel. 416-231-7201. Fax: 416-233-9046. Zinc plating.

(P.) Ms. M. Stendon; (G.M.) P. Graham. Annual Sales (C). Co. Size (A).⑤

Bristol Woodworking (1984) Ltd., P.O. Box 99, Bristol, N.B. E1J 1G0. Tel. 506-392-5511. Wooden mouldings, doors and door frames.

(P.) R. Brennan.

Briston Fashions, 3Fl. - 96 Spadina Ave., Toronto, Ont. M5V 2J6. Tel. 416-364-0944. Fax: 416-366-4557. Women's coats and suits.

(Plant Mgr.) J. Bartha; (P.) M. Chung. Annual Sales (B). Co. Size (A).⑤

Britannia Rubber Mfg. Ltd., 1676 Britannia Rd. E., Mississauga, Ont. L4W 1J2. Tel. 416-564-05B2. Custom mixing, compounding and calendaring of rubber products.

(G.M.) R. Baillic. Annual Sales (C). Co. Size (A).⑤

Britannia Woodmoulding Co. Ltd., 7000 Tranmere Dr., Mississauga, Ont. L5S 1L9. Tel. 416-677-9204. Fax: 416-677-7859. Custom wood mouldings and turnings.

(P.) D. Brown; (V.P.) P. O'Malley; (Plant Mgr.) R. Babbic. Annual Sales (D). Co. Size (C).⑤

★Britco Structures, 5960 Glover Rd., Langley, B.C. V3A 4H9. Tel. 604-530-2324. Fax: 604-530-6242. Plant, Agassiz, B.C. Associate, Britco Leasing Ltd., Langley, B.C. Wood frame modular, portable buildings for industrial, commercial and institutional purposes, steel frame electronic equipment shelters for industrial, military and governmental purposes.

(P.) R. McClymont; (Compt.) J. Gronlund; (Prod'n Mgr.) M. Obad; (Purch.Mgr.) R. Boddez; (S.M.) A. Petersmeyer; (Mgr.For.Proj.) G. Thorne. Annual Sales (D). Co. Size (D).⑤

★Brite Millwork Ltd., 641 Hardwick Rd., Bolton, Ont. L7E 5R2. Tel. 416-857-6021. Fax: 416-857-3211. "Brite" wood lattice, mouldings, deck material and accessories, PVC plastic lattice, wood sectional garage doors.

(P.) L. White; (S.T.) B. Bryan; (S.M.) B. Williams. Annual Sales (D). Co. Size (C).⑤

★Britex Ltd., P.O. Box 460, Bridgetown, N.S. B0S 1C0. Tel. 902-665-4466. Fax: 902-665-2961. Telex: 019-32119. Elastic webbing and knitted elastic fabrics for foundation garments, swimwear, underwear, lingerie, hosiery, outerwear, gloves, shoes, athletic wear.

(P.) D.A. Graham; (V.P.) G.J. Vickers; (T.) M. Inglis. Annual Sales (D). Co. Size (D).⑤

British Columbia Blind Co. Ltd., #2 - 1455 Spitfire Pl., Port Coquitlam, B.C. V3C 5P1. Tel. 604-942-1212. Fax: 604-420-7704. Associate, Valery Black Draperies Ltd., Vancouver, B.C. Mini venetian and vertical louver blinds.

(P.) R. Henniger; (S.) M. Henniger; (Mgr.) James Henniger; (Bookkeeper) Ms. Joy Henniger. Annual Sales (B). Co. Size (A).⑤

British Columbia Door Co. Ltd., 1206-75th Ave. W., Vancouver, B.C. V6P 3G3. Tel. 604-266-9161. Fax: 604-261-22B0. Associate, B.C. Sash & Door Co. Ltd. Wood millwork, cedar doors. Brand, "B.C."

(P. & G.M.) G. I. Palmer. Annual Sales (C). Co. Size (B).⑤

★British Columbia Packers Limited, P.O. Box 5000, Vancouver, B.C. V6B 4A8. Tel. 604-277-2212. Telex: 04-355588. Branch offices, Dartmouth, N.S., Montreal, Que., Toronto, Ont., Calgary, Edmonton, Alta. 2 fish canneries at Steveston, Prince Rupert, B.C., fish meal and

- oil plants at Steveston, B.C., Cold storage plants and fresh fish branches, Victoria, Prince Rupert, Steveston, B.C. Canned salmon and tuna, frozen and fresh fish, fish oils, herring/salmon roe. Brands, "Cloverleaf", "Maple Leaf", "Red Rose", "Rupert Brand" for frozen fish. Parent company, George Weston Limited, Toronto, Ont.
- For.Reps.: Le Grand & Malo et Cie, Le Havre, France; De Winter & Konijn, Osdorf, Amsterdam, Maarten Catz Merchandising, Schiedam, Netherlands; Anciens Ets Ch. Haerten, Brussels, Belgium; Ken Lovering, London, England; Lim How Brothers, Port Louis, Mauritius, S. Africa; Jan Bodegom, Curacao; Comprá, Aruba; Carl B. Feldthusen, Copenhagen, Denmark; Francesco Marchesi, Milan, Italy; R.A. Christian, Melbourne, W.K. King Sales, Sydney, Australia; Aistons Marketing and Hand Arnold (Trinidad) Ltd., Port of Spain, Trinidad; Dacosta & Musson Ltd., Bridgetown, Barbados; LGB Seafood, Stockholm, Sweden; G.S. Lintott & Co. Ltd., Auckland, New Zealand; Rud. Kanzow, Hamburg, Germany.
- (Chmn.) E. R. Pearce; (P. & C.E.O.) D. A. McLean; (Sr. V.P.Ops.) R. P. Gregory; (Sr.V.P.Prod'n) J. Stuart Shelley; (V.P.Fin.) M. W. Change; (V.P.North'n Ops.) J. Eugene Simpson; (V.P.Prod'n) G. Jones; (V.P.Fresh & Frozen) B. Major; (V.P.) J. N. Spitz; (V.P.Engr'g & Tech. Serv.) R. F. Hand; (S.) Ms. S. J. Grand-Scrutton; (T.) A. Florkow; (Cont.) C. R. Legein. Annual Sales (B). Co. Size (G).ⓐ
- British Columbia Stamp Works Limited, 579 Richards St., Vancouver, B.C. V68 2Z5. Tel. 604-687-6971. Fax: 604-687-8051. Rubber and steel stamps, screen printing, stencils, also self inking hand stamps and other marking devices. Brand, "Chief". Parent company, Mastermark Systems Inc., Vancouver, B.C.
- (P.) L.J. Verlaan. Annual Sales (C). Co. Size (A).ⓐ
- British Columbia Sugar Refining Co., Limited, The, P.O. Box 2150, Vancouver, B.C. V68 3V2. Tel. 604-253-1131. Fax: 604-253-2517. Telex: 04-508715. Plant, 123 Rogers St., Vancouver, B.C. Divisions, Alberta Sugar Co., Taber, Alta., Manitoba Sugar Company, Winnipeg, Man. Brands, "B.C. Sugar", "Alberta Sugar", "Manitoba Sugar".
- (Chmn.) P.A. Cherniavsky; (P.) W.C. Brown; (G.S.M.) 8.A. Rogers; (Purch.Mgr.) J.L. Peard. Annual Sales (G). Co. Size (E).ⓐ
- ★Britl Bread Bakeries Calgary Ltd., #124 - 5622 Burleigh Cres. S.E., Calgary, Alta. T2H 1Z8. Tel. 403-253-0135. Fax: 403-252-0061. "Siljans", "Rye Crunch", "Britl Crunch", "Calgary Britl Snacks" crisp breads and "Siljans Mini Croustades" shells.
- (P.) S. Bank; (Mng.Dir.) B.J. Ersson. Annual Sales (C). Co. Size (A).ⓐ
- Broadway Industries Ltd., 247 1st East, Prince Rupert, B.C. V3J 1A7. Tel. 604-624-5158. Fax: 604-624-566B. Subsidiary, Doug's Crane Service. Steel fabricators, steel erected, industrial sandblasting and painting.
- (P.) D. Mackereth. Annual Sales (C). Co. Size (A).ⓐ
- †Broadway Printers Limited, 125 E. 8th Ave., Vancouver, B.C. V5T 1R8. Tel. 604-876-2101. Fax: 604-876-1866. Commercial printing.
- (P. & G.M.) R.J. Blockberger; (V.P.Ops.) W.I. Green; (S.T.) W. Carman; (Mktg.Mgr.) T.R. Blockberger; (Tech. Sales) D. Burroughs. Annual Sales (D). Co. Size (C).ⓐ
- Broan Limited, 1140 Tristar Dr., Mississauga, Ont. L5T 1H9. Tel. 416-670-2500. Fax: 416-678-2251. Thermostatic controls, ventilating range hoods and exhaust fans, electric furnaces, smoke detectors, central vacuum systems. Parent company, Broan Manufacturing.
- (P.) I. Davis; (V.P.Fin.) P. Francis; (V.P.Mfg.) S. Edwards; (Nat.Mktg.Mgr.) C. Sammut. Annual Sales (E). Co. Size (D).ⓐ
- Brock Engineering Manufacturing Co. Ltd., 4305 Iherville St., Montreal, Que. H2H 2L5. Tel. 514-527-8071. Fax: 514-527-1B41. Associates, James Smart Mfg. Co. and Preston Brock Mfg. Co. Ltd., Montreal, Que. Oil and gasoline storage tanks, heating and ventilating equipment.
- (P.) C. Taite; (V.P.) 8. Benyamini; (S.) W. Brock. Annual Sales (D). Co. Size (C).ⓐ
- ★BROCKHOUSE CANADA LIMITED, 275 Orenda Rd., Bramalea, Ont. L6T 3T7. Tel. 416-457-9200. Fax: 416-459-8313. Cold rolled metal sections, aluminum, stainless steel shapes, square and round butted tubing, structural sections, sheet piling, highway guard rails and sign posts. Brand, "Brockhouse". Parent company, E.I.P. Group, Birmingham, England.
- (P. & G.M.) N. C. Eiloart; (V.P.Fin.) L. Wayne Rhodenz; (V.P.Mktg.) M. K. McLachlan; (V.P.Sales) K. Stacey; (V.P.Ops.) R. Howchin; (Mat'ls Mgr.) D. Toland. Annual Sales (D). Co. Size (D).
- Brockley, C.W., & Co. Ltd., 1285 William St., Vancouver, B.C. V6A 2J3. Tel. 604-255-1841. Fax: 604-254-9340. Belt and chain conveyors, elevating equipment, mechanical transmission machinery. Brand, "CW8".
- (P. & G.M.) R.H.M. Brockley. Annual Sales (C). Co. Size (A).ⓐ
- Brocklin Toys Ltd., R.R. #3, Middleton, N.S. B0S 1P0. Tel. 902-825-4218. Wooden infant toys, educational toys, wheeled toys and household and gift items.
- (P.) E. Brock Savage. Annual Sales (B). Co. Size (A).ⓐ
- Brockman's Service (1986) Ltd., P.O. Box 610, Humboldt, Sask. S0K 2A0. Tel. 306-682-2693. Fax: 306-682-3313. "The Articulator" service truck, portable underground welder, ski trail groomer, veterinary surgical table, "Uniboldt" rockbolter, miner cutting heads.
- (P.) A. J. Brockman; (Prod'n Mgr.) F. Popowich. Annual Sales (B). Co. Size (A).ⓐ
- †Brockworth Industries Limited, 34 Kitchener St., P.O. Box 485, Orillia, Ont. L3V 6Z9. Tel. 705-326-6361. Fax: 705-326-4646. Screw machine products, production machining in specialty fasteners.
- (P.) Tim Bristow; (S.T.) Tom Bristow. Annual Sales (B). Co. Size (A).ⓐ
- Broda Enterprises Incorporated, 72 Victoria St. S., Kitchener, Ont. N2G 2A9. Tel. 519-578-9630. Fax: 519-578-3821. Health aid chairs for institutional use with or without wheels.
- (P. & G.M.) D.R. Brotherston; (S.T.) Mrs. M.E. Brotherston. Annual Sales (C). Co. Size (B).ⓐ
- Brodeur Sulky & Harness Mfg., (Manufacture de Sulky & Harnais Brodeur Inc.), 7730 - 18th Ave., Montreal, Que. H2A 2N6. Tel. 514-725-4735. Fax: 514-725-8499. Racing sulky, jog carts.
- (S.) F. Brodeur. Annual Sales (C). Co. Size (A).ⓐ
- Broeders Welding & Fabricating Ltd., 1801 Wentworth St., Unit #14, Whitby, Ont. L1N 8R6. Tel. 416-579-2600. Welding and light steel fabrication, frost rippers, utility tag-a-long trailers and repairs.
- (P.) D. Kingsley. Annual Sales (A). Co. Size (A).ⓐ
- ★Brome Lake Ducks Limited, [Canards du Lac Brome Ltée.], 40 Center Rd., P.O. Box 120, Knowlton, Que. JOE 1V0. Tel. 514-243-5895. Fax: 514-243-0497. "Brome Lake Duckling" fresh and frozen ducks.
- (V.P.) P.J. McKinnon. Annual Sales (C). Co. Size (B).ⓐ
- Brooke Bond Inc., See Lipton, Thomas J., Inc.
- Brooker Window, 66 Higgins Ave., Winnipeg, Man. R3B 0A5. Tel. 204-943-6600. Fax: 204-943-6606. Associate, Albroom Building Products Ltd. Sealed dry air glazed units, insulated metal panels, commercial aluminum doors and storefronts, forming of architectural aluminum tubing. Brand, "Brooker T-D".
- (Mgr.) W. John East. Annual Sales (B). Co. Size (A).ⓐ
- Brookfield Foods Limited, 91 Walker St., Truro, N.S. B2N 4A9. Tel. 902-895-4412. Fax: 902-893-1136. Telex: 019-34534. Distribution branches, Dartmouth, Port Hawkesbury, Kentville, Sydney, N.S., Newcastle, Campbellton, Moncton, N.B. Branch plant, Amherst, N.S. Associated company, Braxco Limited, Saint John, N.B. Cottage cheese, milk products, ice cream, etc. Brand, "Brookfield". Parent company, Scotsburn Co-operative Services Ltd., Scotsburn, N.S.
- (P.) J.M. MacConnell; (V.P.) R.J. MacLennan; (V.P.) J.G. Wood; (V.P.) M.A. MacConnell. Annual Sales (E). Co. Size (E).
- Brookfield Ice Cream Limited, 312-316 Le Marchant Rd., P.O. Box 217, St. John's, Nfld. A1C 5J4. Tel. 709-576-1330. Telex: 016-4135. Branch offices, St. John's, Bay Roberts, Fortune, Corner Brook, Grand Falls, Springdale, Port-aux-Basques, Lewisporte, Gambo, Flower's Cove, Stephenville, Clarendville, St. Anthony, Nfld. Plants, St. John's, Lewisporte, Corner Brook, Nfld. Subsidiary, Wesco Dairy and Poultry Limited. Ice cream, milk and dairy products, eggs, frozen confections, etc. Brands, "Polar 8ar", "Brookfield", "Wesco", "Notre Dame", "Kenmount".
- (P.) L. M. Cook; (V.P. & G.M.) G.C. Smith; (V.P.) A.N. Willar; (Compt.) B. Sparrow. Co. Size (D).
- Brookfield Lumber Co. Ltd., P.O. Box 36, 560 Main St., Brookfield, N.S. B0N 1C0. Tel. 902-673-2323. Fax: 902-673-2700. Hardwood and softwood lumber.
- (P.) R. E. Creelman; (V.P.) D.F. Benjamin. Annual Sales (C). Co. Size (C).
- Brooklin Bulletin Publishing Company Limited, The, 76 Baldwin St., Box 490, Brooklin, Ont. L0B 1C0. Tel. 416-655-4434. Fax: 416-665-3715. Subsidiary, The Video Image, Brooklin, Bobcaygeon, Fenelon Falls, Port Perry, Ont. Custom hot foil stamping onto plexiglass panels using stock type styles, custom logo reproduction onto
- adhesive polyester film, plexiglass advertising plaques, notice boards, vinyl computer cut lettering and logo digitization.
- (P.) D. G. Wick; (G.M.) B. E. Wick; (Prod'n Mgr.) K. A. Wick. Annual Sales (C). Co. Size (B).ⓐ
- Brooklin Concrete Products Limited, P.O. Box 370, Brooklin, Ont. L0B 1C0. Tel. 416-655-3311. Branch offices, Newmarket, Haliburton, Huntsville, Ont. Plants, Brooklin, Newmarket, Huntsville, Ont. Brand, "Dura Step".
- (P.) R. A. McCoy; (G.M. & Newmarket Br.Mgr.) A.G. Caverly; (Haliburton Br. Mgr.) J. Simioni; (Huntsville Br. Mgr.) D. G. Shortreed. Co. Size (B).
- †Brookio Industries Ltd., 7077 Avenue Du Parc, Suite 300, Montreal, Que. H3N 1X7. Tel. 514-278-3097. Fax: 514-278-2991. Telex: 055-66233. Men's underwear, men's and boys' pajamas, turtle necks and dickies. Brands, "Ego", "Impetus", "DiMarco". Parent company, Joe Zullo Enterprises Ltd.
- (Prop.) J. Zullo; (Mktg.Mgr.) A.E. Hughes; (Nat.S.M.) G. Gaudet. Annual Sales (C). Co. Size (B).ⓐ
- ★Brooks Instrument Division, 9999 Hwy.#48, Box 150, Markham, Ont. L3P 3J6. Tel. 416-475-4650. Toll Free: 800-668-9006. Fax: 416-475-4626. Telex: 06-986120. Branch offices, Lachine, Que., Calgary, Alta. Variable area flowmeters. Brands, "Ar-Met", "Brooks-Mite", "FullView", "Mag-Na-Larm", "Mag-Na-Vue", "Sho-Rate". Parent company, Emerson Electric Canada Limited, Markham, Ont.
- (G.M.) G.E. Low; (Tech.Sales Rep.Lachine) P. Millette; (Tech.Sales Rep.Calgary) W. Grier. Annual Sales (D). Co. Size (A).ⓐ
- ★Brooks, Marilyn, Boutique Inc., 700 King St. W., Suite 606, Toronto, Ont. M5V 2Y6. Tel. 416-367-5700. Branch offices, 50 and 225B Bloor St. W., 319 Queen St. W., Toronto, Ont. "Marilyn Brooks" sportswear, dresses, jewellery, shoes, hosiery, uniforms, accessories, etc.
- (P. & C.E.O.) Ms. M. Brooks; (V.P.) K. Coles; (Compt.) Ms. M. Liz Ivan; (Prod'n) G. Wiebe. Annual Sales (C). Co. Size (B).
- Brooks Technology Company, 271 Attwell Dr., Rexdale, Ont. M9W 5B9. Tel. 416-675-5682. Telex: 06-968522. Lubricating gear oils and grease. Brands, "LifeGuard", "Klingfast", "Rollene", "Plexalene". Parent company, Premier Industrial Corp., Cleveland, Ohio.
- (Mgr.) V. Wallace. Co. Size (D).
- ★Brooks Wetsuits Ltd., 1067 Churchill Cres., N. Vancouver, B.C. V7P 1P9. Tel. 604-986-3441. Fax: 604-986-3443. Associate, Capilano Divers Supply Ltd., N. Vancouver, B.C. Dry and wet suits for diving, surfing, windsurfing, canoeing and kayaking, also kayak spray skirts and accessories.
- (P.) G. W. Brooks; (S.M.) R. Hewitt. Annual Sales (C). Co. Size (A).ⓐ
- ★Brookside Foods Ltd., 2372 Townline Rd., Abbotsford, B.C. V2S 1M3. Tel. 604-534-8596. Toll Free: (204,306,403,604,U.S.A.) 800-663-8022. Fax: 604-852-8751. Telex: 04-363512. Associate, Brookside U.S., Kent, WA, U.S.A. Compound chocolate chips, carob chips and stars, carob, choco and yogurt coated fruit and nuts, sugar-free carob products and bars, spray dried egg albumen, egg yolk and whole egg powder. Brands, "Brookside", "Harvest Grove", "Royal Tradition", "Mrs. Brooks".
- For.Rep., Brookside Europe B.C., Netherlands.
- (P.) P. Vanderpol; (V.P.) J.H. Wiebe; (Mng.Dir.) D. McGuire; (Fin. Admin.) H. A. Berends. Annual Sales (C). Co. Size (B).ⓐ
- Brookville Manufacturing Company, Box 2332, Old Rothesay Rd., Saint John, N.B. E2L 3V6. Tel. 506-633-1200. Toll Free: (506) 800-222-9643. Fax: 506-634-0872. Pulverized dolomite, crushed stone. Brands, "Brookville", "Brookville Dolomite". Parent company, Moosehead Breweries Limited.
- (P.) M. Sanford. Annual Sales (C). Co. Size (B).ⓐ
- Broome, J. Ward, Limited, 2431 Weston Rd., Weston, Ont. M9N 2A1. Tel. 416-241-5541. Fax: 416-241-3756. Custom bake enamelling and teflon coating.
- (P.) J.R. Broome; (V.P.) D. Fligg; (T.) C. Lapointe. Annual Sales (C). Co. Size (A).ⓐ
- Brospec Inc., 13 Mill Rd., Howick, Que. J0S 1G0. Tel. 514-825-2524. Fax: 514-825-2841. Production machining and fabricating abrasion resistant coating plants, Howick, Que. Bulk welded abrasive resistant and slurry pipe steel plates and resistant liners for truck boxes, shovel buckets, scraper and tractor blades, carbide buttons, etc. Brands, "Brospec", "Fusionbond", "Fusionbond 200X", "Fusionarc Studs".

† Indicates firms seriously interested in export trade.

ⓐ Uses Distributors.

ⓐ Uses direct sales force.

★ Indicates active exporter.

ⓐ Uses both ⓐ and ⓐ.

- (P. & Mng.Dir.) T.A. Brown; (Sales Co-ord.) S. Gebbie; (Sales) R.R. Boisclair. Annual Sales (C). Co. Size (B).®
- Brouillette, Gaston, Inc., 91 des Oblats, Cap-de-la-Madeleine, Que. G8T 8X1. Tel. 819-375-1131. Fax: 819-375-6153. Doors and windows.
(G.M.) G. Brouillette; (P.A.) D. Dumas; (Plant Mgr.) B. Brouillette; (Cont.) J. Dupont. Annual Sales (D). Co. Size (C).®
- Brouillette Signs Inc., [Les Enseignes Brouillette Inc.], 298 Charon St., Montreal, Que. H3K 2N9. Tel. 514-932-2155. Fax: 514-932-0445. Neon, illuminated and non-illuminated signs, letters, plaques, awnings.
(P.) R. Newman; (V.P.) N. Newman. Annual Sales (B). Co. Size (A).®
- ★Brouwer Turf Equipment Limited, Woodbine Ave., Keswick, Ont. L4P 3E9. Tel. 416-476-4311. Fax: 416-476-5867. Sod harvesters and cutters, reel mowers and fork lifts, truck mounted forklifts, turf rollers, grass collectors.
(P.) W. R. Stewart; (Compt.) L. Smith; (Mktg.Mgr.) G. Mitchell; (P.A.) W. Stubbings; (Mfg.Mgr.) D. Smyth. Annual Sales (D). Co. Size (D).®
- Brouwer Wood Products, R.R. #2, Keswick, Ont. L4P 3E9. Tel. 416-476-3422. Red pine lumber.
(Prop.) E. Brouwer. Annual Sales (C). Co. Size (A).
- Browdyne Ltd., 21 Millwick Dr., Weston, Ont. M9L 1Y4. Tel. 416-742-8723. Fax: 416-748-2882. Die-electric heating and fusion equipment for the vinyl industry.
(P.) C. Deen; (Off.Mgr.) Ms. B. Fraser. Annual Sales (B). Co. Size (A).®
- ★Brown Applied Technology Inc., 31 Progress Ave., Unit 16, Scarborough, Ont. M1P 4S6. Tel. 416-298-0560. Fax: 416-298-0806. Telex: 065-25175. Custom and semi-custom switch mode power supplies.
(P.) D. Eckhart; (Sr.V.P.R&D) A. Brown; (V.P.Mfg.) M. Goloubet; (V.P.Admin.) J. Dowson; (T.) J. Rozin; (P.A.) F. Anderson; (S.M.) T. Miller; (Eng.Mgr.) A. Brown; (Engr'g Admin.) D. Ablett. Annual Sales (D). Co. Size (D).®
- Brown, B. H., & F.M., Limited, 44 Zorra Ave., Toronto, Ont. M8Z 4Z7. Tel. 416-259-2393. Fax: 416-253-1370. Printers.
(P.) B. Hoskins; (S.T.) A. Smele; (Mgr.) N. Brown. Co. Size (A).
- ★BROWN BOGGS CO., LIMITED, 275 Sherman Ave. N., P.O. Box 3004, Stn. "B", Hamilton, Ont. L8L 7Y2. Tel. 416-549-6594. Fax: 416-547-2227. Sheet metal forming machines, single and double crank, straight sided and OBI presses for the metal stamping industry, high speed presses, rebuilds and repairs, feeding equipment, programmable controllers, die safety protection, press accessories and complete stamping press packages.
For.Rep., Active Tool & Supply Inc., Chicago, IL, U.S.A.
(P.) J. J. Brown; (S.T.) E.V. Walsh; (Works Mgr.) M. Dreissen; (Chief Eng.) G. Burkholder; (Purch.) Ms. Y. Proulx; (Sales Eng.) J. C. Mitchell. Annual Sales (D). Co. Size (D).®
- BROWN FINTUBE, DIV. KOCH ENG., 4750 Sheppard Ave. E., Agincourt, Ont. M1S 3V7. Tel. 416-293-2666.
(Exec.V.P.Mktg. & Sales) W. Peter Barker.
- ★Brown Foundry Ltd., P.O. Box 778, Industrial Rd., Morrisburg, Ont. K0C 1X0. Tel. 613-543-2944. Fax: 613-543-3888. Shell, no-bake and lost foam castings of grey, ductile and austempered ductile iron, carbon, stainless steel and aluminum.
(P.) G. Ronald Brown; (V.P. & G.M.) R. A. Brown; (Prod'n Mgr.) A. Dutta; (Plant Mgr.) R. A. Barkley. Annual Sales (C). Co. Size (A).®
- Brown, H. Douglas, Enterprises Ltd., 23 Beverly St. E., P.O. Box 190, St. George, Ont. N0E 1N0. Tel. 519-448-1381. Toll Free: (416, 519, 613, 705, 807, 418, 514, 819) 800-265-0777. Fax: 519-448-3159. Sports, hockey, bat bags, baseball bases, footballs, tie down straps, motorcycle, snowmobile, A.T.V., B.B.Q., car covers, air conditioner covers, truck covers, tote bag covers for all sports.
(P.) D. Brown; (V.P.Sales) R. Brown; (V.P.Mktg.) R. Beatty; (Plant Mgr.) J. Bell. Annual Sales (D). Co. Size (C).®
- Brown, H. H., Shoe Co. (Canada) Ltd., [Chaussures H.H. Brown (Canada) Ltée.], 2155 Dunwin Dr., Unit 1, Mississauga, Ont. L5L 4M1. Tel. 416-828-4300. Toll Free: (204, 306, 403, 604, 709, 807) 800-567-6194, (416, 418, 506, 514, 519, 613, 705, 819, 902) 800-567-2796. Fax: 416-828-4349. Plant, Richmond, Que. Men's boots and shoes on goodyear welt, cement and vulcanized process. Parent company, H.H. Brown Shoe Co. Inc., New York, NY, U.S.A.
(Chmn.) R.W. Heffernan; (P.) J.F. Stevenson; (Mktg. Dir.) F. I. McFarlane; (Mfg.Mgr.) A. Gagne; (Admin.Asst.) Ms. C. Brock. Annual Sales (E). Co. Size (F).®
- ★Brown Industries (1976) Ltd., Box 63, Drinkwater, Sask. S0H 1G0. Tel. 306-693-4992. Fax: 306-694-5633. Fibreglass truck box covers and utility bodies.
(P.) M. Brown; (Plant Mgr.) M. Stephanson. Annual Sales (D). Co. Size (C).®
- Brown, Jeff, Fine Fabrics Limited, 1785 Argentia Rd., Mississauga, Ont. L5N 3A2. Tel. 416-821-3666. Toll Free: 800-387-8202. Fax: 416-821-2703. Telex: 06-23485. Branch offices, Halifax, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Converters and printers of drapery and upholstery fabrics.
(V.P.) D.W. Cranstoun; (V.P.) D.J. Trapp. Annual Sales (D). Co. Size (A).®
- Brown Pattern Works, 25 Stafford St., Toronto, Ont. M5V 2S2. Tel. 416-364-8860. Models and patterns. Co. Size (N/R).
- †Brown Shoe Company of Canada Ltd., 1857 Rogers Rd., Perth, Ont. K7H 3E8. Tel. 613-267-2000. Fax: 613-267-7113. Plants, Perth, Stirling, Alexandria, Ont. Brands, "Naturalizer", "Buster Brown", "Pedwin", "Levis For Feet". Parent company, Brown Group Inc., St. Louis, MO, U.S.A.
(P.) G. H. Taylor; (Sr.V.P.Mfg.) R. Waldeck; (Sr. V.P.Mktg.) R. Stafford; (V.P.Admin.) J. Lindell; (S.M.) K. Gilbertson; (S.M.) R. Brohman; (S.M.) C. Church; (S.M.) R. Nichols; (Dir.Mfg.) M. Roski; (Dir.Purch.) R. Tryon; (Plant Mgr.) E. Echlin; (Plant Mgr.Stirling) W. Blay; (Mgr. Off.Admin.) J.L. Doyle. Annual Sales (E). Co. Size (F).®
- Brown Steel Limited, 1254 Union St., P.O. Box 214, Kitchener, Ont. N2G 3X9. Tel. 519-745-5645. Fax: 519-570-3143. Steel products. Trade name, "Brown Steel".
(Prop.) S. Brown. Annual Sales (D). Co. Size (A).®
- Brown & Root Ltd., P.O. Box 5588, 3300 - 76th Ave., Edmonton, Alta. T6C 4E9. Tel. 403-468-1341. Fax: 403-469-0827. Telex: 037-2482. Pipe fabrication, industrial construction, modular assemblies. Parent company, Brown & Root Inc., Houston, Tex., U.S.A.
(P. & C.E.O.) H.J. Girgulis; (V.P. & G.M.) L.A. Brown, P.Eng.; (Constr.Mgr.) J.L. McCagherty. Annual Sales (E). Co. Size (F).®
- Brown & Rutherford Co. Ltd., 5 Sutherland Ave., Box 3597, Stn B, Winnipeg, Man. R2W 3R4. Tel. 204-942-0701. Fax: 204-956-1993. Industrial doors, store and display fixtures, decking, hardwood lumber, architectural woodwork, panelling, sidings, mouldings, wood specialties. Parent company, Silpit Industries Ltd.
(P.) D. Kaufman; (G.M.) G. J. Briscoe; (Retail Mgr.) B. Schmidt; (Millwork Sales Mgr.) P. Diakiw; (Millwork Sales) P. Diakiw. Annual Sales (D). Co. Size (C).®
- Browning Harvey Limited, Ropewalk Lane, P.O. Box 128, St.John's, Nfld. A1C 5J1. Tel. 709-579-4116. Fax: 709-579-2908. Telex: 016-4731. Branch office, Corner Brook, Nfld. Plants, St. John's, Grand Falls, Nfld. Associate, Trans Atlantic Preforms Ltd., Sydney, N.S. Bottlers of "Pepsi Cola", "Seven-Up", "Crush", "Diet Pepsi", "Mountain Dew", "Hires Root Beer", "Country Time Lemonade", "Schweppes" carbonated beverages and fruit syrups. Parent company, A. Harvey & Co. Ltd.
(P.) C. N. Patten; (Dir. & V.P.Ops.) J. H. Patten; (G.M.) E. Abbott; (S. & Compt.) J. Robert Follett; (Br.Mgr.) H. Garrett; (Br.Mgr.Grand Falls & Corner Brook) W. Thomas; (Dir.Mktg.) B. Patrick; (G.S.M.) R. Porter. Annual Sales (E). Co. Size (E).®
- Brown's Iron Works of Belleville Limited, 99 College St. W., Belleville, Ont. K8P 2G3. Tel. 613-962-6096. Steel fabricating, punching, drilling, threading, pipe railings, rolling dividers, material handling equipment, steel stairs, fire escapes, etc.
(P.) W. D. Brown. Co. Size (N/R).
- Brown's Linens Limited, 3081 Orlando Dr., Mississauga, Ont. L4V 1L6. Tel. 416-677-8980. Fax: 416-671-8327. Telex: 06-986766. Branch offices, Montreal, Que., Vancouver, B.C. "Tobin", "Shamrock" and "Permalinen" tablecloths, placemats, napkins, aprons, oven mitts, pot holders, embroidered towels, terry bath accessories, bath pillows, shower caps, "Saturday Knight" shower curtains and embellished towels.
(P. & C.E.O.) R. T. Hand; (V.P.Fin. & C.F.O.) L. C. Bentley; (V.P.Merch.) J. L. Carolan; (Mfg.Mgr.) K. G. Roopchan; (Mat'ls Mgr.) B. Jacob; (S.M.) Ms. L. P. Barnard; (Sales Rep.Vancouver) Ms. S. Cormier; (Exec.Asst.) Mrs. L. Julien. Annual Sales (D). Co. Size (C).®
- ★Broy Engineering Ltd., 92 Advance Rd., Toronto, Ont. M8Z 2T7. Tel. 416-231-5535. Fax: 416-231-6184. Deflection yokes for data display terminals and video monitors.
(P.) D. Roy; (Ops.Mgr.) C. Scervo. Annual Sales (C). Co. Size (C).
- Brubacher, F.M., Mfg. Inc., Box 47, 19 Martha St., Hawksville, Ont. N0B 1X0. Tel. 519-699-4231. Fax: 519-699-4877. "Brubacher" water bowls for cattle, pigs, horses, high tensile smooth wire fences.
(P.) F. Brubacher. Annual Sales (B). Co. Size (A).®
- Bruce Custom Fabricating, R.R.#1, Chemong Rd., Peterborough, Ont. K9J 6X2. Tel. 705-743-0414. Toll Free: 800-461-6457. Fax: 705-743-0434. Custom trailers for boats, antique cars, race cars, motorcycles, snowmobiles and houseboat pontoons, general steel fabrication.
(Partner) R.W. Bruce; (Partner) R. I. Bruce. Annual Sales (B). Co. Size (A).®
- ★Bruce (EDP) Services Limited, 3650 Weston Rd., Unit 15, Weston, Ont. M9L 1W2. Tel. 416-741-0854. Fax: 416-747-9519. Elevated flooring systems. Brand, "Floating Floors".
(P.) J.H. Bruce, Jr; (Mktg.) Ms. B. Bruce. Annual Sales (C). Co. Size (A).®
- †Bruce Tile Inc., R.R. #3, Walkerton, Ont. N0G 2V0. Tel. 519-392-6929. Toll Free: 800-265-3080. Fax: 519-392-6700. Branch office, Dresden, Ont. Agricultural drainage tubing, corrugated tubing for culvert and road work.
(P.) D. Inglis; (C.I.O.) Ms. D. Inglis; (G.M.) J. Carswell; (S.M.) B. Ross. Annual Sales (C). Co. Size (B).
- Brugg Cabinets Inc., 31 Neilson Ave., St. Catharines, Ont. L2M 5V9. Tel. 416-684-2827. Fax: 416-684-2477. Institutional cabinets and counters.
(P. & G.M.) J.A. Senske; (V.P.) V. Vrhovsek. Annual Sales (B). Co. Size (A).
- Brum's Dairy Ltd., 631 Bruham Ave., P.O. Box 730, Pembroke, Ont. K8A 6X9. Tel. 613-735-2325. "Nature's Pride" fluid milk and cream products, chocolate flavoured milk, cultured buttermilk, egg nog, reconstituted orange juice and fruit drinks.
(P.) S. W. Brum; (V.P.Distrib.) B. D. Brum; (V.P.Fin.) S. M. Brum; (V.P.Purch.) T. S. Brum; (S.M.) P. W. Rumohr; (Prod'n Mgr.) D. A. Fleury. Annual Sales (D). Co. Size (B).®
- Brunatti, G., & Sons Ltd., P.O. Box 454, 6 Pine Dr., Parry Sound, Ont. P2A 2X5. Tel. 705-746-5622. Fax: 705-746-8688. Canvas boat tops, boat seats, fabric sports bags and industrial covers, tarpaulins, portable stretchers, also custom designs.
(P.) J. Brunatti; (V.P.) D. Brunatti; (Bookkeeper) Ms. G. Brunatti. Annual Sales (B). Co. Size (A).®
- Brunel Commercial Interiors (1976) Limited, 3604 Burnside Rd. S.E., Calgary, Alta. T2G 3Z2. Tel. 403-287-0444. Showcases, restaurant fixtures, shelving, etc. Brand, "Brunel".
(G.M.) A. J. Bach. Co. Size (A).
- Brunet Concrete Pipe Limited, 1625 Boul. Mgr. Langlois, Valleyfield, Que. J6S 1C2. Tel. 514-871-1577. Fax: 514-363-3360. Concrete pipes.
(G.M.) L. Brunet; (S.T. & P.A.) R. Brunet. Annual Sales (D). Co. Size (B).®
- ★Brunet, Sylvio, & Fils Ltée., 159 Principale, C.P. 100, Fasset, Que. J0V 1H0. Tel. 819-423-6336. Fax: 819-423-5102. Hardwood and softwood logs, wood chip and shavings, dimension lumber.
(G.M.) G. Brunet; (Mktg.) W. Brunet; (Prod'n) F. Brunet; (Supply) J. Brunet; (Sales) C. Brunet. Annual Sales (D). Co. Size (D).
- ★Brunner (Canada) Inc., 3180 American Dr., Mississauga, Ont. L4V 1B3. Tel. 416-677-1571. Fax: 416-677-6044. Telex: 069-68556. Branch offices, Montreal, Que., Vancouver, B.C. Carbide button and down the hole rock bits, drill steel, shank adaptors, couplings.
(G.M.) G. Eichenlaub; (S.M.) B. Legault; (Prod.Mgr.) J. Breslin. Annual Sales (D). Co. Size (C).®
- ★Brunner Manufacturing & Sales Ltd., 5720 Don Murie St., Niagara Falls, Ont. L2E 6X8. Tel. 416-356-9060. Fax: 416-356-8885. Air brake parts for trucks, trailers and buses.
(P.) P. Brunner; (P.A.) Mrs. J. Brunner. Annual Sales (D). Co. Size (C).®
- Bruns Welding & Mfg. Ltd., 124 King St. S., St. Jacobs, Ont. N0B 2N0. Tel. 519-664-2041. Farm wagons, grain boxes, feed carts.
(P.) K. Bruns; (S.T.) Mrs. H. Bruns. Annual Sales (B). Co. Size (A).
- Brunswick Bottling Ltd., P.O. Box 1028, Woodstock, N.B. E0J 2B0. Tel. 506-328-9903. Branch offices, Edmund-

- ston, Woodstock, Fredericton, St. Stephen, Saint John, N.B., Parkdale, P.E.I. Branch plant, Moncton Industrial Park, Moncton, N.B. Associates, Brunswick Manufacturing Ltd., Brunswick Holdings Ltd. Authorized bottlers of "Coca-Cola", "Sprite", "A&W", "Schweppes", etc.
(Chmn.) D. J.B. Sutherland; (P.) R.H. Hawkes; (V.P.) A.G. Sutherland; (Mgr.) P. Elliott. Annual Sales (E). Co. Size (E).
- Brunswick Manufacturing Co. Ltd., 25 Curity Ave., Unit 3, Toronto, Ont. M4B 3M2. Tel. 416-757-2811. Fax: 416-755-33B7. Office seating and cabinet work.
(Mgr.) F. Robin Lauer; (Off.Mgr.) Ms. M. Ann Girod. Annual Sales (B). Co. Size (A).^⑤
- Brunswick Pallet Ltd., R.R.#1, Ste-Marie-de-Kent, N.B. EOA 3A0. Tel. 506-955-3030. Fax: 506-955-3079. Brewery and custom made pallets, vegetable and fish boxes.
(P.) R. Robichaud. Annual Sales (B). Co. Size (A).^⑥
- Brunswick Press, P.O. Box 3370, Fredericton, N.B. E3B 5A2. Tel. 506-452-6671. Fax: 506-452-7405. Associates, The Daily Gleaner, Unipress Ltd., Fredericton, N.B. Book publishers. Parent company, University Press of New Brunswick Limited.
(P.) T. Crowther; (Compt.) C. MacIntosh. Co. Size (A).^⑤
- Brunswicklab Ltd., P.O. Box 57B, 229 Church Ave., Sussex, N.B. E0E 1P0. Tel. 506-433-4850. Fax: 506-432-6605. School and laboratory furniture, school and hospital casework.
(P.) B. Vallis; (V.P.) D. Sharp. Annual Sales (C). Co. Size (A).^⑤
- Bruntch Division, Tel Data Ltd., 155 Woodward Ave., P.O. Box 2447, Saint John, N.B. E2L 3V9. Tel. 506-634-76B5. Fax: 506-694-2735. Special assemblies of telecommunication equipment, repair and overhaul, plus sale of surplus telecom equipment. Parent company, The New Brunswick Telephone Co. Ltd.
(G.M.) J.F. Fallon; (S.M.) M.D. Chapman. Annual Sales (C). Co. Size (B).^⑥
- Brusey, Perc. W., & Sons, Limited, 497 Hughson St. N., Hamilton, Ont. LBL 4N8. Tel. 416-522-5625. Everything in canvas and synthetics.
(P.) R. L. Brusey; (S.T.) D.R. Brusey. Annual Sales (B). Co. Size (A).^⑤
- ★Brute Kitchen Equipment, [Equipement de Cuisine Brute Inc.], 6035-L Cote de Liesse, Montreal, Que. H4T 1C3. Tel. 514-731-9474. Fax: 514-342-76B6. Branch offices, Moncton, N.B., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Mobile food service equipment, commercial refrigerators, nitrogen, CO₂, cryogenic freezers, bakery equipment. Brands, "H & R", "Valiant", "Brute".
(P.) M. Balin; (G.M.) J. Balin. Annual Sales (C). Co. Size (B).^⑥
- Brute Manufacturing Limited, 1230 Balmoral Rd., Cambridge, Ont. N1R 5Y2. Tel. 519-621-4B00. Industrial steel fabricating, high and low volume punching, numerically controlled turret punch presses.
(P.) J. Lamontagne; (S.T.) J. Brazil; (Plant Mgr.) P. Haller. Co. Size (C).
- Bryan Donkin Company of Canada Limited, The, 50 Clarke St. S., P.O. Box 427, Woodstock, Ont. N4S 7Y5. Tel. 519-539-B531. Fax: 519-537-3339. Telex: 064-74144. Pressure regulators. Brands, "Linkon", "Mini Linkon". Parent company, Bryan Donkin Company Limited, Chesterfield, England.
(P.) P. Hinchley. Annual Sales (D). Co. Size (C).^⑤
- ★Bryan Plastics Ltd., 5975 Andover, Mount Royal, Que. H4T 1H8. Tel. 514-733-5341. Toll Free: 800-361-6225, (U.S.A.) 800-361-4935. Fax: 514-733-2416. Injection mouldings, extruded plastics, machined industrial parts. Brands, "Bryan", "Bryvon", "Brylan", "MIGI".
(P.) B. Ball; (V.P.) Ms. R. Clement. Annual Sales (C). Co. Size (A).^⑥
- Bryant Press, Limited, The, 260 Bartley Dr., Toronto, Ont. M4A 1G5. Tel. 416-752-1321. Fax: 416-752-0296. Book manufacturers, commercial printers/lithographers.
(Chmn. & C.E.O.) J. D. Weld; (P.) R.F. Port; (V.P.Mfg.) J.A. Geary; (S.T.) P.D. Morrison. Annual Sales (D). Co. Size (D).^⑤
- ★Brynton, E.L., & Associates Inc., Suite 102-10B Concourse Gate, Nepean, Ont. K2E 7T7. Tel. 613-727-5B00. Fax: 613-727-5130. "SSG 2000" simulated speech generator to test output of sound reproduction equipment, "Sensory 6" ultrasonic mobility device worn by blind people to locate objects in their path, "IRCS" infrared wireless communication system. Brand, "Brytech".
(P.) E. L. Brynton; (Mktg.Mgr.) L. T. Szamosi; (Prod'n) P. Lawnikanis; (Proj.Engr.) D. A. Brute. Annual Sales (B). Co. Size (A).
- Bryer, Jack, & Company Ltd., 436 Wellington St., W., Toronto, Ont. M5V 1E3. Tel. 416-596-6614. Shoe and furniture findings.
(P. & G.M.) C. Jack Bryer; (Plant Mgr.) E. Millard. Annual Sales (B). Co. Size (B).^⑤
- ★Bryston Ltd./Ltée., 57 Westmore Dr., Rexdale, Ont. M9V 3Y6. Tel. 416-746-1B00. Fax: 416-746-030B. Telex: 06-9B9548. Stereo amplifiers, preamplifiers, speaker switch boxes, audio cables. Brands, "Bryston Amplifier", "Aggregometer".
For.Reps.: Syntec International Pty.Limited, Chatswood, Australia; Audioc BV, Nieuwegein, Holland; Audio Quartet, Paris, France; Richcoln Co. Ltd., Kwai Chung, Hong Kong; Sanyo Electric Trading Co., Osaka, Japan; Cremyth Assoc. Corp., Seoul, Korea; Craftsman S.A., Barcelona, Spain; Pro Technics, Oslo, Norway; Roksan Engineering Ltd., Wales; Sun Audio Vertriebs GmbH, Munich, W. Germany; Byrstonvermont, Montpelier, VT, U.S.A.
(P. & G.M.) B. W. Russell; (Exec.V.P.Engr'g) C. W. Russell; (V.P.Mfg.) M. Miszczak; (V.P.Mktg.) J. Tanner. Annual Sales (C). Co. Size (C).
- Brytex Building Systems Inc., 5610 - 97th St., Edmonton, Alta. T6E 3J1. Tel. 403-437-7970. Fax: 403-437-5022. "Brytex" metal buildings and components with tapered structural steel frames.
(P.) A. E. Stix; (Compt.) T. Brown; (S.M. & T.) A. Spracklin; (Plant Mgr.) R. Murphy. Annual Sales (D). Co. Size (C).^⑤
- ★Buchanan Lumber, P.O. Box 38, Railway Ave., High Prairie, Alta. T0G 1E0. Tel. 403-523-4544. Fax: 403-523-5422. Stud length lumbers and rough cut timbers. Parent company, Gordon Buchanan Enterprises Ltd.
(P.) G. Buchanan. Annual Sales (D). Co. Size (D).
- Buchner Manufacturing Inc., Highway 4B, R.R.#2, Pefferlaw, Ont. L0E 1N0. Tel. 705-437-1734. Subsidiary, Buchner Installations, Pefferlaw, Ont. Aluminum and vinyl siding, soffit, fascia and eavestroughing.
(P.) G. Buchner; (S.M.) A. Buchner; (P.A.) R. Buchner; (Plant Mgr.) J. Buchner. Annual Sales (C). Co. Size (A).
- Buckeye Industries Ltd, Division of Williamson-Dickie Manufacturing Company, 2301 Keele St., Toronto, Ont. M6M 3Z9. Tel. 416-614-1330. Fax: 416-249-5315. Branch plant, Hanover, Ont. Work clothing, outerwear, shirts, pants, quilted shirts, coveralls, jeans, etc. Brands, "Buckeye", "Bluerock", "Kodiak", "Detour", "Hawk". Parent company, Williamson-Dickie Manufacturing Company.
(P.) N. E. Shamie; (V.P. & T.) J. P. Petropoulos; (Mds. & Mktg.Mgr.) D. Blumenthal; (Nat.S.M. work clothing) D. Belfer; (Nat.S.M. jeans, casuals) D. Blumenthal; (Plant Mgr.) A. Holley. Annual Sales (D). Co. Size (D).^⑥
- ★Buckhorn Canada Inc., 2775 Slough St., Mississauga, Ont. L4T 1G2. Tel. 416-678-6545. Fax: 416-678-9482. Branch office, Montreal, Que. "Nestier" containers, plastic pallets, baking pans and recycling containers. Parent company, Buckhorn Handling Group, Milford, CT, U.S.A.
(V.P. & G.M.) J. R. Morrison; (Acct'g Mgr.) Ms. B. Bruns; (Ops.Mgr.) L. Buchanan. Annual Sales (D). Co. Size (A).^⑥
- Buckingham Atlantic (19BB) Ltd., 8 Hallett Cres., Box B2B7, St. John's, Nfld. A1B 4G1. Tel. 709-722-5902. Fax: 709-722-5934. Machining of miscellaneous metal parts for aerospace/defence industry, titanium/steel/aluminum metal fabricating and welding.
(P.) J. E. Buckingham; (Dir.) W. P. Lukeman. Annual Sales (C). Co. Size (B).^⑤
- Buckley, W. K., Limited, B4 Wingold Ave., Toronto, Ont. M6B 1P5. Tel. 416-781-560B. Fax: 416-781-7561. Associate, W.K. Buckley Inc., Atlanta, GA, U.S.A. "Buckley's" proprietary medicine, "Zev", "3 in 1" and "Shin Band" veterinary medicines.
For.Reps., Grand Rapids, MI, U.S.A.; Melbourne, Australia; Auckland, New Zealand; Etten-Leur, Holland.
(P.) F.C. Buckley; (V.P. & G.M.) J. J. Meehan; (Compt.) D. Harding; (Purch.) G. Faureau; (Plant Mgr.) G. Robertson. Annual Sales (C). Co. Size (A).^⑥
- Bucyrus Blades of Canada Ltd., 119 East Dr., Bramalea, Ont. L6T 1B5. Tel. 416-791-2049. Telex: 069-755B. Blades or cutting edges for bulldozers, scrapers, graders, etc. Brands, "Bucyrus Blades", "Forge-Temp", "Doubleduty".
(V.P.) S. Eichhorn; (G.M.) W. J. Sheppard. Co. Size (A).
- ★Budd Canada Inc., 1011 Homer Watson Blvd., Box 1204, Kitchener, Ont. N2G 4GB. Tel. 519-895-1000. Fax: 519-895-0099. Division plant, Temro Division, Winnipeg, Man. Associate, The Budd Company, Troy, MI, U.S.A. "Budd" automotive frames and components, "Temro" cold weather comfort and starting-aid products.
(P. & G.M.) H. Bowler; (T. & Corp.Cont.) R.A. Schnarr; (Plant Mgr.) R.J. Urso; (Corp.S.) W. P. Wong; (V.P.Fin.) R.H. Hird. Annual Sales (G). Co. Size (G).^⑥
- BUDD HEAT TREATING LIMITED, 3096 Devon Dr., Windsor, Ont. N8X 4L2.** Tel. 519-966-0270. Toll Free: 800-265-5096. Heat treatment of screws, fasteners, steel stampings, forgings and castings, also continuous bright annealing and copper brazing.
(P.) V. J. Decker; (V.P.) F. P. Decker; (Bookkeeper) D. DesRoches. Annual Sales (C). Co. Size (B).
- Bud's Ornamental Railings, 234 MacKenzie Ave., Ajax, Ont. L1S 2E6. Tel. 416-6B3-0720. Ornamental iron and steel work.
(Prop.) A. Crawford. Co. Size (N/R).
- ★Buhl Automatic Inc., 61 Lewis Road, Guelph, Ont. N1H 1E9. Tel. 519-763-2225. Fax: 519-763-23B1. Industrial control for plastic injection molding, extrusion and die casting industry. Brands, "Buhl Automatic", "Optimizer", "Quality Graph". Parent company, Huwa Corp, Charlotte, NC, U.S.A.
(Mng.Dir.) G. Bartholomew. Annual Sales (C). Co. Size (A).^⑥
- BUHLER (CANADA) INC., 59 Curlew Dr., Don Mills, Ont. M3A 2P8.** Tel. 416-445-6910. Fax: 416-445-3298. Telex: 06-966594. Mechanical and pneumatic conveying systems, machinery for food processing industry, die casting and composting.
(P.) P. Eigenmann; (T.) R. Grichting; (Mktg.) H. Berger. Annual Sales (D). Co. Size (B).^⑤
- ★Build-A-Mold Limited, 5245 Burke St., R.R.#1, Windsor, Ont. N9A 6J3. Tel. 519-737-69B4. Fax: 519-737-6572. Steel injection molds for the plastic injection molding industry, also specialty machining.
(P.) A. Pinsonneault. Annual Sales (D). Co. Size (C).^⑤
- Buildcore Inc., 1 Sparks Ave., Willowdale, Ont. M2H 2W1. Tel. 416-493-22B0. Fax: 416-499-B752. Publishers of "Buildcore Index" and "Buildcore Product Review".
(P.) P. Roman. Annual Sales (C). Co. Size (A).^⑤
- ★Builders Furniture Ltd., 695 Washington Ave., Winnipeg, Man. R2K 1M4. Tel. 204-66B-07B3. Toll Free: (U.S.A.) 800-665-0254. Fax: 204-663-B5BB. Store fixtures for major department stores consisting of showcases and fine quality woodworking.
(P.) G. V. Patenaude; (Cont.) D. Rutherford; (Plant Mgr.) H. Labbus. Annual Sales (D). Co. Size (C).^⑤
- Building Products and Concrete Supply Ltd., 75 Cole Ave., P.O. Box 277, Winnipeg, Man. R3C 2H5. Tel. 204-669-5666. Fax: 204-66B-5277. Ready-mix concrete.
(G.M.) D. McIntosh; (S.M.) J. Wood. Annual Sales (D). Co. Size (D).
- Building Products of Canada Limited, 10500 Cote de Liesse, Suite 200, Lachine, Que. HBT 3E3. Tel. 514-636-6B10. Telex: 05-B22694. Branch offices, Moncton, N.B., Dartmouth, N.S., Toronto, London, Ottawa, Hamilton, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Burnaby, Victoria, Kelowna, B.C. Plants, LaSalle, Pont Rouge, Que., Acton, Rexdale, Ont., Edmonton, Alta. Asphalt shingles, roofing membranes, fibreboard roofing and structural products, decorative and acoustical tile and panels, vinyl siding, soffit and accessories, foundation, wall and roof insulation. Brands, "Esclad", "Esgard", "Dura-Flex", "The Energy Envelope", etc. Parent company, Imperial Oil Limited, Toronto, Ont.
(P.) P.J. Levins; (Sr.V.P. & G.M.) M.F. Macpherson; (S.T. & Cont.) J. Burck; (Exp.Mgr.) M.H. Ferris; (Adv. & Sales Promotion Mgr.) R.T. Braithwaite. Annual Sales (F). Co. Size (G).
- Bulk Store Structures Limited, 20 Shamrock Rd., Erin, Ont. N0B 1T0. Tel. 519-833-9681. Fax: 519-833-9344. Telex: 06-97639. Salt, sand, grain and fertilizer storage buildings.
(P.) F.G. Rahn. Annual Sales (C). Co. Size (A).^⑤
- ★BULL MOOSE TUBE COMPANY, 2170 Queensway Dr., Box 277, Burlington, Ont. L7R 3Y2. Tel. 416-637-B261. Fax: 416-333-1655. Steel tubing. Parent company, Caparo Group PLC, Birmingham, England.
(P.) C. Emmenegger; (G.M.) R. (Rudy) Luegger; (Plant Mgr.) T. Rowles. Annual Sales (E). Co. Size (D).^⑥
- Bulldog Bag Ltd., 2651 No. 5 Rd., Richmond, B.C. V6X 2S8. Tel. 604-273-B021. Fax: 604-273-9927. Industrial paper bags, paper multiwall garbage bags, weather-

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- proof lumber covers, notion, millinery, multi-wall, mattress and all types of plastic bags.
(P.) I. Sirlin; (V.P.) J.B. Ashby; (V.P.) R. Adamson. Annual Sales (D). Co. Size (N/R).®
- Buller Buff Inc., 543 Conestogo Blvd., Cambridge, Ont. N1R 6T4. Tel. 519-623-7480. Fax: 519-623-8119. Buffing, contact and abrasive flap wheels, anode and filter bags, air and liquid.
(P. & G.M.) R. S. Johnson; (P.A. & Plant Mgr.) A.W. Grimm; (S.T.) Ms. G. Johnson. Annual Sales (C). Co. Size (A).®
- ★Bulman Bros. Division of The Bulman Group Limited, 61 Gertie St., Winnipeg, Man. R3A 1B5. Tel. 204-943-7311. Fax: 204-943-6194. Associates, Norfield Business Systems Division of The Bulman Group Limited, Toronto, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C., Industrial Printing Division of The Bulman Group Limited, Edmonton, Alta. Lithographers, printers, ticket manufacturers. Parent company, The Bulman Group Limited.
(Chmn.) W.J.A. Bulman; (P. & G.M.) R.J.T. Bulman; (S.T.) Mrs. L.J. Bulman. Annual Sales (C). Co. Size (B).®
- ★Bulova Watch Company Limited, [Compagnie De Montre Bulova Limitée], 105 Bartley Dr., Toronto, Ont. M4A 1C8. Tel. 416-751-7151. Toll Free: 800-268-6562. Fax: 416-751-4763. "Bulova" and "Caravelle" watches and clocks. Parent company, Loews Corporation.
(Mng.Dir.) R.G. Humphrey; (V.P.Ops.) A.C. Gaspar; (V.P.Sales & Mktg.) W.C. Stoner. Annual Sales (D). Co. Size (D).®
- Bumeda Limitée, 3552 St. Patrick St., Montreal, Que. H4E 1A2. Tel. 514-931-3521. Fax: 514-931-4594. Fire doors, pressed steel frames, accordion hollow metal, sound reduction, X-ray and stainless steel doors.
(P. & G.M.) R. Charette; (V.P. & Cont.) N. Barrette. Annual Sales (C). Co. Size (B).®
- Bundus, John, & Son Ltd., Ashcroft, B.C. V0K 1A0. Tel. 604-453-2242. "Bundus Built" tanks, hoppers, chutes, etc., special machines.
(P.) Mrs. H. Bundus. Annual Sales (B). Co. Size (A).®
- Bundy of Canada Limited, 316 Orenda Rd., Bramalea, Ont. L6T 1G3. Tel. 416-793-7100. Fax: 416-793-3626. Branch plants, Cambridge, Delhi, Ont. Fabricated auto parts. Brands, "Bundy" tubular products, "Bundyweld" steel tubing. Parent company, Bundy Corporation, Detroit, MI, U.S.A.
(V.P. & Ops.Mgr.) V. Drylie; (Cont.) Mrs. M. Wheeler; (Plant Mgr.Delhi) J. Renner. Annual Sales (E). Co. Size (E).®
- ★Bunn-O-Matic Corporation of Canada Ltd., 2B0 Industrial Pkwy. S., Aurora, Ont. L4G 3T9. Tel. 416-841-2866. Fax: 416-841-2775. Commercial, industrial and domestic coffee brewing equipment and iced tea machines, "Bunn" coffee filters, coffee grinders, coffee decanters.
(P.) H.W. Cheatley; (V.P.) G. J. Clark. Annual Sales (D). Co. Size (C).®
- ★Burcan Industries Ltd., 111 Industrial Dr., Suite 19, Whitby, Ont. L1N 5Z9. Tel. 416-668-6752. Fax: 416-668-2132. "Alidrain" soil stabilization system, "Hitek" drainage system.
For.Reps., U.S.A., Hong Kong, Singapore, U.K., France, Australia, Macau, Malaysia.
(Chmn.) J.C. Brodeur, P.Eng.; (P.) V. von Stedingk; (Ops.Mgr.) R.M. McKay; (Prod'n Mgr.) M. Siemonsen. Annual Sales (C). Co. Size (B).®
- Burchill Plywood (1984) Ltd., P.O. Box 300, Nelson-Miramichi, N.B. E0C 1T0. Tel. 506-622-0125. Fax: 506-622-BB22.
(G.M.) F. Howe.
- Burcomatic Products, Div. of Burrell Overhead Door Ltd., 1B53 No. 7 Hwy. W., Concord, Ont. L4K 1V4. Tel. 416-669-4545. Fax: 416-669-156B. "Burcomatic" electric door operators, radio door and motor controls, parking control equipment and electric fence gate operators.
For. Reps, Parking & Traffic Controls, Middleburg Heights, OH, U.S.A.
(V.P.) W.J.G. Burrell; (S.M.) H. Duerhammer. Annual Sales (B). Co. Size (A).®
- ★Burgess Machine & Tool Ltd., 9B0 Forhan St., Wallaceburg, Ont. N8A 4L5. Tel. 519-627-1411. Fax: 519-627-0171. Plastic injection, structural foam, R.I.M. and blow moulds, also CNC production machining.
For.Rep., Marine City, MI, U.S.A.
(P.) D. Burgess; (V.P.) G. Hottot; (G.M.) Ms. K. Murphy; (Plant Mgr.) A. Granger. Annual Sales (D). Co. Size (C).®
- ★Burgess Power Train & Mfg. Inc., Valley E. Ind'l Pk., Box 2398, Stn.A, Sudbury, Ont. P3A 4S8. Tel. 705-B97-

4911. Fax: 705-B97-4289. Telex: 067-7139. Lift trucks and attachments, mechanical transmissions, torque converters, planetary axles, components for front end, sand and gravel loaders, mining equipment.
(P. & G.M.) K. Burgess; (V.P. & Ops.Mgr.) Miles Burgess; (V.P.Fin.) Mark Burgess; (S.M.) T. Edwards. Annual Sales (D). Co. Size (C).®
- Burgess Switch Company Limited, 4800 Sheppard Ave. E., Unit 125, Scarborough, Ont. M1S 4N5. Tel. 416-299-0852. Fax: 416-299-6756. Micro, limit, snap action switches, synchronous and stepper motors, gear boxes, electronic and electro mechanical counters and timers. Parent company, Burgess Micro Switch Co. Ltd., Gateshead, England.
(P.) R. Maxwell; (P.A.) Mrs. S. Melville. Annual Sales (C). Co. Size (A).®
- Burkmoor Metal & Wire Ltd., 2B40 Slough St., Mississauga, Ont. L4T 1G3. Tel. 416-673-5586. Fax: 416-673-5615. Store fixtures, displays, wire products, furniture bases.
(P.) J.W. Burke; (V.P.) R. Moore; (S.T.) Mrs. J. Burke. Annual Sales (B). Co. Size (A).
- ★Burlington Die Castings Co. Ltd., 3267 Mainway, Progress Park, Burlington, Ont. L7M 1A6. Tel. 416-335-2742. Aluminum die castings. Trade mark, B in a diamond, CAD/CAM engineering, tools, dies, jigs and fixtures, precision machinery and component subassembly. Parent company, Castings International Inc.
(P.) W. Carpenter; (Sr.V.P. & G.M.) S.R. Gate; (V.P.Fin.) K. Carpenter; (Purch.Mgr.) D. Barsby. Annual Sales (D). Co. Size (E).®
- Burlington Engineering Limited, 3166 Mainway, Box 985, Stn A, Burlington, Ont. L7R 3Y7. Tel. 416-335-7B22. Fax: 416-847-6616. Telex: 061-BB53. Associate, Chicago Blower, Burlington, Ont. Overland long distance conveyors, materials handling and special products by design.
(V.P. & G.M.) S.A. Mennie. Annual Sales (D). Co. Size (B).®
- Burlington Signs Limited, 3121 Mainway, Burlington, Ont. L7M 1A4. Tel. 416-335-6515. Fax: 416-335-1277. Wood, metal, plastic and illuminated signs, neon, paper and vinyl banners, truck and trailer lettering, show cards, screen printing.
(P.) G. Karkavanidis; (S.T.) P. Papadopoulos. Annual Sales (B). Co. Size (A).®
- BURLINGTON STAMPING INC., 1155 Appleby Line, Burlington, Ont. L7L 5H9.** Tel. 416-336-2000. Fax: 416-336-B400. Small deep drawn shells and stampings, battery cans, automotive and radiator parts. Parent company, Burstam Engineering Inc., Burlington, Ont.
(P.) J.C. McGavin; (V.P.) J. M. Lech. Annual Sales (C). Co. Size (A).
- ★Burnaby Machine & Mill Equipment Ltd., 9377-193 St., Surrey, B.C. V3T 4W2. Tel. 604-BBB-B400. Fax: 604-8B8-B404. "BM & M" wood chip screens.
(P.) T. Humphrey; (V.P.) P. Humphrey; (Prod'n Mgr.) D. Humphrey; (S.M.) J. Nystrom. Annual Sales (C). Co. Size (B).®
- Burnbrae Farms Ltd., R.R.#1, Lyn, Ont. K0E 1M0. Tel. 613-345-5651. Fax: 613-345-6946. Associates, Maple Lynn Foods Ltd., Strathroy and Mississauga, Ont., Ferme St-Zotique, St-Zotique, Les Oeufs Bec-O Inc., Upton, Que. Table eggs, liquid and frozen processed egg products. Brands, "BonEE Best", "Bon-D", "Bec-O", "Prestige". Parent company, Burnbrae Holdings Ltd., Lyn, Ont.
(P.) J. Hudson; (Exec.V.P.) B. Anderson; (Ops.Mgr.) G. Davis; (V.P.Fin.) D. Barkley. Annual Sales (E). Co. Size (E).®
- BURNCO Rock Products Ltd., 200-155 Glendeer Circ. S.E., Box 14B0, Stn T, Calgary, Alta. T2H 2P9. Tel. 403-255-2600. Plants, Calgary, Airdrie, Canmore, Medicine Hat, Okotoks, Red Deer, Cochrane, Strathmore, Alta. Ready mix and asphaltic concrete, packaged pre-mix products, sand and gravel, portable crushing and washing plants. Brand, "BURNCO". Parent company, BURNCO Industries Ltd., Calgary, Alta.
(P.) J.F. Burns; (V.P. & G.M.) R.V. Scurr; (V.P. & Cont.) M.D. Rombough; (Div.Mgr.Aggregates) S.M. Burns; (Div.Mgr.Pckg.) M.H. Langen; (Div.Mgr.Ready Mix) W.M. Fedirko. Annual Sales (D). Co. Size (D).®
- ★Burndy Inc., 1530 Birchmount Rd., Scarborough, Ont. M1P 2G9. Tel. 416-757-8761. Fax: 416-757-8422. Branch offices, Halifax, N.S., Saint John, Nfld., Quebec City, Montreal, Que., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Scarborough, Markham, Ont. Electrical and electronic connectors for every

- purpose. Brands, "Burndy", "B", "Servit", "Scrulug", "Qiklug", etc. Parent company, Burndy Corporation, Norwalk, Conn., U.S.A.
(P.) W.P. Buckley; (V.P.Fin.) J.G. Nummey; (Div.G.M.) R.J. Bailey; (Div.G.M.) D.V. Goodridge. Annual Sales (E). Co. Size (E).®
- ★Burnett's Scottish Regalia Ltd., 61 Patterson Rd., P.O. Box 724, Barrie, Ont. L4M 4Y5. Tel. 705-72B-3232. Fax: 705-72B-2962. Custom made kilts, highland dress and military uniform jackets, coats, sashes, also web nylon drum slings, leather brass drum harness, tenor drum sticks, family crest mounted on tartan plaques, dance pumps.
(P.) B. Burnett; (Mng.Dir.) Ms. M. Struth; (Acct.) Ms. B. Jordan. Annual Sales (B). Co. Size (A).
- ★Burns Foods Limited, P.O. Box 2520, Stn M, Calgary, Alta. T2P 3X4. Tel. 403-265-B140. Fax: 403-266-22B7. Branch offices, Moncton, N.B., Toronto, Dryden, Ont., Swift Current, Regina, Saskatoon, Prince Albert, Sask., Calgary, Edmonton, Red Deer, Medicine Hat, Alta., Vancouver, Penticton, Prince George, B.C., Yellowknife, N.W.T., Whitehorse, Yukon. Plants, Brandon, Winnipeg, Man., Saskatoon, Sask., Edmonton, Lethbridge, Alta., Abbotsford, B.C. Operating divisions: Scott National Company Limited, Calgary, Alta., Burns Foods, Meat Division, Winnipeg, Man., Snowcrest Packers, Abbotsford, B.C., A.R. Clarke & Co. Ltd., Toronto, Ont. All meat products, leather, fruits and vegetables, grocery products. Brands, "Pride of Canada", "Shamrock", "Campfire", "Prestige", etc. Parent company, Burns Foods (1985) Limited.
For.Rep., Ridpath Bros., London, England.
(Chmn.) A. J.E. Child; (P.) R. A. Jackson; (T.) B. Muir; (S.) L. H. Jacobson. Annual Sales (H). Co. Size (G).®
- Burns Meats A Division of Burns Foods Ltd., 4141 - 1st Ave. S., Lethbridge, Alta. T1J 4A4. Tel. 403-328-1756. Fax: 403-327-9B21. Fresh and cured meat products and block ready beef.
(P.) L. Harding; (V.P.Ops.) B. Yanko; (V.P.Admin.) T.R. Johnston; (Mgr.Human Res.) D.R. Dufort. Annual Sales (F). Co. Size (N/R).
- ★Burnside Equipment Limited, 1130 Lodestar Rd., Downsview, Ont. M3J 2Z4. Tel. 416-635-2929. Fax: 416-635-2931. Industrial carpet and floor cleaning equipment. Brands, "Proline", "Duovac", "Sterivac", "Speedvac", etc.
For. Reps.: Holland, Italy, Germany, Denmark, Jamaica, U.S.A., Norway, Austria, Sweden, Spain, Nigeria, Switzerland, Japan, Australia.
(P. & G.M.) A. White; (P.A.) H. Lusthaus. Annual Sales (C). Co. Size (A).®
- ★Burnstein Castings Ltd., 69 Catherine St., St. Catharines, Ont. L2R 5E9. Tel. 416-6BB-2022. Fax: 416-6BB-4267. Ferrous and non-ferrous castings, bushings, machinery, plating, polishing, etc.
(P.) S. Burnstein; (V.P.) L. Beke; (Foundry Mgr.) W. Bryson; (G.M.) D. Burnstein; (Asst.G.M.) G. Korotash; (Mach.Shop Foreman) J. Lampman. Annual Sales (D). Co. Size (D).
- Burokale Inc., B001 - 19th Ave., Montreal, Que. H1Z 3S4. Tel. 514-593-454B. Fax: 515-728-49B2. "Burokale" wood and steel desks and steel lockers.
(P.) M. Bailey. Annual Sales (C). Co. Size (B).®
- BURRARD IRON WORKS, LIMITED, 220 Alexander St., Vancouver, B.C. V6A 1C1.** Tel. 604-6B4-2491. Fax: 604-6B4-0458. Telex: 04-50B574. Manufacture and repair of marine machinery. Brand, "Burrard".
(P. & S.M.) R.M. Brown; (P.A.) J. Ogren. Annual Sales (C). Co. Size (A).®
- Burrell Bedding Limited, 45A W. Wilmot St., Units 7-10, Richmond Hill, Ont. L4B 1K1. Tel. 416-731-5467. Fax: 416-731-7161. Division, Ther-a-Pedic of Toronto, Scarborough, Ont. Mattress and box springs. Brands, "Ther-A-Pedic", "Medi-Coil", "Award Series".
(P.) C. Brauer; (V.P.) C. Shear. Annual Sales (C). Co. Size (A).®
- Burrell Overhead Door Limited, 1B35#7 Hwy. W., Concord, Ont. L4K 1V4. Tel. 416-669-1711. Fax: 416-669-156B. Subsidiary, Burcomatic Products, Concord, Ont. "Burco" overhead doors, electric operating devices, parking gates and related equipment.
(P.) K.W. Burrell; (S.M.) W.H. Noakes. Annual Sales (C). Co. Size (B).
- ★Burroughs Wellcome Inc., 16751 Trans Canada Hwy., Kirkland, Que. H9H 4J4. Tel. 514-694-B220. Toll Free: B00-361-2356. Fax: 514-694-B201. Telex: 05-B21860. Branch offices, Toronto, Ont., Calgary, Alta. Pharmaceutical preparations. Trade mark, Unicorn de-

sign. Parent company, The Wellcome Foundation Ltd., London, England.

(P.) 8. T. Keene; (Govt. Rel. & Bus. Dev. Mgr.) D. Goff; (V.P. Mktg. & Sales) M. T. Weedon; (Pers. & Admin. Mgr.) F. Nadeau; (Corp. Cont. & T.) P. Di Lauro; (P.A.) Mrs. L. Vincent. Annual Sales (E). Co. Size (E). ⑤

★ **Burrows Manufacturing Limited**, 347 Sorauren Ave., Toronto, Ont. M6R 2G5. Tel. 416-534-6327. Fax: 416-534-7570. Storage cabinets for office and factory, industrial benches and custom steel manufacturing.

(P.) D.K. Marquis; (G.M.) J.A. Fox; (Plant Mgr.) I. D'Souza. Annual Sales (C). Co. Size (B). ②

★ **Bursan Designs & Development Ltd.**, 331 Evans Ave., Toronto, Ont. M8Z 1K2. Tel. 416-259-1136. Multi-coloured, plastic injection moulded lapel pins.

(P.) E. Schnarr. Annual Sales (B). Co. Size (A). ②

Burtex Industries, 66 Bortor Rd., Weston, Ont. M9M 2G5. Tel. 416-745-2711. Fax: 416-740-2261. Burlap, cotton, jute and plastic bags, burlap squares and liners. Parent company, Burlap Bag Products Limited.

(P.) D. Eisen; (Dir.) A. Saunders; (G.M.) E. F. Eisen. Annual Sales (C). Co. Size (A). ②

★ **Busch's Auto Supplies Ltd.**, 800-6th St. W., Box 249, Fort Frances, Ont. P9A 3M6. Tel. 807-274-7701. Toll Free: 800-465-7762. Fax: 807-274-2538. "Busch" hydraulic slashers.

(P.) D. Busch; (Cont.) R. Johnson. Annual Sales (C). Co. Size (8).

Bush Boake Allen Canada Inc., 312 St. Patrick St., LaSalle, Que. H8N 2H2. Tel. 514-366-1330. Fax: 514-366-7291. Telex: 055-66311. Branch office, Toronto, Ont. Plants, Montreal, Que., Montvale, Norwood, NJ, U.S.A. Flavouring extracts, essential oils, fragrances and seasonings, etc. Brands, "Tru-Sil", "Vanbeeno!", "Westminster", "WJ8", "8ush", "Saromex", "Sas". Parent company, Bush Boake Allen Inc., Montvale, NJ, U.S.A.

(P.) J. Raimondo. Annual Sales (D). Co. Size (B). ⑤

Business Cards Tomorrow, 105 Gordon Baker Rd., Suite 220, Willowdale, Ont. M2H 3P8. Tel. 416-494-4942. Plants, Kitchener, Toronto, Whitby, Ottawa, Milton, Ont., Vancouver, B.C. Associates, Business Cards Tomorrow Inc., Fort Lauderdale, Fla., U.S.A. Thermographed business cards, letterheads and envelopes.

(Exec. V.P.) G. Burgess; (G.M.) R. Irvine. Annual Sales (B). Co. Size (A). ②

Buskro Graphic Engineering Ltd., 1410 Bayly St., Unit #15, Pickering, Ont. L1W 3R3. Tel. 416-839-6018. Fax: 416-839-6023. Paper handling equipment for mail-room operations, addressing and labelling machines, paper feeders. Brand, "Mikro 10".

For. Reps., ABS, Shirmantown, PA, A/R Machine In, New Britain, CT, A & S Sales and Service, Fitchburg, MA, Illinois Mailing Systems Inc., MC Henry, IL, LMS Mailing Equipment, Ypsilanti, MI, Modular Mailing Systems, Tampa, FL, Southland Business Products, Corona, CA, Tri State Mailing Equipment & Supply Co., Yonkers, NY, U.S.A., Toppan Moore Co. Ltd., Tokyo, Japan, Sifortel Solution PTE Ltd., Singapore, Mailing & Mechanisation (UK) Ltd., Olney Bucks, SECOB, France, Grafisk Maskin Forsaljing AB, Sweden.

(P.) H. A. Kropman; (V.P.) R. P. Kropman. Annual Sales (B). Co. Size (A). ②

Butcher Engineering Enterprises Limited, The, 500 Manning Road, Windsor, Ont. N8N 2L9. Tel. 519-735-4580. Fax: 519-735-3182. Plants, Windsor (packaging), Brampton (painting), Ont. Associate, Windsor Convertors, Windsor, Ont. Phosphating, priming, painting and packaging of automotive parts.

(P.) L. A. Butcher; (V.P.) W. Hayworth; (V.P.) L. C. Butcher. Annual Sales (D). Co. Size (E). ⑤

Butchers' & Packers' Supplies (1986) Ltd., 424-7th Ave. S.E., Calgary, Alta. T2G 0J4. Tel. 403-266-3036. Toll Free: 800-661-1701. Fax: 403-264-6575. "Belmont" meat curing compounds. Parent company, Edmonton Butchers & Packers Supplies, Edmonton, Alta.

(P.) 8. O'Connor; (V.P.) J.B. Hopkin. Annual Sales (C). Co. Size (8). ②

Butler Metal Products, A Div. of 8MG Canada Limited, 1574 Eagle St. N., P.O. Box 3068, Cambridge, Ont. N3H 1C9. Tel. 519-653-6286. Fax: 519-653-1352. Associate, Del-Tech Metal Products, Delhi, Ont. Metal stampings and assemblies, specializing in deep drawn stampings. Parent company, 8MG Canada Limited, Cambridge, Ont.

(P. & C.E.O.) J.W. Robinson; (Dir. Sales & Mktg.) B. F. Mortimer; (V.P. Fin.) T. Peppiatt; (Div. Mgr.) S. Fraser; (Dir. Q.C.) D. Gowans. Annual Sales (F). Co. Size (F). ⑤

★ **Butler Polymet**, 400 Dolph St., P.O. Box 3066, Cambridge, Ont. N3H 4S1. Tel. 519-653-8660. Fax: 519-653-9611. Plants, Cambridge, Guelph, Ont. Automobile parts for OEM and structural thermoplastic parts, glass reinforced. Parent company, Rockwell International of Canada Ltd.

For. Reps., T. Hilborn, Madison Heights, MI, U.S.A.

(P.) D.G. Mason; (G.M.) N. Douglas Cakebread. Annual Sales (D). Co. Size (D). ⑤

Butler & Baird Lumber Ltd., P.O. Box 278, 5 Scanlon Ct., Aurora, Ont. L4G 3H4. Tel. 416-727-3074. Wooden packing cases and skids, crates, pallets and crating.

(P.) 8. Butler. Annual Sales (C). Co. Size (A). ②

Butson Boats Ltd., Henshaw Lake Rd., Box 397, Port Carling, Ont. P08 1J0. Tel. 705-765-3186. Restoration and repairs of classic wooden boats, custom building of wooden pleasure craft.

(P.) T.R. Butson; (V.P.) R.H. Butson; (S.T.) Mrs. S. Butson. Annual Sales (B). Co. Size (A).

Butterfield Division, 91 Cornelia St. W., Smiths Falls, Ont. K7A 4T3. Tel. 613-283-8001. Telex: 05-33934. Branch offices, Montreal, Que., Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Drills, taps, reamers, end mills, cutters, carbide and special tools. Brands, "Rol-Rite", "Heli-Cut".

(P.) G. Lavoie; (G.S.M.) F. Raybaud; (P.A.) D.S. Osborne. Annual Sales (D). Co. Size (E).

★ **Butterworths Canada Ltd.**, 75 Clegg Rd., Markham, Ont. L6G 1A1. Tel. 416-479-2665. Toll Free: 800-668-6481. Fax: 416-479-2826. Branch office, Vancouver, B.C. Legal, professional and academic publications. Parent company, Reed International PLC.

(Chmn.) N. Cusworth; (P.) A. Martin; (V.P. Mktg.) M. Murton; (C.F.O.) J. Yates; (Ops. Mgr.) W. Minors. Annual Sales (D). Co. Size (D). ②

By Design (566232 Ont. Ltd.), 407 Iroquois Shore Rd., Oakville, Ont. L6H 1M3. Tel. 416-842-2622. Fax: 416-842-2629. Closet accessories and bean bag chairs, BBQ covers, outdoor furniture covers, chairs and cushions, bed frames.

(P.) A. Lisk; (Cont.) T. Callahan; (Dir. Mktg.) Miss C. Rusk; (Ops. Mgr.) G. Nicassio. Annual Sales (C). Co. Size (C). ⑤

Byers-Rush Ltd., 1300 Fewster Dr., Mississauga, Ont. L4W 1A4. Tel. 416-625-4334. Fax: 416-625-9862. "Jet Kote" custom powder coating.

(G.M.) J. R. Waters; (Plant Mgr.) B. S. McDonald. Annual Sales (C). Co. Size (B). ②

Byers Flour Mills Ltd., P.O. Box 1570, Camrose, Alta. T4V 1X4. Tel. 403-672-2431. Cereals, wheat, flour, etc. Brands "Sunshine" and "Golden Loaf" flour, "Sunny Boy" cereal, "Rosebud" pancake flour.

(P. & G.M.) W.W. Byers; (Sales & Purch.) E.A. Skog. Annual Sales (C). Co. Size (A).

★ **Bystat Inc.**, 9700 Henri Bourassa Blvd. W., St-Laurent, Que. H4S 1M2. Tel. 514-333-8880. Fax: 514-333-8885. Telex: 05-25134. Branch offices, Toronto, Willowdale, Ont. ESD products - shielding and anti-static bags, high and low density foam, conductive containers, heel grounders, wrist strap, ionizers, antistatic liquid and floor finish, conductive and dissipative tile.

For. Reps., Bystat Corp., Maple Shade, NJ, Julie Associates, Boston, MA, ISCS, Sante Fe Springs, Advance D-Stat, CA, Whitmark, AZ, StatComp, MN, U.S.A.

(P.) M. Fontaine; (S.M.) D. Timperio; (P.A.) Ms. H. Lortie. Annual Sales (C). Co. Size (B). ②

Byway Lumber Limited, R.R. #7, Perth, Ont. K7H 3C9. Tel. 613-267-4265. Hardwood and softwood lumber, railroad track ties.

(P.) D. Card; (V.P.) R. Card. Annual Sales (8). Co. Size (A). ②

C

★ **C & A Waterbeds Mfg. Ltd.**, R.R. #6, Wallaceburg, Ont. N8A 4L3. Tel. 519-627-1621. Pine waterbed frames, pine dressers, drawers and headboards.

(P.) F. Coelho; (V.P.) M. Alves. Annual Sales (B). Co. Size (A).

★ **CAD/CAM Graphics (1984) Limited**, 700 Industrial Ave., Ottawa, Ont. K1G 0Y9. Tel. 613-526-0620. Toll Free: 800-668-6930. Fax: 613-526-3703. Branch offices, Montreal, Que., Mississauga, Ont. Computer aided design of printed circuit boards, software for p.c. board design.

(P. & G.M.) A.H. Jarvis; (S.M.) S. Markey; (Cont.) Ms. M. Cameron; (Engr'g Mgr.) Ms. Y. Johnson. Annual Sales (C). Co. Size (B). ②

★ **CAE Electronics Ltd.**, [CAE Electronique Ltée], C.P. 1800, St. Laurent, Que. H4L 4X4. Tel. 514-341-6780. Fax: 514-341-7699. Telex: 05-824856. Associates, Northwest Industries Ltd., Edmonton, Alta., Link Flight Simulation Division, Binghamton, NY, Link Training Services Division, Irving, TX, U.S.A., CAE Electronics GmbH, Strolberg, Germany. Aircraft flight simulators, supervisory control and data acquisition systems, air traffic control systems, energy management systems, nuclear power station control system and training simulators, magnetic anomaly detection (Mad) equipment. Parent company, CAE Industries Ltd., Toronto, Ont.

(P.) N. Byron Cavadias; (Sr. V.P. Bus. Dev.) D. R. Tait; (Sr. V.P. Ops.) K. Hansell; (V.P. Int'l Aff.) R. F. Kemmerer; (V.P. Fin. & S.) D. A. Lazzarato; (V.P. Prod'n & Mat'ls) R. Master; (V.P. Gov't Rel.) G. Weintraub; (V.P. Proj. Mgmt.) A. Rushkes; (V.P. Engr'g) M. Rutherford. Annual Sales (G). Co. Size (G). ⑤

CAE Fiberglass Ltd., A Division of CAE Industries Ltd., P.O. Box 548, 219 Jamieson Bone Rd., Belleville, Ont. K8N 5B2. Tel. 613-966-8086. Fax: 613-966-9270. Branch offices, Ville Ste. Laurent, Charny, Que., Winnipeg, Man., Calgary, Alta. Branch office and plant, Edmonton, Alta. ULC approved underground storage tanks, large diameter reinforced fiberglass pipe, process tanks and vessels, custom tanks, etc. Brand, "Everlast". Parent company, CAE Industries Ltd., Toronto, Ont.

(P. & G.M.) K. W. Clark; (Sales & Mktg. East'n Cda) A. Graham; (Sales & Mktg. West'n Cda) D. Waterbury; (V.P. & Cont.) R. Kerr; (V.P. Mfg.) M. Tretina; (Eng.) P. Shackley; (Off. Mgr. Edmonton) A. Wopelka; (Sales Supv'r Ville Ste. Laurent) J. Halle; (S.M. Calgary) D. Waterbury; (Sales Rep. Ste. Laurent) P. Parmentier. Annual Sales (E). Co. Size (D). ②

★ **CAE Industries Ltd.**, Royal Bank Plaza, P.O. Box 30, Toronto, Ont. M5J 2J1. Tel. 416-865-0070. Fax: 416-865-0337. Telex: 06-25053. Branch Office, Toronto, Ont. Subsidiary plants, Montreal, Lennoxville, Que., Belleville, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Subsidiaries and affiliates, CAE Electronics Ltd., CAE International, Montreal, USP Industries Inc., Lennoxville, Que., CAE Fiberglass Ltd., Belleville, Ont. and Edmonton, Alta., Canadian Bronze Company Limited, Winnipeg, Man., Northwest Industries Limited, Edmonton, Alta., CAE Machinery Ltd., Vancouver, B.C.; Link Flight Simulation Division, Binghamton, NY, Link Tactical Operation, Silver Spring, MD, Link Training Services Division, Dallas, TX, U.S.A.; CAE Electronics GmbH, Stolberg, W. Germany, CAE Electronics S.U., Amsterdam, The Netherlands. For products see listings of manufacturing division and subsidiaries.

(P. & C.E.O.) D.H. Race; (Sr. V.P. Fin. & Corp. Affs.) J.E. Caldwell; (Sr. V.P. Aerospace & Electronics Group) N.B. Cavadias; (V.P. Ind. Prod. Group) F. Veuger; (V.P. Corp. Relations) F.C. Fraser. Annual Sales (I). Co. Size (G). ②

★ **CAE Machinery Ltd.**, 3550 Lougheed Hwy., Vancouver, B.C. V5M 2A3. Tel. 604-299-3431. Fax: 604-299-1310. Telex: 04-53498. Sawmill, pulp mill, waferboard and OSB Machinery, general industrial equipment, steel, alloy and ductile iron castings. Parent company, CAE Industries Ltd., Toronto, Ont.

For. Reps., Ahlstrom, Heinola, Finland for Europe and U.S.S.R.; J. Winkle, Tigard, OR for Pacific N.W. U.S.A.; Southern Cross Engineering Co. Ltd., Christchurch, N.Z.; Thatcher Engineering Systems Pty. Ltd., Victoria, Australia.

(P. & G.M.) J. N. Best; (V.P. Fin.) P. Elkington. Annual Sales (E). Co. Size (E). ②

★ **C.B. Brooks Canada Inc.**, 6345 Dixie Rd., Suite #200, Mississauga, Ont. L5T 2K1. Tel. 416-564-1012. Fax: 416-795-3070. Telex: 06-219690. Sales offices, Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Plants, Sherbrooke, Magog, Granby, Que., Iroquois, Ont. Associate, C.S. Brooks Europe Ltd. Polyester/cotton sheeting for sheets, pillow slips, comforters and bedspreads, cotton flannel blankets and blend flannellette sheets, towels and towelling, cotton and synthetic blankets and bedspreads. Parent company, C.S. Brooks Inc., DE, U.S.A.

For. Reps.: Lindsay Anderson (Pty) Co. Ltd., and S.C. Heath & Son (Pty) Ltd., Sydney, Australia; Kenneth MacKintosh Ltd., Nassau, Bahamas; Dominion Textile (U.K.) Ltd., London, England; Ormacom S.A.R.L., Paris, France; Heald & Son Limited, Auckland, New Zealand;

† Indicates firms seriously interested in export trade.

② Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

② Uses both ② and ⑤.

William Godtfredsen APS, Skodsborg, Denmark; CH. Papapetrous Co. Limited, Limassol, Cyprus; DHJ Industries SA (Pty) Ltd., Durban, S. Africa; Hewett-Bradshaw & Co., Port of Spain, Trinidad; Agencias Donlang - SA, Panama City, Rep. of Panama; Bradshaw and Company, Bridgetown, Barbados.

(P. & C.O.O.) G. E. Wilson; (V.P.) B. Miles; (V.P.) J. Dels Roches; (Compt.) K. Tanjua. Annual Sales (F). Co. Size (G).®

C & B Corrugated Containers Inc., 6581 Kitimat Rd., Unit 3, Mississauga, Ont. L5N 3T5. Tel. 416-821-7770. Fax: 416-821-3399. Shipping containers, point of purchase displays, die cuts, partitions.

(P.) L. Cooper; (G.M.) G. Brown; (P.A.) B. Sharp. Annual Sales (C). Co. Size (B).

C.B. Creations, Box 175, Hanley, Sask. S0G 2E0. Tel. 306-544-2692. Heritage designs and clothing for girls of all ages, original Saskatchewan heirlooms, ladies' and children's dresses, blouses, lingerie and peignoir sets, victorian pillow case, pillow shams, christmas tree skirts and other coordinated accessories.

(P.) Ms. C. M. Beaumont; (V.P.) L. W. Beaumont. Annual Sales (A). Co. Size (A).®

★CB Engineering Ltd., #1, 6320-11th St. S.E., Calgary, Alta. T2H 2L7. Tel. 403-259-6220. Fax: 403-259-3377. Branch offices, Montreal, Que., Toronto, Ont., Edmonton, Alta., Vancouver, B.C. Removable reusable insulation covers for instrumentation and process equipment.

(P.) C. Bowyer; (Inside S.M.) F. Bjorgan; (Acct'g Mgr.) Ms. M. Nevada; (Sales Coord.) Ms. N. Robson. Annual Sales (D). Co. Size (B).

C. & B. Gilders Limited, 20 Staffern Rd., Unit 2, Concord, Ont. L4K 2Z7. Tel. 416-669-6534. Toll Free: 800-567-8401. Fax: 416-669-6949. Picture frames and mouldings.

(P.) S. J. Van Zyl; (G.M.) W. Trench. Annual Sales (C). Co. Size (B).®

C B Manufacturing Ltd., #12, 6320 - 11 St. S.E., Calgary, Alta. T2H 2L7. Tel. 403-259-6220. Fax: 403-259-3377. Branch offices, Toronto, Ont., Edmonton, Alta., Vancouver, B.C. Removable, reusable insulation covers for instrumentation and process equipment. Parent company, C.B. Engineering Ltd.

(P.) C. Bowyer; (Plant Mgr.) B. Fraser. Annual Sales (B). Co. Size (A).®

†C B Marble Craft Ltd., 17 Airview Rd., Rexdale, Ont. M9W 4P1. Tel. 416-741-1585. Fax: 416-741-6373. Marble and granite products.

(P.) L. Bertoli; (V.P.) D. Bertoli; (S.T.) P. Bertoli. Annual Sales (C). Co. Size (A).

C.B. Metal Industries Inc., 18 Jody Ave., Downsview, Ont. M3N 1H1. Tel. 416-746-2380. Fax: 416-746-5467. Store fixtures, and custom metal fabricating.

(P.) J. Garry; (S.T.) S. Nyarady. Annual Sales (B). Co. Size (A).®

CB Packaging, Div. of Nor Baker Industries Limited, 16 Fima Cres., Toronto, Ont. M8W 3P9. Tel. 416-255-5578. Transparent flexible packaging, polyethylene and cellophane film rolls. Parent company, Nor Baker Industries Limited, Newmarket, Ont.

(P.) B.B. Paul; (Mfg. Mgr.) H. Saamen. Co. Size (B).

C.B.I. Inc., 21 Montcalm, C.P. 3250, Levis, Que. G6V 6P5. Tel. 418-837-8863. Fax: 418-837-1044. Portable garages, tarpaulins, awnings, truck covers, all kinds of canvas products and home greenhouses.

(G.M.) P. Gilbert. Annual Sales (C). Co. Size (B).

C.B.M. Leather Goods Inc., 8370 Labarre St., Montreal, Que. H4P 2E7. Tel. 514-738-5858. Fax: 514-731-7052. "Sullini", "Sturrdi", "Canadian" and "Alfred Sung" small leather goods.

(P.) S. Gestetner; (G.M.) Ms. M. Gestetner; (Mktg.) A. Gestetner; (Plant Mgr.) A. Ponte; (Acct.) L. Silber. Annual Sales (N/R). Co. Size (N/R).

CBS Records Canada Ltd., 1121 Leslie St., Don Mills, Ont. M3C 2J9. Tel. 416-447-3311. Fax: 416-447-6973. Telex: 06-966792. Branches, Moncton, N.B., Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Divisions: CBS Special Products, CBS Direct Marketing, Phonograph records, pre-recorded cassettes. Brands, "Columbia", "Portrait", "CBS disques", "Epic". Parent company, Sony Corp., Japan.

(P.) P. Burger; (Sr.V.P.) J. Robertson; (V.P.) A. Dyer; (V.P. Sales & Mktg.) D. Oates; (V.P. Bus. Affs.) R. C. Camilleri. Annual Sales (E). Co. Size (E).

★C C Chemicals Canada, 89 Langstaff Rd. E., P.O. Box 860, Thornhill, Ont. L3T 4A5. Tel. 416-889-6291. Fax: 416-889-9605. Telex: 06-964521. Affiliated company, Intrusion-Prepak Limited, Thornhill, Ont. Cement grout,

concrete admix etc. Brands, "In-Pakt", "Anchorite". Parent company, The Prepak Intrusion Equipment Co. Ltd., Thornhill, Ont.

For.Reps., Wahlen AG, Bern, Switzerland; Ruredil, Milan, Italy; Binji & Weemhes, Brussels, Belgium; Structoplast Ltd., Leatherhead, Surrey, U.K.; Per Thomsen, Oslo, Norway; Suhail Trading Co., Beirut, Lebanon; Tom Sawyer Ltd., Bangkok, Thailand.

(P. & G.M.) J. E. Russell; (Plant Mgr.) J. Patenaude. Annual Sales (C). Co. Size (A).

★C&C Industries Limited, 526 Regent St., P.O. Box 970, Niagara-On-The-Lake, Ont. L0S 1J0. Tel. 416-468-2101. Associates, C&C Yachts Limited Partnership, C&C Yachts Retail Inc. Recreational and commercial fiberglass boats, power boats, and industrial products such as fibre reinforced plastics.

For.Reps., Bermuda, 32 in the U.S.A., Japan and Europe.

(P. & C.E.O.) B. Stuebing; (V.P. Prod'n.) J. Kroeker; (V.P. Mktg.) R. Turner; (Cont.) A. Martyn; (V.P. Design) R. Ball. Annual Sales (D). Co. Size (D).®

★C & C Lath Mill Ltd., 3001 Allenby Rd., Duncan, B.C. V9L 4T8. Tel. 604-746-7776. Machine lay lath, packaging stickers, pallet stock, and kiln strips.

(P.) L. Carpentier. Annual Sales (C). Co. Size (B).

†CC Washer Mfg. Co. Ltd., 8 Vansco Rd., Toronto, Ont. M8Z 5J4. Tel. 416-252-5748. Fax: 416-252-4045. Metal stampings specialising in special washers.

(P.) C. Csak.

CCH CANADIAN LIMITED, 6 Garamond Ct., Don Mills, Ont. M3C 1Z5. Tel. 416-441-2992. Toll Free: 800-268-4522. Fax: 416-441-3418. Branch offices, Montreal, Que., Ottawa, North York, Kitchener, Ont., Calgary, Alta., Vancouver, B.C. Plant, Farnham, Que. Subsidiary, Les Publications CCH/FM Ltée. Law printers and publishers. Brand, "CCH".

For.Reps., Commerce Clearing House Inc., Riverwood, IL, Facts on File, Inc., New York, NY, U.S.A.; CCH Australia Limited, North Ryde, N.S.W., Australia; CCH Editions Limited, Bicester, England; CCH Asia Limited, Singapore; Commerce Clearing House (New Zealand), Auckland, New Zealand.

(P.) J.F. Pineo; (V.P.) H. Strandkov; (V.P.) J. Thurton; (V.P.) J. Grace; (V.P.) R. Griffiths; (V.P.) R. Humphrey; (S.) M. Sloly. Annual Sales (E). Co. Size (E).®

CCL Custom Manufacturing Division, 4 Lansing Square, Suite 110, Willowdale, Ont. M2J 5A2. Tel. 416-756-2999. Fax: 416-288-9668. Branch offices and plants, Toronto, Rexdale, Ont. Operations, Conn Chem Div., Chempac Liquid Div., Chempac Powder Div. Household cleaners, laundry aids, liquid shampoos, conditioners, skin care and personal care products, plastic food wraps, air fresheners, automotive appearance products and aerosol packaged cosmetics products. Parent company, CCL Industries Inc., Toronto, Ont.

(P.) T. McKenna; (Sr.V.P. Sales & Mktg.) P. Cummings; (Sr.V.P. Fin. & Admin.) G. Tnman; (Sr.V.P. Mfg.) D. Cook; (V.P. Sales) W. Kieffer. Annual Sales (F). Co. Size (F).®

CCL Industries Inc., 105 Gordon Baker Rd., Willowdale, Ont. M2H 3P8. Tel. 416-756-8500. Fax: 416-756-8555. For products see listings of following divisions: Advanced Monobloc, Chempac Liquid, Household Products, Chempac Liquid, Personal Care Products, Chempac Powder, Conn Chem, K-G Packaging, Neeco Label. Other divisions, Armstrong-Lang, Dealer Label, Modern Press, American Design, Anco Packaging, United Tape & Label.

(Chmn.) G. S. Lang; (P. & C.E.O.) W. M.E. McLeod; (C.O.O. CCL Cons.Prod.Grp.) G. W. Ullman; (V.P. Investor Rel.) R. C. Broad. Annual Sales (G). Co. Size (G).

CCL Label/Neeco Division, A CCL Industries Inc. Product Identification Company, 3077 Mainway, Burlington, Ont. L7R 4C5. Tel. 416-335-1403. Toll Free: (416) 800-263-6219. (Outside 416) 800-263-6264. Fax: 416-332-0467. Sales offices, Montreal, Que., Saskatoon, Sask., Edmonton, Calgary, Alta., Richmond, B.C. Plants, Montreal, Que., Burlington, Ont., Winnipeg, Man. Labelling equipment, printing of pressure sensitive labels and tape, product specialties, coupons, rotary screen printing, EDP labels, environmental friendly labels. Parent company, CCL Industries Inc., Willowdale, Ont.

(V.P. Sales & G.M. Cdn.) B.T. Butcher; (V.P. & G.M. Winnipeg) G. Speirs; (V.P. & G.M. Burlington) S. Lang; (Cont.) J. Sellers; (Hum. Res. Mgr.) Ms. S. Lill; (Graphics Arts Mgr.) Mrs. L. Mumford; (Ops. Mgr.) P. Andrews; (Equip. Div. Mgr.) M. Jespersen. Annual Sales (D). Co. Size (E).®

CCTF, Division of Emco Limited, 5266 Timberlea Blvd., Mississauga, Ont. L4W 2S6. Tel. 416-238-9050. Fax:

416-625-7268. Telex: 06-961239. Branch offices, Dartmouth, N.S., Montreal, Que., Edmonton, Alta., Vancouver, B.C. Forged steel flanges, butt welding fittings. Brand, "C.C.T.F.". Parent company, Emco Ltd., London, Ont.

(G.M.) J. Rorai; (Purch. Mgr.) W. John Wynn; (S.M.) D. Ruggiero. Annual Sales (D). Co. Size (B).®

★C-Can Power Systems Inc., 38 Commerce Cres., P.O. Box 179, Acton, Ont. L7J 2M3. Tel. 519-853-4000. Fax: 519-853-3166. DC and "Chloride" motive power battery chargers, DC power systems, forming rectifiers, DC/DC converters.

(P. & G.M.) K. Schmidt; (Foreman) M. Schmidt; (P.A.) Mrs. J. Schmidt; (Mktg. Serv. Mgr.) Ms. S. Peters. Annual Sales (C). Co. Size (B).®

★C & D CHARTER POWER SYSTEMS CANADA INC., 9 Bradwick Dr., Concord, Ont. L4K 2T4. Tel. 416-669-4400. Fax: 416-738-0564. Telex: 06-964692. Branch offices, Cocagne, N.B., Halifax, N.S., Moncton, N.B., Montreal, Que., Toronto, London, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Plant, Perth, Ont. Industrial electric storage batteries for motive power and stationary applications and industrial battery chargers. Brand, "C & D".

(V.P. & G.M.) N. Siomra; (Plant Mgr.) J. Swanner; (Off. Supv'r) Ms. C. Stewart. Annual Sales (D). Co. Size (D).®

★C/D Communication Devices Inc., 670 Progress Ave., Scarborough, Ont. M1H 3A4. Tel. 416-439-6320. Fax: 416-439-7359. Telex: 065-25428. Associates, Leecraft Industries Ltd., Scarborough, Ont., Anro Electronic Industries Ltd. Toggle, rocker and matrix switches, teledata jacks and jack panels, coaxial plugs and jacks, digital cross-connect jack fields, patch cords and cables, metal stampings. Brands, "C/D", "Mini-Rockette", "C-10 Matrix". Parent company, Artain Holdings Inc.

(P.) A. Ainlay; (V.P. Mktg.) W. Welk; (V.P. Mfg.) E. H. Jones; (Fin. Mgr.) Ms. M. Hampe; (Purch. Supv'r) Ms. S. Titus; (Mgr. Engr'g & Q.C.) J. Vernon; (P.A.) Mrs. D. Jackson. Annual Sales (C). Co. Size (D).®

C D Nova Ltd., 5330 Imperial St., Burnaby, B.C. V5J 1E6. Tel. 604-430-5612. Toll Free: (204,306,403,604) 800-663-0615. Fax: 604-437-1036. Branch offices, Montreal, Que., Calgary, Alta. Plant, Vancouver, B.C. Radio and telephone line telemetry systems, fiber optic industrial control and measuring systems, total reduced sulfur ambient air monitors and thermal oxidizers.

(P.) D. F. Bealle. Annual Sales (D). Co. Size (B).®

CDA INDUSTRIES INC., 1430 Birchmount Rd., Scarborough, Ont. M1P 2E8. Tel. 416-752-2301. Fax: 416-752-9653. Telex: 069-63508. Divisions, Creative Display, Creative Exhibits, Industrial and Architectural Specialty Products, Wanzl Wire Products. Specialized suspended ceiling systems, point of purchase displays, exhibits.

(P.) V. Devita; (V.P. Ind'l) P. H. Gross; (V.P. & G.M.) W.J. Dixon; (Ont. S.M.) C. Goodfellow. Annual Sales (D). Co. Size (D).®

CDA Industries Inc., Creative Display Division, 1430 Birchmount Rd., Scarborough, Ont. M1P 2E8. Tel. 416-752-2301. Fax: 416-752-9653. Point of purchase displays, signs and store fixtures, exhibits, architectural specialties. Brands, "C.D.A.", "Versa-Flex", "Swingform", "Creative Designs".

For.Rep., CDA Industries South, Inc., Atlanta, GA, U.S.A.

(P.) V. Devita; (V.P. Ind'l) P. H. Gross; (V.P. & G.M.) W.J. Dixon; (Plant Mgr.) H. Mueller; (Ont. S.M.) C. Goodfellow. Annual Sales (D). Co. Size (D).®

CDC Contract Drapery Company Limited, 49 Chisholm St. S., P.O. Box 351, Oakville, Ont. L6G 5A2. Tel. 416-844-0144. Fax: 416-338-3827. Draperies and vertical blinds.

(G.M.) Mrs. D. Eames. Annual Sales (C). Co. Size (A).®

★CE Canada Power Systems, Combustion Engineering Canada Inc., Suite 501, 99 Bank Street, Ottawa, Ont. K1P 6C5. Tel. 613-560-4545. Fax: 613-560-4494. Telex: 053-3394. Branch offices, Dartmouth, N.S., Montreal, Que., Toronto, Ont., Edmonton, Alta., Vancouver, B.C. Branch plants, Sherbrooke, Que., Cornwall, Ont. Steam boilers, furnaces, etc. Brands, "CE-S", "CE-E", "Combustion", "CE Canada", etc. Parent company, Combustion Engineering Inc., Stamford, CT, U.S.A.

Foreign representatives throughout the world.

(P. & C.E.O.) T.E. McGowan; (Exec. V.P.) B. Ring; (V.P. Ops. Supp.) T.V. Smith; (V.P. N.A. Sales & Mktg.) R. Leclerc; (V.P. Int'l Bus. Dev.) P.F. Koelbleitner; (Asst. S. & Legal Counsel) R.C. Reid; (Cont. Acct'g & Data Proces'g)

- L.D. Ross; (Dir.Eng'r) G.J. Sailer; (T. & Admin.) P.E. Rutherford. Annual Sales (G). Co. Size (G).⑤
- C.E. Machine Inc., 3400 - 14th Ave., Unit 36, Markham, Ont. L3R 2L6. Tel. 416-474-1549. Machinists, stainless steel fabricators, steelwork, hard facing welding apparatus, extruder screws, etc.
- (P.) C. Norton. Co. Size (N/R).
- †CEDA International Ltd., #200 - 6712 Fisher St. S.E., Calgary, Alta. T2H 2A7. Tel. 403-253-3233. Fax: 403-252-75B4. Plants, 626-5Bth Ave. S.E., Calgary, Alta., Bismarck, ND, U.S.A. Branch offices, Sarnia, Ont., Edmonton, Fort McMurray, Alta., also in 40 other cities in North America. Subsidiaries: CEDA-REACTOR Ltd., CEDA, Inc. Associates: Catalyst Services Ltd., Reppsco Services Ltd., GEM Industries Inc. Oil and gas well stimulation chemicals, industrial cleaning products and services, catalyst handling services, ultra high pressure jetting services, chemical cleaning services.
- (P. & C.E.O.) E.P. Koop; (Exec.V.P.) D.C. Martin; (Mktg.Dir.) J. C. Mowatt. Annual Sales (N/R). Co. Size (E).⑤
- C.E.G. Automation Inc., 4535 rue Thibault, Local 4, St-Hubert, Que. J3Y 7N1. Tel. 514-462-3793. Fax: 514-443-B119. Temperature controls, thermometers, indicators, thermocouples, sensors, counters, sheet metal work and electronic subcontractors.
- (P.) F. Lapointe; (Buyer) Ms. M. Michel Morel; (Compt.) Ms. C. Trudelle; (Eng.) J. Masse. Annual Sales (B). Co. Size (A).⑥
- C.E.S. Exhibits Inc., 7 Wabash Ave., Toronto, Ont. M6R 1N1. Tel. 416-530-4411. Fax: 416-530-4407. Trade show and museum exhibits.
- For.Rep., Octanorm-Vertriebs GmbH, Germany.
- (P.) R. Hutchison; (V.P.) M. Barnes; (T.) Ms. M. Magpile. Annual Sales (C). Co. Size (B).
- C.F.I. Computer Forms Incorporated, 130 Matheson Blvd. E., Unit 5, Mississauga, Ont. L4Z 1Y6. Tel. 416-B90-0626. Toll Free: 800-263-96B4. Fax: 416-B90-6116. Custom printed continuous forms.
- (G.M.) A. M. Gittens. Annual Sales (C). Co. Size (A).⑥
- ★C.F.N. PRECISION MACHINING INC., 7301 Danbro Ct., Mississauga, Ont. L5N 6P8. Tel. 416-741-5B00. Fax: 416-741-5814. Close tolerance machining in all metals and plastics.
- (P. & G.M.) N. Panettieri; (V.P. & S.M.) J. Kropf. Co. Size (A).
- CFTM-TV Canal 10, C.P. 170 Succ. "C", Montreal, Que. H2L 4P6. Tel. 514-526-9251. Fax: 514-526-4B57. Telex: 052-67329. Subsidiaries: Paul L'Anglais Inc., JPL Productions Inc., Sono Lab - TVA Network, Montreal, Télé-Métropole International Inc., C.J.P.M.-T.V. Inc., Chicoutimi, Que. Television production, etc.
- (Chmn.) A. Chagnon; (V.Chmn.) S. Gouin; (V.P.Commun.) Ms. C. Samson; (V.P.News & Pub.Aff.) G. Crevier; (V.P.Program'g & Prod'n) M. Chamberland; (V.P.Oper. Aff.) G. Lauzon; (V.P.Hum.Res.) Y. Tremblay; (Corp.S.) P. Labelle; (V.P.Sales & Mktg.) R. Tremblay. Annual Sales (F). Co. Size (F).
- C.G.C. Inc., 777 Bay St., Box 4034, Terminal A, Toronto, Ont. M5W 1K8. Tel. 416-595-BB00. Fax: 416-595-B88B. Branch offices, St. John's, Nfld., St-Laurent, Que., Vancouver, B.C. Plants, St-Laurent, Montreal, St-Jerome, Que., Hagersville, Weston, Burlington, Oakville, Brampton, Ont., Richmond, B.C. Subsidiaries, CNG Distribution Limited, Donn Canada Limited. Building products. Brands, "Sheetrock", "Rocklath", "Red Top". Parent company, USG Corporation.
- (P. & C.E.O.) W. R.C. Macdonald; (V.P. & C.F.O.) W. Blair Douglas; (V.P. & G.M.Gypsum) R. B. Horn; (V.P. & G.M.Ind. & Interiors) F. G. Delfino; (V.P.Nat'l Accts.) A. M. Desvaux; (Mgr.Corp.Aff.) Ms. C. M. Walsh. Annual Sales (G). Co. Size (F).⑥
- C.G.C. Interiors, 735 Fourth Line Rd., Oakville, Ont. L6L 5B7. Tel. 416-B45-3BB3. Toll Free: (416) 800-3B7-4021, (area codes excluding 416) 800-3B7-7920. Fax: 416-B45-BB19. Branch offices, Halifax, N.S., Quebec City, Montreal Que., Ottawa, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Suspended ceilings, integrated ceilings, light fixtures, air boots, metal linear ceilings, computer room and access flooring. Brands, "Donn", "Savern", "Paraline". Parent company, C.G.C. Inc., Toronto, Ont.
- (P.) F.G. Delfino; (V.P.Sales & Mktg.) D.C. Melien; (Dir.Fin.) J.H. McArthur; (Mfg.Mgr.) T. Everitt. Annual Sales (E). Co. Size (D).⑥
- ★CGL Manufacturing Ltd., 150 Regal Rd., Guelph, Ont. N1K 1B9. Tel. 519-B36-0322. Fax: 519-B36-160B. General production and CNC machining, industrial components and product fabrication for off-highway transportation equipment, industrial mobile equipment and power distribution systems.
- (P.) B. Penzendorfer; (G.M.) J. Mellors. Annual Sales (D). Co. Size (C).
- C.G.T. Home Fashions Inc., 1032 Howard Rd., Burlington, Ont. L7R 3X5. Tel. 416-681-1934. Fax: 416-333-4644. Vinyl and fabric shower curtains, table and mattress covers, textile kitchen accessories, baby wear, rolled vinyl yard goods.
- (P.) L.J. Mendel; (V.P.Sales & Mktg.) R. Barclay. Annual Sales (D). Co. Size (D).
- CHT Steel Company, 300 Newkirk Rd., P.O. Box 447, Richmond Hill, Ont. L4C 4YB. Tel. 416-BB4-5000. Fax: 416-BB4-7956. Telex: 06-9B6626. Subsidiary, Stelco Steel Hamilton. Custom normalizing and stress relieving. Brands, "CHT", "CHT 90", "CHT 100", "CHT 110", "CHT 320", "CHT 400", "CHT 425". Parent company, Stelco Steel.
- (G.M.) R. Taylor. Annual Sales (D). Co. Size (C).⑤
- ★C.I.F. Furniture Limited, 56 Edilcan Dr., P.O. Box 2B5, Concord, Ont. L4K 1B4. Tel. 416-73B-5821. Fax: 416-73B-6537. "Quadrix II" modular laboratory furniture, library furniture and shelving, fume hoods, "Vario" system lab furniture.
- (P.) H. Kamin; (G.M.) D. Ross; (Cont.) Ms. E. Jankowski. Annual Sales (D). Co. Size (C).
- C-I-L Paints, 1330 Castlefield Ave., P.O. Box 12B0, Stn. "T", Toronto, Ont. M6B 4A4. Tel. 416-7B7-2411. Fax: 416-7B7-1574. Branch offices, Montreal, Que., Edmonton, Alta., Vancouver, B.C. Automotive, refinishing and aerosol paints. Brands, "CILUX", "DYNAKOTE", "PRIMEFAST". Parent company, C-I-L Inc., Willowdale, Ont.
- (G.M.) J. Shapiro; (Mds'g Sup'r) J.J. Martin. Annual Sales (E). Co. Size (E).⑥
- C.J. Rush, A division of Derlan Manufacturing Inc., 1B9 Milner Ave., Agincourt, Ont. M1S 3R1. Tel. 416-291-2551. Fax: 416-291-005B. Revolving, balanced, doors and entrances. Parent company, Derlan Industries Limited, Toronto, Ont.
- (P.) J. Eggenberger; (Cont.) J. Cestnik; (P.A.) W. Spence; (Foreman) E. Dee. Annual Sales (D). Co. Size (C).⑥
- C-K Composites of Canada, Inc., 530 Dickson Dr. P.O. Box 40, Fergus, Ont., N1M 2W7. Tel. 416-7B7-03B3. Fax: 416-7B7-03BB. Insulating materials, electric panelboards, angle bars, etc. Brands, "Perma-Rez", "Rezline".
- (G.M.) G. W. Hyde; (Prod'n Mgr.) R. Walker; (Cont.) Ms. L. Cheyne. Annual Sales (C). Co. Size (A).⑥
- C.K. Plastique Ltée, 5465 Fullum, Montreal, Que. H2G 2H5. Tel. 514-526-2B35. Fax: 514-526-6269. Blister, inserts, POP trays, displays, signs. Brand, "C-Kontainer".
- (P. & G.M.) F. Wockner; (S. & Compt.) G. Chenevert; (Mgr.) Mrs. M. Matte. Annual Sales (C). Co. Size (B).⑤
- ★CKF Inc., 48 Prince St., Hantsport, N.S. B0P 1P0. Tel. 902-6B4-3231. Fax: 902-6B4-9703. Telex: 019-32133. Branch office, Montreal, Que. Plants, Hantsport, N.S., Rexdale, Ont., Langley, B.C. Egg cartons and trays, berry boxes, disposable plates, trays and containers, pre-packaging trays. Brands, "Chinet", "Papus", "Savaday", "Sho-Pak", "Ful-Vue", "Poultry-Pak", "Berry-Pak", "Finger-Pak". Parent company, Minas Group Ltd., Hantsport, N.S.
- For.Rep., Butterfield & Co. Ltd., Hamilton, Bermuda.
- (Chmn.) B.J. Jodfrey; (P.) E.K. Dobrucki; (V.P.Fin.) R.W. MacDonald; (V.P.Ops.) R.D. Crooks; (V.P.Sales) R.L. Hrysko; (V.P.Pers.) G.R. Sircom; (Mgr.Purch.) D.E. Rockwell; (Mgr.Cust.Serv. & Distrib.) E.M. Schurman; (Plant Mgr.) D.P. Sheehan; (Plant Mgr.Langley) R. Humphreys; (Plant Mgr.Rexdale) B. Rumble. Annual Sales (E). Co. Size (F).⑥
- C & L Boatworks Ltd., B84 Dillingham Rd., Pickering, Ont. L1W 1Z6. Tel. 416-B39-7991. "CL", "Sandpiper 565", "Echo" and "Code 40" fiberglass sailboats, industrial products.
- (P.) C. V. Vaughan; (V.P.) G. E. Vaughan; (V.P.) C. A. Vaughan. Annual Sales (C). Co. Size (A).
- C.L. Decor Ltée Ltd., 7 Caron St., Box 11B, St-Francois, N.B. E0L 1J0. Tel. 506-992-21B9. Fax: 506-992-380B. "Madawaska" wooden rolling pins, steak, carving, utility, pastry, bread, over-the-sink, cutting boards, chopping blocks, "Madawaska Valley" wooden gift items.
- (P. & G.M.) C. Landry; (Mktg.Dir.) B. Coëté. Annual Sales (C). Co. Size (A).⑥
- CLO Glass Limited, 237 Toryork Dr., Weston, Ont. M9L 1Y2. Tel. 416-749-6161. Fax: 416-749-1014. Edging flat glass and decorative glass.
- (P.) D. Gardner; (S.T.) P. Gardner; (G.M.) K. Gardner. Annual Sales (C). Co. Size (B).⑤
- ★C.M. Brake Ltd., 250 Doney Cres., Concord, Ont. L4K 3AB. Tel. 416-665-0169. Fax: 416-665-9B66. Asbestos and non-asbestos brake block linings for highway, commercial and industrial vehicles, disc pads. Brands, "CM 16", "CM 1B", "CM 20", "CAN 1000".
- (P.) M. Beri; (V.P.Prod'n) B. Roffey; (V.P.Fin.) K. Sethi; (S.M.) J. Baldwin; (G.M.) D. Cartier. Annual Sales (D). Co. Size (D).⑥
- ★C.M. Security Group, 19400 Cruickshank Ave., Montreal, Que. H9X 3P1. Tel. 514-457-6650. Fax: 514-457-4302. Telex: 05-B22506. Associates, C.M. Security Components Ltd., C.M. Consulting Ltd., Montreal, Que., C.M. Security Products Inc., Washington, DC, U.S.A., C.M. Correctional Security, Grantham, England. Security panel components for strong rooms, bullet and explosive resistant security doors, door operators and controls, security screens of all kinds, security windows for commercial and government use, security shelters, bullet and explosive resistant barriers in modular, panel form. Brand, "C.M.T.C. Steel".
- For.Reps., see associates in England and U.S.A.
- (P. & S.M.) C. Draca; (Proj.Mgr.) R. Pobi; (Plant Mgr.) M. Bigras; (Cont.) G. Spenard. Annual Sales (D). Co. Size (C).⑤
- ★CMAC Inc., 800 boul. Industriel, Sherbrooke, Que. J1L 1V8. Tel. B19-B21-4524. Fax: B19-563-1167. Hybrid circuits, resistor networks, surface mount assembly services, multilayer ceramic substrates.
- For.Reps. Emerging Technology Sales, N.CA, Del-Tech Associates, TX, KS, U.S.A.
- (P.) L. Mink; (Dir.Mat'ls) Ms. C. Sylvestre; (Prod.Eng. Mgr.) D. Marchand; (Prod'n Mgr.) A. Belzile; (Cont.) P. Boisvert; (S.M.) P. Boivin. Annual Sales (D). Co. Size (C).⑤
- C.M.K. Industries Limited, Canada Machine Knife Division, 1321 Britannia Rd. E., Mississauga, Ont. L4W 1C7. Tel. 416-564-1706. Toll Free: 800-3B7-3121. Fax: 416-670-43BB. Branch offices, St-Laurent, Que., Winnipeg, Man., Coquitlam, B.C.
- (P.) E. Woods; (G.M.St-Laurent) Mrs. M. Beadet; (Br. Mgr.Winnipeg) A. Rich; (Br.Mgr.Coquitlam) S. Finch. Annual Sales (B). Co. Size (A).⑥
- ★CML NORTHERN BLOWER INC., 901 Regent Ave. W., Winnipeg, Man. R2C 2Z8. Tel. 204-222-4216. Fax: 204-222-7601. Branch offices, St.John's, Nfld., Saint John, N.B., Halifax, N.S., Montreal, Que., Ottawa, Toronto, North Bay, Burlington, Thunder Bay, Ont., Saskatoon, Sask., Edmonton, Calgary, Alta., Vancouver, B.C. Exhaust fans, blowers, etc.
- (P. & C.E.O.) G. T. Christie; (Mktg.) W. Christie; (S.M.Gen.Prod.) K. Lailey; (P.A.) B. Annual Sales (D). Co. Size (D).⑤
- CMP Steel Service Centre, 65 Imperial St., P.O. Box 66, Stn. B, Hamilton, Ont. LBL 7V2. Tel. 416-544-2803. Toll Free: 800-263-9951. Fax: 416-544-9117. Cold rolled, hot rolled and galvanized sheet steel, slit and cut to length. Parent company, Cold Metal Products Company, Ltd., Hamilton, Ont.
- (Mgr.) J. Henderson; (Mktg.) B. J. Reid. Annual Sales (D). Co. Size (A).
- C.M.S. Displaycraft Inc., 465 Conestogo Rd., Waterloo, Ont. N2L 4C9. Tel. 519-BB5-3BB0. Fax: 519-BB5-3890. Plant, 130 Frobisher Dr., Waterloo, Ont. Store fixtures, school furniture, and custom woodwork.
- (P.) R. J. Foley; (S.T.) Mrs. R. Foley. Annual Sales (C). Co. Size (A).⑤
- CMS Metal Products Ltd., 909 8th Ave., Regina, Sask. S4P 3B2. Tel. 306-352-1667. Fax: 306-359-3B66. Plant, Swift Current, Sask. Processors and recyclers of ferrous and non-ferrous scrap metals.
- (P.) A. Kissner. Annual Sales (C). Co. Size (A).⑤
- ★CMS Rotordisk Inc., 1175 Rotordisk Inc., Burlington, Ont. L7L 5H9. Tel. 416-335-B944. Toll Free: (U.S.A.) 800-3B7-3225. Fax: 416-626-737B. Telex: 06-960191. Associate, Rotordisk, Seattle, WA, U.S.A. "Rotordisk" complete package sewage treatment system, "Bugs" filtration device.
- For.Reps.: C.C. Lynch & Assoc., Pineville, LA, Pass Christian, MS, Sheffield, AL, J.H. Pillow Assocs. Inc., Pleasanton, CA, Wright Assoc., Lakewood, CO, Jack Landers & Assocs., Wakefield, MA, Environmental Mktg. Group Inc., Boca Raton, Cape Coral, Orlando, Tampa, Lake Mary, Longwood, FL, Rotordisk Inc., Federal Way,

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- WA, S.P.D. Services Inc., 8erwyn, Harvard, IL, Deay Industries Inc., Prairie Village, KS, Donn Ellis & Co., Highland, MI, Rimbach & Assoc. Inc., St. Louis, MO, Ward Distributing, Great Falls, MT, E.C. Smith & Assoc., Sicklerville, NJ, New York, NY, Burgh & Schoenenberger Assoc., Wyoming, NY, C.W. Gallant Inc., Charlotte, NC, Envirep, Ind., Etters, PA, Champlin Assoc., New Haven, VT, Ineco Industrial Equipment Corp., Rio Piedras, Water Works Suppliers Corp., San Juan, Puerto Rico, U.S.A., Aqua Mex S.A., Monte Co. Ltd., Taipei, Taiwan, Rep. of China.
- (C.E.O.) M. Croston; (V.P. & G.M.) T. Smith. Annual Sales (C). Co. Size (A).
- C.N. Tool & Die Ltd., 15 Schweitzer St., Kitchener, Ont. N2K 1R5. Tel. 519-744-2861. Fax: 519-578-5201. Tools, dies, jigs, fixtures and special purpose machines.
- (P.) Kurt Henning; (S.T.) Mrs. Karin Henning; (Foreman) T. Schultz; (Shop Foreman) J. Patrick Henke. Annual Sales (C). Co. Size (A).^⑤
- C N A Picture Tubes Inc., 140 Braidwood Ave., Peterborough, Ont. K9J 1T8.
- (P.) N. Mason.
- CNC Standards Inc., R.R. #1, Georgetown, Ont. L7G 4S4. Tel. 416-877-2046. Fax: 416-877-9662. Custom machining of metal alloy parts.
- (P.) T. Milanovic. Annual Sales (A). Co. Size (A).
- COMAX, cooperative agricole, 174 - 3rd Row, Box 60, Ste-Rosalie, Que. J0H 1X0. Tel. 514-799-3211. Fax: 514-799-2683. Animal feed, grain.
- (G.M.) M. Dansereau; (Mgr.) G. Cardinal. Annual Sales (D). Co. Size (B).
- C P Distributors Ltd., 2311 Faithful Ave., Saskatoon, Sask. S7K 1T9. Tel. 306-242-3315. Fax: 306-933-4940. Branch offices and plants, Edmonton, Calgary, Man., Regina, Sask., Vancouver, B.C. Subsidiary, C P Overhead Doors Ltd., Saskatoon, Regina, Sask. Chalkboards and tackboards, also steel and fire doors and frames.
- (P.) K. Suppes. Annual Sales (D). Co. Size (C).^⑥
- C & P Pipe Hangers Ltd., 80x 7, 126 Acheson Rd., Winterburn, Alta. T0E 2N0. Tel. 403-962-6155. Fax: 403-962-0558. Branch office, Surrey, B.C. Pipe hanger and support hardware components, steel brackets, cryogenic and engineered spring supports, static and dynamic constraints, etc.
- (P.) T. Maine; (Rep.Surrey) R. Maine. Annual Sales (C). Co. Size (A).^⑥
- ★CP Rubber Inc., 9725-62nd Ave., Edmonton, Alta. T6E 0E5. Tel. 403-437-1260. Fax: 403-437-1460. Telex: 037-2948. Branch offices, Regina, Saskatoon, Sask., Calgary, Alta., Prince George, Burnaby, B.C. Plant, Nisku, Alta. Moulded and extruded rubber products. Brands, "Contico", "Continental".
- (P.) C. H. Loeber; (V.P.Sales) K.H. Bennett; (Plant Mgr.) P. Christensen; (Mktg. Tech.Serv.Mgr.) N. Campbell; (Cont.) S. Ball. Annual Sales (D). Co. Size (D).^⑥
- CP Tool and Die Co. Limited, 7 Indell Lane, Brampton, Ont. L6T 3Y3. Tel. 416-458-5517.
- (P.) L. Cannon. Co. Size (N/R).
- tc. & P. Woodworking, 310 Oakdale Rd., Downsview, Ont. M3N 1W5. Tel. 416-747-1998. Audio and microwave oven stands, wall and entertainment units, displays.
- (P.) J. Csabai; (Bookkeeper) S. Allan. Annual Sales (C). Co. Size (B).^⑥
- ★CPF Dualam Ltd./Ltée., 9961 Plaza Blvd., Montreal North, Que. H1H 4L5. Tel. 514-321-4280. Fax: 514-321-4282. Telex: 05-24602. Plastic tanks, linings, pipe and fittings, etc. Brand, "Dualam".
- For.Reps.: Southern Corp., Clover, SC, Paul A. Chapman & Assoc., Chatanooga, TN, Stable Systems Inc., Voorheesville, NY, U.S.A.
- (G.M.) P. Habib; (Engr'g & Tech.Mgr.) J. Kidd. Annual Sales (N/R). Co. Size (N/R).^⑥
- ★CPI-Caledonia Plastics Inc., 8161 Keele St., Unit 7, Concord, Ont. L4K 1Z3. Tel. 416-738-1245. Fax: 416-738-4917. Plastic rod, pipe and tubing extrusion in various materials such as low and high density polyethylene, acetal, nylon, PVC, polycarbonate, polypropylene and A.B.S.
- (P.) E. Waldhart; (V.P.) K. Waldhart; (S.M.) D. Campbell. Annual Sales (C). Co. Size (A).
- ★C.P.S. Industries Inc., Les, 2745 DeMuniac, St-Laurent, Que. H4S 1E5. Tel. 514-336-0568. Fax: 514-336-0516. Aircraft components including liner bushings, torsion links, fuel and hydraulic metering components, actuator housings, piston pins and housings, manifolds, etc., also components for the defence industry.
- (P. & Prod'n Mgr.) H. Schaubhut; (S.T. & S.M.) P. Wiedemann. Annual Sales (D). Co. Size (C).
- C.P.W. Valve & Instruments Ltd., 11620 - 170 St., Edmonton, Alta. T5S 1J7. Tel. 403-451-6888. Fax: 403-454-0331. Telex: 037-3471. "Hydro-Poise" and "Hydro-Pak" fluid-filled pressure gauges.
- (V.P.) W. J. Hollands. Annual Sales (B). Co. Size (A).^⑥
- CRC-Evans Canada Ltd., 2005 - 80 Ave., Edmonton, Alta. T6P 1P8. Tel. 403-440-2005. Fax: 403-440-4952. Telex: 037-2966. Pipeline equipment - detectors and pipe locators. Trade mark, CRC-Evans. Parent company, CRC-Evans Pipeline International, Inc., Houston, TX, U.S.A.
- (P.) L. Wenger. Annual Sales (C). Co. Size (A).^⑤
- ★CRS Plus Inc., 830 Harrington Crt., P.O. Box 163, Stn A, Burlington, Ont. L7R 3Y2. Tel. 416-639-0086. Fax: 416-639-4248. Small industrial robots, motion controllers, RAPL-robot and automation programming language.
- For.Reps., Sekuria, Darmstadt, W.Germany; Hirose Electronics, Jasco Medical, Tokyo, Japan, ORME Automation, Manchester, UK, Kist International, Seoul, Korea, Looover Industrial, Taipei, Taiwan, Hudson Robotics, Springfield, NJ, TII Robotics, Palatine, IL, U.S.A.
- (P. & G.M.) R. Simmons; (Reserch Mgr.) T. Jones; (S.M.) J. Nunn; (P.A. & Plant Mgr.) Ms. S. Cornwell; (Cust.Supp.Mgr.) P. Young. Annual Sales (C). Co. Size (B).^⑥
- ★C. S. Castings Limited, 300 Matchedash St.S., Box 247, Orillia, Ont. L3V 6J6. Tel. 705-325-1338. Fax: 705-325-2592. Carbon steel and low alloy castings.
- (P.) G. J. Morissette; (V.P. & G.M.) W. G. Steffler. Annual Sales (C). Co. Size (B).^⑤
- ★C/S Construction Specialties Limited, 895 Lakefront Promenade, Mississauga, Ont. L5E 2C2. Tel. 416-274-3611. Fax: 416-274-6241. Plants, 983, 992 Rangeview, Mississauga, Ont. Associate, C/S Specialties de Construction Ltee., 8rossard, Que. Aluminum louvres, vents, sun controls, expansion joint covers, "Pedigrid" grilles, elevated flooring, "Acrovyn" wall protection, "Cot-R-Cap" metal roofing, "Peditred" safety stair treads, "Pedimat" and "Turfmat" entrance mats, "Tech Wall" wall panel systems. Parent company, Construction Specialties Inc., Cranford, NJ, U.S.A.
- For.Reps., Europe, Middle East, Australia, Pacific Rim.
- (V.P. & G.M.) L.J. Johnson; (Prod.Mgr.) B. Riexinger; (P.A.) P. Ronaldson; (Mktg.Mgr.Architectural Prod.) W. Browning; (Credit Mgr.) Ms. E. Forget; (Mktg.Sales Eng. Prod.) W. Walker. Annual Sales (D). Co. Size (C).^⑥
- ★C. S. Yachts Limited, 79 Bramstele Rd., Brampton, Ont. L6W 3K6. Tel. 416-457-6713. Fax: 416-457-0742. Plant, Port Credit, Ont. "CS 30, 33, 34, 36, 40" foot sailboats.
- (P.) P. Tennyson; (S.M.) J. Flannery; (G.M.) G.I. Cockerill; (Compt.) D. Vadasaria. Annual Sales (D). Co. Size (C).^⑥
- ★CSE Marine Services Inc., P.O. Box 3011, 340 Lakeshore Rd. E., St. Catharines, Ont. L2R 7C1. Tel. 416-934-2581. Fax: 416-934-8135. Telex: 061-5136. Branch office, Collingwood, Ont. Naval architecture, marine and electrical engineering, vessel inspection. Parent company, Canadian Shipbuilding & Engineering Ltd.
- (P.) B. G. Waring; (Tech.Mgr.) F. Taylor; (Nav.Arch.) A. S. Thoms. Annual Sales (B). Co. Size (A).^⑤
- ★CSI Electronics, 61 Walmer Rd, Unit 2, P.O. Box 6930, Stn A, Toronto, Ont. M5W 1X6. Tel. 416-964-2970. Fax: 416-929-1958. Computer based emergency reaction trainer system used in driver training, testing and licensing, engineering design specializing in miniaturization and microprocessor controlled electronics.
- (P.) W. H. Weber; (P.R.Mgr.) Ms. C. R. Finley. Annual Sales (A). Co. Size (A).^⑥
- CSL Group Inc., The, 759 Victoria Sq., Montreal, Que. H2Y 2K3. Tel. 514-288-0231. Fax: 514-282-9920. Telex: 05-267361. Affiliated companies: Voyageur Enterprises Limited, Canada Steamship Lines Inc., Montreal, Que. For products see listings of manufacturing subsidiaries.
- (Deputy Chmn.) W. Gordon Black; (P.) J. R. Elder; (Sr. V.P.Fin.) D. Tarr; (V.P. & T.) M.H. Hayes; (V.P. & S.) P. Prefontaine. Annual Sales (G). Co. Size (G).
- ★CSL Plastics Inc., 8020 Enterprise St., Burnaby, B.C. V5A 1V7. Tel. 604-421-3394. Fax: 604-421-3681. Custom fabricating and thermoforming plastic sheets, specializing in point-of-sale display fixtures.
- (P.) C. Beeskau; (V.P.) L. Novak. Annual Sales (C). Co. Size (B).^⑤
- ★CSL Silicones Inc., 144 Woodlawn Rd. W., Guelph, Ont. N1H 1B5. Tel. 519-836-9044. Fax: 519-836-9069. Silicone sealants, lubricants, compounds, gasket making material, fluids, anti-foams, de-foamers, polymers, release agents, waterproof coatings for masonry, canvas, textiles, etc.
- (P.) S. Huda; (G.M.) G. Kempster; (S.M.) K. Phillips; (P.A.) P. Daszkowski; (Plant Mgr.) J. Barr. Annual Sales (D). Co. Size (C).^⑥
- CSM Canadian Steel Manufacturing Inc., 149 Rowntree Dairy Rd., Woodbridge, Ont. L4L 4E4. Tel. 416-856-2966. Toll Free: 800-263-2338. Fax: 416-856-3130. Branch offices, Edmonton, Calgary, Alta., Vancouver, B.C. Plants, Edmonton, Alta., Vancouver, B.C. Light steel framing.
- (P.) G. Rennich; (G.M.) G. Mix. Annual Sales (D). Co. Size (B).^⑥
- ★CSP FOODS LTD., 1102-201 Portage Ave., Winnipeg, Man. R3B 3K6. Tel. 204-947-6871. Fax: 204-956-1157. Telex: 07-587638. Oilseed crushing plants, Altona, Harrowby, Man., Nipawin, Sask. Refining plants, Dundas, Ont., Altona, Man., Nipawin, Sask. Flour mill, Saskatoon, Sask. Crude and refined canola and sunflower oils, hard and soft wheat flours, canola and sunflower meals, pearl and pot barley, barley flours, bakery mixes and flours. Parent companies, Saskatchewan Wheat Pool, Regina, Sask., Manitoba Pool Elevators, Winnipeg, Man.
- (C.E.O.) A. Huffman; (Exec.Mgr.Mktg.) L. F. Goodfellow. Annual Sales (G). Co. Size (E).^⑥
- C & T Reinforcing Steel Co. (1987) Limited, 93 Passmore Ave., Scarborough, Ont. M1V 4S9. Tel. 416-291-7349. Fax: 416-291-0698. Concrete reinforcing bars.
- (P.) C.S. Costa; (V.P.) S. Costa Jr. Annual Sales (C). Co. Size (A).^⑥
- C & T Tool and Machine (1982) Inc., 757 O'Brien Dr., P.O. Box 867, Peterborough, Ont. K9J 7A2. Tel. 705-742-1591. Fax: 705-742-0824. Die making, mould making, custom CNC machining.
- (P. & G.M.) D. K. Forsyth. Annual Sales (C). Co. Size (B).^⑥
- ★C T Windows Limited, 900 Brock Rd. S., Pickering, Ont. L1W 1Z9. Tel. 416-839-4933. Fax: 416-420-1074. Subsidiary, Architectural Aluminum Techniques. Steel and extruded aluminum windows, doors, skylights and curtain walls.
- (P.) C. Tarneja; (Tech.Dir.) S. Tarneja, P.Eng.; (S.T.) V. Tarneja; (Plant Mgr.) O. Green; (Eng.Mgr.) D. Hansen. Annual Sales (D). Co. Size (B).^⑤
- ★C-Tech Ltd., 525 Boundary Rd., P.O. Box 1960, Cornwall, Ont. K6H 6N7. Tel. 613-933-7970. Fax: 613-933-7977. Telex: 05-811538. Associate, C-Tech Inc., Massena, NY, U.S.A. "Omni Sonar" equipment and related electronic and electro acoustic devices for commercial fishing, military and offshore applications, transducers and standard electronic modules, electronic assembly/sub assembly.
- For.Rep., C-Tech Inc., Massena, NY, U.S.A.
- (P.) H. M. Johnson; (Exec.V.P.) Mrs. L. M. Johnson; (V.P.Eng'g) C. W. Best; (V.P.Fin.) D. D. Derouin. Annual Sales (D). Co. Size (E).^⑥
- ★CTC Tube Co. of Canada Inc., 10220 Armand Lavergne St., Montreal, Que. H1H 3N5. Tel. 514-321-8155. Toll Free: 800-361-8913. Fax: 514-321-8322. Telex: 05-829721. Cigarette paper tubes.
- For.Rep., Clinton Tube Co. Ltd., Plattsburgh, NY, U.S.A. Annual Sales (D). Co. Size (C).
- C T F Industries Ltd., 8619-52 St. S.E., R.R.#5, Site 5, Box 14, Calgary, Alta. T2P 2G6. Tel. 403-236-7001. Fax: 403-236-3619. Frames for mobile homes and travel trailers, skids and industrial trailers. Brand, "Steelweld Chassis".
- (G.M.) M. J. McDonald; (Plant Mgr.) J. Becher. Annual Sales (B). Co. Size (A).^⑥
- ★CTM Quality Manufacturing Inc., 80x 2050, 56 Empey St., Brantford, Ont. N3T 5W5. Tel. 519-759-1560. Fax: 519-759-1563. Tire molds and related equipment.
- (G.M.) F. Ligori; (Sales) D. Kohlberger; (Gen.Foreman) R. Rutherford. Annual Sales (C). Co. Size (B).^⑤
- ★C.T.S. Container & Trailer Services Ltd., 120 Joseph Zatzman Dr., Dartmouth, N.S. B3B 1M4. Tel. 902-464-1960. Fax: 902-468-2072. Mobile blast and plate freezer trailers, mobile ice-making and storage trailers, log and flat deck trailers, van and truck bodies, P.C.B. storage and dangerous cargo containers, tank trailers, etc. Brand, "Contrail".
- (P. & C.E.O.) A. Allardice; (Acct. Bookkeeper) Ms. M. Roebuck; (Workshop Mgr.) M. Gallacher; (P.A.) P. Hillier. Annual Sales (C). Co. Size (A).
- ★CTS of Canada Ltd., 80 Thomas St., Streetsville, Ont. L5M 1Y9. Tel. 416-826-1141. Fax: 416-858-9058. Resistor Division, "CTS" radio, television and custom automotive components, resistors, potentiometers, switches, quartz

- crystals; Industrial Electronics Division, "CTS" custom static electric power equipment, inverters, rectifiers, UPS systems, DC power supplies. Parent company, CTS Corporation, Elkhart, IN, U.S.A.
(Prod.Mgr.) B. Clarkson; (Cont.) A. Colledge; (Mgr. Hum.Res.) S. Crutch; (P.A.) P. Adams. Annual Sales (D). Co. Size (E).
- C V E Limited**, 5714 Vanden Abeele, St. Laurent, Que. H4S 1R9. Tel. 514-332-1025. Fax: 514-332-3810. High vacuum equipment and scientific apparatus.
(P.) P. Menegoz; (G.M.) M. P. Michaels; (S.M.) G. Levesque; (P.A.) Mrs. P. Allen. Annual Sales (C). Co. Size (A).[Ⓢ]
- CVL Products Ltd.**, 40 John St., Thorold, Ont. L2V 3Y9. Tel. 416-227-3700. Toll Free: 800-263-4701. Fax: 416-227-4277. Subsidiary, 3R Technology Corp. Industrial and automotive rubber moulded goods, tank and pipe linings, rubber rollers and pulleys, rubber-to-metal bonding and urethane products, rubber mixing and compounding, rubber and plastic recycling.
(P.) T.F. Holland; (V.P.) D. French; (Mgr.Mat'ls. & Mold.) B. French; (Tech.Mgr.) M. Myhre; (Acct.) J.G. Jones; (R&D) R. Grundy. Annual Sales (C). Co. Size (C).[Ⓢ]
- C & W Industrial Fabrication & Marine Equipment Ltd.**, P.O. Box 51, 8ay Bulls, Nfld. AOA 1C0. Tel. 709-334-3303. Toll Free: 800-563-3262. Fax: 709-334-2124. Fish processing and specialty food equipment such as aluminum and stainless steel conveyors, hoppers, tables, etc., also catwalks, tanks, rescue crafts, lifting cradles, etc. for the offshore oil industry, grading systems and unloaders(fish).
(P.) T. Crane; (G.M.) G. Williams; (Mech.Eng.) J. Doyle; (Off.Mgr.) Ms. F. Burke; (Plant Mgr.) I. Crane. Annual Sales (C). Co. Size (B).[Ⓢ]
- C. W. Packaging Products Ltd.**, 7400 Victoria Pk. Ave., Unit 5, Markham, Ont. L3R 2V4. Tel. 416-475-5670. Fax: 416-475-0003. Draw tape and other retail handle polyethylene bags.
(P. & G.M.) S. Chander; (Off.Admin.) Ms. F. Holditch. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★CWL Labels Ltd.**, 2120 Cabot St., Montreal, Que. H4E 1E4. Tel. 514-767-5387. Fax: 514-767-2017. Associate, Rayco Graphic (Canada) Inc. Woven and printed labels, hang tags, waistband tickets, stickers, cards, computer format tickets and tags, printed name tapes.
(P.) R.J. Lassner; (Cont.) J.F. Parlagreco; (Prod'n Mgr.) B. Goulet; (Prod'n Mgr.) G. Girard. Annual Sales (C). Co. Size (C).[Ⓢ]
- †CWS Co. Ltd.**, 91 Healey Rd., Unit#10, Bolton, Ont. L7E 5A9. Tel. 416-857-5250. Fax: 416-857-5256. Digital weight meters, electronic auto fillers, small counter, portable, counting, metric scales, etc.
(G.M.) L. Paul LaLonde. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★C W S Industries Ltd.**, 19490-92nd Ave., Surrey, B.C. V3T 4W2. Tel. 604-888-9008. Fax: 604-888-9006. Excavator buckets and attachments.
(P.) A. Fors. Annual Sales (C). Co. Size (8).
- CXA Ltée.**, Maple Ave. S., Brownsburg, Que. J0V 1A0. Tel. 514-533-4201. Fax: 514-533-5756. Telex: 05-839595. Plants, Brownsburg, Que., Tappen, B.C. Blasting cap and safety fuse assemblies, detonating cords, electric and non-electric detonators, signal products. Brands, "Clover", "Primacord", "8-Line", "Thermalite", "E-Cord", "Scuf-Flex". Parent companies: CIL Inc., Montreal, Que., Ensign Bickford, Simsbury, Ct., U.S.A.
(Chmn.) R.W. Clark; (P. & G.M.) A. S. MacKinnon; (V.P.Tech.) D. M. Welsh; (V.P.Fin.) G. Leclerc; (S.M.) M. Bannerman; (Mgr.Purch.) A. Sentance. Annual Sales (E). Co. Size (E).[Ⓢ]
- CXT Limited**, 12707 - 170 St., 8ox 3618, Stn. D, Edmonton, Alta. T5L 4J6. Tel. 403-447-2025. Fax: 403-447-1277. Branch office, Montreal, Que. Parent company, Costain Concrete Company Limited, London, U.K.
(P.) J. G. White; (V.P.Fin. & Admin.) R. Skrypchuk; (V.P. & G.M.) A. Eriksson; (Mgr.Engr'g & Dev.) S. Conquergood. Annual Sales (D). Co. Size (8).[Ⓢ]
- Cabines Michon Inc.**, Les, 3615 boul. Laframboise, St. Hyacinthe, Que. J2S 8B1. Tel. 514-796-3284. Tractor cabs.
(P.) R. Michon; (V.P.) Miss M. Michon; (S.T.) Mrs. L. 8. Michon. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Cabinet Maker (Spruce Grove) Ltd.**, The, 15A Alberta Ave., 8ox 3382, Spruce Grove, Alta. T7X 3A7. Tel. 403-962-4622. Fax: 403-962-4621. Plant, 70 Oswald Dr., Spruce Grove, Alta. Subsidiary, Northland Children's Furniture, Spruce Grove, Alta. Cribs, dressers, commodes with matching dressers, children's table and chair sets, step stool/chair, etc.
(P.) H. Pesch; (S.) Mrs. A. Pesch; (Shop Foreman) P. Pesch; (Sales Rep.) C. Cooper; (Bus.Admin.) Ms. K. StGermain. Annual Sales (8). Co. Size (A).[Ⓢ]
- †Cabinets by Rosen**, 19 Robb Blvd., Unit 5, Orangeville, Ont. L9W 3L1. Tel. 519-941-9888. Curved glass china cabinets.
(Prop.) S. Rosen. Co. Size (A).
- Cable Assembly Systems Ltd.**, 432 Elgin St., Unit 4, 8ox 607, Brantford, Ont. N3T 5P9. Tel. 519-759-4401. Sales office, Toronto, Ont. Computer cable assemblies and custom wire harnesses.
(P.) B. Manese. Annual Sales (8). Co. Size (A).
- CABLE CRAFT LTD., 480 Garyray Dr., Weston, Ont. M9L 1P8.** Tel. 416-749-8822. Fax: 416-749-9774. Wire rope, nylon web and chain slings.
(P.) T. Heathcote; (Plant Mgr.) R. Lyon. Annual Sales (8). Co. Size (A).[Ⓢ]
- ★Cable-Lock Connectors Ltd.**, 4272 Weston Rd., Weston, Ont. M9L 1W9. Tel. 416-741-7678. Fax: 416-741-3689. Telex: 06-986766. Cable coaxial connectors for cable TV, MATV, LAN, and all video equipment.
(P. & G.M.) C. Watzeck; (V.P.) Mrs. E. Zeni. Annual Sales (C). Co. Size (8).[Ⓢ]
- Cablecor Data Lines Limited**, 18 Riviera Dr., Markham, Ont. L3R 5M1. Tel. 416-477-4770. Fax: 416-477-5143. Calgary, Alta. Plant, Kanata, Ont. Computer cable assemblies, patch panels, balun panels and installation services.
For. Reps., Digital Technologies, AL., K.U.L.L. Associates, GA., U.S.A.
(P.) D. Evans; (Nat.S.M.) J. Maat; (V.P.) R. Hood. Annual Sales (D). Co. Size (C).[Ⓢ]
- Cables D'Acier Wrights Ltée.**, Les, See Wrights Canadian Ropes Ltd.
- Câbles Phillips Limitée.**, Les, See Phillips Cables Limited.
- ★Cableshare Inc.**, 20 Enterprise Dr., P.O. Box 5880, London, Ont. N6A 4L6. Tel. 519-686-2900. Fax: 519-686-0488. Associates, Cableshare (U.S.) Limited, Cable Share International Inc., Cableshare B.V. Interactive television systems.
(P.) T.H. Pocock; (Sr.V.P.Fin. & Admin.) M.G. Lerch; (Sr.V.P.Ops.) W.A. Assaf. Annual Sales (A). Co. Size (B).[Ⓢ]
- Cabletest International Inc.**, 951 Denison St., Unit#21, Markham, Ont. L3R 3W9. Tel. 416-475-2607. Fax: 416-475-2609. Electronic testing equipment for wire and cable, special purpose electromechanical design and testers.
(P.) A. Boas. Annual Sales (C). Co. Size (A).[Ⓢ]
- Cabot Bakery Ltd.**, Cromer Ave., P.O. Box 9, Grand Falls, Nfld. A2A 2J3. Tel. 709-489-5421. "Cabot" bread, rolls and pastries.
(P.) J. E. Moore. Annual Sales (C). Co. Size (B).[Ⓢ]
- Cabot Canada Ltd.**, Carbon Division, 350 Wilton St., Sarnia, Ont. N7T 7N4. Tel. 519-336-2261. Fax: 519-336-8501. Telex: 064-76115. Sales office, Montreal, Que. Carbon black. Brands, "Vulcan", "Sterling", "Regal". Parent company, Cabot Corporation, Boston, MA, U.S.A.
Foreign representatives throughout the world.
(P. & Plant Mgr.) J. W. Davenport; (V.P. & Cont.) W. V. Snider; (S.M.) T. A. Crooks; (P.A.) J. P. Kilby. Annual Sales (E). Co. Size (D).[Ⓢ]
- Cabrelli Inc.**, 9200 Meilleur St., Montreal, Que. H2N 2A9. Tel. 514-384-4750. Fax: 514-382-9551. Vinyl, simulated leather and fabric ladies' handbags. Brand, "Cabrelli". Parent company, Altacab Inc.
(P.) J. Golfman; (Exec.V.P.) A. Sluser; (V.P.) R. Quintin; (V.P.) E. Gross; (V.P.) W. Golfman. Annual Sales (D). Co. Size (E).[Ⓢ]
- ★Cactus Machinery Inc.**, 431 Alden Rd., Unit 12, Markham, Ont. L3R 3L4. Tel. 416-475-9689. Fax: 416-475-9768. "Cactus Superdryer" plastics dryer for use with plastic processing equipment, and "Cactus Loaders" for conveying plastic resins.
For.Reps., U.S.A., Europe, Far East.
(P.) I. Lundh; (S.M.) J. Robertson. Annual Sales (C). Co. Size (A).[Ⓢ]
- Cadbury Beverages Canada Inc.**, Mott's Division, 2700 Matheson Blvd. E., E-Twr., Ste.500, Mississauga, Ont. L4W 4X1. Tel. 416-629-1899. Fax: 416-629-3534. Branch offices, Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Plants, St. Catharines, Stratford, Ont. Jams, jellies, frozen grape and apple juice and drinks, prune nectar, cranberry and tomato cocktail drinks. Brands, "Mott's", "Fry's", "Welch's", "Roses", "Ocean Spray". Parent company, Cadbury Schweppes P.L.C., London, England.
(P.) R.L. Segal; (Plant Mgr.) T. Cheesmond; (V.P.Fin.) P.D. Malton. Annual Sales (F). Co. Size (E).[Ⓢ]
- ★Cadence Computer Corporation**, 600 Terry Fox Drive, P.O. Box 13025, Kanata, Ont. K2K 1X3. Tel. 613-592-5780. Fax: 613-592-0584. "System 2016 (X)" special purpose parallel processing computers for application in manufacturing planning and control.
(P.) D. Michael Caughey, Ph.D.; (V.P.Ops.) R. Duncan Klett; (V.P.Prod.Dev.) J. R. Peacock; (Dir.Sales) E. Colin Finn; (Dir.Cust.Service) P. R. Doerr; (Mgr.Mfg.) R. Lorne Stewart; (Mgr.Mktg.) 8. G. Jones. Annual Sales (C). Co. Size (8).[Ⓢ]
- Cadflex Inc.**, 1164 Route 220, St-Elie d'Orford, Que. J08 2S0. Tel. 819-566-0299. Process control for energy management, access control and maintenance management.
(V.P. & G.M.) G. Gagnon; (Mgr.Mktg. & Sales) L. No-cente; (Mgr.R&D) N. Dery. Annual Sales (A). Co. Size (A).
- Cadillac Lumber Ltd.**, 10155 Keele St., P.O. Box 500, Maple, Ont. L6A 1S4. Tel. 416-832-2711. Fax: 416-832-2972. Roof and floor trusses, stairs, sliding doors and mouldings, wood trim.
(Prop.) W. Glied; (Prop.) Z. Stern. Annual Sales (E). Co. Size (E).[Ⓢ]
- Cadillac Plastic, Div. of Day International (Canada) Limited**, 91 Kelfield St., Rexdale, Ont. M9W 5A4. Tel. 416-249-8311. Toll Free: 800-268-0610. Fax: 416-249-0148. Telex: 06-989322. Sales offices and warehouses, Dartmouth, N.S., Dorval, Que., London, Ottawa, Ont., Calgary, Winnipeg, Man., Edmonton, Alta., Burnaby, B.C. Plastic rod, sheet and tube, film, fabrication and machining facilities, graphic arts products. Brands, "Wear-Tec", "Oilon 80", "Cadco". Parent company, Day International (Canada) Limited, Mississauga, Ont.
(P.) J. Nichols; (G.M.) R. Cironne. Annual Sales (D). Co. Size (C).[Ⓢ]
- Cadillac Products (1984) Ltd.**, [Produits Cadillac (1984) Ltée.], 1160 Rue Taillon, Quebec, Que. G1N 4M1. Tel. 418-681-1327. "Cadillac" deodorants, cleaners, etc.
(P.) Mrs. P. Laroche; (Dir.) M. Laroche. Annual Sales (8). Co. Size (A).[Ⓢ]
- Cadman Manufacturing Co.Ltd.**, Hwy. #3, Courtland, Ont. N0J 1E0. Tel. 519-688-2121. Fax: 519-688-7316. Gold and sterling silver rings, lockets, crosses, pendants, earrings. Trade Trade mark CMC. Brands, "CMC", "CMC Forever".
(P.) G. Wesley Dickenson; (S.T.) Mrs. M. E. Dickenson; (V.P.) Mrs. E.K. Cadman. Annual Sales (D). Co. Size (C).[Ⓢ]
- Cadorath Plating Co. Ltd.**, 2150 Logan Ave., Winnipeg, Man. R2R 0J2. Tel. 204-633-9420. Toll Free: 800-665-7449. Fax: 204-632-0323. Plant, 1438 Church Ave., Winnipeg, Man. Subsidiary, Uniflyte Co. Ltd., Winnipeg, Man. Special processes for aerospace and defence. Repair and partial repair of jet and turbine engine components.
(P.) G. Cadorath; (G.M.) W. Piche; (Plant Mgr.) J. Doerksen; (V.P.Mktg.) O. Cadorath. Annual Sales (C). Co. Size (C).[Ⓢ]
- ★Cadorette Marine Corp.**, 1991 - 3rd Ave., Grand Mère, Que. G9T 2W6. Tel. 819-538-0781. Fax: 819-538-6330. "Cadorette" fiberglass boats, life boats.
(P.) D. Lacerte; (Exec.S.) R. Fugere; (P.A. & Plant Mgr.) R. Chantal. Annual Sales (D). Co. Size (E).[Ⓢ]
- ★Caesar Div. of FBI Brands Ltd.**, 7400 River Rd., Unit 160, Richmond, B.C. V6X 1X6. Tel. 604-270-0102. Fax: 604-270-8112. Associate, Western Foods Div. of FBI Brands Ltd. Bottled and canned beverages, fruit and vegetable juices.
(G.M.) D. Howard. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Caframo Ltd.**, Airport Rd., P.O. Box 70, Warton, Ont. N0H 2T0. Tel. 519-534-1080. Fax: 519-534-1088. "Caframo" portable A.C. and D.C. fans, heaters and humidifiers, laboratory equipment including evaporators and magnetic mixers.
For. Reps.: Heidolph Elektro KG, Kelheim/Donau, West Germany, for Europe, Asia and Africa.
(P. & S.M.) H. Heidolph, P.Eng; (V.P. & G.M.) F. Hutter; (V.P.) R. Zinsser, Ph.D., P.Eng. Annual Sales (C). Co. Size (A).[Ⓢ]
- Cagex Products Ltd.**, 2372 Midland Ave., Scarborough, Ont. M1S 1P8. Tel. 416-293-2764. Fax: 416-293-8926. Apartment building lockers and factory partitioning. Parent company, Almo Contracting, Scarborough, Ont.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) F. Charpentier; (Prod'n Mgr.) B. Hall. Annual Sales (8). Co. Size (B).
- Cairnland, 715 Ste-Marguerite St., Quebec, Que. G1K 3K8. Tel. 418-523-5869. Fax: 418-529-7766. "Cairnland" field administrative equipment for military, forestry, civilian protection, outdoor sports, etc. Parent company, Surplus Dupont Inc.
- (P.) C. Dupont. Annual Sales (A). Co. Size (A).[®]
- Cairns, Bernard, Limited, 14 Skagway Ave., Scarborough, Ont. M1M 3V1. Tel. 416-264-2325. Fax: 416-264-4089. Embossing dies, tags, seals, stamps, stencils. Brand, "Mast-R-Mark".
- (P. & G.M.) W.B. Johnson; (P.A. & S.) D.B. Johnson; (Plant Mgr.) T.W. Johnson. Co. Size (A).
- ★Caisses Impact Cases Inc., Les, 20 Steelcase Rd. W., Unit 6, Markham, Ont. L3R 1B2. Tel. 416-470-7888. Fax: 416-470-7843. Branch office, Greenfield Pk., Que. Portable cases for electronics, geophysical and audio visual equipment, custom designed protective shipping and carrying cases.
- (P.) J.W. Hamlen. Annual Sales (B). Co. Size (A).[®]
- Cal-Koot Enterprises Ltd., 9711 Alberni Rd. S.E., Calgary, Alta. T2J 0Y9. Tel. 403-255-1334. Fax: 403-948-4780. Plant, Airdrie, Alta. Associates, Double T Equipment Manufacturing Ltd., LRT Industrial Bearing Sales, Airdrie, Alta. Forming, forging, welding and fusion of plastic materials, pipe flanges and fittings, agricultural material handling products, products for corrosion and abrasion control.
- (P.) H. Schmidt; (Eng.) T. Thomas; (Plant Mgr.) F. Cipot. Annual Sales (A). Co. Size (A).[®]
- Cal-Portisan Services Ltd., 2138 - 48th St. S.E., Calgary, Alta. T28 1M2. Tel. 403-272-9768. Fax: 403-273-7720. Associate, Poor Boy Construction, Calgary, Alta. Truck vacuum tanks.
- (Chief Exec.) A. Eide; (Prod'n) D. Eide. Annual Sales (C). Co. Size (8).
- Cal/Oka Printing Ltd., #4, 2720 - 12 St.N.E., Calgary, Alta. T2E 7N4. Tel. 403-250-9200. Fax: 403-250-9216. Commercial printing, magazines, business forms, calendars, etc.
- (G.M.) F. Hardardt; (Plant Supt.) A. Hamilton; (Off. Mgr.) Ms. L. Radu. Annual Sales (C). Co. Size (B).[®]
- †Calais Marine Ltd., P.O. Box 1969, Hope, B.C. V0X 1L0. Tel. 604-869-9965. Fax: 604-869-5754. Plant, Langley, B.C. Associate, May Trucking Ltd., Hope, B.C. "Calais" fiberglass pleasure boats.
- (P. & S.) K. Krish. Annual Sales (C). Co. Size (B).[®]
- ★Calar Home Products Limited, 67 Centennial Rd., Orangeville, Ont. L9W 3R1. Tel. 519-941-6021. Casual chairs, tables, lounges, and accessories made primarily of aluminum, also residential steel bike racks.
- (P.) T. Peter Drake; (Plant Mgr.) J. Molnar. Annual Sales (C). Co. Size (B).[®]
- Calberta Manufacturing Ltd., P.O. Box 2163, Sta. M, Calgary, Alta. T2P 2M4. Tel. 403-264-2607. Fax: 403-265-6675. Industrial uniforms, down filled parkas, arctic survival coats, etc. Trade mark, A.S.C. in diamond. Brands, "Ragamuffin", "Blizzard-Gard".
- (P.) H. Krygier; (Plant Mgr.) D. Krygier. Annual Sales (C). Co. Size (B).
- Calcites du Nord Inc., Les, 998 route des Trappistes, C.P. 386, Mistassini, Que. G0W 2C0. Tel. 418-276-1538. Toll Free: 800-463-4915. Fax: 416-276-8588. Calcium carbonate.
- (Dir.Prod'n) A. Bouchard; (Dir.Admin.) A. Gagnon. Annual Sales (C). Co. Size (A).
- ★Calco Metal Manufacturing Corp., 1 Anderson Ave., St. Thomas, Ont. N5P 4A2. Tel. 519-633-4700. Fax: 519-633-9653. Steel hydraulic tube assemblies and exhaust tubes.
- (P.) W. J. Low; (G.M. & S.M.) T. J.E. Liston. Annual Sales (8). Co. Size (A).[®]
- Calcutron Corporation, 53 James St., Arnprior, Ont. K7S 1C9. Tel. 613-623-3040. Fax: 613-623-3139. Plastic moulds, fixtures and steel tools.
- (P.) R. Gauer. Annual Sales (A). Co. Size (A).[®]
- ★Caldwell Industries Co. Ltd., 384 Lynn, North Vancouver, B.C. V7J 2C5. Tel. 604-988-6181. Fax: 604-988-1161. Clay targets. Brand, "True Flight".
- For.Rep., Caldwell Industries Co., Import Division, Blaine, WA, U.S.A.
- (P.) D. Caldwell; (V.P.) Mrs. E. Caldwell; (S.T.) R. Caldwell. Annual Sales (C). Co. Size (A).[®]
- Caledon Engineering, 598 Glengarry Cres., P.O. Box 153, Fergus, Ont. N1M 2W8. Tel. 519-843-6240. Special purpose machinery.
- (P.) J. Krekel; (V.P.) Ms. E. Krekel. Annual Sales (B). Co. Size (A).[®]
- ★CALEDON LABORATORIES LIMITED, 40 Armstrong Ave., Georgetown, Ont. L7G 4R9. Tel. 416-877-0101. Toll Free: 800-668-3230. Fax: 416-877-6666. Branch offices, Montreal, Que., Edmonton, Alta. Reagents chemicals and solutions, analytical standards and chromatography supplies.
- (P.) D. J. Brock; (Cont.) Mrs. L. Fisker; (Plant Mgr.) S. Adamson. Annual Sales (C). Co. Size (B).[®]
- Caledon Sand & Gravel Inc., P.O. Box 470, Bolton, Ont. LOP 1A0. Tel. 416-857-3500. Plant, Caledon, Ont.
- (P.) J. Dick; (C.F.O.) D. Kapitan. Annual Sales (D). Co. Size (8).[®]
- Caledon Springs Bottled Water Co., 75 Haist Ave., Woodbridge, Ont. L4L 4C3. Tel. 416-B56-7873. Branch office, Caledon East, Ont. "Caledon Springs" and "Springer" bottled natural and carbonated spring water, also distilled water. Parent company, Stiebel Beverage Group Inc.
- (P.) R. B. Stiebel; (V.P.Ops.) G. Shrbon; (Cont.) A. Gold; (Prod'n Mgr.) G. Volker; (Tech.Dir.) W. Stiebel; (S.M.) B. Jennings. Annual Sales (C). Co. Size (C).
- Caledonia Marble Company, 176 Bentworth Ave., Toronto, Ont. M6A 1P7. Tel. 416-782-6568. Fax: 416-782-8661. Plant, 167 Bentworth Ave. Toronto, Ont. Table tops, counters, tile, fireplaces, vanities, etc.
- (Off.Mgr.) D. Pietrodangelo. Annual Sales (C). Co. Size (A).[®]
- Caledonia Woodworkers Limited, P.O. Box 181, Caledonia, N.S. 80T 1B0. Tel. 902-242-2637. Pine, hemlock and spruce lumber, pine siding, timbers.
- (P.) T. Atkins; (S.T.) E. Neil. Annual Sales (C). Co. Size (B).
- †Calego Inc., 3920 Rouen St., Montreal, Que. H1W 1N3. Tel. 514-523-2117. Fax: 514-523-7328. Ladies' handbags, belts. Brand, "Calego".
- (P.) S. Rapps. Annual Sales (D). Co. Size (D).[®]
- Calgary Brush Mfg. & Dist. (197B) Ltd., 624 Beaverdam Rd. N.E., Bldg. D, Calgary, Alta. T2K 4W6. Tel. 403-274-6366. Fax: 403-275-471B. Industrial and household brooms, automatic car, truck and bus brushes, street sweepers. Brands, "C.8.", "Calgary Brush".
- (P.) J.C. Hooper. Annual Sales (C). Co. Size (A).[®]
- †Calgary Controls Ltd., 7056H Farrell Rd. S.E., Calgary, Alta. T2H 0T2. Tel. 403-253-6101. Fax: 403-259-207B. Voice and data transmission and control equipment, process control products, voice frequency equipment.
- (P. & G.M.) C. Manz; (P.A.) J.J. Giebler; (Plant Mgr.) L. Estay; (S.M.) L. Manz. Annual Sales (C). Co. Size (A).[®]
- Calgary Herald, (division of Southam Inc.), 215-16th St. S.E., Box 2400, Stn.M, Calgary, Alta. T2P 0W8. Tel. 403-235-7100. Fax: 403-235-7113. Telex: 038-22793. Newspapers. Parent company, Southam Inc., Toronto, Ont.
- (Pub. & V.P.) K. Peterson. Annual Sales (E). Co. Size (F).[®]
- Calgary Masonry Supplies Ltd., P.O. Box 3712, Airdrie, Alta. T4B 2B8. Tel. 403-948-2018. Fax: 403-948-6555. Branch office, Calgary, Alta. Concrete building blocks. Brand, "C.M.S.".
- (P. & G.M.) W. A. Coats; (Plant Mgr.) F. Tiedemann. Annual Sales (C). Co. Size (A).[®]
- Calgary Millwork Ltd., 231-40 Ave N.E., Calgary, Alta. T2E 2MB. Tel. 403-276-6700. Fax: 403-230-9499. Cupboards, counters, cabinets, etc.
- (V.P.) R. A. Hiebert. Annual Sales (C). Co. Size (A).[®]
- Calgary Orthotic-Prosthetic Services (1990)Ltd., 514-6th Ave. S.E., Calgary, Alta. T2G 0H1. Tel. 403-262-4070.
- (P.) O. Matusewycz; (S.T.) G. Hamulka. Annual Sales (B). Co. Size (A).
- Calgary Sash & Door Limited, 735-41 Ave N.E., Calgary, Alta. T2E 6R5. Tel. 403-277-0771. Fax: 403-277-6093. Pre-fit window units, frames, etc. Brands, "Cal-Sash", "Cal-Vent".
- (P. & G.M.) R.A. Spanier; (Mktg.) G. Spanier. Annual Sales (C). Co. Size (A).[®]
- Calgary Sun, The, 2615 12th St.S.E., Calgary, Alta. T2E 7W9. Tel. 403-250-4200. Fax: 403-291-4242. Publish "The Calgary Sun". Parent company, Toronto Sun Publishing Corporation, Toronto, Ont.
- For.Reps.: Metro Marketing West Ltd., Vancouver, B.C.; Brydson Spot Sales Inc., New York, NY, U.S.A.
- (Pub.) K. King; (G.M.) C. Martin; (Adv.Dir.) M. Sgroi. Annual Sales (E). Co. Size (E).[®]
- Calgary Tent and Awning Ltd., #142, 1220 - 28th St. N.E., Calgary, Alta. T2A 6A2. Tel. 403-273-8368. Fax: 403-248-7482. Custom tents, tarpaulins, awnings and canvas products. Brand, "Space".
- (P.) W. J. Phythian; (S.T.) Ms. J. Phythian. Annual Sales (C). Co. Size (B).[®]
- ★Calgary Vocational Services, 2910 - 3rd Ave. N.E., Calgary, Alta. T2A 6T7. Tel. 403-235-2333. Fax: 403-273-0090. Subsidiary, Langevin Enterprises. Plastic coated corrosion rings for monitoring the corrosivity of the drilling fluid passing through the drill pipe.
- (Mktg.Rep.) J. Mills. Annual Sales (A). Co. Size (A).
- Calgon Canada Inc., 27 Finley Rd., Bramalea, Ont. L6T 1B2. Tel. 416-457-5310. Fax: 416-457-2682. Branch offices, Fredericton, N.B., Montreal, Quebec City, Trois Rivières, Que., Thunder Bay, Ont., Edmonton, Alta., Vancouver, Nanaimo, B.C. Associate, Calgon Corporation, Pittsburgh, PA, U.S.A. Industrial water treatment, resin cleaner, process chemicals for pulp and paper and mining industries. Brands, "Calgon", "pHreeGuard", "Chemonitor", "Surolock", "Preteck", etc. Parent company, Merck and Co. Inc., Rahway, NJ, U.S.A.
- (P.) A.F. Kerst, Ph.D.; (Mng.Dir.) R.A. Simmons; (P.A.) S.J. Terpstra; (Mgr.Ops.) P. Birnbaum. Annual Sales (D). Co. Size (B).[®]
- Calhoun Sportswear, 250 Bunting Rd., St. Catharines, Ont. L2M 3Y1. Tel. 416-688-6100. Fax: 416-688-1920. Branch office, Halifax, N.S. T-Shirts, shorts, track suits, jackets, sweatshirts, sport bags. Registered trade mark, Calhoun Sportswear. Parent company, Catfish Calhoun Inc.
- (P.) M. K. Myers; (S.T.) Mrs. M.D. Myers; (Cont.) Mrs. T. Lawther; (G.M.) J. Feldman; (S.M.) D. McKillop; (Plant Mgr.) Mrs. C. Jodion. Annual Sales (D). Co. Size (D).[®]
- ★Calian Communications Systems, 300 Leggett Dr., Kanata, Ont. K2K 1Y5. Tel. 613-592-3020. Fax: 613-592-3378. Telex: 053-4164. System, inter-system and satellite communications, air-to-ground telemetry equipment, communications consulting and custom equipment development. Parent Company, Calian Technology Ltd.
- (P.) L. O'Brien; (V.P. & G.M.) T. Black; (Dir.Bus.Dev.) B. Mozur. Annual Sales (C). Co. Size (A).[®]
- Calian Technology Ltd., 300 Legget Dr., Kanata, Ont. K2K 1Y5. Tel. 613-592-8600. Fax: 613-542-3378. Advanced technology services for defence, aerospace, space and quality assurance. Brands, "Bloodhound", "AQOP-100".
- (P.) L. O'Brien; (V.P.Ops.) E. Lambert. Annual Sales (D). Co. Size (D).[®]
- ★Califone Industries Limited, 1305 Odium Dr., Vancouver, B.C. V5L 3M1. Tel. 604-254-5148. Fax: 604-254-9944. Phonographs, tape recorders, listening stations and amplifiers for educational use. Brand, "Califone". Parent company, Califone International Inc., Los Angeles, CA, U.S.A.
- (S.T. & G.M.) R. G. Johnstone; (V.P.Sales) T. A. Farrelly. Annual Sales (C). Co. Size (A).[®]
- ★California Fashion Group Inc., 109 Crockford Blvd., Scarborough, Ont. M1R 3B7. Tel. 416-752-4350. Fax: 416-752-1550. Ladies' and men's wear, activewear, childrens' and toddlers' clothing, athletic clothing, T-shirts, sweatshirts, etc. Brands, "Hollywood and Vine", "Pier 39", "California Kid", "Brooks Kids".
- (P.) G. E. Vaters; (Cont.) D. Crockford. Annual Sales (D). Co. Size (B).[®]
- California Glass Marine Inc., 280 Enford Rd., Richmond Hill, Ont. L4C 3E8. Tel. 416-884-0270. Fibreglass "Sidedwinder" boats and fibreglass gas tanks.
- (P.) S. Annual Sales (A). Co. Size (A).[®]
- ★Calco Canada Inc., 7250 Marconi St., Montreal, Que. H2R 2Z5. Tel. 514-495-1531. Branch plant, Riviere du Loup, Que. Knit trims, braids and tapes, webbings, knitting and twisting facilities.
- (P.) S.C. Kogan; (V.P.) M.D. Kogan; (Cont.) H. Victor. Annual Sales (D). Co. Size (E).[®]
- Calmar Plastics Limited, 306 Rexdale Blvd., Rexdale, Ont. M9W 1R6. Tel. 416-743-9433. Fax: 416-743-5509. Telex: 069-89321. Pump action and trigger sprayers and dispensers, child resistant closures. Brand, "Calmar". Parent company, Calmar Inc., Watchung, NJ, U.S.A.
- (G.M.) T. E. Langstaff. Annual Sales (D). Co. Size (B).[®]
- Calmec Precision Limited, 7840 Tranmere Dr., Mississauga, Ont. L5S 1L9. Tel. 416-677-7976. Fax: 416-677-4766. Design and build custom machinery, testing equipment, disc and belt sanders, machines for the wire and cable industry.

- (P.) W. Fitzner; (S.T.) Mrs. A. Fitzner. Annual Sales (C). Co. Size (A).⑥
- Calona Wines Limited, 1125 Richter St., Kelowna, B.C. V1Y 2K6. Tel. 604-762-3332. Fax: 604-762-2999. Telex: 048-5251. Branch office, Vancouver, B.C. Brands, "Calona Royal", "Schloss Laderheim", "Almaden Vineyards", "Sommet Blanc/Rouge", etc. Parent company, International Potters, Vancouver, B.C.
- (P.) 8. Hunt; (V.P.Fin.) B. Baxter; (Dir.Sales & Mktg.) I. Tostenson. Annual Sales (D). Co. Size (C).①
- ★Calortech Inc., 1360 Speers Rd., Oakville, Ont. L6L 5V3. Tel. 416-825-2922. Fax: 416-825-4134. Plants and branch offices, St.Laurent, Que., Orillia, Ont. Associate, Calortech Inc., Glen Burnie, Md., U.S.A. Electric fired industrial process heaters, radiant, forced air units, industrial convection heaters, electric steam and hot water boilers, heat transfer systems and heating control panels.
- (P.) G. Holbeche, P.Eng.; (V.P.Sales) D. Hackett; (V.P.) G. Campbell P.Eng.; (V.P.) K. House; (S.T.) G. Marcil; (Sales & Mktg.Mgr.) R. Kenney; (Sales & Mktg.Mgr.) B. Collins; (Sales & Mktg.Mgr.) P. Szikla; (Sales & Mktg.Mgr.) R. Johnson; (P.A.) S. Scott; (Plant Mgr.) K. House. Annual Sales (D). Co. Size (D).⑥
- Calstone Inc., 191 Milner Ave., Scarborough, Ont. M1S 3P7. Tel. 416-298-9137. Office and contract furniture.
- (P.) J.A. Ecclestone; (Admin.Mgr.) L. Therrien; (Prod'n Mgr.) K. Schulz. Annual Sales (C). Co. Size (B).②
- ★Calvert Fish Industries Ltd., Main Rd., Calvert, Nfld. A0A 1N0. Tel. 709-432-2290. Fax: 709-432-2920. Frozen fish processing including cod blocks and fillets, capelin, herring, mackerel, and smoked salmon.
- (P.) C. Sullivan. Annual Sales (D). Co. Size (D).
- Calvinist Contact Publishing Limited, 261 Martindale Rd., Unit 4, St. Catharines, Ont. L2W 1A1. Tel. 416-682-8311. Fax: 416-682-8313. Publisher of the "Calvinist Contact" weekly newspaper, also typesetting.
- (G.M.) S. De Jong. Annual Sales (B). Co. Size (A).⑤
- Calyx Automotive & Marine Fasteners Div. of Calyx Teleology Inc., Hwy 648, Harcourt, Ont. K0L 1X0. Tel. 705-448-2069. Fax: 705-448-2042. Branch office, Mississauga, Ont. "Calyx" anti-seize compound, non-hazardous hydraulic assy fluid and auto oil drain plugs and gaskets.
- (P.) D. Donmoyer. Co. Size (A).⑥
- Cam Chain Co. Ltd., 14577 - 66th Ave., Surrey, B.C. V3S 5M2. Tel. 604-594-8474. Toll Free: 800-663-3136. Fax: 604-594-6565. Branch offices, Quebec City, Que., Cambridge, Ont., Prince George, B.C. Plant, 8355 - 128th St. Surrey, B.C. Sawmill, pulp mill, welded, roller top, sewer and conveyor chains, also sprockets, chain attachments and bearings. Brand, "Can-Am".
- (P.) D. Gibb; (V.P.) R. Gibb; (Acct.) M. Ahkong; (Plant Mgr.) M. Sturgeon; (S.M.) C. Lane. Annual Sales (D). Co. Size (C).⑥
- ★Cam Tech Industries, 5715 - 36th St. S.E., Calgary, Alta. T2C 2J1. Tel. 403-236-4464. Fax: 403-279-4206. CAD/CAM robotics equipment, computerized routing and cutting tables, plotter systems. Brands, "System 5/52", "System 5/72". Parent company, 8&R Building Enterprises Ltd.
- (P.) D. Barclay. Annual Sales (C). Co. Size (A).②
- Cam Tool & Die Ltd., 75 West Wilmot, Richmond Hill, Ont. L4B 1K1. Tel. 416-764-1714. Fax: 416-229-2276. Tools, dies, jigs and fixtures.
- (P.) A. Takacs; (Cont.) D. Friedman. Annual Sales (C). Co. Size (C).⑤
- Cam Tran, P.O. Box 866, Purdy Rd., Colborne, Ont. K0K 1S0. Tel. 416-355-3224. Fax: 416-355-2273. Oil-filled distribution transformers.
- (P. & G.M.) D. Campbell; (V.P. & Mktg.) S. Campbell; (Plant Mgr. & S.T.) K. Campbell; (S.M.) B. Campbell. Annual Sales (D). Co. Size (C).⑥
- Cama Tube Limited., See Tube Cama Ltée.
- Cambium Woodwork Ltd., #5-5115 Crowchild Trail S.W., Calgary, Alta. T2E 1T9. Tel. 403-249-2025. Fax: 403-240-3916. Custom architectural woodwork and furniture.
- (P.) P. Hausermann; (Prod'n) H. Schustereder. Annual Sales (C). Co. Size (B).
- ★Cambrian Engineering Group Limited, The, 2233 Argentia Rd., Mississauga, Ont. L5N 2X7. Tel. 416-858-8010. Fax: 416-858-3332. Telex: 06-218797. Branch offices, Timmins, Ont., Saskatoon, Sask. "Campro" edible oil refiner and deodorizer, "Capsul" sulphur pelletizer, engineering services in support of both products including turnkey services. Parent company, Agra Industries Limited, Saskatoon, Sask.
- (P. & C.E.O.) S. M. Daniel, Ph.D., P.Eng; (V.P.East'n Reg.) 8. R. Emery, P.Eng; (V.P.Fin.) R. David Berry, CMA; (V.P.West'n Reg.) E. Hinz, P.Eng; (District Mgr. Timmins) M. Hall, P.Eng. Annual Sales (D). Co. Size (D).⑤
- Cambrian Glass Limited, 176 Nolin St., Sudbury, Ont. P3C 2V3. Tel. 705-674-7571. Toll Free: 800-461-6364. Fax: 705-674-6887. Associate, Cambrian Auto Replacement Glass Limited, Sudbury, Ont. Insulated glass units, carved and etched glass, glass furniture. Trade mark, Cambrian Thermo. Parent company, Timeless Enterprises Limited.
- (P.) M. Ouellette; (Compt.) A. Ouellette; (Ops.Mgr.) P. Ouellette; (Foreman) D. Ouellette. Annual Sales (C). Co. Size (A).⑥
- Cambridge Brass, 140 Orion Place, P.O. Box 249, Cambridge, Ont. N1R 5V1. Tel. 519-621-5520. Toll Free: (204,306,403,506,604,709,902)800-265-7861, (416,418,514,519,613,705,807,819)800-265-6638, (U.S.A.)800-265- 2729. Fax: 519-621-8038. Plumbers' supplies, rough brass, institutional, laboratory and municipal water service fittings, stainless steel sinks and security ware, infrared activated faucets and valves. Brands, "Teck", "Tempus II", "Aristaline Sinks", "Aquamatt 2000". Parent company, EMCO Ltd., London, Ont.
- (V.P. & G.M.) W.R. Keyes; (S.M.) G. Gunn; (Prod.Mgr.) Mathewson; (Fin.) 8. Bains. Annual Sales (E). Co. Size (D).⑥
- †Cambridge Cabinet Mfg. Ltd., 102 - 20795 Langley 8y Pass, Langley, B.C. V3A 5E8. Tel. 604-533-5353. Fax: 604-533-2851. Kitchen cabinets and vanities. Annual Sales (B). Co. Size (A).
- Cambridge Canadian Foods, 416 Franklin Blvd., P.O. Box 741, Cambridge, Ont. N1R 5W6. Tel. 519-621-3914. Fax: 519-621-0960. "Cambridge Farms" totally natural bakery produce, frozen entrees. Parent company, Daltons (1834) Limited, Toronto, Ont.
- (P.) 8. Moyle; (V.P.Sales) M. Garner; (V.P. Fin. & S.) W. Scranage; (Plant Mgr.) J. Lacobellis. Annual Sales (C). Co. Size (C).⑥
- Cambridge Canvas Centre Ltd., 105 McGovern Dr., P.O. Box 3044, Cambridge, Ont. N3H 4S1. Tel. 519-653-9853. Toll Free: 800-265-8151. Fax: 519-653-2203. Tarpaulins for transportation and construction industries, also cargo equipment.
- (P.) W. P. Campbell; (V.P.) L. Campbell; (G.M.) T. Campbell.
- Cambridge Daily Reporter (Branch of Canadian Newspapers Limited), 26 Ainslie St. S., Cambridge, Ont. N1R 3K1. Tel. 519-621-3810. Newspaper publishers of "Cambridge Reporter". Parent company, Canadian Newspapers Limited, Toronto, Ont.
- For.Rep., Thomson Newspapers Inc., New York, NY, U.S.A.
- (Pub.) J. C. Butler; (S.M.) J. Waterton; (P.A.) G. Kentner; (Plant Mgr.) A. Crawford. Annual Sales (C). Co. Size (C).
- Cambridge Door Ltd., 37 Raglin Place, Cambridge, Ont. N1R 7J2. Tel. 519-621-0550. Fax: 519-621-0059. Veneered and plastic architectural doors, labelled fire doors.
- (P.) B.M. Tourangeau. Annual Sales (C). Co. Size (A).⑤
- Cambridge Gear Manufacturing Limited, 210 Bishop St., P.O. Box 3626, Cambridge, Ont. N3H 5C6. Tel. 519-653-8820. Fax: 519-653-0849. Associate, Havlik Enterprises Limited, Cambridge, Ont. Gear cutting and grinding, gear boxes.
- (P.) J.J. Havlik; (Div.Mgr.) M. Neomytky; (P.A.) F. Pelligrini; (S.T.) M.D. Davidson; (Eng.) D. Setlur. Annual Sales (C). Co. Size (C).⑤
- Cambridge House of Lite Ltd., 5266 General Rd., Unit 11, Mississauga, Ont. L4W 1Z7. Tel. 416-625-1364. Lamps, lighting fixtures and chandeliers.
- (P.) C.S. Christensen. Annual Sales (B). Co. Size (A).⑤
- Cambridge Interiors International Inc., 415 Dundas St., Cambridge, Ont. N1R 5R5. Tel. 519-740-0322. Fax: 519-740-7776. Showroom, Mississauga, Ont. Rattan furniture including sofas, loveseats, swivel rockers, dining suites, tables, room dividers, chairs, tea carts, etc.
- (G.M.) J. A. Vogel; (Dir.) Ms. D. Vogel; (Prod'n Sup'r) J. Costa; (Admin.Sup'r) T. Mack. Annual Sales (C). Co. Size (A).⑤
- †Cambridge Speakers Limited, 260 Sheldon Dr., Cambridge, Ont. N1T 1A8. Tel. 519-623-0500. Fax: 519-623-1776. Loudspeaker drivers for the home entertainment, commercial sound, P.A. and disco markets.
- (P.) T. Czarny; (V.P. & S.T.) G. William Gerbig; (V.P.Mfg.) J. Till. Annual Sales (C). Co. Size (B).
- ★Cambridge Stampings Inc., 66 Moorefield St., P.O. Box 666, Cambridge, Ont. N1R 5W6. Tel. 519-653-1921. Fax: 519-621-4101. Medium and heavy metal stamping, tool design and building.
- (P.) E. Perkins; (S.M.) L. Spry; (Purch.Mgr.) A. Tunnicliff. Co. Size (C).
- Cambridge Towel Corp., The, 450 Dobbie Dr., Box 938, Cambridge, Ont. N1R 5X9. Tel. 519-623-5520. Fax: 519-623-5881. Cotton terry towels. Brand, "Cambridge".
- (P.) M. Walker; (Exec.V.P.) M. Rosen; (Sr.V.P.Sales & Mktg.) K. Wolno; (Purch.Mgr.) D. Borland. Co. Size (E).
- Cambridge Wooden Toy Co., The, 466 Franklin Blvd., Cambridge, Ont. N1R 6C9. Tel. 519-621-0680. Fax: 519-740-8073. Subsidiary, Arc Industries, Cambridge, Ont. Pine and oak toy in natural and primary colours. Brands, "My Train", "The Original Loony Bank".
- (C.E.O.) M.J. Mullen; (Mgr.) R. MacPherson. Annual Sales (B). Co. Size (A).②
- ★Camco Inc., 2645 Skymark Ave., Mississauga, Ont. L4W 4H2. Tel. 416-629-3000. Fax: 416-624-7857. Telex: 06-965552. Sales and service locations, St. John's, Nfld., Dartmouth, N.S., Montreal, Ste. Foy, Sherbrooke, Chicoutimi, St. Leonard, Que., Peterborough, Sudbury, Hamilton, Ottawa, London, Kitchener, Toronto, Mississauga, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, Victoria, B.C. Plants, Montreal, Que., Hamilton, Ont. Ranges, refrigerators, washers, dryers, dishwashers. Brands, "Moffat", "McClary", "Hotpoint", "GE". Parent companies, GE Canada Ltd., and GSW Inc., Toronto, Ont.
- (P. & C.E.O.) S.G. Snyder; (V.P.Fin.) J. Theler; (V.P.) R.W. Meadows; (V.P.) K. Pizer; (V.P.) M. Trudel; (V.P.) S. Sidhom; (V.P.) W. Smithers; (V.P.) S. Huot; (V.P.) Ms. P. Jacobson; (V.P.) T. Suddaby; (V.P.) R. Mahabir. Annual Sales (H). Co. Size (G).⑤
- Camco-Redboine (1979) Ltd., 1061 Notre Dame Ave., Winnipeg, Man. R3E 0N4. Tel. 204-774-6591. Fax: 204-786-8548. Sheet metal work for heating, air conditioning and dust collecting units, custom metal fabrication, process refrigeration, process gas, heat recovery systems, ventilation.
- (G.M.) R.A. Campbell; (Plant Mgr.) G. Thobaben. Annual Sales (C). Co. Size (B).②
- Camelot Drapery (Burlington) Limited, 185 Plains Rd. E., Burlington, Ont. L7T 2C4. Tel. 416-639-5185. Toll Free: 800-263-5164. Fax: 416-639-5208. Subsidiary, Guinevere Drapery, Oakville, Ont. Drapery products, bedspreads, cushions, table cloths and other fabric interior products.
- (P.) P. Bosscher; (Sales Bookkeeper) Ms. M. Bosscher. Annual Sales (B). Co. Size (A).
- ★Cameo Crafts Graphic Industries Limited, [Industries Graphiques Cameo Crafts Limitée], 666 Montee de Liesse, Montreal, Que. H4T 1P2. Tel. 514-341-4850. Sales offices, Mississauga, Ont., New York, N.Y., U.S.A. Designers, colour printers, wraps, foil, pressure sensitive labels, tags, p.o.p. etc. Brands, "Cameo", "Cameo-Cote", "Cameo-Print", "Snap-Tags", "Orna-Boss", "Hi-Tone".
- (P.) L. Kendall; (Cont.) Y. Quintal; (S.M. Que. & Maritimes) G. Allaire; (P.A.) R. Trudeau; (Mktg.) D. Goodman. Co. Size (D).
- Cameron Advertising Displays Ltd., 763 Warden Ave., Unit #1, Scarborough, Ont. M1L 4B7. Tel. 416-752-7220. Fax: 416-752-8575. Silk screen printing.
- (P.) R. Deveau. Annual Sales (C). Co. Size (B).
- Cameron of Canada Co., 29 Pemican Ct., Unit 3, Weston, Ont. M9M 2Z3. Tel. 416-748-2922. Fax: 416-748-2929. Camera, video, and computer bags.
- (P.) C. Pak. Annual Sales (B). Co. Size (A).⑤
- Cameron & Fraser Limited, 110 Townsend Ave., New Glasgow, N.S. B2H 5G1. Tel. 902-752-5149. Toll Free: (506,902)800-565-4316. Fax: 902-752-5694. Cloth covered caskets, rough boxes and hardwood caskets.
- (P.) J.A. Gillespie. Annual Sales (C). Co. Size (B).②
- ★Cametoid Limited, 1449 Hopkins St., Whitby, Ont. L1N 2C2. Tel. 416-666-3400. Fax: 416-666-3413. Associates, Industrial Measurements Ltd., Whitby, Ont., Came-toid Technologies Inc., Manchester, CT., U.S.A. Anodizing, electroplating, dry film lubricants, vacuum coating and chemical treatment of metals, anti-reflection and selective optical coatings. Brands, "Cametizing", "Ivadizing". Parent Company, Newman Aerospace Inc.
- (P.) D.G. Newman; (Tech.Dir.) R.W. Bertram; (R&D Mgr.) K.L. Yan, Ph.D. Annual Sales (C). Co. Size (B).⑤
- Camille Foods & Spices, 50 Tiffeld Rd., Unit 14, Scarborough, Ont. M1V 5B7. Tel. 416-465-8038. South Asian

† Indicates firms seriously interested in export trade.

② Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ② and ⑤.

and West Indian food products. Registered trade marks, Indra, Ram, Stabroek.

(P. & G.M.) B.J. Nauth. Annual Sales (B). Co. Size (A).[®]

★Camions Pierre Thibault Inc., 38 rue Thibault, C.P. 210, Pierreville, Que. J0G 1J0. Tel. 514-568-3336. Telex: 055-61144. Plant, St-Francois-du-Lac, Que. "Thibault" fire trucks, pumps, accessories, telescopic aluminum boom and aerial ladders, portable pump, crash truck, rescue unit, extension ground ladders.

For.Reps.: in U.S.A., Jamaica, Chile, Peru, Iran, Colombia, Asia, Roturua, New Zealand.

(P.) C. Thibault; (V.P.) P. Thibault; (G.M.) L. Thibault; (Cont.) A. Dumaine; (S.M.) H.P. Guevin; (Plant Mgr.) R. DesMeules; (P.A.) C. Lalancette. Annual Sales (D). Co. Size (E).

Camoplast Inc., LaSalle Division, 425 - 10th Ave.S., P.O. Box 1070, Richmond, Que. J0B 2H0. Tel. 819-826-3757. Toll Free: 800-567-6134. Fax: 819-826-5061. Thermoplastic injection moulding for automotive and office equipment. Parent company, Camoplast Inc., Sherbrooke, Que.

(Dir.) D. Poisson. Annual Sales (D). Co. Size (D).

Camoplast Inc., Mode Division, 275 Gouin St., P.O. Box 1010, Richmond, Que. J0B 2H0. Tel. 819-826-3767. Fax: 819-826-5061. Men's, ladies' and children's insulated snowmobile outdoor and industrial clothing, refrigerating and fireproofing clothing, firemen's suits, hockey equipment. Brands, "Ski Doo Sports", "Nomex". Parent company, Camoplast Inc., Sherbrooke, Que.

(G.M.) M. Dugas. Annual Sales (D). Co. Size (D).[®]

Camoplast Inc., Roski Division, 130 rue de L'Eglise, Roxton Falls, Que. J0H 1E0. Tel. 514-548-5821. Fax: 514-548-5803. Custom moulding and finishing of thermoplastic and reinforced thermoset plastic for automotive, office equipment, transportation and recreational vehicles. Parent company, Camoplast Inc., Sherbrooke, Que.

(G.M.) R. Thibault; (Cont.) L. Cote; (Prod'n Mgr.) C. Gingras; (Tech.Mgr.) B. Legault; (Purch.Mgr.) J. Vallieres; (R&D Mgr.) G. Bellefleur. Annual Sales (D). Co. Size (E).[®]

★Camp International Limited, 39 Davis St., P.O. Box 495, Trenton, Ont. K5V 5R6. Tel. 613-392-6528. Toll Free: (416,418,506,514,519,613,705,709,807,819,902) 800-267-2812, (204,306,403,604) 800-267-2829. Fax: 613-392-4139. "Camp" orthotic appliances and supports. Parent company, Camp International, Inc., Jackson, MI, U.S.A.

For.Reps., S.H. Camp, Andover, England; Camp Scandinavia, Helsingborg, Sweden; Camp Basko, Amsterdam, Netherlands; Prim S.A., Madrid, Spain; Ortiz International SA, Guadalupe, Mexico; Telle, Milan, Italy; House of Jenyns, S. Brisbane, Australia.

(P.) R. B. Firestone; (Exec.V.P.) R. Miller; (S.T.) A. A. Neblo; (G.M.) Mrs. L. Catford Larose. Annual Sales (D). Co. Size (B).[®]

Camp Mate Limited, 200 Nantucket Blvd., Scarborough, Ont. M1P 2N9. Tel. 416-752-6713. Fax: 416-752-5994. Tents, camp mattresses, tarpaulins, dunnage bags, ground sheets, skate warmers, BBQ covers, duck decoy bags, skate bags and cases.

(P.) B. Feldman. Annual Sales (C). Co. Size (B).[®]

†Campagna Engineering Inc., 2783 Fenton Rd., Box 945, Gloucester, Ont. K1G 3N3. Tel. 613-822-1921. Fax: 613-822-2874. Telex: 053-3230. Special machinery, production of precision aerospace, defence, hitech and commercial machined components and sub-assemblies, including lasers, stamps, tool and dies, fixtures, sonar housings and wave guide components.

(P.) F. Campagna. Annual Sales (C). Co. Size (B).[®]

Campbell, Gordon, Limited, 7B Second Ave. E., Vancouver, B.C. V5T 1B1. Tel. 604-879-2447. Men's and ladies' clothing.

(P.) R. E. Hughes; (S.) D. D. E. Harris. Annual Sales (C). Co. Size (A).

Campbell Industries Ltd., 6011 - 92 St., Edmonton, Alta. T6E 3A5. Tel. 403-436-3117. Custom and contract CNC production manufacturing, oilfield production equipment.

(P.) A. Campbell; (G.M.) D. Campbell. Annual Sales (B). Co. Size (A).[®]

Campbell Monument Co. Ltd., RR #2, Box 487, Belleville, Ont. K8N 5B2. Tel. 613-966-5154. Fax: 613-966-0323. Branch offices, Pembroke, Peterborough, Ont. Monuments and memorials.

(P.) W.A. Campbell; (V.P.) M.L. Voisin; (S.) Mrs. B.E. Brown; (T.) G.W. Rutledge. Annual Sales (C). Co. Size (B).[®]

Campbell Printing Ltd., 158-16th St. W., Prince Albert, Sask. S6V 3V3. Tel. 306-922-6660. Fax: 306-763-8133. Printers.

(Prop.) R. Kondra. Annual Sales (B). Co. Size (A).[®]

★Campbell Soup Company Ltd., 60 Birmingham St., Toronto, Ont. M8V 2B8. Tel. 416-251-1131. Fax: 416-251-6469. Telex: 06-217818. Sales offices, Halifax, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Branch plants, Montreal, St. Hyacinthe, Que., Toronto, Chatham, Listowel, St. Marys, Wellington, Ont., Portage La Prairie, Man. Subsidiary, Moore's Produce Limited, Quadelco Limited. Soups, juices, pasta, gravy/sauces, dinners/entrees, pastries and cakes, mushrooms, meats, olives, pickles, jams, relishes. Brands, "Campbell's", "Swanson", "Pepperidge Farm", "Habitant", etc. Parent company, Campbell Investment Company, Wilmington, DE, U.S.A.

For.Reps., Marcel Girardin, St. Pierre & Miquelon; Bryden & Evelyn, Ltd., Kingston, Jamaica, W.I.; David Morrin & Sons Ltd., Port of Spain, Trinidad, W.I. for Trinidad and Tobago; A.S. Bryden & Sons (Barbados) Bridgetown, Barbados, W.I. for Barbados, St. Vincent, Dominica; A.S. Bryden & Sons, Antigua for St. Kitts, Nevis, Monsarret; Bryden & Minors Ltd., St. Georges, for Grenada; Messrs. Bryden & Partners, Castries for St. Lucia; Madden & Co., Inc., San Francisco, CA, Peter Balthford Co., South Dartmouth, Johnston O'Hare, Boston, MA, U.S.A.

(Chmn., P. & C.E.O.) C.D. Clark; (V.P., C.F.O. & Cont.) G.J. Arnold; (Sr.V.P.) R.W. Hiller; (V.P. Human Res.) P.M. Barkla; (V.P. Chief Tech. Off'r.) G.L. Fread; (S.T.) R.N. Steeves; (Asst. Corp.S.) D.L. McCarthy. Annual Sales (H). Co. Size (G).[®]

Campbell Steel & Iron Works, Limited, 855 Carling Ave., Ottawa, Ont. K1S 2E8. Tel. 613-728-4694. Tanks for industrial purposes, structural steelwork.

(G.M.) T. Donachey. Annual Sales (C). Co. Size (A).[®]

Campbell Tapes & Labels, 235B Kinston Rd., Scarborough, Ont. M1N 1V2. Tel. 416-264-4311. Fax: 416-264-2844. Pressure sensitive labels, bar coding, hot stamping, embossing, holographic, security labels, flexographic, printed self adhesive tapes.

(P.) D. Campbell; (Purch.Mgr.) E. Lidstone. Annual Sales (B). Co. Size (A).

Campbell & Chipman Ltd., 311-310 Donald St., Winnipeg, Man. R3B 2H4. Tel. 204-943-4861. Photographers.

(Prop.) G. Kennedy; (P.A.) F. J. Priest. Annual Sales (A). Co. Size (A).

Campbells Concrete Ltd., 420 Mount Edward Rd., P.O. Box 373, Charlottetown, P.E.I. C1A 7K7. Tel. 902-368-3442. Fax: 902-894-5581. Bicycle stands, garbage containers, manholes, pedestals and bases, pole anchors, sign posts, tank covers, pads, trenches and troughs, well tops, basement stairs, chimney caps, driveway curbing, planters, patio furniture and slabs, railings, etc.

(P. & G.M.) K. Green. Annual Sales (B). Co. Size (A).

Campello Industries Inc., 2015 Aird Ave., Montreal, Que. H1V 2V9. Tel. 514-255-4293. Fax: 514-255-3356. Shoe shanks and arch supports, also insoles combined with steel shanks.

(P.) M. Julien. Annual Sales (C). Co. Size (B).

★Campion Marine Inc., 200 Campion Rd., Kelowna, B.C. V1V 1L9. Tel. 604-765-7795. Fax: 604-765-8883. Campion fibreglass pleasure and sport boats, cruisers and sport fishing boats.

For.Rep., Denmark.

(G.M.) R. Jardine. Annual Sales (D). Co. Size (D).[®]

★Camptech Circuits Inc., Units 12 & 13, 3241 Kennedy Rd., Scarborough, Ont. M1V 2J8. Tel. 416-298-9974. Fax: 416-477-8753. Printed circuits, also design and assembly of same.

(P.) P. A. Campagna. Co. Size (N/R).

Camrose Booster Ltd., 4925 - 48th St., Camrose, Alta. T4V 1L7. Tel. 403-672-3142. Fax: 403-672-2518. Associates, Debonair Holdings Ltd., J.L. Seagull and Associates Ltd. Weekly community newspaper and commercial printing. Parent company, 304961 Alberta Ltd.

(P.) B. Fowler; (S.M.) R. Pilger; (Compt.) D. Hutchinson. Annual Sales (C). Co. Size (B).

Camrose Canadian, The, 4903 - 49th Ave., Box 1600, Camrose, Alta. T4V 1X6. Tel. 403-672-4421. Fax: 403-672-5323. Newspaper publishers and web offset printing. Parent company, Bowes Publishing Ltd., Edmonton, Alta.

(Publisher) T. O'Rourke; (Editor) D. Stinson. Annual Sales (C). Co. Size (B).[®]

Camrose Electric Controls Limited, 9651-62 Ave., Edmonton, Alta. T6E 0E1. Tel. 403-435-5195. Fax: 403-434-

7887. Pressure, liquid level and vibration controls. Brand, "Robinson".

(P.) K. Hillman; (S.T.) Mrs. M. Hillman. Annual Sales (B). Co. Size (A).[®]

Camtray Systems Inc., 1309 - 77th Ave., Edmonton, Alta. T6P 1M8. Tel. 403-440-6161. Fax: 403-440-2259. Cable tray and ancillary products for electrical cable.

(G.M.) E. Cook; (Mktg.Mgr.) A. Vandenberg; (Mgr. Mfg.) G. Skoreyko. Annual Sales (B). Co. Size (A).

Can-Ada Products, 851 Farewell Ave., Oshawa, Ont. L1H 3V8. Tel. 416-576-0342. Prefabricated homes, custom furniture frames, rigid polyurethane foam structures.

(P.) J. Godfrey. Co. Size (A).[®]

†Can-Alta Bindery & Stationery Corporation, 9816 - 54th Ave., Edmonton, Alta. T6E 0A9. Tel. 403-436-8440. Fax: 403-436-8827. Branch office, Calgary, Alta. Loose leaf ring binders, proposal and menu covers, index dividers, and other loose leaf products, also hard cover library binding and re-binding.

(G.M.) B. Ceminchuk; (Asst.Mgr.) G. Mackie. Annual Sales (C). Co. Size (B).[®]

Can-Am Casters and Wheels, [Roues et Roulettes Can-Am], 2884 Slough St., Mississauga, Ont. L4T 1G3. Tel. 416-673-9500. Fax: 416-673-5055. Branch offices, Montreal, Que., Vancouver, B.C. Casters and all kinds of wheels. Brands, "Jarvis & Jarvis" and "Flexello" casters and wheels, "Hughes" wheels. Parent company, Standex International Corporation, Salem, NH, U.S.A.

(V.P. & G.M.) B. A. Kent. Annual Sales (D). Co. Size (C).[®]

Can Am Importique Corp., 2960 Lake City Way, Burnaby, B.C. V5A 3A2. Tel. 604-421-6711. Fax: 604-421-0544. Oak tables, chairs, hutches, stereo stands and patio furniture.

(P.) P. Pincott. Annual Sales (C). Co. Size (A).[®]

★Can-Am Merchandising Systems, 130 Don Park Rd., Markham, Ont. L3R 1C3. Tel. 416-475-6622. Branch offices, Buffalo, NY, Mission Viejo, CA, U.S.A. Display and storage fixtures for video merchandising, CD and book racks.

(P.) J. Pila; (Dir.Sales) R. McMahon; (Cont.) Ms. M. Doherty; (Prod.Dev.Eng.) T. McMacken. Annual Sales (D). Co. Size (A).

★Can-Aqua Industries Ltd., 1433 Rupert St., N. Vancouver, B.C. V7J 1G1. Tel. 604-984-4451. Fax: 604-984-2401. Store decor packages, magnetic signage systems, displays, decals, fleet markings, boat letter, computer cut vinyl, and portable show displays.

(P.) H. Blomquist. Annual Sales (C). Co. Size (B).

★Can-Arctic Refrigeration Inc., 78 Signet Dr., Weston, Ont. M9L 1T2. Tel. 416-745-9007. Fax: 416-745-9340. Telex: 065-27452. Can-Arctic transport refrigeration equipment.

(P.) Salim Kara; (V.P.) Shirax Kara; (S.T.) Sultan Kara; (Off.Mgr.) G. Kara. Annual Sales (C). Co. Size (B).[®]

★Can-Bec Metal Inc., 350 ave. Laurendeau, Montreal Est, Que. H1B 4Y9. Tel. 514-640-3151. Fax: 514-640-3155. Associates, Corp. Mabarex Inc. and Hydrex Inc., St-Laurent, Que. Custom heavy steel fabrication.

(P. & G.M.) J. Ouellet; (S.M. & P.A.) J. Marquis; (Plant Mgr.) R. Perreault. Annual Sales (C). Co. Size (B).[®]

Can Car Division, Hawker Siddeley Canada Inc., 1120 Martin Grove Rd., Rexdale, Ont. M9W 4W5. Tel. 416-249-7361. Toll Free: 800-268-1327. Telex: 06-989387. Sales branch, Montreal, Que. Highway trailers. Brand, "Can-Car". Parent company, Hawker Siddeley Canada Inc., Toronto, Ont.

(V.P.) R.J. Gray; (G.M.) L. Goodenough; (Dir.Fin.) V. Watson. Annual Sales (D). Co. Size (C).

Can-Cell Industries Inc., 16355 - 130 Ave. N.W., Edmonton, Alta. T5V 1K5. Tel. 403-447-1255. Fax: 403-447-1034. Branch offices, Saskatoon, Regina, Sask., Grande Prairie, Alta., Kelowna, Surrey, B.C. Plants, Calgary, Edmonton, Alta. Subsidiaries, Can-Cell Industries Man. Inc., Winnipeg, Man., Allied Paper Savers, Edmonton, Alta., National Cellulose Inc., Surrey, B.C. Cellulose insulation and recycled paper fibres, mineral fibre fireproofing, also building materials distribution. Brand, "Weathershield".

(Dir.) A. Ballachay; (Dir.) H. Tiemstra. Annual Sales (D). Co. Size (C).[®]

Can-Craft Furniture Ltd., 50 Melford Dr., Unit #109, Scarborough, Ont. M1B 3V2. Tel. 416-298-3963. Fax: 416-298-8320. Household, den, library, and office furniture, also wooden furniture parts and components.

(P.) L. Ruccia; (S.) T. Ruccia; (T.) M. Ruccia. Annual Sales (B). Co. Size (A).[®]

★Can Do All Marine (1983) Ltd., 823 Victoria St., New Westminster, B.C. V3M 1G6. Tel. 604-524-0355. Seine, gill-net and halibut drums, deck and anchor winches, spoolers, rollers, davits, masts, booms and hatch covers. Parent company, Sephton Enterprises Ltd.

(P.) P. T. Sephton; (V.P.) Ms. J. L. Sephton. Annual Sales (B). Co. Size (A).⑤

★Can-Eng Manufacturing Ltd., 6800 Montrose Rd., P. O. Box 628, Niagara Falls, Ont. L2E 6V5. Tel. 416-356-1327. Fax: 416-356-1817. Subsidiaries, Can-Eng Sales (1985) Ltd., Harper Electric Furnace Co. Industrial furnaces, ovens, process equipment, fluidized bed furnaces, glass ovens and lehrs heat recovery systems, fabricating, consulting and contracting. Brands, "Can-Eng", "Can-Eng/Kyk", "Toolmaster". Parent company, Can-Eng Holdings Limited.

For.Reps.: Nichimen Corp., Osaka, Japan; Ramsell-Naber Ltd., Walsall, England; Combustol Ltd., Sao Paulo, Brazil; Achilleus & Assoc., Taipei, Taiwan; Sam-Won Industrial, Seoul, Korea; Templey Forja Fortuna, Mexico City, Mexico; SMIT ovens Ltd., Holland, 17 sales agents across the U.S.A.

(P.) W. L. Bamford; (V.P.Sales) J. Kay; (V.P.Engr'g) P.B. Mackenzie; (V.P.Fin.) R. Jabs; (Plant Supt.) B. Burgoyne; (V.P. Q.A.) R. Deline. Annual Sales (D). Co. Size (C).⑥

Can Fab Strathroy Ltd., 400 High St. E., Strathroy, Ont. N7G 3W4. Tel. 519-245-4441. Fax: 519-245-5821. Machine design, machining, tool and dies, steel fabrication, stamping, etc.

(P.) N. Buwalda. Annual Sales (C). Co. Size (B).

★Can-Ross Environmental Services Ltd., 441 Wycroft Rd., Oakville, Ont. L6K 2H2. Tel. 416-849-4566. Fax: 416-849-8176. Telex: 06-982236. Spill containment and clean-up materials including, containment booms, sorbent rolls, pads, pillows, etc. Brands, "Matasorb", "Sorbix", "Plug N Dike", "Skolnik Over Pak Drums".

(P.) T. Edgar; (Prod'n Supv'r) R. Boyd; (Off.Supv'r) Ms. L. Jamieson. Annual Sales (C). Co. Size (A).⑥

★Can-Sling Limited, 9 Haas Rd., Rexdale, Ont. M9W 3A1. Tel. 416-748-5901. Toll Free: (416) 418,514,519,613,705,807,819) 800-387-7484. Fax: 416-748-5905. Plant, Vancouver, B.C. Subsidiary, Can-Sling (B.C.) Ltd., Vancouver, B.C. Nylon, dacron and wire rope slings, cargo restraint tie downs, chain slings and fittings, and safety nets. Brands, "Cablon", "Can-Sling".

For.Rep., Po Kee Hardware & Ship Chandlers, Kowloon, Hong Kong.

(P. & G.M.) J. Winter; (V.P. & S.) T.C. Tam. Annual Sales (C). Co. Size (A).⑥

Can Vac Vacuum Plating & Metalizing Inc., 1181 Finch Ave. W., Unit 13, Downsview, Ont. M3J 2E8. Tel. 416-665-3534. Fax: 416-665-3534. Vacuum plating on metal or plastic.

(P.) B. Nagothu; (Mgr.) T. Sinaguglia. Annual Sales (A). Co. Size (A).⑥

Can Foam Products Limited, 4940 Sheppard Ave. E., Agincourt, Ont. M1S 4A7. Tel. 416-298-4770. Telex: 065-26137. Foam mattresses, patio and lounge cushions, garden umbrellas, etc.

(P.) C. Bockner; (S.M.) D. Bockner. Annual Sales (C). Co. Size (C).⑥

CANABLAST INDUSTRIES INC., [INDUSTRIES CANABLAST INC.], 8111 Edison St., Ville D'Anjou, Que. H1J 1S9. Tel. 514-351-0340. Fax: 514-354-6516. Dry blast and wet blast cleaning equipment, shot peening cabinets. Brand, "Canablast".

(P.) L. A. Delarue; (S.T.) M. Daubois. Annual Sales (C). Co. Size (A).⑥

★Canac Kitchens Limited, 360 John St., Thornhill, Ont. L3T 3M9. Tel. 416-881-2153. Fax: 416-881-9725. Telex: 06-964639. Branch offices, Moncton, St. John, N.B., Halifax, N.S., Charlottetown, P.E.I., Montreal, Que., Barrie, Bobcaygeon, Hamilton, Kingston, Oakville, Ottawa, Peterborough, Renfrew, St. Catharines, Sudbury, Kitchener, London, Sault Ste. Marie, Ont., Winnipeg, Man., Regina, Saskatoon, Sask. Edmonton, Calgary, Alta., Vancouver, B.C., Boston, MA, Hartford, CT, New York, Long Island, NY, Chicago, IL, Philadelphia, PA, Detroit, MI, Washington, DC, Atlanta, GA, Boca Raton, FL, U.S.A., Nassau, Bahamas. "Canac" and "Cellini" kitchen cabinets, counter tops and bathroom vanities. Parent company, Canac Wood Products Limited.

(Chief Exec.) K.J. Marcus; (V.P.Fin. & Admin.) R.E. Burnett; (V.P.Mfg.) F. Converso; (Cont.) M. Costell. Annual Sales (E). Co. Size (F).

★CANADA ALLOY CASTINGS LTD., 529 Manitou Dr., Kitchener, Ont. N2C 1S2. Tel. 519-895-1161. Fax: 519-895-1169. Corrosion resistant, heat resistant and carbon steel castings.

(P. & C.E.O.) S. E. Platz; (V.P.Sales & Mktg.) B. A. Bjorkenstam. Annual Sales (D). Co. Size (D).⑤

Canada Bay Lumber Company Limited, P.O. Box 8280, St. John's, Nfld. A1B 3N4. Tel. 709-368-3104. Fax: 709-782-0611. Mills at Roddickton, Nfld. Lumber and pulpwood. Parent company, Chester Dawe Limited, St. John's, Nfld.

(P.) C. Dawe; (G.M.) A.C. Janes; (Res.Mgr.) R. Clements; (Compt.) J. E. Winsor. Annual Sales (B). Co. Size (B).⑤

★Canada Belt & Bag Co. Inc., [La Cie Ceinture et Sac Canada Inc.], 9400 St-Lawrence Blvd., Montreal, Que. H2N 1P3. Tel. 514-382-3440. Fax: 514-383-6182. Telex: 05-825729. Leather and plastic belts. Brands, "Cabello", "Ceinture Emmanuel".

(P. & S.M.) E. Epstein; (V.P.) M. Epstein. Annual Sales (D). Co. Size (D).⑥

Canada Block Company Limited, The, 21 Riordon St., St. Catharines, Ont. L2R 4K2. Tel. 416-687-8660. Fax: 416-687-7142. Tackle blocks for manila and wire rope (wood and steel), snatch, directional and swivel blocks, sheaves, pulleys and hooks. Brand, "Maple Leaf".

(G.M.) B.J. Carlson. Annual Sales (B). Co. Size (A).

Canada Blue Tanning Company Limited, 96 Alice St., Cobourg, Ont. K9A 2E4. Tel. 416-372-3347. Fax: 416-372-0026. Telex: 06-981460. Custom tanning and finishing of cowhide, deerskin, lambskin, seal and fish leather.

(P.) R. Beasley; (V.P.) J.W. Bensley. Annual Sales (C). Co. Size (B).⑤

Canada Bonded Attorney, P.O. Box 309, Stn K, Toronto, Ont. M4P 2G7. Tel. 416-488-0755. Fax: 416-488-8658. Associate, American Bonded Attorney, NY., U.S.A. Domestic and international legal directories, accounts receivable collection kits.

(P.) G. Buchan; (Mgr.) Mrs. T. Aim; (T.) H. Duthie. Annual Sales (A). Co. Size (A).⑥

Canada Building Materials Co., Division of St. Marys Cement Limited, 55 Industrial St., Toronto, Ont. M4G 3W9. Tel. 416-423-1300. Divisions, over 45 operating locations in Canada. Ready mix concrete, autoclaved and architectural concrete blocks, face brick. Brands, "Autoclaved", "Colonial", "Ruggtex".

(P. & G.M.) T. J. Phelan. Annual Sales (F). Co. Size (F).

★Canada Case Company, Ltd., P.O. Box 10, 146 Prince Edward St., Brighton, Ont. K0K 1H0. Tel. 613-475-1398. Fax: 613-475-4019. Shopping carts, baskets and racks, appliance components, display racks and stands, specialty wire and tube products. Parent company, 755094 Ontario Limited.

(P.) T.G. Merey. Annual Sales (C). Co. Size (B).⑥

Canada Cedar Pole Preservers Limited, Galloway, B.C. V0B 1P0. Tel. 604-429-3493. Fax: 604-429-3931. Associate, B.J. Carney & Co. Ltd. "Carney" full length and butt treat penta poles. Parent company, B. J. Carney & Company, Spokane, Wash., U.S.A.

(P.) J.B. Comerford; (Mgr.) J.M. Fennell. Annual Sales (C). Co. Size (A).⑤

†Canada Chemex Corporation, #305 - 8495 Ontario St., Vancouver, B.C. V5X 3E8. Tel. 604-324-1774. Fax: 604-327-7877. "Chemex" high pressure water blasters, automated and hand held vehicle cleaning equipment, and industrial cleaning chemicals.

(P.) O. Pengelley; (Sr.V.P.) V. Setton; (V.P.Sales) B. Pengelley; (Prod'n Mgr.) D. Monk. Annual Sales (C). Co. Size (A).⑥

Canada Colors and Chemicals Limited, 80 Scarsdale Rd., Don Mills, Ont. M3R 2R7. Tel. 416-449-7750. Fax: 416-449-9039. Telex: 069-86134. Branch offices, Elmira, Ont., Winnipeg, Man., Calgary, Edmonton, Alta. District offices (Eastern Reg.) Montreal, Que., (Central Reg.) Toronto, Ont., (Western Reg.) Vancouver, B.C. Plant, Colborne, Ont. For products see listings of operating divisions, Sulco Chemicals Limited, Elmira, Canada Colors and Chemicals Limited, Plastics Division, Colborne, Ont.

(Chmn.) G.S. Carr-Harris; (P. & C.E.O.) L. Hollander; (V.P.Sales & Mktg.) R.C. Raphael; (V.P.Ops.) V.E. Wilson; (V.P.Fin. & Admin.) J.D. Carfrae; (V.P.Hum.Res.) R.W. Chappell. Annual Sales (F). Co. Size (E).⑤

Canada Colors and Chemicals Limited, Plastics Division, P.O. Box 10, Little Lake Rd., Colborne, Ont. K0K 1S0. Tel. 416-355-3226. Fax: 416-355-3463. Plastic resin

compounds and colour concentrates, resin grinding and reprocessing, additive master batches, liquid colour dispersions.

(G.M.) D.B. Ellis; (Plant Mgr.) P.H. Allen. Annual Sales (D). Co. Size (C).⑤

Canada Commercial Industrial Battery Services Co. Ltd., 5597 Timberlea Blvd., Mississauga, Ont. L4W 2S4. Tel. 416-624-5275. Fax: 416-624-1084. Telex: 06-960546. Lead acid batteries for lift trucks, mine locomotives, emergency lighting, etc. Brands, "Canada Commercial Battery", "Com-8at".

(P.) I.A. MacNeill; (S.M.) S. Prince. Annual Sales (D). Co. Size (B).⑥

★Canada Cordage Inc., [Les Cordages Canada], 50 Ottawa St. S., P.O. Box 158, Kitchener, Ont. N2G 3Y2. Tel. 519-745-7391. Toll Free: 800-265-2442. Sales office and warehouse, Montreal, Que., Richmond, B.C. Cordage, rope, twine, yarns. Brands, "Seaworthy" and "Hardware" manila, "Silver Sisal", "Saydoon" rayon tying twines, safety ropes, cable fillers, wire rope cores, oil field ropes, etc.

Foreign representative in U.S.A.

(Chmn.) B. Ruby; (P.) H.H.L. Krug; (V.P.) B. Ruby; (Dir.Mktg. & Sales) P.J. Donoghue; (T.) D. Weicker. Annual Sales (D). Co. Size (D).⑥

★Canada Coupling Ltd., 1595 Franklin St., Vancouver, B.C. V5L 1P3. Tel. 604-253-7601. Fax: 604-253-4636. Associates, Coast Hydraulics Ltd., Copperthorne Industries 86 Ltd., Vancouver, B.C. Ball bearing and line stringing swivels for mining, construction, power, telephone, etc.

(G.M.) J.A. Smith. Co. Size (A).

†Canada Culvert & Metal Products Limited, 10525 Keele St. P.O. Box 578, Maple, Ont. L6A 1S5. Tel. 416-832-2293. Fax: 416-832-2512. Corrugated steel pipe, window wells and covers, well curbing, steel beam guardrail, traffic sign posts, tunnel liner, bridge rails, steel roof and bridge decking, sheet piling, noise barrier systems, corrugated galvanized steel pole cribs etc.

(P.) J.R. Tout; (V.P. & G.M.) F. J. Palermo, P.Eng.; (Exp.Mgr.) D. Jewett. Annual Sales (C). Co. Size (A).⑥

★Canada Cup Inc., 137 Bentworth Ave., Toronto, Ont. M6A 1P6. Tel. 416-789-5151. Fax: 416-789-0143. Telex: 06-969743. Plants, Montreal, Que., Toronto, Brampton, Ont., Edmonton, Alta., Vancouver, B.C. "Insul-Grip" plastic cups, lids, cutlery, etc., "Hostess", "Fiesta", retail products, "Styrocup" foam cups and containers, "Tufcup" thermo formed products, "Flexiglass" plastic glasses, "Dixie" paper cups and plates. Parent company, James River Corporation, Richmond, VA, U.S.A.

(P. & C.E.O.) T. Thomas; (V.P. & G.M.) J. D. Hagerman; (V.P.Mfg.) E. Molinaro; (V.P.Ops.) C. Chreston; (V.P.Eng. & Tech.Dev.) J. West; (V.P.Fin.) B. Mitchell; (Reg.S.M.Lachine) S. Arsenault; (Reg.S.M.Edmonton) B. Middleton; (Plant Mgr.Brampton) K. Heritage; (Plant Mgr.Richmond) K. Bonney. Annual Sales (F). Co. Size (F).⑥

Canada Custom Framing Specialty Ont. Ltd., 628 King St. W., Toronto, Ont. M5V 1M7. Tel. 416-362-5080. Picture frames, aluminum and 24K gold mouldings, custom framing.

(P.) L. Hemmerichs. Annual Sales (B). Co. Size (A).⑥

Canada Decal Inc., 400 Midwest Rd., Scarborough, Ont. M1P 3B6. Tel. 416-751-6522. Toll Free: 800-268-5713. Telex: 06-986766. Branch offices, Halifax, N.S., Ottawa, London, Ont. Decalcomania transfers and pressure sensitive products. Brands, "Canada Decal", "Economark". Trade name, Decal. Parent company, Stambax Inc., London, Ont.

(P.) W. B. Webster; (V.P.Sales & Mktg.) D.B. Keaney. Annual Sales (D). Co. Size (C).

Canada Dry, 2700 Matheson Blvd. E., E-Twr, Unit 400, Mississauga, Ont. L4W 5A2. Tel. 416-629-1899. Fax: 416-629-3168. Thirty seven franchised bottling plants throughout Canada. Concentrates for soft drinks, aseptic packaged fruit drinks, carbonated and non-carbonated water. Brands, "Canada Dry", "Wink", "Sport", etc. Parent company, Cadbury Beverages Canada Inc., Mississauga, Ont.

(Mng.Dir.) D.I.G. Mathews; (V.P.Fin.) F. G. Coulas; (Dir.Mktg.) P. Edmonds; (Dep.Mng.Dir.) D. Irwin; (Dir. Tech.Serv.) R. T. Kumura. Annual Sales (E). Co. Size (B).⑥

†Canada Fans, 100 Shirley Ave., P.O. Box 301, Kitchener, Ont. N2G 3Z1. Tel. 519-576-0410. Fax: 519-576-3075. Brands, "Jet-Aire", "Aire-Vane", "Dual-Aire", "Tri-Aire". Parent company, Phillips Air Distribution Ltd. (V.P. & G.M.) T. Rex Clark; (S.M.) V. Beg. Annual Sales (C). Co. Size (B).

★Canada Fineblanking Corporation, 50 Alpine Crt., Kitchener, Ont. N2E 2M7. Tel. 519-742-0121. Fax: 519-742-4756.

(P.) J. Weiland; (G.M.) T. Skudutis; (Mgr.Mfg.Serv.) M. Dooley; (Sales Eng.) R. Kradisher. Annual Sales (C). Co. Size (A).⑥

Canada Forgings Inc., P.O. Box 308, Welland, Ont. L3B 5P8. Tel. 416-735-1220. Fax: 416-735-6992. Telex: 061-5195. Closed Die Plant, Major St., Open Die Plant, Empire St., Welland, Ont. Seamless roll forged rings, discs, hooks, shafts, bars, closed die forgings, etc. Brand, "Canforge".

(P.) N.F. Carpentier; (Exec.V.P.) G. Guilbeault; (Cont.) D. Fraser; (Mgr.Cust.Serv.) B. Buchanan. Annual Sales (D). Co. Size (D).⑤

Canada Games Company Limited, 75 West Drive, Brampton, Ont. L6T 2J6. Tel. 416-457-7111. Fax: 416-457-6554. Modelling material, toy kits, vinyl stick-ons, paddle bats, tops, jigsaw puzzles, assorted card games, stainless steel toy trucks, board games, etc.

(P.) H. Albert; (V.P.Sales & Mktg.) M. Albert; (V.P.Ops.) R. Albert; (V.P.Mktg. & Sales) K. Albert. Annual Sales (D). Co. Size (B).⑥

Canada Grease Works Ltd., 2929 Murray, Port Moody, B.C. V3H 1X3. Tel. 604-461-6717. Hand cleaners, liquid soap.

(P. & G.M.) E. P. Renton; (Plant Mgr.) W. J. McGill. Co. Size (A).

Canada Hair Cloth Co. Limited, 198 St. Paul St., P.O. Box 426, St. Catharines, Ont. L2R 6W1. Tel. 416-688-6372. Fax: 416-688-0152. Branch plants, Canada Pad, Montreal, Que., National Pad, Toronto, Ont. Quality hair interlining canvas, wool interlining canvas, fusible canvas for men's and women's suits and overcoats, waistbands, polyester and rayon tie linings, etc. Brands, "Tie Rite", "Evershape", "Everfuse".

(P. & S.M.) J. N. MacFarlane; (S.T.) H. V. Wall; (V.P.Mfg.) R. A. MacFarlane; (Finishing Mgr.) Mrs. K. Mitchell; (Plant Mgr.) A. Friedmann; (P.A.) G. Pilon; (Coating Mgr.) D. Cox; (Collapad Mgr.) M. Willis; (Mtce. Mgr.) F. Harold; (S.M.) R. Ehinger. Annual Sales (D). Co. Size (D).⑥

★CANADA INGOT MOULD INC., 1505 Burlington St. E., Hamilton, Ont. L8N 3C8. Tel. 416-547-5810. Fax: 416-545-2775. Associate, Aloe-Shenango Group Inc., Pittsburgh, PA, U.S.A. Castings for steel mills, alloy producers and other applications for heavy section castings. Parent company, Shenango Group.

(P.) T. Routledge; (Sales Rep.) V. Mills; (Comm.Mgr.) B. Tait. Annual Sales (E). Co. Size (D).⑤

Canada Investment Castings Inc., 124 Bonnie Cr., Elmira, Ont. N3B 3J8. Tel. 519-895-1167. Fax: 519-895-1169. Stainless steel and steel castings made by the investment process.

(P.) S. E. Platz; (Exec.V.P.) W. S. Kerr; (V.P.Sales) B. A. Bjorkenstam; (V.P.Fin.) W. K. Winger; (P.A.) Ms. M. MacLeod; (Q.A.Mgr.) J. Kos. Annual Sales (C). Co. Size (B).⑤

★Canada Iron Castings Ltd., 300 Whitebone Way, McAllister Industrial Park, P.O. Box 2025, Saint John, N.B. E2L 3T5. Tel. 506-633-9895. Fax: 506-658-0112. Grey, ductile and alloy iron castings.

(Off.Mgr.) W. Dolan. Annual Sales (C). Co. Size (B).⑤

★Canada Kiosk Corporation, 1330 Sandhill Dr., P.O. Box 7181, Ancaster, Ont. L9G 3L4. Tel. 416-648-9990. Fax: 416-648-6114. Subsidiary, Hall's American, Lockport, NY, U.S.A. Prefabricated bus and transit shelters, modular buildings, aluminum kiosks for service stations, parking lots and guard houses, portable structures, in-plant partitioning.

(P.) J. G. Livesey; (V.P.Sales) D.C. Livesey. Annual Sales (B). Co. Size (A).⑥

Canada Labour Views Co. Limited, #304-950 Yonge St., Toronto, Ont. M4W 2J4. Tel. 416-967-1144. Fax: 416-967-9432. Publishers of a weekly industrial relations newsletter.

(P.) Mrs. M. O'Connor. Annual Sales (N/R). Co. Size (N/R).

Canada Law Book Inc., 240 Edward St., Aurora, Ont. L4G 3S9. Tel. 416-841-6472. Toll Free: 800-263-2037, (416,418,514,519,613,705,807,819) 800-263-3269. Fax: 416-841-5085. Publishers of Canadian Criminal Cases, Canadian Law List, Canadian Patent Reporter, Dominion Law Reports, Labour Arbitration Cases, Land Compensation Reports, Ontario Municipal Board Reports, legal citators, services and textbooks. Parent company, Canada Law Book Holdings Limited.

(P.) S.G. Corbett; (V.P.Mktg. & Sales) S. Morrison; (V.P.Publ.) Miss G.M. Christmas. Annual Sales (D). Co. Size (D).

★Canada Malting Co. Limited, [Canada Maltage Cie Limitée], 21 Four Seasons Pl., Suite 325, Etobicoke, Ont. M9B 6J8. Tel. 416-620-7575. Fax: 416-620-5004. Distribution centre, Toronto, Ont. Branch plants, Montreal, Que., Thunder Bay, Ont., Calgary, Alta. Subsidiary, Leaver Mushrooms Co. Limited, Campbellville, Ont. Barley malt for brewers, distillers and food processors, caramel malt, malt sprouts. Associates, Hugh Baird and Sons Limited, Witham, England, Great Western Malting Co. Vancouver, B.C., Washington.

For. Rep., A. Gusmer Inc., Cranford, N.J., U.S.A.

(P. & C.E.O.) R. W. Eden; (V.P.Ops.) A. L. Mackay; (V.P.Sales & Tech.Serv.) J. Britnell; (V.P.Fin. & Corp. Dev.) J. Bamberger; (Tech.Dir.) G. C. Anderson; (Mgr. Ops.) D. W. McQuat; (Hum.Res.Sup'r.) Ms. L. Veke-mans. Annual Sales (G). Co. Size (G).⑤

★CANADA-MAYER SEALING DEVICES REG'D., 2180 Michelin St., Laval, Que. H7L 5C3. Tel. 514-745-4102. Fax: 514-686-8568. Branch office, Islington, Ont. Lead, metal, and self-locking seals, sealing wire, sealing presses, lead washers, aluminum/brass data tags, grommets, metal stampings, plastic seals, freight car seals. Parent company, Triton Enterprises Limited.

For.Reps., Brightway Trading Co., Petaling Jaya, Malaysia for Malaysia, Thailand, Singapore, Indonesia, Sri Lanka, Bangladesh; Harcor Security Seals Pty. Ltd., Mona Vale, N.S.W., Australia for Australia, N.Z., Papua, New Guinea; Alberto Caroli, Milano, Navacqs for Western Europe.

(P.) V. R. Tritton; (G.M.) G. E. Tritton; (S.T.) Ms. D. Russell. (See adv. page A3 and outside front cover Vol. 1). Co. Size (B).⑥

★Canada Metal Co., Limited, The, 721 Eastern Ave., Toronto, Ont. M4M 1E6. Tel. 416-465-4684. Fax: 416-465-8053. Branch plants, St-Leonard, Que., Winnipeg, Man., Calgary, Alta., New Westminster, B.C. Associate, Customer Metal Alloys Ltd., New Westminster, B.C. Non-ferrous metal and related products, fabricated lead products, oxides, solder alloys, castings, construction, radiation protection.

(P. & C.E.O) P. J. Irwin; (V.P.Fin.) J. M. Ritchie; (Br. Sales Sup'r.) F. Power; (S.T.) S.B. Brownlie; (Toronto Br.Mgr.) T.S. Banks; (Purch.) R. O'Brien. Annual Sales (E). Co. Size (D).⑥

Canada Millwrights Limited, 14 Passmore Ave., Scarborough, Ont. M1V 2R6. Tel. 416-293-3638. Fax: 416-293-0538. Bottle and can conveyors, pulp and paper processing equipment, accumulation tables.

(P.) R. Phillips; (Mgr.) J. Williams. Annual Sales (C). Co. Size (A).

Canada Optical Company, 1 Plastics Ave., Deseronto, Ont. K0K 1X0. Tel. 613-396-2127. Fax: 613-396-3474. Optical frames.

(Dir.Mfg.) D.C. Simpson. Co. Size (C).⑤

★Canada Packers Inc., 30 St. Clair Ave W., Toronto, Ont. M4V 3A2. Tel. 416-766-4311. Fax: 416-926-2218. Telex: 062-2257. Branch offices from coast to coast. Plants, Summerside, P.E.I., Sussex, N.B., Port Williams, Canard, Truro, N.S., Toronto, Weston, Harrison, Brantford, Belleville, Aurora, Walkerton, Bramalea, Mount Forest, St. Marys, Ont., St. Romuald, St-Hyacinthe, Montreal, Que., Moose Jaw, Saskatoon, Sask., Edmonton, Lethbridge, Red Deer, Calgary, Wainwright, Alta. Subsidiaries and Divisions: P.E.I. Produce Co. Limited, Archibald Farms Ltd., René Poirier Ltée., Canada Packers GmbH, Hamburg, Germany; The Federal Cold Storage & Warehousing Company Limited, Toronto, Hoffman Meats Inc., Kitchener, Ont., Prairie Margarine Inc., Canada Packers (Japan) Inc., Sea Farm Canada, Sea Farm Marketing Inc. Brands, "Maple Leaf", "York", "Klik", "Kam", "Dial", "Jubilee", etc.

International Representatives in all principal countries of the world.

(P. & C.E.O.) A. Roger Porretti; (V.P.Fin.) T. C. Peddie; (Grp.V.P.) L. Ric L. Symmes; (Grp.V.P.) F. Dennis; (Grp. V.P.) D. J. Somerville. Annual Sales (I). Co. Size (G).⑤

Canada Packers Inc., Animal Health, 420 Beaverdale Rd., P.O. Box 2302, Cambridge, Ont. N3C 3P8. Tel. 519-654-8000. Fax: 519-654-8001. Telex: 06-959361. Distribution centre, Cambridge, Ont. Veterinary preparations and custom manufacturing, feed premixes and micromixes. Brands, "M.T.C.", "Davis & Lawrence", "Shur-Gain". Parent company, Canada Packers Inc., Toronto, Ont.

For. Reps.: A.S. Bryden & Sons, Barbados, Medi-Vet Trinidad Limited, Newton, Port-Au-Spain, Trinidad; Tsun Tsun Trading Company, Hong Kong.

(Ops.Mgr.) V. J.V. Parks Ph.D.; (Sales & Mktg.Mgr.) S. J. Crnkovic; (G.M.) J.R. Kellough. Annual Sales (D). Co. Size (C).⑥

Canada Packers Inc., Poultry Division, P.O. Box 609, Rossmount Ave., Sussex, N.B. E0E 1P0. Tel. 506-432-1700. Fax: 506-432-1708. Dressed poultry, day old chicks and turkey poult. Parent company, Canada Packers Inc., Toronto, Ont.

(Area Mgr.) K. Robin Horel. Annual Sales (D). Co. Size (D).⑥

★Canada Packers Inc., Shur-Gain Division, 2700 Matheson Blvd., Suite 600, East Tower, Mississauga, Ont. L4W 4V9. Tel. 416-238-4101. Fax: 416-238-4144. Branch plants, Summerside, P.E.I., Port Williams, Truro, Bridge-water, N.S., Sussex, N.B., Montreal, St-Romuald, St-Hyacinthe, Que., Highgate, Maple, Toronto, St-Marys, Cambridge, Stevensville, Ont., Edmonton, Calgary, Lethbridge, Red Deer, Alta. Associates, Rene Poirier Ltée., Couvoir Desy Limitée, Archibald Farms Ltd., P.E.I. Produce Co. Ltd., Bazinet-Lacoste Inc., Keswick River Investments Ltd. Animal, fish, and livestock feeds, animal health products. Brand, "Shur-Gain".

(V.P. & G.M.) M. G. Ovens; (Gen.Mktg.Mgr.) B. E. Christie; (Gen.Purch.Mgr.) L. Johnston. Annual Sales (G). Co. Size (G).⑥

★Canada Pad, 5550 rue Fullum, Suite 400, Montreal, Que. H2G 2H4. Tel. 514-273-5192. Telex: 052-4527. Canvas fronts, undercollar materials. Brands, "Sholdex", "Flexo-Band", "Collapad", "Ban-Rol". Parent company, Canada Hair Cloth Co. Limited, St. Catharines, Ont.

(G.M.) H. Moore; (Sales) M. Lalonde; (Off.Mgr.) M. De-war. Annual Sales (D). Co. Size (B).

★Canada Pipe Company Ltd., P.O. Box 2849, 600 Kenilworth Ave. N., Hamilton, Ont. L8N 3R5. Tel. 416-547-3251. Toll Free: (204,306,403,506,604,709,902)800-668-6295,(418,514,819)800-668-3472,(416,519,613,705,807)800-668-4771. Fax: 416-547-3248. Telex: 061-8002. Sales Office, Saint John, N.B., Laval, Que., Vancouver, B.C. Associates, Atlantic States Pipe, NJ, Clow Corp., OH, Pacific States Pipe, UT, McWane Pipe, AL, U.S.A. Ductile iron water pipe. Parent company, McWane Inc., Birmingham, AL, U.S.A.

(V.P. & G.M.) D. Charko; (G.S.M.) P. Krusen; (Cont.) L. Kay; (Plant Mgr.) L. Stewart. Annual Sales (E). Co. Size (E).⑥

Canada Plastic Containers Limited, 1200 Ellesmere Rd., Scarborough, Ont. M1P 2X4. Tel. 416-293-8233. Toll Free: 800-387-5190. Fax: 416-293-8526. Plants, Lachine, Que., Scarborough, Ont. Injection blow moulded containers, food and pharmaceutical containers, standard screwcaps, child resistant and dispensing closures, custom injection moulding, decorating.

(P.) R. Smith; (S.M.) D. Meharg; (S.M.Lachine) J. Jary. Annual Sales (E). Co. Size (E).⑥

Canada Playing Card Co. Ltd., 325 Industrial Pkwy., Aurora, Ont. L4G 3V8. Tel. 416-841-6446. Fax: 416-727-7667. Subsidiary, Golden Eagle Playing Card Co., Niagara Falls, NY, U.S.A. Playing cards, game cards, offset and letterpress printing, foil stamping, die-cutting.

(P. & Co-Prop.) D. Loft; (Prod'n Mgr.) P. Evans. Annual Sales (C). Co. Size (B).⑥

★Canada Publishing Corp., 164 Commander Blvd., Agincourt, Ont. M1S 3C7. Tel. 416-293-8141. Fax: 416-293-9009. Branch office, Toronto, Ont. Divisions, MacMillan of Canada, Gage Educational Publishing Co., Gage Distribution Co., Global Press. Associates, Diffulivre Inc., Montreal, Que., L&K International Videotaining, Toronto, Ont. Educational books, courseware and videos for all levels of education, professional, reference, medical, "Who's Who in Canada", also general trade books. Parent company, Canada Publishing Corporation.

(Chmn., P. & C.E.O.) R. D. Besse; (Sr.V.P.Fin. & S.T.) C. Van Remotel. Annual Sales (E). Co. Size (E).⑤

★Canada Sportswear Co., 31 Lido Rd., Weston, Ont. M9M 1M7. Tel. 416-740-8020. Toll Free: 800-668-4819. Fax: 416-740-7106. Telex: 06-527108. Men's and boys' sportswear.

(P.) C. Goldfinger; (G.M.) L. Goldfinger; (Prod'n Mgr.) H. Goldfinger; (Off.Mgr. & Mktg.Dir.) R. Goldfinger; (S.M.) M. Adler. Annual Sales (D). Co. Size (C).⑥

★Canada Stamp & Stencil Co., Limited, 4 William Morgan Dr., Thorncliffe Pk., Toronto, Ont. M4H 1E6. Tel. 416-425-4140. Toll Free: (U.S.A.) 800-387-4600. Fax:

416-425-6196. Branch offices, Montreal, Que., Ottawa, Hamilton, Ont. Associates, Abbey Engraving Ltd., Toronto, Cassco Machines, Toronto, Ont. and Buffalo, NY, U.S.A. Rubber stamps, dies, type, engravings, rubber plates, engraved steel and brass stamps and dies, marking, hot stamping, pad printing and custom machines, identification systems, silicone rubber sheets, dies and rolls. Brands, "Softbelly", "Vue-Line", "Perma-Stamp", "Cassco".

For.Reps., U.S.A., U.K., Germany, Hong Kong, Belgium, France, Italy, Japan, Korea, Singapore, Spain, Sweden.

(P. & C.E.O.) C. Thuro; (V.P.Sales) J. Mansfield; (V.P.Mfg.) B. Henderson; (V.P.) K. Thuro; (Cont.) J. Dennis. Annual Sales (D). Co. Size (C).®

Canada Stampings and Dies Ltd., 344 Dundas St., P.O. Box 244, Woodstock, Ont. N4S 7WB. Tel. 519-537-6245. Fax: 519-537-7742. Branch plants, 653 Canterbury St., Woodstock, Ingersoll, Ont. Associate, Canada Stamping Presses and Equipment. Hardware for baby cribs, metal stampings, blanking and forming dies, box brackets, punch press reconditioning, new equipment sales and services.

(P. & G.M.) R. A. Hewitt; (V.P. & S.T.) Mrs. Y. Hewitt; (Off.Mgr.) Mrs. L. Crawford; (Prod.Mgr.) R. Finch; (S.M.) R. Mitchell. Annual Sales (C). Co. Size (A).®

★Canada Starch Co. Inc., [Compagnie Canada Starch Inc.], 401 The West Mall, Toronto, Ont. M9C 5H9. Tel. 416-620-2300. Fax: 416-620-2385. Sales office and warehouses, Dartmouth, N.S., Pointe Claire, Lachine, Que., Etobicoke, Mississauga, Scarborough, Ont., Calgary, Alberta, Surrey, New Westminster, B.C. Plants, Baie d'Urfe, Pointe Claire, Buisbriand, Que., Cardinal, London, Port Colborne, Ont. Subsidiaries, Best Foods Canada Inc., Quebec Maple Products Inc./Produits d'Erable du Quebec Inc., Delico Corporation, Casco Inc., Les Produits du Chef Syl Inc. "Benson's" and "Canada" corn starch, "Casco" potato flour, "Crown Brand", "Karo" and "Lily White" corn syrup, "Hellmann's" mayonnaise and salad dressing mixes, "Mazola" corn oil, "Mazola No-Stick" non-sticking spray for pots and fry pans, "Skippy" peanut butter, etc. Parent company, CPC International, Englewood Cliffs, N.J., U.S.A.

For.Rep., Best Foods Exports-Division of Best Foods Inc.

(Chmn. & Exec.V.P. & C.E.O.) D.B. MacNaughton; (S.) D.A. Sloan; (Exec.V.P.) H. Elliott; (V.P.Pers.) J.F. Sanders; (V.P. & Compt.) W. Markham. Annual Sales (G). Co. Size (G).®

Canada Talc Limited, 407 Parkside Dr., P.O. Box 100, Waterdown, Ont. LOR 2H0. Tel. 416-689-6661. Fax: 416-689-0485. Plants, Madoc, Marmora, Ont. "Cantal", "Talfil" talcs, "Dolfil", "Field Stripe" dolomite. Parent company, Barmin Inc.

For. Reps., Kish-Crosby Co., Cleveland, OH, A.C. Zoller Co., Pittsburg, PA, U.S.A.

(P.) P. T. Barnes; (V.P.Sales) R. J. Hunt; (G.M.) R. M. Kirkwood. Annual Sales (C). Co. Size (B).®

Canada Tool Co. (Galt) Ltd., 160 Groh Ave., Cambridge, Ont. N3C 2V8. Tel. 519-658-9307. Fax: 519-658-9301. Tools, dies and special machinery, C.N.C. machining, metal stampings.

(P.) D.A. Drury; (Plant Mgr.) D. Schneider. Annual Sales (D). Co. Size (C).

★Canada Tungsten Mining Corporation Limited, Suite 1600, 1066 West Hastings St., Vancouver, B.C. V6E 3X1. Tel. 604-689-0046. Fax: 604-688-8370. Telex: 04-55290. Mine & mill, Tungsten, N.W.T. A.P.T. Plant, Fort Madison, Iowa, U.S.A. Subsidiaries, Amax Northwest Mining Company Limited, Tungsten Inc., (A Delaware Corporation). Tungsten concentrates, upgraded tungsten products. Parent company, Amax Inc., Greenwich, CT, U.S.A. (P. & C.E.O.) W. D. Lenton; (V.P.Fin. & C.F.O.) 8. M.A. Porter; (V.P.Ops.) J. C. Devitt; (S.) T. W. Lough. Annual Sales (D). Co. Size (A).

Canada U.S. Knitting Inc., See Tricots Canada U.S. Inc.

★Canada Veneers Limited, Deacon St., & River Rd., P.O. Box 460, Pembroke, Ont. K8A 6X7. Tel. 613-735-6801. Fax: 613-735-2790. Veneer and plywood, hardwood and softwood lumber.

(G.M.) N. Plante; (Plant Mgr.) D. Dean; (Sales) J. Irving. Annual Sales (D). Co. Size (E).

Canada West Shoe Manufacturing Inc., 270 Hutchings St., Winnipeg, Man. R2X 2Y2. Tel. 204-632-4110. Toll Free: 800-665-7488. Fax: 204-694-3831. Telex: 07-55817. Cowboy, work, leisure and hiking boots. Brands, "Canada West", "Brahma", "Bull Rider".

(P.) W. H. Moorby; (Cont.) G. Kuzminski; (Plant Mgr.) T. Moorby. Annual Sales (D). Co. Size (C).®

★CANADA WIRE AND CABLE LIMITED, 250 Ferrand Dr., Don Mills, Ont. M3C 3J4. Tel. 416-424-5000. Fax: 416-424-1008. Telex: 065-24120. Warehouses, Bedford, N.S., Milton, Ont. Sales offices, Bedford, N.S., Dorval, Que., Toronto, London, Hamilton, Ont., Winnipeg, Man., Regina, Sask., Edmonton, Calgary, Alta., Burnaby, B.C., Long Beach, CA, Atlanta, GA., U.S.A. Plants, Montreal, Quebec, Que., Toronto, Etobicoke, Fergus, Orangeville, Simcoe, Ont., Winnipeg, Man., Weyburn, Sask., St. Louis, MO, Westborough, MD, Glen Ellyn, IL, La Grange, KY, U.S.A. See also listing of Canstar. Associated companies: Canada Wire and Cable (International) Limited, Don Mills, Ont., Fadaltec, S.A., Bogota, Colombia, Iconel, C.A., Caracas, Venezuela, Alambres Dominicanos, C. por A., Santo Domingo, Dominican Republic, Irish Cable and Wire Limited, Athlone, Eire, Alcabe S.A., Spain, Canada Wire and Cable (Int'l) Ltd., Middle East office, Cairo, Egypt. A full range of bare and insulated electrical wires and cables, copper rod and fiber optic systems, HV cables to 345 KV (AC) and 400 KV (DC) and accessories, large, medium, round shaped and fine enamelled magnet wire, transposed cable. Brands, "Canadex", "Corflex", "A/S", "Trendex", "Exelene", etc. Parent company, Noranda Inc., Toronto, Ont.

For. Reps., Fakho Commercial Serv., Manama, Bahrain; Polymax, Dhaka, Bangladesh; Fadaltec, S.A., Bogota, Columbia; Alambres Dominicanos C Por A, Santo Domingo, Dominican Republic; George F. Huggins and Co. (Grenada), St. Georges, Grenada; Guyana National Eng. Corp. Ltd., Georgetown, Guyana; Valeria Caney S.A., Port Au Prince, Haiti; Agencia Alfonso R. Quan S. de R.L., Honduras, C.A.; G. Helgason & Melsted Ltd., Reykjavik, Iceland; Arya Offshore Services Pvt. Ltd., Bombay, India; Oakwell Engineering (S) Pte. Ltd., Singapore for Indonesia; Irish Cable and Wire, Westmeath, Ireland; Aravah A.T.I. Ltd., Tel Aviv, Israel; Oakwell Engineering (S) Pte. Ltd., Singapore for Korea; Boodai Trading, Aafat, Kuwait; Oakwell Engineering (S) Pte. Ltd., Singapore for Malaysia; Conductores Monterrey S.A. Ltd., Monterrey N.L., Mexico; Canada Wire and Cable Philippines, Metro Manila, Philippines; Oakwell Engineering (S) Pte. Ltd., Singapore; Technological Systems Communications, Port of Spain, Republic of Trinidad and Tobago; Iconel C.A., Caracas, Venezuela.

(Chmn.) B. T. Ness; (P. & C.E.O.) P. A.W. Green; (V.P.Magnet Wire) L. Whincup; (Exec.V.P.Canada Wire & Cable Int'l Ltd.) J. Denys Trilwood; (V.P.H.R. & Corp. Comm.) D.W. Dale; (V.P.Engery) G. Thursfield, Dr.; (V.P.Corp.Tech.) F. Hintze, PhD; (Supp. & Distrib.Mgr.) J. M. Anderson; (Mgr.Corp.Comm.) Ms. C. Hanson. Co. Size (G).®

Canada Wire & Cable (Magnetwire Division) Co. Ltd., 9250 Hochelaga St., Montreal, Que. H1L 2P4. Tel. 514-351-3511. Toll Free: 800-361-4535. Fax: 514-351-3511, Local 6B. Copper and aluminum magnet wire and bare conductors. Parent company, Canada Wire & Cable Co. Ltd., Toronto, Ont.

(Cont.) K. Blackburn; (S.M.) R. Villeneuve; (Plant Mgr.) G. Ducharme. Annual Sales (D). Co. Size (C).

Canada Wood Specialty Co. (1983) Limited, 300 West St. S., P.O. Box 458, Orillia, Ont. L3V 6K2. Tel. 705-326-1301. Fax: 705-326-0697. Wood turnings, hardwood dowel and handles, wood parts for mining, paper mill and chemical industry equipment, dimension stock, furniture components, custom kiln drying and milling in transit.

(P.) P. D. de Vries; (Plant Mgr.) L. Bowers; (G.M.) E. Wallace Milley. Annual Sales (C). Co. Size (C).®

Canada Woodtape Inc., 7566 Bath Rd., Mississauga, Ont. L4T 1L2. Tel. 416-673-5156. Fax: 416-673-9372. Telex: 06-968120. Associate, Woodtape Inc., Kirkland, WA, U.S.A. "Woodtape" wood veneer edge banding and "Woodaloy" polyester edge banding with or without adhesive, "Kwik-Edge" PVC edge banding, applicator machines and adhesives. Parent company, BLP Group PLC, London, England.

(P.) M. R. Martin; (V.P. & G.M.) K. Alan Holtby. Annual Sales (D). Co. Size (B).®

Canada X-Ray Limited., 306 Adelaide St. W., Toronto, Ont. M5V 1P6. Tel. 416-593-2527. X-Ray fluorescent viewers and X-Ray accessories.

(Chief Exec.) L. Katz, P. Eng. Co. Size (N/R).

Canada Yearbook Services (1980) Ltd., 70 Mearns Ave., Bowmanville, Ont. L1C 4A2. Tel. 416-686-2792. Fax: 416-623-4517. Yearbook publishers.

(P.) W. C. Lofgren. Annual Sales (C). Co. Size (8).®

Canaday's Apparel Ltd., 115 Coronation Drive, P.O. Box 580, Moose Jaw, Sask. S6H 4P3. Tel. 306-692-6406. Fax: 306-694-1366. Men's and boys' casual and dress slacks. Brands, "Day's", "Don Parker", "River Street", "Off Duty".

For.Rep., San Francisco, CA, U.S.A.

(P.) E. James King; (V.P. & T.) D. Gerald Dommer; (V.P.Mdsing.) M. K. King. Annual Sales (D). Co. Size (D).®

★Canadelle Inc., 4405 Metropolitan E., Montreal, Que. H1R 1Z4. Tel. 514-376-6240. Branch plants, Quebec, Lac Megantic, Matane, Que., Hawkesbury, Ont. Associate, Liewewire Products Company Limited. Brassieres, girdles, intimate apparel. Brands, "WonderBra", "Wonder Control", "Dici", "Wonderfit", "Such Comfort", "Daisy Fresh". Parent company, Sara Lee Corporation, Chicago, Ill., U.S.A.

For. Reps.: Europe, West Indies, United Kingdom, Australia, Middle East, South Africa, Israel, Mexico.

(P. & C.O.O.) J. DiPonti; (V.P.Sales) K. Steward; (V.P.Mktg.) R. Nadeau; (V.P.Mdse.) L. Kaplow; (V.P.Ops.) R. McMillan; (V.P.Fin.) Y. Morel. Annual Sales (E). Co. Size (G).®

★Canadian A.S.E. Limited, 6141 Vipond Drive, Mississauga, Ont. L5T 2B2. Tel. 416-670-0218. Fax: 416-670-1415. Plants, Downsview, Weston, Windsor, Mississauga, Ont. Automobile seat latch and hood assemblies, and seat tracks.

For.Rep., Epeda-Bertrand Faure, Rocquencourt, France.

(P.) L.G. Buganto; (S.) C.G. Watson; (Cont.) P.P. Hansen; (S.M.) R. Scales; (Plant Mgr.) C. Van Maurik; (Plant Mgr.) R. Bettam; (Purch.Mgr.Asst.) J.Twomey. Annual Sales (E). Co. Size (E).®

CANADIAN ADHESIVES LIMITED, 420 Marien Ave., Montreal East, Que. H1B 4V6. Tel. 514-645-5336. Toll Free: 800-361-6895 Toll Free: 800-361-6895. Fax: 514-645-5751. Branch office, Brampton, Ont. "Bulldog Grip" caulking and sealants, asphalt specialties, adhesives, flooring adhesives. "Nordbak" backing material and wearing compounds, "Sonneborn" commercial sealants, sealers and membranes. Parent company, SKW.

For. Rep., Chemrex, Milwaukee, WI, U.S.A.

(V.P.Fin.) G.M. McGee; (V.P. & G.M.) A.F. Gaudet; (Dir.Tech.Dev.) C. Chan; (V.P.Sales & Mktg.) W. Sewell; (Lab.Supp'r) K. Grechuk. Annual Sales (D). Co. Size (C).®

Canadian Advance Car-Mover Co. Ltd., 306 Killaly St. W., Port Colbourne, Ont. L3K 6A6. Tel. 416-735-2171. "Badger" car movers and roller pry trucks, "Porter" spring winders, "Rowell" bottom pour melting ladles. Parent company, Advance Car-Mover Co. Inc., Appleton, WI, U.S.A.

(G.M.) H.F. Edwards. Annual Sales (A). Co. Size (A).®

Canadian Agri-Blend Ltd., B702 - 87 Ave., Box 2100, Morinville, Alta. T0G 1P0. Tel. 403-939-3800. Fax: 403-939-4888. Premixer, and blends of vitamins and trace minerals for the feed industry, mineral and protein supplement blocks.

(G.M.) J.E. Danyluk. Annual Sales (C). Co. Size (A).®

Canadian Air Compressor Ltd., 57 Atomic Ave., Etobicoke, Ont. M8Z 5K8. Tel. 416-252-9505. Toll Free: 800-387-7270. Fax: 416-252-9228. Branch office, Laval, Que. Air compressors, blowers and vacuum pumps. Brand, "Aircscrew".

(P.) R. Pearce; (V.P.) J. R. Pearce; (Cont.) E. McClenan. Annual Sales (D). Co. Size (A).®

★Canadian Aircraft Products Ltd., 2611 Viscount Way, Richmond, B.C. V6V 1M9. Tel. 604-278-9821. Fax: 604-278-9618. Telex: 04-355526. Aeronautical design and engineering, structural components. Brands, "C.A.P.". Parent company, Avcorp.

(P.) W. Williams; (Mgr.Hum.Rel.) D. A.K. Guy. Annual Sales (E). Co. Size (E).

Canadian Alcohol Company, Div. of Calsco Solvents Limited, 4120 Midland Ave., Box 293, Agincourt, Ont. M1S 3B9. Tel. 416-293-0123. Industrial chemicals, blending and packaging.

(P.) W. Craig; (V.P.) N. W. Craig. Co. Size (N/R).

Canadian Anglo Machine & Iron Works Inc., 2475 Day St., Winnipeg, Man. R2C 2X5. Tel. 204-222-2788. Fax: 204-222-2502. Telex: 07-587785. Custom machining and steel fabrication.

(P.) S.H. Maurmann; (V.P.Ops.) P. Maurmann. Annual Sales (C). Co. Size (C).®

★Canadian Applied Technology Inc., 868 Progress Ave., Scarborough, Ont. M1H 2X7. Tel. 416-431-0004. Telex: 06-963640. Associate, Patcor Capital Inc. Computer

† Indicates firms seriously interested in export trade.

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★ Indicates active exporter.

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based data acquisition telemetry and processing systems with environmental and industrial applications such as air quality systems and water resource management/flood control systems. Parent company, Hunttec Systems Inc.

(P. & C.E.O.) R. Serman; (V.P.) S. Platel. Annual Sales (C). Co. Size (8).Ⓢ

★Canadian Arctic Producers, 1741 Wellington Ave., Winnipeg, Man. R3H 0G1. Tel. 204-774-3519. Fax: 204-783-2851. Associate, Tuttavik, Mississauga, Ont. Eskimo sculptures, prints, wall hangings, crafts and stationery. Parent company, Arctic Co-operatives Limited, Winnipeg, Man.

(C.E.O.) A. Goussaert; (Mktg.Mgr.) T. Thompson; (S.M.) D. Hillman. Annual Sales (E). Co. Size (C).Ⓢ

Canadian Art China Limited, 18 Stewart Rd., Collingwood, Ont. L9Y 4K1. Tel. 705-445-1321. Fax: 705-445-1321. Decorators of souvenir pottery and glassware, ceramic decals.

(P. & G.M.) J.P. Scott; (V.P.) J.S. Scott. Annual Sales (8). Co. Size (A).Ⓢ

Canadian Astatic Limited, 6 Heritage Rd., Markham, Ont. L3P 1M4. Tel. 416-471-8444. Telex: 06-986292. Phonograph cartridges, microphones, needles and pick-ups. Brand, "Astatic".

(P.) S. Hopkinson. Annual Sales (C). Co. Size (A).Ⓢ

★Canadian Astronautics Limited, 1050 Morrison Dr., Ottawa, Ont. K2H 8K7. Tel. 613-820-8280. Fax: 613-820-8736. Telex: 053-3937. Associates, Caltronic Systems Ltd., Portsmouth, England; Astro Pacific Pty. Ltd., Canberra ACT, Australia. "SARSAT" search and rescue satellite ground station, radar systems, high power amplifiers, microstrip and UHF antennas, "TASS" EW radar signal simulator, space qualified scientific instruments, ultra-violet imagers, spacecraft power systems, satellite communication, mobile earth station (aeronautical and ground).

(P.) J. D. Taylor; (C.O.O.) W. E. Cox; (Exec.V.P.Corp. Dev.) M. A. Stott, Ph.D.; (V.P.Mktg. & Sales) R. Kretchmar; (V.P.Fin.) D. Laird; (V.P.Ops.) D. A.G. Setts; (V.P.Space Sys.) J. Gore, Ph.D.; (V.P.Radar & Comm.) L. Maynard; (V.P.Adv.Sys.) G. Jones, Ph.D.; (V.P.Defence Elec.) D. Walsh; (Dir.Mktg.) C. W. Thigpen. Annual Sales (E). Co. Size (E).Ⓢ

★Canadian Atlas Furniture Inc., 279 Rexdale Blvd., Box 5, Stn A, Rexdale, Ont. M9W 5K9. Tel. 416-749-3492. Fax: 416-748-9686. Branch offices, Montreal, Que., Vancouver, B.C. Office desk and chairs, also computer furniture.

(P.) M. Slivka; (V.P.Ops.) A. Grinberg; (Cont.) L. Edwards; (V.P.Sales) G. DeLuca. Annual Sales (D). Co. Size (D).Ⓢ

Canadian Auralite Fibreglass Products, Div. of Asbestos Building Supply Ltd., 266 Royal York Rd., Toronto, Ont. M8V 2V9. Tel. 416-259-9625. Fax: 416-259-3586. Fibreglass sheets for roofing, siding, windows, etc. Brand, "Auralite".

(P.) C.D. Lee; (G.M. & S.M.) J. Harvey; (G.M.) M. Iwanyszyn. Annual Sales (C). Co. Size (A).Ⓢ

Canadian Automotive Radiator Exchange & Manufacturing Ltd., Air Industrial Park, Box 189, Debert, N.S. B0M 1G0. Tel. 902-662-2545. Fax: 902-662-3507. Telex: 019-34588. Automotive and industrial headers, side plates.

(P.) B. Bartlett. Co. Size (N/R).

★Canadian Autoparts Toyota Inc., 7233 Progress Way, Delta, B.C. V4G 1E7. Tel. 604-946-5636. Fax: 604-946-1730. Associate, Toyota Canada Inc., Scarborough, Ont. "Captin" aluminum wheels. Parent company, Toyota Motor Corporation, Toyota City, Japan.

(Plant Mgr.) R. Balla. Annual Sales (E). Co. Size (D).

Canadian 88R (1980) Inc., 3450 Midland Ave., Box 37, Agincourt, Ont. M1S 3B4. Tel. 416-291-1618. Fax: 416-291-9960. Telex: 065-25190. Branch office, 88R Quebec (1980) Inc., St. Laurent, Que. Post tensioning cables, rock and soil anchors.

(P.) M. Ducommun; (V.P.Ops.) F. Pahapill; (T.) Mrs. A. Frost; (Sales) A. Mohl. Annual Sales (C). Co. Size (8).Ⓢ

★Canadian Babbitt Bearings Inc., 64 Dalkeith Dr., Box 175, Brantford, Ont. N3T 5M8. Tel. 519-752-5471. Fax: 519-752-7890. Babbitted motor, turbine, generator, pump, compressor and mine hoist bearings.

(P. & S.M.) J. Moss; (G.M.) J. Sanderson. Annual Sales (C). Co. Size (A).Ⓢ

Canadian Bank Note Co., Limited, 145 Richmond Rd., Box 8394, Ottawa, Ont. K1G 3H8. Tel. 613-722-3421. Fax: 613-722-2548. Telex: 053-3561. Branch offices, Montreal, Que., Toronto, Ont., Vancouver, B.C. Plants, Toronto, Ont., Calgary, Alta. Banknotes, bonds, certificates, postage and revenue stamps, cheques, drafts,

other security documents, passports drivers' licenses, ID cards, transit passes and lottery tickets.

(P.) D.R. Arends; (Sr.V.P.Gov't) R.G. Hutton; (Corp. Secty) Mrs. S.A. Arends; (V.P.Comm.Sales) R.E.L. Gill; (V.P.Mfg.) J.M. Kiuchi; (V.P. Strategic Plan'g.) R.C. Brock; (Compt.) D.R. Shaw; (Corp.S.) Mrs. S.A. Arends. Annual Sales (E). Co. Size (E).Ⓢ

Canadian Battery Corporation Ltd., 2771 Viscount Way, Richmond, B.C. V6V 1M9. Tel. 604-273-7661. Fax: 604-273-8493. Sales office, Edmonton, Alta. Lead acid storage batteries for cars, trucks, etc. Brands, "Canadian", "Giant".

(P.) D. Gillani; (Exec.V.P.) R. A. Pain; (Plant Mgr.) D. Tate. Annual Sales (D). Co. Size (C).Ⓢ

★Canadian Bioclinical Ltd., 81 Finchdene Sq., Unit 1, Scarborough, Ont. M1X 1B4. Tel. 416-293-4955. Fax: 416-293-2492. Telex: 065-25422. Diagnostic, immunology and clinical chemistry reagents.

(P.) J.J. Clapp, Ph.D. Annual Sales (8). Co. Size (A).Ⓢ

★Canadian Bird Equipment Ltd., 3 Gertrude St., Hamilton, Ont. L8L 4B7. Tel. 416-549-7943. Fax: 416-547-4282. Poultry processing equipment, metal fabrication, stainless steel tanks, conveyors, etc.

(P.) R. S. Innes, P. Eng.; (V.P.) D. J. Mosca; (G.M.) 8. McGuire. Annual Sales (C). Co. Size (A).Ⓢ

Canadian Blackboard Co. (Quebec) Ltd., [Compagnie Canadienne de Tableaux Noirs (Québec) Ltée.], 30 Montée des Bouleaux, St. Constant, Que. J0L 1X0. Tel. 514-632-1660. Toll Free: 800-363-9664. Fax: 514-632-5449. Chalkboards, display cabinets, directory boards, etc. Brands, "Tableaux D'Ecoles", "Lauzonite", "Duolox".

(P.) D. Tremblay; (V.P.) A. Forest; (S.T.) R. Tremblay. Annual Sales (C). Co. Size (A).Ⓢ

★Canadian Blower/Canada Pumps Limited, 90 Woodside Ave., P.O. Box 9007, Stn.C, Kitchener, Ont. N2G 4K1. Tel. 519-744-8111. Fax: 519-744-4500. Telex: 069-55485. Sales offices, Saint John, N.B., Montreal, Que., Sarnia, Ottawa, Hamilton, Sudbury, Kitchener, Toronto, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Cambridge, Kitchener, Ont. Associate, Aerofin (Canada) Inc., Cambridge, Ont. Power drilling machines, fans, ventilating equipment, air washers, heat transfer coils, air make-up units, air conditioning cabinets, centrifugal pumps to pump water and other liquids. Brand, "Canadian Buffalo". Parent company, Ampco-Pittsburg Securities II Corp., Wilmington, DE, U.S.A.

(P.) D.G. McKenzie; (V.P.Sales) R.E. Schock; (Plant Mgr.) J. Lyon; (Purch.Mgr.) R. Milmine. Annual Sales (E). Co. Size (E).Ⓢ

Canadian Blue Bird Coach Ltd., P.O. Box 880, Brantford, Ont. N3T 5R7. Tel. 519-752-9700. Fax: 519-752-9893. School bus bodies, transit buses. Brands, "All Canadian", "Blue Bird", "Micro Bird", "TC2000". Parent company, Blue Bird Body Co., Fort Valley, GA, U.S.A.

(V.P.Cdn.Ops.) B. Milby; (Coord.Can.Dist.) C. Kirkland; (Mgr.Inv.Control) J. Corke; (Fin.) R. Fosty; (Fin.) R. Grant; (Prod'n) B. Fisher. Annual Sales (E). Co. Size (E).Ⓢ

★Canadian Brakeblok Div., Abex Industries Ltd., 50 Colborne St. E., Lindsay, Ont. K9V 1K7. Tel. 705-324-2133. Fax: 705-324-0226. Marketing office and warehouse, Mississauga, Ont. Branch offices, Toronto, Ont., Vancouver, B.C. Automotive and industrial brake linings. Brands, "Canadian Brakeblok", "Abex". Parent company, P.A. Holdings, Hampton, NH, U.S.A.

For.Rep., AWT World Trade Corp., Stamford, Ct., U.S.A.

(Plant Mgr.) D. R. Anderson; (G.S.M.) T.W. Mezon. Annual Sales (D). Co. Size (D).

Canadian Brøn Engineering Specialties Ltd., 1156 Speers Rd., Oakville, Ont. L6L 2X4. Tel. 416-842-0290. Telex: 06-982366. Engineering and environmental testing equipment. Brand, "Soiltest".

(S.) D.F. Thomson; (G.M. & Plant Mgr.) D. Thomson. Co. Size (A).Ⓢ

★Canadian Bronze Company, Limited, 15 Bury St., Winnipeg, Man. R3E 2X7. Tel. 204-786-6821. Fax: 204-775-3495. Telex: 07-57225. Foundry machine shop and plating plant, Winnipeg, Man. Associates, Northwest Industries Ltd., CAE Machinery Ltd., CAE Electronics Ltd., Union Screen Plate Ltd. Bronze and aluminum castings, journal friction and traction motor bearings, diesel cylinder liner plating, railway axle plating and machine, railway wheel shop services, general machining. Parent company, CAE Industries Ltd., Toronto, Ont.

(P. & G.M.) W. Reid; (Cont. & S.) G. Frederick; (P.A.) L. Hornsby; (Mgr.Engr'g Serv.) E. Pauch; (S.M.) W.G. Anderson; (Q.A.) K. McNeish. Annual Sales (D). Co. Size (D).

★Canadian Building Systems Inc., 3455 North Service Rd., Box 5006, Burlington, Ont. L7R 3Z3. Tel. 416-335-2000. Fax: 416-336-8811. Telex: 061-8617. Associates, Building Construction Division, Burlington, Joist Systems, Milton, Ont. Building systems for commercial, institutional and industrial markets, pre-engineered metal buildings.

(P.) W. N. Evoy; (V.P.Sales & Mktg.) E.A. Downes; (Cont. & T.) S.W. Murray; (V.P.Engr'g) H. Berger; (V.P.Mfg.) S. Holt; (Mktg.Mgr.) E. Barnes; (Exp.Mgr.) L.R.B. Meredith. Annual Sales (E). Co. Size (E).

Canadian Business Forms Incorporated, 3335 - 14th Ave., R.R.#1, Unionville, Ont. L3R 2L6. Tel. 416-475-1741. Subsidiaries, The Grand Trunk Instant Printing Company, Canadian Printers and Stationers. Printing, business forms, stationery, etc.

(P.) P. G. Grosskurth; (Plant Mgr.) F. G. Grosskurth. Annual Sales (8). Co. Size (8).

★Canadian Business Machines Limited, 1832 Bonhill Rd., Mississauga, Ont. L5T 1C4. Tel. 416-677-7471. Toll Free: 800-387-4834. Fax: 416-677-3213. Branch office, West Mifflin, PA, U.S.A. Manual and electric cash drawers, security and office equipment, store fixtures, steel cabinets, copier and audio visual stands, desks and computer furniture, "Jet Line" store fixtures.

(P.) J. H. Williams; (V.P.) J. M. Williams; (V.P.Sales) R. Thulean; (Sales & Mktg.) L. Houle; (Purch.) J. Da Silva. Annual Sales (D). Co. Size (C).

★Canadian Buttons, Limited, [Boutons du Canada Ltée.], 7020 Allard, LaSalle, Que. H8N 1Y8. Tel. 514-363-0210. Fax: 514-363-9494. Telex: 05-566484. Branch offices and plants, Toronto, Hawkesbury, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Associate, John Thomas Batts Enterprises (Canada) Ltd., LaSalle, Que. Subsidiaries, Canadian Plastics Inc., St. Paul Plating. Buttons, buckles, hangers, plastic slides, tie riders and knobs, custom moulders, die casting, aluminum window hardware. Brand, "Cabulite".

For. Rep., A. Brown and Co., England.

(P.) T. Goldman; (V.P.) F. Laxer; (V.P.) A. Taveroff; (V.P.) S. Leznoff; (V.P.) J. Zalter; (Exp.Mgr.) H. Deskin. Annual Sales (D). Co. Size (E).Ⓢ

★Canadian Cabinets Company Ltd., 25F Northside Rd., Box 11336, Stn.H, Nepean, Ont. K2H 7V1. Tel. 613-829-1433. Fax: 613-829-6331. Laminar flow units, biological containment units, wet stations, fume hoods, clean rooms, glove boxes, HEPA filter modules, animal care equipment, design and engineering. Brands, "Bio-Klone", "Hepaire". Parent company, Robert Michell Inc., Montreal, Que.

(V.P.) D. C. Puddy; (P.A.) J. Tierney; (S.M.) M. B. Mennie. Annual Sales (C). Co. Size (8).Ⓢ

Canadian Canopy Co. Ltd., 3 Morrow Rd., Barrie, Ont. L4N 3V7. Tel. 705-733-2681. Fax: 705-733-2600. Tarpaulins, boat and truck pick-up covers, skiff and wraparound boat windshields, etc. Brands, "8y Omar", "Omar".

(P.) Mrs. 8. Flynn; (S.T. & G.M.) B. Flynn; (Canvas Plant Mgr.) P. Flynn; (Windshield Plant Mgr.) W.J. Spencer. Annual Sales (C). Co. Size (A).Ⓢ

Canadian Cardwell Company, 1000 St-John's Blvd., Suite #405, Point Claire, Que. H4P 2E2. Tel. 514-631-2282. Fax: 514-631-2284. Telex: 05-822568. Branch office and plant, Winnipeg, Man. Hand brakes, draft gears, brake adjusters, etc. Brands, "Westinghouse", "Universal". Parent company, Cardwell Westinghouse Company, Chicago, IL, U.S.A.

(V.P. & G.M.) R. Neal; (V.P.Sales) D. Johnston; (Mat'ls Mgr.) T. S. Marshall; (Cont.) Ms. L. Colangelo; (Plant Supt.) R. Rossolt; (Q.C.Mgr.) W. Cross. Annual Sales (C). Co. Size (A).

†Canadian Cartographics Ltd., #106 - 3680 Bonneville Pl., Burnaby, B.C. V3N 4T5. Tel. 604-420-2944. Fax: 604-420-2949. Street, road, recreation and scientific maps.

(P.) L. Skoda; (Sup'r Cartographer) R. Smith. Annual Sales (B). Co. Size (A).Ⓢ

Canadian Chamois & Sponge Co. Ltd., 175 Donald St., Winnipeg, Man. R3C 1M3. Tel. 204-942-0179. Chamois and sponges.

(P.) Mrs. D. Pinsky; (Mgr.) H. Pinsky; (S.) Mrs. I. Fortlage. Annual Sales (B). Co. Size (A).Ⓢ

Canadian Chenille Sales Ltd., #32-80 Dynamic Dr., Box 3, Compt.12, Scarborough, Ont. M1V 5A5. Tel. 416-321-2724. Fax: 416-423-9277. "Nu-Brush" pipe cleaners,

- "Magic Worms" chenille toys, "Chenille Stem" artwork, "Medical Tube" cleaners.
(G.M.) J. Y.P. Lee. Annual Sales (A). Co. Size (A).[ⓐ]
- Canadian Children's Wear Ltd., Compagnie Canadienne de Vêtements d'Enfants Ltée.
Canadian Clock & Timer Industries, 1110 Finch Ave. W., Unit 2, North York, Ont. M3J 2T2. Tel. 416-663-3745.
Subsidiary, Canadian Stopwatch Co., North York Ont. School and hospital clocks, advertising clocks, office and ornamental clocks, secondary clocks, electric and quartz.
(G.M.) J. Schein; (P.A.) S. Gumieniak; (Plant Mgr.) V. Donson. Annual Sales (8). Co. Size (A).[ⓐ]
- Canadian Coated Papers Inc., 2 Rosetta St., Georgetown, Ont. L7G 3P2. Tel. 416-453-9547. Coated, pressure sensitive, adhesive and heat seal papers and film.
(P.) G. Melton; (G.M.) R. Cook; (S.M.) R. Scott. Annual Sales (C). Co. Size (A).
- Canadian Coating Industries Ltd., 7498-19th Ave., Montreal, Que. H2A 2L7. Tel. 514-728-9220. Fax: 514-728-4526. Plastic coating.
(P. & P.A.) S. Miyashita; (S.M.) H. Miyashita. Annual Sales (C). Co. Size (A).[ⓐ]
- ★Canadian Coleman Company, Limited, The, 15 North Queen St., Toronto, Ont. M8Z 2C6. Tel. 416-252-6161. Toll Free: 800-268-2167. Fax: 416-252-9476. Telex: 06-967720. Branch offices and warehouses, Montreal, Que., Toronto, Ont. Subsidiary, Crosman Canada Limited, Toronto, Ont. Portable lighting and cooking appliances, catalytic heaters, lanterns, camp stoves for LP and liquid gas, coolers, beverage jugs. Brands, "Coleman", "Polylite", etc. Parent company, Coleman, Co. Inc., Wichita, KS, U.S.A.
(G.M.) A. Smith; (Nat.S.M.) 8. Cotton; (Adv.Mgr.) Miss N. Hughey. Annual Sales (E). Co. Size (C).[ⓐ]
- ★Canadian Composition Inc., 2 River St., Toronto, Ont. M5A 3N9. Tel. 416-362-4707. Fax: 416-861-0597. Type-setting and art services.
(P.) I. Bates; (Prod'n Supv'r) Ms. N. Godreau; (Dir. Typography) B. Duncan; (Acct.) Ms. A. Ho; (Prod'n Asst.) Ms. L. Bean. Annual Sales (C). Co. Size (B).[ⓐ]
- Canadian Connector Corporation, 1368 Blundell Rd., Mississauga, Ont. L4Y 1M5. Tel. 416-848-2575. Fax: 416-848-1524. Aluminum and copper electrical connectors.
(P.) R. Geisel; (Mgr.Sales & Mktg.) R. Smith. Annual Sales (C). Co. Size (A).[ⓐ]
- Canadian Counter Measures Electronics (C.C.M.E.) Inc., 6412 Notre Dame St. W., Montreal, Que. H4C 1V4. Tel. 514-933-5752. Fax: 514-933-4128. Security systems and electrical test equipment.
Holland, Belgium, Spain, Finland, Mexico, U.S.A.
(V.P.) C. Robinson. Annual Sales (B). Co. Size (A).[ⓐ]
- CANADIAN CRANE & HOIST MANUFACTURING LIMITED,**
75 Welham Rd., Barrie, Ont. L4M 6E7. Tel. 705-726-5951. Fax: 705-726-2434. Overhead bridge cranes, gantry and jib cranes, monorails, crane controls and electrification, electric hoists, hand chain hoists, runways for cranes, crane rails, complete turn key operation.
(Mgr.) N. Sabet, P.Eng. Annual Sales (C). Co. Size (A).[ⓐ]
- ★Canadian Curtis Refrigeration Inc., 340 Leaside Ave., Stoney Creek, Ont. L8E 2N7. Tel. 416-662-4984. Fax: 416-662-4247. Telex: 065-27136. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C. Commercial refrigerators and freezers. Brands, "Curtis", "Moduline".
(P. & G.M.) D.S. Lloyd; (V.P.) T. Clarke; (Exp.Mgr.) T. Clarke. Annual Sales (D). Co. Size (C).[ⓐ]
- Canadian Decorative Plating Inc., 12120 - 103A Ave., Surrey, B.C. V3V 3B8. Tel. 604-584-6565. Fax: 604-888-5244. Chrome, nickel, brass, gold and copper plating, also antique copper and brass plating, metal polishing.
(P. & S.M.) T. Hagedorn. Annual Sales (B). Co. Size (A).[ⓐ]
- Canadian Desmond-Stephan Manufacturing Company Limited, P.O. Box 83, Station "B", Hamilton, Ont. L8L 7T5. Tel. 416-547-7015. Fax: 416-547-6867. Plant, 252 Gibson Ave. N., Hamilton, Ont. Grinding wheel dressing tools. Brands, "Huntington", "Sherman", "Heavy-Duty", "Precision". Parent company, Desmond-Stephan Mfg. Co., Urbana, OH, U.S.A.
(G.M.) Mrs. C. Timofejew. Annual Sales (B). Co. Size (A).[ⓐ]
- Canadian Display-Well Industries Ltd., #2-2741 Skeena St., Vancouver, B.C. V5M 3Y6. Tel. 604-435-2007. Fax: 604-435-0783. Showcase, wall and window displays for the jewellery trade.
(P.) A. W. Gamage; (Acct.) P. David Gamage. Annual Sales (B). Co. Size (A).[ⓐ]
- ★Canadian Drapery Hardware Ltd., 590 Steeprock Dr., Downsview, Ont. M3J 2X1. Tel. 416-630-6900. Fax: 416-630-0884. Telex: 062-19822. Associate, Accessoires De Draperies Premiere Ltée., Dorval, Que. Drapery hardware and workroom supplies.
(P.) Morris Ferdman; (Dir.) A. Ferdman; (Dir.Sales & Exp.) Michael Ferdman; (Compt.) Ms. 8. MacEachern. Annual Sales (D). Co. Size (A).[ⓐ]
- ★Canadian Drawn Steel Company, 155 Chatham St., Hamilton, Ont. L8N 3T1. Tel. 416-528-2511. Fax: 416-528-2511 ext.3733. Cold finished carbon and alloy steel bars. Brands, "Stelco XL-20 Precision Shafting", "Stressproof". Parent company, Stelco Inc., Toronto, Ont.
(P. & G.M.) R. R. Cooper; (Nat.Accts.Mgr.) 8. Cotton; (V.P.Admin.) L. Heise; (Mktg.Dir.Outing Prods.) L. Grozelle; (Adv.Mgr.) Ms. N. Hughey; (P.A.) H. Ryan. Annual Sales (E). Co. Size (D).[ⓐ]
- ★Canadian Ducting Limited, 3100 Jarrow Ave., Mississauga, Ont. L4X 2C7. Tel. 416-564-3401. Fax: 416-564-3408. Subsidiary, American Ducting, Inc., Columbus, OH, U.S.A. Aluminum and stainless steel flexible ducting, "Flexi-Liner" chimney liner kits.
(P.) Mrs. D.E. Campbell; (V.P. & G.M.) B. F. Stubbett. Annual Sales (N/R). Co. Size (A).[ⓐ]
- Canadian Elastileum (1985) Limited, #200-10711 Cambie Rd., Richmond, B.C. V6X 3G5. Tel. 604-278-8744. Protective coatings, paints, sealers. Brand, "Elastileum".
(P.) G.W. Schmidt. Co. Size (A).[ⓐ]
- ★Canadian Electrolytic Zinc Limited, [Zinc électrolytique du Canada limitée], 860 Boul. Cadieux, Valleyfield, Que. J6S 4W2. Tel. 514-373-9144. Telex: 055-61433. Sales office, Noranda Sales Corp., Toronto, Ont. Associate company, Federated Genco Ltd., Scarborough, Ont. Electrolytic zinc and cadmium, sulphuric acid, oleum, zinc shot. Brand, "CEZinc". Parent company, Noranda Minerals Ltd., Toronto, Ont.
For. Reps.: J.P. Wolff, Rudolf Wolff & Co. Ltd. and R.I. Robertson, Noranda Sales Corporation of Canada Limited, London, England.
(P.) J.C. White; (V.P.Sales) J.L.L. Davies; (P.A.) M. Kremer; (V.P. & G.M.) D.D. Rodier. Annual Sales (F). Co. Size (F).
- Canadian Engineering Publications Ltd., 5080 Timberlea Blvd., suite 8, Mississauga, Ont. L4W 4M2. Tel. 416-596-1624. Branch office, Montreal, Que. Publishers of Engineering Digest, New Equipment News.
(P.) C. F. Broad; (V.P.) R. T. Easson; (S.T.) Miss F. J. Hetherington; (East'n Mgr.) J. Donovan. Annual Sales (C). Co. Size (A).[ⓐ]
- ★Canadian Engineering & Tool Co., Limited, 2265 South Cameron Blvd., Box 7039, Windsor, Ont. N9C 3Y6. Tel. 519-969-1618. Fax: 519-969-2104. Subsidiaries, InspectionAir Gauge Limited, Windsor, True-Die Limited, St. Thomas, Ont.
(P. & P.A.) D. C. Tregenza; (Exec.V.P.) T. C. Scarlett; (Plant Mgr.) M. Fabris; (Plant Supt.) S. P. Rastin; (P.A.) D. Tregenza. Annual Sales (D). Co. Size (C).[ⓐ]
- ★Canadian Erectors Limited, 629 Eastern Ave., Toronto, Ont. M4M 1E4. Tel. 416-461-8111. Telex: 06-22088. Plants, Steel Platework Division, Toronto, Ont., TIW Western Division, Calgary, Alta. Divisions, Alloytec Mechanical, Boisbriand, Norsteel, Sept Iles, Que., C & P Limited, Jarvis, C. MacPherson, Kingston, Niagara Steel, St-Catharines, Ont. Tanks, pressure vessels, heat exchangers, heavy weldments, and all types of plate fabrication. Brand, "T.I.W.". (Chmn.) S.R. Hawkins; (P. & G.M.) C.S. Hawkins; (Corp.V.P.) M. Young; (V.P.Constr.) B. Compton; (Mgr.) A. Petro; (S.M.) J. Warner; (P.A.) E. Warlow; (Contracts Admin.) A.W. Lund. Annual Sales (F). Co. Size (F).[ⓐ]
- Canadian Erectors Ltd., TIW Western Division, 7770-44th St. S.E., Calgary, Alta. T2C 2L5. Tel. 403-279-8310. Fax: 403-279-0120. Telex: 038-25642. Associates, TIW Division of Canadian Erectors Ltd., Toronto, Ont., Alloytec Mech Piping Ltd., Boisbriand, Que., Struthers-TIW Ltd., Calgary, Alta. Air cooled and shell and tube exchangers, pressure vessels, waste heat recovery equipment, structural and miscellaneous steelwork, steel tanks, oil-field steam generators. Parent company, Canadian Erectors Ltd., Toronto, Ont.
(P. & G.M.) S. L. Kerby, P.Eng.; (Asst.G.M.) K. Kense, P.Eng.; (Asst.G.M.) L. Van Spengen. Annual Sales (D). Co. Size (D).[ⓐ]
- Canadian Erectors Pipe Division, 468 Rideau St., P.O. Box 320, Kingston, Ont. K7L 4W2. Tel. 613-545-3245. Fax: 613-549-5606. Associate, C.E. MacPherson Company, Kingston, Ont. Stainless steel pipe for the pulp and paper, chemical and petro-chemical industries. Parent company, Canadian Erectors Limited.
(Div.Mgr.) G. Martin. Annual Sales (C). Co. Size (A).[ⓐ]
- ★Canadian Fabricated Products Division of Chrysler Canada Inc., 1172 Erie St., P.O. Box 428, Stratford, Ont. N5A 6T3. Tel. 519-273-1080. Fax: 519-273-2222. Telex: 029-5513. Automotive interior trim, etc. Parent company, Acustar Inc., Troy, MI, U.S.A.
(Plant Mgr.) A. Rennie; (Cont. & Asst.T.) G.L. Henderson; (Purch.Mgr.) Ms. N. Scott; (Plant Eng. & Prod'n Mgr.) M. Crinklaw; (Mgr.Ind'l Engr'g) H. Sottrell. Annual Sales (E). Co. Size (F).[ⓐ]
- ★Canadian Fanner Co. Limited, 3388 Mainway, Burlington, Ont. L7M 1A8. Tel. 416-335-6111. Foundry supplies and metal stampings. Parent company, Milwaukee Chapel & Mfg. Corp., Milwaukee, Wisc., U.S.A.
For. Rep.: United Steel Supply Corp., Southfield, Mich., U.S.A.
(Exec. V.P. & G.M.) G. D. Hoath. Co. Size (A).
- Canadian Farm Tec Systems, 495 Dotzert Ct., Waterloo, Ont. N2L 6A7. Tel. 519-885-4302. Environmental monitoring alarms. Brand, "Farm Tec". Parent company, Dan Tec Electronics Limited, Waterloo, Ont.
(P. & G.M.) G. G. Dubrick; (S.M.) A. E. Niziol. Co. Size (N/R).
- ★Canadian Feed Screws Mfg. Ltd., 80 Venture Dr., Scarborough, Ont. M1B 3L6. Tel. 416-284-8880. Fax: 416-284-8169. Telex: 065-26156. Subsidiary, American Feed Screws Inc., Akron, OH, U.S.A. Extruder injection rubber feed screws.
(P.) K. Vasiljev; (Cont.) R. Moore; (Plant Mgr.) M. Boris. Annual Sales (C). Co. Size (B).
- Canadian Ferro Hot Metal Specialties Limited, 345 Arvin Ave., Stoney Creek, Ont. L8E 2M6. Tel. 416-662-8381. Hot tops for steel ingot moulds and tundish liners. Parent company, Oglebay Norton Co., Cleveland, Ohio, U.S.A.
(P. & G.M.) T. Croyle; (Plant Mgr.) M. Halbmeier. Annual Sales (C). Co. Size (B).
- Canadian Fertilizers Limited, P.O. Box 1300, Medicine Hat, Alta. T1A 7R9. Tel. 403-527-8887. Fax: 403-526-8843. Anhydrous ammonia, granular urea. Parent company, CF Industries Inc., Long Grove, IL, U.S.A.
(P.) R. C. Liuzzi. Annual Sales (F). Co. Size (D).
- Canadian Fine Color Co., Limited, 2 Sheffield St., Toronto, Ont. M6M 3E7. Tel. 416-247-6681. Toll Free: 800-268-1396. Fax: 416-247-7432. Branch offices, Dartmouth, N.S., Kitchener, Ont., Edmonton, Alta., Victoria, B.C. Plants, Moncton, N.B., Montreal, Que., London, Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Associate, Aldin Graphics. Subsidiaries, CFC Liquid Inks Limited, BLM Inks Limited. Flexo, gravure, printing and lithographing ink, varnishes, lacquers, coatings and graphic supplies.
(P.) S. K. Graham; (V.P.Fin.) M. V. Spear; (V.P.) R. Kirk; (V.P.) T. W. Hamilton; (V.P.) J. G.S. Wegemer; (V.P.) V. Robinson. Annual Sales (E). Co. Size (E).[ⓐ]
- ★Canadian Fishing Co., Limited, The, Foot of Gore Ave. N., Vancouver, B.C. V6A 2Y7. Tel. 604-681-0211. Fax: 604-681-3277. Telex: 04-53372. Branch offices and plants at all principal producing points on the Pacific Coast. Canned salmon, fresh and frozen salmon, halibut, herring and salmon roe. Brands, "Gold Seal", "Red Seal". Parent company, Jim Pattison Industries Ltd.
Represented in all principal foreign markets.
(P.) D.W. Souter; (Exec.V.P.) P.M. Morgan; (V.P.Ops.) D. McLeod; (V.P.Mktg.) G.W. Jasper; (V.P.) D.K. Nomura. Annual Sales (F). Co. Size (F).[ⓐ]
- ★Canadian Flexi Drills, 90 Esna Pk. Dr., Unit 14, Markham, Ont. L3R 2R7. Tel. 416-475-2571. Toll Free: (U.S.A.) 800-387-4224. Fax: 416-475-5259. Masonry drill bits, wood type auger drill bits, flexible and long reach high speed bits.
(P.) M. Wallach; (S.T.) L.G. Wallach. Annual Sales (C). Co. Size (A).[ⓐ]
- Canadian Foliage Company, P.O. Box 158, Owen Sound, Ont. N4K 5P3. Tel. 519-376-2310. Fax: 519-376-8055. Artificial grass, flower and memorial wreaths, seasonal display decorations and materials. Parent company, Keenan Industries Limited, Owen Sound, Ont.
(P.) G. Morier; (Prod'n Mgr.) D. Crowhurst. Annual Sales (B). Co. Size (8).
- ★Canadian Foremost Ltd., 1616 Meridian Rd. N.E., Calgary, Alta. T2A 2P1. Tel. 403-272-3322. Fax: 403-273-8084. Telex: 038-22772. Subsidiaries, Foremost Manufacturing Inc., Foremost Industries Ltd., Drill Systems International Ltd. "Foremost" off highway, multi-purpose, tracked carriers and lowpressure tired vehicles, "DSI" mineral and exploration drilling equipment.

† Indicates firms seriously interested in export trade.

ⓐ Uses Distributors.

ⓑ Uses direct sales force.

★ Indicates active exporter.

ⓐ Uses both ⓐ and ⓑ.

(Chmn. & C.E.O.) J. H. Nodwell; (P.) M. E. Marwood; (C.F.O. & T.) D.R. Scott; (Corp.S.) T. Reisch. Annual Sales (D). Co. Size (D).⑤

★Canadian Forest Products Ltd., 2800-1055 Dunsmuir St., Box 49420, Bentall Stn., Vancouver, B.C. V7X 185. Tel. 604-661-5241. Fax: 604-661-5273. Division offices, Englewood Logging Div., Woss, Mainland Logging Div., Harrison, B.C. Plants, Grande Prairie Division, Grande Prairie, Hines Creek Division, Alta., Panel and Fibre Division, New Westminster, Eburne Saw Mills Division, Vancouver, Fort St. James Division, Fort St. James, Chetwynd Division, Chetwynd, Fort St. John Division, Fort St. John, Netherlands/Polar Divisions, Isle Pierre Division, Clear Lake Division, Prince George Pulp and Paper Mills Division, Prince George, Taylor Division, Taylor, B.C. Branch offices and plants, Eburne Sawmills Division, Vancouver, Sawmill and Canfor Wood Products Marketing. Subsidiaries, Canadian Forest Products Ltd., Vancouver, Balfour Guthrie Forest Products Inc., Vancouver, Howe Sound Transportation Company Ltd., Port Mellon, B.C., Canfor U.S.A. Corporation, Meridian, Idaho, Bellingham, Washington, Canadian Forest Products S.A., Brussels, Belgium, Canfor Japan Corporation, Tokyo, Japan, Canfor Hong Kong Corporation, Hong Kong. "Canfor" lumber, bleached and unbleached softwood kraft market pulp, multiwall sack kraft paper, laminated kraft paper, hardboards for building and flooring, baled fibre ecofibre hydraulic planting mulch and customized fibre mat. Parent company, Canfor Corporation.

Seaboard Lumber Sales Co. Ltd., Balfour Guthrie Forest Products Inc., Canfor Wood Products Marketing, Canfor Pulp Sales, Various Pulp and Paper Agents.

(Chmn. & C.E.O.) P.J.G. Bentley; (P. & C.O.O.) R.A. Bickell; (Vice Chmn.) M.H. Gunther; (Sr.V.P.Fin.) A.G. Armstrong; (V.P.Hum.Res. & Spec.Proj.) S.T. Stoilen; (V.P.Wood Prods.Mktg., Sales & Transp.) P.A. Ashby; (V.P.Wood Prods.North'n B.C.) J.R. Bickell; (V.P. & Corp. Cont.) G.B. Hobson; (V.P.Pulp & Paper Mfg.) A.S. Nielsen; (V.P.Alt. Ops.) W.B. Jacques; (V.P.Lumber Mktg.) J.F. MacMillan; (V.P. & S.) R.F. Weinman; (V.P.Transp. Wood Prods.) J.M. Trask; (Deputy Corp.Cont.) R.B. Haslam; (V.P.Environ.) A.K. MacMillan; (V.P.Pulp & Paper Sales & Mktg.) C. Arnesen; (V.P.Wood Prod.Sales) B.L. Shillington; (V.P.Coast Logging & Wood Supply) C.E. Salmon; (T.) Ms. I.J.K. Pau. Annual Sales (H). Co. Size (G).⑥

Canadian Forest Products Ltd. - Alberta Operations, Postal Bag 100, Grande Prairie, Alta. T8V 3A3. Tel. 403-538-7711. Fax: 403-538-7800. Sawmills and planer mills, Hines Creek, Grande Prairie, Alta., Plywood Plant, Grande Prairie, Alta. Pine and spruce plywood and lumber. Brand, "Canfor". Parent company, Canadian Forest Products Ltd., Vancouver, B.C.

Plywood sales handled by CanWel Ltd. (Building Materials Division), New Westminster, B.C. Lumber sales handled by Canadian Forest Products Ltd., Canfor Wood Products Marketing, Vancouver, B.C.

(Grp.V.P.) R.A. Bickell; (V.P.) W.B. Jacques; (P.A.) R.D. MacNeil; (G.M.Plywood & Hines Creek) J. Engleson; (G.M.Grande Prairie Woodlands) C. Andersen; (Cont. & Mgr.Admin.) R.A. Pfliger. Annual Sales (F). Co. Size (F).⑥

Canadian Foundry Supplies Ltd., [Les Produits de Fonderie Canadiens Limitée], 53 Judson St., Toronto, Ont. M8Z 1A4. Tel. 416-252-7731. Fax: 416-252-8292. Plants, Montreal, Que., Toronto, Ont. Associate, International Foundry Supply Inc. Foundry supplies and compounds. Brand, "Brikstic" high temperature cement. Parent company, CFS Group Inc.

(Chmn.) M. Kawaja; (V.P.) G. Miller. Annual Sales (D). Co. Size (C).⑤

†Canadian Fracmaster Ltd., 1800 505 - 5 St. S.W., Calgary, Alta. T2P 3J2. Tel. 403-262-2222. Fax: 403-265-4967. Telex: 03-827967. Branch offices, Estevan, Sask., Medicine Hat, Red Deer, Edmonton, Grande Prairie, Whitecourt, Brooks, Wainwright, Peace River, Slave Lake, Alta., Fort St. John, B.C. Plant, 4625 - 90 Ave. S.E., Calgary, Alta. "Fracmaster" high pressure oilfield service equipment.

(P.) R. S. Bullen; (V.P. & G.M.) C. M. Loree; (V.P. & S.M.) D. Ramsay; (V.P.Fin.) R. Schile. Annual Sales (E). Co. Size (E).⑤

Canadian Garage Doors Inc., 254 Matheson 8lvd.E., Mississauga, Ont. L4Z 1P5. Tel. 416-890-1400. Toll Free: (416, 519, 613, 705, 807) 800-387-9504. Plant, Windsor, Ont. Industrial, commercial and residential overhead doors.

(P.) P. Orsino; (V.P. & G.M.) C.J. Reynolds; (Dealer S.M.) I. Joyce. Annual Sales (D). Co. Size (B).

★CANADIAN GASKET COMPANY (1987) INC., 505 Central Ave., P.O. Box 548, Fort Erie, Ont. L2A 5Y1. Tel. 416-871-0600. Fax: 416-871-6178. "C.G.C." industrial gaskets. Parent company, Lamons Metal Gaskets, Houston, TX, U.S.A.

(P. & G.M.) W. Nelson; (S.M.) 8. Bougie; (Sales Rep.) B. Anderson; (Mat'l Mgr.) S. Pascja. Annual Sales (C). Co. Size (C).⑤

Canadian General Filters Limited, 39 Crockford Blvd., Scarborough, Ont. M1R 387. Tel. 416-757-3691. Fax: 416-757-4687. Filters and humidifiers. Brands, "G.F. Products", "Generalaire". Parent company, General Filters Inc., Novi, MI, U.S.A.

(V.P. & G.M.) W. H. Collett. Co. Size (A).⑥

★Canadian General-Tower Limited, 52 Middleton St., P.O. Box 160, Cambridge, Ont. N1R 5T6. Tel. 519-623-1630. Fax: 519-740-2977. Branch plants, Oakville, Toronto, Ont. Vinyl films and sheetings, vinyl coated upholstery fabrics.

For.Reps.: London, U.K., Germany, Hong Kong, U.S.A.

(Chmn. & C.E.O.) J.D. Chaplin; (P. & C.O.O.) R.S. Turnbull; (V.P.) R.G. Chaplin; (V.P.Fin. & Admin.) S.M. Smith; (Dir.Purch.) J.A. Schmidt; (V.P. & G.M.Auto. Prods.Div.) D.J. Macmillan; (V.P.Corp.Human Res.) D.J. Mattason; (G.M.Wallcoverings) R.E. Donnelle; (Dir.Ind. Sales) T.N. Belmore; (Mktg.) B.L. Clements. Annual Sales (F). Co. Size (F).⑥

Canadian Glove Ltd., The., See La Ganterie Canadienne Limitée.

★Canadian Grinding Wheel Co., 790 Rennie St., P.O. Box 3365, Station "C", Hamilton, Ont. L8H 7L4. Tel. 416-549-3586. Fax: 416-549-5665. "Can grind" grinding wheels. Parent company, Flexovit, U.S.A. Inc.

(G.M.) R. F. Schofield. Annual Sales (C). Co. Size (C).⑥

Canadian Handsewn Shoes Co. Ltd., 60 Colville Rd., Toronto, Ont. M6M 2Y4. Tel. 416-245-5550. Fax: 416-248-6925. Plants, 58, 60 & 62 Colville Rd., Toronto, Ont. Young ladies' fashion shoes and boots.

(P. & G.M.) T. Moore; (Cont.) Mrs. C. King; (Off.Mgr.) Ms. D. Walker. Annual Sales (D). Co. Size (C).⑥

Canadian Hardinge Machine Tools Limited, 232 Lorne Ave. E., Stratford, Ont. N5A 6T7. Tel. 519-271-6440. Fax: 519-273-5511. Telex: 069-55139. Sales and Service Office, Mississauga, Ont. Spring collets, feed fingers and pads, manual and CNC lathes. Brand, "Hardinge". Parent company, Hardinge Bros. Inc., Elmira, NY, U.S.A.

(P.) M.L. Gibson; (Sales & Mktg.Mgr.) W.C. Poirier; (Prod'n Mgr.) D.C. Ward. Annual Sales (D). Co. Size (B).⑥

★Canadian Harvest Process (1986) Ltd., 2 Barrie Blvd., St. Thomas, Ont. N5P 489. Tel. 519-633-5030. Fax: 519-633-3718. Telex: 064-74172. Branch plant, 10 Duckworth St., St. Thomas, Ont. High fiber ingredients. Parent company, Canadian Harvest U.S.A., Cambridge, MN, U.S.A.

(P.) W.I. Lewis; (V.P.Mktg.) P. Stewart. Annual Sales (C). Co. Size (B).⑥

Canadian Hat Mfg. Corp., [Chapellerie Canadienne Inc.], 2050 Bleury St., 8 Fl., Montreal, Que. H3A 2J4. Tel. 514-282-1616. Fax: 514-289-0857. Telex: 055-61322. Branch offices, Quebec, Que., Toronto, Ont., Vancouver, B.C. Ladies' hats of fur, fur felts, fabrics, etc. Brands, "Andre", "Msiu Leon".

(P.) L. Schwartz. Annual Sales (C). Co. Size (C).⑤

Canadian Heating Products, 6011 - 196 A St., Langley, B.C. V3A 1A8. Tel. 604-534-2900. Fax: 604-534-0237. Associate, Fastgo Systems. "Montigo" zero clearance fireplaces and gas log sets.

(P.) D. Binzer. Annual Sales (C). Co. Size (C).

Canadian Heritage Goldsmiths Ltd., 558 - 10th Ave., Regina, Sask. S4N 5P2. Tel. 306-522-3908. Gold jewelry with diamonds, precious and semi-precious stones.

(P.) M. L.M. Griffin; (V.P.) M. N. Rodko. Annual Sales (B). Co. Size (A).

Canadian Home Products Limited, 200 Consumers Rd., Suite 400, North York, Ont. M2J 4R4. Tel. 416-494-6487. Fax: 416-494-2735. Plant, Niagara Falls, Ont. Spaghetti dinners, sauce, ravioli, meat balls, glazed and plain popcorn, etc. Brands, "Chef Boy-ar-dee", "Jiffy Pop", "Crunch'N Munch". Parent company, American Home Products Ltd., New York, N.Y., U.S.A.

(P.) R.J. O'Connell; (Dir.Ops.) C. Thomas; (V.P.Fin. & Admin.) R.J. Harder; (Cont.) R. Kong; (Dir.Mktg.) T. Fife;

(Credit Mgr.) G. Holtzman; (Prod'n Mgr.) D. D'Amico; (P.A.) G. Masur. Annual Sales (E). Co. Size (E).

Canadian Industrial Acoustics Inc., P.O. Box 388, 9 Doble St., Sunderland, Ont. L0C 1H0. Tel. 705-357-2325. Fax: 705-357-2689. Industrial noise reduction enclosures and screens, acoustical materials and ceiling baffles, acoustical spray insulations, fire proofing specialty coatings.

(P.) R. Foulds; (Corp.S.) Mrs. B.G. Foulds. Annual Sales (B). Co. Size (A).⑥

Canadian Industrial Chemicals Ltd., [Les Produits Chimiques Industriels du Canada Ltée.], 660 Lepine St., Dorval, Que. H9P 1G2. Tel. 514-631-9041. Fax: 514-631-8049. Branch office, Toronto, Ont. Industrial chemicals, soaps, waxes, solvents. Brand, "Zep".

(V.P.) D.H. Andersen; (Mgr.Tech.Serv.) R. Mikhael Latour. Annual Sales (D). Co. Size (C).⑥

Canadian Industrial Hard Chrome Co. Ltd., 2220 Midland Ave., Unit 73, Scarborough, Ont. M1P 3E7. Tel. 416-298-0866. Hard chrome plating.

(P.) D. Norman. Annual Sales (A). Co. Size (A).

Canadian Institutional Furniture Company, Division of C.I.F. Furniture Limited, 56 Edilcan Dr., P.O. Box 285, Concord, Ont. L4K 1B4. Tel. 416-738-5821. Fax: 416-738-6537. Furniture for hospitals, laboratories, schools, libraries, etc. Brands, "C.I.F.", "Quadrix II", "Vario".

(P.) H. Kamin; (G.M.) D. Ross; (V.P.) K. Wippel; (Cont.) Ms. E. Jankowski. Annual Sales (D). Co. Size (C).⑥

★Canadian Instrumentation and Research Ltd., 5035 North Service Road, Unit B7/8, Burlington, Ont. L7L 5V2. Tel. 416-332-1353. Fax: 416-332-1808. Laser diode power supply, precision optical systems, fibre optic couplers and interferometers, thermoelectric cooler control units.

(P.) M. Failes. Annual Sales (B). Co. Size (A).⑥

Canadian Instruments Reg'd, 7690 Dundee Centre Rd., Dundee, Que. J0S 1L0. Tel. 514-369-0430. Fax: 514-482-4992. Plant, Dundee, Que. Precision machined brass, copper, steel, aluminum, etc., products include welding torch parts, adaptors, tips, bushings; nozzles, plumbing fitting, etc.

(Prop.) F.L. Stark; (Plant Mgr.) M. L. Stark. Annual Sales (B). Co. Size (A).⑤

★Canadian Kenworth Company, A Division of Paccar of Canada Ltd., [Compagnie Kenworth du Canada, une Division de Paccar du Canada Ltée.], 3rd Floor, 6711 Mississauga Rd. N., Mississauga, Ont. L5N 4J8. Tel. 416-858-7000. Fax: 416-858-2971. Telex: 053-4354. Export Div., Paccar International of Canada, Mississauga, Ont. Plant, Ste. Therese, Que. Associated company, Paccar Financial Services Ltd. Heavy duty highway and off-highway trucks. Brands, "KW", "Kenworth". Parent company, Paccar Inc., Bellevue, WA, U.S.A.

(P. & C.O.O.) A. W. Mellema; (V.P.Sales & Mktg.) C. W. Patterson; (Plant Mgr.) T. J. Banks. Annual Sales (G). Co. Size (F).⑥

★Canadian Knitwear Inc., #8 - 4751 Shell Rd., Richmond, B.C. V6X 3H4. Tel. 604-278-5538. Fax: 604-270-0841. Telex: 04-54247. "Canknit" woollen sweaters and toques, also Icelandic sweaters, "Shellknit" acrylic light weight sweaters, scarves and 100 per cent cotton sweaters.

(P.) A. Singh. Annual Sales (B). Co. Size (A).⑤

†Canadian Larsen Electronics Ltd., 149 W. 6th Ave., Vancouver, B.C. V5Y 1K3. Tel. 604-872-8517. Toll Free: 800-663-6734. Fax: 604-872-8655. Mobile, portable, cellular and base antennas and accessories. Registered trade marks, Larsen, Kulrod, Kolduckie, Kulglass. Parent company, Larsen Electronics Inc., Vancouver, WA, U.S.A.

(P.) G. Fale; (S.M.) J. Deaust. Annual Sales (C). Co. Size (A).⑥

Canadian Leaf Tobacco Co., Limited, Box 280, Simcoe, Ont. N3Y 4L1. Tel. 519-426-5288. Fax: 519-426-0474. Telex: 061-81169. Tobacco products. Parent company, Simcoe Leaf Tobacco Co. Ltd.

For. Reps.: Frank Watson & Co., 61/62 Crutched Friars, London, EC3N 2DD, England; I. C. Solberg & Co. A/S, Oslo, Norway; F. O. Lorje, Bremen, Germany; Henry Pauwels & Co., Antwerp, Belgium.

(V.P.) L.C. Coline. Annual Sales (B). Co. Size (N/R).⑤

Canadian Liquid Air Ltd., [Air Liquide Canada Ltée.], 1155 Sherbrooke St. W., Montreal, Que. H3A 1H8. Tel. 514-842-5431. Fax: 514-842-2348. Telex: 05-268561. Branch offices, St. John's, Corner Brook, Grand Falls, Nfld., Sydney, Dartmouth, N.S., Moncton, N.B., Montreal, Quebec, Tracy, Baie Comeau, Sept Iles, Que., Thunder Bay, Hamilton, Bramalea, Oakville, Sudbury, London,

Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Edmonton, Calgary, Fort McMurray, Alta., Vancouver, Kitimat, Victoria, Cranbrook, B.C. Plants, St. John's, Corner Brook, Nfld., Sydney, Dartmouth, N.S., Moncton, N.B., Quebec, Ville d'Anjou, Sept Iles, Montreal, Varennes, Boucherville, Que., Bramalea, London, Hamilton, Copper Cliff, Niagara Falls, Owen Sound, Espanola, Sudbury, Thunder Bay, Ont., Winnipeg, Man., Regina, Sask., Calgary, Medicine Hat, Edmonton, Alta., Cranbrook, Vancouver, Victoria, Kitimat, B.C. Compressed gases (industrial and medical), specialty gases, bulk gases, welding and cutting equipment, accessories and supplies. Brands, "Altum Super", "Mapp", "Blue Shield", "Universal II", "Productor". Parent company, Liquid Air Corporation, Walnut Creek, CA, U.S.A.

(P.) J.W. McGill; (Exec.V.P.) A. Dyke; (V.P.8us.Dev.) J.W. Coyle; (T.) M. Onwood; (S.) J.P. Girouard; (Comm. Mgr.) A. Samman; (Mgr.Welding Mktg.) F. Chartrand; (Mktg.) N. Goursky. Annual Sales (F). Co. Size (G).

Canadian Litho-Specialty Chemicals Ltd., 51 McCormack St., Toronto, Ont. M6N 1X7. Tel. 416-766-5573. Lithographic chemicals.

(P.) C. K. Sikatory. Co. Size (N/R).

Canadian Locker Co. Ltd., 401 Nugget Ave., Scarborough, Ont. M1S 4G3. Tel. 416-298-4454. Fax: 416-298-7642. Sales office, Burnaby, B.C. "Coin Lok" coin and key operated lockers and security systems. Parent company, American Locker Group, Jamestown, NY, U.S.A.

(V.P.) R. Carter. Annual Sales (C). Co. Size (A).⑤

★Canadian Loudspeaker Technology, 457 Fenmar Dr., Weston, Ont. M9L 2R6. Tel. 416-746-8498. Fax: 416-749-2960. Branch office, 569 Fenmar. Loudspeaker components, manufacturer of Paradigm speakers.

(P.) S. Bagby. Annual Sales (C). Co. Size (A).⑤

Canadian Mantel & Stone Co. Limited, 100 Ashwarren Rd., Downsview, Ont. M3J 2S6. Tel. 416-633-5124. Cabinet work, counter tops and fireplaces.

(P.) C. Tanzola; (P.A. & Plant Mgr.) K. Gottfredsen. Annual Sales (C). Co. Size (A).⑤

Canadian Manufacturers' Association, The, [L'Association des manufacturiers canadiens], One Yonge Street, Toronto, Ont. M5E 1J9. Tel. 416-363-7261. Fax: 416-363-3779. Telex: 065-24693. Division and branch offices, St. John's, Nfld., Charlottetown, P.E.I., Halifax, N.S., Moncton, N.B., Montreal, Que., Ottawa, Toronto, Ont., Winnipeg, Man., Saskatoon, Sask., Edmonton, Alta., Vancouver, B.C. Publications: "Canadian Trade Index", "The Canadian Manufacturer", etc.

(P.) J.L. Thibault; (Sr.V.P.Admin.) F. Beaman; (Compt.) R. Brown, C.M.A. Co. Size (N/R).

★Canadian Marconi Company, [Compagnie Marconi Canada], 2442 Trenton Ave., Montreal, Que. H3P 1Y9. Tel. 514-341-7630. Fax: 514-340-3100. Telex: 05-827822. Branch offices, St. John's, Nfld., Halifax, N.S., Quebec, Que., Toronto, Ottawa, Ont., Vancouver, B.C. Plants, Montreal, Que., Cornwall, Kanata, Ont. Subsidiaries, CMC Electronics Inc., Eatontown, NJ, Cincinnati Electronics Corporation, Cincinnati, OH, U.S.A. Commercial, defence and data communications equipment, airborne and ground-based navigation equipment, microwave landing system equipment, radar, aircraft monitoring and display systems, electronic components. Brands, "Marconi Canada", "CMC". Parent company, The General Electric Company, p.l.c. (GEC) of England.

Agents and representatives world-wide.

(Chmn.) J.F. Grandy; (P.) J.H. Simons; (Sr.V.P.) C. St. Arnaud; (Exec.V.P.) J.R. Killick; (V.P.Commerce.Serv.) Mrs. A. Sayegh; (V.P.Fin.) J.J. Kelly; (V.P.Avionic Div.) E. Spinner; (V.P.Defence Communic.Div.) P. Katz; (V.P.Data Comm.Prods.Div.) J. Bedford; (V.P.Hum.Res. & Admin.) A. Massicotte; (T.) G. Stuurup; (V.P.Components Div.) C. Bellefleur; (V.P.Naval & Ground Sys.Div.) G. Smith; (Cont.) J.G. McInnes; (V.P.Commerc. Communic.Div.) D. Rosenthal; (S.) Mrs. M. McKenzie. Annual Sales (G). Co. Size (G).⑤

Canadian Marking Systems, 135 Midland St., Winnipeg, Man. R3E 3M9. Tel. 204-775-8953. Fax: 204-774-8218. Perma and regular rubber stamps.

(P.) L. J. Verjaan; (G.M.) T. Bias. Annual Sales (C). Co. Size (A).⑤

†Canadian Met-Craft Industries Limited, 564 Weber St. N., Waterloo, Ont. N2L 5C6. Tel. 519-884-9400. Fax: 519-884-0640. Showroom, 366 King St. N., Waterloo, Ont. "Met-Craft" fireplace doors, screens, furnishings and accessories.

(P.) M. J. Labine; (Plant Mgr.) W. Schlegel. Annual Sales (C). Co. Size (8).⑤

★Canadian Metal Rolling Mills, Division of Samuel Manu-Tech Inc., 2304 Dixie Rd., Mississauga, Ont. L4Y 1Z6. Tel. 416-270-5300. Fax: 416-896-0655. Telex: 06-961222. Plant, Cambridge, Ont. Custom fabricated steel components for rail cars, roll formed steel and aluminum components for industrial applications, structural components and construction products. Parent company, Samuel Manu-Tech Inc., Etobicoke, Ont.

(P.) W.G. Brayley; (V.P. & G.M.) K. H. Fox; (P.A.) T. Kanaris; (Plant Mgr.) C. Anderson. Annual Sales (E). Co. Size (C).⑤

Canadian Meter Company Inc., 3037 Derry Rd. W., Milton, Ont. L9T 2X6. Tel. 416-878-2361. Toll Free: (416) 800-268-5043. Fax: 416-878-5758. Branch office, Montreal, Que. Branch plant, Edmonton, Alta. Meters, valves and regulators, instruments and controls for natural gas and process gases. Parent company, American Meter Company, Philadelphia, PA, U.S.A.

(V.P. & G.M.) J. H. Poole; (Cont.) T. Hugh Sheridan; (Plant Mgr.) B. Johnston; (Sales & Mktg.Mgr.) B. L. Barnett. Annual Sales (D). Co. Size (D).⑤

Canadian Miraclean Products Ltd., 12431 Horseshoe Way, Richmond, B.C. V7A 4X6. Tel. 604-272-4000. Fax: 604-272-5200. Water treatment chemicals and chlorine. Brands, "Miraclean", "AquaPool", "Miracide", "Algiclear".

(P.) T.T. Manrell; (Plant Mgr.) R. Williamson. Annual Sales (C). Co. Size (A).⑤

Canadian Mist Distillers Limited, 202 MacDonald Rd., Collingwood, Ont. L9Y 4J2. Tel. 705-445-4690. Fax: 705-445-7948. Whisky and feed distillers. Parent company, Brown-Forman Corp., Louisville, KY, U.S.A.

(P.) A.L. Zimlich, Jr.; (V.P. & G.M.) H. Ferguson. Annual Sales (D). Co. Size (C).⑤

Canadian Mobile Concrete Machinery, 4 Laing Blvd., St. Thomas, Ont. N5P 4B5. Tel. 519-633-6139. Dial-a-mix concrete machines. Parent company, Tuck Aluminum Limited, St. Thomas, Ont.

(P.) G. Tuck.⑤

Canadian Morbark Limited, P.O. Box 131, North Bay, Ont. P1B 8G8. Tel. 705-474-7980. Toll Free: 800-461-6148. Fax: 705-474-0298. Telex: 067-76277. Sawmills and allied forestry equipment. Parent company, Morbark Industries International Inc., Winn., Mich., U.S.A.

(P.) N. Morey; (G.M.) R. Robitaille. Annual Sales (D). Co. Size (8).⑤

Canadian National Institute for the Blind, The, 1931 Bayview Ave., Toronto, Ont. M4G 4C8. Tel. 416-480-7552. Fax: 416-480-7677. Branch offices throughout Canada. Brooms, mops, brushes, basketry, heat sealing and packaging. Brand, "Blindcraft".

(Mng.Dir.) E.J. Herie; (T.) P.M. Walsh; (Plant Mgr.) J. Hamilton; (Sales Admin.) K. Howard. Annual Sales (C). Co. Size (D).

Canadian Niagara Power Co., Limited, P.O. Box 118, Niagara Falls, Ont. L2E 6S8. Tel. 416-354-1641. Fax: 416-354-6597. Branch office, Fort Erie, Ont. Electric power. Parent company, Opinac Investments Ltd.

(V.P. & G.M.) J.W. Farrell; (Asst.G.M. & Chief Eng.) R.W. Watson. Co. Size (C).

Canadian Nutritional Products Limited, #3 - 5315 Tomken Rd., Mississauga, Ont. L4W 1P5. Tel. 416-625-1014. Vitamins, minerals, food supplements and ostomy supplies. Brands, "Nutri-8al", "Nutrel", "Ostogard", "Brooks".

(Chmn.) S.K. Girdhar; (P.) O. McKinstry. Annual Sales (A). Co. Size (A).

★Canadian Occidental Petroleum Ltd., 1500, 635 8th Ave. S.W., Calgary, Alta. T2P 3Z1. Tel. 403-234-6700. Fax: 403-263-8673. Telex: 038-21516. Plants, Amherstburg, Ont., Brandon, Man., North Vancouver, Nanaimo, Squamish, B.C., Petrogas Processing Ltd., Balzac, Alta. Subsidiary, Oxy Energy Inc., Dallas, TX, Cxy Energy Inc., U.S.A. See also listing of Canadian subsidiaries, Canadian Oxy Chemicals Ltd., Durez Div., Fort Erie, Ont., Canadian Occidental Petroleum Ltd., Industrial Chemical Div., N. Vancouver, B.C. Elemental sulphur, salt, caustic soda, chlorine, sodium chlorate, muriatic acid, oil, natural gas and natural gas liquids and condensate, phenolic moulding compounds and resins, synthetic crude oil.

All offshore sales of sulphur handled by Cansulex Limited.

(Chmn.) R. R. Irani, Ph.D.; (P. & C.E.O.) J. Angus McKee; (Exec.V.P. & C.O.O.) J. R. Wright; (Sr.V.P.Fin. & C.F.O.) V. J. Zaleschuk; (Sr.V.P.Alternate Fuels) C. R. Mikkelsen; (V.P.Gen.Counsel & S.) J. B. McWilliams; (T.) G. J. Beagle; (V.P.Int'l.) K. E. Peterson; (Sr.

V.P.Chems.) T. A. Sugalski; (V.P.Corp.Plann'g) H. Tom Irwin; (V.P. & Cont.) J. Patterson; (V.P.Cdn. Oil & Gas) G. E. Putnam; (Dir.Corp.Aff.) J. S. McKay. Annual Sales (H). Co. Size (G).⑤

Canadian Ocean Products Ltd., P.O. Box 69, Maisonneuve, N.B. E08 1X0. Tel. 506-732-5505. Plant, Grande-Anse, N.B. Fish products.

(P.) R. Cormier. Co. Size (N/R).

†Canadian Offset & Screen Inc., 48 Riviera Dr., Markham, Ont. L3R 5M1. Tel. 416-477-8784. Fax: 416-477-7832. Pressure sensitive decals for fleet markings, product identification and point of sale advertising.

(P.) L.J. Dargie; (Plant Mgr.) A.T. Downs. Annual Sales (C). Co. Size (A).

Canadian Oilfield Service & Supply Directory Ltd., 9760 - 60 Ave., Edmonton, Alta. T6E 0C5. Tel. 403-436-9133. Fax: 403-434-0630. Branch office, Calgary, Alta. Regional and industrial telephone directories.

(P. & G.M.) C. Eicher; (V.P. & S.T.) Mrs. L. Eicher; (Gen.S.M.) R. Davidson; (Prod'n Mgr.) L. Propp. Annual Sales (C). Co. Size (A).⑤

★CANADIAN OVERHEAD HANDLING INC., [SOCIÉTÉ CANADIENNE OVERHEAD HANDLING INC.], 801 Cure Boivin, Boisbriand, Que. J7G 2J2. Tel. 514-430-6500. Fax: 514-430-6617. Electric overhead travelling cranes, electric hoists, lifting tackle, monorail systems, jib cranes, industrial battery driven transfer cars.

(P.) B. Tollefsrud; (G.M. & S.M.) P. Barbeau. Annual Sales (D). Co. Size (C).⑤

★Canadian Oxy Chemicals Ltd., Durez Division, 100 Dunlop St., Fort Erie, Ont. L2A 5M6. Tel. 416-871-3206. Toll Free: (416) 800-263-8106. Fax: 416-871-7979. "Durez" phenolic resins, moulding compounds and foundry resins. Parent company, Canadian Occidental Petroleum Ltd., Calgary, Alta.

(Bus.Mgr.) R. J. Furlong; (Plant Mgr.) M. Culp. Annual Sales (D). Co. Size (8).

Canadian Oxygen Limited, [La Compagnie Canadienne d'Oxygène Limitée], 89 Queensway W., Mississauga, Ont. L5B 2V2. Tel. 416-273-7700. Fax: 416-272-1865. Branch offices, Moncton, Bathurst, N.B., Joliette, Thetford Mines, Maniwaki, Chateaugay, Mirabel, Montreal, Rivière-du-Loup, Shawinigan, Drummondville, Hull, Rouyn, Matagami, Granby, St-George de Beauce, Quebec, St. Hyacinthe, Sherbrooke, Que., Pembroke, Waterloo, Scarborough, Peterborough, Hamilton, Hawkesbury, Guelph, Cornwall, Orillia, Owen Sound, Timmins, London, Sarnia, Brockville, Kingston, Whitby, Aurora, Brampton, Etobicoke, Concord, Midland, Cambridge, Smiths Falls, Chatham, Sudbury, St. Catharines, Windsor, North Bay, Thunder Bay, Belleville, Ottawa, Kapuskasing, Toronto, Bracebridge, Cobourg, Ont., Winnipeg, Man., Regina, Saskatoon, Lloydminster, Sask., Calgary, Edmonton, Nisku, Fort McMurray, Alta., Vernon, Surrey, Vancouver, B.C. Plants, Montreal, Quebec, Que., Toronto, Ottawa, Ont., Nisku, Alta., Vancouver, B.C. Divisions, CANOX, Edwards High Vacuum, OHMEDA, Speer, Anagust. Industrial and medical compressed cylinder gases and liquid bulk gases. Brands, "Canox", "Entonox", "Argoshield", etc. Parent company, The 80C Group, Windlesham, England.

(P. & C.E.O.) R. D. Gibb; (Dir.Fin.) Ms. D. Provenzano; (Cont.) C. Marshall; (Dir.Hum.Res.) T. Patterson; (Tech. Mgr.) R. Dumplie; (Prod.Mgr.) J. E. Dearborn; (Mgr. Mat'ls Cont.) F. Sare; (Bus.Mgr.Gas Prods.) D. S. Watson; (Bus.Mgr. Welding Prods.) D. P. Ryall; (Mgr.Mktg. Serv.) D. J. Wright. Annual Sales (F). Co. Size (F).⑤

★Canadian Pacific Forest Products Limited, 1155 Metcalfe St., 14th Flr., Montreal, Que. H3B 2X1. Tel. 514-878-4811. Fax: 514-878-4850. Telex: 055-60635. Executive offices, Thunder Bay, Ont., Vancouver, B.C. Sales offices, Gatineau, Montreal, Que., Toronto, Ont., Edmonton, Alta., Vancouver, B.C., Zurich, Switzerland, London, England, Tokyo, Japan, Carmel, India, Chicago, IL, Tarrytown, NY, Atlanta, GA, White Plains, NY, Seattle, WA, U.S.A. Subsidiaries and affiliates, Facelle Company Limited, Canexel Hardboard Inc., NBIP Forest Products Inc., Mayo Forest Products Ltd. Newsprint, uncoated groundwood specialties, bleached softwood kraft pulp, semi-bleached softwood kraft pulp, kraft linerboard and bleached packaging board, corrugating medium, corrugated paper products and shipping containers, liquid packaging cartons, hardboard sidings, wall panelling and roofing shingles, retail, commercial and industrial sanitary products, etc. Parent company, Canadian Pacific Limited.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑤ Uses both ⑤ and ⑤.

For. Reps., Canadian Pacific Forest Products (Asia) Limited, Canadian Pacific Forest Products (Europe) Limited.

(Chmn. & C.E.O.) C.S. Flenniken; (P. & C.O.O.) P.E. Gagné; (Exec.V.P. & P.) R.E. Chambers; (Exec. V.P.Mktg.) J.H. Whalen; (Sr.V.P.Fin., Acct. & Logistics) D.G. Toole; (Sr.V.P., Mfg. & Woodlands Ops.) W.B. Wolfe; (V.P. Converting P. & G.M., Facelle Co. Ltd.) D.A. Bridges; (V.P., Mgmt. Info. Sys.) G. Delisle; (V.P. & Exec.V.P., Tahsis Pacific Reg.) S.M. Fulton; (V.P. Admin.) R. Hébert; (V.P. Overseas Sales) N.W. Lord; (V.P. Corp. Aff.) W.H. Martin; (V.P. & Gen. Counsel) M. Régner; (V.P. Newsprint Sales, N.America) W.P. Woodworth; (Compt.) A. Iasenza; (T.) D. Aubin; (S.) J. Beauchamp; (Internal Auditor) S. Bureau; (Asst. Compt., Taxation) D. Bibeau; (Asst. Compt., Bus. Analysis & Budgets) M. Broady; (Asst. Compt., Fin. Sys. Cont.) F.S. Holloway; (Asst. Compt., Acct. & Fin. Reporting) Y. Laniel; (Reg. V.P., Tahsis Pacific Reg. & Asst. T.) G. St. Laurent; (Asst. S.) S. Britt. Annual Sales (I). Co. Size (G).

Canadian Pacific Forest Products Ltd., Paper Products Division, 15400 est. rue Sherbrooke, Montréal, Que. H1A 3S2. Tel. 514-642-9251. Sales office, Scarborough, Ont. Plants, Montreal, Que., Regina, Sask. Multiwall bags, printed rolls and sheets, extrusion coating and laminating, shingle wrap. Parent company, Canadian Pacific Enterprises Limited, Calgary, Alta.

(G.M.) J.G. Allard. Co. Size (E).

Canadian Panels Ltd., 351 Dosco Dr., Stoney Creek, Ont. L8E 2N6. Tel. 416-662-1201. Toll Free: 800-263-6886. Fax: 416-662-1200. Metal and plywood panels for trailers, metal curtain walls. Brands, "Thorán", "Aquatite".

(P.) J.M. Rankin. Annual Sales (C). Co. Size (A).⑤

★Canadian Parking Equipment Limited, 136 Manitoba St., Toronto, Ont. M8Y 1E3. Tel. 416-252-7118. Fax: 416-252-2469. Telex: 06-967757. Sales and service offices, Dartmouth, N.S., Toronto, London, Ottawa, Ont. and Equipment de Stationnement Canadian Limitée, Windsor, Ont., Montreal, Quebec City, Que., Calgary, Edmonton, Alta., Vancouver, B.C. Plant, 25 Portland St., Toronto, Ont. Associates, Troybright Ind. Ltd., Toronto, Ont., American Parking Equipment Inc., Brook Park, Youngstown, OH, South Lyon, MI, U.S.A. Parking and access control systems. Brands, "G-89 Auto Gate", "SG-78 Security Gates", "TD-249 Ticket Spitter", "C.P.E. Kiosk", "CR5 Access Card Reader". Parent company, International Time Recorder Co. Ltd., Toronto, Ont.

(P.) J.A. Parzych; (V.P.) Ms. R. Parzych; (G.M.) G. Parzych. Annual Sales (D). Co. Size (B).⑤

Canadian Pearl Company, P.O. Box 938, Hamilton, Ont. L8N 3P9. Tel. 416-528-7955. Showroom, Toronto, Ont. Costume jewellery and imitation pearls. Brands, "Pamela Pearls Reg'd." and "Rosemarie Creations Reg'd."

(P.) D. Redner. Annual Sales (B). Co. Size (A).⑤

Canadian Pine Classics Limited, 1254 Plains Rd. E., Burlington, Ont. L7S 1W6. Tel. 416-637-8207. Solid pine and oak furniture.

(Partners) J. Koschir, D. E. Stark. Annual Sales (B). Co. Size (A).

Canadian Pipe Supply Ltd., 65 Enterprise Road, Rexdale, Ont. M9W 1C4. Tel. 416-244-6476. Fax: 416-241-2022. Oxygen lance pipe, thermic lance, oxygen valves and holders. Brand, "Canpipe".

(G.M.) J.M. Fuller. Annual Sales (B). Co. Size (A).⑤

Canadian Pipe and Steel Fabricators, 181 Nugget Ave., Agincourt, Ont. M1S 3B1. Tel. 416-291-7755. Fax: 416-291-3858. Telex: 069-63729. Shell and tube heat exchangers, pressure vessels, heating and cooling coils, pipe bending and fabrication. Parent company, Beaver Wholesale Pipe & Fittings Co., Toronto, Ont.

(G.M.) D. Gallagher; (Mgr.) D. Pathak. Annual Sales (C). Co. Size (A).⑤

★Canadian Pizza Crust Ltd., 2345 Stanfield Rd., Unit #50, Mississauga, Ont. L4Y 3Y3. Tel. 416-275-7400. Fax: 416-275-6701. Branch office, Montreal, Que. Plant, Richmond, B.C. Subsidiary, Pasquale Food Inc., Birmingham AL, U.S.A. Institutional and retail prebaked pizza crusts, frozen pizza dough balls, pizza sauces. Brands, "Marco Polo", "Luigi's". Parent company, John Labatts Ltd.

(V.P. & G.M.) M. Duncan; (S.M. Western) W. Weinlein. Annual Sales (D). Co. Size (E).⑤

★Canadian Pizza Crust Ltd., 2345 Stanfield Rd., Unit 50, Mississauga, Ont. L4Y 3Y3. Tel. 416-275-7400. Pizza crusts, refrigerated and frozen pizzas, pizza fingers, panzerotti and fresh pasta. Parent company, John Labatt Foods.

(Dir.Ops.) F. Westover; (Dir.Sales & Mktg.) D. Dello Sbarha; (Div.V.P.) M. Duncan. Annual Sales (E). Co. Size (D).⑤

Canadian Plating Rack (1988) Inc., 1990 Ellesmere Rd., Unit 6, Scarborough, Ont. M1H 2W2. Tel. 416-431-4472. Fax: 416-431-4479. Associates, Firth Brown Stainless, Inc., Toronto, Indwisco, Ltd., Markham, Amari Metals Inc., Russel Steel Inc., Downsview, Ont. Racks for electroplating lines, painting and circuit board industries.

(P.) V. Todorovski; (S.M.) G. Apostolov; (P.A.) Miss T. Szemiot. Annual Sales (B). Co. Size (A).⑤

★CANADIAN PORTABLE STRUCTURES LTD., 3091 Harrison Crt., Burlington, Ont. L7R 3X4. Tel. 416-335-5500. Fax: 416-335-1492. Telex: 061-8878. Portable offices and buildings. Brand, "CPS".

(P. & G.M.) J. C. Dewar; (V.P. Sales) A. A. Clift; (V.P. Ops.) J. F. Crawford. Annual Sales (D). Co. Size (C).⑤

★Canadian Posture & Seating Centre (1988) Inc., Box 1473, Stn C, 15 Howard Pl., Kitchener, Ont. N2G 4P2. Tel. 519-743-8224. Fax: 519-743-5352. Therapeutic positioning and adaptive devices for postural seating, also plastic vacuum moulded parts.

(P.) P. Mundy; (Acct'g. Mgr.) Ms. D. Biwer; (Ops. Mgr.) D. Uniak. Annual Sales (B). Co. Size (A).

Canadian Printco Limited, 93 Rialside Rd., Don Mills, Ont. M3A 1B2. Tel. 416-445-4111. Fax: 416-445-0652. Duplicators and printers of education and technical books. Parent company, Derilin Investments Ltd.

(P.) D. B. Woodward; (Acct. Mgr.) R. A. Hanna; (Compt.) Ms. S. Hould; (Prod'n Mgr.) J. Nilsson; (Off. Mgr.) L. Oakley. Annual Sales (C). Co. Size (B).⑤

Canadian Progressive Tool & Transfer Ltd., 50 Continental Pl., Scarborough, Ont. M1R 2T4. Tel. 416-292-0432. Fax: 416-292-9566. Tools, dies, jigs and fixtures for the automotive trade.

(P.) J. Del Bruce; (S.T.) P.J. Van Schaik; (Purch. Mgr.) H. Gronross; (Acct.) Ms. R. C. Adams. Annual Sales (C). Co. Size (B).⑤

★Canadian Protective Products Inc., 820 McKay Rd., Pickering, Ont. L1W 2Y4. Tel. 416-686-1261. Toll Free: 800-263-7511. Fax: 416-686-7325.

(P. & G.M.) M. J. Bryant. Annual Sales (C). Co. Size (B).

Canadian Puregas Equipment Limited, 42 Niagara St., Box 533, Hamilton, Ont. L8N 3K5. Tel. 416-529-7047. Fax: 416-527-0443. Branch offices, Dartmouth, N.S., Montreal, Que., Winnipeg, Man., Edmonton, Alta., Burnaby, B.C. Associate, Gencab of Canada, General Cable Co. Air driers and monitor devices. Parent company, General Cable Company, Woodbridge, NJ, U.S.A.

(G.M.) J. E. Swift; (P.A.) L. Dickhout; (Prod. Mgr.) S. Hall. Annual Sales (C). Co. Size (C).⑤

Canadian Pyjama & Shirt Co. Ltd., Box 83, 25 King St., Lindsay, Ont. K9V 4R8. Tel. 705-324-4612. Cloth shirts, and men's trousers.

(P.) F. Siddle; (Bookkeeper) J. Wallace. Annual Sales (C). Co. Size (D).

★Canadian Refractories Dresser Canada Inc., 4150 St. Catherine St. W., Montreal, Que. H3Z 2Y5. Tel. 514-931-4054. Fax: 514-931-3890. Telex: 05-25562. Regional sales offices, Montreal, Que., Burlington, Ont., Vancouver, B.C. Plants, Kilmar, Marelant, Que. Magnesite, basic refractory brick, basic mortars, castables, plastics, etc. Brands, "Magnecon", "Magnifrit", "CRB-20", "Chromeset", "CRL Nucon". Parent company, Dresser Industries, Inc., Dallas, TX, U.S.A.

(Mgr. Mining & Mfg.) G. W. Bennett; (P.A.) G. Y. Rouleau, Jr.; (Sales) L. J. Davies; (Mgr. IR) R.G. Verniks; (Off. Mgr. Burlington) P. Maffey. Annual Sales (E). Co. Size (E).⑤

Canadian Register Limited, 67 Bond St., Toronto, Ont. M5B 1X6. Tel. 416-362-6822. Fax: 416-632-8652. Publishers of "The Catholic Register".

(Mng. Editor) Ms. R. McCracken; (G.M.) J. Meldrum. Annual Sales (C). Co. Size (A).⑤

★Canadian Reynolds Metals Co. Ltd., [Société Canadienne de Métaux Reynolds Limitée], 1420 Sherbrooke St. W., Montreal, Que. H3G 1K9. Tel. 514-842-6487. Telex: 055-62359. Plants, Baie Comeau, Que.; Extrusion division, Ste-Therese, Que.; Richmond Hill, Ont.; Cable division, La Malbaie, Que. Aluminum rolling, extrusion, foundry and wire ingots, also aluminum rod. Trade mark, SCMR. Parent company, Reynolds Metals Company, Richmond, VA, U.S.A.

(Exec.V.P. & G.M.) P. Ratki; (V.P. & S.T.) J.P. Jennings; (Transp. & Supply Supv'r Baie Comeau) G. Arse-

nault; (P.A. Baie Comeau) G. Thibault. Annual Sales (F). Co. Size (G).

Canadian Rig Ltd., 1165G - 44th Ave. S.E., Calgary, Alta. T2G 4X4. Tel. 403-287-1910. Fax: 403-287-2367. Telex: 03-821172. Subsidiary, Canrig Manufacturing Ltd., Calgary, Alta. Oil and gas drilling rigs, well servicing rigs and related equipment, automated rig systems, slant rig designs, and top drive drilling equipment.

(P.) J. Gilbank; (G.M.) A. Richardson, P.Eng. Annual Sales (C). Co. Size (A).⑤

Canadian Rogers Eastern Limited, 108 Vine Ave., Toronto, Ont. M6P 1V7. Tel. 416-762-7211. Fax: 416-769-2094. Sheet metal work, custom fabricated metal products. Brand, "C.R.E.L.".

(Chmn.) D.H. Rodgers; (P.) H.R. Rodgers; (V.P.) S.W. Warwick. Annual Sales (D). Co. Size (C).

Canadian Rubber & Steel Ltd., 7544 Vantage Pl., Delta, B.C. V4G 1A5. Tel. 604-946-5599. Fax: 604-946-5669. Rubber lined pipes, chemical tanks, agitators and mixers, ball mill lifter bars for mines, wear and bearing pads, vibration dampers, custom rubber and synthetic components.

(P.) H. de Waal; (Mktg. & Purch.) J. Nicholson. Annual Sales (C). Co. Size (A).⑤

★Canadian Sadler Corporation, 1050 Paramount Dr., P.O. Box 20143, Hamilton, Ont. L8J 1P8. Tel. 416-643-6324. Fax: 416-662-7988. Plants, Burlington, Oakville, Toronto, Ont. Subsidiaries, U.S. Sadler Corporation, N.E.R. Enterprises. Cooling coils, pressure reservoirs, turnkey, automation and engineering designed systems and steel buildings.

For Rep., Dol Rob Group of Companies.

(P.) W.T. Martin. Annual Sales (D). Co. Size (E).⑤

★Canadian Safety Supply Limited, P.O. Box 3584, Stn B, Calgary, Alta. T2M 4M2. Tel. 403-289-3665. Subsidiary, Canadian Safety Supply International Co. Safety equipment and clothing and hospital supplies.

(C.E.O. & Dir.) S. Perchaluk; (Mktg.) J. M. Mudry. Annual Sales (B). Co. Size (B).

★Canadian Salt Company Limited, The, [La Société canadienne de Sel, Limitée], 755 boul. St-Jean, Suite 700, Pointe Claire, Que. H9R 5M9. Tel. 514-630-0900. Fax: 514-694-2451. Branch offices, St. John's, Nfld., Montreal, Que., Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Evaporating plants, Pugwash, N.S., Windsor, Ont., Regina, Sask., Lindbergh, Alta. Mines, Pugwash, N.S., Magdalen Island, Que., Ojibway (Windsor), Ont. Brands, "Windsor", "Safe-T-Salt", "T-M Salt", "Crystal II with System Saver". Parent company, Morton International Inc., Chicago, IL, U.S.A.

For Rep., Purvis Limited, Hamilton, Bermuda, W.I. Exports to West Indies handled by West India Trading, Montreal, Que.

(P.) W.E. Johnson, Jr.; (Exec.V.P.) R.I. King; (V.P. Ops.) G. Leblanc; (V.P. Fin.) J.M. Croisière; (G.S.M.) D.S. Agostinucci. Annual Sales (F). Co. Size (F).⑤

Canadian Sample Company Division of Grosnor of Canada, 100 Brydon Rd., Rexdale, Ont. M9W 4N9. Tel. 416-746-8729. Fax: 416-744-2374. Sales and marketing aids.

(P.) R. Wilkinson; (Plant Mgr.) G. Schnarr. Annual Sales (B). Co. Size (A).⑤

★Canadian Scale Company, Limited, 305 Horner Ave., Toronto, Ont. M8W 1Z4. Tel. 416-259-1111. Fax: 416-259-1959. Branch offices, Sudbury, Ottawa, Ont. "Weir", "Rite Weigh" and "Canadian" scales.

(P.) D. H. Weir; (V.P.) J.D. Weir; (S.T.) J.E. Weir; (Reg. Mgr. Ottawa) D. Sadler. Annual Sales (C). Co. Size (B).⑤

★Canadian Shield Spring Water Company Ltd., 285 Wilson St., Sault Ste-Marie, Ont. P6B 2K6. Tel. 705-759-7997. Fax: 705-949-2837. "Canadian Spring" carbonated spring water in four flavours, natural, key lime, mint and berry.

(P.) W. Gartshore; (V.P.) Ms. H. Gillespie. Annual Sales (B). Co. Size (A).

Canadian Shipbuilding & Engineering Ltd., 80 King St., Suite 800, St. Catharines, Ont. L2R 7G1. Tel. 416-641-2090. Fax: 416-641-2658. Divisions, Port Arthur Shipyard, Thunder Bay, Port Weller Dry Docks, Canel Contractors, St. Catharines, Ont. Subsidiaries, CSE Submarine Group Inc., CSE Marine Services Inc., St. Catharines, Lansdowne Integrated Systems Inc., Ottawa, Ont., Pictou Industries Limited, Pictou, E.Y.E. Marine Consultants, Halifax, N.S. For products see listings of manufacturing subsidiaries and divisions. Parent companies, The CSL Group Inc., Montreal, Que., ULS International Inc., Toronto, Ont.

- (Chmn.) A. J. Donaldson; (P.) S. M. Thoms; (Exec. V.P.) B. G. Waring; (V.P.Fin.) T. R. Harris; (Cont.) D. Stones. Annual Sales (E). Co. Size (F).⑤
- Canadian Shirt & Overall Manufacturing Co., Limited, 290 McDermot Ave., 4th Flr., Glengarry Bldg., Winnipeg, Man. R3B 0T2. Tel. 204-943-0564. Fax: 204-943-5876. Work clothing, overalls, matched sets, shirts and pants. Brands, "King of the Road", "Pitchriders", "S.8.G.".
- (Mgr.) J. Mazo. Annual Sales (C). Co. Size (8).⑥
- ★Canadian Shunt Industries Ltd., 50 Bullock Dr., Markham, Ont. L3P 3P2. Tel. 416-294-5274. Fax: 416-294-6096. Subsidiary, CSI Controls Division, Markham, Ont. D.C. ammeter shunts, knife switches, fuse blocks, special metal stampings, data collection systems, printing systems.
- (P.) E.R. Milanczak; (G.M. & P.A.) R.J. Smith. Annual Sales (C). Co. Size (A).⑥
- Canadian Sportswear Co. Ltd., 1300 Church Ave., Winnipeg, Man. R2X 1G4. Tel. 204-694-5155. Fax: 204-632-4493. Telex: 07-57365. Plant, 70 Arthur St., Winnipeg, Man. Ladies, outerwear including rainwear, wool coats and jackets, storm coats and jackets, fake furs, knit sweater jackets, men's and ladies military coats and jackets. Parent company, Mr. Jax Fashions Inc., Vancouver, B.C.
- (V.P. & G.M.) M. Finkelstein; (Sales & Mktg.Dir.) E. Choptiuk. Annual Sales (D). Co. Size (E).⑥
- Canadian Stationery Company, 684 Mission St., Winnipeg, Man. R2J 0A3. Tel. 204-233-5777. Toll Free: 800-665-5086. Fax: 204-235-1114. Thermographed or foil stamped business cards, letterheads, envelopes, and business announcements, also personalized and blank Christmas cards.
- (P.) J. A. Cuscito; (V.P.) F. Cuscito. Annual Sales (8). Co. Size (A).⑥
- ★CANADIAN STEEL FOUNDRIES DIVISION, HAWKER SIDDELEY CANADA INC., 5227 Notre Dame E., Montreal, Que. H1N 3K5. Tel. 514-255-4041. Fax: 514-254-7084. Telex: 05-828734. Carbon, medium alloy, austenitic manganese ni-hard and stainless steel castings, also castings for shipbuilding, pulp and paper, hydroelectric, thermal and nuclear power, mining, etc., as well as upgrading, radiography facilities and heat treating. Parent company, Hawker Siddeley Canada Inc., Toronto, Ont.
- (G.M.) R. Bergeron; (Compt.) R. Campbell; (S.M. Energy Prod.) R. Piche. Annual Sales (E). Co. Size (E).
- CANADIAN STEEL WHEEL DIVISION, HAWKER SIDDELEY CANADA INC., 1900 Dickson St., Montreal, Que. H1N 2H9. Tel. 514-255-3605. Fax: 514-252-4315. Telex: 05-828603. Railroad and transit wheels. Brands, "Z", "CSW". Parent company, Hawker Siddeley Canada Inc., Toronto, Ont.
- (V.P.) M. J. Colman; (G.M.) G. Zaino; (Compt.) R. Campbell; (Dir.Sales) R.D. Jones. Annual Sales (E). Co. Size (E).
- Canadian Stopwatch Co., 1110 Finch Ave. W., Unit 2, North York, Ont. M3J 2T2. Tel. 416-663-3745. Stopwatches, mechanical and quartz digital and analog replacement parts, alarm timers and desk timers. Parent company, Canadian Clock & Timer Industries, North York, Ont.
- (G.M.) J. Schein. Annual Sales (8). Co. Size (A).⑥
- Canadian Synthetic Fibres Limited, 395 Franklin Blvd., Cambridge, Ont. N1R 5V5. Tel. 519-621-8840. Converters and processors of all types of synthetic fibres and waste, wools and blends into various staple lengths.
- (P.) A.T. Thomas. Annual Sales (B). Co. Size (A).
- ★Canadian Tack & Nail Ltd., 431 Dundas St., Box 754, Cambridge, Ont. N1R 5W6. Tel. 519-622-0400. Fax: 519-621-2098. Wire nails.
- (V.P. & G.M.) F.I. Landreth; (S.M.) J.P. Gebbie; (Plant Mgr.) T.C. Landreth. Annual Sales (C). Co. Size (A).⑥
- Canadian Tarpaulin Manufacturers Ltd., 618 - 51st St. E., Saskatoon, Sask. S7K 7K3. Tel. 306-933-2343. Fax: 306-931-1003. PVC, canvas, and polyethylene tarpaulins for trucking, agriculture, construction and industry.
- (P. & G.M.) D. Kemmer; (Asst.Mgr.) D. Borsas; (Prod'n Mgr.) D. Champ. Annual Sales (C). Co. Size (A).⑥
- ★Canadian Technical Tape Ltd., 455 Cote Vertu Rd., Montreal, Que. H4N 1E8. Tel. 514-334-1510. Fax: 514-745-0764. Telex: 05-826634. Branch office, Calgary, Alta. Plants, Cornwall, Bramalea, Ont., Drumheller, Alta. Subsidiaries: W. Ralston (Canada) Inc., Montreal, Que., Canadian Technical Tape (U.K.) Ltd., Chorley, Lancs. and Luton, Beds., England, Cantech Industries Inc., Johnson City, TN, U.S.A. Tapes. Brands, "Tuck Tape", "Polyphane", "Clipper".
- Foreign Representatives in principal European countries, Australia and Orient.
- (P. & G.M.) L. Cohen; (V.P.) H. Cohen; (V.P.Sales) P. Cohen; (Cont.) B. Barnoff; (P.A.) A. Cohen; (Mktg.Mgr.) S. Binette; (Dist.Mgr.) L. Reinbold; (Dist.Mgr.) J.P. Hemond; (Dist.Mgr.) M. Boulding; (Factory Supt.) S. Levitt; (Factory Supt.) J. Hubert. Annual Sales (E). Co. Size (E).⑥
- ★Canadian Textile Recycling Ltd., 5385 Munro Crt., P.O. Box 926, Burlington, Ont. L7R 3Y7. Tel. 416-639-2893. Fax: 416-634-0992. Telex: 061-8866. Wiping rags, recycling of various textile and textile by products. Brand, "Wooltex".
- (Mng.Dir.) P. J. Dekort; (Cont.) K. Smith; (Prod'n Mgr.) C. Smietanka. Annual Sales (C). Co. Size (B).
- Canadian Thermo Window Industries Ltd., 499 Garydr Dr., Weston, Ont. M9L 1P9. Tel. 416-748-1600. Toll Free: (416) 800-387-7421. Fax: 416-748-8058. Telex: 06-986766. Associate, Vinylite of Canada. "Vinylite" and "Thermosonic" PVC thermal windows.
- (P.) S. Goldenberg; (V.P.) P. Lewin. Annual Sales (C). Co. Size (8).⑥
- Canadian Thermos Products Inc., 2040 Eglinton Ave. E., Scarborough, Ont. M1L 2M8. Tel. 416-757-6231. Fax: 416-757-6230. Vacuum bottles, jugs, jars, lunch kits, insulated picnic coolers. Brands, "Perma-Case", "Stronglas", "Thermos", "Coffee Butler". Parent company, Nippon Sanso K.K., Tokyo, Japan.
- (P. & G.M.) D. K. Blair; (Mktg.Dir.) H. J. McDonald; (Dir.Ops.) H. Goldstein; (Compt.) G. Aubert; (S.M.) R. J. Pink. Annual Sales (E). Co. Size (E).⑥
- ★Canadian Thermostats & Control Devices Ltd., 8415 Mountain Sights Ave., Montreal, Que. H4P 288. Tel. 514-739-3274. Fax: 514-739-2902. Telex: 05-825619. Solid state temperature devices and thermal sensors. Brand, "Moxie".
- For. Reps.: U.S.A., most European countries.
- (P.) J. W. Beckmann; (V.P.) C. P. Beckmann; (S.M.) R. Murk. Annual Sales (C). Co. Size (A).⑤
- ★Canadian Threadall Ltd., 156 Roger St., Waterloo, Ont. N2J 1A9. Tel. 519-576-3360. Fax: 519-576-3991. Threaded rods, fasteners, specialty fasteners, nuts and washers, construction forms and supports, cold heading and upsetting, "U" bolts and "L" bolts rod heading.
- (Prop.) R. Fannon; (S.M. & Purch.) R. Deganis; (Acct.) Ms. R. Antler; (Foreman) R. Fannon; (Sales) G. Hicks; (Sales) M. O'Kim. Annual Sales (C). Co. Size (B).
- ★Canadian Timken, Limited, 1055 Talbot St., St. Thomas, Ont. N5P 1G5. Tel. 519-631-4500. Fax: 519-631-9103. Branch offices, St-Laurent, Que., Mississauga, Ont., Nisku, Alta., Vancouver, B.C. Tapered roller bearings. Trade mark, Timken. Parent company, The Timken Company, Canton, OH, U.S.A.
- Foreign representatives in all principal countries.
- (P.) J. C. Segue; (OEM S.M.Domestic) W. G. Ratcliff; (Mgr.Distr. & Exp.) J. Derek Read; (SPUR Purch.) R. H. Starzynski; (Mgr.Engr'g & Prod.Serv.) V. Kopecky. Co. Size (E).⑥
- Canadian Tool Engineering Ltd., 10330 Pelletier Ave., Montreal, Que. H1H 3R3. Tel. 514-323-2015. Precision tools for wire and cable extrusion. Co. Size (N/R).
- ★CANADIAN TOOL & DIE LTD., 1331 Chevrier Blvd., Fort Garry, Winnipeg, Man. R3T 1Y4. Tel. 204-453-6833. Fax: 204-453-3803. Associate, Intergra Castings Inc., Winnipeg, Man. Hydraulic cylinders, wheels, hubs, spindles, stampings, custom machining, grey and ductile iron castings.
- Agents in Seattle, WA, Tulsa, OK, Champaign, IL, U.S.A.
- (P.) J.W. Gatschuff; (G.M.) D.H. Wood; (Purch.Mgr.) T. J. Isanski; (S.M.) P. McManus; (Mgr.Fluid Power Prods.) H.H. Roeder. Annual Sales (D). Co. Size (D).⑥
- †Canadian Training and Development Group Inc., The, 7170 W. Credit Ave., Mississauga, Ont. L5N 5Z3. Tel. 416-542-0224. Toll Free: 800-387-8301. Fax: 416-542-0235. "Dynamics of Motivational Management", "Dynamics of Supervision" and "Effective Supervision" training programs and publications for management and sales personnel.
- (P.) T. Kemper; (V.P.Mktg. & Sales) Miss 8. Kemper. Annual Sales (C). Co. Size (A).⑥
- †Canadian Truck Equipment Inc., 5648 Burleigh Cres. S.E., Calgary, Alta. T2H 1Z8. Tel. 403-253-9118. Fax: 403-253-2163. Branch offices, Saskatoon, Sask., New Westminster, B.C. Pole line hardware for power utilities, truck and service bodies (fibreglass, steel and aluminum), truck decks, job van interiors, ladder racks, crash barriers, work toppers, bumpers and grill guards, cranes, truck
- mount tool boxes, custom van bodies, cube vans, mini pumper fire truck bodies. Parent company, Rebel Steel Industries Ltd.
- (P.) L. Meriam; (Designer) J. Rodway; (S.M.) T. Folk; (Shop Foreman) A. Grillone. Annual Sales (D). Co. Size (8).⑥
- Canadian Uniform Limited, 20 Atomic Ave., Toronto, Ont. M8Z 5L2. Tel. 416-252-9321. Fax: 416-252-2957. Sales offices, Montreal, Que., Vancouver, B.C. Plant, Hawkesbury, Ont. Work clothing. Parent company, American Uniform Company, Cleveland, TN, U.S.A.
- (P. & G.M.) J.W. Sennett; (S.M.) J. A. Campbell; (P.A.) A. Greaves; (Cont.) E. Newman; (Plant Mgr.) J. Cszmadia. Annual Sales (E). Co. Size (E).⑤
- Canadian Western Natural Gas Company Limited, 909 - 11 Ave. S.W., Calgary, Alta. T2R 1L8. Tel. 403-245-7110. Fax: 403-245-7784. Telex: 038-24521. Associate company, Northwestern Utilities Limited, Edmonton, Alta. Subsidiary, Calgary Gas Company, Limited. Natural gas. Parent company, Canadian Utilities Limited, Edmonton, Alta.
- (Chmn. & C.E.O.) J.D. Wood; (Deputy Chmn.) W.R. Horton; (P.) B.M. Dafoe; (Sr.V.P. & G.M.) J.D. Graham; (Sr.V.P.Gas Supply) G.W. Welsh; (Exec.V.P.Ops.) R.G. Lock; (Exec.V.P.Res.) W.L. Graburn; (V.P.Rate Admin.) G.W. Richards; (V.P. & Cont.) B. Andrews; (V.P.Ops.) J.W. Fildes; (V.P.Engr'g & Constr.) D.W. Popowich; (V.P.Mktg.) W.F.G. Arthur; (V.P. Info.Serv. & Strategic Plan'g) R.K. Stephenson; (V.P.Gen.Counsel) C.K. Sheard; (V.P.Bus.Dev.) T.J. Storey; (S.) D.P. Wood; (Asst.S.) J.H. Cook; (Admin.Asst.) T.F. Tobler. Annual Sales (G). Co. Size (G).⑥
- ★Canadian Wheelchair Mfg. Ltd., 1360 Blundell Rd., Mississauga, Ont. L4Y 1M5. Tel. 416-275-3960. Manual wheelchairs, commodes, shower chairs, walking aids, geriatric chairs.
- (P.) M.S. Hahner; (V.P.) M.H. Hodgins; (S.M.) S.C. Hodgins; (V.P.Mfg.) J. Anderson; (Plant Mgr.) C. Mohan. Annual Sales (C). Co. Size (8).⑥
- Canadian Window Coverings Corporation, 53 Jutland Rd., Toronto, Ont. M8Z 2G6. Tel. 416-252-3751. Toll Free: 800-268-2142. Telex: 06-967799. Branch offices and plants, Montreal, Que., Burnaby, B.C. "Levolor" blinds, "Riviera" and "Monaco" Venetian blinds, vertical blinds, woven wood and wood blinds, "Levolite" pleated shades, and custom shades. Parent company, Levolor Lorentzen, Inc., Parsippany, N.J., U.S.A.
- (P.) R.O. Williams; (S.M.) G. Griffiths; (P.A.) M. Davidson; (Plant Mgr.Toronto) R. Mada; (Plant Mgr.Burnaby) L. Brooks. Co. Size (N/R).
- ★Canadian Wire Die Works Limited, [Usine de Filières Canadiennes Limitée], 2823 Jacques Hertel, Montreal, Que. H4E 1S8. Tel. 514-766-8704. Fax: 514-766-3473. Telex: 05-25134. Diamond dies for wire extruding, wire guides with diamond inserts for thermo-plastic extrusion of electric and telephone wire.
- For. Reps.: Warbrick (Engineering Specialties) Ltd., Great Britain; Microdia S.A., Europe.
- (P. & G.M.) D. Gisler; (S.T.) Mrs. O. Gisler; (G.M.) T. Jerpelea. Annual Sales (B). Co. Size (A).⑥
- Canadian Woodenware Co., The, 5 New St., St. Thomas, Ont. N5P 2M9. Tel. 519-633-5657. Washboards and wood stepladders. Brands, "Canuck", "Economy", "Pearl".
- (Mgr.) R. Joe Hayhoe. Annual Sales (B). Co. Size (A).⑥
- Canadian Worcester Controls Limited, 20 Mid-Dominion Acres, Scarborough, Ont. M1S 4A5. Tel. 416-298-1671. Fax: 416-298-8330. Telex: 065-25135. Ball valves. Brands, "Econ-O-Miser", "Worcester" pneumatic and electric actuators, control valves. Parent company, BTR, U.K.
- (S.M.) W. Gagne. Annual Sales (D). Co. Size (C).⑥
- CanadianOxy Industrial Chemicals, 1500-835 8th Ave. S.W., Calgary, Alta. T2P 3Z1. Tel. 604-929-3441. Fax: 604-929-7610. Telex: 04-352567. Storage terminal, Prince Rupert, B.C., Sales office, North Vancouver, B.C. Plants, Amherstburg, Ont., Brandon, Man., Bruderheim, Alta., North Vancouver, Squamish, Nanaimo, B.C. Associate company, Canadianoxy Chemicals Ltd., Amherstburg, Ont., Brandon, Man., Squamish, Nanaimo, B.C. Chlorine and caustic soda, muriatic acid, sodium chlorate, sodium chloride. Parent company, Canadian Occidental Petroleum Ltd., Calgary, Alta.
- (V.P.Sales) I. Frederiksen. Annual Sales (F). Co. Size (E).⑤
- Canadiana Curtains Inc., 48 Ellen St., Box 833, Barrie, Ont. L4N 3A4. Tel. 705-734-3884. Associates, Country Accents, Port Hope; Two Rooms, Unionville; Country Ba-

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

zaar, Meaford; Perfect Spirit, Uxbridge; Between The Sheets, Bracebridge, Ont. Country style ruffled curtain window treatments and accessories.

(P.) P. Souter; (S.T.) S. Blenkarn. Annual Sales (A). Co. Size (A).Ⓢ

- ★**Canadiana Textile Screen Prints Limited**, 1025 Rangeview Rd., Mississauga, Ont. L5E 1H2. Tel. 416-278-5605. Fax: 416-278-3284. Plant, Erin, Ont. Printers of textile fabrics, specialists in flags of all types and banners. Brand, "Canadiana".

(P.) C. J. Milton; (Oir.Ops.) R. N. Matsui; (Cont.) D.J. McComish. Annual Sales (O). Co. Size (C).Ⓢ

Canada Nacam (Les Produits Industriels Ltée.), 6969 Trans Canada Hwy., Unit 137, Montreal, Que. H4T 1V8. Tel. 514-331-7374. Fax: 514-745-4128. Dock bumpers, also dock seals for warehouse doors in compression or inflatable versions, "Kelley" rapid roll door, traffic doors, truck restraining device, dock leveller, "Koroklear" door strips, hydraulic lift table.

(P.) C. H. Nadeau; (G.M. & P.A.) Mrs. L. Jolicœur; (S.M.) C. Jolicœur; (Plant Mgr.) C. Jolicœur. Annual Sales (C). Co. Size (B).Ⓢ

Canadoil Forge Ltd., 805 boul. Alphonse Oeshaies, Becancour, Que. G0X 1B0. Tel. 819-294-6683. Fax: 819-294-6189. Branch offices, Montreal, Que., New York, NY, Kingwood, TX, U.S.A. Steel and stainless steel pipe fittings.

(Exec.V.P.) O. Hatfield. Annual Sales (O). Co. Size (C).Ⓢ

- ★**Canadour Limited**, 115 Mary St., Aurora, Ont. L4G 1G3. Tel. 416-773-4416. Fax: 416-841-1244. Plant, Calgary, Alta. Metal doors and door frames.

(P.) W. Zeiger; (Mktg.Mgr.) R. Gregson. Annual Sales (O). Co. Size (C).Ⓢ

Canadrape Inc., 95 Copernicus Blvd., Brantford, Ont. N3P 1N4. Tel. 519-759-0154. Fax: 519-759-8942. All types of soft window coverings, bedspreads and accessories.

(P.) A. Groen; (S.T.) Ms. J. Green. Annual Sales (8). Co. Size (A).Ⓢ

Canal Contractors, 155 Cushman Rd., St. Catharines, Ont. L2M 6T4. Tel. 416-685-1792. Fax: 416-685-7873. Telex: 061-5237. Associates, Picton Industries Ltd., Picton, E.Y.E. Marine Consultants, Halifax, N.S., Lansdowne Integrated Systems, Ottawa, Port Weiler Dry Docks, St. Catharines, Port Arthur Shipbuilding, Port Arthur, Ont. Design and manufacture of control consoles for electrical/electronic or pneumatic process systems, power distribution switchboards, etc. Parent company, Canadian Shipbuilding & Engineering Ltd., St. Catharines, Ont.

(V.P.) C. Opdam; (T.) M. LaBonte; (Ind'l Mgr.) M. Oumont; (Marine Mgr.) R. Humparries; (Sales Mgr.) G. Poirier. Annual Sales (E). Co. Size (D).Ⓢ

Canalloy (Mould/Die Service Centre), 60 Spy Crt., Markham, Ont. L3R 5H6. Tel. 416-493-0357. Toll Free: 800-263-3318. Fax: 416-479-8334. Telex: 06-986725. Custom mould plates, tool steel, blanchard and surface grinding, "Hasco" standard mould plates and accessories. Parent company, Exco Technologies Ltd., Markham, Ont.

(G.M.) G. Faviere. Annual Sales (O). Co. Size (8).

- ★**Canam Manac Group Inc.**, The [Le Groupe Canam Manac Inc.], 1800 ave. McGill College, 27e etage, Montreal, Que. H3A 3J6. Tel. 514-987-8031. Fax: 514-987-8041. Telex: 05-833544. Branch offices, Moncton, N.B., St-Georges, Quebec, Montreal, Sherbrooke, Boucherville, Que., Toronto, Ottawa, Ont., Boston, MA, Columbia, MO, Miami, FL, Albany, Paris, France. Plants, St-Gedeon, St-Georges, Montreal, Ville St-Pierre, Ville d'Anjou, Ville Mont Royal, St-Joseph-de-Beauce, Boucherville, St-Romuald, Que., Mississauga, Ont., Selkirk, Man., La Fayette, IN, Washington, MO, Plattsburgh, NY, Point of Rocks, MN, U.S.A., Jarny, France. Subsidiaries, Noverco Inc., Canam Steel Corporation, Biltrite Nightingale Inc., Murox, Coloco s.a., MRM Steel Ltd., Alta Industrial Ltée., Promolys, Hambro International Structures Ltd. Divisions: Canam Steel Works, Canam Hambro, Candiv Pitt. Steel components for the building industry, steel joists and deck, structural steel buildings, office furniture.

(P.) M. Dutil; (V.P.) P. Gauthier; (V.P.) R. Sureau. Annual Sales (G). Co. Size (G).Ⓢ

Canam Manufacturing Ltd., 141 Skinner St., Victoria, B.C. V9A 6X4. Tel. 604-386-4111. Fax: 604-386-6546. Subsidiaries, Lazlo Rossini Inc. and Pacific Modular Systems Corp., Victoria, B.C. Kitchen and bathroom cabinets, countertops, also modular office cabinets.

(P.) R. Henson; (V.P.) Ms. S. Henson; (S.T.) J. Oale; (Prod'n Mgr.) O. Shepherd. Annual Sales (C). Co. Size (A).

Canam Steel Works Inc., See Les Aciers Canam Inc.

- ★**Canam Tools (Windsor) Limited**, 4350 E.C. Row, Windsor, Ont. N9A 6J3. Tel. 519-945-1137. Fax: 519-945-4522. Plastic injection moulds mainly for automotive, wheel covers, bumpers, support fascias and headlamp housings, also for containers, housewares, etc.

(P.) J. Gossmann; (V.P. & S.T.) L. Calsavara; (Supt.) C. Gerstheimer; (Sales Eng.) T. Swan; (Off.Mgr.) Ms. R. Marie Barrett. Annual Sales (C). Co. Size (8).Ⓢ

Canamatic Mould Co. Ltd., 595 MacKenzie Ave., Units 7&8, Ajax, Ont. L1S 2G2. Tel. 416-686-3660. Fax: 416-686-1805. Associate, Plastimatic Moulding Company Limited. Machinists, moulds, diecasting. Parent company, M.A.S.C. Custom Mould & Tool Co. Ltd.

(P.) J. Gorgas; (Off.Mgr.) J.H. Kuipers. Annual Sales (B). Co. Size (A).Ⓢ

Canapar Limited, 11060 Parkway, Montreal, Que. H1J 1R9. Tel. 514-353-8320. Fax: 514-353-7573. "Canapar" dining-room and bedroom, furniture.

(P.) M. Regimbald; (V.P.) O. Todaro; (Cont.) L. Martin. Annual Sales (O). Co. Size (O).Ⓢ

Canarctic Graphics Ltd., 5102 - 50 St., Box 2758, Yellowknife, N.W.T. X1A 2R1. Tel. 403-873-5924. Fax: 403-920-4371. Newspapers, books, reports, NCR forms.

(G.M.) T. Vornbrock; (Foreman) L. Hicks. Annual Sales (C). Co. Size (A).Ⓢ

Canards du Lac Brome Ltée, See Brome Lake Ducks Limited.

- ★**Canarm Ltd.**, 2157 Parkdale Ave. W., Brockville, Ont. K6V 5V6. Tel. 613-342-5424. Fax: 613-342-8437. Sales offices, Montreal, Que., Toronto, Ont. Warehouses, St-Leonard, Que., Vancouver, B.C., Syracuse NY, U.S.A. Associate, Canarm Inc., Syracuse, NY, U.S.A. Ceiling fans, ventilators, compact kitchens. Brands, "Spaceaide", "Oanor", "Pleasantaire", "4-Seasons".

(P.) O.E. Beatty; (S.M.) J. McBridge; (Mfg.Mgr.) R. Stratton; (S.T.) O. Hess. Annual Sales (E). Co. Size (C).

- ★**Canasoy Enterprises Ltd.**, 57 Lakewood Dr., Box 69277, Stn.K, Vancouver, B.C. V5K 4W5. Tel. 604-255-1304. Toll Free: 800-663-1222. Fax: 604-255-5659. Soy macaroni, noodles, soy lecithin spread, soya sauces. Brand, "Canasoy".

(P.) Mrs. N. Wong; (V.P.) E.M. Cheng. Annual Sales (C). Co. Size (A).Ⓢ

Canavan Explosion Venting Systems Limited, P.O. Box 52-N.D.G. Post Office, Montreal, Que. H4A 3P4. Tel. 514-486-4938. Explosion venting steel sash. Brand, "Canavan Explosion Vents".

(P.) L. F. Canavan; (V.P. & G.M.) R.M. Canavan; (S.M.) A.S. Canavan. Annual Sales (A). Co. Size (A).Ⓢ

- ★**CANBAR INC.**, Canbar St., P.O. Box 280, Waterloo, Ont. N2J 4A7. Tel. 519-886-2880. Fax: 519-886-5546. Operating Divisions: Canbar Tanning Products, Canbar Wood Tank, Canbar Industrial Plastics. Barrels, bungs, polyethylene, fiberglass and wood tanks and containers, wood specialties, wood stave pipelines, penstocks, etc., also fiberglass domes and covers. Brands, "Canbar", "Chemtainer".

(Exec.V.P. & G.M.) O. E. Alexander; (V.P.Mktg. & Sales) J. A. Smith; (V.P.Fin.) W. McMillan; (P.A.) Mrs. N. McMillan. Annual Sales (O). Co. Size (D).Ⓢ

Canbear Equipment Inc., 70 Covington St., Box 3580, Stn C, Hamilton, Ont. L8H 7M9. Tel. 416-561-9440. Fax: 416-561-8932. Associates; Brenco Hydraulics and Honing Corp. Ltd., Hamilton, Ont., Mid-Canada Supply & Equip. (Went.) Ltd., Brenco Machine & Tool Co. Wire rope sheaves.

(P.) A. Zaitchik; (Cont.) T. Lee; (Mktg.) B. Zaitchik. Co. Size (A).Ⓢ

Canber/Bercan Environmental Resources Inc., P.O. Box 238, Lantzville, B.C. V0R 2H0. Tel. 604-390-3113. Fax: 604-390-4541. Bio catalysts for aerobic anaerobic fermentation, anaerobic digesters/fermentors, pollution control products, pipeline (sewer line) cleaners, restaurant grease trap cleaners, sewage treatment products.

For.Reps., Switzerland, Taiwan, Puerto Rico, Korea, Japan, U.S.A., Hong Kong, Singapore.

(P.) A. J. McInnes. Annual Sales (N/R). Co. Size (A).Ⓢ

- ★**Canbra Foods Ltd.**, 24th St. & 2nd Ave. "A" North, Box 99, Lethbridge, Alta. T1J 3Y4. Tel. 403-329-5500. Fax: 403-327-3887. Branch office, Prince Albert, Sask. Plant, Butte, MT, U.S.A. Associate, Heartlight Corporation of America Inc. Edible and inedible oils, packaged margarine, shortening and liquid oil, canola meal, acidu-

lated fatty acids, etc. Brands, "West", "Sunberta", "Lakeland", "Tasty Fry", "Rimini", "Canbra".

(P. & C.E.O.) R. E. Burpee; (Sr.V.P.Fin. & Admin.) N. C. Peterson; (Sr.V.P.Ops.) M. L. Pulliam; (Cont.) K. N. Jack; (V.P. Bulk Canada Seed Prod.) L. P. McNamara; (V.P.Mktg.N.A.) G. A. McIntyre; (S.) L. T. Macdonald. Annual Sales (F). Co. Size (E).Ⓢ

- ★**Canbro Inc.**, 29 East Park St., Valleyfield, Que. J6S 1P8. Tel. 514-372-0233. Fax: 514-373-4540. Telex: 05-26B654. Bronze, copper and brass powders and aluminum pastes. Parent company, United States Bronze Powders Inc., Flemington, NJ, U.S.A.

For.Reps., Charles V. Johnson, Mexico; Chemo Supply Co. of Canada Ltd., Toronto, Ont. for Central America, Caribbean, Ecuador, Guyana and Surinam; Sociedad Anonima Mercantil de Lima, Lima, Peru; Shamrock Aluminium Ltd., Grannaugh, Waterford, Ireland; The Getz Corporation, Hong Kong; Cawin SON BHO, Jaya, Malaysia; Hasang Trading Co., Seoul, Korea; Robert Bryce & Co. Ltd., Wellington, New Zealand; Hodgsons Dye Agencies Ltd., Melbourne and Sydney, Australia; Dicoi, Buenos Aires, Argentina; Chempro, S. Africa; Concentra, Gent, Belgium; Herbert Behrens, Hamburg, Germany; R&O Associates, India; Sphero Trading Company, Philippines; Seng Hong Eagle Corp. Co., Ltd., Bangkok, Thailand; Turkey, Getz Bros. & Co. Inc., Taipei, Taiwan.

(P.) K. Clive Ramsey; (Exec.V.P.) N. L. Nielson; (G.M.) V. Savoie; (S.M.) B. G. Ferrie. Annual Sales (O). Co. Size (C).Ⓢ

- ★**Cancade Company**, 1140 Richmond Ave., Box 698, Brandon, Man. R7A 5Z8. Tel. 204-728-4450. Fax: 204-726-8795. Grain bodies, trailers, hoists, dozer blades, front-end loaders, fiberglass cargo bodies, trailing axles. Brand, "Cancade".

(P.) P. Cancade; (G.M.) R. Redfern; (S.M.) R. Redfern; (Prod'n Mgr.) K. Watt; (Acct'g Mgr.) L. Ouncalfe. Annual Sales (C). Co. Size (B).Ⓢ

- ★**Cancarb Limited**, 1702 Brier Park Cres.N.W., P.O. Box 310, Medicine Hat, Alta. T1A 7G1. Tel. 403-527-1121. Fax: 403-529-6093. Telex: 03-824866. "Thermax", "Ultra Pure", "N-990", "N-991", thermal carbon black. Parent company, Transcanada Pipelines Ltd., Calgary, Alta.

(V.P.) R.O. Hale; (Cont.) P. Stach. Annual Sales (O). Co. Size (C).Ⓢ

CANCO FILTER INC., 400 Matheson Blvd. E., Unit 8, Mississauga, Ont. L4Z 1N8. Tel. 416-890-0800. Fax: 416-890-0802. "Consler" filter elements and filters, "Canco" air/gas filters and separators, liquid filters/strainers, hydraulic filters and mist eliminators, back wash filters.

(P.) O.O. Keir; (S.M.) R. Gramowski. Annual Sales (8). Co. Size (A).Ⓢ

Cancoil Thermal Corporation, R.R. #6, Hwy. 15 & John F. Scott Rd., Kingston, Ont. K7L 4V3. Tel. 613-541-1235. Fax: 613-541-1239. OEM coils, refrigeration and air conditioning products.

(P. & G.M.) C. Oatta; (Mgr.Mfg.Eng.) B. Smith; (Mgr. Eng.) P. DiTomaso. Annual Sales (D). Co. Size (C).Ⓢ

- ★**Cancord Inc.**, 193 Elgin St. N., Hamilton, Ont. L8L 4Y2. Tel. 416-526-0266. Fax: 416-527-7790. Associate, Schindler Manufacturing Inc., Hamilton, Ont. Twine, twisted rope and braided cordage products in cotton and synthetics. Brands, "Hercules", "Giant", "Cancord", "Bounty", "Star", etc.

(P.) D. Ludwig; (S.T.) Mrs. C. Ludwig. Annual Sales (C). Co. Size (B).Ⓢ

- ★**Cancot Industries Inc.**, [Les Industries Cancot Inc.], 5485 boul. des Grandes Prairies, St-Leonard, Que. H1R 1B1. Tel. 514-321-7111. Toll Free: 800-361-7803, (U.S.A.) 800-361-0879. Fax: 514-326-7192. Subsidiary, Cancot U.S.A. Inc., Newport, VT, U.S.A. Mops and wiping cloths. Brands, "Tip-Top", "Sar-A-Lan", "Canzorb".

(P.) H. D. Friedman; (V.P.Mktg.) M. A. Friedman. Annual Sales (D). Co. Size (B).Ⓢ

Candore Fashions, 150 Bentworth Ave., Toronto, Ont. M6A 1P7. Tel. 416-783-1154. Fax: 416-783-4054. "Pino" and "Pino Petites" ladies' sportswear including suits, jackets, skirts pants and coordinates. Parent company, 449192 Ontario Limited.

(P.) J. Fusca; (Acct.) Mrs. P. Fusca; (G.M.) D. Fusca. Annual Sales (C). Co. Size (A).Ⓢ

- ★**Canefco Limited**, 50 Milne Ave., Scarborough, Ont. M1L 1K3. Tel. 416-691-2117. Fax: 416-691-9413. Telex: 06-23419. Gas, electric and oil fired furnaces for heat treating metals, also industrial ovens and washers, aluminum melting and holding furnaces. Parent company, Electric Furnace Co., Salem, OH, U.S.A.

For.Reps.: Electric Furnace Co., Germany, France.

- (P.) R.F. Carmichael; (V.P.Tech.) T. Deutschmann; (V.P.Fin.) E.C. Nasho; (P.A.) J. Van Osnabrugge; (S.M.) J. Dick. Annual Sales (D). Co. Size (B).
- †Canevabec 81 Reg. Div. of Palawi Inc., 6211 Boul. Bourque, Rock Forest, Que. J1N 1H2. Tel. 819-864-6854. Fax: 819-864-6855. Winter garages, awnings, tents, party tents, tarpaulins, and boat tops.
- (P.) P. Larkin; (V.P.) G. Larkin; (S.T.) W. Larkin. Annual Sales (8). Co. Size (A).⑤
- ★Canex Controls Ltd., 7973 Progress Way, Tilbury Ind'l Estates, Delta, B.C. V4G 1A3. Tel. 604-946-8565. Fax: 604-946-5619. Branch office, Huntington Beach, CA, U.S.A. Associate, Sonic Barrier Sound Products. Custom power generation controls for diesel or gas turbine driven generator sets, also microprocessor controlled data acquisition systems for power generation.
- (Mng.Dir.) D. Golinowski; (Purch.) W. Pyett; (Sales) D. Sharp. Annual Sales (B). Co. Size (A).
- Canexel Hardboard Division, P.O. Box 1020, Gatineau, Que. J8P 6K2. Tel. 819-643-5150. Toll Free: 800-565-5062. Fax: 819-643-5154. Corporate office, Gatineau, Que. Plant, East River, N.S. Hardboard siding, wall panning, door skins, ceiling tiles and industrial finishes. Brands, "Woodvue", "Ced'R-tex", "Stucco", etc. Parent company, Canadian Pacific Forest Products Limited.
- (V.P. & G.M.) D.A. Bridges; (G.M.) W.W. Casagrande. Annual Sales (E). Co. Size (E).
- Canfab., See 80ites Canfab Inc.
- Canfab Strathroy Ltd., 400 High St. E., Strathroy, Ont. N7G 3W4. Tel. 519-245-4441. Fax: 519-245-5821. R.V. chassis components, turkey hatchery products, automotive stamping dies, custom fabrication c/n cutting, plasma cutting.
- (P.) N. Buwalda; (S.T.) Ms. D. Suwalda. Annual Sales (C). Co. Size (B).⑥
- Cangard Industries Limited, 1717 Dublin Ave., Winnipeg, Man. R3H 0H2. Tel. 204-633-8611. Fax: 204-697-1226. Janitorial, industrial and agricultural chemical compounds.
- (G.M.) H. David MacGregor. Annual Sales (8). Co. Size (A).⑥
- ★Canhmar Industries Ltd., 75 Head St., P.O. Box 8070, Dundas, Ont. L9H 5E7. Tel. 416-628-5500. Fax: 416-628-0077. Hydraulic presses, cylinders and power units, conveying and materials handling equipment, special purpose machinery, steel fabrication and prefabricated and high pressure piping.
- For.Rep., Jacques Engineering, Grand Rapids, MI, U.S.A.
- (P.) M. H. Fulcher; (P.A.) N. Warren. Annual Sales (C). Co. Size (A).⑥
- ★Canners Machinery Ltd., 20 Wellington heights, P.O. Box 190, Simcoe, Ont. N3Y 4L1. Tel. 519-426-0310. Fax: 519-426-2932. Strawberry harvesting and decapping equipment, fruit packaging and food processing machinery, texture measuring systems for food, custom machining and fabrication. Brand, "CML".
- (P.) G. Ross Munn; (Serv.Mgr.) D. Rockefeller; (S.M.) H. Wozniak. Annual Sales (C). Co. Size (8).⑥
- Canning, W.E., Inc., 280 Sauve St. W., Montreal, Que. H3L 1Z4. Tel. 514-381-4487. Fax: 514-381-6690. Tents, awnings, tarpaulins, etc.
- (P.) W.E. Canning; (V.P.) R. Canning; (Plant Mgr.) F. Gingras; (Acct.) Ms. R. Wilson. Annual Sales (C). Co. Size (B).⑤
- Cannon Knitting Mills Limited, 134 Mary St., Hamilton, Ont. L8R 1K5. Tel. 416-525-7275. Fax: 416-528-9080. Knitted fabrics wearing apparel.
- (Chmn.) N. Lieberman; (P.) L. Sussman; (V.P.) G. Friedmann. Annual Sales (D). Co. Size (C).
- Cannon Machine Works Ltd., 6337 Laurel St., Burnaby, B.C. V5H 3B3. Tel. 604-299-5011. Fax: 604-299-4148. Guide bars for chain saws, agitator drives for refrigerated farm milk tanks, tree planter gear boxes, etc. Brands, "Tormag", "Cannon".
- (P. & Mgr.) J. Caune. Annual Sales (C). Co. Size (A).
- Cannon Une Division de ITT Industries Ltée., See ITT Cannon Canada, A Division of ITT Industries of Canada Ltd.
- Cannonball Bed Shoppe Limited, 115 Bowes Rd., Concord, Ont. L4K 1H7. Tel. 416-736-6842. Solid pine and oak bedroom and dining room furniture.
- (P.) D. Lezana. Annual Sales (C). Co. Size (A).
- ★Canoe Cove Manufacturing Ltd., 2300 Canoe Cove Rd., P.O. Box 2218, Sidney, B.C. V8L 3S8. Tel. 604-656-3915. Fax: 604-656-3105. Sales office, Canadian Cove, Orillia, Ont., Grand Yachts, Vancouver, B.C. 20 to 80 foot fibreglass pleasure and commercial boats. Brand, "Canoe Cove".
- For.Reps.: Dave Maples Yacht Broker, Seattle, WA, River Yacht Sales, Antioch, Winsome Yacht Sales, Newport Beach, CA, U.S.A.
- (P. & G.M.) D.T. Matheson; (Compt.) R.B. Stamp-Vincent; (Prod'n Mgr.) M. Henderson; (S.M.) J. Boone; (P.A.) A. Greig; (Eng.) R. Elkington. Annual Sales (D). Co. Size (C).⑥
- ★Canpar Industries, P.O. Box 12083, #2400-555 W. Hastings St., Vancouver, B.C. V6B 4N5. Tel. 604-681-7336. Fax: 604-681-8906. Plant, Grand Forks, B.C. "Paraboard" particleboard for decking, door core, industrial board and lock blocks. Parent companies, Welco Management Services Ltd., Parta Holdings Ltd.
- (G.M.) 8. Welch; (P.A.) 8. Fritzpatrick; (Plant & Sales Mgr.) P. Verigin; (T.) 8. Kurdziel. Annual Sales (D). Co. Size (D).⑥
- ★Canparts Automotive International Ltd., 177 Pinebush Rd., P.O. Box 156, Cambridge, Ont. N1R 5S9. Tel. 519-623-9000. Fax: 519-623-8971. Telex: 069-59459. "CAN-STOP" automotive disc brake pads.
- For. Reps: Throughout the world.
- (Chmn.) J.H. Smith; (P.) W. R. Bartels; (V.P.Sales) A. Gagnon; (V.P.Mktg.) 8. Beaupre; (Dir.Purch.) J. Hurst; (V.P.Fin.) J. Kent; (Plant Mgr.) I. Ganson. Co. Size (E).
- ★Canplas Industries Ltd., 31 Patterson Rd., P.O. Box 1800, Barrie, Ont. L4M 4V3. Tel. 705-726-3361. Fax: 705-726-8991. Telex: 06-875632. Warehouses and sales offices, Edmonton, Alta., Vancouver, B.C. Plastic pipe fittings and valves for plumbing, industrial, electrical, and central vacuums.
- (P.) D. J. Temple; (V.P.Fin.) B. N. Bound; (Mktg.Mgr.) P. A. Henderson; (V.P.Mfg.) A. Kinsella. Annual Sales (E). Co. Size (E).⑥
- ★Canplay Div. of Nichigan (Canada) Limited, 2-875 Wilson Rd. S., Oshawa, Ont. L1H 8B1. Tel. 416-576-3311. Fax: 416-433-1866. Subsidiary, Nichigan Toy Co. Ltd., Nagoya, Japan. Wooden toys.
- (P.) J. Domonkos; (S.T.) T. Suzuki. Annual Sales (C). Co. Size (A).⑥
- Canpolar East Inc., 1 Duffy Place, P.O. Box 8414, St. John's, Nfld. A1B 3N7. Tel. 709-722-6067. Fax: 709-722-1138. Fish processing equipment.
- (Mfg.Mgr.) A. Mackinnon.
- Canpress Metal Fabricators Inc., 285 Raleigh Ave., Scarborough, Ont. M1K 1A5. Tel. 416-264-3293. Fax: 416-264-3407. Design and fabrication of plate and structural steel, custom press forming, plate and angle rolling.
- (P.) V. Kitevski; (S.M.) E. Schmid; (Mktg.) J.A. Jeffery. Annual Sales (C). Co. Size (A).⑤
- ★Canrack Storage Systems Inc., 245 Bowes Rd., Unit 1, Concord, Ont. L4K 1H8. Tel. 416-669-5310. Fax: 416-669-9368. Plants, Weston, Mississauga, Ont. Associates, Canrack Industries, Canrack Manufacturing. Pallet, cantilever and custom steel storage racks, also containers. Brands, "Palmer-Shile".
- For. Reps., Ramseur & Assoc., Prorack Systems Inc., Greenville, SC., Helt Industries, Lake Forest, IL., U.S.A.
- (P.) R. Howard; (V.P.Fin.) Ms. S. Howard; (V.P.Mfg.) S. Gordon. Annual Sales (C). Co. Size (A).⑥
- ★Canray Incorporated, 255 Restigouche Rd., Oromocto, N.B. E2V 2H1. Tel. 506-446-5100. Toll Free: (U.S.A.) 800-661-HEAT. Fax: 506-446-6879. Therma-Ray electric radiant heating panels.
- For.Rep., Therma-Ray Inc., Higganum, CT, U.S.A.
- (P.) 8. Kilbride; (V.P.Ops.) K. Kilbride; (Prod'n Mgr.) Ms. P. Bates; (Compt.) J. Osborne. Co. Size (N/R).⑥
- Canron Inc., 145 King St. W., Suite 202, Toronto, Ont. M5H 1J8. Tel. 416-364-6600. Fax: 416-364-8277. Branch office, Montreal, Que. Plant Locations, St. John's Nfld., Berthierville, Brossard, Que., Rexdale, Weston, Ont., Weyburn, Sask., Calgary, Edmonton, Alta., Langley, New Westminster, Vancouver, B.C., Columbia, SC, Conklin, NY, Portland, OR, U.S.A., Queensland, Australia. Subsidiaries, Canron Industries Inc., Tamper Corp., Canron Construction Corp., Canron Pipe Corp., U.S.A., Tamper (Australia) Pty. Ltd., Australia. For products and brands see listings of Canron Divisions below and Tamper Canada. Parent company, Ivaco Inc., Montreal, Que.
- (P. & C.E.O.) W. S. Cullens; (Exec.V.P. & C.O.O.) I. Porter; (V.P. & G.M.Pipe Div.) J. P. Robert; (V.P.Hum. Res.) L. Blois Hennigar; (S.) G. Lefebvre; (V.P.Cont.) C. E. Townner; (Asst.S.) W. D. Moncur; (G.M.) G. McCowan; (G.M.) G. Ward-Hall; (A/G.M.) D. Rozic. Annual Sales (H). Co. Size (G).⑥
- Canron Inc., Eastern Structural Division, 100 Disco Rd., Rexdale, Ont. M9W 1M1. Tel. 416-675-6400. Fax: 416-675-6522. Telex: 06-989198. Plant, Conklin, N.Y., U.S.A. Structural steel, fabrication and erection.
- (G.M.) G. McCowan; (S.M.) A. Douglas; (Contracts Mgr.) H. Gordon Armstrong. Annual Sales (E). Co. Size (F).
- ★CANRON PIPE, Port of Montreal Bldg., 1st Fl., Wing 3, Cité du Havre, Montreal, Que. H3C 3R5. Tel. 514-861-7221. Toll Free: 800-361-4356. Fax: 514-861-9050. Telex: 055-60703. Sales offices, St. John's, Nfld., Saint John, N.B., Weston, Ont., Winnipeg, Man., Weyburn, Sask., Calgary, Alta., Langley, B.C. Plants, St. John's, Nfld., Saint John, N.B., StJacques de Montcalm, Berthier, Brossard, Que., Weston, Rexdale, Ont., Weyburn, Sask., Langley, B.C. Plastic pipe and fittings for plumbing, municipal and electrical applications. Parent company, Canron Inc., Toronto, Ont.
- For.Reps., Peru, Barbados, Leeward & Windward Islands, Jamaica, Costa Rica, Curacao & Aruba, Dominican Republic, Haiti, Honduras, Trinidad & Tobago, Panama, Egypt, El Salvador, Saudi Arabia, United Arab Emirate, Syria, Malaysia, Nigeria, Tunisia, Cameroon, Cote d'Ivoire, Belize, Guatemala, Iraq, Jordan, Kuwait.
- (P.) J. P. Robert; (Exec.V.P.) P. G. Graddon; (V.P.Mfg.) F. Yorio; (V.P.Sales) A. Lanthier; (G.M.West) W. H. Hawkins; (G.M.Atl.) G. Rent; (Dir.Mktg.) P. Leonard; (G.S.M.West'n Cda) T. Mintern; (S.M.Ont.Municipal) R. M. McClean; (S.M.Que.Municipal) M. Cadotte; (S.M.Plumbing & Elec.Ont.) A. Verschoote; (S.M.Plumbing & Elec.Que.) Y. Racette; (U.S.Sales Mgr.) I. HeFter; (Reg.S.M.Municipal West Cda) P. Turgoose; (Cust.Serv.) C. Jean; (Cust.Serv.Ont.) 8. Peto; (Cust.Serv.West) Y. Gentes; (Mkt.Que.) J. Pierre Peloquin. Annual Sales (G). Co. Size (E).⑥
- ★Cansew Incorporated, 111 Chabanel St. W., Montreal, Que. H2N 1C9. Tel. 514-382-2807. Toll Free: 800-361-7722. Fax: 514-385-5530. Branch office and warehouses, Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Industrial sewing thread of all types, elastics, tapes, chalks and dyeing facilities.
- (P.) N. Schachter; (S.T.) D. Schachter; (S.M.) H. Goodman. Co. Size (D).⑤
- Canso Chemicals Limited, P.O. Box 484, New Glasgow, N.S. B2H 5E5. Tel. 902-755-1785. Fax: 902-752-5221. Plant, Abercrombie Point, N.S. Bleaching chemicals for pulp and paper industry. Parent company, C-I-L Inc., North York, Ont.
- (P.) N. Thogersen; (Mgr.) S.B. Karis; (Res.Eng.) Y. Charron; (Acct'g & Pers.Supp'r) R.G. Wong. Annual Sales (D), Co. Size (B).
- ★Canstar Sports Group Inc., 5705 Ferrier, Suite 200, Ville Mont-Royal, Que. H4P 1N3. Tel. 514-738-3011. Fax: 514-738-5178. Branch office, Mississauga(2), Ont. Plant, St. Jerome, Que., Cambridge (2), Ont. Associates, Canstar U.S.A. Inc., Amherst, NY, U.S.A., Icaro Olivieri Co., Italy. Leather and plastic moulded skates, skate blades, also hockey protective equipment and roller skates. Brands, "Micron", "Lange", "Bauer", "ICM", etc. Parent company, Canstar Inc., Town of Mount Royal, Que.
- (Chmn.) I. Olivieri; (P. & C.E.O.) G. Wasserman. Annual Sales (F). Co. Size (G).⑤
- Cansteel Limited, Doak Rd., P.O. Box 1341, Fredericton, N.B. E3B 5E3. Tel. 506-452-8511. Custom machining, custom built utility, farm and commercial trailers, steel fabrication.
- (P.) A. Bodo. Annual Sales (8). Co. Size (A).
- Canstrut Inc., 55 Valleywood Dr., Markham, Ont. L3R 5L9. Tel. 416-474-9128. Fax: 416-474-9221. Telex: 069-86799. Associates, Eastern Wire & Conduit and Taymer Industries, Markham, Ont. Subsidiary, Fire Stop Systems, Markham, Ont. Strut support and framing systems, cable tray systems and related penetration fire seals. Brands, "Canstrut", "Canadian Strut".
- (P. & G.M.) J. Mohler; (V.P.Mktg.) D. Mannarino. Annual Sales (D). Co. Size (8).
- Canswim Steel Limited, P.O. Box 100, Baker St., Hastings, Ont. K0L 1Y0. Tel. 705-696-2385. Steel fabricated products, inground and above ground swimming pools. Brands, "Solaire", "Arctic Sun".
- (P.) M. D. Mahoney. Annual Sales (C). Co. Size (C).
- Canswiss Industries Limited, P.O. Box 100, Scarborough, Ont. M1E 4R4. Tel. 416-283-1400. Branch office, Toronto, Ont. Plants, Newcastle, Bowmanville, Ont. Subsidiary, Canmark Identification Systems, Pickering, Ont. Electrical testing equipment, control panels, alarm systems and supervisory switches, engraved and pressure sensitive labels and signs, all types, custom screen printing, flex-o-graphic labels and decals, rubber and polymer flex-o-graphic printing plates, also punch press work.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

Brands, "Canmark", "Can-Trol", "Valve Guard", "Stampmaster".

(P.) D.R. McCrone. Annual Sales (B). Co. Size (A).

- ★Cantapak Div. of Jones Box & Label Co. Ltd., 95 Bessemer Rd., London, Ont. N6E 1P9. Tel. 519-451-2100. Fax: 519-649-7605. Packaging for the bakery, food processing, hardware and medical industries. Brands, "Canta-Pak", "Snap-Pack". Parent company, Jones Box and Label Co. Ltd.

(Ops.Mgr.) T. Jones; (Tech.Mgr.) R.K. Rutledge; (Plant Foreman) J. Davis. Annual Sales (C). Co. Size (A).⑤

Cantar Corporation, 195 Rexdale Blvd., Rexdale, Ont. M9W 1P7. Tel. 416-740-2687. Toll Free: 800-668-4886. Fax: 416-740-2692. Plants, Toronto, Ont., Chicago, IL, Chino, CA, Youngstown, OH, Lodi, NJ, U.S.A. Solar blankets and winter covers for swimming pools, tarpaulins for salt piles and agriculture, concrete curing blankets, air cell bubble packaging. Brands, "Aqua Cover", "Hold-Tite Seams", "Poly Air", "Air Lite". Parent company, Cantar Incorporated.

(P.) J. Dubrofsky; (G.M.) G. Crandall. Annual Sales (E). Co. Size (E).⑥

Cantech Corporation, 1916 - 27 Ave. N.E., Calgary, Alta. T2E 7A5. Tel. 403-250-9888. Fax: 403-291-5659. Branch offices, Halifax, N.S., St-Laurent, Que., Mississauga, Sarnia, Ont., Winnipeg, Man., Saskatoon, Sask., Edmonton, Alta., Vancouver, B.C. Control panel, consoles and process control systems.

(P.) D. A. Schmeckle; (Mktg.Mgr.) P. Talbot. Annual Sales (D). Co. Size (C).⑤

- ★CANTECH ENVIRONMENTAL SYSTEMS INC., 2345 Stanfield Rd., Mississauga, Ont. L4Y 3Y3. Tel. 416-275-9800. Fax: 416-275-0947. Telex: 06-961477. Associate, Commercial Filters, Lebanon, IN, U.S.A. Cartridge and continuous filters for cutting oils, lubricants and gases, air pollution control equipment, etc. Brands, "Flu-flo", "Pangborn", "Roto Blast". Parent company, Pangborn Holdings, Hagerstown, MA, U.S.A.

(S.M.) K. Scott. Annual Sales (D). Co. Size (C).

CANTEL, 40 Eglinton Ave. E., North York, Ont. M2P 2C9. Tel. 416-440-1400. Fax: 416-250-4902. Telex: 065-24386. Branch offices, Halifax, N.S., Montreal, Que., Ottawa, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Design, development and carrier of national cellular communications system.

(Chmn. & C.E.O.) G. Fierheller; (P. & C.O.O.) J. Sward; (Reg.P.Ont.) D. Parkes; (Reg.P.Que.) P. Jean; (P.West) B. Josling; (Reg.P.Atlantic) G. Switzer; (V.P.Ops.) S. Ostlund; (V.P.Fin.&Admin.) B. Day; (Asst.V.P.Nat'l Sales) J. Zinner; (Asst.Mgr.Adv.) A. D. King. Annual Sales (F). Co. Size (F).

- ★Canterbury Coffee Corporation, 13840 Mayfield Pl., Richmond, B.C. V6V 2E4. Tel. 604-273-8684. Toll Free: 800-663-1135. Fax: 604-273-4957. Branch offices, Edmonton, Calgary, Lethbridge, Alta., Richmond, B.C. Subsidiary, Gales Coffee Corporation, Alta. Associate, H & R Foods Ltd., Vancouver, B.C. Roasted and ground specialty coffees, also bulk specialty teas and tea bags. Registered trade marks, Shaughnessy Estate, Java Nuts, Java Club, Savana Road. Parent company, R.A. Fraser Ltd.

For.Reps., Mills Bros. International Inc., Kent, WA, G.S. Haly Company, Redwood City, CA, U.S.A.

(C.E.O.) M. Dunlop; (P.) J. C. Wynn; (V.P.Fin.) Mrs. R. Ho; (Plant Mgr.) J. Gray. Annual Sales (D). Co. Size (A).⑥

Canterra Electronics International Inc., 16821 - 113 Ave., Edmonton, Alta. T5M 2X2. Tel. 403-486-3145. Toll Free: 800-661-9990. Fax: 403-489-7670. Branch office, St-Agatha, Ont. Plant, Toronto, Ont. Electronic control product for reducing electrical consumption of fluorescent light fixtures. Parent company, Quillo Resources Inc., Edmonton, Alta.

(P. & C.E.O.) B. Dobler; (V.P.Sales & Mktg.St-Agatha) J. Moser. Annual Sales (C). Co. Size (A).⑥

- ★Canterra Engineering Ltd., 6700 - 9th St. N.E., Calgary, Alta. T2E 8K6. Tel. 403-295-7676. Fax: 403-295-7683. Telex: 03-B21214. Drilling rigs for seismic, water well, mining and ground water monitoring and off road vehicles.

(P.) V. Hult; (Exec. V.P. & G.M.) R. Hyde; (V.P.Sales) H. Jackson. Annual Sales (D). Co. Size (C).⑥

- ★Cantesco Corporation, 52D0 Dixie Rd., Unit 36, Mississauga, Ont. L4W 1E4. Tel. 416-624-5463. Fax: 416-624-2840. Branch office, N. Tonawanda, NY, U.S.A. Non-destructive testing products. Brand, "Cantesco".

(P.) R. W. Doornink. Annual Sales (C). Co. Size (A).⑥

Cantin, H., Ltée., 1910 Sanctuaire, Beauport, Que. G1E 3L2. Tel. 418-663-3523. Fax: 418-663-0717. Jams, syrups, pie fillings, jelly powder, soup bases, flavour juice

crystals. Brand, "Cantin". Parent company, Festival Basco Distribution.

(P.) L. Tremblay; (V.P.) G. Tremblay. Annual Sales (C). Co. Size (C).⑥

Cantol Limited, 199 Steelcase Rd., W., Markham, Ont. L3R 2M4. Tel. 416-475-6141. Branch offices, Montreal, Que., Calgary, Alta., Indianapolis, Ind., Richmond, Va., Tampa, Fla., New York, N.Y., Philadelphia, Pa., U.S.A. Cleaning compounds, insecticides, specialty chemicals, lubricants, etc.

(P.) S. Shuber. Annual Sales (D). Co. Size (D).

Canus Plastics Inc., 300 Lisgar St., Ottawa, Ont. K2P 0E2. Tel. 613-232-2657. Fax: 613-232-6214. Associate, Plastilite Fabricating, North York, Ont. Custom fabrication of plastic and acrylic sheet, rod and tubing, laboratory ware.

(P.) F. R. Rendell. Annual Sales (C). Co. Size (B).

- ★Canusa, a Division of Shaw Pipe Protection Limited, 25 Bethridge Rd., Rexdale, Ont. M9W 1M7. Tel. 416-743-7111. Fax: 416-743-7199. Branch plant, Huntsville, Ont. Heatshrinkable, crosslinked tubes and wrap around sleeves for the pipeline, telecommunication and industrial market. Parent company, Shaw Industries Ltd., Rexdale, Ont.

For.Reps.: Canusa Systems Ltd., Redhill U.K.; Shaw Pipe Protection (Australia) Pty.Ltd., Australia; Canusa, a Division of Shaw Pipe Inc., The Woodlands, TX, U.S.A.

(C.E.O.) L.E. Shaw; (P.) G.F. Hyland; (Mktg.Mgr.) F. Wutschert; (Sales Coord.) Mrs. T. Moore; (G.M.) D.C. Warren. Annual Sales (D). Co. Size (D).⑥

CANUSTEL INC., 5850 Andover Ave., Mount Royal, Que. H4T 1H4. Tel. 514-737-1994. Fax: 514-737-3072. Threaded steel rods and studs, anchor bolts and coil rods.

(P.) D. Lockard; (G.M.) M. Bouchard. Annual Sales (C). Co. Size (A).⑥

Canvas Specialty Company, 172 St.Helens Ave., Toronto, Ont. M6H 4A1. Tel. 416-536-3172. Canvas goods.

(Prop.) J. Dolik. Co. Size (A).

- ★CANVIL, LTD., 390 Second Ave., Box 40, Simcoe, Ont. N3Y 4K9. Tel. 519-426-4551. Fax: 519-426-5509. Telex: 061-B1172. Sales office, Montreal, Que. Branch plants, Acton Vale, Granby, Que., Hamilton, Simcoe, Ont., Edmonton, Alta. Subsidiary, Smart Turner Limited, Hamilton, Ont. "Canvil" steel pipe couplings, nipples and fittings, tubing and casing couplings.

(P. & C.E.O.) K.E. Shewell; (V.P.Fin.) A. H. Hays; (V.P.Mktg.) K.V. Nielsen; (V.P.Ext'n Reg.) Y. Robert; (Mktg.) P. Hutcheon. Annual Sales (E). Co. Size (E).⑥

- ★Capa Software Publishing Corporation, #211, 3521 - Bth St. E., Saskatoon, Sask. S7H 0W5. Tel. 306-955-2272. Fax: 306-477-1970. Associate, Capa Software Corporation. "Innkeeper" property management software, "Call Capture" software systems used to track long distance calls, "F.A.R.M." farm, accounting and records management, "Entrepreneur" accounting software.

(G.M.) D. Boychuk; (Cont.) S. Holgate; (Mgr.) J. Peters. Annual Sales (B). Co. Size (A).⑥

Cape Ann Seafoods Ltd., Port La Tour, N.S. BDW 2T0. Tel. 902-768-2112. Telex: 019-3B519. Boneless salt cod and pollock, semi-boneless hake and cusk, herring products - salted, marinated or frozen, lobsters, fresh fish. Brand, "Cape Breeze".

(P. & G.M.) S.F. D'Eon; (Corp.Sec.) P.M. D'Eon. Annual Sales (C). Co. Size (A).

Cape Bald Packers Ltd., P.D. Box 21D, Cap Pelé, N.B. E0A 1J0. Tel. 506-577-4316. Fax: 506-577-6421. Branch offices, Alberton, P.E.I., Inverness, N.S. Plants, North Rustico, P.E.I., Cape Pele, N.B. Associates: Downeast Plastics Ltd., Cavendish Seafoods Ltd. Fresh, frozen and canned crabmeat, lobster, clams and mackerel. Brand, "Downeast".

(P.) J. P. Landry; (V.P.) P. Landry. Annual Sales (D). Co. Size (F).⑥

Cape Breton Beverages Ltd., 65 Harbour Dr., Sydport Industrial Park, Point Edward, N.S. B1P 6R7. Tel. 902-564-4536. Fax: 902-562-8035. Bottlers of "Pepsi Cola", "7-Up", "Crush", "Hires", "Canada Dry".

(Chmn.) R.H. Lynch; (P. & C.E.O.) P.G. Lynch; (1st V.P.) H. Lynch; (V.P.Fin.) A. Cote; (S.) C.E. Latham; (S.M.) J.S. MacDonald. Annual Sales (D). Co. Size (C).⑥

- ★Cape Breton Development Corporation, Coal Division, P.O. Box 2500, Sydney, N.S. B1P 6K9. Tel. 902-564-2848. Fax: 902-564-2589. Telex: 019-35132. Head office, Glace Bay, N.S. Plants, Victoria Junction, New Waterford, Point Aconi, N.S. Metallurgical and thermal coal, carbogel coal-water fuel.

(Chmn.) J. E. Terry, P.Eng.; (V.P.Engr'g) R. P. Nicholson; (V.P.Fin.) M. Buchanan; (V.P.Ops.) R. Cooper;

(V.P.Hum.Res.) W. McKenzie; (Dir.Mktg.) A. White. Annual Sales (G). Co. Size (G).⑥

Cape Breton Post, Division of Thomson Newspapers Company Limited, 255 George St., P.O. Box 1500, Sydney, N.S. B1P 6K6. Tel. 902-564-5451. Fax: 902-562-7077. Branch offices, North Sydney, Glace Bay, Port Hawkesbury, N.S. Publishers of "Cape Breton Post", "Midweek Review", "Northside Weekly".

For. Rep., Thomson Newspaper Advertising Service, 3150 Des Plaines Ave., Chicago, Ill.; 5D Rockefeller Plaza, New York, N.Y.; Two Gateway Center, Pittsburgh, Pa., U.S.A.; 200 Gray's Inn Rd., W.C. 1, London, England.

(Publisher) L. Orr; (Acct.) J. Williams; (Adv.S.M.) R. Brown. Co. Size (D).

- ★Cape Breton Precision Components Limited, 53 Memorial Dr., P.O. Box 247, N. Sydney, N.S. B2A 3M3. Tel. 902-794-4791. Fax: 902-794-4088. Fineblanked automotive components and timing chains, CNC machined parts. Parent company, Tesma Int. Inc., Concord, Ont.

(Exec.V.P.) C. J. Schostek; (P.A.) K. Wadden; (Cont.) D. Fors. Annual Sales (D). Co. Size (E).⑤

- ★Cape, E.G.M., & Company Ltd., 180 Duncan Mill Rd., Don Mills, Ont. M3B 3K2. Tel. 416-449-5300. Fax: 416-449-0537. Telex: 06-966873. Branch office, Montreal, Que., Ottawa, Ont. Subsidiaries: Cape Installations Inc., Toronto, Ont.; BCM-Cape Ltd., Hamilton, Bermuda, Cape International Ltd., Cayman. Builders, contractors and managers.

For.Reps.: See subsidiaries.

(P. & G.M.) J. Morton; (V.P.Dps.) J.C. Cape; (V.P.Admin.) D.E. Cape, P.Eng.; (V.P. & S.T.) P.V. Little, CA. Annual Sales (E). Co. Size (C).

Cape Egmont Enterprises Ltd., R.R. #3, Wellington Station, P.E.I. C0B 2E0. Tel. 902-854-2659. Branch office and plant, Cape Egmont, P.E.I. Wooden fishing boats.

(P.) T. Arseneault. Annual Sales (B). Co. Size (A).

Capeq Inc., 10700 rue Secant, Anjou, Que. H1J 1S5. Tel. 514-351-7820. Fax: 514-355-5574. Wooden residential furniture.

(G.M.) M.J. Jolicoeur. Co. Size (N/R).

Capital Box of Dttawa Limited, 1475 Star Top Rd., Dttawa, Ont. K1B 3W5. Tel. 613-746-8171. Fax: 613-746-2430. Paper boxes.

(P. & G.M.) K.J. Loeb. Annual Sales (D). Co. Size (C).

Capital Crest & Garment Ltd., 1460 Venables St., Vancouver, B.C. V5L 2G7. Tel. 604-255-6588. Fax: 604-255-7625. Crests, banners, badges, direct to garment embroidery and silk screen products. Parent company, 301142 British Columbia Ltd.

(P.) R. Dale Galan; (Acct.) Ms. C. Mueller; (Sales) Ms. C. Hendrickson. Annual Sales (C). Co. Size (A).⑥

- ★Capital Disposal Equipment Inc., 1940 Albion Rd., Rexdale, Ont. M9W 5T2. Tel. 416-675-7285. Fax: 416-675-2088. Disposal containers, stationary and transfer compactors, transfer trailers, front and rear loader packers, compaction and open top containers, roll-off and lugger hoists.

(P.) Q. DeFilippi; (S.M.) R. D'Amello; (S.T.) Mrs. J. D. DeFilippi; (G.M.) D. Macchia. Annual Sales (D). Co. Size (C).⑥

Capital Drapery & Upholstery Ltd., 69B Sumas St., Victoria, B.C. VBT 4S6. Tel. 604-384-6622. Fax: 604-361-3212. Subsidiary, Mac-Lok Industries Ltd., Victoria, B.C., Distributors Drapery Hardware. Draperies, bed spreads, and vertical blinds.

(P.) R. E. Lauckner; (S.T.) Mrs. E. Velma Lauckner. Annual Sales (B). Co. Size (A).⑤

†Capital Free Press Ltd., P.O. Box 125, 5B2 Brunswick St., Fredericton, N.B. E3B 4Y2. Tel. 506-458-9240. Fax: 506-450-6118. Commercial printing including newsletters, posters, stationery, perfect bound books, booklets, magazines, etc.

(P. & G.M.) Ms. B. J. Landry. Annual Sales (C). Co. Size (A).⑥

- ★Capital Metal Industries, a division of H. Paulin & Co. Limited, 61 Milne Ave., Scarborough, Ont. M1L 1K4. Tel. 416-694-3351. Fax: 416-694-33D4. Telex: 065-24437. Metal stampings, cold headed products, automatic screw machine products, automotive accessories, etc. Brands, "C.M.I.", "Capital", "Easy-Spot", "P". Trademark, P in a diamond or circle, etc.

Export agent, Automotive & General Export Co., Ltd., 55 Milne Ave., Scarborough (Toronto), Ont., also in all principal world markets.

(V.P.) S. F. Paulin; (G.M.) B. Simon; (Eng.) R. Saunders; (Purch.Mgr.) D. A. Shapiro; (Mktg.) J. Timms; (Sales) D. Eby. Annual Sales (E). Co. Size (E).⑤

- Capital Packers Limited, 12907-57 St., Edmonton, Alta. T5A 0E7. Tel. 403-476-1391. Toll Free: (403)800-272-8868. Fax: 403-478-0083. Meat packers. Brands, "Tender Grill", "Ranch Brand".
(P.) 8. Komarnicki; (G.M.) D. Tasa. Annual Sales (D). Co. Size (C).®
- Capital Products Inc., 1165 Gouin Rue., Quebec, Que. G1N 1T3. Tel. 418-683-2214. Fax: 418-683-4980. Wax, deodorants, soaps, cleaners, hand dryers. Brand, "Opal".
(G.M.) J. Pettigrew. Annual Sales (C). Co. Size (A).®
- Capital Roof Truss (1984) Ltd., 3813 Richmond Rd., Nepean, Ont. K2H 5B7. Tel. 613-829-9006. Fax: 613-829-2378. Wooden roof and floor trusses, straight stairs.
(P.) H. Steenbakkers; (V.P.) H. C. Steenbakkers; (Mgr.) B. Konyk; (Designer) M. Fox. Annual Sales (C). Co. Size (C).
- Capital Stamp Div. of Jondor Holdings Inc., 465 Gladstone Ave., Ottawa, Ont. K1R 5N7. Tel. 613-236-0677. Rubber stamps, franchised manufacturer of "Perma" stamps. Brand, "Castaco".
(P.) J. Thompson; (G.M. & Plant Mgr.) M. A. Thompson. Co. Size (A).
- Capital Tool & Oesign Limited, 60 Citation Dr., Concord, Ont. L4K 2W9. Tel. 416-661-8088. Toll Free: (U.S.A.) 800-66B-7157. Fax: 416-661-3995. Disc brake plates, custom stamping.
(P.) R. Arbesman; (V.P.) Ms. E. Arbesman. Annual Sales (E). Co. Size (C).®
- Capitol-EMI Industries Inc., 3109 American Or., Mississauga, Ont. L4V 1B2. Tel. 416-677-5053. Fax: 416-677-1651. Associate, Capitol Records-EMI of Canada. Pre-recorded tapes. Parent company, Capitol-EMI Music Inc., Hollywood, CA, U.S.A.
(P.) D. M. Cameron; (S.) Mrs. P. M. Harris; (V.P.Mfg.) H. M. Wiets; (V.P.Fin.) 8. I.K. Watson. Annual Sales (O). Co. Size (C).®
- ★Capitol Pipe Supports Ltd., P.O. Box 606, 85 Talbot Street East, Jarvis, Ont. N0A 1J0. Tel. 519-587-2264. Fax: 519-587-5893. Branch offices, Mississauga, Ont., Calgary, Alta. Pipe suspension equipment. Brands, "Unislide", "Thermafoam", "Capitol". Parent company, Canadian Erectors Limited, Mississauga, Ont.
(Mng.Dir.) R. J. Roberts; (Dir.of Mfg.) F. Higho; (T.) M. Young; (S.M.) J. Quinsey; (P.A.) W. Farr. Annual Sales (C). Co. Size (B).®
- ★Capo Industries Ltd., 1200 Corporate Dr., Burlington, Ont. L7L 5R6. Tel. 416-332-6626. Toll Free: (U.S.A.) 800-263-8250. Fax: 416-332-6616. Branch offices, Halifax, N.S., Montreal, Que., Edmonton, Alta., Vancouver, B.C. Subsidiary, Pool Chemical Industries, Burlington, Ont. Polishes, cleaners, swimming pool chemicals, fondue fuel, "Greenpower" liquid fertilizers and weed and feed, automotive additives. Brands, "Arctic", "Poolchem", "Lifeguard", "Soft Touch".
(P.) Douglas Ridpath; (S.M.) Don Ridpath; (Plant Mgr.) D. Davidson; (P.A.) Mrs. O. Evans; (Acct.) Ms. C. Garland. Annual Sales (O). Co. Size (B).®
- Cappar Limited, 39 Selby Rd., Brampton, Ont. L6W 1K5. Tel. 416-453-5280. Fax: 416-453-3414. Epoxies, acrylics, urethanes, methyl methacrylates, vinyls, polymer concrete custom designs for structural restoration and new construction. Brands, "Capseal", "Capweld", "Caphard", "Capstone", etc.
(C.E.O.) F.R. Crowne, P.Eng.; (V.P.) R. Cicci, P.Eng.; (Tech.Mgr.) C. Wood, P.Eng. Annual Sales (C). Co. Size (A).®
- ★Capri Chair Div. of Trian Furniture Inc., 180 Barto Rd., Weston, Ont. M9M 2W6. Tel. 416-748-1115. Fax: 416-748-3134. Office seating.
(P.) L. Fromowitz; (V.P.) I. Fromowitz; (Compt.) A. Chandler. Annual Sales (H). Co. Size (F).
- Capri Printing, [Lithographie Capri], 9565 Cote de Liesse, Oorval, Que. H9P 1A3. Tel. 514-636-6311. Fax: 514-636-1144. General and commercial printing.
(P.) M. Leitman; (S.T.) Mrs. J. Leitman. Annual Sales (C). Co. Size (A).®
- ★Caproco (1987) Limited, 8741 - 53 Ave., Edmonton, Alta. T6E 5E9. Tel. 403-465-1187. Fax: 403-466-6432. Telex: 037-42787. Services and supplies, corrosion prevention, consulting engineering with material procurement, manufacture, installation and service of internal corrosion monitoring equipment which includes access fittings, retriever tools, service valves, weight loss coupons and a full line of corrosion monitoring probes and metering devices, microbial corrosion detectors for bacteria and the Hydrogenase Test.
For.Reps., Caproco International Limited, U.K.; Caproco International Corporation, U.S.A.
(P.) F.W. Hewes; (V.P. & G.M.) B. Conn. Annual Sales (C). Co. Size (A).®
- ★CAPSULE TECHNOLOGY INTERNATIONAL (1990) INC., 2001 Huron Church Rd., Windsor, Ont. N9C 2L6. Tel. 519-969-5404. Fax: 519-969-7378. Telex: 064-77665. Subsidiaries, Capsule Technology Puerto Rico, Inc., Arroyo, Puerto Rico, Industrias Capsuvar S.A., Venezuela, Farmacapsulas de Colombia, Colombia, Genneau Caps Int'l, France. Soft one piece capsules, "CT Lock" two piece hard gelatin capsules, "CTI" hard capsule machine, also hard capsule counting machines and seamless encapsulator.
(P. & C.E.O.) S. Lukas; (Exec.V.P.) G. J. Moore; (V.P.Mktg.) S. Richard Lukas. Annual Sales (N/R). Co. Size (C).®
- Captel Inc., 2490 boul. des Récollets, Trois Rivières, Que. G8Z 3X7. Tel. 819-373-1454. Fax: 819-375-4228. Plant, St. Luc de Vincennes, Que. Telecommunication structure & electronic parts.
(P. & C.E.O.) J.M. Carré; (V.P.Fin.) J.P. Couture; (V.P.Eng'r Telecom) J.P. Seguin. Annual Sales (O). Co. Size (C).®
- ★Capulum Cable Technologies Ltd., 359 Terry Fox Dr., Kanata, Ont. K2K 2E7. Tel. 613-591-6500. Fax: 613-591-3806. Most types of interconnect and data cables for the computer, telephone and related communications industries.
(P.) W. Jim Wood; (V.P.) R.W. Lancaster; (G.M.) W. Fitzpatrick; (Dir.Mktg.) W. Mountford. Annual Sales (C). Co. Size (C).®
- Car Brite World Wide Chemicals Ltd., 400 Finchdene Sq., Unit 16, Scarborough, Ont. M1X 1E2. Tel. 416-292-4925. Fax: 416-292-0790. Chemicals.
(Cdn.Ops.Mgr.) J. Solouc; (Off.Ops.Mgr.) A. Stockdale.
- Caramy Knitting Mills Ltd., [Les Tricots Caramy Ltée.], Rm. 200, 160 St. Viateur St. E., Montreal, Que. H2T 1B3. Tel. 514-273-5131. Toll Free: 800-361-3459. Fax: 514-273-0734. Branch office, Toronto, Ont. Men's sweaters and sport shirts. Brands, "An original by Caramy", "Prince Bellini", "Guy Laurent".
(P. & P.A.) C. Grynwald; (G.M.) J. Grynwald; (Plant Mgr.) V. DiPalma. Annual Sales (D). Co. Size (D).®
- Caraquet Marine, C.P. 610, Caraquet, N.B. E0B 1K0. Tel. 506-727-3339. Telex: 014-24554. Steel shipbuilding, repair and design.
(P.) A. LeBouthillier; (G.M.) G.A. Van der Net; (Prod'n Mgr.) R. Prince; (Purch.) L. Boudreau; (Acct.) M. Vienneau. Annual Sales (C). Co. Size (B).
- ★Caras, Stephan, Oesign, 720 King St. W., Suite 801, Toronto, Ont. M5V 2T3. Tel. 416-868-6929. Branch office, Montreal, Que. Associate, Oarloomis Sales Agency, Montreal, Que. "Stephan Caras" evening wear, "Stefanos" daywear.
For.Reps., Norman Stephen Ent., NY, E.G. Austin & Associates, CA, U.S.A.
(Prop.) S. Caras; (Prop.) Stephan Caras. Annual Sales (B). Co. Size (A).®
- Caravan Western Apparel, 315 - 10th Ave. S.E., Calgary, Alta. T2G 0W2. Tel. 403-262-4549. Fax: 403-269-5125. Associate, Uniworld Apparel Industries, Calgary, Alta. Men's, ladies' and children's western shirts, ladies' western skirts, western sportswear. Brands, "Caravan", "Lady Caravan", "Touch of Ol' West", "Chuckwagon". Parent company, Koopman Resources, Inc.
For. Reps., Canada Trading, West Germany, Twenty Import, France.
(P.) D. J. Koopman; (V.P.) Ms. S. S. Koopman; (G.M.) J. Leinburd. Annual Sales (C). Co. Size (C).®
- Caravel Toys Inc., 68 Appian Dr., Willowdale, Ont. M2J 2P9. Tel. 416-733-9322. Fax: 416-222-2740. "AcrobaTricks" interlocking wooden toy blocks.
(P.) O. Koch; (S.T.) Ms. F. Koch. Annual Sales (A). Co. Size (A).®
- Carbide Grinding & Mfg., 365 Olivewood Rd., Toronto, Ont. M8Z 2Z8. Tel. 416-231-5303. Carbide dies, punches and tools.
(Mgr.) H. W. Lasachuk. Annual Sales (B). Co. Size (A).
- ★Carbochem Inc., Suite 300, 6733 Mississauga, Rd., Mississauga, Ont. L5N 6J5. Tel. 416-542-7599. Fax: 416-542-7614. Branch offices, Montreal, Que., New York, NY, U.S.A. Plant, Hamilton, Ont. 8inder pitch for aluminum and electrode graphite industries, crude naphthalene oil, creosote, carbon black feed stock, coal tar pavement sealer and dust suppressant. Brand, "Carbocap".
- Parent company, Rutgerswerke A.G. Company, Frankfurt, Germany.
(Exec.V.P.) D. W. Petrie; (V.P.Fin. & Admin.) P. J. Walsh; (V.P.Mfg.) V. T. Madden; (V.P.Purch. & Distr'n) M. S. Sutton; (V.P.Eng. & Tech.) H. H. Hoecker; (V.P.Sales & Mktg.) T. Talbot. Annual Sales (E). Co. Size (D).®
- Carbon Steel Profiles Limited, 263 Carrier Dr., Rexdale, Ont. M9W 5Y8. Tel. 416-675-9010. Toll Free: 800-268-9937. Fax: 416-675-2681. Plants, Etobicoke, Ont., Chateauguay, Que. Steel plate flame cutting and Blanchard grinding.
(P.) J. McNair; (S.T.) Mrs. L. McNair. Annual Sales (E). Co. Size (D).®
- ★Carbon and Filtration Products Company, Division of Permatent-Tentar Inc., P.O. Box 41, Stn A, Islington, Ont. M9A 4X1. Tel. 416-236-1169. Fax: 416-253-5889. Telex: 06-984711. Plant, Etobicoke, Ont. Natural filtration media for municipal and industrial use, garnet minerals, metallurgical and hardwood charcoal. Brands, "Anthrac-ilt", "Filtac".
(G.M.) K. Philip; (S.M.) Ms. O. Kott. Annual Sales (C). Co. Size (A).®
- ★Carbone Lorraine Corporation, 225 Harwood Blvd., Dorion, Que. J7V 1Y3. Tel. 514-455-5728. Fax: 514-455-5052. Telex: 05-821805. Branch offices, Scarborough, Ont., Vancouver, B.C. Carbon brushes and holders, electrodes, self lubricating bearings, refractory carbon components. Brands, "Le Carbone", "Protistor", "Bonite", "Graphilor". Parent company, Le Carbone Lorraine, Paris, France.
For. Reps: Carbone U.S.A.; Le Carbone (Gt. Britain), England; Carbone A.G. Germany.
(P. & G.M.) J.A. King; (Exec.V.P. & S.M.) J. Marchand; (P.A.) J. Fortier; (Plant Mgr.) P. Fortier. Annual Sales (O). Co. Size (8).
- ★Carborundum Abrasives Inc., 28 Albert St., P.O. Box 10, Plattsville, Ont. N0J 1S0. Tel. 519-684-7441. Fax: 519-684-7601. "Diamond Grit" coated abrasives. Parent company, Norton Canada Inc., Hamilton, Ont.
For.Reps., Purvis Limited, Hamilton, Bermuda; Chin Leong & Co. (Malaya) Ltd., Penang, Edouard Masson, Paris, Jean Delevoy, Lille, France; Exports for West Indies handled by Atwell Dalgleish co. Ltd., Bridgetown, Barbados and for Middle East and Africa by Nuryshah Enterprises, Concord, Ont.
(P.) O.A. Pilkington; (Cont.) E.K. Nentwig; (Exp.Mgr.) W.W. Gardhouse; (G.S.M.) G.A. Green; (G.M.) D.A. Pilkington. Annual Sales (E). Co. Size (E).®
- CARDINAL CORRUGATED CONTAINERS LTD., 770 McKay Rd., Pickering, Ont. L1W 2Y4. Tel. 416-683-8235. Toll Free: (416, 519, 613, 705) 800-263-3100. Fax: 416-683-8232. Plants, Pickering, Burlington, Ont. Associate, Cardinal Wentworth Corrugated Containers, Burlington, Ont. Die cut shelf bin boxes, binder/catalogue, 12" L.P. record and computer diskette mailers, corrugated shipping boxes and portfolio cases, printers' cartons, automotive rebuilder boxes, etc.
(P.) N. G. Hughes; (Cont.) C. Young. Annual Sales (D). Co. Size (C).®
- Cardinal Kitchens Limited, 215 Exeter Rd., London, Ont. N6L 1A4. Tel. 519-652-3295. Kitchen cabinets and vanities. Brand, "Cardinal".
(P.) D. M. Lucy; (Mgr.Corp.Dev.) 8. W. Pawley; (Asst. G.M.) B. M. McCann; (Ops.Mgr.) M. M. Jovanovic. Annual Sales (C). Co. Size (8).®
- ★Cardinal Meat Specialists Ltd., 2396 Stanfield Rd., Mississauga, Ont. L4Y 1S1. Tel. 416-279-1411. Fax: 416-279-4970. Meat patties, portion controlled meat cuts, sized pork ribs.
(P.) J. Cator; (V.P.Fin.) R. Cator; (V.P.Fin.) C. Proctor; (Plant Mgr.) 8.J.M. Cator; (Mktg.Mgr.) M. R. Cator; (S.M.) S. R. Zies. Annual Sales (E). Co. Size (O).®
- ★CARDINAL RUBBER MANUFACTURING INC., 842 Farewell Ave., Oshawa, Ont. L1H 6N7. Tel. 416-576-5322. Fax: 416-686-3028. Moulded rubber products.
(P.) H.T. Snowden; (V.P.Sales) T. Rowland; (S.M.) T. Richards. Annual Sales (D). Co. Size (D).®
- Cardinal Signs Ltd., 335 Park Ave. E., Box 2044, Brandon, Man. R7A 6S8. Tel. 204-728-0865. Electrical, neon, commercial, and silk screened signs, also illuminated canopies.
(Prop.) R. Morris; (Acct.) M. A. Rusk. Annual Sales (8). Co. Size (A).
- Cardinal Sportswear & Crests Ltd., 1220 Clark Or., Vancouver, B.C. V5L 3K7. Tel. 604-254-8194. Fax: 604-255-8846. Athletic sportswear and crests. Brand, "Image Sportswear".
(P.) W.G. Fraser. Annual Sales (C). Co. Size (B).®

★**Cardio-Stat Inc.**, 3045 boul. le Corbusier, Chomedey, Que. H7L 4C3. Tel. 514-681-9284. Toll Free: 800-361-0842. Fax: 514-681-2831. Telex: 05-268605. Branch offices, Toronto, Ont., Vancouver, B.C. Diagnostic and cardio-vascular products. Brands, "Bourassa", "Digicat H". Parent company, Les Produits Nova-Med Inc.

(P.) C. Lemay; (V.P.) M. St-Amand; (V.P.Sales & Mktg.) G. Lauzà; (V.P.Prod.) G. Richard; (Dir.Fin.) S. Potvin. Annual Sales (D). Co. Size (B).®

Cardiomed Supplies Inc., 5 Gormley Ind'l Ave., Box 575, Gormley, Ont. L0H 1G0. Tel. 416-888-1965. Toll Free: 800-387-9757. Fax: 416-888-1433. Balloon catheter induction, also multiple lumen and enema incontinence catheters, heart lung pack for use during open heart surgery, total parenteral nutrition trays, pressure monitoring kits, cardiac and kidney cooling jackets, fetal scalp electrode and huber needle used with subcutaneous ports.

(P.) C. G. Dubé; (Prod'n Mgr.) F. Coccia. Annual Sales (B). Co. Size (A).

★**Cardium Tool Services**, 2880 - 64th Ave., Box 5544, Stn L, Edmonton, Alta. T6C 4E9. Tel. 403-465-9311. Toll Free: 800-661-6922. Fax: 403-469-0744. Telex: 037-41702. Branch offices, Maple Creek, Sask., Calgary, Red Deer, Grande Prairie, Whitecourt, Brooks, Slave Lake, High Level, Alta. Seal and production flow nipples, liner hangers, selective acid tools, fluid control and circulating valves, expansion and blast joints, casing scrapers, float equipment, liner wiper plugs, etc. Parent company, Cardium Service & Supply Ltd.

(P.) W.C. Mickey Dunn; (Mgr.Tool Ops.) R. Popadynetz; (S.M.) K. Olson; (Eng.Mgr.) R. Duff; (Cont.) L. Svoboda. Annual Sales (D). Co. Size (8).

Carelift Equipment Limited, Box 250, Breslau, Ont. N0B 1M0. Tel. 519-648-2282. Fax: 519-648-3434. Construction fork lifts. Brands, "Atlas", "Titan", "Zoom Boom".

(P.) E.B. George; (S.T.) P. George; (G.M.) T. Pierce; (Plant Mgr.) J. Kipfer. Annual Sales (D). Co. Size (B).®

★**Cargill Limited/Limitée**, 300 - 240 Graham Ave., Cargill Bldg., Winnipeg, Man. R3C 4C5. Tel. 204-947-0141. Fax: 204-956-0995. Telex: 07-57759. Branch offices, Moncton, N.B., Baie Comeau, Quebec, Montreal, Que., Princeton, Talbotville, Mississauga, Thunder Bay, Chatham, London, Ont., Elm Creek, Man., Regina, Saskatoon, North Battleford, Rosetown, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Brandon, St. Boniface, Man., Swift Current, Sask., Lethbridge, Camrose, High River, Alta. Brands, "Nutrena" feeds, "PAG" seeds, "Cargill foods"; beef. Parent company, Cargill, Inc.

(P.) K.L. Hawkins; (Sr.V.P.) R.L.M. Dawson; (V.P.) C. Vossen; (V.P.) Y. Chabot; (V.P.) J. Hatherell; (V.P.) D.C. Paterson; (Corp.Aff.Mgr.) Ms. B. Isman. Annual Sales (I). Co. Size (G).®

★**CARI-ALL INC.**, 171 Marien, Montreal, Que. H1B 5V1. Tel. 514-640-1414. Fax: 514-645-2661. Branch offices, Downsview, Ont., Calgary, Alta. Shopping carts, wire containers, display and stacking baskets, bread racks, wire shelving, hospital cart systems, platters of wire metal products. Trade mark, Cari-All.

(P.) A. Trubiano; (V.P.) D. Trubiano; (G.M.) R. Trubiano; (P.A.) R. Dunn; (Dir.Fin.) R. J. Laramée; (S.) Ms. D. Robidoux; (S.) J. Marc Duplain; (Sales Downsview) B. Webber; (Sales Calgary) J. Evans. Annual Sales (D). Co. Size (E).®

Cariboo Chrome and Hydraulics Ltd., 1128 Pacific St., Prince George, B.C. V2N 2K8. Tel. 604-562-7465. Fax: 604-563-7948. Hydraulic cylinders.

(Dir.) D. D. Buehler. Annual Sales (C). Co. Size (8).®

★**Cariboo Pulp & Paper Company**, Box 7500, Quesnel, B.C. V2J 3J6. Tel. 604-992-9231. Fax: 604-992-2164. Telex: 047-82538. N8SK for fine paper making.

For.Reps., Champion Int.(for North American markets); Marubeni Corporation (for Asian markets); Cellital S.R.L., Italy; Transaco, Austria; Cell GmbH, Germany; Lorentzen & Guitzeit, France and Belgium.

(P.) G. I. Bender; (Dir.Woodpulp Mktg.) D. P. Szabo; (Tech.Supt.) M. Vinje; (Cont.) C. Almond; (Res.Mgr.) P. Sigurdson. Annual Sales (F). Co. Size (E).®

Cariboo Redi-Mix & Contracting Ltd., Box 4129, Quesnel, B.C. V2J 3J2. Tel. 604-992-5502. Branch offices and plants, Williams Lake, 100 Mile House, Prince George, B.C. Ready-mix concrete, pozzolan.

(G.M.) P. Scuffi; (S.M.) D. E. Relkey. Annual Sales (8). Co. Size (C).

★**Caribou Clothes Ltd.**, Box 1, Mountain View, Alta. T0K 1N0. Tel. 403-653-2353. Branch offices, Lethbridge,

Calgary, Red Deer, Alta. Sheepskin and leather coats, hats, gloves, mitts, mukluks and slippers.

(P.) R. Uibel; (G.M.) 8. Hodgkinson; (Prod'n Mgr.) Ms. R. Nelson; (S.) Ms. I. Marshal. Annual Sales (B). Co. Size (A).

Caribou Lures Inc., [Agres Caribou Inc.], 600 Meloche Ave., Dorval, Que. H9P 2P4. Tel. 514-636-1112. Fax: 514-636-3285. Artificial fishing baits, jig heads, spoons, also sinkers, downrigger and divers belt weights. Trade marks, "Jig-A-Jo", "Trol-A-Jo".

(P.) Mrs. P. Polsky; (P.A. & R&D) G. Polsky; (Exec. Consultant) R. Polsky. Annual Sales (8). Co. Size (A).®

★**Caristrap International Inc.**, 1760 Fortin Blvd., Chomedey-Laval, Que. H7S 1N8. Tel. 514-667-4700. Toll Free: 800-361-9466. Fax: 514-663-1520. Telex: 05-24463. Sales office and plants in U.S.A., England, Ireland, France, Germany, Switzerland, Belgium, Holland, Sweden, Norway, Denmark, Finland, Portugal, South Africa, Spain, Australia, New Zealand, India, Mexico, Singapore. "Weatherguard" strapping and reinforcing materials and equipment, "Superstrap" retail straps and ropes, military strapping and tie downs, "Caricargo" slings, "Caritape" electrical insulating and identification materials.

(Chmn.) T.J. Karass; (P.) L. T. Karass; (V.P.Sales) Ms. A. Karass; (Dir.Sales) B. Bastien; (Plant Mgr.) F. Dubois. Annual Sales (D). Co. Size (D).®

★**Carlaw Footwear (1980) Limited**, 235 Carlaw Ave., Toronto, Ont. M4M 2S5. Tel. 416-465-5423. Fax: 416-465-5610. Moulded vinyl boots for men, women and children. Brands, "Carriboots", "Leglovers", "Solar P", "Trail Master", "Deep Country".

(P. & C.E.O.) A.J. Carrier; (V.P.Fin.) H. Schnurbach; (Chief Buyer) R. Steinsky; (Plant Mgr.) T. Tamburro; (S.M.) R. Tamburro. Annual Sales (D). Co. Size (D).®

Carleton Co-Operative Ltd., Box 98, Florenceville, N.B. E0J 1K0. Tel. 506-392-5588. "Carleton Co-Operative" butter.

(Chmn.) Mrs. 8. Hunter; (G.M.) A.R. Ferguson; (Mgr.) R. Purinton. Annual Sales (D). Co. Size (8).®

Carleton Iron Works Limited, 53 Bentley Avenue, Ottawa, Ont. K2E 6T7. Tel. 613-225-0242. Fax: 613-225-0119. Architectural metals and structural steel for the construction trade.

(P.) D. Wielinga. Annual Sales (C). Co. Size (8).

Carlew Inc., 172, rue Clement, LaSalle, Que. H8R 1T6. Tel. 514-364-6688. Fax: 514-364-1852. Telex: 055-66320. Plants, St. Remi de Napierville, Que., Orangeville, Ont., Calgary, Alta. Associates, Rochevert Inc., Cary Chemicals (U.S.A.). Vinyl compounds, ester type plasticizers, rigid PVC sheet. Brands, "Plasticor", "Polycor". Parent company, Synergistics Industries Limited.

(P.) R. A. Duteau; (Sr.V.P. & Dir.Sales) M. Fournier; (Cont.) M. Morse; (V.P.Mfg.) G. Laliberte; (Plant Mgr. St-Remi) O.E. Moran; (Plant Mgr.Orangeville) J. Martin. Annual Sales (E). Co. Size (E).®

Carlson Structural Glass, 1035 Mission St., Winnipeg, Man. R2J 0A4. Tel. 204-233-0671. Fax: 204-233-6938. Custom fibreglass, tanks, bus parts, truck caps. Parent company, The Carneil Group Ltd.

(P.) N. Carlson. Annual Sales (C). Co. Size (8).®

Carlstan Mfg. Co. Ltd., 435 Main St., Stittsville, Ont. K0A 3G0. Tel. 613-836-4314. Rotary numbering machines, business forms printing equipment. Brand, "Carlstan".

(P.) S.H. Ashton; (G.M.) C.J. Ashton. Co. Size (A).

★**Carlton Cards, Limited**, 1460 The Queensway, Toronto, Ont. M8Z 1S7. Tel. 416-255-9131. Fax: 416-255-3174. Telex: 06-219847. Subsidiaries, Rust Craft Corporation, Brampton, Ont. Brands, "Carlton", "Hi Brows", "Caprice", "Rust Craft". Parent company, American Greetings Corp., Cleveland, Ohio, U.S.A.

(P.) J. Semon; (V.P. & C.F.O.) G. Halloran; (V.P.Prod'n) J. Robinson; (V.P.Sales) J. Sullivan; (V.P.Mktg.) P. Jurczak; (Exec.Dir.I.S.) J. Miller; (P.A.) R. Rowcliffe. Annual Sales (F). Co. Size (G).®

Carlton House Furniture Inc., 1338 U-36 Ave. N.E., Calgary, Alta. T2E 6T6. Tel. 403-250-1384. Fax: 403-250-5187. Sofas, loveseats, chairs, ottomans, benches, sofas, sectionals, etc.

(P.) H. Traber; (Purch.Mgr.) S. Klassen; (Mgr.Mktg. & Design) P. Delorme; (Plant Mgr.) M. Petkau; (Off.Mgr.) Ms. M. Vanpeenen. Annual Sales (8). Co. Size (8).

Carma Industries, 494 The Parkway, Peterborough, Ont. K9J 7L9. Tel. 705-743-2401. Fax: 705-743-3575. Custom design and manufacture of programmable electronic controls for OEM accounts, electrical power sub-metering systems.

(P.) G. Carl Schweer; (S.T.) G. Totten. Annual Sales (8). Co. Size (A).®

Carmel Products Inc., 20 Mount Vernon Ave., Ville St-Pierre, Que. H8R 1J7. Tel. 514-489-7505. Fax: 514-489-7506. Associate, Orlite Products Inc. Wire products including end tables, magazine and display racks, plant stands, children's and table lamps, wine racks, children's clocks, occasional furniture, touch and floor lamps, etc.

(P.) A. Gelbart. Annual Sales (8). Co. Size (A).®

Carmichael Engineering Ltd., 3822 ave. Courtrai, Montreal, Que. H3S 1C1. Tel. 514-735-4361. Fax: 514-735-4368. Branch offices, Ottawa, Mississauga, Ont. Controlled temperature, humidity, atmosphere and thermal shock chambers, cryogenic cooling and ultra-low mechanical cooling systems.

(P.) M. Carmichael; (G.M.) R. Pepping; (S.M.) E. Trainor; (P.A.) Ms. C. Vinet; (Plant Mgr.) R. Tessier. Annual Sales (D). Co. Size (D).®

Carnaby Canada Leather Manufacturing Inc., 1650 Midland Ave., Scarborough, Ont. M1P 3C2. Tel. 416-755-7791. Fax: 416-755-5767. Telex: 069-63775. Fashion belts, suspenders, and leather ties.

(P.) N. Choi; (S.M.) P. Birrell; (Plant & Mds.Mgr.) K. Marion. Annual Sales (C). Co. Size (8).®

★**Carol-Ann Furniture Manufacturing Co. Limited**, [Manufacture de Meubles Carol Ann Ltée], 11051 Ray Lawson Blvd., Ville d'Anjou, Que. H1J 1M7. Tel. 514-353-6072. Bookcases, china cabinets, wall units, bedroom sets, tables.

(P.) S. Steinfeld; (G.M. & S.T.) D. Cytrynbaum; (P.A.) A. Cipollo. Annual Sales (D). Co. Size (E).®

Carole's Cheesecake Company Ltd., 1272 Castelfield Ave., Toronto, Ont. M6H 1G3. Tel. 416-256-0000. Fax: 416-789-3659. Associate, Carole's Cheesecake Company (8.C.) Inc. Cheesecakes and other baked products.

(P.) Mrs. C. Ogus; (Exec.V.P.) M. Ogus. Annual Sales (N/R). Co. Size (D).®

Caron, Jean, Ltée., 110 rue d'Anvers, Parc Industriel, St-Augustin de Desmaures, Que. G3A 1S4. Tel. 418-878-2854. Wall systems and modular bedroom suites in melamine and lacquer. Brand, "Jean Caron".

(P.) J. Caron. Annual Sales (B). Co. Size (A).®

Caron et Fils (Meubles) Inc., C.P. 910, La Pocatière, Que. G0R 1Z0. Tel. 418-856-2642. Telex: 051-3221. Hardwood kitchen and bathroom cabinets and components, mouldings, laminated squares, dowels.

(Mgr.) G. Caron. Annual Sales (C). Co. Size (C).®

Carpenter Die Casting Co. Limited, 540 Queen Elizabeth Highway, Stoney Creek, Ont. L8E 2R3. Tel. 416-664-4474. Fax: 416-664-4017. Pressure die castings. Brand, "Carpenter".

(G.M.) N. Carpenter; (P.A.) R. Baillie. Annual Sales (B). Co. Size (8).®

Carpenter, E.R., of Canada, 500 Hanlan Rd., Woodbridge, Ont. L4L 3P6. Tel. 416-851-6764. Fax: 416-856-0339. Plants, Montreal, Que., Toronto, Ont., Calgary, Alta. Urethane foam cushioning products, and mattress cores. Brands, "Richlux", "Richfoam", "Qualux". Parent company, E.R. Carpenter Co., Richmond, Va., U.S.A.

(P.) J. Hall; (G.M.) D. C. Lau. Annual Sales (E). Co. Size (D).®

Carpenter-Jackson Ltd., 1139 McDermot Ave., Winnipeg, Man. R3E 0V2. Tel. 204-786-3821. Branch office, Vancouver, B.C. Foaming plant, Calgary, Alta. Associate, George N. Jackson Limited, Winnipeg, Man. Urethane cushioning foam.

(P.) R.B. Jackson. Annual Sales (D). Co. Size (D).®

Carr McLean Ltd., 461 Horner Ave., Toronto, Ont. M8W 4X2. Tel. 416-252-3371. Fax: 416-252-9203. Mylar duraform book jacket covers, glass display cases. Brand, "Carmac".

(P.) I. Hatherley; (V.P.) B. Carr; (Mktg.Mgr.) F. Collier; (P.A.) R. Thornton; (Plant Mgr.) D. Gudmason. Annual Sales (C). Co. Size (8).

Carriage House Printers Ltd., The, 120 Melford Dr., Unit#1, Scarborough, Ont. M1B 2X5. Tel. 416-299-1296. Fax: 416-299-3142. Printers.

(V.P.) L. Dan Hicks. Annual Sales (C). Co. Size (A).®

Carrier Canada Limited, 1900 Minnesota Cr., Mississauga, Ont. L5N 5R5. Tel. 416-826-9508. Fax: 416-826-2349. Branch offices, Halifax, N.S., Quebec, Montreal, Que., Toronto, Hamilton, Sudbury, Kingston, Kitchener, London, Ottawa, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Edmonton, Calgary, Alta., Vancouver, B.C. Subsidiaries, Carrier Eastern, Aircor Refrigeration, Montreal, Que., D.S. Fraser Equipment Inc., Ottawa, Carrier Ontario, Rexdale, Ont., Carrier Western, Calgary, Werner's Refrigeration Co., Vancouver, B.C. Heating and ventilating equipment. Brands, "Weathermakers", "Moduline", "Modupac", "Weathermaster". Parent company,

- Carrier Corporation, Syracuse, NY, Div. of United Technologies, Hartford, CT, U.S.A.
(V.P.Mktg. & Bus.Dev.) F.E. Irwin; (Sr.V.P.) D.H. Moy-
er; (Reg.G.M.) G. Bouzaglou; (Reg.G.M.) B. Weinstein;
(V.P.Fin.) P.A. Robinson; (Dir.Nat.Accts.) D. Poissant.
Annual Sales (G). Co. Size (F).⑩
- ★Carrier Lumber Ltd., Suite 203, 1717 - 3rd Ave., Prince
George, B.C. V2L 3G7. Tel. 604-563-9271. Fax: 604-
563-4127. Telex: 047-8815. Mills, Prince George, Ana-
him Lake, B.C. "Carrier" Western S.P.F. boards, studs
and dimension lumber.
(P. & G.M.) W. Kordyban. Annual Sales (E). Co. Size
(E).⑤
- ★Carriere Technical Industries Inc., 5621 Finch Ave. E.,
Scarborough, Ont. M1B 2T9. Tel. 416-297-8738. Fax:
416-297-0421. Custom wiring and cable harnesses,
computer harness and cables, electronic and electro-me-
chanical sub-assemblies, mechanical assembly contract.
Parent company, Derlan Industries Ltd.
(C.E.O.) C.P. Hammett; (V.P.Ops.) G. McPherson;
(P.A.) W. Stevenson. Annual Sales (D). Co. Size (D).⑤
- Carrières Plessis, Inc., 579 Route 265 N., Plessisville,
Que. G6L 2Y4. Tel. 819-362-7540. Graded and rough
stone. Parent company, L. Jam. Inc.
(P.) L. Jam; (G.M.) J.G. Jam; (Plant Mgr.) A. Jam. An-
nual Sales (B). Co. Size (A).⑤
- Carrington Distillers Limited, 36 Butterick Rd., Toronto,
Ont. M8W 3Z8. Tel. 416-252-4131. Fax: 416-252-
413B. Plant, Burlington, Ont. Canadian whisky, gin,
rum, vodka. Brands, "Carrington", "Gold Crown", "Can-
adian Legend", "Canadian Spirit", "Kamchatka", etc.
Parent company, Alberta Distillers Limited, Vancouver,
B.C.
(P.) R. Bill Brown; (Compt.) J.K. Gosden. Annual Sales
(E). Co. Size (E).⑤
- Carroll, Charles, Inc., 5455 de Gaspé, Room 400, Mont-
real, Que. H2T 3B3. Tel. 514-270-7716. Fax: 514-270-
1596. Ladies' regular, petite and half size dresses.
(P.) S. Merrit; (V.P.) M. Gilman; (Co-ord.) Ms. M. Clou-
tier; (Purch.) R. Lemieux. Annual Sales (C). Co. Size (B).
- Carry, C.W., Ltd., 5B15-75 St., Edmonton, Alta. T6E 0T3.
Tel. 403-465-0381. Fax: 403-466-8263. Telex: 037-
2416. Steel service centre, structural steel fabricators
and erectors.
(P.) C.W. Carry, P.Eng; (G.M. & S.T.) R. G. Carry;
(Warehouse S.M.) D. Hodgson; (P.A.) R. Miles. Annual
Sales (E). Co. Size (D).⑤
- Carrying Industries, Postal Bag 1500, 3 Riverside Dr., Tren-
ton, Ont. K8V 6E4. Tel. 613-392-1239. Fax: 613-392-
6365. "Gripsure" nylon slings and safety belts, load
binders and cargo restraining equipment, "Durapouch"
professional tool pouches and aprons.
(P.) J. Tripp. Annual Sales (C). Co. Size (B).⑩
- Carrying Industries of Alberta (1984) Ltd., 2115 - 91 Ave.,
Edmonton, Alta. T6P 1L1. Tel. 403-464-3013. Toll
Free: (403) 8D0-222-6409. Fax: 403-467-1328. Web
slings, safety belts, load restraining nylon straps, fall ar-
rest equipment.
(P. & G.M.) D. Beith; (P.A. & Plant Mgr.) S. Frost. An-
nual Sales (C). Co. Size (A).⑩
- Carscraft, 3469 Main St., Vancouver, B.C. V5V 3M9. Tel.
604-873-9611. Hand screened cards, hasti notes, tote
bags, hangings. Operated by Canadian Arthritis and
Rheumatism Society and Vancouver Central Lions Club.
(Exec.Dir.) H. Michaelson. Annual Sales (A). Co. Size
(A).
- Carson Lake Lumber Limited, R.R.#6, P.O. Box 115, Pem-
broke, Ont. K8A 6X1. Tel. 613-687-8107. Plant, Peta-
wawa, Ont. Red and white pine lumber.
(P.) Mrs. L. Cooper; (S.T.) S. Cooper. Annual Sales (N/
R). Co. Size (N/R).⑤
- Carswell, A Division of Thomson Canada Limited, 233D
Midland Ave., Agincourt, Ont. M1S 1P7. Tel. 416-291-
8421. Fax: 416-291-3425. Telex: D65-25289. Book-
binding plant, 245 Bartley Dr., Toronto, Ont. Publishers
of law and professional publications.
For. Reps.: Sweet & Maxwell Ltd., Associated Book
Publishers Ltd., London, England; Sweet & Maxwell
(N.Z.) Ltd., Wellington, New Zealand; Law Book Com-
pany Pty. Ltd., Sydney, Australia; Juta & Co. Ltd., Wyn-
berg, Cape, South Africa; N.M. Tripathi Limited, Bom-
bay, India.
(P.) A. Turnbull; (V.P. & S.T.) W.J. Walker, C.A.;
(G.M.Printing) A. McLean. Annual Sales (E). Co. Size
(E).⑩
- ★Carte International Inc., 1995 Logan Ave., Winnipeg, Man.
R2R 0H8. Tel. 204-633-7220. Fax: 204-694-0614.
Branch offices, Dartmouth, N.S., LaPrairie, Que., Oak-
ville, Ont., Calgary, Alta., Burnaby, B.C. Distribution and
small power transformers to 7.5 MVA. Parent company,
Federal Industries Ltd., Winnipeg, Man.
(P. & C.E.O.) J. Kenneth Holland; (V.P.Fin.) R. J. Kuh-
tey; (V.P.Eng'g) B. F. Klaponski; (V.P.Sales) D. H. Ross;
(S.M.Ont.) W.G. Ellsworth; (S.M.B.C.) G.E. Plouffe;
(S.M.Alta.) M.L. Bullis; (S.M.Atlantic) W.F. Shea;
(S.M.Que.) L. Guilbault. Annual Sales (E). Co. Size (E).⑩
- Cartem Inc., 433, 2eme Ave., Parc Ind'l, Ste. Marie, Que.
G6E 3C6. Tel. 418-387-5438. Fax: 418-387-7685.
Folding cartons, with or without impression.
(P.) F. Vachon; (S.M.) L. Labbé; (P.A.) G. Faucher. An-
nual Sales (D). Co. Size (D).⑩
- ★Carter Controls, Canada, Ltd., 1935 Huron Church Line,
Windsor, Ont. N9C 2L6. Tel. 519-969-30D0. Fax: 519-
969-0090. Branch plants, Rockford, IL, U.S.A.; Shef-
field, England; Singen, W. Germany; Luzern, Switzer-
land. Air and hydraulic cylinders, intensifiers. Brands,
"Squareline", "Roundline", "SelfLubes". Parent com-
pany, Carter Manufacturing Co., Rockford, IL, U.S.A.
(Nat.S.M.) W. J. Wujcik; (Plant Mgr.) C. O'Malley. An-
nual Sales (C). Co. Size (B).⑩
- †Carter Day Industries (Canada) Ltd., 1425 Whyte Ave., P.O.
Box 4BB, Winnipeg, Man. R3C 2J6. Tel. 204-786-5781.
Fax: 204-783-9404. Sales offices, Toronto, Ont., Cal-
gary, Alta., N. Vancouver, B.C. Machinery for cleaning,
separating and sizing grain seeds, dust control equipment
and systems, pneumatic conveying, turnkey seed plants.
Brands, "Uni-Flow", "Carter", "Day", "Spin-Away". Par-
ent company, Carter Day Industries, Minneapolis, MN,
U.S.A.
For. Reps. in U.S.A., Australia, England, South Africa,
China, South America, Turkey, Japan.
(P. & C.E.O.) P. Ernst; (S.M.) B. Plummer; (C.F.O.) G.
Bachynski; (Adv.Mgr.) Ms. V. Anderson; (Prod.Mgr.) R.
Mehmel. Annual Sales (D). Co. Size (C).
- Carter Graphics Limited, 290 Prince St., Truro, N.S. B2N
1C9. Tel. 902-893-3861. Personal and business station-
ery, forms, pads, etc.
(P.) A. L. Carter. Co. Size (A).
- Carter Products, Division Carter-Wallace N.S. Inc., 66D0
Kitimat Rd., Mississauga, Ont. L5N 1L9. Tel. 416-B26-
6200. Fax: 416-826-0389. "Arid" deodorants, "Nair"
depilatories, "Pearl Drops" dental care product, "Carters
Little Pills", "Antiphlogistine Rub A-535" analgesic
cream, "Confidelle", "Answer Now" home pregnancy test
kits, "Trojan" condoms, "First Response", pregnancy
and ovulation kits. Parent company, Carter-Wallace Inc.,
New York, NY, U.S.A.
(P.) G. C. Finlay; (Q.C. & Dev.Dir.) P. Duval; (Mktg.
Mgr.) R. Williams; (Mktg.Mgr.) R. O'Connor; (Sales
Admin.Mgr.) I. Brodrick; (Ops.Dir.) L. P. Murray; (Fin. &
Admin.Dir.) L. Ura; (Purch.Mgr.) P. Cowlen; (Dir.Sales)
G. Drohan. Annual Sales (E). Co. Size (C).⑩
- Carterchem Canada Inc., 1295, ave. de Lorimier, Montreal,
Que. H2K 3V9. Tel. 514-521-6800. Fax: 514-521-
4414. Plants, Toronto, Ont., Vancouver, B.C. Batteries,
lead oxides, litharge, red leads, lead pigments and vinyl
lead stabilizers.
For. Reps., D.N. Lukens Inc., Wesboro, MA, E.D. Simal
and Associates, Atlanta, GA, U.S.A.
(P. & G.M.) F. Bonnier. Annual Sales (D). Co. Size
(B).⑩
- ★Cartier Chemicals Limited, [Produits Chimiques Cartier
Ltée.], 445-21st Ave., Lachine, Que. H8S 3T8. Tel.
514-637-4631. Toll Free: 800-361-9432. Fax: 514-
637-8804. Telex: 05-821694. Branch offices, Halifax,
Sydney, N.S., Quebec, Que., North Bay, Ont. Detergents,
floor finishes, degreasers, solvents, chemical specialties,
pulp and paper, automotive and textile chemicals, etc.
(P.) A. Robins; (V.P.) E.W. Robins. Annual Sales (C).
Co. Size (B).⑩
- Cartier Wines & Beverages Corp., 6611 Edwards Blvd., Mis-
sissauga, Ont. L5T 2H8. Tel. 416-564-6900. Toll Free:
800-668-5542. Fax: 416-564-6909. Telex: 06-
968D51. Wineries in Moncton, N.B., Niagara Falls, Ont.
Penticton, B.C. Penticton, B.C. Table wines. Brands,
"Canada Cooler", "L'ambiance", "Chantonne".
(Chmn. & C.E.O.) D. L. Triggs; (Exec.V.P.) A. Jackson;
(V.P. & G.M.Ont.) J.K. Hall; (V.P. & G.M. West) R.
Thorpe; A; (V.P.Maritimes) P. Grainger; (P.A.) S. Gor-
man. Co. Size (E).⑤
- Cartier Wines & Beverages, Western Region, 2210 Main
St., Penticton, B.C. V2A 5H8. Tel. 604-492-0621. Fax:
604-492-699D. Sales offices, Calgary, Alta., Vancouver,
B.C. Associates, Cartier Wines & Beverages, Niagara
Falls, Ont., Scoudouc, N.B. "Gala", "L'escapade",
"Capistro", "L'ambiance", etc. table wines and canada
cooler. Parent company, Cartier Wines & Beverages Corp.
(V.P. & G.M.) R. Thorpe; (S.M.) B. Holowatiuk; (Cont.)
L. Facca; (Ops.Mgr.) H. Gregoire. Annual Sales (D). Co.
Size (C).
- Cartonnages Western Inc., 5000 Anger St., Montreal, Que.
H4E 3Z7. Tel. 514-768-2501. Fax: 514-768-6987.
Corrugated carton containers. Brand, "WCCC".
(S.T.) S. Engelberg. Annual Sales (C). Co. Size (A).
- Cartonniers St-Francis Ltée., Les, [St-Francis Paper Box
Makers Ltd.], 475 Laferté, Drummondville, Que. J2C
3K1. Tel. 819-472-5436. Toll Free: 800-567-1435.
Fax: 819-472-4407. Folding boxes made of fine board;
printing, die cutting and glueing.
(P. & G.M.) J. Lavoie; (Sales Dir.) S. Foisy; (P.A.) R.
Fontaine. Annual Sales (D). Co. Size (C).⑤
- ★Carvern Petrochemical Co. Ltd., Box 309, Fort Erie, Ont.
L2A 5N1. Tel. 416-871-2844. Fax: 416-871-2845.
Plant, Fort Erie, Ont. "CV100", "CV200", and "CV300"
liquid combustion catalysts.
For. Reps., U.S.A., Japan, Central American, India, Nep-
al, Pakistan, Sri Lanka, Burma.
(G.M.) I.H. McQuiston; (Plant Mgr.) J. Argitis. Annual
Sales (B). Co. Size (A).⑩
- Carwood Store Fixtures Limited, 139 Ardelt Ave., Kitch-
ener, Ont. N2C 2E1. Tel. 519-576-9800. Fax: 519-
576-3981. Wood and metal school, office, store and
shop furniture, library and laboratory equipment.
(P.) W. Proksch. Annual Sales (D). Co. Size (C).⑤
- ★Casavant Frères Limitée, 900 E. Girouard St., St. Hy-
acinthe, Que. J2S 2Y2. Tel. 514-773-5001. Fax: 514-
773-0723. Pipe organs. Brand, "Casavant".
For. Reps., Plano, Houston, TX, Chicago, IL, Ogunquit,
ME, West Simsbury, CT, Iowa City, IA, Red Wing, MN,
Boulder, CO, Charlotte, NC, Anaheim, CA, Upper Mont-
clair, NJ, U.S.A.
(Chmn. & C.E.O.) B. Nadeau; (P. & C.O.O.) P. Dionne;
(V.P.Fin.) V. Morin; (V.P.Sales) S. R. Scheer; (P.A.) R.
Dupre; (V.P.R&D) G. Lemieux. Annual Sales (D). Co. Size
(D).⑤
- ★Cascade Lead Products Ltd., 237 Harbour Ave., N.Vancouver,
B.C. V7J 2E8. Tel. 604-980-4442. Lead, brass,
copper and zinc comes and channels used in the stained
glass industry.
(P.) W. Glazier. Annual Sales (B). Co. Size (A).
- ★CASCADE TECHNOLOGIES GROUP, 3999 Cote Vertu,
Montreal, Que. H4R 1R2. Tel. 514-336-8460. Fax:
514-336-3023. Associates, P.M. Wright Ltd./Ltée., Cir-
cul-Aire Inc., Montreal, Que. Air filtration units, welding
fume collectors, direct source capture, industrial dust
collectors, air purification systems and chemical media.
(P.) M. Patenaude; (V.P.) L. Bourget; (Mktg.Dir.) Ms.
M. Josee Lemieux. Annual Sales (D). Co. Size (D).⑩
- Cascade Wear Ltd., 148 West 6th Ave., Vancouver, B.C.
V5Y 1K6. Tel. 604-873-2226. Goretex garments. Parent
company, Cascade North Enterprise Ltd.
(P.) K. Wang. Annual Sales (C). Co. Size (B).
- Cascades Dominion Inc., 81 Elgin St., Box 1360, Brant-
ford, Ont. N3T 5T6. Tel. 519-753-8427. Fax: 519-753-
8142. Sales office, Mississauga, Ont. Associate, Cas-
cades Diamond Inc., Thorndike, MA, U.S.A. Paper con-
verters, moulded pulp egg cartons, egg, meat and
produce trays, 4-cup beverage carry-out trays. Brands,
"Keyes", "Super Vue", "Foodtainer", "Vue Post". Par-
ent company, Cascades Inc., Kingsley Falls, Que.
(Mill Mgr.) R. E. Beaumont; (Prod'n Mgr.) B. W. Beam-
er; (Tech.Mgr.) J. A. Cekota; (Mgr.Sales & Mktg.) R. S.
Hamilton; (Gen.Mntce.Foreman) R. B. Heys; (Mat'ls
Mgr.) J. LeClair; (Cont.) J. H. Clucas; (Mgr.Hum.Res.)
Ms. M. Stercer. Annual Sales (D). Co. Size (D).⑩
- ★Cascades Inc., 404 Marie Victorin, Kingsley Falls, Que. JDA
1B0. Tel. 819-363-2245. Toll Free: 800-567-75B6.
Fax: 819-363-2752. Telex: D5-268593. Plants, Kingsley
Falls, East Angus, Jonquiere, Louiseville, Cabano, Jol-
iette, Victoriaville, Drummondville, Breakeyville, Cap-
de-la-Madeleine, Montreal, Port Cartier, Que., Dunville,
Brantford, Ont. Subsidiaries, Cascades Dominion, Brant-
ford, Ont.; Cascades Diamond, Palmer, MA, Cascades Ni-
agara Falls, Niagara Falls, NY, U.S.A.; Cascades Blend-
ecques SA, Cascades Avot Vallée S.A., Blendecques,
France; Cascades Duffet N.V., Duffell, Belgium; Cas-
cades Dyupators AB, Ronneby, Sweden. Kraft, roofing,
insulating, corrugated and pulp paper, folding boxboard,
roofboard, styrofoam containers, bleached kraft pulp, re-
cycling of waste board and paper, plastic and paper bags,
polyethylene sheets, plastic coin wrappers, etc.

† Indicates firms seriously interested in export trade.

⑩ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑩ Uses both ⑩ and ⑤.

- (P.) 8. Lemaire; (First V.P.) L. Lemaire; (Second V.P.) A. Lemaire; (S.) J. Aubert; (V.P.Fin.) F. Cloutier. Annual Sales (H). Co. Size (G).⑤
- ★Caschem Chemical Manufacturing Inc., 5892 Shawson Dr., Mississauga, Ont. L4W 3W5. Tel. 416-564-1020. Fax: 416-351-7701. Odour control systems, air fresheners, deodorizers, masking agents, perfumes, fragrances, deodorants.
(P.) A. Zlotnik; (Prod'n) A. Howard; (Tech.) C. Zlotnik. Annual Sales (C). Co. Size (A).⑤
- ★Casco Inc., 401 The West Mall, Etobicoke, Ont. M9C 5H9. Tel. 416-620-2300. Fax: 416-620-2385. Branch offices, Dartmouth, N.S., Montreal, Que., Vancouver, B.C. Plants, Port Colborne, Cardinal, London, Ont. Dextrines, corn gluten feed and meal, glucose and glucose solids, corn and modified starches, high fructose corn syrup, brewers' liquid adjuncts. Brands, "Casco", "Prairie Gold", "Invertose", "Edwardsburg", etc. Parent company, Canada Starch Co. Inc., Etobicoke, Ont.
(P.) D. Bruce MacNaughton; (V.P.Ops.) A. E. Burwell; (V.P. & Tech.Dir.) G. M. Fulford; (V.P.Sales & Mktg.) M. Pyatt; (Dir.Acct'g & Fin.) J. Fortnum; (Plant Mgr. Cardinal) K. Wilson; (Plant Mgr.London) 8. Maginnis; (Plant Mgr.Port Colborne) T. Bohnsack. Annual Sales (G). Co. Size (F).⑤
- ★Casey Copter, 511 Lepine Ave., Dorval, Que. H9P 2S9. Tel. 514-636-6155. Fax: 514-636-4831. Aircraft heating and air conditioning equipment. Parent company, Dynamic Air Engineering, Santa Ana, CA, U.S.A.
(P.) A.J. Casey; (V.P.) M.J. Casey. Annual Sales (B). Co. Size (A).
- Casey Fisheries Ltd., P.O. Box 86, Digby, N.S. B0V 1A0. Tel. 902-245-5801. Telex: 019-32181. Branch office and plant, Victoria Beach, N.S. "Casey" fresh, frozen and salted ground fish, scallops, "Brigantine" frozen ground fish.
(P.) J. H. Casey; (G.M.) W.A. Walker; (S.M.) D.E. Casey. Annual Sales (D). Co. Size (C).
- ★Cash Mould & Castings Ltd., Mauard Rd., P.O. Box 59, London, Ont. N0M 1Z0. Tel. 519-471-8827. Fax: 519-657-2068. Graphite moulded zinc and aluminum casting, CNC machine shop, prototypes, etc.
(P.) F. Cash; (S.M.) C. Arscott; (Fin.) C. Keillor; (Prod. Mgr.) M. Billingham; (P.A. & S.T.) Ms. L. Cash. Annual Sales (C). Co. Size (C).
- Casi Machine & Tool Company, 224 Pellatt Ave., Weston, Ont. M9N 2P6. Tel. 416-241-4342.
(Prop.) E. DeSantis. Co. Size (N/R).
- Casket Hardware Manufacturers Ltd., 211 Berard St., Farnham, Que. J2N 2L4. Tel. 514-293-6646.
(P.) L. H. Wakem; (V.P.) J. H. Wakem; (S.T.) E. Clark. Annual Sales (C). Co. Size (A).
- Casket Printing & Publishing Company, Limited, The, 88 College St., Box 430, Antigonish, N.S. B0H 1B0. Tel. 902-863-4370. Fax: 902-863-5808. Printing and publishing.
(G.M.) D.L. Gillis. Annual Sales (C). Co. Size (B).⑤
- Casquettes Confort Inc., 106 Elisabeth, Bedford, Que. J0J 1A0. Tel. 514-248-4361. Fax: 514-248-3132. "Confort" caps. Parent company, Serigraphie Alpha.
(P.) M. Leclair; (S.) Ms. P. Crête. Annual Sales (B). Co. Size (B).⑤
- ★Cassco Machines, 4 William Morgan Dr., Toronto, Ont. M4H 1E6. Tel. 416-425-4140. Toll Free: (U.S.A.) 800-387-4600. Fax: 416-425-6196. Branch office, Montreal, Que. Steel and brass hot stamping dies and hot stamping decorating machinery, automated systems, microprocessor controls, tooling and nesting, magnesium and silicone rubber dies. Trade marks, Cassco, Casscosil. Parent company, Canada Stamp & Stencil Co., Limited, Toronto, Ont.
For.Reps.: U.S.A., United Kingdom, Egypt, Germany, Italy, Spain, France.
(P. & C.E.O.) C. Thuro; (V.P.) K. Thuro; (P.A.) N. Vadeker; (Plant Mgr.) R. Henderson. Annual Sales (C). Co. Size (B).⑤
- Casselman, Don, & Son Limited, 70 Colville Rd., Toronto, Ont. M6M 2Y4. Tel. 416-241-4466. Fax: 416-241-7650. Wiping rags, polishing cloths, disposable wipers and towels. Registered trade marks, Beegee, Casstuff, Dispolinen, Versiwipe, Dustoff, Versitowel.
(P.) D. B. Casselman. Annual Sales (C). Co. Size (B).⑤
- Cast-All Concrete Ltd., 2691 - 13th Ave. S. W., P.O. Box 1390, Salmon Arm, B.C. V0E 2T0. Tel. 604-832-7007. Precast products, septic tanks, curbing, steps, sidewalk slabs, concrete pipe-dry wells, manholes, etc.
(P. & G.M.) V. Pukas. Co. Size (A).
- ★Casteel Inc., 555 d'Auvergne St., Longueuil, Que. J4H 3Z9. Tel. 514-651-6260. Fax: 514-651-3400. "Casteel" cold formed sheet piling and other formed sections. Parent company, The Casteel Group Inc., Montreal, Que.
(P.) F. Blair Shallow; (Plant Mgr.) Y. Piquette; (P.A.) R. Blunden; (Cont.) G. Kaidas; (Mktg.Mgr.) D. Guimond. Annual Sales (E). Co. Size (B).
- Casting Technologies, 23 Westmore Dr., Suite 400, Rexdale, Ont. M9V 3Y7. Tel. 416-741-7502. Castings.
(Mgr.) D. Shenstone.
- ★Castle Ceramics Ltd., 10 Tidey St., Norwich, Ont. N0J 1P0. Tel. 519-863-2443. Fax: 519-863-3914. "Norwich Collection" North American miniatures, gypsum animal figurines, "Maurice Wideman American Collection".
(P.) M. Van Woerden; (S.T.) C. Keuning. Annual Sales (C). Co. Size (C).⑤
- Castle Machine Works Ltd., 142 Roger St., P.O. Box 155, Newcastle, N.B. E1V 3M3. Tel. 506-622-0752. Fax: 506-622-0477. Custom fabricated and machined goods.
(P.) W.A. Allen; (V.P.) Mrs. J. Watling; (S.T.) Mrs. R. Allen. Annual Sales (B). Co. Size (A).
- ★Castrol Canada Inc., 3660 Lakeshore Blvd.W., Box 3, Stn. N, Toronto, Ont. M8V 3S4. Tel. 416-252-5511. Toll Free: (416,519,613,705,807) 800-268-0378. Fax: 416-252-0703. Telex: 06-984515. Sales office and distribution centre, Oakville, Ont. Branch plants, Laval, Que., Toronto, Ont. Automotive, industrial, marine and aviation lubricants. Brands, "Castrol", "Van Straaten", "Veelol". Parent company, Castrol Limited, Swindon, England.
(P. & C.E.O.) E. Smith; (V.P.Fin.) 8. MacDonald; (V.P.Auto.Prod.Div.) 8. J. Blair; (V.P.Mfg. & Ops.) 8. Balangero; (P.A.) B. Kee; (Pers.Mgr.) D. Crowley; (Plant Mgr.) R. Moore; (V.P.Ind'l Prod.Div.) R. M. Griffin. Annual Sales (E). Co. Size (D).⑤
- Caswood Industry Limited, 47 Ortona Crt., Concord, Ont. L4K 3M2. Tel. 416-669-9200. Fax: 416-669-3847. Store, bank and library fixtures, merchandising and trade show displays, custom wood products.
(P.) C. Stever; (S.M.) J. Stever; (Prod'n Mgr.) J. Saville. Annual Sales (C). Co. Size (A).⑤
- ★Catalyst Recovery Canada Ltd., 2159 Brier Park Pl. N.W., Box 1116, Medicine Hat, Alta. T1A 7H3. Tel. 403-527-4400. Fax: 403-526-2465. Regeneration of spent petroleum refining catalysts, manufacture of hydrotreating and hydrocracking catalysts. Parent company, CRI Ventures, Houston, TX, U.S.A.
For.Reps.: Catalyst Recovery International, Rodange, Luxembourg; Nippon CRI, Ltd., Tokyo, Japan.
(P.) 8. Turner; (V.P. & Plant Mgr.) S. S. Zizek; (S.M.) G. Bertrand Theriault. Annual Sales (D). Co. Size (B).⑤
- Cataract Ice Limited, 4389 Park St., Niagara Falls, Ont. L2E 2P4. Tel. 416-354-2041. Fax: 416-354-6433.
(P.) R.J. Maher. Annual Sales (C). Co. Size (A).⑤
- ★Catcom Systems Corp., 155 Rowntree Dairy Rd., Unit 1, Woodbridge, Ont. L4L 6E1. Tel. 416-856-3811. Fax: 416-856-5972. Audio tone signalling equipment, scanners, supervisory control systems, communications control equipment. Brands, "Rantech", "Scada + Plus", "Intertalk".
(G.M.) J.H. Vanderlaag; (S.M.) W.F. Newhouse. Annual Sales (C). Co. Size (B).⑤
- Catelina Marine Products, P.O. Box 419, Penetanguishene, Ont. L0K 1P0. Tel. 705-549-3080. Plant, 8 Centennial Dr., Penetanguishene, Ont. All types of marine interiors including sleeper seats, berth cushions, engine boxes, vinyl and fabric covered miscellaneous seating.
(P.) J. Elsdon; (V.P.) Mrs. W. Elsdon; (Prod'n Mgr.) T. Elsdon. Annual Sales (B). Co. Size (A).⑤
- ★Caterpillar of Canada Ltd., 100 Sandalwood Pkwy.W., Brampton, Ont. L6V 3Y4. Tel. 416-846-3222. Fax: 416-846-5725. Telex: 069-7725. Brands, "Caterpillar", "Cat", "Traxcavator". Parent company, Caterpillar Inc., Peoria, Ill., U.S.A.
(P.) R. C. Weiss; (Mat'ls Mgr.) R. C. Carver; (Mfg.Mgr.) R. M. Heller; (Cont.) F. W. Graham. Annual Sales (G). Co. Size (F).⑤
- ★Cathco, 100 Dolomite Dr., Downsview, Ont. M3J 2N3. Tel. 416-667-0667. Toll Free: (204,306,403,604,709) 800-387-3515, (416,506,519,613,705,807,902) 800-387-3748, (418,514,819) 800-361-1494. Fax: 416-667-1041. Branch office, St-Laurent, Que. Plants, Toronto, Ont., Montreal, Que. Subsidiary, Cadillac Sportswear, Associates, Athletic Headwear, Embroidered Emblems, "Cadillac Sportswear" athletic and leisure clothing, "Hi-Tex" screen printing, fleecewear, T-shirts, children's apparel, embroidered crests and emblems, "Athletic Headwear", baseball caps, golf caps.
(P. & S.M.) M. Hirschberg; (G.M. & Plant Mgr.) K. Wishlow; (Mktg.) L.M. Roth. Annual Sales (D). Co. Size (E).⑤
- Catholic Technology Limited, 521 Piercey Rd., Unit 7, Bolton, Ont. L0P 1A0. Tel. 416-857-1050. Fax: 416-857-3499. Plant, Orangeville, Ont. Packaged magnesium, zinc and platinum anodes, rectifier controllers, data loggers, reference electrodes, micro cell probes.
(P.) J.P. Nicholson. Annual Sales (C). Co. Size (A).⑤
- ★Cathport Industries Limited, 326 St. Paul St. W., St. Catharines, Ont. L2R 6P7. Tel. 416-685-7732. Fax: 416-682-8077. Subsidiary, Hudson Welding & Fabricating, St. Catharines, Ont. Custom fabricated bi-fold doors.
(P.) G.A. Hudson. Annual Sales (B). Co. Size (A).⑤
- †Catton Sign Manufacturing Ltd., 2490 Central Ave., Windsor, Ont. N8W 4J3. Tel. 519-948-4155. Toll Free: 800-265-9508. Fax: 519-948-2856. Illuminated signs, fascia, and awnings with flex vinyl material.
(P.) L. J. Catton. Annual Sales (C). Co. Size (B).⑤
- ★Caulfeild Apparel Group Ltd., 1400 Whitehorse Rd., Downsview, Ont. M3J 3A7. Tel. 416-636-5900. Fax: 416-636-8451. Telex: 065-24091. Plant, Barrie, Ont. Dressing gowns, loungewear, swimwear, etc. Brands, "Caulfeild", "Gant", "Christian Dior", "Head".
(P.) J. R. Purkis; (Exec.V.P.) J.E. Purkis. Annual Sales (E). Co. Size (E).⑤
- Cavalier Candies Ltd., 185 Bannatyne Ave. E., Winnipeg, Man. R3B 0R4. Tel. 204-957-1545. Fax: 204-947-2044. Telex: 07-57741. Associate, Bond Sales Ltd., Winnipeg, Man. Toasted marshmallows, Easter novelties, agar jellies, peanut brittle, gift trays of assorted jellies, hard boiled confectionery. Brands, "Candy Fare", "Pizazz".
For.Rep., Sterling Candy, U.S.A.
(P. & G.M.) C. S. Fletcher; (Plant Mgr.) C. Gould. Annual Sales (B). Co. Size (A).⑤
- ★Cavalier Tool & Manufacturing, 3450 Wheelton Dr., Windsor, Ont. N8W 5A7. Tel. 519-944-2144. Fax: 519-944-2486. Plastic injection, compression and prototype moulds.
(P.) R. Kellenberger; (V.P.) R. Janisse; (V.P.) R. Bendic; (S.M.) D. Urquhart; (Chief Eng.) R. Howe; (Purch.) Ms. N. Borsic. Annual Sales (C). Co. Size (C).
- ★Cavendish Farms, (Les Fermes Cavendish), P.O. Box 789, Moncton, N.B. E1C 8N6. Tel. 506-858-7777. Fax: 506-858-9107. Sales offices, Cavendish Farms, Dorval, Que., Cavendish Farms, Etobicoke, Ont. Freezing plant, New Annan, P.E.I. Frozen strawberries, blueberries, french fries, retail and food service vegetables. Brands, "Cavendish Farms", "Somerdale", "Zero-O-Pak", "Scotch Maid".
(G.M.) R.K. Irving; (V.P.Fin.) P. Boulet; (V.P.Ops.) T. Mayer; (V.P.Sales & Mktg.) D. Fardy; (V.P.Mktg.) W. Fyffe. Co. Size (F).⑤
- ★Cayuga Automatic Machining (1985) Limited, P.O. Box 339, Cayuga, Ont. N0A 1E0. Tel. 416-772-5700. Fax: 416-772-3233. Branch office, Toronto, Ont. CNC machining of high precision components for electronics, aerospace, defence, and high frequency microwave transmission.
(P.) 8. Thomson; (V.P.Fin.) E. Blackwood. Annual Sales (C). Co. Size (B).⑤
- Cayuga Materials & Construction Co. Limited, R.R. 7, Simcoe, Ont. N3Y 4K6. Tel. 416-772-3331. Plant, Cayuga, Ont. Crushed stone and concrete, asphalt mixes.
(P.) 8.C. Rumbold; (V.P.) J.L. McDonald. Annual Sales (D). Co. Size (D).
- Cecom Electronics Limited, 151 Brunel Rd., Unit 18, Mississauga, Ont. L4Z 1X3. Tel. 416-624-3420. Fax: 416-890-7249. "Centel" video stands and carts.
(P. & G.M.) C. Son Hing; (V.P.) Mrs. E. Son Hing; (S.M.) S. Son Hing. Annual Sales (C). Co. Size (A).⑤
- Cecutti's Bakery Limited, 695 Martindale Rd., Sudbury, Ont. P3E 4H6. Tel. 705-673-4185. Branch office, North Bay, Ont. Brand, "Cecutti's".
(P.) O. Cecutti; (V.P.) A. Cecutti. Annual Sales (C). Co. Size (D).
- ★Cedar Log Buildings Inc., 4100 - 6 A St. N.E., Calgary, Alta. T2E 4B1. Tel. 403-277-0167. Fax: 403-276-5338. Branch offices, Barrie, Thunder Bay, Ont., Winnipeg, Man., Regina, Sask., Edmonton, Alta. Manufactured log homes, cottages, motels, lodges, churches, office buildings, stores. Brand, "Cedar Log".
For.Reps., Ceva Inc., Hokkaido, Japan.
(P.) J.C. Sanden; (V.P.Ops.) R. Burns; (Mktg.Co-ord.) Mrs. P. O'Reilly; (Mgr.Acct'g) H. Lahey; (Mgr.Estimat'g) K. Theander; (P.A.) A. Schmidt. Annual Sales (D). Co. Size (C).⑤

- ★Cedarlane Laboratories Limited, 5516 - 8th Line R.R.#2, Hornby, Ont. LOP 1E0. Tel. 416-878-8891. Toll Free: 800-268-5058. Fax: 416-878-7800. Telex: 06-982340. Research and diagnostic reagents, serum products, antiserum.
For.Reps.: Camon Labor-Service, Wiesbaden, W.Germany; Tebu France sa., Le Perray-En-Yvelines, France; Biogenzia Lemanica, Lausanne, Switzerland; Sanbio b.v., Uden, Holland; Vector Laboratories Inc., Peterborough, U.K.; Gruppo Flow Laboratories S.P.A., Milan, Italy; Feng Jih Biomedical, Taipei, Taiwan; Ing. F. Heidenreich, Oslo, Norway; Tecnico Commercial Alquina S.R.L., Capital Federal, Argentina; Trichem, Virum, Denmark; Dakopatts ab, Haegersten, Sweden; BioScientific Pty Ltd., Gympsea, N.S.W., Australia; Dexmor Limited, Tel Aviv, Israel; Cosmo Bio Company Ltd. and Wako Pure Chemical Industries, Tokyo, Dainippon Pharmaceutical Company, Osaka, Japan; Gulf Pharmacy, Bahrain; Bio Med Int., Lahore, Pakistan; Hysel India, New Delhi, India; Technomed Export GmbH, Moscow, U.S.S.R.; BioDynamics S.A., Athens, Greece; WellChem Pharmaceuticals Ltd., Hong Kong; Atom S.A., Barcelona, Spain; Accurate Chemical & Scientific Corp., Westbury, NY, U.S.A.
(Dir.) Ms. C.N. Greer; (P.) R.C. Course; (Prod'n Mgr.) J. Course. Annual Sales (C). Co. Size (A).Ⓢ
- Cedarvale Woodworking Limited, 40 North Rivermede Rd., Unit 15, Concord, Ont. L4K 2H3. Tel. 416-669-5964. Fax: 416-669-3563. Doors and custom woodwork.
(P.) G. Bertucci; (Mgr.) P. Bertucci. Annual Sales (C). Co. Size (A).Ⓢ
- Cedomatec, 8000, 19e Ave., Montreal, Que. H1Z 3S3. Tel. 514-376-4023. Toll Free: 800-363-7142. Fax: 514-374-6681. Garage door hardware, metal stamping, door openers and residential and commercial steel insulated garage doors. Brands, "Cedo", "RJ400", "Cedotherm".
(P.) P. Juneau; (Mgr.) M. Laperriere; (Eng.) F. Valastro; (Acct.) M. Laplante; (Buyer) Miss M. Juneau. Annual Sales (D). Co. Size (B).Ⓢ
- ★Cedoro Inc., 157 Rivermede Rd., Concord, Ont. L4K 3M4. Tel. 416-738-4238. Fax: 416-738-2064. Birch, oak, exotic wood veneer, plastic laminate, sound retardant, lead-lined and fire-rated doors, fire-rated wood frames, specialty stile and rail entrance and interior doors. Brand, "Super Structure".
(P.) S. Debasio; (V.P.) J. Debasio; (C.F.O.) L. Valeriani. Annual Sales (D). Co. Size (B).Ⓢ
- ★Cèdre Restigouche Ltée., [Restigouche Cedar Ltd.], P.O. Box 370, Saint-Quentin, N.B. E0K 1J0. Tel. 506-235-2228. Fax: 506-235-3200. Cedar shingles, railway ties, high grade hardwood lumber, pallets and pallet lumber. Parent company, Savoie & Sons Sawmill Inc.
(S.T.) J. Savoie; (Cont.) A. Bossé; (Prod'n Mgr.) J. Gauvin. Annual Sales (D). Co. Size (D).Ⓢ
- Ceeco Machinery Manufacturing Limited, 65 Basaltic Rd., Unit #1, Concord, Ont. L4K 1G4. Tel. 416-669-2204. Fax: 416-669-2218. Telex: 06-964506. Branch plant, Perth Amboy, NJ, U.S.A. Associates, Hi-Draw, England; Dicomasa, Mexico; Ceeco do Brazil, Brazil. Coilers, stranders (tubular, rigid, planetary), double-twist machines, wire drawing machines, annealers and spoolers, tinning lines and counters for the wire industry, take-ups, pay-offs, caterpullers, closers. Brand, "Ceeco".
(P.) A. Varga; (V.P.) R. Rossi; (V.P.) R. Schofield; (V.P. Engr'g) J. Varga; (Mktg. Mgr.) A. Blackmore; (Mgr. Ceeco Sales) W. Hauer; (P.A.) A. Arnold. Annual Sales (D). Co. Size (D).
- Cegeco Enrg. Div. of 2636-8720 Quebec Inc., 6033 Thimens, St-Laurent, Que. H4S 1V8. Tel. 514-332-9661. Fax: 514-332-1202. "Memco" storage systems for sports, retail and rental shops. Associates, Wintersteiger Canada Sports, Entreprises Memco.
For.Rep., Wintersteiger Div. Sports, U.S.A.
(P.) A. Carriere; (V.P. & Prod'n Mgr.) C. Galipeault. Annual Sales (A). Co. Size (A).Ⓢ
- ★Ceilcote Canada, a Division of Master Builders Limited, 79 Kincourt St., Toronto, Ont. M6M 3E4. Tel. 416-241-8521. Toll Free: 800-263-7035. Fax: 416-241-2901. Floor toppings, linings, duct and air pollution packing for fume scrubbers, pollution control systems. Brands, "Crocrete", "Ceilcrete", "Coroline", "Tellerette", "Flake-line". Parent company, The Ceilcote Co., Division of Master Builders Co. Inc., Cleveland, OH, U.S.A.
(V.P.) S. Sheppard; (G.M. & G.S.M.) M. Krywonis; (Off.Mgr.) D. Wes Stapley. Annual Sales (C). Co. Size (A).Ⓢ
- Ceintures Caleche Ltée., Les, 5700 rue Fullum, Montreal, Que. H2G 3C4. Tel. 514-271-2358. Toll Free: 800-361-6699. Fax: 514-495-2358. Telex: 055-61279. Registered Polo-Ralph Lauren, Caleche. Parent company, Arrow Manufacturing Inc., Montreal, Que.
(P.) M. Lackman; (V.P.) M. Rosenoff; (Cont.) H. Wald. Annual Sales (C). Co. Size (D).Ⓢ
- CEJN, QUICK COUPLING DIVISION, 6380 Tomken Rd., Unit 8, Mississauga, Ont. L5T 1Y4. Tel. 416-670-2356. Fax: 416-670-0528. Quick couplings for pneumatic, hydraulic, water, chemicals and special purposes, also hydraulic pressure test sets, gas couplings, blow guns and accessories, super high pressure hose, manifolds, quick coupling systems. Parent company, Cejn Ag Cham, Switzerland.
For.Reps., Sweden, Switzerland, Germany, Italy, Singapore, France.
(G.M.) L. R. Speziale; (Sales Co-ord.) B. Draper; (Off. Mgr.) Mrs. J. Deutsch. Annual Sales (C). Co. Size (A).Ⓢ
- ★CELANESE CANADA INC., 800 René Lévesque Blvd.W., Montreal, Que. H3B 1Z1. Tel. 514-871-5511. Fax: 514-871-5635. Telex: 055-60728. Sales offices, Montreal, Que., Etobicoke, Ont. Plants of Chemicals and Industrial Products Group: Edmonton, Alta.; Textile Group: Cellulosic Fibres Division, Drummondville, Que.; Polyester Division, Millhaven, Ont. Textile Group, Polyester Division: "Trevira" polyester, polyester staple fibre (for use in home furnishing fabrics, such as sheets and also fibrefill quilted apparel, sleeping bags, pillows, comforters), "Celesta" polyester carpet staple fibre, polyester heavy denier, industrial and tire yarns (for use in conveyor belting, seat belts, cordages and tires). Cellulosic Fibres Divisions: acetate filament yarns. Chemicals and Industrial Products Group, Chemicals Division: pentaerythritol, acetic acid and anhydride, formaldehyde, methanol, vinyl acetate monomer and solvents. Industrial Products Division: cellulose acetate flake and tow (for use in acetate yarn and cigarette filters). Trade mark, script capital C over CELANESE. Parent company, Hoechst Celanese Corporation, Somerville, N.J., U.S.A.
(P.) G. P. Elden; (V.P. & G.M. Chems. & Ind'l Prods. Grp) I. T. Brownlie; (V.P., Cont. & T.) F. Bartel; (V.P. Gov't Rel. & Corp. Dev.) J. K. Lambie; (V.P. Human Res.) J. Richard; (V.P. & S.) J. Stewart Browning; (Mgr. Comm.) Mrs. W. Wiemer; (G.M. Textile Fibres) G. M. McGinn; (G.M. Ind'l Fibres) R. J.S. McNeely; (Coord. Comm.) Mrs. C. Trudeau. Annual Sales (G). Co. Size (G).Ⓢ
- Celebrity Shoes Ltd., 53 Hymus Rd., Scarborough, Ont. M1L 2C6. Tel. 416-751-8112. Fax: 416-751-7425. High fashion ladies' shoes. Brands, "Celebrity", "Martini".
(P.) F. Katana; (V.P.) J. Avenik. Annual Sales (D). Co. Size (D).Ⓢ
- Celfortec Inc., P.O. Box 310, Valleyfield, Que. J6S 4V6. Tel. 514-377-1725. Toll Free: 800-363-5114. Fax: 514-377-2973. Branch offices, Halifax, N.S., Toronto, Ont. Plant, Grande-Ile, Que. Associates, Canada Brick, Armtec. Extruded polystyrene foamboard insulation, Trade marks, "Celfort", "Foamular". Parent company, Jannock Limited.
(P.) J. D. Zacharias; (V.P. Fin.) M. 8. Janmohamed; (V.P. Ops.) P. Menard; (Mktg. Mgr.) R. G. Kane. Annual Sales (D). Co. Size (C).Ⓢ
- ★Celgar Pulp Company, P.O. Box 1000, Castlegar, B.C. V1N 3H9. Tel. 604-365-7211. Fax: 604-365-4280. Telex: 04-1554. "Celgar" bleached kraft pulp. Parent companies, joint owners: Power Consolidated (China) Pulp Inc. and Citic 8.C. Inc.
(V.P. PCCP) L. Parnell; (G.M., Celgar Pulp Co.) J. Browne; (V.P. Sales, Pulp, Kraft & Paperboard) 8. G. Duns; (P. Citic 8.C.) C. Citic B.C.) Zheng. Annual Sales (F). Co. Size (E).Ⓢ
- Celliers du Monde Inc., 50 rue de La Barre, Suite 110, Longueuil, Que. J4K 5G2. Tel. 514-878-3050. Fax: 514-651-5453. Telex: 055-61595. Plant, St-Antoine Abbé, Que. Wines and cider. Brands, "Mini-Vin", "Le Forêt Noire", "La Nuit Volage", "St-Antoine Abbé", "Aperossimo". Parent company, Cote-Lecours International Inc.
(P.) J.D. Côté; (V.P. Mktg. Dev.) A. Lecours; (Compt.) S. Moquin; (Plant Mgr.) D. Boudin. Annual Sales (D). Co. Size (C).Ⓢ
- ★Cello Products Inc., 210 Avenue Rd., P.O. Box 37, Cambridge, Ont. N1R 5S9. Tel. 519-621-9150. Toll Free: (416) 418,514,519,613,705,807,819 800-265-7882. Fax: 519-621-4108. Brass and copper solder fittings for use with copper pipe, threaded brass fittings. Trade mark, letter "C" inside a maple leaf.
(P.) T.D. Aurini, Ph.D.; (S.M.) D. Boucher; (Cont.) H. Ratz. Annual Sales (D). Co. Size (C).Ⓢ
- ★Celloglas Toronto, 605 Middlefield Rd., Unit 1, Scarborough, Ont. M1V 5B9. Tel. 416-298-3700. Fax: 416-298-3706. Associate, Celloglas Mississauga, Mississauga, Ont. Film lamination, Ultraglos and blister coatings for printed sheets, such as book covers, annual reports, cosmetic packaging, etc. Registered trade marks, Celloglas, Ultraglos, Prisma. Parent company, Lawson Mardon Group.
For.Reps., Celloglas North America, Twinsburg, OH, U.S.A., Celloglas Limited, Reading, Berks, England.
(G.M.) Ms. V. R. Peters; (Prod'n Mgr.) R. Misir; (S.M.) G. R. Baldackin. Annual Sales (C). Co. Size (B).Ⓢ
- ★Cellpack Aerospace Limited, P.O. Box 1150, 71 Hall St., Lunenburg, N.S. 80J 2C0. Tel. 902-634-8448. Fax: 902-634-3993. Composite components including tube assemblies, pressure vessels, rocket motor cases, antennas, radomes, spacecraft structures and composite airframe components. Parent company, Cellpack Limited, Wohlen, Switzerland.
(P.) T. Ego; (V.P.) J. Eisenhauer; (Sales & Mktg. Mgr.) M. Guitton; (Fin. Cont.) M. Zinck; (Mfg. Mgr.) T. Sampson; (R&D Mgr.) C. Baril; (Quality Mgr.) S. Mahmood. Co. Size (A).
- ★Celotto Tool and Mould Co. Ltd., 150 Arnold St., Wallaceburg, Ont. N8A 3P4. Tel. 519-627-3359. Plastic injection and structural foam moulds, also stamping, zinc and aluminum die cast dies, brass forging dies.
(P.) F. Celotto. Annual Sales (8). Co. Size (A).Ⓢ
- Celtech Plastics Ltd., 8201 Keele St., Unit 8, Concord, Ont. L4K 1Z4. Tel. 416-669-1915. Fax: 416-669-3598. Custom plastic extrusions.
(P.) J. H. Brown. Annual Sales (C). Co. Size (A).Ⓢ
- Cellufibre Industries Inc., 16355 - 130 Ave., Edmonton, Alta. T5V 1K5. Tel. 403-447-1274. Fax: 403-447-1034. Affiliate, Can-Cell Industries Inc., Edmonton, Alta. Mineral fibre spray on and fire proofing. Brand, "Hibar".
(Dir.) H. Tiemstra; (Dir.) A. Ballachay; (Mgr.) K. Manning. Annual Sales (B). Co. Size (A).Ⓢ
- CEMCORP (Canadian Educational Microprocessor Corp.), 2 St. Clair Ave. W., Suite 1600, Toronto, Ont. M4V 1L5. Tel. 416-922-4180. "Icon", "Lexicon" educational microprocessor systems. Parent company, Meridian Technologies, Toronto, Ont.
(P.) G. Myers; (S.M.) K. Howarth; (Fin. Mgr.) P. Dean. Annual Sales (D). Co. Size (C).
- Cénergie Inc., Bureau 312, 5850 Côte de Liesse, Mont-Royal, Que. H4T 1B2. Tel. 514-737-8882. Fax: 514-342-7730. Branch office, St-Jean Chrysostome, Que. Plant, Mirabel, Que. Interface components to control energy use.
(P.) L. N. Boulanger; (Off. Mgr.) Mrs. K. Ly; (Plant Mgr.) J. Boulanger. Annual Sales (C). Co. Size (C).Ⓢ
- Centaur Floor Machine Ltd., 103 Denison St., Markham, Ont. L3R 1B5. Tel. 416-475-5640. Fax: 416-474-9921. "Centaur" industrial floor polishers, vacuum cleaners, emergency flood cleaning equipment.
(P.) Mrs. A. Leikes. Annual Sales (C). Co. Size (A).Ⓢ
- ★Centaur Mfg. Co. Ltd., 57 Newkirk Rd., Richmond Hill, Ont. L4C 3G4. Tel. 416-884-6474. Capacitive and inductive discharge electronic ignition, fuel pressure regulator. Brands, "Gas Miser", "Centi-Spark", "Centaur" diagnostic ignition analyser.
For.Reps. in 98 countries.
(P. & G.M.) H. Donald Hamilton, P. Eng; (V.P.) V. Burda; (V.P. Mktg.) C. C. Hart, P. Eng. Annual Sales (A). Co. Size (A).Ⓢ
- Centennial Machine Limited, 1 Golden Gate Crt., Unit 4, Scarborough, Ont. M1P 3A4. Tel. 416-291-3066. Fax: 416-291-0368. Custom built machinery and parts, industrial repairs, welding fabricators.
(P.) A. Plienegger; (V.P.) H. Plienegger. Annual Sales (B). Co. Size (A).
- Centennial Material Handling Ltd., 300 Bradwick Dr., Concord, Ont. L4K 1K8. Tel. 416-669-5744. Fax: 416-661-5993. Telex: 06-964721. Associate companies: Olympic Material Handling Limited and CML Machinery Inc., Concord, Ont. arial handling equipment and storage racks, cantilever and angle racking, platform trucks, shelving, work benches, wire mesh baskets. Brands, "Centennial", "Centurion".
(P.) J. Coppola; (V.P.) S. Marsili; (Compt.) Ms. N. Bell. Annual Sales (C). Co. Size (B).Ⓢ
- Centennial Mould & Die Hamilton Ltd., 920 Century Dr., Burlington, Ont. L7L 5P2. Tel. 416-632-0435. Fax: 416-632-0501. Die casting dies, trim dies, die casting moulds, low pressure automotive wheel moulds.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) A. Sokol; (G.M.) W. Jordan; (Acc't.) Mrs. M. Van Santvoort; (P.A.) J. Fleming. Annual Sales (C). Co. Size (B).⑤
- Centennial Plastic Mfg. Ltd., 2590 South Sheridan Way, Mississauga, Ont. L5H 2M4. Tel. 416-823-4090. Fax: 416-823-0256. Injection moulding with complete mould design and tool room facilities.
- (P.) W. Wild; (V.P.) H. Petter. Annual Sales (C). Co. Size (B).
- Centennial Truss Fabricators Ltd., Box 179, Lanark, Ont. K0G 1K0. Tel. 613-259-2566. Toll Free: 800-267-7905. Fax: 613-259-2705. Pre-fabricated roof trusses.
- (P.) G. Borrowman. Annual Sales (C). Co. Size (B).
- Centennial Zinc Plating Ltd., 6007 - 76 Ave., Edmonton, Alta. T6B 0A7. Tel. 403-468-5B49. Electroplating of metals.
- (P. & Bus.Mgr.) P.J.W. Greenways. Annual Sales (B). Co. Size (A).⑤
- ★Center Core Canada Inc., 120 Randall Dr., Waterloo, Ont. N2V 1C6. Tel. 519-888-7B80. Toll Free: 800-265-6619. Fax: 519-888-0161. Sales office, Mississauga, Ont. Office systems, work stations designed for space saving and efficiency in the electronic office, file cabinets and shelving. Parent company, Center Core Inc., Plainfield, NJ, U.S.A.
- For Rep., Center Core U.K., London, England.
- (P.) W. Stover; (Dir.Ops.) W. Houle; (Cont.) R. Shanahan; (Dir.Mktg.) G. Rodeck. Annual Sales (D). Co. Size (C).⑥
- Center Tool & Mold Company Limited, 2466 Central Ave., Windsor, Ont. NW4 J3. Tel. 519-945-232B. Fax: 519-945-7281. Plastic injection molds, compression and reaction injection molds.
- (P.) A.P. Toldo; (Exec.V.P.) A.G. Toldo; (V.P.Ops.) A. Van Wageningen. Annual Sales (D). Co. Size (D).⑤
- ★Centerline Windsor Ltd., 415 Morton Dr., Windsor, Ont. N9J 2L3. Tel. 519-734-8464. Fax: 519-734-740B. Spot welding guns, automated metal forming and assembly equipment, modular machine components, rotary indexing tables, slide and pivot assemblies, air over oil piercing and welding cylinders, automated welding lines.
- (P.) D. Beneteau; (Chmn.) F.C. Wigle; (V.P.) D. Beneteau; (S.M.) P. Harris; (T.) G. Naggy; (Purch.Mgr.) J. Beneteau. Annual Sales (D). Co. Size (D).⑥
- ★Centra Industries Inc., 103 Bauer Pl., Waterloo, Ont. N2L 6B5. Tel. 519-885-107B. Fax: 519-885-2061. Plants, 605 Colby and 455 Conestoga, Waterloo, Ont. Precision machined, screw machine and fabricated parts, welding and assemblies for aerospace, office equipment and automotive industries.
- (P. & C.E.O.) R. McIntyre; (V.P.Mfg.) H. Singleton; (Plant Mgr.) B. Narain; (Plant Mgr.) H. Hoffmann; (P.A.) C. Zettel; (Sales Mgr.) J. Marsh. Annual Sales (D). Co. Size (C).⑤
- ★Centrac Industries Limited, 2650 St. Clair Ave.W., Toronto, Ont. M6N 1M2. Tel. 416-763-4551. Fax: 416-763-5373. Branch office, Montreal, Que. Subsidiary, Amco Products, Toronto, Ont. Hotel, motel, restaurant equipment, chairs, and furniture.
- (P.) S. Frank; (V.P.) J. Indig. Annual Sales (D). Co. Size (D).⑥
- †Central Alberta Dairy Pool, P.O. Bag 550, 4915-54 St., Red Deer, Alta. T4N 5G4. Tel. 403-346-2074. Fax: 403-346-3570. Branch offices, Banff, Brooks, Olds, Ponoka, Rocky Mountain House, Stettler, Alta. Plants, Wetaskiwin, Glenwood, Medicine Hat, Lethbridge, Red Deer, Calgary, Alta. Subsidiaries: Alpha Milk Company, Faith Farms Ltd., Dairyworld Foods Ltd., Alpha Foods Ltd., Commercial Egg Processors Ltd., Loaf N' Jug Ltd., Penguin Ice Cream Ltd., Legend Foods Ltd. Butter, fluid milk, also powdered and evaporated milk, ice cream, yogurt, cottage and cheddar cheese. Brands, "Alpha", "Faith Farms", "Glenwood", "Dairyworld", "Fiesta".
- (G.M.) K. Alvin Johnstone; (Mktg.Mgr.) C. John Neale; (Prod'n Mgr.) H. Kuchenbecker; (S.) R. E. French. Annual Sales (F). Co. Size (F).⑥
- Central Alberta Meat Co. Ltd., 12165 Fort Trail, Edmonton, Alta. T5B 4H2. Tel. 403-479-1714. "Camco" bologna, garlic and ham sausage, fresh and frozen meats.
- (Mgr.) W. Bahniuk. Annual Sales (C). Co. Size (A).⑥
- Central Automation Control Limited, 205 Konrad Cres., Markham, Ont. L3R BT9. Tel. 416-475-2503. Fax: 416-475-2523. Control systems.
- (P.) V. DiPietro. Annual Sales (B). Co. Size (A).⑤
- Central Box and Container Limited, 1580 Trinity Dr., Units 3-B, Mississauga, Ont. L5T 1L6. Tel. 416-670-2122. Fax: 416-670-1665. Associate, Independent Corrugator Inc., Mississauga, Ont. Corrugated cartons, displays, pads and partitions.
- (P.) R. Eastwood; (G.M. & Plant Mgr.) A. Culbert; (S.M.) S. Papleo. Annual Sales (D). Co. Size (B).⑤
- ★Central Canada Contact Lenses Inc., 2 Principal Rd., Scarborough, Ont. M1R 4Z3. Tel. 416-285-1021. Toll Free: (416) 519,613,705,B07) 800-387-6097. Fax: 416-285-5140. Plants, Ottawa, Scarborough, Ont., Vancouver, B.C. "C Flex 3B" and "C-38-0.06" soft contact lenses, "Alberta S" gas permeable contact lens, "Silperm 50" gas permeable contact lens.
- (P.) M. Stoker; (V.P.) U. Leis; (V.P.) W.C. Gillespie. Annual Sales (C). Co. Size (A).⑥
- Central Canada Potash Division, Noranda Minerals Inc., P.O. Box 1500, Colonsay, Sask. S0K 0Z0. Tel. 306-944-2170. Fax: 306-944-4245. Telex: 074-21500. Fertilizers. Parent company, Noranda Inc., Toronto, Ont.
- (Mgr.) E.J. Brokx. Annual Sales (E). Co. Size (E).⑥
- Central Castings Limited, P.O. Box 722, Amherst Industrial Park, Amherst, N.S. B4H 4B9. Tel. 902-667-2513. Fax: 902-667-0254. Brass, aluminum and grey iron castings, furnace doors, grates and liners, marine products, etc. Parent company, Mermaid Marine Engines Canada Ltd.
- (Chmn.) P. Villeneuve; (P. & G.M.) K.C. Doucet; (S.T.) C. H. Doucet. Annual Sales (C). Co. Size (B).⑥
- Central Dairies, P.O. Box 855B, Station A, St. John's, Nfld. A1B 3P2. Tel. 709-364-7531. Fax: 709-364-8714. Branch office, Grand Falls, Nfld. Plant, Deer Lake, Nfld. Associate, Reliant Transport Ltd. For products see listing for parent company. Parent company, Farmers Co-operative Dairy Limited, Halifax, N.S.
- (V.P. & G.M.) D. J. Collins; (S.M.) R. Burry; (Compt.) B. Vincent; (Plant Mgr.) C. Chaytor. Annual Sales (E). Co. Size (D).⑥
- ★Central Dynamics Ltd., 147 Hymus Blvd., Pointe Claire, Que. H9R 1G1. Tel. 514-697-0810. Fax: 514-697-0224. Telex: 05-B21506. Production, master control and routing switchers for television broadcasters and telephone communication systems.
- (P.) R. E. McArthur; (V.P.) J. A. Boland; (Cont.) Mrs. D. Wood; (Mgr.U.S.Sales) J. Pelletier; (Mgr.Int'l Sales) E. Lurion. Annual Sales (C). Co. Size (C).⑥
- Central Fabricators Ltd., 21st and 105th Ave., P.O. Box 5995, Edmonton, Alta. T6C 4G5. Tel. 403-467-2266. Fax: 403-467-9931. Steel bridges, structural steel and steel platemwork. Parent companies, Harris Rebar, VSL Canada Ltd., Stoney Creek, Ont.
- (V.P.Mfg.) F. Mihilewicz; (Chief Eng.) J. Evison; (G.M.) D. Francis; (Acct.) Mrs. A. Munro; (S.M.) B. Monaghan. Annual Sales (D). Co. Size (C).⑤
- Central Garments A division of 523073 Ontario Ltd., 235 Carlaw Ave., 4th Floor, Toronto, Ont. M4M 2S5. Tel. 416-461-6356. Fax: 416-461-6497. Sportswear, golf shirts, sweatshirts, running wear.
- (P.) E. Cheung; (G.M. & P.A.) C. Lim Cheng; (S.M.) D. Brockman. Annual Sales (D). Co. Size (D).⑤
- Central Graphics Ltd., 500 Hargrave St., Winnipeg, Man. R3A 0X7. Tel. 204-943-0674. Fax: 204-947-2885. Associate, CG Reprographics Ltd., Vancouver, B.C. Reproduced diazo copies of drawings, etc., offset press work.
- (P. & G.M.) R.J. Dick; (S.M.) G. Hubbart; (P.A.) Ms. M. Gobeil. Annual Sales (C). Co. Size (B).⑤
- Central Hydraulic Manufacturing Co., Ltd., 9817-62 Ave., Edmonton, Alta. T6E 0E4. Tel. 403-436-1140. Fax: 403-436-7520. Hydraulic cylinders and presses, pump parts custom lapping.
- (P.) M. Lotoski; (Off.Mgr.) Ms. E. Nahajowich. Annual Sales (A). Co. Size (A).
- Central Irrigation Company Ltd., 403 Saskatchewan Ave. E., Box 730, Outlook, Sask. S0L 2N0. Tel. 306-867-9901. Fax: 306-867-9676. Branch office, Swift Current, Sask. Associate, Central Pump and Pipe Inc., Outlook, Sask. Irrigation systems.
- (C.E.O. & G.M.) D. M. Tofin; (S.M.) D. D. Tofin; (P.A. & Plant Mgr.) P.W. Tofin. Annual Sales (C). Co. Size (A).⑥
- Central Precast Products (1979) Ltd., 25 Bongard Ave., Nepean, Ont. K2E 6V2. Tel. 613-225-9510. Toll Free: 800-267-3487. Fax: 613-225-531B. Plants, 25 & 61 Bongard Ave., Nepean, Ont. Associate, Utility Structures, Nepean, Ont. Spun concrete poles, architectural panels, steps, balconies, curbing, catch basins, manholes, valve chambers, vibrapress lintels, retaining wall systems, utility vaults, and trench elements, "BestLok" interlocking pavers, patio slabs, precast concrete tool sheds.
- (P.) L. Mion; (Cont.) A. L. Carriere. Annual Sales (D). Co. Size (D).⑤
- †Central Precision (198B) Limited, 1245 Martingrove Rd., Rexdale, Ont. M9W 4X2. Tel. 416-743-5521. Fax: 416-743-3207. Branch office, Ville St-Laurent, Que. Engine rebuilders and automotive assemblies.
- (P.) C. Gaunther; (Ops.Mgr.) M. Thibeault; (Plant Mgr.) G. Bryan; (Fin.Mgr.) S. Umali; (C.E.O.) M. Jarvis. Annual Sales (D). Co. Size (D).⑥
- Central Press, 495 Berry St., St. James, Man. R3J 1N6. Tel. 204-774-3534. Parent company, Baker Graphics Canada Limited, Winnipeg, Man.
- (P.) W.H. Dubesky. Co. Size (C).
- Central Products & Foods Ltd., 630 Nairn Ave., Winnipeg, Man. R2L 0X5. Tel. 204-667-2758. Meat loaf, sausage, bacon and ham.
- (G.M.) J. Derzko. Annual Sales (C). Co. Size (A).⑥
- ★Central Soya of Canada. Ltd., Victoria Ave. N., P.O. Box 618, Hamilton, Ont. LBN 3K7. Tel. 416-527-9121. Fax: 416-527-3306. Soybean oil and soybean meal, canola meal and oil. Parent company, Central soya Company Inc., Fort Wayne, IN, U.S.A.
- (G.M.) M. Davis; (Prod'n Mgr.) B. Butcher; (Cont.) A. Schwarzbart. Annual Sales (F). Co. Size (D).
- ★Central Soya of Canada Limited, Premix Operations, B42 Juliana Dr., P.O. Box 217, Woodstock, Ont. N4S 7WB. Tel. 519-539-2091. Toll Free: 800-265-9204. Fax: 519-539-0616. Regional office, St. Hyacinthe, Que. "Provimi" and "Precision Micro" feed premixes and milk replacer products, "Central Soya" and "AAA" animal and poultry feeds. Parent company, Central Soya Co. Inc., Fort Wayne, IN, U.S.A.
- For Reps: Europe, Far East, Caribbean, Latin America.
- (G.M.) R. D. Downen; (Purch.Mgr.) Miss J. Pugh; (Q.C.) W. Butterworth; (Cont.) E. Ficht. Annual Sales (D). Co. Size (B).⑤
- Central Stampings Ltd., 2525 Central Ave., Windsor, Ont. NBW 4J6. Tel. 519-945-1111. Fax: 519-945-9880. Associate, The Narmco Group. Metal automotive stampings including reinforcements, brackets, panels, wheel houses, timing covers, etc. Parent company, National Auto Radiator Mfg. Co. Ltd., Windsor, Ont.
- (C.E.O.) D. Rodzik; (C.O.O.) J. Rodzik; (Cont.) S. Vaisica; (Prod'n Cont.Mgr.) T. Turton; (Buyer) G. Bell; (Corp. Eng.Mgr.) D. Meyer. Annual Sales (E). Co. Size (E).
- Central States Can of Canada Limited, 274 Humberline Dr., Rexdale, Ont. M9W 5S2. Tel. 416-675-2171. Fax: 416-675-2353. Specialty aluminum containers with easy opening lids, two piece steel cans. Parent company, Van Dorn Company, Cleveland, Ohio, U.S.A.
- (Plant Mgr.) J. Ricci; (Off.Supv'r) Mrs. D. Graham; (S.M.) J. Westermeyer. Annual Sales (D). Co. Size (B).
- Central Steel Fabricators Limited, 155 Beach Rd., Hamilton, Ont. LBL 4A4. Tel. 416-547-1437. Fax: 416-545-9000. Stairs, stair railings, fire escapes, structural steelwork, open web steel joists.
- (P.) M. Giangregorio; (S.T.) Mrs. L. Giangregorio; (V.P.) A. Giangregorio; (Off.Mgr.) J. Shaw. Annual Sales (C). Co. Size (A).⑤
- Central Steel Works, div. of H.V.S. Steel Products Ltd., 241 Lansdowne St. E., Box 644, Peterborough, Ont. K9J 1Z1. Tel. 705-742-3B51. Structural steel and fabricating, containers, truck bodies. Parent company, H.V.S. Steel Products Ltd., Oshawa, Ont.
- (P.) P. Hendriks; (S.M.) N. Forrest; (S.T.) D. McLellan. Co. Size (A).
- Central Truck Body Co. Limited, B20 Garyray Dr., Weston, Ont. M9L 1X1. Tel. 416-749-2447. Fax: 416-749-7495. Dry freight, insulated and refrigerated aluminum and fiberglass truck bodies, stake and rack, platform and specialty truck bodies.
- (P. & G.M.) L. Varga, Sr.; (V.P. & S.M.) L. Varga, Jr.; (V.P.) T. Varga. Annual Sales (C). Co. Size (B).⑤
- Central Welding & Iron Works, 1B11 Seymour St., North Bay, Ont. P1B BG4. Tel. 705-474-0350. Fax: 705-474-5433. Structural and fabricated steel, stainless steel and aluminum. Parent company, Autogene Industries North Bay Inc., North Bay, Ont.
- (Owner) S. Thomsen. Annual Sales (D). Co. Size (C).⑤
- ★Central Wire Industries Ltd., 1 North St., Perth, Ont. K7H 2S2. Tel. 613-267-3752. Fax: 613-267-5617. Telex: 053-3150. Fine drawn wire. Parent company, Huron Chemicals Ltd., Kingston, Ont.
- (P. & G.M.) A. Bennell; (Prod'n Mgr.) L. Smith; (S.M.) P. McNamee. Annual Sales (D). Co. Size (D).⑥
- ★Centre Island Cedar Products Ltd., P.O. Box 2, R.R.#1, Nanossee Bay, B.C. V0R 2R0. Tel. 604-468-7411. Fax: 604-468-5669. Lattice top cedar fence panels and cedar sheet lattice.

- (P.) R. Askew; (T.) D. Fraser. Annual Sales (C). Co. Size (B).[Ⓢ]
- Centre Manufacturier Cie Inc., 1380 Choquette Blvd., St-Hyacinthe, Que. J2S 6G1. Tel. 514-774-7477. Clothing contractor for men's pants. Parent company, Corporation de Vêtements Merit, Montreal, Que.
- (P.) C. Trepanier; (V.P.Fin.) N. Lemay; (Plant Mgr.) G. Donais. Annual Sales (C). Co. Size (D).
- Centre de Readaptation Estrie Inc., 1930 King O., Sherbrooke, Que. J1J 2E2. Tel. 819-567-8411. Fax: 819-564-7670. Wooden tables and stools.
- (S.M.) G. Delisle. Annual Sales (A). Co. Size (A).[Ⓢ]
- Centre de Reparation M.R.T. Inc., 11340 Nicolas Josselin Ave., Montreal, Que. H1E 3A2. Tel. 514-648-0800. Fax: 514-648-6017. Welding apparatus repair.
- (Mgr. & S.T.) L. Schryburt. Annual Sales (C). Co. Size (A).[Ⓢ]
- Centre d'informatique Maska Inc., 2200, Léon-Pratte, Saint-Hyacinthe, Que. J2S 4B6. Tel. 514-774-4000. Fax: 514-774-1709. Computer software design. Parent company, Samson 8élar.
- (Dir.) A. St-Pierre. Annual Sales (A). Co. Size (A).
- Centrifugal Coaters Inc., 1317 Speers Rd., Oakville, Ont. L6L 2X5. Tel. 416-827-1156. Fax: 416-827-0868. Plants, 1329 & 1339 Speers Rd., Oakville, Ont. Custom painter of automotive plastics, aluminum extrusions, metal fabricated parts and fasteners.
- (P.) P.R. Blake; (Cont.) J. Hemphill; (S.M.) T.E. Broadbent; (Plant Mgr.) P.G. Blake; (Purch. Scheduler) C. Silveira; (Q.C.Mgr.) J. Hansen. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Centro Mfg. Inc., 3610 Nashua Dr., Unit 4, Mississauga, Ont. L4V 1L2. Tel. 416-673-0054. Fax: 416-673-5600. "Lotto Fortune Scale" electronic scales, "Schukra" adjustable backrest.
- For. Reps., JSI Corporation, Dallas, TX, U.S.A.
- (P.) C. Cosentino; (S.M.) J. Giove; (Prod'n Mgr.) O. Marchi. Annual Sales (C). Co. Size (A).
- ★Centroy Assembly Ltd., 139 Egerton St., Strathroy, Ont. N7G 3J1. Tel. 519-245-5229. Fax: 519-245-3994. Automotive accelerator pedal assemblies.
- (P.) B. Lane. Annual Sales (N/R). Co. Size (B).
- ★Century Composites Ltd., P.O. Box 262, Trenton, Ont. K8V 5R5. Tel. 613-394-5455. Fax: 613-394-5835. Warehouse, Empire Archives, Syracuse, NY, U.S.A. Plant, 9 Douglas Rd., Trenton, Ont. Associate, Performance Fiberglass. Replacement fiberglass body panels for transit buses, fiberglass pool heater cases, "Prestovac" moulds for vacuum moulding parts, rowing shells. Tank repairs (fiberglass), original equipment manufacture (OEM) bus panels for Orion I, II and V buses, chemical tanks, Com Pac trailers, utility trailer, fiberglass instrument tool cases for military, replacement mask for trains.
- (P.) P. Gauthier; (S. & Sales, Mktg. Dir) Mrs. S. Gauthier; (Plant Mgr.) K. Wright; (Off. & Mat'ls Mgr.) Ms. C. Blagdon. Annual Sales (B). Co. Size (A).[Ⓢ]
- Century Concrete Products Ltd., 4190 Midland Ave., R.R.#1, Scarborough, Ont. M1V 4S6. Tel. 416-293-1179. Fax: 416-293-3414. Concrete and lightweight blocks, burial vaults.
- (P.) M. Stuart; (S.T.) Mrs. M. Puddister; (V.P.) Mrs. A. Stuart. Annual Sales (C). Co. Size (A).
- ★Century Engineering Company, Division of Chartcan Inc., 200 Hymus Rd., Scarborough, Ont. M1L 2E1. Tel. 416-752-4477. Fax: 416-752-0194. Telex: 06-963785. Continuous hinges, tube bending and fabrication. Trademark, C superimposed on E.
- (Exec.V.P.) E.J. Horton; (V.P.Admin.) Ms. B.P. Watson; (S.M.) M. Madigan; (P.A.) Ms. G. Sementilli. Co. Size (B).
- Century International Arms Ltd., 7815 Henri Bourassa Blvd. W., Montreal, Que. H4S 1P7. Tel. 514-333-9933. Fax: 514-333-9940. Telex: 058-24115. Rifles, hand and sporting guns, accessories, ammunition and novelties. Parent company, Century International Arms Ltd., St. Albans, VT, U.S.A.
- (P.) M. Sucher; (V.P.) 8. Sucher; (Mktg.Mgr.) S. Patterson. Co. Size (D).
- ★CENTURY KITCHENS INC., 7 Consolidated Dr., P.O. Box 214, Paris, Ont. N3L 3E7. Tel. 519-442-6301. Fax: 519-442-7132. Kitchen cabinets and vanities.
- (P.) J. S. Douglas; (V.P. & G.M.) M. Jack. Annual Sales (C). Co. Size (C).[Ⓢ]
- Century Neckwear Mfg. Ltd., 250 Eddystone Ave., Downsview, Ont. M3N 1H7. Tel. 416-745-0447. Neckties.
- (P.) T. Peluso. Annual Sales (B). Co. Size (A).[Ⓢ]
- Century Oils (Canada) Inc., 19829-99A Ave., Langley, B.C. V3A 4P8. Tel. 604-888-1552. Fax: 604-888-1145. Associates, U.K.; U.S.A.; Belgium; Spain; Brazil; Australia; Greece; W. Germany. Fire resistant hydraulic fluids, gear oils, mineral hydraulic and compressor oils, specialty gear and hydraulic oils, engine oils, airline lubricants, etc. Brands, "Aquacent", "Glycent", "Fosfocent", "Solcentric". Parent company, Century Oils Group p.l.c., England.
- (P.) A. J. Harrison; (Mkt.Dev.Mgr.) R.C.D. Meachen; (Mgr.Mfg. & Lab.) D. Woo; (Mgr.Engr'g Serv.) V. W. Castleton. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Century Old Wood Products 1981 Inc., R.R. #3, Bobcaygeon, Ont. K0M 1A0. Tel. 705-738-2301. Fax: 705-738-5283. Subsidiary, Confederation Log Homes Inc. Precut log homes.
- (P.) J. R. King. Annual Sales (D). Co. Size (B).
- Century Pacific Foundry Ltd., 8239-128th St., Surrey, B.C. V3W 4G1. Tel. 604-596-7451. Fax: 604-596-9882. Grey and ductile iron, and mild steel castings.
- (P. & G.M.) H. Hasselmann. Annual Sales (C). Co. Size (B).[Ⓢ]
- Century Press (Foothills) Inc., 4104 - 9th St. S.E., Calgary, Alta. T2G 3C4. Tel. 403-287-2020. Fax: 403-287-1700.
- (P.) R. Fleck; (Purch.) D. Sisley. Annual Sales (C). Co. Size (B).
- CENTURY SPRING MANUFACTURING, 1060 Meyerside Dr. #2, Mississauga, Ont. L5T 1J5. Tel. 416-795-0095. Fax: 416-795-0097. Flat steel springs, spring wire, spring clips etc.
- (P.) V. Krogshede.
- Century Steel Fabrications, 477 Jarvis Avenue, Winnipeg, Man. R2W 3A8. Tel. 204-586-9649. Fax: 204-582-6647. Cranes, steel products.
- (P.) 8. Lucenkiw.
- Century Store Fixtures Ltd., 107 Connie Cres., Unit 2, Concord, Ont. L4K 1L3. Tel. 416-669-5532. Store fixtures.
- (P.) F. Appugliesi. Annual Sales (D). Co. Size (A).
- Century 21 Apparel Limited, 575 Berry St., Winnipeg, Man. R3H 0S2. Tel. 204-786-4471. Toll Free: 800-665-3360. Fax: 204-783-6096. Telex: 07-55372. Unisex outerwear, industrial parkas and vests, hats and caps. Brands, "Sexton", "Blue Goose", "Arctic Lights", "Polar Ice", etc.
- (P.) H. Friesen; (V.P.) Mrs. D. Friesen; (Cont.) D. Danel. Annual Sales (D). Co. Size (D).[Ⓢ]
- Century Valve Ltd., #1A, 1915 - 30th Ave. N.E., Calgary, Alta. T2E 6Z5. Tel. 403-250-3794. Fax: 403-250-8624. Associate, Century Machine Co. Ltd., Calgary, Alta. Needle, instrumentation and manifold valves.
- (P.) Ms. P. Hertzner. Annual Sales (C). Co. Size (A).[Ⓢ]
- Cer-A-Met Manufacturing Ltd., 80x 100, Hwy 33, Wellington, Ont. K0K 3L0. Tel. 613-399-2565. Fax: 613-399-2191. Precision, stainless steel and cobalt base alloys casting.
- (Mgr.) H.C. Ebberts; (Mgr.) R.N. Halsey. Annual Sales (C). Co. Size (B).[Ⓢ]
- Céramiques Halton Ltée., Les. See Halton Ceramics Limited.
- ★Cerberus Pyrotechnics Inc., 45 Sims Cres., Richmond Hill, Ont. L4B 1C9. Tel. 416-731-5353. Fax: 416-731-9182. Telex: 06-986592. Branch offices, Ottawa, Kingston, Ont., Winnipeg, Man., Montreal, Que., Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Early warning fire detection and extinguishing systems and components. Brands, "System 3", "XL-3", "Pry-a-lon", "Cerberus", "CZ-10", "CS-100". Parent company, Cerberus AG, Mannedorf, Switzerland.
- (P.) G. Richard Morris; (V.P.) G. Landmesser; (Dir.Int'l Mktg.) A. Garson. Annual Sales (D). Co. Size (E).[Ⓢ]
- Cercast - A Division of Howmet Corporation, 3905 Industrial Blvd., Montreal, Que. H1H 2Z2. Tel. 514-322-2371. Fax: 514-322-1340. Associates, Cercor, Georgetown, Ont., Ceramet, Bethlehem, PA, Sigma, City of Industry, CA, Cercon, Hillsboro, TX, U.S.A., Ciral, St-Germain en Laye, France, Microfusion de Aluminio S.A., Eibar, Spain. Non-ferrous precision investment castings.
- (P.) P. Wilson; (V.P.) H. Stoll. Annual Sales (D). Co. Size (E).[Ⓢ]
- ★Cercor, 93 Mountainview Rd. N., Georgetown, Ont. L7G 4J6. Tel. 416-877-6936. Fax: 416-877-6938. Non-ferrous, aluminum, bronze and precision investment castings, also lost wax castings.
- (G.M.) B. H. Hadley; (Prod'n Mgr.) V. Gimeno; (Purch. Mgr.) L. Alton; (Mgr.Engr'g) M. Petkoff; (Cont.) Mrs. E. Fendley; (S.M.) J. Church. Annual Sales (D). Co. Size (D).[Ⓢ]
- Cercueils Atlas Inc., See Atlas Caskets Inc.
- Cercueils Cormier & Gaudet Ltée., 7900 boul. Parc Industriel, C.P. 68, Becancour, Que. G0X 2S0. Tel. 819-297-2209. Toll Free: 800-567-9461. Fax: 819-297-2762. Plant, Ste-Gertrude, Que. Hardwood caskets, cremation urns.
- (P. & G.M.) J. Cormier; (Prod'n) J. Cloutier. Annual Sales (C). Co. Size (B).
- ★Cercueils Lauzière Inc., [Lauziere Caskets Inc.], 559 rue Lauzière, C.P. 340, St-Léonard D'Aston, Que. J0C 1M0. Tel. 819-399-2041. Fax: 819-339-2711. Wooden caskets.
- (P.) J. Lauziere; (S.) R. Lauziere. Annual Sales (C). Co. Size (B).[Ⓢ]
- Cercueils Magog Caskets (1976) Inc., 450 rue Didace, Magog, Que. J1X 2P4. Tel. 819-843-6210. Steel caskets.
- (S.) N. Lacasse. Annual Sales (C). Co. Size (A).[Ⓢ]
- Cercueils Victoriaville Limitée., See Victoriaville Caskets Limited.
- ★Cereal Products Division, The Seagram Company Ltd., 1430 Peel St., Montreal, Que. H3A 1S9. Tel. 514-849-5271. Fax: 514-987-5220. Telex: 05-268896. Plants, LaSalle, Que., Waterloo, Ont., Gimli, Man. Distillers grains and fusel oils. Parent company, The Seagram Company Ltd., Waterloo, Ont.
- (G.M.) J. H. Mos; (Distiller Gimli) H. Collicutt; (Distiller Waterloo) J. Rogerson; (Distiller LaSalle) S. Homsy. Annual Sales (D). Co. Size (A).[Ⓢ]
- Certified Lab Products, 239 Orenda Rd., Brampton, Ont. L6T 1E6. Tel. 416-457-5243. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-268-3035. Telex: 069-7559. Associates, X-ergon and National Chemsearch, Brampton, Ont. Lubricants. Parent company, NCH Canada Inc., Brampton, Ont.
- (V.P.) H. Shiller; (Ops.Mgr.) Mrs. A. Monette-Sindrey. Annual Sales (C). Co. Size (C).[Ⓢ]
- Certified Welding & Machining, 234 3rd Ave. E., Prince Rupert, B.C. V8J 1Y1. Tel. 604-624-2707. Telex: 047-89119. Metal fabricating and machining, navigation buoys, small boats.
- (G.M.) N. Forman; (P.A.) P. Eidsvik. Annual Sales (C). Co. Size (A).
- CESSCO FABRICATION & ENGINEERING LIMITED, 7310 - 99 St., Edmonton, Alta. T6E 3R8. Tel. 403-433-9531. Fax: 403-432-7899. ASME pressure vessels, gas and oil skid mounted process modules, pulp, paper and mining equipment and machinery.
- (C.E.O.) C.T. Muirhead, P.Eng.; (V.P.Admin.) D. Howie; (V.P.Mfg.) C. Taylor; (V.P.Fin.) J. Bielefeld; (Purch. Mgr.) K. Misner; (Mgr.Engr'g) A. MacKenzie, P.Eng. Annual Sales (D). Co. Size (D).[Ⓢ]
- CETA Learning Systems, 4 Melaine Dr., Unit 16, Brampton, Ont. L6T 4L2. Tel. 416-791-6730. Subsidiary, CETA (Classroom Electronic Teaching Aids), Buffalo, N.Y., U.S.A. "CETA" electronic learning systems, electrical teaching programs, laboratory furniture and electrical power supplies, industrial machine lamps.
- Foreign representatives in more than 25 countries around the world.
- (G.M.) 8. James. Co. Size (A).
- Ceva Industries Inc., 5700 Cote De Liesse, Montreal, Que. H4T 1B1. Tel. 514-735-5551. Fax: 514-735-8636. Household and automotive accessories.
- (P.) S. Bern. Annual Sales (B). Co. Size (B).[Ⓢ]
- Chabot, L. G., Inc., 34 Cote de la Montagne, Quebec, Que. G1K 4E2. Tel. 418-692-0260. Fax: 418-692-1935. Bookbinders and printers.
- (P.) J. Chabot; (V.P.) G. Chabot. Annual Sales (C). Co. Size (A).[Ⓢ]
- Chaine Select Inc., [Select Chain Inc.], 5495 St. Roch, Drummondville, Que. J2B 6V4. Tel. 819-478-2425. Fax: 819-478-1187. Associates, U.S. Chain (Canada) Inc., Edmonton, Alta., Trygg Inc., Bonner's Ferry, ID, U.S.A. Full range of traction chains for use on farm tractors, wood skidders, also regular cross chain sets for wheel loaders, trucks and passenger cars. Parent company, Norsk Kjetting Industri A/S Mandal, Norway.
- (P.) J.A. Smith. Annual Sales (C). Co. Size (A).[Ⓢ]
- Chaines et Elingues St-Pierre Canada Ltée., 7945 - 17th Ave., Montreal, Que. H1Z 3R2. Tel. 514-376-7370. Toll Free: 800-361-4019. Fax: 514-376-8700. Telex: 05-828879. Wire rope cable and slings, tire chain and chain sling.
- (P.) J.Y. Collin; (V.P.) J.M. Proulx; (P.A.) L. Demers. Annual Sales (C). Co. Size (A).[Ⓢ]
- Chairtex Mfg. Ltd., 39 Newcastle St., Toronto, Ont. M8Y 1A2. Tel. 416-252-3531. Fax: 416-252-7007. Telex: 06-986766. Metal office chairs and tables, wooden desks.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) R. Rietz. Co. Size (C).
Chaise Ewing Inc., See Ewing Chair Inc.
- †Chaisier Inc., Le, 800 Bernard, Box 655, Granby, Que. J2G 8W7. Tel. 514-378-7859. Toll Free: 800-363-8947. Modular bedrooms, wall units.
- (P.) Y. Charland; (V.P.) G. Charland; (P.A.) R. Sacchand. Annual Sales (C). Co. Size (B).Ⓢ
- Chaleur Fertilizers Ltd., [Les Engrais Chaleur Ltée.], P.O. Box 640, Petit Rocher, N.B. E0B 2E0. Tel. 506-783-4216. Fax: 506-783-2237.
- (S.M.) R. Paulin. Annual Sales (D). Co. Size (A).Ⓢ
- Chaleur Silica Ltd., Site 4, Box 4, Petit-Rocher, N.B. E0B 2E0. Tel. 506-783-2387. Sandblasting, cement, foundry and nursery sand.
- (P.) J.C. Godin. Co. Size (A).
- Challenge Athletic Wear Ltd., 107 West 6th Ave., Vancouver, B.C. V5Y 1K3. Tel. 604-873-2471. Fax: 604-873-0425. Nylon jackets, pants, shorts, poly/cotton jackets, golf shirts, shorts, jerseys and sweaters.
- (P.) D. Stratton; (S.) J. Stratton. Annual Sales (C). Co. Size (B).Ⓢ
- ★Chalmers Suspensions International Ltd., P.O. Box 1000, Brampton, Ont. L6V 2L9. Tel. 416-451-1312. Fax: 416-451-0132. Telex: 06-97527. "Chalmers" suspensions and "Loadguard" rubber springs for commercial trucks and on/off-highway trailers.
- (V.P.) C.C. West; (G.M.) H. Hoefel; (Sales) L. Luchini. Annual Sales (D). Co. Size (B).
- ★Chamberlain Manufacturing Canada Inc., 230 Bayview Dr., Unit 16, Barrie, Ont. L4N 5E9. Tel. 705-722-8255. Fax: 705-722-8319. Automatic garage door openers. Brands, "Lift-Master" professional installers unit, "Chamberlain", private label. Parent company, The Chamberlain Group, Elmhurst, IL, U.S.A.
- (V.P. & G.M.) R. G. Stevens; (Prod'n Mgr.) R. Baker; (Mat'l's Co-ord.) R. Begg; (Mktg. Mgr.) G. Warnica; (Cont.) P. Henderson; (Mgr. Engr'g) D. Northcote. Annual Sales (D). Co. Size (8).Ⓢ
- Chamberlain Spring Ltd., 12320 Vickers Way, Richmond, B.C. V6V 1H9. Tel. 604-278-3201. Fax: 604-278-4957. Steel coiled springs.
- (G.M.) R. Webber. Annual Sales (C). Co. Size (A).Ⓢ
- Chambers, F. W., & Co., Limited, 966 Pantera Rd., Unit 6, Mississauga, Ont. L4W 2S1. Tel. 416-625-8700. Fax: 416-625-8701. Subsidiary, King Engineering (Canada) Division of F. W. Chambers and Co., Limited, Toronto, Ont. Air filtering equipment, instrument and control systems. Brands, "King", "King-Gage".
- (G.M.) K.W. Corbett. Annual Sales (8). Co. Size (A).Ⓢ
- Chambly Tool & Heat-Treat Corp., 5 des Erables, P.O. Box 26, Richelieu, Que. J3L 4B1. Tel. 514-658-6493. Special tools for cold heading industry.
- (P. & G.M.) E.P. Stauffer. Annual Sales (A). Co. Size (A).Ⓢ
- Chambres & Peinture R & M, Les, 4885 montee St-Hubert, St-Hubert, Que. J3Y 1V4. Tel. 514-676-7887. Custom built spray painting booths.
- (P.) R. Leprohon. Annual Sales (B). Co. Size (A).
- Chamco Industries Ltd., 680 Industrial Ave., Vancouver, B.C. V6A 2P3. Tel. 604-682-8841. Fax: 604-682-3362. Telex: 0454551. Branch office, Edmonton, Alta. Plant, Calgary, Alta. Pump column and bases, pipe headers, steel fabrication, lift stations, macerators, compressors.
- (P.) B. D. Blann; (V.P.) D. J. Carscadden; (V.P.) G. R. Sinclair; (Plant Mgr.) G. A. Stewart. Annual Sales (D). Co. Size (B).
- Chamcook Sea Foods Ltd., R.R.#2, St. Andrews, N.B. E0G 2X0. Tel. 506-529-3344. Plant, Chamcook, N.B. Lobsters and canned clams. Brand, "Cap'n John". Parent company, A. M. Look Canning Co., East Machias, Maine, U.S.A.
- (P.) A. M. Look; (T.) A. W. Look; (Mgr.) L. Landry. Co. Size (B).
- †Champion Feed Services Ltd., Box 1750, Barrhead, Alta. T0G 0E0. Tel. 403-674-3511. Fax: 403-674-2630. Plants, Barrhead, Westlock, Mayer Thorpe, Didsbury, Grande Prairie, Alta. Subsidiaries, Champion Pet Foods, Champion Hay Processors. "Champs Choice" and "8rown 8ag" dry extruded dog food, "Kitty Krunch" dry extruded cat food, fish foods, livestock feeds, alfalfa cubes.
- (P.) R. Mühlenfeld; (S.) G. Golby. Annual Sales (E). Co. Size (C).Ⓢ
- ★Champion Moyer Diebel, Queen Elizabeth Way, Jordan Station, Ont. L0R 1S0. Tel. 416-562-4195. Toll Free: 800-263-5798. Fax: 416-562-4618. Moyer Diebel SW400/SW600 glass washers, DF/DF-1/DF-2 glass washers, 500T/HT undercounter warewashers, "Champion" door type dishwasher. Parent company, Champion Industries Inc.
- For. Reps., U.S.A., Switzerland, U.K., Spain, Italy.
(P. & G.M.) H. Holt III; (Exec.V.P.) H. Raman; (Acct'g. Mgr.) P. Hillerup; (Mfg.) L. Capacchione; (Cont.) Ms. L. Savage; (Tech.Dir.) J. Shanabarger. Annual Sales (D). Co. Size (C).Ⓢ
- Champion Northwestern Chemicals, Ltd., 830, 550-6th Ave. S.W., Calgary, Alta. T2P 0S2. Tel. 403-234-7881. Fax: 403-264-3018. Branch offices, Edmonton, Lloydminster, Grande Prairie, Alta. Plant and technical services, 6555 - 30 St.S.E., Calgary, Alta. Corrosion, scale and paraffin inhibitors, biocides, demulsifiers, industrial treating and specialty chemical compounds. Brand, "Champion". Parent company, Champion Chemicals, Inc., Houston, Tex., U.S.A.
- For. Reps., throughout Southeast Asia, Middle East and Europe.
- (P.) J.F. Krokosh. Annual Sales (D). Co. Size (C).Ⓢ
- ★Champion Road Machinery Limited, P.O. Box 10, Goderich, Ont. N7A 3Y6. Tel. 519-524-2601. Fax: 519-524-5184. Telex: 069-55175. Subsidiaries, Champion Road Machinery Sales Ltd., Goderich, Brampton, Carleton Place, North Bay, Gearco Limited, Goderich, Ont., Champion Road Machinery Equipment Sales, Winnipeg, Man., Champion Road Machinery International Corporation, West Columbia, SC, U.S.A. Motor road graders. Trade names, "DRMCO", "CHAMPION", "CHAMPCO", "CHAMPCORP".
- (P. & C.E.O.) A.F. Church; (Exec.V.P. & C.F.O.) S.R. Symes; (V.P.Ops.) D.R. Million; (V.P.Hum.Res.) M.M. Sully; (V.P.Mktg.) J.P. Roszell; (V.P.Eng.) T.E. Powell; (V.P. & G.M. Sales) W.D. Mason. Annual Sales (F). Co. Size (F).Ⓢ
- ★Champion Spark Plug Co. of Canada Limited, 2755 Lauzon Parkway, P.O. Box 910, Windsor, Ont. N9A 6P2. Tel. 519-944-9200. Fax: 519-944-3292. Telex: 064-77782. Brand, "Champion". Parent company, Champion Spark Plug Co., Toledo, OH, U.S.A.
- Foreign representatives in most countries.
(V.P. & G.M.) F. D. Snyder; (Mgr.Fin.) Mrs. J. Webster; (Dir.Mktg.) R. G. Armstrong; (Mgr.Cust.Serv.) W. Ziebart; (Plant Mgr.) D. J. Brown. Annual Sales (E). Co. Size (D).Ⓢ
- Champlain Graphics, 1850 Champlain Ave., Box 477, Whitby, Ont. L1N 5S4. Tel. 416-723-4702. Fax: 416-725-1850. Colour separations, commercial printing and photographic reproductions.
- (Partner) B. Van Noord; (Partner) R.W. Brooks; (Partner) G.E. Cormack. Annual Sales (C). Co. Size (8).
- ★Champlain Industries Limited, 7200 West Credit Ave., Mississauga, Ont. L5N 5N1. Tel. 416-826-0801. Toll Free: 800-387-8260. Fax: 416-826-0212. Telex: 06-218719. Plants, St-Cesaire, Que., Tara, Cornwall, Ont. Subsidiaries, Champlain Protex Limited, Felinbach, Dyfed, Wales, Champlain Industries Inc., Clifton, NJ, U.S.A. Powdered milk, coffee whitener. Brands, "Champco", "Super X" casein, "Vy-So", "Vy-Cal" caseinates, "Kera", "Veepro" hydrolysed proteins, "Mysol", "T-Sol" milk replacers, "Cirro" clouding agents, "Vee-prex", yeast extract, cheese powders, seasonings.
- For.Rep., Quest International, Sydney, Australia.
(P.) C.G. Rich; (S.T.) W.B. McDiarmid; (Prod.Mgr.) D.J. McEwen. Annual Sales (E). Co. Size (E).Ⓢ
- Champs Elysee Fashions Inc., 333 Chabanel St. W., Suite 805, Montreal, Que. H2N 2E7. Tel. 514-384-9270. Fax: 514-384-9271. "Champs Elysee", leather garments.
- (P.) M. Zalzman; (S.T.) S. Zalzman. Annual Sales (B). Co. Size (8).Ⓢ
- ★Chance, A. 8., Company of Canada Limited, 100 Howden Rd., Scarborough, Ont. M1R 3G1. Tel. 416-288-9444. Fax: 416-759-9053. Telex: 065-24063. Branch offices, Halifax, N.S., Montreal, Que., Edmonton, Alta. Anchors, hot line tools, protective devices, electrical connectors, switchgear, fibreglass ladders, etc. Parent company, A.B. Chance Company, Centralia, MO, U.S.A.
- (P.) R. J. Moore; (Fin.Mgr.) K. R. Chapman. Annual Sales (D). Co. Size (C).Ⓢ
- ★Chancery Software Ltd., 4th Flr., 1122 Mainland St., Vancouver, B.C. V6B 5L1. Tel. 604-685-2041. Toll Free: (U.S.A.) 800-999-9931. Fax: 604-685-9669. School administration software packages for the Macintosh, Apple GS, Apple IIc computers. Brand, "Mac School".
- (Dir. & P.A.) D. S. Rebak; (G.M.) R. Collins; (S.M.) Ms. R.S. Rebak; (Plant Mgr.) H. Van Tunen. Annual Sales (C). Co. Size (8).Ⓢ
- Channel Master, 33 Gaylord Rd. S., St. Thomas, Ont. N5P 3R9. Tel. 519-631-0320. Fax: 519-631-1916. Antenna rotators and TV antennas. Parent company, Channel Master, Smith Field, NC, U.S.A.
- (S.M.) R. A. Schram. Co. Size (N/R).Ⓢ
- Chantiers Maritimes De Paspebiac (1985) Ltée., 3 E rue, Paspebiac, Que. G0C 2K0. Tel. 418-752-6645. Fax: 418-752-3295. Fishing boats. Parent company, RivTow Straits Limited, Vancouver, B.C.
- (P.) L.M. Johnstone; (Mgr.) C. Laplante; (Acct.) R. Aoin. Annual Sales (C). Co. Size (C).
- ★Chantiers de Chibougamau Ltée., Les, C.P. 216, Chibougamau, Que. G8P 2K7. Tel. 418-748-6481. Telex: 057-4265. Lumber, sawdust, shavings, wood chips.
(C.E.O.) L. Filion; (G.M.) J. Filion; (S.M.) K. Mills; (P.A.) M. Boissonneault. Annual Sales (E). Co. Size (E).
- ★Chantler & Chantler Inc., Box 129, Port Credit P.O., Mississauga, Ont. L5G 4L7. Tel. 416-274-2533. Fax: 416-274-9522. Polyethylene pallet covers and flower sleeves, printed and plain bags.
- (P.) R.G. Ferguson; (V.P.Mfg.) R. Hatherly; (G.M.) J. Rook. Annual Sales (D). Co. Size (B).Ⓢ
- Chapellerie Canadienne Inc., See Canadian Hat Mfg. Corp.
- Chapellerie Kates Inc., See Kates Millinery Inc.
- Chapleau Forest Products Limited, Box 280, Chapleau, Ont. P0M 1K0. Tel. 705-864-1320. Fax: 705-864-0702. Lumber. Parent company, Green Forest Lumber Limited, Toronto, Ont.
- (P.) J. Sereny; (Purch.) M. Crighton. Annual Sales (D). Co. Size (D).
- Chapman, Charles, Co. Limited, The, 1111 Elias St., Box 2112, Stn. A, London, Ont. N6A 4C5. Tel. 519-659-1855. Toll Free: 800-265-1040. Fax: 519-659-3522. Branch offices, St. John, N.B., Montreal, Que., Ottawa, Toronto, Ont. Plants, London, Ont., Springfield, OH, U.S.A. Associate, Heritage Custom Loose Leaf, Inc. Springfield, OH, U.S.A. Custom loose leaf binders, catalogues, custom indexes. Parent company, Chas. Chapman Company Limited.
- (Chmn.) E.L. Chapman; (C.E.O.) D.R. Chapman; (Exec.V.P.) R.G. Crampton; (V.P.Sales) J.A. Kinney; (Plant Mgr.) C. Simmons. Annual Sales (D). Co. Size (C).Ⓢ
- Chapman, David, Ice Cream Limited, 160 Main St. W., Markdale, Ont. N0C 1H0. Tel. 519-986-3131. Toll Free: (416,613,705,519) 800-265-9110. Fax: 519-986-4280. Ice cream and frozen novelties. Registered trade marks, "Chapman's Ice Cream", "Our Best Premium", "Chapman's Sorbet", "Superlolly", "Superfrosty", "Superfudge".
- (P.) D. L. Chapman; (V.P.Sales) Mrs. P. Chapman; (V.P.Fin.) J. Ramage; (Plant Mgr.) M. Fisher. Annual Sales (D). Co. Size (C).Ⓢ
- Charbonneau, Gaston, Floral Ltée., 500 rue Principale, P.O. Box 40, Ste. Dorothee, Laval, Que. H7X 2T4. Tel. 514-689-0246. Toll Free: 800-363-2860. Fax: 514-331-0319. Packagers of potting soil, black earth, top soil, composted manure, sand, white marbles, peat moss, bark chips, lava rocks, also bedding plants, salt and sand mixed anti-skid.
- (P.) Mrs. F. Charbonneau. Annual Sales (C). Co. Size (8).Ⓢ
- Chardin Limitée, 9494 St-Lawrence Blvd., Suite 401, Montreal, Que. H2N 1P4. Tel. 514-381-8825. Fax: 514-381-1646. Lingerie.
- (P.) J.J. Godin; (S.M.) G.W. Greene; (Plant Mgr.) J.G. Beaudoin. Annual Sales (C). Co. Size (D).
- Charles Manufacturing, 108 Brandon Ave., Toronto, Ont. M6H 2E1. Tel. 416-530-0400. Rattan furniture and patio chair cushions, cushion forms and foam mattresses, decorator cushions. Parent company, Daisy Decorative Products Limited, Toronto, Ont.
- (P.) S. Rosenfield. Annual Sales (C). Co. Size (8).
- Charles Thomas Design, 25 Hughson St. South, Suite 30, Hamilton, Ont. L8N 2A5. Tel. 416-529-5300. Custom jewellery, ornaments, hand engraving etc.
- (P.) C. Lauricella. Annual Sales (A). Co. Size (A).
- †Charlescraft Corporation Ltd., 127 Brockhouse Rd., Toronto, Ont. M8W 2X1. Tel. 416-255-8181. Fax: 416-252-5415. Personal care electric products, curling irons, hair dryers, manicure sets, massage equipment, dual voltage and adapter sets, facial saunas, household products, portable desk top fan/heaters, toasters, food mixers, popcorn makers, flat irons, cordless and travel irons, electric woks, toaster ovens, electric fry pans, electric can openers, clothes steamers, carving knives, coffee percolators, electronic hot dog cooker.

- (P.) W.R. West; (V.P. & G.M.) R.W. West; (V.P.Fin & Ops.) A. Saks; (Sales & Mktg.) G. Bolton. Annual Sales (D). Co. Size (D).
- ★Charlesign Inc., 66 Hymus Rd., Scarborough, Ont. M1L 2C7. Tel. 416-752-1590. Acrylic and flexible faced fascia bands, illuminated and non-illuminated awnings, neon letters, pylons, banners, point-of-purchase signage, letters, transparency boxes, outdoor and mall advertising units, etc.
- (P.) J. L. Hartford; (V.P.Sales) Ms. L. B. Stein; (G.M.) J. Douglas McRoberts; (Plant Mgr.) K. Sitzer. Annual Sales (D). Co. Size (D).⑤
- Charlottetown Guardian and Evening Patriot Division Thomson Newspapers Ltd., 165 Prince St., Charlottetown, P.E.I. C1A 4R7. Tel. 902-894-8506. Fax: 902-566-3808. Branch offices, Summerside, Alberton, Souris, and Montague, P.E.I. Brand, "Covers P.E.I. Like the Dew". Parent company, Thomson Newspapers Company Limited, Toronto, Ont.
- (Publisher & G.M.) K.G. Sims; (S.M.) N. Anderson. Co. Size (C).⑥
- Charlottetown Metal Products Ltd., P.O. Box 323, Charlottetown, P.E.I. C1A 7K7. Tel. 902-566-3000. Toll Free: 800-565-0259. Fax: 902-566-1856. Plant, Milton, P.E.I. Culverts, guardrails, grader and bulldozer blades, stainless steel and brewery tanks, tables, food and fish processing equipment, aluminum boats.
- (Chmn.) W. A. Rix; (Prod'n Mgr., Hwy.Div.) N.D. Lowther; (Prod'n Mgr.Fab.Div.) W. McQuillan; (S.M.) P. Toombs, P.E.; (S. & Off.Mgr.) Mrs. E. E. White; (Purch. Mgr.) K. MacNevin. Annual Sales (D). Co. Size (8).⑤
- ★Charlton, J.J., Co. Ltd., 115 Milvan Dr., Weston, Ont. M9L 1Z8. Tel. 416-741-9030. Fax: 416-741-9004. Affiliate, C.F.N. Precision Machining Inc. Screw machine products.
- (P.) J.A. Charlton; (Q.C.Mgr.) E.L.C. Charlton; (Off. Mgr.) Mrs. C. Hadden. Co. Size (8).
- Charlton & Hill Limited, 655 - 30th St. N., Lethbridge, Alta. T1H 5G5. Tel. 403-328-3388. Fax: 403-328-3533. Stainless steel commercial food service equipment, also sheet metal products such as tanks, hoppers, bins, augers, boxes and doors.
- (C.E.O.) J. Hill; (Purch.) C. Seibel; (Prod'n) V. Jordan; (Fin.) B. Thurston. Annual Sales (N/R). Co. Size (C).⑤
- Charron, J.B. (1975) Ltée., 12 Lesage, C.P. 300, Ste-Therese, Que. J7E 4J2. Tel. 514-430-2421. Toll Free: 800-361-1929. Fax: 514-430-5848. Associates, Fenestres Select Inc., Modern Windows Ltée., Portes Modernes Inc., Modern Window Hawkesbury Inc. Sliding windows in aluminums or vinyl with aluminum or wood frames, greenhouses, wooden and vinyl casement windows, also patio doors. Brands, "Isolair", "Vinylum", "Select".
- (P.) A. Charron; (Dir.Mktg.) Ms. M. Trahan; (G.M.) J. Gilbert; (S.M.) C. Lambert; (P.A.) G. Charron; (Plant Mgr.) C. Rouillard. Annual Sales (E). Co. Size (D).⑥
- ★Chart Industries Limited, 890 Brock Rd., Pickering, Ont. L1W 1Z9. Tel. 416-839-1166. Fax: 416-839-1717. Associate company, Chart Industries Inc., Cheektowaga, N.Y., U.S.A. Hydraulic auto body repair and collision repair equipment, air hydraulic jacks and rams. Brands, "Power Pull", "Practi-Pull", "Accu-Rack", "Truck-Aliner".
- For.Reps.: Importol, Holland; Repco, Australia; Jorgen Kamph, Denmark; Croft of Nottingham, England; Silasmiojan Kyndill, Iceland; Sorenson and Balchen, Norway; Kokusai Jidosha Kogyo Co., Japan; J.M. Garcia, Central America; Guy-Chart Tools, A.B. Samefa and 8ody Rikt H.8., Sweden; Electro Diesel, Austria; Repco New Zealand; Autola, Finland.
- (P.) G.P. Horan; (V.P.) E.M. Seysmith; (G.S.M.) J.A. Dennison. Co. Size (C).
- ★Chartcan Inc., 200 Hymus Rd., Scarborough, Ont. M1L 2E1. Tel. 416-752-4477. Fax: 416-752-0194. Telex: 06-963785. See listings of manufacturing division, Tubular Steel Products.
- (P.) K.G. Wright; (V.P.S.) M. Madigan; (Acct.Mgr.) Mrs. J.D. Bennings. Annual Sales (E). Co. Size (D).
- Charters, M. C., & Co. Ltd., 535 Queen St. E., Toronto, Ont. M5A 1V1. Tel. 416-366-2788. Fax: 416-366-0160. Business stationery.
- (P. & G.M.) K. W. Charters; (Creative Dir.) D.A. Charters; (S.M.) J. Alden. Annual Sales (C). Co. Size (8).⑤
- ★Chase Manufacturing Inc., Box 12, Site 5, R.R.#5, 8815-52 St. S.E., Calgary, Alta. T2P 2G6. Tel. 403-279-2809. Fax: 403-236-1328. Oil well and pipe couplings, water well products including well screen packers, drive shoes and well casing.
- (P.) R. G. Herron; (V.P.Ops.) J. R. Reed. Annual Sales (D). Co. Size (8).⑥
- †Chase and Irwin Company, P.O. Box 61, Montreal, Que. H3P 388. Tel. 514-683-6972. Associate, Chazerey Industries. Costume jewellery and fashion accessories, electronic supplies, flavouring extracts, leather and eelskin wallets and accessories. Brands, "Chase and Irwin", "Kopper Charles", "Charles Chemicals".
- (Nat.S.M.) M. Schwartz; (Mgr. & P.A.) Mrs. S. Rubin. Annual Sales (B). Co. Size (A).⑥
- Chasse Inc., 610 Chasse Rd., P.O. Box 610, Ste. Marie, Que. G6E 3B8. Tel. 418-387-5441. Fax: 418-387-3407. Pallets, nailed boxed, softwood lumber, crates, wooden frames for material handling, tote bins for vegetables.
- (P.) G. Chassé; (1st V.P.) R. Chassé; (S.) H. Vachon. Annual Sales (D). Co. Size (C).⑤
- Chateau Knitting Mills Inc., See Filatures Château Inc., Les.
- Chateau Lingerie Manufacturing Inc., [Manufacture de Lingerie Chateau Inc.], 215 St. Zotique W., Montreal, Que. H2V 1A2. Tel. 514-274-7505. Telex: 05-826796. Plant, 6750 Esplanade Ave., Montreal, Que. Affiliate, Filatures Chateau Knitting Mills Inc. Subsidiaries, Watson's Mills Inc. Cotton and cotton blend underwear, circular knit fabrics.
- (P.) M. Khoury; (V.P.) E. Khoury; (Dir.Fin.) K. Khoury; (Cont.) J. Taza; (Plant Mgr.) J. Khoury. Annual Sales (E). Co. Size (F).⑥
- Chateau Paint Inc., 440 Beaumont W., Montreal, Que. H3N 1T7. Tel. 514-495-1713. Toll Free: (418, 514, 613, 819) 800-361-4601. Fax: 514-271-1006. Paint, wood coatings, decorative finishes. Brands, "Chateau", "Sikkens".
- (P. & G.M.) A. Julien. Annual Sales (D). Co. Size (8).⑥
- Chateau des Charmes Wines Ltd., P.O. Box 280, St.Davids, Ont. L0S 1P0. Tel. 416-262-4219. Toll Free: 800-263-2541. Fax: 416-262-5548. Plant, Niagara-On-The-Lake, Ont. Table wines and champagne.
- (P.) R.A. Gordon; (V.P.) P.M. Bosc; (Sales Dir.) P. Bosc, Jr. Annual Sales (C). Co. Size (B).⑥
- †Chateaugay Machine Parts Ltd.(CMP Ltée), 111 Bombardier St., Chateaugay, Que. J6J 4Z2. Tel. 514-691-5510. Fax: 514-691-6467. Associate, Zimac Laboratories Inc., Chateaugay, Que. Custom manufacturer for metal products.
- (P.) H. Zimmerman; (G.M.) S. Zimmerman; (V.P.Fin.) Mrs. M. Zimmerman. Annual Sales (D). Co. Size (C).⑤
- Chateaugay Picture Frames, 115 Belanger, Chateaugay, Que. J6S 4Z2. Tel. 514-691-7606.
- (P.) J. Aliaga; (G.M.) J. Aliaga; (Plant Mgr.) A. Aliaga. Co. Size (A).
- ★Chatham Daily News, The, 45 Fourth St., Chatham, Ont. N7M 2G4. Tel. 519-354-2000. Fax: 519-436-0949. Branch office, Wallaceburg, Ont. Newspapers. Parent company, Thomson Newspapers Limited, Toronto, Ont.
- For. Reps.: Mr. R. E. Baehler, Thomson Newspapers Inc., Suite 1325, 50 Rockefeller Plaza, New York 20, N.Y., U.S.A. The Thomson Newspapers Limited, Thomson House, Gray's Inn Rd., London, W. C.1, England.
- (P. & G.M.) F.I. Rutherford. Co. Size (C).
- Chatham Fabrics Limited, No. 2 Highway, P.O. Box 310, Thamesville, Ont. N0P 2K0. Tel. 519-692-3934. Fax: 519-692-3333. Associates, King Rest Inc., Don Mills, Ont. Auto trim, hassock chests, bus, construction and farm equipment seating, summer furniture accessories. Brand, "Skill-Craft".
- (P. & G.M.) J.W. Hoskins; (Plant Mgr.) J. Charbonneau. Annual Sales (C). Co. Size (A).⑤
- ★Chatterton Petrochemical Corporation, 7927 Huston Rd., P.O. Box 901, Delta, B.C. V4K 3R9. Tel. 604-946-4116. Fax: 604-946-1250. Telex: (U.S.A.) 323507. Associate, Kalama Chemical Inc., Seattle, WA, U.S.A. Phenol, benzoic acid, sodium benzoate, benzaldehyde, tolualdehydes and toluic acid. Parent company, B.C. Sugar.
- For.Rep., Asiatic Marketing Co., Tokyo, Japan.
- (P.) R. A. Kirchner; (Exec.V.P.) F. J. Shelton; (Exec. V.P.) S. H. Levelton, Ph.D.; (V.P.Ops.) E. J. Stipkala; (Ops.Mgr.) D. Bridge; (Dir.Mktg.) W. M. Ashman. Annual Sales (E). Co. Size (D).⑥
- Chauffage Moderne 1986 Ltée., 945 boul. des Acadiens, P.O. Box 17, Bertrand, N.B. E0B 1J0. Tel. 506-727-3416. Fax: 506-727-4735. Ductwork and plenums.
- (P.) G. Lebreton; (Estimator) C. Albert. Annual Sales (D). Co. Size (C).⑤
- Chaussures Faber Inc., See Faber Shoes Inc.
- Chaussures H.H. Brown (Canada) Ltée, See Brown, H.H., Shoe Co. (Canada) Ltd.
- Chaussures Natale Inc., See Natale Footwear Mfg. Co. Inc.
- Chaussures Regence Inc., Les, 557 Max Gros-Louis, P.O. Box 304, Loretteville, Que. G2B 3W7. Tel. 418-842-9267. Toll Free: 800-463-6862. Fax: 418-842-9120. Plant, Village Huron, Que. Leather boots and shoes. Brands, "Regence", "College", "R-2000", "Husky".
- (C.E.O. & G.M.) H. Bergeron; (V.P.) C. Bergeron; (S.M.) A. Drolet; (Plant Mgr.) Ms. D. Gauvraux. Annual Sales (D). Co. Size (E).⑥
- Chaussures Unico (1978) Shoes Ltée/Ltd., 95 Roy St., St. Pie de Bagot, Que. J0H 1W0. Tel. 514-772-2486. Fax: 514-772-6314. Men's style shoes and boots. Brand, "Unico".
- (Chmn.) G. W. Côté; (P. & G.M.) J. Cadieux. Annual Sales (D). Co. Size (D).⑤
- Chaussures Young Canada (1987) Inc., [Young Canada Shoe (1987) Inc.], 2103 Jeanne D'Arc Ave., Montreal, Que. H1W 3V6. Tel. 514-256-0938. Children's shoes. Brands, "Young Stars", "Young Steps", "8oxers", "Young Canada".
- (P.) A. Schacter; (S.T.) H. Borts; (V.P.) R. Papin. Annual Sales (8). Co. Size (8).⑥
- ★Cheboque Fisheries Limited, 355 Main St., Yarmouth, N.S. 85A 1E7. Tel. 902-742-9157. Telex: 019-38553. Branch office and plant, Sandy Point, Shelburne Co., N.S. Marinated and salted herring, frozen and fresh fish fillets, lobsters.
- (P. & G.M.) A.C. LaBlanc; (Plant Mgr.) K. Cunningham. Co. Size (8).
- Checker Industrial Rubber & Tire Ltd., 3345 Wyandotte St. E., P.O. Box 2308 (Walkerville), Windsor, Ont. N8Y 4S2. Tel. 519-258-2022. Toll Free: 800-265-5686. Fax: 519-258-2832. Telex: 064-77748. Hydraulic hose assemblies, power units and valve panels, also cleated, v-guided, endless and mechanically spliced conveyor belts.
- (P.) R. Atkinson; (G.M.) M. Atkinson; (S.M.) C. Parent; (P.A.) K. Morris; (Plant Mgr.) P. Mayville. Annual Sales (D). Co. Size (8).
- ★Chek-Mate Archery Mfg. Ltd., 2104 Queen St., R.R.#7, Abbotsford, B.C. V2S 5W6. Tel. 604-850-0560. Archery bows.
- (S.) Ms. D. Lidstone. Annual Sales (A). Co. Size (A).
- ★Chelsea Engineered Parts Co. Ltd., 380 Herbert St., Gana-noque, Ont. K7G 2X1. Tel. 613-382-4779. Fax: 613-382-3357. Carbide tip and tools, toolmakers, dies, etc.
- (P.) J. Bovey; (S.M.) I. Bignell; (Mgr.) F. Mitchell; (Supt.) T. Steacy; (P.A.) R. Warren. Annual Sales (B). Co. Size (A).
- Chelsea Mfg. Co. Inc., 1460 Clark St., Montreal, Que. H2X 2R3. Tel. 514-845-3245. Men's, ladies', children's knitted scarves, toques, etc. Brands, "Chelsea of Montreal", "Les Tricots 2000".
- (V.P. & G.M.) R. Steinberg. Annual Sales (C). Co. Size (8).
- ★Chem-Ecol Ltd., 640 Victoria St., Box 955, Cobourg, Ont. K9A 4W4. Tel. 416-372-2251. Toll Free: 800-263-3939. Fax: 416-372-1658. Branch office, Buffalo, NY, U.S.A. All types of industrial oils, recycled and custom blended.
- (P.) B. Milner; (Ops.Mgr.) S. Tait; (Plant Mgr.) J. Reid. Annual Sales (C). Co. Size (8).⑤
- Chem-Etch & Stamp of Canada Ltd., 5715 McAdam Rd., Mississauga, Ont. L4Z 1N9. Tel. 416-890-4935. Fax: 416-890-5389. Branch office, Montreal, Que. Metal identification systems, engraved steel stamps and dies, standard and custom built marking machines, computerized engraving equipment, computerized bar coated metal shipping tags. Brands, "Power Grip", "Pannier", "Impact Plus".
- (P.) R. A. Guenther; (G.M.) T. Scopa; (Sales Mgr.) P. Fantauzzi. Annual Sales (C). Co. Size (A).⑥
- ★Chemaco Limited, 225 Labrosse Ave., Pointe Claire, Que. H9R 1A3. Tel. 514-694-8261. Fax: 514-694-8267. Telex: 055-62171. Branch office, Hull, Que. "Noble" and "Hair Alive" hair cosmetics and hair lightening products.
- (P. & S.M.) P. E. Margo; (Cont. & G.M.) C. Douglas; (Ops.) G. Mackenzie. Annual Sales (C). Co. Size (8).⑤
- Chemacryl Plastics Limited, 360 Carlingview Dr., Rexdale, Ont. M9W 5X9. Tel. 416-675-9433. Toll Free: 800-268-4743. Fax: 416-675-4659. Telex: 06-989489. Branch offices, Montreal, Que., Burnaby, B.C. Plant, Niagara Falls, Ont. Acrylic moulding and extrusion compounds, acrylic flat sheet, acrylic and polycarbonate double skin sheets. Brands, "Acrylite Polymer", "Acrylite GP", "Cyrolon", "SDP", etc. Parent company, Cyro Industries, Mt. Arlington, NJ, U.S.A.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑥.

- (Chief Exec.) W. C. Hall; (Grp Prod.Mgr.) P. V. Gauthier; (S.M.Sheet) C. Mammoliti; (Mktg.Analyst) D. McNair. Annual Sales (E). Co. Size (D).⑤
- ★Chembond Limited, 2869 Slough St., Mississauga, Ont. L4T 1G4. Tel. 416-677-1022. Fax: 416-677-8043. Head office, #108-7420 Airport Rd., Mississauga, Ont. "Chembond" construction adhesive, hot melt tapes for carpet seaming, "Lockbond" water and solvent based adhesives for the converting, packaging, automotive, wood-working industries.
For Rep., Chembond Inc., U.S.A.
(Chmn.) M.J. Foulkes; (V.P.Sales) A.L. Gee; (P.) R.D. Welsh. Annual Sales (D). Co. Size (B).
- †Chemcor Plastics Ltd., [Les Plastiques Chemcor Ltée.], 7380 Verite, St. Laurent, Que. H4S 1C5. Tel. 514-335-3020. Fax: 514-335-2895. Hoods, scrubbers, duct systems, tanks, tank linings, pipes and fittings, towers, fans, and other thermo plastic products.
For Rep., Stable Systems, Clarksville, NY, U.S.A.
(P.) P. Andre Ouimet; (Prod'n Mgr.) J. Szkandera; (Buyer) L. Blais; (Sales) G. Valois; (Eng.) M. J. Espejo. Annual Sales (B). Co. Size (B).⑤
- Chemcote Chemicals Limited, 51 Thomson St., Ajax, Ont. L1S 1R3. Tel. 416-683-4112. Industrial coatings, lacquers, paints, varnishes, water repellants, baking enamels. Brands, "Acryglaze", "Rust-O-Lex".
(P.) J.J. Kirzner. Annual Sales (B). Co. Size (A).⑤
- †Chemfil Canada Limited, 3258 Marentette Ave., Windsor, Ont. N8X 4G4. Tel. 519-969-5570. Toll Free: 800-265-5057. Fax: 514-969-8512. Associate, PPG-Chemfil, Troy, Mich., U.S.A. Industrial chemicals, phosphatizing chemicals, metal cleaners, paint deflocculants, spray booth maintenance products.
(P.) F. Butterworth; (S.M.) D. Hawkins. Annual Sales (D). Co. Size (B).⑤
- Chemical Equipment Fabricators Ltd., 16 Estate Dr., Scarborough, Ont. M1H 2Z1. Tel. 416-438-9266. Fax: 416-438-0382. Metal finishing equipment, programmed, automatic and manual plating machines, paint shop systems, spray washers, waste disposal equipment, filter presses, custom plate fabricators.
(P.) H.A. Gregory; (G.M.) R.V. Murray; (S.T.) Mrs. E. Gregory. Annual Sales (D). Co. Size (B).⑤
- Chemical Resins Corporation, 500 Keele St., Toronto, Ont. M6N 3C9. Tel. 416-766-1188. Fax: 514-876-8747. PVC embossed products, protective carpet runners. Parent company, Canon Inc., Toronto, Ont.
(Plant Mgr.) S. Dixon; (G.M.) T. Bain. Annual Sales (D). Co. Size (B).⑤
- †Chemical Valley Insulation Services (1987) Limited, P.O. Box 2345, 1128 Vanier Rd., Sarnia, Ont. N7T 7S6. Tel. 519-332-8200. Fax: 519-332-4692. Associate, Manson Insulation Inc., Etobicoke, Ont. Removable, acoustical panels, custom designed covers and reusable insulation covers for all types of equipment, for all temperature ranges.
(Exec.V.P.) S. Tilson; (G.M.) L. E. Walton; (Prod'n Mgr.) G. Drennan. Annual Sales (8). Co. Size (A).⑤
- Chemico-Pharmaceutical Company Inc., See Compagnie Pharmaco-Chimique, Inc.
- ★Cheminées Sécurité Ltée., 2125 Monterey St., Laval, Que. H7L 3T6. Tel. 514-337-3387. Fax: 514-687-9569. Metal chimneys and fireplaces, stainless steel liners, build-in stoves etc.
(P. & G.M.) P. A. Boulanger; (Cont.) R. Robert; (V.P.Mktg. & Sales) M. Verrier. Annual Sales (E). Co. Size (E).⑤
- Chemise C. Roy Inc., 532, rue Principale, St-Theophile, Que. G0M 2A0. Tel. 418-597-3326. Telex: 058-33528. Ladies' blouses, children's and men's shirts.
(P. & S.M.) J. Loranger; (G.M. & Plant Mgr.) Miss J. Hamel. Annual Sales (C). Co. Size (D).
- Chemise Empire Ltée., See Empire Shirt Ltd.
- Chemise Lapointe Inc., La, 2050, 127e rue, St.Georges E., Que. G5Y 2W8. Tel. 418-228-8986. Telex: 05-833619. Ladies' blouses, men's and children's shirts, sportswear. Brand, "Vêtements La Relance".
(P.) L. Lapointe. Annual Sales (D). Co. Size (E).
- Chemise Perfection Inc., La, 101 Ave de la Perfection, Courcelles, Que. G0M 1C0. Tel. 418-483-5227. Fax: 418-483-5827. Plant, St-Gedeon de Beauce, Que. Men's, boys' and uniform shirts and men's dress shirts.
(P.) C. Goulet; (G.M. & S.M.) A. St-Pierre; (Plant Mgr.) R. St-Pierre. Annual Sales (D). Co. Size (E).⑤
- Chemise Regent, See Regent Shirt Limited.
- Chemises I Miller Inc., [Miller, I., Shirts Inc.], 8500 Esplanade, Montreal, Que. H2P 2R8. Tel. 514-383-5759. Toll Free: (416,418,514,519,613,705,807,819) 800-363-2957. Fax: 514-383-4861. Branch office, Toronto, Ont. "I. Miller", "Keno", "Tattersall", and "Paninari" men's shirts. Parent company, S.L.I.M. Holdings.
(P.) S. Miller; (G.M.) L. Miller; (S.M.) E. Favret; (Plant Mgr.) P. Bolduc. Annual Sales (D). Co. Size (D).⑤
- †Chemix (1975) Inc., 8425 Grenache, Anjou, Que. H1J 1C7. Tel. 514-352-8510. Fax: 514-352-8514. "Lastiflex" adhesive for floor covering and sanitary products.
(P.) Ms. M. Jean Paul Messier; (Admin.) S. Messier; (V.P.) D. Kalo; (Mktg.) G. Moreau. Annual Sales (C). Co. Size (A).⑤
- Chemjay Inc., 9680 St. Laurent, Montreal, Que. H3L 2M9. Tel. 514-384-8440. Fax: 514-383-2384. Hand cleaners, steam and metal cleaning compounds, industrial detergents, janitorial and sanitation supplies. Brands, "Clepo", "Chemjay", "Capri-50", "Sno-Kreme".
(Chmn.) C.E. Leguillet; (P.) R.G. Jackson. Annual Sales (C). Co. Size (A).⑤
- Chemlab Packaging, 6125 Netherhart Rd., Mississauga, Ont. L5T 1G5. Tel. 416-564-0904. Fax: 416-564-0229. Floor finishes and sealers, soaps, detergents, cleaner/degreasers, carpet and upholstery shampoos, waterless hand cleaners, toilet bowl cleaners, drain openers, etc. Trade mark, U-Can.
(P. & G.M.) K. Chan; (Asst.Mgr.) Ms. A. Chan. Annual Sales (C). Co. Size (A).⑤
- †Chemonics Industries (Canada) Ltd., 455 Dene Dr., Kamloops, B.C. V2H 1J1. Tel. 604-374-0379. Fax: 604-828-6232. Telex: 048-8293. Plants, Edmonton, Alta., Kamloops, B.C. "Fire-Trol" chemical fire retardants, forestry foam concentrates, fuel gels, custom retardant mixing and blending equipment, and foam application equipment. Parent company, Chemonics Industries Inc., Phoenix, AZ, U.S.A.
(G.M. & S.M.) R.W. Bradley. Annual Sales (C). Co. Size (A).⑤
- ★Chemor Inc., 236 St. Augustin St., Montreal, Que. H4C 2N6. Tel. 514-935-4665. Fax: 514-935-4870. Adhesives, plastic coatings, concrete admixtures, seamless flooring, waterproof floor surfacings, polymer reinforced mortars, grouts, resurfacers, sealers, etc. Brands, "Chemor", "Chemorseal", "Chemorclad", "Chemorbond", "Chemorane", etc.
For Rep., Vic Industrial Corporation, Knoxville, TN, U.S.A.
(P. & G.M.) T.H. Waid, Ph.D.; (Plant Mgr.) G.A. Campbell; (Mktg.Mgr.) R. Payne; (P.A.) Mrs. D. Dupont. Annual Sales (C). Co. Size (A).⑤
- Chemotec Limited, 7988-16th Ave., St. Michel, Montreal, Que. H1Z 3P5. Tel. 514-729-6321. Floor waxes and cleaning compounds.
(Dir. & G.M.) L. Wilmot. Co. Size (A).
- Chemque Canada Ltd., 22 Melanie Dr., Brampton, Ont. L6T 4K9. Tel. 416-791-5676. Fax: 416-791-7525. Encapsulating, molding, roller castings and electrical insulating compounds; epoxy and polyurethane compounds for restoration of concrete, gasketing resin systems, rigid and flexible polyurethane frames. Brands, "Chem-Cast", "Chem-Ad", "Chem-Top", "Q-Stik", "Q-Seal", "Q-Cote".
(P.) A. Botrie; (Dir.Mktg.) B. G. Jenkins. Annual Sales (D). Co. Size (B).
- Chemstone Veneering Co. Ltd., 715-17 St. N., Lethbridge, Alta. T1H 3E2. Tel. 403-327-7664. Plant, 2215 - 2 Ave. N., Lethbridge, Alta. Architectural precast concrete. Brands "Chemtile", "Chemstone".
(P.) A. Chemolli. Annual Sales (A). Co. Size (A).⑤
- Chemtec Chemicals Ltd., 1990 Inland Dr., Box 1576, Regina, Sask. S4P 3C4. Tel. 306-543-1788. Shampoos, institutional and general cleaning products, detergents, bagged calcium chloride and potash. Brands, "Soft 'n Silky", "Drain Aid", "Sparkel".
(P.) W.A. Graham. Annual Sales (C). Co. Size (A).⑤
- Chemtron Manufacturing Ltd., 6201 Centre St. S., Calgary, Alta. T2H 0C7. Tel. 403-252-7803. Fax: 403-252-2384. Adhesives and sealants, etc. Brands, "Thioplast", "Chemglaze", "Chemcalk", "Butylin", "Tapesal", "Chembond", etc.
(P.) J.K. Molnar. Annual Sales (C). Co. Size (A).⑤
- Chenille Crest Co. Ltd., 317 Adelaide St. W., Toronto, Ont. M5V 1P9. Tel. 416-593-9638. Fax: 416-593-0841. Computerized direct embroidery chenille, crests and monogramming.
(P.) H. Moore; (V.P.) P. Moore; (S.T.) R. Scannura. Annual Sales (C). Co. Size (B).⑤
- ★Cherco Compressors Ltd., 8625-68th St. S.E., Box 1390, Stn T, Calgary, Alta. T2H 2H6. Tel. 403-236-5252. Toll Free: 800-661-8483. Fax: 403-236-4261. Telex: 038-21942. Branch offices, Sylvan Lake, Edmonton, Alta. Associate, Cherco Compressors Inc. Gas and air compressor packages for various types of vapours, electric or gas/diesel/steam engine drives, skids and vessels. Parent company, First Reserve Corp.
(P.) T. Myles; (V.P.) C. Borman; (Eng.Mgr.) Ms. M. Barr; (Purch.) E. Hart; (Prod'n) B. Minshull. Annual Sales (D). Co. Size (C).
- Cherokee Machine & Tool Co. Ltd., 3315 - 14th Ave., Unionville, Ont. L3R 2L6. Tel. 416-475-0140. Machinists and tooling.
(P.) R. Domazet.
- ★Cherrigold Limited, 1210 Markham Rd., Unit 8, Scarborough, Ont. M1H 3B3. Tel. 416-431-0534. Toll Free: 800-463-6666. Fax: 416-431-9934. Branch offices, Montreal, Quebec, Que. Stationery, file folders, file frames, compartmental folders, plastic tabs, "Flexatab" and "Superflex" hanging file folders.
(P.) G. Mathias; (V.P.Mktg.) B. Mathias; (Acct.) R. Mathias. Annual Sales (C). Co. Size (B).⑤
- †Chesebrough-Pond's (Canada) Inc., 150 Bullock Dr., Markham, Ont. L3P 1W3. Tel. 416-294-9770. Telex: 06-986878. "Vaseline" toilet preparations, "Cutex" nail polish and remover, "Pond's", skin creams, "Q-Tip" cotton swabs, "Close-Up" dentifrice. Parent company, Unilever Canada Ltd., Toronto, Ont.
(P. & G.M.) P.W. England; (V.P.Mfg.) N.S. Everhart; (V.P.Sales) T.F. Kelly; (V.P.Commerc.) E.M. Landry. Annual Sales (E). Co. Size (E).⑤
- Chestco Inc., 151 Nipissing Rd., Unit #3, Milton, Ont. L9T 1R3. Tel. 416-878-1635. Kitchen and bathroom cabinets.
(Prop.) W. Hooper. Co. Size (A).
- ★Chester Plastics (1975) Limited, P.O. Box 460, Hwy. #3, Chester, N.S. B0J 1J0. Tel. 902-275-3522. Fax: 902-275-5002. Telex: 019-21607. PVC bottles, styrene containers and trays, injection moulding, custom packaging.
(P.) G. Nemeskeri. Annual Sales (B). Co. Size (B).⑤
- Chesterfield House Ltd., 480 Brooklyn, St. James, Winnipeg, Man. R3J 1M7. Tel. 204-832-1267. New and reupholstered furniture.
(P.) T. Maksymchuk. Co. Size (A).
- Chesterton, A.W., Co. Ltd., 1032 Howard Rd., Unit 3, Burlington, Ont. L7R 3X5. Tel. 416-632-4974. Toll Free: 800-263-9140. Fax: 416-632-5739. Branch offices, Thunder Bay, Sarnia, Ont. "Chesterton" mechanical packing.
(G.M.) R. Brown; (S.M.) N. Landry; (Fin.Mgr.) Ms. B. Braid; (Inside Ops.Mgr.) O. Strifler; (Field Mgr.) E. Hansen. Annual Sales (D).
- Cheticamp Boatbuilders Ltd., P.O. Box 298, Redman Rd., Cheticamp, N.S. B0E 1H0. Tel. 902-224-2600. Fax: 902-224-3443. Wooden boats and the finishing of fiberglass hulls. Parent company, Gaudet Building Contractors Ltd., Cheticamp, N.S.
(P.) J. Paul Gaudet. Annual Sales (C). Co. Size (A).⑤
- ★Cheticamp Fish Co-operative Ltd., P.O. Box 69, Cheticamp, N.S. B0E 1H0. Tel. 902-224-2290. Fax: 902-224-3776. Fresh and frozen groundfish, herring roe and mackerel, live lobster and crab, salting operation.
(G.M.) Y. Deveau; (Off.Mgr.) Ms. J. Deveau; (Prod'n Mgr.) J. Thomas; (Inventory Foreman) P. LeFort. Annual Sales (B). Co. Size (D).
- Chetwynd Productions Inc., 214 Gerrard St. E., Toronto, Ont. M5A 2E6. Tel. 416-926-9551. Fax: 416-926-9832. Film and video tape production for business, industry, government and television.
(Chmn.) A. Chetwynd; (P. & G.M.) R. Chetwynd; (S.T.) Mrs. M. Chetwynd. Annual Sales (B). Co. Size (A).⑤
- ★Chevilles de Lest Inc., Les, C.P. 113, Woburn, Que. G0Y 1R0. Tel. 819-583-2222. Fax: 819-583-5673. Associates, Industries de Cedre Pepin Inc., La Mousse du Quebec Inc., Woburn, Que. Cedar tie plugs for railroad repairs.
(P. & G.M.) J. Morin. Annual Sales (B). Co. Size (A).
- Chevron Canada Limited, 1500-1050 W. Pender St., Vancouver, B.C. V6E 3T4. Tel. 604-668-5300. Refinery, North Burnaby, B.C. Motor gasolines, diesel, heating and jet fuels, bunker fuels, paving asphalt. Brands, "Chevron", "Chevron Custom", "Chevron Delo", "Chevron Supreme Unleaded", "Chevron Unleaded". Parent company, Chevron Corporation, San Francisco, CA, U.S.A.
(P.) G.F. Francisovich; (V.P. & T.) R. F. Williamson; (V.P.Mktg.) D. Roger Kestell; (V.P. & Refinery Mgr.) J. Schutz, Jr.; (Mgr.Pub.Aff.) Ms. J. S. Osborne. Annual Sales (H). Co. Size (E).⑤
- Chevron Chemical (Canada) Limited, 3228 South Service Rd., Burlington, Ont. L7N 3H8. Tel. 416-827-8342.

- Fax: 416-681-1071. Ortho Division, insecticides and fungicides; Oronite Division, lube oil additives. Parent company, Chevron Chemical Company, San Ramon, CA, U.S.A.
(G.M.) L.P. Kunka; (S.T.) A.G. Evans. Annual Sales (E). Co. Size (A).Ⓢ
- Chevron Wear, 1275 Venables St., Vancouver, B.C. V6A 2E4. Tel. 604-251-2734. Fax: 604-251-5853. Custom made sports jackets, active wear, rain suits, sports uniforms, outdoor, skiwear.
(P.) J. Csirkas; (Dir.) L. Gutierrez. Annual Sales (C). Co. Size (B).Ⓢ
- Chevrons Rivard 1980 Inc., Les, 7B8 rue Moeller, Granby, Que. J2G 8L1. Tel. 514-378-3954. Fax: 514-378-6B13. Roof and floor trusses.
(V.P.) J. Chabot. Annual Sales (C). Co. Size (A).Ⓢ
- Chiasson, L., Furs Ltd., 66 St. Francis St., Edmundston, N.B. E3V 1E6. Tel. 506-735-4738. Fax: 506-739-6174. Fur garments of all kinds.
(P. & G.M.) J. Guy Levesque. Annual Sales (C). Co. Size (A).Ⓢ
- Chicago 58 Food Products Limited, 56 Lippincott St., Toronto, Ont. M5T 2R5. Tel. 416-368-4244. Corned beef, pastrami, roast beef, salami, wieners, bologna, processed herring products, kosher, polish and baby dills, dill tomatoes, sweet and hot peppers, sauerkraut, horseradish, pickled eggs. Brands, "Chicago 58", "Lanky Franky".
(V.P.) S. Starkman; (S.T.) H. Bernholtz. Annual Sales (C). Co. Size (A).Ⓢ
- Chicago Rawhide Products Canada Limited, 155 Park Rd. N., P.O. Box 70, Brantford, Ont. N3T 5M6. Tel. 519-753-4136. Fax: 519-753-5671. Warehouses, Montreal, Que., Oakville, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Replacement sales office, Oakville, Ont. Custom molded rubber parts, oil seals, rubber to metal bonding, hydraulic/pneumatic components. Brands, "C/R" oil seals, "Scotseals". Parent company, CR Industries, Elgin, Ill., U.S.A.
For. Rep., C/R International, Elgin, Ill., U.S.A.
(G.M.) J.R. Jackson; (P.A.) P. Konrad; (Plant Mgr.) L. Puhacz. Annual Sales (D). Co. Size (D).
- Chicopee Vitreous (Canada) Limited, 30 Wilson St., P.O. Box 7, Ingersoll, Ont. N5C 3K1. Tel. 519-485-0620. "Chi-Vit" porcelain enamel frit, metallurgical and ladle shield powders, "Ultraflux" tudish powder and "Vitracast" mould powder. Parent company, Chi-Vit Corporation, Urbana, OH, U.S.A.
(P.) J.E. Moorshead; (V.P. & Cont.) P. W. Morden; (V.P. & G.M.) K.R. Watson. Annual Sales (C). Co. Size (B).Ⓢ
- Chicopee Manufacturing Limited, 975 Wilson Ave., Kitchener, Ont. N2C 1J1. Tel. 519-893-7575. Fax: 519-893-5952. Aircraft assemblies, custom machined components for aircraft and other industries in titanium, high strength steel alloys and aluminum, specializing in computer numerical control, contour milling including five axis capability.
(Chmn.) P. H. Sims; (P. & G.M.) Mrs. E. B. Sims; (T.) W. Ross Westwood; (V.P. Mfg.) T. A. Ferens; (V.P. Admin.) D. W. Taylor; (Mktg. Mgr.) T. Ruetter. Annual Sales (D). Co. Size (E).Ⓢ
- ★Chieftain Products Inc., 265 Champagne Dr., Downsview, Ont. M3J 2C6. Tel. 416-636-4100. Toll Free: 800-461-4532. Fax: 416-636-1921. Telex: 06-218399. Toys, games, finger paints, modelling clay, injection moulded and vacuum formed parts. Brands, "Klean Klay", "Etch-A-Sketch", "Stratego", "Mastermind", etc.
(P.) A. Tom Vernon; (Nat. Sales Mgr.) P. Corcelli; (Prod'n Mgr.) W. Gosling; (Cont.) J. Mayberry; (Mktg. Mgr.) Ms. D. Rankin; (P.A.) R. Nixon; (G.M.) C. Vernon. Annual Sales (D). Co. Size (D).Ⓢ
- Chigwell Industries Ltd., Box 3010, Lacombe, Alta. T0C 1S0. Tel. 403-784-3518. Toll Free: (403) 800-662-7178. Fax: 403-784-2060. "Chigwell" hopper bottom bins and cones, truck boxes.
(P.) R. W. Hilsabeck; (Mgr.) D. A. Hilsabeck. Annual Sales (C). Co. Size (B).Ⓢ
- ★CHIL-CON PRODUCTS LTD., 54 Spalding Dr., Brantford, Ont. N3T 5T6. Tel. 519-759-3010. Fax: 519-759-1611. Branch offices, Etobicoke, Ont. Pressure vessels for refrigeration and air conditioning, liquid receivers, suction accumulators, oil separators, liquid/suction heat exchangers, shell and tube liquid chillers (direct expansion, flooded), ammonia and freon shell and tube condensers, marine condensers, liquid sub-coolers. Parent company, Henry Valve Company, Melrose Park, IL, U.S.A.
(P.) J.C. Pyper; (Plant Mgr.) H.R.G. Stewart; (Sales Eng.) C. Deligdisch. Annual Sales (C). Co. Size (B).Ⓢ
- ★Childers Products Company Ltd., 7305 Torbram Rd., Mississauga, Ont. L4T 1G8. Tel. 416-676-1444. Toll Free: 800-387-6818. Telex: 06-968800. Branch plant, Edmonton, Alta. Aluminum and steel insulation jacketing, acoustical products, coatings, adhesives and sealants, asbestos abatement products. Brand, "Childers". Parent company, Childers Products Co., Eastlake, Ohio, U.S.A.
(P.) C. R. Jolicoeur; (Cont.) Ms. D. Carter; (Plant Mgr.) P. Skrelji. Annual Sales (D). Co. Size (B).Ⓢ
- ★Children's Playgrounds Inc., P.O. Box 370, Unionville, Ont. L3R 2Z7. Tel. 416-475-7648. Fax: 416-475-9867. Branch offices, Ottawa, London, Ont., Edmonton, Alta., Holliston, MA, U.S.A. Plant, Peterborough, Ont. Playground equipment for public parks, schools and day care centres, also wooden backyard play equipment.
(P.) H. Henke; (V.P. Sales) U. Henke; (V.P. Plant & Ops.) K. Otte. Annual Sales (D). Co. Size (D).Ⓢ
- Childspace Manufacturing Ltd., P.O. Box 2459, Olds, Alta. T0M 1P0. Tel. 403-556-3945. Toll Free: (204) 306, 403, 604 800-661-1258. Fax: 403-556-3560.
(G.M.) C. Whittaker; (S.M.) P. Adams. Annual Sales (C). Co. Size (B).Ⓢ
- Chilliwack Progress Limited, The, 45B60 Spadina Ave., Chilliwack, B.C. V2P 6H9. Tel. 604-792-1931. Fax: 604-792-4936. Weekly newspaper publishers, "the Chilliwack Progress", "The Weekend Advertiser", "The Marketplace", and "The Mountainer".
(Publisher) J. Robertson. Annual Sales (C). Co. Size (B).Ⓢ
- Chimo Equipment Ltd., #100, 909 - 7th Ave. S.W., Calgary, Alta. T2P 1A6. Tel. 403-264-2245. Fax: 403-264-8848. Plant, Nisku, Alta. Associates, Chimo Polyurethanes, Chimo Oil Field Supply Ltd. Watchdog electronic oilfield drilling instrumentation.
(P.) R. W. Logan; (G.M.) G. Bathurst; (S.M.) H. S. Bartlett. Annual Sales (C). Co. Size (B).Ⓢ
- ★Chimo Polyurethanes Ltd., #100, 909 - 7th Ave. S.W., Calgary, Alta. T2P 1A6. Tel. 403-264-2245. Fax: 403-264-8848. Plant, Nisku, Alta. Associates, Chimo Polyurethanes, Chimo Oil Field Supply Ltd. Polyurethane wear parts for the oilfield, mining and industrial markets.
(P.) R. W. Logan; (G.M.) G. Barhurst; (Plant Mgr.) E. Seneka. Annual Sales (C). Co. Size (A).Ⓢ
- China Steel Limited, 164 Industrial Park Cres., Sault Ste. Marie, Ont. P6B 5P2. Tel. 705-942-3200. Telex: 067-77226. Structural steel, fabrication and machining, ornamental iron railings, hydraulic and stamping products.
(P. & G.M.) F.I. China; (V.P.) C.B. China. Annual Sales (D). Co. Size (C).Ⓢ
- Chinese Canadian Newspapers Ltd., 100 Dynamic Dr., Units 20-22, Scarborough, Ont. M1V 5C4. Tel. 416-299-8229. Fax: 416-292-8684. Telex: 065-26132. Branch office, Toronto, Ont. Subsidiary, Canese Trading Co. Ltd. Publishers of "The Chinese Canadian Newspaper Ltd.". Parent company, Canese Ltd.
For. Rep., Calonda Co. Ltd., Kowloon, Hong Kong.
(P. & G.M.) P.S. Hui; (V.P.) C.I. Fang; (G.M.) S.H. Ngo; (Plant Mgr.) M.W. Chu; (Mgr.) A.T. Hui; (Mgr.) S.K. Ngo. Annual Sales (B). Co. Size (B).Ⓢ
- Chinook Group, 25 King St. W., Suite 2750, Toronto, Ont. M5L 1E2. Tel. 416-363-6045. Fax: 416-363-2576. Telex: 065-24336. Plants, Sombra, Morrisburg, Ont. Dimethyl formamide, monomethylformamide, liquid and dried choline chloride, methylamines, methanol, monomethylamine, dimethylamine, trimethylamine.
(P.) P. Copland; (V.P. Sales) R.E. Cosburn; (V.P. Fin.) W.P. Stayner. Annual Sales (E). Co. Size (D).Ⓢ
- Chinook Plastics Ltd., 4339 - 14th St. N.E., Calgary, Alta. T2E 7A9. Tel. 403-250-7484. Fax: 403-291-4513. Skylights, architectural signage, also custom acrylic fabrication, custom and proprietary vacuum forming.
(G.M.) I. H. White. Annual Sales (C). Co. Size (A).Ⓢ
- Chisholm, Jack, Film Productions Ltd., 229 Niagara St., Toronto, Ont. M6J 2L5. Tel. 416-366-4933. Fax: 416-366-2142. Stock shot film, and video, industrial and educational motion pictures.
(P.) Ms. M. DiTursi; (Mgr.) Ms. M. Baker. Annual Sales (B). Co. Size (A).Ⓢ
- ★Chisick Metal Ltd., 2141 Logan Ave., Winnipeg, Man. R2R 0J3. Tel. 204-632-1045. Toll Free: 800-661-7414. Fax: 204-694-1637. Recycled ferrous and nonferrous metals produced to foundry and steel mill specifications.
(C.E.O.) Max Chisick; (G.M.) C. Chisick; (S.M.) R. Kozjarski; (P.A.) Mark Chisick; (Plant Mgr.) F. Macfarlane. Annual Sales (D). Co. Size (A).Ⓢ
- ★Chittom Equipment Ltd., 3773-19th St. N.E., Calgary, Alta. T2E 6S8. Tel. 403-250-9444. Fax: 403-250-5872. Associates: Chittom Equipment (U.K.) Ltd., Hyde, Cheshire, England; Chittom Equipment Company, Tulsa, Okla., U.S.A. Extruded aluminum louvers, aluminum, iron and steel shutters, propeller fans, vibration switches. Brand, "Checo".
(P. & G.M.) K. Robson. Annual Sales (C). Co. Size (A).Ⓢ
- ★Chloride Canada Ltd./Ltée., 247A Summerlea Rd., Brampton, Ont. L6T 4E1. Tel. 416-793-8311. Fax: 416-793-839B. Branch office, Montreal, Que. "Chloride" industrial batteries and chargers.
For. Reps. in over 60 countries.
(P. & G.M.) J.T.D. Haarer; (Fin. Mgr.) Ms. L.C. Froats; (Ont. S.M.) N.B. Powell; (Que. S.M.) M. Larocque. Annual Sales (D). Co. Size (B).Ⓢ
- Chocolat Jean & Charles Chocolate Inc., 3187 St. Jacques, Montreal, Que. H4C 1G7. Tel. 514-935-9671. Toll Free: 800-567-7171. Fax: 514-935-2785. Chocolate bars, filled chocolate bars, chocolate coated almonds, peanuts and raisins. Brands, "Connoisseur", "Chocofudge", "Delichoco".
(P.) J. Laliberte; (Cont.) G. Theriault; (Prod'n Mgr.) A. Bacon; (S.M.) R. Laliberte; (Eng.) C. Laliberte. Annual Sales (D). Co. Size (B).Ⓢ
- Chocolates By Unicorn Fantasies Inc., 111 Glen Cameron Rd., Thornhill, Ont. L3T 1N8. Tel. 416-764-3700. Belgium chocolate moulds, truffles and cremes, also chocolate covered potato chips.
(P.) M. Tick. Co. Size (N/R).
- ★Choiniere, B. & R., Ltée, 420 Cote Sud, Boisbriand, Que. J7E 4H5. Tel. 514-430-1022. Fax: 514-430-1137. Plant, 420 Cote Sud, Boisbriand, Que. Self-unloading forage boxes, blower, wagons, harvesters, mobile feeder, etc. Brand, "Dion".
(P. & P.A.) L. Choiniere; (Supt. & Plant Mgr.) R. Carpentier; (G.M.) G. Mongeon; (S.M.) G. Choiniere. Annual Sales (C). Co. Size (B).Ⓢ
- Choisy Laboratories Limited, [Laboratoires Choisy Ltée.], 390 Boul. St-Laurent E., Louiseville, Que. J5V 2L7. Tel. 819-228-5564. Fax: 819-296-2443. Branch offices, Trois-Rivières, Hull, St. Felicien, Val d'Or, Montreal, Que., Sudbury, Ont. Associates, Laboratoires Choisy-Algo Ltée., Laroche Produits Sanitaires Ltée., Laboratoires Chez-Nous Inc., Produits ChoisyMica (1983) Inc., Salubriko Inc., Choisy-Tek. Disinfectants, detergents, hospital and food industry germicides, floor wax, coatings, odorants, hand cleaners and lotions, degreasers, strippers. Brands, "Fectol", "Gymkote", "Pinolex", "E-poxyné", etc.
(P.) G. L. Trudeau; (V.P. Fin.) R. Lessard; (Dir. Sales & Mktg.) R. Lalonde; (Lab. Mgr.) F. Legendre; (V.P. Prod. & Handling) P. Lescadres. Annual Sales (D). Co. Size (D).Ⓢ
- Chomedey Aluminium Ltée./Ltd., 89 Boul. Labelle, Chomedey, Laval, Que. H7V 2R7. Tel. 514-681-2575. Aluminum combination storm and screen windows, doors. Brand, "Prime Sliders".
(P. & G.M.) N. Margetic; (V.P.) T. Margetic; (Plant Mgr.) T. Sakopek. Annual Sales (C). Co. Size (B).
- Chorister Robes Limited, 270 Wyse Rd., P.O. Box 397, Dartmouth, N.S. B2Y 3Y5. Tel. 902-463-5150. Choir gowns, caps, etc. Brand, "Chorister".
(P.) Ms. G. Vieira. Annual Sales (A). Co. Size (A).Ⓢ
- Christele Fashions Ltd., 7101 Park Ave., Suite 504, Montreal, Que. H3N 1X9. Tel. 514-273-1554. Panties, full and half slips, camisoles, teddies, nightgowns, sleep shirts, jumpsuits, pyjamas, etc. also children's sleepwear. Registered trade mark, Christele.
(P.) G. Younes; (S.) N. Younes. Annual Sales (B). Co. Size (A).
- ★Christie Group Ltd., [Le Groupe Christie Ltée.], 516 rue du Parc, St-Eustache, Que. J7R 582. Tel. 514-472-9120. Toll Free: (514) 800-361-3901, (613, 418, B19) 800-361-8750, (416, 519, 705, 506, 902) 800-361-6993. Fax: 514-472-9410. Telex: 05-835504. Branch offices, Halifax, N.S., Quebec, Que., Ottawa, Toronto, London, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Associates, Innomed Christie Group Ltd., Edmonton, Alta., G.T.P. Inc., Vancouver, B.C., Christie Group Inc., Elk Grove Village, IL, U.S.A. Chemicals for photographic, graphicants, x-ray and microfilm processing, dental, pharmaceuticals, medical, para pharmaceutical, cosmetic, dermatological products and offset printing processes, also domestic and industrial cleaning products. Parent company, Vac Inc., Montreal, Que.
For. Reps.: Negra Industrial, Spain; Typon, Switzerland.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (Chmn. & C.E.O.) R.L. Vachon; (P.) P. Stamm; (Exec. V.P. & C.O.O.) R. Vachon, Jr.; (V.P.Grp.) J.F. Gareau. Annual Sales (E). Co. Size (E).®
- Christina Canada Inc., 9880 Clark St., Montreal, Que. H3L 2R3. Tel. 514-381-2365. Fax: 514-381-8202. "Christina" ladies' swimwear in all sizes, "Via Brazil" and junior swimwear, competitive swimsuits, "Le Funskin" activewear, exercisewear and dancercize.
- (P.) R. Balit; (V.P.) S. Smith. Annual Sales (E). Co. Size (E).
- ★Chromalox Inc., 210 Rexdale Blvd., Rexdale, Ont. M9W 1R4. Tel. 416-743-8000. Fax: 416-743-2911. Telex: 06-989333. Branch offices, Halifax, N.S., Winnipeg, Man., Vancouver, B.C., England. Branch plant, Pointe Claire, Que. Associates, Glengarry Industries, Cambridge, North York, Ont., Sentinel Electric Heat, Lewiston, ME, U.S.A. "Chromalox" electric home comfort products, heating elements, process heating and controls, incremental heat pumps.
- (P.) J.D. Fowler, C.A.; (V.P.Sales & Mktg.) J. McQueston; (V.P.Fin.) D.G. White; (Mktg.Mgr.) R. Pender. Annual Sales (E). Co. Size (G).®
- ★Chromalox Inc., Cambridge Division, 1367 Industrial Rd., P.O. Box 3156, Cambridge, Ont. N3H 4S6. Tel. 519-653-7184. Roll formed metal components, stainless steel welded tubing up to 1 1/4" diameter, metal stampings, baseboard electric heating units, heating elements, fabricated metal products, thermetic controls. Parent company, Chromalox Canada, Rexdale, Ont.
- (Plant Mgr.) H. G. Groff; (Plant Eng.) A. Novak; (Q.A.Mgr.) S. Chiang. Annual Sales (D). Co. Size (D).®
- Chromatographic Specialties Inc., 300 Laurier Blvd., Brockville, Ont. K6V 5W1. Tel. 613-342-4678. Toll Free: 800-267-8103. Fax: 613-342-1144. Chromatographic columns and column packings, laboratory supplies, sample handling, dispensing and analyzing instruments.
- (P.) J. McKend; (Off.Mgr.) Mrs. L. Shand; (Sales & Mktg.Mgr.) G. McFarlane; (Tech.Serv.Mgr.) D. Reavie; (Ops.Analyst) M. McKend. Annual Sales (D). Co. Size (B).®
- Chronicle-Journal-Times-News, 75 Cumberland St. S., Thunder Bay, Ont. P7B 1A3. Tel. 807-344-3535. Parent company, Thomson Newspapers Limited, Toronto, Ont.
- (Publisher & G.M.) J. P. Kohl; (Adv. Mgr.) W. Davidson; (P.A. & Bus. Mgr.) B. J. Majala. Co. Size (D).
- ★Chrysler Canada Ltd./Ltée., 2450 Chrysler Center, P.O. Box 1621, Windsor, Ont. N9A 4H6. Tel. 519-973-2000. Fax: 519-973-2858. Branch offices, Moncton, N.B., Montreal, Que., Toronto, Ont., Winnipeg, Man., Red Deer, Alta., Vancouver, B.C. Plants, Windsor, Brampton, Etobicoke, Stratford, Guelph, Ajax, Ont. "Chrysler", "Dodge", "Plymouth", "Eagle", passenger cars, "Dodge", "Jeep" trucks. Parent company, Chrysler Corporation, Detroit, Mich, U.S.A.
- For. Rep., Chrysler International S.A., Geneva, Switzerland.
- (P. & C.E.O.) G. Yves Landry; (Dir.Engr'g) K. R. Francese; (V.P. & G.S.M.) D. L. Glenn; (Dir.Parts & Serv. & Tech.Prog.) S. R. Perkins; (V.P. & Cont.T.) G.J. Israel; (V.P. P.R.) O.M. Stein; (V.P.Mktg.) R.M. Lafta; (Exec. Dir.Hum.Res.) K.R. Francese; (Dir.Mktg.Invest. & Dealer Rel.) C. H. Malette. Annual Sales (I). Co. Size (G).®
- ★Chrysler, W.A., & Son, R.R.#5, 595 Bloomfield Rd., Chatham, Ont. N7M 5J5. Tel. 519-352-0486. Beekeepers' supplies, bleachers and refiners of beeswax, grafting wax. Brands, "Chrysler Process" comb foundation, "Chrysler All Steel Electric Welded Queen Excluders", "Chrysler Automatic Honey Extractors" and "Chrysler Beehives".
- Numerous foreign representatives.
- (Prop.) R. G. Chrysler. Annual Sales (B). Co. Size (A).®
- ★Chubb Security Safes, a division of Racal-Chubb Canada Inc., 42 Shaft Rd., Toronto, Ont. M9W 4M2. Tel. 416-249-7241. Fax: 416-249-2734. Branch offices, Moncton, N.B., St-Laurent, Que., Ottawa, Rexdale, London, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Burnaby, B.C. Plant, Barrie, Ont. Modular vaults, vault doors, night depositories, cash safes, safe deposit boxes, anti-holdup equipment, package receivers and deal trays, insulated safes, files and fire doors, security air dampers, speaking ports, lockers, grilles and partitions, delayed action timelocks, safe deposit locks, vault ventilators, etc.
- (P.) T.J. O'Doherty; (V.P. & S.M.) D.J. Craig; (P.A.) F. Cloughley; (Purch.Supvr.) C. Noble. Annual Sales (D). Co. Size (D).®
- Church, Baines, Ltd., 320 Young St., Montreal, Que. H3C 2G2. Tel. 514-937-9237. Fax: 514-937-4045. Commercial printing of business cards, letterheads, brochures, etc.
- (P.) W. Baines; (V.P.) C. Baines; (Foreman) R. Gingras. Annual Sales (B). Co. Size (A).®
- ★Church and Co. (Canada) Limited, 595 Tretheway Dr., Toronto, Ont. M6M 4C1. Tel. 506-458-8358. Fax: 506-452-0285. Sales office, Toronto, Ont. Plant, Fredericton, N.B. Associate companies, Church's English Shoes Limited, Dack's Shoes, Toronto, Ont. Boots and shoes. Brands, "Hartt", "Dack", "Gold Bond", "Bond Street", "Lounger", "In 'n Outer", "Directors' Quality". Parent company, Church and Co. (Footwear) Ltd., Northampton, England.
- For. Reps., Church's British Shoes, New York, N.Y., U.S.A. Church & Co., St. James, Northampton, England.
- (P.) G. Rusconi; (V.P.Mfg.) D. Hoffman; (V.P.Fin.) R. A. Gardner; (V.P.Sales & Mktg.) D. Tracey; (Plant Supt.) S. Hoffman. Annual Sales (D). Co. Size (E).®
- Church & Dwight Ltd./Ltée, 75 The Donway W., Don Mills, Ont. M3C 2E9. Tel. 416-444-5241. Fax: 416-444-1305. Plant, Amherstburg, Ont. Super washing soda and baking soda, cat litter deodorizer, laundry detergent, carpet and room deodorizers. Brands, "Arm & Hammer", "Cow Brand". Parent company, Church & Dwight Co. Inc., Princeton, NJ, U.S.A.
- (P. & C.E.O.) D.J. Bowman; (V.P.) R. Scott. Annual Sales (D). Co. Size (B).®
- Ciba-Geigy Canada Ltd., 6860 Century Ave., Mississauga, Ont. L5N 2W5. Tel. 416-821-4420. Fax: 416-821-9815. Telex: 06-217752. Branch offices, Dorval, Que., Regina, Sask., Calgary, Alta. Branch plants, Dorval, Que., Cambridge, Ont., Regina, Sask. Associates, Ciba-Geigy Dyes Ltd., Dorval, Que., CIBA Vision Care, Mississauga, Ont. Dyes, technical application products for the textile, leather and paper industry, pigments, epoxy resins, additives, agro-chemicals, herbicides, insecticides, pharmaceutical preparations, chemicals and optical brighteners, consumer products for home and garden. Parent company, Ciba-Geigy Limited Basle, Switzerland.
- (P.) J.L. Wells; (V.P.Pers.) Miss M. Geoffrion; (V.P.Pharmaceuticals) L. Jacobs; (G.M.Additives) J.W. Ranhin; (G.M.Pigments) J. Babiak; (G.M.Plastics) R.F. Mikitish; (V.P.Research & Tech.) D.R. Ridley. Annual Sales (G). Co. Size (F).
- Cie A. Rival (1975) Ltée., La. See Rival, A., Co. (1975) Ltd., The.
- Cie Bakers Pride Ltée., La. See Bakers Pride Ltd.
- Cie Belvedere SSP Co., La. See Belvedere (La Cie) SSP Co.
- Cie Chimique Avala (Canada) Inc., La, 136 Oneida Dr., Pointe Claire, Que. H9R 1A8. Tel. 514-697-7613. Toll Free: 800-361-2510. Fax: 514-697-9467. Telex: 05-822895. Associates, Trilon Inc., Marwin Inc., Mailloux Inc., Trilon Chemicals Inc., Mailloux Chemical & Dyestuff Inc., Reliable Chemical Products Co., Marwin Inc., Chromachem Inc. Textile chemical auxiliaries. Parent company, Texall Inc.
- (P.) W. Hogg. Annual Sales (D). Co. Size (B).®
- Cie D'Equipelement Sanitaire Ltée., [Sanitary Supply & Equipment Ltd.], 4275 rue D'Iberville, Montreal, Que. H2H 2L5. Tel. 514-526-0496. Fax: 514-526-7614. Telex: 05-25134. Branch offices, Halifax, N.S., Quebec, Drummondville, Sherbrooke, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Plant, 4281 d'Iberville St., Montreal, Que. Associate companies: Husky Floor Machine Que. Ltd., Jig-A-Loo Industries, Montreal, Que. Detergents, soaps, disinfectants, waxes, paint and wax strippers. Brands, "Miro", "Sterigerm", "Neo Sol", "Super 365", "Jig-A-Loo", "X.L.", "Sanitol".
- (P.) P. Herbert; (V.P.) Mrs. C. Hebert; (S.M.) Y. Labelle. Annual Sales (D). Co. Size (C).®
- Cie Des Vêtements D'Enfants Manhattan., La, See Manhattan Children's Wear Co. Limited.
- Cie Federal Pioneer Ltée., La, See Federal Pioneer Limited.
- Cie General Mfr Ltée., See General Mfg. Co. Ltd.
- Cie S. Gumpert Canada Ltée., See Gumpert, S., Co. of Canada Ltd.
- Cie de Chaussures Perfection Ltée., La, See Perfection Footwear Co.
- Cie d'Echantillons National Ltée., See National Sample Card Co. Ltd.
- Cie des Produits Favorite Ltée., La, See Favorite Products Co. Limited.
- ★Cigntec Inc., 4511 Levy, St-Laurent, Que. H4R 2L8. Tel. 514-745-7550. Fax: 514-745-7553. Battery chargers, DC power systems, load contactor systems, fused distribution panels.
- (P.) P. Mailhot; (Purch.) J. Michel Cossette, P.Eng. Annual Sales (B). Co. Size (A).®
- Cilvin Inc., 3340 ave. des Eglises, Charny, Que. G6X 1W4. Tel. 418-832-2902. Fax: 418-832-5506. "Cilvin" lingerie, "Jean Vincent" loungewear and cruisewear.
- (P.) V. Bergeron; (Fin.Mgr.) Ms. L. Boivin; (Prod.Mgr.) M. Bouley; (Buyer) A. Dubois. Annual Sales (D). Co. Size (B).
- ★Cimatec Engineering Inc., 121 Bruce Cres., Carleton Place, Ont. K7C 3T3. Tel. 613-257-1595. Fax: 613-257-5177. "Airscreen" electronic air filters and cleaners.
- For.Reps., Cimatec (UK) Ltd., Nottingham, England, Cimatec Company, Liverpool, NY, U.S.A.
- (P.) C.J. Joannou; (Prod'n Mgr.) Ms. J. Coady; (Mktg.) J. Graham Parkin. Annual Sales (C). Co. Size (B).®
- Cimco-Lock Refrigeration, 65 Villiers St., Toronto, Ont. M5A 3S1. Tel. 416-465-7581. Fax: 416-465-8815. Branch offices, St. John's, Nfld., Moncton, N.B., Dartmouth, N.S., Montreal, Quebec, Que., Toronto, London, Ottawa, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Associate, Climate Control. "Cimco/Lewis" refrigerating machinery, "Evapco" cooling towers, cim-parts. Parent company, Toromont Industries Ltd.
- (P.) S. D. McLeod; (V.P.) R. F. Jackson; (V.P.Ops.) R. Gardner; (V.P.Fin.) S. Hnetinka; (Mfg.Mgr.) B. Houston. Annual Sales (E). Co. Size (E).®
- Ciment Independant Inc., See St. Lawrence Cement Co.
- ★Ciment Quebec Companies, St. Basile, Que. GOA 3G0. Tel. 418-329-2100. Fax: 418-329-3436. Telex: 051-3242. Branch offices, Vimont, Matagami, Stanstead, Que., East Baldwin, ME, U.S.A. Plant, Porneuf, Que. Associates: Prud'homme & Frères Ltd., Montreal, Verreault-Frontenac Inc., Quebec, Que., Béton Supnème (1990) Inc. Portland and masonry cement, concrete, crushed stones. Brands, "Quebec", "3 Stars".
- For.Rep., New England, U.S.A.
- (Chmn. & P.) Gustave Papillon; (G.M.) L. Papillon; (V.P.Sales Cdn.) C. Ferland; (V.P.Sales Export) B. Thibault; (V.P.Fin.) A. Ronisette. Annual Sales (E). Co. Size (F).®
- Ciment St. Laurent Inc., See St. Lawrence Cement Co.
- Ciments Canada Lafarge Ltée., See Canada Cement Lafarge Ltd.
- ★Cimtech, 400 Sidney St., Trenton, Ont. K8V 5R7. Tel. 613-394-4801. Fax: 613-394-4801. Telex: 06-62257. "DESCOM" pattern-making CAD/CAM system for the footwear manufacturer. Parent company, Bata Industries Limited.
- (G.M.) W. Schilke; (S.M.) D. Morrison; (P.A.) D. White. Co. Size (C).
- Cincinnati Milacron - Canada Limited, 122 North Queen St., Toronto, Ont. M8Z 2E4. Tel. 416-233-3216. Fax: 416-232-1158. Telex: 06-984616. Branch offices, London, Ont., Montreal, Que. "Cimcool" metalworking fluids. Parent company, Cincinnati Milacron Inc.
- (P. & T.) M. Clabaugh; (V.P.Mktg. & Asst.T.) P. P.P.J. Ryall. Annual Sales (D). Co. Size (B).
- Cincom Systems of Canada Ltd., 130 Dundas St. E., Mississauga, Ont. L5A 3V8. Tel. 416-279-4220. Toll Free: 800-387-5914. Fax: 416-279-9655. Sales offices, Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C. Manufacturing resource planning (MRP) systems, computer software. Parent company, Cincom Systems Inc., Cincinnati, OH, U.S.A.
- For. Reps.: Cincom Systems International SA, Brussels, Belgium, Cincom Systems of Australia, Sydney, Australia.
- (Cont.) N. Trewartha; (S.M.) J. Kellett; (S.M.) N. Zariff. Annual Sales (D). Co. Size (C).
- Cindercrete Products Ltd., No. 1 Highway East, P.O. Box 306, Regina, Sask. S4P 3A1. Tel. 306-789-2636. Fax: 306-789-7499. Plant, Saskatoon, Sask. Branch plant and office, Saskatoon, Sask. Subsidiary, Trans-Mix Concrete Division, Regina, Sask. Concrete building blocks and tile, ready mixed concrete. Brands, "Cavitile", "L.W.".
- (G.M.) J.J. Tell; (Mgr.Saskatoon) R. Chelak. Annual Sales (D). Co. Size (B).®
- Cinelli, G., Manufacturing Corp., 380 Chrislea Rd., Woodbridge, Ont. L4L 8A8. Tel. 416-850-1800. Fax: 416-850-2989. Associate, Esperia Bakers Equipment B.C. Ltd., Vancouver, B.C. "GC" and "EM" bakery overhead proofers for dough, revolving ovens, kaiser roll machines and final proofers, bun racks and dollies and automatic diviner rounders. Parent company, Esperia Machine, Vicenza, Italy.

- (G.M.) G. Cinelli; (S.M.) M. Lucivero; (P.A.) M. Zampini; (Plant Mgr.) B. Temos. Annual Sales (C). Co. Size (A).Ⓢ
- ★Cinram Limited, 2255 Markham Rd., Scarborough, Ont. M1B 2W3. Tel. 416-298-8190. Toll Free: (416,514,819) 800-268-3529, (U.S.A.) 800-387-5146. Fax: 416-298-9307. Compact discs, cassettes, phonograph records, blank tapes, cassette housings and cassette boxes.
- (P.) I. Philosophie; (V.P.Ops.) J. Philosophie; (V.P.Div.) D. Ambeault; (V.P.Fin.) L. Ritchie; (V.P. Mfg.) G. Rinks. Annual Sales (E). Co. Size (E).Ⓢ
- ★Cinram Plastics Inc., 22 Pegler St., P.O. Box 2002, London, Ont. N6A 4C5. Tel. 519-663-2111. Fax: 519-663-1104. Telex: 064-78585. Plain and printed polyethylene bags, rolls and sheets, extruders of high and low density polyethylene tubing and sheeting, etc. Brands, "Hidaway", "Jumbo", "Pro-tex-all", "Deli-Close", "Insta Fence", etc. Parent company, BRP Tripak, Toronto, Ont.
- (P.) B. Stack; (V.P. & G.M.) J. Grant; (Plant Mgr.) W. Groen. Annual Sales (D). Co. Size (C).Ⓢ
- Cintube Ltée/Ltd., 333 St. Joseph Blvd., Lachine, Que. H8S 2K9. Tel. 514-634-3592. Fax: 514-636-3336. Plants, Lachine, Que., Mississauga, Prescott, Ont. Specialists in bending of tubes, pipes, angles, beams, bar rail, and coils, steel and stainless steel custom fabrication, pipe spooling, also "Power Therm" steam fluid recovery units, steam generators, waste heat boilers, steam superheaters, "Econotherm" waste heat recovery units, "Vapor-Circ" and "Vapor-Therm" industrial steam boilers and thermal fluid heaters, "LiquiTherm" direct fired heaters. Parent company, TIL Tubeenders Int'l. Ltd., Lachine, Que.
- (P.) W. Flowers; (Chmn.) L.A. Carrier; (V.P.Tech.Serv.) C. Beauregard; (V.P.Fin.) J.P. Reid; (V.P.Admin., Toronto) M. Dyer; (V.P.Sales) R. Schnieder; (V.P.Sales Toronto) D. Osborne; (V.P.Sales Montreal) S. Ruel; (V.P. & G.M., Prescott) M. Baril; (V.P.Ops.) R. Yip. Annual Sales (D). Co. Size (D).Ⓢ
- Circle Canvas Co. Ltd., 1096 Alexander Ave., Winnipeg, Man. R3E 1K5. Tel. 204-772-6676. "Duk-Bac" truck and boat covers, tarpaulins and canvas goods.
- (Mgr.) R. Kerluck. Annual Sales (A). Co. Size (A).Ⓢ
- ★Circo Craft Co. Inc., 17,600 Trans Canada Hwy., Kirkland, Que. H9J 3A3. Tel. 514-694-8000. Fax: 514-694-8604. Plants, Kirkland, Granby, Pointe-Claire, Que. Printed circuit boards and multilayers of high density and complexity for the electronics industry.
- (P.) H. Muhlegg; (V.P.Ops.) G. Kastner; (Sales & Mktg. Mgr.Canada) B. Daller; (Sales & Mktg.Mgr.Int'l) D. Marek. Annual Sales (E). Co. Size (F).Ⓢ
- ★Circuitronics, A Division of Gandalf Data, 40 Concourse Gate, Nepean, Ont. K2E 8A6. Tel. 613-723-7105. Fax: 613-226-1717. Single, double sided and multilayer printed circuit boards. Parent company, Gandalf Data Limited, Nepean, Ont.
- (Sales Mgr.) P. Couillard; (Mfg.Mgr.) G. Gainer. Annual Sales (C). Co. Size (C).
- ★CIRCUIT GRAPHICS LTD., 8030 Winston St., Burnaby, B.C. V5A 2H5. Tel. 604-420-3313. Fax: 604-420-7525. Printed circuit or wiring boards as components and unassembled.
- (P.) H. J. Kay; (Mfg.Mgr.) D. Currie; (Dir.Sales & Mktg.) B. M. Carlson; (Compt.) Ms. M. Dhanji. Annual Sales (C). Co. Size (C).Ⓢ
- Circuitron Inc., 10 Ashwarren Rd., Downsview, Ont. M3J 1Z5. Tel. 416-635-8813. Fax: 416-635-8817. Printed circuit boards, electronic assemblies, artworks and silk screening.
- (P.) M. Sapurgi, P. Eng. Co. Size (B).
- ★CIRCUL-AIRE INC., 3999 Côte Vertu, Montreal, Que. H4R 1R2. Tel. 514-336-3330. Fax: 514-336-3023. Branch offices, Willowdale, Terrace Bay, Ont., Calgary, Alta. Subsidiaries: Purafil Canada Ltd., Circul-Aire (Canada) Ltd., Montreal, Que. Environment and pollution control systems, energy conservation equipment, heating, ventilating and air conditioning packages, blowers, fans, filters, etc. Brands, "Circul-Aire", "Purafil", "PC Cells", "Odor Gobbler", etc.
- For.Reps., Computer Environmental Systems, Shreveport, Product Engineering, Inc., Metairie, LA, Environmental Products Sales Inc., Charlotte and Raleigh, NC, Greenville, SC, Fred H. Weck & Associates, North Plainfield, NJ, McCluskey & Associates, Sewickley, PA, Metro Filter Ltd., Amsterdam, NY, Northwest Power & Plant Equipment Company, Seattle, WA, Pacer Company, Birmingham, AL, U.S.A.
- (P.) M. Patenaude; (Exec.V.P.) L. R. Bourget; (S.M.) H. Topikian; (P.A.) G. Catel; (Br.Mgr.Willowdale) B. Kaufman. Annual Sales (D). Co. Size (B).Ⓢ
- Cirthane (1987) Inc., 2023 de la Transmission, C.P. 788, Shawinigan, Que. G9N 6V9. Tel. 819-536-2615. Waterproofants and waterproofing membranes. Brands, "Bio-neutra", "Poly-Elasto", "Impact-Sol".
- (P.) J. Raymond Gauthier. Annual Sales (B). Co. Size (A).Ⓢ
- ★Cis Can Sales (Western) Ltd., 3880 - 74th Ave., Edmonton, Alta. T6B 2P7. Tel. 403-466-3178. Fax: 403-468-5904. Branch office, Calgary, Alta. "Cata-Dyne" explosion proof gas fired catalytic heaters.
- (P.) A. C. Kirby; (S.M.) D. Gomez; (Acct.) Ms. A. Sahuri; (P.A.) G. Wideman. Annual Sales (N/R). Co. Size (A).
- Citation Cleaning Equipment Inc., 2300 Drew Rd., Mississauga, Ont. L5S 1H4. Tel. 416-677-6433. Fax: 416-677-7299. Steam cleaners, hot pressure washers and parts cleaners, sand blasters.
- (P.) R.S. Brow. Annual Sales (B). Co. Size (A).Ⓢ
- Citation Sports and Leisure Products, 1500 King Edward St., Winnipeg, Man. R3H 0R5. Tel. 204-632-1604. Sleeping bags, life jackets, boat cushions and comforters. Brands, "Citation", "Permafloat". Parent company, Shalmar Enterprises Inc., Winnipeg, Man.
- (P.) A. B. Glesby; (S.M.) S. Glesby; (Plant Mgr.) K. Coates. Co. Size (A).
- ★Citic B.C. Inc., #3063-595 Burrard St., P.O. Box 49102, Vancouver, B.C. V7X 1G4. Tel. 604-681-7204. Fax: 604-681-7230. Telex: 045-08719. Plant, Castlegar, B.C. Bleached and semi-bleached softwood kraft pulp. Parent company, Citic Canada Inc., Vancouver, B.C.
- (P.) P. Cui; (V.P.) J. Zheng; (Cont.) Ms. V. McLeod. Annual Sales (E). Co. Size (E).Ⓢ
- City Fibreglass Div. Sealed Air of Canada Ltd., 40 Minuk Acres, Scarborough, Ont. M1E 4Y6. Tel. 416-281-9475. Swimming pool accessories.
- (G.M.) J. Oliver; (Dir.Mktg.) N. O'Brian. Co. Size (B).
- CITY INDUSTRIAL SALES CORP., 5937 Dixie Road, Mississauga, Ont. L4W 1E8. Tel. 416-670-1360. Fax: 416-670-1974. Branch office, Concord, Ont. Hydraulic presses and cylinders.
- (G.M.) L. Sokoloff; (G.M.) B. Sokoloff. (See adv. page Tab Divider). Annual Sales (D). Co. Size (N/R).
- City Label, 7321 Victoria Park Ave., Unit 12, Markham, Ont. L3R 2Z8. Tel. 416-475-6943. Pressure sensitive labels.
- (P.) Ms. K. Brewster; (S.M.) F. Farley; (Plant Mgr.) N. Lang. Annual Sales (B). Co. Size (A).Ⓢ
- City Packers Ltd., 43 St. & 10 Ave.S., Box 626, Lethbridge, Alta. T1J 3Z4. Tel. 403-328-5504. Toll Free: (403)800-552-8005. Fax: 403-327-3852. Fresh or frozen beef, pork, poultry, fish, also processed meats.
- (P.) Mrs. D. Boulton; (Off.Mgr. & Cont.) J. Kalvi. Annual Sales (D). Co. Size (B).Ⓢ
- City Paper Box Ltd., 11001 Jean Meunier Ave., Montreal, Que. H1G 4S7. Tel. 514-323-2090.
- (P.) I. Rishikof; (V.P.) B. Rishikof; (V.P.) L. Hutchison; (P.A.) G. Piche; (Plant Mgr.) K. Semper. Co. Size (D).
- †City Press Incorporated, 1800 Barton St. E., Hamilton, Ont. L8H 2Y6. Tel. 416-547-7441. Fax: 416-545-0110. Subsidiaries, Glen Gray Printing and Artistic Printing, Hamilton, Ont. Various printed material.
- (P.) J. Scholfield; (Plant Foreman) T. O'Hagan; (Off. Mgr.) Ms. C. L. Hamelin. Annual Sales (C). Co. Size (A).Ⓢ
- City Sheet Metal Co. Ltd., 971 Main St., Winnipeg, Man. R2W 3P6. Tel. 204-586-8083. Fax: 204-589-8925. Eavestrough, soffit and fascia, rain pipe and elbow, galvanized and prepainted steel, prepainted aluminum. Brands, "Double Bead", "K Styles".
- (P.) A. Abosh. Annual Sales (C). Co. Size (A).Ⓢ
- City Sheet Metal Limited, 975 Vernon Dr., Vancouver, B.C. V6A 3P3. Tel. 604-253-6344. Associate, Ornamental Bronze Limited, Richmond, B.C. Fabrication of aluminum, galvanized and stainless steel. Parent company, Ornamental Bronze Limited.
- (P.) R.C. Farris; (G.M.) A. Inglis. Annual Sales (C). Co. Size (A).Ⓢ
- City Thermo Pane Ltd., P.O. Box 250, Beresford Ind'l Pk., Beresford, N.B. E0B 1H0. Tel. 506-542-2011. Toll Free: (506) 800-552-5408. Fax: 506-542-1407. Sealed glazed units.
- (P.) R. Cyr; (S.T.) G. Legere. Annual Sales (C). Co. Size (B).Ⓢ
- Civic Brush Inc., P.O. Box 725, Smiths Falls, Ont. K7A 4W6.
- (P.) S. Watson.
- Civic Mould & Tool Ltd., 1600 Brimley Rd., Unit 6, Scarborough, Ont. M1P 3H1. Tel. 416-299-4011. Fax: 416-299-4680. Steel moulds for the plastics industry.
- (P.) H. Laht. Annual Sales (C). Co. Size (A).
- ★Cla-Val Canada Limited, 4687 Christie Dr., Beamsville, Ont. L0R 1B4. Tel. 416-563-4963. Fax: 416-563-4040. Telex: 061-5135. Sales offices, Moncton, N.B., Montreal, Que., Thornhill, Ont., Winnipeg, Man., Calgary, Alta., Surrey, B.C. Automatic valves. Brand, "Clayton". Parent company, Cla-Val Co., Newport Beach, Calif., U.S.A.
- For.Rep., Cla-Val, Lausanne, Switzerland.
- (G.M.) F. Horton; (Off.Mgr.) Mrs. R. Hill. Annual Sales (B). Co. Size (B).Ⓢ
- Cladiator Manufacturing, 175 Riviera Dr., Unit #6, Markham, Ont. L3R 5J6. Tel. 416-475-2994. Fax: 416-475-2995. Associate, Cladiator Mobile, Industrial and automotive protective coatings, welding tape, rust proofing, automotive shines.
- (P.) Ms. H.D. Burns. Annual Sales (B). Co. Size (A).Ⓢ
- ★Clair Industrial Dev. Corp. Ltd., P.O. Box 118, Clair, N.B. E0L 1B0. Tel. 506-992-2152. Fax: 506-992-3017. Associates, Waska Laths Inc. Aspen, cedar and spruce laths, cedar shingles. Brand, "Waska". Parent company, WASKA Enterprises Ltd.
- For. Rep.; World Engineering Marketing Ltd., London, England.
- (G.M. & S.M.) D. C. LeVasseur; (Asst.Mgr.) P. Michaud. Annual Sales (C). Co. Size (B).Ⓢ
- Clairol Canada, Division of Bristol-Myers Canada Inc., 2000 McGill College Ave., Montreal, Que. H3A 3H3. Tel. 514-844-1701. Fax: 514-282-5636. Sales offices, Montreal, Que., Toronto, Ont., Vancouver, B.C. Distribution warehouse, Boucherville, Que. Plant, Knowlton, Que. Health and beauty aids, haircoloring. Brands, "Nice'n Easy", "Miss Clairol", "L'Image", "Loving Care", "Sea Breeze", "Final Net" hair fixatives, "Ban" antiperspirants, etc. Parent company, Bristol Myers, New York, N.Y., U.S.A.
- (Sr.V.P.) R.J. Wallace; (V.P.Mktg.) Mrs. M. Simard; (V.P.,P.P.D.) K.W. Allen; (Mgr.R&D Tech.) B. Catchpaugh; (Dir.Fin. & Info.Syst.) P. Share; (Dir.Ops.) P. Snider. Annual Sales (E). Co. Size (E).Ⓢ
- CLARE ALLOYS LIMITED, 54 Bramsteele Rd., Unit 22, Brampton, Ont. L6W 3M6. Tel. 416-456-0244. Fax: 416-456-1021. Industrial and domestic electrical heating elements, thermocouple alloys.
- (P.) I. Clare. Annual Sales (C). Co. Size (A).Ⓢ
- ★Clare Brothers, 223 King St. E., Cambridge, Ont. N3H 4T5. Tel. 519-653-6245. Fax: 519-653-5161. Central air conditioning cooling units, gas fireplaces, high efficiency furnaces and unit heaters. Brands, "Megasave 1", "Clare".
- (P.) W. A. Smith; (V.P.) T. C. Clare; (V.P.) J. Peirce; (Dir.S.M.) D. White. Annual Sales (D). Co. Size (D).Ⓢ
- Clareville Drydock Ltd., P.O. Box 147, Clareville, Nfld. A0E 1J0. Tel. 709-466-7725. Fax: 709-466-7454. Machine shop, shafting, bushings, couplings and marine components.
- (P.) A. Barry; (S.T.) Ms. C. Barry; (Mgr.) G. Way; (S.) Ms. D. Smith. Annual Sales (A). Co. Size (A).
- ★Clarepine Industries Inc., 9303 - 51 Ave., Edmonton, Alta. T6E 4W8. Tel. 403-438-4762. Fax: 403-435-1523. Telex: 037-2049. Branch offices, Saskatoon, Sask., Calgary, Alta., Billings, MT, Fargo, ND, U.S.A. Branch plants, Calgary, Vermillion, Bruderheim, Alta. Subsidiaries, Renn-Vertec Inc., Vermillion, Sil Silica, Edmonton, Alta. For products see listings of manufacturing subsidiaries.
- (Chmn. & C.E.O.) R. A. McAlpine; (P.) D. W. McAlpine; (V.P.) R. W. McAlpine. Annual Sales (D). Co. Size (D).Ⓢ
- ★Clark Cages Inc., P.O. Box 555, North Bay, Ont. P1B 1H0. Tel. 705-474-8303. Fax: 705-474-8957. Hwy #63, RR #3, North Bay, Ont. "Clark" cages, cage dryer, thrifty cage and run floors.
- Southern Veterinary Services, Lewes, East Sussex, U.K.
- (P.) R. Clark; (Mktg.Mgr.) R. Parizeau; (Foreman) C. Gale; (P.A.) Ms. J. Blight. Annual Sales (C). Co. Size (A).Ⓢ
- Clark Door of Canada Ltd., 125 Gibson Dr., Markham, Ont. L3R 3K7. Tel. 416-475-1292. Fax: 416-497-9140. Automatic and manual industrial and cold storage doors. Brands, "Clark", "Prest-O-Matic", "Durador", "Matador", etc. Parent company, Mesker-Clark Inc., Hazelwood, Mi., U.S.A.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (Dir., G.M.) A. Gardner; (Cdn. Sales) Ms. S. Thomson; (Purch. & Inv. Cont.) D. Lee. Annual Sales (C). Co. Size (A).
- ★**CLARK, KENNEDY CO. LTD., 15 Leading Rd., Box 1034, Stn. "B", Rexdale, Ont. M9V 2B3.** Tel. 416-743-5911. Fax: 416-743-8207. Tank heads (manways and frames), blacksmith forging, steel fabricating.
(Chmn.) G. Lewis; (C.E.O.) Ms. B. Lewis-Owens; (S.T.) Mrs. M. Lewis; (G.S.M.) F. Wallbank; (Credit Mgr.) Ms. K. Tatangelo. Annual Sales (C). Co. Size (8). ⑥
- Clark Machine Inc., 423 Glendale Ave., St. Catharines, Ont. L2T 1K0. Tel. 416-277-5233. Fax: 416-277-8493. Paper mill and steel mill machinery, custom machining and hard surfacing of rolls, C.N.C. turning, milling and castor rolls.
(P.) J. T. Clark; (V.P.) S. Pat Rapone; (G.M. & S.M.) D. G. Clark. Annual Sales (C). Co. Size (8). ⑤
- Clark Porcelain Limited, 2440 Cawthra Rd., Mississauga, Ont. L5A 2X1. Tel. 416-277-0316. Fax: 416-277-3035. Custom porcelain enamelling, glass coated steel silos and potable water tanks, "Ceramicote" chalkboards, architectural porcelain panels, signs, glass coated tubing.
(P.) J. F. Clark; (V.P.) P. Graham Bell. Annual Sales (C). Co. Size (A). ⑥
- Clarke, A. R., & Co. Limited, 633 Eastern Ave., Toronto, Ont. M4M 1E5. Tel. 416-465-3545. Division, Lackawanna Leather. Subsidiaries, Marlatt Leathers Limited, Artrade Inc., Toronto, Ont. Side and split leather, upholstery, boot and shoe upper leather. Brand, "ARC".
(P. & C.E.O.) D.L. Goldberg. Co. Size (D). ⑤
- ★Clarke Floor Equipment Canada Ltd., 24 Constellation Court, Rexdale, Ont. M9W 1K1. Tel. 416-675-5830. Industrial electric floor polishers, edgers, vacuum cleaners, rug shampoo equipment. Brands, "Clarke", "Clarkeamatic", "ClarkeVac". Parent company, Clarke, A McGraw Edison Corp., Muskegon, MI, U.S.A.
For. Reps.; World Wide Distribution by parent company.
(Ops. Mgr.) L. Guest; (G.M.) B. Shorey. Co. Size (A).
- Clarke Lithographing Limited, 75 City View Dr., Rexdale, Ont. M9W 5A5. Tel. 416-247-7117. Fax: 416-247-1912. Printers.
(P.) A. Sandiford; (S.T.) S. S. Bryceland. Annual Sales (D). Co. Size (B).
- CLARKE ROLLER & RUBBER LIMITED, 6290 Shawson Dr., Mississauga, Ont. L5T 1H5.** Tel. 416-564-3215. Fax: 416-564-2192. Rubber gaskets, bushings, rings, rubber covered rolls, rubber to metal bonding, printers', feed and industrial rollers. Brand, "Clarke".
(P.) J. Wolstenholme; (V.P.) R. Wolstenholme. Annual Sales (C). Co. Size (8).
- Clarke Trailers, R.R. 2, Lindsay, Ont. K9V 4R2. Tel. 705-324-2700. "Clarke" horse trailers, two, four and six horse, stock and deluxe dressing room gooseneck models.
(G.M.) R. Clarke. Co. Size (A).
- ★Clarus Corporation, [Corporation Clarus], P.O. Box 580, 85 Morrell St., Brantford, Ont. N3T 5R3. Tel. 519-756-5241. Fax: 519-756-3916. Telex: 061-81110. Branch offices, Moncton, N.B., Montreal, Que., Mississauga, Ont., Calgary, Edmonton, Alta., Richmond, B.C. Plants, for dyeing and finishing, Brantford, Ont. for tufting and spinning, Collingwood, Ont., metal painting, laminating, printing and electro galvanizing, Rexdale, Ont. Subsidiaries, Continuous Color Coat Ltd., Rexdale, Optex Corp., Don Mills, Ont., Division, Harding Carpets. "Harding" carpets and rugs, steel coating, optical goods, toys, etc.
(P., C.E.O. & C.F.O.) W.G. Ballantyne; (V.P. & S.T.) G.P. Charnley; (Corp. cont.) D.R. Gray. Annual Sales (G). Co. Size (G). ⑥
- Clasilk Inc., 9494 boul. St-Laurent, Montreal, Que. H2N 1P4. Tel. 514-384-7691. Fax: 514-383-1738. Associate, Van Essa Lingerie Ltd. Lingerie and sleepwear. Brands, "Clasilk", "Jean Christophe". Parent company, Van Essa Lingerie Ltd.
(P.) G. William Lutfy; (S.T.) N. Lutfy. Annual Sales (C). Co. Size (C). ⑤
- Classic Mantel Industries Ltd., 371 Bradwick Dr., Unit #2, Concord, Ont. L4K 2P4. Tel. 416-665-5952. Fax: 416-738-3924. Wood mantels and cabinets.
(P.) A. Granieri; (V.P.) A. Granieri. Annual Sales (8). Co. Size (A). ⑥
- Classic Millwork Co. Ltd., 1775 Shawson Dr., Mississauga, Ont. L4W 1N8. Tel. 416-673-9705. Fax: 416-673-9706.
(P.) J. Formica; (S.M.) S. Camarda; (Acct. Bookkeeper) M. Inigo. Annual Sales (N/R). Co. Size (8).

- Classic Mouldings Div. of 303299 Alta. Ltd., 315 - 41 Ave. N.E., Calgary, Alta. T2E 2N4. Tel. 403-230-3961. Fax: 403-230-3969. Specialty wood mouldings.
(P. & Prop.) R. Hamilton; (Sales) Ms. B. J. Dolan; (S.M. & P.A.) Ms. L. Hamilton; (Plant Mgr.) M. Karazub. Annual Sales (C). Co. Size (A). ⑤
- ★Classic Tool & Die (1986) Inc., 2325 Olympia Dr., Oldcastle, Ont. N0R 1L0. Tel. 519-737-6618. Fax: 519-734-1642. Progressive dies for sheet metal stamping, special machines, gauges and checking fixtures, wire-cut EDM service.
(P.) I. Oppio; (V.P.) M. Laforet; (T. Cont.) Mrs. K. Oppio. Annual Sales (C). Co. Size (8). ⑤
- Classical Stained Glass Inc., 841 King St. E., Hamilton, Ont. L8M 1B3. Tel. 416-547-3093. Design, manufacture and restore leaded and copper foiled stained glass windows, lamps, etc. for residential, commercial and ecclesiastical use.
(P.) L. Soucie; (S.T.) Mrs. G. Soucie. Annual Sales (A). Co. Size (A).
- ★Claude Acadian Fricot Ltd., 228 Yvon St., P.O. Box 102, St-Antoine, N.B. E0A 2X0. Tel. 506-525-2233. Fax: 506-525-9527. Ready to serve canned chicken and beef stews, gravy and meatballs.
(G.M.) S. Lajoie; (S.M.) D. LeBlanc. Annual Sales (B). Co. Size (A).
- Claudel Lingerie Inc., 260 ouest rue Faillon, Montreal, Que. H2R 2V7. Tel. 514-277-3169. Fax: 514-277-4986. Telex: 05-25134. Plant, Grand Falls, N.B. Subsidiary, Petite Fleur Inc., Grand Falls, N.B. Women's daywear, sleepwear, loungewear, cruisewear.
(P.) C. Lapierre; (G.M.) R. Sauvé; (S.M.) A. Speckert; (Plant Mgr.) M. Lapierre. Annual Sales (D). Co. Size (D). ⑥
- ★Clay-Mill Technical Systems, Inc., 2855 Deziel Dr., Windsor, Ont. N8W 5A5. Tel. 519-944-7902. Fax: 519-944-1595. Specialized automotive tooling, gantry robots and robotic systems.
(Chmn.) C. V. Pearce; (C.E.O.) A.D. Pearce; (C.O.O.) C.S. Pearce. Annual Sales (D). Co. Size (D). ⑤
- ★Clayburn Industries Ltd., 33765 Pine St., Abbotsford, B.C. V2S 5C1. Tel. 604-859-5288. Toll Free: (604) 800-526-4211. Fax: 604-859-0424. Sales offices, Calgary, Edmonton, Alta., Seattle, WA, U.S.A. Subsidiaries, Clayburn Refractories Ltd., Clayburn Refractories Inc. Structural clay products and industrial refractory brick and specialties. Trade marks, Clayburn, Giant, Flame, Driline, Kilgard. Parent company, I-XL Industries Ltd., Medicine Hat, Alta.
(P.) J. A. Ekels; (Plant Mgr.) J. Lam; (Cont.) J. T. Remnie. Annual Sales (D). Co. Size (D). ⑥
- Claymore Clothes (1982) Ltd., 1278 East Hastings St., Vancouver, B.C. V6A 1S6. Tel. 604-251-6311. Fax: 604-251-9047. Men's suits, jackets and uniforms.
(P.) T. Haaksma. Annual Sales (C). Co. Size (8). ⑥
- Clayson Steel (1988) Inc., #10-505 Clayson Rd., Weston, Ont. M9M 2W9. Tel. 416-745-2200. Toll Free: 800-668-4845. Fax: 416-745-5334. Custom steel shearing, steel stair treads, flat bar, colt formed angle, brake forming.
(P.) S.R. Taube; (G.M.) A.J. Kamzol; (V.P. Fin.) D.A. Puley; (S.M.) S.H. Taube. Annual Sales (D). Co. Size (A). ⑤
- ★Clayton, N.W., Company Ltd., Metal Fabricating Division, 194 Speedvale Ave. W., Guelph, Ont. N1H 1C3. Tel. 519-824-7653. Fax: 519-822-9485. CNC production metal fabrication, shearing, forming, punching, rolling, welding and painting.
(P.) Dominic Raco; (G.M. & V.P.) Michael Raco; (Mfg. Mgr.) G. Lowry; (S.M.) J. L. Earls. Annual Sales (C). Co. Size (C). ⑤
- ★Cleanco Inc., 50 Colonnade Rd., Nepean, Ont. K2E 7J6. Tel. 613-224-7284. Fax: 613-224-7290. Van powered carpet cleaning equipment which can also be used for high pressure spray washing and wet sandblasting. Registered trade mark, Cleanco.
(P.) R. M. Gerhards; (S.T.) Mrs. K. Wendy Gerhards. Annual Sales (C). Co. Size (A). ⑥
- Cleanwear Products Ltd., 705 Progress Ave., Unit 7, Scarborough, Ont. M1H 2X1. Tel. 416-438-4831. Fax: 416-438-4226. Disposable and expendable garments and accessories for hightech and pharmaceutical cleanrooms, general industry and hospitals.
(P.) Mrs. B. J. Caldwell; (S.M.) Ms. D. Westra. Annual Sales (C). Co. Size (8). ⑥
- Clearbrook Hitch & Welding Ltd., #4 - 31269 Peardonville Rd., Clearbrook, B.C. V2S 5W6. Tel. 604-854-1541. Utility and flat deck trailer hitches.
(P.) D. Parlee. Annual Sales (A). Co. Size (A).

- Clearbrook Iron Works Ltd., 417 Sumas Way, Huntingdon, B.C. VOX 1M0. Tel. 604-853-1221. Fax: 604-853-8000. Pre-fabricated steel buildings, steel handrails and stairs, grates and grilles.
(P.) A. Unger. Annual Sales (C). Co. Size (A).
- Clearbrook Window Industries Ltd., P.O. Box 2052, Clearbrook, B.C. V2T 3T8. Tel. 604-854-3100. Fax: 604-852-1015. Window sash, wood and bow windows, patio doors, etc.
(P.) V.L. Hiebert. Annual Sales (G). Co. Size (A). ⑤
- Clearmount Plastics Limited, 21 River St., Toronto, Ont. M5A 3P1. Tel. 416-366-8676. Lucite advertising specialty embedments, souvenir and gift items.
(P.) D. Plummer. Annual Sales (8). Co. Size (A). ⑥
- Clearview Packaging Inc., 2316 Gerrard St. E., Toronto, Ont. M4E 2E1. Tel. 416-698-0085. Plastic boxes for cosmetics, greeting cards, textiles, confectioneries, novelties and giftware.
(P. & C.E.O.) R. G. Rossi; (V.P. Mktg.) R. Rossi. Annual Sales (8). Co. Size (A).
- ★Cleaver-Brooks of Canada Limited, P.O. Box 458, 161 Lorne Ave., Stratford, Ont. N5A 6T8. Tel. 519-271-9220. Fax: 519-271-6156. Branch offices, Moncton, N.B., Montreal, Que., Waterloo, Toronto, Ottawa, Ont., Winnipeg, Man., Regina, Sask., Edmonton, Calgary, Alta., Burnaby, B.C. Self-contained boilers, deaerators and boiler room accessories, incinerators, portable boilers. Brands, "C.8.", "Delta", "Model 3", "Model 5", "Cast Iron". Parent companies, Cleaver Brooks, A Division of Aqua-Chem, Inc. Milwaukee, WI, U.S.A., Lyonnaise des Eaux, Paris, France.
(P.) P. Kohn; (Mgr. Mfg. Tech. Serv.) L. C. Smith; (Compt.) E. S. Eldridge; (Mgr. Mat'l's Prod'n Cont.) G. Moorehead; (Mgr. Purch. Inv. Cont.) W. J. Roulston. Annual Sales (D). Co. Size (C). ⑥
- ★Clede Color Cards, Limited, La, 82 Wintermute St., Fort Erie, Ont. L2A 2P1. Tel. 416-871-3493. Fax: 416-871-9380. Associate, McCorquodale Color Cards, Willowdale, Ont. Color cards. Parent company, La Clede Manufacturing, Getzville, NY, U.S.A.
For. Rep., Chemo International.
(V.P.) T.J. Newton; (Plant Supt.) H. Wiecek; (Sales Eng.) I. Dunlop; (Cont.) N. Kassam; (Purch. & Inv. Cont. Supv'r) Ms. R. Burdock. Annual Sales (C). Co. Size (A). ⑥
- Clegg, R.E., & Son Mfg. Ltd., Box 7, Arrow River, Man. R0M 2H0. Tel. 204-562-3679. Cattle oilers, ice shaver, golf cart trailers, swath rollers.
(P.) S. Hunkin.
- ★Clelland-Kent Western, Ltd., 2285 Clark Dr., Vancouver, B.C. V5N 3G9. Tel. 604-877-1141. Fax: 604-877-2275. Branch office, Seattle, Wa., U.S.A. Photo engravers, lithographing, colour separations, phototypesetting.
(P.) J.P. Wiley; (V.P.) P.E. Wilson; (P.A.) V. Roza-Pereira. Annual Sales (C). Co. Size (C).
- Clelland Metal Products Limited, 464 Welland Ave., St. Catharines, Ont. L2M 5V4. Tel. 416-684-8301. Fax: 416-634-8302. Structural steel and miscellaneous iron work.
(P.) W.T. Clelland; (V.P.) M. Schroeder; (S.T.) R. A. Clelland. Annual Sales (C). Co. Size (A). ⑤
- Clema Footwear Ltd., 23 Densley Ave., Toronto, Ont. M6M 2P6. Tel. 416-248-6266. Fax: 416-248-2914. Ladies' leather dress boots and shoes.
(P.) G. Clerici; (S.) S. Mauceri. Annual Sales (C). Co. Size (C).
- ★Clemmer Industries Limited, 446 Albert St., P.O. Box 130, Waterloo, Ont. N2J 4A1. Tel. 519-884-4320. Toll Free: 800-265-8840. Fax: 519-884-6623. Warehouse, Thunder Bay, Ont. Branch office, Calgary, Alta. Metal fabricators to all industry standards, dual wall, continuous monitored, storage or pressure tanks for above or below ground, diaphragm type expansion tanks, pressure vessels, silos, head spinning, street name and highway signs, stackable containers for hazardous liquids, metal drainage, culverts, etc. Parent company, Meridian Technologies Inc., Toronto, Ont.
(P.) D. Dakin; (Cont.) L. Beattie; (S.M.) S. Bendier; (S.M.) J. Gross; (S.M.) D. Scheifley; (Tech. Serv.) E. Fernandes. Annual Sales (D). Co. Size (D). ⑥
- Clemro Industries Ltd., 8242 - 30th St. S.E., Calgary, Alta. T2C 1H8. Tel. 403-279-3877. Fax: 403-236-0186. "Clemro" aggregate and mining equipment, also portable plants.
(P. & G.M.) R. Fasoli; (Off. Mgr.) Ms. L. Tetlow. Annual Sales (C). Co. Size (A). ⑥
- Clermont, Joseph, Inc., 1925 Jean-De-Clermont Ave., Beauport, Que. G1E 7E3. Tel. 418-667-3486. Toll Free: 800-463-2340. Fax: 418-667-3517. Brand, "Perfecta"

- file folders, colour code folders, x-ray envelope, index card (16 colours) laminated.
(P.) G. Clermont; (Mgr.) P. Clermont. Annual Sales (C). Co. Size (B).^⑤
- Clermont Le Bottier, 14 St. Georges, Metabetchouan, Que. G0W 2A0. Tel. 418-349-2306. Work and safety boots.
(P.) J. O. Tremblay; (S.M.) C. Tremblay; (Plant Mgr.) C. Tremblay. Co. Size (A).
- ★Cleveland Range Ltd., 8251 Keele St., Concord, Ont., L4K 1Z1. Tel. 416-660-4747. Toll Free: 800-387-3562. Fax: 416-660-4492. Sales offices, Halifax, N.S., Montreal, Québec City, Que., Mississauga, Ottawa, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Coquitlam, Vancouver, B.C. Steam jacketed kettles, tilting skillets, mixer kettles, steamers and modular cooking equipment, coffee urns and brewers. Parent company, Welbilt.
For.Reps.: Cleveland Range Co., Cleveland, Ohio, U.S.A.
(P.) W. Bardeau; (V.P.Sales & Mktg.) A. Smith; (V.P.Fin.) M. Quinn; (V.P.Mfg.) F. Langenecker; (V.P.Eng.) W. Yeung; (S.M.) Mrs. J. Morin. Annual Sales (D). Co. Size (D).^⑤
- Cleveland Twist Drill (Canada) Ltd., 23 Fasken Dr., Rexdale, Ont. M9W 1K6. Tel. 416-675-7714. Toll Free: 800-387-3972. Fax: 416-675-8919. Telex: 06-989155. Metal cutting tools. Brands, "Cleveland", "Cle-Forge", "Mo-Max". Parent company, The Cleveland Twist Drill Company, Cleveland, OH, U.S.A.
(P. & G.M.) G.C. Minken; (Mfg.Mgr.) H.L. Ellis; (Compt.) C. Ayers; (Sales & Mktg.Mgr.) R.W. O'Flaherty; (Off.Mgr.) E.G. Chaplin. Annual Sales (D). Co. Size (C).^⑤
- Clevmont Industries Ltd., See L'Image Division of Clevmont Industries Ltd.
- ★Cleyn & Tinker Inc., P.O. Box 3000, Huntingdon, Que. J0S 1H0. Tel. 514-264-5316. Fax: 514-264-2345. Telex: 05-24144. Branch offices, Montreal, Que., Toronto, Ont. Subsidiaries, Comer Yarns (Donegal) Ltd., Comer International Ltd. and Comer Corrib Ltd., Ireland, Comer International Sales Limited, England. Worsted yarns and cloth, wool top and yarn dyers, tow converting, polyester top dyeing. Brands, "Paton", "Leach Textiles", "Micron 21".
(Chmn.) R. M. Clarke; (Vice Chmn.) V. O. Marguez; (P. & C.E.O.) N. A. Longlade; (V.P.) G. LeBlanc; (V.P.) J. A. Rougerie; (V.P.) G. Robert Tinker; (V.P.) J. R. Longlade; (V.P.) R. Berkin; (V.P.) J. Cockshott; (V.P.Fin.) J. Raphael Rodrigue. Annual Sales (E). Co. Size (F).^⑤
- Cliff and Walters Lithographing Company Limited, 360 Newkirk Rd. N., Richmond Hill, Ont. L4C 3G7. Tel. 416-737-2100. Toll Free: (416) 800-733-7717. Fax: 416-737-2129. Commercial lithographers.
(P.) W. Walters; (Cont.) Mrs. M. Arnott. Annual Sales (C). Co. Size (B).^⑤
- Cliffe Craft Limited, 185 Mill St., Gananoque, Ont. K7G 2L4. Tel. 613-382-2500. Cabin cruisers, open runabouts up to 27' length, promotional and competition paddles and chair backs.
- Clifford/Elliott Ltd., P.O. Box 247, Oakville, Ont. L6J 6L9. Tel. 416-842-2884. Fax: 416-842-8226. Canadian business magazines and periodicals.
(P.) G. Clifford; (Exec.V.P.Editorial) Ms. C. Radford; (Dir.Fin.) K. Milford. Annual Sales (C). Co. Size (A).^⑤
- Cliffside Utility Contractors Ltd., 3660 Midland Ave., Scarborough, Ont. M1S 3B2. Tel. 416-293-7004. Fax: 416-293-2790. Telex: 065-25276. Branch offices, Mississauga, Barrie, Toronto, Ont. Plant, Weston, Ont. Subsidiary, Footage Tools. "Footage Ferret" pneumatic earth boring tool, wet bore machines, plastic pipe fusion equipment, butt fusion machines, cable laying equipment, tapping machines. Parent company, Banister Continental Inc.
(P.) E.R. Austin; (V.P.Ops.) P.K. Faber; (V.P.Pipelines) R.A. Hudson; (V.P.Utilities) L. Mullin; (V.P.Admin.) C.N. D'Croix. Annual Sales (E). Co. Size (F).^⑤
- Clifton Company Limited, The, 20 Rangemore Rd., Toronto, Ont. M8Z 5H7. Tel. 416-259-6308. Fax: 416-259-2995. Cosmetics, toilet preparations. Brands, "Florama", "Color Fun", "Cream Petals", "Little Princess", "Hallmark", "Scentiments".
(P.) J. Catto; (V.P.Sales) R.G. Harris; (V.P.) W.R. Daries. Annual Sales (C). Co. Size (C).^⑤
- Climate-Master Inc., 6130 97th St., Edmonton, Alta. T6E 3J4. Tel. 403-436-5924. Fax: 403-438-0628. Branch offices, Montreal, Que., Toronto, Ottawa, Ont., Winnipeg, Man., Calgary, Alta., Burnaby, B.C. Roof top and indoor heating and air conditioning; gas fired furnaces and unit heaters, heating and ventilating, air and water cooled air conditioning; packaged and split systems. Brands, "Climate Master", "Flame Master", "Buffalo Package Equipment".
(G.M.) G.W. Kelly; (V.P.) E.L. Swedberg; (V.P.Mfg.) A.C. Scott; (V.P.Sales & Mktg.) W. Neufeld. Annual Sales (E). Co. Size (E).^⑤
- Climax Sailer Company, Limited, 43 Burton St., Hamilton, Ont. L8L 3R1. Tel. 416-527-3360. Single loop bale ties.
(P.) K.M. Robinson; (Mgr.) P. K. Robinson; (Book-keeper) Ms. J. Robinson. Annual Sales (B). Co. Size (A).^⑤
- Cline, William, Co. Limited, P.O. Box 2725, 5 Michael St., Kitchener, Ont. N2H 6N3. Tel. 519-743-4118. Fax: 519-743-5031. Men's dress and sport shirts.
(P.) W. H. Cline; (V.P. & G.M.) D. Newman. Annual Sales (D). Co. Size (C).^⑤
- Clivent Inc., 2150 Leon-Harmel, Quebec, Que. G1N 4L2. Tel. 418-683-2431. Fax: 418-683-1878. Metal door frames, metal and glass partitions.
(P. & G.M.) J. C. Gagnon; (V.P.Human Res.) Ms. N. Legendre; (Dir.Fin.) J. Bisson; (Dir.Prod'n Purch.) L. Cote. Annual Sales (C). Co. Size (B).
- †Clorox Company of Canada Ltd., The, 3425 Harvester Rd., Suite 202, Burlington, Ont. L7N 3N1. Tel. 416-632-9500. Fax: 416-333-3256. Plant, Moose Jaw, Sask. "Kingsford" charcoal briquets. Parent company, Clorox Co., Oakland, CA, U.S.A.
(Sales & Adv.Mgr.) K. E. Smedley; (Cont.) Ms. D. Kirkpatrick; (Dist. & Mfg.Mgr.Moose Jaw) B. O. Webster. Annual Sales (D). Co. Size (B).^⑤
- ★CLOUGH CHEMICAL INC., [PRODUITS CHIMIQUES CLOUGH INC.], P.O. Box 1017, 178 St. Pierre St., St-Jean, Que. J3B 7B5. Tel. 514-346-6848. Toll Free: 800-363-9284. Fax: 514-346-7263. Member of Boehme Filatex. Industrial and specialty chemicals for pulp and paper, textile, janitorial and personal care industries. Brands, "Questal", "Pentaquest", "Dousoft", "Nutrapons", etc.
For. Rep., CEVMI-Chimie, Paris, France.
(P. & G.M.) R.W. Maurer; (V.P.Fin.) P. Beliveau; (Tech.Dir.) J. C. Pool; (P.A.) E. Mombveau; (V.P.Sales) R.H. Rolph. Annual Sales (D). Co. Size (B).^⑤
- Cloutier, Alfred, Limitée, 1 rue Paquet, P.O. Box 70, St. Emile, Quebec Co., Que. G0A 3N0. Tel. 418-842-4390. Fax: 418-842-9944. Leather slippers and moccasins. Brands, "Alfred", "Eva", "Modmoc".
(P. & G.M.) S. Brie; (V.P.) D. Robitaille; (Plant Mgr.) J.P. Cloutier. Annual Sales (D). Co. Size (D).^⑤
- ★Cloutier, Eugene, Inc., 33 Rue Champlain, St. Emile, Que. G0A 3N0. Tel. 418-842-20B7. Fax: 418-842-6651. Indian slippers and moccasins. Brand, "Laurentian Chief".
(G.M.) F. Cloutier; (S.M. & P.A.) A. Gagne. Annual Sales (C). Co. Size (B).^⑤
- Cloutier's Machine Shop Ltd., 59 Clear Lake Rd. N., Kapuskasing, Ont. P5N 2X7. Tel. 705-337-1663. Fax: 705-335-6364. Associates, Northern Hydraulics Lab, CMS Mechanical. Conveyors, cyclones, machined parts pressure vessels, ductwork, tanks, structural steel, pump shafts and sleeves.
(P.) H. Cloutier; (Estimator Purch.) J. Couture; (Admin. S.) Ms. C. Martin. Annual Sales (C). Co. Size (A).^⑤
- Clover Tool Mfg.Ltd., 265 Applewood Cres., Unit 2, Concord, Ont. L4K 4B4. Tel. 416-669-1999. Fax: 416-669-3565. Designers and builders of dies, jigs, fixtures, general machine work, metal stampings, wire EDM services.
(P.) F. Zeni. Annual Sales (C). Co. Size (B).^⑤
- Cloverdale Paint Inc., 6950 King George Hwy., Surrey, B.C. V3W 4Z1. Tel. 604-596-6261. Fax: 604-597-2677. Telex: 04-55764. Branch offices, Red Deer, Calgary, Edmonton (3), Alta., Vancouver (2), Langley, Newton, Abbotsford, Haney, Kamloops, Nanaimo, Victoria, Prince George, Richmond, Parksville, Colwood, Sidney, Duncan, North Delta, Cranbrook, Quesnel, Vernon, White Rock, Burnaby (2), North Vancouver, Kelowna, N. Surrey, B.C. Associate, Monarch Paints Ltd., Edmonton, Alta. Paints, varnish, stains, industrial and forest product coatings.
(P.) W.M. Vogel; (G.M.) C.A. Mordy; (Mktg.Mgr.) N. Willis; (Sales Ops.Mgr.) W. Fowlie; (Prod'n Mgr.) S. Eaton. Annual Sales (E). Co. Size (E).^⑤
- Cloverdale Truss Co. Ltd., 17474 - 56th Ave., Surrey, B.C. V3S 1C3. Tel. 604-576-9171. Fax: 604-576-2476. Roof and floor trusses. Brands, "Wood Joists". Parent company, Vanac Development Corp.
(Mgr. & S.) J.W. Kung, P.Eng.; (S.M.) R. Heida; (Shop Mgr.) R. Sherwin; (Off.Mgr.) B. Hughes. Annual Sales (D). Co. Size (C).^⑤
- ★Clubbe, Paul, Marketing Ltd., 40 Crockford Blvd., Scarborough, Ont. M1R 3C3. Tel. 416-759-9361. Fax: 416-759-3197. "Rotex" vinyl tape and label makers, rubber bands, "Ace" Lopes" packing list envelopes, photo copy and computer labels.
For. Reps.: U.S.A., Mexico.
(P.) P. Clubbe; (Compt.) J. Akbar; (Purch.Mgr.) Ms. S. Ludlow. Annual Sales (D). Co. Size (B).^⑤
- ★CLUTHE, GEO., MFG., CO. LTD., THE, 585 Kumpf Dr., P.O. Box 35, Waterloo, Ont. N2J 3Z7. Tel. 519-885-4540. Fax: 519-885-1390. Associate company, Cluthé Sales (Waterloo) Ltd., Waterloo, Ont. Plastic handled tools, screw drivers, hammers, plastic knobs and pulls, furniture glides and fittings, fishing tackle boxes, tool boxes, rural and urban mailboxes, driveway markers, key holding devices, funnels, oilers and dispensers, also custom injection moulding. Brands, "Hi-Torque", "Cluthé", "Uni-Driver", "Premium", "Indestructible", "Torque-Top", "Poly-Panel", "Mag-Jaw", etc.
For.Reps.: All Trade Enterprises Limited, Markham, Ont. for Caribbean; Protective Closures Co., Inc., Buffalo, NY, U.S.A.
(P.) G. J. Cluthe; (S.M.) J. Cluthe; (Exp.Mgr.) R. Gilbert; (Plant Mgr.) H.J. Robertson; (Mktg. Sales) J. Ruder. Annual Sales (D). Co. Size (D).^⑤
- Clyde Fans Limited, 241 King St. E., Toronto, Ont. M5A 1J9. Tel. 416-363-6725. Exhaust and circulating fans. Brand, "Clyde".
(P.) E. Babbitt. Annual Sales (A). Co. Size (A).
- ★Clydesdale Custom Case Co. Ltd., 86 Sinnott Rd., Scarborough, Ont. M1L 4M7. Tel. 416-755-6543. Fax: 416-755-0433. Heavy and medium duty transit cases, light duty carrying cases.
(S.T.) R. Hinchliffe. Annual Sales (8). Co. Size (A).
- C'Mon In Sportswear Ltd., R.R.#1, Box 281, Notre Dame, N.B. E0A 2G0. Tel. 506-576-7B07. Custom made spring and winter jackets and ski pants, embro and chenille crests.
(P.) C. Babineau; (V.P.) V. Arsenault. Annual Sales (A). Co. Size (A).^⑤
- Co-op Atlantic, P.O. Box 750, Moncton, N.B. E1C 8N5. Tel. 506-858-6000. Fax: 506-858-6377. Telex: 014-2210. Branch offices and plants, New Minas, Truro, Brooklyn, N.S., Moncton, N.B. Livestock and poultry feeds, fish, mink and dog food. Brand, "Co-op".
(G.M.) N. A. Charuk; (Agr.Div.Mgr.) J. B. Eaton; (Mktg. Mgr.) P. Harris; (Prod'n Mgr.) R. E. Hebb; (P.A.) A. E. MacTavish; (Plant Mgr.New Minas & Brooklyn) J. Redmond; (Plant Mgr.Moncton) P. Evans; (Plant Mgr. Toronto) L. Snyder. Annual Sales (E). Co. Size (E).^⑤
- Coast Agri, 464 Riverside Rd. S., Abbotsford, B.C. V2S 4N2. Tel. 604-530-7212. Fax: 604-853-8419. Associate, East Chilliwack Agricultural Co-op. Agricultural and consumer fertilizers, crop products for greenhouse, nursery, horticultural and agricultural trade. Parent company, East Chilliwack Agricultural Co-op., Chilliwack, B.C.
(Div.Mgr.) J. Stearns; (Mktg.Mgr.) S. Loewen. Annual Sales (D). Co. Size (B).
- ★Coast Hydraulics Ltd., 1595 Franklin St., Vancouver, B.C. V5L 1P3. Tel. 604-253-7601. Fax: 604-253-4636. Associates, Copperthorne Industries 86 Ltd., Canada Coupling Ltd. Hydraulic fitting products, flanges.
(Mgr.) J. A. Smith. Annual Sales (A). Co. Size (A).^⑤
- Coast Industrial Hi-Tech Fabricating Ltd., 17919 Roan Pl., Cloverdale, B.C. V3S 5K1. Tel. 604-574-0171. Fax: 604-574-0492. Steel airplane hangar doors, sound retardant doors, industrial sliding doors, vertical lift multi-blade doors, exterior industrial doors, trench shields, shoring systems.
(P. & C.E.O.) P. J. Hewlett. Annual Sales (C). Co. Size (A).
- †Coast Mountain Designs Ltd., 58 West 6th Ave., Vancouver, B.C. V5T 1K1. Tel. 604-872-0666. Fax: 604-876-2544. Backpacks and camping accessories, travel luggage convertible packs, outdoor, marine or mountain clothing, camera and computer carry bags, bicycle panniers, soft luggage, brief cases, etc.
(P.) D. Peachey; (Mgr.Wholesale Sales) K. Head; (P.A.) R. Stewart. Annual Sales (C). Co. Size (C).^⑤
- ★Coast Pacific Forest Products Ltd., P.O. Box 527, Duncan, B.C. V9L 3X9. Tel. 604-748-4766. Fax: 604-748-6322. Subsidiaries, International Marine Logging Engineering Ltd. Softwood pulp chips, hemlock and douglas fir high grade lumber.
(P. & G.M.) A. Nichols; (Mech.Supt.) R. Meerman. Annual Sales (D). Co. Size (B).^⑤
- Coast Steel Fabricators Ltd., 1515 Kingsway Ave., Port Coquitlam, B.C. V3C 1S2. Tel. 604-941-9481. Fax: 604-941-7447. Designers, fabricators and erectors of structural and industrial steelwork, custom shearing and form-

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑤ Uses both ⑤ and ⑤.

ing, bridges, barges, towers, pressure vessels, and plate-work. Brand, "C.S.F.". Parent company, Agra Industries Limited, Saskatoon, Sask.

(G.M.) H. Hornstein; (Cont.) D. Barry Milton; (S.M.) S. Richard Davies. Annual Sales (D). Co. Size (D).⑤

★Coastal Plastics Inc., 41 Thornhill Dr., Dartmouth, N.S. B3B 1R9. Tel. 902-469-B6B1. Fax: 902-468-3310. Retail and industrial garbage and grocery carry-out bags, and polyethylene film. Parent company, RPS Holdings Inc., Halifax, N.S.

(G.M.) Ms. R. Martin; (Mgr., Mktg. & Bus. Dev.) R. Flute; (Prod'n Mgr.) H. Koepfen; (P.A.) D. Duhart. Annual Sales (C). Co. Size (B).⑥

Coastal Plastics Mfg. B.C. Ltd., 12444 Harris Rd., Pitt Meadows, B.C. V0M 1P0. Tel. 604-465-5911. Telex: 04-507652. Blow moulding plastic containers. Parent company, Tobl Mfg. Chemical Ltd., Pitt Meadows, B.C. (P. & P.A.) T. F. Hall. Co. Size (A).

Coastal Steel Construction Limited, Box 634, Thunder Bay, Ont. P7C 4W6. Tel. 807-623-4B44. Fax: B07-623-B19B. Steel platforms, tanks, vessels, hoppers, buildings, warehousing and conveyors.

(P.) M.R. Obljubek. Annual Sales (D). Co. Size (C).⑤

★Coates Industrial Automation Limited, 701 Trinity Rd., R.R.#2, Ancaster, Ont. L9G 3L1. Tel. 416-648-4447. Fax: 416-648-B911. Vibratory parts feeder bowls, parts handling, capping and special assembly machines, placing devices, rotary parts feeders.

For Reps. CMB Engineering, Worcester, U.K.

(P.) D.C. Coates; (Cont.) P. Meyers; (Tech. Mgr.) R. Bastow; (Mgr.) Ms. D. McLean. Annual Sales (C). Co. Size (B).⑥

Coatings Canada Ltd., 3490 Pharmacy Ave., Scarborough, Ont. M1W 3G3. Tel. 416-496-2001. Fax: 416-496-1537. Telex: 5-26219. Ultraviolet and liquid coatings, film laminations.

(G.M.) R. Johnson. Annual Sales (C). Co. Size (B).⑤

★Coats, J. & P., (Canada) Inc., 3537 Ashby St., St-Laurent, Que. H4R 2K3. Tel. 514-331-9090. Toll Free: 800-361-BBB3. Fax: 514-331-1160. Telex: 05-B24025. Branch offices, Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Plant, Kingston, Ont. Sewing threads and accessories, crochet yarns, etc. Brands, "Super Sheen", "Elephant", "Chain", "Anchor", "Koban", etc. Parent company, Coats Patons (North America) Inc., U.S.A.

(P.) P.J. Holman; (V.P. Sales) J.M. Laurie; (V.P. Ops.) V.C. Hawkins; (Nat. S.M. Ind. Goods) A. Gauthier. Annual Sales (E). Co. Size (E).⑥

★Cobequid Lumber, a division of Dentron Resources Limited, Oxford Junction, N.S. B0M 1R0. Tel. 902-447-2200. Telex: 019-32355B. Rough and dressed lumber, dried studs, baled shavings. Brands, "COB", "CLC", "Bluenose".

For Reps.: Furman Lumber Incorp., Boston, Mass., Forest Lumber Co., C. J. Hodder Lumber Co., Pittsburgh, Pa., Lawrence R. McCoy & Co. Inc., Worcester, Mass., U.S.A.; Pharaoh, Gane & Co. Ltd., Price, Morgan & Co., Ltd., London, England.

(P.) R. W. 8. Douglas; (G.M. & S.M.) G. W. Burkhardt. Co. Size (C).

★Cobi Foods Inc., 305 Milner Ave., Suite 900, Scarborough, Ont. M1B 3V4. Tel. 416-298-2624. Fax: 416-298-6004. Telex: 019-32127. Distribution Centres, Port Williams, N.S. Pictou, Ont. Plants, Berwick, Hillaton, Kentville, N.S., Ingersoll, Bloomfield, Oakville, Ont. Canned vegetables, dried beans, frozen vegetables and quiche lorraine, juices and drinks. Brands, "Cobi", "Avon", "Stokely Van Camp", "Libby's", "Hardee", "Baxter", "Graves", "Honey Dew", "Kirkwood", etc.

(P.) R. Turner; (V.P. Admin.) C. Lang; (V.P. Prod'n) Ms. A. Anderson; (V.P. Fin.) J. O'Hara; (Dir. Sales & Mktg.) R. Kingston. Annual Sales (F). Co. Size (E).⑥

Cobol Industries Ltd., 9521 Cote de Liesse Rd., Dorval, Que. H9P 2N9. Tel. 514-631-7030. Fax: 514-631-7033. Floor and wall cleaners, rug shampoos and cleaners, hand and body cleansers, floor finishes, disinfectant and deodorant cleaners.

(P.) L. Boloten; (V.P.) M. Boloten. Annual Sales (C). Co. Size (A).⑥

★Cobra Machine Tool Co. Inc., 11600 County Rd. #42, R.R.#2, Tecumseh, Ont. NBN 2M1. Tel. 519-735-8311. Fax: 519-735-6559. Branch offices, Georgetown, Mississauga, Kitchener, Ont. Associate, Vigil Machine Tool Inc., Windsor, Ont. Special machine tools, rotating table and transfer multiple complexes, special horizontal and vertical boring machines, automatic tapping machines, automatic multi-spindle drilling machines, opera-

tor units, standard elements, special machines for machining extrusions of light alloy, etc.

(P.) D. Pacitti; (Mfg. Mgr.) B. Mailloux; (Mktg. Mgr.) C. Roberts; (Purch. Mgr.) Ms. J. Parent; (Acct.) F. Pettit; (Eng.) R. Hawkins. Annual Sales (C). Co. Size (B).⑥

Coca-Cola Bottling, 60 O'Leary Ave., P. O. Box 13037, St. John's, Nfld. A1B 3V8. Tel. 709-576-1670. Fax: 709-576-1740. Authorized bottlers and canners. Brands, "Coca-Cola", "Canada Dry", "A&W".

(G.M.) B. Jardine; (Mktg. Mgr.) G. Pelley; (Prod. Mgr.) G. Guy. Annual Sales (E). Co. Size (A).⑥

★Cochrane Tool & Design Limited, Stamping Division, 245 Torbay Rd., Markham, Ont. L3R 2P8. Tel. 416-475-6636. Fax: 416-475-79B9. Stamping Division, Markham, Ont. Progressive dies, jigs, gauges, metal stampings, assemblies, etc.

(G.M.) E. Hollis; (P.A.) G. Hart; (S.M. Tool Div.) 8. Leeder; (S.M. Stamping Div.) B. Moore; (Supt. Tool Div.) G. Martin; (Mgr. Tool Div.) A. Speers. Annual Sales (D). Co. Size (D).⑤

Cochrane Tool & Design Ltd., Tooling Div., 425 Midwest Road, Scarborough, Ont. M1P 3A6. Tel. 416-757-6285. Fax: 416-757-6343.

(S.M. Tool Div.) B. Leeder; (Mgr. Tool Div.) A. Speers; (Supt. Tool Div.) G. Martin.

Cocoa-Cola Beverages, 42 Overlea Blvd., Toronto, Ont. M4H 1B8. Tel. 416-424-6000. Branch offices and plants, Halifax, N.S., Montreal, Chicoutimi, Quebec, Que., Ottawa, Kingston, Sudbury, Toronto, Hamilton, London, Windsor, Kitchener, Ont., Calgary, Edmonton, Alta. Fountain syrup, carbonated soft drinks. Brands, "Coca-Cola Classic", "Coke", "Fresca", "Fanta", "Sprite", "Tab", "Diet Coke".

(P. & C.E.O.) N.W. Kirchmann; (V.P.) D.F. Senior; (V.P. & S.) W.R. Bruce Hill. Annual Sales (F). Co. Size (G).

★CODE FELT LIMITED, 53 Herriott St., Box 130, Perth, Ont. K7H 3E3. Tel. 613-267-2464. Fax: 613-264-0261. Subsidiaries: Colorbelle Ltd., Toronto, Ont. and Montreal, Que. Display and apparel, bonded non-woven and filter felts, boot and shoe insoles, and liners, etc. Brand, "Rideau".

(P.) R. E. Peskett; (V.P.) A. Patel; (S.T.) Mrs. L.M. Peskett. Annual Sales (C). Co. Size (B).⑥

Coderre Packaging Inc., See Emballage Coderre Packaging Inc.

★Codet Inc., 43 Maple St., Coaticook, Que. J1A 1C3. Tel. 819-B49-4819. Fax: B19-849-9301. Plant, Magog, Que. Associate, Codet Newport Corp., New Port, VT, U.S.A. Work and hunting clothing, jeans, safety pants, snowmobile suit. Brands, "Big Bill", "Vegas", "Wild West", "Hot Rod".

For Reps., Codet Newport Corp., New Port, VT, U.S.A.

(P.) J. Pierre Audet; (S.T.) R. H. Audet. Annual Sales (D). Co. Size (D).⑤

★Coe Manufacturing Company (Canada) Inc., Moore Canada Division, P.O. Box 68, Brampton, Ont. L6V 2K5. Tel. 416-451-4990. Fax: 416-451-6206. Sales offices, Dorval, Que., Prince George, B.C. Plant, Vancouver, B.C. "Moore Cross-Circulation Dry Kilns", and lumber sorters, stackers and unstackers, veneer and gypsum board dryers, waste-fired systems, construction and installation services. Parent company, The Coe Manufacturing Company, Painesville, OH, U.S.A.

For Reps.: Dougmas Pty. Ltd., Australia; Movit Pewate Ltd., Jurong Town, Singapore; Panaskandia, Inc. and Mr. Frank Odubor, Odissa, Panama, Rep. Panama, C.A.; Industrial Lima S.A., Callao, Peru.

(G.M.) T. Cuthbertson; (Mgr. Vancouver) B. Stroud; (V.P. West'n Sales Div.) E. Knokey. Annual Sales (C). Co. Size (D).

★Coen Burners Canada Inc., 226 Roy, St-Eustache, Que. J7R 5R6. Tel. 514-472-7922. Fax: 514-472-3350. Associates, Ashtech Engineered Products Co., Halifax, N.S., Camatec Inc., Montreal, Que., K.V. Combustion & Energy Systems Ltd., Scarborough, Ont., Inproheat Industries Ltd., Vancouver, B.C. Burners, air heaters, incinerators, ignitors, pumping and heating sets, microprocessor based flame safeguard. Parent company, Coen Co. Inc., Burlingame, CA, U.S.A.

(C.E.O. & G.M.) P. Bégin; (Sales & Appl. Mgr.) C. Roy; (P.A.) B. Lapointe; (Cont.) Mrs. J. Giguère. Annual Sales (C). Co. Size (A).⑥

Coffres-Forts Drummond Inc., See Drummond Safe Inc. Coffres Forts Gardex Inc., [Gardex Safe Inc.], 41 Kennedy Blvd., St-Jerome, Que. J7Y 4B5. Tel. 514-432-1081. Fax: 514-432-7479. Fire resistant filing cabinets, safes. (P.) S. Grubert. Annual Sales (C). Co. Size (C).⑥

★COGAN WIRE AND METAL PRODUCTS LTD., 8103 Parkway, Anjou, Que. H1J 1M8. Tel. 514-353-9141. Fax: 514-355-7546. Telex: 05-82BBB1. "Safegarde" wire partitions, "Bostwick", and "Lazytong" doors, "Rite-Type" mezzanine.

(P.) N. Goddard; (V.P.) D.J. Goddard; (Mktg.) Ms. L. Marion. Annual Sales (C). Co. Size (A).⑥

Cohen, H., & Co. Ltd., 6720 Jeanne Mance St., Montreal, Que. H2V 4L3. Tel. 514-271-3541. Fax: 514-271-5482. Branch office, Scarborough, Ont. Wooden displays, showcases, fixtures, etc.

(P.) S. Cohen; (T.) M. Cohen; (Plant Mgr.) Y. Tremblay; (Reg. Sup'r) P. Jenkins. Annual Sales (D). Co. Size (B).⑤

Cohen, I., & Company, Ltd., P.O. Box 290, Kingston, Ont. K7L 4VB. Tel. 613-548-4472. Fabricated steel bars for concrete reinforcing.

(V.P. & Asst. Mgr.) H.A. Cohen. Co. Size (A).

Cohen, S. Inc., 153 Graveline, Montreal, Que. H4T 1R4. Tel. 514-342-6700. Toll Free: 800-361-6250. Fax: 514-341-2952. Branch office, Toronto, Ont. Branch plant, Ste. Therese, Que. Men's suits, sport coats, etc. Brands, "McGregor", "Cucci", "Jacques Tousseau", "Savoy".

(P.) D. Cohen; (V.P.) P. Cohen; (V.P.) B. Cohen; (T.) R. Cohen. Annual Sales (D). Co. Size (D).⑤

Cohn, D., Trans-Canada, 367 Poplar Ave., Winnipeg, Man. R2L 0K1. Tel. 204-667-6640. Fax: 204-667-0621. Subsidiary, Permainizing, Winnipeg, Man. Fur dressers, dyers, fur and leather cleaners.

(Partner) G. Jacob; (Partner) A.M. Cohn. Annual Sales (D). Co. Size (C).⑤

Colbey Custom Fabricating Co., Limited, 14 Cushman Rd., St. Catharines, Ont. L2M 6S8. Tel. 416-685-1301. Fax: 416-685-9011. Mild steel, stainless steel and aluminum used in the fabrication of tank and material handling equipment.

(Chmn.) W.J. Colbey; (P.) A. V. Colbey; (P.A.) J.H. Colbey; (Plant Mgr.) G.S. Colbey. Annual Sales (C). Co. Size (B).⑤

Colburn-Dawes, Box 877, Cambridge, Ont. N1A 5X9. Tel. 519-622-2200. Fax: 519-623-4B49. Branch office, High River, Alta. Micro premises for the livestock and poultry feed industry. Parent company, Hoffmann-La Roche Limited, Etobicoke, Ont.

(Dir.) M. Dell; (Dir.) W. Miller; (Tech. Mgr.) J. Hilton, Ph.D. Annual Sales (D). Co. Size (B).

★Cold Metal Products Company Ltd., 65 Imperial St., Hamilton, Ont. LBL 7V2. Tel. 416-544-2B03. Toll Free: (416, 519, 613, 705, 807) B00-263-9951, (U.S.A.) B00-263-93B1. Fax: 416-544-2957. Plants, Pointe Claire, Que, Hamilton, Ont. Subsidiaries, Acier CMP Quebec, Pte-Claire, Que., CMP Steel Service Centre and UniForm Steel Strapping, Hamilton, Ont. Precision and commercial quality cold rolled strip steel and sheets, slit to width, cut to blank size and metallic strapping. Parent company, Cold Metal Products Company, Inc., OH, U.S.A.

(P. & G.M.) R. Weir; (Mgr. Ops.) J.W. Watson; (Mgr. Sales & Mktg.) B. Reid; (Cont.) J. Butcher; (Mat'l's Mgr.) I. Marwick. Annual Sales (E). Co. Size (D).⑤

Coldmatic Refrigeration of Canada Ltd., B500 Keele St., Concord, Ont. L4K 2A6. Tel. 416-738-1212. Fax: 416-738-5169. Telex: 06-964B86. Subsidiaries, United Cooler (Niagara 1980) Ltd., and Thermo Glass Doors, Concord, Ont. Commercial refrigerators, cold storage doors, urethane insulated walk-in coolers and refrigerated warehouses, refrigerated display cases. Brands, "Coldmatic", "Delta-Rib".

For For Reps., contact main office.

(P.) G. Zafir; (G.M.) I. Cookson. Annual Sales (D). Co. Size (D).⑥

Coldstream Concrete Ltd., R.R. 2, Ilderton, Ont. NOM 2A0. Tel. 519-666-0604. Fax: 519-666-0977. Plant, Cobalt, Ont. Concrete drain and well tile, catch basins, corrugated steel pipe, geotextile filter fabrics, concrete bricks.

(P.) Ronald Brown; (S.T.) Robert Brown. Annual Sales (C). Co. Size (B).⑤

★COLDSTREAM PRODUCTS OF CANADA, 1001 Regent Ave. W., Winnipeg, Man. R2C 4M2. Tel. 204-669-1201. Fax: 204-222-0655. Branch offices, Calgary, Edmonton, Alta. Commercial, industrial, institutional and hospital refrigeration equipment, prefabricated cold storage warehouse buildings. Trade mark, Coldstream Products. Parent company, Hussmann Store Equipment Limited, Brantford, Ont.

(P.) J.O. Fife; (V.P. & G.M.) E.F. Dunsford; (Dir. of Ops.) W. B. Hubert; (Dir. Sales & Mktg.) W. Smith; (P.A.) L. Lewis. Annual Sales (D). Co. Size (D).⑥

- Cole of California (Canada) Ltd., 804 Ritson Rd. S., Oshawa, Ont. L1H 5L4. Tel. 416-728-7359. Branch office, Toronto, Ont. Bathing suits and sportswear. Brands, "Cole of California Original", "Blue Surf of Canada Ltd.", "Anacapri", "Sandcastle".
(P. & G.M.) M.A. McCullough; (S.M.) M. Dubé. Annual Sales (C). Co. Size (C).⑤
- ★Coleco (Canada) Ltd./Ltée., 4000 St. Ambroise St., Montreal, Que. H4C 2C8. Tel. 514-934-4100. Fax: 514-934-4129. Telex: 055-60296. Sales office, Toronto, Ont. "Cabbage Patch" kids and accessories, riding toys, doll strollers and carriages, juvenile pools, splashers, snow goods, action toys, hockey games, pool tables, plush toys and educational electronics. Parent company, Coleco Industries, Inc.
For. Rep., Coleco U.K., Stony Stratford, England.
(Chmn. & C.E.O.) J.B. Clarke; (P. & C.O.O.) J. Jacobson; (Exec.V.P.) G. Dussault; (V.P.Fin.) D. Durnin; (V.P.Distr'n) P. Walder; (V.P.Sales) 8. Morrow; (V.P.Mktg.) M. Richards. Annual Sales (E). Co. Size (D).⑤
- Coleman Containers Limited, 840 Westport Cres., Mississauga, Ont. L5T 1E7. Tel. 416-670-7441. Corrugated containers, pads, binders, partitions, two colour special corrugated packaging.
(P.) F. Ciupak; (G.M.) R. Ciupak; (P.A.) N. McCart; (Prod'n Supt.) J. Beck. Annual Sales (C). Co. Size (A).⑤
- Coleman Craft Ltd., Wm., 333 Dundas St., Cambridge, Ont. N1R 5R1. Tel. 519-623-1804. Industrial moulded products, sport car hard tops, fiberglass canoes. Brand, "ColemanCraft".
(P.) W. A. Coleman; (V.P.) Mrs. R. Coleman. Annual Sales (A). Co. Size (A).⑤
- Coleman, W.A., Metal Products Ltd., 15 Vanley Crescent, Downsview, Ont. M3J 2B7. Tel. 416-638-4922. Custom metal fabrication.
(P.) K. Beechener; (V.P.Sales) W.R. Coleman. Annual Sales (C). Co. Size (B).⑤
- Coles Printing Co. (1975) Ltd., 11604-154 St., Edmonton, Alta. T5M 3N8. Tel. 403-452-6380. Commercial printing.
(S.T. & G.M.) A. Johnson. Co. Size (A).
- Coles Publishing, a Div. of Coles Bookstores Ltd., 90 Ronson Dr., Rexdale, Ont. M9W 1C1. Tel. 416-243-3132. Fax: 416-243-8964. Publishers of "Coles Notes".
(Mgr.) B. Monti. Annual Sales (C). Co. Size (A).⑤
- ★Colgate-Palmolive Canada, 64 Colgate Ave., Toronto, Ont. M4M 1N7. Tel. 416-461-8234. Fax: 416-461-1528. Telex: 065-24459. Soaps, synthetic detergents, toilet preparations, dental preparations, glycerine, etc. Brands, "Fab", "Colgate", "Cashmere Bouquet", "Artic Power", "ABC", "Palmolive", etc. Parent company, Colgate-Palmolive Company, New York, NY, U.S.A.
(P. & G.M.) V. Mendes de Franca; (V.P.Fin.) C. P. Fong; (V.P.Mfg.) M. J. Ryan; (V.P.Gen.Counsel) R. F. Bonar; (V.P.Mktg.) P. J. Knight; (V.P.Sales) G. D. Schick; (Dir.Hum.Res.) J. 8. Tiernay; (Mat'ls.Mgr.) K. Daniels. Annual Sales (F). Co. Size (E).⑤
- ★Colibri Furniture Canada Limited, 4 Wolfe St., P.O. Box 420, Frankford, Ont. K0K 2C0. Tel. 613-398-6177. Fax: 613-398-8440. Scandinavian style household furniture in teak, oak and santos rosewood.
(P.) R. Schnaithmann; (S.T.) L. Morse; (Compt.) L. Morse; (Plant Mgr.) G. Lemmermeyer; (Foreman) C. Landry. Annual Sales (C). Co. Size (B).⑤
- Colic Machine & Tool Ltd., 12 Churchill Place, Woodstock, Ont. N4S 7V9. Tel. 519-539-4661. Fax: 519-539-0470. Hydraulic and pneumatic cylinders, custom machining and welding, pharmaceutical equipment, environmental pollution control equipment, material handling and processing equipment.
(P.) A. Colic; (G.M.) M. Andic. Annual Sales (8). Co. Size (A).⑥
- †Colin Sportswear Ltd., 3rd floor, 1624 Franklin St., Vancouver, B.C. V5L 1P4. Tel. 604-254-2113. Fax: 604-254-2113. Ladies' fashions.
(P.) C. Lo; (S.M.) Mrs. F. Kwan. Annual Sales (B). Co. Size (A).⑥
- Colio Wines of Canada Ltd., Box 372, 1 Colio Dr., Harrow, Ont. N0R 1G0. Tel. 519-738-2241. Fax: 519-738-3070. Branch office, Toronto, Ont. Associate, Mark James Wines & Spirits, Toronto, Ont. White and red table wines, champagne, specialty wines, etc.
(P.) E. de Luca; (S.M.) R. Martin; (Master Wine Maker) C. Negri; (Off.Mgr.) Ms. P. Morency. Annual Sales (C). Co. Size (B).⑤
- ★Coll-Western Industries Ltd., 2721 Main St., Vancouver, B.C. V5T 3E9. Tel. 604-874-9161. Fax: 604-874-2911. Plant, Burnaby, B.C. Lumber marking stamps and side stencils, seals, nameplates, pressure sensitive labels in rolls and sheets, job printing.
(P.) J.R. Colloton. Annual Sales (C). Co. Size (B).⑥
- College Printers Ltd., 865 Terminal Ave., Vancouver, B.C. V6A 2N3. Tel. 604-685-6322. Fax: 604-685-0743. Weekly newspapers, flyers, catalogues, magazines.
(P.) S. Y. Joe; (G.M.) K. G. Nelson; (Asst.G.M.) D. Ball. Annual Sales (D). Co. Size (C).⑥
- ★College Tool & Die, A Division of Multimet Canada Inc., 3845 Nashua Dr., Mississauga, Ont. L4V 1R3. Tel. 416-677-5130. Fax: 416-677-4426. Telex: 06-968529. Tool and die makers, certified welders, nuclear, fuel handling components, military and aerospace products, special machinery and components and CNC specialists. Parent company, Multimet Canada Inc.
(Chmn.) H. Hewgill; (P.) R. S. Kuczynski; (V.P.) K. S. Kuczynski; (Acct.) S. Bailey; (Mgr.Purch.) J. Polack. Annual Sales (C). Co. Size (B).
- College Woodwork, 1156 King St. E., P.O. Box 605, Oshawa, Ont. L1H 7M6. Tel. 416-725-3566. Furniture, etc. Parent company, Kingsway College, Oshawa, Ont.
(P.) R. Janes; (G.M.) J.M. Weststrate. Annual Sales (C). Co. Size (D).
- ★Collier/C Furniture Ltd., 1377 Lawrence Ave. E., Toronto, Ont. M3A 3M4. Tel. 416-449-7655. Fax: 416-449-7668. Contemporary contract furniture, soft seating, chairs, and tables.
For.Reps., Los Angeles, CA, Boston, MA, Dallas, TX, Cincinnati, OH, New York, NY, Muskegon, MI, U.S.A.
(P.) E. Collier; (Prod'n Mgr.) R. Collier; (V.P.Sales & Mktg.) J. Dyk; (P.A.) 8. Martin. Annual Sales (C). Co. Size (B).⑥
- †Collingwood Fabrics Inc., 190 MacDonald Rd., Collingwood, Ont. L9Y 3Z4. Tel. 705-445-9211. Fax: 705-445-8048. Narrow fabrics and industrial webbing. Parent company, Marling Industries PLC, U.K.
(V.P. & G.M.) R. S. Taylor. Annual Sales (C). Co. Size (A).⑤
- Collins Manufacturing Co. Ltd., 9835 - 199 A St., R.R.#5, Langley, B.C. V3A 4P8. Tel. 604-888-2812. Toll Free: (403,604) 800-663-6761. Fax: 604-888-7689. "Collins" truck bodies and flat decks. Parent company, Colvan Enterprises Ltd.
(P.) F. Sondergaard; (P.A. & Plant Mgr.) J. Brownlee. Annual Sales (D). Co. Size (B).⑥
- ★Collins Whip'n Tack, R.R.#4, Calmar, Alta. T0C 0V0. Tel. 403-985-2421. Fax: 403-985-2458. Telex: 037-2966. Riding equipment including English and Western style saddle pads, coolers/blankets, carry bags, leg wraps, reins, trunk covers, pallet cases, decorative stall curtains, leather-jodhpurs, skirts, tops, summer and winter riding "Snug" pants and jackets.
(Partner) Mrs. C. Collins; (Partner) R. Collins. Annual Sales (B). Co. Size (A).⑥
- ★COLLINS & AIKMAN, A DIVISION OF WCA CANADA INC., 150 Collins St., Farnham, Que. J2N 2R6. Tel. 514-293-5341. Fax: 514-293-6657. Sales offices, Montreal, Que., Toronto, Ont. Branch offices and plants, Lacolle, Farnham, Que., Ingersoll, Ont. Subsidiary, Borg Textiles Inc., Elmira, Ont. Automobile carpets and clothing pile fabrics. Brands, "Candalon", "Acryseal", "Candaseal", "Cloud 9", "Sherpa", "Sheeptex". Parent company, Collins & Aikman Corporation, Charlotte, NC, U.S.A.
For.Reps., U.S.A., Korea, Japan.
(P.) E. Vaillancourt; (V.P.Borg Textiles Inc.) J. Goodfellow; (V.P.Fin.) D. Marak; (V.P.Ops.) A. Russell; (Credit Mgr.) A. Deslongchamps; (Purch.Mgr.) R.S. Allen; (Plant Mgr.Farnham) R. Vaillancourt; (Plant Mgr.Borg-Elmira) F. Green; (Plant Mgr.Lacolle) J. Durivage; (Plant Mgr.Ingersoll) F. Lupi; (Dir.Sales) M. Shier; (Dir.Hum.Res.) G. D'Arcy. Co. Size (F).
- ★Collison-Goll Limited, 41 Millwick Dr., Weston, Ont. M9L 1Y4. Tel. 416-741-8981. Fax: 416-741-3878. Custom screw machine products, single and multispline machines up to 2 5/8" capacity, complete secondary operations, centerless grinding, vibratory finishing.
(P.) R. Young; (S.T.) D. Collison; (Dir.Fin.) D. Buckfield; (Estimator) R. Stewart; (Q.C.Mgr.) D. Oliver; (Plant Supt.) D. R. Bates. Annual Sales (C). Co. Size (C).⑤
- ★Colloids Canada Inc., 321 Welland Ave., P.O. Box 160, St. Catharines, Ont. L2R 6S4. Tel. 416-688-6470. Toll Free: (418, 514, 819) 800-263-7230. Fax: 416-688-4666. Warehouse, Montreal, Que. Chemicals, dispersants, emulsifiers, textile softeners, etc. Brands, "Colloids", "Florate", "Pentex", "Fleetcol", "Fleetquest", etc. Parent company, Colloids, Inc., Kennesaw, GA, U.S.A.
(V.P. & G.M.) J. E. Thorpe; (Ops.Mgr.) C. Burns; (Prod'n Mgr.) B. Montpetit; (S.M.) J. Schaffer. Annual Sales (D). Co. Size (B).⑥
- Colmar Ink & Chemical Corporation, 310 Attwell Dr., Rexdale, Ont. M9W 5B2. Tel. 416-675-7117. Fax: 416-675-1464. Printing inks and graphic arts supplies.
(P.) R.B. Marshall; (V.P.) C.B. Batt; (T.) Mrs. A. Marshall. Annual Sales (C). Co. Size (A).⑥
- Colonial Cookies, 135 Otonabee Dr., Kitchener, Ont. N2C 1L7. Tel. 519-893-6400. Fax: 519-893-6427. Associate company, Windsor Wafers, Cambridge, Ont. Cookies, sugar wafers, etc. Brands, "Colonial", "Windsor". Parent company, Seatrice Foods Inc.
(G.M.) R.F. Mooney; (Exp.S.M.) C.A.S. Sloane. Annual Sales (E). Co. Size (E).
- ★Colonial Elegance Inc., 3800 Tricentenaire, Montreal, Que. H1B 5T8. Tel. 514-640-1212. Toll Free: (418,514,819,U.S.A.) 800-361-2030, (416,506,519,705,807,902) 800-361-2041. Fax: 514-640-1744. Wooden stair railings, balusters, newels, galley and plate rails, decorative electrical plate covers, mirror doors, fireplace mantels, mantelshelves.
(V.P.Sales & Mktg.) L. Desrosiers; (Purch.Mgr.) M. Serre; (Nat.S.M.) G. Pare; (S.M.,U.S.A.) L. Doré. Annual Sales (D). Co. Size (C).⑤
- ★Colonial Homes, 275 MacPherson Ave., Suite 201, Toronto, Ont. M4V 1A4. Tel. 416-967-6178. Toll Free: 800-463-4663. Fax: 416-920-9781. Sales Office, Richmond Hill, Ont. "Colonial Homes", cottages, design building systems, pre-cut and pre-engineered housing components, customized residential dwellings. Parent company, Holtson Investments Ltd.
(P.) L. Nemethy; (Ops.Mgr.) B. Musson; (Cust.Serv. Rep.) M. Jones; (Off.Mgr.) Ms. S. Downs. Annual Sales (C). Co. Size (A).⑥
- Colonial Sportswear Canada Inc., See Les Vêtements de Sport Colonial Canada Inc.
- Colonial Times Clock Co. Ltd., 550 Parkside Dr., Units A3-A4, Waterloo, Ont. N2L 5V4. Tel. 519-884-2511. Fax: 519-884-2512. Grandfather and Grandmother clocks and kits.
(P.) S. M. Hall; (S.M.) Mrs. E. McKerron; (Plant Mgr.) O. Kraft. Annual Sales (8). Co. Size (A).
- ★Colonial Tool Textron, A Div. of Textron Canada Ltd., 1691 Walker Rd., Box 2190, Walkerville P.O., Windsor, Ont. N8Y 4R9. Tel. 519-253-2461. Fax: 519-253-5911. Gear cutting and broaching tools, radiator fin rolls. Brands, "Colonial", "Ex-Cell-O" precision machining and boring spindles. Parent company, Textron Inc., Providence, RI, U.S.A.
For.Rep., Corporation Lucar S.A., Mexico City.
(Plant Mgr.) I. R.S. Reid; (Mfg.Mgr.) R. 8leau; (Admin.Mgr.) A. Colautti. Annual Sales (D). Co. Size (C).⑥
- Colonial Wood Packaging Inc., Old Onondaga Rd., Brantford, Ont. N3T 5W4. Tel. 519-756-8460. Fax: 519-756-8462. Softwood, hardwood and plywood pallets, boxes, crates, stakes, export packaging, tri-wall containers.
(P.) W. Blaney; (G.M.) M. Williams; (S.T.) J.S. Douglas. Annual Sales (C). Co. Size (B).⑤
- ★Color Your World, Inc., 10 Carson St., Toronto, Ont. M8W 3R5. Tel. 416-259-3251. Sales outlets through stores in Newfoundland, Prince Edward Island, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta and British Columbia. Plants, Toronto, Ont., Vancouver, B.C. Paints and varnishes, vinyl wall coverings and flooring, ceramic and mosaic tiles.
(Chmn.) D. R. Strongman; (P.) B.F. Strongman; (Exec. V.P.) W.G. Strongman; (S.T.) P. Strongman; (V.P. Ops.) D. Townsend; (V.P. Mfg.) J. Bennett. Co. Size (E).
- Colortone Cultured Products Inc., 442 Brimley Rd., Unit#6, Scarborough, Ont. M1J 1A1. Tel. 416-267-3117. Cultured marble vanity top.
(P.) R.S. Chong. Annual Sales (8). Co. Size (A).⑥
- ★Colorwel Concentrates Limited, 275 Glidden Rd., Brampton, Ont. L6W 1H9. Tel. 416-453-0246. Fax: 416-453-2118. Color concentrates and additives for the plastic industry.
(P.) Ms. P. Eldridge; (Fin.Dir.) G. McMahon; (Prod'n Mgr.) E. Armogan; (Lab.Mgr.) Ms. J. Riseborough. Annual Sales (C). Co. Size (B).⑤
- Colossal Metal Industries Ltd., 1105 Roland St., Thunder Bay, Ont. P7B 5M5. Tel. 807-623-1444. Fax: 807-623-0574. Chutes and light plate work, mild steel and stainless steel.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- (P.) J. Blazino. Annual Sales (C). Co. Size (A).^⑤
Colossal Toy Industries Ltd., 950 Beaumont Ave. W., Montreal, Que. H3N 1V5. Tel. 514-278-1883. Fax: 514-278-1885. Dolls. Brands, "CID", "Mazel".
- (Prop.) L.M. Neuman. Annual Sales (C). Co. Size (A).^⑤
Colour Coatings Limited, 70 Raleigh Ave., Scarborough, Ont. M1K 1A3. Tel. 416-264-3495. Contract spray painting, teflon and silverstone coating.
- (P.) R. G. Crerar. Co. Size (N/R).
Colour Craft Cresting, 2238 Harold Rd., Burlington, Ont. L7P 2J5. Tel. 416-336-1590. Silk screen reproduction, crests and cresting, award ribbons, posters.
- (G.M.) W. J. Faulds. Co. Size (N/R).
Colour Craft Mills (Cambridge) Ltd., 1000 Bishop St., Cambridge, Ont. N3H 4V7. Tel. 519-653-0662. Fax: 519-653-4619. Custom textile dyers.
- (P.) G. Wallis; (S.T.) Ms. J. Wallis. Annual Sales (B). Co. Size (A).^⑤
Colour Reproductions Limited, 680 The Parkway, Peterborough, Ont. K9J 6W3. Tel. 705-742-2451. Colour separations, film and plates for all classes of offset printing.
- (P. & G.M.) K. C. Eperon. Co. Size (A).
★Colour Tech Finishers Inc., 10 Melford Dr., Unit 8, Scarborough, Ont. M1B 2E1. Tel. 416-298-4222. Fax: 416-298-3541. Coating of metal and plastic substrates primarily for the automotive industry.
- (P.) R. Hopson; (V.P.Mktg.) G. Cameron; (V.P.) B. Shillum; (Cont.) Ms. J. Redding; (Engr'g Mgr.) G. Cox. Annual Sales (D). Co. Size (D).
★Coloured Aggregates, 5 Leith Hill Rd., Willowdale, Ont. M2J 1Y9. Tel. 416-491-0230. Plants, Kingston, Copper Cliff, Sudbury, Ont. Aggregates, precast for floors.
- (P.) J.A. Oravez; (S.T.) H.T. Oravez. Co. Size (A).
Colpitts, The Stationer Limited, 123 Lutz St., P.O. Box 1110, Moncton, N.B. E1C 8P6. Tel. 506-853-8920. Toll Free: (506) 800-332-3930. Fax: 506-857-9442. Printers and stationers.
- (Chmn.) W.H. Burden; (P.) R.A. MacQuade. Annual Sales (D). Co. Size (C).^⑤
COLSON CASTERS LTD., 1600 Bishop St., Cambridge, Ont. N1R 7N6. Tel. 519-623-9420. Fax: 519-653-8772. Industrial and institutional casters and wheels, protective rubber bumpers. Brands, "Colson", "Hi-Tech Wheels", "Tech-Lock", "Total Lock Brakes". Parent company, Marmon Group, Chicago, IL, U.S.A.
- (Nat.S.M.) M. Furner; (G.M.) J. MacMillan; (Cont.) Ms. C. Spence. Annual Sales (C). Co. Size (A).
★Colt Automation Ltd., 1025 Pantera Dr., Mississauga, Ont. L4W 2X4. Tel. 416-625-6600. Fax: 416-625-3138. Coil reels, cradles and straighteners, press feeders, electronic roll feeds and presses. Brand, "Colt".
- (P. & G.M.) F. A. Wright; (Mgr.) F. J. Wright; (Foreman) R. Adams. Annual Sales (C). Co. Size (A).^⑥
Colt, Dennis, Packaging Ltd., 61 Signet Dr., Weston, Ont. M9L 2W5. Tel. 416-741-8716. Corrugated cartons and packaging supplies.
- (P. & G.M.) D. Colt. Annual Sales (B). Co. Size (A).
Colter, Ashley, (1961) Ltd., P.O. Box 2100, Fredericton, N.B. E3B 4Y6. Tel. 506-452-0044. Fax: 506-452-9071. Plant, Boiestown, N.B. Spruce, white pine and hemlock lumber, pulpwood.
- (P.) G. L. Colter; (V.P. & G.M.) J. B. Pike; (S.T.) H. D. McLeod; (Plant Mgr.) A. Francis Smith. Annual Sales (C). Co. Size (B).
Coltin International Group, 1451 Castlefield Ave., Toronto, Ont. M6M 1Y3. Tel. 416-656-2000. Fax: 416-656-2021. Telex: 05-824092. Associates, Fancy Linens & Domestic Limited, Aquarius Bath Fashions Inc., Toronto, Ont. Bathroom shower curtains and bathroom co-ordinates, bathroom scales, table linens, placemats, kitchen co-ordinates, mattress covers, mattress pads and pillow covers. Brands, "Imperial", "Touch of Class", etc.
- (P.) N. Coltin; (S.M.) E. Coltin; (P.A.) L. Brodtkin; (Ops. Mgr.) V. Gallant. Annual Sales (D). Co. Size (D).^⑥
Columbia Bitulithic Ltd., 2300 Rogers Ave., Coquitlam, B.C. V3K 5X6. Tel. 604-521-8811. Fax: 604-524-5926. Telex: 04-353658. Branch plants, Abbotsford, Richmond, Prince George, Port Alberni, Nanaimo, B.C. Associated companies, Hub City Paving Ltd., Nanaimo, R & E Paving (1975) Ltd., Port Alberni, B.C. Asphaltic concrete, crushed gravel and related products. Brand, "Warcolite". Parent company, The Warren Group of Companies, Toronto, Ont.
- (V.P. & G.M.) H. Schlote; (V.P. & Chief Eng.) F.E. Wittig; (Sr.Estimator) M. Mottu; (T.) J.H. Schubert. Annual Sales (E). Co. Size (E).
†Columbia Concrete Products Limited, 8704-120 St., Surrey, B.C. V3W 3N7. Tel. 604-596-3388. Fax: 604-597-4481. Branch office, Delta, B.C. Associates, Apollo Concrete (1989) Ltd., Lower Mainland Concrete Ltd., Lower Mainland Steel Ltd. Concrete building and ornamental blocks, concrete roof tiles, culverts, highway divider curbs, interlocking pavers, precast products, planters, sumps.
- (Exec.Dir. & S.) K. Khosla; (Acct.) Mrs. D. Peterson; (Ops.) A. Khosla. Annual Sales (D). Co. Size (B).^⑥
Columbia Door & Hardware (1987) Ltd., 226 Jardin Dr., Units 3 & 4, Concord, Ont. L4K 1Y1. Tel. 416-665-7555. Fax: 416-669-3526. Associate, Mississauga Builders' Hardware Ltd., Mississauga, Ont. Hollow metal doors, frames, screens and windows, also access doors and drywall frames.
- (V.P.) Ms. R. Mammoliti; (Purch. & Prod'n) Z. Cvitak. Annual Sales (C). Co. Size (A).^⑤
★Columbia Electric Inc., [Columbia Electrique Inc.], St. Isidore, Que. JOL 2A0. Tel. 514-454-7561. Fax: 514-454-4352. Telex: 05-25348. Plants, St. Isidore, Que., Mississauga, Ont. Incandescent and fluorescent commercial and residential electric lighting fixtures.
- For.Reps., Uwe Harris Inc., Barbados, B.W.I. and Nardden Lighting, Kingdom of Saudi Arabia; DPS Industrial, Hamburg for Middle & Near East excluding Saudi Arabia. (Chmn.) W. Sutterlin; (P.) R. Sutterlin; (V.P.) J. Landgraf. Annual Sales (D). Co. Size (D).^⑥
★Columbia Finishing Mills, Limited, 135 Boundary Rd., Box 546, Cornwall, Ont. K6H 5T3. Tel. 613-933-1462. Toll Free: 800-267-9174. Fax: 613-933-7717. Telex: 05-811560. Associates, Holliston Mills Inc., Pajco Products Inc., Stanpat Products Inc., Anchor Continental Inc. Pyroxylin treated bookcloth. Brands, "Bayside", "Milbank", "Ontario Buckram", "Tanotex" vinyl coated canvas, "Awnlite" and "Signature". Parent company, The Lincoln Group, Lincoln, RI, U.S.A.
- (P.) B. Lynch; (Ops.Mgr.) Mrs. L. Thompson; (Asst.T.) M. L. Mahoney; (Mktg.Mgr.) C. A. Bisson. Annual Sales (D). Co. Size (B).^⑥
★Columbia Frame Inc., 6251 Notre Dame East, Montreal, Que. H1N 2E9. Tel. 514-253-2999. Fax: 514-251-0317. Mirror, photo and picture frames, housewares, perfume trays, vanity mirrors, bathroom and decorative accessories, framed prints, metal furniture.
- (Chief Exec.) M.L. Mintz; (Chief Exec.) N. Mintz. Annual Sales (D). Co. Size (D).^⑥
★Columbia International Inc., 800 Berault, Longueuil, Que. J4G 1R8. Tel. 514-677-2841. Toll Free: (204,306,403,604) 800-363-9972, (416,418,506,514,519,613,705,709,807,819,902) 800-363-8532. Fax: 514-670-9931. Plants, Longueuil, Duberger, Que., Mississauga, Ont. Divisions, Columbox, Longueuil, H.O.P., Duberger, Que. Associates, M.B.F. Electrical Products, Mississauga, Adtek Pipe & Tube Inc., Weston, Ont., Plastiques Sherbrooke Ltée., Sherbrooke, Que. Coated corrosion-resistant electrical conduits and accessories, electroplated electrical conduit, channel support system, electrical fittings, ducts, lighting fixtures, cable trays and non-metallic enclosures, metal framing systems. Brands, "Alucon", "Green-Guard II". Parent company, Glynwed Canada Inc., Montréal, Que.
- (P.) B. Jay Vineyard; (Sr.V.P. Sales & Mktg.) J. D. Lariere; (Sr.V.P.Ops.) D.C. Rudge; (V.P.Sales) J.D. Armstrong; (S.M. E. Canada) P. R. Stanfield; (Mfg.Mgr.) G. G. Gagnon; (Proc.Mgr.) G. Meunier. Annual Sales (E). Co. Size (D).^⑥
★Columbia Machine (Canada) Ltd., 2370 Cawthra Rd., Mississauga, Ont. L5A 2X1. Tel. 416-279-5630. "Columbia", "Mix-Mizer", block-making and palletizing equipment. Parent company, Columbia Machine Inc., Vancouver, Wash., U.S.A.
- For. Reps.: Columbia Block Machine Pty. Ltd., South Melbourne, Vic., Australia; Columbia Machine Inc., Otuhuhu, N.Z., Johannesburg, S. Africa, Tokyo, Japan; Regional Columbia S.A., Sao Paulo, Brazil; Tamrad, Lagos, Nigeria; Mr. R. V. Saunders, Sunbury-on-Thames, Middlesex, England; Construction Equipment, Ltd., Petit Valley, Diego Martin, Trinidad for Jamaica; also reps. in Medellín, Colombia; Mexico City, Mexico; San Juan, Puerto Rico.
- (P.) T. Neth; (V.P.Mfg.) H. Schnidrig; (Plant Mgr.) H. Schweighofer. Annual Sales (C). Co. Size (A).^⑤
Columbia Manufacturing Co. Ltd., 3845 William St., Burnaby, B.C. V5C 3J1. Tel. 604-294-5231. Fax: 604-294-5120. Columbia acrylic and glass residential skylights, solariums, barrel vault covers, walkway covers, canopies, bay windows, ridge lights, clusters, lean-tos, structural pyramids, polygon skylight systems.
- (P.) K.L. Corcoran; (V.P.) M.R. Williams; (Cont.) Mrs. W. Scantland. Annual Sales (D). Co. Size (C).^⑥
★Columbia Plastics Ltd., 19320-60th Ave., Surrey, B.C. V3S 4N9. Tel. 604-530-9990. Fax: 604-530-7306. Custom injection moulding and mold making of industrial products (pipe caps, corner protectors), electronic and telecommunication housings and components, also engineering, prototyping, design, etc.
- (P.) I. Howard; (G.M.) G. C. Howard; (Ops.Mgr.) B. Holmes; (S.M.) R. Boon. Annual Sales (D). Co. Size (C).^⑤
Columbia Remtec Inc., 3625 Brighton Ave., Burnaby, B.C. V5A 3H5. Tel. 604-421-2520. Fax: 604-421-3221. Associate, Remtec Inc., Chambly, Que. Motor truck, machinery and logging trailers, transport tankers, truck tanks, chip trailers, dumpers and receivers, trailer parts and accessories. Brand, "Columbia".
- (G.M.) M. Leroux; (S.M.) S. Cail; (Plant Mgr.) D. Trice. Annual Sales (D). Co. Size (C).^⑥
Columbia Tooltech Inc., 210 Don Park Rd., Unit 15, Markham, Ont. L3R 2B2. Tel. 416-475-8843. Progressive dies and engineered products.
- (P.) J. Kiss; (Admin.) Ms. C. Kiss. Annual Sales (A). Co. Size (A).
Columbian Chemicals Canada Ltd., 3385 Harvester Rd., Burlington, Ont. L7N 3N2. Tel. 416-681-2590. Toll Free: 800-263-9934. Fax: 416-681-2083. Telex: 0618555. Sales office, Hamilton, Ont. Plant, Hamilton, Ont. Carbon black. Brands, "Statex", "Furnex", "Raven", "Neotex". Parent company, Columbian International Chemicals Co., Atlanta, GA, U.S.A.
- (P.) K.A. Love; (V.P.Ops.) W.R. Jones; (Dir.Sales) C.G. George. Annual Sales (E). Co. Size (D).^⑤
★Columbus McKinnon Ltd., Brook Rd. N., Box 1106, Cobourg, Ont. K9A 4W5. Tel. 416-372-0153. Toll Free: (416) 800-263-3993, (Other than 416) 800-263-1997. Fax: 514-329-4554. Branch offices, Halifax, N.S., Montreal, Que., Toronto, Hamilton, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Chains, slings, hoists. Brands, "CM", "Herc-Alloy", "Inswell", "Hercules", etc. Parent company, Columbus McKinnon Corp., Amherst, NY, U.S.A.
- For. Reps.: Anchor Engineering Co. Pty. Ltd., Richmond and Pitt Waddell Bennett Chains Limited, Bundoora, Victoria, Australia; Columbus McKinnon (France), Argenteuil, Cedex, France; Endor, S.A. De C.U., Deleg. Cuauhtennoc, Mexico; McKinnon Chain (South Africa) Pty. Ltd., Johannesburg, South Africa; Columbus McKinnon (Espana) S.A., Bilbao, Vizcaya, Spain; CM (London) Inc., London and Wheway Watson Holdings p.l.c., Birmingham, England.
- (P.) B. Waterhouse. Annual Sales (D). Co. Size (D).
Columbus Plate Works, 4746 Montrose Rd., Niagara Falls, Ont. L2H 1K3. Tel. 416-358-3202. Fax: 416-358-3203. Designers, fabricators, joists, platforms, flues, ducts, hoppers and tanks. Parent company, Santesso Bros. Ironworks Ltd.
- (P. & Partner) M. Santesso; (V.P. & Partner) J. Santesso; (V.P. & Partner) L. Santesso. Annual Sales (C). Co. Size (A).
★Colvin, L.V., & Son Ltd., Box 177, Carrot River, Sask. S0E 0L0. Tel. 306-768-3229. Associates, R.N.C. Realty Ltd., Norwood Industries Ltd. Rough and planed lumber, also pedigreed, certified grain and forage seeds.
- (P. & S.M.) L.V. Colvin; (G.M.) L.M. Colvin; (Plant Mgr.) H. Adelman. Annual Sales (B). Co. Size (A).
†Colwell, K.W., Enterprises Ltd., 13 Acadia St., Dartmouth, N.S. B2Y 2N1. Tel. 902-463-0060. Fax: 902-464-9743. Associate, Global Marine Products Ltd. Commercial food smoker, "Global" longline fishing equipment including hydraulic haulers, random baiters, bait cutters, radar reflectors, etc.
- (P.) K. Colwell. Annual Sales (C). Co. Size (A).^⑥
★COM DEV Ltd., 155 Sheldon Dr., Cambridge Ont. N1R 7H6. Tel. 519-622-2300. Fax: 519-622-1691. Telex: 06-959333. Subsidiary, COM DEV Europe, Tring, England. Microwave multiplexing and switching subsystems, high power output components and subsystems, advanced millimeter-wave technology for defence, surface acoustic wave and signal processing capabilities, products for space and defence markets.
- For.Reps., Step Enterprises, India; SeKi Technotron Corp., Japan; Elettronica Micro-Onde, Italy; Toward Engineering, AZ, U.S.A.
- (P.) K. Ainsworth; (Dir.Mktg.) K. Allstaff; (Mktg. Support Admin.) Ms. M. Debeck. Annual Sales (E). Co. Size (E).^⑥
†Coma Clothing Fashions of Ottawa Inc., 112 Nelson St., Ottawa, Ont. K2P 7R5. Tel. 613-235-4065. "Coma De-

signs" ladies' apparel decorated with artwork done in snake skin, leather, etc. Home furnishings such as yard for a wide range of upholstery use.

(P.) Ms. G. MacKenzie; (Partner) Ms. L. Rutman. Annual Sales (B). Co. Size (A).[Ⓢ]

★Comact Inc., 4000-40th St., St. Georges O., Que. G5Y 5K6. Tel. 418-228-8911. Fax: 418-228-7466. Sawmill, pulp and paper and mine equipment, wheel loaders and lift trucks. Parent company, Manac Inc.

For.Rep., Matelest Manuhoff, Cedex, France.

(V.P. & G.M.) J. Chaurette; (V.P.Sales & Engr'g) R. Rancourt. Annual Sales (D). Co. Size (C).[Ⓢ]

★Combined Technologies Inc., Mimik Division, 5 Galt Ave., P.O. Box 670, Cambridge, Ont. N1R 5W6. Tel. 519-621-8010. Toll Free: 800-265-3564. Fax: 519-621-8018. Telex: 069-59430. "Mimik" hydraulic devices, "Dynatrace" tracers, "Datadrive" numerically controlled equipment.

For.Reps., Engineered Machine Tools Pty. Ltd., Australia; Mahindra & Mahindra Ltd., India; Nozaki & Company, Limited, Japan; Heathway Eng. Co. Ltd., U.K.

(P.) L.S. Magor; (Ops.Mgr.) R. Fraser; (Compt.) T. Ostrowka; (S.M.) D. Magor. Annual Sales (C). Co. Size (B).[Ⓢ]

Combustion et Équipement Industriels Ltée., See Industrial Combustion and Equipment Ltd.

Combustion & Energy Systems Ltd., 70 Melford Dr., Unit 1, Scarborough, Ont. M18 1Y9. Tel. 416-298-8358. Fax: 416-754-1025. Fuel economizers.

(P.) K. W. Veitch. Annual Sales (C). Co. Size (A).

Comco Manufacturing Ltd., Box 558, 102-4th St., Hague, Sask. S0K 1X0. Tel. 306-225-2213. Fax: 306-225-4426. Custom motor control panels.

(G.M.) W. Unger; (Eng.) R. Litowski. Annual Sales (B). Co. Size (A).[Ⓢ]

†ComCor Chemicals Limited, 1035 Derwent Way, New Westminster, B.C. V3M 5R4. Tel. 604-521-4818. Toll Free: 800-663-4565. Fax: 604-521-8941. Plant, Thunder Bay, Ont. Defoamers for pulp and paper, specialty detergents, water treatment chemicals and polymers and silicone emulsions. Parent company, Imperial Oil Limited.

For. Rep., Exxon.

(P.) W.M. Gudgeon; (V.P.Mktg.) R. Dixon; (Prod'n Mgr.) K. Mather; (Compt.) P. O'Gorman; (Research Dir.) J. Potter. Annual Sales (D). Co. Size (B).[Ⓢ]

Comdy Inc., 333 Louvain St. W., Montreal, Que. H2N 1B2. Tel. 514-381-9251. Fax: 514-383-7049. Telex: 05-827831. Dyers and finishers of knitted fabrics.

(P.) E. Aronoff; (V.P.) S. Aronoff. Annual Sales (D). Co. Size (D).

★Comeau, A., & Associates Ltd., 4718 - 90A Ave., Edmonton, Alta. T6B 2P9. Tel. 403-465-9961. Fax: 403-465-4990. Telex: 037-2966. Associate, Tri-Teck Controls Inc., Midland, TX, U.S.A. Submersible pump motor protection, SCADA systems, lightning transient filter, maximum starts lockout, progressive restart and backspin relays, also various automation equipment. Brands, "Keltronics", "Scanwell", "Optimizer", "Adapt".

For.Reps., Reda Pump Company (Singapore) Pte Ltd., Jurong, Singapore, Reda Pump United Kingdom, London, England, Tri-Teck Controls Inc., Midland, TX, Yellowstone Electric Co., Cody WY, U.S.A.

(P.) A. H. Comeau, P.Eng; (V.P. & G.M.) D. W. Kelly; (Cont.) J. Frigon; (Plant Mgr.) M. Kruk; (S.M.) N. M. McNeil, C.E.T. Annual Sales (C). Co. Size (B).[Ⓢ]

Comeau, E. M., & Sons (1977), Ltd., Meteghan, N.S. B0W 2J0. Tel. 902-645-2310. Fax: 902-645-3334. Associate, L.M. Transport Ltd. Wooden boxes, crates and box shoos, lumber for construction.

(P. & G.M.) V.J. Comeau; (S.T.) E.D. Comeau; (Assist. G.M.) G. Shay. Annual Sales (C). Co. Size (C).[Ⓢ]

Comeau's Sea Foods Limited, P.O. Box 39, Saulnierville, N.S. B0W 2Z0. Tel. 902-769-2101. Fax: 902-769-3594. Seafood.

(Chmn.) B. J. Comeau; (P.) M. R. Comeau; (G.M.) N. Despres; (V.P.) Ms. S. Clark.

★Comet Confectionery Limited, [La Confiserie Comete Limitée], 2950 Nelson St., St. Hyacinthe, Que. J2S 1Y7. Tel. 514-774-9131. Fax: 514-774-8335. Telex: 05-830548. Associate, C.J. van Houten and Zoon, St. Albans, VT, U.S.A. Chocolate novelties, chocolate liquors, bars and chips. Brands, "Comet", "Orion", "Van Houten". Parent company, C.J. Van Houten and Zoon, Zurich, Switzerland.

For. Reps.: U.S.A. and Europe.

(P. & G.M.) R. Pachl; (V.P.Sales) P. Petit; (V.P. & Plant Mgr.) M. Turner; (Cont.) C. Boudreau; (S.M.) K.G. Jokisch; (P.A.) S. Blanchard; (Exp.Mgr.) H. Arbour; (S.T.) J. Bibeau. Annual Sales (E). Co. Size (E).[Ⓢ]

Cometal Inc., 11, rue Dumais, St-Romuald, Que. G6W 6P2. Tel. 418-839-8831. Fax: 418-839-9354. Plant, 430, Rue Dumais, St-Romuald, Que. Aluminum foot-grilles, air louvers and control damper.

(Mgr.) 8. Tremblay; (S.M.) R. Pouliot. Annual Sales (D). Co. Size (B).[Ⓢ]

★Cometic Technology Inc., 65 Waverly St., Delhi, Ont. N4B 1E8. Tel. 519-582-0710. Fax: 519-582-2792. Telex: 061-81174. Television towers and antennas, television distribution equipment, lighting towers, pregalvanized welded steel tubing. Brands, "Delhi", "Receptron", "Jerold", "Pirate", "Pre-Galv". Parent company, Parcap Management Inc.

(P. & C.O.O.) D. Haskins; (C.F.O.) B. Hildebrand. Annual Sales (D). Co. Size (D).[Ⓢ]

★Comfort Clothing Kingston Inc., 21 Harvey St., Kingston, Ont. K7K 5C1. Tel. 613-546-5224. Misses' and women's dresses, slips, blouses, skirts, night gowns and robes, all designed for geriatric use.

For.Reps., Muriels Comfort Clothing, Kernersville, NC, Feeling Special, Gaithersburg, MD, U.S.A.

(P.) Ms. E. Rush; (Acctg.Mgr.) M. Barken; (G.M.) Mrs. L. Lobb; (Sales Rep.) Ms. W. Durant. Annual Sales (C). Co. Size (B).[Ⓢ]

Comfort Pants Co., 372 St. Catherine St. W., Montreal, Que. H3B 1A2. Tel. 514-861-2324.

(Prop.) J. Hecht. Annual Sales (A). Co. Size (A).[Ⓢ]

★Cominco Ltd., 2600 - 200 Granville St., Vancouver, B.C. V6C 2R2. Tel. 604-682-0611. Fax: 604-685-3041. Telex: 04-507730. Main sales offices for chemicals and fertilizers, Calgary, Alta.; for ores, concentrates and metals, Toronto, Ont. Branch sales office, Vancouver, B.C. Plants, for fertilizer, Vade, Sask., Calgary, Carlsland, Joffre, Alta., Trail, B.C., for chemicals, Calgary, Alta., Trail, B.C., for refining, smelting, etc., Trail, B.C. Subsidiaries: Cominco Engineering Services Ltd., and Highland Valley Copper, Cominco Resources International Limited, Vancouver, B.C., Pine Point Mines Limited, Pine Point, N.W.T., Cominco American Inc., Spokane, WA, Cominco Alaska Incorporated, Anchorage, AL, U.S.A.; Cominco Europe Limited and Cominco (U.K.) Limited, London, England; Cominco Holdings (N.V.), Amsterdam, The Netherlands; Exploracion Minera Internacional Espana S.A., Leon, Spain; Mitsubishi Cominco Smelting Company, Limited, Tokyo, Japan; Aberfoyle Limited, Melbourne, Australia; Cominco Binanai Zinc, Calcutta, India. Smelters and refiners of lead, zinc, cadmium, bismuth, gold, silver and indium. Producers of antimonial lead, zinc anodes, high purity metals. Producers of ammonia (aqueous and anhydrous), ammonium phosphates, urea, potash, ammonium nitrate, ammonium sulphate, copper sulphate, copper arsenate, phosphoric acid, molten sulphur, NPK fertilizers, fertilizer solutions, sulphuric acid, hydrofluosilicic acid, and sulphur dioxide. Brands, "Elephant Brand" fertilizers, "Cominco", "Tadana", "C-Cast".

For.Reps., Cominco (U.K.) Ltd., Wilmslow, Cheshire, U.K.; Cominco, Ltd., Singapore, Republic of Singapore; P.T. Gesit Maju Dev. Corp., Jakarta, Indonesia; Metacon del Ecuador Cia. Ltda., Quito, Ecuador; Desco (Hong Kong) Ltd., Kowloon, Hong Kong; Binani Metals Ltd., Bombay, New Delhi, India; Mitsubishi Corp., Tokyo, Japan; Huang Lung JCH Enterprises Co. Ltd., Taipei, Taiwan; Metacon C.A., Caracas, Venezuela.

(Chmn.) N.8. Keevil, Jr., Ph.D.; (P. & C.E.O.) R. Hallbauer; (P. Fertilizers) J.L. Anderson; (Sr.V.P. & C.O.O., Cominco Metals) J.E. Fletcher; (V.P.Mine Ops., Cominco Metals) D.L. Johnston; (V.P. Human Res.) J. Giovanetto; (V.P. Exploration) O. E. Owens; (V.P. Fin.) R. R. Stone; (V.P.Mktg. & Sales, Cominco Fertilizers) D.W. Massie; (Ops.V.P., Cominco Metals, Trail) R.H. Watson; (V.P.Mktg. & Sales, Cominco Metals) H. Ruess; (V.P.Ops. Fertilizers) J.M. Van Brunt; (V.P.Metal Prod., Cominco Metals) W.J. Robertson; (Gen.Counsel & S.) G.L. Manuel; (Sr.Counsel & Asst.S.) M.J. Hardon; (Compt.) A.D. Miller; (T. & Asst.S.) L.D. Margerm. Annual Sales (I). Co. Size (G).[Ⓢ]

Coming Event Fashions Ltd., 3901 rue Jarry est, Montreal, Que. H1Z 2G1. Tel. 514-729-3333. Fax: 514-593-9758. Associate, Shirmax Retail Ltd., Montreal, Que. "Shirley K" maternity wear, "Addition-Elle" large size wear. Parent company, Shirmax Fashions Ltd., Montreal, Que.

(Chmn. & P.) M. Konigsberg; (V.P.Fin.) J. Landry, C.A.; (V.P.Mfg.) F. Salerno; (V.P.Human Res.) A. Couillard; (Dir.Admin.) P. Audor. Annual Sales (D). Co. Size (D).[Ⓢ]

★Commander Business Furniture Inc., 3370 Pharmacy Ave., Agincourt, Ont. M1W 2K4. Tel. 416-497-2135. Fax: 416-497-4632. Office and business furniture.

(P.) W.G. McLaughlin; (Exec.V.P.) R.T. Hanson; (V.P.Mktg. Sales) B.J. McCabe. Annual Sales (D). Co. Size (D).[Ⓢ]

★Commander Electrical Equipment Inc., 950 Warden Ave., Scarborough, Ont. M1L 4E2. Tel. 416-759-2281. Fax: 416-759-3658. Branch offices, Halifax, N.S., Montreal, Quebec City, Que., Hamilton, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Branch plant, 95 Commander Blvd., Scarborough, Ont. Electric service and meter mounting equipment, panel boards, circuit breakers, motor control, safety switches, electric heating equipment, bus duct, switchboards. Brand, "Commander". Parent company, Challenger Electrical Equipment Corporation, Malvern, PA, U.S.A.

(P.) W. E. Hershberger; (V.P.Mktg. & Sales) D. W. Howard; (Cont.) L. Squire; (Mfg.Mgr.) 8. Little; (Exp. Mgr.) E. McGilvray. Annual Sales (E). Co. Size (F).[Ⓢ]

Commander Electrical Materials Inc., 100 Longtin St., St. Jean, Que. J3B 3G5. Tel. 514-347-2304. Fax: 514-347-8076. Telex: 05-831522. Branch office, Scarborough, Ont. Electrical boxes, outlet switches, cable connectors, conduit fittings, grounding and insulating bushings, clamps, couplings, straps, plates and wire staples. Brand, "Iberville".

(P.) W. Nattel; (Dir.Mktg. & Sales) I. Figler; (Cont.) Miss T. Bouffard; (P.A.) P. Trudeau. Annual Sales (E). Co. Size (E).[Ⓢ]

Commerce Press Inc., 2250 Midland Ave., Unit 17, Scarborough, Ont. M1P 4R9. Tel. 416-291-8796. Fax: 416-291-9950. Branch office, Toronto, Ont.

(P.) M. Elmaleh; (Mktg.) J. Mechali; (Fin.) Ms. M. Ho; (Prod'n) Ms. R. Mechali; (Purch.) Ms. P. Skilton; (Tech.) D. Fraser. Annual Sales (C). Co. Size (B).

COMMERCIAL ALCOHOLS LIMITED, [LES ALCOOLS DE COMMERCE LIMITÉE], 855 McCaffrey St., Ville St-Laurent, Que. H4T 1N3. Tel. 514-342-9390. Fax: 514-342-9475. Branch office, Toronto, Ont. Plant, Varennes, Que. Industrial ethyl alcohol, pure and denatured and alcohol based solvents. Brand, "Caisol". Parent companies, Union Carbide Canada Ltd., Toronto, Ont., Le Groupe S.G.F.

(P.) W. Arn Rogers; (V.P.Mktg.) E. Bucosky; (V.P. Prod'n) F. Bill Agnew; (V.P. & T.) P. Poirier. Annual Sales (E). Co. Size (C).[Ⓢ]

★Commercial Aluminum Division of Indal Ltd., 240 Sartor Rd., Weston, Ont. M9M 2W6. Tel. 416-742-6731. Fax: 416-742-5778. Branch office, Calgary, Alta. Aluminum commercial entrances, windows, curtain walls, sliding doors and store front systems, skylight and sloped glazing systems, wall facings. Parent company, Indal Limited, Weston, Ont.

(P.) B. R. Leaman; (V.P.) J. Kassies; (Dir.Fin.) B. Scolion. Annual Sales (D). Co. Size (C).[Ⓢ]

★Commercial Associates/Ross Roy Ltd., 1737 Walker Rd., P.O. Box 2235, Windsor, Ont. N8Y 4R8. Tel. 519-258-7584. Fax: 519-258-4242. Branch office, Toronto, Ont. Advertising, marketing, merchandising, sales promotion. Parent company, Ross Roy Inc., Bloomfield, MI, U.S.A.

Exports handled by the parent company.

(P.) C.L. Parent; (Cont.) L. Delbel. Annual Sales (D). Co. Size (C).[Ⓢ]

Commercial Body Builders Ltd., 591 Chester Rd., Delta, B.C. V3M 6G7. Tel. 604-526-6126. Fax: 604-526-1746. Head office, Woodstock, Ont. Utility truck bodies. Parent company, King Equipment Manufacturing Corp., Woodstock, Ont.

(P.) D. S. Hamilton; (Br.Mgr.) E. Jensen; (Sales Rep.) J. Barker. Annual Sales (C). Co. Size (B).[Ⓢ]

Commercial Graphics, Limited, 16 Queen Elizabeth Blvd., Etobicoke, Ont. M8Z 1L8. Tel. 416-252-5922. Toll Free: (416) 800-268-0331. Fax: 416-252-9742. Main plant, Toronto, Ont. Colour separations and related printing.

(P.) G. Bail; (S.T.) L. Kovic; (S.M.) 8. MacKay. Annual Sales (D). Co. Size (B).[Ⓢ]

†Commercial Industrial Mfg. Ltd., Hwy.#5 E., Box 1660, Humboldt, Sask. S0K 2A0. Tel. 306-682-2505. Fax: 306-682-4516. Steel grain truck boxes, steel bin hopper cones, side roll tarp system, steel light standards, gravel dump boxes, and steel refuse containers.

(P. & G.M.) H. Hauber; (Cont.) M. J. Seidel; (S.M.) G. Young. Annual Sales (C). Co. Size (A).[Ⓢ]

Commercial Intertech Ltd., 6 Commerce Cres., P.O. Box 450, Acton, Ont. L7J 2M6. Tel. 519-853-0770. Fax: 519-853-3837. Telex: 06-97605. Hydraulic pumps,

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- motors and valves. Parent company, Commercial Inter-tech Inc., Youngstown, Ohio, U.S.A.
For. Reps.: England, Luxembourg, Brazil, Japan, Australia, U.S.A.
(V.P.) J. Murcek; (Mfg.Mgr.) J. Butcher; (G.M.) G. Artem. Annual Sales (D). Co. Size (B).Ⓢ
- Commercial Oil Co. of Hamilton Inc., 35 Burford Rd., Hamilton, Ont. LBE 3C6. Tel. 416-560-3244. Lubricating oils. Brands, "Lubriko", "Wolseley", "I.X.L.", "Lustriene", "Perfecto", etc.
(P. & G.M.) E. Lerch; (Off.Mgr.) Ms. K. Grosul. Annual Sales (C). Co. Size (A).
- Commercial Plating Inc., 590 King Edward St., Winnipeg, Man. R3H 0P1. Tel. 204-774-2997. Fax: 204-7B3-7241. Electroplaters.
(P. & G.M.) H. E. Chippendale. Annual Sales (B). Co. Size (A).Ⓢ
- Commercial Printers, Limited, 1935 Albert St., Regina, Sask. S4P 2T6. Tel. 306-352-B671. Toll Free: (306) B00-667-61B7. Fax: 306-7B1-B05B. Printers and stationers.
(P.) V. Young; (G.M.) F. Kleso; (V.P.) E. Luhr. Annual Sales (B). Co. Size (B).Ⓢ
- Commercial Switchgear Limited, 8131 Keele St., Unit#5, Concord, Ont. L4K 1Z2. Tel. 416-669-9270. Fax: 416-669-6080. Associates, A.R. Tech., Ottawa, Ont., Milham Industries, Vancouver, B.C. Metal enclosed and metal clad custom electrical switchgear assemblies.
(Exec.Mgr.) G. Schvarcz; (Exec.Mgr.) G. Scott. Annual Sales (C). Co. Size (B).Ⓢ
- †Commercial Vans Inc., 12 Chelsea Lane, Brampton, Ont. L6T 3Y4. Tel. 416-791-B100. Fax: 416-791-B057. Subsidiary, Babcock Motor Bodies Division, Brampton, Ont. Refrigerated and dry van bodies, platform/flatbed truck bodies.
(P.) R.C. Stanton; (G.M.) P. Clark. Annual Sales (C). Co. Size (A).Ⓢ
- Commercial Woodcrafts, Div. Maclab Enterprises Inc., #15 Chisholm Ave., Campbell Ind. Pk., St. Albert, Alta. T8N 5A7. Tel. 403-458-B404. Fax: 403-460-703B. General millwork, kitchen cabinets, bank and office fixtures etc. Parent company, Maclab Enterprises Inc., Edmonton, Alta.
(Mng.Dir.) S.A. Mactaggart; (G.M.) J.G. Greenough; (Plant Mgr.) F. Szmodis. Annual Sales (C). Co. Size (A).Ⓢ
- Commex Manufacturing Inc., 190 Matheson Blvd.E., Mississauga, Ont. L4Z 1X1. Tel. 416-B90-0077. Fax: 416-890-6974. Precision metal fabricators and metal stampings for the high-tech industries, outdoor light housings, computer and miscellaneous sheet metal parts, electronic cabinetry, drafting furniture.
(P.) G. Sakaluk. Annual Sales (C). Co. Size (B).Ⓢ
- Commodore Business Machines Limited, 3470 Pharmacy Ave., Agincourt, Ont. M1W 3G3. Tel. 416-499-4292. Fax: 416-494-9755. Telex: 06-525400. Branch offices, Montreal, Que., Ottawa, Ont., Vancouver, B.C. "Commodore" and "Amiga" microcomputers and related products. Parent company, Commodore International Inc., Westchester, Pa., U.S.A.
(P.) J.J. Dionne; (V.P.Ops.) P.D. Valliere; (Cont.) R.F. Snow; (Dir.Mktg.Ops.) T. Shepherd. Annual Sales (E). Co. Size (C).
- Commonwealth Advertising Co. Limited, 2157 Royal Windsor Dr., Mississauga, Ont. L5J 1K5. Tel. 416-B23-1B94. Fax: 416-B23-1B99. Associate, Com-Ad Manufacturing Co. Ltd., Mississauga, Ont. Calendar and advertising specialties, hasty notes, framing prints, novelties and pens. Parent company, Com-Ad Printing.
(P.) J. Leclerc. Annual Sales (C). Co. Size (A).Ⓢ
- Commonwealth Curtain Co., 1100 Port Royal E., Montreal, Que. H2C 2B4. Tel. 514-3B4-B290. Fax: 514-3B2-7997. Telex: 05-B27593. Branch offices, Toronto, Ont., Vancouver, B.C.
(P.) P. Levenson; (Exec.V.P.) H. Levenson; (S.) S. Levenson. Annual Sales (D). Co. Size (E).
- ★Commonwealth Group, The, 45 Nebo Rd., Hamilton, Ont. LBW 2C9. Tel. 416-575-7224. Fax: 416-575-B411. Subsidiaries, Stencil House, Northern Technologies. Craft stencils.
(P.) S. Oliver; (V.P.) Mrs. M. Wilkinson. Annual Sales (C). Co. Size (B).Ⓢ
- Commonwealth Manufacturing, 1849 Mattawa Ave., Mississauga, Ont. L4X 1K5. Tel. 416-279-7472. Fax: 416-275-76B6. Tube cleaners and expanders, flexible couplings.
(P. & G.M.) D. Scott; (V.P. & Cont.) Mrs. J. Hamilton. Annual Sales (B). Co. Size (A).
- ★Commonwealth Oil Corporation, Box 370, Harrow, Ont. NOR 1G0. Tel. 519-738-3503. Toll Free: (U.S.A.) B00-265-36B9. Fax: 519-738-3335. Associate, Commonwealth Consulting. Industrial lubricants, hydraulic, E.D.M., metalworking, gear lubes, spindle, turbine and 2-cycle way lubricants, also research and development facilities, semisynthetic coolants, synthetic coolants, drawing compounds, tapping fluids, die-cast release agents, plunger lubes and skin care products.
(P. & C.E.O.) F. Herdman. Annual Sales (C). Co. Size (A).Ⓢ
- COMMONWEALTH PLYWOOD CIE. LTÉE./CO. LTD., P.O. Box 90, Ste. Therese, Que. J7E 4H9.** Tel. 514-435-6541. Fax: 514-435-3814. Telex: 05-B3551B. Warehouses, Boucherville, Que., London, Rexdale, Waterloo, North Bay, Ont. Plywood and veneer mills, Ste. Therese, St. Leonard, Tee Lake, Princeville, Bellettre, Shanigan, Que. Sawmills, Tee Lake, Rapides des Joachims, Deux Rivières, Bellettre, La Tuque, Que. Subsidiaries, Robert Bury & Co. (Canada) Ltd., Ville St. Laurent, Multi-grade Inc., Shawinigan, Que. Brand, "Husky" plywood.
(P.) W.P. Caine; (V.P.) M.P. Warren. Annual Sales (F). Co. Size (G).Ⓢ
- ★Communications Division of Canada Wire and Cable Limited, 3900 Victoria Park Ave., North York, Ont. M2H 3H7. Tel. 416-756-4100. Fax: 416-756-3990. Telex: 065-25403. Plants, North York, Ont., Orangeville, Ont., Winnipeg, Man., Westborough, MA, U.S.A. Associate, Canstar Corporation, Westborough, MA, U.S.A. Network systems, fibre optics, couplers, cable and specialized optical equipment, telephone and electronic cable. Parent company, Canada Wire and Cable Limited, Don Mills, Ont.
(P.) S. M. Smyth; (V.P. & G.M.Transmission) J. E.H. Elvidge; (V.P. & G.M.Special Prods.) R. N. Phillips; (V.P. & G.M.Network Sys.) W. R. Taylor; (Compt.) A. J. Lewis. Annual Sales (E). Co. Size (E).Ⓢ
- ★Communications Technology (Canada) Ltd., 51 Galaxy Blvd., Rexdale, Ont. M9W 5P1. Tel. 416-675-1566. Fax: 416-675-2B48. Branch offices, Edmonton, Alta., Vancouver, B.C. Plants, Rexdale, Ont., Atlanta, GA, U.S.A. Telephone outside plant equipment including splicing closures, encapsulants and hardware, safety tools, electronic test equipment. Parent company, Communications Technology Corporation, Dallas, TX, U.S.A.
(P.) W. Mitchener; (Dir.Mktg. & Int'l Sales) A. Haslam; (Cont.) R. Sherrett; (Dir.Mfg. & Eng.) S. Messelhi. Annual Sales (D). Co. Size (B).
- Commutron Limited, 1600 Brimley Rd., Unit#3, Scarborough, Ont. M1P 3H1. Tel. 416-291-2733. Fax: 416-298-2306. Automatic call sequencers, digital message announcers, automatic call distributors, paging amplifiers. Brands, "TIM 500 System", "DVA 620", "Interactive Voice", response system".
(P.) J. Morisse; (V.P.) K. Wanner. Annual Sales (C). Co. Size (B).Ⓢ
- Comp-U-Guard Systems Limited, 606 Aberdeen Ave., Hamilton, Ont. LBP 2T1. Tel. 416-521-9994. Fax: 416-528-120B. Security systems, intercoms and fire alarms.
(P.) L. Folland; (Cont.) L. Peterson; (Engr'g) J. Folland; (Engr'g) S. Barr. Annual Sales (B). Co. Size (A).
- ★COMPAIR CANADA, 871 Cranberry Court, Oakville, Ont. L6L 6J7. Tel. 416-B47-B124. Branch offices, Montreal, Que., Edmonton, Alta., Vancouver, B.C. Stationary and portable air, gas and high pressure compressors, pneumatic tools, mobile and hand-held rock drills, air dryers and filtration equipment. Parent company, Siebe Plc, Windsor, Berkshire, England.
(G.M.) D. C. Thompson; (Cont.) D. Dicarlo; (Nat.Prod. Mgr.) L. Mammoliti; (P.A.) H. Traynor. Annual Sales (D). Co. Size (C).Ⓢ
- Compact Industries Ltd., 25 Sheffield St., Toronto, Ont. M6M 3E5. Tel. 416-249-7921. Fax: 416-249-3429. Subsidiary, Toro Fence Limited. All types of fibreglass, polyresin and wooden ladders and components, rolling steel ladders, folding stairways, wooden and wrought iron fencing, wooden, masonry and precast sound barriers and retaining walls.
(P.) D.W. Fielding; (G.M.) L. Bagnoli; (Engr'g.) S. Shinn. Annual Sales (C). Co. Size (C).Ⓢ
- Compact Mould Ltd., Box 340, 120 Haist Ave., Woodbridge, Ont. L4L 4M8. Tel. 416-B51-7724. Fax: 416-B51-7548. Telex: 065-27199. Associate, Compact Mould, Chesapeake, VA, U.S.A. Blow moulds for plastic container industry.
(P.) M. Petrucci. Annual Sales (C). Co. Size (B).Ⓢ
- ★Compagnie Americaine de Fer & Metaux (1969) Inc., La, [American Iron & Metal (1969) Inc.], 9100 Henri Bour-
- assa E., Montreal, Que., H1E 2S4. Tel. 514-494-2000. Fax: 514-494-300B. Telex: 05-B28821. Branch offices, Scarborough, Ont., Cornith, MS, Verona, NJ, Chattanooga, TN, U.S.A. Lead ingots, traps and bends, zinc alloys, tin welding coils, lead/tin alloys.
(C.E.O.) H. Black; (G.M.) R. Black; (S.M.) A. Marchand; (P.A.) A. Gunn. Annual Sales (F). Co. Size (D).Ⓢ
- Compagnie Borden, Limitée., La, See Borden Company, Limited, The.
- Compagnie Canada Starch Inc., See Canada Starch Co. Inc.
- Compagnie Canadienne Acco Limitée., See Acco Canadian Company Limited.
- Compagnie Canadienne Helium Limitée., La, See Canadian Helium Limited.
- Compagnie Canadienne de Tableaux Noirs (Québec) Ltée., See Canadian Blackboard Co. (Quebec) Ltd.
- †Compagnie Canadienne de Vêtements d'Enfants Ltée., [Canadian Children's Wear Ltd.], 5155 rue Iberville, Montreal, Que. H2G 2A9. Tel. 514-527-9351. Fax: 514-527-B494. Infants' and children's clothing. Brands, "Creations Petit Poucet", "Gérard-Daniel", "Domino", "Tam Tam", etc.
(P.) G. Mazur; (S.M.) D. Fazio. Annual Sales (C). Co. Size (D).Ⓢ
- Compagnie Canadienne d'Oxygène Limitée., La, See Canadian Oxygen Limited.
- Compagnie D'Artisanat Lund Ltée., La, See Lund Crafts Co. Ltd.
- Compagnie De Montre Bulova Limitée., See Bulova Watch Company Limited.
- Compagnie Eagle Lumber Limitée., La, See Eagle Lumber Co., Limited, The.
- Compagnie Électrique Lincoln du Canada Limitée., See Lincoln Electric Co. of Canada Limited.
- Compagnie Eli Lilly (Canada) Inc., La, See Eli Lilly Canada Inc.
- Compagnie General Cigar, La, See General Cigar Company.
- Compagnie Générale Électrique du Canada, See General Electric Company Inc.
- ★Compagnie Ideal Security Inc., La, [Ideal Security Inc.], B60-90th Ave., LaSalle, Que. HBR 3A2. Tel. 514-363-1030. Fax: 514-364-3423. Plants, Alexandria, Ont., and 7111 Corder St., LaSalle, Que. Subsidiary, Ouellette Fasteners Ltd., Alexandria, Ont. "I" Grips and panel closure strips for metal roofing and siding, postframe agricultural buildings and pre-engineered metal buildings, sealing fasteners, roofing and sheeting screws, "Ideal" and "Ideal Security" storm door, security and builders' hardware, casters, door closers, latches, springs and locks, roofing, siding and hardwood flooring nails, self-tapping, stainless and masonry anchor screws, specialty fasteners.
(P.) J. D. Jospe; (V.P.) J.L. Jospe; (Dir.Prod'n) S. Tole-dano; (Dir.Mktg.) J. Desfosses; (Dir.Purch.) M. Gozlan; (Dir.R&D) C. Caputo. Annual Sales (D). Co. Size (D).
- Compagnie J. J. Barker Limitée., See Barker, J.J., Company, Limited.
- Compagnie Kawneer Canada Limitée., La, See Kawneer Company Canada Limited.
- Compagnie Kenworth du Canada, une Division de Paccar du Canada Ltée., See Canadian Kenworth Company, A Division of Paccar of Canada Ltd.
- Compagnie Marconi Canada., See Canadian Marconi Company.
- ★Compagnie Minière I O C, [Iron Ore Co. of Canada], 100 Retty St., Sept-Iles, Que. G4R 3E1. Tel. 418-96B-7400. Fax: 418-96B-7108. Telex: 051-B4102. Plant, Labrador City, Nfld. Associates, Quebec North Shore and Labrador Railway Company, Gulf Power Company, Sept-Iles, Que. Iron ore concentrate, acid pellets and basic pellets.
For.Rep., M.A. Hanna Company, Cleveland, OH, U.S.A.
(P.) D. C. Rance; (Exec.V.P.) J.M.R. Gagnon; (V.P.Hum.Res.) J. Blake; (V.P.Fin.) A. Ouellet; (V.P.Admin. & Quality) K. R.W. Eldridge. Annual Sales (G). Co. Size (G).Ⓢ
- ★Compagnie Minière Québec Cartier, La, [Quebec Cartier Mining Company], Port Cartier, Que. G5B 2H3. Tel. 418-766-2321. Telex: 011-B-6421. Branch office, Montreal, Que. Mine and plant, Mount Wright, Que. Pellet plant, Port Cartier, Que. Iron ore concentrates and pellets. Parent company, U.S.X., Corp., Pittsburgh, Pa., U.S.A.
For.Rep., Quebec Cartier Ore Sales, London, England.
(P.) G. Massobrio; (S.) Y. Braun; (Compt.) A. Lebel; (T.) F. Pelletier; (Dir.Mat'ls Mgmt. & Bus.Dev.) A. H. Ket-terling. Annual Sales (G). Co. Size (G).Ⓢ

Compagnie Norman Wade Limitée., La, See Wade, Norman, Company Limited.

Compagnie Normand, Ltée., La, [Normand Co. Ltd.], C.P. 608, 340-12ième rue, St. Pascal de Kamouraska, Que. G0L 3Y0. Tel. 418-492-2712. Fax: 418-492-9363. Farm wagon (running gear), hydraulic dump trailers, feeder rack, throw bale rack, multi-purpose dump box, grain box, airlines baggage carts and container dollies.

(P. & G.M.) V. Normand; (V.P.) G. Chouinard; (S.T.) P. Normand. Annual Sales (C). Co. Size (B).Ⓢ

Compagnie Panelfold du Canada Inc., La, 90 d'Anvers, Parc Industriel, St-Augustin, Que. G3A 1S4. Tel. 418-878-3303. Fax: 418-878-3374. Branch office, Montreal, Que. "Moduflex" portable and operable walls, "Son-icwall" acoustical folding partition, "Scale" wood folding doors.

(P.) P. Desy; (Mktg. Mgr.) R. Carpentier; (P.A.) C. Barrette; (G.M.) Y. Grenier; (Plant Mgr.) S. Douville; (Admin. Asst.) Ms. M. Champagne. Annual Sales (C). Co. Size (B).Ⓢ

★Compagnie Parento, Limited, 70 Mack Ave., Scarborough, Ont. M1L 1N1. Tel. 416-694-1123. Fax: 416-694-1124. Essential oils; perfume bases. Brands, "Parento", "Parentosol", "Selectaroma", "C.P."

(P.) John M. Quigg; (V.P.) Jeff H. Quigg. Annual Sales (C). Co. Size (A).Ⓢ

★Compagnie Pharmaco-Chimique, Inc., [Chemico-Pharmaceutical Company Inc.], 2890, rue Halpern, St. Laurent, Que. H4S 1R2. Tel. 514-334-7770. Fax: 514-334-6770. Telex: 05-268897. Sales offices, Montreal, Que., Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Deodorizers. Brands, "CPC", "Nilodor". Parent company, Paterson Zochonis Plc, Manchester, U.K.

For.Reps.: The Salters Group, Johannesburg, South Africa; Loxley Medical, Bridlington, North Humberside, U.K.; Cussons Pty Ltd., Richmond, Vic., Australia, International Medical, Zutphen, Holland for Benelux Countries; Sitadum Trading Co. Ltd., Accra, Ghana; Iran Drug Co. Ltd., Teheran, Iran; Mishary K. Zaid Al-Khalid, Kuwait; L.A. Griffiths Ltd., Auckland, N.Z.; Orcore-Organizacao Comercial De Representacoes Lda., Lisbon, Portugal; Lassen & Wedel Ltd., Humlebaek, Denmark; Asian Services Ltd., Philippines; Pharmacon Private Ltd., Singapore; Power Max Inc., Taipei, Taiwan; J.A.G. Diffusion-Pontarmé, France.

(Mng.Dir.) J.C. Vachon. Annual Sales (C). Co. Size (A).Ⓢ

Compagnie Quaker Oats du Canada Limitée, La, See Quaker Oats Company of Canada, Limited, The.

Compagnie Resentel Ltée., La, [Resentel Co. Ltd.], 1825 Ave. Industrielle, Marieville, Que. J0L 1J0. Tel. 514-658-2483. Fax: 514-460-7549. Telex: 05-831509. Plastic products including office accessories, brief cases, etc.

(P.) C. Lussier; (Purch.) Mrs. A. Lafrance; (V.P. Mktg.) J.P. Grenier; (V.P. & G.M.) A. Lussier. Annual Sales (D). Co. Size (C).Ⓢ

Compagnie Rothmans de Pall Mall Limitée., La, See Rothmans of Pall Mall Limited.

Compagnie Rubberset (Canada), La, See Rubberset Co. (Canada).

Compagnie Sterling Drug Ltée., La, See Sterling Drug Ltd.

Compagnie United Electric Controls (Canada) Ltée., La, See United Electric Controls (Canada) Ltd.

Compagnie Upjohn du Canada, La, See Upjohn Company of Canada, The.

Compagnie Zimmcor, La, See Zimmcor Company.

Compagnie de Chaussure Georgette Ltée., La, [Georgette Shoe Co. Ltd.], 225 St. Zotique St. W., Montreal, Que. H2V 1A2. Tel. 514-274-4402. Casual, sport, and after ski boots of leather, corfam and seal with genuine sheepskin lining. Brands, "Georgette", "Firenze", "Laurentide".

(P.) P. Schwear; (G.M.) F. Gabrielli; (S.M.) Miss T. Gousse. Annual Sales (8). Co. Size (A).

Compagnie de Chaussures White Cross Ltée., La, See White Cross Shoe Company Limited.

Compagnie de Pantalons Imperial Pants Co. Ltd., La, 5333 Casgrain, 11th Flr., Montreal, Que. H2T 1X3. Tel. 514-276-3753. Fax: 514-272-1390. Telex: 055-62184. "Pierre Deroche" and "Panchetti" trousers.

(V.P.) M. Halickman; (S.M.) M. Taylor; (V.P.) L. Berpison. Annual Sales (D). Co. Size (D).Ⓢ

★Compagnie de Pierre & Beton Nationale Ltée., La, 10459 rue Bellevois, Montreal N., Que. H1H 3C5. Tel. 514-322-3560. Fax: 514-322-4637. Plants, Lac Sagouay, Mont Laurier, Que. Stone or precast window sills, columns, steps, pavement flagging, etc.

(P.) L. Laporte. Annual Sales (B). Co. Size (8).

Compagnie de Profilés Reynolds, La, See Reynolds Extrusion Co. Div. of Canadian Reynolds Metals Co. Ltd.

Compagnie d'Energie Maclaren-Quebec, La, Buckingham, Que. J8L 2X3. Tel. 819-986-3345. Fax: 819-986-5045. Power plants, High Falls, Buckingham, Masson, Que. Electric power. Parent company, Industries James Maclaren Inc., Buckingham, Que.

(P. & C.E.O.) B.W. Little; (V.P.Fin.) M.R. Daoust; (V.P.Woodlands & Energy) P. DesRosiers; (V.P.Corp.Rel.) D.A. Thomson; (V.P.Newsprint Sales) J. Coulson; (S.) Miss G. Berthel; (Asst.T.) C. Poirier; (Cont.) R. Rodgers; (Mgr.Energy) F. Malsonneuve. Annual Sales (D). Co. Size (C).Ⓢ

Compagnie des Pétroles Amoco Canada Ltée., See Amoco Canada Petroleum Company Ltd.

★Compagnie des Textiles Silver Ltée., 9475 Meilleur St., Suite 105, Montreal, Que. H2N 2C5. Tel. 514-387-7354. Fax: 514-387-9833. Large diameter circular knitted fabrics for apparel and industrial applications including lycra blends registered trade mark, "Nycron".

(P.) A. Shousha; (G.M.) R. Shousha; (S.M.) P. Shousha; (Plant Mgr.) K. Singh. Annual Sales (D). Co. Size (8).Ⓢ

Compagnie du Temps Simplex Internationale Ltée., La, See Simplex International Time Equipment Co. Ltd.

Company's Coming Publishing Limited, P.O. Box 8037, Stn F, Edmonton, Alta. T6H 4N9. Tel. 403-450-6223. Fax: 403-450-1857. Cookbooks. Registered trade mark, Company's Coming.

(P.) Mrs. J. Pare; (V.P.) G. Lovig. Annual Sales (E). Co. Size (B).Ⓢ

Compar Connectors, 85 Spy Crt., Markham, Ont. L3R 4Z4. Tel. 416-475-8500. Fax: 416-475-4158. Electronic connectors and accessories. Parent company, DGW Electronics.

(P.) J. Weber; (G.M.) R. Lewis. Annual Sales (C). Co. Size (A).Ⓢ

Compass Plastics Limited, 350 Wildcat Rd., Downsview, Ont. M3J 2N5. Tel. 416-661-1750. Fax: 416-661-1757. Polyethylene bags, rolls, sheets, furniture and bedding trade covers, flexographic printing.

(P.) P. Chitel; (Mng.Dir.) S. Smith. Annual Sales (C). Co. Size (A).Ⓢ

★Complax Corporation, The, 755 Division St. N., Cobourg, Ont. K9A 3T1. Tel. 416-372-5411. Fax: 416-372-4176. Telex: 06-981513. Plants, Ajax, Cobourg, Windsor, Ont. Automotive exterior body panels. Parent company, The Enfield Corporation, Toronto, Ont.

(P.) R. J. Zarboni; (S.M.) R. F. Bulgarelli; (Plant Mgr., Cobourg) D. Marlow; (P.A., Cobourg) Ms. J. Finkle; (P.A., Windsor) G. Fortier; (Plant Mgr.Ajax) D. Young; (Plant Mgr.Windsor) C. Ianni. Annual Sales (E). Co. Size (E).Ⓢ

Complete Packaging Limited, P.O. Box 2121, 2470 Wyandote St.E., Windsor, Ont. N8Y 4R5. Tel. 519-254-7513. Fax: 519-254-1577. Corrugated boxes.

(P.) W. L. Allen; (G.M.) R. David Ure. Annual Sales (C). Co. Size (8).Ⓢ

Component Structures (1981) Ltd., 2600 Viking Way, Richmond, B.C. V6V 1N2. Tel. 604-273-3108. Fax: 604-273-4781. Branch offices, Winnipeg, Man., Calgary, Edmonton, Alta. Chalkboards, tack boards, cork bulletin boards, partition panels, marine panels, laminating, library shelving, toilet partitions, folding doors, wash-room accessories, flag poles, rolling grilles, plastic laminate, edge tape, drawer slides.

(P.) J.L. Werner; (V.P.Mktg.) G.T. Cameron. Annual Sales (D). Co. Size (B).

Composants J.V. Canada, Division de Formes United Inc., See J.V. Components Canada (Division of United Last Inc.).

Compressor Factory Co. Ltd., The, 70 Snidercroft Rd., Concord, Ont. L4K 2K3. Tel. 416-738-0558. Air compressors.

(G.M.) J. Posluns. Annual Sales (8). Co. Size (A).

★Comptank Corp., R.R. #2, Bothwell, Ont. N0P 1C0. Tel. 519-695-2915. Fax: 519-695-2114. Liquid cargo tank semi-trailer, FRP "Comptank" transporter, vacuum, FRP fenders, hose trays, fittings, PVC valving.

(Chief Exec.) L. Bilan. Annual Sales (C). Co. Size (A).Ⓢ

★Comptec International Ltd., 13145 - 80th Ave., Surrey, B.C. V3W 381. Tel. 604-597-0681. Fax: 604-597-0692. Telex: 04-354548. Plant, Burnaby, B.C. Affiliates, Comptec Inc., Custer, Advanced Products Group, Bellingham, WA, Comptec Circuit Systems, Phoenix, AZ, U.S.A., Comptec S.A., Montalban, France. 2-color computer key top and key board frames, tools, dies and

moulds for plastic injection production, membrane switch products, screen printing and sublimation, etc.

For.Rep., Eulim Trading Corporation, Korea.

(P.) J. K. Cavers; (V.P.Fin.) A. Muller; (S.M.) J. Hunter. Annual Sales (D). Co. Size (E).Ⓢ

★Compu Cable Systems Inc., #6 - 301 - 45th St.W., Saskatoon, Sask. S7L 5Z9. Tel. 306-934-6884. Fax: 306-244-6763. Telex: 074-21503. "Spectraview I & II" and "Elite 1000" and "Star" information display systems, character generators.

(P.) D. Lemke. Annual Sales (8). Co. Size (A).Ⓢ

CompuCable Inc., 90 Venture Dr., Scarborough, Ont. M1S 3L6. Tel. 416-283-1600. Fax: 416-283-6376. Computer, coaxial and telecommunication cables, communication systems, switches and patch panels.

(P. & G.M.) J. L. Ross. Annual Sales (8). Co. Size (A).Ⓢ

Computalog Manufacturing Ltd., #800, 600 - 6th Ave. S.W., Calgary, Alta. T2P 0S5. Tel. 403-265-6060. Fax: 403-237-8493. Telex: 03-826771. Plant, 7210 Blackfoot Trail S.E., Calgary, Alta. Wireline and seismic service bodies and vans, crane units, miscellaneous vans and general industrial fabrication. Parent company, Computalog Ltd.

(P.) W. Dawson; (V.P.Wireline) W. Gillespie; (V.P.Fin.) G. G. Davies. Annual Sales (D). Co. Size (A).Ⓢ

Computer Aided Design Systems, 3 Amberwood Cres., Nepean, Ont. K2E 7L1. Tel. 613-225-0411. Fax: 613-225-4439. Branch offices, Montreal, Que., Toronto, Ont. Turnkey Computer Aided Design System, Turnkey Computer Aided Machining System, graphic terminals, desktop publishing systems.

(P.) P.J. Philliban; (P.A.) G.A. Philliban. Annual Sales (C). Co. Size (A).Ⓢ

★COMPUTER ASSEMBLY SYSTEMS LTD., 1245 California Ave., Brockville, Ont. K6V 5Y6. Tel. 613-342-5041.

Fax: 613-342-1774. Plant, Pointe Claire, Que. Subsidiaries, CompAs Ltée., Pointe Claire, Que., American Computer Assembly Inc., Ogdensburg, NY, U.S.A. Contract assembly of printed circuit boards, electronic counter for taped components. Brands, "CompAS", "CompuCount".

For.Rep., Allan Lupton Associates, Rochester, NY, U.S.A.

(Chmn.) H.T. Watt; (P.) B. H. Fraser; (V.P.Fin.) F. Langan; (Engr'g Mgr.) J. Irwin; (S.M.) J. Stewart; (P.A.) H. Senior; (Plant Mgr.) J. Murray. Annual Sales (E). Co. Size (F).Ⓢ

★Computer Associates Canada Ltd., Micro Products Division, 3rd Flr., 1770 Burrard St., Vancouver, B.C. V6J 3G7. Tel. 604-733-2343. Fax: 604-733-4129. Telex: 04-508357. Branch offices, Montreal, Que., Oakville, Ont. Accounting and productivity software packages for microcomputers. Parent company, Computer Associates International Inc.

For.Reps. in 18 countries.

(V.P. Micro Prods.Div.) N. Francis; (Dir.Sales & Mktg.) R. Wysocki; (Nat.S.M.) M. Kendrick. Annual Sales (F). Co. Size (D).Ⓢ

Computer Composition of Canada Inc., 12 Stanley Crt., Whitby, Ont. L1N 8P9. Tel. 416-283-2392. Fax: 416-283-2896. Computerized typesetting, data base management, creative design and assembly. Parent company, MDC Corporation.

(P. & C.E.O.) J. E. Bugelli. Annual Sales (C). Co. Size (A).Ⓢ

★Computer Integrated Manufacturing (528597 Ontario Ltd.), 1276 Sandhill Dr., P.O. Box 7317, Ancaster, Ont. L9G 3N6. Tel. 416-648-5011. Fax: 416-648-5566. Prototype machining, tooling, CAD/CAM consulting and training.

(P.) D. Lane; (V.P.Mfg.) J. Crichton; (V.P.CAD CAM Applic.) D. Greenwood. Annual Sales (8). Co. Size (A).Ⓢ

★Computer Sign Systems, 226 Steelcase Rd.W., Markham, Ont. L3R 183. Tel. 416-475-7105. Fax: 416-475-0461. Associate, Markle Brothers Ltd., Markham, Ont. Computerized maps, mall and office directories, outdoor message centres, neon flashers. Brands, "CompuDirect 2 and 5", "CompuFlash", "CompuChase".

For.Reps.: Computer Sign Systems USA, Bristol, CT, U.S.A.; Sign Systems, S. Melbourne, Australia; Computer Sign Systems, Hong Kong; Inter/In, Rome, Italy; Euro-Routing Nederland B.V., Leeuwarden, Holland; Euro-Routing GmbH, W. Germany; Spandex, Bristol, U.K.

(G.M.) S. Markle; (S.M.) Ms. S. Hope; (Tech.Dir.) P. Wilson. Annual Sales (8). Co. Size (A).

Computer Typesetting of Canada, 445 King St. W., Toronto, Ont. M5V 1K4. Tel. 416-593-6942. Fax: 416-596-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

8134. Typesetting, camera-ready art, word processing and data conversion to a graphic image.

(G.M.) G. Rockie. Annual Sales (C). Co. Size (B).⑤

★Computerized Cutters Ltd., 1234 Reid St., Units 1 & 2, Richmond Hill, Ont. L4R 1C1. Tel. 416-764-1500. Telex: 06-964893. Computerized controls for paper cutters. Trade mark, Gergek.

For.Reps. S.V. Jud, Paris, France; Aanesen As., Oslo, Norway; ACME Machinery and Arms Elec. & Electronics Pvt. Ltd., Bombay, New Delhi Export Corporation, New Delhi, India; Arkadas Makina Kimya, Istanbul, Turkey; Campeador Ltda.-Casa Matriz, Columbia, S. America; Kenmart Printing Machinery, England; Dah Tzong Co., Ltd., Taipei, Taiwan; Euro Graphics Services B.V., Den Brook, Machinehandel Ceelen 8.V., Amsterdam, Netherlands; F.T. Wimbale and Co. Ltd., Auckland, New Zealand; Federico de la Aldea Guillotines and Poly-Grafica Carlos Haas, S.A., Barcelona, Spain; Wimbale Graphics Pty. Ltd., Rydalmere, N.S.W. Australia; Grafiska Maskin-reparationer A8, Halmstad, KMW Maskinservice A8, Gottenborg, Sweden; Jual-Beli Mesin Offset dll., Jakarta, Indonesia; Komafisa S.R.L., Buenos Aires.

(P.) F. Gergek; (Int'l Mktg.Mgr.) D. P. Marsh; (Prod'n Mgr.) B. Miraflores. Annual Sales (C). Co. Size (A).⑥

★Computing Devices Company, A Division of Control Data Canada Ltd., P.O. Box 8508, Bells Corners, Ont. K1G 3M9. Tel. 613-596-7000. Fax: 613-820-5081. Telex: 053-4139. Anti-submarine warfare systems, tactical fire control for direct and indirect applications, remote pilot vehicle based surveillance systems, integrated display consoles including electro-luminescent panel displays. Parent company, Control Data Canada Limited, Mississauga, Ont.

(P.) J. W. Fawcett; (V.P. Research & Engr'g.) B. J. Patton; (V.P. Mfg.) D. E. Scott; (Dir. Qual. Cont.) R. Brennan. Annual Sales (F). Co. Size (G).⑥

★Comterm Inc., 110 Hymus Blvd., Pointe Claire, Que. H9R 1E8. Tel. 514-694-4332. Fax: 514-694-4123. Telex: 05-821812. Sales offices, Montreal, Quebec, Que., Ottawa, Toronto, Ont., Edmonton, Alta., Vancouver, B.C. Plant, 545 Oelmar Ave., Pointe Claire, Que. Office system engineering and design through to customized product specification, installation, maintenance and contract manufacturing.

For.Reps., Kuwait Computer Company, Kuwait; M.E.S.C.O. (Modern Electronic Systems), Kingdom of Saudi Arabia; Suprico International Co., United Arab Emirates; XTEC Computer Systems Belgium N.V./S.A., Belgium; XTEC Computer Systems Nederland, 8.V., Netherlands; Xtechnology Computer Ltd., U.K.

(P. & C.E.O.) O. H. Frederick; (V.P. Sales) R. Gagne; (V.P. Finance) P. Little; (V.P. Ops.) J. Rudigier; (V.P. Strategic Plan'g) I. G. Dennett; (V.P. Contract Mfg.) G. St-Pierre; (Controller & Asst S.) P. Lafreniere; (S.) D. S. Miller. Annual Sales (E). Co. Size (E).⑥

★Con-Force Structures Limited, #802, 1015-4th St. S.W., Calgary, Alta. T2R 1J4. Tel. 403-262-2428. Fax: 403-266-6255. Sales offices, Saskatoon, Sask., Edmonton, Alta., Stanwood, WA, U.S.A. Plants, Winnipeg, Man., Regina, Sask., Calgary, Alta., Richmond, B.C., Las Vegas, NV. Subsidiaries, Canwest Steel Ltd., Richmond, B.C., Saskatoon, Regina, Sask. Prefabricated concrete components including beams, columns, hollow core slabs, wall panels, pilings, bridge girders, reinforcing steel, posttensioning systems.

(P. & C.E.O.) D. Pickersgill; (V.P. & T.) G. Young; (V.P. Engr'g) P. C. Breeze; (Sr. V.P. & C.F.O.) F. T. McAleer; (V.P. Richmond) R. Adams; (V.P. Regina) J. Hansen; (V.P. Calgary) G. Rattai; (V.P. Winnipeg) B. Blackett; (G.M. Edmonton) D. Tutty; (Fin.) F. McAleer. Annual Sales (E). Co. Size (F).⑤

Con-O-Lab Manufacturers Limited, P.O. Box 70, 29 Main, Richibucto, N.B. E0A 2M0. Tel. 506-523-4311. Floor finishes, strippers, degreasers, germicides, disinfectants, carpet shampoos, oil mop treatments, drain and pipe cleaners, etc. Brand, "Con-O-San".

(P. & P.A.) P. O'Connell; (G.M. & S.M.) K. O'Connell. Co. Size (A).

Con-Tor Seats Ltd., 14 Jody Ave., Downsview, Ont. M3N 1H1. Tel. 416-745-9080. "Con-Tor" seats for trucks, cranes, construction, logging, fork lift trucks and industrial equipment.

(P.) H.G.H. Cope; (V.P.) J.H. Holman; (V.P.) F.N. Cope. Annual Sales (C). Co. Size (A).⑥

★Conair Aviation Ltd., P.O. Box 220, Abbotsford, B.C. V2S 4N9. Tel. 604-853-1171. Fax: 604-853-9017. Telex: 04-363529. Maintenance facility, Edmonton, Alta. Subsidiaries, Frontier Helicopters Ltd., Wilderness Fire & Re-

source Service Group Inc., Abbotsford, B.C. Fire fighting systems for various types of helicopters and aircraft, helicopter systems for helicopters, aerial spray systems for use in oil spill, disease and pest control.

(V.P. & G.M.) 8. Marsden; (Oir.Ops.) B. Madu; (Dir. Fin.) W. Frank. Annual Sales (E). Co. Size (E).⑤

Conan Hosiery Inc., 1325 Lepine St., Box 69, Joliette, Que. J6E 3Z3. Tel. 514-759-6666. Fax: 514-759-0864. Hose, sport and knee-high socks for the family.

(P.) C. Levesque; (V.P.) M. Levesque; (S.) J.F. Laporte. Annual Sales (C). Co. Size (8).⑥

†Concepts Polystand Inc., Les, 4020 St-Ambroise, #150, Montreal, Que. H4C 2C7. Tel. 514-931-5211. Fax: 514-931-7574. Custom booths. Brands, "Polystand", "Keops".

(P.) C. Godbout; (Mktg.) Ms. L. Tremblay; (Tech.) J. Fraser. Annual Sales (B). Co. Size (A).

★Concord-Oaige Inc., 270 Rayette Rd., Concord, Ont. L4K 2G5. Tel. 416-738-1818. Fax: 416-738-9973. Telex: 06-964737. Plants, Cowansville, Que., Wainfleet, Ont. Fire hydrants, resilient seat AWWA gate valves, stainless steel pipe repair clamps, sewer and water saddles, curb boxes and accessories, drilling machines, tools and accessories for waterworks industry. Parent company, Jenkins Canada Inc., Lachine, Que.

(P.) C. Sarjeant; (Mgr. Cowansville Plant) F.S. Lacoste; (Mgr. Wainfleet Plant) H. Vandermoste; (Prod'n Co-ord.) A. Majeau; (Cont.) H.C. Peet; (Mktg. Mgr.) R.M. Butt. Annual Sales (D). Co. Size (C).⑥

★Concord Elevator Inc., 625 Rowntree Dairy Dr., Woodbridge, Ont. L4L 5T9. Tel. 416-856-3030. Fax: 416-851-6556. "ProLift" and "Kwiklift" elevator for the handicapped, "Concord" freight elevators and platform lifts. Parent company, Mediquip Healthcare Co.

(P.) J. C. Stephen; (V.P. Sales & Serv.) J. O. Stephen; (Cont.) F. Reed; (Prod'n) R. Whitehouse; (Purch.) Ms. C. Johnson; (Tech.) O. C. Balmer. Annual Sales (O). Co. Size (C).

Concord Marble Industries Ltd., 8131 Keele St., Unit 1A-2, Concord, Ont. L4K 1Z2. Tel. 416-669-1254. Fax: 416-660-7895. "Concord Marble" cultured marble, vanities, bathtubs, toilets, panels and tabletops.

(Prop.) M. Lam; (Prop.) J. 8. Lee. Annual Sales (B). Co. Size (A).⑥

Concord Packaging A Division of 435413 Ontario Ltd., 45 Basaltic Rd., Concord, Ont. L4K 1G4. Tel. 416-738-1037. Custom and contract packaging, plastic injection moulding.

(V.P.) C. Park. Co. Size (N/R).

Concord Tooling & Manufacturing Ltd., 311 Bowes Rd., #A3, Concord, Ont. L4K 1J1. Tel. 416-669-2875. Fax: 416-660-1599. Tools, dies, jigs, fixtures, special and general machining specializing on fine progressive dies for the automotive and electronic industries with facilities for production runs.

(P.) E. Alfenore. Annual Sales (B). Co. Size (A).

★Concordia Furniture Ltd., 9601 Colbert, Ville d'Anjou, Que. H1J 1Z9. Tel. 514-355-5100. Toll Free: 800-363-3313. Plant, 8250 rue Edison, Ville d'Anjou, Que. Subsidiary, Pacific Furniture Inc. Wall units, entertainment centres, living-room tables, bedroom sets, etc.

(V.P.) J. Florio. Annual Sales (D). Co. Size (C).⑤

Concordian Chesterfield Co. Ltd., 50 Planchet Rd., Concord, Ont. L4K 2C7. Tel. 416-665-6005. Toll Free: 800-387-3675. Fax: 416-669-9823. Chesterfields, chairs and leather furniture.

(P.) F. Perri. Annual Sales (C). Co. Size (C).⑥

†Concrete Pipe Company, 1555 Matheson Blvd., Mississauga, Ont. L4W 1H9. Tel. 416-625-5900. Fax: 416-625-6125. Branch offices and plants, London, Ottawa, Ont. Storm and sanitary concrete sewer pipe. Trade mark, CPC in diamond. Parent company, Standard Industries, Ltd., Toronto, Ont.

(G.M.) W. A. Gray; (S.M.) A.M. Sconci; (Ops.Mgr.) K. Schneider; (Plant Mgr. Ottawa) G. Hartle; (Plant Mgr. London) N. Wyatt; (Plant Mgr.) F. Hellum. Annual Sales (E). Co. Size (E).⑤

Concrete Products (1982) Limited, P.O. Box 427, St. John's, Nfld. A1C 5K4. Tel. 709-368-3171. Fax: 709-753-5503. Concrete brick blocks and sand, stone, ready mixed concrete, interlocking paving stones.

(Chmn.) F.H. Edison; (P.) D.I. Clarke; (V.P. & G.M.) J.O. Tipton. Annual Sales (C). Co. Size (C).

Condex/Wattco Inc., 375-A Norman St., Ville St-Pierre, Que. H8R 1A3. Tel. 514-488-9124. Fax: 514-488-9126. "Wattco Warmat" heating elements.

(P.) R. Toledano. Annual Sales (C).

★Condon, William, & Sons, Limited, 24 Irwin Dr., Charlotte-town, P.E.I. C1E 1S2. Tel. 902-368-7424. Mending yarn.

(C.E.O.) W. B. Gillis. Annual Sales (A). Co. Size (A).⑤

Condor Engineering Ltd., 5455-180th St., Surrey, B.C. V3S 5R9. Tel. 604-576-1387. Fax: 604-576-9467. Custom moulding and fabricating for reinforced plastics, building fascia, antenna shelters, pump stations, chemical storage and plating tanks, electronic equipment enclosures and F.R.P. buildings, fish rearing and transport tanks, custom industrial F.R.P. fabrications.

(P.) E.A. Ellerman. Annual Sales (B). Co. Size (A).⑤

Condor Laminations, 285 Industrial Pkwy. S., Aurora, Ont. L4G 3V8. Tel. 416-883-3101. Fax: 416-727-1066. Plant, Scarborough, Ont. Flexible packaging materials for the meat, cheese and seafood industry, laminated bags and pouches. Parent company, Innopac Inc., Vancouver, B.C.

(G.M.) J. Ried. Annual Sales (D). Co. Size (A).⑥

Condor Manufacturing Inc., 1810 Midland Ave., Scarborough, Ont. M1P 3C2. Tel. 416-751-7581. Fax: 416-751-7722. Plant, 2247 Midland Ave., Scarborough, Ont. Light sheet metal work and custom fabricating.

(P. & G.M.) K.S. Gardner; (V.P.) Mrs. B. Gardner; (Plant Mgr.) A. Calhoun. Annual Sales (C). Co. Size (8).⑥

Condraulic Industries Limited, 6853 "B" Airport Rd., Mississauga, Ont. L4V 1E6. Tel. 416-671-4600. Fax: 416-678-7110. Precision custom tube and pipe bending, general machining and fabricating tools, dies, fixtures.

(P.) J. L. Cook. Annual Sales (A). Co. Size (A).⑤

★Conductive Technologies Incorporated, 5350 Timberlea Blvd., Mississauga, Ont. L4W 2T5. Tel. 416-629-4332. Fax: 416-629-3930. Electrical and electronic cable harnesses, computer cable and ribbon cable assemblies, cord sets.

(P.) J. White. Annual Sales (D). Co. Size (B).

†Conestoga Knives 1986 Ltd., 510 Dotzert Ct., Waterloo, Ont. N2L 6A7. Tel. 519-746-1690. Food processing blades, machine and hand knives.

(Mgr.) R. Homanchuk. Annual Sales (A). Co. Size (A).⑥

★Conestogo Plastics, 725 McMurray Rd., Waterloo, Ont. N2V 1V2. Tel. 519-886-9811. Fax: 519-886-8702. Plastic injection moulding. Parent company, Regional Tool & Machine Limited, Waterloo, Ont.

(P.) 8. White; (S.T.) G. Service; (S.M. & P.A.) K. C. Bushell. Annual Sales (C). Co. Size (A).⑤

Confab, 2241 de la Metropole, Longueuil, Que. J4G 1S5. Tel. 514-651-9130. Fax: 514-651-5000. Cosmetic, pharmaceutical, dietetic, and veterinary products.

(P.) G. Lamarre; (V.P.) R. St-Andre. Annual Sales (C). Co. Size (B).⑤

Confection 8.G.P. La Guadeloupe Ltée., 295 - 14th Ave., La Guadeloupe, Que. G0M 1G0. Tel. 418-459-3468. Jeans.

(C.E.O.'s & Plant Mgrs.) G. & P. Jacques. Annual Sales (B). Co. Size (C).

Confection C. Cliche Inc., 363, rue Langevin, C.P. 68, St-Odilon, Que. G0S 3A0. Tel. 418-464-4561. "8obette" children's undergarments, "Création Tournesol" cotton undershirts and T-shirts.

(P.) C. Cliche. Annual Sales (B). Co. Size (B).

Confection Drolet Inc., 679, rue du Parc, Lac Orolet, Que. G0Y 1C0. Tel. 819-549-2477. Toll Free: 800-567-6095. Fax: 819-549-2734. T-shirts and sweatshirts.

(C.E.O.) J. Marc Gagnon; (G.M.) D. Bolduc; (S.M.) J. Guy Gagnon; (Plant Mgr.) S. Gagnon; (Purch.) Ms. C. Theberge. Annual Sales (C). Co. Size (C).⑥

Confection Frontenac Inc., 15, boul. Chartier, St-Ephrem, Que. G0M 1R0. Tel. 418-484-2077. Fax: 418-484-2067. Work clothes, military garments.

(C.E.O.) Mrs. R. B. LaRochelle; (G.M. & S.M.) R. E. LaRochelle. Annual Sales (C). Co. Size (C).⑤

Confection Gavette Ltd., 32 Lippee, Coteau Station, Que. J0P 1E0. Tel. 514-267-9811. Fax: 514-267-0673. Children's clothing.

(P.) F. LeLouch. Annual Sales (C). Co. Size (C).⑤

Confection Ideale (1981) Inc., P.O. Box 25, Ste-Cecile, Que. G0Y 1J0. Tel. 819-549-2598. Blouses.

(P.) C. Gosselin. Annual Sales (C). Co. Size (C).

Confection Jeunesse Inc., 445 Bellerive, C.P. 579, Valcourt, Que. J0E 2L0. Tel. 514-532-3663. Children's clothing.

(P.) G. Chartrand; (Mgr.) Mrs. C. Chartrand; (Acct.) P. Chartrand. Annual Sales (B). Co. Size (C).

Confection Normand, 780, rue Gregoire, Disraeli, Que. G0N 1E0. Tel. 418-449-2144. Plants, Disraeli, St-Romain, Que. Ladies' skirts and slacks.

- (P. & G.M.) P. Normand; (Plant Mgr.) P. Martial. Annual Sales (C). Co. Size (D).
- Confection Paroli Inc., 54 Principale N., Richmond, Que. JOB 2H0. Tel. 819-826-6126. Jeans.
- (C.E.O.) R. Bilodeau. Annual Sales (B). Co. Size (B).
- Confection St-Gerard Inc., 1B1 Principale St., St-Gerard, Que. G0Y 1K0. Tel. B19-B77-2746. Ladies' pants.
- (P.) G. Blanchette. Annual Sales (C). Co. Size (C).
- Confection St-Romain (1983) Inc., 150, rue du Couvent, St-Romain, Que. G0Y 1L0. Tel. 41B-4B6-74B1. Women's sportswear.
- (G.M.) J. Luc Fortin. Annual Sales (C).®
- ★Confection Vetibec Inc., 503, 2e rue, Daveluyville, Que. G0Z 1C0. Tel. B19-367-2314. Fax: 819-367-2548. Children's clothing.
- (P.) J. Tardif; (S.M.) S. Montplaisir; (Mgr.) Ms. N. Maheux; (Resident Designer) P. Bergeron. Annual Sales (C). Co. Size (C).®
- ★Confection de Vêtements Stylemart Ltée., 9100 Ray Lawson Blvd., Anjou, Que. H1J 1K8. Tel. 514-354-4411. Fax: 514-354-2580. Telex: 05-B2B519. Plants, Montreal, Que. Associate, Morwill Clothing Mfg. Co. Ltd., Anjou, Que. Men's suits, sport coats and trousers.
- (C.E.O.) M. Wendman; (V.P.Mfg.) H. Hamel; (V.P.Fin.) G. Shtull. Annual Sales (C). Co. Size (B).®
- †Confections Alizée Plein-Air Inc., Les, 25 rue des Cedres, Ste-Aurelie, Que. G0M 1M0. Tel. 41B-593-3470. Fax: 41B-593-3639. Associate, Groupement Forestier du sud de Dorchester. Sportswear "Alizée" pants, shorts, T-shirts, jackets, boots carrier and winter clothing.
- (G.M.) F. Gaudreault; (Sales Dir.) S. Morin; (Dir.Fin.) P. M. Poulin. Annual Sales (B). Co. Size (A).®
- Confections R.C.L. Inc., 1B0 St. Louis, C.P. 27, Warwick, Que. JOA 1M0. Tel. B19-35B-2202. Ladies' sportswear and dresses.
- (P.) C. Besmargian. Annual Sales (B). Co. Size (A).
- Confections S.A.R. Inc., Les, Rue Jessom, Parc Industriel, C.P. 516, Edmundston, N.B. E3L 3L2. Tel. 506-739-953B. Telex: 014-45526. Jeans.
- (P.) R. Veilleux; (G.M. & Plant Mgr.) R. Ouellet; (S.) A. Simard. Annual Sales (B). Co. Size (C).®
- Confections St-Sébastien (1984) Inc., Les, 532 Principale, St-Sébastien, Que. G0Y 1M0. Tel. B19-652-2222. Blouses.
- (P.) C. Halle; (C.E.O.) M.F. Audet; (Plant Mgr.) B. Audet. Annual Sales (C). Co. Size (C).
- ★Conference Cup Ltd., 492 Sovereign Crt., London, Ont. N6M 1B2. Tel. 519-659-9940. Toll Free: (416,519,705) B00-265-5706, (204,306,403,41B,506,514,604,613,709,B07,B19,902) 800-265-5463. Fax: 519-659-3465. Associated company, Colven Distributors Limited, London, Ont. Sales Agents across U.S.A.
- (P.) G. H. Collett; (S.M.) D. Kowaluk; (G.M.) I. McDonald. Annual Sales (D). Co. Size (C).®
- Confiserie Comete Limitée., La, See Comet Confectionery Limited.
- ★Confur Contract Furniture Inc., 105 Wingold Ave., Toronto, Ont. M6B 4H3. Tel. 416-7B1-9397. Fax: 416-7B1-2791. Computer tables, wooden and metal office tables, special purpose furniture.
- (P.) J. Klasner. Annual Sales (C). Co. Size (B).®
- Conn Creative Printers, 468 Victoria Ave., P.O. Box 31, Windsor, Ont. N9A 6J5. Tel. 519-254-4000. Commercial printing, rubber stamps, corporation seals.
- (Prop.) E. G. Conn, Sr; (Plant Mgr.) G. Conn. Co. Size (A).
- Connecteurs Electriques WECO Inc., See WECO Electrical Connectors Inc.
- Connie Steel Inc., 140 Bowes Rd., Concord, Ont. L4K 1J6. Tel. 416-669-1323. Fax: 416-669-6776. Steel stairs, railings, miscellaneous metals and light structural work.
- (P.) B. G. Gross; (S.T.) B. R. Gross. Annual Sales (C). Co. Size (B).®
- ★Connors Bros., Limited, Black's Harbour, N.B. E0G 1H0. Tel. 506-456-3391. Fax: 506-456-3B01. Telex: 014-47349. Branch offices, Toronto, Ont., Saint John, N.B., Connors Bros. (U.K.) Limited, Aberdeen, Scotland, Connors Bros. Inc., Westwood, MA, U.S.A. Branch plants, Isle Aux Morts, Nfld., Clarks Harbour, Weymouth, N.S., Shippegan, Back Bay, N.B. Canned fish. Brands, "Brunswick", "Jutland", "Connors", "Connoisseur", etc.
- For.Reps., King Sales PTY Ltd., Neutral Bay, N.S.W., W.H. Evans PTY Ltd., O'Connor, Western Australia, C.C. Hamilton & Co., Brisbane, Australia; Stanley V.S. Albury & Sons Ltd., Nassau, Bahamas; Percy H. Austin & Co. Ltd., Bridgetown, Barbados; A.C. Brewer Distributors Ltd., Hamilton, Bermuda, W.I.; MacMillan Bros. Ltd., Belize City, Belize; Laurena N.V., Oranjestad, Aruba; Antonio Barletta C. Por A., Santo Domingo, Rep. Dominicana; Hem Suriname N.V., Paramaribo, Suriname; Stinson Pearce Ltd., Suva, Fiji; George F. Huggins & Co., St. George's, Grenada; Polak & Co. Import/Export b.v., Rotterdam, Holland; J. Astaphan & Co. (1970) Ltd., Roseau, Dominica; Corea's Trading Ltd., Kingston, St. Vincent; International Agencies, Phillipsburg, St. Maarten; O.D. Brisbane & Co., (Antigua), St. Johns, Antigua; O.D. Brisbane & Sons (St. Lucia) Castries, St. Lucia; International Agencies, Basseterre, St. Kitts; James Crisp Ltd., Auckland, New Zealand.
- (Int'l S.M.) H. G. Schaerer. Annual Sales (F). Co. Size (G).®
- Conrad Metal Spinning Co., Ltd., 1B Advance Rd., Toronto, Ont. MBZ 2T4. Tel. 416-233-9153. Fax: 416-233-7B90.
- (Chief Exec.) U.H. Goetzie. Co. Size (A).
- Conrad Stitching & Embroidery (1979) Inc., 9600 St-Laurent Boul., Montreal, Que. H2N 1R2. Tel. 514-383-2440. Fax: 514-3B3-2423. Subsidiaries, Fashion Pleating Inc., Davric Designs. Fancy stitchings, embroidery, bindings, screen printing, and pleating. Registered trade mark, Cracked Ice.
- (P.) D. Perlman. Annual Sales (B). Co. Size (C).®
- ★Conrex Steel Ltd., 50 Taber Rd., Rexdale, Ont. M9W 3A9. Tel. 416-747-4682. Fax: 416-747-4667. ASME code and non code pressure vessel heads and tank ends, segmental heads, general plate fabrication, custom heat treatment, shot blasting and painting. Parent company, Falvo Corporation, Rexdale, Ont.
- (V.P. & G.M.) T. Andersen; (P.A.) H. Bishop; (Plant Mgr.) J. Burrows. Annual Sales (D). Co. Size (C).®
- ★Conros Corporation, 1190 Birchmount Ave., Scarborough, Ont. M1P 2B8. Tel. 416-751-4343. Fax: 416-751-5262. Telex: 065-25347. Synthetic fire logs, firestarters, mosquito coils, paraffin wax, matches, glues, adhesives, and glue sticks. Brands, "Northland", "Fireside", "Ross", "Leisure".
- For.Reps.: U.S.A., Europe, Africa.
- (P.) H. Lueth; (V.P.) K. Chanderia. Annual Sales (D). Co. Size (D).
- ★Conservation Energy Systems Inc., 3310 Millar Ave., Saskatoon, Sask. S7K 7G9. Tel. 306-242-3663. Toll Free: (U.S.A.) B00-667-3717. Fax: 306-242-34B4. Telex: 074-2164. Head-office, Minneapolis, MN, U.S.A. "vanEE" residential, commercial and light industrial heat recovery ventilators, ventilators, air control dampers, air flow measuring equipment and electric duct heating equipment.
- For.Reps., H.E.A.T. Alaska, Sterling, AK, Star Solar Systems Inc., Broomfield, CO, Thermo Industries, Clackamas, OR, Whitehead Home and Energy, Twin Falls, Anderson's Inc., Pocatello, Budget Sales Inc., Idaho Falls, ID, Chiles Power Supply Company, Springfield, Diamond Mechanical-The Hydro Source, Co., Inc., St. Louis, MO, Alpena Supply Company, Alpena, MI, New England Radiant Head Corp., Farmington, MA, Shelter Supply Inc., Minneapolis, MN, Diversified Heating Wholesalers Inc., Albuquerque, NM, Thermal Associates, Glen Falls, NY, Energy Saving Products, Mountaintop, PA, Air Technology, Inc., Fort Mills, SC, Geothermal Company Ltd., Wolfeboro, NH, Columbus Temperature Control Co., Columbus, OH, U.S.A.
- (P.) R. W. Olmstead; (Dir.Sales & Mktg.) T. Martin; (Cont.) B. Vargo; (Prod'n Co-ord.) R. Hergott; (Research Eng.) B. Knaublauch; (P.A.) Ms. L. Sheppard; (Ops.Mgr.) D. Wicks. Annual Sales (D). Co. Size (B).®
- Conserveries Canadiennes Limitée., See Canadian Cannery Limited.
- †Conserves des Laurentides, Les, 176, rue St-Joseph, C.P. 29B, Ste-Anne-des-Plaines, Que. J0N 1H0. Tel. 514-478-0801. Toll Free: 800-363-B003. Fax: 514-47B-63B1. All types of fruit jams, jellies and marmalades, sugar, coconut, chocolate and caramel spreads, table syrup, chutney fruits, etc. Brands, "Piedmont", "Dora".
- (C.E.O.) L. Limoges; (Cont.) F. Laplante. Annual Sales (D). Co. Size (C).®
- †Conso-Graber Canada Inc., 155 Van Horne Ave., Montreal, Que. H2T 2J2. Tel. 514-271-7777. Toll Free: B00-363-2281. Fax: 514-271-4324. Braids, cords, trimmings, tassels and tapes for clothing and home furnishings, vertical and horizontal blinds. Brands, "Nip-Tite", "Jet-Lock", "Graber", etc.
- (P.) N. Tzouras. Annual Sales (C). Co. Size (B).®
- Consolidated Concrete Limited, 5340-1st St. S.W., St. Albert, Alta. T2H 0CB. Tel. 403-259-3559. Fax: 403-233-0325. Branch office and plants, Calgary, Edmonton, Lethbridge, Alta. Associates, Inland Cement Limited, Hydro Pipe Systems, Revelstoke Concrete Inc. Calgary plant, "Herculite" expanded shale aggregates, concrete pipe, ready-mix concrete, sand and gravel; Edmonton plant, concrete pipe, readymix concrete, sand and gravel, expanded clay aggregates; Lethbridge plant, concrete pipe. Parent company, CBR Cement Canada Limited.
- (P.Calgary) R. C. Kruger; (V.P.Calgary) B. Irvine; (V.P.Edmonton) B. E. Gardiner; (Lethbridge Mgr.) D.A. Farquharson. Annual Sales (E). Co. Size (F).®
- Consolidated Venezia Chocolates Ltd., See Les Chocolats Consolides Venezia Ltée.
- ★Consoltech Canada Inc., 125 Chabanel St.W., Youville P.O. Box 450, Montreal, Que. H2P 2V9. Tel. 514-382-1B11. Fax: 514-3B2-22B6. Telex: 05-B27B25. Depot, La-chine, Que. Sales offices, Montreal, Que., Toronto, Ont., Winnipeg, Man., Vancouver, B.C., New York, NY, U.S.A. Mills at Sherbrooke, Drummondville, Cowansville, Montmagny, Ville St. Laurent, Que., Alexandria, Ont. Nylon, polyester, acrylic knitted and synthetic blend fabrics, double and warpknit fabrics, bedspreads, comforters, draperies and curtains. Parent company, Coats Viyella Plc., U.K.
- For.Reps.: England, Hong Kong, Trinidad, Greece, New Zealand, Australia, France, S.Africa, Sweden, Israel, Panama, Belgium, Iceland, U.S.A.
- (P.) J. Trickett; (V.P.Fin.) P. G.M. Cox; (V.P. & G.M.Outwear) M. Thibault; (V.P. & G.M.Fashion Div.) L. Michielli; (P.Condell House) M. Tasnady; (Corp.S.) A. W. Wittet; (S.M.Exp.) G. Fonseca; (S.M.Vancouver) D. Bolt; (S.M.Toronto) J. Goldhar; (S.M.Winnipeg) L. Inglis; (G.M.Home Furnishing) N.Berenbaum; (Plant Mgr. Drummondville) A. Paquin; (Plant Mgr.Montmagny) R. Gervais; (Plant Mgr.Sherbrooke) C. Mercier; (S.M.New York) D. Cohen; (Plant Mgr.Cowansville) P. Rainville; (Plant Mgr.Cowansville) R. Seguin; (Mgr.Printing) G. Theroux. Annual Sales (F). Co. Size (G).®
- ★Conspec Controls Ltd., 44 Martin Ross Ave., Downsview, Ont. M3J 2K8. Tel. 416-661-0500. Fax: 416-736-1684. Telex: 06-966710. Subsidiary, Conspec Controls Inc., Charleroi, PA, U.S.A. Control panels and computer systems for monitoring and control.
- (P.) L.R. McCullough. Annual Sales (C). Co. Size (B).®
- Constanta Ltée./Ltd., 2B0 Regina Ave., Montreal, Que. H4G 2G5. Tel. 514-766-B56B. High stability metal and carbon film resistors, wirewound. Brand, "Constanta".
- (P.) R. Lee. Annual Sales (A). Co. Size (A).
- Construction Acton Vale Ltée, 794 Route 139 Nord, C.P. 1241, Acton Vale, Que. JOH 1A0. Tel. 514-546-2797. Fax: 514-546-4744. "Air-Metic" concrete silos, manure tanks, agricultural machinery.
- (P.) B. Dupuis; (Compt.) G. Paquin; (Dir.Sales) M. Dupont. Annual Sales (C). Co. Size (C).
- Construction Aggregates Ltd., P.O. Box 2300, Vancouver, B.C. V6B 3W6. Tel. 604-261-2211. Fax: 206-261-7241. Plants, Victoria, Sechelt, B.C. Gravel, sand, crushed rock. Parent company, Ocean Construction Supplies Limited, Vancouver, B.C.
- (P.) J.T. Arnold; (Ops.Mgr.) C.J. Merritt. Co. Size (N/R).®
- Construction B.M.L., 105 Lebrun, C.P. 1044, Rivière-du-Loup, Que. G5R 4C3. Tel. 418-B62-0000. Fax: 418-B62-1014. Plants, St-Honoré de Panet, St-Antoine, St-Eugene, St-Damien, St-Fabien, Que. Asphalt, crushed stone and gravel. Parent company, Sintra Inc.
- (G.M.) A. Vachon; (Cont.) M. Pellet. Annual Sales (D). Co. Size (N/R).
- Construction Machinery Co. Canada Limited, P.O. Box 231, Waterloo, Ont. N2J 3Z9. Tel. 519-742-7151. Plant, Kitchener, Ont. Batch plants, concrete buckets, belt conveyors, bulk cement storage silos. Brands, "CMC Transcreter Jr.", "Transcreter Sr."
- (P. & S.M.) G. Zimmerman; (G.M. & Plant Mgr.) M. Zimmerman. Annual Sales (C). Co. Size (A).®
- Construction Products Inc., Canadian Division, 30 Todd Rd., Georgetown, Ont. L7G 4R7. Tel. 416-877-6957. Fax: 416-B77-1858. Warehouse, Airdrie, Alta. Sales offices, Dartmouth, N.S., Montreal, Que., Vancouver, B.C. "Efco" steel forms, hardware and accessories for concrete construction. Parent company, Construction Products Inc., Des Moines, IA, U.S.A.
- (V.P. & G.M.) B. J. Savard; (Prod.Mgr.) J. Verrette; (District Mgr.Airdrie) D. Benshoff; (Sales Que.) R. Benoit; (Sales Dartmouth) D. Akerman; (Sales Vancouver) G. Matheson. Annual Sales (C). Co. Size (C).®
- Construction Services Company Limited, Box 1240, Kindersley, Sask. S0L 1S0. Tel. 306-463-2671. Oil field

† Indicates firms seriously interested in export trade.

© Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both © and ®.

pump jack bases and other made to measure precast concrete products.

(P.) W. P. Hillacre. Annual Sales (B). Co. Size (A).

- ★Consulab Inc., 415 Ave. des Aigles, Beauport, Que. G1C 4N4. Tel. 418-661-3701. Fax: 418-667-3460. Branch office, Montreal, Que., Boston, MA. Automatic power demand controllers and power factor regulators, electronic/electrical education equipment, wiremesh heating systems, control panels and telemetry, comprehensive programs and didactic training systems.

For. Rep., U.S.A.

(P.) W. J. Mackay, P.Eng.; (V.P.) J. Beaudoin, P.Eng.; (S.M.) A. Picard, MBA, P.Eng.; (Exp.Mgr.) J.P. Daigle; (Plant Mgr.) D. Ferland. Annual Sales (D). Co. Size (B).@

Consultants Monenco Limitée., Les. See Monenco Consultants Ltd.

- ★Consultronics Ltd., 160 Drumlin Circle, Concord, Ont. L4K 3E5. Tel. 416-738-3741. Toll Free: 800-267-7235. Fax: 416-738-3712. Associate, Boyd Electronics, Southampton, England, AEA Division of Consultronics, Richmond, Ont. PC 3000 series audio analyzer systems, signal and frequency disturbance monitors, telecommunications test and monitoring instruments, transmission impairment measuring sets, modem test systems, fax test systems, PCM test equipment, digital test equipment.

For. Reps.: Australia, U.S.A., France, Italy, Belgium, Hong Kong, Austria, Germany, India, Israel, Japan, New Zealand, Portugal, Switzerland, Taiwan, Mexico, U.K., Spain, Holland, Sweden, Indonesia, Korea, Singapore, Sri Lanka, Thailand, Morocco, Greece, Norway, Denmark, Finland.

(P.) A. Rekai; (S.M.) R. Fitts; (Plant Mgr.) S. Shaikh. Annual Sales (D). Co. Size (D).@

Consumer Can Co. Inc., 5700 Cote De Liesse, Montreal, Que. H4T 1B1. Tel. 514-735-5551. Fax: 514-735-8686. Plastic and metal garment and skirt hangers, wall switch plates. Brands, "Wonder Line", "Consumers", "Fiesta".

(P.) I. Bern. Annual Sales (B). Co. Size (B).@

Consumers' Co-operative Refineries Limited, 401-22nd St. E., P.O. Box 1050, Saskatoon, Sask. S7K 3M9. Tel. 306-244-3311. Telex: 074-2470. Plant, Regina, Sask. Gasoline, diesel and heating fuel, coke, propane, etc. Registered trade name, CO-OP. Parent company, Federated Co-operatives Limited, Saskatoon, Sask.

(C.E.O.) W. H. Thompson; (Refinery Mgr.) B. F. Dahlstrom; (P.A.) G. A. Berg. Annual Sales (G). Co. Size (E).@
Consumer's Gas Company Ltd., The, 100 Simcoe St., Toronto Ont. M5H 3G2. Tel. 416-591-6611. Fax: 416-868-0221. Telex: 065-24569. Branch offices, Ottawa, Peterborough, Barrie, Lindsay, Brampton, Oshawa, Whitby, Mississauga, Richmond Hill, Fort Erie, Grimsby, St. Catharines, Niagara Falls, Welland, Port Colborne, Ont., Hull, Que., Massena, NY, U.S.A. Subsidiaries, AOG Investments Limited, Atlas Oil and Gas, Limited, Congas Holdings Ltd., Congas Engineering Canada Ltd., Consumers' Energy Services, Ltd., Consumers' Home Services Ltd., Consumers' Management Services Inc., Consumers' Corporation, Consumers' Gas (Canada) Ltd., Consumers' LNG Ltd., Consumers' Marketing Company Limited, Consumers' Realty Limited, Gazifere Inc., Niagara Gas Transmission Limited, Ottawa Gas Company, St. Lawrence Gas Company, Inc., Tesis Petroleum Inc., Underwater Gas Developers Limited. Distributors of natural gas. Parent company, GW Utilities Limited.

(Chmn.) J.B. Aird; (P. & C.E.O.) R.W. Martin; (Sr.V.P. & C.F.O.) J.L. Aiken; (Sr.V.P. Gas Supply) R.S. Loughheed; (Sr.V.P. Bus. Development) A.R. MacKenzie; (Sr.V.P. & C.E.O.) C.F. Safrance; (V.P. Exploration & Storage) J.I. Cuthill; (V.P. Mktg.) N.B. Loberg; (V.P. Pub. Aff.) G.N. Milburn; (V.P. Gas Supply) R.G. Riedl; (V.P. Hum. Res.) L.J. Simpson; (V.P. Regulatory Aff.) K.A. Walker; (V.P., System Ops. & Engr'g) R.D. Munkley; (V.P. & Compt.) G.T. Waugh; (Corp. S.) R.J. Reid; (T.) J.R. Tysall. Annual Sales (F). Co. Size (G).

Consumers Millwork Co. Limited, The, 363 Arvin Ave., Stoney Creek, Ont. L8E 2M8. Tel. 416-561-0202. Fax: 416-664-3862. Architectural millwork.

(P. & G.M.) R. J. Doucette; (V.P.) Mrs. E.J. Doucette; (Plant Mgr.) P. diGiovanni. Annual Sales (C). Co. Size (B).@

- ★Consumers Packaging Inc., 401 The West Mall, Suite 900, Etobicoke, Ont. M9C 5J7. Tel. 416-232-3283. Fax: 416-232-3635. Sales offices, St. John's, Nfld., Halifax, N.S., Moncton, N.B., Montreal, Que., London, Hamilton, Toronto, Ont., Winnipeg, Man., Calgary, Alta. Glass Division plants, Montreal, Candiac, Que., Toronto, Milton,

Ont., Lavington, B.C.; Plastic Division plants, Moncton, N.B., Waterloo, Que., Rexdale, Burlington, Mississauga, Bramalea, Brampton, Hamilton, Ont., Chicago, IL, Bristol, PA, U.S.A. Subsidiaries, Consumers Glass Division, Portion Packaging Inc., Trevoise, PA., U.S.A., Plax Inc., Burlington, Glass Division, all types of glass bottles and jars, in colours of flint, green and amber. Trademark, "C" in a triangle. Plastics Division, closures, filling equipment, plastic bottles and jars including multilayer barrier bottles, thermoformed containers, tubs, lids, drinking cups and small portion control containers, multi-layer barrier plastic sheets. Parent company, Hees International Bancorp. Inc., Toronto, Ont.

For. Rep., Terry Tripp, U.K. Portion Pkg.

(P. & C.E.O.) J. C. Bacon; (V.P. Fin.) B. K. Higgins; (V.P. Hum. Res.) R.B. Foster; (V.P. & C.I.O.) J.M. Robertson; (P., Glass Div.) D. Stewart Kennedy; (P., Portion Pkg. U.S.) T.D. Herlihy; (P., Plax Inc.) A.J. Levesque; (Asst. S.) D. Jack. Annual Sales (F). Co. Size (G).

Container Graphics, 459 Fenmar Dr., Weston, Ont. M9L 2R6. Tel. 416-749-3322. Fax: 416-749-5386. Rotary and flat steel rule cutting dies, printing plates. Parent company, Container Graphics Corp., Carey, NC, U.S.A.

(P. & G.M.) N. Treslove; (Off. Mgr.) Ms. C. Despatie; (V.P. Sales & Mktg.) D. Baxter. Annual Sales (C). Co. Size (B).@

Contemporary Walls, A Division of 841862 Ontario Inc., 1560 Brimley Rd., Scarborough, Ont. M1P 3G9. Tel. 416-291-5561. Fax: 416-625-1538. Branch office, Mississauga, Ont. Subsidiaries, J.L. Chiasson Inc., Chomedey, Laval, Que., Contemporary Walls A Div. of Western Asbestos, Winnipeg, Man. Demountable interior partition systems.

(Mgr.) T. Williamson. Annual Sales (B). Co. Size (A).@

Contentants Greif Inc., See Greif Containers Inc.

Contentants Sanitaires C.S. Inc., Les, 720 chemin Industriel, Bernieres, Que. G7A 1B5. Tel. 418-831-4230. Toll Free: 800-463-5317. Fax: 418-831-9947. Plant, 722 chemin Industriel, Bernieres, Que. Garbage compactors and bins, industrial and commercial balers and compactor with counters for aluminum can redemption. Parent company, Gestion et Distribution Location C.S. Inc.

(P.) D. Gamache; (V.P.) Mrs. H. Gagnon. Annual Sales (D). Co. Size (C).@

- ★Contenova Gifts Inc., 1239 Adanac St., Vancouver, B.C. V6A 2C8. Tel. 604-253-4444. Fax: 604-253-4014. Warehouse, Toronto, Ont., Seattle, WA, U.S.A. Associate, Contenova Gifts Inc., Kent, WA, U.S.A. Humorous greeting cards, wall plaques, etc. Brands, "Custom", "Smile".

(Chmn.) D. Todd; (P.) W. A. Richardson; (C.E.O.) D. North; (V.P.) A. Reznick; (Exec. V.P.) Ms. E. Bluett. Annual Sales (D). Co. Size (D).@

Continental Beverages Division of Up-John Inc., 2339-43e Ave., Lachine, Que. H8T 2K1. Tel. 514-631-2550. Fax: 514-631-2551. Soft drink concentrates. Brands, "Nesbitt's", "Snow White", "Frostie".

(P. & G.M.) J. Guy (Larry) Lord; (Compt.) M. Gervais. Annual Sales (A). Co. Size (A).@

Continental Calypso Mfg. Co. Ltd., 55 Louvain St. W., Suite 400, Montreal, Que. H2N 1A4. Tel. 514-382-2196. "Cicely" sweaters for ladies and girls.

(P.) A. Rauchman. Annual Sales (C). Co. Size (C).@

Continental Controls Limited, 6650 Finch Ave. W., Unit 6, Etobicoke, Ont. M9W 5Y6. Tel. 416-675-6413. Fax: 416-675-6964. Industrial control systems, electrical, electronic and pneumatic control panels.

(P.) D. Kagg; (G.M.) G. Gourley; (Chief Eng.) Y. Chaudary. Annual Sales (C). Co. Size (A).@

Continental Conveyor & Machine Works Ltd., 470 St. Alphonse St. E., P.O. Box 729, Thetford Mines, Que. G6G 5V2. Tel. 418-338-4683. Fax: 418-338-4751. Associated companies, Lynn Company Limited, Continental Conveyor Ontario Ltd., Napanee, Ont. Bulk material handling equipment, belt, screw, drag, conveyors, vibrating feeders and grizzlies, bucket elevators, industrial mixers, welded steel conveyor pulleys, vibrating motors, metal detectors.

(P.) W.G. Lynn; (V.P. Mktg.) B. R. Lynn; (G.M.) G. Lesard; (S.M.) R. Beaudoin; (P.A.) B. Perron. Annual Sales (D). Co. Size (C).@

Continental Decal Industries Inc., 1911 Albion Rd., Rexdale, Ont. M9W 5S8. Tel. 416-674-5611. Fax: 416-674-8168. Custom made decals, face and metal name plates, membrane switches, computer cut logos, names, decals, numbers and letters, dangerous goods placards and labels, fleet markings, etc.

(P.) J.K. Ally; (G.M. & Plant Mgr.) Mrs. F. Schain; (G.M.) Ms. J. Ally. Annual Sales (C). Co. Size (A).@

Continental Laboratories (1985) Ltd., 3601 A 21 St. N.E., Calgary, Alta. T2E 6T5. Tel. 403-250-5125. Fax: 403-291-9556. Telex: 03-821172. Complete mud logging systems and data logging units including R P M and stroke sensors, temperature monitors, chromatographs and gas detectors.

(P.) J. Pennington; (Mktg. Mgr.) A. Finnie. Annual Sales (B). Co. Size (B).@

Continental Lime Ltd., 215-10451 Shellbridge Way, Richmond, B.C. V6X 2W8. Tel. 604-278-4611. Telex: 04-355819. Lime division office, Calgary, Alta. Plants, Faulkner, Man., Kananaskis, Exshaw, Alta., Pavilion Lake, Cache Creek, B.C. Pebble lime, type "S" and chemical hydrated lime, poultry grits, mineral filler. Parent company, Steel Brothers Canadian Holdings Limited, Richmond, B.C.

(P.) J.B. Jordan; (Exec. V.P.) D.E. Harvey; (V.P. Admin.) H.A. King; (V.P. Fin.) W.J. Wagner. Annual Sales (E). Co. Size (D).@

Continental Pants Manufacturing Ltd., 52 St. Lawrence St., Toronto, Ont. M5A 3N1. Tel. 416-363-8167. Fax: 416-363-0651. Utility and casual trousers, jeans, woven casual shirts and tops for men, youths and women, Bermuda, styled and hiking shorts. Brands, "Continental", "Leed's", "C.C. Sport".

(G.M.) P.G. Kurtz; (Plant Mgr.) J.J. Kurtz; (Mdsing. Mgr.) W. Kurtz. Annual Sales (D). Co. Size (C).@

Continental Penn Services Ltd., 48 Continental Pl., Scarborough, Ont. M1R 2T4. Tel. 416-291-3781. General machining and fabrications.

(Prop. & Mgr.) E. Koronya; (Prop. & Mgr.) H. Dossor; (Prop. & Mgr.) F. Triebe; (Off. Mgr.) Mrs. M. Milne. Annual Sales (C). Co. Size (A).

- ★Continental Pharma Cryosan Inc., 1625 Sherbrooke St. W., Montreal, Que. H3H 1E2. Tel. 514-935-4004. Fax: 514-935-5370. Telex: 05-25366. Branch offices, Toronto, Ont. Plants, Buffalo, N.Y., Miami, Fl., U.S.A. Associates, North American biologicals Inc., Conpharma Vaccines Limited, Conpharma Home Healthcare Inc., IBEX Technologies Inc. Vaccines.

(C.E.O.) T. O. Hecht; (Sr.V.P.) Ms. D. Mayo; (C.F.O.) E. Pearson. Annual Sales (E). Co. Size (D).@

Continental Poultry Equipment Ltd., 60 Nugget Ave., Units 10 & 11, Scarborough, Ont. M1S 3A9. Tel. 416-292-1921. Fax: 416-292-6726. Poultry processing equipment including overhead conveyors, pickers, scalders, etc.

(P.) G. Schuster; (S.T.) J. Cartier. Annual Sales (C). Co. Size (A).@

- ★Continental Seafood Limited, P.O. Box 279, Shelburne, N.S. B0T 1W0. Tel. 902-875-2018. Fax: 902-875-3108. Deep sea lobsters, herring, mackerel. Parent company, Clearwater Fine Foods Ltd.

(Cont.) M. Eisenhaur; (Prod'n Mgr.) W. Langthorne; (P.A.) J. Burke; (Plant Mgr.) J. Maclean. Annual Sales (D). Co. Size (D).@

Continental Steel Limited, 251 Schoolhouse St., Coquitlam, B.C. V3K 4Y1. Tel. 604-525-2673. Fax: 604-525-1483. Steel fabrication, chain link fence, scaffolds and open web steel joists, custom machining. Brands, "Steelguard", "Ridgeway".

(P.) D. A. Lloyd. Annual Sales (D). Co. Size (C).@

- ★Continental Studwelding Ltd., 35 Devon Rd., Brampton, Ont. L6T 5B6. Tel. 416-792-3650. Fax: 416-792-3711. Branch offices, Montreal, Que., Calgary, Alta., Vancouver, B.C. Associates, K&L Precision Condensers Ltd., Decon Ltd., Heberle HBS GmbH. Arc-welding studs, capacitor discharge studs, headed concrete anchors, self stick insulation anchors, shear connectors, insulation pins and clips, studrails, concrete related accessories, capacitor discharge studwelding equipment, arc studwelding equipment. Brands, "Maplehead Constuds", "Weldstuds", "Weldpins".

(P. & G.M.) T. Karjama; (V.P.) J. Gross; (S.T.) J. Lees. Annual Sales (D). Co. Size (B).@

Continental Traffic & Industrial Signs Inc., 2105 Paramount Cres., Box 2215, Clearbrook, B.C. V2T 3X8. Tel. 604-853-6817. Toll Free: 800-242-8040. Fax: 604-859-8090. Traffic control signage, street, park and construction signs, sign faces, aluminum blanks, reflective sheeting, posts and hardware, fleet markings, decals, die cut numbers and letters, arrow boards, license plates, dog tags, barricade lights, traffic cones, safety vests, etc.

(S.T. & G.M.) P. Jackman; (Prod'n Mgr.) J. Cowden; (Off. Mgr.) Ms. C. Johnston. Annual Sales (C). Co. Size (A).

- Continental Woodworking Mfg., 2345 Anson Dr., Mississauga, Ont. L5S 1G1. Tel. 416-677-4450. Fax: 416-678-1418. Subsidiary, Impact Contracting. Store fixtures and custom furniture. Parent company, Davro-Graham Limited.
(C.E.O.) D.G. Boyer; (V.P.) D. Soules. Annual Sales (B). Co. Size (A).⑤
- ★Conran Manufacturing (1982) Limited, 529 Philip St., London, Ont. N6B 1A1. Tel. 519-433-6147. Fax: 519-433-6149. "Conran" mobile laboratory, hospital and clinics rescue units, workshop and service units, refrigerated vans and steel, aluminum and fiberglass utility bodies, T.V. and radio production, satellite up-link truck bodies, trailers, moving van bodies, refurbishing and rebuilding fire truck bodies.
(G.M.) L. Page; (P.A.) J. K. Balch. Annual Sales (B). Co. Size (A).⑤
- Contre Plaque St-Casimir Inc., 420 Notre Dame, St-Casimir, Que. GOA 3L0. Tel. 418-339-2313. Fax: 418-339-2315. Telex: 051-3484. Hardwood plywoods.
(P.) A. Nantel; (S.) P.A. Baril. Annual Sales (D). Co. Size (B).
- Controbec Ltd., 2521 Guenette, St-Laurent, Que. H4R 2E9. Tel. 514-745-1528. Machinists, battery replacement terminal, also die casting shop.
(P. & P.A.) N. Dey; (Plant Mgr.) N. Thomassian. Annual Sales (B). Co. Size (A).
- Control Drilling Service (1987) Ltd., 5921 - 87A St., Edmonton, Alta. T6E 5W6. Tel. 403-465-6006. Fax: 403-469-8872. "Bell" automatic drilling controls for oilfield rigs, "Strip-O-Matic" pipe wiper, downhole drilling tools.
(V.P.) B. Passmore. Annual Sales (A). Co. Size (A).⑤
- †Control Microsystems Inc., 2049 Cohen, St-Laurent, Que. H4R 9Z7. Tel. 514-745-1270. Fax: 514-745-1610. Branch offices, Calgary, Alta., Ottawa, Ont. Programmable control system, remote control and monitoring system, end to end telemetry, cable reduction. Brands, "Safe 8000", "Minisafe", "Telesafe", "Safe Basic", etc.
(P.) J. Holtom; (Exec.V.P.) Ms. L. Stark. Annual Sales (C). Co. Size (B).⑥
- Control Technology Electronics, 434 Isabey St., St-Laurent, Que. H4T 1V3. Tel. 514-733-3279. Fax: 514-733-2132. Subsidiary, Control Technology Co., Inc., Long Island City, NY, U.S.A. Automatic control equipment for military/aerospace/industrial applications, computer interface device, servo control systems, servo electronics and instrumentation systems.
(P.) H. Cooper; (Mgr.) Ms. M. Stables. Annual Sales (C). Co. Size (A).⑤
- ★Control and Metering Limited, 1 Westside Dr., Toronto, Ont. M9C 1B2. Tel. 416-626-8411. Fax: 416-626-6801. Telex: 06-967647. Control panels and industrial process instrumentation systems for discharge, weighing and feeding applications for the chemical, plastics, food and other industries.
For.Reps., in all major cities in the U.S.A.
(P.) T. Fahlenbock; (Mktg.Mgr.) Ms. R. Simpson. Annual Sales (D). Co. Size (B).⑤
- Contrôle Bailey., See Bailey Controls.
- ★Controles Genico Ltd., 7700 boul. Henri-Bourassa ouest, St-Laurent, Que. H4S 1W3. Tel. 514-336-4003. Fax: 514-336-4620. Electrical control panel, electronic assemblies, control consoles, customized circuits and industrial computers. Brand, "Image 2000".
(P.) J. Dischiavi; (G.M.) G. Delval; (Prod'n) R. Mazepa; (Purch.) P. Berube. Annual Sales (C). Co. Size (A).⑤
- Côntroles P.S.C. Ltée., Les. See P.S.C. Controls Ltd.
- ★Controlled Environments Limited, 1461 St. James St., Winnipeg, Man. R3H 0W9. Tel. 204-786-6451. Fax: 204-786-7736. Telex: 07-57777. Associate, Controlled Environments Inc., Pembina, ND, U.S.A. Plant growth chambers, seed germinators, environmental rooms, incubators.
For.Reps., Coasin, S.A. Buenos Aires, Argentina; FSE Pty Limited Strathfield, Australia; Gama Industrial, Eichgraben, Austria; Analis S.A., Namur, Belgium; Coasin Bolivia S.R.L. La Paz, Bolivia; Acatec Ltda., Diadema SP, Brazil; Norstream Intertec Inc., Caracas, Venezuela; Schmidt & Co. (Hong Kong) Ltd., Hong Kong; G & H Steinvorh Ltd., San Jose, Costa Rica; Holten LaminAir A/S, Allerød, Denmark; Quimco Tecnica Industrial, Santo Domingo, Dominican Republic; Brabender, GES.m.b.H. Wien, Vienna, Austria; Engineering and Trading Group "Entrag", Cairo, Egypt; A.R. Bales Ltd., Kent, England; S.G. Nieminen Oy, Espoo, Finland; Le Material Physico-Chimique, Paris, France; Hellenic Scientific Representations Ltd., Athens, Greece; AJBAY, Guatemala; Motwane Private Limited, Bombay, India; P.T. DWI Tunggal Jaya Sakti, Jakarta, Indonesia; Denis Coakley Limited, Meath, Ireland; N. Weisselberg & Sons Engineers Ltd., Ramat Gan, Israel; Messrs F.A.S.T. Canova, Rome, Italy; Akitsu KeisokuCo., Ltd., Tokyo 143, Japan; Saetong Corporation, Seoul, Korea; Abdulla Mohammed AlKhulaifi, Kuwait; Busico (M) Sdn. Bhd., Kuala Lumpur, Malaysia; International Cientifica, S.A. De C.V., Mexico; STS International, The Hague, The Netherlands; Control Tech Systems Limited, Auckland, New Zealand; Ing. HOUM a.s., Oslo, Norway; Piches International Trading Corp., Manila, Philippines; ABA - Husayn Development Co. Ltd., Riyadh, Saudi Arabia; George Kent (Singapore) Pte. Ltd., Singapore; Optolabor (Pty) Ltd., Randburg, South Africa; P.A.C.I.S.A., Madrid Spain; AB Ninolab, Upplands Vasby, Sweden; IG Instrumenten-Gesellschaft, Inc., Zurich, Switzerland; Today's Trading Co. Ltd., Taipei, Taiwan; Technical Equipment Supply Co. Ltd., Bangkok 10200, Thailand; Tekno Energi Limited Serketi, Istanbul, Turkey; Bender & Hobein GmbH, Munich, Germany; Harvey Instruments, Inc., Buffalo, Danik Laboratory Designs, Ltd., Yonkers, NY, DiRusico & Assoc., Manchester, MO, Environmental Sales & Leasing Co., Des Plaines, IL, Extech Ltd., Portland, OR, D.B. Fulhrodt & Assoc., Santa Ana, CA, Gibbco Scientific, Inc., Coon Rapids, MN, JAM ScientificWest, Phoenix, AZ, JSR Assoc., Inc., Peabody, MA, Laboratory Equipment Co., Hayward, CA, NORMCO, Inc., Beltsville, MD, Pacific Refrigeration, Honolulu, HI, Priority Products, Ocala, FL, Science Reps, Inc., Wozall, Scientific Pittsburgh, PA, Orchard Lake, MI, Cincinnati, OH, Southwest Bio-Quip, Houston, TX, U.S.A.
(P.) R. Kroft; (V.P. & G.M.) K. MacKenzie; (P.A.) K. Olford; (S.M.Export) M. Roumi; (S.M.North America) B. Mukanik. Annual Sales (C). Co. Size (C).⑥
- Controller Radiant Combustion Company Limited, R.R.#1, Shanty Bay, Ont. L0L 2L0. Tel. 705-722-4911. Toll Free: 800-461-4411. Fax: 705-722-0248. "Reflect-O-Ray" low intensity, high efficiency radiant heating system, and "Omega II" panel heating units for use in agricultural, industrial, and commercial applications.
(C.E.O.) R. Forbes; (Prod'n Supv'r) R. Roe; (Off.Mgr.) Mrs. T. Roussy; (S.M.) L. Tebby. Annual Sales (C). Co. Size (A).⑥
- ★Convay Systems Limited, 100 Carrier Dr., Rexdale, Ont. M9W 5R1. Tel. 416-675-2794. Fax: 416-675-6691. Conveyor equipment, accumulation tables, single filers, depalletizers, container washing equipment, pasteurizers, bottle/can warmers, bottle rinsers, coolers, freezer tunnels, for the soft drink, brewery, dairy, bakery, fishery, automotive, hatchery and confectionery industries.
For.Rep., Heat and Control Pty. Ltd., Greer Division, Mt. Gravatta, Australia.
(P. & G.M.) R.F. Potts. Annual Sales (C). Co. Size (A).⑥
- ★Converdis Inc., 571 rue Melchers, P.O. Box 1559, Berthierville, Que. J0K 1A0. Tel. 514-836-7026. Fax: 514-836-3514. Plant, 1170 Gregoire St., Berthierville, Que. Wrapping and embossed paper, disposable medical wrappings and paper liner for animal cages, plastic snow fence, moving pads and supply for wrapping newsprint roll. Parent company, Converdis U.S.
(C.E.O.) J. Chevette. Annual Sales (D). Co. Size (C).⑥
- ★Convertisseur de Papiers Arteau Inc., 8055 rue Alfred, Anjou, Que. H1J 1J3. Tel. 514-353-1551. Fax: 514-353-1746. Paper tubing, converters of kraft and newsprint paper, shredded paper and wood excelsior. Parent company, Papiers & Emballages Arteau Inc., Manufacture de papier Thibert (1986) Enr.
(P.) R. Arteau; (Cont.) A. Arteau; (Purch.) S. Hamel. Annual Sales (C). Co. Size (B).
- Convertisseurs de Papier Arcadian Inc., Les., See Arcadian Paper Converters Inc.
- Convex Systems Limited, 38 Riviera Dr., Markham, Ont. L3R 5M1. Tel. 416-479-1493. Fax: 416-479-1765. Associate, Leitner, GmbH, Germany. Display and exhibit designers and builders.
For.Reps., Leitner GmbH, Stuttgart, West Germany, Saxon Design, Birmingham, England, Showtech, Melbourne, FL, U.S.A.
(P.) C. E. Myles; (V.P. & G.M.) C. Whyte; (Off.Mgr.) Ms. M. Taylor. Annual Sales (C). Co. Size (A).⑥
- Convexco Ltd., 910-930 Brock Rd. S., Pickering, Ont. L1W 1Z9. Tel. 416-839-1128. Fax: 416-839-8231. Telex: 06-981458. Subsidiaries: Wiz Wire & Spring Ltd., Ajax, Ont.; Fibre Conversion Co. (U.K.) Ltd., London, England; Formex-Plastik GmbH, Kevelaer, W. Germany. Automatic mattress handle inserting and border measuring machines, plastic and cord mattress handles, mattress tape, plastic coated wire, braiding and tissue cord, upholstery springs.
(P.) M.B. Zysman; (V.P.) S.J. Zysman; (G.M.) A.G. Collier. Annual Sales (C). Co. Size (B).⑥
- Conveyerail Systems Limited, 120 Newkirk Road North, Unit 7, Richmond Hill, Ont. L4C 9S7. Tel. 416-884-1633. Fax: 416-884-7079. Cranes, hoists, monorail systems, manipulators and vacuum lifting devices.
(P.) J. Walker. Annual Sales (C). Co. Size (A).⑥
- ★Conveyor Splicing Specialties Inc., 30 Konrad Cres., Markham, Ont. L3R 8T4. Tel. 416-470-6810. Fax: 416-470-8373. Belt tighteners, repairs and installations, vulcanizing belts and special rubber fabricated parts.
(P.) C.R. Mabey. Annual Sales (C). Co. Size (A).⑥
- Cooley Developments Inc., 93 Prince Edward St., Box 158, Brighton, Ont. K0K 1H0. Tel. 613-475-1140. Fax: 416-475-2147. "Cooley" residential metal furniture including folding and contemporary tables, chairs and stools.
(P.) B. Cooley; (V.P.Mktg. & Sales) T. Hanmer; (G.M.) M. Potter; (Cont.) F. Lisgo; (Prod'n Supt.) C. Coe; (Purch. Mgr.) Ms. T. Hardie; (Sched.Supv'r) G. Bradley. Annual Sales (C). Co. Size (C).
- Cook Canada Inc., 111 Sandiford Rd., Stouffville, Ont. L4A 7X5. Tel. 416-640-7110. Toll Free: 800-668-0300. Fax: 416-640-6804. Branch office, Montreal, Que. Pressure monitoring lines, connecting tubes, stopcocks, wire guides, catheters, angiography, critical care, and urological products and endoscopy accessories. Parent company, Cook Incorporated, Bloomington, IN, U.S.A.
(P.) C. Dickie. Annual Sales (D). Co. Size (B).⑤
- Cook Printing Canada Limited, 907 Oxford St., Etobicoke, Ont. M8Z 5T1. Tel. 416-252-9183. Plant, Montreal, Que. Printers and lithographing.
(Partner) D.V. Cook; (Partner) R.H. Cook; (Exec.V.P.) W.D. O'Connor; (Prod.Mgr.) R. Halls; (Prod.Mgr.) J. Showers. Annual Sales (D). Co. Size (D).
- Cook, Warren K., Limited, 15 Fraser Ave., Toronto, Ont. M6K 1Y8. Tel. 416-534-3593. Fax: 416-534-0424. Men's clothing. Brand, "Warren K. Cook Clothes".
For. Rep., Andrews & May Limited, 23 Golden Sq., London W.1, England.
(P.) J.C. Lackner. Annual Sales (D). Co. Size (D).⑤
- Cooke & Denison Ltd., 242 Speedvale Ave. W., Guelph, Ont. N1H 1C4. Tel. 519-824-3710. Fax: 519-824-1770. Special machinery, machine parts, repair and maintenance to machinery. Brand, "C & D".
(P. & G.M.) J. D. Dingwall; (V.P.) Mrs. A. P. Dingwall; (Bookkeeper) Miss K. Lerch; (S.T.) S. T. Dingwall. Annual Sales (B). Co. Size (B).
- Cook's Bee Supplies Ltd., 91 Edward St., Aurora, Ont. L4G 1W1. Tel. 416-727-4811. Branch offices, Cambridge, Havelock, Lindsay, Ont. Wooden products, supers, frames, inner covers, frame rests, bottom boards, metal covers, stands, bee escape boards.
(P.) J. Cook; (S. & Bookkeeper) Ms. L. Cook; (T. & Plant Mgr.) D. Cook. Annual Sales (B). Co. Size (A).⑥
- ★Cooks' Division, 56 Wellington St., Hensall, Ont. N0M 1X0. Tel. 519-262-2410. Toll Free: 800-265-5188. Fax: 519-262-3126. Branch offices, Kirkton, Centralia, Walton, Hensall, Atwood, Amberley, Ont. Fertilizers, chemicals, white and coloured beans, corn, grain, wheat and barley. Brands, "Pearl White", "Cook's". Parent company, Parrish & Heimbecker Limited, Winnipeg, Man.
(C.E.O.) W.L. Harvey; (Mgr.Commodity Mktg.) L. Wernham; (Mgr.Fin.) B. Beattie; (Mds'g Mgr.) B. Ford; (Br. Ops.Mgr.) E. Reichert. Annual Sales (E). Co. Size (C).⑤
- Cookshiretex Inc., P.O. Box 70, Cookshire, Que. J0B 1M0. Tel. 819-875-3338. Fax: 819-875-3706. "Cookshire" woollen fabrics for outerwear.
(P.) R. Beaudoin; (G.M.) G. Beaudoin. Annual Sales (D). Co. Size (D).⑤
- ★Cookson Plibrico Limited, 4355 Fairview St., P.O. Box 910, Burlington, Ont. L7R 3Y7. Tel. 416-639-8660. Fax: 416-639-5357. Telex: 061-8765. Branch offices, Moncton, N.B., Boucherville, Chicoutimi, Que. Sarnia, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Burnaby, B.C. "Plibrico" plastic refractory, "Plicast" castable refractory, "Pligun" gunning mix, "Plistix" service coating mix, "Demon" mortars, vacuum cast ceramic fibre, shapes and boards, "Hyrate" gunning plastics. Parent company, Cookson Group plc, London, England.
For. Reps. in England, Netherlands, Germany, Japan, Austria, Belgium, Denmark, France, Mexico, Sweden, Spain.
(P.) B.H. Greener; (S.T.) G.R. Carson; (Dir.Mktg.) T.H. Hall; (V.P.Sales & Mktg.) T. Fabello; (Mgr.Central Reg.) P.J. Downey; (P.A.) A. Hamilton; (Plant Mgr.) J. Chopianny; (Compt.) G.P. Soulier; (Mgr.East'n Reg.) G.M. Shaw;

† Indicates firms seriously interested in export trade.

② Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ② and ⑤.

- (S.M. West'n Reg.) R.D. Jacobs; (Mgr. Mid. West'n Reg.) A. Squires; (Mgr. Pacific Reg.) J. Henkel; (Mgr. Maritimes) D. Chance. Annual Sales (E). Co. Size (E). ⑤
- Cooksville Steel Ltd., 510 Hensall Circle, Mississauga, Ont. L5A 1Y1. Tel. 416-277-953B. Fax: 416-277-1356. Branch plant, Kitchener, Ont. Structural steelwork. (P.) S. Mischuk; (S.M. Kitchener) R. Paprocki. Annual Sales (D). Co. Size (C). ⑤
- †Cooper Bros. Upholstery Co., Ltd., 245 Bridgeland Ave., Toronto, Ont. M6A 1Y7. Tel. 416-7B9-7671. Fax: 416-7B9-1630. Brand, "Perma-Edge". (S.M.) E. Cooper; (Plant Mgr.) L. Lefko. Annual Sales (C). Co. Size (B).
- ★Cooper Canada Limited, 501 Alliance Ave., Toronto, Ont. M6N 2J3. Tel. 416-763-3801. Fax: 416-763-0994. Telex: 06-969601. Branch offices, Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Branch plant, Cambridge, Ont. Affiliates, Cooper International Inc., Lewiston, NY, U.S.A. Sporting goods, sporting knitwear. Brand, "Cooper". Parent company, Charan Industries Inc., Montreal, Que. (Chmn.) E. Takefman; (P. & C.O.O.) R. MacDonald; (V.P. Human Res.) J. Nugent; (Exec. V.P. Sporting Goods) J. Cliff Gabel; (V.P. Mktg.) C. Clark; (V.P. Mfg.) L. Greenwood; (V.P. Sporting Goods Sales) M. Hall; (V.P. & C.F.O.) J. McWhinnie; (V.P. Purchasing) R. Johnston; (Corp. Council & S.) M. Burns; (Plant Mgr.) B. Voinou; (Plant Mgr.) R. Huehn. Annual Sales (E). Co. Size (F). ⑥
- Cooper Industries, Oil Tool Division, #600, 715 - 5th Ave. S.W., Calgary, Alta. T2P 2X6. Tel. 403-261-2B00. Fax: 403-262-5181. Plant, Edmonton, Alta. Ball, gate and butterfly valves, subsea well heads, Christmas trees, chokes, blow out preventers. Brands, "WKM", "Demco". Parent company, Cooper Industries, Inc., Houston, TX., U.S.A. (G.M. Edmonton) J. Di Carlo; (SIS. Mgr. API) D. Sproule; (SIS. Mgr. ANSI) U. Renaud; (Mgr.) M. Talaga. Annual Sales (D). Co. Size (C). ⑥
- Cooper Knitting Mills (Canada) Ltd., [Les Tricotés Cooper (Canada) Ltée.], B200, 19e Ave., Montreal, Que. H1Z 4J3. Tel. 514-722-5220. Toll Free: (416, 41B, 506, 514, 519, 613, 819, 902) 800-361-6700, (204, 306, 403, 604, 705, 709) 800-361-4772. Fax: 514-593-3059. Men's cardigans and pullovers. Brand, "Cooper". Trade mark, Inxs. (P.) H. Cooperstone; (V.P.) J. Cooperstone. Annual Sales (D). Co. Size (D). ⑤
- Cooper Lumber Limited, 7 Stanley St., Bloomfield, Ont. K0K 1G0. Tel. 613-393-2B77. Fax: 613-393-2172. Hardwood, plywood and softwood pallets; hardwood and softwood precut lumber, also custom packaging products. (P. & S.M.) H. Cooper; (Plant Mgr.) M. Bruce. Annual Sales (C). Co. Size (A). ⑤
- ★COOPER TOOLS, 164 Innisfil St., Barrie, Ont. L4N 3E7. Tel. 705-72B-5564. Fax: 705-72B-6634. Telex: 06-B75517. Branch office, Mississauga, Ont. Plants, Barrie and Nicholson Division, Port Hope, Ont. Metric, metric-english and english measuring tapes, files, rasps, metal snips, soldering guns, irons and equipment, electronic tools, etc. Brands, "Lufkin", "Nicholson", "Weller", "Wiss". Parent company, Cooper Industries Incorporated, Houston, TX, U.S.A. (P.) R. C. Hunter; (Dir. Fin.) S. M. Duncan; (Mgr. Ops.) R. Knapp; (Mgr. Sales) D. Blain; (Mgr. Purch.) Ms. W. Berry; (Mdse. Mgr.) B. Foster; (Mktg. Coord.) Ms. S. Lancaster. Annual Sales (N/R). Co. Size (E). ⑥
- Cooper 1001 Articles Inc., 5550 Fullum St., Montreal, Que. H2G 2H4. Tel. 514-273-9128. Telex: 055-62171. Trimmings for shoes, handbags, garments and belts. (P.) C. Cooper; (S.T.) L. Cooper; (G.M.) R. Schwartzman. Annual Sales (B). Co. Size (A). ⑤
- Cooper & Beatty, Limited, 401 Wellington St. W., Toronto, Ont. M5V 1E8. Tel. 416-593-7272. Subsidiaries, Swiftotype Ltd., Headliners of Canada, Limited, Toronto, Ont. Advertising typographers and typesetters, etc. Brands, "Ultimate", "Headliners", "C.&B.". (P.) J.D. McLean; (G.M.) R. Milnes; (T.) R.J. Johnston. Co. Size (D).
- CooperVision, 100 McPherson St., Markham, Ont. L3R 3V6. Tel. 416-475-B555. Toll Free: 800-26B-5785, (416, 519, 613, 705, B07) 800-26B-3198. Fax: 416-475-5272. Branch office and plant, Laval, Que. Soft and hard contact lenses. Brands, "CooperVision", "The Boston Lens". Parent company, The Cooper Companies Inc., Menlo Park, CA, U.S.A. (P.) J.J. Gibson; (Dir. Mfg. Ops.) F. Sayiner; (Cont.) L.A. McCallum. Annual Sales (D). Co. Size (C). ⑥
- Cooperative Fédérée de Québec, 1055 Marche Central St., Box 500, Youville Stn., Montreal, Que. H2P 2W2. Tel. 514-384-6450. Fax: 514-384-B772. Feed mills, St-Romuald, Joliette, Sherbrooke, St-Joseph, St-Barthelemy, Ste-Rosalie, Que. Packing houses, Princeville, Vallée Jonction, St-Charles, Que. Poultry abattoirs, St-Felix de Valois, Marieville, St-Jean Baptiste, Berthierville, Que. Poultry processors, Ste-Rosalie, Que. Dressed poultry. Brands, "Federee", "Co-op", "Dind-O-Jus", "Flamingo", "Dind'Or". (P.) A.R. Pelletier; (G.M.) J. Bergeron; (T.) C. A. Guérin; (Gen.S.) M. Dumais; (Dir. Dairy Prod. Div.) J. Robert; (Dir. Meat Div.) Y. Mercier; (Dir. Poultry Div.) Mrs. A. Jarnuszkiewicz; (Dir. Petroleum Div.) D. Scipio; (Mgr. Farm Supply Grp) J.P. Deschenes. Annual Sales (I). Co. Size (G).
- Cooperative de Croustilles de l'I.P.E. Ltée., La, [P.E.I. Potato Chip Cooperative Ltd.], Urbainville C.P. 85, Wellington Station, P.E.I. C0B 2E0. Tel. 902-854-3384. "Olde Barrel" potato chips. (Mgr.) A. Bernard; (Mktg. Mgr.) E. Gallant; (Supv'r) E. Arsenault; (Stock Off'r) A. Arsenault. Annual Sales (C). Co. Size (A). ⑥
- Cooperative de Dorchester, La, 460 rue Principale, St-Anselme, Que. G0R 2N0. Tel. 41B-8B5-4451. Fax: 41B-BB5-4271. Subsidiary, Boucher & Frères (19B3) Inc., Montreal, Que. Fresh, frozen and cut-up chickens and turkeys, deboned poultry. Brands, "Dorchester", "Bonne Chère". (G.M.) M. Boutin; (S.M.) H. Goupil; (Asst. G.M.) J. Frenette. Annual Sales (E). Co. Size (E). ⑥
- †Cooperheat of Canada Ltd., 2B15 Slough St., Mississauga, Ont. L4T 1G2. Tel. 416-677-7546. Toll Free: 800-268-9946. Fax: 416-677-0679. Telex: 06-96B7B5. Branch office, Dartmouth, N.S., Edmonton, Alta. On site heat treating, refractory bakeouts, furnace heat ups. Parent company, Cooperheat, Inc., Somerset, NJ, U.S.A. For. Rep., Cooperheat Ltd., Southport, England. (P. & C.O.O.) G. Bond; (District Mgr.) R. Coutu; (Off. Mgr.) Ms. P. Blain. Annual Sales (D). Co. Size (C). ⑤
- ★Coorsh Division Les Aliments Primo Ltée., 4955 de Courtrai Ave., Montreal, Que. H3W 1A6. Tel. 514-343-41B1. Fax: 514-343-3937. Telex: 055-6055B. Branch sales offices and warehouses, Halifax, N.S., Quebec, Que., Ottawa, Toronto, Ont., Calgary, Alta., Vancouver, B.C. Meat plant, Montreal, salad plant, L'Acadie, Que. "Coorsh" delicatessen products, including processed meats and salads. Parent company, Primo Foods Limited, Weston, Ont. (V.P.) P. Juneau; (Mfg. Mgr.) R. Letourneau; (Meat Buyer) E. Herscovitch; (Mfg. Serv. Mgr.) J. Claude Ouellet; (Acct'g Mgr.) S. Ebata; (S.M.) S. Allard. Annual Sales (E). Co. Size (E). ⑥
- Copak Plastic Products Inc., 1B0 de Normandie, Boucherville, Que. J4B 5S7. Tel. 514-641-27B2. Fax: 514-641-2569. Plant, St-Anselme, Que. Plastic containers and bottles. (P.) G. Voyer; (Plant Mgr.) C. Heon; (Plant Mgr. St-Anselme) M. Lafontaine. Annual Sales (D). Co. Size (D). ⑤
- Copal (Canada) Precasted Heating Plates Ltd., [Les Plaques chauffantes pré-usinées Copal (Canada) Ltée.], B0, rue Pepin, St-Eustache, Que. J7R 5B7. Tel. 514-473-2330. Fax: 514-473-6441. Glass fiber reinforced concrete precast heating modules. (P.) P. Cote; (Supv'r) M. Dion. Annual Sales (A). Co. Size (A). ⑥
- ★Copeland Laboratories, 41 Racine Rd., Rexdale, Ont. M9W 2Z6. Tel. 416-743-4272. Toll Free: 800-387-5B71. Fax: 416-741-B549. Aerosols, disinfectants, chemical specialties, maintenance chemicals. Parent company, R.D.I. Manufacturing Limited. (S.M.) B. Weitzman; (Prod. Mgr.) P. T. McFarlane. Annual Sales (D). Co. Size (C). ⑥
- Copeland, Martin, Associates Inc., 100 West Beaver Creek Rd., Unit 1B, Richmond Hill, Ont. L4B 1H4. Tel. 416-B89-6555. Fax: 416-BB9-6566. Concrete and epoxy coatings, instant hydraulic cements for pipe, sewers and catch basins, liquid enzymes for grease traps, etc. (Chmn.) A. Lou Copeland; (P.) M.J. Copeland. Annual Sales (B). Co. Size (A).
- Copeland Refrigeration of Canada, Limited, 145 Sherwood Dr., Box 1060, Brantford, Ont. N3T 5S7. Tel. 519-756-6157. Fax: 519-756-36B9. Telex: 061-81124. Refrigeration and air conditioning compressors and condensing units. Brands, "Copelametic", "Copelaweld", "Cope-land". Parent company, Emerson Electric Canada Limited, Markham, Ont. (G.M.) G. Stroud. Annual Sales (E). Co. Size (C). ⑥
- ★Copnick Corp., The, 3B00 St-Patrick St., Montreal, Que. H4E 1A4. Tel. 514-937-9306. Fax: 514-937-4376. Telex: 05-26B553. Wiping, printer drop and cheese cloth. (P.) B. Etcovitch; (V.P.) M. Etcovitch; (Cont.) C. Blackwood; (Prod. Mgr.) A. Berger; (S.T.) R. Etcovitch. Annual Sales (C). Co. Size (C).
- Copp Clark Pitman Ltd., 2775 Matheson Blvd. E., Mississauga, Ont. L4W 4P7. Tel. 416-23B-6074. Toll Free: 800-263-4374. Fax: 416-23B-6075. Telex: 06-960413. Publishers of textbooks. Parent company, Pearson Canada Inc. (P.) S.J. Mills; (Cont.) R. F. Gurnham; (V.P. Educ.) R. Devine; (V.P. Ops.) S.W. Wood. Annual Sales (D). Co. Size (C). ⑤
- ★Copperthorne Industries B6 Ltd., 1595 Franklin St., Vancouver, B.C. V5L 1P3. Tel. 604-253-4460. Fax: 604-253-4636. Associates, Canada Coupling Ltd., Coast Hydraulics Ltd., Vancouver, B.C. Pulling eyes and crimpers for fiber optic, telephone, power and CATV cables. (G.M.) J. Smith. Co. Size (A).
- Coppley, Noyes & Randall, Limited, The, 56 York Blvd., P.O. Box 2024, Hamilton, Ont. L8N 3S6. Tel. 416-529-1112. Toll Free: 800-263-8531. Telex: 061-8418. Men's and women's slacks and clothing. Brands, "Cambridge Clothes", "Keithmoor Slacks", "Country Squire", "Daks", "Hardy Amies", etc. (Chmn.) M.E. Enkin; (P.) L.H. Enkin; (V.P. Mdsing.) J.M. Fried; (V.P. Sales) G.A. Ryan; (V.P. Fin.) P. McWhinnie. Annual Sales (E). Co. Size (F). ⑤
- †Copy Shop, The/Cumberland Press, 1266 Bay Street, Toronto, Ont. M5R 2B1. Tel. 416-922-4329. Fax: 416-922-B596. Branch office, 612 Mt. Pleasant Rd., Toronto, Ont. General commercial printing, photocopying, graphic design. Parent company, Levant & Associates Ltd. (P.) Ms. S. Levant; P(Prod'n) Ms. M. Newbigging. Annual Sales (C). Co. Size (A).
- Coquette Lingerie Inc., 52 Bridgeport Rd. E., Waterloo, Ont. N2J 2J6. Tel. 519-BB6-1031. Toll Free: 800-66B-5477. Fax: 519-B86-1304. Lingerie, loungewear and body fashions. Brands, "Heather Rose", "Coquette", "Lady Coquette", "On Stage". (P.) P. Horea; (V.P.) Mrs. C. Horea. Annual Sales (B). Co. Size (A). ⑥
- Cor-Magnetics Inc., 3415 Landmark Rd., Burlington, Ont. L7M 1T4. Tel. 416-335-3490. Fax: 416-336-3477. Magnetic cores for transformers. (G.M.) L. R. Ormerod; (S.M.) K. Brian. Co. Size (A).
- Corab Services Ltd., 4609 Manitoba Rd. S.E., Calgary, Alta. T2G 4B9. Tel. 403-243-B170. Fax: 403-243-4024. Branch office, Casper, WY, U.S.A. Branch office and plant, Nisku, Alta. Portable buildings and trailers. Brand, "Corab". (G.M.) W.C. Cook; (S.M.) C.E. Cooke. Annual Sales (D). Co. Size (B). ⑤
- Corbin Lock Division Emhart Canada Limited, International Hardware Division, Emhart Hardware Group, 10 Canal St., P.O. Box 2100, Trenton, Ont. KBV 6G7. Tel. 613-394-6651. Fax: 613-394-6503. (G.M.) B. Wherry; (Mgr. Sales & Mktg.) N. A. Teas. Annual Sales (D). Co. Size (D). ⑥
- ★Corbin les Bateaux Inc., 2 Rang Cyr, C.P. 669, Napierville, Que. JOJ 1L0. Tel. 514-245-3358. Fax: 514-245-3350. Sailboats and motor boats. Brands, "Corbin 39", "Corbin 37 Lorac". (P.) M. Corbin. Annual Sales (C). Co. Size (B). ⑤
- ★Corby Distilleries Limited, [Les Distilleries Corby Limitée], P.O. Box 10, Corbyville, Ont. K0K 1V0. Tel. 514-28B-41B1. Telex: 05-24476. Executive office, Montreal, Que. District offices, Toronto, Ont., Vancouver, B.C. Distillery, Corbyville, Ont. Subsidiaries, Canadian Industrial Alcohols and Chemicals Limited, J.P. Wiser Distillery Limited, J.M. Douglas International, Belleville Wine Agencies Limited, Montreal, Que., Burke's Distillery Limited. Affiliated companies, Meagher's Distillery Limited, McGuinness Distillers (19B9) Limited. Distillers of alcoholic beverages, Canadian whisky, gin, vodka and rum blending. Brands, "Corby" and "Wiser's" whiskies, vodka, gins, "Lamb's" rums, "Grand Duke" vodka, "Meagher's" whiskies, vodka, gin and liqueurs, "McGuinness" liqueurs, whisky and coolers. Parent company, Hiram Walker & Sons Limited. (Chmn.) R. Lachapelle; (P. & C.E.O.) D. C. MacMartin; (Exec. V.P.) D. Gruel; (V.P. & C.F.O.) P. Brochu; (Sr. V.P. sales) J. Keon; (Sr. V.P. Mktg.) S. Withers; (V.P. Ops.) E. Cain; (V.P. Exp.) R. M. French; (V.P. Corp. Rel.) D. P. O'Brien; (Corp. S. & Gen. Counsel) L. Paul; (T. & Compt.)

- F. Abrams; (Dir. Hum. Res.) F. Randle. Annual Sales (E). Co. Size (F).[ⓐ]
- Cordages Canada, Les. See Canada Cordage Inc.
- Cordon Bleu International Limited, 8383, rue J. Rene Oumet, Ville d'Anjou, Que. H1J 2P8. Tel. 514-352-3000. Telex: 05-825605. Canned meats, poultry, pickled meats and eggs, sauces, stews and gravies. Brands, "cordon bleu", "Gaza", "Paris Paté", "Buffet", "Esta", etc. (P.) A. Legaré; (V.P.) E. Chiz; (V.P.) R. St. Cyr. Annual Sales (E). Co. Size (D).[ⓐ]
- ★Coreco Inc., 6969 Trans Canada Hwy., Suite 113, St-Laurent, Que. H4T 1V8. Tel. 514-333-1301. Toll Free: 800-361-4914. Fax: 514-333-1388. Designer manufacturer of board level frame grabbers and digitizers compatible with the IBM PC BUS and taking any video input, also audio test and measurement systems and distortion analyzers.
For. reps. throughout the world.
(P.) F. M. Nakhleh; (V.P. Fin.) B. Brault; (Prod'n Supv'r) C. St-Pierre; (V.P.R&D Hdwe.) K. Reuben. Annual Sales (C). Co. Size (B).[ⓐ]
- Coreslab Limited, 1121 Heritage Rd., Burlington, Ont. L7L 4Y1. Tel. 416-335-4741. Precast floor and roof slabs.
(P.) L. Franciosa; (V.P.) M. Franciosa. Annual Sales (D). Co. Size (C).
- Coretech, 7420A Bramalea Rd., Mississauga, Ont. L5S 1C5. Tel. 416-673-7373. Toll Free: 800-465-9838. Fax: 416-673-8616. Branch office. Kenora, Thunderbay, Ont. Plant, Cap de la Madeleine, Que. Paper core tubes.
(P.) J. Brian Wisenberg; (V.P.) A. D. Wisenberg; (V.P. Fin.) D. G. McCoubrey. Co. Size (C).[ⓐ]
- Cork Manufacturing Company (Canada) Inc., 135 Millwick Dr., Weston, Ont. M9L 1Y7. Tel. 416-741-3600. Fax: 416-741-9903. Cork products and gasket materials for automotive, military and industrial applications, composition, cork, cork-and-rubber, "Betaflex" cellulose fibre, beater addition, with synthetic rubber binder, neoprene and EDDM rubber.
(P.) W. J. Knowles; (V.P.) Ms. D. J. Knowles. Annual Sales (C). Co. Size (A).
- Corkum's Ornamental Buckets, R.R.#1, Chester Basin, N.S. B0J 1K0. Tel. 902-275-5427. Pails with flat iron hoops and stools, planters with legs and/or with wrought iron handles for hanging, sewing baskets.
(Partner) D. Bond; (Partner) A. K. Armstrong. Annual Sales (A). Co. Size (A).[ⓐ]
- Corma Inc., 10 McLeary Crt., Concord, Ont. L4K 2Z3. Tel. 416-669-9397. Fax: 416-738-4744. Telex: 06-964583. Corrugated plastic pipe production systems and equipment, corrugators, rotary high speed cutters, slotting saws, drills, cut-offs, coilers, dual wall, spirally wound and light weight rib pipe systems.
For. Reps., Corma U.S.A. Inc., Saline, MI, U.S.A.; Corma Deutschland GmbH, Dusseldorf, W. Germany; Corma Plastic Machinery H.K. Ltd., Hong Kong.
(Chmn.) M. Lupke. Annual Sales (D). Co. Size (D).[ⓐ]
- ★Corman Technologies Inc., 75 Bathurst Dr., Waterloo, Ont. N2V 1N2. Tel. 519-884-4430. Fax: 519-884-0204. Local and wide area networks, display systems, custom design and manufacture.
(P.) J. Corman; (Admin. Mgr.) Mrs. S. Corman. Annual Sales (C). Co. Size (A).[ⓐ]
- Cormier & LeBlanc (1968) Ltd., P.O. Box 59, Cape Bald, N.B. E0A 1J0. Tel. 506-577-4307. Telex: 014-2117. "Uncle Pat" canned and frozen lobster and canned crab.
(G.M.) A. Leblanc; (S.M.) W. B. Stymiest; (Prod'n Mgr.) N. Leblanc. Co. Size (D).
- ★Cornelius Industries Inc., 15 Cushman Rd., St. Catharines, Ont. L2M 6S7. Tel. 416-688-2612. Associate, Cornelius Pools Inc., N. Tonawanda, N.Y., U.S.A. Swimming pools, liners, roll-up mini warehouse steel doors, etc. Brands, "Aquarian", "Galaxy", "8rockton". Parent company, Cornelius Industries Inc., St. Catharines, Ont.
(P. & G.M.) 8. J. Wallace; (Cont.) J. Garner; (Sales Rep. Ont.) P. Berry; (Sales Rep. Que.) T. Sylvester; (Sales Rep. U.S.A.) R. Wright. Annual Sales (D). Co. Size (D).[ⓐ]
- ★Cornelius Manufacturing Company Limited, 385 Carlingview Dr., Rexdale, Ont. M9W 5G8. Tel. 416-675-3570. Fax: 416-675-6511. Upright reach-in Visi food and beverage coolers, soft drink and beer dispensing equipment, ice makers and components. Brand, "Cornelius". Parent company, The Cornelius Co., Anoka, MN, U.S.A.
(P.) C. John Campbell; (Dir. Mktg. & Sales) E. F. Tyrrell; (Mgr. Mfg.) L. Currie; (Cont.) P. Corey. Annual Sales (D). Co. Size (D).[ⓐ]
- Cornelius Roll-A-Door Division of Cornelius Industries Inc., 15 Cushman Rd., St. Catharines, Ont. L2M 6S7. Tel. 416-688-4281. Fax: 416-688-4288. Associate, Cornelius Holdings Inc. Industrial and residential roll-up doors for garages, mini warehouse doors, also steel swing doors. Trade marks, Cornelius Roll-A-Door, Cornelius Swing-A-Door. Parent company, 642230 Ontario Limited, St. Catharines, Ont.
For. Rep., Cornelius Pools Inc., N. Tonawanda, NY, U.S.A.
(P.) J. R. Wallace; (C.F.O.) J. L. Garner; (S.M.) E. T. Rowsell. Annual Sales (C). Co. Size (B).[ⓐ]
- Cornell Engineering Co. Ltd., 47 Atomic Ave., Toronto, Ont. M8Z 5K8. Tel. 416-255-0163. Fax: 416-255-0164. Dies, jigs and metal stampings.
(P.) Mrs. K. M. Cornick; (Plant Mgr.) D. C. Adam. Annual Sales (C). Co. Size (A).[ⓐ]
- ★Cornell Welding & Fabricating Ltd., P.O. Box 53, 960 Keyes Dr., Woodstock, Ont. N4S 7W5. Tel. 519-539-8146. Fax: 519-539-2322. Steel forms and moulds for precast industry, also parts and assemblies for many industries.
(P.) J. H. Cornell; (Plant Mgr.) W. Wilker; (Purch.) G. Conkey; (Tech. Serv. Mgr.) J. L. Cornell, Jr. Annual Sales (C). Co. Size (B).
- ★Corner Brook Pulp & Paper Limited, Corner Brook, Nfld. A2H 6J4. Tel. 709-637-3000. Fax: 709-639-8432. Telex: 016-44113. Subsidiary, Deer Lake Power Co. Ltd., Deer Lake, Nfld. Standard newsprint. Parent company, Kruger Inc., Montreal, Que.
(V.P. & Res. G.M.) J. L. Manuel; (Cont.) D. R. Bath; (Tech. Supt.) R. Barbour; (Gen. P.A.) E. C. Earle; (Mgr. Admin.) D. J. Kendrick; (Mgr. Serv.) R. G. Scott; (Mgr. Prod.) K. Sheahan; (Mgr. Woods) S. R. Weldon; (G.M. Power Co.) G. G. Slade. Annual Sales (G). Co. Size (F).[ⓐ]
- Corning Canada Inc., 135 Vanderhoof Ave., Toronto, Ont. M4G 2J3. Tel. 416-467-2500. Fax: 416-467-2505. Cooking glassware. Registered trade names, "Corning Ware", "Pyrex Ware", "Corelle Livingware", "Visions". Parent company, Corning Inc., Corning, NY, U.S.A.
(G.M.) J. Kornath; (Plant Mgr.) J. A. Kent; (P.A.) P. J. H. Rowland. Annual Sales (E). Co. Size (D).
- Cornwall Chemicals Limited, 90 Sheppard Ave. E., North York, Ont. M2N 6H2. Tel. 416-229-7650. Fax: 416-229-7644. Telex: 069-86505. Plant, Cornwall, Ont. Carbon bisulphide, carbon tetrachloride, sodium hydro-sulphide. Parent companies, ICI Canada Inc., North York, Ont., AKZO Chemical Co.
(P.) R. R. Reid. Annual Sales (D). Co. Size (C).[ⓐ]
- Cornwall City Press Ltd., Boundary Rd. & Marleau, Box 639, Cornwall, Ont. K6H 5T3. Tel. 613-933-0444. Commercial printers specializing in business forms, catalogues, price lists.
(P.) I. Lefebvre; (S.T.) Mrs. A. Lefebvre. Annual Sales (B). Co. Size (A).[ⓐ]
- Cornwall Gravel Company Limited, 390-11th St. W., P.O. Box 67, Cornwall, Ont. K6H 5R9. Tel. 613-932-6571. Fax: 613-937-3634. Plant, 250-11th St. W., Cornwall, Ont. Associated company, Grant Ready Mix Ltd. Asphalt, concrete and granular materials.
(P.) I. Grant; (V.P.) L. Grant; (Compt.) Miss C. Grant; (S.T.) N. Grant. Annual Sales (D). Co. Size (D).[ⓐ]
- Cornwall Industrial Machining Ltd., R.R.#1, Boundary & Tyotown Rds., Cornwall, Ont. K6H 5R5. Tel. 613-931-218B. Fabrication of specialized machinery.
(P.) J. Haineault. Annual Sales (B). Co. Size (A).
- ★Coro (Canada) Inc., 186 Bartley Dr., Toronto, Ont. M4A 1E4. Tel. 416-759-2211. Fax: 416-752-2854. Show-rooms, Halifax, N.S., Montreal, Quebec, Que., #208 - 220 Yonge St., Toronto, London, Ont., Calgary, Edmonton, Alta., Vancouver, B.C. Costume and fashion jewellery. Brands, "Coro", "Galaxy", "Vendome", "Francois", "Verite", "Oscar De La Renta". Parent company, Richton International, New York, NY, U.S.A.
(P.) W. G. Landy; (V.P. Fin.) J. E. Cribb; (V.P. Sales) A. C. Mackinnon; (V.P. Mfg.) F. J. Noria. Annual Sales (E). Co. Size (E).[ⓐ]
- Coroban Plastics Ltd., 692 Derwent Way, Annacis Industrial Estate, New Westminster, B.C. V3M 5P8. Tel. 604-524-0177. Fax: 604-524-4253. Associate, Allanco Iolite Monitor Corporation, New Westminster, B.C. Plastic fabricators, plastic/FRP fan systems, air scrubbing systems, "Allanco" ultra violet purification systems.
(Prod'n Mgr.) 8. Joyce; (Bookkeeper) Ms. M. McCulloch. Annual Sales (B). Co. Size (A).[ⓐ]
- ★Corod Industries Inc., 601 - 18 Ave., P.O. Box 76, Nisku, Alta. T0C 2G0. Tel. 403-955-2591. Fax: 403-955-7214. Telex: 037-43340. Branch offices, Oxbow, Sask., Bonnyville, Red Deer, Valleyview, Grande Prairie, Swan Hills, Alta., Ft. St. John, B.C. Associates, Corod Oilfield Industries Inc., Casper, Wyo., U.S.A., Widney Well Servicing, Corod Manufacturing, Nisku, Alta. Continuous sucker rods, oilfield service equipment, downhole progressive cavity pumps and drives.
For. Reps.: Services Corod de Venezuela, S.A., Caracas, Venezuela; P.T. Gemiland, Jakarta, Indonesia; Nu Tech Trading Ltd., Moscow, U.S.S.R.; Canatech Inc., Kowloon, Hong Kong.
(P.) R. Wayne; (Sr. V.P.) B. Wolodko; (V.P. Mktg.) J. Aboussafy; (V.P. Fin.) K. Black; (Mgr. Purch.) G. Saumbach. Annual Sales (E). Co. Size (E).
- Corona Knitting Mills Ltd., 7080 Hutchison St., Suite 202, Montreal, Que. H3N 1Y8. Tel. 514-277-2139. Toll Free: 800-567-9855. Fax: 514-277-7213. Double and single knit fabrics.
(P. & Plant Mgr.) S. Beitner; (G.M.) B. Lebovic; (S.M.) R. Pepin. Annual Sales (C). Co. Size (A).
- Coronation Dress Ltd., 462 Wellington St. W., Toronto, Ont. M5V 1E3. Tel. 416-593-6902. Fax: 416-593-6229. Kilts, blouses, winter and spring jackets, gym wear, blazers and tunics. Parent company, R.J. McCarthy Ltd.
(P. & C.E.O.) M. McCarthy; (V.P.) R. McCarthy; (Mgr.) F. Antoni; (Off. Mgr.) Mrs. C. Godin. Annual Sales (C). Co. Size (B).[ⓐ]
- Coronation Knitting Mills Inc., 8710 Park Ave., Montreal, Que. H2N 1S2. Tel. 514-384-6888. Men's nylon T shirts, pullovers, and cardigans. Brand, "Aristocrat".
(Chief Exec.) A. Lieberman; (Plant Mgr.) J. Honigwax. Co. Size (E).
- Coronet Carpets Inc., 1144 Magenta Blvd. E., Box 148, Farnham, Que. J2N 1C1. Tel. 514-293-3155. Telex: 05-25494. Branch offices, Longueuil, Que., Mississauga, Ont., Calgary, Alta., Vancouver, B.C., Los Angeles, CA, U.S.A. Plants, Farnham, Que., Dalton, GA, Gainesville, GA, Calhoun, CA, Wareshoals, SC, U.S.A. Subsidiary, Coronet Industries Inc., Dalton, GA, U.S.A. "Coronet" tufted carpets.
(Chmn.) W. T. Bodenhamer; A(P. & C.E.O.) H. D. McGee; (Sr. V.P. Fin.) F. Bugatto; (Sr. V.P. Mfg.) R. Burns; (V.P. Mktg.) D. Allen; (V.P. Sales) P. Kennelly. Annual Sales (G). Co. Size (G).[ⓐ]
- Coronet/Fahlke Printers Ltd., 1038 Waverley St., Winnipeg, Man. R3T 0P3. Tel. 204-452-5888. Fax: 204-452-8747. Commercial printing, books and brochures.
(P.) R. K. Orris; (Prod'n Mgr.) G. Fahlke; (S.M.) L. Orris. Annual Sales (D). Co. Size (B).[ⓐ]
- ★Coroplast Inc., an Innopac Company, 700 Vadnais St., Granby, Que. J2J 1A7. Tel. 514-378-3995. Toll Free: 800-361-5150, (U.S.A.) 800-363-5150. Fax: 514-378-0835. "Coroplast" extruded flat plastic corrugated sheets.
(V.P.) W. D. Prowse; (Cont.) Miss S. Jones; (S.M.) M. Hansen; (Plant Mgr.) R. Valcourt. Annual Sales (D). Co. Size (B).[ⓐ]
- Corporate Decals, 12824 - 141 St., Edmonton, Alta. T5L 4N8. Tel. 403-453-3031. Toll Free: 800-661-8889. Fax: 403-451-2166. Branch offices, Mississauga, Ont., Spokane, WA, U.S.A. "Corporate Decals" pressure sensitive markings and decals, also aluminum name plates for industrial use. Parent company, Corporate Graphics Ltd.
(P. & G.M.) H. Wilkinson. Annual Sales (B). Co. Size (A).[ⓐ]
- ★Corporate Foods Ltd., 10 Four Seasons Pl., Etobicoke, Ont. M9B 6H7. Tel. 416-622-2040. Fax: 416-622-8954. Bakeries, Toronto (3), London, Ottawa, Ont. Subsidiary, Olivieri Foods Limited, Eastern Bakeries Limited. Associates, Multi-Marques Inc., Dough Delight Ltd., McGavin Foods Limited. Bread, rolls and frozen pastries. Brands, "Sunshine", "Gainsborough", "Dempsters", etc. Parent company, Maple Leaf Mills Limited, Toronto, Ont.
(Chmn.) N. T. Currie; (P. & C.O.O.) R. H. Bonus; (Sr. V.P.) J. L. Chizick; (V.P. Emp. Rel.) J. G. Foy; (V.P. Mfg. & Tech.) P. A. Nelson; (V.P. Fin.) D. G. McInnis; (Corp. S.) R. E. Lennox; (Corp. Cont.) L. J. Palko; (Mgr. Purch.) M. MacIsaac. Annual Sales (G). Co. Size (G).[ⓐ]
- Corporation Barrie, See Barrie Corporation.
- Corporation Clarus, See Clarus Corporation.
- Corporation Electrique Longtin, See Longtin Electrical Corp.
- Corporation Hilan, See Hilan Corporation.
- Corporation Métal Déployé, See Expanded Metal Corporation.
- Corporation Moore Limitée, See Moore Corporation Limited.
- Corporation Outils Québec, 55, rue Benjamin Hudon, St-Laurent, Que. H4N 1H7. Tel. 514-331-7720. Fax: 514-331-0388. Telex: 05-827679. Jigs and fixtures, ma-

† Indicates firms seriously interested in export trade.

ⓐ Uses Distributors.

ⓑ Uses direct sales force.

★ Indicates active exporter.

ⓐ Uses both ⓐ and ⓑ.

- chinists, custom made machinery and sheet metal work. Parent company, Gestion Outils Québec Ltée.
(P.) S. St-Hilaire; (Compt.) Y. Denis; (G.M. & Plant Mgr.) L. Philippe Dupuis; (S.M.) J. Thisdale; (P.A.) D. Chartrand. Annual Sales (D). Co. Size (D).⑤
- Corporation Plastalene Ltée., La, See Plastalene Corporation Ltd.
- ★Corporation Scientifique Claisse Inc., 2522 chemin Ste-Foy, Ste-Foy, Que. G1V 1T5. Tel. 418-656-6453. Fax: 418-656-1169. Telex: 051-31731. "Claisse Fluxers" sample preparation apparatuses for industrial research laboratory, "BIS Crucibles" fluxer's accessory, glass fluxes, scientific and technical books, etc.
(P.) F. Claisse; (Mgr.) Ms. L. S. Nasra; (Technician) J. Bergeron; (Physicist) F. Claisse. Annual Sales (B). Co. Size (A).
- Corporation Thermidaire (1974) Limitée., La, See Thermidaire Corporation (1974) Limited.
- Corporation d'acier Ungava USC Ltée., La, 3100 boul. Losch, St-Hubert, Que. J3Y 3V8. Tel. 514-678-4444. Fax: 514-678-4441. Prefabricated steel buildings, steel structures.
(V.P. & G.M.) A. Racicot; (S.M.) R. Ouellet; (Cont.) F. Massicotte. Annual Sales (D). Co. Size (B).⑥
- Corporation de Cravate Metropolitan, La, See Metropolitan Cravat Mfg. Corp.
- Corporation d'Emballages Lawson Margo, La., See Lawson Margo Packaging Corporation.
- Corporation des Forrures Fabuleuses., See Fabulous Fur Corporation.
- ★Corporation des Rubans Adhésifs Vibac du Canada, La, [Canada Vibac Tape Corp.], 12250 boul. Industriel, Montreal, Que. H1B 5M5. Tel. 514-640-0250. Fax: 514-640-1630. Telex: 05-828576. Associate, Vifan Canada Inc. "Vibac" polypropylene adhesive tape. Parent company, Vibac International B.V., Amsterdam, Netherlands.
(Exec.V.P.) A. Vandoni; (S.M.) B. Chevarie. Annual Sales (E). Co. Size (D).⑥
- †Corporation Pharmaceutique Professionnelle, [Professional Pharmaceutical Corp.], 9200, chemin Côte de Liesse, Lachine, Que. H8T 1A1. Tel. 514-631-7710. Fax: 514-631-8312. Cosmetics, health and beauty aids.
(P.) M. Cape; (S.M.) A. de Serres; (P.A.) Mrs. I. Azouz; (Dir.Mktg.) Ms. R. Griner. Annual Sales (D). Co. Size (D).⑥
- ★Corrigan Instrumentation Ltd., 59 Sinclair Ave., Georgetown, Ont. L7G 4X4. Tel. 416-873-0668. Fax: 416-877-4191. Telex: 06-97575. X-ray screening and inspection systems, walk-through security metal detectors, also metal detectors for material handling, iron ore analyzer (Salmagan).
(P. & G.M.) J. Corrigan; (P.A.) A. Murphy; (Mktg.Mgr. & Exp.Sales) N. Calwell; (S.M.) D. Kiddie. Annual Sales (D). Co. Size (B).⑥
- Corriveau, Rene, & Fils Inc., 270, ave. Corriveau, Montmagny, Que. G5V 2M6. Tel. 418-248-2905. Fax: 418-248-9629. Outdoor patio furniture, toy snow shovels, snow scoops and table tennis games.
(P. & G.M.) R. Corriveau. Annual Sales (C). Co. Size (A).
- Corrosion Service Company Limited, 369 Rimrock Rd., Downsview, Ont. M3J 3G2. Tel. 416-630-2600. Fax: 416-630-2393. Telex: 06-218984. Branch offices, Dartmouth, N.S., Montreal, Que., Sarnia, Ont., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Windsor, Ont., Vancouver, B.C. Associate, Duochem Inc., Boucherville, Que. "Carboline" and "Plasite" heavy duty protective paint coatings and linings, "Carboline Pyrocrete" fireproofing materials.
(Chmn. & C.E.O.) H. Webster; (P. & C.O.O.) D. Downing. Annual Sales (D). Co. Size (C).⑤
- ★CORSTEEL HYDRAULICS LTD., 124 Connie Cres., Units 18 & 19, Concord, Ont. L4K 1L7. Tel. 416-738-3682. Fax: 416-738-8257. Semi-automatic and fully automated lines for automotive and truck friction brake and other related industries, general and special purpose hydraulic presses for metal working and other industries.
(P.) R. Sampson. Annual Sales (D). Co. Size (B).⑤
- ★Corundol Environmental Ltd., 55 Vulcan St., Rexdale, Ont. M9W 1L3. Tel. 416-245-8338. Fax: 416-245-8321. Telex: 06-986766. Subsidiary, Northam Lubricants Inc. Treatment and disposal of waste liquids, transfer stations.
(P.) A. Hassan, Ph.D.; (P.) #. Hassan; (Exec.V.P.) J. Fletcher; (Cont.) Ms. S. Daniels. Annual Sales (C). Co. Size (B).⑤
- ★Corwest Fabrications Ltd., 1545 Kingsway Ave., Port Coquitlam, B.C. V3C 1S2. Tel. 604-941-8625. Fax: 604-941-0492. Telex: 04-353557. Associate companies: Ellett Copper & Brass, Ellett Valve, Western Titanium, Port Coquitlam, B.C. Stainless steel pipe and fittings, stainless, titanium, nickle alloy, pipe spooling. Parent company, Ellwood Properties Ltd.
(P.) J. S. Ellett; (V.P. & S.) G.A. Birch; (S.M.) G. Roberts. Annual Sales (C). Co. Size (C).⑤
- Cosmair Canada Inc., 2115 Crescent St., Montreal, Que. H3G 2C1. Tel. 514-335-8000. Telex: 05-25564. Distribution centre, Ville St. Laurent, Que. Plant, 4895 Hickmore St., Ville Saint-Laurent, Que. "Lancôme", cosmetics and perfume, "L'Oréal" hair products and cosmetics, "Guy Laroche", "Armani", "Ralph Lauren", "Cacharel" perfumes, "Biotherm" and "Vichy" skin treatments.
(P. & C.E.O.) P.H. Dalle; (Exec.V.P. & C.O.O.) J. Bitton; (Sr.V.P.) S. Brodeur; (Sr.V.P.Ops.) C. Michetti; (V.P.Mfg.) G. Bendavid; (Sr.V.P.Mktg.) F. Ferlino; (V.P.R&D) A. Staub. Annual Sales (F). Co. Size (F).
- ★Cosmétiques Janine Jolicoeur inc., Les, 5275, boul. Hamel, Suite 130, Quebec, Que. G2E 5M7. Tel. 418-871-9740. Fax: 418-871-9741. Telex: 051-3786. Subsidiary, Les Cosmétiques Janine Jolicoeur inc., Paris, France. Skin care products and cosmetics.
(V.P. & Exp.Mgr.) M. Samson; (G.M.) R. Samson. Annual Sales (B). Co. Size (A).⑥
- Cosmos Enterprises, #1, 7428 - 49th Ave., Red Deer, Alta. T4P 1M2. Tel. 403-343-0715. Sheet metal components, chase top, ducting, lath, ribbons and rosettes.
(Exec.Dir.) Ms. D. Lehr; (Acct.) M. Tweton. Annual Sales (B). Co. Size (A).
- Cosmos Pattern Co. Ltd., 336 Hilton Dr., P.O. Box 9151, Stoney Creek, Ont. L8G 3X9. Tel. 416-664-4633. Fax: 416-664-4353. Wood, metal, and plastic patterns and models.
(P.) V. Gasparitsch. Annual Sales (B). Co. Size (A).⑤
- Costume House - Catherwood Limited, 284 King St. W., Toronto, Ont. M5V 1J2. Tel. 416-977-3113. Theatrical costumes, Santa Claus suits and animal costumes for parades, etc., also custom made mascots.
(P.) W. Hughes; (Off.Mgr.) R. Cox; (Wardrobe Mistress) Ms. J. Edmondson. Annual Sales (B). Co. Size (A).⑤
- Cotain Plastic Products (1980) Ltd., 25 Curity Ave., Toronto, Ont. M4B 3M2. Tel. 416-752-4415. Plastic bottles.
(G.M.) E. Sollberger; (V.P.) T.C. White. Annual Sales (D). Co. Size (C).
- Cott Beverages Ltd., See Les Breuvages Cott Ltée.
- ★Cottam Diecasting Limited, 266 Talbot St.W., P.O. Box 94, Cottam, Ont. NOR 1B0. Tel. 519-839-4892. Fax: 519-839-4893. Zinc and aluminum castings.
(P.) S. C. Scratch; (G.M. & S.M.) R. Scratch. Annual Sales (C). Co. Size (B).
- Cotton Felts, Limited, 257 Niagara St., Toronto, Ont. M6J 2L7. Tel. 416-368-3001. Branch plant, 153 Walnut Ave., Toronto, Ont. Brand, "Cotton Felts".
(S.T.) F. Newman. Annual Sales (C). Co. Size (A).
- Coulombe, Alex, Ltée., 2300 Blvd. Charest W., Ste-Foy, Que. G1N 2G5. Tel. 418-687-2700. Fax: 418-687-2247. Bottlers of "Pepsi-Cola", "Crush", "Seven-Up", "Canada Dry", "Cristalline" spring water and "Montellier" mineral water.
(P.) R. Coulombe. Annual Sales (E). Co. Size (E).⑤
- Coulombe, E.T., & Cie., Limitée, 223 Dorchester St. S., Quebec, Que. G1K 5Z3. Tel. 418-529-9404. Subsidiary, Vetements Monsieur Inc., Quebec, Que. Men's clothing. Brands, "E.T.C.", "Monsieur".
(P.) P. Garneau; (S.M.) A. Garneau; (P.A. & Plant Mgr.) R. Garneau. Annual Sales (C). Co. Size (C).
- ★Coulter Radiator, 673 Wellington Ave., P.O. Box 724, Windsor, Ont. N9A 6N8. Tel. 519-977-7013. Toll Free: 800-265-4821. Fax: 519-258-9461. Branch office, Halifax, N.S. Plant, Calgary, Alta. Radiator cores for passenger cars, industrial use and trucks. Parent company, Central Consolidated Holdings Limited.
For.Rep., Kerry-Best Distributing Inc., Ontario, CA, U.S.A.
(P.) M. W. Eisen; (V.P. & G.M.) K. D. Best; (Compt.) G. Wigfield; (Sales Rep.) R. Best; (Plant Mgr.) B. Parent; (Calgary Plant Mgr.) Ms. C. Owen. Annual Sales (D). Co. Size (D).⑥
- Coultis, George, & Son Limited, Thedford, Ont. NOM 2N0. Tel. 519-296-4978. Fax: 519-296-5112. Hardwood lumber.
(S.) A. Hawkins. Annual Sales (C). Co. Size (A).⑥
- Counselor, 56 Torlake Cres., Etobicoke, Ont. M8Z 1C1. Tel. 416-251-3191. Bathroom scales, clothes hampers, waste baskets. Brands, "Counselor", "Borg". Parent company, Newell Companies Inc., Freeport, IL, U.S.A.
(P.) G.P. Leaver; (Merch.Mgr.) P. Sullivan. Annual Sales (D). Co. Size (C).
- Country Accents, #17-3177 Babich St., Box 353, Abbotsford, B.C. V2S 4N9. Tel. 604-859-2949. Chair pads, placemats, napkins, tea cozies, pot holders, oven mitts, appliance covers, aprons, curtains.
(Owner) Ms. E. Jamieson. Annual Sales (A). Co. Size (A).
- Country Kitchen Cabinets Ltd., #1 - 31088 Peardonville Rd., Abbotsford, B.C. V2S 5W6. Tel. 604-854-1377. Fax: 604-854-1338. Custom built kitchen and bathroom cabinets and counters.
(P.) W. Klassen; (Purch. & Prod'n Mgr.) P. Peters; (Sales) J. Toews. Annual Sales (C). Co. Size (B).⑤
- ★Country Seamers Ltd., P.O. Box 161, Carlisle, Ont. L0R 1H0. Tel. 416-689-4209. Plant, Dundas, Ont. Baby bibs, place mats, table cloths and seat pads.
(P.) Ms. S. Forsyth. Annual Sales (B). Co. Size (A).
- ★County Heritage Forest Products Ltd., 1275 Hubrey Rd., London, Ont. N6A 4C2. Tel. 519-686-7573. Toll Free: (519) 800-265-7643. Fax: 519-686-8044. Hardwood doors and mouldings, mirror sliding doors. Parent company, Crane-Dunn Holdings Inc.
(P.) D. Crane; (V.P.) W. Dunn; (G.M.) T. Allan. Annual Sales (D). Co. Size (C).⑤
- County Machine Shop, P.O. Box 395, Chatham, Ont. N7M 5K5. Tel. 519-354-0788. General machining.
(Prop.) E. H. Siroky. Annual Sales (A). Co. Size (A).
- ★County Pride Foods Ltd., 21 Albert St., Box 57, Trenton, Ont. K8V 5R1. Tel. 613-394-4111. Telex: 06-62351. Plant, R.R.#1, Trenton, Ont. "County Pride" fancy grade and "County Gen" choice grade frozen vegetables.
(P.) R. Petty; (G.M.) R.J. Hughes; (S.M.) B. Hoffman; (P.A.) D. Firth; (Plant Mgr.) T. Roberts. Annual Sales (C). Co. Size (B).
- Coupcu, A Division of Algonquin Mercantile Corporation, 570 Coronation Dr., Scarborough, Ont. M1E 2K1. Tel. 416-284-1694. Fax: 416-284-5236. Pipe couplings, fittings, butterfly valves, flanges. Brands, "Couplex", "Couplite", "Portagroover".
(Div.Mgr.) P. Kuipers. Annual Sales (D). Co. Size (B).⑥
- Courier Publishing Company of Perth Limited, The, 39 Gore St. E., P.O. Box 156, Perth, Ont. K7H 3E3. Tel. 613-267-1100. Newspaper publishers and commercial printers.
(Publisher) J.W. Clement. Annual Sales (B). Co. Size (A).
- ★Court Industries Co. Limited, 200 Bunting Rd., P.O. Box 595, St. Catharines, Ont. L2R 6X4. Tel. 416-684-4391. Fax: 416-684-5688. Telex: 061-5331. Subsidiaries: Court Galvanizing Ltd., Guelph, Court Galvanizing Inc., Davis, Calif., Court Metal Finishing Inc., Flint, Mich., U.S.A. Plating, steel fabrication, hot dip galvanizing. Parent company, Court Holdings Limited.
(P.) R. R.P. Court; (V.P.) J. Douglas Court; (Cont.) A. Hodges; (G.M.) R. Barr; (Off.Mgr.) Ms. N. Kirkpatrick. Annual Sales (C). Co. Size (C).⑤
- ★COURTAULDS FIBRES CANADA, A DIVISION OF COURTAULDS FIBERS INC., 1150 Montreal Rd., Cornwall, Ont. K6H 5S2. Tel. 613-933-1180. Fax: 613-933-9951. Telex: 05-811524. Viscose rayon staple fibre and anhydrous sodium sulphate. Brand, "Fibro". Parent company, Courtaulds PLC, United Kingdom.
Foreign representatives throughout the world.
(V.P.Ops.) G. Drumer; (V.P.Int'l Sales) H. Brannon; (V.P.Fin.) M. Monaghan; (Asst.S.T.) R.J. Mercier; (P.A.) D.J. Chisholm. Annual Sales (E). Co. Size (E).⑤
- ★Courtaulds Films Canada (Division of International Paints (Canada) Limited), 1309 First St. E., Box 159, Cornwall, Ont. K6H 5S9. Tel. 613-938-7661. Toll Free: 800-267-7183. Fax: 613-938-1772. Branch office, Mississauga, Ont. Transparent cellulose film. Brand, "BCL". Parent company, Courtaulds Films, Bridgwater, England.
For.Reps., Cellophane Distributors Africa (pty) Ltd., Muizenberg, S.Africa; Courtaulds Films NZ Limited, Pakuranga, Auckland, N.Z.; Wetton Flanagan Ltd., Bogota, Colombia; J. Maury S Representaciones Industriales, Lima, Peru; Maq-Pak C.A., Caracas, Venezuela; Consolidated Merchants Ltd., Kingston, Jamaica; Representaciones McCall, Montevideo, Uruguay; Haltermann Comercio e Industria Ltda, San Paulo, Brazil; Magnus Flexible Packaging Ltd., San Juan, Trinidad; Representaciones Anglo-Impex, Herdia, Costa Rica; Agencias Kenka S.A., Panama; Nixon S.A., San Salvador; Maqhensa Representaciones S.A., Guayaquil, Otto Seidlitz Rep Cia Ltda., Quito, Ecuador; ACL Films, Camberwell, Victoria, Australia.

- lia; Mr. J. Swings, Tegucigalpa, Honduras; Tootal Lebel, Kowloon, Hong Kong; Courtaulds Films Inc., West Chester, PA, U.S.A.
(V.P.Sales & Mktg.) D. Hamilton; (V.P.Ops.) D. A.J. Smith; (V.P.Fin.) J. E. Kane; (P.A.) G. Forget. Annual Sales (E). Co. Size (E).
- Courtice Steel Inc., 160 Orion Pl., P.O. Box 1526, Cambridge, Ont. N1R 7G8. Tel. 519-740-2488. Toll Free: 800-265-7858. Fax: 519-623-2062. Telex: 06-959438. Steel bars. Parent company, Grupo Gerdau.
(P. & C.O.O.) P. A. Kelly; (Cont.) G. Seegy; (Inside S.M.) P. Kelly. Annual Sales (E). Co. Size (E).[Ⓢ]
- Courtney Berg Industries Ltd., Box 365, Linden, Alta. T0M 1J0. Tel. 403-546-3851. Fax: 403-546-2486. Truck hoists, electric door openers, propane gas torches, hoisting equipment for dumping trucks in grain elevators and coal hot water systems. Brands, "Berg", "Bale Master".
(P.) J. Courtney; (V.P.) M. Regehr. Annual Sales (C). Co. Size (A).[Ⓢ]
- †Cousins Currie Limited, 770 Rowntree Dairy Rd., Woodbridge, Ont. L4L 5V3. Tel. 416-746-8300. Fax: 416-856-6294. Plastic containers for industrial chemicals and institutional food applicatins. Custom blow moulding also available.
(P.) S. Seawright; (Off.Mgr.) Ms. A. Jardine; (Pikant Eng.) M. Dibiasio. Annual Sales (D). Co. Size (C).[Ⓢ]
- Couture, Alex, Inc., 2001, ave. de la Rotonde, Charny, Que. G6W 2L9. Tel. 418-832-4641. Fax: 418-832-6995. Telex: 05-13357. Associate, Industries Fondrex Inc. Meat and blood meal, hydrolysed feather meal, animal fat.
(P.) M. Couture. Annual Sales (E). Co. Size (D).
- Couturier, Raoul, Lumber Limited, P.O. Box 179, Baker Brook, N.B. E0L 1A0. Tel. 506-258-6390. Fax: 506-258-3535.
(P.) C.E. Guerette; (G.M.) J.C. Guerette; (S.M. & P.A.) E. Aucoin. Annual Sales (D). Co. Size (D).[Ⓢ]
- ★Covermaster Inc., 100 Westmore Dr., Unit 11-D, Rexdale, Ont. M9V 5C3. Tel. 416-745-1811. Toll Free: 800-387-1942, (U.S.A.) 800-387-5808. Fax: 416-742-6837. Fire resistant and truck tarpaulins, welding curtains, gymnasium floor and athletic field covers, etc. Brand, "Covermaster".
(P.) R.G. Curry. Annual Sales (C). Co. Size (A).[Ⓢ]
- Cowan, Bernard, Company, Ltd., 40 Camden St., Toronto, Ont. M5V 1V1. Tel. 416-364-4419. Fax: 416-364-2745. Associates, Mark Cowan Agency Inc., Mark C Division, Outlines by Debora Kuchme Inc., Toronto, Ont. Ladies' sportswear, sweaters, knitted and woven dresses. Brands, "Mark C", "Bernard Cowan", "Brian Bailey", "Outlines", "Debora Kuchme".
For.Rep., Norman Stephen Enterprises Ltd., New York, NY, U.S.A.
(P. & G.M.) M. Cowan. Annual Sales (C). Co. Size (C).[Ⓢ]
- Cowan Decals Ltd., 9253 - 48 St., Edmonton, Alta. T6B 2R9. Tel. 403-468-7220. Toll Free: (204,306,403,604) 800-661-6996. Fax: 403-466-44969. Branch offices, Toronto, Ont., Calgary, Alta., Vancouver, B.C. Promotional decals, fleet and hazardous goods markings, P.O.P. materials.
(V.P.) B. MacMillan; (Plant Mgr.) K. MacMillan; (Off. Mgr.) Ms. M. MacMillan. Annual Sales (C). Co. Size (B).[Ⓢ]
- Cowan Dynamics Division of Tesam Inc., 1870, boul. Michelin, Laval, Que. H7L 4R3. Tel. 514-682-8840. Fax: 514-681-2647. Air and hydraulic cylinders, valve operators, pumps, etc. Brands, "Cowan Dynamics", "Cowan".
(P. & C.E.O.) S. Nessim; (Cont.) Miss L. Hardy; (P.A.) G. A. Prykhan. Annual Sales (C). Co. Size (B).
- Cowichan Professional Installation and Welding, 2905 Allenby Rd., R.R.#6, Duncan, B.C. V9L 4T8. Tel. 604-748-2187. Fax: 604-748-7131. Associate, Burrard Outboards, Vancouver, B.C. 14 - 55 foot welded aluminum boats for commercial and sport fishing, also custom made boats of other types and sizes, stainless steelwork. Brand, "Lifetimer".
(P. & Prop.) E. Duncan; (S. & Prop.) G. Howard. Annual Sales (C). Co. Size (A).[Ⓢ]
- Cowie Machine (1961) Limited, 362 Selby St., Nanaimo, B.C. V9R 2R5. Tel. 604-754-1981. Fax: 604-753-4722. Machinists and fabricators.
(G.M.) S. J. Cowie. Annual Sales (B). Co. Size (A).[Ⓢ]
- Cowin Steel Co. Ltd., 1137 Pacific Ave., Winnipeg, Man. R3E 1G7. Tel. 204-775-8161. Fax: 204-783-5653. Reinforcing steel, bar mat and hog penning, concrete joist and waffle forms.
(P. & G.M.) W. Raymond McQuade; (Plant Mgr.) N. Neumann. Annual Sales (D). Co. Size (C).
- Cowper Inc., 677-7th ave., Lachine, Que. H8S 3A1. Tel. 514-637-6746. Toll Free: 800-361-2078. Fax: 514-637-5055. Branch offices, Saint John, N.B., Halifax, N.S., Quebec, Que., Ottawa, Kingston, Mississauga, London, Ont. Pneumatic and hydraulic control systems, fluid power lab benches for schools and technical colleges. Brand, "Cowper".
(P.) Mrs. H.M. Cowper; (V.P.) P.J. Cowper; (P.A.) L. Burns. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Cox, Frank J., Sales Ltd., 40 West Dr., Brampton, Ont. L6T 3T6. Tel. 416-457-9190. Fax: 416-457-3120. Subsidiary, Hilco Gauge Mfg. Co. Ltd., Brampton, Ont. "Hilco" thread and plain gauges, "Thread Trend" thread gauging instruments, dimensional masters, gauging fixtures.
(P.) H. Cox; (V.P.) M. Cox; (Plant Mgr.) D. Scully. Co. Size (B).[Ⓢ]
- Coyle Corrugated Containers Limited, 250 Nugget Ave., Scarborough, Ont. M1S 3A7. Tel. 416-291-2963. Fax: 416-291-3899.
(P.) F.G. Coyle; (V.P. & G.M.) J.D. Coyle. Annual Sales (D). Co. Size (B).[Ⓢ]
- ★Coyle & Greer Awards Canada Ltd., P.O. Box 247, Ingersoll, Ont. N5C 3K5. Tel. 519-269-3000. Toll Free: 800-265-9232. Fax: 519-269-3038. Plant, Mossley, Ont. Associates, Co-Signs Inc., The Logo Works Inc., T.C.B. Karat Inc. Plaques, clocks, desk sets, weather stations, trophies, decals, "Winit" award seals and certificates, fridge magnets, metal and plastic lapel pins, name badges, license plate frames, plastic injectionmoulded signs, corporate jewellery.
(Chmn.) 8. Coyle; (P.) J. Schiedel; (V.P.) Ms. 8. Schiedel; (Mktg.) 8. Keeping; (Cont.) 8. Clark. Annual Sales (C). Co. Size (C).[Ⓢ]
- Cozy Bedspreads Mfg. Ltd., 1500 Lodestar Rd., Downsview, Ont. M3J 3C1. Tel. 416-635-5722. Linens for waterbeds, custom textile work for interiors and contract work for institutions and hotels.
(P. & G.M.) M. Weinberger; (Ops.Mgr.) D. Lipener; (Plant Mgr.) A. Grandilli. Annual Sales (C). Co. Size (B).[Ⓢ]
- †Craaytech Painted Plastics Inc., 765 The Kingsway, Peterborough, Ont. K9J 6W7. Tel. 705-743-4113. Fax: 705-742-6111. "Pagus - Interlex" plastic paint, painted plastic moulded computer cabinets, custom moulding and custom painting, structural foam, thermoplastics.
(P. & G.M.) H. Paul Peterson; (Off.Mgr.) Ms. J. Sherlock; (Plant Mgr.) T. Tien; (Eng.) J. Halls. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Crabbe, H.J., & Sons Ltd., P.O. Box 10, Bristol, N.B. E0J 1G0. Tel. 506-392-5563. Fax: 506-392-6242. Subsidiary, Crabbe Lumber Ltd. Lumber, chips, sawdust, shavings, bark. Brand, "Crabbe".
(P.) Deane Crabbe; (V.P.) R. Crabbe; (S.T.) Donald Crabbe; (S.M.) P. DeMerchant. Annual Sales (D). Co. Size (D).
- Craft Briar Pipes, 100 Front St. W., Toronto, Ont. M5J 1E3. Tel. 416-362-0581. Hand made smoking pipes and repairs. Brand, "White Circle".
(Prop.) J. Vesz. Annual Sales (A). Co. Size (A).
- Craft Cabinets d/o 629343 Ontario Limited, 54 Main St. S., Box 246, Uxbridge, Ont. L0C 1K0. Tel. 416-852-7111. Fax: 416-852-9458. Portable bars, vanities, kitchen and custom built cabinets.
(P.) J.H. Pellis. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Craft Originators Inc., 41 A Brockley Dr., Hamilton, Ont. L8E 3C3. Tel. 416-560-1337. Toll Free: (416) 800-263-6876. Fax: 416-578-6366. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C. Screen-printed decals, labels, plastic capped emblems, polycarbonate panels, fleet markings, etc. Brands, "Duracal", "Poly-Nyl", "Texcraft", "Domes".
(P.) T. Cass; (Mktg.Mgr.) Ms. 8. Carlton. Annual Sales (D). Co. Size (C).[Ⓢ]
- †Craft Workshope Ltd., The, 81 King St. E., Thornbury, Ont. N0H 2P0. Tel. 519-599-3137. Seasonal related and scented candles, moustache wax, custom work in wax, etc.
(P.) R.P. Parker; (Plant Mgr.) D. Durrant. Annual Sales (A). Co. Size (A).
- Craftech Manufacturing Inc., P.O. Box 2290, Steinbach, Man. R0A 2A0. Tel. 204-326-6474. Fax: 204-326-4963. Contemporary and traditional bedroom furniture, waterbed frames, wood turnings, mouldings.
(P.) G. Enns; (G.M.) D. Penner. Annual Sales (C). Co. Size (B).[Ⓢ]
- Craftline International Limited, 15 Fenmar Dr., Weston, Ont. M9L 1L4. Tel. 416-749-3723. Fax: 416-749-5371. Telex: 065-27295. Grandfather clock, occasional tables, mirrors, wall units, consoles, curios, dining room furniture.
(P. & G.M.) M. Drukier. Annual Sales (D). Co. Size (E).[Ⓢ]
- Craftsman Designs (1971) Limited, The, 2435 Granville St., Vancouver, B.C. V6H 3G5. Tel. 604-733-1011. Lamps and lamp shades. Brand, "The Craftsman".
(Partners) J.A. Perles, J.R. Upton. Annual Sales (B). Co. Size (A).
- Craftsman Graphic/Forms Inc., 5649 Burbank Rd. S.E., Calgary, Alta. T2H 1Z5. Tel. 403-253-0364. Fax: 403-255-3343. Commercial printing, business forms.
(P.) L. 8. Donlevy; (S.M.) J. L. Owen; (Exec.V.P.) J. J. Owen. Annual Sales (C). Co. Size (B).[Ⓢ]
- †Craftsman Panel Cutters Ltd., 648 Derwent Way, Annacis Ind'l Pk., New Westminster, B.C. V3M 5P8. Tel. 604-526-9681. Ranch wall and channel ply siding, kitchen cabinet shelving, furniture components, storage vaults, shipping crates, wedges, door stiles and rails, blasting hole sticks, etc.
(P.) R. Douglas; (S.M.) 8. Douglas; (Acct.) Ms. P. Hewitt; (Plant Mgr.) A. Quinville. Annual Sales (C). Co. Size (A).[Ⓢ]
- Craftwood Products, Div. of Sonnenberg Ind. Ltd., 191 Finchdene Sq., Scarborough, Ont. M1X 1E3. Tel. 416-297-1100. Fax: 416-297-0427. Custom made office and residential furniture.
(P.) G. Sonnenberg. Annual Sales (D). Co. Size (C).[Ⓢ]
- †Craig Containers Ltd., 168 Sherbrooke St., Peterborough, Ont. K9J 2N3. Tel. 705-743-6022. Fax: 705-742-5572. Materials handling equipment, laundry trucks, hampers and baskets.
(P.) L. Senior. Annual Sales (B). Co. Size (A).[Ⓢ]
- Craig Packaging Limited, Box 368, Iroquois, Ont. K0E 1K0. Tel. 613-652-4856. Fax: 613-652-2478. Plant, Carmen Rd. S., Iroquois, Ont. All packaging items, shipping crates, plywood and corrugated boxes, etc.
(P. & G.M.) L. Craig; (Plant Mgr.) Mrs. S. Brown. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Craig's Machine Shop Ltd., P.O. Box 328, Hartland, N.B. E0J 1N0. Tel. 506-375-4493. Fax: 506-375-4848. Trailers, snow plows, buckets, log and lumber grapples, tag-a-long trailers, root rakes, quik-key coupler.
(P.) W. W. Craig; (V.P.) J. W. Craig. Annual Sales (C). Co. Size (C).[Ⓢ]
- †Craig's Manufacturing (1981) Ltd., P.O. Box 53, 10101-100 St., Morinville, Alta. T0G 1P0. Tel. 403-939-4524. Plows, root winchdowns, industrial trailers.
(P.) R. A. Craig; (S.T.) Mrs. E. Craig. Annual Sales (B). Co. Size (A).[Ⓢ]
- CRAIN DRUMMOND (A VARCO COMPANY), 210 Boul. de Montarville, Suite 2000, Boucherville, Que. J4B 6T3.** Tel. 514-655-3282. Fax: 514-641-0754. Telex: 055-62296. Branch offices, St. John's, Nfld., Halifax, N.S., Moncton, Fredericton, N.B., Quebec, Chicoutimi, Sherbrooke, TroisRivieres, Rimouski, Montreal, Que., Toronto, Barrie, Windsor, London, Ottawa, Kingston, Kitchener, Burlington, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Plants, Drummondville, Que., Orangeville, Brockville, Ont. Continuous forms and unit sets, with or without carbon, tabulating forms for computers, mailers, bar coding, direct marketing, labels. Brands, "D.8.F.", "Drummond", "Readiset", "Readiflow", "Readiflex", etc.
(P.) A. Vigneault; (V.P.Fin.) Ms. J. Brisson; (V.P.Prod'n) D. Leveille; (V.P.Sales & Mktg.) A. Lord; (Adv.) Ms. J. Lord. Annual Sales (E). Co. Size (F).[Ⓢ]
- Crain, R. L., Inc., 190 Richmond Rd., P.O. Box 8392, Ottawa, Ont. K1G 3J7. Tel. 613-722-3411. Fax: 613-722-5713. Branch offices, St. John's, Nfld., Halifax, Truro, N.S., Moncton, Fredericton, Saint John, N.B., Quebec, Sherbrooke, Montreal, Que., Kingston, Ottawa, Oshawa, Peterborough, Chatham, Toronto, St. Catharines, Brantford, London, Stratford, Windsor, North Bay, Owen Sound, Sault Ste. Marie, Waterloo, Don Mills, Islington, Bramalea, Barrie, Burlington, Timmins, Sudbury, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Medicine Hat, Alta., Victoria, Vancouver, B.C. Branch plants, Moncton, N.B., Hull, Laval, Que., Brampton (2), Ottawa, Toronto (2), Ont., Medicine Hat, Alta., Vancouver, B.C. Business forms and forms handling equipment. Brands, "Crainforms", "Crainsets", "Crainline", "One-rite", "Crainfile", "Communicard", etc.
(P. & C.E.O.) J.F. Frank; (Compt.) P.M. McDonald; (S.) J.G. Turner; (V.P.Mfg.) L.D. Rintoul; (V.P.Mktg.) M.A. Sauve. Annual Sales (F). Co. Size (G).[Ⓢ]

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- Craine Embroidery Ltd., 3208 Wharton Way, Mississauga, Ont. L4X 2C1. Tel. 416-625-4848. Embroidered crests. Annual Sales (8). Co. Size (A).
- ★Cramaro Tarpaulin Systems Ltd., 206 Arvin Ave., Stoney Creek, Ont. L8E 2L8. Tel. 416-662-2757. Fax: 416-662-4811. Plant, Shrewsbury, MA, Newcastle, DE, U.S.A., Fairy Meadow, N.S.W., Australia. Tarps and tarping systems for the transportation industry.
(S.T.) M. Cramaro. Annual Sales (D). Co. Size (C).Ⓢ
- ★Cramco Inc, 80 Sinnott Rd., Scarborough, Ont. M1L 4M7. Tel. 416-757-2876. Fax: 416-757-5530. Telex: 06-963850. Metal solder, fluxes, copper cleaner, cleaning solvent, etc. Brands, "ER99", "SC77", "PC63", "Cramco". Parent company, Hanson Inc., Toronto, Ont.
For.Reps. in U.S.A., Effective Marketing Force, Management Marketing & Sales, Phoenix Component Sales, South Tech Associates.
(P.) P. Summers; (V.P. & G.M.) D. Adams; (S.M.) R. Ratcliffe; (Mfg.Mgr.) R. Letcher. Annual Sales (D). Co. Size (B).Ⓢ
- †Crampons, Terminal du Québec Inc., 200 St-Jean Baptiste W., Mercier, Que. J6R 2L1. Tel. 514-691-2369. Horse shoe studs, cable terminals, screw machine parts, trailer hitch balls. Brands, "Sure-Grip", "Terminal".
(P.) G. Trudeau; (Mktg.) P. Trudeau; (Fin.) Ms. I. Trudeau; (Prod'n) C. Trudeau. Annual Sales (B). Co. Size (A).
- Cranberry Sheet Metal Ltd., 6797A Cranberry St., Powell River, B.C. V8A 3Z3. Tel. 604-483-3623. Sheet metal work and wood burning furnaces, camper and trailer cladding and repair. Parent company, Cranberry Sheet Metal Ltd.
(P.) D. Woewoda; (S.) Mrs. S. P. Woewoda. Annual Sales (B). Co. Size (A).Ⓢ
- ★Crane Canada Inc., 5850 Cote de Liesse Rd., Montreal, Que. H4T 1B2. Tel. 514-735-3592. Fax: 514-340-9173. Telex: 05-826773. Branch offices in all principal cities. Plants, Saint John, N.B., St. Jean, Que., Brantford, Stratford, Trenton, Ont., Medicine Hat, Alta., New Westminster, B.C. Bronze and iron valves, butterfly and pulp stock valves, AWWA valves, hydrants, valve service boxes, manhole covers, plumbing fixtures including lavatories, baths, water closets, urinals, kitchen sinks, laundry tubs, drinking fountains, flush valves, brass fittings. Brands, "Crane", "McAvity", "Dial-Ese", "Citadel". Parent company, Crane Co., New York, NY, U.S.A.
(P.) J.J. McCann; (V.P. & G.M.) Crane Supply W.W. Lau; (V.P.Fin.) J.G. Dennett. Annual Sales (F). Co. Size (G).Ⓢ
- ★CRANE, JOHN, CANADA INC., 423 Green Rd., Box 3248, Stn.C, Hamilton, Ont. L8H 7L3. Tel. 416-662-6191. Fax: 416-662-1564. Branch offices, Dartmouth, N.S., Montreal, Que., Toronto, Sarnia, Sudbury, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Mechanical and face seals, pump and valve stem packings, teflon products, non-asbestos gaskets, small heat exchangers used in conjunction with mechanical seals. Brands, "John Crane", "Chemlon", "Superseal", "Lapmaster". Parent company, John Crane Inc., Chicago, IL, U.S.A.
For Rep., John Crane U.K. Ltd.
(G.M.) J. Putnins; (S.M.) B. Huizingh; (Plant Mgr.) R. A. Mellikow; (Cont.) B. A. Fletcher. Annual Sales (D). Co. Size (D).Ⓢ
- Crane Woodcraft Industries Ltd., 10091 River Dr., Richmond, B.C. V6X 1Z2. Tel. 604-278-9681. Fax: 604-278-6342. Office and computer furniture.
(P.) G. McDonald, Ph.D.; (S.T.) B. McGillivray; (Sales) I. Ferguson. Annual Sales (C). Co. Size (8).Ⓢ
- Cravate Benart Canada Inc., Suite 602, 5333 Casgrain, Montreal, Que. H2T 1X3. Tel. 514-270-9454. Fax: 514-270-8219. Men's, ladies' and boys' neckwear, formal wear bows. Brands, "Callini", "Alfredo Di Montalban".
(P. & S.T.) L. Bibeau. Annual Sales (C). Co. Size (B).Ⓢ
- Cravates Abbey (1977) Ltée., Les, See Abbey Neckwear Ltd.
- ★Cravo Equipment Ltd., White Swan Rd., R.R.#1, Brantford, Ont. N3T 5L4. Tel. 519-759-8226. Fax: 519-752-0082. Interior shade/thermal blankets and exterior retractable shade and frost protection curtain systems.
(G.M.) J. Vollenbregt; (S.M.) R. Vollenbregt; (Plant Mgr.) R. Clark. Annual Sales (C). Co. Size (B).Ⓢ
- Crawford Manufactured Homes Ltd., Box 53, Aldersyde, Alta. TOL 0A0. Tel. 403-652-4011. Fax: 403-652-4372. Branch office, Calgary, Alta. Associate, Crawford Construction, Phoenix, AZ, U.S.A. Custom designed factory panelized homes.
(P.) D. C. Crawford; (Dir.) B. Crawford; (Dir.) J. Crawford. Annual Sales (D). Co. Size (B).Ⓢ
- Crealise Packaging Inc., 3581 Albert St., P.O. Box 639, Rawdon, Que. J0K 1S0. Tel. 514-834-2505. Fax: 514-834-3857. "Lady Arnold", plastic packaging containers.
(P.) C. Hemain; (Dir.Mktg.Sales) R. Cote; (Plant Mgr.) J.P.Aube. Annual Sales (D). Co. Size (8).
- ★Cream Clothing Company Ltd., 95 Beech St., Ottawa, Ont. K1S 3J7. Tel. 613-238-5583. Fax: 613-230-7460. Plant, St-Hubert, Que. "Cream" men's and ladies' pants, shirts, jackets and sweaters, also skirts. Parent company, 156473 Canada Ltd., Ottawa, Ont.
For.Rep., Cream Merchandising Inc., Ogdensburg, NY, U.S.A.
(P.) I. Farbiasz; (V.P.) 8. Levitan. Annual Sales (D). Co. Size (N/R).
- Creamette Co. of Canada, Limited, The, 303 Stanley St., Winnipeg, Man. R3A 0X1. Tel. 204-944-0760. Fax: 204-944-0763. Macaroni, spaghetti, noodles. Brands, "Creamettes", "Mother's", "Juniorettes". Parent company, The Borden Co.Ltd., Consumer Products Division, Willowdale, Ont.
(P.) G. Rowe; (G.M. & Plant Mgr.) E. Sachvie. Annual Sales (D). Co. Size (B).Ⓢ
- Créatins Morin Inc., Les, 640 rue Heriot, Drummondville, Que. J2B 1C3. Tel. 819-474-4664. Fax: 819-477-1092. Covers, bags and accessories for industrial, utility and recreational vehicles.
(P.) A. Morin; (Sales Dir.) Y. St-Germain; (S.) Ms. L. St-Pierre; (Prod'n) D. Morin; (Buyer) Y. Garneau. Annual Sales (C). Co. Size (B).
- Creation White Sister Inc., See White Sister Apparel Inc.
- †Créations Celine Michele Engr., Les, 28 Blainville Est, Ste-Therese, Que. J7E 1L7. Tel. 514-437-7344. Fax: 514-435-4040. Windbreaker jackets, pants, convention and sports bags, T-shirts, sweatshirts, sweat pants.
(Prop.) Ms. C. Michele Chatel. Annual Sales (A). Co. Size (A).Ⓢ
- Creation's Chevalier Inc., 265 J.F. Kennedy Boul., St. Jerome, Que. J7Z 4B5. Tel. 514-430-6700. Fax: 514-436-4710. Plant, Hawkesbury, Ont. "Ski Shirt" turtle necks, "Ski Jam" underwear, "Chevalier" knitted sportswear.
(P.) A. J. Chamandy; (V.P.Fin.) M. Goldfield; (Mdse. Mktg.Mgr.) H. J. Whelan; (S.M.) T. Zarbatawy Jr. Annual Sales (D). Co. Size (D).Ⓢ
- Créations Darnel Ltée., 6859 boul. Louis H. LaFontaine, Anjou, Que. H1M 2T2. Tel. 514-354-7970. Fax: 514-354-6974. Associates, Moulage Yvon Larin Inc., Les Manufacturiers de Bijoux LSM Ltée. "Sibal" gold jewellery, also silver jewellery.
(P.) D. Perrier; (Prod'n Dir.) A. Allenback. Annual Sales (C). Co. Size (A).
- ★Créations Direction 2 Inc., 905 Cure Boivin, Boisbriand, Que. J7G 2S8. Tel. 514-437-6606. Toll Free: 800-361-3521. Fax: 514-437-1854. Windshields for motorcycles, boats, etc., "Rack-A-Disc" CD rack, ventilation systems, industrial visors, etc.
(P.) J. H. Wilson; (Mktg. & Fin.) J. Peloquin; (Tech.) R. Smith. Annual Sales (B). Co. Size (A).
- Creations Elegant Lady Ltd., 9600 Meilleur St., Suite 410, Montreal, Que. H2N 2E3. Tel. 514-382-5900. Fax: 514-382-5909. Ladies' and children's loungewear and lingerie, children's robes and gowns. Brands, "Elegant Lady", "Mahogany Originals".
(P. & S.M.) S. Rassi; (G.M. & Plant Mgr.) B. Rassi; (Cont.) S. Ghali. Annual Sales (C). Co. Size (C).Ⓢ
- Créations Endurance, 11800 Sieme Ave., Suite #101, Montreal, Que. H1E 7C1. Tel. 514-494-8008. Toll Free: 800-361-8992. Fax: 514-494-3101. "Endurance" sportswear for running, cycling, cross-country skiing, fitness, speedskating and aerobics.
(G.M.) L. Caron. Annual Sales (8). Co. Size (A).
- Créations G.T. Corp., 5589 Royal Mount, Montreal, Que. H4P 1J3. Tel. 514-737-7471. Fax: 514-523-6089. Telex: 055-60314. Associate, G-2 Inc., Montreal, Que. Infants' and children's sports clothing, snow suits, ski clothing. Brands, "Action", "Camp Beverly Hills", "Ocean Pacific", "Varney-France", etc.
(P.) E. Ulrich; (G.M.) B. Neilinger; (S.T.) G. Ulrich; (S.M.) B. Neilinger; (Plant Mgr.) A. Gauthier. Annual Sales (D). Co. Size (C).Ⓢ
- Créations Moss Inc., 1435 Bleury, Suite 102, Montreal, Que. H3A 2H7. Tel. 514-844-2757. Fur lined and regular raincoats.
(P.) S. Moscovitch. Annual Sales (8). Co. Size (A).
- Créations Novestec Inc., 1 299 Marie-Victorin, St.-Bruno, Que. J3V 4P6. Tel. 514-653-4400. Fax: 514-653-5391. Display systems, stores fixtures and exhibition booths.
(P.) Mrs. D. Majeau; (Dir.Mktg.) P. Michaud; (Dir.) R. Langevin. Annual Sales (N/R). Co. Size (N/R).Ⓢ
- †Créations Pilon Inc., Les, 1463 Cloutier, C.P. 3054, Shawinigan, Que. G9N 7Y5. Tel. 819-536-2579. Toll Free: 800-567-7669. Fax: 819-536-2570. Plastic laminated and melamine dining-room and living room tables, buffet, wood and metal chairs, bedroom sets, wall units.
(P.) L. Pilon; (Admin.) Ms. S. Pilon; (Compt.) Ms. S. Pilon; (Prod'n) R. Gill. Annual Sales (C). Co. Size (A).
- Creations Triad Ltée., See Triad Creations Ltd.
- Créations Valtex Inc., Les, 180 Blouin, Suite 102, Ville Vanier, Que. G1M 1E3. Tel. 418-683-6677. Fleece and interlock sweatshirts, sweatpants, T-shirts, and cardigans.
(P.) V. Picard. Annual Sales (B). Co. Size (A).Ⓢ
- Créations le Baluchon Inc., 25 Vaudreuil, Joliette, Que. J6E 7Y8. Tel. 514-756-6218. "Baluchon" children's bedding, bibs, etc.
(P.) Ms. M. Bouvier. Annual Sales (A).
- ★Creative Canvas Co. Limited, 205 Bluewater Road, Bedford, N.S. B4B 1H1. Tel. 902-835-2888. Fax: 902-835-2352. Awnings, tarpaulins, covers, predator and shade nets, industrial tote bags, promotional bags, parachutes, "Hood" and "UK" sails, etc.
(G.M.) R. Wood. Annual Sales (C). Co. Size (A).Ⓢ
- Creative Ceiling Design, 404 - 406 Ormont Dr., Weston, Ont. M9L 1N9. Tel. 416-748-1462. Fax: 416-748-8010. Subsidiary, Creative Fiber Design, Weston, Ont. Plaster mouldings, columns, domes, mantels, decorative plaster products, fibre reinforced gypsum, fibreglass columns (exterior).
(P.) M. DeFrenza; (Mkt.Dir.) Ms. R. Montagnese. Annual Sales (C). Co. Size (A).Ⓢ
- ★Creative Custom Furnishings, 350 Oakdale Rd., Downsview, Ont. M3N 1W5. Tel. 416-742-7450. Fax: 416-742-6718. Custom cabinets and upholstered goods for home and office.
(P.) D. Jones. Annual Sales (C). Co. Size (B).Ⓢ
- Creative Esthetics Dental Lab Inc., West Royalty Industrial Park, Charlottetown, P.E.I. C1E 1B0. Tel. 902-566-5313. Fax: 902-368-7087. Orthodontic appliances, prosthetics, crowns and bridges.
(P.) Ms. C. Rose; (V.P.) Ms. G. Turner; (Compt.) Ms. J. Pineau. Annual Sales (8). Co. Size (A).Ⓢ
- ★Creative Playroom Workshop Inc., P. O. Box 46, Amaranth, Man. R0H 0B0. Tel. 204-843-2721. Wooden creative playthings and equipment for preschooler institutes.
(Chmn.) I. Wiebe; (G.M.) Ms. V. Anderson. Annual Sales (8). Co. Size (A).Ⓢ
- ★Creative Space, 25 Estate Dr., Scarborough, Ont. M1H 2Z2. Tel. 416-431-5733. Fax: 416-431-2260. Wire baskets, display fixtures, consumer hangers, bathroom, closet and kitchen accessories, also magazine, log and wire racks, end tables, etc. Brands, "Hangups", "Bins", "Over the Door Hangups", "Creative Space", "Steel-form" furniture accessories. Parent company, Edfan Enterprises Limited.
(G.M.) E. G. Aziz. Annual Sales (C). Co. Size (A).
- Crema Furniture Limited, 188 Industrial Pk. Cres., Sault Ste-Marie, Ont. P6B 5P2. Tel. 705-949-5159. Fax: 705-759-4894. Custom millwork, hospitality case goods.
(P.) N. Crema; (S.) T. Larmon. Annual Sales (C). Co. Size (8).Ⓢ
- Creme Glacee Ital Gelati Inc., 8390 le Creusot, Montreal, Que. H1P 2A6. Tel. 514-322-0111. Fax: 514-322-0250. Branch office, La Belle Italienne: Cafe-Glace, Montreal, Que. Subsidiary, La Belle Italienne, Montreal, Que. Gelato (ice cream with low fat content). Trade marks, La Belle Italienne, Ital Gelati, Tartufo.
For.Rep., Revi-Tech Inc., St-Lambert, Que.
(V.P.) D. Arcuri; (Prod'n Mgr.) A. Arcuri. Annual Sales (B). Co. Size (A).Ⓢ
- Crescent Cabinet Co. Limited, 36 Biggar Ave., Hamilton, Ont. L8L 3Z4. Tel. 416-547-6150. Fax: 416-549-4333. Kitchen cabinets, bathroom vanities, specialty custom millwork. Brand, "Crescent Cabinets".
(P. & G.M.) D. Passalent. Annual Sales (8). Co. Size (A).Ⓢ
- Crescent Cheese Ltd., [Fromages Crescent Ltée.], 100 Stinson Blvd., St. Laurent, Montreal, Que. H4N 2E8. Tel. 514-747-6541. Toll Free: 800-361-3284. Fax: 514-747-1531. Branch plant, Marieville, Que. Dairy products. Parent company, Beatrice Company, Etobicoke, Ont.
(G.M.) J. Deëdatie; (Ops.Dir.) P.C. Cusson; (Nat.S.M.) J. Fleurant; A4(Cont.) C.P. Lambert. Annual Sales (E). Co. Size (E).Ⓢ

- Crescent Controls Ltd., 316 W. 6th Ave., Vancouver, B.C. V5Y 1K9. Tel. 604-875-6599. Toll Free: 800-663-5485. Fax: 604-875-6491. Telex: 04-508538. Custom built control systems and panels.
(G.M.) P. W. McCabe; (S.M.) R. M. McCabe. Annual Sales (A). Co. Size (A).®
- Crescent Oil Co. of Canada Ltd., 136 Cannon St. W., Hamilton, Ont. L8R 2B9. Tel. 416-527-2432. Toll Free: 800-263-6483. Fax: 416-572-7724. Branch plant, 11 Railway St., Hamilton, Ont. "Ring Free" oils, "Pulmore" belt dressing and "Cresoco" lubricating oil.
(P.) P. Ewen. Annual Sales (C). Co. Size (A).
- Crescent Tool & Die Ltd., 1915 Huron Church Rd., Windsor, Ont. N9C 2L6. Tel. 519-969-2951. Fax: 519-969-2735.
(P.) A. Palamides; (S.T.) R. Truant; (Plant Mgr.) N. Sbrocca; (Off.Mgr.) Ms. V. Ferraro. Annual Sales (C). Co. Size (A).®
- Cresswell Roll Forming Inc., 533 Leon Harmel St., P.O. Box 160, Granby, Que. J2G 8E4. Tel. 514-861-3358. Fax: 514-378-2075. Custom roll formed profiles and sheet metal work, "Varivane" automotive radiator shutters, sign posts, stringer channels, rings, racking, shelving and mezzanines.
(V.P. & G.M.) M. P. Doyle; (S.M.) G. R. Ingram. Annual Sales (D). Co. Size (D).®
- ★Crest Art (1989) Ltd., 275 Selkirk Ave., Winnipeg, Man. R2W 2L5. Tel. 204-589-6873. Fax: 204-943-6915. Telex: 07-87870. Associates, Inespo Corporation, C.A. Signs & Graphics Ltd., Crest Art Manufacturers Ltd. Chenille, swiss and computerized crests and emblems, fashion embroidery, screen printing, metal decals and signs.
(P.) V. deWitt; (S.M.) D. Kwiecien; (S.M.) Ms. M. Swiderek. Annual Sales (C). Co. Size (C).
- ★Crest Circuit Inc., 690 Progress Ave., Unit 10, Scarborough, Ont. M1H 3A6. Tel. 416-439-9515. Fax: 416-289-0487. Printed circuit boards.
(P.) D. Patel; (V.P.Tech.) J. Patel; (V.P.Fin.) Rashmi-kant Patel; (S.T.) Ramesh Patel. Annual Sales (C). Co. Size (C).
- Crest Industries Div. of Lynian Ltd., 143 Dolomite Dr., Downsview, Ont. M3J 2N1. Tel. 416-661-9500. Toll Free: 800-268-0785. Fax: 416-661-8631. Car care products.
(G.M.) J. Sykes; (S.M.) S. Patterson; (Prod'n Mgr.) I. Patterson; (Accts.Mgr.) M. G. McDowell. Annual Sales (C). Co. Size (B).
- Crest-O-Matic Ltd., 2600 Wurtele St., Montreal, Que. H2K 2R4. Tel. 514-527-9116. Fax: 514-598-1602. Vinyl crests, stickers, banners, pennants, brand "CO 527". Trademarks, Cresto-I-D, Shape-A-Badge, Mac-A-Tout.
(P.) C. Prevost; (Plant Dir.) J. Langevin; (Cont.) Y. Normandin. Annual Sales (C). Co. Size (B).®
- Crest Screen Printing Ltd., 928 Cloverdale Ave., Victoria, B.C. V8X 2T3. Tel. 604-384-9814. Decals, crests, felt pennants, posters, plywood and plastic signs.
(V.P.) J. Coles. Co. Size (A).
- Crestbrook Forest Industries Ltd., #1200-1055 W. Hastings St., Vancouver, B.C. V6E 2E9. Tel. 604-685-3221. Fax: 604-685-1340. Telex: 041-45114. Plants, Cranbrook, Canal Flats, Elko, Skookumchuck, Creston, B.C., Fort Macleod, Alta. Subsidiaries, Crestbrook Pulp & Paper Ltd., Pulp Division, Kokanee Lumber Inc., Crestbrook International Inc. Softwood lumber and plywood and pulp.
(Chmn. & C.E.O.) S. Hosaka; (P. & C.O.O.) S.A. Lang; (C.F.O. & V.P.Fin.) J.R. Croll; (V.P.Pulp) J.P. Gormley; (V.P.Woodlands) J.G. Murray; (V.P.Wood Prods.) M.J. Rouse; (Dir.Engr'g & Plan'g) E.H. Jackson; (Dir.Ind'l & Community Rel.) S.R. Pearce; (Compt.) E.A. Taylor; (Lumber S.M.) W. Luke; (Purch.Mgr.) W. Schell; (Mgr. Ft-MacLeod) J. Plourde; (Supt.Creston) R. Richardson; (Gen.Supt.Canal Flats) H.E. Bearham; (Gen.Supt. Cranbrook) J.W. Hemsley; (Mill Mgr.) G.E. Fenner; (Sawmill Supt.) S. Ostlund; (Gen.Counsel) M.A. Wallace. Annual Sales (G). Co. Size (G).®
- ★Crestline Coach, Ltd., 802 - 57th St.E., Saskatoon, Sask. S7K 5Z1. Tel. 306-934-8844. Toll Free: 800-667-0002. Fax: 306-242-5838. Ambulances.
(P.) P. Funk; (V.P.Tech.) R. Janzen; (V.P.Prod'n) K. Sawatsky. Annual Sales (D). Co. Size (C).®
- ★Creston Valley Advance Ltd., 115 N. 10th Ave., P.O. Box 1279, Creston, B.C. V0B 1G0. Tel. 604-428-2266. Fax: 604-428-3320. Custom job and newspaper printing. Parent company, Sterling Newspapers Ltd., Vancouver, B.C.
(S.T. & Publisher) Ms. H. E. White; (Prod'n Mgr.) D. A. White. Annual Sales (8). Co. Size (A).®
- ★Crête, Gérard & Fils Inc., 380, Route 159, St-Sévérin de Proulxville, Que. G0X 2B0. Tel. 418-365-7501. Fax: 418-365-3268. Plants, St-Severin de Proulxville, St-Roch de Mekinac, Woburn, Ville Degelis, Notre-Dame de Montauban, Coaticook, St-Benoit Labre, Que., Dover-Foxcroft, ME, U.S.A. Spruce lumber for construction, hemlock, jack, red and white pine for treating, woodworking, furniture and doors.
For.Reps., worldwide.
(P.) M. Crête; (V.P.Ops.) C. Levasseur; (V.P.Sales & Mktg.) P. Beauregard. Annual Sales (E). Co. Size (E).®
- ★Crila Plastic Industries Limited, 195 Healey Rd., Bolton, Ont. L7E 5T1. Tel. 416-857-4350. Fax: 416-857-5930. Plants, 551 & 521 Piercy Rd., 101 Healey Rd., Bolton, Ont. Associate, Crila Plastic Ind. Inc., Knoxville, TN, U.S.A. Plastic pressure sensitive decorative trim and stripping tapes and decals for automobiles, appliances, boats, recreational vehicles, picture frames and furniture. Brands, "Guard Rail", "Crila 2 & 4", "Home Decor Series", "Plastigard".
(P.) P. F. Clark; (V.P.) J. Ellies; (V.P.) M. Fournier; (V.P.) J. K. Leith; (V.P.) J. G. Plumley. Annual Sales (E). Co. Size (D).®
- CRIMP CIRCUITS INC., 111 Martin Ross Ave., Unit 1, Downsview, Ont. M3J 2M1. Tel. 416-665-2466. Printed circuits, electronics hardware, and instrument cabinets.
(P.) C. Patel; (V.P.) S. Patel. Annual Sales (C). Co. Size (C).®
- Cristina Shoe Company Ltd., 6615 Jarry St. E., Montreal, Que. H1P 1W5. Tel. 514-322-1073. Fax: 514-322-0359. Telex: 05-828862. Ladies' shoes and boots. Brands, "Cristina", "Aurora", "Bootworks".
(P. & S.M.) A. Iammateo; (Plant Mgr.) E. De Siena; (Compt.) J. Primiani. Annual Sales (D). Co. Size (D).®
- ★CRITERION INSTRUMENTS LTD., 30 Progress Ave., Scarborough, Ont. M1P 4W8. Tel. 416-299-6666. Fax: 416-299-8398. Power supplies, high voltage testers, laboratory electronic test equipment. Brand, "Criterion".
Foreign representatives in India, South Korea, Malaysia, U.S.A.
(G.M.) P. Soma; (V.P.Fin.) J. Shum; (Plant Mgr.) P. Osterlund. Annual Sales (C). Co. Size (A).
- Crites & Riddell Ltd., 1050 Mountain St., Montreal, Que. H3G 1Y8. Tel. 514-866-8641. Fax: 514-866-7449. Printers, lithographers, stationers.
(P.) A. C. Riddell; (V.P. & G.M.) P. Alex Zinegyi; (Compt.) S. Sadarangani; (P.A.) T. Orrell; (Plant Mgr.) M. Martin. Annual Sales (C). Co. Size (B).®
- ★Critikon Canada Inc., 161 Alden Rd., Markham, Ont. L3R 3W7. Tel. 416-475-7714. Toll Free: 800-387-9733. Telex: 06-986989. "Jelco" and "Cathlon" catheters, "Disposa-Cuf" and "Dura-Cuf" blood pressure cuffs, "Oxychek" oxygen monitoring systems, "Rateminder" fluid delivery product, "Rate-Clip" and "Rate-Mate" fluid delivery accessories, "Dinamap", non invasive blood pressure monitors. Parent company, Critikon Inc.
(P.) G. Robert Paquin; (Dir.Mktg.) M. Arpin; (Dir.Fin.) I. Bain; (Plant Mgr.) D. Parnell; (Purch.Mgr.) Ms. M. Dollar; (Supp'r Supp.Serv.) J. Wales. Annual Sales (D). Co. Size (C).®
- Criveller Candies, 6853 Lundy's Lane, Niagara Falls, Ont. L2G 1V7. Tel. 416-356-9441. Telex: 061-5446. Chocolates, pastries, cookies and cakes.
(S.) C. Rinaldis. Annual Sales (8). Co. Size (A).
- ★Croda Canada Limited, 78 Tisdale Ave., Toronto, Ont. M4A 1Y7. Tel. 416-751-3571. Fax: 416-751-9611. Telex: 06-963817. Animal glue, colloids, gelatine, metal ore refining flocculants, electrolytic metal separation aids. Brand, "Crodaglu". Parent company, Croda International PLC, North Humberside, England.
For. Reps.: Croda Inc., U.S.A.; Croda Chemicals Group Pty Ltd., Australia; Croda Chemicals Ltd., Croda Colloids Ltd., England; Croda France SA, France; Croda GmbH, Germany; Croda Japan KK, Japan; Croda do Brazil, Ltda., Brazil.
(P.) D. Jagger; (Mktg. & Sales Dir.) F. J. Khory; (T.) A. F. Misquitta. Annual Sales (D). Co. Size (A).®
- ★Cromac Chemical Co., Limited, 80 Summerlea Rd., Brampton, Ont. L6T 4X3. Tel. 416-458-1999. Fax: 416-458-7899. Branch office, Produits Chimiques Cromac (Quebec) Ltée., Montreal, Que. Metal cleaning chemicals, metal forming and cutting oils, water extendible, synthetic and semi synthetic products, rust inhibitors, coatings, paint removers, cleaning equipment, oil applicators and solvents.
(P.) R. Mraz; (V.P. & Cont.) Mrs. L. McGregor. Annual Sales (C). Co. Size (C).®
- Crombie Machines Limited, 425 Dobbie Dr., P.O. Box 1146, Cambridge, Ont. N1R 6C9. Tel. 519-623-2800. Fax: 519-623-6310. Production machinery, thermo-wells, gun drilling, aircraft components.
(P. & G.M.) H. Kuczer; (V.P.) K. Steden; (Plant Mgr.) G. Haack. Annual Sales (C). Co. Size (B).®
- ★Crompton Instruments Ltd., 2717 Rena Rd., Mississauga, Ont. L4T 3K1. Tel. 416-671-2253. Fax: 416-671-2617. Branch office and plant, St. Laurent, Que. Ammeters, voltmeters, wattmeters, solid state protection relays, instrument transformers. Brand, "Crompton". Parent company, Crompton Parkinson Limited, Witham, Essex, U.K.
For.Rep., U.S.A.
(P.) R. David Vaughan. Annual Sales (D). Co. Size (B).®
- ★Crone Geophysics Limited, 3607 Wolfedale Rd., Mississauga, Ont. L5C 1V8. Tel. 416-270-0096. Fax: 416-270-3472. Telex: 06-961260. Geophysical instruments. Brands, "PEM", "CEM", "RADEM", "IP".
(P.) D. Crone; (Plant Mgr.) H. Grunenber; (G.M.) D. Watson. Annual Sales (A). Co. Size (A).
- Crosby Canada Limited, 145 Heart Lake Rd. S., Brampton, Ont. L6W 3K3. Tel. 416-451-9261. Fax: 416-457-3331. Wire rope and chain fittings. Brands, "Crosby-Laughlin", "Lebus", "McKissick", "Western", "National".
(P.) J. Barone. Annual Sales (E). Co. Size (D).®
- ★Crosby Molasses Co., Limited, 327 Rothesay Ave., P.O. Box 2240, Saint John, N.S. E2L 3V4. Tel. 506-634-7515. Fax: 506-634-1724. Brands, "Gold Star", "Pure Barbados", "Family Cooking", "Crosby's".
(P.) J. M. Crosby, Jr.; (V.P. & G.M.) J.G. Leonard; (Asst.G.M. & T.) F.E. Miller. Annual Sales (D). Co. Size (C).®
- Crosby Valve Ltd., 975 Fraser Dr., Units 19 & 20, Burlington, Ont. L7L 4X8. Tel. 416-335-2310. Telex: 061-8863. Branch office, Edmonton, Alta. Iron and bronze safety valves for steam and air service and hot water, liquid relief valves and corrosion resistant valves. Parent company, Moorco Inc., Houston, TX, U.S.A.
(G.M.) C.W. Hamilton; (Plant Mgr.) D. Abbott; (Reg. Mgr. Edmonton) M. Waldinger. Annual Sales (C). Co. Size (B).®
- ★Crosfield Canada, 6500 Kestrel Rd., Mississauga, Ont. L5T 1Z6. Tel. 416-670-3933. Telex: 06-989264. Graphic communications equipment for newspapers. Parent company, Cosfield Electronics Limited, England.
(G.M.) J.B. Crampton; (Chief Eng.) B. Daniels; (Mktg. Mgr.) A. Coatsworth; (S.M.) R. Forman. Annual Sales (C). Co. Size (A).
- Crosman Canada Limited, 15 North Queen St., Toronto, Ont. M8Z 2C6. Tel. 416-252-6161. Toll Free: 800-268-2167. Fax: 416-252-9476. Telex: 06-967720. Branch office, Montreal, Que. Plant, Etobicoke, Ont. Air guns, rifles, pistols, holsters, ammunition and accessories. Brands, "Super Pells", "Powerlets", etc. Parent company, Canadian Coleman Company, Limited, The, Toronto, Ont.
(V.P.Admin.) L. E. Heise; (V.P.Mfg. & Engr'g) A. Smith; (Mktg.Mgr.) L. Grozelle; (Adv.Mgr.) Ms. N. Hughes. Annual Sales (C). Co. Size (E).®
- Cross-LaSalle Machine Tool of Canada Ltd., 5350 E.C. Row Ave., R.R.#2, Windsor, Ont. N8N 2M1. Tel. 519-945-1171. Designers and builders of special machinery and automation. Parent company, The Cross Company, Fraser, MI, U.S.A.
(P.Mgr.) R. G. Taggart; (V.P.Sales) G. Donald. Annual Sales (C). Co. Size (A).®
- Cross & Associates Manufacturing Inc., 6 Antares Dr., Nepean, Ont. K2E 8A9. Tel. 613-226-3002. Custom precision machined parts for aerospace, medical, military and commercial industries.
(P.) D. Cross; (Ops.Mgr.Q.A.) W. Howe; (S.T.) Ms. A. Cross. Annual Sales (B). Co. Size (A).
- ★Crossley Carpets Limited, 435 Willow St., P.O. Box 745, Truro, N.S. B2N 5G2. Tel. 902-895-5491. Fax: 902-893-4779. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C. "Crossley Carpets" woven and tufted carpets and broadloom. Parent company, Crossley Carpet Mills Limited.
(Chmn. & C.E.O.) W. Leslie Single; (C.F.O.) W. D. Ring; (Cont.) A. S. Wolfe. Annual Sales (E). Co. Size (E).®
- †Crosslink Technology Inc., 6680 Finch Ave. W., Unit #1, Rexdale, Ont. M9W 6C2. Tel. 416-674-0510. Fax: 416-674-7563. Liquid epoxy casting materials for instrument and distribution transformers, insulators and bushings,

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

formulated epoxies and urethanes, adhesives, custom casting of electrical components.

(P.) J. Ulcar; (Mktg.Mgr.) K. Egenberger; (P.A.) Ms. D. Santarossa. Annual Sales (C). Co. Size (A).Ⓢ

- ★Crosstown Cutter Services Ltd., 2745 Meighen Rd., Windsor, Ont. N4W 4C7. Tel. 519-945-1512. Fax: 519-945-0616. Indexable and brazed carbide tooling, checking fixtures, gauges, pins, machine parts, etc.

(P.) Ms. A. Bujak; (Buyer) Ms. K. Cusson; (S.M.) J. Mancini, Jr.; (Customer Serv.) M. Mizon. Annual Sales (B). Co. Size (A).

- †Crouch, Kim, Collar Limited, 25 Regency Cres., Whitby, Ont. L1N 7K8. Tel. 416-668-0064. Fax: 416-668-0638. Protective hockey equipment, "Kim Crouch Collars" throat and neck protectors.

(P.) E.M. Crouch; (S.) Mrs. K. Crouch. Annual Sales (A). Co. Size (A).Ⓢ

- ★Crouse-Hinds Electrical Construction Materials, 1160 Birchmount Rd., Scarborough, Ont. M1P 2B9. Tel. 416-757-8781. Fax: 416-757-2330. Telex: 06-963569. Branch offices, Bedford, N.S., Montreal, Quebec, Que., Kitchener, Ottawa, Toronto, Hamilton, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Conduit accessories, fittings and industrial lighting, etc. Brands, "Arktite", "Vaporgard", "Condulets", "Champ". Parent company, Cooper Industries, Houston, TX, U.S.A.

For.Reps.: Great Britain, Australia, Singapore.

(P. & C.E.O.) D. H. Cryder; (Dir.Eng'r) J. Dalgleish; (Dir.Mfg.) P. Kelly; (Cont. & S.T.) D. G. Dee; (Dir.Sales & Mktg.) W. Irvine Young; (Dir.Mis.) R. Shettler. Annual Sales (E). Co. Size (F).Ⓢ

- Crouse-Hinds Lighting, 5130 Creekbank Rd., Mississauga, Ont. L4W 2G2. Tel. 416-625-2511. Fax: 416-238-3847. Distribution Centers, Montreal, Que., Calgary, Alta. Plants, Granby, Que., Mississauga, Ont. Outdoor lighting, industrial HID. Parent company, Cooper Industries, Houston, Tex., U.S.A.

(V.P. & G.M.) F. Sanger; (Nat.S.M.) R. Shea; (Mktg. Mgr.) R. Lopes. Annual Sales (E). Co. Size (E).Ⓢ

- ★Crown Crystals Ltd., 500 Beech St., P.O. Box 420, Whitby, Ont. L1N 5S5. Tel. 416-668-3324. Fax: 416-668-5003. Telex: 06-981246. Quartz crystals. Parent company, Oak Industries Inc.

For.Reps.: Melvin Sales, San Mateo, CA, Chesco, KS and MO, Clayton Collier, OH, Naton Associates, Randolph, MA, Artmor Ltd., WI, Carnes Assoc., NY, W. Pat Fralia Co., Arlington, TX, Sedco Sales Inc., Tempe, AZ, U.S.A.; Rowe-Hankins Components, England; S.C.I.E.-D.I.M.E.S. France.

(P.) R. Warburton; (S.M.) R. McCormick; (Chief Crystal Eng.) R. Dowler; (Compt.) K. Catherwood; (Prod.Mgr.) Mrs. D. Neild; (P.A.) Ms. D. Payne; (Eng'r Mgr.) F. Pappoushek. Annual Sales (D). Co. Size (D).

- ★Crowder, K.N., Mfg. Inc., 2344 South Sheridan Way, Mississauga, Ont. L5J 2M4. Tel. 416-822-3472. Fax: 416-822-8887. Sliding door hardware, picture rails, grilles, etc. Brands, "Smooth as Flight", "Crowdertrack", "Lanel" stair treads, "Canada Thresholds".

For.Rep., K.N. Crowder Inc., Lewiston, N.Y., U.S.A.

(P.) P.N. Crowder; (S.T.) Ms. K. Crowder; (S.M.) W.J. Rowe. Co. Size (B).

- ★Crowe Foundry Limited, 95 Sheffield St., P.O. Box 2009, Cambridge, Ont. N3C 2V6. Tel. 519-658-9376. Fax: 519-658-6190. Grey and ductile iron castings; electric motor castings, pump bodies, transmission cases, diesel engine parts.

(P.) R.E. Crowe; (Exec.V.P.) M. J.R. Promoli; (Cont.) E.R. Kinar; (Ops.Mgr.) D. Crowe; (P.A.) Mrs. A. Wilson. Annual Sales (D). Co. Size (D).Ⓢ

- ★Crowle Fittings & Supply Ltd., 407 Deerpark Dr., Brampton, Ont. L6T 5K3. Tel. 416-793-2222. Fax: 416-793-3919. Fabricated asbestos-cement and cast iron sewer fittings. Brand, "Crowle".

(P.) D. Simm; (G.M.) B. H. Bond; (S.M.) K. Dyble; (Off.Mgr.) M. Stein. Annual Sales (D). Co. Size (A).Ⓢ

- Crown Cap (1987) Ltd., 136 Market Avenue, Winnipeg, Man. R3B 0P4. Tel. 204-943-7740. Fax: 204-942-6910. Men's, ladies' and children's caps, fur hats for men and women, ear muffs, headbands, and fur accessories.

(P. & S.M.) P. Leinburd. Annual Sales (C). Co. Size (B).Ⓢ

- ★Crown Chemical Products Inc., 6125 Netherhart Rd., Mississauga, Ont. L5T 1G5. Tel. 416-564-0904. Fax: 416-564-0229. Floor wax, powdered and liquid laundry, dish-washing detergents, all-purpose cleaners, also custom packagers of powders, liquids and creams for cleaners,

also custom packagers of powders, liquids and acids for Brands, "Dura Coat", "Crown", "Olympic", etc.

(P. & G.M.) K. Chan; (Dir.Sales & Mktg.) N. Chu; (Asst. Mgr.) Ms. A. Chan. Annual Sales (C). Co. Size (A).Ⓢ

- ★Crown Controls Mfg. Ltd., 33 Gaylord Rd., St. Thomas, Ont. N5P 3R9. Tel. 519-631-0320. Fax: 519-631-1916. Television antennas, antenna rotators. Brands, "Channel Master", "Crown".

For.Reps.: Channel Master Corp., Smithfield, NC, Crown Controls Corp., New Bremen, OH, U.S.A.

(S.M.) R. A. Schram. Co. Size (C).

- ★Crown Cork & Seal Canada Inc., 7900 Keele St., Concord, Ont. L4K 2A3. Tel. 416-669-1401. Fax: 416-669-1692. Telex: 069-64519. Branch plants, Montreal, Que., Toronto, Ont., Calgary, Alta. Crown corks, ropp closures, aerosol and beverage cans. Brand, "C.C.S.". Parent company, Crown Cork & Seal Co., Philadelphia, PA, U.S.A.

(Chmn. & C.E.O.) J. D. Scott; (P. & C.O.O.) P.W. Nelson; (Exec.V.P.) K. Doyle; (Sr.V.P.Sales & Mktg.) J.T. Corley; (Sr.V.P.Ops.) C.R. Henry; (V.P.Fin., Admin. & T.) R.E. Belanger; (V.P.Mfg.) G.G. Labelle; (V.P.Sales & Mktg.) M.J. Tobin; (Cont. & S.) P. Monsberger; (Dir. Eng'r) L.A. Simon; (Dir.Prod.Eng'r) J.A. Spargo; (Dir. Purch. & Distr.) L. Soltys; (V.P.Hum.Res.) E.A. McLean; (Dir.R & Tech.) W.H. Lawless; (Mgr.Sales & Mktg.) A.H. Wedgbury; (Mgr.Cust.Equip.Serv.) A.D. Elliott; (Mgr., Mktg. & Pub.Aff., Beverage) B.N. Curran. Annual Sales (F). Co. Size (F).Ⓢ

- ★Crown Custom Metal Spinning Inc., 176 Creditstone Rd., Unit #1, Concord, Ont. L4K 1P2. Tel. 416-665-2599. Fax: 416-660-7461. Household and commercial aluminum cookware and bakeware, custom spinning of all metals and polishing facilities.

(P.) D. P. Vella. Annual Sales (B). Co. Size (A).

- Crown Diamond Paints Ltd., 3435 Pitfield Blvd., St-Laurent, Que. H4S 1H7. Tel. 514-332-3602. Fax: 514-745-4155. Telex: 05-268858. Branch office, Moncton, N.B. Plants, Outremont, Beauport, Que. Enamels, finishes, varnishes, etc. Brands, "China White", "Crown Diamond", "Crown Craft", "Colorizer", "Piertex", etc. Parent company, Sico Inc., Beauport, Que.

(P.) J.P. Lortie; (V.P.) G.C. Beauchamp; (G.M.) C. Rinfret; (S.T.) P. Parent. Annual Sales (D). Co. Size (B).Ⓢ

- ★Crown Fibre Tube Inc., 705 Park St., P.O. Box 10, Kentville, N.S. B4N 3V9. Tel. 902-678-8901. Toll Free: 800-565-5079. Fax: 902-679-1104. Spiral wound paper tubes for packaging or forming concrete columns, newsprint and carpet cores, storage and mailing tubes, die cut items, headers. Parent company, Scotia Investments Limited, Hantsport, N.S.

(Chmn.) G. McDade; (P.) G. A. Johnson; (V.P.Fin.) G. Bishop; (S.M.) L. Anderson; (Cont.) Mrs. S. Yeaton. Annual Sales (C). Co. Size (A).Ⓢ

- ★Crown Food Service Equipment Ltd., 70 Oakdale Rd., Downsview, Ont. M3N 1V9. Tel. 416-746-2358. Fax: 416-746-8324. Steam cooking equipment for hotels, hospitals, institutions and cafeterias, kettles, steam compartment cookers, tilt fry pans and steam generators.

(P.) J. Strizl; (P.A.) E.A. Mueller. Annual Sales (C). Co. Size (B).Ⓢ

- Crown Industrial Products (Canada) Ltd., 1 Crown Court, P.O. Box 540, Whitby, Ont. L1N 5V3. Tel. 416-571-3030. Fax: 416-571-3158. Industrial chemicals. Brands, "Crown", "All-4", "Plastic-Mastic", "Slix-It", etc.

(P.) J. Brownell; (V.P.) F. E. Smith. Co. Size (A).

- ★Crown Leather Garment Ltd., 9494 boul. St-Laurent, Montreal, Que. H2N 1P4. Tel. 514-384-0940. Fax: 514-384-2176. "Jeno de Paris" and "Crown Design" leather outdoor and sportswear for men and women.

(P.) A. Zoldan, Jr. Annual Sales (D). Co. Size (C).Ⓢ

- Crown Mfg. Inc., 11 Spalding Dr., Brantford, Ont. N3T 6B7. Tel. 519-752-5436. Fax: 519-752-5486. Washers and gaskets, also insulation for appliance and automotive industries.

(P.) W.J. Verity; (Plant Mgr.) W. F. Grove. Annual Sales (D). Co. Size (C).

- Crown Meakins Inc., 300 Sauve St. W., Montreal, Que. H3L 1H4. Tel. 514-384-0710. Branch offices, Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Brushes, paint rollers, bathroom cabinets, framed mirrors, etc. Brands, "Meakins", "Meakins-Best", "Crown".

(P.) S. Morton; (G.M.) E. Wexler; (Plant Mgr.) H. Shapiro; (Sales Co-ord.) Mrs. F. April. Co. Size (D).Ⓢ

- Crown Metals, 5B1 Rivermede Rd., Concord, Ont. L4K 2G8. Tel. 416-669-4199. Fax: 416-669-9312. Recycling and processing of secondary metals. Parent com-

pany, Almore Trading and Manufacturing Company Limited.

(P.) M. Horowitz; (V.P.) A. Smith; (Off.Mgr.) Ms. C. Reeves. Annual Sales (D). Co. Size (B).Ⓢ

- ★Crown Plastics Extrusions Limited, 101A Roytec Rd., Woodbridge, Ont. L4L 8A9. Tel. 416-851-8915. Fax: 416-851-6811. Telex: 065-27406. Custom plastic extrusions.

(P.) S.M. Peacock; (G.M.) D. Ricci; (Plant Mgr.) D. Molle. Annual Sales (D). Co. Size (B).Ⓢ

- ★Crown Pump Limited, 11 Brockley Dr., Hamilton, Ont. L8E 3C3. Tel. 416-561-3934. Fax: 416-578-0205.

(P.) D. Bruce Savage; (S.T.) Ms. Y. Savage; (Prod'n Mgr.) E. Skelton. Annual Sales (D). Co. Size (A).Ⓢ

- ★Crown Seafoods Ltd., Comp. 19, Site 3, Pointe Sapin, N.B. EOA 2A0. Tel. 506-876-2873. Fax: 506-876-4227. "Crown" frozen lobster and rock crab meat, mackerel, scallops, herring and herring roe.

(P.) R. Maillet; (V.P.) U. leBlanc; (S.) Ms. R. Maillet. Annual Sales (C). Co. Size (D).

- Crown Stainless Fabricators Inc., P.O. Box 640, 21 Wolf St., Frankford, Ont. K0K 2C0. Tel. 613-398-7383. Fax: 613-398-8664. Custom stainless steel fabricating for food industry, also general machine shop.

(P.) S. Vajda. Annual Sales (B). Co. Size (A).Ⓢ

- Crown Upholstery (1981) Ltd., Belliveau Cove, N.S. B0W 1J0. Tel. 902-837-4412. Furniture and flooring, also reupholstery of old furniture.

(Prop.) C. Gaudet; (Mgr.) N. Theriault. Annual Sales (B). Co. Size (B).

- ★Croydon Furniture Systems Inc., [Les Meubles Croydon Inc.], 1 Hespeler Rd., Box 340, Cambridge, Ont. N1R 5V4. Tel. 519-621-6300. Toll Free: 800-265-9305, (U.S.A.) 800-265-2790. Fax: 514-740-7963. Telex: 069-59343. Branch offices, Montreal, Que., Toronto, Ont., New York, NY, Chicago, IL, U.S.A. Branch plants, St. Jean, Que., Smith Falls, Ont. Metal and wooden furniture. Brands, "Croydon", "CIS".

For. Reps.: The United Sales Co. (General), Kingston, Jamaica; Nassau, Bahamas; Denis B. Kailan, Georgetown, Guyana; Purvis Limited, Hamilton, Bermuda; Eric Solis, Trinidad, W.I.; Representatives throughout the United States.

(P.) W. H. Harding; (Compt.) R. Gordon Carleton; (V.P.Bus.Dev.) R. Townsley; (V.P.Sales) S. S. Ellis; (V.P.Sales U.S.) R. Lamiandola; (Plant Mgr. Smith Falls) N.H. Deakin; (Plant Mgr. Cambridge) D. Murray; (Plant Mgr. St. Jean) J. Charette; (V.P.Mktg.) Ms. L. Thomas. Annual Sales (E). Co. Size (E).Ⓢ

- Croydon Hosiery Mills, 4B Hyde Ave., Toronto, Ont. M6M 1J4. Tel. 416-653-7331. Men's and boys' socks. Brands, "Gaylord", "Dunbar", "Frontenac", "Cozy Foot", "Gymdandy", etc.

(Prop.) R. Aziz; (S.M.) F. Aziz. Co. Size (A).

- Cryovac Division W.R. Grace & Co Of Canada Ltd., 2365 Dixie Rd., Mississauga, Ont. L4Y 2A2. Tel. 416-273-5656. Fax: 416-273-3564. Branch offices, Ville St-Laurent, Que., Mississauga, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Delta, B.C. Associates, Farnell Packaging Limited, Dartmouth, N.S., Emballage Valteck Inc., Ville St-Laurent, Emballage Expert Inc., Ville La-Salle, Que., Economic Handling Systems Ltd., Agincourt, BRW Film Packaging Systems Ltd., Scarborough, Ont., Tri-Star Marketing Ltd., Winnipeg, Man., Quint Distributing (1984) Ltd., Edmonton, Alta., Interpac, Vancouver, B.C. Specialty plastic shrink bags for vacuum packaging of processed meat, poultry and cheese products, also shrink films for packaging general non-food and food products. Parent company, W.R. Grace & Co., New York, NY, U.S.A.

Exports handled by parent company.

(V.P. & G.M.) P.R. Haskett; (Dir.Sales & Mktg.) H.L. Sargent; (Purch.Mgr.) R.B. Pasz; (Mktg.Info.Mgr.) W.V. Saunders; (Dir.Mfg.) G.J. Kent; (District Mgr. Mississauga) G.W. Livingston; (District Mgr. Calgary) B.A. Salvatore; (District Mgr. Ville St-Laurent) D.Y. Boucher. Annual Sales (E). Co. Size (E).Ⓢ

- ★Crystal Fountains, 5230 Finch Ave. E., Unit 1, Scarborough, Ont. M1S 4Z9. Tel. 416-291-1474. Fax: 416-291-4703. Associate, Crystal Design. Jet nozzles, underwater lights, water level and wind controls, bronze drains and inlet fittings, etc. Brands, "Crystal Design", "Crystal Fountains", "Defo".

For.Rep., The Meridian Group, Los Angeles, CA, U.S.A.

(P. & G.M.) P. L'Heureux; (V.P.) D. Duff; (S.T.) D. L'Heureux; (Ops.Mgr.) F. Reider. Annual Sales (C). Co. Size (A).Ⓢ

- Crystal Industries Ltd., 5 Seaton St., Saint John, N.B. E2J 2A7. Tel. 506-65B-0303. Ice plant, Halifax, N.S.
(S.T.) W.J. Dolan. Annual Sales (B). Co. Size (A).
- Crystech Company Limited, 3520 McNicoll Ave., Unit 9, Scarborough, Ont. M1V 4C6. Tel. 416-299-12B2. Crystal filters, oscillators and transformers.
(P. & G.M.) S.K. Sarkar. Annual Sales (B). Co. Size (A).⑤
- Cubex Limited, 991 Jarvis Ave., Winnipeg, Man. R2X 0A1. Tel. 204-5B9-4354. Telex: 075-7435. Branch offices, Montreal, Que., Sudbury, Ont., Winnipeg, Man., Calgary, Alta., Richmond, B.C. Mining equipment.
(Mat'l's Cont.Mgr.) D. Hogg; (Eng.) M. Dobran. Annual Sales (D). Co. Size (B).⑥
- Cuddle-Down Products Ltd., 340 Gladstone Ave., Ottawa, Ont. K2P 0YB. Tel. 613-233-3572. Fax: 613-233-2690. Down and dacron filled duvets, pillow, also all cotton duvet covers and pillow cases.
(P.) H. Wennerwald; (V.P.) P. Obendorf. Annual Sales (C). Co. Size (A).
- ★Cuddy Food Products, 1226 Trafalgar St., London, Ont. N5Z 1H5. Tel. 519-455-6060. Toll Free: 800-265-1061. Fax: 519-455-0145. Branch offices, Toronto, Ont., Vancouver, B.C. Subsidiaries, East Huron Poultry, Dublin, Toronto Poultry Co., Toronto, Ont. Complete line of processed turkey and chicken products for foodservice and retail. Brands, "Cuddy Farms", "Cuddy Heritage", "Cuddy Chick 'N Goldfingers'", "Cuddy Servemaster", "Cuddy Meadowview", etc. Parent company, Cuddy International Corporation, London, Ont.
(P.) R. A. Cuddy; (V.P.) P. N. Clarke; (V.P.Ops.) P. Kudelka; (V.P.) D. Cuddy; (Compt.) L. Follitt. Annual Sales (F). Co. Size (F).⑥
- Cuir Ronlou Inc., 159 rue de Port Royal ouest, Montreal, Que. H3L 2B3. Tel. 514-842-40BB. Branch office, Toronto, Ont. Leather and split leather belts.
(Exec.) L. Grise; (Mgr.) R. DiFiore; (Mgr.) Ms. D. DiFiore. Annual Sales (C). Co. Size (A).
- Cuirs Brimaco Inc., Les [Brimaco Leathers Inc.], 4152 St. Lawrence Blvd., Montreal, Que. H2W 1Y8. Tel. 514-842-1B14. Fax: 514-842-4595. Sportsware. Brands, "Brimaco", "British Sportswear", "Wrights of Canada", "Jerry Wright", "British Cycle Leathers", "Charles Leather".
(G.M. & S.T.) G. Schreiber; (S.M.) Mrs. C. Schreiber. Annual Sales (B). Co. Size (A).⑥
- Cuirs Veilleux Inc., Les, 515 Rang St-Etienne, C.P. 1540, Ste.Marie, Que. G6E 3C5. Tel. 418-3B7-6137. Attache cases, artists' portfolios, leather or vinyl school bags, catalogue cases.
(P.) M.A. Veilleux. Annual Sales (B). Co. Size (A).⑤
- †Cuisine Custom Kitchen Inc., 11470 Albert Hudon, Montreal N., Que. H1G 3J6. Tel. 514-323-6200. Fax: 514-323-9172. Commercial stainless steel kitchen equipment including heated bun drawers, sinks, counters, hot food cabinets, refrigerators, also chop suey range.
(P.) E. Selmeç; (V.P.) Z. Erdos. Annual Sales (C). Co. Size (B).
- ★Cuisine Expert Ltée., 9511 boul. Langelier, St-Leonard, Que. H1P 3K9. Tel. 514-325-4244. Fax: 514-325-4416. Kitchen and bathroom cabinets. Parent company, C.E. Cabinets Ltée./Ltd.
(P.) J. Belair; (Sales) F. Gauthier; (Mktg.) Ms. C. Simard; (V.P.Fin.) Ms. L. Arsenault; (Dir.) C. Harel; (G.M.) R. Belair. Annual Sales (D). Co. Size (C).⑥
- Culinar Foods Inc., Viau Division, 4945 Ontario E., Montreal, Que. H1V 1M2. Tel. 514-255-2811. Fax: 514-251-21B4. Branch office, Quebec, Que. Plant, 2097 Viau, Montreal, Que. Biscuits and confectionery. Parent company, Culinar Inc.
(Group V.P.) P. Denault. Annual Sales (E). Co. Size (E).⑥
- ★Culinar Inc., Groupe patisserie et confiserie, [Culinar Inc., Bakery and Confectionery Group], 380 Notre Dame St., C.P. 2000, Ste-Marie, Que. G6E 3B3. Tel. 418-3B7-5421. Toll Free: 800-463-8941. Fax: 418-387-4746. Telex: 05-833550. Branch offices and agents across Canada. Plants, Ste-Marie (2), Montreal (2), Que., Aurora, Ont. Snack cakes, tarts and tartlets, jakes, sweet spreads, pie filling. Brands, "Double-Fruit", "Carmelite", "Old Homestead", "Guest".
Foreign representatives in United States.
(V.P.Hum.Res.) G. Hubert; (V.P. & G.M.Confection.) R. Desmarais; (V.P.Mfg.) A. Lemaire; (V.P.Mktg. & Sales Bakery) G. J. Letourneau; (P.Bakery & Confection.Grp) J. Landreville. Annual Sales (G). Co. Size (G).⑥
- Cullen Detroit Diesel/Allison Ltd., 9300 - 192nd St., Surrey, B.C. V3T 4W2. Tel. 604-888-1211. Fax: 604-888-4749. Telex: 04-365662. Branch offices, Campbell River, Coal Harbour, Cranbrook, Kamloops, Nanaimo, Victoria, Penticton, Houston, Surrey, Tumbler Ridge, Marine Centre, B.C. Associate, Cullen Canadian Inc. Fabricators of diesel and turbine generating and control equipment, marine propulsion engines and power units.
(Chmn.) R.J. Cullen; (C.E.O.) R.A. Cullen; (P.) K.D. Cullen; (C.F.O.) D. Wong; (V.P.Serv.) A.V. Wikene; (Br. Mgr.Victoria) C. McKenzie; (Br.Mgr.Nanaimo) E. Erickson; (Br.Mgr.Campbell River) J. Groho; (Br.Mgr., Marine Centre) J. Cullen; (Br.Mgr.Houston) A. Dykstra; (Br.Mgr. Penticton) B. Kubey; (Br.Mgr.Kamloops) E. Topolnisky; (Br.Mgr.Cranbrook) B. Sparling. Annual Sales (E). Co. Size (E).
- ★CULLIGAN OF CANADA, LTD., 2213 North Sheridan Way, Mississauga, Ont. L5K 1A5. Tel. 416-B22-1601. Fax: 416-B22-1662. Water treatment systems for commerce, industry and municipalities. Slogan "Culligan The World-Wide Water Treatment People". Parent company, Culligan International, Northbrook, IL, U.S.A.
For.Plants, Northbrook, IL, San Bernardino, CA, U.S.A.; Brussels, Belgium, Bologna, Italy.
(P.) G. North; (V.P.) J. C. Cunningham; (V.P.) J. Golczyk; (Engr'g Mgr.) J. Elliott, P.Eng. Annual Sales (D). Co. Size (C).⑥
- Cumberland Publishing Ltd., 10 Lawrence St., P.O. Box 2B0, Amherst, N.S. B4H 3Z2. Tel. 902-667-5102. Fax: 902-667-0419. Branch offices, Springhill, Parrsboro, N.S. Printing of newspapers and other publications.
(P.) E. J. Gouchie; (V.P.) J.E. Remington; (S.T.) V.G. Arbing. Annual Sales (C). Co. Size (B).
- Cummings, C. C. & Company Ltd., 1947 Mattawa Ave., Mississauga, Ont. L4X 1KB. Tel. 416-275-2353. Fax: 416-275-277B. Associate, Pran Chemical Pharmaceuticals.
(P.) S. M. Cowan. Annual Sales (A). Co. Size (A).⑥
- Cummings Signs of Canada Ltd., [Ensignes Cummings du Canada Ltée.], 3B Hansen Rd. S., Brampton, Ont. L6W 3H4. Tel. 416-457-41B0. Toll Free: 800-3B7-2541. Fax: 416-457-9521. Branch office, Anjou, Que. Illuminated plastic and neon signs, computer controlled message centres. Parent company, Jim Pattison Industries Ltd., Vancouver, B.C.
(P.) G. G. Chamberlin; (Cont.) E. Taylor; (S.M.) N. R. Longland; (Plant Mgr.) R. M. Husar. Annual Sales (D). Co. Size (D).⑤
- Cummins Ontario Inc., 150 N. Queen St., Etobicoke, Ont. M9C 1AB. Tel. 416-621-9921. Fax: 416-622-B343. Branch offices, Thunder Bay, Whitby, Ottawa, Milton, Ont. Industrial Division plant, Oakville, Ont. "Cummins" diesel powered assemblies, generator sets, pumping units, compressors, "Onan" generator sets, etc.
(P.) R. A. Hoyle; (S.T.) B. C. Ray; (Mfg.Mgr.) G. Schacht. Annual Sales (E). Co. Size (E).⑥
- Cunningham Foundry & Machine Co. Limited, 21 Yale Cres., St. Catharines, Ont. L2R 2Y6. Tel. 416-6B5-6577. Fax: 416-6B5-7277. Grey and ductile iron castings, sand mixers, special machinery.
(P.) J. H. Cunningham; (Plant Mgr.) H. Werner; (S.M.) G. D. Irvine. Annual Sales (D). Co. Size (C).⑤
- Cunningham Sheet Metal Works Ltd., 325 Merritt Ave., Chatham, Ont. N7M 3G2. Tel. 519-351-2252. Fax: 519-351-2253. Custom sheet metal fabricating, and rolled steel angle rings.
(P.) W. Walker; (Asst.Mgr.) S. Walker; (Off.Mgr.) Mrs. J. Johnson. Annual Sales (B). Co. Size (A).⑤
- Cunningham & Lea (1969) Limited, 157 Toryork Rd., Weston, Ont. M9L 1X9. Tel. 416-749-537B. Aluminum and stainless steel doors, ornamental iron work, etc.
(P.) A. Lucarelli; (S.) E. Lucarelli. Annual Sales (C). Co. Size (B).⑤
- Curba-Tec Inc., 3440 Pharmacy Ave., Units 10-11, Agincourt, Ont. M1W 2PB. Tel. 416-756-3500. Fax: 416-499-B115. Brass, chrome and raw plates for lamps, also metal tubing and pipes threaded and banded as per lamp design.
(P.) R. Choy. Annual Sales (B). Co. Size (A).⑤
- Curbsun Systems Inc., 555 Hanlan Rd., Unit 9, Woodbridge, Ont. L4L 4RB. Tel. 416-B56-0394. Fax: 416-B56-1397. Plants, for horizontal venetians and skylight blinds, Port Dover, for solar screens, Toronto, Ont. Subsidiaries, Port Dover Venetian Blinds, Port Dover, Met-Wo Industries Ltd., Toronto, Ont. Fabric and metal blinds, Venetian blinds, solar screens. Brands, "Mirage", "Met-Wo", "Sunshield", "Ozo".
(P.) D.P. Robertson. Annual Sales (C). Co. Size (A).⑥
- Curl Bros. Textiles Ltd., 334 Lauder Ave., Toronto, Ont. M6E 3HB. Tel. 416-651-5522. Draperies and upholstery fabrics, craft yarns.
(P.) D.A. Curl. Annual Sales (A). Co. Size (A).
- Curon Canada Limited, 415 Evans Ave., Toronto, Ont. M8W 2T2. Tel. 416-259-8451. Fax: 416-259-3363. Polyurethane foam, carpet underlay, mattresses, automotive trim, laminates. Brand, "Curon". Parent company, Knoll International Holdings Inc.
(V.P. & G.M.) A. H. Zinn; (Asst.S. & Cont.) D. George Wren; (P.A.) T. Battista; (S.M.) D. Dolphin; (Mgr.Plant Ops.) C. Barkhouse. Annual Sales (E). Co. Size (E).⑤
- Curran & Briggs Ltd., P.O. Box 1625, Summerside, P.E.I. C1N 2V5. Tel. 902-436-2163. Branch office, West Dr., St-Eleanors, P.E.I. Ready-mix and asphaltic concrete.
(Mgr.) W. Riehl.
- Currie-Hickok Limited, 201 Carlaw Ave., Toronto, Ont. M4M 2S3. Tel. 416-465-5431. Fax: 416-465-0741. Scarves, neckties, men's belts and suspenders. Brands, "Currie", "Hickok", "Hardy Amies".
(P.) W. H. Muller; (V.P.) T. D. Andrews; (Plant Mgr.) Mrs. A. Dean. Annual Sales (C). Co. Size (B).⑤
- Currie Product Associates, 350 Wentworth St. N., Hamilton, Ont. LBL 5W3. Tel. 416-527-3458. Fax: 416-527-7336. Branch office and warehouse, London, Ont. Associate, St. Lawrence Resin Products Ltd., Hamilton, Ont. Building papers, roofing, oxidized asphalt and waxes, coatings, etc. Brands, "C.P.", "R.A.B.", "Cur-adex".
(P.) F.L. Smith; (Mgr.) L. Mahoney. Annual Sales (A). Co. Size (A).⑥
- Curtis Co., Limited, 3090 Marentette Ave., P.O. Box 486, Windsor, Ont. N9A 6M6. Tel. 519-966-3350. Toll Free: 800-265-5033. Fax: 519-966-67B4. Branch office, Ajax, Ont. Printers and lithographers.
(P. & G.M.) J. K. Newman; (Exec.V.P.) J. McCreary; (V.P.) R. Curtis. Annual Sales (D). Co. Size (C).⑤
- Curtis Industries of Canada Limited, 31 Constellation Court, Rexdale, Ont. M9W 1K4. Tel. 416-675-3457. Toll Free: (416, 519, 613, 705) 800-26B-9939. Fax: 416-675-3494. Keys and key blanks. Parent company, Curtis Industries, Eastlake, Ohio, U.S.A.
(V.P. & G.M.) H.R. Humphrey; (Cont.) R. Ian Gudgeon. Annual Sales (D). Co. Size (D).⑤
- ★Curtis Products Inc., 495 Ball St., Box 2011, Cobourg, Ont. K9A 4P9. Tel. 416-372-21B4. Fax: 416-372-49B1. Sales offices, Truro, N.S., Montreal, Que., Toronto, Ottawa, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. "Curtis" office and contract chairs, tables, etc.
(P.) J.F. Mills; (S.M.) P. Lovell. Annual Sales (D). Co. Size (C).
- Curtiss-Wright of Canada Inc., 1815 Sismet Rd., Mississauga, Ont. L4W 1P9. Tel. 416-625-6557. Fax: 416-625-876B. Telex: 06-961459. Distribution offices, Mississauga, Ont., Winnipeg, Man., Edmonton, Alta., Richmond, B.C. Plant, London, Ont. "Webster" air compressors. Parent company, Curtiss-Wright Corporation, Lyndhurst, NJ, U.S.A.
(V.P.) C.J. Darragh; (Cont.) Ms. C. O'Connor. Annual Sales (D). Co. Size (C).⑥
- ★Curvply Wood Products, P.O. Box 90, Cobble Dick St., Orono, Ont. L0B 1M0. Tel. 416-983-9171. Toll Free: (416) 800-263-7735. Fax: 416-983-9B11. Branch office, Hwy. 115 & 35, Orono, Ont. Wooden chair parts, furniture frames, forms and rims, gables and fronts, skateboards, die boards, plywood, crutch and hockey stick panels, etc.
(G.M.) D. Steel; (Ops.Mgr.) A. Wilson; (Cont.) B. Wells; (Prod'n Cont.) Ms. J. Murphy; (Purch.) Ms. M. MacFarlane. Annual Sales (C). Co. Size (C).
- Curwood Packaging (Canada) Limited, 114 Armstrong Ave., Georgetown, Ont. L7G 4S2. Tel. 416-877-5201. Fax: 416-877-6711. Telex: 06-97563. Branch office, Vancouver, B.C. Flexible packaging materials including laminated pouches and stretch film for pallet wrap. Parent company, The Bemis Corporation.
(P.) B.H. Kedwell; (Dir.R&D) T. Dusmet; (Nat.S.M.) J. Tuck; (Dir.Ops.) W. Miller; (Fin.Mgr.) J. Frankow. Annual Sales (E). Co. Size (D).⑥
- Cusack's Welding Ltd., Mile 50 Alaska Hwy, Box 6496, Fort St.John, B.C. V1J 4H9. Tel. 604-7B5-5151.
(P.) E. Cusack. Annual Sales (B). Co. Size (A).
- ★Cusco Fabricators Ltd., 305 Enford Rd., Richmond Hill, Ont. L4C 3E9. Tel. 416-B83-1214. Fax: 416-883-1778. Steel, stainless steel, aluminum fabrications, industrial waste pumping equipment.
(G.M.) W. O. Stemmler. Annual Sales (D). Co. Size (B).

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑧ Uses both ⑤ and ⑥.

★Cushing, A.B., Mills, Limited, 7103 30 St. S.E., Box 39, Stn. T, Calgary, Alta. T2H 2G7. Tel. 403-279-8800. Fax: 403-279-0077. "Masterbilt", mouldings, stairways, panelling. Parent company, Cushing Mills Limited. (P. & G.M.) D. G. Cushing; (Prod'n Mgr.) B. Will; (S.M.) M. McLean; (Acct.) Ms. D. Cushing. Annual Sales (C). Co. Size (A).⑤

Cushing, R.L., Millwork Co., Limited, 5th Ave. & Manitoba St. E., Box 1145, Moose Jaw, Sask. S6H 4P8. Tel. 306-692-2396. Fax: 306-692-3945. Casework and wood windows.

(P.) J. Robert Wood; (V.P.) M. Yaschuk; (S.T.) K. Staples. Annual Sales (C). Co. Size (B).⑤

★Cusimer Inc., 38 1st Ave., Mont-Louis, Que. G0E 1T0. Tel. 418-797-2728. Fax: 418-797-2952. "St-Maxime" turbot, cod, sole, perch and monkfish fresh filets.

(Mng.Dir.) Ms. H. Ouellet; (V.P.Mktg.) P. Grondon; (Mgr.) F. Ross. Annual Sales (B). Co. Size (B).

Custom Aluminum Foundry Limited, P.O. Box 2092, 740 Beaverdale Rd., Cambridge, Ont. N3C 2V6. Tel. 519-658-5173. Fax: 519-658-2380. Aluminum and zinc-aluminum castings.

(P.) R. Butler; (V.P.) J. Butler; (Bookkeeper) Ms. G. Bast. Annual Sales (C). Co. Size (A).⑤

★Custom Build Ag. Industries Ltd., Box 988, Gravelbourg, Sask. S0H 1X0. Tel. 306-648-3158. Fax: 306-648-3305. Round bale, swather and header transports, flat-deck and stock trailers, land levellers.

For.Reps., J & L Marketing, Westminster, CO, J & J Sales, Sioux Falls, Koehn Marketing, Watertown, SD, U.S.A.

(P. & G.M.) K. Brown; (Plant Eng.) W. Kotyk; (Purch.) B. Harvey. Annual Sales (C). Co. Size (A).⑤

Custom Colour Paints Limited, 130 Van Kirk Dr., Bramp-ton, Ont. L7A 1B1. Tel. 416-846-0740. Fax: 416-840-3010. Industrial, protective and corrosion resistant primers and top coats, baking and air dry enamels, alkyd, acrylic, polyester, epoxy, nitrocellulose lacquers, plastic coatings and environmental friendly coatings.

(P.) W. J. Debling; (V.P.) Ms. B. L. Debling; (Off. & Credit Mgr.) Ms. S. D. Long; (Buyer Lab Mgr.) G. A. Debling. Annual Sales (C). Co. Size (A).⑤

Custom Components Mfg. Co., 1960 Ellesmere Rd., Unit 15, Scarborough, Ont. M1H 2V9. Tel. 416-439-0401. Fax: 416-439-6531. Custom and precision sheet metal work.

(P.) J. Harangozo; (V.P.) Ms. M. Vuhasz. Annual Sales (B). Co. Size (A).

Custom Containers Ltd., 95 East 3rd Ave., Vancouver, B.C. V5T 1C5. Tel. 604-876-5922. Paper containers and mailing tubes, "Kleenette" brushes.

(P.) B. Law. Annual Sales (B). Co. Size (A).

Custom Control Panels Ltd., 1686 Mattawa Ave., Mississauga, Ont. L4X 1K2. Tel. 416-279-6271. Fax: 416-279-6564. Telex: 06-982319. Electrical, electronic and pneumatic control panels and systems.

(V.P. & G.M.) R. Easson; (S.M.) A. Bhalla. Annual Sales (C). Co. Size (A).⑤

Custom Converters-Printers-Limited, 563 The Queensway E., Mississauga, Ont. L5A 3X6. Tel. 416-279-5256. Fax: 416-279-3234. Telex: 06-961191. Plain and printed transparent polyethylene and cellophane bags, sheets and rolls.

(P.) K. Wasyluk; (S.M.) D. Stagmire. Annual Sales (D). Co. Size (C).

Custom Counter Tops Ltd., 1120 - 17th St. W., Saskatoon, Sask. S7M 3Y3. Tel. 306-665-7733. Toll Free: 800-667-3073. Fax: 306-664-2172. Branch office and plant, Regina, Sask. Subsidiary, Custom Marble Products, Saskatoon, Sask. Cultured marble vanity and counter tops, jetted tub and laminate tub surrounds, etc. Parent company, Flo-Form Industries Ltd., Winnipeg, Man.

(P.) F. Dyck; (G.M. & S.T.) L. Heuchert; (Plant Mgr.) A. Signarowski. Annual Sales (C). Co. Size (B).⑤

†Custom Fabricators & Machinists, P.O. Box 3038, Stn B, Gifford Rd., Saint John, N.B. E2M 4X7. Tel. 506-635-5656. Fax: 506-635-8625. Steel pressure vessels, bulk handling equipment, conveying systems, sawmill equipment, steel assemblies and subassemblies. Parent company, J.D. Irving Limited, Saint John, N.B.

(G.M.) D. Roger; (Mgr.Contracts & Eng.) W. Branscombe; (Cont.) B. Pugh; (Supt. Machine Shop) F. Martin; (Mgr.Fab.Shop) N. Ficker; (Purch.Mgr.) M. Lewis; (Chief Eng.) P. Savoie. Annual Sales (D). Co. Size (D).

★Custom Foam Systems Ltd., 360 Trillium Dr., Kitchener, Ont. N2E 2K6. Tel. 519-748-1700. Fax: 519-748-0936. Fabricated and moulded furniture cushions, inte-

gral skin urethane furniture components, protective packaging inserts, mattress cores.

(P. & Mktg.Mgr.) T. J. Germann; (Cont.) Ms. M. Simon; (Ops.Mgr.) D. Germann; (Eng.Mgr.) B. Germann; (Human Res.Mgr.) Ms. J. Germann. Annual Sales (N/R). Co. Size (C).⑥

Custom Gaskets Ltd., 975 W. Kent Ave., Vancouver, B.C. V6P 6K8. Tel. 604-263-1426. Fax: 604-263-7825. Telex: 04-507858. Sales office and warehouse, Prince George, B.C.

(P. & G.M.) W. Ron Waters; (Purch.) Ms. L. Allen; (Mktg.) R.A. Wilkinson; (Prod'n) G. Toombs; (Off.Mgr.) Ms. L. Allen. Annual Sales (C). Co. Size (A).⑥

★Custom Glass Ltd., 12114 - 86 Ave., Surrey, B.C. V3W 3W7. Tel. 604-591-5531. Fax: 604-591-8974. Branch office, Calgary, Alta. Plants, Edmonton, Alta., Surrey, B.C. Associate, Altempco Glass Ltd., Arvada, CO, U.S.A. "Canadian Pan-O-Lite" insulating glass units, "Canadian Panorama" aluminum sliding patio doors, glass wall for squash courts, glass entry systems, "Altempco" tempered glass products. Parent company, Custom Glass (B.C.) Ltd.

For.Rep., Davis Sports Specialities Inc., Arvada, CO, U.S.A.

(P.) J. J. Casey; (Exec.V.P.) L. Zimmerman. Annual Sales (D). Co. Size (D).⑥

Custom Industrial Fiberglass Ltd., 1810 Verling Ave., Victoria, B.C. V8X 3X1. Tel. 604-652-6313. Fax: 604-652-4800. Underground service boxes, fibreglass rocks and trees, fibreglass cladding, institutional furniture, dioramas, pilasters and guards for telephone and hydro use, duplication of ornamental cladding.

(P.) D. Quin; (Mgr.) J. Kuyenhoven. Annual Sales (B). Co. Size (A).⑤

★Custom Kitchen Inc., 11470 Albert Hudon St., Montreal N., Que. H1G 3J6. Tel. 514-323-6200. Fax: 514-323-9172. Commercial kitchen equipment including refrigeration, cooking and warming equipment, work tables and counters, dishtabling assembly, sinks and cocktail units, chinese ranges, desserts units, ventilation hoods, bussing carts, etc.

(P.) O. Edmond Selmecci; (Dir.Mktg.) G. Lecompte; (Dir.Prod'n) Z. Erdos; (Compt.) Mrs. V. Selmecci; (Purch. & Stores Mgr.) Mrs. J. Gordon; (Dev.Techniques) J. Guérrette. Annual Sales (C). Co. Size (B).

★Custom Leather Canada Ltd., 500 Weber St. N., Waterloo, Ont. N2L 4E9. Tel. 519-746-1030. Toll Free: 800-265-4516. Fax: 519-746-8395. Men's belts, leather novelties, suspenders, weight lifting belts and accessories, leather and simulated leather binders, portfolios, etc. Brands, "Levi", "Gant", "Christian Dior", "Custom Leather".

(P.) A. Browne; (V.P.Sales) K. Ingram; (V.P.Mfg.) L. Gray; (V.P.Fin.) R. Hewson. Annual Sales (D). Co. Size (D).⑤

Custom Logoed Products, 85 Agincourt Dr., Scarborough, Ont. M1S 1M7. Tel. 416-299-6531. Fax: 416-299-1815. Golf putters, logoing of golf products such as umbrellas, tees and markets, towels and golf balls.

(P.) R. McBrearty; (V.P.) A. Naden. Annual Sales (C). Co. Size (A).⑥

Custom Outerwear, 27717 Fraser Hwy., Aldergrove, B.C. V0X 1A0. Tel. 604-856-8298. Ski wear, horse riding and specialty garments.

(Prop.) L. Lemoine. Annual Sales (A). Co. Size (A).

★Custom Paper Ltd., 6511 Graybar Rd., Richmond, B.C. V6W 1H3. Tel. 604-273-4851. Fax: 604-273-3763. Telex: 04-355604. Sales office, Edmonton, Alta. Plant, Mississauga, Ont. Associate, Perma Tubes Ltd., Richmond, B.C. Gift and parcel wrap paper, baking cups, business machine rolls, etc.

(P.) Mrs. M.F. Batcheller; (G.M.) J. Batcheller; (Prod'n Mgr.) C. Batcheller; (Ops.Mgr.) G. Batcheller. Annual Sales (D). Co. Size (C).⑥

Custom Paper Products Limited, 1093 Lorimar Dr., Mississauga, Ont. L5S 1M5. Tel. 416-670-1268. Fax: 416-670-2340. Plant, Vancouver, B.C. Associate, Perma Tubes Ltd. Business machine rolls, perforator and gummed tapes, gift and parcel wraps, greeting cards, social stationery, continuous forms, custom slitting. Parent company, Custom Paper Ltd., Richmond, B.C.

(G.M.) P. Goodwin. Annual Sales (C). Co. Size (B).⑥

★Custom Plastics, Div., Fabriform Plastic Ltd., 3818 Commercial St., Vancouver, B.C. V5N 4G2. Tel. 604-879-2991. Fax: 604-879-8303. Subsidiary, Fabriform Plastics Inc., Seattle, WA, U.S.A. Plastic fabrication, forming and high performance coatings.

(P.) J. Harvey Wright; (S.M.) J. Wessan; (Purch.Mgr.) R. Berkeley; (Plant Mgr.) L. Schnurr; (Plant Mgr.) R. Kent; (Mktg.Mgr.) R. M. Miller. Annual Sales (C). Co. Size (B).⑤

★Custom Plastics International Limited, 887 D'Arcy St., Box 52, Cobourg, Ont. K9A 4K2. Tel. 416-372-2281. Fax: 416-372-7378. Custom injection moulders of components for industry.

(P.) B. H. Gadd; (V.P.Engr'g) C. Drury; (S.M.) R. B. Gadd; (Plant Mgr.) P. B. Harrison. Annual Sales (D). Co. Size (C).⑤

Custom Racks Ltd., 80 Fuller Rd., Ajax, Ont. L1S 3R2. Tel. 416-686-2768. Fax: 416-686-3552. Plating and painting racks, plastisol coat all plating line accessories and any item which has to be electrically insulated.

(Chmn.) B. Lulianetti; (P.) J. Scelsa; (S.T.) R. LeDrew; (V.P.) C. Kelly; (Acct.) Mrs. L. Krohn. Annual Sales (B). Co. Size (B).⑤

Custom Spring Corp., 1241 Aerowood Drive, Mississauga, Ont. L4W 1B8. Tel. 416-625-1504. Flat and wire forms, metal stampings.

(P.) P. Koller.

★Custom Steel Ltd., 5375 Outer Dr., Windsor, Ont. N9A 6J3. Tel. 519-737-6808. Fax: 519-737-1727. Control panel enclosures, power unit reservoirs, push button boxes, consoles, and other miscellaneous steel fabrications, wireway and duct, laser processing of steel, plastic, wood and rubber.

(P.) D. Cyr; (Chief Eng.) P. Robson; (Plant Mgr.) J. Mickle. Annual Sales (B). Co. Size (A).⑥

Custom Steel Manufacturing Ltd., 565 Majorie St., Winnipeg, Man. R3H 0S8. Tel. 204-783-2272. Modular instrument and computer enclosure systems, stationary and mobile, racks, consoles and panels, computer parts. Parent company, ICOR Oil and Gas Company Ltd.

(P.) R. J. Talbot; (G.M.) R. J. Eschenwecker; (S.M.Programming Mgr.) C. Wallace. Annual Sales (C). Co. Size (B).⑤

Custom Tool & Die Ltd., 12836-151 St., Edmonton, Alta. T5V 1G8. Tel. 403-470-1670. Blanking dies, metal stampings, telecommunication components.

(Chief Exec.) J. Golls; (Chief Exec.) P. Griep. Annual Sales (C). Co. Size (B).

★Custom Trim Ltd., 380 Weber St. N., Waterloo, Ont. N2J 3J3. Tel. 519-885-0500. Fax: 519-885-4193. Associate, Auto Trim de Mexico SA de CV, Matamoros, Mexico. Automobile interior trim of leather, vinyl and cloth.

For.Rep., Trim Sales and Engineering, Dearborn, MI, U.S.A.

(P.) G. Chuchman; (V.P.Mfg.) A. Raetsen; (Plant Mgr.) B. Holland; (V.P.Fin.) J. Weber; (Ind'l Engr'g Mgr.) B. Watson. Annual Sales (E). Co. Size (F).

Custom Washer Manufacturing, R.R. #2, New Lowell, Ont. L0M 1N0. Tel. 705-424-1563.

(Prop.) E. Osvart; (Fin.) Ms. B. Osvart. Annual Sales (A). Co. Size (A).

Custom Windows Ltd., 1097 Colborne St. E., Box 27, Brantford, Ont. N3T 5M1. Tel. 519-752-2547. Toll Free: 800-265-8485. Fax: 519-752-2131. Associate, Master Seal Windows Limited. Prime windows.

(P.) R. Martin; (T.) J. P. McGraw. Annual Sales (D). Co. Size (C).⑤

★Custom Wood Fabricating Co., 70 Industry St., Toronto, Ont. M6M 4L7. Tel. 416-762-0508. Fax: 416-762-0802. Unfinished wooden chair parts.

(P.) S. Milstein; (V.P.) H. Milstein. Annual Sales (C). Co. Size (B).

Custom Woodworking Limited, P.O. Box 10, Weymouth, N.S. B0W 3T0. Tel. 902-837-5611. Caskets, roof trusses, mouldings.

(P.) L. Stewart; (S.) Ms. D. Beatty. Annual Sales (B). Co. Size (A).

Custom Woollen Mills Ltd., R.R.#1, Carstairs, Alta. T0M 0N0. Tel. 403-337-2221. Comforters, wool batts, spinning rolls, yarns. Brands, "Prairie Wool", "Cold Country".

(P.) Ms. F. G. Roessingh; (S.T.) W.R. Purves Smith. Co. Size (A).⑤

†Customfab (Northern Customfab Inc.), 980 Main St. N., Box 128, Callander, Ont. P0H 1H0. Tel. 705-742-1268. Toll Free: 800-461-6936. Fax: 705-752-4838. Associate, Owen's & Interiors. Hospital bedside curtains, curtain tracks, intravenous suspension poles and tracks, also fire retardant window draperies and bedspreads.

(P. & C.E.O.) P. Bruce L. Mooney; (V.P.Mktg.) Ms. H. Owen; (Exec.Asst.) Mrs. S. Campbell. Annual Sales (B). Co. Size (A).⑥

†Customgold Manufacturing Ltd., #529 - 470 Granville St., Vancouver, B.C. V6C 1V5. Tel. 604-688-4733. Fax:

- 604-688-1542. Engagement, wedding, diamond and coloured stone rings, pendants and earrings.
(P.) D. Parker; (Mgr. & S.T.) S. Parker. Annual Sales (C). Co. Size (A).[Ⓢ]
- Cut-A-Die Canada Limited, 7443 Victoria Park Ave., Markham, Ont. L3R 2Y7. Tel. 416-475-0324. Steel rule dies.
(P.) R. Frame.; (V.P.) R.8. Bernard. Annual Sales (8). Co. Size (A).[Ⓢ]
- Cutler Brands and Designs, 136 Geary Ave., Toronto, Ont. M6H 2B7. Tel. 416-536-6202. Fax: 416-536-9152. "Cutler" glassware and silk screen printing on glassware, plastic and ceramic items. Parent company, Federal Industries.
(P.) A. R. Tressel; (S.M.Flat & Lighting Glass) F. MacDonald; (P.A.) R. Wilson; (Plant Mgr.) R. Fischer. Annual Sales (D). Co. Size (C).[Ⓢ]
- Cutler Machine Company Limited, 1080 Heritage Rd., Burlington, Ont. L7L 4X9. Tel. 416-335-3404. Bending, rolling and shearing of metals, also thread cutting of bar stock.
(Prop.) J. Cutler; (Cont.) Mrs. M. Cutler. Co. Size (A).
- Cuttell Bros. Ltd., 37 Hanna Ave., Unit #10, Toronto, Ont. M6K 1W9. Tel. 416-530-1311. Fax: 416-530-0249. Paper boxes, brochures, gold stampings and embossing.
(P.) J. P. Cutteli; (S.M.) D. J. Cutteli. Annual Sales (C). Co. Size (N/R).
- Cutter Laboratories Division of Miles Laboratories Ltd., 77 Belfield Rd., Rexdale, Ont. M9W 1G6. Tel. 416-248-0771. Telex: 038-22776. Branch offices, Pointe Claire, Que., Mississauga, Ont., Regina, Sask., Vancouver, B.C. Catheter products, administration sets, blood collection units, disposable equipment. Parent company, Miles Laboratories Ltd., Rexdale, Ont.
(Bus.Mgr.) P. LeBlanc; (Dir. Admin.) J. Davies; (Plant Mgr.) J. Ashley. Co. Size (E).
- Cutting (B.C.) Limited, 12160 Horseshoe Way, Richmond, B.C. V7A 4V5. Tel. 604-274-4143. Toll Free: (403, 604) 800-663-5705. Fax: 604-274-1312. Associates, Cutting (Quebec) Ltd., Montreal, Que., Cutting Limited, Rexdale, Ont. "Western" adding machine, teletype and cash register rolls, "Adfax" facsimile machine rolls, medical table paper, masking paper. Parent company, Cutting International Limited, Rexdale, Ont.
(Assist.G.M.) K. Larson. Annual Sales (C). Co. Size (8).
- Cutting International Limited, 30 Constellation Crt., Rexdale, Ont. M9W 1K1. Tel. 416-667-1600. Fax: 416-675-7088. Sales offices and plants, Montreal, Que., Toronto, Ont., Winnipeg, Man., Vancouver, B.C., Indianapolis, IN, U.S.A., Croydon, U.K. Subsidiaries, Cutting (Quebec) Limited, Montreal, Que., Cutting Limited, Rexdale, Ont., Cutting (8.C.) Limited, Richmond, B.C., Cutting U.S.A., Indianapolis, IN, U.S.A., Boyden Data Papers Limited, Croydon, U.K. Business machine paper rolls, telecommunication rolls, figuring and scratch pads, perforator tapes, tags, labels, tickets, coupons, custom converting. Brands, "Telsette", "Add-Pak", "Almayco", "Advantage", etc.
(P. & C.E.O.) G.S. Maynard; (Corp.V.P.) A.G. Sharman; (V.P.Fin.) J.D. Walls; (V.P.Que. & G.M.) F. Sinclair; (P.Cdn.Ops.) H.W. Crawford; (Plant Mgr.) Ms. M. Maynard; (western Sales Mgr.) D. Hicks; (Sales Mgr.) J. King. Annual Sales (E). Co. Size (D).[Ⓢ]
- Cutting Limited, 30 Constellation Crt., Rexdale, Ont. M9W 1K1. Tel. 416-675-1141. Toll Free: 800-387-3443. Fax: 416-675-6578. Telex: 063-24639. Subsidiaries, Cutting (Quebec) Ltd., Montreal, Que., Cutting (8.C.) Ltd., Richmond, B.C. "Advantage" adding, cash register, telex, teletype and fax rolls, pads, tags and labels. Parent company, Cutting International Limited, Downsview, Ont.
For.Reps., Cutting U.S.A., Indianapolis, IN, Boyden Data Papers, Croydon, U.K.
(P. & C.E.O.) G. Stuart Maynard; (V.P.) J.R. Cade; (Prod'n Mgr.) C. Ritchie. Annual Sales (C). Co. Size (C).
- Cyanamid Canada Inc., 88 McNabb St., Markham, Ont. L3R 6E6. Tel. 416-470-3600. Fax: 416-470-2167. Branch offices, Toronto, Ont., Calgary, Alta. Plants, Baie d'Urfe, Que., Niagara Falls (2), Ont. Associates: Chemacryl Plastics Limited, Shulton Canada Inc., Langford Inc., Toronto, Ont. Agricultural and industrial chemicals, medical products. Brands, "Aero", "Lederle", "Davis & Geck". Parent company, American Cyanamid Company, Wayne, NJ, U.S.A.
(P.) W. J. Foran; (T. & Compt.) D. W. Bain; (Transp. Mgr.) W. Paxton; (Dir.Hum.Res.) R. Bush; (P.A.) Ms. J. Rémond; (G.M.Crop Protection) T. M. Schidt; (G.M.Medical Device) S. T. Dixon; (G.M.Carbide Prods.) H. A. Corver, Ph.D.; (G.M.Chem.Prods.) R. D. Watts; (G.M.Animal Prods.) B. D. Murphy, Ph.D.; (Plant Mgr.Niagara) J. Caruthers; (Mgr.Mfg.Welland) F. Goletz; (Plant Mgr.Baie d'Urfe) D. Lord; (G.M. Led. Labs) P. J. Wilson. Annual Sales (G). Co. Size (G).[Ⓢ]
- CyberFluor Inc., 179 John St., Suite 400, Toronto, Ont. M5T 1X4. Tel. 416-977-5450. Toll Free: (Canada & U.S.A.) 800-387-2631. Fax: 416-977-5032. Time-resolved fluorescent immunoassay system and associated chemistries for use in the diagnosis of disease. Trade marks, EuroFluor S, FIAGEN. Parent company, Nordion International Inc.
(P. & C.E.O.) J. Clelland; (V.P.Sales & Mktg.) T. Paul Colford; (Dir.Fin. & Admin.) P. Teixeira; (Dir.Dev.) M. Javad Khosravi, Ph.D. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Cybernex, 2373 Stevenage Dr., Ottawa, Ont. K1G 3W1. Tel. 613-738-9301. Fax: 613-738-9306. Sales and service office, Montreal, Que. Plant, Georgetown, Ont. Associates, Canamtz Supply Ltd., Pointe Claire, Que., Brent Cybernex, Markyate, England. Video display terminals emulating IBM, DEC, Honeywell, etc. marketed as Cybernex "XLA", "RG", "RB", "RH", "XL8", "XM-3270". Parent company, Zavitz Technology Inc., Pointe Claire, Que.
For.Reps., Switzerland, France, Belgium, Holland, Denmark, Sweden, Hong Kong, Finland, U.S.A.
(P.) P. Kuzak; (Sales Rep., U.S.) R. Handy; (Ops.Mgr.) D. Desjardins. Annual Sales (D). Co. Size (D).[Ⓢ]
- Cyberscope Industries Inc., 4909 - 75th Ave., Edmonton, Alta. T6H 2S3. Tel. 403-469-4461. Fax: 403-468-2076. Electro-magnetic inspection instruments, operations, eddy-current crack detectors. Parent company, Russell Technologies Inc.
(P.) D.E. Russell. Annual Sales (8). Co. Size (A).[Ⓢ]
- ★Cycles Marinoni Inc., 1067 Levis, Lachenaie, Que. J6W 4L2. Tel. 514-471-7133. Fax: 514-471-9887. Bicycles and bicycle frames.
(P.) G. Marinoni. Annual Sales (C). Co. Size (A).[Ⓢ]
- Cyclone Diamond Products Limited, 15, West 8th Ave., Vancouver, B.C. V5Y 1M8. Tel. 604-879-2424. Fax: 604-879-7422. "Cyclone" industrial diamond products and equipment, grinding heads, bits and blades, drill stands and accessories, hydraulic wall saws, etc.
(P.) J. Stiegler. Annual Sales (8). Co. Size (A).[Ⓢ]
- ★Cyclone Engineering Sales Ltd., 9719 - 60 Ave., Edmonton, Alta. T6E 0C4. Tel. 403-436-1385. Fax: 403-436-1388. Associates, C.E.S. International Ltd., Tricon Ltd. Heavy mining equipment, portable heavy ore concentrators, fine coal cleaning tanks, valves, compound water cyclones, specific gravity separators, classifier cyclones, pulp dividers, dual mix tanks, also project engineering and management, laboratory testing and analysis, etc.
For. Reps.: McNally Pittsburgh Manufacturing Corp., Drawer D, Pittsburg, Kan. 66762, U.S.A. Kobayashi Chemical Engineering Inc., Saitama-Ken, Japan; Parbury Henty & Co. Pty. Ltd., Sydney, Australia; Nortons-Tivdale S.A. (Pty.) Ltd., Johannesburg, S. Africa.
(P. & G.M.) P. M. Dea, P.Eng; (Lab.Mgr.) M. Hamza; (Exp.Mktg.Mgr.) J. M. Dessert. Annual Sales (B). Co. Size (A).[Ⓢ]
- Cyclone Manufacturing Inc., 5655 Timberlea Blvd., Mississauga, Ont. L4W 2S4. Tel. 416-238-6511. Fax: 416-238-6624. Precision machined parts and components for major aircraft manufacturers, atomic research components.
(P.) T. Kosiorek. Annual Sales (C). Co. Size (8).[Ⓢ]
- Cylinder Grinders Ltd., 1216 Seymour St., Vancouver, B.C. V6B 3N9. Tel. 604-683-8538. Fax: 604-683-8533. Subsidiary, Armour Industries Limited. Machinists specializing in machining, grinding, babbitting, welding, prototyping, and rebuilding.
(P.) D. Drummond; (G.M.) D. Gillis; (Mgr.) W. Bates. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Cyltron Industries Limited, 2320 Tedlo St., Unit 7, Mississauga, Ont. L5A 4A2. Tel. 416-272-4380. Fax: 416-272-4731. Custom metal fabrication. computer cabinets, gates, guards, and brackets.
(P.) J. Arnocki; (V.P.) P. Ellis; (S.T.) Ms. K. Cunningham; (Puch.) Ms. L. MacKenzie. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Cyr, R.J., Co. Inc., R.R.#3, Maidstone, Ont. NOR 1K0. Tel. 519-737-6194. Fax: 519-737-6566. Branch office, Burlington, Ont. Conveyors, tramrails, monorails, cranes, also erection and millwright services.
(Chmn.) Raymond J. Cyr; (P.) Randall J. Cyr; (G.M.) G.R. Moore; (S.M.) I. Sutherland; (Plant Mgr.) M. Fields. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Cyrenity System Inc., 1179 Finch Ave. W., Unit 3, Downsview, Ont. M3J 2G1. Tel. 416-667-0915. Telex: 06-218811. Associate, E.C.O.8.E.S.T. Packaging Inc., Downsview, Ont. Shampoo and conditioner made with aromatherapy oils packaged in photobiodegradable bottles.
(P.) C. Irani. Annual Sales (8). Co. Size (A).[Ⓢ]
- Cyrenne, H.P., Ltée, 34 de l'Artisan Blvd., Victoriaville, Que. G6P 7E3. Tel. 819-752-5743. Fax: 819-752-5072. Wood turnings and bending wood, manufacturer of chairs and table slides.
(P. & S.M.) R. Fauteux. Annual Sales (C). Co. Size (8).[Ⓢ]

D

- †DAC Industrial Company, 10525 Keele St., P.O. Box 578, Maple, Ont. L6A 1S5. Tel. 416-832-2293. Fax: 416-832-2512. "Dac-Super" manual clinching tools for steel roof decking. Parent company, Canada Culvert & Metal Products Ltd., Maple, Ont.
(P.) J.R. Tout; (Off.Mgr.) R. Balan; (Exp.Mgr.) D. Jewett; (V.P. & G.M.) D. Jewett. Annual Sales (A). Co. Size (A).[Ⓢ]
- DAF Plastics Limited, 6110 Morton Ind.Pkwy., LaSalle P.O. Box 5130, Windsor, Ont. N9J 2L3. Tel. 519-734-1112. Fax: 519-734-1734. Injection moulding of plastic automotive and marine products.
(Ops.Mgr.) R.H. Ryan; (Acct.S.) Mrs. L. Peltier. Annual Sales (B). Co. Size (A).[Ⓢ]
- DAP Canada Inc., 475 Finchdene Squ., Unit 5, Scarborough, Ont. M1X 1B7. Tel. 416-321-1234. Toll Free: 800-668-9046. Fax: 416-321-3325. Interior and exterior caulking compounds, sealing products, adhesives, silicones. Brands, "Dap", "Duratite". Parent company, DAP-U.S., Dayton, OH, U.S.A.
(Nat.S.M.) J. R. Gordon; (Mgr.) L. Williamson. Annual Sales (D). Co. Size (A).[Ⓢ]
- †D.A.P. Electronique Canada Limitée, 955 Place Dufour, Vanier, Que. G1M 3B2. Tel. 418-681-7833. Toll Free: 800-363-1993. Fax: 418-681-7834. Branch office, Tampa, FL, U.S.A. Associates, DAP Technologies, DAP Signal Data Ltée., DAP Electronics Ltd., Automotive Division, Quebec City, Que. Electronic back up alarms, research and development on microprocessors, "Microflex" hand held micro-computer, electronic flasher.
(P.) M. Lapointe; (V.P.Fin.) Y. LaRocque; (Dir.Mktg.) P. Beaudeau; (Dir.Ops.) C. Remillard; (Plant Mgr.) D. Plante. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★D.B. Services, R.R. #2, Campbellville, Ont. LOP 1B0. Tel. 416-854-2218. Fax: 416-854-2220. Dust collectors, ventilation hoods, ducting, shot and air blast machines.
(P.) J. Eaton; (G.M.) K. Hulan; (Mgr.Engr'g) J. Van De Vegte. Annual Sales (C). Co. Size (8).
- DBA Communication Systems Inc., 1225 East Keith Rd., N.Vancouver, B.C. V7J 1J3. Tel. 604-985-9521. Toll Free: 800-663-4476. Fax: 604-985-4128. Telex: 04-352848. Branch office, Etobicoke, Ont. "SmarTalk 208 and SmarTalk 308", 2 and 3 line, 8 station telephone system.
For.Rep., Kent, WA, U.S.A., Londond, England.
(P.) D. J. Bensted; (East'n Reg.Mgr.) D. Ferron; (Dir. Sales) R. March; (Dir.Mktg.) Ms. M. Hunter; (Dir.Engr'g) P. Holland; (Dir.Ops.) O. Essen. Annual Sales (D). Co. Size (8).[Ⓢ]
- D8L Thermal Wall Inc., 99 Scurfield Blvd., Fort Whyte P.O. Box 126, Winnipeg, Man. R3Y 1G5. Tel. 204-488-3112. Fax: 204-489-3293. Branch offices, Saskatoon, Sask., Edmonton, Alta. Commercial and residential aluminum windows, also residential patio doors.
(P.) J. Derksen; (V.P.) Ms. E. Derksen; (Contract Mgr.) J. Delaney. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★DBM Reflex Enterprises Inc., 5657 Dessiant St., St-Laurent, Que. H4S 1M8. Tel. 514-331-7280. Fax: 514-331-6775. Telex: 05-824796. Plastic injection moulds for automotive lighting equipment, optical engineering and prototype building for lighting equipment.
For.Rep., Michael S. Seale & Associates, Detroit, Mich., U.S.A., Reinhold Krauss, Calw-Heumaden, W. Germany, O.P.T., Melbourne, Australia.
(P.) I. Caroli; (Mat'ls Mgr.) R. Callies; (Prod'n Mgr.) A. Horst; (Engr'g Mgr.) N. Benrobi. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★D.C. CHROME DIVISION OF TORCAD LIMITED, 348 Dewitt Rd., Stoney Creek, Ont. L8E 2T2. Tel. 416-662-5283. Fax: 416-662-8762. Industrial hard chrome and copper plating. Parent company, Torcad Limited, Toronto, Ont.
(V.P.) D. William Castledine; (G.M.) C. William Court; Annual Sales (C). Co. Size (B).

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

★DCA Canada Inc., 52 Prince Andrew Place, Don Mills, Ont. M3C 2H4. Tel. 416-445-5320. Fax: 416-445-7111. Telex: 06-966828. Plants, Trenton, Ont., New Westminster, Vancouver, B.C. Subsidiaries, Skollsberg's Fine Foods Ltd., Thomas A. Steeves Limited, New Westminster, B.C. Cake mixes, doughnut, waffle and pancake mixes, breadings for fish, poultry and meat, batters, sweet dough and roll bases, glazes, toppings, seafood soups, sauces and coating mixes, mayonnaise, salad dressings, specialty dressings, sauces, etc. Brands, "Mayflower", "Golden Dip", "DCA", "Sterling", "Skollsberg". Parent company, DCA Food Industries Inc., New York, NY, U.S.A.

For. Rep., DCA Industries Ltd., Aylesbury, Bucks., England.

(P. & G.M.) W. Fitz; (Purch.Mgr.) K. R. Fuller; (S.M.) E. R. Warbeck; (Plant Mgr.) J. J. St.Amant; (G.M. New Westminster) L.G. Kay; (Cont.) R.A. Varney; (G.M. Vancouver) J.M. Skollsberg. Annual Sales (E). Co. Size (D).⑥

★DCN Plastic Inc., [Plastique DCN Inc.], 200 St. Louis St., Warwick, Que. JOA 1M0. Tel. 819-358-2085. Toll Free: 800-567-5856. Fax: 819-358-5265. Combs, custom injection and extrusion moulding, pharmaceutical vials, indoor and outdoor flower pots and planters.

For. Reps. in West Indies and U.S.A.

(P. & G.M.) A. Letarte; (Plant Mgr.) F. Desrochers; (Cont.) J. Beauregard; (Sales Co-ord.) G. S. Morin; (Sales & Mktg. Mgr.) A. Jean. Annual Sales (D). Co. Size (C).⑥

DCP Masonry Centre, Div. of Doughty Concrete Prod. Ltd., 1555 Chemong Rd., P.O. Box 501, Peterborough, Ont. K9J 6Z6. Tel. 705-743-7740. Fax: 705-743-8344. Concrete blocks, coloured split rib block.

(P. & G.M.) C.L. Doughty; (Off.Mgr.) W.E. Kelly; (Asst. G.M.) B. C. Doughty. Annual Sales (C). Co. Size (A).⑤

★D & D Custom Steel Products Ltd., 42B Seaman Street, Stoney Creek, Ont. L8E 3P3. Tel. 416-664-4245. Fax: 416-664-6705. General precision machining, CNC horizontal boring and machining.

(P.) D. Lusa; (G.M.) J. DeTina; (Off.Mgr.) Mrs. L. DeTina. Annual Sales (8). Co. Size (A).⑤

D & D Electrocraft Limited, 113 Richmond Blvd., Napanee, Ont. K7R 8A1. Tel. 613-354-3558. Electronic product development.

(P.) D. Hollis; (S.) D. Bridge; (T.) R. Donaldson. Annual Sales (A). Co. Size (A).⑥

D & D Industries, 810 Rowntree Dairy Rd., Woodbridge, Ont. L4L 5V3. Tel. 416-745-4739. Toll Free: 800-387-2B19. Fax: 416-851-9767. Pneumatic and electronic controls and systems, hydraulic cylinders, programmable controllers. Parent company, W. J. Deacon Ind. Ltd., Toronto, Ont.

(P.) W.J. Deacon; (S.M.) J. Graham; (P.A. & Plant Mgr.) G. Hofflieth. Annual Sales (C). Co. Size (A).⑥

D. D. Tool & Machine Co., A Division of Time & Precision Ltd., 14 Cadetta Rd., R.R.#9, Brampton, Ont. L6T 3Z8. Tel. 416-794-0B80. General machining and machine repairs.

(V.P.) N. Semchyshyn. Co. Size (N/R).

★DDI Seamless Cylinder International Inc., 1667 Trunk Rd., Sault Ste. Marie, Ont. P6A 5K9. Tel. 705-759-0060. Fax: 705-759-0063. Branch plant, Sault Ste. Marie, MI, U.S.A. Fire extinguisher cylinders, medium to low pressure cylinders.

For. Reps., Concord Trading, Dubai.

(P.) G.Y. Masters. Annual Sales (C). Co. Size (C).⑤

D & E Precision Tooling Limited, 922 Dillingham Rd., Pickering, Ont. L1W 1Z6. Tel. 416-839-7820. Fax: 416-839-1047. Injection, compression and transfer moulds.

(P.) H. A. Hornung; (G.M.) E. S. Gourley. Annual Sales (8). Co. Size (B).⑤

★D & E Wood Industries Ltd., 6399 Netherhart Rd., Mississauga, Ont. L5T 1B8. Tel. 416-670-6617. Fax: 416-670-2899. Desks, credenzas, bookcases, filing cabinets and contract seating.

(P. & P.A.) E. Shamash; (Plant Mgr.) B. Hollen; (S.M.) R. Freeman. Annual Sales (E). Co. Size (E).⑥

★DECA Cables Inc., 150 N. Murray St., P.O. Box 777, Trenton, Ont. K8V 5W6. Tel. 613-392-3585. Fax: 613-392-7908. "Decaguard" fire alarm cables, "Decacom" communication cables, "Decasat" satellite receiver cables, etc.

(P. & G.M.) D. DiPietrantonio; (V.P.Sales) J. Urthel; (T. & P.A.) J. D'Amico; (Plant Eng.) P. S. DiPietrantonio; (Q.C.Mgr.) V. Paul Donovan. Annual Sales (D). Co. Size (8).⑥

★DEL Compu-Cable Systems, Inc., Unit 6, 301-45th St. W., Saskatoon, Sask. S7L 5Z9. Tel. 306-934-6884. Information display systems, character generators and produc-

tion titlers. Brands, "Spectraview II", "Star", "Elite 1000".

For.Reps.: Jerry Con Assoc., Chambersburg, PA, Com Tek, Hayward, CA, Glade Communications, WA, John Weeks Ent., GA, U.S.A.

(P.) D. E. Lemke. Annual Sales (B). Co. Size (A).⑥

DEL Equipment Limited, Division of Diesel Equipment Limited, 139 Laird Dr., Toronto, Ont. M4G 3V5. Tel. 416-421-5851. Fax: 416-421-5851. Telex: 065-24239. Branch offices, Moncton, N.B., Burlington, Ont., Regina, Sask., Vancouver, B.C., Buffalo, N.Y., U.S.A. Plants, Montreal, Que., Toronto, Burlington, Ont. Subsidiary, Edinburgh Electric Limited, Toronto, Ont. Associates, DEL Hydraulics Limited, Toronto, Ont., Unicell Limited. Truck bodies, equipment and hydraulics. Trade marks, DEL, Unicell.

For.Reps., DEL American Corporation, Unicell Body Company, Inc., Buffalo, NY, U.S.A.; DEL Equipment (U.K.) Limited, Oxford, England.

(P.) J. C. Martin. Annual Sales (E). Co. Size (E).

D.E.M. Industries a division of I38032 Canada Ltd., 900 Hopkins St., #5, Whitby, Ont. L1N 6A9. Tel. 416-686-3415. Fax: 416-430-3451. Steel rule dies and die cutters.

(P.) D. McCoy; (Bookkeeper) S. Blanchard. Annual Sales (B). Co. Size (A).

DF Tool & Die 554969 Ontario Limited, 105 Anderson Ave., Markham, Ont. L3P 3J3. Tel. 416-471-2702. Fax: 416-471-8450. associate, Findexx Mfg. Inc. Tools, dies, jigs and fixtures. Parent company, D.F. Tool & Die.

(P.) D.H. Finkeldey. Annual Sales (C). Co. Size (B).⑤

DFD Steel Industries Ltd., 2068 Piper Lane, London, Ont. N5V 3N6. Tel. 519-453-2551. Fax: 519-453-5869. Metal and structural steel fabricators, log handling equipment, roller and belt conveyors, debarking drums, saw and slasher decks, air pollution control equipment, stacks, cyclones, scrubbers, tanks.

(P.) D.R. Paron; (V.P.) F. Paron; (V.P.) D. Paron Jr., P.Eng. Annual Sales (C). Co. Size (8).⑤

★D.G. Jewellery of Canada Limited, 126 Martin Ross Ave., Downsview, Ont. M3J 2L4. Tel. 416-665-8844. Toll Free: 800-387-3660. Telex: 06-218150. Diamond, gold and genuine colour stone jewellery including rings, earrings, pendants, bangles and pearl strands.

(P.) J. Berkovits; (V.P.Prod'n) M. Kirshenbaum; (V.P.Mktg.) D. Bricker; (V.P.Fin.) G. Davis. Annual Sales (E). Co. Size (D).

DGM Foundry Ltd., 371 Neptune Cres., P.O. Box 91, London, Ont. N6M 1A2. Tel. 519-455-6880. Fax: 519-451-7862. Aluminum, brass and bronze castings.

(P.) J. C. Wright; (V.P.) K. Silcox; (Off.Mgr.) Mrs. S. Wright. Annual Sales (B). Co. Size (A).

★D.H. Boat Building Limited, R.R. #5, Tatamagouche, N.S. 80K 1V0. Tel. 902-657-3045. Fiberglass fishing or pleasure boats, canoes and sailboats.

(P.) D. Hunter; (S.T.) Ms. M. Hunter. Annual Sales (8). Co. Size (A).⑤

†D. & H. Custom Woodworking Ltd., 20 Steckle Pl., Kitchener, Ont. N2E 2C3. Tel. 519-748-5325. Fax: 519-748-5607. Customized interior displays and counters.

(P.) D. Herkert; (T.) Ms. E. Herkert; (Prod'n Mgr.) R. Hill; (P.A.) C. Cormier. Annual Sales (C). Co. Size (A).⑤

DI-EM-AY Industries., 5700 Cote de Liesse, Montreal, Que. H4T 1B1. Tel. 514-735-5551. Fax: 514-735-8636. Model trains, road racing sets, play guns and holster sets, die cast watch toys, jumping rope, etc. Brands, "Tootsietoy", "Bachmann", "Strombecker", "Esquire".

(P.) S. Bern; (V.P.Sales & Mktg.) Mrs. M. Pini. Co. Size (B).

D. & J. Manufacturing Co. Ltd., 486 Evans Ave., Unit #9, Toronto, Ont. M9W 2T7. Tel. 416-252-7366. Fax: 416-252-0488. "Eclectic" lecture room seating, plastic laminates, laboratory and table tops, custom cabinetry.

(P. & G.M.) R. H. Wilcox. Annual Sales (C). Co. Size (8).⑤

D.K.M. Manufacturing Ltd., 21 Trojan Gate, Unit 7, Scarborough, Ont. M1V 1T2. Tel. 416-297-7110. Fax: 416-297-0647. Metal stampings and continuous hinges.

(P.) R.G. Dick; (V.P.) S. Marek; (S.) J. Koca. Annual Sales (C). Co. Size (A).⑤

★D.L. Custom, A Division of 304260 Ontario Ltd., 7250 Victoria Pk. Ave., #8, Markham, Ont. L3R 2M5. Tel. 416-475-0275. Fax: 416-475-0602. Custom sheet metal work, computer enclosures, work stations, desks, instrument cases.

(P.) L. Hull, Sr.; (G.M.) L. Hull, Jr.; (Off.Mgr.) Ms. E. Tovell. Annual Sales (C). Co. Size (C).⑥

DL Group Banite Inc., 234 Norseman St., Toronto, Ont. M8Z 2R4. Tel. 416-233-5521. Fax: 416-283-2049. Waterless hand cleaners and dispensers, antiseptic lotion soaps. Brands, "DL", "Trounce", "Heavy Duty", "Fast Orange".

(P.) J. N. Lippman; (Exec.V.P.) M.A. Lippman. Annual Sales (C). Co. Size (A).⑥

★DM Enterprises Inc., 202 Melville St., Saskatoon, Sask. S7J 0R1. Tel. 306-955-0240. Fax: 306-955-0244. Subsidiary, DME Mine Services. Conveyors and custom continuous haulage systems.

For.Reps., Dosco Overseas Equipment Ltd., UK., Bate-man Mining Equipments, RSA, Australia, Manchoris S.A., Peru, 8AFCO, Chile, Intercontinental Resources Inc., USSR.

(P.) D. Mraz; (G.M.) W. Cusitar; (Bus.Admin.Mgr.) B. Kaukinen. Annual Sales (C). Co. Size (8).⑥

†DM Group Inc., 440 Hanlan Rd., Woodbridge, Ont. L4L 3P6. Tel. 416-743-9797. Toll Free: 800-668-5120. Fax: 416-851-6336. Branch office and plants, Toronto, London, Ont. Associate, Masco Corporation. Windows, doors, skylights, entrance and patio doors. Parent company, Emco Ltd.

(P.) A. De Marco; (Cont.) D. Codner; (S.M.) R. Di Gioranni; (Purch.Mgr.) E. Capoccia; (Est. & Prod.Dev.) J. Okon. Annual Sales (E). Co. Size (D).⑥

D.M. Industries Inc., 26 Arrowsmith Rd., Hamilton, Ont. L8E 4H8. Tel. 416-560-1344. Fax: 416-573-9686. Plastic heels, injection moulded soles, lasts, insoles.

(P.) A. DiMarcantonio; (Mgr.) Mrs. M. Murray. Annual Sales (D). Co. Size (C).

★DMO INDUSTRIES, 49 Libby St., Wallacburg, Ont. N8A 5E5. Tel. 519-627-0791. Fax: 519-627-1049. Sales offices, Tilbury, Toronto, Ont., Vancouver, B.C., Detroit, MI, U.S.A. Plants, Vancouver, B.C. Associate, Airco Products, Vancouver, B.C. "Olson", "Airco", "Ultramax" and "Challenger" turbo plus and turbo high efficiency gas furnaces. Parent company, CMIL.

(V.P.Mktg. & Sales) M.E. Bryant; (V.P.Mfg.) D. Noland; (Dir.R&D & Engr'g) K. Hwang; (Dir.Fin.) J. McNamara; (Mktg.) M. Bryant. Annual Sales (E). Co. Size (E).⑥

DP-WINCH-CANADA, 186 Shoemaker St., Kitchener, Ont. N2E 3E1. Plant, Tulsa, OK, U.S.A.

(P.) D. Pruitt; (Plant Mgr.) R. Pearce.

D & R Custom Steel Fabrication, 1625 Feldspar Court, Pickering, Ont. L1W 3R7. Tel. 416-B31-6172. Fax: 416-831-1477. Custom steel fabrication.

(P.) Y. Reitsma; (V.P.) H. Oldenhof; (Co-Ord.) G. Pater. Annual Sales (C). Co. Size (A).⑤

DRG Enveloppe Internationale Inc., 859 Jean-Paul Vincent Blvd., Longueuil, Que. J4G 1R3. Tel. 514-670-0710. Fax: 514-670-3791. Sales office, Quebec, Que. Parent company, DRG Inc., Toronto, Ont.

(G.M.) K. M. Joyce; (Prod'n Mgr.) L. Boivin; (P.A.) M. Dufresne; (S.) Mrs. F. L. Des Aulniers. Annual Sales (B). Co. Size (C).⑥

DRG Globe Envelopes, 400 Humberline Dr., Rexdale, Ont. M9W 5T3. Tel. 416-675-9370. Fax: 416-675-3724. Branch offices, Montreal, Que., Ottawa, Cambridge, Ont., Calgary, Alta. Branch plants, Moncton, N.B., Toronto, London, Ont., Winnipeg, Man., Regina, Sask., Edmonton, Alta., Vancouver, B.C. Special and commercial envelopes of all kinds, courier products. Brands, "Inter Tac", "Press-to-Seal", "Returnalope", etc. Parent company, DRG Inc., Toronto, Ont.

(G.M.) R.D. Burns; (S.M.) R. Irvine. Annual Sales (E). Co. Size (E).

★DRG Packaging, 85 Laird Dr., Toronto, Ont. M4G 3T8. Tel. 416-421-1700. Fax: 416-421-7957. Sales offices, Windsor, N.S., Montreal, Que., Kitchener, Kingston, Ont., Calgary, Alta. Associated companies: DRG Globe Envelopes, DRG Enveloppe Internationale Inc., DRG Sellotape, DRG Stationery, DRG Plastics. Design, packaging materials, printing and flexible packaging. Brands, "Esarancote", "Vac-Pac", "Flav-O-Tainer", "Esandar", "Presweld", "Sterilite". Parent company, DRG Inc., Toronto, Ont.

(G.M.) G. O. Stewart; (Cont.) S.D. Randall; (Mat'ls Mgr.) H.W. Birnie; (Dir.Mktg. & Sales) G.W. Leonard. Annual Sales (E). Co. Size (E).⑤

★DRG Plastics, 329 Sterling Ave.S., Kitchener, Ont. N2M 3H6. Tel. 519-578-5170. Fax: 519-578-3254. Plastic trays for packaging biscuits, candy, meat, fish, fruit, etc., custom packaging. Parent company, DRG Inc., Toronto, Ont.

(G.M.) D. MacIntyre; (Dir.Mfg. & Tech.Serv.) J.P. Cruz; (Dir.Sales) R. Deakin; (Cont.) D.G. Hodgson. Annual Sales (D). Co. Size (C).⑥

- ★DRG Sellotape Division of DRG Inc., 10 Esandar Dr., Toronto, Ont. M4G 1Y3. Tel. 416-421-1202. Toll Free: (416, 514, 819) 800-268-6033, (204, 306, 403, 416, 506, 519, 604, 613, 705, 709, 807, 902) 800-268-6092. Fax: 416-421-8010. Branch offices, Montreal, Que., Calgary Alta. Pressure-sensitive tapes, retail and industrial applications, single-sided and double-sided products, cellulose, acetate, vinyl, polypropylene substrates, foam and butyl sealants. Brands, "Sellotape", "Kwik-seal", "Insii". Parent company, DRG Inc., Toronto, Ont. (G.M.) R. L. Sherwin. Annual Sales (D). Co. Size (B).⑤
- DRG Stationery Company, 71 Todd Rd., Georgetown, Ont. L7G 4T4. Tel. 416-456-1900. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-268-0123 English, 800-268-0124 French, (204, 306, 403, 506, 604, 709, 902) 800-268-7466. Fax: 416-873-0285. Branch offices, St. John's, Nfld., Halifax, N.S., Montreal, Que., Kitchener, Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Associate, Charles R. Casson Limited. Stationery, school, home and business supplies. Brands, "Postright", "Campus", "Summit", "Code A Tab", etc. Parent company, DRG Inc., Toronto, Ont. (G.M.) D.R. Grant; (Ops.Mgr.) F.A. Lloyd; (Acct'g Mgr.) Mrs. K. Jacques; (Dir.Sales & Mktg.) T. Haines. Annual Sales (D). Co. Size (C).⑤
- D.R.H. Industrial, 26 Sunlea Dr., Box 2063, Stn B, St. Catharines, Ont. L2M 6P5. Tel. 416-646-1090. Liquid level controls, also custom designed controls for original equipment market. (Prop.) D. Haigh. Annual Sales (A). Co. Size (A).⑤
- ★DSC Laboratories, 3565 Nashua Dr., Mississauga, Ont. L4V 1R1. Tel. 416-673-3211. Fax: 416-673-0929. Associate, D And S Corley Limited. Test slides and films, audio visual aids including grids, specialty masks. Brands, "Fuzzies", "Gallery". Parent company, Corley Publishing Limited, Mississauga, Ont. For.Reps., Arden's Photo Mart A/V Inc., Grand Rapids, MI, U.S.A.; Snappers, London, England; Comm-Tec GmbH, Plochingen, W. Germany; ODS Trading Co. Ltd., Tokyo, Japan; AV Technique, Singapore. (P.) D. Corley; (V.P.) R. Corley; (V.P.) Ms. P. Corley; (S.T.) Mrs. S. Corley. Annual Sales (B). Co. Size (A).⑤
- ★DSH (Door Systems Hardware), P.O. Box 8051, Concord, Ont. L4K 1Y9. Tel. 416-669-9335. Fax: 416-669-6922. Residential and commercial bifold, by-pass and pocket door hardware and floor to ceiling wardrobe door and prefinished wardrobe shelving systems. (Dir.Mfg.) J. Pontarini; (Dir.Sales & Mktg.) K. J. Campbell; (Purch.Mgr.) O. Persaud; (Mng.Dir.) H. Cadsby. Annual Sales (D). Co. Size (C).⑤
- DTE Industries Limited, 69 Comstock Rd., Scarborough, Ont. M1L 2G9. Tel. 416-757-6278. Fax: 416-757-5579. Steel storage tanks, custom tank fabrication, pressure vessels. (Chmn.) J.B.W. Carmichael; (Vice Chmn.) J.W. Hawley; (P.) G. Mettner; (V.P.Sales) E. Gianfrancesco. Annual Sales (D). Co. Size (C).⑤
- †DTI Precision Products Inc., 87 Bentley Ave., Nepean, Ont. K2E 6T7. Tel. 613-225-0200. Fax: 613-225-0010. Custom precision metal fabricating and finishing. (P. & G.M.) P. J. Vanderburg; (V.P. & Prod'n Mgr.) G. Bertrand. Annual Sales (C). Co. Size (B).⑤
- ★DY-4 Systems Inc., 21 Fitzgerald Rd., Nepean, Ont. K2H 9J4. Tel. 613-596-9911. Fax: 613-596-0574. Telex: 053-4111. Branch offices, Campbell, CA, Westford, MA, U.S.A., Hammel, Denmark. Subsidiary, Plus 1, Ottawa, Ont. Board level products and chassis, UNIX development systems. Brands, "DSTD", "DVME", "DSM-6816". For.Reps.: U.S.A., Switzerland, Australia, France, Sweden, Japan, U.K., Germany. (P.) G. Dool; (V.P.Eng.) G. Kalanj; (V.P.Program Mgmt.) P. Jeffrey; (V.P.Tech.) K. Clohessy; (V.P.Mktg.) J. Beauen; (G.M.) D. Osadca. Annual Sales (D). Co. Size (E).⑤
- Daam Galvanizing Inc., 9390-48 St., Edmonton, Alta. T6B 2R3. Tel. 403-468-6868. Fax: 403-468-6869. Hot-dip galvanizing. (G.M.) P. Daam. Annual Sales (C). Co. Size (8).
- Daaquam Lumber Inc., See Bois Daaquam Inc.
- Dachem Limited, 275 Glidden Rd., Brampton, Ont. L6W 1H9. Tel. 416-453-4320. Fax: 416-453-2118. Associate, Colorwel Concentrates Limited. High impact polystyrene rolled sheet, custom colour compounding. (P.) G. McMahon; (Mktg.Mgr.) N. Gravely; (Prod'n) S. Roberts. Annual Sales (N/R). Co. Size (C).
- Daco Laboratories Limited, 1131 Erie St., P.O. Box 753, Stratford, Ont. N5A 6W1. Tel. 519-273-3023. Branch plants and sales offices, Berwick, Ont., Lethbridge, Alta. Associates, Laboratoires Gardo Inc., Waterloo, Ont., Vet-Way Feeds, Forreston, Ill., U.S.A. Feed premixes and minerals for swine, cattle and poultry. Brands, "Finn's Minerals", "Daco", "Maco-Lac". (P.) R.F. Davis. Co. Size (C).⑤
- ★Daco Manufacturing Ltd., 99 Norfinch Dr., Downsview, Ont. M3N 1W8. Tel. 416-665-7717. Fax: 416-665-0338. Precious metal and costume jewellery and miniature perfume collection. For.Reps., Richard E. Butcher & Co.Ltd., Trinidad, W.I., Walter Scaife Ltd., London, England, Gilanti, NY, U.S.A. (P.) T. Wóyslaw; (T.) R. Bloom; (G.M.) B. Quattrocchio; (S.) D.R. Wong. Annual Sales (D). Co. Size (C).
- †Dacota Inc., 34 Futurity Gate, Units 13 & 14, Concord, Ont. L4K 1S6. Tel. 416-738-5282. Fax: 416-738-9421. Computer, office and residential furniture. (P.) A.Y. Maman. Annual Sales (B). Co. Size (A).⑤
- ★Dacro Industries Ltd., 9325 - 51st Ave., Edmonton, Alta. T6E 4W8. Tel. 403-434-8900. Fax: 403-436-4203. Telex: 037-41577. Branch office, Calgary, Alta. Pressure vessels. (P.) L. Oswald; (V.P.) B. Kossowan; (S.M.) H. Hunter; (P.A.) A. Salloum; (Ops.Mgr.) D. Berreth. Annual Sales (D). Co. Size (C).⑤
- Dafoe & Dafoe Inc., Prince Charles & #53, P.O. Box 365, Brantford, Ont. N3T 5N3. Tel. 519-759-5952. Fax: 519-759-1174. Subsidiary, Dafoe & Dafoe Trinidad. Sanitary napkins, disposable baby and adult diapers. (Chmn. & C.E.O.) K. F. Dafoe; (P. & C.O.O.) J. MacDonald. Annual Sales (E). Co. Size (D).⑤
- Dahl Brothers (Canada) Ltd., 2600 S. Sheridan Way, Mississauga, Ont. L5J 2M4. Tel. 416-822-2330. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-268-5310, (204, 306, 403, 506, 604, 709, 902) 800-268-5355. Fax: 416-855-1450. Valves and specialties for plumbing, heating and cooling systems. Brands, "Mini Ball Valves", "U-Clips", "All Pounds"(Strappine). (P. & G.M.) T. Husebye; (Asst.G.M.) Mrs. J. Godfrey; (Compt.) T. Pequegnat. Annual Sales (N/R).⑤
- ★Dahlstrom of Canada Limited, 7 Copeland St., Toronto, Ont. M4G 3E7. Tel. 416-421-5900. Fax: 416-421-3728. General sheet metal work and metal fabricating as well as metal work for the military and elevator industry. Parent company, The Aarque Companies, Jamestown, NY, U.S.A. (P. & G.M.) A. Hollo; (S.) J. Brown; (Purch.Mgr.) R. Marr. Annual Sales (D). Co. Size (C).⑤
- Dahmer Fork Lift Ltd., 450 Frederick St., P.O. Box 460, Kitchener, Ont. N2G 4A6. Tel. 519-742-1811. Fax: 519-742-8931. Plant, 31 Shirley Ave., Kitchener, Ont. Subsidiary, Dahmer Inc., Lansing, MI, U.S.A. "Crane Master" mobile cranes, "Dahmer" fork lift trucks. (P. & G.M.) R. A. Dahmer; (Plant Mgr.) F. Zarnke; (S.M.) G. Erwin. Annual Sales (C). Co. Size (A).⑤
- Daignault Rolland Co. Ltd., 2567 Rouen, Montreal, Que. H2K 1M7. Tel. 514-255-1419. Toll Free: (416, 418, 506, 514, 519, 613, 705, 819, 902) 800-361-2047, (204, 306, 403, 604, 709, 807) 800-361-4235. Fax: 514-255-5236. Telex: 057-828816. Sales office, 2194 de LaSalle St., Montreal, Que. "DR" baseball, softball, hockey and broomball equipment, baseball and softball gloves, uniforms and equipment. For.Reps.: Hockey Wholesale, Waterford, MI, U.S.A. (P.) G. Bosse; (V.P.) G. Daignault; (S.M.) N. Delisle. Annual Sales (D). Co. Size (D).⑤
- Daily Gleaner, The, 12 Prospect St. W., P.O. Box 3370, Fredericton, N.B. E3B 5A2. Tel. 506-452-6671. Fax: 506-452-7405. Associate, Brunswick Press, Fredericton, N.B., Unipress Ltd., Brunswick Books (Wholesale) Ltd., Fredericton, Oromocto Post, Oromocto, N.B. Publishers of "The Daily Gleaner", "The Oromocto Post", "The Atlantic Advocate". Parent company, University Press of New Brunswick, Limited. (Publisher) T. Crowther; (Compt.) C. MacIntosh; (Dir. Adv.) D. Lawson. Co. Size (D).⑤
- Daily Publications Society, 3480 McTavish St., Montreal, Que. H3A 1X9. Tel. 514-398-6790. McGill Daily. Annual Sales (A). Co. Size (A).⑤
- Daimor Ltée., 8300 - 19th Ave., Montreal, Que. H1Z 4J8. Tel. 514-593-4000. Toll Free: 800-361-4123. Fax: 514-593-1957. Associate, Daylight Fashion Industries Limited. Men's and boy's dress and casual pants, coordinated sportswear. Brands, "Elegant", "Elegant Sport", "Daimor", "Sayonara".
- (P.) Morris Cohen; (V.P. & G.M.) Mickey Cohen; (S.M. & P.A.) 8. Scherzer; (Plant Mgr.) W. Cohen. Annual Sales (D). Co. Size (D).⑤
- Dainty Foods Inc., [Les Aliments Dainty Foods Inc.], 725 Broadway St., Windsor, Ont. N9C 3Z1. Tel. 519-966-0770. Telex: 064-77620. Administrative office, Dorval, Que. Sales office, Toronto, Ont. Associates, Bidcor Sales & Marketing Inc., DeVaudreuil & Turcotte Inc., Robert Reford Inc. Rice and rice by-products. Brands, "Dainty", "Regal", "Royal", "Gem", "Eagle", "Super". Parent company, MRRM Inc., Dorval, Que. (Chmn.) L.A.M. Reford; (P. & G.M.) W.J. Cross; (V.P. & G.S.M.) W.R. Rozon; (Plant Mgr.) R.J. Gardiner; (V.P. & S.T.) D.M. Wayland. Annual Sales (E). Co. Size (C).⑤
- Dairy Producers Co-operative Limited, 425 Winnipeg St., P.O. Box 560, Regina, Sask. S4P 3A5. Tel. 306-924-1300. Fax: 306-924-1342. Twenty-five branch plants and depots throughout Saskatchewan and Manitoba. Associate, Manco Foods Inc. Butter, milk, cream, ice cream, ice cream mixes, UHT juices, skim milk powder, cheddar cheese, cultured dairy products. Brands, "Country Club", "Velvet", "Co-op", "Primrose", etc. (G.M.) G.H. Pedersen; (Branch Ops.Mgr.) L. McCabe; (T.) D. Safnuk; (8ldg.Proj.Mgr.) G.R. Shiplett; (G.S.M.) A.W. Macdonald. Annual Sales (G). Co. Size (F).⑤
- Dairyland Foods, 6800 Lougheed Hwy., Burnaby, B.C. V5A 1W2. Tel. 604-420-6611. Fax: 604-420-9700. Telex: 04-354591. Branch offices throughout British Columbia. Plants, Abbotsford, Burnaby, Courtenay, Smithers, Vernon, Armstrong, Prince George, B.C. Brands, "Pacific" evaporated and powdered milk, "Dairyland" dairy products, "Dairymaid" U.H.T. milk and juices, "Armstrong" variety cheeses. (C.E.O.) D. E. Coe; (Sales & Mktg.Mgr.) G. Hrennikoff; (Purch.Mgr.) R. Thiessen; (C.F.O.) A.C. Denny; (Engr'g Mgr.) 8. McFarland. Annual Sales (G). Co. Size (G).⑤
- ★Dairytown Products Ltd., P.O. Box 378, Sussex, N.B. E0E 1P0. Tel. 506-432-1950. Fax: 506-432-1940. Butter, skim milk concentrates and powders, bulk cream, cheese. (P.) W. McLeod; (G.M.) F. D. Dolbel; (Ops.Mgr.) D. Roberts. Annual Sales (D). Co. Size (8).⑤
- ★Daishowa Chemicals, Division of Daishowa Inc., [Les Produits chimiques Diashowa], 10-16 boul. des Capucins, P.O. Box 2025, Quebec, Que. G1K 7N1. Tel. 418-525-2500. Fax: 418-648-2342. Telex: 051-3770. Lignosulphonates used as binders, dispersants, complexing, stabilizing and co-polymerizing agents, also used in the following products, mud thinners for oil wells, bricks, ceramics, concrete, cleaning compounds, dust control, dyestuffs, pesticides, gypsum board, water treatment, refractories, tanning. Brands, "Peltex", "Lignosol". Parent company, Daishowa Forest Products Ltd., Toronto, Ont. For.Reps., Chemtra Pty. Ltd., Johannesburg, S.Africa; Pittsburg Quimica S.A., Buenos Aires, Argentina; Swift Watts Winter Co., Ashfield, W.E. Hankins Co., Cronulla, Australia; Perstop de Brasil, Sao Paulo, Brazil; Molypac Ltda., Santiago, Chile; Cepsa, S.A., Quito, Ecuador; R.W. Dickson Co. Ltd., England; G. Devineau S.A., Paris, France; Hansatronic GmbH, Kaltenkirchen, W.Germany; Premier Agencies, Dehra Dun, Hue Chem, Bombay, India; P.T. Tiga Ikan, Jakarta, Indonesia; C.Itoh & Co.Ltd., Okahata & Co.Ltd., Osaka, Japan; Lucky Goldstar Int. Corp., and Tae Wang Trading Co., Seoul, Korea; Jebsen & Jessen (M) Sdn.8Hds, Selangor, Malaysia; Ciba-Geigy Mexicana S.A. de C.V. MexWorld S.A., Mexico; Swift Consolidated N.Z. Ltd., Auckland, New Zealand; Cusa Commercial SCRL, Lima, Peru; Esta Trading Corp., Makati, Philippines; Jebsen & Jessen Ind.Services Pte.Ltd., Singapore; Productos y Tratamientos Quimicos S.A., Barcelona, Spain; Eng Joo Hung Co. Ltd., Taipei, Taiwan; ChemfleetCo.Ltd., Bangkok, Thailand; Industria Quimica Cimica CA, Caracas, Venezuela. (G.M.Sales & Mktg.) C. K. Littledale; (Cdn.S.M.) G. Fortin; (Mgr.Int'l Sales) G. Serrurier. Annual Sales (D). Co. Size (D).⑤
- Daishowa Forest Products Ltd., 207 Queen's Quay W., Suite 880, Toronto, Ont. M5J 1A7. Tel. 416-862-5000. Fax: 416-862-7051. Telex: 065-24326. Sales offices, Montreal, Quebec, Que., Toronto, Ont., Winnipeg, Man., Greenwich, CT, U.S.A. Pulp and paper mill, and lignin chemicals plant, Quebec, Que., Rothschild, Green Bay, WI, U.S.A., woodland operations, Forestville, sawmill, St-Emile, Que., flexible packaging plant, Winnipeg, Man. Newsprint, paperboard, unbleached, sulphite pulp, lignin chemicals, lumber, pulp slush, flexible packaging, paper

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑤ Uses both ⑤ and ⑤.

bags. Parent company, Daishowa Canada Holdings Ltd., Vancouver, B.C.

(P. & C.E.O.) K. Kitagawa; (C.O.O.) J.P. Allingham; (V.P.Admin.) J.M. McCormack; (V.P.Fin.) R.T. Kazuta; (Sr.V.P.Eng'g & Dev.) A.C. Sarasin; (Sr.V.P.Mktg. & Sales Pulp & Paper) C.N. Keane; (V.P.Chem.Ops. & Pkg.) K.J. Stone; (T.) C.I. Everingham; (Cont.) B.L. Boucher; (Corp.S.) B.H.L. Fitzroy. Annual Sales (G). Co. Size (G).⑤

Daishowa Industries Ltd., Packaging Division, 1750 Inkster Blvd., Winnipeg, Man. R2X 1R4. Tel. 204-633-5770. Fax: 204-632-7246. Miscellaneous paper bags, kraft wrapping paper in sheets or rolls. Parent company, Daishowa Forest Products Ltd., Toronto, Ont.

(G.M.) G. Bunt. Annual Sales (D). Co. Size (D).

★Daisy Decorative Products, Ltd., 108 Brandon Ave., Toronto, Ont. M6H 2E1. Tel. 416-530-0400. Telex: 06-969589. Showroom, 581 Trethewey Dr., Toronto, Ont. Associates, Charles Manufacturing. "Daisy" draperies, curtains, bedspreads, window coverings of all types, "Charles" decorator cushions, outdoor furniture pads, pillows.

For. Reps.: Australia, New Zealand, Middle East, U.S.A.

(P.) J. Doherty; (Mat'ls Mgr.) Mrs. P. Selby; (V.P.Sales) G. Scott; (V.P. & G.M.) M. Pearson; (V.P.Mktg.) F. MacNiell. Annual Sales (D). Co. Size (D).⑤

Daisyfresh, 4405 Metropolitain Blvd., St-Leonard, Que. H1R 1Z4. Tel. 514-376-6240. Toll Free: 800-363-0790. Fax: 514-374-1853. Plant, Vanier, Que. Inner-fashion garments. Brands, "Daisyfresh", "Natur-elle", "Image". Parent company, Canadelle Inc.

(P.) K. Steward; (V.P.) Y. Morel; (V.P.Mktg.) R. Nadeau; (P.A.) J. Migdal. Annual Sales (E). Co. Size (E).⑤

★Dalco Concept Inc., 1125 Tupper, Hawkesbury, Ont. K6A 3E1. Tel. 613-632-0973. Fax: 613-632-1864. Sales offices, Montreal, Que., Hawkesbury, Toronto, Ont. Plants, Montreal, Que. Standard and custom glass showcases and counters for museums, boutiques, jewellery and exhibition uses, display fixtures, glass doors for buildings, tempered glass. Brand, "Dalco".

(P. & G.M.) J. Baptiste Dutoy; (V.P. & S.M.) Mrs. S. Dutoy; (P.A. & Plant Mgr.) S. Dutoy; (Tech.) P. Bogaerts. Annual Sales (C). Co. Size (A).⑤

★Dale Electronics, Ltd., 18 Howden Rd., Scarborough, Ont. M1R 3E6. Tel. 416-759-5631. Fax: 416-759-5176. Precision and industrial resistors. Brand, "Dale". Parent company, Dale Electronics Inc., Columbus, NE, U.S.A.

For. Reps. in Great Britain, Sweden, France, Italy, Japan, Israel, Australia, Germany, Taiwan, Austria, Belgium, Denmark, Finland, Norway, U.S.A., Brazil, Switzerland, India, Spain, Iran, Ireland, New Zealand, Turkey.

(Ops.Mgr.) R. Warzecha. Annual Sales (C). Co. Size (B).⑤

Dales Canada Inc., 99 Chabanel St. W., Suite 502, Montreal, Que. H2N 1C3. Tel. 514-382-5000. Fax: 514-382-5676. Sales office, Toronto, Ont. Associate, Link Sport Inc. Men's and young men's t-shirts, sweaters, cardigans, pants and activewear. Brands, "Rendale", "Streetsport", "Dalesport", etc.

(P.) S. Goldwax; (Cont.) J. Flegg. Annual Sales (D). Co. Size (C).⑤

Dales Furniture Manufacturing Co. Ltd., 3681 Victoria Dr., Vancouver, B.C. V5N 5K9. Tel. 604-879-6151. Fax: 604-874-7377. Associate, 8&D Sales, Tacoma, WA, U.S.A. Wooden and metal dinette suites, plated and powder coated, wooden and brass plated occasional furniture, contract furnishings, leather upholstery.

(P.) L. Dales; (V.P.) H. Dales; (G.M.) P. Weichel. Annual Sales (C). Co. Size (B).⑤

Daley, M. J., Manufacturing Co. Ltd., 425 Comstock Rd., Scarborough, Ont. M1L 2H4. Tel. 416-752-2030. Hollow metal, kalamein and labelled sheet metal doors, frames, etc.

(P.A. & Plant Mgr.) M. Korman. Annual Sales (C). Co. Size (A).

Daltons (1834) Limited, 1590 O'Connor Dr., Toronto, Ont. M4B 2V4. Tel. 416-755-4101. Fax: 416-755-7087. Telex: 06-23790. Associates, Cambridge Canadian Foods Inc., Cambridge, Ont., WHS Inc., Candiac, Que. Glace fruits, peels, preserved ginger, coconut, dates, fruit crystal drink mixes, maraschino cherries, mincemeat. Brands, "Daltons", "Robinsons", "Jolly Good", "Freshie".

(P. & C.E.O.) B. A. Moyle; (V.P.Fin. & S.) W. Scranage; (Plant Mgr.) R. McKerracher; (P.A.) B. R. Gregoire. Annual Sales (E). Co. Size (D).⑤

Daly's Inc., 420 Millen Rd., Stoney Creek, Ont. L8E 3N9. Tel. 416-662-1652. Fax: 416-662-3690. Precision machining of industrial insulation components, wedges for water wheel generators, motors and turbo-alternators, wet moulding, polyester sheet, angles and channels, fabrication of terminal boards.

(P.) E.G. Daly; (G.M.) T. Daly; (P.A.) Mrs. J. Daly; (Cont.) M. Daly. Annual Sales (C). Co. Size (8).⑤

Dalzell & Potts (1988) Ltd., 2nd Flr., 43 Westbrook St., Winnipeg, Man. R3B 0Z5. Tel. 204-942-6229. Men's and ladies' industrial, professional and hospital uniforms.

(P. & G.M.) D. Schallmann; (Off.Mgr.) Ms. L. I. Guerin. Annual Sales (B). Co. Size (A).⑤

Dament & Charles Lumber Manufacturing Limited, 31 Sharon St., Pembroke, Ont. K8A 7J5. Tel. 613-732-9989. Fax: 613-735-4054. Branch office and plant, R.R. #6, Pembroke, Ont. Softwood lumber and residual by-products including sawdust and wood chips.

(P.) D. Shaw; (V.P.) R. Charles; (Acct'g) C. Nagora. Annual Sales (B). Co. Size (A).⑤

Daminco Inc., 977 Pantera Dr., Mississauga, Ont. L4W 2W6. Tel. 416-624-5414. Fax: 416-624-6319. Telex: 06-986766. Branch office, Dorval, Que. "Daedol" white mineral oils, "Vegetol" vegetable oil blends, "Daejel" petrolatums, "Dadex" food grade antioxidant solutions, "Alube" bakery depanning compounds, "Daminet" release agents, "Dadex" monoglyceride citrate, "Daminco-mix" dry blends. Parent company, 547904 Ontario Limited.

(G.M.) G.W. Franklin; (Cont.) F. Hollinsworth; (Ops. Mgr.) F. Wall; (Purch.Mgr.) Mrs. M. Bannister; (Tech. Mgr.) Mrs. A. Smiles. Annual Sales (D). Co. Size (8).⑤

Damp Bros. Machine & Welding Co., 492 Gilbert Ave., Toronto, Ont. M6E 4X5. Tel. 416-783-6813. Fax: 416-787-1160. Associates, Lloyd & Westwood Machinery Inc., Percy's Welding Services Ltd., Toronto, Ont. Boiler and machinery manufacturing, repair and installations.

(Prop.) R. Fuller; (Plant Mgr.) D. Fuller. Annual Sales (8). Co. Size (A).⑤

Dampa Inc., 1285 Morningside Ave., Scarborough, Ont. M1B 3W2. Tel. 416-286-3020. Fax: 416-286-1254. Interior wall and ceiling systems. Parent company, Dampa A/S Denmark.

(P.) L. S. Hermanson; (V.P.Admin.) Ms. M. Schroeter; (Sales Co-Ord.) K. Price; (Plant Mgr.) S. Quartarome. Annual Sales (C). Co. Size (A).⑤

†Danbel Industries Inc., 222 Islington Ave., Etobicoke, Ont. M8V 3W7. Tel. 416-252-9454. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-268-0368, (204, 306, 403, 604) 800-268-0381. Fax: 416-252-1017. Telex: 06-984710. Branch offices, Montreal, Que., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Noma security lighting, residential lighting fixtures and lightbulbs. Parent company, Noma Industries Limited, Willowdale, Ont.

(P.) R. Van Dusen; (V.P.Purch.) M. J. Wolpert; (V.P.Sales & Mktg.) J. Shrubbs; (Dir.Mfg.) R. Berman. Annual Sales (E). Co. Size (E).⑤

Danco Signs, 767 McKay Rd., Pickering, Ont. L1W 3A3. Tel. 416-683-1122. All types of signs.

(V.P.) C. Daniels. Annual Sales (8). Co. Size (A).⑤

Danfoss Mfg. Co. Ltd., 1230 Lakeshore Rd. E., Mississauga, Ont. L5E 1E9. Tel. 416-274-2311. Fax: 416-274-4009. Telex: 06-961216. Sales Reps., Carberry Sales, St. Johns, Nfld., Montclair ProKonrol Inc., Quebec, Steam and Industrial Equipment, Dorval, Que., Northern Mechanical Sales, Garson, Danfoss Mfg. Co. Ltd., Mississauga, Raymeç Equipment Ltd., Cambridge, Ont., K & A Equipment and Controls Ltd., Saint John, N.B., M & M Engineering Ltd., Halifax, N.S., Equipco Ltd., Coquitlam, B.C., Tom Seggs Agencies Ltd., Winnipeg, Man., W.S. Hall Mechanical Sales Ltd., Saskatoon, Sask., Dejaegher Sales Ltd., Edmonton, Calgary, Alta. "Danfoss" automatic controls and equipment for plumbing, refrigeration and heating industry, electrical motor control gear. Parent company, Danfoss A/S, Nordborg, Denmark.

Representatives throughout the world.

(P.) A. C. Hogendoorn; (Admin.Mgr.) Ms. L. Fowler; (Plant Mgr.) M. Sheehy. Annual Sales (D). Co. Size (C).⑤

Danhart Energy Systems Ltd., 360 Enford Rd., Richmond Hill, Ont. L4C 3G1. Tel. 416-883-1711. Fax: 416-883-9119. Air to air heat exchangers, make-up air systems. Parent company, Danhart Sheet Metal Contractors Limited.

(V.P.) N. Kerr. Annual Sales (A). Co. Size (A).⑤

Daniadown Quilts Ltd., 1270 S.E. Marine Dr., Vancouver, B.C. V5X 2V9. Tel. 604-324-8766. Fax: 604-324-

1840. "Daniadown" and "Snowbird" down, down/feather blend and synthetic quilts and pillows, duvet cases, pillow cases and shams, bed sheets, bed skirts, table linens, "Featherest" goose feathered channeled mattress pad.

(P.) J. Vang Andersen. Annual Sales (C). Co. Size (8).⑤

★Danica Imports Ltd., 22 East 2nd Ave., Vancouver, B.C. V5T 1B1. Tel. 604-872-0277. Fax: 604-875-6325. "Kiddoworks" children's wooden easel and drawing accessories, wooden knife blocks.

(P.) R. Benson; (V.P.) J. Braude. Annual Sales (C). Co. Size (B).⑤

Daniels Electronics Ltd., 43 Erie St., Victoria, B.C. V8V 1P8. Tel. 604-382-8268. Fax: 604-382-6139. VHF/UHF solar-powered mountain top repeaters.

(P.) T. G. Daniels; (R&D Mgr.) R. J. Daniels; (Off.Mgr.) Ms. D. McDermott; (Mfg.Ops.Mgr.) R. Small. Annual Sales (C). Co. Size (A).⑤

Danline Sweeper 8rooms Ltd., P.O. Box 725, 25 Grange St., Smith Falls, Ont. K7A 4W6. Tel. 613-283-7883. Wire and polyester broom sections, gutter brooms and wire for street cleaning machines.

(V.P.) S. Watson. Annual Sales (B). Co. Size (A).

Dansol Manufacturing Co. Ltd., 100 Summerlea Rd., Brampton, Ont. L6T 4X3. Tel. 416-458-5578. Fax: 416-792-8996. Telex: 06-988570. Custom injection moulding, housewares and patio tables.

(P.) J. Sterling; (G.M.) J.R. Arrowsmith. Annual Sales (C). Co. Size (8).⑤

Darac et Fils (1989) Inc., 1767, Kennedy nord, Ville de Ste-Marie, Que. G6E 3A9. Tel. 418-387-5289. "Darac" firm unripened cheese.

(P.) C. Darac; (V.P.) G. Drouin. Annual Sales (8). Co. Size (A).⑤

†Darby Sportswear Co. Ltd., 100 Dundas St., Paris, Ont. N3L 3H6. Tel. 519-442-4080. Fax: 519-442-4201. Baseball, basketball, football, hockey, and soccer uniforms, also school uniforms, custom sport uniforms and jackets. Brands, "Darby", "Soffe".

(P. & G.M.) T. Charles Sevier. Annual Sales (C). Co. Size (C).⑤

★Dare Foods Limited, 2481 Kingsway Dr., P.O. Box 1058, Kitchener, Ont. N2G 4G4. Tel. 519-893-5500. Fax: 519-893-8369. Telex: 069-55488. Branch offices, Moncton, N.B., Montreal, Que., Toronto, Hamilton, Ont., Surrey, B.C. Warehouses, Moncton, N.B., Montreal, Quebec City, Que., Winnipeg, Man., Edmonton, Alta. Plants, Kitchener, Hamilton, Toronto, Milton, Ont. Subsidiaries: Dare Foods (Candy Division) Limited, Dare Foods Incorporated, Kitchener, Ont. Biscuits, crackers and candy. Brands, "Dare", "Bretton".

(P.) C.M. Dare; (V.P.) G.N. Dare; (V.P.Custom Prods.) D.V. Reeve; (V.P.Mktg. & Corp.Dev.) B.R. Dare; (S.T.) W.J. Graham; (V.P.Sales) G. MacLeod; (Dir.Mfg.) D.F. Grischow; (Dir.Mktg.) G.A. Hudson; (Dir.Exp.) M.L. Thompson; (S.M.Atlantic Reg.) C. MacFarlane; (S.M.Que.) J. Rouillard; (S.M.Ont.) R. Green; (S.M.West'n) R. Harris; (S.M.Food Serv. & Custom Prods.) N. Voutt. Annual Sales (F). Co. Size (F).⑤

★Dareba Enterprises Ltd., Golfcourse Dr., R.R.#1, Braeside, Ont. K0A 1G0. Tel. 613-623-2540. Telex: 053-4113. Systems office, Kanata, Ont. SCAN (Sequencer Change-over Array Narrator) is a CIM productivity enhancement system for PC8 electronics auto-assembly.

(C.E.O. & Exec.Dir.) F. Simek, P.Eng; (Dir.) Mrs. I. Kerr. Annual Sales (B). Co. Size (A).⑤

★Darfield Building Products Inc., General Delivery, Darfield, B.C. V0E 1R0. Tel. 604-672-9754. Fax: 604-672-9754. Rough and dressed lumber, timbers, shelving, dunnage, kiln strips. Brand, "Tred-Board".

(Mgr.) G. Burkholder; (Prod'n Supv'r) G. Nelson. Annual Sales (8). Co. Size (A).⑤

★DARLING, 2200 Place Trans Canadienne, Dorval, Que. H9P 2X5. Tel. 514-421-2424. Fax: 514-421-2436. Sales offices, St.John's, Nfld., Halifax, N.S., Moncton, N.B., Quebec, Que., Toronto, London, Orillia, Kitchener, Ont., Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Centrifugal pumps, heat exchangers, water treatment systems, grey iron foundry operation. Brands, "Darling", "Unicon", "Firepak", "Hydropak", "Duro". Parent company, Water Group, Regina, Sask.

For.Reps., Pinto & Associates, Franklin, MA, Pacific Northwest Pump Co. Inc., Seattle, WA, Frederick Pump & Engineering, Walnut, CA, Quimby Equipment, Plainview, NY, U.S.A.

(Dir.Gen.) B. McCrea; (V.P.Sales) R. F. Zane; (S.M.) D. Dumont. Annual Sales (D). Co. Size (C).⑤

- Darling 80dy Fashions Ltd., 287-289 Horner Ave., Toronto, Ont. M8Z 4Y4. Tel. 416-251-2284. Fax: 416-251-3956. Brassieres, garter belts, corsets, ladies' and men's lingerie, loungewear and pyjamas, leather bustiers, panties and skirts. Brand, "Darling".
(P.) G. Anderton; (G.M.) R. Kam. Annual Sales (C). Co. Size (B).Ⓢ
- ★Darling & Company, Ltd., 97 Commissioners St., Toronto, Ont. M5A 3V9. Tel. 416-463-1167. Toll Free: 800-268-6748. Fax: 416-463-6052. Telex: 06-219666. Branch office, London, Ont. Meat and bone meal, tallows, animal fats. Parent company, Darling-Delaware, Inc.
(P.) M. J. Spratt; (Cont.) D. Lam; (Plant Mgr.) D. Malatesta. Annual Sales (B). Co. Size (B).
- Darlington Wood Products Ltd., 160 Base Line Rd., Bowmanville, Ont. L1C 1A2. Tel. 416-623-3344. Custom roof trusses, stairs, counter tops.
(P.) J. Silva; (V.P.) F. Silva. Co. Size (N/R).
- ★DARNELL INC., 7 Staffordshire Place, Toronto, Ont. M8W 1T1. Tel. 416-255-8563. Fax: 416-251-1667. Telex: 06-984568. Subsidiary, Darcor Casters, Brea, CA, U.S.A. "Darcor", "Darnell" and "Carpet Master" ball bearing institutional, industrial and office chair casters and protective rubber bumpers, neoprene wheels.
For Rep., Darcor Inc., Brea, CA, U.S.A.
(P.) R.R. Hilborn; (V.P.) P. Dhama; (Plant Mgr.) A. Ludvik; (P.A.) R. McMillan; (Cont.) R. Smollet. Annual Sales (B). Co. Size (C).Ⓢ
- ★Daron Inc., 320, rue St-Michel, St-Jean, Que. J3B 1T4. Tel. 514-348-6B31. Fax: 514-348-5166. Aluminum die casting products including lighting components, household electrical parts, metal fence parts, etc.
(C.E.O.) R. Poirier; (Cont.) L. Lapalme; (Plant Mgr.) E. Roy. Annual Sales (C). Co. Size (B).
- Darrco Manufacturing Co. Ltd., 110B S. Service Rd. W., Oakville, Ont. L6L 5M7. Tel. 416-847-7341. Fax: 416-847-7344. Associate, U & U Stampings Ltd. Jigs and fixtures, tools, dies and metal stampings.
(P.) W. Sherratt; (V.P.) K. Johnston. Annual Sales (C). Co. Size (C).Ⓢ
- Dart Cup Ltd., 40 Dart Rd., Campbellford, Ont. K0L 1L0. Tel. 705-653-2877. Fax: 705-653-4334. Head office, Mason, MI, U.S.A. Disposable, plain and special print foam cups, food containers and lids.
(P.) R. Dart; (Acct.Mgr.) W. Gurzenda. Annual Sales (D). Co. Size (N/R).
- ★DART FOUNDRIES LIMITED, P.O. Box 10, Eagle St., Stevensville, Ont. L0S 1S0. Tel. 416-382-3106. Fax: 416-382-2794. Ductile and grey iron, ni-hard and meehanite castings.
(P.) D. H. Buckland; (V.P.Admin.) Ms. M. Buckland; (Plant Mgr.) A. Damiano. Annual Sales (C). Co. Size (B).Ⓢ
- †Dasco Data Products Limited, 346 Orenda Rd., Brampton, Ont. L6T 1G1. Tel. 416-792-7080. Branch offices, St. John's, Nfld., Halifax, N.S., Saint John, N.B., Montreal, Que., Ottawa, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Plant, Brampton, Ont. Computer furniture including steel cabinets, steel wood desks, magnetic tape racks, foot rests, wire racks, etc. Brands, "Multi-Stor", "Super-Stor", "Adjusta-Stor", "Hide-a-door", "Standard Stor".
(P.) J. Moulton; (Br.Sales & Mktg.) P. Phillips; (Toronto S.M.) Ms. S. Mannerow; (Cont.) B. Wasdell; (Buyer) S. Moulton; (Warehouse Mgr.) D. Fry; (Designer) F. Camilleri. Annual Sales (D). Co. Size (C).
- ★Dascor Inc., P.O. Box 2042, Walkerville Postal Stn., Windsor, Ont. N8Y 4R5. Tel. 519-258-2218. Fax: 519-258-4294. Branch office and plant, 2744 Edna St., Windsor, Ont. Associate, Varian Mgmt. Corp.(198B). Modular automotive assemblies, plastic injection molding, metal stamping, car seat buttons and component sequencing.
(P.) J. A. Dastie; (V.P.Ops.) D. C. Harris; (Plant Mgr.) B. Martin; (Off.Mgr.) S. Dibley. Annual Sales (C). Co. Size (B).Ⓢ
- †Dashwood Industries Limited, P.O. Box 10, Centralia, Ont. N0M 1K0. Tel. 519-228-6624. Fax: 519-228-6910. Branch offices, Kanata, Aurora, Ont. "Millenium" vinyl covered wood windows and sliding patio doors. Parent company, T J International, Boise, ID, U.S.A.
(P. & C.O.O.) J. Cook; (V.P.Sales) W. Fenlon; (V.P. & G.M.) T. F. Duffy; (V.P.Fin.) A. R. Hall; (V.P.Ops.) S. Jim Genno. Annual Sales (E). Co. Size (E).Ⓢ
- ★Data Accessories Corporation, 210 Milner Ave., Unit 1, Scarborough, Ont. M1S 4M7. Tel. 416-292-9963. Fax: 416-292-2345. Telex: 065-26220. Branch offices, Montreal, Que., Winnipeg, Man., Vancouver, B.C., London, U.K., Frankfurt, W. Germany. Associate, Data Acces-
- sories Corporation, Tonawanda, NY, U.S.A., Datavest Corporation, Datacorp International Inc. Copymate, Clair and Superholders copy holders, also Computer Care Centre cleaning and anti-static products for the computer, software templates for keyboards, mouse mats and holders, keyboard drawers.
(P. & C.E.O.) S. S. Deutch; (Cont.) E. Ng; (Ops.Mgr.) K. Clancy. Annual Sales (C). Co. Size (B).Ⓢ
- Data Art Division, 210 Milner Ave., Unit 6, Scarborough, Ont. M1S 4M7. Tel. 416-292-6611. Telex: 065-25463. Art work for and designing of printed circuit boards, also phototools. Parent company, Fahcent Instruments Ltd.
(P. & P.A.) P.S. Lim; (V.P. & G.M.) A. S. Lim; (S.M.) A. Olive; (Cont.) V. P. Rathee. Annual Sales (C). Co. Size (B).
- Data Business Forms, 2 Shaftsbury Lane, Brampton, Ont. L6T 3X7. Tel. 416-791-3151. Fax: 416-791-3277. Branch offices, Halifax, N.S., Fredericton, N.B., Montreal, Quebec, Que., London, Kitchener, Toronto, Hamilton, Ottawa, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Greenfield Park, Que., Don Mills, Brampton, Niagara Falls, Mississauga, Ont., Winnipeg, Man., Regina, Sask., Edmonton, Calgary, Alta., Vancouver, B.C. Continuous, optical scanning, label and snapshot forms. Brands, "Data Sets", "Envelabel", "Datamailer", "Dataforms", "Data-lope". Parent company, Maclean Hunter Limited.
(P.) J.H. Greenhough; (V.P. & G.M.Brampton) J. Conway; (Ops.Mgr.Green Field Park) G. Brien; (V.P.Mktg.) A.R. Gardiner; (V.P.Sales) S.J. Ross; (Cont.) P. O'Shea; (Ops.Mgr.Brampton) P. Shaw; (Ops.Mgr.) S. Stumpacher. Annual Sales (F). Co. Size (G).Ⓢ
- Data Business Forms Ltd., See Formules D'Affaires Data Une Division de Formules D'Affaires Data Ltée.
- Data Cable Co. Inc., The, 31 Robb Blvd., Orangeville, Ont. L9W 3L1. Tel. 519-941-7020. Fax: 519-941-7130. Associate, RFM Electro Sales Ltd., Mississauga, Ont. Data communication cables, computer cable assemblies and EIA, data switches.
(P.) R. A. Fearon; (V.P.) M. Kozanczyn. Annual Sales (C). Co. Size (B).Ⓢ
- ★Data Circuits, Division of Computer Logics, 75 International Blvd., Rexdale, Ont. M9W 6L9. Tel. 416-674-1111. Fax: 416-672-3869. Plant, Mississauga, Ont. Printed circuit boards and related electronic assembly.
(P.) C. D. Menkes; (V.P.) J. Pennell; (V.P. & Cont.) M. Rohatynski; (Ops.Mgr.) W. Slakley; (S.M.) R. Way. Annual Sales (D). Co. Size (C).Ⓢ
- Data-Tel Services Inc., 3280 Steeles Ave. W., Unit 20, Concord, Ont. L4K 2Y2. Tel. 416-738-1767.
(Adv.) D. Osmond.
- ★Datafile/Wright Line, 130 Sparks Ave., Willowdale, Ont. M2H 2S4. Tel. 416-497-1552. Fax: 416-497-6864. Branch offices, St.John's, Nfld., Halifax, N.S., Saint John, N.B., Montreal, Que., Guelph, North Bay, Ottawa, London, Kitchener, Thunder Bay, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Alphabetic and numeric colour coding systems. Brands, "Databox", "ABC Filing", "Spectrum Colour Coding".
(P.) T. Scrymgeour; (V.P.) J. Coulson; (V.P.) J. Ayre. Annual Sales (D). Co. Size (C).
- ★Datakeeper Products (1988) Inc., 115 Howden Rd., Scarborough, Ont. M1R 3E3. Tel. 416-288-8282. Fax: 416-288-8478. Loose leaf hardware, binding and systems for data processing and point of sales advertising information, video cassettes.
(P.) Mrs. P. Patel. Annual Sales (B). Co. Size (A).Ⓢ
- Datamatix, 754 Halpern, Dorval, Que. H9P 1G6. Tel. 514-631-9003. Inked ribbons for high speed computer printers, also ribbons for typewriters, word processors, mini and micro computers, laser printer cartridges and supplies, plastic and cardboard cores for high speed computer printers.
(C.E.O.) S. Ramelson. Annual Sales (8). Co. Size (A).Ⓢ
- ★Datasymp Inc., 435 Elgin St., P.O. Box 2080, Brantford, Ont. N3T 5Y6. Tel. 519-758-5800. Toll Free: 800-265-9930. Fax: 519-758-5600. Point of sales systems and software including printed circuit board enhancement products, communications software and software applications. Registered trade marks, Stitches, Advantage, Cheers, Yak Pak, etc.
(P.) R. Sterne; (V.P.Ops.) R. Field; (Dir.Sales) F. Hadler; (Dir.Mktg.) B. Strosberg; (Cont.) P. Windsor; (Dir. Software) M. Caminetsky; (Dir.Firmware) J. Cruickshank; (P.A.) Ms. B. Delaney. Annual Sales (D). Co. Size (C).Ⓢ
- Datatech Business Machines, Inc., 3500 Ashby, St. Laurent, Que. H4R 2C1. Tel. 514-332-0741. Toll Free:
- 800-361-9673. Fax: 514-332-2643. Paper shredding, baler/shredder combination and industrial baler machines, also micro shredder and label dispensing and affixing machines. Brands, "Novashred", "DFM", bursters and decollators, scriptomatic labelers, datatech direct impression printer.
(P.) S. Silverton; (Off.Mgr.) Mrs. M. Hoffman; (Sr. V.P.Sales) D. Water; (Adv.) Ms. 8. Aizen. Annual Sales (D). Co. Size (8).Ⓢ
- Datatrak Systems Inc., P.O. Box 13214, Kanata, Ont. K2K 1X4. Tel. 613-831-2088. Bar code data collection terminals. Brands, "Amigo-1, 2", "Amtrak", "Amnet".
(P.) 8. Stevens; (Dir.Mktg.) G. Klein; (Cont.) O. O'Connor; (Dir.Tech.) J. Breeze. Annual Sales (B). Co. Size (A).
- ★Date Industries Limited, 68 Swan St., Ayr, Ont. N0B 1E0. Tel. 519-632-7427. Custom grey iron and alloy iron castings.
(Mng. Dir.) D. M. Graham; (G.M.) D. Singleton; (Prod. Mgr.) W. Graham. Co. Size (C).
- ★Datek Industries Limited, 8522 Davies Rd., Edmonton, Alta. T6E 4Y5. Tel. 403-465-1530. Fax: 403-465-0130. Branch office, Datek Industries Inc., Houston, TX, U.S.A. Subsidiary, Baker Electronics Enterprises Limited, Edmonton, Alta. "System 8000" industrial computer, "Vista" software package for supervisory control applications, modular remote terminal units, automatic tank measurement system, hand held data collection units, etc.
(G.M.) P. Van der Zee. Annual Sales (C). Co. Size (B).
- ★Datem Ltd., 16 Concourse Gate, Nepean, Ont. K2E 7S8. Tel. 613-225-5919. Fax: 613-225-5593. Distributed control network modules based on Intel's Bitbus concept, programmable controllers, software products. Registered trade mark, "DATEM".
For.Reps., Cimtec, Elec-Trol Inc., HSES, D.I.P., J.C. Henberger, ROoss Equipment Co., Wilson-Mohr Inc., MacNaughton & McKay, ADM, Dayner-Hayes Inc., Miller Technologies, S.I.A., Tessco, Computer Modules, Platt Electric, U.S.A.; Rapid Recall Ltd., U.K.; Bacher Electronics, Austria; Compax, Israel; Computrol, Australia; EB Nortelco, Norway; Genesys Automation, India; Hyun & Young, Korea; ITT/Intesi, Italy; ITT Multicomponents, Denmark; Koning En Hartman, Netherlands; Nortelco, Sweden; Oy Fintronic, Finland; Productos Mecanicos, Mexico; SW Datentechnik, W. Germany; Syscom Corp., Japan.
(P.) W.P. Thomas; (Sales & Mktg.Mgr.) P. Childs; (Cont.) Ms. C. Thomas. Annual Sales (C). Co. Size (B).Ⓢ
- Datola Manufacturing Limited, 37 Dairy Lane, Box 2754, Huntsville, Ont. P0A 1K0. Tel. 705-789-4300. "Prospector" skiboggans and canoes, duck, sail and row boats, dog sleds.
(P.) L. C. McLellan; (S.T.) D. H. McLellan. Co. Size (N/R).
- Daubois Inc., 6155 boul. des Grandes Prairies, Saint-Léonard, Que. H1P 1A5. Tel. 514-328-1253. Toll Free: 800-361-4036. Fax: 514-328-7694. Pre-mix concrete, sand-mix, stucco, and ice melting salt, filtration and foundry sands, sandblasting sands, specialized concrete products and aggregates, bagging operation for customer products. Brands, "8omix", "Decorlite", "Spread'N 8ond".
(P.) L. Daubois; (Prod'n Mgr.) P. Daubois; (G.M.) M. Daubois; (Sales & Mktg.Mgr.) M. Seguin. Annual Sales (D). Co. Size (C).Ⓢ
- Dauphin Herald Co. Ltd., The, 120 - 1st Ave. N.E., Dauphin, Man. R7N 1A5. Tel. 204-638-4420. Weekly newspapers, offset printing.
(G.M.) R. F. Gilroy. Annual Sales (C). Co. Size (8).Ⓢ
- Daveluyville Furniture Limited, 110 6th Ave., Daveluyville, Que. G0Z 1C0. Tel. 819-367-2215. Fax: 819-367-2015. Branch office, Toronto, Ont. Bedroom and dining room suites.
(P.) J. Savoie; (S.M.) D. Benot; (S.M.) Y. Gaudet; (Fin. Dir.) M. Charette; (P.A.) M. Leblanc. Annual Sales (D). Co. Size (E).Ⓢ
- ★Davey Lumber and Building Supplies Inc., R.R.#1, Tapleytown Rd., Stoney Creek, Ont. L8G 3X4. Tel. 416-662-6359. Fax: 416-560-5551. Telex: 061-8303. House packages, lattice panels, industrial lumber, blockings, boxes, pallets and cradles.
(P. & G.M.) Ms. G. Yao; (Sales & Ops.Mgr.) S. McLean; (Cont.) J. Ho. Annual Sales (D). Co. Size (C).
- Davian Contract Packaging, 90 Weybright Court Unit 3, Scarborough, Ont. M1X 4E4. Tel. 416-299-8806. Fax: 416-299-6926. Custom manufacturing and filling of colour cosmetics, shampoo, creams, lotions, gels, and fragrances. Parent company, Winarick Canada Limited.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

(P.) D. G. Quayle; (Ops.Mgr.) J. Khan. Annual Sales (C). Co. Size (8).

David Barry Co. Ltd., See Barry, David, Co. Ltd.

David, Ben, Dyeing and Finishing Inc., 134 Mary St., Hamilton, Ont. L8R 1K5. Tel. 416-525-7275. Fax: 416-528-9080. Dyeing and finishing of knit fabrics and yarns.

(Chief Exec.) L. Sussman. Annual Sales (C). Co. Size (C).

★David Brown Gear Industries Inc., 1125 Squires Beach Rd., Pickering, Ont. L1W 3T9. Tel. 416-427-4327. Toll Free: 800-263-3141. Fax: 416-427-0861. Branch office, Longueuil, Que. Plants, Pickering, Ont., Huddersfield, Sunderland, U.K., Brussels, Belgium. Speed reducer gear units, flexible shaft couplings, adjustable speed drives. Brands, "Radicon", "Helicon", "Nylicon", etc. Parent company, David Brown Radicon Ltd., Huddersfield, England.

(P.) B. Jaine; (V.P.Sales) J. C. Visser; (Mgr.Engr'g Serv.) E. Yap; (Reg.S.M.Longueuil) D. Imbeau. Annual Sales (D). Co. Size (8).⑥

Davidson Furniture Specialties Ltd., 40 Konrad Cres., Markham, Ont. L3R 8T4. Tel. 416-475-8376. Fax: 416-475-0792. Restaurant, cafeteria and institutional furniture, wardrobe racks, folding banquet tables, mobile stage platforms.

(P.) J. K. Stephenson; (Mktg.Mgr.) A. J. Stephenson; (Cont.) Ms. R. Cuthbertson. Annual Sales (C). Co. Size (A).⑥

Davidson Instrument Panel Textron, 128 Peter St., P.O. Box 300, Port Hope, Ont. L1A 3W4. Tel. 416-885-7231. Fax: 416-885-2658. Telex: 06-981347. Custom molding for the automotive industry in plastisols, urethanes and vacuum forming and injection molding. Parent company, Davidson Instrument Panel Textron, Portsmouth, NH, U.S.A.

(V.P.Ops.) R. F. Boulay; (Dir.Mfg.) R. Burton; (Dir. Advance Ops.) D. Mills; (Sr.Buyer) R. Cox; (Mat'ls & Purch.Mgr.) D. Curry; (Hum.Res.Mgr.) R. Harmon; (Exe. Asst.) Mrs. S. Lachner. Annual Sales (E). Co. Size (G).⑥

Davidson Machine Shops Ltd., 58 Crockford Blvd., Scarborough, Ont. M1R 3C3. Tel. 416-759-5061. General machine work, special machinery and fabrications.

(P.) J. Amring; (V.P.) G. P. Amring. Annual Sales (C). Co. Size (A).⑤

†Davis, C., Manufacturing Co. Ltd., 2010 Dundas St., Vancouver, B.C. V5L 1J4. Tel. 604-255-8241. Fax: 604-255-6824. Pressure sensitive paper, plastic and foil labels in sheets and rolls, custom screen printed or hot stamped plastic products including loose leaf binders, product identification markings, name plates, report covers, indexes, etc.

(P.) J. Butterfield; (V.P.) A. Hall-Patch. Annual Sales (C). Co. Size (N/R).⑤

Davis Controls Limited, 2200 Bristol Circle, Oakville, Ont. L6H 5R3. Tel. 416-829-2000. Fax: 416-829-2630. Branch offices, Montreal, Que., Edmonton, Alta. Capacitance probes, mercury contactor assemblies, high sensitivity conductivity liquid level switches, vibration, process, fluid and industrial electrical controls.

(P.) D.P. Grenfell; (V.P. & G.M.) W.N. Montgomery; (Mktg.Serv.) S. Cole. Annual Sales (D). Co. Size (C).⑥

Davis Gelatine (Canada) Ltd., 230 Midwest Rd., Scarborough, Ont. M1P 3A9. Tel. 416-757-4126. Fax: 416-757-9243. Division, Davis-Germantown, Scarborough, Ont. Stabilizer/emulsifiers for the dairy and food industry, suppliers of gelatine in bulk for industrial use and retail, custom blenders of food ingredients. Parent company, Goodman Fielder Watties Limited, Australia.

(Chmn.) W.M. Dixon; (P.) R.C. Pritlove. Annual Sales (D). Co. Size (C).⑥

★Davis-Germantown, Division of Davis Gelatine (Canada) Ltd., 230 Midwest Rd., Scarborough, Ont. M1P 3A9. Tel. 416-757-8339. Fax: 416-757-9243. Stabilizers and emulsifiers for dairy and food products. Brands, "Pur-Test", "Multi-Sta", "Regal", etc. Parent company, Goodman Fielder Watties Limited, Australia.

For. Reps.: Germantown Mfg. Co., Broomall, Penn., U.S.A.; Germantown Mfg. Co. S.A. de C.V., Mexico 19, D.F., Mexico; Davis-Germantown (Australia) Pty. Ltd, Botany, N.S.W., Australia.

(Chmn.) W.M. Dixon; (P.) R.C.M. Pritlove. Annual Sales (D). Co. Size (C).⑥

★Davis, L., Textiles Co. Limited, 187 Geary Ave., Toronto, Ont. M6H 2C2. Tel. 416-535-8002. Toll Free: (U.S.A.) 800-387-0302. Fax: 416-535-1130. Telex: 06-23557. Branch plant, 53 Bakersfield Ave., Toronto, Ont. Infants' and children's sleepwear, playwear, underwear, bedding,

comforters, cloth diapers, etc. Registered trade marks, Sleepite, Northern Lights Original Gear, Davtex, Baby Downe, Urbanwear For Uptown Tots, Snugabye.

For.Reps., R. Creagh Co. Ltd., Auckland, New Zealand; Stuartco, Melbourne, Australia.

(C.E.O. & P.) M.K. Davis; (Exec.V.P.) K.D. Davis; (V.P.Admin.) Z. Poznan; (V.P.Prod'n Plan'g) H. Mauthe; (Plant Mgr.) L. Fried. Annual Sales (D). Co. Size (E).⑤

Davis Machine Co. (1960) Ltd., 525-46th St. E., Saskatoon, Sask. S7K 0W8. Tel. 306-242-2611. Fax: 306-242-6210. Mining equipment and custom fabrication.

(P. & G.M.) L. S. Mamer; (S.T.) L. Fast. Annual Sales (B). Co. Size (A).⑤

†Davis, W.R., Engineering Limited, 1260 Old Innes Rd., Ottawa, Ont. K1B 3V3. Tel. 613-748-5500. Fax: 613-748-3972. Telex: 053-3862. Mobile field workshops and offices, segmented wave generators, infra red signature suppression devices for cooling gas turbine and diesel exhausts, data acquisition and control systems, active shaft grounding systems, automotive test equipment, electro/mechanical systems, prototypes, stainless steel and aluminum sheet metal fabrication and welding.

(P.) W. Roland Davis; (G.M.) R. Bryce; (Compt.) J. Fairbairn; (Mgr.Mktg.) G. D. Roberts; (Mgr.Purch.) F. Mahaney. Annual Sales (D). Co. Size (C).⑥

Davis Wire Industries Ltd., 960 Derwent Way, Annacis Island, New Westminster, B.C. V3M 5R1. Tel. 604-525-3622. Fax: 604-525-3628. Branch plant, Edmonton, Calgary, Alta. Electrically welded wire mesh. Brand, "Blockforce".

(V.P. & G.M.) S.B. Rutledge; (Plant Mgr.) S. Ward. Annual Sales (D). Co. Size (C).⑥

Davis and Henderson Ltd., [Davis et Henderson Ltée.], 2 Lansing Sq., Unit 1101, North York, Ont. M2J 4P8. Tel. 416-498-5295. Fax: 416-498-8308. Plants, Brossard, St. Laurent, Que., Toronto, Waterloo, Don Mills, Pickering, Ont., Edmonton, Alta. Cheque printers, bar-coded label systems, blister and skin cards. Parent company, Maclean Hunter Limited.

(P.) A. J.R. Williams; (V.P.Fin.) J. Wightman; (P. D&H Intercheques) S. McFarlane; (V.P., D&H Packaging) W. Moir; (V.P., D&H Data Image) R. McKittrick. Annual Sales (E). Co. Size (F).⑤

Davis & Henderson Packaging, 505 Dutton Dr., Waterloo, Ont. N2L 4C8. Tel. 519-885-1770. Fax: 519-885-4606. Blister and skin card printing and coating, folding cartons. Parent company, Davis and Henderson Ltd., Don Mills, Ont.

(G.M.) W. Moir; (Off.Mgr.) Miss J. Schatzke; (Prod. Co-ord.) J. Mustin. Annual Sales (D). Co. Size (B).⑤

★Davison, W. R. Grace & Co. Of Canada Ltd., 27 Heathdale Crt., London, Ont. N6K 4A9. Tel. 519-641-0255. Branch office, Calgary, Alta. Plant, Valleyfield, Que. Fluid cracking catalysts for petroleum industry. Brands, "Davison", "Grace".

For.Rep., Davison W.R. Grace & Co., Baltimore, MD, U.S.A.

(Sales Rep.) D. W. Kit; (Sales Rep.) W. Chester Clendenning; (P.A.) J.R. Belanger; (Plant Mgr.) P. Y. Moreau. Annual Sales (E). Co. Size (D).

★Dawtex Industries, 5135 Creekbank Rd., Mississauga, Ont. L4W 2S9. Tel. 416-238-1645. Fax: 416-238-5946. Telex: 06-960194. Worsted yarns in acrylics, nylon, wool and blends. Parent company, Pickering Distributors Inc., Mississauga, Ont.

(P. & G.M.) Y. Dawood; (V.P.Fin.) M.A. Qadeer; (V.P.Prod.Dev. & Mktg.) N. Roy. Annual Sales (D). Co. Size (D).⑤

Day Nite Neon Signs Ltd., 20 Mount Hope Ave., P.O. Box 2716, Dartmouth, N.S. B2W 4R4. Tel. 902-469-7095. Fax: 902-464-2124. Subsidiaries, Day Nite Neon Signs Ltd., Sydney River, N.S., Day Nite Neon (N.B.) Ltd., Moncton, N.B., Associate, E.C. Boone Ltd., St. John's Nfld. Illuminated and architectural signs, illuminated and non-illuminated awnings.

(P.) C. L. Boone; (Prod'n Mgr.) J. Powers; (Serv.Mgr.) J. Powers; (S.M.) W. Stewart; (Compt.) R. MacDonald; (Sydney Mgr.) S. Roy; (Moncton Mgr.) R. Thiabodeau. Annual Sales (D). Co. Size (C).⑤

★Day Specialties Corporation, 125 Albert St., P.O. Box 460, Midland, Ont. L4R 4L3. Tel. 705-526-3771. Fax: 705-526-0688. Telex: 0687-5598. Tempered and decorative flat glass products, glass touch control panels, firescreen and wood burning stove glass, barbeque window glass, furniture glass, membrane switches, plastic graphic panels. Brand, "Daysco". Parent company, A.F.G. Glass Inc.

(P. & G.M.) W. E. Moss; (V.P.Mfg.) R. Holsgrove; (V.P.Sales) B. Marchand. Annual Sales (D). Co. Size (C).⑤

Day & Campbell Limited, 1074 Upper Wellington St., Hamilton, Ont. L9A 3S6. Tel. 416-385-5315. Concrete blocks. Brands, "Duro-Clave", "Daylite".

(P.) J. E. Campbell; (G.M.) W.A. Primeau. Co. Size (B).

★DAYBAR INDUSTRIES LIMITED, 1235 Aerowood Dr., Mississauga, Ont. L4W 1B9. Tel. 416-625-8000. Fax: 416-625-4204. Fire labelled hollow metal doors and frames, insulated hollow metal doors, commercial and residential hollow metal frames.

(P.) S. Dodson; (S.M.) R. Bonacci; (Compt.) I. Anderson; (Plant Mgr.) C. Coburn; (Cust.Serv.Mgr.) J. Crouse. Annual Sales (D). Co. Size (C).⑥

Dayco Products Canada Inc., 46 Norelco Dr., Weston, Ont. M9L 1S3. Tel. 416-741-3900. Fax: 416-741-1841. Regional warehouses, Edmonton, Alta., Burnaby, B.C. Rubber goods, automotive fan belts and snowmobile drive belts, FHP and industrial V-belts, radiator and air intake hose, industrial hose, hydraulic hose and couplings. Brands, "Dayco", "Gold Seal", "Dayflex", "Blue Ribbon", etc. Parent company, Mark IV, Buffalo, NY, U.S.A.

(V.P. & G.M.) F. Reeves; (V.P.Fin. & Admin.) J. R. Young; (V.P.Mktg.) T. St. Amour. Annual Sales (E). Co. Size (E).⑥

DAYMOND ALUMINUM, A DIVISION OF DAYMONEX LTD., 2896 South Sheridan Way, Suite 200, Oakville, Ont. L6J 7G9. Tel. 416-829-0404. Toll Free: (416,514,519,613,705,807) 800-265-9420. Fax: 416-829-2437. Aluminum extrusions, fabricating and finishing, also anodizing and mouldings.

(V.P. & G.M.) R. Taylor; (Dir.Sales) G. Peltier. Annual Sales (E). Co. Size (E).⑥

Daymond Vinyl, 2441 Royal Windsor Dr., Mississauga, Ont. L5J 4C7. Tel. 416-823-4423. Toll Free: (416) 800-387-8111, (519,613,705) 800-387-8133, (418,514,819) 800-387-8147, (204,306,403,506,604,709,807,902) 800-387-8128. Fax: 416-823-0737. Telex: 069-82312. Branch offices, Kitchener, London, Ottawa, Burlington, Ont., Calgary, Edmonton, Alta. Mouldings, aluminum and plastic extrusions, vinyl sidings and trims, plastic sewer pipe, etc. Parent company, Jannock Ltd.

(P. & G.M.) R.G. Rowland; (Sales & Mktg.Mgr.) J. Walter Stevens. Annual Sales (E). Co. Size (E).⑥

Daymor Dress Inc., 333 Chabanel St. W., Suite 400, Montreal, Que. H2N 2E7. Tel. 514-382-5525. Fax: 514-382-4748. Telex: 05-825627. Associate, Daymor USA Ltd., NY, U.S.A. Ladies' afternoon and cocktail dresses, co-ordinates. Brands, "Daymor Couture", "Jean Jourdan", "Caroma". Parent company, Daymor Dress (Canada) Inc.

For. Reps., Paula Cohen Inc., NY, S.G. Appaier, Chicago, IL, U.S.A.

(P.) M. Schwartz; (V.P.) J.Z. Schwartz; (Cont. & Off. Mgr.) A. Cohen; (Plant Mgr.) D. Schwartz. Annual Sales (D). Co. Size (8).⑤

Dayside Industries Ltd., 2258 Mountainside Dr., Burlington, Ont. L7P 187. Tel. 416-335-3600. Aluminum storm and screen windows and doors.

(G.M.) G. Peressini. Annual Sales (B). Co. Size (A).

★Daytech Mfg. Ltd., 675 Petrolia Rd., Downsview, Ont. M3J 2N6. Tel. 416-661-2696. Fax: 416-667-8578. Subsidiary, Daytech Mfg. Inc., Buffalo, N.Y., U.S.A. Transit shelters with or without illuminated display cases, "Infopost" schedule holders, "Infopanel" large free standing display, custom signs, etc.

(P.) B.G. Nugent; (P.A.) L. McKenna; (Mktg.Mgr.) H.M. Jawor; (G.M.) D.J. Hastings. Annual Sales (C). Co. Size (B).

Dayton Manufacturing Company Ltd., 815 Sydney Ave., Windsor, Ont. N8Y 4R8. Tel. 519-969-9600. Fax: 519-969-7713. Plant, 11712 County Road 42, Windsor, Ont. Steel bathroom cabinets. Brand, "Beauty Line".

(P.) W.E. Kimmerly; (S.T.) J.H. Kimmerly; (Mgr.) D. Kimmerly. Annual Sales (D). Co. Size (C).⑥

★Dayton Shoe Co. Ltd., 2250 East Hastings St., Vancouver, B.C. V5L 1V4. Tel. 604-253-6671. Fax: 604-253-8163. Work boots and shoes. Brands, "Dayton", "J. Leckie", "Skookum", "Paris Boots".

For.Rep., Dashco, WA, U.S.A., Sutton Enterprises, Japan.

(P. & G.M.) W. L. Wohlford; (V.P.) R. L. Wohlford. Annual Sales (B). Co. Size (A).⑥

Dayton Superior Canada Ltd., 230 Belfield Rd., Rexdale, Ont. M9W 1H3. Tel. 416-249-7441. Telex: 06-989440. Plants, Ville d'Anjou, Que., Rexdale, Ont. Form ties,

- clamps, metal stampings, etc. Brands, "Superior", "Jahn", "Keyed Kold", "Cushion-Lock". Parent company, Dayton Superior Corporation, Miamisburg, Ohio, U.S.A.
(Reg. Mgr.) J. Fennessy; (Reg. Mgr.) N. Goddard. Annual Sales (D). Co. Size (8).[Ⓢ]
- ★Dayton-Walther Canada Limited, 355 Silvercreek Pkwy., Guelph, Ont. N1H 6M5. Tel. 519-824-6350. Fax: 519-824-4791. Truck and trailer wheels, truck brake drums, fifth wheels, disc brakes and rotors for foreign and domestic automobiles. Brands, "Dayton", "Homan", "Marvel". Parent company, Dayton-Walther Corporation, Dayton, OH, U.S.A.
(Purch. Mgr.) C. Beghetto; (S.M.) J. H. Clark. Annual Sales (E). Co. Size (E).[Ⓢ]
- †Daytop Manufacturing Inc., 820 Campbell St., P.O. Box 2, Cornwall, Ont. K6H 5R9. Tel. 613-938-1602. Fax: 613-938-7268. Galvanized steel and aluminum roofs for the R.V. and manufactured housing industry.
(P.) G.W. Viscount; (V.P. & S.T.) Mrs. H. Faye Viscount; (G.M. & Plant Mgr.) G. Collins. Annual Sales (B). Co. Size (A).
- Dazzle Products Ltd., 832-47th St. E., Saskatoon, Sask. S7K 0X4. Tel. 306-931-7111. Sodium hypochlorite. Brands, "Dazzle", "Everwhite", "Crystal" and "Alpine" purified water, "Valu Salt" table salt.
(P. & S.M.) M. D. Madden; (G.M. & Plant Mgr.) T. Madden. Co. Size (A).
- ★De Ball, J.L., Canada Limited, 385 de Louvain W., Montreal, Que. H2N 189. Tel. 514-381-4216. Fax: 514-382-4709. Plant, Granby, Que. Associates, J.L. de Ball of America, NY, U.S.A. Textile piece goods, upholstery and dress velvets, automotive and industrial velours. Parent company, Girmes Werke, GmbH, West Germany.
For. Reps.: Australia, New Zealand, Hong Kong.
(Dir.) K. Wolters; (Plant Mgr.) U. Emde; (V.P./Fin.) P. Flay. Annual Sales (D). Co. Size (D).[Ⓢ]
- ★De Bartolo Springs Ltd., 1415 Weston Rd., Toronto, Ont. M6M 4S3. Tel. 416-247-2135. Fax: 416-247-1797. Associate, DBS Furniture Imports, a Div. of DBS Wood Products Ltd. Steel bed frames, spring and side walls, edge guards.
(P.) R. De Bartolo; (V.P./Mktg.) E. De Bartolo; (V.P. & T.) G. De Bartolo. Annual Sales (C). Co. Size (8).[Ⓢ]
- ★De Blois Likely Ltd., P.O. Box 933 40 Esher St., Charlotte-town, P.E.I. C1A 7M4. Tel. 902-894-7355. Fax: 902-566-5667. Plant, Georgetown, P.E.I. Frozen and canned lobsters, frozen herring roe. Brands, "Prince Edward", "Good Neighbour", "Kronen Hummer" (for Sweden), "Sealcraft Kanada Hummer Lobster" (for Germany), "Sealcraft Chicken Haddie".
For. Reps.: DeCoen & Co. Aktiebolag, Solna, Sweden, Alfred Kippelhoff, Hamburg, W. Germany.
(P.) T. D. De Blois; (V.P.) J. Andrew Likely; (Exp. Mgr.) G. C. Burden. Annual Sales (C). Co. Size (A).[Ⓢ]
- †De Carlo Shoe Co., 195 Bentworth Ave., Toronto, Ont. M6A 1P9. Tel. 416-789-1191. Fax: 416-789-5047. Ladies' fine shoes.
(P.) E. Schmeiser; (T.) J. Szmeiser; (S.M.) S. Schmeiser. Annual Sales (C). Co. Size (C).[Ⓢ]
- ★De Cloet Bayham Ltd., Box 68, Tillsonburg, Ont. N4G 4H3. Tel. 519-866-3000. Fax: 519-866-3651. Head office, Eden, Ont. Plant, Eden Mills, Ont. Prefabricated storage, office and classroom buildings, hog confinement buildings and equipment.
(P.) D. De Cloet; (Mktg. Mgr.) T. Dermo. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★De Cloet Ltd., P.O. 145, Highway 3E., Tillsonburg, Ont. N4G 4H3. Tel. 519-842-7361. Fax: 519-688-0760. Telex: 064-73543. Tobacco curing and harvesting equipment.
(P.) G. DeCloet; (S.T. & S.M.) D. Percy; (P.A.) B. Vandeneeckout; (Plant Eng.) O. Brotz. Annual Sales (D). Co. Size (B).[Ⓢ]
- De Luxe Embroidery Co. Ltd., 7145 St. Urbain St., Montreal, Que. H2S 3H4. Tel. 514-273-8511. Swiss embroidery, (guipure) and trimming laces, crests and emblems.
(P.) R. Noodelman; (S.M.) S. Laurie. Annual Sales (C). Co. Size (D).[Ⓢ]
- De Luxe Paper Products Ltd., 200 Marien Ave., Montreal East, Que. H18 4V2. Tel. 514-645-4571. Fax: 514-640-3050. Branch office, St. John's, Nfld., Dartmouth, N.S., Toronto, Ont., Vancouver, B.C. Paper, film and foil, coated and laminated.
(P.) G. Henrichon; (Purch. Mgr.) P. Fex; (V.P. & G.M.) G. Ajram. Annual Sales (D). Co. Size (D).[Ⓢ]
- De Muth Products (Canada) Limited, 419 Albert St., Waterloo, Ont. N2L 3V2. Tel. 519-884-2980. Fax: 519-884-8824. Associate, De Muth Steel Products Co., Schiller Park, Ill., U.S.A. Silo unloaders and silo hardware, computerized feeding systems. Brands, "DeMuth", "Supreme", "Smart Feeder". Parent company, De Muth Steel, Chicago, IL, U.S.A.
For. Rep: Japan.
(G.M.) M. C. Dixon; (Cont.) J. Stanic; (S.M.) W. Jacobmen; (Plant Mgr.) J. Coulombe. Annual Sales (C). Co. Size (A).[Ⓢ]
- DeJean, L., & Co. (1989) Limited, 1405 rue St. Jacques, Montreal, Que. H3C 1H2. Tel. 514-935-2434. Fax: 514-935-6175. Machinists.
(P.) I.E. DeJean; (Mgr.) R. De Sautels. Annual Sales (B). Co. Size (A).[Ⓢ]
- DeLuxe Mft. & Vision Textiles, Div. Pejala Inc., 5425 Chapleau, Montreal, Que. H2G 2E3. Tel. 514-521-1161. Fax: 514-598-0839. Duvets, bedspreads, stage curtains, hospital room divider and commercial drapes. Parent company, Pejala Inc.
(Partner) P. Beauchamp; (Partner) T. DiGiacomo. Co. Size (A).[Ⓢ]
- DeMonte Fabricating Ltd., R.R.#3, Maidstone, Ont. NOR 1K0. Tel. 519-737-6169. Fax: 519-737-6205. Custom steel fabricating, shearing, bending, plate and pipe rolling, steel, aluminum and stainless steel weldments, truck platforms, truck dump boxes, power lift tailgates, snow plows, MIG and TIG welding, forms for concrete.
(P.) W. DeMonte; (Mgr.) P. Cherwinski. Annual Sales (C). Co. Size (A).[Ⓢ]
- DeSantis Industrial Springs & Stampings Inc., P.O. Box 370, 8 Ouse St. N., Cayuga, Ont. N0A 1E0. Tel. 416-772-3362. Fax: 416-772-3737. Precision wire springs, forms, stampings.
(P.) E. DeSantis. Annual Sales (C). Co. Size (B).[Ⓢ]
- DESOTO COATINGS LIMITED, 895 Rangeview Rd., Mississauga, Ont. L5E 3E7.** Tel. 416-274-9500. Fax: 416-274-5901. Branch office, 82 Akron Rd., Etobicoke, Ont. Plant, 1205 - 24th St., Etobicoke, Ont. Industrial finishes, private label consumer paint coatings and water repellent stains, polyurethane, alkyd and acrylic varnish. Brands, "DeSoto", "Hippo Oil", "Acropon", "Fluropon", etc. Parent company, DeSoto Inc., Des Plaines, IL, U.S.A.
(P. & G.M.) D.P. Thiemann; (V.P. & S.T.) B.A. Hoath; (Plant Mgr.) A.L. Ballmann; (Ind'l S.M.) R.Y. Embry; (P.A.) A. Potter. Annual Sales (E). Co. Size (D).[Ⓢ]
- ★DEVILBISS (CANADA) LIMITED, P.O. Box 3000, Barrie, Ont. L4M 4V6. Tel. 705-728-5501. Fax: 705-726-9866. Branch offices, Montreal, Que., Toronto, Ont., Vancouver, B.C. Air compressors, spray guns, infra-red ovens, electrostatic spray equipment for application of liquid and powder materials, powder booths, painting robots, finishing systems, airless and material pumps. Parent company, The DeVilbiss Co., Toledo, OH, U.S.A.
For. Reps.: The DeVilbiss Co. Ltd., West Howe, Bournemouth, Hants., England; DeVilbiss Pty., Ltd., Melbourne, Australia; DeVilbiss de Mexico S.A. de C.V. Mexico D.F. Tlanaplanta, Mexico, De Vilbiss, S.A., Sao Paulo, Brazil; DeVilbiss GmbH, Dietzenbach, W. Germany; Toussaint-DeVilbiss and Cie., Valence (Drome), France; DeVilbiss (Japan) Co. Ltd., Tokyo, Japan.
(V.P. & G.M.) G.L. South; (Dir. Plant Ops.) P. Batzold; (Dir. Mat'l Mgmt. & Dist.) S. Duncan; (Dir. Sales) A. Fairchild; (Dir. Mktg. & Prod. Mgmt.) R.E. Carter; (Dir. Fin., Sys. & Admin.) G. Ambeault; (Dir. Hum. Res.) L. French; (Dir. R&E, QA) K. Niwa; (Mgr. Montreal) R. McIntyre; (Off. Mgr. Burnaby) S. McIntyre; (Mgr. Toronto) L. Szamreta. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★DeZurik of Canada, a Division of General Signal Limited, 385 Franklin Blvd., Cambridge, Ont. N1R 5V5. Tel. 519-621-8980. Telex: 069-59328. Valves and machinery. Brands, "Dezurik", "Kieley Mueller", "Permaseal". Parent company, DeZurik, A Unit of General Signal Corp., Sartell, Minn., U.S.A.
For. Reps.: DeZurik of Australia Pty Ltd., Victoria, Australia; Moyes and Groves Ltd., Auckland, N.Z.; George Meller, Ltd., Orion Park, Northfield Ave., Ealing, London, De Zurik, Wrotham, Kent, England; Controltech Pty Ltd., Johannesburg, South Africa; A. C. Christie & Co. Ltd., Kitwe, Zambia.
(P.) A. Kremers; (Ops. Mgr.) R. Hahn; (P.A.) J. Haines. Annual Sales (D). Co. Size (C).
- ★Deacon Brothers Sportswear (1987) Ltd., 121 Dundas St. E., Box 6000, Belleville, Ont. K8N 5E2. Tel. 613-966-3434. Branch offices, Montreal, Que., Winnipeg, Man., Vancouver, B.C. "Grenfell" jackets, parkas, down outerwear.
For. Rep., Haythornthwaite & Sons Limited, Grenfell House, Burnley, England.
(P. & G.M.) F. B. Deacon; (V.P.) E. J. Deacon; (Prod'n Mgr.) S. Burke; (Warehouse Mgr.) R. Malone. Annual Sales (C). Co. Size (C).[Ⓢ]
- ★Deam Company Limited, The, 101 Jardin Dr., Units 19-22, Concord, Ont. L4K 1X6. Tel. 416-738-0898. Fax: 416-738-3649. Packaging machinery for the food and dairy industry, pouch pack milk systems for automatic overwrapping and bagging, automatic case stacking and packing, stainless steel conveyor systems, custom designed equipment, ice cream handling equipment, shrink wrap infeed systems, ice cream flipper units, case stackers for pouch pak milk, carton combiners, case track (mild and stainless steel), product elevators, tray forming/loading machines. Brands, "Auto Wrap I", "Auto Caster II", "Auto Caster III", "Auto Stacker I".
(P.) F. Beer; (S.M.) Miss G. Thomson. Annual Sales (C). Co. Size (A).[Ⓢ]
- Deane & Company, 190 Oneida, Pointe Claire, Que. H9R 1A8. Tel. 514-697-3730. Fax: 514-697-3887. Telex: 05-821703. Branch offices, Dartmouth, N.S., Quebec, Que., Mississauga, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Industrial, steam, phosphating and hand powder cleaning compounds, paint and carbon removers, conversion coatings, rust removers, spray booth and masking, electronic chemicals, resist strippers, etc. Brands, "Deanco", "Turco". Parent company, Groulx-Robertson Ltd.
(Exec. V.P.) R. Masson; (Customer Serv. Rep.) G. Birlard; (S.M. Mississauga) C. Hughes; (West'n Reg. S.M.) S. Zurawicz; (Sales Rep. Que. City) R. Langlois; (Sales Rep. Winnipeg) W. Campbell; (Sales Rep. Calgary) S. Zvawigz; (Sales Rep. Vancouver) M. Barnes. Annual Sales (D). Co. Size (B).[Ⓢ]
- ★Dean's Chocolates Ltd., #148 - 7621 Vantage Way, Delta, B.C. V4G 1A6. Tel. 604-946-1116.
(P.) D. Love; (V.P.) Ms. G. Love; (Plant Mgr.) D. Palmer. Annual Sales (C). Co. Size (C).
- ★Dearborn Chemical Co., Ltd., P.O. Box 3060, Stn. "A", Mississauga, Ont. L5A 3T5. Tel. 416-279-2222. Telex: 06-961145. Branch offices, New Glasgow, Halifax, N.S., Saint John, N.B., Quebec, Montreal, Que., London, Ottawa, Thunder Bay, Toronto, Windsor, Kitchener, Peterborough, St. Catharines, Brockville, Burlington, Sarnia, North Bay, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Edmonton, Calgary, Medicine Hat, Ft. McMurray, Alta., Vancouver, Prince George, B.C. Plants, Mississauga, Ont., Fort Saskatchewan, Alta. Associate, Davison, Dewey & Alery, Grace Construction Products. Effluent, wastewater, cooling water, closed water, air wash and boiler water treatments, pulp and paper process chemicals. Brands, "Fireside", "Scale-Clean", "Dearcide". Parent company, Dearborn Chemical (US) Division, W.R. Grace Co., New York, NY, U.S.A.
For. Rep., Dearborn Chemicals Ltd., England.
(P. & C.E.O.) H. Shymko; (V.P. Sales & Mktg.) K. L. Rossel; (V.P. Mktg.) J. A.M. Gray; (V.P. Fin.) D.G. Konrad; (Mfg. Mgr.) V. Uzbilis. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★Dearborn Steel Products, Division of Gabriel Canada Ltd., 85 Newgate St., Goderich, Ont. N7A 3Y5. Tel. 519-524-8363. Fax: 519-524-9150. Automotive exhaust pipes. Parent company, Maremont Corporation.
(V.P. Ops. & Admin.) R. J. Bennett; (Acctg. Mgr.) Ms. E. Kuspe. Annual Sales (D). Co. Size (C).[Ⓢ]
- Deb Swarfega Inc., Concession Rd., P.O. Box 730, Waterford, Ont. N0E 1Y0. Tel. 519-443-8697. Fax: 519-443-5160. Associates, Debus Inc., U.S.A. Deb Ltd., Appor Limited, England, Deb Chemicals, France, Norway, Holland, Denmark, Belgium. Hand cleaner, soluble detergent degreaser, gel soaps, soap dispensers.
(Mng. Dir.) B. Marks; (Plant Mgr.) L. Guitard; (V.P. Mktg.) D.B. Patterson; (V.P. Fin.) R. Badger; (Exec. Asst. Mktg.) Mrs. A. Brant. Annual Sales (D). Co. Size (C).[Ⓢ]
- Debiassi & Associates, 1555 Enterprise Rd., Mississauga, Ont. L4W 4L4. Tel. 416-670-1555. Fax: 416-670-4005. Telex: 06-968142. Plants, #2-5391 Ambler Dr., Mississauga, 980 Juliana Dr., Woodstock, Ont. Tools, dies, moulds, jigs, fixtures, specialty machines, metal stamping, injection moulding, assembly work, electrostatic painting.
(C.E.O.) J. Debiassi; (P.) M. Debiassi; (V.P.) A. Debiassi. Annual Sales (D). Co. Size (D).[Ⓢ]
- Debrah-Anson Group Inc., 230 Brown's Line, Suite 205, Etobicoke, Ont. M8W 3T6. Tel. 416-252-4666. Telex: 065-28081. Electronic equipment.
(P.) S. Ansong. Co. Size (A).

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- †Dec Mobilier Inc., 3173 Joseph Dubreuil, Lachine, Que. H8T 3H6. Tel. 514-631-4888. Fax: 514-631-1748. Executive, conference room, visitors' and ergonomic chairs, also sofas and lounge seating.
(Mktg.) C. Benlolo. Annual Sales (C). Co. Size (A).®
- ★Deca Interiors Ltd., [Les Interieurs Deca Ltée.], 617 St-Remi, Montreal, Que. H4C 3G7. Tel. 514-933-8307. Fax: 514-933-8918. Executive office furniture including desks, credenzas, board room tables, lateral files, coffee and end tables, reception desks, file cabinets, etc. Parent company, Deca International Inc.
For.Reps., Philadelphia, PA, Pittsburgh, PA, Detroit, MI, Atlanta, GA, Chicago, IL, New York, NY, Boston, MA, Washington, DC, U.S.A.
(Chmn. & C.E.O.) F. D. Sneider; (P.) L. Popper. Annual Sales (C). Co. Size (8).®
- Decabois Inc., 234 St. Urbain St., Granby, Que. J2G 7T4. Tel. 514-378-7976. Fax: 514-378-6407. Sales offices, Lachine, Que., Markham, Ont. Office furniture. Parent company, Bestar Inc.
(P.) P. Tardif; (Exec.V.P.) L. Quirion; (G.M.) G. Veilleux. Annual Sales (D). Co. Size (C).®
- ★Decade Industries, 2611 Viscount Way, Richmond, B.C. V6V 1M9. Tel. 604-278-3561. Fax: 604-278-4940. Commercial aircraft maintenance tooling and engine handling equipment, ground support equipment. Parent company, Avcorp Industries, Inc., Everett, WA, U.S.A.
For.Rep., Decade Industries, Inc., Everett, WA, U.S.A.
(Dir.Ops.) B. Elsworth. Annual Sales (C). Co. Size (A).
- ★Decade 85 Security Corporation, 386 Perth St., Almonte, Ont. K0A 1A0. Tel. 613-256-4385. Fax: 613-256-4390. Branch offices, Ottawa, Toronto, Ont. Security products, acoustic glass breakage detector, passive infrared motion detector, power supplies.
(P.) R. Taylor; (Exec.V.P.) A. Neathway; (V.P.Sales) B. Silverstein. Annual Sales (C). Co. Size (A).®
- Decalcomania Industries Inc., 345 Nantucket Blvd., Scarborough, Ont. M1B 2P2. Tel. 416-759-4463. Point of purchase materials, custom signs, fleet graphics.
(P.) S.G. Heath. Annual Sales (C). Co. Size (A).
- Decalcomania Mfg. Co. Ltd., 4150 Majeau St., Montreal-Nord, Que. H1H 2V4. Tel. 514-322-4580. Truck door signs, name plates, etc. Brand, "National Line".
(P.) A. Roux. Annual Sales (8). Co. Size (A).
- Decalcomanie Beaver Inc., 5545 Cote de Liesse Rd., Montreal, Que. H4P 1A1. Tel. 514-748-8877. Toll Free: 800-361-3196. Branch offices, Quebec, Que., Ottawa, London, Toronto, Kitchener, Ont., Regina, Sask. Fleet marking, decalcomania transfers, signs, pressure-sensitive markings and emblems, pre-spaced legends, embossing, membrane switches. Brands, "Beavercraft", "Dri-Decal".
(P.) M. Bernard; (V.P.Mktg.) O. Jodoin; (G.M.) A. Trudeau. Annual Sales (C). Co. Size (C).®
- Decimal Design Ltd., 70 Elgin Dr., Brampton, Ont. L6Y 1A8. Tel. 416-451-0701. Fax: 416-459-2041. Plastic processing equipment, custom designed film production machinery.
(P.) P. H. Winklareth. Annual Sales (8). Co. Size (A).®
- Decniques of Canada, 69 Pete St. S., Orillia, Ont. L3V 5B2. Tel. 705-325-1831. Toll Free: 800-461-0244. Fax: 705-325-0263. Decorating ceramics, glassware, porcelain and acrylic.
(P.) E. Salt; (Sales & Mktg.) B. Spinney; (Sales & Mktg.) D. Patterson; (Prod'n) J. Rogers; (Purch.) J. McGowan. Annual Sales (C). Co. Size (B).
- Deco Adhesive Products (1985) Limited, 28 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel. 416-247-7878. Fax: 416-247-9030. Branch offices, Dartmouth, N.S., Vancouver, B.C. Pressure-sensitive labels, stationery, seals, tags, silk screening, etc. Brands, "Data Tabs", "Codots", "Scratch Guards", "Hard-Tac Adhesives".
(P.) D. B. Ford; (S.M.) D.R. Ford; (Plant Mgr.) Ms. K. D. Ford. Annual Sales (C). Co. Size (8).®
- ★Deco-Lam Inc., 2145 rue Lavoisier, Ste-Foy, Que. G1N 4B2. Tel. 418-527-2544. Fax: 418-687-1266. Shower bath cabinets and stalls, toilet partitions, table and counter tops, plastic laminated hand rails and push/pull protective panels.
(C.E.O.) J. Giguere; (V.P.) M. Giguere; (Compt.) G. V. Boutet. Annual Sales (C). Co. Size (A).®
- ★Deco Stained Glass, 2710 Howard Ave., Windsor, Ont. N8X 3V7. Tel. 519-966-6014. Decorative glass, brass and zinc panels, door side lights and window inserts, bevelled leaded/stained glass panels.
(G.M.) L. J. Kane; (Asst.) Mrs. C. McDonnell; (Prod'n) A. Lambros; (Purch.) J. Anderson. Annual Sales (C). Co. Size (A).

- Deco Steps & Railings Ltd., 80x 4, Site 8, Minto, N.B. E0E 1J0. Tel. 506-455-9538. Iron railings.
(P. & Mgr.) T. Murphy. Co. Size (A).
- Deco Tools Canada Ltd., 1028 Toy Ave., Pickering, Ont. L1W 3P1. Tel. 416-686-2421. Fax: 416-686-1031. Automatic spray painting machines, nickel electroformed masks, stencils and mask washers. Parent company, Deco Tools Inc., Toledo, OH, U.S.A.
(P.) E. Ivancic; (V.P. & G.M.) G. Wiederhold; (P.A.) Mrs. R. Krasowski. Annual Sales (C). Co. Size (8).®
- Decofix Inc., 5901 Trans Canada Hwy., Pointe Claire, Que. H9R 187. Tel. 514-630-6363. Fax: 514-695-7583. Custom metal fabrication, tubular sheet metal work, store fixtures and displays, electronic cabinetry, specialty furniture.
(P.) M. Kramer; (Exec.V.P.) E. Reinblatt. Annual Sales (D). Co. Size (D).®
- Decolin Inc., 9150 Park Ave., Montreal, Que. H2N 1Z2. Tel. 514-384-2910. Fax: 514-382-1305. Telex: 05-825812. Associated companies: Laces Limited, Manville Industries Inc. and Raval Lace Company (Canada) Inc., Montreal, Que. Fabric table cloths and runners, baby blankets, quilts and infant's crib linens, place mats, etc.
(P.) L.J. Mendel; (V.P.) H. Bucovetsky. Co. Size (E).
- ★Decor Accord Industries Inc., 2266 rue St-Germain, Montreal, Que. H1W 2V1. Tel. 514-521-3086. Fax: 514-521-4061. Plastic and fabric shower curtains, bathroom mats and accessories. Brand, "Decor Accord".
(P.) A. Moyse; (V.P.) Ms. J. Moyse; (S.M.) Ms. H. Moyse. Annual Sales (B). Co. Size (A).®
- Decor Cabinets Ltd., #100-Route 200, P.O. Box 2110, Morden, Man. R0G 1J0. Tel. 204-822-6151. Fax: 204-822-6856. Kitchen cabinets and vanities.
(P.) L. Dyck; (S.T.) A. Dyck; (V.P.Morden) L. Lektaman. Annual Sales (C). Co. Size (C).®
- Decor Doors Mfg. Ltd., 2677 Kyle Rd., Kelowna, B.C. V1Z 2M9. Tel. 604-769-3636. Fax: 604-769-2066. Steel entrance doors, steel bi-fold doors, frameless mirror bi-fold, and mirror slider doors.
(P.) T. Lesosky; (S.M.) E. Anderson. Annual Sales (D). Co. Size (C).®
- †Decor-Rest Furniture Ltd., 17 Milvan Dr., Weston, Ont. M9L 1Y8. Tel. 416-745-6800. Fax: 416-745-3655. Sofas, loveseats and upholstered chairs.
(P.) A. Marzilli; (G.M.) Ms. C. Marzilli. Annual Sales (D). Co. Size (C).®
- Decor Trademarks Limited, 1958 Notion Rd., Pickering, Ont. L1V 2G3. Tel. 416-686-1234. Decorative wallplates and souvenirs.
(G.M.) A. Schleichert; (S.M.) Mrs. I. Schleichert; (Off. Mgr.) Mrs. I. Erlebach; (Plant Mgr.) E. Erlebach. Annual Sales (8). Co. Size (A).®
- Decor Wood Specialties Ltd., 40 Millwick Dr., Unit 10, Weston, Ont. M9L 1Y3. Tel. 416-749-3961. Fax: 416-749-3965. Dining room, bedroom suites and juvenile furniture.
(P.) G. Vona; (V.P.) S. Vona; (Bookkeeper) Mrs. E. Vekselstein. Annual Sales (C). Co. Size (B).®
- Decor Woodware Ltd., P.O. Box 130, Penticton, B.C. V2A 6J9. Tel. 604-493-2611. Fax: 604-492-5977. Telex: 048-88156. Service plant, Osoyoos, B.C. Associate, Decor Products R&D Co. Inc. Pine furniture and wood picture mouldings, picture frames.
For.Rep., Estframe, Estonia, U.S.S.R.
(P.) A. Erisalu; (G.M.) A. E. Rand. Annual Sales (C). Co. Size (C).®
- Decora Manufacturing Ltd., Box 974, Prince Albert, Sask. S6V 5S5. Tel. 306-764-6459. Fax: 306-763-7771. Kitchen cabinets, wall units and office desks.
(Prod'n) B. McCloy; (Purch.) B. Hrycin. Annual Sales (8). Co. Size (A).
- ★Decoustics Limited, 65 Disco Rd., Etobicoke, Ont. M9W 1M2. Tel. 416-675-3983. Toll Free: 800-387-3809. Fax: 416-675-5546. Custom fabric and vinyl acoustic wall panels and ceiling systems, baffle systems. Brand, "Decoustics".
For.Rep. in U.S.A.
(P.) C. E. Bagley; (V.P.Sales) S. Wilson; (Intern'l V.P.Sales) D. D. Robbins. Annual Sales (D). Co. Size (C).®
- Decra-Loc Paving Stone Products, 60 Schaefer St., Waterloo, Ont. N2L 4C5. Tel. 519-884-0860. Toll Free: 800-265-6124. Fax: 519-884-8813. Plants, Thamesville, Waterloo, Ayr, Ont., Eaton Rapids, MI, U.S.A. "Decra-Loc" concrete paving stones and related products, concrete unit retaining walls, patio slabs, garden edgers and natural stone products.

- (P.) D. Barnett; (V.P.) J. Barnett; (Cont.) B. Bates. Annual Sales (D). Co. Size (C).®
- ★Dectron Inc., 4300 Poirier Blvd., Montreal, Que. H4R 2C5. Tel. 514-334-9609. Fax: 514-334-9184. "DRY-OTRON" dehumidifier and water heater for indoor swimming pools, whirlpools and spas.
For.Rep., U.S.A.
(P.) R. Kittler, P.Eng.; (V.P. & S.T.) P. Mardinian; (Mktg.Mgr.) M. Hurley; (Prod'n Mgr.) Y. Hayatian; (P.A.) A. Kolibaiev; (Mktg.Co-ord.) Ms. M. Ernsting. Annual Sales (D). Co. Size (C).®
- Decuma Moulds Ltd., 74 Garnet St., P.O. Box 427, Wallaceburg, Ont. N8A 4X1. Tel. 519-627-1644. Fax: 519-627-1888. Dies for aluminum and zinc die castings and all types of plastic moulds.
(P.) J. Colyer; (S.T.) Mrs. M. Colyer. Annual Sales (C). Co. Size (A).®
- ★Dees Communications Engineering Ltd., 6415 - 64th St., Delta, B.C. V4K 4E3. Tel. 604-946-8433. Toll Free: 800-663-5601. Fax: 604-946-0122. Telex: 04-357749. Telecommunications equipment including electronic ringers, power fail bypass units, key system power supplies, microprocessor based mobile system for highway trucks.
For.Rep., Dees Communications, U.S.A.
(Chmn.) D. S. Simkins, P.Eng.; (P.) M. P. Sturdy; (Eng.Mgr.) S. Spiro; (S.M.) R. Cameron; (P.A.) R. Desmarais. Annual Sales (C). Co. Size (B).®
- Degelis Charcoal Ltd., See La Briquette Degelis Ltée.
- ★Degelman Industries Ltd., 272 Industrial Dr., P.O. Box 830, Regina, Sask. S4P 3B1. Tel. 306-543-4447. Toll Free: 800-667-3545. Fax: 306-543-2140. Stone pickers, front mount tractor dozer blades, rock rakes, mounted harrows, heavy duty chisel plows, medium duty field cultivators, land levellers, front mounted truck speed blades.
(P.) W. J. Degelman; (G.M.) B. Ross Giles. Annual Sales (D). Co. Size (D).®
- ★Degremont Infilco Ltd., 160-D boul. St-Joseph, Lachine, Que. H8S 2L3. Tel. 514-634-8011. Fax: 514-634-3102. Telex: 05-821692. Branch office, Toronto, Ont. Subsidiary, Sofamont Ltd., Lachine, Que. Water and waste treatment equipment, clarifiers, softeners, industrial waste treatment, deaerators. Brands, "Pulsator", "Circulator", "Aquaazur", "Diapac", "Biodrof". Parent company, Degremont, Suresnes (Seine), France.
(P.) O. Skorzewski; (V.P. & Tech.Dir.) R. Cyr; (V.P.Sales & Prod'n) H. Mitchell; (V.P.Fin.) A. Lamoureux. Annual Sales (D). Co. Size (C).®
- Degussa Canada Ltd., P.O. Box 5097, 4261 Mainway Dr., Burlington, Ont. L7R 3Y8. Tel. 416-336-3423. Fax: 416-335-1119. Branch offices, St-Laurent, Que., Richmond, B.C. Automotive exhaust catalysts, precious metal refiners. Parent company, Degussa AG, Frankfurt, Federal Republic of Germany.
(P.) J. Plessow; (V.P.Sales) E. Schneider; (T. & Cont.) Miss L. Martin; (V.P.Ops.) J. Klockner, Ph.D. Annual Sales (G). Co. Size (E).®
- Dekkerfield Programmable Technologies of Canada Incorporated, P.O. Box 221, Port Hope, Ont. L1A 3W3. Tel. 416-885-4594. Subsidiaries: Process-Tech, Peterborough, Icom-Tech and Integrated Technologies, Port Hope, Ont. Programmable control software and hardware, interconnect telephone and telecommunications systems, control panels.
(P.) D.M.J. Dekker; (G.M.) J.M. Field; (P.A.) M. C.A. Field. Annual Sales (A). Co. Size (A).
- Deko div. of Gunther Mele Limited, 298 Murray St., Brantford, Ont. N3S 5T2. Tel. 519-756-4330. Fax: 519-756-4335. "Deko" battery operated wall, mantle and school clocks.
(P.) D. M. King; (Cont.) A. Lawler; (P.A.) J. Wait; (Mgr. Deko Clock Div.) T. Fraser. Annual Sales (D). Co. Size (E).
- ★Del-Air Systems Ltd., 1704-4th Ave., P.O. Box 2500, Humboldt, Sask. S0K 2A0. Tel. 306-682-5011. Toll Free: (Canada) 800-667-0737, (U.S.A.) 800-667-1722. Telex: 074-21650. Branch office, Del-Air Americas Ltd., Burnsville, MN, U.S.A. Air-to-air heat exchangers for agriculture/industrial/commercial/inst tutional purposes, agricultural ventilation fans, fresh-air inlets, plastic moldings, large greenhouse and poultry fans.
(P. & G.M.) R. Hawkins; (V.P.Fin.) G. Gerspacher; (V.P.R & D) M. Jorgenson; (Dir.Sales) L. Crawford; (Plant Mgr.) T. Saretsky; (Purchaser) K. Saretsky. Annual Sales (C). Co. Size (B).®
- Del Mar Clothes, 1100 Lodestar Rd., Unit 6, Downsview, Ont. M3J 2Z4. Tel. 416-630-8800. Fax: 416-630-

6613. Telex: 630-6613. Men's and ladies' suits, pants and coats, also uniforms for airlines, etc. Brands, "Fine Arts Tailors", "Caryn Classics".
(P.) M. Hershman; (S.T.) M. Dolgin. Annual Sales (C). Co. Size (C).Ⓢ
- Delagar Div. Belcam Inc., 1005 Seminaire N., Box 397, St. Jean, Que. J3B 6Z5. Tel. 514-348-9281. Fax: 514-349-5822. Plant, 364 Collin St., St-Jean, Que. Associate Company, Delagar Div. Belcam Inc., Rouses Point, N.Y., U.S.A. Packagers of toilet preparations and fragrances. Brand, "Delagar", "Mystic Impressions", "Classic Match".
For. Reps., Delagar Division Belcam Inc. Lancashire, England.
(P. & T.) Michael Bellm; (V.P.Sales) J. Bellm; (V.P.Ops.) R. Boire. Annual Sales (D). Co. Size (C).Ⓢ
- Delaray Design Corp., 3515 Thimens, St-Laurent, Que. H4R 1V5. Tel. 514-332-0315. Fax: 514-332-4570. "Deltek" office systems, "Medi-Meubles" medical office furniture, wall units, bedroom sets, store fixtures and showrooms.
(P.) S. Betsalel; (V.P.) J. Shapransky. Annual Sales (C). Co. Size (A).Ⓢ
- †Delburne Foundry Ltd., P.O. Box 175, Delburne, Alta. T0M 0V0. Tel. 403-749-3964. Fax: 403-749-2060. Aluminum and bronze foundry castings.
(P.) W. Whipple; (V.P.) D. Burren. Annual Sales (B). Co. Size (A).Ⓢ
- Delco Wire & Cable Ltd., 1 Saramia Cres., Concord, Ont. L4K 3S6.
(Mgr.) R. Ham.
- ★Delcraft Inc., 3060 Boul. Losch, St. Hubert, Que. J3Y 3V8. Tel. 514-678-1790. Fax: 514-678-1196. Kitchen cabinets.
(P. & G.M.) A. L'Ecuyer; (P.A. & Plant Mgr.) Y. Levesque. Annual Sales (C). Co. Size (A).Ⓢ
- Delhi Die & Manufacturing Co. Ltd., 40 Industrial Dr., Box 152, Delhi, Ont. N4B 2W9. Tel. 519-582-0180. Fax: 519-582-4189. Tool, die and mould work, custom machining, design and build special purpose machines.
(P.) H. G. Klein; (T.) Mrs. L. Klein. Co. Size (A).Ⓢ
- Delhi Foundry and Farm Machinery Ltd., 171 King St. W., Delhi, Ont. N4B 1X9. Tel. 519-582-2770. Harvesters, grain hoppers, hydraulic cultivators with fertilizer hoeing attachments, transplanters, grading conveyors, asparagus cutters, irrigation fittings, bin carriers, orchard ladders, hydraulic fork lifts, utility scraper blades and orchard trailers. Brand, "Delhi".
(Dir. & G.M.) D.G. Cockburn; (Dir.) M.F. Gray; (Off. Mgr.) T.E. Graham; (S.M.) H. Smith. Annual Sales (B). Co. Size (A).Ⓢ
- ★DELHI INDUSTRIES, 523 James St., Delhi, Ont. N4B 2Z3. Tel. 519-582-2440. Fax: 519-582-0581. Plant, Brantford, Ont. Air moving products, gas manifolds and heat exchanger coils. Brand, "Delhi". Parent company, Federal Industries Ltd.
For.Reps., Fu Lam Trading Co., Ltd., Kowloon, China; Fans & Spares, Scoresby, Victoria, Australia.
(P. & G.M.) W. E. Woods; (S.M.) D. J. Banning; (Chief Acct.) P. T. Curran; (Ops.Mgr.) D. Coulter; (Sr.Buyer) Ms. B. Fletcher; (Cont.) J. Leopard; (Engr'g Mgr.) N. Rutherford; (Plant Mgr.) R. Evans. Annual Sales (D). Co. Size (D).Ⓢ
- Delico Corporation, 1 rue Holiday, Tour E., Bur.401, Pointe Claire, Que. H9R 5P3. Tel. 514-694-3721. Telex: 05-822553. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C. Associate, Best Foods Canada Inc. "Delico" dehydrated soups and sauces, "Knorr" dehydrated sauces and stock mixes. Parent company, Canada Starch Company Inc., Etobicoke, Ont.
(P.) H. Elliott; (P.A.) P. Gagné; (Pers.Mgr.) J. Reid; (Prod'n Mgr.) P. Demerle. Annual Sales (D). Co. Size (D).Ⓢ
- Delisle Foods Ltd., See Aliments Delisle Ltée.
- Dellow Building Supplies, 3054 Mavis Rd., Mississauga, Ont. L5C 1T8. Tel. 416-277-1431. Building blocks.
(G.M.) J. R. McDougall. Annual Sales (B). Co. Size (A).
- Delnor Frozen Foods, Division of Royal City Foods Ltd., 3676 Bainbridge Ave., Burnaby, B.C. V5A 2T4. Tel. 604-420-3510. Fax: 604-420-8754. Frozen fruits and vegetables. Brands, "Delnor", "Brentwood", "Penny Saver".
(P.) J.H. Mathers; (V.P.Mktg.) J.R. MacSorley; (V.P.Prod'n) D.H. Kitson; (V.P.Fin.) F.J. Matthew. Annual Sales (D). Co. Size (C).Ⓢ
- Delorme, Hector, & Sons Inc., 555 Meigs, Farnham, Que. J2N 2E1. Tel. 514-293-5310. Fax: 514-293-5319.
- "Cyclone" high pressure washers and high pressure accessories.
(P.) Y. Cloutier. Annual Sales (8). Co. Size (A).Ⓢ
- ★Deloro Stellite Inc., Box 5300, Belleville, Ont. K8N 5C4. Tel. 613-968-3481. Fax: 613-966-8269. Telex: 06-62218. Powder metallurgy, wrought, cast and hard faced components. Brands, "Stellite", "Vinertia", "Deloro", "Nistelle", etc.
(Dir.Sales Support) D. Adamson; (Div.Cont.) G. Al White; (G.M.) W. J. Winkler; (P.A.) Mrs. J. Bell. Annual Sales (D). Co. Size (E).Ⓢ
- ★Deloupe Inc., 102 rue du Parc Industriel, Box 70, St-Evariste, Que. G0M 1S0. Tel. 418-459-6443. Fax: 418-459-6571. Logging, flat bed and stake trailers, also floats.
For.Reps., Jackman Equipment Inc., Jackman, ME, P & B Welding Inc., W. Stewartstown, NH, U.S.A.
(V.P. & G.M.) C. Martin; (Parts Mgr.) L. Lessard; (Plant Mgr.) C. Fortin. Annual Sales (D). Co. Size (C).Ⓢ
- ★Delphax Systems, 5030 Timberlea Blvd., Mississauga, Ont. L4W 2S5. Tel. 416-238-2961. Fax: 416-238-3402. Sales and marketing office, Randolph, MA, U.S.A. High speed non-impact page printer.
(P.) A. 8. Cimochowski; (V.P.Fin.) J. Buchanan; (V.P.Mktg.) Ms. D. Depp; (Cont.) J. Gabrani; (V.P.Mfg.) T. W. Seale; (V.P. R.D.) R. Rushby. Annual Sales (E). Co. Size (E).Ⓢ
- Delta Cedar Products Ltd., 10104 River Rd., Delta, B.C. V4C 2R3. Tel. 604-583-3818. Fax: 604-583-3813.
(Chmn.) E.I. Wintemute; (V.P.Prod'n) J. Dyck; (V.P.Fin.) F. Franke; (S.M.) C. Robertson.
- Delta Engravers (1988) Inc., 130 Lepage Crt., Unit 5, Downsview, Ont. M3J 1Z9. Tel. 416-630-7945. Fax: 416-630-7953. Brass, aluminum, stainless steel and plastic nameplates and cut-out letters, roll dies, plastic injection moulds, instrument panels, etching, silkscreening, directory boards, trophies, custom signage.
(P.) Ms. F. Calabria; (S.) A. Vizzaccaro. Annual Sales (B). Co. Size (A).Ⓢ
- Delta Faucet of Canada Limited, 250 Baseline Rd. E., Bowmanville, Ont. L1C 1A4. Tel. 416-623-9333. Fax: 416-623-1060. Branch offices, St. John's, Nfld., Halifax, N.S., Quebec, Montreal, Que., Sudbury, Toronto, London, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Deck and lavatory faucets, tub and shower valves in single and two handle styles, liquid soap dispensers. Parent company, Emco Limited, London, Ont.
(P.) J.S. Brant; (Mgr.) J.D. McDonald. Annual Sales (E). Co. Size (D).Ⓢ
- Delta Foods International Ltd., R.R. #4, P.O. Box 1408, Brockville, Ont. K6V 5Y6. Tel. 613-345-4155. Fax: 613-345-6020. "Special Occasion" maple sugar and syrup.
(P.) D. 8. Green; (V.P.) J. D. Hyndman; (V.P.) B. W. Brown. Annual Sales (C). Co. Size (A).Ⓢ
- ★Delta Furniture Inc., [Meubles Delta Inc.], 9225 Pascal Gagnon, St-Leonard, Que. H1P 1Z4. Tel. 514-329-1889. Fax: 514-329-3522. "Delta" contract and commercial upholstered furniture, metal, glass and wood top tables for offices and hotels.
(Dir.) N. Sefkind. Annual Sales (C). Co. Size (C).Ⓢ
- Delta Leather Products Ltd., 35 Camden St., Toronto, Ont. M5V 1V2. Tel. 416-367-0054. Fax: 416-368-9670. Men's and boys' work and dress belts, suspenders, tool holsters, etc.
(P.) L. Chesley; (G.M.) G. Rubenstein. Annual Sales (8). Co. Size (A).Ⓢ
- Delta Products Ltd., [Produits Delta Victo Ltée.], 12 Du-Bo St., Victoriaville, Que. G6P 6V3. Tel. 819-752-5551. Fax: 819-758-0303. Chalk, bulletin and white boards, conference room units, visual aid products.
(G.M.) P.A. Alain; (S.M.) P. Alain; (P.A.) J. Le May; (Plant Mgr.) M. Allard. Annual Sales (C). Co. Size (B).Ⓢ
- ★Delta Steel Industries Ltd., P.O. Box 1270, Delta, B.C. V4M 3T3. Tel. 604-943-5646. Fax: 604-943-5694. Steel and aluminum fabrications.
(P.) R. D. Stewart. Annual Sales (C). Co. Size (A).
- Delta Tooling & Mfg. Co. Ltd., 105 Kenhar Dr., Weston, Ont. M9L 1N5. Tel. 416-742-5252. Tools, dies, stampings.
(G.M.) E. Tamaki. Annual Sales (C). Co. Size (B).
- ★Delta Transformer of Canada Ltd., [Les Transformateurs Delta du Canada Ltée.], 795 Industrial Blvd., Granby, Que. J2G 9A1. Tel. 514-378-3613. Fax: 514-378-5101. Branch plant, 2166 de la Province, Longueuil, Que. Electrical transformers for control, distribution and power.
(P. & G.M.) R. Pelletier; (V.P.) A. Pelletier; (S.M.) S. Roy; (Plant Mgr.) Y. Jarry. Annual Sales (D). Co. Size (D).Ⓢ
- Delta Web Graphics, 150 Milner Ave., Unit #7, Scarborough, Ont. M1S 3R3. Tel. 416-298-1680. Fax: 416-298-0624. Printing of magazines, newspapers, directories, paperbacks.
(P.) D. A. Dempsey; (G.M.) M. Paul; (Plant Mgr.) T. Orser; (Cont.) P. Wolfe. Annual Sales (D). Co. Size (C).Ⓢ
- ★Delta '70 Manufacturing Co., Delta Dr., P.O. Box 189, Harrow, Ont. NOR 1G0. Tel. 519-738-3514. Fax: 519-738-3468. Wire and wire products, wire mesh containers, storage and shipping racks.
(P.) W. Whittington; (V.P.Mfg.) R. Gray; (Cont.) T. Smith. Annual Sales (D). Co. Size (D).Ⓢ
- Deltaplast Machinery Ltd., 130 Staffern Dr., Concord, Ont. L4K 2X3. Tel. 416-669-2966. Fax: 416-669-2336. Plastic extrusion and processing machinery.
(P.) T. Koch. Annual Sales (C). Co. Size (A).
- ★Deltec Manufacturing Limited, 385 Midwest Rd., Scarborough, Ont. M1P 3A6. Tel. 416-757-8733. Fax: 416-757-4989. Protective coatings for motor vehicles, stone and chip guard, paintable rubberized undercoatings in various colours, seam and joint sealants, rust converting products, paint protectors, and various all purpose automotive cleaning chemicals.
(P.) J. M. Hughes; (Cont.) R. Iyer; (Chief Chemist) K. Teo, Ph.D.; (Tech.) A.G. Stokes. Annual Sales (8). Co. Size (A).Ⓢ
- Delton Cabinet Mfg. Ltd., 14135-128th Ave., Edmonton, Alta. T5L 3H3. Tel. 403-452-1580. Toll Free: 800-252-9345. Fax: 403-455-6107. Wooden kitchen cabinets.
(P.) M. Hutniak. Annual Sales (C). Co. Size (C).Ⓢ
- Deluxe Van & Body Ltd., 8825 - 126th Ave., Edmonton, Alta. T5B 1G8. Tel. 403-474-6411. Custom truck bodies, vans, trailers and service bodies.
(P.) N. Papirnyk. Annual Sales (B). Co. Size (A).Ⓢ
- †Delvan Mfg. (1980) Ltd., 2010 Albert St., Vancouver, B.C. V5Y 3T5. Tel. 604-873-4377. Fax: 604-873-0648. Custom wire displays and point-of-purchase merchandisers, store display components and fixtures.
For.Reps., Dan Dee Display Fixtures, Chicago, IL, Ross Display Fixture Co., Seattle, WA, Jordan Weinstock Inc., San Moreno, CA, U.S.A.
(P.) 8. Blouin; (Dir.Sales & Mktg.) S. Hillier; (Cont.) Mrs. J. Leung; (Plant Supt.Wire) M. Blouin. Annual Sales (C). Co. Size (8).Ⓢ
- ★Dem-Cav Tool and Mould Inc., 3430 Wheelton Dr., Windsor, Ont. N8W 5A7. Tel. 519-948-5159. Fax: 519-948-5490. Moulds, fixtures, jigs, tools, special machinery, detail work.
(P.) J. Caviedes; (S.T.) 8. DeMaeyer. Annual Sales (8). Co. Size (A).Ⓢ
- Dema Industries Limited, 54 Crockford Blvd., Scarborough, Ont. M1R 3C3. Tel. 416-751-5746. Fax: 416-751-5086. Precision sheet metal fabricating and machining for the electronics industry.
(P. & S.T.) L. Vogrin. Annual Sales (C). Co. Size (B).
- Demers Metal Industries Inc., 4632 1 St. S.E., Calgary, Alta. T2G 2L3. Tel. 403-243-8723. Fax: 403-243-7106. Ductwork, electrical cabinets and wireways, custom metal fabrication, industrial control and environmental monitoring shelters, explosion proof air conditioning units, stainless steel sinks and tables, hospital medical headwall unit for patient services, medical and hazardous waste structures and containers.
(P.) R. Harvey; (Mgr.) H. Ramsey. Annual Sales (C). Co. Size (A).Ⓢ
- Demers Neon & Electric Ltd., 108-14 Bexley Place, Nepean, Ont. K2H 8W2. Tel. 613-726-1881. Neon and plastic illuminated signs.
(P.) S. Arron; (Exec. V.P.) E. Arron. Co. Size (A).
- ★Demers, Paul, & Fils Inc., 28 Richelieu, Beloeil, Que. J3G 4N5. Tel. 514-467-4683. Toll Free: 800-363-7591. Fax: 514-467-6526. Hearses, ambulances and limousines.
(P.) P. Demers; (Dir.Mktg.) Y. Demers; (V.P.) S. Demers; (S.T.) G. Demers; (Exp.Mgr.) P. Robillard. Annual Sales (C). Co. Size (B).Ⓢ
- Demix Béton/Agrégats, 435 Place Trans Canada, Longueuil, Que. J4G 2P9. Tel. 514-522-7220. Fax: 514-522-3317. Branch plants, St-Hilaire, Ville LaSalle, St-Jacques le Mineur, Mirabel, Varennes, St-Jovite, St-Felix de Valois, Que. Subsidiary, St. Lawrence Cement (Independent) Inc. Ready mixed concrete, crushed stone and sand, asphalt and construction. Parent company, St. Lawrence Cement Co., Montreal, Que.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

(G.M.Concrete & Aggregates) J.C. Malo; (G.M.Construc.) R. Aquin; (Mktg.S.M.Concrete & Aggregates) R. Arseneault; (Mktg.S.M.Construc.) J.C. Brunet. Annual Sales (E). Co. Size (E).⑤

†Demysh Heating Equipment, 2568 Royal Windsor Dr., Mississauga, Ont. L5J 1K7. Tel. 416-822-2966. "Nosemount" catalytic cargo heaters, "Demysh-Thermoreactors" catalytic heaters, paint treatment catalysts, booths and tunnels. Parent company, 613119 Ontario Ltd.

(P. & Int'l S.M.) A. Demysh; (S.T.) S.A. Demysh; (R&D Eng.) L. Demysh. Annual Sales (8). Co. Size (A).

Denalt Paints Ltd., 8620 rue Pascal Gagnon, St. Leonard, Que. H1P 1Z1. Tel. 514-328-2727. Fax: 514-328-9635. Branch office, Concord, Ont. Marine, domestic and industrial paints. Brands, "De Luxe", "Denalt", "Dentex", "Del-Tone", "Amico".

(P.) C.H. Sussman; (V.P.Sales & Mktg.) G. Perreault. Annual Sales (D). Co. Size (C).⑤

Denco Power Limited, P.O. Box 454, Hwy #3 West, Tillsonburg, Ont. N4G 4H8. Tel. 519-688-0934. Fax: 519-688-0887. Machinery movers, relocations installation, steel fabricators, industrial machine repair.

(P.) E. W. West; (S.T.) Ms. L. West. Annual Sales (C). Co. Size (A).⑤

DENDOFF SPRINGS LIMITED., 345 E. First Ave., Vancouver, B.C. V5T 1A7. Tel. 604-874-6401. Fax: 604-874-2799. Precision and mechanical coil springs, cold and hot wound-All types of suspension springs for automobile, trailer, truck, tracked vehicle, automotive and industrial leaf and coil springs, stampings and forgings. Brands, "Cambria", "Desco".

(Mng.Dir.) Ms. M. Morris; (P.) Mrs. 8. Morris. Annual Sales (C). Co. Size (A).⑤

Deneschuk Homes Ltd., Highway 10 E., Box 1150, Yorkton, Sask. S3N 2X3. Tel. 306-783-6228. Fax: 306-786-7727. Associate, Deneschuk Building Supplies Ltd. Ready to move, on-site homes, pre-engineered metal buildings.

(P.) J. Deneschuk; (Designer) K. Fandrey; (Plant Mgr.) E. Hess; (Proj.Co-ord.) 8. Bobyk. Annual Sales (C). Co. Size (A).⑤

Denham Awning Makers (1982) Inc., 501 - 45A St. E., Saskatoon, Sask. S7K 0W6. Tel. 306-931-2366. Fax: 306-931-8858. Awnings, tarpaulins, etc.

(G.M.) L.R. Denham. Annual Sales (B). Co. Size (A).

★Denison Mines Limited, Box 40, Royal Bank S.Tower, Suite 3900, Toronto, Ont. M5J 2K2. Tel. 416-865-1991. Fax: 416-865-0632. Telex: 065-24135. Branch offices, Saskatoon, Sask., Vancouver, B.C. Mines, Sussex, N.B., Elliot Lake, Ont., Tumbler Ridge, B.C. Subsidiaries, Quintette Coal Ltd., Denison-Potash Potash Co., Romen Corp. Ltd., Zemex Corp., Saxon Coal Ltd., Dentherm Resources Ltd., Exall Resources Ltd., Denison Aegean Ltd., Denison Mines(Espana) Ltd., PetroMarine Italia S.P.A., Denison Egypt Ltd., Denison Australia Pty. Ltd., Denison Mines Guyana Ltd. Uranium, coal, oil, natural gas, potash.

(Chmn. & C.E.O.) Mrs. H.E. Roman-Barber; (P.) J. Fowler; (Exec.V.P.Oil & Gas) R. Sedgewick; (Exec. V.P.Fin.) D.J. Galange; (V.P.Europe & Mediterranean) R. F. Schwab; (V.P.Mktg.) J. R. Britt; (V.P.Explor. & Dev.) S.G. Roman; (V.P.Uranium Ops.) A.C. Rickaby; (V.P.Bus.Dev.) K.H. Bates; (V.P.Comm.Rel. & Housing) C.O. Dimock; (T.) D. M. Petroff; (V.P. & Gen.Counsel & S.) E.P. Farmer; (Vice Chmn.) E.B. McConkey; (V.P.Spec.Proj.) D.C. Campbell; (V.P. & Cont.) R. Bryan Keelet. Annual Sales (G). Co. Size (G).⑤

Denison-Potash Potash Company, Box 5005, Sussex, N.B. EOE 1P0. Tel. 506-839-2146. Fax: 506-839-2808. Muriate of potash.

(V.P. & G.M.) 8. Boivin. Annual Sales (F). Co. Size (E).⑤

Dennison Manufacturing Canada Inc., [Les Fabrications Dennison Du Canada Inc.], 200 Base Line Rd. E., Bowmanville, Ont. L1C 1A2. Tel. 416-623-6311. Fax: 416-623-9751. Telex: 06-981392. Branch offices, Halifax, N.S., Montreal, Que., Toronto, Ottawa, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Plants, Drummondville, Que., Bowmanville, Ont. Crepe paper, tags, tickets, labels, marking and data retrieval systems, pin ticketing machines, industrial crepe paper, tabulating tags and labels, "Hi-Liter" text highlighting product, data binders, wirebound books, data furniture, adhesives, seals, inks, carbon paper, typewriter ribbons, stamp pads, felt tip markers, 3-ring binders, fastener products, dispensing, applicating and coding equipment. Brands, "Pres-a-ply", "Brunswick", "Supra", "Cico", etc. Parent company,

Dennison Manufacturing Company, Framingham, MA, U.S.A.

For.Reps., Dennison Mfg. Co. Ltd., International Division, Framingham, MA, U.S.A.; British West Indies.

(P.) P. V. Vizzini; (V.P.) S. G. Erskine; (V.P.Slaes) 8. Smith; (P.A.) L. Landon; (SPD Nat.Sales Mgr.) 8. Lane; (Plant Mgr.Bowmanville) J. Whalley; (Plant Mgr. Drummondville) B. Ledoux; (G.M., D.S.D.) P.M. Schafeler. Annual Sales (E). Co. Size (E).⑤

Denray Plastiques Inc., 4004 St-Patrick, Montreal, Que. H4E 1A1. Tel. 514-769-7710. Fax: 514-871-1039. Point of purchase plastic and wood displays.

(P.) D. Grasis; (S.T.) R. Delaire. Annual Sales (C). Co. Size (A).

†Densmore Tool & Die Works Limited, 2 Hiscott Street, P.O. Box 291, St. Catharines, Ont. L2R 6T7. Tel. 416-684-3113. Fax: 416-684-6361. Telex: 06-218309. Dies, measuring gauges, jigs and fixtures, short run precision parts, prototype parts, small stampings, toolings, custom built machines.

(P.) O.R. Pettersson; (G.M.) M. Kretz. Annual Sales (C). Co. Size (8).⑤

★Dentech Products Limited, 2120 Paramount Cres., Clearbrook, B.C. V2S 4N5. Tel. 604-852-6911. Toll Free: 800-624-B498. Fax: 604-852-4823. Subsidiary, Dentech Corporation, Sumas, WA, U.S.A. Dental stools and equipment.

(P.) A. Simor; (Sales) A. Kennedy; (Eng.) P. Boetzkies. Annual Sales (C). Co. Size (C).⑤

Denwood Craft Ltd., 33 Le Page Court, Downsview, Ont. M3J 2A2. Tel. 416-635-5351. Office and desk accessories in walnut, furniture parts, cabinets for electronics industry.

(P.) H. Hauri; (V.P.) P. Muller. Annual Sales (B). Co. Size (A).

★Depco Metal Products Limited, 25 Belvia Rd., Toronto, Ont. M8W 3R2. Tel. 416-252-5705. Fax: 416-252-0661. Rolled and stamped mouldings and trim, special automotive plastic extrusions, etc.

(Chmn.) M. H. Petritz; (C.E.O.) R. R. Motyl; (G.M.) 8. McCleary; (P.A.) R. Johnston; (Cont.) R. Dewolf. Annual Sales (E). Co. Size (D).⑤

Dependable Anodizing Ltd., 268 Don Park Rd., Markham, Ont. L3R 1C3. Tel. 416-475-1229. Fax: 416-475-8056. Anodizing of aluminum.

(P.) H. Stoll; (V.P.) J. Schauer; (S.T.) K. Mueller. Annual Sales (C). Co. Size (B).⑤

Dependable Industries (1977) Ltd., 1244 Boundary Rd., Vancouver, B.C. V5K 4T6. Tel. 604-299-2626. Fax: 604-299-1159. Patterns, shell equipment, tool and die prototypes, electrical discharge machining.

(P.) T. Amstutz. Annual Sales (8). Co. Size (A).

†Depping, Walter, Inc., 1079 Began, St-Laurent, Que. H4R 1V8. Tel. 514-331-0407. Fax: 514-331-6243. Office accessories including flame retardant waste paper baskets, ashtrays, coat racks, boot trays, chrome hangers. Brand, "Chris Design".

(P.) C. Depping. Annual Sales (8). Co. Size (A).⑤

Derkens Printers Ltd., 377 Main St., Box 1209, Steinbach, Man. ROA 2A0. Tel. 204-326-3421. Fax: 204-326-4860. Commercial printing.

(P. & G.M.) R. Derksen; (S.M.) S. Wiebe; (P.A.) R. Dorkson; (Plant Mgr.) J. Steele. Annual Sales (C). Co. Size (C).

Dero Enterprises Inc., 9960 Plaza Blvd., Montreal, Que. H1H 4L6. Tel. 514-327-1108. Toll Free: 800-363-7825. Fax: 514-327-6657. Telex: 05-829635. Exports handled by, A.M.S. Sales Ltd., P.O. Box 219, Unionville, Ont. Zinc castings, steel stampings, plastic injections.

(P.) R. Schoning; (G.M. & S.M.) Y. Robert; (P.A.) A. Lavoie; (Cont.) J. Paventi; (Plant Mgr.) C. Provencher. Annual Sales (C). Co. Size (8).⑤

Derrod Sheet Metal Manufacturer Ltd., 369 William St., Box 369, Carleton Place, Ont. K7C 3P5. Tel. 613-257-1506. Fax: 613-257-8518. Ductwork, spiral tubing, flexible tubing, air foil turning vanes, cleats, hangers, custom fabrication, plasma ark cutting, power breaking, shearing, rolling.

(P.) D.W. Irving; (G.M. & S.M.) R. W. Irving; (P.A. & Plant Mgr.) M.J. McLachlan. Annual Sales (8). Co. Size (A).⑤

Des Marais, Pierre, Inc., 6125 Cote de Liesse, St. Laurent, Que. H4T 1C8. Tel. 514-341-5500. Fax: 514-341-4601. Commercial and financial printing, annual reports, prospectus, brochures, etc.

(P. & V.P.Ops) P. Des Marais III; (V.P.) R. St. Georges; (V.P.) C. Dignard. Annual Sales (D). Co. Size (D).⑤

DesRoberts 1984 Inc., C.P. 965, Trois Rivières, Que. G9A 5K2. Tel. 819-375-4858. Telex: 05-837277. Heavy sheet iron work, welding gears, etc.

(P.) J.P. Plamondon; (Plant Mgr.) L. Latour. Annual Sales (C). Co. Size (B).

Desall Wood Products Inc., R.R.#3, Reixinger Rd., Niagara Falls, Ont. L2E 6S6. Tel. 416-295-4361. Fax: 416-295-4362. Plastic or melamine finished wood architectural millwork.

(P.) R. 8. Wignall; (V.P.) L. J. de Silva. Annual Sales (C). Co. Size (A).⑤

Desbergers Limited, 8480 St. Lawrence Blvd., P.O. Box 420, Youville Sta., Montreal, Que. H2P 2V8. Tel. 514-381-5631. Toll Free: (418.514.613.819) 800-361-3808, (416.506.519.613.705.709.807.902) 800-361-6114. Fax: 514-383-4493. Telex: 05-825559. Plant, Chambly, Que. Associated company, Laboratoire Nadeau Limitée, Montreal, Que. Pharmaceutical preparations. Parent company, Rougier Inc., Montreal, Que.

(P.) G. Angers; (V.P.Fin.) M. Dubois; (V.P.Sales) Mrs. F. Maynard; (T.) J. Julien; (S.) Miss G. Dazé; (Prod'n Mgr.) J. Lefebvre; (P.A.) M. Richard. Annual Sales (D). Co. Size (C).⑤

★Descartes-Ram, Unit 1, 440 Phillip St., Waterloo, Ont. N2L 5R9. Tel. 519-746-8110. Application software for business, beverage distribution and auction systems.

(P.) B. C. Smith; (G.M.) M. Lee. Annual Sales (C). Co. Size (A).⑤

★Desch Power Transmission Limited, 240 Shearson Cres., Cambridge, Ont. N1T 1J6. Tel. 519-621-4560. Fax: 519-623-1169. Punch press drives with clutch-brake combination, flywheel and brake stand. Parent company, Desch Antriebstechnik GmbH & Co KG, West Germany.

(V.P.) W. K. Weber; (S.T.) W. Preitnauer; (Cont.) T. J. Ostrowka; (Plant Mgr.) J. Goldie; (Purch.Mgr.) J. Kell; (Lub.Mgr.) D. Wallace. Annual Sales (C). Co. Size (A).

Deschamps, J.B., Inc., 755 boul. des Chutes, C.P. 5067, Beauport, Que. G1E 6B3. Tel. 418-667-3322. Fax: 418-667-8345. Printers, security printers, business forms, continuous forms and general printing.

(P.) J. Deschamps; (V.P.) Mrs. F. Deschamps; (S.) C. Deschamps; (V.P.Prod'n) J. Deschamps. Annual Sales (D). Co. Size (C).⑤

Desco Corporation, 4133 - 98th St., Edmonton, Alta. T6E 5N5. Tel. 403-463-7055. Toll Free: 800-661-9873. Fax: 403-450-9904. Branch office, Egeville, Que. Branch office and plant, Edmonton, Alta. "Marsh" pressure gauges, needle valves, bimetal and vapor tension thermometers. Parent company, Hastings, NE, U.S.A.

(V.P. & G.M.) A.W. MacLean. Annual Sales (D). Co. Size (A).⑤

★Design Board Industries Inc., 4570 Fieldgate Dr., Mississauga, Ont. L4W 3W6. Tel. 416-629-0467. Interior, full height, pre-finished gypsum vinyl or fabric covered partitions, also lay-in gypsum ceiling tiles for laboratories, hospitals, computer rooms and restaurant kitchens.

(P.) V. Ruso; (G.M.) R. Ruso. Annual Sales (B). Co. Size (A).⑤

★Design Build Millwork Corporation, 11 Export Ave., St. Catharines, Ont. L2M 5V8. Tel. 416-684-6386. Fax: 416-685-7110. Architectural millwork, cabinetry, store fixtures, door frames, also custom retail and hotel interiors.

(P.) B. Holbrook; (Prod.Mgr.) M. Whitaker. Annual Sales (C). Co. Size (8).

★Design Dynamics 1988 Ltd., 407 Iroquois Shore Rd., P.O. Box 8, Oakville, Ont. L6H 1M3. Tel. 416-842-2622. Fax: 416-842-2629. Automobile, truck seat covers, cushions, plus automotive accessories, casual furniture.

(P.) A. Lisk; (Dir.Mktg.) Miss C. Rusk; (Dir.Ops.) G. Nicassio; (V.P.Fin.) T. Callahan. Annual Sales (D). Co. Size (C).

Design Electrical Mfg., 815 Gana Court, Mississauga, Ont. L5S 1P2. Tel. 416-670-8391. Fax: 416-670-4616. Electrical lighting fixtures and accessories, cast aluminum boxes and fittings. Parent company, Danbel Industries Inc., Division of Noma.

(G.M.) J. A. Drage; (Mktg.) P. Saccomano; (Fin.) N. Lombardi. Annual Sales (D). Co. Size (8).⑤

Design Furniture Mfg. Ltd., 2360 Midland Ave., #11, Agincourt, Ont. M1S 1P8. Tel. 416-291-8858. Fax: 416-291-8858. Teak and oak bedroom and wall units, etc.

(P.) M. Bemelen; (S.) Mrs. C. Bemelen. Annual Sales (C). Co. Size (A).⑤

Design Marble Div. of N. & R. Construction Ltd., 1041 Erin St., Winnipeg, Man. R3G 2X1. Tel. 204-786-3391. Vanity fixtures, bath tubs, shower enclosures of cultured marble, kitchen counter tops.

- (S.T. & G.M.) N. Muller. Annual Sales (B). Co. Size (A).Ⓢ
- ★Design Products Division of Houtsma & Ottema Ltd., P.O. Box 881, Guelph, Ont. N1H 6M6. Tel. 519-822-3612. Fax: 519-763-6580. Furniture for drafting rooms, engineering and graphic art offices, drafting tables, chairs and filing equipment for drawings.
- (G.M. & Mktg.Mgr.) G. Ottema; (Plant Mgr. & S.T.) S. Kreze. Annual Sales (C). Co. Size (A).Ⓢ
- ★Design Systems International, 296 Exeter Rd., London, Ont. N6L 1A3. Tel. 519-652-9882. Fax: 519-471-0B64. Upholstered furniture for the domestic and contract trade.
- (Prop.) F. Jensen; (Prod'n Supv'r) K. Schueneman; (S.M.) B. Poulsen. Annual Sales (B). Co. Size (A).Ⓢ
- Design Tubes Company Ltd., 117 Denison St., Markham, Ont. L3R 1B5. Tel. 416-475-6360. Fax: 416-475-1912. Mailing tubes and cores, display poles, telescopic tubes.
- (P.) J. H. Lea. Annual Sales (C). Co. Size (A).Ⓢ
- ★DESIGNED PRECISION CASTINGS, INC., 75 Eastern Ave., Brampton, Ont. L6W 1X9. Tel. 416-453-0421. Fax: 416-453-3694. Ferrous and non-ferrous precision investment castings and tooling.
- For.Reps.: NY, FL, CA, PA, NJ, MD, VA, WV, U.S.A.
- (V.P.) M. Holland; (Ops.Mgr.) D. Rewoldt; (P.A.) C. Gibbs. Annual Sales (C). Co. Size (C).Ⓢ
- ★Designer Classics Carpet Manufacturing Limited, 70 Belcan Pl., Waterloo, Ont. N2L 6A8. Tel. 519-747-4440. Toll Free: (U.S.A.) 800-265-2755. Fax: 519-747-4118. Telex: 06-955390. Custom made wool broadloom and area rugs.
- (P.) G. Paikin; (G.M.) L. Huggett; (S.M.) T. Grant. Annual Sales (C). Co. Size (B).Ⓢ
- Desin Inc., 490 Niagara St., Winnipeg, Man. R3N 0V5. Tel. 204-477-0619. Residential and office furniture design and contract work.
- (P.) B. Wojnicz.Ⓢ
- Deslaurier Custom Cabinets Inc., 405 Hall Ave., Unit #12, Renfrew, Ont. K7V 2S6. Tel. 613-432-5431. Toll Free: 800-267-8815. Fax: 613-432-6693. Kitchen cabinets.
- (P. & S.M.) J. Deslaurier; (Cont. & G.M.) D. Smagug; (Prod'n Mgr.) K. Rosien. Annual Sales (C). Co. Size (A).Ⓢ
- ★Desmarais & Frère Ltée/Ltd., 2315 de la Province, Longueuil, Que. J4G 1G4. Tel. 514-670-5151. Fax: 514-670-3871. Telex: 05-2737B. Branch office, Scarborough, Ont. Manufacturing division, Ottawa, Ont. Associate, D & F Photo Albums, Inc., New York, N.Y., U.S.A. Photo albums, slide mounts, negative sleeving materials, polypropylene film, vinyl binders, polypropylene binders, clipboards and pad holders, sheet protectors, business card sheets, diskette sheets and baseball card sheets, electronic welding of plastic, acetate cold-forming. Brands, "D & F", "DF", "Fotovision". Parent company, Groupe Quebecor Inc.
- (Chmn. & Chief Exec.) G. Desmarais; (P.) C. Desmarais; (Exec.V.P.) A. Deschamps; (V.P.Sales & Mktg.) B. Campbell; (V.P.Purch.) G. Heppell; (Compt.) M. St. Amand; (V.P.Prod'n) G. Girouard. Annual Sales (E). Co. Size (E).Ⓢ
- Desmarais & Robitaille Limited, 60 West Notre Dame St., Montreal, Que. H2Y 1S6. Tel. 514-845-3194. Toll Free: (204, 306, 403, 506, 604, 709, 902) 800-361-7792, (416, 418, 514, 519, 613, 705, 807, 819) 800-363-1668. Fax: 514-845-7415. Telex: 055-61911. Branch office, Ottawa, Ont. Divisions, Gilles Beaugrand, Church Vestments, Stained Glass Windows. Religious silverware, chalices, ciboria, chasubles/albs/stoles/tapestries/banners/altar linens, flat coloured glass or thick coloured glass windows mounted in lead.
- (Dir.) G. Robitaille; (Mgr.Ottawa) R. Gauthier. Annual Sales (B). Co. Size (B).Ⓢ
- Desormeau Industries Inc., 8195 Pascal Gagnon, St-Leonard, Que. H1P 1Y5. Tel. 514-321-2432. Fax: 514-327-8002. Manufacture of bolts and nuts, AM-threads, ferrous and non-ferrous metals, nylon insert locknuts, wedge anchors, eye bolts and socket head cap screws.
- (P.) R. Desormeau; (V.P.) R. Desormeau; (S.M.) J. Charette. Annual Sales (D). Co. Size (D).Ⓢ
- Desormaux, S., Inc., 21 J.F. Kennedy, St. Jerome, Que. J7Y 4B4. Tel. 514-432-1040. Bottlers of Coca-Cola, Sprite, Fanta, Schweppes, etc.
- (G.M.) M. A. Godon. Co. Size (C).
- Dessins Novus Inc., See Novus Design Inc.
- ★Destec Development Corp., 1204 Pipeline Rd., Coquitlam, B.C. V3B 4S1. Tel. 604-941-8691. Toll Free: (U.S.A.) 800-663-8784. Fax: 604-941-8460. Excavator buckets, hydraulic thumbs, log grapples and forks, etc.
- (P. & G.M.) D. Heaven; (V.P.) J. MacCaulay; (Mgr. Engr'g) E. Hill; (Plant Mgr.) B. Heaven; (Purch.Mgr.) A. McGregor. Annual Sales (C). Co. Size (B).Ⓢ
- ★Detronics Ltd., Bloomington Rd., R.R. 4, Stouffville, Ont. L4A 7X5. Tel. 416-640-1216. Custom electronic test and control equipment, portable traffic lights, battery operated and radio controlled.
- (P. & G.M.) R. J. deBruyn; (S.M.) S. deBruyn. Annual Sales (B). Co. Size (A).Ⓢ
- Dettson Industries Inc., See Les Industries Dettson Inc.
- ★Develcon Electronics Ltd., 515 Consumers Rd., Suite 500, Willowdale, Ont. M2J 4Z2. Tel. 416-495-8666. Fax: 416-495-9303. Telex: 074-2780. Branch offices, Montreal, Que., Ottawa, Toronto, Ont., Calgary, Alta., Vancouver, B.C., San Mateo, CA, Crystal Lake, IL, U.S.A. Plant, Saskatoon, Sask. Subsidiary, Develcon Electronics Inc., Dublin, CA, U.S.A. Data communications equipment including limited distance modems, statistical multiplexers, and LAN/MAN/WAN internetworking systems. Brands, "Develswitch", "DevelNet", "I-Gate".
- For For.Reps. contact head office.
- (P. & C.E.O.) R. MacPherson; (V.P.Int'l Sales) D.A. Freestone; (V.P.Fin.) W. Vancoughnett; (Dir.Mfg.) C. Gaudet; (Dir.Mktg.) H. J. Jacob. Annual Sales (D). Co. Size (D).Ⓢ
- †Developpements Soinag Inc., 880 Rang Double, St-Lin, Que. J0R 1C0. Tel. 514-439-1292. Fax: 514-439-7083. Styrofoam products for take-out foods, flower boxes.
- (P.) J. Hilario. Annual Sales (C). Co. Size (A).Ⓢ
- Devro Canada Inc., 57 Steelcase Rd. W., Markham, Ont. L3R 2M4. Tel. 416-475-6441. Fax: 416-475-5614. Telex: 06-986859. "Devro" edible collagen food casings. Parent company, Devro Inc., Somerville, NJ, U.S.A.
- (Plant Mgr.) V.R. Lee; (Prod.Mgr.) B.J. Hickingbottom. Annual Sales (D). Co. Size (B).Ⓢ
- ★Devron-Hercules Inc., 500 Brooksbank Ave., North Vancouver, B.C. V7J 3S4. Tel. 604-980-3421. Telex: 04-352620. Branch plant, 1466 Crown St., North Vancouver, B.C. Arrange of sophisticated actuators for application on the paper machine and other similar processes, controls and electronics for closed loop actuator control. High quality machining, fabrication, and mechanical/electrical assembly.
- (P. & C.E.O.) N. I. Dove; (V.P.Mfg.) A.J. Manser; (V.P.Corp.Affairs) A. K. Swain. Annual Sales (E). Co. Size (E).Ⓢ
- Devtek Corporation, 100 All State Parkway, Suite #500, Markham, Ont. L3R 6H3. Tel. 416-477-6861. Fax: 416-477-0481. Telex: 065-26128. Branch plants, Dartmouth, N.S., Montreal, Que., Toronto, Kitchener, Burlington, Oakville, Ont. Precision machined components for electronic and aircraft industry, dip brazing and heat treating of aluminum, aircraft landing gear components, military enclosures, electronic cabinets, telecommunication consoles and panels, weldments, automotive products for both originalequipment and after market, the products being windshield wipers, hose dams and electronic flashers.
- (P.) H. Hofmann; (V.P.Ops.) J. N. Renner; (V.P.) R. Woodgate. Annual Sales (G). Co. Size (G).Ⓢ
- Dew Engineering & Development Limited, 3429 Hawthorne Rd., Ottawa, Ont. K1G 4G2. Tel. 613-523-8150. Fax: 613-523-3228. Military specialty products including communication shelters, trailers, aircraft, tow bars, gun skis, generators, decontamination equipment.
- (P.) W. R. Roueche; (Compt.) K. Cockerell; (V.P.Ops.) N. Hutton; (V.P.Engr'g) F. Robillard; (V.P.Mktg.) T. Dear. Annual Sales (D). Co. Size (C).
- Dewilde Industrial Equipment & Supplies Ltd., 1177 Franklin Blvd., #15, Cambridge, Ont. N1R 7W4. Tel. 519-740-2275. Fax: 519-740-7217. Associate, Hydramacs Ltd., Sussex, N.B. Power units, manifold and filtration systems.
- For.Reps., Racine Fluid Power Inc., Bosch Group - Fluid Power Products, Eppensteiner Filters, Comatrol Cartridges, Voith-Piston Pumps.
- (P.) L. Dewilde; (V.P.Fin.) W. ten Cate. Annual Sales (C). Co. Size (A).Ⓢ
- ★Dexter Colour Canada, 111 William St., P.O. Box 446, Cornwall, Ont. K6H 5T2. Tel. 613-933-3864. Fax: 613-936-0496. Post cards, brochures, bonus albums, etc. Brands, "Dexter Super Gloss", "Dextertermatic", "Dexter Supreme" laminated placemats, "Dexter Sovereign".
- For.Reps.: Gale Colour Corp., Roosevelttown, NY, U.S.A.; The Northern Publishing Office Belfast Ltd., United Kingdom.
- (P.) M. A. Varin; (V.P.Admin.) D. Wayne Campbell; (Plant Mgr.) W. David Gale. Annual Sales (C). Co. Size (B).Ⓢ
- ★Dexter Electronic Materials Canada Inc., 345 Finchdene Sq., Scarborough, Ont. M1X 1B9. Tel. 416-298-9395. Fax: 416-298-4057. Branch office, Montreal, Que. Industrial adhesives and coatings, conductives, electrical insulating, structural and tooling materials. Brands, "E-poxi" patch kits, "Hysol". Parent company, Dexter Electronic Materials, Olean, NY, U.S.A.
- For. Reps.: Hysol Div., Hysol International, London, England; Los Angeles and Pittsburgh, Ca., U.S.A.; Munich, Germany; Mexico City, Mexico; Yokohama, Japan; Singapore; Hong Kong.
- (Ops.Mgr.) J. Thomason. Annual Sales (C). Co. Size (A).Ⓢ
- ★Dexter-Lawson Manufacturing Inc., 156 Sheldon Dr., P.O. Box 639, Cambridge, Ont. N1R 5W1. Tel. 519-623-2700. Toll Free: 800-265-7869. Fax: 519-740-1344. Telex: 069-59472. Graphic arts machinery, guillotine cutters, paper drills, metal handling equipment servicing the can industry, computerized cutter control systems. Brands, "Lawson Cutter", "Lawson Drill", "Dexter Metal Handling".
- (P.) T. Lee; (V.P.Fin.) M. Richer; (V.P.Mktg. & G.M.) G. Hawco; (V.P.Engr'g) G. Scheben. Annual Sales (D). Co. Size (C).
- Dexter Water Management Systems Canada Inc., 93 Gomez St., Winnipeg, Man. R3B 0G7. Tel. 204-942-341B. Fax: 204-947-5176. Branch offices, Quebec City, Que., Mississauga, Sarnia, Ont., Regina, Sask., Edmonton, Calgary, Alta. Plants, Montreal, Que., Winnipeg, Man. Water treatment chemicals, Brand "Dexter/Mogul". Parent company, The Dexter Corporation.
- (Mng.Dir.) W.E. Pelton; (Mktg.Mgr.) D. Sutherland; (Mgr.Fin. & Admin.) R. Everaert; (West Mgr.) M. Champagne; (Central Mgr.) D. Easton; (East'n Mgr.) A. Arsenau. Annual Sales (D). Co. Size (B).Ⓢ
- Dextran Products Limited, 415-421 Comstock Rd., Scarborough, Ont. M1L 2H5. Tel. 416-755-2231. Fax: 416-755-0334. Telex: 06-963599. Dextran powders and dextran sulphate of various molecular weights, iron dextran, veterinary and human grades, foetal bovine serum and serum substitutes. Brands, "Clex", "Usherdex 40", "Iron Dextran-Usher".
- (P.) G. Usher. Annual Sales (C). Co. Size (A).Ⓢ
- Deyell, John Company, a Division of Cairn Capital Inc., 2235 Sheppard Ave. E., Suite 903, Willowdale, Ont. M2J 5B5. Tel. 416-491-8811. Fax: 416-491-3B93. Plant, Lindsay, Ont. Printers and book manufacturers. Parent company, Cairn Capital Inc., Don Mills, Ont.
- For. Rep., New York, NY, U.S.A.
- (P.) F. S. Malleau; (V.P.Mktg.) J. Denis Beaudin; (Cont.) H. W. Smith. Annual Sales (D). Co. Size (D).
- †Di Marcantonio Industries Inc., 26 Arrowsmith Rd., Hamilton, Ont. L8E 4H8. Tel. 416-560-1344. Fax: 416-573-9686. Plant, Montreal, Que. Plastic footwear components.
- (P.) A. Di Marcantonio; (Mgr.) M. Murray. Annual Sales (D). Co. Size (D).
- DiNardo Kitchen Limited, 211 Ossington Ave., Toronto, Ont. M6J 2Z8. Tel. 416-537-2045. Kitchen and laundry cabinets, desks, counter tops, etc.
- (P. & P.A.) S. DiNardo. Co. Size (A).
- ★DiPaolo Machine Works Ltd., 7040 Fir Tree Dr., Mississauga, Ont. L5S 1K6. Tel. 416-676-9265. Fax: 416-676-9436. Plate and section bending machines both mechanical and hydraulic, jobbing of custom machines, quality control inspection, general machining.
- (P.) V. DiPaolo; (S.M.) G. Evans; (Prod'n Mgr.) S. Catalano. Annual Sales (C). Co. Size (B).
- ★Diacan Inc., 5910 Park Ave., Montreal, Que. H2V 4H3. Tel. 514-277-7157. Fax: 514-277-2442. Subsidiaries: Industrias Diacan, S.A., Guatemala, CA., Diacan Industries, Inc., Champlain, NY., D.C.N. of California, Iramingo Inc., TX, U.S.A., Diacan Plzen, Czechoslovakia. Diamond tools, diamond wheels, scientific instruments. Brand, "Diacan".
- (P. & P.A.) J. Jerry Mazanec; (G.M. & S.M.) Miss J. B. Iodeau; (Plant Mgr.) J. Michalek. Annual Sales (B). Co. Size (B).Ⓢ
- Diachem Industries Ltd., 3rd Flr., 1285 W. Broadway, Vancouver, B.C. V6H 3Z9. Tel. 604-731-5292. Fax: 604-731-6734. Branch offices, Thunder Bay, Toronto, Ont., Winnipeg, Man., Calgary, Alta., Prince George, B.C. Plants, Trois Rivières, Que., Thunder Bay, Ont., Richmond, Prince George, Squamish, B.C. Subsidiary, Diachem Chimique Inc., Trois Rivières, Que. Associate, Dia-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

tec Environmental, Batavia, Ill., U.S.A. Polymers, biocides, deposit and scale controllers, corrosion inhibitors, coating and bonding aids, demulsifiers, specialty cleaners, etc.

(P.) K. J. Tittler; (V.P.) C. F. Markerth; (V.P.Fin.) S. Fraser; (V.P.Mfg.) R. Laudien; (Dir.R&D) J. E. Waller, Ph.D. Annual Sales (E). Co. Size (D).⑤

★Diagnostic Chemicals Limited, 16 First St., West Royalty Ind. Pk., Charlottetown, P.E.I. C1E 1B0. Tel. 902-566-1396. Toll Free: 800-565-0265. Fax: 902-566-2498. Associate, Diagnostic Chemicals Limited U.S.A., Oxford, CT, U.S.A. Fine chemicals, enzymes and diagnostic kits used in the field of clinical chemistry for the determination of blood components. Registered trade mark, Ferene.

(P.) J. Regis Duffy, Ph.D.; (Plant Mgr.) G. Reid, Ph.D.; (Plant Mgr.) J. Gaudin, Ph.D.; (Plant Mgr.) G. Ralling, Ph.D.; (Dir.Mktg. & Sales) G. MacKenzie; (Research Dir.) B. Herndon. Annual Sales (C). Co. Size (B).⑥

★DIAMANT BOART TRUCO LTD/LTEE, 1860 Sismet Rd., Mississauga, Ont. L4W 1W9. Tel. 416-624-1774. Toll Free: (416,519,613,705,807)800-387-3261, (416,514,819)800-361-1119, (604)800-663-0905. Fax: 416-624-5388. Branch offices, Ville St-Laurent, Que., Richmond, B.C. Saw blades and drill bits for construction and stone, sawing and drilling equipment. Brand, "Truco". Parent company, Diamant Boart.

(G.M.) I. R. McNeil; (Plant Mgr.) J. Reynolds; (Acct. & Off.Mgr.) J. Pifko; (Sales Rep.St-Laurent) R. Bedard; (Sales Rep.Richmond) P. Tousignant. Annual Sales (D). Co. Size (B).⑥

Diamant P.D. Ltée., See Diamond Productions Ltd.

Diamarau Sportswear Limited, 460 Richmond St. W., 1st Flr., Toronto, Ont. M5E 1Y1. Tel. 416-361-1731. Fax: 416-361-0674. Ladies' clothing.

(P.) S. Lo; (V.P.) Ms. J. Lo. Annual Sales (D). Co. Size (A).⑥

★Diamond Canapower, a Division of Babcock & Wilcox Industries Ltd., 1122 Pioneer Rd., P.O. Box 5051, Burlington, Ont. L7R 4A7. Tel. 416-335-0321. Fax: 416-332-6399. Telex: 061-B2B6. Branch offices, Halifax, N.S., Pointe-Claire, Que., Melville, Sask., Calgary, Alta., Vancouver, B.C. Boiler cleaning equipment and control systems, automatic primary and secondary port rodding. Parent company, Diamond Power Specialty Company, Lancaster, OH, U.S.A.

For. Reps.; Diamond Power Specialty Ltd., United Kingdom; Halley & Mellows, Australia; Aravah A.T.I. Limited, Israel; Bailey Meter Australia (New Zealand) Pty. Ltd., Auckland, New Zealand; Babcox & Wilcox de Venezuela S.A., Caracas, Venezuela; Controles S.A., Buenos Aires, Argentina; Controle Bailey, Paris, France; Fenni Gama, Turkey; Babcock Engineering Supplies Pty. Ltd., Johannesburg, South Africa.

(Exec.V.P. & G.M.) C.A.H. DeGrace; (Nat. S.M.) A. Pisani; (Acctg.Mgr.) Mrs. S. Pierre. Annual Sales (D). Co. Size (C).

Diamond J., Inc., 5432 Iberville St., Montreal, Que. H2G 2B1. Tel. 514-521-2111. Fax: 514-521-2114. Branch sales office, Toronto, Ont. Bedsprings, comforters, duvet covers, decorative cushions.

(P.) M. Coblentz; (V.P.) Mrs. S. Diamond; (S.T.) Mrs. V. Coblentz. Annual Sales (C). Co. Size (A).⑤

★Diamond Metal Products Ltd., [Les Produits De Métal Diamond Ltée.], B95 rue Munck, Laval, Que. H7S 1A9. Tel. 514-668-0330. Fax: 514-662-1326. Stainless steel food servicing equipment.

(P.) R. Diamond; (P.A.) A. Duval; (Plant Mgr.) A. Siros. Annual Sales (D). Co. Size (C).

★Diamond Productions Ltd., [Diamant P.D. Ltée.], 4B10, Jean Talon Street W., Suite 41B, Montreal, Que. H4P 2N5. Tel. 514-735-9131. Fax: 514-731-5611. Industrial diamonds, cutting and polishing and diamond tools, diamond saw blades for ceramic, granite and marble.

(P. & G.M.) J. Lazar; (Plant Mgr.) J. Luk-Tung. Annual Sales (C). Co. Size (A).⑥

Diamond Shoe Company Ltd., B22 Richmond St. W., Toronto, Ont. M6J 1C9. Tel. 416-363-5B79. Growing girls' shoes, etc. Brands, "La Concertino", "Scarpina".

(P.) E. Klein; (S.T.) M. Klein. Annual Sales (C). Co. Size (B).

Diamond Tea Gown Ltd., 4530 St. Lawrence Blvd., Montreal, Que. H2T 1R4. Tel. 514-842-3921. Fax: 514-843-B213. Ladies' loungewear, bathrobes, beachwear, activewear. Brand, "Diamond Tea Gown".

(P. & S.M.) J. Souaid; (V.P. & Asst.S.M.) T. Salhany. Annual Sales (C). Co. Size (C).⑤

★Diana Dolls Fashions Inc., 197 Barton St., Stoney Creek, Ont. LBE 2K3. Tel. 416-662-42B1. Fax: 416-662-

B723. "Diana" doll's clothing, "Cushies" washable diapers.

(P.) Ms. S. Malinowski; (S.T.) S. Prez. Annual Sales (C). Co. Size (C).⑥

Dianco Steel Ltd., 45 Observatory Lane, Richmond Hill, Ont. L4C BK9. Tel. 416-883-3100. Fax: 416-883-9222. Custom steel fabrication of all pre-engineered products including, tanks, vats, trusses, bridges, filtration systems, conveyors, incinerators, steel ducting, cyclones, catwalks, etc.

(P.) Mrs. D.S. Suwala. Annual Sales (B). Co. Size (A).⑥

★Diaset Products Ltd., #3 - 121B0 Horseshoe Way, Richmond, B.C. V7A 4V5. Tel. 604-272-1375. Toll Free: B00-663-5004. Fax: 604-272-5713. Associatè, Bit By Bit Enterprises, Haileybury, Ont. Coring bits for mineral exploration industry, casing shoes, reaming shells, core barrel parts, "Syn-Drill" drill fluid additives, "Syn-Cool" bit coolant, "Diacut" soluble cutting oil.

For.Reps., Grady Enterprises, Park City, UT, Seattle, WA, U.S.A.

(P.) R. K. Miller. Annual Sales (C). Co. Size (A).⑥

Dicaire, Armand, Cie. Ltée., 1B Besner, Dorion, Que. J7V 2W4. Tel. 514-455-2772. Doors and windows.

(P.) A. Dicaire; (V.P.) M. A. Dicaire. Co. Size (A).

Dick, A.B., Company of Canada, Ltd., 94 Brockport Dr., Rexdale, Ont. M9W 5C5. Tel. 416-675-3933. Fax: 416-675-69B6. Branch offices, Montreal, Quebec, Que., Toronto, Hamilton, Ottawa, Windsor, London, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. "A.B. Dick" offset printing presses, duplicating supplies, "Videojet" coder/printers, "Itek" graphic products. Parent company, A.B. Dick Company, Chicago, IL, U.S.A.

For.Reps., A.B. Dick, Holland, De Meern and Gouda, Holland; A.B. Dick, Company of Great Britain, Ltd., London, England; A. B. Dick, GmbH, Eschborn/Taunus, Germany; A. B. Dick, S.A., Brussels, Belgium.

(G.M.) F. Wood; (Cont.) G. Welstead; (P.A.) W. Gadows; (Plant Mgr.) J.M. Hepburn. Annual Sales (E). Co. Size (E).⑥

★Dickinson Mfg. Co. Ltd., #407 - 204 Cayer St., Coquitlam, B.C. V3K 5B1. Tel. 604-525-6444. Fax: 604-525-6417. Dickinson marine stoves and heaters, also custom sheet metal work.

(P.) D. McIntosh; (Prod'n Mgr.) D. Parry. Annual Sales (C). Co. Size (A).⑥

Dicks, A.W., Graphics Inc., 22 Sackville St., Toronto, Ont. M5A 3E2. Tel. 416-368-B02B. Fax: 416-368-2671. Direct mail advertising, printers, photo-offset printing, word processing, desktop publishing, fulfillment, automatic inserting and labelling.

(P.) A.W. Dicks; (Plant Mgr.) Ms. D. A. Dicks. Annual Sales (B). Co. Size (A).⑤

Dicks & Company Ltd., P.O. Box 490, St. John's, Nfld. A1C 5K6. Tel. 709-579-5111. Toll Free: (709) B00-563-4666. Fax: 709-579-2305. Plant, Empire Ave., St. John's, Nfld. Printing and bookbinding, rubber stamps, seal press engraving. Brand, "Dicks".

(P.) J. E. Austin; (V.P.) B. Tilley; (Mfg.Mgr.) W. Churchill. Annual Sales (D). Co. Size (C).⑤

Dickson's Food Services, 395 W. Bth Ave., Vancouver, B.C. V5Y 1N7. Tel. 604-B72-7631. Toll Free: B00-663-6151. Fax: 604-B72-42B7. Branch offices, Edmonton, Calgary, Alta., Prince George, Kelowna, Victoria, B.C. Coffee packers and blenders. Brands, "Dickson's", "Crown", "Majestic". Parent company, Kraft General Foods Inc., Toronto, Ont.

(P.) K. D. Waithman; (Dir.Sales) J. Martin; (Dir.Ops.) R. A. Chaplow. Annual Sales (E). Co. Size (D).⑥

★Dicon Systems Limited, 719 Clayson Rd., Weston, Ont. M9M 2H4. Tel. 416-745-6044. Toll Free: B00-3B7-2B68. Fax: 416-745-6938. Telex: 06-969667. Branch office, Willowbrook, IL, U.S.A. Associate, Ten-Tek Electronics Inc., Willowbrook, IL, U.S.A. Smoke detectors, residential security systems, gas leak detectors. Brands, "Dicon", "Tentek", "Tellus".

(P.) S. Chepa; (Exec.V.P.) J. Mallory; (V.P.Mktg. & Sales) D. Park; (V.P.Mktg.) D. Stewart; (V.P.Fin.) A. Cheatly; (Nat.S.M.) J. A. Levak. Annual Sales (D). Co. Size (E).⑥

★Didatech Software Limited, 3B12 William St., Burnaby, B.C. V5C 3H9. Tel. 604-299-4435. Fax: 604-299-242B. Computer based educational tools for children from kindergarten to grade 12.

(P.) P. K. Melhus; (V.P.Mktg.) D. Young. Annual Sales (B). Co. Size (A).⑥

★Didier Refractories Corporation, [Didier Corporation De Produits Refractaires], 1405 Trans Canada Hwy., Dorval, Que. H9P 2V9. Tel. 514-684-0122. Fax: 514-684-

B697. Telex: 05-821636. Branch office, Burlington, Ont. Plants, Becancour, Que. Refractory bricks, castables and mortars. Brands, "Rubinal", "Resistal", "Basal", "Rexal". Parent company, Didier Werke A.G., Wiesbaden, West Germany.

For. Reps: Throughout the world.

(P.) N. G. Taylor; (V.P. & G.M.) M. Labrosse; (V.P.Prod'n) J. Stap. Annual Sales (E). Co. Size (E).⑥

DIE-MOLD TOOL LIMITED, 82 Todd Rd., Georgetown, Ont. L7G 4R7. Tel. 416-B77-3071. Fax: 416-B77-5922. Telex: 06-97635. Plastic injection mold tooling, mainly for the plumbing industry.

(P.) A.D. Cartwright; (V.P. & Plant Mgr.) J.A. Sunnocks. Annual Sales (C). Co. Size (B).

Die Plast div. RCR International Inc., 10620 Racette Ave., Montreal, Que. H1G 5H4. Tel. 514-670-B100. Fax: 514-679-3260. Telex: 055-60219. Extruded plastics, clotheslines and pulleys, garden hose, mouldings and industrial tubing. Parent company, RCR International Inc., Longueuil, Que.

(Exec.V.P.) G. Martel. Annual Sales (E). Co. Size (E).⑥

Die-Tram Tool Ltd., 73B5 Tranmere Dr., Mississauga, Ont. L5S 1L4. Tel. 416-673-1955. Fax: 416-673-7922.

(P.) J. A. Bodi; (Q.C.Mgr.) M. Pedro. Annual Sales (B). Co. Size (A).

Die-X Steel Rule Dies Limited, 176 Stronach Cres., London, Ont. N5V 3A1. Tel. 519-451-1232. Fax: 519-451-9254. Plant, Scarborough, Ont. Branch office and plant, Burlington, Ont. Steel rule cutting dies, laser dies, blankers, counter plates and design service.

(P.) P. Sandford; (V.P.Fin.) H. Rowlands; (S.T.) C. Van Beest. Annual Sales (C). Co. Size (B).

Dieco Emporte Pieces Inc., 2930 Le Corbusier, Chomedey, Que. H7L 3M2. Tel. 514-334-B602. Fax: 514-687-7098. Associate, Dieco Steel Rule Die Inc., Concord, Ont. Block, jig and laser steel rule and rotary dies and diecutting.

(P. & G.M.) J. Benoit; (Cont.) Mrs. H. Gruslin Benoit; (Plant Mgr.) L. Tourigny. Annual Sales (C). Co. Size (C).⑤

★Dieco Manufacturing Ltd., 67 Selby Dr., Brampton, Ont. L6W 1K5. Tel. 416-459-B712. Fax: 416-459-B546. Telex: 069-7770. Associate, Dieco Sales Ltd., Brampton, Ont. Design and manufacture material handling systems and special machinery, tooling and flexible manufacturing systems.

(P.) D. Schmitt; (V.P.) R. Donally. Annual Sales (D). Co. Size (B).⑤

★Dieffenbacher North America Inc., 200 Consumers Rd., Suite 200, Willowdale, Ont. M2J 4R4. Tel. 416-491-3304. Fax: 416-491-3312. Plant, Windsor, Ont. Rubber injection molding presses, also wood, steel, plastic and lamination presses and press lines. Parent company, J. Dieffenbacher GmbH & Co., Eppingen, W.Germany.

(P.) W. Dieffenbacher; (V.P.) R. A. Wood; (Plant Mgr.) T. Kainth; (Purch.) T. Lazar. Annual Sales (D). Co. Size (C).⑥

★Diemaster Tool Incorporated, 160 Watline Ave. E., Mississauga, Ont. L4Z 1R1. Tel. 416-B90-1144. Fax: 416-890-1950. Telex: 06-961274. Associate, Advantech, Brundly, France. Design and manufacture of tools, dies, fixtures, molds, sheet metal prototypes, metal stampings, certified welding, precision machining of aerospace and military parts and sub-assemblies, electron beam welding machines, special production machinery.

For.Reps., Dickinson & Associates, Hamburg, NY, Robert Oppenheimer, Milford, Rex Kidder, Edston, CT, U.S.A.

(P.) G. Yui; (Sales) T. Lozowski; (P.A.) R. Smith. Annual Sales (D). Co. Size (D).⑤

Diemont (19B5) Inc., 8027-14 Ave., St. Michel, Montreal, Que. H1Z 3M1. Tel. 514-729-3216. Paper box, clicker and electronic heat sealing dies.

(P.) Y. Duhamel; (V.P.) M. Lariviere. Co. Size (A).

★Diesel Equipment Limited, 139 Laird Dr., Toronto, Ont. M4G 3V6. Tel. 416-421-5B51. Telex: 065-24239. Branch offices, Moncton, N.B., Montreal, Que., Burlington, Sudbury, Ont., Regina, Sask., Vancouver, B.C. Subsidiaries, Del Equipment Ltd., Del Hydraulics Ltd., Edinburgh Electric Ltd. Associate, Unicell Limited. Truck bodies, lift gates for trucks, hydraulic hoists and valves.

For.Rep., Del Equipment (U.K.) Limited.

(P.) P. Martin, P.Eng.; (V.P.Fin.) B. Ross, C.A.; (S.M.) R. Barrowcliffe; (Plant Mgr.) J. Hickling. Annual Sales (E). Co. Size (E).

Dietron Tool & Die Inc., 70 Melford Dr., Scarborough, Ont. M1B 1Y9. Tel. 416-297-5B58. Progressive, extrusion and blanking dies.

(P.) J. Scrymgeour.

- ★Diffracto Ltd., 2835 Kew Dr., Windsor, Ont. N8T 3B7. Tel. 519-945-6373. Telex: 064-77875. Subsidiary, Diffracto Ltd., Detroit, MI, U.S.A. Vision based measurement, inspection and guidance sensors and systems. Brands, "Diffracto Gage", "D Sight", etc.
(Chmn.) T.R. Pryor; (P.) R.P. Eidswick; (Exec.V.P.) O. Hageniers; (V.P.Mktg.) R. Boylan; (V.P.Fin.) M. Dudar. Annual Sales (D). Co. Size (C).Ⓢ
- Diffulivre Inc., 817 rue McCaffrey, St-Laurent, Que. H4T 1N3. Tel. 514-738-2911. Fax: 514-738-8512. Telex: 05-826568. Educational texts and dictionaries primarily in the French language. Parent company, Canada Publishing Corporation.
(P.) G. Laberge; (Cont.) Ms. C. Boucher. Annual Sales (D). Co. Size (A).Ⓢ
- Digico Limitée, 950 Bergar, Laval, Que. H7L 5A1. Tel. 514-967-7100. Fax: 514-967-7444. Electronic products. Parent company, Novco Int'l, Caerocom Int'l.
(P.) M. Côté; (V.P.Mktg.) R. Piquette; (V.P.Prod'n) R. Côté; (V.P.Eng'r) R. Macdonald; (Purch.) A. Lapointe. Annual Sales (C). Co. Size (B).
- Digital Business Computers, 133 Manitou Dr., Kitchener, Ont. N2C 1L4. Tel. 519-893-4200. Fax: 519-893-8761. "Farms" feedmill and agribusiness resource software, also distribution, order entry/accounting software packages for VAX computers made by D.E.C.
(P.) M. Boughton; (G.M.) G. Forwell; (Software Mgr.) A. Joakim. Annual Sales (C). Co. Size (B).
- Digital Dynamics Limited, 677 Erie St., P.O. Box 610, Stratford, Ont. N5A 6V6. Tel. 519-273-3061. Fax: 519-271-9781. Wire and sink electrical discharge machining.
(P.) R. Jones; (V.P.Eng'r & Ops.) S. Spracklan; (Dir. Fin.) P. Day; (P.A.) P. Van Drunen. Annual Sales (C). Co. Size (A).Ⓢ
- ★Digital Equipment of Canada Limited, 100 Herzberg Rd., P.O. Box 13000, Kanata, Ont. K2K 2A6. Tel. 613-592-5111. Telex: 053-5955. Branch offices, Saint John, N.B., Halifax, N.S., Montreal, Quebec City, Que., Ottawa, Kingston, Toronto, London, Hamilton, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, Victoria, B.C. Plant, Kanata, Ont. A wide range of computer systems, terminals, peripherals, supplies and components for applications in almost every industry type and company size. Parent company, Digital Equipment Corp., Maynard, MA, U.S.A.
(P.) K.B. Copeland; (V.P.Ops.) M. Tavares; (V.P.Mktg.) R. Larkin; (V.P.Fin.) P. Fitzgerald; (P.R.Mgr.) D. Paolini. Annual Sales (H). Co. Size (G).Ⓢ
- ★Digital Graphics, 210 Milner Ave., Unit 6, Scarborough, Ont. M1S 4M7. Tel. 416-297-7450. Fax: 416-292-666D. Artwork design, manufacture of prototype printed circuit boards, also artwork photoplotting service. Parent company, Fahcent Instruments Ltd., Scarborough, Ont.
(G.M.) K. Blaber; (Ops.Mgr.) J. Southward. Annual Sales (C). Co. Size (C).Ⓢ
- Digital Products Ltd., Box 3126, Stn B, 1216 Sand Cove Rd., Saint John, N.B. E2M 4X7. Tel. 506-635-1055. Toll Free: 800-561-888D. Fax: 506-635-1057. "Micro-helper" telephone test system, TX145 cable test tone generator, SB1-145 electronic telephone handset, TSM-100 telephone line signalling monitor.
(P.) R. Crowdis; (G.M.) W. Kelly. Annual Sales (C). Co. Size (A).Ⓢ
- ★Digital Video Systems Corp., 120 Middlefield Rd., Scarborough, Ont. M1S 4M6. Tel. 416-299-6888. Fax: 416-299-7145. Telex: 065-25344. Secure TV/audio transmission products, encoders, decoders, 8-MAC for satellite/cable applications. Parent company, Scientific Atlanta Inc., Atlanta, GA, U.S.A.
(G.M.) V. Pai; (Dir.Ops) G. Baldwin; (Mktg.Mgr.) K. Lucas. Annual Sales (D). Co. Size (D).Ⓢ
- ★Digitel Inc., 969 Route de l'Eglise, Ste-Foy, Que. G1V 3V4. Tel. 418-653-1662. Fax: 418-653-8790. Branch offices, Montreal, Que., France. Plant, 2366, rue Galvani, Ste-foy, Que. "Memo" hand-held microcomputers with a high memory capacity. Parent company, ACSI-Biorex Inc.
(P.) G. Hardy; (V.P. & C.E.O.) C. Delage; (Prod.) M. Chabot; (Serv.) F. Laliberte; (R&D) G. Dufour. Annual Sales (C). Co. Size (A).Ⓢ
- ★Digitrol Computers Inc., 440 Phillip St., Waterloo, Ont. N2L 5R9. Tel. 519-884-4541. Fax: 519-884-423D. Process control system computer for the concrete and asphalt industries, S.P.C. Network Monitoring System for plastic injection molding, custom hardware and software design, manufacturing and assembly of electronic products.
(P.) C. Sooley; (P.A.) Ms. M. Ditner; (Contract Sales) J. Ditner. Annual Sales (C). Co. Size (A).Ⓢ
- Digitronic Displays, 411 Clarinda Dr., Willowdale, Ont. M2K 2W4. Tel. 416-733-8155. Microprocessor and electronic systems, hardware and software in house, industrial controls, video displays and graphics, interactive video disk productions and systems, electronic animation.
(P.) F. Varga. Co. Size (A).
- Dika Industries Ltd., P.O. Box 117, Rycroft, Alta. T0H 3A0. Tel. 403-765-3894. Fax: 403-765-3001. Forestry equipment, feller buncher, feller director attachment, short log processor and automatic log stacker, forestry scarifiers, land clearing and land preparation equipment, root windrowers, root rake, land roller, brush rakes and cutters, light draught breaking plow, subsoiler, pivot auger grain handling system, round bale stacker, utility wagons, grain handling equipment and agricultural equipment.
(Owner) M. Dika; (Mgr.) G. Dika; (Acctg.) Ms. D. Dika. Annual Sales (B). Co. Size (A).Ⓢ
- Dillon, Thomas A., Canada Ltd., 2775 Dufferin St., Toronto, Ont. M6R 3R6. Tel. 416-783-3351. Telex: 06-969714. Branch office, Vancouver, B.C. Brand, "Dillon" vibrating screens.
(P.) P.A. Dillon. Co. Size (A).
- ★Dilmont Inc., 121 Bates Road, Montreal, Que. H2V 1B1. Tel. 514-272-5741. Fax: 514-277-5764. Telex: 05-826888. Branch office, Toronto, Ont. Subsidiaries, Preserve Products Inc., Ultrachem Laboratories Inc. Waxes, wax compounds, specialty and sanitation chemicals, textile compounds, mould releases. Brands, "Misto", "Preservo", "Dilwaxes", "8etonex", etc.
(P.) B.R. Guihan; (V.P. & Tech.Dir.) E.M. Roston, Ph. D. Annual Sales (D). Co. Size (B).Ⓢ
- ★Dilor Industries Ltd., 37749 Second Ave., Box 2169, Squamish, B.C. V0N 3G0. Tel. 604-892-9301. Fax: 604-892-3052. Lighting control equipment (dimmers and controls) for use in architectural applications. Registered trade mark, Litepak.
For Reps. in all major North American cities.
(P.) M. M. Francis; (V.P.Sales) P. Coe; (Off.Mgr.) Ms. L. Popoff; (Plant Mgr.) D. Smith. Annual Sales (C). Co. Size (A).Ⓢ
- Dilwol Wire & Cable Inc., 435 Enfield Rd., Burlington, Ont. L7T 2X5. Toll Free: 800-465-2343. Fax: 416-681-8440. Wire and cable products.
(P.) B. E. Dillabaugh; (S.T.) Ms. C. Dillabaugh. Annual Sales (C). Co. Size (B).Ⓢ
- Dimar Canada Ltd., 150 Spinnaker Way, Units 1-2, Concord, Ont. L4K 4M1. Tel. 416-738-7919. Fax: 416-738-3933. Carbide tipped router bits and planer knives, circular saw blades, high speed steel planer knives, drills, boring bits, cutters, countersink, woodworking cutting tools, ball bearings. Brand, "Toolcut".
(P.) J. Schondorff; (V.P.) Mrs. D. Schondorff; (S.) Mrs. B. Levy; (S.M.) P. Friese. Annual Sales (C). Co. Size (A).
- ★Dimatec Inc., 180 Cree Cres., Winnipeg, Man. R3J 3W1. Tel. 204-832-2828. Fax: 204-832-4268. Diamond drilling supplies, custom machining. Brand, "Dimatec".
(P. & G.M.) R.J. Wright; (V.P.Mktg.) T. Ivor Perry. Annual Sales (D). Co. Size (C).Ⓢ
- ★Dingwell's Machinery & Supply Limited, 963 Alloy Dr., Thunder Bay, Ont. P7R 5Z8. Tel. 807-623-4477. Fax: 807-623-1368. Telex: D73-4590. Associates, Canadian Wearparts, Industrial Chrome & Machining. Repair and rebuild machine centre for pulp and paper, sawmills, mining and grain trades, wear proofing, industrial sales, industrial chrome. Parent company, Dingwell's Machinery & Supply Limited.
(P.) P. Gilbride; (G.M.) G. Tobin; (V.P.Mktg.) R. Bell; (Acct.Mgr.) Ms. Y. Turrie; (P.A.) R. McLean; (Eng.) J. Graham; (Off.Mgr.) D. Brown. Annual Sales (D). Co. Size (B).Ⓢ
- ★Dionite Enterprises Inc., D1260 Richmond, Suite 8149, Montreal, Que. H3K 2H2. Tel. 514-932-5111. Fax: 514-933-5981. Bags, luggage, travelling goods, attache and catalogue cases. Brands, "Dionite", "Bonneville", "Regency", "Robertini #1", etc.
(P. & Plant Mgr.) A. Amar; (V.P.) J. Iny; (S.M.) R. Paquette. Annual Sales (D). Co. Size (B).Ⓢ
- Dionne Concrete Products Ltd., P.O. Box 69, Earleton, Ont. P0J 1E0. Tel. 705-563-2291. Fax: 705-563-2680. Concrete and lightweight blocks, sidewalk slabs, precast steps, burial/vaults paving stones.
(P.) A. Dionne; (S.T. & G.M.) B. Dionne. Annual Sales (B). Co. Size (A).Ⓢ
- ★Dipix Technologies Inc., 1050 Baxter Rd., Ottawa, Ont. K2C 3P1. Tel. 613-596-4942. Fax: 613-596-4914. Telex: 053-3651. "Aries III" stand alone workstation with fully integrated image analysis system for seismic, mineral exploration, cartography and forest management; microscodic imaging instruments and electronic board level products.
(Chmn. & C.F.O.) D. W. Evers; (P.) J. S. Keays; (Mgr. Ops.) R. Cooke. Annual Sales (C). Co. Size (B).
- Direct Printing Paris Inc., 2D Scott Ave., P.O. Box 382, Paris, Ont. N3L 3T5. Tel. 519-442-2120. Toll Free: 800-265-0715. Fax: 519-442-7733. Screen printing, point of purchase advertising.
(P. & Prop.) D. Avery; (S.T. & Prop.) C. Avery. Annual Sales (B). Co. Size (A).Ⓢ
- Diro Metal Manufacturing Limited, 1016 Toy Ave., Pickering, Ont. L1W 3P1. Tel. 416-683-4117. Metal fabricators.
(P.) T. Van Staveren. Co. Size (A).
- Disney Display, A Division of Intex Trade & Consumer Shows Ltd., 153 Dufferin St., Toronto, Ont. M6K 1Y9. Tel. 416-533-7911. Telex: 06-23532. Associate, Convention & Show Services. Exhibition exhibits and displays. Parent company, Intex Trade & Consumer Shows Ltd., Toronto, Ont.
(P.) J. Batty; (S.T.) S. McNevitts; (G.M.) H. Mueller. Annual Sales (D). Co. Size (C).
- Dispar International Laboratories, 675 St. Pierre Sud, Joliette, Que. J6E 3Z1. Tel. 514-759-0497. Pharmaceuticals.
(V.P.) N. Robichaud.
- Display Arts, 233 Carlaw Ave., Toronto, Ont. M4M 2S1. Tel. 416-461-2787. Fax: 416-461-2535. Showroom, New York, N.Y., U.S.A. Design and manufacture display items for stores, shopping centres and special events, silk banners, silk screening and store fixture.
(P.) R. O'Brien. Annual Sales (C). Co. Size (B).Ⓢ
- Display Finishers Ltd., 24 Cosentino Dr., Scarborough, Ont. M1P 3A2. Tel. 416-298-7393. Fax: 416-298-1495. Cardboard displays for the advertising, printing and allied trades, die cutting, hot foil printing, embossing.
(P.) M. Rogerson; (V.P.) D. Crossfield; (Prod'n Mgr.) T. Daly; (P.A.) B. Gunn; (G.M.) R. Hatch; (Plant Mgr.) T. Daly. Annual Sales (C). Co. Size (C).Ⓢ
- Display Fixtures, Division Westfair Foods Ltd., 494 Jarvis Ave., Winnipeg, Man. R2W 3A9. Tel. 204-589-7393. Fax: 204-582-4476. Store fixtures. Parent company, Westfair Foods Limited, Winnipeg, Man.
(G.M.) T. Mulvihill. Annual Sales (C). Co. Size (C).Ⓢ
- ★Display Service Company Inc., 25 Dyas Rd., Don Mills, Ont. M3R 1V7. Tel. 416-445-5120. Fax: 416-445-8328. Telex: 06-986265. Trade show, museum, and general purpose display exhibits including point-of-purchase displays.
(P.) S. D. Taylor; (G.M.) D. J. Woods. Annual Sales (C). Co. Size (A).Ⓢ
- Displaytec Holdings Inc., 1751 Richardson St., Suite 3315, Montreal, Que. H3K 1G6. Tel. 514-934-D066. Fax: 514-937-55D5.
(Prod'n) K. Kaplan; (Mktg.) M. Kaplan; (Sales) J. Dickerman. Annual Sales (B). Co. Size (A).Ⓢ
- Disques Capitol-EMI du Canada, See Capitol Records-EMI of Canada Limited.
- ★Distex Ind. Inc., 10500 rue Colbert, Ville d'Anjou, Que. H1J 2H8. Tel. 514-352-900D. Fax: 514-352-7101. Sales office, Mississauga, Ont. Disc brake pads. Parent company, Echlin Inc., Branford, Ct., U.S.A.
(G.M.) G. A. Archambault; (Sales & Mktg.Mgr.) O. Di-Santo; (Cont.) R. Cardin; (Prod'n Mgr.) G. Gervais; (Lab & Q.C.Mgr.) J. Hebert; (Purch.Mgr.) Y. Kamal; (Cust.Serv.) C. Giguere. Annual Sales (E). Co. Size (E).
- Distillerie Meaghers Limitée, La, See Meaghers Distillery Limited.
- Distilleries Corby Limitée, Les, See Corby Distilleries Limited.
- †Distinctive Designs Furniture Inc., 1435 Weston Rd., Toronto, Ont. M6M 4S5. Tel. 416-249-3367. Fax: 416-249-0990. "Distinctive" upholstered furniture.
(P.) A. Kornblum; (Cont.) Ms. R. Misra. Annual Sales (D). Co. Size (C).Ⓢ
- Distribution Musantiqua Inc., See Musantiqua Distributors Inc.
- Ditchling Corporation Ltd., 2244 Kingston Rd., Scarborough, Ont. M1N 1T9. Tel. 416-264-3497. Subsidiary, Clearwater Laboratories Limited. Insecticides, rodenticides and herbicides. Brands, "Acrobase", "Pyrotex", "Sulfarin", "Allatex", etc.
(P.) C. McCormick; (S.T.) Mrs. I.J. Peck. Co. Size (N/R).

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

Diverse Tool & Die, 721 Rye St., Units 1&2, Peterborough, Ont. K9J 6X1. Tel. 705-743-9574. Machinists, tools and dies, jigs and fixtures, cutter grinding.

(Prop.) D. Gilbert. Annual Sales (A). Co. Size (A).

★**DIVERSEY INC., 2645 Royal Windsor Dr., Mississauga, Ont. L5J 1L1.** Tel. 416-822-3511. Fax: 416-822-3797. Telex: 06-982430. Plants, Dartmouth, N.S., Candiac, Que., Mississauga, Ont., Winnipeg, Man., Edmonton, Alta., New Westminster, B.C. Associates, Diversey Environmental Products Inc., Mississauga, Ont., Sanitary Products Ltd., St. John's, Nfld., UBA Inc., Candiac, Que., Mississauga, Bird Archer, Cobourg, Sanfax-Division of Diversey Inc., Novamax Technologies (Canada) Inc., Mississauga, Ont. Industrial, institutional and agricultural detergents and sanitizing compounds. Brands, "Spec-Tak", "CDC", "Dilac", "Pink Orchid", etc. Parent company, The Diversey Corporation, Mississauga, Ont.

(Chmn.) J. C. Pick; (P.) J. Kane; (V.P.R&D & Mfg.) D. Kane; (V.P.Sales & Mktg.Inst.) J. A. Jamer; (V.P.Sales & Mktg.Food) B. Howson; (V.P.Sales & Mktg.Ind'l) L. Litzgus; (V.P.Dev. & Plan) B. Smith; (Cont.) D. Peacock; (Dir.Mfg.) G. Newbery; (Mktg.Serv.Mgr.) R. Y. Turner; (Dir.Pers.) M. Waters; (Purch.Mgr.) J. Vanderlaan. Annual Sales (E). Co. Size (F).Ⓢ

★**Diversified Business Communications Ltd., 6955 Columbus Rd., Mississauga, Ont. L5T 1K1.** Tel. 416-677-4000. Fax: 416-677-2676. Ergonomic word processing furniture, personal computer cabinet stations. Brands, "Divergopeds", "Envirocover", acoustical enclosures for printers.

(Owner) E. Muzzin; (Owner) S. Silvestri; (Nat.S.M.) G. Constance; (Purch.) Ms. K. Wyse. Annual Sales (C). Co. Size (C).Ⓢ

★**Dixie Electric Rebuilders Limited, 150 Klondike Dr., Weston, Ont. M9L 1X3.** Tel. 416-745-8420. Fax: 416-745-9930. Branch offices, Winnipeg, Man., Edmonton, Alta., Burnaby, B.C. Remanufactured alternators, starters, starter drives, solenoids, armatures, rotors and stators, also electronic voltage regulators.

(G.M.) R. J. Graham; (Fin.) G. Buss; (Prod'n) A. Bucciol; (Purch.) K. Osaka; (Tech.) A. Bucciol. Annual Sales (D). Co. Size (D).Ⓢ

Dixie Tube & Parts, 1250 Matheson Blvd., Mississauga, Ont. L4W 1R2. Tel. 416-625-5100. Automotive tail and exhaust pipes.

(P.) B. Giovannoli. Co. Size (B).

★**DIXON CANADA INC., 484 Arvin Ave., Stoney Creek, Ont. L8E 2M9.** Tel. 416-664-4684. Vibratory bowl feeders, automatic screw drivers, assembly machines, parts positioners, floor hopper elevators. Brand, "Dixon". Parent company, Dixon Automatic Tool, Rockford, Ill., U.S.A.

For.Rep.: Dixon Automatic Tool, Worcester, England.

(V.P. & G.M.) G.J. McKnight. Annual Sales (B). Co. Size (A).

Dixon Ticonderoga Inc., 531 Davis Dr., Newmarket, Ont. L3Y 2P1. Tel. 416-895-5122. Fax: 416-895-9555. Telex: 06-219708. Branch offices, Halifax, N.S., Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Branch plant, Acton Vale, Que. Drawing and marking crayons, lead and marking pencils, glue sticks, erasers, correction fluid, rubber bands. Brands, "Phano", "Ticonderoga", "Thinex", "Taperaser", "System". Parent company, Dixon Ticonderoga Company, Vero Beach, FL, U.S.A.

For.Rep.: Dixon Ticonderoga de Mexico, Mexico City, Mexico.

(P.) T. Thomas; (Exec.V.P.) E.D. James; (V.P.Fin.) J.L. McCleary; (Mktg.Mgr.) I. Hayes; (V.P.Mfg.) J. Hoskin; (Tenders Mgr.) I. Hayes; (P.A.) Ms. K. Baker. Annual Sales (D). Co. Size (D).Ⓢ

Dixon Valve & Coupling Limited, Bowman St., Innisfil Hts. 400 Ind. Pk., Thornton, Ont. L0L 2N0. Tel. 705-436-1125. Fax: 705-436-6251. Branch office, Edmonton, Alta. Industrial hose couplings, clamps and valves for air, water and steam. Brands, "Boss", "Dixon", "Air King", "Air Chief", etc. Parent company, Dixon Valve & Coupling Co., Chestertown, MD, U.S.A.

(P.) R.L. Goodall; (V.P. & G.M.) J. Hayes; (Off.Mgr.) Mrs. P. Mikloshev; (Plant Mgr.) C. Wright. Annual Sales (C). Co. Size (A).Ⓢ

★**Dizard of Canada Limited, 225 Russell St., Victoria, B.C. V9A 3X1.** Tel. 604-383-6006. Toll Free: 800-667-0677. Fax: 604-383-5102. Commercial swimming pool products and sporting goods of all types.

For. Rep., U.S.A.

(P.) K. Schmidt. Annual Sales (C). Co. Size (A).Ⓢ

Do-Ray Lamp Company (Canada) Limited, 81 Millwick Dr., Weston, Ont. M9L 1Y4. Tel. 416-745-5000. Telex: 065-

27128. Branch offices, Montreal, Que., Winnipeg, Man. Truck lighting and safety equipment. Brands, "Do-Ray", "Coolcab".

(P.) M. Poizner; (G.M. & P.A.) J. Altman. Co. Size (B).

DoALL Canada Inc., 10 Meridian Rd., Rexdale, Ont. M9W 4Z8. Tel. 416-675-7015. Fax: 416-675-6701. Telex: 06-989243. Associates, DoALL Montreal, Inc., DoALL Halifax, Inc., DoALL London, Inc., DoALL Vancouver, Inc., DoALL Winnipeg Ltd., DoALL Edmonton Ltd., DoALL Victoria, Inc. "DoALL" and "Olympia" band saw blades. Parent company, DoALL Company, Des Plaines, IL, U.S.A.

For.Rep., DoALL Europa B.V., Netherlands for Europe, N. Africa and the Middle East.

(Sr.V.P.) K. Thorslund; (Plant Mgr.) J. Abraham. Annual Sales (D). Co. Size (C).Ⓢ

Dobbelsteyn Signs Ltd., P.O. Box 68, R.R. #2, Lower St. Marys, Frederickton, N.B. E3B 4Y2. Tel. 506-458-9355. Fax: 506-452-8791. Electric signs, custom built awnings, steel poles, truck lettering, sandblasted and engraved signs.

(P.) J. F. Dobbelsteyn; (Mgr. & S.) R. D. Drummond. Annual Sales (B). Co. Size (A).Ⓢ

Dobbyn Creative Printing Limited, 16 Wellington Rd., P.O. Box 441, London, Ont. N6A 4W1. Tel. 519-672-8330. Fax: 519-438-9583. Printing and lithographing.

(P.) D. K. Lovell. Annual Sales (B). Co. Size (A).Ⓢ

Dobco Enterprises Limited, 54 Bramsteele Rd., Unit 25, Brampton, Ont. L6W 3M6. Tel. 416-451-2697. Amusement park games.

(P.) S. Dobson; (S.T.) Ms. D. Dobson. Annual Sales (C). Co. Size (A).Ⓢ

★**Dobney Foundry Ltd., 7745 Anvil Way, Surrey, B.C. V3W 6A2.** Tel. 604-596-7407. Grey iron municipal and construction castings.

(Chmn.) D. Gooding; (P.) W.J. Delaney; (G.M.) D. Keln. Annual Sales (D). Co. Size (A).Ⓢ

★**Docal Limited/Limitée, 3535 Pitfield, St-Laurent, Que. H4S 1H3.** Tel. 514-745-3720. Fax: 514-745-3689. Refrigeration equipment and heat exchangers. Brands, "Docal", "DL".

(P.) J.A. Baulne; (Sales & Prod'n Mgr.) M. Lamoureux. Annual Sales (C). Co. Size (A).Ⓢ

Dodd, T.W., Machine Works, Co. Ltd., 35 McGhie St., St. Catharines, Ont. L2R 5A9. Tel. 416-682-4481. Fax: 416-682-4481. Deep hole drilling in steel bars, general machine work.

(P.) G. W. Freeman; (Plant Mgr.) G. R. Nutbrown. Annual Sales (B). Co. Size (A).Ⓢ

Dodd & Struthers, Ltd., 1721 Moy Ave., Windsor, Ont. N8W 2M3. Tel. 519-253-8510. Branch offices, Antigonish, N.S., Montreal, Que., Saskatoon, Sask., Edmonton, Alta. Lighting conductors, copper and aluminum cable and fittings. Brands, "Shinn Flat", "Dodd System", "Royal Canadian".

(P.) J. Walter Blum; (Dir.) Miss J. Blum; (Dir.) Mrs. H. Innes; (T.) Mrs. S. Blum. Annual Sales (B). Co. Size (A).Ⓢ

Dodds Overhead Doors Limited, 23 Harlech Crt., Thornhill, Ont. L3T 6L5. Tel. 416-881-2255.

(P.) J. V. Dodds; (G.M. & P.A.) A. E. Jones. Annual Sales (C). Co. Size (B).

†**Dodge Canada Division Reliance Electric Ltd., 296 Walker Dr., Bramalea, Ont. L6T 4B3.** Tel. 416-792-1722. Fax: 416-792-7728. Branch offices, Hampton, N.B., Montreal, Que., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. V-belt drives, torque arm speed reducers, mounted ball and roller bearings, flexible couplings, gearmotors, variable speed drives, helical basemount speed reducers, etc. Brand, "Dodge". Parent company, Dodge Manufacturing Division Reliance Electric Ltd., Greenville, SC, U.S.A.

(G.M.) M. Blair; (Nat.S.M.) R. Hyde. Annual Sales (D). Co. Size (C).Ⓢ

Dodge Chemical Co. (Canada) Limited, The, 1265 Fewster Dr., Mississauga, Ont. L4W 1A2. Tel. 416-625-0311. Toll Free: 800-263-0862. Embalming fluids. Brands, "De-Ce-Co", "Kalochrome", "Neo", "Permaline", "Kalopaque", "Kalon". Parent company, Dodge Chemical Company, Cambridge, MA, U.S.A.

(P. & S.M.) J. Murphy; (V.P.) Ms. D. Gillard. Annual Sales (B). Co. Size (A).Ⓢ

Dodge Cork Canada Ltd., Subsidiary of Jelinek Cork Ltd., 2260 Speers Rd., Oakville, Ont. L6L 2X8. Tel. 416-827-4666. Fax: 416-825-2421. Telex: 06-982357. Cork bulletin boards, chalk and wipe-off boards, decorator items, cork stoppers, cork wallcoverings and floor tiles,

composition cork rolls and sheets. Parent company, Jelinek Cork Ltd., Oakville, Ont.

For. Reps., Jelinek Cork Corporation, Lockport, NY, U.S.A.

(P.) H. Jelinek, Jr.; (G.M.) J. Bowman. Annual Sales (C). Co. Size (A).Ⓢ

Doepker Industries Ltd., P.O. Box 10, Annaheim, Sask. S0K 0G0. Tel. 306-598-2171. Fax: 306-598-2028. Flat decks, grain trailers, fold-downs.

(P.) D. Doepker; (S.T.) L. Doepker. Annual Sales (D). Co. Size (C).Ⓢ

★**DOFASCO INC., P.O. Box 2460, Hamilton, Ont. L8N 3J5.** Tel. 416-544-3761. Toll Free: (416)800-263-6582,

(519,613,705)800-263-6522,

(418,514,807,819)800-263-9961,

(204,306,403,506,604,709,902)800-263-9651.

Fax: 416-545-3236. Telex: 061-8682. Plant, Sault Ste-Marie, Ont. Subsidiaries, Iron Ore Company of Canada,

Labrador City, Nfld., Sept. Iles, Que., Wabush Mines, Wabush Nfld., Pointe Norie, Que., Sorevco Inc., Co-

teau-du-Lac, Que., Quebec Cartier Mining Company, Fer-

mont and Port Cartier, Que., The Algoma Steel Corpora-

tion, Ltd., Sault Ste. Marie, Beachville Ltd., Ingersoll,

National Steel Car Ltd., Hamilton, Ferrum Inc., Bramp-

ton, Guelph DoLime Ltd., Guelph, Huron Steel Products

(Windsor) Ltd., Windsor, Mohawk Metal Products Ltd.,

Windsor, Ojibway Metal Products Ltd., Windsor, Sault

Marine Services Ltd., Sault Ste. Marie, Standard Tube

Canada Inc., Woodstock, Baycoat Ltd., Hamilton, Ventra

Group Inc., Mississauga, Ont, Prudential Steel Ltd., Cal-

gary, Superior Tube Limited Partnership, Edmonton,

Alta., Abermin Corporation, Vancouver, B.C., Whittar

Steel Strip, Detroit, MI, Algoma Tube Corporation, Hous-

ton, TX, Cannelton Industries, Inc., Charleston, West VI,

U.S. Tubular Inc., NY, U.S.A. Flat rolled steels in hot and

cold rolled, plate, galvanized and galvalume, prepainted,

tinplate, chromium coated and electrical steels in coils,

cut lengths and strip. Other products include seamless

and welded pipe and tubular steels, structural shapes,

rails as well as carbon and low alloy steel castings.

For.Rep., Duferco, The Titan Industrial Corporation,

New York, NY, U.S.A.

(Honorary Chmn.) F.H. Sherman; (Chmn. & C.E.O.)

P.J. Phoenix; (P. & C.O.O.) W.L. Wallace; (Sr.

V.P.Comm.) W.H. Mulveney; (P. Dofasco Steel) J. T.

Mayberry; (Sr.V.P., Corp.Admin.) R. J. Swenor; (Sr.

V.P.Dofasco Holdings) L. V. Walsh; (Sr.V.P.Fin.) B. P.

Solski; (V.P.Raw Mat'ls Purch. & Traffic) J.H. McAllister;

(V.P.Comm.) D. A. Pether; (V.P. & S.) G. Wilson;

(V.P.R&D) J. W. Craven; (V.P.Mfg.Serv.) N. G. Thomas;

(V.P.Plan'g) B. J. Ciprietti; (V.P.Compt.) R. W. Grunow;

(V.P.Ops.Serv.) C. D. Campbell; (V.P.Steel Ops.) J. V.

Plausini; (T.) A. Root. Annual Sales (I). Co. Size (G).

Dole Refrigeration Products Limited, 1124 South Service Rd., W., Oakville, Ont. L6L 5M7. Tel. 416-825-3125.

Fax: 416-825-3146. Vacuum cold plates for refrigeration

purposes, truck refrigeration systems, plate freezers, la-

tent heat storage units, "Kenco" insulated reinforced

fiberglass buildings/shelters. Parent company, Dole Refri-

gerating Co., Lewisburg, TN, U.S.A.

(G.M.) C. A. Friedrich. Annual Sales (C). Co. Size (A).Ⓢ

Dolco Printing, 2340 St. Laurent Blvd., P.O. Box 8620,

Ottawa, Ont. K1G 3M5. Tel. 613-738-9181. Toll Free:

800-267-2363. Fax: 613-738-4655. Branch office

Downsview, Kingston, Ont. Branch plant, 430 Gladstone

Ave., Ottawa, Ont. Associate, Planned Graphics Ltd.,

Glastone Press. Folding cartons, labels, lithographing and

printing and web offset.

(P.) G.B. Nicholds; (V.P.) B. H. Nicholds; (Cont.) R. W.

Hodgins; (Dir.Sales) P. Vineberg; (G.M.) P. Blondin;

(S.M.) B. Styles; (Br.Plant Mgr.) J. Polk. Annual Sales

(D). Co. Size (D).Ⓢ

Dolphin Mfg. (1987) Ltd., 10525 - 108 St., Edmonton,

Alta. T5H 2Z8. Tel. 403-424-6542. Fax: 403-425-

9039. "Dolphin" ladies' leather handbags.

(P.) R. Ewicky; (V.P.Ops.) C. Rusnell. Annual Sales

(C). Co. Size (B).Ⓢ

Dom Enterprises Mfg. Ltd., 957 Roselawn Ave., Toronto,

Ont. M6B 1B6. Tel. 416-781-4264. Fax: 416-781-

4264. Table tennis tables, bats, shuffleboards, games,

indoor hockey and soccer equipment, plastic hockey

sticks, sports equipment lockers.

(P.) D. Petrucci; (Mgr.) M. Petrucci. Annual Sales

(B). Co. Size (A).Ⓢ

★**Domal Industries Ltd., 54 Carnforth Rd., Toronto, Ont.**

M4A 2K7. Tel. 416-757-2833. Painting on aluminum

and steel, "Touch-Up Magic" spray cans, "KD" commer-

cial and residential floating docks.

- (P.) F.M. Svirklys; (V.P. & G.M. Marine Div.) P. Lancucki; (G.M. Plant 1) J. Mieres; (G.M. Plant 2) F.H. Jones; (P.A.) W. Smith. Annual Sales (C). Co. Size (C).
 Domco Industries Limited, [Les Industries Domco Limitée], 1001 Yamaska est, Farnham, Que. J2N 1J7. Tel. 514-293-3173. Fax: 514-293-6644. Branch offices, Dartmouth, N.S., Ste-Foy, St-Leonard, Que., Ottawa, Mississauga, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Richmond, B.C., Dalton, GA, U.S.A. Subsidiary, Manufacturers Holdings Limited, Lachine, Que. Resilient floor coverings, vinyl tile, inlaid sheet vinyl, cushioned sheet vinyl. Brands, "Domco", "Crystalflor", "Superflor", "Masterflor", etc.
 (Chmn.) A. Cefis; (P. & C.E.O.) R. W. Van Buren; (S.) D. Béliveau; (T.) R. Desautels. Annual Sales (F). Co. Size (F).
 Domecrete Canada Ltd., 102 - 80 Fulton Way, Richmond Hill, Ont. L4B 1J5. Tel. 416-764-3833. Toll Free: (U.S.A.) 800-668-8993. Fax: 416-764-1479. Branch offices, Montreal, Que., Edmonton, Alta. Plant, Etobicoke, Ont. Associates, 645583 Ontario Ltd., Ont., Plycon Inc., Que. Carbon steel and polypropylene fibers used for reinforcing concrete. Parent company, Hampson Equities Ltd.
 For.Rep., Cappolla de Matte Trading, Italy, Fibre systems Inc., Belgium.
 (P.) C.G. Hampson; (V.P.) A. Melamed, P. Eng. Annual Sales (C). Co. Size (A).
 Domestic Foundry Ltd., 1595 Crawford Ave., Windsor, Ont. N8X 2A9. Tel. 519-254-1121. Grey iron and machine tool, municipal and water castings.
 (P.) G. M. Matlock; (S.T.) Mrs. O.M. Matlock. Annual Sales (B). Co. Size (A).
 Domfer Metal Powders Ltd., [Domfer Poudres Metalliques Ltée.], Box 970, Stn.H, 1550 de Maisonneuve Blvd.W., Montreal, Que. H3G 2M9. Tel. 514-933-3178. Fax: 514-933-4080. Plant, LaSalle, Que. Iron powder for powder metallurgy, welding rods and other applications.
 (P.) K. Stodola; (S.M.) R. R. Piperni; (Mfg.Mgr.) R. Benoit. Annual Sales (D). Co. Size (C).
 Domfoam Inc., 87B5 Langelier Blvd., Montreal, Que. H1P 2C9. Tel. 514-325-B12D. Fax: 514-325-6477. Telex: 05-829574. Associate, Able Plastic Ltd., Brampton, Ont. "Domfoam", "Protect-A-Rug" underlay carpet padding.
 (P.) S. Pomerantz; (S.T.) P. Kohos; (Cont.) P. Dunn. Annual Sales (E). Co. Size (E).
 Dominion Automotive Industries, 2155 Drew Road, Mississauga, Ont. L5S 1S7. Tel. 416-672-5267. Fax: 416-672-5D77. Branch office, Florence, KY, U.S.A. Plant, Uxbridge, Ont. Directional signals, truck markers, lamps and mobile home lighting, cable and wire accessories, plastic injection mouldings. Brand, "Saf-T-Ray". Parent company, Dent & Company Inc.
 (P.) C. Smith; (V.P.Mktg. & Sales) R. Grieve; (Dir.OEM Sales) J.M. Loomis; (East'n S.M.) G. Fugere; (West'n S.M.) D. Dawson; (Mktg.Serv.Coord.) D. Thompson. Annual Sales (E). Co. Size (E).
 Dominion Bag & Burlap Co., 190 Brockley Dr., Stoney Creek, Ont. L8E 3C5. Tel. 416-560-4000. Fax: 416-560-4372.
 (P.) M. Wolpert. Annual Sales (B). Co. Size (A).
 ★ Dominion Biologicals Limited, 5 Isnor Dr., Dartmouth, N.S. 838 1M1. Tel. 902-468-3992. Toll Free: 800-565-0653. Fax: 902-468-3599. Telex: 019-31414. Blood bank reagents, diagnostic test systems, reagent red blood cells, monoclonal antibodies, etc.
 (P.) S. A. Brushett; (V.P.Fin.) P. Waddy; (V.P.Sales & Cust.Serv.) B. MacNeil; (V.P.Res.Science & Tech.) H. Malyska. Annual Sales (D). Co. Size (B).
 Dominion Blueline Inc., 230 Foch St., P.O. Box 1130, St. Jean, Que. J3B 6Z3. Tel. 514-346-6827. Fax: 514-346-4241. Branch offices, Halifax, N.S., Montreal, Quebec, Que., Toronto, London, Ottawa, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Binders, account books, loose leaf systems, diaries, data and post binders, envelopes, computer and continuous business forms.
 (P.) G. M. Savoy; (V.P.Fin.) R. Collin; (G.M.) H. M. Savoy; (V.P.Prod'n) D. Audet; (V.P.Cust.Serv.) R. McLean. Annual Sales (E). Co. Size (F).
 Dominion Blueline Inc., Custom Products Division, 230 Foch St., St-Jean, Que. J3B 6Z3. Tel. 514-346-6827. Fax: 514-346-4241. Branch offices, Montreal, Que. Branch office and plant, Montreal, Que. Envelopes, bags and continuous business forms.
 (P.) G. M. Savoy; (V.P.Fin.) R. Collin; (G.M.) H. Savoy; (V.P.Cust.Serv.) R. McLean. Annual Sales (D). Co. Size (D).
 Dominion Blueprint & Reprographics Ltd., 1409 W. Pender St., Vancouver, B.C. V6G 2S3. Tel. 604-681-7504. Fax: 604-681-6618. Plant, 1353 Pemerton Ave., N.Vancouver, B.C. Engineering photography, white printing, lithography, laser plotting and large format colour copies.
 (P.) J. L. Bingham; (S.) V. Shemilt; (Prod'n Supv'r) C. Haakenson; (Supv'r N.Vancouver) Ms. L. Hardy. Annual Sales (C). Co. Size (B).
 Dominion Brass Products Limited, 65 Saultier St., Toronto, Ont. M4M 2H8. Tel. 416-465-4608. Builders' hardware and special items to detail.
 (P.) D. W. Tennison; (G.M. & S.T.) J. F. Tennison. Annual Sales (A). Co. Size (A).
 Dominion Bridge A Unit of AMCA International Ltd., See - AMCA International Limited.
 Dominion Bridge Atlantic, P.O. Box 490, Amherst, N.S. 84H 4A3. Tel. 902-667-3801. Fax: 902-667-9768. Telex: 019-22863. Plant, Eastern Passage, N.S. Structural steel buildings, bridges, short span joists, engineering and construction services, also a complete range of steel products through steel service centres. Parent company, United Dominion Industries, Charlotte, Nc, U.S.A.
 (G.M.) R. B. Crossman; (Compt.) J. McGee; (P.A.) R. B. Caswell; (S.M.) W. Zajac. Annual Sales (E). Co. Size (D).
 ★ Dominion Bridge-Winnipeg, A Unit of AMCA International Ltd., 1255 Saskatchewan Ave., P.D. Box 895, Winnipeg, Man. R3C 2T1. Tel. 204-985-6500. Fax: 204-985-6675. Pole line hardware, bolt products, custom galvanizing, custom forging. Parent company, AMCA International Ltd., Rexdale, Ont.
 (G.M.) A. Wayne Stewart; (Mgr.Mfg.) G. C. Koch; (Gen. Purch.Supv'r) M. Palahniuk; (Hardware Div.Mgr.) P. F. Hunter. Co. Size (D).
 Dominion Candy Inc., 160 Steeprock, Toronto, Ont. M3J 2T4. Tel. 416-630-6224. Fax: 416-630-6237.
 (G.M.) M. Leese. Annual Sales (D). Co. Size (A).
 ★ Dominion Chain Division of Babcock Industries Canada Inc., 164 Needham St., Lindsay, Ont. K9V 5R7. Tel. 705-328-2888. Toll Free: 800-461-0339. Fax: 705-328-2B82. Telex: 06-962835. Branch office, St. Laurent, Que. Plants, Lindsay, Millbank, Gorrie, Belmore, Ont., Edmonton, Alta. Associates, Millbank Industries, Millbank, Ont., Chains West, Edmonton, Alta. Brands, "Weed", "Accoloy", "Kuplex", "Trawlax", "Soo-Line". Parent company, Babcock Industries Inc., Fairfield, CT, U.S.A.
 (Cont. & Asst.G.M.) J. V. Roppel; (Ops.Mgr.) J.F. Baldry; (Nat.S.M.) W. Guer; (G.M.) B.W. Parker. Annual Sales (D). Co. Size (D).
 ★ Dominion Chair (1985) Limited, P.O. Box 2D0, Bass River, Colchester Co., N.S. B0M 1B0. Tel. 902-647-2350. Fax: 902-647-2450. Branch office, London, Ont. Household, restaurant, school and university chairs and tables, school desks.
 (P.) J. Ballard; (G.M.) J. Grue. Annual Sales (C). Co. Size (C).
 Dominion Clothing, 5333 Casgrain, Suite 605, Montreal, Que. H2T 1X3. Tel. 514-274-1557. Toll Free: 800-361-9385. Fax: 514-274-9399. Men's suits, sport coats, dress trousers. Brand, "Tailor Craft Clothes".
 (Mgr.) G. D. Cohen. Annual Sales (C). Co. Size (A).
 ★ DOMINION COLOUR CORPORTION, 77 Browns Line, Toronto, Ont. M8W 4X9. Tel. 416-252-5351. Toll Free: (U.S.A.) 800-387-7211. Fax: 416-232-0637. Telex: 06-967863. Plants, Ajax, New Toronto, Ont. Bright, clean inorganic and organic pigments for use in ink, paint, plastic and paper, and anticorrosive pigments for use in coatings. Parent company, Kikuchi Color & Chemicals Corporation, Tokyo, Japan.
 For.Reps., American Dispersions, Louisville, KY, Azalea Color Co., Atlanta, GA, Chemical Distributors, Inc., Portland, OR, Cron Chemical Corporation, Houston, TX, D-R Chemical Div. Dar-Tech Inc., Detroit, MI, Dar-Tech Inc., Cleveland, OH, Durr Marketing Associates, Pittsburgh, PA, Fitz Chem Corporation, Chicago, IL, Trans Western Chemicals, Inc., City of Commerce, and Harrisons & Crosfield (Pacific) Inc., Emeryville, CA, D.N. Lukens, Inc., Westboro, MA, Superior Materials Inc., NY and FL, Walsh & Associates, Inc., MO, TN, CO, U.S.A.; Brown & Dureau, Melbourne, Sydney, Australia; Chemo International Limited (Toronto) for Central and South America; Chilena De Comercio, Santiago, Chile; Sorein Ltda, Medellin, Colombia; Boustead Sales & Services Sdn. Bhd, Selangor, Malaysia; Tintex Y Colorantes, S.A., Col Las Aguilas, Mexico; Allied Colour N.Z. Ltd., Auckland, New Zealand; Cottle Comercial S.A., Lima, Peru; Cougar Resources Corp., Manila, Philippines; Chemical Marketing & Distribution Co. Ltd., Dammam, Saudi Arabia; Getz Corporation (Singapore) Sdn. Bhd, Singapore; Daibang International Corp., Seoul, South Korea; Fuokee Industrial Corporation, Taipei, Taiwan; Colossal Co. Ltd., Bangkok, Thailand; K & K Greeff Limited, Croydon, Kronos (UK) Ltd., Wilmslow, United Kingdom.
 (P.) P. 8irrell; (G.S.M.) M. Klein; (Mktg.Mgr.) J. Cox. Annual Sales (E). Co. Size (D).
 Dominion Corde Inc., 7905 Provencher Blvd., Montreal, Que. H1R 2Y7. Tel. 514-729-5268. Fax: 514-729-2556. Branch office, Markham, Ont. Cotton, wool, nylon and polypropylene braids, cords, tassels and trimmings.
 (P. & S.T.) M. Mendell; (V.P.) A. Shaw. Annual Sales (C). Co. Size (C).
 ★ Dominion Corrugated Paper Inc., 142 Old Weston Rd., Toronto, Ont. M6N 3A3. Tel. 416-766-1151. Fax: 416-766-8220. Distribution centre, 530 Keel St., Toronto, Ont. Branch plant, Chambly, Que. Corrugated paper, "Coro Tint" laminated papers, specialty packaging for static sensitive products. Parent company, Cairn Capital Inc., Don Mills, Ont.
 (V.P.Ops. & G.M.) C.H. Gregory; (S.T.) R. Alloway. Annual Sales (D). Co. Size (C).
 Dominion Cutting Service Inc., 5510 St. Dominique St., Montreal, Que. H2T 1V4. Tel. 514-270-4118. Fax: 514-270-8657. Telex: 05-25134. Bed pillows, decorator throw and T.V. cushions, rocking chair pads, etc. Brands, "Gold Medal Dream Pillow", "Unifoam Pillow", "Puritone", "Princess". Parent company, Lee-Dav Holdings Inc.
 (P.) M. Leibovitz; (V.P. & G.M.) M. Cuttler; (Plant Mgr.) G. Caty. Annual Sales (D). Co. Size (B).
 Dominion Equipment and Chemical Supply, 29 Craig St., Brantford, Ont. N3T 5M3. Tel. 519-753-B421. Industrial liquid hand soap and dish detergents.
 (G.M.) R. M. Buzek. Co. Size (N/R).
 Dominion Fabrics Company, P.O. Box 6250, Montreal, Que. H3C 3L1. Tel. 514-989-6000. Fax: 514-989-6240. Telex: 05-25291. Sales offices, Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Plants, St-Timothee, Que., Long Sault, Ont. Woven polyester/combed cotton blend fabrics, polyester/cotton blend fabrics and all cotton fabrics, plain and printed for apparel and home furnishing. Parent company, Dominion Textile Inc., Montreal, Que.
 (P.) G.R. Lacroix. Annual Sales (F). Co. Size (G).
 † Dominion Fibre Containers (Canada) Ltd., 939 Winston Churchill Blvd., Mississauga, Ont. L5J 4P2. Tel. 416-823-1751. Fax: 416-823-7845. Head office, Montreal, Que. Plant, Pointe-Aux-Trembles, Que. Fibre drums and paper tubes.
 (P.) D. Bazso; (Plant Mgr.) A. Chrusciel; (S.) R. Bazso. Annual Sales (C). Co. Size (A).
 Dominion Glove Co., Limited, The, Div. of Jomac Canada Inc., [La Ganterie Dominion Glove Ltée.], Beebe, Que. JOB 1E0. Tel. 819-876-7531. Fax: 819-876-5361. Branch plants, Ayer's Cliff, Valleyfield, Que. Plastic coated gloves with cotton, terry cloth, jersey and leather palms. Brands, "Work King", "Red Owl".
 (Plant Supt.) J.P. Garneau; (S.M.) V.H. Lapenna. Annual Sales (D). Co. Size (D).
 Dominion Granite Ltd., 18 Campbell, Beebe, Que. JOB 1ED. Tel. 819-876-2763. Fax: 819-876-7644. Plant, 7 Dominion Granite St., Beebe, Que. Monuments and bases.
 (P.) A. LaPenna. Annual Sales (C). Co. Size (A).
 ★ Dominion Group Inc., The, Suite 304, 1D0 Consilium Place, Scarborough, Ont. M1H 3E3. Tel. 416-296-989D. Fax: 416-296-9895. Branch offices, Scarborough, Pickering, Ont. Plants, Mississauga, Pickering, Oshawa, Ont., El Paso, TX, U.S.A., Juarez, Mexico. Subsidiaries, Packaging/Assembly Division, Dominion General Manufacturing Limited, International Wiring Division, Toronto, Ont., Western of Texas, EL Paso, TX, U.S.A., Conductores Technologies of Juarez, Mexico. Wire assemblies for the appliance, automotive, computer, and office equipment industries, also packaging for the automotive industry.
 (Chmn.) G.S. Willson; (P.) B. F. Houghton; (V.P.) Ms. G. E. Langley; (V.P.) P. Wilkes; (Mgr.Bus.Ops.) Mrs. S. McCallum. Annual Sales (E). Co. Size (F).
 ★ Dominion Industrial Fabrics Company, P.O. Box 6250, Montreal, Que. H3C 3L1. Tel. 514-989-6D92. Fax: 514-989-6179. Telex: 05-25291. Sales offices, Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Plants, Yarmouth, N.S., Magog, Que. Cotton, polyester/cotton and spun polyester industrial fabrics for the abrasive trade, wall coverings, woven aramid fabrics for the

† Indicates firms seriously interested in export trade.

© Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both © and ⑤.

flame resistant fabric market. Parent company, Dominion Textile Inc., Montreal, Que.

(Dir.Ops.) D. Nichols; (V.P. & G.M.) T. Storozum. Annual Sales (E). Co. Size (G).®

Dominion Lightning Rod Co. Limited, 384 Mill St. W., Dundas, Ont. L9H 2M1. Tel. 416-628-6452. Fax: 416-628-5222. Brand, "Dominion".

(P.) D. J. Cliff; (V.P.) G. W. Cliff; (S.T.) Mrs. M. T. Cliff. Annual Sales (B). Co. Size (A).®

Dominion Malting Limited, 953-167 Lombard Ave., Winnipeg, Man. R3B 0V3. Tel. 204-943-0741. Telex: 07-552B6. Plant, Dugald Rd., Winnipeg, Man. Brewers and distillers malt, malt sprouts.

(P.) F.D. Radler; (Exec.V.P. & C.O.O.) J.D.C. Kassenaar; (V.P.Prod.) R. Kenyon; (Cont.) J. Venn.

Dominion Metal & Refining Works Ltd., [Ouvrage de Raffinage de Métaux Dominion Ltée.], 700 rue St. Régis sud, St-Constant, Que. J5A 2E7. Tel. 514-638-1971. Fax: 514-638-4378. Telex: 05-268543. Scrap metal processors.

(P.) A. Perlman; (G.M.) L. Perlman; (G.M.) E. Perlman. Annual Sales (E). Co. Size (B).®

Dominion Moulds, Division of S & K Moulds Limited, 1220 Birchmount Rd., Scarborough, Ont. M1P 2C6. Tel. 416-751-6681. Fax: 416-751-6638.

(Mgr.) H. Staudinger; (Mgr.) J. A. Dietterle. Annual Sales (B). Co. Size (A).

Dominion Néon Inc., 8820 Place Ray Lawson, Anjou, Que. H1J 1Z2. Tel. 514-354-6366. Fax: 514-354-1182. Associate, Domineux Ltd. Neon and plastic signs, signalling and cold cathode lighting, illuminated awnings/canopies.

(G.M.) A. Desautels; (Plant Mgr.) B. Desautels. Annual Sales (C). Co. Size (B).

Dominion Paperboard Products Ltd., R.R.#2, Centreville, N.S. B0P 1J0. Tel. 902-678-7404. Fax: 902-678-7405. Associates, Produits Dominion PaperBoard, Ville St-Laurent, Que. Chipboard partitions. Parent company, Ellis Paperboard Products Inc., Scarborough, ME, U.S.A.

(P.) R. Kent Haffenreffer; (V.P. & G.M.) R. E. Boylen. Annual Sales (C). Co. Size (B).®

★DOMINION PATTERN WORKS, 178 Princess St., Hamilton, Ont. L8L 3L3. Tel. 416-544-2505. Fax: 416-544-9883. Metal, wood and epoxy/urethane foundry patterns, and core boxes.

(P.) D. G. Peace. Annual Sales (B). Co. Size (A).®

Dominion Pharmacal, B400 Darnley Rd., Montreal, Que. H4T 1M4. Tel. 514-340-1114. Toll Free: 800-363-2665. Fax: 514-342-7764. Telex: 05-B24588. Associates, Lee-Adams Laboratories, AMD-Ritmed and Pharmascience Inc., Montreal, Que. Generic pharmaceuticals, vitamins, private label only.

(Mgr.) M. Goodman. Annual Sales (A). Co. Size (A).®

Dominion Power Press Equipment Ltd., 2390 Industrial St., Burlington, Ont. L7P 1A5. Tel. 416-335-5547. Fax: 416-335-5223. Branch office, Cornwall, Ont.

(P.) G. E. Horton; (S.T.) Mrs. D.S. Hinksman. Annual Sales (C). Co. Size (B).®

★DOMINION REGALIA LIMITED, 1550 O'Connor Dr., Toronto, Ont. M4B 2V3. Tel. 416-752-2382. Fax: 416-752-4615. Telex: 069-86766. Brand, "Dom. Reg.".

(P.) A. W. Boothe; (V.P.) G. Boothe; (P.A.) H. Ulla; (Plant Mgr.) K. Spink. Annual Sales (C). Co. Size (C).®

Dominion Saw Limited, 2480 Cawthra Rd., Mississauga, Ont. L5A 2X2. Tel. 416-270-2200. Toll Free: 800-387-7871. Fax: 416-270-6234. Carbide tipped circular saws, profile cutters, set and router bits, circular metal saws, carbon and bimetal band saw blades, drills and boring tools, milling cutters and small power tools.

(P.) F. Colero; (V.P.) R. Kaluzny. Annual Sales (C). Co. Size (B).®

Dominion Screw Co. Limited, 296 Carlingview Dr., Rexdale, Ont. M9W 5G1. Tel. 416-675-2800. Fax: 416-675-1072. Plant, 173 McCormack St., Toronto, Ont. Screw machine products, brass, steel, stainless steel and aluminum tube and pipe fittings, etc.

(P.) W.D. Cavell. Co. Size (B).

★Dominion Skate Co. Limited, 45 Railroad St., Brampton, Ont. L6X 1G4. Tel. 416-453-9860. Fax: 416-453-9821. Telex: 06-986391. Bob skates, roller skates, skate boards, ice skates and roller skate outfits, conveyor wheels, etc. Brand, "Dominion".

(P.) C.H. Charlton; (S.T.) M. Charlton. Annual Sales (D). Co. Size (D).

DOMINION SPRING INDUSTRIES CORPORATION, 946 Meyerside Dr., Mississauga, Ont. L5T 1R9. Tel. 416-564-0641. Fax: 416-564-3213. Springs, compression, extension, torsion, flat and wire forms.

(P.) D. Harmic; (V.P.Mfg.) H. Fehmi. Annual Sales (D). Co. Size (C).®

★Dominion Sure Seal Limited, 5496 Gorvan Dr., Mississauga, Ont. L4W 3E8. Tel. 416-625-7900. Fax: 416-624-4021. Branch offices, Montreal, Que., Edmonton, Alta., Vancouver, B.C., Detroit, Mich., Miami, Fla., U.S.A. Plant, Toronto, Ont. Subsidiary, Finesseanti Corrosion Inc., Mississauga, Ont. "Gravel Guard" stone chip materials, "Plastic Surgery" flexible plastic repair, "Rigid Flex" rigid plastic repair, urethane windshield sealant, protective coatings.

For.Reps.: Suhail Bahwan, Oman; Toyoda Tsusho Kai-sha, Tokyo, Japan.

(P.) R. Morton; (Nat.S.M.) L. McNamara. Annual Sales (C). Co. Size (A).®

★Dominion Tanners, Div. of United Canadian Shares Limited, 1601 Church Ave., Winnipeg, Man. R2X 1G9. Tel. 204-633-7042. Fax: 204-632-6779. Branch plants, Toronto, Ont., Edmonton, Alta. Subsidiaries: Wickett & Craig Limited, The Leather Warehouse Ltd., Toronto, Ont., Van Tan Industries Ltd., Vancouver, B.C. Leather. Brand, "Domino". Parent company, United Canadian Shares Limited, Winnipeg, Man.

For.Reps.: Boston, MA, Chicago, IL, Los Angeles, CA, U.S.A., England, Hong Kong.

(Chmn.) R. H. Jones; (P.) C. S. Riley, Jr.; (Exec.V.P.) J. R. Benedict; (V.P.) L. Ross Collins; (V.P.) H. J. Jaeger; (V.P.) P. M. Stewart; (S.) Mrs. R. M. Fyles; (Compt.) J. D. Richardson; (Mgr.Alta.) R. G.M. Hunter; (Mgr.B.C.) R. T. Dickson; (Mgr.Man.) A. J. Rees. Annual Sales (E). Co. Size (E).®

★Dominion Tape of Canada, Limited, 104 William St., Cornwall, Ont. K6H 1J2. Tel. 613-932-6331. Toll Free: (416,418,506,519,613,705,709,807,819,902) 800-267-9178, (204,306,403,604) 800-267-9207. Fax: 613-932-9019. Telex: 05-B11543. Branch offices, St. John's, Nfld., Halifax, N.S., Montreal, Que., Toronto, London, Hamilton, North Bay, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Associates, Tesatuck Inc., New Rochelle, NY, U.S.A., Beiersdorf, Worldwide. Pressure sensitive, reinforced filament, film, foil, double coated, PVC, masking, cloth, electrical, insulation, printable and film tapes. Brands, "Dominion", "Tesa". Parent company, Beiersdorf A.G., Hamburg, W. Germany.

(P.) F. C. Whitney; (V.P.Fin.) Ms. T. Wattie; (V.P.Ops.) H. Behrendt. Annual Sales (D). Co. Size (D).®

★Dominion Textile Inc., 1950 Sherbrooke St. W., Montreal, Que. H3H 1E7. Tel. 514-989-6000. Fax: 514-989-6214. Telex: 05-25291. Branch offices, Montreal, Que., Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Plants, Yarmouth, N.S., Montreal, Magog, Trois Rivières, St-Timothée, Drummondville (3), Sherbrooke (2), St-Georges-de Beauce, Montmagny, Que., Long Sault (2), Hawkesbury, Ont. Subsidiaries: Textile Management Services, Inc., DHJ Canada Inc., Dominion Fabrics Company, Dominion Yarn Company, Montreal, Que., Fiberworld Division, Hawkesbury, Ont.; Dominion Yarn Corp., Cotton Company, Memphis, TN, DHJ Plastics Inc., Plymouth, MA, Ltd., Dominion Textile (U.K.) Ltd., London, England; Dubin-Haskell-Jacobsen Argentina, SMCi, Argentina; DHJ Industries Entretelas DHJ S.A., Brazil and Mexico; Industria Venezolana de East Trimmings Ltd., Hong Kong; DHJ Indus Milano, Italy. Denims, sales yarns, industrial products, apparel and technical fabrics. Brands, "DHJ", "Swift", "Mirafi".

For Reps. for apparel fabrics: H. Hanna & Co. Pty. Ltd., Melbourne and Montgomery Bros. Pty. Ltd., Sydney, Australia; Barklie Textiles Ltd., Auckland, New Zealand; Kenneth MacKintosh Ltd., Nassau, Bahamas; Swift Textiles France - SA, Paris, France; Dominion Textile Co. (U.K.) Ltd., London, England; C.B. Gedda AB, Goteborg, Sweden; J & M Kemelman Trading Co., Tel- Aviv, Israel; CH. Papapetrou Co.Ltd., Limassol, Cyprus; Rogoff (1979) Pty. Ltd. and DHJ Industries (Pty) Ltd., Durban, S.Africa; Agencias Donlang, S.A., Panama City, Rep. Panama; Guyana Stores Limited, Georgetown, Guyana; David Estephan Ltd., Belize City, Belize, C.A.; H.E. De Casseres & Sons, Kingston, Jamaica; Hewett-Bradshaw & Co., Port-of-Spain, Trinidad; Bradshaw & Co., Bridgetown, Barbados; William Godtfredsen APS, Skodsborg, Denmark. For.Reps. for consumer products: Li f Ltd., Salford, England; C.B. Gedda AB, Goteborg, Sweden.

(P. & C.E.O.) C.H. Hantho; (Chmn.) T.R. Bell; (Exec.V.P.Corp.Dev.) C.A. McCrae; (P. Dominion Yarn Grp) A.R. McAslan; (P. Dominion Tech. Fabrics) W.N. Gagnon; (V.P., S. & Gen. Counsel) S. MacKay-Smith; (V.P. & C.F.O.) M.A. Smith; (Corp.Cont.) R. J. Claude; (Corp.T.)

K. J. Doel; (V.P.Corp.Serv. & Rel.) W.K. Rusak; (Asst.T.) K. R. Craig; (Asst.Compt.) R.B. Anderson; (P. Dominion Ind'l Prods.Grp) E.J. Macfarlane; (P. Swift Denim Grp) C.R. Koon. Annual Sales (I). Co. Size (G).®

Dominion Textile Inc., Fiberworld Division, 1400 Aberdeen St., Hawkesbury, Ont. K6A 2R4. Tel. 613-632-2788. Fax: 613-632-3667. Woven polyolefins, carpet backing, geotextiles, bag fabrics, etc. Brands, "Prim Prop", "Nu-Face", "Durafab", "Mirafi". Parent company, Dominion Textile Inc., Montreal, Que.

(Mgr.) W. Pfost; (Plant Mgr.) R.J. Cote. Annual Sales (D). Co. Size (D).

★Dominion Tobacco Corp., P.O. Box 1240, Lambeth, Ont. N0L 1S0. Tel. 519-652-6086. Telex: 064-78585. "Canadianish" and "Bulk" pipe smoking tobacco, "Tobak" fine cut tobacco.

For.Rep., Canadian Tobacco GmbH, Hanau, West Germany.

(P. & G.M.) C. Warmuth. Annual Sales (B). Co. Size (A).®

†Dominion Veterinary Laboratories Ltd., 800 Main St., Winnipeg, Man. R2W 3N7. Tel. 204-589-7361. Fax: 204-943-9612. Associates, Kane Vet Supplies, Cambridge, Ont., Animal Health Supplies, Sask., Kane Vet Supplies, Edmonton, Alta. Veterinary preparations. Brand, "Dominion".

(P.) H. Earn; (V.P. & Compt.) S. M. Earn; (S.M.) S. Amrud; (P.A.) Ms. P. Globerman; (Plant Mgr.) M. Thenhaus. Annual Sales (C). Co. Size (A).®

Dominion Waterbed Inc., 1101 Brydges St., London, Ont. N5W 1B1. Tel. 519-452-3555. Fax: 519-452-1207. Branch office, Brampton, Ont. Waterbed frames, headboards, decking, mirrors, dressers, hutches and night stands.

(P.) J. Chipperfield; (G.M.) L. Bert Nibourg. Annual Sales (C). Co. Size (B).®

Dominion Windows, 45 Thomas St., Streetsville, Ont. L5M 1Y6. Tel. 416-826-1220. Fax: 416-826-5419. Wooden windows and doors. Brands, "Dominion", "Hollywood Louvers", "Thermodoor", "Thermo-Tilt", etc.

(P.) H.L. Hope; (V.P.Mktg.) J.S. Coutts. Annual Sales (C). Co. Size (B).®

Dominion Yarn Company, 3600 Thimms Blvd., St. Laurent, Que. H4R 1V6. Tel. 514-333-8990. Fax: 514-333-8090. Telex: 05-25291. Sales offices, Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Plants, Sherbrooke, Montreal, Que., Long Sault, Ont. Associate, Dominion Yarn Corporation, Landis, NC, U.S.A. Natural and dyed, spun yarns made from cotton and man-made fibres. Brand, "Colorplay". Parent company, Dominion Textile Inc., Montreal, Que.

(P.) A. R. McAslan; (V.P.Mfg.) A. Trachy; (V.P.Mktg.) H. MacDonald; (V.P.) C.H. Vroom. Annual Sales (F). Co. Size (F).®

Dominion & Grimm Inc., B250 Marconi St., Anjou, Que. H1J 1X5. Tel. 514-351-3000. Toll Free: 800-361-9547. Fax: 514-354-6136. Home canning accessories, maple syrup making equipment, etc. Brand, "D & G".

(P.) A.D. Boileau; (S.M. & P.A.) M. Pepin. Annual Sales (D). Co. Size (C).®

★Dompas Productions Ltd., 75 N. Queen St., Toronto, Ont. M8Z 2C7. Tel. 416-251-3359. Fax: 416-251-3350. Shafts, housing, pins, hubs, pullies and any machined part.

(P.) P. Dicerbo; (G.M.) D. Waterhouse; (Gen.Foreman) S. Rapano. Annual Sales (F). Co. Size (A).

Domtar Chemicals Group, 405 The West Mall, Etobicoke, Ont. M9C 5J1. Tel. 416-622-0420. Fax: 416-620-3493. For branch offices, plants, brand names, etc. see listings of divisions listed below. Parent company, Domtar Inc., Montreal, Que.

(P.) N. Martin. Annual Sales (F). Co. Size (G).

★Domtar Construction Materials, [Matériaux de Construction Domtar], 2021 Union St., 12th Flr., Montreal, Que. H3A 2A6. Tel. 514-848-5400. Fax: 514-848-5084. Telex: 055-61062. Branch offices, Waverley, N.S., Montreal, Quebec City, Que., Concord, London, Toronto, Mississauga, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Plants for roofing, gypsum and fibre board products, Windsor, N.S., Lachine, Donnacona, Que., Caledonia, Brantford, Thorold, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Lloydminster, Edmonton, Alta., New Westminster, Burnaby, B.C. Plants for decorative laminate and cladboard, LaSalle, Que., Huntsville, Vaughan, Ont. See also listing of divisions listed below. "Domtar" acoustical ceiling tiles and panels, build-up roofing, building papers, roll roofing, "Donnacona" decorative wood fibre acoustical ceiling tiles and panels,

"K.8." sheathing, "Manoir", "Tru-Seal", "Endura", "Stormlock", "Permatite", etc. shingles, "Paristone" and "Gold Dust" plasters, "Gyproc" wallboard lath, "Cladboard" decorative panels. Parent company, Domtar Inc., Montreal, Que.

For.Reps.: Gorham's Ltd., Hamilton, Bermuda; Alex Hanjoul, Leopoldsborg, Belgium; Nick-Baubedarf, Montabaur, West Germany; Hardware & Lumber Co. Ltd., Kingston, Jamaica; A.S. Bryden & Sons Ltd., Port of Spain, Trinidad, W.I.; Tetto Canadese, Latina, Italy; Rep. Pan Americanas, Panama City, R.P.; Ruberoidwerke A.G., Hamburg, Germany; Iwatani & Co. Ltd., Osaka, Japan; Nedteer B.V., Diemen, Holland.

(P.) P. Dupuis; (V.P.Gypsum Prods.) G. Simpson; (V.P.Laminates) C. Arcand; (V.P.Roofing & Fibreboard Prods.) J.G.M.M. Oosterwaal. Annual Sales (F). Co. Size (G).

★Domtar Decorative Panels, 2021 Union Ave., Montreal, Que. H3A 2S9. Tel. 514-848-5985. Toll Free: (416,418,514,519,613,705,807,819)800-465-6643. Fax: 514-848-6740. Branch offices, Toronto, Ont., Winnipeg, Man., Ann Arbor, MI, U.S.A. Plants, Huntsville, Ont., Norcross, GA, Olive Branch, MS, Albany OR, U.S.A. Melamine thermoset panels and industrial particleboard.

(V.P. & G.M.) C. Arcand; (Dir.Mktg.) S. Pearce; (Nat. S.M.) N. Matthews. Annual Sales (E). Co. Size (E).⑥

Domtar Inc., 395 de Maisonneuve Blvd. W., P.O. Box 7210, Montreal, Que. H3C 3M1. Tel. 514-848-5400. Fax: 514-848-5187. Telex: 05-560625. Research and Development headquarters, Senneville, Engineering headquarters, Montreal, Que. See listings under operating subsidiaries and their divisions below: Domtar Construction Materials, Domtar Packaging, Domtar Pulp & Paper Products.

(P. & C.E.O.) J. H. Smith; (P.Pulp & Paper Prod.) R. Ashby; (P.Packaging) R. Short; (P.Const.Mat.) P. Dupuis; (Sr.V.P.Fin. & Corp.Dev.) D. J. Speirs; (V.P.Hum.Res.) M. Damphousse; (V.P.I.R.) B. Sansoucy; (V.P.S. & Gen. Counsel) G. Pharand; (V.P.Res. & Dev.) D. Jean; (V.P.Env.) Y. Beauregard; (V.P.Engr'g) W. Boyd Henderson; (T.) H. M. Wilson; (Asst.Gen.Couns. & Asst.S.) D. Lamarre; (Cont.) L. Sellyn; (Purch.Dir.) J. J. Toth; (Dir. Pub.Aff.) J. Viau. Annual Sales (I). Co. Size (G).⑥

Domtar Inc., Division du Papier Journal et des Pâtes Kraft., See Domtar Inc., Newsprint and Kraft Pulp Division.

★Domtar Inc. Fine Papers Division, 395 de Maisonneuve Blvd. W., P.O. Box 7211, Montreal, Que. H3C 3M2. Tel. 514-848-5755. Branch offices, Quebec City, Que., Toronto, Ottawa, Ont., Winnipeg, Man., Vancouver, B.C., Stamford, Conn., U.S.A. Plants, Beauharnois, Windsor, Que., St. Catharines, Ont. Associate companies: Domtar International B.V., Jamaica, Domtar Pacific Pty. Ltd., Domtar Australia Pty Ltd., Australia. Fine and specialty papers including stationery, bristols, bonds, coated and uncoated boards, rag grades, blotting and absorbent papers, ledgers, offset, book, covers, food container stock, bleached hardwood sulphate pulp, all business papers including copy/duplicating paper. Brands, "Plainfield", "Mayfair", "Victory", "Hawk", "Krypton". Parent company, Domtar Inc., Montreal, Que.

Foreign representatives in many countries.

(V.P. & G.M.) M. P. Desbiens; (V.P.Mktg.) P. Y. Couture; (Dir.Admin.) N. Lecours; (V.P. Converters) J. J. Thullner; (V.P.Merch.) T. G. Persuin; (G.M.Mfg.) R. J. Eamer; (G.M.Specialty Mills) C.A. Wetmore; (Mgr.Adv.) Ms. M. Raymond. Annual Sales (H). Co. Size (G).⑥

Domtar Inc., Forest Products Division, 395 de Maisonneuve Blvd. W., P.O. Box 7211, Montreal, Que. H3C 3M2. Tel. 514-848-5400. Fax: 514-848-6885. Telex: 055-60427. Woodlands offices, Quebec, Mistassini, Lebel-sur-Quevillon, St.Felicien, Val D'or, Que., Cornwall, Windsor, Red Rock, White River, Ont. Sawmills, Lebel-Sur-Quevillon, Mistassini, St. Felicien, Val D'or, Malartic, Sullivan, Matagami, Que., White River, Ont. Spruce fir stud and random length.

(V.P.) A.J. Ross; (G.M.Admin.) D. Ammar; (G.M.N.W.Ont.) J.W. Butler; (G.M.Que.) R. St. Amand; (G.M.Abitibi Reg.) L. Hamel; (G.M.Lac St.Jean Reg.) J. Lebel; (Dir.Sales) J.G. Gavelle. Annual Sales (G). Co. Size (G).⑥

★Domtar Inc., Newsprint and Kraft Pulp Division, [Domtar Inc., Division du Papier Journal et des Pâtes Kraft], 395 de Maisonneuve Blvd. W., P.O. Box 7211, Montreal, Que. H3C 3M2. Tel. 514-848-5400. Fax: 514-848-5769. Branch offices, Toronto, Ont., Stamford, CT, Kalamazoo, MI, U.S.A. Plants, Donnacona, Dolbeau, Lebel-sur-Quevillon, Que., Red Rock, Ont. Newsprint, letterpress, offset, lightweight, bleached groundwood specialty

papers, "Q30" unbleached, "Q70" semi-bleached and "Q90" bleached softwood kraft pulps, "Seagull" bleached hardwood kraft pulps. Parent company, Domtar Inc., Montreal, Que.

(V.P. & G.M.) R.S. Forbes. Annual Sales (H). Co. Size (G).⑥

★Domtar Inc., Wood Preserving Division, 2021 Union Ave., 12th Floor, Montreal,Que.H3A 2S9. Tel. 514-848-5247. Toll Free: 800-387-5027. Fax: 514-848-5661. Telex: 05-560085. Sales offices, Truro, N.S., Montreal, Que., Trenton, Ont., Calgary, Alta., Burnaby, B.C. Plants, Truro, N.S., Delson, Que., Camrose, Alta., New Westminster, Prince George, B.C. Pressure treated ties, lumber, timbers, piling, poles, fence posts, guard-rail posts, cross arms, culverts, etc. Brands, "Can Creo", "Triple C", "Permawood". Parent company, Domtar Inc., Montreal, Que.

(V.P. & G.M.) G. Kobrynsky; (V.P.Mktg. & Sales) S. Bannerman; (Mgr.Mktg.) T.J. Manning; (Mgr.Exp. & Credit) J. Kaddis; (Plant Mgr.Truro) J. Walsh; (Plant Mgr. Delson) Ms. M. Martin; (Plant Mgr.Camrose) W.E. Everitt; (Plant Mgr.New Westminster) W.E. McNaughton; (Plant Mgr.Prince George) A.K. Henry; (Central District S.M.) G.D. Riel; (Atlantic G.M.) M.P. Angelini; (Central G.M.) C.M. Jeromchuk; (Western G.M.) B.W. Lucas. Annual Sales (E). Co. Size (E).⑥

Domtar Packaging, 6789 Airport Rd., Mississauga, Ont. L4V 1N2. Tel. 416-671-7200. Telex: 062-17780. For branch offices, plants, products, brands, etc., see listings of Containerboard and Corrugated Containers Divisions and Domtar Sonoco Containers Inc. Parent company, Domtar Inc., Montreal, Que.

(Dir.Admin.) H. Mayenknecht. Annual Sales (H). Co. Size (G).

Domtar Packaging, Containerboard Division, 6789 Airport Rd., Mississauga, Ont. L4V 1N2. Tel. 416-671-7200. Fax: 416-671-7239. Sales office, Toronto, Ont. Mills, Trenton, Red Rock, Mississauga, Ont. Newsprint, containerboard.

(V.P. & G.M.) D.J. Whittle; (Dir.Admin.) L. Mohan; (G.S.M.) R. Stanfield. Annual Sales (G). Co. Size (F).⑤

Domtar Packaging, Corrugated Containers Division, 6789 Airport Rd., Malton, Ont. L4V 1N2. Tel. 416-671-7200. Fax: 416-671-7410. Plants, Moncton, N.B., Quebec, Montreal, Que., Peterborough, Etobicoke, Leaside, Kitchener, St. Marys, Concord, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Richmond, B.C. Subsidiaries, Lithotech, Scarborough, Jelco Packaging Inc., Barrie, Ont. Corrugated shipping and point-of-purchase containers and display stands, special corrugated containers with litho laminate and pre-printed liner, moving van boxes and bulk bins. Parent company, Domtar Inc., Montreal, Que.

(V.P. & G.M.) G. D. Blackmore; (G.M.East Reg.) W. L.P. Fournier; (G.M.Centr. & East Ont.) G.E. Nason; (G.M.West Cda) J. R. Quattrocchi; (G.M.Bus.Dev.) S. R. Lynch; (G.M.West Ont.) J.E. MacDonald; (Div.Cont.) R.D. Gayman; (Div.Purch.Mgr.) R. P. Luciw; (Dir.Mktg.) A.Bruce Collins; (Dir.Engr'g) C.R. Maki; (Dir.Hum.Res.) W. Lukewich. Annual Sales (G). Co. Size (G).⑤

Domtar Pulp & Paper, 395 de Maisonneuve Blvd. W., P.O. Box 7211, Montreal, Que. H3C 3M2. Tel. 514-848-5400. Fax: 514-848-6936. Telex: 055-60625. For products see listings of operating subsidiaries and divisions, Fine Papers Division, Newsprint and Kraft Pulp Division, Forest Products Division, Merchants Division. Parent company, Domtar Inc., Montreal, Que.

(P.) R.A. Ashby; (V.P.Environ.) Y.Beauregard; (Dir. Total Qual.) Y. Duchesne; (V.P. & G.M. Newsprint & Kraft Pulp) R. Forbes; (V.P.R&D) D.Jean; (V.P.Domtar Merchants) D. Leigh; (V.P.Forest Prod.) A.J. Ross; (V.P. & G.M.Fine Papers) M. Desbiens. Annual Sales (I). Co. Size (G).⑥

Domtar Sonoco Containers Inc., 1136 Matheson Blvd., Mississauga, Ont. L4W 2V4. Tel. 416-624-5700. Fax: 416-624-7676. Plants, Chatham, Prescott, Mississauga, Ont. Associate, Sonoco Products, Hartsville, SC, U.S.A. Custom made composite containers for food, cleansers, chemicals, drugs, automotive products and caulk. Parent company, Domtar Inc., Montreal, Que.

(P.) R.A. Fisher; (S.M.) G. Connell; (Cont.) D.C. Rayment; (Tech.Mgr.) J. Diaz; (Plant Mgr.Chatham) C. F. Young; (Plant Mgr.Prescott) S. Greenawalt; (Plant Mgr.) C.A. Gifford. Annual Sales (D). Co. Size (E).⑤

Domtech Company Limited, 40 Davis St., P.O. Box 220, Trenton, Ont. K8V 5R2. Tel. 613-394-4884. Fax: 613-394-5372. Associate, Engineered Blends Limited, Trenton, Ont. Wires and cables, high temperature wires,

braided products, electronic wires and control cables. Parent company, Leucadia Inc.

(G.M.) 8. D. Mitchell; (Eng.Mgr.) D. Vickers; (Cont.) T. Bannon; (Plant Supt.) Y. Gauthier; (Mktg.Mgr.) 8. Mitchell. Annual Sales (D). Co. Size (D).⑥

Domus Engineering Co., Division of Olympia & York Developments Ltd., 22 Dufflaw Rd., Toronto, Ont. M6H 2W1. Tel. 416-789-5387. Associate, Olympia Floor & Wall Tile Co., Montreal, Que. Special machinery. Brand, "Domus".

(P.) R. Reichmann; (Mgr.) A. Farkas; (S.M.) J. Shocket; (Plant Mgr.) R. Pressacco. Co. Size (A).

Don Park Inc., 842 York Mills Rd., Don Mills, Ont. M3B 3A8. Tel. 416-449-7275. Fax: 416-449-2614. Telex: 06-986123. Branch offices, Rexdale, Markham, Oshawa, North York, Ont. Plants, Rexdale (2), North York, Ont., Montreal, Que. Metal fittings for heating and air conditioning systems, control dampers, cyclones, dust collectors, fans, fire protection systems. Brands, "Belvent", "Bel-A Chimney". Parent company, Stabren Holdings Ltd.

(P.) S.L. Meek. Annual Sales (E). Co. Size (E).⑥

Donini Chocolate Ltd., 70 Hanna Crt. S., Belleville, Ont. K8N 5B3. Tel. 613-966-8030. Fax: 613-966-7806.

(P.) F. Donini; (Plant Mgr.) V. Salvoni. Annual Sales (C). Co. Size (A).⑥

Donmar Foods Incorporated, 210-A Denison St., Markham, Ont. L3R 1B6. Tel. 416-475-6530. Fax: 416-475-9698. Branch office, Calgary, Alta. Associate, Donmar Health & Beauty Products. Institutional food products, dietetic foods, dehydrated soup bases, flavour crystals, bar mixes, health food products and cosmetics.

(P.) D. A. Brown; (V.P.) A. Menna. Annual Sales (C). Co. Size (A).⑥

Donmor Precision Limited, 1145 Bellamy Rd.N., Unit #15, Scarborough, Ont. M1H 1H5. Tel. 416-438-6138. Fax: 416-438-5611. Jigs and fixtures, precision gauges and special purpose machines.

(P. & G.M.) A.J. Corbett. Annual Sales (B). Co. Size (A).⑤

Données Gandalf Ltée., Les, See Gandalf Data Ltd.

Donohue Inc., 801 chemin St-Louis, Quebec, Que. G1S 4W3. Tel. 418-684-7700. Fax: 418-684-7784. Telex: 051-2234. Newsprint mills, Amos, Clermont, Que. Lumber mills, St. Thomas Didyme, Normandin, Girardville, Notre-Dame de la Dore, Chibougamau Park, Comtois, Champneuf, Senneterre, St-Leon-Le-Grand, Marsoui, Grande-Vallee, Que. Kraft pulpmill, St. Felicien., Que. Subsidiaries, Donohue Charlevoix Inc., Donohue Malbaie Inc., Donohue St-Felicien Inc., Donohue Normick Inc., Donohue Paper Sales Corporation. Affiliate, Donohue Matane Inc. Newsprint paper in rolls only, lumber and wood chips, bleached kraft pulp. Parent company, Mircor Inc.

(Chmn. & C.E.O.) C. Albert Poissant; (P. & C.O.O.) P. Premont; (1st V.P.) P. Denis Hamel; (V.P.Engr'g & Proj.) G. Arseneault; (V.P.Envir. & Energy) J. A. Boucher; (V.P.Sawmills & Woodlands) R. Cournoyer; (V.P.Forestry) J. Andre Fortin; (V.P.Fin.) R. Garneau; (V.P.Hum.Res.) J. Massicotte; (Asst.S.) Ms. M. Gurrie; (T.) Ms. M. Kandalaft; (Corp.Cont.) Y. Gingras; (V.P. S. & Gen.Couns.) C. Vadboncoeur. Annual Sales (H). Co. Size (G).⑥

Donovan Chemicals Ltd., Grandview Industrial Park, P.O. Box 183, Saint John, N.B. E2L 3X8. Tel. 506-633-1800. Fax: 506-633-0874. Branch offices, Sydney, Walfville, N.S., Saint John, N.B. Industrial chemicals and gases, fuel oil treatment, water testing equipment, alcohols, solvents, degreasers, steam cleaners, hand soaps, metal and wood preservatives, warewashing, laundry products and equipment, boiler water treatment, chemical clearing jobs. Brands, "Triplec Chemicals", "Clean Guard".

(Mgr.) G.R. Cobham. Annual Sales (C). Co. Size (A).⑥

Donut House Ltd., The, 500 Selkirk Ave., Winnipeg, Man. R2W 2M7. Tel. 204-589-8397. Bread, cakes, donuts, meat pies, etc. Brand, "The Donut House".

(P. & G.M.) E. Meier. Annual Sales (C). Co. Size (B).⑥

Donway Packaging Corporation Limited, 415 Steelcase Rd. E., Markham, Ont. L3R 1C3. Tel. 416-494-5400. Fax: 416-494-6987. Branch office, Toronto, Ont. Associate, Donway Paper Converting Inc., Markham, Ont. Paper converters and paper slitting and sheeting.

(P.) J. Molloy; (G.M. & S.M.) A. Andrade; (P.A.) S.K. Kot. Annual Sales (C). Co. Size (A).⑤

Door Lane 2000 Inc., 65 Bowes Rd., Concord, Ont. L4K 1H5. Tel. 416-669-9261. Fax: 416-669-1684. Solid cedar, oak and mahogany panel doors.

(P.) E. Granzotto. Annual Sales (C). Co. Size (B).⑥

- ★Doppelmayer Ski-Lift Co. Ltd., 800 St. Nicholas, St. Jerome, Que. J7Z 5V9. Tel. 514-432-112B. Fax: 514-432-6043. Ski-lifts, T-bar, chairlift and gondolas. Parent company, K. Doppelmayer & Son, Wolfurt, Austria.
(P.) A. Doppelmayer; (G.M.) F. Geismayr; (Plant Mgr.) J.G. Senez; (Admin.Mgr.) A. Lamoureux. Annual Sales (D). Co. Size (C).
- Dor-Lite Manufacturing Ltd., 1121 Ominica St. E., Box 2290, Moose Jaw, Sask. S6H 7W6. Tel. 306-694-4033. Fax: 306-694-1044. French door inserts, sealed door unit inserts, decorative window grills, various louvered products, triple glazed brass cane sealed units.
(P.) G. Walz; (S.T.) Mrs. L. Walz. Annual Sales (C). Co. Size (A).©
- ★Dor-Seal Ltd., 6154 Kestrel Rd., Mississauga, Ont. L5T 1Z2. Tel. 416-670-3700. Toll Free: 800-387-4998. Fax: 416-670-239D. Associates, Phoenix Foam, Interlock 5000, Unimold 8600, Eagle Research. Wood and plastic framed "Door Lites", windows for doors.
(P.) C. Drennan; (Mktg.Dir.) R. Moni. Annual Sales (D). Co. Size (D).©
- Dor-Val Mfg. Ltd., [Les Fabrications Dor-Val Ltée.], 2760 Laurentian Blvd., St. Laurent, Que. H4K 2E1. Tel. 514-336-778D. Fax: 514-745-2640. Telex: 05-826819. "Bentwood" contemporary and colonial chairs, dinette sets, dining room suites, contract and office furniture.
(P.) R. Goldsmith; (V.P.Sales) F. Goldsmith; (Plant Mgr.) M. Rizzi. Annual Sales (D). Co. Size (C).©
- ★Dorchester Electronics, a Division of Apollo Electronics Limited, B55 Matheson Blvd. E., Unit 4, Mississauga, Ont. L4W 4L6. Tel. 416-629-0336. Fax: 416-629-0354. Portable, compact stereo music system with AM/FM radio, stereo record player, stereo cassette player and speakers.
For Rep., Mexico.
(Chmn.) A. Peralta; (P.) R. P. Kruger; (G.M.) M. Chen; (Mgr. Engr'g) J. Stafford. Annual Sales (B). Co. Size (B).©
- Dorel Co. Ltd./Ltée., 4750 des Grandes Prairies, Montreal, Que. H1R 1A3. Tel. 514-323-5701. Fax: 514-323-9444. Telex: 05-B2B666. Branch plants, Chomedey, Laval, Que. Children's furniture. Brand, "Dorel".
(P.) L. Schwartz; (G.M.) D. Hall; (S.M.) H. Millman; (Dir.) J. Schwartz. Annual Sales (D). Co. Size (D).
- Dorfin Paper Products (Quebec) Limited, 5757 Thimèns, St. Laurent, Que. H4R 2H6. Tel. 514-335-0333. Fax: 514-335-9341. Subsidiaries, Anjou Converters, Stan Mar Packaging Ltd., ERA Display Co. Ltd., Papieriffic Inc. Kraft paper rolls and sheets, polypropylene and PVC tapes.
(P.) N. Tryansky; (V.P.Fin.) S. Aranoff; (V.P. & Plant Mgr.) B. Tryansky; (V.P.Mktg.) P. Tryansky; (V.P.Sales) H. Grodinsky; (G.M.) A. Lalla. Annual Sales (E). Co. Size (D).©
- Dorion Briques Inc., 493 Harwood Blvd., C.P. 1B6, Dorion, Que. J7V 5W1. Tel. 514-455-6862. Brand, "Dorion Brick".
(P. & G.M.) J. Schmidt; (S.) A. Levac. Co. Size (A).
- Doris Hosiery Mills Limited, 7471 Leonard de Vinci Ave., Montreal, Que. H2A 2P3. Tel. 514-376-3D00. Telex: D5-B2B7D2. Branch office, Toronto, Ont. Subsidiaries, Gloria Hosiery Mills, Mayfair Knitting Mills. Ladies' pantyhose.
(Chmn.) M. Hasen; (G.M.) J. Hasen; (S.M.) M.R. Poirier; (Plant Mgr.) F. Poiras. Annual Sales (E). Co. Size (E).
- Doris Metals Inc., 765 O'Brien Dr., Peterborough, Ont. K9J 6X7. Tel. 705-742-8B42. Toll Free: 800-263-6747. Fax: 705-742-9213. Ductwork, pipe and fittings, sheet metal work.
(P.) C.P. Doris. Annual Sales (C). Co. Size (A).©
- D'Orlan Jewellers Limited, 195 Old Weston Rd., Toronto, Ont. M6N 3A5. Tel. 416-651-9318. Costume jewellery.
For Rep., London, England.
(P.) M. Bradden; (G.M.) M. C. Voss; (S.M.) P. Baile; (P.A.) D. Wallick; (Plant Mgr.) C. Bilotta. Annual Sales (D). Co. Size (D).
- Dorlon Industries Ltd., 205-5920 No. 6 Rd., Richmond, B.C. V6V 1Z1. Tel. 604-270-4815. Fax: 604-270-4512. Vinyl hot tub, floating and swimming pool covers, "Jandels" poolside footwear.
(P.) J. Boyle. Annual Sales (B). Co. Size (A).©
- Dormond Industries Limited, 1150 Sanford St., Winnipeg, Man. R3E 2Z9. Tel. 204-7B6-1411. Wood, plastic laminate, lead lined and fire rated doors, bifold doors, architectural plywood.
(G.M.) H. Schmidtke. Annual Sales (C). Co. Size (A).
- ★Dorothea Knitting Mills Limited, 20 Research Rd., Toronto, Ont. M4G 2G6. Tel. 416-421-3773. Fax: 416-421-9084. Sweaters, berets and other knitted accessories.

- Brands, "Parkhurst", "Parkhurst Collectibles", "Fleur de Lis", "Dorothea", "Bibiani", etc.
(Chmn.) L. Borsook; (P.) B.D. Borsook; (V.P.) S. Borsook; (Compt.) L. Steinhauer. Annual Sales (D). Co. Size (E).©
- Dorr-Oliver Canada Ltd., 174 West St. S., Orillia, Ont. L3V 6L4. Tel. 705-325-61B1. Fax: 705-325-3363. Telex: 0687-5577. Branch office, Coquitlam, B.C. Mining, pulp and paper, metallurgical, food, pharmaceuticals, sewage and water treatment machinery, dewater, liquid/solids separation equipment, hydraulic turbines and window washing equipment. Brands, "DO", "Dorrco", "Oliver", "Fluosolids", "FS", "Dorr-Oliver".
(P.) F. W. James; (V.P.Ops.) R. C. Johnston; (V.P.Fin.) T. R. Ingram; (V.P.Eng. & Sales) R. McKechnie. Annual Sales (E). Co. Size (E).©
- Dorset Industrial Chemical Ltd., 2725 Ford Blvd., Chateauguay, Que. J6J 4Z2. Tel. 514-691-9500. Fax: 514-691-6222. Specialty chemicals for the pulp and paper industry.
(P. & G.M.) T.H. Flaherty; (Mgr.Ops.) M. Rao. Annual Sales (C). Co. Size (A).©
- ★Dorssers Inc., Industrial Ave., Blenheim, Ont. NOP 1A0. Tel. 519-676-8113. Fax: 519-676-4427. "Ace" grain dryers, "Dorssers" pellet dies, truck dumpers, bulk materials handling equipment.
(P.) A. Dorssers; (G.M.) W. Dorssers; (S.M.) J. Zahorodney; (P.A.) J. Deprez; (Plant Mgr.) P. Timmermans. Annual Sales (D). Co. Size (C).
- Dosh-Dart Import Ltd., 546 Lepine St., Dorval, Que. H9P 2V6. Tel. 514-636-1913. Fax: 514-636-1252. Associate, Voice Processor Inc., Dorval, Que. Flat cables with harness, micro computer, XT, AT, 386 and portable peripherals.
(P.) E.S. Schwartz; (V.P.A.) Mrs. E. Schwartz. Annual Sales (C). Co. Size (A).©
- DoublAGlo of Canada, 5600 Finch Ave. E., Scarborough, Ont. M1B 1T1. Tel. 416-293-1211. Fax: 416-293-1246. Christmas decorations, stockings, glass ornaments, valentines. Brand, "Fieldcraft". Parent company, Noma Industries Limited.
(P.) R.L. Weill. Co. Size (B).
- Double A/D Distributors Ltd., 420 Tapscott Rd., Scarborough, Ont. M1B 1Y4. Tel. 416-292-2361. Fax: 416-298-5887. Spray mineral fibre fireproofing for interior use, also cementitious spray fireproofing for exterior use and firestopping systems. Brands, "A/D Type FP", "A/D Exterior Fireproofing".
(P.) P. L. Berry; (G.M.) B. Stieg. Annual Sales (C). Co. Size (A).©
- Double Eagle Boat-Ltd., 5731 Minoru Blvd., Richmond, B.C. V6X 2B1. Tel. 604-278-0929. Fibreglass pleasure boats and hulls for commercial fishing boats.
(P.) E. Arlich; (G.M. & P.A.) R.H. Perkins; (Plant Mgr.) R. Jakopin. Annual Sales (C). Co. Size (A).©
- Double T Equipment Manufacturing Ltd., #2 East Lake Way, Box 3637, Airdrie, Alta. T4B 2B8. Tel. 4D3-948-561B. Toll Free: (U.S.A.) 800-661-9195. Fax: 403-948-47B0. Telex: 03B-25B05. Associates, LRT Industrial Bearing Sales Ltd., Airdrie, CalKoot Enterprises Ltd., Calgary, Alta. Bulk material handling equipment, conveyors, bucket elevators, weighing devices, fertilizer storage and blending facilities, complete mushroom farms and equipment, explosives handling and blending equipment, etc.
(P.) T. Thomas; (V.P.Prod'n) R. David; (S.T.) Ms. C. Thomas; (Sales) H. Schmidt. Annual Sales (C). Co. Size (A).©
- Doubletex Inc., 352 Adelaide St. W., Toronto, Ont. M5V 1R8. Tel. 416-593-0320. Fax: 416-593-7351. Telex: 065-241B4. Branch offices and plants, Montreal, Que., Winnipeg, Man. Brands, "Doubletex", "Polar Wool", "Laminaire".
For Rep., Tonitex, Essex, England.
(S.T. & P.A.) G.A. Zuckerman; (S.M.) M. Zuckerman. Annual Sales (E). Co. Size (E).©
- Doucet Equipement Imprimerie Ltée, 3500 Industrial Blvd., Montreal-Nord, Que. H1H 2Y4. Tel. 514-322-9710. Printing machines and numbering units.
(P.) Y. Rock. Annual Sales (B). Co. Size (A).
- ★Doucet Fisheries, R.R. #1, Box 46, Weymouth, N.S. B0W 3T0. Tel. 902-837-5674. Fax: 902-837-5680. Branch office and plant, New Edinburgh, N.S. Fresh flounder, haddock, cod, catfish, pollock and hake filets, also scallops.
(P.) M. Doucet. Annual Sales (C). Co. Size (B).©
- ★Doucet Machineries Inc., 340 - 6eme rue, Daveluyville, Que. G0Z 1C0. Tel. B19-367-2633. Fax: 819-367-

2100. Clamp carrier, return conveyor for edge banders, end-matcher, boring machines and material handling equipment for the woodworking industry.
(G.M.) E. Pelletier; (Prod'n) G. Doucet; (Purch.) R. Beland; (Tech.) M. Asselin; (Mktg.) A. Cyr. Annual Sales (C). Co. Size (B).©
- ★Dougall, J.O., Limited, 266 Rexdale Blvd., Rexdale, Ont. M9W 1R2. Tel. 416-746-1575. Fax: 416-746-B944. Associates, Souldar Rentals, Ottawa, Ont., Acro-Bat Staging, Oakland, Swing Stage Rigging, Fullerton, CA, U.S.A. Powered scaffolding, electric hoists, custom made window washing equipment, bridge working equipment.
(P.) C.O. Dougall; (G.M.) M. Strickland; (Off.Mgr.) Ms. D. Herrmann. Annual Sales (C). Co. Size (A).©
- Douglas Brothers Division of Robert Mitchell Inc., 350 Decarie Blvd., P.O. Box 950, St. Laurent, Que. H4L 3W5. Tel. 514-747-2471. Toll Free: BDO-361-16BB. Fax: 514-747-7712. Branch office, Toronto, Ont., Warehouses, Thunder Bay, Ont., Vancouver, B.C. Branch plants, Cornwall, Ont., Portland, ME, Savannah, GA, U.S.A. Stainless steel fabricators; tanks, piping, pressure vessels, heat exchangers, environmental air control equipment, modular construction. Parent company, Robert Mitchell Inc., Montreal, Que.
(P. & C.E.O.) G.H. Holland; (V.P. & S.T.) D.L. St. Jean; (V.P. I.R.) F.N. Legault; (V.P.Sales) P.E. Dostie; (V.P.Purch.) J.H. Summers; (V.P.Mfg.) R. Vallee. Annual Sales (E). Co. Size (F).©
- Douglas Manufactured Homes Ltd., 316 West 5th Ave., Vancouver, B.C. V5Y 1J5. Tel. 604-872-2213. Fax: 604-872-0116. Plant, Chilliwack, B.C.
For Rep., Douglas Homes Japan K.K.
(P.) M. T. Ando. Annual Sales (C). Co. Size (A).©
- Douglas Screen Service, Division of Douglas Butt Ent. Ltd., 950 Denison St., Unit 14, Markham, Ont. L3R 3K5. Tel. 416-475-199B. Custom photo screens for silk screen printing, artwork and camera work.
(P.) D. Butt. Co. Size (A).
- Douglas Steel Company Limited, 1445 Hopkins St., Whitby, Ont. L1N 2C2. Tel. 416-862-B922. Fax: 416-6B6-209B. Structural steelwork.
(P.) A. D. Russell; (V.P.) A. J. Mills; (S.M.) D. W. Gray; (Acct.) Mrs. J. B. Cooper; (Admin.) H. G. Russell; (Plant Mgr.) R. McCrudden. Annual Sales (D). Co. Size (B).©
- †Dove Tale Collections, 200B Hollybrook Cres., Gloucester, Ont. K1J 7Y5. Tel. 613-746-669B. Fax: 613-744-B1B9. Plant, #24-5360 Canotek Rd., Gloucester, Ont. Handwoven rugs, placemats, pillows, decoys and wooden accessories including planters, tool caddies, candle boxes and "Colour Your Own" designer sweatshirts.
(P.) Ms. S. Jacobson; (Prod'n) Ms. P. Trepanier. Annual Sales (B). Co. Size (A).
- Dover Elevators Canada, 1550 Caterpillar Rd., Mississauga, Ont. L4X 1E7. Tel. 416-593-2511. Fax: 416-593-6725. Branch offices, across Canada. Plants, Toronto, London, Chatham, Burlington, Ont., Edmonton, Alta. Divisions: Turnbull Elevator Division, Industrial Division, Strathely, Ont., Alberta Oil Tool Division, Edmonton, C.Lee Cook Division, Calgary, Alta. Subsidiary, Arbell Inc., Burlington, Ont. Passenger and freight elevators, garage equipment, hydraulic lifting devices, liquids handling equipment, piston rings, compressor rod packings, sealing devices, fluid handling and oil well products, butterfly valves, oilwell sucker rods, sub surface pumps, electronic equipment. Brands, "Trafomatic", "Oildraulic", "Rotary", "OPW", etc. Parent company, Dover Corporation, New York, NY, U.S.A.
(P.Elevator Div.) W.N. Wilkinson; (P.Ind.Div.) R. W. Pearson; (P. & G.M.Alberta Oil Tool Div.) J. Kosh; (P.Arbell Inc.) R. Williams; (T.) R.V. Howson; (Area Mgr. C. Lee Cook Div.) M.C. Nicholson. Annual Sales (E). Co. Size (F).©
- Dover Flour Mills, Division Of Dover Industries Limited, 140 King St. W., P.O. Box 336B, Cambridge, Ont. N3H 4T3. Tel. 519-653-6267. Fax: 519-653-2125. Telex: 069-59352. Branch office, Chatham, Ont. Associate companies: Taylor Grain, Chatham, Ont., Dover Mills Ltd., Halifax, N.S. All purpose, bakery, whole wheat and stone ground whole wheat flours. Brands, "High Loaf", "Dover", "Perfect", "Vienna", etc. Parent company, Dover Industries Limited, Burlington, Ont.
(V.P. & G.M.) H.L. Rowley; (Cont.) J.B. Ricketts. Annual Sales (D). Co. Size (C).©
- Dover Industries Limited, [Les Industries Dover Limitée], 4350 Harvester Rd., Burlington, Ont. L7R 3X8. Tel. 416-333-1515. Telex: 061-B403. Subsidiary, Dover Mills Limited, Halifax, N.S. Divisions: Dover Flour Mills Division, Cambridge, Taylor Grain Division, Chatham,

Bondware Division, Toronto, Howell Packaging Division, Robinson Cone Division, Burlington, Ont. Flour, folding cartons, boxes, labels, ice cream cones, extruded plastics, food containers, drinking cups.

(P.) Mrs. K.L. Campbell; (V.P.Fin. & Admin.) B.J. Short; (V.P.) A.T. Butler; (V.P.) D.G. Green; (V.P.) R.E. Gerry; (V.P.) H.L. Rowley; (V.P.) J.H. Doering; (S.T.) T.T. Molnar; (Corp.Cont. & Asst.T.) F.P. Szenasi. Annual Sales (E). Co. Size (F).

★Dover Mills Ltd., P.O. Box 21B5, Halifax, N.S. B3J 3C4. Tel. 902-429-0622. Fax: 902-423-9075. Telex: 019-21506. Associated company, Dover Flour Mills, Cambridge, Chatham, Ont. Flour, bran, shorts, middlings. Brands, "Dover", "High Loaf", "Island Queen", "Top-sail", "King". Parent company, Dover Industries Limited, Burlington, Ont.

(P.) Mrs. K.L. Campbell; (V.P. & G.M.) J. H. Doering; (Dir.Ops.) P. W. Brennan; (S.M.) S. J.A. Thomas; (Cont.) J. R. Snow; (Purch Traffic & Exp.Mgr.) L. J. Cooke. Annual Sales (D). Co. Size (B).⑥

Dovercourt Electro-Plating Co. Limited, 304 Bridgeland Ave., Toronto, Ont. M6A 1Z4. Tel. 416-789-3491. Associate, Autotek Electroplating Inc. Electro finishings on electrical appliances, wire and tubular goods, automotive stampings.

(P.) R.L. Edwards; (S.T.) Mrs. J. Edwards; (V.P.Sales) R.E. Edwards; (V.P.Prod'n) D. Edwards. Annual Sales (C). Co. Size (C).

★Dow Chemical Canada Inc., 10B6 Modeland Rd., P.O. Box 1012, Sarnia, Ont. N7T 7K7. Tel. 519-339-3131. Fax: 519-339-3824. Telex: 064-76172. Branch and sales offices, Halifax, N.S., West Mount, Laval, Que., Rexdale, Richmond Hill, Etobicoke, Toronto, Ottawa, Ont., Winnipeg, Man., Calgary, Alta., Richmond, Surrey, B.C. Plants, Varennes, Que., Sarnia, Weston, Richmond Hill, Paris, Ont., Fort Saskatchewan, Alta. Organic and inorganic chemicals, chlorinated solvents, polystyrene and polyethylene molding compounds, coatings, foam board insulation and building products, agricultural chemicals, pharmaceutical and diagnostic products. Trade mark, Dow in Diamond. Parent company, Dow Chemical U.S.A., Midland, MI, U.S.A.

For.Reps., Dow Chemical Latin America, Coral Gables, FL, U.S.A., Dow Chemical Europe, S.A., Switzerland, Dow Chemical Pacific, Hong Kong, Dow Quimica, S.A., Sao Paulo, Brazil.

(P. & C.E.O.) D. T. Buzzelli; (V.P.Hydrocarbons & Mat'ls Mgmt.) W. J. McCagherty; (V.P.Chem.,Plastics & Spec.Prods.) R. W. Child; (V.P.Mfg.) M. N. Trask; (V.P.Sales & Mktg.Serv.) G. W. Fithern; (Dir.R&D Health & Environ.Sci.) J. S. Kelyman; (T.) E. W. Rich; (S. & Gen. Counsel) J. Habel; (Cont.) D. F. Ward; (Mgr.Pharm.Dept.) C.V. Bennett; (Div.Mgr.Sarnia) D. Lauzon; (Dir.Corp.Aff.) G. C. Redford. Annual Sales (I). Co. Size (G).⑥

Dow Corning Canada Inc., 6747 Campobello Rd., Mississauga, Ont. L5N 2M1. Tel. 416-826-9600. Fax: 416-858-6005. Telex: 06-97702. Sealants, caulking materials. Parent company, Dow Corning, Midland, MI, U.S.A.

(P.) A.A. Miller; (Pers.Co-ord.) Ms. B. Dumas; (Mgr. Cust.Serv.) D. McDougall.⑥

Downeast Plastics Ltd., P.O. Box 509, Cap Pele, N.B. E0A 1J0. Tel. 506-577-4329. Polystyrene products including fish and lobster boxes, buoys, floats, salmon boxes, floating docks, packaging, insulation, etc. Annual Sales (B). Co. Size (A).

Downey, John & Son Ltd., 3192 Lenworth Dr., Mississauga, Ont. L4X 2G1. Tel. 416-625-4080. Fax: 416-625-6655. Lithography film and colour separations.

(P.) J. M. Willis. Annual Sales (C). Co. Size (B).

Downs, J.J., 243 Bering Avenue, Toronto, Ont. MBZ 3A5. Tel. 416-236-1884. Fax: 416-236-3726. Plastic fabrication.

(Mgr.) Ms. E. Barker.

★Downview Kitchens Ltd., 2635 Rena Rd., Mississauga, Ont. L4T 1G6. Tel. 416-677-9354. Fax: 416-677-5776. Kitchen cabinets and bathroom vanities.

(P.) M. D'Uva; (Mktg.) F. Piedimonte; (Tech.) G. Casiraghi. Annual Sales (D). Co. Size (C).⑥

Dowse Woodwork Ltd., 305 McKay Ave., Winnipeg, Man. R2G 0N5. Tel. 204-663-7977. Hospital, office, school, dormitory, industrial and commercial custom millwork, window frames, doors and door frames.

(P.) F.R. Dowse; (Mgr.) J. Henderson. Annual Sales (B). Co. Size (A).

Dowty Aerospace Peterborough, 2000 Fisher Dr., P.O. Box 4525, Peterborough, Ont. K9J 7B1. Tel. 705-743-6903. Fax: 705-745-1394. Avionics, industrial and commercial design and manufacturing, electronic sys-

tems and engineering services, multiplexed monitoring systems, digitized voice systems, aircraft steer by wire units, electronic brake controllers. Parent company, Dowty Aerospace, Toronto, Ont.

(P.) R. C. Wright; (G.M.) D. J. Crook; (C.F.O.) B. N. Taylor; (Mat'ls) J. Woodhouse; (Contracts Admin.) Mrs. L. Rene. Annual Sales (D). Co. Size (C).⑤

★Dowty Aerospace Toronto, 574 Monarch Ave., Ajax, Ont. L1S 2GB. Tel. 416-683-3100. Fax: 416-686-2914. Telex: 06-981295. Associate, Dowty Aerospace Peterborough, Peterborough, Ont. Aircraft hydraulic equipment and landing gear, automotive, naval and industrial hydraulics. Brands, "Hydel", "Dowty", "Dowmatic", "Dowmax". Parent company, Dowty Group PLC, Cheltenham, England.

For.Reps., Dowty Aviation Services, Sterling, VA, Dowty Aerospace Yakima, Yakima, WA, Dowty Aerospace Los Angeles, Duarte, CA, U.S.A.

(P.) R. C. Wright; (Bus.Dev.Mgr.) J. Jones; (V.P.Aerospace Div.) C. Ray Holmes; (Gen.S.M., Ind.) D. Gilmore; (V.P.Ops.) S. Hauber; (V.P.Engr'g) R. F. Darlington; (Prod.Support Mgr., Ind.) R.H. Mason. Annual Sales (E). Co. Size (E).⑥

†Doyle, Philip, Manufacturing Inc., 75 Covington St., Hamilton, Ont. LBE 2Y4. Tel. 416-561-0545. Fax: 416-561-5B5B. Industrial duty air conditioners, mill control pulps, crane cabins, mobile cooling units and electric rooms.

(P.) B. D. Mercuri; (V.P.) M. Doyle; (P.A. & Plant Mgr.) D. Wallace. Annual Sales (C). Co. Size (A).⑤

★Doyon Equipment Inc., 1255 Principale, St-Come, Que. G0M 1J0. Tel. 418-685-3431. Toll Free: 800-463-1636. Fax: 418-685-3948. Telex: 05-833629. Branch offices, Quebec, Montreal, Que. Glass display counters for stores, bakeries, etc., also bakery and pastry shop machines, roasting jacks, utensils, etc.

(V.P.Sales) M. Doyon; (Compt.) A. Morin; (Dir.) R. Jacques; (Purch.Dir.) C. Jacques; (R&D) G. Bolduc. Annual Sales (D). Co. Size (C).

Doyon & Doyon Limited, 2720 Duchesne St., Montreal, Que. H4R 1J4. Tel. 514-336-3350. Fax: 514-336-3351. "Doyon" pure honey processors and packers.

(P. & P.A.) P. Doyon; (G.M. & S.M.) G. Doyon; (Plant Mgr.) J.P. Lemieux. Annual Sales (C). Co. Size (A).

Dr. Cushion Services Inc., 1650 Bayly Rd., Pickering, Ont. L1W 1L9. Tel. 416-686-2951. Branch office, Markham, Ont. Upholstered living-room and family room furniture.

(P.) Mrs. D. Nowensky; (V.P.) W. Nowensky; (Off.Mgr.) Ms. S. Sitarski. Annual Sales (C). Co. Size (B).

Draco Ltée./Ltd., 605 boul. Iberville, Repentigny, Que. J6A 5H9. Tel. 514-581-6600. Fax: 514-581-9367. Telex: 05-829529. Branch offices, Moncton, N.B., Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Associate, Soniplastic Cie. Ltée. Window shades, vertical drapes and Venetian blinds, pleated shades, fabrics for draperies. Registered trade marks, Exlite, Sundown, Vertiflex, Bali, Mini, Micro, Plissol.

(P.) J. Teasdale; (Exec.V.P.) C. Nadon; (V.P.Fin.) J. Durand, C.A.; (Cont.) R. Compagnat; (V.P.Sales) C. Laframboise; (G.M.) P. Sénécal; (S.M.) L. Labelle; (P.A.) R. Prince; (P.A.) J. Quessy; (Plant Mgr.) G. Chevalier. Annual Sales (E). Co. Size (E).⑥

★Drader Manufacturing Industries Ltd., 241 - 76 Ave. N.W., Edmonton, Alta. T6P 1P2. Tel. 403-440-2231. Fax: 403-465-3798. Associate, Edmonton Plastics. Folding shipping containers. Brand, "Drader Folding Carriers".

(P.) D. E. Drader; (Plant Mgr.) P. Rogers; (G.M.) G. McTavish. Annual Sales (C). Co. Size (B).⑤

★Draft Enterprises Ltd., 912 Strathcona Rd., East Selkirk, Man. R0E 0M0. Tel. 204-482-1277. Fax: 204-482-127B. Plant, Eriksdale, Man. "Skeeto-Ban" insect repelling jacket and pants, insect repellent and head net, "Blaze", orange safety jackets.

(P.) C. Shannon; (Prod'n Mgr.) G. Heroux; (S.T.) Mrs. J. Shannon. Annual Sales (B). Co. Size (A).⑥

Drake Truck Bodies, Vernon Bridge, P.E.I. COA 2E0. Tel. 902-651-2782. Fax: 902-651-2786. Aluminum and steel van bodies, insulated and reefer bodies, kut-a-ways and cube vans, aluminum and fiberglass truck caps, livestock wooden boxes.

(P.) W. Allison Drake; (V.P.) P. Drake; (S.T.) Mrs. A. M. Drake. Annual Sales (C). Co. Size (A).⑤

Drapemaker Industries Inc., 1401 Legendre W., Suite 103, Montreal, Que. H4N 2R9. Tel. 514-3B1-8623. Telex: 05-82760B. Venetian blinds, lamps, drapery accessories.

(G.M.) M. Levy. Annual Sales (C). Co. Size (A).

Drapery Masters Ltd., 115 Carnarvon St., Toronto, Ont. M6M 3C9. Tel. 416-653-5124. Fax: 416-653-5429. Custom window treatments, bedspreads.

(Mgr.) Ms. C. Profiri. Annual Sales (B). Co. Size (A).⑥

Drawing Centre, The, 80 Royalcrest Rd., Rexdale, Ont. M9V 4C1. Tel. 416-749-3970. Fax: 416-740-1784. "Perma-Line" diazo papers.

(P.) G. A. Leask; (G.M.) J. Van Steenberg; (G.S.M.) L. Dallimore. Annual Sales (D). Co. Size (C).⑥

Dreco Energy Services Ltd., 3716 - 93rd St., Edmonton, Alta. T6E 5N3. Tel. 403-463-2065. Fax: 403-463-3276. Telex: 037-2243. Branch offices, Houston, TX, U.S.A., London, England. Subsidiaries, The Dreco Group of Companies Ltd., Dreco Inc., Dreco Europe Limited, Kremco Inc. Divisions, Griffith Oil Tool, Trudril, Dreco Rig Technology & Construction, Dreco Industrial and Kremco. Design, manufacture and leasing of drilling equipment, machinery, tools and moving systems used in the drilling and servicing of oil and gas wells.

(Chmn.) F. William Pheasey; (Dep.Chmn.) P. Stewart Grant; (P. & C.E.O.) F. L. Kobie. Annual Sales (E). Co. Size (E).⑥

DRESSER CANADA INC., INDUSTRIAL PRODUCTS DIVISION, 6688 Kitimat Rd., Mississauga, Ont. L5N 1P8. Tel. 416-826-8411. Fax: 416-826-9106. Telex: 06-97654. Service centres, Dorval, Que., Mississauga, Ont. Gauge, instrument, valve and hoist plant, Cambridge, abrasives plant, Brantford, meter plant, Mississauga, Ont. "Ashcroft" gauges, instruments, "Consolidated" valves, "Dresser" butterfly valves and couplings. Parent company, Dresser Industries Inc., Dallas, TX, U.S.A.

(G.M.) R.K. Balfour; (S.M.) L. J. Barette. Annual Sales (D). Co. Size (C).⑥

★Dresser Canada, Inc., Valve and Controls Canadian Operations, 5010 North Service Rd., Burlington, Ont. L7L 5R5. Tel. 416-335-3529. Fax: 416-336-762B. "Masoneilan" automatic process control valves, safety and safety relief valves. Parent company, Dresser Industries Inc., Dallas, TX, U.S.A.

(G.M.) J. Peninger; (Sales & Mktg.Mgr.) R. Briggs; (Cont.) J. Cooke; (Plant Mgr.) C. Horan; (Exec.S.) Ms. S. McLean. Annual Sales (D). Co. Size (C).⑥

★Dresser Pump Division, Dresser Canada, Inc., Worthington Dr., P.O. Box 40, Brantford, Ont. N3T 5M5. Tel. 519-753-7381. Fax: 519-753-0B45. Telex: 061-B1165. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C. Pumps. Brands, "Worthington", "Sier Bath", "Hydrex", "Gearex". Parent company, Dresser Pump Division, Dresser Industries Inc., Liberty Corner, NJ, U.S.A.

For.Reps., worldwide.

(G.M.) R. C. Davis; (Dir.Mktg.) J. P. Kenney; (S.M.) R. L. Handy. Annual Sales (E). Co. Size (D).⑥

★Drew Chemical Limited, 525 Finley Ave., Ajax, Ont. L1S 2E5. Tel. 416-683-0150. Fax: 416-427-06BB. Telex: 06-9B1296. Branch offices, St. John's, Nfld., Halifax, N.S., Saint John, N.B., Montreal, Que., Sarnia, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Boiler water and cooling water treatment, biocides, pulp and paper industry defoamer, mining, marine, automotive, latex paint, textile and maintenance chemicals, fuel oil treatment. Brands, "Ameroid", "Drewfax", "Drewgard", "Drewperse", etc. Parent company, Drew Chemical Corporation, Boonton, NJ, U.S.A.

For. Reps.: Athens, Greece; Rotterdam, Holland; Hamburg, Germany; Japan; Italy; Africa; Singapore; Malaysia; Argentina; Australia; Great Britain; U.S.A.

(Bus.Mgr.) J.D. Reeves; (S.M.) P. Lambie; (Dir.Sales) D. Breton; (P.A.) J. Hanley; (Traffic Mgr.) M. Gallas; (Tech.Mgr.) R. Nuttall; (Plant Mgr.) D. Williamson; (Tech.Dir. & Mktg.) T. Beardwood. Annual Sales (D). Co. Size (C).⑤

★Drilroc Ltd., 12 Strathearn Ave., Brampton, Ont. L6T 4LB. Tel. 416-792-9334. Fax: 416-792-9352. Percussion drilling accessories including carbide button bits, striking bars, couplings, extension rods, various adaptors and related accessories.

(G.M.) R. Hedstrom; (S.M.) R. Hedstrom, Jr.; (Plant Mgr.) M. Mazzocca; (Off.Mgr.) Ms. K. Mattix; 5. Annual Sales (C). Co. Size (A).⑥

★Dritech Mfg of Rock Drilling Accessories Ltd., 6265 Netherhart Rd., Mississauga, Ont. L5T 1A2. Tel. 416-670-2737. Fax: 416-670-2760. Couplings, striking bars, drill steel, carbide button and blade bits, D.T.H. bits, demo tools, etc.

(P. & G.M.) J.G. Menard. Annual Sales (C). Co. Size (A).⑥

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

- Drolet, F. X., Inc., 1700 rue Leon-Harmel, Quebec, Que. G1N 4R9. Tel. 418-527-3060. Fax: 418-527-4311. Castings, controlled combustion steel stoves, machining, fireplaces, welding, components for pulp, paper and mining industry, custom built machinery, metal stampings, furniture hardware. Brand, "Drolet".
(P.) C.A. Blanchard; (V.P.) L. Fagnan. Annual Sales (D). Co. Size (D).
- Drosop Inc., 143 Industrielle St., Lac Drolet, Que. G0Y 1C0. Tel. 819-549-2833. Fax: 819-549-2731. Leather garments for motorcyclists, nylon for snowmobilers.
(P. & G.M.) S. Bureau; (S.) Miss M. Champagne. Annual Sales (C). Co. Size (D).®
- ★Drossbach N.A. Inc., 4 Douglas Rd., Trenton, Ont. K8V 6G7. Tel. 613-394-4817. Fax: 613-394-5516. Plastic corrugated tubing, also machinery to produce it.
(P.) L. Huff; (S.M.) J. Seniuk; (Plant Mgr.) D. Bath. Annual Sales (D). Co. Size (B).®
- Druggists' Corp. Limited, 795 Pharmacy Ave., Scarborough, Ont. M1L 3K2. Tel. 416-752-8630. Fax: 416-752-8633. Brands, "I.D.A.", "Certified", "DTC", "Guardian". Parent company, Drug Trading Company Limited, Scarborough, Ont.
(G.M.) J.D. Adamson; (Mgr.Q.A.) L. Milligan; (Prod. Mgr.) P. Persaud; (Mfg.Mgr.) C. Ang-Sun-Cruz; (Pack'g Mgr.) Ms. D. White; (P.A.) Ms. R. Faria. Annual Sales (D). Co. Size (C).®
- Drumbo Tent & Awning Co., Limited, P.O. Box 190, 31 Wilmot St.S., Drumbo, Ont. NOJ 1G0. Tel. 519-463-5341. Fax: 519-463-5730. Tarpaulins, tents, etc.
(P.) J. M. Taylor; (S.) J. A. Taylor. Annual Sales (B). Co. Size (A).®
- Drumheller Mail, 368 Centre St., P.O. Box 1629, Drumheller, Alta. T0J 0Y0. Tel. 403-823-2580. Fax: 403-823-3864. Printers and publishers.
(G.M. & Plant Mgr.) O. Sheddy. Annual Sales (B). Co. Size (A).®
- ★Drummex Inc., 500, Lauzon, P.O. Box 426, Drummondville, Que. J2B 6W3. Tel. 819-477-2027. Fax: 819-472-6180. Mobile shelving and racking systems.
For. Rep: U.S.A.
(P. & P.A.) J. Sigouin; (S.M.) C. Riendeau; (Plant Mgr.) M. Nolet. Annual Sales (C). Co. Size (C).®
- Drummond Hosiery Co. Ltd., 715 St. Pierre St., Drummondville, Que. J2C 3W8. Tel. 819-472-6334. Ladies' nylon hosiery. Brands, "Carmen", "Sheer Comfort", "Manon", "Linda Lee".
(P.) A. Baril; (V.P.) M. T. Lauzière; (S.T.) J.C. Baril. Co. Size (A).
- Drummond McCall Inc., 410 Nash Rd. N., Box 3155, Stn C, Hamilton, Ont. L8H 7K8. Tel. 416-561-8223. Toll Free: 800-263-4555. Fax: 416-561-8054. Telex: 061-8796. Warehouses, Halifax, N.S., St. John's, Nfld., Saint John, Edmundston, N.B., Saguenay, Montreal, Que., Hamilton, Ont., Winnipeg, Man., Calgary, Alta., Kitimat, Vancouver, B.C. Carbon and alloy steels, non-ferrous metals, chains and specialties. Parent company, Federal Industries.
(P.) W.P.E. Mang; (V.P.) D. Gallo; (Ops.Mgr.) R. Harrison; (G.S.M.) P.J. Travers. Annual Sales (G). Co. Size (F).®
- †Drummond Safe Inc., [Coffres-Fort Drummond Inc.], 975 Cormier, Drummondville, Que. J2C 2N5. Tel. 819-478-4558. Fax: 819-477-3205. Safes, vaults, safety deposit boxes, doors for safes and vaults, security products. Parent company, MGM Security Products, Montreal, Que.
(P.) J. Roberge. Annual Sales (D). Co. Size (C).®
- Drummond, T. A., Metal Products Limited, 3111 Wharton Way, Mississauga, Ont. L4X 2B6. Tel. 416-625-9122. Fax: 416-625-6634. Aluminum and plastic, carpet and floor mouldings, threshold and weatherstripping, wood veneers, tile edge, closet rods, stair rods, drapery hardware, bath seal. Brands, "Drummond", "Builders Trim", "Shur-Seal", "Shur-Trim".
(P.) W.F. Benson; (Plant Mgr.) J.B. Gordon; (S.M.) W. Yandon; (P.A.) J. Matejovic. Annual Sales (C). Co. Size (A).®
- Drummond Welding & Steel Works Ltd., See Mecano-Soudure-Drummond Ltée.
- Dry-Con Inc., 840 Halpern Ave., Dorval, Que. H9P 1G6. Tel. 514-636-1007. Fax: 514-636-5492. Branch office, Rexdale, Ont. Plant, Summerstown, Ont. Sight flow indicators, special flanges, rotary syphons, rotary joint parts, roll cooling, flexible metal hose, sweat dryer and industrial liquid filter systems, etc. Brands, "Rhodes/Dry-Con", "Dry-Con", "Johnson".
(P. & G.M.) G. Crepeau; (P.A.) P. Gagné; (V.P.) R. Rexdale D. A. Liddiard; (S.M.) B. Poirier. Annual Sales (C). Co. Size (B).®
- ★Drysdale Tree Farms Ltd., 23 Muircrest Dr., Don Mills, Ont. M3A 1K6. Tel. 416-444-9159. Farms, York and Simcoe counties. Christmas trees and landscape stock, poles and piling.
(P.) D.P. Drysdale; (V.P.) D.C. Drysdale. Annual Sales (B). Co. Size (A).®
- ★Drytex, Division of JWI Ltd., 50 Richardson Side Rd., Kanata, Ont. K2K 1X2. Tel. 613-592-3260. Fax: 613-592-4477. Open-weave all-synthetic and semi synthetic paper machine dryer felts. Brands, "Super Drytex", "Duplane", "Drytex", "Super Duplane". Parent company, JWI Ltd., Kanata, Ont.
For. Reps.: Drytex Limited, Manchester, England; Drytex Inc., Jonesboro, Ga., U.S.A.
(G.M.) H. A. Moger; (Mgr.Sales & Serv.) R. Love; (Plant Mgr.) K. Heald; (Mgr.Tech.Serv.) O. Seacom; (Mgr. Admin.Serv.) Mrs. J. Janas. Annual Sales (D). Co. Size (C).®
- Du-For Inc., 9601 St-Laurent, Montreal, Que. H2N 1P6. Tel. 514-385-1762. Fax: 514-385-1758. Plant, Trois Rivières, Que. Scaffolding.
(P.) C. DuPlessis; (V.P.) S. DuPlessis. Annual Sales (C). Co. Size (B).®
- Du May (1985) Inc., 1575 Taschereau Blvd., Longueuil, Que. J4K 2X8. Tel. 514-674-8484. Fax: 514-674-8484. Fans, blowers, electronic cabinets.
(P.) G. Cote; (V.P.) A. Cote; (T.) R. Duguay. Annual Sales (B). Co. Size (A).®
- ★Du Pont Canada Inc., 80x 2200, Streetsville, Mississauga, Ont. L5M 2H3. Tel. 416-821-3300. Toll Free: 800-387-2122. Fax: 416-821-5072. Telex: 06-22304. District offices, Montreal, Que., Mississauga, Ont., Calgary, Alta., Vancouver, B.C. Plants, Maitland, Kingston, Cornwall, Ajax, Whitby, Ont. Divisions, Export, Fibres, Finishes, General Products, Medical Products, Industrial Chemicals, Plastics, Packaging and Pipe. Chemicals and materials of chemical origin including synthetic fibres and plastic resins, automotive paints, engineering resins, film packaging, liquid packaging systems, ovenware for frozen meals, etc. Brands, "Lycra", "Sclair", "Antron", "Vexar", etc. Parent company, The du Pont de Nemours and Company, Wilmington,.
For. Reps. names and addresses in specific countries available on request.
(Chmn. & C.E.O.) J. Edward Newall; (P. & C.O.O.) G. R. Wittman; (Sr.V.P.) J. P. Jessup; (Sr.V.P.) J. M. Stewart; (Sr.V.P.) F. Hovland; (Sr.V.P.) A. R. Sawchuk; (V.P. & T.) P. M. Costello; (V.P.Govt.Aff.) J. A. Walsh; (Dir. Pub.Aff.) D. R. Henderson; (V.P.Hum.Res.) F. Gerald Fox. Annual Sales (I). Co. Size (G).®
- DuBois Chemicals of Canada Ltd., 64 Kenhar Dr., Weston, Ont. M9L 1N3. Tel. 416-749-0720. Fax: 416-749-2795. Telex: 02-2013. Warehouses, Halifax, N.S., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Dispensing equipment, dishwashing detergents, water treatment chemicals, lubricants, industrial cleaners, metal treatment compounds and on premise laundry compounds. Parent company, DuBois Chemicals, Division of Chemed Corp., Cincinnati, OH, U.S.A.
(P.) G.T. Farwick; (Asst.V.P.Fin. & T.) G. Prampero; (V.P.Ops.) D.A. Smith; (V.P.Mktg.) J. Gill. Annual Sales (E). Co. Size (E).®
- DuPont Howson, 6450 Kestrel Rd., Mississauga, Ont. L5P 1T3. Tel. 416-670-1571. Branch office, Vancouver, B.C. Wipe-on and precoat lithographic printing plates. Parent company, Vickers P.L.C.
(P. & G.M.) M.L. Davies; (S.M.) R. Allardyce. Annual Sales (C). Co. Size (A).®
- Dual Machine Products Limited, 189 Watline Ave. E., Mississauga, Ont. L4Z 1P3. Tel. 416-890-0365. Fax: 416-890-8518. Automatic screw machine and turret lathe products, brass welding and propane fittings and adaptors.
(P.) R. Beehoo; (G.M.) W. McDonald; (P.A.) M.K. Woodward; (Plant Mgr.) H. Harff. Annual Sales (C). Co. Size (A).®
- Dualflex Company Limited, RR 1, Oldcastle, Ont. NOR 1L0. Tel. 519-969-9509. Fax: 519-969-0098. Telex: 064-77811. Subsidiary, Dualflex Inc., Detroit, MI, U.S.A. Sanding equipment and dust suction device. Brand, "Dualflex".
(P.) M. Marton; (V.P.) M. Weidman; (S.T.) G. Marton; (Off.Mgr.) Y. Moola. Annual Sales (C). Co. Size (B).®
- ★Dualtec Electronics/Magna Division, 6040 Kestrel Rd., Mississauga, Ont. L5T 1V7. Tel. 416-674-6244. Fax: 416-673-9984. Double pole, double throw relays, variety of automotive relays, directional and hazard flashers, precision electronic/relay timers and automotive switches. Parent company, Magna International Inc., Markham, Ont.
(G.M.) G. Gill; (S.M.) J. Wash; (Compt.) D. Storrisson; (Ops.Mgr.) E. DeVries; (Purch.Mgr.) R. Vale; (Prod.Eng. Mgr.) M. Van Gendt. Annual Sales (D). Co. Size (C).
- Dubay Organs Co. Ltd., 1254 Plains Rd. E., Unit #2, Burlington, Ont. L7S 1W6. Tel. 416-634-8831. Church and residential pipe organs, custom cabinet work.
(P. & G.M.) J. Guy Dubé; (V.P. & Plant Mgr.) M. Sergi. Annual Sales (B). Co. Size (A).®
- Dubreuil Forest Products Limited, 21 rue des Pins, Dubreuilville, Ont. P0S 1B0. Tel. 705-884-2525. Fax: 705-884-2910. Lumber and wood chips.
(P.) K. Buchanan; (Cont.) Mrs. C. Bélanger; (S.M.) M. Beaumier; (Exec.Dir.) M. C. Duval. Annual Sales (E). Co. Size (E).®
- Ducan Industries (1977) Ltd., 3307 - 6th Ave. N., Lethbridge, Alta. T1H 5C1. Tel. 403-328-7765. Fax: 403-328-6233. Branch plants, London, Ont., Lethbridge (2), Alta. Associate, Leltex Foam Corp., Lethbridge, Alta. Draperies and upholstered seating for recreational vehicles, upholstered furniture for the retail market, custom cold moulded foam contract, office and hospital furniture. Brand, "Ducan", "Leltex".
(P.) B. Pastoor; (V.P.) Y. Lang; (V.P.) L. Johnsson; (G.M.) P. Pastoor; (S.M.) M. Giles; (S.M.) C. Taal. Annual Sales (D). Co. Size (D).®
- Ducan Building Products Ltd., Hwy. #2 E., Tilbury, Ont. N0P 2L0. Tel. 519-682-1354. Toll Free: 800-265-3205. Fax: 519-682-3955. Branch offices, Windsor, Sarnia, Ont. Custom steel doors, also metal, vinyl replacement and wooden windows.
(P.) Jack Buse; (Compt.) S. Betteridge; (S.M.) John Buse; (Plant Mgr.) P. Buse. Annual Sales (D). Co. Size (C).
- Ducharme Sports Inc., Div. Agence Pierre Ferry, 8675-9th Ave., St. Michel, Montreal, Que. H1Z 2Z9. Tel. 514-721-4908. Fax: 514-721-9640. Branch office, Ste-Therese, Que. Knitted sport uniforms, T-shirts, sweat-shirts and jackets.
(P.) P. Ferry. Annual Sales (B). Co. Size (A).®
- Duchesne & Fils Ltée., 333 St-Jean, Yamachiche, Que. G0X 3L0. Tel. 819-296-3737. Fax: 819-296-3774. Steel roofing, siding and accessories, aluminum and vinyl siding, nails, polyethylene film, welded wire mesh for concrete reinforcement, metal lath.
(C.E.O.) M. Duchesne; (C.O.O.) Y. Duchesne; (V.P.Mfg.) R. Paul, Jr.; (V.P.Hum.Res.) R. Joyal. Annual Sales (E). Co. Size (E).
- Duchon, 1482 Church Ave., Winnipeg, Man. R2X 1G4. Tel. 204-633-2500. Fax: 204-632-9949. Electrically illuminated and non-illuminated signs, pylon signs, channel letter displays and neon displays, electronic displays for indoor and outdoor use.
(P.) M. Duchon; (S.) Mrs. N. Duchon; (Prod'n Mgr.) G. Roche; (S.M.) B. Troniak; (Cont.) R. Roneki; (P.A.) R. Luke. Annual Sales (C). Co. Size (C).®
- Duck Feet Enterprises Inc., 1480 Pemberton Ave., N. Vancouver, B.C. V7P 2S1. Tel. 604-987-6380. Fax: 604-987-6380. "Duck Feet" fleece tops, acrylic leggings, activewear and bike pants.
(P.) Ms. J. Burnett. Annual Sales (B). Co. Size (A).
- †Duct-O-Wire Canada Ltd., 379 Davis Rd., Unit 3, Oakville, Ont. L6J 2X2. Tel. 416-844-1791. Fax: 416-844-2533. Crane electrification systems. Parent company, Duct-O-Wire Company, Corona, CA, U.S.A.
(P.) J. L. Holden; (V.P.) V. MacLellan. Annual Sales (C). Co. Size (A).®
- ★Dudley Inc., 544 Frontiere, Hemmingford, Que. J0L 1H0. Tel. 514-247-2744. Toll Free: 800-363-1499. Fax: 514-247-3341. Heavy duty brass/steel combination padlocks for school lockers, factories, health clubs and other institutions.
(P.) D. Mountain; (Mktg.Mgr.) L. Denis. Annual Sales (C). Co. Size (B).®
- Duesbury-Jarrett Printing House Limited, 297 Campbell Ave., Toronto, Ont. M6P 3V7. Tel. 416-533-9427. Printing and lithography.
(P.) L. A. Duesbury; (G.M.) M. Hogge; (S.T.) N. T. Duesbury. Co. Size (A).
- ★DUFF EQUIPMENT INC., Waydom Dr., R.R.#1, P.O. Box 275, Ayr, Ont. N0B 1E0. Tel. 519-623-4055. Fax: 519-623-1094. Packaging equipment.
(P.) J. Duff; (Off.Mgr.) Ms. L. Duff. Annual Sales (B). Co. Size (A).®

★Duff Industries Inc., 420 Boul. Cure-Labelle, Blainville, Que. J7C 2H2. Tel. 514-437-1B1B. Fax: 514-437-1650. Wood and plastic components for the decorative lighting industry, wooden clocks, handles and fan blades, wood door chimes, telephone accessories, toy components. Parent company, Eclairage Mirabel, Blainville, Que.

For. Rep: U.S.A.

(P. & C.E.O.) J. Duff; (Plant Mgr.) Y. Masson. Annual Sales (D). Co. Size (C).⑤

Duff-Norton, 27B5 Skymark Ave. Unit 17A, Mississauga, Ont. L4W 4Y3. Tel. 416-238-5533. Fax: 416-238-B137. Chain and electric hoists.

(Mktg.Analyst) H. Brenman; (Mktg.Mgr.) H. Morton. Annual Sales (N/R). Co. Size (N/R).

Duff-Norton, Yale Division of Williams & Wilson Ltd., 27B5 Skymark Ave., Mississauga, Ont. L4W 4Y3. Tel. 416-238-5353. Hoists, actuators, mechanical jacks.

(Mktg.Analyst) H. Brenman. Annual Sales (D). Co. Size (A).⑥

†Dufferin Aggregates, 620 Wilson Ave., Downsview, Ont. M3K 2A4. Tel. 416-630-4422. Branch office, Maple, Pickering, Etobicoke, Ont. Branch plants, Aylmer, Que., Milton, Etobicoke, Mosport, Stouffville, Sunderland, Aberfoyle, Ont. Crushed limestone, asphalt, sand, gravel. Parent company, St. Lawrence Cement Inc., Montreal, Que.

(G.M.) M. O'Connor; (Mgr.Quarry Ops.) D. Seberas; (S.M.) B. Simpson; (Cont.) P. Ferguson; (P.A.) C. Anderson. Annual Sales (E). Co. Size (E).⑥

Dufferin Concrete Products Group, 620 Wilson Ave., Downsview, Ont. M3K 2A4. Tel. 416-636-1177. Fax: 416-630-3659. Division offices, Toronto, Port Hope, Beamsville, Ottawa, Hamilton, Agincourt, Etobicoke, Ont. Plants, Hull, Que., Ottawa, Port Hope, Campbellford, Peterborough, Toronto, Bradford, St. Catharines, Hamilton, Etobicoke, Agincourt, Bowmanville, Ajax, Mississauga, Oakville, Stittsville, Beamsville, Welland, Ont. Subsidiaries, McCowan Mobile Mix, Peterborough Ready Mixed Concrete Supply, Port Hope Ready Mix, Transit Mixed Concrete Inc., Bass Block, Peninsula Ready Mix, Clems Ready Mix. Parent company, St. Lawrence Cement Inc., Montreal, Que.

(T.) T. Walters; (Engr'g.Mgr.) A. Nordstrum. Annual Sales (E). Co. Size (E).

Dufferin Craft Division, 2 Mark St., Toronto, Ont. M5A 1TB. Tel. 416-364-6451. Fax: 416-364-4B60. Telex: 06-217B67. Plant, Grand Valley, Ont. "Creatique", "Quick-stitch" art needlework kits, "Valleycraft" crewel kits, "Unique" craft products. Parent company, H.A. Kidd and Company Limited.

For.Reps.: U.S.A.; Netherlands; England; Australia.

(P.) D.B. Earle. Annual Sales (C). Co. Size (A).⑤

★Dufferin Cue Ltd., 98 Advance Rd., Toronto, Ont. MBZ 277. Tel. 416-233-6295. Fax: 416-233-8412. Associates, Bowling Lane Lumber and Dimension Lumber Division, Selinger Wood Ltd., Goderich, Dufferin Leisure Ltd., Dufferin Game Room Store Ltd., Toronto, Ont. Billiard cues, cue rests, triangles, wall racks. Brands, "Dufferin Cue", "Dufferin Canada".

For.Reps., Regency Importing, New Zealand; Billiard Imports Pty. Ltd., Brisbane, Consolidated Leisure, Melbourne, Macintosh Gibbs Pty. Ltd., B. & B. Billard Co. Ltd., Sydney, Australia; Dufferin Inc., Gurnee, IL, U.S.A.; Joba Leisure B.V., Amsterdam, Netherlands.

(P. & C.E.O.) A.P. Selinger; (Exec.V.P. & S.) Mrs. E.A. Selinger; (V.P.Fin.) M.W. Wells; (Plant Mgr.) I. Turchet. Annual Sales (C). Co. Size (B).⑥

★Dufferin Leisure Ltd., 5D Titan Rd., Toronto, Ont. MBZ 2J9. Tel. 416-239-2761. Fax: 416-239-221B. Associates, Dufferin Wholesale & Service, Winnipeg, Man., Dufferin Recreation, Vancouver, B.C. "Dufferin" billiard tables, cue racks, marking boards and game room products, Brands, "Elite", "Signature", "Compact", "Challenger", etc. Parent company, Dufferin Cue Ltd., Toronto, Ont.

(P.) R. Selinger. Annual Sales (C). Co. Size (B).⑥

Duffoto Process Co. Limited, 201-3B Ave.N.E., Calgary, Alta. T2E 2M3. Tel. 403-230-1791. Fax: 403-230-1792. Desktop publishing, laser 4 color separation, stripping, commercial type, art, photo engraving, offset services. Brand, "Duffoto".

(P.) L. C. Duff; (V.P.) L. Anderson; (V.P.) R. Bauer; (Prod.Mgr.) T. Bertram. Annual Sales (C). Co. Size (B).⑤

†Dufort Industries Ltd., 15 Keith Rd., Winnipeg, Man. R3H DH7. Tel. 204-633-33B1. Fax: 204-633-0470. Boat windshields, convertible boat tops, mooring covers, marine ladders, bow rails, swim platforms.

(P. & G.M.) M. Dufort; (S.M.) G. Dufort; (Prod'n Mgr.) C. Dufort. Annual Sales (C). Co. Size (A).⑤

Dufresne & Paquet & Cie. Ltée., 121 St-Alexis, C.P. 790, St. Raymond, Que. G0A 4G0. Tel. 418-337-2282. Hardwood, industrial charcoal. Brand, "Paquet".

(P. & S.M.) A. Paquet; (Plant Mgr.) H. Beaulieu. Annual Sales (B). Co. Size (A).⑥

★Duha Color Services, 75D Bradford St., Winnipeg, Man. R3H 0N3. Tel. 204-7B6-B961. Fax: 204-8B5-3762. Plants, Winnipeg, Gimli, Selkirk, Man. Computerized paint colour systems, colour sampling and cards. Parent company, Duha Printers (Western) Limited, Winnipeg, Man.

(P.) E.V. Duha; (Sales Mgr.) E.J. Duha; (Prod.Mgr.) D.T. Duha; (Prod.Mgr.) R. Smith. Annual Sales (D). Co. Size (C).

★Dumas & Voyer Ltée., 910, rue Principale, Rivière à Pierre, Que. G0A 3A0. Tel. 418-323-2222. Fax: 418-323-2046. Telex: 051-3248. "Caledonia" granite products, rough block, road curbing, dimensional building stone.

(P.) M. Voyer. Annual Sales (C). Co. Size (C).⑤

†Dumont Vins & Spiritueux Inc., Rougemont, Que. J0L 1M0. Tel. 514-861-2404. Fax: 514-469-4879. Telex: 05-B325B4. Associates, Dumont Vins & Spiritueux (Atlantique) Inc., Ets Rousset Inc. Ciders, wines and alcoholic beverages.

(P.) B. Jodoin; (Mktg.Mgr.) G. Melancon; (V.P.Mktg.) P. Desmarais; (V.P.Ops.) C. Efraxiadis; (Dir.Eng.) L. Letourneau; (Cont.) D. Grondin; (S.M.) H. Paul Nantel; (Plant Mgr.) R. Dehaut; (Prom. & Sales Mgr.) P. A. Gemme. Annual Sales (E). Co. Size (C).⑥

Dunbar, A. G., Company Limited, 10 Morris Dr., Unit#9, Dartmouth, N.S. B3B 1K8. Tel. 902-469-09B1. Fax: 902-468-3157. Blower assemblies, packaged steel sewage pumping stations and treatment plants.

(P. & G.M.) P. W. Balcom. Annual Sales (B). Co. Size (A).⑤

★Dunbar Eller Ltd., 36 Scott St., Unit 6, St. Catharines, Ont. L2R 1C9. Tel. 416-6B2-9344. Highland bagpipes and accessories.

(P.) J. Dunbar; (V.P.) K. Eller; (Cont.) B. Dunbar. Annual Sales (A). Co. Size (A).⑥

Dunbrick Limitée, 596 Blvd. Saguenay O., C.P. 670, Chicoutimi, Que. G7H 5E3. Tel. 418-549-4520. Fax: 418-549-6907. Telex: 051-36164. Concrete blocks, bricks, patio tiles, septic tanks, lamp bases. Brand, "Dunbrick".

(P.) P. Théberge. Annual Sales (C). Co. Size (A).⑥

Duncan Cowichan News Leader, 2742 James St., Box 910, Duncan, B.C. V9L 3Y2. Tel. 604-746-4471. Commercial printers and publishers of "Duncan Cowichan News Leader Pictorial". Parent company, Island Publishers Ltd., Victoria, B.C.

(Publisher) M. Tempelmayr; (Editor) R. Wright; (Prod. Mgr.) D. Kiser; (Acctg.) Mrs. S. Smith. Annual Sales (C). Co. Size (B).

Duncan Instruments Canada Ltd., 121 Milvan Dr., Weston, Ont. M9L 1Z8. Tel. 416-742-444B. Fax: 416-749-5053. Custom built electrical and electronic test equipment.

(P.) M. K. Duncan; (Distributor S.M.) R. Gordon; (Serv. Mgr.) A. Pearson. Annual Sales (N/R). Co. Size (A).⑥

Dundalk Herald, The, 39 Proton St., N., Dundalk, Ont. N0C 1B0. Tel. 519-923-2203. Fax: 519-923-2747. Weekly newspaper.

(P.) W. E. Walls; (V.P.) P. Walls; (Plant Mgr.) M. Walls. Annual Sales (A). Co. Size (A).

Dundas Iron & Steel Limited, 157 Torkyork Dr., Weston, Ont. M9L 1X9. Tel. 416-749-1954. Fax: 416-749-294B. Steel stairs and railings.

(P.) A. Lucarelli; (S.) E. Lucarelli. Co. Size (A).

Dundas-Jafine Industries Ltd., B0 West Dr., Brampton, Ont. L6T 3T6. Tel. 416-450-7200. Toll Free: 800-3B7-257B. Fax: 416-450-7207. Telex: 069-7526. Plant, Alden, NY, U.S.A. Plastic air deflectors, extruded pipe insulation, dryer venting equipment and accessories, aluminum pipe and elbows, furnace filters.

(P.) B. Jafine; (V.P.Sales & Mktg.) R. Petrie; (T.) M. Jafine; (Plant Mgr.) D. Jafine. Annual Sales (D). Co. Size (C).⑥

★Dungey, R.J., & Sons Ltd., 175 Georgina St., P.O. Box 460, Mitchell, Ont. N0K 1ND. Tel. 519-348-B477. Toll Free: B0D-265-B549. Fax: 519-348-BBB4. Hardwood lumber, and wooden pallets.

(P.) B. Dungey; (S.) W. Dungey; (T.) J. Dungey. Annual Sales (C). Co. Size (B).⑤

★Dunham-Bush of Canada Limited, 140 Wendell Ave., P.O. Box 10D5, Stn. "A", Weston, Ont. M9N 3N6. Tel. 416-247-2144. Fax: 416-245-15B1. Telex: 06-965532.

Branch sales offices, St. John's, Nfld., Halifax, N.S., Fredericton, N.B., Montreal, Que., Ottawa, Thunder Bay, London, Sudbury, Toronto and Hamilton, Ont., Winnipeg, Man., Regina, Sask., Calgary and Edmonton, Alta., Vancouver, B.C. Subsidiary, Dunham-Bush Limited, Portsmouth, England. Steam and hot water heating systems, pumps, valves, refrigeration and air conditioning products, air compressors, etc. Brands, "Finvector", "Vari-Vac", "D Line", "Big 4", "DBX", "Brunner", etc. Parent company, Dunham-Bush Inc., West Hartford, Conn., U.S.A.

For. Reps.: Harrisonburg, Va.; Ft. Lauderdale, Fla., Marshalltown, Iowa; Riverside, Calif., U.S.A.

(P.) P.N. Sklar; (Cont.) P.E. Roslin. Annual Sales (D). Co. Size (C).

DUNLEA PRODUCTS CO. LTD., 140 The East Mall, Toronto, Ont. M8Z 5V5. Tel. 416-232-0608. Fax: 416-232-06B3. FRP structural shapes and grating, also thermal formed and machined plastic parts.

(P.) R. W. Duncan; (V.P.Admin.) Ms. D. Gardener; (P.A.) G. H. Kelly. Annual Sales (C). Co. Size (B).⑥

★Dunlop-Beaufort Canada Ltd., 12351 Bridgeport Rd., Richmond, B.C. V6V 1J4. Tel. 604-278-3221. Fax: 604-278-7B12. Telex: 04-355B49. Associate, Beaufort Air-Sea Equipment Inc., Blaine, WA, U.S.A. Inflatable life saving appliances including life rafts, boats, life saving platforms, kayacs, baby cots for aviation use and life jackets. Parent company, Rivtow Straits Ltd., Vancouver, B.C.

(V.P.) B. Maddrell; (Cont.) G. Belsham; (Q.A.Mgr.) R.J. Rioux; (Tech.Sales) R. Johnston; (Sales Rep.) M. Hansen. Annual Sales (C). Co. Size (B).⑥

Dunlop Construction Products Inc., Building 63, Manitoba Ave., Huron Park, Ont. N0M 1Y0. Tel. 519-228-6564. Toll Free: 800-3B7-8000. Fax: 519-228-6552. Telex: 06-9B2445. Branch offices, Toronto, Ont., Vancouver, B.C., Alpharetta, GA, U.S.A. "Dunseal" EPDM and Hypalon roofing systems, also for liquid containment.

(P. & C.E.O.) W. McKinnon; (Mgr. of Mfg.) T. W. Patterson; (Fin.Mgr.) B. Blazey; (Plant Mgr.) J. Fuller. Annual Sales (D). Co. Size (C).⑥

★**DUNLOP PLASTICS CANADA LTD., 332 Frankcom St., Ajax, Ont. L1S 1R5.** Tel. 416-6B3-5400. Fax: 416-683-119B. Branch office, Vancouver, B.C. Plastic colour concentrates, service compounding. Parent company, Dunlop Holdings, U.K.

(G.M.) A. G. Walsh. Annual Sales (D). Co. Size (C).

★Dunn, G.S., & Co. Limited, B0 Park St. N., Hamilton, Ont. LBR 2M9. Tel. 416-522-0B33. Fax: 416-522-4423. Telex: 061-B353. Ground mustard. Brand, "Dunn's".

(P.) T. Langdon. Annual Sales (D). Co. Size (A).

Dunn-Rite Food Products Ltd., 199 Hamelin St., Winnipeg, Man. R3T 0P2. Tel. 2D4-452-8300. Poultry processing.

(P.) E.B. Bertschinger; (S.M.) K. Cretton. Co. Size (C).

Dunphy's Fisheries (1971) Limited, Water St., P.O. Box 490, West End Postal Stn., Corner Brook, Nfld. A2H 6K3. Tel. 7D9-785-2472. Fax: 709-7B5-732D. Telex: 016-4423D. Barrel lots of brine, vinegar and spice cured herring, frozen herring and mackerel.

Annual Sales (D). Co. Size (D).⑤

★Duny Machine Limited, B13 Cumberland Ave., Burlington, Ont. L7N 3J7. Tel. 416-639-2503. Fax: 416-639-2555. "Duny" screw machined products.

(P.) L. C. Duncan; (S.M.) R. Thomas; (Plant Mgr.) F. (Phil) Uespa. Annual Sales (C). Co. Size (B).⑤

Duo-Temp (Niagara) Limited, 1D5 Merritt St., St. Catharines, Ont. L2T 1J7. Tel. 416-227-6692. Fax: 416-227-6054. Aluminum windows, awnings, metal carports, louvered jalousie windows, etc.

(P. & G.M.) J. M. Budney; (Mgr.) R. A. Allen. Annual Sales (C). Co. Size (B).⑥

★Duochem Inc., 1250 Graham Bell, Boucherville, Que. J4B 6H5. Tel. 514-655-6421. Fax: 514-641-4701. Branch offices, Dartmouth, N.S., Moncton, N.B., Downsview, Ont., St. Albert, Calgary, Alta., New Westminster, B.C. Chemical specialties. Parent company, Corrosion Service Company Limited.

(P.) J. G. Jubinville; (Tech.Dir.) C. Aubanel; (Cont.) Ms. L. Bissonnette; (Purch. & Prod'n Dir.) G. Bourbonnais. Annual Sales (C). Co. Size (B).⑥

★**DUPAR CONTROLS INC., 42 Kevco Place, Kitchener, Ont. N2C 2G5.** Tel. 519-893-7979. Fax: 519-893-B321. "Dupar" and "Dewhurst" electromagnetic brakes, elevator switches and push button controls. Parent company, Dewhurst P.L.C., England.

(G.M.) J. Edelson; (Prod.Mgr.) K. Aldworth; (Comm. Dir.) C. Mann. Annual Sales (C). Co. Size (A).⑥

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

★Dupli-Color Canada, 5 Crockford Blvd., Scarborough, Ont. M1L 4J9. Tel. 416-751-2544. Fax: 416-751-3568. Plants, Dupli-Color Products Company, IL; Sprayon Products, Bedford Height, OH, U.S.A. Aerosol spray paint for automotive touch-up and household uses. Brands, "Dupli-Color", "Dupli-Color/Bright Beauty". Parent company, The Sherwin Williams Company, Cleveland, Ohio, U.S.A.

For.Reps., Germany, England, Dupli-Color Products Inc., Elk Grove Village, Ill., U.S.A.

(Ops.Mgr.) A. Persaud; (Cont.) B. Sprow. Annual Sales (D). Co. Size (A).©

★Dupliskate Jonah Limited, 1610 De Beauharnois, Montreal, Que. H4N 1J5. Tel. 514-382-1140. Fax: 514-382-B249. Associate, Jonah U.S.A. Ltd., S.Burlington, VT, U.S.A. "Dupliskate" automatic skate sharpening machine.

For.Reps., Patine Corp., Tokyo, Japan; Alco, Lausanne, Switzerland; Kesko, Helsinki, Finland; Ets. Michel Lelluch, Boulogne-Billancourt, France; Rolba Leisures, Cramlington, England; AKI Sport, Dusseldorf, W.Germany; AB Cyckel Stockholm, Sweden; Burger, Mautern, Austria; Engo, Terrento, Italy.

(P.) J.P. Lanfer; (Compt.) Ms. P. Lubert; (Tech.Dir.) C. Lavallee. Annual Sales (B). Co. Size (A).©

Dupont Paper Box Limited, 201 Tempo Ave., Willowdale, Ont. M2H 2R9. Tel. 416-497-2103. Fax: 416-497-2107. Folding cardboard boxes.

(P. & G.M.) D. Ross; (P.A.) H. Sherman. Annual Sales (C). Co. Size (B).©

†Dur-O-Wal Limited, 1750 Bonhill Rd., Mississauga, Ont. L5T 1CB. Tel. 416-670-4470. Fax: 416-670-4474. Welded wire products, masonry wall reinforcements, repair and restoration anchors. Brands, "Dur-O-Wal", "Ladur", "Rapid".

(P. & G.M.) K. G. Banks; (Mktg.Mgr.) K. Crooks; (Off. Mgr.) Mrs. D. Amis; (Plant Mgr.) R. Horsman. Annual Sales (C). Co. Size (A).©

Dur-Pro Limited, 3505 rue Isabelle, Suite N, Brossard, Que. J4Y 2R2. Tel. 514-659-77B1. Fax: 514-659-OB05. Associate, AMD Manufacturing Inc., Brossard, Que. Custom designed and built specialty liquid filtration systems for industry.

(P.) J. Durepos; (V.P.Mktg.) Ms. S. Durepos; (V.P.Sales) J. Crosby; (V.P.Purch.) Ms. L. Crosby. Annual Sales (C). Co. Size (A).©

Dura Chemicals Ltd., 6 Community Ave., Hamilton, Ont. LBE 2X9. Tel. 416-561-7951. Fax: 416-662-1292. Branch offices, Guelph, Burlington, Ont. Automobile body compounds and hand cleaners, "1st Choice" body fillers, "A-34" waterless hand cleaner, "Clean Wall" white wall tire cleaner.

(Partner) J. Andreatta; (Partner) S. Andreatta. Annual Sales (C). Co. Size (A).

Dura-Chrome Limited, 64 Garnet St., Wallaceburg, Ont. NBA 5E6. Tel. 519-627-1691. Fax: 519-627-1565. Metal platers, buffing and vibratory finishing.

For.Rep., Argent sales, Mt. Clements, MI, U.S.A.

(P.) B. Vint; (Prod'n.Mgr.) J. Vint; (Plant Mgr.) P. G. Bolt. Annual Sales (C). Co. Size (B).©

Dura Undercushions Ltd., [Les Sous-Tapis Dura Ltée.], B525 Delmeade Rd., Montreal, Que. H4T 1M1. Tel. 514-737-6561. Fax: 514-342-7940. Branch office, Toronto, Ont. Rubber carpet underlay and backing, ground rubber for highways, crack and joint fillers, etc. Brands, "Duralux", "Duracushion", "Durafoam", "Dura".

(P.) D. W. Beal; (V.P.) M. N. Wilson; (Plant Mgr.) Y. Boudreau. Annual Sales (C). Co. Size (B).©

★Durabla Canada Ltd., 293 University Ave., Belleville, Ont. KBN 5B3. Tel. 613-966-1442. Fax: 613-966-1572. Associate, Durabla Manufacturing Co., Lionville, PA, U.S.A. Compressed gasket material, check and pump valves. Brand, "Durabla".

For.Reps.: Saudi Arabia, Switzerland, Finland, Chile, Peru, Philippines, Japan, U.S.A., South Africa, W. Germany.

(P.) D. W. Moser; (V.P. & G.M.) J. M. Harris; (Plant Mgr.) D. Simpson. Annual Sales (C). Co. Size (B).©

Durable Equipment 1984 Limited, BB Northline Rd., Toronto, Ont. M4B 3E5. Tel. 416-751-5B11. Fax: 416-751-5961. Hotel and restaurant equipment. Brand, "Durable".

(P.) A. Samide; (S.T.) V. Gomes; (Off.Mgr.) Ms. R. Vouk. Annual Sales (C). Co. Size (B).©

Durable Marco, See La Fabrique de Cuir Marco Inc.

Durable Release Coaters Limited, 4 Finley Rd., Bramalea, Ont. L6T 1A9. Tel. 416-457-2000. Fax: 416-457-

1726. Custom applicators of teflon and fluoro carbon coatings, heat resistant and powder coatings, conductive and decorative coatings on plastics and metal, bulk coating for fasteners.

(P.) Mrs. N. L. Lund; (G.M.) D. R. Lund. Annual Sales (C). Co. Size (A).

Durabody & Trailer Ltd., P.O. Box 12, Bond Head, Ont. LOG 1B0. Tel. 416-775-5338. Fax: 416-775-8748. Stake and rack truck bodies, platform trailers, F.R.P. highway trailers, specialty and custom bodies and trailers.

(P.) L. Tipping. Annual Sales (C). Co. Size (B).©

★Duracell Canada Inc., 2333 North Sheridan Way, Sheridan Park, Mississauga, Ont. L5K 1A7. Tel. 416-823-4410. Fax: 416-823-0077. Branch offices, St-Leonard, Que., Winnipeg, Man., Calgary, Alta., Burnaby, B.C. Battery and lighting products for all portable power applications, including marine applications, security systems and power back up systems. Brands, "Duracell", "Durabeam", "Mallory", "Dynacharge". Parent company, Duracell Inc., Bethel, Conn., U.S.A.

Distributing centres in 90 countries and manufacturing facilities in eight.

(P. & C.E.O.) T. David Lindsay; (V.P.Mktg.) G. M. Belanger; (V.P.Sales) R. M. Falconi; (V.P.Ops.) J. Abraham; (District S.M.St-Leonard) R. Bedard; (Div.Mgr.West'n Cda) R. Hannah; (District S.M.Burnaby) N. Carbonneau. Annual Sales (F). Co. Size (E).©

Duraco Window Industries (1979) Ltd., 159 De Baets St., Winnipeg, Man. R2J 3R9. Tel. 204-661-86B6. Fax: 204-663-9265. Plant, Winnipeg, Man., Weyburn, Sask. "Duraco" PVC windows and patio doors.

For.Reps.: U.S.A., Japan.

(G.M.) G.H. Schoenfeld; (S.M.) B. Yewchyn. Annual Sales (C). Co. Size (B).©

Duracon A Division of Lake Ontario Cement Limited, 1B50 Britannia Rd. E., Mississauga, Ont. L4W 1J3. Tel. 416-670-1600. Fax: 416-670-9221. Precast concrete manholes, catchbasins and valve chambers. Parent company, Lake Ontario Cement Limited, Toronto, Ont.

(G.M.) A. Paul Greer. Annual Sales (D). Co. Size (B).©

Duraform Concrete Systems Ltd., 3356 Elm Bank Rd., Mississauga, Ont. L4V 1A5. Tel. 416-677-8915. Toll Free: 800-268-9996. Fax: 416-677-7810. Branch, Knowlton, Que. Concrete forming systems, steel curb and gutter. Brands, "Deluxe", "C Form". Parent company, Medalist Industries Inc., Milwaukee, Wisc., U.S.A.

(G.M.) D. Whiting. Annual Sales (C). Co. Size (A).©

Dural, Division of Multibond Inc., 550 Marshall Ave., Dorval, Que. H9P 1C9. Tel. 514-636-6230. Fax: 514-631-7737. Telex: 05-B22819. Ontario Division, Toronto, Ont. Branch offices, Halifax, N.S., Vancouver, B.C. Synthetic resins, adhesives, paints and sealants for industry and home uses. Brands, "Durakote", "Multibond", "No-Clamp", "Timbercote", etc.

(V.P.) B.C. Patterson; (Tech Mgr.) J.A. Cutt. Annual Sales (D). Co. Size (C).

Dural Polymers of Canada, P.O. Box 237, 703-12 Ave., Nisku, Alta. T0C 2G0. Tel. 403-955-2B0B. Fax: 403-955-3429. Branch offices, Toronto, Ont., Calgary, Alta. Associates, Dural International Corp., Deer Park, NY, Tamms Industries, Itasca, IL, U.S.A. "Duraldeck" traffic-bearing deck coating and waterproofing for marine decks, parking decks and ramps, "Duralbond" bonding compound for adhering new concrete to old or existing concrete, "Flexolith" bridge overlay system, "Durakote" high build epoxy coating. Parent company, Laporte Chemical.

(V.P. & G.M.) J. Lummerding; (P.) P. Mendis; (V.P.) M. Scarpinato; (G.M.) D. Mukison; (Mktg.) P. Martin. Annual Sales (C). Co. Size (A).©

DURAMETALLIC CANADA INC., 130 Edward St., St. Thomas, Ont. N5P 1Z1. Tel. 519-631-9946. Toll Free: 800-265-4320. Fax: 519-633-6164. Branch offices, Mississauga, Sarnia, Ont., Edmonton, Alta., Richmond, B.C. Plants, St.Thomas, Ont., Edmonton, Alta. Associates, N.L. Eldridge & Co. Ltd., Saint John, N.B., Roquip Industrial Sales Inc., Hudson, Que., Nordic Bearings Inc., Sudbury, Timmins, Elliott Lake, Ont., Thunder Bay Bearings Ltd., Thunder Bay, Marathon, Dryden, Kenora, Atikokan, Fort Frances, Ont., Windsor Pump Co. Ltd., Windsor, Ont., EDA Mechanical Services Ltd., Winnipeg, Man., South Peace Valve Ltd., Grande Prairie, Alta., Wriason Seals Ltd., Vancouver, B.C. Mechanical seals and packing for centrifugal pumps, agitators, bearing guards, etc. Brands, "Dura Seal", "Durametalltic". Parent company, Durmetalltic Corporation, Kalamazoo, MI, U.S.A.

(V.P. & G.M.) P. J. Springate; (Br.Mgr.Edmonton) J.E. Hartney; (Mgr.) Ms. M. Harris. Annual Sales (D). Co. Size (B).©

★Duramould Ltd., 153 Crown Crt., Whitby, Ont. L1N 7B1. Tel. 416-579-6552. Fax: 416-434-2953. Subsidiary, Duramould Plastics Inc., Whitby, Ont. Moulds for thermoplastics and thermosets.

(P.) K. Kachel; (V.P.) D. Holter. Annual Sales (C). Co. Size (B).©

★Duramould Plastics Inc., 1950 Boundary Rd., Whitby, Ont. L1N 8PB. Tel. 416-434-2910. Fax: 416-579-1994. Custom injection moulding of precision engineered mouldings. Parent company, Duramould Ltd., Whitby, Ont.

(P.) D. Holter; (G.M.) R. Bot; (S.M.) G. Leek. Annual Sales (C). Co. Size (A).

Durand-Raute Industries Ltd., 5 Capilano Way, New Westminster, B.C. V3L 5G3. Tel. 604-524-6611. Fax: 604-521-4035. Design and manufacture machinery for the panel industry. Parent company, Raute Oy, Lahti, Finland.

For.Reps., Durand-Raute Corporation, Tigard, OR, U.S.A., Raute Latino Americana, Quito, Ecuador, Raute Far East Representative Office, Jakarta, Indonesia.

(P.) P. Carter; (V.P.Mktg. & Sales) C. Bowering; (V.P.Ops.) E. Rautiainen; (P.A.) D. Williams; (Prod'n Mgr.) R. Tyler. Annual Sales (D). Co. Size (D).©

Duratron Systems Limited, 75 Nugget Ave., Scarborough, Ont. M1S 3B1. Tel. 416-299-4370. Fax: 416-299-9033. Zinc anodes, intake structures. Brand, "Buttress-Loc" polyethylene pipe.

(P.) H. St. Onge; (Cont.) C. St. Onge; (Mktg.Mgr.) D. Brown; (Plant Mgr.) K. Watson. Annual Sales (C). Co. Size (A).©

Durex Steel & Alloy Industries Ltd., 3912-69th Ave., Edmonton, Alta. T6B 2V2. Tel. 403-465-9834. Fax: 403-469-05B6. Food processing, oil production and drilling rig equipment, tanks, aluminum and stainless steel fabricating.

(Mgr.) J. Berge; (P.A.) M. Krogen; (Estimator) J. Symon; (Sales) G.J. (Gerry) Brown. Annual Sales (C). Co. Size (A).©

Durham Chair & Store Fixtures Limited, 705 Garafraxa St. N., Box 659, Durham, Ont. NOG 1R0. Tel. 519-369-201B. Toll Free: 800-265-3048. Fax: 519-369-2666. Sales office, Mount Brydges, Ont.

(P.) Mrs. P.A. Dilworth; (Mgr.) P. M. Dilworth; (Sales Rep.) Ms. P. Brown; (Asst.Mgr.) Ms. F. Dilworth. Annual Sales (C). Co. Size (A).©

Durham Hydraulic Service, 962 Alliance Rd., Pickering, Ont. L1W 3M9. Tel. 416-6B6-4324. Fax: 416-420-0B04. Balers and cylinders, hydraulic hose. Parent company, Enviroman Limited, Pickering, Ont.

(P. & G.M.) W. Brauer; (P.A.) C. Brauer. Annual Sales (B). Co. Size (A).©

Durham Industrial Finishers, P.O. Box 972, 619 Victoria St., Cobourg, Ont. K9A 4W4. Tel. 416-372-1B35. Fax: 416-372-4561. Branch office, Ajax, Ont. Subsidiary, World Craft Fiberglass, Ajax, Ont. Associate, Robertson Recreational, Ajax, Ont. Fiberglass van tops and truck caps. Parent company, 523353 Ont. Limited, Cobourg, Ont.

(Prop.) B. Sheward; (S.M.) Ms. J. Gardner; (Off.Mgr.) Ms. S. Molnar; (Prod'n Mgr.) D. Wood. Annual Sales (B). Co. Size (A).

Durham Lightning Rod Ltd., Box 340, Kincardine, Ont. N2Z 2YB. Tel. 519-395-4101. Copper tube lighting rods and holding brackets, copper cables and holding straps.

(P.) R. Thompson; (Salesman) C. Kuenzig. Annual Sales (B). Co. Size (A).©

★Durham Mines Division, Dominion Explorers Inc., Prince William, N.B. EOH 1S0. Tel. 506-454-9761. Fax: 506-366-5554. Antimony concentrate. Parent company, Landmark Corporation, Toronto, Ont.

(Mine Mgr.) C. Morrissy. Annual Sales (D). Co. Size (C).©

Durham Tool (Whitby) Ltd., #B - 2001 Thickson Rd. S., Box 1B3, Whitby, Ont. L1N 5S1. Tel. 416-576-7469. Tools, dies, jigs, fixtures, welding and fabricating.

(P.) B. Moffat. Annual Sales (B). Co. Size (A).

Durhamwood-Crafts Inc., 490 Waterloo St., Unit 5, Oshawa, Ont. L1H 3X1. Tel. 416-571-2075. Custom and pine furniture.

(P.) P. Waszaj.

★Duriron Canada Inc., 120 Vinyl Crt., Woodbridge, Ont. L4L 4A3. Tel. 416-856-0701. Fax: 416-856-2010. Telex: 065-273B0. Branch offices, Montreal, Que., London, Ont., Edmonton, Alta., Vancouver, B.C. Pumps, valves,

pressure leaf, tube and press filters. 8rand, "Durco". Parent company, The Duriron Company, Inc., Dayton, OH, U.S.A.

(P.) L.F. Steele; (S.M.) S. McFarland. Annual Sales (D). Co. Size (C).®

★Durisol Materials Limited, 216 St. George St., Mitchell, Ont. NOK 1N0. Tel. 519-348-8465. Fax: 519-348-4223. Branch office, Hamilton, Ont. Lightweight insulated wall and floor forms, roof planks, sound barrier panels, etc. 8rand, "Durisol".

(P.) H. J. Rerup; (Fin.) W.G. Docherty; (Plant Mgr.) M. E. Rohn. Annual Sales (C). Co. Size (B).®

★Durkin Hayes Publishing Ltd., 3312 Mainway, Burlington, Ont. L7M 1A7. Tel. 416-335-0393. Toll Free: 800-263-5224. Fax: 416-332-3008. Branch office, Niagara Falls, NY, U.S.A. Children's books, books on tape.

(P.) C. Hayes; (S.M.) M. Goodwin; (Off.Mgr.) Mrs. N. Pelowich. Annual Sales (C). Co. Size (A).®

★Durmitor Inc., 154 Caster Ave., Unit 2, Woodbridge, Ont. L4L 5Y7. Tel. 416-856-4800. Fax: 416-856-4802. Electronic design and control systems for conditioning grinders, remote telemetry heating, air conditioning and industrial control systems, voltage comparator modules. 8rand, "Durmitor".

For.Rep., 8ranmag Inc., North Tonawanda, N.Y., U.S.A.

(P. & G.M.) 8. Veljkovic; (P.A.) Ms. M. Ugray. Annual Sales (B). Co. Size (A).

Duro-Dyne Canada Inc., 1900 Norman St., Lachine, Que. H8S 1A9. Tel. 514-637-5593. Fax: 514-636-0328. Affiliated company: Duro-Dyne Corporation, Farmingdale, N.Y., U.S.A. Air duct hardware and accessories. 8rands, "Duro-Metal Fab", "Duro Vane Rail", etc.

(P.) A. Kirmayer; (S.M.) J. Adler. Annual Sales (C). Co. Size (A).®

†Duroflex Plastics Inc., 77 C Courtland Ave., Concord, Ont. L4K 3S9. Tel. 416-669-2729. Fax: 416-669-3845. Custom plastic profile extrusions including furniture components and mouldings, splines, luggage components, weatherstripping, decorative trim for furniture, decorative frames for pictures, signs and displays. Parent company, Precision Valve (Canada) Ltd., Ajax, Ont.

(G.M.) J. Linder; (Prod.Mgr.) T. Willaims; (Admin. Mgr.) K. Farrell. Annual Sales (C). Co. Size (A).®

Durolam Inc., P.O. 8ox 400, 775 La8elle, St. Jovite, Que. JOT 2H0. Tel. 819-425-2708. Toll Free: 800-567-6747. Fax: 819-425-7740. Sales offices, Montreal, Que., Toronto, Ont. Associate, Laurentian Laminates Ltd. High pressure laminates. 8rand, "Durolam".

(P.) E. Noel Chauvin; (S.M.) M. Roileau; (Cont.) J. Fournier. Annual Sales (D). Co. Size (C).®

Duron Plastics Ltd., 44 Durward Pl., Waterloo, Ont. N2L 4E4. Tel. 519-884-8011. Fax: 519-884-3485. Mold making and custom injection molding.

(P.) R. Cluthe; (G.M.) P. Scheifele; (Design Eng.) G. Cluthe. Annual Sales (8). Co. Size (A).®

★Durward Industries Ltd., #11 - 564 Weber St. N., Waterloo, Ont. N2L 5C6. Tel. 519-746-3550. Toll Free: 800-265-4503. Fax: 519-746-4421. Softone and Soft Weights wrist and ankle weights, "Ankl.Weights" and "Durward Ankl.Weights" for scuba divers.

For.Rep., for diving products, McNett Corp., Bellingham, WA, U.S.A.

(P.) G. Durward; (V.P.) Ms. L. Durward. Annual Sales (B). Co. Size (A).®

Dussek Campbell Limited, 30 Dussek St., P.O.Box 385, Belleville, Ont. K8N 5A5. Tel. 613-966-8881. Fax: 613-966-1901. Telex: 06-62217. Cable oils and compounds, additives, paint driers, distillation, and telecommunication splicing and filling compounds. Parent company, Burmah Oil Company Limited, Swindon, England.

(P.) F.C. Elliot; (V.P.Prod'n) 8. Gray; (S.T.) Mrs. A. Robertson; (Fin.Mgr.) R. Coffey; (Sales & Mktg.Mgr.) A. Kotel; (Tech.Mgr.) J. Wannamaker; (8us.Dev.Mgr.) 8. Cotton. Annual Sales (D). Co. Size (8).®

†Dustbane Products Limited, C.P. Box 8381, Ottawa, Ont. K1G 3K1. Tel. 613-745-6861. Fax: 613-745-6232. Plants, Ottawa, Ont., Winnipeg, Man. Associate, 8rushcraft. Sweeping compounds, floor finishes, soaps, detergents, scrubbing and polishing machines, vacuum cleaners, brushes, carpet cleaners. 8rands, "Dustbane", "Super Kleen", "Power Clean", "Defence", "Foundation", "Grand Prix XL", etc. Parent company, Dustbane Enterprises Limited, Ottawa, Ont.

(P.) P. Perron; (Reg.V.P., East) D. Clement; (Reg.V.P., Central) P. Marks; (Reg.V.P., West) J. Martin; (V.P.Mfg.) J. Umiastowski; (V.P.Mktg.) R.T. Trudeau; (Mgr.Purch. &

Traffic Dept.) P. Mace; (Adv.Mgr.) J.L. Dagenais; (Cont.) S. Brocca. Annual Sales (D). Co. Size (D).®

Dustbane Products Ltd. - Toronto, 1080 Bellamy Rd. N., Scarborough, Ont. M1H 1H2. Tel. 416-439-9950. Branch office, Sudbury, Ont. Floorwax, cleaners, disinfectants, rug shampoo.

(G.M.) K.J. White. Annual Sales (C). Co. Size (8).

★Duststop Air Filters Inc., P.O. Box 8005, Sub. 41, London, Ont. N6G 280. Tel. 519-472-5700. Fax: 519-473-0355. Branch office, Hyde Park, Ont. Plant, Petrolia, Ont. Air filters for forced air heating/cooling systems, also paint arrester filter media.

(P.) A.L. Kennedy; (V.P.Fin.) T. Molligan; (Mktg.Mgr.) D. Brown; (Plant Mgr.) P. Kavanaugh. Annual Sales (C). Co. Size (8).®

★Dutailier Inc., 298 Chaput, St.Pie de 8agot, Que. JOH 1W0. Tel. 514-772-2403. Fax: 514-772-5055. Associate, LFP Inc. Glider rocker chairs. 8rands, "Dutailier", "Glide-R-Motion".

(C.E.O. & G.M.) F. Fontaine; (S.M.) P. Cloutier; (Asst. Mgr.) R. Ilodeau; (Cont.) P. Pandry; (Plant Mgr.) G. Brind'Amour. Annual Sales (E). Co. Size (E).®

★Dutch Industries Ltd., 705 - 1st Ave., Regina, Sask. S4N 4M4. Tel. 306-949-9522. Fax: 306-775-3346. Sales office, Agri Products Div., 8ox 219, Sedley, Sask. Banding knives, air seeders, packer wheels and custom manufacturing, steel fabrication, chemical cab filter, safety products and windmill water pumpers. 8rands, "Vern", "Protect Air", "Chem Ease", "Silver Star", etc. Parent company, Dutch Blacksmith Shop Ltd.

(P.) I. P.J. Cruson; (V.P.) Ms. I. Cruson; (V.P.Mktg.) L. P. Kambetz; (Purch.) H. Wesdyk. Annual Sales (D). Co. Size (C).®

★Dutem Enterprises Limited, Hardy Ave., P.O. 8ox 1030, Haileybury, Ont. POJ 1K0. Tel. 705-672-2131. Fax: 705-672-2777. Grout and safety plugs for the mining industry.

For.Rep., Sulco Enterprises Inc.

(P.) L. J. Dugas. Annual Sales (C). Co. Size (A).®

Dutton Advance Printing Limited, 158 Main St., 8ox 220, Dutton, Ont. NOL 1J0. Tel. 519-762-2310. Newspapers. (Prop.) D. W. Moore. Annual Sales (A). Co. Size (A).

Duval & Duval Inc., 10801 boul. Ray Lawson, Ville d'Anjou, Que. H1J 1M5. Tel. 514-351-2020. Fax: 514-354-9784. Bullet-proof bank teller cages and partitions, urban furniture, bus shelters. 8rands, "Le Relais".

(P.) M. Roy; (V.P.) G. Potvin; (Mgr.) A. Bounadère. Annual Sales (C). Co. Size (8).®

Duvernay Products Ltd., See 8ay Mills Limited, Duvernay Products Ltd.

★Dux Machinery Corporation, 615 rue Lavoisier, Repentigny, Que. J6A 2E3. Tel. 514-581-8341. Fax: 514-581-5138. Telex: 05-828859. Mining equipment for hard rock and coal, drill jumbos, roof bolters, rock breakers, road headers, scoop loaders, "Dux" dump trucks, man lifts, utility vehicles, air track drills.

For.Reps., Grimmer Schmidt Corp., U.S.A., Tecminsa Tecnologie Miners & Industrial S.A., Peru; Greaves Cotton & Co. Ltd., India.

(P.) H. K. Bummueller; (V.P.) Ms. C. E. Bummueller; (Plant Mgr.) D. Desrosiers. Annual Sales (D). Co. Size (8).®

Dwornik Welding (1982) Limited, 4226 C Ogden Rd. S. E., Calgary, Alta. T2G 4V3. Tel. 403-262-9944. Transportation tanks for sulphur, asphalt, gasoline etc., gravel boxes, sand spreaders, low beds and hi boys.

(P.) M. Dwornik. Co. Size (N/R).

Dwyer Graphic Designs Ltd., P.O. 8ox 28, Portland, Ont. K0G 1V0. Tel. 613-272-3307. Fax: 613-273-2243. "Littlepins" plastic lapel pins using hand-applied enameled colours.

(P.) C. Dwyer; (S.M.) Mrs. J. Dwyer. Annual Sales (8). Co. Size (A).®

★Dy-Core Systems Inc., 1590 Powell St., Vancouver, B.C. V5L 1H3. Tel. 604-254-8171. Telex: 04-54631. Associate, Partek Insulations Ltd., Sarnia, Ont. Concrete extrusion equipment for use in manufacture of prestressed hollow-core concrete slabs, concrete delivery systems. Parent company, Oy-Partek A8, Toijala, Finland.

For.Rep., Partek North America Inc., Englewood, Col., U.S.A.

(P.) R. Chegwidan; (V.P.) Mrs. T. Monteith; (Mktg. Mgr.) J. Downie; (Prod'n Mgr.) W. Harris; (Purch.Mgr.) J. Fecko; (Engr'g & Tech.Serv.Mgr.) C. Gregor. Annual Sales (C). Co. Size (B).®

Dy-Tech Inc., 105 Industrial Dr., Unit 4, Whitby, Ont. L1N 5Z9. Tel. 416-686-3701. Precision metal fabricating.

(P.) A. Dunkley; (V.P. & S.T.) M. DeFreitas. Annual Sales (F). Co. Size (A).

Dyad Industries, 1149 Bellamy Rd.N., Unit 17, Scarborough, Ont. M1H 1H7. Tel. 416-431-3326. Fax: 416-431-3320. Precision machined products. Parent company, Dura Machine Group Inc.

(P.) A. Roxburgh. Annual Sales (B). Co. Size (A).®

Dyck, D., Industries Limited, 507 Frederick St., P.O. Box 5, Kitchener, Ont. N2G 3W9. Tel. 519-745-6113. Gas-kets and washers of all non metallic materials, terminal strips, die cut packaging components, custom adhesive laminating.

(P.) R.D. Dyck; (G.M.) R.G. Dyck. Annual Sales (C). Co. Size (B).

†Dye & Durham Co. Limited, 1060 Tapscott Rd., Scarborough, Ont. M1X 1G3. Tel. 416-321-1000. Toll Free: 800-268-5582. Fax: 416-321-0222. 8ranch offices, Ottawa, London, Ont. "Jurat" legal supplies, law forms, corporate seals and minute books.

(P.) J. Oliver; (V.P. & G.M.) D. Stewart; (Sales & Mktg. Mgr.) A. Monteath; (Prod'n Mgr.) G. Ross; (Purch.Mgr.) Ms. C. Fenyo. Annual Sales (D). Co. Size (8).

★Dyeco Limited, [Dyeco Limitée], River St., P.O. 8ox 818, Kingston, Ont. K7L 4X6. Tel. 613-546-5509. Toll Free: 800-267-7884. Fax: 613-546-0355. Certified lakes and food colours, lake pigment dispersions, caramel, annatto colours. Parent company, Universal Foods.

(P.) O. 8. Morgan; (V.P. & Mfg.Mgr.) D. E. Ramsay; (V.P.Sales) S. Mansell; (S.T.) P. Lambert. Annual Sales (D). Co. Size (8).®

★Dylex Limited, 637 Lakeshore 8lvd. W., Toronto, Ont. M5V 1A8. Tel. 416-586-7000. Fax: 416-586-7056. Telex: 062-19602. Plants, 125 Tycos Dr., North York, Ont. Manufacturing divisions, subsidiaries, and associates, Manchester, San Remo Knitting Mills Inc., Montreal, Que., Canadian Clothiers, Shane Knit Ltd., Target Apparel, NuMode Dress, Irving Posluns Outerwear, Forsyth Trading Company, National Knitting Mills, Paulman International Apparel Ltd., Weston Apparel Manufacturing Company, Toronto, Ont. Retail divisions, subsidiaries and affiliates, Thrifty Riding and Sport Shop Limited, 8rody's Town & Country (1967) Limited, Suzy Shier Inc., The Shoe Shoppe Limited, Drug World Limited, Club International, Inc., The Wet Seal, Inc. (U.S.A.)/ Fairweather/8.H. Emporium, Braemar, Tip Top Tailors, Big Steel, Bi-Way Stores Limited, Harry Rosen Inc., NBO Stores Inc., (U.S.A.), Foxmoor Specialty Stores Corporation. Ladies' sweaters, dresses, sportswear, coats, T-shirts, men's suits and sport jackets, children's coats and coat sets. 8rands, "Young Canadian", "Thunder-Bay Fashions", "Spartacus", "Heidi".

(C.E.O. & Chmn.) W. Posluns; (P. & C.O.O.) L. Robins; (Exec.V.P.) E. Paul; (Exec.V.P. & T.) I. Posluns; (Exec. V.P.) S.8. Loftus; (Exec.V.P.) I. Levine; (Exec.V.P.) G. Edelstone; (Exec.V.P.) D. Evans; (Exec.V.P.) I. Teitelbaum; (V.P., C.F.O. & S.) D. Williams; (V.P.) H. Rosen; (V.P.) K. Axelrod; (V.P.) Ms. C. Cox; (V.P.) V. Nitti; (V.P.) G. Leverenz; (V.P.) P. Mancini; (V.P.) D. Beiles; (V.P.) N. Shaw. Annual Sales (F). Co. Size (G).

Dyment Limited, 36 Overlea Blvd., Toronto, Ont. M4H 187. Tel. 416-421-2920. Fax: 416-421-1231. Telex: 06-23748. For.subsidiaries & Reps.: The Dyment Company, Cleveland and Cincinnati, Dyment Distribution Services, Strongsville, OH, Missouri Mounting Co., St.Louis, MO, Chicago Cardboard Products Company, Chicago, IL, Atlas Display Company, Los Angeles, CA, The Dyment Company, Atlanta, GA, U.S.A. Point-of-sale advertising displays; die cutting, mounting, coating, and varnishing of paper and paperboard products, also premium redemption and distribution services. 8rands, "Celucote", "Duplex".

(P.) D.R. Dyment; (G.M.Display Div.) L.J. Douse; (G.M.Distrib.Div.) D.C. Adams; (P.A.) Ms. M. Gaspar. Annual Sales (E). Co. Size (F).®

★Dyna-Balance Pumping Systems Ltd., #803 - 48th Ave. S.E., Calgary, Alta. T2G 2A7. Tel. 403-243-5126. Fax: 403-243-5129. Hydraulically powered artificial lift systems, pump jacks for the recovery of oil.

(P.) M. Gregory Smith; (V.P. & G.M.) J. D. Thomson; (V.P.Fin.) H. D. Smith. Annual Sales (A). Co. Size (A).®

Dynabrite (Canada) Ltd., 1520 Wall St., Winnipeg, Man. R3E 2S4. Tel. 204-774-7465. Fax: 204-783-9606. Associate, Jen & Jon Textiles Ltd. Dyers of knitted goods, terry, jersey, rib and interlock knitted fabrics and garments.

(P.) H. Wong; (V.P.) C. Lun Cheung; (G.M.) Mrs. W. Cheung. Annual Sales (A). Co. Size (A).®

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

- ★**DYNACAST**, 330 Avro Street, Pointe Claire, Que. H9R 5W5. Tel. 514-694-5740. Fax: 514-694-5725. Precision zinc die castings, injection moulded plastics. Parent company, J & P Coats (Canada) Inc., Montreal, Que. (G.M.) D. Tanner; (Acct'g Mgr.) J. Saviour; (S.M.) G. W. Craig. Annual Sales (D). Co. Size (C).⑤
- Dynaflair Corporation Canada Inc., 108 Nordic Ave., Pointe Claire, Que. H9R 3Y2. Tel. 514-695-2921. Fax: 514-694-6886. Associate, Dynalair Corporation, Parsippany, NJ, U.S.A. Rolling and sliding grilles and shutters. Brands, "Dynaflair", "Elegance", "Debonaire", "Legionaire", etc. (Off.Mgr.) Ms. J. Crawford. Annual Sales (C). Co. Size (8).⑥
- Dynametal Industries Ltd., 2425 Lucknow Dr., Units#9-10, Mississauga, Ont. L5S 1H1. Tel. 416-671-1507. Fax: 416-671-4606. Divisions, Dynapole, Dynafab, Dynacoat, Dynasteel. Steel and aluminum outdoor lighting and traffic poles and decorative posts, custom steel fabrication including industrial washers for paint finishing processes, also powdercoating facilities. (P.) E. Roberts. Annual Sales (C). Co. Size (8).⑧
- ★**Dynamic Closures Ltd.**, 100 Warner Dr., Long Sault, Ont. K0C 1P0. Tel. 613-938-1222. Fax: 613-933-9189. Branch offices, Montreal, Que., Calgary, Alta., San Francisco, CA, Ludlow, VT, Dallas, TX, U.S.A. Branch plants, Cornwall, Toronto, Ont., Vancouver, B.C., Massena, NY, U.S.A. Sliding, folding doors, insulated rolling metal doors, fire doors, rolling grilles, glazed rolling closures. For.Reps., Dynamic Closures U.K. Ltd., London, England; Hong Kong; Melbourne, Australia. (Chmn. & C.E.O.) R. Labelle; (P. & Nat.S.M.) G. Dent; (G.M.) M. Labelle; (S.T.) I. G. Wilson; (Prod'n Mgr.) N. Cant, P.Eng.; (P.A.) A. Harding. Annual Sales (D). Co. Size (C).
- ★**Dynamic Custom Equipment Ltd.**, 246 Advance Blvd., Brampton, Ont. L6T 4T3. Tel. 416-454-2233. Fax: 416-454-3063. Branch office, Flushing, MI, U.S.A. Ergonomic designed computer related institutional and office furniture, desks, tables and systems furniture. Brand, "Dynamic". For.Rep., U.S.A. (Chmn.) S. Plant; (P.) J. Plant; (V.P.) P. Plant; (V.P.Mktg. & Sales) Y. Neal; (Plant Mgr.) J. Kish. Annual Sales (N/R). Co. Size (D).⑥
- ★**Dynamic Displays**, 937 Felix Ave., Windsor, Ont. N9C 3L2. Tel. 519-254-9563. Fax: 519-258-0767. Plant, 655 Crawford Ave. Windsor, Ont. Giant inflatables, displays, floats, costumes, warehouse and swimming pool enclosures. Parent company, Lighting Maintenance Service Ltd. For.Reps., Dynamic Displays Detroit, MI, U.S.A., New Zealand. (P.) J. Thomson. Annual Sales (8). Co. Size (8).⑧
- Dynamic Ferro-Plast Inc., 1045 Rangeview Rd., Mississauga, Ont. L5E 1H2. Tel. 416-274-8433. Fax: 416-274-5571. Associates, Dynamic Thermoplastics Inc., P & R Reinforced Plastics (1985) Inc. Gears, keyways, mandrils, stands, etc. (P.) G. Guarino. Annual Sales (A). Co. Size (A).⑧
- †**Dynamic Fiber Ltd.**, 32 rue Industrielle, St-Jacques, N.8. EOL 1K0. Tel. 506-739-6666. Fax: 506-735-7444. Fiberglass or aluminum truck bodies, dry and insulated van bodies. (P.) J. Levesque; (V.P.) D. Connolly. Annual Sales (C). Co. Size (8).⑧
- Dynamic Machine Corporation, 1407 Dugald Rd., Winnipeg, Man. R2J 0H3. Tel. 204-237-6199. Fax: 204-233-9484. Plant, 888 Nairn Ave., Winnipeg, Man. Custom machining, hydraulic and machinery repair, dynamic balancing, hydraulic parts and components and hydraulic power units. (P.) B. Hansell; (Acct.) J. Frank Wierckx. Annual Sales (D). Co. Size (C).⑤
- Dynamic Thermoplastics Inc., 1045 Rangeview Rd., Mississauga, Ont. L5E 1H2. Tel. 416-274-8433. Fax: 416-274-5571. Associates, Dynamic Ferro Plast Inc., P & R Reinforced plastic Inc. Custom fabricator in thermoplastic and fiberglass, materials, specializing in corrosion resistant chemical processing and exhaust equipment. (P.) P. Arvanitis; (Mgr.) S. Kelly. Annual Sales (C). Co. Size (8).⑧
- †**Dynamic Tool & Mould Ltd.**, 5360 Brendan Lane, R.R. #1, Oldcastle, Ont. NOR 1L0. Tel. 519-737-6939. Work holding and checking fixtures, detail machining, assemblies, grinding, etc. (P.) J. Kahabka. Annual Sales (8). Co. Size (A).⑤

- ★**Dynamic & Proto Circuits Inc.**, 9 Pinelands Ave., Stoney Creek, Ont. L8E 3A4. Tel. 416-662-2331. Fax: 416-662-3366. High quality printed circuit boards, multilayer and doubledried, also prototypes and production runs. For.Rep., Lynn Associates Inc., Buffalo, NY, U.S.A. (G.M.) R. Brenner; (Dir.Mktg.) V. Valeri; (Acct.Mgr.) Mrs. M. Lou James; (Process Mgr.) M. Dubois; (Q.A.Mgr.) J. Jowlabar. Annual Sales (D). Co. Size (C).⑥
- ★**Dynapac Ltd.**, 7449 Trafalgar Rd., Milton, Ont. L0P 1E0. Tel. 416-875-2800. Fax: 416-875-2888. Vibratory compactors, concrete vibrators. Brand, "Dynapac". Parent company, Dynapac A8, Sollentuna, Sweden. (P.) E.R. McKillen. Annual Sales (D). Co. Size (A).⑥
- Dynapak Music Services Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel. 416-625-8311. Fax: 416-625-5209. Computer, digital and blank cassettes, high speed custom duplicators. Parent company, Stereodyne Limited, Mississauga, Ont. For.Rep., Impact Music Promotions, Inc., Fenton, Mo., U.S.A. (P.) R. Kerr; (Cont.) M. Cohen; (Prod.Mgr.) B. Kerr. Annual Sales (C). Co. Size (A).⑧
- ★**Dynapro Systems Inc.**, 1000-1200 West 73rd Ave., Vancouver, B.C. V6P 6G5. Tel. 604-263-2638. Fax: 604-263-1407. Plant, Richmond, B.C. Associate, Allen-Bradley Co., Cleveland, OH, U.S.A. "Control View" color graphic interfaces for supervisory control and monitoring of programmable controller operations, "1770-KF2", Allen-Bradley data highway interface, "Panel View" operator terminal, "Advisor" family of colour graphic operator interfaces, "1771-QB" linear positioning module. (P. & C.E.O.) K. H. Brackhaus; (Mgr.Fin.) L. Kearn; (Mgr.R&D) R. Mielcarski; (Mgr.Mktg.) T. Dodd; (Mgr. H.R. & Corp.Serv.) Ms. A. Skene; (Mgr.QA) P. Smith; (Mfg.Mgr.Richmond) K. Smith; (Commerc.Serv.Mgr.) N. D. Findley. Annual Sales (D). Co. Size (D).⑥
- ★**Dynasty Furniture Manufacturing Ltd.**, 3344 - 54th Ave. S.E., Calgary, Alta. T2C 0A8. Tel. 403-279-2958. Fax: 403-236-3533. Branch office and plant, Mississauga, Ont. Upholstered living room furniture. (P.) J. Sunderji; (S.M.) Ms. K. Samuel; (Fin.) K. Bhaloo. Annual Sales (D). Co. Size (D).
- Dynasty Limousine, 220 Principale, Hamel, Que. G0M 1E0. Tel. 418-228-5999. (P.) M. Cloutier. Annual Sales (A). Co. Size (A).
- Dynasty Wood Products, 4315 - 61 Ave. S.E., Calgary, Alta. T2C 1Z6. Tel. 403-236-3220. Fax: 403-279-9516. Youth and adult bedroom furniture, wall units and entertainment units, knock down occasional furniture, desks and study centres. Parent company, Beauty Furniture Ltd. (P.) D. Sunderji; (Sales Co-ord.) B. Montes; (Administrator) F. Shivji. Annual Sales (C). Co. Size (C).⑥
- Dynatron, Division of Lumacell Inc., 120 Nashdene Rd., Scarborough, Ont. M1V 2V2. Tel. 416-292-9782. Battery charges, power supplies and systems, semi-conductor rectifiers, etc. (G.M.) J. Wallace; (Mktg.Mgr.) B. Steinberg. Annual Sales (B). Co. Size (N/R).
- Dyne-A-Pak Inc., 6440 Henri-8ourassa E., Montreal North, Que. H1G 5W9. Tel. 514-325-5142. Fax: 514-328-6656. Branch office, Toronto, Ont. "Dyne-A-Pak" foam meat trays. (V.P.) W. Piech; (Plant Mgr.) C. Chevalier; (Sales) R. Latimer. Annual Sales (D). Co. Size (C).⑥
- ★**DYNESCO INC.**, 2720 Steeles Ave., W., Concord, Ont. L4K 4N5. Tel. 416-660-3600. Telex: 06-984555. Branch offices, St-Laurent, Que., Edmonton, Alta. Submersible sump pumps, cellar drainers, gear pumps, hydraulic power units. Brands, "Dynaltco", "Dyne-Mite", "Dyne-Max", "Sterling" etc. (P.) A. Bernard McNiff; (G.M.) M. Burla. Annual Sales (D). Co. Size (C).
- Dynex Manufacturing Ltd., P.O. Box 218, Fredericton, N.8. E38 4Y9. Tel. 506-458-9870. Fax: 506-453-1781. Overhead cranes, conveyors, steel structures, fabricated steel products, scaffolding, tanks, etc. (P.) J. Koncz, P. Eng; (V.P. & S.M.) D. Koncz. Annual Sales (C). Co. Size (8).⑤
- Dyno-Vac Manufacturing (1980) Ltd., #9 - 7429 49th Ave., Red Deer, Alta. T4P 1N2. Tel. 902-794-8800. Fax: 902-794-2151. Branch office, Oakville, Ont. Plant, North Sydney, N.S., Red Deer, Alta. Associates, Sealauac Plastics, North Sydney, Dyno-Vac Atlantic, Halifax, N.S., Dyno-Vac Calgary Sales & Service, Calgary, Alta. Central vacuum systems with a patented bagless dirt separation system or self-cleaning filter models for residen-

tial, commercial and industrial use, PVC fittings for all makes.

- For.Rep., Ploflex Tubing Ltd., Listowel, Ont. (P.) B. MacNeil; (S.M.) Mrs. E. MacNeil; (G.M.) J. MacNeil; (P.A.) E. Wanoler; (Plant Mgr.) K. Miller. Annual Sales (C). Co. Size (B).⑥
- Dytech Resources, 731 Wilson Ave., Kitchener, Ont. N2C 1J1. Tel. 519-893-6460. Fax: 519-893-9050. Special machinery, production fixtures, dies, product handling systems, machine shop. (P. & G.M.) B. A. Hayton; (P.A.) Ms. D. Wilkie; (Plant Supt.) T. 8ill Riches. Annual Sales (E). Co. Size (B).

E

- E.A. Electric Co. Limited, 317 Progress Ave., Scarborough, Ont. M1P 2Z7. Tel. 416-292-2295. Fax: 416-293-1358. Subsidiary, DSI Lighting Industries Canada Limited. "Phantom Tube" replacements for regular fluorescent lamps to reduce energy consumption. (P.) T. Bird; (Contract'g Sup'r) C. Nielson; (Plant Mgr.) A. Emslie. Annual Sales (C). Co. Size (A).⑥
- E.8. Box Co., 70 Don Park Rd., Units 12 & 13, Markham, Ont. L3R 1G4. Tel. 416-475-0544. Paper boxes for take-out food trade. Parent company, 671851 Ontario Ltd., Markham, Ont. (P.) A. Rajabali. Annual Sales (B). Co. Size (A).⑤
- E8 Eddy Forest Products Ltd., Sailrail Division, 100 Granton Dr., Richmond Hill, Ont. L4B 1J9. Tel. 416-665-2974. Fax: 416-764-3242. Material handling conveyors, flow rack storage and material transportation linear provision track. EB Eddy Forest Products Ltd., Ottawa, Ont. (P.) F. Leclair; (G.M.) A. Hordyk; (Dir.Int'l Sales) R. Ubanski; (Dir.R&D) H. Gladish. Annual Sales (D). Co. Size (B).
- ★**E. B. Loose Leaf Inc.**, 770 Fenmar Dr., Weston, Ont. M9L 1R7. Tel. 416-741-4010. Toll Free: 800-268-4626. Fax: 416-741-4609. Custom made vinyl binders, indexes, portfolios and advertising specialties. (P.) L. Eisen; (V.P.) E. Eisen; (P.A.) Mrs. L. Hratic. Annual Sales (D). Co. Size (C).⑤
- EBCO, P.O. Box 27, Albany, P.E.I. C0B 1A0. Tel. 902-855-2786. Fax: 902-855-2696. Compressed biomass for use in and air-tight stoves for the heating and commercial market. Parent company, Eric Robinson Inc., Albany, P.E.I. (G.M.) Ms. D. Robinson Wight. Annual Sales (A). Co. Size (A).⑤
- ★**E.D. Foods Ltd.**, [Aliments E.D. Ltée.], 10113 Cote de Liesse, Dorval, Que. H9P 1A3. Tel. 514-636-9723. Toll Free: (416, 418, 506, 514, 519, 613, 705, 709, 807, 819) 800-363-8124, (204, 306, 403, 604, 902) 800-363-6245. Fax: 514-636-3291. Telex: 05-822676. Sales office, Woodbridge, Ont. Dehydrated soups and sauces and select products for the institutional market. Brands, "Luda", "Inspiration", "E.D.", "Easily Done". For. Reps: Tradopia, Japan; CIAL Traders, Australia. (P.) H. Eiser; (G.M.) V. Eiser. Annual Sales (D). Co. Size (C).⑥
- E.D. Products Limited, 380 Vansickle Rd., Units#530-540, St. Catharines, Ont. L2R 6P7. Tel. 416-682-9261. Fax: 416-682-0131. Electrical wiring harnesses. (P.) A. DeMan; (V.P.) Ms. T. Deman; (S.T.) J. Deman; (Plant Mgr.) J. Millar; (Off.Mgr.) Ms. F. Cameron. Annual Sales (C). Co. Size (A).⑤
- EDA Instruments Inc., 4 Thorncliffe Park Dr., Toronto, Ont. M4H 1H1. Tel. 416-425-7800. Fax: 416-425-8135. Telex: 06-23222. Datacommunications Division, data communication equipment, X-25 pads (packet assemblers-disassemblers), X-25 switches, statistical multiplexors, limited distance data sets. Brands, "MPX.25000", "Flash", "Cheetah", "Sprite", "Tiger", "Nucleus", "Chameleon", "Reflex". For.Reps.: J.N. Almgren Pty. Ltd., Chatswood, Solo Geophysics, Ridgelyton, Australia; Schrack-Datensysteme GmgH, Wien, Laborex HandelsgeS M.8.H., Vienna, Austria; N.V. Muxum Data Communications S.A., Brussel, Benelux Analytical Instruments, Vilvoorde, Belgium; R.Prof. Gastao Bahiana, Rio de Janeiro, Brazil; C-Tran Development, Inc., Toronto, Ont. for China; Imer Ltda., Bogota, Colombia; B8T Instrumenter, Ballerup, Denmark; Geoinstrument Ky, Helsinki, Finland; Numelec-Sein, Le Mesnil St-Denis, Interdata, Gif-sur-Yve-Tte, France; IGP, Hamburg, W.Germany; GeoMining Services, Athens, Greece; P.T. Hasta Laboran Ltd., Jakarta, Euro-Asia Systems Ltd., Bandung, Indonesia; Tehran Daav Co. Ltd.,

Tehran, Iran; Techsons, Lucknow, Interspan, Bombay, India and Massive International Inc., New York, N.Y., U.S.A. for India; Kokusai Electronics Corp. and I Communications, Tel-Aviv, Israel.

(P.) G. H. Bennett; (V.P.) R. Bruce Brydon; (V.P.R&D) M. J. Boetto; (V.P.Sales) W. P. Lanam. Annual Sales (D). Co. Size (C).Ⓢ

E. D. C. Inc., [Eastern Die Casting Inc.], 2020 Thimens St., Montreal, Que. H4R 1L1. Tel. 514-331-7510. Fax: 514-331-6393. Aluminum die castings and electrical fittings.

(P.) Angelo Cerantola; (G.M.) L. Tawill; (S.M.) P. Lomme; (Cont.) J.C. Tawill. Annual Sales (D). Co. Size (C).Ⓢ

E.D.M. Services, #3-4, 23 Laurier Rd., SS#1, Site 25, Comp. 17, Penetanguishene, Ont. L0K 1P0. Tel. 705-549-7587. Fax: 705-549-7587. Small precision molds, tools, dies, jigs and fixtures. Parent company, Lehmann Tool & Mould Incorporated.

(P. & G.M.) H. Lehmann; (S.T.) Mrs. J. Lehmann. Annual Sales (A). Co. Size (A).

★EDO Canada Ltd., 1940 Centre Ave. N.E., Calgary, Alta. T2E 0A7. Tel. 403-569-5400. Fax: 403-569-5499. Telex: 03-825895. Branch office, Ottawa, Ont. Associate, EDO Corporation, Western Division. Transit and G.P.S. satellite survey receivers, marine integrated navigation system for tactical naval applications, external fuel tanks for F-18 fighter aircraft, satellite antenna reflectors and structural ceramics products. Parent company, EDO Corporation, New York, NY, U.S.A.

For.Reps., worldwide.

(P.) J. Botyniec; (V.P.Ops.) T.G. Laidlaw; (Ops.Mgr. Electron) M. Engler; (Dir.Fin.) Ms. E.A. Cox; (Dir.8us. Dev.) F.8. Rea; (Mktg.Communic.) Ms. E. Ryan. Annual Sales (N/R). Co. Size (C).

EDUVOX Inc., 1396 St. Patrick St., Montreal, Que. H3K 1A6. Tel. 514-931-0718. Fax: 514-931-2359. Loudspeakers and language labs, compact disc storage. Brands, "Eduvox", "Linar".

(Chief Exec. & G.M.) J.B. Smyth. Annual Sales (8). Co. Size (A).Ⓢ

★E.E.C. Industries Ltd., 1237 Welch St., North Vancouver, B.C. V7P 1B3. Tel. 604-986-5633. Fax: 604-986-2999. Brass, bronze and aluminum signs, function boards, directories, illuminated signs for hotels.

(P.) A. Buch; (Exec.V.P.) H. Buch; (G.M.) R. Way; (P.A.) Mrs. J. Forward; (Plant Mgr.) Mrs. C. Bowen. Annual Sales (C). Co. Size (B).Ⓢ

EEV Canada Ltd., 67 Westmore Dr., Rexdale, Ont. M9V 3Y6. Tel. 416-745-9494. Fax: 416-745-0618. Telex: 06-989363. Associates, EEV Inc., Elmsford, NY, U.S.A. Microwave and power semiconductors, broadcast tubes, microwave tubes, industrial power and gas tubes. Parent company, EEV Waterhouse Lane, Chelmsford, Essex, England.

(G.M.) D.G. Clissold; (OEM S.M.) D. Soward. Annual Sales (D). Co. Size (A).Ⓢ

EFKA Canada Limited, P.O. Box 1092, Woodstock, N.B. E0J 2B0. Tel. 506-328-6971. Fax: 506-328-4423. Cigarette tubes.

(G.M.) V. Edward King.

★EFOS Inc., 5716 Cooper Ave., Units 1-5, Mississauga, Ont. L4Z 2E8. Tel. 416-568-4268. Toll Free: (U.S.A.) 800-668-8752. Fax: 416-568-4280. Telex: 06-960197. Visible and ultra-violet light curing units for dentistry, also for medical, industrial, printing, textile and plastic applications. Brand, "EFOS Lite" hand-held fibre optics gun.

(P.) J. Kennedy; (V.P.) G. Harvey; (P.A.) T. Benham. Annual Sales (C). Co. Size (8).Ⓢ

★EHR Systems Inc. (National Hydraulics), 580 Oster Lane, Concord, Ont. L4K 2C1. Tel. 416-669-9960. Fax: 416-669-6176. Hydraulic presses, cylinders and power units.

(G.M.) A. L. Bawks; (Service Mgr.) A. Fulchini. Annual Sales (C). Co. Size (A).

★EHV Weidmann Industries Ltd., 930 Gartshore St., P.O. Box 67, Fergus, Ont. N1M 2W7. Tel. 519-843-4660. Fax: 519-843-4891. Associate, EHV Weidmann Industries Inc., St. Johnsbury, VT, U.S.A. Pressboard insulation components for use in the liquid filled transformer industry, industrial laminated plastic and fibre products. Parent company, H. Weidmann AG., Rapperswil, Switzerland.

(Exec.V.P.) S. Casey; (V.P.Sales) T. Price; (V.P.Mktg.) A. Robertson; (V.P. & G.M.) L. Eagle; (Mat'ls Mgr.) S. Lawr. Annual Sales (D). Co. Size (C).Ⓢ

E I F Sales Ltd., 8500 River Rd., Delta, B.C. V4G 1B5. Tel. 604-940-9777. Fax: 604-940-9366. Office furniture showroom, Calgary, Alta. Plants, Edmonton, Alta., Richmond, Burnaby, B.C. School and university desks, educa-

tional furniture, tables, office and cafeteria furniture. Parent company, Ebco Industries Ltd., Richmond, B.C.

(P.) H. Eppich; (G.M.) N. Stadnyk; (S.M.) J.E. Bowie. Annual Sales (D). Co. Size (D).Ⓢ

E.I.M. Controls Ltd., 4910 Builders Rd. S.E., Box 5126, Stn. "A", Calgary, Alta. T2H 1X3. Tel. 403-243-1144. Fax: 403-243-2975. Telex: 038-21563. Branch offices, Downsview, Ont., Edmonton, Alta., Vancouver, B.C. Associate, E.I.M. Company Inc., Houston, TX, U.S.A. Electric and pneumatic valve controls, worm and bevel gearing for valves, screw jacks. Brands, "E.I.M.", "Futronic". Parent company, R. L. Brews & Son Ltd., Calgary, Alta.

(P. & G.M.) P.L. Brews; (Plant Mgr.) S. Bieder. Annual Sales (D). Co. Size (C).Ⓢ

E & J Machining Ltd., 211 Lanark St., Hamilton, Ont. L8E 2Z9. Tel. 416-560-4964. Fax: 416-560-7776.

(P.) E. Kodarin. Annual Sales (C). Co. Size (8).Ⓢ

E. & J. Manufacturing Ltd., 6595 St. Urbain, Montreal, Que. H2S 3G6. Tel. 514-276-5151. Fax: 514-276-5456. Subsidiary, Super Fashions. "Trilogy" ladies' coats and jackets.

(P.) S. Shein. Annual Sales (D). Co. Size (8).Ⓢ

E.K. Fashions Inc., 367 - 2nd St., Box 250, Winkler, Man. R0G 2X0. Tel. 204-325-5244. Jackets, ski suits and parkas.

(P.) G. Elias. Annual Sales (A). Co. Size (8).

★E K Machine & Tool Inc., 3403 St-Etienne Blvd., Windsor, Ont. N8W 5B1. Tel. 519-948-8585. Fax: 519-948-0561. Machine and tool shop specializing in custom machining, building fixtures, tools, gauges, special machines and CNC turning.

(P.) E. Krutzler; (Plant Mgr.) M. Ouellette. Annual Sales (B). Co. Size (A).Ⓢ

EKEG Electronics Co. Ltd., P.O. Box 46199, Stn. G, Vancouver, B.C. V6R 4G5. Tel. 604-273-4358. Bio-medical electronic equipment for research and teaching, expanded key boards for computers and for electronic teaching aids for the handicapped.

(P.) P. Graystone, Ph.D. Annual Sales (A). Co. Size (A).Ⓢ

★ELP Products Ltd., 2828-B 54th Ave. S.E., Calgary, Alta. T2C 0A7. Tel. 403-279-2407. Fax: 403-236-7919. Plant, 2820 54th Ave. S.E., Calgary, Alta. Custom moulders of "Elast-O-Life" polyurethane products and "Elast-O-Cone", pulp and paper hydrocyclone cleaners and "Spir Elpak" hydro cyclone cleaning systems.

For.Reps.: Aikawa Iron Works Co. Ltd., Shizuoka-Shi, Japan; Lamort Paper Services, Bicester, England, E & M Lamort, Vitry, France.

(P.) 8. Ronellenfitch; (S.M.) J. D. Read. Annual Sales (C). Co. Size (A).Ⓢ

E M Enterprises, 637 Colby Dr., Waterloo, Ont. N2V 1B4. Tel. 579-884-5930. General machining and heat recovery systems.

(P.) E. Majdloch. Annual Sales (B).

★E-Mark Electric Equipment Company Limited, 6865A Airport Rd., Malton, Ont. L4V 1E6. Tel. 416-671-1780. Subsidiary, A.V. Electro Manufacturing Co. Ltd., Malton, Ont. Motors, generators, switch gears and transformers.

(P.) H. Z. Lewin.

EMCOR Inc., R.R.#4, Clinton, Ont. NOM 1L0. Tel. 519-233-3418. Fax: 519-233-3474. Branch office, Mississauga, Ont. High pressure portable washers, hot and cold, pressurer, washers, "Epps", "Mirage" portable vacuum cleaners, coin operated vacuum cleaners, portable sand blasters, air/water pressure wash gun.

(P. & G.M.) R.J. McKeracher; (V.P. & S.M.) D.W. Stewart; (V.P.) J.D. Coon. Annual Sales (C). Co. Size (8).Ⓢ

EMCOR Inc., 5800 Coopers Ave., Mississauga, Ont. L4Z 1Y3. Tel. 416-890-5800. Fax: 416-890-6692. Plant, Clinton, Ont. "Hypressure Jenny" steam cleaning and car washing equipment; "Car-Mon" fume exhaust and grit collector systems; "Doyle" industrial and automotive vacuum cleaners; "MACM" air/water pressure guns; "Empire" sandblasting equipment, blasting hoods and cabinets; "Carter" portable air tanks; "WAP" high pressure cleaning equipment.

(G.M.) A. Bennett; (S.T.) J. Coon. Annual Sales (D). Co. Size (8).Ⓢ

EMS Service de Moteur Electrique (1960) Inc., 5332 12e ave., Rosemont, Que. H1X 2Z7. Tel. 514-376-8362. Rewinding of electric motors.

(P.) J.M. Proulx. Co. Size (N/R).

E and N Manufacturing Co. Ltd., 27 Keith Rd., Winnipeg, Man. R3H 0H7. Tel. 204-633-6246. Fax: 204-694-6076. Truck bumpers and equipment, custom and equalized hitches for car and trucks, custom fabricating.

(P.) D. Hoogmoed; (S.T.) Mrs. M. Hoogmoed. Annual Sales (A). Co. Size (A).Ⓢ

E.P. Industries, 331 Bowes Rd., Unit 9 & 10, Concord, Ont. L4K 1J2. Tel. 416-669-4045. Hoist line installations, cylinder equipment for the plating industry.

(Prop.) E. Schwartz; (S.M.) P. Fischer. Co. Size (A).

EPS of Canada Incorporated, 159 Wilkinson Rd., Unit #10, Brampton, Ont. L6T 5A7. Tel. 416-453-5225. Fax: 416-453-5291. Metal fabricating, machinery for mushroom industry and truck parts.

(P.) M. Cockram; (Dir.Prod. & Purch.) P. Cockram; (Sale Rep.) B. Robinson. Annual Sales (8). Co. Size (A).

E P T Manufacturing Ltd., 1000 Powell Ave., Winnipeg, Man. R3H 0H6. Tel. 204-632-0938. Fax: 204-633-4314. All types of dies, permanent and unjection moulds, machining fixtures and custom machining.

(P.) E. Enss. Annual Sales (8). Co. Size (A).

E. & R. Inc., 3575 St. Lawrence Blvd., Montreal, Que. H2X 2T6. Tel. 514-288-6233. Fax: 514-287-1554. Telex: 05-24616. Police coats, nylon uniforms, Arctic wear parkas and pants, ski jackets, snowmobile suits. Brands, "Arctic Wear", "Evin" telescopic sleeve and self sizing liner.

(P. & S.M.) H. Evin; (V.P.) R. Evin; (G.M. & P.A.) Mrs. F. Orenstein; (Plant Mgr.) J. Constantin. Co. Size (8).

E.R.A. Display Co. Ltd., [Exposition E.R.A. Cie Ltee.], 2500 Guenette, St-Laurent, Que. H4R 2H2. Tel. 514-335-0550. Toll Free: 800-361-6302. Fax: 514-335-0571. Plastic hangers and display accessories.

(P.) J. Akerman; (V.P.Sales & Mktg.) M. Reisler; (V.P.Fin.) S. Aranoff; (V.P.Prod.) S. Eiley. Co. Size (D).

ESA8 Group Canada Inc., 6010 Tomken Rd., Mississauga, Ont. L5T 1X9. Tel. 416-670-0220. Fax: 416-670-3475. Branch offices across Canada. Gas and electric welding equipment. Brands, "Linde", "Oxweld", "Purox", "Heliarc", etc. Parent company, The ESAB Group, Florence, SC, U.S.A.

(P.) D. J. Allan; (V.P.Ops.) F. Higginbottom, Jr.; (V.P.Fin.) Ms. J. Goodman. Annual Sales (E). Co. Size (C).Ⓢ

★ESCO Limited, 1855 Kingsway, Port Coquitlam, B.C. V3C 1T1. Tel. 604-942-7261. Fax: 604-941-0153. Telex: 04-353510. Branch offices, Montreal, Que., Edmonton, Alta. Plant, Port Hope, Ont. Branch office and plants, Port Hope, Ont., Port Coquitlam, B.C. Divisions, Proprietary Products, Mill Process and Industrial Products. Abrasion, heat and corrosion resistant steel castings, wear parts for the mining and construction industries, custom castings, parts for mining shovels and drill rigs. Brands, "Production Master", "Bardon", "Esco", "Screw", "Fastback", "Spuncast". Parent company, Esco Corp., Portland, OR, U.S.A.

For.Rep., Esco International, Portland, OR, U.S.A.

(Mng.Dir. Proprietary Prods.Grp.) R. Sykes; (Ind'l Prods.Div.G.M.) H. Voelcker; (Plant Mgr.Port Coquitlam) 8. Bowyer; (Plant Mgr.Port Hope) J. Marc Valade; (Proj. Eng.) A. Rivadeneira; (S.M.) S. Wild; (Prod.Mgr.) R. Major. Annual Sales (E). Co. Size (E).Ⓢ

ESSROC Canada Inc., 2 Carlton St., 16th Floor, Toronto, Ont. M5H 1J6. Tel. 416-977-0611. Fax: 416-977-6807. Shipping depots: Windsor, Ottawa, London, Toronto, Sudbury, Ont. Plant, Picton, Ont. Divisions: Pipe Group, Toronto composed of Vibrapipe, Blainville, Que., Bestpipe, Kitchener, Metcalfe, Duracon, Mississauga, Utility Vault, Guelph, Soil Protection Systems Inc., Milton, Ont.; Building Products Group, Premier Ready Mix, Toronto, Windsor, Ottawa, North Bay, Hamilton, Oshawa, Rexdale, Markham, Niagara Falls, Mississauga, Ont.; Primeau Argo Block, Rexdale, Cooksville, Markham and Pickering, KVN Concrete, Toronto, Ont.; Maitland Concrete, Wingham, Ont. Euclid Chemical Canada Inc., Cambridge, Ont., Miron, Que. Concrete pipe, manholes, box culverts, miscellaneous precast products, ready-mixed concrete, bricks and blocks, cement, chemical admixtures. Brands, "Portland", "Masonry", "Pronto", "Lake Ontario". Parent company, Essroc Corp., NJ, U.S.A.

(P.) J.S. Pal; (V.P.Pipe Div.) J.A. Devine; (V.P.Ready Mix & Brick & Block) R.A. Emby; (V.P. & G.M.Great Lake Div.) M.E. Doran. Annual Sales (G). Co. Size (G).Ⓢ

ETF Manufacturing, 21 Woodburn Ave., P.O. Box 128, St. Catharines, Ont. L2R 6R4. Tel. 416-684-4368. Toll Free: 800-263-5405. Fax: 416-641-0073. "ETF" tools.

(P.) J.J. McLeish; (V.P. & G.M.) J. MacConnell Smith. Annual Sales (C). Co. Size (A).Ⓢ

★ETI-TEC Machinery Inc., 80 Saramia Cres., Concord, Ont. L4K 3Z8. Tel. 416-738-6693. Fax: 416-738-6688. Branch offices, St. Louis, MO, Safety Harbor, FL, Wor-

chester, MA, U.S.A. Remanufactured labelling machines and parts. Brands, "Zycla", "PPM/Albo", "Langguth".

(P.) K. M. See; (V.P.Eng.) B. Jensen; (Prod'n Mgr.) P. Beck; (Purch.Mgr.) G. Beusse. Annual Sales (C). Co. Size (B).

E.T.J. Display Advertising Ltd., 43 Morrow Rd., Unit #1, Barrie, Ont. L4N 3V7. Tel. 705-726-9242. Banners, plastic shelving and literature racks, posters, in-store signage, decals, bumper stickers and easel signs.

(P.) T. Gregory; (V.P.) G. Ransom; (Purch. & Prod'n) W. Kelly; (Acct.) M. I. Fleming. Annual Sales (B). Co. Size (A).

E.T.M. Industries Inc., P.O. Box 610, 266 Hall Ave., Renfrew, Ont. K7V 2E4. Tel. 613-432-6136. Fax: 613-432-9547. Molds for aluminum foundries, plastic injection molding, special fixtures and jigs, custom machined automotive and aerospace parts.

For. Rep., R 8 Associates Inc., Medina, OH, U.S.A. (P.) E. Legree; (V.P.Sales, Mktg. & Hum Res.) R. W. Graham; (V.P.Prod.) D. Belierose; (Off.Mgr.) Ms. M. McCallum. Annual Sales (C). Co. Size (8).

★E.T.M.W. Enterprises Ltd., [Les Entreprises E.T.M.W. Ltée.J, P.O. Box 535, 1025 Cabana, Sherbrooke, Que. J1H 5K2. Tel. 819-563-3111. Fax: 819-821-2913. Telex: 05-836132. Mixers, conveyors, ovens, packaging machinery for the baking industry and re-manufacturing of used bakery machinery. Brands, "Supermix", "S.B.M.", "Supertilt".

For.Rep., C. Clabbers, Savannah, GA, U.S.A. (P.) Jules Lemieux; (V.P.) Jacques Lemieux; (G.M.) A. Thibodeau; (Dir.Admin.) R. Fortier. Annual Sales (D). Co. Size (D).⑤

E & V Precision Grinding Co. Ltd., 339-A Dosco Dr., Stoney Creek, Ont. L8E 2N6. Tel. 416-664-6216. Cylinder grinding.

(S.T.) V. Maifrini. Co. Size (A).

E-W Metal Works Ltd., 1050 Crawford Ave., Windsor, Ont. N9A 5C9. Tel. 519-253-5229. Fax: 519-253-2006. Machine base weldments, jigs and fixtures, special roller and belt conveyors, shearing and forming, shape flame cutting and grinding, industrial washer, short run stamping and prototype parts, custom work, machine and detail work.

(P.) S. Mazzocca; (V.P.) D. Mazzocca. Annual Sales (C). Co. Size (A).⑤

★EWOS Canada Ltd., 7721 - 132nd St., Surrey, B.C. V3W 4M8. Tel. 604-591-6368. Toll Free: (604) 800-663-0476. Fax: 604-591-7232. Animal feeds for broilers, turkeys, salmon, trout, etc. Parent company, EWOS AB, Sodertälje, Sweden.

(P.) M. Hertsberg; (V.P.Mktg.) S. Jonasson; (V.P.Fin.) R. Grierson; (V.P.Ops.) A. Keras; (Q.A. & R&D Mgr.) V. Vrampton. Annual Sales (E). Co. Size (C).⑤

EXCO Engineering, Division of Exco Technologies Ltd., 220 Torbay Road, Markham, Ont. L3R 2P3. Tel. 416-475-9440. Fax: 416-475-2966. Telex: 06-966700. Branch office, Buffalo, NY, U.S.A. Affiliates, Extec Precision, Elex, Castool, Scarborough, Exco, Canallo, Markham, Ont. General machining, design engineering, diecasting moulds, shot sleeves, extrusion tooling, precision machine parts, aircraft components. Parent company, Exco Technologies Ltd., Markham, Ont.

(V.P.) J. Tesar. Annual Sales (D). Co. Size (D).⑤

EXCO Technologies Ltd., 60 Spy Crt., Markham, Ont. L3R 5H6. Tel. 416-477-3065. Divisions, EXCO, Castool, Qualitool, Elex, Scarborough, Exco Engineering, Extec, Canallo, Markham, Ont. Products manufactured by divisions: extrusion tooling, large and small diecasting moulds, military and aircraft components, shot sleeves, liners, containers, stems, custom EDM work, specialty steel, mould components.

(P.) B. Robbins, P.Eng. Co. Size (N/R).

EZ Paints, Canada, 69 Torbarrie Rd., Downsview, Ont. M3L 1G5. Tel. 416-245-3377. Fax: 416-248-4837. Telex: 06-969774. Paint rollers, consumer and industrial, private label packaging, painting mitts, pipe and fence painters, aluminum extension poles. Brands, "Proflo", "Superpro", "Deft" wood finishing products, "Tuff-Kote", repair compounds. Parent company, Newell Industries Canada Inc., Toronto, Ont.

(V.P. & G.M.) K. Lawrence; (Cont.) B. Filice; (Ops. Mgr.) G. Hendry. Annual Sales (D). Co. Size (C).

★E-Z Rect Manufacturing Ltd., 94 Riverside Dr., North Vancouver, B.C. V7H 2M6. Tel. 604-929-5461. Fax: 604-929-5184. Branch office, Eastern Div., Brampton, Ont. Subsidiary, Allied Engineering Company, North Vancouver, B.C. Metal store fixtures and steel shelving for ware-

houses, offices and libraries and carpet racks for stores. Brands, "E-Z-Rect", "Trim-Line".

(P.) G. G. Gilbert; (Plant Mgr.) H. Larlee; (Purch.Mgr.) H. Bowker; (S.M.) B. Epstein; (Mech.Eng.) R. T. Tam; (Acct.) Ms. P. Dar Santos. Annual Sales (D). Co. Size (C).

Eagle Electric of Canada Ltd., 44 Atomic Ave., Toronto, Ont. M8Z 5L1. Tel. 416-252-5781. Fax: 416-252-0404. Electrical wiring devices. Parent company, Eagle Electric Mfg. Co. Inc., Long Island City, NY, U.S.A.

(P.) S. Fradkin; (V.P. & G.M.) B. Hecke; (Nat.S.M.) D.M. Rehill. Annual Sales (N/R). Co. Size (D).⑥

★EAGLE PRECISION TECHNOLOGIES INC., 565 West St., P.O. Box 786, Brantford, Ont. N3T 5R7. Tel. 519-756-5223. Fax: 519-756-9062. Telex: 061-81241. Subsidiary, Birkenhead, Merseyside, U.K. "Eagle" tube forming, C.N.C. tube bending and manipulation machinery, also muffler making machinery.

(P.) A. Alex Kepecs; (V.P. & G.M.) V. J. Harold; (Cont.) P. Muise. Annual Sales (D). Co. Size (D).⑥

Eagle Stone Limited, Woodbine Ave., Box 7025, Gormley, Ont. L0H 1G0. Tel. 416-445-6151. Toll Free: 800-387-4289. Precast concrete products and natural stone.

(P.) P. Varlese. Annual Sales (C). Co. Size (8).

Eagletronic Industries Inc., 5 Kenhar Drive, Weston, Ont. M9L 1M9. Tel. 416-744-2117. Fax: 416-744-2003. Custom precision machined parts, specializing in aircraft components, jigs and fixtures.

(P. & S.M.) A. Ratti; (Off.Mgr. & P.A.) Mrs. U. Ratti. Annual Sales (C). Co. Size (B).⑥

★Eaglewood Industries Ltd., Box 609, Salmo, B.C. V0G 1Z0. Tel. 604-357-2414. Fax: 604-357-2424. Beaver Wood-deater firewood processing systems, also live decks and conveyors.

For.Reps., N.Y., Ind., U.S.A.

(P.) S. Miller; (T.) T. Schaal. Annual Sales (B). Co. Size (A).⑥

★Eamors Custom Saddlery Ltd., Box 1690, High River, Alta. T0L 1B0. Tel. 403-652-2614. Fax: 403-652-4319. Associate, Eamors Equestrian Ltd., High River, Alta. Saddles and saddle bags, bridles, halters and accessories, western belts.

(P.) B. Lawrence; (Mat'ls Mgr.) D. McLeod; (Mktg. Mgr.) H. Phillips; (Plant Supt.) Miss M. Schreiner. Annual Sales (B). Co. Size (A).⑤

Earle Brothers Fisheries Limited, Water St., P.O. Box 250, Carbonear, Nfld. A0A 1T0. Tel. 709-596-5166. Fax: 709-596-3801. Telex: 016-4163. Frozen fish.

(P.) F. Earle; (S.T.) A. Pilgrim; (Off.Mgr.) W. Spurrell. Annual Sales (N/R). Co. Size (N/R).

Earle Proteins Limited, Southside, P.O. Box 250, Carbonear, Nfld. A0A 1T0. Tel. 709-596-3502. Fax: 709-596-3801. Fish meal and oil.

(P.) F. Earle; (S.T.) A. Pilgrim; (Prod'n Mgr.) R. Garland. Annual Sales (C). Co. Size (C).⑤

Earls Industries Ltd., 560 Raymur Ave., Vancouver, B.C. V6A 3L2. Tel. 604-255-8275. Fax: 604-251-2174. Telex: 04-508697. Hydraulic attachments for the materials handling, mining and logging industries, container handler top pick and side pick spreaders, pulp and paper clamps, forklift attachments including masts, carriages, fabricated forks, etc.

(P.) B. J. Coatta; (G.M.) S. Coatta, P.Eng; (Mktg.Mgr.) B. M.J. Coatta. Annual Sales (C). Co. Size (B).⑥

Earth Air Furnace Ltd., 29 Centennial Rd., Unit #4, Orangeville, Ont. L9W 1R1. Tel. 519-942-3420. Ground and air heat pumps.

(G.M.) B. Tripp. Annual Sales (A). Co. Size (A).

East Coast Marine and Industrial Limited, 26 Water St., Box 785, Stn. C, St. John's, Nfld. A1C 5L7. Tel. 709-722-8600. Fax: 709-722-9325. Tanks, shafts, gears, gangways, conveyors, pressure vessels, marine and fish processing components.

(P.) C. Gary Eavis. Annual Sales (C). Co. Size (8).⑤

East End Welding Limited, 1086 Cannon St. E., Hamilton, Ont. L8L 2J1. Tel. 416-544-4314. Fax: 416-544-6455. 24 foot press-brake work, multiple punching-strippit, cones and transitions, custom forming and shearing, truck and trailer, chassis, frames, reinforcing sections.

(P.) J. E. Trathen. Annual Sales (B). Co. Size (A).⑤

Eastcan Beverages Limited, 869 Belfast Rd., P.O. Box 9709, Ottawa, Ont. K1G 3Z4. Tel. 613-236-9961. "Pure Spring", "Gini Bitter Lemon", "7 Up", "Diet 7 Up", "Doctor Pepper", products, "Pepsi", "Diet Pepsi", "Pepsi Free", "Diet Pepsi Free", "Mountain Dew". Parent company, Seven-Up Packaged Beverage Division, Canadian Region, Mississauga, Ont.

(P.) L.B. Quincey; (V.P.Ops.) M. Galang; (V.P.Fin.) J. Fleming; (V.P.Sales & Mktg.) D.T. Reid. Annual Sales (E). Co. Size (E).⑤

Eastend Bindery Limited, 245 Carlaw Ave., Toronto, Ont. M4M 2S6. Tel. 416-469-4133. Fax: 416-469-4328. Complete Muller set-up, cutting, folding, multi-head drill and round cornering, shrink wrap, cerlox binding, table work, tipping.

(P.) R. Civallo; (S.T.) N. Civallo; (Mktg.) Mrs. M. Civallo. Annual Sales (C). Co. Size (C).

Eastern Auto Electric, 1610 Barton St. E., Hamilton, Ont. L8H 2Y2. Tel. 416-549-7071. Industrial and commercial starters and alternators.

(Partner) P. Mozel; (Partner) P. Lucek. Annual Sales (B). Co. Size (A).

Eastern Bakeries Limited, Mark Ave., P.O. Box 308, Saint John, N.B. E2L 3Z2. Tel. 506-633-2500. Fax: 506-633-9837. Branch offices, Sydney, Halifax, N.S., Fredericton, Campbellton, N.B. Plants, Moncton, Woodstock, N.B., Berwick, N.S., St. John's, Nfld. Bread, rolls, cakes, donuts, etc. Brands, "Butter Nut", "Sunny Bee", "Fun Buns", "Karnes", "Holsum". Parent company, Corporate Foods Limited, Toronto, Ont.

(P. & C.E.O.) D. G. Hickingbottom; (V.P.Sales) D. A. Noel; (V.P.Ops.) D. G. Anglin; (V.P.Fin.) G. J. Gibbons; (V.P.Mktg.) C. Sparkes; (Mgr-Baking) F. Strangis; (Purch. Mgr.) C. Waddell; (Compt.) I. Craig Parker; (Mgr.Pers. Rel.) Ms. G. J. Young. Annual Sales (E). Co. Size (F).⑤

Eastern Construction Company Limited, 60 St. Clair Ave. E., P.O. Box 440, Stn. Q, Toronto, Ont. M4T 2R8. Tel. 416-967-7400. Fax: 416-967-0980. Branch offices, Windsor, Ont., Calgary, Alta. Engineers, contractors.

(P.) E.G. Odette; (Exec.V.P.) E.C. O'Neil. Annual Sales (G). Co. Size (E).⑤

Eastern Die Casting Inc., See E. D. C. Inc.

Eastern Gypsum Inc., P.O. Box 3088, Stn B, Fredericton, N.B. E3A 5G8. Tel. 506-452-9020. Fax: 506-459-2196. Gypsum wallboard.

(P.) W. DePow.

★Eastern Marine-Marsh Ltd., 230 Wyse Rd., Dartmouth, N.S. B3A 1M9. Tel. 902-465-4779. Fax: 902-463-7246. Branch plant, Porters Lake, N.S. Oceanographic equipment, zooplankton sampler, aquaculture equipment, barges, harvesting mussel strippers, sorting equipment, conveyors, rollers and frames, custom fabrication in steel, aluminum and stainless steel.

(P.) W. Wallace; (Fin.Mgr.) D. Wellwood. Annual Sales (C). Co. Size (B).⑤

Eastern Meat Purveyors Ltd., P.O. Box 1111, Halifax, N.S. B3L 4L5. Tel. 902-876-2356. Fax: 902-876-0162. Plant, Lakeside, N.S. "Eastern" beef steakettes, portion controlled meat packagers.

(V.P. & G.M.) J. Hiltz; (P.) B. Stapells. Annual Sales (D). Co. Size (A).⑥

Eastern Optical Laboratories Limited, 101 Ilsley Ave., Dartmouth, N.S. B3B 1S8. Tel. 902-468-4567. Fax: 902-468-4371. Prescription eyeglasses, ophthalmic equipment.

(P. & G.M.) A. T. Moore; (V.P.) D. R. Haines. Annual Sales (C). Co. Size (C).⑤

★Eastern Precision Casting Inc., 820 Deslauriers, Ville St. Laurent, Que. H4N 1X1. Tel. 514-337-9600. Fax: 514-745-1780. Telex: 05-826547. Subsidiary, Eastern Aero-cast Inc., Montreal, Que. Associate, Eastern Precision Casting (N.Y.) Inc., Plattsburgh, N.Y., U.S.A. Ferrous and non-ferrous investment casting. Parent company, Affinity Management Co. Ltd.

(P.) L. Tom; (V.P.) S. Hopmeyer; (Cont.) E. Leung; (Mkt.Co-ord.) P. Tam; (Plant Mgr.) Miss K. Tom; (Purch.) Mrs. L. Avenill. Annual Sales (D). Co. Size (D).⑤

Eastern Quebec Seafoods Ltd., See Les Fruits de Mer de L'est du Québec Ltée.

†Eastern Reinforcing Ltd., 80 Henri Dunant St., Moncton, N.B. E1E 1E6. Tel. 506-857-8141. Fax: 506-859-7295. Welded steel reinforcing and construction mesh. Parent company, New Brunswick Wire Fence Co. Ltd.

(P.) J. S. Kelly; (V.P.Fin.) R. L. Jackson; (V.P.Sales) J. I. Kelly; (Plant Mgr.) D. Smith. Annual Sales (C). Co. Size (A).⑥

★Eastern Scale, Div. of Brantford Scale Ltd., P.O. Box 534, 392 Hardy Rd., Brantford, Ont. N3T 5N9. Tel. 519-752-3701. Fax: 519-752-8263. Telex: 069-86299. Branch offices, Markham, Chatham, Sudbury, Ont. Mechanical and electronic motor truck scales, pit and pitless self-contained and electronic bench scales, industrial weigh scales. Brand, "Eastern". Parent company, Brantford Scale Ltd., Brantford, Ont.

- (P.) Ms. J. Nielsen; (Cont.) B. Hickey; (S.M.) I. Cook. Annual Sales (D). Co. Size (C).[®]
- Eastern Steel Products, 777 Laurel St., Cambridge, Ont. N3H 4S3. Tel. 519-653-6234. Fax: 519-653-2527. Telex: 069-59347. Custom plate fabricators, transformer casings, weldments, breeching, fabricated pipe. Parent company, Compro Ltd., Toronto, Ont.
- (P.) G. V. Jacquemain; (V.P. & G.M.) W. A. Edwards; (Sales Custom Div.) M. A. Turpin; (Purch.Mgr.) M. Whelan; (Cont.) J. Fraser Ross. Annual Sales (B). Co. Size (A).[®]
- Eastern Wire Products, Div. of Benmar Industries Ltd., 1221 Matheson Blvd., Mississauga, Ont. L4W 1B6. Tel. 416-625-4100. Fax: 416-625-8833. Shelving, display stands, racks, components, guards, baskets, barbeque grills.
- (P.) A. Popik; (G.M.) Mrs. I. Popik; (S.M.) M. Eden; (P.A. & Plant Mgr.) G. Dagostini. Annual Sales (C). Co. Size (A).
- ★Eastern Wire & Conduit, 55 Valleywood Dr., Markham, Ont. L3R 5L9. Tel. 416-474-9128. Fax: 416-474-9221. Telex: 069-86799. Associates, Fire Stop Systems and Canstrut Inc., Markham, Ont. Flexible aluminum, galvanized steel and liquid tight conduits. Brands, "Hydro-Tite", "Rayflex". Trade mark, E in a circle.
- (P.) J. Mohler; (V.P.Mktg.) D. Mannarino. Annual Sales (C). Co. Size (A).
- ★Easterntube Products Inc., [Produits Easterntube Inc.], 2945 Lemire Blvd., P.O. Box 693, Drummondville, Que. J2B 6W6. Tel. 819-477-5030. Fax: 819-477-1037. Telex: 058-38545. Paper tubes, spiral and convolute for textile, paper, mailing, etc., paper cores and concrete fibre forms, caulking cartridges.
- (P.) M.J. Bundock; (V.P.Fin.) P. Jacques; (V.P.Ops.) S. Roberge; (V.P.Mktg.Sales) R. Cote. Annual Sales (D). Co. Size (D).[®]
- Eastland Industries Limited, Minto Industrial Park, Box 219, Minto, N.B. E0E 1J0. Tel. 506-327-3321. Fax: 506-327-6903. Kitchen cabinets, vanities, countertops, tables.
- (P.) A.J. DiCarlo; (G.M.) E. DiCarlo; (Cont.) R. Gray; (Prod'n Mgr.) E. Geneau. Annual Sales (C). Co. Size (C).[®]
- Eastman Christensen Canada Limited, 16230 - 112 Ave., Edmonton, Alta. T5M 2W1. Tel. 403-451-0120. Fax: 403-451-4491. Telex: 037-3502. Branch offices, Grande Prairie, Calgary, Alta. Diamond core and drill bits, stabilizers, wear bearings, core barrels, down hole oilfield tools. Parent company, Eastman Christensen Company, Salt Lake City, Utah, U.S.A.
- (Dist.Mgr.) D. Poirier. Annual Sales (D). Co. Size (C).[®]
- Eastview Machine Shop (1980) Inc., See Atelier d'Usinage Eastview (1980) Inc.
- Eastway Tank, Pump & Meter Ltd., 1995 Merivale Rd., Nepean, Ont. K2G 1G1. Tel. 613-226-1525. Fax: 613-226-6499. Tanks, tank trucks and tank truck equipment.
- (P.) B. Greene; (Cont.) E. Holmes. Annual Sales (C). Co. Size (B).
- Eastwood Laminates Ltd., 449A Eastchester Ave., St. Catharines, Ont. L2M 6S2. Tel. 416-684-2397. Fax: 416-684-3707. Wooden furniture and stair components.
- (Prop.) F. Neufeld. Annual Sales (D). Co. Size (B).[®]
- ★Easy-Flo Vacuum System Ltd., [Super Fun Trampolines], P.O. Box 397, Chilliwack, B.C., V2P 6J7. Tel. 604-792-8015. Fax: 604-792-8813. Central vacuum systems and trampolines.
- (P.) B. Brunia. Annual Sales (C). Co. Size (A).
- Easy-Kleen Systems Ltd., R R #1, Hatfield Point, Hatfield Point, N.B. E0G 2A0. Tel. 506-485-2675. Fax: 506-485-2693.
- (P.) F. Howland; (V.P.Fin.) B. Howland; (Sales Mgr.) T. White; (Mechanic Mgr.) W. Campbell; (Inventory Cont.) J. Matheson; (S.) Ms. B. Lawson. Annual Sales (B). Co. Size (A).
- Easy Living Shops Canada Limited, 270 Lilac St., Winnipeg, Man. R3M 2T4. Tel. 204-284-2009. Branch offices, Kentville, N.S., Moncton, N.B., St. John's, Springfield, Nfld., Whitby, Toronto, Thunder Bay, Ont., Brandon, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta., Kelowna, B.C. "Beverley" clothing for those who live in long term care centres.
- (P.) B. MacInnis; (P.A.) C. MacInnis. Annual Sales (C). Co. Size (C).
- ★Easy-Plan, 1845 Clements Rd., Pickering, Ont. L1W 3R8. Tel. 416-831-2422. Toll Free: 800-263-4636. Fax: 416-831-9822. Knock down pre-finished bookcases, stereo and video cabinets, wall units, microwave oven carts, occasional and computer furniture. Parent company, Fournier-Stands Mfg. of Canada Ltd., Winnipeg, Man.
- (Exec.V.P. & G.M.) W. Raven; (V.P.Sales) R. Dornan; (Prod'n Mgr.) D. Evans; (Cont.) Z. Borovicka. Annual Sales (D). Co. Size (D).[®]
- Easy Plastic Containers Limited, 101 Jardin Dr., Unit#23, Concord, Ont. L4K 1B1. Tel. 416-669-4466. Plastic containers.
- (P.) G. Seretis. Co. Size (A).
- ★Easy Radiant Mfg. Ltd., Side Rd. 22, P.O. Box 78, Wainfleet, Ont. L0S 1V0. Tel. 416-899-3473. Fax: 416-899-2262. Branch office, Ingersoll, Ont. "EZ" radiant tube heater for industry, agricultural uses and arenas, "EZ Duzit" tube heater for residential garages, workshops, Manufacturer of water works, pants and accessories, extension stems, wall brackets, etc. Parent company, Stan Caster Ltd., Wainfleet, Ont.
- (P.) S. Caster; (V.P.) Ms. V. Caster; (S.M.) G. Henderson; (Plant Mgr.) K. Koch. Annual Sales (C). Co. Size (A).[®]
- Easy Way Cleaning Products Limited, P.O. Box 211, 11 Housers Lane, Woodstock, Ont. N4S 7W8. Tel. 519-537-7711. Toll Free: (519) 800-265-9205. Fax: 519-537-8879. Branch office, Guelph, Ont. "Dermacare" hand cleaners, floor cleaners and finishes, transport chemicals, degreasers, washroom cleaners and custom specialty chemicals.
- (P.) G. Eriksson. Annual Sales (C). Co. Size (A).[®]
- Eaton Yale Limited, Controls Division, 39 Burwell Rd., St. Thomas, Ont. N5P 3W5. Tel. 519-631-1750. Solenoid water and flow control valves, passenger car, truck, industrial and marine thermostats, solenoids, buzzer signals, power element heat sensors, pressure radiator and gas caps and necks, ice cube trays and bins, automatic ice cube makers. Brands, "Dole", "Eaton", "Pop-Out", "Cube-Caddy". Parent company, Eaton Corporation, Cleveland, OH, U.S.A.
- (Dir.Ops.) R.D. Palmer; (Plant Mgr.) H.G. South. Co. Size (C).
- Eaton Yale Limited, Cutler-Hammer Industrial Controls, 45 Progress Ave., Scarborough, Ont. M1P 2Y6. Tel. 416-297-2400. Fax: 416-293-8870. Branch offices, Montreal, Que., Windsor, Ont., Calgary, Edmonton, Alta., Vancouver, B.C. Other operations, 35 Progress Ave., Scarborough, Ont. Branch offices, Montreal, Que., Windsor, Ont., Calgary, Edmonton, Alta., Vancouver, B.C. Motor controls, electrical apparatus, etc. Brands, "CutlerHammer", "Unitrol", "Citation Line", "Freedom". Parent company, Eaton Corporation, Cleveland, OH, U.S.A.
- (G.M.) D. J. Feyrer; (Cont.) P. J. Delemere; (Mfg.Mgr.) R. W. Wheatley; (V.P.Sales) H. Makepeace; (Mgr.Sales & Engr'g) U. Mattis; (Mgr.Design & Engr'g) P. Stenson; (P.A.) S. Scheffer. Annual Sales (D). Co. Size (D).[®]
- ★Eaton Yale Limited, Engineered Fasteners Operations, 686 Parkdale Ave.N., P.O. Box 2492, Hamilton, Ont. L8N 3K1. Tel. 416-549-4661. Fax: 416-549-9960. Spring clips, metal stampings. Brand, "Tinnerman". Parent company, Eaton Corporation, Cleveland, OH, U.S.A.
- (Div.Mgr.) R. Clements; (Buyer) J. Lawrie; (Factory Mgr.) L. Borthwick. Annual Sales (D). Co. Size (D).[®]
- Eaton Yale Limited, Suspension Division, 566 Riverview Dr., Chatham, Ont. N7M 5L9. Tel. 519-354-1010. Fax: 519-354-7753. Sales office, Southfield, MI, U.S.A. Plants, Chatham, Wallaceburg, Ont. Leaf springs for automobiles and trucks. Parent company, Eaton Corporation, Cleveland, OH, U.S.A.
- (G.M.) J. A. Earnshaw; (Mktg.Mgr.) P. R. Peterson; (Purch.Mgr.) W.D. Nicholson; (Mfg.Mgr.) L. J. Polleiner. Annual Sales (F). Co. Size (G).[®]
- Eavam Machine Products Ltd., 12251 #2 Rd., Richmond, B.C. V7A 1X4. Tel. 604-277-0818. General machine works, special design machinery, fabricating.
- (P.) R. Kahle. Co. Size (A).
- Eaz-Lift Spring Corp. (Ontario) Ltd., 80 Bessemer Rd., London, Ont. N6E 1R1. Tel. 519-681-1410. Fax: 519-681-9807. "Eaz-Lift" trailer hitches, sway controls and accessories. Parent company, Eaz-Lift Spring Corp., Sun Valley, CA, U.S.A.
- (P.) R.C. Mathisen; (Plant Mgr.) Mrs. L.G. Aristone. Annual Sales (C). Co. Size (A).[®]
- ★Ebco Industries Ltd., 7851 Alderbridge Way, Richmond, B.C. V6X 2A4. Tel. 604-278-5578. Fax: 604-278-7230. Associates, Epic Data Inc., Keystone A. & A. Industries Ltd., Richmond, E.I.F. Sales Ltd., Ebco Metal Finishing, Richmond, Ebco Aerospace Industries Inc., Delta, Elco Technologies Inc., B.C. Machinists, steel fabricators, metal stampings, electro-plating, CNC precision machining, automotive hardware. Brands, "Keystone", "Epic", "Roadrunner".
- (Chmn. & C.E.O.) Helmut Eppich; (P.) Hugo Eppich; (V.P.Ops.) W. E. Merritt; (Compt.) K. James; (V.P.Sales & Mktg.) R. M. Allen; (P.A.) A. Schweitz; (G.M.Delta) N. Stadnyk; (G.M.Richmond) F. Van Pykstra. Annual Sales (E). Co. Size (F).[®]
- ★EBCO Industries Ltd., Road Runner Trailer Manufacturing Division, 7851 Alderbridge Way, Richmond, B.C. V6X 2A4. Tel. 604-278-5578. Fax: 604-276-1494. Telex: 04-355619. "Road Runner" boat, commercial trailers and utility equipment.
- (Div.Mgr.) C. Parsons. Annual Sales (C). Co. Size (A).[®]
- Ebco Looseleaf Systems Inc., 1240-20 Ave. S.E., Calgary, Alta. T2G 1M8. Tel. 403-263-9400. Fax: 403-263-3818. Loose leaf binders, report covers, index dividers, menu lamination, gold stamping and silk screening.
- (G.M.) A. Brook; (Acct.) G. Weinberger. Annual Sales (C). Co. Size (C).[®]
- ★Ebenisterie Beaubois Ltée., 511 - 6e Ave. Nord, St-Georges Ouest, Que. G5Y 5C4. Tel. 418-228-5104. Fax: 418-228-4137. Wood millwork, benches, tables, restaurant and hospital counters, bathroom cabinets, etc. Parent company, Herve Pomerleau Inc.
- (G.M.) F. Lacombe; (Cont.) A. Perron; (Ops.Mgr.) B. Turgeon; (Purch.Mgr.) B. Roy. Annual Sales (D). Co. Size (B).[®]
- Ebenisterie Castelo & Fils Inc., 11475, Philippe Panneton, Rivieres-des-Prairies, Que. H1E 4M1. Tel. 514-648-9358. Fax: 514-648-6271. Architectural millwork, office and hotel furniture, doors and frames.
- (P.) F. Castelo Sr.; (V.P.) F. Castelo Jr.; (S.T.) Ms. A. Castelo. Annual Sales (A). Co. Size (A).[®]
- ★Eberhard Hardware Manufacturing Limited, 67 Goshen St., Box 367, Tillsonburg, Ont. N4G 4H8. Tel. 519-842-8457. Fax: 519-688-0575. Associates, Eberhard Mfg. Co., Cleveland, OH, Illinois Lock Co., Chicago, IL, U.S.A. Metal stampings, vehicle and industrial security hardware, locking and latching mechanisms. Brands, "Eberhard" vehicle hardware, "Illinois" locks. Parent company, The Eastern Company, Naugatuck, CT, U.S.A.
- (Ops.Mgr.) R. G. Alexander; (Plant Eng.) L. Farkas; (S.M.) J. F. Webb; (Off.Mgr.) A. Almas; (P.A.) Ms. J. Cone. Annual Sales (D). Co. Size (B).[®]
- Eberhard & Shives (1977) Ltd., 317 Horton St. P.O. Box 67, London, Ont. N6A 4V3. Tel. 519-433-1951. Architectural ironwork, stairs, fire escapes, air conditioning, sheet metal work, etc.
- (G.M.) R.W. Battersby. Annual Sales (C). Co. Size (A).[®]
- Eberhard's Custom Woodwork Ltd., 9540-62nd Ave., Edmonton, Alta. T6E 0E2. Tel. 403-435-2291. Exotic veneered plywood, architectural doors.
- (P.) E. Reichenbach. Annual Sales (B). Co. Size (A).[®]
- ★Eberhart Scientific & Artistic Glass Ltd., 325 Devonshire Rd., Windsor, Ont. N8Y 2L3. Tel. 519-252-2380. Branch office, 1115 Jarvis St., Windsor, Ont. Artistic and scientific glass products, neon glassblowing.
- (P.) R. Whitehead; (S.) Ms. I. Whitehead. Annual Sales (A). Co. Size (A).[®]
- Ecco Heating Products Ltd., #108 - 6360 202nd St., Langley, B.C. V3A 4P7. Tel. 604-530-2748. Fax: 604-530-3749. Branch offices, Winnipeg, Man., Regina, Saskatoon, Sask., Kelowna, Burnaby Commercial/Industrial Division, B.C. Plants, Edmonton, Calgary, Alta., Burnaby, B.C. Associate, Western Supplies Ltd. Prefabricated sheet metal for residential, commercial and industrial use (pipe, duct, fittings and elbows), type B gas vents 3"-30", spiral round and flat duct, aluminum flexible duct (Chimney liner), custom manufacturing, stamping and spinning, post tensioning, sheathing and components. Brands, "Ecco-Vent", "Eccoduct".
- (P. & C.E.O.) K. F. Hartwell; (Exec.V.P. & G.M.) F. Wakulich; (V.P.Mktg.) D. Dick; (V.P.Prod.) H. Hartwell; (Copr.Inv.Cont.) C. Matthiesen; (Dir. of Comm.) H. Thorp; (Dir.Mktg.) Ms. A. Thomas; (Purch.Actg.) Ms. C. Pantilla; (Eng.) L. Krisch; (Mktg. & Adv.Mgr.) R. Woolley. Annual Sales (E). Co. Size (E).[®]
- Ecco Packaging Ltd., See Les Emballages Ecco Ltée.
- Echangeurs de Chaleur Universel Inc., Les, 1045 rue Hickson, Verdun, Que. H4G 2L3. Tel. 514-766-3584. Fax: 514-766-2086. Telex: 055-61668. Heat exchangers, oil coolers, radiators, integral fin tubes. Parent company, Unifin Int'l.
- (G.M.) F. Catania; (S.M.) J. Genest. Annual Sales (C). Co. Size (A).[®]
- Echlin Canada Inc., 500 Carlingview Dr., Rexdale, Ont. M9W 5H1. Tel. 416-675-7813. Fax: 416-675-7800.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

Telex: 06-968536. Associate, Ace Canada Inc., Mississauga, Ont. Automotive after market and truck parts. Brands, "Echlin", "United", "Borg-Warner", "Grey-Rock", "Lipe", etc. Parent company, Echlin Inc., Branford, CT, U.S.A.

(G.M.) C. Smith; (S.M.) R. McKeown; (Cont.) Ms. M. Bignell. Annual Sales (E). Co. Size (E).

- ★Eckel Industries of Canada Limited, Allison Ave., P.O. Box 776, Morrisburg, Ont. K0C 1X0. Tel. 613-543-2967. Fax: 613-543-4173. Noise control products, acoustic panels and rooms, hearing diagnostic and testing chambers, traffic doors for industrial and commercial applications. Brands, "Eckoustic", "TEC", "An-Eck-Oic", "Rub-bair", "Thinline", "Stic-Klip", "Type-S".

(G.M.) B. C. Noon. Annual Sales (C). Co. Size (A).®

Eckels, H.S., & Company (Canada) Limited, 352 Silvercreek Pkwy., Guelph, Ont. N1H 1E7. Tel. 519-824-8020. Embalming and disinfecting chemicals. Brands, "Nuoxin", "Veloxin", "Trioxitone", "Trioxin", "Dyno".

(P. & G.M.) C. W. Bowes. Annual Sales (C). Co. Size (A).

Eclipse Fuel Engineering Co. of Canada Ltd., 1145 West Port Ct., Mississauga, Ont. L5T 1B6. Tel. 416-670-1222. Fax: 416-670-0170. Telex: 06-963507. Subsidiary, Eclipse/Bescom Ltd., Montreal, Que., Temco-Eclipse, Calgary, Alta. Blowers, high temperature liquid heaters and vaporizers, heat recovery boilers, heaters, burners, temperature and combustion controllers and recuperators. Parent company, Eclipse Inc., Rockford, IL, U.S.A.

(V.P. & G.M.) B. Butler; (Cont.) E. Kelley. Annual Sales (D). Co. Size (C).®

Eclipse Lighting & Accessories Inc., 243 Church St., St. Catharines, Ont. L2R 3E8. Tel. 416-641-0121. Residential lighting products.

(P.) B. Reading. Annual Sales (B). Co. Size (B).

Eclipse Pen & Pencil Company Limited, 221 Norseman St., P.O. Box 398, Stn. "U", Toronto, Ont. M8Z 5Y8. Tel. 416-232-2343. Fax: 416-239-7063. Ball point pens, mechanical pencils, key tags, coasters. Brands, "Ever Ready", "Eclipse".

(P.) W. B. Ferderber; (Cont.) B.C. Tugwell. Annual Sales (C). Co. Size (B).®

- ★Eco Corporation, 6725 Airport Rd., Suite 502, Mississauga, Ont. L4V 1V2. Tel. 416-678-2901. Fax: 416-678-9834. Research Centre, Willowdale, Ont. "Ecolyte" photodegradable plastic resins, "Ecolyzer" organic digester/composter, environmental research, development and consulting.

For.Reps., Enviromer Enterprises, Leominster, MA, Ecolyte Atlantic, Inc., Baltimore, MD, U.S.A.

(Chmn.) J. E. Warrington; (P. & C.E.O.) P. M. Aitken; (V.Chmn.) S. F. Angus; (Exec.V.P.) G. M. Keane; (V.P.) M. Gee; (Mgr.Sci.Res.) H. Auksi, Ph.D. Annual Sales (C). Co. Size (B).

- ★Eco-Tec Inc., 925 Brock Rd. S., Pickering, Ont. L1W 2X9. Tel. 416-831-3400. Fax: 416-831-3409. Associate, Prosep technologies, Inc., Pickering, Ont., Eco-Tec (Europe) Ltd., U.K. Ion exchange and anti pollution devices, chromic, nickel, copper, stripping, pickling, anodizing acid recovery systems, recovery and purification of waste water, water demineralization systems, electrowinning systems. Parent company, Eco-Tec Limited, Pickering, Ont.

For.Rep., Eco-Tec (Europe) Ltd.

(P.) P. J. Simmons, Ph.D., P.Eng.; (Exec.V.P.) C. J. Brown, P.Eng; (V.P.Sales) M. Dejak, P.Eng; (V.P.Fin.) J. C. Potter, CMA; (Eng.Mgr.) A. Hutchison; (Mat'l's Mgr.) A. Fitzpatrick; (Tech.Mgr.) Ms. C. Fletcher. Annual Sales (D). Co. Size (C).®

Ecodyne Cooling Products, 2201 Speers Rd., Oakville, Ont. L6L 2X9. Tel. 416-827-9821. Fax: 416-827-8428. Telex: 06-982212. Branch office, Calgary, Alta. Cooling towers. Parent company, The Graver Company.

(P.) D. Hickling, P.Eng; (V.P.) D. Skelton, P.Eng. Annual Sales (D). Co. Size (C).

Ecodyne Limited, 2201 Speers Rd., Oakville, Ont. L6L 2X9. Tel. 416-827-9821. Fax: 416-827-8428. Telex: 06-982212. Branch office, Calgary, Alta. Associates, Ecodyne Cooling Products, Unitech, Graver Water, Oakville, Ont. Water and waste treating operations, cooling towers, evaporators. Parent company, The Graver Company.

(P.) D. Hickling, P.Eng; (V.P. & Cont.) M. E. Reid, C.A.; (V.P.) P. Watts, P.Eng. Annual Sales (D). Co. Size (C).

- ★Ecolab Ltd., Institutional Division, 5105 Tomken Rd., Mississauga, Ont. L4W 2X5. Tel. 416-238-0171. Fax: 416-238-0375. Telex: 06-961304. Branch offices, Dart-

mouth, N.S., Quebec, Montreal, Que., Ottawa, Lakefield, St. Catharines, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Plant, Nuvik Crt., Mississauga, Ont. Other divisions, Klenzade, G.H. Wood, Chemlawn Ltd., Airmek Professional Products. Dishwashing and laundry detergents, sanitizers and degreasers. Brands, "Super Score", "Rabum", "Solid Choice". Parent company, Ecolab Inc., St. Paul, MN, U.S.A.

For.Reps., Argentina, Aruba, Australia, Austria, Barbados, Belgium, Bermuda, Brazil, China, Cyprus, Denmark, Dominican Republic, Egypt, England, Fiji, Finland, France, Germany, Greece, Guadeloupe, Guam, Hong Kong, Indonesia, Italy, Jamaica, Japan, Korea, Lebanon, Malaysia, Mexico, New Zealand, Norway, Peru, Portugal, Saudi Arabia, Singapore, Spain, Sweden, Switzerland, Taiwan, Thailand, Trinidad, U.S.A., Puerto Rico, Antigua, Brunei, Bahrain, Curacao, Bangladesh, Dubai, Jordan, Kuwait, Martinique, Oman, Panama, Qatar, Sarawak, Sri Lanka, St. Maarten, St. Thomas, Turkey.

(Exec.Dir.) H. S. Oxholm; (Exec.Dir.) T. Combs; (Reg. V.P.) J.G. Eakins; (Div.Mgr.) B. Hamilton. Annual Sales (E). Co. Size (F).

- ★Ecolo Odor Control Systems Inc., 1222 Fewster Dr., Unit 9, Mississauga, Ont. L4W 1A1. Tel. 416-625-8664. Fax: 416-625-8892. Branch offices, Halifax, N.S., Montreal, Que., Ottawa, Hamilton, Concord, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C., Washington, D.C., Cincinnati, OH, U.S.A. "Ecolo" odour control dispensing equipment, "Air Solution" odour control formulations for commercial and industrial applications. Parent company, Sager Industries Inc.

For.Reps., Australia, New Zealand, Taiwan, Singapore, Austria, Israel, Varacia, Dominican Republic, Malaysia, Indonesia, Germany, Norway, Spain, Jamaica.

(P.) C. Sager. Annual Sales (C). Co. Size (A).®

Econ-O-Camp, 121 des Pins Ouest, St.-Alphonse de Granby, Que. JOE 2A0. Tel. 514-375-5588. Motor home products.

(P.) F. Duranleau; (V.P.Sales & Mktg.) C. Duranleau. Annual Sales (C). Co. Size (A).

- †Econaire (1984) Inc., 500 Dufferin Ave., Winnipeg, Man. R2W 3C7. Tel. 204-942-8343. Fax: 204-942-2552. Plant growth cabinets, environmental rooms, incubators, germinators, ultra-low freezers, fume hoods, clean rooms, T.A.P.P.I. rooms, dew cabinets and rooms, and forage crop driers.

(P.) C. E. Lamont, P.Eng.; (V.P. & G.M.) D. F. Kruse. Annual Sales (B). Co. Size (A).®

- ★Econo Lift Ltd., 3105 Unity Dr., Unit #16, Mississauga, Ont. L5L 4L2. Tel. 416-828-1366. Toll Free: 800-387-8173. Fax: 416-828-6116. Electric fork lift trucks, tilters, drum handlers and dumpers. Brand, "Econo Lift".

For. Reps., Dealer Network in Europe and U.S.A.

(P.) O. Schlesinger; (V.P.) R. Schlesinger. Annual Sales (C). Co. Size (B).®

Econoline Manufacturing, a Division of Econoline Metal Fabrications Inc., 1230A Reid St., Richmond Hill, Ont. L4B 1C4. Tel. 416-881-3383. Toll Free: 800-268-6816. Fax: 416-289-0793. Associates, National Library Resources Ltd., N.L.R. (Ottawa) Ltd. Metal office furniture and library desks, book trucks, library metal shelving.

(P.) H.B. Mehls. Annual Sales (B). Co. Size (A).®

Econolite Canada Inc., 2500 Lawrence Ave. E., Unit 13, Scarborough, Ont. M1P 2R7. Tel. 416-752-4252. Fax: 416-752-6357. Branch office, Richmond, B.C. Plant, Richmond, B.C. Associate, Electromega Ltd., Candiac, Que. Traffic signals, controllers and accessories, traffic systems, emergency pre-emption equipment. Parent company, Econolite Control Products Inc., Anaheim, CA, U.S.A.

For.Reps., Saudi Arabia, Belgium, Luxembourg, Holland.

(G.M.) P. Keen, P.Eng.; (P.A.) Ms. T. Flagello. Annual Sales (D). Co. Size (A).®

- ★Economic Swiss Time Canada Ltd./Ltée., 2913 Lakeshore Blvd. W., Toronto, Ont. M8V 1J3. Tel. 416-251-1225. Toll Free: 800-668-6046. Fax: 416-252-8463. Subsidiary, The Clock Factory, Toronto, Ont. Watches including quartz movement, and clocks. Brands, "Swisstime", "Omni", "Jordache", "Advance", "Maple Leaf", "Roamer", "Sweda", etc. Parent companies, Action Time International, Externex Industries Canada Ltd., Passport International.

For. Reps., Watch-World, Tonawanda, NY, U.S.A.

(Chmn.) O. Jutzeler; (P.) Mrs. G. Jutzeler; (V.P.) E. Jutzeler; (Dir.) Mrs. P. Delfin-Jutzeler; (S.) Ms. T. Von Osterhausen. Annual Sales (C). Co. Size (A).®

Economy Forms Corp., (Canadian Division), 30 Todd Rd., Georgetown, Ont. L7G 4R7. Tel. 416-877-6957. Fax: 416-877-1858. Branch offices, Dartmouth, N.S., Montreal, Que., Airdrie, Alta., Vancouver, B.C. Steel forms for concrete construction hardware and accessories. Parent company, Economy Forms Corp., Des Moines, IA, U.S.A.

(V.P. & G.M.) B. J. Savard; (Prod'n Mgr.) J. Verrette. Annual Sales (D). Co. Size (C).®

Economy Metal Works Ltd., Box 725, 109-1st St., Vulcan, Alta. T0L 2B0. Tel. 403-485-6966. Steelwork.

(P.) D.K. Martin; (Cont.) Mrs. R. Kumlin; (G.M.) D. Robbie; (V.P.Mktg.) M. Martin. Annual Sales (B). Co. Size (A).

Economy Store Fixtures Limited, 900 Alness St., Unit 17, Downsview, Ont. M3J 2H6. Tel. 416-661-3565. Fax: 416-661-0455. Custom wood millwork and store fixtures.

(P.) P. D. Sisley. Annual Sales (C). Co. Size (A).®

Ecosco Process Inc., 3301 de l'Industrie, Rawdon, Que. J0K 1S0. Tel. 514-834-3333. Fax: 514-834-4662. Associate, Romolco Plastics Limited, Rawdon, Que. Environmental control systems, equipment for biological treatment of wastewater, ice prevention systems, anaerobic sludge digester mixing, sub-surface aerators. Brand, "Helijet".

(P. & G.M.) O.J. Mortensen. Annual Sales (B). Co. Size (A).®

Ecranovision Ltée., 30 Galipeau, Laval, Que. H7L 1G1. Tel. 514-628-3477. Fax: 514-628-6022. Office, cafeteria and residential chairs, free standing and office system partitions.

(P.) T. Tozzi; (G.M.) J. Tozzi; (Mktg.Mgr.) Ms. M. Tozzi. Annual Sales (C). Co. Size (B).

Ed-Web Printers (1986) Ltd., 14101 - 128th Ave., Edmonton, Alta. T5L 3H3. Tel. 403-452-2414. Fax: 403-455-8976. Newspapers, flyers, magazines and catalogues.

(P.) J. Francis; (Compt.) Ms. G. Hiller; (G.M.) K. L. Knutsen. Annual Sales (D). Co. Size (C).®

- ★Edac Inc., 40 Tiffeld Rd., Scarborough, Ont. M1V 5B6. Tel. 416-754-3322. Fax: 416-754-3299. Card-edge, metal to metal and rectangular rack, panel and compliant pin connectors. Brand, "EDAC". Parent company, PEEK plc, Great Britain.

(P.) Ms. A. Robinson; (Dir.Mktg. & Sales) W. Mango. Annual Sales (D). Co. Size (D).®

Edcon, Box 2038, St. Albert, Alta. T8N 2A3. Tel. 403-447-2122. Fax: 403-447-1426. Plants, Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Associates, Calgary Masonry Supplies, Calgary, Alta., Talcrete, Winnipeg, Man., Coast Masonry Supplies, Vancouver, B.C. lightweight and heavyweight concrete blocks as well as glazed face blocks for building and concrete brick. Brands, "Spectra-Glaze", "Regency Brick", "Hebron" and "Interpace" clay brick. Parent company, CCL Industries Ltd.

(G.M.) B. D. Clark. Annual Sales (D). Co. Size (C).®

- ★Eddy, E. B., Forest Products Ltd., P.O. Box 3521, Stn. C., Ottawa, Ont. K1Y 4L5. Tel. 613-725-6700. Fax: 613-725-6820. Branch office, Toronto, Ont. Mills, Hull, Que., Espanola, Ottawa, Timmins, Nairn Centre, Ont. Fine, packaging and specialty papers, lumber, bleached wood pulp. Brands, "Eddy", "Guardian", "Wellington", "Vista Opaque", "Century Opaque Litho". Parent company, Eddy Paper Company Limited, Hull, Que.

(P.) E.F. Boswell; (V.P.Fin. & T.) A. L. LeClair; (Sr. V.P.Pulp, Forestry & Wood Prods.) J.D.T. McMullan; (Sr. V.P.Paper Man.) J. A. Pickard; (V.P.Mill Mgr.) A. Wallace; (Sr.V.P.Mktg. & Sales, Paper Div.) G. F. Chase; (V.P.New Prod.Dev.Corp.) W. J. Murphy; (V.P., I.R. & Pers.) F.A. Cashman; (V.P.Forestry & Wood Prods.Ont.) G. B. Bailey; (Corp.S.) R. E. Smith. Annual Sales (H). Co. Size (G).®

Eddy, E.B., Forest Products, Forestry & Wood Products Ontario, Station Rd., Espanola, Ont. P0P 1C0. Tel. 705-869-2020. Fax: 705-869-1802. Telex: 053-3344. Mills, Timmins, Nairn Centre, Ont. Lumber, etc. Parent company, E.B. Eddy Forest Products Ltd., Ottawa, Ont.

(V.P.Forestry & Wood Prods.) E.C. McManus; (S.M.) D. W. Smith. Annual Sales (F). Co. Size (F).®

Eddy Group Limited, 660 St. Anne St., Bathurst, N.B. E2A 3Z3. Tel. 506-546-6631. Fax: 506-546-2360. Cabinets, doors and windows.

(S.T. & Cont.) E. Kevin LeClair. Annual Sales (E). Co. Size (E).®

- ★Eddy Match Company Div. of Wilkinson Sword Canada Inc., 21 St. Clair Ave. E., Suite 201, Toronto, Ont. M4T 1L9. Tel. 416-963-5092. Toll Free: 800-267-3158. Fax: 416-963-5170. Telex: 06-23148. Plant and administra-

- tion office, Pembroke, Ont. "Eddylites" matches, match splints, "Wilkinson Sword" razor blades, self-sharpening knives and scissors, "Tullen" kitchen cutters. Parent company, Swedish Match, Stockholm, Sweden.
(P.) J. D. Hagerman; (V.P.Mfg.) D. Davies; (V.P.Fin.) W. Roehrig. Annual Sales (E). Co. Size (E).[Ⓢ]
- Eden Creations Ltd., 17 Paton Rd., Toronto, Ont. M6H 1R7. Tel. 416-533-2365. Branch offices, 4040 Steeles Ave. W. and 1535 Dundas St. W., Toronto, Ont. "Oggi Design" ladies' clothing. Parent company, L'Ultima Moda.
(P.) S. Costanza. Annual Sales (8). Co. Size (A).
- ★Edenborough Ltd., 116 Bonnie Cres., P.O. Box 145, Elmira, Ont. N3B 2Z5. Tel. 519-669-1531. Toll Free: 800-265-6398. Fax: 519-669-3041. Stained glass sun-catchers, decorative glass panels to enhance sunlight entering through windows, also stained glass tiffany corners which attach directly to the four corners of windows, doors or mirrors.
(P.) D. Edenborough; (V.P. & G.M.) F. Lamb. Annual Sales (C). Co. Size (B).[Ⓢ]
- Edgewind Sales & Manufacturing Ltd., 1641 Provincial Rd., Windsor, Ont. N9A 6J3. Tel. 519-969-4291. Automotive stampings. Parent companies, 538937 Ontario Ltd., Edgewood Tool & Manufacturing Co., Detroit, Mich., U.S.A.
(P.) W. Lozelle; (G.M. & S.M.) M. Peltier. Annual Sales (C). Co. Size (B).
- ★Edgewood Furniture Limited, 66 Eddystone Ave., Downsview, Ont. M3N 1H4. Tel. 416-742-2572. Upholstered furniture.
(P.) M. Colalillo; (V.P.) M. Kirsh. Co. Size (B).
- ★Edgewood Potteries Div. 517471 Ont. Ltd., 9 Advance Rd., Toronto, Ont. M8Z 2S6. Tel. 416-231-2658. Ceramic giftware, furniture accessories, lamp bases, horticultural overpots, etc.
(V.P.Ops.) M. Spence; (V.P.Sales & Mktg.) E. Doherty. Annual Sales (C). Co. Size (A).
- Edinburgh Electric Limited, 12 Industrial St., Toronto, Ont. M4G 1Y9. Tel. 416-421-7987. Fax: 416-421-7663. DEL Liftgates, Inc., Buffalo, NY, U.S.A. Hydraulic liftgates for trucks. Parent company, Diesel Equipment Ltd., Toronto, Ont.
(P.) D.H. Martin; (T.) B. Ross. Annual Sales (C). Co. Size (B).[Ⓢ]
- Editions Beauchemin Limitée, 3281 ave. Jean Beraud, Chomedey, Que. H7T 9Z7. Tel. 514-334-5912. Fax: 514-688-6269. Publishers of French textbooks and dictionaries.
(P.) G. Frenette; (V.P.Sales) S. Proulx. Annual Sales (C). Co. Size (A).[Ⓢ]
- Editions Brimar Publishing Inc., 338 East St-Autoine, Montreal, Que. H2Y 1A3. Tel. 514-954-1441. Fax: 514-954-1443. Cookbooks.
(Chmn.) G. Brière; (Cont.) Ms. S. Yuen. Annual Sales (D). Co. Size (A).[Ⓢ]
- Editions Gilles Allard Inc., Les, 266 St-Marcel, Drummondville, Que. J2B 2S6. Tel. 819-474-6852. Fax: 819-478-4566.
(P.) G. Allard. Annual Sales (B). Co. Size (A).[Ⓢ]
- Editions HRW Limitée, Les, 8035 rue Jarry est, Montreal, Que. H1J 1H6. Tel. 514-351-7810. Fax: 514-351-4040. Telex: 05-828639. Book publishers.
(P.) J. Guy Blanchette; (Dir.) N. Aubin; (V.P.Fin. & Admin.) J. Cristofaro; (Dir.Editorial) R. Lahaie; (Dir. Interressources) Mrs. D. Guy. Annual Sales (D). Co. Size (B).[Ⓢ]
- Editions de l'Acadie Nouvelle (1984) Ltée., Les, 476 boul. St-Pierre Ouest, C.P. 1100, Caraquet, N.B. E0B 1K0. Tel. 506-727-4444. Fax: 506-727-7620. Publishers of "L'Acadie Nouvelle" and "Le Plus" newspapers.
(Pub. & G.M.) G. Hachi. Annual Sales (C). Co. Size (C).[Ⓢ]
- Edmonton Auger & Bit Service Ltd., 5600 - 103A St., Edmonton, Alta. T6H 2J5. Seismic auger stem.
(P.) K. Hunter. Annual Sales (A).
- Edmonton Auto Spring Works Ltd., 9502 - 102 Ave., Edmonton, Alta. T5H 0E3. Tel. 403-422-6892. Automotive and industrial springs of all types, also trailers. Brand, "Vibra" root pickers. Parent company, Juniper Enterprises Ltd., Edmonton, Alta.
(Mgr.) E. McCoy. Annual Sales (8). Co. Size (A).
- Edmonton Exchanger & Refinery Services Ltd., 5545 - 89th St., Edmonton, Alta. T6E 5W9. Tel. 403-468-6722. Fax: 403-466-5155. Pressure vessel components, complete vessels.
(G.M.) H. Gusse. Co. Size (C).[Ⓢ]
- ★Edmonton Hydra-Matic Ltd., 5830-92 St., Edmonton, Alta. T6E 3A6. Tel. 403-437-1191. Toll Free: 800-661-6987. Fax: 403-436-6264. Subsidiary, Hydra-Machine Ltd. Hydraulic power units and cylinders, oilfield and mining equipment, power steering boxes, hydrostatic transmissions.
(P.) D. Guthrie; (V.P.Mktg.) L. Guthrie; (V.P.) A. Klancze; (Purch.) B. Simpson. Annual Sales (C). Co. Size (8).
- Edmonton Journal, A Division of Southam Inc., 10006-101st St., Edmonton, Alta. T5J 2S6. Tel. 403-429-5100. Fax: 403-429-5479. Telex: 037-3492. Publishers of "Edmonton Journal", daily newspaper. Parent company, Southam Inc., Toronto, Ont.
(Publisher) D. Babick. Annual Sales (E). Co. Size (F).[Ⓢ]
- Edmonton Plastics Ltd., 241 76th Ave. N.W., Edmonton, Alta. T6P 1P2. Tel. 403-440-2248. Custom moulding. Parent company, Drader Manufacturing Industries Ltd., Edmonton, Alta.
(P.) D.E. Drader; (G.M.) G. McTavish. Annual Sales (C). Co. Size (A).[Ⓢ]
- Edmonton Rubber Stamp (1984) Ltd., 10154-103rd St., Edmonton, Alta. T5J 0X7. Tel. 403-422-6927. Fax: 403-424-8126.
(P.) R. Hopkins; (Mgr.) Mrs. D. Lavigne. Annual Sales (B). Co. Size (A).[Ⓢ]
- Edmonton Supply Co., 10419 - 96th St., Edmonton, Alta. T5J 2J1. Tel. 403-424-0776. Fax: 403-426-4231. Associates, D.C. Industrial Steel Ltd., Dawson Creek, B.C., Red Deer Industrial Metals Ltd., Red Deer, Alta.
(P.) S. Maurice; (Sales Mgr.) S. A. Danny. Annual Sales (C). Co. Size (A).
- Edmonton Tent & Awning Inc., 16935 - 110th Ave., Edmonton, Alta. T5P 1G8. Tel. 403-484-8731. Fax: 403-484-8736. Tents, tarps, canvas illuminated awnings.
(G.M.) V.A. Nast. Annual Sales (C). Co. Size (B).[Ⓢ]
- †Edmonton Truck Body Ltd., 11205-156 St., Edmonton, Alta. T5M 1Y2. Tel. 403-451-3990. Toll Free: (306, 403, 604) 800-661-7927. Fax: 403-452-2007. Specialized in service bodies, lubrication vans, sand bulkers, cabs, decks, trailers, tool boxes.
(G.M.) B. McKay; (Ops.Mgr.) T. Hill; (Prod'n Mgr.) D. Steinke. Annual Sales (C). Co. Size (8).[Ⓢ]
- Edmund Shoe Goods Ltd., 2360 Letourneux St., Montreal, Que. H1V 2P2. Tel. 514-259-3761. Fax: 514-259-6645. Shoe buckles, leather strippings, bindings and pipings, reinforcing braids and tapes, etc.
(P.) S. Mercier; (P.A. & T.) R. Mercier. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Edmundston Industries Ltée., 800 Canada Rd., Edmundston, N.B. E3V 1W4. Tel. 506-739-9582. Fax: 506-739-7618. Branch office, Baie Comeau, Que. Structural steel and metal fabrications, aluminum head clamps, etc. Parent company, Atelier Dionne 1988 Ltée.
(P.) G. Dionne; (G.M.) J. Gagnon; (Acct.) E. Grondin; (P.A.) J. Byram; (Eng.) J. Pelletier. Annual Sales (C). Co. Size (B).
- Edmundston Paper Box (1987) Ltd., P. O. Box 213, Edmundston, N.B. E3V 3K8. Tel. 506-739-9550. Fax: 506-735-5494. Plastic Div., 29 St-George St., Edmundston, N.B. Plastic food containers. Parent company, IPL Inc., St-Damien, Que.
(G.M.) M. Riou; (Admin.Serv.Mgr.) R. Grondin. Annual Sales (C). Co. Size (A).[Ⓢ]
- Edsan Press Incorporated, 744 Gordon Baker Rd., Willowdale, Ont. M2H 3B4. Tel. 416-493-4905. Fax: 416-497-6659. Commercial printers.
(C.E.O.) J. Baker; (P.) T. Baker, Sr.; (V.P.Sales & Mktg.) T. Baker, Jr.; (Prod'n) A. Van Bielin. Annual Sales (C). Co. Size (A).
- ★Edson Packaging Machinery Limited, 1308 Rymal Rd. E., P.O. Box 4057, Stn. "D", Hamilton Ont. L8V 4L5. Tel. 416-385-3201. Fax: 416-385-8775. Packaging machinery, case openers and sealers, conveyors, materials handling equipment. Brand, "Edson Case Packer". Parent company, Edson Holdings Ltd.
(P.) T. B. Gibson; (Mktg.Mgr.) J. Dallas; (T. & Cont.) J. A. Edwards; (Eng'g Mgr.) P. J. Stokes; (Plant Mgr.) M. W. West. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Educo International Inc., 123 Cree Rd., Sherwood Pk., Alta. T8A 3X9. Tel. 403-467-9772. Toll Free: (U.S.A.) 800-661-4142. Fax: 403-467-4014. Associate, L. Klaus Enterprises Ltd., Sherwood Pk., Alta. "Eduframes" and "Educo" educational toys.
For Rep., U.S.A.
(P.) Ms. K. Klaus; (Mfg.Mgr.) L. Klaus. Annual Sales (C). Co. Size (A).[Ⓢ]
- Edward Textile Inc., 7101 Park Ave., Suite 222, Montreal, Que. H3N 1X9. Tel. 514-273-4441. Fax: 514-273-7973. Mattress ticking and supplies, single and double knits, narrow fabrics.
(P.) E.A. Saleh; (G.M. & P.A.) F. Darwish; (S.M.) M. Saleh. Annual Sales (C). Co. Size (A).[Ⓢ]
- Edwards, D. Kemp, Limited, 25 Bayswater Ave, Box 3458, Stn. C., Ottawa, Ont. K1Y 4J6. Tel. 613-728-4631. Fax: 613-728-5550. Lumber, millwork and planing mills.
(P. & G.M.) M. K. Edwards; (S.M. & P.A.) D. Good; (Plant Mgr.) R. Leblanc. Annual Sales (C). Co. Size (C).
- ★Edwards-Day Inc., 312 Dolomite Dr., Unit 112, Downsview, Ont. M3J 2M2. Tel. 416-655-3535. Fax: 416-665-3537. Telex: 062-17707. Leather and plastic hunting, fishing, archery and racquet sport accessories, baby harness, tradesmen's pouches, dog collars, leads and harnesses, etc.
For Rep., Bent Moller, Denmark.
(P.) E. Gordon MacRae; (S.) Mrs. J.A. MacRae. Annual Sales (8). Co. Size (8).[Ⓢ]
- ★Edwards Grain Guard, P.O. Box 2181, 250-24 Street North, Lethbridge, Alta. T1J 4K7. Tel. 403-320-5585. Fax: 403-320-5668. Rod weeders and attachments, deep banders, hoe drills and automatic electric livestock waterers and aeration equipment.
(Mng.Dir.) F. Edwards; (S.M.) K. Pierson; (Ops.Mgr.) J. Edwards; (Cont.) M. Stromsmoe. Annual Sales (C). Co. Size (A).
- Edwards Welding Ltd., 727 Caledonia Ave., Victoria, B.C. V8T 1E4. Tel. 604-386-3264. Steel canopies and columns, structural steelwork.
(P.) R.A. Baxter; (V.P.) T. Sims; (V.P.) W.R. Manning. Annual Sales (B). Co. Size (A).
- ★Edwards, a Unit of General Signal Ltd., 625-6th St. E., Owen Sound, Ont. N4K 5P8. Tel. 519-376-2430. Fax: 519-376-7258. Branch offices, Moncton, N.B., Dartmouth, N.S., St. John's, Nfld., Montreal, Quebec, Que., Ottawa, Toronto, Sudbury, London, Burlington, Kitchener, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Burnaby, Victoria, B.C. Export Office and International Division, Mississauga, Ont. Electric signaling devices and fire alarm control systems. Brands, "Adaptabel", "Adaptahorn", "Edwards", "Evac", etc. Parent company, General Signal Corporation, Stamford, CT, U.S.A.
For Reps., Dong Bang Electronics, Korea; Minimax Fire Security Eng., India; A.D. Burford, Caribbean; Al Runaiithi Commercial Establishment, Abu Dhabi; Unitor Ship Service, Dubai, U.A.E.; Crime Stoppers, Hong Kong; Cheng An Fireguard Industries, Taipei, Taiwan; Harada Sangyo Kaisha Ltd., Tokyo, Japan; Svakstromspecialisten A/S, Oslo, Norway; Kolaly Consulting Eng., Cairo, Egypt; Yasco Beirut, Lebanon; A-1 Alarmatic (Chile) Ltda., Santiago, Chile; Cutler Hammer Ltd., Kitwe, Zambia; Ihab Trading Corp., Ridyadh, Jeddah, Taif, Saudi Arabia; Greece International, Athens, Greece; Allhabe Elektronik, Sweden; Solar Int'l, Denmark; Koor Communications, Israel; Palmyra Co., Syria; Sovica, Caracas, Venezuela; Biro Teknik, Jakarta, Indonesia; Borneo Tech., Thailand; Alarm Supply, Singapore; Pacific Technics Ltd., New Zealand; Engineered Systems Ltd., Ont., Optimas Komninos, Colombia; Charles Nolan & Co. Ltd., Eire; Kuwait; Stratford, Eng., Johannesburg, S. Africa.
(P.) B. R. Veale; (V.P.Mktg.) B. H. Niergarth; (P.A.) W. Ross King; (V.P.Mfg.) J. R. McCoubrey; (V.P.Sales) B. J. Sommerville. Annual Sales (E). Co. Size (G).[Ⓢ]
- Efcom Limited, 315 Brock Rd., Dundas, Ont. L9H 5H7. Tel. 416-628-0766. Fax: 416-628-8277. Cylinder carts, trailers, tool boxes, awning frames. Parent company, Flosman & Sons Co. Ltd.
(P.) G. Flosman. Annual Sales (B). Co. Size (A).[Ⓢ]
- Efort Manufacturing Company, 355 Adelaide N., Mount Brydges, Ont. N0L 1W0. Tel. 519-264-1881. Domestic bleach. Brand, "Use bottled Efort it works". Annual Sales (A). Co. Size (A).
- Egan Visual Inc., 300 Hanlan Rd., Woodbridge, Ont. L4L 3P6. Tel. 416-851-2826. Toll Free: 800-263-2316. Fax: 416-851-3426. Branch office, Egan Visual/West Inc., Commerce, CA, U.S.A. Visual aid systems, wall mounted conference units and white boards in wood finished cabinets.
(P.) J.A. Egan; (V.P.) G. Egan; (Plant Mgr.) J. Long. Annual Sales (D). Co. Size (D).[Ⓢ]
- Ehlers Manufacturing Limited, 1321 Matheson Blvd., Mississauga, Ont. L4W 1R1. Tel. 416-625-0404. Fax: 416-625-2587. Automated CNC precision machining, aircraft, nuclear, marine and medical parts.
(P.) W. W. Ehlers; (G.M.) D. Orr. Annual Sales (C). Co. Size (A).[Ⓢ]
- Eidetic Systems Corporation, P.O. Box 13340, Kanata, Ont. K2K 1X5. Tel. 613-832-3755. Custom computer software.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P. & G.M.) E. A. Tromanhauser. Annual Sales (A). Co. Size (A).^⑤
- 883413 Ontario Inc. McLean Packaging, 14 Downey St., Box 785, Brockville, Ont. K6V 5W1. Tel. 613-345-5588. Industrial packaging and millwork, custom woodwork, and triplewall containers.
- (P.) T. Blanchard; (G.M.) W.A. Stayner. Annual Sales (B). Co. Size (A).^⑤
- 89510 Canada Ltd., 3120 chemin Oka, Ste-Marthe-sur-le-Lac, Que. JON 1P0. Tel. 514-491-1155. Ladies' dresses, blouses and sportswear.
- (P.) Tony DeLuca; (S.) Terri DeLuca. Annual Sales (B). Co. Size (A).^⑤
- Eilers Products Ltd., 455 German School Rd., Paris, Ont. N3L 3E1. Subsidiary, H. & M Marble, Paris, Ont. Table counter and vanity bathroom tops, shower pans, drop in bath bowls, bath and whirlpool tubs, wall panels and window sills.
- (P.) H. Eilers; (V.P.Prod.) M. Eilers; (Purch.Mgr.) W. Dafor. Annual Sales (B). Co. Size (A).
- ★Eimco Jarvis Clark, 4445 Fairview St., P.O. Box 5049, Burlington, Ont. L7R 3Y8. Tel. 416-632-4940. Fax: 416-639-0876. Telex: 061-8943. Branch offices, Bathurst, N.B., Val D'Or, Que., Sudbury, Timmins, Marathon, Ont., Thompson, Man., Edmonton, Alta., Salt Lake City, UT, U.S.A., Terreón, Mexico; Lima, Peru; Santiago, Chile. Plant, Sudbury, Ont. Trackless mining equipment, LHD's, dump trucks, utility vehicles and drilling equipment. Parent company, Baker Hughes Canada Inc.
- (V.P.Mktg.) R. T. Meredith; (V.P.Fin. & Admin.) H. Tom Case; (V.P.Engr'g) G. Baker; (Purch.Mgr.) T. Murray. Annual Sales (E). Co. Size (E).^⑤
- Eimco Process Equipment, 5155 Creekbank Rd., Mississauga, Ont. L4W 1X2. Tel. 416-625-6070. Fax: 416-625-3519. Telex: 06-961455. Branch offices, Calgary, Alta., Delta, B.C. "Eimco", "EimcoBelt", "Agidisc", "EimcoMet", "Extractor", pulp and paper machinery, sewage and water treatment plants, mineral processing equipment, filters, thickeners. Parent company, Baker Hughes Canada Inc., Calgary, Alta.
- (P.) S.M. Stych; (V.P.Fin.) E.R. Mellett; (V.P.Mktg.) R.G. Mondoux; (P.A.) E.H. Wong; (V.P.Mfg.) T. Hveding. Annual Sales (E). Co. Size (C).^⑥
- Eirich Machines Ltd., 10243 Keele St., P.O. Box 550, Maple, Ont. L6A 1S5. Tel. 416-832-2241. Fax: 416-B32-2527. Telex: 06-964549. Industrial mixing equipment, complete mixing, batching and materials handling installations, electrical and electronic control systems, agglomeration and disintegration systems.
- (P.) P. Eirich; (Exec.V.P.) U. J. Wickardt; (S.M.) D. Koegler; (Plant Mgr.) S. Bogdan. Annual Sales (C). Co. Size (B).^⑥
- ★Eka Nobel Canada Inc., 1900 St. Patrice E., P.O. Box 2000, Magog, Que. J1X 4X6. Tel. B19-B43-8771. Fax: B19-B43-3269. Sodium chlorate.
- Parent company, Nobel Industries AB, Sweden.
- (P.) R. P. Jarvis; (Dir.Mktg. & Sales) C. R. Beaudry. Annual Sales (E). Co. Size (C).^⑥
- ★EKBERG CANADA LTD., 180 Laurier Blvd., P.O. Box 86, Brockville, Ont. K6V 5T7. Tel. 613-345-5502. Fax: 613-345-0160. Telex: 066-36514. Associate, Avesta Stainless Inc., Mississauga, Ont. Stainless steel butt-weld fittings. Brand, "ABE". Parent company, AB Broderna Ekbergs Verkstader, Örnsköldsvik, Sweden.
- For.Rep., ABE Fittings Inc., Atlanta, GA, U.S.A.
- (V.P. & G.M.) R. I. Richard; (Prod'n Mgr.) L. Cullen; (Off.Mgr.) W. Armstrong. Annual Sales (D). Co. Size (C).^⑥
- ★El-Chem Construction Co. (198B) Ltd., P.O. Box 354, 937 Cumberland Ave., Burlington, Ont. L7R 3Y3. Tel. 416-634-5586. Fax: 416-639-B08B. Applicators of corrosion resistant linings and coatings.
- (G.M.) R. Thibou; (Sales) T. Holmes; (Plant Mgr.) B. Partington; (Off.Mgr.) T. Carter; (Tech.Serv.) T. MacMillan. Annual Sales (C). Co. Size (B).
- ★El-Hy Company Limited, 2175 Solar Cr., Oldcastle, Ont. NOR 1L0. Tel. 519-737-6025. Fax: 519-737-1692. Secondary machining on production parts for the automotive and after market, also small production assemblies and non destructive testing (NDT) services. Parent company, Proto Manufacturing Limited.
- (P.) E. Brauss; (S.T.) Mrs. A. Brauss. Annual Sales (A). Co. Size (A).^⑤
- ★El-Met-Parts, Inc., 47 Head St., Dundas, Ont. L9H 3H6. Tel. 416-628-6366. Fax: 416-628-4762. Steel, motor, transformer and ballast laminations, steel slitting and warehousing services, wound cores, specialty annealing.
- (P.) J. Papakyriakou; (Mfg.Mgr.) K. Jain; (Cont.) J.D. Roser; (Sales Mgr.) J.D. Payne. Annual Sales (D). Co. Size (D).^⑤
- El Ran Furniture Ltd., [Ameublement El Ran Ltee.], 2751 Trans Canada, Pointe Claire, Que. H9R 1B5. Tel. 514-630-5656. Fax: 514-697-2980. Subsidiary, Cusa Creations Ltd., Pointe Claire, Que. Associate, Relaxon Furniture Inc., Pointe Claire, Que. Recliners, heater-vibrator chairs, upholstered motion sofas and loveseat groupings. Brands, "Cat/Napper" chairs, "Tandem".
- (P. & P.A.) I. Lubin; (V.P.Sales) H. Belisle; (V.P.) H. Shaffer; (V.P.Fin.) J. Wenger; (V.P.Ops.) S. Lubin; (Plant Mgr.) D. Belisle; (Purch.Mgr.) G. Sirota. Annual Sales (E). Co. Size (E).^⑤
- ★El Russ Aggregate Equipment Ltd., 4409 Glenmore Trail S.E., Box 42, Site 1, RR 5, Calgary, Alta. T2P 2G6. Tel. 403-279-7741. Fax: 403-236-5151. Branch offices, Regina, Sask., Edmonton, Alta., Vancouver, B.C. Portable crushing and screening plants, portable conveyors.
- (P.) R. Russell; (Cont.) Ms. C. Russell; (S.M.) B. Malcolm; (Mgr.Engr'g) D. Hull; (Fabrication Mgr.) G. Flanican; (Parts Mgr.) W. Jenkins. Annual Sales (D). Co. Size (C).^⑤
- ★Elan Corporation, 3B1 Park Ave. W., P.O. Box 550, Chatham, Ont. N7M 5K6. Tel. 519-352-1900. Fax: 519-352-6B30. Plant, 73 Main St. Glencoe, Ont. Subsidiary, Nova Metal Products, Glencoe, Ont. "Elan" automotive stampings and welded assemblies, door pillars, deep draw stampings, clutch plates and tubular assemblies.
- (P.) P. Fraser Johnson; (V.P.) B. A. Johnson; (V.P.Fin.) G. Canniff; (Mktg.Mgr.) P. Karolyi; (Mat'ls Mgr.) M. Polychuk; (Buyer) D. Alway; (Eng.Mgr.) G. Demeyer. Annual Sales (E). Co. Size (E).^⑤
- Elance Steel Fabricating Co. Ltd., 211A-47th St. E., Saskatoon, Sask. S7K 5H1. Tel. 306-931-4412. Fax: 306-931-76B3.
- (P.) J. Baier; (V.P.) R. Libke; (S.T.) V. Williams. Annual Sales (C). Co. Size (A).
- ★Elasto-Valve Rubber Products Inc., 19 Gino St., Box 12B, Stn B, Sudbury, Ont. P3E 4N5. Tel. 705-675-3366. Toll Free: 800-461-6331. Fax: 705-675-1967. "Elasto-Flex" pinch valve sleeves, rubber and flue duct expansion joints, pressure sensors, sampling valves, manual and automatic pinch valves, and vibration dampers. Parent company, Devjo Industries Inc.
- (P.) I. Watson; (G.M.) C. Hayes. Annual Sales (C). Co. Size (A).^⑥
- ★Elastocrete Inc., 1815 Drew Rd., Mississauga, Ont. L5S 1J5. Tel. 416-67B-7255. Fax: 416-677-1999. Rubber mats for children's play areas, jogging tracks, weight rooms, golf courses, horse stables, basketball and volleyball courts, insulation for shooting ranges, interlocking tiles for the same applications. Registered trade mark, Elastocrete. Parent company, E.R. Carpenter Co., Inc., U.S.A.
- (V.P.) J. Chambers; (Off.Mgr.) Mrs. C. Khalsa. Annual Sales (B). Co. Size (A).
- Elbertsen Industries Limited, Box 487, Stn A, Kingston, Ont. K7M 6R3. Tel. 613-389-6000. Fax: 613-384-7452. Wood and vinyl clad wooden windows. Parent company, Fort Aluminum Industries Limited.
- (V.P.) G. Van Huffel; (Plant Mgr.) C. Marquardt. Annual Sales (D). Co. Size (D).
- Elco Kitchen Products Ltd., 450 Dobbie Dr., Cambridge, Ont. N1R 5X9. Tel. 519-623-5520. Fax: 519-623-58B1. Kitchen textiles, dish cloths, oven mitts, aprons, pot holders, ironing board pads and covers. Brands, "The Kitchen Works", "Welmaid".
- (P.) M.D. Walker; (Exec.V.P.) M. Rosen; (V.P.Sales & Mktg.) R. Rogers; (Prod'n Mgr.) R. Small. Co. Size (E).
- Elcya Corporation Limited, 66 Penn Dr., Weston, Ont. M9L 2A9. Tel. 416-741-2230. Fax: 416-741-8027. "Elcya Line" decorative glass, plastic and ceramic ware, souvenir screen printing.
- (P. & G.M.) D.A. Reynolds; (V.P. & S.) D. Craig Reynolds. Annual Sales (C). Co. Size (B).^⑥
- ★Eldale Machine and Tool Ltd., R.R.#1, Elmira, Ont. N3B 2Z1. Tel. 519-669-5195. Fax: 519-669-5197. Axle and wheel assemblies for agricultural use.
- (P.) S. M. Bowman; (Mgr.) D. A. Hipel. Annual Sales (C). Co. Size (A).^⑥
- ★Eldon Industries Ltd., 500 Esna Park Dr., Unit#13, Markham, Ont. L3R 1H5. Tel. 416-475-9407. Fax: 416-475-1561. Telex: 06-966519. Manufacturing divisions: Ungar, Healthways, Office Products, Elpower. Electric soldering irons, scuba diving equipment, hobby tools, sporting goods, plastic office accessories. Brands, "El-
- don", "Imperial", "Ungar", "Healthways". Parent company, Eldon Industries Inc., Inglewood, CA, U.S.A.
- (P. & G.M.) M. Moskowitz; (Mktg.Mgr.) Ms. C. Tschipper; (S.M.) D. Climie. Annual Sales (D). Co. Size (C).^⑥
- Eldorado Cheese Limited, Eldorado, Ont. KOK 1Y0. Tel. 613-473-2973. "Eldorado Gold Brand" cheese.
- (P.) D. McKinnon; (T. & Mat'ls Mgr.) Ms. A. Doef; (Cheesemaker) M. Erwin. Annual Sales (C). Co. Size (A).^⑥
- ★Eldorado Tool & Mfg. Co. Ltd., 550 Parkside Dr., Unit B12, Waterloo, Ont. N2L 5V4. Tel. 519-885-2910. Toll Free: 800-265-4545. Fax: 519-885-1385. Custom machine shop.
- (P.) P. J. Harry. Annual Sales (B). Co. Size (A).
- Eldurail Canada Inc., 3B5 Michener Rd., Unit #2, Guelph, Ont. N1K 1E8. Tel. 519-836-5281. Fax: 519-836-5283. AC variable speed drives. Parent company, Duis Holding, B.V., Holland.
- For.Rep., PIV Eldutronic.
- (P.) A. Duis. Annual Sales (B). Co. Size (A).
- Electralert Limited, 415 Hood Rd., Unit 14, Markham, Ont. L3R 3W2. Tel. 416-475-6730. Fax: 416-475-0406. RS232C and coaxial switches, communications cables, network control switches, remote site monitoring and control equipment.
- (P.) K.D. Oag; (G.M.) Ms. J.L. Oag. Annual Sales (C). Co. Size (A).^⑥
- Electraulic Systems Limited, 75 Denison St., Unit 3, Markham, Ont. L3R 1B5. Tel. 416-475-6238. Fax: 416-475-1301. Logic control systems.
- (P.) P. R. Lyons; (S.T.) T. Bloy; (G.M.) J. Lan. Annual Sales (C). Co. Size (A).^⑤
- ★Electric Power Accessories Co. Limited, 27 Selby Rd., Brampton, Ont. L6W 1K5. Tel. 416-457-8300. Fax: 416-457-9696. Specialty pole line hardware, street lighting, photo-electric controls, mercury vapour lamp ballasts, polymer insulators. Brand, "Epac".
- (V.P.) G. R. Josephson; (Exp.Mgr.) J. Josephson. Annual Sales (D). Co. Size (B).^⑥
- ★Electric Power Equipment Limited, 12B5 Homer St., Vancouver, B.C. V6B 2Z2. Tel. 604-682-4221. Fax: 604-683-5903. Telex: 04-51171. Branch office, Prince George, B.C. Branch plant, Edmonton, Alta. Switchgears, generator control panels, transformers-oil and dry type, capacitors-high voltage etc. Brand, "Epe".
- (S.M.) H. Vesely; (Off.Mgr.) G.H. Robertson; (Plant Mgr.) D.A. Bond. Co. Size (E).^⑥
- ★Electrical Contacts Limited, 519-22nd Ave., Hanover, Ont. N4N 3C4. Tel. 519-364-1B78. Fax: 519-364-4626. Electrical contact materials produced via powder and wrought metallurgy. Products lines include discreet sintered and wrought contacts and assemblies, solid and composite contact rivets, bimetal and trimetal welding contacts, bimetal and trimetal profiled contact topes and other precious metal clad products.
- For.Reps., Great Britain, U.S.A.
- (P.) G.J. Allen. Annual Sales (D). Co. Size (C).^⑥
- ★ELECTRICAL TESTING INSTRUMENTS LTD., 3015 Kennedy Rd., #12, Scarborough, Ont. M1V 1E7. Tel. 416-292-B181. Fax: 416-292-81BB. Transformer ratio and insulation resistance testers, relay and high voltage test sets, etc. Brand, "E.T.I.". For.Reps., Ray Rosenkoetter Assoc., Roselle, IL, Willard Nott Company, San Ramon, CA, C&S Electrical Equipment Syracuse, NY, Richardson Technical Sales, Goldsboro, NC, Phoenix/Midwest Corporation, Franklin Park, NJ, U.S.A.; Johnson Trading & Engineering Co., Taipei, Taiwan; F.K. Industries, Lahore, Pakistan; Bini-moy Trade International Inc., Dhaka, Bangladesh; Instronic Instrumentos de Testes, Sao Paulo, Brazil; Siseca, Maracaibo, Venezuela; Industrial Engineering Systems, Port of Spain, Trinidad & Tobago; Scada Corporation Ltd., Bangkok, Thailand; Pacific Technics Ltd., Auckland, New Zealand, F.I.S.E.I.-Mexico, Industrial Electro-Communications, Philippines, Berca Indonesia, Jakarta, Indonesia.
- (P.) E. S. Manthey; (Off.Mgr.) Mrs. L. Yeoman. Annual Sales (B). Co. Size (A).^⑥
- Electro Air Canada Limited, 351 North Rivermede Rd., Concord, Ont. L4K 3N2. Tel. 416-669-5620. Fax: 416-669-5356. Branch office, St-Laurent, Que. Associate, Five Seasons Comfort Limited, Concord, Ont. Electronic air cleaners, air dusters, golf ball retrievers, welding fume collectors, dust removal equipment, sourcer.
- For.Reps., Scanofice OY, Finland, Holai Corp., Taiwan, Euro-In Corp., Korea, Nurol Dutyfree Shops, Turkey, General Intertrade, Greece.

- (P.) H. David; (Cont.) R. Schacter; (S.) Mrs. B. David; (Mktg. Co-Ord.) Ms. M. David. Annual Sales (C). Co. Size (C).[Ⓢ]
- ★Electro Arts Ltd., 235 Nugget Ave., Scarborough, Ont. M1S 3L3. Tel. 416-293-1147. Fax: 416-293-8929. Telex: 065-26118. Branch offices, Montreal, Que., Ottawa, Ont. "DVACS" (Digital Voice Access and Control System) data switching and data concentration remote test systems for telecommunications which includes hub, VF bridge, TDM and access cards, and F1F2 subsets (modems).
- (P. & G.M.) R.A. Zappacosta; (S.M.) J. Beaudet; (P.A. & Plant Mgr.) S. Hussain; (V.P.Eng.) J. Warberg. Annual Sales (D). Co. Size (B).[Ⓢ]
- Electro Beauce Inc., 2250, 90ieme Rue Est., St-Georges, Que. G5Y 7J7. Tel. 418-228-5505. Fax: 418-228-5630. Electric control panels.
- (P.) S. Martel; (G.M.) G. Martel; (P.A.) P. Lacasse; (Plant Mgr.) P. Martel. Annual Sales (C). Co. Size (B).[Ⓢ]
- Electro Cables Inc., 9 Riverside Dr., Trenton, Ont. K8V 5R5. Tel. 613-394-4896. Toll Free: (416,418,514,519,613,705,807,819) 800-267-2874. Fax: 416-394-4101. Computer and electronic wires and cables, also special cables for telecommunications and the satellite dish market.
- (P. & G.M.) P. Davis. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Electro Canada, 30 Tycoos Dr., Toronto, Ont. M6H 1V9. Tel. 416-785-6070. Fax: 416-785-6078. Electrical harnesses, cable assemblies, C.S.A. and U.L. approved power cord sets, electronic accessories, plastic moldings. Parent company, Electro Rubber Limited.
- (P. & G.M.) C. J. Christie, P.Eng.; (Mfg.Mgr.) T. Maknyik; (Cont.) Mrs. E. Goodwin; (Mgr.Admin.) Mrs. L. Christie; (Purch'g) A. McCourt; (S.M.) R. McNally. Annual Sales (D). Co. Size (D).[Ⓢ]
- Electro-Coating Inc., 10651 Keele St., Unit 1, Maple, Ont. L0J 1E0. Tel. 416-832-2925. Fax: 416-832-1564. Associate, Medallion Fence Limited, Maple, Ont. Electrostatic powder coating.
- (P.) S. Isenberg; (Plant Mgr.) R. Isenberg. Annual Sales (B). Co. Size (A).[Ⓢ]
- Electro-Kleen Alloy Polishing Ltd., 2355 Tedlo St., Unit 7, Mississauga, Ont. L5A 3W7. Tel. 416-273-9808. Fax: 416-273-5979. Electropolishers and mechanical polishers of metals and alloys.
- (P.) W. DeFreitas; (V.P.) D. B. Fortier. Annual Sales (B). Co. Size (A).[Ⓢ]
- Electro-Mecanik Inc., 445 rue Marconi, Ste-Foy, Que. G1N 4A7. Tel. 418-683-7124. Fax: 418-683-6712. Branch offices, Ville St. Laurent, Chicoutimi, Que. Coils for electric motors, electric and pneumatic control panels, power factor correction controls.
- (G.M.) G. Roy; (S.M.) J.N. Begin; (Plant Mgr.) M. Cote; (Reg.Mgr.) M. Frappier. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Electro-Meters Co., Ltd., P.O. Box 208, Pickering, Ont. L1V 2R6. Tel. 416-428-3413. Fax: 416-428-6086. Electrical shunts. Brand, "Electro-Meters".
- (P.) R. Krug. Annual Sales (C). Co. Size (A).[Ⓢ]
- Electro Porcelain Company Limited, 173 Roger St., P.O. Box 400, Waterloo, Ont. N2J 4A9. Tel. 519-576-2555. Electrical porcelain.
- (P. & Plant Mgr.) K. F. Humphrey. Co. Size (D).
- Electro Systems Inc., 631 Fort St., Victoria, B.C. V8W 1G1. Tel. 604-385-0911. Fax: 604-385-0733. Associate, Electro Systems Inc., Bellingham, WA, U.S.A. Propane and toxic fume detectors and traffic signals.
- (P.) M. McSorley; (V.P.Sales & Mktg.) I. McSorley; (G.M.) N. Dixon. Annual Sales (B). Co. Size (A).
- Electro Technologists Inc., 351 North Rivermede Rd., Concord, Ont. L4K 3N2. Tel. 416-738-6178. Fax: 416-669-5356. Associates, Electro-Air Canada Ltd., Five Seasons Confort Ltd. All electronic component assembled in other products.
- (P.) M. Rabo; (V.P.Sales & Mktg.) H. David. Annual Sales (B). Co. Size (A).
- Electro Tracking Systems, 2133 Royal Windsor Dr., Unit 25, Mississauga, Ont. L5J 1K5. Tel. 416-823-8557. Fax: 416-823-2100. Leak detection systems and equipment.
- (P.) D. Hutchins; (G.M. & Plant Mgr.) J.M. Hutchins; (Sales & Mktg.Mgr.) N.A. Hutchins; (Tech.Mgr.) D. Cotterell. Annual Sales (A). Co. Size (A).
- Electro Vapeur (1978) Ltée, [Electro Steam (1978) Ltd.], 5221 de Gaspé Ave., Montreal, Que. H2T 2A1. Tel. 514-272-6122. Fax: 514-272-3640. Industrial steam irons, portable steam generators, steam cleaners for the dental trade and jewellery cleaners. Brand, "Steamstress Royal".
- For. Reps. Fox-France, Paris, France; Gary Dental Supply Inc., Niles, Ill., U.S.A.; African Sewing Machine, Cape Town, South Africa.
- (P. & G.M.) N. Rosenberg; (Mgr.) F. Rudy. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Electro-Vox Inc., 2626 Bates Rd., Montreal, Que. H3S 1B2. Tel. 514-731-3771. Fax: 514-731-3193. Branch offices, Quebec, Que., Toronto, Ont., Boston, MA, U.S.A. Intercommunication equipment, amplifiers and fire alarm systems. Brands, "Electro-Vox", "Centrum V".
- For.Reps., U.S.A., Singapore, Malaysia.
- (P.) D.C. LaFreniere; (Mktg.) R. Archambault; (O.E.M.-Sales) F. Lafreniere. Annual Sales (D). Co. Size (D).[Ⓢ]
- Electro Wire of Canada Ltd., 1025-8th St.E., P.O. Box 608, Owen Sound, Ont. N4K 5R4. Tel. 519-376-1300. Fax: 519-376-3914. O.E. wiring harness, automotive and industrial cable products. Parent company, Electro-Wire of Texas Inc., Rochester Hills, MI, U.S.A.
- (G.M.) R. John Snider; (Mfg.Mgr.) W.A. Barfoot. Annual Sales (D). Co. Size (D).[Ⓢ]
- Electrofuel Manufacturing Company Ltd., The, 9 Hanna Ave., Toronto, Ont. M6K 1W8. Tel. 416-535-1114. Fax: 416-535-2361. Subsidiary, Electroceramics Cutting Tool Co. Inc. Ceramic cutting tools, ceramic bearings, rollers, electrodes and wear parts, advanced ceramics processing equipment, also components for space systems and complete payloads.
- (P.) S. Das Gupta, Ph.D.; (Prod'n) D. Ghosh, Ph.D.; (Tech.) J.K. Jacobs, Ph.D.; (Mktg.) M. Brett, Ph.D.; (Mgr.) J. Michniewski.
- ★ELECTROHOME LIMITED, 809 Wellington St. N., Kitchener, Ont. N2G 4J6. Tel. 519-744-7111. Fax: 519-749-3131. Telex: 069-55449. Plants, Kitchener, St. Catharines, Niagara-on-the-Lake, Ont. Subsidiaries: Electrohome Communications Inc., CAP Communications Limited, Kitchener, Ont., Sunwapta Broadcasting Limited, Edmonton, Alta, Electrohome (U.S.A.) Inc., Tonawanda, NY, Morristown, TN, Ontario, CA, U.S.A. Large screen color data/graphics projection systems, data display monitors, professional color and monochrome video monitors, high resolution "Vari Scan" color monitors, color computer graphics display, large screen public information display monitors, digital video effects systems, single and double sided printed circuit boards, multi-layer circuit boards, metal stampings and fabricating. Brands, "Electrohome", "Planar", "Lightening", "Jazz".
- For.Reps., Noise S.A., Argentina, Pacom Slaes Pty Ltd., Australia, Steiner GMBH, Austria, Jenston International (HK) Ltd., Hong Kong, Avidan A/S, Denmark, Sahkolliikkeiden OY (SLO), Finland, Videac S.A.M., France, HVS GM8H, Meiner Klausner, Bi Data GM8H, Germany, Hitec S.A., Greece, Telemusica, Israel, E.C.M. Di Maurizio Colombo S.A.S., Italy, Nissho Electronic Corp., Japan, M.W. Service Corp., Korea, A M Al Khorafi, Kuwait, Hitachindo Kharisma (Malaysia), Malaysia, Trans Video Netherlands, Netherlands, General Communications Ltd., New Zealand, NTV Consult A/S, Norway, BMP Ingenieros S.A., Peru, SM-Equicon Computer Services, Philippines, Mentur Exportacá Eorganiza CAD, Portugal, Saudi Media Systems, Saudi Arabia, ESCO Audio Visual Pte. Ltd., Singapore, Fox Computer Iberica S.A., Spain, STV Konsult AB, Sweden, Meister AG, Switzerland, Reap Trading Co. Ltd., Taiwan, Thaitronic Co. Ltd., Thailand, MBS Biligisayar, Turkey, Reflex Ltd., United Kingdom, Corp. Datatec, Venezuela.
- (Chmn. & P.) J.A. Pollock; (V.P.) W.D. McGregor; (S.) R.D. Bolden; (Dir.Hum.Res.) J.R. Boehmer; (Grp. V.P.Electronics) W.M. Nobbs; (V.P.Fin.) J.G. Gingerich. Annual Sales (F). Co. Size (F).[Ⓢ]
- Electrolab Limited, Box 320, Belleville, Ont. K8N 5A5. Tel. 613-962-9577. Fax: 613-962-0284. Audio-visual training programs in the skilled trades, safety, quality control and management-supervisory fields.
- (P.) N.C. Wilson; (V.P.) R.H. Andrews; (Mgr.Human Res.) Ms. B. Tait. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Electroline Equipment Inc., 8750 8th Ave., Montreal, Que. H1Z 2W4. Tel. 514-374-6335. Fax: 514-374-9370. Electronic equipment for the cable television industry.
- (P.) M. Olfman; (V.P. & Dir.Mktg.) H. Bertemes; (V.P.Prod'n) A. Serrvant; (V.P.Purch.) A. Mauridas; (V.P.Engr'g) P. Blais. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Electroline Manufacturing Co. Ltd., 2440 Wyandotte E., Box 592, Windsor, Ont. N9A 6M6. Tel. 519-252-7266. Fax: 519-252-0882. Warehouse, Regina, Sask. Electrical fittings, zinc die castings. Brands, "Electroline", "E.M.C.". (P.) R. A. Lesperance; (P.A.) J. Ferguson. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Electrolyser Corporation Ltd., The, 122 The West Mall, Etobicoke, Ont. M9C 1B9. Tel. 416-621-9410. Fax: 416-621-9830. Telex: 06-967771. Subsidiaries, The Electrolyser Corporation, Buffalo, NY, U.S.A., Stuart Electrolyser Limited, Surrey, England. Hydrogen plants and generators, hydrogen and oxygen compression, purification and storage systems. Brands, "Stuart Hydrogen Plants", "Stuart Cells".
- (Chmn. & C.E.O.) A. K. Stuart; (P.) I. Scott; (V.P.Mktg.) C. Baker. Annual Sales (D). Co. Size (C).[Ⓢ]
- Electromac Limited, 1965 Ambassador Dr., Windsor, Ont. N9C 3R5. Tel. 519-969-4632. Fax: 519-969-8852. Precision tools, gauges, fixtures and dies.
- (Mgr.) J. Halliday; (Mgr.) G. Caba; (Off.Mgr.) Ms. L. Larocque. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Electronic Craftmen Limited, 73 Schaefer St., Waterloo, Ont. N2L 4C4. Tel. 519-884-2210. Coils, transformers, small assemblies, epoxy castings and mouldings, custom solenoids, switching and linear power supplies.
- (V.P.) G. Bell, P.Eng; (T.) Ms. A. Stoddart; (Chief Eng.) A. Leslie, P.Eng; (QC.Mgr.) F. Vandervelden. Annual Sales (D). Co. Size (D).[Ⓢ]
- ★Electronic Health Machines Inc., 955 Alness St., Downsview, Ont. M3J 2J1. Tel. 416-661-3030. Toll Free: 800-263-9012. Fax: 416-661-3036. "Codetron" non-drug health machine for the treatment of clinical pain.
- (P.) G. Houlton; (V.P.) N. Salansky, Ph.D.; (Mktg.Mgr.) R. Booth; (Admin.) Ms. M. Gunner; (Prod'n Mgr.) S. Yakobovich; (G.M.) Ms. L. Greenhalgh. Annual Sales (B). Co. Size (A).
- ★Electronic Illumination Limited, 215 Midwest Rd., Scarborough, Ont. M1P 3A6. Tel. 416-759-2249. Fax: 416-759-8156. Branch office, 133 Midwest Rd., Scarborough, Ont. Edge-lighted instrument panels and dials, custom fabrication of panels and parts in metal and plastic, photo marking, wet finishing, engraving and silk screening to specification, all types of signs, graphic display modules and sheet metal fabrication.
- (P. & G.M.) A. Markovich; (S.M.) A. Penn; (Prod'n Mgr.) D. Nazarie. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★ELECTRONIC METALFORM INDUSTRIES LIMITED, 435 Steelcase Rd.E., Markham, Ont. L3R 2M2. Tel. 416-475-1217. Fax: 416-475-7428. Subsidiary, C & K Industrial Painting, Scarborough, Ont. Custom and precision sheet metal fabrication. Parent company, McCurdy Holdings Limited, Toronto, Ont.
- (P.) H. A. Drew; (P.A.) G. Morrison; (G.M.) M. Bruns. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Electronic Surveillance Corporation Ltd., 275A Steelcase Rd. E., Markham, Ont. L3R 1G3. Tel. 416-475-0552. Fax: 416-475-5623. Computer-aided-dispatch systems for fire departments and proprietary users, as well as computerized-alarm-monitoring for central station companies and municipalities, also security equipment including alarm transmitting and receiving devices, sprinkler controls and alarm accessories.
- (P.) J. Duggan; (V.P.) D. H. Duggan; (G.M.) R. Shepherd. Annual Sales (B). Co. Size (A).[Ⓢ]
- †Electropac Canada Inc., 70 Brunswick Blvd., Dollard des Ormeaux, Que. H9B 2C5. Tel. 514-683-9555. Fax: 514-683-0858. Printed circuit boards. Parent company, Electropac (U.S.), Manchester, NH, U.S.A.
- (V.P.) J. Klein; (Ops.Mgr.) J. Aubry-Morin; (Compt.) Mrs. S. Albutt. Annual Sales (D). Co. Size (D).[Ⓢ]
- Electrotrace Service Limited, P.O. Box 339, Stn.Z, Toronto, Ont. M5N 2Z5. Tel. 416-782-9030. Associate company, Electrogard Automation Electronics, Toronto, Ont. Infrared controls, metal detectors, cable and wire locating equipment, security equipment and services, electronic research and development.
- (G.M.) M. Hutner; (Plant Mgr.) H. Hutner. Co. Size (A).
- ★Electrovert Ltd., 1305 Industrial Blvd., La Prairie, Que. J5R 2E4. Tel. 514-488-2521. Fax: 514-488-2525. Telex: 055-660387. Branch offices, Dallas, TX, Henley-on-Thames, England, Singapore. Plant, Camdenton, MO, U.S.A. Associates, Electrovert U.S.A. Corp., Camdenton, MO, U.S.A., Electrovert U.K. Ltd., Henley-On-Thames, England. Capital equipment for electronics assembly industry, machines for wave soldering, infrared and vapor phase reflow soldering, aqueous and semi-aqueous cleaning, printed circuit board coating and fusing, lead forming and cutting, computer controlled materials handling, and custom designed equipment, also liquid metal core making systems, liquid metal encapsulation systems for the plastic component and aero engine manufacturing industries. Parent company, Cookson Group Plc, London, England.
- For.Reps., Worldwide.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P. & C.E.O.) M. G. Drake; (Exec.V.P.) M. T. Mittag; (V.P.Mfg.) A. S. Roberts; (V.P.Fin.) J. P. Regan; (Dir. Advanced Tech.) D. A. Elliott; (Mgr.Int'l Sales) Mrs. M. B. Yvart. Annual Sales (E). Co. Size (F).[®]
- ★Elegance Leather Goods Inc., 405 Adelaide St. W., Toronto, Ont. M5V 1S4. Tel. 416-366-8601. Fax: 416-366-4127. Leather handbags and portfolios, also leather accessories for the premium/incentives market. Brand, "Elegance Leather".
- (P.) K.I. Beidas; (Chief Acct.) E. Hass; (Off.Supv'r) Ms. N. Aked; (Design Supv'r) Ms. M. Beidas; (Prod'n Mgr.) A. Orel. Annual Sales (C). Co. Size (B).[®]
- †Elegant Brassiere Inc., 5700 rue Iberville, Montreal, Que. H2G 2B3. Tel. 514-271-6301. Fax: 514-271-8852. Telex: 055-60177. Foundation garments, brassieres and briefs, swimwear. Brands, "It's Me", "C'est Moi", "Fun 'N' Sun", "La Liberte", "Elegant Bra".
- (P.) H. DeLangen; (V.P.Fin.) T. Stachecki; (V.P.Mktg.) F. Belair; (S.M.) G. Warren. Annual Sales (D). Co. Size (D).[®]
- Elegant Knitwear Ltd., 9494 St. Lawrence, Room 501, Montreal, Que. H2N 1P4. Tel. 514-381-4281. Sweaters and pullovers.
- (P.) L. Honigwachs; (P.A.) E. Ehrmann; (Plant Mgr.) Z. Jakubovic. Annual Sales (C). Co. Size (B).
- Élévateurs des Trois-Rivières, Les, 2615 Notre Dame, C.P. 35, Trois Rivières, Que. G9A 5E3. Tel. 819-374-6203. Fax: 819-374-6392. Grain elevator.
- (P.) B. Hayles; (G.M.) S. Laughrea; (T.) L. Martin. Annual Sales (C). Co. Size (B).
- ★Elevator Components Incorporated, 1247 Kamato Rd., Mississauga, Ont. L4W 2M2. Tel. 416-624-6565. Fax: 416-624-4262. Door operators and rollers for elevators, door security systems, etc.
- (P.) T. Koehli; (Engr'g) R. Angle. Annual Sales (C). Co. Size (A).[®]
- Elgin Handles, Limited, 21 Kains St., St. Thomas, Ont. N5P 1M8. Tel. 519-631-0330. Fax: 519-631-2001. Hickory and ash replacement handles for striking, agricultural and logging tools, round and square point shovels, sledge and blacksmith hammers, splitting mauls. Brands, "Our Best", "Elgin Ace", "Elgin King", "Elgin Queen", "Three Star".
- (V.P. & G.M.) G. Keathley; (Plant Supt.) J. Tadema; (Nat.S.M.) R. Lewin. Annual Sales (D). Co. Size (C).[®]
- Eli Lilly Canada Inc., [La Compagnie Eli Lilly (Canada) Inc.], 3650 Danforth Ave., Scarborough, Ont. M1N 2E8. Tel. 416-694-3221. Fax: 416-699-7523. Telex: 02-29540. Sales offices, Montreal, Que., London, Ont., Calgary, Alta., Richmond, B.C. Subsidiaries, IVAC and Physio Control Divisions, Hybritech Division, Scarborough, Ont. Pharmaceuticals, animal health products, drugs, medical instruments. Brands, "Elanco", "Lilly", "Ivac", "Physio Control", "Hybritech". Parent company, Eli Lilly and Co., Indianapolis, IN, U.S.A.
- (P. & G.M.) W. Ringo; (Dir.Fin. & S.T.) D.S. Ashley; (Dir.Pharm.Mkt.Sales) F.R. Lynch; (Dir.Pers. & P.R.) J. Hanthorn; (V.P. & Dir.Prod'n) P.E. Winnett; (Dir.Elanco Animal Prods.) D. Gordon; (Dir.Gov't.Affairs) D.T. McCool. Annual Sales (F). Co. Size (E).[®]
- ★Elicon Industrial Controls Limited, 203 - 7080 River Rd., Richmond, B.C. V6X 1X5. Tel. 604-273-1654. Fax: 604-273-0012. Programming and startup of automatic controls to industrial plants, designers and assemblers of control and instrumentation systems.
- (P.) R.A. Cox; (S.) A.A. Nemeth. Annual Sales (B). Co. Size (A).
- Elimetel Inc., 2367 - 43rd Ave., Lachine, Que. H8T 2K1. Tel. 514-631-0064. Fax: 514-631-5476. Wire EDM precision components for the aerospace industry and intricate tooling for metal and plastic industries.
- (P.) E. Kedem; (Prod'n Mgr.) S. Kohnen. Annual Sales (C). Co. Size (A).[®]
- Elite Eavestroughing (Moose Jaw) Ltd., 910 Fairford St. W., Moose Jaw, Sask. S6H 1W7. Tel. 306-692-4079. Fax: 514-435-0256. Eavestroughing, downspouts, elbows, soffit and fascia, fold-away extensions, vinyl siding.
- (P.) L. Dushinski; (S.M.) S. Donley. Annual Sales (B). Co. Size (A).
- †Elite Eavestroughing (Regina) Ltd., 550 Cornwall St., Regina, Sask. S4R 2H2. Tel. 306-949-6555. Fax: 306-949-8990. Eavestroughs, downpipes, elbows, goose-necks, soffit, fascia, foldaways, end caps, vinyl coated steel siding.
- (P.) L. MacDonald; (Wholesale & Plant Mgr.) J. Shaw; (Compt.) G. L. Page. Annual Sales (C). Co. Size (C).[®]
- Elite Envelope Inc., 17 Laidlaw Blvd., Markham, Ont. L3P 1W5. Tel. 416-294-3700. Fax: 416-294-8674. Envelopes, wedding and social announcements, stationery, etc. Brands, "Brilliant Wove", "Brilliant Vellum". Parent company, Unique Envelope, Mississauga, Ont.
- (P.) K. G. Phillips; (Ops.Mgr.) R. Hughes; (Cont.) R. Belanger; (Prod'n Mgr.) B. Rommelaere. Annual Sales (D). Co. Size (C).[®]
- Elite Gift & Souvenir Mfg. Inc., 676 Monarch Ave., Unit 14, Ajax, Ont. L1S 2G9. Tel. 416-427-9182. Souvenirs, wall plaques and trophies.
- (P.) Mrs. K. Tobin. Annual Sales (A). Co. Size (A).[®]
- Elite Hosiery Mills Ltd., 8815 Park Ave., Montreal, Que. H2N 1Y7. Tel. 514-381-5327. Ladies' and children's seamless leotards and hosiery.
- (P.) M. Miller. Co. Size (N/R).
- Elite Metal Products Div. of Potts Bros. Ltd., 573 Talbot Ave., Winnipeg, Man. R2L 0R7. Tel. 204-667-6701. Cookie cutters, cake tins, utility bins, tin funnels, custom ductwork, flashing.
- (P. & G.M.) D. J. Potts; (S.T. & Plant Mgr.) G. F. Potts. Annual Sales (B). Co. Size (A).[®]
- Elite Neckwear Ltd., 9500 Meilleur St., Suite 802, Montreal, Que. H2N 2B7. Tel. 514-382-0360. Fax: 514-385-1951. Men's, boys' and children's neck ties and bow ties.
- (P.) A. Singer; (V.P.) R. Singer; (Cont.) B. Goldsmith. Annual Sales (C). Co. Size (A).[®]
- ★Elite Picture Frame (GB) Inc., 304 Langlois, Terrebonne, Que. J6W 1L1. Tel. 514-471-6674. Fax: 514-471-6675. Associate, House of Frames (GB) Inc. Picture frames and mouldings.
- (P.) R. Bossy. Annual Sales (C). Co. Size (B).[®]
- Elite Vertical Blinds Mfg. Co. Ltd., 1 Apple wood Crestent, Unit #1, Concord, Ont. L4K 4K1. Tel. 416-661-8811. Telex: 06-218030. Venetian and vertical blinds.
- (P.) J. Cogan; (V.P.) A. Zimmer; (Mktg.) J. Zimmer. Annual Sales (C). Co. Size (B).
- Elite Wood Products, 820 - 30th St. N., Lethbridge, Alta. T1H 6E8. Tel. 403-320-1755. Fax: 403-320-1631. Kitchen cabinets, vanities, furnaces, tables, wall units, desks, china cabinets, stereo units and commercial millwork. Parent company, McGrath Holdings Ltd.
- (P.) D. McGrath. Annual Sales (B). Co. Size (A).[®]
- Elizabeth Gordon Limited, 1330 William St., Vancouver, B.C. V5L 2P5. Tel. 604-255-3821. Fax: 604-255-1768. Lingerie and robes. Brands, "Elizabeth G", "Amour", "Lady Gordon".
- (Mgr.) R.H. Pegler. Annual Sales (B). Co. Size (A).[®]
- ★Elka Sales & Supplies Limited, 1147 Bellamy Rd., Units 1-4, Scarborough, Ont. M1H 1H6. Tel. 416-438-6196. Fax: 416-438-7619. Nylon mirror clips, bolt caps, cabinet knobs, toilet flush levers, table cloth clips, window locks, folding hangers. Brand, "Elka".
- (P.) A. Mantia; (G.M.) J. Mantia. Annual Sales (B). Co. Size (A).[®]
- ★Elkem Metal Canada Inc., Canal Rd., Beauharnois, Que. J6N 1W4. Tel. 514-429-3531. Branch office, Hamilton, Ont. Plants, Beauharnois, Chicoutimi, Que. Manganese and silicon alloys. Parent company, Elkem a/s, Norway.
- (P.) M. B. Taylor; (Mktg.Dir.) J. Mulligan; (S.M.) J. D. Farquhar; (Plant Mgr.Chicoutimi) V. McCarvill. Annual Sales (F). Co. Size (E).
- ★Elkon Inc., 1961-55th Ave., Dorval, Que. H9P 1G9. Tel. 514-636-0510. Toll Free: 800-363-8105. Fax: 514-636-5647. Branch office, Willowdale, Ont. Electrical heating and controls. Trade mark, ELKON within a diamond.
- (P.) G. A. Taylor; (V.P.) P. Schienbenpflug; (V.P.Toronto) D. Brown; (S.T.) H. G. Clark. Annual Sales (D). Co. Size (B).[®]
- Ella Skinner Uniforms Limited, 160 Tycos Dr., Toronto, Ont. M6B 1W8. Tel. 416-245-5000. Toll Free: 800-668-2155. Plant, 57 Ingram Dr., Toronto, Ont. "Ella Skinner" hotel and restaurant garments, dresses, pants, jackets, etc. Parent company, Saint Hill Uniforms Ltd., North York, Ont.
- (P.) T.N. Stanford; (G.M.Corp.Sales) Mrs. D. Doyle; (Plant Mgr.) R. Pace-Bonello. Annual Sales (G). Co. Size (C).
- Ellehammer Industries Ltd., 2130 Malaview Ave., Sidney, B.C. V8L 2E4. Tel. 604-656-3911. Toll Free: 800-663-2996. Fax: 604-656-7525. Branch plant, Surrey, B.C. Associate, Olympia, WA, U.S.A. Plastic bags and transparent film.
- (G.M.) G. S. Wilson; (Dir.Ops.) W. M. Shaw; (S.M.) H.P. Fitton; (Plant Eng.) R. Schnitzer; (C.F.O.) C. Hadfield; (Purch.Mgr.) W. Seign. Annual Sales (E). Co. Size (E).[®]
- Ellery Machining Ltd., 17910 Roan Pl., Surrey, B.C. V3S 5K1. Tel. 604-576-8271. Fax: 604-576-1063. Drill stems, sub adaptors and stabilizers for mining, truck, shovel and drill repairs, waterwell drilling and exploration, new and repaired rolls for pulp mills, teflon covered rolls, general machining of large shafts, pump shafts and housings, propeller shafts and related parts, dynamic balancing to a capacity of 25,000 lbs., deep hole drilling.
- (P.) L. D. Ellery; (Foreman) Paul Ellery; (Acct.) Mrs. G. Lock; (S.M.) M. Murtough; (Off.Mgr.) Ms. A. Ellery. Annual Sales (C). Co. Size (B).[®]
- Ellesmere Fabricators Ltd., 1950 Ellesmere Rd., Unit 19, Scarborough, Ont. M1H 2V8. Tel. 416-439-5550. Fax: 416-439-9672. Breechings, stacks, hoppers, tanks, bins, coil frames, staircases, platforms, handrails, cages, cones, steel racks, cat walks, brew kettles, etc.
- (P.) P. Kamphuis; (S.) Ms. J. Kamphuis. Annual Sales (C). Co. Size (A).
- Ellett Copper & Brass, 1575 Kingsway Ave., Port Coquitlam, B.C. V3C 4E5. Tel. 604-941-8211. Fax: 604-941-7669. Associates, Corwest Fabrications, Ellett Mechanical Installations, Ellett Valve, Western Titanium, Port Coquitlam, B.C. Alloy metal fabricators, tanks, stills, "Ellett" pulp valves, heat exchangers, vessels, stainless steel pipe and fittings, stainless steel tubing. Parent company, Ellwood Properties Ltd.
- (P. & G.M.) J. S. Ellett; (V.P. & S.T.) G. A. Birch; (S.M.Ind'l) R. D. Gill. Annual Sales (E). Co. Size (D).[®]
- Ellett Valve, #102 - 1545 Kingsway Ave., Port Coquitlam, B.C. V3C 1S2. Tel. 604-941-4071. Fax: 604-941-0492. Plants, 1575 Kingsway Ave. and 1753 McLean Ave., Port Coquitlam, B.C. Associates: Western Titanium, Corwest Fabrications, Ellett Copper & Brass. Stainless steel and titanium valves. Parent company, Ellwood Properties Ltd.
- (P. & G.M.) J. Ellett; (Plant Mgr.) W. Kirk. Annual Sales (B). Co. Size (A).[®]
- Ellinger, W.H., Limited, 72 Orchard Rd., Ajax, Ont. L1S 6L1. Tel. 416-683-8444. Fax: 416-428-1463. Subsidiary, Durham Custom Millwork Ltd., Ajax, Ont. Associate, Werken Contracting Ltd., Ajax, Ont. Custom millwork and cabinets.
- (P.) W. Ellinger; (G.M.) J. Javire; (Contract Mgr.) K. Jackson; (Acct.) Ms. M. McIlroy; (Prod'n Mgr.) T. Ellinger; (P.A.) Ms. P. Jordan. Annual Sales (D). Co. Size (D).[®]
- Elliot Lake Manufacturing and Recycling Ltd., 35-B Perini Rd., Elliot Lake, Ont. P5A 2T1. Tel. 705-848-0094. Fax: 705-848-1085. Sector and clarifier bags, drum covers and safety vests. Brands, "Super Support" sports bags, rain wear and tote bags.
- (G.M.) Mrs. L. Buchanan. Annual Sales (B). Co. Size (A).[®]
- †Elliott, L.E., Lumber Ltd., P.O. Box 11, New Ross, N.S. BOJ 2M0. Tel. 902-689-2439. Lumber, pulp chips, sawdust and hog fuel.
- (P.) E. Elliott; (Acct.) J. Keddy. Annual Sales (B). Co. Size (A).
- Elliott Machinery (Canada) Ltd., 476 Evans Ave., Toronto, Ont. M8W 2T9. Tel. 416-252-5252. Fax: 416-252-0755. Telex: 06-967558. Branch office, Montreal, Que. Metal cutting machine tools and equipment. Parent company, Matsuura Machinery Corp.
- Foreign representatives throughout the world.
- (P.) M. M. Carr; (V.P.Fin.) F. J. Haydar; (Commercial Dir.) J.K. Craig; (Engr'g & Plant Mgr.) Y. Juvet; (S.M.) V. D'Alessio. Annual Sales (D). Co. Size (B).[®]
- †Elliott Shelving & Display Systems Ltd., 197 Adelaide St. S., London, Ont. N5Z 3K7. Tel. 519-685-1075. Fax: 519-685-1079. Greeting cards and stationery product displays, acrylic point of purchase displays, store interior cabinetry.
- (P.) G.A. Elliott. Annual Sales (B). Co. Size (A).
- Ellis Electronics Ltd., 31871 Carlsrue Ave., Box 2218, Abbotsford, B.C. V2T 3X8. Tel. 604-850-6622. Electronic church organs, pipe organs, electronic controls for pipe organs.
- (P.) A. John Ellis. Annual Sales (A). Co. Size (A).
- Ellis Packaging Limited, 1830 Sandstone Manor, Pickering, Ont. L1W 3Y1. Tel. 416-798-7715. Fax: 416-831-7571. Folding cartons, blister cords.
- (P.) P.W. Ellis; (Exec.V.P.) P. Colicchio; (Plant Mgr.) G. Denham; (P.A.) H. Maltais. Annual Sales (D). Co. Size (C).[®]
- Ellis, Richard, Printing, 10 Fahey St., Belleville, Ont. K8P 3M5. Tel. 613-968-6491. Fax: 613-968-2609. Commercial printers producing envelopes, brochures, invitations, etc.

- (Prop.) D.G. Reid; (Mgr.) Douglas Reid. Annual Sales (B). Co. Size (A).^⑤
- Ellis Studios Limited, 145 Engelhard Dr., Aurora, Ont. L4G 3V1. Tel. 416-924-8451. Fax: 416-773-3272. Display design, production and distribution.
- (P.) T. Armstrong; (V.P.) L. Armstrong. Annual Sales (C). Co. Size (B).^⑥
- ★Ellison Enterprises Ltd., 1271-2nd Ave. S., Lethbridge, Alta. T1J 0E7. Tel. 403-327-6500. Grains, breakfast cereals.
- (P. & G.M.) R. C. Ellison; (S.T.) J. Owen Steed. Annual Sales (B). Co. Size (A).^⑤
- Ellison Milling Company, 1301-2nd Ave. S., P.O. Box 400, Lethbridge, Alta. T1J 3Z1. Tel. 403-328-6622. Fax: 403-327-3772. Telex: 03-849-232. Flours, pancake and bread mix and feeds. Brands, "Ellison's Best", "New Life". Parent company, Parrish & Heimbecker Ltd., Winnipeg, Man.
- (G.M.) D.W. Hale; (S.M.Flour) R. McCrae; (S.M.Feed) W. Holt. Annual Sales (D). Co. Size (C).^⑥
- Elm Manufacturing Ltd., R.R.#12, Hanwell Rd., Fredericton, N.B. E3B 6H7. Tel. 506-458-9363. Fax: 506-458-B334. Wooden and steel doors and windows, also frames.
- (P.) J.C. Gorham; (V.P.) Ms. C. Gorham. Annual Sales (B). Co. Size (A).
- Elm Tree Resources Ltd., P.O. Box 665, Bathurst, N.B. E2A 3Z6. Tel. 506-546-6382. Plant, Petit Rocher, N.B. Smelter Flux, agricultural limestone, fertilizer filler, aggregate.
- (Mgr.Ops.) G. Doucet; (Bus. & Dev.) A. Buzas. Annual Sales (C). Co. Size (A).^⑥
- Elmcrest Furniture Manufacturing Ltd., 701 Henry Ave., Winnipeg, Man. R3E 1T9. Tel. 204-786-4837. Fax: 204-775-9343. Upholstered furniture, mattresses and box springs. Brand, "Elmcrest".
- (P. & G.M.) Mrs. E. Drescher; (Nat.Adv.Mgr.) E. Schmidt; (Mgr.) R. Bunio. Annual Sales (C). Co. Size (C).^⑤
- Elmec Engineering Ltd., 1410 Crown St., North Vancouver, B.C. V7J 1G5. Tel. 604-985-4721. Fax: 604-985-36B7. Electrical and mechanical devices.
- (P.) S. Gyabronka, P.Eng.; (G.M.) D. Wakkace; (Asst. G.M.) P. Grobler; (Compt. & P.A.) D. O. McGale; (Ops. Mgr.) D. S. McCulloch; (Special Process Mgr.) D. Angus. Annual Sales (C). Co. Size (A).
- Elmes Packaging Services Ltd., 1725 Matheson Blvd., Unit 5, Mississauga, Ont. L4W 1Z1. Tel. 416-624-7272. Blister packs, cosmetic trays and displays, pharmaceutical trays, shelf merchandisers.
- (P.) F. Elmes; (V.P.) T. Elmes. Annual Sales (A). Co. Size (A).^⑤
- ★Elmira Machine Industries Inc., 53 Arthur St. N., P.O. Box 306, Elmira, Ont. N3B 2Z7. Tel. 519-669-1541. Fax: 519-669-8331. J.D. Beisel. Subsidiary, Vacunax, Elmira, Ont. "Wally Milkmaster" milking machine pumps, "Wally" vacuum/pressure pumps for septic, industrial waste, vacuum forming, feed blowing, etc.
- (P.) P. McKee; (Off.Mgr.) R. Allan; (S.M.) J. D. Beisel. Annual Sales (8). Co. Size (A).^⑥
- Elmiratech Projects Inc., 49 Industrial Dr., P.O. Box 7, Elmira, Ont. N3B 2E5. Tel. 519-669-8851. Weigh batching and packaging scale controls and industrial control panels.
- (C.E.O. & P.) D. Martin; (Purch.Mgr.) B. Wideman. Annual Sales (8). Co. Size (A).^⑤
- ★Elmsdale Lumber Company Limited, P.O. Box 177, Elmsdale, N.S. B0N 1M0. Tel. 902-B83-2276. Subsidiary, Green Lake Lumber Co. Limited. Rough and dressed lumber.
- (Chmn.) J.B. Wilber; (P.) R.J. Wilber; (Woodlands Mgr.) D. Thompson; (S. & Compt.) J.E. MacDougall. Annual Sales (C). Co. Size (C).^⑥
- ★Elmwood Kitchens Ltd., 445 Eastchester Ave., St. Catharines, Ont. L2M 6S2. Tel. 416-688-9770. Fax: 416-688-9256. Branch plant, 19 Yale Cres., St. Catharines, Ont. Custom European and traditional kitchen cabinets and vanities.
- (P. & G.M.) R. Sawatzky; (S.M.) A. Goertz. Annual Sales (D). Co. Size (C).^⑥
- ★Elpa (Ontario) Inc., R.R.#1, St-Anne Rd., L'Orignal, Ont. K0B 1K0. Tel. 613-675-2326. Fax: 613-675-2934. Special and prototype equipment, steel fabrications, spare parts, high precision machining and metric specialists.
- (P.) A. Hungerbuehler; (V.P.) K. Hungerbuehler. Annual Sales (B). Co. Size (A).^⑤
- Elpeco Fabricators Limited, 10 Estate Dr., Scarborough, Ont. M1H 2Z1. Tel. 416-438-6261. Fax: 416-438-2368. Associate, Transit Products International Inc., Scarborough, Ont. Sheet metal work, display stands and fixtures, custom cryoshells.
- (P.) 8. Lobo. Annual Sales (B). Co. Size (A).^⑤
- Elrex Manufacturing Inc., 121 St. Denis, St. Lambert, Que. J4P 2G1. Tel. 514-671-1336. Fax: 514-671-4710. Various insulators, gaskets and custom prototypes.
- (P.) W. Semper; (V.P.Sales & Mktg.) A. Bosse. Annual Sales (C). Co. Size (A).
- ★Elsco Lighting Products Ltd., 7440 Tranmere Dr., Mississauga, Ont. L5S 1K4. Tel. 416-673-2535. Fax: 416-673-0792. Outdoor H.I.D. lighting.
- (P.) P. Birkenbaum. Annual Sales (C). Co. Size (A).^⑥
- †Elsro Asphalt Ltd., 38 Rayborn Cres., St.Albert, Alta. T8N 3C7. Tel. 403-458-8773. Fax: 403-458-1173. Plant, Lloydminster, Alta. Associates, Instant Road Repair (Canada) Ltd., Elsro Inc., Erans, CO, U.S.A. Roof and waterproofing materials, arena flooring and planks, adhesives, concrete specialties. Brands, "Farm Flor", "Elsro", "8ridge Mate".
- (P.) E. Forster; (Plant Mgr.) P. Dobranski; (Cont.) K. Lipka. Annual Sales (D). Co. Size (B).^⑥
- Elston Industries Ltd., 100 Bronoco Ave., Toronto, Ont. M6E 4Y2. Tel. 416-651-2330. Fax: 416-651-7155. "Elston" cargo heaters, "American Coleman" highway plows. Parent company, Elston Equipment Inc.
- (P.) J.L. Elston; (G.M.) J.J. Moore; (S.M.) N. J. McCall. Annual Sales (C). Co. Size (B).^⑥
- Elvidge Paper Box Ltd., 164 Evans Ave., Toronto, Ont. M8Z 1J4. Tel. 416-252-5421. Fax: 416-252-8650. Folding cartons and related packaging.
- (G.M.) Ms. L. Jowett; (S.M.) R. Glen; (Plant Mgr.) J. Early. Annual Sales (C). Co. Size (C).^⑤
- Elzear Plourde Ltee, 2104 St-Elzear, Jonquiére, Que. G7X 5V5. Tel. 418-542-6165. Fax: 418-542-4191. Soft drinks.
- (Gen.Dir.) Ms. J. Robert. Annual Sales (C). Co. Size (B).
- Emab Canada, Division of Euroclean Canada Inc., P.O. Box 549, Canada Ave., Huron Park, Ont. N0M 1Y0. Tel. 519-228-6514. Fax: 519-228-6124. Telex: 064-7181. Gasoline powered chain saws. Parent company, Euroclean Canada Inc., Cambridge, Ont.
- (G.M.) 8. Neapole; (Fin.Cont.) B. Nelles; (Chief Eng.) K. Murray. Annual Sales (E). Co. Size (D).^⑥
- Emailleurs Laurentide Ltée., Les, See Laurentide Enamelers Limited.
- Embalex Ltd., 380 High St. E., Strathroy, Ont. N7G 3W4. Tel. 519-245-3801. Fax: 519-245-3808. Plant, Port Huron, MI, U.S.A. Associates, Tapex American Corporation, and Formex International, Port Huron, MI, U.S.A. Synthetic twines, cord, plastic and steel strapping, strapping seals and buckles. Brands, "Cord-x", "Bandex", "Texband", "Formex". Parent company, Tatra Corporation, Strathroy, Ont.
- (P.) P. V. Catlos; (G.M.) P. V. Catlos Jr.; (Prod'n Mgr.) N.M. Catlos; (S.T.) D.L. Catlos. Annual Sales (B). Co. Size (A).^⑥
- Emballage Bonar Ltée., See Bonar Packaging Limited, Plastics and Flexible Packaging Divisions.
- Emballage Champion Inc., 2800 ave. Francis Hughes, Laval, Que. H7L 3M4. Tel. 514-663-0370. Paperboard boxes, also specialty boxes for LP records. Parent company, Metro-Graphic Inc.
- (P.) I. Engel; (V.P.) R. Rothstein. Annual Sales (D). Co. Size (C).^⑤
- ★EMBALLAGE CODERRE PACKAGING INC., [CODERRE PACKAGING INC.], 413 Route 122, St-Germain (Drummond), Que. J0C 1K0. Tel. 819-395-4223. Fax: 819-395-2087. Jute, polypropylene, polyethylene and cotton bags, jute rolls, paper potato bags, products for nurseries and mesh bags for vegetables. Parent company, Gestion Rolland Coderre Inc.
- (P.) Rolland Coderre; (G.M.) J. Laplante; (PR Agent) Mrs. Raymonde Coderre. Annual Sales (D). Co. Size (C).^⑥
- Emballage Impala Inc., 495 Haut de la Rivière Rd., St-Damase, Que. J0H 1J0. Tel. 514-797-3774. Corrugated protection pads for transporting automotive windshields, also polystyrene protective pads.
- (P.) Ms. L. Goulet. Annual Sales (B). Co. Size (A).^⑤
- Emballage Victoriaville Ltée., 220 boul. Bonaventure, C.P. 723, Victoriaville, Que. G6P 6V7. Tel. 819-75B-1561. Fax: 819-752-7600. Corrugated boxes. Parent company, Emballages Mitchel Lincoln Ltee.
- (V.P.Fin.) R. 8eaudet; (Dir.Prod'n) Ms. D. Ross. Annual Sales (D). Co. Size (C).
- Emballage Workman Inc., See Workman Packaging Inc.
- Emballages Cascades Packaging Inc., 38 boul l'Artisan, Victoriaville, Que. G6P 6S4. Tel. 819-758-3177. Toll Free: 800-567-31B2. Fax: 819-758-2930. Branch office, Ville St-Leonard, Que. Branch office and plant, Montreal, Que. Corrugated packaging, P.O.P. displays.
- (P.) B. Lemaire; (G.M.) J. Nadeau; (S.M.) C. Galipeau. Annual Sales (D). Co. Size (D).^⑤
- Emballages, E.B. Ltée, Les, [E.B. Packaging Ltd.], P.O. Box 190, rue Létourneau St., East Broughton, Que. G0N 1G0. Polyethylene film, Notion, millenary and garbage bags, etc.
- (P.) Ms. J. Lafontaine. Annual Sales (C). Co. Size (A).
- ★Emballages Ecco Ltée., Les, [Ecco Packaging Ltd.], 750 Pl. Trans Canada, Longueuil, Que. J4G 1P1. Tel. 514-651-9980. Fax: 514-670-9126. Subsidiary, Spectrum Packaging Ltd. Folding boxes.
- (P.) C. Emery; (V.P.) C. Guy; (Prod'n Dir.) Y. Desrochers; (Sales Dir.) M. Langlois. Annual Sales (D). Co. Size (B).
- Emballages Excel Ltée., [Excel Packaging Ltd.], 9999 Boul St. Michel, Montreal Nord, Que. H1H 5G7. Tel. 514-321-1170. Fax: 514-321-5323. Waxed paper of all kinds, plain or printed and various flexible packaging materials, paper, polypropylene and polyethylene bags, cheese and meat pouches, printed laminated films.
- (P.) I. Ditkofsky; (V.P.) J. Ditkofsky; (Cont.) Ms. G. Guindon; (S.M.) D. Barillaro. Annual Sales (D). Co. Size (8).^⑥
- Emballages Lawson Mardon Montreal, 2150 Gagnon, Lachine, Que. H8T 9Z7. Tel. 514-631-1647. Fax: 514-631-8760. Gravure, folding specialty cartons. Parent company, Lawson Mardon Group Limited, Mississauga, Ont.
- For.Rep., Lawson Mardon Inc., Tuckahoe, NY, U.S.A.
- (G.M.) R. Syrkos; (S.M.) R. Syrkos; (Ops.Mgr.) M. Lortie. Annual Sales (D). Co. Size (D).^⑤
- Emballages Mitchel Lincoln, Les, 3737 Thimens Blvd., St. Laurent, Que. H4R 1V1. Tel. 514-332-3480. Fax: 514-332-2039. Subsidiary, Emballages Victoriaville, Les, Victoriaville, Que. Corrugated boxes, display and disposable plastic hangers.
- (P.) M. Garfinkle; (Sales Mgr.) J. Levai; (Territory Sales Mgr.) D. Garfinkle; (Compt.) I. Light; (Plant Mgr.) J. Joly; (Purch.Mgr.) M. Pantzopoulos; (Hum.Res.Mgr.) C. Bertrand. Annual Sales (E). Co. Size (E).
- Emballages Novotel Inc., Les, 10801 Mirabeau, Ville d'Anjou, Que. H1J 1T7. Tel. 514-351-7020. Fax: 514-351-4871. Corrugated cartons.
- (P.) Y. Labissonniere; (Cont. & Plant Mgr.) J. Patry; (Dir.Purch.) C. Lortie. Annual Sales (D). Co. Size (C).
- Emballages Portion Un membre du group Emballages Consumers, See Portion Packaging A Member of the Consumers Packaging Group.
- Emballages Richards Inc., See Richards Packaging Inc.
- Emballages Stuart Inc., [Stuart Packaging Inc.], 2835 Duquesne, St-Laurent, Que. H4R 1J2. Tel. 514-333-3232. Fax: 514-333-1333. All styles of folding boxes, specialty packaging and displays.
- (P.) Stuart Goldman; (S.T.) Stan Goldman; (Purch. Mgr.) Steve Goldman. Annual Sales (C). Co. Size (B).^⑥
- Emballages Vulcan Inc., See Vulcan Packaging Inc.
- ★Embalmer's Supply Co. of Canada Ltd., The, 42 Haas Rd., Rexdale, Ont. M9W 3A2. Tel. 416-743-3743. Toll Free: 800-387-7474. Fax: 416-743-0727. Embalming chemicals and supplies. Brand, "Esco".
- For.Rep., The Embalmers' Supply Co. Inc., Stratford, CT, U.S.A.
- (G.M.) S. Cellucci. Co. Size (A).
- Embassy Food Specialties Ltd., 55 Queen's Plate Dr., Unit #6, Etobicoke, Ont. M9W 6P2. Tel. 416-744-8448. Fax: 416-744-8451. Pastry flavours and cream stiffers.
- (P.) M. Brambilla; (Mktg.Mgr.) H. Dent. Annual Sales (B). Co. Size (A).
- Embe Bakery Limited, P.O. Box 348, Ganges, b.C. V0S 1E0. Tel. 604-537-5611.
- (P.) 8. Taylor. Annual Sales (B). Co. Size (A).
- ★Emblematic Jewellery Products of Canada Inc., 217 Fourth St., Rodney, Ont. N0L 2C0. Tel. 519-785-0362. Toll Free: 800-265-4356. Custom and stock metal enamelled lapel pins and medallions, plastic lapel pin.
- (P.) L. Larin; (S.M.) Ms. K. A. Clayworth; (P.A.) J. White. Annual Sales (C). Co. Size (C).
- Embouteilleurs Bonel Ltée., Les, 520 - 4th Ave., St-Romuald, Que. G6W 5M6. Tel. 418-839-9427. Fax: 418-839-9429. Authorized bottlers of "Sun Crest", "Kébec Cola", "Two Way", and eau de source naturelle "Polaire", "Polar" natural spring water.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑧ Uses both ⑤ and ⑥.

(P.) P. Nellis; (V.P.) G. Nellis; (S.M.) F. Carrier; (Plant Mgr.) C. Dussault. Annual Sales (C). Co. Size (C). ©

- ★Embree Industries Limited, 151 Birge St., Box 82, Stn. B, Hamilton, Ont. LBL 7V4. Tel. 416-529-7187. Fax: 416-528-6747. Telex: 061-B549. Custom machining, metal marking tools, office and building signage, illuminated signage including neon, exterior and interior, dedication and recognition, personal identification and custom designed signage, also corporate promotional material. Brand, "EIL". Trade marks, TufMark, Unstucker.

(P.) N.R. Embree; (V.P.Fin.) B. Summerscales; (V.P.Mktg.Fin.) B. Barrow. Annual Sales (C). Co. Size (B). ©

- ★Embury Company, 169 Oakdale Rd., Downsview, Ont. M3N 1W4. Tel. 416-742-1212. Fax: 416-742-5397. Branch plant, Orillia, Ont. Continuous coil anodized aluminum, fire labeled anodized building panels, anodized aluminum sheet and custom formed products. Brand, "Emburite".

(P.) L.E. Embury; (S.M.) G. Southworth; (Plant Mgr. Downsview) B. Dymant; (Plant Mgr.Orillia) R. Fryer; (Cont.) G. Kastner. Annual Sales (D). Co. Size (B). ©

- ★Emco Limited, 620 Richmond St., London, Ont. N6A 5J9. Tel. 519-645-3900. Fax: 519-645-3940. Plants, London, Toronto, Brampton, Bowmanville, Cambridge, Wallaceburg, Cornwall, Midland, Ont., Calgary, Alta., Wilson, NC, U.S.A. Operating Groups; Emco Distribution, Emco Home Products, Environmental Products and Custom Products, Emco Building Products. Subsidiaries; London Factory Division, London, Cambridge Brass, Waltec Inc., Cambridge, Emco Supply, Emco Wheaton Limited, CCTF, Gene Seed Pipe & Fittings Ltd., Ottawa, Waltec Components, Waltec Engineering, Waltec Faucets, Wallaceburg, Waltec Plastics, Waltec Sinkware, Midland, Delta Faucet of Canada Limited, Peerless Faucet Company, Bowmanville, Emco Plastics, Brampton, Ont., Ritepro Inc., Montreal, Que., Walker Steel Corporation, Calgary, Western Supplies Limited, Westlind Industrial Supplies Ltd., Edmonton, Alta., Wholesale Heating Supplies Ltd., Winnipeg, Man., Pacific Valve & Supply Ltd., Prince George, B.C., Emco Wheaton Inc., Raleigh, NC, Metcraft Inc., Emco Wheaton Japan, Emco Wheaton Australia Pty. Limited, Australia. Bronze valves, cocks, castings, plumbing, heating products, stainless steel sinks, custom plastic components, non-ferrous forgings in brass, copper and aluminum roofing products, doors, windows, petro-chemical handling equipment, marine and tank truck loaders, nozzles, swing joints, hose end couplings, welding fittings and flanges, roofing products, doors, windows. Brands, "Emco", "Emco Wheaton", "Delta", "BP".

(Chmn.) W. B. Lyon; (P. & C.E.O.) J.S. Brant; (V.P.Hum.Res.) W. D. LeGrow; (V.P.Corp.Dev.) R.W. MacDonald; (V.P.Fin.) R. B. Grogan. Annual Sales (I). Co. Size (G). ©

- Emco-Wheaton Limited, 136 The East Mall, Toronto, Ont. MBZ 5M2. Tel. 416-231-4141. Fax: 416-231-1074. Branch offices, Moncton, N.B., Toronto, Ont., Burnaby, B.C. Associates: Emco-Wheaton in England, France, Germany, Australia, Japan, U.S.A. Service station equipment, loaders and unloaders, storage tank and tank truck equipment, hose end couplings, bus, railroad and heavy off road refueling equipment. Parent company, Emco Limited, London, Ont.

For. Reps. throughout the world.

(V.P. & G.M.) S.R. Elsdon; (Dir.Engr'g) G.E. Fairlies. Annual Sales (I). Co. Size (C).

- ★Emerald (Canada) Limited, P.O. Box 73, Stn N, Toronto, Ont. MBV 3S4. Tel. 416-252-7497. Fax: 416-252-B457. Branch office, Etobicoke, Ont. Subsidiaries, Shaw Management Inc., Steven Shaw & Associates, Shaw Barnett & Associates. Petro chemical by-products, "San-O-Phone" cleaning products, etc.

For. Reps., Tokyo, Hong Kong, India, U.K., U.S.A.

(P. & C.E.O.) S. Shah. Annual Sales (D). Co. Size (A).

- ★Emergi-Lite/Landmark Inc., 1811 Hymus Blvd., Dorval, Que. H9P 1J5. Tel. 514-685-2270. Fax: 514-685-2394. Branch offices, Moncton, N.B., Ottawa, Mississauga, Ont. Battery operated emergency lighting equipment, battery chargers, ballasts, 12 to 129 VD, D.C. to D.C. converters, exit sign fixtures, lighting inverters, etc. Brands, "Emergi-Lite", "Pan-Acc" for transit systems, "Landmark" outdoor and street lighting. Parent company, Kaufel Group Ltd.

(P. & G.M.) B. Kaufman; (G.M.) T. D'Abramo; (P.A.) A. Belanger; (Mktg.Mgr.) S. Rimoin. Annual Sales (E). Co. Size (D). ©

- Emerson Computer Power, P.O. Box 150, Markham, Ont. L3P 3J6. Tel. 416-294-9340. Fax: 416-475-4630. Un-

interruptable power supplies, power conditioners. Parent company, Emerson Electric Canada Limited, Markham, Ont.

(G.M.) G. Arnison; (P.A.) Ms. D. Tripp; (Mfg.Mgr.) G. Taylor. Annual Sales (D). Co. Size (A).

- Emerson Electric Canada Limited, P.O. Box 150, Markham, Ont. L3P 3J6. Tel. 416-294-9340. Fax: 416-475-4679. Subsidiaries, Alco Controls, Emerson Power Transmission, Emerson Motor Division, Industrial Controls, In-SinkErator, Skil Canada, U.S. Electric Motors, White-Rodgers Controls, E.L. Wiegand, Markham, Branson Ultrasonic Corp., Pickering, Xomox, Downsview, Appleton Electric Limited, Cambridge, Ascoelectric Limited, Copeland Refrigeration of Canada, Limited, Brantford, Sweco Canada Inc., Therm-O-Disc (Canada) Ltd., St. Thomas, Ont., Rosemount Instruments Ltd., Calgary, Alta. Leroy-Somer, Granby, Que. For products see listings of manufacturing subsidiaries. Parent company, Emerson Electric Co., St. Louis, MO, U.S.A.

(P.) M. J. Proudfoot; (V.P.Admin.) L. Barrett; (V.P.Fin.) R. Dougan; (V.P.Hum.Res.) Mrs. G. Darling; (Mgr.Admin.) Ms. C. Bice.

- Emerson Motor Division, P.O.Box 150, Markham, Ont. L3P 3J6. Tel. 416-475-4620. Fax: 416-475-4643. Plant, Napanee, Ont. Fractional horse power electric motors (less than 1 H.P.). Parent company, Emerson Electric Canada Limited, Markham, Ont.

(G.S.M.) G. E. Beazley; (P.A.Napanee) K. Weese; (Plant Mgr.Napanee) E. Boone. Annual Sales (E). Co. Size (E). ©

- Emerson South Agronomics Inc., 63 Beghin Ave., Winnipeg, Man. R2J 3S8. Tel. 204-661-6471. Natural air crop driers.

(G.M.) R. Beatie. Annual Sales (C). Co. Size (A). ©

- Emerson Summers Company Limited, BB Orfus Rd., Toronto, Ont. M6A 1L9. Tel. 416-787-1884. Fax: 416-787-4553. Associate, Flair Hair Care Inc., Toronto, Ont. Hair nets, salon accessories and industrial head coverings.

(P.) H. White; (Cont.) P. Lau; (Plant Mgr.) A. Pavelka. Annual Sales (C). Co. Size (A). ©

- ★Emery Apparel Canada Inc., 13140 St. Albert Trail, Edmonton, Alta. T5L 4R8. Tel. 403-451-4444. Fax: 403-452-5100. Branch offices, Toronto, Ont., Calgary, Alta., Vancouver, B.C., Houston, TX, U.S.A. fire retardant work apparel, insulated and regular coveralls and work wear. Brand, "Emery".

(P.) M. Starko; (C.E.O.) A. Starko. Annual Sales (D). Co. Size (D). ©

- ★Emery International Developments Limited, 340 Ferrier St., Unit 1, Markham, Ont. L3R 2Z5. Tel. 416-470-6066. Fax: 416-470-6505. Telex: 06-217564. Affiliate, Roy W. Emery Limited, Markham, Ont. Complete pulp mold equipment to make egg trays and folding cartons, fruit trays, moulded containers for bottles and cans, horticultural and floral containers, designer ceiling tiles and wall panels, special products development.

(Chmn.) R. W. Emery; (P.) J. R. Emery. (See adv. page inside front cover Vol. 1). Annual Sales (C). Co. Size (A). ©

- ★Emery, Roy W., Limited, 340 Ferrier St., Markham, Ont. L3R 2Z5. Tel. 416-470-6066. Fax: 416-470-6505. Telex: 06-217564. Affiliate, Emery International Developments Ltd., Markham, Ont. "Emery" pulp moulding machinery and moulds for fibre moulding, also machinery for the pulp and paper industry.

(P. & G.M.) R. W. Emery; (V.P. & S.T.) J.R. Emery. Annual Sales (A). Co. Size (A). ©

- ★Emgee Outdoor International, 1633 Meyerside Dr., Mississauga, Ont. L5T 1B9. Tel. 416-670-1111. Fax: 416-670-B321. Camp cots and springbeds.

(P.) J. Greenberg. Annual Sales (D). Co. Size (C).

- Emhart Canada Limited, 1500 de Boucherville, Montreal, Que. H1N 3S6. Tel. 514-255-3631. Fax: 514-256-4B17. Telex: 06-62223. For products and brands see listings under operating divisions: Bostik, International Hardware, Mallory Components, Fastener, USM Machinery, Dom Canada and True Temper Division. Parent company, Black & Decker, Hunt Valley, MD, U.S.A.

(P.) R.M.G. Gaudreault. Annual Sales (E). Co. Size (E).

- Emhart Canada Limited, International Hardware Division, Emhart Hardware Group, 10 Canal St., P.O. Box 2100, Trenton, Ont. KBV 6G7. Tel. 613-394-6651. Fax: 613-394-6503. For products see listings of Corbin Lock and Kwikset Lock Divisions. Parent company, Black & Decker Corporation, Towson, MD, U.S.A.

(G.M.) B. Wherry; (P.A.) D. Herrington; (Cont.) M. E. Thompson; (Mgr.Sales & Mktg.) N. A. Teas. Annual Sales (D). Co. Size (D). ©

- Emhart Canada Limited, True Temper Division, 3310 South Service Rd., Burlington, Ont. L7N 3M6. Tel. 416-333-3540. Telex: 061-B735. Warehouse and office, Stoney Creek, Ont. Lawn and garden tools, shovels, spades, striking tools and scoops. Brands, "True Temper", "Dynamite", "Badger", "Black Cat", etc. Parent company, Emhart Canada Limited, Belleville, Ont.

(P. & G.M.) R.D. McGinley; (Cont.) L. Sheehan; (Plant Mgr.) N. Palladina. Annual Sales (D). Co. Size (C).

- Emhart Canada Ltd., USM Machinery Division, 2610 Bennett Ave., Montreal, Que. H1V 2TB. Tel. 514-255-3631. Telex: 05-B2B736. Branch office, Cambridge, Ont. Shoe manufacturing and die cutting machinery, transporters, shoe factory supplies. Brands, "Hytronic", "USM", "Samco". Parent company, Emhart Industries, Inc., Farmington, Conn., U.S.A.

(V.P. & G.M.) A.C. Polverari. Co. Size (F).

- ★Emhiser Research Ltd., 110 Bowes St., Parry Sound, Ont. P2A 2L7. Tel. 705-746-4268. Fax: 705-746-4414. Associate, Emhiser Research Inc., Reno, NV, U.S.A. Telemetry products including transmitters, receivers, PCM encoders and decoders, RF power amplifiers, seismic equipment, VCO's and discriminators.

(P.) L. Lautzenhiser; (S.M.) Ms. M. Rossi. Annual Sales (B). Co. Size (A). ©

- Emjac Screw Products Limited, 25 Penn Dr., Weston, Ont. M9L 2A7. Tel. 416-749-0221. Fax: 416-749-7679. Subsidiary, JTF Davco Ltd., Toronto, Ont. Screw machine products.

(P.) E. Lee Foley; (Purch.Mgr.) T. Foley. Annual Sales (C). Co. Size (B).

- Emmons Welding, A Division of 229619 Ont. Ltd., 600 Justus Dr., Kinston, Ont. K7N 4H4. Tel. 416-3B4-10B7.

(P. & Owner) J. Emmons; (S.T.) Ms. H. Emmons; Foreman R. Terrant. Annual Sales (B). Co. Size (A).

- ★Empco-Fab Ltd., 910 Hopkins St., Whitby, Ont. L1N 6A9. Tel. 416-666-1744. Fax: 416-668-56B7. Telex: 06-9B1-369. Electric arc furnaces and associated melt shop equipment. Parent company, Empco (Canada) Ltd., Oshawa, Ont.

For.Reps., Empco Inc., Birmingham, AL, Empco-Peg, Pittsburgh, PA, U.S.A.

(P.) E. R. Wunsche; (G.S.M.) K. Maud; (G.M.Fin. Prod'n) Ms. W. Wernham; (Prod'n Supv'r) H. Chisamore; (Purch.Mgr.) D. Kirouac; (Mech.Eng.Mgr.) N. Flounders; (Elec.Eng.Mgr.) G. Brockenry. Annual Sales (D). Co. Size (C). ©

- †Empie of Canada Ltd., 32 Seapark Dr., St. Catharines, Ont. L2M 6S6. Tel. 416-6B2-5312. Fax: 416-6B2-9671. English and western style saddle pads, sulky harness, hopples, thoroughbred and equestrian equipment bags, Harness and boot bags. Brand, "Empie". Parent company, Empie Mfg. Inc., Latham, NY, U.S.A.

(G.M.) Ms. D. Hudson. Co. Size (A). ©

- Empire Brush Ltd., 4159 Fraser St., Vancouver, B.C. V5V 4E9. Tel. 604-876-0521. Brooms and brushes. Brand, "Empire".

(Mgr.) D. M. Sporne. Co. Size (A).

- Empire Carbide Engineering Limited, 470 Edgeley Blvd., Concord, Ont. L4K 4G4. Tel. 416-660-396B. Fax: 416-660-3971. Carbide tools. Brands, "Tantung", "Vasco Supreme", "Nachi", "Teledyne Firth Sterling".

(P.) K. R. Greenfield; (G.M.) A.M. Greenfield; (T.) D.G. Greenfield; (S.M.) L. Greenfield. Annual Sales (C). Co. Size (B). ©

- ★Empire Clothing Manufacturing Company Inc., 5800 St-Denis St., Suite 302, Montreal, Que. H2S 3L5. Tel. 514-279-7341. Toll Free: (416,418,506,613,819,902) 800-361-10B2. Fax: 514-279-7345. Men's suits, overcoats and sport jackets.

For.Rep. in U.S.A.

(P. & G.M.) E. Leibovitch; (S.T.) M. Leibovitch. Annual Sales (D). Co. Size (D). ©

- Empire Electroplating Works Ltd., [Placage Empire Ltée.], 1170 50th Ave., Lachine, Que. HBT 2V3. Tel. 514-637-3701. Fax: 514-637-516B. Platers of brass, hard chrome, cadmium, chrome, copper, gold, nickel, silver and zinc, general metal finishers.

(Chief Exec.) J.H. Charles; (Chief Exec.) M. Levitt, Eng. Annual Sales (C). Co. Size (C). ©

- Empire Headboard Co. Ltd., 450 Gilbert Ave., Toronto, Ont. M6E 4X3. Tel. 416-7B3-3315. Fax: 416-7B3-3317. Bedroom furniture, wooden and upholstered headboards, brackets, wooden bunk and captain beds, etc.

- (P. & G.M.) D. Singer; (P.A. & Plant Mgr.) J. Steinberg. Annual Sales (C). Co. Size (C).[Ⓢ]
- Empire International Div. of CEK Mfg. Ltd., P.O. Box 695, Streetsville Postal Stn., Mississauga, Ont. L5M 2C2. Tel. 416-826-0177. Fax: 416-826-3188. Telex: 06-97742. Water treatment chemicals, cleaners, disinfectants, herbicides, oils and lubricants. Parent company, CEK Mfg. Ltd., Mississauga, Ont.
- (P.) F. Graham; (Dir.Mfg.) R. Andreasen; (Product Mgr.) P.T. McFarlane. Annual Sales (D). Co. Size (C).[Ⓢ]
- Empire Iron Works Ltd., 1001 Jarvis Ave., Winnipeg, Man. R2X 0A1. Tel. 204-589-7371. Fax: 204-582-8766. Branch office, Edmonton, Alta. Branch Plants, Wabamun, Alta., Delta, B.C. Structural steel, miscellaneous metal, and mechanical.
- (P.) E. Rode; (V.P.) K. Messer; (S.T.) H. Streu. Annual Sales (E). Co. Size (D).[Ⓢ]
- Empire Printers Ltd., 117 Hutchings St., Winnipeg, Man. R2X 2V4. Tel. 204-633-5575. Commercial printings and publishers.
- (P.) B. Wong. Annual Sales (A). Co. Size (A).[Ⓢ]
- Empire Publishing Company Limited, The, 300 Nelson St. W., P.O. Box 250, Virden, Man. R0M 2C0. Tel. 204-748-3931. Newspapers, commercial printing. Publishers of "Virden Empire-Advance".
- (P.) D.W. McLachlan; (G.M.) T. Laursen. Annual Sales (B). Co. Size (A).[Ⓢ]
- Empire Sheet Metal Manufacturing Company Limited, 725 Century St., Winnipeg, Man. R3H 0M2. Tel. 204-775-2581. Fax: 204-786-2510. Heating and ventilating products, custom sheet metal work, pick-and-place robotic devices.
- (P.) M. Manishen; (V.P.) J. Manishen; (Prod'n Mgr.) B. Szuuts; (Off.Mgr.) Ms. L. Johnson. Annual Sales (C). Co. Size (B).[Ⓢ]
- Empire Shirt Ltd., [Chemise Empire Ltée.], 451 St. Laurent, Louiseville, Que. J5V 2L8. Tel. 819-228-2821. Fax: 819-228-8391. Branch offices, Montreal, Que., Toronto, Ont., Winnipeg, Man., Saskatoon, Sask., Vancouver, B.C. Men's and boys' shirts, also uniform shirts. Brands, "Sandhurst", "Esco", "Greyhound", "Burlington", "Belvedere".
- (P.) M. Beland; (S.T.) G. Beland. Annual Sales (D). Co. Size (D).
- Empire Spice Mills, 90B William Ave., Winnipeg, Man. R3E 0ZB. Tel. 204-786-1594. Brand, "Empire's Best".
- (P. & S.M.) D.G. Ramage. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Emplex Systems Inc., 25 Kinnear Crt., Unit 5, Richmond Hill, Ont. L4B 1H9. Tel. 416-764-1660. Heat sealing equipment, plastic bag fillers and sealers, bag making equipment.
- For.Reps.: Throughout U.S.A., Mexico, Central and South America.
- (P.) A.F. Steele; (Exec.V.P.) N. T. Hoyland. Annual Sales (C). Co. Size (A).[Ⓢ]
- Emporte Piece Ontario Co. Ltée., 7711 boul. Metropolitain est, Ville d'Anjou, Que. H1J 1J8. Tel. 514-355-2800. Toll Free: 800-361-7682. Fax: 514-355-7382. Cutting dies. See also listing of parent company, Ontario Die Company Ltd., Waterloo, Ont.
- (Plant Mgr.) D. Tardif; (S.M.) D. Lees. Annual Sales (B). Co. Size (A).[Ⓢ]
- Emportes - Piece U.C.D. Inc., Les, [U.C.D. Cutting Dies Inc.], 903 Simard Blvd., Chambly, Que. J3L 4L9. Tel. 514-658-1914. Fax: 514-658-2354. Cutting dies, moulds for injection of plastic and rubber, building machine and for automation and gigs to increase production and quality. Parent company, Bennett Fleet Inc., Chambly, Que.
- (S.M.) M.B. Mercil; (P.A.) B. Mercil. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Empress Foods Ltd., 7280 Fraser St., P.O. Box 8300, Vancouver, B.C. V6B 4E9. Tel. 604-324-3323. Fax: 604-324-0094. Telex: 04-51248. Plants, Taber, Lethbridge, Alta., Clearbrook, B.C., Jam Plant, Burnaby, B.C., Bread Plants, Vancouver, B.C., Calgary, Alta., Winnipeg, Man. Canned and frozen vegetables, frozen fruits, grocers' sundries. Brands, "Town House", "Taste Tells", "Garden-side", "Empress", "Belair", "Cragmont", etc. Parent company, Canada Safeway Limited.
- (P.) W.A. Gough; (Purch.Mgr.) G.N. Bates; (Mktg. Mgr.) J.E. Nason; (Prod'n Mgr.) C.O. Ahrens; (Cont.) T.P. Hollett. Annual Sales (F). Co. Size (F).[Ⓢ]
- Empress Machine & Tool Limited, 1865 N. Talbot, R.R. #1, Windsor, Ont. N9A 6J3. Tel. 519-737-1313. Fax: 519-737-1145. Dies, jigs, fixtures and special tooling.
- (P.) J. Martinello. Annual Sales (B). Co. Size (A).
- ★Empress Software Inc., 3100 Steeles Ave. East, Suite 300, Markham, Ont. L3R 8T3. Tel. 416-513-8888. Fax: 416-513-1668. Associate, Empress Software Inc., Greenbelt, MD, U.S.A. "Empress RDBMS", "Empress Report Writer" and "Empress 4GL" full screen application development.
- (P.) J. Kornatowski; (V.P.) I. Ladd. Annual Sales (C). Co. Size (B).[Ⓢ]
- Emsco Limited, 57 Cannifton Rd., Belleville, Ont. KBN 4V1. Tel. 613-966-3230. Fax: 613-966-5802. Telex: 06-62219. Associates, Star Electric Ltd., Star P.T. Sales Ltd., Calgary, Alta. Rewind of electric motors.
- (P.) J.R. Belanger; (V.P. & G.M.) D. Potts; (V.P.) L.S. Bailie; (V.P.) L.M. Ward. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Emseal Corporation, 3310 Elmbank Rd., Mississauga, Ont. L4V 1A5. Tel. 416-678-2090. Fax: 416-672-3151. "Emseal" and "Greyflex" impregnated foam expansion joints, parking garage expansion joint systems. Brand, "Migua" expansion joint covers.
- For.Rep., Emseal Joint Systems Ltd., Stamford, CT, U.S.A.
- (P.) K. Baerveldt; (V.P.) R. Friedman. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Emtol Manufacturing Ltd., 30 Minto Rd., Guelph, Ont. N1K 1H5. Tel. 519-822-4068. Fax: 519-822-2409. Subsidiary, Cemtol-U.S.A. Manufacturing, Inc. High precision CNC machines parts including transportation equipment, bearing housings, military and small engine components and OEM automotive parts. Parent company, Linamar Machine Limited.
- (P. & C.E.O.) F. Hasenfratz; (G.M.) D. Elliott; (Mktg. Mgr.) J. Hacking; (Plant Mgr.) J. Morrison; (Corp.Cont.) G. Sims. Annual Sales (D). Co. Size (D).
- Emval Creations Inc., 55 Moliere, Montreal, Que. H2R 1N7. Tel. 514-273-6600. Fax: 514-273-4733. Flannel diapers, hooded towels, quilt pads, wash cloths, baby pillows, receiving blankets, crib sheets, sleepers, etc. Brands, "Emval", "Twinkles", "Rattles".
- (P.) A. Shatilla; (Mktg.) S. Sherman. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★En-Rich Fertilizers (Western) Ltd., 301 Cree Cres., Winnipeg, Man. R3J 3X4. Tel. 204-831-0880. Fax: 204-831-1412. Branch office, North Battleford, Sask. Water soluble plant fertilizer.
- (P.) F. Melnyk; (T.) Ms. S. Melnyk; (Prod'n Mgr.) Ms. A. Melnyk; (Agrologist) J. Paterson. Annual Sales (C). Co. Size (A).[Ⓢ]
- Encore Leathers of Montreal, 160 St. Viateur E., Suite 602, Montreal, Que. H2T 1A8. Tel. 514-270-3440. Fax: 514-271-4559. Telex: 05-25134. Associates, Mario Zeli Creations, Marbles. Suede, leather and sheepskin garments for ladies and men.
- (P.) M. Zelikovic. Annual Sales (D). Co. Size (A).[Ⓢ]
- Encres d'Imprimerie Schmidt Ltée., See Schmidt Printing Inks Ltd.
- Endako Mines, 1600-1055 Dunsmuir St., Box 49330, Bentall P.O., Vancouver, B.C. V7X 1P1. Tel. 604-682-7082. Telex: 04-55-181. Sales handled by the marketing dept. of Placer Dome Inc. and by Noranda Sales Corp., Toronto, Ont. and London, England. Mine, Fraser Lake, B.C. Associate, Gibraltar Mines Ltd., Williams Lake, B.C. Molybdenic trioxide and "Ultrapur" molybdenum disulphide lubricant additive, ferro molybdenum. Parent company, Placer Dome Inc., Vancouver, B.C.
- For.Rep., Noranda Sales Corp., Toronto, Ont.
- (C.E.O.) T. J. Petrino; (Sr.V.P.) H. C. Brehaut; (G.M.Mktg.) J. Arthur Ganshore; (Mine Mgr.) C. Seeley. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★Endre Tool & Mold Ltd., 735 Morton Dr., Windsor, Ont. N9A 6Z6. Tel. 519-734-7077. Fax: 519-734-7123. Plastic injection molds for the automotive industry, prototypes, toys, appliances and household products.
- (P.) J. E. Endre; (Foreman) H. Vander Heyden. Annual Sales (B). Co. Size (A).[Ⓢ]
- Endur Systems Inc., 425 Enfield Rd., Burlington, Ont. L7T 2X5. Tel. 416-632-7827. Fax: 416-632-4966. "Lumi-Scan" tracer compound, dust collectors and hoppers, tank heads, air valves, etc.
- (P.) B. E.A. Wierenga; (V.P.) Ms. M. Wierenga; (Sales Rep.) B. H. Wierenga; (Tech.) M. Wierenga. Annual Sales (B). Co. Size (A).
- Endura Manufacturing Co. Ltd., 12425 - 149 St., Edmonton, Alta. T5L 2J6. Tel. 403-451-4242. Toll Free: 800-661-9930. Associates, Smith McLeay Coatings, Calgary, Alta., Pacific Endura Finishes, Surrey, B.C. Special urethane coatings. Brand, "Endura".
- (P.) G. Esterer; (Acctg.) Ms. L. Thom. Annual Sales (C). Co. Size (A).[Ⓢ]
- Enercombustion Ltd., 525 Avenue Lepine, Dorval, Que. H9P 2S9. Tel. 514-636-0710. Fax: 514-636-6632. Branch office, Cornwall, Ont. Energy management, waste heat and ventilation equipment, gas burners, boilers, ovens, furnaces and control systems.
- (P.) K. Schmidt. Annual Sales (C). Co. Size (A).
- ★Enercorp Instruments Ltd., 25 Shorncliffe Rd., Islington, Ont. M9B 3S4. Tel. 416-231-5335. Fax: 416-231-7662. Process control instruments including controllers, recorders, indicators, temperature sensors and pyrometers, also meteorological instruments.
- (S.M.) G. McNally. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Energetic Metals Incorporated, P.O. Box 220, Stevensville, Ont. L0S 1S0. Tel. 416-382-3157. Fax: 416-382-3158. Associate, U.S. Granules Corporation, Plymouth, IN, U.S.A. Aluminum granules.
- (P.) J. Oliver; (Ops.Mgr.) T. Gardner; (Off.Mgr.) Miss D. Yuhasz. Annual Sales (C). Co. Size (A).
- Energy Industries Ltd., 4303 - 11 St. N.E., Calgary, Alta. T2E 6K4. Tel. 403-250-9415. Toll Free: 800-382-8199. Fax: 403-250-1339. Branch office, Edmonton, Alta. "Energy Industries" gas and air compressor packages. Parent company, Holt Company, TX, U.S.A.
- (V.P.) W. Bruce G. Herron. Annual Sales (D). Co. Size (C).[Ⓢ]
- Enermax Fabricators Ltd., 1586 Railway St., North Vancouver, B.C. V7J 1B5. Tel. 604-986-5671. Fax: 604-986-9482. Heat exchangers and pressure vessels.
- (P.) D. Simpson. Annual Sales (B). Co. Size (A).
- ★Enerstat Div. of Erie Manufacturing (Canada) Limited, 1600 California Ave., Brockville, Ont. K6V 6S1. Tel. 613-342-0570. Fax: 613-342-3692. Plant, Brockville, Ont. Subsidiaries, Valera Corp., U.S.A. "Enerstat" micro-computer thermostat, "System 2", "System 3 plus 2" and "System 10" zone controls, motorized dampers. Parent company, Erie Manufacturing (Canada) Limited.
- (V.P. & G.M.) R. Hamre; (V.P.Mktg. & Sales) J. Kathleen; (Mgr.Fin. & Ops.) J. Houlihan; (P.A.) E. Springer. Annual Sales (D). Co. Size (B).[Ⓢ]
- ★Enervac Corporation, 700 Franklin Blvd., Cambridge, Ont. N1R 5W6. Tel. 519-623-9890. Fax: 519-623-8250. Telex: 069-59443. Oil dehydrators and degasifiers, industrial filtration, lubrication systems, air and gas desiccant dryers.
- For.Reps., U.S.A., New Zealand and Australia.
- (P.) R. Corso; (S.M.) J. Cheshire; (Plant Mgr.) T. O'Connor; (Chief Eng.) Y. B. Mehta. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Enflo Canada Ltd., P.O. Box 1780, 73 Industrial Rd., Grand Falls, N.B. E0J 1M0. Tel. 506-473-3711. Toll Free: 800-561-0050. Fax: 506-473-2307. Telex: 014-45555. "Enflon", PTFE sheets, tapes, rods, tubing and cylinders, fabricated shapes, gaskets, packings, rings, etc. Parent company, Enflo Corporation, Bristol, CT, U.S.A.
- (G.M.) C.A. Nickerson; (Export) Mrs. L. Rossignol; (Domestic Sales) Ms. J. Theriault. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Engel Canada Inc., 545 Elmira Rd., Guelph, Ont. N1K 1C2. Tel. 519-836-0220. Fax: 519-836-3714. Telex: 069-56541. Sales and service centres, Montreal, Que., Los Angeles, CA, Seattle, WA, Chicago, IL, Atlanta, GA, and New England, U.S.A. Plastic injection molding machines. Parent company, Ludwig Engel KG., Schwertberg, Austria.
- (P.) K.H. Pieper; (V.P.Fin.) H.W. Schuster; (V.P.Sales) K. Fenske; (V.P.Engr'g) F. Strohmaier; (S.M.) L. Pascucci. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★Engel, Wm., Co., Limited, 777 Richmond St. W., Toronto, Ont. M6J 1C8. Tel. 416-366-2843. Fax: 416-367-5666. Branch office, Mississauga, Ont. Plant, 26 Logan Ave., Toronto, Ont. Associates, Breslin Lighting, Toronto Art Lamp, Sterling Lighting, Lampcraft Lighting. Lamps and shades, chandeliers, lighting fixtures, smokers, etc. Brand, "Engelite", "Breslin", "Toronto Art Lamp", "Sterling".
- (P.) J. Engel; (P.A.) Ms. A. Woods; (Plant Mgr.) T. Ogaki; (Contract Sales) M. Engel. Annual Sales (D). Co. Size (D).[Ⓢ]
- ★Engelhard Canada Limited, 100 Engelhard Dr., P.O. Box 340, Aurora, Ont. L4G 3N1. Tel. 416-727-3191. Toll Free: (416, 514, 819) 800-263-20B1. Fax: 416-727-1078. Telex: 06-23214. Branch office, Richmond, B.C. Fabricators and refiners of precious metals, gold, silver, platinum group metals, chemical products, contacts, gold and silver bars, gold coin blanks, jewellery products, silver brazing alloys, fluxes and solders, catalysts, labware products, dental gold alloys, thermocouple assem-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

blies, contact tapes for telecommunications and auto industry. Parent company, Engelhard Corporation, Edison, NJ, U.S.A.

For.Reps.: Engelhard Industries Limited, Sutton, Surrey, England; Engelhard Industries, K.K. Tokyo, Japan; Engelhard Industries A/S, Copenhagen, Denmark; Sociedad Suramericana de Metales Preciosos S.A., Bogota, Colombia; Engelhard Industries Pty. Ltd., Victoria, Australia; Industrie Engelhard S.p.A., Rome, Italy; Precious Metals Trading Company, Ltd., Lausanne, Switzerland; CMP, France.

(P. & G.M.) A.J. Connor; (S.M.) T. M. Halahel; (Cont.) H. Schmidt; (Mfg.Mgr.) G. Dimou; (Purch.Mgr.) Mrs. C. Giddings; (Precious Metals Mgr.) D. Bender; (Credit Mgr.) Mrs. C. Jenkins. Annual Sales (E). Co. Size (C).
 Engelhard Technologies Limited, 6616 Campobello Rd., Mississauga, Ont. L5N 2L8. Tel. 416-821-3325. Branch office and plant, St-Leonard, Que. Electro-platers' chemicals. Brands, "Perflow", "Zodiac", "8umper Nickel", etc. Parent company, Engelhard Corporation, Menlo Park Edison, NJ, U.S.A.

(P.) E. Knebel; (V.P.) E. Astrauskas; (Cont.) Ms. M. Porlier; (District Mgr.St-Leonard) S. Giguere. Annual Sales (D). Co. Size (B).
 Engine Control Systems Ltd., 165 Pony Dr., R.R. #5, Newmarket, Ont. L3Y 7V1. Tel. 416-853-5500. Fax: 416-853-5801. Telex: 06-219758. Subsidiary, Pyroban Corporation, Newmarket, Ont. Catalytic purifiers to control engine exhaust emission on underground mining, construction or tunneling equipment and material handling equipment, silencers to control noise on off highway vehicles and stationary equipment. Registered trade mark, "ECS Purimuffler", "Cattrap", "Baretrap".

For.Rep., Engine Control Systems, Thatcham, Berks., England.
 (P.) R. Fraser; (S.M.) C. Johnson; (Compt.) M. Mayes; (Chief Eng.) B. Enga. Annual Sales (D). Co. Size (B).
 Engine Rebuilders Ltd., 14710-112 Ave., Edmonton, Alta. T5M 2T9. Tel. 403-455-4131. Fax: 403-451-1348. Plant, Mississauga, Ont. Subsidiary, Morris Manufacturing Co. Ltd., Edmonton, Alta. Division, GMX Western. Remanufactured gasoline engines and related assemblies for all makes. Parent company, Alvin Morris Holdings Ltd.
 (P. & G.M.) F.A. Morris; (V.P. & S.M.) E.M. Hannas; (V.P. & Cont.) D.J. Weiss; (V.P. & Plant Mgr.) L.A. King; (P.A.) E. Feduniw. Annual Sales (D). Co. Size (E).
 Engineered Air Division of Airtex Industries Ltd., 1401 Hastings Cres. S.E., Calgary, Alta. T2G 4C8. Tel. 403-287-2590. Fax: 403-243-5059. Telex: 038-21799. Branch offices, Halifax, N.S., Montreal, Que., Rexdale, London, Ottawa, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Edmonton, Alta., Vancouver, B.C. Branch plant, Newmarket, Ont. Direct and indirect gas fired (natural gas or propane) units, electric and oil heating, make up air units, heated air curtains, heating, ventilating, air conditioning, coils, and refrigeration equipment, etc. Brand, "Eng A".

(P.) D. J. Taylor; (G.M.) C. Stewart; (S.M.) W. W. Wolfe; (P.A.) A. Roll; (Plant Mgr.) A. P. Prediger. Annual Sales (E). Co. Size (E).
 Engineered Blends Limited, 40 Davis St., Box 311, Trenton, Ont. K8V 5R5. Tel. 613-394-4883. Fax: 613-394-5372. Polyvinyl chloride (PVC) compounds for custom formulations or stock for extrusion or injection moulding. Parent company, Leucadia Inc.

(G.M.) 8. D. Mitchell; (Cont.) T. Bannon; (S.M.) K. Nelson. Annual Sales (D). Co. Size (A).
 Engineered Electric Controls Limited, 230 Sheldon Dr., P.O. Box 22, Cambridge, Ont. N1R 5S9. Tel. 519-621-5370. Fax: 519-621-6562. Electric and electronic control panels, electric switch boards, machine tool controllers.

(P.) W. Fischer; (V.P.Mfg.) J. Fischer. Annual Sales (D). Co. Size (B).
 ★Engineered Foam Products Canada Ltd., 12 Kenhar Dr., Weston, Ont. M9L 1N1. Tel. 416-746-7334. Toll Free: 800-268-1247. Fax: 416-746-7831. Associate, Vita Care Medical Products Inc., Downsview, Ont. Flexible specialty foams for filters, medical, packaging, industrial and consumer use. Parent company, Vitafoam Products Canada Ltd., Downsview, Ont.

For.Rep., British Vita Plc, Manchester, U.K.
 (P.) I. Himel; (P.A.) R. Herz; (G.M.) J. White; (Plant Mgr.) D. Rioppelle. Annual Sales (D). Co. Size (B).
 ★Engineered Plastics Sales Corporation, 710 Dorval Dr., Suite 518, Oakville, Ont. L6K 3V7. Tel. 416-842-8287. Fax: 416-842-5459. Branch plant, 6175 Kestrel Rd., Mississauga, Ont. Plant, 243 Speere Rd., Oakville, Ont.

"Contour-Wall" building cladding, "Max-Secure" institutional furniture, "Module-Form" commercial furniture, "Cortech" corrosion resistant tanks, "Aqua-Tank" fish breeding tanks and equipment, pipes and fittings.

(P.) K. E. Szekely; (V.P.) Ms. L. E. Szekely; (Cont.) K. E. Lawrence; (Plant Mgr.) J. Gomes. Annual Sales (C). Co. Size (A).
 †Engineered Profiles (1989) Ltd., 7504L - 30th St. S.E., Calgary, Alta. T2C 1M8. Tel. 403-279-4497. Fax: 403-279-4790. Custom thermoplastic extrusions used in windows, weatherstripping, vinyl baseboard and pipe, furniture edging, "Enerpro" vinyl window systems. Parent company, Sauder Industries Ltd., Vancouver, B.C.

(G.M.) W. Hutchings; (Prod.Mgr.) G. Syrowitz; (Mgr. Sales & Mktg.) J. Parker; (Acct.) Ms. G. Schumann; (Purch.) D. Hutchings; (R & D) E. Standing. Annual Sales (D). Co. Size (B).
 Engineered Pump Systems Ltd., 11885 Tannery Rd., Surrey, B.C. V3V 3W9. Tel. 604-584-3776. Fax: 604-584-3663. Branch offices, Calgary, Edmonton, Alta. Prefabricated water pump stations and booster stations, factory built sewage treatment systems, submersible pumps.

(P.) E.P. Masse. Annual Sales (C). Co. Size (A).
 Engineered Sound Systems Ltd., 3078 Jarrow Ave., Mississauga, Ont. L4X 2C7. Tel. 416-625-4042. Fax: 416-625-4070. Industrial and institutional sound equipment, etc. Brand, "Enso".

(P.) T.W. Bain; (S.M.) R.K. Anderson; (P.A.) Mrs. D. Donachie. Annual Sales (D). Co. Size (A).
 Engineered Structures & Components Limited, 146 Front St. W., Suite 580, Toronto, Ont. M5J 1G2. Tel. 416-585-2298. Fax: 416-596-6818. Relocatable structures. Parent company, Hawley Investments Limited.

(Chmn.) D.J. Hawley; (P.) J.R. Hawley. Annual Sales (E). Co. Size (A).
 †Engineering Dynamics Ltd., Hwy. 15, R.R.#1, Carleton Place, Ont. K7C 3P1. Tel. 613-257-5450. Fax: 613-257-7397. Electronic air filters. Registered trade mark, Dynamic.

(P.) W. E. Pick. Annual Sales (C). Co. Size (B).
 ★English, Charles, Inc., 1421 Bergar St., Ind'l Pk., Laval, Que. H7L 9Z7. Tel. 514-629-4424. Fax: 514-629-7621. "Poseidon" lobster, shellfish, and fish tanks for restaurants and supermarkets.

(V.P.) C. Auger. Annual Sales (B). Co. Size (A).
 English Plastics Inc., 2 Finley Rd., Brampton, Ont. L6T 1A9. Tel. 416-451-6860. Fax: 416-451-7375. Custom pressure thermoforming manufacturers to construction, electronic, medical and aircraft industries.

(P.) K. Kulkarni; (G.M.) D. Lawrie; (Mktg.Mgr.) H. Whitehead; (P.A.) E. Lehman. Annual Sales (C). Co. Size (B).
 Engrais Green Valley Ltée., See Green Valley Fertilizer Limited.

★Engrenages Sherbrooke Inc., Les, 668 rue Galt est, Sherbrooke, Que. J1G 1Y5. Tel. 819-566-1040. Fax: 819-566-7674. Steel gears, shafts, repairs, machine shop, etc.

(P.) Rejean Halle; (Cont.) B. Garand; (Prod'n) A. Longpre; (Supt.) G. Addis; (Info.) Richard Halle. Annual Sales (C). Co. Size (B).
 ★Enjay Converters Ltd., R.R. #5, Colborne, Ont. K0K 1S0. Tel. 416-344-7373. Fax: 416-344-7751. Subsidiary, Caspak Limited, Cobourg, Ont. Foil cakeboards, take-out food lids, placemats, etc.

(P.) J. Cassidy. Annual Sales (B). Co. Size (A).
 Enmet Canada Ltd., 2300 Haines Rd., Mississauga, Ont. L4Y 1Y6. Tel. 416-276-2202. Fax: 416-276-9048. Portable and permanent gas detectors for carbon monoxide, oxygen, ammonia and a wide range of combustible gases.

(P.) R.J. Reeves; (G.M.) P. Smyth. Annual Sales (B). Co. Size (A).
ENNIS-PAIKIN STEEL LIMITED, 70 Frid St., Box 913, Stn. A, Hamilton, Ont. L8N 3P6. Tel. 416-527-9291. Toll Free: (416) 800-263-8834. Fax: 416-271-3222. Subsidiary, S.G. Paikin & Co., Hamilton, Ont. Fabricated reinforcing steel. Parent company, Ennisteel Corp.

(P.) L. S. Paikin; (V.P.Sales & Mktg.) J. Layfield; (V.P. & G.M.) E. Neiser. Annual Sales (E). Co. Size (E).
 ★Enpoco Limited, 405 Midwest Rd., Scarborough, Ont. M1P 3A6. Tel. 416-751-9007. Fax: 416-751-9608. Associate, Enpoco Inc., Richmond, VA, U.S.A. Plumbing drainage products.

(P.) J. E. Emberson; (V.P.Ops.) V. A. Emberson; (Prod'n Mgr.) A. McMorran. Annual Sales (D). Co. Size (D).
 Ens Toyota Ltd., Industrial Division, 822 - 56th St. E., Saskatoon, Sask. S7K 5Y8. Tel. 306-242-4441. Toll Free:

800-667-1132. Fax: 306-934-1150. Telex: 074-2869. Coverted four wheel drive vehicles for underground and surface mining/exploration.

(Mgr.) R. T. Frehlich. Annual Sales (C). Co. Size (A).
 Enseignes 8rouillette Inc., Les, See Brouillette Signs Ltd.
 Enseignes Cummings du Canada Ltée., See Cummings Signs of Canada Ltd.

Enseignes Imperial Sign Ltée/Ltd., 113-44 Ave., Edmundston, N.B. E3V 3A4. Tel. 506-735-5506. Fax: 506-739-8570. Branch offices, Boucherville, Les Saules, Que. Metal, aluminum, silk screen, plastic and neon signs, commercial lettering.

(P. & G.M.) N. Verret; (P.A. & Plant Mgr.) R. Verret; (Cont.) R. M. Pelletier; (S.) Mrs. J. Bois; (Prod'n) P. Boucher. Annual Sales (D). Co. Size (D).
 Enseignes Poitras Inc., 1265 Borne St., Quebec, Que. G1N 1M6. Tel. 418-681-6271. Signboards, plastic and neon signs, exhibit booths, etc.

(P.) J.P. Poitras; (V.P.) L. Poitras. Annual Sales (C). Co. Size (C).
 Enseignes Publicitaires National Ltée., 1855 Hymus Blvd., Dorval, Que. H9P 1J8. Tel. 514-683-1810. Fax: 514-683-1465. Neon and plastic signs, bulletin boards. Parent company, Claude Neon.

(P. & G.M.) A. Finestone; (V.P.) G. Gendron; (V.P.Co-ord.) R. Trudel; (S.M.) M. Pare; (P.A.) J. Guy Duquette. Co. Size (D).
 Enseignes St-Onge Ltée., Les, 340 Denison E., Granby, Que. J2G 4E1. Tel. 514-372-4303. Neon and plastic signs.

(P.) G. Gagne; (V.P.) J. Beliveau; (S.T.) S. Foisy. Annual Sales (B). Co. Size (A).
 Enseignes Trans-Canada Inc., [Trans-Canada Signs Inc.], 9310 Boul. Parkway, Ville D'Anjou, Que. H1J 1N7. Tel. 514-352-8030. Fax: 514-352-0386. Branch office, Downsview, Ont. Plants, Montreal and Drummondville, Que. Associates, Enseignes Pro 6 Inc., Drummondville, Que. Plastic advertising signs.

(P.) J.J. Teasdale; (G.M.) J. Dupre; (Ops.Mgr.) B. Kovacevic; (Cont.) R. Campion. Annual Sales (D). Co. Size (D).
 Ensign Industrials Ltd., 33 Carlton St., Box 405, St. Catharines, Ont. L2R 6V9. Tel. 416-682-8659. Preservative and protective coatings, dressings. Brands, "Hilson", "Ensign".

(P.) D.H. Beal. Annual Sales (B). Co. Size (A).
 ★Ensio Industries Inc., [Les Industries Ensio Inc.], 1079 Chemin Chambly, Suite 201, Longueuil, Que. J4H 3M7. Tel. 514-677-6333. Fax: 514-677-6336. Telex: 05-25448. Plants, Contrecoeur, Trois Rivières, Que. Division, Grantech Inc., Longueuil, Que. "V-A" chromite foundry sand and sandblasting abrasives and graphite, roofing granules, sodium silicate.

For.Rep., Grangrit Inc., Boca Raton, FL, U.S.A.
 (P.) R. Paul Longpre; (Cont.) D. Bunker. Annual Sales (D). Co. Size (C).
 Enterprise-Bulletin, The, 77 St. Marie St., P.O. Box 98, Collingwood, Ont. L9Y 3Z4. Tel. 705-445-4617. Fax: 705-444-6477. Publishers of "The Enterprise-Bulletin" and "The Blue Mountain Buyer's Guide". Parent company, Thomson Newspapers Company Limited, Toronto, Ont.

(Editor & Publisher) G. Czerny; (Mng.Editor) R. Hanon; (Adv.Mgr.) Mrs. S. Nicholson; (Off.Mgr.) B. Foster; (Prod'n Mgr.) G. Brock; (Press Foreman) K. Wallace. Annual Sales (C). Co. Size (B).
 ★Enterprise Fawcett Inc., Lorne St., Sackville, N.B. E0A 3C0. Tel. 506-536-1160. Toll Free: 800-561-3928. Fax: 506-536-1820. Oil and woodburning ranges, wood, coal and oil warm air heating furnaces, ductwork and air tight heaters. Brands, "Enterprise", "Fawcett". Parent company, Amherst Aerospace Inc.

(P.) D. Stephen Rankin; (V.P. & G.M.) Y. Paul Minocha; (G.S.M.) W.J. Mills; (P.A.) W. Hastings. Annual Sales (D). Co. Size (D).
 Enterprises John Thomas Batts (Canada) Ltée., Les, See Batts, John Thomas, Enterprises (Canada) Ltd.

Enthone-OMI (Canada) Inc., 58 Adesso Dr., Concord, Ont. L4K 3C6. Tel. 416-738-1400. Toll Free: 800-387-3766. Fax: 416-738-4480. Branch office, Pointe Claire, Que. "Enthone", "Udylite" and "Sel-Rex" electroplating chemicals, precious metals and equipment for electroplating, D.C. power supplies, etc. Parent company, AS-ARCO Inc.

(V.P. & G.M.) S. Archambault; (Cont.) R. Semczynski; (Plant Mgr.) A. Hoskin; (P.A.) P. Husak. Annual Sales (D). Co. Size (B).
 For explanation of abbreviations, etc. see page F-2

- Entreprise d'électromécanique Delstar Inc., 13065, Jean Grou, Montreal, Que. H1A 3N6. Tel. 514-642-8220. Fax: 514-642-8598. Form coils.
(P.) J. Yves Sarazin. Annual Sales (D). Co. Size (D).
- Entreprises A.W.S.M. Ltée., Les, See A.W.S.M. Enterprises Limited.
- Entreprises Alliéés Ltée., See Allied Enterprises Ltd.
- ★Entreprises Atlas (1985) Inc., Les, Box 59, Low, Que. J0X 2C0. Tel. 819-422-3572. Fax: 819-422-3574. Associate, Produits Forestiers Pro Plan Inc. Subsidiary, Les Bois Jointes De L'Outaouais (Low Quebec) Inc. White pine lumber.
(C.E.O.) R. Paul D'Amours; (V.P.) J. Nadeau; (G.M.) G. Rochon. Annual Sales (D). Co. Size (C).⑤
- Entreprises Axwood Inc., See Axwood Inc.
- Entreprises Benoit Legault Ltée., Les, 4934 Brock St., Montreal, Que. H4E 1B4. Tel. 514-767-5381. Fax: 514-767-8345.
(P. & G.M.) B. Legault; (S.T.) Ms. L. Legault. Annual Sales (C). Co. Size (A).
- Entreprises Benolec Ltée., Les, 2420, De la Province, Longueuil, Que. J4G 1G1. Tel. 514-651-5151. Fax: 514-679-1578. "Beno-therm", "Beno-vert", "Beno-Fill" and "Beno-Cooustic" cellulose insulation, soundproofing, filler, hydraulic mulch.
(P. & G.M.) N. Carbonneau; (Plant Mgr.) B. Carbonneau. Annual Sales (C). Co. Size (A).⑥
- Entreprises E.T.M.W. Ltée., Les, See E.T.M.W. Enterprises Ltd.
- Entreprises Fopac Ltée., Les, See Fopac Enterprises Ltd.
- Entreprises Insta-Bec Inc., Les, 1B3 boul. Montcalm N., Candiac, Que. J5R 3L6. Tel. 514-659-6531.
(S.T.) Ms. E. Majeau.
- ★Entreprises Julien Inc., Les, 935, rue Lachance, Quebec, Que. G1P 2H3. Tel. 418-687-3630. Fax: 418-687-3993. Branch office, 19B1 Boylen Rd., Unit #10, Mississauga, Ont. Subsidiaries, Condon Barr Food Equipment, Edmonton, Alta., Jessom Food Equipment, Dartmouth, N.S., Specialites de Cuisine Inc., Montreal, Que. Stainless steel equipment, custom built or standard, for commercial and institutional kitchens, etc. Brand, "Julien".
(P.) B. Chenard; (Dir. Fin.) D. Dennie; (Contract Dir.) G. Tousignant; (G.M.) J. Beaulieu; (Plant Mgr.) G. St-Pierre. Annual Sales (D). Co. Size (D).⑤
- Entreprises Mac Verner Ltée., Les, See Verner, Mac, Enterprises Ltd.
- Entreprises Repap Inc., Les, See Repap Enterprises Inc.
- Entreprises St. Ferdinand Ltée., Les, C.P. 1B8, St. Ferdinand, Que. G0N 1N0. Tel. 418-428-3746. Fax: 418-428-9333. Branch office, Montreal, Que. Toy sets, toboggans, sleighs.
(T.) O. Garneau. Annual Sales (C). Co. Size (C).
- Entreprises Somme Ltée., Les, 1190 Thibeau, C.P. 39, Cap-de-la-Madeleine, Que. GBT 7W1. Tel. B19-375-77B7. Toll Free: 800-567-7933. Fax: B19-375-2543. Plants, Pierreville, Que., Toronto, Ont. Spring filled and foam mattresses, box springs, crib foam mattresses, water and electric beds, sofa-beds.
(P.) G. Ricard; (G.M. & S.M.) N. Ricard; (Plant Mgr.) P. Ricard. Annual Sales (D). Co. Size (B).⑤
- ★Entropex, 1390 Lougar Ave., Sarnia, Ont. N7S 5N7. Tel. 519-332-0430. Fax: 519-332-8220. Branch office, Port Huron, MI, U.S.A. Reprocessed ABS plastics, polyethylene, polypropylene and raw rubber, also polystyrene. Parent company, Unitec, Sarnia, Ont.
(C.E.O.) R. Bechard; (P.) D. Smith; (V.P.) C. Yates; (Prod. Mgr.) D. Hillier; (Transp. Mgr.) T. Lawrence. Annual Sales (D). Co. Size (B).⑥
- Envelope Supreme Inc., [Supreme Envelope Inc.], 7355 ave. Notre Dame est, Montreal, Que. H1N 3S7. Tel. 514-251-7355. Fax: 514-251-0610. Associates, Unique Envelope Inc., Elite Envelope Inc., Sentry Envelopes Ltd. Envelopes. Parent company, Gestion Supremex Inc.
(P.) R. C. Gougeon; (V.P.) C. Dansereau; (S.M.) H. Gaumond; (P.A.) V. Godfrey; (Plant Mgr.) J. Picard; (Plant Mgr.) J. Picard. Annual Sales (E). Co. Size (E).⑥
- Envelope Transit Envelope Inc., 166B - 50th Ave., Lachine, Que. H8T 2V5. Tel. 514-636-4621. Fax: 514-636-7668.
(P.) R. Butters; (V.P.) M. Laperriere. Annual Sales (C). Co. Size (B).⑥
- ★Envirograd Products Limited, Box 64, 301 Major Mackenzie Dr. E., Richmond Hill, Ont. L4C 4X9. Tel. 416-884-938B. Fax: 416-884-3532. Cartridge type water filters and sterilizers for domestic and commercial drinking water.
(P.) I. M. Macdonald. Annual Sales (C). Co. Size (A).⑥
- ★Environment Air Ltd., P.O. Box 10, Route 134, Cocagne, N.B. E0A 1K0. Tel. 506-576-6672. Fax: 506-576-9838. "Enviro" air-to-air heat recovery ventilators, residential air exchanger.
(P.) A. Brun; (Mktg. Dir.) M. Roper; (Plant Mgr.) R. Bourque; (Tech.) C. Gallant. Annual Sales (C). Co. Size (A).
- Envirospec Inc., P.O. Box 86, Stn. "U", Toronto, Ont. MBZ 5M4. Tel. 416-252-2090. Branch office, Buffalo, NY, U.S.A. Plastic injection moulded pedestal systems for elevating and spacing of square and rectangular paverstones on waterproofed roof deck areas. Brand, "Pave-El".
(P.) R. G. DeClute. Annual Sales (B). Co. Size (A).⑥
- †Envirowall Partition Systems Limited, 60 Torlake Cres., Toronto, Ont. MBZ 1C2. Tel. 416-252-5461. Fax: 416-252-8485. Demountable office partitions, moveable wall systems.
(P.) A. Clausen; (G.M.) Mrs. B. Clausen. Annual Sales (C). Co. Size (A).⑥
- Envirowest Industries Ltd., P.O. Box 234, Stn T, Calgary, Alta. T2A 4X5. Tel. 403-279-2926. Fax: 403-279-678B. Incinerators, chimney stacks, scrubbers, waste heat boilers and automatic ash transfer systems. Parent company, Altank Industries Ltd., Calgary, Alta.
(P.) R. E. Reid; (V.P. Fin.) J. Simms; (S.M.) V. Fortinski. Annual Sales (B). Co. Size (A).⑤
- ★Eonizer Inc., 6800 St. James St. W., Montreal, Que. H4B 1V8. Tel. 514-483-2333. Fax: 514-284-2282. Telex: 055-62171. Plants, Toronto, Ont., Niagara Falls, NY, U.S.A. Associates, Sogetram Inc., Bodyguard Shops Ltd. Rust prevention system for motor vehicles and specialized tools. Brands, "Eonizer", "Rustop", "Rustguard", "Eonized Eonizatin".
For. Reps.: Australia, U.S.A., Belgium, Thailand, Japan, South East Asia, Caribbean countries.
(P.) A. J. Heon; (Acct.) E. Kurkjian; (S.M.) A. Farjella; (Mktg. Mgr.) R. Jolicoeur. Annual Sales (C). Co. Size (A).⑥
- ★Epic Data Inc., 7280 River Rd., Richmond, B.C. V6X 1X5. Tel. 604-273-9146. Fax: 604-273-1830. Telex: 043-55701. Branch offices, Toronto, Ont., Atlanta, GA, San Diego, CA, Chicago, IL, Dallas, TX, New Orleans, LA, Boston, MA, Salt Lake City, UT, Detroit, MI, Kansas City, MO, Los Angeles, CA, Philadelphia, PA, U.S.A.; London, England. Plants, Richmond, B.C., Dallas, TX, U.S.A. Subsidiary, Epic Data Corporation, Chicago, IL, U.S.A. Computerized data collection systems. Parent company, Ebco Industries Ltd., Richmond, B.C.
For. Reps.: Orion Systems, Australia; ICC, Norway; Digital Systems Sales, MO, J & J Associates, MA, TE Corporation, MD, U.S.A.; Zungwon, Korea.
(P. & C.E.O.) A. Klopfer; (Exec. V.P.) M. McConnell; (V.P. Sales & Mktg.) B. Lowe; (V.P. Ops.) V. Totten; (V.P. Prod. Dev.) D. Parker; (Mgr. Corp. Comm.) F. Hoefloek. Annual Sales (E). Co. Size (E).⑤
- ★Eplett Dairies Company Limited, 16 Shaftsbury Lane, Brampton, Ont. L6T 4G7. Tel. 416-791-6100. Telex: 06-98B513. Branch offices, Cochrane, Hearst, New Liskeard, Hornepayne, Ont. Milk plants, Brampton, North Bay, Timmins, ice cream plants, Brampton, Ont. Ice cream, butter, milk, UHT sterile milk, yogurt, cottage cheese, fruit juices and drinks, etc. Brands, "Eplett", "Country Best", "Heritage Farm", "Heritage Farm Very Special".
(Chmn. & C.E.O.) A. M. Korman; (P. & C.O.O.) D. Lewitter; (V.P. UHT Sales) H. Benyon; (V.P. UHT Ops.) M. Dios; (V.P. Fin.) B. Weinstein; (V.P. Dairy Ops.) G. Robertson; (Mgr. Milk Plant) P. Duffy; (S.M.) A. Hobbs. Annual Sales (F). Co. Size (E).⑥
- ★Epro Machine Ltd., 547 Arvin Ave., Stoney Creek, Ont. LBE 4G1. Tel. 416-643-4224. Fax: 416-643-4890. Pump parts-steel mill equipment and valve components. Parent company, Royal Gold Enterprises Inc.
(P.) N. Brierley; (Buyer) D. Burbridge; (V.P.) J. Joanovic. Annual Sales (C). Co. Size (C).⑤
- ★Epson Canada Ltd., 95 Mural St., Richmond Hill, Ont. L4B 3G3. Tel. 416-881-9955. Fax: 416-881-5765. Branch offices, Dartmouth, N.S., Montreal, Sherbrooke, Quebec, Que., Ottawa, Toronto, Napanee, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, Victoria, B.C. Plant, Markham, Ont. Subsidiaries, Epson Manufacturing Limited, ComputerWay, Division of Epson Canada. Computers and computer peripheral equipment, printers, lasers, "Epson" printer interfaces, cable sets and software, custom hardware and software systems and sub-systems. Parent company, Epson America Inc.
(P.) M. J. LaPalme; (V.P. Mktg. & Admin.) B. J. Kennedy; (Dir. Fin.) J. Ryan. Annual Sales (F). Co. Size (E).⑥
- ★Epson Manufacturing Ltd., 80 Telson Rd., Markham, Ont. L3R 1E5. Tel. 416-479-8866. Fax: 416-479-8571. Ribbons for printers and computers, terminal printers, electronic cash register components, memory boards for computers. Parent company, Epson Canada Limited, Richmond Hill, Ont.
(P.) M. J. LaPalme; (V.P. & G.M.) C. Dickson; (Mktg. & Sales Mgr.) D. LaPalme; (Chief Acct.) T. Wong; (Mfg. Mgr.) T. Haynes; (R&D Mgr.) W. Gugg. Annual Sales (D). Co. Size (D).
- ★Epton Industries Inc., 521 King St. W., Kitchener, Ont. N2G 1C5. Tel. 519-744-6530. Toll Free: (416, 519, 613, 705, 807) 800-265-8932, (416, 506, 514, 709, 902) 800-265-8777, (204, 306, 403, 604) 800-265-2176. Fax: 519-744-7566. Telex: 06-955124. Branch offices, Montreal, Que., Toronto, Ont., Vancouver, B.C. Associate, Conform Reflective Dynamics Inc. Industrial rubber and vinyl products and mechanical rubber goods.
(P. & C.E.O.) M. G. Weedon; (V.P. & G.M.) J. F. Aylward; (Dir. Mat'ls & Facilities) B. C. Mitchell; (Mgr. Purch.) D. Irvin; (V.P. & G.M.) L. A. Belanger; (V.P. & G.M.) G. W. Steele. Annual Sales (E). Co. Size (E).⑥
- Equatorial Canada Limited, 246 Galaxy Blvd., Rexdale, Ont. M9W 5R8. Tel. 416-675-1190. Fax: 416-675-115B. Branch office, Montreal, Que. "Creditline-II" point-of-sale terminals for the purpose of credit card verification. Parent company, Contel ASC.
(Exec. V.P.) R. Stotyn; (Mgr. Serv. Ops.) D. Denny. Annual Sales (C). Co. Size (A).⑥
- ★Equibuilt Window Systems Inc., 7035 Girard Rd., Edmonton, Alta. T6B 2C4. Tel. 403-468-2756. Fax: 403-465-538B. "Equitherm" PVC windows and patio doors, also steel reinforced sunrooms.
(Mng. Dir.) R. Kittlitz; (Prod'n Mgr.) E. Kittel; (S.M.) J. Svendsen; (Fin. Consult.) C. Young; (Proj. Coord.) R. Radke. Annual Sales (C). Co. Size (A).
- Equipfab Inc., 2B45 de l'Industrie, Beloeil, Que. J3G 4S5. Tel. 514-464-4242. Sales offices, Ville Vanier, Rouyn, Port Cartier, Chicoutimi, Que. Conveyors, washing and screening systems for sand crushed stone, material handling systems and equipment, dust collector systems for rock drilling, buckets, buggy bin, car indexer, open car bucket unloader and radial stacker, material handling equipment for aluminum plants. Parent company, Piedmont Equipment Ltd., Boucherville, Que.
(P.) C. Poudrette; (S.T.) M. Corriveau; (V.P. & G.M. Mfg. Divs.) L. R. Allard. Annual Sales (D). Co. Size (C).
- Equinox Industries Ltd., 25 Dunlop Ave., Winnipeg, Man. R2X 2V2. Tel. 204-633-7564. Toll Free: 800-665-74B7. Fax: 204-694-7133. Telex: 07-57741. See also listing of Timna Rotational Moulders of Canada Division. Septic and water storage tanks, bath tubs and showers, custom fibreglass products. Brand, "Equinox".
(Chmn.) J. M. Putter; (P.) Daniel Putter; (V.P.) David Putter. Annual Sales (D). Co. Size (C).
- Equipement Boni Inc., 1299 rue Marie-Victorin, St-Bruno-de-Montarville, Que. J3V 4P6. Tel. 514-653-1299. Telex: 055-60615. Metal shelving for displays in grocery, hardware and drug stores, etc.
(P.) J. Majeau. Annual Sales (C). Co. Size (C).
- Équipement Famac Equipment Inc., 9601 Parkway Bd., Ville d'Anjou, Que. H1J 1P3. Tel. 514-352-2B60. Fax: 514-493-6675. "Famac" overhead cranes, electric wire rope and chain hoists, monorails, and jib cranes.
(G.M.) C. Fatigati. Annual Sales (C). Co. Size (A).⑥
- Équipement Labrie Ltée., [Labrie Equipment Ltd.], 302 route du Fleuve, Beaumont, Que. G0R 1C0. Tel. 418-837-3606. Fax: 418-837-7698. Telex: 051-3786. Plant, St. Nicolas, Que. Steel truck bodies and cabs, refuse trucks and trailers, recycling equipment, transfer trailers.
(P.) C. Boivin; (Sales & Mktg. Mgr.) Ms. D. Dubois; (Compt.) M. Noel; (Purch. Mgr.) C. Lapointe; (Eng.) M. Fillion. Annual Sales (D). Co. Size (D).⑥
- Équipement de Cuisine Astor Inc., See Astor Kitchen Equipment Inc.
- Équipement de Cuisine Brute., See H & R Kitchen Equipment and Brute Kitchen Equipment.
- Équipements Blanchet Ltée., 2220 Jean de Brebeuf, Drummondville, Que. J2B 6W6. Tel. B19-47B-1421. Fax: 819-47B-2B90. Snow blowers. Parent company, RPM Tech, Cap Sante, Que.
(V.P. Fin.) G. Bernard; (V.P. Prod.) A. Sauve. Annual Sales (C). Co. Size (B).

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

Équipements Butcher Boy Canada Inc., 239 Route 139, St-Theodore D'Acton, Que. J0H 1Z0. Tel. 514-546-3247. Fax: 514-546-3059. Meat processing equipment, contract machine shop, tool and die, sheet metal work.

(P.) W. Lasar III. Annual Sales (C). Co. Size (B).
 Equipements Denis Inc., 5110 Beaudry St., St-Hyacinthe, Que. J2S 8A2. Tel. 514-773-5454. Fax: 514-773-3203. Branch office, Kamloops, B.C. Sales office, Thunder Bay, Ont., Alabama, U.S.A. Plant, Ste-Julie, Que. Logging equipment including stroke delimiters, delimbing and wood grapples and vehicles, felling heads, etc. Parent company, Le Groupe Equipements Denis Inc.

(P. & G.M.) J. Leblanc; (Cont.) Mrs. C. Bois; (Purch.) M. Lefebvre; (Prod'n Mgr.) D. Racette; (Sales & Mktg. Mgr.) R. Legault; (8r.Mgr.Kamloops) A. Duval. Annual Sales (E). Co. Size (E).
 Equipements Duhamel Ltée., 2020 Rte. Nationale 112, St. Cesaire, Que. J0L 1T0. Tel. 514-469-2986. Fax: 514-469-3391. Barn cleaner and equipment and ventilation.

(P. & G.M.) F. Messier; (Plant Mgr.) J.C. St. Pierre. Annual Sales (C). Co. Size (A).
 ★EQUIPMENTS EVEREST INC., LES, [EVEREST EQUIPMENT INC.], 1077 Westmount St., P.O. Box 390, Ayer's Cliff, Que. J0B 1C0. Tel. 819-838-4257. Fax: 819-838-5653. Design and fabrication of custom construction equipment, offroad truck boxes, dump bodies, snow plows, wings and hitches.

(P.) R. Heatherington; (V.P.Sales) L. Roarke. Annual Sales (D). Co. Size (C).
 Equipements Power Survey Limitée., Les, See Power Survey and Equipment Ltd.

Equipements R.A.D. Inc., 400, rue Martineau, St-Hyacinthe, Que. J2S 8B1. Tel. 514-796-2626. Fax: 514-796-4256. Agricultural equipment such as grain blowers, rollers, carts, screens, etc.
 (P.) M. Potvin; (Cont.) Ms. A. Gosselin; (S.M.) T. Wahid; (Prod'n Supv'r) G. Josaphat; (Purch.Mgr.) R. Kaa-niche. Annual Sales (C). Co. Size (B).
 Equipements Raymond Renaud Inc., Les, 1114 rue Berlier, Chomedey, Que. H7L 3R9. Tel. 514-668-9054. General machining, PAI remplacement parts for Mack Trucks.

(P.) A. Bergeron; (V.P.) D. bolduc. Co. Size (A).
 Equipements Sportifs Dativec Inc., Les, 410 3 Rue, Daveluyville, Que. G0Z 1C0. Tel. 819-367-3030. Fax: 819-367-3098. "Victoriaville" and "Vic" hockey sticks, also basketball equipment. Parent company, VSA Skates Co. Inc., Islip, NY, U.S.A.

(G.M.) A. Doyon. Annual Sales (D). Co. Size (C).
 ★Equipements Tardif Inc., Les, 55 Rang 1, Saint-Antonin, Que. G0L 2J0. Tel. 418-862-7574. Fax: 418-867-4459. Harrows, vacuum harvesters, choppers, hoppers, conveyors and vibrating screens for peat moss mining and processing, trailers, millers, ditchers and shredders.

(P.) L. Tardif. Annual Sales (C). Co. Size (B).
 Equipements de Magasins Hussmann Limitée., Les, See Hussmann Store Equipment Limited.

Equipment Avicofle Syri Ltée., [Syri Poultry Equipment Ltd.], 70 Soliette, St-Felix-De-Valois, Que. J0K 2M0. Tel. 514-889-5921-514-889-2075. Poultry processing machinery equipment, conveyors and bottle washers.

(P.) H. Syri; (Fin.Mgr.) D. Syri; (Prod.Mgr.) Ms. J. Pierre Syri; (Purch.Mgr.) R. Theriault. Annual Sales (C). Co. Size (A).

Equipment De Boulangerie L.P. Inc., 1325 Notre-Dame Est, Victoriaville, Que. G6P 4B8. Tel. 819-758-1883. Fax: 819-758-1465. Stainless steel, steel and aluminum ovens.

(P.) L. Picard; (V.P.Fin, Sales & Mktg.) G. Picard; (V.P.Prod., Purch. & Hum.Res.) G. Picard. Annual Sales (C). Co. Size (A).

Equipment Marathon Ltée., See Marathon Equipment Ltd. Equipment Specialise International Inc., See Custom Equipment International Inc.

Equipment de Restaurant Laval Inc., 1870 Boul. Labelle, Laval, Que. H7T 1L2. Tel. 514-687-9777. Fax: 514-682-8041.

(P.) R. Duplessis; (V.P.) R. Duplessis. Annual Sales (C). Co. Size (A).

Equipments Ferriviaires Du Nord Inc., Les, 6155 Chem St. Francois, St. Laurent, Que. H4S 1B6. Tel. 514-337-1046. Fax: 514-337-8537. Steel Hy-rail and track maintenance equipment.

(P.) N. Dilorenzo; (Mgr.Fin, Sales & Mktg.) P. Dilorenzo; (V.P.Tech.Serv.) H. Dilorenzo; (Asst.Mgr.Hum.Res) J. Kiernan. Annual Sales (B). Co. Size (A).

ERA DISPLAY EXPOSITION ERA, 2500 Guenette, St-Laurent, Que. H4R 2H2. Tel. 514-335-0550. Toll Free: 800-361-6302. Fax: 514-335-0571. Associates, Dis-

pletech Corp., Displetech International Inc. Hangers, display products.

(P.) J. Akerman; (Sales) M. Reinser; (Sales) S. Eiley. Co. Size (D).
 Érablière Turkey Hill Ltée., See Turkey Hill Sugarbush Ltd.

★Erectoweld Company Limited, 1195 Speers Rd., Oakville, Ont. L6L 2X5. Tel. 416-845-7597. Fax: 416-845-9223. Branch office, Waukasha, WI, U.S.A. Plants, 1195 Speers Rd., 586 Third Line and 750 Weller Court, Oakville, Ont. Manufacturing divisions, Lift Truck Attachment Division, Pipe Fabricating Division, Arenoquip Division, Aquamarine Div., Forged Forks Division, Blast Cleaning & Coating Division, Oakville, Ont. Fabrication of piping in carbon, alloy and stainless steel, lift truck forks and attachments, aquatic plant harvesters, ice arena equipment and supplies, grit blasting and coating services for other manufacturers.

(P. & G.M.) F.J. Bollinger; (V.P. & Plant Mgr.) J.J. Luyk; (S.T.) F.J. Walsh. Annual Sales (D). Co. Size (C).
 ★Ergoform Inc., 685 Meloche Ave., Dorval, Que. H9P 2S4. Tel. 514-636-6682. Fax: 514-636-6687. "Workseat" ergonomic seating, "Footform" foot support.

(Chmn.) B. Shalinsky; (P.) C. Scrase. Annual Sales (B). Co. Size (A).
 ★Erhardt & Leimer Ltd., 930 Century Dr., Burlington, Ont. L7L 5P2. Tel. 416-632-8181. Fax: 416-632-9473. Sales office, Montreal, Que. Associate, Erhardt & Leimer GmbH. Automatic web control system, automatic alignment equipment for wet end and dry end of corrugating board lines. Brands, "Webaligner", "Electraligner", "FE-10", "Elecom 18", etc. Parent company, General Web Dynamics, Rockford, IL, U.S.A.

For Reps.: England, Germany, Japan, Brazil, Mexico.
 (P.) G. Tackaberry; (S.T.) Mrs. A. E. Perdue; (G.M.) I. J. Manning; (Mfg.Mgr.) D. Bonner. Annual Sales (C). Co. Size (A).
 †Erichsen Industries Ltd., 620, 400 5 Ave., S.W., Calgary, Alta. T2P 0L6. Tel. 403-266-1422. Fax: 403-266-1602. Plant, Edmonton, Alta. Pneumatic, hydraulic, gas hydraulic quarter turn and linear valve actuators, control systems, rate of drop shutdown systems, flow nozzles and tubes, switching relays, limit and pressure switches, rotary selector valves and related accessories.

(C.E.O.Calgary) N. Erichsen; (P. & C.O.O.Edmonton) A. Lauder; (V.P.Calgary) G. Chandler. Annual Sales (D). Co. Size (C).
 Erickson, 8., Manufacturing Ltd., R. R.#6, Thamesville, Ont. N0P 2K0. Tel. 519-352-2259. Fax: 519-352-2427. Hang-all storage hooks, motorcycle, marine and custom tie down straps, motorcycle transporting brackets and helmet saver, marine flushing attachment, outboard motor safety chain, adjustable shock cords and roof rack straps.

(P.) Brent Erickson; (Plant Mgr.) Brian Erickson. Annual Sales (C). Co. Size (A).
 Erico Canada Inc., 46 Ingram Dr., Toronto, Ont. M6M 2L6. Tel. 416-249-3363. Fax: 416-249-5488. Branch offices, Montreal, Que., Calgary, Alta. Fasteners for construction industry, electrical connections, rebar splicing materials, watercooled furnace cables. Brands, "Caddy", "Cadweld", "Watteredge-Uniflex", "Lenton", "Aerosmith". Parent company, Erico International Corp., Solon, OH, U.S.A.

(G.M.) L. Simon, P.Eng.; (Sales Co-ord.) G. Pippy. Annual Sales (N/R). Co. Size (A).
 Erie Flooring & Wood Products, 191 Jane St., P.O. Box 430, West Lorne, Ont. N0L 2P0. Tel. 519-768-1200. Fax: 519-768-2737. Branch office, Weston, Ont. Hardwood strip and parquet flooring, pallets, laminated truck floor.

(G.M.) R.G. Walker. Annual Sales (C). Co. Size (D).
 Erie Industries (1987) Inc., 99 Edward St., St. Thomas, Ont. N5P 1Y8. Tel. 519-631-6680. Toll Free: 800-265-4354. Fax: 519-631-6699. Branch plant, 233 Edward St., St. Thomas, Ont. Subsidiary, Gibb Manufacturing Co. Ltd. Wheelbarrows, lawn spreaders and rollers, diggers and augers, ball bearing wheels, lawn fence, shopping carts.

(P.) C. Murray; (Cont.) R. Corneil; (Plant Mgr.) M. Adams. Annual Sales (D). Co. Size (C).
 ★Erie Manufacturing Co. (Canada) Ltd., R.R. #3, Stouffville, Ont. L4A 7X4. Tel. 416-640-2363. Toll Free: (416)800-387-9618 (613)800-267-1820. Fax: 416-640-2256. Branch offices, St-Leonard, Que., Ottawa, Ont., Edmonton, Alta. Plant, Enerstat Products, Brockville, Ont. Water softening controls, complete water softeners, filters, motorized valves, thermostats transformers, fibreglass tanks, chemical feed pumps. Brands, "Erie Mototrol",

"Erie Timers". Parent company, U.L. America, Inc. U.S.A. P.

(P.) R.A. Kanerva; (Sales Rep.St-Leonard) A. Salvail; (Sales Rep.Edmonton) L. E. Wingrove. Annual Sales (D). Co. Size (C).
 Erie & Huron Beverages Limited, 71 Park Ave. E., Box 850, Chatham, Ont. N7M 5L1. Tel. 519-352-2630. Branch offices, Sarnia, Stratford, Ont. Authorized bottlers of "Coca-Cola". Co. Size (C).

★Eriez of Canada Limited, 133 Oakdale Rd., Downsview, Ont. M3N 1W2. Tel. 416-742-9993. Fax: 416-742-8711. Telex: 065-27144. Sales office, Toronto, Ont. and representatives in major Canadian cities. Magnetic and vibratory equipment. Brands, "Eriez", "Hi-Vi". Parent company, Eriez Mfg. Co., Erie, PA, U.S.A.

Foreign representatives in U.S.A., Australia, S. Africa, Mexico, Japan, Brazil and U.K.
 (P. & G.M.) R. Gatt; (Plant Mgr.) P. Nalli. Annual Sales (C). Co. Size (B).
 ★Erik Cabinets Limited, 508 Wellington St. N., Hamilton, Ont. L8L 5B3. Tel. 416-528-2133. Wooden bars and mouldings for hotels and restaurants, cash counters, display units, shelving, store fronts, restaurant tables, etc.

(P.) E. Vanlandschoot. Annual Sales (C). Co. Size (A).
 Ernie's Signs Limited, 680 Notre Dame Ave. N., Sudbury, Ont. P3A 2T3. Tel. 705-675-7568. Illuminated signs, billboards and advertising displays.

(P.) N.J. Coutu; (Mgr.) D. St. Jacques. Annual Sales (8). Co. Size (A).
 Erno Manufacturing Co. Limited, 19 Curity Ave., Toronto, Ont. M4B 1X4. Tel. 416-752-9222. Toll Free: (U.S.A.)800-387-6020. Fax: 416-752-7248. Plant, 45 Esander Dr., Toronto, Ont. Associates, Liberty Metal Products Corp., Buffalo, NY, CPRLiberty Office Accessories, FL, U.S.A. Metal office products, desk organizers, filing equipment, key control systems, copier and fax stands, computer accessories.

(P.) J.F. McClelland; (Cont.) B. Woods; (Mktg.Mgr.) C. Wicks; (Sr.Buyer) P. Williamson; (S.M.) M. Greer. Annual Sales (D). Co. Size (D).
 Erodall Limited, 92 Rivalda Rd., Weston, Ont. M9M 2M8. Tel. 416-741-5013. Fax: 416-741-9722. Electrical discharge machining.

(P.) H. Leppik. Annual Sales (B). Co. Size (A).
 Escaliers Gilles Grenier Inc., 586 rue Texel, St-Elzear de Beauce, Que. G0S 2J0. Tel. 418-387-6317. Toll Free: 800-463-8842. Fax: 418-387-4698. Spiral stairs and stair nosings, handrails and components.

(Prop.) G. Grenier; (Cont.) B. Cyrenne; (Foreman) R. Berthiaume. Annual Sales (C). Co. Size (C).
 Escan, A Division of Middleby Marshall Inc., 4960 Courval Ave., Montreal, Que. H4T 1L4. Tel. 514-341-6440. Fax: 514-341-6598. Sales office, Escan distribution. 1295 Ormont Dr., Weston, Ont. Associates, Escan, Escan Distribution, Toastmaster, Seco, Victory Raetone, Middle By Marshall, Southbend. Kitchen and cooking equipment for hotels, institutions and restaurants. Brand, "Escan". (See list of associates). Parent company, Escan Distribution, Brantford, Ont.

(G.M.) J. Verdon. Annual Sales (C). Co. Size (C).
 Escrom Manufacturing, A Div. of Curtis Mfg., 363 Enford Rd., Richmond Hill, Ont. L4C 3G2. Tel. 416-884-2359. Physical development equipment, junior school play equipment and furniture.

(Prop.) A. Curtis.
 ★Esel-Tec Industries Inc., 180 Nantucket Blvd., Unit 4, Scarborough, Ont. M1P 2N9. Tel. 416-755-2173. Associate, Aries Mould Limited, Scarborough, Ont. Plastic components for the computer industry, also household items, vacuum cleaner parts and automotive components, custom moulding.

(Prop.) Mrs. H. Witt; (G.M.) L. K. Witt. Annual Sales (B). Co. Size (A).
 ★Eslerod Signs Limited, R.R.#1, Westbrook, Ont. K0H 2X0. Tel. 613-384-1883. Toll Free: (613) 800-267-2214. Fax: 613-384-4436. Associates, Adlite Limited, Westbrook, Ont., Eslerod Corporation, NY, U.S.A. Electric signs and illuminated awnings.

(P.) G. Eslerod; (G.M.) S. Watson. Annual Sales (C). Co. Size (A).
 Eskimo Bottling Works, Ltd., 6966 Marconi Ave., Montreal, Que. H2S 3K1. Tel. 514-274-7613. Brands, "Paradise", "Union Jack", "Eskimo".

(P.) A. Bitensky; (G.M.) R. Bitensky; (S.M. & P.A.) S. T. Bitensky; (Plant Mgr.) R. Beaulieu. Co. Size (A).
 Eskimo Steel Ltd., 4311 - 92 Ave., Edmonton, Alta. T6E 3M7. Tel. 403-468-0909. Toll Free: 800-661-7359.

- Fax: 403-469-1667. Miscellaneous and structural fabricated steel.
(P.) J. Fargey; (Mgr.) D. Purdy. Annual Sales (C). Co. Size (B).^⑤
- ★Esmond Manufacturing Inc., 455 Milner Ave., Unit#3, Scarborough, Ont. M1B 2K4. Tel. 416-299-5090. Fax: 416-299-5114. Wire harness assemblies, custom built cables for the modular furniture systems.
(P. & G.M.) H. Shaheen. Annual Sales (C). Co. Size (N/R).^⑤
- Esperia Machine Corp. Limited, 47 St. Regis Cres., Downsview, Ont. M3J 1Y6. Tel. 416-635-1411. Telex: 06-217856. Subsidiaries: G. Cinelli Manufacturing Corp., Downsview, Ont.; Esperia Bakers Equipment B.C. Ltd., Vancouver, B.C. Bakery equipment. See also listing of G. Cinelli Manufacturing Corp.
(G.M.) G. Cinelli; (S.M.) M. Lucivero; (P.A.) M. Zampini; (Plant Mgr.) B. Temos. Annual Sales (C). Co. Size (A).
- Espie Islington Printing Limited, 24 Plastics Ave., Toronto, Ont. M8Z 4B7. Tel. 416-259-2361. Fax: 416-252-8659. Commercial printers.
(P.) R. Marshall; (S.M.) S. Boss. Co. Size (B).^⑥
- Esprit Films Limited, #205 - 15 King St., Box 1683, St. Catharines, Ont. L2R 7K1. Tel. 416-685-8336. Fax: 416-641-4972. Film and videotape production for business, industry, government and television.
(P.) Ms. D. Cartmer. Annual Sales (A). Co. Size (A).^⑤
- Esquesing Holdings Inc., 5800 Coopers Ave., Mississauga, Ont. L4Z 1Y3. Tel. 416-890-5800. Fax: 416-890-6692. Division, MACM Holdings Inc., Mississauga, Ont. Anti-freeze products, automotive chemicals. Brands, "Dual Duty", "Gly-Cool", "Rislone", "Viceroy".
(V.P.) J.D. Coon; (G.M.) R.J. McKeracher; (S.M.) A.J. Bennett. Annual Sales (C). Co. Size (A).^⑥
- Esselte Pendaflex Canada Inc., 6495 Tomken Rd., Mississauga, Ont. L5T 1M8. Tel. 416-670-2222. Fax: 416-670-0494. Telex: 0623135. Plants, Montreal, Que., Mississauga, Toronto, Ont., Vancouver, B.C. Filing supplies, folders, vinyl binders, stencils and marking systems, stencil inks, tape and tapewriters, plastic and metal desk accessories, computer paper, calendar pads, accounting books, etc. Brands, "Oxford", "Reversaflex", "Starmark", "Brownline", "Dymo", etc. Parent company, Esselte Business Systems, Garden City, N.Y., U.S.A.
(P. & C.E.O.) L.P. Higgins; (V.P.Ops.) P.W. Wood; (V.P.Mktg.) B.M. Wynn; (V.P.Fin.) C.R. MacLean. Annual Sales (E). Co. Size (F).^⑤
- ★Essex Engineering Works Ltd., 50 Braid St., New Westminster, B.C. V3L 3P3. Tel. 604-522-3655. Sawmill machinery. Brands, "Heaps", "Essex".
(P. & G.M.) L. Esser; (Plant Mgr.) A.I. Esser. Annual Sales (C). Co. Size (C).
- Essex Stamp Company, A Division of Sterling Marking Products Inc., 793 Wyandotte St.E., Windsor, Ont. N9A 3J5. Tel. 519-253-7211. Fax: 519-253-0320. Metal and rubber stamps, seals, ink and marking products, coding equipment, stencil, sign making supplies, steel stamps, rubber and photo polymer printing plates. Parent company, Sterling Marking Products Inc., London, Ont.
(P.) R.W. Schram; (Mgr.) P. McFarlane. Annual Sales (D). Co. Size (D).^⑤
- Essex Topcrop Sales Ltd., 473 Talbot Rd. N., P.O. Box 10, Essex, Ont. N8M 2Y1. Tel. 519-776-6412. Toll Free: 800-265-4899. Fax: 519-776-6622. "Topcrop", "Bird Aid" and "Smorgas Bird" mixed bird feed, also wild bird feed.
For Rep., Frontier Distributors, Troy, MI, U.S.A.
(P.). Brummell; (S.M.) C. Brummell; (Mgr.) J. Hilton; (Buyer) H. Trussetter. Annual Sales (D). Co. Size (A).
- Essex W.E.I.R. Ltd., 2715 St-Etienne, Windsor, Ont. N8W 5B1. Tel. 519-974-9449. Fax: 519-974-9542. Refuse handling equipment, trash compactors and stationary refuse packers.
(P.) J. Tremblay; (S.T.) Ms. G. Fisher. Annual Sales (B). Co. Size (A).^⑥
- ★Esso Chemical Canada, 4711 Yonge St., Box 4029, Stn.A, Toronto, Ont. M5W 1K3. Tel. 416-733-5300. Fax: 416-733-5339. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Dartmouth, N.S., Sarnia, Ont., Redwater, Alta., Port Moody, B.C. Associates, Comcor Chemicals, Cascade Fertilizers. Fertilizers, petrochemicals, (olefins and aromatics), polyethylene, polyvinyl chloride, plasticizer intermediates, aliphatic solvents, oil field chemical specialties, lube oil additives. Parent company, Imperial Oil Limited, Toronto, Ont.
(P.) B. J. Fischer. Annual Sales (H). Co. Size (G).^⑥
- ★Esso Petroleum Canada, 55 St. Clair Ave. W., Toronto, Ont. M5W 2J8. Tel. 416-968-4111. Fax: 416-968-5388. Telex: 06-218513. Subsidiaries, Atlas Supply Company of Canada Limited, Devon Estates Limited, Esso of Canada Limited. Manufacture and distribute petroleum products. Parent company, Imperial Oil Limited, Toronto, Ont.
(P.) W. R.K. Innes. Annual Sales (I). Co. Size (G).^⑥
- Estampes-Ray, Inc., 1985 Av. Maufils, Quebec, Que. G1J 4J7. Tel. 418-667-1626. Fax: 418-667-5101. Rubber stamps, corporation seals, plastic, phenolic and metal engraved name plates and tags, etc.
(Cont.) Denis Pelletier; (S.M.) Daniel Pelletier; (Prod'n Mgr.) Y. Pelletier. Annual Sales (B). Co. Size (A).^⑥
- ★Estée Lauder Cosmetics Ltd., 121 Bloor St.E., Ste.1200, Toronto, Ont. M4W 3N4. Tel. 416-961-1919. Fax: 416-292-3495. Telex: 065-25247. Branch office, Montreal, Que., Vancouver, B.C. Plant, Agincourt, Ont. Cosmetics. Brands, "Youth-Dew", "Aramis", "Estée", "Clinique", "Prescriptives". Parent company, Estée Lauder Inc., New York, NY, U.S.A.
Foreign representatives in most countries.
(Exec.V.P. & Mng.Dir.) A. Denoly; (V.P.Fin. & Admin.) F. Raymond; (V.P.Mfg.) G. Privett. Annual Sales (E). Co. Size (E).
- ★Estevan Brick, Division of Thunderbrick Limited, P.O. Box 40, 4th Ave.S., Estevan, Sask. S4A 2A2. Tel. 306-634-2531. Fax: 306-634-9985. Branch offices, Regina, Saskatchewan, Sask., Calgary, Edmonton, Alta., Winnipeg, Man. Brick, etc. Brand Name, "Estevan Brick".
For Reps.: Wunder Klein Donahue, Minneapolis, MN, Brick, IA; Hebron Brick, ND, U.S.A.
(G.M.) R. Fioroni; (Compt.) M. Csada; (Plant Mgr.) B. Jennings; (Br.Mgr.Saskatoon) B. Streitenbereer; (Br.Mgr. Edmonton) C. Blaseg. Annual Sales (D). Co. Size (C).^⑥
- Estevan Coal Corporation, 10235-101 St., 1600 Oxford Tower, Edmonton, Alta. T5J 3G1. Tel. 403-420-5810. Fax: 403-420-5966. Telex: 037-2484. Plants, Bienfait, Estevan, Sask. Char lignite. Parent company, Luscar Ltd., Edmonton, Alta.
(P.) G.K. Livingstone; (G.M.) P.M. Bowman; (V.P.Mktg.) D.H. Smith; (V.P.Mining) R.W. Forbes; (Mgr.) W. Hume; (Mgr.) B. Lambert. Annual Sales (E). Co. Size (D).^⑤
- Estrée-Lait Inc., 650 Georges St., Magog, Que. J1X 1G5. Tel. 819-843-5727. Fax: 819-843-0950. Sales warehouses, Lennoxville, Stanstead, Coaticook, Que. Milk and cream.
(P.) J. Gagné; (S.M.) S. Martel; (G.M.) C. Levesque; (Plant Mgr.) B. Custeau. Annual Sales (D). Co. Size (A).^⑥
- Estrin Ceramic Supplies, 1696 W. 5th, Vancouver, B.C. V6J 1N8. Tel. 604-731-5371. Potters wheels, ceramic kilns, heat treating furnaces, etc. Brand, "Estrin".
(P.) L. Estrin; (S.M.) D. Estrin. Co. Size (A).
- Étalage D'Avant-Garde Limitée, See Avant Garde Display Limited.
- Étalages Archex Ltée., Les, 2630 rue Sabourin, St-Laurent, Que. H4S 1M2. Tel. 514-334-1012. Fax: 514-334-1180. Telex: 05-821762. Branch office, Vancouver, B.C. Exhibition booths, advertising displays.
(P.) J. Forest; (S.M.) J. Pierre Salmard; (Plant Mgr.) H. Chamberland. Annual Sales (C). Co. Size (A).^⑥
- Étalages Melanson Ltée., Les, See Melanson's Displays Ltd.
- ★Etatech Industrial Machinery Inc., 4910 Builders Rd. S.E., Calgary, Alta. T2G 4C6. Tel. 403-243-1144. Fax: 403-243-2975. Telex: 038-21563. Branch offices, Toronto, Ont., Edmonton, Alta., Vancouver, B.C. Associate, EIM Controls Ltd. "Etatech" electric motors, 1/3 to 250 HP or 1 to 75 KW, also electric generators. Parent company, Brews Inc.
(P.) P. L. Brews. Annual Sales (C). Co. Size (C).^⑥
- Etched Name Plates Co., Div. of Metalcomm Inc., 2206 Gerrard St. E., Toronto, Ont. M4E 2C7. Tel. 416-694-1166. Fax: 416-694-8823. Silk screen process for etched and printed nameplates of aluminum, brass, stainless steel, decorative trim in mylars and vinyls with both activator and pressure sensitive adhesives, special die and machine work, photo-chemical stainless steel and brass milling.
(P.) R. E. Mason; (G.M.) F. Pirani; (Compt.) P. Sluman. Co. Size (B).^⑤
- Ethicon Ltd., 1421 Lansdowne St. W., Peterborough, Ont. K9J 7B9. Tel. 705-743-2220. Fax: 705-743-1545. Telex: 06-962832. Sales offices, Quebec, Que., Scarborough, Ont., Vancouver, B.C. Surgical sutures and wound closure products. Parent company, Johnson & Johnson, New Brunswick, NJ, U.S.A.
- (P.) E. Arnold McLean; (Dir.Mktg.) K.M. Skoretz; (Dir. Ops.) W. Barry Rand; (Dir.Fin.) J. W. Worthington; (Dir. Pers.) P. W. Darling. Annual Sales (E). Co. Size (E).^⑤
- Ethyl Canada Inc., 350 Burnhamthorpe Rd. W., Suite 600, Mississauga, Ont. L5B 3J1. Tel. 416-566-9222. Toll Free: 800-387-7885. Fax: 416-566-9962. Plant, Corunna, Ont. Gasoline antiknock compounds, petroleum additives, aluminum alkyls, ethyl chloride. Brands, "Ethyl", "HiTec". Parent company, Ethyl Corporation, Richmond, VA, U.S.A.
(P.) D.C. Wilson; (Procurement Mgr.Corunna) E.J. Banik; (Fin.Mgr.) G.B. MacKinlay; (Plant Mgr.) J.M. Slobodnik. Annual Sales (E). Co. Size (D).^⑤
- Etiquettes Lelys Inc., Les, 2633 Le Corbusier, Chomedey, Que. H7S 2E8. Tel. 514-682-4046. Pressure sensitive labels, printed and unprinted.
(C.E.O.) E. Peladeau; (G.M.) G. Sanscartier; (P.A.) M. Gauthier; (Plant Mgr.) G. Martineau. Annual Sales (C). Co. Size (B).
- Etiquettes Modernes J F Ltée., Les, 64B, ave. St-Etienne, C.P. 205, Ste-Marie, Que. G6E 3B5. Tel. 418-387-5342. Fax: 418-387-2538. Pressure sensitive labels.
(P.) J. Faucher. Annual Sales (C). Co. Size (A).^⑥
- Etlin, H. B., Company Ltd., 1850 Wilson Ave., Weston, Ont. M9M 1A1. Tel. 416-741-7336. Fax: 416-741-9104. Telex: 06-969881. Wiring devices. Brand, "Etlin".
(P.) D. H. Etlin; (V.P.) Mrs. F. Etlin. Annual Sales (D). Co. Size (B).
- Etobicoke Ironworks Limited, P.O. Box 305, Stn A, Weston, Ont. M9M 3M7. Tel. 416-742-7111. Fax: 416-742-2737. Plants, 149 and 161 Rivalda Rd., Weston, Ont. Ornamental steel railings, fire escapes, structural steel fabricating, etc.
(P. & G.M.) H. Rosati; (T.) E. Rosati; (Struct.S.M.) W. Hay; (P.A.) D. Rosati; (Plant Supt.) M. Caon. Annual Sales (D). Co. Size (C).^⑤
- Eucania Machining Ltd., 275 Guthrie Ave., Dorval, Que. H9P 1C7. Tel. 514-613-1669. Fax: 514-631-0867. Several types of blower fans and related housings for air purifiers, computers, hand dryers, vending machines, heaters, fireplaces, etc.
(P.) L. Arnold. Annual Sales (B). Co. Size (A).
- Eugene Manufacturing Company Limited, 7676 Woodbine Ave. Unit 5, Markham, Ont. L3R 2N2. Tel. 416-513-1331. Fax: 416-513-1336. Corporate ties and ladies' scarves, men's neckties and pocket puffs. Brand, "Eugene".
(P.) M. Eugene; (G.M.) Ms. M. Eugene. Annual Sales (B). Co. Size (A).^⑥
- ★Eureka Tool Steel Welding Products Ltd., 745 Woodward Ave., Hamilton, Ont. L8H 6P5. Tel. 416-545-3006. Fax: 416-545-8954. Plant, Detroit, MI, U.S.A. Associate, Eureka Grinding Industries, Hamilton, Ont. "Eurekamatic" custom made alloy cored welding wire, "Eureka" coated electrodes, bare welding rods for T.I.G., water cooled welding guns and fittings, "Tigcore" welding tool steels and alloy materials. Parent company, Welding Equipment & Supply Co., Detroit, MI, U.S.A.
(P. & G.M.) J. G. Stewart; (Mktg. & Sales Mgr.) E. Cernick. Annual Sales (C). Co. Size (B).^⑥
- Euro-Drive Clutches Inc., 1254 Plains Rd. E., Burlington, Ont. L7S 1W6. Tel. 416-639-7873. Toll Free: (416) 519,613,705,807 800-263-5159. Fax: 416-639-4895. Remanufactured clutches for cars and light trucks, front wheel drive constant velocity drive-shafts and ends remanufacturers.
(P.) H. Simon; (S.T. & Plant Mgr.) D. Simon. Annual Sales (B). Co. Size (A).^⑥
- ★Eurocan Pulp & Paper Co., P.O. Box 1400, Eurocan Way, Kitimat, B.C. VBC 2H1. Tel. 604-632-6111. Fax: 604-632-3473. Telex: 047-84531. Sales and transportation office, Vancouver, B.C. Plants, Kitimat, Fraser Lake, Houston, Burns Lake, Terrace, B.C. Paperboards, kraft papers, dimension lumber. Brands, "Kitliner", "Kitkraft", "Clupak". Joint venturers, West Fraser Mills Ltd. and Enso Forest Products Ltd., Vancouver, B.C.
(P. & C.O.O.) C. a. Barnebey; (V.P.Sales, Pulp & Paper) P. J. Musto; (V.P.Mfg.) D. A. Kelly; (V.P.Traffic & Fibre Supply) P. J. Connor; (Cont. & T.) W. T. Lawrence. Annual Sales (G). Co. Size (G).^⑤
- Euroclean Canada Inc., 866 Langs Dr., Cambridge, Ont. N3H 2N7. Tel. 519-653-8880. Fax: 519-653-8691. "Eureka" vacuum cleaners, "Centra-Vac" central vacuum systems. Parent company, A. B. Electrolux, Stockholm, Sweden.
(P.) J.D. Dixon; (V.P.) J.K. Hunter. Annual Sales (E). Co. Size (E).^⑥

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

★Eurocollection Canada Limited, 12 Melanie Rd., Brampton, Ont. L6T 4K9. Tel. 416-791-7661. Fax: 416-791-8344. Plastic injection molding of industrial, automotive and furniture components. Brand, "Flair".

For. Rep. in U.S.A.

(P.) M. Fuchs. Annual Sales (O). Co. Size (C).®

Eurodesign Furniture, 5B7 Hanlan Rd., Woodbridge, Ont. L4L 4R8. Tel. 416-851-7351. Fax: 416-851-7211.

(P.) E. Marozzo. Annual Sales (C). Co. Size (B).®

Europa Kitchens and Baths, 79 Victoria St. N., Kitchener, Ont. N2H 5C1. Tel. 519-742-5151. Kitchen and bath cabinetry.

(P.) M. Smith. Annual Sales (B). Co. Size (A).

European "Star" Knitwear Inc., 14 Sable St., Toronto, Ont. M6M 3K6. Tel. 416-245-0335. "Simon Says" and "Loucas" knitwear.

(P.) M. Oaghini-Zotos. Annual Sales (B). Co. Size (A).

European Iron Works Ltd., 3869 Commercial Or., Vancouver, B.C. V5N 4G1. Tel. 604-876-1921. Custom fabricated iron and aluminum products.

(P.) W. Slivinski; (G.M.) J. Wladyka. Co. Size (A).

European Machining & Grinding Ltd., 457 - 42nd Ave. S.E., Calgary, Alta. T2G 1Y3. Tel. 403-287-3153.

(P.) P. Pichette.

European Sausage Ltd., 1746 Richardson St., Montreal, Que. H3K 1G5. Tel. 514-932-4545. Fax: 514-932-5396.

(P.) W. Zytynsky; (S.M.) P. Zytynsky; (Prod'n Pork Div.) G. Skorski; (Admin.) Mrs. J. Panyszak. Annual Sales (C). Co. Size (A).®

★Eutectic Canada Inc., 4200 Trans-Canada Highway, Pointe Claire, Que. H9R 1B6. Tel. 514-695-7500. Toll Free: 800-361-0216. Fax: 514-695-8793. Telex: 05-B21515. Branch offices, Toronto, Ont., Winnipeg, Man., Edmonton, Alta. Associate, Canadian Metachemie Ltd., Granby, Que. Electrodes, fluxes, rods, powder and repair compounds, etc. Brands, "Eutectic", "EutecRod", "EutecTrode", "Eutector", "Teromecatec", etc.

(C.E.O.) E. Price; (C.F.O.) Mrs. S. Phillips; (G.M.Mfg.) M. Sarena; (Oir. Prod. & Serv.) M. Smolak; (Tech.Serv.) J. Nadon; (Purch.) Ms. L. Nall. Co. Size (C).®

★Evans Consoles Inc., 2080 - 21 St. N.E., Calgary, Alta. T2E 6S5. Tel. 403-291-4444. Fax: 403-250-6549. Custom modular steel and aluminum electronic equipment console enclosure systems.

(P.) R. Evans; (V.P.Ops. & Research) O. Catta; (Prod'n Plan'g & Purch.) B. Mills; (Mktg.Mgr.) M. H. Crombie; (Mgr.Ops.) M. Kay. Annual Sales (C). Co. Size (B).

★Evans Envelope Co. Ltd., 50 Raleigh Ave., Scarborough, Ont. M1K 1A3. Tel. 416-261-4301. Fax: 416-269-5562. Envelopes.

(P.) G. Lynas. Annual Sales (B). Co. Size (A).®

★Evans Products Co. Ltd., #1050 - 555 West Hastings St., Vancouver, B.C. V6B 4N6. Tel. 604-643-5850. Fax: 604-643-5851. Telex: 045-07B55. Plants, Golden, Donald, B.C. Lumber, plywood, veneers.

(P.) E. Dorion; (V.P.Fibre Exchange) A. Penno; (V.P.Hum.Res.) L. Pettman; (V.P.Mfg.) B. Schmirler; (Mktg.Mgr.) P. Lang. Annual Sales (E). Co. Size (F).®

Evans Rule Inc., [Les Mesures Evans Inc.], 5709 Ferrier St., Montreal, Que. H4P 1N3. Tel. 514-731-3749. Fax: 514-731-8420. Steel measuring tapes, utility knives and blades, chalk lines and chalk, "Tough-Tip" tape measure blades, "Measure-Stick" self-stick steel blades, "Tru-Lok" tape measures, "Mini-Knife", "M1" all purpose lubricant. Parent company, The L.S. Starrett Co., Athol, MA, U.S.A.

(G.M.) D. R. Tompkins. Annual Sales (O). Co. Size (B).®

Evaporateurs Small Frères Inc., See Small Brothers Evaporators Inc.

Eveley International Inc., 2B14 Barton St. E., Hamilton, Ont. LBE 2J9. Tel. 416-561-3244. Fax: 416-560-2285. Highway trailer suspensions.

(P.) N. Eveley; (Prod'n Mgr.) J. Cowperthwaite; (Head Purch. & Sales Rep.) Ms. D. Marie Fell. Annual Sales (C). Co. Size (B).

★Evelko Designs Ltd., 3440 Pharmacy Ave., Unit 12, Scarborough, Ont. M1W 2PB. Tel. 416-499-220B. Fax: 416-499-8115. Wire lamp frames and custom made light fixtures.

(P.) G. Oiakas. Annual Sales (B). Co. Size (A).

Evenchick, M., Jewellery Inc., 180 Montcalm St., Hull, Que. JBY 3B5. Tel. B19-771-4229. Fax: B19-777-9447. Subsidiary, Har-Mor Jewellery. Fashion jewellery consisting of simulated pearls, metal and rhinestones, also corporate jewellery and military badges. Brands,

"Evco", "Moonmist", "Moonglo", "Debutante", etc. Parent company, M. Evenchick Mfg. Ltd.

(Chief Exec.) M. S. Evenchick; (Chief Exec.) B. L. Evenchick. Annual Sales (C). Co. Size (B).®

Evening News, The, 352 East River Rd., Box 159, New Glasgow, N.S. B2H 5E2. Tel. 902-752-3000. Fax: 902-752-1945. Publishers of "The Evening News" and weekly "Shopping News". Parent company, Thomson Newspapers Company Limited, Toronto, Ont.

(Publisher & G.M.) O. Brander. Annual Sales (C). Co. Size (B).®

Evening Tribune, The, 228 East Main St., Welland, Ont. L3B 5P5. Tel. 416-732-2411. Fax: 416-732-4883. Branch offices, Dunnville, Port Colborne, Ont. Daily newspaper. Parent company, The Thomson Corporation, Toronto, Ont.

(Publisher & G.M.) J. W. Van Kooten; (Mng.Ed.) J. A. Middleton; (Adv.Mgr.) S. Belisle; (Off.Mgr.) Mrs. T. Yeager; (Plant Mgr.) R. Stayzer. Co. Size (C).

Ever-Brite Aluminum Products Ltd., 1170 W. 14th St., North Vancouver, B.C. V7P 1JB. Tel. 604-985-3154. Fax: 604-253-3324. Aluminum windows and doors. Brand, "Ever-Brite".

(P. & G.M.) C. B. Weemers. Annual Sales (C). Co. Size (A).®

Ever Ready Tag & Label Co. Ltd., 5000 De La Savane, Montreal, Que. H4P 1TB. Tel. 514-735-2511. Toll Free: 800-361-7157. Telex: 055-60516. Tags, labels for clothing. Brand, "Insta-Stik". Parent company, CCL Industries Inc.

(Exec.V.P.) C. McNeill. Annual Sales (C). Co. Size (B).

Evercrete Limited, P.O. Box 549, 10635 Keele St., Maple, Ont. L0J 1E0. Tel. 416-832-8341. Fax: 416-832-3690. "Evercrete" concrete noise barriers and screen walls, retaining walls, erosion control systems.

(P.) M. Gabriel; (V.P.) L. Abrahamson. Annual Sales (D). Co. Size (A).®

Eveready Canada Inc., 2500 Royal Windsor Dr., Mississauga, Ont. L5J 1KB. Tel. 416-823-0311. Toll Free: (416,514,819)800-268-5313, (613,705,807)800-268-5402, (204,306,403,506,604,709,902)800-268-5870. Fax: 416-823-9751. Telex: 06-9B2443. Branch offices, Dartmouth, N.S., Quebec, Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Plant, Walkerton, Ont. General purpose and super heavy duty batteries, flashlights and lanterns. Brands, "Energizer", "Eveready", and "Classic". Parent company, Eveready Battery Company, St. Louis, MO, U.S.A.

(V.P.) T.A. McCubbin; (Oir.Mktg.) W.E. Uren; (Dir. Fin.) R. Jones; (Plant Mgr.) G. Givan. Annual Sales (E). Co. Size (E).®

Eveready Printers Ltd., 72 Tecumseth St., Toronto, Ont. M5V 2RB. Tel. 416-363-1723. Printers of tabloids, books, flyers, cards, posters, etc.

(G.M.) K. Larsen; (Prod'n Mgr.) S. Worrell. Annual Sales (C). Co. Size (B).

Everest Equipment Inc., See Les Équipements Everest Inc.

★Everest & Jennings Canadian Ltd., 111 Snidercroft Rd., Concord, Ont. L4K 2JB. Tel. 416-669-23B1. Fax: 416-660-7B75. Plant, St-Laurent, Que. "Premier", "Universal", etc. wheel chairs, commode chairs, "Mobie", "Carrette" portable mobility scooter. Parent company, Everest & Jennings, Inc., Los Angeles, CA, U.S.A.

(P.) J.G. Cowan; (Cont.) J.R. Smith; (Plant Mgr.) O. Burrows. Annual Sales (D). Co. Size (E).

Evergreen Audio-Visual Limited, 7170 Warden Ave., Unit #3, Unionville, Ont. L3R BB2. Tel. 416-477-6322. Fax: 416-477-9299. Blank and duplicated audio cassettes.

(P.) L. Green; (Mgr.Sales & Mktg.) Ms. J. Gamble. Annual Sales (B).

Evergreen Snowfence, Box 1912, Valleyview, Alta. T0H 3N0. Tel. 403-524-2610. Wooden snow fence, lath and stakes.

(Chief Exec.) J. Claydon; (Mgr.) Ms. B. Claydon. Annual Sales (A). Co. Size (A).®

Evergreen Sportswear Mfg. Ltd., 875 E. Cordova St., Vancouver, B.C. V6A 3R2. Tel. 604-251-7131. Toll Free: 800-663-4B71. Fax: 604-251-7426. T-shirts, fleece, golf and baseball shirts. Brand, "Evergreen". Parent company, Smith Watson Textiles, Langley, B.C.

(P. & G.M.) R.D. Galan; (Ops.Mgr.) Ms. A. Best Holt; (Cont.) D. Candy. Annual Sales (C). Co. Size (C).®

★Everingham Brothers Limited, 5 Tilbury Court, Brampton, Ont. L6T 3T4. Tel. 416-457-7B00. Fax: 416-457-7893. Branch office, Ocean Springs, MS, U.S.A. Subsidiary, Everingham Brothers Corporation, Ocean Springs, MS, U.S.A. Cooking utensils, custom stampings. Brands,

"Chef 900", "Viscount", "Tillbury", "Foodmaster", "Legacy".

For.Reps., Howard F. Hudson, Australia; Everingham Bros. Corp., Mississippi, U.S.A.

(Chmn.) S. Everingham; (P.) S.W. Everingham; (V.P.) G.A. Everingham. Annual Sales (D). Co. Size (C).®

Everlasting Valve Co. Ltd., 91 Ouke St., P.O. Box 306, Guelph, Ont. N1H 6K6. Tel. 519-B22-1471. Fax: 519-822-3889. Telex: 069-56560.

(P.) G. Baukham; (V.P. & G.M.) G. C.T. Baukham. Annual Sales (B). Co. Size (A).®

★Everlite Luggage Mfg. Co. Ltd., 451 Alliance Ave., Toronto, Ont. M6N 2J1. Tel. 416-763-4040. Fax: 416-763-0623. Plant, Montreal, Que. Associate, Everlite Union Trunk, Montreal, Que. "Bush Master" gun, rod and archery cases, "Everlite" luggage, "Artista" artist cases, "Everlite Union Trunk" cedar chests, toy chests, footlockers, also nylon promotional and sport bags.

(P.) P.R. LaRosa; (Exec.V.P.) C. LaRosa; (V.P.) J.P. LaRosa; (Plant Mgr.) J. Rousseau. Annual Sales (O). Co. Size (C).®

★Everlite Union Trunk, 10150 Notre Oame St. E., Montreal E., Que. H1B 2T8. Tel. 514-645-2246. Fax: 514-645-0001. Branch office, Toronto, Ont. Associate, Everlite Luggage Co., Toronto, Ont. Metal, vinyl and cedar lined trunks, decorator cubes, toy chests; luggage, gun cases, sport bags, attache cases, backpacks, etc.

(V.P.) C. LaRosa; (Exec.V.P.) Cosimo LaRosa; (V.P.) J. LaRosa; (Mgr.) Ms. A. Marie Conte. Annual Sales (C). Co. Size (B).®

Evermore Magnetism Inc., 463 McNicoll Ave., Willowdale, Ont. M H 2C9. Tel. 416-494-5166. Fax: 416-494-372B. Magnetic equipment.

(P.) J. Kaszmann; (Off.Mgr.) Mrs. D. Cripps. Annual Sales (B). Co. Size (A).®

★Evertz Microsystems Ltd., 3465 Mainway, Burlington, Ont. L7M 1A9. Tel. 416-335-3700. Fax: 416-335-3573. LTC and VITC time code and VIOEO and AUDIO machine synchronizers equipment for the television and broadcasting industry.

For.Reps. General Communications, New Zealand, Advanced Automation, Australia, Comsatec, France, Cine TV, W. Germany, Fumeo, Italy, Alphasat, Holland, Erco-tron, Norway, Cavena Handels, Sweden.

(P.) D. Evertz; (S.T.) Mrs. R. Evertz; (V.P.Dir.of Engr'g) Alan Lambshead; (Mktg.) C. Lancaster; (Off.Mgr.) Mrs. O. Taberner. Annual Sales (C). Co. Size (A).®

★Ewing, John, & Co. Inc., 2989 Kennedy Rd., P.O. Box 186, Agincourt, Ont. M1V 1S9. Tel. 416-291-7391. Fax: 416-291-4917. "Ewing" steel, mining, smelting and melt shop equipment, steel, bronze, aluminum and stainless steel flag and signpoles.

(P. & G.M.) J. David Myles; (V.P. & S.M.) N. M. Myles; (S.Mktg.) Ms. B. Patterson. Annual Sales (D). Co. Size (C).®

Exac-Tech Tool and Machine Inc., 121 Welham Rd., Unit 7 & B, Barrie, Ont. L4M 4S7. Tel. 705-726-4B00. Fax: 705-721-1664. Tool and machine work, industrial tooling.

(Prop.) J. Seed. Annual Sales (C). Co. Size (A).®

Exact Weight Scale Inc., 1 Hafis Rd., Toronto, Ont. M6M 2V6. Tel. 416-244-340B. Fax: 416-244-4281. Sales representatives in Lunenburg, N.S., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Division, Balances Exact, Anjou, Que. Portable scales. Brands, "Exact Weight", "Shadograph".

(P. & G.M.) F. Cesare. Annual Sales (C). Co. Size (B).®

Exacta-Pak - Div. Marietta Canada Inc., 35A Jutland Rd., Toronto, Ont. M8Z 2G6. Tel. 416-253-6944. Fax: 416-253-49B4. Flexible pouch packaging of pads, towels, liquids and powders, bottle and vial filling. Parent company, Marietta Canada Inc.

(V.P. & G.M.) J.F. Barnett. Co. Size (B).

Exacta Precision Products Ltd., 3115 Kennedy Rd., Scarborough, Ont. M1V 4Y1. Tel. 416-291-1942. Toll Free: 800-268-5573. Fax: 416-291-83B7. Branch office, Montreal, Que. Associates, Exacta Fabtool Limited, Exactatherm Limited, Mississauga, Scarborough, Ont. Punches and dies for all piercing systems. Brand, "Exacta".

(P.) W. Cook; (S.T.) H. White. Annual Sales (D). Co. Size (D).®

Exactapress Inc., 940 Alness St., Unit#11, Downsview, Ont. M3J 2R9. Tel. 416-661-4252. Associate, Atlas Die Supplies Inc. Die cutting to trade.

(P.) M. P. Gendron. Annual Sales (B). Co. Size (A).

- Exacu-Mould Inc., 120 Falcon St., London, Ont. N5W 4Z1. Tel. 519-455-5470. Fax: 519-451-9247. Plastic injection moulds and moulding.
(P.) W. Brandt; (Plant Mgr.) J. Thorup. Annual Sales (B). Co. Size (A).⑤
- ★Excakubur Systems Limited, 215 Terrence Matthews Crescent, Kanata, Ont. K2M 1X5. Tel. 613-591-6000. Fax: 613-591-6001. Electronic components.
(P.) M. Herbert; (V.P.Ops., Fin. & Hum.Res) G. Frosst; (V.P.Tech. & Purch.) D. Gilmour. Annual Sales (B). Co. Size (A).
- ★Excalibur Steel Rule Die Ltd., 750 Millway Ave., Unit #7, Concord, Ont. L4K 3T7. Tel. 416-665-0388. Fax: 416-669-1239. Steel rule cutting dies, packaging designs and prototypes and printing accessories.
(P.) D.J. Wong; (Off.Mgr.) Mrs. P. Wong. Annual Sales (C). Co. Size (A).⑤
- Excel Feeds Limited, Suite 205, 3416 Dundas St. W., Toronto, Ont. M6S 7S1. Tel. 416-762-1186. Brand, "XL". Parent company, Blatchford Feeds Limited, Toronto, Ont.
(P. & G.M.) J.F. Lowe. Annual Sales (A). Co. Size (A).
- Excel Industries Ltd., 670 Kingston Ave., Kamloops, B.C. V2B 2C8. Tel. 604-376-8711. Kitchen, business and office cabinets, vanities, laminated furniture, custom millwork.
(G.M. & S.M.) E. Lizzi. Annual Sales (C). Co. Size (A).⑥
- ★Excel Metalcraft Ltd., 95 Cousins Dr., Aurora, Ont. L4G 1B7. Tel. 416-727-9431. Fax: 416-727-2187. Telex: 065-22678. Automotive no-draft ventilators, windows, bus sash, windows for rail cars and transit coaches, roll formed and stamped metal assemblies, corrosion resistant electrostatic powder painting. Parent company, Excel Industries, Elkhart, Ind., U.S.A.
(P.) J. Lohman; (V.P. & G.M.) R.C. James; (Cont.) G. Dudar; (S.M.) M. Seetham; (Plant Mgr.) L. Adams. Annual Sales (E). Co. Size (E).
- Excel Packaging Ltd., See Emballages Excel Ltée.
- ★Excel Screen Printing Inc., 2364 Haines Rd., Unit 5, Mississauga, Ont. L4Y 1Y6. Tel. 416-273-7880. Fax: 416-273-4321. Automatic silk screen, T-shirts, sweat suits, hats and other promotional clothing.
(P.) T. D. Burnett; (Mktg.Mgr.) S. Burnett. Annual Sales (8). Co. Size (A).⑥
- ★Excelle Brand Food Corporation, 1111 Flint Rd., Unit 12, Downsview, Ont. M3J 3C7. Tel. 416-665-0330. Fax: 416-665-5805. Associates, Intercorp Foods, Renee's Gourmet, Excelle Brands Foods. "Renee's Gourmet Salad Dressing", and "Excelle Brands Foods", sauces and dressings, sauces and dips for retail and food services, private labelling.
(P.) R. Unger; (Sales & Mktg.) A. Unger; (R&D) D. Caparos. Annual Sales (D). Co. Size (C).⑥
- Excellent Signs & Displays (1983) Inc., P.O. Box 2093, London, Ont. N6A 4C5. Tel. 519-681-5492. Toll Free: (519) 800-265-5459. Fax: 519-681-3856. Associate, X-L Holdings Limited. Electrically illuminated signs, display clocks for towers.
(P. & G.M.) L.J. Vanderweyst; (Off.Mgr.) H.A. Henkel. Annual Sales (C). Co. Size (B).
- Excelsior Glass Limited, 5250 Finch Ave. E., Unit #11, Scarborough, Ont. M1S 5A5. Tel. 416-299-1674. Leaded and stained glass windows.
(P.) H. E. Brown. Annual Sales (B). Co. Size (A).⑤
- Excelsior-Heinz Ltd., 55 Queen St. E., Suite 1501, Toronto, Ont. M5C 1R6. Tel. 416-364-3186. Gold jewelry. Brands, "Love Light", "Excelsior". Trade mark, Pear.
(P.) P.A. Heinz; (Mgr.) G.A. Brcko. Co. Size (A).
- Excelsior Knitting Mills 1981 Inc., 2811 Dufferin St., Toronto, Ont. M6B 3R9. Tel. 416-785-5504. Fax: 416-785-7387. "Excelsior Knitting" ladies' sweaters and cardigans.
(P. & S.M.) Saul Herszkowicz; (S.T. & P.A.) Solomon Herszkowicz. Annual Sales (C). Co. Size (C).⑤
- Excelsior Steel Polishing Limited, 8 Akron Rd., Toronto, Ont. M8W 1T2. Tel. 416-255-5521. Fax: 416-255-8297. Polishing sheets and coils, stainless, aluminum and copper base alloys, coloured stainless. Brands, "XL Buff", "XL Blend S", "Hairline", "Satin Blend".
(P. & G.M.) W.E. Coward; (Architectural S.M.) W.J. Butt; (Plant Mgr.) D. Scott; (Prod'n Mgr.) T. Coward. Annual Sales (C). Co. Size (A).⑥
- Exchanger Industries, Division of Premetalco Inc., 5505 - 52nd St. S.E., Box 1107 Stn. J, Calgary, Alta. T2A 6A8. Tel. 403-236-0166. Fax: 403-279-8242. Heat exchangers and oilfield pumpjacks in F-114, F-160, F-228 and F-320 sizes. Parent company, Premetalco Inc., Rexdale, Ont.
(P. & G.M.) R. Hayward; (Compt.) B. Wetmore. Annual Sales (D). Co. Size (D).⑤
- Exclusive Closets by All Door Fabricators Ltd., 650 Henderson Dr., Regina, Sask. S4N 5X3. Tel. 306-721-6464. Toll Free: 800-667-7177. Fax: 306-721-2579. Mirror, panel, and accordion doors, shelving and fitted furniture.
(P.) Ms. L. Epp. Annual Sales (B). Co. Size (A).⑥
- EXCO, An Extec Company, 130 Spy Crt., Unit 1, Markham, Ont. L3R 5H6. Tel. 416-491-3116. Fax: 416-477-6304. Telex: 065-25270. Extrusion dies for the aluminum trade. Brand, "Exco".
(G.M.) L. Robbins; (Plant Mgr.) G. Piccinin; (Purch. Mgr.) D. Gill. Annual Sales (D). Co. Size (C).⑤
- ★EXCO Industries Ltd., Box 790, Exeter Truck Rd., 100 Mile House, B.C. V0K 2E0. Tel. 604-395-4044. Fax: 604-395-3389. "Exco" portable sawmills and edgers, single log feeder, transverse spray chamber for export treatment, "Lokomo" cone sawhead for feller bunchers, high speed stackers and log handling equipment.
For.Reps., Nicholson Manufacturing Co., Seattle, WA, Cone Machinery, Thomasville, GA, U.S.A.; Nicholson Manufacturing, Pty. Ltd., Sydney, Australia; Nicholson Machines Ltd., Auckland, New Zealand; Nicholson N.V., Tremelobaan, Belgium.
(P.) A. Ainsworth; (Cont.) H. Fellenz. Annual Sales (D). Co. Size (C).⑥
- ★Exel Composites Ltd., 435 Pido Rd., Box 537, Peterborough, Ont. K9J 6Z6. Tel. 705-748-9141. Fax: 705-748-4366. Subsidiaries, Exel Composites Inc., Exel Marketing Inc., Peabody, MA., U.S.A. Cross bars for high jumping and pole vaulting, soccer field corner posts, ski poles, board sailing masts, sign poles, tool handles, fiberglass fencing products, curling handles, telescopic masts, window profiles, fiberglass profiles and industrial tubing. Brand, "Exel". Parent company, Exel Oy, Helsinki, Finland.
For.Reps., Exel Composites Inc., Exel Marketing Inc., U.S.A. and throughout the world.
(P.) C. Snow; (Mgr.Sales & Mktg.) R. C.Mitchell; (Prod'n Mgr.) P. Tiikkainen. Annual Sales (D). Co. Size (C).⑥
- ★Exeltor Inc., 110 River St., P.O. Box 1500, Bedford, Que. J0J 1A0. Tel. 514-248-4343. Fax: 514-248-4441. Telex: 055-61009. Subsidiaries, Exeltor G.m.b.H., Vienna, Austria; Exeltor Canada S.p.A., Milan, Italy; Exeltor Limited, Coventry, England; Exeltor Corp., Greensboro, N.C., U.S.A. Needles for industrial knitting machines.
(P. & C.E.O.) G.B. Champagne; (V.P.) J.A. Gilkinson; (V.P.) P.S. Champagne; (V.P.) J. Cavallancia; (Purch. Supv'r) R. Templin; (S.M.) K.W. Sornberger. Annual Sales (E). Co. Size (E).⑥
- Exeter Furniture Limited, 15 James St., P.O. Box 280, Exeter, Ont. NOM 1S6. Tel. 519-235-0301. Fax: 519-235-0301. Church, office and school furniture. Brand, "Exeter".
(P.) D. W. McCaffrey; (S.T.) R.J. McCaffrey. Annual Sales (B). Co. Size (A).⑥
- Exeter Times-Advocate Limited, The, 424 Main St., P.O. Box 850, Exeter, Ont. NOM 1S0. Tel. 519-235-1331.
(Publisher) R. L. Eedy; (Editor) W. Batten. Co. Size (B).
- ★Exfo Electro-Optical Engineering Inc., 352 St-Sacrement Ave., Quebec, Que. G1N 3Y2. Tel. 418-683-0211. Fax: 418-683-2170. Telex: 051-3786. Fiberoptic test equipment including hand-held and bench top powermeter, voice communication set, optical telephone sets, LED and laser optical light source and optical variable attenuators, also laser radiometer, photometers and custom designed electro-optical systems, visual fault locators, back reflection meter, variable back reflections, etc.
(P. & Sales Mktg.Mgr.) G. Lamonde; (V.P.Eng.) R. Tremblay; (Prod'n Mgr.) J. Rafene; (Admin.) R. McLaughlin. Annual Sales (C). Co. Size (B).⑥
- ★Exide Electronics Canada, Inc., 380 Carlingview Dr., Etobicoke, Ont. M9W 5X9. Tel. 416-798-0112. Toll Free: 800-554-3448. Fax: 416-798-0062. Branch offices, Dartmouth, N.S., Moncton, Saint John, N.B., StLaurent, Que., Ottawa, North Bay, London, Kingston, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Burnaby, B.C. Uninterruptible power supplies for computers and related products. Brands, "Powerware Systems", "Centaurus". Parent company, Exide Electronics Corp., Raleigh, NC, U.S.A.
(V.P. & G.M.) M. McLagon; (Dir.Sales & Mktg.) J.C. March; (Applic'ns Eng.) B. Oegema. Annual Sales (E). Co. Size (C).⑥
- ★Exolon-Esk Company of Canada Ltd., The, P.O. Box 280, Niagara St., Thorold, Ont. L2V 3Z2. Tel. 416-227-1164. Fax: 716-693-0151. Finishing plant, Tonawanda, NY, Furnace Plant, Hennepin, IL, U.S.A. Associate, Orkla Exolon A/S, Orkanger, Norway. Aluminum oxide and silicon carbide abrasives. Brands, "Fastblast", "Carbolon", "Exolon".
For.Rep., Gerard Kluyskens Company, New York, NY, U.S.A.
(P. & G.M.) H. Pfingstl; (Exec.V.P. & T.) W.H. Nehill; (V.P.Mfg.) M.L. Perrotto; (Admin. & Sys.Mgr.) L. Friesen; (V.P.Mat'l's Mgmt.) W. Martyniuk. Annual Sales (E). Co. Size (E).⑥
- Exothermic Company of Canada Ltd., 80 Brockley Dr., Hamilton, Ont. L8E 3C5. Tel. 416-561-4705. Fax: 416-561-5738. Foundry supplies.
(P.) P. Vayda. Co. Size (B).⑤
- ★Expanded Metal Corporation, [Corporation Métal Déployé], 62 Kelly Rd., Iberville, Que. J2X 4J5. Tel. 514-658-4161. Fax: 514-347-0541. Telex: 06-989154. Branch offices, Seattle, WA, Anaheim, CA, Chicago, IL, U.S.A. Plants, Iberville, Que., Rexdale, Ont., Shreveport, LA, Youngstown, OH, U.S.A. Subsidiaries, Braidwood Gear Limited, Dramex International Inc. Expanded stainless, aluminum, brass, copper and steel mesh, gratings and walkways, gears and power transmission products. Brands, "Dramex", "Unitread", "Uniwalk".
(P.) A. Pearson; (V.P.Mktg.Dev.) M. G. Brabrook; (V.P.Ops.Que.) V. Shevchenko; (V.P.Ops.Ont.) W. Underhill; (V.P.Fin.) B. P. Moynihan. Annual Sales (D). Co. Size (D).⑥
- EXPERIMENTAL TOOL & MANUFACTURING LIMITED,** 103 Brisbane Rd., Downsview, Ont. M3J 2K3. Tel. 416-661-3621. Fax: 416-661-8090. Metal stampings.
(P.) G. K. Becher; (V.P.) R. Somann. Annual Sales (D). Co. Size (C).⑤
- Expert Woodcraft Mfg. Ltd., Bay #11, 6229 Centre St.S., Calgary, Alta. T2H 0C7. Tel. 403-253-3341. Wood millwork.
(P. & G.M.) R. Brandstaetter; (V.P.) Mrs. M. Brandstaetter; (S.) Mrs. M. B. Flores. Annual Sales (C). Co. Size (A).⑤
- ★Explo Inc., South St. N., P.O. 80x 99, Port Robinson, Ont. L0S 1K0. Tel. 416-384-9411. Fax: 416-384-2172. "Explo" caps for toy cap guns.
(P.) C. Bradley; (Supt.) Mrs. R. Adams. Annual Sales (C). Co. Size (B).⑥
- ★Explorer Fabricating Inc., 15 Industrial Dr., Elmira, Ont. N3B 2S2. Tel. 519-669-5720.
(P.) E. John Scherrer. Annual Sales (8). Co. Size (A).⑤
- Explosifs Canex Explosives Inc., Les, 6300 Auteuil, Suite 410, Brossard, Que. J4Z 3P2. Tel. 514-676-0255. Toll Free: (418,514,B19) 800-361-7325. Fax: 514-676-9352. Branch offices, Quebec City, Chicoutimi, Gaspe, Sherbrooke, St Geràome, Val d'Or, Que., Timmins, Sudbury, Thunder Bay, Ottawa, Ont. Plant, Ormstown, Que. "Numex" and "Numex-Lite" blasting agents, "Canamex" slurry explosives. Parent company, Espalau Inc., Val d'Or, Que.
(P.) M. Schinck; (V.P.) R. Lafrance; (V.P.) R. Perron; (Reg.Mgr.Sudbury) G. Bauer; (Supt.) P. Vezina; (Mgr. Mfg. & Truck.) W. Bawol; (Cont.) L. Pouliot; (Reg.Mgr.Val d'Or) A. Beland. Annual Sales (D). Co. Size (C).⑤
- Expo 4 Inc., 2300 Victoria St., Lachine, Que. H8S 1Z3. Tel. 514-637-4625. Fax: 514-636-0536. Convention exhibits, showrooms, POP displays, etc.
(P.) A. V. Kirsch; (Prod'n Mgr.) G. Lorrain; (P.A.) R. Kirsch. Annual Sales (C). Co. Size (8).
- ★Export Packers Company Limited, 250 Summerlea Rd., Bramalea, Ont. L6T 3V6. Tel. 416-792-9700. Toll Free: 800-387-2200. Fax: 416-792-7421. Telex: 06-988533. Plant, Winnipeg, Man. Processing of frozen and dried eggs, yolks, egg white, mixes, sugared and salted yolks, etc. Parent company, Export Packers Company Incorporated.
(Chmn.) M. Rubenstein; (Vice Chmn.) J. Rubenstein; (P.) J.H. Lee; (V.P.) D. Rosenberg; (Compt.) T. Ganpaul; (G.M.Winnipeg) R. Tucker. Annual Sales (F). Co. Size (D).⑤
- ★Export Scovill Ltd., [Exportation Scovill Ltée], 5570 Cartier St., Montreal, Que. H2H 1X9. Tel. 514-527-9814. Fax: 514-527-2010. Precision miniature zinc diecastings.
For.Reps., Atlantic Technical Components Inc., Paramus, NJ, B.G. Professional Sales, North Miami, FL, Comco Industries, Northfield, IL, Carl Espey & Associates, Factory Components, Cincinnati, OH, Portland, OR, Western Sales Development, Yorba Linda, CA, U.S.A.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- (P.) S. Silverman; (Chief Eng.) A. Campbell. Annual Sales (D). Co. Size (C).®
- Expositor, The, a Division of Southam Inc., 49-53 Dalhousie St., P.O. Box 965, Brantford, Ont. N3T 5S8. Tel. 519-756-2020. Fax: 519-756-9481. "The Expositor" newspaper. Parent company, Southam Inc., Toronto, Ont.
- (Publisher) W. R. Findlay; (Editor) K. J. Strachan; (Bus.Mgr.) J. Richard Ferris; (S.M. & Adv.Mgr.) Ms. S. Weber; (Circulation Mgr.) F. Farrington. Annual Sales (E). Co. Size (E).®
- EXPOSYSTEMS CANADA LIMITED, 2161 Midland Ave., Scarborough, Ont. M1P 4T3.** Tel. 416-291-2932. Fax: 416-291-1412. Branch offices, Montreal, Que., Winnipeg, Man., Vancouver, B.C. Plant, Toronto, Ont. Associate, Exposystemes Canada Ltée., Laval, Que. Modular displays, multiscreen, rotographics, etc. Brands, "Exposystems", "Expoloop", "Gearedge", "F & T", "Pro Display". Parent company, McNicol Stevenson Limited, Scarborough, Ont.
- (P.) A. J. Stevenson; (G.M.) Mrs. B.D. Hartney; (Ops. Mgr.) L. Soehner; (P.A.) R. Elsass; (Br.Mgr.Winnipeg) D. Schenik; (Br.Mgr.Vancouver) Ms. R. Province; (Br.Mgr. Montreal) M. Proux. Annual Sales (D). Co. Size (C).®
- ★Express Plastic Containers Ltd., 1575 Drew Rd., Mississauga, Ont. L5S 1N1. Tel. 416-677-2324. Plastic containers and closures.
- (V.P.) G. M. R. Malloch; (V.P. & G.M.) G. Malloch; (V.P.Sales) R. Grunig. Annual Sales (D). Co. Size (D).
- ★Express Wash Inc., 342 Rivedale Ave., Toronto, Ont. M4J 1A2. Tel. 416-466-4164. 416-466-8293. Mobile car washing equipment.
- (P.) P. Dale. Annual Sales (B). Co. Size (A).
- ★Expro Chemical Products Inc., [Produits Chimiques Expro Inc.], P.O. Box 5520, Valleyfield, Que. J6S 4V9. Tel. 514-371-5520. Fax: 514-371-6892. Telex: 05-27355. Branch office and plant, St-Timothée, Que. Single, double and triple base propellants for commercial and military ammunition, also explosives, nitric acid.
- (C.E.O.) A.J. d'Ailly; (V.P.Mktg.) D. Tresidder; (V.P.Ops.) E. Clausen; (V.P.Tech.Serv.) L. Tardif; (V.P.Hum.Res.) C. Tremblay; (V.P.Corp.Qual.) Mrs. J.A. Sargent; (V.P.Fin.) R. Brousseau. Annual Sales (E). Co. Size (F).®
- ★Exselect Engineering Ltd., 355 Rayette Rd., Unit 1, Concord, Ont. L4K 2G2. Tel. 416-738-4077. Fax: 416-738-6604. Telex: 06-986766. "Diprite" solder fountain and "Audri" solder coating systems, also "Simona" printed circuit board solder systems, "Aporobo-4 TDS" soldering robots, taping machines, tape removal systems, cleaning systems for printed circuit boards.
- For.Reps.: U.S.A., England, Korea, Taiwan, Hong Kong, India, Germany.
- (G.M.) W. Sund; (S.M.) J. Joyce; (P.A.) J. Gray; (Plant Mgr.) B. Schabert. Co. Size (B).®
- ★Extel Communications (Canada) Corporation, 121 McPherson St., Markham, Ont. L3R 3L3. Tel. 416-475-1693. Telecommunications terminals and equipment.
- (V.P.) D. Hobbs; (Mktg.) K. Stuart. Annual Sales (D). Co. Size (B).®
- ★Extender Minerals of Canada Limited, Suite 253, 5945 Airport Rd., Mississauga, Ont. L4V 1R9. Tel. 416-677-8515. Fax: 416-677-5551. Mine, Matachewan, Ont. Ground barytes, iron oxide, calcium carbonate filler, mica fillers and iron oxide. Brands, "Barite #B0/#100/#120/#140".
- (P. & Mine Mgr.) R.A. Hill. Annual Sales (C). Co. Size (B).®
- ★Extrufix Inc., 35 Hastings Rd., Pepperlaw, Ont. L0E 1N0. Tel. 705-437-2438. Toll Free: 800-387-5339. Fax: 705-437-2797. Branch offices, Montreal, Que., Calgary, Alta. Subsidiary, Extrufix Inc., Orlando, FL, U.S.A. PVC coated kitchen garbage wire rack with perforated plastic bags on a roll. Brands, "Roll and Rack", "Rack Sack".
- (P.) Mrs. O. McNeerney; (Mgr.) M. MaNeerney. Annual Sales (D). Co. Size (C).
- ★Extrusion Machine Co. Ltd., 60 Spy Crt., Markham, Ont. L3R 4Z4. Tel. 416-477-3065. Telex: 06-986725. Subsidiary, Extrusion Presswerkzeuge GmbH, Hausen, W. Germany. Extrusion dies, diecasting moulds.
- (P.) B. A. Robbins. Co. Size (N/R).
- Extrusion Plastics, 85 Torbay Rd., Markham, Ont. L3R 1G7. Tel. 416-475-9550. Fax: 416-475-3044. Custom profile extrusions for building, automotive, toys, luggage, appliance industries.
- (P.) B. Furlong; (P.A.) B. W. Messow; (Plant Mgr.) H. Sinnott. Annual Sales (D). Co. Size (C).®

- Ezee Foods Co., 1335 Fewster Dr., Mississauga, Ont. L4W 1A2. Tel. 416-625-8404. Edible oil products. Brands, "Dip-A-Chip", "Top Sour", "Potato Rich" (G.M.) A. Vietinghoff. Annual Sales (B). Co. Size (A).
- ★Ezee-On Manufacturing Ltd., Hwy. 16 West, P.O. Box 1349, Vegreville, Alta. T0B 4L0. Tel. 403-632-2126. Fax: 403-632-6221. Front end loaders and attachments, disc harrows, cultivators.
- (P.) Eugene Demkiw; (G.M.) E. Demkiw; (Purch.) W. Poulatranko. Annual Sales (D). Co. Size (C).®
- Ezefflow Canada Inc., 985 rue André-Liné, Granby, Que. J2J 1J6. Tel. 514-375-3575. Toll Free: (U.S.A.) 800-363-6310. Fax: 514-375-3772. Associates, Macline Fittings Ltd., Lachine, Que. Butt-weld pipe fittings of stainless steel, nickel, nickel alloy and titanium. Trade marks, Ezefflow, Ezolet. Parent company, Devjo Industries Inc., Markham, Ont.
- (P.) B.M. Gakiere; (Plant Mgr.) M. Bustos; (Mktg.Mgr.) E. Tabbakh. Annual Sales (D). Co. Size (C).®

F

- F-B Tool & Die Limited, 413 Lakeshore Rd., R.R.#6, St. Catharines, Ont. L2R 7K6. Tel. 416-937-3333. Fax: 416-937-1381. Design and manufacture of dies, tools, jigs and fixtures, precision and CNC machining, CNC wire and vertical EDM, jig grinding.
- (P.) E. Forstinger; (G.M.) W. Forstinger; (Plant Mgr.) K. Forstinger, P.Eng.; (Engr'g Mgr.) R. Forstinger, P.Eng. Annual Sales (C). Co. Size (B).®
- FBI Brands Ltd., 16 Benoit, Mont-St-Hilaire, Que. J3G 4S6. Tel. 514-467-9341. Plants, St. Hilaire, Que., Trenton, Ont., Richmond, B.C. Pure fruit juices and drinks.
- (Chmn.) A. Fisher; (P.) J.P. Renaut; (V.P.) R. Leblanc. Annual Sales (E). Co. Size (E).
- FBM Distillery Co. Ltd., P. O. Box 36B, Brampton, Ont. L6V 2L3. Tel. 416-451-6100. "Bacardi", "Bacardi Carta Blanca", "Bacardi Carta De Oro", "Bacardi 1873" rum, "Russian Prince" vodka, "Royal Mist" gin. Parent company, Bacardi International, Hamilton, Bermuda.
- (P.) R. Del Rosal; (V.P.Mktg.) V. Warren Hanna; (V.P.Prod'n) N. Notarfonzo; (Asst.V.P. & T.) C. McLean. Annual Sales (E). Co. Size (C).®
- F.B.M. Manufacturier Inc., 3130 boul. Tourville, R.R.#1, Drummondville, Que. J2B 6V2. Tel. B19-398-6816. All terrain vehicle tilt trailers, parts and accessories, also boat and snowmobile trailers, hubs, wheels, tires.
- (C.E.O. & P.) F. Blanchette; (Sales & Mktg.Mgr.) G.D. Lefebvre; (Cont.) Ms. C. Blanchette; (Prod'n Mgr.) J.P. Blanchette; (Buyer) Ms. H. Fontaine. Annual Sales (B). Co. Size (A).®
- F&C International, Inc., 210 Willmott Street, Unit 4, P.O. Box 344, Cobourg, Ont. K9A 4K8. Tel. 416-372-5464. Fax: 416-372-4205. Flavours, liquid flavours, spray dried fragrances, fine perfume oils, sanitation and masking agents, meat flavours, seasonings, natural aromatic chemicals, essential oils. Parent company, F&C International, Inc. Cincinnati, OH, U.S.A.
- (P.) P. W. Day. Annual Sales (C). Co. Size (A).®
- F C Manufacturing Ltd., 602-19th Ave., P.O. Box 67, Nisku, Alta. T0C 2G0. Tel. 403-955-2391. Fax: 403-955-3341. Branch office, Barrie, Ont. Subsidiary, Vac Inductor Products, Nisku, Alta. Vacuum inductor tank systems, truck mounted to handle wet and dry product.
- (P.) B. Bembridge; (C.E.O.) S. Bembridge; (V.P.) Mrs. J. James; (Cont.) A. Gamache; (Prod'n Mgr.) R. Beau-doin; (Parts Mgr.) J. White. Annual Sales (C). Co. Size (A).®
- ★FCF-Bowers Inc., P.O. Box 267, 487 Lorne Ave. E, Stratford, Ont. N5A 6T3. Tel. 519-271-4750. Fax: 519-271-1092. Mixers, dispersers, general machinery for mixing and dispersing high viscosity products, tank and drum presses, tube fillers, chemical reactors, patented orbital shaft processor, ribbon blender, custom fabrication, process vessels, etc. Brands, "Bowers", "VSM Dispersers", "P2 Rotors", "Multimix".
- For.Reps., OTT Process Equipment, Holliston, MA, M.C. Schneider Co. Inc., Charlotte, NC, U.S.A.
- (P.) J.K. Halwachs; (S.M.) M. Rybensky; (Sales) D. Funnell; (Cont.) K. Downey; (Mktg.) Ms. M. Halwachs. Annual Sales (D). Co. Size (C).
- F & D Scene Changes Ltd., 5320 - 3rd St. S.E., Calgary, Alta. T2H 1J8. Tel. 403-252-5322. Fax: 403-255-3239. Custom built scenery for stage, film and display.

- (P.) B. Robinson; (V.P.) L. Morris; (S.T.) D. Stevens. Annual Sales (C). Co. Size (A).
- F D Y Furniture Manufacturing Ltd., 11430-142 St., Edmonton, Alta. T5M 1V1. Tel. 403-452-8275. Living-room furniture.
- (P. & G.M.) G.A. deAntoni. Annual Sales (C). Co. Size (A).
- F.E.D. Filtration Engineering and Design Ltd., 16 Heather Rd., Agincourt, Ont. M1S 2E1. Tel. 416-293-5762. Wire mesh pressure vessel filters, horizontal plate filter and paper, also wire mesh, polypropylene and disposable cartridge vertical pressure vessel filters.
- (P. & G.M.) W. A. Stewart. Annual Sales (A). Co. Size (A).®
- ★F. G. L. Precision Works Ltd., 215 Drumlin Circ., Concord, Ont. L4K 3E4. Tel. 416-738-2424. Fax: 416-738-2423. Injection, blow, compression, transfer and structural foam moulds for the plastics industry, tools, dies.
- (P.) F. Meisels; (S.T.) L. Meisels. Annual Sales (C). Co. Size (B).
- F. & H. Plastics Limited, 29 Faulkland Rd., Scarborough, Ont. M1L 3S4. Tel. 416-757-6229. Fax: 416-757-5533. Injection moulded plastic components, also injection moulds.
- (P.) J. Faller; (S.M.) M. Newman; (V.P.) B. Short. Annual Sales (C). Co. Size (C).®
- F & H Store Fixtures Limited, 55 Raleigh Ave., Scarborough, Ont. M1K 1A1. Tel. 416-264-4628. Fax: 416-264-2679. Wood store fixtures, custom woodworking.
- (V.P.) F. Mayerhofer; (Bookkeeper) Ms. L. Lynas. Annual Sales (B). Co. Size (A).®
- ★F-H Welding Machines Limited, 7225 Tranmere Dr., Mississauga, Ont. L5S 1N4. Tel. 416-672-2766. Machinery for welding, metal forming, jigs and fixtures, robotic systems. Brand, "F-H" welding machines.
- (P. & G.M.) J. Hartshorn; (S.T.) B. Harper; (P.A.) G. Young; (Chief Eng.) P. Harper. Annual Sales (D). Co. Size (C).®
- F. H. R. HOBBY PRODUCTS LTD., 109 Queen St., Harrow, Ont. NOR 1G0.** Tel. 519-738-2243. Textile articles stamped for embroidery and tube painting.
- (P.) Mrs. A. Feltham. Annual Sales (B). Co. Size (A).®
- F.H. & Sons Manufacturing Ltd., 33 Baywood Rd., Rexdale, Ont. M9V 3Y8. Tel. 416-744-2723. Silk screening inks and plastisols, tempera, acrylic and showcard colours.
- (P.) F. Henriques. Annual Sales (C). Co. Size (A).®
- F. & K. MFG. CO. LIMITED, 155 Turbine Dr., Weston, Ont. M9L 2S7.** Tel. 416-749-3980. Fax: 416-749-1814. Tool and die makers, metal stampings, assemblies and spot welding.
- (P.) H.K. Bergmann; (V.P. & G.M.) J. Walch; (Plant Mgr.) L. Moxham. Annual Sales (D). Co. Size (C).®
- F.K.L. Go-Karts Inc., 291 Clements Rd. W., Ajax, Ont. L1S 3W7. Tel. 416-683-9700. Toll Free: 800-263-3118. Fax: 416-683-9828. Go-Karts, bumper boats, replacement parts and accessories.
- (P.) R. Clark; (V.P.) P. Crumb. Annual Sales (C). Co. Size (B).®
- ★FLV Automation Systems Inc., 1581 Matheson Blvd., Mississauga, Ont. L4W 1H9. Tel. 416-238-9290. Fax: 416-238-5075. Automated manufacturing systems and machinery for window screens, thermal glass windows, plastic recycling, metal cutting.
- (P.) L. Gimelshtein; (V.P.) V. Ramnauth; (Sales & Mktg.Mgr.) J. Brennan; (Purch.) P. Ramnauth. Annual Sales (C). Co. Size (A).
- FM Industries, 200 Edgeley Blvd., Unit 6, Concord, Ont. L4K 3YB. Tel. 416-738-1870. Fax: 416-738-0586. Branch offices, Kitchener, Guelph, St. Catharines, Oshawa, Newmarket, Toronto, Barrie, Peterborough, Kingston, Brantford, Oakville, Ont. Aluminum, vinyl.
- (P.) S. Mastrotillo; (G.M.) Mrs. L. Bellisario; (P.A. & Bookkeeper) Mrs. C. Venditti; (Fin.Mgr.) V. Mastrotillo; (Plant Mgr.) M. Mastrotillo. Annual Sales (C). Co. Size (B).®
- FMC of Canada Limited, Automotive Service Equipment Div., 7580 Bath Rd., Mississauga, Ont. L4T 1L2. Tel. 416-671-2284. Fax: 416-671-2326. Telex: 06-968712. Hydraulic devices, equipment and power units. Parent company, FMC Corporation A.S.E.D., Conway, Ark., U.S.A.
- (V.P. & G.M.) C.S. Wood; (Prod.Mgr.) N.F. Davidson; (Plant Mgr.) P. Yatabe. Annual Sales (D). Co. Size (A).
- ★FMC of Canada Limited, Material Handling Operation, 650-2 Hood Rd., Markham, Ont. L3R 4S7. Tel. 416-474-7500. Toll Free: 800-268-9863. Fax: 416-474-7542. Telex: 06-986282. Branch offices, Montreal, Que., Winnipeg, Man. Automatic guided vehicle systems and parts

- handling equipment, bulk material handling systems, dryers and coolers, water treatment systems and equipment. Brands, "FMC", "Link-Belt". Parent company, FMC Corporation Material Handling Systems Division, Highpoint, PA, U.S.A.
(V.P. & G.M.) B. G. Miller; (Area Mgr. Winnipeg) T. Annual Sales (D). Co. Size (C). ©
- ★F & P Mfg., Inc., 1 Nolan Rd., P.O. Box 4000, Tottenham, Ont. L0G 1W0. Tel. 416-936-3435. Fax: 416-936-4809. Metal stamped suspension parts for cars. Parent company, F. Tech Inc.
(P.) Y. Kimura; (V.P.) A. Takeda; (Purch. Mgr.) S. Mori; (Acct'g Mgr.) V. Komaromi. Annual Sales (E). Co. Size (E). ©
- ★FRC Composites Limited, 1993 Leslie St., Don Mills, Ont. M3B 2M3. Tel. 416-449-1405. Fax: 416-449-0536. Telex: 069-66685. European Marketing Office, Niels Tandrup, Bagsværd, Denmark. Subsidiary, FRC Composites India Private Ltd., New Delhi, India. "Tapecrete" waterproofing, traffic surfaces, concrete repairs, mortars and shotcrete, "FRC" pipe coatings, corrosion protective coatings, ship deck coatings, asbestos encapsulants, coated fiberglass fabrics, sealers.
For.Reps.: U.S.A., EEC Countries, Turkey, Estonia, Saudi Arabia, India, Taiwan, Hong Kong.
(P. & G.M.) E. Karuks; (Traffic Mgr.) Ms. L. Karuks. Annual Sales (C). Co. Size (A). ©
- †FS Tool Corporation, 71 Hobbs Gate, Markham, Ont. L3R 9T9. Tel. 416-475-1999. Toll Free: 800-387-9723. Fax: 416-475-0347. Industrial woodcutting tools. Brands, "FS Tool" and "XL4000".
For.Reps.: New York, NY, Atlanta, GA, Chicago, IL, Phoenix, AZ, U.S.A.
(P.) T. Colangelo; (V.P.) Ms. G. Palumbo. Annual Sales (C). Co. Size (B). ©
- ★FSP Machinery Co. Canada, R.R.#1, Box 314, Group 24, Winkler, Man. R6W 4A1. Tel. 204-325-9529. Fax: 204-325-7839. Telex: 07-57601. Branch offices, Morden, Man., Walhalla, ND, U.S.A. Rotational moulding and vacuum forming equipment.
(P.) P. Friesen; (Off.Mgr.) Ms. M. Friesen; (Prod'n Mgr.) P. Teichroeb; (Purch. Buyer) R. Nuefeld. Annual Sales (C). Co. Size (B). ©
- ★F.T. Fibertech Ltd., Site 16A, Comp 2, R.R.5, Vernon, B.C. V1T 6L8. Tel. 604-542-5381. Fax: 604-542-1101. Branch office, Kelowna, B.C. Associate, 8ig Country Waterslides Ltd. "Fibertech", "X L Deluxe", "Elite" truck canopies, "CanaVenture" fibreglass pleasure boats, "8ig Country" waterslides, "Kala Fiberglass" van tops, "K & C" thermoglass boats.
For.Rep., Big Country Waterslides U.K. Ltd.
(P.) 8.W. Robertson; (Mgr.) J. Tilson. Annual Sales (D). Co. Size (B). ©
- ★FTS Forest Technology Systems Ltd., 841 Goldstream Ave., Victoria, B.C. V9B 2X8. Tel. 604-478-5561. Fax: 604-478-8579. Subsidiaries, Forest Technology Systems Inc., Bellingham, WA, U.S.A., Forest Technology Systems Pty., Terry Hills, N.S.W., Australia. Micro processor based fire weather recorders, hand-held wind monitors, radio and telephone telemetry equipment for forestry applications, solar power supplies. Parent company, Odin Industries Ltd.
For.Rep., Phillips & Smith Ltd., New Zealand.
(P.) B. L. Cave; (G.M.) B. C. Cooke, P.Eng; (S.M.) J. Lawrence. Annual Sales (C). Co. Size (A). ©
- F.W. Fearman Company Limited, 821 Appleby Line, Burlington, Ont. L7L 4W9. Tel. 416-637-2301. Fax: 416-637-6261. Telex: 061-8252. Branch offices, London, Nepean, Sudbury, Ont. Beef and pork packers. Brands, "Fearman's", "Mary Miles", "Davern Farms". Parent company, Zaltan Holdings Limited, Burlington, Ont.
(P.) R. Kingdon; (Exec.V.P.) J. Hoshowsky; (V.P.Sales & Mktg.) P.D. Borg; (S.M.Sudbury) I. MacEwan; (S.M.Nepean) J. Allen; (S.M.London) M. McCurley. Annual Sales (G). Co. Size (F). ©
- Faber-Castell Canada Inc., 77 Brown's Line, Toronto, Ont. M8W 4X5. Tel. 416-259-5051. Fax: 416-259-4904. Telex: 06-967768. Writing, drawing and drafting products - pencils, pens, markers, information processing supplies. Brands, "Venus", "Laurentien", "Velvet". Parent company, Faber-Castell Corp., Parsippany, N.J., U.S.A.
(P. & G.M.) A.V. Stegle; (V.P.Sales & Mktg.) G.R. Silvers; (V.P.Bus.Serv.) N. Virani; (P.A.) J. Capobianco. Annual Sales (E). Co. Size (D).
- Faber Shoes Inc., [Chaussures Faber Inc.], 1085 Lucien Borne St., Quebec, Que. G1N 1M3. Tel. 418-683-3495. Fax: 418-683-5332. Associate company, Brayco Co., Quebec, Que. Women's shoes and boots. Brands, "Christian Franchet", "Intrigue", "D'Amatio", "Cumulus", "Collection", etc.
(P. & G.M.) C. Beaulieu; (P.A.) R. Lefebvre; (Mktg. Mgr.) R. Desmeules; (S.T.) R. Dore; (Plant Mgr.) A. Carrier. Annual Sales (D). Co. Size (E).
- Faber & Co., 180 boul. de la Rivière, P.O. 80X 100, Loretteville, Que. G2B 3W6. Tel. 418-842-8476. Fax: 418-842-8477. Snowshoes. Brands, "Faber", "Rebaf", "Freerail", "Snowtrek".
(S.M. & P.A.) G. Faber. Annual Sales (C). Co. Size (B). ©
- Faberge of Canada Limited, 7939 Keele St. N., Concord, Ont. L4K 1Y6. Tel. 416-669-1441. Fax: 416-669-6426. Telex: 06-964518. Divisions, Consumer Products, Professional Fragrance, Elizabeth Arden. Brands, "Brute", "Faberge Organics", "Lady Patricia", "Babe", "Street Scents", etc. Permanent wave supplies, shampoos, aerosol and non-aerosol hair sprays, perfumes, powders, colognes for men and women. Brands, "Rayette", "Faberge Organics", "Lady Patricia", "Babe", "Farrah Fawcett", etc. Parent company, Faberge U.S.A. Inc., New York, NY, U.S.A.
(P.) B.J. Weedon; (V.P.Ops.) 8. Lafontaine; (V.P.Fin.) J. Tasi; (V.P.Mktg.Cons. & Fragrance) L. Lewis; (G.M.Elizabeth Arden) J. Reiss; (Dir.Sales) M. Williams; (Mktg. Mgr.Elizabeth Arden) K. Gullason; (S.M.Elizabeth Arden) G. Broder; (S.M.Cons. & Fragrances) M. Williams; (Purch.Mgr.) S. McLaren; (Dir.MIS) L. Fuzer. Annual Sales (E). Co. Size (E). ©
- ★Fabian Furniture Manufacturing Company, Ltd., East Victoria St., Box 359, Clinton, Ont. N0M 1L0. Tel. 519-482-7961. Subsidiary, U-Bend 2000 Mfg.Co., Clinton, Ont. Motel and household furniture and furniture components, also contract furniture. Brands, "U-Bend", "Bend-All", "20th Century", "Year 2000". Parent company, Fabian Engineering Mfg. Co., Clinton, Ont.
Foreign representative in U.S.A.
(P. & G.M.) J.H. Fabian. Annual Sales (A). Co. Size (A). ©
- ★Fabien, C.P., Inc., 170, boul. de L'Industrie, Candiac, Que. J5R 1J3. Tel. 514-659-9647. Fax: 514-659-4075. Refrigerators, walk-in coolers and freezers, refrigerated warehouses, environmental rooms and doors.
(G.M.) J. Pierre Gingras. Annual Sales (C). Co. Size (B). ©
- ★Fabreeka-Canada Limited, 3279 Lenworth Dr., Mississauga, Ont. L4X 2G9. Tel. 416-625-1298. Fax: 416-625-2630. Branch office, St. Laurent, Que. Conveyor belting and anti-vibration pads. Brands, "Fabreeka", "Fabco", "Fabsyn" and "Fabcel". Parent company, Fabreeka International Inc., Stoughton, MA, U.S.A.
Foreign Reps: England, Holland and Australia.
(G.M.) R. J. Searce; (Compt.) C. Bradley; (Plant Mgr.) F. Mastrandrea. Annual Sales (C). Co. Size (A). ©
- ★Fabrene Inc., 2000 Argenta Rd., Pl.5, Ste.201, Mississauga, Ont. L5N 2R7. Tel. 416-567-2850. Fax: 416-858-3670. Telex: 06-218744. Plant, North Bay, Ont. Coated and uncoated woven polyethylene fabric for tarpaulins, bags and covers, also woven polyethylene lumberwrap.
(P.) J.N. Seguire; (V.P.Mktg. & Sales) P.C. Bourgeois; (V.P.Fin.) G. E. McCarthy; (V.P.Mfg.) J. Mut; (Purch. Mgr.) K. Hastie; (Prod.Mgr.) A. E. Desbarats. Annual Sales (E). Co. Size (E). ©
- Fabri-Métal Ltée., 8290 Grenache Ave., Ville D'Anjou, Que. H1J 1C5. Tel. 514-351-1440. Fax: 514-351-2987. Sheet metal and tubing custom fabricators, laser cutting, brass rail, displays, bathroom accessories, electronic cabinets, etc.
(P.) G. Mace; (Prod'n Mgr.) S. DeFoy; (Mfg.Mgr.) N. Bertrand; (Cont.) Miss J. Colerette; (Sales Dir.) G. Lussier; (G.M.) J. Demers. Annual Sales (D). Co. Size (C). ©
- Fabric Bindings, Div. of Block Bindings Ltd., 9600 St. Lawrence Blvd., Suite 401, Montreal, Que. H2N 1R2. Tel. 514-381-7493. Fax: 514-381-6725. Suppliers of custom made waistbands and trimmings to the apparel trades.
(Chmn.) J. Ben Block; (P.) J. L. Block; (S.T.) H. G. Block; (Plant Mgr.) D. Maratta. Annual Sales (C). Co. Size (B). ©
- ★Fabricants Atlantique du Quebec Inc., Les, 187 rue Richer, Ville St-Pierre, Que. H8R 1R4. Tel. 514-482-0696. Fax: 514-482-7823. Industrial site and flat bed trailers.
(P.) Richard Deschamps; (V.P.) Raymond Deschamps; (Purch.) Ron Deschamps. Annual Sales (C). Co. Size (B).
- Fabricants Qualico Métal Ltée., Les, See Qualico Metal Fabricating Ltd.
- Fabricated Plastics Ltd., 2175 Teston Rd., Maple, Ont. L0J 1E0. Tel. 416-832-8161. Fax: 416-832-2111. Telex: 06-964563. Branch offices, Rexdale, Ont., Edmonton, Alta., Vancouver, B.C. Tanks, hoods, acid cooling towers, dual laminates. Brands, "Fabco Products", "Fabco Systems", "Graykor", "Armourplastics".
(P.) D.L. Sablinskas. Annual Sales (D). Co. Size (D). ©
- Fabricated Steel Products, (Division of Indal Limited), 850 Division Rd., P.O. Box 1060, Windsor, Ont. N9A 6P7. Tel. 519-969-9580. Fax: 519-969-5357. Telex: 064-77624. Plants, Windsor, Ridgetown, Dresden, Ont. O.E.M. auto parts. Parent company, Indal Limited, Weston, Ont.
(P. & C.E.O.) J. R. Davidson; (Exec.V.P. & C.O.O.) T. H. Skinner; (Exec.V.P.Admin.) M. C. Mouat; (V.P.Sales) P. A. Bryant; (P.A.) B. R. Wightman; (Plant Mgr.) D. Mitchell; (Plant Mgr.) J. Jamieson. Annual Sales (F). Co. Size (F). ©
- Fabrication Metallique Roberts Inc., [Roberts Metal Manufacturing Inc.], 480 Ste-Cecile, Granby, Que. J2G 3Y7. Tel. 514-375-3446. Fax: 514-378-2389. Ductwork, sheet metal products, stainless steel tanks, consoles, stands, trolleys, air washers and filters, steel casings, custom machinery, etc.
(V.P. & G.M.) G. Laflamme. Annual Sales (B). Co. Size (A).
- Fabrication Précision Inc., See Precision Mfg. Inc.
- FABRICATION Z-AIR INC., 7115 Laurette, St-Damien-de-Brandon, Que. J0K 2E0. Tel. 514-835-1142. Toll Free: 800-497-0276. Fax: 514-835-1065. Plant, 4221 ave. des Brises, St-Damien-de-Brandon, Que. Commercial and industrial heat recovery units and systems.
(P.) J. Real Provost. Annual Sales (B). Co. Size (A). ©
- Fabrications Dennison Du Canada Inc., Les, See Dennison Manufacturing Canada Inc.
- Fabrications Dor-Val Ltée., Les, See Dor-Val Mfg. Ltd.
- Fabrications Metepec Ltée., Les, See Metepec Manufacturing Ltd.
- Fabricycle Ltée., 140, rue Eddy, Hull, Que. J8X 2W8. Tel. 819-771-6423. "Bertrand" bicycles.
(C.E.O.) R. Bertrand; (V.P.) L. Martel; (G.M. & P.A.) G. Bertrand. Annual Sales (A). Co. Size (A).
- Fabrinox Inc., 1580 Provinciale, Quebec, Que. G1N 4A2. Tel. 418-682-5732. Fax: 418-682-6270. Stainless steel products and stainless steel kitchen equipment.
(P.) N. Maltais; (Dir.Prod.) S. Laboche; (Purch.) M. Berthelot. Annual Sales (B). Co. Size (A).
- Fabris Industrial Manufacturing Ltd., 1216 South Service Rd., Winona, Ont. L0R 2L0. Tel. 416-643-4111. Fax: 416-643-3355. Custom machining, rollers, entry guide equipment, rod and bar mill design and modification. Brand, "Fabris".
(P.) M. Fabris; (G.M.) G. Whitehead; (V.P.) H. Von Buelow; (V.P.Fin.) R. Filman; (Buyer) A. Hunt. Annual Sales (D). Co. Size (C). ©
- †Fabspec Inc., 160 rue du Roi, C.P. 130, Sorel, Que. J3P 5N6. Tel. 514-742-0451. Fax: 514-742-9568. Metal parts used for production in various industries including, steel, aluminum, mining, oil, chemical, textile, etc.
(C.E.O.) R. Michaud; (S.M.) M. Heroux; (Prod'n Mgr.) V. Gremom; (Compt.) Mrs. G. Mongeon; (Q.C.) R. Lachapelle; (Estimator) N. de Carufel; (Consulting Eng.) G. Girard. Annual Sales (D). Co. Size (C). ©
- ★Fabulous Fur Corporation, [Corporation des Fourrures Fabuleuses], #600 - 416 de Maisonneuve Blvd. W., Montreal, Que. H3A 1L2. Tel. 514-849-3528. Fax: 514-843-7251. Fur coats, jackets and stoles.
(P.) I. Gross; (V.P.) J. Lippinghof; (Dir.) M. Gross. Annual Sales (D). Co. Size (B). ©
- Facchin Foods Company, Div. of Primo Foods Ltd., 12538-126 St., Edmonton, Alta. T5L 0X3. Tel. 403-454-4004. Fax: 403-452-7238. Macaroni, spaghetti and all shapes of pasta products. Brand, "Roma Pasta" and "Primo Pasta".
(Plant Mgr.) C. Facchin; (Off.Mgr.) Ms. S. Grieder. Annual Sales (C). Co. Size (A).
- ★Facelle Company Limited, [Facelle Limitée], 1551 Weston Rd., Toronto, Ont. M6M 4Y4. Tel. 416-243-3011. Fax: 416-243-2560. Branch offices, Dartmouth, N.S., Pointe Claire, Quebec, Ste. Foy, Gatineau, Que., Winnipeg, Man., Edmonton, Alta., New Westminster, B.C. Associate company, Dominion Cellulose Limited, Toronto, Ont. Consumer tissue products. Brands, "Royale", "Elite", "Saneen", "Moderne", etc. Parent company, Canadian Pacific Forest Products Limited, Montreal, Que.
(P. & G.M.) D.A. Bridges; (V.P.Mktg. & Sales) A. J. Davis; (V.P.Mfg. & Engr'g) P. G. Day; (Dir.Logistics) E.M.

† Indicates firms seriously interested in export trade.

© Uses Distributors.

© Uses direct sales force.

★ Indicates active exporter.

© Uses both © and ©.

Murphy; (G.S.M.) R. C. Hamilton; (Cont. & T.) F. J. Hunter, C.A. Annual Sales (G). Co. Size (F).^⑤

Facet of Canada Inc., 1180 Lakeshore Rd. E., Mississauga, Ont. L5E 3B7. Tel. 416-274-2551. Toll Free: 800-268-5216. Fax: 416-274-6477. Telex: 06-961141. Branch offices, St-Laurent, Que., Vancouver, B.C. Associate, Facet of Canada Inc. Lube, fuel, air and coolant filters for automotive, truck, tractor, oil burners and industrial uses, chemical metal preparation products for industrial, marine and defense applications, also automotive related ancillary products. Brands, "Micronic", "Purolator", "Super Micronic", etc. Parent company, Purolator Products, Inc. Tulsa, OK, U.S.A.

For.Rep., Facet Products of U.K. Ltd., London, England.

(P.) O.E. Lange; (Oir.Sales) J. Demay; (Corp. Cont. & T.) J.M. Snoddy; (Oir.Ops.) L. Martin. Annual Sales (E). Co. Size (E).^⑥

Factor Forms Limited, 8411 McIntyre Rd., Edmonton, Alta. T6E 6G3. Tel. 403-468-1111. Fax: 403-469-5141. Branch offices, Winnipeg, Man., Calgary, Alta., Richmond, B.C. Associate, Erynn Holdings Ltd., Edmonton, Alta. Manifold business, computer continuous, continuous register, loose and booked snapset forms. Brands, "Mini-Tab", "QE". Parent company, B.J. Baker & Sons Holdings Ltd.

(P.) B. J. Baker; (V.P. & G.M.) G. T. Drechsler; (V.P.Mfg.) M. C. Werner. Annual Sales (D). Co. Size (C).^⑦

Factory Equipment (1987) Inc., 40 Industrial Parkway North, P.O. Box 397, Aurora, Ont. L4G 3L5. Tel. 416-727-4941. Fax: 416-841-3008. Telex: 06-218398. Industrial, factory and warehouse trucks, stackers, mobile safety ladders, custom designed material handling equipment.

(P.) R. Fear. Annual Sales (C). Co. Size (A).^⑧

★Fafard Peat Moss Co., Ltd., P.O. Box 70, Shippegan, N.B. E0B 2P0. Tel. 506-336-2325. Fax: 413-789-3425. Plants, Inkerman, Ferry, St. Paul, N.B. Sphagnum peat moss and soilless mixes for professionals.

For.Rep., Conrad Fafard Inc., Springfield, MA, U.S.A.

(P.) H. Martin; (Mgr.St.Paul) E. Maillet. Annual Sales (D). Co. Size (D).^⑨

★Fafard & Frères Ltée., St. Bonaventure, Que. J0C 1C0. Tel. 819-396-2293. Associate, Fafard Peat Moss Co.Ltd., Shippegan, N.B. Peat moss and humus, topsoil, potting soil, also manure. Brands, "Quebec", "Fafard".

For. Rep., Conrad Fafard Inc., P.O. Box 3033, Springfield, Mass., U.S.A.

(G.M.) M. Fafard; (S.M.) B. Fafard; (Plant Mgr.) L. Forcier. Annual Sales (C). Co. Size (B).

★FAG BEARINGS LTD., 801 Ontario St., P.O. Box 640, Stratford, Ont. N5A 6T2. Tel. 519-271-3230. Fax: 519-271-6074. Telex: 069 55118. Sales offices, Truro, N.S., Montreal, Que., Toronto, Sudbury, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Ultra-high precision instrument bearings, precision ball bearings and water pump shaft assemblies. Brand, "FAG". Parent company, Kugelfischer Georg Schaefer & Co., Schweinfurt, West Germany.

For.Reps.; Fag Bearings Corp., Stamford, CT, U.S.A., and Fag WorldWide distribution.

(Chmn.) W. Poesl; (P. & C.E.O.) H. Kleinhenz; (V.P.Fin.) R. Finnie; (V.P.Sales & Mktg.) R.E. Leeming, P.Eng; (Mktg.) M. Bleicher; (G.M.NAS Div.) H.D. Thrusell. Annual Sales (F). Co. Size (F).^⑩

★Fagioni Inc., 223 Main St., Osgoode, Ont. K0A 2W0. Tel. 613-826-2616. Exotic lingerie, underwear, swimwear.

(P.) L. Faggion. Annual Sales (8). Co. Size (A).^⑪

★Faguy, J. A., & Fils Ltée., [Faguy, J.A., & Sons Ltd.], 750 Montée de Liesse, St-Laurent, Que. H4T 1P3. Tel. 514-341-3610. Toll Free: 800-361-7673. Fax: 514-733-0196. Branch offices, Dartmouth, N.S., Val d'Or, Ste-Foy, Que., Ottawa, Ont. "Faguy" diesel generating plants and lighting towers.

(P.) K. Petrovsky; (V.P.) K. Trotter; (Tech.Dir.) J.P. Théoret; (S.M.) R. Flynn; (P.A.) F. Bélair; (G.M.) J. Malo; (Br.Mgr.Ottawa) M. Rheaume; (Br.Mgr.Ste-Foy) A. Pare; (Br.Mgr.Val d'Or) G. Pichette. Annual Sales (D). Co. Size (O).^⑫

★Failing, George E., Supply Company, 12720-149 St., Edmonton, Alta. T5V 1B3. Tel. 403-447-1485. Fax: 403-447-1739. Telex: 037-2410. Branch office, Calgary, Alta. Associate, Wellmaster Pipe and Supply Inc., Tillsonburg, Ont. Conventional and slant rotary, air and auger drills, also service rigs. Brands, "Copter-Drill", "Falling". Parent company, Blue Tee Corp., New York, N.Y., U.S.A.

For.Reps., worldwide.

(P.) J.W. Cooper; (V.P. & Cont.) E. A. Klarenbach; (V.P.) C. E. Roblin; (Shop Supt.) O. Laughington. Annual Sales (D). Co. Size (8).^⑬

Fainer Knitting Mills, Limited, 9200 Meilleur St., Montreal, Que. H2N 2B1. Tel. 514-382-5680. Fax: 514-382-5849. Associate, Les Tricots Harris Inc., Montreal, Que. Knitted sportswear for men. Brands, "Jay-8erma", "Zodiac", "Oani". Parent company, Les Tricots Harris.

(P.) S. Lighter. Annual Sales (D). Co. Size (E).^⑭

★Fairey & Co. Ltd., 13236-76th Ave., Surrey, B.C. V3W 2W1. Tel. 604-594-3466. Fax: 604-594-7061. Cement, firebrick, etc. Brands, "Bond-set", "Hy-Bond", "Oiato", "Flamebusters".

(P.) L. F. T. Fairey; (V.P.) D. L. Fairey. Annual Sales (B). Co. Size (A).^⑮

★Fairford Steel Buildings, P.O. Box 907, 302-7th Ave. N.W., Moose Jaw, Sask. S6H 4P6. Tel. 306-692-6666. Toll Free: 800-667-6212. Fax: 306-692-5333. "Fairford" pre-fabricated and pre-engineered metal buildings, custom steel fabricating. Parent company, Master Manufacturing Inc.

(P.) E. K. Dokken; (V.P.) J. T. Dokken, P.Eng.; (Ops. Mgr.) L. Bonneau. Annual Sales (C). Co. Size (8).^⑯

Fairlane Machine Tools Ltd., R.R.#2, 3420 Pillette, Tecumseh, Ont. N8N 2M1. Tel. 519-948-9843. Fax: 519-948-9880. Machine shop tools, dies, jigs, fixtures, special machinery.

(P.) J.V. McDaniel; (S.) G.D. Evans. Annual Sales (B). Co. Size (A).^⑰

★Fairlee Fruit Juice Ltd., 95 Vulcan St., Rexdale, Ont. M9W 1L4. Tel. 416-244-4224. Fax: 416-244-1757. Subsidiary, Fairlee Distributors (Quebec) Ltd., Montreal, Que. "Fairlee", "Tropical Grove" and "Jelly Delight" bottled fruit juices and drinks.

(P.) J. Dimos; (Cont.) N. Dignadice; (Prod'n) C. Oimos. Annual Sales (D). Co. Size (C).

★Fairline Marine Ltd., 4720 Cowley Cres., Richmond, B.C. V7B 1C1. Tel. 604-273-3955. Fax: 604-273-7236. Associate, Fairbanks Yachts Inc. "Fairbanks" 28' to 32' fiberglass boats, aircraft parts.

(P.) D.J. Wiens; (Plan Mgr.) D. Laloge. Annual Sales (C). Co. Size (C).^⑱

Fairmont Electroplating (1990) Ltd., 5625-103A St., Edmonton, Alta. T6H 2J6. Tel. 403-434-1495. Fax: 403-436-9088. Branch offices, Saskatoon, Calgary, Alta. Nickel, chromium, cadmium, zinc and copper plating.

(P.) A. Petovar; (V.P.) F. Petovar. Annual Sales (D). Co. Size (C).^⑲

Fairview Bakery (Calgary Ltd.), 4316 - 64th Ave. S.E., Calgary, Alta. T2C 2B3. Tel. 403-279-6505. Baked goods, breads, buns, donuts, pastries, etc.

(P.) R. Ambrose. Annual Sales (B). Co. Size (A).

Fairview Computers Inc., 3300 Fairview St., Unit 15A, Burlington, Ont. L7N 3N7. Tel. 416-637-3864. Fax: 416-637-5350. Branch office, Stoney Creek, Ont. IBM PC/XT and IBM PC/AT compatible microcomputers and peripherals, also customized software, networking systems.

(P.) P. Jan; (S.M.) J. Krikke; (P.A.) Mrs. J. Jan; (Off. Mgr.) R. Julien; (Bus.Admin.) Ms. J. Chan. Annual Sales (C). Co. Size (A).^⑳

★Fairview Fittings & Manufacturing Limited, 449 Attwell Or., Rexdale, Ont. M9W 5C4. Tel. 416-675-4233. Fax: 416-675-9416. Branch offices, Halifax, N.S., Moncton, N.B., St-Laurent, Que., Winnipeg, Man., Saskatoon, Sask., Edmonton, Calgary, Alta., Burnaby, B.C. Brass and steel industrial fittings, hose assemblies and screw machine products, valves.

(P.) K. Handerson; (V.P.) K. MacKenzie; (Dir.Pers.) J. Cobham; (Fin.Analyst) W. Pittaway; (Prod'n Mgr.) S. Martin; (Purch.Mgr.) R. Kuszczak. Annual Sales (E). Co. Size (O).^㉑

Fairview Industries Limited, P.O. Box 924, Armadale, N.S. B3L 4K9. Tel. 902-876-2325. Telex: 019-22785. Fabrication and machine shop, Halifax, N.S. Machinery repairs and rebuilding, oxy-acetylene and arc welding, metal fabrication, spray welding and metallizing, ship repair and offshore industrial services.

(P.) B. Flemming; (G.M.) F. Wright; (Shop Supt.) D. McKeen. Annual Sales (C). Co. Size (8).

Faiveuil Transport Ltée./Ltd., 376 boul. Guimond, Longueuil, Que. J4G 1R1. Tel. 514-651-3310. Fax: 514-670-1868. Rail car door systems, HVAC, electrical and electronic, monitoring and current collectors. Parent company, WA8CO Passenger Transit Division, Spartanburg, SC, U.S.A.

(P.) J.C. Bourget. Annual Sales (D). Co. Size (8).^㉒

Falbo Aluminum Products Ltd., 571 Chrisslea Rd., Woodbridge, Ont. L4L 8A2. Tel. 416-850-1340. Fax: 416-

850-1341. Thermal and storm aluminum windows, storm aluminum doors, patio doors.

(P.) Attilio Falbo; (S.T.) Aldo Falbo. Annual Sales (C). Co. Size (A).^㉓

Falco Stainless Steel Equipment Ltd., 125 B St. Joseph, Lachine, Que. H8S 2L2. Tel. 514-634-3541. Fax: 514-636-0350. Telex: 055-61882. Stainless steel bins, brewery equipment, chutes, coils, containers, conveyors, beverage and milk coolers, distillers' equipment, heat exchangers, centrifugal pumps, tanks, valves, etc.

(P.) A. O. Penta; (P.A.) G. Penta; (Prod.Mgr.) E. Vietri; (Cont.) M. Kleitnieks; (Eng.) Y. Frappier; (Sales) J. Izzi. Annual Sales (O). Co. Size (C).^㉔

Falcon Foundries Ltd., 13066 - 88th Ave., Surrey, B.C. V3W 3K3. Tel. 604-596-5131. Fax: 604-596-9006. Logging chains and bearings, custom castings.

(P.) S. Lovas; (Mgr.) T. Leitao. Annual Sales (C). Co. Size (A).^㉕

Falcon Lock Co. Ltd., 6700 Beresford St., Burnaby, B.C. V5E 1Y2. Tel. 604-526-8575. Fax: 604-526-1279. Associate, Weiser Inc., Burnaby, B.C. "Falcon" builder's hardware, latches, locks, etc. Parent company, Masco Corporation, Taylor, Mich., U.S.A.

(P. & C.E.O.) B. H. Edwards; (V.P.Sales) E. H. Graf; (V.P.Admin.) S. R. Morris; (C.F.O.) G. W. Henry; (V.P.Plan'g & Prod.Dev.) L. R. Hughes. Annual Sales (E). Co. Size (F).

★Falcon Lumber Limited, 522 Mt. Pleasant Rd., Toronto, Ont. M4S 2M3. Tel. 416-481-5246. Toll Free: (U.S.A.) 800-387-8950, (416,519,613,705,B07) 800-268-8921. Fax: 416-481-7809. Plant, Killaloe, Ont. Softwood and hardwood lumber rough and dressed.

For. Reps.: Park Trading Company, Port-of-Spain, Trinidad; Central Sales Limited, Castries, St. Lucia, W.I.; Maynard Agencies, Phillipsburgh, Netherlands Antilles.

(P.) F. J. Seger; (G.M.) H. Seldon. Annual Sales (D). Co. Size (A).^㉖

Falcon Machinery (1965) Ltd., 57 Dawson Rd., St. Boniface, Man. R2J 0S6. Tel. 204-237-4B93. Concrete pipe equipment, dump boxes, wood burning furnaces, material handling equipment, bucket elevators, commercial heating furnaces, etc.

(P. & G.M.) R.J. Poitras; (V.P.) D. Poitras; (Plant Mgr.) Y. Delorme. Annual Sales (C). Co. Size (B).

Falcon Plastics Incorporated, 129 Falcon St., London, Ont. N5W 4Z2. Tel. 519-455-4930. Fax: 519-455-9362. Plastic and zinc moulds, custom E.D.M., custom injection moulding.

(P.) W.H. Ruck; (V.P.) F. J. Doelle; (S.T.) S. Russell; (Prod'n Mgr.) E. Godin. Annual Sales (C). Co. Size (8).^㉗

Falcon Tool & Die 1979 Ltd., 3238 Marentette Ave., Windsor, Ont. N8X 4G4. Tel. 519-966-1792. Fax: 519-966-1B34. Specialty metal stampings, projection and mig welded assemblies. Parent company, Narmco.

(Compt.) K. Leblanc; (Plant Mgr.) D.T. MacMillan. Annual Sales (D). Co. Size (D).^㉘

Falcon Tool & Mould, 181 St. George Street, Lindsay, Ont. K9V 5Z9. Tel. 705-324-4303. Fax: 705-324-0442. Plant, 181 St. George St., Lindsay, Ont. Progressive dies, jigs and fixtures, injection moulds, special machines, custom machine work and prototypes.

(P.) W. Altvater; (V.P.) T. Boustead. Annual Sales (B). Co. Size (A).

★Falconbridge Limited, [Falconbridge Limitée], P.O.Box 40, Commerce Court West, Toronto, Ont. M5L 1B4. Tel. 416-863-7000. Fax: 416-364-8986. Telex: 065-24211. Research Laboratories, Lakefield, Sudbury, Ont., Kristiansand S., Norway. Exploration offices: Windsor, N.S., Rouyn-Noranda, Que., Toronto, Sudbury, Timmins, Ont., Winnipeg, Man., Vancouver, B.C.; Bulawayo Zimbabwe; Gaborone, Botswana; Santo Domingo, Dominican Republic. Mills: Timmins, Onaping, Ont. Smelters, Falconbridge, Timmins, Ont. Producing mines: Onaping, Craig Lockerby, Fraser and Strathcona, Sudbury, Kidd Creek and Hoyle Pond, Timmins, Ont. Refineries, Kristiansand S., Norway, and Timmins, Ont. Marketing subsidiaries: Falconbridge International Limited, Brussels; Falconbridge Europe S.A., Brussels, Belgium (for U.K. and Europe), Falconbridge U.S. Incorporated, Pittsburgh, Pa., (for U.S. sales), Falconbridge (Japan) Ltd., Tokyo, Japan, Falconbridge Limited (for Canada, Far East and Latin America sales). Mining Subsidiaries: Kidd Creek Division, Falconbridge Dominicana C. por A., New Quebec Raglan Mines Limited, Indusmin Division, Nickel, ferronickel, zinc, copper, cobalt, gold, silver, platinum, palladium, selenium, sulphuric acid, non ferrous metal concentrates.

- (P. & C.E.O.) A. g. Balogh; (Sr.V.P. & C.F.O.) L. Johansson; (Sr.V.P.Mktg. & Sales) J. F. Gillies; (Sr. V.P.Exploration) M. J. Knuckey; (Sr.V.P.Metallurgical Ops. & Tech.) F. G. T. Pickard; (Sr.V.P.Dev. & Plan'g) L. E. Vannman. Annual Sales (I). Co. Size (G).®
- Falher Alfalfa Ltd., Box 117, Falher, Alta. T0H 1M0. Tel. 403-837-2244. Fax: 403-837-2510. Telex: 037-51559. Dehydrated and suncured alfalfa pellets. (G.M.) R. Roy; (Off.Mgr.) Ms. L. Corriveau. Annual Sales (C). Co. Size (C).
- Falk Canada Inc., 45 Disco Rd., Etobicoke, Ont. M9W 1M2. Tel. 416-675-6071. Fax: 416-673-2652. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Alta., Delta, B.C. Power transmission equipment, flexible and fluid couplings, speed reducer gear units, variable speed drives. Brands, "Steelflex", "Falk", "Torus". Parent company, The Falk Corporation, Milwaukee, WI, U.S.A. (Cont.) P. B. Harris; (G.M. & Dir.) S. D. Vickers; (S.M.Lachine) W.J. Kelly; (S.M.Etobicoke) P.D. Weaver. Annual Sales (D). Co. Size (B).®
- Fallico Vinyl Products Limited, 285 Progress Ave., Unit 5, Scarborough, Ont. M1P 2Z3. Tel. 416-291-9412. Vinyl briefcases, license cases, pocket protectors and custom vinyl items. (P.) H. A. Fall. Annual Sales (A). Co. Size (A).®
- False Creek Industries Ltd., 8811 Laurel St., Vancouver, B.C. V6P 3V9. Tel. 604-683-8371. Fax: 604-324-4411. Telex: 04-55345. Industrial covers, curtains, tarpaulins, bulk handling containers, air ducts, helicopter cargo handling equipment including nets, lanyards and barrel slings, safety nets, and polyethylene film for construction and agricultural use. (G.M.) W.J. Halchuk; (Purch.Mgr.) 8. Finley. Annual Sales (C). Co. Size (A).®
- Fame Furniture Co. Ltd., 724 Caledonia Rd., Toronto, Ont. M6B 3X7. Tel. 416-789-4361. Toll Free: (416,418,514,519,613,705,807,819) 800-263-9416. Fax: 416-789-5754. "Sit 'N' Sleep" fold-out and pull-out beds, "Flip Flop" all foam fold-out beds, and other upholstered furniture. (P.) J. Kopstein; (V.P.Mktg.) I. Gould; (Accts.Mgr.) Ms. M. Archer; (Prod'n Mgr.) J. Silva. Annual Sales (D). Co. Size (C).
- Famous Leather Garments Ltd., [Les Industries FLG Inc.], 9494 St. Lawrence Blvd., Montreal, Que. H2N 1P4. Tel. 514-384-7724. Fax: 514-383-6534. Men's, ladies' and boys' leather and suede clothing and accessories. Brands, "Lorenzo di Capri", "Brando" leather ties. (P.) M. Lande; (S.T.) J. Slomovic; (Traffic Mgr.) Ms. S. Stramsky. Annual Sales (D). Co. Size (C).®
- Famous Neckwear Mfg. Inc., Suite 901, 9494 St. Lawrence Blvd., Montreal, Que. H2N 1P4. Tel. 514-381-4481. Fax: 514-383-1315. Yves saint Laurent, Chap-Ralph Lauren, Gianfranco neckwear for men. (P. & P.A.) H. Karpman; (S.M.) H. Rudy; (G.M.) N. Reinblute. Co. Size (C).®
- Fanco Products Inc., 606 De Courcelle, Montreal, Que. H4C 3L5. Tel. 514-937-7446. Fax: 514-937-7036. Looseleaf refills, scratch, figuring and writing pads, exercise books and ring binders, computer paper, etc. Brands, "LeVoyageur", "Fanco", "10K Notes", "Cambridge". Parent company, H.J.M. Enterprises Inc. (P.) S. Eidinger; (V.P.) H. Eidinger. Annual Sales (D). Co. Size (C).®
- Fancy Linens & Domestic Ltd., 1451 Castlefield Ave., Toronto, Ont. M6M 1Y3. Tel. 416-656-2000. Fax: 416-656-2021. Warehouse and plant, Montreal, Que. Associate, Aquarius Bath Fashions Inc., Toronto, Ont. Table linens, placemats, kitchen co-ordinates and towels, mattress covers and pads; pillow covers. Brands, "Imperial Linens of Canada", "Fashion Manor", "Imperial Terry", "Touch-of-Class", "Comfort". Parent company, Coltin International Group, Toronto, Ont. (P.) N. Coltin; (V.P.Mfg. & S.M.) E. Coltin; (Ops.Mgr.) V. Gallant; (P.A.) L. Brodtkin. Annual Sales (D). Co. Size (D).®
- Fanotech Industries Inc., P.O. Box 1538, Bracebridge, Ont. P0B 1C0. Tel. 705-645-3045. Fax: 705-645-6720. Garbage compactors and containers. (P.) G. Tomassoni. Annual Sales (D). Co. Size (C).®
- ★Fantasy Sky Promotions Inc., 205 Bridge St., New Dundee, Ont. N0B 2E0. Tel. 519-748-1592. Fax: 519-748-4536. Aircraft manufacturer of "Fantasy" hot air balloons, cold air product replicas, also air inflatable indoor and outdoor advertising products. (P.) W. D. Metler; (Dir.) Miss K. Rosenthal. Annual Sales (B). Co. Size (A).®
- Fantom Manufacturing Inc., 5 Industrial Dr., P.O. Box 142, Thorold, Ont. L2V 3Y7. Tel. 416-227-0933. Fax: 416-227-6760. Metal casting and fabricating. (P.) R. Zeliznak. Annual Sales (B). Co. Size (A).
- ★Far West Industries, Inc., 1701 Kosmina Rd., Vernon, B.C. V1T 8T1. Tel. 604-542-0237. Toll Free: 800-663-4442. Fax: 604-545-2088. Goretex rainwear, survival gear of Goretex with tinsulate and gualofil, insulated outerwear, fleece clothing. Brands, "Far West", "City Oaks", "West Wave", "Mistaya". (Chmn. & P.) F. Robinson; (V.P.Mktg.) D. Fribon; (V.P.Mktg.) 8. Trowbridge. Annual Sales (D). Co. Size (D).®
- ★Farabloc Development Corporation, #211-3030 Lincoln Ave., Coquitlam, B.C. V3B 6B4. Tel. 604-941-8201. Fax: 604-464-4122. Fabric to stimulate pain relief for muscle strain and cramps. Parent company, Farabloc GmbH, Ingolstadt-Z, W. Germany. (P.) F. Kempe; (Dir.Mktg.) R. Wahl; (Dir.Prod'n) F. Watts; (Dir.Fin.) T. Soda. Annual Sales (A). Co. Size (A).®
- Farbridge Machinery Inc., 2202 Speers Rd., Oakville, Ont. L6L 2X8. Tel. 416-847-2600. Fax: 416-847-7316. Stainless steel conveyors. (P.) D. Verbrugge; (Prod.Mgr.) M. Verbrugge; (Off. Mgr.) W. Beitz. Annual Sales (C). Co. Size (A).®
- ★Fargotech Inc., 265 Sherman Ave. N., Hamilton, Ont. L8L 7Y2. Tel. 416-544-7777. Fax: 416-544-5333. Replacement parts for airless blast cleaning equipment. (P. & G.M.) L. E. Simmons; (V.P.) R. D. Gairdner; (S.M.) N. J. D'Alessandro; (P.A.) Mrs. A. C. D'Alessandro. Annual Sales (C). Co. Size (A).®
- ★Farm King Allied Inc., 1201 Regent Ave W., Box 1003, Winnipeg, Man. R3C 2W5. Tel. 204-661-8711. Fax: 204-667-2503. Branch offices, Woodstock, Ont., Regina, Sask., Edmonton, Alta. Plants, Winnipeg, Morden, Man. Agricultural implements. Brands, "Allied", "Farm King", "Buhler". Parent company, The John Buhler Corporation, Winnipeg, Man. (P.) J. Buhler; (V.P.) L. Schroeder; (Cont.) J. Friesen. Annual Sales (D). Co. Size (E).®
- Farmatic Research Inc., 45 Meg Dr., London, Ont. N6E 2V2. Tel. 519-686-7881. Fax: 519-686-4703. Associate, Bluffton Agri Industrial Corp. "Farmatic", "Mix-Mill", automated feed processing equipment for on farm use suited for livestock and poultry to increase their efficiency in the production of meat, milk and eggs, "Clipper" seed and grain conditioning systems, "Ferrell-Ross", materials and process recovery. (P.) E. R. Jarman; (V.P.) Mrs. A. K. Jarman; (V.P.Fin.) R. A. Hubbell. Annual Sales (D). Co. Size (D).®
- Farmers Co-operative Dairy Limited, 745 Hammonds Plains Rd., Bedford, N.S. B4B 1A8. Tel. 902-835-3373. Fax: 902-835-1583. Telex: 019-21685. Branch offices, Bridgewater, Annapolis Royal, Shelburne, Yarmouth, Sydney, Kentville, Truro, Middleton, Stellarton, Stephenville, N.S., Grand Falls, Nfld. Plants, Middleton, Truro, Bedford, N.S. and Central Dairies, St. John's, Deer Lake, Nfld. Fluid milk, cultured products, ice cream and novelties, cheese, skim milk powder, UHT products, fruit drinks and juices, margarine and spread. (P. & G.M.) V.P. Douglas Bailey; (V.P.Mfg.) R. Caseley; (V.P.Admin.) C. Power; (V.P.Fin. & S.T.) C. Power; (V.P. & G.M.Central Dairies) D. Collins; (Mktg.Mgr.) D. Stuart. Annual Sales (F). Co. Size (F).®
- Farnell Packaging Limited, 30 Ilsley Ave., Dartmouth, N.S. B3B 1L3. Tel. 902-468-9318. Fax: 902-468-3192. Plain and printed polyethylene bags, sheets and pressure sensitive labels on rolls. (P.) D. R. Farnell; (Exec.V.P.) Mrs. A. H. Farnell; (G.M.) C. H. L. Christianson; (Mktg.Mgr.) D. Stanfield; (P.A.) P. Broughan; (Plant Mgr.) D. Christianson. Annual Sales (D). Co. Size (C).®
- ★Faromor Inc., P.O. Box 279, Shakespeare, Ont. N0B 2P0. Tel. 519-625-8000. Fax: 519-625-8966. Fully automatic farm ventilation systems, barn stabling and accessory equipment. Brand, "Faromor". (P.) K. Blenkhorn; (S.T.) Mrs. S. G. Blenkhorn. Annual Sales (B). Co. Size (A).®
- Farr Inc., 2785 Francis Hughes Ave., Laval, Que. H7L 3J6. Tel. 514-384-6401. Fax: 514-662-6035. Branch offices, Richmond Hill, Ont., Winnipeg, Man. Air filters, purifiers, air control damper and louvers, dust collectors. Brands, "Rotopamic", "Dynavane", "H.P.", "NS". (P.) S. C. McRobert; (Mktg.Dir.) M. Foley; (Mfg.Mgr.) D. Mignacco; (Cont.) J. MacIwain; (Br.Mgr.Richmond Hill) E. Mulryne; (Br.Mgr.Winnipeg) A. Zlotnick. Annual Sales (D). Co. Size (D).®
- ★Farris Industries Canada, Hwy.#2 at Shaver St., P.O. Box 1210, Brantford, Ont. N3T 5T3. Tel. 519-756-4800. Toll Free: (416, 519, 705) 800-265-8420. Fax: 519-756-4016. Telex: 061-81114. Branch offices, Sarnia, Ont., Calgary, Alta. Plant, Edmonton, Alta. Branch office and plant, Edmonton, Alta. Safety and relief valves, flameless catalytic heaters, flame arresters, tank vents. Brands, "Farris", "Farriservo", "SalanSeal". Parent company, Teledyne Farris Engineering, Palisades Park, N.J., U.S.A. For. Reps.: Fisher Ltd., Rochester, Kent, England, Haut Rhin, France and Revesby, N.S.W., Australia. (G.M.) J. M. Kolenc; (Ops.Mgr.) F. G. D'Thomasso; (Mfg.Mgr.) G. D. Hurst; (S.M.) M. Whitton; (Q.A.Mgr.) H. S. Schaffels. Annual Sales (D). Co. Size (C).®
- Farrow's Metal Works Inc., P.O. Box 186, Amherst, N.S. B4H 3Z2. Tel. 902-447-3222. Fax: 902-447-2734. Plant, Oxford, N.S. Structural steel and custom fabrication. (P.) 8. Farrow; (V.P.) Harold Farrow; (S.T.) Ms. Helen Farrow. Annual Sales (C). Co. Size (8).
- ★Fasa Friction Laboratories Inc., 6035K Cote de Liesse Rd., St-Laurent, Que. H4T 1C6. Tel. 514-341-4974. Fax: 514-341-5671. Automotive and industrial friction materials. (P.) R. K. Stephan. Annual Sales (D). Co. Size (E).®
- Fashion-Fit Lingerie Inc., 5800 St. Denis St., Montreal, Que. H2S 3L5. Tel. 514-274-7679. Ladies' slips and sleepwear. Brand, "Fashion-Fit". (P.) E. Weldon; (G.M.) H. Walker. Co. Size (C).
- †Fashion Hat Manufacturing Company Limited, 360 Adelaide St. W., Toronto, Ont. M5V 2L2. Tel. 416-593-0131. Fax: 416-593-0136. Ladies and children occasion hats, rain hats etc., made from felt, fabric, straw. Brands, "Classic", "Carefree", millinery supplies and hair accessories. (P.) S. Douglas; (V.P.) M. Dankner. Annual Sales (C). Co. Size (B).®
- Fashion Jewellery Co. Ltd., 555 King St. W., Toronto, Ont. M5V 1M1. Tel. 416-596-6407. Toll Free: 800-268-9078. Fax: 416-596-7126. Family, precious, semi-precious and synthetic stone, etc. gold rings. (P.) J. Korn. Annual Sales (C).
- Fashion Screen Print Ltd., 450 Dobbie Dr., Cambridge, Ont. N1R 5X9. Tel. 519-623-5520. Fax: 519-623-5881. Associates, The Cambridge Towel Corporation, Elco Kitchen Products Ltd. Printing on textile products. (P.) M. Walker; (Exec.V.P.) M. Rosen; (Plant Mgr.) G. Souliere; (Purch.Mgr.) D. Borland. Annual Sales (N/R). Co. Size (B).
- Fasson Canada Inc., 81 Dowty Rd., Ajax, Ont. L1S 2G3. Tel. 416-686-0085. Toll Free: (416, 519, 613, 705, 807) 800-263-3121, (418, 514, 819) 800-263-3126, (204, 403, 604) 800-263-3114. Fax: 416-427-5936. Sales offices, Montreal, Que., Vancouver, B.C. Pressure sensitive, adhesive-coated roll materials, sheet products, specialty films and foils, silicone coated paper and emulsion products. Parent company, Avery International, Pasadena, CA, U.S.A. (G.M.) L.C. Mitchell; (Dir.Sales & Mktg.) T.F. Lawlor; (Prod'n Mgr.) D.E. Banks; (Mat'ls Mgr.) W.H. Ogilvie; (Cont.) C.H. Bogart; (Engr'g Mgr.) D. Wilson; (Purch. Mgr.) C. Joseph; (Tech.Dir.) R.E. Doomernik; (Admin. Co-Ord.) Ms. M. Jones. Annual Sales (E). Co. Size (D).®
- Fastforms Inc., 51 Massey Rd., P.O. Box 1444, Guelph, Ont. N1H 6N9. Tel. 519-824-4910. Toll Free: (416,519,705) 800-265-8312. Fax: 519-824-5972. Continuous and snapout business forms. Parent company, Concor Limited. (P.) G. Christie; (S.M.) D.S. Wagner; (Plant Mgr.) C. Martin. Annual Sales (D). Co. Size (8).®
- Faucher, Norman A., Limited, P.O. Box 67, Amherstburg, Ont. N9V 2Z2. Tel. 519-736-5451. Fax: 519-736-5554. Plants, 200 St. Arnaud St., and 130 Fort St., Amherstburg, Ont. Shipping containers, pallets. (P.) N. A. Faucher. Co. Size (C).
- ★FAULTLESS-DOERNER MANUFACTURING INC., 630 Weber St. N., P.O. Box 425, Waterloo, Ont. N2J 4B2. Tel. 519-885-5550. Toll Free: (416,514,519,613) 800-265-6103, (204,306,403,506,604,705,709,807,819,902) 800-265-8885. Fax: 519-885-4081. Branch office, Richmond, B.C. Associate, Faultless Casters, Evansville, IN, U.S.A. Office chair controls, bases, arm rests, back up-rights and components, furniture and truck casters and wheels. Brands, "Faultless", "Doerner". Parent company, FKI Anit PLC, London, England. For. Reps. throughout the world.

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

- (G.M. & V.P.) J. L. Campbell; (Cont.) J. Roppel; (Mktg. Mgr., Off. Furn. Prods.) G. Johnson; (Purch. Mgr.) J. Schneider; (Sales & Plant Mgr. Caster Prod.) J. Ramore. Annual Sales (E). Co. Size (E).®
- †Favorite Foods Ltd., 6934 Greenwood St., Burnaby, B.C. V5A 1X8. Tel. 604-420-9116. Fax: 604-420-9116. "Golden Dragon" soy sauce, teriyaki marinade, plum sauce.
- (P.) R. Yim; (Asst. Mgr.) Ms. L. Yim; (Mgr.) H. Lam. Annual Sales (C). Co. Size (A).®
- Favorite Products Co. Limited, [La Cie Des Produits Favorite Ltée.], 730 Salaberry St., Laval, Que. H7S 1H3. Tel. 514-663-5750. Fax: 514-667-5218. "Saular" pet litter, "Saular Plus" scented litter, "Katkit" disposable litter, "Oil-Dri" oil absorbent. Parent company, Oil Dri Corporation of America.
- (P.) G. Sauvageau; (V.P.) D. Jaffee; (S.T.) A. Sauvageau. Annual Sales (D). Co. Size (A).®
- Fazio Fiberglass Limited, 23 Robinson St., P.O. Box 357, Fort Erie, Ont. L2A 5N1. Tel. 416-871-0501. Custom fabricators of fiberglass structures.
- (P.) A. Fazio; (V.P.) V. Cottone. Annual Sales (B). Co. Size (A).®
- ★Feather Industries (Canada) Limited, 115 Glen Scarlett Rd., Toronto, Ont. M6N 1P5. Tel. 416-766-4142. Fax: 416-766-9875. Processed and raw feathers for bedding, upholstery, and garment insulation. Brand, "F.I.L.". (P.) D. Pryde. Annual Sales (D). Co. Size (A).®
- ★Feature Foods Limited, 15 Meteor Dr., Rexdale, Ont. M9W 1A3. Tel. 416-675-7350. Fax: 416-675-7428. Variety of pickled products. Brands, "Feature", "Aaron J", "Golden Herring".
- (P.) Mrs. R. Krongold; (G.M.) W. Howe; (Prod. Mgr.) N. Krongold. Annual Sales (C). Co. Size (B).®
- Feature Millwork Inc., #301 - 204 Cayer St., Coquitlam, B.C. V3K 5B1. Tel. 604-522-7951. Fax: 604-526-9750. Custom millwork manufactured to architects drawings and specifications.
- (P. & Dir.) R. Greco. Annual Sales (C). Co. Size (B).
- Federal Foil Limited, P.O. Box 4, Thornton, Ont. L0L 2N0. Tel. 705-436-6200. Aluminum foil containers.
- (P.) W.H. Wright; (Plant Mgr.) G. MacArthur.
- Federal Paint Shop Inc., 1577 Iberville St., Montreal, Que. H2K 388. Tel. 514-522-2512. Fax: 514-522-3039. Application of a baked enamel finish on screws, nails, rivets, zippers, buckles, etc.
- (P. & G.M.) S. Brien; (Mgr.) P. Quirion; (Tech.) E. Brien. Annual Sales (8). Co. Size (A).
- ★Federal Pioneer Limited, [La Cie Federal Pioneer Ltée.], 19 Waterman Ave., Toronto Ont. M48 1Y2. Tel. 416-752-8020. Fax: 416-752-8944. Telex: 06-963724. Branch offices, St. John's, Dartmouth, N.S., Moncton, N.B., Montreal, Quebec, Que., Waterloo, Ottawa, Bramalea, Windsor, London, North Bay, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Richmond, B.C. International sales - Head office, Toronto, Ont. Plants, Truro, N.S., Granby (2), Que., Toronto (2), Bramalea, Ont., Winnipeg, Man., Regina, Sask., Red Deer, Alta., Richmond, B.C. Service locations, Dartmouth, N.S., Montreal, Que., Mississauga, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Electric heaters, circuit breakers, panel boards, safety switches and switchgear, fuses, ground fault detectors, transformers, etc. Brands, "Stab-Lok", "Economy", "Econ", "Econol-im", "Cemco", "FPE", etc. Parent company, The Enfield Corporation, Toronto, Ont.
- (P. & C.E.O.) R.M. Baranowski; (V.P. Sales Distribution & Serv.) D.V. Baldwin; (V.P. & G.M. Standard Prods. Bus.) B.J. Ferreira; (V.P. & G.M. Transformer Bus.) D.L. Weaver; (V.P. & G.M. Engr'd Prods. Bus.) I.K. Pross; (V.P. Int'l Sales) P.T. Wicks; (V.P. Fin.) J.L. Laverigne. Annual Sales (G). Co. Size (G).®
- Federal Plastics Manufacturing Ltd., 5100 Fisher St., Montreal, Que. H4T 1J5. Tel. 514-342-5411. Fax: 514-342-3744. Telex: 05-824703. Extrusion of plastic sheeting and plastic rolls.
- (P.) E. Grunberger; (V.P.) A. Grunberger. Annual Sales (D). Co. Size (8).®
- Federal Signal Canada Limited, 524 Gordon Baker Rd., Willowdale, Ont. M2H 3B4. Tel. 416-499-1200. Fax: 416-499-1221. Branch office, Edmonton, Alta. Electric alarms, buzzers, flashers, signs, sirens, fire alarm systems and devices. Parent company, Federal Signal International Ltd., 81ue Island, Ill., U.S.A.
- (Mng. Dir.) P.L. Randell. Annual Sales (D). Co. Size (A).®
- Federal White Cement Ltd., P.O. Box 548, Woodstock, Ont. N4S 7Y5. Tel. 519-485-5410. Telex: 064-74161. Head

office, Vancouver, B.C. Plant, Lot 3, Concession 3, Twp of Zorra, Oxford County, Ont. "Federal White" Portland cement.

For. Rep., Molina Trading Company, Puerto Rico.

(P.) G. Doumet; (S.T.) A. Doumet; (G.M.) M. Boisvert; (Ops. Mgr.) G. Nichol; (Cont.) S. Brodie; (S.M.) R. Dunham. Annual Sales (D). Co. Size (C).

★Federated Co-operatives Limited, 401 - 22nd St. E., P.O. Box 1050, Saskatoon, Sask. S7K 3M9. Tel. 306-244-3311. Fax: 306-244-3257. Telex: 074-2470. Region offices, Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta. Lumber and plywood plant, Canoe, B.C. Feed plants, Brandon, Man., Weyburn, Melfort, Moosomin, Saskatoon, Sask., Calgary, Edmonton, Alta. Subsidiary, Consumers' Co-operative Refineries Limited, Regina, Sask. Associate, Interprovincial Cooperative Limited, Saskatoon, Sask. Cedar, douglas fir, pine, spruce and balsam lumber, spruce and fir plywoods, also animal and poultry feeds. Registered trade marks, Canoe, CO-OP, Shuswap.

(C.E.O.) W. H. Thompson; (Mktg. Div. Mgr.) E. J. Wiebe; (Mgr. Forest Prods.) C. McCarthy; (Agric. Div. Mgr.) A. Robinson; (S.M.) S. A. Ross. Annual Sales (I). Co. Size (G).®

Federated Co-operatives Ltd., Plywood Division, Box 70, Canoe, B.C. V0E 1K0. Tel. 604-832-2194. Fax: 604-832-4844. "Canoe" DFP and CSP sheathing "COFI" certified grades. Parent company, Federated Co-operatives Ltd., Saskatoon, Sask.

(Sr. V.P. Forest Prods.) C.F. McCarthy; (Sales & Proc. Mgr.) S. Ross. Annual Sales (E). Co. Size (E).®

★FEDERATED GENCO LIMITED, 4480 Harvester Rd., P.O. Box 5031, Burlington, Ont. L7R 3Y8. Tel. 416-637-5203. Fax: 416-847-5411. Plants, Lachine Que., 834 Appleby Line, Burlington, Ont. Babbitt metal - lead, zinc and antimony alloys, aluminum foundry alloys, type metals, solders, zinc dust. Brands, "Castomatic", "8rushon", "Mount Royal", "Star Solder", "Genco", "XXXX Nickel Genuine", "Federated", etc. Parent companies, Asarco Inc., New York, NY, U.S.A., Noranda Inc., Toronto, Ont.

(P. & C.E.O.) D.A. Thomas; (Gen. S.M.) A. D. Houston; (S.M. Montreal) J. Amyot; (T. & Cont.) C. Strong; (Plant Mgr. Montreal) P. Sebastian; (Plant & Metal Purch. Mgr.) W. Lowry. Annual Sales (E). Co. Size (D).®

Fédon-Expositions Inc., 11150 Hamon St., Montreal, Que. H3M 3A2. Tel. 514-331-2626. Fax: 514-331-0B19. Branch offices, Quebec, Que., Ottawa, Ont. Branch office and plant, Toronto, Ont. Custom exhibits, "Modulex" exhibit systems, "Flexpo" portable exhibits, "Expoquest" interactive electronic questionnaires, SI8A electronic network control centres.

(P. Comm. Serv.) P. C. Seguin; (P. Admin.) T.P.H. Giles; (V.P. Ont.) H. Knorr; (Design & Sales) J. K. Gascogne; (Design & Sales) D. Angers. Annual Sales (D). Co. Size (8).®

★Feed-Rite Ltd., 17 Speers Rd., Winnipeg, Man. R2J 1M1. Tel. 204-233-841B. Fax: 204-235-1260. Telex: 07-587870. Branch offices, Killarney, Melita, Man., Saskatoon, Prince Albert, Sask., Red Deer, Alta. Branch plants, Brandon, Manitou, Man., Humboldt, Sask., Linden, Alta. Animal and poultry feed. Brand, "Feed-Rite".

For. Rep., Fulweigh Co. Ltd., Hong Kong.

(P. & G.M.) N.C. Young; (V.P. Mktg.) J.C. Brown; (V.P. Sales) J.H. Tjaden; (V.P. Tech. Serv.) S.K. Joshi, B.V.M.; (V.P. Nutrition & Prod. Dev.) R.J. McLaren, Ph. D.; (V.P. Prod'n) H. Vis. Annual Sales (E). Co. Size (D).

Feher Machine & Manufacturing Inc., 461 Scott Rd., P.O. Box 2320, Sarnia, Ont. N7T 7L7. Tel. 519-336-540B. Fax: 519-336-5422. Special machinery, shafts and sleeves for pumps, dale selective plating service.

(G.M.) I.S. Feher; (Cont.) Ms. S. Feher; (Ops. Mgr.) I. Shields. Annual Sales (B). Co. Size (A).®

★Felarix Incorporated, 35 Inder Heights, Brampton, Ont. L6Z 2N3. Tel. 416-846-3073. Cellular concrete blocks and wall, floor and roof panels, gypsum wall tiles, etc. Brand, "Povorex".

For. Rep., Reno, Nev., U.S.A.

(P.) F. Rungis. Annual Sales (A). Co. Size (A).®

Feldmann Window Manufacturing Limited, 24 Industrial Park Dr., Tilbury, Ont. N0P 2L0. Tel. 519-682-2170. Toll Free: (416) 800-265-3204, (519) 800-265-0533, (613) 800-265-3251. Fax: 519-682-1700. Sales centres, London, Windsor, Toronto, Ont. Wooden horizontal sliding, casement, awning, double hung and basement window units, insulated steel entrance doors, aluminum clad wood windows and patio doors. Brand, "Feldmann".

(P. & G.M.) R. Feldmann; (S.M.) T. Smith; (Cont.) D. Wong; (Plant Mgr.) J. Marancie. Annual Sales (D). Co. Size (D).®

★Fell-Fab Products Limited, P.O. Box 3303, Station "C", Hamilton, Ont. L8H 7L6. Tel. 416-560-9230. Fax: 416-560-9846. Telex: 061-8673. Associates, Fell-Fab (U.K.) Limited, Leeds, Fell-Fab Products Limited (U.K.) Elland, England; Fell-Fab Ireland Limited, Dublin, Ireland; The Tiffany International Inc., Fell-Fab International Inc., Fabric Craft International Inc. Tarpaulins, canvas bags, container liners, aircraft seat covers, etc. Brands, "Tuffy Tarps", "Felco", "Fell-Fab", "Felcolene", etc.

(Chmn. & C.E.O.) D.R. Fell. Annual Sales (D). Co. Size (D).®

Fellowes Manufacturing of Canada Ltd., 2750 John St., Markham, Ont. L3R 2W4. Tel. 416-475-6320. Fax: 416-475-8795. Sales offices, Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Information management systems, including files/organizers diskette and microfiche retention systems, paper shredders, plus plastic organizers/files. Brands, "Bankers 80x", "PowerShred", "Neat Ideas". Parent company, Fellowes Manufacturing Co., Itasca, Ill., U.S.A.

(P.) M. G. Campbell; (V.P. Ops.) J. Geuzebroek; (Fin. Mgr.) J. P. Edmonds; (Mktg. Mgr.) Ms. S. Riley-Persson. Annual Sales (D). Co. Size (C).®

Fellows Litho Limited, #10, 1590 Matheson Blvd., Mississauga, Ont. L4W 1J1. Tel. 416-625-5B70. Fax: 416-625-4896. Commercial lithography.

(P.) F. Fellows; (V.P.) Ms. L. Richards. Annual Sales (C). Co. Size (A).®

★FELTON BRUSHES LIMITED, 29 Harriet St., Hamilton, Ont. L8R 2E5. Tel. 416-522-3811. Fax: 416-522-4057. Industrial brushes. Brand, "Felton".

(P. & G.M.) A. Moffett; (Off. Mgr.) Mrs. I. Brohman. Annual Sales (C). Co. Size (8).®

Felton Fragrances Worldwide, 210 Willmott Street, Unit 4, P.O. Box 160, Cobourg, Ont. K9A 4K8. Tel. 416-372-3369. Fax: 416-372-4205. Fragrances, fine perfume oils, sanitation and masking agents. Parent company, Felton Worldwide, Brooklyn, NY, U.S.A.

(V.P. & G.M.) P. W. Day. Annual Sales (C). Co. Size (A).®

Femat Custom Fibreglass Mfg., R.R. 3, Hwy. 24, Shelburne, Ont. L0N 1S0. Tel. 519-925-5004. Fiberglass outhouses and tanks, "Femat" kayaks, skiffs, canoes and paddles.

(Prop.) E. Maschek. Annual Sales (A). Co. Size (A).®

Femko Metal Products Limited, 755 Dundas St. E., Toronto, Ont. M5A 2C4. Tel. 416-364-2044. Custom shearing and forming, courier vaults, production specialties.

(P.) J. Marchesky. Annual Sales (C). Co. Size (A).

★Fendor Glass & Aluminum Ltd., 335 Roosevelt Ave., Ottawa, Ont. K2A 1Z2. Tel. 613-722-6581. Fax: 613-722-3168. Overhead and air tight doors, aluminum windows, curtainwalls, boat docks, security counters, doors and windows. Brands, "Crawford", "Fendow", "Fendowall", etc.

(P.) L. W. Westwell; (V.P. Sales) P.T. Royds; (Ops. Mgr.) G. Conlan; (P.A.) W. Westwell; (Prod'n Mgr.) L.G. Westwell; (Off. Mgr.) Miss M. Holmes. Annual Sales (D). Co. Size (C).®

Fenelon Machine Shop Ltd., P.O. Box 508, Port Perry, Ont. L0B 1N0. Tel. 416-985-3056. Marine railways and boat hoists.

(P.) G. Draband; (S.T.) Mrs. H. Draband. Annual Sales (A). Co. Size (A).®

Fenêtre Metropole Inc., [Metropole Window Inc.], 9725 Waverly St., Montreal, Que. H3L 2V7. Tel. 514-384-6521. Fax: 514-384-6528. Aluminum and wood windows, detention, standard and shade screens, specialized hardware for hospital and school doors and windows, "Properal" double glazed aluminum units.

(Prop.) A. Michaud; (Prop.) M. Michaud. Annual Sales (C). Co. Size (A).

†Fenêtres Montmagny Inc., 40 Chemin St-Francois, C.P. 160, St-Francois de Montmagny, Que. G0R 3A0. Tel. 418-259-7763. Fax: 418-259-7236. Plant, St-Raphael, Que. Aluminum clad windows, horizontal slide windows, patio doors steel entrance doors.

(P. & G.M.) R. Gourgues; (Purch. Mgr.) D. Pichette; (Prod'n Mgr.) A. Claveau; (Asst. G.M.) Ms. G. Lachance. Annual Sales (D). Co. Size (D).®

Fenêtres Nordist Enrg., Les, C.P. 620, Shippagan, N.B. E0B 2P0. Tel. 506-336-8594. Windows and doors.

(P.) E. Chiasson; (Mgr.) J. Robichaud.

†Fenêtres St-Jean Inc., Les, 285 Grand-Bernier Nord, St-Jean-sur-Richelieu, Que. J3B 4R3. Tel. 514-347-3737. Fax: 514-347-9980. Casement and sliding windows, garage doors, etc.

(P. & G.M.) J.G. Doucet. Annual Sales (D). Co. Size (C).®

Fenmar Steel Fabricators Limited, 2353 Anson Dr., Mississauga, Ont. L5M 1G1. Tel. 416-677-4493. Fax: 416-677-4534.

(P.) A.J. Davy. Annual Sales (C). Co. Size (A).

Fenwick Automotive Products, 1100 Caledonia Rd., Toronto, Ont. M6A 2W5. Tel. 416-787-1723. Fax: 416-787-7621. Telex: 06-969767. Remanufactured clutches, water pumps, brake calipers and master cylinders, transmissions and differentials.

(P.) R. Fenwick; (V.P. & G.M.) G. Fenwick; (V.P. & Dir. Sales & Mktg.) S. Urovitz; (Cont.) H. Roach; (Dir.Purch.) M. Simon; (Plant Eng.) I. DaSilva. Annual Sales (D). Co. Size (E).

Ferblanterie Cote Nord Inc., 2528 Boul. Lafleche, Baie Comeau, Que. G5C 1E4. Tel. 418-589-9811. Fax: 418-589-9814. Heating and ventilating duct and sheet metal work.

(P.) A. Roberge. Annual Sales (C). Co. Size (A).

Ferguson Printing (1976) Ltd., 84 Stadacona St.W., Moose Jaw, Sask. S6H 1Z1. Tel. 306-692-2244. Lithography.

(P.) L.L. Baillie; (S.T.) Mrs. J.A. Baillie. Annual Sales (A). Co. Size (A).®

Ferguson & O'Reilly Co. Ltd., 20 Arthur St. N., P.O. Box 128, Elmira, Ont. N3B 2Z5. Tel. 519-669-5331. Woolen and synthetic textile mill wastes.

(P.) D. J. Ferguson; (G.M.) R.N. Ferguson. Annual Sales (8). Co. Size (A).®

★Ferguson's Lobster Pound Ltd., Lawlor's Point Rd., R.R.#2, Tangier, N.S. B0J 3H0. Tel. 902-772-2366. Fax: 902-772-2077. Live lobsters and Atlantic salmon in season.

(P.) G.K. Ferguson; (G.M. & S.M.) S. J. Lamont; (Plant Mgr.) T. Ferguson. Annual Sales (C). Co. Size (A).®

★Ferland, J.A. & Fils, (1972) Ltée., 1301 Frontenac, Berthierville, Que. J0K 1A0. Tel. 514-836-6215. Fax: 514-836-3984. Vegetable and soup canners. Brands, "La Corbeille", "LaFerlandiere", "Madeleine".

(P.) C. St-Charles; (Ops.Mgr.) F. Carriere; (S.M.) D. Proulx. Annual Sales (D). Co. Size (D).®

Ferland & Son, 269 Elgin St. N., Cambridge, Ont. N1R 6C9. Tel. 519-621-2250. Custom machining.

(P.) S. Ferland; (T.) Ms. M. Ferland. Annual Sales (B). Co. Size (A).

Fermes Cavendish, Les, See Cavendish Farms.

Fermeture Acme Ltée., See Acme Slide Fastener Ltd.

Fermos Inc., 385 St. Hubert, Pont-Viau, Laval, Que. H7G 2Y8. Tel. 514-667-6341. Display racks, wire grids, wall display systems, sign holders.

(P.) L. T. Rosen. Annual Sales (C). Co. Size (C).

Fern Group Limited, The, 176 Toryork Dr., Weston, Ont. M9L 1X6. Tel. 416-749-0480. Fax: 416-749-0492. Telex: 065-27404. Subsidiary, Ontario Candle Manufacturing Co., Weston, Ont. Sanctuary and votive lights, emergency flares, tapers and twists and classic candles in glass, novelties.

(P.) B.S. Fienberg; (S.M.) C.E. Arderson. Co. Size (A).

Fernbank Electronic Systems Ltd., P.O. Box 850, Stittsville, Ont. K2S 1A9. Tel. 613-839-2919. Fax: 613-839-3184. Plant, Carp, Ont. Automatic electronic test equipment.

(P.) R. Stone; (Off.Mgr., Fin. & Purch.) C. Saunders; (Prod.Mgr.) I. Stalker. Annual Sales (A). Co. Size (A).

Feron Kitchens, division of Feron Company Limited, P.O. Box 2260, Park Dr., Windsor, N.S. 80N 2T0. Tel. 902-798-2229. Fax: 902-798-4661. Branch office, Dartmouth, N.S. Kitchen cabinets, vanities and bathtub wall surround units. Brands, "Coved-Wal", "Omni". Parent company, Feron Company Limited, Windsor, N.S.

For Rep., Gorham's, Bermuda.

(P.) R.L. Wolman; (V.P.) J. Strug; (G.M.) D. G. Feron. Annual Sales (C). Co. Size (A).®

★FEROX INC., 9100 Edison Ave., Anjou, Que. H1J 1T3. Tel. 514-351-7600. Toll Free: 800-361-7748. Fax: 514-351-1949. Paint, lacquers, enamels and specialty coatings. Brands, "Fer-Kote", "Ferox", "Elastic-Kote", "Fer-Tone", etc.

(Dir.) M. Shoer; (Mktg.Dir.) D. Labbe; (Ops.Mgr.) R. Bolduc. Annual Sales (D). Co. Size (8).®

Ferrante Cheese Manufacturer, 5732 Highway 7, Unit 23, Woodbridge, Ont. L4L 3A2. Tel. 416-851-2073.

(Prop.) P. Ferrante. Co. Size (A).

★Ferranti-Packard Electronics, 6030 Ambler Dr., Mississauga, Ont. L4W 2P1. Tel. 416-624-3020. Fax: 416-625-6197. Display modules and multiplexer and programmable logic controllers.

(V.P. & G.M.) D. R. Oliver; (Mgr.Sales & Mktg.) P. A. Manuel; (Div.Cont.) F. A. Milligan; (Mgr.Ops.) J. W. Thomson. Annual Sales (E). Co. Size (E).

★Ferranti-Packard Transformers, [Les Transformateurs Ferranti-Packard], 10 Carlson Crt., Suite 200, Rexdale, Ont. M9W 6L2. Tel. 416-674-9440. Fax: 416-674-8776. Telex: 06-989311. Regional sales offices, Montreal, Que., St. Catharines, Toronto, Ont., Calgary, Alta. Plants, Trois Rivières, Que., St. Catharines, Ont., Dunkirk, NY, U.S.A. Associates, Ferranti-Packard Electronics, Mississauga, Ont., Transformadores Parsons Peebles de Mexico, Guanajuato, Mexico. Power transformers to 500 MVA, also furnace, rectifier, distribution and instrument transformers. Parent company, Rolls-Royce Industries Canada, Inc., Rexdale, Ont.

Sales Agents in U.S.A., Mexico, Central and South America.

(V.P. & G.M.) E. Lamoureux; (V.P.Engr'g) S. A. Veitch; (V.P. & G.S.M.) F. M. Squires. Annual Sales (E). Co. Size (F).®

Ferrari-Wild Inc., 190 Oakdale Rd., Downsview, Ont. M3N 2S5. Tel. 416-743-8222. Fax: 416-743-1683. Vinyl windows.

(P.) H. Wild. Annual Sales (C). Co. Size (A).®

FERREE, E.H., COMPANY LTD., 5701 Lewis Ave., Niagara Falls, Ont. L2E 6V5. Tel. 416-356-2253. Fax: 416-356-8750. Small personal leather goods, billfolds, clutch purses, key cases and leather souvenirs, etc. Brands, "Linn Home", "Ferree".

(P.) R.J. Surman; (T.) S.H. Burman; (V.P. & G.M.) P. A. Surman; (Cont.) D. Glazebrook. Annual Sales (D). Co. Size (E).®

Ferrier Wire Goods Co. Ltd., 170 Mulock Ave., Toronto, Ont. M6N 3C8. Tel. 416-769-5280. Fax: 416-769-2232. Telex: 06-217817. Wire goods.

(P.) W. Wiebeck. Annual Sales (C). Co. Size (A).

Ferrington Fabricators Limited, 250 Ferrie St. E., P.O. Box 301, Hamilton, Ont. L8N 3G4. Tel. 416-522-4207. Fax: 416-528-8851. Miscellaneous iron and architectural metals for buildings. Parent company, Robertson-Yates Corp. Ltd., Hamilton, Ont.

(P.) D. E. Munro; (G.M.) R. Fedgenhauer. Annual Sales (8). Co. Size (A).

★FERRO INDUSTRIAL PRODUCTS LIMITED, 354 Davis Rd., Oakville, Ont. L6J 2X1. Tel. 416-845-4277. Fax: 416-845-9676. Branch office, Montreal, Que. Plants, Oakville, Petrolia, Ont., Surrey, B.C. Enamel and ceramic frit, ceramic colours, plastic colours, gelcoats, specialty compounds, colour concentrates for plastic moulding and extrusion, paint powder coatings. Brand, "Ferro". Registered trade mark, Vedoc. Parent company, Ferro Corporation, Cleveland, OH, U.S.A.

For. Reps.: Ferro Enamel Argentina SAIC, Buenos Aires, Argentina; Ferro Corporation (Australia) Pty. Ltd., Rockdale, N.S.W., Australia; Ferro Enamel Do Brazil Ind. E. Com. Ltda., Sao Paulo, Brazil; Ferro Enamels Ltd., Wombourne, Wolverhampton, England; Procedes Ferro, S.A., St. Dizier, France; Ferro Enamels (Holland) N.V., Rotterdam West, Ferro Corporation, European Division, Rotterdam, Holland; Ferro Far East Ltd., Kowloon, Hong Kong; Ferro De Venezuela CA, Valencia, Fenezuela; Ferro Exuatoriana SA, Ecuador; Ferro Industrial Products Ltd., Taiwan; Metal Portuguesa SARL, Portugal; Ferro Coatings & Colours Ltd., Calcutta, India; Ferro Enamels (Japan) Ltd., Osaka and Komaki, Japan; Ferro Enamel de Mexico, S.A., Mexico D.F., Mexico; Ferro Enamels (Pty) Ltd., Brakpan, Transvaal, S. Africa; Ferro Enamel Espanola, S.A., Munguia (Vizcaya), Spain.

(P.) G. O. Zeller; (Mgr.Fin. & S.) J.E. Arnold; (Mgr. Ops.) A. Keliaci; (Mat'ls Mgr.) H. Phillips; (West'n Div. Mgr.) C. Handy. Annual Sales (E). Co. Size (D).®

Ferro Structural Steel Ltd., 46 Armstrong Ave., Georgetown, Ont. L7G 4R9. Tel. 416-453-5344. Fax: 416-877-0673. Fabrication of structural steel, long span and open web steel joists.

(P.) J. Salamon; (V.P.) R. Collett; (V.P.) J. Collier. Annual Sales (D). Co. Size (C).

★Ferro Technique Ltd./Ltée., 695 Montee de Liesse Rd., Montreal, Que. H4T 1P9. Tel. 514-341-3450. Fax: 514-341-1866. Branch office, Toronto, Ont. Associate, Cowan Dynamics. Machinery for production of wire and cable and the food processing industry, special purpose machines, hydraulic and pneumatic cylinders and actuators.

(P. & G.M.) G. Miechowsky; (Exec.V.P.) S. Stein; (T.) J. H. Tiemann; (V.P.Mfg.) J. Bartosh; (V.P.Sales & Mktg.) R. Wenker. Annual Sales (D). Co. Size (C).®

Fersten Headwear Inc., 9494 St. Lawrence Blvd., Suite 700, Montreal, Que. H2N 1P4. Tel. 514-384-7462. Fax: 514-384-0058. Telex: 05-827526. "Bernie" ladies' hats.

(P.) S. Fersten; (V.P.) J. Fersten; (Cont.) I. Zwirek; (Mgr.) R. Bond. Annual Sales (C). Co. Size (8).®

Fersten Modes Ltd., 9494 Boul. St. Laurent, Ch. 700, Montreal, Que. H2N 1P4. Tel. 514-384-7462. Fax: 514-384-0058. Telex: 05-827526. Ladies' dresses.

(P.) R. Alepins. Annual Sales (C). Co. Size (A).®

FESTO Inc., 215 Carlingview Dr., Rexdale, Ont. M9W 5X8. Tel. 416-675-2090. Fax: 416-675-2055. Telex: 06-989291. Branch offices and plants, Montreal, Quebec, Que. Cylinders, valves, custom engineered, pneumatic, electric and electronic industrial control systems. Parent company, FESTO KG, Esslingen, W. Germany.

(Mng.Dir.) W.C. Kalembe. Annual Sales (D). Co. Size (C).®

★Feuilles de Plastique G.M., Division de Groupe Hamelin Inc., [G.M. Plastic Sheet], 460 rue Robinson, P.O. Box 548, Granby, Que. J2G 7N6. Tel. 514-378-8433. Toll Free: 800-363-7070. Fax: 514-378-5699. Telex: 05-832532. Extruded thermoplastic sheets. Parent company, Hamelin Group Inc.

For.Reps.: U.S.A., South America, Europe, Australia, New Zealand.

(G.M.) R. Sauvageau; (S.M.) B. Patchell; (Plant Mgr.) S. Sporal; (Cont.) C. Côté. Annual Sales (D). Co. Size (C).®

Fia Interior Design Engineering Inc., 35 Princess St., Winnipeg, Man. R3B 1K1. Tel. 204-949-9438. Fax: 204-943-1040. Automotive seat covers, bug screens, cushions, wash mitts, winter fronts, car masks, and nose bras.

(P. & G.M.) I. Applebaum; (Plant Mgr.) L. Demedash; (Admin.) M. Daley. Annual Sales (C). Co. Size (C).®

Fiat Products Ltd., 255 Hutchings St., Winnipeg, Man. R2X 2R4. Tel. 204-633-6122. Fax: 204-632-4595. Sales offices, Saint Lambert, Que., Toronto, Ont. "Fiat" metal and plastic shower cabinets, shower floors and doors, mop service basins, laundry tubs, "Wascan" acrylic bathware, tub/shower enclosures, shower stalls, whirlpools, acrylic tubs, steamshower, renovation and special needs tub/shower products. Parent company, CR/PL L.P., Evanston, IL, U.S.A.

(C.E.O. & P.) R. Reidler; (G.M.) C. R. Bradley; (Compt. & S.T.) D. Battellino, CMA; (Plant Mgr.Winnipeg) A. Anderson; (Nat.Mktg.Mgr.) S. Turko. Annual Sales (D). Co. Size (C).®

Fib-Pak Inc., 1201 Spence Ave., Hawkesburg, Ont. K6A 3G7. Tel. 613-632-0115. Fax: 613-632-4023. Woven polyester webbing and fabrics.

(P.) B. M. Osborn; (Mgr.Sales & Mktg.) A. G. Richards; (Mgr.Fin. & Acct'g) Ms. S. Sheldon; (Purch. & Plan'g Coord) W. A. Seay. Annual Sales (D). Co. Size (D).

★Fiba Canning Inc., 2651 Markham Rd., P.O. Box 280, Agincourt, Ont. M1S 3B8. Tel. 416-299-1142. Fax: 416-299-0349. Trailers for carrying cryogenic compressed and liquid gases.

(P.) H.J. Canning. Annual Sales (C). Co. Size (A).®

Fiber-Coat Manufacturing Limited, 157 Tillson Ave., Tillsonburg, Ont. N4G 3A7. Tel. 519-842-6272. Painted hardboard sign blanks and store fixtures.

(P.) S. Molnar; (G.M.) S. S. Molnar; (Plant Mgr.) L.A. Quinn. Annual Sales (A). Co. Size (A).

Fiberez Corrosion Molding Products Ltd., 235 Saunderson Dr., P.O. Box 1057, Cornwall, Ont. K6H 5V2. Tel. 613-933-3525. Fax: 613-933-9844. "Fiberez" reinforced plastics for plumbing fixtures, showers, whirlpool baths, modular baths.

(P.) M. S. Kaneb; (Exec.V.P.) R. Winchester; (S.M.) S. Johnston; (G.M.) R. Lefebvre. Annual Sales (C). Co. Size (C).®

★Fiberglas Canada Inc., Suite 600, 4100 Yonge St., Willowdale, Ont. M2P 2B6. Tel. 416-733-1600. Fax: 416-226-4159. Telex: 065-24309. Sales offices, Halifax, N.S., Saint John, N.B., Montreal, Quebec, Que., Toronto, Ottawa, Hamilton, London, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Plants, Montreal, Victoriaville, Que., Sarnia, Scarborough, Guelph (2), Ont., Edmonton, Alta., Mission, B.C. Subsidiaries, VIL Vermiculite Inc., FCI Management Systems Inc. Fiberglass insulations with thermal and acoustical properties for residential, commercial and industrial applications; roofing, sound control, filtration and textile products. Brands, "Fiberglas", "Perma-Seal", "Fiberglas

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

Pink", "Sonoglas", "Sonoboard". Parent companies, P.P.G. Canada Inc., Toronto, Ont. and OwensCorning Fiberglas Corporation, Toledo, OH, U.S.A. *

(P. & C.E.O.) R. Jones; (Grp.V.P.Textiles Reinf. & Chems.) D. Holden; (Grp.V.P.Insul'n) R.B. Friesen; (V.P.Corp.Serv.) H.A. Hatch; (V.P.Admin.) L.G. Hughes; (Mktg.Mgr.Residential) R.B. Sinclair; (Mktg.Mgr. Industrial) J.S. Cluett; (Mktg.Mgr.Text. & Reinf.,Domes-tic) J.S. MacPherson; (Adv.Mgr.Insulation) G.R. McDiarmid; (Adv.Mgr.Textile) G.H. Dwyer; (Tex. & Reinf.Exp. Mktg.Mgr.) J. Kurck. Annual Sales (G). Co. Size (G).®

†Fiberglass Reinforced Plastic Systems, 804 MacDonell St., Thunder Bay, Ont. P78 4A6. Tel. 807-345-2171. Fax: 807-345-8215. Corrosion resistant fiberglass pipes, ducts, stacks, hoods, tanks and covers.

(Mgr.) L. Leutri. Annual Sales (C). Co. Size (A).®

Fibracan, A Division of Innopac Inc., 3185 Pepper Mill Crt., Mississauga, Ont. L5L 4X3. Tel. 416-569-3660. Toll Free: (514) 800-363-7286. Fax: 416-828-7566. Branch plants, Laval, Que., Mississauga, Ont. Paper and foam cups, foam containers, disposable plastic glasses, wine glasses, cutlery, containers, stirs. Parent company, Innopac Inc., Toronto, Ont.

(V.P. & G.M.) W.L. Whittington; (V.P.Mktg.) J.B. Parker; (Cont.) S. Graf; (Dir.Engr'g.) I. Mackinnon; (Plant Mgr.) G. Swan; (Buyer) Ms. S. Brooks. Annual Sales (E). Co. Size (E).®

★Fibre Glass-Evercoat Co. of Canada Inc., 2270 Speers Rd., Oakville, Ont. L6L 2X8. Tel. 416-825-4000. Automobile body compounds. Parent company, Fibre Glass-Evercoat Company, Inc., Cincinnati, OH, U.S.A.

(G.M.) M. W. Haggas. Annual Sales (C). Co. Size (A).®

Fibre Kraft Enterprises Ltd., R. R.#2, Peterborough, Ont. K9J 6X3. Tel. 705-743-8519. Fiberglass truck caps.

(P.) D. Malcolm; (S.T.) Ms. M. Malcolm. Annual Sales (A). Co. Size (A).®

Fibre Mauricie Ltée., P.O. Box 675, 40 de la Fonderie, Cap-de-la-Madeleine, Que. G8T 8Y6. Tel. 819-379-4141. Fax: 819-379-3803. Fiberglass pipes and fittings, tanks, linings of pulp washer vats, etc.

(P.) J. Buhler; (V.P. & Sales Rep.) M. Pellerin; (S.T.) D. Pepin. Annual Sales (C). Co. Size (A).

Fibre de Verre G.S.B. Ltée., 1500 rue de l'Eglise, Pontbriand, Que. G0N 1K0. Tel. 418-335-7142. Fax: 418-335-2150. Reinforced plastic whirlpool baths and tubs, also bath tub enclosures.

(P.) G. Gilbert; (Purch.) R. Simoneau. Annual Sales (B). Co. Size (B).

★Fibres Armtex Inc., 1675 Industrial Blvd., Magog, Que. J1X 5B3. Tel. 819-843-4236. Fax: 819-847-1275. Branch office, Montreal, Que. Fiberglass, fibreglass/graphite and polyester fabrics, fibreglass and copper laminates.

(P. & G.M.) R. Roy, C.A.; (Dir.Sales & Mktg.) F. Duquet; (Cont.) Ms. M. Gaudreau; (Plant Mgr.) J. Michaud. Annual Sales (D). Co. Size (B).®

Fibrovian International Ltee, CP 510, Bromont, Que. JOE 1L0. Tel. 514-534-3581. Fax: 514-534-0285. Truck body, trailers and house boat.

(P.) M. J. Guindon. Annual Sales (C). Co. Size (B).

★Fidelity Leather & Vinyl Products Ltd., 4256 Montrose Rd., Niagara Falls, Ont. L2H 1J9. Tel. 416-354-2714. Fax: 416-354-6933. Eye glass cases, check book covers, clear vinyl work envelopes, tool kits, etc. Brand, "Fidelity".

(P. & G.M.) B. Milani; (V.P. & Sales Rep.) D. Milani. Annual Sales (C). Co. Size (B).®

★Fiedler, R., Meat Products Ltd., Grigg Dr., P.O. Box 400, Simcoe, Ont. N3Y 4L4. Tel. 519-426-8520. Fax: 519-426-9760. "Fiedler's Select Quality" salamis, cold cuts, sausages, bacon, hams, turkey and chicken roasts, roast beef, pastrami, meat loaves.

(P.) R. Fiedler; (Prod'n Mgr.) B. Fiedler. Annual Sales (D). Co. Size (B).®

Fiedler Technology Ltd., P.O. Box 213, Nobleton, Ont. L0G 1N0. Tel. 416-832-0493. Fax: 416-832-3701. Plant, Maple, Ont. Design and manufacture of automation, packaging, testing and material handling machinery.

(P.) E. Fiedler. Annual Sales (B). Co. Size (A).®

Fiedler Technology Ltd., 84 Malmo Court, Units 13-15, Maple, Ont. L6A 1R4. Tel. 416-832-0493. Fax: 416-832-3701. Adhesive gun, cycle test machines, leak test machines, special material handling machinery and packaging equipment, etc.

(P.) E. Fiedler. Annual Sales (B). Co. Size (A).

★Field, A.H.T., & Co. Ltd., 600 Chester Rd., Annacis Business Park, New Westminster, B.C. V3M 5Y3. Tel. 604-526-6761. Activator for septic tanks. Brand, "Septonic".

Foreign representatives in the U.S.A.

(P. & G.M.) J.W. Partridge; (S.M.) A.C. McDougall. Annual Sales (C). Co. Size (A).®

Field Aviation Company Inc., 4230 Sherwoodtowne Blvd., Suite 300, Mississauga, Ont. L4Z 2C6. Tel. 416-566-5400. Fax: 416-566-5411. Telex: 06-968530. Branch office, Ottawa, Ont. Manufacturing division, Calgary, Alta. Subsidiaries, Field Aviation East Ltd., Field Aviation Sales Ltd., Toronto, Navair Limited, Mississauga, Ont., Field Aviation West Ltd., Calgary, Alta. Aircraft seats, modification, overhaul, conversion and painting, aerial bombing equipment and geophysical survey systems, aerospace engine components. Parent company, Hunting Group, London, England.

(Chmn.) W. B. Boggs; (P.) G. Derek Teele; (V.P.Fin.) P.E. Tyrrell; (S.) Mrs. J.L. Baldwin; (Mgr.Gov't & I.R.Ottawa) H. Wilkinson. Annual Sales (E). Co. Size (F).

Field Lumber Limited, P.O. Box 40, Field, Ont. P0H 1M0. Tel. 705-758-6511. Fax: 705-758-6698. Lumber, planing mill, pulpwood chips. Parent company, R. Fryer Forest Products.

(P.) R. Fryer; (G.M.) C. Dupuis. Annual Sales (C). Co. Size (C).®

★Field Technologies (1989) Ltd., 2414 Koyl Ave., Saskatoon, Sask. S7L 7L5. Tel. 306-664-6600. Fax: 306-664-6688. Branch offices, Elmira, Ont., Lisbon, IA, U.S.A. Agricultural electronic products for mobile equipment including, sprayer controls, seeder, shaft, sprayer and grain loss monitors. Parent company, Flexi-Coil Ltd.

(G.M.) G. Hjertaas. Annual Sales (C). Co. Size (A).®

Fieldco Mfg. Inc., 8542 - 42nd St., Edmonton, Alta. T6B 2N4. Tel. 403-465-0565. Fax: 403-465-0569. Custom and contract machining, fabrication and repairs, also hard surface and ceramic metallized coatings.

(P.) N. Lepps; (S.T.) D. Zukowski; (Cont.) Ms. S. Rudnitski. Annual Sales (C). Co. Size (B).®

†Fielder-Ontario Paper Box Co., Division of Torham Packaging Inc., 44 Norwood Terrace, Toronto, Ont. M4E 2H1. Tel. 416-698-3843. Fax: 416-698-8528.

(P.) C.Y. Woods; (Plant Mgr.) R. Marshall. Annual Sales (C). Co. Size (C).®

FIELDING CHEMICALS LIMITED, 3549 Mavis Rd., Mississauga, Ont. L5C 1T7. Tel. 416-279-5122. Fax: 416-279-4130. Telex: 069-61189. Solvents and cleaning chemicals.

(P.) G. Wentlandt. Annual Sales (C). Co. Size (C).®

★Fifth Ave. Furniture Ltd., 225 Doney Cres., Concord, Ont. L4K 1P6. Tel. 416-738-8005. Fax: 416-669-3743. Associate, Euroline Furniture Limited. Wall units, bookcases, china cabinets and bedroom furniture. Parent company, Liberty Furniture Industries Ltd., Concord, Ont.

(P.) G. Kharlip; (V.P.) V. Goyzman; (S.T.) J. Frieberg; (G.S.M.) H. Slavner; (Plant Mgr.) M. Goyerman. Annual Sales (C). Co. Size (B).®

Fifty One Design, 101 Amber St., Units 7-8, Markham, Ont. L3R 3J7. Tel. 416-475-7795. Commercial artists and designers.

(P.) P. Noetzel. Co. Size (A).

Fike Canada Inc., 5439 Fairview St., Burlington, Ont. L7L 5J7. Tel. 416-681-3100. Fax: 416-681-3107. Pressure relief products such as valves, venting, etc.

(P. & G.M.) R. Leach; (Plant Mgr.) D. Mycroft.

★Filaq Inc., Route 116, Danville, Que. JOA 1A0. Tel. 819-839-2794. Fax: 819-839-2797. Telex: 05-836314. Asbestos, yarn and cord, cloth rope tape and related products and glass. Parent company, Industries 3R Inc., Danville, Que.

(P.) R. Chaine. Annual Sales (C). Co. Size (B).®

★Filature Lemieux Inc., C.P. 250, 125 route 108, St-Ephrem, Que. G0M 1R0. Tel. 418-484-2169. Fax: 418-484-5561. Carpet yarn, upholstery and drapery yarn.

(P.) J. Paul Lemieux; (Plant Mgr.) M. Lemieux; (Mktg.) S. Lemieux. Annual Sales (C). Co. Size (B).®

Filature de l'Isle-Verte (1984) Ltée., La, P. O. Box 1510, Isle-Verte Ouest, Que. G0L 1L0. Tel. 418-898-2050. Fax: 418-898-2050. Safety work pants for chain saw users, industrial and sports rain suits, leg and knee protectors, traffic vests, helmet linings, etc.

(P. & G.M.) P. Thériault. Annual Sales (B). Co. Size (A).

Filatures Château Inc., Les, [Château Knitting Mills Inc.], 215 rue St-Zotique ouest, Montreal, Que. H2V 1A2. Tel. 514-274-7505. Telex: 05-826796. Plant, 6750 Esplanade Ave., Montreal, Que. Associate, Les Filatures Watson's Inc. Circular knit fabrics in all cotton and cotton blends. Parent company, Manufacture de Lingerie Château Inc.

(V.P.) M. Khoury; (Cont.) K. Khoury; (Prod.Mgr.) J. Khoury; (Purch.) J. Taza. Annual Sales (C). Co. Size (C).

Filbiron Sytems Group, 178 Torbay Rd., Markham, Ont. L3R 1G6. Tel. 416-477-0450. Fax: 416-477-5189. Unix computer products, computer software and hardware service.

(P.) H. Fischler; (G.M.) D. Smith. Annual Sales (D). Co. Size (B).

Filitech, 1A Gagnon, C.P. 522, Bellefeuille, Que. J0R 1A0. Tel. 514-431-7265. Fax: 514-436-9703. Dedicated acquisition system and hydraulic press control.

(P.) S. Filiatrault; (Mgr.Fin.) M. Beauchesne. Co. Size (A).

Filochrome Inc., 1355 Rue Lepine, Joliette, Que. J6E 487. Tel. 514-759-1826. Fax: 514-759-4644. Associate, Distribution Fillair Inc., Joliette, Que. Wire products, shelving, racks, baskets and displays, zinc, nickel and chrome plating, zinc phosphate, electropolish on stainless steel.

(P.) P. Malo. Annual Sales (D). Co. Size (C).®

★Filor Industries Inc., 101 Citation Dr., Units 9 & 10, Concord, Ont. L4K 2S4. Tel. 416-738-0696. Fax: 416-738-6275. Stainless steel tanks, plain or dimple jacketed, specialized machinery, bins, hoppers, pump bases, platforms and stairs, etc.

(P.) O. Crescentini; (Cont.) Ms. F. Nobili; (Shop Mgr.) B. F. Martin; (Plant Mgr.) A. Gonzalez. Annual Sales (C). Co. Size (A).

Filotech Electrodes Inc., 300 St.-François-Xavier, Suite 206, C.P.172, Delson, Que. J0L 1G0. Tel. 514-632-2356. Fax: 514-632-0462.

(P.) T. Todaro; (Dir.Prod.) G. P. Hoffmann; (Dir.Purch. & Hum.Res.) Ms. G. Hoffmann- Todaro. Annual Sales (C). Co. Size (A).

†Filpac Inc., P.O. Box 148, Terrebonne, Que. J6W 3L5. Tel. 514-471-4181. Toll Free: 800-361-1177, (U.S.A.) 800-361-1146. Fax: 514-492-5824. Flexible packaging transformers. Parent company, American Filtrona Corp., Richmond, Va., U.S.A.

(P.) R. A. Myers; (V.P.) A. C. Seguin; (Cont.) R. Grand'-Maison; (Tech.Mgr.) P. Deguire. Annual Sales (D). Co. Size (D).®

Fils Alba Threads (1986) Inc., Les, See Alba Threads (1986) Inc.

†Fils à Coudre Allied Threads Inc., 144 Port Royal W., Montreal, Que. H3L 3S9. Tel. 514-385-0880. Toll Free: 800-361-0787. Fax: 514-385-5419. Branch offices, Kitchener, Toronto, Ont., Winnipeg, Man., Regina, Sask., Edmonton, Alta., Vancouver, B.C. Plant, 144 rue Port Royal ouest, Montreal, Que. Sewing threads and spun polyester and nylon.

(P.) S. Goldwarg; (V.P.) E. Goldwarg; (Purch.Mgr.) M. Spitzer; (Plant Mgr.) M. Wooden. Annual Sales (D). Co. Size (D).®

Filterfab Inc., 12 Seapark Dr., Box 2231, Station B, St. Catharines, Ont. L2M 6P6. Tel. 416-684-8363. Fax: 416-684-9916. Telex: 061-5234. Dust filter bags, wet filter cloths, interlining and mechanical felts, industrial needle punched non-wovens. Parent company, Edward W. Andrew Ltd., U.K.

(G.M.) R. J. Romanowsky; (Felt Plant Mgr.) R. Jolin; (S.T.) Mrs. C. Veneri. Annual Sales (C). Co. Size (B).®

★Filtex Inc., 550 Beaumont Ave., Suite 401., Montreal, Que. H3N 1V3. Tel. 514-274-3544. Toll Free: 800-361-1275. Fax: 514-274-4138. Telex: 055-62171. Plants, Sutton, Montreal, Que. Associate, Texturon Inc. Synthetic, upholstery and worsted yarns, also textured polyester and handknitting yarns and embroidery threads. Brand, "Grand Mere".

(P.) W.B. Sears; (Exec.V.P.) G. Deckelbaum; (V.P.Fin.) R.W. Fiddian-Green; (P.A.) W.B. Sears, Jr.; (Plant Mgr. Sutton) M. Brazeau; (Plant Mgr.Montreal) T. Holmes. Annual Sales (D). Co. Size (D).®

★Filtran Ltd., 229 Colonnade Rd., Nepean, Ont. K2E 7K3. Tel. 613-226-1626. Fax: 613-226-7124. Plant, Ogdensburg, NY, U.S.A. Associate, Filtran Microcircuits, Ottawa, Ont. Electronic components for the telecommunications and computer industries.

For.Reps., U.S.A.

(P.) P. W. White; (V.P.) I. Bolt. Annual Sales (D). Co. Size (D).®

Filtran Microcircuits Inc., 2655 Blackwell St., Ottawa, Ont. K1H 4E4. Tel. 613-748-7618. Fax: 613-748-7762. Telex: 053-4580. Affiliate, Filtran Limited, Nepean, Ont. Microwave printed circuits, high density hybrids.

For.Reps., Electrowave Enterprises, CA, J. Callahan & Associates, MA, U.S.A., Bruno Corporation, Israel.

- (P.) P.W. White; (G.M.) C. Sutton. Annual Sales (C). Co. Size (A).Ⓢ
- Filuma Door Co. Ltd., 241 Advance Blvd., Brampton, Ont. L6T 4J2. Tel. 416-457-7553. Fax: 416-457-3244. "Polydoor" insulated translucent polycarbonate aluminum and plastic framed sectional overhead doors.
- (P.) P. Gorse; (S.) Mrs. A. Gorse. Annual Sales (8). Co. Size (A).Ⓢ
- Filzmoser Industries Inc., 3949 chemin Oka, St-Joseph-du-Lac, Que. J0N 1M0. Tel. 514-472-6610. Fax: 514-472-6610. Aluminum mold and fixtures for investment and polyurethane castings.
- (P.) M. Filzmoser. Annual Sales (A). Co. Size (A).Ⓢ
- Financial Times of Canada, #300 - 1231 Yonge St., Toronto, Ont. M4T 2Z1. Tel. 416-922-1133. Fax: 416-926-0682. Telex: 06-218681. Branch offices, Montreal, Que., Ottawa, Ont., Vancouver, B.C. Parent company, Southam Inc., Toronto, Ont.
- (Publisher & Editor) J. Macfarlane; (Dir.Mktg.) P. Shugart; (Cir.Mgr.) I. Forsyth; (Promo.Mgr.) B. Taft. Annual Sales (D). Co. Size (C).Ⓢ
- Finberg Manufacturing Company Ltd., 205 Good St., Winnipeg, Man. R3C 1W8. Tel. 204-783-1356. Slippers, aprons, novelty headwear, sun visors, etc.
- (P.) S. Fineberg; (S.T. & G.M.) M. Fineberg. Co. Size (N/R).
- Finch Centre Draperies Ltd., 1111 Finch Ave. W., Unit 43, Downsview, Ont. M3J 2E5. Tel. 416-663-0550.
- (P.) G. Croombs; (Fin.) Ms. S. Croombs. Annual Sales (B). Co. Size (B).
- ★Findicator Stainless Equipment Co., 40 Nugget Ave., Unit 8, Scarborough, Ont. M1S 3A8. Tel. 416-291-7642. Stainless steel equipment for laboratories, pharmaceuticals, food, etc.
- (Prop.) O. Putkonen. Annual Sales (B). Co. Size (A).Ⓢ
- Findlay Pallet Co. Ltd., Box 97, R.R.#4, Chesley, Ont. N0G 1L0. Tel. 519-363-3011. Pallets.
- (P.) M. Findlay; (V.P.) R. Findlay. Annual Sales (C). Co. Size (A).Ⓢ
- Fine Bracelet Co., 1111 Finch Ave. W., Unit 9, Downsview, Ont. M3J 2E5. Tel. 416-665-8249. Bracelets, cuff links, earrings, brooches, charms. Brands, "Hadar", "Finolet".
- (Partner) D. Hudler. Annual Sales (8). Co. Size (A).Ⓢ
- Fine Togs Co. Inc., 6250 Hutchison St., Montreal, Que. H2V 4C3. Tel. 514-274-4359. Fax: 514-274-0373. Infants' and children's playwear, sportswear, pram sets, etc. Brands, "Ruffniks", "Fine Togs", "Philippe Tevellini".
- (P.) A. Tevel; (V.P.) P. Weinberger. Annual Sales (D). Co. Size (D).Ⓢ
- Fineline Circuits Ltd., 6530 Lawtence Ave., East, Scarborough, Ont. M1C 4A7. Tel. 416-283-9560. Fax: 416-283-3588. Printed circuit boards.
- (Chmn. & C.E.O.) G.C. Hitchman; (P.) S. Butt; (V.P.Fin.) O. L. Bernardo. Annual Sales (D). Co. Size (C).
- Finercraft Plastic Products Inc., 1293 Caledonia Rd., Toronto, Ont. M6A 2X7. Tel. 416-789-4156. Fax: 416-789-3129. Base covers, carpet and wall trims, water-stop, wire covering, plastic and rubber extrusions, mouldings, etc.
- (P. & G.M.) D. J. Honey; (V.P.Fin.) D. F. Honey; (V.P.Mktg.) M. J. Honey; (Plant Mgr.) S. Khakee. Annual Sales (C). Co. Size (A).Ⓢ
- Finis Stahl (Canada) Ltée., Les. See Stahl Finish (Canada) Ltd.
- Finished Woodfloor Ltd., 8 Oak St., Weston, Ont. M9N 1R8. Tel. 416-241-8631. Fax: 416-241-8636. Telex: 06-969551. Associates, Satin Finish Hardwood Flooring Limited, Satin Finish Hardwood Flooring (Ontario) Limited, Erie Flooring and Wood Products. "Redi-Flor" pre-finished parquet.
- (P.) N. Stern. Co. Size (N/R).Ⓢ
- Finkel, Henry, Industrial Design, P.O. Box 505, Westmount, Montreal, Que. H3Z 2T6. Tel. 514-935-7749. Fax: 514-935-7749. Industrial designers.
- (P.) H. Finkel. Annual Sales (A). Co. Size (A).Ⓢ
- †Finkle, Wm., Machine Company Ltd., 393 Sidney St., P.O. Box 1266, Belleville, Ont. K8V 3Z9. Tel. 613-966-9262. Fax: 613-966-9269. Associate, Sidney Industrial Rentals and Sales. Mechanical and hydraulic equipment and custom manufacturing.
- (P.) W. Finkle; (G.M.) P. Finkle; (Off.Mgr.) Ms. T. Bowers; (Mgr.Engr'g) J. Ogden. Annual Sales (C). Co. Size (8).Ⓢ
- Finlay Forest Industries Ltd., P.O. Box 250, Mackenzie, B.C. V0J 2C0. Tel. 604-997-3201. Fax: 604-997-5133. Sales office, Vancouver, B.C. Lumber, mechanical refiner groundwood flash dried pulp, and newsprint.
- (P.) C. Pearson; (V.P.Ops.) J. Dahl; (V.P.Lumber Sales) W. Garland; (V.P.Fin.) S. Beaton; (S.M.Lumber) D. Lewis; (P.A.Logging Ops.) R. Dixon; (Plant Mgr.Pulpmill & Newsprint) J. Shepherd. Annual Sales (F). Co. Size (F).Ⓢ
- ★Finn Products Ltd., 1516 Columbia St., N. Vancouver, B.C. V7J 1A4. Tel. 604-985-2415. Fax: 604-985-3952. Handbags and wallets.
- (P.) Y. Kikuchi. Annual Sales (C). Co. Size (A).
- Finn Woodworks Ltd. T/A Finnline Design, 1439 Erin Street, Winnipeg, Man. R3E 2S9. Tel. 204-774-1606. Fax: 204-772-4930. Household and commercial furniture.
- (P.) H. Maki; (S.T.) J. Eronen.
- Finnan Engineered Products Limited, 1149 Bellamy Rd., N., Unit 22, Scarborough, Ont. M1H 1H7. Tel. 416-438-6070. Fax: 416-438-8739. Branch office, Calgary, Alta. "Finnan" chemical control systems and testing equipment, water treatment chemicals for heating and cooling water circuits and boiler cleaners.
- (P.) J.C. Finnan; (S.) Mrs. N.L. Finnan; (G.M.) H.S. Hann. Annual Sales (C). Co. Size (B).Ⓢ
- Finnie Manufacturing Company Limited, 14001 Notre Dame St. E., Pointe-Aux-Trembles, Que. H1A 1T9. Tel. 514-642-8843. Fax: 514-642-7361. Plant for overalls, coveralls, shop coats and light canvas goods, Lacolle, for tents, tarpaulins, duffel bags, etc., Pointe-Aux-Trembles, Que. Canvas goods, canvas treatment to provide water, rot and flame-proofing and conveyor belting.
- (P.) J. S. Finnie; (V.P.) Ms. L. J. Cobbett. Annual Sales (D). Co. Size (C).Ⓢ
- ★Firan Corporation, 353 Iroquois Shore Rd., Oakville, Ont. L6H 1M3. Tel. 416-844-2870. Fax: 416-844-2907. Telex: 06-982264. Branch offices and plants, Scarborough, Oakville, Strathroy, Ont., Red Deer, Alta. Subsidiary, Travelaire Canada Limited. Brands, "Glendale", "Golden Falcon", "Glendette", "Travelaire", "Holidaire", "Rustler", "Kustom Coach", recreational vehicles, printed circuit boards, edge-lit panels, extruded and injected moulded plastic items.
- (Chmn. & P.) D.M. Firestone; (Corp.V.P.) D. G. Mills; (V.P. & S.T.) M. L. Hannan. Annual Sales (F). Co. Size (F).Ⓢ
- ★Fire Detection Devices Limited, 275A Steelcase Rd. E., Markham, Ont. L3R 1G3. Tel. 416-475-0213. Fax: 416-475-5623. "Thermoflex MK II" quick response thermostat for fire alarm systems.
- (P.) J. Duggan; (G.M.) D. Duggan; (Purch. & Mktg.) Ms. E. Murphy. Annual Sales (8). Co. Size (A).
- Fire-Song Mfg. Ltd., 2210 Douglas Rd., Burnaby, B.C. V5C 5A7. Tel. 604-299-1204. Fax: 604-299-3656. Associate, Fire-Hearth Ltd., Burnaby, B.C. Gas and wood burning zero clearance fireplaces, also gas log sets. Parent company, Furnasman Ltd.
- (P.) C. Helyar; (V.P.) R. Baune. Annual Sales (C). Co. Size (A).Ⓢ
- Fire Stop Systems, 55 Valleywood Dr., Markham, Ont. L3R 5L9. Tel. 416-474-9128. Fax: 416-474-9221. Telex: 069-86799. Sales offices across Canada. Associates, Eastern Wire & Conduit and Taymer Industries, Markham, Ont. Penetration fire seals, fire retardant coatings. Brands, "Elasta-Seal", "Thermalastic 83". Parent company, Castrut Inc., Markham, Ont.
- (P.) J. Mohler; (V.P.) D. Mannarino. Annual Sales (C). Co. Size (A).
- Fire Works Gallery, 1569 Barrington, Halifax, N.S. B3J 1Z7. Gold, silver and gemstone jewellery. Parent company, Unity Design Craft.
- (Owner) J. Anderson. Annual Sales (8). Co. Size (A).
- ★Fireflex Manufacturing Limited, #108-20626 Mufford Cres., R.R. #4, Langley, B.C. V3A 4P7. Tel. 604-533-4268. Fax: 604-530-6969. Collapsible potable water tanks, fire fighting water chemicals, fire resistant clothing, computer bags, specialty packs.
- (P.) S. Carter. Annual Sales (C). Co. Size (8).Ⓢ
- ★FIRESTONE TEXTILES COMPANY, A DIVISION OF BRIDGESTONE/FIRESTONE CANADA INC., 1200 Dundas St. E., P.O. Box 486, Woodstock, Ont. N4S 7Y9. Tel. 519-537-6231. Fax: 519-537-6235 Ext. 230. Telex: 064-5629. Plants, Woodstock (2). Ont. Nylon 6 synthetic fibres multifilament and monofilament yarns, injection molding and extrusion resins; nylon, fibreglass and polyester tire cord fabrics and industrial fabrics including rubber coated industrial fabrics. Parent company, Bridgestone/Firestone Canada Inc., Hamilton, Ont.
- (P.) J. Sperr; (G.M.) H. O. Dynna; (Cont.) D. Wayne MacKinnon; (Mktg.Mgr.) R. L. Morissette; (Sales Rep.) D. Sacher; (Plant Mgr.) S. J. Muzak. Annual Sales (E). Co. Size (E).Ⓢ
- Firing Industries Ltd., Box 596, St. Catharines, Ont. L2R 6W8. Tel. 416-688-0962. Fax: 416-688-6643. Branch office, Montreal, Que. Equipment for processing biotech industries including centrifuges, dryers, feeders, mixers, pulverizers and bulk materials handling.
- (P.) L. Firing; (V.P.) N. Firing; (Applications Eng.) D. Feasby; (Applications Eng.) P. Scott; (Applications Eng.) S. Garner. Annual Sales (C). Co. Size (A).Ⓢ
- Firmenich of Canada Ltd., 30 Finley Rd., Brampton, Ont. L6T 1A9. Tel. 416-457-4490. Toll Free: 800-268-3037. Fax: 416-457-4818. Telex: 06-97663. Associate, Firmenich Inc., Plainsboro, NJ, U.S.A. Essential oils, perfumes, natural and imitation flavours. Brands, "Naefco", "Tetrarome", "Citromova", "Firanova". Parent company, Firmenich S.A., Geneva, Switzerland.
- (Ops.Mgr.) Mrs. A. Sibbold; (Ops.Mgr.) R. Thiru; (S. & Compt.) R. A. Stubbs. Annual Sales (D). Co. Size (B).Ⓢ
- First Brands Industries Corporation, 101 John St., Orangeville, Ont. L9W 2R1. Tel. 519-941-0720. Fax: 519-941-9976. "Glad" and "Sürtec" garbage bags, wraps and private label plastic products. Parent company, First Brands Holdings Corporation.
- (P.) J. H. Cleminson; (Mktg.) W. M. Palmer; (Fin.) R. K. Chambers; (Prod'n) M. R. Hiseler; (Purch.) T. J. Gray; (Tech.) I. Chun. Annual Sales (E). Co. Size (E).
- ★First Canadian Specialty Automotive Ltd., 1135 Stevens Rd., Kelowna, B.C. V1Z 2S8. Tel. 604-769-6111. Toll Free: 800-663-8003. Fax: 604-769-6544. Classic automobile reproductions including 1939 Jaguar SS100 Silverstone, 1936 Mercedes Benz, 1956 Thunderbird Spirit, etc.
- (P. & C.E.O.) J. Wizinsky; (V.P.Mfg.) M. Duggan; (V.P.Fin.) W. Nissen; (Exec.V.P.) N. Wizinsky; (Purch. Mgr.) M. Ongaro; (Mktg.Mgr.) W. Stewart. Annual Sales (D). Co. Size (C).
- First Spice Mixing Co. Canada Ltd., 98 Tycos Drive, Toronto, Ont. M6B 1V9. Tel. 416-787-1201. Toll Free: 800-268-1679. Fax: 416-787-5035. Curing materials, binders, seasonings, etc. Brands, "Tietolin", "Seasolin", "Flavolin", "Vita-Curaid", "Smoketex", "Tumbler Aid". Parent company, First Spice Mixing Co. Inc., New York, NY, U.S.A.
- (V.P. & G.M.) Ms. J. Schlosser. Annual Sales (C). Co. Size (A).Ⓢ
- First Web & Litho Limited, 1101 Finch Ave. W., Unit #9, Downsview, Ont. M3J 2C9. Tel. 416-736-4747. Fax: 416-736-1222. Subsidiary, Top Bindery Inc., North York, Ont. Printers of brochures, catalogues, booklets, price lists, flyers, menus, annual reports, etc.
- (P.) W. Kim.
- First Western Printing, 1220 - 28 St. E., Calgary, Alta. T2A 6A2. Tel. 403-248-9030. Fax: 403-248-1959. Printing and lithographing.
- (P. & G.M.) S. Cropper; (V.P.Sales) R. Holman; (Plant Mgr.) F. Vigna. Annual Sales (D). Co. Size (C).Ⓢ
- Firth Bros., Limited, 467 King St. E., Hamilton, Ont. L8N 1C7. Tel. 416-522-4643. Men's uniforms. Brands, "Firth", "House of Hobberlin", "Gleneagles".
- (P.) J. C. Firth. Co. Size (A).
- ★Firth Brown Tools Inc., 115 Dundas St., P.O. Box 280, Cambridge, Ont. N1R 5T8. Tel. 519-621-2610. Toll Free: 800-668-3689, (U.S.A.) 800-265-7845. Fax: 519-621-9431. Telex: 069-59314. Branch warehouse, Montreal, Que. High speed and carbide precision cutting tools. Brands, "Speedicut", "Summit".
- (P.) R. Douglas French; (S.T.) P. W. Shody; (G.M.) S. Cook. Annual Sales (C). Co. Size (C).Ⓢ
- ★Firwin Corp., 150 Rivalda Rd., Unit #7, Weston, Ont. M9M 2M8. Tel. 416-745-9389. Fax: 416-745-0782. "Thermowrap" removable thermal insulation blankets for diesel exhaust systems and high temperature process equipment and plastic extrusion machinery.
- (P.) P. Herman; (S.) Mrs. M. Herman. Annual Sales (B). Co. Size (A).Ⓢ
- ★Fischbach, Alfred, Products Ltd., 1122 Westport Cres., Mississauga, Ont. L5T 1G1. Tel. 416-670-8909. Fax: 416-670-4434. "Fi" polyethylene cartridges, nozzles and plungers. Parent company, Alfred Fischbach, K.G., W.Germany.
- (V.P. & G.M.) M. Fuentes; (Plant Mgr.) R. P. Rieder; (Acct.Mgr.) M. Abshoff. Annual Sales (C). Co. Size (8).Ⓢ
- ★Fischer & Porter (Canada) Limited, 134 Norfinch Dr., Downsview, Ont. M3N 1X7. Tel. 416-667-9800. Fax: 416-667-8469. Telex: 065-27285. Branch offices, Hal-

ifax, N.S., Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Industrial control apparatus, electrical instruments, chlorination equipment, ultraviolet disinfection systems, flowmeters and control systems. Brands, "Micro-Dci", "Copa-X", "Dci Systems", "Chameleon". Parent company, Fischer & Porter Company, Warminster, PA, U.S.A.

(Chmn.) J.L. McGee; (P.) G. Taylor; (Exec.V.P.) D. Emanuele; (V.P.Sales & Mktg.) L. McLean. Annual Sales (D). Co. Size (D).⑤

- ★Fisher Controls Company of Canada Limited, P.D. Box 578, Woodstock, Ont. N4S 7Z6. Tel. 519-539-9892. Fax: 519-537-2479. Telex: 064-74117. Plants, Montreal, Que., Cambridge, Burlington, Ont., Edmonton, Alta. Automatic pressure and liquid level controls and valves, electronic instrumentation. Brands, "Fisher", "Easy E", "Whisper", "Cavitrol", "Provov". Parent company, Fisher Controls Int'l Inc., Clayton, Mo., U.S.A.

Foreign representatives throughout the world.

(P.) G. Schieven; (G.M.) J.A. Gaetan; (P.A.) W.A. Kelly; (Dir.Pers.) R.S. Forbes; (G.M.Edmonton) J.F. Ellis; (Dir.P.I.) K. Jackson. Annual Sales (E). Co. Size (E).

- ★FISHER GAUGE LIMITED, 194 Sophia St., P.O. Box 179, Peterborough, Ont. K9J 6Y9. Tel. 705-748-9522. Fax: 705-748-9211. Telex: 06-96283B. Subsidiary, Fisher-cast, Division of Fisher Gauge Limited, Watertown, NY, U.S.A. Assembly machinery and turbine blade fixturing equipment, small zinc die castings. Brands, "Fisher", "Fixturblok", "Fisher-cast", "Fishertech".

For. Reps. throughout the world.

(Chmn. & C.E.O.) W.F. Fisher; (P. & C.O.O.) T.C.L. Wilcox; (Corp.S.) C.W. Fisher; (V.P. & G.M.Fishertech Div.) E.P. Graham; (V.P. & G.M.Fisher-cast Div.) J. Darwin; (V.P.Admin. & Fin.) F. Murphy; (Mktg.Exec.Asst.) J. Fisher; (Mgr.Mat'l's) T. Jones; (Mgr.Fishertech Sales & App.Eng.) E. Belsey; (Mgr.Fisher-cast Sales) L. Hatfield; (Media Dir.) F.M. Brockington. Annual Sales (E). Co. Size (E).⑥

- ★FISHER & LUDLOW, P.O. Box 5025, 750 Appleby Line, Burlington, Ont. L7R 3Y8. Tel. 416-632-2121. Fax: 416-627-8462. Sales office and warehouses, Longueuil, Que., Edmonton, Alta., Surrey, B.C., Detroit, MI, Pittsburgh, PA, U.S.A. Plant, 750 Appleby Line, Burlington, Ont. Metal bar and safety gratings and treads. Brands, "Flowforge", "Fisholow Aluminum", "Galok", "Deck Span", "Shur Grip". Parent company, Harris Steel Group Inc., Toronto, Ont.

(P.) D.G. Price; (V.P.Sales) K.A. Patton; (V.P. & Cont.) R.F. Heide. Annual Sales (D). Co. Size (C).

Fisher & Son Limited, 486 Arvin Ave., P.O. Box 9171, Stoney Creek, Dnt. L8G 3X9. Tel. 416-662-4187. Fax: 416-662-4188. Brass, bronze, cooper and aluminum sand castings.

(G.M.) B. Unrau. Annual Sales (B). Co. Size (A).⑤

- ★Fisher-cast, [Division of Fisher Gauge Ltd.], 194 Sophia St., Peterborough, Ont. K9J 6Y9. Tel. 705-748-9522. Fax: 705-745-881B. Subsidiary, Fisher-cast, Watertown, NY, U.S.A. Zinc alloy and zinc-aluminum alloy castings. Parent company, Fisher Gauge Ltd.

(V.P. & G.M.) J. Darwin; (V.P.Admin. & Fin.) F. Murphy; (Sales Mgr.) L. Hatfield; (Mgr.Plant Ops.) M. McCullough; (Mgr.Mat'l Purch.) T. Jones; (Mgr.Hum.Res.) T. Clarke. Annual Sales (E). Co. Size (E).

Fishertech, Division of Fisher Gauge Ltd., P.O. Box 179, 194 Sophia St., Peterborough, Ont. K9J 6Y9. Tel. 705-748-9522. Fax: 705-748-6312. Telex: 06-962838. Associate, Fisher-cast. Injected metal assembly and "Fixturblok" systems. Parent company, Fisher Gauge Ltd.

(P. C.E.O.) T. Willcox; (V.P. Admin. & Fin.) F. Murphy; (Mgr.Sales & Engr'g Admin.) E. Belsey; (Mgr.Trent Plant Ops.) B. Purvis; (Mgr.Mat'l) T. Jones; (Mgr.Engr'g) E. Graham; (Mgr.Hum.Res.) T. Clarke; (Co-ord, Mktg.) D. M. Wawrykow. Co. Size (C).

- ★Fishery Products International Limited, 7D O'Leary Ave., Box 550, St. John's, Nfld. A1C 5L1. Tel. 709-57D-DD0D. Toll Free: 800-387-3294. Fax: 709-570-0479. Telex: 016-3151. Branch offices, Montreal, Que., Toronto, Ont., Vancouver, B.C., London, England, Cuxhaven, W. Germany. Processing and freezing plants, Trepassey, Catalina, St. Anthony, Burin, Port Aux Choix, Cooks Harbour, Bonavista, Fortune, Ramea, Grand Bank, Gaultois, South Dildo, Marystown, Harbour Breton, Charleston, Nfld., Riverport, N.S., Boston, Danvers, MA, U.S.A. Associates, Fishery Products Inc., Danvers, MA, U.S.A., Fishery Products of Canada Limited, England, Fishery Products GmbH, Cuxhaven, W. Germany. Frozen seafood and by products. Brands, "FPI", "Maripac", "Caribou",

"Hardy", "Catch o' the Day". Parent company, FPI Limited.

For. Rep., Nichiro Gyogyo Karsha, Tokyo, Japan.

(Chmn. & C.E.D.) V. L. Young; (Exec.V.P.Int'l Mktg.) A. J. Roche; (Exec.V.P.Fin. & Bus.Dev.) D. G. Norris; (Exec.V.P.Hum.Res.) W. E. Wells; (V.P.Fin. & Admin.) D. F. Fifield; (V.P.Sales & Mktg.) E. C. Bishop; (V.P.Trawlers) R. W. Moores; (V.P.Engr'g) D. Hohoff; (V.P. I.R.) K. J. Coombs; (V.P.Prod'n) B. H. Simms; (Exec.V.P., Harvesting & Engr'g) H. M. Clarke; (V.P.Q.A.) L. Fizzard. Annual Sales (G). Co. Size (G).⑥

Fisons Corporation Limited, 1851 Sandstone Manor, Pickering, Ont. L1W 3R9. Tel. 416-831-8444. Fax: 416-831-8689. "Intal", "Somophyllin-12", "Palaron" for asthma, "Dpticrom", "Rynacrom", "Nalcrom", for allergies, "Tussionex", "Dmni-Tuss", "Delsym", "Penn-tuss", "Corsym" antitussives, antihistamines/decongestants, "Imferon" for anemia, "Ergomar" for migraine, "Zaroxolyn" antihypertensives, diuretics, "Triadapin" antidepressants, "lonamin" anorexiant, "Desenex", "Cruex" medicated foot comfort, antifungals, "Caldesene" infant care products, "Gleptosil", "Cromovet" veterinary, "Imferon" for iron deficiency, "Clearblue" home pregnancy test, "Clearplan" ovulation predictor. Parent company, Fisons Plc, U.K.

(P.) J. D. Knott; (Mgr.Consumer & Health) P. Whithead; (Dir.Sales) P. R. Riehl; (Plant Mgr.) Mrs. J. Taylor; (Dir.Pers. & Admin.) Ms. P. Cleary; (Dir.Mktg.) A. Morgan; (Dir.Medical & Tech.) D. Cook; (Dir.Fin.) I. White. Annual Sales (E). Co. Size (D).⑥

FISONS HORTICULTURE INC., 500 - 1212 W. Broadway, Vancouver, B.C. V6H 3V1. Tel. 604-734-4949. Fax: 604-734-6615. Telex: 04-55247. Branch offices, Montreal, Que., Niagara Falls, Windsor, Ont., Delta, B.C., Chicago, IL, U.S.A. Branch plants, Maisonneuve, N.B., Moss Spur, Elma, Man., Seba Beach, Alta. Subsidiary, Soils Inc. Peat moss bales, professional mix bales, potting mix bags. Brands, "Sunshine", "Fairway", "Western". Parent company, Fisons PLC, Ipswich, Suffolk, U.K.

(Chmn.) R. G. Lankester; (P.) M. Crowe; (Sr.V.P.) L. Bykowski; (V.P.) A. Hollmann; (V.P.) P.A. King, Ph.D.; (V.P.) T. Ryan; (Dir.Fin.) H. Mallach; (Mktg.Dir.) K. Lee; (Mktg.) Ms. S. Gullion. Annual Sales (E). Co. Size (E).⑥

Fitz Design By Dargie Ltd., #190-200 Rivercrest Dr. S.E., Calgary, Alta. T2C 2X5. Tel. 403-279-6337. Subsidiary, Body Fantasy Inc. Ladies' and men's leisure wear, swimwear and exercise wear. Registered trade mark, Outfitz.

(Owner) Ms. B. Dargie; (Promotion & Mktg.) Ms. V. Pawluk. Annual Sales (B). Co. Size (B).⑥

Fitzgerald Cabinets Ltd., B9B - 5Bth St. E., Saskatoon, Sask. S7K 5Z4. Tel. 306-931-3323. Kitchen cabinets, store fixtures, stairs, railings, wood millwork.

(P.) K. Plummer. Annual Sales (B). Co. Size (A).⑥

- ★Fitzgerald McAvoy Wire Goods Limited, 49 Brydon Dr., Rexdale, Ont. M9W 4N3. Tel. 416-743-7526. Fax: 416-748-9660. Custom wire goods, security screens and stainless steel products, wire straightening, wire guards, laboratory cages, appliance shelves, baskets and screens for frying food, bike racks, litter baskets.

(P.) C.J. Koeugh; (G.M.) G.T. Kehoe; (Sales) R. Guarino. Annual Sales (C). Co. Size (C).⑤

Fitzpatrick, J.F., Industries Inc., 28 Industrial Court A, Sault Ste. Marie, Ont. P6B 5W6. Tel. 705-759-3470. Fax: 705-759-2421. "The Honey Box" self-contained sanitation facilities for use in mines, "Lil'Jon", recirculating portable flush toilet, "Lil'Jon Provincial" for use in provincial, federal and municipal parks, beaches and trails.

(P. & G.M.) J. W. Fitzpatrick; (P.A.) Ms. M.B. Klien; (Prod'n Mgr.) B. Cooper. Annual Sales (B). Co. Size (A).⑥

- ★Fitzwright Co. Ltd., 576D Production Way, Langley, B.C. V3A 4N4. Tel. 604-533-7848. Toll Free: 800-663-0111. Fax: 604-53D-8812. Associate, Fitz-Wright Survival Systems Inc., Richmond, B.C. Survival suits and accessories, scuba diving and actionwear garments, aviation protective garments. Brands, "Fitzwright", "Sea Quest", "Bare". Parent company, Suunto Oy, Finland.

(P.) D. Robbins. Annual Sales (D). Co. Size (D).⑥

Five Seasons Comfort Limited, 351 North Rivermede Rd., Concord, Ont. L4K 3N2. Tel. 416-669-5620. Fax: 416-669-5356. Branch office, St-Laurent, Que. Associate, Electro Air Canada Limited, Concord, Ont. "Five Seasons" portable electronic air cleaners and golf ball retrievers.

For. Rep., Euro-In, Korea, Holai Corp., Taiwan, Khaldia Air Conditioning, U.A.E., Nurol Duty Free Shops, Turkey, General Intertrade, Greece, Scanoffice, Finland.

(P.) H. David; (S.) Mrs. B. David; (Cont.) R. Schacter; (Mktg.Co-ord.) Ms. M. David. Annual Sales (B). Co. Size (A).⑤

- ★Five Star Tool & Die Limited, 375 Arnold St., Wallaceburg, Ont. N8A 3P3. Tel. 519-627-6D04. Fax: 519-627-45D5. Tools, moulds, casting and trim dies, design and building of stamping and forming dies, production stamping, production machining of grey and ductile iron castings.

(P.) S. McFadden. Annual Sales (C). Co. Size (B).⑤

Five Star Upholstery Limited, 59 Samor Rd., Toronto, Ont. M6A 1J2. Tel. 416-787-6119. Fax: 416-787-9520. Subsidiary, Gold Star Furniture Mfg. Upholstered furniture.

(P.) B. Phronimadis; (Nat.S.M.) L. Beverstein. Annual Sales (C). Co. Size (B).⑥

585532 Saskatchewan Ltd., 322 Duchess St., Saskatoon, Sask. S7K 0R1. Tel. 306-665-2627. Fax: 306-665-7049. Plant, 821-46th St. East, Saskatoon, Sask. Specialty chemical cleaning compounds for home and commercial use.

(P.) R. Larson. Annual Sales (A).⑤

- ★Fjord Pacific Marine Industries, 2400 Simpson Rd., Richmond, B.C. V6X 2P9. Tel. 604-270-3393. Fax: 604-270-3826. Telex: 04-357548. Pickled herring products, smoked salmon, herring and cod, salmon caviar, frozen salmon and halibut. Registered trade marks, Dutch Boy, Fjord, Fjord Pacific.

(Mng.Dir.) T. McMillan; (S.M.) I. Govan; (Acct.) E. Greger. Annual Sales (C). Co. Size (B).

- ★Flag Fire Equipment Ltd., R.R.#1, Hwy#2 and Patillo Rd., Tecumseh, Ont. N8N 2L9. Tel. 519-727-6722. Fax: 519-727-3177. Portable fire extinguishers, wheel units, cabinets, hose racks, powder, halon systems.

(P.) W.C. Doster; (V.P.) R. Hamilton; (S.T.) W. Doster; (S.M.) P. Davidson; (G.M. & Purch.) D. Doster. Annual Sales (D). Co. Size (B).⑥

- ★Flagro Industries Limited, 104 Dunkirk Rd., St. Catharines, Ont. L2P 3H5. Tel. 416-685-4243. Fax: 416-685-0113. Propane fired construction heaters, torches, burners and hot lances, also liquid propane burners.

(P.) B.R. Watson. Annual Sales (C). Co. Size (B).⑥

- †Flags Unlimited Inc., Hwy. 400, Innisfil Ind'l Pk., Box 24, Thornton, Ont. L0L 2N0. Tel. 705-436-4100. Toll Free: (416,519,613,705,807) 800-461-7557, (Outside Ont.) 800-461-4434. Fax: 705-436-4248. Branch offices, Weston, Ottawa, London, Ont. Plant, Barrie, Ont. Flags, flag poles and banners.

(P.) P. Burke; (V.P.Sales) E. Burke. Annual Sales (C). Co. Size (C).⑤

Flaherty Manufacturing Company, Limited, P.O. Box 395, Stn. A, 76 Wellington St. N., Hamilton, Ont. L8N 3H8. Tel. 416-527-6695. Fax: 416-527-7849. Tool boxes, metal stampings. Brands, "F.M.C.", "Flaherty", "Lucky Lou Line", "Perfection Locktite".

(P.) R. C. Glass; (Plant Mgr.) J. Flaherty Jr. Annual Sales (C). Co. Size (B).⑥

Flair Hair Care Inc., 88 Orfus Rd., Toronto, Ont. M6A 1L9. Tel. 416-787-1884. Fax: 416-787-4553. Hair nets and rollers, combs, brushes, mirrors, fabric hair accessories. Brand, "Flair". Parent company, Tilco Plastics (1976) Limited, Peterborough and Emerson Summers Co. Ltd., Toronto, Ont.

(P.) P. Baker; (Exec.V.P.) H. E. White; (G.M.) W.J. Scarlett; (Cont.) P. Lau; (Sales Ops.Mgr.) Ms. S. Lovely. Annual Sales (C). Co. Size (B).⑥

Flake Board Company Limited, 151 Church St., St. Stephen, N.B. E3L 3A6. Tel. 506-466-2370. Fax: 506-466-4328. Sales offices, Montreal, Que., Markham, Ont., Farmington, CT, U.S.A. "Rezflake" particle board, "Mende" thin particle board, "Rezcote", "Rezprime" coated boards, melamine and vinyl woodgrains.

(P.) J. L. Shotbolt; (Cont.) B. Walsh; (P.A.) J. Short; (Plant Mgr.) D. Thompson; (S.M.Markham) K. Shotbolt; (S.M.Montreal) R. Boulianne; (Off.Mgr.) Ms. L. Matthews; (S.M.Farmington) P. Bennett. Annual Sales (E). Co. Size (E).⑥

- ★Flakt Canada Ltd., 140D Merivale Rd., Box 5060, Stn. "F", Ottawa, Ont. K2C 3P9. Tel. 613-226-330D. Fax: 613-226-1308. Telex: D53-3212. Branch offices, Montreal, Que., Fredericton, N.B., Toronto, Waterloo, London, Ont., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, St. Laurent, LaSalle, Que., Smith Falls, Ont. Subsidiaries, Flakt Ross Inc., Flakt Quebec Inc. Pulp and paper dryers, air cleaning and dust collecting systems, air process equipment, heat exchange and heat recovery systems, fans, industrial waste water cleaning systems.

- Brand, "Flakt". Parent company, A8B Flakt AB., Stockholm, Sweden.
- (P.) R. Melville. Annual Sales (F). Co. Size (F).[Ⓢ]
- ★**FLAKT ROSS INC., 304 St-Patrick, LaSalle, Que. H8N 2H1.** Tel. 514-366-5160. Fax: 514-366-3608. Telex: 055-66359. Branch offices, Ottawa, Toronto, Ont., Vancouver, B.C. Branch plant, St-Laurent, Que. Airborne pulp, paper and flash dryers, Yankee hoods, grain dryers, spray booths, ovens, washers, phosphate systems, clean rooms and process air systems, heat recovery systems, air pollution control equipment, industrial fans. Parent company, Flakt Canada Inc., Ottawa, Ont.
- (P.) D. Casey; (V.P.Sales & Mktg.) E. Siedlak; (Dir. Purch.) R. Arseneault; (Dir.Prod'n) C. Moseley; (Dir.Fin.) R. St-Denis; (Dir.Air.Sys.Div.) G. Cooper; (Dir.Drying Div.) R. Quick; (Mgr.& S.) Y. Iasnier. Annual Sales (E). Co. Size (E).
- Flame Craft Company Inc., 2679 Howard Ave., Windsor, Ont. NBX 3X2. Tel. 519-969-7960. Fax: 519-969-2260. Telex: 064-77752. Associates, Arvid Productivity Systems Inc., Arvid Machine Tools Ltd., Windsor, Ont. Localized heat treatment of machine tool parts. Parent company, Continental-Arvid Enterprises Inc., Windsor, Ont.
- (P.) B. Vukelic; (V.P.) F. Rajic; (Compt.) R. Roth. Annual Sales (A). Co. Size (A).
- Flamingo Woven Fabrics Ltd., See Tissus Flamingo Ltée.
- ★**Flangex (576062 Ontario Inc.), 105 Sheffield St., P.O. Box 2004, Cambridge, Ont. N3C 2V6.** Tel. 519-658-6308. Fax: 519-623-6774. Flanges for automobile exhaust systems, metal stampings.
- (P.) G. Harth; (Prod'n Mgr.) P. Harth. Annual Sales (8). Co. Size (A).
- Flash Reproductions Limited, 1 Elrose Avenue, Weston, Ont. M9M 2H5. Tel. 416-742-1244. Fax: 416-742-4571. Offset printing, product promotion.
- (P.) C. Pauptit; (V.P.) D. Looker; (V.P.) R. Wicks. Annual Sales (C). Co. Size (A).[Ⓢ]
- FlavorCoffee Co. Inc., 70 Connie Cres., Concord, Ont. L4K 1L6. Tel. 416-738-0103. Fax: 416-738-6986. Flavoured and regular coffees, flavoured gourmet coffee, and chocolate covered coffee beans. Brand, "Grand Duet", "ChocoCafe".
- (P.) C. Litterst; (Dir. Sales) P. Malone; (Dir.Mktg.) M. Fritsche. Annual Sales (D). Co. Size (B).[Ⓢ]
- ★**Fleck Manufacturing Inc., 91 Lincoln St., Tillsonburg, Ont. N4G 2P9.** Tel. 519-842-9063. Fax: 519-842-8335. Head office, Don Mills, Ont. Plants, 72 Goshen St., Tillsonburg, Trenton, Ont. Associate, Electronic Interconnect Systems (E.I.S.), South Hadley, MA, U.S.A. "Fleck" cord sets, computer harnesses, wiring assemblies, "Arctic Wire" booster cables and PVC components.
- (Chmn. & C.E.O.) J. D. Fleck; (Dep.Chmn.) F. G. Berlet; (P. & C.O.O.) P. A. Tichauer; (P.Vehicle Wiring Div.) D. C. Mucci; (Div.G.M.) J. H. Moylan; (Div.G.M.) B. Mitchell; (Div.G.M.) L. Dawdy; (Div.G.M.) M. Bock; (Div. G.M.) F. Meyer; (C.F.O.) L. O'Brien; (Corp.Cont.) D.G. Corner; (Dir.Hum.Res.) J.A. Roode. Annual Sales (F). Co. Size (G).[Ⓢ]
- Flecto Coatings Ltd., 4260 Vanguard Rd., Richmond, B.C. V6X 2P5. Tel. 604-273-8031. Fax: 604-273-6026. Sales office, Burlington, Ont. Specialty paints, "X-3D" wood stain, "Colours in Plastic" plastic enamel, "Flecto" thinner, cleaner and Danish oil finish, "Varathane" rust paint, liquid plastic, etc.
- (P.) J.E. Vetterli; (V.P.Sales) I. Ross; (G.M.) R.C. Swanson; (P.A.) M. Keller; (Plant Mgr.) D. Linkletter. Co. Size (C).[Ⓢ]
- Fleece Line Ventures, Ltd., 545 Pacific Ave., P.O. Box 1385, Brandon, Man. R7A 6N2. Tel. 204-725-0751. Toll Free: 800-665-6344. Fax: 204-726-0803. Mukluks, moccasins, sheepskin mitts and gauntlets.
- (G.M.) Ms. G. Liberty. Annual Sales (N/R). Co. Size (A).[Ⓢ]
- Fleer Limited, 77 Rivalda Rd., Weston, Ont. M9M 2M6. Tel. 416-745-8850. Fax: 416-745-1311. Bubble gum and candy. Brand, "Dubble Bubble".
- Exports handled by Stuart House, Weston, Ont.
- (P.) A.W. Harding; (V.P.) W.J. Harding; (Plant Mgr.) J. Griffiths. Annual Sales (C). Co. Size (B).
- ★**Fleet Aerospace Corporation, Glendale & Q.E.W., Box 1506, St. Catharines, Ont. L2R 7J9.** Tel. 416-684-9477. Fax: 416-684-7030. Subsidiaries, AAP, Inc., Rancho Dominguez, Langly Corporation, San Diego, CA, U.S.A., Fleet Technology Limited, Kanata, Ont. Divisions, Fleet Industries, Fort Erie, Ont., Techwest, Richmond, B.C., SED Systems Inc., Saskatoon, Sask., Aeronca, Inc., Middletown, OH, Engineered Magnetics Inc., Rancho Dominguez, CA, U.S.A. For products see listing of operating division below.
- (P.) G. Dragone; (V.P.Fin. & S.T.) B. W. Gowan; (V.P.Hum.Res.) P. M. Tomko; (Dir.Tech.Serv.) G. J. Kottick; (Corp.Cont.) J. B. Dekker. Annual Sales (F). Co. Size (G).[Ⓢ]
- Fleet Industries, a Division of Fleet Aerospace Corporation, P.O. Box 400, Gilmore Rd., Fort Erie, Ont. L2A 5N3. Tel. 416-871-2100. Fax: 416-871-2722. Telex: 061-5165. Associates, Aeronca, AAP, Engineered Magnetics, Langly, Lakefront Mfg. Aircraft components and helicopter assemblies, radar antennas, electronic cabinetry, satellite structures. Parent company, Fleet Aerospace Corporation, St. Catharines, Ont.
- (P. & G.M.) C.G. Cline; (V.P.Mfg.) D. Barks; (V.P.Fin.) F. Vidican; (Mgr.Sales & Mktg.) B.M. Oakley. Annual Sales (E). Co. Size (F).[Ⓢ]
- ★**Fleet-Line Products Limited, 49 Craig St., P.O. Box 1025, Brantford, Ont. N3T 5S7.** Tel. 519-756-5700. Fax: 519-756-1742. Custom fabrication and production development of boilers, bakery ovens and proofers. Brand, "Fleet-Line". Precision surface and cylindrical grinding, production, custom and maintenance machining, repair and manufacture tools, dies, jigs and fixtures.
- For.Rep. for boilers, White Oak Limited, West Greenwich, RI, U.S.A.
- (P. & G.M.) H. Offenhammer. Annual Sales (C). Co. Size (B).[Ⓢ]
- Fleet Shoe Supplies Ltd., 367 Ottawa St. S., Kitchener, Ont. N2M 3P3. Tel. 519-744-2462. Fax: 519-744-2561. Associate, Formsole Ltd., Kitchener, Ont. Insole strips and units and materials.
- (P.) R.G. Fleet; (V.P.) J.L. Sergeant; (G.M.) G. T. Sergeant; (Mktg.) R. Brazier. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★**Fleetline Industries Ltd., 452 Brooklyn St., Winnipeg, Man. R3J 1M7.** Tel. 204-885-4346. Telex: 07-55194. Portable field dental equipment and custom built dental cabinetry, specialty medical and optometric equipment.
- (P.) H.J. Evans. Annual Sales (B). Co. Size (A).[Ⓢ]
- FLEETWOOD CANADA LTD., 70 Mount Hope St., Lindsay, Ont. K9V 5G4.** Tel. 705-324-0095. Travel trailers. Brands, "Prowler", "Terry/Taurus", "Terry/Cimarron", "Prowler/Regal". Parent company, Fleetwood Enterprises, Inc., Riverside, CA, U.S.A.
- (G.M.) N.E. Smith; (S.M.) J. Sweet; (Prod'n Mgr.) G. MacArthur; (Purch.Mgr.) J. Pitstick. Annual Sales (E). Co. Size (D).
- ★**Fleetwood Fine Furniture Inc., 75 Brown's Line, Toronto, Ont. MBW 3S5.** Tel. 416-255-2324. Fax: 416-255-8975. Hotel furnishings, dressers, armoires, night stands, headboards, chairs, tables. Parent company, Zest Furniture Industries Limited.
- (P.) S. Alosinac; (S.M.) M. Brown. Annual Sales (D). Co. Size (D).[Ⓢ]
- Fleetwood Metal Industries Limited, 4510 Rhodes Dr., Unit 100, Tilbury, Ont. N8W 5C2. Tel. 519-974-4300. Fax: 519-974-8896. Sales and Eng. office, Tecumseh, MI, U.S.A. Plants, Tilbury, Otterville, Ont. Metal stampings and assemblies. Parent company, Starcan Corporation.
- (G.M. & S.M.) W. Olson; (Compt.) W. Lorenowicz; (Sales & Mktg.Mgr.) E. Strobridge; (Engr'g Mgr.) J. Clarke; (Qual.Mgr.) W. Brown. Annual Sales (E). Co. Size (E).[Ⓢ]
- Fleetwood Sausage Ltd., 5523 - 176th St., Surrey, B.C. V3S 4C2. Tel. 604-576-1191. Fax: 604-576-6762. "Fleetwood" and "Fiorentina" european style meat products.
- (P.) P. Fluckiger; (S.M.) K. Thompson; (Cont.) S. Maschi. Annual Sales (D). Co. Size (D).
- ★**Fleischmann's Yeast Limited, 65 International Blvd., Suite 200, Rexdale, Ont. M9W 6L9.** Tel. 416-674-8155. Fax: 416-674-B163. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C. Plants, Montreal, Que., Calgary, Alta. Subsidiary, Fleischmann's Vinegar. Associate, Fleischmann's Yeast Inc. "Fleischmann's" fresh baker's and consumer active dry yeast. Parent company, Burns Philp & Company, Sydney, Australia.
- (P.) J. S. Berry; (V.P.Sales & Mktg.) D. W. Tipton; (Cont.) R. Butcher; (Plant Mgr.Calgary) J. Van Wyngaarden; (Dir.Ops.LaSalle) L. Leveille. Annual Sales (E). Co. Size (D).[Ⓢ]
- ★**Fleming Gray Limited, 690 Bishop St., P.O. Box 3146, Cambridge, Ont. N3H 4S6.** Tel. 519-653-2400. Fax: 519-653-9674. "Speed-I-True" skate blade straighteners, "Speed-I-Clean" dust collectors, "Speed-I-Precision" skate sharpeners and "Speed-I-Mix" paint shakers.
- For. Reps.: Japan, France, Belgium, Germany, Switzerland, England, Sweden, Austria, Australia, Holland, U.S.A.
- (P. & G.M.) D. C. Gray. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★**Fleming, S.W., Limited, [Fleming, S. W., Ltée.], 20 Barr Rd., Ajax, Ont. L1S 3X9.** Tel. 416-683-3667. Fax: 416-427-1668. Branch office and assembly plants, St. Laurent, Que., Richmond, B.C. Division, Fleming Hardware. Subsidiary, Radixx Steel Door Cores Ltd., Ajax, Ont. Stainless steel and hollow metal fire doors and frames, architectural hardware.
- (Chmn.) S. Fleming; (P.) W. E. Strong; (P.A.) P. McNulty; (Plant Mgr.) S. Amygdalidis; (Mfg.Eng.) R. Fleming; (V.P.Fin. & Admin.) W. J. Spurgeon; (V.P.Mfg.) J. Fleming. Annual Sales (D). Co. Size (E).[Ⓢ]
- Flemming, William A., Div. of New-Life Mills Ltd., Brunswick St., P.O. Box 277, Truro, N.S. B2N 5C1. Tel. 902-895-9202. Fax: 902-893-1671. "New-Life" feed. Parent company, New Life Mills Ltd.
- (G.M.) G. D. Vaughan. Annual Sales (D). Co. Size (B).[Ⓢ]
- Flender Power Transmission Inc., 1151 Gorham St., Units 11-14, Newmarket, Ont. L3Y 7V1. Tel. 416-836-1771. Fax: 416-836-1724. Subsidiary, Flender P.T.I., St-Laurent, Que. Hydraulic devices, speed reducer gear units. Parent company, A.F. Flender A.G. Bocholt, W. Germany.
- North American Rail & Truck Sales of wood products handled by Corporate Wood Products Marketing, Vancouver, B.C., Export Cargo Sales and Pulp and Newsprint handled by appointed agencies in various countries.
- (P.) W. Torfs. Annual Sales (D). Co. Size (A).[Ⓢ]
- Fletcher Leisure Group Inc., 3 rue Hotel de Ville, Dollard des Ormeaux, Que. H9B 3G4. Tel. 514-421-3131. Fax: 514-421-2680. Telex: 05-822767. Branch offices, Ottawa, Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Plants, Montreal, Que., Toronto, Ont. Assembly of "McGregor" golf clubs, "Lifa" polypropylene underwear and activewear, etc.
- (P. & C.E.O.) A. Fletcher; (V.P.Fin.) P. Tasse; (V.P.Sales) K. Tucker; (V.P.Sportswear) Ms. C. Bonney; (Mktg. Dir. & S.M.) J. Quarles. Annual Sales (E). Co. Size (D).[Ⓢ]
- ★**Fletcher's Fine Foods Ltd., 83B5 Fraser St., Vancouver, B.C. V5X 3X8.** Tel. 604-321-6681. Toll Free: (604) 800-663-9291, (403) 800-663-9252. Fax: 604-321-5624. Telex: 04-53344. Branch offices, Calgary, Edmonton, Alta., Kelowna, Vernon, Nanaimo, Victoria, B.C. Plants, Red Deer, Alta., Vancouver, B.C., Tukwila, WA, U.S.A. Associate, Britco Export Packers Ltd., Langley, B.C. Meat packers; smoked and cooked meat specialists, delicatessen lines. Brands, "Fletcher's", "Smokehouse", "Del Pak", "Custom Cut", etc. Parent company, Alberta Pork Producers Marketing Board.
- (P.) G. MacMillan; (V.P. & G.M.) F. Knoedler; (V.P.Fin.) B. Duckenfield; (Mktg.Mgr.) Mrs. L. Brassart; (Prov.Mgr.) Ms. P. Pierre; (S.M.) R. Burkinshaw. Annual Sales (G). Co. Size (F).[Ⓢ]
- ★**Fleurco Industries (1963) Ltd., [Les Industries Fleurco (1963) Ltée.], 990 rue Upton, LaSalle, Que. H8R 2T9.** Tel. 514-364-4344. Toll Free: (416,418,506,514,519,613,705,807,819,902) 800-361-7026, (204,306,403,604,709) 800-361-7364. Fax: 514-364-3407. Shower and mirror doors, tub enclosures, medicine cabinets and bathroom light fixtures. Brands, "Riviera", "Renaissance", "Bellevue", "Select".
- (P.) I. Shiroky; (S.T. & G.M.) M.J. Schachter; (S.M.) R.D. Weiner; (P.A.) R. Schachter. Annual Sales (D). Co. Size (C).
- Flewelling Press Ltd., 96 Prince William St., Saint John, N.B. E2L 2B3. Tel. 506-634-1654. Printers, seal presses, rubber stamps, and rubber printing plates.
- (P. & G.M.) C. G. Flewelling. Co. Size (A).
- Flewelling & Cooper Ltd., 18 West Hastings St., Vancouver, B.C. V6B 1G8. Tel. 604-681-5915. Jewellery. Trademark, three circles with letter "F" in centre circle.
- (P.) B.K. Chang. Annual Sales (A). Co. Size (A).
- †**Flex-A-Duct Limited, 1483 Lancaster Dr., Oakville, Ont. L6H 2T2.** Tel. 416-844-3321. "Flex-A-Duct" wire reinforced flexible ducting.
- (P. & G.M.) G. Pickios.
- Flex-Lox Pipe Limited, P.O. Box 400, 3065 Sumas Mountain Rd., Abbotsford, B.C. V2S 5Z5. Tel. 604-852-4242. Fax: 604-852-629B. PVC, ABS and polyethylene pipe products. Parent company, Titan Foundry Ltd., Surrey, B.C.
- (P.) G.D. Vance; (Cont.) S.N. Tam; (S.M.) D.M. Wheeler. Annual Sales (D). Co. Size (B).[Ⓢ]

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

Flex-O-Lite Ltd., 15 Flex-O-Lite Rd., P.O. Box 216, St. Thomas, Ont. N5P 3T9. Tel. 519-644-1410. Toll Free: 800-265-7661. Fax: 519-644-1382. Branch office, Belmont, Ont. Reflective glass beads and tape for traffic and industrial use, traffic safety cones, vests, flags, signs. Brands, "Flex-O-Lite", "Blast-O-Lite". Parent company, Flex-O-Lite Division-Lukens General Industries Inc., St. Louis, Mo., U.S.A.

(P.) F. Peil; (V.P.Ops.) A. Huning; (Compt.) W. Birchler; (Mgr.Sales & Mktg.) D.M. Wilkins; (Dir.Sales & Mktg.) R. Hicks. Annual Sales (D). Co. Size (A).®

★Flex-Tech Conveyor Systems, 18-8 Skagway Ave., Scarborough, Ont. M1M 3V1. Tel. 416-266-2585. Fax: 416-266-1294. Branch offices, Thornhill, Whitby, Ont. "SKF Flex-Link" conveyor systems including, canning, chain and belt, elevating, portable, scraper, oscillating and coil handling conveyors, "Wilco" precision testers, leak detecting equipment, "Span Tech Designer System" sanitary side-flexing, 3D, Modular conveyor system, convergers, accumulators, elevators, lowerators, divergers.

(Prop.) B. Margeson; (V.P.Mfg.) G. Syvret; (Dir.Mktg.) D. Syvret; (Engr'g Mgr.) S. Forde. Annual Sales (8). Co. Size (A).®

★Flexahopper Plastics Ltd., 2530 - 39th St.N., Lethbridge, Alta. T1H 5J2. Tel. 403-328-8146. Fax: 403-328-8476. Agricultural grain bins, sprayer tanks, storage tanks, recreational vehicle holding and water-tanks, acrylic display units.

(P.) J. Spenceley; (Design Engr.) 8. Spenceley; (Prod'n) D. Papp. Annual Sales (C). Co. Size (A).®

Flexaust Canada Limited, 1290 Hopkins St., Whitby, Ont. L1N 6A9. Tel. 416-668-8818. Fax: 416-668-8819. Lightweight flexible hose and duct. Brands, "Flexaust", "Spring-Flex", etc. Parent company, Callahan Mining Corporation, Phoenix, Ariz., U.S.A.

(P.) F.R. Radcliffe Jr.; (V.P.Sales) W.H. DRaper; (Plant Mgr.) W.V. Hough; (Cdn.S.M.) J.P. Cook. Annual Sales (B). Co. Size (A).®

★Flexi-Coil Ltd., 1000 71st St.E., P.O. Box 1928, Saskatoon, Sask. S7K 3S5. Tel. 306-934-3500. Fax: 306-664-7672. Associate, Flexi-Coil Inc., Minot, ND, U.S.A. Land packers, harrow and packer drawbars, post drivers, air seeders, harrows, field sprayers, cultivators, chisel plows, grain augers.

For.Rep., Flexi-Coil U.K. Ltd., York, England.
(P.) T. Summach; (G.M.) D. Summach; (S.M.) D. Warrener. Annual Sales (E). Co. Size (E).®

★Flexi-Métal Inc., 800 Chemin Bernard, C.P. 295, Granby, Que. J2G 8E5. Tel. 514-378-5459. Fax: 514-378-6299. Associate, Flexi-Sales. Hay racks, dumper wagons, forage boxes, snow blowers, grain boxes, round bale handler, post for street lighting, lighting accessories, road trailer, anchor bolts and sheet metal work.

(P.) R. J.G. Laforce. Annual Sales (C). Co. Size (C).®

†Flexible Dynamics Ltd., 10 Leswyn Rd., Toronto, Ont. M6A 1K2. Tel. 416-783-3323. Fax: 416-781-7680. Sales handled by, Ontor Limited, Toronto, Ont. Stainless steel and fabric expansion joints, light fabrication.

(P.) H. G. Hornell; (Engr'g Mgr.) A. Nestor; (P.A.) Ms. L. Defreitas. Annual Sales (8). Co. Size (A).®

Flexibrick Canada Inc., 1831 Chaplin St. W., Box 1645, Swift Current, Sask. S9H 4G6. Tel. 306-773-2046. Fax: 306-773-2048. Flexible facing bricks and related glue and mortar.

(P. & G.M.) J. Gries; (Cont.) D. W. Rittinger. Annual Sales (8). Co. Size (A).®

★Flexibulb 83 Inc., Div. of Avcorp Industries Inc., 9000 boul. Parent, Box 635, Trois-Rivières, Que. G9A 5J3. Tel. 819-374-9250. Telex: 05-837248. Plastic windows, mirrors and skylights, injection and extrusion of plastic material, transportation refurbishing (aircraft, train, bus).

(P. & G.M.) J. Bourassa. Annual Sales (C). Co. Size (B).

Flexillum Canada Ltd., 165 Steelcase Rd. E., Markham, Ont. L3R 1G1. Tel. 416-475-8756. Fax: 416-475-2817. Telex: 069-66887. "Flexillum" ceiling lighting systems, fluorescent lighting, ceiling raceway for commercial buildings.

(P.) T. 8. Totten; (S.M.) R. Gloster; (P.A.) Ms. C. Totton. Annual Sales (C). Co. Size (8).®

Flexitallic Services Canada Inc., 1337 Lougar Ave., Sarnia, Ont. N7S 5N5. Tel. 519-332-8300. Toll Free: 800-265-0235. Fax: 519-332-8303. Spiral wound and heat exchanger gaskets. Parent company, Flexitallic Inc., Deerpark, YX, U.S.A.

(P.) P. Gordon Britton; (Sales Mgr.) R. La Forest; (Plant Acct.) L. Williams; (Prod.Mgr.) L. Hernandez; (Off.Mgr.) E. Teft. Annual Sales (C). Co. Size (8).

★Flexmaster Canada Limited, 20 West Pearce St., Richmond Hill, Ont. L4B 1E3. Tel. 416-731-9411. Fax: 416-731-7086. Branch offices and plants, Montreal, Que., Mississauga, Ottawa, Ont., Calgary, Alta., Burnaby, B.C. Subsidiaries, Bettervent Industries Ltd., Mississauga, Ont., Z-Flex Inc., Richmond Hill, Ont., Manchester, NH, Uniflex Industries, Mount Laurel, NJ, U.S.A. Flexible ductwork, spiral duct, "Ductbond" duct sealer, "Uniflex" and "Arrow Flex" industrial flexible hose, "Z-Flex" chimney liners.

For.Reps., Z-Flex U.S. Inc., Ang Engineering, Hong Kong.

(P.) I. Donnelly; (V.P.Fin.) R. Flax; (Cont.) A. Chen. Annual Sales (D). Co. Size (C).®

★Flexo Converters Inc., 2700 John St., Markham, Ont. L3R 2W4. Tel. 416-940-9500. Fax: 416-940-9504. High and low density polyethylene film sheets and bags.

(P.) Ashok Patel; (V.P.) H. Patel; (V.P.Mktg.) Mrs. K. Patel; (Plant Mgr.) Alpesh Patel; (Cont.) P. Bansal. Annual Sales (D). Co. Size (C).®

Flexomaster Pkg. Inc., 100 Scotia Crt., Units 6,7,8, Whitby, Ont. L1N 8Y6. Tel. 416-579-9148. Printed webs, small boxes and labels.

(P.) I. Massarolo; (Mgr.Prod.) E. Massarolo; (Mgr. Purch.) A. Massarolo. Annual Sales (C). Co. Size (A).

Flexon Industries Ltd., nw 30-13-2e, Stonewall, Man. ROC 2Z0. Tel. 204-467-2304. Fibreglass septic tanks, burial vaults, portable buildings, shower and bath enclosures, outdoor pools, canoes, septic tanks, "Everlast" burial vaults, and "Northern" canoes.

(P. & G.M.) A. Leschinsky. Co. Size (A).

★FLEXONICS LIMITED, 134 Nelson St. W., Box 1030, Brampton, Ont. L6V 2M2. Tel. 416-451-1250. Fax: 416-451-1315. Telex: 069-7523. Plants, Montreal, Que., Brampton, Ont., Calgary, Alta. Bellows, expansion joints, metal, rubber and fabric, flexible metal hose, connectors for safety valve and pressure relief, explosion proof conduits, pipe guides, ducting and tubular products, teflon hose and bellows, plastic lined pipe and fittings. Brands, "RexWeld", "Rex-Tube", "Rex-Flex", "Flexon".

(G.M.) R.J. Winters; (Mktg.) J. Hord; (Admin.Asst.) Ms. S. J. Merritt. Annual Sales (D). Co. Size (C).

Flexpac Products Limited, 819 Farewell Ave., Oshawa, Ont. L1H 6N4. Tel. 416-433-4671. Fax: 416-433-1865. Contract packaging, battery electrolyte. Brands, "Auto-Flo" battery acid and brake fluid.

(P. & G.M.) L. R. Deakins; (Plant Mgr.) S. J. Johnston; (Off.Mgr.) Ms. R. Johnston. Annual Sales (C). Co. Size (A).®

★Flexile Ltd., 80x 251, Stn. N, Toronto, Ont. M8V 3T2. Tel. 416-255-1111. Fax: 416-255-1729. Telex: 06-967619. Plant, 121 Thirtieth St., Etobicoke, Ont. Floor tile, a wide range of adhesives for resilient flooring and ceramic tile, underlayments and thin-set mortars and grouts.

(Sr.V.P.) G.T. Engman; (Mktg.Co-ord.) Ms. J. Weale. Co. Size (D).

★FLIGHT SYSTEMS LIMITED, 6480 Viscount Rd., Mississauga, Ont. L4V 1H3. Tel. 416-678-9470. Fax: 416-678-6641. Back-up alarm for use on fork lifts, construction equipment, highway vehicles, etc., also battery protection indicators for electric vehicles and automatic automotive head light control, control cards for SCR controls.

For.Reps., Flight Systems GmbH, Mulheim, W. Germany; Bozela Parts AB, Jordbron, Sweden.

(P.) G. Steele; (Tech.Serv.Mgr.) D. Dowie; (Buyer) Ms. D. Van Slingerland; (Off.Mgr.) Ms. T. Tilley. Annual Sales (8). Co. Size (A).®

★Flintshire Farms Inc., R.R.#1, Flinton, Ont. K0H 1P0. Tel. 613-336-8552. Fax: 613-336-9123. "Flintshire Farms" live, fresh, frozen and smoked pheasants, pheasant meat pies, also frozen guinea hens, fresh/frozen cornish chicken, organic chicken, free-range chicken.

For.Reps., Kaufco Sales, Old Greenwich, CN, Tom Kean Enterprises, Fort Lee, NJ, West Coast Foods, Goldberg and Solovy Ltd., Los Angeles, CA, U.S.A.

(P.) K. W. Hook. Annual Sales (B). Co. Size (8).®

Flo-Form Industries Ltd., 125 Hamelin St., Winnipeg, Man. R3T 3Z1. Tel. 204-474-2334. Fax: 204-453-0639. Branch office, Edmonton, Calgary, Alta. Branch office and plant, Saskatoon, Sask. Associate, Custon Counter Tops Ltd., Sask. "Flo-Form" counter-tops.

(P.) J. Dyck; (S.T.) F. E. Dyck; (Prod'n Mgr.) C. Dyck. Annual Sales (D). Co. Size (C).®

★Flo-Skid Manufacturing Inc., 6725-86th Ave. S.E., Calgary, Alta. T2C 2S4. Tel. 403-279-6602. Telex: 038-27859. Associate, Ener-West Projects Ltd. Modular gas processing packaged units, ASME pressure vessels, pipe fabrication, pump and compressor packaging, trailer mounted oil and gas testing separator-line heater units, dehydrators, etc.

(P. & G.M.) H. Saldanha, P.Eng; (V.P.) J. Buri; (S.T.) F. Kaplan; (Shop Foreman) J. Jones; (Shop Foreman) M. Mahachek. Annual Sales (C). Co. Size (A).

Flocage Général Inc., See General Flocking Inc.

Floorco Limited, 21 Research Rd., Toronto, Ont. M4G 2G7. Tel. 416-421-7651. Fax: 416-421-3975. Hardwood flooring. Brands, "Pat-N-Wood" parquet, "Research" brand strip.

(P. & G.M.) A. Rebick; (S.M.) N. Rebick. Annual Sales (C). Co. Size (C).

Florasynth Canada Inc., 5800 Andover Ave., Town Mount Royal, Que. H4T 1K5. Tel. 514-341-3785. Fax: 514-341-6525. Telex: 05-824554. Branch offices, Toronto, Ont., Vancouver, B.C. Flavouring extracts, etc. Brands, "Citrosynth", "Vanillarome", "Fruitosynth", "Maplearome".

(P.) R. Arsenault. Annual Sales (C). Co. Size (8).

Florsheim, A Div. of Inflocon Canada Ltd., 19 Concession St., Box 1090, Cambridge, Ont. N1R 5Y2. Tel. 519-740-4000. Fax: 519-740-6609. Telex: 06-217565. Plant, London, Ont. Men's dress and casual footwear. Brands, "Florsheim Imperials", "Comfortech", "Idlers", "Pro Action", "Sea Tracs", etc. Parent company, Interco.

(V.P.) D. Mossey; (Dir.Sales & Mktg.) D. McCullough; (Compt.) Ms. C. Hackney; (Plant Mgr.) S. Firth; (Dir. Prod.Dev.) A. Dutrisac. Annual Sales (E). Co. Size (E).®

Flow-Rite Inc., 504B Iroquois Rd., Unit #7, Oakville, Ont. L6H 3K4. Tel. 416-849-7855. Fax: 416-849-0871. Storage racks and conveyors.

(P.) M. Leyland; (V.P.Ops.) G. Downs; (Sales Mgr.) J. Bedsley. Annual Sales (C). Co. Size (A).

Flowmatic Holdings Incorporated, 2300 Finch Ave. W., Unit 22, Weston, Ont. M9M 2Y3. Tel. 416-749-7200. Fax: 416-749-4739. High pressure washing equipment for industrial use including cars, trucks, buildings, food plants, parts, tractors, trains, buses, boats, etc., industrial carpet cleaning units, high pressure foamers and chemical stations.

(P.) L. Bascus; (Sales Dir. & Purch.) Mrs. L. Ewing; (Dir.Mktg.) J. Buonviveri; (Prod'n Mgr.) G. Lim. Annual Sales (C). Co. Size (A).®

Fluid Hose & Coupling Inc., 6155 Ordan Dr., Unit 1, Mississauga, Ont. L5T 2E2. Tel. 416-670-0955. Fax: 416-670-0995. Industrial and hydraulic hose and coupling assemblies, filters, regulators and gauges.

(Chmn.) M. Sherkin; (P. & C.E.O.) J. Pasternak; (S.M.) M. Champigny; (Compt.) J. Dow; (Purch.Mgr.) Ms. L. Rubino. Annual Sales (C). Co. Size (A).®

†Fluid-Pack International Limited, 460 Newbold St., London, Ont. N6E 1K3. Tel. 519-686-5900. Fax: 519-686-8976. Subsidiary, Metro Fluid Power, Mississauga, Ont. "Monarch" power units and cylinders. Parent company, Monarch Hydraulics, Grand Rapids, MI, U.S.A.

(Mgr.Dir.) M. Hoefman; (Cont.) D. Armstrong; (Plant Mgr.) J. Mayer. Annual Sales (D). Co. Size (B).®

★Fluorocarbon/Universal Seal Div., R. R. 5, Bancroft, Ont. K0L 1C0. Tel. 613-332-3182. Polyurethane seals. Brand, "Uni-ring". Parent company, Fluorocarbon, Cal., U.S.A.

(G.M.) F. Seyler. Annual Sales (C). Co. Size (B).

★Flygt Canada, 300 Labrosse Ave., Pointe Claire, Que. H9R 4V5. Tel. 514-695-0100. Fax: 514-697-0602. Telex: 05-821844. Branch offices, St. John's, Nfld., Moncton, N.B., Halifax, N.S., Beauport, Val d'Or, Que., Etobicoke, Hamilton, Sudbury, Nepean, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Coquitlam, B.C. Plants, Pointe Claire, Que., Rexdale, Ont. Prefabricated sewage pumping stations, portable diesel-electric generator sets for construction sites. Brand, "Flygt". Parent company, ITT Industries of Canada Ltd., Toronto, Ont.

(P.) A. Tetreault; (Nat'l Sales Mgr.) M. Wimmer; (Mktg. Mgr.) M. Bakhos; (Purch.Mgr.) L. Lodico; (Mfg.Ops.Mgr.) F. Page; (Tech.Grp Mgr.) H. von Cramon; (Compt.) G. Sprauer; (Br.Mgr.Calgary) C. Barg; (Alta.Reg.Mgr.) F. Maltais; (Montreal Br.Mgr.) E. Rouleau; (Br.Mgr. Beauport) J. Asselin; (Br.Mgr.Val d'Or) M. De Celis; (District Mgr.8.C.) K. Amundrud; (Br.Mgr.Winnipeg) D. Ball; (Br.Mgr.Nfld.) R. Squires; (Br.Mgr.Nepean) D. Gardner;

- (Br.Mgr.Etobicoke) D. Campbell; (8r.Mgr.Hamilton) B. Hartwick; (8r.Mgr.Sudbury) B. McFadden; (Br.Mgr. Saskatoon) 8. Willett; (8r.Mgr.Halifax) J. Paris. Co. Size (E).⑤
- Foam-5 Fabricators Ltd., 4 Paget Rd., Unit #7, Brampton, Ont. L6T 5G3. Tel. 416-458-6851. Fax: 416-676-9889. Polystyrene non-slip tray liners, foam take-out lids, cakeboards, backing boards, custom die cutting, screening, sheeting.
- (P.) R.R. McMahan. Annual Sales (C). Co. Size (A).
- Foam & Plastic Industries Limited, 264 Newkirk Rd., Richmond Hill, Ont. L4C 3G7. Tel. 416-884-6565. Fax: 416-884-5060. Cushions, pillows, mattresses, pads, etc. Brands, "Pillofoam", "Viscount", "Starlight".
- (P.) J. Rosen; (G.M.) J. Ross; (S.M.) H.G. Mullen; (Plant Mgr.) B. Vettease. Annual Sales (C). Co. Size (B).⑥
- †Focal Technologies Incorporated, 40 Thornhill Dr., Unit 7, Dartmouth, N.S. B3B 1S1. Tel. 902-468-2263. Fax: 902-468-2249. Electrical slip rings, fibre optic rotary joints, fluid rotary unions, fibre optic sensors and telemetry systems. Brands, "Logo", "Fibreforce", "Nova Scotia Slip Rings".
- (P.) G. A.J. Smith; (Tech.Mgr.) J. W. Snow; (Prod'n Mgr.) G. Channer. Annual Sales (C). Co. Size (A).⑥
- Folding & Bindery Systems Ltd., 100 Marmora St., Weston, Ont. M9M 2X5. Tel. 416-746-7192. Fax: 416-746-2059. Associate, Norman Binding Limited, Weston, Ont. Bookbinding, cerlox and wire-o binding, index tabbing, eyeletting, tag stringing, plastic laminating, saddle stitching.
- (Chmn.) C. Beange; (P.) N. Beange. Annual Sales (D). Co. Size (F).⑤
- Follett's Trade Bindery Ltd., 430 Passmore Ave., Scarborough, Ont. M1V 5A9. Tel. 416-297-0580. Fax: 416-297-4894. All types of bindery work, including perfect, cerlox and wire binding, wire and loop stitching, etc.
- (Prop.) D. Follett; (Off.Mgr.) Ms. K. Bilsborough; (Prod'n Mgr.) R. Deffett. Annual Sales (N/R). Co. Size (C).
- FONDERIE DE THETFORD (1969) INC., [THETFORD FOUNDRY (1969) INC.], 700 Notre Dame St. N., P.O. Box 85., Thetford Mines, Que. G6G 5R9.** Tel. 418-335-9149. Fax: 418-335-3350. Wear resisting (hi-chromium), ductile, heat and corrosion resisting also ni-hard, ni-resist and cast iron castings.
- (P.) P. Roberge; (S.M.) B. Grenier; (Q.C.Mgr.) J. Jean-Claude Duval; (G.M.) G. Houle. Annual Sales (C). Co. Size (B).⑤
- Fonderie Grand'Mère Ltée., 888-7th Ave. S., Grand'Mère, Que. G9T 5L1. Tel. 819-538-3314. Toll Free: 800-567-8666. Fax: 819-538-3788. Castings.
- (P. & G.M.) L. Matteau; (Plant Mgr.) J.G. Matteau. Annual Sales (C). Co. Size (B).⑥
- Fonderie Industrielle Lafor Inc., 131 boul. Begin, Ste-Claire, Que. GOR 2V0. Tel. 418-883-2255. Fax: 418-883-2297. Branch office, Brampton, Ont. Castings in gray and ductile iron as sprockets, disk brakes pumps parts, stove doors, etc.
- (P.) J. Gosselin; (Mktg.Rep.) J. Fortier; (Cont.) G. Belanger; (Prod'n Dir.) D. Lachance; (Buyer) S. Poirier; (Eng.) A. Audet. Annual Sales (A). Co. Size (C).
- Fonderie LaRoche Ltée., 19 Rue de Chantal, Pont Rouge, Que. GOA 2X0. Tel. 418-873-2516. Fax: 418-873-4669. Municipal castings, manhole frames and covers, service boxes, building materials castings, fireplace dampers, chimney rings and doors, box stoves, custom cast iron castings.
- (G.M.) Jean-Pierre Laroche; (S.M.) Jacques Laroche; (P.A. & Plant Mgr.) C. Laroche. Annual Sales (C). Co. Size (C).⑥
- Fonderie Laperle Inc., 106 Montée de La Basse, St-Ours, Que. JOG 1P0. Tel. 514-785-2205. Fax: 514-785-5588. Manhole frame, cover and grate and industrial castings. Parent company, Wotherspoon Foundry Ltd.
- (G.M.) G. Daigneault; (Plant Mgr. & Buyer) G. Garant; (Acct.) G. LeTendre; (Mgr.Hum.Res.) G. Malo. Annual Sales (D). Co. Size (C).
- Fonderie Nova Inc., 17,525 de la Concorde S., C.P. 37, St. Hyacinthe, Que. J2T 3K4. Tel. 514-773-1194. Fax: 514-773-4480. Municipal castings.
- (P.) A. Jodoin; (V.P.) R. Lemonde; (S.T.) L. Jodoin. Annual Sales (C). Co. Size (B).⑥
- Fonderie Quillet Inc., 431 Rte 155, St-Leonard d'Aston, Que. JOC 1M0. Tel. 819-399-2012. Fax: 819-399-3250. Wood furnaces and stoves, grey and white iron snow plow shoes, fireplace, stove and chimney doors, stove pipe dampers and maple syrup evaporators.
- (P.) D. Gauthier; (Prod.Mgr.) J. Turcotte; (Acct.) C. Lavziere. Annual Sales (C). Co. Size (A).
- Fonderie Paber Inc., 64 du Manoir Ouest, Cap St-Ignace, Que. GOR 1H0. Tel. 418-246-5626. Fax: 418-246-3455. Aluminum foundry.
- (P.) L. Paris; (Foreman) J. Cloutier. Annual Sales (C). Co. Size (B).⑤
- Fonderie St. Anselme, Ltée., La, 1 rue de la Fonderie, St. Anselme, Que. GOR 2N0. Tel. 418-885-4487. Fax: 418-885-4402. Grey, white and ductile castings, tooth sprockets, feed mill and sawmill equipment, fan exhaust, dust collectors and filtration systems. Brand, "Marvelex".
- (P.) M. Baillargeon; (V.P.) . Honorivs Paquet; (Sales) C. Dion. Annual Sales (C). Co. Size (C).⑥
- Fonderie St-Germain, 348, 10ème Rang, St. Germain, Que. JOC 1K0. Tel. 819-395-4413. Aluminum castings.
- (Prop.) V. Bergeron. Co. Size (N/R).
- ★**FONDERIE ST.ROMUALD INC., C.P. 2008, Centre Industriel, St. Romuald, Que. G6W 5M3.** Tel. 418-839-8836. Fax: 418-839-1598. Castings, pattern makers.
- (P.) G.J. Theriault; (V.P.) D. Doyon; (Plant Mgr.) J.G. Brousseau. Annual Sales (C). Co. Size (B).⑤
- Fonderie Stanton Limitée., La, See Stanton Foundry Ltd.
- Fonderie Waterloo Inc., 99 Route 112, C.P. 440, Waterloo, Que. JOE 2N0. Tel. 514-539-0233. Jobbing iron foundry.
- (P.) M. Cote. Annual Sales (B). Co. Size (A).⑤
- Fonderies Bibby-Ste.Croix Inc., See Bibby-Ste.Croix Foundries Inc.
- ★Fonderies Magotteaux Canada S.C.C., 601 Champlain, C.P. 369, Magog, Que. J1X 3W9. Tel. 819-843-0443. Fax: 819-843-7050. Telex: 05-836297. Branch office, Concord, Ont. Grinding balls, liners, general castings in grey and ductile iron. Brands, "Maxicrom", "Hard Alloy", "Duromax", "Magtite".
- (P.) P. Vreyen; (P.A.) C. Forest; (Plant & Tech.Mgr.) G. Hebert; (Mktg.Mgr.) L. Dequeker; (Dir.Mktg.) L. Lelercq; (Dir.Fin.) P. Marchessault. Annual Sales (E). Co. Size (D).⑥
- Fondremy Inc., 1447 Boul. Industriel, Chambly, Que. J3L 4C4. Tel. 514-658-7111. Fax: 514-658-5459. Aluminum and bronze castings.
- (P.) R. Lemair. Co. Size (A).⑥
- Fontaine Body (1979) Ltd., See Carrosseries Fontaine (1979) Ltée.
- †Fontaine, H., Ltée., 1295 rue Sherbrooke, Magog, Que. J1X 2T2. Tel. 819-843-3068. Fax: 819-843-1006. Plant, 1350 boul.Industriel, Magog, Que. "Fontaine" sluice, slide and fap gates, "Aquacade" pumping unit, "Fontaine-Bleue" submersible sewage pumps, line shaft and end suction pumps.
- (P.) H. Fontaine; (G.M.) A. Fontaine; (Dir.Mktg.Gates Dept.) R. Corriveau; (Dir.Mktg.Pump Dept.) R. Gagné; (P.A.) M. Gobeil. Annual Sales (D). Co. Size (D).⑥
- Fontaine, Misael Inc., 571 rue St. Antoine, La Tuque, Que. G9X 2Y6. Tel. 819-523-2153. Carbonated beverages.
- (Prop.) M. Fontaine; (S.T.) Ms. G. Briand. Annual Sales (B). Co. Size (A).⑤
- Fonthill Lumber Limited, 105 Hwy.20 E., P.O. Box 340, Fonthill, Ont. LOS 1E0. Tel. 416-892-2641. Toll Free: 800-668-7630. Fax: 416-892-5626. Roof and floor trusses.
- (P. & G.M.) P. Nemy. Annual Sales (D). Co. Size (D).⑤
- Food Group Inc., The, P.O. Box 1139, Saint John, N.B. E2L 4E6. Tel. 506-663-4170. Fax: 506-633-2283. Branch offices and plants, Fredericton, Moncton, N.B. Dried fruit and mixed nuts.
- (Chmn.) W. Flewelling; (P. & C.E.O.) M. Sorensen; (G.M.Mktg.) V. Martin; (Mdse.Mgr.) M. Power; (Compt.) R. Garnett. Annual Sales (B). Co. Size (G).⑥
- ★Food Machinery Engineering Ltd., 8251 Keele St., Concord, Ont. L4K 1Z1. Tel. 416-738-2140. Telex: 06-964715. Flour handling and conveying equipment, dough mixers, dividers, rounders, moulders and lifters; intermediate proofers and loaders; tunnel, rack, reeling and travelling ovens; combination bread and roll baking lines; pita bread, bagel and sweetgoods make-up equipment; cooling, slicing and packaging equipment; automatic mobile bakeries.
- For.Reps., Food Machinery Engineering, Cairo, Egypt; Dunbar Systems Inc., Oak Lawn, Ill., 8erfam Engineering, Mansfield, Tex., U.S.A., Al Deyar Trading and Cont. Est., Amman, Jordan and Safat, Kuwait.
- (Chmn.) D. Gilard; (P.) B. Lanham; (C.F.O.) S. Basch; (Eng.Mgr.) J. Ribas; (Plant Supt.) R. Balfour. Annual Sales (D). Co. Size (C).⑥
- Food Roll Sales (Niagara) Ltd., 8464 Earl Thomas Ave., Niagara Falls, Ont. L2E 6XB. Tel. 416-358-5747. Fax: 416-358-5746. Pizza, fruit and egg rolls.
- (P.) H. Wong; (V.P.Mktg. & Sales & Tech.) D. Di-Franco. Annual Sales (C). Co. Size (B).
- Foothills Creamery Limited, 4207-16th St. S.E., Calgary, Alta. T2G 3S2. Tel. 403-263-7725. Fax: 403-237-5051. Butter and ice cream products.
- (P.) D. Bayrack; (V.P.) B. MacPhail; (S.T.) 8. Northfield. Annual Sales (D). Co. Size (A).⑥
- Foothills Plastic Industries (1984) Ltd., 2028 - 2nd Ave. S.E., Calgary, Alta. T2E 6J9. Tel. 403-248-5648. Fax: 403-248-5630. Polyethylene pipe, tubing, hoops and golf club protectors, electric guy wire guards, slalom ski markets, irrigation drip tubing and highway delineation markets.
- (P. & G.M.) R. Wayne Medhurst. Annual Sales (C). Co. Size (A).⑥
- Foothills Steel Foundry, 7015 Macleod Trail, Suite 709, Calgary, Man. T2H 2K6. Tel. 403-255-0125. Fax: 403-252-8994. Wear resisting, corrosion resisting and heat resisting steel and rock crushing replacement parts.
- (C.E.O. & P.) D. Irving; (Mgr.Sales) K. Irving; (Mgr. Fin.) J. Turk; (Mgr.Prod.) H. Irving; (Mgr.Purch.) A. McIsaac. Annual Sales (D). Co. Size (C).
- Footwear Fashions Limited, 285 Ashland Ave., London, Ont. N5W 4E3. Tel. 519-451-7960. Ladies' casual slippers, jelly shoes, sandals, polar boot slippers.
- (P.) W.F. Beech; (S.T.) K.V. Fisher; (Plant Mgr.) J.P. Chetcuti; (P.A.) S.S. Beech. Annual Sales (C). Co. Size (C).⑥
- Fopac Enterprises Ltd., [Les Entreprises Fopac Ltée.], 1470 Graham Bell Blvd., Boucherville, Que. J4B 6H5. Tel. 514-641-1850. Fax: 514-641-2250. Custom tobacco packing machine, automatic and semi-automatic case packer. Brands, "Fopac", "Focke & Co.". Parent company, Focke & Co., W. Germany. Co. Size (B).
- ★Forano Inc., 1600 St. Paul St., Plessisville, Que. G6L 2Y9. Tel. 819-362-7361. Fax: 819-362-6523. Telex: 055-838585. Subsidiaries, Forano Distribution, Montreal, Que., Chimo Industries, Delta, B.C., North West Mill Supply Inc., Vancouver, WA, U.S.A. Sawmill, planing mill, mining and special machinery, materials and pulpwood handling equipment, cast iron foundry. Brand, "Forano".
- For.Reps.: Galindo Ovalle Ltda., Santiago, Chile; Interforest, Buenos Aires, Argentina; Osmose Mexicana, Mexico, D.F.; Southern Cross Engineering Co. Ltd., Christchurch, New Zealand.
- (P. & C.E.O.) R. Brousseau; (V.P.Mktg.) G. R. Beaudoin; (V.P.Fin.) R. LaRoche; (Dir.Sub.Cont. & Mat'l Handling) R. Savage; (Dir.Wood Proc.) G. R. Beaudoin; (Dir.Replacement Parts) C. Auger; (Dir.Foundry Div.) J. Tardif. Annual Sales (E). Co. Size (E).⑥
- Force 10 Marine Ltd., 23080 Hamilton Rd., Richmond, B.C. V6V 1C9. Tel. 604-522-0233. Fax: 604-522-9608. Marine heating and cooking appliances. Brands, "Cosy" cabin heater, "Gourmet" galley ranges and "Force 10". Parent company, Valley Forge Corporation, San Rafael, CA, U.S.A.
- (P.) D. Schillebeeckx. Annual Sales (C). Co. Size (B).⑥
- Ford Dickinson Industries Ltd., 53 Wellington St. S., Mitchell, Ont. NOK 1N0. Tel. 519-348-8475. Toll Free: 800-265-3310. Fax: 519-348-9331. Poultry cages, egg collectors, ventilating fans, manure augers, automated feeding equipment, feeder chain, air inlet, etc. Brands, "Dickison", "Sur-Vent".
- (G.M.) H. W.A. Patterson; (Plant Sup'r) R. Noakes. Annual Sales (B). Co. Size (B).⑥
- ★Ford Electronics Manufacturing Corporation, 7455 Birchmount Rd., Markham, Ont. L3R 5C2. Tel. 416-475-8510. Fax: 416-474-4244. Automobile electronic products. Brand, "Ford". Parent company, Ford Electronics and Refrigeration Corporation, Dearborn, MI, U.S.A.
- (V.P. & G.M.) G. Vander Haagen; (Cont.) R.M. Ryall; (P.A.) R. Chow Wah. Annual Sales (G). Co. Size (G).⑤
- ★**FORD, J., LTÉE., #1020-1140 de Malsonneuve West, Portneuf, Que. GOA 2Y0.** Tel. 418-286-3361. Fax: 418-286-6874. Sales office, Montreal, Que. Specialties, tissues, roofing felt. Brands, "Ford" tissues, "PermaStrip" wallpaper base.
- (P.) R. Bouliane; (V.P.Fin.) M. Paguette; (S.M.) M. M. Farnsworth; (Plant Eng.) M. Tremblay; (P.A.) P. Dus-sault; (V.P.Plant Mgr.) D. I. MacDonald; (V.P.Plant Mgr.) T. E. Farnsworth; (Ops.Mgr.) A. Denis. Annual Sales (E). Co. Size (E).⑥
- Ford Laboratories, #106 - 11400 Bridgeport Rd., Richmond, B.C. V6X 1T2. Tel. 604-270-1121. Artificial

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

limbs and orthopedic appliances, sports medicine devices, foot orthotics. Parent company, Orthotech Management Limited.

(P.) R. Ford; (Off.Mgr.) Mrs. C. Wong; (Lab Mgr.) E. Banziger. Annual Sales (B). Co. Size (A).

Ford Mechanical (A Division of Ford Plumbing & Heating Co. Ltd.), Television Road S., P.O. Box 1079, Peterborough, Ont. K9J 7A9. Tel. 705-743-7545. Sheet metal products, stacks, industrial ovens, piping, duct work, dust collection.

(S.) M. R. Turner. Co. Size (N/R).

★Ford Motor Company of Canada, Limited, [Ford du Canada Limitée], The Canadian Rd., Box 2000, Oakville, Ont. L6J 5E4. Tel. 416-845-2511. Fax: 416-845-2511 Ext. 1460. Telex: 069-82235. Regional sales offices, Halifax, N.S., Pointe Claire, Que., Brampton, Ont., Winnipeg, Man., Edmonton, Alta., Burnaby, B.C. Parts Distribution Centres, Saint John, N.B., Pointe Claire, Que., Brampton, Ont., Winnipeg, Man., Regina, Sask., Edmonton, Alta., Burnaby, B.C. Assembly plants, Oakville, St. Thomas, Ont., Manufacturing operations, Windsor, Ont., glass fabricating operation, Niagara Falls, Ont. Affiliates, Ford Credit Canada Limited, Oakville, Ford Electronics Manufacturing Corporation, Markham, Ensité Limited, Windsor, Ford New Holland Canada Ltd., Ont. Subsidiaries, Ford Motor Company of Australia Ltd., Ford Motor Company of New Zealand Ltd. Light and medium truck and bus chassis, automobiles, automotive parts and accessories, tractors and equipment. Parent company, Ford Motor Company, Dearborn, MI, U.S.A.

(P.) K. W. Harrigan; (V.P.Fin. & Admin.) A. E. Matthews, Jr.; (V.P. I.R.) D.J. McKenzie; (V.P.Sales & Mktg.) J.G. Clissold; (V.P.Cdn Parts Sales) N.J. Murray; (V.P.Gen.Sales) U. Kaul; (V.P.Public Aff.) A.J. Fredo; (V.P. & T.) D.G. Rehor; (Cont.) D. B. Carter; (Gen. Counsel & S.) N. J. Stewart; (Corp.Pgm.Mgr.) C.T. Banks. Annual Sales (D). Co. Size (G).Ⓢ

Ford Motor Company of Canada, Limited, Niagara Glass Plant, 9127 Montrose Rd., P.O. Box 1019, Niagara Falls, Ont. L2E 6X3. Tel. 416-356-2201. Telex: 06154-32. Automotive glass. Brand, "Carlite". Parent company, Ford Motor Company of Canada, Limited, Oakville, Ont.

(Plant Mgr.) J. Thomas Mullen; (S.M.) P. H. Gerhart; (Cont.) Mrs. C. Arje. Annual Sales (E). Co. Size (F).Ⓢ

Ford-Smith Machine Co., Ltd., 675 Arvin Ave., Fruitland, Ont. L0R 1L0. Tel. 416-643-1273. Fax: 416-643-3055. Branch office, Montreal, Que. Hydraulic lifts and hoists. Brands, "Ford-Smith", "Universal".

(P.) R. L. Heise; (V.P.) D. Giglia; (Purch.) B. Robinson. Annual Sales (D). Co. Size (C).Ⓢ

Ford du Canada Limitée., See Ford Motor Company of Canada, Limited.

Fordia Limitée/Limited, 2710 de Miniac, St. Laurent, Que. H4S 1K9. Tel. 514-336-9211. Fax: 514-745-4125. Subsidiary, Prodia Ltd., St. Laurent, Que. Diamond core drills, bits, reaming shells, casing shoes and industrial diamonds.

(P.) C. Paquet; (Compt.) Mrs. J. Sauvé; (P.A.) L. Paquet; (S.M.) A. Paquet; (Prod'n Mgr.) H. Lafrenière. Annual Sales (C). Co. Size (A).Ⓢ

Foremost Foods Ltd., P.O. Box 2600, Vancouver, B.C. V6R 3W8. Tel. 604-420-2610. Fax: 604-420-7271. Dairy plant, Burnaby, B.C. Dairy products, cottage cheese, sourcream, cream and milk, fruit drinks, ice cream and yogurt. Brands, "Foremost", "Family Style", "Farm Best", "Yami". Parent company, Kelly Douglas & Company Ltd., Burnaby B.C.

(G.M.) W.L. Dinsmore; (Ops.Mgr.) R.R. Leitch; (Mktg. Mgr.) W.H. Jensen. Co. Size (D).Ⓢ

Foremost Sailcraft Ltd., Box 939, 184 Main St. N., Carman, Man. R0G 0J0. Tel. 204-745-2878. Fax: 204-745-3828. Fiberglass tanks, canoes, cisterns, tooling.

(P.) J. Calverley; (V.P.) Mrs. F. Caverley. Annual Sales (A). Co. Size (A).Ⓢ

Foresbec Inc., 1750 Haggerty St., Drummondville, Que. J2C 5P8. Tel. 819-477-8787. Fax: 819-472-3965. Telex: 05-838536. Subsidiaries, Matériaux Les Rives, Trois Rivières, Matériaux Granby, Granby, Que. Hardwood lumber and logs.

(Chmn. & C.E.O.) A. L'Esperance; (G.M.) G. Boisse; (V.P.Exp.Sales) G. Genest; (V.P.Fin.) S. Huot; (Dir. Purch.) D. Leblanc; (Dir.Prod'n) D. Parenteau. Annual Sales (E). Co. Size (C).

Forest Machine & Manufacturing Inc., 360 Centre St., Essex, Ont. N8M 1R4. Tel. 519-776-5258. Fax: 519-776-4555. Branch office and plant, 192 Forest Ave., Essex, Ont. Custom machine repairs and fabrications.

(P.) B. Plant; (S.T.) R. Salter; (Purch.) D. Pluimers. Annual Sales (8). Co. Size (A).

★Foresteel (1988) Inc., 9225 Henri Bourassa E., Montreal, Que. H1E 1P6. Tel. 514-648-3871. Fax: 514-648-3874. Custom steel plate work and steel mill for hydro-electric products. Parent company, Lefebvre Freres Ltd., Montreal, Que.

(P.) P. Lefebvre; (V.P.) J.M. Perreault; (Prod.Mgr.) G. Davies; (S.M.) G. Colby. Annual Sales (D). Co. Size (C).Ⓢ Forester Press Ltd., P.O. Box 940, Huntsville, Ont. P0A 1K0. Tel. 705-789-5541. Fax: 705-789-9381. Publishers of "The Huntsville Forester", also colour letter-press and offset printing.

(Publisher) P.M. Rice; (G.M.) Mrs. E. Rice Aben; (Plant Mgr.) B. May. Annual Sales (8). Co. Size (A).Ⓢ

†Forever Industries (1971) Ltd., 1673 Dugald Rd., Winnipeg, Man. R2J0H3. Tel. 204-661-6959. Fax: 204-661-9019. "Forever" grain cleaners and elevator legs, scalp-ers, cyclones, debearers, belt conveyors and bag loaders.

(G.M.) O. Janzen. Annual Sales (8). Co. Size (A).Ⓢ Fore Machine & Tool Co., 303007 Ontario Limited, 3267 Lenworth Dr., Mississauga, Ont. L4X 2G6. Tel. 416-625-6443. Fax: 416-625-3526. Telex: 06-960375. Stainless steel pipe fittings of non standard sizes, brass and aluminum flanges, nickel alloys.

(P.) H. Ven; (V.P.) M. Valovic; (Off.Mgr.) Mrs. L. Shields. Annual Sales (8). Co. Size (A).Ⓢ

†Forfar Dairy Ltd., R.R. #1, Portland, Ont. K0G 1V0. Tel. 613-272-2107. Cheddar, mozzarella, marble, brick, and colby cheese.

(P.) R. Stone; (Mgr.) H. French. Annual Sales (C). Co. Size (A).

Form-Mate Carbon Products Limited, 345 Adelaide St. W., Suite 205, Toronto, Ont. M5V 1R5. Tel. 416-593-9742. Fax: 416-585-9618. "Non Curl" and "One Time" carbon paper.

(P.) R.B. Bernard; (G.M.) J. Gordon; (Plant Mgr.) B. Thomas. Annual Sales (C). Co. Size (A).

★Form Rite Ltd., 825 Bradley Ave., London, Ont. N6E 3C2. Tel. 519-681-0550. Fax: 519-681-4131. Plants, 994 Hargrieve Rd. and 406 Newbold St., London, West Lorne, Ont. Subsidiary, Arc Tube Inc. OEM automotive tube assemblies, refrigeration tubing, brazing and coating applications.

(P.) P. Rea; (Exec.V.P.) D. Rea; (Hum.Res.Mgr.) P. Mendonca; (Engr'g Mgr.) S. Goodwin; (C.F.O.) B. Linton; (Cont.) D. Clifford. Annual Sales (E). Co. Size (F).Ⓢ

Formatic Inc., 1134 Westport Cres., Mississauga, Ont. L5T 1G1. Tel. 416-564-0011. Fax: 416-564-0013. Custom metal fabrication in steel, stainless steel and aluminium for electronic and electrical components, machine guards enclosures, control panels, metal cabinets, computer, alarm and audio visual boxes, numerically controlled punching.

(P.) S. McLanaghan. Annual Sales (C). Co. Size (A). Formatop Manufacturing Co. Ltd., 270 Hamilton Rd., New Hamburg, Ont. N0B 2G0. Tel. 519-662-2800. Fax: 519-669-3934. Countertops, office furniture.

(P. & G.M.) H. Reid; (S.T.) Ms. M. Reid. Annual Sales (D). Co. Size (C).Ⓢ

Formcraft Inc., 4320 Pierre De Coubertin Ave., Box 280, Stn. "M", Montreal, Que. H1V 3M3. Tel. 514-254-7575. Fax: 514-254-5480. Telex: 05-829517. "Al-waystretch" stockinette for meat packers.

(P. & G.M.) A.O. Maldoff. Annual Sales (N/R). Co. Size (N/R).Ⓢ

Formes United Inc., See United Last Inc. Formex International Inc., #200 - 9405 La Martiniere, Riviere-des-Prairie, Que. H1E 3K8. Tel. 514-323-8796. Fax: 514-494-2076. Branch office, Edmonton, Alta. Concrete forming systems, aboveground and underground steel storage tanks and pressure vessels. Brand, "Form-X".

(P.) N. Dubois; (S.T. & Exec.V.P.) A. Dubois. Annual Sales (A). Co. Size (A).Ⓢ

Formex Metal Industries Inc., 221 River Rd. W., Kitchener, Ont. N2B 2E8. Tel. 519-745-2260. Fax: 519-745-4106. Precision screw machine products, hydraulic press work and swaging.

(P.) K. Loschnig; (V.P.) P. Esser. Annual Sales (C). Co. Size (A).Ⓢ

Formglas Interiors Inc., 250 Rayette Rd., Concord, Ont. L4K 1B1. Tel. 416-669-5111. Fax: 416-669-9483. Branch plant, San Jose, CA, U.S.A. "QuarryCast" and "Formglas" glass reinforced gypsum ceiling panels.

(P.) J. Brummeler; (G.M.) K. Sandifer. Annual Sales (D). Co. Size (D).

★Formica Canada Inc., 25 Mercier St., St-Jean sur Richelieu, Que. J3B 6E9. Tel. 514-347-7541. Fax: 514-347-5065. Telex: 05-831510. Sales office, Toronto, Ont., Vancouver, B.C. Formica decorative laminates and melamine panels, also industrial resins used in the textile and paper industries. Parent company, Formica Corporation, Wayne, N.J., U.S.A.

For.Reps., U.K., France, Spain, W.Germany, Netherlands, Belgium, Italy, Switzerland, New Zealand, Australia, Taiwan, Hong Kong, Singapore, India, Korea, Norway, U.S.A.

(G.M.) J.P. Clement; (Dir.Sales & Mktg.) Mrs. F. Prevost; (Plant Mgr.) M. Champagne. Annual Sales (E). Co. Size (E).Ⓢ

Formost Data Products Inc., 2525 Dunwin Dr., Unit 5, Mississauga, Ont. L5L 3N9. Tel. 416-828-0305. Fax: 416-828-9666. Business, snap-sets and continuous forms.

(P.) J. Gaudet; (V.P.Sales) R. Chorney; (G.M.) M. Doring. Annual Sales (C). Co. Size (A).Ⓢ

Formtech Industries Inc., 1720 Boul St. Charles, Drummondville, Que. J2C 4Z5. Tel. 819-477-2663. Fax: 819-477-5451. Associates, Metcoat Inc., Div. Powder Paint and Div. Liquid Paint. Toolings, metal stamping press up to 1500 tons table size 72" x 108", aluminum spot welding, assembling, stretch forming, etc. Parent company, The Harricana Group.

(P.) M. Blouin. Annual Sales (D). Co. Size (D).Ⓢ

Formules D'Affaires Data Une Division de Formules D'Affaires Data Ltée, [Data Business Forms Ltd.], 217 boul. Taschereau, Greenfield Park, Que. J4V 2H3. Tel. 514-671-5581. Fax: 514-671-3162. Branch offices, Fredericton, N.B., Halifax, N.S., Montreal, Que., Ottawa, Brampton, Don Mills, Erin Mills, Mississauga, Burlington, Kitchener, London, Barrie, Oshawa, Ont., Regina, Saskatoon, Sask., Winnipeg, Man., Edmonton, Calgary, Red Deer, Alta., Vancouver, B.C., Yellowknife, N.W.T. Plants, Greenfield Park, Que., Toronto, Niagara Falls, Ont., Winnipeg, Man., Edmonton, Alta. Continuous forms and carbon sets, books, labels, mailers and security documents. Parent company, Data Business Forms Ltd., Brampton, Ont.

(Ops.Mgr.) G. Brien; (Human Res.Supvr) Ms. J. Piette. Annual Sales (D). Co. Size (C).Ⓢ

Formules D'Affaires Lawson-Québec, Les, See Lawson Business Forms Ltd.

Formules d'Affaires Etoile Ltée., [Star Business Forms Ltd.], 5623 Casgrain, Montreal, Que. H2T 1Y2. Tel. 514-270-2101. Fax: 514-273-1001. Associate, Junros Printing Inc., Montreal, Que. Snap sets, continuous computer and register forms, continuous payroll cheques, word processing forms.

(P.) M. Rosenberg; (S.T.) B. Junger; (Cont.) N. Rosen; (Plant Mgr.) J. Corbin. Annual Sales (D). Co. Size (C).Ⓢ

Formules d'affaires Moore Division de la Corporation Moore Limitée, See Moore Business Forms & Systems Division of Moore Corporation Ltd.

†Formulex Inc., 1010 Berlier, Laval, Que. H7L 3R9. Tel. 514-669-7146. Fax: 514-669-8422. Associate, Rolmex Inc. Natural foods products, pharmaceutical products, tablets, capsules, etc. Brands, "Madelon", "Rolmex".

(P.) R. St-Laurent; (V.P.Ops.) R. Marchi; (V.P.Fin.) R. Schillee; (Prod.Mgr.) R. LaPalme; (Q.C.) G. Dnaille. Annual Sales (D). Co. Size (C).Ⓢ

Forpan Inc., A Uniboard Company, P.O. Box 5000, Industrial Pk., Val d'Or, Que. J9P 5G6. Tel. 819-825-6550. Fax: 819-825-0396. Particle board. Parent companies, Uniboard Canada (1987) inc. and Société de développement industriel du Québec.

(P. & C.E.O.) R. A. Clermont; (V.P.Mktg. & Sales) P. Heenan; (Dir.Fin.) M. Slight; (Plant Mgr.) J. Morin; (Purch.Mgr.) J. Lavine; (Pers.Dir.) P. Langlois. Annual Sales (E). Co. Size (D).Ⓢ

Forrest Tool & Die (1978) Ltd., 1150 Wall St., Winnipeg, Man. R3E 2R9. Tel. 204-774-4334. Fax: 204-775-3840. Subsidiary, Alro Industries. Aluminum placard holders, tools, dies, jigs and fixtures, refurbished brake dies.

(P.) A. Moon. Annual Sales (B). Co. Size (A).Ⓢ

Forsea Ltd., 264 Rotsford St., Moncton, N.B. E1C 4X7. Tel. 506-858-0800. Telex: 014-2824. Warehouses, Moncton, N.B., Barrington Passage, N.S. Plants, Carquet, N.B., St. Therese, Que. Associates, Aqua Equipment Ltd., Lower Carquet, N.B., Cordfil Ltd., Ste-Therese, Que. Fish nets, twine, wire rope and synthetic ropes, hydraulic haulers, lobster traps, rainwear.

(P. & G.M.) J.P. Forgie; (S.M.) R. Rose. Annual Sales (D). Co. Size (8).Ⓢ

- ★Forsyth, John, Co., Div. Forsyth Trading Company, 36 Horner Ave., Toronto, Ont. M8Z 5Y1. Tel. 416-252-6231. Fax: 416-251-9618. Telex: 06-967696. Branch at Montreal, Que. Plants, Montreal, St. Jean, Que., Kitchener, Waterloo, Toronto(2), Ont. Other divisions, St. Jean-Forsyth Co., St. Jean, Que., Mylord Shirt Mfg., Toronto, Ont., Lady Manhattan of Canada, Designer Apparel Company. Dress, formal and sport shirts, ties and scarves, etc., Trade mark, "The Guaranteed Forsyth Shirt". Parent company, The John Forsyth Trading Company Inc.
- Export for the Caribbean, Nassau and Bermuda handled by Art Forbes Enterprises.
- (P. & C.E.O.) O. Rajsky; (Exec.V.P.) E. Sandorfy; (Exec.V.P.) D. Fitzpatrick; (Sr.V.P.Mfg.) J. D. Gordon; (V.P.Corp.Dev.) P. Haberman; (Grp V.P.) H. W. Silverstone; (Grp V.P.) H. Gaon; (Grp V.P.) S. Markwell; (V.P.Ops.) L. Schwantz; (V.P.Mfg.) E. Kamenz; (V.P.) E. M. Kestenbaum; (V.P.Store Ops.) D. L. Galet; (V.P.Fin.) A. Chetan. Annual Sales (F). Co. Size (F).⑤
- Forsythe Lubrication Associates Limited, 120 Chatham St., Hamilton, Ont. L8P 2B5. Tel. 416-525-7192. Fax: 416-525-7024. Associate, Forsythe-Technology Inc., Hamilton, Ont. Industrial lubricants. Brand, "F.L.A.". (P.) R. G. Forsythe; (Mgr.Exp.) J.A. Ruth. Annual Sales (D). Co. Size (B).⑥
- Fort Frances Times Limited, 116 First St., P.O. Box 339, Fort Frances, Ont. P9A 3M7. Tel. 807-274-5373. Toll Free: (N.W.Ont.)800-465-3508. Fax: 807-274-7286. Commercial printers and newspaper publishers. (G.M.) R. A. Cumming; (S.T. & Plant Mgr.) D. G. Cumming. Annual Sales (C). Co. Size (B).⑤
- Fort Garry Industries Ltd., 460 McPhillips St., Winnipeg, Man. R2X 2G8. Tel. 204-586-8261. Fax: 204-956-1786. Telex: 07-57594. Branch offices, Thunder Bay, Ont., Regina, Saskatoon, Sask., Calgary, Lloydminster, Edmonton, Alta. Steel dump boxes, rubber moulding, utility truck bodies, fenders, 5th wheel sliders, fire trucks, sanders, printers' rolls, tank and pipe lining, rubber lined tanks. (Chmn.) N.L. Suche; (P.) R. Spitzke; (V.P.) R.D. Suche. Annual Sales (E). Co. Size (E).⑥
- ★Fort Garry Milling Company, P.O. Box 8505, Montreal, Que. H3C 3P1. Tel. 514-343-4140. Fax: 514-745-6676. Telex: 055-66398. Branch plant, Saskatoon, Sask. Wheat flour. Brands, "Fort Garry", "Garry Special", "Three Maids", "Golden Sun", "Dragon", "White Dove", "Fortress". Parent company, Robin Hood Multifoods Inc., Montreal, Que.
- For. Reps.: In all countries. (Exp.S.M.) L.R. Slater. Annual Sales (F). Co. Size (G).
- Fort Machine Works Ltd., Box 1389, Fort St.James, B.C. V0J 1P0. Tel. 604-996-8231. Fax: 604-996-2298. Forestry equipment, hydraulic cylinders, hydraulic power units. (P.) J. Miller. Annual Sales (B). Co. Size (A).⑤
- ★Fortan Inc., 231 St. Vallier St. E., Quebec, Que. G1K 3P4. Tel. 418-525-4837. Fax: 418-522-1463. Plant, St-Augustin, Que. Chrome leather and splits. Brand, "Fortan". (P.) P. LaFramboise; (S.M.) J. Durand. Annual Sales (D). Co. Size (B).⑤
- Fortin, Jean-Yves, Soudure Inc., 200 des Ateliers, Montmagny, Que. G5V 4G1. Tel. 418-248-7904. Fax: 418-248-0508. Structural steel and metal work. (P.) J. Fortin; (Cont.) Y. Jalbert; (Proj.Mgr.) P. St-Pierre. Annual Sales (D). Co. Size (B).⑤
- Fortran Traffic Systems Limited, 470 Midwest Rd., Scarborough, Ont. M1P 4Y5. Tel. 416-288-1320. Toll Free: 800-387-4555. Fax: 416-288-9914. Telex: 06-966505. Branch offices, Terrebonne, Que., Richmond, B.C. Associate, Guild Communication System Limited. Traffic control equipment, signs, signals. Parent company, Guild Electric Limited, Scarborough, Ont. (G.M.) P.G. Lengyel; (Nat.S.M.) F. Rao; (Mktg. Communic.Mgr.) Ms. P. Crisante. Annual Sales (D). Co. Size (A).⑥
- ★Fortress Scientific Limited, 3750 Chesswood Dr., Downsview, Ont. M3J 2W6. Tel. 416-636-8000. Toll Free: 800-268-7961. Fax: 416-636-2317. Telex: 06-218739. Associates, Fortress Scientific, Buffalo, NY, U.S.A., Fortress Scientifique du Québec, Pointe Claire, Que. Mobility aids for the disabled, "655 FS" powered wheelchair, "2000 FS" and "2200 FS" three-wheeled powered chair, "1000 FS" add-on power kit to convert manual chairs into powered units, environmental command modules. Parent company, Mediquip Healthcare Inc., Toronto, Ont. (Chmn. & P.) W. Breen. Annual Sales (E). Co. Size (D).⑥
- Fortress Scientifique du Québec Ltée., 14750 boul. Gouin ouest, Pierrefonds, Que. H9H 182. Tel. 514-624-4880. Toll Free: 800-363-7619. Fax: 514-624-6966. Plants, Montreal, Que., Toronto, Ont. Associates, Fortress Scientific Limited, Downsview, Ont., Fortress West, Fresno, CA, U.S.A. Electric and manual wheelchairs, electric 3-wheel power chairs. Parent company, Fortress Inc. (G.M.) R. Albert. Annual Sales (C). Co. Size (A).⑥
- Forwell Limited, 32 Forwell Rd., P.O. Box 1146, Kitchener, Ont. N2G 4G1. Tel. 519-743-3679. Washed sand and gravel, asphalt, bagged concrete mixes and aggregate. (P.) T. Forwell; (Dir.) R.J. Forwell; (Plant Mgr.) R. Gagne; (Plant Mgr.) E. Martin; (Plant Mgr.) M. Martin; (Plant Mgr.) G. Wilson; (Off.Mgr.) R. Kufske; (Supt.of Plants.) D. Lehmann. Annual Sales (D). Co. Size (B).
- Foseco Canada Inc., 361 Speedvale Ave. W., Guelph, Ont. N1H 1C7. Tel. 519-822-6440. Fax: 519-822-8614. Telex: 069-56565. Branch office, Regina, Sask. "Foseco" metallurgical products for the molten metal industry, "Fosroc" additives and coatings for concrete and construction industries, "Technik" cavity filling and supportive products for mining industries. Parent company, Foseco Minsep 8.V., Woerden, Holland. For.Reps. worldwide. (Chmn.) D.E. Bryant, Ph.D.; (P.) J. A. Askin; (V.P.Fin.) G. Humphries; (P.A.) L.A. Couverette. Annual Sales (N/R). Co. Size (D).⑥
- Foster Springs Ltd., [Ressorts Foster Ltée.], 200 St. Antoine N., Granby, Que. J2G 5G9. Tel. 514-372-0812. Fax: 514-375-6403. Upholstering and mechanical springs, and wire forms. (P.) A. Maheu; (Acct.) Y. Gaumont; (Prod'n Mgr.) J. Côté. Annual Sales (B). Co. Size (A).
- ★Foster Wheeler Limited, Glendale Ave., Niagara-on-the-Lake, Ont. L0S 1J0. Tel. 416-688-4434. Fax: 416-688-4588. Telex: 061-5134. Branch offices, Halifax, N.S., Montreal, Que., Calgary, Edmonton, Alta. Plant, St. Catharines, Ont. Subsidiaries, Les Chaudières, Montreal, Que., Foster Wheeler Fired Heaters Ltd., Calgary, Alta., Chapleau Co-Generation Ltd., chapleau, Ont. Steam Generators and associated power plant equipment and construction services. Brand, "Foster Wheeler". Trade Mark FW. Parent company, Foster Wheeler Corporation, Clinton, NJ, U.S.A. For.Reps., Licensees and Agents in Central and South America, Australia and New Zealand, Asia Minor and Asia. (Chmn.P. & C.E.O.) W. R. Murray; (V.P.Proj.) S. J. MacKenzie; (V.P.Sales & Mktg.) J. W. Orrell; (V.P.Fin.) A. J. Belton; (V.P.Admin.) R. B. Frick; (V.P.Mfg.) 8. E. Race; (V.P.Comm.Ops.) P. J. Adams; (P.A.) G. Novis. Annual Sales (F). Co. Size (F).⑤
- Foster & Brochu Inc., 66 Route 153, C.P. 251, Grand'Mere, Que. G9T 5K8. Tel. 819-538-9811. Fibreglass boats, canoes and industrial applications. (P. & G.M.) W. Foster; (Plant Mgr.) L. Brochu. Annual Sales (A). Co. Size (A).⑥
- Fostrade Limited, 75 Burwell Rd., St. Thomas, Ont. N5P 3R5. Tel. 519-631-0480. Fax: 519-631-8935. Associate, Berry Hill Limited, St. Thomas, Ont. Tobacco curing systems. Brand, "Buckeye". (P.) R.C. Foster; (Mgr.) D.L. Roberts. Annual Sales (B). Co. Size (A).
- Fouillard Trailer Sales and Service, P.O. Box 159, St. Lazare, Man. ROM 1Y0. Tel. 204-683-2296. Toll Free: 800-665-0627. Fax: 204-683-2363. Stock, flat deck and horse trailers. Trade mark, 80BCO. (P. & Mgr.) H. Fouillard. Annual Sales (C). Co. Size (A).⑤
- ★Foundation Company of Canada Limited, The, 3660 Midland Ave., Scarborough, Ont. M1V 4V3. Tel. 416-754-8691. Fax: 416-754-8692. Telex: 065-25365. Branch offices, Halifax, N.S., Montreal, Que., Toronto, Ont., Calgary, Edmonton, Alta., Vancouver, B.C. Subsidiaries and Associates: Frontier Construction Company, Inc., Foundation Construction Services Ltd., La Compagnie Foundation Limitée, Foundation Overseas Ltd., Construction Equipment Company Ltd., Atlantic Tug and Equipment Company, Inc., The Jackson-Lewis Company, Limited, Cunningham-Limp (1983) Inc., Nuclear Project Managers (Canada) Inc., The Foundation Company Inc., Energy Engineers & Constructors, Inc., Novaport Limited, Canadian International Construction Corporation (CICC), Consult-Foundation Limited, KVN-Roberts Inc. General contractors, engineering, construction and construction management. Parent company, Banister Continental Ltd. For. Rep., Foundation Overseas Ltd. in various countries. (P. & C.E.O.) H. Sonnenberg; (V.P.Fin. & Admin.) J.W. Wright; (V.P.S. & Gen.Counsel) F.A.M. Tremayne. Annual Sales (G). Co. Size (E).⑤
- ★Foundation Instruments Inc., 24 Colonnade Rd., Nepean, Ont. K2E 7J6. Tel. 613-226-4000. Fax: 613-226-4602. Custom electronic equipment, fibre optic data and audio/video transmission systems and products, optical attenuation test set, fusion splicers. Parent company, Preformed Line Products, Cleveland, Ohio, U.S.A. (P.) R. Smith; (Prod'n Mgr.) E. Soloway; (S.M.) J.P. Clermont; (P.A.) L. Churchward. Annual Sales (D). Co. Size (C).
- Four M Oilfield Services Ltd., P.O. Box 460, Redwater, Man. T0A 2W0. Tel. 403-942-3888. Specialty cable spooling equipment. (P.) B. Mackenzie. Annual Sales (B). Co. Size (A).
- ★Four Seasons Fur Co. Ltd., 331 Adelaide St. W., Toronto, Ont. M5V 1R5. Tel. 416-593-0108. Fur coats, jackets and hats. (P.) G. Papeavangelidis. Annual Sales (C). Co. Size (A).
- Four Seasons Log Homes, Parry Sound Ind'l Pk., Box 631, Parry Sound, Ont. P2A 2Z1. Tel. 705-342-5211. Fax: 705-342-9529. Custom log homes, log cabins and log cottages. Parent company, TP Wood Products Limited, Parry Sound, Ont. For.Reps., Pine Log Homes, W.Germany, Canadian Homes SA, Switzerland. (P.) L. Page Abbott; (Prod'n Mgr.) D. Anderson. Annual Sales (C). Co. Size (A).⑥
- Four Star Knitting Mills Inc., 8710 Park Ave., Montreal, Que. H2N 1S2. Tel. 514-381-4285. Subsidiary, Vilana Knitwear Ltd. Mens', boys' and childrens' knitwear. Brands, "Vilana 67", "Vilana 98". (P.) A. Lieberman; (V.P.) A. Berglas; (S.) M. Grunfeld; (T.) J. Honigwax. Co. Size (D).
- 4 8 Wood Product Ltd., Martin Siding Rd., Box 995, Barry's Bay, Ont. K0J 1B0. Tel. 613-756-2051. Prefabricated knock down patio furniture, adult and children's chairs, picnic tables. (P.) R. Braceland; (S.M.) J. Hildebrandt. Co. Size (A).
- 4-R Technologies Inc., 105 Northland Dr., Unit E, Waterloo, Ont. N2V 1Y8. Tel. 519-746-3162. Fax: 519-747-3561. Subsidiary, Slovac Pneumatics, Waterloo, Ont. Recycling equipment, including coolant and oil recycling, filters, centrifuges and dehydrators. (P.) J. Braks, Ph.D.; (Nat'l Sales Dir.) M. Corso; (S.T.) A. Braks. Annual Sales (B). Co. Size (A).
- 4-Way Metal Fabricators Limited, 81 Healey Rd., Bolton, Ont. LOP 1A0. Tel. 416-857-3739. Custom fabricating, dust and fume control, paint arrestors, exhaust fans, steel machine guards. (P.) J. Mittelholtz; (S.T.) F. Jedlicsek; (Dir.) D. Boehm. Co. Size (N/R).
- Fourgons Transit Inc., 3600, boul. Industriel, Chomedey, Laval, Que. H7L 4R9. Tel. 514-382-0104. Fax: 514-383-5636. Steel, aluminum and F.R.P. truck bodies. (P.) Ms. S. Leclair; (S.) J. Leclair. Annual Sales (D). Co. Size (C).⑤
- ★Fournier Stands Mfg. of Canada Ltd., 1309 Mountain Ave., Winnipeg, Man. R2X 2Y1. Tel. 204-633-6180. Fax: 204-633-8232. Sales offices, Saint John, N.B., Toronto, Ont., Calgary, Alta., Vancouver, B.C. "Fournier" television, VCR, stereo component and computer stands, accessory furniture, microwave carts, computer work stations (ready to assemble). For.Rep., Fournier Accessory Furniture, Minneapolis, MN, U.S.A. (G.M.) J.A. Sammons; (Ops.Mgr.) 8. Carlson; (S. & Mktg.Mgr.) R. Kasur; (Acct.) K. Ferland; (Prod.Supp'r) K. Lui. Annual Sales (C). Co. Size (C).⑥
- †Fourrures Elextra Furs Inc., Les, 1449 St-Alexander St., Suite 908, Montreal, Que. H3A 2G6. Tel. 514-845-9287. Fax: 514-845-9981. Mink, beaver and fox coats and jackets, also fur trimmed leather jackets. (P.) S. Ladovrechis; (Bookkeeper) L. Hopkins. Annual Sales (C). Co. Size (A).⑥
- ★Fourrures Naturelles Canada Inc., Les, [Natural Furs Canada Inc.], 416 ouest, Boul. de Maisonneuve, Montreal, Que. H3A 1L2. Tel. 514-842-9005. Fax: 514-842-6725. Telex: 05-268804. For.Rep., Natural Furs Japan Inc. (P.) I. Camlot. Annual Sales (D). Co. Size (C).⑤
- Fourrures Riviera Inc., Riviera Fur Styles Inc. Fourrures Wolfie Inc., 1435 St-Alexander St., Suite 340, Montreal, Que. H3A 2G4. Tel. 514-842-5391. Fax:

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

514-842-7252. "Midnight Glow" fur garments for men and women.

(P.) W. Fudem; (Sales) L. Fudem; (Prod'n) F. Fudem. Annual Sales (C). Co. Size (N/R).⑤

Fours Perfecta Ltée., Les. See Perfecta Ovens Limited.

Fourway Foundry Ltd., 1020 East Cordova St., Vancouver, B.C. V6A 4A3. Tel. 604-254-3922. Fax: 604-254-9712. Aluminum and brass castings, sand molding.

(P. & Plant Mgr.) R. Zieschuck. Annual Sales (B). Co. Size (A).⑤

Fourway Graphics Ltd., 5B Queen St., Kinston, Ont. K7L 4VB. Tel. 613-546-5526. Process colour separations, graphic design and art, letterpress plates and offset plates.

(P.) R. Paul; (V.P.Sales & Mktg.) D. Rivers; (V.P.Fin.) W. Vawdepol. Annual Sales (A). Co. Size (A).

★Fox, E.S., Limited, 61 Thorold Rd., P.O. Box 10, Welland, Ont. L3B 5P1. Tel. 416-735-2401. Fax: 416-735-5916. Branch offices, Thunder Bay, Kingston, Niagara Falls, Toronto, Barrie, Ont. Plant, Niagara Falls, Ont. Associate, Pyrolysis Systems Inc. ASME vessels, columns, towers (stainless steel, hastelloy, incoloy, incoloy, monel), API storage tanks, stainless and aluminum silos, bus duct, piping, cryogenic components, custom fabrication and machining.

(P.) E.S. Fox, Jr.; (S.M.) D. Pendlebury; (Plant Mgr.) T. Reid. Annual Sales (E). Co. Size (G).⑤

†Fox Manufacturing Co. Inc., [Société Industrielle Fox Inc.], 51, boul. Marie-Victorin, Candiac, Que. J5R 1B6. Tel. 514-659-6564. Fax: 514-659-7579. Name plates for apparatus or machinery, labels, novelties, etc.

(P.) J. Grimard; (S.M.) K. Hutcheon; (Plant Mgr.) Z. Bornstein. Annual Sales (C). Co. Size (B).⑥

Fox Ready-Mix Co. Limited, P.O. Box 447, Leamington, Ont. N8H 3W5. Tel. 519-326-4332. Ready mixed concrete and concrete blocks.

(G.M.) G. E. Sellon. Annual Sales (D). Co. Size (B).⑤

★Foxboro Canada Inc., 4 rue Lake, Dollard des Ormeaux, Que. H9B 3H9. Tel. 514-421-4210. Fax: 514-421-8000. Telex: 05B-21572. Branch offices, Moncton, N.B., Mississauga, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Intelligent automation, industrial process management, control systems, indicating, recording and controlling instruments for temperature, pressure, flow, humidity, level and other industrial process variables, marine custody transfer and operational measurement systems. Brand, "Foxboro". Parent company, The Foxboro Company, Foxboro, MA, U.S.A.

Foreign representatives throughout the world.

(P.) J.B. Robinson; (Cont.) C. Yelle; (V.P.Sales & Mktg.) P.K. Lovelace; (Adv.Mgr.) Miss M. Kaljuste; (Dir. Pers.) G. Faucher; (Mgr.Distrib. & Mfg.) R. Shinkoda; (Mgr.Eng.) K. Stevens; (MIS Mgr.) A. Landry. Annual Sales (E). Co. Size (E).⑤

★Foxx Metal Industries, 1401 Huntingwood Dr., Scarborough, Ont. M1S 3R9. Tel. 416-754-2133. Fax: 416-754-2639. Precision sheet metal fabrication, stampings, weldments, equipment cabinets and racks, card cages, defence fabrications, etc. Parent company, Rainford Corporation, Scarborough, Ont.

(C.O.O.) R. Idems; (P.) D. Ozretic; (Engr'g Mgr.) D. Gavel; (Admin.Mgr.) Mrs. A. Wan. Annual Sales (D). Co. Size (C).⑥

Fraises Aç Métaux de Montréal Inc., See Montreal Milling Cutter Co. Inc.

★Fram Canada, 305 Romeo St. S., P.O. Box 550, Stratford, Ont. N5A 6V4. Tel. 519-271-3470. Fax: 519-271-1880. Telex: 69-5510B. Associates, Allied-Signal Aftermarket Canada, Stratford, Certified Brakes, Mississauga, Ont. Oil, air, gas fuel and water filters, spark plugs. Brands, "Fram", "Wear-Guard", "Easy-Change", "Autolite". Parent company, Allied-Signal Automotive Canada Inc., Stratford, Ont.

For.Reps.: France, Japan, Spain, Italy, Australia. Venezuela, Mexico, England, New Zealand.

(V.P.Ops.) W. C. Bondi; (Cont.) K. DeLaat; (P.A.) R. Savage; (Mgr.Sales) J. DeYoung. Annual Sales (E). Co. Size (F).

Frame Neckwear Co. Limited, 64B Colby Dr., P.O. Box 487, Waterloo, Ont. N2J 4A9. Tel. 519-886-5410. Toll Free: 800-265-4520. Fax: 519-746-3493. Men's neckwear. Brands, "Frame", "Saddle Club", etc.

(P.) D. Sauder; (V.P.) W. Carroll; (Mktg.Mgr.) R. Klopp. Annual Sales (C). Co. Size (C).⑥

Framco Maritimes Ltd., Box 1580, Sussex, N.B. E0E 1P0. Tel. 506-433-47B1. Fax: 506-433-4641. Steel trailer frames, parts and accessories, wooden roof trusses.

(P.) J. P. De Winter; (S.) B. Gagnon. Annual Sales (C). Co. Size (B).

Framecraft Ltd., 2485 First St., St. Catharines, Ont. L2R 6P7. Tel. 416-682-7044. Fax: 416-682-6140. Picture and mirror frames and mouldings.

(P. & G.M.) P. Mancino. Annual Sales (C). Co. Size (A).⑥

Frameguild Mouldings Limited, 230 Supertest Rd., Downsview, Ont. M3J 2M2. Tel. 416-661-9333. Branch office, Ottawa, Ont. Wooden and aluminum picture frames, also art prints.

(P.) B. Ehrenworth. Annual Sales (D). Co. Size (C).⑤

Framfeco Ltd., 230 Rue Du Parc, St-Joseph De Beauce, Que. G0S 2V0. Tel. 418-397-6895. Fax: 418-397-4200. Trailer and industrial axles.

(G.M.) G. Fleury; (Acct.) D. Lossard; (Foreman) J. Claude Poulin. Annual Sales (D). Co. Size (B).

FRANCE COMPRESSOR PRODUCTS, P.O. Box 636, Brantford, Ont. N3T 5P9. Tel. 519-753-8671. Fax: 519-753-8674. Telex: 0618-1153. Sales offices, Montreal, Que., Brantford, Ont., Calgary, Wembley, Edmonton, Alta. Plant, Calgary, Alta. Plant and head office, Shaver St., Cainsville, Ont. Metallic packing, piston rings, compressor valves and components parts. Brands, "Flur-O-Fran", "France", "Lam-O-Fran". Parent company, Garlock of Canada Ltd., Toronto, Ont.

(V.P. & G.M.) C. Petracca; (Engr'g Mgr.) W. Stahl; (Cust.Serv.Mgr.) H.R. Barnes; (Prod'n Supv'r) P. Newton; (Mktg.) H.E. Lazier. Annual Sales (D). Co. Size (C).

Francon - Lafarge, #200-7400 boul. Les Galeries d'Anjou, Ville d'Anjou, Que. H1M 3N6. Tel. 514-355-4191. Fax: 514-355-3337. Ready mixed concrete, asphalt, stone. Parent company, Lafarge Canada Inc.

(P.) D. Calabrese; (V.P.Aggregates) C. Mongeau; (V.P.Fin.) M. Cantin; (V.P.Constr.) N.C. Lalla. Annual Sales (E). Co. Size (F).

Francoz Metal Corporation Ltd., 300 West St. S., P.O. Box 2090, Orillia, Ont. L3V 6R9. Tel. 705-325-1301. Toll Free: 800-461-0250. Fax: 705-325-0567. Scrap iron and metal, also steel fabricators.

(P.) J. Francoz; (V.P.) A. Francoz. Annual Sales (D). Co. Size (C).

Frank Bonigut Engraving, 20 Harlech Court, Thornhill, Ont. L3T 6L5. Tel. 416-889-9767. Fax: 416-889-9312. Metal engravers.

(P.) F. Bonigut; (Off.Mge., Fin.) Ms. M. Mueller. Co. Size (A).

Frank Currie Shipping Supplies Inc., 14 - 1139 40 Ave. N.E., Calgary, Alta. T2E 6M9. Tel. 403-250-9217. Toll Free: (403) 800-482-6173. Fax: 403-250-8075. "Instapak" corrugated cardboard boxes, custom die cut boxes.

(G.M.) R. A. Mace; (Cont.) Ms. R. Ewert; (P.A.) Ms. L. Burgher; (Mgr.) K. Murray. Annual Sales (C). Co. Size (A).⑥

Frank Sportswear Inc., 2157 rue Albert Lozeau, Sherbrooke, Que. J1J 1W2. Tel. 819-569-2967. Women's sportswear. Brand, "Miriam Creation".

(P.) M. L. Zwierzchowski; (G.M. & S.A.) F. Zwierzchowski. Co. Size (B).

Frank Tool & Die Co. Ltd., The, 1030 Heritage Rd., Burlington, Ont. L7L 4X9. Tel. 416-335-8146. Fax: 416-332-5544. Toolmakers, machine work, turret lathe work and stampings.

(P. & G.M.) J. Hanna; (Engr'g Mgr.) R.M. Hanna, P.Eng. Annual Sales (C). Co. Size (B).

Frankel Steel Limited, 345 St. Clair St., P.O. Box 2660, Sarnia, Ont. N7T 7VB. Tel. 519-344-2426. Fax: 519-326-0963. Telex: 06-9895B4. Sales office, Kitchener, Ont. Structural steel designed, fabricated and erected. Parent company, Harris Steel Group Inc., Toronto, Ont.

(Chmn.) M.E. Harris; (P. & C.O.O.) M. Charlebois; (Exec.V.P. & Chief Fin.Admin.Off.) K.A. Preston. Annual Sales (D). Co. Size (B).⑤

★Franki Canada Limited, 4795 Ste. Catharine St.W., Westmount, Que. H3Z 1S8. Tel. 514-933-3675. Fax: 514-933-7733. Divisional offices, Montreal, Que., Toronto, Ont., Edmonton, Alta., Vancouver, B.C. Plants, Laval, Que., Scarborough, Ont. Subsidiary, Franki Northwest Company, Seattle, WA, Woburn, MA, Crofton, MD, Atlanta, GA, U.S.A. All types of piles and caissons. Brands, "Franki", "Herkules". Parent company, Franki International.

For.Rep., Franki International, Liege, Belgium. Foreign representatives throughout the world.

(Chmn.) J. Trifilette; (P. & C.E.O.) J. Trifilette; (V.P.Eastern Div.) J. McDonald; (V.P.Fin.) G. Zimmerli;

(V.P.Ops.Central & Western) A. Bloem. Annual Sales (E). Co. Size (E).⑤

★FRANKLIN ELECTRIC OF CANADA LTD., Hwy. 81 North, P.O. Box 5008, Strathroy, Ont. N7G 3J3. Tel. 519-245-3220. Fax: 519-245-3224. Submersible deepwell, sump pump, jet pump and fractional, subfractional h.p. shaded pole, 4B FR permanent split capacitor, general purpose motors. Brands, "Submatic", "Subtrol", "Pumptec". Parent company, Franklin Electric Inc., Bluffton, IN, U.S.A.

For.Reps. in Germany, Australia, Switzerland, Kuwait, Saudi Arabia, Qatar, Bahrain, United Arab Emirates, Singapore.

(G.M.) D. R. Smith; (P.A.) G. W. Rioux; (G.S.M.) G. D. Sharpe; (Mat'ls Mgr.) J. Barkey. Annual Sales (E). Co. Size (E).

Franklin Playford Inc., 620 McCaffrey St., Montreal, Que. H4T 1N1. Tel. 514-345-1950. Toll Free: 800-361-5044. Fax: 514-341-1877. Telex: 05-824557. Branch offices, Trois Rivières, Chicoutimi, Chibougamau, Que., Ottawa, Rexdale, Ont. Industrial electric heaters and pneumatic, electronic and electrical control systems. Brands, "Playford", "Hynes", "Tarshis".

(P.) R. F. Shapiro; (Exec.V.P.) A. C. Lindsay; (V.P.Purch.) M. Shapiro; (G.S.M.) E. Hannan; (Mktg. Co-Ord.) Ms. M. Cooke; (Br.Mgr.Trois Rivières) F. Provencher; (Br.Mgr.Chicoutimi) R. Bergeron; (Br.Mgr. Ottawa) R. Bole; (Br.Mgr.Rexdale) N. Prospero; (Mgr. Chibougamau) M. Drolet. Annual Sales (C). Co. Size (D).⑥

Frank's Welding & Machine Ltd., 517 - 42nd A St., Saskatoon, Sask. S7K 0V4. Tel. 306-933-1877. Fax: 306-934-0B41. Welding and machine shop services, hanger brackets and plate washers.

(Prop.) F. Madsen. Annual Sales (B). Co. Size (A).⑤

★Fraser Box & Trading Co.Ltd., 9B71 River Dr., Richmond, B.C. V6X 1Z1. Tel. 604-278-5013. Fax: 604-270-0379. Wooden boxes and small packing crates. Parent company, D. Groot Logging, Smithers, B.C.

(V.P.) D. Talstra; (Mgr.) S. Groot. Annual Sales (D). Co. Size (B).⑥

★Fraser Cedar Products Ltd., 27400 Lougheed Hwy., R.R.#5, Maple Ridge, B.C. V2X BY6. Tel. 604-462-7335. Fax: 604-462-7246. Telex: 04-51176. Branch office, Ruskin, B.C. Cedar shakes and shingles.

(P.) B. Gill. Annual Sales (D). Co. Size (A).⑤

Fraser Contract Furniture Inc., [Meubles de Contrat Fraser Inc.], 8310 Devonshire Rd., Montreal, Que. H4P 2P7. Tel. 514-737-6550. Fax: 514-737-2423. Quality seating for office, executive and reception areas.

(P.) R. I. Fraser; (Exec.V.P.) D. DeVries; (S.M.) Ms. C. Aubry. Annual Sales (C). Co. Size (B).⑥

★Fraser Fasteners Ltd., 373B Keith St., Burnaby, B.C. V5J 5B5. Tel. 604-439-7903. Fax: 604-439-7905. Screws, and light fasteners. Parent company, Robertson Whitehouse Inc.

(Ops.Mgr.) S. Mostardi. Annual Sales (C). Co. Size (A).⑥

†Fraser, George M., Ltd., 11 Progress Ave., Unit 1B, Scarborough, Ont. M1P 4S7. Tel. 416-298-000B. Fax: 416-298-B171. Branch office, Montreal, Que. Electric bells, electric control systems, supervisory controls, fire detectors, cable fault locators, meters and other electrical equipment.

(P.) G. Fraser; (G.M.) R. Juchau. Annual Sales (C). Co. Size (A).⑤

Fraser, Herb, & Associates Ltd., 1 Chestnut St., Port Colborne, Ont. L3K 1R3. Tel. 416-B34-4549. Fax: 416-B34-4330. Steel fabrication, marine and industrial repairs. Parent company, Algoma Central Railway.

(G.M.) F. Huneault; (Compt.) B. Donaghue. Annual Sales (D). Co. Size (D).

Fraser Inc., 27 Rice St., Edmundston, N.B. E3V 1S9. Tel. 506-735-5551. Fax: 506-739-7564. Telex: 014-4553B. Sales offices, Montreal, Que., Toronto, Ont. (for boxboard and paper), New Westminster, B.C. Mills, Atholville (for pulp), Edmundston, N.B. (for pulp and boxboard); Plaster Rock, Kedgwick, N.B., (for lumber), Thorold, Ont., (for fine papers), New Westminster, B.C. (fine papers). Associate, Fraser Paper Limited, Mada-waska, ME, U.S.A. Bleached and unbleached magnesium bisulphite, bisulphite and groundwood pulp, boxboard, lumber, business papers, envelopes, labels, wall coverings, business forms. Brand, "Fra-Pak" solid bleached boxboard. Trade mark, Fraser Voyageur. Parent company, Noranda Forest Inc.

(P.) N. P. O'Brian; (V.P.Fin. & T.) J. Douglas Sheldrick; (Sr.V.P.Sales & Mktg.) A. Michael Moloney; (Sr.

V.P.Ops.Edmundston & Madawaska) W.H. Matthews; (V.P.Hum.Res.) R. D. McLean; (Cont.) G. B. Henderson; (V.P.Corp.Serv.) E. d S. Bailey; (V.P.Tech.) W. David Kerr; (V.P.Sales Thorold, Boxboard Grp) I.G. Campbell; (V.P.Woodlands & Wood Prod.Grp.) J.R. Leach; (V.P.Law & Corp.Aff.) J.D. Legris; (V.P. & G.M.Market Pulp) A.A. Ritchie; (Mgr.Engr'g & Energy) D. Burton; (Mgr.Govt. & Pub.Aff.) Ms. S. Daigle: Annual Sales (H). Co. Size (G).

★Fraser, Kenneth S., Co. Ltd., 137 Centre St. E., Richmond Hill, Ont. L4C 1A5. Tel. 416-883-4515. Electric and manual lift trucks and portable stackers. Brands, "Fraser Electro-Porter", "Fraser".

(P.) K.S. Fraser; (G.M.) B. M. Fraser; (V.P.) Mrs. A.M. Fraser. Annual Sales (B). Co. Size (A).⑥

Fraser Pulp Chips Ltd., 16318-79th Ave., Surrey, B.C. V3S 3V5. Tel. 604-597-2771. Fax: 604-597-2771. Plant, 19005 - 98A Ave., Surrey, B.C.

(Prop.) L. Brown. Annual Sales (C). Co. Size (B).

★Fraser Valley Foods, P.O. Box 2000, Sardis, B.C. V2R 2R2. Tel. 604-858-7151. Fax: 604-858-3168. Telex: 04-361528. Plants, Sardis, Chilliwack, B.C. Brands, "Fraser Vale", "Berryland Farm", "Glen Valley". Parent company, The Pillsbury Company.

For. Rep., Sidwell & Co. Ltd., Rosemount Towers, Wallington, Surrey, England.

(P.) S. Paul Oliver; (V.P.) O. Schultz; (Dir.Ops.) J. Byrne; (V.P.Bus.Dev.) Ms. T. McKenna. Annual Sales (E). Co. Size (F).

★Fraser Valley Forest Products Ltd., 7116 Beatty Dr., Mission, B.C. V2V 6B4. Tel. 604-826-1030. Toll Free: 800-663-6055. Fax: 604-826-6481. Telex: 04-53168. Subsidiary, Puget Sound Door Co., Tacoma, WA, U.S.A. Wooden, painted/embossed and vinyl laminated mouldings, door frame systems, builders hardware, veneered lumber products, wooden flush and bifold doors. Trade mark, "E-Z-Set".

(P.) P. Warkentin; (S.) T. Esau. Annual Sales (E). Co. Size (D).⑥

★Fraser Valley Mushroom Growers' Co-operative Association, 9770 - 199A St., R.R. 5, Langley, B.C. V3A 4P8. Tel. 604-888-2811. Fax: 604-888-2757. Associate, Money's Mushrooms, Langley, B.C. "Fraser Gold", "Money's" and private label canned, fresh and pickled mushrooms and gourmet cream of mushroom soup.

(Exec.V.P.) S. Uwe Trummler; (Ops.Mgr.) K. Giles; (S.T.) Y. Mah; (Mktg.Mgr.) B. W. Bodnarchuck; (Exec.S.) Mrs. L. Ford. Annual Sales (E). Co. Size (D).⑥

Fraser Valley Steel & Wire Ltd., 3174 Mt. Lehman Rd., R.R. 8, Abbotsford, B.C. V2S 6A9. Tel. 604-856-3391. Welded wire fencing, roll form farm gates and reinforcing mesh.

(P.) D. Froese; (V.P.) M. Farina. Annual Sales (D). Co. Size (A).

Frechette, Emilien, Manufacturing Limited, 124 Lapierre Blvd., St. Emile de Quebec, Que. G0A 3N0. Tel. 418-842-9241. Fax: 418-847-0182. Men's, women's and children's moccasins and slippers.

(Chief Exec.) A. Frechette; (G.M. & S.M.) Y. Therrien. Annual Sales (C). Co. Size (C).

Freda's Originals Inc., 86 Bathurst St., Toronto, Ont. M5V 2P5. Tel. 416-366-0304. Fax: 416-366-6048. High fashion uniforms, ladies' and men's wear.

(P.) D. Iordanous; (V.P.) Mrs. F. Iordanous. Annual Sales (C). Co. Size (C).

★Frederick Harris Music Co. Limited, The, 529 Speers Rd., Oakville, Ont. L6K 2G4. Tel. 416-845-3487. Toll Free: 800-387-4013. Fax: 416-845-1208. Publishers of educational music and books on music.

(P.) A. Shaw. Annual Sales (C). Co. Size (A).⑥

Freed & Freed International Ltd., 1301 Ellice Ave., Winnipeg, Man. R3G 0G1. Tel. 204-786-6081. Fax: 204-786-1450. Telex: 07-55245. "Bentleys of London" men's rainwear and outerwear, "London Fog" men's tailored clothing and ladies' rainwear, outerwear and sportswear.

(P.) S. Freed; (V.P.) Ms. C. Levi. Annual Sales (E). Co. Size (F).⑤

Freedman Harness (1982) Limited, 1875 Dundas St. W., Toronto, Ont. M6R 1W3. Tel. 416-535-7674. Fax: 416-535-7674. Custom driving, hackney, fine and show harness, marathon, carriage and heavy horse harness, singles, pairs, four-in-hands, etc.

(P. & G.M.) S. Freedman; (V.P.) D. Freedman. Annual Sales (B). Co. Size (A).⑤

★Freeformfive International div. of 655265 Ontario Limited, 150 Ferrier St., Units 17, Markham, Ont. L3R 3K3. Tel. 416-475-7737. Fax: 416-475-8380. Plant, Guelph,

Ont. "Freeformfive" modular, multi-use casework, and furniture for school, library, institutional and office use.

For. Reps., Distributors throughout the United States.

(P.) H. E. Sernick. Annual Sales (C). Co. Size (A).⑥

Freeman, Clint, Display Ltd., 125 Vanderhoof Ave., Toronto, Ont. M4G 4B9. Tel. 416-421-2652. Display advertising.

(P.) H. Urquhart; (S.T.) C. Freeman. Co. Size (N/R).

★Freeman, H.H., Mfg.Ltd., 470 Denison St., Markham, Ont. L3R 1B9. Tel. 416-940-2066. Fax: 416-940-2607. Folding, stacking or nesting chairs, restaurant chairs and tables, school furniture, health care seating systems.

(G.M.) H. Freeman. Annual Sales (D). Co. Size (B).⑥

FREEWAY WASHER LTD., 1800 Meyerside Dr., Mississauga, Ont. L5T 1B4. Tel. 416-564-2288. Toll Free: 800-387-3854. Fax: 416-564-0163. Special and semi-standard flat and formed metal washers in any metal-plain or plated, also fibre washers. Parent company, Freeway Corporation, Cleveland, OH, U.S.A.

(P. & G.M.) W.T. Hawksworth; (Q.C.Mgr.) R. Alfred. Annual Sales (C). Co. Size (A).⑤

Frega Inc., 8750 Boul. De La Rive Sud, Levis-Lauzon, Que. G6V 6N6. Tel. 418-833-7603. Fax: 418-835-6043. Pharmaceutical and cosmetic products, etc.

(P. C.E.O.) M. Vachon; (Mgr.Sales & Mktg.) J. Vachon; (Mgr.Fin.) L. Verret; (Mgr.Prod.) P. Paul Moreall; (Mgr. Purch.) S. Bouffard; (Mgr.Tech.) A. Desjardins; (Mgr. Hum.Res) L. Cormiers. Annual Sales (C). Co. Size (B).

★Freightliner of Canada Ltd., 4242 Phillips Ave., Burnaby, B.C. V5A 2X3. Tel. 604-420-3343. Fax: 604-421-0715. Telex: 04-356742. Regional offices, Saint John, N.B., Ville St. Laurent, Que., Mississauga, Ont., Calgary, Alta. Associate, Ottawa Inc., Ottawa, Ont. Custom built diesel motor trucks. Brand, "Freightliner". Parent company, Freightliner Corp., Portland, OR, U.S.A.

(P.) J. W. Mosier; (V.P.Fin. & S.T.) C. W. Bennett; (V.P.Sales & Mktg.) R. Burley; (V.P.Aftermarket) J. Bedard; (Ops.Mgr.Burnaby Plant) D. Preston; (Chief Eng.) W. Brock. Annual Sales (G). Co. Size (F).⑥

Frelco Limited, P.O. Box 316, 44 Utah Dr., Stephenville, Nfld. A2N 2Z5. Tel. 709-643-5668. Fax: 709-643-3046. Telex: 016-48136. Fish and food processing equipment and machines, metal products.

(P. & G.M.) A. J. Fromm. Annual Sales (C). Co. Size (A).⑤

★French Feather & Flower Co. Ltd., 3437 Park Ave., Montreal, Que. H2X 2H6. Tel. 514-842-8511. Fax: 514-284-2397. Telex: 05-268721. Artificial flowers, feathers and ornaments for ladies' hats, bridal headwear.

(P.) W. Klus; (V.P.) F. J. Villim; (Mgr.) D. Lemme. Annual Sales (B). Co. Size (A).⑥

†French Maid Lingerie Co., 4530 Boul. St. Laurent, Montreal, Que. H2T 1R4. Tel. 514-842-3921. Fax: 514-843-8213. "French Maid" and "Full Figure Fashions" lingerie and sleepwear.

(P. & C.O.O.) M. Saykaly; (V.P.) D. Dussult; (P.A.) F. Assaf; (Plant Mgr.) J. Dupuis. Annual Sales (D). Co. Size (E).

Frendel Prefab Kitchens Ltd., 336 Watline Ave., Mississauga, Ont. L4Z 1P4. Tel. 416-890-0926. Kitchen cupboards and vanities.

(P.) T. Deltin. Annual Sales (C). Co. Size (A).

Frere Sacharen Inc., See Sacharen Bros., (1966) Inc.

★Freshground Industries Ltd., 4 Indell Lane, Brampton, Ont. L6T 3Y3. Tel. 416-791-3993. Toll Free: 800-387-2260. Fax: 416-791-2509. Rice cakes, yogurt and carob clusters.

(P.) P. Miedema; (S.T.) Mrs. G. Schippers. Annual Sales (C).

★Freshwater Fish Marketing Corporation, [Office de Commercialisation du Poisson d'Eau Douce], 1199 Plessis Rd., Winnipeg, Man. R2C 3L4. Tel. 204-949-6600. Telex: 07-57169. Branch offices, The Pas, Man., La Ronge, Sask., Edmonton, Alta. Plants, Transcona, Man., La Ronge, Sask., Hay River, N.W.T. Fresh and frozen lake and game fish.

For. Reps.: Lejos Oy, Helsinki, Finland; I. Legrand & H. Malo, Le Havre, France; AB. P. Jorgensen, Sweden; Rud Kanzow, Germany, E. Austria.

(P. & G.M.) J.T. Dunn; (V.P.Mktg.) P.R. Smith; (V.P.Prod'n) G. McCurley. Annual Sales (E). Co. Size (E).

Freudenberg Nonwovens Inc., 1020 Montreal Rd., P.O. Box 1688, Cornwall, Ont. K6H 5V7. Tel. 613-932-1322. Fax: 613-938-8536. Telex: 05-811540. Sales office, Montreal, Que. "Pellon", "Viledon", "Vilmed" non-woven textiles. Parent company, Freudenberg Nonwovens Limited Partnership (U.S.A.).

(P.) A. A. Stark; (S.M.) M. Harris; (T.) D.S. Underwood; (P.A.) G. Lefebvre; (Plant Eng.) M. Aziz; (S.M.) K. Westwood. Annual Sales (D). Co. Size (C).⑥

†Freybe Sausage Ltd., 1756 Franklin St., Vancouver, B.C. V5L 1P7. Tel. 604-254-9543. Fax: 604-254-2582. Branch offices, Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta. Salamis, hams, sausages, wieners, roast beef, turkey products, pates. Brands, "Freybe Sausage", "Country Farm".

(Chmn.) U. Freybe; (P. & G.M.) H. Freybe; (Cont.) S. Bentzen; (Purch.Mgr.) J. Kuerten; (Dir.Ops.) D. Brown. Annual Sales (D). Co. Size (D).⑤

Frid Construction Co. Ltd., The, Box 2073, Hamilton, Ont. L8N 3R5. Tel. 416-528-7051. Fax: 416-528-6351. Builders and contractors.

(P. & G.M.) J. S. McAsian; (V.P.) I.C. Campbell; (V.P.Admin.& Corp.S.) Ms. S. Fro McDougall; (T.) W. J. Burgoyne. Annual Sales (D). Co. Size (D).

Friesen, D. W., & Sons Ltd., 85-6th St. N.E., Box 720, Altona, Man. ROG 0B0. Tel. 204-324-6401. Fax: 204-324-1333. Sales offices, Toronto; Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta., Vancouver, Kelowna, B.C. and Grand Forks, ND, U.S.A. Printers of trade, educational and coffee table books.

(P.,G.M. & C.E.O.) D. Friesen, Jr.; (P.A.Mfg.Div.) L. Falk; (S.T. & Mgr.Stationery Div.) G. Sawatsky; (G.M.) J.G. Dueck. Annual Sales (E). Co. Size (E).

Friesen Industries Ltd., 32032 S. Fraser Way, Clearbrook, B.C. V2T 1V8. Tel. 604-859-7101. Fax: 604-853-2503. Branch offices, Calgary, Alta., Bellingham, WA, U.S.A. Generator sets and control panels.

For.Rep., Friesen Electric International Inc.

(C.E.O.) L.J. Friesen; (Mktg.) B. Friesen; (Purch.) R. Friesen. Annual Sales (D). Co. Size (B).⑥

Frigo Refrigeration Products Co., Div. Frigomatic Ltd., 64 Ossington Ave., Toronto, Ont. M6J 2Y7. Tel. 416-531-5435. Walk-in coolers and custom made refrigerators.

(Prop.) J. Sausik; (S.M.) A. Kalmar. Annual Sales (B). Co. Size (A).⑤

Frikon Industries Ltd., 2480 Tedlo St., Mississauga, Ont. L5A 3V3. Tel. 416-275-2873. Telex: 06-984507. Assorted sports bags, hockey goals, camp cots and chairs, table tennis tables, tents, awnings, camping accessories, golf equipment, golf clothing and shoes.

(P.) A. W. Copeland; (S.T.) M.J. Brebner. Annual Sales (D). Co. Size (B).⑤

★Frink Canada, 777 Laurel St., P.O. Box 3040, Cambridge, Ont. N3H 4S3. Tel. 519-653-6234. Toll Free: 800-263-7683. Fax: 519-653-2527. Branch plant, Montreal, Que. Snow plows, blades and shoes, dump bodies and hoists, salt and sand spreaders, airport runway sweepers. Brand, "Frink". Parent company, Compro Limited, Toronto, Ont.

For.Reps.: England, Holland, France and U.S.A.

(P.) G. V. Jacquemain; (V.P. & G.M.) W. A. Edwards; (G.S.M.) C. M. Sauer; (Que.S.M.) L. Durand; (Purch. Mgr.) M. T. Whelan; (Cont.) J. Fraser Ross. Annual Sales (D). Co. Size (D).⑥

Frip Panels Ltd., 1260 Aimco Blvd., Mississauga, Ont. L4W 1B2. Tel. 416-625-1556. Fax: 416-625-7562. Fiberglass reinforced plywood panels for the construction industry, trucks, trailers, containers, etc.

(P.) P. H. Green; (V.P.) V. Dell'anno; (V.P.) Mrs. F. H. Green. Annual Sales (D). Co. Size (B).⑤

★Fripp Fibre Forms Inc., 115 Lawson Cres., Winnipeg, Man. R3P 1A6. Tel. 204-489-2511. Toll Free: 800-664-5010. Fax: 204-489-0707. Plant, Tisdale, Sask., Fullerton, CA, Memphis, TN, Troy, OH, U.S.A. Associates, Fripp Fibre Corp., Winnepeg, Man., Fripp Fibre California, Fullerton, CA, Fripp Fibre Tennessee, Memphis, TN, Fripp Fibre Ohio, Troy, OH, Fripp Fibre Nebraska, Omaha, NE, U.S.A. Egg packaging products, filler flats, moulded fibre egg trays, foam foodservice products, foam bakery products and industrial and consumer foam products. Brands, "Eggsafe", "Clear Vision", "Kitchen Window", "Tuff Stuff".

For.Reps., Midwest United Egg Producers Co-operative, Eldridge, Iowa, U.S. Egg Marketers Inc., Atlanta, Fripp Fibre California, CA, Fripp Fibre Tennessee, TN, Fripp Fibre Ohio, OH, Fripp Fibre Nebraska, NE, U.S.A.

(P.) B.H. Fripp; (Cdn.Co.Mgr.) J.R. Lawson; (Ops. Mgr.) H. Reimer; (S.M.) A. Carriere; (Dist.Mgr.) H. Flatt; (Co.Mgr.CA) M. Utley; (Co.Mgr.TE) L. Wrinkle; (Co.Mgr. OH) D. Cromes. Annual Sales (E). Co. Size (E).⑥

★Fritzsch Dodge & Olcott Canada, A Unit of BASF K&F Canada Inc., 50 North Wind Place, Scarborough, Ont. M1S 3R5. Tel. 416-292-8804. Fax: 416-292-9859. Telex: 065-25470. Branch office, St. Laurent, Que. Aroma

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

chemicals, essential oils, flavor and fragrance compounds. Brands, "Aromalok", "Fritzbro", "Spice'N Easy", "E-Z Resin", "Eff-Bee", "Ekomo". Parent company, BASF Canada Inc.

For. Rep., Fritzsche Dodge & Olcott (U.K.) Ltd. Fine-don Rd. Industrial Est., Links Rd. Wellingborough, Northants, England.

(G.M.) J. Simon. Annual Sales (D). Co. Size (A).⑤

★Frobisher Industries Limited, Young's Cove Road, N.8. EOE 150. Tel. 506-362-2198. Plant, Waterborough, N.8. Wooden fruit, vegetable and gift baskets, custom veneer, wooden boxes, lumber stickers, lobster trap components, survey stakes.

(P. & G.M.) G.E. Staples. Annual Sales (B). Co. Size (8).⑥

From, Paul, Inc., 101 Sheldon Dr., Cambridge, Ont. N1R 6T6. Tel. 519-622-0080. Spun yarns for hosiery, upholstery and filter bags.

(P. & G.M.) P. From. Annual Sales (B). Co. Size (A).⑤

Fromagerie de Corneville, Aliments Culinar Inc., 995 Johnson St., C.P. 640, St-Hyacinthe, Que. J2S 7P5. Tel. 514-773-6493. Cheese-Camembert, Brie, Anflour, Anfrom, St. Paulin, Neuchatel, Havarti, cream cheese. Parent company, Anco Food Products Ltd.

(V.P.) R. Gervais; (Mgr.) R. Seguin; (Mgr.) G. Trudeau. Annual Sales (D). Co. Size (C).⑥

Fromages Crescent Ltée., See Crescent Cheese Ltd.

†Frommelt Industries of Canada Inc., 6680 Finch Ave. W., Unit 6, Rexdale, Ont. M9W 6C2. Tel. 416-674-0487. Fax: 416-674-8287. Telex: 06-989513. Associate, Frommelt Industries Inc., Dubuque, Iowa, U.S.A. Dock seals, traffic doors, curtains and screens, power doors.

(P.) 8. DiBiase; (Prod'n Mgr.) J. DiBiase; (Purch.Mgr.) T. Lawson; (Mktg.Mgr.) S. Frommelt. Annual Sales (C). Co. Size (B).⑥

FROMSON HEAT TRANSFER, A DIVISION OF CHEMETICS INTN'L CO. LTD., 77 Railyard Rd., Don Mills, Ont. M3A 1B2. Tel. 416-447-5541. Fax: 416-447-8064. Telex: 06-966638. Heat exchangers, custom processing equipment.

(P. & G.M.) P. J. Nuberg; (V.P. & Asst.G.M.) R. Vanderland; (S.M.) J. Soosaar; (Off.Mgr.) Mrs. L.J. McSherry; (Asst.Chief Eng.) R. Sonda. Annual Sales (D). Co. Size (C).

Frontenac Ink Works, Limited, 400 Aqueduct St., Montreal, Que. H3C 1Z6. Tel. 514-935-7B58. Printing and litho ink.

(G.M.) T. W. Day. Co. Size (A).

Frontenac Packaging Ltd., 2040 Rogers Rd., P.O. Box 457, Perth, Ont. K7H 3G1. Tel. 613-267-3623. Toll Free: 800-267-9280. Associates, Rideau Packaging Reg'd., Frontenac Paper Box Limited. Converting cellophane from rolls to sheets.

(P.) J. L. Evans; (V.P. & G.M.) K. W. Phillips; (Off. Mgr.) Miss J. Hagen. Annual Sales (8). Co. Size (A).⑤

Frontier Hydraulics Ltd., 2260 Industrial St., Burlington, Ont. L7P 1A1. Tel. 416-335-1171. Toll Free: (416) 800-263-6218, (519,705,613) 800-263-5219. Fax: 416-335-8922. Associate, Frontier Fluid Handling Ltd. Custom designed hydraulic manifolds, power units, systems and cylinders.

(P.) M. Prendergast; (V.P.Sales) L. Zerán; (S.T.) J. MacMillan; (Compt.) E. Pinington. Annual Sales (D). Co. Size (C).

★Frost, L. H., Limited, 1130-8th Line, Oakville, Ont. L6H 2R4. Tel. 416-844-6681. Fax: 416-844-6895. Associate, Electromont Inc., St-Laurent, Que. Electromagnetic devices, inductors, ballasts, transformers, coils. Brand, "Frost".

(P.) J. Wes Stead; (V.P.) T. A. Garbutt; (S.M.) C. Michael Webb. Annual Sales (D). Co. Size (D).⑥

Frost Products Limited, 150A Chatham St., Hamilton, Ont. L8P 2B6. Tel. 416-527-2908. Fax: 416-527-0710. Branch offices, Toronto, Ont., Winnipeg, Man., Edmonton, Alta., N. Vancouver, B.C. Metal fabricators to industry, sanitary equipment and fixtures, etc. Brand, "Frost".

(P.) J. Biggar. Annual Sales (C). Co. Size (C).⑥

★Fruehauf Canada, 100 Shaver St., P.O. Box 848, Brantford, Ont. N3T 5S2. Tel. 519-758-4000. Fax: 519-758-4211. Sales and service branches, Moncton, N.B., Montreal, Quebec, Que., Windsor, Toronto, London, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Plant, Ingersoll, Ont. "Fruehauf" commercial semi-trailers, vans, platforms, dumps and liquid or bulk tanks. Parent company, Gemala Industries Limited.

(P. & C.E.O.) E. Van Doorn; (Exec.V.P. & C.O.O.) A.L. Tarrant; (V.P.Mfg.) M. Hand; (Mgr.D.P.) O. MacDonald;

(Dir.Mktg.) E.E. O'Brien. Annual Sales (G). Co. Size (G).⑥

Fruit of the Loom Canada, 700 King St. W., Suite 523, Toronto, Ont. M5V 2Y6. Tel. 416-360-8867. Fax: 416-226-5089. Telex: 05-25175. Plant, Trois Rivières, Que. Underwear, Registered trade marks, Fruit of The Loom, Funpals, Fungals, Screen stars.

(V.P. Sales) G.A. Nisbet; (V.P.Mfg.) N. Melanson; (V.P.Mdse.) J.P. Pratte. Annual Sales (E). Co. Size (F).⑥

★Fruitland Tool and Mfg., 324 Leaside Ave., Stoney Creek, Ont. L8E 2N7. Tel. 416-662-6552. Fax: 416-662-5412. Special machinery, tools, dies, vacuum compressors, etc.

(P.) H. Bader; (Purch.) H. Knoedler; (S.M.) M. Dzuba. Annual Sales (C). Co. Size (B).⑥

Fruits de Mer de L'est du Québec Ltée., Les, [Eastern Quebec Seafoods Ltd.], 1600 Matane Sur Mer, Matane, Que. G4W 3M9. Tel. 418-562-1273. Fax: 418-562-5407. Fresh and frozen shrimps and fish. Parent company, Clearwater Fine Foods Inc., N.S.

(G.M.) J. Ouellet; (Ops.) M.G. Gagnon; (Sales) M. Chasse. Annual Sales (D). Co. Size (D).⑤

★Fryer, R., Forest Products Ltd., Monctonville, Ont. P0M 2K0. Tel. 705-898-2286. Fax: 705-898-2287. Associates, Jamot Lumber Co. Ltd., Alban, Field Lumber Ltd., L. 8run Lumber Ltd. Rough and dressed hardwood and softwood, boards, timbers, mouldings, and pressure treated wood.

(P. & G.M.) R. Fryer; (V.P. & Prod'n Mgr.) M. Fryer. Annual Sales (D). Co. Size (C).⑥

†Fuel Applications Limited, 104 Robert St., Hamilton, Ont. L8L 2P5. Tel. 416-525-9700. Branch office, Chatham, Ont. Industrial combustion systems.

(P.) N. Borrows; (T.) R. McCrimmon. Annual Sales (C). Co. Size (A).

Fuel-Master Div. Pendell Boiler Ltd., 50 Bartlett Ave., Box 219, Stn.E, Toronto, Ont. M6H 4E2. Tel. 416-536-2191. Fax: 416-536-3232. Associated company, Fuel Master Corporation Ltd., Toronto, Ont. Gas and oil burners. Brands, "Pendell", "Northland", "Fuel-Master", "Fuel-Guard", etc.

(P.) D.A. Lomax; (V.P. & G.M.) P.A. Garrelfs; (Prod. Mgr.) W.H. Young. Annual Sales (C). Co. Size (A).⑥

Fuhrmann Meats (1978) Ltd., 606 Henderson Dr., Box 81, Regina, Sask. S4P 2X5. Tel. 306-721-6661. Fax: 306-721-0012. Sausages, smoked, cooked meats. Brand, "Country Maid Products". Parent company, Richardson Investments Ltd.

(P.) Ms. R.M. Richardson; (Cont.) T. Gair; (G.M.) P. Richardson. Annual Sales (D). Co. Size (B).⑤

Fuji Hunt Photographic Chemicals, Ltd., 7590 8ath Rd., Mississauga, Ont. L4T 1L2. Tel. 416-673-2444. Toll Free: 800-3B7-3137. Fax: 416-673-2450. Plant, 7686 Bath Rd., Mississauga, Ont. Photographic chemicals. Parent company, Fuji Photo Film Co. Ltd., Tokyo, Japan.

(P.) C. H. Summerer; (G.M.Sales & Mktg.) 8. Ulla; (Fin.Mgr.) C. Lyons. Annual Sales (D). Co. Size (8).⑥

Fujima International Inc., 7655 Bramalea Rd., Brampton, Ont. L6T 4Y5. Tel. 416-458-4041. Fax: 416-458-0155. Design and build medium and large sized dies for automotive and non-automotive applications. Parent company, Cosma International Inc., and Fuji Technica Inc, Japan.

(G.M.) M. Amtmann. Annual Sales (D). Co. Size (D).⑤

Fulcher Bros. Concrete Products Ltd., R.R. #5, Eganville, Ont. K0J 1T0. Tel. 613-628-2612. Fax: 613-628-2608. Branch office and plants, Burns Town, Manitoulin Island, Ont. Concrete septic tanks and well tile.

(P.) G. Fulcher. Annual Sales (C). Co. Size (B).

Fulford, G. T., Co. Limited, 385 Bentley St., Markham, Ont. L3R 9S4. Tel. 416-475-6330. Telex: 06-966667. Divisions: Dodds Pharmaceuticals and Fulford Toiletries, Markham, Ont. Proprietary medicines, child care products. Brands, "Dodds Pills", "Baby's Own" products, "Cutipen" cuticle remover, "Love" fragrances.

(P.) J. E. Bellamy; (Cont.) A. Scott MacPherson. Annual Sales (C). Co. Size (8).⑥

Fuller Bush, A Division of Kiwi Canada, 1115 Guelph Line, P.O. Box 5019, Burlington, Ont. L7R 3Z8. Tel. 416-335-8000. Toll Free: (519,705,613) 800-263-6306, (416) 800-263-6209. Fax: 416-335-4504. Telex: 061-8517. Branch offices, Moncton, N.B., Montreal, Que., Winnipeg, Man., Calgary, Alta., Burnaby, B.C. Industrial and household brooms, brushes and mops, chemical and cosmetic products. Brand, "Fuller". Parent company, Sara Lee Corporation of Canada Ltd.

(P.) R.M. Kenney; (V.P.Mktg.) S.J. Webb; (V.P.Fin.) E.J. Russell; (V.P.Ops.) J.J. MacFarlane; (V.P.Sales)

D.H. Dundon; (P.A.) Ms. L. Wilson. Annual Sales (D). Co. Size (D).⑥

★Fuller Tool (St. John) Ltd., [Les Outils Fuller (St. Jean) Ltée.], 62 Hymus Blvd., Pointe Claire, Que. H9R 1E1. Tel. 514-695-7221. Fax: 514-695-4997. Plant, St. Jean, Que. Hand tools. Brand, "Fuller". Parent company, Fuller Tool Company Ltd., Pointe Claire, Que.

(P.) R. M. Davis; (Exec.V.P.) H. B. Shulkin; (V.P.) I. Grosz; (Plant Mgr.) J. Langlois; (Dir.Mktg.) S. Bienenstock; (S.T.) A. M. Garber. Annual Sales (D). Co. Size (8).⑥

★Fullerton, Sherwood Engineering Ltd., 6450 Van Deemter Crt., Mississauga, Ont. L5T 1S1. Tel. 416-670-0656. Fax: 416-670-8318. Telex: 06-968905. Diving, medical, research and military recompression chamber systems and equipment, "Siva" clearance divers' breathing apparatus, "HBO-1" monoplace hyperbaric oxygen facility.

For.Reps., Brian Harvey, London, England; Aorangi and Associates, Wellington, New Zealand for Australia, Fiji, Papua/New Guinea; Transoceanic Agency Management Ltd., Singapore for Hong Kong, Malaysia, Indonesia, Thailand, Philippines; Marinteco Sales, Athens, Greece; Iberco, S.A., Cartagena, Spain.

(P.) D. Fullerton; (V.P. & Mgr.Eng.) J. Sherwood; (Mgr. Fin. & Admin.) Ms. R. Minden; (Mgr.Prod'n) W. Sule. Annual Sales (C). Co. Size (A).⑤

★Fulson Industries Ltd., 1790 Midland Ave., Scarborough, Ont. M1P 3C2. Tel. 416-751-0420. Dies, jigs and fixtures, tool and diemakers, special machinery.

(P.) I. Anderson. Annual Sales (B). Co. Size (A).⑤

Fulton Alum Foundry, 77 Fulton St., Brantford, Ont. N3R 4E8. Tel. 519-759-3313. Aluminum castings.

(P.) M. Wandel. Annual Sales (A). Co. Size (A).

Fulton Enterprises Inc., 103 Steeles Ave., Milton, Ont. L9T 4K6. Tel. 416-876-1172. Fax: 416-876-4919. Carbon and stainless steel pressure vessels, tanks and boilers to code, also custom fabricators in steel, auto and utility trailers, custom food equipment.

(P.) R.G. Clements; (G.M.) W. Widla; (Q.C.Mgr.) P. Chalmers; (Off.Mgr.) Ms. J.M. Bonnar. Annual Sales (C). Co. Size (A).⑤

Fulton Steel Ltd., 125 Cushman Rd., St. Catharines, Ont. L2M 6T2. Tel. 416-688-2214. Custom steel shearing and forming.

(P.) L. Fulton. Annual Sales (C). Co. Size (A).

★Fulton Windows, 324 Traders Blvd. E., Mississauga, Ont. L4Z 1W7. Tel. 416-896-6970. Fax: 416-890-6973. Sales office, Bedford, N.S. Plant, 339 Traders Blvd., Mississauga, Ont. High performance, thermally broken aluminum windows.

(P.) Fred J. Fulton; (S.M.) F.D. Fulton; (G.M.) Frank J. Fulton; (P.A.) R.E. Fulton. Annual Sales (D). Co. Size (C).⑥

Fundy Group Publications, 2 Second St., Box 128, Yarmouth, N.S. B5A 4B1. Tel. 902-742-7111. Fax: 902-742-2311. Branch offices, Shelburne, Halifax, Liverpool, N.S. Commercial cold web and heatset printers and publishers of "Vanguard", "Sou'Wester", "The Viking", "The Coast Guard", "Liverpool Advance". Parent company, Cameron Publications Limited.

(G.M.) Mrs. D. Vail; (V.P.Mktg.) D. Fowler; (Prod.Mgr.) D. Grantley; (Compt.) E. Deveau. Annual Sales (D). Co. Size (C).⑤

Fundy Textiles Ltd., 211 Industrial Ave., Box 1160, Truro, N.S. B2N 5H1. Tel. 902-895-5006. Fax: 902-893-1692. Embroidered emblems and garments, screen printed garments. Brands, "Habits International", "Applecraft Designs".

(P.) F. Moser; (V.P.Mktg.) C. Clerk; (Cont.) E. Lawrence. Annual Sales (C). Co. Size (C).⑥

★Furgale Industries Ltd., 324 Lizzie St., Winnipeg, Man. R3A 0Y7. Tel. 204-949-4200. Toll Free: 800-665-0506. Fax: 204-943-3191. Household brooms, wet mops and industrial brushes, "Eight-Enders" curling brooms.

(P. & G.M.) J.B. Furgale. Annual Sales (D). Co. Size (C).⑥

†Furlani's Food Corporation, 5 Six Point Rd., Toronto, Ont. M8Z 2W7. Tel. 416-233-5878. Fax: 416-232-2205. Garlic bread, garlic spread and puree, herbal spread, chopped garlic.

(P. & G.M.) N. Furlani; (Prod'n Mgr.) L. Furlani. Annual Sales (C). Co. Size (A).

★FURNACE BELT COMPANY LIMITED, THE, 1874 Drew Rd., Mississauga, Ont. L5S 1J6. Tel. 416-677-5068. Fax: 416-677-4550. Conveyor belts for heat treating, copper brazing, sintering and food processing.

- (P.) J. Tatone; (S.) M. Tony DiCenso; (S.M.) H. K. Steeves. Annual Sales (C). Co. Size (B).[®]
- Furnas Electric Company, 455 Steelcase Rd. E., Markham, Ont. L3R 1G3. Tel. 416-475-179B. Fax: 416-475-8630. Branch offices, Halifax, N.S., Calgary, Alta., Surrey, B.C. Manual and magnetic starters and contactors, relays, timers, push button pilot lights, drum controllers, pressure and float switches, pump panels, motor control centres, programmable controllers, soft start motor controls and starters. Parent company, Furnas Electric Co., Batavia, IL, U.S.A.
- (P.) J. Mole; (Nat.S.M.) R. Mang; (V.P. Engr'g) L. Basciano; (V.P. Fin.) L. Babcock; (P.A.) T. Ramroop; (S.M. Surrey) B. Hutchison; (S.M. Calgary) B. Skippen; (S.M. Halifax) R. Kuchirka. Annual Sales (D). Co. Size (B).[®]
- Furnco Products, Division of 551B39 Ontario Limited, 300 Lindsay St., Box 595, Midland, Ont. L4R 4L3. Tel. 705-526-0136. Fax: 705-526-5604. Residential wood furniture, bedroom suites, bookcases, wardrobes, juvenile furniture, also bedroom and dining-room furniture for hotels, motels, nursing and retirement homes.
- (P.) N. R. Cote; (V.P.) J. Saunders; (Plant Mgr.) G. Freund. Annual Sales (C). Co. Size (B).[®]
- ★Furnicraft Design Limited, 80 Ferrier St., Markham, Ont. L3R 2Z2. Tel. 416-475-659B. Fax: 416-475-6124. Household furniture.
- (P.) C. Clario; (S.T.) S. Scilipoti. Annual Sales (N/R). Co. Size (B).
- ★Furniss Clarke & Co., Limited, P.O. Box 5, Montreal Nord, Que. H1H 5L1. Tel. 514-685-2501. Industrial diamond products.
- For.Rep., Lunzer Industrial Diamonds Inc., New York, NY, U.S.A.
- (P. & G.M.) A.A. Lepailleur; (Plant Mgr.) R. Davis. Annual Sales (A). Co. Size (A).
- ★Furnitrad Inc., 2650 boul. Vanier, St. Hyacinthe, Que. J2S 6L9. Tel. 514-773-2517. Fax: 514-773-6424. Plant, 5505 Trudeau, St-Hyacinthe, Que. Upholstered living, dining and bed room furniture. Brands, "Roche Bobois" and "Fornitrad".
- (P.) M. Gervais; (Compt.) J. Claude Giguere; (P.A.) Ms. S. Bonneau. Annual Sales (C). Co. Size (C).[®]
- ★Furst International, 129 Hagar St., Welland, Ont. L3B 5V9. Tel. 416-734-7111. Fax: 416-734-3371. Plastic custom moulded parts for electronic ignitions, business machines, appliances and defence industry.
- (G.M.) D. Wainman. Annual Sales (D). Co. Size (C).[®]
- Fursyn Manufacturing Limited, 91 Tycos Dr., Toronto, Ont. M6B 1W3. Tel. 416-7B5-351B. Fax: 416-446-6673. Subsidiary, Melody Toy Division, Toronto, Ont. Associate, Royal Felt Products, Toronto, Ont. Ladies' and children's orlon slippers, wool felt boot liners, and stuffed toys.
- (P.) J. Hardy; (V.P.) D. MacKay; (V.P.) Mrs. J. MacKay; (S.M.) Ms. E. Chestnutt. Annual Sales (C). Co. Size (C).[®]
- Fury Guitar Manufacturing Ltd., 902 Avenue J, N., Saskatoon, Sask. S7L 2L2. Tel. 306-244-4063. "Fury" professional electric guitars and basses.
- (P.) R.G. McDougall. Co. Size (A).[®]
- FUTUR PAK SYSTEMS INC., 2501 Steeles Ave. W., Suite 4, Downsview, Ont. M3J 2P1.** Tel. 416-665-0200. Fax: 416-665-0213. Stretch wrapping systems and strapping tools.
- (Mgr.) B. Gordon; (Adv.) Ms. L. Hayakawa. (See adv. page outside back cover Vol. 1). Annual Sales (N/R). Co. Size (N/R).
- Futura Marble Products Limited, 1102 Aerowood Dr., Mississauga, Ont. L4W 1Y5. Tel. 416-629-4966. Fax: 416-629-4238. Synthetic marble for sinks, vanity tops, bathtub and shower enclosures, and wall panels for bathrooms.
- (P.) S. Khalilieh; (S.T.) T. Dawson. Annual Sales (B). Co. Size (A).[®]
- Futura Molds Ltd., B49 Walker Rd., Windsor, Ont. N8Y 2N4. Tel. 519-973-0721. Fax: 519-973-3967. Plant, 1196 Westcott Rd., Windsor, Ont. Subsidiary, Model Division - Futura Models & Patterns, Associate, Dolphin Plastics - Moulders, Plastic Pacts. Model Division - Modern patterns, layups, tooling aids, fixtures, steel moulds and tools to produce parts and engineering changes, fixtureless technology.
- (P.) G. Pietrangelo; (S.) Mrs. J. Robinson. Annual Sales (B). Co. Size (A).[®]
- Futurama Knitting Mills Limited, 111 Tycos Dr., Toronto, Ont. M6B 1W3. Tel. 416-7B9-754B. Fax: 416-7B9-0B65. Men's and women's sweaters. Brands, "Checkmate", "Felicia".
- (Chief Exec.) L. Rein; (V.P.) Mrs. E. Rein; (Mktg. Mgr.) M. Walkin; (Bookkeeper) Mrs. A. Raymundo. Annual Sales (C). Co. Size (C).[®]
- Future Chair Ltd., 34-B Millwick Dr., Weston, Ont. M9L 1Y3. Tel. 416-745-B900. Fax: 416-740-2236. Upholstered, swivel, lounge and wing chairs, recliners.
- (P.) L. Infusino. Annual Sales (C). Co. Size (B).
- ★Future Design Inc., 271 Glidden Rd., Units 1-12, Brampton, Ont. L6W 1H9. Tel. 416-453-997B. Fax: 416-453-60B9. Telex: 06-97837. Plant, Orillia, Ont. "Saturn" air-rings, blown film lines, accessories, components.
- For.Reps., Tittle Plastics, England, Ing. L. Dolci Spa, Italy, Aamis, Holland.
- (P.) R. D. Krycki; (G.M.) V. Cito; (S.M.) H. Esson. Annual Sales (C). Co. Size (B).[®]
- Future Energy Products Ltd., W.Hants Ind'l Park, P.O. Box 263B, Windsor, N.S. B0N 2T0. Tel. 902-79B-5715. Branch office, Bedford, N.S. Air to air heat exchangers. Brand, "Heatpipe X-Changer".
- (P.) E. Caldwell; (S.M.) F. Bray; (Plant Mgr.) W. Lewis; (Bookkeeper) M. S. Illsley. Annual Sales (B). Co. Size (A).
- ★Futuretek Mfg., Inc., 3229 Wolfedale Rd., Mississauga, Ont. L5C 1V8. Tel. 416-275-3600. Fax: 416-275-1666. Indexable tooling for milling operations, CNC machining.
- (P.) W. Szukalo; (S.M.) D. McLennan. Annual Sales (C). Co. Size (B).[®]
- Futuri Company Limited, 3710 Nashua Dr., Unit H, Mississauga, Ont. L4V 1M5. Tel. 416-671-1906. Fax: 416-671-1595. Plant, Toronto, Ont. Hair nets, sanitary and safety headwear, food service kits. Brands, "Futuri", "Speedi-Serv".
- (P. & G.M.) D. R. Carr; (S.M. & P.A.) Miss S. M. McDonald; (Plant Mgr.) T. Canivet. Annual Sales (C). Co. Size (B).[®]
- ★Fybon Industries Limited, 202 Fairbank Ave., Toronto, Ont. M6B 4C5. Tel. 416-7B7-0191. Fax: 416-7B7-2077. Polyester batting, air filter media, upholstery cushion wrap and waterbed stabilizer, office soundproofing products.
- (P.) A. Tylman; (G.M.) M. Bercovici. Annual Sales (C). Co. Size (B).[®]

G

- GAD Furniture Industries Ltd., 8764 8th Ave., Montreal, Que. H1Z 2W4. Tel. 514-725-9369. "GAD" upholstered living room furniture.
- (P.) G. Clarkin; (V.P.) A. Economopoulos. Annual Sales (C). Co. Size (B).
- GAF (Canada) Inc., 1075 The Queensway E., P.O. Box 1740, Stn. "B", Mississauga, Ont. L4Y 1R8. Tel. 416-277-03B1. Fax: 416-272-0552. Branch office, Montreal, Que. Chemicals for the cosmetic, pharmaceutical, food, beverage, paint, coating and agricultural industries, filter products, vessels, gaskets, etc. Parent company, GAF Corp., Wayne, NJ, U.S.A.
- (P. & G.M.) J.F. Lake. Annual Sales (D). Co. Size (B).[®]
- GBC Canada Inc., 47 Railside Rd., Don Mills, Ont. M3A 1B3. Tel. 416-447-4951. Toll Free: 800-26B-62B8. Fax: 416-447-0123. Branch offices, Dartmouth, N.S., St-Laurent, Que., Ottawa, Don Mills, Etobicoke, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Looseleaf and book binders, indexes, laminating pouches, "Shredmaster" paper shredders, "Naplam" laminating film, etc. Parent company, General Binding Corporation, Northbrook, IL, U.S.A.
- (P. & G.M.) W.J. Morris; (V.P. Indirect Sales) R. Bowden; (Nat.S.M.) B. Seward; (Mktg. Mgr.) Mrs. S. Young; (Br. Mgr. Dartmouth) T. Geary; (Br. Mgr. St-Laurent) P. Dionne; (Br. Mgr. Ottawa) M. Andrechek; (Br. Mgr. Etobicoke) J. Steeds; (Br. Mgr. Etobicoke) J. Gardner; (Br. Mgr. Winnipeg) Mrs. M. Gudiz; (Br. Mgr. Edmonton) G. Newton; (Br. Mgr. Calgary) Mrs. J. Lamontagne; (Br. Mgr. Vancouver) T. Woodruff. Annual Sales (D). Co. Size (D).[®]
- GBF Forging Specialists Co., Box 996, 280 Henry St., Brantford, Ont. N3T 5S7. Tel. 519-758-B100. Fax: 519-756-2041. Steel and stainless steel forgings.
- (P.) J. D. Daw. Annual Sales (D). Co. Size (B).[®]
- G & C Industrial Millwork Ltd., P.O. Box 6063, Stn. D, London, Ont. N5W 5R6. Tel. 519-453-9B37. Fax: 519-455-7206. Cabinets, trim and panelling for commercial and institutional projects.
- (P.) N. Corrigan; (V.P.) H. DeVries; (Mgr.) R. DeVries. Annual Sales (D). Co. Size (B).

- ★G.E. Barbour Inc., P.O. Box 1130, Stewart Ave., Sussex, N.B. E0E 1P0. Tel. 506-432-2300. Fax: 506-432-2323. Plant, 165 Stewart Ave., Sussex, N.B. Subsidiaries: Reed Company Limited, Moncton, McCreadys Limited, Sussex, N.B. Grocers' sundries. Brands, "King Cole", "Barbour's", "Acadia", "McCreadys", "Bunnies".
- Exports handled by Barbour Foods Division, Sussex, N.B.
- (P. & C.O.O.) G. W. Brennan; (V.P.) D. Curtis Maxwell; (V.P.) F. Baxendale; (V.P.) P. S. Lesser; (V.P.) Mrs. S. J. MacVey. Annual Sales (D). Co. Size (D).[®]
- G.E. Capital Railcar Repair Corp., P.O. Box 356B, Regina, Sask. S4P 3L7. Tel. 306-525-0122. Fax: 306-757-2194.
- (Plant Mgr.) P. Buchan; (Spec. Proj. Supv'r) M. Delaney. Annual Sales (D). Co. Size (D).[®]
- ★G.E. Machine Tool Ltd., 271 Glidden Rd., Unit 15, Brampton, Ont. L6W 1H9. Tel. 416-453-0432. Precision turning and milling, custom parts and components for the aerospace, military and automobile industries.
- (Off. Mgr.) Mrs. P. Rae; (V.P. Ops.) R. Fox. Annual Sales (N/R). Co. Size (N/R).
- GE Plastics Canada Ltd., 2300 Meadowvale Blvd., Mississauga, Ont. L5N 5N9. Tel. 416-B58-5700. Fax: 416-B5B-5798. Plastic resins. Brand, "Cyclocac".
- For.Reps., U.S.A., Scotland, Japan, Australia, S. America, Netherlands, France, Mexico.
- (P. & G.M.) J. Quinn; (Bus. Mgr.) L. Ferguson. Annual Sales (F). Co. Size (D).[®]
- GEC Alsthom International Inc., 5112 Timberlea Blvd., Mississauga, Ont. L4W 2S5. Tel. 416-624-B300. Toll Free: 800-263-0646. Fax: 416-624-8B55. Branch offices, St. John's, Nfld., Dartmouth, N.S., Burnaby, B.C. Branch plant, Vancouver, B.C. Diesel Division, Etobicoke, Ont. Control, metering and relaying panels, three phase traction power inverters, printed circuit board assemblies, AC variable speed drives, custom control panels, prime and standby generating sets, diesel and natural gas engines. Parent company, General Electric Co. Plc of London, England.
- (V.P. Mktg. & Proj.) P.S. Tambe; (V.P. Fin.) K. Roche. Annual Sales (E). Co. Size (E).[®]
- GEC Automation Projects Inc. (Canada), 150-13751 Mayfield Place, Richmond, B.C. V6V 2G9. Tel. 604-273-9262. Fax: 604-273-92B5. Branch offices, Montreal, Que., Calgary, Alta. Plant, Mississauga, Ont. Electrical VF drives, pacer and control systems "GEM80", automation systems.
- (G.M.) R. Grace. Annual Sales (C). Co. Size (A).[®]
- ★GEC Diesels - Division of GEC Alsthom International Inc., 2 Paxman Rd., Etobicoke, Ont. M9C 1B6. Tel. 416-622-3060. Fax: 416-622-1291. Telex: 06-967542. Branch offices, St. John's, Nfld., Dartmouth, N.S., Burnaby, B.C. Associate, GEC Alsthom International Inc., Mississauga, Ont. Assembly of diesel generating sets, pumping sets, marine propulsion and auxiliary systems, etc. Brands, "Ruston", "Paxman", "Regulateurs Europa", "GEC", "Napier", etc. Parent company, GEC Alsthom, Paris, France.
- (G.M.) G. Arden. Annual Sales (D). Co. Size (B).[®]
- GEF Wire Products Ltd., 3520 Pharmacy Ave., Unit 5, Agincourt, Ont. M1W 2T6. Tel. 416-494-3732. Custom display stands in wire tube and sheet metal.
- (P.) F. Filipelli; (V.P.) E. Filipelli. Co. Size (N/R).
- GEM Automated Systems Ltd., P.O. Box 1689, Brockville, Ont. K6V 6KB. Tel. 613-923-5259. Power and free overhead conveyors.
- (P.) G. Metcalf, P. Eng.; (V.P. Sales & Mktg.) D. Metcalf; (S.T.) T. Metcalf. Annual Sales (C).
- G.E.T. Industries Inc., P.O. Box 640, Brampton, Ont. L6V 2L6. Tel. 416-451-9900. Fax: 416-451-5376. "Grind Hog" comminutors and grinders for waste water and sludge screening and shredding.
- (P.) W.D. Martin. Annual Sales (B). Co. Size (A).[®]
- G.F.D. Chemicals Inc., 10 Canvarco Rd., Toronto, Ont. M4G 1L3. Tel. 416-424-2137. Linseed, soya bean, castor and tung oil, synthetic resins.
- (P.) G. Morhart; (Plant Mgr.) B. Meechan. Annual Sales (B). Co. Size (A).
- ★GFI Inc., 5790 Paré St., Montreal, Que. H4P 2M2. Tel. 514-341-7731. Fax: 514-341-7284. Subsidiary, Dome-tal, Pointe Claire, Que. Metal stampings, tools and dies. Parent company, Kaufel Group Ltd., Dorval, Que.
- (P.) G. Ephraim; (Cont.) R. Botardo; (Prod. Mgr.) S. Torodovic; (Prod. Dev.) H. Wener; (P.A.) Ms. S. Royer. Annual Sales (D). Co. Size (E).[®]

★G & G Fisheries Limited, Sandy Point, P.O. Box 1098, Shelburne, N.S. B0T 1W0. Tel. 902-875-4744. Fax: 902-875-3903.

(Prop.) G. Bower. Annual Sales (C). Co. Size (A).®

G H. Group of Companies, 2101 McCowan Rd., Scarborough, Ont. M1S 3Y6. Tel. 416-292-6612. Toll Free: 800-268-3525. Fax: 416-292-0534. Branch plants, Toronto, Ont., Dorval, Montreal, Que. Associates, G.H. Sportswear Mfg. Ltd., G.H. Properties Ltd., Toronto, Antoinette Fashions Ltd., Calla Manufacturing Ltd., Scarborough, Ont., The Garry Hurvitz Investment Group Limited, G.H. Tricot Knitting, Montreal, Que. Men's fleece sweat suits, children's and ladies' activewear, fashion sportswear and knitted fabrics.

(P.) G. L. Hurvitz; (V.P. & G.M.) T. McCabe, C.G.A. Annual Sales (E). Co. Size (E).®

G & H Machine & Tool London Ltd., 150 White Oak Rd., London, Ont. N6E 3A1. Tel. 519-681-4822. Fax: 519-681-0977. Tools, special purpose machinery and production machining.

(P. & G.M.) H. Schoenhardt. Annual Sales (C). Co. Size (A).®

G & H Steel Industries, a division of Harris Rebar Inc., 7690 Vantage Way, R.R.#5, Tilbury Industrial Park, Delta, B.C. V4G 1A7. Tel. 604-946-1231. Telex: 04-355759. Associate, VSL Canada Ltd. Fabrication, epoxy fusion coating and installation of reinforcing steel. Parent company, Harris Steel Group Inc. Toronto, Ont.

(P.) J.D. Harris; (G.M.) F. Clarkson; (Compt.) S.F. McLeod. Annual Sales (D). Co. Size (C).

G.I.C. Structures Inc., Box 3652, Station "D", Edmonton, Alta. T5L 4J7. Tel. 403-454-8626. Fax: 403-452-5601. Branch office, Calgary, Alta. Plants, Morinville, Alta., Winfield, B.C. Associate, Fabtec Structures Ltd. Portable buildings, modular homes and schools, oil field and construction camps, jobsite offices.

(P.) F. A. Korby; (V.P.) K. Epton; (Br.Mgr.) J. Con McGinnis. Annual Sales (C). Co. Size (B).®

G III Ltd., 274 Jarvis Ave., Winnipeg, Man. R2W 3A5. Tel. 204-586-8461. Toll Free: 800-665-8490. Fax: 204-589-3883. "Intrepid" sleeping bags, "Magic Moments" "Renaissance", "House of York" comforters, pillows.

(G.M. & Cont.) H. Singer; (G.M.) M. Goodard. Annual Sales (C). Co. Size (B).®

G.J. Clothing Inc., Room 610, 9200 ave du Park, Montreal, Que. H2N 1Z4. Tel. 514-383-1623. Fax: 514-383-1627. Branch office, Toronto, Ont. Associates, Saey Knitting, London Fog For Kids, Pretty Dresses, L'Atelier DIDO, Fleisher Enterprises Inc. Polypropylene, polyester, orlon, knitted goods.

(P.) G. Fleisher. Annual Sales (D). Co. Size (B).®

GJW Graphic Services Ltd., 1120 Tapscott Rd., Unit 3, Scarborough, Ont. M1X 1E8. Tel. 416-298-7050. Fax: 416-298-3262. Subsidiary, Chameleon Tabbing, Scarborough, Ont. Commercial printing, "Chameleon Tabbing" custom index tabbing.

(V.P.) J. R. Fenn; (Ops.Mgr.) G. Richter; (Prod'n Mgr.) R. Fenn. Annual Sales (C). Co. Size (A).®

G.K. Industries Ltd., 17 Canso Rd., Unit#15, Rexdale, Ont. M9W 4M1. Tel. 416-249-B517. Fax: 416-249-6387.

(P.) G. Kaminsky; (S.M.) L. Leib; (P.A. & Plant Mgr.) G. Maddocks.

G.L.C. CANADA INC., 61 Montcalm St., P.O. Box 1170, Berthierville, Que. J0K 1A0. Tel. 514-836-3705. Fax: 514-836-7731. Plants, Berthierville, Lachute, Que. Graphite electrodes and mold stocks. Parent company, Great Lakes Carbon Corporation, New York, NY, U.S.A.

(Ops.Mgr.) J.G. Lemire; (Plant Mgr.) Lachute A.J. Turcot; (Plant Mgr.) G. Heroux; (S.M.) L.D. Walker. Annual Sales (E). Co. Size (E).®

★G.L.M. Tank & Equipment Ltd., 150B-Bth St., P.O. Box 24, Nisku, Alta. T0C 2G0. Tel. 403-955-2233. Toll Free: 800-661-9828. Fax: 403-955-2241. Telex: 037-41509. Branch office, Calgary, Alta. Branch office and plants, Battleford, Sask., Nisku, Alta. Subsidiary, Sandborn Roofs Inc. Oil, water, chemical, agriculture, mining and concrete tanks, pressure vessels, pipe and tubing, steel fabrication. Parent company, G.L.M. Tanks and Equipment Ltd.

(P. & G.M.) L. M. Gottschlich; (V.P.) I. R. Gottschlich; (Prod'n Mgr.) D. Dennis; (S.M.) G. Sawyer; (Purch.Mgr.) B. D. Schelske. Annual Sales (D). Co. Size (D).®

★G.M. Associates, 19 Victoria Cr., Bramalea, Ont. L6T 1E2. Tel. 416-792-7527. Toll Free: (U.S.A.) 800-387-2310. Fax: 416-792-8737. Food service delivery pouches, heavy and light truck winter fronts, tire and tonneau cov-

ers, military truck and trailer covers, both monotone and camouflaged.

(P.) G.M. Verkindt; (V.P. & G.M.) M.S. Ozechowsky; (Dev.Eng.) E. Lockhart; (Prod'n Mgr.) J. Buyers; (Purch. Mgr.) D. Richard; (Prod.Mgr.) B. Larsen. Annual Sales (C). Co. Size (C).®

GM Check Valves Ltd., P.O. Box 297, Drayton Valley, Alta. T0E 0M0. Tel. 403-542-3800. Branch office, Calgary, Alta. Carbon and stainless steel swing check valves.

(P. & G.M.) H. Ganske; (P.A. & Plant Mgr.) R. Ganske. Co. Size (A).

G. & M. Data Products Ltd., 75 Shields Ct., Unit #2, Markham, Ont. L3R 9T4. Tel. 416-475-6177. Toll Free: 800-387-9434. Fax: 416-475-6376. Associate, Noram Computer Tape Management Ltd. Wide and small nylon and cotton computer ribbons, also re-inking or recycling of ribbons. Parent company, Noram Computer Tape Management Ltd.

(P.) Ms. S. Gemmell; (Warehouse Mgr.) J. Gemmell, Jr. Annual Sales (C). Co. Size (A).®

G. & M. Ornamental Crafts Company, 40 Barbados Blvd., Unit 7, Scarborough, Ont. M1J 1K9. Tel. 416-267-0752. Ornamental wrought iron.

(P.) G. Gournais. Co. Size (N/R).

G.M. Plastic Sheet, See Feuilles de Plastique G.M., Division de Groupe Hamelin Inc.

★G.M. Tool Corp. (Canada) Ltd., 495 McGeachie Dr., Unit 6, Box 184, Milton, Ont. L9T 4N9. Tel. 416-878-2324. Fax: 416-878-9800. All types of screw drivers, power bits and screws.

(P.) K. Teasdel; (V.P. & G.M.) Mrs. S. Arnold; (Off. Mgr.) Mrs. K. McTrach. Annual Sales (B). Co. Size (A).®

GN Corporations Inc., #6, 4312 Ogden Rd. S.E., Calgary, Alta. T2G 4V3. Tel. 403-290-1720. Fax: 403-265-2851. Oilfield production, well stimulation and drill stem testing equipment, also wireline tool and production testing equipment.

(P.) G. Plesa; (V.P.) N. Plesa. Annual Sales (C). Co. Size (B).®

★G.N. Packaging Equipment Div. of A.T.R. Equipment Industries Ltd., 855 Britannia Rd. E., Mississauga, Ont. L4W 4T2. Tel. 416-670-0383. Fax: 416-670-0358. Poly bag, surgical, retort standard and liquid pouch machines, winders and unwinds, custom machinery for the plastic converting industry, also tail end printing presses. Brand, "GN".

(P.) G. Plate; (S.M.) N. Van Hattem; (V.P.Prod'n) M. Coo; (G.M.) G.J. Gould; (Purch.) Mrs. 8. Harrison. Annual Sales (D). Co. Size (B).®

★G.N. Plastics Company Limited, Commons Rd., P.O. Box 710, Chester, N.S. B0J 1J0. Tel. 902-275-3571. Fax: 902-275-3100. Telex: 019-21607. High speed pressure forming and thermoforming machines and tooling.

(P. & G.M.) G. Nemeskeri; (Off.Mgr.) Mrs. P. Schnare; (Plant Mgr.) M. Jarvis. Annual Sales (C). Co. Size (B).®

★GNB Batteries (Canada) Inc., 275 Lewis St., Fort Erie, Ont. L2A 5N6. Tel. 416-871-5600. Fax: 416-871-6310. Branch offices, Halifax, N.S., Montreal, Que., Mississauga, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Lead acid industrial batteries and rectifiers/chargers. Brand, "GNB". Parent company, GNB Inc., St. Paul, MN, U.S.A.

(P. & G.M.) D.H. Shaw; (Cont.) J. Schaefer; (Exp.Mgr.) B.P. Winkless; (Mktg.Mgr.) J. Sellan; (Prod'n Mgr.) N. Horofker; (P.A.) L. Clark. Annual Sales (D). Co. Size (D).

★G.P. CHEMICALS DIVISION, GUMMED PAPERS LIMITED, 12 Henderson Ave., Brampton, Ont. L6Y 2A5. Tel. 416-456-0961. Fax: 416-450-8511. Soft oil soap, paper makers' chemicals, felt cleaners, natural, synthetic stamping and drawing fluids, etc.

(Div.Mgr.) A.J. Hood. Co. Size (N/R).

★G.P. Steel Fabricators Ltd., 9620 - 109 St., Grande Prairie, Alta. T8V 4E4. Tel. 403-538-8240. Fax: 403-539-5330. Plant, 10833 97 Ave., Grande Prairie, Alta. Roto saw parts, butt and top grapples, guarding packages for feller bunchers, logging arches for crawler tractors, excavator to log loader and feller buncher conversions.

(P.) G. Fleetwood; (G.M.) B. Duval; (Compt.) F. Estlin, C.A.; (Shop Foreman) L. Hommy. Annual Sales (C). Co. Size (B).®

★G & P Welding & Iron Works (331265 Ontario Limited), 1872 Seymour St., P.O. Box 1500, North Bay, Ont. P1B 8K6. Tel. 705-472-5454. Fax: 705-742-0610. Steel fabrication, structural steel.

(P.) G. Popp; (S.) P. Popp; (Cont.) C. Janveaux; (Purch.) Ms. J. Shank; (Proj.Eng.) C. Rushton. Annual Sales (D). Co. Size (C).

G. Pelley Ltd., P.O. Box 610, Springdale, Nfld. A0J 1T0. Tel. 709-673-4296. Fax: 709-673-3601. Metal fabrications, hot dip galvanizing, marine hardware and net haulers.

(Mgr.) G. Pelley; (Dir.Sales & Mktg.) R. Pelley; (Acct.) 8. Blackler. Annual Sales (B). Co. Size (A).

★GPT (Canada), 419 Notre Dame Ave., Winnipeg, Man. R3B 1R3. Tel. 204-942-7221. Fax: 204-943-6183. Telex: 07-57588. Telephone switching and emergency reporting systems; automatic number identification equipment, video conferencing equipment. Brands, "A.E.I.", "GEC", "GPT". Parent company, GEC Plessey Telecommunications Limited, Coventry, England.

For.Rep.: Yankee Telecommunications, Inc., MI, U.S.A.; Procontel Ltda., Bogota, Colombia; Balmon (Nig) Ltd., Falomo Ikoyi, Lagos, Nigeria.

(P.) D. G. Morton; (V.P.) I. Wright; (Ops.Mgr.) P. L. Riches. Co. Size (C).®

G.R. Fibre de Verre Inc., 118 St-Pierre, C.P. 280, Lyster, Que. G0S 1V0. Tel. 819-389-5516. Toll Free: 800-567-5286. Fiberglass cabs for trucks, shower stalls and tubs.

(P.) Ms. J. Daigle. Annual Sales (C). Co. Size (B).®

★G.R. Precision Development Group, a Division of R. Garber Precision Inc., 83 Citation Dr., Unit 10, Concord, Ont. L4K 2Z6. Tel. 416-738-0493. Fax: 416-738-8630. Tools, fixtures, jigs, CNC machine products and screw machine products.

(P.) R. Garber. Annual Sales (B). Co. Size (A).®

GRW Industries (1985) Limited, 575 Industrial Pk. Rd., London, Ont. N5V 1V2. Tel. 519-453-6350. Plants, London, Huron Park, Ont. High frequency welded steel tubing for automotive products, propeller shafts, axles, mufflers and tail pipes.

(P.) G. R. Wilson. Annual Sales (D). Co. Size (C).®

G.S.E. Inc., The Great Sewing Exchange, 1 Woodborough Ave., 2nd Flr., Toronto, Ont. M6M 5A1. Tel. 416-653-0003. Fax: 416-653-8895. Division, Gotta Be Cotton. Casual slacks and jeans. Brands, "Great Sewing Exchange", "Gotta Be Cotton", "Its The Law", "Colours".

(P.) M. Starkman; (A.G.M.) M. Kirk; (Cont.) G. Wiseburg; (Plant Mgr. & Eng.) M. Gibson; (Sales) L. Cappe; (Sales) Ms. A. Addante. Annual Sales (C). Co. Size (D).®

★GSW Building Products Company, 281 Birch Ave., P.O. Box 526, Station "B", Hamilton, Ont. L8L 7X6. Tel. 416-529-8191. Warehouses, Winnipeg, Man., Calgary, Alta. Branch plants, Barrie, London, Nobel, Ont., St. Louis, MO, U.S.A. Manufacturing Divisions, Heating Division, Hamilton, Thermoplastics Division, Barrie, Construction Products Division, London, Ont. Sheet metalware, custom moulding, eavestrouthing, lockers, toilet partitions, waste baskets, stove pipe, chimneys, vinyl raingoods, wood and glass fireplaces. Brands, "Snap Seal", "Super Chimney", "Decor Tri-Lok", "Super Pipe 6".

(P.Heating Prods.Div.) S.J. McCullough; (P.Thermoplastics Div.) R. Harris; (P.Construction Prods.Div.) H.B. McDonald. Annual Sales (E). Co. Size (E).®

GSW Inc., Suite 1903, 20 Eglinton Ave. W., Box 2047, Toronto, Ont. M4R 1K8. Tel. 416-489-0640. Warehouses, Moncton, N.B., Montreal, Que., Hamilton, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, Chilliwack, B.C. Plants, Hamilton, London, Fergus, Barrie, Nobel, Ont. For products see listings of GSW companies.

(Chmn.) R.M. Barford; (V.Chmn.) R.A. Stevens; (T.) G.W. Freeland. Annual Sales (F). Co. Size (F).

GSW Pump Company, 599 Hill St. W., Fergus, Ont. N1M 2X1. Tel. 514-843-1610. Toll Free: 800-265-7241. Fax: 519-843-7400. Branch offices, Moncton, N.B., Montreal, Que., Vancouver, B.C., Calgary, Alta. Plant, Bramalea, Ont. Domestic water pumps, tanks and accessories. Brands, "Beatty", "McDougall", "GSW", "Sta-Rite" etc.

(P.) D. J. Stearle; (V.P.Sales & Mktg.) H. Larry Wilson; (V.P.Mfg. & Eng.) M. O. Hickman; (Cont.) B. R. Payne. Annual Sales (E). Co. Size (D).®

★GSW Water Heating Company, 599 Hill St. W., P.O. Box 1200, Fergus, Ont. N1M 2X1. Tel. 519-843-1610. Fax: 519-843-6121. Branch offices, Moncton, N.B., Montreal, Que., Edmonton, Alta., Vancouver, B.C. Branch plant, Stoney Creek, Ont. Domestic and commercial water heaters. Brands, "GSW", "Sta-Rite", "John Wood", "Fistall", etc. Parent company, GSW Inc., Toronto, Ont.

For. Rep., GSW Water Heating Company, WI, U.S.A.

(P.) T. G. Parsons; (V.P.Sales) J.P. Cushing; (V.P.Fin.) A. Sattler; (V.P.Purch. & Dist.) T.L. Smith; (Mgr.Engr'g) B.M. Lewis; (Mgr.Mfg.) G.G. Ducharme. Annual Sales (E). Co. Size (E).®

G.T. Machining & Fabricating Ltd., P.O. Box 128, 7 Kelwood Cres., Napanee, Ont. K7R 3M3. Tel. 613-354-

6621. Fax: 613-354-3046. Custom machined and fabricated components.

(Partner) G. Carter; (Partner) D. Carter; (Partner) T. Melburn. Annual Sales (C). Co. Size (A).

GT Metal Products & Plating Ltd., 5616-103 ST., Edmonton, Alta. T6H 2H5. Tel. 403-434-8721. Fax: 403-437-5960. Metal specialties, custom shearing and forming.

(P. & G.M.) D. W. McQuat; (S.M.) R. McQuat; (Supt.) D. McQuat. Annual Sales (B). Co. Size (A).^⑤

★GTE Sylvania Canada Ltd., 2001 Drew Rd., Mississauga, Ont. L5S 1S4. Tel. 416-673-6171. Fax: 416-673-1413. Branch offices, Dartmouth, N.S., Quebec, Montreal, Que., Toronto, London, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Plants, Drummondville (lamps), Ville D'Anjou (fluor. lighting fixtures), Que., Toronto, Ont., (outdoor & indoor HID lighting equip.). Fluorescent, incandescent and HID lamps, photoflash bulbs and photo lamps, street, security and area outdoor luminaires, poles, indoor fluorescent, incandescent and HID fixtures. Parent company, GTE Corporation, Stamford, CT, U.S.A.

(P.) W.J. McCormick; (Dir.Mktg. & Sales) P. Christie; (Dir.Cust.Serv.) D. Saunders; (Dir.Mktg.Tech.) B. Thomson; (Cont.) J. Edmiston; (Corp.S.) C. Deblois; (Mgr. Mktg.Serv.) B. Taylor; (Mgr.Bus.Plant'g) M. Boynq; (Plant Ops.Mgr.Drummondville) G. Drouin; (Plant Ops.Mgr. Anjou) M. Reweghs; (Plant Ops.Mgr.Toronto) G. Wells; (Corp.Dir.Hum.Res.) R. Lalancette. Annual Sales (F). Co. Size (G).^⑥

G & V Snowshoes Reg'd, P.O. Box 87, Loretteville, Que. G2B 3W6. Tel. 418-842-2003. Fax: 418-842-2003. Snowshoes and harnesses.

(P.) V. Maurice; (G.M.) L. Gros Louis; (Foreman) P. Gros Louis. Annual Sales (C). Co. Size (B).^⑥

★G.V.O. Mfg. Co. Ltd., 3000 Development Dr., Brockville, Ont. K6V 6E6. Tel. 613-345-3435. Fax: 613-345-3531. Distribution centre, Ogdensburg, NY, U.S.A. Specialty table tops, knock-down and assembled furniture, speaker cabinets.

(P.) G. Vanoyen; (Prod'n Mgr.) D. Bryce. Annual Sales (C). Co. Size (B).^⑤

★G & W Electric Ltd., 6581 Kitimat Rd., Mississauga, Ont. L5N 3T5. Tel. 416-821-8892. Fax: 416-821-7979. Telex: 065-28020. Branch office, Materiel Electrique G & W Ltée., St-Bruno, Que. High voltage cable terminations for underground, submarine and aerial cable, oil and gas filled submersible load break switches, junction and link boxes. Brands, "Eliminator", "Padmizer", "Delta Star", "Universal Splice". Parent company, G & W Electric Co., Blue Island, IL, U.S.A.

(P. & Chmn.) J.D. Mueller; (S.M.) B. Tonge; (Cont.) R.H. Dhami; (Plant Mgr.) K. Heber. Annual Sales (C). Co. Size (B).^⑥

★GWIL Industries Inc., 555 West - 12th Ave., West Tower, Ste. #650, Vancouver, B.C. V5Z 3X7. Tel. 604-874-4945. Fax: 604-874-4422. Branch offices, Calgary, Edmonton, Alta., Burnaby, B.C. Branch plants, Burnaby, Winfield, B.C. Branch office and plant, Winfield, B.C. Subsidiaries, Birtley Coal & Minerals Testing Division, Calgary, Alta., Crane Service Divisions, Edmonton and Calgary, Alta., Burnaby, B.C., Plastics Division, Burnaby and Winfield, B.C. Unsaturated polyester resins, gelcoat and related raw materials for the FRP industry.

(Chmn. & C.E.O.) H. A. Magee; (P. & C.O.O.) M. G. Schweitzer; (Mktg.Mgr.) J. A. Currie; (Corp.Cont.) A. G. Lang; (Tech.Mgr.) K. N. Brown; (Sr.V.P.) T.M. Murphy; (Corp.S.) W.E. Allen; (Plant Mgr.Burnaby) R.H.A. Magee; (Plant Mgr.Calgary) J. Sherriff; (Plant Mgr.Winfield) J. Root; (Plant Mgr.Edmonton) R. Lomheim. Annual Sales (E). Co. Size (E).^⑤

Gabriel of Canada Limited, 3600 Lakeshore Blvd. W., Toronto, Ont. M8W 1N8. Tel. 416-252-5111. Fax: 416-252-5520. Telex: 06-961158. Automotive, bus and truck shock absorbers. Parent company, Maremount Corporation, Carol Stream, IL, U.S.A.

(Exec. V.P. & G.M.) S.L. Ferguson; (V.P.Mktg. & Sales) J. Hart; (V.P.Mktg. & Sales, O.E.O. & Military) D. Powell. Annual Sales (E). Co. Size (E).^⑥

★Gabriella Design, Art Custom Knitting Ltd., 1779 Avenue Rd., Toronto, Ont. M5M 3Y8. Tel. 416-787-3226. Telex: 062-18813. Ladies' knitted dresses, suits and coats. (Prop.) L. Bakonyi; (Prop.) Mrs. G. Bakonyi. Annual Sales (A). Co. Size (A).^⑤

Gaby Footwear Ltd., 5525 Cote de Liesse, St-Laurent, Que. H4P 1A1. Tel. 514-748-6951. Fax: 514-748-8852. Ladies' sandals, shoes and boots.

(P.) T. Kramer; (Designer) M. Shuster; (Bookkeeper) Ms. M. St. Croix. Annual Sales (D). Co. Size (C).^⑥

★Gaco Systems Limited, 54 Morton Ave.E., P.O. Box 1810, Brantford, Ont. N3T 5W4. Tel. 519-759-0270. Fax: 519-759-0505. Telex: 061-81256. Industrial-type custom-engineered water and waste treatment equipment. Brand, "Gaco". Parent company, Meggitt PLC, U.K.

For.Reps., Gaco Systems, Inc., Lockport, N.Y., U.S.A.; Gaco Systems de Venezuela, Caracas, Venezuela; Gaco Systems India Private Ltd., Pune, India; Gacomex, Mexico City, Mexico.

(Mgr.Proposals Grp.) S. Asrani; (G.M.) R. Jack; (Mgr. Fin.Grp.) P. Silverthorne. Annual Sales (D). Co. Size (C).^⑤

Gacoflex Western Ltd., 8063 128 St., Surrey, B.C. V3W 6W1. Tel. 604-590-2226. Fax: 604-590-2226. Synthetic liquid rubber for waterproofing sun decks, roofs, polyurethane sprayed on insulation, auto deck protection, industrial floors, wall coatings, anti-graffiti coatings, high tensile urethane for pipe protection and various OEM applications, membrane waterproofing, sheet flashings, neoprenehypalon, acrylic latex, and urethane rubber protective coatings. Brand, "Gacoflex". Parent company, Gaco Western Inc., Seattle, WA, U.S.A.

(P.) A. Jenkins; (Dist.Mgr.) C. Brown; (Plant & Off. Mgr.) D. Timm. Annual Sales (B). Co. Size (A).^⑤

Gadi-Hoz Photographics, 105 Dolomite Dr., Downsview, Ont. M3J 2N1. Tel. 416-663-1649. Commercial photographer dealing with manufacturers' needs.

(S.M.) G. Hoz. Co. Size (A).^⑤

†Gadient Manufacturing Ltd., 660 Main St., Winnipeg, Man. R3B 1E2. Tel. 204-942-0700. Auto and truck seat and tire covers, winter front-bug screen combination, deflectors, cushions, fender protectors.

(P. & P.A.) Ralph Gadient; (V.P. & Plant Mgr.) Roger Gadient. Annual Sales (B). Co. Size (A).^⑤

★Gadsby, E. J., & Sons Limited, 52 Park Rd. N., Grimsby, Ont. L3M 2P3. Tel. 416-945-8834. Leather footwear, bush boots and replacement felt liners and insoles.

(P.) E. J. Gadsby; (V.P.) E.J. Gordon Gadsby. Annual Sales (E). Co. Size (A).^⑥

Gaetz Custom Metal Mfg. Ltd., 1270 McDonald St., Regina, Sask. S4N 4X6. Tel. 306-522-5554.

(P.) R. Gaetz. Annual Sales (B). Co. Size (A).^⑤

★Gagne Printing Ltd., 80, ave. St-Martin, Louiseville, Que. J5V 1B4. Tel. 819-228-2766. Toll Free: 800-567-2154. Fax: 819-228-8390. Branch offices, Montreal, Quebec, Que., Ottawa, Toronto, Ont. Books, catalogues, brochures, directories.

(P.) J. Gagne; (Dir.Mktg.) G. Lefebvre; (V.P.Fin.) G. Alarie; (Dir.Prod'n) J. MacComeau; (Dir.Purch.) A. Lauzon; (Dir.Tech.) J. Lamontagne. Annual Sales (D). Co. Size (D).^⑤

Gagnon, Edmond, Ltd., Robichaud, N.B. EOA 2S0. Tel. 506-532-2445. Subsidiaries: E. Gagnon & Fils Ltée, Ste. Therese and Gaspe, Gagnon & Turbide Inc., Magdalen Islands, E. Gagnon (Gascon), Quebec, Atlantic Queen Seafoods, Lachine, Que. Canned crab, frozen crabmeat blocks, raw and cooked frozen crab in shell.

(P.) E. Gagnon; (G.M.) P. McKee. Annual Sales (C). Co. Size (E).^⑤

Gagnon Laforest Inc., 930 Wellington St., Montreal, Que. H3C 1V1. Tel. 514-861-6768. Fax: 514-861-9259. Associate, Paco Corp., Montreal, Que. Lifting, scenic, and theatrical equipment, also machinists. Brands, "Verticlimb", "Vertilift", "Spiralift".

For.Rep., Exim Inc., San Diego, CA, U.S.A.

(P.) P. Laforest; (S.T.) P. Gagnon; (G.M.) R. Bergeron. Annual Sales (C). Co. Size (C).^⑤

Gagnon & Frère de Roberval Inc., 700 Marcotte St., C. P. 160, Roberval, Que. G8H 2N6. Tel. 418-275-1752. Fax: 418-275-1836. Telex: 051-36210. Plants, Chibougamau, Roberval, Que. Kiln dried, dressed spruce and jack pine. Parent company, Stone Consolidated Inc.

(G.M.) L.M. Demers; (S.M.) A. Langlois. Annual Sales (E). Co. Size (E).^⑥

Gaillard International, C.P. 724, 2645 boul. Terra Jet, Drummondville, Que. J2B 6W6. Tel. 819-477-9007. Fax: 819-474-6226. "Gaillard" collision repair systems.

(P.) E. Gilles LaLancette. Annual Sales (B). Co. Size (A).^⑥

Gainers Inc., 12425-66th St., P.O. Box 100, Edmonton, Alta. T5J 2H8. Tel. 403-471-0611. Fax: 403-471-0776. Telex: 06-524050. Sales offices, St. John's, Nfld., Dartmouth, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Richmond, B.C. Meat packing plants, Toronto, Hamilton, Ont., North Battleford, Sask., Edmonton (2), Alta. Divisions, Magic Pantry Foods, Sodor Foods Inc., Kretschmar Inc. Beef, pork, lamb, veal. Brands,

"Swift's", "Swift's Premium", "Gainers", "Jewel", "Eversweet", "Prem", "Brookfield", etc. Parent company, 369413 Alberta Ltd., Edmonton, Alta.

(P.) H. Beben; (V.P.Sales) K. Kinniburgh; (V.P.Ops.) R. Fleury; (V.P.Fin.) 8. Parteno; (V.P.Mktg.) P. Moran; (V.P.Corp.Aff. & Asst.S.) D. Harrington; (V.P.Distr.) S. Ballard. Annual Sales (G). Co. Size (G).^⑤

★Gaines Pet Foods Corp., 711 Ontario St., Cobourg, Ont. K9A 4L3. Tel. 416-372-0108. Fax: 416-372-1958. Associates, Maple Leaf Marketing Inc., NJ, U.S.A., Gaines Pet Foods Corp., Dublin, Ireland. Dry and soft moist dog food, dry and soft moist cat foods. Brands, "Gaines", "Master".

(P.) D. Poole; (Dir.Mktg. & Sales) B. Gerber; (Dir.Fin.) G. Cooney; (Dir.Mfg.) D. Morris; (Mgr.Purch.) C. Brown; (Mgr.Tech.) F. Dolan. Annual Sales (E). Co. Size (D).^⑤

★Galaxi 2000 - Div. of Tapak Investments Ltd., 110 Jardin Dr., Units 4 - 7, Concord, Ont. L4K 2T7. Tel. 416-699-6990. Adjustable arc lamps, floor and table lamps, hanging fixtures and wall mounted lamps.

(P. & G.M.) G. Fotak. Annual Sales (B). Co. Size (A).^⑤

Galaxie Furs Inc., 395 Mayor St., Suite 356, Montreal, Que. H3A 2K4. Tel. 514-849-6095. Mink jackets and coats.

(P.) N. Karoutas. Annual Sales (N/R). Co. Size (A).^⑤

★Galaxy Garments International Inc., 6th Flr. - 136 Market Ave., Winnipeg, Man. R3B 0P4. Tel. 204-942-2583. Fax: 204-956-4499. Plant, Altona, Man. "Beret" and "Sunrider" unisex jeans and jackets, also "Fancy Ass" women's sportswear.

(P.) E. J. Cowan. Annual Sales (C). Co. Size (C).^⑤

Galaxy Pallets Limited, 124 Erie St., Smithville, Ont. L0R 2A0. Tel. 416-957-3392. Fax: 416-957-2199. Hardwood and softwood pallets, boxes, pre-cut lumber, shipping crates.

(P.) B. McFarlane; (Plant Mgr.) A. Netchay. Annual Sales (C). Co. Size (B).^⑤

Galbraith Reproductions Limited, 201 Dufferin St., Toronto, Ont. M6K 1Y9. Tel. 416-531-6913. Colour or black and white glossy or matte photos in any quantity from customers' negative, transparency or print.

(P.) A.W. Galbraith; (G.M.) Ms. L. Galbraith. Annual Sales (C). Co. Size (A).^⑤

★Galco Food Products Limited, 318 Orenda Rd., Bramalea, Ont. L6T 1G1. Tel. 416-793-5757. Fax: 416-793-2513. "Chicken Stix", "Chicken Fingers" and "Delicious" poultry products. Parent company, Cooperative Federee de Quebec, Montreal, Que.

(G.M.) R. Bishop; (P.A.) G. Bulmor; (Sales & Mktg. Mgr.) J. Conway; (Sales Co-ord.) Ms. M. Walker. Annual Sales (E). Co. Size (E).^⑥

★Galigher Ash Division, Baker Hughes Canada Inc., 104-84 North Bend, Coquitlam, B.C. V3K 6H1. Tel. 604-941-3373. Fax: 604-941-3447. Plant, Mississauga, Ont. Vertical cantilever and horizontal centrifugal pumps, agitators, rubber ball mill liners, specializing in elastomer construction. Brands, "Galigher", "ASH". Parent company, 8GA International, Salt Lake City, Utah, U.S.A.

(S.M.East) J. Cushman; (S.M.West) E.T. Humphreys; (P.A.) M. Reesor; (Acct.) Ms. L. Adamson. Annual Sales (C). Co. Size (A).^⑥

Gallagher, E. S., Sales Limited, 920 Caledonia Rd., Unit #3B, Toronto, Ont. M6B 3Y1. Tel. 416-789-5385. Fax: 416-781-6734. Electrodes and terminals for oil burners. Brands, "E. S. G. Products", "Westwood".

(P.) Mrs. E. N. Gallagher; (V.P.) A. Gallagher. Annual Sales (C). Co. Size (A).^⑥

★Gallery of Architectural Detail Inc., 100 Dufflaw Rd., Toronto, Ont. M6A 2W1. Tel. 416-673-2303. Fax: 416-673-1548. Telex: 06-968928. Brass foot, hand and stair rails, custom brass and stainless steel fabrication and castings, stemware racks, fixtures in brass, push plates, kick plates, curtain rods.

(P.) J.F. James; (C.E.O.) J.C. Prichard; (Plant Mgr.) G. Whitehead; (Off.Mgr.) A. Gibson; (Exp.Mgr.) Ms. C. Murdy. Annual Sales (C). Co. Size (B).^⑥

Galloway Lumber Company Ltd., Galloway, B.C. V0B 1P0. Tel. 604-429-3496. Telex: 041-45128. Softwood lumber, wood pulp chips.

(P. & G.M.) H. C. Nelson; (S.M.) J. Setenia. Co. Size (C).^⑤

Galt Chemical Products, 58 Beverly St., P.O. Box 248, Cambridge, Ont. N1R 5T8. Tel. 519-621-0240. Livestock supplements, mineral-vitamin premixes and forage aid. Brands, "Herbageum", "G.C.P.", "Preservative".

(P.) C. J. Sheppard; (Off. Mgr.) L.E. Toogood. Co. Size (A).^⑤

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

Galt Display Rack Co. Ltd., 39 Elgin St. South, Cambridge, Ont. N1R 5G3. Tel. 519-623-0430. Fax: 519-623-4638. Steel and wood carpets and vinyl racks.

(P. & Owner) J. Kostigan. Annual Sales (B). Co. Size (A).

Galt Knife Co., Limited, 99 State St., Box 484, Cambridge, Ont. N1R 5V5. Tel. 519-621-8310. Fax: 519-621-2377. Machine, woodworking and planer knives, ice scraper blades for arenas and shear blades, corrugated back, shaper steel. Brand, "Galt Knife".

(P.) R.G. Kidd; (V.P.) T. Kidd. Co. Size (A).®

Galt Printers Inc., 460 Franklin Blvd., P.O. Box 7, Cambridge, Ont. N1R 5S9. Tel. 519-621-9920. Fax: 519-621-1416. Commercial printers, also printed cloth labels and tags.

(P. & G.M.) R. Stuempfle; (V.P. & S.M.) R. Bain; (Plant Mgr.) R. Galway. Annual Sales (B). Co. Size (A).®

*Galtaco Inc., P. O. Box 1930, Brantford, Ont. N3T 5W5. Tel. 519-442-4446. Telex: 061-81159. Controlled subsidiary, Redlaw Industries Inc., Orillia, Ont. Ductile iron castings. Brands, "Galt", "G" in circle, and "GB" in oval.

For. Rep., J. O. Saurer, Albion, Mich., U.S.A.

(Chmn.) D.L. Chandler; (P. & C.E.O.) T.W. Cook; (Sr. V.P. & C.O.O.) W.H. MacLean; (V.P.Fin.) C. Smyth; (S.T.) F.W. Simpson; (Purch. Mgr.) J. O. Walker. Annual Sales (E). Co. Size (E).®

GALVCAST MANUFACTURING INC., 60 Commerce Cres., Halton Hills, Ont. L7J 2M4. Tel. 519-853-3540. Fax: 519-853-3381. Hot dip galvanizing.

(P.) S. Christopher; (Plant Mgr.) K. Christopher. Annual Sales (C). Co. Size (B).®

*Game Point Sports Ltd., 6544 Victoria Dr., Vancouver, B.C. V5P 3X9. Tel. 604-321-4152. Fax: 604-321-7055. Telex: 04-352848. Custom made uniforms for all sports and corporations, also screen printing. Brands, "Game Point", "M-Line", "PEPE".

(P.) H. Dalpatram; (Acct.) K. Tailor; (Head Cutter) H. Pranjivan. Annual Sales (B). Co. Size (A).®

*Gamma Communications Corporation, 5852 East Sooke Rd., Sooke, B.C. V0S 1N0. Tel. 604-642-3571. "Tel-eSketch" integrated voice/text/graphics terminal with full feature telephone capabilities. Parent company, George A. May & Associates Ltd., E.Sooke, B.C.

(P.) G.A. May, Ph.D. Annual Sales (B). Co. Size (A).®

Gamma Foundries Limited, 75 Newkirk Rd., Richmond Hill, Ont. L4C 3G4. Tel. 416-884-9091. Fax: 416-884-2669. Bronze, brass, copper, aluminum and monel castings, bearing and bronze bushings and bars. Brand, "Bearing Metal".

(Chmn.) P. Helliwell; (P.) Mrs. E. Farago; (V.P.) E. Kotowski; (Mktg.Mgr.) I. A. Kenedi, P.Eng. Annual Sales (D). Co. Size (C).®

†Gamco Lumber Limited, Scotsburn, N.S. B0K 1R0. Tel. 902-485-8041. Fax: 902-485-6757. Wooden studs.

(P.) D. Gammon. Annual Sales (C). Co. Size (A).®

Gananoque Light & Power Ltd., 5 King St.E., P.O. Box 548, Gananoque, Ont. K7G 2V1. Tel. 613-382-2118. Electric power.

(P. & G.M.) J.M. Campbell, Jr. Co. Size (N/R).

*Gandalf Data Ltd., [Les Données Gandalf Ltée.], 130 Colonnade Rd.S., Nepean, Ont. K2E 7M4. Tel. 613-723-6500. Toll Free: (U.S.A.) 800-GANDALF. Fax: 613-226-1717. Telex: 053-4728. Branch offices, Dartmouth, N.S., Ste-Foy, Quebec, Montreal, Que., Toronto, Ottawa, London, Hamilton, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, Victoria, B.C. Plant, Warrington, England. Affiliates: Gandalf Data Inc., Wheeling, Ill., U.S.A.; Gandalf Digital Communications Ltd., Warrington, Cheshire, England; Gandalf Pacific Pty., Sydney, Australia; Gandalf Nederland B.V., Amsterdam, Holland. 0-9600 asynchronous and synchronous limited distance data sets, 4800 and 9600 synchronous modems, private automatic computer exchange systems, mobile computer terminals and multiplexers, interface converters, protocol converters, transmission test sets, data/voice transmission units, network communications equipment, hybrid, network processors, network management systems. Parent company, Gandalf Technologies, Manotick, Ont.

For. Reps.: Belgium, Germany, Italy, France, Denmark, Sweden, Finland, Switzerland, Norway, Greece, Australia, New Zealand, Japan, India, Saudi Arabia, Austria, Malaysia, Singapore, South Africa, Venezuela, Hong Kong.

(Chmn. & C.E.O.) D. Cunningham; (V.P.Ops. & Fin.) J. Newell; (V.P.Prod.Dev.) J. Bartl; (S.) Ms. D. F. MacMillan; (T.) J. R. Newell; (Cont.) W. R. Whitmarsh; (Comm.

Advisor) Ms. K. Tremblay. Annual Sales (F). Co. Size (G).®

*Gang-Nail Canada, Inc., 725 Denison St. E., Markham, Ont. L3R 1B8. Tel. 416-475-6670. Fax: 416-475-5584. Branch offices, Laval, Hull, Que., Edmonton, Alta., Fredericton, N.B., Abbotsford, Surrey, B.C. Subsidiary, Panel Clip of Canada Inc. "Gang-Nails" metal truss connector plates, structural framing products, "Lumberlok" engineered metal fasteners. Parent company, Mitek Industries Inc., St. Louis, MI, U.S.A.

Foreign representatives in Australia, New Zealand, South Africa, United Kingdom, Argentina, Belgium, Philippines, Mexico, Japan.

(P.) R. Claude Lacasse; (V.P.) G. Carter; (S.M.) M. Sandbrook. Annual Sales (D). Co. Size (C).®

*Ganho Inks Div. of Chem-Ink Industries Ltd., Unit 8, 112 Snidercroft Rd., Concord, Ont. L4K 2K1. Tel. 416-738-2220. Fax: 416-738-4562. Branch offices, Edmonton, Alta., Fort Lauderdale, FL, U.S.A. Ink duplicators, printing, lithographing, heat set, business form and offset web ink, patented lithographic scratch-off and lottery inks, security inks, compound reducer and driers, press side additives, plate chemicals and printing press solvents and modified alcohol.

(P. & T.) E. A. Ganho; (V.P.) S. B. Falovitch; (G.M.) Ms. E. McDaniels. Annual Sales (C). Co. Size (A).®

*Gannicott Limited, 111 Finchdene Sq., Unit #7, Scarborough, Ont. M1X 1A7. Tel. 416-292-1189. Fax: 416-292-7261. Telex: 065-25101. Paper converting machinery.

(P.) D. J.H. Gannicott; (Bookkeeper) Ms. J. Hicks. Annual Sales (C). Co. Size (A).

Ganong Bros., Limited, One Chocolate Dr., St. Stephen, N.B. E3L 2X5. Tel. 506-466-1220. Fax: 506-466-6089. Branch offices, Halifax, N.S., Dorval, Que., Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Associate, Ganong Limited. "G.B.", "Delecto", "Pal-O-Mine", and "Tiffany" confectionery. Parent company, Ganong Chocolatier Inc.

(P.) D. A. Ganong; (C.F.O.) J.M. Lefebvre; (V.P.Prod'n) J.W. Purcell; (V.P.Sales) D.M. Branscombe; (P.A.) M. Hayre; (Exp.Sales & Mktg.Mgr.) C. Wilkinson. Annual Sales (D). Co. Size (E).®

Gant Paris du Canada Ltée., Le, See Paris Glove of Canada Ltd.

Ganterie Auclair Gloves Inc., 35 St. Amand St., Loretteville, Que. G2A 2K8. Tel. 418-842-3886. Toll Free: 800-463-1877. Fax: 418-843-5709. "Auclair" leather snowmobile, out door, motorcycle, hunting and fishing gloves, childrens mittens. Parent company, Paris Gloves of Canada.

(P. & G.M.) J. Auclair; (V.P.) Ms. J. Monk; (Cont.) B. Rousseau. Annual Sales (C). Co. Size (C).®

Ganterie Austin Inc., See Austin Glove Manufacturing Company Inc.

Ganterie Best Ltée., La, See Best Glove Manufacturing Ltd., The.

Ganterie Canadienne Limitée, La, [Canadian Glove Ltd., The], 1401 des Pins O., Ancienne Lorette, Que. G2E 1G9. Tel. 418-872-2814. Telex: 051-3800. Branch plant, Edmundston, N.B. Leather and cotton work gloves. Brand, "Ganka".

(Dir.) M. Lemieux; (S.M.) H. Lemieux; (Plant Mgr.) A. Rousseau. Annual Sales (D). Co. Size (C).

Ganterie Dominion Glove Ltée., La, See Dominion Glove Co., Limited, The, Div. of Jomac Canada Inc.

Ganterie G.K. Inc., See Glove Knitters, Inc., The.

*Gantron Hoists Limited, 5676 Progress St., P.O. Box 450, Niagara Falls, Ont. L2E 6T8. Tel. 416-356-6577. Fax: 416-356-0900. Plants, Granby, Que., Langley, B.C. Associate, Stahlkran Inc., Niagara Falls, Ont. Standard electric wire rope hoists, overhead cranes and material handling equipment.

(P.) R. Vorpahl; (Cont.) J. McConnell; (S.M.) H. Servos. Annual Sales (C). Co. Size (B).

Gants Laurentide Ltée., See Laurentide Gloves Ltd.

Ganz Bros. Toys, 1 Pearce Rd., Woodbridge, Ont. L4L 3T2. Tel. 416-851-6661. Toll Free: 800-263-2311. Fax: 416-851-6669. "Heritage Collection" and "Childlife" plush toys.

(Chmn.) S. Ganz; (P.) H. Ganz; (V.P.Fin. & Admin.) O.S. Rogers. Annual Sales (E). Co. Size (E).®

Garaga Inc., 2525, 95e rue est, St-Georges E., Que. G5Y 5C2. Tel. 418-227-2828. Fax: 418-227-5508. Telex: 05-833629. Garage doors, roof insulation, wall insulation panels, custom-made insulating sandwich. Brands, "Isox", "Garaga".

(P.) M. Gendreau; (Prod'n Mgr.) D. Gauvin; (Mktg. Mgr.) J. Francois Morin; (Fin.Mgr.) P. Morin. Annual Sales (D). Co. Size (B).®

*Garant Inc., 375, Ch.St-Francois Ouest, St-Francois, Que. GOR 3A0. Tel. 418-259-7711. Fax: 418-259-2557. Telex: 051-3093. Branch offices, Toronto, Ont., Manchester, NH, U.S.A. Tools and tool handles. Brands, "Garant", "Ideal", "Meteor", "Lynx".

(P.) L.M. Garant; (V.P.Mat'ls) G. Garant; (Exec.V.P.) R. Lefrancois; (V.P.Ops.) M. Gagnon. Annual Sales (D). Co. Size (E).®

*Garaventa (Canada) Ltd., 7505 - 134A St., Surrey, B.C. V3W 7B3. Tel. 604-594-0422. Toll Free: 800-663-6556. Fax: 604-594-9915. Telex: 04-55763. Branch office, Hamilton, Ont. Aerial tramways, gondolas, chair lifts, inclined lifts and other cable systems, also wheelchair stair lifts. Brand, "Garaventa Stair-Lift". Parent company, Karl Garaventa's Soehne AG, Goldau, Switzerland.

(S.M.) N. Cooper; (P.A.) Ms. B. Merkley; (Plant Mgr.) H. Gerber; (Adv. & Promo.Co-ord.) R. Taylor. Annual Sales (D). Co. Size (C).®

GARDEL METAL PRODUCTS INC., 140 West Beaver Creek Rd., Richmond Hill, Ont. L4B 1C2. Tel. 416-881-7992. Fax: 416-881-6413. Associate, Gardel Inc. Electronic sheet metal fabrication, also armor enclosures.

(P.) J. T. Gardner; (V.P.) S. Delmastro; (G.M.) C. Anthony Gardner. Annual Sales (C). Co. Size (B).

Garden City Press Limited, 1740 Sismet Rd., Mississauga, Ont. L4W 1R4. Tel. 416-624-0420. Fax: 416-622-8707. Books, periodicals, magazines, labels, commercial printers.

(P.) W.L. Cowing; (V.P. & G.M.) M. Phillips. Annual Sales (D). Co. Size (B).®

Garden City Wire Products Inc., 66 Pelham Rd., St. Catharines, Ont. L2S 1R7. Tel. 416-685-5701. Fax: 416-685-5701.

(P. & G.M.) S. J. Paucio. Annual Sales (B). Co. Size (A).®

Garden Province Meats Inc., P.O. Box 670, Charlottetown, P.E.I. C1A 7L3. Tel. 902-566-5211.

(G.M.) W. J. MacKay; (Pork Mgr.) D. Leslie.

Gardex Safe Inc., See Coffres Forts Gardex Inc.

†Gardin Bicycle Corporation, 3610 Mavis Rd., Mississauga, Ont. L5C 1W2. Tel. 416-279-5558. Fax: 416-279-7384. Telex: 06-961234. "Gardin" racing bicycles, racing bicycle frames and "Osaka" mountain bicycles.

(P.) J. Gardin; (Mgr.) J. Vickery. Annual Sales (C). Co. Size (A).®

*Gardner-Denver Canada Inc., 1108 Webbwood Dr., Sudbury, Ont. P3C 3B7. Tel. 705-675-6767. Toll Free: 800-461-4077. Fax: 705-675-2387. Branch offices, Montreal, Que., Vancouver, B.C. Portable air compressors and rock drills, also contractor tools. Parent company, Cooper Industries Inc., Houston, Texas, U.S.A.

For. Rep., Cooper Mining & Construction Group, Roanoke, Va., U.S.A. U.S.A.

(Ops.Mgr.) J.W. Kennedy; (Area Mgr.) J. Laroche; (Area Mgr.) G.T. Colburne; (Area Mgr.) A. Buchanan; (Cust.Serv.Mgr.) D. Brabant; (Reg.Mgr.) R. Asselin. Annual Sales (D). Co. Size (A).®

Gardner, J., Industries Ltd., 1191-2nd Ave., Grand'Mere, Que. G9T 2X9. Tel. 819-538-1619. Custom made furniture.

(Prop.) J. W. Gardner. Co. Size (N/R).

Garfield's Ltd., 468 Wellington St. W., Toronto, Ont. M5V 1E3. Tel. 416-593-2544. Fax: 416-593-4992. Ladies' knitwear. Brands, "Lady Anne Reg'd", "Mirage".

(P.) J. Garfinkel. Annual Sales (C). Co. Size (C).®

*Garland Commercial Ranges Limited, [Garland Cuisinieres Commerciales Ltée.], 1177 Kamato Rd., Mississauga, Ont. L4W 1X4. Tel. 416-624-0260. Fax: 416-624-5669. Telex: 06-961408. Branch office, Montreal, Que. Plants, 1021 Brevik Place, 5720 Timberlea Blvd., #108, Mississauga, Ont. Subsidiary, Garland Catering Equipment Limited, London, England. Gas, electric and steam cooking equipment, ranges, fryers, ovens, broilers, counter units, steamers, kettles, generators, tilting fry pans, ventilators, exhaust fans.

Products exported to more than 35 countries.

(P. & C.E.O.) G. N. Attridge; (Exec.V.P.) F. S. Depew; (V.P.Sales) W. G. Beech; (V.P.Ops.) D. S. McCulloch; (V.P.Fin.) T. J. Quinn. Annual Sales (E). Co. Size (E).®

*Garlin Design, 4 Stewart St., Kitchener, Ont. N2G 2E4. Tel. 519-576-9150. Fax: 519-576-7170. Single and double sided, multilayered and flexible circuit boards. Parent company, Ststep One Technologies Inc.

(V.P.) G. Spark; (Sales Eng.) Ms. G. Seibert; (Mktg.) R. Kuffke. Annual Sales (C). Co. Size (A).

★Garlock of Canada Limited, 2860 Plymouth Dr., Oakville, Ont. L6H 5S8. Tel. 416-255-9114. Fax: 416-253-1996. Telex: 06-219719. Branch offices, Montreal, Que., Edmonton, Alta. Mechanical packings, molded rubber products, sealing devices. Brand, "Garlock". Parent company, Garlock Inc., Palmyra, NY, U.S.A.

(P.) W.H. Price; (Dir.Mfg. & Eng.) S. Popowich; (Mktg. Mgr.) M. Mounstevan; (V.P.Fin.) Mrs. M. Bowen; (P.A.) P. Dunlop. Annual Sales (D). Co. Size (D).⑤

★Garlux Industries Inc., 1093 Margaret St., London, Ont. N5W 2J9. Tel. 519-451-1720. Telex: 064-7570. Associates: Multiplex Chemicals Ltd., Multicoat Mfg. (International) Inc., Multispray Packaging & Mfg. (Int.) Inc., London, Ont. "Garlux" industrial heavy duty protective, decorative, corrosion and chemical resistant coatings, adhesives, sealants, architectural floor, wall and roof coatings. Parent company, Multichem Engineering (Int.) Inc., London, Ont.

(P. & G.M.) Z. Halmi; (S.T.) Mrs. K. Halmi. Annual Sales (A). Co. Size (A).

Garré, Charles, Belt Co. Ltd., 4810 Jean Talon St. W., Suite #100, Montreal, Que. H4P 2N5. Tel. 514-382-4501. Fax: 514-735-8868. Telex: 05-827829. Leather and novelty belts and hair accessories.

(P.) G. B. Ickman. Annual Sales (D). Co. Size (D).⑤

★Garrett Canada, 255 Attwell Dr., Rexdale, Ont. M9W 6L7. Tel. 416-675-1411. Telex: 06-989142. Branch office, Ottawa, Ont. Aircraft electronic temperature controls, flight instruments test sets, aircraft window heat controls, instrument landing system signal analyzer, electronic air flow sensors, survivable battlefield antenna, emergency radios, air traffic control radios, thick and thin film hybrid microelectronic devices, electronic circuit assembly, peripheral vision display, illuminated information panels. Parent company, Allied-Signal Canada Inc.

For. Reps.: Garrett Sales, Los Angeles, Calif., U.S.A. and all principal American and European cities.

(P.) W.C. Tate; (S.M.) C.F. Fauquier; (P.A.) W. Van Wyck; (Plant Mgr.) W. Tomlin. Annual Sales (E). Co. Size (F).

†Garrison Tool & Die Limited, 1796 Garrison Rd., Fort Erie, Ont. L2A 5M4. Tel. 416-871-2023. Fax: 416-871-6460. Tools and dies, also safety products.

(P. & Plant Mgr.) R. G. Coulombe; (Foreman) P. Watts; (S.T.) Ms. I. Coulombe. Annual Sales (B). Co. Size (A).⑤

GasTOPS Ltd., 1011 Polytek St., Gloucester, Ont. K1J 9J3. Tel. 613-744-3530. Fax: 613-744-8846. Equipment for engine test cells including data acquisition systems, test stands, inlet and exhaust systems, fuel systems, starting systems.

(P.) B. MacIsaac; (Mgr.) R. Kind; (Acct.) Ms. R. Parke; (P.A.) Ms. E. Cameron. Annual Sales (C).⑤

Gasboy of Canada Limited, [Pompes Gasboy du Canada Ltée.], 430 Industrial Rd., P.O. Box 61B5, London, Ont. N5W 5R6. Tel. 519-453-5340. Fax: 519-453-3456. Branch offices, Montreal, Que., N. Vancouver, B.C. Service station, diesel and gasoline pumps for commercial and consumer use, motor fuel control, keytool and card-tool systems for use with dispensing pumps. Parent company, William M. Wilson's Sons, Inc., Lansdale, PA, U.S.A.

(P.) B. A. Urquhart; (Prod'n Mgr.) A. L. Gonder; (S.M.Montreal) A. Shaw; (S.M.Vancouver) P. Cherry. Annual Sales (D). Co. Size (B).⑤

Gasketman Inc., 253 Summerlea Rd. Unit 19, Brampton, Ont. L5T 5A8. Tel. 40000280000. Fax: 416-792-2414. Gaskets.

(P.) B. Hope.

★Gasmac Inc., 509 Clair Rd. W., Guelph, Ont. N1H 6H9. Tel. 519-836-5362. Fax: 519-836-4242. Associates, Wayne Forge Limited, The Gas Machinery Company of Canada, Mississauga, Ont., Hastings Industries, Hastings, NE, U.S.A. Subsidiary, Gasmac Incorporated, Hershey, PA, U.S.A. Industrial process furnaces, and ovens, gas producing and purification equipment, atmospheric generators, mine shaft and process air heaters, propane storage systems. Brands, "Wayne", "Gasmac", "Hastings".

(G.M.) R. W. Sparrow; (Chief Eng.) L. W. Tysiaczny. Annual Sales (D). Co. Size (C).⑤

Gaspard and Sons Ltd., 143 Smith St., Winnipeg, Man. R3C 1J5. Tel. 204-943-4419. Fax: 204-947-0024. Branch office, Mississauga, Ont. Associates, Art Needlecraft Inc., Minneapolis, MN, Gaspard & Sons Inc., Cayey, Puerto Rico, U.S.A. Church vestments and academic regalia. Brand, "Gloire-The Best in Vestments".

(P.) F.T. Gaspard. Annual Sales (C). Co. Size (C).⑤

★Gastown Printers Ltd., 328 West Cordova St., Vancouver, B.C. V6R 1E9. Tel. 604-682-7228. Fax: 604-682-2379. Commercial printing.

(P.) J.P. Shason. Annual Sales (C). Co. Size (A).

Gatecrest Inc., 698 Denison St., Markham, Ont. L3R 1C1. Tel. 416-475-9251. Welding, stainless steel and custom metal fabrication.

(P.) G. Cox; (S.T.) Mrs. A. Harris. Annual Sales (B). Co. Size (A).

Gates Canada Inc., 300 Henry St., P.O. Box 310, Brantford, Ont. N3T 5W1. Tel. 519-759-4141. Fax: 519-759-4567. Branch offices, Montreal, Que., Toronto, Ont., Edmonton, Alta., Burnaby, B.C. Hydraulic hose and fittings, automotive and industrial hose and V-belts, snow vehicle belts. Trade mark, Gates in an oval. Brands, "Truflex", "Vulco", "Powerband", "Hi Power", etc. Parent company, Gates Rubber Co., Denver, CO, U.S.A.

(P.) A.J. Roberts; (V.P.) B. Hodgson; (V.P.Mfg.) P. Tekker. Annual Sales (E). Co. Size (F).⑤

Gates Power Drive Products Ltd., P.O. Box 40, 1 Firestone Rd., Strathroy, Ont. N7G 3J1. Tel. 519-245-4000. Fax: 519-245-5523. Automotive pulleys. Parent company, Gates Corporation.

(Cont.) J.H. Dobson; (Ops.Mgr.) S. Beckham. Annual Sales (D). Co. Size (D).

Gateway Manufacturing Corporation, P.O. Box 927, 2015 Fisher Dr., Peterborough, Ont. K9J 7A5. Tel. 705-749-3091. Fax: 705-749-3092. Copiers and similar machines, accessories and parts.

(Pers.) D. Campanaro. Annual Sales (C). Co. Size (C).⑤

Gateway Publishing Co. Ltd., 811 Pandora Ave., W., Box 220 Transcona P.O., Winnipeg, Man. R2C 2Z9. Tel. 204-222-4294. Toll Free: 800-665-4878. Fax: 204-224-4410. Branch office, Pembina, ND, U.S.A. Plant, #2-214 Debaets, Winnipeg, Man. Subsidiary, Gateway Book Binding Systems. Book publishing, fund raising projects such as cook books and sports diaries, "Plastikoil" book binding systems.

(P.) M.G. Desjarlais; (V.P.) J.W. Desjarlais; (Ops.Mgr.) L. Kundel. Annual Sales (C). Co. Size (C).

Gateway Reproductions Ltd., 171 Ambassador Dr., Unit 1, Mississauga, Ont. L5T 2J1. Tel. 416-564-2065. Fax: 416-564-2138. Plant, 6465 Millcreek Dr., #4-1590 Matheson Blvd., Mississauga, Ont. Graphic reproductions and printing of operational manuals, stationery products.

(P.) W. Ross McConnell; (V.P.) Ms. E. McConnell; (Mktg.Mgr.) D. McConnell; (Ops.Mgr.) A. Ackroyd; (Store Mgr.Meadowdale) B. McConnell; (Store Mgr.Matheson) Ms. P. Sopher. Annual Sales (C). Co. Size (A).⑤

★Gateway Soap & Chemical Co. Ltd., 782 Main St., Winnipeg, Man. R2W 3N4. Tel. 204-589-5311. Toll Free: 800-665-0089. Fax: 204-956-5273. Plants, 105 Maple, 150 Sutherland, 2 Point Douglas and 7 Argyle St., Winnipeg, Man. Subsidiaries, Canus Trucking Ltd., Gateway Industries, Gateway Packers Ltd., Winnipeg, Man. Bar soaps, soap flakes, board sheets and rolls, roofing felt, waste and shredded paper. Parent company, Gateway Group.

(P.) S.D. Blank; (Cont.) K.R. Vokey; (V.P.) M. Chochinov. Annual Sales (C). Co. Size (B).⑤

Gaube Tool & Die Co. Ltd., 5800 Industrial Blvd., Montreal, Que. H1G 3J2. Tel. 514-324-0481. Fax: 514-324-2541. Tools, dies, jigs, general and precision machining, EDM wire.

(P. & G.M.) G. Gaube; (P.A. & Plant Mgr.) F. Gaube. Annual Sales (C). Co. Size (A).⑤

★Gaudet et Ouellette Ltd., 80x 335, Cap-Pele, N.B. E0A 1J0. Tel. 506-577-4016. Fax: 506-577-4006. Smoked herring and herring filets, pickled alewives.

(P.) N. Ouellette. Annual Sales (C). Co. Size (B).⑤

Gault Reliance Elevator Co. Ltd., 12 Principal Rd., Units 5 & 6, Scarborough, Ont. M1R 4Z3. Tel. 416-757-8779.

(P.) G.W. Mills. Co. Size (A).

Gaults Division of J.J. Newberry Canadian Ltd., 3960 Jacobson Rd., Richmond, B.C. V6V 1X4. Tel. 604-273-0441. Toll Free: 800-663-0034. Fax: 604-273-4933. Uniforms and hospital textile supplies.

(G.M.) N.E. Wright; (Compt.) H.V. Whittall; (S.M.) Ms. J. Bird. Annual Sales (C). Co. Size (B).⑤

Gauthier Non-Ferrous Products Inc., 12320 ru April, Montreal, Que. H1S 5N5. Tel. 514-645-2375. Fax: 514-645-7574. Lead shielding products, came lead, solder.

(P.) R. Gauthier. Annual Sales (D). Co. Size (B).⑤

Gauvin Inc., 220 Lee St., Quebec, Que. G1K 2K6. Tel. 418-525-4967. Fax: 418-523-846B. Sales office, Longueuil, Que. Commercial and industrial walk-in coolers

and freezers and cold storage doors. Brand, "Frigaumental".

(P. & G.M.) R. Gauvin; (S.T. & Plant Mgr.) G. Gauvin. Annual Sales (C). Co. Size (B).

Gauvin Packers Ltd., See Salaison Gauvin Ltée.

Gay Lea Foods Co-Operative Limited, 100 Clayson Rd., Weston, Ont. M9M 2G7. Tel. 416-741-0261. Fax: 416-741-4086. Branch plants, Guelph, Baden, Teeswater, Woodstock, Ont. Associate, Longlife of Canada Ltd., Weston, Ont. "Gay-Lea" dairy products, specialty cheeses, etc.

(C.E.O.) P.A. McLinden; (V.P.Mktg. & Sales) C. MacDaid; (V.P.Fin. & T.) H.J. Brooks; (V.P. Prod'n) R. Sinclair; (S.) W.B. Ashford. Annual Sales (F). Co. Size (E).⑤

Gay-Lure Lingerie Co. Ltd., 9 Ingram Dr., Toronto, Ont. M6M 2L7. Tel. 416-244-4747. Fax: 416-244-4264. Brands, "Love Line", "Gay-Lure".

(V.P.) G. Golubov. Annual Sales (C). Co. Size (C).⑤

Gaya Industries Limited, 275 Progress Ave., Scarborough, Ont. M1P 2Z2. Tel. 416-297-6171. Fax: 416-297-7740. Electroplating of gold, silver, rhodium, nickel, copper, brass and white metal castings for jewellery and gift items.

(P.) J.I. Han. Annual Sales (B). Co. Size (A).⑤

★Gayla Canada Inc., 660 Hardwick Rd., Bolton, Ont. LOP 1A0. Tel. 416-857-5207. Toll Free: (416,418,514,519,613,705,807,819) 800-263-2327, (U.S.A.) 800-2632388. Fax: 416-857-5223. Plastic, nylon and inflatable kites, metallic pinwheels, latex and mylar balloons, fun hoops, etc.

(P.) D.W. Haugh; (G.M.) Ms. K. Misner; (Plant Mgr.) Z. Chycki. Annual Sales (C). Co. Size (A).⑤

Gaylord Marketing Communications Ltd., 39 Stoffel Dr., Rexdale, Ont. M9W 1B1. Tel. 416-245-5252. Fax: 416-245-4479. Divisions, Gaylord Planned Promotions, Gaylord Corporate, Gaylord Lithographing. Colour printing and packaging for advertising, sales promotion materials, annual reports.

(P.) S. Peter Joynt. Annual Sales (D). Co. Size (D).⑤

Gaylord Precision Products Ltd., P.O. Box 477, 27 Ault Dr., Ingleside, Ont. K0C 1M0. Tel. 613-537-8119. Flow meter, sheet counter and tab inserter.

(P.) J. Gaylord. Annual Sales (A).

Gaylord Ventilators of Canada Inc., 109 Advance Boulevard, Brampton, Ont. L6T 4H8. Tel. 416-676-1960. Fax: 416-676-9043. Institutional and restaurant stainless steel milk dispensers, "Gaylord" commercial kitchen exhaust, air purification and heat reclaim systems, "Quencher" extinguishing systems, utility distribution systems. Parent company, Gaylord East Corp., Florham Park, NJ, U.S.A.

(P.) R. Leitgeb; (G.M.) R. M. Krosse. Annual Sales (C). Co. Size (B).⑤

Gaz Métropolitain, 1717 rue du Havre St., Montreal, Que. H2K 2X3. Tel. 514-598-3444. Toll Free: 800-361-4568. Fax: 514-598-3725. Telex: 05-829541. Regional offices, Sherbrooke, Laval, Greenfield Park, Trois Rivières, Chicoutimi, Quebec, Rouyn, Que. Associate, Consulgaz Inc. Natural gas distribution. Parent company, Noverco Inc.

(P.) A. Caille; (V.P.Fin. & Reg.) R. Normand; (V.P.Sales & Serv.) J. Caussignac; (V.P.Corp. & Bus.Aff.) H. Bui Quang; (V.P.Gas Supp. & Sales, Lg.Users) M. Gourdeau; (V.P.Engr'g & Distrib.) R. Vincent; (Asst.to P. & V.P.Hum.Res.) G. Longval. Annual Sales (B). Co. Size (G).⑤

Gazelle Custom Products, R.R. 2, Eganville, Ont. K0J 1T0. Tel. 613-628-2161. Fax: 613-628-2551. conveyor systems, material handling equipment, precision machining and lumber mill machinery.

(P.) R. Price; (Sales Mgr.) I. Bailey. Annual Sales (B). Co. Size (A).

Gazette Press Ltd., 25 Chisholm Ave., P.O. Box 263, St. Albert, Alta. T8N 1N3. Tel. 403-459-2240. Fax: 403-460-B220. Branch offices, Morinville, Westlock, Athabasca, Alta. Associate, Southam, Inc. Periodicals, advertising flyers and newspapers including "St. Albert Gazette", "Morinville Gazette", "Westlock Hub", "Athabasca Advertiser" and "St. Albert Directory". Parent company, Jamison Newspapers, Inc.

(Publisher & G.M.) D. Jamison; (Asst.Publisher) Ms. M. Jamison; (Prod'n Supv'r) Ms. S. Jamison. Annual Sales (C). Co. Size (C).

★Gazette, The, 250 St. Antoine St. W., Montreal, Que. H2Y 3R7. Tel. 514-987-2200. Fax: 514-987-2270. Editorial offices, Quebec City, Que., Ottawa, Ont. Publishers of daily newspaper, "The Gazette". Parent company, Southam Inc., Toronto, Ont.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑤ Uses both ⑤ and ⑤.

- For.Rep., Towmar Representaciones Profesionales S.A., Mexico City, Mex.
(Publisher) D. Perks; (Editor) N. Webster; (Mktg.Dir.) T. Bruce Stevenson. Annual Sales (F). Co. Size (F).®
- ★Geac Computer Corporation Limited, 11 Allstate Pkwy., Suite #300, Markham, Ont. L3R 9T8. Tel. 416-475-0525. Fax: 416-475-3847. Telex: 06-9B6B33. Branch offices, Montreal, Que., Ottawa, Ont., Winnipeg, Man., Vancouver, B.C. Plants, Markham, Ont., Dublin, Ireland. Associate, Vista-Geac, St. Louis, MO, U.S.A., Advanced Libraries. "Geac" computers, controllers, terminals, financial systems, library and financial automation systems and other integrated hardware and software packages, also networking products.
For.Reps., Geac Computers Inc., Los Angeles, CA, Boston, MA, Milford, CT, Alexandria, VA, U.S.A.; Geac Computer Limited, Bristol, London, England; Geac Computers Europe Limited, Dublin, Ireland; Geac Computers France S.A.; Geac Computers Pty., Australia.
(P.) S. Sadler; (V.P.) B. Park; (C.O.O.) R. Drury; (Mktg. Commun.Spec.) H. Cheung. Annual Sales (E). Co. Size (F).®
- Gec Alstom Energie Inc., 1400 Boul. Industriel, Laprairie, Que. J5R 2E5. Tel. 514-659-8921. Fax: 514-659-3371. Telex: 05-25484. Electrical apparatus, cutouts, circuit breakers, disconnect switches, compressed air systems, switchgear and station post type insulators. Brands, "Gec Alstom", "Sprecher". Parent companies: Société Générale de Financement, Montreal, Que., Compagnie Générale d'Electricité, Paris, France.
(P. & G.M.) R. Lopez; (V.P.Fin. & T.) O. Jubinville; (V.P.Mktg.) R. Ricard; (V.P.Prod'n) G. Valiquette. Annual Sales (E). Co. Size (E).®
- ★Geen, Harry, Associates, 50 Dynamic Dr., Unit 3, Scarborough, Ont. M1V 2W2. Tel. 416-293-8200. Fax: 416-293-3752. Medical and emergency response products.
(P.) G. Geen. Annual Sales (C). Co. Size (A).®
- Gehrke Printing & Litho Ltd., 768 East Cordova St., Vancouver, B.C. V6A 3V3. Tel. 604-251-3575. Commercial printing, lithography, thermographers, etc.
(G.M.) M. Sorrenti. Annual Sales (B). Co. Size (A).
- ★Geiger International, 180 Norelco Dr., Weston, Ont. M9L 1S4. Tel. 416-745-4000. Fax: 416-746-6327. Telex: 065-27358. Showroom, Toronto, Ont. Plant, 525 Rowntree Dairy Rd, Woodbridge, Ont. Associate, Geiger International, Atlanta, GA, U.S.A. Office contract furniture.
(G.M.) A. Geiger; (Cont.) Ms. D. Wynne. Annual Sales (D). Co. Size (E).®
- Gelderland Limited, 60 Dynamic Dr., Scarborough, Ont. M1V 2W2. Tel. 416-297-6000. Fax: 416-297-6908. Precision cylindrical grinding of steel, chrome and rubber, milling, broaching, honing, etc.
(P.) R. Peters. Annual Sales (C). Co. Size (B).®
- Geleco Electronics Limited, 2 Thorncliffe Park Dr., Unit 28, Toronto, Ont. M4H 1H2. Tel. 416-421-5631. Subsidiaries, Gerald W. Lee & Assoc., R D Systems of Canada, Toronto, Ont. Custom phasing systems for AM broadcasting stations, RF coils, contactors, switches, parabolic microphones.
(P. & G.M.) G. W. Lee. Co. Size (A).
- Gélinas, Raymond & Fils Inc., 1156 rue Chapleau, Trois Rivières, Que. G8Z 3B6. Tel. 819-374-2191. Security equipment - anti-theft residential and commercial windows.
(P.) F. Gelin. Co. Size (N/R).
- ★Gelinite Inc., 1766 Chemin Gomin, Sillery, Quebec, Que. G1S 1P2. Tel. 418-527-8987. Fax: 418-688-0225. Plant, Shawinigan East, Que. Drain tiles, porous concrete pipes, wells, etc. Brand, "Gelinite".
For.Rep., Gelinite Perma-Por Corp., North Smithfield, RI, U.S.A.
(P. & G.M.) P. E. Douville; (Supt.) P. Sawyer. Annual Sales (A). Co. Size (A).®
- Gem Quad Products (1987) Ltd., Box. 291, Boisservan, Man. R0K 0E0. Tel. 204-534-6184. Fax: 204-534-2403. Amateur radio equipment.
(P.) D. Daryl McKinney. Annual Sales (A). Co. Size (A).
- ★GEM Systems Inc., 52 West Beaver Creek Rd., Unit 14, Richmond Hill, Ont. L4B 1L9. Tel. 416-764-8008. Fax: 416-764-9329. Telex: 06-964749. Subsidiary, Canadian Mining Geophysics Ltd., Associates, Terraplus Inc., Phoenix Geophysics. Proton magnetometers for earth's field measurement mainly for geophysical, geotechnical, archaeological surveys and long term magnetic field monitoring.
For.Reps., Kokusai, Japan, ABEM, Sweden, Red Rose, Pakistan, Seismic Supply & Ultramag, Australia, Electrodia, Africa, Saga Geophysics, Terraplus, Canada, U.S.A.
(P. & G.M.) I. Hrvoic, Ph.D.; (Plant Mgr.) J. Myzyk. Annual Sales (B). Co. Size (A).®
- Gem Tooling Company Limited, 60 Nugget Ave., Unit 15, Agincourt, Ont. M1S 3A9. Tel. 416-293-8578. Fax: 416-293-1739. Plastic injection, compression and transfer moulds, custom milling and boring, repairs and alterations.
(P.) G. Takacs; (V.P. & S.) M. Takacs. Annual Sales (B). Co. Size (A).®
- Gemex (Granby) Inc., 30 Ouellette, Granby, Que. J2G 8J3. Tel. 514-378-9066. Fax: 514-378-1554. "Gemex" plastic sheet protectors, transparent vinyl envelopes and badge holders.
(P.) R. Authier; (G.M. & Plant Mgr.) J. Gervais; (S.M.) E. Authier. Annual Sales (C). Co. Size (A).
- Gémico (197B) Ltée., 6755 boul. Maurice Duplessis, Montreal Nord, Que. H1G 1Z5. Tel. 514-326-9491. Plants, Iberville, Montreal, Que. Residential and commercial doors and windows. Brand, "Solaris".
(P.) J. C. Guité. Co. Size (B).
- ★Gemini Fashions of Canada Ltd., 515 Notre Dame Ave., Winnipeg, Man. R3B 1R9. Tel. 204-786-2421. Fax: 204-889-1379. Telex: 07-55147. Coats, jackets, parkas, snowsuits and active ski wear. Brands, "Gemini Fashions", "Fashion Gem", "Ski Gem", "Northern Sun".
(P. & S.M.) G. T. Steiman; (Prod'n Cont.) R.W. Forbes; (P.A.) S. Pollins; (Import Mgr.) D. Bennett; (Designer) P. Pollins; (Mobius Ski Wear Div.S.M.) J. Dube; (Ladies' Wear Div.Sales & Mdse.) Ms. M. Montsion; (Children's Wear Div.S.M.) Ms. D. Hykawy. Annual Sales (D). Co. Size (E).®
- ★Gemini Packaging Ltd., 9251 Van Horne Way, Richmond, B.C. V6X 1W2. Tel. 604-278-3455. Fax: 604-278-3697. Associate, Sierra Products Ltd. Packaging of personal care items, health and beauty aids, household cleaners and chemicals, pet care products, engine oil and food products. Parent company, Ranks Management Inc.
(P.) R.J. Stranks; (Mktg.Mgr.) B. Morse; (Compt.) B. Yau. Annual Sales (D). Co. Size (B).®
- Gemini Printing(Manufacturing Div. of Walco), 225 Duke St., P.O. Box 219, Chatham, N.B. E1N 3A6. Tel. 506-773-4436. Fax: 506-778-2380. Branch office, Newcastle, N.B. Subsidiary, Saturn Office Equipment Reg'd. Custom printed goods manufacturing. Parent company, Walco Print & Litho Ltd.
(P. & G.M.) W.A. Walls; (Mgr.Printing Div.) K.L. Walls. Annual Sales (B). Co. Size (A).®
- ★Gemite Products Inc., 2244 Drew Rd., Mississauga, Ont. L5S 1B1. Tel. 416-672-2020. Fax: 416-672-6780. Branch office, Buffalo, NY, U.S.A. "Gemite" waterproofing traffic topping membranes, "Sure-Flo" self-leveling flooring compounds, interior and exterior architectural, specialty and protective coatings, non-metallic grouts, "Thermoshield" insulated cladding and structural panels, etc.
(G.M.) I. Nikolajev; (R&D) I. Razl. Annual Sales (C). Co. Size (A).®
- Gemtex Company Limited, 234 Belfield Rd., Etobicoke, Ont. M9W 1H4. Tel. 416-245-5605. Fax: 416-243-0923. Telex: 06-986766. Plant, Buffalo, NY, U.S.A. Coated abrasive discs, belts and specialty abrasives. Brands, "Redox", "Falcon", "Lazer", "Trim-Kut".
(C.E.O.) J. Grimes; (V.P.Sales) H. Banas; (G.M.) B. Whiston. Annual Sales (D). Co. Size (D).®
- Gen-Lite, 9130 Boivin, LaSalle, Que. H8R 2E4. Tel. 514-364-9933. Fax: 514-364-7303. Lighting fixtures.
(P.) H. Herman; (Mktg.) M. Herman; (Purch.) Ms. C. Hearing; (Prod'n) J. Desjardins; (Fin.) D. Oddy. Annual Sales (D). Co. Size (B).®
- Gen-Mac Ltd., R.R.#7, Thamesville, Ont. NOP 2K0. Tel. 519-692-4816. Fax: 519-692-5297. Subsidiary, Metal-Tech Industries Ltd., Thamesville, Ont. Custom tooling specializing in bending tooling, gauges and fixtures, also custom machinery and small production jobs.
(G.M.) L. Timmers; (Off.Mgr.) Mrs. G. Timmers. Annual Sales (B). Co. Size (A).
- GenFoot Inc., (Lafayette Division), 554 Montee de Liesse, Montreal, Que. H4T 1P1. Tel. 514-341-3950. Fax: 514-341-1861. Telex: 05-824855. Plants, Contrecoeur, Montreal, Que. Winter protective footwear, snowmobile boots, leather top boots, lined boots, feltpacks, injection moulded rubber footwear. Brands, "Kamik", "Snowmaster".
(P. & G.M.) W. Cook; (V.P.Mdsg.) V. Scheib; (V.P.Mfg.) R. Mikhail; (Domestic Mktg.Mgr.) B. Chamandy-Cook. Annual Sales (E). Co. Size (E).
- Genad Inc., See General Advertising Inc.
- ★Genaire Limited, P.O. Box 84, Niagara District Airport, St. Catharines, Ont. L2R 6R4. Tel. 416-684-1165. Fax: 416-684-2412. Branch office, Malton, Ont. Branch office and plant, Niagara-On-The-Lake, Ont. Aircraft skis and general aircraft overhaul. Brands, "Fililite", "Airglide", "Genaire".
(P.) G. R. Woolf; (P.A.) T. Cochrane; (S.) C. E. Graham. Annual Sales (C). Co. Size (C).®
- Gencab of Canada Ltd., 42 Niagara St., Hamilton, Ont. L8N 3K5. Tel. 416-527-2097. Fax: 416-527-0443. Warehouses, Dartmouth, N.S., Vancouver, B.C. Sales offices, Montreal, Que., Winnipeg, Man., Edmonton, Alta. Associates, General Cable Co., Telsta, Mopeco, Puregas, Sparton, General Machining Co., Indania Steel & Wire, Diamond TII Reliable Co., Stedfast, Aines Mfg. Telephone cords, communications wire and cable, cable assemblies, cable pressurization equipment, monitoring equipment, dehumidifiers and distribution panels, rubber and vinyl tapes. Parent company, General Cable Co., Greenwich, CT, U.S.A.
(G.M.) J.E. Swift; (S.M.) B. Mullins; (Cont.) D. Dawson; (P.A.) L. Dickhout. Annual Sales (D). Co. Size (C).®
- Genco Sails Ltd., 544 King St. W., Toronto, Ont. M5V 1M3. Tel. 416-364-2891. Fax: 416-364-6635. Associate, JRC Manufacturing Limited, Toronto, Ont. Sails and rigging. Brand, "Natty".
(P.) N. Genco, Jr. Annual Sales (B). Co. Size (A).®
- GenCorp Automotive, P.O. Box 1002, Welland, Ont. L3B 5R9. Tel. 416-735-5631. Fax: 416-735-5564. Moulded and extruded sponge and dense rubber parts, channels, bushings and weatherstripping for automotive industry, door seals, hockey pucks, custom rubber mixing. Brands, "GTR" in elongated circle, "Silentbloc". Parent company, GenCorp, Akron, Ohio, U.S.A.
(P. & G.M.) W. A. Smith; (P.A.) R. MacKay; (Cont.) S. Thompson. Annual Sales (E). Co. Size (F).®
- General Abrasive, Division Abrasive Industries Canada Inc., 3807 Stanley Ave., P.O. Box 447, Niagara Falls, Ont. L2E 6T8. Tel. 416-358-3646. Crude abrasive. Brands, "Carbonite", "Lionite". Parent company, General Abrasive Division of Dresser Industries Inc., Niagara Falls, N.Y., U.S.A.
(P.) J.K. Shurie; (Plant Mgr.) T. Vincent. Co. Size (D).
- General Advertising Inc., [Genad Inc.], 2200 Victoria St., Lachine, Que. H8S 1Z3. Tel. 514-637-4625. Fax: 514-636-0536. Associate, Expo 4, Lachine, Que. Screen printing, displays, etc.
(P.) A.V. Kirsch; (V.P. & G.M.) M.J. Kirsch; (S.M.) R. Rowe; (P.A.) H. Kirsch. Annual Sales (C). Co. Size (B).®
- General Blower Ltd., 41 Courtland Ave., Unit 9, Concord, Ont. L4K 3T3.
(P.) G. Hume. Annual Sales (A). Co. Size (A).®
- General Body & Equipment Ltd., 8124 Davies Rd., Edmonton, Alta. T6E 4N2. Tel. 403-468-5331. Fax: 403-465-5301. Subsidiary, General Body & Equipment (Sask.) Ltd., Saskatoon, Sask. Service and wireline truck bodies, rescue units.
(G.M.) C. Barnfather; (Cont.) D. Barnes; (Foreman) G. Marcoux; (Purch.) B. Hann. Annual Sales (D). Co. Size (C).®
- General Business Forms Ltd., 2915 - 10th Ave. N.E., Calgary, Alta. T2A 5L4. Tel. 403-272-7440. Fax: 403-272-6979. Sales office, Red Deer, Alta. Plants, Edmonton, Calgary, Alta., Vancouver, B.C. Registered, continuous, snap sets and stock tab business forms. Parent company, Data Business Forms, Toronto, Ont.
(G.M.) D. L. Atkinson; (Cont.) S. T. Tsumagari; (Plant Mgr.) G. Wells; (S.M.) A. Reavley. Annual Sales (D). Co. Size (C).®
- General Canvas (1988) Ltd., 2350 Florian, Montreal, Que. H2K 2P5. Tel. 514-526-4257. Fax: 514-526-0589. Tarpaulins, awnings, tents, boat tops, car shelters, canvas bags, miscellaneous in canvas. Parent company, Belton Industries Inc.
(P.) C. Bellon; (S.T.) G. Bellon. Annual Sales (B). Co. Size (A).®
- General Chemical Canada Ltd., [Produits Chimiques General], 201 City Centre Dr., Mississauga, Ont. L5B 3A3. Tel. 416-896-9595. Toll Free: 800-668-0433. Fax: 416-276-6594. Sales offices, Laval, Que., Toronto, Ont., Calgary, Alta. Plants, Dalhousie, N.B., Valleyfield, Que., Amherstburg, Thunder Bay, Nellie Lake, Thorold, Ont., Brooks, Drumheller, Alta., Barnet, B.C. Industrial and organic chemicals, soda ash, calcium chloride, aluminum sulphate. Brand, "Caltreat". Parent company, General Chemical Corporation.
(P.) B.P. Herner; (V.P.Human Res.) T. Hussey; (V.P.Mktg. & Sales) L.C. Firmin; (Dir.Mktg.) P.R. Carr;

- (Dir.Fin.) J.J. Nieczypowski. Annual Sales (F). Co. Size (F).[Ⓢ]
- General Cigar Company, [La Compagnie General Cigar], 3810 St-Antoine St. W., Montreal, Que. H4C 1B5. Tel. 514-932-6161. Telex: 055-60673. Brands, "House of Lords", "White Owl", "La Palina", "Old Port", "Marguerite", etc. Parent company, Imasco Limited/Limitée, Montreal, Que.
- (P.) J.L. Mercier; (V.P.) A. Laporte; (V.P.) W. Tennyson; (V.P.) M. Courtney; (S.) R.S. Ackman; (T.) E. Darce; (Asst.S.) N. Montcalm. Annual Sales (A). Co. Size (A).
- †General Coach, Division of Citair, Inc., 73 Mill St., Hensall, Ont. NOM 1X0. Tel. 519-262-2600. Fax: 519-262-2340. Branch office and plant, Oliver, B.C. Subsidiaries, Establishment Industries, Inc., Traveleze Industries, Inc. "Citation" and "Corsair" travel trailers, motor homes and fifth wheels. Parent company, Thor Industries, Inc.
- (P. & G.M.) A. Imanse; (V.P.Sales & Mktg.) J. Pryde; (Mat'l's Mgr.) K. Farwell; (Cont.) K. Newell. Annual Sales (E). Co. Size (E).
- General Communion Inc., #205, 1 Spadina Cr., Box 70, Stn. P, Toronto, Ont. M5S 2S6. Tel. 416-591-5494. Fax: 416-978-5582. Plant, 1 Spadina Cr., Rm. 6, Toronto Ont. Grinding equipment.
- (Dir.Mktg.) P. Liima. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★General Conveyor Co. Ltd., 155 Engelhard Dr., Box 610, Aurora, Ont. L4G 4J9. Tel. 416-727-7922. Fax: 416-841-1056. Belt, chain, bucket elevator, magnetic, punch press, tabletop, wire mesh, flat wire, troughed and sanitary conveyors, accumulators, palletizers and de-palletizers, automatic pallet dispensers, rotary accumulators, slat lane and gate lane dividers and bottle unscramblers.
- (P. & G.M.) W. A. Rickard; (V.P.) Mrs. J. Rickard. Annual Sales (C). Co. Size (B).[Ⓢ]
- General DataComm Ltd., 2255 Sheppard Ave. E., Suite W410, Willowdale, Ont. M2J 4Y3. Tel. 416-498-5100. Fax: 416-499-0248. Sales offices, Montreal, Que., Toronto, Ottawa, Ont., Edmonton, Alta., Vancouver, B.C. Branch plant, Ottawa, Ont. Data communications equipment. Parent company, General DataComm Industries Inc.
- (V.P. & G.M.) R.J. Wroblewski. Annual Sales (E). Co. Size (C).[Ⓢ]
- General Drop Forge Inc., 500 Major St., P.O. Box 455, Welland, Ont. L3B 5R2. Tel. 416-735-8660. Fax: 416-735-3501. Drop forgings. Brand, "Circle G".
- (G.M.) K. A. Smith; (Q.C.Mgr.) P. Dennahower. Annual Sales (D). Co. Size (C).[Ⓢ]
- General Eastern Homes Limited, 283 Church St., Amherst, N.S. B4H 3E2. Tel. 902-667-1600. Fax: 902-667-0212. Mobile and modular homes, offices, etc.
- (P. & G.M.) K. L. Aiken; (S.M.) M. Young; (P.A.) W. Myatt. Annual Sales (D). Co. Size (D).[Ⓢ]
- General Electric Canada Inc., [Compagnie Générale Électrique du Canada], 2300 Meadowdale Blvd., Mississauga, Ont. L5N 5P9. Tel. 416-858-5100. Toll Free: 800-668-4640. Fax: 416-858-5292. Telex: 06-22023. Plants, Montreal (3), Vaudreuil, St-Augustin, Beloeil, Cobourg, Bromont, Quebec, Que., Peterborough, Trenton, Toronto, Arnprior, Oakville (2), Hamilton, Ont. Subsidiaries: W.L. Stevens Ltd., GETSCO Technical Services Inc., Amalgamated Electric Corp. Ltd., Cange Ltd., Corod Oilfield Industries Inc., RCA Inc., Genelcom Ltd., Corod Industries Inc., Camco Inc., Canadian General Electric International Limited, Dominion Engineering Company Limited, Installations Benjamin Inc. Associates: GE Fanuc Automation Canada Inc., Valmet-Dominion Inc., Alliance Ballasts Inc. "CGE/GE" electric apparatus, supplies, lamps and appliances, "Bright Stik" fluorescent lamps, automobile headlamps, "Lexan" sheet for glazing applications, "Lucalox" lamps, "Power Groove" fluorescent lamps, "Quartzline", "Slimline", and "Shadow8an" lamps, "Silpac" adjustable voltage power supply for DC motors, moulded plastic, marine propulsion, turbines, oil well servicing, motors and drives, electro optics, meters, major appliances, engineered resins, silicones, locomotives, hydro generators, appliance controls. Parent Company, General Electric Company.
- (Chmn. & C.E.O.) W.R.C. Blundell; (Exec.V.P.) R.T.E. Gillespie; (V.P. & G.M.Ind.Dr.Motors) R.P. Barker; (V.P. & G.M.Power Sys. & Serv.) P.D. Scholfield; (V.P. & G.M.Lighting Prods.) W.N. Parker; (V.P.Mgr.Hydro Bus.) W.R. Fell; (V.P.Gen.Counsel & S.) M.N. Davies; (V.P.Corp.Human Res.) H.G. Giles; (Compt.) D.P. Donovan; (T.) C.8. Haller; (Chief Info. Off'r) G.E. Relph. Annual Sales (I). Co. Size (G).[Ⓢ]
- ★General Electric Canada Inc., Electro Optics Operations, P.O. Box 900, Vaudreuil, Que. J7V 7X3. Tel. 514-424-3300. Fax: 514-424-3411. Photo-detectors and emitters, electro-optic semiconductor devices. Parent company, General Electric Canada Inc.
- For.Reps., Mount Joy, PA, U.S.A., Plaisir, France.
- (Mgr.) R. Swarbrick; (Mgr.Fin.Ops.) D. Brown; (Mgr. Hum.Rel.) M. Boudreault. Annual Sales (D). Co. Size (D).[Ⓢ]
- General Findings Co., 80 Power St., Toronto, Ont. M5A 3A7. Tel. 416-363-5222. Fax: 416-363-7832. Jewellery findings, key tags.
- (Prop.) F. J. Styles; (Plant Mgr.) G. Styles. Co. Size (A).
- †General Flocking Inc., [Flocage Général Inc.], 774 Curé Boivin, P.O. Box 60, Boisbriand, Que. J7E 4H7. Tel. 514-435-6844. Custom flocking and coating of plastic film and sheeting, paper and coated fabrics, for applications in packaging and lining materials.
- (P.) 8. Roderick Brown. Annual Sales (B). Co. Size (A).[Ⓢ]
- General Foam & Cushion, Division of Woodbridge Foam Corporation, 200 Snidercroft Rd., Concord, Ont. L4K 1B5. Tel. 416-669-1890. Fax: 416-669-5637. Telex: 06-989520. Flexible urethane foam components and fabrications for use in furniture, bedding and specialty applications. Parent company, Woodbridge Foam Corporation, Mississauga, Ont.
- (G.M.) T. Cobden; (S.M.) P. Romaldi; (Cont.) R. Bakker; (Plant Mgr.) F. Cistrone. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★General Freezer, 9230 Islington Ave., P.O. Box 366, Woodbridge, Ont. L4L 1B2. Tel. 416-851-2861. Fax: 416-851-4265. Home freezers and dehumidifiers. Brands, "General", "Gensave", "Polaris", "Atlas", etc. Parent company, Canadian Manoir Industries Ltd., Toronto, Ont.
- (P.) J.L. O'Brien; (V.P.Eng'r) K. Kumra; (V.P.Ops.) A. Hussey; (Cont.) Ms. D. Saulino; (Nat.S.M.) Ms. D. Holt. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★GENERAL GEAR, 11 Fenmar Dr., Weston, Ont. M9L 1L5. Tel. 416-743-4410. Fax: 416-748-3400. Metallic and non-metallic gears. Parent company, General Donlee Limited, Toronto, Ont.
- (P.) B.R. Fletcher; (Adv.) T. Dibben. Annual Sales (D). Co. Size (D).[Ⓢ]
- General Latex Canada Inc., 68 Eastern Ave. E., Brampton, Ont. L6W 1X8. Tel. 416-451-5360. Branch office, Candiac, Que. Plant, Candiac, Que. Polyurethane foam and plastisols, natural and synthetic latex and compounds. Brands, "Vultex", "Vultesol", "Valtaforams". Parent company, General Latex and Chemical Corp., Cambridge, MA, U.S.A.
- (G.M.) F.R. Perego; (G.M.Candiac) C.W. MacEachern. Annual Sales (E). Co. Size (C).[Ⓢ]
- ★General Liquid Engineering Inc., 327 Hilton Dr., Stoney Creek, Ont. L8E 2N4. Tel. 416-662-5200. Mobile vacuum and sewer cleaning equipment, specialty mobile vacuum equipment, industrial vacuum systems for mining, utilities, and general contracting industries. Brand, "L'il General" truck mounted industrial vacuum unit.
- (P.) G. Gotsulsky; (V.P. & S.M.) A. Bratschitsch. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★General Magnaplate Canada Ltd., 119 McMaster Ave., Ajax, Ont. L1S 2E6. Tel. 416-683-1041. Fax: 416-683-8251. Metal treatment. Brands, "Dynaloy", "Dyna-chrome", "Dy-nickel". Parent company, General Magnaplate Corp., Linden, NJ, U.S.A.
- (V.P. & G.M.) G. E. Paul; (Plant Mgr.) G. E. Paul. Annual Sales (B). Co. Size (A).[Ⓢ]
- General Manufactured Housing (638425 Ontario Limited), P.O. Box 280, 175 Oxford St.W., Hensall, Ont. NOM 1X0. Tel. 519-262-3311. Fax: 519-262-3232. Mobile and modular homes, relocatable camp structures, offices and storage facilities. Brands, "General", "Parkwood", "Leader", "Paramount", etc.
- (P.) J. A. Noble; (Exec.V.P. & C.O.O.) D. G. Holmes; (C.F.O.) G. A. Gilmore, CMA; (Asst.G.M.) E. A. Ducharme. Annual Sales (D). Co. Size (D).[Ⓢ]
- ★General Mfg. Co. Ltd., [Cie General Mfr. Ltée.], 835 rue Cherrier, Drummondville, Que. J2B 5A8. Tel. 819-472-1161. Fax: 819-472-3266. Plant, 4375 St-Joseph Blvd., Drummondville, Que. Associate, Belgen Inc., Drummondville, Que. Planers, jointers, bandsaws, circular saws, drill presses, wood lathes, mortisers, sanders, steel towers. Brand, "General".
- (P.) G. Guerette; (S.M.) A.D. Leclerc; (P.A.) I. Noel. Annual Sales (D). Co. Size (D).[Ⓢ]
- General Marine Service, Seal cove, Grand Manan, N.B. E0G 3B0. Tel. 506-662-3288. Fax: 506-662-3614. Winches, booms, scallop drags, boat stove/furnace.
- (P.) W. McDowell. Co. Size (A).
- ★General Metal Products of Windsor Ltd., 3255 Jefferson Blvd., Windsor, Ont. N8T 2W7. Tel. 519-948-6818. Fax: 519-948-0565. Associate, Croatia Machine Tool of Canada Ltd., Windsor, Ont. Precision custom and production machining, weldments, conveyor and transfer systems and automation equipment, press components, jigs and fixtures.
- (P.) E. Zgomba; (Mgr.) D. Dizdarevic; (Sup'r) S. Piskovic. Annual Sales (C). Co. Size (C).
- †General Mills Canada, Inc., 1330 Martin Grove Rd., Etobicoke, Ont. M9W 4X4. Tel. 416-743-8110. Fax: 416-745-3487. Telex: 06-989370. Subsidiaries, General Mills Restaurants, Canada, Blue Water Seafoods. For products see listings of Blue Water Sea Foods and manufacturing division listed below. Parent company, General Mills, Inc.
- (P.) S.R. Demeritt; (Sr.V.P.Corp.Aff.) A.M. Aymong; (S.) J. Hamilton; (V.P.) W.P. Dover; (V.P.Fin.) J.S.H. Stafford. Annual Sales (G). Co. Size (G).
- General Mills Canada, Inc., Consumer Foods Division 1330 Martingrove Rd., P.O. Box 505, Rexdale, Ont. M9W 4X4. Tel. 416-743-8110. Fax: 416-745-3487. Telex: 06-989370. Branch offices, Montreal, Que., Toronto, Ont., Vancouver, B.C. Branch plants, Toronto (2), Ont. Cake, biscuit, muffin, brownies, frosting and dessert mixes, "Lancia" macaroni and spaghetti, "Bravo" sauces and foods, onedish dinners. Brands for cake mix, "Betty Crocker", for cereals, "Big G", "Cheerios", for snacks, "Bugles", "Whistles", for granola bars, "Nature Valley", etc. Parent company, General Mills Canada, Inc., Toronto, Ont.
- (P. & G.M.) S.R. Demeritt; (V.P.Dir.Mktg.) B. Wolfish; (V.P.Dir.Mktg.) K.L. Spreser; (V.P.Sales) K.C. Kinniburgh; (Dir.) A.M. Aymong; (V.P.Mfg. & Ops.) P.R. Roe; (V.P.Fin.) J.H. Stafford; (V.P.Pers. & Labour Rel.) D. Lilak; (P.A.) T.R. Bennett; (Traffic & Dist.) B. Ernest. Annual Sales (F). Co. Size (F).[Ⓢ]
- General Motors of Canada Limited, 1908 Colonel Sam Dr., Oshawa, Ont. L1H 8P7. Tel. 416-644-5000. Fax: 416-644-3830. Telex: 06-981215. Business Development Centres, Moncton, N.B., Montreal North, Montreal South, Quebec City, Que., Ottawa, Toronto West, Toronto East, London, Ont., Winnipeg, Man., Calgary, Alta., Saskatoon, Sask., Vancouver, B.C.; Parts distribution centres, Moncton, N.B., Montreal, Que., Woodstock, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C.; Truck Centre, Toronto, Ont. Plants, Ste. Therese, Que., Oshawa, Scarborough, St. Catharines, London, Windsor, Ont. Associate, Cami Automotive Inc., Ingersoll, Ont. Brands, "Chevrolet", "Buick", "Oldsmobile", etc. passenger cars, "GMC" and "Chevrolet", trucks, "Delco" batteries, radiators, engines, axles, transmissions, suspensions, AC spark plugs and fuel pumps, interior car and truck trim, disc brakes, stampings, injection and reaction injection moulded plastics, diesel locomotives, armoured vehicles, castings, forgings, etc. Parent company, General Motors Corporation, Detroit, Mich., U.S.A.
- (P. & G.M.) G. A. Peapples; (V.P. & Fin.Mgr.) T. R. Holmes; (V.P. & Gen.Dir.Pers.) F. R. Curd, Jr.; (Gen.Dir. Diesel Div.) W. W. Peel; (V.P.Sales Serv.Mktg.) W. J. Atkinson; (V.P. & Gen.Couns. & S.) R. W. McFarlane; (V.P. & Dir.Ops.) D. T. Blight. Annual Sales (I). Co. Size (G).[Ⓢ]
- General Motors of Canada Limited, Diesel Division, P.O. Box 5160, London, Ont. N6A 4N5. Tel. 519-452-5000. Fax: 519-452-5339. Telex: 064-7112. Branch office, Montreal, Que. Diesel-electric locomotives, armoured vehicles. Brands, "General Motors", "GM". Parent company, General Motors of Canada Limited, Oshawa, Ont.
- (G.M.) W.W. Peel; (Dir.Defence Ops.) W.J. Kienapple; (Compt.) O.R.C. Houston; (Leg.Counsel) W.J. Beckley. Annual Sales (H). Co. Size (G).[Ⓢ]
- General Printers, a Division of Cairn Capital Inc., 1001 Ritson Rd. S., Oshawa, Ont. L1H 4G5. Tel. 416-490-6000. Fax: 416-436-0813. Sales office, Willowdale, Ont. Publications, catalogues and commercial printing, lithographing, mail/marketing programs. Parent company, Cairn Capital Inc., Don Mills, Ont.
- (P.) R.R. Alloway; (S.M.) J. A. Bruce; (Mfg.Mgr.) 8. Deane. Annual Sales (D). Co. Size (D).[Ⓢ]
- General Printing Ink Corp. of Canada, 5925 Airport Rd., Suite 410, Mississauga, Ont. L4V 1W1. Tel. 416-672-3070. Fax: 416-672-7234. Branch offices and plants, Montreal, Quebec, Que., Burlington, Weston, London, Ont. Winnipeg, Man., Vancouver, B.C. Letterpress, flexo-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

graphic, gravure and lithographing inks and supplies. Brands, "GPI", "Sunshine", "Suntex", etc. Parent company, Sun/Dic, Tokyo, Japan.

(V.P. & G.M.) W. Burroughs; (Tech.Mgr.) N. Toulis; (Cont.) G. Main; (P.A.) A. Jobin; (Nat.Accts.Mgr.) I. R. Nicol. Annual Sales (E). Co. Size (D).⑤

★General Production Devices, P.O. Box 33B, Gormley, Ont. L0H 1G0. Tel. 416-727-1905. Plant, Vandorf, Ont. Custom made tooling and machinery for the electronic industry, component lead forming machines, back force tester, screen printer, lead tinning system, robotic systems for component feeding and insertion. Parent company, Lift Industries, Inc., Grand Junction, Co., U.S.A.

For.Reps., Tribotic Technologies, Markham, Ont., Baagard, Portland, Ore., Arrowhead Sales Corporation, Arvada, Col., R. Cook & Associates, Timonium, Md., Haseley Distributing Co. Inc., Cleveland, Oh., Hi-Tech Automation, Nashua, N.H., Industrial Power Sales & Associates, Raleigh, N.C., Krone & Rubin Associates Inc., Lawrenceville, N.J., Ken-Tech Systems, Inc., Schaumburg, Ill., Martec, Incorporated, Roswell, Ga., Emmtronics Supply & Eng., Indianapolis, Ind., Nordic Electronics Inc., St. Paul, Minn., Production Automation Corporation, Richardson, Tex., Tool Technology, St. Charles, Mo., Tooltronics, Glendale, Ca., PFI of Florida, Winter Springs, Fla., M.A. Percival Co., Bloomfield Hills, Mi., U.S.A.

(P.) G.M. Ferris; (V.P.) S. Wedekin. Co. Size (N/R).

General Production Division of Velbert Ltd., 338 Kenora St., Hamilton, Ont. L8E 2W2. Tel. 416-561-2101. Fax: 416-561-6690. Production machining, screw machines, centreless grinding.

(P.) E. Dietrich. Annual Sales (B). Co. Size (A).⑤

General Publishing Co. Limited, 30 Lesmill Rd., Don Mills, Ont. M3B 2T6. Tel. 416-445-3333. Toll Free: (416, 519, 613) 800-387-0141, (204, 306, 403, 418, 506, 514, 604, 705, 709, 807, 819, 902) 800-387-0172. Fax: 416-445-5967. Telex: 06-986664. Warehouse, Concord, Ont. Divisions, Musson Publishing, McLeod Publishing, New Press Canadian Classics, General Paperbacks, General Merchandising, Promotional Book Service of Canada. Associate, Stoddart Publishing Co. Limited, Irwin Publishing, Don Mills, Ont. Book publishers.

(P. & C.E.O.) J. Elliot Stoddart; (P.Trade Grp.) N. Doucet. Annual Sales (D). Co. Size (D).

★General Refractories Co. Of Canada Ltd., Box 160, Smithville, Ont. L0R 2A0. Tel. 416-957-3311. Fax: 416-957-2401. Sales office, Longueuil, Que. Basic, magnesite, chrome and brick refractories, also plastics, castables, ramming mix and refractory patching materials. Brands, "Steelklad", "Ritex", "Dibond", "Groc-K", "Peratex", "Kromespray", "Ferrox", etc. Parent company, General Refractories Co., Philadelphia, PA, U.S.A.

(P.) G.R. Tollstam; (S.T.) P. Poulin; (P.A.) W.A. McNeill; (Plant Mgr.) B. Tothpal. Annual Sales (D). Co. Size (D).⑥

★General Refrigeration Inc., 5320 Timberlea Blvd., Mississauga, Ont. L4W 2S6. Tel. 416-629-1999. Fax: 416-629-3418. Refrigerated merchandisers, walk in coolers and freezers, adjustable steel shelving, etc.

(P.) G. Zafir; (G.M.) J. Oliver; (Nat.S.M.) I. Dinardo. Annual Sales (D). Co. Size (D).⑤

★General Scrap & Car Shredder Ltd., Box 39, Postal Station, Transcona, Winnipeg, Man. R2C 2Z5. Tel. 204-222-4221. Fax: 204-224-0561. Scrap processing plants, Thunder Bay, Ont., Winnipeg, Man., Regina, Sask., Calgary, Alta. Scrap steel, aluminum, zinc and stainless steel.

(C.E.O.) J. Lazareck; (C.E.O.) M. Lazareck. Co. Size (N/R).

General Sportcycle Corp., P.O. Box 30165, Stn. "B", Calgary, Alta. T2M 4P1. Tel. 403-291-0974. Quadracycles, pedicabs, industrial and sign post ladders with clamps and adjustable legs. Brands, "Sportcycle", "Hackshaw".

(P.) D. Bertram; (V.P.Sales) Ms. T. Arthurs; (V.P.Prod'n) H. Swartz; (V.P. & S.) W. G. O'Rourke. Annual Sales (A). Co. Size (A).⑤

★General Systems Research Inc., 199 Bush Pilot Rd., Edmonton, Alta. T5G 2Z4. Tel. 403-451-9000. Fax: 403-451-1795. Telex: 037-3973. Subsidiary, LaserCAM Systems, Inc., Cleveland, OH, U.S.A. Laser cutting systems, aerospace components.

(P.) E. Schmidt, Ph.D; (C.E.O.) M.W. Palmer; (V.P.Aerospace Mktg.) G.W. Lavold; (Dir.Mfg.) T. Zscherpel. Annual Sales (D). Co. Size (D).⑤

★General Tire Canada Inc., 220 John St., Barrie, Ont. L4N 2L3. Tel. 705-726-6520. Toll Free: 800-461-7541. Fax: 705-726-6520 Ext. #339. Telex: 06-B75610.

Warehouses, Moncton, N.B., Vancouver, B.C. "General" and "MDG" pneumatic automobile, bus and agricultural tires. Parent company, Continental AG Hannover, W. Germany.

(V.P.Sales & Mktg.) R. Horbatt; (V.P. & Cont.) R. Thompson; (V.P.Fin.) A.C. Marshall. Annual Sales (F). Co. Size (F).⑥

General Wire & Cable, a Division of Cooper Industries (Canada) Inc., 130 Willmott St., Cobourg, Ont. K9A 4M3. Tel. 416-372-8713. Fax: 416-372-6291. Telex: 06-9812B4. Branch offices, Montreal, Que., Richmond, B.C. Cable and wire, wire specialties. Brands, "Genex", "Vinylex", "Genelene". Parent company, Cooper Industries, Houston, TX, U.S.A.

(Mktg.Mgr.) D. Green; (S.M.) R. Vandelt; (S.M.) J. Park; (Mfg.Mgr.) E. Reynolds; (P.A.) G. Wood; (Prod. Spec.) R. Taylor. Annual Sales (E). Co. Size (E).⑥

General Wood Products, 55 Raleigh Ave., Scarborough, Ont. M1K 1A1. Tel. 416-264-2453. Fax: 416-264-2679. Store fixtures and custom woodworking. Parent company, F & H Storé Fixtures Limited, Scarborough, Ont.

(Prop.) F. Mayerhofer. Annual Sales (C). Co. Size (A).

★General Woods & Veneers Ltd., 1220 Marie Victorin Blvd., Longueuil, Que. J4G 2H9. Tel. 514-674-4957. Fax: 514-674-3494. Telex: 055-60593. Branch offices, Mississauga, Ont., Calgary, Alta. Subsidiaries, Genwove U.S. Ltd., Indian Trail, NC, William L. Marshall, NY, Swords Veneer & Lumber Co., Rock Island, IL, General Woods & Veneers Inc., Winchester, VA, U.S.A.; General Woods Furnier Handelsgesellschaft, Herford, W. Germany, Bernhard Iseli Ag Furnier, Switzerland, General Woods & Veneers (Asia) Ltd., Hong Kong. Veneers and lumber. Parent company, Eleste Ltd., Toronto, Ont.

(P.) M. Elefant; (V.P.) E. Holle; (Cont.) S. Chawla; (Br. Mgr.Mississauga) B. Attridge; (Br.Mgr.Calgary) R. Teschle. Annual Sales (E). Co. Size (D).⑤

★Genesport Industries Limited, 150 King St., Montreal, Que. H3C 2P3. Tel. 514-861-1856. Toll Free: 800-361-6173. Fax: 514-874-0908. Telex: 055-62161. Subsidiary, Hokkaido-Karate Equipment Mfg. Corp. Boxing and martial arts equipment and wear. Brands, "World Cup", "Protect-O- Kick", "Stretch-O-Sizer", "Jhoon Rhee", etc.

(P. & S.M.) T. Schonbrun; (G.M. & Plant Mgr.) V. Tremblay. Annual Sales (C). Co. Size (A).⑥

Genesse Foods Inc., 77 Foss Rd., P.O. Box 670, Welland, Ont. L3B 5R4. Tel. 416-892-3631. Fax: 416-892-0742. "Sunny Lea" frozen cherries, canned tomatoes.

(P.) V.B. Genesse; (V.P.) C. A. Genesse. Annual Sales (C). Co. Size (C).⑤

GENESTA MANUFACTURING, DIVISION OF PAVACO PLASTICS INC., 551 Imperial Rd., Guelph, Ont. N1H 7M2. Tel. 519-823-5770. Fax: 519-823-1944. Branch office, Chicago, IL, U.S.A. Associate, Hematite Manufacturing Division of Pavaco Plastics Inc., Guelph, Ont. Extruded lighting lenses, custom profiles for fluorescent fixtures, "Gen-12" flat prismatic sheet, smooth opal sheet, cracked ice, "Gen-Glaze" safety glazing, also custom extruders of acrylic, styrene and polycarbonate, also vacuum forming facilities.

(P.) J.C. Pavanell; (V.P. & G.M.) M. Schwantz; (Tech. Mgr.) J. Paronen; (Cont.) J. Nadeau; (Prod'n Mgr.) B. Madigan; (Cdn.Sales Coord.) Ms. C. Barrick; (U.S.Sales Coord.) G. Lobban. Annual Sales (D). Co. Size (B).⑥

Genfoot Inc., 554 Montée de Liéssé, Montreal, Que. H4T 1P1. Tel. 514-341-3950. Fax: 514-341-1861. Factories, Montreal, Contrecoeur, Que., New Hamburg, Ont. Felt snowmobile boot liners, industrial and athletic felts, injection moulded rugged, rubber outdoor footwear. Brands, "Kamik", "Snowmaster".

(P.) G. Cook; (Exec.V.P.) V. Scheib; (V.P.) S. Cook; (V.P.) R. Mikhail; (V.P.) N. Cook; (V.P.) R. Cook. Annual Sales (E). Co. Size (E).

★Gennum Corporation, 970 Fraser Dr., P.O. Box 489, Stn. A, Burlington, Ont. L7R 3Y3. Tel. 416-632-2996. Fax: 416-632-2055. Telex: 061-8525. Associate, Anatek Microcircuits, Burnaby, B.C. Integrated circuits for low power/low voltage audio applications, bi-polar semi-custom products, TV broadcast, RF circuits, general purpose communications as well as custom designed integrated circuits. Parent company, Linear Technology Inc.

For.Rep., Gennum Japan, Tokyo, Japan.

(Chmn.) B. Boatman; (P.) H.Douglas Barber, Ph.D; (V.P.Mktg. & Bus.Dev.) G. Satter; (Dir.Mktg.) C. Marshall; (Purch.Mgr.) W. Connor. Annual Sales (D). Co. Size (E).⑥

Genpak Canada - Division of Hamelin Group Inc., 345 Bi-beau St., Cookshire, Que. JOB 1M0. Tel. 819-875-3355. Fax: 819-875-5388. Melamine dinnerware, housewares, disposable plastic tableware, containers, custom moulding, injection, compression and extrusion moulding. Brands, "Melmac", "Duraware", "Genpak".

(P.) R. Hamelin; (G.M.) L. Biron; (G.M.) J. Ramano; (S.) D. Lacasse. Annual Sales (D). Co. Size (E).⑥

★Genpak Toronto-Division of Hamelin Group Inc., 260 Rexdale Blvd., Rexdale, Ont. M9W 1R2. Tel. 416-744-4220. Fax: 416-744-2464. Plants, Rexdale, Brampton, Ont. Injection moulding and printing of rigid plastic food containers. Bran, "Genpak". Parent company, Hamelin Group Inc., Boucherville, Que.

(G.M.) J. Romano; (Dir.Sales) R. Cole; (Cont.) L. Roach. Annual Sales (D). Co. Size (E).⑥

★Gensco Equipment Co. Ltd., 53 Carlaw Ave., Toronto, Ont. M4M 2R6. Tel. 416-465-7521. Toll Free: (U.S.A.) 800-268-6797. Fax: 416-465-4489. Telex: 065-24770. Scrap handling and recycling equipment, magnets, shears, balers and cable processing equipment, reinforcing steel fabrication equipment, grapples and buckets.

For.Rep., Gensco America, Inc., Lithonia, GA, U.S.A. (V.P. & G.M.) A. Zelunka; (Mktg.) D. Zelunka. Annual Sales (C). Co. Size (A).⑥

★Gentec Inc., 2625 rue Dalton, Ste-Foy, Que., G1P 3S9. Tel. 418-651-8000. Toll Free: 800-463-4480. Fax: 418-651-6695. Telex: 051-31591. Branch offices, Mississauga, Ont., Plattsburg, NY, Palo Alto, CA, U.S.A. Subsidiary, Micro-Controle Inc. Peak load stabilizers, wire mesh heating, transducers, battery chargers, joulemeters, and power meters, wattmeters, programmable time clock, power factor regulator lighting control system.

For.Reps., Southwestern Engineering & Equipment Co., Dallas, TX, Technology Marketing Associates, Albuquerque, NM, Swan Associates, New Haven, CT, Scientific Devices, North Wales, PA, Daner-Kayes Inc., Wayland, MA, U.S.A.; Laser Electronics Pty. Ltd., Queensland, Australia; R. Braumann GmbH, Munich, W. Germany; Equipments Scientifiques S.A., Garches, France; F.A. Consultores Electronics S.A., Madrid, Spain; Fairlight B.V., Rotterdam, The Netherlands; GMP SA Electro optic/Laser, Lausanne, Switzerland; Paratron Inc., Copenhagen, Denmark; Monolight Instruments Ltd., Surrey, England; Technitron S.R.L., Italy; Marubun Corp., and Fit Incorporated, Tokyo, Marubun Corp., Osaka, Japan; P.T. Sargalek's Perintis Sarana, Jakarta, Indonesia; Superbin Company Ltd., Taipei, Taiwan; Jainson Engineering & Electronics Corp., Bombay, India.

(P.) J. Giroux; (V.P.Prod'n) M. Cloutier; (V.P.R&D) S. Barsetti; (V.P.Mktg.) M. Laliberte; (T.) F. Giroux; (Purch. Dir.) Mrs. M. Fortin. Annual Sales (D). Co. Size (D).⑥

★Gentian Electronics Ltd., W.Carleton Ind'l Pk., Box 1240, Stittsville, Ont. K2S 1B3. Tel. 613-836-3987. Fax: 613-836-7526. Plant, 195 Westbrook Rd., Stittsville, Ont. Precision coordinate digitizers.

(P.) V. Popovich. Annual Sales (C). Co. Size (A).⑥

Gentry Knitting Mills Limited, 150 Dynamic Dr., Scarborough, Ont. M1V 5A5. Tel. 416-299-5252. Fax: 416-299-4007. Knitted and printed fabrics for ladies' dresses, sportswear, etc. and for men's leisure wear.

(P.) E. Kraizel; (S.T.) J. Berkovic. Annual Sales (D). Co. Size (C).⑤

Gentry (1978) Inc., B920 Pie IX Blvd., Suite 300, Montreal, Que. H1Z 3V1. Tel. 514-328-9220. Fax: 514-328-9461. Men's neckwear.

Annual Sales (C). Co. Size (B).⑤

Genu Products Canada Limited, Administration Centre, Pubnico, N.S. B0W 2W0. Tel. 902-762-2425. Fax: 902-762-3417. Plants, Miminegash, P.E.I., Pubnico, N.S. Parent company, Hercules Inc. Wilmington, DE, U.S.A.

(Cont.) W.C. Kinsman. Annual Sales (C). Co. Size (B).

Geo-Met Instruments, Inc., P.O. Box B45, Kentville, N.S. B4N 4H8. Tel. 902-678-4347. Fax: 902-678-4037. Electronic sealing stick, temperature probes, computer equipment, etc.

(P.) C. E. Mosher; (V.P.Mktg.) P. J. Mosher. Annual Sales (B). Co. Size (A).

Geo. Third & Son, 1407 E. Georgia St., Vancouver, B.C. V5L 2A9. Tel. 604-255-9555. Fax: 604-255-5455. Structural and miscellaneous steel, blacksmith products, ornamental rails and steel stairs.

(G.M.) B. Third; (Dir.Prod.) R. Third. Annual Sales (D). Co. Size (B).

★Geonics Limited, 1745 Meyerside Dr., Unit #B, Mississauga, Ont. L5T 1C6. Tel. 416-676-9580. Fax: 416-676-9204. Telex: 06-968688. Geophysical instruments.

For. Reps.: Geophysical Instrument & Supply Company, Denver, Colo., U.S.A.; (GSE) Geophysical & Scientific Equipment Ltd., Luton, Beds, England; Australia; India; Israel; Japan; South Africa; South America.

(P.) J.D. McNeill; (V.P.) M. Bosnar. Annual Sales (C). Co. Size (B).

★George Hancock Textiles Limited, 76 Spruce St., Box 398, Cambridge, Ont. N1R 5V5. Tel. 519-621-76B1. Fax: 519-621-2932. Telex: 069-59306. Woven labels, woven and specialty jacquard products, also custom corporate polyester neckwear fabrics. Brand, "Hantex".

For.Reps., Moriarity Tag & Label, Atlanta, GA, John C. Mahoney Textile Sales, Flower Mound, TX, The Graphic Label Company, Menlo Park, V. West, Newport Beach, CA, Aberdeen, NJ, U.S.A.

(P.) G. A.M. Hancock; (S.T.) Mrs. N.E. Hancock; (Dir. Mfg.) T. Disyak. Annual Sales (D). Co. Size (C).⑤

★George Harrison Ltd., 280 Edward Street, Unit 17, St. Thomas, Ont. N5P 4C2. Tel. 519-631-7370. Fax: 519-631-3388. "Molarr" and "P-O-H" toothbrushes and dental floss. Parent company, Von Shawmann Corporation.

(Chief Exec.) J. Shaw. Annual Sales (C). Co. Size (A).⑥

GEORGETOWN SHIPYARD INC., Box 220, Georgetown, P.E.I. COA 1L0. Tel. 902-652-2275. Fax: 902-652-2764. Aluminum and steel ships, industrial fabrication, ship repairs, fast rescue crafts, work boats, tugs, fishing vessels, barges, CSA certified welding.

(C.O.O. & G.M.) H. M. Sutherland; (Prod'n Mgr.) B. Haywood; (Mat'ls Mgr.) T. Green; (Tech.Mgr.) F. McConnell. Annual Sales (D). Co. Size (D).⑤

Georgetown Store Furniture Ltd., 5200 Dixie Rd., Unit 25, Mississauga, Ont. L4W 1E4. Tel. 416-625-9011. Fax: 416-625-6681. Store fixtures.

(P.) R. Trippler. Annual Sales (C). Co. Size (B).

Georgette Shoe Co. Ltd., See La Compagnie de Chaussure Georgette Ltée.

Georgia Pacific Corp., Gypsum & Roofing Div., P.O. Box 400, Port Hawkesbury, N.S. 80E 2V0. Tel. 902-625-3550. Plant, River Denys, N.S. Gypsum rock. Brand, "Georgia-Pacific". Parent company, Georgia-Pacific Corporation, Atlanta, Ga., U.S.A.

(V.P.) D. L. Glass; (S.M.) J. Van Dyke; (P.A.) J.P. Hudgens; (Plant Mgr.) J.M. Graham. Annual Sales (D). Co. Size (C).

★Georgian Bay Kennedy Limited, 120-12th St.W., P.O. Box 908, Owen Sound, Ont. N4K 5P9. Tel. 519-371-4044. Fax: 519-371-3600. Grey and ductile iron castings.

(P.) D. C. Postings. Annual Sales (D). Co. Size (C).⑤

Georgian Display Advertising, 888990 Ontario Limited, 5178 Everest Dr., Mississauga, Ont. L4W 2R4. Tel. 416-629-1353. Fax: 416-629-4626. Point of purchase displays, screen printing.

(P.) P. Castle; (Prod.Mgr.) A. Rysiak; (Bookkeeper) Ms. L. M. Hill; (Estimator) Ms. A. Naughty. Annual Sales (C). Co. Size (B).⑥

★GEOTECHNICAL resources Ltd., 4500 - 5 St. N.E., Calgary, Alta. T2E 7C3. Tel. 403-230-4128. Fax: 403-230-4370. Telex: 03-821172. Routine and special core analysis equipment, sample preparation and extraction equipment, spectral gamma ray logging system, core photography system, whole core cutting saw, core plug cutting drill, sidewall retort distillation unit, etc. Parent company, Computalog Ltd. Calgary, Alta.

(Chmn.) A. Matiesen; (P. & C.E.O.) D. Hood; (V.P.) E. Coddling, Ph.D.; (Dir.Tech.) C. Lamb. Annual Sales (C). Co. Size (C).⑤

Gerber (Canada) Inc., 56 Brockport Dr., Etobicoke, Ont. M9W 5N1. Tel. 416-674-9481. Fax: 416-674-9618. Sterilizers for baby bottles, baby bottle warmers, electric breast pumps. Brands, "Gerber". Parent company, Gerber Products Company, U.S.A.

(V.P. & G.M.) D.A. Mosley. Annual Sales (C). Co. Size (B).⑥

Geres Sales & Service, Box 398, Neilburg, Sask. S0M 2C0. Tel. 306-823-4212. Rock diggers, oil well hyd. skid unit and sand augers, cattle feeders, livestock supplement tanks and step railings.

(Owner & Mgr.) P. Geres. Annual Sales (B). Co. Size (A).

Germain & Frère Limitée, 237 St. Antoine, Trois Rivières, Que. G9A 2J4. Tel. 819-378-2741. Fax: 819-378-2746. Industrial air conditioning equipment, instrument panels, flumes, pulp sample drying ovens, etc.

(P. & G.M.) M. Germain; (V.P.) L. Germain; (S.T.) R. Germain; (Chief Estimator) A. Pronovost. Co. Size (N/R).⑤

★Germiphene Corporation, P.O. Box 1748, Brantford, Ont. N3T 5V7. Tel. 519-759-7100. Toll Free: 800-265-

9931, (416,519,705) 800-265-8484. Fax: 519-759-1625. Plants, 77 Copernicus Blvd. and Hwy. #2 East, Brantford, Ont. Dental supplies including fluoride gels and solutions, prophyl pastes, topical anaesthetics, disinfecting and sterilizing solutions, disposable foam gel trays and general cleaning agents, also package private label brands for the medical and dental industry. Registered trade mark, Germiphene.

(P.) Ms. L. Drake; (Cont.) D. Hurst; (Q.C.) J. Sialas; (Mktg.) L. McVicar. Annual Sales (C). Co. Size (B).⑥

Geron Associates Limited, 231 Bentley St., Markham, Ont. L3R 3L1. Tel. 416-470-0205. Fax: 416-470-1789. Telex: 06-526129. Display advertising, mobile exhibits, custom showrooms, p.o.p. programs.

(P.) G. Fattori; (V.P.) A. Sirkett; (P.A.) V. Bayliss. Annual Sales (C). Co. Size (B).⑤

Gerrard Mills Limited, [Les Tricots Gerrard Canada Limitée], 115 rue Dufferin, Stanstead, Que. J0B 3E0. Tel. 819-876-7272. Fax: 819-876-7287. Nylon or polyester laundry and hospital bags, yard goods, fish nets.

(P.) Ms. T. Tobin; (V.P. & P.A.) N. Tobin. Annual Sales (H). Co. Size (A).⑥

★GERRARD-OVALSTRAPPING, 5330 South Service Rd., Burlington, Ont. L7L 5L1. Tel. 416-632-3662. Fax: 416-639-2290. Telex: 061-8747. Branch offices, Fredericton, N.B., Winnipeg, Man., Surrey, B.C. Branch plant, Montreal, Que. Round wire tying machines, polypropylene strapping machines, polypropylene and polyester strapping. Parent company, Enterprises International Incorporated, Hoquiam, WA, U.S.A.

For. Reps.: Lamb AG, Switzerland; Ovalstrapping Incorporated, U.S.A.; Lamb International, Australia, New Zealand, S. America.

(P. & G.M.) J. E. White; (Br.Mgr.Montreal) P. Desrochers; (8r.Mgr.Surrey) A. Morton; (8r.Mgr.Winnipeg) C. Palmeruk; (Br.Mgr.Fredericton) L. Biggar. Annual Sales (D). Co. Size (D).⑥

★Gerrie Young Enterprises, Limited, 100B Rangeview Rd., Mississauga, Ont. L5E 1H3. Tel. 416-271-3111. Fax: 416-271-3124. Printed products for the food industry, menus, bar and food checks, coasters, also catalogues, brochures, business forms.

(P.) M. Gerrie; (S.T.) Mrs. J. Gerrie; (G.M.) M. Gerrie; (S.M.) T. Pittman. Annual Sales (C). Co. Size (A).

†Gerrits, H., Barn Equipment Ltd., R.R. #5, Clinton, Ont. N0M 1L0. Tel. 519-233-7296. Steel garbage containers, rolling harrows, steel fabrication, custom sheet steel shearing and forming.

(P.) H. Gerrits; (S.T.) Ms. L. Gerrits. Annual Sales (B). Co. Size (A).⑤

Gerrity Sheet Plant Supply Ltd., 360 Rayette Rd., Concord, Ont. L4K 2G5. Tel. 416-738-1082. Fax: 416-736-0884. All types of corrugated paper products, interior packaging, master cartons, plain and printed. Parent company, Tom Jean Holding, Concord, Ont.

(P.) T.P. Gerrity; (V.P.) Mrs. J. Gerrity; (V.P. & G.M.) B. P. Gerrity; (Plant Mgr.) B. Nobes; (V.P.Prod'n) S.M. Gerrity; (Cont.) N. Nash. Annual Sales (D). Co. Size (C).⑤

★Gestofo Inc., 175, rue St-Alexis, C.P. 669, St-Raymond, Que. G0A 4G0. Tel. 418-337-4621. Fax: 418-337-4639. Lumber for fences and landscaping timbers.

(P. & G.M.) J. G  rald; (V.P.Prod'n) D. Bourque; (Sales Rep.) G. Chass  ; (Admin.Mgr.) R. Fournier. Annual Sales (D). Co. Size (C).

★Get-Away Enterprises Inc., 1711 Valmont Way, Richmond, B.C. V6V 1Y3. Tel. 604-270-1152. Toll Free: 800-663-0089. Fax: 604-273-0546. Division, Special Vehicles, Richmond, B.C. Mini motor homes, travel vans, buses, fire command, community events, radio station broadcast and rescue vehicles, disabled persons shuttle systems, office on wheels, communications vehicles. Brands, "Get-Away", "Flagship", "Commander".

For.Reps., Bavaria, W. Germany, Honolulu, HI, U.S.A. (P.) J. Gedak; (V.P. & G.M.) P. Simmons; (V.P.Eng.) B. Gedak; (P.A.) P. Skinder. Annual Sales (D). Co. Size (C).⑥

Giant Hand Manufacturing Co. Limited, 325-24th St., Box 327, Fort Macleod, Alta. T0L 0Z0. Tel. 403-553-3700. Hand operated winch hoist. Brand, "Giant Hand".

(Dir. & G.M.) A. Leonard Hatton; (Dir.Fin.) Mrs. M. Hatton. Co. Size (A).

Giard, Napoleon, & Fils Lt  e., Rougemont, Que. J0L 1M0. Tel. 514-469-2313. Furniture.

(P. & G.M.) J. Yves Giard. Annual Sales (A). Co. Size (A).

Gibbard Furniture Shops, Limited, The, 88 Dundas St. E., Napanee, Ont. K7R 3L7. Tel. 613-354-3331. Brand, "Gibbard of Napanee".

(P.) B. R. McPherson; (V.P. & G.M.) W. Poole; (P.A.) R. Morris; (S.M.) W. R. Roffey; (Prod'n Mgr.) J. McPherson. Annual Sales (D). Co. Size (D).⑤

★Gibbons Foods, 95 Advance Rd., Toronto, Ont. M8Z 2T2. Tel. 416-231-4005. Fax: 416-239-9638. Dry foods including jelly powders, beverage crystals, cake and muffin mixes, soup bases, instant puddings, camping foods, army rations, also low calorie drink mixes, liquid salad dressings, liquid and powder coffee creamers. Parent company, Eden Mfg. Co. Ltd.

(P.) A. Abrams. Annual Sales (C). Co. Size (A).⑥

†Gibbs Wire and Steel Co. of Canada Ltd., 120 Walker Dr., Brampton, Ont. L6T 4G9. Tel. 416-791-2441. Toll Free: 800-387-2435. Fax: 416-791-9588. Slitting, edging, oscillating of metal(stainless steel, brass, copper beryllium copper, phosphor bronze and tempered steel) and spring tempered wire. Parent company, Gibbs Wire & Steel Co. Inc., Southington, CT, U.S.A.

(G.M.) R. A. Forsyth. Annual Sales (D). Co. Size (B).⑤

Gibbs/Nortac Industries Ltd., 7455 Conway Ave., Burnaby, B.C. V5E 2P7. Tel. 604-434-1394. Fax: 604-439-7976. Sports and commercial fishing lures, fishing nets, lead fishing weights, gaffs and bonkers. Brands, "Gibbs", "Wonder", "Kit-A-Mat", "Dimple", etc.

(P.) S. Pallister; (Off.Mgr.) Ms. E. Pallister; (Mgr.) M. Clay. Annual Sales (C). Co. Size (B).⑥

Gibson-Homans Canada A division of G.H. Holdings Inc., 2540 Rena Rd., Unit 10, Mississauga, Ont. L4T 3C9. Tel. 416-677-5522. Toll Free: 800-387-6925. Fax: 416-677-5336. Roof and coatings, sealants, wallpaper adhesives, putties and glazing compounds, etc. Brands, "Eternaflex", "Handi Products", "Shure Stik", "Roof Proof".

(P.) H. Frances. Annual Sales (D). Co. Size (B).

Giddings Bedding Ltd., See Literie Giddings Lt  e.

Gienow Building Products Ltd., 3812 Edmonton Trail N.E., Calgary, Alta. T2E 5T6. Tel. 403-276-1171. Fax: 403-230-9309. Telex: 03-822739. Branch offices, Winnipeg, Man., Edmonton, Alta. Aluminum and wooden seville windows, patio doors and entrance door systems.

(P.) D. Zentner; (G.S.M.) S. Keelan; (P.A.) S. Ford; (V.P.Mfg.) T. Paulson. Annual Sales (D). Co. Size (E).⑥

Giffin Pump Manufacturing Renfrew Ltd., R.R.#2, Renfrew, Ont. K7V 3Z5. Tel. 613-432-8101. Fax: 613-432-2671. Compact, portable, centrifugal submersible, abrasive pumps powered in single/three phase electric, hydraulic and pneumatic motors.

(P.) T. H. Giffin; (Dir.Mktg.) Ms. D. Duffy. Annual Sales (B). Co. Size (A).⑥

★Gilbarco Canada Ltd., 1360 California Ave., Brockville, Ont. K6V 5X2. Tel. 613-342-5990. Fax: 613-342-7590. Telex: 066-3634. "Gilbarco" mechanical and electronic computing gasoline and diesel measuring pumps, self-service and full service gasoline and diesel dispensing and service station equipment. Parent company, Gilbarco Inc., Greensboro, N.C., U.S.A.

For. Reps.: Gilbarco Limited, Crompton Close, Basingdon, Essex, England; Gilbarco (Australia) Pty. Limited, North Ryde, N.S.W., Australia; Gilbarco Interamerica, Sao Paulo, Brazil.

(P. & G.M.) J. R. Domina; (S.T.) G.A. Coombes; (S.M.) R.J. Abraham. Annual Sales (D). Co. Size (C).

★Gilbert, G.E., Industries Inc., 4050 Brodeur, Sherbrooke, Que. J1L 1V9. Tel. 819-566-0066. Fax: 819-566-0068. Machinist.

(P.) G. Gilbert; (V.P.) G. Gilbert. Annual Sales (C). Co. Size (A).

Gilbert Graphics Ltd., 109-17 Ave. S. W., Calgary, Alta. T2S 0A1. Tel. 403-228-9190. Offset plates, artwork, typesetting, custom cheque tints, negatives and camera prints.

(P. & G.M.) G. L. Pulvermacher. Co. Size (N/R).

★Gilbey Canada Inc., 400 Kipling Ave., Toronto, Ont. M8V 3L2. Tel. 416-252-5331. Fax: 416-259-1021. Sales offices, St. Leonard, Que., Hamilton, Ont., Calgary, Alta., Vancouver, B.C. Branch plant, Lethbridge, Alta. Associate companies, Ste. Pierre Smirnoff Fils. (Canada) Ltd., Palliser Distillers Ltd., Lethbridge, Alta., IDV Wines and Spirits Ltd., The Governor General Rum Company, The Black Velvet Canadian Whisky Company. Alcoholic beverages. Brands, "London Dry Gin", "Black Velvet Canadian Whisky", "Smirnoff" vodka, "Malibu" coconut rum liqueur, "Twenty-One" liqueur, "Pusser's" rum. Parent company, International Distillers & Vinters Ltd., 1 York Gate, London N.W.1, England.

(P. & C.E.O.) J. Dur; (V.P.Corp.Dev.) W.C. Wright; (V.P.Mktg.) G. Takaki; (V.P.Sales) P.C. Sutton;

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

- (V.P.Mfg.) D. Hyde; (P.A.) R.G. White. Annual Sales (E). Co. Size (E).^⑤
- †Gilchrist, T.W., Vending Ltd., 50 Eugene St., Toronto, Ont. M68 3Z4. Tel. 416-256-0377. Fax: 416-256-0381. "Universal Shuffleboard" coin operated shuffleboard tables.
- (P.) T. Gilchrist. Annual Sales (A). Co. Size (A).
- ★Gillanders, Jas. F., Co. Limited, 33 Atomic Ave., Toronto, Ont. M8Z 5K8. Tel. 416-259-5446. Fax: 416-259-5614. Plants, Toronto, Mississauga (2), Ont. Counters, partitions, architectural woodwork, panelling, millwork.
- (P. & G.M.) W. Len Goldson; (Mgr.) W.J. Vincent. Annual Sales (D). Co. Size (D).^⑥
- Gillis Quarries, Limited, 94 Wenzel St., Box 17, Group 523, R.R. 5, Winnipeg, Man. R2C 2Z2. Tel. 204-222-8319. Fax: 204-222-7849. Quarry, Garson, Man. Tyn-dall stone (limestone).
- (P.) V. Bruce Gillis; (G.M. & P.A.) F. L. Gillis; (S.M.) I. B. Bickell; (Plant Mgr.) J. Greenaway. Annual Sales (C). Co. Size (C).^⑥
- Gilmour, J.T., Inc., 720 Ave. Renaud, Dorval, Que. H9P 1H5. Tel. 514-636-6250. Fax: 514-636-6256. Lithographers.
- (P.) C. Tomkins; (T.) B. Craigie. Annual Sales (C). Co. Size (B).^⑤
- Giltex Hosiery Inc., [Les Bas Giltex Inc.], 3195 Bedford Rd., Montreal, Que. H3S 1G3. Tel. 514-738-8081. Fax: 514-738-2644. Telex: 05-825773. Branch offices, Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Ladies' and children's nylon hosiery, pantyhose. Brands, "Wonderbra", "Contoura", "Imagination", "Can Can", "Stage by Can Can".
- (P.) I. Gillman. Annual Sales (E). Co. Size (E).^⑥
- †Giltspur/Toronto, 120 Carrier Dr., Toronto, Ont. M9W 5R1. Tel. 416-674-0845. Fax: 416-674-1228. Custom design and fabrication of trade show exhibits, displays, interiors. Parent company, Giltspur, Inc., Itasca, IL, U.S.A.
- (G.M.) K. R. Allen; (Cont.) R. Wilson; (S.M.) K. R. Allen; (Ops.Mgr.) P. Haans; (Buyer) Mrs. A. DiLuca. Annual Sales (D). Co. Size (C).^⑤
- ★Gingras, Jos., & Fils (1974) Ltée. - Supervision, 209 rue Principale, St-Damase, Que. J0H 1J0. Tel. 514-797-3345. Fax: 514-866-4311. Wood interior and exterior windows, vinyl and aluminum clad windows, steel and wood patio doors, roof and sun windows.
- (P.) G. Gingras; (Exec.V.P.) R. Dutilly; (V.P.Mktg.) P. Boyer; (V.P.Fin.) G. Beauregard; (V.P.Ops.) Y. Bibeau; (R&D Mgr.) J. Prieur. Annual Sales (E). Co. Size (E).^⑥
- Ginn Brothers Ltd., 280 Regina Ave., Verdun, Montreal, Que. H4G 2G5. Tel. 514-768-1173. Branch office, Toronto, Ont. Custom moulded plastics, tubing, strap-ping, welting, etc.
- (P.) M. Zanetti. Annual Sales (A). Co. Size (A).^⑤
- Girard Inc., Division Rougemont, 1215 Grande Caroline, Rougemont, Que. J0L 1M0. Tel. 514-469-4961. Fax: 514-469-5469. Associate, Les Aliments Carriere Inc. Canned vegetables. Brands, "Legubec", "Paula", "Carriere", "Manon".
- (Plant Mgr.) G. Lambert. Annual Sales (B). Co. Size (B).^⑥
- Girard Inc., Division St-Cesaire, 1143 St. Francois-Xavier St., St-Cesaire, Que. J0L 1T0. Tel. 514-469-3159. Vegetable canners. Brands, "Manon", "Paula". Parent company, Les Aliments Carriere Inc., St-Denis-Sur-Richelieu, Que.
- (P. & G.M.) M. Ostiguy, C.A.; (S.T.) C. Ostiguy. Annual Sales (D). Co. Size (B).
- Girard, Roger, Inc., 10123 Hotel de Ville, Montreal North, Que. H1H 3V3. Tel. 514-324-1520. Fax: 514-324-8754. Electrical panels and boxes, electronic cabinets.
- (V.P.) A. Girard. Annual Sales (B). Co. Size (A).^⑤
- ★Girardin Corporation, 33 High Ridge Crt., Cambridge, Ont. N1R 7L3. Tel. 519-622-0666. Toll Free: 800-265-7887. Fax: 519-622-0021. Subsidiary, Giram Company, Buffalo, NY, U.S.A. School and transit mini buses, vehicles for transportation of physically disabled, wheelchair lifts, wheelchair and occupant restraint systems.
- (P.) J.M. Girardin; (Cont.) D. M. Lewis; (Plant Mgr.) B. West. Annual Sales (D). Co. Size (B).^⑥
- Giroux & Vézina Limitée/Limited, R.R. #1, Field, Ont. P0H 1M0. Tel. 705-758-6748. Rough and dressed white and red pine, spruce and cedar lumber.
- (G.M.) M. A. Giroux; (S.M.) P. Vézina. Annual Sales (C). Co. Size (B).
- GIVAUDAN (CANADA) INC., 98 Walker Dr., Brampton, Ont. L6T 4H6.** Tel. 416-458-5888. Fax: 416-458-9259. Telex: 05-25597. Branch offices, Montreal, Que., Vancouver, B.C. Associates, Givaudan Companies in Trinidad, Jamaica, Italy, Spain, France, England, Colombia, Mexico, Argentina, Brazil, S.Africa, Japan, Hong Kong, Australia, Switzerland, Germany and U.S.A. Essential oils, vanilla and flavouring extracts, perfume fragrance compounds and aromatic chemicals, bar mixes, dusting powders, sunscreen agents, bacteriostats and fungicides. Brands, "Jamaica Dry", "Vanillo", "Tingle", "Tenex", "Aromol", "Vanogen".
- (P. & C.E.O.) E. A. Cyr; (Pers. & Admin.Dir.) Mrs. M. Ghali; (S.T.) P. Kaju; (Sales & Mktg.Dir.) N. Ruel; (Tech. Dir.) R.J. Gordon. Co. Size (C).
- Glacier Mineral Water Inc., 460 Lougheed Rd., Kelowna, B.C. V1V 1K9. Tel. 604-765-1494. Fax: 604-860-1766. Natural mineral water.
- (P.) H. Fenske. Co. Size (A).^⑥
- Glacier Radiator Mfg. Ltd., 7835, Hwy 50, Unit #8, Woodbridge, Ont. L4L 1A8. Tel. 416-856-9879. Fax: 416-856-3022. Heavy duty radiator, oil and air coolers and water and steam heaters.
- (P.) P. Lesage. Annual Sales (B). Co. Size (A).
- ★Glamour Line Div. of Empereau Drapery Manufacturing Ltd., 149 Bowes Rd., Concord, Ont. L4K 1H3. Tel. 416-738-8233. Toll Free: 800-387-7012. Fax: 416-738-6954. Vertical and Venetian blinds, window shades, draperies and bedspreads.
- (P.) H. Schwartz; (G.M.) J. Schwartz; (V.P. Sales) I. Schwartz. Annual Sales (C). Co. Size (A).
- †Glanmar Mills Ltd., [La Manufacture Glanmar Ltée.], 521 Lebeau Blvd., St-Laurent, Que. H4N 1S2. Tel. 514-334-7002. Drapery and clothing material.
- (P. & G.M.) H. Glanz; (P.A. & Plant Mgr.) R. MacLean. Annual Sales (C). Co. Size (A).
- ★Glas-Aire Industries Ltd., #5 - 5821 Production Way, Langley, B.C. V3A 4N5. Tel. 604-533-3631. Fax: 604-533-1813. Associates, Cameo Skylights Ltd., Multicorp Holdings Inc. Automobile parts and accessories, also skylights.
- (P.) J.R. Moore; (V.P.) M. Hopkins; (Prod'n Mgr.) Ms. T. Loftus; (Purch.Mgr.) Ms. S. Peterson. Annual Sales (D). Co. Size (C).^⑥
- Glas-Tech Ltd., 850 Greenwood Ave., Selkirk, Man. R1A 2B2. Tel. 204-482-7011. Fiberglass custom moulding and fabricating, boats and canoes, truck caps and sleepers. Brands, "Ex-El", "Glasstite".
- (P. & G.M.) D.A. Turner. Annual Sales (C). Co. Size (A).^⑥
- Glascon Ltd., 538-30 St. N., Lethbridge, Alta. T1H 5G6. Tel. 403-329-4411. Fax: 403-329-6141. Conversion camper tops for vans, canoes, fishing and ski boats, and custom fiberglass manufacturing. Brand, "Glascon".
- (P.) W. Krywolt; (S.) R. Albutt; (G.M.) R. Wagner. Annual Sales (C). Co. Size (A).^⑥
- Glasgow Metals Ltd., P.O. Box 38, New Glasgow, N.S. B2H 5E1. Tel. 902-752-8358. Fax: 902-755-6249. Pallets, pressed steel door frames, steel stairs and railings, conveyors and conveyor frames, containers, metallizing in zinc, stainless steel and copper.
- (P.) L. MacDougall. Annual Sales (C). Co. Size (B).
- Glass-Cell Fabricators Ltd., 26 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel. 416-241-8663. Fax: 416-241-0306. Branch offices, Waterloo, London, Bramalea, Ont. Cellular glass insulation for pipes, aluminum jacketing, all types of insulation, P.V.C. protective covering for insulation.
- (V.P. & G.M.) J. Rudyk. Annual Sales (D). Co. Size (A).^⑥
- Glass Fiber Plastics (1980) Ltd., P.O. Box 10, Paradise, Nfld. A1L 1C4. Tel. 709-782-1515. Fax: 709-364-8570. Reinforced fibreglass products, boats, custom work.
- (P.) D.R. Hiscock; (Plant Mgr.) W. Carson. Annual Sales (B). Co. Size (A).^⑤
- ★Glassine Canada Inc., 845 Industrial Ave., P.O. Box 1783, Quebec, Que. G1K 7K7. Tel. 418-522-8262. Toll Free: 800-463-2823. Fax: 418-648-2725. Sales office, Mississauga, Ont. Branch plants, Augusta, GA, Russell, Lee, MA, U.S.A. Glassine, release backing and greaseproof paper. Parent company, Westfield River Corp., Russell, MA, U.S.A.
- (P.) N. Baldrachi; (V.P.Mktg.) D. Faits; (V.P.Mfg.) Y. Langevin; (Cont.) S. Paradis; (P.A.) M. Carange. Annual Sales (D). Co. Size (D).^⑤
- Glassworks 87, P.O. Box 700, Bolton, Ont. LOP 1A0. Tel. 416-577-1117. Branch office, Hamilton, Ont. Fibreglass and steel automobile and truck body parts, accessories.
- (Prop.) R. T. Johnston. Annual Sales (B). Co. Size (A).^⑤
- ★Glaxo Canada Inc., 1025 The Queensway, Toronto, Ont. M8Z 5S6. Tel. 416-252-2281. Fax: 416-252-8696. Telex: 06-967582. Branch offices, Moncton, N.B., Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Pharmaceutical preparations. Brand, "Glaxo". Parent company, Glaxo Holdings Limited, London, England.
- Represented throughout the world by its associated companies.
- (P. & C.E.O.) J. R. Lapointe; (Exec.V.P.) P. N. Lucas; (Sr.V.P.Sci. & Tech.) R. d. chase, Ph.D.; (V.P.Fin. & Admin.) D. A. Brown; (V.P. H.R.) M. Harrigan; (Tech.Dev. Mgr.) S. Chopra; (Purch.Mgr.) J. Robson. Annual Sales (F). Co. Size (F).^⑥
- Glaxwood Steel Ltd., 120 Enderby Rd., Toronto, Ont. M4E 2S7. Tel. 416-699-7111. Fax: 416-699-7112. Fabricated structural steel.
- (P.) S. Glass. Annual Sales (B). Co. Size (A).^⑤
- ★GLAZE-PORT INTERNATIONAL MFG. INC., 106 Rayette Rd., Concord, Ont. L4K 2G3. Tel. 416-738-2080. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-268-1282, (U.S.A.) 800-387-3615. Fax: 416-738-2417. See also listing of Thermal Barrier Systems Division. Aluminum and glass doors for refrigerators, also metal shelving and high output lighting for walk-in refrigerators and freezers. Brands, "Glaze-Port", "Glaze-Port Swinglite" lightweight aluminum doors for stockrooms, "Traffic Tuff" and "Air Tech" heavy vinyl traffic doors, "Glowrite" electric menu boards.
- (P.) V. Melfi; (V.P.) P. Dunn; (Inside Sales) C. Lopwani. Annual Sales (C). Co. Size (A).^⑥
- ★Glaze-Port International Manufacturing Inc., Glow Rite Div., 106 Rayette Rd., Concord, Ont. L4K 2G3. Tel. 416-738-2082. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-268-1282, (U.S.A.) 800-387-3615. Fax: 416-738-2417. Vinyl-strip doors for shipping areas and partitioning, vinyl-strips for self service refrigerated displays. Brands, "T.B.S. Vy-flex" doors, "T.B.S. Retro-Strips".
- (P.) V. Melfi; (V.P.) P. Dunn; (Inside Sales) C. Gopwani. Annual Sales (C). Co. Size (B).^⑥
- Glazier Canning Company Limited, 40 Princess St., P.O. Box 489, Blenheim, Ont. N0P 1A0. Tel. 519-676-5392. Canned tomatoes. Brand, "Blenheim".
- (P.) Mrs. V. Glazier. Annual Sales (B). Co. Size (A).^⑤
- Glegg Water Conditioning Inc., 29 Royal Rd., Guelph, Ont. N1H 1G2. Tel. 519-836-0500. Fax: 519-837-3067. Custom engineered water treatment equipment. Parent company, Glegg Industries Inc.
- (P.) R. Glegg; (Asst.G.M.) D. Erwin; (Mktg. & Sales Mgr.) M. Heuhnergard; (Asst.Cont.) M. Chilvers. Annual Sales (E). Co. Size (D).^⑥
- Glen Home Pallet Mfg. Co., 39 Wellington St. E., Oshawa, Ont. L1H 3Y1. Tel. 416-576-3313. Fax: 416-576-9754. Subsidiary, Glen Home Designs, Oshawa, Ont. Associate, Glen Home Industries, Oshawa, Ont. Softwood pallets and skids, wooden kitchenware.
- (Dir.Fin.) D. Ewart; (Mgr.Bus.Ops.) J. Domonkos; (P.A.) J. Amey. Annual Sales (C). Co. Size (C).
- Glen Knitting Mills (1965) Ltd., 12 Armstrong Ave., Georgetown, Ont. L7G 4R9. Tel. 416-877-3281. Boys and men's socks. Brand, "Glenknit".
- (P. & G.M.) W.J. Schenk; (Prod.Mgr.) W.G. Schenk; (S.T.) Mrs. V.C. Schenk. Annual Sales (C). Co. Size (B).^⑤
- Glenayr Kitten Limited, 100 Thorncliffe Park Dr., Toronto, Ont. M4H 1L9. Tel. 416-421-3280. Mill, Lanark, Ont. Sweaters. Brands, "Glenayr", "Kitten".
- (P.) D.O. Markle; (S.T.) D. R. Markle; (S.M.) D.J. Markle; (Plant Mgr.) Ms. L. McNamara. Annual Sales (C). Co. Size (D).^⑤
- ★Glenayre Electronics Ltd., 1570 Kootenay, Vancouver, B.C. V5K 5B8. Tel. 604-293-1611. Fax: 604-293-4340. Telex: 04-354808. Branch office, Pickering, Ont. Mobile radio selective call IMTS and control heads, terminals and systems, tone signalling equipment, paging and voice retrieval systems, DC-DC converters, railway communication, vehicle location and identification systems. Parent company, Trans Canada Glass.
- (P.) J. Hurley; (Exec.V.P.) P. M. Bradley; V.P.Sales Supp.) H. Tottle. Annual Sales (F). Co. Size (G).^⑥
- Glendale Spinning Mills (1981) Ltd., 200 Glendale Ave. N., Box 30, Stn. "8", Hamilton, Ont. L8L 7T6. Tel. 416-544-3394. Fax: 416-544-3459. Telex: 061-8923. Sales office, Montreal, Que. Natural yarns of cotton, polyester and cotton-polyester blends, soft twines.
- (P.) M.A. Kamel; (Cont.) Ms. B. Setzner. Annual Sales (D). Co. Size (C).^⑤
- ★Glenelg Textiles Limited, 1201 Franklin Blvd., Cambridge, Ont. N1R 6R7. Tel. 519-623-6550. Fax: 519-623-

2932. Spun yarns for high temperature filtration, protective clothing, upholstery, drapery and hosiery. (Chmn. & S.M.) G.C. Dobbie; (Plant Mgr.) H. Porter; (S.) M.S. Dobbie. Annual Sales (C). Co. Size (B).^⑤
- Glenmore Millwork, 1116 Gordon Cr., Kelowna, B.C. V1Y 3E4. Tel. 604-762-3011. Fax: 604-762-2499. Wood windows. Parent company, Bartz Enterprises Ltd. (P.) R. Bartz. Annual Sales (N/R). Co. Size (A).
- Glenmore Sailboats Ltd., 515 5th Ave. S.E., Calgary, Alta. T2G 0E9. Tel. 403-266-3055. Sailboats. Brands, "Enterprise 13", "SeaSpray 15" catamaran, "Kolibri 2-12", "Commodore 15", "DS 16". (P.) F. J. Van Zuiden; (S.T.) Mrs. A. M.A. Van Zuiden. Annual Sales (B). Co. Size (A).^⑥
- Glenora Crafts Ltd., 2485 Tedlo St., Mississauga, Ont. L5A 4A8. Tel. 416-275-9243. Fax: 416-275-0577. Solid oak, pine and maple chairs and tables in early Canadian design or custom made. Parent company, Glenora Crafts Ltd.
- (P.) C. Fraser; (V.P.) Les Fraser; (S.T.) Mrs. L. Fraser. Annual Sales (C). Co. Size (A).^⑥
- Glenora Lumber & Building Supplies Ltd., 14505 - 116th Ave., Edmonton, Alta. T5M 3E8. Tel. 403-453-5691. Fax: 403-454-4022. Wooden stairs and doors. (P.) D. MacDougall; (S.) P. Tkach.
- Glensport Inc., 433 Chabanel W., Rm. 407, N. Tower, Montreal, Que. H2N 2J5. Tel. 514-385-1315. Toll Free: 800-363-7829. Fax: 514-385-5183. Ladies', juniors and misses' dresses and sportswear. Brands, "Vivianne Original", "Glensport". (C.E.O.) S. Stotland; (V.P.) P. Bertrand. Annual Sales (D). Co. Size (A).^⑤
- Glentab Enterprises Inc., 3185 Peppermill Crt., Mississauga, Ont. L5L 4X3. Tel. 416-828-5083. Fax: 416-828-7566. Associate, International Stemware Products Ltd., Mississauga, Ont. "Glenmaid" plastic cutlery. (P.) Mrs. Z. Taurims; (V.P. Sales & Mktg.) W. Taylor. Annual Sales (C). Co. Size (A).^⑥
- ★Glidden Company (Canada) Limited, The, 351 Wallace Ave., Toronto, Ont. M6P 3N9. Tel. 416-534-4281. Fax: 416-530-4931. Branch offices, Halifax, N.S., Moncton, N.B., Montreal (3), Que., Toronto (6), Windsor, London, Guelph, Oakville, Thunder Bay, Ottawa (2), Kingston, Kitchener, Hamilton, Sudbury, Ont., Winnipeg, Man., Regina, Sask., Edmonton (2), Calgary, Alta., Burnaby, B.C. Plants, Toronto, Bramalea, Ont. Subsidiary, Walker Bros., Burnaby, B.C. Paints, varnishes, lacquers, enamels. Brands, "Glidden", "Spred Gloss", "Endurance", "Ripolin", "Spred Lustre", "Rustmaster", "GlidGuard", "Ultra hide", "Spred Satin", "Spred Latex" enamel, "Spred Polyurethane Florenamel". Parent company, The Glidden Company, Cleveland, OH, U.S.A. Foreign representatives throughout the world. (V.P.) A.D. Roos; (Ind'l S.M.) R. Blanton; (Purch. Mgr.) R.L. Telford; (Plant Mgr.) G. Root. Annual Sales (E). Co. Size (E).^⑤
- ★Glider Guard Tool & Die Inc., 1151 Tecumseh Rd. W., Windsor, Ont. N8X 1H7. Tel. 519-253-4669. Fax: 519-253-6014. Dies, jigs. (P.) R. E. Cox. Annual Sales (C). Co. Size (B).
- ★Glit Canada, 400 Britannia Rd.E., Unit 5, Mississauga, Ont. L4Z 1X9. Tel. 416-890-7666. Toll Free: 800-263-9693. Fax: 416-890-7668. Associates, Bach Simpson Limited, London, Ont., Glit Inc. Wrens, GA, U.S.A. Scouring floor and hand pads, sponge laminates, "Empro" polyester and nylon floor maintenance pads in cut and uncut forms, flexible abrasives. Parent company, Katy Industries, Inc., Elgin, IL, U.S.A. (V.P. & C.O.O.) K. Mills. Annual Sales (D). Co. Size (A).^⑥
- ★GLITSCH CANADA LTD., 18 Dallas St., P.O. Box 880, Uxbridge, Ont. L0C 1K0. Tel. 416-852-3381. Fax: 416-852-7821. Associates, Glitsch Package Plants, Otto H. York, Inc. Distillation trays, packed column internals and mist elimination equipment, packed tower internals, hi-gee distillation, liquid-liquid extraction, pollution control scrubbers, biofiltration media, gamma scanning, modular petro chemical and package processing plants, material handling equipment. Brands, "Glitsch", "Glitsch Gempak", "Glitsch Grid", "Truss-Type", "Ballast Trays". Parent company, Glitsch Inc., Dallas, TX, U.S.A. Foreign representatives in France, Germany, Italy, England, Japan, Brazil, Mexico. (P.) M. Wade; (V.P. Prod'n) R. Ingledew; (V.P. Proc. Eng.) B. Sjoberg; (Cont.) T. Pattinson; (Mgr. Tech. Sales) M. McGuire; (P.A.) M. Empringham. Annual Sales (D). Co. Size (C).^⑤
- Global Bedding, 170 Bartz Rd., Unit 10, Weston, Ont. M9M 2W6. Tel. 416-743-7549. Fax: 416-743-7555. Mattresses and box springs. (P.) F. Solognese. Annual Sales (C). Co. Size (A).^⑥
- Global Heat, 146 Mahood Johnson Dr., Kincardine, Ont. N2Z 3A2. Tel. 519-396-8118. Fax: 519-396-9492. Branch offices, Milton, Ont., Marysville, MI, Yardville, NJ, U.S.A. Industrial electrical components. (G.M.) N. MacArthur; (Ops. Mgr.) R. Sayle; (Bookkeeper) A. Lawrence. Annual Sales (C). Co. Size (A).
- ★Global Meat Products, 781 York Rd., Guelph, Ont. N1E 6N1. Tel. 519-823-5200. Toll Free: 800-265-6688. Fax: 519-823-5451. Telex: 06-956621. Pickled meats. Parent company, Better Beef Limited. (P.) 8. deJonge; (G.M.) M. deJonge; (S.T.) L. Goldstein. Annual Sales (C). Co. Size (A).^⑥
- ★Global Pen Mfg. Ltd., 1241 Denison St., Unit 39, Markham, Ont. L3R 4B4. Tel. 416-477-0009. Fax: 416-474-1020. Ball point pens, markers, pencils, calendars, advertising gifts, forms and corrugated office products. (P.) S. Szirtes; (P.A.) E. Johnston. Annual Sales (C). Co. Size (C).^⑥
- Global Rubber Products Limited, 515 Milner Ave., Unit 7, Scarborough, Ont. M1B 2K4. Tel. 416-293-1990. Fax: 416-293-1286. Telex: 065-26232. Vulcanized rubber products. (P.) J. T. McGuire; (G.M.) D. McGuire; (Plant Mgr.) R. McGuire. Annual Sales (B). Co. Size (A).^⑥
- ★Global Sensor Systems Inc., 1435-25 Bonhill Rd., Mississauga, Ont. L5T 1V2. Tel. 416-564-3090. Fax: 416-670-1414. Infra-red safety sensor systems for large vehicles. (G.M.) R. H. Glenn; (Dir. Mktg.) R. Glenn; (Tech. Rep.) G. Moon. Annual Sales (B). Co. Size (A).^⑥
- ★Global Sound Systems Limited, 3641 McNicoll Ave., Scarborough, Ont. M1X 1G5. Tel. 416-321-1600. Fax: 416-321-1500. Subsidiary, Audio Products International Corp., Scarborough, Ont. Hi-fi speaker enclosures. Brands, "Energy", "ESM", "Mirage", "Image", etc. (P.) H. Heiber; (V.P. Sales) A. Mosley; (V.P. Engr'g) I. Paisley; (Cont.) P. Joseph; (Plant Mgr.) E. Smith; (P.A.) V. Veerppan; (V.P. Mktg.) B. Ogg. Annual Sales (D). Co. Size (E).^⑥
- ★Global Thermoelectric Power Systems Ltd., 333-50th Ave., S.E., Calgary, Alta. T2G 2B3. Tel. 403-253-3552. Fax: 403-253-4607. Telex: 03-824680. Plant, Bassano, Alta. Thermoelectric generators. (P.) W.G. Lancaster; (Sales & Mktg. Mgr.) A. McNaughton. Annual Sales (D). Co. Size (C).^⑥
- ★Globe Asphalt Products, 80x 190, Petrolia, Ont. N0N 1R0. Tel. 416-738-4306. Fax: 416-738-8175. Telex: 06-964810. Branch offices, Toronto, London, Ont. Plant, Petrolia, Ont. Subsidiary, Neptune, A Division of GN Industries Inc. Modified bituminous membranes, glass fibre roofing, protection board, rubberized asphalt. Parent company, GN Industries Inc. For. Rep., Tri-Ply Inc., Madison Heights, Mich., U.S.A. (P.) T.C.R. Lawson; (Cont.) E. Thorpe; (Sales & Mktg. Mgr.) R. McRien; (Plant Mgr.) J. Mardon; (Tech. Mgr.) C. Mohamed; (P.A.) T. Lawson. Annual Sales (D). Co. Size (C).
- Globe Foundry Limited, 7647 Willard St., New Westminster, B.C. V3N 2W2. Tel. 604-524-3881. Fax: 604-524-1080. Foundry, Burnaby, B.C. Aluminum castings, railings, lamp standards, bench brackets, stair edgings, electrical traffic signal accessories, marine hardware, etc. (P.) R. Ewasiuk; (S.T.) Mrs. 8. Stroppa. Annual Sales (C). Co. Size (A).^⑤
- Globe Garment Mfg. Co., Ltd., 2nd Floor, 281 McDermot Ave., Winnipeg, Man. R3B 0S9. Tel. 204-942-6618. "Globe Trotter" men's, boys' and ladies' slacks. (Prop.) H. Golub; (S.M.) J. Minuk. Co. Size (A).
- Globe Graphic Communications Inc., 390 Canarct Dr., Downsview, Ont. M3J 2V3. Tel. 416-665-9887. Fax: 416-665-7729. Printers of "Infokit" presentation folders, catalogues, price lists, product brochures and advertisements, die cut products, P.O.P. materials and publications. (P.) A. Beckerman; (Plant Mgr.) R. Hall. Annual Sales (D). Co. Size (B).
- Globe Robert, Electrical and Mechanical Ltd., 4954 Union Rd., Beamsville, Ont. L0R 1B4. Tel. 416-563-4948. Fax: 416-563-5542. Electrical control panels. (P. & G.M.) R. Globe. Annual Sales (D). Co. Size (8).
- Globe Spring & Cushion Co. Ltd., 4040 Chesswood Dr., Downsview, Ont. M3J 2B9. Tel. 416-630-1833. Inner-spring units and frames for bedding and upholstering trade. (P.) L. Marcus; (G.M.) M. Marcus. Annual Sales (D). Co. Size (D).
- Globe Stamping Company Limited, 232 Madison Ave. S., P.O. Box 874, Kitchener, Ont. N2G 4C5. Tel. 519-745-4728. Fax: 519-745-0612. Light custom metal stampings, trunk, luggage, box hardware, pipe, E.M.T. and cable straps. Brand, "Globe". (P.) A. J. Jones; (Admin.) Ms. J. Des Roches; (Mgr. Press Ops.) J. M. Lima; (Mgr. Process Ops.) G. Gibson. Annual Sales (C). Co. Size (A).
- ★Globe and Mail, The, Division of Canadian Newspapers Company Limited, 444 Front St. W., Toronto, Ont. M5V 2S9. Tel. 416-585-5000. Fax: 416-585-5275. Telex: 06-219629. Branch offices, Halifax, N.S., Moncton, N.B., Montreal, Quebec, Que., Hamilton, Kitchener, Mississauga, Markham, Ottawa, London, Ont., Branson, Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C.; Washington, DC, New York, NY, U.S.A.; London, England; Peking, China; New Delhi, India; Mexico City, Mexico; Moscow, U.S.S.R.; Harare, Zimbabwe; Tokyo, Japan; Hong Kong; Rio de Janeiro, Argentina. Associate, Globe Media, Inc. Publishers of The Globe and Mail newspaper, Report on Business, Report on Business Magazine, R08 1000 Magazine, Broadcast Week Magazine, Toronto Magazine, Destinations Magazine, Domino Magazine, West Magazine, Montreal Magazine. For. Reps., The Wall Street Journal, New York, N.Y., Globe Media Inc., Los Angeles, Ca., U.S.A.; Nikkei International Ltd., Tokyo, Japan; The Adsale People and Wadsworth Media and Marketing Services Ltd., Hong Kong; Oracle Publishing Co. Ltd., Bangkok, Thailand; South Pacific Newspaper Agencies, Edgecliff, Australia; AWC International Media Reps., Frankfurt, West Germany; Publicitas, Paris, France; Studio 8lei Srl, Milan, Italy; Triservice S.A., Chetelaine-Geneve, Switzerland; Insight Publications S.A., Brussels, Belgium and Blaricum, Netherlands; Bruno Munklinde, Stockholm, Sweden; Triton Ltd., Athens, Greece; Roberto Firth Alves, Lisbon, Portugal; Luis Andrade, Madrid, Spain; LEV Advertising Services Ltd., Tel Aviv, Israel; AKL Marketing, Metro Manila, Philippines; Media Investment Services, Indonesia. (Publisher) A.R. Megarry; (Ed.-in-Chief) W. Thorsell; (Dir. Mktg.) M. Soliman; (G.M.) W. Greenhalgh; (Dir. Prod'n) T. Hogan; (Dir. Fin.) J.G. Hustler. Annual Sales (G). Co. Size (F).
- Globus Tool & Die Co. (1983) Ltd., 36 Colonnade Rd., Nepean, Ont. K2E 7J6. Tel. 613-226-1579. Fax: 613-226-1719. Dies, jigs, fixtures, CNC production, aerospace products. (P.) L. Varhelyi; (S.T.) Ms. E. Shaw; (Shop Supv'r) M. Csontos. Annual Sales (C). Co. Size (B).
- Glove World Mfg. Co. Ltd., 76 Eddystone Ave., Downsview, Ont. M3N 1H4. Tel. 416-742-9433. Fax: 416-742-0523. Leather and cotton industrial work gloves, safety clothing, leather carpenter's aprons and belts, hammer holders. (Prop.) I. Pena. Annual Sales (C). Co. Size (A).^⑥
- Glovertown Shipyards Limited, 80x 96, Glovertown, Nfld. A0G 2L0. Tel. 709-533-6904. Fax: 709-533-2168. Steel ship building and repair, miscellaneous steel fabrication. (P. & G.M.) R. F. Davis; (P.A.) R. Feltham; (P.A.) T. Decker. Annual Sales (C). Co. Size (C).^⑤
- GLOWCORE CANADA, 97 Kent Ave., P.O. Box 1386, Kitchener, Ont. N2G 4J1. Tel. 519-579-5500. Fax: 519-579-5730.** (Nat. S.M.) D. Basquill.
- Gneamation Inc., 351 Steelcase Rd., West, Markham, Ont. L3R 3W1. Tel. 416-475-9434. Fax: 416-475-7254. Branch offices, St. Laurent, Que., Ottawa, Ont. Computer software and systems assembly. (Chmn.) R. J. Pritchard; (G.M.) J. S. Shah; (Dir. Fin. & Admin.) Ms. J. F. Bolin. Annual Sales (C). Co. Size (B).
- Goderidge Inc., 12550 est boul. Metropolitain, Montreal, Que. H1B 5L6. Tel. 514-645-9251. Fax: 514-645-2436. Wire cable machinery. (P.) P. Lefebvre; (S.M.) R. Cournoyer. Annual Sales (C). Co. Size (A).
- ★Godfrey Aerospace Inc., 480 Montreal-Toronto Blvd., Lachine, Que. H8S 1B8. Tel. 514-637-1122. Fax: 514-636-0273. Plant, Markham, Ont. Aircraft and airport ground support equipment, air conditioning and pressure testing equipment, electrical generator sets and ground power units, vacuum pump and air preheater elements, industrial blowers. For. Reps., Bauer Kompressoren, Standard Manufacturing.

- (P.) W. S. Hodges; (Exec.V.P.) A. Dale Hunt; (V.P.Fin.) N. P. Schnitzer; (V.P.) R. Brookes; (Cont.) M. Brodie. Annual Sales (D). Co. Size (D).⑤
- Godin Knitting Inc., See Tricots Godin Inc.
- Godiva Pattern and Mould Ltd., 300 Deerhide Cres., Weston, Ont. M9M 2Y6. Tel. 416-741-6669. Fax: 416-741-3028. Wood and metal patterns, wax injection and diecast dies, permanent moulds, stainless steel surgical instruments, circuit boards' plating racks.
- (P.) P. Storrie; (Exec.V.P.) G. Dann. Annual Sales (8). Co. Size (A).
- Gold Star Industries, 719 Wilson St., Saint John, N.B. E2M 3V1. Tel. 506-635-8985. Toll Free: 800-561-8804. Fax: 506-635-8800. Branch office, Summerside, P.E.I. Vertical and horizontal blinds, "La Petite" mini blinds and "Graber G-71" vertical blinds, micro blinds, "Gold Star" vertical blinds and "Fashion Pleat" shades and roller shades. Parent company, Gold Star Window Cleaning Co. Ltd.
- (G.M. & S.) R. J. Cashwell; (S.M.) D. Roy; (Plant Mgr.) D. R. Hovey. Annual Sales (C). Co. Size (A).⑥
- ★Goldcraft Packaging Corp., 100 Industry St., Toronto, Ont. M6M 4L9. Tel. 416-769-9000. Fax: 416-769-5454. Sales offices, Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Associates, Goldcraft Printers, Accurate Coating Company, Accurate Blister Skin Coating. Blister cards, skinboard, folding cartons, labels, heat seal and high gloss UV and IR coatings, quality colour lithographers and printers, graphic design, custom packagers, blisters and surlin skin film.
- (P.) L. H. Goldberg; (V.P.) Mrs. R. Goldberg; (Cont.) M. Price; (G.M.) A. Sawa. Annual Sales (D). Co. Size (C).⑤
- Golden Bay Sportswear Ltd., 1184 Castlefield Ave., Toronto, Ont. M6B 1G1. Tel. 416-783-8431. Fax: 416-785-3852. "Golden Retriever" outerwear, parkas, hunting apparel and government coats.
- (Partner) D. Gold; (Partner) I. Seigel. Annual Sales (C). Co. Size (C).
- ★Golden Gong Ltd., 46 Mandalay Dr., Winnipeg, Man. R2X 2Z2. Tel. 204-694-0460. Fax: 204-694-0972. Telex: 07-57741. Seamless plain and pile knitted gloves, mittens, socks and their parts.
- (P. & G.M.) E. Chan. Annual Sales (B). Co. Size (A).⑥
- Golden Knitting Mills, 5445 De Gaspe St., Montreal, Que. H2T 3B2. Tel. 514-270-3906. Fax: 514-270-8691. Cotton, acrylic sweaters for children, ladies and men.
- (P.) J. Lavy; (G.M.) M. Smith. Annual Sales (D). Co. Size (D).
- †Golden Musicassette Limited, 510 Coronation Dr., Unit 20, West Hill, Ont. M1E 4X6. Tel. 416-284-9927. Fax: 416-281-8579. Pre-recorded cassettes.
- (P.) R. Gardner; (Acct.) J. Carver. Annual Sales (C). Co. Size (A).⑤
- Golden Town Apple Products Limited, P.O. Box 303, Thornbury, Ont. N0P 2H0. Tel. 519-599-6300. Fax: 519-599-2103. Plant, Township of Collingwood, Ont. Dried or evaporated apples slices and rings, fresh and frozen apple slices, bulk apple juice, apple sauce, canned apple pie filling.
- (P.) T. Kritsch; (Off.Mgr.) J.G. Williams. Annual Sales (D). Co. Size (B).⑤
- ★Golden Valley Processors Inc., 31632 Marshall Rd., Box 316, Abbotsford, B.C. V2S 4N9. Tel. 604-853-7431. Fax: 604-853-1979. Telex: 04-363571. "Golden Valley" jam, jelly and cranberry sauce.
- (P.) K. Funk; (V.P.Ops.) R. Payne; (Plant Mgr.) D. Schapansky; (Mgr.Q.A.) Miss A. Marie Murphy; (Mgr. Acct'g) Ms. M. Juhasz. Annual Sales (D). Co. Size (C).⑥
- Golden Windows Limited, 888 Guelph St., Kitchener, Ont. N2H 5Z6. Tel. 519-579-3810. Toll Free: (519) 800-265-2285, (416,613,705,807) 800-265-2290. Fax: 519-579-8900. Casement, slider, bow and bay windows, sliding and hinged patio entries, metal insulated doors.
- (P.) R. Caravaggio; (V.P.Sales & Mktg.) G. Finnen; (V.P.Mfg.) K. Kreutner; (Cont.) W. Dahmer; (P.A.) S. Messner; (Res. & Dev.) A. Black. Annual Sales (D). Co. Size (D).⑤
- Golder Associates, 2180 Meadowvale Boulevard, Mississauga, Ont. L5N 5S3. Tel. 416-567-4444. Fax: 516-567-6561. Branch offices, across Canada. Subsidiaries, Golder Associates PTY, Australia; Svenska Golder Associates Geosystem A8, Sweden; Golder Associates Geoanalysis, Italy. Consulting services in geotechnical engineering, hydrogeology and related geosciences to the civil engineering, mining pulp and paper, energy, waste disposal and manufacturing industries. Parent company, Golder Associates Ltd. (Canada).
- (P.) F.J. Heffernam; (Principal) G.M.M. Lev; (Principal) J.M. Boyd; (Assoc.S.) J. Alexander; (Sr. Principal) V. Milligan. Annual Sales (D). Co. Size (G).
- Goldfarb Bros. Inc., 8400 Decarie Boul., Montreal, Que. H4P 2H8. Tel. 514-737-2442. Fax: 514-342-7900. Telex: 05-827720. Sales office, Toronto, Ont. Branch plant, St. Jerome, Que. Men's and boys' trousers. Brands, "Male" and "G.B. Pant".
- (P.) H. Goldfarb; (V.P.) Mrs. E. Goldfarb; (Ops.Mgr.) H. Forster; (S.M.) Mrs. H. Forster. Annual Sales (D). Co. Size (E).⑤
- Goldmark Hosiery (Canada) Ltd., 7180 St. Urbain St., Montreal, Que. H2S 3H5. Tel. 514-271-1061. Fax: 514-271-2671. Ladies' and childrens' tights and knee highs. Brands, "Belinda", "Charme", "Goldmark" and "Camelot".
- (P.) I. Granich. Annual Sales (8). Co. Size (A).⑥
- ★Good Earth Canada Limited, Point Escuminac, N.B. E0C 1A0. Tel. 506-228-3205. Head office, Lancaster, NY, U.S.A. "Good Earth" peat moss and soil mixes.
- (P.) G. H. Burkhardt; (Exec.V.P.) Ms. E. G. Burkhardt; (V.P.) B. G. Burkhardt; (V.P.) G. M. Burkhardt; (Purch.) Ms. C. E. Orfeo. Annual Sales (C). Co. Size (A).⑥
- ★Goodall Rubber Company of Canada Ltd., 3571 Viking Way, suite 4, Richmond, B.C. V6V 1W0. Tel. 705-445-1551. Fax: 705-445-8030. Head office, Richmond, B.C. Branch offices, Montreal, Que., Sarnia, Toronto, Sudbury, Mississauga, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Plant, Collingwood, Ont. Steam, air, water and drilling hose. Brands, "Inferno", "Newtype", "Hardrok", "Impact", "Buckskin", "Mineking". Parent company, Goodall Rubber Company Inc., Trenton, NJ, U.S.A.
- For. Reps.: Teknisk Service, Drammen, Norway; Fenwick-Flex, Paris, France; Trelleborg, Sweden; Cosalt, Abereen, Cosalt, Great Yarmouth, England; N.V. Flexible Tubing, Antwerp, Belgium; Amova 8.V., Rotterdam, Holland.
- (P.) T. Smith; (Plant Mgr.) D. M. McFarlane. Annual Sales (D). Co. Size (C).⑤
- ★Goodco Ltd., 1245 Valleyfield Ave., Laval, Que. H7C 2K5. Tel. 514-661-1011. Fax: 514-661-7007. Branch office, Markham, Ont. Agents, Arrow Construction Products, Halifax, N.S., Fredericton, N.B., St. John's, Nfld., Trory Construction Specialties, North Vancouver, B.C. Subsidiaries, Givisco Inc., Lightsteel Industries Ltd., Tolbec Inc. Bridge bearings, expansion joints, wood fastener, closure strips. Brand, "W-Joint", "M Joint", "Type M & F Pot".
- For.Reps.: A.C. Coffman Inc., Clearwater, FL, A.H. Harris & Sons Inc., New Britain, CT, Old North Mfg. Co., Lenoir, NC, U.S.A.; Saunder Reeve Eng., St-Ives, Roach Industries Pty., Crows Nest, Sydney, Australia.
- (P.) Y. Leroux; (S.T.) R. St. Louis; (Sr.Mgr.) G. Reedy; (Plant Mgr.) A. Boismenu. Annual Sales (C). Co. Size (B).⑥
- ★Gooderham & Worts, Limited, 55 Mills St., Toronto, Ont. M5A 3C4. Tel. 416-861-8900. Telex: 06-22811. "Bonded Stock" and "Little Brown Jug" whisky and "Barclays" brandy. Parent company, Hiram Walker-Gooderham & Worts Ltd., Walkerville, Ont.
- (P.) P. A.K. Wood; (Exec.V.P.) M. A. Jones; (V.P.) R. F. Brooks; (Plant Mgr.) P. Allsop. Annual Sales (D). Co. Size (B).
- Goodfellow Inc., 225 Rue Goodfellow, Delson, Que. JOL 1G0. Tel. 514-635-6511. Fax: 514-638-0993. Plants, Elmsdale, N.S., Moncton, N.B., St. Andre Est, Riviere des Prairies, Quebec, St. Eustache, Que., B.C. Dry kilns and mills, Burlington, Ont., Vancouver, B.C. Pressure treated lumber for ties, poles, etc., graded hardwood, K.D. and softwood lumber, panelling, plywood, millwork, mouldings, door units, fire retardant plywood and lumber.
- (Chmn.) G.D. Goodfellow. Annual Sales (F). Co. Size (E).⑥
- Goodman Mattress Ltd., 1179 Finch Ave. W., Unit 8, Downsview, Ont. M3J 2G1. Tel. 416-665-8820. Fax: 416-665-8836. Innerspring and foam mattresses, box springs.
- (P.) Mrs. K. Goodman; (G.M.) Mrs. S. Reid; (Purch. Mgr.) W. Hann. Annual Sales (C). Co. Size (A).⑤
- Goodman & George (Canada) Ltd./Ltée., 856 St. Remi St., Montreal, Que. H4C 3H3. Tel. 514-937-6106. Fur dressers and blenders.
- (P.) A. Sojcher; (V.P.) E. Howard; (S.T.) P. Venditti. Annual Sales (D). Co. Size (D).
- Goodrich, 8. F., Canada Inc., 195 Columbia St. W., Waterloo, Ont. N2J 4N9. Tel. 519-888-4300. Fax: 519-888-4390. Telex: 06-955455. Regional sales office, Pointe Claire, Que. Branch plants, Shawinigan, Que., Niagara Falls, Ont., Scotford, Alta. Acrylic resins, polyvinyl chloride, polyvinylidene chloride, vinyl latex, etc. Parent company, 8F Goodrich Company, Akron, OH, U.S.A.
- (P. & C.O.O.) F. W. Hovey; (V.P.Fin. & T.) S. G. Rolls; (V.P.Sales & Mktg.) W. Bruce Shore; (V.P.Support Serv.) J. S. Reynolds; (V.P.Mfg.) E. L. Seeler; (Cont.) S. J. Macdonnell; (V.P.Hum.Res.) P. Barton. Annual Sales (G). Co. Size (F).⑤
- ★Goodwear Glove Co. Ltd., 146 Alexander Ave. E., Winnipeg, Man. R3B 0L3. Tel. 204-943-5913. Fax: 204-943-8443. "Polar Wear" leather mitts and gloves, for cold weather wear.
- For.Rep., 8 Burnsville, Minneapolis, MN, U.S.A.
- (P.) W. Guberman; (Cont.) M. Luong; (Off.Mgr.) Ms. A. M. Underwood. Annual Sales (C). Co. Size (A).⑥
- Goodwin Metal Products Ltd., 298 Edinburgh St., Peterborough, Ont. K9H 3E7. Tel. 705-743-4204. Brand, "G.M.P.".
- (P.) H. F. Long; (V.P.) D. R. Long; (S.T.) D. R. Long. Co. Size (A).
- Goody Canada Limited, 1450 Castlefield Ave., Toronto, Ont. M6M 1Y6. Tel. 416-657-8611. Fax: 416-657-1159. Bobby pins, hair brushes, cosmetic cases, sunglasses and shoe laces. Parent company, Goody Products Inc.
- (P.) R. Marriott; (Mktg.Mgr.) S. Wood; (Cont.) D. Lynch. Annual Sales (E). Co. Size (D).⑥
- ★Goodyear Canada Inc., 10 Four Seasons Place, Etobicoke, Ont. M9B 6G2. Tel. 416-626-4611. Fax: 416-620-8300. Telex: 06-984557. District offices, Moncton, N.B., Montreal, Que., Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Plants, Quebec, Valleyfield, St. Hyacinthe, Que., Toronto, Rowmanville, Owen Sound, Collingwood, Ont., Medicine Hat, Alta. Subsidiaries, Kelly-Springfield Canada Inc., Sumner Tire and Automotive (1987) Ltd., Goodyear Gas Well NO 5-130 Ltd., Groupe RéchApex (Canada) Ltee, York Tire (1988) Ltd. Tires, tubes, accessories, soles, heels, hose, conveyor belts, molded/extruded rubber products, plastic films. Brands, "Goodyear", "Eagle", "Vector", "Pliobond", etc. Parent company, The Goodyear Tire & Rubber Company, Akron, OH, U.S.A.
- Foreign representatives throughout the world.
- (P. & C.E.O.) S. F. Gibara; (V.P.Fin. & Admin.) R. M. Archer; (V.P.Corp.Tire Sales) E. W. Brown; (V.P.Original Equip.Tire Sales) W. Robert Hayward; (V.P. & Gen. Counsel) W. Barnes; (Dir.Gen.Prods.) R. D. Couttie; (P.A.) L. W. Clubine; (Mgr.Mgmt.Info) D. Lamb. Annual Sales (H). Co. Size (G).⑥
- Goodyear Canada Inc., Plastic Films Division, 225 Birmingham St., Toronto, Ont. M8V 2C7. Tel. 416-252-4456. Toll Free: (416,418,514,519,613,705,807,819)800-387-7271, (204,306,403,506,604,709,902)800-268-2184. Fax: 416-620-8384. Branch offices, Montreal, Que., Vancouver, B.C. Transparent packaging film and sheeting, cast co-extruded stretch pallet wrap. Brands, "Vitafilm", "Vitawrap", "Elastifilm", "Tough Guard". Parent company, Goodyear Tire & Rubber Co., Akron, OH, U.S.A.
- (G.M.) P. G. Brannen; (Plant Mgr.) D. K. King. Co. Size (C).⑥
- ★Gor-Don Metal Products & Services Inc., 30 Rolark Dr., Scarborough, Ont. M1R 4G2. Tel. 416-291-8441. Fax: 416-291-9825. Sheet metal and wire display stands, custom sheet metal and wire products, indoor illuminated signs, programmable L.E.D. message signs.
- (P.) D. E. Ferguson; (V.P.) M. Ferguson; (Buyer) B. Rainford; (Plant Mgr.) J. G. Bromley; (Prod.Mgr.) C. Scaysbrook. Annual Sales (C). Co. Size (B).⑤
- Gordon, A., Ltd. & Studio Vogue 55 Inc., 5505 St. Lawrence Blvd., Montreal, Que. H2T 1S6. Tel. 514-274-3571. Fax: 514-274-5798. "Tabé" fashionable ladies' coats and suits, "Studio Vogue 55 Inc." contemporary styled wool and all weather coats.
- (P.) J. Levine; (Dir.Ops.) M. Levine. Annual Sales (C). Co. Size (C).
- Gordon Dress Inc., 197 Spadina Ave., 2nd Flr., Toronto, Ont. M5T 2C8. Tel. 416-593-0688. Fax: 416-593-7214. Wedding gowns, mother of the bride and groom dresses, and cocktail dresses.
- (P.) C. Andonoff; (V.P.) J. Engels. Annual Sales (C). Co. Size (8).
- ★Gore Lamp and Shade Company Ltd., [Luminaire Gore Ltée.], 115 Montpelier, St-Laurent, Que. H4N 2G3. Tel. 514-748-8839. Decorated swag lamps, lamp bases and shades, decorated glassware, lighting fixtures.
- (Prop.) H. Gore; (V.P. & G.M.) C. Gore; (Plant Mgr.) M. Nick. Annual Sales (C). Co. Size (A).⑤

- Gorf Manufacturing Company Limited, 1299 Hwy. 101 E., Porcupine, Ont. P0N 1C0. Tel. 705-235-3278. Fax: 705-235-2625. Sampling and crushing systems for the mining industry.
(Chief Exec.) A. Norkum; (P.) S. Makuch. Annual Sales (C). Co. Size (C).Ⓢ
- ★Goring Kerr Canada Inc., 705 Progress Ave., Unit 36, Scarborough, Ont. M1H 2Z6. Tel. 416-438-9711. Fax: 416-438-2340. Associate, Goring Kerr Inc., U.S.A. Industrial metal detectors. Registered trade mark, Tektamet. Parent company, Goring Kerr Plc, Windsor, England.
(P.) R. E. Richardson; (Exec.V.P.) J. S. Schutz; (Acct.) B. Chu; (Mktg.Dir.) A. K. Frei; (Prod'n Mgr.) E. Paucha; (Tech.Mgr.) S. Gidman. Annual Sales (C). Co. Size (A).Ⓢ
- ★Gorman Bros. Lumber Ltd., P.O. Box 490, Westbank, B.C. V0H 2A0. Tel. 604-768-5131. Toll Free: 800-663-50B7. Fax: 604-768-2822. Branch office and plant, Lumby, B.C. Associate, Oroville Bin & Pallet, Oroville, WA, U.S.A. Spruce, pine and fir boards, cedar and pine poles, finger jointed boards.
(P.) J.M. Gorman; (Mng.Dir.) J. Ross Gorman; (S.M.) L. Wenger; (Forester) R. Christie; (Cont.) A.S. Bonar; (P.A.) D. Leboe; (Plant Mgr.) R. Gorman. Annual Sales (D). Co. Size (E).Ⓢ
- ★Gorman Fisheries Ltd., P.O. Box 10, Harbour Main, Nfld. A0A 2P0. Tel. 709-229-6536. Fax: 709-229-6864. Packers of capelin, squid, mackerel, herring, lumpfish roe and tuna.
(P.) P. Gorman. Annual Sales (B). Co. Size (C).Ⓢ
- Gorman Knitting Mills Limited, 1360 Birchmount Rd., Scarborough, Ont. M1P 2E3. Tel. 416-751-5511. Men's, ladies' and children's hosiery. Brands, "Gor-knit", "Citation", "Jogger".
(P.) B. Gorman; (V.P.) A. D. Gorman. Annual Sales (D). Co. Size (E).
- ★Gorman-Rupp of Canada Limited, 70 Burwell Rd., St. Thomas, Ont. N5P 3R7. Tel. 519-631-2870. Fax: 519-631-4624. Telex: 064-73530. Industrial, fire fighting, irrigation, construction dewatering, petroleum and sewage pumps. Parent company, The Gorman-Rupp Co., Mansfield, OH, U.S.A.
(V.P. & G.M.) W. B. Horn; (P.A.) R. Anderson; (Prod'n Mgr.) L. Trojek; (Adv.Mgr.) A. J. McCoubrey. Annual Sales (D). Co. Size (B).Ⓢ
- ★Gorrie Marketing Services, 2770 Matheson Blvd. E., Mississauga, Ont. L4W 4M5. Tel. 416-238-3466. Fax: 416-238-6835. Point-of-purchase displays, merchandisers, and promotions for national and regional advertisers for use in the retail marketplace.
(Chmn.) H.B. Gorrie; (P.) R.G. Gorrie; (V.P.Fin.) A.R. Huard; (V.P.Mktg.) J.D. Deeks; (Exec.V.P.) R.C. Ainsworth; (Dir.Creative) P.S. Whittington. Annual Sales (D). Co. Size (C).Ⓢ
- Gos & Gris Cheese Limited, 1275 Hwy. 20 East, Hannon, Ont. L0R 1P0. Tel. 416-692-5433. Cheese.
(Mktg.Mgr.) S. Gris. Annual Sales (B). Co. Size (A).
- ★Goshen Rubber of Canada Limited, 100 Stafford Dr., Brampton, Ont. L6W 1L4. Tel. 416-457-5843. Fax: 416-457-4373. Plant, Mount Forest, Ont. Associates, Goshen Rubber Co. Inc., GNC Corp., GRN Corp., GSH Corp. Lathe cut rubber and synthetic rubber products. Brands, "Tetraseals", "Ang-L-Seals". Parent company, Goshen Rubber Co., Inc., Goshen, IN, U.S.A.
(G.M.) W. Barry Parkhouse; (P.A.) R. Garcha; (S.M.) P. M. Blanchard. Annual Sales (C). Co. Size (C).Ⓢ
- Gosset Wildlife Collection, P.O. Box B26, Ganges, B.C. V0S 1E0. Tel. 705-924-2073. Fax: 705-924-2073. Hand-painted limited edition water fowl sculptures.
(P.) C. W. Gosset. Annual Sales (B). Co. Size (A).
- Goudey, John E., Manufacturing Limited, 21 Primrose Ave., Toronto, Ont. M6H 3V1. Tel. 416-531-4669. Lacquers, shellacs, paint and varnish removers, wood stains and bleach. Brand, "Goudey".
(P.) J.E. Currie. Annual Sales (C). Co. Size (A).Ⓢ
- ★Goulard Lumber (1971) Limited, 175 Goulard Rd., P.O. Box 730, Sturgeon Falls, Ont. P0H 2G0. Tel. 705-753-2220. Fax: 705-753-4588. White and red pine lumber.
(P.) R. Goulard; (G.M.) M. Goulard; (P.A. & S.M.) S. Rancourt. Annual Sales (D). Co. Size (C).Ⓢ
- Gould Manufacturing, 1115 Sanford St., Winnipeg, Man. R3H 0Z4. Tel. 204-774-6996. Fax: 204-783-4279. Antique car ride and concession vehicles, trailers and motorcycle utilities and fiberglass procusts.
(P.) G. Bingham; (Plant Mgr.) E. Thomas; (T.) G. Van Alstyne. Annual Sales (B).
- ★GOULD SHAWMUT COMPANY, 88 Horner Ave., Toronto, Ont. M8Z 5Y3. Tel. 416-252-9371. Fax: 416-252-6572. Branch offices, St. John's, Nfld., Halifax, N.S., Moncton, N.B., Montreal, Quebec City, Que., Ottawa, Sudbury, Mississauga, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Edmonton, Calgary, Alta., Vancouver, B.C. Plug, one time, renewable, time delay and HRC fuses. Brands, "Amp-trap", "Tri-onic", "Gould-Shawmut", "Falt-Trap", "Cefco". Parent company, Gould Electronics (Canada) Ltd., Toronto, Ont.
For.Rep., Gould Shawmut, Lancashire, England.
(P.) E. R. Pearson; (Cont.) A. Schwager; (Sales & Mktg. Mgr.) J. F. Sencich; (Ind.Stand.Mgr.) A. J. Flood; (Dir. Ops.) H. Hack; (Engr'g Mgr.) T. O'Brien. Annual Sales (E). Co. Size (E).Ⓢ
- †Gould Signs, 480 Newbold St., London, Ont. N6E 1K6. Tel. 519-6B1-1520. Plastic, neon and metal illuminated signs and letters, also illuminated awning displays.
(P. & G.M.) D.W. Ozard; (Exec.V.P. & S.T.) M.J. Hackett. Annual Sales (B). Co. Size (A).
- Gould's Packaging Industries Ltd., [Industries d'Emballages Gould Ltée.], 9085 Edison St., Ville d'Anjou, Que. H1J 1T4. Tel. 514-352-9610. Fax: 514-354-612B. Plastic garbage bags.
(P.) B. Gould; (S.T.) Ms. L. Gould. Annual Sales (D). Co. Size (A).Ⓢ
- Goulds Pumps Canada Inc., 285 Sheldon Dr., Cambridge, Ont. N1T 1A6. Tel. 519-622-3600. Fax: 519-622-4174. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Alta. Plants, Montreal, Que., Cambridge, Ont., Calgary, Alta. Branch and plant office, Montreal Que., Calgary, Alta. Pulp and paper process pumps, chemical pumps, vertical turbine pumps, water and general service pumps, slurry pumps, also pump service and repair. Parent company, Goulds Pumps, Inc., Seneca Falls, NY, U.S.A.
(G.M.) D. Wilson; (Engr'g Supv'r) J. Olender; (Prod'n Supt.) W. McCraw; (Cont.) K. Murch. Annual Sales (E). Co. Size (C).Ⓢ
- Gourock Division, Wire Rope Industries Ltd., 24 Akerley Blvd., Dartmouth, N.S. B3B 1J3. Tel. 902-465-7599. Telex: 019-31424. Plants, St.John's, Nfld., Dartmouth, Digby, Barrington Passage, N.S., Riviere au Renaud, Que. Aquaculture equipment, wire rope and strands, fishing supplies, fibre and wire rope assemblies. Brands, "Gourock", "Blue Strand". Parent company, Wire Rope Industries Ltd., Pointe-Claire, Que.
(P.) R.L. Henry; (Exec.V.P.) D.H. Wilson; (G.M.Alta. Region) J.R. Naud; (S.M.) W. Philips. Annual Sales (C). Co. Size (B).Ⓢ
- Grace Knitting (1982) Ltd., 5455 de Gaspe, Room 300, Montreal, Que. H2T 3B3. Tel. 514-277-6657. Fax: 514-277-0499. Knitted goods, sweaters and skirts.
(P.) J. Schwartz; (V.P.) W. Sondon. Annual Sales (D). Co. Size (D).
- Grace, W. R., & Co. of Canada Ltd., Construction Products Division, 294 Clements Rd. W., Ajax, Ont. L1S 3C6. Tel. 416-6B3-B561. Fax: 416-683-5947. Branch offices, Saskatoon, Sask., Calgary, Alta. Branch plants, Dartmouth, N.S., Montreal, Que., St. Thomas, Ajax, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Concrete admixtures; products for concrete; cementitious decks, spray-applied fire protection for steel structures and over foam plastics, insulating materials, soilless mixes and soil amendments. Brands, "Darex", "Zonolite", "Terra-Lite", "Peters Professional". Parent company, W.R. Grace & Co., New York, NY, U.S.A.
(V.P. & G.M.) D. Harrington. Annual Sales (E). Co. Size (D).Ⓢ
- Grace, W.R., & Co. of Canada Ltd., Dewey and Almy Chemical Division, [Grace, W.R., & Cie du Canada Ltée, Dewey et Almy], 255 Lafleur Ave., LaSalle, Que. HBR 3H4. Tel. 514-366-3070. Fax: 514-366-0727. Sales office, Burlington, Ont. Latex adhesives, absorbents, soldering fluxes, container sealing compounds, artificial leather, can making and metal working fluids, cleaners for metal parts, battery separators. Brands, "Darex", "Darak", "Sodasorb". Parent company, W.R. Grace & Co., New York, NY, U.S.A.
(Plant Mgr.) G.L. Robinson. Annual Sales (D). Co. Size (B).Ⓢ
- †Gracious Living Industries Inc., 59 Talman Court, Concord, Ont. L4K 4L5. Tel. 416-660-5660. Fax: 416-660-5666. Plant, Laval, Que. Cushions, umbrellas, chairs and tables for outdoor use. Registered trade mark, "Jardin".
(P.) M. Adams; (V.P.) P. Wood; (C.F.O.) B. Brown; (Plant Mgr.Que.) D. Vachon. Annual Sales (E). Co. Size (C).
- Gradan Developments Inc., 3-3009 Murray St., Port Moody, B.C. V3H 1X3. Tel. 604-461-7492. Machinery and equipment design, tool making and tubing.
(Owner & Mgr.) H. Thomas. Annual Sales (A). Co. Size (A).
- Graff Diamond Products Ltd., 35 Hale Rd., Brampton, Ont. L6W 3J9. Tel. 416-457-B120. Toll Free: 800-387-2513. Fax: 416-457-9330. Branch offices, Montreal, Que. Edmonton, Calgary, Alta., Vancouver, B.C. Diamond core bits and saw blades for industry and construction, diamond resin bond wheels, diamond and C.B.N. electropolated tools.
(P.) R. Graff; (V.P.) M. Vardon; (S.T.) D. Graff Jr. Annual Sales (D). Co. Size (D).Ⓢ
- Graham Fiber Glass Limited, 300 Main St., Erin, Ont. N0B 1T0. Tel. 519-833-9645. Toll Free: 800-265-9123. Fax: 519-833-9749. Fiber glass thermal and acoustical insulation in the form of batts and blowing wool. Brand, "Graham Fiber Glass".
(P.) R. B. Weeks; (V.P.Mktg.) J. Roy Ralph; (V.P.Fin. & T.) A. E. Elmarson; (V.P.Mfg.) H. L. Sawhney; (Plant Eng.) D. Rogers; (P.A.) J. Wilson. Annual Sales (D). Co. Size (D).Ⓢ
- Graham Fraser Packaging Machinery Ltd., 50 Don Park Rd. #5, Markham, Ont. L3R 1J3. Tel. 416-475-6944. Fax: 416-479-B320. Cartoners, cassette packaging machines, custom design machinery, conveyors.
(Mgr.) H. Woerche. Annual Sales (B). Co. Size (A).
- Graham, G.M., & Co. Limited, 1164 Ellesmere Rd., Scarborough, Ont. M1P 2X4. Tel. 416-291-37B5. Toll Free: (416, 519, 613, 705, B07) 800-268-5630. Fax: 416-291-7206. Loose leaf binders of all descriptions, folders, office supplies, index tabs, embossing, silk screening, inflatable bath pillows.
(P. & G.M.) G. M. Graham; (V.P.) R. Sauve; (V.P.) E. Hoad; (V.P.Mfg.) D. Graham. Annual Sales (C). Co. Size (B).Ⓢ
- ★Graham Products Limited, 100 Maple Ave., Box 2000, Inglewood, Ont. L0N 1K0. Tel. 416-457-5290. Fax: 416-838-3386. Fiberglass structural panels, sign stock, continuous process manufacturers of reinforced plastic composites, and exposed aggregate facade panels. Brands, "Excelite", "Granex", "Exceliner", "Excelac", "Excelclad".
(P.) I. A. Graham; (G.M.) R. E. Arbic; (Mgr.R&D) Ms. A. Lam; (Sales & Mktg.Mgr.) E. F. O'Hara; (Plant Mgr.) D. Neff. Annual Sales (D). Co. Size (C).Ⓢ
- Graham's Perfect Draperies, 11 Queen St. E., Cambridge, Ont. N3C 2A7. Tel. 519-658-9025. Fax: 519-658-0331. Custom draperies and bedspreads, vertical, Venetian and roller blinds, wallpaper, paint and accessories, window hardware.
(Prop.) W. Graham. Annual Sales (B). Co. Size (A).
- ★Grainmaster Manufacturing Ltd., Lot 11B Springfield Rd., Box 9, Stn. F, Winnipeg, Man. R2L 2A5. Tel. 204-224-1697. Fax: 204-224-2474. Grain and freight bodies, hydraulic hoists, grain box ladders, utility boxes, pick up grill guards, running boards, etc. Brands, "Grainmaster", "Freightmaster".
(P. & G.M.) H. Wasyluk, Jr.; (V.P. & S.M.) S. Wasyluk. Annual Sales (C). Co. Size (B).
- Graisses Canadiennes U.N.I.K. Inc., Les, 2925 Bergman, Laval, Que. H7L 3Y5. Tel. 514-687-4787. Fax: 514-687-0400. Lubricants, cleaners and other chemical products, hotels and restaurants specialties.
(Dir.) H. Rotenberg; (Dir.) G. Goedike. Annual Sales (A). Co. Size (A).Ⓢ
- Granby Steel Tanks Inc., See Les Reservoirs D'Acier De Granby Inc.
- Grand Dukes Furniture Limited, 3737 Chesswood Dr., Downsview, Ont. M3J 2P6. Tel. 416-635-7947. Living room furniture.
(P.) V. Infusino. Co. Size (A).
- ★Grand Etang Fisherman's Co-op. Soc. Ltd., Grand Etang, N.S. B0E 1L0. Tel. 506-224-2616. Fresh and frozen lobster, wet pickled fish, etc. Brand, "U.M.F.". (Prod'n Mgr.) J. Thomas; (Plant Foreman) K. Burns. Annual Sales (B). Co. Size (A).
- Grand Falls Bottling Ltd., 123 River Rd., Box 770, Grand Falls, N.B. E0J 1M0. Tel. 506-473-1569. Bottlers of "Pepsi", "Seven-Up", "Crush", "Canada Dry", etc.
(Mgr.) R. J. Gallant. Annual Sales (D). Co. Size (B).
- Grand Falls Industries Ltd., P.O. Box 799, BB Powers Rd., Grand Falls, N.B. E0J 1M0. Tel. 506-473-1950. Fax: 506-473-5700. Steel fabrications and machined products.
(G.M.) Y. J. Lajoie. Annual Sales (C). Co. Size (B).Ⓢ

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

Grand Footwear Inc., 650 Wellington St., Montreal, Que. H3C 1T3. Tel. 514-842-7961. Women's and men's fashion boots. Brands, "Alaskan Snow Queen", "Alaskan Snow King", "Chatelaine".

(P. & G.M.) N. Feifer; (S.M. & Plant Mgr.) G. Feifer. Co. Size (D).

†Grand National Trouser Inc., 100 Marmora St., Unit 3, Weston, Ont. M9M 2X5. Tel. 416-746-3511. Fax: 416-740-2832. Telex: 06-969531. Trousers, dress and casual slacks. Brands, "Threads", "Whisper Flannel", "Grand National".

(Chmn.) B. Otis; (P.) J. Otis. Annual Sales (D). Co. Size (C).⑤

★Grand Valley Products Inc., 56 Rankin St., Waterloo, Ont. N2V 1V9. Tel. 519-747-1320. Fax: 519-746-0570. Telex: 069-55354. Divisions, Canada Counter, Accutreat. Fibre and leather shoe counters, tucks, steel shanks, filler pieces, custom die cutting.

(P.) N. Farrar; (G.M. & Compt.) R. Way; (Prod'n Mgr.) G. Prescott; (P.A.) Mrs. J. Chevalier. Annual Sales (D). Co. Size (C).⑤

Grand & Toy Limited, 33 Green Belt Dr., Don Mills, Ont. M3C 1M1. Tel. 416-445-7255. Fax: 416-445-7741. Branch offices and stores, Quebec, Que., Toronto (33), Hamilton (3), St. Catharines, Kingston, Kitchener, Barrie, Orillia, Newmarket, Ottawa (3), Thunder Bay, London, Ont., Winnipeg (2), Man., Saskatoon, Regina, Sask., Oshawa, Calgary (6), Edmonton (4), Alta., Vancouver (4), B.C. Office supplies, printing, etc. Brands, "Data Line", "Eze-Color", "Permax", "Round-edge", "Eye-Saving", "Multi-Rite" payroll systems and accounting forms.

(P. & G.M.) J.R. Grand; (Exec.V.P.) R.K. Thompson; (V.P.) R.J. Talbot; (S.M.) J.D. Booth; (Mgr.Retail Stores) J.D. Lowden; (Mgr.Print Div.) T.B. Chipman. Annual Sales (G). Co. Size (G).

★Grandeur Carpets Limited, 485 Conestogo Rd. W., Waterloo, Ont. N2L 4C9. Tel. 519-884-9283. Fax: 519-884-9110. Custom made wool carpets and rugs.

(P.) A. Loschnig; (Exec.V.P.) Ms. D. Loschnig; (Plant Mgr.) R. Hennige. Annual Sales (8). Co. Size (B).⑥

Grandeur Housing Ltd., 401 Pembina Ave. E., Winkler, Man. R6W 4B9. Tel. 204-325-9558. Fax: 204-325-5048. Mobile homes, industrial housing, houseboats.

(G.M.) P. Buhler. Annual Sales (C). Co. Size (B).⑥

Grandma Food Products Ltd., 2185 Francis Hughes, Suite 200, Chomedey, Laval, Que. H7S 1N5. Tel. 514-384-8231. Fax: 514-669-2200. Edible and table molasses, invert sugar. Brands, "Grandma", "Bels", "Domolco", "Nulomoline", etc. Parent company, Crompton & Knowles Corporation, Stamford, CT, U.S.A.

(Exec.V.P.) B. L. Cayen; (Cont.) Ms. F. Collins; (Que. S.M.) R. Tremblay. Co. Size (A).⑥

★Grandstand Steel Buildings (Sask.) Inc., P.O. Box 52, North Weyburn, Sask. S0C 1X0. Tel. 306-842-4411. Fax: 306-842-6165. Steel quonset buildings for farm and industrial use, stock trailers, flat bed and industrial trailers, enclosed vans and custom fabrication.

For. Rep., Grandstand Steel Buildings Inc., Waterdown, S.D., U.S.A.

(P.) N. Ksenych; (Acct.) Ms. S. Schmidt; (Foreman) D. Michel. Annual Sales (8). Co. Size (A).⑤

Grandview Printing Co. Ltd., The, 1720 Graveley St., Vancouver, B.C. V5L 3B1. Tel. 604-255-2244. Printing.

(P.) J. Fayad. Annual Sales (A). Co. Size (A).⑤

Granford Inc., 127 Rang Parent, St-Alphonse de Granby, Que. J0E 2A0. Tel. 514-375-5050. Fax: 514-375-6254. "Plicord" industrial rubber hose. Parent company, The Good Year Tire & Rubber Co., Akron, OH, U.S.A.

(P.) M.D. Fleming; (Hum.Res.) P. Marchand; (S.) F. Hirleney; (Ops.Mgr.) D.N. Skinner. Annual Sales (D). Co. Size (D).⑥

Grange Mattress Company, 2080 Van Dyke Place, Richmond, B.C. V6V 1X9. Tel. 604-273-9011. Toll Free: 800-972-9973. Fax: 604-273-1418. Branch office, Seattle, WA, U.S.A. Associates, Springwall of Canada, Toronto, Ont., Springwall Group, Arm, OH, U.S.A. Spring and polyurethane foam mattresses, vinyl or cotton covered hospital mattresses, upholstered and wooden posture base box springs. Brands, "Chiropractic", "Posture Poise", "Springwall", "Slumberland".

For. Resp., North West Furniture Mart, Seattle, WA, U.S.A.

(P.) A. Grange; (V.P. & S.M.) J. Grange; (G.M.) K. Taussig. Annual Sales (D). Co. Size (B).⑤

★Granit Bussières Inc., 1040, rue Bussiere, St. Sebastien, Que. G0Y 1M0. Tel. 819-652-2000. Fax: 819-652-

2611. Telex: 05-836207. Granite building material and granite for monumental works.

(P. & G.M.) M. Bussiere; (Plant Mgr.) S. Bussiere. Annual Sales (D). Co. Size (C).⑤

Granit National Ltée., Le, See National Granite Ltd.

★Granits Appalaches Inc., Les, 151 Industrielle, Lac Drolet, Que. G0Y 1C0. Tel. 819-549-2002. Toll Free: 800-567-6195. Fax: 819-549-2576. Granite for monuments, also commercial and residential use.

(P.) A. Bolduc. Annual Sales (C). Co. Size (8).⑥

Granpac Ltd., 4709-39th Ave., Wetaskiwin, Alta. T9A 2J4. Tel. 403-352-3324. Fax: 403-352-3387. Polyethylene plastic food containers.

(P.) A.D. Patel; (V.P.) S.C. Patel; (S.M.) G. Jacobson; (Mktg.Dir.) J. Patel; (Prod.Mgr.) S.G. Patel. Annual Sales (C). Co. Size (B).⑥

★Grant Emblems Ltd., 134 Park Lawn Rd., Toronto, Ont. M8Y 3H9. Tel. 416-255-3421. Toll Free: (204, 306, 403, 604, 709) 800-268-2189, (416, 418, 506, 514, 519, 613, 705, 807, 819, 902) 800-268-2204. Fax: 416-255-4238. Telex: 06-967536. Plant, Etobicoke, Ont. Associate, Voyageur Emblems Inc., Sanborn, NY, U.S.A. Subsidiaries, International Insignia Ltd., Mississauga, Ont., Sunbuster Sportswear Ltd., Lismore, Australia. Embroidered emblems, crests and badges.

(P.) D.B. Grant; (V.P.) D.S. Grant; (G.M.) D. Turner; (Corp.Cont.) M. Conroy; (Prod.Mgr.) R. Flah; (Nat.S.M.) S. Hardy; (S.M.) W. Cook. Annual Sales (D). Co. Size (E).⑥

★Grant Forest Products, P.O. Box 960, Englehart, Ont. P0J 1H0. Tel. 705-544-2204. Fax: 705-544-2418. "Grant" OS8, Grant SSB.

(P.) P. Grant; (Exec.Asst.) Mrs. P. Edwards; (Dir. Admin.) R. Carlyle; (Tech.Dir.) D. Nielsen; (Dir.Eng'g.) A. Johnston; (Cont.) R. Vottero; (Prod'n Mgr.) O. Little; (Mctce.Mgr.) K. Fletcher; (Admin.Mgr.) R. Welch; (Purch. Mgr.) D. MacLennan. Annual Sales (E). Co. Size (E).⑥

★Grantham's Foods Ltd., 3003 Grandview Hwy., Vancouver, B.C. V5M 2E4. Tel. 604-438-1962. Fax: 604-438-0557. Cocktail and liqueur mixes, drink concentrates; syrups, squashes and condiments, specialty foods, soy sauce, pasta sauce, olives, capers, dry salad dressing, custom packaging. Brand, "Grantham", "Tosca".

(G.M.) Mrs. N. Chuck. Annual Sales (C). Co. Size (A).⑥

Grants Mailing Services Inc., 940 Matheson Blvd., Mississauga, Ont. L4W 2R8. Tel. 416-624-9082. Fax: 416-624-0007.

(P.) R.E. Dinner; (V.P.) N. Keyes; (V.P.) M. Keyes. Annual Sales (C). Co. Size (8).

★Granville Island Brewing Co., 1441 Cartwright St., Vancouver, B.C. V6H 3R7. Tel. 604-688-9927. Fax: 604-685-0504. Sales office, Vancouver, B.C. Plant, Granville Island, B.C. Beer. Brands, "Granville Island Lager", "Granville Island Bock", "Granville Island Light". Parent company, International Pottor Disiller Corp., Vancouver, B.C.

(V.P.Mktg.) R. W. Hunt; (Brewmaster) J. Holden; (Acct.) B. Baxtor. Annual Sales (C). Co. Size (8).⑤

†Graphic Apparel Inc., East Service Rd., Innisfil 400 Ind'l Pk., Thornton, Ont. L0L 2N0. Tel. 705-436-6137. Fax: 705-436-6139. Embroidered textiles and finished goods.

(P.) P. Broecker; (V.P.Sales & Mktg.) W. W. Syndikus. Annual Sales (C). Co. Size (A).⑤

Graphic Arts Western (1981) Ltd., 1120 44 Ave. S. E., Calgary, Alta. T2G 4W6. Tel. 403-287-2513. Fax: 403-287-3475. Branch offices, Regina, Sask., Edmonton, Alta. Colour separations, negatives, offset plates, lithographic supplies and equipment, silk screen frames and materials.

(P.) R.J. Brown. Annual Sales (C). Co. Size (B).⑤

★Graphic Controls Canada Ltd., 215 Herbert St., Gananoque, Ont. K7G 2Y7. Tel. 613-382-4733. Toll Free: 800-267-9471. Fax: 613-382-7036. Telex: 066-3216. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C. Associate, GC Data Inc., Gananoque, Ont. Recording charts for medical and industrial instrumentation, thermal sensitive papers for facsimile and thermal printers, plotter pens and media, electrocardiograph electrodes and monitor cables. Brands, "Medi Trace", "EKG Sol", "Datagraphic", "Image-Tec". Parent company, Graphic Controls Corporation, Buffalo, NY, U.S.A.

(P. & G.M.) A. Mailow; (Mfg.Mgr.) J. McMaster; (Medical Sales & Mktg.) D. McKennitt; (G.M.) P. Elie; (Mgr. Fin.Res.) B. Eamon; (Mfg.Mgr.) J. McMaster; (Ops.Mgr.) E. Dowd. Annual Sales (E). Co. Size (E).⑥

Graphic Creations Ltd., #5, 1255-45th Ave. N.W., Calgary, Alta. T2E 2P2. Tel. 403-250-7120. Laminating and dry mount specialist, laminated plaques, brass name plates, photo I.D. badges, canvas mounts, framing and custom clocks.

(P.) G.W. Macnab; (G.M.) K.M. Macnab; (S.M.) E.D. Witcher; (Acct.) G. Binnion; (Tech.) R. Childs. Annual Sales (B). Co. Size (A).⑥

Graphic Screen Advertising Ltd., 910 Queen St. W., Toronto, Ont. M6J 1G6. Tel. 416-531-2497. Fax: 416-536-9117. Silk screen printing, pressure sensitive decals, custom made ceramics.

(Prop.) F. Tutzing. Annual Sales (8). Co. Size (A).⑤

Graphica Playing Cards Inc., [Les Jeux de Cartes Graphica Inc.], 406 Minto St., P.O. Box 1538, Sherbrooke, Que. J1H 5M4. Tel. 819-562-3861. Toll Free: (416,519,613,705,807) 800-567-6980; (418,514,819) 800-567-3476. Fax: 819-562-9283. Regular and custom designed playing cards. Brands, "Graphica", "Rembrandt", "Cavalier", "Medallion", etc.

(P.) P. A. Moisan; (V.P.) D.S. Cassidy. Annual Sales (C). Co. Size (C).⑥

★Graphico Electronics Group, 1100 Bellamy Rd., Scarborough, Ont. M1H 1H2. Tel. 416-438-6076. Fax: 416-438-5961. Plants, 1090 Bellamy Rd. N., Scarborough, Ont. Printed circuit boards, edge-lit panels. Brand, "Graphico". Parent company, Firan Corporation, Oakville, Ont.

(P.) C.S. Bossi; (V.P.) T. G. Ivaskiv; (Mat'ls Mgr.) G.S. Gibson. Annual Sales (D). Co. Size (D).⑤

Graphitech Inc., 38 Greensboro Dr., Rexdale, Ont. M9W 1E1.

(P.) A. Dulder.

Gravelle Woodworking Limited, 4084 Fairview St., Burlington, Ont. L7L 4Y8. Tel. 416-632-1056. Fax: 416-333-5215. Kitchen and bathroom cabinets, millwork, custom office furniture, hotel and school furniture, etc.

(P.) P. A. Gravelle. Annual Sales (C). Co. Size (B).⑤

†Gravenhurst Plastics Ltd., 225 Edward St., Gravenhurst, Ont. P0C 1G0. Tel. 705-687-6628. Fax: 705-687-7455. PVC and ABS sewer and polycorrugated pipe, custom tubes, plastic cores for the tire industry, profiles, injection molding, lawn edge, fishing rod cases, golf club tubes, couplings, paint brush handles, garden hose, farm fence insulators, etc. Brand, "Muskoka".

(P.) G. W. Beard; (S.T.) Mrs. M.T. Beard; (G.M.) F. Hamer; (Plant Mgr.) C. Alderman. Annual Sales (D). Co. Size (C).⑥

Graver Water Division, Ecodyne Limited, 2201 Speers Rd., Oakville, Ont. L6L 2X9. Tel. 416-827-9821. Fax: 416-827-8428. Telex: 06-982212. Branch office, Calgary, Alta. Industrial and municipal water treatment equipment, chemical processing and waste treatment equipment. Brand, "Graver". Parent company, The Graver Company.

(P.) D. Hickling, P.Eng; (V.P. & Mgr.Graver Water Div.) P. Watts, P.Eng. Annual Sales (D). Co. Size (C).

Gravure Graphics Ltd., 1664 Seel Ave., Winnipeg, Man. R3T 4X5. Tel. 204-284-6611. Fax: 204-453-4022. Branch office, Mississauga, Ont. Plastic and SOS bags, rotogravure and flexographic printing, laminations.

(P.) R. B. May; (G.M.) L. Kerry Vickar. Annual Sales (E). Co. Size (D).

Gravures Adams Limitée, Les., See Adams Engraving Limited.

Gray Beverage Inc., 747 Chester Rd., Delta, B.C. V3M 6E7. Tel. 604-520-8000. Telex: 043-54840. Plant, Edmonton, Alta. Authorized bottlers of "Seven-Up", "Pepsi-Cola", "Crush", "Schweppes", "Hires".

(Chmn.) D. Ho; (P.) P. Kains; (V.P.Fin.) J. Peck. Annual Sales (F). Co. Size (F).⑥

Gray Beverage Inc., Alberta Division, 11315 - 182nd St., Edmonton, Alta. T5S 1R3. Tel. 403-486-7777. Fax: 403-483-1688. Branch office, Red Deer, Alta. Soft drinks. Authorized bottlers of "Hires", "7up", "Crush Flavor", "Pepsi-Cola", "Diet Pepsi-Cola", "Mountain Dew", "Pure Spring Ginger Ale".

(G.M.) V.A. Lasko. Annual Sales (E). Co. Size (E).

★Gray Forgings & Stampings Limited, 299 Orenda Rd., Bramalea, Ont. L6T 1E8. Tel. 416-457-3014. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-268-3075, (204, 306, 403, 604) 800-268-0803. Fax: 416-457-5077. Telex: 06-97576. Plants, Brampton, Wel- land, Ont. Subsidiaries, Gray Hand Tool Sales Limited, Gray Tool Company of Canada Limited, Bramalea, Haun Drop Forge Company Limited, General Drop Forge Inc.,

- Welland, Ont. For products see listings of manufacturing subsidiaries.
(P.) A. Gray; (Oir.Fin.) B. Reynolds; (Dir.Mktg.) D. Swallow; (Oir.Mfg.) E. Francis; (Mktg.Mgr.) O. Swallow. Annual Sales (D). Co. Size (D).[®]
- ★Gray Tool Company of Canada Limited, 299 Orenda Rd., Bramalea, Ont. L6T 1E8. Tel. 416-457-3014. Toll Free: (416, 418, 514, 519, 613, 705, 807, B19) 800-268-3075, (204, 306, 403, 604) 800-268-0803. Fax: 416-457-1050. Telex: 06-97576. Warehouses and Distribution centre, Cullman, AL, U.S.A. Associates, Gray Hand Tool Sales Limited, Gray Tool Company of Canada Limited, Bramalea, Haun Drop Forge Company Limited, General Drop Forge Inc., Welland, Ont. Quality mechanics and hardware hand tools. Brands, "Gray", "Maple Leaf", "Gray Tools". Parent company, Gray Forgings & Stamp- ing Limited, Bramalea, Ont.
Agents in many foreign countries.
(P.) A. Gray; (Dir.Sales Mktg.) B. Clark; (Oir.Mfg.) E. Francis; (Oir.Fin.) B. Reynolds; (Oir.Mktg.) D. Swallow. Annual Sales (O). Co. Size (D).[®]
- Graybec, [Division Betcon], 475 Place Trans Canada, Longueuil, Que. J4G 1P4. Tel. 514-651-4000. Fax: 514-670-2834.
(G.M.) J. Arsenault; (Sales Mgr.) D. Oescheneux. Annual Sales (D). Co. Size (C).
- Graybec, Betcon Division, 475 Pl. Trans Canada, Longueuil, Que. J4G 1P4. Tel. 514-651-4000. Fax: 514-670-2834. Building bricks, prefabricated concrete slabs. Brands, "Rus-Tique", "Spirilli". Parent company, Gray- bec Inc., Boucherville, Que.
For.Rep., Plattsburgh Quarries Inc., Plattsburgh, NY, U.S.A.
(P.) P. Poulin; (G.M.) J.W. Arsenault; (S.M.) D. Des- cheneux; A#(Adv.) M. Perreault. Annual Sales (D). Co. Size (C).[®]
- ★GRAYBEC INC., 25 De Lauzon, Boucherville, Que. J4B 1E7. Tel. 514-449-2262. Fax: 514-449-2256. Plants, Lime Ridge, Longueuil, Joliette, Que. Subsidiary, St. Bruno Transport Inc., St. Bruno, Que. Pulverized lime- stone, lime, crushed stone, concrete bricks, hollowcore concrete slabs. Brands, "Spredmor", "Bulldog", "Stal- co", "Solprier". Parent companies, Graymont Limited, Vancouver, B.C., Graystone Material Inc., Plattsburgh, NY, U.S.A.
For.Rep.: Plattsburg Quarries Inc., Plattsburgh, NY, U.S.A.
(P.) P. Poulin; (V.P.Fin.) G. Boyer; (S.T.) R. Jacques; (Adv.) Ms. M. Perreault. Annual Sales (E). Co. Size (E).[®]
- Grayco Potato Harvesters Ltd., 39 King St. E., Heidelberg, Ont. N0B 1Y0. Tel. 519-699-5372. Fax: 519-699-5375. Telex: 064-7B5B5. Digger chains, "Outch" con- veyor belted chains, seedling tree harvesters, tailgate hoists.
(P.) R. Gray, P.Eng. Annual Sales (C). Co. Size (A).[®]
- Great Bear Co-operative Association, Fort Franklin, N.W.T. X0E 0G0. Tel. 403-5B9-2361. Handmade Indian handicrafts.
(Mgr.) O. Perkowitsch. Co. Size (A).
- ★Great China Enterprises Ltd., 71 Portland, Toronto, Ont. M5V 2M9. Tel. 416-251-9310. Noodles and bean sprouts.
(P.) S. Louie. Annual Sales (B). Co. Size (A).[®]
- ★Great Lakes Design, Division of Great Lakes Pen & Pencil, B6 Culver, P.O. Box 404, Simcoe, Ont. N3Y 4L2. Tel. 519-426-309B. Fax: 519-426-9191. Subsidiary, Rand Specialties, Simcoe, Ont. Retractable ball point and stick pens, pencils, emery boards, custom printed advertising specialties, hotel sewing kits, shower caps, shoe shine mitts, shoe horns, corkscrews, bottled shampoo, leather- ette ice buckets, waste baskets. Brand, "Rite-Master".
(P.) Mrs. G.E. Corbould; (P.A.) F.J. Corbould; (Mktg. Mgr.) R. K. Webster. Annual Sales (C). Co. Size (B).
- Great Lakes Fabricating, a Division of Glascar Ltd., 140B Churchill Rd., P.O. Box 3052, Sarnia, Ont. N7T 7M1. Tel. 519-336-B640. Fax: 519-336-9771. Pressure ves- sels, heat exchangers, storage tanks, structural steelwork, etc. Parent company, Glascar Limited, Sarnia, Ont.
(P.) R.J. Gladwish; (G.M.) B. Hopkins. Annual Sales (O). Co. Size (D).[®]
- Great Lakes Power Limited, 122 East St., P.O. Box 100, Sault Ste. Marie, Ont. P6A 5L4. Tel. 705-759-7600. Fax: 705-759-7633. Generating stations: St. Mary's River - Francis H. Clergue, Montreal River - MacKay, Gartshore, Hogg and Andrews; Michipicoten River - Holl- ingsworth, McPhail, High & Scott. Electric power. Parent company, Great Lakes Group Inc.
(Chmn.) R.A. Ounford; (P. & C.E.O.) H.L. Harris; (S.) A. MacGregor; (V.P.Fin. & T.) B.L. Carruthers; (V.P.Ops.) L.A. Ouggan; (Mgr.Ops.) R. Atkins; (Mgr.Engr'g) E.C. Black. Annual Sales (E). Co. Size (D).
- ★Great Northern Knitters Inc., West Royalty Ind. Pk., Char- lottetown, P.E.I. C1E 1B0. Tel. 902-566-5B50. Fax: 902-566-1724. Telex: 014-44139. Men's and ladies' woollen knitwear. Brands, "BWK", "Islander", "Cape Enrage".
For. Rep., U.S.A.
(P.) M. Jardine; (Dir.Mdse.) Ms. E. A. MacEachern; (Oir.Fin) Ms. S. L. Chislett. Annual Sales (B). Co. Size (B).[®]
- Great Plains Steel Products Limited, 9515 - 63rd Ave., Ed- monton, Alta. T6E 0G2. Tel. 403-434-2454. Light truck fuel tanks, light truck and rear light bumpers, truck box and protection rails, camper tie downs and extension bumpers, etc.
(Mgr.) T. Dykes.
- ★Great-West Metal (19B2) Ltd., 90 Alexander Ave., Winni- peg, Man. R3B 0L2. Tel. 204-942-2451. Toll Free: 800-665-0512. Fax: 204-943-1790. Brands, "Tip- Top" and "Swing-Top" airtight heaters, "Seam-Lock" stove pipes, "Yard Gard" garbage cans and pails.
(P.) G. T. Williams; (G.M.) M. Williams; (Plant Mgr.) R. Schmunk; (S.M.) G. Hurst. Annual Sales (C). Co. Size (C).[®]
- Great West Paper Box Co. Ltd., 7320 Buller Ave., Burnaby, B.C. V5J 4S5. Tel. 604-433-24B8. Fax: 604-433-7708.
(P. & Mng. Dir.) C. H. Saimoto; (S.T.) R. K. Nimi; (Cont.) K. Lambright. Annual Sales (C). Co. Size (B).[®]
- Great West Steel/Western Bridge Division, 145 West First Ave., Vancouver, B.C. V5Y 1A2. Tel. 604-874-2311. Fax: 604-B72-2229. Telex: 04-51222. Branch office, Edmonton, Alta. Plants, Calgary, Edmonton, Alta., Van- couver, New Westminster, B.C. Structural steelwork, tanks, structures, hydro gates, bins, hoppers, container cranes, galvanizing and open web steel joists. Parent company, Canon Inc., Toronto, Ont.
(G.M.) G. Ward-Hall; (G.S.M.) B. Malcolm; (P.A.) G. Bryon. Annual Sales (F). Co. Size (F).[®]
- ★Great West Timber Limited, Lakeshore Dr., P.O. Box 3170, Thunder Bay, Ont. P7B 5G6. Tel. 807-343-6455. Fax: B07-345-3392. Telex: 073-4575. Associate company, Bay Wood Processing Ltd. Softwood lumber and treated softwood lumber and timber. Parent company, Dynast Forest Products Limited, Thunder Bay, Ont.
(P.) M. Atkinson; (G.M.) S. Morrill; (S.M.) J. Boniferro; (P.A.) G. Kunzelman; (S.T.) D. Leroux; (Prod'n Mgr.) R. Yoller. Annual Sales (E). Co. Size (E).[®]
- Greatario Industrial Storage Ltd., R.R. #3, Box 3613, Guelph, Ont. N1H 6P1. Tel. 519-763-5933. Fax: 519-763-3930. Premanufactured storage tanks. Brands, "A.O. Smith Harvestore Products", "Permaglas", "Aquastore".
(V.P.) G. Gregory; (V.P.Mktg.) N. Ward. Annual Sales (B). Co. Size (C).
- Greatex Mills Inc., 555 Chabanel W., Suite 1526, Mont- real, Que. H2N 2J2. Tel. 514-388-1700. Fax: 514-388-B37B.
(Mgr.) B. Lewis; (Purch.Mgr.) M. Michael. Annual Sales (C). Co. Size (A).
- Greaves Jams & Marmalades Ltd., 55 Queen St., Box 26, Niagara-on-the-Lake, Ont. L0S 1J0. Tel. 416-468-7B31. Plant, Virgil, Ont. Jams, jellies, marmalade, chili sauce, relish.
(P. & Asst.Mgr.) D. Greaves; (T. & Asst.Mgr.) Miss M. Ann Greaves; (V.P.) Ms. A. Redekopp. Annual Sales (B). Co. Size (A).[®]
- Greb Inc., 6465 Millcreek Or., Suite 200, Mississauga, Ont. L5N 5R3. Tel. 416-567-0030. Toll Free: (204,306,403,506,604,709,807,902)800-263-5903, (416)800-387-2156, (519,613,705)800-263-5911, (418,514,819)800-387-B373. Fax: 416-567-0B00. Branch plant, Kitchener, Ont. Workmen's safety shoes, sportsmen's boots and shoes, casuals, etc. Brands, "Kodiak", "Job Rated", "Timberline". Parent company, Taurus Footwear Inc., Montreal, Que.
(P.) S. MacLellan; (Exec.V.P.Fin. & Ops.) R. Heredia; (G.M.Kitchener) J. Smith; (Mktg.Mgr.) O. McCarthy; (Mktg.Coord.) Ms. L. Troy. Annual Sales (E). Co. Size (E).[®]
- ★Greco Bros. Manufacturing Co. Ltd., 21 Teal Ave., Stoney Creek, Ont. L8E 2P1. Tel. 416-560-0661. Fax: 416-561-1494. Structural and miscellaneous steel, platwork including pressure vessels, etc.
(P.) A. Greco; (Mktg.) F. Tharme, P.Eng.; (S.T.) F. Gre- co; (Bookkeeper) Ms. H. Crowther. Annual Sales (C). Co. Size (A).
- ★Green, A.P., Refractories (Canada) Ltd., 234 Rosemount Ave., Weston, Ont. M9N 3C4. Tel. 416-241-5241. Fax: 416-241-3102. Telex: 06-969652. Branch offices and warehouses, Quebec, Montreal, Que., Ottawa, Ont., Win- niipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Plants, Weston, Acton, Ont. Fire brick, high temperature cements, castables and plastics, pre-cast shapes, cruci- bles, etc. Parent company, A.P. Green Industries Inc., Mexico, MO, U.S.A.
(P.) J. A. Talbot; (Purch.Mgr.) K. Gabriel; (V.P.Fin.) G. Wilson. Annual Sales (O). Co. Size (C).[®]
- Green Belting Industries Ltd., 5647 McAdam Rd., Missis- sauga, Ont. L4Z 1N9. Tel. 416-890-1250. Fax: 416-890-9290. Teflon and electrical pressure sensitive tape, electrical insulation.
(P.) R. Green; (G.M.) Mrs. G. Savoy; (S.M.) O. Mitchel. Annual Sales (C). Co. Size (A).[®]
- Green Bros. Fur Mfg. Ltd., 332 Richmond St. W., Toronto, Ont. M5V 1X2. Tel. 416-593-8860. Fax: 416-593-53B2. Fur garments.
(P.) H. Green; (S.T.) J. Green. Annual Sales (C). Co. Size (A).[®]
- ★Green Forest Lumber Limited, 194 Merton St., Toronto, Ont. M4S 3B3. Tel. 416-489-3336. Fax: 416-489-9B64. Telex: 065-24166. Branch offices, Lasarre, Que., Chicago, IL, Huntersville, NC, U.S.A. Plant, Chapeau, Ont. Subsidiary, Chapeau Forest Products Ltd., Cha- pleau, Ont. Spruce, pine and fir lumber for housing in- dustry, also kiln dried dimension lumber, and wafer- board. Parent company, Green Forest Lumber Corporation.
(P. & C.E.O.) J. T. Sereny; (Exec.V.P.Sales) J. N. Tay- lor; (V.P.Fin.) R. J. Smith; (V.P.Cdn.Sales) G. Shuchat. Annual Sales (G). Co. Size (E).[®]
- Green-Life Proteins Limited, R.R.#1, Brantford, Ont. N3T 5L4. Tel. 519-753-5400. Oehydrated alfalfa pellets.
(P.) E. E. Papple; (Mgr. & S.T.) S.E. Papple. Annual Sales (B). Co. Size (A).
- Green Valley Woodworking Ltd., 73 Healey Rd., Bolton, Ont. L7E 5A8. Tel. 416-857-0793. Fax: 416-857-4520. Cabinets, restaurant front and cash counters, dis- play cases, reception desks, work stations, wall units and lunchroom cabinets.
(P.) J. Oefrancesco; (G.M.) S. Defrancesco; (S.) C. De- francesco. Annual Sales (B). Co. Size (A).
- ★Greening Donald Co.Ltd., Commerce Rd., Orangeville, Ont. L9W 1X7. Tel. 519-941-1920. Fax: 519-941-96B3. Subsidiary, Greening Donald Company Inc. Wire cloth and screens, perforated metals. Parent company, The Budd Company, Troy, MI, U.S.A.
(P. & C.E.O.) R. J. Watson; (G.M.) J. L. Boccabella; (Cont.) W. Wilton; (Prod.Mgr.) Ms. O. Spike. Annual Sales (O). Co. Size (O).[®]
- ★Greening Donald Co. Ltd., Specialty Wire Division, Hwy. #24, Erin, Ont. N0B 1T0. Tel. 519-B33-9632. Fax: 519-B33-2213. Specialty alloy wire, stainless steel wire strand. Parent company, The Budd Company, Troy, MI, U.S.A.
(P. & C.E.O.) R. J. Watson; (G.M.) M.A. Oube; (Mktg. Mgr.) J. Macherson; (Cont.) W. Wilton. Annual Sales (O). Co. Size (D).[®]
- ★Greenline Resins Limited, 200 Universal Rd., Woodstock, Ont. N4S BA2. Tel. 519-539-0401. Fax: 519-539-3132. Telex: 064-74100. Plastic raw materials, resins, compounds, etc.
(P.) C. Green. Annual Sales (D). Co. Size (A).
- Greensteel Industries Limited, 975 Logan Ave., Winnipeg, Man. R3E 1P3. Tel. 204-774-4533. Fax: 204-7B6-5899. Associates, Steldor Ltd., Regina, Sask., Calgary, Edmonton, Alta., Steldor Hardware, Pero Sales (1966) Ltd., Winnipeg, Man. Custom and stock steel doors and frames, door chutes, etc.
(G.M.) J.J. McArdle; (S.M.) W.C. Rogers; (Plant Mgr.) H. Rogers. Annual Sales (O). Co. Size (O).[®]
- ★Greenwood Forest Products (19B3) Ltd., Box 9, Penticton, B.C. V2A 6J9. Tel. 604-493-72B4. Fax: 604-493- B130. Pine furniture components, unfinished and prefin- ished tongue and groove solid wood panelling.
(P. & G.M.) P.F. Beulah, P.Eng.; (V.P.Prod'n) G.H. MacAdam; (Compt.) M. Hughes; (V.P.Mktg. & Sales) O. Thirwell. Annual Sales (D). Co. Size (C).[®]
- Greer, W. E., Ltd., 14704-119 Ave., Edmonton, Alta. T5L 2P1. Tel. 403-451-1516. Fax: 403-451-0334. Branch offices, Calgary, Grande Prairie, Fort McMurray, Alta. As- sociate, Canadian Sanitation Group. Detergents, clean-

ers, germicides, floor finishes, car and truck washes, pressure washer chemicals, laundry products. Brands, "Wild Rose", "Greer", "Aix" odor counteractants and germicides.

(P.) J. C. Greer; (Cont.) Mrs. C. Swick. Annual Sales (D). Co. Size (C).^⑤

Greedy Lightnin Unit of General Signal, 100 Miranda Ave., Toronto, Ont. M6B 3W7. Tel. 416-781-6105. Fax: 416-781-0354. Telex: 06-969761. Branch offices, Halifax, N.S., Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Associates, Mixing Equipment Co. Inc., Rochester, NY, U.S.A.; Lightnin Mixers Pty. Ltd., Melbourne, Australia; Lightnin Mixers Ltd., Poynton, Cheshire, England. "Lightnin" fluid mixers, aerators, agitators, metering pumps, lime slakers, dry solids feeders, polymer systems.

(P.) D.N. Fraser; (P.A.) T.L. Downey. Annual Sales (N/R). Co. Size (N/R).

Greedy/BIF (Unit of General Signal Ltd.), 100 Miranda Ave., Toronto, Ont. M6B 3W7. Tel. 416-781-6105. Fax: 416-781-0354. Telex: 06-969761. Associates, Nortec S.G.S. Inc., Dartmouth, N.S., Montreal, Que., Summa Engineering, Toronto, Ont., Parval Equipment, Edmonton, Alta., Northart Engineering Sales Ltd., Winnipeg, Man., Black & Baird, Vancouver, B.C. "Omega" dry chemical feeders, "Universal Venturi" tube flow meters, metering pumps and instrumentation. Parent company, General Signal Limited, Toronto, Ont.

(Prod.S.M.) J. Humby. Annual Sales (N/R). Co. Size (N/R).^⑤

Gregg's Furniture Mfg. Ltd., 34 East 2nd Ave., Vancouver, B.C. V5T 1B1. Tel. 604-879-5328. Upholstered furniture. Brand, "Electro-Coil".

(P.) J.H. Bone. Annual Sales (B). Co. Size (A).

Gregoire, Paul, Ltée., 112 St-Regis Sud, St-Isidore, Que. J0L 2A0. Tel. 514-454-2085. Fax: 514-454-7179. Metal spinning, residential light fixtures.

(P.) P. Gregoire; (G.M.) M. Gregoire. Annual Sales (C). Co. Size (A).

Gregory-Cartwright Office Products, 812 Wall St., Winnipeg, Man. R3G 2T8. Tel. 204-786-8601. Toll Free: 800-782-0174. Fax: 204-885-9239. Branch office, 379 Broadway, Winnipeg, Man. Office furniture, legal forms, printing, computer supplies.

(Partner) 8.G. Eyford; (Partner) M. Jensen; (Compt.) R. Picton; (Purch.Dir.) Ms. 8. London. Annual Sales (D). Co. Size (C).^⑤

★Gregory Forest Products Ltd., Tachie Rd., P.O. Box 1090, Fort St. James, B.C. V0J 1P0. Tel. 604-996-7101. Fax: 604-996-8844. Branch office, Vancouver, B.C. "Canadian Redwood" lodge pole pine lumber.

(P.) P. Gregory. Annual Sales (D). Co. Size (B).^⑤

★Gregory Geoscience Limited, 1794 Courtwood Cres., Ottawa, Ont. K2C 2B5. Tel. 613-224-9565. Fax: 613-226-5224. Telex: 053-4370. Associate, Otal Precision Co. Ltd., Ottawa, Ont. "Procom-2" optical transfer device for enlarging single images, "SCD" module converts "Procom-2" into stereo format, "DIG" module adds digitizing capability, "RFS" module converts data carrier to use of roll film.

For.Rep., Optomech Engineers Pvt. Ltd., Hyderabad, India.

(P.) H. D. Moore; (Mgr.Mktg. & Sales) Ms. E. Moore; (Bus.Mgr.) Ms. P. A. Williams. Annual Sales (B). Co. Size (A).^⑤

★Greif Containers Inc., [Contentants Greif Inc.], 4219 Park St., P.O. Box 27, Niagara Falls, Ont. L2E 6S8. Tel. 416-358-3271. Fax: 416-358-6968. Branch offices, Montreal, Que., Milton, Hamilton, Belleville, Ont., Lloydminster, Alta. Plants, Maple Grove, Montreal, Que., Belleville, Bowmanville, Fort Frances, Fruitland, Stoney Creek, Milton, Massey, Ont., Lloydminster, Alta. Steel, fibre and plastic drums, tote boxes, pallets, liners, paper cores and tubes. Brands, "Nest-All", "Plast-I-Lined", "Carpenter Fibre Drums", "Plast-I-Chime", etc.

(P.) S. Timsans; (V.P.) E. Drost; (Purch.Mgr.) D. E. Warren; (Mgr.Lloydminster) J. R. Knisley; (Mgr.Milton) G. F. Bates; (Mgr.Stoney Creek) R. W. Tweedle; (Mgr.Stoney Creek) R. Elliott; (Mgr.Fruitland) C. Santoni; (Mgr.Bowmanville) J. Robertson; (Mgr.Belleville) L. G. Watson; (Mgr.LaSalle) J. A. Hampson; (Mgr.Maple Grove) G. Bertrand. Annual Sales (E). Co. Size (E).^⑤

†Gremark Industries Ltd., 27 York Pl., Cambridge, Ont. N1R 3P6. Tel. 519-740-6204. Fax: 519-740-6236. Waterbed frames, headboards, canopy beds, case goods and custom furniture.

(P.) O. DiCesare; (V.P.) G. DiCesare; (S.T.) Ms. E. DiCesare; (G.M.) M. DiCesare. Annual Sales (B). Co. Size (A).^⑤

Grenco Industries Ltd., 9846 - 60 Ave., Edmonton, Alta. T6E 0C5. Tel. 403-438-5070. Toll Free: 800-661-3945. Fax: 403-438-5077. Pump and compressor parts, piston rods, plungers, studs with rolled threads, valves, machine parts, heat treating, thermal spray coatings, honing and grinding.

(P.) E. Grenke; (Fin.) Ms. E. Goeres; (Prod'n) A. Grenke; (Purch.) G. Karch; (Comp.Analyst) D. Grenke. Annual Sales (C). Co. Size (A).^⑤

Grenico Inc., 324 3ieme rue, Limoilou, Quebec, Que. G1L 2V8. Tel. 418-64B-1056. Fax: 418-64B-1492. Snowboots, dress shoes and casuals.

(P.) P. Grenier. Annual Sales (D). Co. Size (D).^⑤

Grenier, C.J., Ltée., 4835 Colonial Ave., Montreal, Que. H2T 1W4. Tel. 514-844-3333. Fax: 514-844-9785. Plants, Montreal, St-Jean, Que. Corsets, brassieres, etc. Brands, "Grenier", "Karess", "Poof", etc.

(P.) C.J. Grenier; (V.P.) Mrs. R. Grenier; (G.M.) M. Eugene Labelle; (Mgr.St-Jean) Mrs. M. Mills. Annual Sales (D). Co. Size (E).^⑤

★GRENVILLE CASTINGS LIMITED, P.O. Box 100, Merrickville, Ont. K0G 1N0. Tel. 613-269-4701. Fax: 613-269-3527. Aluminum permanent mould and low pressure castings, bridge posts.

(P. & G.M.) J.S. Dinsmore; (V.P.) M. Walsh; (S.T.) T. Walsh; (S.M.) D. M. Gorman; (Mfg.Mgr.) R. Tamblin. Annual Sales (D). Co. Size (C).^⑤

Grenville Designers & Printers, 25 Scarsdale Rd., Don Mills, Ont. M3B 2R2. Tel. 416-449-4499. Fax: 416-449-4119. Subsidiaries, Grenville Personnel Consultants, Grenville Management Services, Grenville Graphics, Grenville Printing. Printers, also printing management and consulting service.

(P.) M.W. Burke; (V.P.) W.J. Burke; (V.P.) M.F. Burke; (T.) D.M. Burke. Annual Sales (E). Co. Size (E).

Gresham Industrial Inks, 349 Ridout St.N., P.O. Box 3360, Stn."A", London, Ont. N6A 4K3. Tel. 519-434-5785. Fax: 519-434-9516. Industrial inks and marker for metal, plastic, glass, etc. Brands, "Monark", "Alpha", "Opalac", "Mark-Maker", "Rol-Tip", "Lay-Out". Parent company, Sterling Marking Products Inc.

(P.) R. W. Schram. Annual Sales (A). Co. Size (A).^⑤

★Grey Owl Paddles Limited, 62 Cowansview Rd., Cambridge, Ont. N1R 7N3. Tel. 519-622-0001. Wooden canoe and kayak paddles.

(Mng.Dir.) B. W. Dorfman; (Off.Mgr.) Mrs. V. Dorfman. Annual Sales (B). Co. Size (A).^⑤

Greyhound Canada Inc., See Les Autobus MCI.

Greyhound Canada Inc. dba Les Autobus MCI, 1000 Industrial Blvd., St. Eustache, Que. J7R 5A5. Tel. 514-472-6410. Fax: 514-472-7105. Branch office, Frank Fair Industries, Winnipeg, Man. Associates, Motor Coach Industries Ltd., London, Ont., Motor Coach Industries, Winnipeg, Man. Transit buses. Parent company, Transportation Manufacturing Corporation, Roswell, NM, U.S.A.

For. Rep., Universal Coach Parts, IL, U.S.A.

(Exec.V.P.) S. Mintier; (Exec.Consultant, Sales & Mktg.) D. Kershaw; (Cont.) R. Picard; (Dir.Prod.) J. DiLallo; (Mat'l Mgr.) V. Fortin; (Engr'g Mgr.) R. Springham; (Pers.Mgr.) G. Laberge. Annual Sales (F). Co. Size (F).

★Greyline Instruments Inc., 800 Campbell St., Cornwall, Ont. K6H 6L7. Tel. 613-938-8956. Fax: 613-938-4857. Branch office, Massena, NY, U.S.A. "PDFM20" portable doppler flow meter, "DFS 20" doppler flow switch, "OCF 30" channel flow monitor, "MFS100" microphone switch, "DLM 35" level monitor, "E Z Scan" voltage detector.

(P.) W.F. Robson; (V.P. & S.M.) E. Higginson. Annual Sales (B). Co. Size (A).^⑤

Greystone Energy Systems Inc., 150 English Dr., Moncton, N.B. E1E 4G7. Tel. 506-853-3057. Fax: 506-853-6014. Temperature sensors and transmitters, thermocouples, static, differential and gauge pressure and humidity transducers, air flow stations, current switches, multiplexers, power supplies, etc.

(P.) W. Robblee; (Prod'n Mgr.) F. Valiquette. Annual Sales (C). Co. Size (A).^⑤

Griffin Canada Inc., 1375 Brouillette St., P.O. Box 310, St. Hyacinthe, Que. J2S 7B6. Tel. 514-774-5311. Fax: 514-778-1255. Branch office and branch plant, Winnipeg, Man. Pressure poured steel wheels and anchor composition brake shoes for railway and transit service. Parent company, and For.Rep., Amsted Industries Incorporated, Chicago, IL, U.S.A.

(P.) D. B. Whitehurst; (V.P. & G.M.) L. A. Jubinville; (S.T.) H. L. Hebert; (Dir.Mktg.) A. F. Philbin; (Dir. Purch.) 8. G. Roy; (Plant Mgr.) L.J. Roy; (Plant Mgr. Winnipeg) G.H. Stewart. Annual Sales (E). Co. Size (E).^⑤ Griffin House Graphics Limited, 461 King St. W., Toronto, Ont. M5V 1K7. Tel. 416-596-8800. Fax: 416-596-8544. Printers.

(P.) J. W.F. Griffin; (S.T.) A. P.E. Griffin; (G.M.) A. D.8.G. Griffin. Annual Sales (C). Co. Size (B).^⑤

Griffin, W.L., Printing Limited, 18 Linden St., Hamilton, Ont. L8L 3H6. Tel. 416-547-3244. Fax: 416-547-3883. Catalogues, colour printing, offset litho.

(P.) J.K. Miller; (V.P.) R.C. Sullivan; (Plant Mgr.) W. Schoetzig. Annual Sales (C). Co. Size (B).^⑤

★Griffith Laboratories, Limited, The, (Les Laboratoires Griffith, Limitée), 757 Pharmacy Ave., Scarborough, Ont. M1L 3J8. Tel. 416-288-3050. Fax: 416-288-3481. Telex: 06-963562. Branch offices, Montreal, Que., Winnipeg, Man., Vancouver, B.C. Branch plants, Cannington, South River, Ont. Associated companies: Griffith Laboratories (U.K.) Limited, England; Laboratorios Griffith De Mexico S.A., Monterrey, N.L., Mexico; Laboratorios Griffith De Centro America, S.A., San Jose, Costa Rica; Griffith Laboratories Thailand Ltd., Bangkok, Thailand; Griffith Laboratories Europe N.V., Herentals, Belgium; Griffith Laboratories Pty. Ltd., Bayswater, Victoria, Australia; Griffith Laboratories (Philippines) Inc., Makati, Philippines; Griffith Laboratories Japan K.K., Tokyo, Japan; Griffith Laboratories Dominicanos, S.A., Santo Domingo, Dominican Republic; Griffith Laboratories Middle East Ltd., Tel Aviv, Israel, Griffith Laboratories (H.K.) Ltd., Hong Kong, Griffith Laboratories N.Z. Limited, New Zealand. Seasonings, liquid smoke, reacted meat flavours, spices, sausage binders, cereals, breadings and batters, vegetable proteins. Brands, "Prague Powder", "FOS", "Emulsitex", "Krusto", "Spice Royals", "Lactaid", etc. Parent company, Griffith Laboratories USA Inc., Alsip, IL, U.S.A.

(Chmn. & C.E.O.) J. Aubry Schollar; (P. & C.O.O.) A.H. Hawley; (V.P.Sales & Mktg.) D.M. Morrison; (V.P.Mfg.) G. O. Overzet; (V.P. & Corp.S.) R. J. Page; (V.P.Fin.) J. Kamerman; (V.P.Breading Dir.) A. C. Humphrey; (V.P.Tech.) J. Holme, Ph.D. Annual Sales (E). Co. Size (E).^⑤

★Griffith Oil Tool, 3660 - 93 St., Edmonton, Alta. T6E 5N3. Tel. 403-463-3929. Fax: 403-463-3276. Telex: 037-2243. Kelly and tubing safety valves, reamers and stabilizers, drilling and fishing jars, shock and bumper subs, jar accelerators, well service triplex and centrifugal pumps, jacking cylinders, breakout units, jar testers, downhole motors, etc. Parent company, Dresco Energy Services Ltd.

For.Reps., Spidle Sales & Service, Vernal UT, U.S.A.; Gillette & Whitehead, Singapore.

(P.) P.S. Grant; (G.M.) K. Jacobsen; (S.M.) A. Whyte; (P.A.) W. Doberstein. Annual Sales (D). Co. Size (C).^⑤

Griffith Saddlery & Leather Limited, 240 Norfolk St., P.O. Box 633, Stratford, Ont. N5A 6V6. Tel. 519-273-0921. Toll Free: 800-265-4935. Fax: 519-273-0520. Leather and nylon dog collars, halters and bridles, saddle pads, leather harnesses, neatsfoot and harness oil, pine tar.

(P. & G.M.) G.A. Rau. Annual Sales (C). Co. Size (B).^⑤

Grightmire Steel Construction Limited, 65 Morley Ave., Hamilton, Ont. L8H 3R8. Tel. 519-549-7838. Structural steel fabrication. Co. Size (A).

Gril-Lite Gas Products Canada, 61 Thames St., P.O. Box 481, Chatham, Ont. N7M 5K6. Tel. 519-354-5503. Toll Free: (416,514,519,613,807,819) 800-265-9422. "Olympia" and "Grillrite" gas fired barbecues, "Storglow" gas lamps.

(P.) R. A. Story. Annual Sales (B). Co. Size (A).^⑤

★Grillage Bolar (Canada) Inc., 11885 Adolphe Caron, Montreal, Que. H1E 6J8. Tel. 514-648-7385. Fax: 514-648-4999. Foot, drainage and circular door grilles, heating and ventilation, decorative and wall grilles, also roof hatches, etc. Registered trade mark, Bolar.

(P.) A. Lazure; (S.T.) Ms. L. Pomerleau-Chevrefils. Annual Sales (C). Co. Size (A).^⑤

Grimms Finest Sausage, 7680 Alderbridge Way, Richmond, B.C. V6X 2A2. Tel. 604-273-1681. Toll Free: (403,604) 800-663-4746. Fax: 604-273-0324. Sales offices, Calgary, Edmonton, Alta. European fancy sausages and smoked meats.

(P. & G.M.) H. Grimm. Annual Sales (E). Co. Size (D).^⑤

Grimm's Foods Limited, 2160 No.7 Highway, Concord, Ont. L4K 1W6. Tel. 416-669-1648. Fax: 416-669-

6027. Prepared and frozen seafood products, vegetables and chicken.
(P.) L. Janes. Annual Sales (D). Co. Size (D).Ⓢ
- Grimsby Custom Tooling Limited, 343 Barton St., P.O. Box 9297, Stoney Creek, Ont. L8G 3X9. Tel. 416-664-4743. Fax: 416-664-1688. Foundry tooling, wood and metal patterns and core boxes, permanent moulds, duplicating, profiling, forging dies.
(P.) T.J. Marcelissen. Annual Sales (C). Co. Size (B).Ⓢ
- Grimsby Linen Manufacturers Limited, 336 Green Rd., P.O. Box 9026, Stoney Creek, Ont. L8G 3X7. Tel. 416-664-5166. Baby garments. Brands, "Cradle Talk", "Sugar and Spice".
(S.M. & P.A.) P. Van Riezen. Annual Sales (B). Co. Size (A).
- Grimsby Packaging Limited, 191 South Service Rd., Grimsby, Ont. L3M 4H6. Tel. 416-945-2621. Fax: 416-945-2625. Custom corrugated, specialty boxes, custom die cutting.
(P. & G.M.) P. M. Jones. Annual Sales (B). Co. Size (A).Ⓢ
- ★Grimsby Stove & Furnace, Limited, 27 John St., Grimsby, Ont. L3M 1X4. Tel. 416-945-5446. "Grimsby" oil and gas fired and electric domestic forced air furnaces.
(P. & G.M.) J.A. Sims; (S.M.) C. Hampel. Co. Size (B).Ⓢ
- Grimsby Welding Company, 55 Ridge Rd.E., R.R.#1, Grimsby, Ont. L3M 4E7. Tel. 416-945-4352. Steel containers and arc-contract welding.
(Prop.) T. Baran. Co. Size (A).
- Grimson & Sons (1982) Ltd., 163 W. Hastings St., Vancouver, B.C. V6H 1H5. Tel. 604-683-1840. Fax: 604-683-1819. Men's and ladies' gold, diamond and genuine stone jewellery, pendants and earrings.
(P.) D. French; (G.M.) Ms. L. Jewitt. Annual Sales (8). Co. Size (A).Ⓢ
- Grinding Specialties Co. Ltd., 76 McCulloch Ave., Rexdale, Ont. M9W 4M6. Tel. 416-247-7156. Tools, dies, gauges, moulds, electrical discharge machining, and jig grinding.
(P.) C. Anderson; (P.A. & Plant Mgr.) R. Sévigny. Annual Sales (8). Co. Size (A).Ⓢ
- ★Grinnell Corporation of Canada Ltd., 10 North Queen St., Toronto, Ont. M8Z 2C5. Tel. 416-251-4171. Fax: 416-252-1527. Sales offices and warehouses, Dartmouth, N.S., Montreal, Que., Sarnia, Stoney Creek, Sudbury, Toronto, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Edmonton, Calgary, Alta., Vancouver, Nanaimo, B.C. Hanger plant, Mississauga, Ont. Pipe hangers, grooved couplings and fittings. Brands, "Grinnell", "Gruvlok" etc. Parent company, Tyco Laboratories Inc., Exeter, NH, U.S.A.
(V.P.) J.D. Lewis. Annual Sales (F). Co. Size (E).
- Grip-Rite Carpet Accessories Ltd., 12002-75 St., Edmonton, Alta. T5B 2B6. Tel. 403-479-2323. Fax: 403-479-6654. "Ritegrip" carpet gripper and tackless, vinyl mouldings for floor coverings.
(P.) C. Veldkamp; (Plant Mgr.) H. Veldkamp. Annual Sales (C). Co. Size (A).Ⓢ
- Grober Inc., 162 Savage Dr., P.O. Box 1388, Cambridge, Ont. N1R 7G7. Tel. 519-622-2500. Toll Free: 800-265-7863. Fax: 519-623-8120. Subsidiaries, Grodell Foods Ltd., Delft Blue Inc. Feed and supplements for cattle, lamb, etc., meat packers. Brands, "Grober", "Delft Blue". Parent company, Bartelse Holdings Limited.
(Exec.) J. Bartelse; (Cont.) A. Nuys; (S.M.) R. Kurtz; (Exp.Mgr.) M. Cooper; (Plant Mgr.) M. Silveira. Annual Sales (E). Co. Size (D).
- ★Grohmann Knives (1974) Ltd., 88 Water St., P.O. Box 40, Pictou, N.S. B0K 1H0. Tel. 902-485-4224. Fax: 902-485-5872. Branch office, New Glasgow, N.S. Associate, Knife World Inc., New Glasgow, N.S. Canadian outdoor and kitchen knives. Brands, "Grohmann", "Russell".
For.Reps.: U.S.A., England, Australia, Sweden, Norway, Germany.
(P.) M. Babinec. Annual Sales (8). Co. Size (A).Ⓢ
- Groleau Inc., 631 Notre Dame St., C.P. 160, Ste-Thecle, Que. G0X 3G0. Tel. 418-289-2015. Toll Free: 800-463-3835. Hardwood lumber, mosaic parquet and hardwood flooring, glued-up panels, furniture components, kiln drying.
(P.) P. Groleau; (Mgr.) D. Groleau; (S.) Mrs. L. Groleau. Annual Sales (D). Co. Size (D).Ⓢ
- Grondin & Fils Ltée., Woburn, Que. G0Y 1R0. Tel. 819-544-2411. Spruce and fir lumber.
(G.M. & S.M.) R. Grondin. Annual Sales (C). Co. Size (N/R).
- Gropp Manufacturing Limited, 8 Fortecon Dr. GP Box K-7, RR#1, Gormley, Ont. L0H 1G0. Tel. 416-841-8744. Fax: 416-841-3363. Special machinery, conveying systems, precision machining and fabrication.
(P. & G.M.) D.A. Gropp; (Off.Mgr.) Ms. E. Gropp. Annual Sales (8). Co. Size (A).Ⓢ
- Grosnor of Canada Limited, 100 Brydon Dr., Rexdale, Ont. M9W 4N9. Tel. 416-744-2011. Fax: 416-744-2374. Subsidiary, Canadian Sample Company, Associate, Dimension Weld Canada. Advertising specialties, binders, looseleaf products, inflatables, custom heat sealing, packaging.
(P.) R. Wilkinson; (V.P.) G. Schnarr; (V.P.Engr'g) S. Brown. Annual Sales (C). Co. Size (B).
- Grosvenor, D. H., Inc., 400 de Maisonneuve W., Montreal, Que. H3A 1L4. Tel. 514-288-1255. "Grosvenor Canada Originals" fur coats and skins.
For. Reps.: Hans Albrecht C/O D. and H. Grosvenor GMBH, Frankfurt, W. Germany; D. H. Grosvenor AG, Geneva, Switzerland.
(P.) R. Landau. Co. Size (C).
- ★Grote Mfg. Ltd., 393 Nugget Ave., Scarborough, Ont. M1S 4G3. Tel. 416-291-8861. Toll Free: 800-268-5612. Fax: 416-291-8135. Telex: 065-25363. "Grote" truck lighting and mirrors. Parent company, Grote Mfg. Ltd., Madison, IN, U.S.A.
(P.) E. Morris; (Compt.) W. Wilkinson; (P.A.) Ms. N. Drinkle. Annual Sales (D). Co. Size (C).
- †Ground Control (Sudbury) Limited, 1150 Kelly Lake Rd., Sudbury, Ont. P3E 5P4. Tel. 705-673-3020. Fax: 705-673-5946. Telex: 067-7536. Resin cartridges, cable-bolts, rockbolts, rebar for support of walls and roofs in mining and construction applications, cement pumps and mixers, shotcrete equipment.
(C.E.O.) P. Villgren; (G.M.) V. A. Jarvi. Annual Sales (D). Co. Size (B).Ⓢ
- ★Group Four Furniture Inc., 25 - 5 Connell Court, Toronto, Ont. M8Z 1E8. Tel. 416-251-1128. Fax: 416-251-6285. Tubular steel and upholstered contract seating, tables, fully upholstered lounge and reception area seating. Brand, "Group Four".
For.Reps. throughout U.S.A.
(P. & G.M.) Ms. J. Mannell; (S.M.) T. Mannell; (P.A. & Plant Mgr.) D. Mannell. Annual Sales (C). Co. Size (A).Ⓢ
- ★Group P.P.D. Inc., 1755 Belvedere St. S., Sherbrooke, Que. J1H 4E4. Tel. 819-566-0995. Fax: 819-569-9531. Industries P.P.D. Inc. Sherbrooke Que., P.P.D. Rimspec Inc. Sherbrooke, Que., P.P.D. Research Inc. Mould Div. and Machy Div. Waterville, Que., P.P.D. Thermoplastic Inc. Waterville, Que., P.P.D. (USA) Inc. Madison, S. Dakota, U.S.A. Snowmobile, agricultural and industrial sprockets, idler wheels, railroad wear eliminator parts, rotors, impellers, bushings and bearings fabricated from U.H.M.W. polyethylene. Large RIM moulded parts for automotive and recreational vehicles. Nickel shell RIM moulds. Injection machines and presses for RIM moulding. Injection moulding of thermoplastics (custom). Parent company, Group P.P.D. Inc.
(C.E.O.) R. Morrisette; (P.) R. Ducharme; (Cont.) C. Bouchard; (Dir.Mktg. & Sales) J. Coley. Annual Sales (E). Co. Size (E).Ⓢ
- †Group Water, 758 chemin du Jols, Nuns Island, Que. H3E 1A8. Tel. 514-769-1201. Subsidiary, Droguerie Canada Ltée. Cosmetics and toilet preparations. Brands, "Anne Marie", "Brunante by Michel Robichaud".
(P.) S. Parent; (Exec.V.P.) P. Fortin; (Mktg.V.P.) Ms. C. Carrière; (P.A.) R. Comeau. Annual Sales (C). Co. Size (B).
- Groupe 8.M.F. Inc., See B.M.F. Group Inc.
- †Groupe 8ocenor Inc., 274 rue Duchesnay, C.P. 1000, Ste-Marie, Que. G6E 3C2. Tel. 418-387-7723. Toll Free: 800-463-8883. Fax: 418-387-2078. Associates, Fenebec Inc., Unik Windows & Doors Ltée., Nelken Kitchen Cabinets Inc. "8onneville" windows and doors, garage doors, mouldings. Parent company, Bonneville Windows & Doors.
(P.) J. 8onneville; (V.P.) G. Lapointe; (V.P.) Ms. D. Bonneville; (V.P.) G. Bonneville; (V.P.) O. Fauteux. Annual Sales (E). Co. Size (F).Ⓢ
- Groupe Christie Ltée., Le, See Christie Group Ltd.
- Groupe Equimer Inc., Le, 61 rue Commerciale, C.P. 68, Levis, Que. G6V 6N6. Tel. 418-837-5827. Fax: 418-833-3157. Telex: 051-3302. Subsidiary, AMT Marine Inc., St-Antoine-de-Tilly, Que. Shipbuilding and repairs. Parent company, Placements Beaudier Inc., Montreal, Que.
(P. & G.M.) M. Bernier; (Sales Rep.) R. Morin. Annual Sales (C). Co. Size (C).Ⓢ
- Groupe G & G Ltée., 6245 boul. des Grandes Prairies, St-Leonard, Que. H1P 1A5. Tel. 514-325-3711. Fax: 514-325-3900. Custom metal fabrication, plate work, structural steel work, tankers, pressure vessels.
(P. & G.M.) S. Imamedjian; (P.A.) A. Imamedjian. Annual Sales (D). Co. Size (C).Ⓢ
- Groupe La Cantiniere Inc., Le, 2387 Remembrance, Lachine, Que. H8S 1X4. Tel. 514-634-7201. Fax: 514-634-1962. Branch offices, Ville St. Laurent, Laval, Montreal, St. Hubert, Que., Gloucester, Ont. Ready to eat foods. Parent company, Excelco Montreal.
(P.) W. Laarhoven; (V.P. & Dir.Gen.) J. Monette; (Dir. Sales & Mktg.) C. J. Roy; (Cont.) D. Cadieux; (Dir.Purch.) S. Lafrance; (Dir.Quality) R. Noel; (Chief Hum.Res.) C. De Seve. Annual Sales (E). Co. Size (E).
- Groupe Laperriere & Verreault, 3100 Westinghouse, Ind'l Pk.#2, Trois-Rivières, Que. G9A 5E1. Tel. 819-373-5733. Fax: 819-372-1315. Branch office, Pointe Claire, Que. Plant, Chicoutimi, Que. Associates, Industries Couture Ltée., Chicoutimi, Montclair Prokontrol Inc., St-Joseph de Beauce, Hydro-Mecanique Construction Inc., Quebec, Automation Air-Tel Inc., Beloeil, Ateliers Fabron Inc., Trois-Rivières, Que. Paper mill machinery, aluminum and general heavy industry equipment.
(P.) L. Verreault; (V.P.Ops.) Y. L'Heureux; (V.P.Const.) L. Laperriere; (V.P.Fin & Admin.) 8. Saulnier; (S.M.) B. Therrien; (G.M.Engr'g & Dev.) A. Piette; (V.P.Proj.Mgr.) J. Desbiens. Annual Sales (F). Co. Size (F).Ⓢ
- Groupe Lavo Inc., 1855 Joliette, Montreal, Que. H1W 3G2. Tel. 514-526-7783. Toll Free: 800-361-6891. Fax: 514-526-2768. Plant, Toronto, Ont. Associates, Lavo Ltée., Lavo Distribution, Dutch Distribution Inc. Javel water, scouring compounds, liquid fabric softener and window cleaner. Brands, "Parisian", "Old Bleach", etc.
(P.) G. Bouthillier; (V.P.Mktg.) A. Goyette; (V.P.) G. Garipey; (V.P.) P. Bouthillier. Annual Sales (E). Co. Size (E).Ⓢ
- Groupe Mirabau Inc., See Mirabau Group Inc.
- Groupe Mirabau Inc., See Merchants Awning Co., Limited.
- Groupe Permacon Inc., Le, 3145 rue Bombardier, Ville d'Anjou, Que. H1J 1A5. Tel. 514-355-4666. Associate, Permacon Ottawa Inc., Stittsville, Ont. Precast concrete steps, slabs, interlocking stone, concrete, slope and specialty blocks. Brands, "Unit-Step", "Heritage".
(P.) B. Castonguay; (Exec.V.P.) R. Castonguay; (G.M.) B. A. Rawlins. Annual Sales (N/R). Co. Size (C).Ⓢ
- Groupe Qualité Lamèque Ltée., See Lameque Quality Group Ltd.
- Groupe SNC, Le, See SNC Group, The.
- Groupe Tremca Inc., 800 boul. Industriel, Iberville, Que. H2X 4W8. Tel. 514-348-6884. Toll Free: 800-363-1458. Fax: 514-348-8198. Associates, Tremblay Cement Products Inc., Iberville, Unit Precast Ltd., St-Luc, Que. Concrete paving stones, pipe.
(P.) J. Tremblay; (G.M.) M. Caron; (S.M.) M. Boulanger; (Plant Mgr.) J. Caron. Annual Sales (D). Co. Size (D).Ⓢ
- Groupe Vetements Yonkers Inc., Le., See Yonkers Sportswear Group Inc.
- Groupe Watier Inc., 758, chemin du Golf, Nun's Island, Que. H3E 1A8. Tel. 514-769-1201. Telex: 05-25309. Branch office, Toronto, Ont. Subsidiaries, Lise Watier Cosmétiques Omega, Cosmétiques Institut de Beaute Lise Watier. "Lise Watier" cosmetics and accessories, "Exigence" and "Aloe Active" skin care products, "Harmonis", "Andrade", "Ivresse" and "Celebration" perfumes.
(Exec.V.P. & G.M.) M. Langlois; (Dir.Purch.) P. Roy; (Dir.Mktg.) C. Courtois; (Dir.Ops.) O. Decostes; (Dir.Fin. & Admin.) D. Niding. Co. Size (E).
- Groupe d'Imprimeries Inter-Mark Inc., See Inter-Mark Printing Group Inc.
- Grumbacher, M., (Canada) Inc., 460 Finchdene Sq., Scarborough, Ont. M1X 1C4. Tel. 416-299-7000. Fax: 416-299-7064. Telex: 06-23144. Fine brushes and artists' material. Brands, "Pre-Tested", "Mussini", "Rembrandt", "Lyons", "Leonardo Da Vinci", "Gainsborough", etc. Parent company, M. Grumbacher Inc., New York, N.Y., U.S.A.
(P.) F.H. Weaver; (S.M.) A. E. Lawson; (Plant Mgr.) P. Smith; (Cont.) G. Aldred. Co. Size (B).
- Grusko Distributors Inc., 2-288 Princess St., Winnipeg, Man. R3B 1M3. Tel. 204-947-0383. Toll Free: 800-665-0560. Fax: 204-957-5394. Subsidiary, Love enterprises, Winnipeg, Man. Plastic tops and decorations for wedding cakes.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

* Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) D. Grusko; (V.P.Purch.) Ms. W. Grusko; Compt.) K. King; (Prod.Mgr.) T. Cottrell. Annual Sales (B). Co. Size (A).
- ★Gryphon Automation Inc., 55 Torbay Rd., Unit 11, Markham, Ont. L3R 1G7. Tel. 416-475-2244. Fax: 416-475-7697. Subsidiaries, Automation Technologies, Gryphon Motor Sports, Associated Packaging Systems. Special purpose machinery, assembly and automation equipment for electronics, automotive and electrical industries, also design and build pharmaceutical equipment, robotic work cells.
- (C.E.O.) U. Klee; (G.S.M.) J. Cairns; (Plant Mgr.) K. Willis. Annual Sales (C). Co. Size (A).⑤
- Guard-X Inc., 5877 Papineau Ave., Montreal, Que. H2G 2W3. Tel. 514-277-2127. Fire alarms, fire extinguishers and recharges for extinguishers. Brand, "Guard-X".
- (P.) Y. Verville; (S.) P. Patry. Co. Size (N/R).
- Guardian Industries Ltd., P.O. Box 4BB, 10 Rouse St., Tillsonburg, Ont. N4G 4J1. Tel. 519-842-6421. Fax: 519-842-8718. Automotive and architectural glass tempering for patio and storm doors, shower doors, shelving, etc., insulated glass. Parent company, Guardian Industries Corp., Detroit, MI, U.S.A.
- (Plant Mgr.) J. Schwartz. Annual Sales (D). Co. Size (D).⑤
- ★Guardline Products (198B) Limited, 21 Marycroft Ave., Woodbridge, Ont. L4L 5Y6. Tel. 416-851-9750. Thermally improved aluminum windows and patio doors, p.v.c. residential windows and fabric awnings.
- (P.) R. Mueller; (V.P. & G.M.) F. Visser; (V.P.Tech. Serv.) W. Bachofner; (Mgr.Fin. & Admin.) G. Lowman. Annual Sales (D). Co. Size (C).⑤
- Guardsman Products Limited, 1915 2nd St.W., Box 399, Cornwall, Ont. K6H 5T1. Tel. 613-932-8960. Fax: 613-932-4439. Branch office and warehouse, Mississauga, Ont. Divisions, Coatings and Resins. Wood finishing systems for furniture and wood products, urethane systems, polyester resins and specialty coatings. Brands, "Moclad", "Photuf", "Lustrelac", "Hydrolac", etc. Parent company, Guardsman Products Inc., Grand Rapids MI, U.S.A.
- (V.P. & G.M.) J. Fyfe; (Cont.) S. Schmitz; (Tech.Dir.) T. Harte; (Ops.Mgr.) R. Boucher. Annual Sales (E). Co. Size (D).⑤
- ★Gudgeon Bros. Limited, 420 Neptune Cres., London, Ont. N6M 1A1. Tel. 519-451-5320. Fax: 519-453-8753. Pattern makers, permanent mold castings, foundry machinery, thermal gas fired sand reclaimer.
- For.Reps., Fotec Limited, Birmingham, England; Inter-technics - Brandt Equipment & Supply Co., Fortworth, TX, U.S.A.
- (P. & C.E.O.) W. G. Gudgeon; (V.P.Foundry Equip.Div. & Exec.V.P.) B.D. Gudgeon; (G.M. & S.T.) W.H. Gudgeon; (Off.Mgr.) R.A. Porter. Annual Sales (C). Co. Size (B).⑤
- Gudgeon Cabinets Limited, 345 Dosco Dr., Stoney Creek, Ont. LBE 2N6. Tel. 416-662-2292. Fax: 416-662-2299. Elevator cabs, freight gates, cabinet work, natural veneers, fire rated hang on panels, etc. Brand, "Gudgeon".
- (P.) H. F. Gudgeon; (G.M.) R. A. Gunn. Annual Sales (B). Co. Size (A).⑤
- Guelph Precast Structures Ltd., 40 Rutherford Crt., Guelph, Ont. N1G 4N5. Tel. 519-837-1414. Fax: 519-837-1900. "Waffle-Crete" structural precast concrete building system, precast stairs, curtain walls and other specialty products.
- (G.M.) M. Riffer; (Plant Mgr.) N. Hasaan. Annual Sales (C). Co. Size (A).⑤
- †Guelph Soap Company Inc., The, 34 York St., Elora, Ont. N0B 1S0. Tel. 519-824-2581. Branch office, Rawdon, Que. "Solar" and "Classic" soap bars and powder, concrete additives, liquid chemical reactor products, dry mix chemical blends, lard oils, epoxides, calcium stearates.
- (P.) M. Bosch. Annual Sales (C). Co. Size (A).⑤
- Guelph Tool & Die Ltd., 39 Royal Rd., Guelph, Ont. N1H 1G2. Tel. 519-822-5401. Fax: 519-822-0377. Branch plant, 20 Massey Rd., Guelph, Ont. Associate, Guelph Tool Sales Inc., Southfield, MI, U.S.A. Tooling, stamping, wire assemblies.
- (P.) R. S. Ireland. Annual Sales (E). Co. Size (E).⑤
- ★Guelph Twines Ltd., 50 Crimea St., P.O. Box 125, Guelph, Ont. N1H 6J6. Tel. 519-821-9140. Fax: 519-821-9756. Plastic tying and baler twines, rope yarns, plastic and paper cable fillers.
- (P.) G. A. Bennett; (S.T.) G. A. McDonald; (Plant Mgr.) J. A. Bamsey. Annual Sales (C). Co. Size (A).⑤
- Guenther Doors Ltd., Box 340, Yarrow, B.C. VOX 2A0. Tel. 604-823-6223. Telex: 043-61550. Wooden, bi-fold and fire doors.
- (P.) J. M. Guenther; (P.A.) P. Jansen; (S.M.) S. Scott. Annual Sales (D). Co. Size (C).
- Guenzler, George, & Sons Division of Annor Wood Products Limited, 601 Colby Dr., Waterloo, Ont. N2V 1A1. Tel. 519-885-2141. Fax: 519-885-3342. Bannisters and posts for stair railings, verandahs and porches, wood carving, furniture parts, French Provincial and Queen Anne legs, clock and lamp turnings, plates and plate facings, handles, gunstocks, plastic laminations for tables and desks, furniture turnings. Parent company, Annor Wood Products Ltd., Waterloo, Ont.
- (P.) N. V. English; (S.M.) R. E. Povey; (Plant Mgr.) W. Spitzig. Annual Sales (C). Co. Size (B).⑤
- Guerette, Raoul, Inc., 566 rue Guerette, Ville Degelis, Que. G0L 1H0. Tel. 418-853-3520. Fax: 418-853-3512. Plants, Ville Degelis, Estcourt, Rivière-Bleue, Que. Associate, Raoul Couturier Lumber Ltd. Softwood lumber, garden ties.
- (S.M.) C. Guerette. Annual Sales (E). Co. Size (E).⑤
- Guerette & Frère Limitée, 900 Herelle St., Longueuil, Que. J4G 2MB. Tel. 514-677-2891. Fax: 514-646-3669. Precision machine work, woodworking machinery.
- (P.) N.W. Guerette; (S.T.) B. Guerette. Annual Sales (C). Co. Size (B).⑤
- Guertin Bros. Coatings and Sealants Ltd., 50 Panet Rd., Winnipeg, Man. R2J 0R9. Tel. 204-237-0241. Toll Free: 800-665-0340. Fax: 204-233-5051. Telex: 07-55172. Warehouses, Montreal, Que., Toronto, Ont., Saskatoon, Regina, Sask., Edmonton, Calgary, Alta., Vancouver, B.C., Fargo, ND, Minneapolis, MN, Seattle, WA, U.S.A. High heat coatings, encapsulating compounds and sealants, corrosion coating, autoclave bagging tapes, urethane window sealants, casting resins. Brands, "Guertin", "Super Shield", "Armor Shield", "Thermo-Plast", etc.
- (Chmn.) T. Guertin, Sr.; (P.) T. Guertin, Jr.; (Mktg. Mgr.) P. Guertin; (S.M.) C. Guertin. Annual Sales (D). Co. Size (C).
- Guide Printing and Publishing, 1126 Roland St., Thunder Bay, Ont. P7B 5M4. Tel. 807-623-4424. Fax: 807-622-3140. Associate, Thunder Bay Guide Magazine, Thunder Bay, Ont. Parent company, Algoma Publishers Ltd.
- (Owner) Ms. E. C. Dougall; (Mgr.) B. Mann; (S.M.) A. Barrow. Annual Sales (B). Co. Size (A).
- ★Guilbault-Thérion Inc., 197, rue Principale, St-Thomas d'Aquin, Que. J0H 2A0. Tel. 514-796-3231. Pipe organs for churches.
- (P.) A. Guilbault. Annual Sales (B). Co. Size (A).⑤
- Guild Electric Limited, 470 Midwest Rd., Scarborough, Ont. M1P 4Y5. Tel. 416-288-8222. Toll Free: 800-387-6087. Fax: 416-288-9915. Subsidiaries, Fortran Traffic Systems Limited, Guild Communication Systems Limited, Scarborough, Ont. Computerized traffic control systems, traffic and highway signs.
- (P.) A. Lengyel; (V.P.) P. Lengyel. Annual Sales (E). Co. Size (E).
- ★Guildhall Cabinet Shops Limited, 11 Jutland Rd., Toronto, Ont. MBZ 2G6. Tel. 416-255-3425. Traditional reproductions and contemporary furniture. Brand, "Guildhall".
- (P.) Mrs. L.H. Renne; (V.P.) D.J. Renne; (S.T.) R.F. Renne. Annual Sales (C). Co. Size (A).
- ★Guildline Instruments Limited, 21 Gilroy St., P.O. Box 99, Smiths Falls, Ont. K7A 4S9. Tel. 613-283-3000. Fax: 613-283-60B2. Telex: 053-3266. Branch office, Orlando, FL, U.S.A. Precision electrical measuring instruments and devices, resistance and voltage standards, oceanographic instrumentation, electric utility test sets for capacitance and inductance, potential and current transformer test systems. Brand, "Guildline".
- For.Reps.: Guildline Instruments Inc., Orlando, FL, U.S.A., Compumess Elektronik GmbH Garching West Germany, Coasin SA, Buenos Aires, Argentina; Keithley Instruments, Vienna, Austria; Altmann SA, Sao Paulo, Brazil; Instrumentarium Elektroniikka, Helsinki, Finland; Unicon Scientific Co. Ltd., Hong Kong; Motwane Private Limited, Bombay, India; Isramex Company Limited, Tel-Aviv, Israel; Elettronucleonica S.P.A., Milano, Italy; G & G Japan Inc., Tokyo, Japan; Saetong Corporation, Seoul, Korea; Instrumentation S.A. de C.V., Mexico City, Mexico; G.T.S. Engineering Ltd., Auckland, New Zealand; Decada, Lisboa, Portugal; Altech Instruments (Pty) Ltd., Craighall, S. Africa; Essa, Madrid, Spain; Kontron Electronic Ltd., Zurich, Switzerland; Zimmermann Scientific Control Co. Ltd., Taipei; Ta No Noordwijk, Netherlands;
- Burmarc Limited, Hants, Lyons Inst, Hoddesdon, England; M.B. Electronique, France; Statronics Power Supplies, Hornsby, Australia; Tage Olsen, Ballerup, Denmark.
- (P.) R.S. Graham; (V.P.Mktg.) T.A. Anderson. Annual Sales (C). Co. Size (C).⑤
- Guinn & Simpson Co., Limited, 52 Tupper St. N., Portage la Prairie, Man. R1N 1W6. Tel. 204-857-3691. Granite and marble monuments, building stone.
- (P. & G.M.) J. Murray Gunn; (V.P.) C. M. Guinn. Annual Sales (B). Co. Size (A).
- †Guitech Services (1981) Ltée., 10140 London Ave., Montreal N., Que. H1H 4H3. Tel. 514-321-7760. Fax: 514-321-1802. Associate, Centre D'Information D'Air (C.I.A.) Inc. Electronic filters. Trade mark, Filtair. Parent company, C.I.A. Inc.
- (P.) P. Audet. Annual Sales (B). Co. Size (A).⑤
- ★Gulan Die Casting Ltd., 1919 Sismet, Mississauga, Ont. L4W 1W8. Tel. 416-625-6176. Fax: 416-625-6256. Aluminum pressure die castings.
- (P.) M. Gulan; (G.M.) R. Gulan. Annual Sales (C). Co. Size (A).
- ★Gulf Island Peat Moss Co. Inc., Foxley River, P.E.I. C0B 1W0. Tel. 902-831-2669. Telex: 019-32156. "Blue-nose", "Beaver", "Canada" sphagnum peat moss. Parent company, Annapolis Valley Peat Moss Co. Ltd., Berwick, N.S.
- For.Reps.: Pro-Gro Products Inc., Elizabeth City, N.C., Ero-Bark Inc., McCormick, S.C., U.S.A.
- (P.) H. Endres. Annual Sales (B). Co. Size (A).
- Gulf Plastics Ltd., 3149 Thunderbird Cres., Burnaby, B.C. V5A 3G1. Tel. 604-421-1533. Fax: 604-421-54B7. Colour concentrates for the plastic industry. Parent company, M.A. Hanna Company, Cleveland, OH, U.S.A.
- (P.) W.K. Kyle; (Plant Mgr.) E. Anderson. Annual Sales (D). Co. Size (B).⑤
- ★GULLCO INTERNATIONAL LTD., 84 Northline Rd., Toronto, Ont. M4B 3E5. Tel. 416-751-6661. Fax: 416-751-3B70. Telex: 06-963B21. Branch office, Montreal, Que. Subsidiaries: Gullco-International Inc., Cleveland, Ohio, U.S.A. Travelling carriage for welding and cutting equipment, seam trackers and oscillation systems, welding positioners and automation systems. "Spatter-Ban", anti spatter compound, electrode stabilizing ovens, "Kamel" pipe turning rolls.
- (P.) M. F. Harris; (V.P. & Nat.S.M.) D. Wallis; (Sales Eng.) R. Drake; (Sales Eng.) G. Ozolins; (Sales Eng.) M. Sarfaty. Annual Sales (D). Co. Size (B).⑤
- Gully Fish & Food Prod. Co. Ltd., P.O. Box 53, Shippagan, N.B. E0B 2P0. Tel. 506-336-227B. Fax: 506-336-9B26. Fresh and frozen queen crab.
- (P.) B. Roussel; (V.P.) C. Roussel; (Cont.) E. Roussel. Annual Sales (D). Co. Size (F).⑤
- Gummed Label Specialties Co. Limited, B61 Progress Ave., Scarborough, Ont. M1H 2X6. Tel. 416-431-4050. Rolled gummed and ungummed labels. Brand, "Label It".
- (P.) J.S. Davison; (V.P.) G. T. Davison; (S.T.) M. P. Davison. Co. Size (A).
- ★GUMMED PAPERS, LIMITED, 12 Henderson Ave., Brampton, Ont. L6Y 2A5. Tel. 416-451-6200. Fax: 416-451-6142. Sales office, Montreal, Que. Gummed papers and tapes, aluminum foil/paper laminations, reflective insulation, creped papers, polyethylene coatings and laminations, etc. Brand, "Brampton". G.P. Chemicals Division, industrial cleaners, detergents and lubricants.
- (P.) D.M. Hood; (G.M.) R.A. Brown; (S.M.) C. MacDougall; (Prod.Mgr.) D. Freeman; (Cont.) J. Hodson; (Chem. Div.Mgr.) A.J. Hood; (Tech.Mgr.) W. Hajdur; (P.A.) J. Andrews. Annual Sales (D). Co. Size (D).⑤
- Gumpert, S., Co. of Canada Ltd., [Cie S. Gumpert Canada Ltée.], 2500 Tedio St., Mississauga, Ont. L5A 4A9. Tel. 416-279-2600. Toll Free: (416, 418, 514, 519, 613, 705, 807, B19) 800-387-9324. Fax: 416-279-2797. Branch offices, Halifax, N.S., Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Bakers', restaurant, food service supplies. Brand, "Gumpert's".
- (P.) G.R. Johnson; (V.P.Sales) F.J. MacEachern; (Plant Mgr.) E. Kawakami. Annual Sales (D). Co. Size (B).⑤
- ★Gunn Industries Ltd., 26180-31B Ave., P.O. Box 108B, Aldergrove B.C. VOX 1A0. Tel. 604-530-0214. Fax: 604-534-8712. Telex: 04-356733. Branch office, Burnaby, B.C. Affiliate, Mitchell Installations Ltd., Burnaby, B.C. Ship and barge loading/unloading equipment, bulk material handling equipment, conveyors, stackers, reclaimers, feeders, screens, crushers, turnkey systems including installation, manufacturing and design, automatic storage/retrieval systems.

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- For.Reps., Lokomo Corporation, Roxon Corporation, Finland.
(P.) J. S. Wilson; (S.T.) Mrs. G. Corneliuson; (Mgr.) 8. W. Trant. Annual Sales (C). Co. Size (A).⑤
- ★Gunnar Manufacturing Inc., #8, 5935 - 35th St. S.E., Calgary, Alta. T2C 2H1. Tel. 403-236-1828. Fax: 403-236-1831. Branch office, Vancouver, B.C. Office furniture and modular ergonomic computer furniture, terminal tables, personal computer work stations and printer sound hoods.
For.Rep., Overview Systems Inc., Sterling, VA, U.S.A.
(P.) R. Quigley; (Mgr.) J. Law; (P.A.) J. Quigley; (Plant Mgr.) C. Prachith. Annual Sales (C). Co. Size (8).⑥
- ★Gunther Mele Limited, 298 Murray St., Brantford, Ont. N3S 5T2. Tel. 519-756-4330. Fax: 519-756-4335. Subsidiary, Deko, Brantford, Ont. Metal and paper boxes for the jewellery trade. Brands, "Mele", "Farrington", "Gunther's", "Tylon".
For.Reps.: Lionite Mele Limited, Cardiff, Wales; N.L. Agencies, Sydney, Australia.
(P. & C.E.O.) D. M. King; (C.F.O.) A. Lawler; (Mgr. Plan'g & Purch.) J. Wait; (V.P.Mktg.) D. McQuillin; (Prod'n Mgr.) C. Farrow; (Plant Mgr.) F. Pickett. Annual Sales (D). Co. Size (E).
- Guru Sportswear, 1692 Midland Ave., Scarborough, Ont. M1P 3C2. Tel. 416-751-7772. Fax: 416-751-1788. Sweat shirts, pants and t-shirts for ladies and men.
(P.) S. Bir; (Mgr.) N. 8ir. Annual Sales (C). Co. Size (B).⑥
- ★GUSPRO INC., 280 Grand Ave. E., P.O. Box 970, Chatham, Ont. N7M 5L5. Tel. 519-352-4550. Fax: 519-352-7676. Telex: 064-78521. "Bayco" heat cleaning oven, "Blademaster" ice skate sharpening machines, "Custom Radius" ice skate contouring systems.
(P.) A. Sunnen; (V.P.) P. J. Sunnen; (T.) J. K. Moon; (P.A.) W. M. Emans; (S.M.) G. G. Mardling; (Plant Mgr.) R. H. Moon; (Blademaster Dir.Sales) M. Wilson. Annual Sales (D). Co. Size (B).⑤
- Gustin-Kramer Company of Canada Limited, 80 Doney Cres., Concord, Ont. L4K 3P1. Tel. 416-738-5656. Toll Free: 800-387-9112. Fax: 416-738-1462. Telex: 06-219607. Ironing board pads and covers, oven mitts and pot holders, aprons, vacuum cleaner bags and coffee filters. Brands, "Connaissance", "Gustin-Kramer".
(C.E.O.) J. S. Gustin. Annual Sales (D). Co. Size (D).⑤
- Guthrie Containers Co. Ltd., 6071 Netherhart Rd., Mississauga, Ont. L5T 1G5. Tel. 416-670-1940. Fax: 416-670-2928. Corrugated cartons, pads, wrappers, etc.
(P.) R. Guthrie; (G.M. & P.A.) R. Montgomery; (V.P. & S.M.) J. Guthrie; (Plant Mgr.) J. Rasile. Annual Sales (C). Co. Size (8).
- ★Gutmann, Karl, Inc., 605 Education Rd., P.O. Box 1569, Cornwall, Ont. K6H 5V6. Tel. 613-932-0108. Fax: 613-938-B9B2. Telex: 05-811572. Associate, Karl Gutmann KG, Unterkirnach, W. Germany. Work stations for computer and word processing systems, office furniture.
For.Reps.: France, Belgium, Netherlands, Switzerland, Austria, Australia, Norway, Sweden, Great Britain, Iran, Saudi Arabia, Kuwait, Liberia, Brazil, Ecuador, U.S.A.
(P.) H. Gutmann; (V.P. & G.M.) W. Salzer; (Compt.) D. Harper; (Engr'g) C. Labelle; (Buyer) D. Holt; (Mktg. Support) B. Bingley. Annual Sales (D). Co. Size (C).⑥
- Guy, J. P., Machine Ltd., 180 Finchdene Sq., Unit#7, Scarborough, Ont. M1X 1AB. Tel. 416-292-9313. Precision parts and fixtures.
(P.) M. Gariscsak. Annual Sales (A). Co. Size (A).
- Guyomarc'h Canada Inc., 570 8oul. Curé Boivin, Boisbriand, Que. J7G 2A7. Tel. 514-433-1322. Fax: 514-433-9276. Frozen fully cooked hot dog on a stick in a batter blanket, frozen cake doughnuts, donut and pogo batter mixes. Brands, "Pogo", "O'Nuts". Parent company, Cuisifrance Canada Inc.
(P.) J. P. Geminari. Annual Sales (D). Co. Size (C).⑥
- Guyot, Roger, Limitée, 600 est, rue Legendre, Montreal, Que. H2M 1G4. Tel. 514-382-4820. Fax: 514-382-4824. "Le Neon" scarves, "Guyot" handkerchiefs, "Aramis" and "D'Artagnan" ties.
(P.) R. Guyot; (V.P.) G. Guyot. Annual Sales (C). Co. Size (A).⑥
- Gymnasium & Health Equipment Ltd., 18 Laidlaw Blvd., Markham, Ont. L3P 1W7. Tel. 416-471-1555. Fax: 416-471-0532. Gymnasium equipment.
(P.) H.L. Rabe. Co. Size (N/R).
- H. 8. Fuller Canada Inc., 880 Rangeview Rd., Mississauga, Ont. L5E 1G9. Tel. 416-274-1238. Fax: 416-274-5837. Sales offices, Winnipeg, Man., Richmond, B.C. Branch plant, Boucherville, Que. Industrial ceramic tile adhesives, sealants, etc. Brands, "Fuller's", "Resiweld", "Faymo-Weld", "Tec", etc. Parent company, H.B. Fuller Company, St. Paul, MN, U.S.A.
(Chmn.) W. Kissling; (P.) R. M. Guillet; (V.P.Ops.) V.Y. Bytensky; (Cont.) A. Coupal; (V.P.Sales) D. Gurtin; (S.M.) J. Mayer. Annual Sales (D). Co. Size (C).⑥
- H. 8. Fuller - Monarch, Inc., 410 Norfinch Dr., Downsview, Ont. M3N 1Y5. Tel. 416-665-1785. Fax: 416-665-1942. Sanitation chemicals for the agricultural and food industries. Parent company, H.F. Fuller Co., Minneapolis, MN, U.S.A.
(Plant Mgr.) L. Tomiuk; (S.M.) R.W. Stuart. Annual Sales (C). Co. Size (A).⑤
- H. 8. Fuller - Sesame Inc., 72 rue Principale, Saint-Andre Est, Que. J0V 1X0. Tel. 514-537-3771. Toll Free: 800-363-3790. Fax: 514-537-8381. Plants, Vancouver, B.C., WA, U.S.A. "Sesame" hot melt tapes and "String King" hot melt string for packaging industry and machines with which to apply them. Parent company, H.B. Fuller Company, Vancouver, Wash., U.S.A.
(P.) A. Longstreet; (S.M., N.America) G.D. Cyr; (Tech. Dir.) M. Robitaille; (Facilities Mgr.) A. Mark. Annual Sales (C). Co. Size (B).⑤
- HCD Health Care Diaper Inc., 2100 Viceroy Place, Richmond, B.C. V6V 1Y9. Tel. 604-273-0313. Fax: 604-273-0211. Diapers and other absorption products.
(G.M.) Mrs. C. M. LeBlanc; (Mktg.Mgr.) W. Gary McDermott. Annual Sales (D). Co. Size (8).⑥
- H.D. Patterns & Matchplates Inc., 205 Boullee St., Box 639, New Hamburg, Ont. N08 2G0. Tel. 519-662-2910. Fax: 519-662-2662. Pressure cast molds and patterns, pattern supplies, master aluminum molds and castings.
(P.) H. Deutschmann; (S.T.) Ms. M. Deutschmann. Annual Sales (B). Co. Size (A).
- ★H.D.M. Transformers Co. Ltd., 146 Dearborn Pl., Waterloo, Ont. N2J 4N5. Tel. 519-888-6210. Fax: 519-888-6535. X-Ray equipment, ferro-resonance and switching (power) transformers.
(P.) M. Ashraf; (V.P.) K. Ashraf; (Mgr.) M. Ashraf. Annual Sales (C). Co. Size (B).⑤
- ★H. & E. Castings Ltd., 240 Bunting Rd., St. Catharines, Ont. L2M 3Y1. Tel. 416-682-1850. Fax: 416-682-2951. Copper, aluminum, brass and bronze castings.
(P.) S. Edgar, Jr.; (S.T.) W. Giese. Annual Sales (C). Co. Size (A).⑤
- ★H.E.R.O. Industries Ltd., 2719 Lake City Way, Burnaby, B.C. V5A 2Z6. Tel. 604-420-6543. Fax: 604-420-8725. Airless paint sprayers and accessories, colorant dispensers and industrial protective coating solution.
(P. & C.E.O.) B. H. Ray; (G.M.) Ms. G. Webster; (Plant Mgr.) J. Hartley. Annual Sales (D). Co. Size (B).⑥
- H. & G. Control Co., Division of Hubcon Electric Ltd., 3111 Woodchester Dr., Mississauga, Ont. L5L 1J2. Tel. 416-828-5100. Electric control panels, diesel engine controllers and sensors.
(P.) G. Hubel. Annual Sales (B). Co. Size (A).⑥
- ★H.G. Engineering, 400 Carlingview Dr., Etobicoke, Ont. M9W 5X9. Tel. 416-674-8505. Telex: 06-966807. Associate, Jenike & Johanson Ltd. Engineering consultants and project services to mining, metallurgy and manufacturing, also "Ansysl", "FEDESK" software packages for micro computers.
(P.) P.H. Griggs; (V.P.) A. Firmin; (V.P.) D.J. Goodwill; (V.P.) D.A. Mackie. Annual Sales (C). Co. Size (B).
- H & H Aggregates, 49 Portage Rd., R.R. #1, Petawawa, Ont. K8H 2W8. Tel. 613-687-8154. Fax: 613-687-5294. White dolomite, crushed red granite, granular and washed material.
(V.P.) D. D. Hoffman; (S.M.) K. Hoffman; (Prod'n Mgr.) E. St. Martin. Annual Sales (C). Co. Size (8).
- H. & H. Braund Manufacturing Company (Canada) Limited, Durham St. W., Mount Forest, Ont. N0G 2L0. Tel. 519-323-2021. Fax: 519-323-2890. Recreational vehicle antennas and stabilizing jacks. Brands, "Skyliner", "Starliner", "H & H Jacks". Parent company, Barker Mfg. Company, Battle Creek, MI, U.S.A.
(G.M.) Mrs. M. Cottingham; (Plant Mgr.) R. Cottingham. Annual Sales (C). Co. Size (A).⑥
- H.H. Metal Stamping Co., 250 Norfinch Dr., Downsview, Ont. M3N 1Y4. Tel. 416-736-0200. Telex: 065-27440. Associate, Creative Appliance Corporation Ltd., Downsview, Ont. Tools, dies, metal stamping and stamped metal auto accessories. Parent company, Tut Enterprises, Downsview, Ont.
(Chmn.) R. Faithfull; (P. & S.M.) H. Herbst. Annual Sales (C). Co. Size (C).
- H.I. Power Ltd., 382 Bering Ave., Toronto, Ont. M8Z 3A9. Tel. 416-233-2173. Associate, H I Engine & Supply Ltd. Rebuilt industrial engines.
(P.) R. S. Mandziak; (Bookkeeper) Ms. V. Ellis. Annual Sales (B). Co. Size (A).
- HI-QA Inc., 1 Smythe St., Carleton, Ont. K7C 2T6. Tel. 613-257-2802. Fax: 613-257-8804. PCB and chassis assembly, cable harnessing, wirewrap.
(P.) W. MacGregor; (G.M.) Ms. 8. E. Angell. Annual Sales (B). Co. Size (B).⑤
- H.J. Jones - Sons Limited, 1155 Dundas St., London, Ont. N5W 3A9. Tel. 519-451-5250. Fax: 519-451-0545. Folding cartons, greeting, blister and stretch pack cards, labels and custom printing.
(P.) A. Jones; (V.P.Hum.Res.) M. Jones; (Sales Mgr.) D. Jones; (G.M.) J. Dunning; (Prod. & Purch.Mgr.) R. Lacey. Annual Sales (D). Co. Size (C).
- H. & J. Precision Industries, 724 Erskine Ave., Peterborough, Ont. K9J 5T9. Tel. 705-745-7805. Tools, dies and stampings. Co. Size (A).
- ★H & K Packers Co. Ltd., 420 Turenne St., Winnipeg, Man. R2J 3W8. Tel. 204-233-2354. Fax: 204-235-1258. Telex: 07-57447. Boneless beef and beef cuts, "Kings Choice" boneless pork and port cuts.
(P.) R. Stevens; (V.P.) E. Klein. Annual Sales (D). Co. Size (B).⑥
- H.K. Powter Business Forms Inc., 1261 Shearer St., Suite 2200, Montreal, Que. H3K 3E5. Tel. 514-931-9441. Fax: 514-933-0389.
(P.) E.P. Hopper; (V.P.) M. A. Hopper. Annual Sales (C). Co. Size (A).⑤
- H & K Steel Fabricating Inc., 2380 Haines Rd., Mississauga, Ont. L4Y 1Y6. Tel. 416-897-8911. Fax: 416-897-5424. Light structural steel railings, steel stairs, architectural and miscellaneous metals.
(P.) P.A. Jackson; (Plant Mgr. & S.T.) H. Janke. Annual Sales (C). Co. Size (A).⑤
- H.L. Plasto Industries Ltée., 2180 L'Esperance, Montreal, Que. H2K 2N9. Tel. 514-527-3419. Plastic auto body filler and epoxy adhesives. Brands, "Plasto H8", "Plasto Ideal", "Plasto-Epoxy".
(P.) G. Myre; (Cont.) G. Ruel. Annual Sales (C). Co. Size (A).⑥
- H & M Marble, 455 German School Rd., Paris, Ont. N3L 3E1. Tel. 519-442-4641. Fax: 519-442-4641. Vanity, table, desk and bar tops, mantels, bathtubs, shower bases, poly-cast shower pans, tub enclosures, whirlpool bathtubs. Parent company, Eilers Products Ltd., Paris, Ont.
(P.) H. Eilers; (G.M.) M. Eilers. Annual Sales (8). Co. Size (A).⑥
- H & M Metal Finishing Ltd., 46 Kent St., Box 513, Woodstock, Ont. N4S 7Y5. Tel. 519-539-2562. Cleaning, pickling, barrel chrome, etc.
(P.A. & Plant Mgr.) T. McCutchen. Annual Sales (B). Co. Size (A).
- H & M Tool & Die, 324 Eddystone Dr., Downsview, Ont. M3N 1H7. Tel. 416-741-9045. Tools, dies, jigs, fixtures, machinery, stamping.
(P.) W. B. Hotchkiss. Co. Size (A).
- ★H.M.D. Engineering Inc., 18915 - 96 Ave., Surrey, B.C. V3T 4W2. Tel. 604-888-1141. Fax: 604-888-5244. Precision machining, truck parts, castings, bearing housings, threaded products, mine equipment, packaging machines, material handling equipment and custom manufacturing.
(P.) R. Hagedorn; (Plant Mgr.) D. Kalbfuss. Annual Sales (C). Co. Size (B).⑤
- H.M.S. Foods Ltd., 1316 Clifton St., Winnipeg, Man. R3E 2V2. Tel. 204-775-0461. Pure pork and pure beef sausage, seasoned burger patties, side bacon, roast turkey and beef, etc. Brand, "Dents".
(P.) R. Fontaine; (S.T.) Ms. M. Stewart. Annual Sales (C). Co. Size (A).⑥
- H & O Centerless Grinding Inc., 45 Bathurst St., Waterloo, Ont. N2V 1N2. Tel. 519-884-0322. Fax: 519-884-4887. Dowel pins, pull dowels, shafts, pins, bushings and centerless ground bars, Brand, "Odco".
(V.P. & Chief Eng.) T. Hillier; (T. & Prod'n Mgr.) 8. Hillier; (P.A. & G.M.) R. Hillier. Co. Size (C).⑥
- H.P.I. Beverages Ltd., 8025-127 Ave., Edmonton, Alta. T5C 1R9. Tel. 403-47B-3416. Fax: 403-473-5215.

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- Plant, Coquitlam, B.C. Soft drinks and bottled drinking water.
(P.) G. Smith; (Mktg.Mgr.) W. Lee; (Plant Mgr.) J. Hommel. Annual Sales (D). Co. Size (C).Ⓢ
- H. P. L. Furniture Ltd., [Mobiler H. P. L. Ltée.], 2171 King St.W., C.P. 2390, Sherbrooke, Que. J1J 3Y3. Tel. 819-566-1515. Fax: 819-566-8985. Associate, Scanway Corporation, Nadeau. Bedroom and dining room suites. Parent company, Shermag Inc.
(P.) G. Michaud; (Plant Mgr.) A. Beauregard. Annual Sales (D). Co. Size (C).Ⓢ
- HPT Computer Machining Inc., 116C Viceroy Rd., Unit 10, Concord, Ont. L4K 2M3. Tel. 416-661-5413. Fax: 416-669-2047. Machined precision parts, specialty machinery, electrical discharge machining, wire and sink, CNC machining - mill and lathe, jig boring and grinding, duplicating and copy milling. Parent company, Nevasco Corporation, Concord, Ont.
(P.) S. Jung. Annual Sales (C). Co. Size (A).Ⓢ
- ★H & R Kitchen Equipment, [Equipement de Cuisine Brute], 6035-L Cote de Liesse, Montreal, Que. H4T 1C3. Tel. 514-731-9474. Branch offices, Moncton, N.B., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Tubular stainless heavy duty carts and trucks, aluminum mobile racks, heated and unheated cabinets for bakers, supermarkets and hotels, bake ovens, work tables, etc. Brands, "Fooderator", "Brute", "Valiant".
(P. & Compt.) M. Balin; (V.P. & S.M.) J. Balin; (Dir.) Ms. C. Balin. Annual Sales (C). Co. Size (B).Ⓢ
- H & R Redi Mix Ltd., 23616 River Rd., Maple Ridge, B.C. V2X 7E6. Tel. 604-467-3441. Fax: 604-467-1678. Subsidiary, Associated Reinforcing, Maple Ridge, B.C. Ready-mix concrete, concrete precast products, also bending and cutting reinforcing steel.
(G.M.) R. Isherwood; (Cont.) I. Jones. Annual Sales (C). Co. Size (B).Ⓢ
- H S Custom Design Woodworking Ltd., 202 Consumers Dr., Whitby, Ont. L1N 7L5. Tel. 416-668-6683. Store fixtures, restaurant and office furniture and interiors.
(P.) H. Schmude; (Plant Mgr.) J. Amting. Annual Sales (B). Co. Size (A).Ⓢ
- H & S Heat Treating Div. Phil Dennis Ent. Ltd., South St. N., Port Robinson, Ont. L0S 1K0. Tel. 416-384-9355. Fax: 416-384-9110. Commercial heat treating.
(P.) P. Dennis; (V.P.) C. Dennis. Annual Sales (C). Co. Size (B).
- H & S Machine Ltd., 330 Grand River Ave., P.O. Box 531, Brantford, Ont. N3T 5N9. Tel. 519-759-6930. Fax: 519-759-3603. Tools, dies, jigs, fixtures, custom machine work, machine building and honing.
(P.) D. Hunks. Annual Sales (C). Co. Size (A).Ⓢ
- ★H. & S. Reliance Limited, 42 Industrial St., Toronto, Ont. M4G 1Y9. Tel. 416-425-5750. Fax: 416-425-2115. Plants, Don Mills, East York, Ont. Photographers, artists, colour separators, printers, total graphic communication service.
(Chmn. & C.E.O.) J.A. Davidson; (P. & C.O.O.) W.C. Sanham; (V.P.Fin. & S.T.) R.W. Pfaff; (Plant Mgr.) J. Pharoah. Annual Sales (D). Co. Size (D).Ⓢ
- H-S Tool & Parts Inc., #140 - 2560 Simpson Rd., Richmond, B.C. V6X 2P9. Tel. 604-273-4743. Fax: 604-273-0924. Aircraft parts and aircraft tooling.
(P.) H. Sarghie. Annual Sales (C). Co. Size (A).Ⓢ
- HSC '88 Inc., P.O. Box 75, Acton, Ont. L7J 2M2. Tel. 519-853-0964. Plant, Heathcote, Ont. Associate, Mate Quality Products Inc., Acton, Ont. Rainwear, hunting, fishing and other outdoors type clothing.
(P.) J. Shadbolt; (Plant Mgr.) Ms. J. MaHaffey. Annual Sales (A).Ⓢ
- ★HSL Limited, 11886 County Rd. No.42, Tecumseh, Ont. N8N 2M1. Tel. 519-735-8104. Fax: 519-735-0763. Automotive stampings and door hinges. Parent company, "Mussbach Metall Hackelsberger GmbH Co., West Germany."
(V.P.) D. Lowe; (G.M.) W. Memering; (Cont.) M. Fathers, C.A.; (Mgr.Purch.) P. Patterson. Annual Sales (D). Co. Size (D).Ⓢ
- HSP Graphics Ltd., 1240 Advance Rd., Progress Park, Burlington, Ont. L7M 1G6. Tel. 416-335-3644. Fax: 416-335-2453. Car cards, subway signs, P.O.P. displays, 24 sheet posters, mall posters, etc.
(P.) G. R. Barbu; (V.P.) W. Ascenuik; (Off.Mgr.) J. Orange. Annual Sales (D). Co. Size (C).Ⓢ
- HTC Textiles Ltd., 5575 Casgrain Ave., Montreal, Que. H2T 1Y1. Tel. 514-279-7297. Fax: 514-277-0114. Belts, shoulder pads, industrial fabrics, interlinings, covered buckles, etc.
(P.) H. Slicher; (G.M.) Ms. M. Bromfield. Annual Sales (C). Co. Size (C).Ⓢ
- ★H.V.A.C. Incorporated, 2120 Monterey St., Industrial Park, Chomedey, Laval, Que. H7L 3S3. Tel. 514-748-4822. Fax: 514-748-7594. Ductwork and HVAC units.
(V.P.) D. Martin; (V.P.) H. Williamson. Annual Sales (D). Co. Size (C).Ⓢ
- Haak Industries, 1111 Speers Rd., Oakville, Ont. L6L 2X5. Tel. 416-842-6510. Fax: 416-842-8014. Telex: 06-982391. Branch offices, Kirkland, Que., Surrey, B.C. Plant, Reserve Mines, N.S. Subsidiary, Haak Mining Equipment Limited, Reserve Mines, N.S. Conveyor idlers. Brand, "Haak". Parent company, 559207 Ontario Limited.
(P.) A. Haaksma; (Sales,Purch.Co-ord.) G. Nelson; (Mgr.Oakville) Mrs. A. J. Haaksma; (Plant Mgr.Reserve Mines) A. Farrow. Annual Sales (C). Co. Size (B).Ⓢ
- Haak Mining Equipment Limited, P.O. Box 329, Reserve Mines, N.S. B0A 1V0. Tel. 902-539-0880. Fax: 902-539-3815. Plant, Sydney, N.S. Associate, Haak Conveyor & Manufacturing, Oakville, Ont. "Haak" conveyor idlers, material handling systems and mining equipment.
(P.) E.W. Haaksha; (P.A.) A. Farrow; (Plant Mgr.) D. McNeil; (Bookkeeper) Ms. M. Bedeck. Annual Sales (C). Co. Size (A).
- ★Haakon Industries (Canada) Ltd., 11100 River Rd., Richmond, B.C. V6X 1Z5. Tel. 604-273-0161. Fax: 604-273-8397. Branch plant, Kingston, Ont. Air conditioning equipment, radiation enclosures.
(P.) R. W. Hole. Annual Sales (D). Co. Size (D).Ⓢ
- Haas, J.W., Manufacturing Inc., 90 Esna Park Dr., Unit#9, Markham, Ont. L3R 2R7. Tel. 416-475-1888. Design and manufacture of food processing and special machinery.
(P. & G.M.) J. W. Haas. Co. Size (A).
- Haas, John I., Hop Co. (Canada) Ltd., P.O. Box 190, Sardis, B.C. V2R 1A6. Tel. 604-858-4242. Branch offices and plants, Sardis, Rosedale, B.C. Hops. Brands, "Bramlings", "Brewers Gold", "English Kents", "Fuggles".
(P.) F. J. Haas; (V.P.) D. W. Rose. Annual Sales (C). Co. Size (B).Ⓢ
- Haavaldsrud, Olav, Timber Company Limited, P.O. Box 400, Hornepayne, Ont. P0M 1Z0. Tel. 807-868-2426. Fax: 807-868-2689. Rough and dressed lumber.
(P.) E. Haavaldsrud. Annual Sales (D). Co. Size (D).
- †Habasit Canada Limited, 2278 Speers Rd., Oakville, Ont. L6L 2X8. Tel. 416-827-4131. Fax: 416-825-2612. Branch office, Longueuil, Que. Associate, Habasit, U.S.A. Round and synthetic transmission and conveyor belting. Parent company, Habasit Ag, Switzerland.
(P. & G.M.) J. P. Wiskin; (S.M.) G. R. Loader. Annual Sales (C). Co. Size (B).Ⓢ
- ★Habco Beverage Systems Inc., 160 Bullock Dr., Markham, Ont. L3P 1W2. Tel. 416-471-8511. Toll Free: 800-387-5398. Fax: 416-471-8544. Associate, Habco Beverage Systems Inc., Arlington Heights, IL, U.S.A. Soft drink cooling and dispensing equipment. Brand, "Habco".
(P.) G. F. Brown; (Exec.V.P.) J. Maynard; (V.P.Ops.) B. R. Dawe. Annual Sales (D). Co. Size (C).Ⓢ
- Haddon Press Limited, 30 Duncan St., Toronto, Ont. M5V 2C3. Tel. 416-977-3780. Job printing and direct mailing.
(P.) D. H. Sherk. Co. Size (A).
- Hadrian Manufacturing Inc., 965 Syscon Rd., Burlington, Ont. L7L 5S3. Tel. 416-333-0300. Fax: 416-333-1841. Metal toilet partitions and lockers.
(P.) R. Keith McAlpine; (V.P.Mktg.) C.E. Warren. Annual Sales (D). Co. Size (C).Ⓢ
- Hadwen Graphics Limited, 2211 Thurston Dr., Ottawa, Ont. K1G 4V4. Tel. 613-523-6560. Fax: 613-523-9252. Plates, colour separations, black and white film, studio systems.
(P.) E. Hadwen; (Cont.) Mrs. S. Lira; (Plant Mgr.) C. Parr; (Supv'r) R. Constantineau. Annual Sales (C). Co. Size (C).Ⓢ
- Hafner Elastic Inc., 890 Cowie St., Box 3000, Granby, Que. J2G 8G2. Tel. 514-372-6862. Toll Free: (514) 800-363-2700. Fax: 514-372-1214. Fabric used for intimate apparel, swimwear and activewear. Parent company, Hafner Fabrics of Canada Ltd., Granby, Que.
(P.) G. Spoerry; (Exec.V.P.) M. Thibault; (V.P.Sales) C. Landry; (Plant Mgr.) A. Malley; (P.A.) Ms. L. Piette. Annual Sales (D). Co. Size (B).
- ★Hafner Inc. Ltée., 379 Racine St., P.O. Box 3000, Granby, Que. J2G 8G2. Tel. 514-372-6862. Fax: 514-372-1214. Sales office, Montreal, Que. Plants, Granby, Que., Rexdale, Ont. Subsidiary, Penn-Hafner Ltd. Automotive bodycloth, fabrics for swimwear, corsets and brassieres, furniture upholstery and drapery materials.
(P.) G. Spoerry; (Exec.V.P.) M. Thibault; (V.P.'s Sales) K. Collins; (Plant Mgr.) G. Ares; (G.M.Rexdale) A. Pressburger; (P.A.) G. Martel. Annual Sales (E). Co. Size (E).Ⓢ
- ★Hagedorn Machinery Development & Engineering Inc., 18915-96th Ave., P.O. Box 280, Surrey, B.C. V3T 4W8. Tel. 604-888-1141. Fax: 604-888-5244. Bearing housings, packaging and special machines, spare parts, pulleys, bushings and conveyor systems.
(P.) R. Hagedorn; (Prod'n) D. Kalbfuss; (Prod'n) H. Hagedorn; (Purch.) T. Hagedorn. Annual Sales (C). Co. Size (A).Ⓢ
- Hagedorn, N.E., & Sons Limited, P.O. Box 129, Paisley, Ont. N0G 2N0. Tel. 519-353-5642. Fax: 519-353-5871. Snow blowers, livestock equipment, materials handling equipment for the farm.
(P.) R. Hagedorn. Annual Sales (C). Co. Size (A).Ⓢ
- Hagen Electric (Lethbridge) Ltd., 1202 - 2nd Ave. S., Lethbridge, Alta. T1J 0E3. Tel. 403-328-8826. Toll Free: 800-552-8028. Fax: 403-328-8600. Constant pressure controller, pump primer.
(P.) A. Wheeler; (Off.Mgr.) Ms. S. Fletcher; (Sales) R. Cuthbertson; (Tech.) R. Van Mill. Annual Sales (C). Co. Size (B).Ⓢ
- ★Hagen Industries Ltd., [Industries Hagen Ltée.], 3235 rue Guénette, St. Laurent, Que. H4S 1N2. Tel. 514-331-2818. Fax: 514-331-8119. Telex: 05-827760. Aquariums and stands, small animals, bird cages and seed. Brand, "Hagen".
Affiliated companies, Germany, U.S.A. and U.K.
(P.) R. C. Hagen; (G.M.) L. Gadreau; (Plant Mgr.) H. Muckenfuss. Annual Sales (D). Co. Size (D).Ⓢ
- ★HAGER HINGE CANADA LTD., 771 Wilson Ave., P.O. Box 124, Kitchener, Ont. N2G 3W9. Tel. 519-893-7580. Fax: 519-893-4382. Hinges, architectural hardware and grab bars. Brand, "Hager". Parent company, Hager Hinge Co., St. Louis, MO, U.S.A.
(P.) C.L. Ronzio; (S.M.) R. Jaklitsch; (T.) I.F. O'Farrell; (Purch.Mgr.) R. C. Schulte. Annual Sales (D). Co. Size (C).Ⓢ
- †HAGGLUNDS DENISON CANADA INC., 6675 - 1 Millcreek Dr., Mississauga, Ont. L5N 5M4. Tel. 416-858-2250. Fax: 416-858-5980. Branch offices, Montreal, Que., Vancouver, B.C. Hydraulic devices and components.
(G.M.) R. Stone; (Mktg.Support Mgr.) B. Martensson. Annual Sales (D). Co. Size (A).Ⓢ
- Haines Mfg. 1973 Ltd., P.O. Box 786, Perth-Andover, N.B. E0J 1V0. Tel. 506-273-3870. Fax: 506-273-3291. Associate, P.E.I. Farm Equipment. Potato sizing, washing, cleaning, packaging and sorting equipment. Brands, "Haines", "Diamond Chain". Parent company, Haines Mfg. 1973 Ltd., Andover, N.B.
(P.) G. McLaughlin; (V.P.) R. McLaughlin; (S.T.) Mrs. M. McLaughlin. Annual Sales (B). Co. Size (A).Ⓢ
- Hakan Ltd., 5200 Dixie Rd., Unit 46, Mississauga, Ont. L4W 1E4. Tel. 416-625-7222. Fax: 416-625-3790. Branch office, Montreal, Que. "Ventair" carbon monoxide exhaust equipment, garage ventilation equipment and fume exhaust.
(P.) G. Godfrey; (V.P. & G.M.) B. Keane; (S.T.) Ms. S. Smith. Annual Sales (B). Co. Size (A).
- ★Hal Industries Ltd., 9681 - 187th St., Surrey, B.C. V3T 4W2. Tel. 604-888-0777. Fax: 604-888-1656. Roofing membranes, "Polymat 250R" pavement membrane, vapour barriers, building papers, packaged asphalts.
(P.) P. Harco; (Mktg.Mgr.) W. Bryson; (Cont.) D. Konrad. Annual Sales (D). Co. Size (C).
- Halcraft Printers Inc., 2688 Robie St., Halifax, N.S. B3K 4N8. Tel. 902-453-4511. All types of commercial printing.
(P.) L.S. Arkelian; (G.M.) A. Brown. Annual Sales (D). Co. Size (B).Ⓢ
- ★Halcyon Waterbed Inc., 355 Champagne Dr., Downsview, Ont. M3J 2C6. Tel. 416-636-7300. Fax: 416-636-8848. Branch office, Calgary, Alta. Associate, Ohmtek Products Ltd., Downsview, Ont. "Halcyon" mattresses, heaters and care accessories for waterbeds. Brands, "Hydrocoil", "Mystique", "Slowater", "Universal", etc.
For.Reps., Halcyon Waterbed Corp., Albany, N.Y., U.S.A.; Scandinavian Waterbed Supplies, Oslo, Norway; European Waterbed Distributors, Amsterdam, Netherlands.
(Chmn.) A. Kocsis; (P.) A. Kocsis. Annual Sales (D). Co. Size (E).Ⓢ
- ★Haley Industries Limited, Haley, Ont. K0J 1Y0. Tel. 613-432-8841. Fax: 613-432-9456. Telex: 053-3920. Subsidiary, Presto Casting Co., Glendale, AZ, U.S.A. Alumi-

num and magnesium alloy castings for the aerospace industry.

For.Reps., Metal Parts & Equipment Co., Arlington, TX, Chicago, IL, Engineered Specialties Corporation, Wallingford, CT, Hecht, Henschen & Associates Inc., Phoenix, AZ, Kopala Inc., Wheeling, IL, Bohn and Company, Dayton, OH, W.F. Spurr, Seattle, WA, T.C. Sales Inc., Charlotte, NC, U.S.A.; B. Serrang, Mannheim, Germany; C. Hammersley, England; G.C. Carando, Italy; N.V. Babu, Bangalore, India; J.C. Picard, France.

(P. & C.E.O.) G.J. Kedrosky; (Sr.V.P.Mktg.) H. Murray; (Dir.Fin.) J. Lemenchick; (Ops.Mgr.) B. Lafrance. Annual Sales (E). Co. Size (E).⑤

Haliburton & White, Ltd./Ltée., 85 Montpellier Blvd., Montreal, Que. H4N 2G3. Tel. 514-748-6554. Fax: 514-748-0326. Branch offices, Quebec, Que., Toronto, Ont., Winnipeg, Man. Sheet metal work, revolving card files, card cabinets, machine stands.

(P.) L. Pelletier. Annual Sales (C). Co. Size (B).⑥

Halifax Heating & Air Conditioning Co. Ltd., P.O. Box 908, Armdale, Halifax, N.S. B3L 4K9. Tel. 902-477-5651. Fax: 902-477-7391. Branch offices, Sydney, Middleton, N.S. Light metal fabrication, ductwork, custom sheet metal work, stainless kitchens, air conditioning service, mechanical systems, design and installation.

(P.) F. Creaser; (V.P.) G. Himmelman; (Cont.) J. Knot. Annual Sales (D). Co. Size (C).⑤

★Halis Canada Ltée., 354 Inspector St., Montreal, Que. H3C 2K5. Tel. 514-364-4710. Fax: 514-364-5070. Plant, LaSalle, Que. Hot stamping, moulds for displays, boxes and cylinders PVC, vacuum formed plastics.

(Dir.Gen.) S. Ludwik. Annual Sales (B). Co. Size (A).⑥

†Hall, Brad, & Co. Ltd., 2395 Cawthra Rd., Units 13-15, Mississauga, Ont. L5A 2W8. Tel. 416-275-7077. Hockey, soccer and ski accessories and hockey equipment.

For.Reps.: Jerry White, Australia; Murray Sandler Skate & Sport Supply, Belmont, Mass., U.S.A. Exports to Europe handled by The Hockey Shop, Scarborough, Ont.

(P.) B. Hall; (G.M.) M. G. Hall; (S.M.) F.G. Hall. Co. Size (A).

†Hall-Chem Inc., 11865 - 70th Ave., Montreal, Que. H1C 1L1. Tel. 514-648-6050. Fax: 514-648-9235. "Rad 2000" radiator anti-freeze, "Rain-X" windshield washer fluid, "Super Diesel" diesel fuel conditioner and gas line anti-freeze, chain oil, oil and grease absorbent, etc.

(P.) J.C. Hetu. Annual Sales (D). Co. Size (B).⑤

★Hall Engineering Ontario Ltd., 470 Franklin Blvd., Cambridge, Ont. N1R 5W6. Tel. 519-621-3900. Fax: 519-621-1142. Associates, Steelfabco Inc., Paris, The Steven Co., Cambridge, Ont. Custom job shop, large boring mill capacity vertical and horizontal.

(P.) G. Goddard; (Off.Mgr.) D. Reynolds; (P.A.) H. Gardiner. Annual Sales (C). Co. Size (C).⑤

Hall, Fred, & Son Ltd., 35 Glow Ave., Hamilton, Ont. L8H 3V7. Tel. 416-547-1286. Fax: 416-545-8088. Machinists.

(P.) R. A. Hall. Annual Sales (C). Co. Size (B).⑤

Hall Printing, A Division of 59 Corporation Limited, 59 Durham St. W., Lindsay, Ont. K9V 2P7. Tel. 705-324-6691.

(P.) F. Hall. Annual Sales (B). Co. Size (A).⑤

★Hall Smith Company Limited, 5325 Fairview St., Burlington, Ont. L7L 5K4. Tel. 416-639-5005. Fax: 416-639-5944. Telex: 061-8228. Branch offices, Pointe Claire, Que., Brentwood, TN, East Aurora, NY, U.S.A. Subsidiary, Pavesi International, Burlington, Ont. Robotic and mechanized automation systems incorporating assembly, machine loading, welding, sealing, and material handling systems, etc. Brand, "Hasco". Parent company, Officine Meccaniche Pavesi & C., S.P.A., Torino, Italy.

(P.) G. Smith; (G.M. & S.T.) N. Mizibrocky; (Plant Mgr.) J. Rietveld; (S.M.) D. Moore; (Purch.Mgr.) R. Bangham; (Eng.Mgr.) S. Cain. Annual Sales (D). Co. Size (C).

★Hall Visual Systems Ltd., 4427 Manitoba Rd. S.E., Calgary, Alta. T2G 4B9. Tel. 403-243-4497. Fax: 403-243-2210. Swing-leaf map and tackable wall panels, chalkboards, white dry marker boards, schedule and visual boards, also aluminum picture moulding.

(P. & G.M.) G. S. Hall; (S.M.) R.T. Hall. Annual Sales (B). Co. Size (A).⑤

Hall & Company Big Horn Manufacturing, 3154 Delta St., Victoria, B.C. V8Z 1A7. Tel. 604-388-6261. Overalls, pants, jackets and team jackets, uniforms, workwear. Brand, "Big Horn".

(P.) E.P. Earnshaw. Annual Sales (B). Co. Size (A).

Hall & Stavert Ltd., West Royalty Industrial Park, Charlottetown, P.E.I. C1E 1B0. Tel. 902-566-3335. Fax: 902-

566-9258. Telex: 014-44109. Marine hardware, winches, propellers, gray, ductile, and ni-hard iron castings. Parent company, Stavert Enterprises Ltd.

(P. & G.M.) J.W. Stavert; (V.P.) W.S. Stavert; (Off. Mgr.) B. MacLeod. Annual Sales (C). Co. Size (B).⑥

Hallcraft Electronics Ltd., 1760 Sargent Ave., Winnipeg, Man. R3H 0C7. Tel. 204-786-5846. "Auto-Waiter" electronic ordering systems, peripheral theatre and communications equipment and custom assembly facilities for electronic devices, D.C. power supplies, sequential automation units, digital dimmers.

(P.) H. B. Smithen; (V.P.) K. McDonald; (S.M.) J. Garski. Co. Size (A).

Halliday Component Homes, 164 Arthur St., Truro, N.S. B2N 5E6. Tel. 902-895-5436. Fax: 902-893-4637. Trusses, pre-cut homes. Parent company, Home Care Properties Limited, Truro, N.S.

(G.M.) V. A. Yeadon; (S.M.) J. Gates. Annual Sales (C). Co. Size (B).⑥

★Hallman, J.C., Manufacturing Co. Ltd., 141 Weber St. S., Waterloo, Ont. N2J 2A9. Tel. 519-743-2681. Fax: 519-741-8415. Electric fence controllers and accessories, mechanical jacks, high pressure washers. Brands, "Jackall", "Shur-Shock", "Deter 100", "Deter 200", "Deter 300".

For.Rep., Scruttons, Lidcombe, N.S.W., Australia; Kidd-Garrett, New Zealand, W.H. Edwards Summit, MO, U.S.A.

(P.) N. Matthews. Annual Sales (C). Co. Size (B).⑥

★Hallman, Willard G., Lumber Ltd., Walters Falls, Ont. N0H 2S0. Tel. 519-794-2410. Plants, Walters Falls, Petersburg, Ont. Fine hardwoods, hardwood railway ties, chips, sawdust and bark.

(P.) J. Hallman; (S.M.) A. Wallace. Annual Sales (C). Co. Size (B).⑤

Hallmark Accessories (Canada) Ltd., 323 Queen St. E., Toronto, Ont. M5A 1S9. Tel. 416-363-9890. Decorative wall clocks, engraved plastic signs and nameplates, plaques, planters, giftwares, etc. Brand, "Hallmark Accessories".

(P.) T. Kikuta. Annual Sales (A). Co. Size (A).

Hallmark Cards, 2 Hallcrown Place, Willowdale, Ont. M2J 1P6. Tel. 416-492-1300. Fax: 416-494-0027. Telex: 06-966671. French and English greeting cards, gift books, paper and plastic partyware, posters, writing paper, etc. Brands, "Hall Sheen", "Painters of Canada", "Contemporary", "Hallmark", "Heritage of Canada", etc. Parent company, Hallmark Cards, Inc., Kansas City, MO, U.S.A.

(P.) J. P. Kempster; (Sr.V.P.Mktg.) G. V. Costa; (Sr. V.P.Ops.) J. Schmidt; (V.P.Fin.) C. R. See; (V.P.Pers.) I. J. Arbour; (V.P.Sales) R. E. Ste-Marie; (V.P.Sales, Field Sales) J. H. Cooney; (V.P. Sales, Major Acct.) T. Scott; (Dir.R. & D) K. Higginson; (Dir.Sales Ops.) R. L. Lank; (P.A.) L. Burr. Annual Sales (F). Co. Size (G).

★Hallmark Fibre Tubes Ltd., 1235 Shawson Dr., Mississauga, Ont. L4W 1C4. Tel. 416-564-0160. Fax: 416-564-0162. Fibre tubes and cores, mailing tubes, display poles and shipping tubes. Parent company, Atlantic Packaging Products Ltd., Scarborough, Ont.

(G.M.) J. N. Smith. Annual Sales (C). Co. Size (A).

Hallmark Garments Mfg. Ltd., 9932-81 Ave., Edmonton, Alta. T6E 1W6. Tel. 403-433-4954. Fax: 403-433-1991. Men's dress slacks and vests, ladies' slacks, skirts and jackets. Brands, "Hallmark", "Selma 80s".

(P. & G.M.) J. Kuchmak; (S.M.) S. Kuchmak. Annual Sales (C). Co. Size (B).⑥

Hallmark Packaging Machinery Incorporated, 50 Don Park Rd., Unit 3, Markham, Ont. L3R 1J3. Tel. 416-474-9430. Telex: 06-986804. "Hallmark" auger filling machines.

(P.) A.G. Kimmel; (G.M.) T. Kimmel. Annual Sales (A). Co. Size (A).⑤

★Hallmark Tools, Div. of Derlan Manufacturing Inc., 2187 Huron Church Rd., P.O. Box 7040, Windsor, Ont. N9C 3Y6. Tel. 519-966-4050. Fax: 519-966-2888. Plastic injection molds. Parent company, Derlan Industries Limited, Toronto, Ont.

(P. & G.M.) D. Balint; (Eng.Mgr.) T. Krokos; (P.A.) D. Grenier; (Mfg.Mgr.) B. Kenney. Annual Sales (D). Co. Size (D).⑥

Halltech Inc., 465 Coronation Dr., West Hill, Ont. M1E 2K2. Tel. 416-284-6111. Fax: 416-284-6932. Sales office and plant, Pointe Claire, Que. Subsidiary, Polycol Ltd./Ltée, Pointe Claire, Que. Adhesives, coatings, sizings, food stabilizers, polymer emulsions and resins, solvents, etc. Brands, "Superfilm", "Vinrez", "Supergrip".

Parent company, Sainen Chemical Industry Co., Ltd., Tokyo, Japan.

(P.) W. H. Holt; (S.T.) R. E. MacKenzie; (Tech.Dir.) G. Van Oyen; (Resins & Resale Prods.S.M.) J. A. Bower; (Adhesives S.M.) A. L. Brooker. Annual Sales (D). Co. Size (C).⑥

Halman Mfg. Co. Div. of Vortex Plastics Limited, 4621 Durham Rd., P.O. Box 659, Beamsville, Ont. L0R 1B0. Tel. 416-945-6666. Fax: 416-945-6777. Sailboats and miscellaneous fiberglass products, custom cabinetry and furniture.

(P.) R. J. Navin. Annual Sales (B). Co. Size (A).⑥

Halo Ltd., See Les Produits Hygieniques Halo Ltée.

Halo of Canada Lighting Inc., 5130 Creekbank Rd., Mississauga, Ont. L4W 2G2. Tel. 416-625-2511. Fax: 416-238-3847. Distribution centres, Montreal, Que., Calgary, Alta. Residential and commercial lighting fixtures, recessed incandescent discharge lamp and decorative fixtures, etc. Brands, "Power-Trac", "Halo", "Area Lighting", "S.P.I. Lighting", etc. Parent company, Cooper Lighting, Chicago, IL, U.S.A.

(V.P. & G.M.) F. Sanger; (Cont.) T. Cairns; (Nat.S.M.) R. Shea; (Ops.Mgr.) R. Simpson; (Mgr. Engr'g.) B. Smelser. Annual Sales (E). Co. Size (E).⑥

★Halpen Engineering Inc., 5350 Timberlea Blvd., Mississauga, Ont. L4W 2S6. Tel. 416-624-2770. Fax: 416-629-3930. Cable harnesses for military and aerospace applications. Parent company, Conductive Technologies Incorporated.

For.Rep., Halpen Engineering Inc., East Syracuse, NY, U.S.A.

(P.) A. S. Halpenny; (G.M.) D. Crouch; (Buyer) Mrs. S. Cruickshank. Annual Sales (C). Co. Size (A).⑥

★HALTON CERAMICS LIMITED, (LES CÉRAMIQUES HALTON LTÉE.), 1200 Unsworth Ave., Burlington, Ont. L7R 3X5. Tel. 416-528-6737. Fax: 416-522-4866. Red clay flower pots, pot-saucers, planters and hanging planter baskets, ornamental ceramics, structural clay, clay filter and anaerobic support tiles, crushed red brick, anaerobic support fillers. Trade mark, HC. Parent company, Royal-edge Industries Inc.

(P.) J. Charles; (G.M.) F. Bishop; (S.T.) J. Leatham. Annual Sales (B). Co. Size (A).⑥

Halton Chemical Inc., 840 Appleby Line, Box 416, Burlington, Ont. L7R 3Y3. Tel. 416-637-3613. Fax: 416-637-8918. Lacquers, adhesives, solvent blends and protective coatings.

(P.) D.R. Dickens; (T.) E. Hendeson. Co. Size (A).⑤

Halton Flour Milling Inc., 62 Mill St.W., Halton Hills, Ont. L7J 1G4. Tel. 519-853-2850. Fax: 519-853-0446. Wheat flour and wheat flour by-products.

(P.) B. Dolotowicz. Annual Sales (D). Co. Size (A).⑥

Halton Machining, 584920 Ont. Inc., 52 Steeple Ave., Unit #2, Milton, Ont. L9T 4X1. Tel. 416-878-8351. Fax: 416-878-8351. Tools and dies, jigs and fixtures and general machining.

(P.) J. Rockliff; (G.M.Sales & Mktg.) P. Doherty; (G.M.Prod. & Purch.) R. Houldcroft. Annual Sales (B). Co. Size (A).

Halton Packaging Ltd., 3518 Mainway Dr., Burlington, Ont. L7M 1A8. Tel. 416-335-3330. Steel pallet stretch wrapping equipment, turntable and rolled conveyors.

(P.) Peter Hughes; (Mgr.) D. Hughes. Annual Sales (C). Co. Size (A).

Halton Printing Ltd., 4088 Fairview St., Burlington, Ont. L7L 4Y8. Tel. 416-639-2200. Fax: 416-634-8744. Commercial printing. Parent company, Skydome Printing Inc.

(P.) P.M. Dougherty; (S.) K.M. Dougherty; (V.P.) R.R. Jordan. Annual Sales (C). Co. Size (A).⑤

Hambleton Enterprises Inc., 91 Martin Ross Ave., Downsview, Ont. M3J 2L9. Tel. 416-663-5570. Toll Free: 800-387-7067. Fax: 416-663-5570. Branch office, Edmonton, Alta. Ink for duplicating machines, labelling and duplicating machines, marking devices, gummed paper, shipping tags, etc.

(P.) D.G. Hambleton; (V.P.) P. Hambleton. Annual Sales (C). Co. Size (A).⑥

★Hambro International (Structures) Limited, 215 Colonnade Rd., Ottawa, Ont. K2E 7K3. Tel. 613-226-1074. Fax: 613-226-7571. Plant, St. Gedeon, Que. Steel and concrete floor/ceiling systems. Brands, "Hambro D-500", "Hambro D-520", "Composite".

For.Reps., U.S.A., U.K., Australia, Trinidad, France, Europe, Thailand.

(P.) F. F. Laurus. Annual Sales (B). Co. Size (A).⑥

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑥.

★Hamel, Clermond, Ltée., 25 Rang 7, St-Ephrem, Que. GOM 1R0. Tel. 418-484-2888. Fax: 418-484-5659. Softwood and hardwood lumber.

(P.) Clermond Hamel; (Fin.) D. Hamel; (Prod'n) Carmin Hamel. Annual Sales (O). Co. Size (C).

★Hamel-Davidson Corporation, 31A Passmore Ave., Unit 15, Scarborough, Ont. M1V 4T6. Tel. 416-291-1274. Fax: 416-293-1727. Branch office, Boca Raton, FL, U.S.A. Production prototypes and limited production runs of custom electronic equipment.

(C.E.O.) W. E. Davidson. Annual Sales (B). Co. Size (A).

Hamel, Irvin W., & Son, 12 Bridgeport Rd. E., Waterloo, Ont. N2J 2K9. Tel. 519-886-3390. 8rooms, toy brooms, whisks, etc.

(Prop. & G.M.) N. Sadowsky. Annual Sales (A). Co. Size (A).

Hamelin Group Inc., 150 Industriel Boul., Boucherville, Que. J4B 2X3. Tel. 514-641-0600. Fax: 514-641-4523. Hamelin Industries Inc., Warsaw, IN, Hemelin Plastics, Pickwick, TN, U.S.A. Plastic products such as food containers, sheets, color concentrates and additives, caps and closures, houseware and wheels.

(P.) R. Hamelin; (V.P. & G.M.) D. Lacasse; (Oir.Fin.) N. Tanguay; (Oir.Mfg.) M. Gervais. Co. Size (F).

Hamelin, J., Industries, 0760 St. Patrick St., LaSalle, Que. H8R 1S3. Tel. 514-366-8811. Fax: 514-366-3654. Wood spools and cable reels. Parent company, 127323 Canada Inc.

(P.) H. Stotland. Annual Sales (O). Co. Size (C).⑤

Hamilton, A.C., and Company Ltd., 5820 Kennedy Rd., Mississauga, Ont. L4Z 1T1. Tel. 416-890-0055. Fax: 416-890-0045. Branch office, Oorval, Que. Plant, Buffalo, NY, U.S.A. Vacuum and pneumatic conveying equipment for the plastics industry, also "Automa" blow moulding machinery and extruders for plastic processing, m.o.s.s. plastics printing machinery.

For Rep., throughout U.S.A.

(Chmn.) A.C. Hamilton; (P.) R.J. Hamilton; (V.P. & Mgr.Engr'g) S.E. Hamilton; (G.M.Ville d'Anjou) L. Gloutney. Annual Sales (D). Co. Size (C).⑥

Hamilton Baking Company (1988) Limited, 155 Nebo Rd., Hamilton, Ont. L8W 2E1. Tel. 416-387-3935. Fax: 416-387-3979. Bread and roll products.

(P.) 8. DiGennaro; (Plant Mgr.) G. Lama. Annual Sales (C). Co. Size (C).⑤

Hamilton Brick Limited, 215 Kensington Ave. S., Hamilton, Ont. L8M 3H6. Tel. 416-544-5775. Fax: 416-544-5239. Face brick and half inch brick facing. Brand, "Face-it".

(P.) F. Zinszer. Annual Sales (C). Co. Size (B).⑥

Hamilton Bros. Farm & Bldg. Supplies, P.O. Box 100, Glen Huron, Ont. L0M 1L0. Tel. 705-466-2244. Fax: 705-466-2122. Animal and poultry feeds. Brand, "Pride of The Glen".

(P. & Mgr.) J.F. Hamilton; (Asst.Mgr.) F.A. Hamilton. Annual Sales (O). Co. Size (8).

Hamilton Oigital Designs Ltd., 4060 Fairview St., Burlington, Ont. L7L 4Y8. Tel. 416-634-4812. Fax: 416-634-4975. Sports score boards, electronic highway signs, time and temperature displays and electronic fule price displays.

(P.) J.8. Mitchell, Ph.O.; (Sales Co-ord) R. Van Keulen; (S.T.) J. Stankevicius. Annual Sales (C). Co. Size (A).

Hamilton Engine Packing Company, 39 Morley St., Hamilton, Ont. L8H 3R6. Tel. 416-544-6079. Asbestos products, engineers' supplies. Brand, "Monarch". Annual Sales (A). Co. Size (A).

Hamilton Engraving Co. Ltd., 24 Clark Ave., Box 181, Stn B, Hamilton, Ont. L8L 7V7. Tel. 416-527-0718. Fax: 416-527-0613. Printed circuit boards.

(P.) A. A. Puerr. Annual Sales (B). Co. Size (A).⑤

Hamilton Float & Trowel Limited, 3026 St. Clair Ave., Burlington, Ont. L7N 1L3. Tel. 416-639-5161. Machines and trowels for concrete floor finishing. Brand, "Oub-L-Outy". Parent company, Canada Decorating & Painting Co. Ltd.

(P.) V.L. Colizza; (G.M.) V. P. Colizza. Annual Sales (A). Co. Size (A).⑥

★Hamilton Gear Division of Compro Limited, 950 Oupont St., Toronto, Ont. M6H 1Z3. Tel. 416-534-8401. Fax: 416-534-8020. Telex: 06-22250. Branch offices, Montreal, Que., Vancouver, B.C. Sales Reps., Fred C. Morrison Ltd., New Glasgow, N.S., Sullivan Strong Scott Ltd., Winnipeg, Man., Lititz, PA, U.S.A. Machine cut spurs, helical, bevel gears, worms and gears, couplings, speed reducers. Brands, "Roldweld", "Hamilgear", "Hamilair". Parent Company, Compro, Limited, Toronto, Ont.

(V.P. & G.M.) D.O. Pavri; (Mktg.Mgr.) G. Moore; (P.A.) A. Luhar; (Prod.Cont.) W. Trybuch; (Cont.) Mrs. Y. Bhesania; (Plant Mgr.) A. Brusse. Annual Sales (D). Co. Size (C).⑥

Hamilton Kent of Canada Ltd., 77 Carlingview Dr., Rexdale, Ont. M9W 5E6. Tel. 416-675-7822. Fax: 416-674-6960. Telex: 06-989445. "Tylox" rubber gaskets, custom extrusions and mouldings. Parent company, 8TR Holdings Ltd., Canada.

(P.) D. J. Leek; (Cont.) Mrs. J. Martin; (Plant Mgr.) S. Minhas. Annual Sales (O). Co. Size (B).⑤

★Hamilton Lingerie Limited, 225 Liege St. W., Montreal, Que. H2P 1H4. Tel. 514-381-7261. Fax: 514-381-4996. Ladies' and children's lingerie and loungewear. Parent company, Bellina Lingerie, Montreal, Que.

(P.) J. Messina; (V.P.) V. Messina. Annual Sales (D). Co. Size (O).

Hamilton Machine Parts Limited, 802 Rennie St., Hamilton, Ont. L8H 3R2. Tel. 416-549-5545. Fax: 416-547-4790. Machinists.

(P.) A. Hegedus; (Off.Mgr.) Ms. E. D. French. Annual Sales (B). Co. Size (A).⑥

Hamilton Match Plate Co., 265 Lottridge St., Box 28, Stn. 8, Hamilton, Ont. L8L 7T5. Tel. 416-545-7684. Aluminium match plates and moulds.

(Prop.) L.J. Raycroft. Annual Sales (A). Co. Size (A).

Hamilton Mobil Aids, P.O. Box 3081, Station C, Hamilton, Ont. L8H 713. All terrain wheelchairs and accessories, also "Y" cart and modified toys for the disabled.

(C.E.O.) S. Fielding. Annual Sales (A). Co. Size (A).⑥

★Hamilton Modular Buildings Inc., P.O. Box 820, Sann Rd., Beamsville, Ont. L0R 180. Tel. 416-563-4984. Fax: 416-563-4447. Modular and portable buildings, radar units and mobile trailers.

(V.P.Sales & Mktg.) A. Waugh; (V.P.Ops.) M. Finkbiner; (V.P.Engr'g) P. Gowling; (Purch.) J. Lawrence. Annual Sales (O). Co. Size (D).

Hamilton Ornamental Ironworks Limited, 99 Clinton St., Box 91, Stn.B, Hamilton, Ont. L8L 7T5. Tel. 416-544-4425. Fax: 416-544-0032. Railings, stairs, etc.

(P. & G.M.) W. Marvin Reynolds; (V.P. & Plant Mgr.) P. William Reynolds. Annual Sales (C). Co. Size (A).⑤

Hamilton Paper Box Company, Limited, 65 Cascade St., Hamilton, Ont. L8E 387. Tel. 416-561-1611. Fax: 416-561-3855. Folding paper boxes and cartons.

(P.) R. G. Wilson; (V.P.) J. G. Wilson; (Asst.G.M.) O. Dawe. Annual Sales (C). Co. Size (8).⑤

★HAMILTON PLASTIC FABRICATORS (1980) LTD., 347 Dosco Dr., P.O. Box 9262, Stoney Creek, Ont. L8G 3X9. Tel. 416-662-4788. Fax: 416-662-1700. Custom industrial design fabrication in tanks, fans, ducts and fittings, fluid piping systems, etc., also field installations of plastic systems.

(P.) P. F. Bailey; (G.M.) G. J. Bailey. Annual Sales (C). Co. Size (A).⑥

★Hamilton Porcelains Limited, 25 Campbell St., P.O. Box 594, Brantford, Ont. N3T 5N9. Tel. 519-753-8454. Fax: 519-753-5014. Plant, Paris, Ont. Subsidiary, Paris Technical Ceramics, Paris, Ont. Electrical porcelains, special refractories, industrial ceramics, arc chute components, technical ceramics. Parent company, S.G.I.C. Inc., Louisville, KY, U.S.A.

For Rep., Milano, Italy.

(P. & C.E.O.) R. G. Robb; (V.P.Admin. & Fin.) J. M. Janzen; (Off. & Purch.Mgr.) J. Mannen; (Tech.Sales) O. Stevenson; (Dir.Engr'g, Res. & Dev.) A. Matthews; (Plant Mgr.) S. de Boer. Annual Sales (D). Co. Size (D).⑥

†Hamilton Radiator Service Ltd., 624 Parkdale Ave.N., Box 3760, Stn.C, Hamilton, Ont. L8H 7N1. Tel. 416-549-4181. Toll Free: 800-263-9950. Fax: 416-549-4254. Warehouses, Etobicoke, London, Ont. Plants, Markham, London, Ont. Associate, Cancore Mfg. Automotive and industrial radiator cores.

(P.) L. Hammond; (V.P.Serv.) P. Jeffery; (V.P.Mfg.) O. Hammond; (Mgr.Markham) M. Venditti; (Mgr.London) 8. Whiteway. Annual Sales (N/R). Co. Size (O).⑤

Hamilton Screw Machine Products Limited, 4724 Christie Dr., Box 150, Beamsville, Ont. L0R 180. Tel. 416-563-5301. Fax: 416-563-6308. Custom machined parts to customer specifications, screws, nuts, bolts, fittings, precision machining.

(P.) W. Bajus; (S.T.) R. Bajus. Annual Sales (8). Co. Size (A).⑤

Hamilton Spectator, The, Oiv. Southam Inc., 44 Frid St., P.O. Box 300, Hamilton, Ont. L8N 3G3. Tel. 416-526-3333. Toll Free: (416) 800-263-6902, (519) 705,613) 800-263-6962. Fax: 416-526-1054. Branch offices, Southam Newspapers, Montreal, Que., Toronto, Ont.,

Vancouver, B.C. Newspapers and commercial inserts. Parent company, Southam Inc.

(Publisher) G. Bullock; (Dir.Ops.) J.T. Nelson; (Dir. Adv.) O.W. Copeland; (Prod'n Mgr.) M.H. Thompson. Annual Sales (E). Co. Size (F).⑥

★HAMILTON THERMAL SPECIALITIES LTD., 422 Seaman St., Stoney Creek, Ont. L8E 3P3. Tel. 416-664-2396. Fax: 416-561-0323. Industrial ovens, furnaces and heat process equipment, heat recovery systems, thermal shock and burn-in systems, high temperature recuperators. Brand, "The Reclaimer".

(P.) A.J. Connell; (V.P.) J. A. Brokenshire; (Mat'l Cont.) Ms. D. Gill. Annual Sales (C). Co. Size (A).⑤

Hamilton Tool of Oundas Limited, 105 Mercer St., Oundas, Ont. L9H 2P1. Tel. 416-627-1511. Fax: 416-627-9911. Tools, dies, jigs and fixtures, "Unipunch" unitized tooling.

(P. & G.M.) H. Vollick; (Off.Mgr.) H. R. Coombs. Annual Sales (8). Co. Size (A).⑥

Hamilton Web Printing and Publishing Ltd., 333 Arvin Ave., Stoney Creek, Ont. L8E 2M6. Tel. 416-561-1090. Fax: 416-664-3102. Newspaper and magazine publications, advertising sales flyers. Parent company, 8rabant Newspapers Ltd., Stoney Creek, Ont.

(Publisher) T. J. McCarthy; (Prod'n Mgr.) G. Brisco; (Ops.Mgr.) B. Farrar; (Mktg.) W. Elder. Annual Sales (D). Co. Size (D).⑥

★Hamilton Wire Products Ltd., 304 Gage Ave. N., P.O. Box 2444, Hamilton, Ont. L8L 7X2. Tel. 416-549-3525. Fax: 416-549-5548. Branch plants, Winnipeg, Man., Airdrie, Alta. Associates, Guelph Wire Products, Guelph, Hall Industries, St. Marys, Paris Spring, Paris, Ont., Winnipeg Spring and Wire Products, Winnipeg, Man., Airdrie Springs, Airdrie, Alta. "HWP" springs and wire forms.

(P.) E. P. Harrison; (V.P.) A. Harrison; (S.M.) P. C. Hill; (P.A.) M. Johnston. Annual Sales (D). Co. Size (C).⑤

HAMMANT CAR & ENGINEERING LIMITED, 29 Dunbar Ave., Hamilton, Ont. L8H 3E3. Tel. 416-547-2391. "Hammant" industrial cars and turntables, "Load Luggers" roll-off container systems.

(P.) 8. Little; (S.M.) L. Benjamine; (Plant Mgr.) C. Beal; (Chief Designer) R. Little. Annual Sales (C). Co. Size (A).

Hammill, J.P., & Son Limited, 72 Farquhar St., Guelph, Ont. N1H 3N3. Tel. 519-836-2581. Fax: 519-836-2156. "Hammill" work wear. Parent company, Hammill Holding Inc.

(Partner) W. H. Hammill; (Partner) J. R. Hammill. Annual Sales (D). Co. Size (C).⑥

Hammond Diamond Tooling Limited, 555 Edward Ave., Unit 12, Richmond Hill, Ont. L4C 5E5. Tel. 416-884-1750. Fax: 416-884-9792. Tool designing, diamond tooling, plating.

(P.) M. Laabs; (V.P.) Mrs. S. Laabs. Annual Sales (A). Co. Size (A).⑥

★Hammond Manufacturing Co.Limited, 394 Edinburgh Rd. N., Guelph, Ont. N1H 1E5. Tel. 519-822-2960. Fax: 519-822-0715. Telex: 069-56523. Subsidiaries, Moloney Electric, Smith & Stone Inc., Div. of Hammond Manufacturing Holding Ltd., Hammond Manufacturing (Quebec) Inc., NC, Matra Electric Inc., Compton, Paulding Electrical Products Inc., Forest City, CA, Hammond Manufacturing (U.S.) Inc., Buffalo, NY, NECO Hammond Inc., Saraboo, WI, U.S.A.; Hammond Electronic Ltd., Richmond, Surrey, England. "Hammond" transformers and metal cabinets and wiring devices, metal and plastic enclosures.

For. Reps.: D.A.T. Engineering Co. Ltd., Richmond, Surrey, England; Rejokan, Malmo, Sweden; VP Electronique, Massy, France; Zenitek Pty. Ltd., Brookvale, N.S.W., Australia; RDT, Tel-Aviv, Israel; DanSystems, Copenhagen, Denmark; R.Hirschman Electronica, Weesp, Netherlands; For U.S.A. contact subsidiary in Buffalo, N.Y.

(P. & C.E.O.) R.F. Hammond; (V.P.) W.G. Hammond; (V.P.Fin.) R.J. Anderson; (Mktg.Serv.Mgr.) J.L. Husson; (P.Transformers) A. Rafter; (P.Cabinetry Group) I. MacPherson; (V.P.Hum.Res.) C. Mahy; (P.Smith & Stone) G. McPhee; (P. Maloney Elec.) M. Stedman; (Corp.Cont.) O. Fisher. Annual Sales (F). Co. Size (G).⑥

★Hampel-Gibson Forest Products Ltd., P.O. Box 734, North Bay, Ont. P1B 8J8. Tel. 705-474-2951. Plant, 8lyth, Ont. Pulpwood, logs, fuel wood, wedges, survey pickets and stakes, shavings and wood waste.

(P.) L. Hampel. Annual Sales (C). Co. Size (8).⑤

Hampton Manufacturing Ltd., [Veterments Hampton Ltée.], #400-9600 boul. St-Laurent, Montreal, Que. H2N 1R3. Tel. 514-389-2677. Fax: 514-389-3171. Uniforms for health care professionals. Brand, "White Cross".

- (P.) Mrs. M.B. Lutfy; (V.P.) 8. Lutfy; (S.T.) R. Lutfy. Annual Sales (C). Co. Size (C).
- Handi Bindery Ltd., R.R.#1, Pontypool, Ont. L0A 1K0. Tel. 705-277-2286. Bookbinders.
- (Prop.) N. Vachon. Annual Sales (A). Co. Size (A).
- ★Handling Specialty Manufacturing Limited, 219 South Service Rd., P.O. Box 9B, Grimsby, Ont. L3M 4G1. Tel. 416-945-9661. Fax: 416-945-0155. Telex: 061-5441. Subsidiary, Handling Specialty Inc., North Tonawanda, NY, U.S.A. Hydraulic lift tables, floor cranes, truck ramps, "Fork-Llevator", service hoists for fork trucks, bus, truck and rail lifting equipment.
- (P.) D. Parass; (V.P.Mfg.) M. Noga; (S.M.) T. Beach; (Plant Mgr.) R. Reeves. Annual Sales (C). Co. Size (B).®
- Hands Fireworks Inc., R.R. #4, Prescott, Ont. K0E 1T0. Tel. 613-925-2832. Fax: 613-342-6322. Sales office, Milton, Ont. Plants, Papineauville, Que., Prescott, Ont. "Hands" military pyrotechnics, family and display fireworks, marine distress signals, smoke generators.
- (P.) R.A. Brown; (S.T.) H.T. Mc8rien. Annual Sales (D). Co. Size (D).®
- ★Handy Chemicals Limited, 745 Ste. Rose, LaPrairie, Que. J5R 1Z2. Tel. 514-659-9693. Fax: 514-659-6850. Telex: 05-24489. Plant, Vancouver, B.C. Associate, Alcan Chemicals. Industrial cleaning compounds, naphthalene sulfonates, dispersants, flocculants, water treatment chemicals, super plasticizers for cement, syntams for tannings, paper mill wet end chemicals, fluidifiers and friction reducers for concrete, air entrainment. Brands, "Han-Floc", "Disal", "Durasar", "Pass", "Saratam".
- (P.) I. Robins; (V.P. & Dir.Mktg.) N. Spiratos; (Prod'n Dir.) D. Pothier; (Acct.) Mrs. D. Desrochers; (P.A.) P. Robins; (Chemist) D. Haase. Annual Sales (D). Co. Size (B).®
- Handy Machine Shop & Supply Limited., See Usinage et Fourniture Handy Ltée.
- Handy & Harman of Canada, Limited, 290 Carlingview Dr., Rexdale, Ont. M9W 5G1. Tel. 416-675-1B60. Fax: 416-675-1860 Ext.115. Telex: 05-24702. Sales office, Montreal, Que. Refiners of gold, silver and platinum, producers of gold and sterling grain, sheet, wire and solder and silver brazing alloys. Brands, "Sil Fos" and "Easy Flo" silver brazing alloys, "Fos Flo" copper-phosphorous brazing alloys. Parent company, Handy & Harman, New York, NY, U.S.A.
- (P.) B. K. Leyland; (Cont.) A. James Macpherson; (G.S.M.) G. G. MacCrimmon; (Plant Supt.) L. T. Swetnam. Annual Sales (E). Co. Size (B).®
- Hanet Plastics (Ontario) Ltd., 111 Industrial Dr., Unit B, Whitby, Ont. L1N 5Z9. Tel. 416-666-2100. Plastic trays primarily for the food industry, cookie trays.
- (P.) R. Hanak; (V.P.) J.W. Feret; (Plant Mgr.) H.S. Feret; (S.T.) Mrs. D.E. Feret. Annual Sales (C). Co. Size (A).
- Haney Iron Works Ltd., 23416 River Rd., Maple Ridge, B.C. V2X 7E6. Tel. 604-463-7B44. Structural steel products, columns, beams, stairs, hand railings, ladders, etc.
- (P.) A.F. McKean. Annual Sales (C). Co. Size (A).
- Hanlan Component Supply Inc., 391 Hanlan Rd., Unit 4, Woodbridge, Ont. L4L 3T1. Tel. 416-746-2670. Cross-over networks for speakers, wire harness, coils for audio and electronics.
- (P.) W. Schneider. Annual Sales (C). Co. Size (A).
- ★Hanmar Motor Corporation, 75 Ardelit Pl., Kitchener, Ont. N2C 2C8. Tel. 519-745-1169. "Home & Park" and "Roadtrek" recreational vehicles.
- (P.) J. Hanemayer; (Off.Mgr.) T. Klaver; (Plant Mgr.) B. Spengen. Annual Sales (D). Co. Size (C).®
- ★Hanna Design, 16 Lesmill Rd., Don Mills, Ont. M3B 2T5. Tel. 416-445-0950. Fax: 416-445-5274. Subsidiary, Hanna Design Rochester Inc., Rochester, NY, U.S.A. "Radius" portable panel systems, graphics for trade show booths. Brand, "Folding Stackables". Parent company, G.D. Hanna Holdings.
- (P.) G. Hanna; (G.M.) K. Luedemann; (Cont.) J. Punwasee; (Prod.Dev.) T. Hanna; (Ops.Mgr.) R. Hanna. Annual Sales (D). Co. Size (C).
- Hannah Ladies' Wear Ltd., 130 Spadina Ave., 3rd Flr., Toronto, Ont. M5V 2L4. Tel. 416-368-4505. Fax: 416-368-9275. Ladies' coats and jackets. Brands, "Hannah Coat Collection", "Valencia".
- (P.) T. Korn; (Consultant) A. Davis; (Off.Mgr.) Ms. V. Hagerty. Annual Sales (C). Co. Size (C).®
- ★Hannigan Fairing Company Ltd., The, 1212 Speers Rd., Oakville, Ont. L6L 2X4. Tel. 416-825-1900. Fairings, motorcycle windshields, side cars and fibreglass parts.
- (Mgr.) D. Hannigan. Annual Sales (A). Co. Size (A).®
- ★Hanover Kitchens (Canada) Inc., 711 Tenth Ave., Hanover, Ont. N4N 2P7. Tel. 519-364-1170. Fax: 519-364-5212. Traditional and European kitchen cabinets, wall units, tables and chairs. Brands, "Hanover Kitchens", "Hanover Trimold Counters", "Hanover Vanities".
- (P.) L. Koenig; (S.M.) J. Halliday; (P.A.) W. Chalmers; (Plant Mgr.) W. Ellig. Annual Sales (D). Co. Size (D).
- Hanrahan Machine & Tool, A Division of Alorma Limited, R.R.#3, P.O. Box 752, Peterborough, Ont. K9J 7A2. Tel. 705-743-2500. Fax: 705-743-9993. Machining, tools, dies, jigs and fixtures, plastic injection moulds. Parent company, Alorma Limited.
- (P.) M. Hanrahan. Annual Sales (B). Co. Size (A).®
- Hans Das Electronis, 1575 Blackwell Rd., Sarnia, Ont. N7T 7H4. Tel. 519-542-7781. Radio, telephone and remote controls and process control equipment.
- (P.) H. Das. Annual Sales (A). Co. Size (A).
- Hansa Industries Limited, P.O. box 996, 94 Dufferin St. South, Alliston, Ont. L0M 1A0. Tel. 705-435-6330. Fax: 705-435-2321. Stainless steel conveyors and tanks and custom metal work.
- (P.) H. Riehl; (S.T.) Ms. I. Riehl; (Proj.Engr'g) J. Oosterveld. Annual Sales (B). Co. Size (A).
- Hansa-Sealand Ltd., Box 2394, Stn. "A", 17 Somers Dr., Moncton, N.B. E1C 8J3. Tel. 506-857-4016. Fax: 506-859-4204. Commercial aluminum, entrance and mail doors, curtain walls, double glazed sliding windows and casements, clear and anolok anodizing.
- (G.M.) G. C. Brown; (Mgr.) N. 8erube; (Chief Estimator) R. Smith; (Foreman) A. Fullerton. Annual Sales (C). Co. Size (A).®
- Hansel & Gretel Candy Co., 12031 No. 5 Rd., Richmond, B.C. V7A 4E9. Tel. 604-275-8447. Fax: 604-275-8450. Popcorn, Hard candies and candy canes.
- (G.M.) J. Schimnowsky; (Sales Mgr.) D. Robinson; (Cont.) Ms. R. 8russe; (Prod.Mgr.) D. Layton; (Buyer) L. Milledge. Annual Sales (A). Co. Size (B).
- Hansen Transmissions Ltd/Ltée., 5530 Pare St., Montreal, Que. H4P 2M1. Tel. 514-735-1521. Fax: 514-342-2877. Sales offices, Montreal, Que., Burlington, Ont., Vancouver, B.C. Helical gear and shaft mount speed reducers, parallel and right angle shaft, gearmotors, gear and fluid couplings, bedplates, power transmission packages and engineering. Parent company, Hansen Transmissions International S.A., n.v., Antwerp, Belgium.
- (P.) D.A. Newton; (District Mgr.Vancouver) D. Kinder; (District Mgr.Montreal) D. Wood; (S.M.Burlington) D.J. Brownrigg. Annual Sales (D). Co. Size (B).®
- †Hansen's, D & Y, Mechanical Enterprises Ltd., 4916 - 43rd St., Box 1486, Rocky Mountain House, Alta. T0M 1T0. Tel. 403-845-3305. Fax: 403-845-6065. "Hart" gas lock breaker for down hole pumps.
- (P.) D. Hansen; (Shop Foreman) D. Van Hollen. Annual Sales (8). Co. Size (A).
- ★HANSON INC., 45 Vansco Rd., Toronto, Ont. M8Z 5J7. Tel. 416-255-1371. Fax: 416-255-5482. Telex: 06-984521. Branch offices, Montreal, Que., London, Windsor, Ont., Winnipeg, Man., Vancouver, B.C. Plants, Montreal, Que., Windsor, Ont. Associates, Cramco Inc. and W.W. Wells Ltd., Scarborough, Ont. Surface finishing equipment and supplies, insulating materials, foundry supplies, special products, electrostatic powder coating equipment. Brands, "Aquatone", "Airway", "Royallene DX", "Purlboard", "Tempgard", "Ignicoat", etc.
- (P.) P.N. Summers; (V.P.) P.L. Southwell; (V.P.) R.S. Yanqui; (G.M.) N. A. Khan; (G.M.Surface Finishing Chems.) R. Field; (G.M.Gen.Chems.) D. McKay; (Purch. Mgr.) P. Paget; (Prod.Cont.Mgr.) Ms. J. Rennie; (Prod. Mgr.Plating Sys) C. Bolden; (Engr'g) 8. Bronze. Annual Sales (E). Co. Size (D).®
- Hanson Inc., Plating Equipment Division, 45 Vansco Rd., Toronto, Ont. MBZ 5J7. Tel. 416-255-1371. Fax: 416-255-5482. Telex: 06-984521. Branch offices, Montreal, Que., London, Ont., Winnipeg, Man., Vancouver, B.C. Volstatic electrostatic powder coating systems, electroplating rectifiers, plating equipment and systems, computerized hoists, degreasers.
- (P. & C.E.O.) P. N. Summers; (V.P.) R.S. Yanqui; (Prod.Mgr.Plating Sys.) C. 8olden; (Engr'g) B. Bronze. Annual Sales (D). Co. Size (A).®
- Hanson Mohawk Incorporated, P.O. Box 1606, Station B, Hull, Que. J8X 3Y5. Tel. 819-777-2709. Plants, Renfrew, Straford, Ont. Work and sports socks and knitted mitts and hats.
- (P.) J. Michael Kenny; (Sales & Mktg.Mgr.) G. Howard; (Compt.) C. Jacobs. Annual Sales (D). Co. Size (E).
- Hanson-Mohawk Inc., 200 Stewart St., Renfrew, Ont. K7V 1X6. Tel. 613-432-6181. Branch plants, Hull, Que.,
- Stratford, Tavistock, Ont. Men's socks, athletic hosiery, wool mitts. Brands, "Hanson", "Wigwam", "Field's-Icelandic", "Ultra-Pro".
- (Chmn.) J.H.F. Kenny; (P.) J.M. Kenny; (V.P.) G. Howard; (Mgr.Hull) S. MacDonald; (Mgr.Stratford) F. Pereira. Annual Sales (D). Co. Size (E).®
- ★Hara Products Ltd., 1981 Chaplin St. W., P.O. Box 134, Swift Current, Sask. S9H 3V5. Tel. 306-773-2131. Fax: 306-773-0066. Cribbage boards, flower and tube containers, floral spikes, food containers, drinking cups, pheromone moth traps, fish bait containers, foot roller, agricultural products, duragrid interlocking floor tiles, household hooks, utility hooks, tooth brush and razor holders, components for fibre optics, "Translite", rechargeable flashlight, custom injection moulding. Brands, "Hara", "Duragrid".
- (P.) A. F. Juffinger; (V.P.) Mrs. H. Juffinger; (V.P.Admin.) T. Juffinger Jr.; (V.P.Plant Ops.) R. R. Juffinger. Annual Sales (B). Co. Size (A).®
- Harber Mfg. Limited, 7 High St., Fort Erie, Ont. L2A 3P6. Tel. 416-871-4010. Fax: 416-871-8291. Subsidiary, Harber Mfg. (8.C.) Limited, Vernon, B.C. Aluminum boats, sheet metal fabrication, asbestos abatement equipment. Brand, "Harber-Craft".
- (Chmn.) B.F. Harber; (P.) B.L. Harber; (G.M.) W. Reid. Annual Sales (D). Co. Size (B).®
- Harbison-Fischer Canada Ltd., 315 - 19th St. S.E., Calgary, Alta. T2E 6J7. Tel. 403-272-2334. Fax: 403-235-3766. Sub-survey pumps.
- (P.) R. Ivey; (Mktg.Dir.) C. Miller; (Prod'n Supv'r) J. Coulas; (Off.Mgr. & Compt.) S. Nygard. Annual Sales (C). Co. Size (8).®
- ★HARBOUR INDUSTRIES (CANADA) LTD., 1365 Boul. Industrial, Farnham, Que. J2N 2X3. Tel. 514-293-5304. Fax: 514-293-2421. Insulated high temperature wire and cable. Parent company, Harbour Industries Inc., Shelburne, VT, U.S.A.
- (P.) J. G. Heaslip; (V.P.Mktg.) M. D. 8eauchamp. Annual Sales (C). Co. Size (B).
- Harbour Machining, P.O. Box 594, Prince Rupert, B.C. V8J 3R5. Tel. 604-624-3253. Welding fabricating shop, propeller adjusting and repair shop.
- (P.) C.A. Stegavig. Co. Size (A).
- ★Harco Enterprises Ltd., 675 The Parkway, Peterborough, Ont. K9J 7K2. Tel. 705-743-5361. Fax: 705-743-4312. Plastic spoons, swizzle sticks, games, novelty items, key tags, coasters, stainless steel tanks, funnels, positive and centrifugal pumps, rubber gaskets, dairy and food supply items, heat exchangers, cheese equipment vacuum pumps.
- (P.) R. D. Harris; (Mktg.Mgr.) Mrs. K. E. Perry; (Plant Mgr.) T. D. Harris; (Off.Mgr.) Mrs. J. Harris. Annual Sales (8). Co. Size (A).®
- Harcourt Brace Jovanovich Canada, 55 Horner Ave., Etobicoke, Ont. M8Z 4X6. Tel. 416-255-4491. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-387-7278, (204, 306, 403, 506, 604, 709) 800-268-2132. Fax: 416-255-4046. Telex: 06-967890. Book publishers. Parent company, Harcourt Brace Jovanovich, Inc., Orlando, Fla., U.S.A.
- (P.) 8. Cummings; (V.P. & T.) D. Ho Hing; (V.P.) 8. Toms. Annual Sales (E). Co. Size (E).®
- Harcourts Limited, 26-28 Duncan St., Toronto, Ont. M5V 2B9. Tel. 416-977-4408. Men's clothing, clerical, legal and academic robes and furnishings. Trade mark, "Robemakers & Tailors since 1842" in a crest.
- (P.) D. E. Cooper. Annual Sales (C). Co. Size (B).
- Hard-Rock Paving Company Ltd., 198 Welland, P.O. Box 220, Port Colborne, Ont. L3K 5V8. Tel. 416-835-B413. Fax: 416-834-5944. Associate, Diamond-Stonebridge Contracting Ltd. Crushed stone, agricultural dolomite, asphalt. Parent company, Hard-Rock Paving Co. Ltd.
- (P.) J. T. Semley; (V.P.) D.R. Semley; (Mgr.) N. Graham. Annual Sales (D). Co. Size (D).®
- Hardboard Fabricators Limited, 1320 Jane St., Toronto, Ont. M6M 4Y3. Tel. 416-244-1157. Fax: 416-244-5890. Hardboard fabricators, sign blanks, P.O.P. headers and gables.
- (P. & G.M.) S. Quinn. Annual Sales (C). Co. Size (B).®
- Hardie, G. A., & Co. Limited, 3 Dorchester Ave., Toronto, Ont. M8Z 4W2. Tel. 416-259-8461. Toll Free: B00-268-2186. Fax: 416-259-6561. Branch offices, Halifax, N.S., Vancouver, B.C. Institutional and industrial textiles. Brand, "Super-Weave".
- (Chmn.) P.F. Hardie; (P.) G.E. Hardie; (S.M.) J.S. Burke. Annual Sales (D). Co. Size (C).
- Harding Display Corporation, 44 Metropolitan Rd., Scarborough, Ont. M1R 2T6. Tel. 416-754-3215. Fax: 416-

† Indicates firms seriously interested in export trade.

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754-3289. Designers and manufacturers of custom P.O.P. displays, in all materials.

(Chmn.) G. Harding; (P.) W. Harding; (V.P.Mfg.) C. Campbell; (Plant Mgr.) 8. Boutcher. Annual Sales (C). Co. Size (D).Ⓢ

Harding Industries Limited, 2301 Faithfull Ave., P.O. Box 1582, Saskatoon, Sask. S7K 3R3. Tel. 306-931-4464. Heating, air conditioning, ventilation and grain trailer steel fabricating.

(P.) G.-E. Harding; (G.M.) M. Harding. Annual Sales (C). Co. Size (C).

★Harding Instruments Co. Ltd., 9431 - 41st Ave., Edmonton, Alta. T6E 5X7. Tel. 403-462-7100. Fax: 403-450-8396. Contract design and manufacture of electronic products, busy lamp fields, ring detectors, paging amplifiers and data interface modules for 1A2 and electronic key telephone systems, line status indicators and secretarial answering systems, microprocessor based flow totalizers, flow computer and data acquisition systems.

(P.) P.J. Harding; (V.P.Mktg.) I.L. Wellman; (Q.A.Mgr.) 8. Zerb; (V.P.Engr'g) J. Wheeler. Annual Sales (C). Co. Size (B).Ⓢ

★Hardt Equipment Manufacturing Inc., 1550-52nd Ave., Lachine, Que. H8T 2X9. Tel. 514-631-7271. Fax: 514-631-7273. "Hardt" rotisseries. Brands, "Mark V", "Mark G", "Firenze".

For.Reps., U.S.A.
(P.) D. Friedl; (V.P.Sales & Mktg.) M. Kastner. Annual Sales (C). Co. Size (A).Ⓢ

Hardwick & Florian Windows (1979) Ltd., 27 Dansk Crt., Rexdale, Ont. M9W 5N6. Tel. 416-675-2210. Fax: 416-675-6783. Wood windows.

(S.T.) W. Hardwick; (V.P.) R. Florian. Annual Sales (C). Co. Size (A).Ⓢ

Hargita Precision Engineering & Manufacturing, 228 Drumlin Circ., Concord, Ont. L4K 2K9. Tel. 416-738-3930. Tools and dies.

(P.) J. Antal. Co. Size (N/R).

★Hargobind Shake & Shingle Ltd., 3275 McCallum Rd., Abbotsford, B.C. V2S 4N3. Tel. 604-850-0332. Cedar shingles, shakes, and shims.

(P.) P. Sumbal; (G.M.) D. Sumbal. Annual Sales (B). Co. Size (A).

Harjim Industrial Services (1985) Ltd., 2500 Rock Bay Ave., Victoria, B.C. V8T 4R6. Tel. 604-381-5515. Repair parts for industrial sawmill machinery, marine and construction equipment, steel fabrication for construction and forest industry, tool and die work, custom machinery.

(P.) J. Van Munster. Annual Sales (8). Co. Size (A).

Harjohn Industries Inc., 128 Grantham Ave., St. Catharines, Ont. L2P 3H2. Tel. 416-685-4861. Fax: 416-685-4862. Polishing and alzak anodizing of aluminum.

(P.) R. Kozub; (V.P.) Ms. D. Kozub. Annual Sales (B). Co. Size (A).Ⓢ

Harley Inc., 725 Montee de Liesse, St-Laurent, Que. H4T 1P5. Tel. 514-735-5437. Fax: 514-738-2269. Branch office, Toronto, Ont. Plant, 7272 Clark St., Montreal, Que. Activewear, sleepwear and co-ordinates for children.

(P.) H.G. Chamandy; (V.P.Ops.) G. Chamandy; (S.T.) Mrs. S. Chamandy; (V.P.Fin.) R. David; (V.P.Mfg.) E.B. Tisch. Annual Sales (E). Co. Size (F).Ⓢ

Harmon (85) Ltd., 30 Victoria Ave., P.O. Box 307, Smiths Falls, Ont. K7A 4T2. Tel. 613-283-2414. Toll Free: 800-267-9220. Fax: 613-283-9522. Receiving and crib blankets, sheets, "Tiny Tot" and "Cuddle Club" sleepers and baby nighties, gift sets.

(P. & G.M.) C. David Smith; (Plant Mgr.) R. MacDonald. Annual Sales (C). Co. Size (C).Ⓢ

†Harmony Classics Ltd., 2960 Oxford St., Halifax, N.S. B3L 2W4. Tel. 902-423-9672. Fax: 902-454-4800. Ladies hand-knit and machine knit sweaters, co-ordinated fabric skirts.

(P.) Ms. S. Oakley; (T.) Ms. S. Ritcey. Annual Sales (B). Co. Size (8).Ⓢ

Harnois, E., Ltée., 285 rue St. Charles-Borromee N., Joliette, Que. J6E 4R8. Tel. 514-759-6112. Fax: 514-759-2346. Associate, Nabisco Brands Ltd. Biscuits. Brands, "Harnois", "Dad's", "David". Parent company, Christie Brown & Co.

(Plant Mgr.) A.M. Fafard. Annual Sales (C). Co. Size (C).Ⓢ

Haro-Phil Garment Fabricators, 6220 Fulton Mall, Fulton Rd., Edmonton, Alta. T6A 3T4. Tel. 403-469-6292. Hotel, restaurant and hospital uniforms, men's, women's and children's garments. Brand, "Haro-Phil".

(G.M.) E. Bowen. Annual Sales (A). Co. Size (A).

Harper Detroit Diesel Limited, 10 Diesel Drive, Toronto, Ont. M8W 2T8. Tel. 416-259-3281. Fax: 416-259-1863. Telex: 06-967706. Branch offices, London, Hamilton, Ottawa, Kitchener, Timmins, Sudbury, Oshawa, Ont. Diesel engines, generator sets, marine engines. Brands, "Detroit", "Perkins" automatic transmissions and "Allison".

(P. & C.E.O.) G.E. Cotton. Annual Sales (E). Co. Size (E).Ⓢ

Harper & Collins Books of Canada Limited, 100 Lesmill Rd., Don Mills, Ont. M3B 2T5. Tel. 416-445-8221. Toll Free: 800-387-0117. Fax: 416-445-9498. Telex: 06-966673. Branch office, Toronto, Ont. Trade and reference books, bibles, religious, mass market paperbacks, audio cassettes, compact discs and children's books. Brands, "Harper & Row", "Grafton Books", "Fontana", "Paladin". Parent company, William Collins Sons & Co., PLC, Glasgow, Scotland.

(P. & C.E.O.) S. Colbert; (V.P.Mktg. & Sales) D. Kent; (V.P.Fin.) K. Jones. Annual Sales (D). Co. Size (C).

★Harricana Métal Inc., P.O. Box 550, Amos, Que. J9T 3A8. Tel. 819-732-8381. Fax: 819-732-4752. Branch office, Delta, B.C. Plant, 1675 Rte. de L'Aéroport, Amos, Que. Associates, Metcor Inc., Ville d'Anjou, Metcoat Inc., Formtech Inc., Drummondville, Que. Forestry products: delimeter, tree feller shear or circular saw feller bunchers, rotating and rigid grapples for logs or lumber, para and high lifts, quick couplers, and pallet forks. Brand, "Harricana". Parent company, Groupe Harricana Inc., Amos, Que.

(V.P.Admin.) R. Brillant; (V.P.Mktg.) D. Lahaie; (S.M.) N. Gingras; (Dir.Mktg.Dev.) N. Chartier; (Plant Mgr.) R. Gonthier. Annual Sales (E). Co. Size (E).Ⓢ

Harrington Aluminum Foundry Ltd., 145 Main St., Woodstock, Ont. N4S 1T1. Tel. 519-537-6711. Fax: 519-537-8873. Aluminum castings. Brand, "Halcan".

(P.) E.W. Harrington; (V.P. & G.M.) A.C. Harrington. Annual Sales (B). Co. Size (A).Ⓢ

Harrington Industries Ltd., 30766 Simpson Rd., R.R.#1, Abbotsford, B.C. V2S 1M3. Tel. 604-850-1189. Field supplies for land surveyors, stakes, iron pins, monuments, etc.

(P.) W. E. Grant. Annual Sales (8). Co. Size (A).

★Harrington Tools & Die Inc., 755 First Ave., Lachine, Que. H8S 2S7. Tel. 514-637-2513. Fax: 514-637-5153. Telex: 05-822599. Sales office, Waterbury, CT, U.S.A. "Torrington" swaging machines, "Vail" tube end forming machines, tools, jigs, fixtures, machined components, aircraft parts and custom made machinery. Parent company, Ingersoll-Rand Canada Inc., Montreal, Que.

(P.) T. Zaharia; (Cont.) M. Cleary; (Supt.) G. Navarro; (Cdn.Sales) T. Shatawy; (Int.Sales) C. Megelas; (U.S. Sales) H. Hughes. Annual Sales (D). Co. Size (D).Ⓢ

★Harris-Bass Electronics Ltd., 50 Wingold Ave., Toronto, Ont. M6B 1P7. Tel. 416-789-7761. Fax: 416-789-3053. Sales offices, St-Laurent, Que., Winnipeg, Man., Duffield, Alta., Vancouver, B.C. Electrical test equipment. Brand, "Amprobe Instrument". Parent company, Atlas Electronics Limited.

For.Reps., Canadian Instruments and Electronics Ltd., Ilkeston, U.K.; Wellington, New Zealand; The Balco Co., Johannesburg, South Africa; B.J. Hanna & Sons Limited, Kingston, Jamaica; Tungate Electric Motor Company, Hamilton, Bermuda.

(P.) J. R. Bass; (Mktg.Sup'v'r) Ms. D. Robertson; (Reg. S.M.St-Laurent) T. Valdez; (Sales Rep.Vancouver) M. Gummer; (Sales Rep.Duffield) J. de Vries; (Sales Rep. Winnipeg) L. Isford. Annual Sales (B). Co. Size (A).Ⓢ

Harris Cap & Textiles Company Limited, 178-182 Front St. E., Toronto, Ont. M5A 1E6. Tel. 416-368-4547. Fax: 416-368-9442. "Hacatex" sport, work and promotional caps.

(P.) A.M. Harris; (S.T.) M.E. Harris; (Prod'n Mgr.) T. Ferri; (Asst.G.M.) Miss R. Burritt. Annual Sales (C). Co. Size (8).Ⓢ

★Harris Farinon Canada, Inc., 657 Orly Ave., Dorval, Que. H9P 1G1. Tel. 514-636-0974. Fax: 514-636-9377. Telex: 05-821893. Sales offices, Toronto, Ont., Burnaby, B.C. Analog and digital microwave radio systems and accessories for voice, video and data communications, voice multiplex equipment. Parent company, Harris Corporation, Melbourne, FL, U.S.A.

(S.M.) F. Lavery; (Cont.) D.J. Costigan. Annual Sales (E). Co. Size (E).Ⓢ

Harris-Hub Company of Canada, Ltd., 447 Dobbie Dr., P.O. Box 1180, Cambridge, Ont. N1R 6C9. Tel. 519-623-4302. Fax: 519-623-4813. Bed frames, bed rails, rolla-

way cots, bunk bed springs. Parent company, Leggett & Platt Incorporated, U.S.A.

(P.) J. E. Geiger; (G.M.) S. Gatién. Annual Sales (C). Co. Size (A).Ⓢ

Harris Knitting Mills, Limited, 9200 Meilleur St., Montreal, Que. H2N 2B1. Tel. 514-382-5680. Fax: 514-382-5849. "Harris Knit", "Helen Harper" and "Count Down" ladies' knitted goods, "Dani" and "Jay Berma" men's sweaters.

(P.) S. Lighter. Annual Sales (D). Co. Size (E).Ⓢ

Harris Steel Group Inc., Suite 2210, 20 Queen St. W., Box 67, Toronto, Ont. M5H 3R3. Tel. 416-585-9425. Fax: 416-585-9431. Telex: 06-217789. Branch office and plants, St. John's, Nfld., Dartmouth, N.S., Longueuil, Montreal, Que., Stoney Creek, London, Thunder Bay, Windsor, Burlington, Sudbury, Ottawa, Cambridge, Ont., Calgary, Edmonton, Alta., Vancouver, B.C., New Hudson, MI, U.S.A. Subsidiaries, Harris Rebar/VSL Canada, Stoney Creek, Courtice Steel, Cambridge, Laurel Steel Products, Fisher & Ludlow, Burlington, Frankel Steel Limited, Sarnia Division, Sarnia, Ont., Central Fabricators Ltd., Edmonton, Alta., Laurel Steel of New England Inc., Mansfield, MA, Laurel Steel Inc., New Hudson, MI, Steel Structures Holding Corp., Bethlehem, PA, U.S.A. Concrete reinforcing steel bars, "Epoxycote" epoxy coated steel rebar, merchant steel bars and electrically welded steel mesh, wire, steel and aluminum bar grating, structural steel, etc.

(Chmn. & P.) M. E. Harris; (V.P.Fin. & S.) B. J. Timmerman, C.A. Annual Sales (G). Co. Size (G).

★Harris-Stolper Inc., 245 Summerlea Rd., Brampton, Ont. L6T 4E1. Tel. 416-792-3030. Fax: 416-792-3687. Environmental enclosures, sound proof rooms, truck and operator cabs for off-highway vehicles, ROPS and FOPS, fabricated sheet metal components, mining, industrial and construction equipment. Brand, "Harris".

(P.) T. Stansbury. Annual Sales (C). Co. Size (A).Ⓢ

Harrison Mailing Limited, 1734 Orangebrook Crt., Unit 1, Pickering, Ont. L1W 3G8. Tel. 416-420-2400. Mailing house offering after press service and direct mail advertising.

(P.) P. Harrison; (G.M.) R. Templeman; (Prod'n Plant Mgr.) J. Templeman; (Bus.Mgr.) S. Sullivan. Annual Sales (C). Co. Size (D).Ⓢ

Harrison Milling & Grain Co. Ltd., Holmfild, Man. R0K 1A0. Tel. 204-523-7194. Wheat flour, mill feeds. Brand, "Turtle Mountain Maid".

(C.E.O.) W.E. Harrison; (P.) E.G. Harrison. Annual Sales (A). Co. Size (A).

Harriston Review, The, Arthur St., P. O. Box 370, Harriston, Ont. N0G 1Z0. Tel. 519-338-2341. Weekly newspaper, commercial printing.

(Owner) Mrs. D. Akkerhuis. Annual Sales (A). Co. Size (A).Ⓢ

Harry Gamble Shipyard, 10 Patterson St., Port Dover, Ont. N0A 1N0. Tel. 519-583-2111. Fax: 519-583-1737. Rebuilt diesel engines, dredges and work boats.

(Owner) H. G. Gamble; (P.A. & Hum.Res.) P. Scruton. Annual Sales (B). Co. Size (A).

Hart Chemical Limited, 256 Victoria Rd. S., P.O. Box 450, Guelph, Ont. N1H 6K8. Tel. 519-824-3280. Toll Free: (204,306,403,604)800-663-6780. Fax: 519-824-0755. Telex: 069-56537. Branch offices, Thunder Bay, Ont., Calgary, Alta. Branch office and plants, Guelph, Ont. Soucheville, Que. Associate, NACAN Products Limited, Toronto, Ont. Specialty chemicals for textile, detergent, industrial, pulp and paper, oil and gas, mining, water treatment. Brands, "Rexol", "Hartotropes", "Rexophos", etc. Parent company, Unilever Canada Limited, Toronto, Ont.

(P.) G. Knowles, Ph.D.; (Mktg.Dir.) D. D. Lyon; (Fin. Dir.) D. Kunkel; (Bus.Dir.) Mrs. S. Licht; (Purch.Mgr.) K. White; (Mkt.Mgr.) M. Nichols; (Dev.Mgr.) G. Leighton. Annual Sales (E). Co. Size (D).Ⓢ

Hart Industries, 695-A Willow Park Rd., Kelowna, B.C. V1X 5H9. Tel. 604-765-2945. Fax: 604-765-5666. Furnishings for stores, banks, offices, architectural woodwork for hospitals, schools, shopping centres, airports, etc. Parent company, General Cabinets & Design Furnishings Inc.

(P.) W. D. Clauss. Annual Sales (C). Co. Size (A).Ⓢ

Hart Jewellery Inc., 131 Sunrise Ave., Toronto, Ont. M4A 1B2. Tel. 416-757-4168. Fax: 416-757-7679. Associate, Hartgem Enterprises Inc., Toronto, Ont. Rings, necklaces, bracelets, pendants, bracelets, and earrings.

(P.) H. Hartunian; (V.P.) V. Hartunian; (Cont.) Ms. L. Mallais. Annual Sales (C). Co. Size (B).

- Hartec Machine Ltd., 530 Massey Rd., Guelph, Ont. N1K 184. Tel. 519-837-3636. Fax: 519-837-0953. Custom automatic screw machine products, custom machining. (S.M.) H. Whetstone; (G.M.) J. Whetstone; (Off.Mgr.) T. Childerhose. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Harter Furniture Ltd., 536 Imperial Rd. N., P.O. Box 636, Guelph, Ont. N1H 6L5. Tel. 519-824-2850. Fax: 519-824-9840. Plant, 139 Cardigan St., Guelph, Ont. Steel and wood office chairs. Brands, "Harter", "Fairmont". Parent company, Harter Corp., Sturgis, MI, U.S.A. (P.) P. Malcolm; (Mfg.Mgr.) G. Ellis; (S.T.) R. Berdahl; (Cont.) B. Burgess. Annual Sales (D). Co. Size (C).[Ⓢ]
- Hartford Fibres Ltd., 675 Progress Ave. P.O. Box 1177, Kingston, Ont. K7L 4Y8. Tel. 613-389-4330. Fax: 613-384-6794. Telex: 066-3385. Synthetic staple fibre products, crimped and uncrimped, precision flock, commission flock coating, reinforced fibres, flocked fabrics. Parent company, Microfibres Incorporated, Pawtucket, RI, U.S.A. (P.) B. F. Laird. Annual Sales (D). Co. Size (C).[Ⓢ]
- Hartford Tooling Inc., 1880 Assumption St., Windsor, Ont. N8Y 1C4. Tel. 519-253-4434. Fax: 519-252-7495. Builders of plastic injection, thermoset, compression and die cast moulds. (P. & Prod.Mgr.) F. Binder Jr. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Hartill Art Associates/Viewfinders, R.R. #6, St. Marys, Ont. N0M 2V0. Tel. 519-229-8752. Fax: 519-284-4060. Photo stock agency, architecture and design photography, slide producers for visual arts in universities, educational institutions, professional and commercial photography on assignment, also photo lab services. (Dir.Sales) A. J. Hartill; (S.) Mrs. T. Robb; (Research) Mrs. M. Hartill. Annual Sales (A). Co. Size (A).[Ⓢ]
- Hartshorn Mfg. Ltd., 100 Cree Rd., Sherwood Park, Alta. T8A 3X8. Tel. 403-467-4238. Upholstered furniture frames, casegoods. (P.) T. Johnston; (Plant Foreman) T. Gallant. Annual Sales (C). Co. Size (B).
- †Hartwell Industries Inc., 80 Kincort St., Toronto, Ont. M6M 5G1. Tel. 416-242-8699. Fax: 416-242-7365. Aluminum horizontal and vertical blinds, drapery window coverings, pleated sun screens, bedspreads, tablecloths and pillows. Brands, "Tachikawa", "Louverlux", "Graber". Parent company, Shades Window Coverings Inc. (P.) P. Hartman; (V.P.) I. Powell. Annual Sales (D). Co. Size (C).[Ⓢ]
- Hartz Manufacturing Inc., 1125 Talbot St., St. Thomas, Ont. N5P 3W7. Tel. 519-631-7660. Fax: 519-631-0715. Aquarium supplies. Brands, "Hartz", "Longlife". Parent company, Hartz Holding Inc., St. Thomas, Ont. (P.) D. E. Box; (V.P.Fin. & Admin.) D. A. Gelinas; (V.P.Ops.) R. D. Shoemaker. Annual Sales (C). Co. Size (A).[Ⓢ]
- Harv-AL Sportswear Ltd., 1330 Main St., Winnipeg, Man. R2W 3T6. Tel. 204-586-8036. Fax: 204-589-2763. Athletic uniforms, club jackets and crests, T-shirts and sweatshirts printed. Brand, "Harv-AL". (P. & G.M.) A.G. Singer; (S.T.) Mrs. R. Rimer. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Harvan Engineering Ltd., 612 Ross Ave., P.O. Box 1282, Woodstock, Ont. N4S 8R2. Tel. 519-537-8311. Fax: 519-539-0521. Splined, threaded and polished shafts, spur, helical and worm gears. For Rep., Drex Associates, MA, U.S.A. (P.) H. Vleuten; (Q.C.Mgr.) G. Sutton; (S.T.) Ms. J. Vleuten. Annual Sales (C). Co. Size (A).[Ⓢ]
- Harvard Industries, Trim Trends Canada Limited, Victoria St. W., Dundalk, Ont. N0C 1B0. Tel. 519-923-2017. Fax: 519-923-3245. Roll formed mouldings, metal stampings. (P.) R. Amburgy; (Exec.V.P.) E. Schroeder; (Compt.) P. Claerbout; (G.M. & Plant Mgr.) J. A. Preston. Annual Sales (D). Co. Size (E).
- Harvard Machine Ltd., 1687 Victoria St. N., Kitchener, Ont. N2B 3E6. Tel. 519-744-1531. Fax: 519-741-0791. Plant, Cambridge, Ont. Machine tool and press rebuilding, custom machining. (P.) R. Rakanovic; (V.P.) I. Rakanovic; (Prod'n Mgr.) D. Wray. Annual Sales (C). Co. Size (C).
- ★Harvard Planner Group, The, 1202 Bank St., Ottawa, Ont. K1S 3Y1. Tel. 613-523-3333. Fax: 613-235-1115. Telex: 053-3159. "The Harvard Planner" desk-size and pocket-size planners, "Proactive Passport", planning guides. Parent company, PDI Inc. (Chmn.) A. P. Martin. Annual Sales (C). Co. Size (B).[Ⓢ]
- Harvest Meats Co. Ltd., 501 York Rd. West, Yorkton, Sask. S3N 2V6. Tel. 306-783-9446. Fax: 306-783-9298. "Harvest" meat products. (P.) K. Propp; (V.P.) W. Bauer. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Harvest Services Corporation, P.O. Box 222, Craik, Sask. S0G 0V0. Tel. 306-734-2601. Fax: 306-734-2266. Combine parts including concaves, air foil and adjustable chaffers. (P.) B. Wildfong. Annual Sales (C). Co. Size (B).[Ⓢ]
- Harvey Woods Division, T.A.G. Apparel Group Inc., 1101 Dundas St. E., P.O. Box 400, Woodstock, Ont. N4S 7Y4. Tel. 519-539-2041. Fax: 416-863-6573. Executive office, Mississauga, Ont. Plants, Woodstock, Cambridge, London, Ont. Men's, ladies' and children's knitted underwear, hosiery. Brands, "Harvey Woods", "Jockey for Her", "Jockey", "Burlington", "Levi-Socks", "Penmans". (Chmn. & C.E.O.) F. Abramovitch; (P. & C.O.O.) H. R. Cummings; (Sr.V.P.Admin. & S.) J.A. Young; (Exec.V.P.Sales & Mktg.) K. Verdoni; (V.P. & Cont.) G.W. Edwards; (V.P.Mfg.) J. Maruschak. Annual Sales (E). Co. Size (F).[Ⓢ]
- Hasbro Canada Inc., 2350 De La Province, Longueuil, Que. J4G 1G2. Tel. 514-670-9820. Fax: 514-651-4531. Telex: 05-27299. Associate, Hasbro Sales Inc., Mississauga, Ont. Toys and wheel goods. Brands, "G.I. Joe", "Hasbro", "Lite Brite", "Playskool", "Milton Bradley", etc. Parent company, Hasbro Inc., Pawtucket, RI, U.S.A. (P. & G.M.) S. Klein; (Compt.) J. Chan; (Sr.V.P.Ops.) A. K. Newman; (Sr.V.P.Fin. & Admin.) A. Stark; (V.P.Sales) A. McWillie; (V.P.Sales Playskool, Milton Bradley) A. Demacio; (Mktg.Mgr. Milton Bradley) M. Dupuis; (Mktg.Mgr.Playskool) Ms. S. Leibowitz; (Mktg.Mgr.Hasbro) Ms. S. Seelig-Mense; (Mktg.Mgr.Playskool Baby) Ms. N. Johnson; (Dir.M.I.S.) G. Goudreau; (P.A.) M. Levesque; (P.A.) E. Blanchart. Annual Sales (F). Co. Size (E).[Ⓢ]
- ★Hason Steel Products Inc., 400 Melchers, Berthierville, Que. J0K 1A0. Tel. 514-836-3721. Fax: 514-836-3838. Platemwork, steelwork fabricators. (P.) R. Harvey. Annual Sales (C). Co. Size (C).
- Hassan Steel Fabricators Ltd., 219-223 Ashland Ave., London, Ont. N5W 4E3. Tel. 519-451-3100. Fax: 519-451-3102. Storage tanks, metal stamping and fabrications, projection and spot welding, tool and die manufacturing. Brand, "Hassco". (P.) D. A. Hassan; (V.P.) A. Fadel. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Hastech Inc., 301 Massey Rd., Guelph, Ont. N1K 182. Tel. 519-836-7554. Fax: 519-824-8479. Components, sub-assemblies, assemblies, and systems for the military, aerospace and automotive industries. Parent company, Linamar Machine Ltd. (P.) F. Hasenfratz; (Exec.V.P.) L. Pearson; (V.P.Mfg.) P. Brophy; (Mktg.Mgr.) J. Hacking. Annual Sales (D). Co. Size (D).[Ⓢ]
- ★Hastings Brass Foundry Limited, 236 Clark Dr., Vancouver, B.C. V5L 3H3. Tel. 604-253-2811. Fax: 604-253-3133. Commercial fishing and fire fighting equipment, also brass, bronze and aluminum castings. Brand, "Hasbra". (P.) G. Davison; (G.M.) R. Davison; (S.M.) D. Esworthy. Annual Sales (C). Co. Size (B).
- Hastings Inc., 400 Huronia Rd., P.O. Box 4200, Barrie, Ont. L4M 4V3. Tel. 705-722-3186. Fax: 705-722-0698. Warehouses at Moncton, N.B., Montreal, Quebec, Que., Downsview, London, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta., Vancouver, Kelowna, Victoria, B.C. Automotive supplies. Brands, "Hastings Motor Engineered" piston rings, "Casite" additives, "Hastings Densite" filters, "Tuffy" service tools and accessories. Parent company, Hastings Manufacturing Company, Hastings, Mich., U.S.A. (P.) P. Jersak; (Nat.S.M.) R. Weatherston. Annual Sales (D). Co. Size (D).[Ⓢ]
- Hastings, Ronald, Company, 284 Maple Leaf Dr., Toronto, Ont. M6L 1P3. Tel. 416-244-5667. Fax: 416-244-0517. Plant, 24 Ingram Dr., Toronto, Ont. Custom and special machinery. (G.M.) K. Clark; (S.M.) B. Bain; (P.A.) B. Hastings. Annual Sales (C). Co. Size (B).[Ⓢ]
- Hat Concrete Limited, 645 - 17th St. S.W., Medicine Hat, Alta. T1A 4X6. Tel. 403-527-6800. Fax: 403-526-4200. Branch office and plant, Maple Creek, Sask. Subsidiary, Mustang Concrete Products, Maple Creek, Sask. Associate, Stober Consolidated Assets, HCF Limited. Concrete. (P.) P. Stober; (G.M.) L. Hansen; (Cont.) P. van Montfort. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Hatch Associates Ltd., 21 St. Clair Ave. E., Toronto, Ont. M4T 1L9. Tel. 416-962-6350. Fax: 416-962-0622. Telex: 065-24315. Branch offices, Montreal, Sorel, Que., Sudbury, Hamilton, Ont. Subsidiary, Hatch Associates Consultants Inc., Buffalo, NY, U.S.A., Hatch Associated Ltd., U.K. Comprehensive engineering services to the mining, metallurgical and process industries, also rapid transit and tunnelling, industrial manufacturing and automotive applications. (P.) R.R. Nolan; (S.T.) P.I. Langill; (Exec.V.P.) H.D. Fentie; (Exec.V.P.) B.O. Wasmond. Annual Sales (E). Co. Size (F).[Ⓢ]
- Hatch, Bev. Industries Limited, 211 Dawson Rd., P.O. Box 1713, Guelph, Ont. N1H 6Z9. Tel. 519-822-1420. Fax: 519-822-8365. Stainless steel kitchen and cafeteria equipment, self leveling dispensers, cafeteria modular serving and hospital tray makeup systems, also transporting equipment. (P.) B. M. Hatch; (V.P.) W. Hatch. Co. Size (B).[Ⓢ]
- ★Hatch, Stanley, Enterprises Ltd., Hwy. #48, Baldwin, Ont. L0E 1A0. Tel. 416-722-5443. Subsidiary, Sandstream Yachts. Tub files for card index and data processing, filing systems, office dividing sound screens, boat and horse trailers, "Sandstream" sailing yacht. (P. & S.M.) S.N. Hatch. Annual Sales (B). Co. Size (A).
- Hatt, M.A., and Son Limited, R.R.#3, Lunenburg, N.S. B0J 2C0. Tel. 902-634-8407. Sauerkraut. Brand, "Tancock". (P. & G.M.) R. Hatt. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Haug, Karl, Industries Ltd., 956 Dillingham Rd., Pickering, Ont. L1W 1Z6. Tel. 416-839-1825. Fax: 416-839-0744. Branch office, Haug Industries Ltd., WV, U.S.A. Associate, Durham Vinyl Fabricators, Pickering, Ont. Swimming pool liners, silo, cistern and landfill liners, specialty vinyl fabricating, steel swimming pool panels, air bed and environmental and secondary containment linings. (P.) K. Haug, Sr; (V.P. & G.M.) K. Haug, Jr. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Haugh's Products, 10 Atlas Crt., Brampton, Ont. L6T 5C1. Tel. 416-792-8000. Fax: 416-792-8053. Plant, Orillia, Ont. Pools, spas and steel air tight woodburning stoves. (Chmn.) D. W. Haugh; (P.) F. Daniels; (V.P.Sales) T. P. Mertens; (V.P.Ops.) B. Capstick. Annual Sales (D). Co. Size (D).[Ⓢ]
- Houghton Graphics Inc., 851 Middlefield Rd., Scarborough, Ont. M1V 2R2. Tel. 416-291-2573. Fax: 416-291-9605. Lithographers and commercial web printing. (P.) C. R. Nash; (Dir.Ops.) M. McCann; (Dir.Sales) G. Smith; (C.F.O.) P. Bradley. Annual Sales (E). Co. Size (D).[Ⓢ]
- ★Haul-All Equipment Ltd., 4115 - 18th Ave.N., Lethbridge, Alta. T1H 5G1. Tel. 403-328-7788. Fax: 403-328-9956. Division, Sure Flame Products. "Sure Flame" gas fired construction heaters and torches, "Haul-All" refuse collection truck bodies and equipment, refuse transfer stations. (P.) D. Neufeldt; (V.P.) K. Neufeldt; (Cont.) D. Dowe. Annual Sales (C). Co. Size (C).[Ⓢ]
- Haun Drop Forge Company, Limited, Major & Schofield Sts., P.O. Box 98, Welland, Ont. L3B 5P2. Tel. 416-735-9660. Fax: 416-735-3501. Dies, forgings and safety hooks. Parent company, Gray Forgings & Stampings Limited, Bramalea, Ont. (Plant Mgr.) S. Levay; (G.M.) K. Smith. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Hauser, John, Iron Works Ltd., 330 Weber St. N., Waterloo, Ont. N2J 3Z9. Tel. 519-747-1138. Fax: 519-747-4871. Contract seating. (P. & G.M.) E.G. Hauser; (V.P.) B. Hauser. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Hauser Machinery Limited, 45 Nantucket Blvd., Scarborough, Ont. M1P 2N5. Tel. 416-759-1136. Fax: 416-759-2647. Telex: 06-986766. Automatic and semi-automatic filling and packaging machines, automatic bag placers and openers, auger, volumetric and weigh fillers for dry products, gravity fillers for liquid products and piston fillers for cream and liquid products, also conveyors, turntables, heat sealers and feed screws. (P.) A. Hauser; (Purch.Mgr.) M. Hauser; (Plant Supv'r) H. Kawaguchi. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★HAVERLOCK LIME A DIVISION OF DICKENSON MINES LIMITED, P.O. Box 59, Havelock, N.B. E0A 1W0. Tel. 506-534-2311. Fax: 506-534-8241. Crushed stone, pulverized limestone, high calcium lime products, quick-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

lime and hydrated lime. Parent company, Dickenson Mines Limited, Toronto, Ont.

(Supv'r Mktg. & Sales) F. Derrah. Annual Sales (D). Co. Size (C).©

Haverstock Boxes & Crates Ltd., RSB 56, R.R.#1, Bedford, N.S. B4A 2W9. Tel. 902-835-2407. Wooden boxes, barrels and crates, lumber.

(P.) G. Haverstock. Co. Size (A).

Havlik Enterprises Limited, 311 Montrose St., P.O. Box 3626, Cambridge, Ont. N3H 5C6. Tel. 519-653-8820. Fax: 519-653-0849. Telex: 069-59455. Warehouse, 43 Stafford Crt., Cambridge, Ont. Associate, Cambridge Gear Manufacturing Limited, Cambridge, Ont. Design and build special purpose machinery, milling heads, metal working machinery, also rebuilt machinery. Brand, "Havlik".

(P. & G.M.) J. Havlik; (S.T.) Ms. M. Gwen Davidson; (G.M.Tech.Sales) V. Velich; (Serv.Mgr.) D. Sebastian. Annual Sales (C). Co. Size (C).©

†Hawboldts, R.P., Machine Shop Ltd., P.O. Box 248, Trenton, N.S. B0K 1X0. Tel. 902-752-6934. Fax: 902-755-3355. Subsidiaries, Custom Marine Design & Supply, Fluid Power Systems. Hydraulic winches, slide clutch assembly, herring rollers, self-aligning hauler gantry, boat shafts and accessories, "Hoblock" hitch.

(P.) R. P. Hawboldt; (Mktg. & Sales) B. Hawboldt; (Mktg. & Sales) J. Willett; (Purch.) Mrs. M. Ormrod; (Tech.) J. Willett; (S.T.) Ms. S. Hawboldt. Annual Sales (B). Co. Size (A).©

Hawboudt Industries (1989) Ltd., P.O. Box 80, Chester, N.S. B0J 1J0. Tel. 902-275-3591. Fax: 902-275-5014. Branch office, St. John's, Nfld. Propellers and under water fittings, hydraulic winches, hydraulic system design, farm equipment hydraulics, cranes, steerers, water pumps, marine equipment, hydraulic and pneumatic components.

(P.) H. Smith; (G.M.) J. A. Reed; (Mgr.St.John's) D. MacKenzie. Annual Sales (D). Co. Size (C).©

Hawco Products Ltd., P.O. Box 1507, 49 Shaver St., Brantford, Ont. N3T 5V6. Tel. 519-759-2443. Fax: 519-758-0371. Specialty chemical products. Brands, "Cemstik", "Astrodet", "Secure", "Alphadex".

(P. & P.A.) H.A. White. Annual Sales (B). Co. Size (A).©

Hawes Frontier Printing Limited, 320 Talfourd St., P.O. Box 2286, Sarnia, Ont. N7T 7L7. Tel. 519-332-6575. Fax: 519-332-8677.

(P. & G.M.) W. Watters; (V.P.) B. Chong, Jr.; (Prod'n Supv'r) D. Martin. Annual Sales (C). Co. Size (A).

Hawes & Wight Limited/Limitée, R.R.#1, Williamstown, Ont. K0C 2J0. Tel. 613-931-1464. Fax: 613-931-1464. Associate, Travelite Trailers Inc. Portable welding fume filter.

(Chief Exec.) W. Wight; (G.M.) A. S. Wight. Annual Sales (A). Co. Size (A).©

Hawker Siddeley Canada Inc., 3 Robert Speck Pkwy., Suite 700, Mississauga, Ont. L4Z 2G5. Tel. 416-897-7161. Fax: 416-897-1466. Telex: 06-217711. See listings under operating divisions and subsidiaries: CGTX Inc., Canadian Steel Foundries Division, Canadian Steel Wheel Division, Orenda Division, Kockums Cancar Division, Tree Farmer Equipment Division. Manufacture of capital equipment and components and the provision of associated services. Parent company, Hawker Siddeley Group Public Limited Company, London, England.

(P.) R. D. Cole; (V.P.Fin.) L. Francoeur; (V.P.) M. J. Colman; (V.P.) R. J. Munro; (V.P.) W. C. Griffiths; (T.) F. J. Sandford; (S.) Ms. B. M. Budd; (Compt.) W. G. Broley. Annual Sales (G). Co. Size (G).©

Hawker Siddeley Diesels & Electric Ltd., 355 Wyecroft Rd., Oakville, Ont. L6K 2H2. Tel. 416-842-2020. Fax: 416-842-2025. Telex: 06-982360. Diesel engines and generating sets.

(S.M.) J. Dunk. Annual Sales (N/R). Co. Size (N/R).

Hawkins, W. T., Ltd., 105 Pinnacle St., P.O. Box 699, Belleville, Ont. K8N 5B3. Tel. 613-962-2595. Fax: 613-962-4881. "Cheezies" and "Nocho" cheese confection.

(P. & S.M.) K. Hawkins; (C.E.O.) W.W. Hawkins; (V.P. & G.M.) J.E. Marker; (Mgr.) Ms. S. J. Woodcox. Annual Sales (D). Co. Size (B).

Hawley Bros. Limited, 488 Main St., P.O. Box 403, Deseronto, Ont. K0K 1X0. Tel. 613-396-2438. Warehouse, Mississauga, Ont. Restaurant tables, chairs and bar stools, also wooden household tables and chairs.

(P.) J. D. Hawley; (S.T.) Mrs. E. Hawley. Annual Sales (B). Co. Size (B).©

Hay Battery, 1 Dunbar Ave., Hamilton, Ont. L8H 3E3. Tel. 416-544-5596. Fax: 416-549-2264. Lead Acid batteries for fork lift trucks and mining industry.

(P.) J. Hammond; (V.P. & S.T.) C. Hammond; (Foreman) D. Hammond. Annual Sales (B). Co. Size (A).

Hay (Industrial) Battery Ltd., 1 Dunbar Ave., Hamilton, Ont. L8H 3E3. Tel. 416-544-5596. Electric lift truck, traction, mining and emergency power batteries. Brand, "Hay".

(P.) J. Hammond; (S.T.) Ms. C. Hammond. Annual Sales (B). Co. Size (A).©

†Hay, Peter, Knife (1985) Limited, 43 Victoria Ave., Cambridge, Ont. N1S 1X2. Tel. 519-621-0770. Fax: 519-621-4106. Granulator knives and screens, machine knives, custom machining, flat and edge grinding on plates and parts.

For.Rep., Specialty Machine Parts.

(P.) B. McCloy; (Book Keeper) Ms. L. McCloy. Annual Sales (B). Co. Size (A).©

Hayden Furniture Limited, Box 99, Berwick, N.S. B0P 1E0. Tel. 902-538-8413. Chesterfield suites, chairs, tables, bookcases, etc. Brand, "Hayden".

(P. & G.M.) S.R. Hayden. Annual Sales (A). Co. Size (A).©

★Hayden Manufacturing Co. Ltd., 11911 No. 5 Rd., Richmond, B.C. V7A 4E9. Tel. 604-272-0888. Fax: 604-272-7315. Subsidiary, Hayden Molding Ltd., Etobicoke, Ont. Parts and fittings for built-in central vacuum systems including electrified plastic inlet valves and hoses.

(P.) T. Hayden; (G.M.) D. Leach; (Mktg.Consult.) M. Abbott; (Compt.) Ms. L. Koehler. Annual Sales (D). Co. Size (C).©

★Hayes-Dana Filters Inc., 244 Montrose St. N., Cambridge, Ont. N3H 4S7. Tel. 519-653-3263. Telex: 06-981279. Plants, Pickering, Cambridge, Ont. Affiliates, Wix Corporation, Wix International Corporation, Gastonia, NC, U.S.A. Oil, air and fuel filter cartridges, industrial and aviation filters, portable filters for hydraulic and insulating fluids; aircraft refueling filters and equipment. Parent company, Hayes-Dana Inc., St. Catharines, Ont.

(V.P.Sales & Mktg.) J. S. Banks; (Div.G.M.) G. Servos; (Div.Cont.) A. Beu; (Purch. & Q.C.) J. 8. Smart; (Prod. Engr'g Mgr.) W. W. Wickie; (Plant Mgr.) P. Teeple. Annual Sales (N/R). Co. Size (E).

Hayes-Dana Inc., One Paul St., P.O. Box 3029, St. Catharines, Ont. L2R 7K9. Tel. 416-687-4200. Fax: 416-687-4246. Telex: 061-5390. Warehouses and sales offices, Beamsville, Mississauga, Rexdale, St. Thomas, Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Burnaby, B.C. See operating divisions listed below for products. Parent company, Dana Corporation, Toledo, OH, U.S.A.

(Chmn.) S.J. Morcott; (P.) T.A. Dattilo; (Sr.V.P.) D.R. MacKay; (Sr.V.P.Cont.) G.G. Hough; (V.P.) D.G. Johnston; (V.P.Fin.) A.G. Paton; (Corp.S.) Mrs. P.L. Reid. Annual Sales (H). Co. Size (G).

Hayes-Dana Inc., Chassis Products Division, P.O. Box 3037, St. Catharines, Ont. L2R 7E3. Tel. 416-468-4295. Telex: 061-5244. Plants, Georgetown, Thorold, Ont. Light truck frames, frame extensions, cross members, rear and heavy truck axle housings, truck trailer axles.

(G.M.) H. P. Cosgrove; (Plant Mgr.Georgetown) L. Peters; (Plant Mgr.Thorold) D. Egroff. Annual Sales (G). Co. Size (F).

Hayes-Dana Inc., Drive Train Division, 3410 South Service Rd., Burlington, Ont. L7N 3T2. Tel. 416-333-4188. Fax: 416-227-3751. Universal joint plants, Magog, Que., Thorold, Barrie, Ont. "Spicer" drive shafts, universal joints, end yokes, drive train components, axle shafts, heavy truck axle housings, machined components. Parent company, Dana Corporation, Toledo, OH, U.S.A.

For.Reps., England, France, Mexico, Venezuela, Japan, Korea, Brazil, Columbia.

(G.M.) W. Baum; (Plant Mgr.Thorold) J. Yates; (Plant Mgr.Barrie) L. Peters; (Plant Mgr.Magog) D. Lampron. Annual Sales (F). Co. Size (N/R).

Hayes-Dana Inc., Service Parts Division, P.O. Box 6000, Beamsville, Ont. L0R 1B0. Tel. 416-563-4991. Fax: 416-563-5320. "Perfect Circle" engine parts, chassis parts, "Tru-Cross" universal joints for front and rear drive, "Victor" gaskets and sealing products, "Weatherhead" hose and fittings, steel and brass, hydraulic, "Chelsea" power take-offs, "Tyrone" hydraulic pumps, hydraulic cylinders, "Gresen" hydraulic valves and components, "Spicer" universal joints, drive shafts and transmissions, universal joints and gear boxes, trailer axles,

parts and brakes, clutches, precision controls and cruise controls.

(G.M.) T. Saxton. Annual Sales (E). Co. Size (D).©

Hayes-Dana Inc., Truck Train Division, 1415 Shawson Dr., Mississauga, Ont. L4X 1X7. Tel. 416-676-9100. Fax: 416-676-9757. Telex: 061-5381. Branch offices, Pickering, London, Ottawa, Hamilton, Sarnia, Ont., Saskatoon, Regina, Sask., Edmonton, Calgary, Alta., Burnaby, Langley, Duncan, B.C. New and rebuilt transmissions and differentials, truck driveline products, brake products, suspension parts, truck wheels, new and rebuilt heavy duty truck clutches.

(G.M.) J.D. Angus; (Br.Mgr.London) G. Pounds; (Br. Mgr.Hamilton) M. Bryan; (Br.Mgr.Mississauga) D. Paddock; (Br.Mgr.Pickering) K. Swale; (Reg.Mgr.Edmonton) J. Portas; (Br.Mgr.Regina) R. Harris; (Br.Mgr.Saskatoon) E. Henderson; (Br.Mgr.Sarnia) K. Fletcher; (Br.Mgr. Edmonton) P. Kyle; (Br.Mgr.Calgary) K. Fournie; (Br.Mgr. Burnaby) B. Gilbert; (Br.Mgr.Langley) R.J. McFarland; (Br.Mgr.Duncan) B. Bradley. Annual Sales (F). Co. Size (N/R).

Hayes-Dana Inc., Weatherhead Plant, 109 Inkerman St., St. Thomas, Ont. N5P 3G8. Tel. 519-631-8600. Fax: 519-631-8600. "Weatherhead" tube fittings, brass and steel custom screw machine parts, low and high pressure hydraulic hoses, couplings and adapters, brake hose assemblies. Trade mark, Hexagon surrounding a "W" with an arrow through it. Parent company, Hayes-Dana Inc., St. Catharines, Ont.

(Plant Mgr.) R. Gilmore; (P.A.) G. Simmons. Annual Sales (D). Co. Size (D).©

Hayes-Dana (Quebec) Inc., C.P. 38, 1025 Route 161, St. Wenceslas, Que. G0Z 1J0. Tel. 819-225-4611. Fax: 819-225-4556. Hydraulic cylinders and power units. Brand, "Lessard". Parent company, Hayes-Dana Inc., St. Catharines, Ont.

(P.) T. Dattilo; (Div.Mgr.) T. Saxton; (S.M.) P. Morin; (T.) Ms. M. Muro; (Plant Mgr.) P. Larochelle. Annual Sales (D). Co. Size (D).©

Hayley Industrial Electronics Ltd., 7111H - 6th St.S.E., Calgary, Alta. T2H 2M8. Tel. 403-259-5523. Fax: 403-253-1108. Telex: 038-22763. Rectifiers, battery chargers, inverters, uninterruptible power supply systems, transfer panels and switches, timers, custom distribution panels and custom designed control systems.

(P. & G.M.) J. Noel Hayley; (S.M.) H. R. Douglas; (P.A.) Ms. G. A. Hayley. Annual Sales (C). Co. Size (A).©

Hayward, A. P., Limited, P.O. Box 944, Belleville, Ont. K8N 5B6. Tel. 613-962-6723. Mastectomy pads, bust forms. Brand, "Beauty Builder".

(P.) Ms. I. Joyce; (G.M.) Ms. T. Legacey. Annual Sales (A). Co. Size (A).©

Hayward, Gordon Ltd., 7505 Bath Rd., Mississauga, Ont. L4T 1L3. Tel. 416-677-6400. Fax: 416-677-4159. Telex: 06-968623. Branch offices, Dorval, Que., London, Hamilton, Thunder Bay, Ont., Calgary, Alta., Vancouver, B.C. Associate, Hayward Gordon Inc., Buffalo, NY, U.S.A. Industrial pumps, mixers, agitators, clarifiers for waste water treatment.

(P.) L. Hayward; (V.P.Sales) K.R. Archer; (V.P.Mfg.) E. Sikora; (Mgr.Acct'g) Ms. J. Gray. Annual Sales (D). Co. Size (C).©

Hayward Pool Products Canada Inc., 2880 Plymouth Dr., Oakville, Ont. L6H 5R4. Tel. 416-829-2880. Fax: 416-829-3636. Pumps, filters and other accessories for swimming pools, spas and jetted tubs. Parent company, Hayward Industries, Inc., Elizabeth, NJ, U.S.A.

(P.) R. P. Armstrong; (V.P.Sales) M. T. Hill. Annual Sales (D). Co. Size (B).©

★Hayward Tyler Inc., 18 Automatic Rd., Suite 28, Brampton, Ont. L6S 5N5. Tel. 416-792-6706. Fax: 416-792-6905. Telex: 009-54646. Branch offices, Rexdale, Ont., Cherry Hill, NJ, Houston, TX, Norwalk, CT, U.S.A. Branch plants, Woodstock, Ont., Colchester, VT, U.S.A., Luton, England. Associates, Peerless Pumps, Sihi Pumps, Halbert Pumps. Pulp and paper pumps, centrifugal, glandless and nuclear pumps, steam and hydro turbines. Parent company, T8G Canada Inc.

For.Rep., Hayward Tyler Ltd., Luton, England.

(G.M.) G. Grasso; (Cont.) J. Todd; (Chief Eng.) P. Flach; (S.M.) K. M. Gordon; (Prod'n Mgr.) D. Smith. Annual Sales (D). Co. Size (C).©

Hazemag Canada Inc., 10243 Keele St., P.O. Box 439, Maple, Ont. L6A 1S3. Tel. 416-832-1711. Fax: 416-832-1713. "Hazemag" crushers, and recycling systems. Parent company, 812125 Ontario Ltd.

(P.) D. F. Hawker. Annual Sales (C). Co. Size (A).©

★Head Pond Lumber Co. Ltd., General Delivery, Prince William, N.8. EOH 1SO. Tel. 506-575-8686.

(P.) G. H. Jones. Annual Sales (8). Co. Size (A).

Headhunters Diesel Ltd., 16740-110 Ave., Edmonton, Alta. T5P 1G9. Tel. 403-484-5521. Fax: 403-484-0484. Remanufacture of diesel engine parts and repair of industrial castings, engine machinists.

(P.) T. Dewhurst. Annual Sales (C). Co. Size (C).Ⓢ

HEADING SALES & CONSULTANTS LIMITED, Industrial Rd., P.O. Box 382, Bolton, Ont. LOP 1A0. Tel. 416-857-0822. Dies, carbide, for the wire and wire products industry.

(G.M.) R. Moocroft; (S.M.) C. Mitchell. Co. Size (A).

Health Light Inc., P.O. Box 3899, Station C, Hamilton, Ont. L8H 7P2. Tel. 416-545-4997. Fax: 416-545-4997. Light fixture.

(P.) D. Worthington. Annual Sales (A). Co. Size (A).

★Health-Mor Limited, 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel. 416-248-1265. Toll Free: 800-387-7795. Fax: 416-248-6942. Telex: 06-967831. Branch office, Mississauga, Ont. Division, Filter Queen. "Filter-Queen" vacuum cleaners, "Aqua Queen" water extractor, "VacuQueen" central vac cleaning system.

(Nat.S.M.) T. Timmers; (Mktg.Dir.) S. Gabriel. Annual Sales (E). Co. Size (E).Ⓢ

Health Pasteurized Milk Co. Ltd., Hunter River, P.E.I. COA 1N0. Tel. 902-964-2470.

(P.) E. MacDonald.

★Hear Saver Limited, 183 South Service Rd.W., Grimsby, Ont. L3M 4H6. Tel. 416-945-2242. Fax: 416-945-3386. Subsidiary, Hear Saver, Inc., Niagara Falls, NY, U.S.A. Anti-fog lens cleaner, anti-static solution, coated lens cleaner, eye/skin neutral wash eye patches, light shields, eye wash irrigation, eyewear accessories hearing health care lens cleaning tissue, scratch remover treatment, storage case, pill box, sun'n swim aids, wipers, all-purpose. Brands, "Hear-Saver", "Health Saver", "Lens Saver", "Ear-Mate", etc.

(P.) T. E. Maloney; (G.M.) Mrs. G. Morley. Annual Sales (C). Co. Size (A).Ⓢ

Hearn/Kelly Printing Company, The, 220 Adelaide St.S., London, Ont. N5Z 3L1. Tel. 519-686-7233. Fax: 519-681-3141. Brochures, booklets, catalogues, specialists in full colour printing.

(C.E.O.) C. Hearn; (Compt.) T. Wolcott; (S.M.) M. Hoyt. Annual Sales (C). Co. Size (B).Ⓢ

Hearth & Rafter Limited, R.R. #5, Madoc, Ont. KOK 2K0. Tel. 613-478-3786. Band Saw Mills and wood working machinery. Parent company, RRs Madoc.

(P.) P. Sporning. Annual Sales (A). Co. Size (A).

Heartland Appliances Inc., 5 Hoffman Street, Kitchener, Ont. N2M 3M5. Tel. 519-743-8111. Fax: 519-743-7562. Cook stoves. Brands, "Elmira", "Oval".

(P.) G. Kraemer; (Cont.) J. Stief; (V.P.Mktg.) 8. Michael; (Plant Mgr.) K. Rott. Annual Sales (C). Co. Size (B).Ⓢ

★Heaslip Headwear, 1059 Upper James, Hamilton, Ont. L9C 3A6. Tel. 416-383-0642. Fax: 416-574-9242. Ladies' knit and leather hats and men's leather hats.

For Reps., Fixation Hats, NY, U.S.A.

(P.) R. Siegel. Annual Sales (B). Co. Size (A).Ⓢ

★Heat Pumps of Canada Limited, 967 Colborne St., Brantford, Ont. N3S 3T5. Tel. 519-756-2880. Water source heat pumps. Brand, "Aquamatic".

(P.) L. S. Tyers. Annual Sales (B). Co. Size (A).

Heat Seal Insulation Equipment & Supplies Ltd., 140 Milner Ave., Unit 32, Scarborough, Ont. M1S 3R3. Tel. 416-298-2111. Spray-on insulation machines and accessories, weather stripping products, duct cleaning machines.

(Prop.) N. William Ferns. Annual Sales (C). Co. Size (A).Ⓢ

Heath Steele Mines, A Division of Brunswick Mining, P.O. Box 400, Newcastle, N.8. E1V 3M5. Tel. 506-622-2100. Fax: 506-622-6576. Lead, zinc, copper, bulk lead and zinc concentrates. Parent company, Noranda Minerace Inc., Brunswick Mining & Smelting Corp. Ltd.

(Mine Mgr.) J. Martin; (Proj.Mgr.) D. Archibald; (Concentrator Supt.) C. Ferron; (Chief Acct.) K. Williston; (Pers.Supt.) W. Robichaud; (Mine Engr'g) A. Moerman; (Mine Supt.) H. Russel; (Plant Supt.) A. Sobey; (Purch. Supt.) D. Miller. Annual Sales (E). Co. Size (E).Ⓢ

★Heath & Sherwood (1964) Limited, 29 Duncan Ave. N., P.O. Box 340, Kirkland Lake, Ont. P2N 3J2. Tel. 705-567-5313. Fax: 705-568-8545. Telex: 067-82512. Plants, Kirkland Lake, Markham, Ont. Diamond drilling supplies, wedges, camp stoves, arc gate chutes, cement slurry cars, wire rope tester, samplers and sampling sys-

tems, pulp density samplers, rod charging and ball charging machines, particle size monitor, pulp distributors, mechanical tuyere punchers, silencers, tuyere adaptations, tuyere pyrometer, refractory drill for converting furnaces, general custom machining and fabricating.

(P.) F. M. Aimone; (V.P. & S.T.) E. J. Marinigh; (Engr'g) D. Simms; (Prod'n Mgr.) P. Marinigh; (P.A.) J. Dermasa; (S.M.) M. McCrank. Annual Sales (C). Co. Size (C).Ⓢ

Heathwood Engineering Products Limited, P.O. Box 190, 29 Duncan Ave. N., Kirkland Lake, Ont. P2N 3H7. Tel. 705-567-3295. Fax: 705-567-6620. Plant, 12 Station Road, Kirkland Lake, Ont. Custom purpose built mechanical hydraulic and electrical machinery, electronic computer control and instrumentation.

(P.) E.P. Smith, P.Eng.; (V.P.Sales) J. Rorison. Annual Sales (8). Co. Size (A).Ⓢ

Heatsaver Systems Inc., 3191 Wolfedale Rd., Mississauga, Ont. L5C 1V8. Tel. 416-896-4820. Fax: 416-896-4821. Industrial ovens, incinerators and heat processing equipment, custom structural and plawork.

(P.) G. Anderson. Annual Sales (8). Co. Size (A).

Heavenly Bodies, 1829 Quebec St., Vancouver, B.C. V5T 2Z3. Tel. 604-872-2639. Fax: 604-872-1719. Plant, 350-70 East 2nd Ave., Vancouver, B.C. "Heavenly Bodies" and "L'Etoile" swimwear, aerobic, running, cycle and casual wear.

(P.) Ms. J. Cotter; (V.P.) T. Cotter. Annual Sales (C). Co. Size (C).Ⓢ

Heavy Duty Products (Preston) Limited, 1261 Industrial Rd., Cambridge, Ont. N3H 4W3. Tel. 519-653-4222. Fax: 519-653-4220. "Champion" grain grinders, oat and corn rollers, automatic feed processors, "Flex-Air" blowing systems for solids.

(P.) C.J. Cressman. Co. Size (A).Ⓢ

Hecht, J. H., & Son, Limited, 329 Cumberland Ave., Winnipeg, Man. R3B 1T2. Tel. 204-942-4239. Furs, fur coats and jackets.

(P. & G.M.) L. Hecht. Annual Sales (D). Co. Size (D).Ⓢ

Heckett Canada Ltd., 3500 Rte Marie-Victorin, Contrecoeur, Que. JOL 1C0. Tel. 514-587-2065. Fax: 514-587-2356. Branch offices, Hamilton, Jarvis, Cambridge, Ont., Sydney, N.S.

(P.) D. C. Pesci; (Dir.Mktg.) G. 8. Foehringer; (T.) P. T. Jacoby; (Plant G.M.) R. J. Theriault; (Dir.Purch.) W. C. Smith. Annual Sales (D). Co. Size (D).

★Hedman Resources Limited, P.O. Box 590, Timmins, Ont. P4N 7E7. Tel. 705-264-3709. Fax: 705-264-9244. Plant, Matheson, Ont. "Hedmanite" high heat resistant lizardite mineral powder filler for use in adhesive, asphalt roofing and paving, cement corrosion coating, friction materials, paints, papers, plastics and refractories amongst others.

(Chmn., C.E.O. & Mng.Dir.) J.J. Pat Mangan; (Mill Mgr. & Acct.) R. F. Bertrand. Annual Sales (8). Co. Size (A).Ⓢ

Hedstrom Canada Inc., 185 King St., Cambridge, Ont. N3H 4S1. Tel. 519-653-2080. Fax: 519-650-0053. Toy spring horses, toy chests, play and sports balls, industrial applications and marine boat fenders. Parent company, Hedstrom Corporation, Bedford, PA, Ashland, OH, U.S.A. (V.P. & G.M.) A.G. Corneli; (Ops.Mgr.) Ms. J. Kraft. Annual Sales (C). Co. Size (B).Ⓢ

★Heeshade, 1087 Alness St., Downsview, Ont. M3J 2J1. Tel. 416-663-6323. Fax: 416-752-5166. Branch office and plant, Vertisol/Heeshade, St. Laurent, Que. Window shades, mini venetian blinds, vertical blinds. Brands, "Siesta", "Kordovin", "Futura", "Sunban", etc. Interior woven wood Roman shades, window shades, mini venetian blinds, vertical blinds. Brands, "Siesta", "Kordovin", "Futura", "Sunban", etc.

For Rep., Ira Trueman & Associates, Chicago, IL, U.S.A.

(Chmn.) A.8.Lewis; (P.) S. Kieler. Annual Sales (D). Co. Size (D).Ⓢ

Heideman, Lavern, & Sons Limited, R.R. #2, Eganville, Ont. KOJ 1T0. Tel. 613-628-2240. Fax: 613-628-2294. Lumber.

(P.) L. Heideman; (V.P.) Edison Heideman; (S.) R. Heideman; (T.) Earl Heideman. Annual Sales (C). Co. Size (C).

★Heidt Products Inc., 290 Marsland Dr., P.O. Box 8, Waterloo, Ont. N2J 3Z6. Tel. 519-884-4030. Fax: 519-884-0481. School furniture and equipment, patio and pool furniture.

(P.) H. Heidt; (P.A.) R. Cassel; (G.M.) P. Fuhrman. Annual Sales (D). Co. Size (C).Ⓢ

Hein-Werner of Canada Ltd., 6490 Vipond Dr., Mississauga, Ont. L5T 1W8. Tel. 416-670-5765. Toll Free:

800-387-6874. Fax: 416-670-4060. Divisions, Blackhawk/Marquette, Kansas Jack, and Winona Van Norman, Mississauga, Ont. Automotive body shop equipment, jacks, collision repair equipment, engine rebuilding equipment, battery chargers and test equipment.

(P.) J. A. Dennison; (Purch. & Inv.Cont.Mgr.) Ms. N. Vager; (Mgr.Mfg.) G. Lichti; (Cont.) R. Manns. Annual Sales (D). Co. Size (B).Ⓢ

★Heinemann Electric Canada Ltd., 343 Deslauriers St., Montreal, Que. H4N 1W2. Tel. 514-332-1163. Fax: 514-332-5751. Sales offices, Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Associates, Edge Electrical Marketing Inc., Winnipeg, Man., F.D. Bolton Vancouver, Vancouver, B.C. Relays for control of street lights and water heaters, circuit breakers - 0.01 to 700 amps, special control cabinets. Brands, "Heco", "Cansfield".

(P.) D. T. Shaw; (P.A.) G. Walker; (Asst.T.) G. Shaw. Annual Sales (C). Co. Size (B).Ⓢ

★Heinz, H. J., Company of Canada, Ltd., 5650 Yonge St., 16th Fl., North York, Ont. M2M 4G3. Tel. 416-226-5757. Fax: 416-226-7557. Branch offices, Halifax, N.S., Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Plants, St. Hubert, Que., Leamington, Mississauga, Ont., Edmonton, Alta. Associates, Pro Pastries, Mississauga, Ont., W.P. Foods, Edmonton, Alta. "Heinz" baby food, ketchup, tomato juice and paste, soups, sauces, beans, spaghetti, pickles, mustard, vinegar, sandwich spreads, frozen specialty dough products, etc. Parent company, H.J. Heinz Company, Pittsburgh, PA, U.S.A.

Agencies throughout the world.

(Chmn.) T. D. Smyth; (P. & C.E.O.) A. Barrett; (V.P.Sales) P. Neufeld; (V.P.Fin.) F. Daly; (V.P.Ops.) T. R. Halford; (P.Spec.Bus.) N. J. Iacovelli; (P.A.) J. Krushelniski. Annual Sales (H). Co. Size (G).Ⓢ

★Heiplex Inc., 11350-54th Ave., Riviere Des Prairies, Que. H1E 2J1. Tel. 514-648-4961. Fax: 514-643-4101. Mechanical springs, compression, extension and torsion.

(P.) E. Heistermann, Jr. Annual Sales (C). Co. Size (A).Ⓢ

†Heirloom Publishing Inc., 2233 Argentia Rd., Suite 304, Mississauga, Ont. L5N 2X7. Tel. 416-821-1152. Fax: 416-821-1158. Publishers of "CANADA: From Sea unto Sea", "CANADA'S Native Peoples".

(P.) Ms. A. Dea Clark; (Publisher) C. J. Humber. Annual Sales (8). Co. Size (A).Ⓢ

Heirloom of Canada Corp., Box 460, Chesley, Ont. NOG 1L0. Tel. 519-363-3221. Fax: 519-363-2509. Occasional furniture. Brand, "Heirloom", "Huber Fine Furniture".

(P.) A. Schuster; (V.P.Sales) F. Scott; (P.A.) Mrs. B. Calhoun; (Plant Supv'r.) J. Lancaster; (Proj.Mgr.) R. Coward. Annual Sales (C). Co. Size (B).Ⓢ

Heitner, Sol, & Fils Inc., 4590 Henri-Bourassa O., St. Laurent, Que. H4L 1A9. Tel. 514-333-4590. Fax: 514-334-4871. Telex: 055-62171. Comforters, pillows and shams, sheets and pillow cases, baby bags, duvet covers, bumper pads and bed skirts. Brands, "Heitner", "Kiddie Korner".

(P.) N. Sobel; (S.T.) M. Sobel; (V.P.) G. Desjardins. Annual Sales (D). Co. Size (D).Ⓢ

Hejo Industries Ltd., 1340 Riverside Rd., R.R. #2, Abbotsford, B.C. V2S 4N2. Tel. 604-859-6061. Fax: 604-859-2888. Prefabricated wood trusses for roofs or floors.

(P.) G. Watson. Annual Sales (C). Co. Size (A).Ⓢ

★Heldon Foods (1980) Ltd., 8241 Keele St., Concord, Ont. L4K 1Z5. Tel. 416-669-4343. Fax: 416-669-4345. "Nutri-Snacks" fruit and nut snacks, "Mr. Teddy" popcorn and popping corn, "Supercup" hot and cold in-cup beverages and dehydrated snack food pellets.

(P.) G. S. Joyce; (Plant Mgr.) P. Murray; (Off.Mgr.) Miss M. Halkidis. Annual Sales (C). Co. Size (A).Ⓢ

Helena Shoes Ltd., 60 Industrial Rd., Richmond Hill, Ont. L4C 2Y1. Tel. 416-884-7861. Women's leather sandals and shoes. Brand, "Helena".

(Prop.) O. Outinen; (Mgr.) 8. Outinen. Annual Sales (8). Co. Size (A).Ⓢ

Helene Curtis Ltd./Ltée., 19501 Clark Graham, Baie d'Urfe, Que. H9X 3T1. Tel. 514-457-4111. Fax: 514-457-4105. Telex: 05-822826. Beauty shop supplies, toilet preparations, etc. Brands, "Suave", "Helene Curtis", "Finesse", "Salon Selectives". Parent company, Helene Curtis Industries Inc., Chicago, IL, U.S.A.

(P.) J.D. Pogue. Annual Sales (E). Co. Size (C).Ⓢ

★Heli-Fab Limited, 150 Cree St., Winnipeg, Man. R3J 3W1. Tel. 204-889-0942. Fax: 204-888-2912. Specialized sheet metal welding and machining.

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- (P.) R. Haydaman; (G.M.) I. Haydaman. Annual Sales (D). Co. Size (C).[®]
- ★**Helix Circuits Inc.**, 93 Skyway Ave., Unit #109, Etobicoke, Ont. M9W 6C7. Tel. 416-674-0263. Fax: 416-299-1140. Manufacturing divisions, PC World, Toronto, Ont., National Technology, Irvine, CA, U.S.A. Double-sided and multi-layer printed circuit boards.
- (P. & C.E.O.) F. D. Matthews; (T.) J. Angaritis. Annual Sales (E). Co. Size (E).[®]
- ★**Helko Systems Furniture (1983) Inc.**, P.O. Box 712, Cornwall, Ont. K6H 5T5. Tel. 613-938-0492. Toll Free: 800-267-6491. Fax: 613-938-4944. Plant, Hwy #2 and Boundary Rd., Cornwall, Ont. Computer and CAD/CAM technical support furniture, terminal tables and desks, printer stands, mobile units, workstations and chairs.
- (G.M.) P. Mueller; (M.M.) Ms. G. Oxley-Roy; (Ops.Mgr.) S. Ball; (Cont.) G. Salvati; (Prod.Dev.Mgr.) J. Duck. Annual Sales (C). Co. Size (B).[®]
- ★**Helly-Hansen Canada Limited**, 51 Raddall Ave., Dartmouth, N.S. 83B 1L4. Tel. 902-469-6381. Fax: 902-468-2367. Branch office, Burnaby, B.C. Fibre pile garments, rainwear, waders, forestry clothing and boots. Brands, "Helly-Hansen", "Top Deck", "Weatherpack". Parent company, Fletcher Leisure Group.
- For.Reps. in most European countries and U.S.A.
- (G.M.) D. R. Neaves; (Dir.Commerc.Sales) T. Ingram; (Sales Rep.B.C.) N. Granum; (Customer/Serv.) Ms. C. Tanner. Annual Sales (D). Co. Size (B).[®]
- ★**Helm Welding (1983) Limited**, Box 158, Lucknow, Ont. N0G 2H0. Tel. 519-529-7627. Fax: 519-529-3260. Snow blowers, mixer wagons, grain buggies, storage tanks and carts.
- (P.) A. Helm; (S.T.) Ms. B. Helm. Annual Sales (C). Co. Size (B).[®]
- ★**Helmitin Canada Inc.**, 95-99 Shorncliffe Rd., Toronto, Ont. M8Z 5K7. Tel. 416-239-3105. Fax: 416-239-6487. Telex: 06-967723. Branch plant, Montreal, Que. Associate, American Helmitin Corporation, Olive Branch, MS, U.S.A. Adhesives, glues, rubber cement. Brands, "Helmitin", "Helmiprene", "Helmifix", "Helmoplast", "Helmibond", "Helmitherm", "Helmitem", "Helmicol".
- (Chmn.) H.E. Heinicke; (P. & C.E.O.) E.A. Leiner; (V.P.Sales) W.D. Liddell; (V.P.) Mrs. H.E. Heinicke. Annual Sales (D). Co. Size (B).[®]
- Helton Industries Inc.**, 30321 Fraser Hwy., Aldergrove, B.C. V0X 1A0. Tel. 604-856-9340. Fax: 604-856-2062. Associate, Westgate Door Industries, Surrey, B.C. Overhead garage door hardware, farm gate products, highway markers and sign posts, aluminum roof panels and associated hardware, perforated angles, struts for moving vans, tubing for post-tensioning concrete structures, custom roll forming and metal stamping.
- (P.) G. Rauch; (S.T.) H. Neels. Annual Sales (D). Co. Size (B).[®]
- Hematite Manufacturing**, A Division of Pavaco Plastics Inc., 659 Speedvale Ave. W., Guelph, Ont. N1K 1E6. Tel. 519-823-1141. Fax: 519-823-1477. Associate company, Genesta Manufacturing, Guelph, Ont. Sound attenuating products made from flexible PVC for the O.E.M. market, flat and formed goods, in-line die cutting, vacuum forming and various sub-assemblies for the automotive, appliance and transportation industries. Parent company, Pavaco Plastics Inc., Guelph, Ont.
- For.Rep., Hematite Acoustical Products, Inc., Novi, MI, U.S.A.
- (P.) J. Charles Pavanel; (V.P. & G.M.) J. Pavanel; (Mfg. Mgr.) E. Moran; (Tech.Mgr.) J. Paronen; (Cont.) J. Nadeau; (Dir.Corp.Dev.) J. Jean; (Sales & Off.Admin.) Ms. J. Raftis. Annual Sales (D). Co. Size (D).[®]
- ★**Hemispheres International Mfg. Co.**, 420 Canarctic Dr., Downsview, Ont. M3J 2V3. Tel. 416-661-0391. Fax: 416-661-3091. Automotive friction material, also brakes.
- (P.) A. Fenwick; (G.M.) H. Winick; (Cont.) D. Rother. Annual Sales (E). Co. Size (D).[®]
- Hemlock Printers Ltd.**, 7050 Buller Ave., Burnaby, B.C. V5J 4S4. Tel. 604-438-2456. Toll Free: (U.S.A.) 800-663-2456, (604) 800-242-6596. Fax: 604-439-1692. Sales office. Victoria, B.C. Associates, HemlockExpress Ltd., Hemlock Fineart Reproductions. General commercial printing.
- (P.) D. Kouwenhoven; (Cont.) N. Mercer; (V.P.Mfg.) J. Kouwenhoven; (Tech.Dir.) B. Heyes; (Dir.Sales & Mktg.) B. Irwin; (Dir.Cust.Serv.Group) P. Oostlander. Annual Sales (D). Co. Size (D).[®]
- Hemmings Building Centres Limited**, Box 2099, 850 Main St., Dartmouth, N.S. 82W 3X7. Tel. 902-434-4940. Fax: 902-462-4087. Branch offices, Yarmouth, Musquodoboit Harbour, N.S. Wood roof and floor trusses, wall panels, packaged homes.
- (G.M.) R. MacKay; (S.T.) J. Osmond. Annual Sales (D). Co. Size (D).[®]
- Henderson, Barwick Inc.**, 176 Peel St., Montreal, Que. H3C 2G7. Tel. 514-935-4623. Fax: 514-935-2553. Telex: 055-60822. Sales Office, Mississauga, Ont. Plahts, Montreal, Que., Brockville, Ont. Welded stainless steel pipe and fittings, custom stainless steel fabricating.
- (P.) L. Gagnon; (Sr.V.P.) R. Monet; (P.A.) J. McMaster; (Plant Mgr.) B. Galbraith. Annual Sales (D). Co. Size (D).[®]
- Henderson, Bruce, Company**, 20 Plastics Ave., Toronto, Ont. M8Z 487. Tel. 416-252-5915. Fax: 416-252-8659. Printers and stationery.
- (P.) R. Marshall; (S.M.) S. Boss. Annual Sales (D). Co. Size (B).[®]
- Henderson Directories Limited**, 419 McMillan Ave., Winnipeg, Man. R3L 0N3. Tel. 204-453-1446. Printers. Brand, "Henderson's". Parent company, R. L. Polk & Co. (Plant Mgr.) F. Rowson. Co. Size (N/R).
- ★**Henderson, Elen, Ltd.**, 900 Don Mills Rd., Don Mills, Ont. M3C 1V8. Tel. 416-444-6843. Children's and baby's clothing and accessories.
- (P.) D. Gurizzan; (V.P.) Mrs. M. Gurizzan; (Cont.) Ms. E. McGovern. Annual Sales (C). Co. Size (B).[®]
- ★**Henderson Furniture (1988) Limited**, 199 Upper Edison, St. Lambert, Que. J4R 2R3. Tel. 514-671-7221. Fax: 514-671-3358. Telex: 05-25199. "Henderson Care" and "Unicare" modular contract seating systems.
- (Mktg. & Sales Mgr.) Ms. M. Anne Lépage. Annual Sales (C). Co. Size (C).[®]
- Henderson Metal Fabricating Co. Ltd.**, 76 Industrial Park Cr., P.O. Box 1139, Sault Ste. Marie, Ont. P6A 5N7. Tel. 705-949-7870. Fax: 705-949-7199. Sheet metal work. Brand, "H.M.F.".
- (P.) T. Robb; (S.T. & G.M.) H. Walker. Annual Sales (C). Co. Size (A).[®]
- †**Henderson Printing Inc.**, 23 Abbott St., Box 353, Brockville, Ont. K6V 5V5. Tel. 613-345-0441. Associate, Commercial Press, Canton, NY, U.S.A. Commercial printing.
- (P.) L. Henderson. Annual Sales (C). Co. Size (A).[®]
- †**Henderson Recreation Equipment Ltd.**, Main St. W., P.O. Box 10, Norwich, Ont. N0J 1P0. Tel. 519-863-3610. Toll Free: 800-265-5462. Fax: 519-863-3904. "Henderson" heavy duty recreation, playground and sports equipment, swings, slides, picnic tables, park benches, bleachers, etc.
- (P.) G. C. Henderson; (Cont.) F. Larry Moore; (Ops. Mgr.) D. Henderson; (P.A.) Ms. S. L. Cation. Annual Sales (C). Co. Size (B).[®]
- Henderson and Laing Ltd.**, 3 Carlaw Ave., Toronto, Ont. M4M 2R6. Tel. 416-465-3505. Trade bookbinders.
- (P. & G.M.) Mrs. M.H. Laing; (Plant Mgr.) C. Wright. Annual Sales (B). Co. Size (A).[®]
- ★**Hendrickson Canada Ltd.**, 532 Romeo St. S., Stratford, Ont. N5A 6W4. Tel. 519-271-4840. Fax: 519-271-3103. Telex: 069-55134. Steel leaf multi and taper suspension configurations for class eight vehicles, leaf springs and parabolic taper springs, and suspension systems for heavy trucks and trailers. Parent company, The Boler Company.
- (G.M.) D. Whidden; (Mktg.Mgr.) K. Stephenson; (Cont.) B. Redden; (Prod'n Mgr.) E. Van't Vout; (Mat'l's Mgr.) E. Ewasick; (Mgr.Engr'g) W. Wilson. Annual Sales (E). Co. Size (E).[®]
- Henkel Canada Ltd.**, 2290 Argentia Rd., Mississauga, L5N 6H9. Tel. 416-542-7550. Toll Free: 800-668-6023. Fax: 416-542-7566. Plants, Ville, d'Anjou, Que., Toronto, Ont. Associates, Parker & Amchem, Canada, Henkel Corp., U.S.A. Organic specialty chemicals for paint, polymer, paper, textile and oilfield industries, sulphates, amides, proteins for use in personal care products and detergents. Brands, "Nopco", "Nopcostat", "Lomar", etc. Parent company, Henkel KGaA, Dusseldorf, West Germany.
- (P. & G.M.) D. M. Moir; (V.P.) P. S. Allen. Annual Sales (E). Co. Size (D).[®]
- Henkel Chemicals (Canada) Ltd.**, [Produits Chimiques Henkel (Canada) Ltée.], 9550 Ray Lawson Blvd., Ville d'Anjou, Que. H1J 1L3. Tel. 514-353-7550. Telex: 05-828869. Branch office, Mississauga, Ont. Raw materials for cosmetics, detergents, pharmaceuticals, textile and leather auxiliary and adhesive products, cleaning and sanitation products for food and beverage industry, auxiliaries for the pulp and paper industry. Parent company, Henkel KGaA, Duesseldorf, West Germany.
- (V.P. & G.M.) K. Burgoine; (P.A.) R. Casaubon; (Plant Mgr.) G. Hermelink. Annual Sales (D). Co. Size (C).
- ★**Henley Publishing Limited**, 110 Carleton St., Woodstock, N.B. E0J 280. Tel. 506-328-8863. Fax: 506-328-3208. Branch offices, Grand Falls, Perth, Andover, N.B., Millinocket, Fort Fairfield, ME, U.S.A. Subsidiaries, Eastern Publishing Limited, Treasure Coast Publishing Co. Inc. Prorep Limited. Weekly newspapers, flyers, and general commercial printing. Parent company, Henley Group Limited.
- (P.) D. S. Henley; (Mktg.) D. Cassidy; (Fin.) C. Ash; (Prod'n) D. Calhoun. Annual Sales (C). Co. Size (B).[®]
- Hennick, Nathan, & Co. Ltd.**, 6 Tippet Rd., Downsview, Ont. M3H 2V2. Tel. 416-636-4040. Toll Free: 800-268-7962. Fax: 416-630-8062. Rings, earrings and bracelets.
- (P.) N. Hennick; (G.M.) P. Hennick; (Prod'n Mgr.) D. Hennick. Annual Sales (C). Co. Size (B).[®]
- Henning Hansen Inc.**, 980 Alliance Ave., Unit 4, Box 220, Pickering, Ont. L1V 2R4. Tel. 416-839-7481. Fax: 416-839-3686. Telex: 06-981268. Branch, Buffalo, NY, U.S.A. Subsidiary, HIH Advertising Agency. Centre gauges for auto-body and frame straightening, "Auto Arm" overhead moveable boom carrying air, power, light and vacuum, overhead MIG arm on moveable boom carrying air, power, vacuum and MIG welder.
- (P. & G.M.) H. Hansen; (Off.Mgr.) Ms. L. McCall. Annual Sales (C). Co. Size (A).[®]
- ★**Henotex (1981) Inc.**, Suite 483, 1625 Chabanel W., Montreal, Que. H4N 2S7. Tel. 514-382-6120. Fax: 514-383-6523. Telex: 05-825626. Branch office, Champlain, NY, U.S.A. Metal detectors.
- For.Reps. in 35 countries.
- (P.) A. Henault. Annual Sales (B). Co. Size (A).[®]
- ★**Henry, M.A., Ltd.**, 1 Head St., Dundas, Ont. L9H 3H5. Tel. 416-628-2231. Fax: 416-628-8892. Swings, hockey nets, juvenile furniture, exercise equipment, tricycles, hockey games, etc. Brands, "Diamond H", "Henry", "Joy Riders".
- (G.M.) W.A. Schoenhardt; (Mktg.Mgr.) B. Lowe; (Mat'l's Mgr.) J. Schoenhardt; (Compt.) P. Santoro; (Plant Mgr.) R. Jones. Annual Sales (D). Co. Size (D).[®]
- ★**Hepburn, John T., Limited**, 7450 Torbram Rd., Mississauga, Ont. L4T 1G9. Tel. 416-671-2200. Fax: 416-671-0499. Telex: 06-968793. Steel division plant, 1799 St. Clair Ave.W., Toronto, Ont. Structural steel, overhead cranes, hydraulic presses, steel mill equipment, special machinery, mine hoists, marine equipment. Brand, "Hepburn".
- (P.) J. F. Hepburn; (Exec.V.P.) John F. Hepburn; (V.P. Sales & Mktg.) R. Pillon; (Mgr.Mfg.) J. Bailey; (V.P.Engr'g) R. Ballantyne. Annual Sales (E). Co. Size (E).[®]
- Hepworth Refractories (Canada) Ltd.**, 350 Wentworth St. N., Hamilton, Ont. L8L 5W3. Tel. 416-529-4791. Fax: 416-529-4663. Monolithic ramblings with various applications for iron making, aluminum and ferro alloy industries, also anhydrous taphole clays for blast and ferro alloy furnaces, also furnace grouting mixes. Parent company, Hepworth Refractories Limited, Sheffield, England.
- For.Rep., Hepworth Refractories Inc., Franklin, OH, U.S.A.
- (P. & G.M.) P. Waugh; (V.P. Prod'n) A. Quin. Annual Sales (C). Co. Size (A).[®]
- Herald Press Limited**, 656 University Ave. W., P.O. Box 114, Windsor, Ont. N9A 6J5. Tel. 519-256-3129. Fax: 519-256-0990. Printers. Trade mark, Heraldic banner.
- (P. & G.M.) J.A. Creed; (V.P. & P.A.) F.G. Creed. Annual Sales (C). Co. Size (A).
- Herbrand Tools Corporation**, 340 Dufferin St., Toronto, Ont. M6K 1Z9. Tel. 416-534-7943. Fax: 416-537-1642. Telex: 06-219897. Subsidiary, Eclipse Tool Co. Ltd. Hand and pneumatic tools, tool boxes, test equipment, pliers. Brands, "Herbrand", "Elite", "Multi Grip", "Van Chrome".
- (G.M.) J. Ryan; (S.M.) E. Brooks; (P.A.) Mrs. M. Carter; (Plant Mgr.) G. Kocsis; (Off.Mgr.) M. Deparnay. Annual Sales (C). Co. Size (C).[®]
- Hercules Canada Inc.**, 4 Robert Speck Pkwy., Mississauga, Ont. L4Z 1S1. Tel. 416-848-1800. Fax: 416-848-8128. Telex: 069-60107. Branch offices, Montreal, Que., Vancouver, B.C. Plants, for BOPP film, Varennes, Que., for organic chemicals, Burlington, Ont., and St. Jean, Que., for fibres, Iberville, Que., for flavors, PFW Division, Mississauga, Ont. Associate, Genu Products Canada Ltd., Halifax, N.S., Subsidiary, Hercules Inc., Vancouver, B.C. Polypropylene films, staple fibers, rosin size, wax emulsions, wet strength resins, defoamers

- for paper and paperboards, tall oil fatty acids, synthetic resins (rosin based) dust control chemicals. Brands, "Pexol", "Paracol", "Kymene", "Pamak", etc. Parent company, Hercules Incorporated, Wilmington, Del., U.S.A.
- For.Rep., International Dept., Hercules Incorporated, Wilmington, Del, U.S.A.
- (P. & C.E.O.) R.E. Gallant; (V.P.Fin. & Admin.) P. de Josselin de Jong; (V.P.Spec.Chemicals) R.E. D'Arcy; (V.P.Film) R. Rodeck; (V.P.Hum.Res.) S. Silverman; (G.M.Paper Chemicals) B.N. Martin. Annual Sales (F). Co. Size (F).
- Hercules Food Equipment Limited, 145 Millwick Dr., Weston, Ont. M9L 1Y7. Tel. 416-742-9673. Fax: 416-742-6486. Stainless steel kitchen equipment for hotels and restaurants.
- (C.E.O.) H. Neu; (P.) B. Racovaz; (V.P.) R. Barron; (S.T.) M. LePage; (Sales) T. Caratozzolo. Annual Sales (C). Co. Size (B).
- †Hercules Sling & Cable Inc., 2525 Louis A. Amos, Lachine, Que. H8T 1C3. Tel. 514-631-5511. Fax: 514-636-1084. Wire rope, chain and nylon slings, spreader beams, lifting assemblies, jib cranes.
- (P.) R. Anderson; (Prod'n Mgr.) R. Bellehumeur; (Purch.) J. Brochu; (S.T.) S. McColl. Annual Sales (D). Co. Size (B).Ⓢ
- HERCULOCK COLD CASTING REPAIRS LTD., 4465 Kent Ave., Niagara Falls, Ont. L2H 1J1.** Tel. 416-354-3875. Fax: 416-354-6384. Punch press and crusher components, casting repair tools, repair of broken cast metals, machinery rebuilding. Brands, "Herculock", "Herculaze".
- (Plant Mgr.) K. Filer; (Off.Mgr.) Ms. M. MacArthur. Annual Sales (B). Co. Size (A).Ⓢ
- ★Hergott Plastics Ltd., 642 Colby Dr., Waterloo, Ont. N2V 1A2. Tel. 519-886-4631. Fax: 519-886-4820. Plastic baskets and cones, magnifying lens, and custom injection moulding for packaging industry, housewares, office component parts, cones and tubes for textile industry, C.D. display holders, skin packing, shrink wrapping, blister packing assembly.
- (Chmn.) W.H. Hergott; (P. & G.M.) R. MacNeil; (Cont.) Ms. S. Gay. Annual Sales (C). Co. Size (B).Ⓢ
- Heritage Arts China, 12A Nihan Dr., St. Catharines, Ont. L2N 1L1. Tel. 416-935-2070. Fax: 416-935-2070. Libby glassware.
- (Prop.) Mrs. M. James. Annual Sales (A). Co. Size (A).Ⓢ
- Heritage Clothing Canada Ltd., 103 Orfus Rd., Toronto, Ont. M6A 1M4. Tel. 416-789-5192. Fax: 416-789-2201. Men's suits and sport jackets, ladies' suits, skirts, slacks and tuxedos.
- (P.) N. Rosenberg; (Compt.) Ms. C. Paton; (Designer) F. Tenuta. Annual Sales (D). Co. Size (D).
- ★Heritage Energy Systems, 4 Stewart Rd., Collingwood, Ont. L9Y 4K1. Tel. 705-445-5650. Fax: 705-445-4273. Wood stoves and fireplace inserts.
- (P.) G. Carson; (V.P.) B. Rose; (P.A.) A. Swartz; (Plant Mgr.) D. Langman. Annual Sales (C). Co. Size (A).Ⓢ
- Heritage Flags & Banners, 1808 - 51 St. N.W., Calgary, Alta. T3A 2G1. Tel. 403-288-7925. Toll Free: 800-661-1164. Fax: 403-288-8828. Branch offices, London, Ont., Vancouver, B.C. Associate, Flags 2000. Flags, banners, flag poles.
- (Prop. & G.M.) D. Williams. Annual Sales (B). Co. Size (A).Ⓢ
- Heritage Foods Ltd., 14515 - 124 Ave., Edmonton, Alta. T5L 3B2. Tel. 403-454-7383. Fax: 403-454-2685. "Cheemo" prepared frozen food products, perogy, cabbage rolls, borsch, and corn fritters.
- (P. & G.M.) W. Makowicki; (V.P.Mktg. & Sales) S. Melenka; (Plant Mgr.) W. Drefs. Annual Sales (C). Co. Size (B).Ⓢ
- ★Heritage Group, The, 1428 Speers Rd., Oakville, Ont. L6L 5M1. Tel. 416-827-3334. Wooden bathroom and kitchen products.
- (P.) A. Stewart; (S.) Ms. J. A. Stewart. Annual Sales (A). Co. Size (A).Ⓢ
- Heritage Lighting Co., 67 Dufflaw Rd., Toronto, Ont. M6A 2W4. Tel. 416-782-4463. Fax: 416-782-0655. Portable lighting, table, floor and swag lamps, wall sconces, pendants and ceiling lighting. Parent company, 592586 Ontario Ltd.
- (P.) A. Chaikin; (Nat.S.M.) R. Chaikin; (Ops.Mgr.) J. Siska; (Mgr.Inv.Cont.) J.J. Ferlisi. Co. Size (B).Ⓢ
- Heritage Silversmiths Inc., 1847 Rogers Rd., Perth, Ont. K7H 1P8. Tel. 613-267-1847. Fax: 613-267-5217. Sterling, silverplate and stainless flatware.
- (V.P.Mfg.) D. Laidley. Annual Sales (D). Co. Size (C).Ⓢ
- ★Heritage Wood Products, 1428 Speers Rd., Unit #14, Oakville, Ont. L6L 5M1. Tel. 416-827-3334. Oak bathroom accessories, towel bars and rings, toilet tissue holders, toilet seats.
- (P.) A. Stewart; (V.P.Sales & Mktg.) J. Stewart; (Plant Mgr.) R. Moulder. Annual Sales (C).
- Herman Miller Canada, Inc., 11 Adelaide St. W., Suite 400, Toronto, Ont. M5H 3Y2. Tel. 416-366-3300. Fax: 416-366-2100. Branch offices, Place Bonaventure, Montreal, Que., Calgary, Alta. Furniture systems for office, health care, laboratory and industrial environments. Registered trade marks, herman miller, Action Office, Rapid Response, Ethospace, Ergon, Equa, Newhouse Group.
- (V.P. & G.M.) K. Pathuis; (Dir.Mktg.) M. Micallef. Annual Sales (E). Co. Size (B).Ⓢ
- †Hermann Laue Spice Company Inc., 3401 McNicoll Ave., Unit 3, Scarborough, Ont. M1V 2V5. Tel. 416-299-1200. Fax: 416-299-9206. Telex: 065-25123. German sausage spice mixtures, sausage binder units, barbeque seasonings, ground spices, etc. Parent company, Gewuerzwerk Hermann Laue, Ahrensburg, W. Germany.
- (P.) W. Knecht; (Plant Mgr.) P. Hoogenboom; (S.T.) Miss A. Kokot. Annual Sales (C). Co. Size (A).Ⓢ
- Hermes Abrasives (Canada) Ltd., 160 Brunel Rd., Mississauga, Ont. L4Z 1T5. Tel. 416-890-2000. Toll Free: 800-387-9563. Fax: 416-890-6190. Telex: 06-961178. Industrial coated abrasives, sanding and polishing belts, etc.
- (P. & G.M.) K. Jackson; (S.M.) D. Jackson; (Plant Mgr.) T. Wilson. Annual Sales (D). Co. Size (B).Ⓢ
- ★Hermes Electronics Limited, 40 Atlantic St., P.O. Box 1005, Dartmouth, N.S. B2Y 4A1. Tel. 902-466-7491. Fax: 902-463-6098. Telex: 019-21744. Hydro-acoustic sensing systems, sonobuoys, towed arrays, satellite monitored environmental data acquisition and analysis systems, high-frequency loop antenna arrays, shipboard data platforms, HF ionosphere sounding systems. Parent company, Devtek Corporation, Markham, Ont.
- (G.M.) W. Trowse; (Dir.Fin. & Admin.) Ms. D.J. Rice; (Dir.Mktg.) F. Berry. Annual Sales (E). Co. Size (F).
- ★HERON CABLE INDUSTRIES LIMITED, 440 Phillip St., Waterloo, Ont. N2J 4C3. Tel. 519-885-2850. Fax: 519-885-5460. "Sentinel" electric heating cables for eave-rough de-icing, cord sets for automobile block heaters, soil heating cables and mats, automatic heat bands for protection against pipe freezing, portable electric heaters, "Sno-Melt" custom snow melting mats. Parent company, Federal Industries, Winnipeg, Man.
- (P.) A.W. Mondoux; (Sales & Mktg.Mgr.) G. Alexiou; (V.P.Fin.) A. Parkins; (Eng. & Mfg.Mgr.) R. Hart; (Purch. Mgr.) D. Henderson. Annual Sales (D). Co. Size (D).Ⓢ
- ★Heroux Inc., 755 Thurber, Longueuil, Que. J4H 3N2. Tel. 514-679-5450. Fax: 514-679-4554. Telex: 055-60630. Associates, A.B.A. Industries Inc., McSwain Manufacturing Corporation. Military and industrial aerospace components, manufacturing, repair and overhaul of aircraft landing gear, hydraulic systems, complete electroplating, high precision machining and fabricating, military and civilian.
- Foreign representatives worldwide.
- (P.) G. Labbe; (V.P.Mktg.) E.L. Desnoyers; (V.P.Corp. Dev.) J. Bonaventure. Annual Sales (E). Co. Size (F).
- Herrem Woodworkers Limited, 812 Victoria Ave., P.O. Box 576, Fort Frances, Ont. P9A 3M9. Tel. 807-274-6225. Door and window frames, double hung and sashless windows.
- (P. & G.M.) T. H. Kiddle. Annual Sales (B). Co. Size (A).
- Herrgott Industries Limited, 16 King St. W., St. Clements, Ont. N0B 2M0. Tel. 519-699-4454. Agricultural implements and parts, wood pallets, silo pipe.
- (P. & G.M.) T. W. Herrgott; (S.T.) Mrs. B.C. Witt. Annual Sales (B). Co. Size (A).
- Hershey Canada Inc., 200 Ronson Dr., Suite 700, Etobicoke, Ont. M9W 5Z9. Tel. 416-245-2221. Fax: 416-240-3450. Telex: 06-989350. Branch offices, Dartmouth, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Plants, Darmouth, N.S., Montreal, Que., Smith Falls, Hamilton, Ont. "Hershey" chocolate bars and cocoa, "Reese" and "Lowney" chocolate bars and confectionery, "Special Crisp", "Hershey" baking chips, sundae toppings, chocolate and butterscotch syrup, instant chocolate, "Chips" baking chips, "Y & S" licorice, "Twizzlers" licorice specialties, "Planters" snack nuts, "Moirs" boxed chocolates. Parent
- company, Hershey Foods Corporation, Hershey, PA, U.S.A.
- (P.) R. W. Meyers; (V.P.Spec.Proj.) D. J. Thomson; (V.P.Tech.Ops.) B. Nicholls, Ph.D.; (V.P.Sales) J. F. Collier; (V.P.Hum.Res.) W.B. McKiernan; (V.P.Fin.) B. A. Brown; (V.P.Mktg.) A. J. Surk; (Cont.) R. D. Bechtel. Annual Sales (G). Co. Size (G).Ⓢ
- ★Herzig Somerville Limited, 42 Hollinger Rd., Toronto, Ont. M4B 3G6. Tel. 416-752-8480. Toll Free: (N.E. U.S.A.) 800-387-6025. Fax: 416-752-0937. Colour separations, lithographic printing, packaging.
- (P.) E. Herzig; (S.T.) Mrs. R. Herzig; (V.P.Sales & Mktg.) E. Mazzonna; (Plant Mgr.) G. Swan; (G.M.) M. Running; (Mktg.Mgr.) Ms. J. Morris. Annual Sales (D). Co. Size (D).Ⓢ
- ★Herzog Rope Ltd., 12311 No. 2 Rd., Richmond, B.C. V7E 2G3. Tel. 604-271-0499. Fax: 604-271-7809. Braided synthetic rope and twine.
- (P.) F. Lorne Herzog; (G.M.) H. S. Raphael. Annual Sales (C). Co. Size (B).
- ★Hespeler Craft Industries Ltd., 130 Guelph Ave., Cambridge, Ont. N3C 1A4. Tel. 519-658-5125. Fax: 519-658-1084. Subsidiary, Case Craft Furniture Inc. "Saturn" office furniture including chairs and desks. Parent company, Hespeler Craft Industries Ltd.
- (P.) A.M. Syed, Ph.D.; (V.P.) Z. Syed; (Off.Mgr.) B. Duggal; (Prod'n) B. Zyra. Annual Sales (D). Co. Size (C).Ⓢ
- Hespeler, E., Store Fixture Limited, 570 Orwell St., Unit 5-6, Mississauga, Ont. L5A 3V7. Tel. 416-272-0017. Fax: 416-272-0018. Conveyor checkout systems, turntables, showcases.
- (P.) E. Hespeler. Annual Sales (B). Co. Size (A).Ⓢ
- Hespeler Furniture Co., 300 Sheldon Dr., P.O. Box 3218, Cambridge, Ont. N3H 4X2. Tel. 519-740-3382. Fax: 519-740-3386. Dining room and bedroom sets, occasional tables, curios, consoles and accent pieces. Parent company, Strathearn House Group, Toronto, Ont.
- (C.E.O.) P. Mason; (G.M.) W. Turner. Annual Sales (D). Co. Size (A).
- ★Hess Machinery (Canada) Ltd., 1262 Stone Church Rd. E., Hamilton, Ont. L8W 2C8. Tel. 416-575-4440. Fax: 416-575-9466. Moulds for paving stone machines. Parent company, Hess Maschinenfabrik, W. Germany.
- (V.P.) Miss G. Hess; (Plant Mgr.) F. White. Annual Sales (C). Co. Size (A).Ⓢ
- Hevac FirePlace Furnace Mfg. Ltd., 4390 Paletta Court, Burlington, Ont. L7L 5R2. Tel. 416-632-4710. Fax: 416-639-3879. Associate, Empress Fireplace Heaters Mfg. Inc. Thermostatically controlled wood space heaters and fireplace inserts, "Empress" zero clearance fireplaces. Brands, "Wood Chief", "Chalet", gas fireplaces.
- (P.) L. Thompson; (G.M.) P. Vanderplaat. Annual Sales (D). Co. Size (C).Ⓢ
- ★Heveco Ltd., P.O. Box 30, Tabusintac, N.B. E0C 2A0. Tel. 506-779-9277. Fax: 506-779-8294. Peat moss, "Heco" soil replacers and plug mix.
- (P.) B. Mecking; (G.M.) M. Wishart. Annual Sales (C). Co. Size (B).Ⓢ
- ★Hewitt (Brockville) Ltd., 200 Laurier Blvd., Brockville, Ont. K6V 5V8. Tel. 613-342-7903. Fax: 613-342-7985. Associate, Hewitt's Machine & Welding Ltd. Machines to paint, coat and strip, embossing machine frames.
- (P.) G. M. Cameron; (S.T.) Ms. I. M. Cameron; (V.P.) P.H. Cameron; (Supv'r Mfg.) M. Donovan. Annual Sales (C). Co. Size (B).
- ★Hewitt Équipement Limitée, 5001 Trans-Canada Hwy., Box 1200, Pointe Claire, Que. H9R 4R6. Tel. 514-630-3100. Fax: 514-630-9020. Telex: 05-821611. Branch offices, Quebec, Sept-Îles, Val d'Or, Hull, Chicoutimi, Baie-Comeau, St-Augustin, Ville St-Laurent, St-Felicien, Baie James, Trois Rivières, Que. Plant, 4000 Trans Canada Hwy., Pointe Claire, Que. Special engineered switchgear package, back hoes, marine and locomotive engine packages, earthmoving, lift trucks and heavy forestry equipment attachments, "Hewitt" generator sets, couplers/loaders, bucket/loaders.
- (P. & C.E.O.) J. Hewitt; (Exec.V.P.) G. Pooley; (V.P.Pers. & Bus.Dev.) L. Pelletier; (V.P.Mktg.) M. Bouchard; (G.M.Ops.East'n Reg.Que.City) H. Laberge; (Ind.Div.G.M.) J. Robitaille; (G.M.Ops.West'n Reg.Mtl.) R. Trempe; (V.P.Fin.) G. Brovillet; (V.P.Prod.Supv'r.) G. Samson. Annual Sales (G). Co. Size (G).Ⓢ
- Hewitt, Geo. H., Co., Limited, The, 944 Richards St., Vancouver, B.C. V6B 3C3. Tel. 604-682-5861. Fax: 604-682-5407. Stencils, rubber stamps, screen process printing. Brand, "Hewco".

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) W. Edward Mullins; (G.M.) C. G. Mullins; (Off. Mgr.) Mrs. J. Williams. Annual Sales (C). Co. Size (B).
- ★Hewlett Packard (Canada) Ltd., 6877 Goreway Dr., Mississauga, Ont. L4V 1M8. Tel. 416-678-9430. Toll Free: (416, 418, 506, 514, 519, 613, 705, 709, 807, 819, 902) 800-387-3417, (204, 306, 403, 604) 800-387-3154. Fax: 416-678-9421. Branch offices, Dartmouth, N.S., Kirkland, Que., Ottawa, Markham, Burlington, Willowdale, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Richmond, B.C. Plant, Waterloo, Ont. Measurement and computational products for the electronic, medical, analytical and business environments, remote data acquisition and control products, factory floor data capturing devices. Parent company, Hewlett Packard Company, Palo Alto, CA, U.S.A.
- For.Reps. worldwide.
- (P. & G.M.) G. Cobb; (V.P.Sales & Mktg.) R. Marsden; (V.P.Admin.) G. McLean; (Plant Mgr.) B. Huitbregeze. Annual Sales (G). Co. Size (G).
- ★Hewlyn Corporation, The, 6 Lansing Square, Suite 209, Willowdale, Ont. M2J 1T5. Tel. 416-495-0076. Fax: 416-495-8720. Telex: 06-966889. Branch plant, Unionville, Ont. Subsidiary, Brazloy Metals Inc., Unionville, Ont. Coach screw used in rail and track maintenance.
- (P.) G. V. Lynch; (V.P.Fin.) D. H. Benjamin; (Exec. Asst.to P.) Ms. S. Lynch; (Tech.Dir.) F. Handscomb; (Plant Mgr.) L. Reidinger. Annual Sales (C). Co. Size (A).Ⓢ
- Hi-Bek Precision Spring Co. Limited, 741 Woodward Ave., Hamilton, Ont. L8H 6P3. Tel. 416-547-2511. Fax: 416-547-1504. Coiled wire springs of compression, extension and torsion types and wire forms.
- (P. & G.M.) R.J. Hick; (V.P.) D.W. Hick. Annual Sales (B). Co. Size (A).
- Hi-Kalibre Equipment Ltd., 9803 - 47th Ave., Edmonton, Alta. T6E 5M7. Tel. 403-435-1111. Fax: 403-436-5164. "Hi-Kalibre" Kelly cocks, safety valves, back pressure valves and pressure welding.
- (P. & G.M.) G. Rabby; (V.P.Shop Supt.) D. Francoeur; (Bookkeeper) Mrs. O. Kalynchuk. Annual Sales (B). Co. Size (A).Ⓢ
- ★Hi-Line Aluminum Welding Ltd., 13060 No. 2 Rd., Richmond, B.C. V7E 2G1. Tel. 604-274-0222. Fax: 604-274-B774. Aluminum work boats, "Hi-Liner" commercial fishing vessels, landing barges, jet boats, water taxis, survey vessels, marine and industrial products, aquaculture equipment, deck winches, gangways and walkways, custom aluminum fabrication.
- (P.) R.D. Gordon; (V.P.) Mrs. S. Gordon; (Purch.Mgr.) B. McLellan. Annual Sales (C). Co. Size (A).Ⓢ
- ★Hi-Point Industries Ltd., 17 Flr., 801-7th Ave.S.W., Box 2535, Stn M, Calgary, Alta. T2P 2N6. Tel. 403-290-6650. Toll Free: 800-661-1675. Fax: 403-290-7751. Telex: 038-21503. Plant, Bishop's Falls, Nfld. "Oclansorb" natural oil absorbent for use on land and waters, "Sorb-Sox" tubular sock filled with "Oclansorb" for land use only. Parent company, Nova Corporation of Alberta.
- For.Reps., Regent Enterprises Ltd., London, U.K. Sanfransco, CA, El Campo, TX, U.S.A.
- (P.) Ms. S. Ho Lem; (Plant Mgr.) B. Butler; (Mgr.Fin. & Admin.) Ms. M. Mak; (Dir.Mktg.) M. Brown. Annual Sales (C). Co. Size (A).Ⓢ
- ★Hi-Q Lighting & Gauge Ltd., 589 Middlefield Rd., Unit 9, Scarborough, Ont. M1V 4Y6. Tel. 416-754-3337. Fax: 416-754-3741. Quartz halogen lights, commercial wall clocks. Brands, "Max", "Gemini", "Solar Flare", "Solar Tone".
- (P.) J.P. Hemmant; (V.P.) D.A. Livingstone; (Comm. Mgr.) A. Heywood. Annual Sales (C). Co. Size (A).Ⓢ
- †Hi-Signs Manufacturing Ltd., 4403 - 84th Ave., Edmonton, Alta. T6B 2S6. Tel. 403-468-6181. Toll Free: (403)800-232-9471, (604)800-561-5987. Fax: 403-468-6745. Branch offices, Calgary, Alta., Vancouver, B.C. Associate, Signal Industries Ltd., Regina, Sask. License plates, traffic, industrial, safety, custom and architectural signs, transportation of dangerous goods placards and labels, decals, fleet graphics.
- (P. & Mng.Dir.) R. Foster; (Br.Mgr.Calgary) S. Howard; (G.M.) K. Foster. Annual Sales (D). Co. Size (C).Ⓢ
- Hi-Spec Bolting Limited, 1365 Fewster Dr., Mississauga, Ont. L4W 1A2. Tel. 416-624-8536. Fax: 416-624-1839. Fully threaded and stainless steel studs, special studding and bolts, full range of hexagon nuts and special parts for the petrochemical industry.
- (P.) J. McShane; (G.M.) R. Wilson; (Sales) S. McClymont. Annual Sales (C). Co. Size (A).Ⓢ
- ★HiBar Systems Ltd., 35 Pollard St., Richmond Hill, Ont. L4B 1A8. Tel. 416-731-2400. Fax: 416-731-6035. Telex: 06-964689. Metering pumps, roller compactors, packaging equipment, custom designed machines.
- For.Reps., Germany, England, U.S.A., Japan, Taiwan, Korea.
- (G.M.) H. Barall; (Fin.Mgr.) T. Shikata; (Plant Mgr.) B. Reschke; (S.M.) I. McColl. Annual Sales (D). Co. Size (C).Ⓢ
- ★Hichaud Inc., 251 boul. de la Riviere, Loretteville, Que. G2A 1J3. Tel. 418-842-4045. Fax: 418-842-5815. Felt liners and insoles, sport and working boots for men and children.
- (G.M.) G. Potvin; (Prod'n) L. Mercier; (Purch.) A. Busiere. Annual Sales (C). Co. Size (B).Ⓢ
- ★Hickey Canada Inc., 30 Donex, Pointe Claire, Que. H9R 5M6. Tel. 514-697-6912. Fax: 514-697-9420. Sales office, Markham, Ont. "Skysystems" glass and plastic skylights.
- (P.) M. Derenne. Annual Sales (D). Co. Size (C).Ⓢ
- Hickson Building Products Ltd., 2233 Argentia Rd., Suite 303, Mississauga, Ont. L5N 2X7. Tel. 416-826-9648. Toll Free: 800-387-8349. Fax: 416-826-7333. Branch office, White Rock, B.C. Branch plant, Weston, Ont. Pressure treated lumber, preserved wood foundation products, adhesives, sealants, water repellents, roofing products. Parent company, Hickson Corporation, Atlanta, GA, U.S.A.
- (P.) K. Knowling; (Cont.) Ms. V. Briggs; (S.M.) C. Baker; (S.M.) J. Sloggett; (Prod'n Mgr.) F. Sutcliffe. Annual Sales (D). Co. Size (B).Ⓢ
- Higginson Equipment Sales Ltd., 1131 Pettit Rd., P.O. Box 5011, Burlington, Ont. L7R 3Z4. Tel. 416-335-2211. Fax: 416-335-8756. Telex: 061-8711. Branch office, Northlands Division, Thunder Bay, Ont. Air and hydraulic cylinders, air to air and air to hydraulic boosters, air presses, special air operated equipment, pumping units.
- (P. & G.M.) J. Eames; (S.M.) K. Bartel; (Shop Sup'r) R. Lee. Annual Sales (C). Co. Size (B).Ⓢ
- ★Higgott-Kane Industrial Noise Controls Ltd., 1085 Bellamy Rd.N., Scarborough, Ont. M1H 3C7. Tel. 416-431-0641. Fax: 416-431-2956. Telex: 065-26144. Industrial silencers, acoustic enclosures, control rooms, industrial doors, telephone booths, air filters.
- (P.) J. Kane; (Dir.Engr'g) J. Buttell; (S.M.) M. Beuto; (Compt.) Ms. B. Malka; (Prod'n Mgr.) D. Southall; (Purch.Mgr.) V. Balge. Annual Sales (C). Co. Size (B).Ⓢ
- †High Fashion Handbags Ltd., 435 Finchdene Squ., Scarborough, Ont. M1X 187. Tel. 416-297-1888. Fax: 416-297-0277. Ladies' leather handbags.
- (P.) C. Dekirmendjian; (V.P.) V. Dekirmendjian. Annual Sales (C). Co. Size (B).
- High Frequency Systems Limited, 185 Advance Blvd., Brampton, Ont. L6T 4Y3. Tel. 416-458-9388. Fax: 416-458-0758. High frequency welding systems. Brand, "Thermatron".
- (P.) L. J. Wood; (V.P.) K. A. Wood; (S.T.) Miss J. M. Wood. Annual Sales (B). Co. Size (A).Ⓢ
- High Life Mfg. Co. Ltd., 3637 Cremazie Est., #1600, Montreal, Que. H1Z 2J4. Tel. 514-725-5231. Fax: 514-593-3058. Lingerie.
- (P.) E. Sara; (V.P.) O. Rolland; (Acct.) N. Phan. Annual Sales (C). Co. Size (B).
- ★High Line Data Systems Inc., 60 Columbia Way, Suite 700, Markham, Ont. L3R 0C9. Tel. 416-940-8777. Toll Free: 800-268-3340. Fax: 416-940-8770. Branch offices, Montreal, Que., Tampa, FL, San Francisco, CA, U.S.A. "Personality-HRIS" human resource and payroll management systems.
- (P.) Ms. L. Woolley; (V.P.Sales & Mktg.) Ms. T. Gribovsky; (V.P.Ops.) D. Woolley. Annual Sales (C). Co. Size (B).
- High Point Fashions Ltd., 604 King St. W., 2nd Flr., Toronto, Ont. M5V 1M6. Tel. 416-865-9977. Fax: 416-865-1053. Plant, 90 Portland St., Toronto, Ont. Women's sportswear, pants, blouses, skirts and jackets.
- (P.) K. Wong; (V.P.) W. Wong. Annual Sales (C). Co. Size (B).
- High Speed Printing, 5531 - 99th St., Edmonton, Alta. T6E 3N8. Tel. 403-434-7431. Fax: 403-437-6080. Printers. Parent company, Bestoo Holdings Ltd.
- (P.) P. Ing. Annual Sales (C). Co. Size (A).Ⓢ
- High Strength Plates & Profiles Inc., 7464 Tranmere Dr., Mississauga, Ont. L5S 1K4. Tel. 416-673-5770. Toll Free: 800-387-4981. Fax: 416-673-1139. Telex: 06-983513. High strength steel plate and sheet, warehouse and sales agent for Swedish Steel.
- For. Reps., Swedish Steel, S.S.A.8.
- (P.) R. Brock; (V.P.) R. Edmunds. Co. Size (A).Ⓢ
- High Tech Precision Sheet Metal Products, 11 Progress Ave., Unit 4, Scarborough, Ont. M1P 4S7. Tel. 416-299-7466. Sheet metal work.
- (P.) G. Lane.
- ★High Vacuum Systems Inc., 6040 Shawson Dr., Mississauga, Ont. L5T 1P5. Tel. 416-564-9310. Fax: 416-564-9444. Telex: 06-986766. Associate, High Vacuum Equipment Corp., MA, U.S.A. Liquid nitrogen level controllers, large cryogenic pumps, space simulation chambers, vacuum ovens and furnaces, deposition and thermal systems.
- For.Rep., High Vacuum Equipment Corp., MA, U.S.A.
- (P.) P. Ladd; (Sales & Mktg.Mgr.) D.A. Chato. Annual Sales (C). Co. Size (A).Ⓢ
- Highland Creek Sand & Gravel Co. Ltd., P.O. Box 338, Pickering, Ont. L1V 2R6. Tel. 416-427-5891. Fax: 416-427-5895. Plants, Ajax, Newcastle, Ont. Construction aggregates, washed, crushed, screened, and roadbed materials.
- (P.) D. C. Schmiegelow; (S.M.) J. P. Bryant. Annual Sales (C). Co. Size (A).Ⓢ
- ★Highland Equipment Limited, 6103 Shawson Dr., Mississauga, Ont. L5T 1E4. Tel. 416-670-9610. Fax: 416-670-9611. Stainless steel tanks and fittings.
- For.Reps.: W. Germany, France.
- (Chmn.) D. D. Kelln; (P.) D. R. Mamon; (V.P.Sales) D. Smith; (V.P.Mfg.) C. Amis. Annual Sales (C). Co. Size (B).Ⓢ
- Highland Foundry Ltd., 9670 187 St., Surrey, B.C. V3T 4W2. Tel. 604-888-8444. Toll Free: (604)800-663-4110. Fax: 604-888-3634. Telex: 04-365-576. Contract foundry manufacturing, metal castings, propeller blades, pump impellers for pulp and paper industry, well head and valve castings, conveyor chains, machinery castings, etc.
- (C.E.O.) W.K. McKay; (P.) G.K. McKay; (V.P.) W.G. McKay; (Plant Mgr.) C.J. Emmerik; (S.M.) T. S. Sherlock. Annual Sales (D). Co. Size (C).Ⓢ
- Highland Produce Ltd., 5115-50th Ave., P.O. Box 190, Two Hills, Alta. T0B 4K0. Tel. 403-657-2945. Fax: 403-657-2432. Pickled eggs, whole egg, egg white and egg yolk powders, frozen whole egg and frozen egg mix, frozen egg omelet, frozen french toast, hard cooked egg in brine.
- (P.) Larry Ewanishan; (G.M.) Leonard Ewanishan; (Cont.) Mrs. W. M. Uniat; (Plant Supt.) D. R. Uniat. Annual Sales (D). Co. Size (B).Ⓢ
- Highlite Fashions Ltd., 96 Spadina Ave., Toronto, Ont. M5V 2J6. Tel. 416-364-3278. Fax: 416-364-2526. Bridal and formal gowns, graduation and cocktail dresses, and mother of the bride dresses, flower girl dresses.
- (P.) B. Hoffman; (V.P.) S. Szames; (V.P.) B. Stein. Annual Sales (D). Co. Size (C).Ⓢ
- Highway Products International Inc., R.R.#1, Box 520., Paris, Ont. N3L 3T6. Tel. 519-442-2261. Pavement evaluation equipment.
- (P.) D. Kobi. Annual Sales (C). Co. Size (A).
- Hignell, I., & Associates Ltd., 1945 McLean Dr., Vancouver, B.C. V5N 3J7. Tel. 604-253-6351. Fax: 604-251-9614. Telex: 04-54280. Branch office, 111 Peter St., Toronto, Ont. "Snazzie", "Pik-Nik" and "Pokita" ladies' sportswear.
- (P.) I. Hignell; (Exec.V.P.) M. Sebal; (Cont.) Ms. T. Feagan; (Purch.Off'r) C. Wong Moon. Annual Sales (D). Co. Size (C).Ⓢ
- †Hignell Printing Limited, 488 Burnell St., Winnipeg, Man. R3G 2B4. Tel. 204-783-7237. Fax: 204-774-4053. Branch office, Willowdale, Ont. Bookbinders, lithographing. Parent company, HPL Holdings Ltd.
- (P.) G.A. LaRiviere; (S.T.) K. 8. Polley; (Plant Mgr.) Ms. S. Clark. Annual Sales (C). Co. Size (B).Ⓢ
- Hike Metal Products Ltd., P.O. Box 698, 324 Milo Rd., Wheatley, Ont. N0P 2P0. Tel. 519-825-4691. Fax: 519-825-7572. Commercial ships and fishing tugs, sight seeing and passenger vessels, small pleasure craft boats, trailer repairs and service, etc.
- (P.) A.G. Stanton. Annual Sales (C). Co. Size (A).Ⓢ
- ★Hilan Corporation, [Corporation Hilan], Box 1300, Almonte, Ont. K0A 1A0. Tel. 613-256-1289. Toll Free: (416, 506, 519, 613, 705, 709, 807, 902)800-267-7984, (204, 306, 403, 604)800-267-4777. Fax: 613-256-4559. Plants, Kemptville, Almonte, Ont. Subsidiary, Hilan Wood Preservers, Kemptville, Ont. Wooden creative playground equipment, outdoor rinks, play equipment for the handicapped, park benches and waste baskets, pedestrian bridges. Brands, "Play Thing", "Litter Drum".

- (P.) A. J. Potvin; (Cont.) Mrs. B. A. Potvin; (S.M.) R. Ladan; (Prod'n Mgr.) C. Rattle; (P.A.) A. Jordan. Annual Sales (D). Co. Size (C).®
- †Hilan Wood Preservers, 305 Bridge St., Kemptville, Ont. K0G 1J0. Tel. 613-258-5901. Toll Free: 800-267-7994. Fax: 613-258-7510. Wolmanized pressure treated lumber, rough face siding, sculptured fencing, custom wood treating. Parent company, Hilan Corp. (G.M.) 8. J. Walsh. Annual Sales (D). Co. Size (A).®
- ★Hilborn Pottery Design Inc., 59 Hill Park Rd. E., Cambridge, Ont. N1R 1P6. Tel. 519-622-1960. Hand made and hand glazed stoneware, including table top accessories, vases, bowls, and decorative wall pieces. (P.) R. Hilborn; (V.P.) Mrs. N. Hilborn. Annual Sales (8). Co. Size (A).®
- ★HILEC INCORPORATED, 246 Arvin Ave., Stoney Creek, Ont. L8E 2L8. Tel. 416-664-7340. Fax: 416-664-3613. Associate, Jenisco Inc., Niagara Falls, NY, U.S.A. "Canflex" fiberglass supported, unsupported and heat shrinkable electrical insulating sleeveings, fiberglass tapes, glass banding tapes, fabricated insulating products and pultruded electrical rod. (P.) J. N. Jensen; (G.M.) R. Worlin; (Plant Mgr.) P. Jensen; (Cont.) Mrs. P. McQueen. Annual Sales (C). Co. Size (B).®
- ★Hilnex Packaging, Inc., P.O. Box 76720, Station "S", Vancouver, B.C. V5R 5S7. Tel. 604-435-6601. Fax: 604-432-7024. Branch offices, Winnipeg, Man., Calgary, Alta. Plant, Burnaby, B.C. Paper bags for notions and millinery, paper grocery bags, plastic bags for T-Shirts, merchandise liners, garbage bags and industrial film. (P.) M.A. Butler; (V.P.Sales & Mktg.) J.M. Eaton; (Cont.) E.H. Kee; (Plant Mgr.) C.L. Clarke. Annual Sales (E). Co. Size (D).®
- †Hill, George O., Supply Ltd., 710 Balmoral St., Box 412, Stn F, Thunder Bay, Ont. P7C 4W2. Tel. 807-623-4447. Fax: 807-623-2028. Conveyor belt cleaners, conveyors, grain threshers and explosive containers. (P.) G. O. Hill; (V.P.) H. Gradner; (V.P.) A. M. Hill; (S.T.) G. G. Hill; (Prod'n) D. Hauth; (Purch.) D. Acourt. Annual Sales (D). Co. Size (B).
- ★HILL REFRIGERATION COMPANY, 200 Brock St., Barrie, Ont. L4N 2M5. Tel. 705-726-6445. Fax: 705-726-7050. Telex: 0687-5536. Commercial refrigerated display merchandisers, condensing units. Brand, "Hill". Parent company, Jepson Corporation, Chicago, IL, U.S.A. (Cont.) J. Lagerweij; (G.M.) M. W. Szczucinski; (P.A.) G. Doug Macbeth; (S.M.) R. J. Hartwick. Annual Sales (D). Co. Size (E).®
- ★Hill-Rom Canada, Ltd., 56 Cayuga Ave., Mississauga, Ont. L5G 4M3. Tel. 416-278-5293. Fax: 416-278-2327. Hospital and nursing home patient room furniture, head wall systems, lighting for intensive care and cardiac care units, critical care patient beds. Parent company, Hill-Rom Company Inc., Batesville, IN, U.S.A. (Cont.) Ms. D. Swiatowski; (Plant Mgr.) G. M. Leblanc; (P.A.) J. Moorehead. Annual Sales (D). Co. Size (C).®
- Hillcraft Recreations Ltd., 101 - 7084 McPherson Ave., Burnaby, B.C. V5J 4N3. (P.) R. Hill; (S.T. & Purch.) Ms. S. Hill. Annual Sales (8). Co. Size (A).
- Hillcrest Farms Ltd., Box 490, Bruno, Sask. S0K 0S0. Tel. 306-369-2911. Toll Free: 800-667-0550. Fax: 306-369-2204. Poultry, hog and cattle feeds and supplements. (P. & G.M.) J.H. Pulvermacher; (Asst.Mgr.) M.A. Pulvermacher; (P.A.) D. Billo. Annual Sales (D). Co. Size (B).®
- Hillcrest Machinery Ltd., 2685 Rena Rd., Mississauga, Ont. L4T 1G6. Tel. 416-677-6621. Custom design, manufacture and installation of materials handling equipment for foundries. (P. & G.M.) J. Lambert; (V.P.) T. Moniz; (S. & Cont.) C. Baines. Annual Sales (C). Co. Size (A).®
- ★Hillebrand Estates Winery Limited, R.R. 2, Hwy.55, Niagara-on-the-Lake, Ont. L0S 1J0. Tel. 416-468-3201. Fax: 416-468-4789. Retail outlets, all over Ontario. Premium varietal wines, table wines, champagne, sparkling wines, sherries. Parent company, Underberg (Canada) Inc. (P.) G. Sorensen; (S.) B. Brown; (Admin.Asst.) Ms. A. Gadsby. Annual Sales (D). Co. Size (D).
- HILLERICH & BRADSBY OF CANADA LIMITED, 14 Arnold St., Wallaceburg, Ont. N8A 4L7. Tel. 519-627-2248. Fax: 519-627-0522. Branch offices, Montreal, Que., Toronto, Ont., Richmond, B.C. Sporting goods, "Louisville" hockey sticks, "Power-8ilt" golf clubs. Parent company, Hellerich & Bradsbay Co. Inc., Louisville, KY, U.S.A. (Exec.V.P.) W. Austin Hockin; (V.P.Sales) G. W. Watson; (V.P.Fin.) K. R. Denomey; (P.A.) Mrs. C. Desangher. Annual Sales (D). Co. Size (C).®
- Hillmore Wood Products Ltd., 70-14th St., Toronto, Ont. M8V 3J2. Tel. 416-251-2412. Fax: 416-251-2307. Furniture frames. (P.) M. Trella; (S.T.) A. Trella; (Bookkeeper) Ms. F. Trella. Annual Sales (B). Co. Size (B).®
- †Hillside Canning (1986) Limited, R.R. #4, Leamington, Ont. N8H 3V7. Tel. 519-326-2613. Fax: 519-326-2794. Canned tomatoes, crushed tomatoes and pizza sauce. (P. & G.M.) C. Schultz; (S.T.) R. Farran; (Plant Mgr.) D. Schultz. Annual Sales (C). Co. Size (C).®
- Hillside Poultry Farms, R.R. #2, Wembley, Alta. T0H 3S0. Tel. 403-766-2758. Fresh, whole and segmented poultry, also salami and luncheon meats. (Prop.) C. Mayer; (Prop.) G. Mayer. Annual Sales (8). Co. Size (B).®
- Hillside Printing Ltd., 1391 Hillside Ave., Victoria, B.C. V8T 2B3. Tel. 604-386-5542. Fax: 604-386-7938. Commercial printing. (Chief Exec.) J. Norris; (Mktg.) S. Fisher. Annual Sales (C). Co. Size (A).
- ★HILROY, DIVISION OF ABITIBI-PRICE INC., 250 Bowie Ave., Toronto, Ont. M6E 2R9. Tel. 416-782-4411. Toll Free: 800-387-8537. Fax: 416-782-5323. Telex: 06-969741. Branch office, Montreal, Que. Branch plant, Joliette, Que. Exercise books, loose leafs, file folders, envelopes, pads, ring binders. Brands, "Hilroy", "Medallion", "Studio". Parent company, Abitibi-Price Inc., Toronto, Ont. For. Reps.: Caribbean Stores, Belize, Belize, C.A.; Peters & Peters, Montserrat, W.I.; Bermuda Book Stores, Hamilton, Bermuda; Stanley V. S. Albury & Son, Nassau, Bahamas; Goellnight & Stollmeyer Ltd., Trinidad; Roberts Stationery Ltd., Bridgetown, Barbados; Baynes Bros., Kingston, St. Vincent; C. L. Malone, Basseterre, St. Kitts, W.I.; Island Services Ltd., Tortola, Br. Virgin Isl; Stanmar Agencies, St. John's, Antigua. (P. & C.E.O.) R. A. Donaldson; (V.P.Sales & Mktg.) G. B. Hicks; (S.M.Retail Prods.) R. A. Beckett. Annual Sales (E). Co. Size (E).
- †Hilti (Canada) Limited, 99 Glidden Rd., Bramalea, Ont. L6T 2J2. Tel. 416-459-8891. Toll Free: (514)800-361-8903, (416)800-268-4067. Fax: 416-459-8016. Telex: 069-7613. Branch offices, St. John's, Nfld., Dartmouth, N.S., Saint John, N.B., St. Foy, St. Leonard, Ville Saint-Laurent, Ville Lemoyne, Que., Ottawa, Sudbury, Kitchener, Stoney Creek, London, Mississauga, Scarborough, Toronto, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Burnaby, Vancouver, Surrey, B.C. Subsidiary, Hiseal Manufacturing Limited. Metal, drop-in, ceiling and heavy duty custom anchors, also rod assembly. Brands, "Red Ring Kwik Bolts/HKD/HSL". Parent company, Hilti AG. (P.) S. G. Edwards; (V.P.Fin.) G. Huffman; (V.P.MIS Logistics) D. Newman; (V.P.Corp.Serv.) J. Etnier; (Dir. Sales) B. Amiel; (Dir.Mktg.) M. Cross. Annual Sales (E). Co. Size (E).®
- Hilton Electronics Manufacturing, #4, 535 - 20 Ave. S.W., Calgary, Alta. T2S 0E7. Tel. 403-228-9845. Fax: 403-262-3524. electronic components. (P.) A. Hilton. Annual Sales (A). Co. Size (A).
- HIMONT Canada Inc., 1100 boul. Rene-Levesque O., Montreal, Que. H3B 4N4. Tel. 514-393-6300. Toll Free: 800-363-0237. Fax: 514-393-9645. Telex: 055-60030. Regional sales office, Mississauga, Ont. Plant, Varennes, Que. "Pro-Fax" polypropylene, homopolymer, heterophasic, impact and random copolymer resins, "A-Fax" amorphous polypropylene and "UHMW1900" plastic resin, compounds and alloys. Parent company, HIMONT Inc., Wilmington, DE, U.S.A. (P. & C.E.O.) J. Clissa; (Dir.Sales & Mktg.) P. Ialenti; (Plant Mgr.Varennes) R. Richer; (Nat.Sales Mgr.) L. Smith. Annual Sales (F). Co. Size (E).®
- Hinderliter Heat Treating Ltd., 74 River Rd. W., Kitchener, Ont. N2B 2E6. Tel. 519-744-6301. Fax: 519-744-6347. Telex: 061-5108. Heat treating. Parent company, Hinderliter Heat Treat, Dallas, TX, U.S.A. (G.M.) R. Ott. Annual Sales (C). Co. Size (B).®
- Hingston Metal Fabricators (1983) Limited, 490 Eastchester Ave., St. Catharines, Ont. L2M 6S3. Tel. 416-682-8338. Fax: 416-682-4190. Flues, ducts, fabric and metal expansion joints, boiler parts, industrial pipework and ductwork, plate and structural work. (P.) R. T. Hingston; (V.P.) D. W. Hingston; (S.T.) M. Hingston. Annual Sales (C). Co. Size (B).®
- ★Hinspergers Poly Industries Ltd., 645 Needham Lane, Mississauga, Ont. L5A 1T9. Tel. 416-272-0144. Fax: 416-272-3769. Branch office, Truro, N.S. "Evergreen" turf covers, "Polar Protector" winter and solar pool covers, tarpaulins, boat covers and casual patio furniture. (P.) P. Hinsperger; (Fin.Mgr.) M. Bedford; (Mgr.) J. Roulston. Annual Sales (D). Co. Size (C).
- ★Hinterhoeller Yachts Limited, 8 Keefer Rd., St. Catharines, Ont. L2M 7N9. Tel. 416-937-4440. Toll Free: 800-263-5711. Fax: 416-937-7606. Plants, 421 Read Rd., 8&9 Keefer Rd., St. Catharines, Ont. "Nonsuch" sailboats and "Limestone 235" runabout powerboats. (G.M.) K. Moore; (S.M.) R. McLeod; (Compt.) R. Lennox; (P.A.) M. Aalto; (Plant Mgr.) M. Vanderlee; (Pers. Mgr.) Ms. P. J. Quinn. Annual Sales (D). Co. Size (D).®
- ★Hinterland Handcrafts Limited, 195 Hastings St. N., Box 370, Bancroft, Ont. K0L 1C0. Tel. 613-332-1835. Fax: 613-332-5026. Leather jewellery, deerskin handbags, wallets, moccasins, souvenirs, hastinotes, wooden plaques and penstands. For. Rep., Markara Inc., Buffalo, NY, U.S.A. (P.) T. M. Pitts; (S.T.) C.B. Pitts. Annual Sales (C). Co. Size (A).®
- Hinton Fabricating Co. Limited, 27 Heritage Rd., Markham, Ont. L3P 1M3. Tel. 416-294-9930. Forming, rolling, shearing and welding angle and plate up to 3/4 inch plate, refuse containers. (P. & Prop.) R. Hinton. Annual Sales (B). Co. Size (A).
- ★Hinton, W.C., Machine & Welding Inc., 10 St. Andrew St., Box 1554, Brockville, Ont. K6V 6E6. Tel. 613-342-1276. Fax: 613-342-1080. Precision machine work, pipe and pressure vessels, plasma cutting. (P.) W.C. Hinton. Annual Sales (8). Co. Size (A).
- Hiross Canada Inc., 2550 Dunwin Dr., Mississauga, Ont. L5L 1J5. Tel. 416-828-5530. Fax: 416-828-5018. Telex: 065-24730. "Ecos" and "Spacemaker" air conditioners designed for computer, electronic equipment, laboratories and other rooms requiring close control of its environment. Parent company, Hiross Inc., Niagara Falls, NY, U.S.A. (G.M.) B.W. Martin; (P.A.) D. Lacastro; (Plant Mgr.) A. Bertolo. Annual Sales (D). Co. Size (A).®
- Hitachi (HSC) Canada Inc., 6740 Campbell Rd., Mississauga, Ont. L5N 2L8. Tel. 514-697-9150. Fax: 514-695-0369. Telex: 05-822562. Sales and service locations, Dartmouth, N.S., Quebec, Que., Mississauga, Ont., Winnipeg, Man., Calgary, Alta., New Westminster, B.C. Associate, Hitachi Credit Canada Inc. Assembly of color television sets. Parent company, Hitachi Sales Corporation, Japan. (Chmn.) H. Galler; (P. & C.E.O.) S. Takeuchi; (Exec. V.P.) Y. Matsushima; (V.P.Admin.) P. Myner. Annual Sales (F). Co. Size (E).®
- ★Hites Products Inc., 2356, Halpern St., St-Laurent, Que. H4S 1N7. Tel. 514-333-0165. Fax: 514-333-0175. Telex: 05-824562. Locomotive, marine and stationary diesel engine spare parts, also locomotive and special tools, electronic components for locomotives, locomotive rebuilding services for Alco/MLW/Bombardier, EMD and GE locomotives. (P.) S. Gimenez; (V.P.) Mrs. L. Gerardy. Annual Sales (C). Co. Size (A).®
- Hivera Incorporated, Syss De Gaspé, Sufite 701, Montreal, Que. H2T 3B3. Skiwear and cross country wear. (P.) S. Trudeau; (V.P.Tech.) Y. Trudeau; (Sales Mgr.) M. Camlot. Annual Sales (C). Co. Size (8).
- Hobart Brothers of Canada Ltd., 807 Pattullo Ave., Box 150, Woodstock, Ont. N4S 7W8. Tel. 519-537-6291. Fax: 519-421-0480. Flux cored and solid welding wire and electric arc welding electrodes, robots. Brands, "Motoman". Parent company, Hobart Brothers Company, Troy, OH, U.S.A. (P.) C.C. Bartlett; (V.P.Sales & Mktg.) D.L. Fink; (V.P.Fin. & Admin.) A.G. Stoli; (Mgr.Purch. & Traffic) K.E. Thompson; (Mgr.Mktg.Serv.) J. Elgin Hartsell. Annual Sales (E). Co. Size (D).®
- Hochelaga Aerospace Inc.. See Les Ateliers Hochelaga Inc.
- ★Hock Machine Manufacturing Ltd., RR 4, Coldwater, Ont. L0K 1E0. Tel. 705-835-3239. Custom and special machinery for wire and cable industries. (P.) Joe Hock; (S.T.) Mrs. Judith Hock. Annual Sales (A). Co. Size (A).®
- Hodgson Orthotics Ltd., 296 East 12th Ave., Vancouver, B.C. V5T 2G9. Tel. 604-872-7027. Artificial limbs, foot orthotics, surgical lumbar supports, hand splints, knee and ankle supports, leg braces, etc.

† Indicates firms seriously interested in export trade.

★ Indicates active exporter.

® Uses Distributors.

© Uses direct sales force.

® Uses both ® and ©.

- (P.) R. Parkinson; (Mktg. & Purch.) K. Parkinson. Annual Sales (B).
- ★Hodgson Steel Inc., 5580 Kalar Rd., Niagara Falls, Ont. L2E 6S8. Tel. 416-356-8132. Fax: 416-356-6025. Steel plate, weldments, miscellaneous steel fabricators and structural steel, cold and hot rolling and forming of plate, bars, beams and heavy walled pressure vessels, etc.
- (Chmn.) F. Hodgson; (P.) G. Schneider; (V.P.) W. Hodgson; (Compt.) Ms. S. Van Grieken; (Plant Supt.) K. Krishnamurthy; (Mgr.Purch.) F. Benest. Annual Sales (D). Co. Size (C).
- ★Hoechst Canada Inc., 4045 Côte Vertu Blvd., Montreal, Que. H4R 1R6. Tel. 514-333-3500. Fax: 514-331-1526. Telex: 05-B24541. Branch offices, Willowdale, Toronto, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Alta., Coquitlam, B.C. Plants, Varennes, Que., Cambridge, Ont., Regina, Sask. Agricultural chemicals, human and veterinary pharmaceuticals, "Azoplate" printing plates and graphic arts color proofing films, "Genotherm" rigid PVC film. Parent company, Hoechst A.G., Frankfurt, West Germany.
- (Chmn.) H. R. Benz; (P.) G. P. Elden; (V.P.) D. Camus; (V.P.) K. Vogler; (V.P.) P. Felsmann; (V.P.) M. Delage; (V.P. & C.F.O.) F. Bartel; (Plant Mgr.Chem.) A. Primeau; (Plant Mgr.Pharm.) T. Oike. Annual Sales (G). Co. Size (F).®
- Hoechst Celanese, Performance Chemicals, 151 Randall St., Unit 102, Oakville, Ont. L6J 1P5. Tel. 416-842-4092. Telex: 06-9B2423. Warehouse, Moncton, N.B. Branch plants, Jonquiere, Three Rivers, Que. "Virwite" bleach compound for pulpwood. Parent company, Hoechst Celanese, Performance Chemicals, Portsmouth, VA, U.S.A.
- (P.) G.W. Maxwell; (V.P. & G.M.) J. deBelle; (Sales) R. Ward; (Sales) E. Kopetzky. Annual Sales (E). Co. Size (A).®
- Hoerbiger (Canada) Ltd., 330 Brunel Rd., Mississauga, Ont. L4Z 2C2. Tel. 416-568-3013. Fax: 416-568-2407. Branch offices, Montreal, Que., Edmonton, repair shop, Calgary, Alta. Air and gas compressor valves, and compressor check valves.
- (P.) K. Fiala; (S.M.) R. Smith; (P.A.) Mrs. G. Biefer; (Plant Mgr.) H. Zellmann. Annual Sales (C). Co. Size (A).®
- Hofer Industries Inc., Unit 3, 27 Strathearn Ave., Brampton, Ont. L6T 4V6. Tel. 416-792-9434. Equipment to manufacture disc brake rotors.
- (P.) J. Eichenhofer. Annual Sales (B). Co. Size (A).®
- HOFFMAN INDUSTRIES OF CANADA LIMITED, 58 Bertal Rd., Toronto, Ont. M6M 4M4.** Tel. 416-763-4681. Fax: 416-763-0440. Centrifugal blowers and exhausters, heavy duty vacuum cleaning equipment-portable and stationary, pneumatic conveying systems, oil filtration and clarification equipment. Brands, "Smooth Flow", "Hoffco-Veyor", "Hoffco-Vac", "Vacu-matic", "Dusthoff". Parent company, Clarkson Industries, Inc., New York, NY, U.S.A.
- (V.P. & G.M.) D.H. Hess; (S.M.) R.A. Mears. (See adv. page A6). Annual Sales (C). Co. Size (A).®
- Hofmann Balancing Techniques Ltd., 39 Dussek St., P.O. Box 1270, Belleville, Ont. KBN 5E9. Tel. 613-962-913B. Fax: 613-962-B302. Telex: 06-62241. Branch offices, Montreal, Que., Mississauga, Ont., New Westminster, B.C. Two-post above ground hoists and alignment ramps, wheel weights, wheel balancing machines, tire changers and brake lathes. Parent company, Hofmann Werkstatt-Technik GmbH, Pfungstadt, W. Germany.
- (P.) G. Rossteuscher; (Acct'g Mgr.) Mrs. G. McDermott. Annual Sales (C). Co. Size (B).®
- ★Hofmann, E., Plastics Canada Inc., 227 Wilkinson Rd., Brampton, Ont. L6T 4M2. Tel. 416-457-7564. Fax: 416-457-2610. Plastic pails and lids.
- (P.) W. Freiler; (G.M.) V. Weiss. Annual Sales (B). Co. Size (A).
- Hogg Fuel & Supply Limited, 5 Hill St., P.O. Box 65, Stn. C, Kitchener, Ont. N2G 3X4. Tel. 519-579-5330. Ready mix concrete.
- (P.) H. Seegmiller; (S.T.) J. Heeley. Annual Sales (E). Co. Size (C).
- Hoke Controls Limited, 2240 Speers Rd., Oakville, Ont. L6L 2X8. Tel. 416-B27-9B07. Fax: 416-B27-4507. Flareless tube fittings and valves. Parent company, Hoke Inc.
- (V.P. & G.M.) T. Giroux; (Off.Mgr.) Ms. S. Wilson. Annual Sales (D). Co. Size (A).®
- Hokum, Ben, & Son Limited, P.O. Box 309, Black Point Rd., Killaloe, Ont. K0J 2A0. Tel. 613-757-2399. Fax: 613-757-3160. White pine, red pine, red oak, hard and soft maple, basswood and aspen lumber. Parent company, North American Sawmills (1977) Limited, Killaloe, Ont.
- (P.) B. Hokum; (Fin.) D. Wilkinson; (Prod'n) E. Weinert; (Purch.) G. Chapeskie. Annual Sales (D). Co. Size (C).®
- Hold-Tite Fasteners Ltd., 100 Villaroit Cres., Concord, Ont. L4K 4K2. Tel. 416-660-4430. Fax: 416-660-4443. Fasteners.
- (Mgr.) D. Gunn. Annual Sales (C). Co. Size (A).®
- Holden Register Inc., 3 Hoffman St., Kitchener, Ont. N2M 3M5. Tel. 519-576-6260. Fax: 519-576-0115. Residential heating grilles, registers.
- (G.M. & P.A.) E. Holdenmeyer. Annual Sales (C). Co. Size (B).®
- Holder, George E., & Son, P.O. Box 6453, Saint John, N.B. E2L 4R9. Tel. 506-634-1993. Fax: 506-634-0909. Sails, tents.
- (P.) J.M. Estey. Annual Sales (A). Co. Size (A).
- Holiday Juice Ltd., 1030 Walker Rd., Windsor, Ont. NBY 2N5. Tel. 519-252-4471. Fax: 519-252-4477 ext. 390. Branch offices, Toronto, London, Ont., Michigan, U.S.A. Distribution centres, Halifax, N.S., Montreal, Que., Hamilton, Waterloo, Sudbury, Newcastle, Ottawa, Chatham, Sarnia, Ont., Winnipeg, Man., Calgary, Alta. Fresh fruit juices and drinks. Brands, "Holiday Juice", "Mr. Pure", "Ever Fresh". Parent company, John Labatt Limited, London, Ont.
- (P.) D. F. Kotwicki; (Exec.V.P.) C. E. Jamail. Annual Sales (E). Co. Size (E).®
- Holiday Luggage Inc., [Les Bagages Holiday Inc.], 4B75 Des Grandes Prairies Blvd., St. Leonard, Montreal, Que. H1R 1X4. Tel. 514-325-0660. Fax: 514-325-4259. Sales agency offices in Bedford, N.S., Montreal, Que., Ottawa, Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Associate, Bertini Creations Inc. Moulded and soft-sided luggage, tote bags, attache cases, portfolios, handbags. Brands, "Holiday", "Stradellina", "Jetliner", "Bertini", "American Tourister", "Ciao".
- (P.) L. Sanders; (V.P.Sales) F. Fitzhugh; (Plant Mgr.) L. Pessina; (P.A.) G. Murphy. Annual Sales (E). Co. Size (D).®
- Holiday Sportswear Manufacturing Limited, 22 Orfus Rd., Toronto, Ont. M6A 1L6. Tel. 416-787-1871. Fax: 416-787-1874. Telex: 06-969734. Showroom, Suite 30B, 700 King St. W., Toronto, Ont. Girls' sportswear, dresses, boys' trousers. Brands, "Teacher's Pet", "Top of the Class".
- (P.) H. Greenwood; (G.M.) M. Weisfeld; (S.M.) B. Snyder. Annual Sales (D). Co. Size (C).
- Holland Chemical & Janitorial Supply Ltd., 2736 Meighen Rd., Windsor, Ont. N8W 4CB. Tel. 519-948-4373. Floor finishes and detergents. Brands, "Sparkl-Clean", "Stripal", "Lift", "Metal-X".
- (V.P.) M. Shalhoub. Annual Sales (C). Co. Size (N/R).
- Holland Equipment Limited, 20 Phoebe St., P.O. Box 339, Norwich, Ont. N0J 1P0. Tel. 519-B63-3414. Fax: 519-B63-2398. Trailers, truck body kits, trailer equipment, hydraulic tailgates, turf grass and agricultural aerators, cattle headgates. Brands, "Holl-All", "Aerway", "Truckmaster", "Holl-Van".
- (P.) H.R. Watling; (G.M.) T. Stockman. Annual Sales (D). Co. Size (C).®
- Holland Hitch of Canada Limited, 595 Athlone Ave., P.O. Box 69B, Woodstock, Ont. N4S 7Z5. Tel. 519-537-3494. Fax: 519-537-5447. Telex: 064-74122. "Holland" pintle hooks and landing gear, "Holland Fifth Wheels" truck and trailer parts. Parent company, Holland Hitch Company, Holland, MI, U.S.A.
- (P. & G.M.) H. R. Watling. Annual Sales (E). Co. Size (D).®
- Holland, Marv, Industries, Ltd., 10420-105th Ave., Edmonton, Alta. T5H 0K7. Tel. 403-426-4730. Toll Free: (English) 800-661-7269, (French) 800-661-6456. Fax: 403-424-7964. Sales office, Mississauga, Ont. Sales representatives, St. John's, Nfld., Halifax, N.S., St. Eleonors, P.E.I., Quebec City, Que., Ottawa, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Red Deer, Grande Prairie, Alta., Victoria, Vancouver, Prince George, B.C. Industrial uniforms, ladies career wear, club jackets. Brands, "Super Tuff Tex", "Permatex", "Dynocord", "Marv Holland", etc.
- (Chmn.) M. C. Holland; (P.) D. F. Freeland; (V.P.) D. L. Paguin; (Cont.) B. Kong; (P.A.) Mrs. Z. Raposo. Annual Sales (D). Co. Size (E).®
- ★Hollandia Bakeries Limited, P.O. Box 100, Mount Brydges, Ont. N0L 1W0. Tel. 519-264-1020. Toll Free: 800-265-3480. "Archway" and "Hollandia" cookies.
- (C.E.O.) J. de Voest, Sr.; (S.M.) B. Looyenga; (P.A.) S. Vanderhoek; (Plant Mgr.) J. de Voest, Jr. Annual Sales (C). Co. Size (D).
- Hollandia Sports Net Manufacturers Ltd., 1060 Beaulac St., St. Laurent, Que. H4R 1R7. Tel. 514-332-4376. Fax: 514-339-1962. Sporting and fishing nets, goal frames, canvas goods and gymnastic equipment, wind screens and divider nets. Brands, "Edwards", "Hollandia".
- (P.) J. Haber; (V.P.) I. Haber; (S.T.) R. Haber. Annual Sales (D). Co. Size (C).®
- Hollister-Stier Division of Miles Canada Inc., 77 Belfield Rd., Etobicoke, Ont. M9W 1G6. Tel. 416-247-6191. Toll Free: 800-268-1326. Fax: 416-248-6762. Allergenic extracts and pharmaceutical and immunotherapy products. Parent company, Miles Laboratories, Etobicoke, Ont.
- (Nat.S.M.) J. Kovach; (Sales & Serv.Mgr.) R. Richards; (Prod'n Supv'r) M. Clemance; (Q.C.Dir.) Mrs. P. Anderson. Annual Sales (C). Co. Size (A).®
- ★Holly Industries, Division of 376B96 Ontario Limited, Box 149, Acton, Ont. L7J 2M3. Tel. 416-223-0404. Telex: 06-966750. Export sales handled by Aldert Chemicals Limited, Willowdale, Ont. Domestic sales by L.V. Lomas Chemical Co. Ltd., Pointe Claire, Que., Mississauga, Ont., St. Lawrence Chemical Co. Ltd., Montreal, Que., Rexdale, Ont. and C-I-L Inc. for western Canada. Plant, Halton Hills (Acton), Ont. Ground, micronized sulphur, also prilled sulphur and wettable powder. Brand, "Holly-Sul".
- For.Reps., J. & S. Technical Services Ltd., Shady Camps, U.K., Merrand International, Cuyahoga Falls, Ohio, U.S.A.
- (P.) J. A. Meyer; (Plant Supt.) E.C. Anzaldy. Annual Sales (C). Co. Size (A).®
- HOLLY'S ANODIZING SERVICE LIMITED, 55 Milvan Dr., Weston, Ont. M9L 1Y8.** Tel. 416-741-3141. Fax: 416-741-7050. Custom polishing, clear and hard colour anodizing, hard anodizing, conversion coatings.
- (P.) D. R. Hollefriend; (V.P.) J. Irvine; (S.) Ms. M. Hollefriend. Annual Sales (B). Co. Size (A).
- Hollywood Star Knitting Mills Ltd., 4500 Jarry St.E., St. Leonard, Que. H1R 1X3. Tel. 514-374-6002. Fax: 514-374-4246. "Fanfare Knits" ladies' knitwear.
- (V.P.) A. Ostrega; (G.M.) L. Shuster. Co. Size (B).
- Holman, Harold, Machine & Tool Ltd., 9B Arrow Rd., Weston, Ont. M9M 2LB. Tel. 416-742-7833. Tools, dies, jigs, fixtures, etc.
- (P. & G.M.) H.F. Holman. Annual Sales (B). Co. Size (A).
- Holmes Bindery, 1340 Ellesmere Rd., Scarborough, Ont. M1P 2X9. Tel. 416-299-9015. Fax: 416-299-9666. Bookbinders.
- (Plant Mgr.) I. Brown. Annual Sales (C). Co. Size (C).®
- Holmes Printing, A Division of Val Marshall Printing (1969) Ltd., 1577 Dunmore Rd. S.E., Medicine Hat, Alta. T1A 1ZB. Tel. 403-526-5937. Commercial printers.
- (P. & G.M.) R. E. Holmes. Co. Size (A).
- Holmes Roofing & Sheet Metal, 416 Main St., Box 935, Stn. F, Thunder Bay, Ont. P7C 4X8. Tel. B07-345-45B4. Fax: B07-345-6862. Sheet metal work, ductwork for dust control systems, grain elevator spouting elbows, etc., CSA approved electrical boxes.
- (Prop.) R.L. Holmes; (Prop. & Proj.Supv'r) J.R. Holmes. Annual Sales (B). Co. Size (A).
- Holmgren, E., & Son Ltd., 11 Main St., Sprague, Man. R0A 1Z0. Tel. 204-437-2259. Lumber, pallets, crating, pulpwood, etc.
- (P.) H. O. Holmgren; (V.P.) L. J. Konchak; (Off.Mgr.) Mrs. D. Bartinski; (Plant Mgr.) J. Hebel. Annual Sales (C). Co. Size (B).®
- ★Holmont Industries Ltd., [Les Industries Holmont Ltée.], 25B5 Crevier, St. Hyacinthe, Que. J2T 1T1. Tel. 514-773-B622. Toll Free: 800-363-1651. Fax: 514-773-0257. "Olympia" ice hockey athletic protective equipment, garter belts, knee-elbow pads, sports shorts, sweat-suits, shirts, pants and bands, suspenders and protective supports. Brands, "Distance", "Sportswear", "L'Ecuyer" sportswear.
- (P.) N. E. Mondor; (P.A.) P. Mondor; (Plant Mgr.) J. A. Turcotte. Annual Sales (D). Co. Size (C).®
- ★Hol'n One Donut Co. B.C. Ltd., 6390 Beresford St., Burnaby, B.C. V5E 1B6. Tel. 604-435-4242. Doughnut flour, instant chocolate and vanilla icings, cake, pancake and yeast mixes, chicken and fish breading.

- For. Reps.: Hol'n One Donut Co., Giles Enterprises Inc., Montgomery, AL, U.S.A.
(P.) W.L. Seller; (S.M. & Plant Mgr.) L. D. Seller. Annual Sales (C). Co. Size (A).[Ⓢ]
- Holody Electro-Plating Limited, 66 Victoria Rd. S., P.O. Box 270, Guelph, Ont. N1H 6J9. Tel. 519-824-2100. Metal platers.
(P. & G.M.) J. Holody; (V.P.) R. Holody; (S.M.) R. Valeriot. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Holophane Canada Inc., 1620 Steeles Ave. E., Brampton, Ont. L6T 1A5. Tel. 416-793-3111. Fax: 416-793-9597. Snoc Inc., St. Hyacinthe, Que. Electric lighting equipment and aluminum castings, sheet metal enclosures, plastic lenses (diffusers). Brands, "Controlens", "Holoflux", "Prismpack", "Wallpack", "Wallpackette", "Refractopack", etc. Parent company, Raeburn Corp., Sherman Oaks, CA, U.S.A.
For. Rep., Holophane Ltd., Bletchley, Bucks, England; Holophane, S.A. de C.V. - Mexico.
(P.) C.S. Buckland; (S.T. & Cont.) D. McCormack; (G.S.M.) J.D. Matthews; (Mfg.Mgr.) A.M. McDonald; (P.A.) Mrs. P.M. Jungert. Annual Sales (D). Co. Size (E).[Ⓢ]
- Holt Glass Products Ltd., 1780 West 3rd Ave., Vancouver, B.C. V6J 1K4. Tel. 604-736-4658. Glass processing, storm windows, skylites, fixtures.
(P.) E. H. Malkin. Annual Sales (B). Co. Size (A).
- ★Holt Lloyd Canada, 920 Caledonia Rd., Unit 3B, Toronto, Ont. M6B 3Y1. Tel. 416-789-5723. Fax: 416-781-6734. Wash brushes. Brands, "Flexy", "Holts".
(P.) A. Gallagher. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Holt, Rinehart and Winston of Canada, Limited, 55 Horner Ave., Toronto, Ont. M8Z 4X6. Tel. 416-255-4491. Toll Free: (416,418,514,519,613,705,807,819) 800-387-7278, (204,306,403,506,709,902) 800-268-2132. Fax: 416-255-4046. Telex: 06-967890. Subsidiary, Les Editions HRW Ltee. Educational and medical textbook publishers, also instructional material. Parent company, Harcourt Brace Jovanovich, Inc.
(P.) B. Cummings; (Exec.V.P.Fin. & Admin.) D. Ho Hing; (Dir.Ops.) R. Parker. Annual Sales (E). Co. Size (E).[Ⓢ]
- Holtan Publishing Ltd., 618 Centre St.S., P.O. Bag 11, High River, Alta. T0L 1R0. Tel. 403-652-2034. Newspaper publishers.
(P.) B. E. Holmes; (S.) G. Meyer. Annual Sales (8). Co. Size (A).
- ★Holtz Precision Instruments, 7171 Torbram Rd., Unit 52, Mississauga, Ont. L4T 3W4. Tel. 416-677-1212. Fax: 416-677-8523. Custom built precision measuring instruments.
(P.) J. Holtz; (V.P.) Mrs. D. Holtz. Annual Sales (B). Co. Size (A).[Ⓢ]
- Holyoke Canada Inc., 1185 boul. Montmorency, Quebec, Que. G6Z 2L2. Tel. 418-522-8262. Fax: 418-648-2725. Fiber filled, supercalender and embossing rolls for the paper and textile industry. Parent company, Holyoke Machine Company, Holyoke, MA, U.S.A.
(P.) I. Sagalyn; (V.P.) J. Sagalyn; (S.M.) T. Clark; (Acct.) Ms. S. Paradis; (Plant Mgr.) P. Roy. Annual Sales (C). Co. Size (A).[Ⓢ]
- Home Care Canada Ltd., 33 Penn Dr., Weston, Ont. M9L 2A6. Tel. 416-746-8111. Fax: 416-746-8926. Vacuum cleaner paper, cloth and vinyl bags.
(V.P.) Ms. S. L. Boyajian; (G.M.) K. B. Keevil. Annual Sales (C). Co. Size (A).
- Home Oil Company Limited, 324 8th Ave. S.W., 1600 Home Oil Tower, Calgary, Alta. T2P 2Z5. Tel. 403-232-7100. Fax: 403-232-7678. Telex: 038-22526. Field offices, Estevan, Sask., Carstairs, Drayton Valley, Retlaw, Swan Hills, Sundre, Turner Valley, Alta., Fort St. John, B.C. Gas plants, Bashaw, Carstairs, Leismer, Marten Hills, Retlaw, South Elton, Tieland, Alta. LPG fractionation and storage facility, Hardisty, Alta. Affiliates, Scurry-Rainbow Oil Limited, Federated Pipe Lines Ltd., Minora Resources NL. Crude oil, natural gas, natural gas liquids, liquefied petroleum gas and sulphur. Parent company, Interhome Energy Inc.
(P. & C.E.O.) R. F. Haskayne; (Exec.V.P. & C.O.O.) D. E. Powell; (V.P.Prod'n) B. Alfaro; (V.P.Corp.) F. Callaway; (V.P.Explor.) A. P. Holder; (V.P. & Cont.) E. Jorgensen; (T.) A. R. Hagerman; (Corp.S.) R. M. Perrin; (Asst. T.) L. W. Pinel; (Asst.T.) B. G. Melnyk; (G.M.Mktg.) R. C. Osborne; (Mgr.Gas Sales) R. E. Stauffer; (Mgr.Liquids Sales) L. A. Zanutig; (Mgr.Purch.) M. McIntosh; (Mgr. Pub.Aff.) K. Jackson; (Pub.Aff.Advisor) Ms. P. Rutton. Annual Sales (F). Co. Size (F).[Ⓢ]
- Home-Tex Fashions Inc., 580 Roseberry St., Winnipeg, Man. R3H 0T1. Tel. 204-786-6911. Fax: 204-783-9468. Branch offices, Mississauga, Ont., Edmonton, Alta., Richmond, B.C. Custom made draperies and vertical blinds.
(P.) E.H. Zubert. Annual Sales (C). Co. Size (8).[Ⓢ]
- ★Home & Park Motorhomes, 75 Ardelt Place, Kitchener, Ont. N2C 2C8. Tel. 519-745-1169. Motor homes, recreational vehicles. Parent company, Hanmar Motor Corporation.
(P.) J. Hanemayer; (Plant Mgr.) S. Spengen; (S.M.) T. Fitzgerald. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Homer & Wilson Limited, 1 Lancaster St., P.O. Box 328, Station B, Hamilton, Ont. L8L 7W2. Tel. 416-544-0250. Subsidiary, Litho Spools, Hamilton, Ont. Metal stampings, tool and die makers.
(P.) J. Homer; (V.P.) Ms. M.E. Homer; (Prod'n Mgr.) J. Gallo; (T.) Mrs. L. MacCallum; (Eng.) A. Watkinson. Annual Sales (8). Co. Size (A).[Ⓢ]
- ★Homestead Computer Service Ltd., 1 - 1420 Clarence Ave., Winnipeg, Man. R3T 1T6. Tel. 204-284-9830. Fax: 204-453-2459. Computer systems and software packages for commodity, futures and options exchanges, credit analysis and the agricultural industry.
(P.) S. Fulton; (Cont.) D. Baker. Annual Sales (C). Co. Size (A).[Ⓢ]
- Homeware Division of Tye-Sil Corp. Ltd., 120 Industry St., Toronto, Ont. M6M 4L8. Tel. 416-762-6606. Fax: 416-762-9305. Plants, Montreal, Que. Exercise cycles, walker joggers and rowers. Parent company, Tye-Sil Corp. Ltd/Ltee., Montreal, Que.
(G.M.) G. Milo; (Mktg.Mgr.) S. Howard; (Plant Mgr.) G. Bergeron. Co. Size (D).[Ⓢ]
- ★Honco Inc., 1191 chemin Industriel, Bernières, Que. G7A 1A6. Tel. 418-831-2245. Fax: 418-831-6302. Telex: 051-3235. Sales offices, Ville d'Anjou, Que., Ottawa, Ont. Honco Systems Inc. Prefabricated steel buildings used as offices, plants, commercial, industrial and recreational building, also arena.
For. Reps. in U.S.A.
(P.) P. Lacasse; (V.P.) R. Tremblay; (Sales Dir.Anjou) A. Last; (Sales Dir.Ottawa) J. Cotnam. Annual Sales (D). Co. Size (C).[Ⓢ]
- Honda of Canada Mfg., Inc., 55 Tottenham Rd., P.O. Box 5000, Alliston, Ont. L0M 1A0. Tel. 705-435-5561. Fax: 705-435-3341. Automobiles. Parent company, Honda Motor Co., Ltd., Japan.
(V.P.Corp.Aff.) A. Norris; (V.P.Mfg.) C. Chadwick; (Sr. Mgr.Purch.) C. Ambeault. Annual Sales (H). Co. Size (G).[Ⓢ]
- ★Honeycomb Construction Services Limited, Box 368, Tillsonburg, Ont. N4G 4H8. Tel. 519-842-5983. Telex: 064-73519. Subsidiaries; Shearmat Structures Ltd., Gateway Paper Ltd., Winnipeg, Man. Honeycomb cores, paper pallets, corrugated paper specialties, panels, etc. Brands, "Honeycomb", "Shearmat", "Gateway". For. Rep., Suncor Inc., Columbia, S.C., U.S.A.
(P.) V.V. Spencer. Annual Sales (C). Co. Size (C).[Ⓢ]
- Honeycrust Bakery Co. Ltd., 7 Parnell Ave., Scarborough, Ont. M1K 1B1. Tel. 416-266-5544. Pies, tarts, muffins, cookies, danishes, cakes, donuts and pastries.
(P.) Mrs. V. Papadimitriou; (Prod'n Mgr.) T. Papadimitriou. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Honeywell Limited, Protection Services Division, 100 Blvd. Montcalm N., Candiac, Que. J5R 1B7. Tel. 514-659-9111. Fax: 514-659-1339. Telex: 05-27350. Branch offices, St. Johns, Nfld., Halifax, N.S., Saint John, N.B., Montreal, Quebec, Que., Belleville, Toronto, Ottawa, Hamilton, Etobicoke, Ont., Winnipeg, Man., Regina, Sask., Edmonton, Calgary, Alta., Burnaby, B.C. Security equipment for banking, commercial buildings and homes including burglar alarms, fire protection services, electronic control systems, card access and video surveillance. Parent company, Honeywell Limited.
(V.P. & G.M.) A. Hewitson; (V.P.Mgr.Admin.) G. Guilboard; (Mgr.Mktg. & Tech.Ops.) D. Hébert; (Mgr.Engr'g) W. Holdron. Annual Sales (E). Co. Size (F).[Ⓢ]
- ★Honeywell Limited, Sperry Aerospace Division, Hwy 17, P.O. Box 1300, Rockland, Ont. K0A 3A0. Tel. 613-446-6011. Fax: 613-446-5905. Telex: 053-4806. Repair and overhaul aircraft instruments, Ottawa, Ont. Sales and Service Marine Equip., St.John's, Nfld., Halifax, N.S., Montreal, Que., Vancouver, B.C. Multiplex, monitoring and control equipment, communication systems and trainers, event data loggers, depth sounders, visibility measuring equipment, horizon reference systems and transducers, marine simulators. Parent company, Honeywell Ltd., Toronto, Ont.
(G.M.) R. J. Muir; (Mktg.Dir.) B. L. Castledine. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★Honeywell Limited/Limitée, 155 Gordon Baker Rd., North York, Ont. M2H 3N7. Tel. 416-499-6111. Fax: 416-490-3005. Telex: 065-25170. Sales offices, St. John's, Nfld., Moncton, Saint John, N.B., Sydney, N.S., Sherbrooke, Montreal, Quebec, Que., Ottawa, Toronto, Hamilton, Kingston, Mississauga, North York, London, Windsor, St. Catharines, Sudbury, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Burnaby, Victoria, Vancouver, B.C. Plants, Honeywell Protection Services Division, Candiac, Que., Honeywell, Sperry Aerospace Division, Rockland, Scarborough, Markham, Ont. Advanced Technology Centre, Markham, Ont. Subsidiary, Beaver Engineering Limited, Mississauga, Ont. Automation and control products, systems and services for home and building energy management, environment and security, industrial process systems and aerospace and defence electronics. Parent company, Honeywell Inc., Minneapolis, MN, U.S.A.
Foreign sales and service offices in over 100 countries.
(Chmn., P. & C.E.O.) B. M. McGourty; (V.P. & G.M.Aerospace & Defence) W. David Weind; (V.P.Comm.Bldgs. Grp.) M. P. Baetz; (V.P.Residential & Bldg.Cont.Grp.) P. F. Rankine; (Grp.Dir.Ind'l Automation & Cont.Grp.) R. D. Maxwell; (V.P.Bus.Dev. & Admin.) J. R. Caron; (Gen. Counsel & S.) M. W. Schwartz; (Corp.Dir.Hum.Res.) D. F. Ball; (Corp.Dir.Fin.) G. E. Howey; (Mgr., Corp.Publ.Rel.) Ms. R. E. MacGilchrist. Annual Sales (G). Co. Size (G).[Ⓢ]
- Honeywell Ltd., Industrial Automation & Control Group, 740 Ellesmere Rd., Scarborough, Ont. M1P 2V9. Tel. 416-293-B111. Valves.
(Mgr.Adv.) R. M. Poxon.
- ★Honing Corp. Ltd., 72 Covington St., Box 3580, Stn. C., Hamilton, Ont. LBH 7M9. Tel. 416-561-1270. Fax: 416-561-8932. Associates, Canbear Equipment Inc., Hamilton, Ont., Mid-Canada Supply & Equipment, Brenco Machine & Tool. Hones, job honing, tools and abrasives.
(P.) A. Zaitchik; (Cont.) T. Lee. Annual Sales (N/R). Co. Size (A).[Ⓢ]
- Hood Sailmakers Ltd., 261 Niagara St., Toronto, Ont. M6J 2L7. Tel. 416-364-9111. Fax: 416-364-1233. Sails and yacht systems hardware.
(Chief Exec.) J. Dakin; (S.M.) G. Bratkiw. Annual Sales (C). Co. Size (A).[Ⓢ]
- Hook, Fred, Ltd., P.O. Box 248, Midland, Ont. L4R 4K8. Tel. 705-526-0176. Fax: 705-526-0414. Sheet metal fabricating and welding.
(Partner) J. Dion; (Partner) D. Hook; (Partner) B. Hook; (Partner) E. Moreau. Annual Sales (8). Co. Size (A).[Ⓢ]
- Hook Outdoor Advertising, a division of Jim Pattison Industries Ltd., 2335-30th Ave. N.E., Calgary, Alta. T2E 7C7. Tel. 403-291-4665. Fax: 403-250-8787. Branch plant, Edmonton, Alta. Advertising signs, painted bulletins, posters, backlights and mall posters, transit shelter advertising. Parent company, Jim Pattison Industries Ltd.
(P.) M. J. Proskow; (V.P.Sales) V. F. Macdonald; (G.M.) J. E. Mackenzie; (G.M.) R. Otto. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Hooper, S.W., & Co.Ltd., Ste.500, 4999 St.Catherine St. W., Montreal, Que. H3Z 1T3. Tel. 514-481-0148. Fax: 514-482-0631. Telex: 055-66390. Plant, Sherbrooke, Que. Subsidiary, S.W. Hooper Corporation, Atlanta, GA, U.S.A. "Cowan" and "Hooper" pulp and paper mill and wood and pulp preparation equipment.
For.Reps., Sprout-8auer, Vienna, Australia; Hitachi Zosen, Osaka, Japan; R.W. Lane & Co., Sydney, Australia, Drupa Agencies, Calcutta, India.
(Chmn.) T. W. Hooper; (P.) T. J. Hooper; (Dir.Mfg. Sherbrooke) P. Marchand; (P.A.) J. Ransehausen; (Cont.) B. Robert. Annual Sales (D). Co. Size (D).[Ⓢ]
- ★Hooper Welding Enterprises Ltd., 1390 Advance Rd., Oakville, Ont. L6L 6L6. Tel. 416-827-2600. Fax: 416-827-1600. Telex: 06-967754. Pressure vessels, heat exchangers, tanks, custom steel fabricators. Brand, "H.W.E.".
(P. & S.T.) Mrs. M. M. Hooper Cauch; (V.P. & Plant Mgr.) R. L. Hooper; (G.M.) J. Wright. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Hoover Canada Inc., 1001 Champlain Ave., Suite 401, Burlington, Ont. L7R 4A8. Tel. 416-335-3311. Toll Free: (416,418,514,613,705,807,819)800-263-6376, (506,902)800-263-6252, (204,306,403,604,709)800-263-6398. Fax: 416-335-3321. Telex: 061-8758. Regional offices, Halifax, N.S., St.John's, Nfld., Montreal, Quebec, Que., Toronto, London, Ottawa, Windsor, Hamilton, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Vancou-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

ver, Surrey, B.C. Plant, 4151 North Service Rd., Burlington, Ont. Domestic and commercial upright and domestic canister electric vacuum cleaners, central vacuum systems. Parent company, The Hoover Company, North Canton, OH, U.S.A.

For. Rep., Hoover, Limited, Perivale, Greenford, Middlesex, England.

(P.) K. D. Noble; (S.T.) V. A. Stukas; (Purch. Mgr.) J. A. O'Neill; (Works Mgr.) C. S. Lazzarato. Annual Sales (E). Co. Size (E).⑥

★Hoover Universal (Canada) Limited, 61 Townline Rd., P.O. Box 40, Tillsonburg, Ont. N4G 4H3. Tel. 519-842-6441. Fax: 519-842-2549. Plants, 100 Townline Rd., Tillsonburg, Orangeville, Port Perry, Ont. Flexible polyurethane foam seats, pads, seat backs, trims, head rests and arm rests, automotive seating, metal seat tracks. Brands, "Uni Trim", "Uni Flex", "Technotrim". Parent company, Johnson Controls Inc., Ann Arbor, MI, U.S.A.

(P. & C.O.O.) N. G. Grabb; (V.P. & T.) G. M. Bulloch; (S.M.) J. Vanhees; (Foam Plant Mgr.) J. L. Crichton; (Head Rest Plant Mgr.) N. G. Grabb; (Trim Plant Mgr.) P. Elliott; (Plant Mgr. Port Perry) W. McQuaide. Annual Sales (E). Co. Size (F).

Hoover's, Earl, Machine & Welding Ltd., 311 Main St. W., Stouffville, Ont. L4A 7Z4. Tel. 416-640-2712. Arc welding and machinists.

(V.P.) D.E. Hoover. Co. Size (A).⑤

Hope Machine Shop (1981) Ltd., P.O. Box 429, 390 Hope Princeton Hwy., Hope, B.C. VOX 1L0. Tel. 604-869-5608. Sawmill equipment.

(P.) S.K. Harvey. Co. Size (A).

Hopkins, H., Ltd., 7 Breakwater St., Port Morien, N.S. B0A 1T0. Tel. 902-737-2244. Fax: 902-737-1077. Branch offices, Cowhead, Nfld., Louisbourg, Glace Bay, N.S. Plants, Port Morien, Louisbourg, Glace Bay, N.S. Fish Brand, "Morien".

(S.M. & P.A.) C. Hopkins; (Plant Mgr. Louisbourg) H. Blades; (Plant Mgr. Glace Bay) B. Hopkins. Annual Sales (D). Co. Size (D).⑥

Hopkins Specialties Mfg. Co. Ltd., 7220 Clark St., Montreal, Que. H2R 2Y3. Tel. 514-272-5787. Steel shelving, cabinets, lockers, tables, etc. Brand, "Hopkins".

(P.) I. Hopkins; (V.P.) M. Hopkins; (V.P.) J. Hopkins; (Plant Mgr.) L. Rossanino. Co. Size (B).

†Hopkins Steel Works Ltd., 2 Broadway Ave., Welland, Ont. L3B 5R2. Tel. 416-732-6108. Fax: 416-732-1153. Structural steel fabrication and erection. Parent company, Ennisteel Corp., Port Robinson, Ont.

(S.T.) J. Hopkins; (G.M. & Plant Mgr.) A. Hopkins; (S.M.) R. Hopkins; (P.A.) K. Shaubel. Annual Sales (C). Co. Size (B).

Hoplab Inc., 255 Dieppe, Quebec, Que. G1N 3M7. Tel. 418-681-0136. Fax: 418-681-9004. Washers and dryers for surgical instruments, laboratory glassware and animal cages.

For. Rep., American Sterilizer Company.

(G.M.) J. Routin. Annual Sales (D). Co. Size (D).⑥

Horizon Plastics Ltd., Northam Industrial Pk., P.O. Box 474, Cobourg, Ont. K9A 4L1. Tel. 416-372-2291. Fax: 416-372-9397. Injection moulding of plastic structural foam products such as material handling items, window frames for doors, compost bins, business machine housings, swimming pool walls and accessories, batteries, building products, etc.

(P.) C. Elliott; (Mfg. Mgr.) B. Read. Annual Sales (D). Co. Size (C).⑤

†Horn Plastics Limited, 922 Dillingham Rd., Pickering, Ont. L1W 1Z6. Tel. 416-839-4232. Fax: 416-839-1047. Plants, Pickering, Whitby, Ont. Subsidiary, Hornco Plastics Inc., Whitby, Ont. Associate, D & E Precision Tooling Ltd., Pickering, Ont. Plastic injection moulds and custom injection moulding of plastic parts.

For. Rep., Ranan Group, Union Lake, MI, U.S.A.

(P.) H. Horning; (V.P.) W. Harry; (G.M.) E. S. Gourley; (Sales Exec.) Ms. B. Shears; (Prod'n Mgr.) T. Smith; (P.A.) Ms. B. MacEwan. Annual Sales (D). Co. Size (C).

Horn, W. J., Industries Ltd., 701 Rowntree Dairy Rd., Woodbridge, Ont. L4L 5T9. Tel. 416-851-7381. Fax: 416-851-4151. Precision components for aircraft, commercial and nuclear power industries.

(P.) W. Horn. Annual Sales (C). Co. Size (B).⑤

Hornby Box & Pallet (Acton) Ltd., 285 Main St. N., Acton, Ont. L7J 1W7. Tel. 519-853-1641. Boxes, crates, pallets and skids.

(P.) M. Grenier; (Plant Mgr.) A. Walker. Co. Size (A).

★Hornco Plastics Inc., 1130 Champlain Court, Whitby, Ont. L1N 6K9. Tel. 416-430-2029. Fax: 416-430-8965. In-

jection moulded components for electronics, computer appliances, business machines and automotive parts.

For. Rep., Technical Associates Inc.

(G.M.) K. Hare. Annual Sales (C). Co. Size (B).⑤

Horne, Harry Division of Select Food Products Ltd., 120 Sunrise Ave., Toronto, Ont. M4A 1B4. Tel. 416-759-9316. Fax: 416-759-9310. Telex: 06-986766. Grocers' sundries. Brands, "Horne's", "Nu-Style", "Gravee", "Old Tavern Sauce".

(P.) M. M. Fredricks. Annual Sales (B). Co. Size (A).⑤

★Horner, Frank W., Inc., 5485 Ferrier St., Box 959, Stn. A, Montreal, Que. H4P 2W6. Tel. 514-731-3931. Fax: 514-738-4124. Telex: 05-25219. Sales offices, St. John's, Nfld., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Associate company, Carter Products, Mississauga, Ont. Pharmaceuticals. Brands, "8ionets", "Gravol", "Infantol", "Diovol", "Maltievol", and "Atasol" diagnostic agents, etc. Parent company, Carter-Wallace Inc., New York, NY, U.S.A.

For. Rep., Carter-Wallace International, Cranbury, NJ, U.S.A.

(P.) J. Robert Fraser; (V.P. Fin.) H. Richard; (V.P. Ops.) D. L. Fleming; (V.P. Mktg.) R. E. Sawatzky; (Dir. Scient. Affairs) F. Cesari. Annual Sales (E). Co. Size (E).⑤

Hornsby Canvas & Tarpaulin Ltd., 96 Spruce At., P.O. Box 424, Tillsonburg, Ont. N4G 4H8. Tel. 519-842-2289. Industrial textiles, residential and commercial fabric awnings, truck tarpaulins, agricultural and recreation products, aprons and bags.

(P. & G.M.) Ms. M.A. Hornsby. Annual Sales (B). Co. Size (A).⑤

Horsnell Machine & Iron Works, Limited, 380 King St., Fredericton, N.B. E3B 1E3. Tel. 506-455-6665. Snowplows, utility truck bodies. Co. Size (N/R).

Horton CBI, Limited, 40 Jennet St., P. O. Box 601, Fort Erie, Ont. L2A 5N4. Tel. 416-871-1500. Sales office, Fort Saskatchewan, Alta. Ore bins, barking drums, steel tanks, mechanical contracting. Brands, "Watersphere", "Hemispheroid", "Vaportank", "Hortonsphere", "Hortonspheroid", "Waterspheroid", "Weathermaster". Parent company, Chicago Bridge and Iron Company, IL, U.S.A.

(P.) L. L. Barkley; (P.A.) R. A. Wilkinson; (District S.M. Fort Saskatchewan) D.J. Cochrane. Annual Sales (E). Co. Size (F).⑤

Horton Spice Mills Limited, 256 Steelcase Rd. W., Markham, Ont. L3R 1B3. Tel. 416-475-6130. Fax: 416-475-7035. Brand, "Horton's".

(P.) T.D. Horton; (V.P.) T.D. Horton Jr; (Off. Mgr.) Ms. C. Gibson. Annual Sales (C). Co. Size (B).⑥

Hose Headquarters Ltd., 435 Exet Rd., London, Ont. N6E 2Z3. Tel. 519-681-1182. Toll Free: 800-268-8017. Fax: 519-681-9376. Branch office, Woodstock, Ont. Subsidiaries, 509803 Ontario Ltd., MCM Holding Inc. Rubber and steel hose and hose fittings.

(P.) M. Tilley; (Sales Mgr.) P. Lehman; (S.T. & Hum. Res.) D. Tilley; (Ops. Mgr.) D. Evans. Annual Sales (C). Co. Size (A).

Hoselton Studio Ltd., 15 Earl St., P.O. Box 130, Colborne, Ont. K0K 1S0. Tel. 416-355-3933. Aluminum, bronze and marble sculpture.

(Prop.) G. Hoselton. Annual Sales (B). Co. Size (A).

Hoskin Scientific Limited, 4210 Morris Dr., Burlington, Ont. L7L 5L6. Tel. 416-333-5510. Fax: 416-333-4976. Branch offices, Montreal, Que., Hoskin Scientifique Ltée., Vancouver, B.C. Air pollution samplers, asphalt, concrete and soil testing apparatus, ground water monitoring equipment, industrial and test instrumentation.

(Chmn.) B. McKeown; (V.P.) J. Matheson; (P.A.) W. Thomson; (Compt.) P. Rose; (S.T.) W. Eidt. Annual Sales (C). Co. Size (A).

★HOSOKAWA MICRON LTD., 1940 Steeles Ave., Brampton, Ont. L6T 1A7. Tel. 416-791-3883. Fax: 416-791-4839. Telex: 069-7572. Pulse collectors for process, dust collection and air pollution control, "MikroPul" mills, classifiers, separators, dryers, "Nauta" conical mixers, "Majac" jet mills, "Ducon" scrubbers, cyclones, air conveying systems, "Hosokawa" mills and powder process equipment. Parent company, Hosokawa Micron Corp., New York, N.Y., U.S.A.

(P.) R.J. Hudson; (Gen. S.M.) E.J. Davies; (Engr'g Mgr.) J. Lively; (P.A.) G. Bal. Annual Sales (D). Co. Size (B).⑥

Hospital & Kitchen Equipment Limited, 555 Oakdale Rd., Downsview, Ont. M3N 1W7. Tel. 416-746-4300. Toll Free: (Except B.C.) 800-268-4687, (B.C.) 800-268-4687. Fax: 416-746-0144. Telex: 065-27336. Plant,

Cobourg, Ont. Associate, H & K Mfg. Ltd. Commercial kitchen equipment for quick service food industry, dental sterilizer.

For. Reps., H&K Dallas, Dallas, TX, U.S.A.; Hospital and Kitchen International Limited, Dublin, Ireland.

(P.) A.J. McAra; (V.P.) S. G. Patterson; (P.A.) Mrs. C. Ford; (Cont.) J. Lindsay; (T.) D. N. McGaw; (Plant Mgr. Cobourg) L. Ives. Annual Sales (E). Co. Size (C).⑤

Hostess Frito-Lay, 6700 Century Ave., Mississauga, Ont. L5N 6A4. Tel. 416-858-1170. Branch offices, Kentville, N.S., Montreal, Que., Rexdale, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Kentville, N.S., Lauzon, Que., Cambridge, Ont., Taber, Alta. Potato chips, cheese and corn confections, pretzels. Parent companies, General Foods Inc., and Pepsi Cola Canada Ltd., Toronto, Ont.

(P.) R. A. Tomlinson; (Exec. V.P.) D. Morrison; (V.P. Fin.) J. D. Lofts; (P.A.) D. McLaughlin. Annual Sales (G). Co. Size (G).⑥

Hostmann-Steinberg Limited, 1830 Ellesmere Rd., Scarborough, Ont. M1H 2V5. Tel. 416-438-1622. Fax: 416-438-7756. Branch offices, Ottawa, Ont., Calgary, Edmonton, Alta. Plants, Montreal, Que., Toronto, Ottawa, Ont., Vancouver, B.C., Buffalo, NY, Hartford, Boston, CT, U.S.A. Associates, Hostmann Steinberg Inc., National Printing Ink Inc., U.S.A. Printing inks for web heat-set/coldset, sheetfed, matalic, form printing, UV-curing inks, letterpress, also fountain solution concentrates, overprint varnishes and coatings, water based coatings, spray powder, washing solutions, ink knives and additives. Parent company, Michael Huber Muenchen, Munich, West Germany.

(P.) W. Gleue; (S.M.) J. Griffin; (Tech. Dir.) D. Daffern; (Cont.) S. McIntosh. Annual Sales (D). Co. Size (C).⑥

Hotel Systems & Supply Ltd., 485 Berry St., St. James, Winnipeg, Man. R3J 1N6. Tel. 204-888-2361. Complete suppliers for hotel, motels and restaurants.

(P. & G.M.) N.A. Baker. Annual Sales (C). Co. Size (A). Houbigant Ltée., 7905 Jarry E., Ville D'Anjou, Que. H1J 1H4. Tel. 514-353-8660. Fax: 514-353-4938. Associates, Parfums Houbigant Paris, Parfums Alyssa Ashley Inc., Parfums Parquet. Women's and men's perfumery products, gift sets and novelties. Brands, "Chantilly", "Raffinée", "Lutèce", "Alyssa Ashley Musk", etc.

(V.P. Ops.) G. Giuliano; (T.) G. Riccardelli; (Plant Mgr.) M. Bission; (Nat. S.M.) G. Pellerin. Annual Sales (D). Co. Size (C).⑥

★Houghton, E.F., Canada Inc., 100 Symes Rd., Box 113, Stn. D, Toronto, Ont. M6P 3J5. Tel. 416-763-4691. Fax: 416-763-3167. Telex: 06-969814. Branch offices, Halifax, N.S., Montreal, Que., Winnipeg, Man., Vancouver, B.C. "Hocut" coolants, "Sta Put" oils, "Houghto Draw" drawing compounds, "Houghto Safe" fire resistant fluids, "Cutmax" cutting oils, pulp and paper defoamers. Parent company, E.F. Houghton & Co., Valley Forge, PA, U.S.A., with representatives in 28 countries.

(P.) F.E. Heath; (Chmn.) R.A. Nicholls; (S.T.) W. Pielsticker; (Plant Mgr.) G.W. Love; (Purch.) T.S. Morgan; (Sr. Chemist) J. Pajak; (S.M.) T.E.S. Eymundson. Annual Sales (D). Co. Size (B).⑥

★Houghton Mifflin Canada Limited, 150 Steelcase Rd. W., Markham, Ont. L3R 3J9. Tel. 416-475-1755. Fax: 416-475-5290. Mathematic texts for kindergarten to high school. Parent company, Houghton Mifflin Co., Boston, MA, U.S.A.

(P.) J. Champ; (V.P.) D. Hamilton; (Dir. Sales & Mktg.) Ms. J. Elliott. Annual Sales (C). Co. Size (B).

★Houle J. & Fils Inc., 4591 Route 143, C.P. 370, Drummondville, Que. J2B 6W3. Tel. 819-477-7444. Fax: 819-477-0486. "Houle" solid and liquid manure pumps, barn cleaners and equipment, steel trusses for farm buildings.

(P. & G.M.) M. Houle; (S.M.) M. Tardif; (P.A.) C. Lizotte; (Compt.) J. Houle. Annual Sales (D). Co. Size (D).⑥

Houlte-Hellewell Ltd., 1780 Midland Ave., Scarborough, Ont. M1P 3C2. Tel. 416-755-1129. Fax: 416-755-1912. Trophies, plaques, medals, enamelled pins, ribbons, etc.

(G.M.) J.R. Hellewell; (Fin. Off.) W.G. Houlte; (S.M.) R.G. Lee. Annual Sales (B). Co. Size (A).⑤

House of Braemore Division of Strathearn House Group Ltd., 4646 Dufferin St., Downsview, Ont. M3H 5S6. Tel. 416-661-3321. Brand, "House of Braemore".

(P. & G.M.) H. Nudel; (V.P.) D. Young. Annual Sales (D). Co. Size (C).

House of Brougham Limited, 160 St-David St. S., Fergus, Ont. N1M 2L3. Tel. 519-843-4710. Branch office, Fer-

- gus, Ont. "House of Brougham", country style pine and oak furniture, case goods for living, dining and bedroom, den and office.
(P.) R. Spencer. Annual Sales (C). Co. Size (B).
- †House of Canvas, The, 5 Cleopatra Dr., Nepean, Ont. K2G 3M9. Tel. 613-723-0056. Fax: 613-723-0665. Awnings, back-lit signs, canvas goods, tents, and architectural frames. Parent company, John P. Morris & Sons Ltd.
(P.) J. Morris; (V.P.) B. Morris; (Compt.) Ms. L. Morris; (Plant Mgr.) B. Wood; (Acct'g) Ms. M. Keyes. Annual Sales (B). Co. Size (A).
- ★House of Cedar, 210 Regina St. N., Waterloo, Ont. N2J 3B6. Tel. 519-885-1711. Toll Free: 800-263-1234. Fax: 519-885-1707. Pre-built saunas and cedar doors, whirlpool spa enclosures, gazebos.
(P.) C. Jalsajaa; (Cont.) Mrs. C. Jalsajaa. Annual Sales (C). Co. Size (A).Ⓢ
- House of Horvath Inc., 77 Ossington Ave., Toronto, Ont. M6J 2Z2. Tel. 416-534-4254. Toll Free: 800-387-0378. Cigars. Brand, "Bances Habana", "Bandi Cigars".
(P.) J.E. Horvath; (V.P.Mfg.) L. Albert. Annual Sales (C). Co. Size (A).Ⓢ
- House of Kevin, 1229 Advance Road, Unit #4, Burlington, Ont. L7M 1G7. Tel. 416-332-8565. Specializing in 3 dimensional design, engineering and industrial scale models.
(P.) K. Davies. Annual Sales (A). Co. Size (A).
- †House of Kraft Orthopaedics Ltd., 1820 Carling Ave., Ottawa, Ont. K2A 1E2. Tel. 613-729-3121. Branch office, 595 Montreal Rd., Ottawa, Ont. Orthotics, prosthetics, foot and knee orthotics.
(P.) P. Paul Kraft; (V.P.) M. Kraft; (Admin.) Ms. E. Kraft. Annual Sales (C). Co. Size (A).Ⓢ
- House of Metals Co. Ltd., 45 Commercial Rd., Toronto, Ont. M4G 1Z3. Tel. 416-421-1572. Fax: 416-421-3642. Scrap metal processors.
(P.) H.J. Lobel; (Exec.V.P.) T. Lobel. Annual Sales (D). Co. Size (A).Ⓢ
- House of Wood (Pembroke) Ltd., R.R. #7, Pembroke, Ont. KBA 6W6. Tel. 613-735-0071. Kitchen cupboards, vanities, laminate tops for desks and filing cabinets, commercial millwork.
(P.) G. Nagora; (S.) Ms. P. Pigeon; (Acct.) Ms. H. Nagora. Annual Sales (B). Co. Size (A).
- ★Hovey Industries Ltd., 2378 Holly Lane, Ottawa, Ont. K1V 7P1. Tel. 613-731-1200. Fax: 613-731-0851. Telex: 053-4740. Branch office and plant, Gloucester, Ont. Subsidiaries, Mechtron Energy Ltd., Piesographics Inc., Seprotech Systems Incorporated, Ottawa, Ont., More-guard Windows & Doors. Railway switch protection equipment, law enforcement equipment (remotely controlled robotic vehicle, explosive recovery, shotgun mounts, hollow spike strip, assault ladders, etc.), golf driving range equipment, aircraft boarding stairs, mobile de-icer, fiber-optics lay-in wireway, tire changing and wheel assembly equipment, water purification and filtration system, seedling harvester, steel cabinets, pipe thawing machine.
(P.) R. V.T. Williams, P.Eng.; (Dir.Tech.Serv.) B. E. Bramwell; (Dir.Mktg.) Mrs. E. Everett; (P.A.) B. Currie; (Mgr.Ops.) D. Dagliarello; (Mgr.Acct'g) Ms. L. Byron. Annual Sales (C). Co. Size (C).Ⓢ
- Howard-Bienvenu Inc., P.O. Box 190, La Sarre, Que. J9Z 2X5. Tel. B19-333-5431. Fax: B19-333-2418. S.P.F. lumber and chips.
(P. & G.M.) P. A. Bienvenu; (Exec.V.P.) C. Cote; (V.P.Mktg.) G. Carignan. Annual Sales (N/R). Co. Size (E).Ⓢ
- Howard Industries Ltd., 170 Joseph Zalaman Dr., Dartmouth, N.S. B3B 1L9. Tel. 902-468-3357. Fax: 902-468-7857. Custom formulation.
(P.) T. Howard; (Fin.Mgr.) A. Leblanc; (Prod.Mgr.) P. Tyrrel. Annual Sales (C). Co. Size (A).
- †Howard Mfg. Jewellers Ltd., 200 Sparks St., Ottawa, Ont. K1P 5C1. Tel. 613-238-3300. Fax: 613-238-1087. Gold and silver jewellery, also corporate jewellery and watches.
(P.) H. Appotive; (V.P.) D. Appotive. Annual Sales (C). Co. Size (B).
- ★Howard Marten Company Ltd., B75 Dillingham Rd., Pickering, Ont. L1W 2Y5. Tel. 416-831-2901. Fax: 416-831-9369. Branch offices, Mississauga, Ont. St. Laurent, Que. Circulating oil lubrication systems, hydraulic systems and components. Brand, "Circoil".
(Chmn.) H. Marten; (P. & G.M.) B. Boutet; (V.P.) J. Shobridge; (P.A.) Ms. M. Lawrence; (Plant Mgr.) E. Weidenborner; (Mgr.Mississauga) D. Adams; (Mgr.St-Laurent) B. Walsh. Annual Sales (D). Co. Size (C).Ⓢ
- Howarth & Smith Limited, 35 Mobile Drive, Toronto, Ont. M4A 2P6. Tel. 416-752-5200. Fax: 416-752-6922. Typesetting and printing, complete prepress film, camera and output for camera ready artwork, sheet fed printing, binding, mailing services, bar code film masters.
(P.) R.W. Davie; (S.M.) I. Gourlay. Annual Sales (D). Co. Size (D).Ⓢ
- ★Howden Canada, 1510 Birchmount Rd., Scarborough, Ont. M1P 2G6. Tel. 416-752-7310. Fax: 416-752-0147. Telex: 06-963606. Branch office, Delta, B.C. Plant, 230 Nantucket Blvd., Scarborough, Ont. Air preheaters, blowers, steam turbine generators, large heat exchangers, large complex weldments, tunnel boring machines, mining hoists, grinding mills, fan, fluid, drives, fabric filters, pipe fabrication. Parent company, Howden Group Canada Ltd., Toronto, Ont.
For. Reps.: Howden Group Companies, United Kingdom, Australia, S. Africa, United States.
(P.) M.J. Stewart; (V.P.Constr. & Mining Div.) M. Antochow; (V.P.Ops.Div.) A. Patterson; (V.P.Fin.) R. Thomson; (V.P.Serv.) J. Dotchin; (V.P.Turbine Div.) B.S. Chamberlain. Annual Sales (E). Co. Size (E).Ⓢ
- Howe Richardson Inc., 217 Brunswick Blvd., Pointe Claire, Que. H9R 4R7. Tel. 514-695-0380. Fax: 514-695-6820. Telex: 05-822620. Branch offices, Dartmouth, N.S., Ste-Foy, Val d'Or, Que., Mississauga, Ont., Winnipeg, Man. Industrial scales, process and batching control equipment. Brand, "Howe Richardson". Parent company, Howe Richardson Inc., Clifton, NJ, U.S.A.
For.Reps., Chronos Richardson Limited, Nottingham, U.K.; Chronos Richardson GmbH, Hennef, W. Germany; Chronos Richardson S.A., Cedex, France; Chronos Richardson Italia S.A., Milano, Italy.
(P.) M. S. Swift; (V.P.Fin.) J. G. Lavoie; (V.P.Ops.) R. Turnbull; (Mgr.Sales & Serv.) L. J. Mendonca. Annual Sales (D). Co. Size (C).Ⓢ
- Howell Packaging, Division of Dover Industries Limited, 3230 Mainway Ave., Burlington, Ont. L7M 1A5. Tel. 416-335-0050. Fax: 416-335-7092. Telex: 061-BB56. Paperboard boxes, labels. Parent company, Dover Industries.
(V.P. & G.M.) A.T. Butler; (S.M.) P.C. Damude. Annual Sales (D). Co. Size (D).Ⓢ
- Howell Printing Company Limited, 132 Alexdon Rd., Downsview, Ont. M3J 2B3. Tel. 416-636-B050. Fax: 416-636-5014. General commercial printing, catalogues, brochures, scratch and win items, posters, annual reports, etc.
(P.) R.A. Wilkinson; (V.P.Admin. & Cont.) Mrs. S. Wilkinson; (Ops.Mgr.) M. Roter. Annual Sales (D). Co. Size (C).Ⓢ
- Howey Kitchen Designs, 112 Scugog St., P.O. Box 21B, Port Perry, Ont. L9L 1A3. Tel. 416-985-8722. Plant, 80 Van Edward Dr., Port Perry, Ont. Kitchen cabinets, vanities, displays, store fixtures, wall units, glass cabinets, etc.
(P.) S. Howey; (Prod'n Mgr.) B. Howey. Annual Sales (B). Co. Size (A).
- Howick Apparel Ltd., 625 Deslauriers, St-Laurent, Que. H4N 1W9. Tel. 514-745-1280. Fax: 514-745-3171. Branch plants, Montreal, St.Sauveur, Que. Pants and jeans. Brands, "Howick", "Tricolore", "Ikeda", "Oshkosh".
(Chmn.) W. Howick; (Chief Exec.) A. Howick; (V.P.Sales) J. Beliveau; (V.P.Ops.) D. Long. Annual Sales (D). Co. Size (E).Ⓢ
- Howson & Howson Ltd., Blyth, Ont. NOM 1H0. Tel. 519-523-4241. Fax: 519-523-4920. Durum flour and semolina.
(P.) J. R. Howson; (Plant Mgr.) D. R. Howson. Annual Sales (D). Co. Size (B).
- ★Hoyme Manufacturing Inc., 4336 - 41st St., Camrose, Alta. T4V 4E5. Tel. 403-672-6553. Fax: 403-672-6554. Motorized combustion air dampers "Aca Pac", chimney hoods "Fireplace Chimney Power Car", hog holder for doctoring small pigs "Caster Gate", retainer for winter fishing "Super Fish Trap", combustion air diffusers.
(P. & G.M.) C. Hoyme; (Prod.Mgr.) D. Hoyme; (S.T.) O. Hoyme. Annual Sales (A). Co. Size (A).Ⓢ
- ★Hoyne Industries of Canada Limited, 6811 Goreway Dr., Mississauga, Ont. L4V 1L9. Tel. 416-676-9730. Fax: 416-676-0212. Decorative mirrors, bevelled wall and door mirrors, mirror tiles. Brands, "Hoyne Mirro-Scenes", "Hoyne Mirro-Tile", "Hoyne Marbi-Tile". Parent company, Hoyne Industries Inc., McDonough, GA, U.S.A.
For.Rep., Hoyne International (U.K.) Inc., Essex, England.
- (V.P.Int'l Ops.) D. A. Tansley; (S.M.) M. J. O'Connor; (Off.Mgr.) Ms. B. A. Smith. Annual Sales (C). Co. Size (B).Ⓢ
- Hrab, John, Manufacturing Limited, 53 Chauncey Ave., Toronto, Ont. MBZ 2Z2. Tel. 416-239-3135. Fax: 416-239-4055. Name plates, metal signs, etc.
(P. & S.M.) J. J. Hrab; (G.M.) M. H. Hrab; (P.A.) J. C. Hrab. Annual Sales (B). Co. Size (A).Ⓢ
- Huard, Felix, Inc., 121 St-Alphonse, C.P. 460, Luceville, Que. G0K 1E0. Tel. 418-739-4894. Toll Free: 800-463-0909. Fax: 418-739-3457. Hardwood lumber, railroad ties, pallet and furniture stock.
(G.M.) M. Huard; (Dir.Prod'n) G. Huard; (Dir.Sales) S. Huard; (Asst.G.M.) R. Huard. Annual Sales (D). Co. Size (C).
- Hub Dental Laboratory Ltd., 380 St-George St., P.O. Box 393, Moncton, N.B. E1C 8L4. Tel. 506-857-0465. Fax: 506-859-9718. Dentures, ortho appliances, vitalium cast partial and mouth guards.
(G.M.) L. Forbes; (Prod'n Mgr.) B. Mills; (P.A.) J. Costain; (Tech.Adviser) G. Chevarie. Annual Sales (C). Co. Size (B).
- Hub Fire Engines & Equipment Ltd., P.O. Box 10, Abbotsford, B.C. V2S 4N7. Tel. 604-859-3124. Toll Free: 800-663-4211. Sales office, Cambridge, Ont. "Hub" fire engines and equipment.
(P.) L. Bunz. Annual Sales (C). Co. Size (B).
- ★HUB MEAT PACKERS LIMITED, 144 Edinburgh Dr., Moncton, N.B. E1E 2K7. Tel. 506-853-6100. Fax: 506-853-0613. Telex: 014-2196. Processed meats, wieners, sausage, bologna, bacon, salami, pepperoni, hams, hamloaves, picnics, smoked meats, cured meats, fresh pork, cryovac beef cuts and carcass beef lots. Brands, "Sunrise", "Coachman", "Hereford", "Regent", "Harvest Gold".
(P.) D. Rinzler; (G.M.) D. Robichaud; (S.T.) H. Rinzler; (Prod'n Mgr.) A. Moreton; (G.S.M.) R. Maklin; (Off.Mgr.) D. D. Blakney; (Exp.S.M.) K. Vaswani. Annual Sales (E). Co. Size (F).Ⓢ
- Hub Oil Company Ltd., 5805 - 17th Ave. S. E., Calgary, Alta. T2A 0W4. Tel. 403-248-1900. Fax: 403-273-2515. Motor and industrial oils and mineral oils for agricultural industry. Brand, "Lubie Lube".
(P. & G.M.) J. Kalmacoff; (Asst.to P.) Mrs. D. Grant. Annual Sales (C). Co. Size (A).Ⓢ
- Hub Tire Shop Equipment & Supplies Ltd., B27A - 60th St., East, Saskatoon, Sask. S7K 5Z7. Tel. 306-242-2242. Fax: 306-242-3401. Tire repair equipment, dunk tanks and bead breakers.
(P.) G. Giles; (Sales Mgr.) B. Dafee; (Purch.Agent) D. Brdeckel. Annual Sales (A). Co. Size (A).
- ★Hubbell Canada Inc., 870 Brock Rd. S., Box 100, Pickering, Ont. L1V 2R3. Tel. 416-839-1138. Fax: 416-839-9108. Branch offices, Montreal, Que., Edmonton, Alta., Burnaby, B.C. Electric wiring devices, lighting, floor and outlet boxes, fittings, ground fault interrupters, wire mesh grips. Brands, "Hubbell", "Twist-Lock", "Hubbell-lock", "Kellems", "Killark", "Raco". Parent company, Hubbell Incorporated, Orange, CT, U.S.A.
For.Reps.: U.S.A., England, Singapore.
(P.) C. L. Hubbling; (V.P.Mktg. & Sales) W. W. Burch; (Cont.) R. M. Statham; (V.P.Bus.Dev.) S. A. Wilson; (Ops.Mgr.) H. E. Spaulding; (Central Reg.Mgr.) W. Lazary; (Western Reg.Mgr.) D. Leach; (Eastern Reg.Mgr.) D. Milligan. Annual Sales (E). Co. Size (E).Ⓢ
- Hubbell, E.S., & Sons Ltd., Box, 118, Thamesville, Ont. NOP 2K0. Tel. 519-692-3861. Toll Free: 800-265-5286. Fax: 519-692-5041. Branch plants, North Bay, Napanee, Ont. Corrugated steel culverts, grader and snow blades, nose pieces, runners and shoes for snow plows, back water gates. Brand, "Hubbell".
(P. & C.E.O.) G.A. Hubbell; (V.P.) Mrs. B.C.A. Hubbell; (S.T. & G.M.) A. J.A. Hubbell; (Off.Mgr.) Mrs. J. Seliga; (Ops.Mgr.) J.P. Welsman; (Br.Mgr.North Bay) B. Cooper; (Br.Mgr.Napanee) R.E. Welsman. Annual Sales (C). Co. Size (A).Ⓢ
- Hubbert's Processing & Sales Ltd., 7210 Torbram Rd., Mississauga, Ont. L4T 3G7. Tel. 416-678-7535. Fax: 416-678-1328. Plant, 2425 Lucknow Ave., Mississauga, Ont.
(P.) K. Hubbert; (Mktg.) R. Wilson; (Prod'n) T. Barton; (Purch.) B. Hubbert.
- ★Hubscher-Ribbon Corp., Ltd., [Rubans Hubscher Ltée.], 2325 - 52nd Ave., Lachine, Que. HBT 3C3. Tel. 514-636-6610. Fax: 514-636-1720. Telex: 05-B22731. Branch offices, Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Associates, Action Label Co., Vancouver, B.C., Fasco Canada, Huber Textile Inc., Label Craft Industries

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

Inc., New York, NY, U.S.A. Printed ribbons for all occasions, bows, rosettes and adjustable shoulder straps, transfer flock appliques, label tapes, printed labels. Brands, "Feminique", "Labelcraft of Canada", "Wov-in", "Flockcraft". Parent company, Hubscher Label Industries Ltd.

For.Rep., RVL Sales, Los Angeles, CA, U.S.A.

(P.) I. Hubscher; (V.P.Mfg.) R. Perron; (S.M.) Ms. C. Sutton; (Mgr.) B. Markoff; (Compt.) R. Kaczorowski. Annual Sales (D). Co. Size (8).⑤

Huck Glove Company Inc., 120 Victoria St. S., Kitchener, Ont. N2G 2B3. Tel. 519-743-6366. Fax: 519-743-7967. Leather gloves, "Huck Gloves" plastic and cotton gloves, mitts.

(G.M. & S.M.) J. R. Huck. Annual Sales (D). Co. Size (8).⑥

Huck Manufacturing Company (Canada) Ltd., 326 Humber College Blvd., Rexdale, Ont. M9W 5P4. Tel. 416-675-3400. Fax: 416-675-5917. Telex: 06-989105. Branch offices, Montreal, Que., Toronto, Ont., Winnipeg, Man. Bolts, fasteners. 8rand, "Huckbolt". Parent company, Huck Manufacturing Company, Irvine, CA, U.S.A.

(P.) S. Dyson; (Prod'n Mgr.) M.R. Bache; (Mktg.Mgr.) S. Myers; (Cont.) Ms. R. Irving; (Railroad Prods.Mgr.) J. Hamel. Annual Sales (D). Co. Size (C).⑥

Hudson Bay Dehydrators Mutual Limited, The, P.O. Box 901, Hudson Bay, Sask. S0E 0Y0. Tel. 306-865-3366. "Dehy" and "Suncure" alfalfa pellets.

(P.) B. Wilson; (G.M.) B. Stevens. Annual Sales (C). Co. Size (B).⑥

★Hudson Bay Diecasting Limited, 230 Orenda Rd., Brampton, Ont. L6T 1E9. Tel. 416-453-5010. Fax: 416-453-5711. Zinc alloy die castings including plated and assembly.

For.Rep., Kenmar Corp., Detroit, MI, U.S.A.

(P.) M. Spencley; (V.P.Tech.Mktg.) P. Petracca; (Cont.) H. Smith; (P.A.) S. Irani; (Ops.Mgr.) B. Sweetman. Annual Sales (E). Co. Size (E).

★Hudson Bay Mining and Smelting Co., Limited, #200 - 3 Lombard Pl., Winnipeg, Man. R3B 0Y4. Tel. 204-942-8148. Fax: 204-942-8177. Telex: 2-29408. Explorations offices, Flin Flon, Man. Zinc oxide plant, Brampton, Ont., copper smelter and zinc refinery, Flin Flon, Man., oil and gas, Alberta and Saskatchewan. Subsidiaries and affiliates: Churchill River Power Company Limited, Hudson Bay Exploration and Development Company Limited, Hudson Bay Metals Limited, Hudson-Yukon Mining Co., Limited, Zochem (1978) Inc. Zinc, and zinc oxides, copper, gold, silver, cadmium, oil and gas. 8rands, "Hudson Bay" for zinc, "CCR" for copper. Parent company, Inspiration Resources Corporation.

Foreign, U.S. and domestic, zinc, copper and foreign copper sales handled by Sales Department, P.O. Box 28, Toronto Dominion Centre, Toronto, Ont.

(P. & C.O.O.) L.R. Nilsen; (Sr.V.P.Invest.) S.R. Home; (V.P.Fin.) R.W. Watt; (V.P.Explor.) A.A. Walker. Annual Sales (G). Co. Size (G).⑥

Hudson Fashion Group Inc., 65 Densley Ave., Toronto, Ont. M6M 2P8. Tel. 416-241-8601. Fax: 416-241-2797. Ladies' sportswear. Brands, "Golf Crest", "Court Time", "Rosecrest", "Hudson", etc. Parent company, The Peter Miller Apparel Group Inc.

(P. & G.M.) H. White; (S.T.) G. Diner. Annual Sales (D). Co. Size (D).⑥

Hudson Kitchen Mfg. Co. Ltd., 8131 Keele St., Concord, Ont. L4K 1Z2. Tel. 416-669-9947. Fax: 416-669-6385. Plant, 520 Millway, Concord, Ont. Kitchen cabinets and bathroom vanities.

(P.) J. Ursini. Annual Sales (N/R). Co. Size (C).⑤

Hudson Plating Co. Ltd., 275 W. 5th Ave., Vancouver, B.C. V5Y 1J3. Tel. 604-872-7107. Fax: 604-872-1936. Hard chrome, zinc, cadmium, tin and copper platers, metal finishers, powder plastic coaters.

(P.) W.J. Marguardt; (G.M.) N.H. McCaskell; (Plant Mgr.) R. Scott. Annual Sales (C). Co. Size (B).⑤

Huff, William, Advertising Ltd., 58 Airport Rd., Edmonton, Alta. T5G 0W7. Tel. 403-454-4536. Fax: 403-455-7096. Photo engraving, metal photo, commercial artwork, screen printing.

(G.M.) J.S. Simpson; (Plant Mgr.Photo engraving) B. Avery; (Plant Mgr.Screen printing) D. Simpson. Annual Sales (8). Co. Size (A).

Huffman Bros. Welding, Ltd., P.O. Box 236, Port Hope, Ont. L1A 3W3. Tel. 416-885-2355. Tanks, frames and railings, dust collectors, custom steel fabrications, portable equipment.

(P.) G. Huffman; (V.P.) R. L. Huffman; (V.P.) P. L. Huffman; (S.T.) J. R. Henley. Annual Sales (B). Co. Size (A).⑤

Hughes Containers Limited, 95 Orfus Rd., Toronto, Ont. M6A 1M4. Tel. 416-789-4161. Fax: 416-789-9006. Corrugated containers, partitions, pads, die cuts and displays.

(Chmn.) J. W. Hughes; (P.) J. W. Hughes; (V.P.Mktg.) D. J. Nicol; (Cont.) R. Hardy, C.A.; (Plant Mgr.) J. Vassallo. Annual Sales (D). Co. Size (C).⑤

Hughes Roof Truss Co. Ltd., 71 Thomson St., Ajax, Ont. L1S 1R3. Tel. 416-431-1931. Fax: 416-683-6558. "Huroco" roof trusses.

(P.) A. Hughes; (S.M.) S. A. Hughes; (G.M.) D. Bulmer; (Plant Mgr.) A. Greenslade. Annual Sales (C). Co. Size (A).⑥

★HULL-THOMSON LTD., 3315 Devon Dr., Windsor, Ont. N8X 4L5. Tel. 519-969-0282. Fax: 519-969-3122. Associate, H4 Marketing, St-Laurent, Que. Metal roll-forming, mouldings, stampings and assemblies, roll formed rings. Parent company, Federal Industries Ltd.

For.Rep., Kingsley Associates, Southfield, MI, U.S.A.

(P.) G. M. Ferlecki; (Metals Buyer) Mrs. L. Keen; (Plant Cont.) M. Davison; (Tech.Serv.Mgr.) F. Newhouse; (Q.C.Mgr.) M. Moodrey. Annual Sales (D). Co. Size (C).⑥

★Huls Canada Inc., 235 Orenda Rd., Brampton, Ont. L6T 1E6. Tel. 416-451-3810. Fax: 416-451-4469. Telex: 06-23856. Warehouses, Montreal, Que., Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Plant, Toronto, Ont. Paint driers and fungicides, wetting, grinding and dispersing aids, catalysts, and vinyl stabilizers, colorants and pigment dispersions for paint industry, etc. 8rands, "Nuact Paste", "Nuodex", "Colortrend", "Chroma-Chem", etc. Parent company, Huls America, NJ, U.S.A.

A.C. Hatrick Chemicals (Pty.) Ltd., Sydney, Australia and Auckland, New Zealand. Exports to West Indies and Central America handled by Chemo Supp contact Nuodex, Toronto, Ont.

(P.) H.O. Robert Burt; (Nat.S.M.) R.J. Mitchell; (Regional S.M.Que.) D.E. Doughty; (Regional S.M.,B.C.,Alta.,Man. & Sask.) D. Prince; (P.A.) L. Latremouille; (Plant Mgr.Toronto) R.P. Hunt; (Plant Mgr.Brampton) P. Forbes. Annual Sales (E). Co. Size (C).⑥

Humble Manufacturing Co. Ltd., 3331 Ardingley Ave., Burnaby, B.C. V5B 4A5. Tel. 604-294-3331. Fax: 604-294-3325. Metalwork for electrical and electronic equipment.

(P. & G.M.) R.S. Humble. Annual Sales (C), Co. Size (A).⑤

★Humboldt Flour Mills Co. Ltd., P.O. Box 400, 1309 Railway Ave., Humboldt, Sask. S0K 2A0. Tel. 306-682-2577. Fax: 306-682-4486. Telex: 074-2316. Branch office, Winnipeg, Man. Mustardseed, pulses, shorts, etc. Brands, "Supreme", "Prairie Rose".

(P. & G.M.) W.G. Chamney; (Partner, Winnipeg) S. Gadiant. Annual Sales (D). Co. Size (A).⑤

Hummason Mfg. Ltd., 623 Trinity Rd., Ancaster, Ont. L9G 3K9. Tel. 416-648-3430. Fax: 416-648-4616. Lead shot.

(P.) F.R. Hummason; (T.) L. R. Hummason. Annual Sales (C). Co. Size (A).⑥

Hummel Woodworking, 597 Colby Dr., Waterloo, Ont. N2V 1A1. Tel. 519-886-4460. Wooden decorative decoys and gift articles.

(Partner) J. Hummel; (Partner) E. Hummel. Annual Sales (8). Co. Size (A).⑤

Humphrey Aluminum Windows Ltd., 7319-82nd Ave., Edmonton, Alta. T6B 0G3. Tel. 403-469-1376. 8rands, "Weatherguard", "Tension Sealed".

(P. & G.M.) E. F. Werner; (S.M.) D. H. Miller. Annual Sales (8). Co. Size (A).⑤

Humphrey Cosburn Plastics Limited, Div. of Consolidated Bottle Co. Ltd., 89 Union St., P.O. Box 340, Stn. "D", Toronto, Ont. M6P 3J9. Tel. 416-656-7700. Hot stamping, ultrasonic sealing, cosmetic container specialists, plastic injection moulding, pharmaceutical containers and closures, decorating by silk screening.

(G.M.) E. Hurst. Co. Size (D).

Humphrey Products of Winnipeg Ltd., 976 Powell Ave., Winnipeg, Man. R3H 0H6. Tel. 204-633-9200. "Humphrey Tension Sealed" roll formed aluminum lineals for aluminum windows, doors and awnings.

(P.) J. Froese; (G.M.) K.W. Fushtey; (P.A.) D.A. Friesen. Annual Sales (C). Co. Size (A).

Humphries Printing Ltd., 5112 - 3 St., S.E., Calgary, Alta. T2H 1J6. Tel. 403-228-6693. Fax: 403-255-4500. Commercial printing.

(G.M.) K. H. Humphries. Annual Sales (8). Co. Size (A).⑤

Humpty-Dumpty Foods Limited, 2100 Norman St., Lachine, Que. H8S 1B1. Tel. 514-367-3521. Fax: 514-634-0344. Telex: 05-821601. Branch offices, Halifax, N.S., Ottawa, Kingston, Hamilton, Kitchener, London, Windsor, Ont. Plants, Hartland, N.8., Lachine, Que., Brampton, Ont. Corn confections, potato chips and pretzels. 8rand, "Humpty Dumpty". Parent company, Borden Inc., Columbus, OH, U.S.A.

(P. & Mng.Dir.) W. J. Saad; (Corp.G.M.) D. B. Cameron; (Pers.Mgr.) P. Decarie; (T. & Cont.) R. Carriere; (Asst. Cont.) J. Champagne; (Asst.Cont.) R. DeHamel; (V.P. & G.M.Brampton) R. Rafuse; (G.M.Lachine) P. Roy; (Plant Mgr.Hartland) R. Ward. Annual Sales (F). Co. Size (G).

Hunko Machinery Works Ltd., 31 Medulla Ave., Toronto, Ont. M8Z 5L6. Tel. 416-233-2962. Fax: 416-233-2962. Roll form tooling and custom machining.

(P.) S. Schabel. Annual Sales (8). Co. Size (A).⑤

Hunnisett Chemicals Limited, 200 Wicksteed Ave., Toronto, Ont. M4G 2B6. Tel. 416-421-5212. Toll Free: 800-268-6093. Fax: 416-421-9884. Floor cleaners, soaps, waxes, carpet/upholstery cleaning chemicals. 8rands, "R.G.Cleaner", "Velvex", "Mecho", "Rescote", "Hi Q", etc.

(P.) K. H. Darling; (G.M.) J.B. Darling; (S.M.Que.Reg.) M. Theberge. Annual Sales (C). Co. Size (A).⑥

Hunt Mfg. Ltd., 2460 Shell Rd., Richmond, B.C. V6X 2P1. Tel. 604-273-7111. Fax: 604-273-4028. Metal stampings, threaded products, dies, toolmakers, pipe hangers, all thread rod, pipe support systems. Parent company, Hunt Manufacturing International Ltd.

(P.) M.J. Gibb; (G.M.) R. O'Hara. Annual Sales (D). Co. Size (8).⑥

Hunt Refrigeration Canada Inc., 6300 Notre Dame E., Montreal, Que. H1N 2E1. Tel. 514-259-9041. Refrigeration units.

(Mgr.) A. Espey.

Hunt, Robert, Corporation, P.O. Box 5002, Stn. "A", 1040 Wilton Grove Rd., London, Ont. N6A 4L6. Tel. 519-686-3100. Toll Free: 800-668-4868. Fax: 519-686-7921. Branch offices, St. John's, Nfld., Saint John, N.B., Dartmouth, N.S., Montreal, Quebec, Que., Ottawa, Sudbury, Toronto, Hamilton, St.Catharines, London, Kitchener, Windsor, Kingston, Sarnia, Barrie, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Richmond, Langley, Victoria, B.C. Subsidiaries, Robert Hunt Corporation USA, Orlando, Boca Raton, Tampa, Miami, Stuart, Ft. Lauderdale, Largo, Ft. Myers, Sarasota, West Palm Beach, Naples, Fla., U.S.A. Wood and aluminum clad and maintenance free windows, insulated steel, sliding glass and wood folding doors, custom millwork, skylights. 8rands, "Hunt", "Pella".

(Chmn.) R. Hunt; (V.P.) J. Sergeant; (V.P.) G. Fleming; (V.P.) A. Lambert. Annual Sales (F). Co. Size (G).⑤

Hunt Welding Service Ltd., 3621-8th Ave. N., P.O. Box 55, Lethbridge, Alta. T1J 3Y3. Tel. 403-327-5575. Fax: 403-320-8591. Structural steelwork, iron work, welding, etc.

(P.) K. Hunt; (S.T.) A. R. Hunt; (Proj.Mgr.) J. Cuel. Annual Sales (B). Co. Size (A).

Hunt-Wesson Canada, 1 Concorde Gate, Suite 408, Don Mills, Ont. M3C 3N6. Tel. 416-449-4772. Fax: 416-449-6395. Plant, Tilbury, Ont. Tomato sauces, tomato paste and ketchup, popping corn. Brands, "Hunt's", "Orville Redenbacher's". Parent company, ConAgra Inc., Omaha, NE, U.S.A.

(P.) T. Murata; (S.M.) G.G. Patterson; (Plant Mgr.) B.W. Dawson; (Div.Cont.) L. Younan. Annual Sales (E). Co. Size (E).⑥

★Huntec Systems Inc., 868 Progress Ave., Scarborough, Ont. M1H 2X7. Tel. 416-431-0004. Fax: 416-299-6154. Telex: 06-963640. Subsidiary, Canadian Applied Technology Inc. Geophysical and scientific instruments, induced polarization transmitters and receivers, marine profiling services. Brands, "Hydrosonde", "DTS", "Sea Otter", "Sea Lion". Parent company, Patcor Capital Inc.

For.Reps.: Nautronic, Eckernforde, W.Germany; Enviro Asia, Kowloon, Hong Kong; Pool Industries, Paris, France (for North Africa); Survey Eng., Bangkok, Thailand; R & B Imports India, New Delhi, India; Pacico Boeki Co. Ltd., Tokyo, Japan; Bum Yang Industrial Co., Seoul, Korea; Sul Supplies, Malaysia; Helper Ltd., Ankara, Turkey.

(P. & C.E.O.) R.E. Berman. Annual Sales (C). Co. Size (B).⑥

★Hunter Douglas, 2501 Trans Canada Hwy., Pointe Claire, Que. H9R 1B3. Tel. 514-695-1020. Toll Free: (418,514,613,819) 800-361-1919,

- (416,506,519,705,709,807,819,902) 800-361-2900, (204,306,403,604) 800-361-6139. Fax: 514-695-6179. Branch offices, Dartmouth, N.S., Quebec, Que., London, Hamilton, Kitchener, Ottawa, North Bay, Ont., Winnipeg, Man., Edmonton, Calgary, Alta. Aluminum siding, soffit, fascia, eavestroughing, facades, coating of aluminum or steel for metal fabricators. Brands, "Flexalum", "Sierra", "Climatic", "Thermar". Parent company, Alcan Aluminum.
- (V.P.) M. D. Moore. Annual Sales (E). Co. Size (E).[Ⓢ]
- Hunter Douglas Canada Inc., 2155 Drew Rd., Mississauga, Ont. L5S 1S7. Tel. 416-678-1133. Toll Free: 800-387-6652. Fax: 416-678-9106. Branch offices, Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Plants, Mississauga, Ont., Edmonton, Alta. Horizontal and vertical blinds, pleated and honeycomb blinds, fence lattice. Brands, "Decor", "Duette", "Fabrette", "Dixie", "Magnaflex". Parent company, Hunter Douglas.
- (P.) J. A. Kay; (Mktg.Serv.Mgr.) Ms. S. A. Rainville. Annual Sales (D). Co. Size (E).[Ⓢ]
- ★HUNTER DRUMS LIMITED, 3380 S. Service Rd., Burlington, Ont. L7N 3J5. Tel. 416-333-1145. Fax: 416-333-6727. Plants, Burlington, Bramalea, Ont. Steel shipping containers and vinyl laminated steel sheets for appliance cabinets, show cases, plastic drums. Brand, "Polycon".
- (P. & G.M.) M.W. Hunter; (V.P.Ops.) W. Gow; (V.P.Mktg.) E. S. Gunn; (V.P.Sales) J.J. Paton; (Plant Mgr.) G. Hendry; (Asst. to P.) L. Zorrilla. Co. Size (C).[Ⓢ]
- ★Hunter Enterprises Orillia, Limited, 1 Colborne St. W., P.O. Box 400, Orillia, Ont. L3V 6K1. Tel. 705-325-6111. Fax: 705-327-5658. Industrial metal fabricators, press tooling, stamping, pierce and form dies, domestic, oil, gas, electric and wood furnaces. Brands, "Hunter", "Valley Comfort", "Cozy Comfort".
- (P.) V. Koby. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Hunter Group Ltd., The, 16 Industrial Pkwy. S., Aurora, Ont. L4G 3W1. Tel. 416-841-5660. Fax: 416-841-5658. High purity solvents used in laboratory analysis.
- (P.) W. J. Cookson; (Purch.Mgr.) Ms. C. Taylor. Annual Sales (8). Co. Size (A).
- Hunter Hydronics Ltd., 2-170 Raney Cr., London, Ont. N6L 1C4. Tel. 519-652-0179. Fax: 519-652-0180.
- (P.) G. Pohler; (Fin.Mgr.) E. Palser. Annual Sales (8). Co. Size (A).
- ★Hunter, M.W., Lumber Limited, Box 14, Gooderham, Ont. KOM 1R0. Tel. 705-447-2611. Maple, birch, red oak, ash, hemlock, white pine and spruce lumber.
- (P.) Mrs. M. Hunter. Annual Sales (C). Co. Size (8).[Ⓢ]
- ★Hunter Packaging Ltd., 3380 S. Service Rd., Burlington, Ont. L7N 3J5. Tel. 416-333-6869. Fax: 416-333-6727. Plant, Oakville, Ont. Subsidiary, Concept Plastics, Mississauga, Ont. Hotel and airline amenity products including custom bottle manufacturing, shoe horns, bottle caps, waste baskets, etc., custom injection blow moulding. Brands, "Swirl" mint mouthwash, "Allure" toiletry line.
- (P.) J. Hunter; (V.P.Fin.) H. Koziarski; (Dir.Sales & Mktg.) L. Memory. Annual Sales (D). Co. Size (C).[Ⓢ]
- Hunter Straker Templeton Ltd., 26 Overlea Blvd., Toronto, Ont. M4H 1A4. Tel. 416-421-7880. Package, exhibit and corporate designers and consultants.
- (P. & G.M.) W.R. Straker; (V.P. & Creative Dir.) J.D. Hunter; (Bookkeeper) Mrs. R. Telling. Annual Sales (C). Co. Size (A).
- Hunter Wire Products Ltd., 60 Heaton Ave., Winnipeg, Man. R3B 3E3. Tel. 204-947-1369. Toll Free: (U.S.A.) 800-665-0237. Fax: 204-943-6888. Wire goods.
- (P.) J.R. Wiebe; (V.P.) R.K. Koss. Annual Sales (8). Co. Size (A).[Ⓢ]
- ★Huntingdon Mills, Limited, [Les Usines Huntingdon Ltée.], 72 Dalhousie St., Huntingdon, Que. J0S 1H0. Tel. 514-264-5361. Fax: 514-264-6921. Branch office, Montreal, Que. "Huntex" pile fabrics and velours, jogging fleeces, active wear and blanket sleeper fabrics, sliver knits, jacquards, upholstery fabrics and animal fur imitations.
- For. Reps., T.W. Ballan & Co., Auckland, New Zealand, Ronimex, New South Wales, W.W. Stuart & Co., Victoria, Australia.
- (P. & S.M.) N. Roskies; (V.P. & Exp.Mgr.) A. Roskies; (Ops.Mgr.) G. Roskies. Annual Sales (E). Co. Size (E).[Ⓢ]
- Huntington Laboratories of Canada Limited, 15 Victoria Cres., Bramalea, Ont. L6T 1E3. Tel. 416-791-2336. Toll Free: 800-465-5227. Fax: 416-791-2319. Branch offices, St. John's, Nfld., Sydney, N.S., Winnipeg, Man., Edmonton, Alta. Liquid soaps, scrubbing compounds, waxes, floor finishes, deodorants and disinfectants. Brands, "Huntington", "Contrast", "Spal", "Di-Crobe", "Seal-O-San", "Germa-Medica", etc. Parent company, Huntington Laboratories, Inc., Huntington, IN, U.S.A.
- (Purch.Dir.) R. E. Denney; (G.M.) H. Rudin; (Fin.Mgr.) P. Wiser. Annual Sales (C). Co. Size (8).[Ⓢ]
- Huntsman Chemicals Co. of Canada Inc., P.O. Box 231, Mansonville, Que. JOE 1X0. Tel. 514-292-3452. Fax: 514-292-4172. Associates, Huntsman Chemical Corp., Peru, IL, Chesapeake, VA, Rome, GA, U.S.A. "HGG" expandable polystyrene beads.
- (P.) R. Rasband; (Plant Mgr.) T. Willard; (Plant Cont.) G. Laliberte. Annual Sales (D). Co. Size (B).[Ⓢ]
- †Huntsville Timber Products Limited, Box 478, Huntsville, Ont. P0A 1K0. Tel. 705-789-7940. Fax: 705-789-2588. Wooden reels for wire and cable. Parent company, Shaw Industries Limited, Rexdale, Ont.
- (P.) L.E. Shaw; (Exec.V.P.) G.F. Hyland; (V.P.) V.D. Bennett; (Mgr.) D. Hammond. Annual Sales (D). Co. Size (C).[Ⓢ]
- Huppe & Frères Ltée, 41 Nicolet Blvd., P.O. Box 710, Victoriaville, Que. G6P 6V7. Tel. 819-758-1529. Fax: 819-758-3480. Cedar chests, occasional tables, roll top and household desks, wall units. Brand, "Caprice". Parent company, Vic Design Inc., Victoriaville, Que.
- (P.) R. H. Hamel; (G.M.) J. H. Hamel; (S.M.) J. Noel Belhumeur; (Plant Mgr.) G. Tourigny. Annual Sales (C). Co. Size (C).
- Hurley Mining Equipment & Services Inc., P.O. Box 220, Lively, Ont. P0M 2E0. Tel. 705-682-0681. Telex: 067-7397. Head office, Copper Cliff, Ont. Branch office, Latulipe, Que. Reconditioned, remanufactured and new mining equipment and supplies.
- (P.) D. D. Hurley. Annual Sales (C). Co. Size (A).
- Hurley Printing Co. Inc., 361 Elgin St., P.O. Box 576, Brantford, Ont. N3T 5N9. Tel. 519-756-7880. Fax: 519-756-5231. Printers and lithographers.
- (P. & G.M.) L. Gerber; (Sales & Mktg.Mgr.) J. St. Marie; (Cont. & G.M.) Ms. D. Austin; (Prod'n Mgr.) G. Jackson. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Huron Canadian Fabricators Ltd., 63 Birch St., P.O. Box 778, Seaforth, Ont. N0K 1W0. Tel. 519-527-0310. Fax: 519-527-0310. Grain elevators, vertical and horizontal belt conveyors, feed or seed mixers, holding bins, hoppers, grain cleaners, cyclones, also custom fabricating.
- (P.) F. Kloibhofer; (Bookkeeper) Ms. J. Cluff. Annual Sales (8). Co. Size (A).[Ⓢ]
- ★HURON STEEL PRODUCTS (WINDSOR) LTD., 3710 Peter St., Box 7010, Sandwich Stn., Windsor, Ont. N9C 3Y6. Tel. 519-254-2841. Fax: 519-254-4585. Warehouse, 520 Hill St., Windsor, Ont. Plants, 735 Prince Rd. and 1153 Tecumseh Rd. W., Windsor, Ont. Affiliates, Mohawk Metal Products Ltd., Ojibway Metal Products Limited, The Indian Corporation, Windsor, Ont. Stampings for automotive, home and garden, blanks and complete assemblies, production welding, tools, dies, jigs, and fixtures. Parent company, The Algoma Steel Corporation, Limited, Sault Ste. Marie, Ont.
- (P.) L. V. Walsh; (V.P. & Asst. to P.) M.R. Heise; (V.P.Admin.) J. E. Dinsmore; (V.P.Sales & Mktg.) A. Mark Eberhard; (Gen.Plant.Mgr.) R. Drinkwater; (S.) J. A. Macnamara; (Cont.) Mrs. J. Cafe; (Asst.T.) Mrs. P. Sanford; (P.A.) Mrs. M. Silvaggi. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★Huron Technologies Inc., Suite 210, 4550 Highway#7, Woodbridge, Ont. L4L 4Y7. Tel. 416-856-8891. Fax: 416-856-6076. Plant, Kingston, Ont. Subsidiaries, Central Wire Industries Ltd., Perth, Ont., Huron Tech. Corp., Delco, NC, U.S.A. Associates, H.D. Tech Inc., Woodbridge, Ont., H O Process Co., Delco, NC, U.S.A. Electrolytic sodium chlorate cells and systems, electrolytic alkaline hydrogen peroxide process and cells, precious metal coated anodes for the chlorate and chlor-alkali industries, air cathodes, stainless steel and copper base fine wire.
- (P. & C.E.O.) V. Casson; (V.P.) D. Casson; (S.T.) Mrs. M. Hanson; (Res.Dir.) D. Dong; (Engr'g Mgr.) C. Buckingham. Annual Sales (D). Co. Size (D).[Ⓢ]
- Huron Window Corporation, 300 Route 100, Box 1268, Morden, Man. R0G 1J0. Tel. 204-822-6281. Fax: 204-822-6343. PVC awning, casement, picture, bow and bay windows, residential steel entrance doors. Registered trade mark, Huron.
- (C.E.O. & G.M.) V. William Fehr; (Plant Mgr.) E. J. Fehr. Annual Sales (C). Co. Size (A).[Ⓢ]
- †Hurricane Canvas, 19 Polson St., Toronto, Ont. M5A 1A4. Tel. 416-466-7000. Fax: 416-463-5871. Custom marine canvas manufacturing.
- (Prop.) R. Mew. Annual Sales (B). Co. Size (A).
- ★Hurst Equipment Limited, 12 Main St., Bloomingdale, Ont. N0B 1K0. Tel. 519-578-2360. Fax: 519-578-2389.
- Branch office, Amherst, N.S. Plants, Bloomingdale, Ont., Winnipeg, Man. "Hurst" livestock confinement equipment, livestock feeding and ventilating equipment.
- (P.) R. McBay; (Cont.) W.T. Carr; (Br.Mgr.Winnipeg) S. Gerbasi; (Br.Mgr.Amherst) J. Jones. Annual Sales (D). Co. Size (C).[Ⓢ]
- Hurtig, A. & M., Ltd., 262 Portage Ave., Winnipeg, Man. R3C 0B6. Tel. 204-942-4281. Telex: 07-57322. Branch stores, Thunder Bay, Ont., Edmonton and Calgary, Alta. Furs. Brands, "Hurtigs", "Hurtig Furs", "Hurtigizing". Annual Sales (D). Co. Size (C).
- Hurtig Publishers Ltd., 1302, Oxford Tower 10235-101 St., Edmonton, Alta. T5J 3G1. Tel. 403-426-2359. Toll Free: 800-661-6464. Fax: 403-429-5996. Warehouse, 15739 - 116 Ave., Edmonton, Alta. Original Canadian publications, both hard cover and paperback.
- (P.) M.G. Hurtig; (V.P.) S. Hicks; (G.M.) Ms. T. Yaeger. Annual Sales (C). Co. Size (A).[Ⓢ]
- Huscroft, J. H., Ltd., Box 90, Erickson, B.C. V0B 1K0. Tel. 604-428-7106. Fax: 604-428-2366. Lumber, edge glued boards.
- (Mgr.) I.K. Huscroft; (Acct.) Ms. G. Telling. Annual Sales (D). Co. Size (D).[Ⓢ]
- Husky Camper Mfg. Co. Ltd., 3060 Westwood St., Port Coquitlam, B.C. V3C 3L7. Tel. 604-464-4028. Campers and canopy tops.
- (P.) J. Boguski; (Plant Mgr.) T. Boguski. Co. Size (A).
- ★Husky Farm Equipment Limited, R.R. #2, Alma, Ont. N0B 1A0. Tel. 519-846-5329. Fax: 519-846-9378. "Husky" liquid manure pumps, spreaders, barn cleaners.
- (P.) R. Grose; (V.P.Mktg.) W. Grose; (V.P.) G. Grose; (S.T.) Ms. R. Grose; (Purch.) D. Grant. Annual Sales (C). Co. Size (B).
- ★Husky Floor Machine (Que.) Inc., 4281 Rue D'Iberville, Montreal, Que. H2H 2L5. Tel. 514-526-4401. Fax: 514-526-7614. Telex: 05-25134. Branch offices, Halifax, N.S., Ottawa, Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Associates, G.H. Sales and Jig-A-Loo Industries, Montreal, Que., Husky Floor Machines Limited, Toronto, Ont. Industrial floor machines, mop, hand and work platform trucks, sanitary carts, carpet shampoo and steam machines, central built-in, industrial vacuum cleaners and accessories and automatic floor scrubbers batteries. Brands, "Husky", "Voyageur", "Vagabond", "Rug-a-Doo", etc. Parent company, Cie d'Equipement Sanitaire Ltée., Montreal, Que.
- For.Reps., DGAC, France, Applitech, N.A., Switzerland, Inter Image, Holland, Tjerlands, Norway, Sellma, Portugal.
- (P.) P. Hebert; (V.P.) Mrs. C. Gelos-Hebert. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Husky Injection Molding Systems Ltd., P.O. Box 1000, 530 Queen St.S., Bolton, Ont. L7E 5S5. Tel. 416-857-3240. Fax: 416-857-4691. Telex: 06-969705. Sales & Service, Atlanta, GA, Baltimore, MD, Buffalo, NY, Chicago, IL, Dallas, TX, Detroit, MI, Las Vegas, NV, Los Angeles, CA, Philadelphia, Pittsburgh, PA, U.S.A., Australia, Denmark, Japan, Korea, Mexico, New Zealand, Spain, United Kingdom, Venezuela, Freudenberg, West Germany. Plants, Boston, MA, Luxembourg, Wiesbaden, West Germany. Injection molding systems which include machine, mold, robots and product handling equipment for wide range of injection molding applications. Brand, "Husky".
- For.Reps., Keehwa Enterprise Corp., Seoul, Korea; PMI, Garza Garcia, Mexico; Herbert-Brown Machinery, Auckland, New Zealand, and Sydney, Australia; Packaging Plant & Consumables, Johannesburg, S. Africa; Suinpaca C.A., Caracas, Venezuela.
- (P.) R. D. Schad; (V.P.Fin.) P. Hall; (V.P.Mach.Div.) J. Morsch; (V.P.Mold Div.) R. Bake; (V.P.Sales) M. Urquhart. Annual Sales (F). Co. Size (F).[Ⓢ]
- ★Husky Oil Ltd., Box 6525, Stn.D, 707-8th Ave.S.W., Calgary, Alta. T2P 3G7. Tel. 403-298-6111. Fax: 403-298-7464. Telex: 038-22596. Division marketing offices, Winnipeg, Man., Calgary, Alta. Refineries: Lloydminster, Alta., Prince George, B.C. Emulsion plants: Winnipeg, Man., Saskatoon, Swift Current, Yorkton, Sask., Lloydminster, Lethbridge, Edmonton, Alta., Kamloops, B.C. Subsidiaries and Associates: Husky Oil Operations Ltd., Husky Oil Marketing Company a Division of Husky Oil Ltd., Husky Oil International Inc., Pounder Emulsions Ltd., NOVA/Husky Research Corp.Ltd., HRI Inc., Cantara Energy Ltd. Full range of petroleum products including liquified petroleum gas, gasoline, diesel fuel, heavy fuel oil, asphalt emulsions and asphalt products. Brand, "Husky". Marketing symbol, husky dog head.
- (P. & C.E.O.) A. R. Price; (V.P. & C.F.O.) W. R. Miller; (V.P.) D. J. Ferris; (Corp.S. & S. to the Board) J. M. Pa-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- sieka; (V.P.) H. A. Warnock; (T.) R. P. Norris; (Asst.T.) J. A. Evans. Annual Sales (H). Co. Size (G).^⑤
- Hussey Seating Company (Canada) Limited, 20 Torlake Cres., Toronto, Ont. M8Z 1B3. Tel. 416-259-7611. Fax: 416-259-1308. Branch office, Calgary, Alta. Spectator seating, telescopic seating, gymnasium equipment. (Basketball backstops, divider curtains). Parent company, Hussey Corporation, N. Berwick, ME, U.S.A.
- (P.) P.W. Hussey; (G.M.) J. Forshaw; (V.P.Sales) N.D. Demy. Annual Sales (D). Co. Size (C).^②
- ★Hussmann Store Equipment Limited, [Les Equipements de Magasins Hussmann Limitée], 58 Frank St., P.O. Box 550, Brantford, Ont. N3T 5R2. Tel. 519-756-6351. Fax: 519-756-6351. Telex: 061-81120. Branch office, Toronto, Ont. Associates, Palmer Refrigeration Ltd., Halifax, N.S., Refrigeration Hussmann Limitée, Montreal, Quebec City, Hussmann Equipment Ltd., Weston, Ont., Coldstream Products of Canada Ltd., Fleming-Pedlar Limited, Winnipeg, Man. Refrigerated service and self-service display cases, adjustable metal shelving, mechanical checkout stands, condensing units, refrigeration systems, energy devices, unit and walk-in coolers, roof condensers, heat transfer equipment, insulated building panels, beverage coolers. Parent company, Hussmann Corporation, Bridgeton, Mo., U.S.A.
- For.Reps. in United Kingdom, Australia, Mexico, Jamaica, Barbados, Hong Kong, Japan, Philippines, Trinidad, Puerto Rico, Guatemala, South Africa, Germany, Sweden.
- (P.) J.O. Fife; (V.P. & G.M.) D. L. Dowden; (V.P.Mktg.) G. J. Kunkel; (V.P.Mfg.) J. M. Freeborn; (Purch.Mgr.) D. Bennett; (V.P. & G.M.Toronto) T. J. Vollebregt. Annual Sales (E). Co. Size (E).^②
- Hutchings & Patrick, Inc., 100 Champagne Ave. S., P.O. Box 8480, Ottawa, Ont. K1G 3N8. Tel. 613-728-5803. Fax: 613-728-1542. Bookbinders, diaries, albums, social and address books, desk pads, etc. Brand, "H & P".
- (P.) R.A. Patrick; (V.P.) B. Patrick. Annual Sales (C). Co. Size (B).
- ★Hutchinson Industries, 20 Alness St., North York, Ont. M3J 3H4. Tel. 416-661-9330. Toll Free: 800-268-1924. Fax: 416-661-9165. Truck mounted cargo tanks, tank trailers and airport refuellers for transportation of petroleum and chemical products. Parent company, Hutchinson Body Mudguard & Radiator Works Limited.
- For.Rep., Sick & Hrintz, Utica, NY, U.S.A.
- (P.) N. F. Hutchinson; (Prof.Eng.) R. T. Hutchinson; (Prod'n Cont.) J. DeSimone; (Off.Mgr.) E. Briggs; (P.A.) Mrs. G. Cole. Annual Sales (D). Co. Size (C).^②
- Hutton's Custom Woodwork Ltd., 431 Egerton St., P.O. Box 4071, London, Ont. N5W 5G9. Tel. 519-451-4290. Commercial custom woodwork, wooden merchandising displays and office furniture.
- (P.) R. Hutton; (S.M.) J. Stringham. Annual Sales (C). Co. Size (B).
- ★Huyck Canada Ltd/Ltée., BTR Paper Group, One Kenwood Pl., Arnprior, Ont. K7S 1K9. Tel. 613-623-3161. Fax: 613-623-8120. Telex: 053-3193. Plants, Kentville, N.S., Arnprior, Ont. Pulp and papermakers' felts, forming and press fabrics, pulp and papermakers' forming equipment, suction box covers, hydrofoils. Brands, "Huyck", "Porosoft", "Formex", "Form-Fab", "Huymesh", etc. Parent company, BTR Plc, London, England.
- For.Reps., Latin America and Finland.
- (P. & G.M.) G. David Verge; (V.P.Fin.) H. J. Ransom; (V.P.Mktg. & Sales) H. Al Gallon; (Prod.Dev.Mgr.) R. Marchand; (Tech.Mgr.) R. Danby; (Plant Mgr.Arnprior) P. Guevremont; (Plant Mgr.Kentville) G.D. Whitney; (Purch.Mgr.) Mrs. S. Stinson. Annual Sales (E). Co. Size (E).^⑤
- Hy-Grade Millwork, Limited, P.O. Box 108, 7th Ave. & Lauriston St., Saskatoon, Sask. S7K 3K1. Tel. 306-653-1595.
- (P.) D.R. Hipperson. Annual Sales (C). Co. Size (B).
- Hy-Point Feeds Limited, P.O. Box 518, 1950 Brier Park Rd. N.W., Medicine Hat, Alta. T1A 7G5. Tel. 403-527-7121. Fax: 403-527-7333. Feeds and feed supplements. Brand, "Hy-Point".
- (P.) B. Olafson; (G.M.) T.W. Fandrick; (Purch. & Prod'n Mgr.) Ms. T. McKetiak. Annual Sales (D). Co. Size (A).^②
- Hy-Quality Fibres Sales, 79 Spruce St., Cambridge, Ont. N1S 4K4. Tel. 519-621-6750. Reprocessed nylon and polyester waste. Parent company, 511366 Ontario Inc.
- (P.) D. Goldstein; (V.P. & S.T.) L. Lasky; (Plant Supt.) N. Guttman. Annual Sales (B). Co. Size (A).^⑤
- HyPower Canada Ltd., 3223 Millar Ave., Box 2021, Saskatoon, Sask. S7K 3S7. Tel. 306-242-3111. Fax: 306-242-0860. Telex: 074-2357. Branch offices, Regina, Prince Albert, Esterhazy, Sask. Subsidiaries, HyPower Systems Corp., Edmonton, Alta., HyPower Systems (Manitoba) Ltd., Winnipeg, Man., HyPower Systems Ltd., Vancouver, Prince George, B.C. Hydraulic power units, hydraulic winch drives for marine industry, helicopter portable seismic drill.
- (P.) E. Eidem; (G.M.) M. Ogilvie; (S.M.) A. Balon. Annual Sales (D). Co. Size (C).^②
- ★Hybrid Turkeys Inc., 9 Centennial Dr., Kitchener, Ont. N2B 3E9. Tel. 519-578-2740. Fax: 519-578-1870. Telex: 06-955418. Turkey breeding stock and hatching eggs. Parent company, Euribrid B.V., Boxmeer, The Netherlands.
- (P.) J. R. Den Tandt; (Dir.Ops.) L. Weeden; (Sales & Mktg.Mgr.) K. Weeden; (T.) G. Denomme; (Dir.Research) Ms. L. Bagley, Ph.D. Annual Sales (D). Co. Size (D).
- Hycroft China Ltd., Wood St. S.E., Box 519, Medicine Hat, Alta. T1A 7G5. Tel. 403-526-3575. Branch office, Toronto, Ont. Earthenware dishes. Brand, "Little Chief". Co. Size (N/R).
- ★Hyd-Mech Eng. Ltd., 239 Beards Lane, P.O. Box 1030, Woodstock, Ont. N4S 8A4. Tel. 519-537-6751. Fax: 519-539-5843. Vertical and horizontal metal cutting band saws, material handling and sawing system.
- (P.) S. Jasinski; (V.P.) P. Whitehead; (G.M.) C. Jasinski; (Off.Mgr.) Ms. R. Jasinski. Annual Sales (C). Co. Size (C).^②
- Hydra-Fab Industrial Inc., 1740 rue Berlier, Ville de Laval, Que. H7L 4A1. Tel. 514-687-2664. Fax: 514-682-8130. Telex: 05-268651. Branch offices, Halifax, N.S., London, Rexdale, Ont. Plant, Jonquiere, Que. Associate, Centre de Reparations Hydrep Inc., Jonquiere, Que. Portable and stationary filtration units, hydraulic lubrication systems and power units and electro-hydraulic power unit.
- (P.) J.P. DesJardins. Annual Sales (D). Co. Size (B).^②
- ★Hydra-Lift Industries Ltd., 15 East Beaver Creek Rd., Richmond Hill, Ont. L4B 1B3. Tel. 416-731-2464. Toll Free: 800-387-5718. Fax: 416-731-9206. Associate, Bill Ward Sales Ltd., Richmond Hill, Ont. Subsidiary, Hydra Industries Inc., Atlanta, GA, U.S.A. Above ground automotive lifts for automobiles and trucks.
- (P.) W. S. Ward; (Plant Mgr.) R. Harrison. Annual Sales (D). Co. Size (C).^②
- Hydra-Tech Sales & Service Inc., #12, 4826 - 11th St. N.E., Calgary, Alta. T2E 2W7. Tel. 403-250-7400. Fax: 403-250-6794. Hydraulic pumps and jacks, custom designed industrial maintenance tools and presses to 500 tons.
- (P.) D. Reesor; (Prod.Mgr.) W. Slam; (G.M.) Mrs. M. Reesor; (S.M.) R. Brumwell. Annual Sales (C). Co. Size (A).^⑤
- ★HYDRACINE FLUID POWER LTD., 379 Limestone Cres., Downsview, Ont. M3J 2R1. Tel. 416-661-0130. Toll Free: 800-387-3689. Fax: 416-661-6092. Telex: 06-524646. Branch office, Montreal, Que. Hydraulic systems, valves, pumps, motors, winches, filters. Brands, "Racine", "WSI", "Gearmatic", "Schroeder".
- (P. & G.M.) N. Patrick Tolley; (V.P. & Mktg.Mgr.) S. D. Connor. Annual Sales (D). Co. Size (B).^②
- Hydracore Drills Ltd., 2-11911 Machrina Way, Richmond, B.C. V7A 4V3. Tel. 604-272-1862. Fax: 604-271-2963. Surface and underground drills.
- (P.) T. Younie; (Mgr.Prod. & Purch.) N. Spazman. Annual Sales (8). Co. Size (A).
- ★Hydramach, 7303 - 42nd St., Edmonton, Alta. T6B 2T1. Tel. 403-469-4830. Fax: 403-469-5960. Branch office, 4525-68th Ave., Edmonton, Alta. Cranes, hoists, trolleys, runways, and all structures for material handling equipment. Parent company, Fredco Western Ltd.
- (P.) F. Dornan; (G.M.) E. Gnapp; (Shop Foreman) J. Chronik; (Purch.) Ms. J. Gnapp; (Chief Draftsman) G. Stevens. Annual Sales (C). Co. Size (8).
- Hydratec Industries Ltd., 85 Kress St., Box 3324, Regina, Sask. S4P 3H1. Tel. 306-721-2630. Toll Free: 800-667-7712. Fax: 306-721-2495. Hose problem solver, field service press for high pressure hydraulic hose assemblies, Permco gear pumps and motors. Brand, "Hydratec".
- (P.) M.J. Bishop. Annual Sales (B). Co. Size (A).^②
- †Hydraulic Systems Limited, 102 - 11 Morris Dr., Dartmouth, N.S. B3B 1M2. Tel. 902-463-3630. Fax: 902-468-3212. Telex: 019-31567. Hydraulic and pneumatic systems and control panels, diesel-hydraulic and electric-hydraulic power packages, haul-out winch packages.
- (Chmn. & C.E.O.) R. A. Ward; (P.) R. A. Ward; (Acct.) L. Hilchey. Annual Sales (C). Co. Size (A).^②
- Hydraux Manufacturing Ltd., 7461 Pacific Circle, Mississauga, Ont. L5T 2A4. Tel. 416-670-8291. Fax: 416-670-1262. Lift truck parts and attachments, general welding, fabricating, machining, bag bundling and printing machines. Brands, "Hydraux", "Wilby".
- (P.) J. 8aumer. Annual Sales (C). Co. Size (B).^②
- ★Hydro-Flex Inc., 1354 Sandhill Dr., Ancaster, Ont. L9G 4V5. Tel. 416-648-9999. Fax: 416-648-7038. Associate, Hydro-Flex Hose (Western) Limited, Edmonton, Alta. Flexible metal and teflon hose assemblies, cryogenic hose assemblies and fittings, including vacuum insulated transfer hose, stainless steel bellows expansion joints, hydronic connectors, expansion compensators. Brands, "Titeflex", "Flexlube", "Flexpipe", "TLCT", "Anamet".
- (P.) J.D. Whitefield; (Dir.) M.A. Gold. Annual Sales (N/R). Co. Size (A).^②
- HYDRO-QUEBEC, 75 Dorchester Blvd. W., Montreal, Que. H2Z 1A4.** Tel. 514-289-2211. Fax: 514-289-2840. Branch offices and power plants throughout the province. Subsidiaries: Société d'énergie de la Baie James, Hydro-Quebec International. Associates: Churchill Falls (Labrador) Corporation Ltd., Nouveler Inc. Electric power.
- (Chmn. & C.E.O.) R. Drouin; (P. & C.O.O.) C. Boivin; (Exec.V.P.Installations) B. Michel; (Exec.V.P.Ops.) G. Beliveau; (Exec.V.P.Fin. & Admin.) J. A. Hanna; (Exec.V.P.Ext.Markets) J. Guevremont; (Exec.V.P.Que.Markets) J. Finet; (Exec.V.P.Tech. & Int'l Aff. & IREQ) M. Huppe; (V.P.Info. & Pub.Aff.) D. Couture; (Gen.S.) J. Bernier; (V.P.Corp.Plan.) A. Delisle. (See adv. page A1). Annual Sales (F). Co. Size (G).
- Hydrotherm (Canada) Inc., 6B60 Rexwood Rd., Mississauga, Ont. L4V 1L8. Tel. 416-678-9383. Fax: 416-678-9962. Sales offices across Canada. "Hydrotherm" cast iron boilers and hot water systems, "Floor Level" non-ferrous hydronic baseboard heaters, "Hydro-Pulse" sealed combustion boilers, "Space-Pak" air conditioning. Parent company, Hydrotherm Inc., Northvale, NJ, U.S.A.
- (G.M.) R. Reimann. Annual Sales (D). Co. Size (A).
- Hygaard Fine Foods Ltd., 208 Sioux Rd., Sherwood Park, Alta. T8A 3X5. Tel. 403-467-4050. Fax: 403-467-1199. Fast foods, sandwiches and snacks.
- (P.) D. Hygaard; (S.T.) Ms. P. Hygaard; (Plant Mgr.) K. Heeks; (Spec.Ops.Mgr.) D. Hygaard, Jr. Annual Sales (D). Co. Size (C).^②
- Hygenius Incorporated, 1125 Derry Rd., East, Mississauga, Ont. L5T 1P3. Tel. 416-564-1297. Fax: 416-564-1297. electronic components.
- (P.) V. Roze; (V.P.Prod.) G.M. Denham; (Tech.Dir.) M. Missio. Annual Sales (A). Co. Size (A).
- ★Hygiene-Technik Canada Ltd., 4743 Christie Dr., Beamsville, Ont. L0R 1B0. Tel. 416-563-4987. Fax: 416-563-6266. Soap and disinfectant dispensers. Brands, "Ingo-man", "Ingo-top".
- (P.) H. Ophardt; (Mktg.Mgr.) G. Tulloch. Annual Sales (C). Co. Size (A).^②
- Hygrade Cabinet Mfg. Co., 200 Marjorie St, Winnipeg, Man. R3J 1R4. Tel. 204-888-6389.
- (Mgr.) J. Oliphant. Co. Size (N/R).
- ★Hyland Limited, 5 Marconi Court, Bolton, Ont. L7E 1H3. Tel. 416-857-7820. Fax: 416-857-7828. Doors, frames and windows in aluminum, stainless steel, brass and bronze, panels, structural glass wall systems, custom metal forming and rolling, welding, handrails, canopies and fascia.
- (P.) A. Embury; (V.P.) Mrs. J. Embury; (S.M.) M. Embury; (Inside Sales) W. Teodord. Annual Sales (C). Co. Size (A).^⑤
- Hylar Metal Products, 272 Industrial Dr., P.O. Box 830, Regina, Sask. S4P 3B1. Tel. 306-359-1877. Fax: 306-543-2140. Agricultural hubs and spindles, production CNC machining, tool and cutter sharpening, custom plate and structural fabrication, custom blasting and painting, railcar supplies and equipment and "Hyloc" hopper car unloading gate. Parent company, Degelman Industries Ltd., Regina, Sask.
- (Eng.Mgr.) B. J. Bowler; (Sales Rep.) S. Degelman; (S.M.) R. Degelman. Annual Sales (D). Co. Size (D).^⑤
- ★Hymac Ltd./Ltée., 1867 Berlier St., Laval, Que. H7L 3S4. Tel. 514-337-4750. Fax: 514-686-1563. Telex: 05-27366. Branch office, Toronto, Ont., Burnaby, B.C. Plant, 2995 Le Corbusier Blvd., Laval, Que. Subsidiary, Hymac Corporation, Atlanta, GA, Rhinelander, WI, U.S.A. Pulp and paper mill machinery. Brand, "Hymac".
- For.Reps.: International Mill Supply de Mexico, S.A.; Wilco Service Inc., Kent, WA, Mexim Industries Inc., New York, NY, U.S.A., C & C Papertech, Hong Kong.
- (P.) T. P. Kriesser; (V.P.) J. E. MacDonald; (V.P.) C. Polegato; (V.P.) S. A. Rowland; (V.P.) G. D. Richardson;

- (Compt.) J. Prendergast; (Plant Mgr.) K. Morgan; (Reg. S.M.Burnaby) R. T. Southin; (Reg.S.M., Toronto) C. Doupe; (Mktg.Serv.Mgr.) Ms. H. J. Howell. Annual Sales (E). Co. Size (F).⑤
- ★Hymac Machine Shop Ltd., 100 Barrick Rd., Port Colborne, Ont. L3K 5Z5. Tel. 416-835-8112. Fax: 416-835-1733. Turbines and custom products.
(P.) C. Vankralingen. Annual Sales (C). Co. Size (8).⑥
- ★Hymarc Ltd., 38 Auriga Dr., Nepean, Ont. K2E 8A5. Tel. 613-727-1584. Fax: 613-727-0441. "Hyscan" laser based, three dimensional machine vision system.
(P.) F. Livingstone; (V.P.) A. Fraser. Annual Sales (8). Co. Size (A).⑥
- ★Hymatic Controls Limited, 3426 Mainway, Burlington, Ont. L7M 1A9. Tel. 416-335-0881. Fax: 416-335-4184. Telex: 061-5252. Associate, Basic Hydraulics Limited, Welland, Ont. Electric servo systems, hydraulic pressure transducers and related controls, displays, etc. also salt spreader controls, hydraulic proportional amplifiers, power regulators.
(G.M.) E.J. de Waard; (S.M.) P. Iversen P.Eng. Annual Sales (C). Co. Size (A).⑤
- Hypack Ltd./Ltée., 55 Medulla Ave., Toronto, Ont. M8Z 5L6. Tel. 416-232-1733. High and low density film, tissue, notion and millinery bags, supermarket sacks, department store shopping bags. Brands, "Hymobags", "Hymothene", "Poly-O-Sacs".
(P.) H. Rosenbloom; (V.P.) A. Lynch; (V.P.) N. Lang; (G.M.) G. Maldoff. Annual Sales (N/R). Co. Size (D).⑥
- Hyndman Foods Ltd., Spencerville, Ont. K0E 1X0. Tel. 613-989-5760. "Hyndman" cheese.
(P.) J.L. Pelton; (Mgr.) D. Barkley; (Mgr.) D. Piche. Annual Sales (C). Co. Size (A).
- ★Hypernetics Limited, 110 Decosta St., P.O. Box 236, Arnprior, Ont. K7S 3H4. Tel. 613-623-4225. Fax: 613-623-8603. Flow control valves, flow rate regulators, aircraft wheel speed transducers, instrument digital and failure warning indicators. Brands, "Linflo", "Hyperdex I".
For.Reps.: Eagle Industries, Japan; Tekelec Airtronic, France, E & S. Technologies, U.S.A.
(P. & G.M.) E.J. Mulvey; (P.A.) L. Roy; (Chief Eng.) E. Ridgen. Annual Sales (C). Co. Size (8).
- Hydroglix Inc., 358 McArthur, St-Laurent, Que. H4T 1X8. Tel. 514-733-1870. Fax: 514-733-4605. Commercial printing, catalogues, brochures, flyers, tags and labels, etc.
(P.) I. Fruchter. Annual Sales (8). Co. Size (A).
- Hyseco Fluid Systems Ltd., 145 West 2nd Ave., Vancouver, B.C. V5Y 188. Tel. 604-879-8851. Fax: 604-879-8880. Branch office, Nanaimo, B.C. Hydraulic cylinders, presses, winches, hydraulic conveyor drives, hydraulic power units, hydrostatic transmission drives, pipe squeezers, drilled hydraulic manifolds, etc. Brand, "Hyseco".
(P.) R. Walters; (V.P.) K. Minielly. Annual Sales (C). Co. Size (A).⑤
- Hyster Canada Limited, 1515 Matheson Blvd.E., Mississauga, Ont. L4W 2P5. Tel. 416-238-0207. Telex: 06-968664. Fork lift trucks. Brand, "Hyster". Parent company, Hyster Company, Portland, OR, U.S.A.
(G.M.) J.G. Chapman; (Fin.Mgr.) A. Dryden. Annual Sales (E). Co. Size (C).
- ★Hytec Plumbing Products, Spallumcheen Ind'l Pk., Armstrong, B.C. V0E 1R0. Tel. 604-546-3067. Fax: 604-546-8677. Branch offices, Mississauga, Ont., Calgary, Edmonton, Alta., Langley, B.C. Plant, Cornwall, Ont. "Hytec" fiberglass baths and showers, "Hydrolux" spas and acrylic shower baths. Parent company, Kohler Ltd., Etobicoke, Ont.
(Western Cdn.Sales Mgr.) M. O'Fallon. Annual Sales (D). Co. Size (C).⑥
- Hyundai Auto Canada Inc., 100 boul. de l'Aéroport, Bromont, Que. JOE 1L0. Tel. 514-534-3750. Automobiles.
(Dir.Hum.Res.) N. Rheault.
- I
- I.A.F. Exploitation., See Institut Armand-Frappier.
- I.B.E. Carpets, Inc., [Tapis I.B.E. Inc.], 314-4th Ave., Irberville, Que. J2X 1W9. Tel. 514-347-5396. Fax: 514-347-2434. Tufted carpets, door and bathroom mats.
(P.) R.Y. Champagne. Annual Sales (C). Co. Size (B).⑤
- ★I 8 G Canada Ltd., 4278 Bartlett Rd., Box 2000, Beamsville, Ont. L0R 1B0. Tel. 416-563-8276. Fax: 416-563-8011. Architectural skylighting, barrel vaults, passage-ways, canopies, domes.
(P. & G.M.) G. Paul Davison; (Purch.Mgr.) Ms. J. Ciesla. Annual Sales (C). Co. Size (8).⑥
- I8M Canada Ltd., 3500 Steeles Ave.E., Markham, Ont. L3R 2Z1. Tel. 416-296-8888. Fax: 416-474-3409. Branch offices in major centres across Canada. Plants, 700 Airport Blvd, Bromont, Que. 844 Don Mills Rd., Don Mills, Ont. Microelectronic substrates, computer supplies, intelligent power systems, memory and logic cards. Parent company, IBM World Trade, Mount Pleasant, N.Y., U.S.A.
Foreign sales handled by parent company.
(Chmn. & C.E.O.) J.M. Thompson; (V.P.Fin & Plan'g) K.E. Barsoum; (V.P.Mfg. & Dev.) W.J. McClean; (V.P.Info. & Mktg.Serv.) D.D.Myles; (V.P.Mktg. & Serv.) P.F. Webb. Annual Sales (I). Co. Size (G).⑥
- ★ICAM Technologies Corporation, 1900 Sources Blvd., Pointe Claire, Que. H9R 4Z3. Tel. 514-697-8033. Fax: 514-697-8621. Branch offices, Winnipeg, Man., Southfield, MI, U.S.A. CAD/CAM software and systems. Brands, "CAM 5S", "Auto-CAM", "MeCAM 10", "CAM-Fams".
For.Reps., Alpha Precision Instrumentation Corp., Unitech Computer Co., Taipei, Taiwan; Chartered Electronics, Singapore; Korea CADD Engineering Ltd., Seoul, Korea; Hong Kong Productivity Council and Camco Technology, Kowloon, Hong Kong; Control Data Corp., Minneapolis, MN, U.S.A.; Blue Star Limited, Bombay, India; Industrias Villares S.A., Sao Paulo, Brazil.
(P.) J. G. Nassr, Sr.; (Dir.Mktg.) J. J. Nassr, Jr.; (Acct. Mgr.) Ms. S. Vroye. Annual Sales (C). Co. Size (B).
- ★ICI Canada Inc., P.O. Box 200, Stn. "A", North York, Ont. M2N 6H2. Tel. 416-229-7000. Fax: 416-229-7752. Telex: 06-986505. Principal offices, St. John's, Labrador City, Nfld., Dartmouth, N.S., Fredericton, N.B., Lachine, McMasterville, Tracy, Longueuil, Montreal, Que., Toronto, London, Sudbury, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Abercrombie, N.S., Dalhousie, N.B., Montreal, Laval, McMasterville, Becancour, Beloeil, Brownsburg, Thetford, Sept Iles, Que., Burlington, Concord, Cornwall, Courtright, Mississauga, Toronto, Ont., Thompson, Man., Carseland, Alta., Tappen, B.C. Subsidiaries and associates, Agrocentre Farnham Inc., Agrocentre St. Hyacinthe Inc., Agrocentre St. Pie Inc., Agrocentre St. Remi Inc., Agrocentre Vinisoi Inc., Alchem Inc., Atlas de Mexico, S.A. de C.V., Bapco Inc., Bay Industries Limited, Belmont Farm Supply Inc., Bluewater Agromart Limited, Boyes Explosives Limited, Brussels Agromart Ltd., BXL Bulk Explosives Limited, C-I-L Corporation of America, C-I-L (Quebec) Inc., CXA Ltd./CXA Ltée., Canso Chemicals Limited, Cardinal Farm Supply Limited, Continental Explosives Limited, Cornwall Chemicals Limited, Dreau Oil & Gas Limited, East - Chem. Inc., Excil Inc., Exploror Inc., Explosifs Saguenay Inc., Explosivos Mexicanos, S.A. de C.V., Expro Chemical Products Inc., Fingal Farm Supply Limited, Grand Falls Agromart Ltd./Agrocentre Grand Falls Ltée., Grand River Farm Supply Limited, Hartland Agromart Ltd., Harvex Agromart Inc., Hi-Weld Inc., Hogg's Farm Supply Limited, Innosyl Inc., L'Environnement Eaglebrook Quebec Ltée., Les Engrais Lanaudiere Inc., Les Explosifs Chretien, Macrobles Limited, Maple Farm Supply Limited, Max Underhill's Farm Supply Limited, Munro Fertilizers Ltd., Northland Explosives Inc., Nuwest Explosives Inc., Oakwood Agromart Ltd., Oxford Agropor Ltd., Porcupine Powder Company Inc., Sabag Inc., Scotland Agromart Ltd., Setterington's Fertilizer Service Limited, SOPEC, Sprucedale Agromart Limited, Techmaster Well Services Inc., Techmaster Well Services (H.K.) Limited, Tri-County Agromart Ltd., Tricil Limited, Watford Grain and Feed Limited, West African Explosives & Chemicals Limited, 164477 Canada Limited, ICI Paints (Canada) Inc. Agricultural and industrial chemicals/fertilizers, acids, ammonia, ammonium chloride, nitrates, caustic soda, chlorine, explosives, industrial and decorative paints and finishes, resins, polyurethanes, waste management, water treatment chemicals. Parent company, Imperial Chemical Industries PLC (U.K.).
Foreign representatives throughout the world.
(Chmn.) B. H. Lochtenberg, Ph.D.; (P. & C.E.O.) J. G. Spence; (P., Explosives Grp.) R. W. Clark; (Sr.V.P.) J. A. Howell; (C.F.O.) I. M. Young; (V.P.Hum.Res.) A. Keith Willard; (V.P.Mfg., Eng. & Occup.Health) F. Van Zeggeren; (V.P.Info.Resources) W. G. Evans; (Corp.S.) S. E. Hunt; (T.) M. C. Fitzsimmons; (Cont.) R. W. Savage; (Chief Legal Couns.) G. L. Sheasgreen; (Dir.Corp.Aff.) Ms. P. J. Preston. Annual Sales (I). Co. Size (G).
- ICI Chipman, a Business of ICI Canada Inc., 400 Jones Rd., Box 9100, Stoney Creek, Ont. L8G 3Z1. Tel. 416-643-4123. Fax: 416-643-4978. Telex: 061-8631. Branch offices, Longueuil, Que., Winnipeg, Man. Plants, Laval, Que., Stoney Creek, Thamesville, Ont., Calgary, Alta. Insecticides, fungicides, weed and brush killers, home, lawn and garden chemicals and fertilizers, seed treatments and soil sterilants. Parent company, ICI Canada Inc., Toronto, Ont.
(P. & G.M.) H. Brown, Ph.D; (Cont.) P. Tawlin; (Dir. Mktg.AgrChem) R. Durand; (Dir. H&G) G. MacDougall; (Dir.Ops.) C. Trail; (Human Res.Mgr.) R. Festerini; (Dir. R&D) J. Stewart; (Dir.Sales) E. Johnson. Annual Sales (E). Co. Size (E).
- IC L Computers Canada Ltd., 2700 Matheson Blvd. E, Ste 300, E. Tower, Mississauga, Ont. L4W 4V9. Tel. 416-238-5006. Fax: 416-620-8888. Branch offices, Montreal, Que., Vancouver, B.C. Distributed network systems, retail point-of-sale network, departmental office systems. Parent company, STC International Computers Ltd.
(Nat.Sales Dir.) D. Gusse; (Nat.Serv.Dir.) B. Burger. Annual Sales (E). Co. Size (D).⑥
- ★ICL Engineering Ltd., 10111 River Dr., Richmond, B.C. V6X 1Z2. Tel. 604-278-9721. Fax: 604-270-6286. Telex: 043-55763. Associate, Maritime Fiberglass Fabricators Ltd., Minto, N.B. Fiberglass reinforced polyester pipe, fittings and fabrications, fiberglass tanks, panels, etc. Brand, "ICL".
(Mng.Dir.) F.W. Killam; (Mfg.Mgr.) W. Printz; (S.M.) B. Milne. Annual Sales (D). Co. Size (D).⑤
- ★ICL-International Connectors Limited, 7611 Bath Rd., Mississauga, Ont. L4T 3T1. Tel. 416-673-1255. Fax: 416-678-9059. Cable assemblies, connectors, computer accessories. Parent company, Prelco Electronics Ltd., Mississauga, Ont.
(P.) J. B. Schachter; (V.P.) Mrs. R. B. Schachter. Annual Sales (8). Co. Size (A).⑥
- ★I.C.M./Krebsoge, 7 Michigan Blvd., St. Thomas, Ont. N5P 1H1. Tel. 519-631-4880. Fax: 519-822-3075. Rubber and metal assemblies for automotive suspensions, structural powder metal components for the automotive agricultural, industrial and appliance markets. Parent company, ICM/Krebsoge, MI, U.S.A.
Foreign representative in U.S.A.
(G.M.) R. Howard; (Tech.Mgr.) J. Matthews; (Plant Mgr.) R. Oosterveld; (Cont.) L.M. Sievenpiper. Annual Sales (E). Co. Size (F).⑤
- ★ICN Canada Limited/Limitée, 1956 Bourdon St., Montreal, Que. H4M 1V1. Tel. 514-744-6792. Toll Free: 800-361-1552. Fax: 514-744-1842. Telex: 05-827781. Associate, ICN Biomedicals, Mississauga, Ont. Pharmaceutical, and surgical manufacturing. Parent company, ICN Pharmaceuticals Inc., Costa Mesa, CA, U.S.A.
For.Reps.: England, France, Holland, Pakistan, Belgium, Greece, Switzerland, Italy, Finland, Portugal, Sweden, Australia, New Zealand, Hong Kong, Taiwan, Indonesia, Japan, Philippines, Argentina, Haiti, Peru, Suriname, Honduras, Chile, Costa Rica, Panama, Venezuela, Lebanon, Sudan, Syria, Israel, Bahrain, Jordan, Oman, U.A.E., Kenya, Qatar, Kuwait, Saudi Arabia, Yemen.
(C.E.O.) G. Komlenac; (V.P.Mktg. & Sales) B. Tremblay. Annual Sales (D). Co. Size (D).⑥
- ★IDACOM Electronics Ltd., 4211 - 95 St., Edmonton, Alta. T6E 5R6. Tel. 403-462-4545. Toll Free: 800-661-3868. Fax: 403-462-4869. Telex: 037-3315. Branch offices, Montreal, Que., Toronto, Ont., Vancouver, B.C., Chicago, IL, Dallas, TX, Los Angeles, CA, New York, NY, San Jose, NM, Washington, DC, U.S.A., Darmstadt, W.Germany. Data communications protocol test equipment.
For.Reps., J3TEL, Les Ulis, France; DDS, Munich, W.Germany; Telena Data, Milan, Italy; Idetel SA, Madrid, Spain; Telelogic, Uppsala, Sweden; Industrade AG, Wallisellen, Switzerland; Jebson, Hong Kong; Cadtech Inc., Tokyo, Japan; Tricom, Seoul, Korea; Mulpha, Singapore; U-Tech, Taiwan.
(P.) W. Stein; (Exec.V.P. R&D) W.B. Davis; (V.P.Engr'g) S. Hale; (V.P.Sales & Mktg.) G. Ferch; (V.P.Mfg.) M. Harildstad; (V.P.Fin.) J. Yang. Annual Sales (D). Co. Size (D).⑥
- I.D.C. Tretonics Limited, P.O. Box 2104 Stn. B, St. Catharines, Ont. L2M 6P5. Tel. 416-684-0609. Seating systems for wheelchairs, prone stands and plastic trays for wheelchairs.
(P.) R. Quailon; (S.) S. Hauck. Annual Sales (A). Co. Size (A).
- IDI Electric (Canada) Limited, 33 Fuller Rd., Ajax, Ont. L1S 2E1. Tel. 416-683-3400. Fax: 416-683-0209. Branch office, Montreal, Que. Electric apparatus, conduit access-

† Indicates firms seriously interested in export trade.

© Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both © and ⑤.

sories, etc. Brands, "Ideal", "Wire Lube", "Wing-Nut", "Yellow 77", "Stripmaster", etc. Parent company, Ideal Industries Inc., Sycamore, IL, U.S.A.

(G.M.) L. Krause; (P.A.) A. McPhee; (Mktg. Mgr.) D. Ryan; (Prod. Mgr.) M. England. Annual Sales (D). Co. Size (C).

- ★I.D.M.D. Manufacturing Inc., 110 Milner Ave., Scarborough, Ont. M1S 3R2. Tel. 416-299-4865. Fax: 416-292-9759. Branch office, New York, NY, U.S.A. Associate, Total Display. Point-of-purchase displays and merchandisers, pharmaceutical packaging, premium products.

(P.) W. S. Fielding, C.A.; (V.P. Sales) J. Fielding; (Off. Mgr.) Ms. V. McCleury. Annual Sales (D). Co. Size (D).⑤

- ★IEC-Holden Inc., 8180 Cote de Liesse Rd., Montreal, Que. H4T 1G8. Tel. 514-735-4371. Fax: 514-342-3944. Branch offices, Toronto, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Kelowna, Vancouver, B.C. Railroad supplies and industrial equipment.

(P.) R.B. Winsor; (Cont.) Ms. K. Thibodeau; (V.P. Sales) R.E. Waring; (V.P. Ops) W. MacDonell. Annual Sales (D). Co. Size (C).⑤

- ★I.E.X. Canadian Lubricators Inc., 271 Glidden Rd., Unit 16, Brampton, Ont. L6W 1H9. Tel. 416-450-7177. Fax: 416-453-0491. Custom conveyor maintenance systems for auto and paint coating, high temperature penetrating lubricants and greases.

For.Rep., Mighty Lube Systematic Lubrication, Fremont, MI, U.S.A.

(P.) F. L. McDonald; (Dir. Eng.) N.S. Pui. Annual Sales (C). Co. Size (B).⑤

- ★IGI International Waxes, 50 Salome Drive, Agincourt, Ont. M1S 3A8. Tel. 416-293-4151. Fax: 416-293-0344. Telex: 065-25338. Wax microcrystalline wax paraffin oil, technical USP and adhesives. Brand names, "Microsere", "K-Tac", "Microbond", etc.

(P.) D. Azia; (V.P. Mktg.) W. J. Anthony; (V.P. Fin.) K. Smith; (Mfg. Mgr.) R. LeMotte; (P.A.) J. Roulston; (Tech. Dir.) I. Davie. Annual Sales (E). Co. Size (D).

I.G.I. Machine & Tool Ltd., 59 Howden Rd., Unit #C, Scarborough, Ont. M1R 3C7. Tel. 416-751-2400. Fax: 416-751-2575. Subsidiary, I.G.I. Precision Ltd. Custom built processing and packaging equipment, powder mixers, conveyors, filling equipment (powder and liquid), capping machines, cartoners, coating pans, lead moulds, battery parts, etc.

(P. & S.M.) J. Pickett. Annual Sales (B). Co. Size (A).⑤

- ★IIC Industries Ltd., 396 McGregor Road S., P.O. Box 415, Sarnia, Ont. N7T 7J2. Tel. 519-336-0640. Fax: 519-336-4263. Plant, Sarnia, Ont. Compressor valves, bearings.

(P.) P. Soiffer; (Mgr.) Mrs. S. Chappell. Annual Sales (C). Co. Size (A).⑤

- ★I.J. Manufacturing Ltd., 1255 - 12th St., Kamloops, B.C. V2B 3C8. Tel. 604-376-1021. Fax: 604-376-2324. Wood frame sealed unit windows, patio door units, door jams.

(P.) I. Jakic; (G.M.) L. Lamarche; (S.M.) Ms. A. Jakic. Annual Sales (C). Co. Size (A).⑤

- ★IKO Industries Ltd., 1600 - 42nd Ave. S.E., Calgary, Alta. T2G 1Z8. Tel. 403-265-6022. Fax: 403-266-2644. Branch office, Toronto, Ont. Plants, Brampton, Hawkesbury, Ont. Associate, CanRoof Corp., Toronto, Ont., Iko Sales International N.V., Antwerp, Belgium. Subsidiary, IKO (Manitoba) Ltd., Winnipeg, Man. Asphalt shingles, roll roofing, saturated felt, modified bitumen, felt paper, fiberboard, sheathing and insulation. Brands, "Armour Seal Supreme", "Aristocrat", "Modiflex", "Kolamax", etc. Parent company, IKO Sales Ltd.

For.Rep., IKO Industries Inc., Chicago, IL, U.S.A.

(P.) H. Koschitzky; (V.P.) S. Koschitzky; (V.P. Fin.) M. Vaughan; (Q.C. Mgr.) A. Lodge. Annual Sales (G). Co. Size (F).

IKS Canadian Knife & Saw Ltd., 1090 Aerowood Dr. #7, Mississauga, Ont. L4W 1Y5. Tel. 416-624-0160. Fax: 416-621-2925. Telex: 06-961341. Plant, Langley, B.C. Machine knives for metal, paper and woodworking industry, saw blades. Parent company, International Knife & Saw Inc., Cincinnati, OH, U.S.A.

For.Reps., International Knife & Saw - Hannaco Div., Florence, SC, American Custom Metals, Cincinnati, OH, U.S.A.

(V.P.) B. Esgen; (Cust. Serv. Mgr.) W. Verdi Gough. Annual Sales (D). Co. Size (B).⑤

- ★ILP, 1350 East 4th Ave., Vancouver, B.C. V5N 1J5. Tel. 604-255-5000. Fax: 604-255-2212. Coin operated coat check machines, coat hangers, lockers, antishiplifting

devices, closed circuit T.V. and tagging systems, burglar alarms.

(P.) I. J. Abramson; (V.P. Mktg.) J. Grant; (V.P. Fin.) B.L. Waite; (Plant Mgr.) M. Sami; (Prod'n Mgr.) A. Kuchna; (Purch. Mgr.) J. Beck; (S.M.) G.L. Greenwood. Annual Sales (B). Co. Size (B).⑤

- ★ILP Manufacturing Inc., 250 Wildcat Rd., Downsview, Ont. M3J 2N5. Tel. 416-667-9914. Fax: 416-667-8928. Toroidal power transformers, audio amplifier modules. Brand, "Plitron".

For.Reps., Los Angeles, CA, Boston, MA, U.S.A.

(P.) H. Gladstone; (V.P. Design) B. Gladstone. Annual Sales (C). Co. Size (B).⑤

- †IMC International Mascot Corp., 9376-49th St., Edmonton, Alta. T6B 2L7. Tel. 403-465-7906. Fax: 403-469-2133. Branch office, Toronto, Ont. Custom designed character costumes and mascots.

(P.) B. Baker; (V.P.) J. Leveille. Annual Sales (B). Co. Size (A).⑤

- I.M.F.S. International Marine Floatation Systems Inc., 3473 River Rd. W., Delta, B.C. V4K 3N2. Tel. 604-946-4544. Fax: 604-946-6796. Reinforced concrete floats, floating homes and commercial buildings, marinas, "Danbuoy" docks and connector system, and "Sealo" storage system for fluid materials.

(P.) D. Wittenberg; (Exec. V.P.) M. McCallum. Annual Sales (C). Co. Size (A).

- ★I.M.I. (Ishii Monbatt Int'l Inc.), 8755 Place Crescent No. 4, Anjou, Que. H1J 1A9. Tel. 514-352-4810. Toll Free: 800-361-3565. Fax: 514-353-2505. Furniture, millwork, architectural woodwork and doors. Parent company, Maxibo Inc.

(P.) G. McNicoll; (Purch. Dir.) M. Daiele; (Sales Dir.) S. Noreau; (Cont.) R. Charron; (Mgr.) G. Rousseau. Annual Sales (D). Co. Size (C).

- ★I.M.O. Foods Limited Canada, 26 Water St., P.O. Box 236, Yarmouth, N.S. B5A 4B2. Tel. 902-742-3519. Fax: 902-742-0908. Telex: 06-367-00885. Sales office, Halifax, N.S. Canned natural smoked kipper fillets, herring and mackerel fillets in various sauces. Brands, "Kersen", "Escargots de Mer".

(P.) S. Hughes; (Prod'n Mgr.) C. Surette; (Qual. Cont.) M. Surette; (Acct.) J. Hughes; (P.A.) L. Smith. Annual Sales (C). Co. Size (D).⑤

- ★I.M.P. Group Limited, Suite 400, 2651 Dutch Village Rd., Halifax, N.S. B3L 4T1. Tel. 902-453-2400. Fax: 902-453-6674. Telex: 019-21668. Aerospace and Aviation Services Div., Halifax Int'l Airport. Branch office, Ottawa, Ont. Branch plant, Hammonds Plains, N.S. Aircraft cable harnesses, plastic pipe thread protectors and casings, injection moulded plastics, aircraft and helicopter repair and overhaul, aerospace engineering. Parent company, Industrial Marine Products Limited, Halifax, N.S.

(P.) K. C. Rowe; (V.P.) W. R. Horne; (Dir. Mktg.) H. L. Connor. Annual Sales (G). Co. Size (G).⑤

IMS Coils & Unit Heaters Ltd. Mac Wood Div., 17 Sheard Ave., Brampton, Ont. L6Y 1J3. Tel. 416-451-0244. Fax: 416-451-4551. Industrial heating, also heating for greenhouses, brooders, mining equipment, etc., also general machining and fabricating. Brands, "Radia-Fin" pipe, "Long Tom" air legs.

(G.M.) R.J. Whyte. Annual Sales (C). Co. Size (A).⑤

IMS International Mailing Systems Limited, 50 Riviera Dr., Markham, Ont. L3R 5M1. Tel. 416-475-3722. Toll Free: 800-263-3316. Fax: 416-475-7699. Branch office, St-Laurent, Que. Mailing machines and meters, labels and tapes, electronic postal scales, manifest and mailroom management systems. Brands, "Hasler", "IMS". Parent company, Ascom A.G. Berne, Switzerland.

(P.) P. N. Siddal; (Mktg. Mgr.) J. Latour; (Cont.) B. Kelly. Annual Sales (D). Co. Size (C).⑤

- ★IMT CRANES CANADA LTD., Box 997, 475 Memorial Ave., Orillia, Ont. L3V 6K8. Tel. 705-325-7458. Toll Free: (416, 519, 613, 705, 807) 800-461-0276, (204, 306, 403, 418, 506, 514, 604, 709, 819, 902, N.E. U.S.A.) 800-461-0297. Fax: 705-325-7624. "IMT" service truck bodies, articulated hydraulic cranes and related equipment, electric/hydraulic loading gates and engine mounted air compressors. Parent company, Iowa Mold Tooling Co. Inc., Garner, IA, U.S.A.

(G.M.) K. D. Dice; (S.M.) A. Wilson; (Mktg. Mgr.) G. McNaughton. Annual Sales (C). Co. Size (A).⑤

I.M.W. Industries Ltd., 45831 Hocking Ave., Chilliwack, B.C. V2P 1B5. Tel. 604-795-9491. Fax: 604-792-3806. Culvert and metal forming systems, natural gas dispensers and compressors.

For. Reps., Seastate CNG, Rotterdam, The Netherlands; Petrolcarbon Equipment Division Ltda., Colombia, South America.

(P.) J. Nyssen; (V.P.) F. Feistmann; (Compt.) J. Wiebe. Annual Sales (C). Co. Size (B).

- ★I.P. Constructors Ltd., 5430 - 30th St. S.E., Calgary, Alta. T2C 1G2. Tel. 403-279-7553. Fax: 403-279-3635. Telex: 03-821154. Branch office and plant, 3131-57th Ave. S.E., Calgary, Alta. Associate, Zantec Inc., Calgary, Alta. Water treatment plants and equipment, oilfield water treatment and injection stations, oily waste water treatment and degassing, fired heaters and reboilers, oil and gas separators and filters, vacuum and stripper degasification equipment, hydrocarbon gas and liquid sweetening and dehydration.

(P. & G.M.) J. Stewart Mulvey; (V.P.) B. Powell; (Cont.) G. Karsten; (Prod'n Co-ord.) S. Kassam; (P.A.) Ms. J. Cork. Annual Sales (D). Co. Size (C).⑤

IPC Resistors Inc., P.O. Box 454 Stn. A, Mississauga, Ont. L5A 3A2. Tel. 416-673-1553. Fax: 416-673-8472. Power and natural grounding resistors.

(P.) D. Dannawi; (Mktg. Mgr.) D. Little; (Acct.) A. Mohamed; (Supv'r) K. Jaii; (Buyer) A. Qader. Annual Sales (C). Co. Size (N/R).

I.P.E.C. Industrial Controls Ltd., 695 Petrolia Rd., Downsview, Ont. M3J 2N6. Tel. 416-665-7877. Fax: 416-665-8112. Solenoid and pneumatic valves, pneumatic and hydraulic cylinders, vacuum pumps, micro and proximity switches, etc. Brands, "Honeywell", "Humphrey", "Compair", "SMC".

(G.M.) A. Stevens; (Purch. Mgr.) J. Stevens. Annual Sales (C). Co. Size (A).⑤

- ★IPL Inc., 140 Commerciale, St. Damien, Que. G0R 2Y0. Tel. 418-789-2880. Toll Free: (418, 514, B19) 800-463-7083, (416, 506, 519, 613, 705, 709, B07, 902) 800-463-7092. Fax: 418-789-3153. Telex: 051-3973. Branch offices, Dieppe, N.B., Montreal, Que., Brampton, Ont., North Andover, MA, Sarasota, FL, Syracuse, NY, U.S.A. Plant, Edmundston, N.B. Associates, EPB, Edmundston, N.B., IPL Products, MA, U.S.A. Packaging pallets for containers, beverage cases, fish boxes, tote boxes and containers for food, forestry, recycling and waste management programs, custom moulding including automotive parts, housewares, patio furniture, lawn edging and products for the maple syrup industry.

(Chmn.) J. Metivier; (P.) R. Metivier; (V.P. Admin. Serv.) F. Mercier; (V.P. Fin.) F. Bechard; (V.P. R&D) J.M. Chabot; (Mktg. & Sales Dir.) C. Trepanier; (Mgmt. & Sales Dir.) M. A. Bisson; (Reg. S.M.) D. Lachance; (Reg. S.M.) A. Cassir; (Reg. S.M.) R. Mackey; (Mfg. Ops. Dir.) L. R. Tremblay; (Hum. Res. Dir.) D. Dallaire. Annual Sales (E). Co. Size (F).⑤

IRC Resistors, Division of Renfrew Electric Co. Limited, 1210 Birchmount Rd., Scarborough, Ont. M1P 2C3. Tel. 416-752-4611. Fax: 416-752-4614. "IRC" resistors.

(S.M.) A. Shelson. Annual Sales (C). Co. Size (B).⑤

- ★IRD (International Road Dynamics), 702-43rd St. E., Saskatoon, Sask. S7K 3T9. Tel. 306-934-6777. Fax: 306-242-5599. Branch offices, Etobicoke, Ont., Red Deer, Alta., Vancouver, B.C., Boston, MA, U.S.A. Plant, Montague, MI, U.S.A. Associates, TTI Transport Technologie Inc., Dorval, Que., Data Dynamics, Ont. Traffic counters, vehicle classifiers, weigh scales for transportation, law enforcement systems, computer piloted traffic and data collection system, weigh-in-motion systems.

For.Reps., U.S.A., Italy, Saudi Arabia, Argentina, Chile, Wales, S. Korea.

(P.) T. Bergan; (Acct.) L. Greene; (Mktg. Rep.) B. Taylor; (Mktg. Rep.) J. Madek. Annual Sales (C). Co. Size (B).⑤

- ★IRD Mechanalysis Ltd., 877 Barton St. E., P.O. Box 9124, Stoney Creek, Ont. L8G 3X7. Tel. 416-643-4284. Fax: 416-643-1143. Branch offices, Halifax, N.S., Candiac, Que., Stoney Creek, Ont., Edmonton, Calgary, Alta., Burnaby, B.C. Plants, Columbus, OH, U.S.A., Chester, England. Associates, IRD Mechanalysis Inc., Columbus, Ohio, U.S.A.; I.R.D. Mechanalysis (U.K.) Ltd., Chesham, England, IRD Mechanalysis (India) Ltd., Bombay, India; IRD Mechanalysis Ltd., Sydney, Australia, Sevres, France and Brussels, Belgium. Vibration/noise and "Spike Energy" meters and analyzers, machine condition measurement monitors, data acquisition and storage instruments, portable dynamic balancing machines, bearing wear detector, machine condition surveillance systems and automated tool action monitor systems. Parent company, Dobson Park Industries, Wigan, England.

(P.) A.G. Goodyear; (P.A.) Mrs. L. Gunter; (Ops. Mgr.) R.K. Maa; (Sales Admin.) Mrs. W.A. McEwan; (Cont.) D.

- Burke; (Dist.Mgr.Calgary) W. Dale Clowes; (East'n Area Mgr.) W. M. Pryszlak; (Dist.Mgr. Edmonton) W. Dettwiler; (Dist.Mgr. 8.C.) L. Weaver. Annual Sales (C). Co. Size (B).⑤
- I. & S. Produce Ltd., 8007-127 Ave., Box 7185, Stn. M, Edmonton, Alta. T5C 1R9. Tel. 403-478-3451. Fax: 403-473-7395. Fresh fruit, salads, and vegetables, processed potatoes. Brand, "Shur-Fresh". Parent company, Albert Fisher Group PLC Windsor, England.
(C.E.O.) J.K. Iwabuchi; (C.O.O.) R.M. Iwabuchi; (G.M.) R. Pidwerbeski. Annual Sales (E). Co. Size (D).⑥
- ★ISB Ltd./Ltée., 2100 Hymus Blvd., Dorval, Que. H9P 1J7. Tel. 514-685-4474. Fax: 514-685-4477. Telex: 055-62171. Electro-optical safety guard for protection of personnel working with hazardous machines and press controls for press brakes and punch presses. Trade name, "Infrared Security Barrier" (ISB).
For. Reps.: United States.
(P.) A. Kazandjian; (Cont.) A. Turk; (Prod.) D.J. Neadeu. Annual Sales (N/R). Co. Size (N/R).⑥
- ISE Stamping Inc., 175 St-Lambert, P.O. Box 340, Bromptonville, Que. J0B 1H0. Tel. 819-846-2776. Fax: 819-846-3158. Metal stampings, tooling, induction brazing, welding, assemblies and painting.
(P.) A. Jackson Noble, CA; (V.P.) D. H. Noble; (G.M.) P. Grenier. Annual Sales (D). Co. Size (C).⑤
- ★I.S.G. Safety Grating Products Ltd., 1095 Northside Road, Burlington, Ont. L7M 1H5. Tel. (416) 519, 613, 705, 807/800-263-6274, (U.S.A. West) 800-663-8010, (U.S.A. East) 800-263-5251. Fax: 604-272-7207. Branch office, Nisku, Alta. Plant, Richmond, B.C. Industrial safety grating and floor tread, stairs, steps, walkways, ladder rungs, railway car and mining grating. Brand, "I.S.G.". Parent company, C.G.C. Inc., Toronto, Ont.
For. Rep., Newesco Metal and Tubes Inc., Seattle, WA, U.S.A.
(Div.Mgr.) G. Allevato; (Sales & Mktg.) R. Aldus; (Eastern Sales) J. Skurnac. Annual Sales (D). Co. Size (B).⑥
- I.S.G. Technologies Inc., 3030 Orlando Dr., Mississauga, Ont. L4V 1S8. Tel. 416-672-2100. Toll Free: 800-668-7990. Fax: 416-672-2307. 3D/2D medical imaging workstation.
For. Reps. Summit World Trade, Hudson, OH, U.S.A. Nichimen Corporation, Tokyo, Japan.
(P.) M. Greenberg, MD; (Mfg.Mgr.) N. Merali. Annual Sales (D). Co. Size (C).⑥
- ★ISS Equipment Company Limited, 98 Rutherford Rd. S., Brampton, Ont. L6W 3J5. Tel. 416-453-6661. Fax: 416-453-1457. Turnkey package handling conveyor systems, conveyor hardware.
(P.) G. Raekelboom; (V.P.) I. Sharp; (Plant Mgr.) A. Tonner; (Acct'g Mgr.) Ms. D. Mack; (Purch.Mgr.) Mrs. S. Morrison. Annual Sales (C). Co. Size (C).⑥
- ★ISTEC Inc., 1B10 Hwy. #6 N., Hamilton, Ont. L9J 1H2. Tel. 416-529-5132. Fax: 416-529-5311. Telex: 061-8548. Associates, Law Enforcement and Aviation Services (LEAS), Wescam Systems International (WSI), Survell Inc. "Wescam" gyro stabilized sensor mounts.
For. Reps., twenty agents in 32 countries.
(P.) M. Chamberlain; (Exec.V.P.) C.J. Cooper; (Mktg.) M.G. Wlodek. Annual Sales (D). Co. Size (C).⑥
- ★ITL Circuits Ltd., 90 Don Park Rd., Unit 15, Markham, Ont. L3R 1C4. Tel. 416-475-6658. Fax: 416-475-5097. Printed circuits. Brands, "Flex", "M/L".
(P.) C. Weber; (V.P.) M. Campbell; (V.P.) A. Crudnochowsky. Annual Sales (D). Co. Size (C).⑤
- ITM Electric Corporation, 4490 Sheppard Ave. E., Unit 13, Scarborough, Ont. M1S 4S9. Tel. 416-321-8214. Fax: 416-321-821B. Stocking and remanufacture of electric motors, transformers, etc.
(P. & G.M.) R.L. Kiomall; (Shop Supv'r) J.D. McKinnon. Annual Sales (C). Co. Size (A).⑥
- I.T.M.L. Inc., 75 Plant Farm Blvd., P.O. Box 265, Brantford, Ont. N3T 5M8. Tel. 519-753-2666. Fax: 519-753-2667. Flower pots, plastic custom injection moulding and injection moulds, nursery containers, bedding plant flat and inserts.
(P.) K. Hensen, Sr.; (V.P. & Exec.Sales Rep.) K. Hensen, Jr.; (Exec.Plant Mgr.) E. Hensen. Annual Sales (D). Co. Size (C).⑥
- ITT Aimco - Parts Supply Division, 1400 Aimco Blvd., Mississauga, Ont. L4W 1E1. Tel. 416-238-8741. Fax: 416-238-3170. Branch office, Auburn Hills, MI, U.S.A. Plants, Mississauga, St. Catharines, Ont., Tonawanda, NY, U.S.A. Associates, ITT Alfred Teves, ITT Automotive. Brake shoes, disc brake backing plates, brake drums, disc brake rotors. Parent company, ITT Industries of Canada Ltd., Toronto, Ont.
(P.) E.R. Field; (V.P.Mktg.) C. Freeman; (G.S.M.) M. Smith; (Compt.) D. Camarco. Annual Sales (F). Co. Size (E).⑥
- ITT Barton Instruments, 3840-11 A St. N.E., Calgary, Alta. T2E 6M6. Tel. 403-291-4814. Fax: 403-291-5678. Telex: 038-21536. Sales branch offices, Ottawa, Ont. #9-2010 30th Ave. N.E., Calgary; Edmonton, Alta. Flow recorders, totalizers, indicators and transmitters, switches and flow computers. Brands, "Barton", "Floco". Parent company, ITT Industries of Canada Ltd., Toronto, Ont.
(G. Sales Mgr.) J. Incontri; (Compt.) J. Malcolm; (Prod. Line Mgr.) G. Erickson; (Mfg.Mgr.) H. Harripersad; (Purch.Mgr.) T. Herrmann; (8r.Mgr. Edmonton) N. Tinker; (8r.Mgr.) D. Hammill; (Adv. Comm.Mgr.) Mrs. J. Knowles; (Ops.Mgr.) D. Krause. Annual Sales (D). Co. Size (C).⑥
- ITT Canada Limited, Box 138, Royal Trust Twr., T-D Centre, Toronto, Ont. M5K 1H1. Tel. 416-863-9666. Fax: 416-367-3357. Telex: 062-19655. Branch offices, St. John, Nfld., Dartmouth, N.S., Moncton, N.B., Beauport, Chicoutimi, Montreal, St-Laurent, Val d'Or, Que., Burlington, Concord, Don Mills, Hamilton, Mississauga, Nepean, Ottawa, Toronto, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Burnaby, Coquitlam, Richmond, Vancouver, B.C. Division plants, Pointe Claire, Que., Etobicoke, Glencoe, Guelph (2), Mississauga (3), St. Catharines, St. Thomas, Sudbury, Whitby, Windsor, Ont., Calgary, Alta. Divisions, ITT A-C Pump, ITT Aimco, ITT Barton Instruments, ITT Cannon Canada, ITT Commercial Finance, ITT Engineered Valves, ITT Fluid Products Canada, ITT Flygt Canada, ITT Hancock, ITT Higbie, ITT Milrod, ITT Multicomponents, ITT Parts Supply, ITT Rayonier Canada, ITT Schadow, ITT Sheraton Hotels, ITT Sheraton Inns, ITT Standard, ITT SWF Auto-Electric, The Hotel Source, Unifood of Canada. Subsidiaries, Abbey Life Insurance Co., ITT Canada Finance Inc., ITT Industries of Canada Ltd., Associates, Alcatel Canada Inc., ITT Felec Services, CICS Redshaw, ITT Hartford Insurance Group. Auto parts, fluid handling equipment and electronic components, also provider of insurance, financial and hotel management services. Parent company, ITT Corporation, New York, NY, U.S.A.
(Chmn. & P.) T.H. Savage; (V.P. S. & Gen.Counsel) G.B. Fedchun; (V.P.Fin.) R.G. Eisner; (V.P.Dev.) R.P. Jaggin. Annual Sales (G). Co. Size (G).⑥
- ★ITT Cannon Canada, A Division of ITT Industries of Canada Ltd., [Cannon Une Division de ITT Industries Ltée.], 4 Cannon Court, Whitby, Ont. L1N 5V8. Tel. 416-668-8881. Fax: 416-668-4152. Telex: 06-981357. Branch offices, Montreal, Que., Ottawa, Ont. "Cannon plugs" electrical connectors for all purposes. Trade mark miniature cannon inscribed "Do it electrically". Parent company, ITT Cannon, Santa Ana, CA, U.S.A.
For. Reps.: Cannon (Australia) Division of STC Cannon Components, Moorabbin, Australia; ITT Industries Belgium S.A., Cannon Connectors Div., and ITT Europe, Inc., Brussels, Belgium; Cannon GmbH, Glostrup, Denmark; Cannon (Great Britain) Ltd., Basingstoke, Hants, England; Cannon France, S.A., Bagneux and Colomiers, France; Cannon GmbH, Beutelsbach, Germany; ITT Cannon Italiana, Milan, Italy; ITT Cannon Japan, Tokyo, Japan; Avio-Diepen 8V, The Hague, Netherlands; AB Gosta Backstrom, Stockholm, Sweden; Cannon GmbH, Wallisellen, Switzerland, ITT Cannon Division, Oslo, Norway.
(G.M.) F. Musinka; (Mktg.Mgr.) W. Small; (P.A.) L. Calvert. Annual Sales (E). Co. Size (E).⑥
- ITT Elliott, 3015 CKSO Rd., Sudbury, Ont. P3E 4N1. Tel. 705-522-6730. Fax: 705-522-1501. Sales offices, Montreal, Que., Etobicoke, 765 Barrydowne Rd. Sudbury, Ont., Winnipeg, Man. Coquitlam, B.C. "Kryptane" urethane pump and flotation machine parts, "Resistab" urethane castings, rubber lined tanks, pipe and fittings, rubber hose, urethane spray linings. Parent company, ITT Industries of Canada Ltd.
(G.M.) R. L. White; (Tech.Mgr.) A. Valentim. Annual Sales (C). Co. Size (A).⑥
- ★ITT Milrod, 1325 Aimco Blvd., Mississauga, Ont. L4W 1B4. Tel. 416-625-6210. Fax: 416-625-5719. Plant, Windsor, Ont. Metal stampings and welded assemblies for automotive industry. Parent company, ITT Industries of Canada Ltd., Toronto, Ont.
For. Rep., Narens Associates, Farmington Hills, MI, U.S.A.
(G.M.) W. Franklin; (S.M.) J. McCorkindale; (Compt.) F. Guglielmello; (P.A.) I. Myers. Annual Sales (E). Co. Size (E).⑤
- ITT STANDARD, 225 Watline Ave., Suite 103, Mississauga, Ont. L4Z 1P3. Tel. 416-890-6155. Fax: 416-890-6163. Sales agents, Halifax, N.S., Sept Iles, Montreal, Que., North Bay, Ont., Calgary, Alta., Vancouver, B.C. Shell and tube heat exchangers, surface condensers. Trade name, ITT Standard. Parent company, ITT Industries of Canada Ltd., Toronto, Ont.
(Sales & Mktg. Mgr.) E. N. Chorny; (Mfg.Mgr.) L. Fanto; (Mgr. Heat Transfer Prod.) S. Farah; (Cont.) R. Nicholas. Annual Sales (C). Co. Size (A).
- ★ITW PLASTIGLIDE, 80 Sante Dr., Concord, Ont. L4K 2W5. Tel. 416-663-7720. Toll Free: 800-268-1249. Fax: 416-738-1944. Telex: 065-27242. Proprietary and custom plastic moulders for the automotive, appliance, furniture, recreational/sporting goods, door and window and electrical markets. Brands, "Plastiglide", "Fastex", "Nexus". Parent company, Plastiglide Mfg. Corp., Hawthorne, CA, U.S.A.
(G.M.) A.B. Sundeen; (Mktg.Mgr.) C. Johnson. Annual Sales (D). Co. Size (D).⑥
- ★IVL Technologies Ltd., 3318 Oak St., Victoria, B.C. V8X 1R2. Tel. 604-383-4320. Fax: 604-386-2632. "Pitchrider" microprocessor based devices that instantly detect the pitch of music notes, "Shift Pitch" to generate 2-part accompaniment.
For. Reps., DOD Electronics, Salt Lake City, UT, U.S.A.
(P. & G.M.) P. Scott; (V.P. R&D) B. Gibson; (Purch.) Ms. D. Porter; (Acct.) E. Porcher. Annual Sales (C). Co. Size (B).
- IWT-Himsley International, 115B Matheson Blvd. W., Mississauga, Ont. L5R 3L1. Tel. 416-568-4100. Fax: 416-568-5100. Water filters, softeners, demineralizers, ion exchange systems for hydrometallurgical applications and gold and silver recovery, adsorption and membrane systems for waste water treatment and specialty applications. Parent company, Alcoa International Canada, Ltd.
(P.) G.M. Johanson; (G.M.) S. S. Wagner. Annual Sales (D). Co. Size (B).⑥
- ★I-XL Industries Ltd., P.O. Box 70, Medicine Hat, Alta. T1A 7E7. Tel. 403-526-5901. Fax: 403-526-7680. Sales offices, Toronto, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Kelowna, Vancouver, B.C., Helena, Mont., U.S.A. Plants, Lockport, Man., Edmonton, Medicine Hat, Redcliff, Alta. Subsidiaries, Red River Brick & Tile, Lockport, Man., Northwest Brick & Tile, Edmonton, Redcliff Pressed Brick, Redcliff, Medicine Hat Brick Division, Medicine Hat Pipe Division, Medicine Hat, Alta. Brick, tile, flue liners, fire brick, sewer pipe. Trade Mark, I-XL. Parent company, Redcliff Pressed Brick Co. Ltd.
(Chmn.) G.H. Sissons; (P. Clay Prods.) W.J. Sissons; (P. Investments) T.A. Sissons; (P.A. Clay Prods.) W. Schafer; (G.M. Clay Prods.) M. Sissons; (Prod.Mgr. Clay Prods.) D. Humphries; (Dir. R&D Clay Prods.) M. Shayna. Annual Sales (D). Co. Size (E).⑥
- ★Iafrate Machine Works Ltd., Hwy. #58 & Regional Rd., Box 53, Thorold, Ont. L2V 3Y7. Tel. 416-227-6141. Fax: 416-227-7147. Custom jobbing machine, tooling and fabricating production machining, CNC machining, turning boring mills and grinding.
(G.M.) E. Al Iafrate; (Plant Mgr.) A. Smith; (Cont.) B. W. Iafrate; (Qual.Mgr.) M. Kehl. Annual Sales (C). Co. Size (B).⑤
- Ibis Products Limited, 21 Munham Gate, Scarborough, Ont. M1P 2B3. Tel. 416-757-3241. Fax: 416-757-8196. Branch plant, Regina, Sask. Traffic paints and markings.
(P.) J.K. Whiteley; (V.P.) Ms. S.J.W. Noxon; (V.P.) T. Lasher; (V.P.) S.C. Noxon; (G.M.) R. Ellis. Annual Sales (D). Co. Size (C).⑤
- ★Icemaster Industries Ltd., 759 Wall Street, Winnipeg, Man. R3G 2T6. Tel. 204-786-4B99. Toll Free: 800-665-0523. Fax: 204-786-5082. prefabricated panels and doors block ice machines and refrigeration slide-in units. Brand names, "Trystar", "Blockmaster". Parent company, W.A. Refrigeration.
(P.) W. Taylor; (S.M.) R. Stark. Annual Sales (C). Co. Size (A).
- Icynene Inc., 376 Watline Ave., Mississauga, Ont. L4Z 1X2. Tel. 416-890-7325. Fax: 416-890-7784. Spray-in-place cellular plastic air-seal insulation. Brands, "Goldseal", "The Insealators", "Insealation".
(P.) G. Kirkland; (V.P. Engr'g) G. Farkas; (Fin.) Ms. S. Barthos; (Purch.) Ms. A. Woollard. Annual Sales (C). Co. Size (A).⑥
- Ideal Aluminum Sales Limited, 2500 Agricola St., P.O. Box B804, Stn. "A", Halifax, N.S. B3K 5M4. Tel. 902-421-8899. Fax: 902-423-8000. Combination aluminum

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

doors, windows, patio doors. Brands, "Ideal 300" and "Viking" horizontal sliding windows.

(P. & G.M.) D. Sherman. Annual Sales (B). Co. Size (A).

Ideal Body Inc., 225 St. Sacrement Ave., Quebec, Que. G1N 3X8. Tel. 418-687-4040. Fax: 418-687-1111. Aluminum or steel truck bodies, utility, stake, refrigerated, explosives van bodies, tractor cabs, etc.

(P.) Mrs. R.G. Larochelle; (G.M.) J. Roy; (S.M.) R. Larochelle; (P.A.) P. Larochelle; (Plant Mgr.) D. Larochelle. Annual Sales (C). Co. Size (C).

Ideal Dairy Limited, 20 Central St., Summerside, P.E.I. C1N 3K6. Tel. 902-436-7231. Fax: 902-436-7299. Fluid milk products, ice cream, cottage cheese, etc. Brand, "Ideal".

(P.) J. Simmonds. Annual Sales (C). Co. Size (A).Ⓢ

Ideal Electric Mfg. Co. Ltd., 372-380 Selkirk Ave., Winnipeg, Man. R2W 2M2. Tel. 204-582-2388. Fax: 204-589-6907. All types of lamps, lighting fixtures.

(P.) S. Gruber; (G.M.) D. H. Gruber; (S.M.) K. Estabrooks. Annual Sales (C). Co. Size (B).

Ideal Equipment Co. Ltd., 4701 Rivard St., Montreal, Que. H2J 2N5. Tel. 514-845-9291. Fax: 514-845-2652. Telex: 055-61487. Branch offices, Weston, Ont., Charlotte, N.C., Atlanta, Ga., New York, N.Y., U.S.A. Textile and packaging equipment, boxing, poly bagging, etc.

(P.) M. R. Katz; (S.M.) D. Katz; (Cont.) F. Zaki; (Plant Mgr.) S. Sakr. Annual Sales (D). Co. Size (D).

★**Ideal Food Service Equipment**, 459 College St., Toronto, Ont. M6G 1A3. Tel. 416-920-1141. Fax: 416-920-1431. Plant, 444 Bathurst St., Toronto, Ont. "Ideal-O-Fab" stainless steel kitchen equipment, china, glassware, cutlery and cabinet shop for hotels, restaurants and institutions.

(P.) H. Rosenberg; (Mktg.) L. Hart; (Fin.) M. Socknek; (Purch.) B. Rosenberg; (Prod'n) S. Ryne. Annual Sales (D). Co. Size (D).

Ideal Glass & Mirror Makers Ltd., 80 Millwick Dr., Weston, Ont. M9L 1Y3. Tel. 416-741-6014. Fax: 416-740-3124. Branch plant, Cannington, Ont. All types of mirrors and glass processing.

(P.) J.M. Galloway; (Plant Mgr.) J. Applebohm; (Plant Mgr.) S. McGowan; (G.M.) I. Weiner. Annual Sales (D). Co. Size (C).Ⓢ

Ideal Iron Works (1975) Limited, 369 Alexander St., Vancouver, B.C. V6A 1C4. Tel. 604-684-1364. Fax: 604-684-1558. Machinists, gear grinding and cutting. Brand, "Ideal".

(P.) W. Raymond Ahnert; (Mgr.) Ms. W. Ahnert. Annual Sales (C). Co. Size (A).

Ideal Knitwear Mfg. Co. Ltd., 8955, boul. St-Laurent, Suite 201, Montreal, Que. H2N 1M5. Tel. 514-381-4496. Toll Free: 800-363-7803. Fax: 514-381-8792. Toques, scarves, hockey socks, leggings, premium hats and scarves with company names. Brands, "Ideal", "Kappi", "Top Team", "Slims", etc.

(P.) I. Kupferstein; (G.M.) F. Albano; (Sales & Mktg.) S. Mulman; (Prod'n Mgr.) J. Sandler. Annual Sales (C). Co. Size (C).

Ideal Machinery Co. Ltd., See La Machinerie Ideale Cie Ltée.

IDEAL METALS AND ALLOYS OF CANADA INC., 268 Orinda Rd., Brampton, Ont. L6T 4A9. Tel. 416-456-3350. Toll Free: (416) 800-387-2337, (519) 613-7051. 800-268-3050. Fax: 416-456-2530. Telex: 06-97779. Branch offices, Quebec, Que., London, Ottawa, Ont., Winnipeg, Man. Plants, Montreal, Que., Brampton, Ont., Calgary, Alta., Vancouver, B.C. Associate, A&M Non Ferrous, Vancouver, B.C. Aluminum sheets, strip, extrusions, structural shapes and plates, brass, bronze and copper rolls, strips, etc. Parent company, Ideal Metals Inc., Montreal, Que.

(Chmn.) J. Daccord; (P.) W. Gertin; (V.P.) G. Richler; (G.M.) D. Jemmett; (S.M.) J. Anderson; (P.A.) Ms. S. Levert; (Plant Mgr.) J. Shipticki. (See adv. page on spine Vol. 1). Annual Sales (F). Co. Size (D).Ⓢ

★**Ideal Mold Corporation Limited**, 3293 St. Etienne Blvd., P.O. Box 8, Windsor, Ont. N8W 5B1. Tel. 519-944-5100. Fax: 519-944-1570. Plastic injection molds, die cast dies.

(P.) F. Riegl. Annual Sales (D). Co. Size (B).Ⓢ

★**Ideal Roofing Co. Ltd.**, [Idéal Revêtement Co. Ltée.], 1418 Michael St., Ottawa, Ont. K1R 3R2. Tel. 613-746-3206. Toll Free: (613) 800-267-3615, (416, 418, 514, 519, 705, 819, USA) 800-267-0860. Fax: 613-746-0445. Metal roofing and siding.

(P.) M. Laplante; (V.P.Sales) R. Laplante; (V.P.Prod'n. & Pers.) G. Laplante, Eng.; (V.P.Cont.) G. Gauthier. Annual Sales (E). Co. Size (D).Ⓢ

Ideal Security Inc., See La Compagnie Ideal Security Inc.

★**Ideal Woodworking Co. Ltd.**, 16 Benton Rd., Toronto, Ont. M6M 3G4. Tel. 416-247-3678. Fax: 416-247-0410. Unfinished furniture, chairs, dinettes, office furniture frames.

(P.) D. Gotlieb; (Mktg.) Ms. R. Gotlieb; (Fin. & Prod'n) Ms. A. Mercer. Annual Sales (C). Co. Size (C).

Idealco Inc., 360 Latrendeau St., Montreal East, Que. H1R 4Y9. Tel. 514-645-5363. Fax: 514-645-5365. Electric water heaters, boilers and tanks for industrial purposes, etc.

(P. & G.M.) F. Desroches; (V.P. & S.T.) M. Desroches. Annual Sales (A). Co. Size (A).Ⓢ

★**Identicaid Limited**, 89 Galaxy Blvd., Units 7 & 8, Rexdale, Ont. M9W 6A4. Tel. 416-675-2300. Fax: 416-675-1630. Branch plant, Victoria, B.C. "Identicaid" photo identification cards and "Identicoat" security laminations.

For. Reps.: R.D. Products, Inc., Macro Industries Inc., U.S.A.

(P.) J. Cameron Tait; (S.M.) B. Bird; (Prod'n Mgr.) T. Camacho; (R&D Mgr.) R. Wilkinson. Annual Sales (B). Co. Size (A).Ⓢ

†**Identifab Industries Limited**, 43 Baywood Rd., Rexdale, Ont. M9V 3Y8. Tel. 416-743-7343. Fax: 416-743-2188. Aluminum and stainless steel nameplates and panels, foil and mylar labels.

(P.) John Purnell; (Mgr.) James Purnell. Annual Sales (C). Co. Size (B).

★**Idon Corporation**, 875 Carling Ave., Ottawa, Ont. K1S 2E9. Tel. 613-772-8101. Fax: 613-722-2991. Subsidiary, Idon Atlantic Inc., St. John's, Nfld. Information retrieval systems, videotex software and systems, "Softslide" point of sale color graphic display system.

(P. & C.E.O.) H. G. Bown; (V.P.Mktg.) J. Feeley; (V.P.Fin. & Plan'g) W. Timothy MacKenzie; (V.P.Tech. Dev.) C. Douglas O'Brien; (V.P.Engr'g.) R. Carter; (Off. Mgr.) Ms. M. Lou Fisher. Annual Sales (C). Co. Size (B).Ⓢ

★**Ilco Unican Inc.-Dominion Lock Division**, 5795 De Gaspe Ave., Montreal, Que. H2S 2X3. Tel. 514-735-5411. Fax: 514-735-8707. Affiliate, Ilco Unican Australia Pty. Ltd., Chatswood, Australia. Tubular, cylindrical, heavy duty mortise, cam, high security, locks, push button access control locks, key blanks, locksmith supplies, key control systems, key cutting equipment, etc. Brands, "DL", "Dominion Lock", "Doormate", "Dynamlock", "Dynabolt", etc. Parent company, Unican Security Systems Ltd., Montreal, Que.

(P.) A. Fish; (Sr.V.P.Mktg.) R. Jegiers; (V.P.Fin.) C. Emond; (Group V.P.) S. Mazoff. Annual Sales (E). Co. Size (E).Ⓢ

Ilgen Products. Ltd., 2nd Flr., 1196 W. Pender St., Vancouver, B.C. V6E 2R9. Tel. 604-687-7147. Fax: 604-687-8405. Name tags, placques and signs.

(P.) Ms. E. Flanders. Annual Sales (B). Co. Size (A).Ⓢ

Illsley, Frank E., Woodworking Limited, R.R.#1, Lawrence-town, N.S. BOS 1M0. Tel. 902-678-1056. Fax: 902-584-7273. Commercial, residential and farm roof trusses, also floor trusses.

(P.) F. E. Illsley; (Pers. & Sales) Mrs. E. Illsley. Annual Sales (B). Co. Size (A).Ⓢ

★**IlSCO of Canada Ltd.**, 1050 Lakeshore Rd. E., Mississauga, Ont. L5E 1E4. Tel. 416-274-2341. Fax: 416-274-2689. Telex: 069-61206. Plant, Weston, Ont. Electrical connectors, ground clamps, lugs, terminal blocks, etc. Brands, "I", "Utilco", "IlSCO". Parent company, IlSCO Division of Bardes Corporation, Cincinnati, OH, U.S.A.

(P.) S. Szostak; (V.P.Mktg. & Sales) B. Petrie; (P.A.) K. Warren; (Prod'n Mgr.) A. Whitham; (Ops.Mgr.) J. Smith. Annual Sales (D). Co. Size (D).Ⓢ

Image Inspectin Services Limited, 8ay 3, Bldg. C, 3911 Brandon St. S.E., Calgary, Alta. T2G 4A7. Tel. 403-298-1053. Fax: 403-243-4564. Branch Office, Winnipeg, Man. Inspection vans, lateral inspection camera system; pencil, underwater color, image chip cameras and electrical cables.

(P.) P. Varro; (Mktg.Mgr.) D. Varro; (Prod.Mgr.) 8. Livadas; (P.A. & Tech.) A. Holland. Annual Sales (B). Co. Size (A).

Image Uniforms Inc., 614 W. 8th Ave., Vancouver, B.C. V5Z 1C8. Tel. 604-879-7101. Fax: 604-879-3315. Uniforms and professional apparel for the food service, hospitality and service industries as well as school uniforms.

(P.) M. H. Cohene. Annual Sales (B). Co. Size (A).Ⓢ

★**Image Video Limited**, 705 Progress Ave., Unit 46, Scarborough, Ont. M1H 2X1. Tel. 416-438-3940. Fax: 416-438-8465. Telex: 065-25392. Custom switching systems for the broadcast and post-production industries, including routing switchers, control panels, machine assignment systems, fully automated custom master control system, etc.

For.Reps., Comsatec, Levallois, France; Editek Systems Inc., Tokyo, Japan; Saintek Sdn Bhd., Selangor, Malaysia; Seltech International, Bucks, Television Systems Ltd., Bracknell, England; Advanced Automation Pty.Ltd., Brisbane, Australia; Ercotron AB, Stockholm, Sweden; BTL, Kowloon, Hong Kong; Je-El Corp., Seoul, Korea.

(P.) A. Vanags; (Mgr.) J. Barker. Annual Sales (C). Co. Size (C).Ⓢ

Images Nord-Ouest Ltée., 5605 de Gaspé, Suite 100, Montreal, Que. H2T 2A4. Tel. 514-276-2591. Fax: 514-276-2596. Photo frames, wooden framed mirrors, beveled, decorative and synthetic frame mirrors.

(P.) L. Smith; (Cont.) N. Dayan; (S.T.) S. Langsner. Co. Size (N/R).Ⓢ

Images Ouareau Inc., 1051, route 125, Notre-Dame de la Merci, Que. JOT 2A0. Tel. 819-424-2898. Fax: 819-424-2698. Sales office and showroom, Montreal, Que. Point of purchase promotions, decorative displays, silk screen printing, custom made pennants, banners and posters, heat transfer for outdoor signage and backlit signage.

(P.) C. Spicer; (V.P. & S.T.) Ms. F. Spicer; (Dir.Purch.) D. Farmer; (Dir.Prod'n) 8. Saucy. Annual Sales (C). Co. Size (A).Ⓢ

★**Imapro Corporation**, 2400 St. Laurent Blvd., Ottawa, Ont. K1G 5A4. Tel. 613-738-3000. Fax: 613-738-5038. Branch offices, West Nyack, NY, U.S.A. Plant, Charlotte-town, P.E.I. Subsidiary, Imapro Japan Inc. High resolution colour image recorders, digital scanners, and imaging systems, computer graphic and CAD workstations, colour separation equipment for the printing and publishing industry.

(P.) G.E. Andreone; (V.P.Software) J.J. Bridgeman; (V.P.Sales) A. F. Shufelt; (Compt.) J.J. Arnold. Annual Sales (D). Co. Size (C).Ⓢ

★**Imasa Ltd.**, 3200 St. Patrick St., Montreal, Que. H3K 3H5. Tel. 514-932-1160. Fax: 514-933-5178. Telex: 05-560298. Subsidiary, Tex-Dye Industries (1980) Inc., Associates, Mashal International Agencies. Knitting yarns.

(P. & S.M.) M. Mashal; (G.M. & P.A.) W. Mashal; (Plant Mgr.) Mrs. E. Tang. Annual Sales (D). Co. Size (C).Ⓢ

Imasco Limited/Limitée, 600 de Maisonneuve Blvd.W., 20th Flr., Montreal, Que. H3A 3K7. Tel. 514-982-9111. Fax: 514-982-0162. Telex: 05-24176. Sales offices across Canada and U.S.A. Subsidiaries and associates, General Cigar Company Limited, Imperial Tobacco Limited/Limitée, Pharmaprix Inc., Imasco Enterprises Inc., Imasco Financial Corporation, Montreal, Que., Shoppers Drug Mart, The UCS Group, Toronto, Ont., CT Financial Services Inc., London, Ont., Hardee's Food Systems Inc., Fast Food Merchandisers Inc., Burger Chef Systems Inc., Rocky Mount, NC, Peoples Drug Stores Inc., Alexandria, VA, U.S.A., Imasco B.V., The Netherlands. Tobacco products. Brands, "Players", "de Maurier", "Matinee".

Major shareholder, 8.A.T. Industries.

(Chmn P. & C.E.O.) P. Crawford; (V.Chmn.) J. Mercier; (Exec.V.P. & C.F.O.) R. Guyatt; (Exec.V.P.) T. Wyllie; (V.P. & Corp.Cont.) P. Duhamel; (V.P.Corp.Fin. & T.) H. McAdams; (Sr.V.P.Legal & Corp.Dev.) R. Schwartz; (Pension Fund Invest.) R. Bégin; (Corp.S.) P. Mackinnon; (Gen.Counsel) Ms. C. Gohier; (Asst.S.) P. Leclerc. Annual Sales (I). Co. Size (G).Ⓢ

★**Imax Systems Corporation**, 38 Isabella St., Toronto, Ont. M4Y 1N1. Tel. 416-960-8509. Fax: 416-960-8596. Telex: 065-24664. Plant, Oakville, Ont. Associates, David Keighley Productions, Markham, Ont., Sonics Associates, Inc., Birmingham, AL, 70 mm Inc., Culver City, CA, U.S.A. Motion picture equipment. Brands, "IMAX", "OMNIMAX".

(Chmn.) W. A. Breukelman; (P.) G. Ferguson; (T.) R. Kerr; (Chmn.Tech.Grp.) W. C. Shaw; (V.P.) R. Kroitor; (V.P.) A. Picard; (V.P.) 8. Anderson; (Ops.Grp.Mgr.) J. Shaw; (V.P.) M. Harrower; (V.P.) G. J. Breen; (V.P.) M. Gibbon. Annual Sales (E). Co. Size (E).Ⓢ

Imbleau, H. & Son Limited, 11 Bridge St. N., Renfrew, Ont. K7V 3R1. Tel. 613-432-2622. Fax: 613-432-8434. Municipal and grey iron castings, electrical manholes and handwells, bushings, sprockets, floor drains and tree gratings.

- (G.M.) R. Imbleau; (Off.Mgr.) K.J. Dick. Annual Sales (C). Co. Size (A).⑤
- ★Imco Industrial & Marine Coatings Ltd., 97 Frid St., Hamilton, Ont. L8P 4M3. Tel. 416-527-4800. Fax: 416-527-5793. Telex: 061-8303. Chemical resistant coatings for concrete and steel, polymer concrete floor overlays and patch materials, polymer grouting materials, elastomeric waterproofing coatings for re-roofing, non-slip flooring. (P.) K. Smith; (V.P.) L. Hebert; (Tech. Sales Rep.) J. Feswick; (Off.Mgr.) Ms. L. Carroll; (Tech. Sales Rep.) K. Pontefract. Annual Sales (B). Co. Size (A).⑥
- IMMAD Broadcast Services, 3235- 14th Ave., Markham, Ont. L3R 2L6. Tel. 416-470-2545. Fax: 416-470-2559. Subsidiary, Azcar Technologies (U.S.) Inc., Buffalo, NY, U.S.A. Broadcast T.V. and computer automation equipment, RF testing and repair services, remote control and interfacing equipment, satellite test equipment, project management and cost accounting software, hardware systems maintenance. Azcar Technologies Incorporated, Toronto, Ont.
- Operatives/representatives in Sultanate of Oman, Algeria, Indonesia, U.S.A., Congo, Nigeria. (P.) S.F. Pumple; (V.P.) B.L. Long; (S.M.) M. Desnoyer. Annual Sales (D). Co. Size (C).⑤
- Impact Business Forms Limited, 6300 Ordan Dr., Mississauga, Ont. L5T 1W6. Tel. 416-564-6300. Fax: 416-564-2567. Branch office, 7280 Dixie Rd., Mississauga, Ont. Associates, Impact Leasing, Impact Business Systems, Impact Corporate Communications. Computer business forms. Parent company, Grande Caledon Holdings Inc. (P.) E.M. DelGrande; (Cont.) Ms. N. Lee; (Plant Mgr.) D. Henderson. Annual Sales (D). Co. Size (C).⑤
- Impact Cases Inc., 20 Steelcase Rd. W., Unit 6, Markham, Ont. L3R 1B2. Tel. 416-470-7888. (Adv.) A. Hamlen.
- ★Impact Household Products Inc., 18 Denison St., Markham, Ont., L3R 1B6. Tel. 416-427-1991. Fax: 416-428-1472. Plant, Ajax, Ont. "Chip Clip" bag closures, "Cob Nob" corn holder, microwave "Splattercover", "Plate Rack", and "Splatterscreen", "Tab Grabber", tab can, twist top, pill bottle cap opener, shopping cart grocery list, coupon holder and juice box holder, "Magna Clip" magnetic clip, "Milk and Juice Rack" holds plastic bags of milk and juice. For.Rep., Markado (Holland). (P.) N. Emerson. Annual Sales (C). Co. Size (A).⑥
- Impact Manufacturing Ltd., Unit#50, 60 Pippin Rd., Concord, Ont. L4K 4M8. Tel. 416-665-0460. Fax: 416-738-6040. (P.) D. Bedford; (S.T.) Mrs. S. Bedford; (Off.Mgr.) Ms. B. Bedford. Annual Sales (B). Co. Size (A).⑥
- ★Impact Protective Products Inc., 665 Dundas St. E., Box 524, Belleville, Ont. K8N 5B2. Tel. 613-966-0062. Fax: 613-966-0067. Subsidiary, Belleville Protective Gear, Belleville, Ont. Anti-vibration gloves, wrist supports, kevlar anti-laceration gloves, jackets, etc. (P.) E. Lehtinen; (V.P.Sales) E. Fraser; (Fin.Mgr.) G. Van Staaldunin; (Ops.Mgr.) M. Auger. Annual Sales (B). Co. Size (A).
- Imperial Converters Co. Ltd., 333 Chabanel W., Montreal, Que. H2N 2E7. Tel. 514-384-0650. Fax: 514-384-8121. Telex: 05-825800. Children's, boys' and men's knitwear. Brands, "Imperial", "Orsini", "Whale". (P.) F. Haddad; (V.P.Sales) R. Batah; (V.P.Prod'n) P. Batah; (V.P.Mktg.) M. Haddad. Annual Sales (D). Co. Size (E).
- Imperial Door Ltd., 2150 Hymus Blvd., Dorval, Que. H9P 1J7. Tel. 514-683-4011. Toll Free: 800-361-1276. Branch office, Rexdale, Ont. Sectional overhead doors in wood, steel, aluminum, fiberglass or polycarbonate, vertical blades vertical lift door, custom designed doors, also electric door operators. (P.) D. Orrock. Annual Sales (D). Co. Size (B).
- Imperial Eastman-Eastern Division, 75 Dymont Rd., P.O. Box 5000, Barrie, Ont. L4M 4V9. Tel. 705-726-1891. Fax: 705-726-1537. Branch office, Winnipeg, Man. Hydraulic hose assemblies, bulk hose and permanently attached and reusable couplings, steel adapters, hytel and nylon hose and couplings, thermoplastic tubing. Brand, "Eastman". Trade mark, Vertical diamond enclosing a capital I. Parent company, Imperial Eastman-Eastman Division, Manitowoc, WI, U.S.A. (G.M.) R. Crouch; (Cont.) B. Jewell; (P.A.) Ms. M. Sneddon; (Mfg.Mgr.) G. Atkinson. Annual Sales (D). Co. Size (D).⑥
- Imperial Engines and Industrial Parts, 3400 - 14th Ave., Unit 16, Markham, Ont. L3R 2L6. Tel. 416-477-7185. Fax: 416-477-1332. Industrial engines. (Mgr.) B. Oliver.
- Imperial Feather Corp. (Toronto) Ltd., 1166 Caledonia Rd., Toronto, Ont. M6A 2W5. Tel. 416-789-7524. Fax: 416-789-1984. Telex: 06-969668. Pillows, comforters, shams, ruffles, bedding accessories, sleeping bags, slumberbags, down comforters and duvets. Brands, "Imperial", "Sweet Dreams", "Nightingale", etc. (P.) M. Mlotek; (Exec.V.P.) S. Mlotek; (S.M.) R. Burry; (V.P.) J. Mlotek; (Cont.) Mrs. E. Irafrate. Annual Sales (E). Co. Size (E).
- ★Imperial Flavours Inc., 7550 Torbram Rd., Mississauga, Ont. L4T 3L8. Tel. 416-678-6680. Fax: 416-678-6684. Telex: 06-968920. Whip topping, juices and juice concentrate, pie and donut fillings, powder blends, ice cream flavourings, coated nuts, fruit bars. (P.) V. Miller; (Exec.V.P.) E. Choy; (V.P.Sales & Mktg.) J. Borkowski; (V.P.Ops.) L. Korom; (V.P.R&D) G. Ho, Ph. D.; (Purch.Mgr.) Mrs. S. Porter. Annual Sales (D). Co. Size (C).⑥
- Imperial Knitting Mills Ltd., 3110 Wharton Way N., Mississauga, Ont. L4X 2C1. Tel. 416-625-6104. Children's socks, infant and ladies tights. (P.) L. Sebestyen; (Off.Mgr.) Ms. R. Sebestyen; (Plant Mgr.) W. Sebestyen. Annual Sales (B). Co. Size (A).⑤
- Imperial Lumber Limited, 11715 Tammery Road, Surrey, B.C. V3V 3W4. Tel. 604-580-7755. Fax: 604-580-1493. Telex: 04-351-262. Custom kiln drying, resawing, planing and packaging. (P.) G.W. Culley; (V.P.) K. Day. Annual Sales (D). Co. Size (C).⑤
- Imperial Oil Limited, 111 St. Clair Ave., W., Toronto, Ont. M5W 1K3. Tel. 416-968-4111. Fax: 416-968-4374. Telex: 065-24255. Branch offices, Halifax, N.S., Montreal, Que., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Petroleum refineries, Dartmouth, N.S., Sarnia, Ont., Strathcona, Alta., Ioco, B.C., Norman Wells, N.W.T. Fertilizer plant, Redwater, Alta.; Petrochemical products, Sarnia, Ont. Subsidiaries, Atlas Supply Company of Canada Limited, Champlain Oil Products Limited, Beaverhill Resources Ltd., Esso Chemical Alberta Limited, Devon Estates Limited, E S F Limited, Esso of Canada Limited, Esso Resources Canada Limited, 107580 Canada Inc., The Imperial Pipe Line Company, Limited, Maple Leaf Petroleum Limited, Nisku Products Pipe Line Company Limited, Byron Creek Collieries (1983) Limited, Chinchaga Resources Limited, Metro Fuel Co. Ltd., Servacar Ltd., Winnipeg Pipe Line Company Limited, Esso Resources N.W.T. Limited, Esso Resources Ventures Limited, 160837 Canada Limited, Smiley Gas Conservation Limited, Taglu Enterprises Limited, Mr. Lube Canada Inc., 151742 Canada Inc., 159129 Canada Inc., Comcor Chemicals Limited, 393193 Alberta Inc., Texaco Canada Inc. Affiliates, Alberta One-Call Location Corporation, Alberta Products Pipe Line Ltd., Alberta Sulphur Research Ltd., Carnduff Gas Limited, 489061 Ontario Inc., Interhome Energy Inc., Interprovincial Pipe Line (Alberta) Ltd., Interprovincial Pipe Line (NW) Ltd., Lakehead Pipe Line Company, Inc., LPL Investments, Inc., Home Oil Company Limited, Home Energy Company Ltd., Federated Pipe Lines Ltd., Sovereign Oil & Gas PLC, Scurry-Rainbow Oil Limited, Minerals Limited, Montreal Pipe Line Limited, Portland Pipe Line Corporation, Pipe Line Services, Inc., Native Venture Capital Co. Ltd., Neptune Bulk Terminals (Canada) Ltd., Northward Developments Ltd., Nottingham Gas Limited, Petrogas Processing Ltd., Rainbow Pipe Line Company, Ltd., Redwater Water Disposal Company Limited, Rimbey Pipe Line Co. Ltd., Shehtah Drilling Limited, Syncrude Canada Ltd., Synergistics Industries Limited, Carlew Inc., Cary Chemicals Inc., Intamix Corporation, Rochevart Inc., TecSyn International Inc., Tecumseh Gas Storage Limited. Petroleum products, chemicals, fertilizers. Brands, "Esso", "Engro", etc. Parent company, Exxon Corp., New York, NY, U.S.A. (P. & C.E.O.) A.R. Haynes; (Exec.V.P. & C.O.O.) R.B. Peterson; (Sr.V.P. & C.F.O.) R.A. Brenneman; (V.P. & Compt.) W.D. West; (V.P. & T.) C.C. Tatkon; (P.Esso Chem.Cda) B. Fischer; (V.P. & Gen.Counsel) R.C. Walker; (P.Esso Petro Cda) W.R.K. Innes; (P. & C.E.O. Esso Res.Cda Ltd.) D.D. Baldwin; (V.P.Corp.Rel & Gen.S.) R.J. Michaelides; (V.P.Corp.Plan.) D.J. Dingle; (V.P.Hum.Res.) P.J. Levins. Annual Sales (I). Co. Size (G).⑤
- Imperial Optical Company Ltd., 214 King St. E., Toronto, Ont. M5A 1J7. Tel. 416-362-2020. Fax: 416-362-
3075. Telex: 06-219691. Branch offices in all principal cities across Canada. Plants, 365 Dundas St. E., Toronto, Brampton, Deseronto, Ont. Lenses. Brands, "Corectal", "SC-99", "Monostep", "Tone-Ray", "Hardlite", etc. For.Rep., London, England. (Chmn. & C.E.O.) P. M. Hermant; (P.) J. D. Hermant; (S.T.) C. D'Arcy Kingsmill. Co. Size (N/R).
- Imperial Orthoflex Mfg. Ltd., 205 - 5920 No. 6 Rd., Richmond, B.C. V6V 1Z1. Tel. 604-270-3330. Fax: 604-270-4512. Associate, Dorlon Industries Ltd., Richmond, B.C. Neoprene supports for sports injuries, prosthetic suspension sleeves, back and knee braces, veterinary products, horse wraps. (V.P.) J. Boyle. Annual Sales (8). Co. Size (A).⑥
- Imperial Press Limited, 385 Brunel Rd., Mississauga, Ont. L4Z 1Z5. Tel. 416-890-1083. Fax: 416-890-7144. Printers and lithographers. (P.) P.M. Shilton; (V.P.) P.W. Shilton; (Off.Mgr.) Ms. D. Parchem; (Prod'n) E. Ridsdale. Annual Sales (C). Co. Size (A).
- Imperial Rack (1988) London Inc., 124 Clarke Rd., London, Ont. N5W 5E1. Tel. 519-455-4200. Electroplating racks, electrostatic paint racks, power coating and "E" coating racks. (P.) 8. Rowman. Annual Sales (8). Co. Size (A).⑤
- Imperial Sheet Metal Ltd., Box 536, Richibucto, N.B. E0A 2M0. Tel. 506-523-9117. Fax: 506-523-9024. Telex: 014-2884. Sales offices, Boucherville, Que., Mississauga, Ont. Fabricated pipe, fittings and duct work, chimney brushes, steel studs and accessories. (G.M. & S.M.) N. Caissie; (Cont.) Ms. C. Landry. Annual Sales (N/R). Co. Size (C).⑥
- Imperial Sign (Canada) Limited, 80 Esna Pk. Dr., Unit 14, Markham, Ont. L3R 2R6. Tel. 416-477-4481. Fax: 416-477-5372. Neon and plastic signs. (P.) E. Elbaz; (V.P.) A. Elbaz. Annual Sales (C). Co. Size (A).⑤
- Imperial Sign Corporation, 2821 Huntington Pl., Port Coquitlam, B.C. V3C 4T3. Tel. 604-464-1211. Fax: 604-941-8496. Custom interior and exterior illuminated and neon sign displays. Parent company, America West Capital Corp. (P.) D. G. Downing; (V.P.Mktg.) L. G.M. Miles; (Art Dir.) T. Baker. Annual Sales (C). Co. Size (B).⑤
- Imperial Smelting & Refining Company Ltd., 451 Denison St., Markham, Ont. L3R 1B7. Tel. 416-475-9566. Toll Free: 800-263-1669. Fax: 416-475-0703. Branch offices, Montreal, Que., Toronto, Ont. Plant, Vancouver, B.C. Associate, Irco Environmentals. Refiners of gold, silver, palladium, platinum; fabricators of gold and silver grain, plate, wire, solders and fluxes, wedding ring blanks, castings, tubing. (P.) T. E. Bromwich; (V.P.Ops.) K. Mason; (Refining Mgr.) J. Palmer; (Plant Mgr.) G. Normandeau; (Cont.) Ms. T. Chuakay; (S.M.) C. Ford. Annual Sales (E). Co. Size (C).⑤
- Imperial Smelting & Refining Co. of Canada Ltd., 1101 - 510 West Hastings St., Vancouver, B.C. V6B 1L8. Tel. 604-685-2344. Toll Free: 800-663-0455. Fax: 604-685-0103. Telex: 04-55311. Refiners of gold, silver, platinum, palladium, fabricators of gold and silver grain, plate, wire, solder, fluxes, wedding ring blanks and silver castings. (P.) T. E. Bromwich; (V.P.) J. Rabbior. Annual Sales (C). Co. Size (A).
- Imperial Steel Products Ltd., 901 Century St., Winnipeg, Man. R3H 0M3. Tel. 204-786-8441. Fax: 204-783-1287. Electric welded steel tubing or pipe. For.Rep., British International Trading, Seven Hills, N.S.W., Australia. (P.) V. Sobrowski; (V.P.) D. T. Sobrowski. Annual Sales (D). Co. Size (8).⑥
- Imperial Surgical Co., 3585 St. Clair Ave. E., Scarborough, Ont. M1K 1L9. Tel. 416-264-2341. Fax: 416-264-2094. Telex: 06-219691. Branch offices, Winnipeg, Man., Edmonton, Alta. Hospital equipment. Brands, "Empire", "Imperial", "Dursteel". Parent company, Paja Group Inc. (G.M.) C.E. Laurin; (P.A.) 8. Chang; (S.M.) V. Cleland. Annual Sales (H). Co. Size (C).⑥
- Imperial Tobacco Limited/Limitée, 3810 St. Antoine St. W., Montreal, Que. H4C 1B5. Tel. 514-932-6161. Fax: 514-934-1466. Telex: 055-60673. Sales offices, Moncton, N.B., Montreal, Que., Don Mills, Ottawa/Hull, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Branch plants, Joliette, Que., Guelph, Aylmer, Ont. Cigarette to-

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

baccos, cigarettes, cigarette tubes. Parent company, Imasco Ltd., Montreal, Que.

(Chmn. & C.E.O.) J.L. Mercier; (P. & C.O.O.) W. Tennyson; (V.P.Mktg.) R.D. Brown; (V.P.Mfg.) A. Laporte; (V.P.Mat's Mngt.) T.F. Lee; (V.P.R&D) P.J. Dunn, Ph.D.; (V.P.Hum.Res.) M. Dagneau; (Dir.Leaf Purch. & Sales) H. Goode; (V.P.Fin.) M.A. Courtney; (V.P.Gen.Counsel & S.) R.S. Ackman; (T.) R.C. Bégin; (Compt.) E. Darche; (Asst.S.) N. Montcalm. Annual Sales (F). Co. Size (G).⑥

★Imperial Tool & Die Limited, 1335 Martin Grove Rd., Rexdale, Ont. M9W 4X5. Tel. 416-743-9511. Fax: 416-743-9714. Dies, jigs, fixtures, metal stampings.

(Prop.) C.F. Mason. Annual Sales (C). Co. Size (8).⑥

Imperial Woodworking 1969 Ltd., 2256 Lakeshore Blvd. W., Toronto, Ont. M8V 1A9. Tel. 416-255-0488. Chestfield frames, furniture in white.

(P.) M. Stellato; (S.T.) G. Savastano. Annual Sales (C). Co. Size (C).

★Impertex, 333 Chabanel St. W., Suite 700, Montreal, Que. H2N 2E7. Tel. 514-384-0650. Fax: 514-384-8121. Plants, Causapscal, St-Jerome, Que. Sweatshirts, T-shirts, sportswear. Brands, "Whale", "Orsini", "Sketcles", "Stars", etc.

(C.E.O.) F. Haddad; (V.P.Mktg.) M. Haddad; (V.P.Prod'n) P. Batah; (Cont.) F. Lambert. Annual Sales (D). Co. Size (E).

★Importations Prevues Ltée., Les, 9292 Meilleur, Suite 501, Montreal, Que. H2N 2B5. Tel. 514-381-8836. Fax: 514-381-0435. "8urtmar" men's clothing.

(P.) B. Segal; (Exec.V.P.) A. F. Battista. Annual Sales (C). Co. Size (A).⑤

Impressions Vincent Div. of 116910 Canada Inc., 2223 Coleraine St., Montreal, Que. H3K 1S2. Tel. 514-989-1011. Fax: 514-989-2079. Plant, 1481 boul Rene Levesque o. Montreal, Que. Associate, Quick Copy Centre. Commercial printing, business forms, labels, placards and forms for dangerous goods.

(P.) V. Antenucci; (Dir.Sales) H. Meredith; (Off.Mgr.) Mrs. D. Shaw. Annual Sales (C). Co. Size (A).⑥

Imprimerie Canadienne Gazette, 180, ave. Iberia, Candiac, Que. J5R 4R2. Tel. 514-659-2931. Fax: 514-659-0858. Sales office, Valley Stream, NY, U.S.A. Catalogues, magazines, periodicals, annual reports, advertising matters, calendars, show cards, maps, books, etc. Parent company, Southam Printing Limited, Toronto, Ont.

(V.P. & G.M.) J. Richard; (S.M.) L. Vottero; (Purch. Mgr.) J. Ellison; (Mfg.Mgr.) G. Auger; (Ops.Mgr.) P. Bourget; (Cont.) R. Jutras. Annual Sales (E). Co. Size (E).

Imprimerie Cimaron Printing Inc., 7800 Cote de Liesse, Suite 160, Ville St-Laurent, Que. H4T 1G1. Tel. 514-738-8402. Fax: 514-342-7768. Commercial and custom design printing.

(P.) Ms. B. Kotler; (Sales & Purch.Mgr.) M. Kotler; (Fin.Advisor) G. Kotler. Annual Sales (C).

Imprimerie Dubois (1989) Inc., 924 St-Pieere, Drummondville, Que. J2C 3Y2. Tel. 819-472-6697. Fax: 819-474-6872. Commercial printing.

(P.) S. Savoe; (V.P.) Y. Smith. Annual Sales (8). Co. Size (A).

Imprimerie Faber Inc., 238 Cloutier St., Loretteville, Que. G2A 2J6. Tel. 418-842-3646. Fax: 418-842-4792. Printing.

(P.) R. Faber. Annual Sales (8). Co. Size (A).

Imprimerie Fleur de Lys Inc., 1221 Chemin des Patriotes, Richelieu, Que. J3L 4W7. Tel. 514-658-3842. Offset and silkscreen printing.

(P.) M. Desroches; (V.P.) P. Ladouceur. Annual Sales (8). Co. Size (A).

Imprimerie Joset Inc., 4130 Steinberg, St. Laurent, Que. H4R 2G7. Tel. 514-336-5572. Commercial printing, specialty flyers.

(P.) P. Joset; (S.T.) B. Joset. Annual Sales (8). Co. Size (A).

†Imprimerie L'eclairiur, 205, 132ieme rue., Beauceville, Que. GOM 1A0. Tel. 418-774-3359. Fax: 418-774-5577. Branch offices, Quebec, Montreal, Que. Printers. Parent company, Groupe Quebecor Inc.

(P.) R. Parent; (Compt.) Ms. J. Gadoury; (S.M.) M. Landry; (P.A.) W. Lessard; (Plant Mgr.) P. Laflamme. Annual Sales (D). Co. Size (D).

Imprimerie Leonard Inc., 944 rue de l'Ecole, C.P. 670, St-Jovite, Que. J0T 2H0. Tel. 819-425-3735. Fax: 819-425-9180.

(Sales) M. Charbonneau. Annual Sales (C). Co. Size (8).⑤

Imprimerie Magog-Orford Inc., 1650, boul. Industriel, Magog, Que. J1X 4V9. Tel. 819-843-9626. Toll Free: 800-

567-2722. Fax: 819-847-1373. Branch office, Charlesbourg, Que. Snap set and continuous business forms, also booklets.

(P.) J.G. Moquin; (S.T.) R. Cournoyer; (Dir.Sales) P. Mignault; (Dir.Prod'n) J. Faucher; (Dir.Admin.Serv.) L. Chrispin; (Dir.R&D) R. Belanger. Annual Sales (C). Co. Size (B).⑤

Imprimerie Nationale Joliette Ltée., 585 St. Pierre St. S., Joliette, Que. J6E 3Z7. Tel. 514-759-1621. Printers and publishers.

(Admin.) R. Desjardins. Annual Sales (N/R). Co. Size (C).

Imprimerie Plow & Watters Canada., See Plow & Watters Printing Canada, Division de Rowne de Montreal, Inc.

Imprimerie Populaire, Limitée, 211 rue du St. Sacrement, Montreal, Que. H2Y 1X1. Tel. 514-844-3361. Fax: 514-286-9255. Publishers of "Le Devoir" daily newspaper.

(Mng.Dir.) G. Hudon; (Publisher) 8. Lauziere. Annual Sales (D). Co. Size (C).⑥

Imprimerie R.B.T. Ltée., 3055 boul. L'Assomption, Montreal, Que. H1N 2H1. Tel. 514-254-3573. Fax: 514-254-0460. Printing. Parent company, Lawson Mardon Group Ltd., Mississauga, Ont.

(G.M.) D.V. Ronald; (Fin.Mgr.) D. Paquet; (Prod'n Mgr.) N. Opritian; (Prod'n Mgr.) J. Chartier. Annual Sales (D). Co. Size (C).⑤

Imprimerie Sept-Iles (1984), 889 Ave. Laure, Sept. Iles, Que. G4R 1Y6. Tel. 418-968-8658. Commercial printers.

(Prop.) L. Lambert. Annual Sales (A). Co. Size (A).

Imprimerie Shefford Inc., 365 rue York, Granby, Que. J2G 8H5. Tel. 514-372-7192. Fax: 514-372-0807. Associates, Promotion et Publicite Chambest, Seritec. Commercial printers, promotional articles and silk screening.

(S.T.) A. Bessette; (Admin.) Ms. L. 8. Archambeault. Annual Sales (C). Co. Size (8).⑥

Imprimerie d'Arthabaska Inc., 370 Girouard St., Arthabaska, Que. G6P 6S8. Tel. 819-357-2065. Toll Free: 800-567-5847. Fax: 819-357-2960. Commercial printing, weekly newspapers, periodicals.

(Chief Exec.) M. Gagne; (G.M. & P.A.) S. Isabel; (Plant Mgr.) F. Martin. Annual Sales (D). Co. Size (C).⑤

Imprimerie & Graphique du Journal de Stanstead Inc., See Stanstead Journal Printing & Graphics Inc., The.

Impulse Signs Inc., 14 Advance Rd., Toronto, Ont. MBZ 2T4. Tel. 416-231-3391. Fax: 416-236-2116. Illuminated menu boards. Parent company, Impulse Signs Holdings Limited.

(P.) M. Gisborne. Annual Sales (C). Co. Size (A).⑥

Imtrex Commodities Inc., P.O. Box 953, Oakville, Ont. L6J 5E8. Tel. 416-844-4931. Fax: 416-844-8460. Telex: 06-982200. Branch office, 277 Lakeshore Rd.E., Oakville, Ont. Plant, Hamilton, Ont. Foundry supplies.

(P.) C. A. Justice; (V.P.) L. Scott. Annual Sales (D). Co. Size (A).⑤

In-Sink-Erator/Emerson Electric Canada, P.O. Box 150, Markham, Ont. L3P 3J6. Tel. 416-294-9340. Fax: 416-475-4660. Plant, Racine, WI, U.S.A. Food waste disposer, "Steamin' Hot" hot water dispenser, dishwashers and trash compactors. Parent company, Emerson Electric Canada Limited, Markham, Ont.

(Nat.S.M.) T. Donovan. Annual Sales (D). Co. Size (A).⑥

InKan Limited, 14 Indell Lane, Brampton, Ont. L6T 3Y3. Tel. 416-793-4747. Toll Free: (416,519,613,705,807) 800-387-2236. Fax: 416-793-9367. Telex: 06-988534. Architectural metal fabrication and tempered glass systems and entrances. Brands, "InKan", "Ultralite", "RDM Glass Systems".

(P.) H. D. Duke; (V.P.) R. D. McNeill. Annual Sales (D). Co. Size (C).⑥

★Incenco Limited, 4271 Longmoor Drive, Burlington, Ont. L7L 5A4. Tel. 416-637-8191. Fax: 416-637-7888. Dehumidifiers, humidity control systems, textile and industrial dryers and ovens of all types.

(P.) A. Jacobs. Annual Sales (8).

★INCO ALLOYS AND ENGINEERED PRODUCTS, P.O. Box 44, Royal Trust Twr., T-D Centre, Toronto, Ont. M5K 1N4. Tel. 416-361-7511. Telex: 06-23311. Rolling mill, Lively (Sudbury) Ont. Divisions and associates, Canadian Alloys Division Lively, Inco Alloys Canada, Toronto, Ont.; Inco Alloys International Inc., (Huntington Alloys), Huntington, W.VA, Turbo Products International Inc., Ivoryton, CT, Storms Forge Inc., MA, U.S.A.; Inco Alloys International Ltd. and Inco Alloys Limited, Hereford, Inco Engineered Products Limited, Melbourne, Derbyshire, England; Daido Inco Alloys Ltd., Japan. Wrought nickel alloys in bar, plate, sheet, strip, tube and wire as

well as mechanically alloyed nickel and aluminum alloys, also forged and machined products of nickel and high-nickel alloys, titanium alloys and specialty steels. Trade marks, Monel, Inconel, Incoloy, Nimonic, etc. (Other products listed under Inco Limited). Parent company, Inco Limited, Toronto, Ont.

(Exec.V.P.) I.D. Balchin; (Mktg.) W. Smith. Annual Sales (H). Co. Size (G).⑥

★INCO LIMITED, P.O. Box 44, Royal Trust Twr., T-D Centre, Toronto, Ont. M5K 1N4. Tel. 416-361-7511. Fax: 416-361-7781. Telex: 065-24186. Executive offices, Toronto, Ont., New York, NY, U.S.A. Canadian mines, concentrators, smelters, Sudbury, Ont., Thompson, Man.; refineries, Port Colborne, Sudbury, Ont., Thompson, Man. Subsidiaries and divisions: Ontario Division, Copper Cliff, Inco Gold Inc., Inco Alloys Canada Ltd., Inco Specialty Powder Products, and Inco Exploration and Technical Services Inc., Toronto, Continuous Mining Systems, Sudbury, Ont., Manitoba Division, Thompson, Man.; P.T. International Nickel Indonesia, Soroako, Indonesia; Clydach Refinery, Clydach, Wales; Doncaster Blaenavon Limited, Blaenavon, S.Wales; International Nickel Oceania S.A., Noumea, New Caledonia; International Nickel Inc., Saddle Brook, NJ, Inco Alloys International, Inc., Huntington, WV, Welding Products Company, Newton, LaQue Center for Corrosion Technology, Inc., Wrightsville Beach, NC, Turbo Products International Inc., Ivoryton, CT, Inco Engineered Products, Inc., Arlington, IL, American Copper & Nickel Company, Inc., Wheat Ridge, CO, Inco United States, Inc., and Inco Venture Capital Management, New York, NY, The International Metals Reclamation Company, Inc., Ellwood City, PA, Storms Forge, Inc., Springfield, MA, U.S.A.; Inco Europe Limited, London, Wiggin Steel & Alloys, and Inco Engineered Products Limited, Birmingham, Greengrove Welding Wires Ltd., Stratford-upon-Avon, Doncasters Monk Bridge Limited, Leeds, Doncaster Sheffield Limited, and Incoform Braham Limited. Sheffield, Turbo Products (UK) Limited, Kirkby-in-Ashfield, Renston Engineering Ltd., Redditch, Anodic Machining Technologies Limited, Axminster, Inco Vacuum Coatings Limited, West Bromwich, England; International Nickel France, S.A., and International Nickel Oceania S.A., Paris, France; International Nickel G.m.b.H., Dusseldorf, W. Germany; International Nickel Services (U.K.) Limited, New Delhi, India; Inco Limited, Japan Branch, Tokyo, Japan; Inco Pacific Limited, Hong Kong; SETTAS S.A., Jumet, Belgium; Mineracao Serras do Sul Limitada, Rio de Janeiro, Brazil; Exmibal, Guatemala, Central America. Nickel oxide sinter, "Inco" nickel pellets, "S-Rounds" and "R-Rounds" electrolytic nickel, "Utility", "Incomet" nickel, also nickel powders, cobalt metal, melting additives, refined copper and precious metals. Trademarks, INCO, ORC, etc.

(Chmn., P. & C.E.O.) D.J. Phillips; (Exec.V.P.) W. Curlook; (Exec.V.P.) I. McDougall; (Exec.V.P.) W.R.O. Aitken; (Exec.V.P.) I.D. Balchin; (V.P.) J.S. Warner; (V.P.) P.B. Salathiel; (V.P.) M.D. Sopko; (V.P., Gen.Counsel & S.) S.M. Hand; (V.P. & T.) A.J. Sabatino; (V.P. & Compt.) A.E. Munday; (V.P.) M.C. Bell; (V.P.) K.H. Belcher; (Asst.V.P.Mktg.) N. Kemp. Annual Sales (I). Co. Size (G).⑥

†Incredible Printing Co. Inc., The, 3701 Chesswood Dr., Unit 115, Downsview, Ont. M3J 2P6. Tel. 416-630-5200. Fax: 416-630-3296.

(P.) M. Schwartz; (Exec.V.P.) M. Rabinovitch; (V.P.Admin.) Mrs. M. Rabinovitch. Annual Sales (C). Co. Size (A).

Indal Building Products, 2008-4B St. S.E., Calgary, Alta. T28 2E5. Tel. 403-272-8B71. Toll Free: 800-661-1437. Fax: 403-273-0900. Telex: 038-24631. Branch offices, Winnipeg, Man., Saskatoon, Regina, Sask., Edmonton, Medicine Hat, Red Deer, Alta., Kelowna, Nanaimo, B.C. Plant, Port Coquitlam, B.C. Steel and wood door entry systems, skylights, residential vinyl, aluminum and wood windows, patio doors. Brands, "Westglide", "Executive", "Regent", "Westdoor", etc. Parent company, Indal Limited, Toronto, Ont.

(P.) A. Rankin; (V.P.) A. Hawrelak; (V.P.) B. Lapier; (V.P.Mktg.) B. Fulcher; (V.P.Port Coquitlam) 8. DeKonig. Annual Sales (E). Co. Size (E).⑥

Indal Consumer Products, Div. of Indal Ltd., 6400 Ordan Dr., Mississauga, Ont. L5T 2H6. Tel. 416-670-8559. Toll Free: 800-668-5380. Fax: 416-670-8560. Shower doors, aluminum door hardware, sliding door hardware, zinc die casting, electrostatic painting of small parts. Brands, "Fasco", aluminum ladders, "Lite Metals". Parent company, Indal Limited, Weston, Ont.

- (P.) J.E. Faveri; (V.P.Mktg.) R.W. Clegg; (Cont.) K. Dodds; (Purch.Mgr.) V. Tomei; (Plant Mgr. Fasco) B. McGraw; (Plant Mgr. Lite Metals) R. Enghardt. Annual Sales (D). Co. Size (C).®
- ★Indal Furniture Systems Div. of Indal Limited, 350 Clayson Rd., Weston, Ont. M9M 2L5. Tel. 416-745-2244. Toll Free: 800-387-2B02, (U.S.A.) 800-387-5B13. Fax: 416-745-327B. "Delta System" and "Ram 2000 System" acoustic panel system with furniture components. Parent company, Indal Limited, Weston, Ont. For.Rep., U.S.A.
- (P.) A.W. Stokes; (G.M.) T.B. Thomson; (V.P.Ops.) C. Smith. Annual Sales (D). Co. Size (C).®
- Indal Limited, 4000 Weston Rd., Weston, Ont. M9L 2WB. Tel. 416-743-1400. Fax: 416-746-1311. Divisions, Alumiprime, Commercial Aluminum, FASCO Products, Indalloy, McKnight Window Industries, Peachtree Doors Canada, Indal Furniture Systems, Toronto, Ont., Lite Metals, Mississauga, Fabricated Steel Products, Windsor, Ridgeway, Ont., Indal Building Products, Calgary, Edmonton, Medicine Hat, Red Deer, Alta., Regina, Saskatoon, Sask., Indalex, Montreal, Que., Toronto, Mississauga, Ont., Calgary, Alta., Port Coquitlam, B.C., Indal Metals Division, Mississauga, Ont., Regina, Saskatoon, Sask., Edmonton, Calgary, Alta., Vancouver, B.C., Indal Technologies Inc., Mississauga, Ont., Brampton Foundries Limited, Brampton, Ont., Indal Wall Systems, Toronto, Ont., Winnipeg, Man. Recycle, cast and extrude aluminum; cold rollform and stamp aluminum and steel; diecast aluminum and zinc; temper and laminate glass; and fabricate a broad range of metal, wood and glass products. Parent company, R.T.Z. Pillar Limited, London, England.
- For.Reps., Better-Bilt Aluminum Products, Smyrna, TN, Prescott Valley, AZ, Midwest Aluminum, Dayton, NJ, U.S.A.
- (Chmn.) G. Sage; (P. & C.E.O.) R. F. Leverton; (Exec. V.P.Fin. & Admin.) P. G. Selley; (V.P. & C.O.O.Resid.) S. Glen Abrey; (V.P. & C.O.O.Comm. & Ind.) W. J. MacDonald; (V.P.Corp.Dev.) P. Suurtamm; (V.P.Corp.Aff.) V. J. Howcroft; (V.P. & T.) A.M. Gordon Turnbull; (Gen. Counsel & S.) R.B. Deruchie; (Mgr.Emp.Benefits) R. J. Lasiuk; (Cont.) J. David Wood. Annual Sales (I). Co. Size (G).®
- Indal Metals, Division of Indal Limited, 9624 - 35 Ave., Edmonton, Alta. T6E 5S3. Tel. 4D3-462-5160. Fax: 4D3-461-56DB. Telex: 037-3774. Warehouse, Regina, Sask. Sales offices, Sanford, Man., Calgary, Alta. Plants, Mississauga, Ont., Saskatoon, Sask., Edmonton, Alta., Delta, B.C. "Indal" aluminum and galvanized steel roofing and siding, roof and floor decking, girts and purlins, grain bins, aeration equipment, "Westline" linear ceiling. Parent company, Indal Ltd., Weston, Ont.
- (P.) R. Benson; (V.P.West'n Reg.Saskatoon) G. Wenschlag; (V.P.East'n Reg.Mississauga) G. Grant; (V.P.Mfg.) L. Webb; (S.M.Calgary) I. Offerd; (Prod'n Supt.Saskatoon) M. Maximuk; (Prod'n Supt.Delta) R. Glover; (Br.Mgr.Delta) J. Bjarnason; (Compt.) B. Calder. Annual Sales (E). Co. Size (D).®
- ★Indal Technologies Inc., 357D Hawkestone Rd., Mississauga, Ont. L5C 2V8. Tel. 416-275-5300. Toll Free: (U.S.A.) BDO-263-7340. Fax: 416-273-70D4. Telex: D6-9614B2. Aluminum and stainless steel fabricating architectural products, helicopter support systems, aircraft and cable handling systems. Parent company, Indal Limited, Weston, Ont.
- For.Rep., Vienna, VA, U.S.A.
- (P. & C.O.O.) A.G. Wakefield; (Chmn. & C.E.O.) G. R. Rutledge; (V.P.Ops.) R. Jeffery; (V.P.New Bus.Dev.) R. Marcille; (V.P.Mktg.) R. Travis; (V.P.Fin.) D. Gillen; (Dir. Engr'g.) D. Spencer; (Sales Dir.) V. Lacey. Annual Sales (E). Co. Size (E).®
- Indal Wall Systems Ltd., 1111 Chevrier Blvd., Fort Garry, Man. R3T 1Y2. Tel. 204-452-B007. Fax: 204-477-5564. Telex: 07-57245. Branch office, Markham, Ont. Associate, Indal Wall Systems Inc., Barrington, IL, U.S.A. Architectural aluminum windows, curtain walls, skylights and entrances. Parent company, Indal Limited, Weston, Ont.
- (P. & C.E.O.) H. R. Resar; (V.P.Ops. & Fin.) M. J. Paquette. Annual Sales (E). Co. Size (E).®
- Indalex, Division of Indal Limited, 5675 Kennedy Rd., Mississauga, Ont. L4Z 2H9. Tel. 416-B90-BB21. Fax: 416-B9D-B3B5. Branch offices and plants, Pointe Claire, Que., Calgary, Alta., Port Coquitlam, B.C. Aluminum extrusions, anodized, painted and fabricated extruded shapes. Parent company, Indal Limited, Weston, Ont.
- (P.) K. B. Carruthers; (V.P.Mfg.Serv.) M. Degen; (V.P.Fin.) E. J. D'Iorio; (G.M.Calgary) N. E. Fraser; (G.M.Toronto) J. Menary; (G.M.Pointe Claire) B. G.A. McBride; (G.M.Port Coquitlam) R. D. Smith. Annual Sales (F). Co. Size (F).®
- Indalglass, 7B30 Tranmere Dr., Mississauga, Ont. L5S 1L9. Tel. 416-672-6720. Toll Free: 800-263-70B2. Tempered safety glass. Parent company, Indal Limited, Weston, Ont.
- (P.) I. Moore; (Exec.V.P.) J. Webster. Annual Sales (D). Co. Size (D).®
- Inde-Pane Ltd., 11201 Colbert, Ville d'Anjou, Que. H1J 2G5. Tel. 514-355-49B6. Fax: 514-351-B420. Lead, brass, stained glass, for windows and doors.
- (P.) H. Dubrofsky. Annual Sales (C). Co. Size (A).
- Independent Brake & Clutch Rebuilders Inc., 10 Wilkinson Rd., Brampton, Ont. L6T 5B1. Tel. 416-796-7900. Fax: 416-796-7B9B. Associate, Independent Brake & Clutch Corp., Cleveland, OH, U.S.A. Rebuilding of industrial brakes and clutches, welding, repair service.
- (C.E.O.) R. J. Soroka; (Prod. & Tech.Mgr.) B. A. Parker. Annual Sales (B). Co. Size (A).
- Independent Extrusion Die Co. Limited, 961 Dillingham Rd., Pickering, Ont. L1W 1Z7. Tel. 416-B39-114B. Fax: 416-839-1711. Extrusion dies for the aluminum and plastic industries, E.D.M. machining.
- (P.) H. Halvorsen. Annual Sales (B). Co. Size (A).
- Independent Machinery Ltd., 1449-17th Ave. S.E., Calgary, Alta. T2G 1J9. Tel. 403-265-5055. Fax: 403-265-4075. Hydraulic cylinders, oil well drilling rig parts, hot water storage tanks, boiler installations, custom welding, machined parts. Parent company, Glencairn Maintainers Ltd., Calgary, Alta.
- (P. & Mng.Dir.) J.W. Kirkpatrick; (V.P.) P.V. Heerema; (P.A.) R.N. Stretch. Annual Sales (C). Co. Size (B).®
- ★Independent Micro Consulting, 134 Upland Drive, Medicine Hat, Alta. T1A 3N7. Tel. 403-527-2826. Fax: 403-527-7441. Computer surface for lab data management, recipe management and ceramic chemistry computers.
- (Owner) T. Hansen; (Off.Mgr.) Ms. D. Hansen. Annual Sales (A). Co. Size (A).
- †Independent Paper Converters, a Division of Cameron Industries Inc., 3D9 Elizabeth St., Guelph, Ont. N1E 2XB. Tel. 519-824-3561. Fax: 519-B24-2211. Associate, Trinity Graphics, Guelph, Ont. Industrial tape products, custom slitting, rewinding, converting and sheeting, poultry pads, dairy case liners, photopolymer printing plates, and artwork. "Carry Pack Handles". Parent company, Cameron Industries Inc.
- (P.) B. A. Rowell; (V.P.Ops.) Ms. J. Rowell; (S.M.) J. Dell'Aquila; (Plant Mgr.) C. Sajkowski; (V.P.Trinity Div.) Ms. L. Cameron. Annual Sales (D). Co. Size (B).®
- ★Indepor Inc., 1516 Brier Park Cres. N.W., P.O. Box 1234, Medicine Hat, Alta. T1A 7M9. Tel. 403-52B-2445. Fax: 403-527-0075. Porcelain transformer bushings, electrical insulators.
- For.Rep., Robco Sales & Engineering, WI, U.S.A.
- (P. & G.M.) F. Weidel; (V.P.) R. Mielbeck. Annual Sales (B). Co. Size (A).®
- Index Machine & Tool (1989) Ltd., 3161 Lloyd George Ave., Windsor, Ont. NBT 2V5. Tel. 519-945-7951. Fax: 519-945-0191. Dies, jigs, weld fixtures and machines, etc.
- (P.) R. M. Miller; (S.T.) A. Carpine. Annual Sales (B). Co. Size (A).®
- ★Indexable Cutting Tools of Canada Limited, 66 Clark St., Welland, Ont. L3B 5W6. Tel. 416-735-B665. Fax: 416-735-5427. Special brazed, carbide tipped tools, tool holders, indexable ground carbide inserts, milling cutters, cemented carbide blanks and tools.
- (P.) J.W. Precious; (V.P.) M.J. Hannan. Annual Sales (C). Co. Size (A).®
- ★Indocore Ltd. (Industrial Door Company Ltd.), 3650 boul. Losch, St-Hubert, Que. J3Y 5T6. Tel. 514-B61-0412. Fax: 514-67B-9727. Telex: 055-61602. Plant, 3775 boul. Losch, St-Hubert, Que. Industrial doors, including multi-blade, sectional, overhead, blast proof, fireproof and soundproof doors, hanger, rubber and garage doors, "Thermostop" insulated door panels.
- (Chmn. & C.E.O.) E. J. Quantz; (P.) W.T. Timoschuk; (V.P.Sales) R. Bergeron; (V.P.Fin.) D. W. McTavish; (Plant Supt.) A. Deland; (Purch.) Ms. L. Lemay. Annual Sales (D). Co. Size (C).®
- ★Industrial Adhesives A Business Unit of Timminco Limited, 77 Samor Rd., Toronto, Ont. M6A 1J2. Tel. 416-256-0120. Fax: 416-256-011D. Branch offices, Saint John, N.B., St. John's, Nfld., Winnipeg, Man., N. Vancouver, B.C. Plants, Pointe Claire, Que., Toronto, Ont. Associate,
- Timminco-Findley Limited. Adhesives, protective coatings, lacquers, etc. Brand, "Industrial". Parent company, Timminco Limited/Limitée, Toronto, Ont.
- (P.) A. Richard Bennett; (Dir.Tech.Serv.) C. P. Coping; (Dir.Ops.) L. C. Coffin; (Dir.Sales) A. E. Beth, Ph. D.; (Dir.R&D) U. F. Zucker, Ph.D.; (Purch.Mgr.) P. Haug; (Reg.S.M.) G. Hardie. Annual Sales (D). Co. Size (D).®
- Industrial Bags Division of Canada Packers Inc., 6945 ouest rue St. Jacques, Montreal, Que. H4B 1V3. Tel. 514-4B1-2713. Fax: 514-481-1777. Cotton, jute, polypropylene, fabrene, open mesh and waxed paper bags. Parent company, Canada Packers Inc., Toronto, Ont.
- (P.) M.G. Owens; (G.M.) J. H. Roy; (Off.Mgr.) J.P. Charland. Annual Sales (D). Co. Size (C).®
- Industrial Brush of Canada, 203 Wilkinson Rd., Brampton, Ont. L6T 4M2. Tel. 416-456-1304. Fax: 416-456-048B. Car wash brushes and pick-up brooms for street sweepers, brushes for food industry and special applications. Parent company, Industrial Brush Corporation, Pomona, Ca., U.S.A.
- (Ops.Mgr.) H. Hanke. Annual Sales (C). Co. Size (A).®
- Industrial Ceramic Systems, Inc., Bay C, 7D0-45th Street S.E., Calgary, Alta. T2H 2G3. Tel. 403-253-2793. Fax: 403-255-2346. Ceramic ballistic armour, ceramic, pipe and cyclone liners.
- (P.) J. Kalbfleisch; (Acct.) R. Shemko; (Prod.Mgr.) R. Gulowski. Annual Sales (B). Co. Size (A).
- Industrial Coating Company, B00 Garyray Dr., Weston, Ont. M9L 1X1. Tel. 416-741-5620. Fax: 416-749-2546. Subsidiaries: Industrial Lacquer Specialties Ltd., Toronto, Ont., Hilux Paint & Chemical Co., Speedflo Corp. Ltd. Synthetic enamels and paints and lacquers. Trademark, "I.C.C.", "Speedflo", "Hilux".
- (P.) W. Boyer; (V.P.) T. Boyer. Annual Sales (C). Co. Size (B).®
- ★Industrial Combustion and Equipment Ltd., 525 Edward VII, Dorval, Que. H9P 1E7. Tel. 514-631-2020. Fax: 514-636-0608. Branch office, Mississauga, Ont. "Trojan", "FlameKing" industrial and process gas burners, air heaters and control panels, furnaces for the wire industry, thermal liquid heaters and systems.
- For.Reps., I.C.E. Combustion Systems Ltd., London, England; Armac Inc., Wakefield, MA, The Kahl Company, Wilmington, DE, Apac Machinery Inc., Buffalo, NY, U.S.A.
- (P.) G. B. Cowie; (Ont.Reg.Mgr.) B. Drake; (S.M.) P. Huish. Annual Sales (D). Co. Size (B).®
- ★Industrial Commutator Company Limited, B0 Morrow Rd., Barrie, Ont. L4N 3V8. Tel. 7D5-72B-1469. Fax: 705-72B-1372. Industrial commutators and slip rings.
- (P. & G.M.) D.R. Simpson. Annual Sales (C). Co. Size (B).®
- Industrial Containers Ltd., 100 North Queen, Toronto, Ont. MBZ 2E2. Tel. 416-231-5D20. Fax: 416-231-35B6. Branch offices, Winnipeg, Man., Vancouver, B.C. Plants and sales offices, LaSalle, Que., Etobicoke, Brampton, Ont. Steel drums, steel and plastic pails.
- (V.P. & G.M.) S.H. Arshinoff; (V.P.Sales) W.T. Norcott.®
- Industrial Electro-Plating, Division of Everest & Jennings Canadian Limited, 71 Railside Rd., Don Mills, Ont. M3A 1B2. Tel. 416-447-B513. Copper, chromium, nickel and tin platers. Annual Sales (C). Co. Size (B).
- Industrial Engines Limited, B975 Oak Street, Vancouver, B.C. V7P 4B8. Tel. 604-266-4129. Electrical generating sets, gasoline and diesel marine engines, marine auxiliary and refrigeration power units.
- (P.) K. F. Williams; (G.M.) E.(ABE) Bergler; (Off.Mgr.) A. Jetha; (Serv.Mgr.) G. Hoskins; (Parts Mgr.) J. Klyn. Annual Sales (C). Co. Size (A).
- Industrial Enterprises, BBO Fairville Blvd.W., Saint John W., N.B. E2M 4X8. Tel. 506-635-8D99. Toll Free: BOD-561-90D4. Fax: 506-635-B940. Air and hydraulic cylinders. Parent company, Fluid Transfer & Control.
- (P.) P. McClure; (V.P.) R. Jacquart. Annual Sales (C). Co. Size (B).®
- Industrial Equipment Co. Ltd., 7462 Progress Way, Delta, B.C. V4G 1E1. Tel. 604-946-1675. Fax: 604-946-1315. Telex: D4-357B37. Branch offices, Calgary, Fort McMurray, Edmonton, Whitecourt, Alta., Castlegar, Campbell River, Cranbrook, Prince George, Nanaimo, Powell River, Port Hardy, Kamloops, Port Alberni, Williams Lake, Quesnel, Fort St. John, B.C. Plants, Delta, Kamloops, B.C. Sawmill and pulp mill machinery, transmission and conveying equipment for feed mills, mines, etc.
- (P.) G. Lindemere; (Plant Mgr.) A. Parmeter; (S.M.) L. Sundberg. Annual Sales (E). Co. Size (D).®

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

Industrial Fiberglass Contractors Ltd., 11117-158 St., Edmonton, Alta. T5M 1Y5. Tel. 403-451-0235. Fax: 403-455-5867. Custom molding fiberglass reinforced plastic products, airport runway markers.

(P. & G.M.) H. Thurner. Annual Sales (B). Co. Size (A).⑤

Industrial Fillers Limited, 2020 University St., Suite 1255, Montreal, Que. H3A 2A5. Tel. 514-844-3425. Fax: 514-849-4057. Telex: 05-561733. Plant, St. Armand, Co. Missisquoi, Que. Associate, Steep Rock Calcite Inc. Fillers, barytes, whitening. Brand, "Pulpro". Parent company, Pluess-Stauffer, A.G.

(G.M.) 8. Kanduth. Co. Size (A).

★Industrial Filter Fabrics Limited, 663 Woodward Ave., Hamilton, Ont. L8H 6P3. Tel. 416-549-9626. Toll Free: 800-263-8660. Fax: 416-547-7660. Filter bags and multi-pleated cartridge filter elements for all dust collector and liquid process systems. Brand, "Beane Bag" dust collector bags.

(Chmn.) D.P. Kelly; (P.) K.W. Burlakoff; (S.M.) R.J. Kelly; (Dir.) Mrs. S. C. LaCroix; (Plant Mgr.) A.L. Knowles. Annual Sales (C). Co. Size (B).⑤

Industrial Fine Castings Ltd., 530 Piercy Rd., Bolton, Ont. L7E 5B4. Tel. 416-857-2561. Fax: 416-857-2567. Investment castings. Brand, "I.F.C.".

(P.) W. Kitchen; (G.M.) V. Ellul. Annual Sales (B). Co. Size (A).⑤

★Industrial Formulators of Canada Limited, 3824 William St., Burnaby, B.C. V5C 3H9. Tel. 604-294-6315. Fax: 604-294-8052. Cold temperature setting bonding agents, epoxy products such as grouting materials, floor coatings, marine glues, sealer and waterproofing for concrete, wood, metal, etc. Brands, "Power Bond", "Cold Cure".

(P.) H. Peters; (Mktg.Mgr.) Mrs. K. Peters. Annual Sales (B). Co. Size (A).⑥

Industrial Frictions and Supply Co. Ltd., 98 W.3rd Ave., Vancouver, B.C. V5Y 1E4. Tel. 604-879-3541. Fax: 604-879-3544. Industrial brake lining specialists, oak clutch, organic friction blocks, disc brake pads, saw guides, etc. Brands, "Star D", "IFSCO", "AF", "EZ-Glide".

(P.) B.K. Oliver. Annual Sales (B). Co. Size (A).

Industrial Galvanizing Co. Ltd., 5715 - 35th St. S.E., Calgary, Alta. T2C 2H1. Tel. 403-279-7717. Fax: 403-279-1742. Hot dip galvanizing of steel products.

(P.) K. Krulc; (V.P.) P. Krulc. Annual Sales (N/R). Co. Size (A).

★Industrial Hardwood Products Ltd., 106th St., P.O. Box 54, Stn F, Thunder Bay, Ont. P7C 4V5. Tel. 807-623-2831. Fax: 807-623-6397. "I.H.P." laminated hardwood trailer and rail floors.

(P.) M. Chorney; (V.P.) M. D. Chorney; (S.T.) M. P. Chorney. Annual Sales (C). Co. Size (A).⑤

Industrial Heat Treating Ltd., 4839 Union Rd., Beamsville, Ont. L0R 1B0. Tel. 416-563-5306. Fax: 416-788-3584. Basic Hydraulics.

(Mgr.) J. Abrahams; (Plant Supt.) W. Howard; (P.A.) D. Mannel; (Tech.) A. Wiechorzek. Annual Sales (C). Co. Size (A).

Industrial Identification Systems Inc., P.O. Box 70, Beachville, Ont. N0J 1A0. Tel. 519-423-6481. Marking sleeves for wiring, etc. Brand, "Permident".

(P.) B. Radford. Co. Size (A).⑤

Industrial Instrument Co., 40 Magnetic Dr., Unit 66, Downsview, Ont. M3J 2C4. Tel. 416-661-3924. Recording instruments, thermometers, pressure gauges and movements.

(Owner) A. Wig; (G.M.) M. 8. Wig. Annual Sales (A). Co. Size (A).⑤

Industrial Machine Shop Ltd., 11650-156 St., Edmonton, Alta. T5M 3T5. Tel. 403-451-6222. Fax: 403-452-5355. Plant, 11125-55 St., Edmonton, Alta.

(P.) J. Paron. Annual Sales (C). Co. Size (A).⑤

Industrial Machine & Mfg. Ltd., 3315 Miners Ave., Saskatoon, Sask. S7K 7K9. Tel. 306-242-8400. Fax: 306-933-0649. CAD/CAM and general machining, welding and plasma coating, industrial gearing.

(Mgr.) A. Perry Foster. Co. Size (A).

Industrial Machining Limited., See Les Usinages Industriels Limitée.

★Industrial Measurements Ltd., 1451 Hopkins St., Whitby, Ont. L1N 2C2. Tel. 416-430-7660. Fax: 416-666-3413. "Telesponder" and "Digisponder" electronic remote supervisory control, data acquisition, and alarm monitoring systems.

(P.) D. G. Newman; (S.M.) R.V. Hughes. Annual Sales (C). Co. Size (A).⑥

Industrial Metal Fabricators (Chatham) Ltd., 288 Inshes Ave., P.O. Box 834, Chatham, Ont. N7M 5L1. Tel. 519-354-4270. Fax: 519-354-4193. Portable welding bench with built in fume cleaning, food plant ventilation systems, general fume extraction systems.

(P. & G.M.) F. Van Oirschot; (S.T.) Mrs. B. Van Oirschot; (S.M.) J. Ancocik; (Supt.) L. Russell. Annual Sales (C). Co. Size (A).⑤

†Industrial Metals Processing Ltd., 550 Messier St., Winnipeg, Man. R2J 0G5. Tel. 204-233-1908. Fax: 204-233-1933. Scrap metal processing.

(G.M. & P.A.) G. Holt; (Plant Mgr.) M. Holt. Annual Sales (D). Co. Size (A).

Industrial Models (1979) Limited, 4045 Industrial Dr., Box 7236, Windsor, Ont. N9C 3Z1. Tel. 519-969-6353. Fax: 519-969-0311.

(P.) A. Schuller; (S.T.) R. Schuller; (V.P.) D. Schuller. Annual Sales (C). Co. Size (A).

★Industrial Moulds Limited, 29 Esna Park Dr., P.O. Box 128, Milliken, Ont. L0H 1K0. Tel. 416-475-6171. Custom injection moulds.

(P.) H. Piller. Annual Sales (B). Co. Size (A).⑤

Industrial Pallets Limited, R.R.#4, P.O. Box 153, Wallaceburg, Ont. N8A 4L6. Tel. 519-627-4449. Repair and manufacture of industrial pallets, skids, crates.

(Prop.) M. Baeyens; (Prop.) J. Denaeys. Co. Size (A).

Industrial Paper Converters, 9170 Pascal Gagnon, St. Leonard, Que. H1P 2X4. Tel. 514-326-5446. Toll Free: 800-361-4090. Fax: 514-326-5479.

(Chmn.) J. Marovka; (P.) W. Nathan; (V.P.) E. Israel. Annual Sales (D). Co. Size (B).

Industrial Part Coaters Ltd., 2975 St. Etienne, Windsor, Ont. N8W 5B1. Tel. 519-948-2011. Fax: 519-948-0867. Plant, 1276 McDougall, Windsor, Ont.

(Exec.V.P.) G. Kelso; (V.P. Engr'g) P. Delaney; (T.) D. Sundell. Annual Sales (C). Co. Size (B).⑤

★Industrial Plastics Canada Limited, 625 Industrial Dr., P.O. Box 93, Fort Erie, Ont. L2A 5M6. Tel. 416-871-0412. Fax: 416-871-6494. Custom fabricators in rubber and plastics, "Panacea" gasketing and hose, "Slickbar" oil containment equipment. P-72 pipe and fitting, 6962 gasketing and hose. (80th latter items for chlorine and chlorate industries).

For.Rep., Prince Rubber & Plastics Co. Inc., Buffalo, NY, U.S.A.

(P.) S.W. Prince, Jr; (Off.Mgr.) W. Lindberg; (S.M.) T. Hanshar. Annual Sales (C). Co. Size (A).⑥

Industrial Plastics P.T.B. Inc., 3655 Losch Blvd., Pilon Industrial Park, St. Hubert, Que. J3Y 5T7. Tel. 514-656-2020. Toll Free: 800-361-9130. Fax: 514-656-8646. Associates, Plastibec Ltee., Ste-Therese, Moplastex P.T.B. Inc., St-Leonard, Novaplast P.T.B. Inc., St-Hubert, Que., All-Teck P.T.B. Inc., Cornwall, Ont. Custom extruded plastics, injection of thermo plastics, window systems. Parent company, Plastibec Ltee., Sainte-Therese, Que.

For.Rep., Plastibec U.S.A. Inc., Stratham, NH, U.S.A.

(P.) R. Berube; (Cont.) C. Huot. Annual Sales (D). Co. Size (C).⑥

Industrial Plastics (1975) Ltd., 3944 Quadra St., Victoria, B.C. V8X 1J7. Tel. 604-727-3545. Branches, Nanaimo, Richmond, Surrey, Coquitlam, Kelowna, B.C. Custom fabrication in acrylic, display and store fixtures, plastic signs.

Annual Sales (C). Co. Size (A).⑤

Industrial Precision, 1090 Kamato Rd., Unit 12, Mississauga, Ont. L4W 2P3. Tel. 416-625-8919. Custom machines. Parent company, Mark E. Keen Investments Limited.

(P.) M. E. Keen. Annual Sales (B). Co. Size (A).⑥

★Industrial Processing, 227 Avenue Rd., P.O. Box 862, Cambridge, Ont. N1R 5X9. Tel. 519-621-2571. Fax: 519-621-2881. Subsidiary, Western Metal Finishing, Tilbury, Ont. Electroplated metal finishes. Parent company, Krebsz Electroplating Ltd., Cambridge, Ont.

(P. & G.M.) J. Krebsz; (Mgr.Sales & Mktg.) F.A. Johnson. Annual Sales (C). Co. Size (B).⑤

Industrial Rubber Ltd., P.O. Box 938, Mines Rd., Bathurst, N.B. E2A 4H7. Tel. 506-548-3325. Telex: 014-24620. Rubber linings, belt splicing, pulley lagging.

(P.) J. R. McAloon; (G.M.) 8. Kyle. Co. Size (A).

Industrial Rubber Products Company, 30 Bertrand Ave., Scarborough, Ont. M1L 2P5. Tel. 416-752-2424. Fax: 416-752-7413. Parent company, S.J.M. Products Ltd.

(P. & G.M.) M.S. Mallett; (P.A.) G. Allingham; (Plant Mgr.) M. Kommissar; (Mktg.Mgr.) J.A. Steer. Annual Sales (D). Co. Size (B).⑥

★Industrial Rubber Supply Co. Ltd., 960 Powell Ave., Winnipeg, Man. R3H 0H6. Tel. 204-694-4444. Fax: 204-632-6767. Rubber and sponge products, custom die cutting services and other gasket products for the gasket industries.

(P.) W.J. Magalas; (S.M.) R.A. Grantham; (Plant Mgr.) S. Magalas. Annual Sales (C). Co. Size (A).⑥

Industrial Screw & Forge, [Boulons & Forge Industriel], 5445 Pare St., Montreal, Que. H4P 1R1. Tel. 514-341-3670. Fax: 514-341-0756. Associate, Desormeau Industries Inc., Montreal, Que. Bolts, nuts, washers, studs, flanges and forgings. Parent company, M.S.M. Products, Chomedey, Laval, Que.

(V.P.) L. Desormeau. Annual Sales (C). Co. Size (B).⑥

Industrial Shop Boxes Limited, 127 Burton St., Hamilton, Ont. L8L 3R4. Tel. 416-527-6413. Tote boxes, metal stampings, etc. Brand, "Nestak". Parent company, North American Steel Equipment Co. Ltd., Whitby, Ont.

(P. & G.M.) Mrs. R. Fabricius; (V.P. & Plant Mgr.) L. Dunham; (S.T.) Mrs. G. Baker. Annual Sales (B). Co. Size (A).⑥

Industrial Supplies Ltd., See Le Materiel Industriel Ltée.

Industrial Task Force, 5100 Harvester Rd., Burlington, Ont. L7L 4X4. Tel. 416-632-4737. Toll Free: 800-263-6353. Fax: 416-632-4406. Branch offices, Hamilton, Milton, Mississauga, Toronto, Ont. Export and commercial crates and packing, skids, wood blocking, overseas containerization, distribution and warehousing.

(P.) D. Tales; (V.P.) M. Cassidy. Annual Sales (C). Co. Size (C).⑤

Industrial Textiles Limited, 200 Clinton St., Toronto, Ont. M6G 2Y5. Tel. 416-534-4261. Fax: 416-534-1830. Telex: 065-24484. Branch offices, Edmonton, Alta., New Westminster, B.C. Branch plant, East Angus, Que. Cotton gloves, aprons, uniforms, work clothing. Brands, "Work-Master", "Miss Emmy", "Gold Label", "Indu-Tex".

(P.) M. Kassam; (G.M.) I. Ratansi. Annual Sales (D). Co. Size (D).⑥

★Industrial Thermo Polymers Limited, 7676 Kimbel St., Unit 14, Mississauga, Ont. L5S 1J8. Tel. 416-677-0932. Toll Free: (U.S.A.) 800-387-3847. Fax: 416-677-2643. Telex: 06-968890. Pipe insulation, sealant backer rod, furniture welting, screen spline, extruded foam profiles, Tundra brand dock bumper and life line cover.

(P.) D. Hartman; (V.P.) S. Hartman; (V.P.Sales & Mktg.) M. White; (Off.Mgr.) Miss L. Hartman. Annual Sales (D). Co. Size (B).⑥

★Industrial Tires Limited, 3161 Wharton Way N., Mississauga, Ont. L4X 2B7. Tel. 416-625-1600. Toll Free: 800-668-4725. Fax: 416-625-1277. Telex: 06-961195. Branch offices, Chicago, IL, Birmingham, AL, Buffalo, NY, U.S.A., Grantham Lincs, U.K. Industrial solid rubber tires, metal base bands for press-on type, urethane tires and pneumatic shaped solid tires. Brands, "Loadmaster", "Loadslot", "I.T.L.", "Innacush", "Softuff".

For.Reps., Scandinavian Wheel, Tyreso, Sweden; J. Nic Wagner, Antwerp, Belgium; Auto Servicios Electricos, Lima, Peru; Representaciones Bracht, C.A., Caracas, Venezuela; Neal & Massy Eng. Ltd., Trinidad; Clindisco (Phil.) Inc., Makati, Rizal, Philippines; Supplies & Services Inc., San Juan, Puerto Rico; J.M.S. Limited, Kingston, Jamaica; Servitactor Cia.Ltda., Quito, Ecuador; Chaid Neme & Hermanos, Bogota, Colombia; Distribuidora Perkins Chilena, Santiago, Chile; also across the U.S.A.

(Chmn.) T.P. Buckley; (P.) R.B. Pilmer; (Mktg.Dir.) R. Knapper. Annual Sales (E). Co. Size (D).⑥

Industrial Tooling & Manufacturing Inc., 420 Glover Rd., Fruitland, Ont. L0R 1L0. Tel. 416-643-2937. Fax: 416-643-3636. Custom machine shop, dies, toolmakers, damper valves.

(Prop.) G. Yanakovic. Annual Sales (B). Co. Size (A).

Industrial Welding Limited, Box 328, Cheticamp, N.S. B0E 1H0. Tel. 902-224-2470. Seine, crab and pot haulers, dragging and off-loading winches, bait cutters, seine warp and swordfish reels, etc.

(V.P.) R. Deveau.

Industrial Welding (1975) Limited, 817 50th St. E., Saskatoon, Sask. S7K 3Y5. Tel. 306-242-4077. Fax: 306-934-2827. Miscellaneous structural steel and metal work, welding, etc.

(G.M.) R.F. McCammon; (P.A.) E. Andersen. Annual Sales (C). Co. Size (A).⑥

Industrial Wire & Iron Works Canada Ltd., R.R.#5, Site 5, Box 1, 8619-52 St. S.E., Calgary, Alta. T2P 2G6. Tel. 403-236-3250. Toll Free: 800-403-561-WIRE. Fax:

- 403-236-3619. Plants, Edmonton, Alta., New Westminster, 8.C. Wire screens for all purposes.
(G.M.) M. McDonald; (Br.Mgr.) Ms. L. Stefura; (Br. Mgr.) R. Haire. Annual Sales (C). Co. Size (B).[Ⓢ]
- Industrie Continentale Calypso Inc., 55 Ouest rue de Louvain, Montreal, Que. H2N 1A4. Tel. 514-382-2196. Sweaters.
(P.) A. Rauchman. Annual Sales (C). Co. Size (C).[Ⓢ]
- Industrie Multitech Inc., 447 Vallières, Chicoutimi, Que. G7G 4E1. Tel. 418-696-0886.
(P.) G. Tremblay. Annual Sales (A). Co. Size (A).
- Industries Acadiennes Inc., Les, See Acadian Industries Inc.
- Industries Allan Canada Ltée., Les, See Allan Industries Canada Ltd.
- Industries Amisco Ltée., Les, C.P. 250, L'Islet, Que. G0R 2C0. Tel. 418-247-5025. Fax: 418-247-7896. Furniture for schools, conference room, restaurant and cafeteria, kitchen, bedroom, dining-room, living-room; all kinds of bunk beds and juvenile furniture. Brand, "Amisco".
(P. & C.E.O.) J. Boucher; (Exec.V.P.) G. Dussault; (Prod'n Mgr.) D. Poitras. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★Industries Armadpo Inc., 421 St-Valier, Granby, Que. J2G 7Y3. Tel. 514-378-2999. Fax: 514-378-3243. Plastic bags.
(Admin. & Prod'n Mgr.) Ms. L. Piche; (Cont.) Ms. F. Desjardins. Annual Sales (C). Co. Size (A).[Ⓢ]
- Industries Aston Inc., See Aston Industries Inc.
- Industries B.N.W. Ltée., Les, See B.N.W. Industries Ltd.
- ★Industries B & X Inc., 22 rue Martin, Valleyfield, Que. J6S 4C6. Tel. 514-373-1906. Fax: 514-373-0042. Boilers, cyclones, heat exchangers, pressure vessels, tanks, stainless steel and aluminum welding. Parent company, Construction S.L.M. Ltée.
(G.M.) W. Rodger; (8uyer) R. Emond; (Plant Supvr.) J. Martel; (S.M.) M. Rodger. Annual Sales (D). Co. Size (D).
- Industries Canablast Inc., See Canablast Industries Inc.
- Industries Cancot Inc., Les, See Cancot Industries Inc.
- ★Industries Caron (Meubles) Inc., 45 4e rue, C.P. 100, Montmagny, Que. G5V 3S3. Tel. 418-248-0255. Fax: 418-248-0982. Kitchen cabinet doors, standard and custom sizes.
(P. & G.M.) M. Caron; (S.M.) C. Caron; (Cont.) J. Fortier; (P.A.) B. Bourque. Annual Sales (D). Co. Size (C).[Ⓢ]
- Industries Céramiques Maple Leaf (1967) Ltée., Les, See Maple Leaf Ceramic Industries (1967) Ltd.
- Industries Chimiques Kert Inc., Les, See Kert Chemical Industries Inc.
- Industries Couture Limitée, 2007 Boul Talbot, Chicoutimi, Que. G7H 5H4. Tel. 418-549-2850. Fax: 418-549-1076. Telex: 051-36122. Jobbing foundry, machine shop fabrication and welding, custom machinery, etc. Brand, "ICL". Parent company, Groupe Lapierre and Verreault, Trois Rivières, Que.
(G.M.) D. Roy; (Dir.Acctg.) G. Larouche; (Mktg. & R&D Mgr.) L. Mimeault; (Sales Co-Ord.) J. Paradis. Annual Sales (D). Co. Size (B).[Ⓢ]
- Industries Desjardins Ltée., Les, 79 rue Principale, C.P. 8, St. André de Kamouraska, Que. G0L 2H0. Tel. 418-493-2114. Fax: 418-493-2432. Saw mill and farm machinery, cast iron pieces, above and underground steel tank, ULC approved farm and construction steel tank.
(P. & G.M.) L. Martin; (V.P.) F. O. Martin. Annual Sales (C). Co. Size (A).[Ⓢ]
- Industries Dettson Inc., Les, [Dettson Industries Inc.], 550 Industrial Blvd., P.O. Box 2087, Sherbrooke, Que. J1J 3Y1. Tel. 819-567-8493. Toll Free: 800-567-2733. Fax: 819-822-4227. Associate; Trans-For Metal Inc. "Dettson" oil and gas furnaces and boilers, heating products and burners. Parent company, Multi-Industries Inc.
(C.E.O.) A. L'Esperance; (G.S.M.) L. Dame; (Cont.) B. Nadeau; (Prod'n Mgr.) J.N. Lacroix; (Purch.Mgr.) G. Boissonneau. Annual Sales (D). Co. Size (D).[Ⓢ]
- Industries Domco Limitée., Les, See Domco Industries Limited.
- Industries Dover Limitée., Les, See Dover Industries Limited.
- Industries E.T.S.G. Inc., Les, 1035 rue Panneton, Sherbrooke, Que. J1K 283. Tel. 819-563-7331. Insulated glass unit, vinyl door insert, patio doors, screens, tempered glass. Brand, "Silver Seal".
(P. & G.M.) A. Rainville. Annual Sales (D). Co. Size (D).
- Industries Ecosan Ltée., 610 Guimond, Longueuil, Que. J4G 1P8. Tel. 514-674-1538. Oil and gas burners.
(P.) G. Poulin; (G.M.) G. DeMaissoneuve. Co. Size (A).
- Industries Elifor Inc., Les, 430 rue Principale, St-Ambroise de Kildare, Que. J0K 1C0. Tel. 514-753-3189. Fax: 514-753-4586. Student and professional drafting tables, horizontal and vertical filing cabinets and related furniture. Brands, "Elite", "Vertico", "Vertex".
(P. & G.M.) Y. St-Georges; (V.P. & Cont.) J. St-Georges. Annual Sales (B). Co. Size (A).[Ⓢ]
- Industries Ensio Inc., Les, See Ensio Industries Inc.
- Industries FLG Inc., Les, See Famous Leather Garments Ltd.
- Industries F.P. Inc., 20 Windsor Rd., P.O. Box 160, Bromptonville, Que. J08 1H0. Tel. 819-846-2771. Fax: 819-846-3707. Telex: 05-836285. Hot water boilers.
(P.) A. Lemaire; (V.P.) J.M. Hardy; (Prod.Dir.) M. Bellefleur; (Fin.Dir.) Y. Salois. Annual Sales (D). Co. Size (C).[Ⓢ]
- Industries Fermco Ltée., Les, 251 du Moulin, St-Adelphe, Que. G0X 2G0. Tel. 418-322-5747. Wooden girders.
(P.) J. Trepanier; (V.P.Mktg.) C. Trepanier.
- Industries Ferndale Ltée., Les, 1540 Henri Bourassa Blvd. E., Montreal, Que. H2C 1H7. Tel. 514-387-3361. Aircraft parts, precision machining.
(P.) F. Rheault; (V.P.) J. Rheault. Annual Sales (8). Co. Size (A).
- Industries Fil Métallique Major Ltée., Les, See Major Wire Industry Ltd.
- Industries Fleurco (1963) Ltée., Les, See Fleurco Industries (1963) Ltd.
- Industries Fortier Ltée., Les, 146 rue Commerciale, C.P. 100, St. Henri de Lévis, Que. G0R 3E0. Tel. 418-692-0152. Concrete blocks, pipes and sewers. Brand, "Valco Stone".
(P.) C. Fortier; (V.P.) G. Fortier; (Compt.) P. LaPointe. Annual Sales (D). Co. Size (D).[Ⓢ]
- Industries Fournier Inc., Les, 325 boul. Frontenac, Black Lake, Que. G0N 1A0. Tel. 418-423-4241. Fax: 418-423-7366. Mining and industrial machinery, hydraulic systems, field erection, industrial ceramics, dewatering rotary press equipment. Affiliated parent companies, Construction AFL Inc., Lafleur & Lafamme (1979) Inc., Tra-Mines, Plomberie Centrale AFL Inc., Services Industriels Enr.
(P.) R. Fournier; (S.T.) J.E.D. Lemay. Annual Sales (D). Co. Size (D).[Ⓢ]
- Industries G.A. Ltée., Les, 206, rue St-Louis, C.P. 59, St-Remi d'Amherst, Que. J0T 2L0. Tel. 819-687-3321. Fax: 819-687-2497. Plastic injection moulds, blow moulds for plastics and glass.
(P.) D. Labelle. Annual Sales (8). Co. Size (A).[Ⓢ]
- Industries G.D.S. Inc., C.P. 580, Degelis, Que. G0L 1H0. Tel. 418-853-2566. Fax: 418-853-2569. Plant, Pointe à la Croix, Que. SPF lumber.
(P. & G.M.) G. Deschenes; (V.P.Prod'n) S. Deschenes; (Dir.Fin.) R. Seguin, CMA; (V.P.Forest) R. Belzile, P.Eng. Annual Sales (D). Co. Size (C).[Ⓢ]
- Industries G.L.P. Inc., Les, 440 rue St-Michel, St-Jean-sur-Richelieu, Que. J38 1T4. Tel. 514-348-4918. Fax: 514-348-9568. Branch office, 136 Collin St., St-Jean-sur-Richelieu, Que. Injection moulded plastics, precision machining and die making. Brand, "Sure Vac". Parent company, Plastiques Hi-Tech Inc., St-Jean-sur-Richelieu, Que.
(P.) S. Gagné. Annual Sales (D). Co. Size (C).
- †Industries Godbout Inc., 1195 Galt E., Sherbrooke, Que. J1G 1Y7. Tel. 819-566-8696. Toll Free: 800-361-9291. Fax: 819-566-0911. Branch office, Dorval, Que. Plant, Shawinigan, Que. Associates, DPG Driveline Inc., Drive Products Inc., Ateliers Mécaniques Feruec Inc. Universal joints, power take-off, hydraulic pumps.
(P.) F. Godbout; (G.M.) P. Arsevault; (Prod'n.Mgr.) P. Custeau; (Sales Mgr.) S. Gagné; (Cont.) G. Custeau. Annual Sales (C). Co. Size (B).[Ⓢ]
- Industries Graphiques Cameo Crafts Limitée., See Cameo Crafts Graphic Industries Limited.
- Industries Hagen Ltée., See Hagen Industries Ltd.
- Industries Holmont Ltée., Les, See Holmont Industries Ltd.
- Industries James Maclaren Inc., Buckingham, Que. J8L 2X3. Tel. 819-986-3345. Fax: 819-986-1087. Newsprint mill, Buckingham, Kraft mill, sawmill and wood products division, Thurso, flooring, veneer and hardwood lumber, Maniwaki, Que. Subsidiary, La Compagnie d'énergie Maclaren-Quebec, Buckingham, Que. "Maclaren" newsprint paper, veneer, "Thurso" bleached hardwood kraft pulp, hardwood and softwood lumber, "Doweloc" flooring. Parent company, Noranda Forest Inc.
(Chmn.) R.T. Kenny; (P. & C.E.O.) B.W. Little; (V.P.Fin.) M.R. Daoust; (V.P.Woodlands & Energy) P. Desrosiers; (V.P.Corp.Rel.) D.A. Thomson; (V.P.Newsprint Sales) J. Coulson; (S.) Miss G. Berthel; (Asst.T.) C. Poirer; (Ops.Mgr.Maniwaki Grp.) G. Dunning; (Mill Mgr.
- Newsprint) S. Farand; (Mgr.Kraft Pulp) A. Renaud; (Mgr. Wood Prod.Div.) G. Turpin. Annual Sales (C). Co. Size (G).[Ⓢ]
- ★Industries James Maclaren Inc., Maniwaki Division, 77 rue Commerciale, Maniwaki, Que. J9E 1N8. Tel. 819-449-3720. Fax: 819-449-5083. Canadian hardwoods, rotary cut veneers, parquet flooring. Parent company, James Maclaren Industries Inc., Buckingham, Que.
For.Rep., Noranda Forest Sales Inc.
(P.) B.W. Little; (Ops.Mgr.) G. Dunning; (Mgr.Sawmill) D. Rioux; (Mgr.Veneer Plant) B. Dionne; (Mgr.Flooring Plant) B. David. Annual Sales (E). Co. Size (E).[Ⓢ]
- Industries Jaro Inc., 1730 boul. St-Charles, Drummondville, Que. J2C 4Z5. Tel. 819-477-5151. Fax: 819-477-5011. Telephone booths.
(Mgr.) J. Caya. Annual Sales (C). Co. Size (A).[Ⓢ]
- Industries Koaton Industries Inc., Les, 800 Salaberry St., Chomedey (Ville de Laval), Que. H7S 1H3. Tel. 514-663-6412. Fax: 514-663-4923. Non-fray coatings on satin and cotton for labels, vinyl and peroxylin coated papers and fabrics, heat-seal coatings for iron-on patches, carpet and mattress labels.
(Mgr.) M. Leone; (Plant Mgr.) E. Ernhof; (Plant Mgr.) E. Ernhof. Annual Sales (B). Co. Size (A).[Ⓢ]
- Industries Lenbrook Limitée., Les, See Lenbrook Industries Limited.
- Industries Lenrod Ltée., Les, See Lenrod Industries Ltd.
- Industries Lightsteel Inc., 200 Industrial Blvd., Boucherville, Que. J4B 2X4. Tel. 514-526-2544. Fax: 514-641-4582. Steel products for railroad, transport, mobile homes and prefabricated buildings.
(C.E.O.) Y. Dion; (C.E.O.) S. Uezina; (Sales Dir.) D. D. Monast; (Fin.) R. Chartrand; (Prod'n) M. Bourbonais; (Purch.) H. Benson; (Tech.) M. Lajoie; (Hum.Res.) Ms. M. Simard. Annual Sales (E). Co. Size (C).
- Industries Lu'Bel Limitée., Les, See Lu'Bel Industries Ltd.
- Industries Lucas du Canada Limitée., See Lucas Industries Canada Limited.
- Industries Lyster Inc., See Lyster Industries Inc.
- ★Industries MKE (1984) Inc., Les, [MKE (1984) Industries Inc.], 183 Montcalm Blvd., Candiac, Que. J5R 3L6. Tel. 514-659-6531. Fax: 514-659-2248. Telex: 055-60028. Sales offices, Montreal Que., Toronto, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Gas and electric commercial cooking and food service equipment. Brand, "MKE".
(P.) Mrs. E. Majeau; (Cont.) R. Maheux; (Buyer) P. Besner; (Prod.Mgr.) V. Drouin; (S.M.) R. Mayrand; (Dir. Prod.) A. Elliot. Annual Sales (D). Co. Size (D).[Ⓢ]
- Industries Maibec Inc., [Maibec Industries Inc.], 660 rue Lenoir, Ste. Foy, Que. G1X 3W3. Tel. 418-659-3323. Fax: 418-653-4354. Sawmills, St. Pamphile, Que. Softwood lumber, cedar shingles and pulpwood chips.
(P.) G. Tardif; (Logging Mgr.) C. Tardif; (Prod'n Mgr.) M. Boucher; (S.M.) D. Rouleau. Annual Sales (E). Co. Size (E).[Ⓢ]
- Industries Majestic (Canada) Ltée., Les, See Majestic Industries (Canada) Ltd.
- Industries Melo Division d'Aarfors Inc., Les, See MELO INDUSTRIES, a Division of Aarfors Inc.
- Industries Mon-Tex Ltée., Les, 5820 Place Turcot, Montreal, Que. H4C 1W4. Tel. 514-933-2744. Fax: 514-935-9684. Telex: 055-66229. Branch offices, Toronto, Ont., Vancouver, B.C. Associate company, Mo-Mar Ltd., Montreal, Que. Bath mats and rugs, shower curtains and accessories. Registered trade marks, Kitten Soft, Puffee Pile.
(P.) J. Schwartz; (S.T.) M. Moses. Annual Sales (D). Co. Size (C).[Ⓢ]
- Industries Mondiales Armstrong Canada Ltée., Les, See Armstrong World Industries Canada Ltd.
- ★Industries National Pro Inc., Les, [National Pro Industries Inc.], 91 de la Barre, Boucherville, Que. J4B 2X6. Tel. 514-641-1634. Fax: 514-641-1638. Snow brushes, ice scrapers, squeegees, window cleaners, masks, fins, snorkels, hockey accessories, sticks, skate sharpeners and guards, butt ends, pucks. Winter sporting goods, x-country and downhill skis and poles, bindings, snoboggans, flower pots, snowshoes, traffic cones, street signs, custom injection moulding and extrusion of all.
(P.) M. Scholler. Annual Sales (C). Co. Size (8).[Ⓢ]
- Industries Niagara-Lockport Québec Inc., Les, Lockport Felt Division, 1 Lee Blvd., P.O. Box 420, Warwick, Que. J0A 1M0. Tel. 819-358-5566. Fax: 819-358-5146. Telex: 5-838580. Industrial felts for papermaking. Parent company, Ivaco Industries Ltd., Montreal, Que.
(G.M.) M. Leblanc. Annual Sales (D). Co. Size (D).[Ⓢ]

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- Industries Niagara-Lockport Québec Inc., Les, 2106 Bel-lefeuille St., P.O. Box 939, Trois Rivières, Que. G9A 3Y9. Tel. 819-379-5555. Fax: 819-379-0644. Telex: 21-837134. Plants, Trois Rivières, Warwick, Lachute, Que. Synthetic forming fabrics, press and dryer felts. Parent company, Ivaco Inc., Montreal, Que.
- (P.) N. G. Prescott; (Sr.V.P.) E. McCourt; (V.P. Sales) D.J. Pretty, Sr. Annual Sales (E). Co. Size (E).
- Industries P.H.L. Inc., 10 Ave. Goulet, P.O. Box 37, St-Ephrem, Beauce, Que. G0M 1R0. Tel. 418-484-2800. Fax: 418-484-5767. "P.H.L." sawmill machinery, band saws, carriage, chippers, etc., screw conveyors. Parent company, Gestions Poulin & Hamel Holdings Ltd.
- (S.T.) Y. Poulin; (V.P.) G. Hamel. Annual Sales (D). Co. Size (B).®
- ★Industries P.W.I. Inc., [P.W.I. Industries Inc.], 1253 Second St., Richelieu, Que. J3L 3Y6. Tel. 514-658-1747. Fax: 514-447-2148. Telex: 055-61652. Branch plant, Farnham, Que. Sawdust, wood flour, etc. Brand, "PWI".
- (P.) P.J. Samson; (V.P.) J.M. Samson; (S.) Ms. M. Jossee Samson. Annual Sales (C). Co. Size (B).®
- Industries Perma-Tac Inc., Les, See Perma-Tac Industries Inc.
- Industries Pierre Fournelle Ltée., Les, 4343 rue Hochelaga, Montreal, Que. H1V 1C3. Tel. 514-251-0391. Toll Free: (418,514,819) 800-361-3580, (416,506,519,613,705,709,807,902) 800361-8972. Fax: 514-251-0398. Telex: 055-60592. Associate, Fournelle Energie and Technologies Inc., Montreal, Que. Aluminum store front and doors, commercial aluminum windows, anodizing on aluminum, greenhouse and solar collectors, and evacuated solar tubes.
- (P. & G.M.) P. Fournelle; (S.M.) D. Rowe; (P.A.) C. Blain; (Cont.) R. Charron; (Plant Mgr.) R. Fournelle. Annual Sales (D). Co. Size (C).®
- Industries Poltec Limitée., Les, See Poltec Industries Limited.
- Industries Potters Ltée., Les, See Potters Industries Ltd.
- ★Industries Pyrox Inc., Les, [Pyrox Industries Inc.], 5085, rue Rideau, C.P. 3000, Ancienne-Lorette, Que. G2E 5P9. Tel. 418-872-9999. Toll Free: 800-463-5037. Fax: 418-872-5172. Branch office, Montreal, Que. Incinerators, smoke stacks, scrubbers.
- (P.) L. Nadeau; (Fin.Dir.) G. Sirois; (Tech.Mgr.) M. Morin, P.Eng. Annual Sales (C). Co. Size (A).®
- Industries R.F.I. Inc., Les, See R.F.I. Industries Inc.
- Industries Raxan Inc., Les, See Raxan Industries Inc.
- Industries Redpath Limitée., Les, See Redpath Industries Limited.
- Industries Rehau Inc., See Rehau Industries Inc.
- ★Industries Roma Pépin Inc., Les, Ste-Louise, Que. GOR 3K0. Tel. 418-354-2112. Fax: 418-354-2301. Branch office, Mont St-Hilaire, Que. Solid wood components.
- (C.E.O. & G.M.) R. Pépin; (Off.Mgr.) Mrs. G. Viel. Annual Sales (C). Co. Size (B).®
- Industries Samson Inc., 5796 St. Laurent St., Lévis, Que. G6V 3V7. Tel. 418-833-5220. Fax: 418-833-1105. Skilifts, boilers, welding and repairs, machine shop, repairs and fabrication of marine parts, conveyors, asphalt plant parts and repairs, also transformations.
- (P.) L. Fagnan; (Sales Rep.) I. Picard. Annual Sales (C). Co. Size (B).
- Industries Sauquoit Ltée., Les, See Sauquoit Industries Ltd.
- Industries Super Metal, Inc., 655 Blvd. Bertrand, Ville Vanier, Quebec, Que. G1M 2E4. Tel. 418-687-0810. Fax: 418-683-3679. Associate, Metallurgie Pelchat (1983) Inc., St-Romuald, Que. Structural steel and plate work.
- (G.M.) A. Bouchard. Annual Sales (E). Co. Size (E).®
- Industries T.I. Raleigh du Canada Ltée., Les, See T.I. Raleigh Industries of Canada Ltd.
- Industries Technolab Ltée., Les, See Technolab Industries Ltd.
- Industries Tri-Steel Inc., See Tri-Steel Industries Inc.
- ★Industries USP Inc., [USP Industries Inc.], 72 Queen St., Lennoxville, Que. J1M 2C3. Tel. 819-562-4754. Fax: 819-562-6064. Telex: 05-836227. Drilled, slotted, perforated screen plates, industrial electroplating, diesel cylinder reclamation through chrome plating. Parent company, CAE Industries Ltd., Toronto, Ont.
- (P. & G.M.) G. A. Nantel; (Cont.) N. Fortin; (S.M.) 8. D. Merritt; (P.A.) A. Deacon. Annual Sales (D). Co. Size (D).®
- Industries Unicor Inc., See Unicor Industries Inc.
- Industries Unik Ltée., 155 rue Martineau, St-Gilles, Que. GOS 2P0. Tel. 418-888-3984. Fax: 418-888-5037. Wood windows, covered with aluminum and vinyl patio doors, steel doors.
- For.Rep., Nelken America, Sutton, MA, U.S.A.
- (P.) S. Chalifour; (Fin.Dir.) M. Paradis; (V.P.Exp.) R. King; (V.P.Sales) O. Fauteux. Annual Sales (E). Co. Size (E).®
- Industries Vallée Inc., Les, 310 Principale, St-Alban, Que. G0A 380. Tel. 418-268-8955. Fax: 418-268-5626. "Vallée" fork lift trucks, buckets, forks, grapples, quick couplers. Parent company, Vohl Inc.
- (P. & G.M.) J. Luc Moisan; (V.P.Fin.) R. Vohl; (V.P.R&D) J.M. Vohl; (S.M.) G. Huard; (P.A.) R. Savard; (Plant Mgr.) D. Buchanan. Annual Sales (C). Co. Size (B).®
- ★Industries Victoria Inc., [Victoria Industries Inc.], 400 boul. Bonaventure, Victoriaville, Que. G6P 6S4. Tel. 819-758-6411. Fax: 819-758-0532. Telex: 05-838568. Galvanized steel silos with flat bottom for grain storage, with hopper bottom, loading and unloading auger systems, aeration fan for silos and farm building ventilation, sheet metal transformation. Trade mark, V.V. Victoria. Parent company, Le Groupe Vibec Inc.
- (P.) D. Roy; (Fin.Mgr.) R. Cote; (S.M.) L. Gosselin; (P.A.) F. Grenier; (Plant Mgr.) M. LaFontaine. Annual Sales (D). Co. Size (C).
- Industries Wipico Inc., Les, [Wipico Industries Inc.], Suite 302, 3700 St-Patrick, Montreal, Que. H4E 1A2. Tel. 514-935-2551. Fax: 514-935-6653. Telex: 055-60140. Associate, Textilco, Montreal, Que. Wiping and polishing cloths.
- (P. & G.M.) H. Caplan. Annual Sales (C). Co. Size (C).®
- Industries d'Acier Inoxydable Ltée., Les, [Stainless Steel Industries Limited], 5675 boul. des Grande Prairies, Suite 119, Montreal, Que. H1R 1B3. Tel. 514-322-1431. Fax: 514-322-7272. Designers and fabricators of industrial process equipment for the food, pharmaceutical and beverage industries.
- (P.) R. Bôurret; (V.P.Prod.) G. Bôurret; (V.P. R&D) A. Bôurret; (S.T.) R. Royer; (Sales Co-ord.) J. Guy Yale; (P.A.) P. Riopel. Annual Sales (D). Co. Size (D).®
- ★Industries de Cedre Pepin Inc., C.P. 113, Woburn, Que. GOY 1R0. Tel. 819-583-2222. Fax: 819-583-5673. Associates, Les Chevilles de Lest Inc., La Mousse du Quebec Inc., Woburn, Que. Eastern white cedar shingles, cedar lumber.
- (P. & G.M.) J. Morin. Annual Sales (C). Co. Size (A).
- Industries de Chemises Modernes Ltée., Les, See Modern Shirt Industries Ltd.
- Industries de Conduits Tubulaires du Canada Ltée., Les, [Tubular Industries of Canada Ltd.], 117 rue Cutting, Coaticook, Que. J1A 2G2. Tel. 819-849-7079. Fax: 819-849-2323. Tubular brass products, heating specialties, flexible supplies.
- (G.M.) G. Boucher. Annual Sales (C). Co. Size (A).®
- †Industries de Préservation du Bois Ltée., Les, 175 Louis Hebert, Mascouche, Que. J7K 3C5. Tel. 514-474-7211. Fax: 514-474-7100. Plants, Tracy, Senneterre, Que. Poles, piling, railway ties, industrial and treated lumber. Parent company, Neos Forest Products Ltd.
- (P. & C.E.O.) G. Labelle; (V.P.) F. Bossert; (V.P.Mktg.) R. Sheepwash; (Asst.Mgr.) J. Gaudreau. Annual Sales (D). Co. Size (A).
- Industries de câbles d'acier Ltée., See Wire Rope Industries Ltd.
- Industries d'Emballages Gould Ltée., See Gould's Packaging Industries Ltd.
- Industries d'Enduit Pramex Ltée., Les, See Pramex Coating Industries Ltd.
- Industries du Meuble Liberty, Les, See Liberty Furniture Industries Ltd.
- ★Indutech Canada Limited, 5210 - 54 Ave. S.E., Calgary, Alta. T2C 2V8. Tel. 403-279-2222. Fax: 403-236-1522. Abrasion resistant steel pipe and bends, induction and cold bends, weld overlay elbows and spools.
- (P.) D. J. Wolstenholme; (S.M.) E. Edwards; (Plant Mgr.) J. Aucoin; (P.A.) C. Keir. Annual Sales (D). Co. Size (B).®
- ★Infasco/Division of Ivaco Inc., 700 Ouellette St., P.O. Box 970, Marieville, Que. J0L 1J0. Tel. 514-658-8741. Fax: 514-460-4427. Branch offices and warehouses, St. John's, Nfld., Dartmouth, N.S., Moncton, N.B., Lachine, Que., Mississauga, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Associates, Ingersoll Fasteners, Infasco Nut Company and various other sister companies of the IVACO group. Bolts, nuts, washers, threaded rods, studs. Trademark, Infasco. Parent company, Ivaco Inc., Montreal, Que.
- (Chmn.) I. Ivanier; (P.) P. Ivanier; (Sr.V.P. & G.M.) S. Ivanier; (Sr.V.P.) M. Herling; (V.P.) M. Chaikelson; (Exp.
- Mgr.) J. Vekemans; (Prod'n Mgr.) M. Korner; (Br.Mgr.St. John's) M. Banfield; (Br.Mgr.Moncton) J. Long; (8r.Mgr. Dartmouth) P. Rafuse; (Br.Mgr.Lachine) A. DeSa; (8r. Mgr.Mississauga) R. Law; (Br.Mgr.Winnipeg) G. Chernetz; (8r.Mgr.Calgary) G. Koski; (8r.Mgr.Edmonton) K. McKay; (8r.Mgr.Vancouver) A. Weststeyn. Annual Sales (F). Co. Size (F).®
- Info Board Mfg. Inc., 45 - 360 Keetwatin St., Winnipeg, Man. R2X 2Y3. Tel. 204-633-5175. Fax: 204-697-2000. Standard and custom built boards, directory cabinets, conference cabinets, tack boards, chalkboards, directory boards, white marker boards, in/out boards, schedule and planning boards-ruled to specifications, combination boards, menu boards, boards manufactured with aluminum or hardwood frames.
- (Owner) E. T. Geurds; (Owner) T. J. Geurds. Annual Sales (A). Co. Size (A).®
- InfoGraphic Systems Inc., 10 Hearst Way, Kanata, Ont. K2L 2P4. Tel. 613-591-0762. Fax: 613-591-0435. Branch offices, Mississauga, Ont., Winnipeg, Man., Fairfax, VA, U.S.A. Joint ventures, Sydney, Australia, London, England. "InfoGard" access control and alarm monitoring system for physical premises security control.
- (P.) F. Ross; (V.P.) D. Baird; (V.P.) I. Carlisle; (V.P.Fin. & Admin.) S. Sgabbellone. Annual Sales (C). Co. Size (B).®
- Informco Inc., 35 Bertrand Ave., Scarborough, Ont. M1L 2P3. Tel. 416-285-1700. Fax: 416-285-0595. Commercial printers, such as computer forms, business forms, cheques etc.
- (P.) J. David Stephens; (V.P.Sales & Mktg.) I. MacKinnon; (V.P.Prod'n) A. VanRempen; (Plant Mgr.) B. Thornber. Annual Sales (D). Co. Size (D).
- Infrascan Inc., Suite 102, 7080 River Rd., Richmond, B.C. V6X 1X5. Tel. 604-273-8655. Fax: 604-278-3423. "GBS" analytical image software, "SDP" imaging productivity tool, also industrial and agricultural inspection systems.
- (V.P.Sales & Mktg.) M. Chan. Co. Size (A).
- Ingénierie de Séparateurs Ltée., See Separator Engineering Ltd.
- ★Ingenious Devices Limited, P.O. Box 505, Orillia, Ont. L3V 6K2. Tel. 705-325-2689. Toll Free: 800-461-0294. Fax: 705-325-1217. "IDL" valve refacers, degreasing tanks, guide and seat machines, cyclinder head resurfacers, flywheel grinders.
- (P.) R. G. Parnham; (V.P.) R. D. Knox. Annual Sales (C). Co. Size (B).®
- Ingersoll Cheese Co., 156 Victoria St., P.O. Box 70, Ingersoll, Ont. N5C 3K1. Tel. 519-485-1020. Fax: 519-485-5930. Cheddar and specialty cheese, honey butter. Brands, "Anco", "Old Oxford", "MacFeeters". Parent company, Culinar Inc., Montreal, Que.
- (P.) J. Halde. Co. Size (B).
- Ingersoll Fasteners, 390 Thomas St., Ingersoll, Ont. N5C 3K3. Tel. 519-485-4610. Fax: 519-485-2435. Associates: Infatool Limited, Ingersoll Machine & Tool Co. Ltd., Ingersoll, Ont. Standard and specialty fasteners. Parent company, Ivaco Inc., Montreal, Que.
- (G.M.) J. Kelly; (Asst.G.M.) C.G. Swatridge; (Plant Mgr.) G. Randall; (P.A.) W.R. Bicknell. Annual Sales (E). Co. Size (E).
- ★Ingersoll Machine & Tool Co., Limited, 347 King St. W., P.O. Box 250, Ingersoll, Ont. N5C 3K6. Tel. 519-485-2210. Fax: 519-485-2163. Subsidiaries: Infatool Limited, Ingersoll, P.C. Drop Forgings Ltd., Port Colborne, Ont. Automobile parts, trailer axles, ammunition metal parts to 155 mm dia. Brand, "Standard". Parent company, Ivaco Inc., Montreal, Que.
- (Chmn. & C.E.O.) J.D. Loveridge, P.Eng; (P. & C.O.O.) E.L. Wilson, P.Eng.; (V.P.Mfg.) E. Murdoch; (V.P.Mktg.) G. Young; (V.P.Fin.) D. Hawker; (Mfg.Engr'g) J. Seedon; (S.M.Axles) P. Clark; (P.A.) Mrs. L. Goodman. Annual Sales (E). Co. Size (E).®
- Ingersoll Paper Box Co. Limited, 327 King St.W., Box 145, Ingersoll, Ont. N5C 3K1. Tel. 519-485-1830. Fax: 519-485-6288. Folding and set-up boxes, blister cards.
- (P.) D.R. Skinner. Annual Sales (C). Co. Size (B).®
- ★INGERSOLL-RAND CANADA INC., 3501 St. Charles Blvd., Kirkland, Que. H9H 4S3. Tel. 514-695-9040. Fax: 514-695-0963. Telex: 05-822886. Branch offices, Montreal, Que., Toronto, Sudbury, Ont., Calgary, Alta., Vancouver, B.C. Plants, Sherbrooke, Bedford, Dorval, Que., Port Credit, Cambridge, Rexdale, Ont. See also listing of Torrington Division, Bedford, Que. Machinery for mining, construction, railroads, pulp and paper mills, chemical works, petro-chemical and petroleum refining and production foundries and general industrial plants. Brands,

"Ingersoll-Rand", "Cameron", "Circo", "Torrington/Faf-nir", etc. Parent company, Ingersoll-Rand Co., Woodcliff Lake N.J., U.S.A.

For. Reps., Ingersoll-Rand Co., London E.C.4, and Manchester, England; Glasgow, Scotland; Johannesburg, S. Africa; Calcutta, India; Melbourne, Australia.

(P. & C.E.O.) W. L. Mallory; (V.P.Mktg.) R. Garth Warren; (V.P.Mktg.) S. J. Zalzal; (V.P.) J. Heal; (G.M.) W. Kowalewski; (Corp.Cont. & S.T.) C. H. Engeland; (Mgr. Ops.) J. Silvester; (Mgr.Calgary) M. Carrigan; (S.M.Sudbury) E. Nelson. (See adv. page outside front cover Vol. 2). Annual Sales (G). Co. Size (G).Ⓢ

Ingersoll-Rand Door Hardware, Box 100, Port Credit P.O., Mississauga, Ont. L5G 4L5. Tel. 416-278-612B. Fax: 416-278-1413. Warehouse, Mississauga, Ont. "Schlage" locks and lock set, "LCN" door closers, "Von Duprin" exit devices, "Glynn-Johnson", door control products. Parent company, Ingersoll-Rand Canada Inc., Montreal, Que.

(P. & G.M.) B. H. Edmonds; (Mktg. & Sales Mgr.) G. Erwin; (Cont.) A. Gougeon; (Prod.Mktg.Mgr.) F. Iafolla; (Purch.) Mrs. M. Fitzpatrick. Annual Sales (E). Co. Size (D).Ⓢ

★Inglas Co Corporation Ltd., 930 rue Blais, Sherbrooke, Que. J1K 2B7. Tel. B19-566-1994. Fax: 819-566-1846. Woven fiberglass material.

(P.) D. Drolet; (Mktg.Dir.) Ms. G. Cartier; (Compt.) Ms. C. J. Blanchette; (Plant Mgr. & P.A.) A. Blanchette. Annual Sales (C). Co. Size (A).

★Inglis Limited, [Inglis Limitée], 1901 Minnesota Court, Mississauga, Ont. L5N 3A7. Tel. 416-821-6400. Fax: 416-821-7685. Branch offices, Dartmouth, N.S., Laval, Que., Calgary, Alta. Plants, Montmagny, Que., Mississauga, Cambridge, Ont. Associate, KitchenAid Canada Inc. Domestic and coin operated dryers, refrigerators, automatic dishwashers, ranges, etc. Brands, "Inglis", "Whirlpool", "Admiral", "speed Queen", etc. Parent company, Whirlpool Corporation, Benton Harbor, MI, U.S.A.

(P. & C.E.O.) L.A. Wampach; (Sr.V.P.Fin. & T.) A.C. Chink; (V.P.Plan'g & Ops.) H.J. Frisch; (V.P.Tech.Serv. & Qual.) M.D. Thieneman; (V.P.Hum.Res.) M. Dutrisac; (V.P.Sales to Sears,Contract & Int'l) J.B. Lebeuf; (Corp. S.) D.H. Hobbs; (Dir.Purch.) J.H. Burns; (Mgr.Int'l Sales) G. Mitchell. Annual Sales (G). Co. Size (G).Ⓢ

★Ingot Jewelry Inc., 92 Crockford Blvd., P.O. Box 21, Stn D, Scarborough, Ont. M1R 4Y7. Tel. 416-755-3313. Toll Free: 800-387-4566. Fax: 416-755-6333. Diamond engagement and wedding rings, wedding bands, cluster rings, diamond earrings and pendants, brooches, genuine colour stone rings. Brands, "Ingot", "Casino".

(P.) O. Eberle; (V.P.) Mrs. I. Eberle; (Mktg.) H. Eberle; (Fin.) Ms. P. Eberle; (Prod'n) G. Eberle. Annual Sales (C). Co. Size (A).

Ingot Metal Company Ltd., 111 Fenmar Dr., Weston, Ont. M9L 1M3. Tel. 416-749-1372. Fax: 416-749-1371. Copper-base alloy ingots for foundries, non-ferrous alloys and materials for wrought product utilization, electrolytic copper choppings, electrolytic aluminum choppings, aluminum alloys.

(P.) M. Shore; (V.P.) I. Betcherman; (Cont.) H. Shore; (Plant Mgr.) D. Shore. Annual Sales (E). Co. Size (C).Ⓢ

Ingram & Bell Inc., 20 Bond Ave., Don Mills, Ont. M3B 1L9. Tel. 416-444-7381. Fax: 416-444-3894. Telex: 06-966622. Branch offices, St. John's, Nfld., Dartmouth, N.S., St. Laurent, Ste-Foy, Que., London, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Burnaby, B.C. Plant, Terrebonne, Que. Divisions, Ingram & Bell Scientific, Ingram & Bell Service Div., Ingram & Bell Medical Div., Don Mills, Ont. Hospital, medical and laboratory supplies.

(P. & C.E.O.) G.A. Cornelius; (Sr.V.P.) S.O. Sullivan; (V.P.Mktg.) R.A. Jackson; (Cont.) J. Friedberg; (S.) D. Phillips; (Mgr.Mfg.Ingram & Bell Medical Div.) J. Nicol; (Mat'ls Mgt.Mgr.) P. Piilo; (V.P.Sales) M.A. Johnson; (V.P.Mktg. & Sales Spec.) G. Folker; (Dir.Mktg. & Sales Scientific) R. Baldwin. Annual Sales (F). Co. Size (F).Ⓢ

★Ink Dezyne International Ltd., 925 Roselawn Ave., Toronto, Ont. M6B 1B7. Tel. 416-789-5111. Fax: 416-789-0474. Branch offices, Dartmouth, N.S., Montreal Que., Edmonton, Calgary, Alta. Associate, I.D.C. Quebec Ltée. "Ink Dezyne" screen printing inks, supplies, solvents, etc.

For.Rep., I.D.C., Sparta, MI, U.S.A.
(Chmn.) W.J. O'Brien; (P.) K.B. Morrison; (V.P.Mfg.) B. Rivoire; (Mktg.Mgr.) W. Babakhanian; (Compt.) J. McMahon. Annual Sales (D). Co. Size (D).Ⓢ

Inland Advertising & Promotions Ltd., 9366 - 49 St., Edmonton, Alta. T6B 2L7. Tel. 403-465-9803. Fax: 403-465-1377. Branch office, Islington, Ont. Associate, The Badgeman. Buttons, imprinting on golf balls and clothing, hotstamping, cresting.

(P.) D. Nadon. Annual Sales (C). Co. Size (A).Ⓢ
INLAND CEMENT LIMITED, P.O. Box 3961, Stn D, Edmonton, Alta. T5L 4P8. Tel. 403-447-1450. Fax: 403-447-2350. Sales offices, Saskatoon, Sask., Calgary, Alta. Plants, Winnipeg, Man., Regina, Sask., Edmonton, Alta. Normal Portland cement CSA type 10, and ASTM Type 1, high early strength cement CSA type 30, sulphate resistant cement CSA type 50, CSA masonry cement, oil-well API class G cement. Parent company, CBR.

(P.) P. Wacko; (V.P. & G.M.) D. Selleck; (V.P.Mktg.) A.R. Laing. Annual Sales (E). Co. Size (E).Ⓢ

Inland Metal Mfg. Co. Ltd., 332 Mill St., P.O. Box 4618, Regina, Sask. S4P 3Y3. Tel. 306-949-9292. Fax: 306-775-0683. Sheet metal products for the plumbing and heating trades.

(P. & G.M.) B. J. Craddock; (Cont.) Mrs. C. Craddock. Annual Sales (C). Co. Size (A).Ⓢ

Inland Plastics Ltd., P.O. Box 2199, Drumheller, Alta. T0J 0Y0. Tel. 403-823-6252. Toll Free: 800-661-1062. Fax: 403-823-7310. Branch plants, Rexdale, Ont., Saskatoon, Sask. Tarpaulins, trailer awnings, portable buildings, swimming pool, boat, Bar-B-Q covers, also bale stack covers, roller tarps, pond liners, ventilation tube, hoarding tarps and blankets.

(P.) J. W. Goudy; (Plant Mgr.) K. Marquardt. Annual Sales (D). Co. Size (C).

Inland Steel & Forgings Ltd., 675 Washington Ave., Winnipeg, Man. R2K 1M4. Tel. 204-667-7854. Fax: 204-669-2599. Agricultural implements. Brand, "Inland".

(P. & G.M.) G.E. Anderson; (P.A.) J. Polson; (Plant Mgr.) R. Brosi. Annual Sales (C). Co. Size (C).Ⓢ

Inlet Metal & Machining Co. Ltd., 105 Fell Ave., North Vancouver, B.C. V7P 2K1. Tel. 604-985-1371. Fax: 604-985-1362. Telex: 04-352719. Associate, International Modular Mills Inc., N.Vancouver, B.C. Fabricated and erected structural steel and miscellaneous metals, material handling systems, bridges, horizontal sliding water tight doors, portable modular mills.

(P. & S.T.) W. Kocken; (S.M.) W. L. Wilson; (Purch.) K. Robinson. Annual Sales (C). Co. Size (B).Ⓢ

Inline Fiberglass Systems Ltd., 141 Snidercroft Rd., Concord, Ont. L4K 2J8. Tel. 416-738-1052. Fax: 416-738-6392. "Inline" fiberglass patio doors, windows, store front entrances, solariums, storm doors and windows.

(P.) S. Rokicki; (S.T.) M. Rokicki; (Proj.Mgr.) C. Wolowski. Annual Sales (D). Co. Size (B).Ⓢ

★Inline Systems, A Division of Next Office Systems Inc., 310 Oakdale Rd., Downsview, Ont. M3N 1W5. Tel. 416-747-9454. Fax: 416-748-1288. Work and security stations, printer stands for personal computers, acoustical sound enclosures for printers, office shelving, sound barriers and room dividers, integrated desks, filing drawings and work surfaces.

(P.) G. Doherty; (V.P.) T. Ramesar; (Plant Mgr.) D. Kunz; (Cont.) Ms. V. Carter; (Purch.) J. Porter; (V.P.Mktg.) G. Doherty. Annual Sales (C). Co. Size (B).Ⓢ

Innings Telecom Inc., 251 Bartley Drive, Toronto, Ont. M4A 2N7. Tel. 416-757-3251. Fax: 416-757-3254. Automatic call distributors and sequencers. Brand "Socode".

(P.) E. Cheung; (V.P.Ops. & Cont.) N. Chiu; (Buyer) Ms. T. Chau; (Engr'g Mgr.) W. Lam. Annual Sales (C). Co. Size (A).

Innisfail Province, The, Box 9, Innisfail, Alta. T0M 1A0. Tel. 403-227-3612. Plant, Mynarski Park, Alta. Associate, Highway 21 News, Delburne, Alta. Weekly newspaper. Parent company, Oke Grove Publishing Inc.

For.Rep., Mishawaka, IN, U.S.A.
(P. & Publisher) T. L. Oke; (V.P.) L. C. Oke; (S.) E. L. Oke; (T.) L. D. Oke; (Mng.Dir.) Mrs. J. Watson. Annual Sales (B). Co. Size (A).Ⓢ

Inniskillin Wines Inc., R.R.#1, Niagara on the Lake, Ont. L0S 1J0. Tel. 416-468-2187. Fax: 416-468-5355. Wine boutique, Toronto, Ottawa, Ont. Subsidiary, Inniskillin Napa Inc. Still and sparkling table wines.

(P.) D. Ziraldo; (V.P.) K. Kaiser. Annual Sales (C). Co. Size (B).Ⓢ

Innocan Innovative Centre Inc., 533 Arbor Rd., Mississauga, Ont. L5G 2J6. Tel. 416-278-8848.

(P.) W. F.M. Brown; (C.E.O.) W. Munns. Annual Sales (A). Co. Size (A).

Innopac Inc., 50 Burnhamthorpe Rd.W., Mississauga, Ont. L5B 3C2. Tel. 416-566-7500. Fax: 416-566-7510. Di-

visions, Montebello Metal, Hawkesbury, Fibracon Limited, Rexdale, Progressive Packaging, Aurora, Condor Laminations, Agincourt, Purity Packaging, Peterborough, Ont., Coroplast Inc., Granby Que. and Irving, TX, Genpak Corporation and Mammoth Containers, Glen Falls, Continental Extrusion Corporation, Garden City, NY, Strout Plastics Inc., Minneapolis, MN, U.S.A. Creamer cups, butter pat, laminated flexible packaging for meat and cheese processing industry, foam plastic containers, collapsible and rigid metal tubes, corrugated plastic sheets and plastic bags, injection moulded plastic containers, snack foods.

(P. & C.E.O.) M. Fabi; (V.P.Fin. & S.) D. White. Annual Sales (G). Co. Size (G).Ⓢ

★Innotech Aviation Limited, 595 Stuart Graham Blvd., Dorval, Que. H4Y 1E3. Tel. 514-636-8484. Fax: 514-636-8887. Telex: 05-821856. Branch offices, Toronto, Ottawa, Ont., Vancouver, B.C., Burlington, VT, U.S.A. Plants, Montreal, Que., Toronto, Ont., Vancouver, B.C. Aircraft service, overhaul, repair, modification and engineering, also charter and management business and commercial aircraft. Parent company, IMP Group Ltd.

(Chmn.) V. R. Bennett; (P.) N. A. Mackay; (Sr. V.P.Tech.Ops.) W. Robert Price; (V.P.Aircraft Sales) R. Kuliavas; (V.P.Mktg.) D. McGregor; (V.P.Engr'g) P. E. Ayre; (V.P.Aircraft Mtce.Div.West'n Reg.) K. Dandy; (V.P.Cont.Serv. & Ops.) R. Gage; (Mgr.Mktg. & Sales) M. C. Goldenberg; (V.P.Remote Sensing Div.) E. W. Gardiner. Annual Sales (E). Co. Size (F).Ⓢ

Innova Envelope, a Div. Abitibi-Price Inc., 23 Disco Rd., Rexdale, Ont. M9W 1M2. Tel. 416-675-5900. Fax: 416-674-8130. Branch offices, Dartmouth, N.S., St. Laurent, Que., Ottawa, Markham, Toronto, London, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., New Westminster, B.C. Plants, Dartmouth, N.S., St. Laurent, Montreal, Que., Markham, Toronto, Brantford, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., New Westminster, B.C. Associate, Barber-Ellis Fine Papers. Commercial and specialty envelopes, church and photo envelopes. Brands, "SSE", "Touché", "Alligator", "Expand-O-Folder", etc. Parent company, Abitibi-Price Inc.

(P.) P. D. Vanexan; (V.P.Mktg.) D. R. Dickie; (V.P. & G.M.East) M. Cuillerier; (V.P. & G.M.West) S. Edgar; (V.P.Ops.) B. Tennyson; (G.M.Prairies) T. Francis; (G.M.Manitoba) G. Leonhardt; (Tech.Mgr.) D. Burland. Annual Sales (E). Co. Size (F).Ⓢ

★Innovac Inc., P.O. Box 116, Port Perry, Ont. L0B 1N0. Tel. 416-985-8441. Fax: 416-985-0241. "Litter Hog" variable vacuum litter collectors, also with compactors.

(P. & C.E.O.) Stephen Zimmerman; (Mktg.Dir.) Starlet Zimmerman; (Plant Mgr.) P. Ostuik; (P.A.) Ms. D. Vale. Annual Sales (B). Co. Size (A).

★Innovac Technology Inc., 11851 Dyke Rd., Richmond, B.C. V7A 4X8. Tel. 604-272-5533. Fax: 604-272-0674. Telex: 04-355678. Branch office, Halifax, N.S. Subsidiary, Innovac Technology (U.S.A.), Inc., Seattle, WA, U.S.A. Wet vacuum fish and food pumping equipment, custom engineered food, fluid, and fish handling equipment, gate and bladder valves, fish processing systems manufacturing and consulting. Trade name, Transvac.

For.Reps., Holland, Gjendemsjo Marketing, Brattvag, Norway; ALKAB APS, Esbjerg, Denmark; Hafis H.F., Kopavogur, Iceland; Scanz Marketing, Auckland, New Zealand; Equipos Marinos S.A., Santiago, Chile; Sampo Enterprises Inc. (covering Japan), Vancouver, B.C.; B.N.W. Engineering, Fraserburgh, Scotland; J.B. Brothers Co. Ltd., Bangkok, Thailand; Exawin S.A., Guayaquil, Ecuador, Marco Espana S.A., Las Arenas, Spain; Swisital S.R.L., Bologna, Italy; ECV, Lisboa, Portugal; K.F. Albrecht & Co., Cape Town, S. Africa, Machinefabriek Van Rijn, B.V., Katwijk, Holland; Marine Resources Co. Int'l., Seattle, WA, U.S.A.

(P.) R. Breckner; (V.P.) I. Ross; (Ops.Mgr.) D. Stewart; (Plant Mgr.) T. More. Annual Sales (D). Co. Size (C).Ⓢ

Innovative Corrugated Industries Ltd., 2125 Wyecroft Rd., Oakville, Ont. L6L 5L7. Tel. 416-825-2211. Fax: 416-825-3748. Corrugated cartons. Parent company, Specialized Packaging, Barrie, Ont.

(P.) P. B. Moore; (Plant Mgr.) A. Murdock. Annual Sales (D). Co. Size (B).Ⓢ

Inshore Fisheries Limited, Middle West Pubnico, N.S. B0W 2M0. Tel. 902-762-2522. Fax: 902-762-3464. Fresh and frozen haddock, cod, pollock, cusk, sole, flounder, catfish, hake, halibut and salt cod. Brand, "Inshore".

(P.) L.C. d'Entremont; (Dir.) S. d'Entremont; (Dir.) J.G. d'Entremont; (Dir.) Y. d'Entremont; (S.T.) E.A. d'Entremont; (Mgr.) C. d'Entremont. Annual Sales (C). Co. Size (B).

Insight Industries Ltd., P.O. Box 3100, Airdrie, Alta. T4B 2B4. Tel. 403-948-6880. Electronic controls and speaker systems.

(P.) H. Christman. Annual Sales (A). Co. Size (A).

InspectionAir Gauge Limited, 3298 Riberdy Rd., Windsor, Ont. N8W 3T9. Tel. 519-966-1232. Fax: 519-966-5899. Associate, Tru-Die Limited, St. Thomas, Ont. Design and manufacture of custom, air and electronic gauging, fixtures and standards, complete inspection service. Parent company, Canadian Engineering & Tool Company Limited, Windsor, Ont.

(P.) D.C. Tregenza; (Exec.V.P.) T.C. Scarlett; (Mgr.) M. Parici. Annual Sales (C). Co. Size (8).⑤

Inspira Systems Ltd., 14728 - 116 Ave., Edmonton, Alta. T5M 3G1. Tel. 403-451-2330. Fax: 403-451-2933. Associate, Placo Manufacturing Ltd., Edmonton, Alta. Machined replacement parts for the railway, oilfield, water drilling, mining, lumber and concrete industries, also polyurethane components.

(P. & G.M.) P.J. Biermann; (Mktg.Dir.) B.D. McCready. Annual Sales (C). Co. Size (A).⑥

Instabox (Winnipeg) Limited, 236 Lowson Cres., Winnipeg, Man. R3P 2H8. Tel. 204-488-3064. Fax: 204-489-0315. Corrugated cartons.

(G.M.) J. Nilsen; (Ops.Mgr.) Mrs. G. Surret. Annual Sales (C). Co. Size (B).

Instachange Displays Limited, 491 Brimley Rd., Units 24 & 25, Scarborough, Ont. M1J 1A4. Tel. 416-266-4479. Plastic display fixtures.

(S.T.) C. Kenney. Co. Size (N/R).

★Instantel Inc., 359 Terry Fox Dr., Kanata, Ont. K2K 2E7. Tel. 613-592-4642. Toll Free: (N.A.) 800-267-9111. Fax: 613-592-4296. Telex: 053-3545. Digital seismographs, vibration monitoring instrumentation, general purpose data acquisition systems in the lab or field. Brands, "8lastMate", "8lastWare", "OmniProbe", etc.

(P.) B. W. Martin; (Mktg.Mgr.) Miss B. Olson; (Mktg. Mgr.) Miss B. Olsen; (Engr'g Mgr.) G. Loubert; (Mfg.Mgr.) R. Haufe; (S.M.) R. Mask. Annual Sales (C). Co. Size (B).⑥

Instasign Div. of AS & G Lettering Systems Inc., 11 Canadian Rd., Unit 6, Scarborough, Ont. M1R 5G1. Tel. 416-285-8531. Fax: 416-285-8971. Pressure sensitive vinyl letters, legends and logos. Parent company, AS & G Lettering Systems Inc., Scarborough, Ont.

(P.) T. Kalmykow; (V.P.) R. Near; (S.M.) T. Sorensen. Annual Sales (B). Co. Size (A).

★Instrumar Limited, P.O. Box 13246, Stn. "A", St. John's, Nfld. A1B 4A5. Tel. 709-726-8460. Fax: 709-726-8613. Subsidiaries, Instrumar Engineering Ltd., Metron Instruments Inc., St. John's, Nfld. Cold environment lab, ice measurement and fishing industry measurement devices, underwater telemetry and ice radar systems, spectrophotometers and colorimeters.

(G.M.) K. Butt. Annual Sales (C). Co. Size (A).⑥

Instrumentation Biophysique Inc., 740 Galt O., Suite 110, Sherbrooke, Que. J1H 1Z3. Tel. 819-823-6647. Finger print identification system.

(P.) W. D. Seufert. Annual Sales (A). Co. Size (A).

Instruments Moore Ltée., See Moore Instruments Ltd.

Instruments Pitanco (1978) Ltée., Les, 2164 Leger, Ville LaSalle, Que. H8N 2L8. Tel. 514-363-3500. Fax: 514-363-3543. Telex: 055-66189. Branch office, 9256 Boivin, LaSalle, Que. "Pitanco" pressure gauges, modulating valves, thermometers. Parent company, La Cie de Gestion Dero.

(P.) D. Vigeant; (Mgr.) A. Dutil. Annual Sales (B). Co. Size (A).⑥

Instruments de Controle JGG Inc., 2628 F6 Bernard Pilon, Beloeil, Que. J3G 4S5. Tel. 514-464-4220. Fax: 514-464-7094. Electronic instruments, power supplies, control panels, scoreboards, etc. Brands, "Compactron", "JGG". Gestion Jean-Guy Genest Inc.

(P.) J. Genest; (S.M.) F. Richard; (Acct.Mgr.) T. Gauthier Benest; (Prod'n Mgr.) S. Genest; (P.A.) D. Carignan; (R&D) P. Latolippe. Annual Sales (C). Co. Size (A).

★Insul-Coustic Inc., 2766 Fenton Rd., Ottawa, Ont. K1G 3N3. Tel. 613-822-2225. Branch office and warehouse, St. Laurent, Que. Main plant, Gloucester, Ont. Faced fibre glass insulation, flexible blanket and rigid board for: prefabricated metal buildings, HVAC ducts, hot air furnaces, etc.

(P. & G.M.) R. Przybycien; (V.P.) R. Laverigne. Annual Sales (D). Co. Size (B).⑥

Insul-Glass Limited, Box 5100, Stn. "F", Ottawa, Ont. K2C 3G8. Tel. 613-226-4111. Fax: 613-226-4799. Wall and roof insulation. Brands, "Polybord", "Polypant", "Polywall", "Polytherm".

(P.) D. G. Book; (V.P.) E. Book; (G.M.) C. McGahey; (Plant Mgr.) M. Leduc. Annual Sales (C). Co. Size (A).⑤

★Insul-Mastic & Building Products, 861 Derwent Way, New Westminster, B.C. V3M 5R4. Tel. 604-522-2811. Fax: 604-522-5141. Subsidiary, Websen Technical Products Ltd. Asphalt protective coatings, caulking compounds, insulation coatings, concrete sealers and cure coatings, automotive undercoating, duct sealers, kiln coatings for wood drying kilns, roof coatings, hot elastomeric asphalt coatings and road crack sealer. Brand, "InsulMastic". Parent company, Industrotech Sales Ltd.

(P.) 8. Anderson; (G.M.) C. Anderson. Annual Sales (C). Co. Size (A).⑥

Insulation Manufacturers & Processors (1977) Ltd., 285 Hymus Boul., Pointe Claire, Que. H9R 1G6. Tel. 514-694-5776. Fax: 514-695-0472. Branch offices, Halifax, N.S., Toronto, Ont. Pipe, boiler and tank coverings, roof insulation. Brands, "Pittsburgh Corning Foamglas".

(P. & S.M.) W.A. Watkins. Annual Sales (C). Co. Size (A).⑥

★Insulec Ltd., 125 Edward St., Aurora, Ont. L4G 1W3. Tel. 416-727-0114. Fax: 416-727-8544. Plant, 110 Connaught Ave., 145 Edward St., Aurora, Ont. Varnished cloth, electrical tapes, preimpregnated kelvar and fibreglass, industrial prepegs, pre-impregnated graphite, coated high temperature papers, bottle cap lining material, tamper evident bottle cap lining material, pressure sensitive polystyrene foam lining material. Brands, "Universal", "Unipac".

(P. & G.M.) G. Malcolm Hogarth; (S.M.) W. D. Sullivan; (Cont.) Mrs. A. Baker; (Exp. Sales Mgr.) D. Doyle. Annual Sales (D). Co. Size (C).⑥

Insulwrap Inc., 205 Summerlea Rd., Brampton, Ont. L6T 3V6. Tel. 416-791-4901. Fax: 416-791-3037. Metal building, flexible and rigid duct insulation. Brand, "Insulwrap".

(G.M.) P.H. Lavallee. Annual Sales (D). Co. Size (A).⑥

★Intalite Inc., 525 Stinson, St. Laurent, Que. H4N 2E1. Tel. 514-744-3323. Fax: 514-744-2716. Telex: 05-826510. Branch offices, Halifax, N.S., St. John's, Nfld., Montreal, Que., Ottawa, Toronto, London, Ont., Winnipeg, Man., Saskatoon, Sask., Edmonton, Alta., Vancouver, B.C. Subsidiaries, Intalite 8V, Holland; Intalite Pty. Ltd., Australia; Intalite S.A.R.L., France; Intalite Deckensysteme GmbH, Germany; Intalite KK, Japan; Alcan Building Products, N.C., U.S.A.; Formwood Ltd., U.K. Architectural metal and open-cell ceiling systems, glass fibre reinforced cement coffer ceilings, aluminum and plastic louver panels. Brands, "Leaf-Lite", "Tweed", "Magnagrid", "Beamgrid", etc. Parent company, Intalite International, New York, N.Y., U.S.A.

For.Reps., in Australia, Bahamas, Barbados, Belgium, Chile, Columbia, Denmark, Dominican Republic, Ecuador, Finland, France, Germany, Greece, Guatemala, Hong Kong, India, Israel, Italy, Japan, Kuwait, Malaysia, Martinique, Morocco, Mexico, Netherlands, Norway, Oman, Panama, Paraguay, Peru, Portugal, Puerto Rico, Qatar, Singapore, Sri Lanka, Sudan, Sweden, Switzerland, Syria, Trinidad, United Kingdom and Ireland, United Arab Emirates, U.S.A.

(P.) G.E. Morris; (G.M.) M. Morris; (Cont.) G. Zalatan; (Prod'n Mgr.) G. D'Agata; (Purch.Mgr.) A. MacIntyre. Annual Sales (C). Co. Size (B).⑤

★Integon Ltd., Unit 57, 100 Quigley Rd., Hamilton, Ont. L8K 6J1. Tel. 416-560-5621. Repcon II automotive glass treatment, Total Vision invisible polymer coating, Interface window cleaner/polish, The Total Finish Bathroom Care bathroom cleaner.

For.Rep., Integon Marketing U.K., Sheffield, England; Steotec Inc., Stockholm, Sweden.

(P.) R. P. Donoff; (S.T.) Ms. G. Donoff. Annual Sales (A). Co. Size (A).

Integrated Plastics Limited, 170 Commander Blvd., Agincourt, Ont. M1S 3C8. Tel. 416-291-7196. Fax: 416-291-0045. Telex: 065-26263. Branch office, 150 Nashdeen, Scarborough, Ont. Plant, 100 Midwest Rd., Scarborough, Ont. Injection moulded plastics, patio tables, chairs, fencing. Brand, "Add-A-Drawer".

(P.) D. Shaw. Co. Size (N/R).⑥

Integrity Machine Service, 10 Flavian Court, Brampton, Ont. L6T 3P1. Tel. 416-791-8345. Machined or fabrication of metals.

(P.) J. Parker; (V.P.Fin.) G. Goodwill. Co. Size (A).

Intelligencer, The, 45 Bridge St. E., P.O. Box 5600, Belleville, Ont. K8N 5E7. Tel. 613-962-9171. Fax: 613-962-9652. Printers, publishers, newspapers. Parent company, Canadian Newspapers Company Limited, Toronto, Ont.

(P. & G.M.) H.M. Morton; (Adv.S.M.) J. Cheek; (Plant Mgr.) D. Wood. Co. Size (D).

★Inter-City Products, 44 Elgin St., P.O. Box 460, Brantford, Ont. N3T 5P4. Tel. 519-753-8471. Fax: 519-752-3455. Branch offices, Halifax, NS, Montreal, Que., Ottawa, Toronto, Burlington, London, Ont., Winnipeg, Man., Regina, Sask., Calgary, Alta., Vancouver, B.C., Sydney, Aus., London, U.K. Plants, Montreal, Que., Brantford, London, Ont. Associates, Heil Quaker Corporation, Cardinal Pumps & Exchangers Inc., Lisbon, OH, U.S.A. Subsidiaries, Universal Heat Exchangers Inc., Montreal, Que., Unifin International, London, Ont. Air conditioning, refrigeration, heat recovery, heat transfer coils, heat/cool rooftop units, gas/oil/electric furnaces, air source heat pumps, unit heaters. Brands, "Keeprite", "ICG", "Tempstar", "Heil", "Electrohome". Parent company, Inter-City Products Corp. Toronto, Ont.

(P.) H. J. Forrest; (V.P. & G.M.Int'l Ops.) H. David Taylor; (V.P.Sales & Dist.) 8. E. Shaw; (T.) R. S. Nielsen; (V.P.Mktg.) T. Allum. Annual Sales (F). Co. Size (F).⑥

Inter-Collegiate Press of Canada, 1315 Inkster Blvd., Winnipeg, Man. R2X 1P6. Tel. 204-633-8448. Fax: 204-694-5024. Printers of yearbooks, history books. Parent company and For.Rep., Herff Jones Inc., Indianapolis, IN, U.S.A.

(P. & G.M.) D. Huber. Annual Sales (D). Co. Size (D).⑤

Inter County Concrete Products Limited, 129 Tamarac St. S., Box 116, Dunnville, Ont. N1A 2X1. Tel. 416-774-6253. Ready-mix concrete.

(P.) Ms. S. Neal. Annual Sales (C). Co. Size (A).

★Inter-Provincial Inks Limited, 475 Bowes Rd., P.O. Box 698, Concord, Ont. L4K 1J5. Tel. 416-669-1311. Fax: 416-669-6295. Plant, Bolton, Ont. Flexographic and gravure printing inks, specialty coatings, colour concentrates and dispersions.

For.Rep., Kinsmen Corporation, Atlanta, GA, U.S.A.

(P.) L. Hambrock; (Chief Chemist) M. Hambrock; (Plant Mgr.) W. Busse; (P.A.) M. Kostanecki; (T.) R. J. McDonnell; (Tech.Dir.) M. Hambrock. Annual Sales (D). Co. Size (B).⑤

★InterBake Foods (1988) Limited, [Aliments InterBake (1988) Limitée*], 33 Connell Ct., Toronto, Ont. M8Z 1E9. Tel. 416-251-2205. Fax: 416-252-8443. Sales offices, Moncton, N.B., Montreal, Que., Toronto, London, Ont., Winnipeg, Man., Saskatoon, Sask., Edmonton, Alta., Vancouver, B.C. Plants, London, Ont., Winnipeg, Man. for biscuits and candy. Biscuits, candy. Brands, "McCormicks", "Paulins", "Marvens". Parent company, Aliments Culinar Inc., Montreal, Que.

For. Reps.: Germany; Antigua; Bahamas; Bermuda; Trinidad; St. Pierre and Miquelon; St. Kitts; Netherlands Antilles; U.S.A.

(P.) J. Halde; (V.P.Grp.) L. Desjardins; (V.P.Sales) R.J. Millar; (V.P.Admin. & Cont.) M. Lamarre; (S.T.) S.F. Sumson; (G.M.Winnipeg) T. Yasumatsu; (Prod'n Mgr.) L. Kelley. Annual Sales (F). Co. Size (G).⑥

†Interactive Circuits and Systems Ltd., 5430 Canotek Road, Gloucester, Ont. K1J 9G2. Tel. 613-749-9241. Fax: 613-749-9461. Digital signal processor boards.

(P.) D. Roy. Co. Size (C).

★Interactive Image Technologies Ltd., 49 Bathurst St., Suite 401, Toronto, Ont. M5V 2P2. Tel. 416-361-0333. Fax: 416-368-5799. Computer-based educational and training software - electronics work bench (electronics training), automotive electronics (auto electronics training), Hyper Case (graphic software development program) and guidance software. Interactive laser video disk based training and display programs, etc.

(P.) J. Koenig. Annual Sales (C). Co. Size (A).⑥

★Interalia Inc., 4110-79 St. N.W., Calgary, Alta. T3R 5C2. Tel. 403-288-2706. Fax: 403-288-5935. Telex: 03-821172. Subsidiary, Interalia Communications, Eden Prairie, MN, U.S.A. Digital voice announcement machines.

(P.) G. Hunter; (Chief Eng.) F. Verhagen; (S.M.) W. Leibel. Annual Sales (D). Co. Size (B).⑥

Interautomation Inc., 1115 North Service Rd.W., Oakville, Ont. L6M 1N1. Tel. 416-827-7755. Fax: 416-827-8162. Telex: 06-982294. Subsidiary, Interautomation, Inc., Livonia, MI, U.S.A. Computer-based systems for automated testing of automotive engines, transmissions, vehicles, fuels and lubricants.

(P.) G. S. Bagozy; (Cont.) J. R. Duke; (Mgr.Mktg. & Sales) D. Edwards; (Mgr.Hardware) R. King; (Mgr.Sys. & Software Engr'g) O. Orbach. Annual Sales (D). Co. Size (8).⑤

- Intercontinental Maps & Charts Ltd., 99 Floral Pkwy., Toronto, Ont. M6L 2C4. Tel. 416-248-0196. Fax: 416-248-5175.
- (P.) J.E. Renshaw. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Intercontinental Packers, Limited, 3003-11th St. West, P.O. Box 850, Saskatoon, Sask. S7K 3V4. Tel. 306-382-2210. Fax: 306-931-4256. Telex: 034-2291. Branch offices, Winnipeg, Man., Regina, Sask., Edmonton and Calgary, Alta. Branch plant, Vancouver, B.C. Associate, Mitchell's Gourmet Meats, Commerce, CA, U.S.A. Meat packers, fresh beef and pork, cured meats, animal feeds and all packinghouse byproducts. Brands, "Europa", "Mayfair", "Olympic", "Mitchells Gourmet Meats".
- (Chmn.) Mrs. J. Mitchell; (P. & C.E.O.) M. Fred Mitchell; (V.P.Corp.Process. & Tech.Serv.) R. Baker; (V.P. 8.C.Ops.) R. Irvine; (V.P.Ops.Prairie & U.S.Div.) D. Colter; (V.P.Corp.Dev. & Cont.) H. Sawatsky; (V.P.Mktg. & Sales) M. Hallatt. Annual Sales (8). Co. Size (G).[Ⓢ]
- Intercontinental Truck Body Ltd., Box 1300, Coaldale, Alta. T0K 0L0. Tel. 403-345-4427. Toll Free: 800-661-1030. Fax: 403-345-6078. Branch plant, Intercontinental Truck Body (B.C.) Inc., Surrey, B.C. Aluminum truck and special-purpose bodies, cattle vans, flat decks, trailers, portable aluminum buildings, etc.
- (P. & G.M.) Jake Van Seters, Sr.; (Purch.Mgr.) Jake Van Seters, Jr.; (Plant Mgr.) A. Van Seters; (G.M.Surrey) P. Van Seters. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Intercraft Industries of Canada Limited, 3440 Wolfedale Rd., Mississauga, Ont. L5C 1W4. Tel. 416-275-3705. Fax: 416-275-0258. Telex: 06-961405. Photo and picture frames. Brands, "Heirloom", "Regal". Parent company, Intercraft Industries Corporation, Taylor, TX, U.S.A.
- (P. & Mng.Dir.) T. Redmayne; (V.P. & G.M.) M. McCarthy; (Dir.Admin.) J. Harris; (Dir.Sales) M. Trotman. Annual Sales (D). Co. Size (D).[Ⓢ]
- ★Interdevo Canada Limited, P.O. Box 1014, Stn. B, Willowdale, Ont. M2K 2T6. Tel. 416-222-5123. Plants, 96 Alfred Ave., Willowdale, Ont., Casadaga, NY, U.S.A. Cider, wine, fruit and vegetable mills and presses. Brands, "Pressfruit", "Sharri 1.5", "The Orchard's Pride", "Vino-Cap".
- For. Reps.: U.S.A., Middle East.
- (Dir.) N.A. Nasr. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Interfab Steel Limited, 307 Armstrong Ave., Georgetown, Ont. L7G 4X6. Tel. 416-877-1663. Fax: 416-877-5005. Heat exchangers, tanks, bins, pressure vessels, dust collectors, conveyors, pollution control equipment, etc., all in stainless steel, carbon steel and aluminum.
- (G.M.) W. Lister; (Prod'n Mgr.) J. Gibbons; (Off.Mgr.) Ms. J. Cropper. Annual Sales (C). Co. Size (A).[Ⓢ]
- Interface Flooring Systems Canada, [Systèmes de Recouvrement Interface], 233 Lahr Dr., P.O. Box 1182, Belleville, Ont. K8N 5E8. Tel. 613-966-8090. Toll Free: 800-267-2149. Fax: 613-966-8817. Regional sales offices, Halifax, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Plant, Cornwall, Ont. Associate, Guildford of Maine (Canada) Inc., Granby, Que. Interface modular carpet systems, fushon bonded cut pile, carpet tile. tufted loop carpet tile and sheet goods, carpet tile produced with the patented GlasBac backing system. Parent company, Interface Flooring Systems, Inc., La Grange, GA, U.S.A.
- (Sr.V.P. & G.M.) B. Carpenter; (V.P.Admin.) R.A. Lefler; (Mktg.Co-Ord.) Mrs. S. Lake; (Nat.S.M.) W. G. Kerr; (Dir.Mfg.) J. Casselman. Annual Sales (E). Co. Size (D).[Ⓢ]
- Interface International, 3115 Capilano Rd., North Vancouver, B.C. V7R 4H4. Tel. 604-988-6575. Air purification devices vending machines.
- (P. & C.E.O.) D. G. Smith.
- ★INTERFOREST LTD., P.O. Box 170, Durham, Ont. N0G 1R0. Tel. 519-369-3310. Fax: 519-369-3316. Telex: 069-55416. Plants, Boucherville, Que., Durham, Ont. Subsidiary, Interforest Corp., Greensboro, NC, U.S.A. Flitch and spliced face veneers and hardwood lumber.
- (P.) F. Morin; (Exec.V.P.) J. de Gruyter, Ph.D.; (V.P.Sales N.A.) P. Schwartz; (V.P.Veneer Exp.Sales) M. Bruschke; (P.A.) B. Oliver; (Prod'n Mgr.) L. Kovacs; (Mgr. Engr'g) J. Trost. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★Intergraphics Decal Ltd., 90 Hoka St., Winnipeg, Man. R2C 3N2. Tel. 204-224-4226. Fax: 204-222-5914. Branch offices, Calgary, Alta., Vancouver, B.C.
- (P.) C. Desender; (G.M.) G. Giesbrecht. Annual Sales (C). Co. Size (B).[Ⓢ]
- Interieurs Deca Ltée., Les, See Deca Interiors Ltd.
- Interior Machine Works Ltd., 2200 - 18th Ave., Vernon, B.C. V1T 6W9. Tel. 604-542-2371. Choker knobs, portable sawmills, slab slashers.
- (P.) N.R. Doyle. Co. Size (A).
- Interior Mill Equipment (1985) Ltd., 6050-2nd St. Box 1810, Grand Forks, B.C. V0H 1H0. Tel. 604-442-5541. Fax: 604-442-2426. Sawmill refuse burners, transfer equipment, wood waste bins, core mill, energy conversion systems. Brands, "Ore Champ", "I.M.E. Stor'N'Load", "Olivine".
- (P. & G.M.) R.A. Johnson. Annual Sales (C). Co. Size (B).[Ⓢ]
- †Interior and Technical Systems Ltd., 7131A - 6th St. S.E., Calgary, Alta. T2H 2M8. Tel. 403-253-1686. Fax: 403-253-1691. Custom built clear and coloured "Lexlite" low voltage tube lighting.
- (Mgr.) J. O'Gorman; (Mgr.) P. Popowicz. Annual Sales (C). Co. Size (B).
- Interlab Paints, Inc., 490 Des Meurons St., Winnipeg, Man. R2H 2P5. Tel. 204-233-0800. Toll Free: 800-665-8889. Fax: 204-237-5534. Branch office, Calgary, Alta. Interior and exterior paints, varnishes, wood finishing products, specialty coating products.
- (P. & G.M.) W. R. MacInnis; (V.P.) S. C. MacInnis; (Prod'n Mgr.) M. Dubois; (Asst.G.M.) V. Summerfield; (Mktg.Mgr.) M. Derraugh. Annual Sales (D). Co. Size (C).[Ⓢ]
- Interlake Patter Works Ltd., 320 Main Street, Selkirk, Man. R1A 1S9. Tel. 204-482-6450. Fax: 204-482-8646. Wooden and plastic patterns for foundries.
- (P.) H. Richter; (S.T.) F. Peukert. Annual Sales (B). Co. Size (A).
- INTERLAKE STEEL PRODUCTS INC., 120 Wellington St. N., P.O. Box 160, Thorold, Ont. L2V 3Z1.** Tel. 416-227-3711. Toll Free: 800-263-4750. Fax: 416-227-3716. Industrial fasteners; bolts-anchor, bent, eye, hook, J, spade and U, plating-zinc, rods partially threaded, fully threaded, and studs, staples, steel bars, and wire forms.
- (G.M.) J. Gavin Nicol; (Plant Mgr.) D. P. Bilyard; (Cont.) R. Nichols; (Q.C.Sup'r) R. Aikens; (Off.Mgr.) Mrs. M. Henvey; (Sales Sup'r) C. Thorne; (Sales Rep.) T. Ciaraldi; (Sales Rep.) F. Calzonetti; (Ind'l Eng.) B. van Heuven; (Estimat'g Mgr.) E. Mucciant. Annual Sales (D). Co. Size (C).[Ⓢ]
- Interlitho Inc., 1603 Montarville, Boucherville, Que. J4S 5Y2. Tel. 514-655-2801. Fax: 514-641-3650. Telex: 05-267378. Associates, Boulanger Inc., Ateliers Lambert Gagnon Enrg. Silk screen printing specialties, magazines, newspapers, direct mail flyers. Parent company, Interweb (1981) Inc.
- (P. & S.M.) R. Hetu; (V.P.Sales & Mktg.) M. Couture. Annual Sales (E). Co. Size (E).[Ⓢ]
- Intermetco Limited, 1 James St.N., P.O. Box 70, Hamilton, Ont. L8N 3B4. Tel. 416-522-5252. Fax: 416-522-4983. Branch offices, Montreal, Que., Toronto, Ont., Vancouver, B.C., Buffalo, NY, Detroit, MI, U.S.A. Plants, Montreal, LaPrairie, Que., Hamilton, Toronto, London, Windsor, Ont., Cartersville, GA, Buffalo, NY, Leedsdale, PA, U.S.A. Subsidiaries and Associates, Cyclomet, Scoudouc, N.B., Montreal, Fers et Metaux Recycles Ltée., LaPrairie, Coretal, Quebec City, Que., International Iron and Metal Co., Cappco Tubular Products Co., Hamilton, Fercyco Inc., London, K. Scrap Resources, Compressed Metals (1987) Ltd., Hamilton, Ont., Cappco Tubular Products USA Inc., Kennesaw, Georgia Tubular Products Inc., Cartersville, GA, Pennsylvania Tubular Products, Leedsdale, PA, Intermetco US, Inc., Detroit, MI, Intermetal US, Buffalo, NY, U.S.A. Scrap metal processors, piping processing and manufacturing.
- (P.) M.E. Goldblatt; (Sr.V.P.) H.K. Brown; (Exec.V.P.) A.M. Goldblatt; (V.P.Pipe Prods.) C.E. Coughlan; (Dir. Fin.) E.F. Fraser; (G.M.) T. Madison. Annual Sales (F). Co. Size (E).[Ⓢ]
- ★Interna Furniture Design Ltd., 76 Signet Dr., Weston, Ont. M9L 1T2. Tel. 416-741-4211. Fax: 416-749-2374. Telex: 06-986766. Fully upholstered residential and commercial furniture, modular units, sectionals, swivel high-backs, executive office chairs and groupings in genuine leather and selected fabrics.
- (P.) J. Kubecka; (V.P.) Mrs. I. Kubecka; (V.P.) Mrs. R. Niessner; (S.T.) E. Niessner. Annual Sales (C). Co. Size (8).[Ⓢ]
- International Artcrafts Co. Ltd., 505 Douro St., Stratford, Ont. N5A 6V9. Tel. 519-271-3010. Fax: 519-273-5274. Christmas cards, wedding invitations, stationery, bridal gift line, etc. Brands, "Personally Yours", "Forever Yours", "Truly Yours", "Sincerely Yours".
- (P.) G. Proven; (Purch.Mgr.) J. Kaufman; (Plant Mgr.) S. Reynolds; (Mktg.Mgr.) J. Ward. Annual Sales (D). Co. Size (D).
- International Bag Manufacturing Ltd., 1600E Kingsway Ave., Port Coquitlam, B.C. V3C 3Y9. Tel. 604-941-4666. Fax: 604-942-7599. Associate, International Wire Products Ltd., Port Coquitlam, B.C. Burlap nursery squares, rollstock, basket liners and sandbags, jute bags, onion mesh bags, polypropylene bags, and lumber covers.
- (P.) D. Shokar; (G.M.) B. Milne. Annual Sales (C). Co. Size (A).[Ⓢ]
- International Bound Incorporated, P.O. Box 8037, Stn 'F', Calgary, Alta. T2J 5S4. Tel. 403-251-6804. Product designer using high technology and laser manufacturing processes.
- (P.) Ms. J. Hodgson. Annual Sales (A). Co. Size (A).[Ⓢ]
- ★International Compliance Centre Ltd., 205 Matheson Blvd. E., Mississauga, Ont. L4Z 1X8. Tel. 416-890-7227. Fax: 416-890-7070. Branch offices, Halifax, N.S., Montreal, Que. Silkscreening, labels for chemical transportation.
- (P.) M. Jeanrie. Annual Sales (D). Co. Size (8).[Ⓢ]
- International Composites Inc., 140 Joseph Zatzman Dr., Dartmouth, N.S. B3B 1M4. Tel. 902-468-4303. Fax: 902-468-2335. Epoxy FRP pipe and fittings. Brand, "Techstran". Parent company, Reinforced Plastic Systems Inc., Mahone Bay, N.S.
- (P.) M. Schaper; (G.M.) D. Rhodenizer; (S.T.) R. H. Bruce. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★International Controls Limited, 5375 Brendon Lane, Oldcastle, Ont. NOR 1L0. Tel. 519-737-1244. Fax: 519-737-6096. Press room equipment, feeders, cradles, mandrels, computers for monitoring production.
- For. Reps. International Controls U.S.A., Lake Orion, MI, U.S.A.
- (Founder) A. St. Denis; (P.) A. Thornton; (V.P.) D. Wardell. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★International Cooling Systems Inc., 300 Granton Dr., Richmond Hill, Ont. L4B 1H7. Tel. 416-250-9448. Fax: 416-733-7647. Manufacturers of water cooling water recirculation systems (chillers/towers/tank sets), humidity and temperature controls for clean rooms and plants.
- (P.) V. Gardiman; (S.M.) O. Novak; (Cont.) K. Kothari. Annual Sales (C). Co. Size (A).
- ★International Cordage Systems Ltd., 3560 Griffith, St-Laurent, Que. H4T 1A7. Tel. 514-731-3607. Fax: 514-731-2929. Ice hockey, tennis court nets, baseball backstops, also industrial safety, camouflage, cargo restraint, and warehouse shelving nets. Parent company, Halvan Consultants Inc.
- (P.) J.W. MacKenzie; (P.A.) C.A. Matthews. Annual Sales (C). Co. Size (A).[Ⓢ]
- International Counter Tops Ltd., 400 Eddystone Ave., Downsview, Ont. M3N 1H7. Tel. 416-745-1621. Laminated counter and vanity tops, also door blanks.
- (P.) N. Gennaro. Co. Size (A).
- International Custom Products Inc., 51 Lucy Ave., Scarborough, Ont. M1L 1A1. Tel. 416-694-2619. Toll Free: 800-268-4482. Fax: 416-694-9835. Specialty travelware, business equipment cases, promotional products, custom design services and manufacturing.
- (P. & G.M.) R. A. Harper; (S.T.) J. C. Newton; (Plant Mgr.) T. V. Waszczuk. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★International Cutting Tools Inc., 10833 Place Moisan, Montreal, Que. H1G 4N6. Tel. 514-324-3720. Fax: 514-324-9991. Telex: 05-82858. "International" and "Minicut" end mills, hobs, broaches, special cutting tools, taps, drills.
- (P.) A. Minicozzi; (V.P.Mktg.) G. Minicozzi. Annual Sales (D). Co. Size (D).[Ⓢ]
- ★International Discus Corporation, 2550 Goldenridge Rd., Unit #72, Mississauga, Ont. L4X 2S3. Tel. 416-272-0655. Fax: 416-272-4119. Automotive parts, brakes and hubs.
- (P.) J. W. Corrigan, Jr.; (V.P.) D. A. Dempsey. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★International Epitex Inc., 100 Schneider Rd., Kanata, Ont. K2K 1Y2. Tel. 613-592-2240. Fax: 613-592-9449. Custom thick film hybrids, surface mount and chip-on-board.
- (P. & C.E.O.) R.W. Corson; (Dir.) D.G. Duhaime; (Dir.) J.P. Mathurin. Annual Sales (C). Co. Size (C).[Ⓢ]
- ★International Flavors and Fragrances (Canada) Ltd., 7330 Keele St., Concord, Ont. L4K 1Z9. Tel. 416-661-4111. Fax: 416-738-9071. Telex: 06-964522. Liquid and dry flavors and fragrances. Parent company, International Flavors and Fragrances Inc., New York, NY, U.S.A.
- For. Reps.: Africa, Argentina, Asia, Australia, Belgium, Brazil, Denmark, England, Finland, France, Germany, Guatemala, Holland, Hong Kong, Ireland, Italy, Japan,

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- Mexico, Near East, Norway, Portugal, Spain, Sweden, Switzerland.
- (G.M.Flavors) F.R. Cozzari; (G.M.Fragrances) R.J. Huckell; (Cont.) R.J. Nilsen; (Plant Mgr.) R. Ramnarane; (Plant Mgr.) D. Ramnarane. Annual Sales (D). Co. Size (B).⑤
- ★International Forest Products Ltd., [Pioneer Lumber Division], 26324 Lougheed Hwy., P.O. Box 10, Whonnock, B.C. V0M 1S0. Tel. 604-462-7111. Fax: 604-462-8427. Hemlock, fir and spruce lumber. Parent company, International Forest Products Ltd., Vancouver, B.C. Exports handled by Seaboard Lumber Sales Co. Ltd., Vancouver, B.C.
- (Mgr.) J. R. Baird; ((Prod.Mgr.) A. Deglan; (S.M.Lumber) M. Spindor. Annual Sales (E). Co. Size (E).⑥
- International Innovative Systems, P.O. Box 22, Stn. "S", Toronto, Ont. M5M 4L6. Tel. 416-587-9587. Toll Free: 705-759-4862. Fax: 416-882-0607. "The Protector" transient voltage surge suppressor, "Frigitech" refrigerant oil.
- (P.) B. Shames Ph.D; (V.P.Mktg.) D. Young; (Fin.) J. Worans; (Mgr.) J. Shames. Annual Sales (B). Co. Size (A).
- International Joliance Inc., 77 de L'eglise, St-Placide, Que. J0V 2B0. Tel. 514-258-3833. Branch office, Hawkesbury, Ont. Subsidiary, Progressive Products U.S. Inc. Disposable medical products. Brands, "Urinex", "Veinex".
- (P.) J. Jolicoeur. Annual Sales (C). Co. Size (C).
- International Knitting Mills, Division of Morbern Inc., 1967 - 46th Ave., Lachine, Que. H8T 2P1. Tel. 514-631-2990. Fax: 514-631-3249. Cotton, nylon, polyester and rayon circular knit fabrics, fleeces and terry.
- (P.) D. Bloomfield; (V.P. & G.M.) J. Chatterton; (Plant Mgr.) M. Champigny. Annual Sales (D). Co. Size (B).⑤
- International Lacquer Inc., See Laques International Inc.
- ★International Minerals and Chemical Corporation (Canada) Limited, P.O. Box 310, Esterhazy, Sask. S0A 0X0. Tel. 306-745-3931. Fax: 306-745-3931. Telex: 075-B7856. Sales office, Etobicoke, Ont. Potash. Parent company, IMC Fertilizer Group, Inc., Northbrook, IL, U.S.A.
- For.Reps., U.S.A., Japan, Brazil, Singapore.
- (P. & C.E.O.) J.D. Kelland; (Exec.V.P. & C.O.O.) J.F. Kopchynski; (Mgr.Agric.Sales) K.D. Johnstone. Annual Sales (F). Co. Size (F).⑥
- International Name Plate Supplies Ltd., 57B Crumlin Rd., London, Ont. N5V 1S1. Tel. 519-455-7647. Fax: 416-455-4409. Trays, plastic housings, luminous ceiling panels, point of sales displays, telephone consoles and components, name plates, fleet markings, vacuum forming.
- (G.M.Mktg.) W. Humann. Annual Sales (C). Co. Size (B).⑤
- ★International Paints (Canada) Limited, 19500 Trans Canada Hwy., Baie d'Urfé, Que. H9X 3S8. Tel. 514-457-4155. Fax: 514-457-4108. Telex: 05-822604. Branch offices, Halifax, N.S., Saint John, N.B., Montreal, Que., Ottawa, Kingston, Toronto, Ont., Saskatoon, Regina, Sask., Edmonton, Alta., Vancouver, Victoria, B.C. Branch plants, Montreal, Que., Regina, Sask., North Vancouver, B.C. Trade paints, marine coatings, protective coatings, yacht finishes, industrial coatings. Parent company, International Paint P.L.C., London, England.
- For.Reps.: International Paint P.L.C., London W1A1AD, England and throughout the world.
- (P.) J. Mayer; (V.P. & Cont.) S. Carruba; (V.P.Ops.) D. Gerelus; (V.P.Tech.) B.A. Hebdige; (V.P.Protective Coatings) H. Cameron; (V.P.West'n Div.) M. Zastre. Annual Sales (E). Co. Size (E).
- International Playing Card Co., Limited, 1123 Mercer St., P.O. Box 188, Windsor, Ont. N9A 6K1. Tel. 519-254-6415. Toll Free: 800-265-5674, (416, 519, 613, 705, 807) 800-265-1358. Fax: 519-251-3939. Brands, "Congress", "Bicycle", "Bee" etc. Parent company, The United States Playing Card Company, Cincinnati, OH, U.S.A.
- (V.P. & T.) Mrs. C.M. Cianci; (V.P.Sales) B.J. Upcott. Annual Sales (D). Co. Size (C).
- International Potter Distilling Corporation, 604 - 595 Howe St., Vancouver, B.C. V6C 2T5. Tel. 604-689-3096. Fax: 604-662-3786. Telex: 04-365518. Branch plants, St. Catharines, Ont., Prince George, Kelowna, B.C. Associates, Potter Distilleries Inc., Portland, OR, U.S.A., Pacific Western Brewing Company, Prince George, B.C. Western Canadian Distilleries Ltd., Beaufort Wines (Canada) Ltd., Potter Distilleries of Canada Ltd., Granville Island Brewing Co., Colona Wines Ltd. "Pacific Western" beer, Canadian whisky, tequila, scotch. Parent company, Consolidated General Western Industries Ltd.
- (Chmn.) H.C. Moll; (G.M.) R. Hunt; (S) L.A. Anderson. Annual Sales (E). Co. Size (D).⑤
- ★International Precision Industries Inc., 1180 Caledonia Rd., Toronto, Ont. M6A 2W5. Tel. 416-787-4525. Fax: 416-787-1801. Telex: 06-969784. Branch offices, Mississauga, Ont., Vancouver, B.C., Anaheim, CA, U.S.A. Associate, Semac Industries Limited, Brantford, Ont. Disc brake rotors and drums, heavy duty brake shoes.
- (P.) J. Stoffel; (Exec.V.P.) G. Andrew; (V.P.Mfg.) R. Buxton; (V.P.Fin.) W. Bernacchia. Annual Sales (D). Co. Size (C).
- INTERNATIONAL RECTIFIER CANADA LIMITED, 101 Bentley St., Markham, Ont. L3R 3L1.** Tel. 416-475-1897. Fax: 416-475-8801. Telex: 06-966650. Branch office, Montreal, Que. Heat sinks, semiconductor cooling devices, rectifier stack assemblies. Parent company, International Rectifier Corp., El Segundo, CA, U.S.A.
- (Mng.Dir.) J. D. Heritage; (Cont.) M. Patel. Annual Sales (D). Co. Size (C).⑥
- International Refractory Products Limited, P.O. Box 130, Brantford, Ont. N3T 5N1. Tel. 519-759-6600. High temperature cements, castables, etc. Brands, "Adaset", "Adamull", "Adamant", "AA", "FA", "RA", "RS". Parent companies, G.F. Sterne & Sons Ltd., and Resco Products Inc.
- (Tech. S.M.) K. Pearson. Co. Size (A).
- International Stock Food Co., Limited, 58 Beverly St., P.O. Box 1024, Cambridge (G), Ont. N1R 5Y2. Tel. 519-622-2730. Mineral feed supplements. Brands, "International", "Dan Patch".
- (P. & G.M.) C. J. Sheppard; (T.) L. E. Toogood. Co. Size (A).
- ★International Store Fixtures Limited, 130 Commander Blvd., Agincourt, Ont. M1S 3H7. Tel. 416-292-1101. Fax: 416-292-1370. Subsidiary, International Store Fixtures Inc., DE, U.S.A. Store fixtures and displays.
- (P.) B. Malanchuk; (Exec.V.P. & S.M.) D.B. Welch; (V.P.Ops.) R. Holder; (Compt. & Off.Mgr.) C.E. Welsh; (P.A.) R. Douglas; (Plant Mgr.) S. Reynoldson. Annual Sales (D). Co. Size (C).⑤
- International Submarine Engineering Ltd., 1734 Broadway St., Port Coquitlam, B.C. V3C 2M8. Tel. 604-942-5223. Fax: 604-942-7577. Submersibles, ROVs, remotely operated vehicles.
- (P.) J.R. McFarlane; (Exec.V.P.) M.D. McDonald. Annual Sales (C). Co. Size (C).⑤
- ★International Time Recorder Company Limited, 535 Oxford St., Toronto, Ont. M8Y 1E5. Tel. 416-252-1186. Fax: 416-255-1565. Branch offices, Dartmouth, N.S., Montreal, Quebec, Que., Windsor, London, Ottawa, Ont., Saskatoon, Sask., Calgary, Edmonton, Alta., Victoria, Vancouver, B.C. Subsidiaries, Troy, Bright Industries, Canadian Parking Equipment, Toronto, Ont., American Parking Equipment, Cleveland, OH, U.S.A. Parking and access control equipment including barrier gates, ticket spitters, revenue control and card access systems, slide gate and swing gate operators. Master clock systems, time clocks, time and attendance computerized systems, wall clocks, tower clocks, time and attendance job costing software.
- (P.) J. Parzych; (V.P.) G. Paraych; (Ops.Mgr.) B. Segal; (Plant Mgr.) R. Patten; (Mat'ls Mgr.) M. Cason; (Engr'g Mgr.) J. Myers. Annual Sales (D). Co. Size (E).
- ★International Vac Pac Inc., 20 Hamilton Rd., Port Hope, Ont. L1A 4B9. Tel. 416-885-6575. Toll Free: 800-263-3856. Fax: 416-885-7357. Vacuum formed blisters, display trays, point of purchase displays, custom packaging.
- (P.) R. Hall. Annual Sales (C). Co. Size (A).⑤
- ★International Verifac Inc., 79 Torbarrie Rd., Downsview, Ont. M3L 1G5. Tel. 416-245-6700. Fax: 416-245-6701. Credit card authorization and debit/credit transaction terminals, banking automation terminals. Trade marks, Terminus 1, 2, 3, "SID", secure identification terminal.
- (Chmn., P. & C.E.O.) G. Whitton; (Sr.V.P.Advanced Tech.) R. Kroll; (V.P.Ops.) R. Clancy; (V.P.Sales) G. DenHaan; (Mgr.Mktg. & Corp. Dev.) R. K. Miller. Annual Sales (D). Co. Size (C).⑥
- ★International Wallcoverings Ltd., 151 East Dr., Brampton, Ont. L6T 1B5. Tel. 416-791-1547. Fax: 416-791-6655. Telex: 06-97600. Branch office, LaSalle, Que. Subsidiaries, Decorlux, LaSalle, Que., Pickhardt & Siebart (USA) Inc., MD, Lapping Wallcoverings, Boston, MA, U.S.A. Wallcoverings. Brands, "International", "Encore Brand", "Design House", "Crest".
- (Chmn. & C.E.O.) F.P. Baker; (P. & C.O.O.) C. Beasley; (V.P.Sales) R. Downey; (V.P.Mfg.) C. Ripper; (V.P.Decorlux Div.) P. Cousineau; (Cont. & T.) R. Northcote. Annual Sales (E). Co. Size (E).⑥
- ★International Waxes Limited, 50 Salome Dr., Agincourt, Ont. M1S 2A8. Tel. 416-293-4151. Fax: 416-293-0344. Telex: 065-2533B. Branch office, Montreal, Que. Paraffin waxes, "Microsere" microcrystalline waxes, wax blends, "Nochek" rubber anticheek waxes, "Petrofibe" industrial petrolatum, "Perlatum" USP petrolatums, "Evacote" hot melt coatings, "Britol" USP, NF, technical white oils, "Nicolmelt" hot melt adhesives, "K-Tac" amorphous polypropylene.
- (Chmn. & C.E.O.) W. Ross Reucassel; (P.) D. Aziz, Ph.D.; (Sr.V.P.) W. Murison; (V.P.Fin.) K. Smith; (V.P.Sales) W. J. Anthony; (P.A.) J. Roulston. Annual Sales (E). Co. Size (D).⑤
- ★International Wire Products Ltd., 1600E Kingsway Ave., Port Coquitlam, B.C. V3C 3Y9. Tel. 604-941-4666. Fax: 604-942-7599. Plant, Calgary, Alta. Associate, International Bag Manufacturing Ltd., Port Coquitlam, B.C. Steel rings, wire baskets and tomato cages.
- (P.) B. Milne; (G.M.) D. Shokar. Annual Sales (B). Co. Size (A).⑥
- ★INTERNATIONAL WIRE ROPE & CHAIN, 7130 Torbram Rd., Mississauga, Ont. L4T 4B5. Tel. 416-678-1677. Fax: 416-678-1958. Telex: 069-68520. Wire rope and chain, swaged rope, slings and assemblies, etc. Parent company, Samuel Manu-Tech Inc., Etobicoke, Ont.
- (G.M.) J. Beeson; (S.M.) A. Hunt. Annual Sales (D). Co. Size (A).⑥
- ★International Woodworking, 588 Claude St., Warton, Ont. N0H 2T0. Tel. 519-534-1692. Handcrafted rustic and contemporary white cedar furniture for home, cottage, resorts, lodges and office. Parent company, 741000 Ontario Inc.
- (P.) J. Foris; (V.P.) Ms. S. Elaine Foris. Annual Sales (B). Co. Size (A).⑥
- ★Internav Limited, Point Edward Marine Park, P.O. Box 1261, Sydney, N.S. B1P 6J9. Tel. 902-564-2043. Fax: 902-564-0390. Loran-c navigation receivers, accessories and technical support services.
- (P.) J. Currie; (Ops.Mgr.) S. Lilley; (Q.A. Mgr.) A. Libbus. Annual Sales (C). Co. Size (B).
- ★Interotics Div. of Lumonics Inc., 14 Capella Crt., Nepean, Ont. K2E 7V6. Tel. 613-224-4868. Fax: 613-224-2105. Optics for lasers, research, custom production and vacuum coatings, diamond machined mirrors. Parent company, Lumonics Inc., Kanata, Ont.
- (P.) J.R. Wimperis; (Ops.Mgr.) B. Creber. Annual Sales (C). Co. Size (B).⑤
- Interprovincial Cooperative Limited, 401 - 22nd St. E., P.O. Box 1050, Saskatoon, Sask. S7K 3M9. Tel. 306-244-3311. Telex: 074-2470. Branch offices, Mississauga, Ont., Saskatoon, Sask. Agricultural chemicals plant, Winnipeg, Man. Associate, Federal Co-operatives Limited, Saskatoon, Sask. Agricultural chemicals.
- (Mgr.) A.A. Robinson. Annual Sales (F). Co. Size (D).
- ★Interprovincial Corrosion Control Company Limited, 930 Sheldon Crt., Burlington, Ont. L7L 5K6. Tel. 416-634-7751. Fax: 416-333-4313. Anodes and cathodic protection systems, a.c. grounding/d.c. decoupling devices for electrical isolation of neutrals, polarization cells, test stations. Brands, "Maxmag", "Rustrol".
- For.Reps. U.S.A., Italy, Australia, United Kingdom, Germany, Singapore.
- (P.) G. Russell. Annual Sales (C). Co. Size (A).⑥
- ★Intertape Polymer Inc., 110E Montee de Liesse, St-Laurent, Que. H4T 1N4. Tel. 514-731-7591. Toll Free: 800-361-2217. Fax: 514-731-5039. Plants, Truro, N.S., 4975 rue Fisher, St. Laurent, Que., Danville, VA, Tampa, FL, U.S.A. Pressure sensitive tape. Parent company, Altamira Capital Corp.
- (P.) M.F. Yull; (V.P.Res. & Dev.) F. Atkins; (V.P.Engr'g) E. Nugent; (V.P.Sales & Mktg.) K. Rogers; (V.P.Fin.) A. Archibald; (Asst.Cont.) D. Drakes; (S.M.Machines) B. Romerill. Annual Sales (F). Co. Size (E).⑥
- Intertech Models & Fixtures Inc., 1751 Wentworth St., Units 14 & 15, Whitby, Ont. L1N 8V5. Tel. 416-723-5871. Fax: 416-723-5871. Master model and duplicating casts for plastic and die casting molds and related industries, checking fixtures, check gauges and assembly fixtures.
- (P.) V. Agnew; (V.P.) J. Rusch; (V.P. & S.T.) E. Schottli. Annual Sales (B). Co. Size (A).
- Intex Trade & Consumer Shows Ltd., 153 Dufferin St., Toronto, Ont. M6K 1Y9. Tel. 416-534-2351. Fax: 416-533-2791. Telex: 06-23532. Plants, Toronto, Ont., Cal-

gary, Alta., Birmingham, England, Neuss, Germany. Subsidiaries: Disney Display, Convention & Show Services, Symex Structures, Toronto, Ont. Advertising displays and exhibition stands.

(P.) J. Batty; (G.M.) R.W. Fedorowich; (S.T.) Ms. D. Maefs; (Mgr.Convention & Show Serv.) D. Cannon. Annual Sales (C). Co. Size (C).Ⓢ

Intro-Pak Inc., 114 Laval St., P.O. Box 550, Bromptonville, Que. JOB 1H0. Tel. 819-846-2742. Fax: 819-846-4411. Polyethylene printed and plain bags.

(P.) P. Lauzon; (S.T.) G. Provencher; (S.M.) M. Casivi. Annual Sales (C). Co. Size (A).Ⓢ

★Invader Boats (Canada) Ltd., 1250 Fife St., Winnipeg, Man. R2X 2N6. Tel. 204-694-5677. Fax: 204-694-0441. "Invader" pleasure power boats.

(P.) J. McMillan; (V.P.) J. Matheson; (V.P.) L. Vereb. Annual Sales (D). Co. Size (B).

★Invar Manufacturing Ltd., 1 Parry Dr., Satawa, Ont. KOK 1E0. Tel. 613-398-6106. Fax: 613-966-7932. Plants, Batawa, Trenton, Ont. Precision machined products and systems for Candu reactors, defence industry, weldments, welding, phosphate, zinc and manganese metal finishing, prime and finish painting, also clean room facilities. Parent company, Linamar Machine Limited, Guelph, Ont.

For.Rep., Bridgeport, CN, U.S.A.

(V.P. & G.M.) B. Riden; (G.S.M.) M. Mainville; (Mfg. Mgr.) F. Ireland; (Fab.Mgr.) A. Graham; (Asst.G.M. & Cont.) N. Miles; (Mat'l Cont.Mgr.) J. Steenburg; (Reg. S.M.) C.E. Nardocchio. Annual Sales (E). Co. Size (E).Ⓢ

†Invecast Inc., 930 Montee de Liesse, Montreal, Que. H4T 1N8. Tel. 514-735-6126. Fax: 514-342-6185. Ferrous and non-ferrous precision investment castings.

(P.) W. McMath; (P.A.) Ms. S. McMath; (Sales Eng.) T. Bradley; (Plant Mgr.) L. Deschamps; (Acct.) Ms. R. Pfister. Annual Sales (C). Co. Size (B).

Inventive Machine Works, P.O. Box 500, Neilburg, Sask. SOM 2C0. Tel. 306-823-4818. Fax: 306-823-4811. "Planet Drive" gear reducers and "Manitou" products such as gear drives, pumps, oil field accessories, etc.

(Prop.) D. Toews. Annual Sales (A). Co. Size (A).

†Inventive Machine Works, P.O. Box 500, Neilburg, Sask. SOM 2C0. Tel. 306-823-4818. Fax: 306-823-4811. Oilfield pumpjacks and accessories such as engine mountings, enclosures and gear drive units, logging trailers, highway trailers, structural steel fabricating. Brands, "Planetdrive", "Manitou".

(Prop.) D. Toews. Annual Sales (C). Co. Size (A).Ⓢ

★Inventronics Limited, 1420 Van Horne Ave. E., Box 1135, Brandon, Man. R7A 6A4. Tel. 204-728-2001. Fax: 204-726-0807. Branch plant, Moose Jaw, Sask., Edmonton, Alta. Enclosures for utility equipment and special sheet metal products, electronic controls and assemblies.

(P.) G. R. Thompson; (S.T.) E. A. Wehrle; (Fin.Mgr.) G. Ranson; (Mfg.Mgr.) J. Brannan; (Plant Mgr.) R. Fifi; (Plant Mgr. Edmonton) P. Kneubuhler; (Sales & Mktg. Mgr.) G. Shannon; (Plant Mgr. Moose Jaw) P. Mann. Annual Sales (D). Co. Size (D).Ⓢ

★Inverpower Controls Ltd., 835 Harrington Crt., Burlington, Ont. L7N 3P3. Tel. 416-639-4692. Fax: 416-639-0961. Power electronics equipment and engineered systems for industry, research and utilities.

(P.) S.S. Dewan; (G.M.) V. Scaini; (Chief Eng.) L. Lansing; (T.) H. Ade; (Mktg.Mgr.) A.S. Popp. Annual Sales (D). Co. Size (D).

Invertor Technology, P.O. Box 3874, Calgary, Alta. T2M 4M5. Tel. 403-936-5888. Fax: 403-936-5844. Printed circuit board products, industrial battery charges, sine-wave inverters, DC converters, electronic kits etc.

(P.) G. McMillan; (S.T. & Mktg.Mgr.) Ms. J. McMillan. Annual Sales (B). Co. Size (A).

★Iona Appliances Inc., P.O. Box 1004, 1110 Hansler Rd., Welland, Ont. L3B 5S1. Tel. 416-734-7476. Fax: 416-734-9955. Telex: 061-5173. Branch office, Toronto, Ont. "Iona" small portable food preparation appliances such as mixers, blenders, can openers, "Nova Dry" carpet dry cleaner, lightweight floorcare appliances. Brands, "Elektrikbroom", "Elektrikbrush", "Speedvac", "Dirt Raider", "Merlin".

(P.) A. D. Millman; (V.P.Sales) D. M. Lapenna; (V.P.Fin. & S.) W. G. Birdsell; (V.P.Mfg.) E. Buchkowski; (V.P.Eng'r & Mfg.Serv.) N. V. Soler. Annual Sales (D). Co. Size (D).Ⓢ

★Ipsco Inc., P.O. Box 1670, Regina, Sask. S4P 3C7. Tel. 306-949-3530. Toll Free: (204, 306, 403, 604) 800-667-1616. Fax: 306-949-3500. Sales offices, Toronto, Ont., Calgary, Alta. Steel works, Regina, Sask. Pipeworks in Regina, Sask., Edmonton, Calgary, Red Deer, Alta.,

Port Moody, N. Vancouver, B.C. Associates, IPSCO Steel Inc., Brookshire, TX, Geneva, NE, Camanche, IA, IPSCO Enterprises, Aurora, CO, Paper Cal Steel Co., St. Paul, MN, U.S.A., Western Canada Steel Limited, Calgary, Alta. Flat-rolled steel, structural tubing, pipe, plate, sheets, casing, large diameter spiral weld pipe, reinforcing bar, electric resistance weld pipe, merchant bar, etc. Brand, "Ipsco".

(P. & C.E.O.) R. Phillips; (Exec.V.P. & C.O.O.) M. Kosanovich; (Sr.V.P. & C.F.O.) M. Dalla-Vicenza; (Sr.V.P. & Chief Admin. & Engr'g Off.) C. Backman; (V.P.) J.R. Tulloch; (V.P.Calgary) L. Don Cooke; (V.P.) J.K. Kwong; (V.P. & Dir.Prod.Dev.) W.D. Bailey; (Sr.V.P. & C.P.O.) R. Rzonca; (V.P. & G.M., Flat Rolled Prods.) J. Russo; (V.P. & Cont.) E.J. Tiefenbach; (S.) H.H. MacKay; (T.) R.M. Stefaniuk; (Purch.Mgr.) Ms. J. Sutherland; (Pipe Supt.) D. Willoughby; (Dir.Corp.Comm.) Ms. A. Parker; (Plant Supt.Calgary) D. Schaeble; (Plant Supt.Red Deer) D. Lines; (Plant Supt.N.Vancouver) R. Gladson; (Mgr. Mississauga) M. MacCrae. Annual Sales (G). Co. Size (G).Ⓢ

Ipsenlab of Canada Limited, 27 Bermondsey Rd., Toronto, Ont. M4B 1Z7. Tel. 416-757-3233. Carburizing, carbonitriding, hardening, annealing, stress relieving, carbon restoration, cryogenic treating, and brazing.

(V.P. & G.M.) W. Paul Curlook; (Off.Mgr.) Ms. S. Viollette; (Q.C.Mgr.) I. Sutherland; (Plant Mgr.) D. Kernoghan. Annual Sales (C). Co. Size (A).Ⓢ

Irco Automation Inc., 10 Plant Farm Blvd., P.O. Box 1270, Brantford, Ont. N3T 5T3. Tel. 519-759-5730. Fax: 519-759-5733. Robotic welding systems, welding chucks, turning rolls, head and tail stocks.

(P.) A. Maiste; (Engr'g) D. Gordon; (Admin.) Ms. I. Berry; (Foreman) Ms. C. White. Annual Sales (C). Co. Size (A).

Iron Ore Company of Canada., See Compagnie Minière I O C.

Iron Shop Ltd., The, Point Edward Industrial Pk., P.O. Box 556, Sydney, N.S. B1P 6H4. Tel. 902-564-2075. All types of ornamental ironwork.

(P. & G.M.) A. Ledrew. Co. Size (A).

Ironco Iron Works Ltd., 16810 - 129 Ave. N.W., Edmonton, Alta. T5V 1L1. Tel. 403-447-1783. Fax: 403-447-2401. Ornamental iron, miscellaneous steel, reinforcing steel and welded wire mesh, structural steel.

(P.) M. Collins; (S.T.) B. Collins. Annual Sales (C). Co. Size (A).

†Ironhorse Steel Works Ltd., 2899 Capilano Rd., North Vancouver, B.C. V7R 4H4. Tel. 604-980-6226. Railcar parts, specialized punching, precision fabrication and aluminum sign support structures.

(P.) R.L. Maurice. Annual Sales (B). Co. Size (A).Ⓢ

Ironwood Design & Construction, 14 Ontario St., P.O. Box 296, Grimsby, Ont. L3M 4G5. Tel. 416-945-2044. Fax: 416-945-2056. Engineering, general contracting, project management, turn-key design and property development.

(P.) R. P. Martin; (P.Eng.) J. Marcel Lacasse.

†Iroquois Enterprises, Box 218, 382 Dundas St., Iroquois, Ont. K0E 1K0. Tel. 613-652-4854. Fax: 613-652-2576. Wood pallets and boxes, industrial lumber.

(P.) G. Jackson; (V.P. & G.M.) L. Craig; (S.M.) M. Thain; (P.A.) Ms. D. Rupert; (Plant Mgr.) D. Bryce. Annual Sales (D). Co. Size (C).Ⓢ

Iroquois Enterprises, Box 218, Iroquois, Ont. K0E 1K0. Tel. 613-652-4854. Fax: 613-652-2478. Wooden pallets.

(P.) G. Jackson; (Dir.S.M.) M. Thain; (Fin.) H.L. Lafreiere; (Plant Mgr.) D. Bryce; (P.A.) Ms. D. Rupert. Annual Sales (B). Co. Size (D).

★Irvin Industries Canada Limited, 479 Central Ave., Fort Erie, Ont. L2A 3T9. Tel. 416-871-6510. Fax: 416-871-6534. Telex: 061-5169. Parachutes, emergency survival kits, inflatable safety and automatic parachute opening devices. Brands, "Irvin", "Life Preserver of the Air", "FF-2 Hitefinder", "MK10B". Parent company, Irvin Aerospace, Bedford, MA, U.S.A.

For.Reps.: England, Sweden, Germany, Italy, Norway, Australia.

(P. & G.M.) J. Swanigan; (Dir.Ops.) B. Schlosser; (Dir. Fin.) K. Brooks; (V.P.Eng'r) D. Wright; (Dir.Sales & Mktg.) J. C. Simis; (Purch.Mgr.) E. Johnson. Annual Sales (D). Co. Size (D).Ⓢ

★Irving Industries (Foothills Steel Foundry Division) Ltd., 6711 Fairmount Dr. S.E., Calgary, Alta. T2H 0X6. Tel. 403-255-0125. Fax: 403-252-8994. Stainless, carbon and alloy steel castings. Parent company, Irving Holdings Ltd., Calgary, Alta.

(P.) D. F. Irving; (S.T.) F. W. Greenway; (S.M.) K. D. Irving; (Purch.) Ms. A. Crowe; (Prod'n Mgr.) H. F. Irving. Annual Sales (D). Co. Size (C).Ⓢ

Irving Industries (Irving Wire Products Division) Ltd., 709 Centre 70, 7015 Macleod Trail, Calgary, Alta. T2H 2K6. Tel. 403-255-6661. Fax: 403-229-2788. Telex: 03-821172. Branch offices, Winnipeg, Man., Saskatoon, Sask., Edmonton, Alta. Associate company, Irving Industries (Foothills Steel Foundry Division) Ltd., Calgary, Alta. Concrete and masonry reinforcements, concrete forming systems and ties, fence stays. Brands, "Electroweld", "Sentinel".

(P. & G.M.) H.A. Irving; (Cont. & S.T.) G. A. Bruce; (V.P.Mktg.) S. A. Irving; (Plant Eng.) V. Wong. Annual Sales (C). Co. Size (B).

Irving Korny Ltd., Room 1100, 5455 de Gaspe, Montreal, Que. H2T 3B3. Tel. 514-273-9555. Branch office, Toronto, Ont. Dresses. Brand, "Decorum".

(P.) I. Kornbluth; (S.M.) Mrs. R. Kornbluth; (Off.Mgr.) S. Litman. Annual Sales (C). Co. Size (C).Ⓢ

Irving Oil Limited, Refining Division, P.O. Box 1260, Saint John, N.B. E2L 4H6. Tel. 506-633-3000. Fax: 506-658-0510. Gasoline, diesel fuel, light and heavy fuel oil, asphalt, sulphur, jet fuel, stove oil, propane.

(G.M.) D.L. Henderson; (Ops.Mgr.) H.W. Kingston; (P.A.) P.D. Farlane. Co. Size (E).

Irving Posluns Outerwear, 125 Tycos Dr., Toronto, Ont. M6B 1W6. Tel. 416-256-2628. Fax: 416-256-0335. Ladies' coats and jackets for fall/winter and spring/summer. Brands, "Irving Posluns", "L'Image by Irving Posluns", "Elements". Parent company, Dylex Ltd., Toronto, Ont.

(G.M.) R. Brownstein. Annual Sales (D). Co. Size (D).Ⓢ

Irving Pulp & Paper Limited, Box 3007, Postal Station 8, Saint John, N.B. E2M 3H1. Tel. 506-635-6666. Fax: 506-635-1059. Bleached sulphate wood pulp.

(P.) J. K. Irving; (V.P.Pulp & Paper Ops.) R.F. Donald Royal. Annual Sales (G). Co. Size (F).Ⓢ

Irwin Enterprises Ltd., 400 Sauve St. W., Montreal, Que. H3L 1Z8. Tel. 514-384-3563. Fax: 514-383-6567. Children's, girls' and teens, beachwear, dresses, suits, swimwear, etc. Brands, "Piccolino", "Rosita Originals", "Solare".

(P.) I. Gordon. Annual Sales (C). Co. Size (A).Ⓢ

Irwin Leisure Products, 43 Hanna Ave., Toronto, Ont. M6K 1X6. Tel. 416-533-3521. Fax: 416-533-0715. Telex: 06-219757. "Charmglow" barbecues, "Casita" and "Patio Mate" screenhouse, resin patio furniture, office furniture. Parent company, Irwin Toy Ltd.

(V.P.) D. Laird; (V.P.Mfg.) B. Mendelow; (S.M.) D. Calton. Annual Sales (F). Co. Size (F).Ⓢ

Irwin Publishing, 1800 Steeles Ave. W., Concord, Ont. L4K 2P3. Tel. 416-660-0611. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-387-0141, (204, 306, 403, 506, 604, 709, 902) 800-387-0172. Fax: 416-660-0676. Books and educational materials. Parent company, General/Stoddart Publishing Co. Inc.

(P.) B. O'Donnell; (Chmn.) J. E. Stoddart; (V.P.Fin.) B. T. Clark. Annual Sales (C). Co. Size (B).Ⓢ

Irwin Ready Mix Concrete, 771 Fort William Rd., Box 426, Stn.F, Thunder Bay, Ont. P7C 4V9. Tel. 807-345-1264.

(G.M.) B. Irwin; (Off.Mgr.) Mrs. L. Weillbrenner. Annual Sales (C). Co. Size (A).

Irwin Seating Canada Ltd., 1880 Kipling Ave., Etobicoke, Ont. M9W 4J1. Tel. 416-614-1066. Fax: 416-614-1069. Associate, Canadian Chair Services. Auditorium, arena, lecture room, church and lodge room seating. Brands, "Citation", "Gladiator", "Meteor", "P.A.C.", "Crusader". Parent company, Irwin Seating Company, Grand Rapids, MI, U.S.A.

(P.) J. T. Wilson; (Mktg.Mgr.) Mrs. I. Wood. Annual Sales (C). Co. Size (B).Ⓢ

Irwin Togs (Vêtements) Inc., 370 Louvain St. W., Montreal, Que. H2N 1B7. Tel. 514-384-7760. Fax: 514-384-7763. Men's, girls', boy's and children's outerwear. Brands, "Irwin Togs", "In-Fashion", "Top-Notch".

(P.) I. Taras; (V.P.) T. Taras; (G.M.) T. Mirarchi. Annual Sales (D). Co. Size (C).Ⓢ

Irwin Toy Limited, 43 Hanna Ave., Toronto, Ont. M6K 1X6. Tel. 416-533-3521. Fax: 416-533-3257. Telex: 06-219752. Toys, games, dolls, sporting goods, propane barbecues and outdoor furniture. Brand, "Turco".

(Chmn.) A.B. Irwin; (P.) S.M. Irwin; (Exec.V.P.) J. Dyson; (V.P.Fin.) D. Levesque. Annual Sales (E). Co. Size (E).Ⓢ

Isenor, Laurie, & Sons Ltd., Elmsdale, N.S. 80N 1M0. Tel. 902-883-2243. Lumber and pallets. Co. Size (B).

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

★Isko Heat Exchangers Ltd., 2700 De Miniac St., St-Laurent, Que. H4S 1K9. Tel. 514-337-5192. Fax: 514-337-5482. Heat exchangers.

(P.) I. Khan; (Q.A.Mgr.) J. Roy; (Foreman) S. Kralian; (Cont.) R. Weinman. Annual Sales (C). Co. Size (A).®

Island Fertilizers Ltd., P.O. Box 334, Charlottetown, P.E.I. C1A 7K7. Tel. 902-566-5597. Fax: 902-566-1263. Branch plants, Salisbury, N.B., Kentville, Wilmot, N.S., Montague, Summerside, Kensington, P.E.I. "Island", "Fundy", and "Atlantic" fertilizers.

(P. & G.M.) D. A. Scales; (S.T.) J. D. Scales. Annual Sales (D). Co. Size (B).®

Island Pacific Brewing Company Ltd., #24 - 6809 Kirkpatrick Cres., R.R.#3, Victoria, B.C. V8X 3X1. Tel. 604-652-4722. Subsidiaries, Island Pacific Brewer's Leasing Company Ltd., Victoria, B.C. "Hermann's", Bavarian dark lager, "Viking" premium lager, "Piper's" draught ale.

(P.) B. Fisher; (Ops.Mgr.) R. Elliot; (Dff.Mgr.) H. Mitchell. Annual Sales (B). Co. Size (A).®

Island Precision Cabinets Ltd., 2049 Keating Cross Rd., Victoria, B.C. V8X 3X1. Tel. 604-652-5111. Fax: 604-652-2933. Commercial millwork.

(P. & G.M.) B. Timothy. Annual Sales (N/R). Co. Size (N/R).

★Island Saltfish Inc., P.O. Box 29, Crapaud, P.E.I. COA 1J0. Tel. 902-658-27DD. Fax: 902-658-2711. "ISI" salted and dried fish products.

(P.) B. Lewis. Annual Sales (C). Co. Size (C).®

Islander RV Manufacturing Ltd., 20363 - 10 By Pass, Langley, B.C. V3A 5E8. Tel. 604-533-4420. Custom van conversions.

(P.) R. Skelton.

Isle Royale Beverages Ltd., 243 Welton St., Sydney, N.S. B1P 5S3. Tel. 902-564-8130. Authorized bottlers of "Coca-Cola", "Coke", "Fanta", "Schweppes".

(P.) A.J. Moffatt; (Asst.Mgr.) Mrs. C. Moffatt. Annual Sales (D). Co. Size (B).®

★Isman Hide & Leather Inc., 16D4 Winnipeg St., P.D. Box 854, Regina, Sask. S4P 3B1. Tel. 306-522-2166. Fax: 306-525-6365. Telex: D71-3148. Associates, Isman's Leather Shop, Isman Precious Metals, Buckskin Leather Co. Cured, selected raw beef and game hides, leather and leather products.

(P.) B.N. Isman; (G.M.) S.P. Isman. Annual Sales (C). Co. Size (A).

Isolation Manson Inc., See Manson Insulation Inc.

★Isolation Systems Ltd., 26 Six Point Rd., Etobicoke, Ont. MBZ 2W9. Tel. 416-231-1248. Toll Free: 800-387-8706. Fax: 416-231-8561. Branch offices, Dallas, TX and Vienna, VA, U.S.A. Plant, Toronto, Ont. Isolated power, medical headwall and master clock systems, digital clocks, elapse timers, personal computer secure communications networks, computer security and data encryption products.

For.Reps., Spain, Venezuela, U.S.A., U.K., Australia, New Zealand, Sweden, Denmark.

(P.) P. Bird; (V.P.Mktg.Electronics & S.M.) S. Panjvani; (V.P.Engr'g) P. Artato; (S.M.Medical) J. Nesbitt. Co. Size (N/R).®

Isolation carter Insulation, 10B Gallery Sq., Montreal, Que. H3C 3R3. Tel. 514-937-3952. Fax: 514-937-6158. "Purlboard" rigid laminate board. Parent company, A.C.C. Encon Inc.

(P.) W. H. Wilson; (Plant Mgr.) R. Malo. Annual Sales (C). Co. Size (A).®

★Isomedix Corporation, 184 Crown Crt., Whitby, Ont. L1N 7B1. Tel. 416-433-1202. Fax: 416-433-2419. Contract sterilizers of disposable medical devices using Cobalt 60 as a source. Parent company, Isomedix Inc., Whippany, N.J., U.S.A.

(P.) J. Masefield; (G.M.) D.W. Pearse; (S.M.) T. Stephan. Annual Sales (C). Co. Size (A).

Isotech Computer Industries, P.O. Box 336, Thornhill, Ont. L3T 4A2. Tel. 416-221-4936. Audio digitizers for personal computers.

(Prop.) R. Snider. Annual Sales (A). Co. Size (A).

Isox Maritime Ltd., R.R.#1, P.D. Box 99, Cocagne, N.B. EDA 1K0. Tel. 506-576-6631. Fax: 506-576-7786. Flat roof rigid building insulation.

(P.) J. Goguen. Annual Sales (C). Co. Size (A).®

Itacast Jewellery Mfg. Product, 494 Champagne Dr., Downsview, Ont. M3J 2C5. Tel. 416-635-7474. Jewellery, gold rings and chains.

(P.) E. Massaro. Co. Size (N/R).

★Italcan Precision Moulds Ltd., 11475 - 4th Ave., Montreal, Que. H1E 2Y8. Tel. 514-648-5764. Fax: 514-648-19D1. Steel moulds for plastic injection.

(P.) A. Rosato; (V.P.) G. DiGirolamo; (Mgr. & Exec.S.) Ms. L. Rosato. Annual Sales (C). Co. Size (A).

★Italdoor and Woodworking Ltd., 23 Cedar Ave., Thornhill, Ont. L3T 3W1. Tel. 416-889-6985. Fax: 416-889-6785. Hollow, solid and fire core slab doors, solid wood doors, french doors, casings, baseboards, jambs.

(P.) C. Cavallo; (Cont.) Mrs. H. Cavallo; (Mgr.) Ms. R. Cavallo; (Mgr.) V. Cavallo. Annual Sales (C). Co. Size (A).®

Italfina Inc., 55 Freshway Dr., Concord, Ont. L4K 1S1. Tel. 416-669-9656. Fax: 416-669-9484. Telex: 06-96465D. Subsidiaries, T/A Lia Manufacturing 34005 Ontario Ltd. and Italfina Quebec 140244 Canada Ltd., Montreal, Que. "Golden-Chick" chocolate Easter eggs, "Lia" syrups.

(C.E.D.) J. Violante; (G.M. & P.A.) V. Violante. Annual Sales (D). Co. Size (C).®

Ivaco Inc., Div. Sivaco Maritimes, 35 Akerley Blvd., Burnside Industrial Park, Dartmouth, N.S. B3B 1J7. Tel. 902-469-7412. Fax: 902-465-3180. Wire and steel nails. Parent company, Ivaco Inc., Montreal, Que.

(G.M.) R. G. Clark. Annual Sales (D). Co. Size (C).®

Ivens, Richard D., Ltd., P.O. Box 719, Centennial Dr., Penetanguishene, Ont. LDK 1P0. Tel. 705-549-2050. vinyl covered wood windows.

(P.) R. Ivens; (S.T.) Ms. M. Anne Ivens; (Purch.) G. Ivens. Annual Sales (B). Co. Size (A).

Ivers-Lee Limited, 31 Hansen Rd. S., Brampton, Ont. L6W 3H7. Tel. 416-451-5535. Fax: 416-451-1255. Custom packaging of liquids and powders (pouch), towelettes, perfume and alcohol swabs, strip, blister and shrink packaging, heat sealing, etc.

(Chmn.) K.E. Young; (P.) B. Munro. Annual Sales (D). Co. Size (D).

★Ivex Corporation, 40 Butterick Rd., Toronto, Ont. MBW 3ZB. Tel. 416-259-4231. Fax: 416-259-6521. Plants, Longueuil, Que., Toronto, Markham, Ont. Single face corrugated paper, industrial rolls and pads, light bulb wrappers, greaseproof/glassine liners and pads, corrugated die cuts, light weight expendable pallets, printed display paper, plastic thermo formed trays, lids, blisters, carriers made from DPS, PVC and HIPS, cohesive products. Parent company, Ivex Corporation, Houston, TX, U.S.A.

(P.) R. H. Wedgbury; (Ops.Mgr.Toronto) R. I. Nurse; (Ops.Mgr.Markham) B. G. Grunert; (Dps.Mgr.Longueuil) N. Domenic Rivard; (S.M.) M. David Nicholishen; (Cont.) T. A. Sharon. Annual Sales (E). Co. Size (D).®

Ivosevic Enterprises Inc., 345 DeWitt Road, Stoney Creek, Ont. L8E 2T1. Tel. 416-662-2383. Fax: 416-662-4022. Roll forming and slitting tooling, tool and die, machine knives, jigs and fixtures, special machinery etc.

(P.) V. Ivosevic; (S.T.) M. Annual Sales (B). Co. Size (A).

★Izard (North America) Ltd., 1100 Franklin Blvd., P.O. Box 994, Cambridge, Ont. N1R 5Y2. Tel. 519-740-231D. Fax: 519-740-2312. Circular saw blades, high speed jobbers drills, tungsten carbide tipped holesaws. Parent company, Izard Manufacturing Group.

(P.) S.R. Provan; (V.P.) K.S. Axt. Annual Sales (D). Co. Size (A).

★Izon Industries Inc., Unit 11, 397 Humberline Dr., Rexdale, Ont. M9W 5T5. Tel. 416-674-1735. Fax: 416-674-8861. High speed injection moulds for the packaging industry. Precision components for related equipment, machines, blow film dies, blow moulds, etc.

For. Reps. P.I.M. Technology, Chesapeake, VA, U.S.A.

(P.) T. Edan; (V.P.) J. Sheffield. Annual Sales (C). Co. Size (A).®

★JAC Creative Foods (Canada) Inc., 37 Skagway Ave., Scarborough, Ont. M1M 3T9. Tel. 416-265-3585. Fax: 416-265-3253. Surimi products. Brands, "King Crab", "Tasty Tails", "Sea Scoops", "Lobstino".

(P.) J. F. Nishikaze; (G.M.) K. Horisaki. Annual Sales (C). Co. Size (A).

J.A.W. Window & Door Co. Ltd., P.O. Box 72, St. Francois Xavier, Man. RDH 1JD. Tel. 2D4-864-2D94. Fax: 2D4-864-22D3. PVC windows.

(G.M.) B. Caithness. Annual Sales (C). Co. Size (A).®

J B & D Co. Ltd., 3912#7 Hwy., Unionville, Ont. L3R 1L3. Tel. 416-477-1881. Paint rollers, weed sprayers. Brands, "JB&D", "Victory".

(P. & G.M.) J.R. Hildebrand; (Off.Mgr.) Ms. G. Hildebrand. Annual Sales (C). Co. Size (A).®

J.B. Aluminum Products Limited, R.R. #4, Airport Rd., Brampton, Ont. L6T 3S1. Tel. 416-846-0596. Fax: 416-846-0665. Aluminum windows for industrial commercial buildings.

(P.) J. Bisogno. Annual Sales (C). Co. Size (A).

JB Food Industries Inc., 2115 South Service Rd.W., Oakville, Ont. L6L 5W2. Tel. 416-827-8200. Fax: 416-847-2082. Telex: 06-9B2356. "Granny Smith" and "Apple-Licious" apple juice, "Rhuberry Frost" and "Little Chugger" fruit drink.

(C.E.D.) J. H. Boese; (P.) H. Taylor; (V.P.Fin.) J. E. Farrar; (Dir.Q.C.) V. Motwani; (Purch.Mgr.) M. Boese. Annual Sales (E). Co. Size (D).®

J.B.J. Tape Ponents Limited, 1589 The Queensway, Unit 12, Toronto, Ont. MBZ 5W9. Tel. 416-259-3779. Cassettes for blank or recorded music. Brand, "J.B.J. Tape Ponents".

(P.) B. DiFlorio; (S.M.) J. MacLean. Annual Sales (C). Co. Size (A).

†JC Accufirms Inc., 5621 Finch Ave.E., Scarborough, Ont. M1B 2T9. Tel. 416-291-6287. Fax: 416-293-5003. Commercial printers, business and computer forms.

(P. & S.) J. Smit; (Mgr.Purch.) H. Veenstra; (Mgr. Forms) F. Wilson; (Mgr.Flat-Sheet) R. DeFrance. Annual Sales (C). Co. Size (C).

J & C Tool & Die Ltd., 3400 Ontario St., Windsor, Ont. N8Y 1N9. Tel. 519-945-6391. Fax: 519-945-8146. Associate company, Dynamic Manufacturing Ltd. Designers and manufacturers of tools, dies, special and automation machinery, jigs, fixtures, gauges, "Dynamark" quality control and colour coding marking devices and systems, "Powertron" tubular shaped metal piercing, notching, etc., self contained hydraulic units.

(P. & G.M.) T. Janik; (V.P.) A. Janik; (Mgr.Engr'g) A. Ufholz. Annual Sales (C). Co. Size (B).®

J.C. Trailers & Equipment Ltd., R.R.#2 Woodbine Ave., Keswick, Ont. L4P 3E9. Tel. 416-476-6672. Fax: 416-476-6751. Industrial trailers, axles and parts for trailers.

(P.) J. Cski; (S) Mrs. H. Cski; (S.T.) A. Cski. Annual Sales (C). Co. Size (B).®

J.D. Fil Inc., 240, rue Brome, C.P. 305, Bromont, Que. JOE 1L0. Tel. 514-534-2279. Fax: 514-534-2715. Wire goods.

(P.) G. Laplante. Annual Sales (B). Co. Size (A).®

J D Furniture (Mfg.) Ltd., #25, 4416 - 61 Ave. S.E., Calgary, Alta. T2C 1Z5. Tel. 403-236-0092. Fax: 403-279-6533. Telex: 038-2204B. Bedroom suites, entertainment centres, wall units.

(P.) D. Traber. Annual Sales (D). Co. Size (D).

★J.E. Hanger of Montreal Ltd., 5545 St-Jacques W., Montreal, Que. H4A 2E3. Tel. 514-489-8214. Fax: 514-489-9599. Associate, Townsend Industries. Custom made prostheses, orthopedic appliances and "A-C" knee orthosis, and Townsend knee brace.

(P.) Gino Berretta; (V.P.) Gregg Berretta; (S.) C. Berretta. Annual Sales (C). Co. Size (B).®

J.E.F. Supply Ltd., P.D. Box 1930, Woodstock, N.B. E0J 2B0. Tel. 506-328-8B31. Cedar fencing.

(P.) J.E. Fawcett; (S.T.) E. Fawcett. Annual Sales (B). Co. Size (C).

★J.F.J. Mold Processors (1988) Limited, 3145 North Talbot Rd., Oldcastle, Ont. NOR 1L0. Tel. 519-737-6772. Fax: 519-737-1066. Custom plastic injection molding, vapor barrier boxes, stir sticks, beer mugs.

(P.) J. Tamasovics, Sr. Annual Sales (C). Co. Size (B).®

J.F.L. Accessories & Mfg. Inc., 3455 Wolfedale Rd., Mississauga, Ont. L5C 1V8. Tel. 416-270-8204. Fax: 416-270-8962. Car ramps, axle stands, sawhorse brackets.

(P.) R. Stevens; (Off.Mgr.) Ms. R. Barrow. Annual Sales (C). Co. Size (B).®

J. Gerth Custom Toolage Inc., 62 Schaefer St., Waterloo, Ont. N2L 4C5. Tel. 519-884-8650. Fax: 519-884-2214. Metal stampings, dies, jigs and fixtures.

(P.) J. Gerth; (V.P.Fin. & Prod.) Ms. L. Gerth. Annual Sales (B). Co. Size (A).

J.H. French & Co. Limited, P.D. Box 31, Stn B, Hamilton, Ont. L8L 7T5. Tel. 416-528-83B5. Fax: 416-528-5867. Commercial printers, also bookbinding restoration and repairs.

(P.) R. Crocker; (Mktg.) G. Crocker; (Fin.) Mrs. D. Crocker; (Prod'n) S. Southern. Annual Sales (B). Co. Size (A).®

J & H Industries Limited, P.O. Box 150, Milton, N.S. BOT 1PD. Tel. 902-354-222D. Fax: 902-677-2090. Plant, 5139 White Point Road, Liverpool, N.S. Roof and floor trusses, pre-fabricated walls.

- (Mgr.) P. Huntley; (Asst. Mgr.) W. Huntley. Annual Sales (8). Co. Size (A).
- JHF Productions Canada Limited, 290 Ferrier St., Markham, Ont. L3R 2Z5. Tel. 416-475-1060. Fax: 416-475-5185. Associates, M & S Productions Limited, FM Lithotek Inc., Accurate Distributing Inc., Avanti Publishing Inc. Commercial lithography, printing of advertising material, brochures, annual reports, catalogues, posters, limited edition prints, stationery, etc. film preparation, supplying casual industrial labour and commercial and industrial distribution. Parent company, Canadian Graphtec Industries Inc.
- (P.) J. H. Foley; (V.P. Mfg.) E. J. Kular; (Dir. Fin. & Admin.) R. C. MacGillivray; (Dir. Sales) Ms. M. Victoria Foley; (P.A.) R. Page. Annual Sales (D). Co. Size (D). ©
- ★JHL Steel Products Ltd., 150 Perth Ave., Toronto, Ont. M6P 3X4. Tel. 416-531-1186. Fax: 416-531-2423. Heat exchangers, pressure vessels.
- (P. & G.M.) W. R. Enns; (V.P.) K. M. Lock; (Engr'g Mgr.) H. Prits; (P.A.) R. Boland. Annual Sales (D). Co. Size (B). ©
- J & J Machine Works, 5 Commerce Cr., Box 1255, North Bay, Ont. P1B 8K5. Tel. 705-472-0430. Fax: 705-472-5153. Custom machining and maintenance, aluminum and steel wire-feed welding, flame and plasma cutting, and portable line boring for the mining, construction and forestry industries. Parent company, Ed Mack Machine Works, Ltd.
- (Prop.) J. Hone; (Dir.) B. McIntosh; (Foreman) G. McLaren; (Field Tech.) W. Edwards. Annual Sales (C). Co. Size (B). ©
- J. & J. Tool & Mold Limited, 1195 Westcott Rd., Windsor, Ont. N8Y 4B7. Tel. 519-945-5021.
- (P.) J.W. Altenhof; (V.P. & T.) J. Altenhof. Annual Sales (B). Co. Size (A). ©
- JJAF Countertops Inc., 24 Tangiers Road, North York, Ont. M3J 2B2. Tel. 416-633-6394. Fax: 416-633-6713. Kitchen and bar countertops.
- (T.) J. Savarino; (Plant Mgr.) F. Vitalie. Annual Sales (B). Co. Size (A).
- ★J.J.K. Furniture Co. Ltd., 680 Hardwick Rd., Bolton, Ont. L7E 5R5. Tel. 416-857-3678. Contract furniture for hotel, motel, library, school, restaurant, church, office, nursing homes.
- For.Reps., Hamilton Distributing, Worcester, Mass., The Welles Group, Houston, Tex., U.S.A.
- (P.) J. J. Kiss; (V.P.) M. Kiss; (S.) M. D. O'Hagan. Annual Sales (B). Co. Size (A).
- J.K. Associates, 170 Cooksfield, Downsview, Ont. M3H 3T5. Tel. 416-636-3438. Fax: 416-398-4841. Current indicators, X Ram timers.
- (P.) J. C. Knapp; (Compt.) M. V. Knapp. Annual Sales (A). Co. Size (A).
- J.K. Counter Tops Ltd., 65 Covington St., Hamilton, Ont. L8E 2Y4. Tel. 416-561-9415. Fax: 416-561-8322. Table and counter tops.
- (G.M.) J. Kohl; (Bookkeeper) M. Whyte. Annual Sales (C). Co. Size (A). ©
- J & K Die Casting Limited, 18 Golden Gate Court, Scarborough, Ont. M1P 3A5. Tel. 416-293-8229. Fax: 416-293-6716.
- (P.) J. T. Kawaguchi. Annual Sales (C). Co. Size (C). ©
- J K Steel Ltd., P.O. Box 8417, Saskatoon, Sask. S7K 6C7. Tel. 306-374-1288. Fax: 306-373-6937. Steel fabrication.
- (P.) J. Kroeker. Annual Sales (C). Co. Size (A).
- ★JKS Boyles Industries Inc., 256 Hughes Rd., P.O. Box 460, Orillia, Ont. L3V 6K3. Tel. 705-325-6131. Fax: 705-325-8554. Branch offices, Moncton, N.B., Montreal, Val d'Or, Rouyn, Que., North Bay, Toronto, Timmins, Ont., Vancouver, B.C. Associate, J.K.S. Industries Inc, North Bay, Ont. Diamond core drills, drilling accessories and pumps, etc. Parent company, JKS Boyles International Inc., Toronto, Ont.
- For. Reps.: U.S.A., Chile, Mexico, Australia, Philippines, Zambia, United Kingdom, Europe, India, Peru.
- (P.) R.S. Parsons; (T.) H. Erickson; (Fin. Mgr.) R. H. Sunford. Annual Sales (D). Co. Size (C). ©
- ★JKS Boyles International Inc., 81 Tycos Dr., Toronto, Ont. M6B 1W5. Tel. 416-789-0611. Fax: 416-785-1868. Telex: 06-969843. Branch offices, Moncton, N.B., Val d'Or, Rouyn, Que., Timmins, Ont., Guadalajara, Mexico. Branch plants, Montreal, Que., North Bay (2), Ont., Vancouver, B.C., Kirby-in-Ashfield, England. Subsidiaries, J.K.S. Industries Inc., Lamege, North Bay, JKS Boyles Industries Inc., Orillia, Ont., Brocas Mineras S.A., Guadalajara, Mexico, MCE and Associates Inc., Singapore. Mining Division, a complete range of diamond bits, diamond core drills, core barrels, pumps, drill rods for mineral exploration; Construction Division, diamond drills, concrete core bits and full line of accessories, soil sampling equipment and diamond saw blades; Industrial Division, dressing, turning and boring tools, diamond wheels, wheel hones, "Mirra Lap" diamond compound and powder. See also listings of Canadian subsidiaries. Brands, "JKS", "Winkie", "Packsack", "Blue Dragon".
- For.Reps., 8ozeman, MT, U.S.A. and 45 other representatives.
- (P.) R.S. Parsons; (V.P.) J. C. McKibbin; (V.P. Fin.) H. Erickson; (V.P. Exp.) S.D. Stewart. Annual Sales (D). Co. Size (E). ©
- J.K.S. Industries Inc., 640 McKeown Ave., Box 416, North Bay, Ont. P1B 8H2. Tel. 705-472-3320. Fax: 705-474-7247. Telex: 067-76181. Branch offices, Moncton, N.B., Timmins, Ont. Associate, JKS Boyles (U.K.) Limited, U.K. Diamond drilling supplies and equipment, pumps and core drills. Brands, "Packsack" drills, "Bronco", "Brahma" and "Pinto" pumps. Parent company JKS Boyles International Inc., Toronto, Ont.
- (P.) R.S. Parsons; (Asst. T.) H. Erickson; (G.M.) J.L. Nicholls. Annual Sales (D). Co. Size (8). ©
- ★JKS/LAMAGE, 2077 Bond St. P.O. Box 690, North Bay, Ont. P1B 8J8. Tel. 705-476-2705. Toll Free: 800-461-9589. Fax: 705-474-8573. Branch plant, Chomedey, Laval, Que. Plants, Dorval, Que., Toronto, Ont. Diamond sawblades, grinding heads, core bits, etc. Parent company, JKS Boyles Intl. Inc., Toronto, Ont.
- For.Rep., JKS Boyles Limited, Kirby in Ashfield, Nottingham, England.
- (P.) R. S. Parsons; (G.M.) J. L. Nicholls; (Ops. Mgr.) 8. McNeil. Annual Sales (C). Co. Size (A). ©
- J.L.F. Enterprises Ltd., 21 Aikins St., Winnipeg, Man. R2W 4E2. Tel. 204-586-8256. Fax: 204-586-8257. "Easy Loader", pole or wall mounted metal litter and plastic containers, machined components, short line farm equipment and ransit jack stands 6 ton test.
- (P.) J.L. Fulop. Annual Sales (B). Co. Size (A). ©
- J. M. Die Ltd., 909 Pantera Dr., Mississauga, Ont. L4W 2R9. Tel. 416-625-9571. Tools, dies and stamping.
- (P.) M. Lubinic; (G.M.) J. Skof. Co. Size (A).
- ★J.M. Ore Dressing Equipment Co. Ltd., 290 Railway St., Box 370, Timmins, Ont. P4N 7E3. Tel. 705-268-6660. Fax: 705-264-2435. Modular mills, conveyors, pumps, and pump boxes, tanks, jaw crushers, flotation tanks and cells, cyclones, refining and lab equipment, thickeners, disk filters, etc.
- (P.) E. Yaris; (Fin. Consult.) R. Hacc Sr.; (Prod. & Tech. Mgr.) J. Szita. Annual Sales (D). Co. Size (A).
- J.M.L. Shirt Limited, 12 Long St., Edmundston, N.B. E3V 3H3. Tel. 506-735-5596. Fax: 506-735-4666. Plants, Grand Falls, Edmundston, N.B. Men's and ladies' shirts, men's and boys' pyjamas, boxer shorts, "New Health" briefs, T-shirts.
- (P.) J. Marc Lafontaine; (Cont.) D. R. Steeves; (Dir. Sales) Ms. L. Fournier; (Dir. Ops.) H. Nugent. Annual Sales (C). Co. Size (E). ©
- J.M.S. Fashions International, 24 Mount Royal Ave. W., Suite 501, Montreal, Que. H2T 2S2. Tel. 514-844-3496. Fax: 514-844-3291. Plant agency, Toronto, Ont. "Raffie" blouses, "Giggles" and "Classic Clothes" ladies' knitwear, and fleece tops and bottoms.
- (P.) M. Shapson; (Prod'n) G. Sorella. Annual Sales (D). Co. Size (A).
- J.N. Visual Acrylics Inc., 4020 Bois Franc, St-Laurent, Que. H4S 1A7. Tel. 514-331-4802. Fax: 514-331-4094.
- (P.) J. Stoffmaker. Annual Sales (C). Co. Size (B). ©
- †J & O Exhibits Ltd., 1450 The Queensway, Toronto, Ont. M8Z 1S4. Tel. 416-252-9575. Fax: 416-231-3053. Custom trade show exhibits and displays.
- (P.) R. Harper; (V.P.) R. Gooch; (Cont.) C. Pierson, C.G.A.; (Prod'n Mgr.) E. Baker. Annual Sales (C). Co. Size (8). ©
- J.P. Environmental Products Inc., P.O. Box 816 Stn. C, Kitchener, Ont. N2G 4C5. Tel. 519-662-3220. Fax: 519-662-3223. Plant, New Hamburg, Ont. Metal fabrications, silencers, noise control equipment, air filtration equipment, flexible connectors.
- (P.) J. Haller; (Corp. Sec.) Ms. K. Haller; (V.P.) D. S. Davis. Annual Sales (C). Co. Size (A).
- ★J.P. Tool Limited, 4011 Malden Rd., Windsor, Ont. N9C 2G4. Tel. 519-966-5631. Fax: 519-966-5411. Telex: 064-77624. Subsidiary, Advanced Cutting Tool Systems Inc., Detroit, MI, U.S.A. Design and build indexable cutting tools, boring bars, milling cutters, cartridges and holders.
- (P.) J. Proulx; (S.M.) J. McWilliams; (Plant Supt.) P. Abbott; (Chief Eng.) R. Rawley; (Prod'n Mgr.) J. Catlin. Annual Sales (C). Co. Size (B). ©
- J.R. Fibre Ltd., 1545 Sedlescomb Drive, Mississauga, Ont. L4X 1M4. Tel. 416-625-8497. Fax: 416-625-8491. Hydro buckets, fountain pools, sand and salt boxes, tool boxes for turks.
- (P.) R. Ware; (T.) J. Panuska. Annual Sales (B). Co. Size (A).
- J. R. Wire & Metal Specialty Ltd., 63 Milner St., Winnipeg, Man. R2X 2P7. Tel. 204-633-5767. Fax: 204-632-0256. Display racks and peg board hooks, wire and tubing, conveyors, material handling equipment.
- (P. & G.M.) H. Richman. Annual Sales (C). Co. Size (B).
- JRC Manufacturing Limited, 544 King St. W., Toronto, Ont. M5V 1M3. Tel. 416-368-8164. Fax: 416-364-6635. Associate, Genco Sails Ltd., Toronto, Ont. Cushions, cycle and snowmobile covers, soft luggage. Brands, "Rider".
- (P.) N. Genco. Annual Sales (C). Co. Size (A). ©
- ★J & S Precision Ltd., 10 Dansk Crt., Unit 4, Rexdale, Ont. M9W 5T8. Tel. 416-675-2248. Fax: 416-675-6875. Associate, J & S International Inc., Norcross, GA, U.S.A. Punches and die buttons for metal stampings, drill bushings.
- (P.) J. Cadman; (G.M.) J. Ferrone; (Admin. Mgr.) Ms. M. D'Angico; (Prod'n Mgr.) B. Stoddart. Annual Sales (D). Co. Size (C).
- J.S. Sportswear Ltd., 282 Logan Ave., Winnipeg, Man. R3B OK8. Tel. 204-943-5245. Fax: 204-942-5623. "Iron-brand Workwear", industrial pants, shirts, coveralls, lab coats, aprons, also promotional jackets and sweatshirts.
- (S.M.) H. Saper.
- ★J.S.C. Inc., 4500 rue Garand, St-Laurent, Que. H4R 2A2. Tel. 514-332-9772. Fax: 514-332-1951. Telex: 05-824895. Watertight structural doors, hatches, scuttles, fire doors, "Firelock" and "Joinlock" insulation and honeycomb partition panels, "Monolock" sound and fire ceiling systems, marine furniture and watertight cabinets.
- (P.) E. Fuqua; (V.P. & C.O.O.) C. Papachristou; (Cont.) Ms. A. Carrier; (Prod'n Mgr.) D. King; (Purch.) L. Williams; (Eng. Mgr.) Ms. M. Kosmas. Annual Sales (C). Co. Size (C).
- J & T Machine Knife Inc., 17 Edvac Dr., Brampton Ont. L6S 5X8. Tel. 416-792-8111. Fax: 416-792-7886. Paper cutting knives/Granulator knives, shear blades, machine guide ways.
- (Prop.) Ms. P. Tsiourlis; (Prop.) M.V. Junga. Annual Sales (C). Co. Size (A). ©
- J.V. Components Canada (Division of United Last Inc.), [Composants J.V. Canada, Division de Formes United Inc.], 101 Curé Labelle Blvd., Ste. Therese, Que. J7E 2X6. Tel. 514-435-1977. Fax: 514-435-1906. Sales offices, Cambridge, Ont., Ste. Therese, Que. Unit soles and heels, wedges. Parent company, Jones & Vining Inc., Braintree, MA, U.S.A.
- (P.) J. A. Iredale. Annual Sales (D). Co. Size (D). ©
- J & V Design Acrylics Corp., 80 Midwest Rd., Unit 10, Scarborough, Ont. M1P 4R2. Tel. 416-751-1500. Fax: 416-751-2101. Associate, Elite Plastics & Services Corp. Food bins, dispensers, drum lids, bathroom accessories, jewellery cases, photo frames, custom furniture, wood and acrylic.
- (P.) V. Franklin; (V.P.) Ms. V. Franklin. Annual Sales (C). Co. Size (B). ©
- JWI GROUP, JOHNSON WIRES, 530 de Courcelle St., Montreal, Que. H4C 3C3. Tel. 514-933-7311. Fax: 519-933-0318. Telex: 0525391. Associated companies; West Coast Wire Works Ltd., Vancouver, B.C., Drytex Ltd., JWI Press Fabrics, Kanata, Ont. Paper machine forming fabrics and equipment, also metal and synthetic cylinder cloth. Brands, "Monoflex", "Monoform", "Duo-flo", "Orthoflo", etc. Parent company, JWI Ltd., Kanata, Ont.
- (P.) D.H. Armstrong; (Off. Mgr.) Ms. M. Kokkur. Annual Sales (D). Co. Size (E).
- JWS Manufacturing Inc., 771 Warden Ave., Scarborough, Ont. M1L 4B7. Tel. 416-755-4131. Fax: 416-755-5146. Associate, Jones Wood Industries Inc., Agincourt, Ont. Architectural millwork and special doors. Parent company, Jones Wood Specialties Limited, Scarborough, Ont.
- (P. & G.M.) H.G. Jones; (Plant Mgr. Contract Div.) S. Thompson. Annual Sales (D). Co. Size (C). ©
- Jac-An Formals Ltd., 197 Spadina Ave., Toronto, Ont. M5T 2C8. Tel. 416-593-2542. Fax: 416-593-1037. Subsid-

itary, Agence Maxima M.T. Ltée. "Lalique Designs" bridal wear, cocktail and ladies' dresses.

(P.) V. Maccaroni. Annual Sales (D). Co. Size (C).

Jac Knit Mills Ltd., See Les Tricotés Jac Ltée.

Jacalin Inc., 2449 Ave. Bourg-Royal, Beauport, Que. G1E 3Z7. Tel. 418-661-9231. Candies and chocolates.

(P.) Ms. L. Lamothe. Annual Sales (B). Co. Size (A).⑤

Jack Spratt Manufacturing Inc., 9880 Esplanade Ave., Montreal, Que. H3L 2X5. Tel. 514-382-1490. Fax: 514-382-386B. Telex: 05-B27B01. Men's, ladies', boys' and girls' denim and corduroy jeans.

(C.E.O.'s) S. & J. Kivenko. Annual Sales (E). Co. Size (F).

★Jackpine Forest Products Ltd., 965 Boundry St., Williams Lake, B.C. V2G 3Z6. Tel. 604-398-7277. Fax: 604-398-7232. Plant, 4105 Frizzi Rd., Williams Lake, B.C. Wood products.

(P. & G.M.) G. Sandhu; (Acct. & Off.Mgr.) R. Jones; (Prod.Mgr.) P. Vinning. Annual Sales (C). Co. Size (B).

Jack's Foods, 149-C Industrial Cres., Summerside, P.E.I. C1N 5P8. Tel. 902-436-6665.

(P.) J. Luckner.

Jackson, George N., Limited, 1139 McDermot Ave., Winnipeg, Man. R3E 0V2. Tel. 204-786-3821. Branch offices, Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Associate, Carpenter-Jackson Ltd., Winnipeg, Man. Draperies, blinds.

(G.M.) R. B. Jackson. Annual Sales (C). Co. Size (D).

Jackson Newport Foods Limited, R.R. #1, Concession #4, North Lancaster, Ont. K0C 1Z0. Tel. 613-347-2427. "Newport Fluffs" cereal, "Mother Jackson's" popping corn, caramel corn and jiffy pie crust.

(P.) J. Sampson. Co. Size (A).

†Jackson Power & Electric Ltd., 9744 - 60th Ave., Edmonton, Alta. T6E 0C5. Tel. 403-435-9275. Fax: 403-436-030B. Telex: 037-2966. "Rite-Lite" industrial lighting products including wiring devices and power distribution equipment.

(P.) E. Jackson; (Mktg.Mgr.) Ms. L. Jackson; (T.) Ms. W. Jackson; (Plant Mgr.) J. Jackson; (P.A.) H. Percy. Annual Sales (C). Co. Size (A).⑤

Jackson Printing Co. Ltd., 1101 Royal Ave., New Westminster, B.C. V3M 1K4. Tel. 604-522-0033.

(Mgr. & S.T.) M. D. Jackson. Annual Sales (A). Co. Size (A).

Jackson's Display Signs Limited, 1034 Pantera Dr., Mississauga, Ont. L4W 4A7. Tel. 416-624-1800. Fax: 416-624-5779. Custom signs in brass, chrome, aluminum, wood and plastic. Parent company, Display Signs, Mississauga, Ont.

(P.) J. E. Jackson; (S.M.) G. Price; (Acct.) Ms. M. Vikas; (Supt.) L. LaForm; (Purch. Estimator) Ms. J. Atkins; (Purch. Estimator) D. Hammett. Annual Sales (C). Co. Size (B).

Jackson's Manufacturing and Machinery Ltd., 518 North Broadway, Tillsonburg, Ont. N4G 3S7. Tel. 519-842-5941. Fax: 519-842-2116. Custom metal fabrication, cabs, roll over protection structures, shrouds, hand rails and tube bending.

(P.) H. Jackson; (V.P. & G.M.) E. Story. Annual Sales (C). Co. Size (B).⑤

Jacmorr Manufacturing Limited, 199 Trillium Dr., Kitchener, Ont. N2E 1W9. Tel. 519-748-0253. Fax: 519-748-5948. Telex: 06-955393. Metal stampings-drawer slides, folding table legs.

(P.) J. Fler; (Dir.Pers.) Ms. D. Fler. Annual Sales (D). Co. Size (D).⑤

Jacob Crowley, 200 Disraeli Fwy., Winnipeg, Man. R3B 2Z4. Tel. 204-944-7110. Fax: 204-956-2498. Coats, suits, sportswear and down coats. Parent company, Newcorp Ltd.

(P.) J. Crowley; (V.P.) R. Crowley. Annual Sales (C). Co. Size (A).⑤

Jacobs, Edward N., Inc., 1425 Blvd. Laurentien, Ville St. Laurent, Que. H4R 1J5. Tel. 514-334-5211. Plastic and pile fabric auto seat covers. Brands, "Enjoy", "Jacobs".

(P.) E. N. Jacobs. Annual Sales (B). Co. Size (A).⑤

★Jacobs Greenhouse Mfg. Ltd., 371 Talbot Rd., Delhi, Ont. N4B 2A1. Tel. 519-582-2880. Fax: 519-582-4117. Commercial, residential, institutional, research and experimental greenhouses, enershade, heating and irrigation systems, solariums, pool enclosures, skylights. Brands, "Blue Ribbon", "Solar 42", "Klear Span". Parent company, Jacobs Vanderschee Ltd.

(P.) J. Vanderschee; (G.M.) D. Muirhead; (Off.Mgr.) M. Pettit; (Plant Mgr.) R. Vanderschee. Annual Sales (C). Co. Size (A).⑤

Jacobs Suchard Canada Inc., Nabob Foods Division, 3131 Lake City Way, Burnaby, B.C. V5A 3A3. Tel. 604-420-2511. Fax: 604-420-5212. Sales branch office, Thornhill, Ont. Coffee and tea. Brands, "Nabob", "Summit", "Tobler", "Suchard". Parent company, Jacobs Suchard AG, Zurich, Switzerland.

(P. & C.E.O.) J. R. Bell; (Chmn.) J. Lawrence Dampier; (V.P.Fin. & Admin.) H. H. Emmert; (V.P.Purch.) D. Twentyman; (V.P.Sales) E. Sorensen; (V.P.Mktg.) G. G. Wong; (V.P. & G.M. Coffex Div.) D. G. MacDonald. Annual Sales (F). Co. Size (D).⑤

Jacobs & Thompson Inc., B9 Kenhar Dr., Weston, Ont. M9L 2R3. Tel. 416-749-0600. Fax: 416-749-661B. Branch office, Boucherville, Que. Foam and sponge products, weatherstripping, adhesives, custom coating of pressure sensitive adhesives, thermo-plastic extrusions. Brands, "Perma-Stik", "J.&T.", "Eskimo", "Foamflex". Parent company, RCR International Inc., Longueuil, Que.

(Chmn. & P.) J. Seguin; (Cont.) Ms. R. A. Huttman; (G.M.) G. B. McFaul; (Prod.Planner) C. Brand; (Plant Mgr.) C. Doan. Annual Sales (D). Co. Size (D).

Jacobson Bros. Forest Products Ltd., P.O. Box 4710, Williams Lake, B.C. V2G 2V7. Tel. 604-392-4121. Telex: 048-80514. Lumber.

(S.T. & G.M.) H. M. Jacobson; (Sales) D. Jacobson; (Plant Mgr.) G. Friesen. Co. Size (E).

Jacuzzi Canada, Division of Hanson Kidde Canada Inc., 330 Humberline Dr., Rexdale, Ont. M9W 1R5. Tel. 416-675-3333. Fax: 416-674-6351. Telex: 069-B9122. Branch office, Montreal, Que. Pumps, swimming pool equipment, whirlpool baths and spas. Parent company, Hanson Industries, Iselin, NJ, U.S.A.

(P. & C.E.O.) J. MacKenzie; (Dir.Mktg. & Sales) S. Oumet; (P.A.) J. Pace; (Compt.) J. Henderson; (Dir.Mfg.) G. Shinton; (Br.Mgr.Montreal) Ms. M. Henry; (Pers.Mgr.) D. Dominczuk. Annual Sales (E). Co. Size (E).⑤

★JAEGER CANADA EQUIPMENT LTD., 43 Gaylord Rd., St. Thomas, Ont. N5P 3S1. Tel. 519-631-5100. Fax: 519-633-5139. Telex: 064-73535. "Jaeger-Canada" concrete mixers, "Jaeger-Phoenix" rear loading refuse truck bodies. Parent company, Jaeger Industries Inc., Bridgeport, CT, U.S.A.

(P.) R. W. McBain; (G.S.M.) T. Maher; (Cont.) B. Jackson; (Prod'n Mgr.) A. Riddell; (Mktg.Mgr.) K. G. Vacing; (P.A.) H. Hill. Annual Sales (D). Co. Size (D).⑤

Jaffa Machine Limited, RR 5, Aylmer, Ont. N5H 2R4. Tel. 519-773-9487. Fax: 519-765-3007. Awning frames, treadmill, golfcart, display racks.

(Owner) R. Van Den Wyngaert. Annual Sales (B). Co. Size (A).

★Jagenberg of Canada Limited, 61B5 Ordan Dr., Unit 104, Mississauga, Ont. L5T 2E1. Tel. 416-564-2340. Fax: 416-564-2342. Paper converting equipment. Parent company, Jagenberg A.G., Dusseldorf, W. Germany.

(P.) E.W. Hagen; (Mgr.) D.A. Heydrich. Annual Sales (C). Co. Size (A).⑤

Jager Industries Inc., 8835 Macleod Trail W., Calgary, Alta. T2H 0M3. Tel. 403-259-0700. Fax: 403-255-6008. Telex: 03-824666. Plants, Blainville, Que., Maple, Ont., B710 Horton Rd., S.W., 4334, 68 Ave. S.E., Calgary, Alta. Manufacturing divisions, Wood Products, Western Plate, Calgary, Alta., Eastern Plate, Maple, Ont., Quebec Plate, Blainville, Que. Wood I beams, joists, TTS truss plates and machinery, tool and die, engineering services.

(Chmn. & P.) W. Jager; (Corp. T.) J. N. Kendrick; (V.P. & G.M.Mfg.) J. J. Cusch. Annual Sales (E). Co. Size (D).⑤

Jagman of Nova Scotia Ltd., 149 Main St., P.O. Box 46, Liverpool, N.S. B0T 1K0. Tel. 902-354-2685. Handknit woollens, sweaters, tams, toques, scarves, mittens.

(P.) M. G. Hutchison; (G.M.) J. Hutchison; (Plant Mgr.) A. Whynacht. Annual Sales (A). Co. Size (C).⑤

†Jake & Gerry Enterprises Inc., 2600 John St., Suite 216, Markham, Ont. L3R 3W3. Tel. 416-475-0036. Fax: 416-475-7545. "Furkins" warm fuzzy animals and characters for the advertising specialty industry, "Adgrabbers" custom moulded small plastic parts for games, paper clips, swizzle sticks, badges, lapel pins, key chains, etc.

(P.) Mrs. Gwen Small; (G.M.) Gerry Small; (Prod'n Mgr.) M. Ship. Annual Sales (C). Co. Size (A).⑤

Jamaica Manufacturing (Canada) Co. Ltd., P.O. Box 640, Prescott, Ont. K0E 1T0. Tel. 613-925-2874. Toll Free: (416,514) 800-267-8120. Fax: 613-925-2924. Plumbers' supplies. Brand, "Jameco".

(V.P. & G.M.) D. Chasin; (Compt.) E. Nielsen; (Plant Mgr.) J. Roberts. Annual Sales (C). Co. Size (B).⑤

★Jamer, John W., Ltd., P.O. Box B46, Perth-Andover, N.B. E0J 1V0. Tel. 506-273-2883. Rough and planed spruce and pine lumber.

(Prop.) J. Jamer. Annual Sales (B). Co. Size (A).⑤

★James Fibre-Glass Mfg. Co. Ltd., P.O. Box 550, Shelburne, Ont. L0N 1S0. Tel. 519-925-2853. Fax: 519-925-6731. Telex: 06-9759B. Plant, Hwy. #B9, Shelburne, Ont. Woven fibreglass fabrics, glass cloth. Brands, "Rovcloth", "Liasil", "Fabmat", "Woven Rovings", etc.

For.Reps., Fine Corporation, Seoul, Korea; Wah Lee Industrial Corporation, Taipei, Taiwan; Schlosser & Cramer, Wuppertal, Germany; Spra Glas, Port of Spain, Trinidad; F.R.P. Services, Osaka, Japan; Synthetic Resins, Sydney, Australia; Ferro Far East, Hong Kong, Manila, Philippines; N.C.S. Plastics, Durban, S. Africa; Vidriotex S.A., Caracas, Venezuela; Fontanal A/S, Barcelona, Spain; General Fiberglass Supply, Mahogany Co. of Mays Landing, Erskine Johns Co., U.S.A.

(P.) J.T. James; (Exec.V.P.) Mrs. G. McGuire; (V.P.Sales) G. Auty; (V.P.Mfg.) J. Nesbitt; (S.T.) Mrs. P. James. Annual Sales (D). Co. Size (B).⑤

★James Fire & SEAM Enterprises, P.O. Box 400, Hwy. #29, Brockville, Ont. K6V 5V6. Tel. 613-342-0700. Toll Free: 800-267-4426. Fax: 613-342-9638. Plant, Trail, B.C. Disposable clothing, traffic vests and flags. Parent company, 116896 Canada Inc.

(P.) R.M. James; (S.T.) Mrs. A.P. James. Annual Sales (C). Co. Size (C).⑤

★James River-Marathon, Ltd., Postal Bag JR, Marathon, Ont. P0T 2E0. Tel. 807-229-1200. Fax: 807-229-2954. Telex: 067-7335. Bleached and unbleached hardwood and softwood sulphate pulp. Parent company, James River Corporation, Richmond, Va., U.S.A.

(P.) R. J. Gregor; (P.A.) G. D. Ferguson; (Cont.) J. A. Washburn. Annual Sales (F). Co. Size (E).⑤

★James Ross Limited, 2211 Parkedale Ave., Brockville, Ont. K6V 6B2. Tel. 613-342-7734. Fax: 613-342-8439. Custom engineered products for the pulp and paper industry, shower systems for paper machine component cleaning, doctors, doctor blades and filtration systems.

For.Reps., Duvco Inc., Houston, TX, Daco Industrials, Jacksonville, FL, Richard Olmsted and Associates Inc., Kalamazoo, MI, U.S.A.; Devden (Pty) Ltd., Pinetown, S. Africa; Samyang Trading Co., Seoul, Korea; Handas Engineering, Taiwan; Technico, Bombay, India, Meram Project AB, Trollhattan, Sweden, Denmark, Papquip PTY Ltd., Hampton Vic, Australia, New Zealand.

(P.) E. C. Abbott; (V.P.Ops.) W. Pawsey; (Prod'n Mgr.) P. Stracker. Annual Sales (C). Co. Size (A).⑤

★Jamesway Incubator Corporation, 756 Bishop St. N., P.O. Box 3067, Cambridge, Ont. N3H 4S4. Tel. 519-653-6264. Fax: 519-653-7373. Telex: 069-5938B. Associates, Jamesway Incubator Company, Matthews, NC, Hatchery Systems Co., Roswell, GA, U.S.A., Jamesway Controls, Cambridge, Ont. Large capacity poultry incubators. Brands, "Jamesway", "Big J", "Super J", "Hatch Commander". Parent company, The Marmon Group, Chicago, IL, U.S.A.

(P.) S.D. Hamilton; (Cont.) J.E. Fagg; (V.P.Sales) D.E. Creel; (P.A.) G. Crane; (Plant Mgr.) L. Greig. Annual Sales (D). Co. Size (D).⑤

★Jamieson, C. E., & Co. (Dominion) Limited, 2051 Ambassador Dr., Windsor, Ont. N9C 3R5. Tel. 519-969-7630. Fax: 519-969-7463. Telex: 06-986766. Executive office, Toronto, Ont. Warehouse, Surrey, B.C. "Mega" vitamins, mineral, health supplements, protein supplements. "Kefir" yeast, "Aloe Vera" cream, "Clinic" creams and lotions, "S.R.L. A-Retinol" creams and lotions, children's vitamins, creams and lotions.

(C.E.O.) E. S. Margolis; (P.) G. A. Storie; (Dir.Ops.) N. N. Smith; (Cont.) B. Dent. Annual Sales (D). Co. Size (C).⑤

Jammweld Products Ltd., 21 Bradwick Drive, Concord, Ont. L4K 1K6. Tel. 416-665-1144. Insulated beverage coolers for cars and bottles.

(P.) J. Bartolo; (Prod'n Mgr.) R. Lyon. Annual Sales (B). Co. Size (A).

Jan Lumber Company Limited, L'Amable, Ont. K0L 2L0. Tel. 613-332-1442. Associate, Jan Forest Products L'Amable Ont. Hardwood and softwood lumber, ties, squared timbers.

(P.) L. Jan. Annual Sales (C). Co. Size (A).

Jan-Zen Metal Industries (19B2) Limited, 11 Sheffield St., Toronto, Ont. M6M 3E5. Tel. 416-245-2225. Fax: 416-245-6939. Precision ground mild steel plates, flame cutting, production runs.

(P.) Ms. S. Janzen. Annual Sales (B). Co. Size (A).⑤

★JANCEE SCREW PRODUCTS LTD., 1723 Mattawa Ave., Mississauga, Ont. L4X 1K5. Tel. 416-276-4381. Fax: 416-276-5483. Plant, Precision Machine Parts, Mississauga, Ont.

(P.) W. H. Cox; (Exec.V.P.Mktg.) S. W. Cox; (Exec. V.P.Admin.) G. S. Cox; (V.P.) D. Ellison; (S.T.) Mrs. M. Grant. Annual Sales (D). Co. Size (D).

★Jancox Metal Products Inc., 185 Claire Port Cr., Etobicoke, Ont. M9W 6P7. Tel. 416-675-1675. Fax: 416-675-1696. OEM automotive parts stampings, also progressive dies.

(P.) P. Janza; (V.P.) J. Gortnar. Annual Sales (C). Co. Size (A).⑤

Jandabar Fashions Inc., 5333 rue Casgrain, Montreal, Que. H2T 1X3. Tel. 514-274-7581. Fax: 514-274-1991. Telex: 055-61674. "Jandabar" and "Camillia" dresses, "Charisma" and "Ambiance" loungewear.

(P.) J. Lupovich; (V.P.) M. Geller. Annual Sales (N/R). Co. Size (N/R).

Janes, P., & Sons Ltd., Hants Harbour, Nfld. AOB 1Y0. Tel. 709-586-2861. Fax: 709-586-2870. Plants, Jackson's Arm, Salvage, Nfld. Associates, White Bay Ocean Products Ltd., Janes Bros. Ltd. Fresh, smoked, frozen and canned fish, fish sticks and cakes, cod nuggets and portions, crab au gratin and crab claws and cod in cheese and mushroom sauce. Brands, "Sea Snack", "Janes".

(G.M.) E. H. Janes; (Ops.Mgr.) R. Janes; (Purch.) B. Janes. Annual Sales (D). Co. Size (F).⑤

Jannock Brick Ltd., Box 668, Streetsville, Ont. L5M 2C3. Tel. 416-821-8800. Fax: 416-821-4554. Burned clay brick. Parent company, Jannock Ltd., Toronto, Ont.

(P.) H.V. Henderson; (Exec.V.P.) S. Gray; (V.P. & G.M.) J.J. Pitt; (Cont.) n. Thome. Annual Sales (F). Co. Size (E).⑤

★Jannock Electrical Products Inc., 33 Cranfield Rd., Toronto, Ont. M4B 3H2. Tel. 416-755-1191. Fax: 416-755-5896. Branch office, Farmingdale, NY, U.S.A. Branch office and plant, Cobourg, Ont. Associates, Alliance Ballasts, Allanson, Toronto, Ont. Electrical transformers and ballasts for the lighting, sign and oil heating industries, power converters for recreational vehicle industries. Parent company, Jannock Limited, Toronto, Ont.

For. Reps.: DY Anglo-Nordic, Finland; Anglo Nordic Thermal Sales, U.K.; Comfort Controls, Sweden; M.G. Coumakis, Greece; Heat Engineering, Israel; A.Chebab, Lebanon; Laagland, Holland; Nordic Controls Pty. Ltd., Australia; Regula, Spain; Procalor, Switzerland; Sovac SA, Belgium; Hans G. Werner, Germany; G.M. Multitrade, Peru.

(P.) B. W. Jamieson; (Dir.Mfg.) H. Carney; (Group Cont.) G. Campbell; (Dir.Eng'r) J. W. Puddy; (P.A.) C. Graham; (S.M.) R. R. Wilde. Annual Sales (E). Co. Size (E).⑤

★Jannock Steel Fabricating Company, 89 Galaxy Blvd., Unit 19, Rexdale, Ont. M9W 6A4. Tel. 416-674-4787. Fax: 416-674-9430. Subsidiaries, VicWest Steel Inc., Oakville, Armtec Inc., Guelph, Pacific Westeel Inc., Burlington, Ferrum Inc., Sonco Steel Tube Division, Brampton, Lyman Tubeco Division, Oakville, Ont. For products see listings of manufacturing subsidiaries. Parent company, Jannock Limited.

(Group Exec.V.P.) W. Costello; (V.P.Mat'ls Mgmt.) T. Parker; (Dir.Cust.Serv. & Pkg.) D. Carter. Annual Sales (H). Co. Size (G).⑤

Jantzen Canada Inc., 196 Kingsway Ave., Vancouver, B.C. V5T 3J3. Tel. 604-876-3344. Fax: 604-875-1399. Branch sales offices, Montreal, Que., Toronto, Ont., Edmonton, Alta., Vancouver, B.C. T-Shirts, skirts, swim suits, sweaters, slacks, sportswear. Brands, "Jantzen", "Electric Beach". Trade mark, Red diving girl. Parent company, Jantzen Inc., Portland, OR, U.S.A.

(P. & Mng.Dir.) R. L. Hafting; (S.T.) J. S. Notman; (Mdsng Mgr.Women's) R. Dennison; (Mdsng Mgr.Men's) Ms. S. Tomlinson; (Dir.Ops.) B. Goss; (V.P.Sales) G. D. Daley; (Nat.Acct.Mgr.) N. Bianchi; (Sales Rep.Montreal) B. Ware; (Plant Supt.) B. Burhoe; (Sales Rep.Vancouver) D. Cheney. Annual Sales (D). Co. Size (E).⑤

Jantzi, A.W., & Sons Ltd., 60 William St. N., Wellesley, Ont. NOB 2TD. Tel. 519-656-2400. "Wellesley" sweet apple cider, apple syrup and apple butter.

(P.) R. Jantzi. Annual Sales (B). Co. Size (A).

Janvid Enterprises Ltd., #8 - 19600 Langley By-Pass, Langley, B.C. V3A 7B1. Tel. 604-530-9371. Fax: 604-530-3238. Branch office, Surrey, B.C. Plastic clip for holding both copper and polybutylene tubing. Brand, "Jada Clip".

(Partner) J.W. Ihmels. Annual Sales (A). Co. Size (N/R).

Jaquays, Starke & Company, See Ferox Coatings Inc.

†Jarvis Design & Display Ltd., Van Buren St., R.R. #3, Kemptville, Ont. K0G 1J0. Tel. 613-258-7441. Fax: 613-258-7808. Sales offices, Toronto, Ont., Victoria, B.C. Architectural and corporate signage systems, in-store wall graphics, directory boards, letters, numerals and logos.

(P.) Ms. J. Peacock; (Admin. Fin.) D. Spencer; (Prod'n Mgr.) T. Mallory. Annual Sales (C). Co. Size (B).⑤

Jarvis Industries Canada Ltd., 3915 78th Ave., S.E., Calgary, Alta. T2C 2J6. Tel. 403-236-5350. Fax: 403-279-8005. Drilling and tapping machine tools, meat machinery. Parent company, Jarvis Products Corp., U.S.A. (G.M.) R. I. Streeter. Annual Sales (C). Co. Size (A).⑤

Jaslow Glass Industries Ltd., 495 Port Royal W., Montreal, Que. H3L 2C2. Tel. 514-387-2523. Fax: 514-387-6008. Plant, 4710 St. Ambroise, Montreal, Que. "Artistic Lighting" lamps.

(P.) M. Jaslow; (P.A.) I. Jaslow; (Off.Mgr.) Ms. S. Pont. Annual Sales (D). Co. Size (D).⑤

★Jasper Millwork Ltd., 13040 - 148 St., Edmonton, Alta. T5L 2H8. Tel. 403-453-2402. Fax: 403-452-2366. Plant, 10604-205 St., Edmonton, Alta.

(P.) J. Loh; (Job Co-ord.) J. Krankowski; (Mgr.) D. Warwick. Annual Sales (C). Co. Size (B).⑤

Jasper Printing Group Ltd., The, 101-11504-170 St., Edmonton, Alta. T5S 1J7. Tel. 403-451-6750. Associates, Rapid Copy, Regent Typographers, The Bindery, General Business Forms Ltd. Lithographing, printing, typesetting and binding. Parent company, Maclean Hunter Limited, Toronto, Ont. Annual Sales (D). Co. Size (D).

★Javex Manufacturing Canada, Division of Colgate Palmolive Canada, 255 Wicksteed Ave., Toronto, Ont. M4H 1G8. Tel. 416-421-6000. Fax: 416-421-9320. Branch plants and sales offices, Moncton, N.B., Montreal, Que., Toronto (2), Ont., Edmonton, Alta., Vancouver, B.C. Laundry products, household cleaners and products. Principal brand names, "Javex", "Fleecy", "Glide", "Scrub 'N Shine" etc. Parent company, Colgate Palmolive Company, New York, NY, U.S.A.

(V.P. & G.M.) D. F. Carrothers; (V.P.Mfg. & Distrib.) G. A. Jones; (Dir.Logistics) J. E. Furnish; (S.M.) G. Thompson; (Dir.R&D) D. Ciancone; (Plant Mgr.Moncton) F. Guthrie; (Plant Mgr.St-Laurent) A. Blais; (Plant Mgr. Edmonton) R. Clarke; (Plant Mgr.New Westminster) A. Evans-Davies. Annual Sales (E). Co. Size (E).⑤

★Jax Mold and Machine Limited, 100 Donly Dr. S., Box 187, Simcoe, Ont. N3Y 4L1. Tel. 519-426-7430. Fax: 519-426-7991. Subsidiary, Jax Mold & Machine, Inc., Decatur, AL, U.S.A. Tire molds and component parts.

(P. & G.M.) J. D. Thornton; (V.P. & S.M.) P. D. Thornton; (V.P. & Cont.) W. Rodgers; (Plant Super.) A. Gunn; (Plant Eng.) D. Moyaert; (P.A.) D. Kotanko; (Compt.) W. Rodgers. Annual Sales (D). Co. Size (C).⑤

Jay-Arr Mfg. Ltd., 8523 Argyll Rd. N.W., Edmonton, Alta. T6C 4B2. Tel. 403-465-2133. Snowmobile, bike and utility trailers, truck canopies. Brand, "Nahanni".

(P. & G.M.) J.R. De Long; (S.T.) M. De Long. Co. Size (N/R).

Jay Leatherkraft Limited, 360 Dufferin St., Toronto, Ont. M6K 1Z8. Tel. 416-536-2109. Fax: 416-531-1863. Ring and post binders of vinyl, leather and imitation leather.

(P.) J. I. Armstrong. Annual Sales (C). Co. Size (A).⑤

Jay Plastics Co. Inc., See Produits Plastiques Jay Co. Inc.

Jay Tee Graphics Ltd., 34 Sims Cres., Unit 7, Richmond Hill, Ont. L4B 1B8. Tel. 416-731-1893. Fax: 416-731-3234. Typesetting.

(P.) J. Martins; (S.M.) W. Martins; (Prod'n Mgr.) Ms. C. Pouliot. Annual Sales (B). Co. Size (A).

Jaybell Control Products Ltd., 441 Esna Park Dr., Unit 10, Markham, Ont. L3R 1H7. Tel. 416-475-0D72. Safety and relief valves.

(Mgr.) G. Buxton.

Jaybren Limited, 2 Queen Elizabeth Blvd., Toronto, Ont. M8Z 1L8. Tel. 416-251-3445. Fax: 416-251-7386. Printing, thermography and business forms, stationery.

(S.T.) M. J. Brennan. Annual Sales (B). Co. Size (A).⑤

Jayden Inc., P.O. Box 2D0, 915 Nairn Rd., Hyde Park, Ont. NOM 1Z0. Tel. 519-471-3010. Fax: 519-471-1935. Branch office, Rexdale, Ont. Office, school, hospital and restaurant furniture. Brand, "Jayden".

For. Rep., U.S.A.

(P.) L. D. Holmes; (S.M.) S. Davis; (Plant Mgr.) D. Caldwell; (S.M.Toronto) C. Mollison; (Credit Mgr.) Mrs. J. C. Holmes. Annual Sales (D). Co. Size (C).⑤

Jaymar Furniture Co. Ltd., 75 Jaymar St., Terrebonne, Que. J6W 1M5. Tel. 514-471-4172. Fax: 514-492-6030. Showrooms, Montreal, Que., Toronto, Ont. Plant, Terrebonne, Que. Household furniture.

(P.) G. Reinitz; (V.P.Sales & Mktg.) P. Beaudet; (G.M.) M. Soifer; (P.A.) M. Mallette; (Plant Mgr.) J. Schneider. Annual Sales (D). Co. Size (E).⑤

Jayne Industrial Welding Ltd., 2355 Kilbridge Rd., R.R.#3, Campbellville, Ont. LOP 1B0. Tel. 416-335-3393. Fax: 416-332-4324. Refractory hardware.

(P.) D. Robson; (S.T.) C. Cashin. Annual Sales (C). Co. Size (A).

Jaytype Inc., 228 Merton St., 2nd Flr., Toronto, Ont. M4S 1A1. Tel. 416-488-4153. Fax: 416-488-4092. Camera-ready artwork for printing, graphic design, digitized typesetting.

(P.) J. Malkin; (V.P.) Mrs. C. Malkin; (Admin.Mgr.) Ms. K. Gatt; (S.M.) Ms. M. Wadsworth. Annual Sales (B). Co. Size (A).⑤

Jaywood Custom Cabinets Ltd., Box 1219, McDermit Rd., 10D Mile House, B.C. V0K 2E0. Tel. 604-395-2720. Branch office, Williams Lake, B.C. Kitchen cabinets and custom furniture.

(G.M. & P.A.) M. Jeves; (S.M.) M. Grahm. Annual Sales (A). Co. Size (A).

★Jeamar Winches Ltd., 53 Maple Ave., Richmond Hill, Ont. L4C 6P3. Tel. 416-889-7853. Fax: 416-889-3795. Associate, Jeamar Winches Inc., Buffalo, NY, U.S.A. Hand, electric, hydraulic, air and engine powered winches, rail-car pullers, swivel blocks.

(P.) B. Aston; (G.M.) B. Evans; (Chief Eng.) J. Lea; (Prod.Mgr.) M. Coldhrst. Annual Sales (C). Co. Size (A).⑤

★Jean Lumber Co. Ltd., P.D. Box 362, Bic, Que. G0L 1B0. Tel. 418-736-4830. Branch plant, St. Tharcisius, Que. White cedar shingles, spruce and aspen lath.

(P. & G.M.) E. Bouillon. Annual Sales (B). Co. Size (A).

Jean's Cutting Service, 507 King St. E., Toronto, Ont. M5A 1M3. Tel. 416-366-7630. Die cutters.

(Prop.) M. J. Pregent. Annual Sales (A). Co. Size (A).

Jebco Industries Division of Bowen Manufacturing Limited, 188 King St. E., Box 3D3, Colborne, Ont. K0K 1S0. Tel. 416-355-3757. Fax: 416-355-2154. Production machining.

(P.) J. E. Bowen; (V.P.Prod.) P. Bowen; (V.P.Mktg.) J.J. Bowen. Co. Size (A).⑤

Jeffrey-Craig Ltd., 763 Warden Ave., Unit 2A, Scarborough, Ont. M1L 4B7. Tel. 416-757-4153. Fax: 416-757-5461. Plastic laminated parson tables, bedroom suites, office furniture, desks, credenzas, wall units, computer furniture.

(P.) R. R. Smith. Annual Sales (C). Co. Size (B).⑤

Jeffrey Division, Dresser Canada Inc., 3DD St. Patrick St., P.O. Box 700, LaSalle, Que. H8R 3Y4. Tel. 514-366-2550. Toll Free: 800-361-6513. Fax: 514-366-1454. Pulp and paper, mining, road and material handling machinery, crushers, vibrating equipment, underground coal miners and haulage, water treatment equipment. Brand, "Jeffrey". Parent company, Dresser Industries Inc., Dallas, Texas, U.S.A.

(V.P.) T. J. Jones; (Mktg.) R. J. Adams; (Mfg.Mgr.) J. A. Blais. Annual Sales (C). Co. Size (A).⑤

Jelica's Knitwear Ltd., 2670 W. Broadway, Vancouver, B.C. V6K 2G3. Tel. 604-732-6133. Men's and women's club and curling sweaters, women's knitted dresses and suits.

(P.) Mrs. T. Petkovic. Annual Sales (B). Co. Size (A).

★Jelinek Cork Limited, 2260 Speers Rd., Oakville, Ont. L6L 2X8. Tel. 416-827-4666. Fax: 416-825-2421. Telex: 06-982357. Plant, Lockport, N.Y., U.S.A. Subsidiary, Dodge Cork Canada Ltd., Associates, Jelinek Cork Corporation, U.S.A. Bulletin boards, chalkboards, white boards and other cork products, wine corks, cork stoppers.

(P.) H. Jelinek; (G.M.) S. Jelinek; (Acct'g) Ms. J. Grey. Annual Sales (C). Co. Size (A).⑤

Jellco Packaging Inc., 35 Fraser Court, Barrie, Ont. L4N 5J5. Tel. 705-737-0470. Toll Free: B0D-461-4346. Fax: 705-726-4D14. 11 Cidermill, Unit #7, Concord, Ont. Corrugated containers.

(P.) T. R. Ambeau; (G.S.M.) D. A. Parhan; (Acct'g. Mgr.) J. A. McMullin; (Gen.Ops.Mgr.) P. W. Lebaron. Annual Sales (D). Co. Size (C).⑤

Jemdye, Div. of 111295 Canada Inc., 6751 Place Pascal Gagnon, Montreal-Nord, Que. H1P 2V8. Tel. 514-321-1747. Fax: 514-321-3553. Dyers and finishers of fabric.

(P.) A. Lupo; (V.P.) S. Lupo; (Plant Supt.) T. Orton; (P.A.) L. Liebman; (Off.Mgr.) C. Caron. Annual Sales (D). Co. Size (D).

- Jemicom Incorporated, P.O. Box 938 Stn. C, Kitchener, Ont. N2G 4E5. Tel. 519-894-2231. Fax: 519-894-3912. Newspaper. Parent company, Southam Newspaper Group, Toronto, Ont.
- (Pub.) Ms. K.A. Baird; Retail S.M.) G. Young; (Bus. Mgr.) P. Hamberger; (Prod'n Mgr.) D. Zwaniga; (Hum. Res. Mgr.) A. Orth. Annual Sales (E). Co. Size (E).
- ★Jems Manufacturing Inc., 425 Norfinch Dr., Unit #7, Downsview, Ont. M3N 1Y7. Tel. 416-736-1440. Fax: 416-736-9327. Telex: 06-964848. Coated wire shelving, houseware and hardware products, point-of-sale display racks, wire chair backs and closet organizer kits. Brands, "Jems", "Neat 'N' Tidy".
- (P.) J. H. Lamb; (V.P.Sales) P. MacLean; (G.M.) P. Lange. Annual Sales (B). Co. Size (A).Ⓢ
- Jen & Jon Textiles Ltd., 1520 Wall St., Winnipeg, Man. R3E 2S4. Tel. 204-774-7465. Fax: 204-783-9606. "Jenny and Jonny" infants' sleepwear in terry, rib, interlock and accessory products.
- (P.) C. Cheung; (G.M.) Mrs. W. Cheung. Annual Sales (C). Co. Size (B).Ⓢ
- ★Jenkins Canada Inc., 170 St. Joseph Blvd., Lachine, Que. H8S 2L6. Tel. 514-637-5871. Fax: 514-637-4845. Telex: 05821674. Sales offices, Halifax, N.S., Moncton, N.B., Quebec, Lachine, Que., Concord, Ont., Winnipeg, Man., Edmonton, Alta., Burnaby, B.C. Cowansville, Que., Wainfleet, Ont., Beacon Falls, CT, U.S.A. Subsidiaries, Jenkins Valves, Inc., Beacon Falls, CT, U.S.A. Concord Daigle Inc. Gate, globe, angle, "Y", ball check, needle and butterfly valves in a variety of materials including bronze, iron or steel. The product line also includes hydrants, uniflanges, stainless-steel repair clamps, service boxes and tools, tapping sleeves and other accessories.
- For.Reps. Electro Industrial Halven, O.L. Halvorsen, C.A.; Caracas, Venezuela.
- (Chmn. & C.E.O.) J.C. Picotte; (P. & C.O.O.) C.E. Sarjeant; (Mktg.Mgr.) L. Laroche; (P.A.) H. Caspar. Annual Sales (E). Co. Size (E).Ⓢ
- Jenoah Fashions Ltd., 5333 Casgrain, Suite 201, Montreal, Que. H2T 1X3. Tel. 514-274-7544. Fax: 514-270-9880. Branch office, Toronto, Ont. "Tara Lynn" and "Jenoah" dresses, sportswear and blouses.
- (P.) J. Pinsky. Annual Sales (C). Co. Size (B).
- Jensen Fitting Manufacturing Ltd., 1585 Enterprise Rd., Mississauga, Ont. L4W 4L4. Tel. 416-672-1744. Fax: 416-672-1699. Telex: 06-961157. Stainless steel valves and fittings. Brand, "J.F.M.". (Owner) M. Sullivan; (Owner) S. Joy; (Exec.V.P.) M. deBonte. Annual Sales (D). Co. Size (B).
- Jensen, Luhr, & Sons (BC) Ltd., 524 Powell St., Vancouver, B.C. V6A 1G9. Tel. 604-255-3101. Fax: 604-254-8274. Branch office, Orillia, Ont. Subsidiary, Luhr Jensen & Sons (Asia) Mfg. Corp., Philippines, Luhr Jensen & Sons, Inc., Hood River, OR, U.S.A. Sport fishing lures and tackle. Trade marks, "Krocodile", "Abe & Al", "Tom Mack", "Barry's flashtails", etc.
- For.Rep., Derreck H. Philpot Agencies, Kallaroo, W. Australia.
- (P.) P. Jensen; (T.) A. Malinis; (S.M.) A. Stein; (G.M.) R. Reid; (T.) T. Malinis. Annual Sales (C). Co. Size (B).Ⓢ
- Jerdan Door & Frame, 2050 Speers Rd., Unit #5, Oakville, Ont. L6L 2X8. Tel. 416-827-2251. Hollow metal doors and frames, miscellaneous ironwork, tool cribs, cages and cage doors.
- (P.) G.T. German. Annual Sales (A). Co. Size (A).
- Jergens Canada Inc., 6500 Gottardo Crt., Mississauga, Ont. L5T 2A2. Tel. 416-564-2002. Fax: 416-564-2012. Telex: 06-983591. Plant, Perth, Ont. Toilet preparations, cosmetics and fine toilet soaps. Brands, "Jergens", "Woodbury", "Aloe & Lanolin", "Gentle Touch". Parent company, The Andrew Jergens Co., Cincinnati, OH, U.S.A.
- (P.) R.L. Roebuck; (Sr.V.P.Ops.) R.E. Marjoram; (V.P.Fin.) B.A. Chambers; (V.P.Mktg.) R.M. Jolliffe; (V.P.Custom Processing Sales) R.W. Took; (V.P.Sales) R. Gilroy; (Exec.Admin.) Ms. S. Sibley. Annual Sales (E). Co. Size (D).Ⓢ
- Jespersion Press Ltd., 26A Flavin St., St. John's, Nfld. A1C 3R9. Tel. 709-753-5700. Fax: 709-753-5507. Job printing, typesetting, trade and educational books.
- (P.) I. Jespersen; (G.M.) J. Symonds; (Plant Mgr.) R. Thomas. Annual Sales (B). Co. Size (A).Ⓢ
- ★Jesse Farms Ltd., 351 Bradner Rd.S., R.R. #1, Abbotsford, B.C. V2S 1M3. Tel. 604-856-7222. Fax: 604-856-5535. Branch plant, 351 Bradner Rd.S., Abbotsford, B.C. Fresh and bulk frozen raspberries and blueberries. Parent company, Jesse Processing Ltd.
- (Prop.) V. Jesse; (Prop.) H. Jesse; (Dir.Mktg.) P. Prieb; (Prod'n Mgr.) W. Jesse. Annual Sales (C). Co. Size (E).Ⓢ
- Jet-Lube of Canada Ltd., 3820 - 97 St., Edmonton, Alta. T6E 5S8. Tel. 403-463-7441. Fax: 403-463-7454. "Jet-Lube" lubricants, anti-seize thread compounds and sealants. Trade names, "Kopr-Kote", "LBX-Special", "MLB-25", "Kollar-King", etc.
- (Chmn.) D. M. Smith; (P. & T.) Mrs. N. E. Snelson; (V.P.Mfg. & S.) P. Spady. Annual Sales (C). Co. Size (A).Ⓢ
- ★Jet Metal Products Limited, 38 Milvan Dr., Weston, Ont. M9L 1Z4. Tel. 416-749-0710. Fax: 416-741-691B. Metal furniture, T.V. and display stands, bar stools, dinettes.
- (P.) K. Alexander; (V.P.) G. Verk; (G.M.) R. Hawkins. Annual Sales (C). Co. Size (C).Ⓢ
- ★JET MOULDING COMPOUNDS LIMITED, 405 Fairall St., Ajax, Ont. L1S 1R8. Tel. 416-686-1707. Fax: 416-427-9403. Fibreglass reinforced polyester moulding compound, glass fibre insulators.
- For.Rep., D.J. Ulrich Associates, Detroit, MI, U.S.A.
- (P.) J.M. Mongeon; (Sales & Mktg.Mgr.) J. Irwin; (Eng. Mgr.) H. Klar; (Q.C.Mgr.) G. Fuller; (Mat'ls Mgr.) Mrs. J. Piccione; (Acct.Mgr.) D. Howe; (Plant Mgr.) D. Mongeon. Annual Sales (D). Co. Size (C).Ⓢ
- ★Jet Set Sam Industries Inc., #200 - 765 Powell St., Vancouver, B.C. V6A 1H5. Tel. 604-254-1913. Fax: 604-254-4915. Plant, 795 E. Cordova St., Vancouver, B.C. Smoked salmon, salmon jerky and pate, pickled smoked salmon, whole frozen salmon and portion cuts. Brands, "Jet Set Sam", "Western Chief". Parent company, Jet Set Sam Services Inc.
- For.Rep., Italy.
- (P.) Ms. C. Fisher; (Prod'n) Y. Kawwahara. Annual Sales (C). Co. Size (A).Ⓢ
- Jeuensee Creations Ltd., 349 W.26th St., N.Vancouver, B.C. V7N 1A9. Tel. 604-985-2721. Gold and silver jewellery.
- (P.) H. Blasy. Annual Sales (A). Co. Size (A).Ⓢ
- Jeux de Cartes Graphica Inc., Les, See Graphica Playing Cards Inc.
- Jeyco Machine Products, 2832 Slough St., Mississauga, Ont. L4T 1G3. Tel. 416-677-4474. Fax: 416-677-2413. Screw machine products. Parent company, H. Paulin & Co, Ltd., Scarborough, Ont.
- (G.M.) B. Simon; (Purch.Mgr.) P. Capuano; (Plant Mgr.) R. MacIntyre; (Mktg.) J. Timms; (Q.A.Mgr.) Ms. D. Grainger. Annual Sales (C). Co. Size (B).Ⓢ
- Jiffy Products (N.B.) Ltd., P.O. Box 360, Industrial Park, Shippegan, N.B. E0B 2P0. Tel. 506-336-2284. Fax: 506-336-9609. "Jiffy" peat flower pots, "Jiffy-7" peat pellets. Parent company, Jiffy Products International, Switzerland.
- (P.) A. Dupuis; (Admin. Assist.) Mrs. E. Basque. Annual Sales (D). Co. Size (C).Ⓢ
- Jig Boring Services Ltd., 76 McCulloch, Rexdale, Ont. M9W 4M6. Tel. 416-247-9979. Custom jig boring.
- (Compt.) W.M. Finnie. Annual Sales (B). Co. Size (A).Ⓢ
- Jig Masters Limited, 80 Select Ave., Scarborough, Ont. M1V 4A9. Tel. 416-298-1401. Fax: 416-292-3207. Associate, Lilford Mould and Technology Ltd. Jig boring service, dies, moulds and components and machined parts. Parent company, Thistle Tool and Grinding Ltd.
- (P.) D.J. Masters. Annual Sales (B). Co. Size (A).Ⓢ
- Jilly Originals Inc., 9494 St-Lawrence Blvd., Suite 700, Montreal, Que. H7W 3P8. Tel. 514-384-7462. Fax: 514-384-0058. Telex: 05-827526. "Jilly" girls' dresses.
- (P.) H. Morganstein; (Cont.) I. Zwirk; (Mgr.) F. Ghazal; (Purch.) S. Sherman. Annual Sales (D). Co. Size (B).Ⓢ
- Jimmiss Canada Inc., 5425 Casgrain, Suite 502, Montreal, Que. H2T 1X6. Tel. 514-271-3133. Fax: 514-271-2552. Men's underwear, pyjamas, boxer shorts, bathing suits and turtle necks, also ladies' underwear.
- (V.P.) A. Battah; (Mktg.Mgr.) R. Battah; (Credit & Fin. Mgr.) F. Majdani. Annual Sales (C). Co. Size (B).Ⓢ
- Jim's Polishing & Plating Ltd., 53 Moira Ave., Scarborough, Ont. M1K 1B7. Tel. 416-264-2577. Fax: 416-264-2578. Polishing and plating of all metals.
- (P. & Plant Mgr.) G. Taxopoulos. Annual Sales (B). Co. Size (A).
- ★Jinx Senior Inc., 68 Broadview Ave., 3rd Flr., Toronto, Ont. M4M 2E6. Tel. 416-463-0327. Fax: 416-463-3949. Sweaters and jackets using suede leather and fur with matching co-ordinates.
- (P.) Mrs. G. Senior; (S.M.) T. Fitzpatrick. Annual Sales (B). Co. Size (A).Ⓢ
- Jireh Industries Ltd., 53019 Range Rd. 211, Ardrossan, Alta. T08 0E0. Tel. 403-922-4534. Fax: 403-922-5766. Custom automatic production equipment primarily for food processing, industrial robotics, hand held plastic welder.
- (P.) A. Dubbeldam; (V.P.) P. Dubbeldam. Annual Sales (A). Co. Size (A).
- Jit Quality Pallets Inc., 744 Burnett Street, Kingston, Ont. K7M 5W3. Tel. 613-545-5172. Fax: 613-384-0135. Wooden pallets.
- (G.M.) B. Harries. Annual Sales (B). Co. Size (A).
- Job-Site Custom Coach Ltd., 820 Cabell St., London, Ont. N5Z 1P7. Tel. 519-679-9690. Fax: 519-663-0949. Office units for construction sites.
- (P.) R. Rand; (G.M.) B. Pavay. Annual Sales (C). Co. Size (B).Ⓢ
- ★JOBMASTER MAGNETS CANADA INC., 2399 Cawthra Rd., Unit 37, Mississauga, Ont. L5A 2W9. Tel. 416-897-1380. Fax: 416-897-1468. Associate, Jobmaster Corporation, Randallstown, MD, U.S.A. Custom magnet assemblies for lifting and holding, die cutting, coiling and packaging of flexible magnet materials. Brands, "Jobmaster Magnets", "Jobmag", "Jobmax".
- (P.) G. Martin. Annual Sales (B). Co. Size (A).Ⓢ
- ★Jodale Perry Corporation, Box 900, Winkler, Man. R6W 4A9. Tel. 204-325-8118. Fax: 204-325-4021. Plant, 257 N. Railway Ave., Winkler, Man. Rops and weather cabs for tractors, mowers, swathers and loaders; marketed in the agricultural, commercial, turf, industrial and O.E.M. sectors. Brand names, "Prairie Cab", "Mark V", "Mark VII", "JDP".
- (P.) M. P. Reimer; (V.P.) Ms. P. J. Hunter; (V.P.) V. D. Reimer; (S.M.) R. V. Angers; (Ops.Mgr.) A. Ruth Toews. Annual Sales (C). Co. Size (A).Ⓢ
- †Joe's Custom Signs, 28927 Buchanan Ave., R.R. #1, Mt. Lehman, 8.C. VOX 1V0. Tel. 604-856-1318. Burned wood signs, wood crafts, knife and spoon racks, key organizers, etc.
- (Prop.) J. Tolksdorff. Annual Sales (A). Co. Size (A).Ⓢ
- Joe's Machining and Fabricating Ltd., P.O. Box 502, Houston, 8.C. VOJ 1Z0. Tel. 604-845-7705.
- (P.) J. Rieder. Co. Size (A).
- Joe's Woodcraft of Windsor Limited, 2855 Todd Lane, Windsor, Ont. N9H 1K9. Tel. 519-969-6297. Fax: 519-969-1544. Associate, Modernmotif, Windsor, Ont. Post-formed high pressure laminate countertops, doors, custom post-formed components for the cabinet, millwork and furniture industry.
- (P.) J. Srnc; (G.M.) D. Srnc; (Off.Mgr.) Ms. L. Peshok; (Prod.Mgr.) D. Stecher. Annual Sales (C). Co. Size (A).Ⓢ
- Johanns Graphics Inc., 105 Randall Dr., Waterloo, Ont. N2V 1C5. Tel. 519-884-0400. Printers and lithographers.
- (P.) A. Csanady. Annual Sales (C). Co. Size (C).
- ★John Deere Welland Works, Welland, Ont. L3B 3N3. Tel. 416-734-4501. Fax: 416-734-6151. Sales branch office and head office, Grimsby, Ont. Agricultural equipment and utility vehicles. Brand, "John Deere". Trade mark, Leaping Deer. Parent company, Deere & Company, Moline, IL, U.S.A.
- For.Rep., John Deere Intercontinental Ltd., Moline, IL, U.S.A.
- (G.M.) R. D. Sonnenburg; (S.M.) G. Ross Wallace; (P.A.) D. W. Augustine; (Plant Cont.) R. Alan Bannister. Annual Sales (F). Co. Size (F).Ⓢ
- ★John Lewis Industries Ltd., 10300 Ray Lawson Blvd., Ville D'Anjou, Que. H1J 1M1. Tel. 514-352-2950. Fax: 514-355-7616. Branch plants, Montreal, La Tuque, Que. Wooden tongue depressors, paint paddles, ice cream sticks and spoons. Brand, "Lewis Line".
- (P.) H. Hogue; (V.P.Sales) D. Lefebvre; (V.P.Fin.) R. Loiseille. Annual Sales (D). Co. Size (E).Ⓢ
- Johnny Brown Theatrical Accessories Inc., See Les Accessoires de Théâtre Johnny Brown Inc.
- John's Neon Signs Ltd., 5 First Ave., P.O. Box 311, Schumacher, Ont. P0N 1G0. Tel. 705-264-5295. Fax: 705-267-6188. Plastic fascia illuminated signs, neon signs, aluminum windows and store fronts for commercial and residential buildings.
- (P.) E. Cavaliere. Annual Sales (C). Co. Size (A).Ⓢ
- ★Johns Scientific Inc., [Johns Scientifique Inc.], 175 Hanson St., Toronto, Ont. M4C 1A7. Tel. 416-699-5555. Toll Free: (416)519,613,705,807) 800-268-4410, (416)514,819) 800-361-6442, (506)709,902) 800-565-1151, (403)604) 800-551-8525. Fax: 416-699-

6536. Telex: 06-217878. Branch offices, Halifax, N.S., Montreal, Que., Ottawa, London, Ont., Calgary, Edmonton, Alta., Vancouver, B.C. Plant, Cobourg, Ont. Associates, Scian Scientific Ltd., Cobourg, Ont., R.I. Biotech Scientifique, Que. Scientific and pharmaceutical glassware, industrial gauge and flat glass. Brands "Johns Glass", "Maple Leaf", "Durex", "Kleen-pak", "Tru-break".

For.Reps., HLS Scientific, A.E. Stansen & Co. Ltd., Victoria, Australia; Carter Chemicals Ltd., Auckland, New Zealand; AB Termo-Glas Trading; Moelndal, Sweden; Walter Graf & Co., Wertheim/Main, West Germany; Heigar & Company, Oslo, Norway; Oriola Oy Prolab, Espoo, Finland; Bie & Berntsen Ltd., Roedovre, Denmark; Boterdael & Sonen PVBA, Vilvoorde, Belgium.

(P.) J. Paul Richards; (S.M.) S. Goldenberg; (Adv.Mgr.) G. Van Veen; (Plant Mgr.) W. Berry; (Reg.Mgr.Lachine) P. Poitras; (Reg.Mgr.Dartmouth) L. Goodwin. Annual Sales (D). Co. Size (D).⑥

Johnsen Machine Company Ltd., 3470 Mainway, Burlington, Ont. L7M 1A8. Tel. 416-335-4196. Toll Free: (U.S.A.) 800-263-5252. Fax: 416-335-4201. Custom built machinery, "JMC" automatic baler, "Lansa" soil pasteurizer, net weigh scales, packaging equipment, scientific instruments. (C).

(P.) H. Johnsen; (V.P.) E. Johnsen; (S.T.) O. Johnsen; (Off.Mgr.) Ms. L. Campbell. Annual Sales (C). Co. Size (A).⑥

Johnson Bros. Mfg. International, 903 Marion St., Winnipeg, Man. R2J 0K7. Tel. 204-237-4881. Fax: 204-233-6936. Packing house equipment, elevating benches and material handling equipment.

(P.) D. Malnar; (V.P.) K. J. Dalton; (Tech.Mgr.) S. Johnson; (Off.Supt'r) Ms. N. Smale. Annual Sales (C). Co. Size (B).⑥

Johnson Controls Ltd., 7400 Birchmount Rd., Markham, Ont. L3R 5V4. Tel. 416-494-1575. Fax: 416-474-5349. Branch offices, Halifax, NS, St. John's, Nfld., Granby, Montreal, Quebec, Que., Sudbury, Kingston, Oshawa, Ottawa, Markham, Mississauga, Windsor, Hamilton, London, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Fort McMurray, Lethbridge, Red Deer, Bonnyville, Grande Prairie, Medicine Hat, Alta., Vancouver, Victoria, B.C. Environmental control systems. Parent company, Johnson Controls, Inc., Milwaukee, WI, U.S.A.

(V.P. & G.M.) G. A. Doig; (Cont.) S. Sales; (Pers.Mgr.) W. Scrafton. Annual Sales (E). Co. Size (F).⑤

★Johnson Filtration Systems (Canada) Limited, 232 Fairall St., Ajax, Ont. L1S 1R6. Tel. 416-683-9505. Fax: 416-683-0968. Coal, mining, oil, paper, water and sewage screens, oil, gas and water filters. Brand, "Johnson". Parent company, Johnson Filtration Systems Inc., St. Paul, MN, U.S.A.

(Div.Mgr.) R. Grainger. Annual Sales (C). Co. Size (A).⑥

Johnson Industries Ltd., 8500 River Rd., Richmond, B.C. V6X 1Y4. Tel. 604-273-3737. Fax: 604-273-9654. Telex: 04-357554. Disc brakes for hoisting machinery, storm brakes, grapples and carriages for cranes.

(P.) N.A. Johnson; (P.A.) B. Griffin; (Plant Mgr.) S. Marohn. Annual Sales (C). Co. Size (A).

Johnson-Lazare Inc., 4305 rue d'Iberville, Montreal, Que. H2H 2L5. Tel. 514-527-8071. Fax: 514-527-1841. Decorative wood, glass, ceramic and metal table, floor, swag and boudoir lamps, fixtures and lamp shades.

(P.) P. Benyamini; (V.P.) C. Taite; (S.) W. Brock. Annual Sales (C). Co. Size (B).⑥

★JOHNSON MATTHEY LIMITED, 130 Glidden Rd., Brampton, Ont. L6W 3M8. Tel. 416-453-6120. Fax: 416-454-6869. Sales office, Montreal, Que. Refiners of precious metal recovered from recycled scrap and waste. Manufacturers of precious metal chemical compounds, plating solutions, distilled mercury, jewellery alloys, grain, wire, sheet, tubing mint products: blanks, coins, medallions, investment bars, brazing alloys, fluxes, electrical contacts, platinum lab apparatus, thermocouple wire, sheet, tube, wire and P.G.M. gauzes. Fabricators of gold, silver, platinum metals and alloys, bullion bars, platinum laboratory apparatus, silver brazing alloys, solders and fluxes, electrical contacts, bimetallic tapes and strips, platinum gauge for catalytic purposes, custom minted coins, plaques, tokens, medallions, etc. Brands, "Mattibraz", "Mattiphos", "Mattisol", "Mattiflux", "J.M. Ltd.", etc.

(Chmn.) G. Fisher; (P.) J. Robbie Shier; (Dir.Fin.) B. Hynds; (T.) L. Jim Laird; (Corp.S.) P. Bryson; (Mktg. & Sales Mint) A. Williams; (S.M.Ind'l) G. Clarke; (S.M.Jewellery) N. Stasiuk; (S.M.Exp.) R. Crespo; (Plant Mgr.) M.

Booth; (S.M.Refining) R. Gaudet; (Refinery Mgr.) R. Gooch; (Foundry Mgr.) K. Neureuther; (S.M., Mint Prods.) T. Williams; (Purch.Mgr.) Mrs. C. Jefferson. Annual Sales (E). Co. Size (E).⑤

★JOHNSON MATTHEY LIMITED/LIMITÉE, FOUNDRY DIVISION, 16 Smith St. Box 367, St. Catharines, Ont. L2R 6T7. Tel. 416-682-9258. Fax: 416-682-8222. Ferrous and non-ferrous jobbing castings, primarily stainless steel alloys, stainless steel fittings and cemetery plot markers. Parent company, Johnson Matthey PLC, London, England.

(G.M.) K. Neureuther; (Off.Mgr.) B. Annett; (Tech. S.M.) M. Hicks; (Plant Supt.) M. Kicul. Annual Sales (C). Co. Size (B).⑤

★Johnson Rubber Co. (Canada) Ltd., The, 560 Weber St. N., Waterloo, Ont. N2L 5C6. Tel. 519-886-0222. Fax: 519-747-9155. Vinyl and rubber cove base, stair treads, risers, carpet companions, floor mats and other flooring accessories. Parent company, Duramax Inc., Middlefield, OH, U.S.A.

(G.M.) R. MacNeil; (Plant Acct.) Ms. K. McFarlane. Annual Sales (D). Co. Size (B).⑥

★Johnson, S.C., and Son, Limited, (Johnson, S. C., et Fils, Limitée), 1 Webster St., Suite 150, Brantford, Ont. N3T 5R1. Tel. 519-756-7900. Fax: 519-758-6631. Self-polishing floor polish, paste and liquid buffing waxes, furniture polish, rug care products, wall, glass and floor cleaners, insecticides and insect repellents, specialty chemical products, shampoos and hair conditioners, shaving preparations, hand and body lotions, bubble bath, hair spray and mousse, industrial hand care products, special coatings and ink vehicles for the printing industry. Parent company, S.C. Johnson & Son, Inc., Racine, Wisc., U.S.A.

Foreign representatives throughout the world.

(G.M.) D. Kelly; (V.P.Fin. & S.T.) J.W. Malliet; (V.P.Info.Serv.) J.C. Brooks. Annual Sales (E). Co. Size (E).⑥

★Johnson & Bloy Canada Inc., P.O. Box 1180, 950 Industrial Rd., Prescott, Ont. K0E 1T0. Tel. 613-925-5951. Toll Free: 800-267-0670. Fax: 613-925-3013. Telex: 066-36597. Subsidiary, Johnson & Bloy America Inc. Gravure and flexographic printing inks.

(V.P.Ops. & G.M.) G. Billing; (Fin.Mgr.) B. Burns; (Tech.Mgr.) C. Gary; (Purch. Health & Safety Mgr.) P. Simpson; (Plant Mgr.) R. Clarke. Annual Sales (D). Co. Size (C).

★Johnson & Johnson, Inc., 2155 Pie IX Blvd., Montreal, Que. H1V 2E4. Tel. 514-251-5151. Toll Free: 800-361-8068. Fax: 514-251-5508. Telex: 05-828745. Distribution centres, Don Mills, Ont., Edmonton, Alta., Burnaby, B.C. Plants, 7101 Notre Dame St.E., Montreal, Que. Surgical, first aid, baby, dental and hygiene products for home, professional and industrial use. Brands, "Band-Aid", "Carefree", "Stayfree", "J Cloth", etc. Parent company, Johnson & Johnson, New Brunswick, NJ, U.S.A.

For.Reps.: Guyana Pharmaceutical Co. Ltd., Georgetown, Demarara, Guyana; H.J. de Vries, Paramaribo, Surinam, Bermuda General Agencies, Hamilton, Bermuda; Nassau Agencies Ltd., Nassau, Bahamas; Alan Arthur Hunt Ltd., Bridgetown, Barbados.

(P.) J. L. Fisher; (V.P.Sales) M. J. Kassis; (V.P. R&D) A. P. Ruffo; (V.P.Fin.) L. Laplante; (P.Prof.) W. J. Morin; (V.P.Mktg.) E. Lopez; (V.P.Ops.) P. S. Poulin; (Mgr.Don Mills) M. Twitchell; (Mgr.Burnaby) L. Turenne. Annual Sales (F). Co. Size (F).⑥

Johnson & Johnson Inc., Industrial Division, 2155 Pie IX Blvd., Montreal, Que. H1V 2E4. Tel. 514-252-5547. Fax: 514-251-5508. Telex: 05-828745. Plant, 7107 rue Notre Dame Est, Montreal, Que. Service and industrial wiping cloths. Parent company, Johnson & Johnson, New Brunswick, NJ, U.S.A.

(P.) J.L. Fischer; (G.M.) P.R. Stevens. Annual Sales (D). Co. Size (A).⑥

Johnston Bedding Limited, 93 Russell St.E., P.O. Box 1055, Smiths Falls, Ont. K7A 5A5. Tel. 613-283-8602. Innerspring mattresses and box springs.

(P. & G.M.) A.L. Johnston; (V.P. & S.M.) R.W. Johnston. Annual Sales (B). Co. Size (A).⑤

Johnston Environmental Equipment Limited, 3455 Seme-nyk Crt., Mississauga, Ont. L5C 4P9. Tel. 416-277-9557. Fax: 416-277-3127. Associate, Johnston Equipment Inc., South Plainfield, NJ, U.S.A. "Johnston" street, highway, runway and compact sweepers. Parent company, Johnston Engineering Limited, U.K.

For.Reps., Semat S.A., France, MacDonald Johnston Pty., Australia.

(C.O.O.) E. Cass; (S.M.) H. Brown. Annual Sales (C). Co. Size (A).⑥

Johnston Industrial Plastics Ltd., 20 Fleeceline Rd., Toronto, Ont. M8V 2K3. Tel. 416-252-9551. Toll Free: (416, 519, 613, 705, 807) 800-268-2220. Fax: 416-255-7706. Telex: 06-967734. Branch offices, Montreal, Que., Winnipeg, Man., Edmonton, Alta. Machined and thermoformed plastic parts.

(P.) Mrs. A. Drake; (V.P. & G.M.) M. Runciman; (S.M.) J. Siddiqui; (P.A.) M. Ali. Annual Sales (D). Co. Size (B).⑤

Johnston Pump of Canada Inc., 1907 Albion Rd., Rexdale, Ont. M9W 5S8. Tel. 416-675-2470. Fax: 416-675-2174. Telex: 06-989418. Branch plant, Calgary, Alta. Vertical turbine pumps and parts. Brand, "Johnston Pump".

(P.) R. S. Calvert; (Shop Supt.) J. Pechenkov; (Off. Mgr.) Mrs. D. Spagnuolo; (Mgr.West'n Prov.Calgary) D. Renfrew. Annual Sales (C). Co. Size (A).⑥

Johnston Silvercraft Ltd., 579 Richmond St. W., Toronto, Ont. M5V 1Y6. Tel. 416-364-9888. Fax: 416-863-4821. Sport, souvenir, costume and religious jewellery and small gift items.

(P.) A. Figdor; (S.M.) S. Figdor. Annual Sales (B). Co. Size (A).⑥

Johnstone Boiler & Tank Ltd., 1250 E. Pender St., Vancouver, B.C. V6A 1W8. Tel. 604-253-1151. Fax: 604-253-1550. Steel fabrications, wood treating plants and machinery, pressure vessels, heat exchangers, autoclaves and retorts. Brand, "Johnstone Boilers".

(P.) D.R. Johnstone. Annual Sales (C). Co. Size (B).⑤

Johnstone Metal Printers Co. Limited, 90 Melford Dr., Unit #2, Scarborough, Ont. M1B 2A1. Tel. 416-291-3055. Fax: 416-321-3647. Advertising specialties, decals, truck signs, fridge magnets, aluminum calendars, aluminum name plates, custom silk screen printing.

(Dir.) Mrs. R. Johnstone. Annual Sales (B). Co. Size (A).⑥

Johnston's Home Style Products Ltd., West Royalty Industrial Pk., P.O. Box 1736, Charlottetown, P.E.I. C1A 7N4. Tel. 902-894-7045. Fax: 902-368-1776. Associate, Garden Fresh Pack. Processors of potted meat, prepared potato, macaroni, four bean, vegetable salad, cole slaw, rainbow pasta salad, mustard bean and island salads, corn relish, canned cranberry sauce, boneless beef and bone-in chicken.

(P. & G.M.) H. Johnston; (Sales & Mktg.Mgr.) R. Desroches. Annual Sales (C). Co. Size (A).⑥

Joints Etanches Tyton., See Tyton Seal Division of Armet Industries.

Joints W.T. 1987 Ltée, 163 - 1 rue Cowie, Granby, Que. J2G 3V5. Tel. 514-378-1512. Fax: 514-378-8639. Plastic fittings.

(P.) A. Tetreault. Annual Sales (C). Co. Size (A).⑥

Joli Bébé Ltée, (Pretty Baby Ltd.), 4005 ave. de Courtrai, Montreal, Que. H3S 1B8. Tel. 514-731-3336. Infant's lingerie, gift sets. Annual Sales (C). Co. Size (C).

★Jolly Jumper Inc., 144 Water St. S., Cambridge, Ont. N1R 3E2. Tel. 519-623-5830. Fax: 519-740-2481. Telex: 069-59390. Baby exercisers, mobiles, frame and soft carriers. Brands, "Jolly Jumper", "Gerry".

For.Rep., Fitnesswise (Holdings) Pty. Ltd., Sydney, Australia.

(P.) B. Cockburn. Annual Sales (D). Co. Size (B).⑥

★Joly Engineering Limited, (Ingenierie Joly Limitée), 8960 Park Ave., Montreal, Que. H2N 1Y8. Tel. 514-387-6281. Fax: 514-382-1967. Navigational systems, nuclear missiles, flight controls, gas turbine, landing gear and armament, gear boxes, precision gears, fuel systems, etc.

(P.) B. N. Morin; (Sup'r) Mrs. D. Tremblay; (Prod'n Mgr.) J.Y. Loubert; (Buyer) J. Marcheschi; (Cont.) Ms. D. R. Tremblay. Annual Sales (D). Co. Size (D).⑤

†Jolyn Jewellery Inc., 100 Wildcat Rd., Downsview, Ont. M3J 2Z9. Tel. 416-661-1121. Toll Free: 800-387-9180. Fax: 416-661-8737. Diamond pendants, earrings, wedding rings, bracelets, chains, etc.

(P. & C.E.O.) R. Guirguis; (Chmn.) J. Eisen. Annual Sales (D). Co. Size (D).

Jomac Canada Inc., Beebe, Que. J0B 1E0. Tel. 819-876-7531. Fax: 819-876-5361. Plants, Ayers Cliff, Valleyfield, Que. Plastic coated, cotton and leather palm work gloves and woven fabrics. Brands, "Work King", "Red Owl".

(P.) H. Colehower; (S.M.) V. Lapenna; (G.M.) J.P. Garneau. Annual Sales (D). Co. Size (D).⑥

★Jomar Computer Systems Ltd., 1400 Bishop St., Suite 103, Cambridge, Ont. N1R 6W8. Tel. 519-740-0510.

On-line and multi-plant manufacturing and distribution software packages for job shops (estimating and tracking), process, chemical and pharmaceutical industries, repetitive automotive manufacturing, preventive maintenance systems.

(P.) J.C. Blasman; (Exec.V.P.) M. Blasman; (Exec.V.P.) M.K. Blasman; (Exec.V.P.) J.A. Blasman; (Tech.) P.E. Blasman. Co. Size (A).

★Jonas & Erickson Software Technology Inc., 111 Gordon Baker Rd., Ste. 900, North York, Ont. M2H 3R1. Tel. 416-491-6620. Fax: 416-491-5473. Branch offices, Montreal, Que., Ottawa, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C., and 12 U.S.A. branches. "J & E" apparel manufacturing systems.

(P.) R. A. Garbutt; (V.P.Prod.Dev. & Mktg.) H. Debes; (V.P.Fin.) M. Greenough; (V.P.) C. Erickson; (V.P.) G. Jonas; (Sr.Mgr.West) F. Pederson; (S.M.Winnipeg) M. DeBruyn. Annual Sales (E). Co. Size (E).⑤

Jonerger (1985) Inc., 6200 Grand Allée, Ste. Hubert, Que. J3Y 1B6. Tel. 514-878-3961. Fax: 514-445-1176. Telex: 055-60828. Branch office, Toronto, Ont. Labels, single-cut or in rolls, gummed, ungummed or pressure sensitive, paper foil or film, multi-color embossed, die-cut, tags, seals, decals, nameplates, printed and laminated plastics, EDP pressure sensitive labels and forms, in-stock and custom made.

(P. & C.O.O.) T.K.M. Wong; (V.P.Sales) R. Robitaille; (Cont.) J. Leboeuf; (Plant Mgr.) S. Ungar. Annual Sales (D). Co. Size (E).

★JONES BOX AND LABEL CO., LIMITED, 1173 Dundas St. E., Box 6220, Stn. D, London, Ont. N5W 5S1. Tel. 519-451-2100. Toll Free: (519) 800-265-1941, (3D6,403,604,709) 800-265-9703, (416,705) 800-265-1916, (204,418,506,514,613,807,819,902) 800-265-1009. Fax: 519-451-2107. Branch office, 501 Nightingale Ave., London, Ont. Plant, Guelph, Ont. Folding cartons, "Cantapak" bake in trays, paper bags, "Speed Labels" pressure sensitive roll labels, EDP labels, "Snap Pak" plastic vacuum and thermoforming, PVC shrink sleeves, labels, security seals, drop store packaging - "Snap Safe", "Push & Turn" child resistant prescription vials, "Monitored Rx Systems", drug delivery products and systems from pharmacy to patient.

(Chmn. & C.E.O.) J. Paul Jones; (P. & C.O.O.) T. P. Morris; (V.P.Fin.) E. W. Kuntz; (Dir.Mgr.Health Care Packaging) C.F. Ford Robinson; (Dir.Mgr.Ind'l Div.) C.R. Graham; (Dir.Ind'l Mktg. & Res.) C.F. Stanley; (Purch. Mgr.) R. Thomas. Annual Sales (E). Co. Size (E).⑥

Jones, Charles, Industrial Limited, 237 Arvin Ave., Box 9920, Stoney Creek, Ont. L8G 3Y4. Tel. 416-561-5892. Fax: 416-561-7802. Branch office, Nanticoke, Ont. Hydraulic hose assemblies.

(P.) C. Jones; (S.M.) D. Donaldson; (P.A. & Plant Mgr.) D. Moverly. Annual Sales (D). Co. Size (C).⑤

★Jones, F.W., & Son Limited, 44 Dutch St., P. O. Box 1230, Bedford, Que. JOJ 1A0. Tel. 514-248-3323. Branch offices, Toronto, Ont., Surrey, B.C. Beekeepers' supplies, bleachers and refiners of beeswax, English grafting wax, Brands, "Jones-Weed" process comb foundation, "Simplicity" beehives.

(P. & G.M.) M. A.B. Craighead; (Off. Mgr.) J. W. Craighead; (Prod'n. Mgr.) R. W. Craighead. Annual Sales (C). Co. Size (A).⑥

★Jones Leisure Products Ltd., 3750 N. Fraser Way, Burnaby, B.C. V5J 5E9. Tel. 604-435-7561. Fax: 604-435-5628. Ski wear, rainwear, sportswear, sleeping bags. Parent company, Jones Tent & Awning Limited, Vancouver, B.C.

(P.) K. F. Jones; (V.P. & G.M.) J. T. Holleran; (Dir. Mktg.) R. Cassels; (Mfg.Dir.) D. Marshall; (Cont.) Mrs. C. Sovran; (Purch.) Mrs. K. Cochlin; (Sales Admin.) D. Grimble. Annual Sales (D). Co. Size (D).⑤

Jones Neon Displays Ltd., 1140 Blair Rd., Burlington, Ont. L7M 1K9. Tel. 416-335-6664. Signs.

(V.P. & S.T.) Ms. A. Jones. Annual Sales (C). Co. Size (C).

Jones Perfect Signs Limited, 5 Barrie Blvd., St. Thomas, Ont. N5P 4B9. Tel. 519-631-8990. Signs, pressure sensitive decals, screen process printing, logo design, vehicle identification, displays and artwork.

(P.) P. Schleusner; (V.P.) A. Jewell. Annual Sales (A). Co. Size (A).⑤

Jones-Sons, H. J., Limited, 1155 Dundas St., Box 2905, Stn. A, London, Ont. N6A 4H9. Tel. 519-451-5250. Fax: 519-451-0545. Printers, lithographers, package designers.

(P.) A. H. Jones; (V.P. & S.) M. R. Jones; (V.P.) D. A. Jones; (T.) J. J. Dunning; (Plant Supv'r) R. Lacy; (Litho Foreman) J. Coupar. Annual Sales (D). Co. Size (C).⑤

★Jones Wood Industries Inc., 3250 Midland Ave., Agincourt, Ont. M1V 4W9. Tel. 416-291-8457. Fax: 416-291-4299. Telex: 065-25144. Associate, JWS Manufacturing Inc., Scarborough, Ont. Mouldings, kiln dried rough and dressed lumber.

(P.) H.G. Jones; (G.M.) R. Zank; (S.M. & P.A.) D. Powley. Annual Sales (D). Co. Size (B).⑤

Jonespac Limited, 150 A Saulteaux Crescent, Winnipeg, Man. R3J 3W3. Tel. 204-888-7123. Fax: 204-832-7775. Packaged dried fruits, all types of roasted nuts.

(P.) Ms. L. Silverman. Annual Sales (N/R). Co. Size (B).

Joni Fashions of Canada, Inc., 378 E. Esplanade, N. Vancouver, B.C. V7L 1A4. Tel. 604-985-6372. Fax: 604-985-6372. Ladies' golf clothing.

(P.) Ms. J.M. Thorpe; (S.T.) B.D. Thorpe. Annual Sales (B). Co. Size (A).⑤

★Jordair Compressors Inc., 172 - 7011 Elmbridge Way, Richmond, B.C. V7C 4V5. Tel. 604-273-2064. Fax: 604-273-7784. Associate, Jordair Engineering Inc., Ottawa, Ont. High pressure breathing air compressors, cartridge type dessicant filtration systems, automatic single/twin power dehydration systems, moisture monitoring equipment.

For Rep., Norweco, Spokane, Wa., U.S.A.

(P.) J. Rowand; (G.M.) S. Gill. Annual Sales (C). Co. Size (A).⑥

★Jordair Engineering Inc., #7 - 58 Antares Dr., Ottawa, Ont. K2E 7Z1. Tel. 613-727-9372. Fax: 613-727-0429. Plants, Ottawa, Ont., Richmond, B.C. Breathing air compressors, air purification packages, natural gas compressors, and associated equipment such as filling cylinders, cabinets, etc.

(Mng.Dir.) E. Oliver Foulkes; (Mgr.) S. Rowand. Annual Sales (C). Co. Size (A).

★Jordan & Schenker Furs Ltd., 317 Adelaide St. W., 4th Flr., Toronto, Ont. M5V 1P9. Tel. 416-593-0089. Mink, racoon and beaver coats and jackets.

(P.) A. Jordan; (S.T.) P. Schenker. Annual Sales (B). Co. Size (A).

★JOSLYN CANADA INC., 1560 - 55th Ave., Lachine, Que. H8T 3J5. Tel. 514-631-6145. Fax: 514-631-1215. Electronics and electrical equipment for suppression and control of voltage and current surges, vacuum or sulfur hexafluoride gas switches, cables terminator, cutouts. Brands, "Joslyn", "Clark Control", "Puffer Pack". Parent company, Joslyn Corporation, U.S.A.

(P. & G.M.) D. Dumont; (Cont.) R. Boivin; (Sales Supv'r) S. Sante; (S.M.) M. Mondor. Annual Sales (D). Co. Size (B).⑥

Jostens Canada Limited, 7145 West Credit Ave., Mississauga, Ont. L5N 6J7. Tel. 416-821-44D1. Fax: 416-858-1107. Telex: D7-587677. Sales and marketing office, Toronto, Ont. Plant, Winnipeg, Man. Associate, Balfirm Canada, Sherbrooke, Que. Processing of school pictures, portraits, yearbooks, rings and manufacturers of recognition products for the industry. Parent company, Josten's, Minneapolis, Minn., U.S.A.

(P. & G.M.) A. Sago; (V.P.) D. Savage; (V.P.) K. Stephanson; (V.P.Fin. & Admin.) G.F.B. Sinclair; (Plant Mgr.Photograph) B. Buffle; (Plant Mgr.Rings) L. Vande-rhyde; (Cont.) B. Sigurdson; (Mktg.Mgr.) D. MacDougall. Annual Sales (E). Co. Size (E).⑤

Jott Industries Ltd., 2805 Spring St., Port Moody, B.C. V3H 4C6. Tel. 604-461-3310. Fax: 604-461-5636. Metal and upholstered chairs, tables, stools.

(P.) G.D. Row. Co. Size (A).

Journal Publishing Company, Limited, The, Box 1480, Summerside, P.E.I. C1N 4K5. Tel. 902-436-2121. Fax: 902-436-3027. Branch office, Charlottetown, P.E.I. Plant, 4 Queen St., Summerside, P.E.I. Affiliated companies, Williams & Crue Limited, Summerside, and Irwin Printing Co. Ltd., Charlottetown, P.E.I. Bookbinders, printers and newspaper publishers. Parent company, Sterling Newspapers Ltd.

(Publisher) R. N. Heckbert. Annual Sales (C). Co. Size (C).⑥

Journal of Commerce Limited, 4285 Canada Way, Box 82230, Burnaby, B.C. V5G 1H2. Tel. 604-433-8164. Fax: 604-433-9549. Telex: 04-51158. Branch offices, Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta. Publishers of papers and magazines, "Journal of Commerce" twice weekly. Parent company, Southern Communications Limited, Toronto, Ont.

(P. & Publisher) P.E. MacMillan. Annual Sales (C). Co. Size (B).⑤

Jouveinal Inc., 1950 - 32 Ave., Lachine, Que. H8T 3J7. Tel. 514-631-004D. Toll Free: 800-361-4404. Fax: 514-631-0395. Coptin antibiotic-sulphonamide combination for urinary tract infections, Modulon irritable bowel syndrome treatment, Lansoyl jelly mineral oil laxative, Artisial artificial saliva. Parent company, Jouveinal S.A., Fresnes, France.

(V.P. & G.M.) Y. Bastien; (Cont.) J. Tabet. Annual Sales (C). Co. Size (B).⑤

Jowa Enterprises Inc., 175D Midland Ave., Scarborough, Ont. M1P 3C2. Tel. 416-750-4741. Fax: 416-750-4940. Moulds for the plastic industry.

(P.) J. Waizmann; (V.P.) T. Younger. Annual Sales (B). Co. Size (A).⑤

★Joy Technologies Canada Inc., 235 King St. E., Kitchener, Ont. N2G 4N6. Tel. 519-578-6400. Fax: 519-578-8029. Branch office, Montreal, Que. Warehouse, Kitchener, Ont. Plant, 41 Ardelt Pl. Kitchener, Ont. Dust collecting, air and gas cleaning equipment, heavy fabrications, nuclear and water control structures, gates, guides, hoists, steam condensers, steel mill equipment, custom designed specialty machines and equipment, centrifugal fans, guillotine and louvre dampers, autoclaves, pressure vessels, foundry grinders and high production defining machines, dual chamber, controlled air incinerators, heavy material handling equipment. Brands, "Precipco", "Multiclone", "Therm-O-Flex", "Microdyne", etc. Parent company, Joy Technologies Inc., Pittsburgh, PA, U.S.A.

(P.) G.C. Smith; (V.P.Projects) T.V. Smith; (V.P.Mfg. & Constr.) D.J. Kilgour; (Mgr.Engr'g) R.A. Allan; (P.A.) G. Lambert; (V.P. Sales & Mktg.) R.O. Ojanpera. Annual Sales (E). Co. Size (E).⑤

Joyce Furniture Inc., Cole Division, 1865 Birchmount Rd., Scarborough, Ont. M1P 2J5. Tel. 416-293-8221. Toll Free: (416,519,613,705) 800-268-4123, (418,514,819) 800-268-4100, (8D7,902,506) 800-268-5565, (204,3D6,403,604,709) 800-268-4142. Fax: 416-299-8617. Telex: 065-25112. Warehouses, Montreal, Que., Vancouver, B.C. Plants, Laval, Que., Scarborough, Ont. "Cole Business Furniture" steel office furniture, chairs, lateral and vertical files, filing systems and storage cabinets. See also listing for Standard Desk Division. Parent company, Joyce International Inc., New York, NY, U.S.A.

(P.) C. Alex Geddes; (V.P.Ops.) I. K. Reid; (Cont.) W. Ray Currie; (Nat.S.M.Cole) J. 8. Hunt. Annual Sales (E). Co. Size (E).⑥

Joyce & Smith Co. Ltd., 245 Catharine St. N., Hamilton, Ont. L8L 4S7. Tel. 416-522-7738. Fax: 416-522-7739. All types of metal finishing.

(P.) Al Meskauskas; (V.P.) Mrs. Adele Meskauskas. Annual Sales (B). Co. Size (A).⑤

★Joytec Ltd., 8644 Commerce Crt., Burnaby, B.C. V5A 4N6. Tel. 604-421-5558. Fax: 604-421-5577. "GS2020" interactive golf simulator. Parent company, Technigen Corporation, Vancouver, B.C.

For Rep., Marubeni Corporation, Japan.

(P.) D. Godfrey-Smith; (Mktg.) T. Coolen; (Cont.) B. Nikkel; (Mgr.Software Dev.) T. Jackson; (Mgr.Engr'g) A. Chilli. Annual Sales (C). Co. Size (A).⑥

Jucha (1984) Ltd., 8711 Eighth Ave., St-Michel, Que. H1Z 2X4. Tel. 514-722-4755. Fax: 514-722-5171. Subsidiary, Lovell Discoveries, St-Michel, Que. Baby bedding, infants' and children's accessories, "Cayak" sleeping bags. Brands, "Convert-A-Chair", "Tend-A-Baby", "8ye-Baby-Bunting".

(Mgr.) J.G. Jubinville; (Mgr.) M. Maurice Pinsonneault. Annual Sales (B). Co. Size (A).

★Judd Gunstocks Limited, Box 549, Waterford, Ont. NOE 1Y0. Tel. 519-443-8655. Wooden occasional and restaurant tables, walnut gunstock billets. Brand, "Judd".

(P. & G.M.) J. W. Judd; (P.A.) J. Judd. Annual Sales (B). Co. Size (A).

JUDE MACHINING & TOOLING LTD., [USINAGE JUDE INC.], 679 St.Remi St., Montreal, Que. H4C 3G7. Tel. 514-932-1713. Fax: 514-932-9683. Machining and metal fabricating.

(P. & S.M.) G. A. Ouellette; (V.P. & Plant Mgr.) F. Rajbar; (G.M. & S.T.) G. DiLello. Annual Sales (C). Co. Size (B).

★Judricks Enterprises Limited, 4005 Peter St., Box 7027, Sandwich P.O., Windsor, Ont. N9C 3Y6. Tel. 519-258-9533. Fax: 519-258-4130. Connecting rods for engines of industrial, agricultural, automotive, marine and defence application.

(P.) I. K. Nayar. Annual Sales (C). Co. Size (B).⑥

- †Julac Inc., C.P. 10, 453 7th Ave., Dolbeau, Que. GBL 2P9. Tel. 418-276-4120. Fax: 418-276-8775. Frozen blueberries, "Dubleuet" blueberry aperitive. Parent company, Les Oleutieres Ste-Marguerite (Div. Julac) Inc. Que. (G.M.) G. Perron; (Cont.) M. Bouchard; (Plant Mgr.) A. Gagnon. Annual Sales (C). Co. Size (A).Ⓢ
- Jumar Technical Enterprises Company, 560 Oster Lane, Concord, Ont. L4K 2C1. Tel. 416-669-5933. Fax: 416-669-6929. Stainless steel fabricator, custom steel fabrication, welding of exotic metals, tool, die and mould welding. Parent company, J-Tec Ltd. (P.) R. Neave; (S.T.) S. Morrison. Annual Sales (B). Co. Size (A).
- June Lee Inc., 3935 Rue de Rouen, Montreal, Que. H1W 1N4. Tel. 514-259-6971. Fax: 514-259-7141. Subsidiary, Rich Lee Inc., Montreal, Que. Ladies' and childrens' nightgowns, pyjamas, quilted dusters, bed jackets and daywear. Brands, "June Lee", "Rich Lee", "Sleepmaker". (P.) R. P. Rossy. Annual Sales (D). Co. Size (D).Ⓢ
- JUNIPER EMBLEMS LTD., Box 700, 4510 - 46th Ave., La-combe, Alta. T0C 1S0.** Tel. 403-782-6151. Fax: 403-782-3930. Custom manufactured lapel pins and spoons, medals for sports awards, cap badges, precious metal award pins, etc. Brand, "Juniper". (P.) Mrs. C. Davidiuk. Annual Sales (C). Co. Size (B).Ⓢ
- †Just A Little Something, B65 Harrington Crt., P.O. Box 1219, Stn B, Burlington, Ont. L7P 3S9. Tel. 416-333-3284. Fax: 416-333-4277. Children's clothing. Trade mark, Lady bug symbol. Parent company, Quintanna Creations Ltd. (G.M.) Mrs. L. Blake. Annual Sales (B). Co. Size (A).Ⓢ
- ★Justesen Products Corp., 20785-#10 Hwy., Langley, B.C. V3A 5E8. Tel. 604-530-5311. Fire screens and accessories, glass bifold door enclosures, fireplace insert. (P.) R.C. Dempsey. Annual Sales (C). Co. Size (B).
- †Jutland Tool & Die Ltd., 925 Kamato Rd., Mississauga, Ont. L4W 2R5. Tel. 416-624-1240. Fax: 416-624-0427. Plastic business card coasters, automotive moulds and components. (P.) K. Swica. Annual Sales (B). Co. Size (A).Ⓢ
- Jutras Die Casting Ltd., 41 Passmore Ave., Scarborough, Ont. M1V 4T1. Tel. 416-293-2471. Fax: 416-293-9670. Trademark, J in a diamond laid on its side. (P.) R. G. Webbe. Annual Sales (D). Co. Size (C).Ⓢ
- Juttawood Inc., 214 Ronald Dr., Montreal, Que. H4X 1M8. Tel. 514-488-5889. Fax: 514-488-6437. Architectural millwork and store fixtures. (S.T.) H. Hofmann. Annual Sales (B). Co. Size (A).Ⓢ

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- KA-M-IL Industries Ltd., 116 Spadina Ave., Toronto, Ont. M5V 2K7. Tel. 416-362-6796. "Wonderfit By Kamil" ladies' coats and jackets. (P.) L. Gold. Annual Sales (B). Co. Size (A).Ⓢ
- ★KASCO Atlantic Service Co., Limited, 2130 Lawrence Ave. E., Suite 309, Scarborough, Ont. M1R 5B9. Tel. 416-757-1111. Toll Free: (514, 604) 800-268-6575, (416, 519, 613, 705, B07) 800-263-9513. Fax: 416-757-9653. Branch offices, Montreal, Que., Calgary, Edmonton, Alta., Vancouver, B.C. Plant, 62-66 Howden Rd., Scarborough, Ont. Divisions, Machinery Sales, Food Equipment Service, Port Moody, B.C. Custom fabrication of restaurant, super market equipment and supplies, meat chopper knives and plates, meat saw-blades, cutlery sharpeners. Brand, "Hook-Eye". Parent company, KASCO, Orlando, FL, U.S.A. (P.) P. Connolly; (S.T.) G. Dusome; (Cont.) B. Buderick; (P.A.) F. Theys; (S.M. Mach. Sales Div.) R. Valenti; (Mgr. Food Equip. Serv.) H. Peters; (P.A. Vancouver) S. Walker. Annual Sales (D). Co. Size (D).Ⓢ
- ★KB Electronics, Div. of 50819B Ont. Inc., 355 Iroquois Shore Rd., Oakville, Ont. L6H 1M3. Tel. 416-842-6888. Telex: 06-982396. Uninterruptible power supplies, DC to AC inverters. For.Reps.: Mexico, Venezuela, Colombia, Greece, Syria, Jordan, Qatar, United Arab Emirates, Kuwait, Mauritius, South Africa, W. Germany, U.S.A. (P.) J. Peffers; (G.M.) H. Klaus; (Off.Mgr.) C. Peffers; (Prod. Mgr.) O. Kalwa. Annual Sales (B). Co. Size (A).
- ★KB Electronics Limited, 150 Bluewater Rd., Bedford, N.S. B4B 1G9. Tel. 902-835-7268. Fax: 902-835-6026. Telex: 019-21779. Subsidiary, Pilot Marine Products Inc., Tallahassee, FL, U.S.A. Power supplies, converters, inverters, battery chargers, frequency changers, helicopter starting supplies, etc. For.Reps.: U.S.A., Indonesia, Saudi Arabia, Australia, Taiwan, Hong Kong, Singapore, Malaysia. (P.) K. Baumgartner; (S.M.) L. Williams; (P.A.) F. Baumgartner; (Cont.) Ms. S. Swan; (Engr'g Mgr.) S. Sivakumar; (Plant Mgr.) T. Terry. Annual Sales (D). Co. Size (D).Ⓢ
- K B Home Insulation Ltd., 244 Dalton Ave., Kingston, Ont. K7K 6C3. Tel. 613-544-5222. Fax: 613-544-4605. "Enerpro" vinyl windows. (P.) B. Olthof; (Plant Foreman) D. Morey; (S.M.) J. Ruffulo; (Acct.) Ms. T. Bourget; (Roofing Mgr.) L. Ayres. Annual Sales (C). Co. Size (B).
- K.B. Tool & Machine Inc., 171 Robert St. E., P.O. Box 1207, Penetanguishene, Ont. L0K 1P0. Tel. 705-549-B011. Tool and dies, special machines, fixtures, jigs, gauges, etc. (P.) K. Bergmann. Co. Size (A).
- K-Brand Ltd., P.O. Box B50, 375 Sligo Rd.W., Mount Forest, Ont. N0G 2L0. Tel. 519-323-3981. Fax: 519-323-2068. Advertising specialties, caps, toques, scarves and aprons. Parent company, K-Products Inc., Orange City, IA, U.S.A. (P.) J. Coburn; (Nat.S.M.) W. Goetz; (Plant Mgr.) B. Tremble; (Cont.) M. Spence. Annual Sales (D). Co. Size (D).Ⓢ
- †KCL Packaging of Canada Limited, 1231 Parkinson Rd., P.O. Box 323, Woodstock, Ont. N4S 7X6. Tel. 519-539-B547. Fax: 519-539-0194. Reclosable plastic bags, poly bags, shapes, boots, etc. Brands, "K-Seal", "Zip Lip". Parent company, KCL Corporation, Shelbyville, IN, U.S.A. (V.P. & G.M.) J.A. Tweedie; (V.P. Sale Serv. & Purch.) B. Balls. Annual Sales (C). Co. Size (B).Ⓢ
- K-D Manufacturing Company, Limited, 670-680 Montreal St., P.O. Box 1045, Kingston, Ont. K7L 4Y5. Tel. 613-544-6107. Fax: 613-545-1768. Wood certificate frames, framed mirrors. (P.) W. Howard Kelly; (G.M.) P. W. Schmitt. Annual Sales (D). Co. Size (C).Ⓢ
- ★KDH Environmental Ltd., 273 Bowes Rd., Concord, Ont. L4K 1H8. Tel. 416-738-1510. Fax: 416-738-6038. Branch office, Hamilton, Ont. "KDH" heat recovery package units, "K-Pipe" head exchangers, industrial heaters, air make-up, dehumidification, and heat/cool units. (P.) K. D. Huhn; (S.M.) R. Hogsden. Annual Sales (D). Co. Size (C).Ⓢ
- KDM Electronics Inc., 705 Progress Ave., Unit 59, Scarborough, Ont. M1H 2X1. Tel. 416-439-7158. Fax: 416-439-7232. Design and manufacture of recreational, industrial and commercial sound systems, including portable underwater sound systems. (P.) R. A. Bull. Annual Sales (B). Co. Size (A).Ⓢ
- K & E Hughes-Owens Inc., 2500 De Miniac, St-Laurent, Que. H4S 1L7. Tel. 514-335-3140. Fax: 514-335-9383. Telex: 05-827740. Branch offices, St-Laurent, Quebec City, Que., Mississauga, Ottawa, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Burnaby, B.C. Branch plants, Montreal, Que., Calgary, Alta. Diazo paper and intermediates, drafting vellum and films, plan printers, drawing office and micro equipment supplies. Brands, "Ozalid", "Geovel", "Geofilm", "Geotex", etc. Parent company, Azon Corporation, Johnson City, NY, U.S.A. (P.) R.H. Bull; (V.P.) R. Finn; (Br.Mgr. St-Laurent) M. Trudeau; (Br.Mgr. Quebec) C. Gadreau; (Br.Mgr. Mississauga) J. Butscher; (Br.Mgr. Winnipeg) K. Young; (Br.Mgr. Edmonton) D. Sievers; (Br.Mgr. Burnaby) D. Romo; (Br.Mgr. Calgary) K. Cadman; (Br.Mgr. Regina) R. Edwards; (Br.Mgr. Ottawa) M. Browne. Annual Sales (E). Co. Size (D).Ⓢ
- ★KEA Systems Ltd., 373B North Fraser Way, Unit 101, Burnaby, B.C. V5J 5G1. Tel. 604-431-0727. Toll Free: 800-663-8702. Fax: 604-431-0818. "Zstem" DEC terminal emulation software and hardware. (P.) J. Elliott; (V.P. Mktg. & Sales) E. Alexandre; (V.P. Dev.) W. King; (Mktg. Mgr.) H. E. Penstone. Annual Sales (C). Co. Size (B).Ⓢ
- KEM Mfg. Canada Div. of CEK Mfg. Ltd., P.O. Box 100, Streetsville Postal Stn., Mississauga, Ont. L5M 2B7. Tel. 416-826-8240. Fax: 416-826-3188. Telex: 06-97742. Cleaners disinfectants, etc. Parent company, CEK Mfg. Ltd., Mississauga, Ont. (P.) J.R. McKay; (C.F.O.) D. McLean; (Dir. Mfg.) R. Andreasen. Annual Sales (D). Co. Size (E).Ⓢ
- ★K-Flex Systems, 2480 Cawthra Rd., Units 29 & 30, Mississauga, Ont. L5A 2X2. Tel. 416-270-3764. Fax: 416-270-4583. Telex: 06-3666. Kitchen equipment, vertical lift and industrial conveyors, material handling equipment, custom washers for food industry, etc. Parent company, Aero Tool Inc. (P.) B. Singh; (V.P.) A. Elgharini; (Proj. Eng.) R. Dunkel; (Acct.) Ms. T. Singh. Annual Sales (B). Co. Size (A).
- KFW Canada, 20 Progress Dr., R.R. #1, Orillia, Ont. L3V 6H1. Tel. 705-326-6611. Fax: 705-326-8688. Precision machined aircraft parts. (G.M.) R. Finlayson. Annual Sales (D). Co. Size (D).
- ★K-G Packaging division of CCL Industries Inc., B001 Keele St., Concord, Ont. L4K 1B2. Tel. 416-669-9855. Fax: 416-669-6184. Sales offices, St. Laurent, Que. Delta, B.C. Aerosol sprays, paints, wood stains, varnishes, lock de-icers, engine starting fluids, lubricants and cleaners, automotive chemicals, aerosol insecticides. Parent company, CCL Industries Inc., Willowdale, Ont. (V.P. & G.M.) D. G. Lang; (V.P. Sales) P. Green; (Plant Mgr.) B. Nickason; (Reg. S.M. Delta) O. MacRae. Annual Sales (E). Co. Size (D).Ⓢ
- ★K & G Pool Products Ltd., 960 Railway Ave., Box 910, Penticton, B.C. V2A 7G1. Tel. 604-492-2727. Fax: 604-493-1138. Retail outlet, Kelowna, B.C. Division, Okanagan Spa Company, Penticton, B.C. Hot tubs and covers. Brands, "Sky", "Tomat", "Riverside", "Sunrise", etc. (P.) B. Kennedy; (Prod'n Mgr. & P.A.) B. Erb; (Sales Co-ord.) Ms. T. Maywood; (V.P.) V. Myers. Annual Sales (D). Co. Size (C).Ⓢ
- K Industries Ltd., B1BB - 59th St. E., Saskatoon, Sask. S7K 5Z6. Tel. 306-934-1116. "Proformer" and "Spectre" satellite dishes, "Whirlwind" rotary mower, "Moorhouse" post pounder for fences and guard rails, "Insta" portable office structures and semi-transportable bleachers, "Fleury" wheelchair lifts. (P. & G.M.) K. Fleury; (Prod'n Mgr.) R. Jones. Annual Sales (B). Co. Size (A).Ⓢ
- K. K. Precision Parts Ltd., 119 Oakdale Rd., Downsview, Ont. M3N 1W2. Tel. 416-742-5911. Fax: 416-742-5166. Telex: 065-27436. Division, Micro Machine & Tool Company, Downsview, Ont. Precision machined parts and assemblies, also numerical control machining. Parent company, Precisiontek Industries Ltd. (P.) Y. Shahinian; (V.P. & G.M.) W.A. Bruce; (P.A.) K. Aharonian. Annual Sales (C). Co. Size (B).
- ★K. & K. Tool Limited, [Les Outillages K. & K. Ltée.], B70 Aubry St., St-Jean-sur-Richelieu, Que. J3B 2H7. Tel. 514-347-4370. Fax: 514-358-1735. Moulds, dies, jigs, tools, etc. Brand, "K & K Tools". (P.) R. Kleiber; (V.P.) J. Keller; (G.M.) R. Runder. Annual Sales (C). Co. Size (B).Ⓢ
- ★K-Line Insulators Limited, 50 Passmore Ave., Scarborough, Ont. M1V 2T1. Tel. 416-292-2008. Fax: 416-292-2094. Branch offices, Dartmouth, N.S., Regina, Sask. Associates, K-Line Maintenance & Construction Limited, K-Line Equipment Leasing (Toronto) Ltd. and K-Tek Electro-Services Limited, Scarborough, Ont. Polymer suspension, guy strain and post-type insulators for power systems, RTV dispersion coating. (P.) A.J. (Tony) Carreira; (Dir.) K. Craig Kellett. Annual Sales (D). Co. Size (A).Ⓢ
- KLB Interiors Inc., 975 Fraser Dr., Unit 5, Burlington, Ont. L7L 4X8. Tel. 416-681-0711. Fax: 416-681-0712. Draperies and other window treatments including, spreads, cushions, headboards, quilting, etc. (P.) K. Bower; (V.P.) R. Jackson; (S.T.) Ms. A. Wilson. Annual Sales (B). Co. Size (A).Ⓢ
- K. L. K. Tool, Die & Machine Co. Ltd., 303 Bering Ave., Toronto, Ont. M8Z 3A5. Tel. 416-236-1218. Tools, dies, moulds, machines, etc. (P.) D. Lane; (V.P.) I. Stal; (S.T.) F. Kiss; (Plant Mgr.) A. Basciano. Co. Size (B).
- †K.M. Trading Ltd., 60 Rayette Rd., Unit 1, Concord, Ont. L4K 2G4. Tel. 416-669-6740. Fax: 416-669-3842. Plastic and paper bags, clothing boxes. (P. & C.O.O.) G. Matsubara; (V.P. Sales & Mktg.) Ms. L. Denis; (Prod'n Sup'r) S. Price; (Inv. Cont. Mgr. Purch.) Ms. D. Puddephatt. Annual Sales (C). Co. Size (B).Ⓢ
- ★K.M.C. Manufacturing Inc., 750 Warden Ave., Scarborough, Ont. M1L 4A6. Tel. 416-755-1161. Fax: 416-755-1487. Steel and vinyl replacement windows, steel storm doors and windows, insulated doors, steel security screens. Brand, "Rusco". (P.) H.L. Kessler; (V.P. Mfg.) J. McPhee; (P.A.) K. Lynch. Annual Sales (D). Co. Size (C).Ⓢ
- KMW Energy Systems Inc., 150 White Oak Rd., London, Ont. N6E 3A1. Tel. 519-686-1771. Fax: 519-686-1132. "The KMW Energy System" industrial combustion systems for bio-mass fuels.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

★ Indicates active exporter.

Ⓢ Uses direct sales force.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) B. Rosen; (Proj.Mgr.) A. Hogberg. Annual Sales (C). Co. Size (A).®
- ★K.N.T. Precision Industries Ltd., 125 Nugget Crt., Brampton, Ont. L6T 5H4. Tel. 416-793-3007. Fax: 416-793-3008. Design and manufacturing of plastic injection moulds and custom CNC machining.
(P.) W. Thom; (S.T.) Mrs. G. Thom; (Mfg.Mgr.) M. Wedgewood; (Engr'g Mgr.) P. Neudorf. Annual Sales (C). Co. Size (A).®
- ★KOM Inc., 145 Spruce St., Ottawa, Ont. K1R 6P1. Tel. 613-238-7766. Toll Free: 800-267-0443. Fax: 613-238-4621. Telex: 053-4733. Software that allows optical disk drive to emulate magnetic disk drives. Brands, "Optifile II", "OptiServer", "Optilogger".
(C.O.O. & G.M.) M. Zayed; (C.E.O.) R. Hamza, Ph.D.; (V.P. R&D) W. Bradley; (S.M.) G. Lambert. Annual Sales (C). Co. Size (A).®
- ★K.P. Bronze Limited, 16 Allaura Blvd., Aurora, Ont. L4G 3S5. Tel. 416-727-8706. Fax: 416-841-1070. Associate, K.P. Bronze Inc., Redford, Mich., U.S.A. Continuous cast bronze bars, finished machined parts, bushings.
(P.) K. Pecenkovski; (S.T.) Ms. D. Pecenkovski; (Purch.Mgr.) 8. Petkovski. Annual Sales (D). Co. Size (B).
- K.P. Manufacturers (Calgary) Ltd., 7403-30th St. S. E., Calgary, Alta. T2C 1N6. Tel. 403-279-7727. Office, hotel and motel furniture, restaurant and store interiors.
(P.) Mrs. K.F. Brown; (V.P.) M. Heppner. Annual Sales (D). Co. Size (C).®
- K & S Tool & Die Ltd., 1865 Sargent Ave. - Bay 21, Winnipeg, Man. R3H 0E4. Tel. 204-786-5515. Fax: 204-783-4625. Dies, moulds, jigs and fixtures, 3D copy-milling EDM work, engraving, designing and engineering.
(P.) P. Klein. Annual Sales (B). Co. Size (A).®
- ★K.S.F. Chemical Processes Ltd., 105 Lowther St. N., Cambridge, Ont. N3H 1X9. Tel. 519-653-6858. Pollution control equipment, pickle line design and "K.S.F." acid recovery system.
(P.) C. Tan; (V.P.Sales) R.J. Lackner. Annual Sales (B). Co. Size (A).®
- ★K-S-H Canada Inc., 7521 Tranmere Dr., Mississauga, Ont. L5S 1L4. Tel. 416-673-3345. Fax: 416-673-1459. "K-Lux" plastic decorator panels and wall facings, ventilating louvers, "Vent-A-Ridge", "Vent-A-Strip", plastic cleaner, "K-Lite" plastic light diffusion, prismatic lighting panels, and "Safe-T-Vue" clear acrylic and clear styrene glazing sheet.
(P. & C.O.O.) R. Falkenhain; (Purch. & Inv.Cont.Mgr.) Ms. K. Robinson; (Plant Mgr.) R. Skuce; (S.M.) H. Alaster. Annual Sales (D). Co. Size (C).®
- KSM Stainless Steel Fabricators Ltd., 5920 - 200A St., Langley, B.C. V3A 5X8. Tel. 604-533-3276. Fax: 604-533-6539. Custom made stainless steel products, restaurant equipment, containers, etc.
(P.) I. Smith; (S.T.) A. Knudsen. Annual Sales (B). Co. Size (A).®
- ★KSR INDUSTRIAL CORPORATION, 95 Erie St. S., P.O. Box 1060, Ridgetown, Ont. N0P 2C0. Tel. 519-674-5413. Fax: 519-674-0290. associate, Dresden Industrial Company, St. Marys, Ont. Auto, truck off-highway and recreational vehicle stampings and assemblies, complete door latch systems.
(P. & G.M.) R. Nunn; (S.M.) J. Pike; (V.P.Admin. & Purch.) R. C. Hills; (Compt.) R. Paling; (Mgr.Eng.) B. S. Brown; (Mat'ls Mgr.) 8. Sheeler. Annual Sales (E). Co. Size (D).
- ★KT Industries Ltd., 1130 Wall St., Winnipeg, Man. R3E 2R9. Tel. 204-783-7217. Fax: 204-783-8270. Branch plant, Fort Wayne, IN, U.S.A. Insulating tapes for the telecommunication industry, tear tapes and easy opening devices for the packaging industry, custom laminations, slitting and winding. Brands, "K-Pac", "K-Screen", "Step-Pac", "K-Block", "K-Stic".
(P.) L. J. O'Connor; (Mgr.Cdn.Sales) R. J. Krul; (Mgr. U.S.Sales) R. W. Hadden; (Ops.Mgr.) E. F. Dunsford. Annual Sales (D). Co. Size (D).®
- KVT Technologies Inc., 5375 Pulleyblank St., Oldcastle, Ont. NOR 1L0. Tel. 519-737-6072. Fax: 519-737-6083. Hot plate fusion machines, rotational-fusion machines, plastics drilling and boring systems, material handling systems. Parent company, KVT GmbH, Germany.
(P.) H. Oxenfarth; (V.P. & G.M.) W. Weber. Annual Sales (B). Co. Size (A).
- K-W Ornamental Iron Works Ltd., 72 Schaefer St., P.O. Box 756, Waterloo, Ont. N2J 4C2. Tel. 519-884-1311. Fax: 519-888-7670. Stairs, railings, fire escapes, etc.
(P.) J. Psutka. Annual Sales (B). Co. Size (A).®
- KWH Pipe (Canada) Ltd., 6539A Mississauga Rd., Mississauga, Ont. L5N 1A6. Tel. 416-858-0206. Fax: 416-858-0208. Sales offices, Anjou, Que., Cloverdale, B.C. Branch plant, Huntsville, Ont., Saskatoon, Sask. Associate, Canon Inc. Plastic pipe and fittings. Parent company, Oy KWH Pipe AB, Vaasa, Finland.
(P.) P. Maukola; (Cont.) Ms. M. Hallmark; (S.M.) P. Van Warmerdam. Annual Sales (D). Co. Size (D).®
- K Way Canada Inc., 300 Miner, Box 6000, Cowansville, Que. J2K 3S3. Tel. 514-263-7773. Fax: 514-263-8967. "K-Way" sportswear and accessories.
(P.) R. Fournier; (S.M.) L. Mathieu; (Plant Mgr.) D. Barlow. Annual Sales (D). Co. Size (D).®
- K & Y Diamond Ltée/Ltd., 2645 rue Diab, St. Laurent, Que. H4S 1E7. Tel. 514-333-5606. Resin, metal or tungsten carbide bonded diamond and borazon grinding wheels, polycut-boracut diamond cutting tools and polycut diamond drills.
(P. & S.M.) Mrs. K. Kirsh; (V.P.) M. Gillaume; (G.M. & P.A.) Y. Gillaume. Co. Size (A).
- Kabir Kouba Enr., 125 rue Aimé-Romain, Village Huron, Que. G0V 4V0. Tel. 418-842-3847. "Kabir Kouba" slippers and moccasins.
(Prop.) M. Sioui. Annual Sales (B). Co. Size (A).®
- ★Kadet Engineering Inc., 1528 Ifield Rd., Mississauga, Ont. L5H 3W1. Tel. 416-274-6019. Fax: 519-759-7902. Plant, Brantford, Ont. Propane steel cylinders.
(P.) C. Etchegoyen; (Plant Mgr.) J. Grasso. Annual Sales (D). Co. Size (B).®
- Kadoke Display Limited, 6155 Kestrel Rd., Mississauga, Ont. L5T 1Y8. Tel. 416-564-9790. Fax: 416-564-9797. Exhibition, travelling and P.O.P. displays.
(P.) G. Kadoke. Annual Sales (D). Co. Size (C).®
- Kafko Manufacturing Limited, 1231 Kamato Rd., Mississauga, Ont. L4W 2M2. Tel. 416-624-3000. Fax: 416-624-5234. Branch office, Brossard, Que. Subsidiary and For.Rep., Kafko Manufacturing Inc., Conyers, GA, U.S.A. "Kafko Pools" steel and vinyl pools, "8oston" metal fence.
(P.) W. Kindness; (S.T.) A. De Regt. Annual Sales (E). Co. Size (C).®
- Kainai Industries Ltd., P.O. Box 150, Standoff, Alta. T0L 1Y0. Tel. 403-737-3743. Pre-fabricated homes. Parent company, Blood Band, Standoff, Alta.
(P.) G. Eagle Bear; (G.M. & C.E.O.) W. Many Bears; (Mktg.) J. Mar; (Purch. Mgr.) 8. Red Crow; (Plant Mgr.) H. First Rider. Co. Size (C).
- Kaiser Aluminum & Chemical of Canada Limited, 191 Ash-tonbee Rd., Scarborough, Ont. M1L 2P2. Tel. 416-755-2261. Toll Free: 800-268-5733. Fax: 416-752-4325. Branch office, Montreal, Que. Aluminum extrusions and shapes. Parent company, Kaiser Aluminum & Chemical Corporation, Oakland, CA, U.S.A.
(Mfg.Mgr.) A. Bertoia; (Sales & Mktg.Mgr.) T. Porter; (Adv.) Ms. S. Siemek. Annual Sales (E). Co. Size (D).®
- ★Kakabeka Timber Limited, P.O. Box 78, R.R. #1, Kakabeka Falls, Ont. P0T 1W0. Tel. 807-473-9311. Fax: 807-473-9488. White and red pine, birch, black ash and cedar lumber, tongue and groove panelling, hardwood and strip flooring. Brand, "Kakabeka". Parent company, Shin Ho Group, Seoul, Korea.
(P.) N.M. Lim; (Prod'n Mgr.) G. McGinn; (S.M.) Z. Smiljanic; (G.M.) R. Racic. Annual Sales (C). Co. Size (B).®
- ★Kalish, H.G., Inc., 165 Oneida Dr., Pointe Claire, Que. H9R 1A9. Tel. 514-694-2390. Fax: 514-694-6552. Telex: 05-822774. Branch offices, Mississauga, Ont., Somerville, NJ, U.S.A. Pharmaceutical, chemical, cosmetic, food and household products packaging machinery. Brands, "Kalish", "Kalishmatic", "Kalishtronic".
For. Reps. in Mexico, Central and South America, U.S.A., Australasia, Scandinavia, Europe, Africa, South East Asia.
(Founder) H. G. Kalish; (P.) G. L. Lewis; (V.P.) J. Frost; (G.M.) L. Pallay; (Plant Mgr.) P. Balcar. Annual Sales (D). Co. Size (C).®
- ★Kalium Canada Ltd., 1200 - 1801 Hamilton St., Regina, Sask. S4P 4B5. Tel. 306-347-9111. Toll Free: (U.S.A.) 800-667-8080. Fax: 306-566-8200. Branch sales office, Toronto, Ont. Plant, Belle Plaine, Sask. Mining and refining potash ores. Parent company, S & P Chemicals Inc., Chicago, IL, U.S.A.
Exports handled by Canpotex, Saskatoon, Sask.
(P.) C.J. Kelly; (V.P.Sales) J.U. Huber; (P.A.) K.W. Ansell; (Ops.Mgr.) C.S. Mackay. Annual Sales (F). Co. Size (E).®
- ★Kam-Pac Forest Products Ltd., 782 Tagish St., Kamloops, B.C. V2H 1B7. Tel. 604-828-0330. Fax: 604-828-0343. Green and Kiln-Dried, metric, and export grades of lumber.
(P.) R. Sloper; (S.) 8. Swanson; (Plant Supv'r) T. Miskuski. Annual Sales (C). Co. Size (A).®
- Kam-Press Metal Products Ltd., 1201 Crestlawn Dr., Mississauga, Ont. L4W 1A7. Tel. 416-625-1222. Chassis, enclosures, brackets and cabinets for the electrical and electronic industry, custom sheet metal fabrication, exit light fixtures.
(P. & S.M.) M. M. Bobee; (Plant Mgr.) M. Laquintana. Annual Sales (C). Co. Size (B).®
- Kamloops Iron Works Ltd., 630 Kingston Ave., Kamloops, B.C. V2H 2C8. Tel. 604-376-5533. Pivot up boat loaders and wheelchair lifts.
(P.) S. Cope. Annual Sales (B). Co. Size (A).
- ★Kamro Lighting Products Ltd., 24 Vulcan St., Rexdale, Ont. M9W 4M9. Tel. 416-247-5318. Fax: 416-242-6829. Incandescent and fluorescent lighting fixtures. Brand, "Kamro". Parent company, Kaufel Group Ltd., Montreal, Que.
(P.) G. Simms; (Plant Mgr.) R. Arsenault. Annual Sales (D). Co. Size (C).®
- Kamron Inc., 353, rue St-Nicolas, Suite 303, Montreal, Que. H2Y 2P1. Tel. 514-849-4579. Fax: 514-849-3415. Ladies' and children's leather and synthetic leather belts, ladies' fashion clothing and hair products.
(P.) L. Klepper; (V.P.) Mrs. T. Nesciorek; (Mktg.Mgr.) Mrs. N. Marciano. Annual Sales (D). Co. Size (A).®
- Kamsack Mfg. Inc., Hwy. #8 S., Box 1928, Kamsack, Sask. S0A 1S0. Tel. 306-542-2303. Telex: 074-21611. Screen, jaw and cone chassis, stackers, surge bins, wash plants, conveyors, rock kickers and custom fabrication of aggregate equipment, also components, rubber and steel rollers, return idlers, crowned and lagged head pulleys, self cleaning wing type tail pulleys, take up frames.
(P. & G.M.) C. Broda; (Shop Foreman) T. Rausch. Annual Sales (C). Co. Size (A).
- Kan, Michael, Enterprises Inc., 82 Peter St., Toronto, Ont. M5V 2G5. Tel. 416-598-1161. Plants, Toronto, Scarborough, Ont. "Rouie" and "Rouie Petite" ladies' clothing.
(P.) M. Kan; (V.P.) P. Kan; (Cont.) G. Chung. Annual Sales (E). Co. Size (D).
- ★Kan-Roll Shutters Ltd., 263 Barton St., Unit 19, Stoney Creek, Ont. L8E 2K4. Tel. 416-662-1311. Fax: 416-662-3767. PVC and aluminum roll shutters.
(P.) G. Deess; (S.T.) Mrs. C. Deess. Annual Sales (B). Co. Size (A).®
- Kanada Bias Inc., 144 West 5th Ave., Vancouver, B.C. V5Y 1H7. Tel. 604-879-9304. Garment accessories, bias and slitting tapes.
(P.) Mrs. D. Henderson. Co. Size (A).®
- ★Kanata Electronic Services Ltd., 20 Baywood Rd., Unit 1, Rexdale, Ont. M9V 4A8. Tel. 416-745-0688. Fax: 416-748-3452. Telex: 065-27175. Cable assemblies, pressure sensors, custom electronic assemblies.
(P.) R. Stewart; (T.) Ms. B. Miller; (Prod.Mgr.) J. Miller; (Eng.) R. Shular. Annual Sales (C). Co. Size (A).®
- ★Kanata Hand Knits Inc., 6420 No. 1 Rd., Richmond, B.C. V7C 1T3. Tel. 604-273-3929. Fax: 604-272-4658. Plant, #130-11811 Voyageur Way, Richmond, B.C. "Kanata" wool sweaters, vests, pullovers, cardigans, mittens, socks, scarves and other knitted goods.
(P.) M. Mander. Annual Sales (B). Co. Size (A).
- ★Kanellakos, C. & Co., Limited, 151 Bay, Suite 405, Ottawa, Ont. K1R 7T2. Tel. 613-563-0367. Sponges and chamois. Brands, "Marvel", "Kallos", "Spungo", "Frina", etc.
For.Reps.: England; Greece; U.S.A.
(Mng. Dir.) C. Kanellakos. Annual Sales (A). Co. Size (A).
- ★Kaneng Industries Inc., 28 Rue Canvin, Kirkland, Que. H9H 4S4. Tel. 514-695-4710. Fax: 514-695-4153. Telex: 055-62171. Dryer drainage systems, calendar heating systems, water cyclol pumping systems.
(P.) R. Henzell; (S.M.) T. Holt; (Chief Eng.) W. White-law; (Proj.Mgr.) P. Henzell. Annual Sales (C). Co. Size (A).
- ★Kangas, R.W., Ltd., P.O. Box 1128, Hwy. #17 W., Ignace, Ont. P0T 1T0. Tel. 807-934-2282. Rough green pine, log home timbers, railroad ties, moulding, panelling, plants, etc.
(P.) R. Kangas; (Off.Mgr.) Ms. K. Rothenburger; (Mill Supv'r) L. Morrison. Annual Sales (C). Co. Size (B).
- ★Kanmet Casting Centre, 633 Margaret St., Box 3220, Cambridge, Ont. N3H 4S9. Tel. 519-653-7121. Fax: 519-

- 653-7604. Grey and ductile iron castings. Parent company, 698984 Ontario Ltd.
(G.M.) G. F. Biggs; (Mat'l's Mgr.) B. Gibson; (Projects Mgr.) L. Lauzon. Annual Sales (D). Co. Size (C).[Ⓢ]
- Kannen Industrial Supply, P.O. Box 69, Lively, Ont. P0M 2E0. Tel. 705-692-4757. Fax: 705-692-5525. Air movers for auxiliary ventilation, vent tubing.
(P.) D. Bast. Annual Sales (B). Co. Size (A).
- Kansteel Mfg. Inc., Box 1086, 2005 Pacific Ave., Brandon, Man. R7A 6A3. Tel. 204-727-1314. Fax: 204-727-3915. Steel fabricators, tanks, boilers, pressure vessels and warehouse steel.
(P. & G.M.) A. Kowalchuk; (Plant Mgr.) M. S. Yarema. Annual Sales (B). Co. Size (A).[Ⓢ]
- Kanuk Équipements de Pleine Nature Inc., 752 rue Rachel E., Montreal, Que. H2J 2H5. Tel. 514-527-1640. Telex: 055-62171. Sleeping bags, tents, backpacking gear.
(P.) L. Grenier; (S.M.) P. Doré; (G.M.) L. Brisson. Annual Sales (C). Co. Size (B).
- ★Kao-Didak Ltd., 10 Didak Dr., P.O. Box 41, Arnprior, Ont. K7S 3H2. Tel. 613-623-7901. Toll Free: 800-267-7373. Fax: 613-623-2886. Telex: 053-3548. Branch offices, Mississauga, North York, Ont. Associate, Kao Corporation, Tokyo, Japan. "KAO" and "Axiom" floppy diskettes for use in word processors and microcomputers. Parent company, KAO Corporation, Tokyo, Japan.
(P.) J. C. Wilson; (V.P.Mktg. & Sales) G. Vardi; (V.P.Mfg.) Y. Sobol; (Purch. & Mat'l's) P. Wallace; (Engr'g Mgr.) G. McKenzie. Annual Sales (E). Co. Size (D).[Ⓢ]
- ★Kapco Tool & Die Ltd., 3200 Devon Rd., Windsor, Ont. N8X 4L4. Tel. 519-966-0320. Fax: 519-966-6130. Tools, dies, jigs, fixtures for automotive sheet metal stamping.
(P. & G.M.) K. Watton; (Plant Mgr.) P. Horvath; (Off. Mgr.) Ms. S. Gillespie. Annual Sales (D). Co. Size (C).[Ⓢ]
- Kaplan's Mfg. Co. Ltd., 290 McDermot Ave., 3rd Floor, Winnipeg, Man. R3B 0T2. Tel. 204-942-4467. Fax: 204-942-6941. Slacks, jackets, shirts, etc. Brands, "Trailblazer", "Big Swede", "Princess Klad", "Gold Tassel", "Teez", "Kappies", "Mr. K".
(P.) D. A. Kaplan. Annual Sales (C). Co. Size (C).[Ⓢ]
- Kappler Canada Limited, 21 Ryan Place, Box 1687, Brantford, Ont. N3T 5V7. Tel. 519-752-4369. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-387-9326, (204, 306, 403, 506, 604, 709, 902) 800-387-0380. Fax: 519-752-2161. Manufacturer industrial protective clothing for limited use. Parent company, Kappler Safety Group Inc., Guntersville, AL, U.S.A.
(For. Reps., Kappler Europe, Nottingham, England.
(P.) G. Kappler; (Cust.Serv.) Ms. A. Maddalena. Annual Sales (C). Co. Size (C).[Ⓢ]
- Karae Enterprises, 519 Main St. E., Milton, Ont. L9T 3J2. Tel. 416-878-5492. Solid pine and oak furniture.
(P.) D. Rae Harnden; (G.M.) N. Tilstra. Annual Sales (C). Co. Size (B).
- ★Karapita Products and Technology Inc., 38 Robiner Dr., Willowdale, Ont. M2M 3R2. Tel. 416-222-2452. Ceiling/wall mounted arms for suspension of computers, scopes, monitors, hospital equipment. Brand, "Ivy Poles".
(P.) A.D. Karapita. Annual Sales (B). Co. Size (A).[Ⓢ]
- Kardam Manufacturing Ltd., R.R. #1, N. Talbot Rd., Windsor, Ont. N9A 6J3. Tel. 519-737-6125. Fax: 519-737-1656. Stamping Division: Metal stampings and assemblies such as glove box doors, battery trays, bumper brackets, seat hinges, etc.; Tool and Die Division: Blanking, forming, transfer, draw and hot form dies, design and build assembly machines, handling equipment, hard automation, welding fixtures, other gauges and heat seal operations.
(P.) K. F. Jahn; (Purch.Mgr.) D. Berthiaume; (V.P.Ops.) D. Jahn; (Compt.) Mrs. F. Diner; (Engr'g Mgr.) R. Shwery; (Q.C.Mgr.) L. Jahn; (Prod'n Cont.) Mrs. K. Leeson. Annual Sales (C). Co. Size (B).[Ⓢ]
- †Kardam Mfg. Inc., #113 - 11031 Bridgeport Rd., Richmond, B.C. V6X 3A2. Tel. 604-270-8071. Fax: 604-270-8051. "Daylitter" acrylic and glass skylights, acrylic awnings, circular and garden windows and roof hatches.
(P.) R. Kardam. Annual Sales (C). Co. Size (A).[Ⓢ]
- Karepak Ltd., 1077 Briere, St. Jerome, Que. J7Y 3P2. Tel. 514-438-4814. Toll Free: 800-363-3699. Fax: 514-438-4772. Plant, Toronto, Ont. "Ultraflame" firelogs and starters, firewood and kindling wood in bags. Parent company, Monto Industries, Toronto, Ont.
(P. & G.M.) G. Gazeille; (V.P.) Y. Gazeille. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Kargo Waste Equipment, 202 S. Blair St., Whitby, Ont. L1N 5S4. Tel. 416-430-7309. Fax: 416-430-2334. "KARGO" hydraulic rubbish compactors, balers and other recycling and waste equipment. Parent company, Ajax Material Handling Limited.
(P.) R. J.P. Yarnell, P.Eng. Annual Sales (D). Co. Size (B).[Ⓢ]
- Karhu Canada Inc., 1200 - 55th Ave., Lachine, Que. H8T 3J8. Tel. 514-636-5858. Fax: 514-636-5751. Telex: 05-822764. Plants, Cowansville, Drummondville, Que. "Karhu" cross-country skis, "Merrell" alpine footwear, "Titan" hockey sticks, "Jofa" hockey equipment, "Canadian" and "Koho" hockey sticks and equipment. Parent company, Karhu-Titan Oy, Helsinki, Finland.
(P. & C.E.O.) D. Barbor; (Dir.Fin.) M. Tafler; (Dir. Prod'n) A. Jormakka; (Cont.) Mrs. J. Aucoin; (Dir.Mktg.) G. Kaz; (Plant Mgr.) R. Bélanger; (Plant Mgr.) D. Caron; (Plant Mgr.) G. Raymond. Annual Sales (E). Co. Size (E).[Ⓢ]
- Karina Fasteners Ltd., 1250 Montee de Liesse, Ville St-Laurent, Que. H4S 1J4. Tel. 514-333-3137. Fasteners, hook and loop.
(Adv.) F. Huber.
- Karki Residential Improvements Limited, 51 Bentley St., Markham, Ont. L3R 3L1. Tel. 416-475-5460. Fax: 416-491-2228. "Perma Wood" cedar greenhouse windows and solariums.
(P.) J.O. Karki; (G.M.) K. McAleese. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Karlidon, Wilfred, Furniture Company Inc., 56 Canaan St., Strathroy, Ont. N7G 1L8. Tel. 519-245-2120. Fax: 519-245-4719. Branch office, Toronto, Ont. Subsidiary, Strathroy Furniture, Strathroy, Ont. Residential wood furniture including occasional tables, bedroom, dining-room suites, wall units, and curios, also contract work. Registered trade mark, Strathroy Furniture.
(P.) F. Batson; (G.M.) W. Strybosch; (Prod. & Eng. Mgr.) M. Matthews; (S.M.) D. Shepherd; (Admin.Mgr.) Mrs. K. Weingarten. Annual Sales (D). Co. Size (E).[Ⓢ]
- Karlsen Shipping Company Limited, 2089 Upper Water St., Box 9222, Stn. "A", Halifax, N.S. B3K 5M8. Tel. 902-423-7389. Fax: 902-420-9222. Telex: 019-21791. Plant, New Harbour near Blanford, N.S. Fresh and frozen fish.
(P.) M. Karlsen; (Plant Mgr.) G. Myra. Annual Sales (C). Co. Size (D).[Ⓢ]
- Karlspring Mineralwater Corporation, The, Box 659, 100 Mile House, B.C. V0K 2E0. Tel. 604-395-3222. Fax: 604-395-4536. Natural mineral water.
(P.) K. Post. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Karmay Heavy Stamping, 333 Market Dr., Milton, Ont. L9T 4Z7. Tel. 416-878-5571. Fax: 416-876-1519. Sheet metal panels, fenders, hoods, decks, doors, body sides, roofs, etc. Parent company, Cosma International.
(G.M.) D. De Mara; (Asst.G.M.) H. Schnepfer; (Asst. G.M.) S. Rodgers; (Mgr.Fin.) S. Turner; (Mgr.Mat'l's Plan'g) D. Van Schaik. Annual Sales (E). Co. Size (E).
- Karnes Kitchens, Houlton Rd., Woodstock, N.B. E0J 2B0. Tel. 506-328-3312. Warehouses, Fredericton, Saint John, N.B. Breads and rolls. Brand, "Karnes Quality Bakery Products". Parent company, Eastern Bakeries Limited, Saint John, N.B.
(P.) D.G. Hickingbottom; (G.M.) P. Karnes; (Plant Mgr.) R. Brown. Annual Sales (D). Co. Size (C).[Ⓢ]
- Karwald Industries Limited, 5115 Maingate Dr., Mississauga, Ont. L4W 1G4. Tel. 416-625-8452. Prefabricated wooden stairs.
(S.T.) G. Karker. Annual Sales (D). Co. Size (C).
- Kasco Atlantic Service Co. Ltd., 62-66 Howden Road, Scarborough, Ont. M1R 3E9. Tel. 416-757-1111. Toll Free: 800-268-6575. Fax: 416-757-9653. Kasco Food Equipment Sales and Service, Port Moody, B.C. Stainless steel material handling equipment, customized supermarket fish display table, meat cutting tools. Parent Company, Bairnco Corp., Maitland, FL, U.S.A.
(For. Rep. Kasco Inc., St. Louis, MI, U.S.A., Biro France, Paris, France.
(P.) P. Connolly; (V.P.) G. Pusome; (Cont.) B. Buderick; (Plant Mgr.) M. Atkinson; (P.A.) F. Theys. Annual Sales (D). Co. Size (D).
- ★Kates Millinery Inc., [Chapellerie Kates Inc.], 2050 Bleury St., Montreal, Que. H3A 2J5. Tel. 514-282-1431. Fax: 514-282-0898. Telex: 05-268661. Ladies' fur, fabric, straw, knitted thermoplastic and felt hats, knitted ski headwear. Brands, "Boutique Kates Canada", "Georgette".
(For.Reps., London, England; Clare, Ireland; Wohlen, Switzerland; Stockholm, Sweden; Caplin Furs, Kowloon, Hong Kong; New York, NY, U.S.A.
(P. & S.T.) M. Kates; (G.M.) M. Reider. Annual Sales (D). Co. Size (D).[Ⓢ]
- Kates, Murray, Inc., 19 Duncan St., Toronto, Ont. M5H 3H1. Tel. 416-593-1462. Fax: 416-593-8810. "Rose Marie Reid" and "Marena" ladies' swimwear, "Dotti" swimwear cover ups and sun dresses, "Casual Isle" ladies' sportswear.
(P.) M. Kates; (V.P.) T. Zucker; (Fin.) S. Lipper. Annual Sales (C). Co. Size (C).
- Katescorp Inc., 6650 St-Urbain, Montreal, Que. H2S 3G9. Tel. 514-273-9561. Toll Free: 800-361-0325. Fax: 514-273-7164. Branch office, Toronto, Ont. "Katesport", "Lady Kates" and "Kates Petites" ladies' coordinated apparel.
(P.) M. Lepler; (V.P.Mdsing) B. Gersovitz; (V.P.Mfg.) M. Alper; (Dir.Sales) D. Averbach; (Cont.) M. Weber. Annual Sales (D). Co. Size (E).[Ⓢ]
- Kaufert's Machine & Tool Co. Ltd., 43 Cleopatra Dr., Nepean, Ont. K2G 0B6. Tel. 613-225-0287.
(P.) E. Kaufert; (V.P.) R. Kaufert. Annual Sales (A). Co. Size (A).[Ⓢ]
- ★Kaufman Footwear, Div. of William H. Kaufman Inc., 410 King St. W., P.O. Box 9005, Kitchener, Ont. N2G 4J8. Tel. 519-576-1500. Fax: 519-742-0034. Telex: 069-55453. Branch office, Montreal, Que. Branch plant, 75 River Rd.W., Kitchener, Ont. Associate, Kaufman Footwear Corporation, Batavia, NY, U.S.A. Boots, shoes, slippers, etc. Brands, "Foamtreads", "Funtreads", "Kingtreads", "Sorels", "Defrosters", etc.
(Chmn.) W. H. Kaufman; (P.) I. E. Weber; (Sr.V.P.) W. John Loucks; (V.P.Fin. & S.T.) S. I. Snyder; (V.P.Mfg.) B. I. Weber; (V.P.Mktg.) J. R. Thomas; (Tech.Supt.) F. A. Harrison; (Purch.Mgr.) R. Hewitt. Annual Sales (E). Co. Size (G).[Ⓢ]
- Kaufman of Collingwood, The Furniture Division of William H. Kaufman Inc., 190 Balsam St., Collingwood, Ont. L9Y 3Y6. Tel. 705-445-6000. Fax: 705-445-2708. Showroom, The International Centre, Toronto, Ont. Plant, 201 Balsam St., Collingwood, Ont. "Kaufman Leather" and "Kaufman of Collingwood" furniture.
(P.) W. H. Kaufman; (V.P. & G.M.) T. H. Kaufman; (V.P.Fin. & S.T.) S. I. Snyder; (S.M.) Mrs. L. Barber; (Purch.Mgr.) M. J. Schmidt. Annual Sales (D). Co. Size (E).[Ⓢ]
- ★Kaun, Ed. & Sons Ltd., R.R. #1, Fort Frances, Ont. P9A 3M2. Tel. 807-274-7389. Fax: 807-482-2603. Kitchen cabinets, vanities, wall units, desks and computer tables.
(P.) E. Kaun; (Mgr.) Ms. J. Kaun; (Mktg. & Fin.) C. Kaun. Annual Sales (C). Co. Size (A).[Ⓢ]
- Kautex of Canada Inc., 3201 St-Etienne Blvd., Windsor, Ont. N8W 5B1. Tel. 519-974-6656. Fax: 519-974-6588. Automotive fuel tanks.
(P.) H. Schwochert. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★Kavanagh Foods Ltd., 2378 Canoe Ave., Coquitlam, B.C. V3K 6C2. Tel. 604-941-0731. Toll Free: 800-663-5614. Fax: 604-941-9720. Granola cereals, fruit and nut mixes, roasted nuts and spices.
(P.) J.G. Beach; (Mktg.Mgr.) Mrs. L. Bennett; (Prod'n Mgr.) R. Sand; (S.M.) M. Gage-Cole; (P.A.) B. Briggs. Annual Sales (D). Co. Size (B).[Ⓢ]
- Kawartha Packaging Ltd., 163 St.David St., Lindsay, Ont. K9V 4Z6. Tel. 705-324-5900. Toll Free: 800-461-7690. Corrugated boxes and containers.
(P.) K.R. Burt; (P.A.) Mrs. S. Philp. Annual Sales (C). Co. Size (B).[Ⓢ]
- Kawartha Wood Products Ltd., 2495 Haines Rd., Mississauga, Ont. L4Y 1Y7. Tel. 416-897-2200. Fax: 416-897-2317. Telex: 06-961347. Hardwood lumber, poles and piles.
(P.) A. Moldaver; (V.P.) H. Moldaver; (Off.Mgr.) L. Bain. Annual Sales (D). Co. Size (A).[Ⓢ]
- Kawneer Company Canada Limited, [La Compagnie Kawneer Canada Limitée], 1051 Ellesmere Rd., Scarborough, Ont. M1P 2X1. Tel. 416-755-7751. Fax: 416-755-1829. Branch offices, Dartmouth, N.S., Quebec, Montreal, Que., Ottawa, London, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Pointe Claire, Que., Scarborough, Downsview, Ont., Lethbridge, Alta. Architectural aluminum products, extruded shapes, curtain wall systems, entrances, windows, framing and facing systems, etc. Brands, "Narrow Line", "Core System", "Sealair Windows", "Shadowform", "Permanodic". Parent company, Kawneer Company Inc., Norcross, Atlanta, GA, U.S.A.
(V.P. & G.M.) R. G. Knapp; (Nat.S.M.) A. J. Beal; (P.A.) M. Janisse; (V.P.Mfg.) B. Pandey; (Mktg.Mgr.) R. Bull; (G.M.Lethbridge) K. Nixon; (Mgr.Downsview) K. Dwyer; (Mgr.Pointe Claire) F. Drouin. Co. Size (E).[Ⓢ]

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

Kay Gee Fashions Ltd., 37 Princess St., Winnipeg, Man. R3B 1K1. Tel. 204-947-0036. T-shirts, golf shirts, sweat tops and pants, etc. for sports and promotions.

(P.) R. Kooner; (Mgr.) D. Goyal. Annual Sales (B). Co. Size (B).

Kay-Son Steel Fabricators and Erectors Ltd., 25 Leeder Ave., Coquitlam, B.C. V3K 3V5. Tel. 604-524-4471. Fax: 604-524-9339. Iron and steelwork.

(P.) G.W. Kay; (V.P.) D.O. Price; (V.P.) D.W. Flostrand. Annual Sales (D). Co. Size (B).

Kayanna Inc., 5800 St. Denis St., Montreal, Que. H2S 3L5. Tel. 514-274-2407. Toll Free: 800-361-03B2. Fax: 514-274-5697. Ladies' sleepwear, loungewear, robes, leisurewear. Brands, "Kayanna", "Boka".

(Dir. Mktg. & Mdse.) R. Salhany; (Dir. Sales) P. Salhany; (Prod. Mgr.) R. Taraby. Annual Sales (D). Co. Size (C).⑤

Kaybar Fluid Power Limited, 1111 Flint Rd., Unit 15, Downsview, Ont. M3J 3C7. Tel. 416-736-1660. Fax: 416-736-9804. Telex: 06-218093. Branch offices, St-Laurent, Que., Vancouver, B.C. Hydraulic and pneumatic systems.

(P.) C. Kingston; (V.P.) E. Barnes; (Off. Mgr.) Ms. J. Dublack; (Sys.co-ord.) M. Webster; (Inv. Cont.) Ms. A. Temu; (Eng. Mgr.) J. Graetz. Annual Sales (C). Co. Size (A).⑥

Kaycan Ltée., 2505 Halpern, St-Laurent, Que. H4S 1N9. Tel. 514-334-7550. (P.) R. Rainville.

*Kayjon Graphiques Inc., 8660 Darnley Rd., Suite 100, Town of Mount Royal, Que. H4T 1M4. Tel. 514-738-6466. Fax: 514-738-6042. Printed materials including booklets, brochures, pamphlets, posters, advertisement materials and folding cartons.

(P.) J. James; (V.P.) H. Kanner; (Ops. Mgr.) L. Fontaine. Annual Sales (C). Co. Size (B).

Kaymar Limited, 5650 Iberville St., Montreal, Que. H2G 2B4. Tel. 514-270-7361. Branch office, Toronto, Ont. Lingerie, slips, nightgowns, pyjamas, peignoir sets, etc. Brand, "Kaymar".

(P. & G.M.) G. Klein. Co. Size (B).

Kaytronics Inc., 5800 Thimens Blvd., Ville St. Laurent, Que. H4S 1S5. Tel. 514-745-5800. Toll Free: 800-361-3390. Fax: 514-745-5858. Branch offices, Ottawa, Toronto, Ont., Vancouver, B.C. Plant, Montreal, Que. Precision resistors.

(P.) L. Kessler; (V.P.) K. Merkley. Annual Sales (E). Co. Size (B).⑥

*Kearney-National (Canada) Ltd., [Les Appareillages Electriques Kearney Inc.], 9240 boul. Langelier, St. Leonard, Que. H1P 2E1. Tel. 514-323-1274. Toll Free: 800-363-7757. Fax: 514-323-8543. "HX" fuse cutouts, disconnect switches, motor mechanisms, "Squeezon" connectors, live line tools, "Hi Line" fibreglass products, workmen's gloves, grounding devices. Parent company, Kearney-National Inc., White Plains, NY, U.S.A.

(Ops. Mgr.) M. St-Onge. Annual Sales (D). Co. Size (C).⑥

Keates-Geissler Pipe Organs Limited, 100 Frederick St. S., Acton, Ont. L7J 2C2. Tel. 519-853-1510. Branch offices, Saskatoon, Sask., Calgary, Alta., Vancouver, B.C. Pipe organs.

(P. & Plant Mgr.) D. M. Geissler; (S.T.) Mrs. J. McHugh. Annual Sales (B). Co. Size (A).⑤

Keating, W.J., Ltd. Div. of Dibblee Tools Ltd., 161 Oneida Dr., Pointe Claire, Que. H9R 1A9. Tel. 514-694-9830. Fax: 514-697-7012. Telex: 05-822633. Blocks, tackle for steel and synthetic rope, steel fabrication and machine work, welding, forging, etc.

(P.) W.A. Lloyd. Annual Sales (C). Co. Size (A).⑥

Keddco Mfg. Ltd., 645 Keddco St., Box 999, Sarnia, Ont. N7T 7K6. Tel. 519-336-2960. Fax: 519-344-3181. Telex: 064-76171. Branch offices, Edmonton, Calgary, Alta. Piping components, hose coupling, spectacle blind flanges, strainers and orifice plates, swage nipples and bull plugs. Brand, "Kedlock".

(P.) C.I. Keddy; (Cont.) W. Watson. Annual Sales (C). Co. Size (B).⑥

*Kedgwick Lumber Co. Ltd., C.P. 192, Kedgewick, N.B. E0K 1C0. Tel. 506-284-2744. Fax: 506-284-3111. Cedar shingles, hardwood boards.

(G.M.) J. St. Pierre. Annual Sales (B). Co. Size (A).⑤

Keeble, C., For Sails Ltd., 25 Dundas St. W., Belleville, Ont. KBP 3M7. Tel. 613-968-9723. Yacht sails, awnings, canvas covers for trucks and boats, convertible boat tops, etc.

(P.) C. Keeble; (S.T.) J. Kilpatrick. Co. Size (A).

Keeler Sales & Service (Kingston) Limited, 541 Montreal St., Kingston, Ont. K7L 4V6. Tel. 613-546-1766. Fax:

613-546-4768. Custom-made machinery, etc. Brand, "Keeler Road Sander".

(P.) D.P. Keeler; (G.M.) C.A. Keeler. Annual Sales (B). Co. Size (A).

Keenan Industries Limited, 2075-12th Ave. E., P.O. Box 15B, Owen Sound, Ont. N4K 5P3. Tel. 519-376-2310. Fax: 519-376-8055. Subsidiary, Canadian Foliage Co. Ltd., Owen Sound, Ont. Wood specialties, artificial wreaths, Christmas decorations, florist wire, frames. Brands, "Kaybee", "Keenan", "Pickle Picks" coloured toothpicks. Parent company, L. Tanguay (1986) Ltd.

(P. & G.M.) G. Morier; (Prod'n Mgr.) D. Crowhurst; (Off. Mgr.) H. Eggimas. Annual Sales (C). Co. Size (B).⑥

*Keene-Widelite Inc., 455 Dobbie Dr., Cambridge, Ont. N1R 5X9. Tel. 519-623-8820. Fax: 519-623-4435. Commercial and industrial indoor and outdoor lighting fixtures including fluorescent. Brands, "Keene", "Wide-lite", "K-W Fluorescent". Parent company, The Genlyte Group Inc., U.S.A.

(P.) D. Marshall; (V.P. Fin.) Ms. B. Curran; (V.P. Eng.) C. Rath; (Nat. S.M.) T. Madden; (Prod. Engr'g Mgr.) D. Estabrooks; (Mktg. Mgr.) Ms. C. McGlogan; (Prod'n Mgr.) C. Dudley; (Mat'ls Mgr.) B. Morrison. Annual Sales (E). Co. Size (D).⑥

*Keeno Corporation, Don Mills P.O. Box 223, Don Mills, Ont. M3C 2S2. Tel. 416-445-2090. "Spacehook" hanger extension device which permits more clothes to be hung from any existing closet rod.

(C.E.O.) S. Fox. Annual Sales (A). Co. Size (A).

Keepsake Traditions, 16 King St. S., P.O. Box 413, St. Jacobs, Ont. N0B 2N0. Tel. 519-669-1945. Plant, Elmira, Ont. Placemats, napkins, table runners, seat cushions, rocker sets, table cloths, quilts, pillow shams, etc. Parent company, St. Jacobs Country Store Ltd., St. Jacobs, Ont.

(P.) Mrs. G. Bradshaw; (S.T.) B. Bradshaw. Annual Sales (B). Co. Size (A).

*Keeso, J.H., & Sons Limited, P.O. Box 250, Hwy. #23 N., Listowel, Ont. N4W 3H4. Tel. 519-291-4890. Fax: 519-291-5641. Rough band sawn hardwood, including hard maple, beech, basswood, red and white oak.

(P.) H. Keeso; (V.P.) R. Keeso. Annual Sales (C). Co. Size (B).⑤

Keewatin Wood Products Ltd., 1300 Rockcliff Rd., P.O. Box 260, Keewatin, Ont. P0X 1C0. Tel. 807-547-2151. Fax: 807-547-2248. Kiln dried and planed lumber for furniture, or tongue and groove for saunas and cottages.

(P. & G.M.) G. Kroepfel. Annual Sales (B). Co. Size (A).⑥

*Keilhauer Contract Seating, 946 Warden Ave., Scarborough, Ont. M1L 4C9. Tel. 416-759-5665. Fax: 416-759-5723. Executive seating.

(P.) M. Keilhauer. Annual Sales (D). Co. Size (D).

*KELCOATINGS LIMITED, 97 White Oak Rd., London, Ont. N6E 1L8. Tel. 519-681-1140. Fax: 519-681-4263. Custom industrial and coil coatings.

(P.) S. M. Kelly; (V.P.) H. Eaton; (Off. Mgr.) R. John Lawson. Annual Sales (D). Co. Size (B).⑤

*Kelco Engineering Limited, 21 Heather Cres., London, Ont. N5W 4L6. Tel. 519-455-7140. Fax: 519-455-7145. Assembly hooks and speed rail parts for dry cleaners. Brand, "Kelco".

For. Reps.: U.S.A., England.

(V.P.) P. H. Billington; (V.P.) R. Mills. Annual Sales (A). Co. Size (A).⑥

*Kelk, George, Limited, 4B Lesmill Rd., Toronto, Ont. M3B 2T5. Tel. 416-445-5850. Fax: 416-445-5972. Telex: 06-966670. Branch office, Cologne, W. Germany. Associate, Kellex Ltd. Electrical, electro-optical, electromechanical and electronic equipment, wave and water level gauges, load cells for rolling mills, "Stedivolt" voltage regulators for the broadcast industry.

For. Reps.: United Kingdom, Australia, South Africa, Peru, Denmark, Austria, India, Italy, Japan, Belgium, Holland, Argentina, Mexico, Brazil, Turkey, Norway, Luxembourg, Switzerland, West Germany, Sweden, France, Chile, Spain, Taiwan, China, Indonesia, Thailand, Malaysia, Singapore, Philippines.

(P.) G. F. Kelk; (V.P. & G.M.) P. Kelk; (Plant Mgr.) F. E. Meijs; (S.M.) R. L. Ricciatti; (P.A.) C. Mackay; (Chief Eng.) M. Wise; (Mktg. Mgr.) G. Komuvesh. Annual Sales (D). Co. Size (C).⑥

*Keller Graphics Limited, 229 Niagara St., Toronto, Ont. M6J 2L6. Tel. 416-367-1032. Colour separations.

(P.) V. Keller; (T.) Mrs. M. Keller. Annual Sales (C). Co. Size (A).⑤

Kellervay Industries Ltd., P.O. Box 1201, Brantford, Ont. N3T 5T3. Tel. 519-756-7251. Fax: 519-756-1484. Waterbed components and furniture.

(P.) K. Vegh; (Head Foreman) S. Watts. Annual Sales (C). Co. Size (A).⑥

*KELLOGG CANADA INC., 6700 Finch Ave. W., Etobicoke, Ont. M9W 5P2. Tel. 416-675-5200. Fax: 416-675-5399. Branch offices, Dartmouth, N.S., Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C. Plants, London, Ont. Cereals, convenience processed potato products, flavoured crystals, frozen pies, waffles, etc. Brands, "Kellogg's", "Shirriff", "Rise N'Shine", "Mrs. Smith's", "Eggo". Parent company, Kellogg Company, Battle Creek, MI, U.S.A.

(P. & C.E.O.) J. Gourbin; (Exec. V.P., C.A.O. & S.) R. J. Sowards; (Sr. V.P. Fin. & Corp. Serv.) D. E. Kinnisten; (V.P. Mktg.) F. M. Jaques; (V.P. Sales) D. G. Graham; (V.P., Research & Nutrition) K. R. McMillan; (Dir. Info. Tech.) A. Dennis Wasyliv; (V.P. Diversified Foods Mfg.) G. A. Lackie; (V.P. Hum. Res.) R. F. Freel; (V.P. Sales) D. G. Graham; (T.) W. S. Posner; (Plant Supt. London) G. Shelton; (Dir. Logistics) A. McCormick. Annual Sales (G). Co. Size (G).⑥

*Kellough Brothers Limited, P.O. Box 119, Stettler, Alta. T0C 2L0. Tel. 403-742-3101. Fax: 403-742-1140. Associate, Kello-Bilt Industries Ltd, Stettler, Alta. Deep plows and deep tillage subsoilers, offset breaking, double wide offset, workdown and tandem flexible wing discs. Brand, "Kello-Bilt".

For. Reps. Flexi-Coil (Australia) Pty Ltd., Towomba, Queensland, Australia.

(P. & G.M.) V. Kellough; (S.M.) H. Kellough; (P.A. & Plant Mgr.) V. Kellough. Annual Sales (C). Co. Size (A).⑥

Kelly Sportswear Mfg. Ltd., 196 W. 6th Ave., Vancouver, B.C. V5Y 1K6. Tel. 604-879-8077. Toll Free: 800-663-5489. Fax: 604-879-6727. "Kelly Sport" T-shirts, golf and sweat shirts, twill and wrinkle sport shirts.

(P.) R. Booth; (Supv'r) Ms. L. Chan. Annual Sales (C). Co. Size (B).⑤

Kelowna Capital News Ltd., 287 Bernard Ave., Kelowna, B.C. V1Y 6N2. Tel. 604-763-7114. Newspaper publishers.

Annual Sales (C). Co. Size (B).⑤

Kelowna Daily Courier, a Division of Thomson B. C. Newspapers Limited, The, 550 Doyle Ave., Kelowna, B.C. V1Y 7V1. Tel. 604-762-4445. Parent company, Thomson Newspapers Ltd., Toronto, Ont.

(Publisher & G.M.) D. F. Doucette; (Adv. Mgr.) R. Harding; (Circulation Mgr.) C. Koops; (Mng. Editor) D. Henshaw. Co. Size (C).

Kelp Products International, B Codeco Crt., Don Mills, Ont. M3A 1A2. Tel. 416-391-3965. "Micro-Mist 100", "Aqua-Sorb", "Detox-a-Crop", "De-Thatch" biological fertilizers.

(P.) C.K. Williams; (S.M.) A. Williams; (P.A.) S. Benatar; (Plant Mgr.) A. Gentles; (Mktg. Mgr.) J. Williams. (See adv. page inside front cover Vol. 2). Co. Size (A).

Kelsey-Hayes Canada Limited, 1400 Windsor Ave., Windsor, Ont. N9A 6P3. Tel. 519-973-8422. Fax: 519-973-8443. Branch plants, Woodstock, St. Catharines, Ont. Automobile, truck and trailer wheels, hubs, rotors, brake drums, rims, stampings. Brand, "Kelsey-Hayes Canada". Parent company, Kelsey-Hayes Company, Romulus, Mich., U.S.A.

(S.T.) D.A. Robinson; (P.A.) K. Richards. Annual Sales (F). Co. Size (F).⑥

Kelsey Sportswear Ltd., 563 Notre Dame Ave., Winnipeg, Man. R3B 1S5. Tel. 204-786-1035. Fax: 204-783-3808. Men's, boys' and ladies' outerwear.

(P.) E. Filz; (V.P.) H.P. Filz. Annual Sales (C). Co. Size (C).⑤

Kelson Spring Products Ltd., 200 Fairbank Ave., Toronto, Ont. M6B 4C5. Tel. 416-789-0666. Fax: 416-789-1721. Upholstering, box springs and frames. Brands, "Kelson's", "Flex-o-Loc".

(P. & G.M.) H. Kelson; (Plant Mgr.) Mrs. I. Rende. Annual Sales (D). Co. Size (D).

Kelstan Plastic Products Ltd., 440 Phillip St. Units 6 & 7, Waterloo, Ont. N2L 5R9. Tel. 519-884-2880. Fax: 519-884-0102. Polypropylene laboratory drainage and process systems, marine holding tanks, etc. Brands, "Orion", "Proxylene", "Plastitanks", "Fastite", "Cee-jay". Parent company, Belling Group, Toronto, Ont.

(P.) B.D. Rose; (Mgr.) V.G. Snowden. Co. Size (A).⑥

Keltour Controls, 3385 Mainway, Burlington, Ont. L7M 1A6. Tel. 416-335-6000. Fax: 416-335-3142. Electrical, electronic, hydraulic and pneumatic control panels, graphic displays. Parent company, Kingsbury Canada Inc. (G.M.) R. J. Hammett; (S.M.) M. Medeiros; (Purch. Mgr.) D. Ellis; (Shop Foreman) G. Schemelzie; (Acct'g) Ms. M. Stevenson. Annual Sales (C). Co. Size (B).⑤

- Kemel Cartons Limited, 684 Dufferin Avenue, Winnipeg, Man. R2W 2Z4. Tel. 204-586-5896. Fax: 204-589-5940. Paperboards, corrugated boxes.
(P.) K. Marun. Annual Sales (A). Co. Size (8).
- ★Kemp Fisheries Ltd., P.O. Box 2635, Thunder Bay, Ont. P7B 5G2. Tel. 807-345-5281. Fax: 807-345-6237. Freshwater fish products. Parent company, A. Kemp Fisheries Inc., Duluth, Mn., U.S.A.
(G.M.) G. Humby; (Asst.G.M.) K. Maki; (Plant Mgr.) R. Humby. Annual Sales (D). Co. Size (B).
- Kempac Inc., 17800 rue Lapointe, Mirabel, Que. J0N 1L0. Tel. 514-433-1212. Fax: 514-435-2600. Telex: 05-835592. Custom packaging of liquids, creams, powders and waxes in plastic, glass, fibre and tube containers; also blow and injection moulding, screen processing.
(P.) L. Laing; (V.P.) M. Korenberg. Annual Sales (D). Co. Size (E).Ⓢ
- Kemp's Machining Company Inc., 1620 Charles St., Whitby, Ont. L1N 1B9. Tel. 416-668-9981. Fax: 416-430-3835. General machine shop and welding fabrications.
(P.) J.A. Kemp. Annual Sales (8). Co. Size (A).Ⓢ
- Kemsan Inc., Box 727, Oakville, Ont. L6J 5C1. Tel. 416-845-2271. Fax: 416-845-2186. Branch offices, Montreal, Que., Edmonton, Alta. Pesticides and pest control chemicals.
(P. & G.M.) R. Paul; (Mktg.) M. Jennings; (Purch.) Ms. S. Kaatz. Annual Sales (D). Co. Size (B).Ⓢ
- Kemtreet Div. CEK Mfg. Ltd., P.O. Box 100, Streetsville Postal Stn., Mississauga, Ont. L5M 2B7. Tel. 416-826-8295. Fax: 416-826-3188. Telex: 06-97742. Chemicals for water treatment. Parent company, CEK Mfg. Ltd., Mississauga, Ont.
(P.) J.R. McKay; (C.F.O.) D. McLean; (Dir.Mfg.) R. Andreasen. Annual Sales (C). Co. Size (E).Ⓢ
- Ken Den Crests Limited, 9972-67 Avenue, Edmonton, Alta. T6E 0P5. Tel. 403-436-0102. Fax: 403-438-2892. Imprints for garment decoration, banners.
(P.) K. L'Heureux; (Prod.Mgr.) B. L'Heureux; (P.A.) D. L'Heureux. Annual Sales (B). Co. Size (A).
- Ken Mar Doors Limited, P.O. Box 518, Napanee, Ont. K7R 3S5. Tel. 613-354-3396. Fax: 613-354-5306. Electrical operators, overhead garage doors, truck and trailer doors.
(P. & G.M.) K. D. Collins; (G.S.M.) M. Green; (Acct.) I. Hrynchysyn; (P.A.) C. Leaver. Annual Sales (B). Co. Size (B).
- KenMar Doors Ltd., 201 Richmond Blvd., Box 518, Napanee, Ont. K7R 3S5. Tel. 613-354-3396. Fax: 613-354-5306. Sales division and warehouse, Rexdale, Ont. Sectional overhead doors, gates, commercial and residential electric operators, insulated and non-insulated doors, steel, wood, aluminum, and fiberglass truck doors, complete line of hardware.
(P. & G.M.) K.D. Collins; (Mgr.Mat'ls) C. Leaver; (Acct.) Miss I. Hrynchysyn; (Toronto Serv.) V. Milligan. Annual Sales (D). Co. Size (B).Ⓢ
- Kenalty Industries Limited, 95 West Dr., Bramalea, Ont. L6T 2J6. Tel. 416-453-0460. Fax: 416-453-1909. Laundry and dry cleaning detergents and chemical compounds. Brand, "Kentex".
(P.) B. Kenalty; (V.P.) K. Kenalty. Annual Sales (C). Co. Size (A).Ⓢ
- ★Kendall Canada Inc., P.O. Box 570, 1100 Curity Ave., Peterborough, Ont. K9J 6Z6. Tel. 705-749-9747. Fax: 705-749-4104. Telex: 06-963639. Associate, The Kendall Company, Mansfield, Mass., U.S.A. Hospital dressing, urology products, adult incontinent care products, medical specialties, intravenous solutions & nutritional products, first aid products, elastic supports. Brands, "Curity", "Telfa", "Webcol". Parent company, CDK Acquisition Corporation.
(P.) G. S. Khan; (V.P.Mfg.) L. Pattee; (V.P.Pers.) K. J. Heard; (V.P.Fin.) J. C. Nellinger; (Mktg.Dir.Nat.Acct.) W. A. Smyth; (Mktg.Dir.Home Healthcare Div.) A. Ferguson; (Cont.) R. L. Tait; (Mat'ls Mgr.) R. Ethier; (Mktg.Dir.Hospital Div.) D. Schultz; (Purch.Mgr.) T. Warzek; (Nat.Sales Dir.) J. Mancini. Annual Sales (E). Co. Size (E).Ⓢ
- Kendan Manufacturing Limited, 770 Division Rd., Box 937, Windsor, Ont. N9A 6P2. Tel. 519-966-1770. Fax: 519-966-7866. Diesel engine components, rocker arm assemblies, roller valve lifters and camfollowers, engine oil and transmission hydraulic pumps, connecting rods and bearing caps.
(P.) K. Bryan; (V.P.) V. Singh, Ph.D.; (Mktg.Mgr.) A. Dzugan; (P.A.) B. Bryan; (Plant Mgr.) M. A. Strome. Annual Sales (E). Co. Size (E).Ⓢ
- Kenden Industries, 150 Mill St., Box 310, Carleton Place, Ont. K7C 3P4. Tel. 613-257-3678. Fax: 613-257-5088. Laminators of vinyl wall panels, chipboard gypsum hardboard and plywood for cabinets, mobile homes and recreational vehicles. Brand, "Kenden Vinyl Board".
(P. & Mng.Dir.) J. E. Chapman. Co. Size (A).
- ★KENEBC (GALT) LIMITED, Box 126, 1 Mitten Crt., Cambridge, Ont. N1R 5S9. Tel. 519-654-9530. Toll Free: (U.S.A.) 800-265-2740. Fax: 519-658-2353. Branch office, Kenmore, NY, U.S.A. Wave washers for automatic transmissions, diaphragm springs for clutches, Belleville springs.
(Chmn.) R.F. Mitten; (P.) R. Mitten; (G.M.) B. Del Rio. Annual Sales (C). Co. Size (8).Ⓢ
- Kenerik Machinfabrik Corp.Ltd., P.O. Box 86, Hwy.#47 & Front St., Goodwood, Ont. L0C 1A0. Tel. 416-642-1925. Fax: 416-852-7680. "Golden Gate" keg valves, "Kenerik" uncasers, packers, case washers.
(P.) J.E. Toby. Annual Sales (8). Co. Size (A).
- ★Kenhar Products Inc., P.O. Box 1508, Guelph, Ont. N1H 6N9. Tel. 519-763-3675. Toll Free: (U.S.A.) 800-265-2724. Fax: 519-763-1472. Associate, Westfork Sales Ltd., Burnaby, B.C. Forks and attachments for material handling vehicles, calipers to measure lift truck fork arm wear. Parent company, Kenhar Products Holdings Inc., Guelph, Ont.
For.Reps., Westfork Nelson, Inc., Seattle, WA, Buena Park, CA, Kenhar Repco Marketing Inc., Atlanta, GA, Dallas, TX, U.S.A.; Mechforge Kenhar Ltd., South Yorkshire, England; Sammi Kenhar Products Co., Inchon, Korea.
(Chmn.) S.R. Snyder; (P.) W.J. Harrison; (V.P. & G.M.) A.F. Spinelli; (Dir.Mktg.) R.D. Varilek; (V.P.Fin.) J. Hoy. Annual Sales (E). Co. Size (D).Ⓢ
- ★Kennametal Inc., Macro Division, 1651 Kingsway Ave., Port Coquitlam, B.C. V3C 1S3. Tel. 604-941-9611. Fax: 604-941-3525. Telex: 04-353516. Tungsten and titanium carbides, diamond setting matrix powder, etc. Brands, "Kenface", "Kentach", "Macro", "Kendex", "Kennametal", "Kennertium", "Kengrit". Parent company, Kennametal Inc., Latrobe, Pa., U.S.A.
For.Reps.: Kennametal International S.A.; Kennametal Australia; New Metals and Chemicals Corp., Shinwa & Co. Ltd., Japan; D. Drukker and Z.N.N.V. for U.K. and Continental Europe; O'Sung International Ltd. for Korea.
(Plant Mgr.) G.I. Holmgren; (Cont.) Ms. V. Gochuico; (Mktg. Mgr.) J.D. Morris. Annual Sales (D). Co. Size (C).Ⓢ
- Kennametal Ltd., 1425 The Queensway, Toronto, Ont. M8Z 1T4. Tel. 416-252-7851. Fax: 416-252-4034. Telex: 06-984504. Sales offices, Lachine, Que., Windsor, Ont., Winnipeg, Man., Edmonton, Alta., Richmond, B.C. Branch plants, Toronto, Ont., Victoria, B.C. Carbide tools and dies, toolholders, etc. Brands, "Kennametal", "Kendex", "Kenturn", "Kenloc". Parent company, Kennametal Inc., Latrobe, PA, U.S.A.
(V.P. & Mng.Dir.) G. W. Roland; (P.A.) Mrs. E. Nicholson; (Plant Mgr.) W. Spiske; (G.S.M.) M. David Green. Annual Sales (E). Co. Size (E).Ⓢ
- ★Kennedy Park Print & Litho Ltd., 201 Bently St., Markham, Ont. L3R 3L1. Tel. 416-474-1084. Fax: 416-474-1243. Plant, #45-67 Steelcase Rd.W., Markham, Ont. Commercial lithographic film and printing.
(P.) J. Belanger; (V.P.) R. Barnes; (Cont.) E. Johnson; (Plant Mgr. Print) R. Johnstone; (Plant Mgr. Film) 8. Halstead. Annual Sales (C). Co. Size (B).
- Kennedy's Flags, a Division of Kennedy's Specialty Sewing Limited, Box 250, 2 Guelph Rd., Erin, Ont. N0B 1T0. Tel. 519-833-9306. Fax: 416-669-4795. Flags, canvas and nylon goods, sewing specialists. Brands, "Kennedy Flags", "Kennedy's of Erin".
(Prop.) Ms. B. Broughton. Annual Sales (B). Co. Size (A).Ⓢ
- ★Kenney & Ross, Limited, R.R.#3, Port Saxon, N.S. B0T 1W0. Tel. 902-637-2616. Fax: 902-637-2511. "High Tack" liquid fish glue, "Norland" photoengraving glue, liquid gelatin.
For.Rep., Norland Products Inc., North Brunswick, NJ, U.S.A.
(P.) R. E. Norland; (V.P. & G.M.) O.E. Stoddard. Annual Sales (C). Co. Size (A).Ⓢ
- Kenny Industries Limited, 293 Rayette Rd., Unit 10, Concord, Ont. L4K 2G1. Tel. 416-738-1666. Fax: 416-738-9327. "Kraus & Naimer" cam operated rotary switches.
(P.) Miss W.D. Kenny; (G.M.) J. Williams. Annual Sales (B). Co. Size (A).Ⓢ
- ★KENROC TOOLS CORPORATION, 33 Memorial Dr., North Bay, Ont. P1B 4G6. Tel. 705-495-3252. Toll Free: 800-461-6140. Fax: 705-495-6118. Telex: 06-776180.
- Branch offices, Bathurst, N.B., Val D'Or, Ste-Julie, Que., Sudbury, Wawa, Elliot Lake, Ont., Winnipeg, Man., N. Vancouver, B.C. Associates, Kenroc Inc., Springfield, MO, U.S.A.; Kenroc Tools Pty.Ltd., Botany, N.S.W. Australia; Kometa Oy, Espoo, Finland. Tungsten carbide drill bits, DTH bits, drilling accessories, couplings, striking bars, drill steel. Brands, "Kenroc", "Craig", "Copperhead". Parent company, Secoroc A.8., Fagersta, Sweden.
(P.) S. Lundberg; (Prod'n Mgr.) 8. Hoggan; (S. & Cont.) J. Hagar; (Mktg.Mgr.) D. Mahoney; (Prod.Dev. Mgr.) S.D. Robinson. Annual Sales (E). Co. Size (E).Ⓢ
- ★Kenrod Steel Fabricating Limited, 86 Plant Farm Blvd., P.O. Box 1324, Brantford, Ont. N3T 5T6. Tel. 519-759-1453. Fax: 519-759-3752. Custom steel fabrication of floatation tanks, plate ducting, sign and lighting poles, mining equipment, water sewage equipment, precipitators, smokestacks, vessels, heavy platemwork, structural steel, oil refinery equipment, etc.
(P.) Ken Rodobolski; (G.M.) Kevin Rodobolski; (Plant Mgr.) J. Rodobolski. Annual Sales (C). Co. Size (B).Ⓢ
- Kensington Patty Palace Inc., 172 Baldwin St., Toronto, Ont. M5T 1L8. Tel. 416-596-6667. Pastry, Jamaican patties, meat by products.
(V.P.) M. Davidson.
- ★Kent, B. P., Flour Mills Ltd., P.O. Box 1509, 116 King St., Virden, Man. R0M 2C0. Tel. 204-748-1240. Fax: 204-748-1602. Telex: 07-502751. Plants, Virden, Man., Yorkton, Sask. "Prairie Dawn" and "Prairie Protein" hard wheat flour, pastry flour, stone ground whole wheat and rye, white and whole ground tricale flour, "Country Mill" grits, bran, shorts and middlings, oat bran and flour.
(P. & G.M.) W. C. Kent; (S.T.) K. Hunt. Annual Sales (D). Co. Size (B).Ⓢ
- Kent Homes Limited, P.O. Box 10, Debert, N.S. B0M 1G0. Tel. 902-662-2685. Fax: 902-662-3411. Sales office, Kentville, Bridgewater, Halifax, Truro, Sydney, Yarmouth, Amherst, New Glasgow, N.S., Moncton, Saint John, Fredericton, Bathurst, Sussex, N.B. Branch plant, Buc-touche, N.B. Pre-fab and sectional homes and cottages, mobile schools and homes, industrial trailers, trusses, construction camps, offices and homes. Brand, "Kent".
(P.) J.K. Irving; (G.M.) M.L. Matthews; (Plant Mgr. Debert) P. Raby; (Plant Mgr. Buc-touche) G. Robichaud; (Compt.) R. Smith; (Mktg.Mgr.) A. Turcotte; (S.M.) R. Harvey. Annual Sales (E). Co. Size (E).
- Kent Trusses Limited, Box 190, Sundridge, Ont. P0A 1Z0. Tel. 705-384-5326. Toll Free: (705) 800-461-7592. Fax: 705-384-7512. Branch offices, Iron Bridge, Timmins, Barrie, Pembroke, Sudbury, Ont. Wood roof and floor trusses, storage shed arches, "Westlam" and "TTS Wood-I" beams, Parallam and pre-engineered buildings.
(P.) M. Kent; (G.M.) W. Brownrigg; (S.T.) Ms. J. Kent. Annual Sales (D). Co. Size (D).Ⓢ
- KENTAIN PRODUCTS LIMITED, 55 Howard Pl., Kitchener, Ont. N2K 2Z4. Tel. 519-576-0994. Fax: 519-576-0919. Flexible PVC liners for all types of tanks and plastic linings for lagoons and ponds.
(G.M.) K. Lippert; (S.T.) Ms. H. Lippert. Annual Sales (B). Co. Size (A).Ⓢ
- Kentville Publishing, 1165 Commercial St., New Minas, N.S. B4N 3G1. Tel. 902-678-2121. Toll Free: 800-565-5078. Fax: 902-678-4997. Branch offices, Berwick, Windsor, Wolfville, N.S. Plant, New Minas, N.S. Associates, Fundy Publishing, Mailman Publishing. Printing. Parent company, Cameron Publishing.
(Publisher) G. Austen. Co. Size (C).Ⓢ
- ★Kenyon, William, Inc., 585 Cabana St., P.O. Box 91, Granby, Que. J2G 8E2. Tel. 514-378-3141. Fax: 514-378-0526. Industrial nomex and kevlar webbings, carrier rope for the paper industry, "Kenyon" rope, "Kennylbond" spindle tape. Parent company, Wm. Kenyon & Sons, Ltd., Dukinfield, Cheshire, England.
For.Rep., Wm. Kenyon & Sons Inc., Piscataway, NJ, U.S.A. and France.
(V.P. & G.M.) G.A. Clark; (G.M.) D. Dubois. Annual Sales (C). Co. Size (A).Ⓢ
- ★Keramchemie Inc., 80 Scarsdale Rd., Don Mills, Ont. M3R 2R7. Tel. 416-449-6060. Fax: 416-449-6063. Telex: 06-966548. Process and pollution control systems for the steel industry.
For. Reps.: Lurgi Apparatebau, Frankfurt, Gewerkschaft Keramchemie, Siershahn/Ww/West Germany.
(P.) H. Reicher, P. Eng.; (G.M.) R. Plashkes. Annual Sales (D). Co. Size (A).
- ★Kerkhoff Doors Inc., 46192 - 5th Ave., Chilliwack, B.C. V2P 1M9. Tel. 604-792-1288. Toll Free: 800-663-6212, (U.S.A.) 800-663-8744. Fax: 604-792-0136.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- Specialty doors and windows. Parent company, Kerkhoff Industries Inc.
(C.E.O.) 8. Kerkhoff; (V.P.Mktg. & G.M.) C. Kerkhoff; (V.P.Fin.) A. Gill; (Plant Mgr.) N. Evans. Annual Sales (C). Co. Size (8).Ⓢ
- Kern Stationers Limited, 350 Adelaide St. W., Toronto, Ont. M5V 1R7. Tel. 416-593-0755. Fax: 416-593-1271. Subsidiary, Invitation House, Toronto, Ont.
(P.) 8. Kirshenbaum; (G.M.) D. Pirie; (S.M.) Ms. T. Kirshenbaum. Annual Sales (C). Co. Size (A).Ⓢ
- Kerr Bros. Limited, 956 Islington Ave., Toronto, Ont. M8Z 4P6. Tel. 416-252-7341. Fax: 416-252-6054. Telex: 06-967717. Confectionery.
(P.) W. Patterson; (Asst.Plant Mgr.) S. Payne; (Plant Mgr.) J. Petrilli. Co. Size (C).Ⓢ
- Kerr Controls Limited, Industrial Park, Box 1500, Truro, N.S. 82N 5V2. Tel. 902-895-9281. Fax: 902-893-4942. Telex: 019-34574. Branch offices, Charlottetown, P.E.I., Corner Brook, St. John's, Nfld., Moncton, Saint John, Fredericton, N.B., Halifax, Sydney, N.S. Associates: Merriam Holdings Ltd., Applied Computer Services Ltd., Dave Wilson Ski Shops Ltd., Wilson Fuel Co. Limited, Wentworth Valley Developments Limited. Warm air wood furnaces, hot water wood boiler and coils, cellulose insulation, sheet metal pipe, duct, fittings, refrigeration equipment and supplies. Brands, "Kerr", "Jetstream".
(P.) D. Wilson; (V.P. & Compt.) 8. Young; (V.P.Mktg.) A.H. Keirstead. Annual Sales (E). Co. Size (D).Ⓢ
- Kerr's Furs - Rickborn's Ltd., 154 Fischer Ave., P.O. Box 1798, The Pas, Man. R9A 1L5. Tel. 204-623-3791. Fur trimmed double parkas. Brand, "Northern Parka".
(P. & G.M.) 8.W. Rickborn. Co. Size (A).
- ★Kerr's Recognition Services Inc., #11 - 1598 S.E. Marine Dr., Vancouver, B.C. V5P 2R4. Tel. 604-325-0721. Fax: 604-325-0717. Full line of awards products, specialty advertising products, gold stamping, etc.
(P.) M. Kerr; (Mgr.) S. Pak; (S.T.) J. Kerr. Annual Sales (B). Co. Size (A).
- ★Kerrwil Publications Limited, 395 Matheson Blvd. E., Mississauga, Ont. L4Z 2H2. Tel. 416-890-1846. Fax: 416-890-5769. Branch office, St-Laurent, Que. Subsidiary, Megamedia Corporation. Trade magazines and reference publications including "Electrical Business", "CAD CAM & Robotics", "Le Monde De l'Electricite", "Automation Products and Technology", etc.
(P. & C.E.O.) J. W. Kerr; (Dir.Fin.) G. A. Poland. Annual Sales (D). Co. Size (C).Ⓢ
- Kershaw Manufacturing Canada Ltd., 3300 Marleau Ave., Box 1929, Cornwall, Ont. K6H 6N7. Tel. 613-938-6104. Fax: 613-933-8766. Telex: 05-811571. Branch office, Winnipeg, Man. Associate, Kershaw Manufacturing Co. Inc., Montgomery, AL, U.S.A. Railroad track maintenance machinery.
(Cont.) R. J. Lalonde; (S.M.) C. Gallop; (Plant Mgr.) A. Paulenco. Annual Sales (D). Co. Size (B).Ⓢ
- ★Kert Chemical Industries Inc., [Les Industries Chimiques Kert Inc.], 171 Fenmar Dr., Weston, Ont. M9L 1M8. Tel. 416-749-5220. Fax: 416-749-9533. Telex: 065-27171. Branch offices, Halifax, N.S., Ville St. Laurent, Que., Windsor, London, Ottawa, Sarnia, Ont., Calgary, Alta. Plant, Toronto, Ont. Associates, Eastern Chemicals, Halifax, N.S., SMC Chemical, Calgary, Alta. Cleaners and compounds, commercial low temperature dish washing/glass washing machines, traxit wire drawing lubricants. Brands, "Chem-Clean", "Chem-Cote", "Chem-Peel", "Kayclene", etc. Parent company, The Morgan Crucible Company PLC, England.
(C.E.O.) B. Tungate; (V.P.) K. Glugosh; (V.P.Fin.) T. Prebul; (V.P.) D. Sharp; (V.P.) D. Willis. Annual Sales (D). Co. Size (D).Ⓢ
- KESTER SOLDER, DIVISION LITTON CANADA INC., 1 Prince Charles Rd., P.O. Box 474, Brantford, Ont. N3T 5N9.** Tel. 519-753-3425. Fax: 519-753-0461. Brand, "Kester". Parent company, Kester Solder Co., Chicago, IL, U.S.A.
(P.) V. Kramer; (T.) W. G. Balan; (S.M.) J. Lloyd-Jones. Annual Sales (D). Co. Size (B).Ⓢ
- ★Ketchum Manufacturing Sales Ltd., 396 Berkley Ave., Ottawa, Ont. K2A 2G6. Tel. 613-722-3451. Fax: 613-722-5612. Associate, Komtech Plastics Corp. Metal stampings, custom injected moulded plastics, precision sheet metal fabrication.
For. Rep. Ketchum Manufacturing Company, Tadworth, Surrey, England.
(P. & Mng.Dir.) Mrs. I.C. Percival; (G.M.) C. A. Lalonde; (P.A.) G. Walter; (Plant Mgr.) B. Davis. Annual Sales (C). Co. Size (C).
- Kettle Creek Canvas Co. Ltd., 194 Main St., Port Stanley, Ont. N0L 2A0. Tel. 519-782-3318. Fax: 519-782-4617. Plant, St. Thomas, Ont. Registered trade mark, The Kettle Creek Canvas Co. Ltd.
(P.) W. Benko; (Dir.Retail) C. Cameron; (C.F.O.) M. Chandler; (P.A.) Miss J. Lavereau. Annual Sales (D). Co. Size (E).Ⓢ
- Kew Plate Inc., 2733 Kew Dr., Windsor, Ont. N8T 387. Tel. 519-944-3838. Fax: 519-966-1358. Telex: 064-77868. Automotive headrest insert assemblies. Parent company, Tamco Limited, Windsor, Ont.
(Chmn. & C.E.O.) L. Neal; (Exec.Ass.) Ms. C. LeBlanc. Annual Sales (C). Co. Size (A).Ⓢ
- Key Concrete Ltd., 8916-48 St. S.E., Box 788, Stn T, Calgary, Alta. T2H 2H3. Tel. 403-279-8161. Fax: 403-279-6027. Precast concrete steps, parking curbs, sidewalk blocks, pavers, etc., also ornamental iron railings, sound barrier fences, precast concrete basements and architectural concrete.
(P.) S. Heemskerk; (S.T.) Ms. A. Maria Heemskerk; (Shop Sup'r) H. Drunkemolle. Annual Sales (C). Co. Size (C).Ⓢ
- ★Key Marine Industries Ltd., 399 Alexander St., Vancouver, B.C. V6A 1C4. Tel. 604-681-3415. Fax: 604-681-0602. Telex: 04-51395. "Liebherr" marine and offshore cranes and marine repairs.
(C.E.O.) J. McFarlane. Annual Sales (C). Co. Size (8).Ⓢ
- Key Publishers Company Ltd., 59 Front St. E., Toronto, Ont. M5E 1B3. Tel. 416-364-3333. Fax: 416-861-1169. Associates: C.B. Media Ltd., 34747 Ontario Ltd., Ottawa Mag. Inc., Key West Publications, Clarco Communications Ltd., Key Porter Books Limited, 127639 Canada Limited, 114821 Canada Ltd., Key Pacific. Publishers of "Key to Toronto", "Toronto Life", "Canadian Business", "Quill & Quire", "Where Magazine", "Fashion Magazine", "London Magazine", "Key to Calgary", "Key to Victoria", "Key to Vancouver", "Canadian Art", "Small Business", "Ottawa Magazine", "Wedding Bells".
(P.) M. de Pencier; (S.) M. Rea; (V.P.) K. Rodmell; (C.F.O.) Ms. C. Hayes. Annual Sales (D). Co. Size (E).Ⓢ
- ★Key, W.R., Limited, 4770 Sheppard Ave. E., Agincourt, Ont. M1S 3V6. Tel. 416-291-6246. Fax: 416-291-4882. Contract manufacturers of sheet metal specialties; metal displays, stainless steel serving carts, electronic enclosures, etc.
(P.) G.W. Key; (P.A. & G.M.) T. Taylor; (Plant Mgr.) P. Stolzel. Annual Sales (C). Co. Size (B).Ⓢ
- Keybrand Foods Inc., 1326 Victoria St.N., Kitchener, Ont. N2B 3E2. Tel. 519-578-2940. Fax: 519-578-4701. Branch office, Waterloo, Ont. Dough, salads, pizza, lasagna, cabbage rolls.
(P.) 8. W. Strassburger; (G.M.) M. A. Costello; (S.M.) T. F. McLarnon. Annual Sales (D). Co. Size (8).Ⓢ
- ★Keyes Jewellers Mfg. Ltd., 5555 de Marseille, Montreal, Que. H1N 1J5. Tel. 514-255-9167. Fax: 514-252-0111. Telex: 05-828505. Manufacturers of fine fashion and gold jewellery earrings, necklaces, pins, pendants, rings, bracelets as well as a complete selection of men's jewellery, cufflinks etc.
For.Reps., Andrea Hunt & Assoc. Los Angeles, CA, Collections International, Miami, FL, Good as Gold Accessories, New York, NY, Andrea Hunt & Assoc., Honolulu, HI, U.S.A., Bryce Howard Consultants, Tokyo, Japan.
(P.) P.F. Keyes; (S.T.) I. Fisher; (V.P.Sales) E. L. Deutsch. Annual Sales (D). Co. Size (D).Ⓢ
- ★Keylitho Ltée., 3745 St-Jacques, Montreal, Que. H4C 1H4. Tel. 514-935-8288. Fax: 514-935-6996. Catalogues, annual and financial reports, brochures, manuals, etc. printers.
(P.) T.W. Ziemann; (V.P.) C. Jutras; (P.A.) J. Dumontet. Annual Sales (D). Co. Size (C).Ⓢ
- Keystone A & A Industries Ltd., 7280 River Rd., Richmond, B.C. V6X 1X5. Tel. 604-278-2151. Telex: 043-55516. "Keystone" styled mag and car wheels, also related accessories for O.E.M. and aftermarket.
(P.) H. Eppich; (Mng. Dir.) F. Van Pykstra. Co. Size (N/R).
- Keystone Business Forms, 13651 Bridgeport Rd., Richmond, B.C. V6V 1X1. Tel. 604-273-1341. Toll Free: (604) 800-972-1022. Fax: 604-273-4352. Sales offices, Calgary, Edmonton, Alta., Victoria, Kelowna, B.C. Carbonless or bond and carbon snap sets and continuous computer forms. Parent company, Paperboard Industries Corporation.
(G.M.) L.K. Mulvihill; (S.M.) J.H. Huffman; (Plant Mgr.) D. Richardson. Annual Sales (D). Co. Size (D).Ⓢ
- ★Keystone Canada Inc., 1001 Century Dr., Burlington, Ont. L7L 5J8. Tel. 416-681-1100. Fax: 416-634-9606. Branch offices, St. John's, Nfld., Dartmouth, N.S., Quebec, Montreal, Que., Mississauga, Ont., Winnipeg, Man., Saskatoon, Sask., Edmonton, Calgary, Alta., Richmond, B.C. Plant, Guelph, Ont. Associates and For.Reps., Keystone Valve (Australasia) Pty. Ltd., Nowra, Australia; Keystone (Canada) Ltd., Burlington, Canada; Keystone Brasil Ltda., Sao Paulo, Brazil; Keystone Europa 8.V., Breda, The Netherlands; Keystone Japan, Ltd., Kanagawa-Ken, Japan; Keystone Korea Ltd., Seoul, Korea; Keystone Mexico, S.A., Maucaplan de Juarez, Mexico; Keystone U.K. Ltd., Glasgow, Scotland; Keystone Valve (Singapore) Pte. Ltd., Jurong, Singapore; Keystone Nigeria, Lagos, Nigeria; Keystone Philippines, Manila, P.I. Valves. Brand, "Keystone Butterfly Valves", "Yarrow Products". Parent company, Keystone International Inc., Houston, TX, U.S.A.
For. Reps.: Keystone Armaturen, Monchengladbach, W. Germany; MPM-Keystone Spa., Lucca, Italy; Keystone Robinetterie, Arpajon, France; Keystone Vlinderkleppen, Rotterdam, The Netherlands; Keystone Valve Belgium, Merksem, Belgium; Keystone Flow Controls, Skui, Norway.
(V.P. & G.M.) G. Lovelock; (V.P.Sales) R. Williams; (Cont.) D. Wagstaff. Annual Sales (E). Co. Size (D).Ⓢ
- Keystone Industries (1970) Ltd., 5440 boul. Thimens, St-Laurent, Que. H4R 2K9. Tel. 514-333-7171. Toll Free: (416) 506, 519, 705, 709, 807, 902 800-363-1857, (204) 306, 403, 604 800-363-4996, (418) 514, 613, 819 800-363-5565. Fax: 514-333-6336. Branch plant, Thetford Mines, Que. Associate, French Dressing Inc. Ladies', men's, and girls' jeans, fashion overalls, shorts and shirts. Brands, "Blue Zone Jeans", "French Dressing Jeans", "Daniel Hechter Jeans", "Cassata Jeans", etc.
(P. & G.M.) L. Miller; (V.P.) H.S. Cobrin; (Ops.Mgr.) L. Mlynowski; (Cont.) S. Trochei; (S.M.) A. Cobrin. Annual Sales (D). Co. Size (E).Ⓢ
- Keystone Manufacturing (Plastics) Ltd., 3600 Danforth Rd., Scarborough, Ont. M1N 4C5. Tel. 416-694-6162. Plastic fabricators.
(P.) W. Edwards; (Plant Mgr.) T.L. Haines. Annual Sales (8). Co. Size (A).
- Keystone Millwork Ltd., 1383 Spruce St., Winnipeg, Man. R3E 2V8. Tel. 204-775-8036. Fax: 204-774-9339.
(P. & Mgr.) H. Hummelshoj. Annual Sales (C). Co. Size (A).Ⓢ
- ★Keytek Keyboards Canada Inc., 16 Mary St., Units 3&4, Aurora, Ont. L4G 3W8. Tel. 416-727-9491. Fax: 416-727-7118. "Inductric" custom full-travel electronic keyboards for all applications including harsh and heavy use environments, from word processing to point of sale environments.
(P.) M. Hargreaves; (G.M.) R. Poole; (Sr.Eng.) J. Law; (Prod'n Tech.) D. Travers. Annual Sales (B). Co. Size (A).
- ★Keyword Office Technologies Ltd., 2816 - 11th St. N.E., Calgary, Alta. T2E 7S7. Tel. 403-250-1770. Toll Free: 800-661-8161. Fax: 403-250-1964. Branch offices, Ottawa, Ont., Boston, MA, Washington, DC, Irving, TX, Chicago, IL, U.S.A. "KEYWORD 8000" and "KEYWORD SERVICEpak" disk-to-disk document translation system, "KEYWORD Softpak" WP document translation software, "KEYpak/WP Document Interchange", "KEYpak /SS Spreadsheet Interchange", "KEYpak /PG Graphics Interchange", and "KEYpak /IM Image Interchange".
For.Reps., Pacer, France, Nashua, Australia, Network Connection, UK.
(P. & C.E.O.) R. Blackshaw; (V.P. & G.M.) D. Boone; (V.P.Mktg.) J. Jaiswal. Annual Sales (D). Co. Size (C).Ⓢ
- Kiddies Kastle Inc., 1141 Roselawn Ave., Toronto, Ont. M6B 1C5. Tel. 416-787-1729. Fax: 416-787-8731. "Kamp Kiddies Kastle" bunting bags, car, pram and snow suits, coats and jackets.
(P.) D. Shama; (V.P.) Ms. R. Casa; (Prod'n Mgr.) Ms. M. Morabito; (Prod. Consultant) H. Szpigel. Annual Sales (C). Co. Size (C).Ⓢ
- Kiely, Martin, Co., Limited, 1830 Mullins St., Montreal, Que. H3K 1N8. Tel. 514-937-8975. Machinists, reconditioned laundry equipment.
(P.) M. Kiely; (S.) Mrs. P. Jutras; (S.M.) R. O'Grady. Annual Sales (8). Co. Size (A).
- Kilbank Manufacturing Inc., 1764 Oxford St. E., London, Ont. N5V 3R6. Tel. 519-659-6526. Fax: 519-451-7889. Ferrules.
(P.) G. William Kilbank. Annual Sales (A). Co. Size (A).
- Kilbank Screw Machine Inc., 4 Barrie Rd., St. Thomas, Ont. N5P 4B9. Tel. 519-631-4470. Fax: 519-631-3152. Small machined parts for the automotive industry

including throttle rods, brake rods, swivel nuts, inserts, guage connectors, flare nuts, and ferrules off transfer presses.

(P. & G.M.) B. J. Cholack; (Plant Mgr.) B. Stacey; (Purch.) T. Sheridan. Annual Sales (C). Co. Size (B).
Kildon Mfg. Ltd., 11 Boles St., P.O. Box 213, Ingersoll, Ont. N5C 3K5. Tel. 519-485-1593. Waterless hand-cleaner, lotion and liquid hand soap.

(P.) D. R. Rumble; (V.P.) N.J. Rumble. Annual Sales (A). Co. Size (A).

Kileel Foods Inc., 152 Prospect St., Fredericton, N.B. E3B 3L1. Tel. 506-458-9059. Egg rolls.

(P.) J. Kileel.

★Kilian Manufacturing Ltd., 75 Torlake Cres., Toronto, Ont. MBZ 1B7. Tel. 416-252-5936. Toll Free: (204,306,403,506,604,709,819,902) 800-268-0306, (416,418,514,519,613,705,807,819) 800-268-2183. Fax: 416-252-9695. Telex: 06-219674. Associate, Kilrol Inc. Unground ball bearings. Brand, "Kilian".

For.Reps.: Australia, New Zealand, United Kingdom, U.S.A.

(P.) C. G. Sale; (V.P.Sales) M. W. MacKenzie; (V.P.Mfg.) E. Rogers; (T.) A. Chan. Annual Sales (D). Co. Size (D).
Kilius Manufacturing Inc., 24 Westwyn Crt., Brampton, Ont. L6T 4T5. Tel. 416-457-1453. Store fixtures.

(P.) M. E. Kilius; (V.P.) G. Kilius. Co. Size (A).
Killam, W.E., Enterprises Ltd., 9 Mechanic St., P.O. Box 741, Waterford, Ont. N0E 1Y0. Tel. 519-443-7421. Labelers, packers, case sealers, adhesive systems, fillers, case coders, used and rebuilt processing equipment and supplies.

(G.M. & Plant Mgr.) R. Elliott. Annual Sales (A). Co. Size (A).
Killeen, C. A., & Sons Ltd., 55 Bentall St., Winnipeg, Man. R2X 2Z7. Tel. 204-633-9292. Aluminum windows, awnings and doors.

(P.) D.J. Killeen; (Plant Mgr.) E. Bosccke. Annual Sales (C). Co. Size (B).

★KIMBALL AIM SYSTEM CORP., 85 Advance Rd., Toronto, Ont. M8Z 2S9. Tel. 416-233-1131. Toll Free: 800-263-2361. Fax: 416-233-7792. Branch offices, Montreal, Que., London, Kitchener, Ont., Winnipeg, Man. Tags and pressure sensitive labels, "WHMIS" labels and software/hardware, bar coding systems, inventory control systems, scanning equipment, laser printing. Parent company, Larr Capital Corp.

(P.) E. Bayer; (V.P.Ops.) J. Bayer; (Cont.) R. Gittens. Annual Sales (D). Co. Size (C).
Kimberly-Clark Canada Inc., 90 Burnhamthorpe Rd. W., Mississauga, Ont. L5B 3Y5. Tel. 416-277-6500. Branch offices, Dartmouth, N.S., Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Mill, Terrace Bay, Woodlands Operation, Longlac, Ont. Branch plants, St. Hyacinthe, Que., Rexdale, St. Catharines, Huntsville, Ont. Paper specialties bleached sulphate wood pulp, lumber. Brands, "Kotex", "Kleenex", "Delsey", "Kimwipes", "Kintowels", "Kotex Lightdays", "Hi-Dri", "Kleenguard", "Boutique", etc. Parent company, Kimberly-Clark Corporation, Dallas, TX, U.S.A.

For.Rep., Kimberly-Clark Corporation, Export Department, Neenah, WI, U.S.A.

(P. & G.M.) A.R. Herrmann; (V.P.Fin.) T.E. Johnson; (Sr.V.P.Sales Logistics & Mktg.Res.) D.R. Murray; (V.P.Logistics) W.L. Osti; (V.P. Serv. & Ind'l) G.R. Griffin; (Dir.Hum.Res.) H.R. Jones. Annual Sales (N/R). Co. Size (N/R).
Kincort Cutting Tools Limited, 9 Elrose Ave., Weston, Ont. M9M 2H5. Tel. 416-743-9501. Fax: 416-743-6907. Carbide and high speed steel cutting tools.

(P.) R.S. Biggar. Annual Sales (B). Co. Size (A).

★KINDRED, 1000 Kindred Rd., Midland, Ont. L4R 4K9. Tel. 705-526-5427. Fax: 705-526-8055. Stainless steel sinks, "Colour Spectrum" asterite moulded colour sinks, drawn products. Brands, "Steel Queen", "Centurion", "Cuisinette", "Regal", "Rendezvous", "Vanessa", "Style Chef". Parent company, Emco Products for the Home & Family, Toronto, Ont.

For.Reps., Bahamas, Jamaica, Trinidad, U.K., U.S.A., Singapore, Hong Kong, Taiwan, Thailand, Malaysia, Philippines, Australia.

(V.P. & G.M.) C.J. De Jong; (Dir.Sales & Mktg.) S. Bajinski; (Fin.Mgr.) E. Parker; (Mfg.Mgr.) R. Miller. Annual Sales (D). Co. Size (D).
Kinematics Energy Systems Inc., R.R.#5, Belleville, Ont. KBN 4Z5. Tel. 613-966-7741. Associate, Forge Fireplace Systems, Belleville, Ont. "Forge" fireplace liners

for masonry fireplaces, fireplace blower systems, grills and air circulation kits.

(P.) J. Kinsman; (V.P.) W. Snyder; (S.T.) R. Snyder. Annual Sales (B). Co. Size (A).
★Kinetics Furniture, 110 Carrier Dr., Rexdale, Ont. M9W 5R1. Tel. 416-675-4300. Fax: 416-675-3854. Telex: 06-989621. Branch offices, Montreal, Que., New York, NY, Chicago, IL, Houston, TX, U.S.A. Furniture for office, institutional and healthcare markets.

(P.) J. Richard Howard; (V.P. & G.M.) A. Ross Kirwin; (V.P.Fin.) K. G. Slaney; (V.P.Mktg.) A. L. Gilmour; (Mgr. Purch.) G. Miike; (Mgr.Eng.) G. MacLeand. Annual Sales (D). Co. Size (D).
King Canning Incorporated, R.R. #1, Paincourt, Ont. NOP 1Z0. Tel. 519-352-7214. Fax: 519-352-5141. "Terio" canned whole and stewed tomatoes.

(P. & Cont.) Ms. G. Kay; (Prod'n) J. King. Annual Sales (D). Co. Size (B).
King Craft, a Division of R.L. Polk & Co. Ltd., 75 Ann St., P.O. Box 45B, London, Ont. N6A 4X1. Tel. 519-432-1171. Toll Free: 800-265-260B. Fax: 519-432-B43B. Sales offices, Toronto, London, Ont. Associate, Talbot Marketing, London, Ont. Advertising specialties, calendars.

(V.P. & G.M.) W.H. Goggin. Annual Sales (D). Co. Size (C).
★King Equipment Manufacturing Corp., 1401 Dundas St. E., Box 51B, Woodstock, Ont. N4S 7Z3. Tel. 519-539-6111. Fax: 519-539-3B60. Branch offices, Dartmouth, N.S., Ville d'Anjou, Que., Cambridge, Ont. Associates, Danco Equipment, Sask., Alta., Commercial Body Builders Ltd., New Westminster, B.C. "King" lowbed, dump, hopper, pneumatic tank, logging and custom semitrailers, pole and cable reel, hydraulic digger derricks, utility bodies, truck mounted cranes, aerial devices.

(P.) D. Hamilton; (Int'l S.M.) R.W. Ferrell; (V.P.Sales) R. Siple; (Trailer S.M.) D. Sinclair. Annual Sales (E). Co. Size (E).
King Metal Fabricators Ltd., 221a Waverley Road, Dartmouth, N.S. B2X 2C3. Tel. 902-434-0505. Fax: 902-434-6245. Tanks, and hazardous waste storage systems.

(G.M.) D. Myers; (Off.Mgr.) Ms. C. Myers; (Shop Foreman) S. Moore. Annual Sales (B). Co. Size (A).

King Packaged Materials Company, 3385 Harvester Rd., P.O. Box 699, Burlington, Ont. L7R 3Y5. Tel. 416-639-2993. Toll Free: 800-265-B4B7. Fax: 416-333-3730. Branch office and plants, Ste-Therese-de-Blainville, Que., Paris, Ont. Subsidiary, King Paving & Materials Company, Burlington, Ont. "Sakrete" blended cement and aggregate mixes, "Rol-Tex" ready-to-use stucco, "Top 'N' Bond", "Swift-Set", "Plug-Tite" and "Flow-Stone" concrete repair products, dry packaged shotcrete. Parent company, KPM Industries Ltd.

(P.) H. MacPherson; (Mktg.Mgr.) J. O'Neill; (S.T.) F. Whittaker; (Ops.Mgr.) A. Hartman; (S.M.Ind'l Prods.) B. Semkowski. Annual Sales (D). Co. Size (C).

★King Pesticides Limited, Campbell Ave. E., P.O. Box 99, Campbellville, Ont. LOP 1B0. Tel. 416-B54-2201. Fax: 416-B54-0813. Subsidiary, Biederman Packaging. Agricultural and domestic pesticides, polyethylene squeeze duster applicator, plastic grease cartridges, plastic extruding. Brands, "King", "Biederman Easy Squeezer".

(P.) Mrs. G.F. Biederman. Annual Sales (C). Co. Size (B).
★King Products Limited, 3150 Wharton Way, Mississauga, Ont. L4X 2C1. Tel. 416-625-1111. Fax: 416-625-06BB. Outdoor plastic signs, street furniture. Brand, "Channeline".

(P.) D.G. King, Jr.; (Cont.) E. Lawrie; (Plant Mgr.) J. King. Annual Sales (C). Co. Size (C).
★Kingroup Inc., P.O. Box 10BB, Chatham, Ont. N7M 5L6. Tel. 519-354-3210. Fax: 519-354-B155. Telex: 064-7B548. Research office, Listowel, Ont. Plant, (seed processing) Paincourt, Ont. Subsidiaries, King Grain Milling, King Grain Farm Service, King Agro, King Grain Limitada, Santiago, Chile, King Agro Inc., Blissfield, MI, U.S.A. Seed corn, cereals and soy beans, forages and canola, corn meal, flour and grits. Brands, "Pride", "King Brand", "Kingsoy". Parent company, Sanofi, Paris, France.

For.Reps., Dah Chong Hong Limited, Hong Kong; Rustica Semences, France.

(Chmn.) N.U. King; (P.) P. A. King; (Dir.Fin.) J. Simon; (V.P. & G.M.) J. Baudon; (Dir.Mktg.) D. Petrie; (Dir. Research) F. Scott-Pearse; (Dir.Milling & Farm Serv.) S. Moir; (Dir.Prod. & Int.Sales) G. Jenkins. Annual Sales (E). Co. Size (D).
Kings County Record, 593 Main St., Sussex, N.B. E0E 1P0. Tel. 506-433-1070. Fax: 503-432-6706. Printers and publishers of "Kings County Record", a weekly newspaper. Parent company, Cadogan Publishing Ltd., Newcastle, N.B.

(Publisher) D. Cadogan. Annual Sales (A). Co. Size (A).
Kings Wood Products, 30 Curtis Ave. N., Paris, Ont. N3L 3V3. Tel. 519-442-3029. Fax: 519-442-7700. Wooden boxes, crates and pallets, also wooden and cardboard reels.

(P.) D. Kings; (S.M.) G. Kings. Co. Size (B).
★KINGSBURY CANADA INC., 3385 Mainway, Burlington, Ont. L7M 1A6. Tel. 416-335-6000. Fax: 416-335-3142. Subsidiary, Keltour Controls Co. Automatic assembly and special purpose machinery. Parent company, Kingsbury Corporation, Keene, NH, U.S.A.

(P.) R. Hammett; (P.A.) D. Ellis; (Mfg.Mgr.) T. Robertson; (S.M.) R. Baker; (Eng'r Mgr.) G. Cockburn. Annual Sales (D). Co. Size (C).
Kingsleigh Industrial Co. Ltd., 1B5 Nipissing Rd., Milton, Ont. L9T 1R3. Tel. 416-B78-3502. Fax: 416-B7B-6937. Propane storage tanks and delivery units, pressure vessels, large diameter piping.

(P.) J. Kiss; (S.M.) R. Urch. Annual Sales (C). Co. Size (A).
★Kingsmill Foods Company Limited, 1399 Kennedy Rd., Unit 17, Scarborough, Ont. M1P 2L6. Tel. 416-755-1124. Fax: 416-755-44B6. "Kingsmill" vending machine chocolate powder, soup bases, crystal drink mixes, nutritional food mixes and cookies for the allergic, gourmet hot chocolate for retail, custom formulation and packing. Parent company, Nottawa Managed Investments Ltd., Toronto, Ont.

For. Reps., Nutricia, London, England, Le Moulin Du Pont, Paris, France.

(Chmn.) S. Stuart; (P.) Ms. D.A. Kingsmill; (G.M.) Mrs. C. MacDonald; (Consultant) W.G. Kingsmill. Annual Sales (C). Co. Size (A).
Kingsmill Aluminum Products Ltd., 280 Prince St., Truro, N.S. B2N 1C9. Tel. 902-B95-5773. Combination windows. Brand, "K.A.P." special.

(P.) W.H. Hutchinson. Co. Size (A).
★Kingston Anchors Ltd., P.O. Box 135, 143 Hickson Ave., Kingston, Ont. K7L 4V6. Tel. 613-549-2718. Fax: 613-459-2718. Hi-strength plow, lightweight and yachtsman anchors, davits and anchor rollers. Brand, "Kingston".

(P.) E. Petersen. Annual Sales (A). Co. Size (A).
★Kingston, Eric, Sales Limited, 162 Bentworth Ave., Toronto, Ont. M6A 1P7. Tel. 416-7B9-2691. Fax: 416-7B5-1B42. Custom designed hydraulic and pneumatic systems.

(Chmn.) A. Eric Kingston; (P.) T. Kingston; (Off.Mgr.) R. Poyner; (Prod. & Serv.Mgr.) B. Sewell; (Mktg.) R. Jackson. Annual Sales (D). Co. Size (B).
Kingston Lumber & Building Supplies Ltd., P.O. Box 460, Markland Rd., Kingston, N.S. BOP 1R0. Tel. 902-765-3321. Fax: 902-765-B543. Softwood lumber, trusses, wood mouldings.

(P.) J. K. Potter. Annual Sales (C). Co. Size (B).
Kingston Spinners (Canada) Limited, 306 Dalton St., Box 10B5, Kingston, Ont. K7L 4Y5. Tel. 613-544-5363. Telex: 066-3290. Yarns for the carpet industry from synthetic blends; twisting and heat setting of continuous filament yarn, spun yarns. Parent company, Carpita Corp., Toronto, Ont.

(P.) R.P. Halton; (V.P.Mfg.) R. Bajaj; (V.P.Fin.) M. Henthorn; (Plant Mgr.) J. Shaw. Annual Sales (D). Co. Size (E).
Kingston Whig-Standard Co., Limited, The, 306 King St. E., P.O. Box 2300, Kingston, Ont. K7L 4Z7. Tel. 613-544-5000. Fax: 613-544-6994. Branch offices, Napanee, Gananoque, Picton, Ont. Daily newspapers. Parent company, Nenny Limited.

(P. & Publisher) M. L. Davies; (Dir.Adv.) R. Johnston; (G.M.) J. Fred Madden; (S.T.) E. W. Shaule. Annual Sales (D). Co. Size (E).
★Kingsville Fishermen's Co. Ltd., Box 37, Kingsville, Ont. N9Y 2EB. Tel. 519-733-6534. Fax: 519-733-6959. Lake Erie perch, walleye, white fish, white bass and white perch fresh and frozen fillets.

(P.) C. Fraser; (Exp.Mgr.) J. Murray; (Plant Mgr.) T. Kasmarski. Annual Sales (D). Co. Size (C).
Kingsway Chocolate Company Limited, 1335 Fewster Dr., Mississauga, Ont. L4W 1A2. Tel. 416-625-8401. Fax: 416-238-9160. Dairy and ice cream ingredients and flavourings. Brands, "Insto", "Lescal", etc.

(P.) C. Fraser; (Exp.Mgr.) J. Murray; (Plant Mgr.) T. Kasmarski. Annual Sales (D). Co. Size (C).

For.Reps., Dah Chong Hong Limited, Hong Kong; Rustica Semences, France.

(Chmn.) N.U. King; (P.) P. A. King; (Dir.Fin.) J. Simon; (V.P. & G.M.) J. Baudon; (Dir.Mktg.) D. Petrie; (Dir. Research) F. Scott-Pearse; (Dir.Milling & Farm Serv.) S. Moir; (Dir.Prod. & Int.Sales) G. Jenkins. Annual Sales (E). Co. Size (D).

(P.) D.G. King, Jr.; (Cont.) E. Lawrie; (Plant Mgr.) J. King. Annual Sales (C). Co. Size (C).

★Kingroup Inc., P.O. Box 10BB, Chatham, Ont. N7M 5L6. Tel. 519-354-3210. Fax: 519-354-B155. Telex: 064-7B548. Research office, Listowel, Ont. Plant, (seed processing) Paincourt, Ont. Subsidiaries, King Grain Milling, King Grain Farm Service, King Agro, King Grain Limitada, Santiago, Chile, King Agro Inc., Blissfield, MI, U.S.A. Seed corn, cereals and soy beans, forages and canola, corn meal, flour and grits. Brands, "Pride", "King Brand", "Kingsoy". Parent company, Sanofi, Paris, France.

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† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) R. Murray; (Sales Mktg.) B. C. Cottrell; (P.A. & Plant Mgr.) A. Vietinghoff. Annual Sales (C). Co. Size (A).®
- Kingsway Counter Tops Limited, 293 Rayette Rd., Unit 5, Box 416, Concord, Ont. L4K 1C5. Tel. 416-661-7659. Postformed counter tops, custom laminations, etc.
- (P.) H. W. Haischt; (Mgr.) M. E. Lungal. Co. Size (A).
- Kingsway Knitting Mills, Division of Ontario Hosiery Mfg. Co. Inc., 120 Silver Star Blvd., Scarborough, Ont. M1V 4V8. Tel. 416-297-117B. Fax: 416-321-897B. Associate, Fabricolor Technology (Commission Dye House), 120 Silver Star Blvd., Scarborough, Ont. Mens' and children's fine hosiery, girls'/ladies' knee-hi's and leg warmers. Brands, "Kingsway", "Cushion Step", "For Feet Sake", "GothTex". Parent company, Ontario Hosiery Mfg. Co. Inc., Scarborough, Ont.
- (P.) S. Khimasia; (V.P.Mktg.) E. Voth; (Admin.Mgr.) Ms. N. Persaud; (G.M.) K. Murthy. Annual Sales (C). Co. Size (B).®
- ★KINNEAR INDUSTRIES CORPORATION LTD., 7880 Transmere Drive, Mississauga, Ont. L5S 1L9. Tel. 416-672-6922. Fax: 416-672-6860. Branch offices, Montreal, Que., Cambridge, Toronto, Ont., Vancouver, B.C. Plant, Cambridge, Ont. Rolling steel doors, electric door operators, etc. Brands, "Kinnear", "Akbar", "Atler", "K-Therm". Parent company, Kinnear Corporation, Columbus, OH, U.S.A.
- (V.P.) M. Rowe; (G.M.) P. Rae. Annual Sales (D). Co. Size (D).®
- Kinsmen Community Workshop, 300 - 15th Ave. E., Prince Albert, Sask. S6V 2N7. Tel. 306-764-3115. Fax: 306-763-4929. Pallets, survey stakes and laths, snow fence, tow ropes, garden hoes, etc.
- (Mng.Dir.) D. F. Bleier. Annual Sales (B). Co. Size (A).®
- ★Kippi Products Inc., 3135 Universal Dr., Unit 13, Mississauga, Ont. L4X 2E6. Tel. 416-624-3573. Fax: 416-624-8712. Plant, Saint John, N.B. "Kippi" safety disposable cigarette extinguisher ash trays.
- (C.E.O.) J.B. Winnacott; (G.M.) D. Jackson. Annual Sales (A). Co. Size (A).®
- ★Kirby Tool & Mold Inc., 5215 Walker Rd., Windsor, Ont. N9A 6J3. Tel. 519-737-1267. Fax: 519-737-1501. Plastic injection and compression steel molds, plastic injection molded products.
- (P.) L. Kirby. Annual Sales (C). Co. Size (C).®
- Kirchner Machine Limited, 2419 - 2nd Ave. N., Lethbridge, Alta. T1H 0C1. Tel. 403-328-556B. "Kirchner" cultivators, land levellers, irrigation pipe trailers, ditchers, row crop sprayers, bale wagons, round bale handling equipment, pivot track and pitch fillers, track removers, three point cultivators, circular harrows, sub-soiler, sugar beet harvesting equipment, swath fluffer, ridgers.
- (G.M.) H. A. Kirchner; (S.M.) J. Kirchner; (Off.Mgr.) M. Kirchner. Annual Sales (C). Co. Size (A).®
- Kirkland Metal Shop Ltd., 6158 East Blvd., Vancouver, B.C. V6M 3V6. Tel. 604-261-2525. Co. Size (A).
- Kirkland & Rose Ltd., 2480 Viking Way, Richmond, B.C. V6V 1N2. Tel. 604-270-2611. Toll Free: (604)800-972-0651, (306)800-667-3724. Fax: 604-270-8002. Telex: 04-507835. Branch offices, Saskatoon, Sask., Calgary, Edmonton, Alta. Plants, Calgary, Alta., Richmond, B.C. Associate company, Roseland Manufacturing Co. Ltd., Vancouver, B.C. Bread and cake mixes, vanilla, pie fillings, etc. Brands, "K&R", "Tastee", "Roseland".
- (Chmn.) J. M. Rose; (P.) R. G. Cooper; (V.P.Sales & Mktg.) J. D. Rose. Annual Sales (E). Co. Size (C).®
- Kirkpatrick's Inc., 2600 John St., Unit 123, Markham, Ont. L3R 3W3. Tel. 416-475-2206. Heavy leather products, police and security equipment, sample cases.
- (P.) R. L. Peirce; (Prod.Mgr.) B. W. Lindsay. Annual Sales (B). Co. Size (A).®
- Kirk's Sheet Metal Products, Box 222, Three Hills, Alta. T0M 2A0. Tel. 403-443-5911. Automatic coal furnaces and self-cleaning stokers. Brand "Kirk's".
- (Partner) V. Wiebe; (Partner) N. Kirk; (Bookkeeper) Ms. S. Wiebe. Annual Sales (B). Co. Size (A).®
- Kirkwood Cabinets (1986) Ltd., 430 Mt. Edward Rd., P.O. Box 20105, Sherwood, P.E.I. C1A 9E3. Tel. 902-566-5354. Fax: 902-566-3743. Kitchen, bath, component and office cabinetry.
- (P.) N. Kirkpatrick; (Foreman) K. Smith; (Prod.Mgr.) R. Kinnon. Annual Sales (B). Co. Size (A).®
- ★Kisko Products, A Division of 329985 Ontario Limited, 210 Telson Rd., Markham, Ont. L3R 1E6. Tel. 416-475-8080. "Kisko" non-carbonated beverage, "Kisko Kids" freeze bars, also custom portion packaging of liquids and semi-liquids.

- (P. & G.M.) L. Josephs; (S.) Mrs. G. Josephs. Annual Sales (C). Co. Size (A).
- Kitchen Craft of Canada Ltd., 1180 Springfield Rd., Winnipeg, Man. R2C 2Z2. Tel. 204-224-3211. Fax: 204-668-7955. Telex: 07-55315. Branch offices, Brampton, Ont., Edmonton, Alta. Modular kitchen cabinets and post formed counter tops.
- (P. & S.M.) J. Rademaker; (G.M. & S.T.) H. Buller; (P.A.) B. Rademaker; (Plant Mgr.) E. Boschman; (Br. Mgr. Brampton) M. Buller; (Br. Mgr. Edmonton) K. Larsen. Annual Sales (D). Co. Size (E).®
- ★Kitchen Fantasy, 1885 Baron Rd., Kelowna, B.C. V1X 6W2. Tel. 604-763-1750. Fax: 604-762-5242. Traditional and European kitchen and bathroom cabinets, mirror frames, hotel and office furniture, shelving systems, china cabinets, custom wood products. Parent company, Okanagan Prime Products Incorporated, Kelowna, B.C.
- (P.) T. G. Jennens; (V.P.) T. Guidi; (Purch.) D. May; (Prod'n Mgr.) T. Davis. Annual Sales (C). Co. Size (B).®
- Kitchener Beverages Limited, 310 Fairway Rd. S., Kitchener, Ont. N2C 1X3. Tel. 519-893-7160. Bottlers of "Pepsi-Cola", "Orange Crush", "Hires Root Beer", "7-Up", "Pure Spring", "Dr. Pepper".
- (P.) Ms. S.A. Reid; (Cont.) M. Weins. Annual Sales (D). Co. Size (C).®
- Kitchener Forging, 250 Shirley Ave., Kitchener, Ont. N2B 2E1. Tel. 519-743-4353. Fax: 519-743-3404. Pedestrian bridges.
- For.Rep., Eagle Bridge.
- (P.) W. G. Bisch; (V.P.) C. Bisch; (Off.Mgr.) Ms. Y. Bisch. Co. Size (A).®
- ★Kitchener Hockey Sticks Ltd., 176 Forfar Ave., Kitchener, Ont. N2B 3A1. Tel. 519-743-9325. Fax: 519-579-4817. Hockey Sticks. Brand, "Kitchener".
- (G.M.) B. Pastway; (S.T.) Ms. S. Watson. Annual Sales (C). Co. Size (A).®
- Kitchener Plastics Limited, 962 Guelph St., Kitchener, Ont. N2H 5Z6. Tel. 519-742-0752. Fax: 519-742-9247. Plastic signs. Brands, "Honor Engraved", "Sealed Letter Brite Lite", "Sealed Letter Vynate".
- (P. & G.M.) M. Wolf; (Bookkeeper) Ms. C. Leonard. Annual Sales (A). Co. Size (A).
- Kitchener Printing, 145 Bedford Rd., Kitchener, Ont. N2G 3W9. Tel. 519-743-0295. Fax: 519-743-0299. Printers and publishers. Parent company, John R. Allison & Co. Ltd., Kitchener, Ont.
- (P. & G.M.) D.J. Allison; (T) Mrs. E.S.M. Allison. Annual Sales (B). Co. Size (A).®
- Kitchener Waterloo Record, A Division of Jemcom Inc., 225 Fairway Rd., Kitchener, Ont. N2G 4E5. Tel. 519-894-2231. Toll Free: 800-265-8261. Fax: 519-894-3912. Associates, Ainsworth Group Inc., Fairway Group Incorporated, Kitchener, Ont. Newspapers. Parent company, Southam Inc., Toronto, Ont.
- (P.) R. Mills; (Publisher) K. A. Baird; (G.M.) W. MacDonald; (Circ.Mgr.) D. Buschlen; (Prod.Mgr.) D. J. Zwaniga; (Bus.Mgr.) P. Hamberger. Annual Sales (E). Co. Size (E).®
- ★Kitchens of Sara Lee, Canada, 379 Orenda Rd., Bramalea, Ont. L6T 1G6. Tel. 416-791-2900. Fax: 416-791-5140. Telex: 069-7550. Frozen baked goods. Brand, "Sara Lee". Parent company, Sara Lee Corporation, Chicago, IL, U.S.A.
- (G.M.) T. A. Schouten; (Dir.Fin. & C.F.O.) N. Giannocardi; (Exec.Dir.Ops.) M. Wotherspoon; (Dir.Sales & Mktg.Grocery Prods.Div.) J. Schedler; (Dir.Tech.Serv.) Mrs. B. A. Drinnan; (Dir.Sales & Mktg.Food Serv.) T. A. Clair; (Nat.S.M.Bakery Deli) O. Pierobon. Annual Sales (E). Co. Size (E).
- Kitimat Iron & Metal, 752 Enterprise Avenue, Kitimat, B.C. V8C 2E6. Tel. 604-632-6776. Fax: 604-632-4334. Fabricated metal goods, structural steel buildings.
- (P.) W. W.E. Bors. Annual Sales (C). Co. Size (A).
- ★Kiwi Canada, 1115 Guelph Line N., Burlington, Ont. L7P 4C5. Tel. 416-335-8282. Toll Free: 800-263-6374. Telex: 061-8488. "Kiwi" shoe polish, "Shoe Saver" water proofer, "Misto-Van", "SeptoBac", sanitation products, "RX" water soluble fertilizers, "Fantasea" personal care products. Parent company, Sara Lee Corp. of Canada Ltd.
- (P.) R.M. Kenney; (V.P.Fin.) E.J. Russell; (V.P.Ops.) J. MacFarlane; (V.P.Sales) D.H. Dundon; (V.P.Mktg.) S.J. Webb; (P.A.) Ms. L. Wilson. Annual Sales (D). Co. Size (D).
- Klapka Woodwork & Mfg.(Ontario) Limited, Hwy.#17, Hawkesbury, Ont. K6A 2R4. Tel. 613-632-6822. "Customart" office and "Canadiana" pine furniture.
- (P.) R. Klapka; (S.T.) E. Klapka. Annual Sales (B). Co. Size (A).

- ★Klassen Bronze Ltd., 30 Marvin St., New Hamburg, Ont. NOB 2G0. Tel. 519-662-1010. Toll Free: (306,403,604,709) 800-265-219B, (416,519,705) 800-265-8710, (204,506,613,807,902) 800-265-8773, (418,514,819) 800-363-9491. Fax: 519-662-2961. Telex: 069-55203. Regional office, Montreal, Que. Letters and numbers, signs, key fobs. Brands, "Metl-Stik", "Tudor", "Rustic", "Hi-Impact", etc.
- (P.) J. A. Bridge; (V.P.Fin.) B. Fedy. Annual Sales (D). Co. Size (C).®
- Klassen Cabinet Makers Ltd., 312 - 1110 Henderson Hwy., Winnipeg, Man. R2G 1L1. Tel. 204-222-569B. Kitchen cabinets, bookcases, vanities, etc.
- (P.) J. Klassen. Co. Size (A).
- Klassen Manufacturing Limited, 60 Burnett Ave., Winnipeg, Man. R2G 1C1. Tel. 204-668-5605. Fax: 204-663-9339. Washers and metal stampings. Brand, "Klassen".
- (P.A. & Off.Mgr.) J. Klassen; (Plant Mgr.) I. Pauls. Annual Sales (C). Co. Size (A).®
- Klaus, L., Enterprises Ltd., 123 Cree Rd., Sherwood Pk., Alta. TBA 3X9. Tel. 403-467-7B23. Toll Free: 800-232-9460. Fax: 403-467-4014. Associate, Educo International Inc., Sherwood Pk., Alta. Gas compressor valves, piston rods and pistons.
- (P.) L. Klaus. Annual Sales (B). Co. Size (A).
- Kleen Alberta Ltd., 4606-1 St. S.E., Calgary, Alta. T2G 2L3. Tel. 403-243-6233. Fax: 403-243-69B3. Branch offices, Saskatoon, Sask., Edmonton, Lethbridge, Red Deer, Alta., Kelowna, Vancouver, B.C. Cleaning compounds, hand cleaners.
- (P.) J.W. Reid; (S.) P. Dolynny; (Mgr.Red Deer) L. Beauchamp; (Mgr.Edmonton) G. Magnusson. Annual Sales (D). Co. Size (C).®
- ★Kleen-Flo Tumbler Industries, Limited, 75 Advance Blvd., Brampton, Ont. L6T 4N1. Tel. 416-793-4311. Fax: 416-793-4318. Telex: 06-47B2B. Regional offices, Ville de Laval, Que., Burnaby, B.C. Branch office and plant, Winnipeg, Man. Associate, Universal Power Canada. Chemical additives for fuel oil burners, automobiles, motor cycle oils, grease, desludging agents for boilers, auto body repair materials, etc. Brands, "Kleen-Flo", "Burnsol", "Tube-Rite", "Super Sludge Solv", "Kleenzol", "Parvane", etc.
- (P. & C.E.O.) K. Osborne; (S.M.) C. Marshall; (Mktg. Mgr.) J. Tzortzidis. Annual Sales (D). Co. Size (C).®
- Klein Mfg. & Trading Co., 5555 Casgrain Ave., Montreal, Que. H2T 1Y1. Tel. 514-271-1177. Rubberbacked fabric and artificial leather, travel, sport, shopping and utility bags.
- (Prop.) L. Klein. Co. Size (A).
- ★Klement, Karl, Packaging Machinery Co. Ltd., 161 Don Park Rd., Markham, Ont. L3R 1C2. Tel. 416-475-5941. Fax: 416-475-5998. Branch office, Laval, Que. Associate, Kan-Pack Custom Packaging Incorporated. Pharmaceutical packaging and food processing machinery, tablet counting and bottle filling machines, rotary tables, bottle unscramblers, cappers, hot melt glue applicators, special purpose machinery. Trade mark, K.K.P.
- For.Reps., Hunting Packaging, Buffalo, NY, Golbin Equipment, Santa Monica, CA, U.S.A.
- (P.) K. Klement. Annual Sales (C). Co. Size (A).®
- Klenzade, Division of Ecolab Ltd., 5105 Tomken Rd., Mississauga, Ont. L4W 2X5. Tel. 416-23B-0171. Fax: 416-238-0375. Branch offices, Moncton, N.B., Halifax, N.S., Montreal, Que., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Plant, Nuvik Crt., Mississauga, Ont. Detergents, sanitizers, lubricants, clean-in-place systems, high pressure and foam systems, etc. Parent company, Ecolab Inc., St. Paul, MN, U.S.A.
- (Div.Mgr.) B. Hamilton. Annual Sales (E). Co. Size (E).
- Kliwer's Cabinet Ltd., 100 Burnett Ave., Winnipeg, Man. R2G 1C1. Tel. 204-66B-5870. Fax: 204-66B-6339. Kitchen and bathroom cabinets, entertainment units, book shelves, fireplace mantles.
- (P.) J. Kliwer. Annual Sales (C). Co. Size (A).
- Klippert Concrete, Box 816 Stn. G, Calgary, Alta. T3A 2G6. Tel. 403-286-2428. Associate, Bow River Construction Wescrete Ind. Ltd., Alta. Redi mix concrete, sand and gravel products.
- (G.M.) B. Klippert. Annual Sales (C). Co. Size (B).
- ★KLOCKNER-MOELLER LTD./LTÉE., 7275 Rapistan Crt., Mississauga, Ont. L5N 5Z4. Tel. 416-542-2323. Fax: 416-542-2321. Telex: 06-217764. Sales office, Edmonton, Alta. Plant, Granby, Que. Branch factories, Quebec, St. Laurent, Que., Stoney Creek, Markham, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Motor control, manual and magnetic starters, contactors, relays,

cam switches, motor control centres, programmable controllers, etc. Parent company, Klockner-Moeller, G.m.b.H., Bonn, Germany.

(P.) N. Dudas; (Sr.V.P.) H. Wilson; (Dir.Mktg.) M. Jančík; (Adv.Mgr.) K. Takahashi; (Tech.Mgr.Granby) N. Brodeur; (Tech.Mgr.St Laurent) Y. Fortin; (Tech.Mgr.Que.) J. Pepin; (Tech.Mgr.Calgary) R. Fox; (Tech.Mgr.Coquitlam) S. Moreau; (Tech.Mgr.Markham) H. Kunze; (Tech.Mgr.Stoney Creek) D. Allen; (Tech.Mgr.Winnipeg) 8. DaSilva. Annual Sales (D). Co. Size (D).®

Kluane Mountaineering Ltd., 10324-82 Ave., Edmonton, Alta. T6E 1Z8. Tel. 403-433-9986. Custom made sleeping bags, jackets and quilts for mountaineering and survival, Nordic and Alpine skiing and accessories.

(P.) Mrs. L. Osedowsky. Annual Sales (A). Co. Size (A).®

KNAPE AND VOGT CANADA INC., 340 Carlingview Dr., Etobicoke, Ont. M9W 5G5. Tel. 416-675-3451. Fax: 416-675-7512. Telex: 06-989145. Associates, Modar Inc., Benton Harbor, MI, Feeny Mfg. Co., Muncie, IN, U.S.A. Builders' hardware, shelf standards and brackets, pilaster strip and clips, drawer slides, wood and glass shelves, handy hooks, plastic track, closet rods, wire shelves and baskets. 8rand, "K.V.". Parent company, Knape & Vogt Manufacturing Company, Grand Rapids, MI, U.S.A.

(V.P. & G.M.) M. L. Kayner; (V.P.Sales) C. D. Hepburn; (Mgr.Mfg.) J. Pasquarelli; (T.) A. R. Taylor; (P.A.) J. Molella. Annual Sales (D). Co. Size (C).®

★Knecht & Berchtold Inc., 32 Rutherford Rd. S., Brampton, Ont. L6W 3J1. Tel. 416-457-4911. Fax: 416-457-2100. Plant, 183 Rutherford Rd. S., Brampton, Ont. "Alpha" precast concrete site furnishings, standard products and custom cast.

(P.) J. Berchtold; (V.P.Prod'n) P. Berchtold; (S.T.) Mrs. R. Berchtold. Annual Sales (C). Co. Size (8).®

Knechtel Bros. Company Ltd., 143-5th Ave., Box 1883, Brantford, Ont. N3T 5W4. Tel. 519-752-5068. Associate, Brant Overhead Door Co., Brantford, Ont. Wood overhead garage doors.

(P.) D. F. Knechtel. Annual Sales (C). Co. Size (A).

★Knechtel Millwork Limited, 23 Buchanan Crt, London, Ont. N5Z 4P9. Tel. 519-681-5327. Fax: 519-668-6375. Wood and aluminum clad curved windows, decorative and louvers, cupolas, octagon and half round windows.

(P.) C. Knechtel. Annual Sales (D). Co. Size (C).®

★Kney, Gabriel, & Co. Limited, 137 Falcon St., London, Ont. N5W 4Z2. Tel. 519-451-5310. Fax: 519-451-5178. "Gabriel Kney" pipe organs (tracker).

(P.) G. M. Kney; (V.P.) C.T. Churchill; (V.P.) L.E. Hunt; (S.) Mrs. J. Kney. Annual Sales (B). Co. Size (A).

★Knight, Stanley, Limited, 226 Boucher St.E., P.O. Box 1150, Meaford, Ont. N0H 1Y0. Tel. 519-538-3300. Fax: 519-538-5020. "Beaver Brand" and "Beaverpac" hardwood flooring and 100 percent wood firelogs.

(P.) J. S. Knight; (G.M.) G. S. Knight; (Compt.) V. Knight; (S.M.) D. M. Doran; (Plant Mgr.) E. B. Knight. Annual Sales (C). Co. Size (C).®

Knights' of Meaford Inc., 81 Edwin St.E., P.O. Box 520, Meaford, Ont. N0H 1Y0. Tel. 519-538-1510. Fax: 519-538-5094. Hardwood flooring, etc., 8rand, "Knights' of Meaford".

(P.) F.L. Knight; (V.P.) R. G. Knight; (G.M. & S.T.) K.G. Knight. Annual Sales (C). Co. Size (B).®

Knirps Canada Inc., 4631 des Grandes Prairies, St. Leonard, Que. H1R 3P2. Tel. 514-324-6100. Fax: 514-324-6104. Branch offices, Toronto, Ont., Vancouver, B.C. Telescopic, gold and conventional umbrellas, rainwear. Brands, "Knirps", "BelAmi", "Aqua Sheen", "Ken Done".

(P.) J. Germain. Annual Sales (C). Co. Size (B).®

Knit-Rite Mills Ltd., 1270 Notre Dame Ave., Winnipeg, Man. R3E 0P3. Tel. 204-774-3426. Fax: 204-772-5408. Branch offices, Montreal, Que., Toronto, Ont., Vancouver, B.C. "Caldwell", "Knit-Rite", "Spirit" men's sweaters, "Jasper" and "Lyba" ladies' sweaters, "8anff" men's and ladies' sweaters.

(P.) C. Shore; (G.M.) G.J. Albo. Annual Sales (D). Co. Size (C).®

★KNOCH MANUFACTURING CO. LTD., R.R. 1, Middleseas County Rd. 32, Dorchester, Ont. N0L 1G0. Tel. 519-268-7326. Fax: 519-268-7336. Branch office, London, Ont. CNC and NC machining and turning, precision machine vises, metal stampings, dies, jigs and fixtures, special machinery, etc.

For.Rep., L. Thrun, Lancaster, NY, U.S.A.

(P.) D. Astin; (Engr'g Mgr.) T. Webb; (Plant Mgr.) D. Thomas; (P.A.) G. Hooper. Annual Sales (D). Co. Size (C).®

★Knoll Wall Inc., 17,400 route Trans-Canadienne, Kirkland, Que. H9J 2M5. Tel. 514-695-9030. Fax: 514-695-0033. Branch offices throughout Canada. Branch plants, 6495 Vanden Abeele, St. Laurent, Que. "KnollWall" full height moveable wall systems, steel glazed or custom finished fabric or veneer panels, solid core wood doors with laminate, veneer or paint options. Parent company, Knoll International, New York, NY, U.S.A.

(V.P.Mfg.) M. Mallette. Annual Sales (D). Co. Size (D).®

Knomark Canada Inc., 1440 Jules Poitras Blvd., Montreal, Que. H4N 1Y1. Tel. 514-334-9211. Fax: 514-331-0932. "Esquire" shoe care products, "Tintex" fabric dyes, "Dainty 80l" toilet bowl cleaner and pratico from "Espquire" liquid shoe polish.

(P.) R. A. Lapointe; (V.P.) M. Parent; (Ops.Mgr.) M. Bourre. Annual Sales (C). Co. Size (B).®

Knudsen Engineering Limited, 77 Gore St. E., Perth, Ont. K7H 1H8. Tel. 613-267-1165. Fax: 613-267-1635. Under water acoustic products for the marine industry including sonars and echosounders.

(P.) D. Knudsen; (V.P.Ops. & Mktg.) Ms. J. Knudsen; (V.P.Eng.) W. Fretts; (T.) D. Eric Knudsen. Annual Sales (8). Co. Size (A).®

★Kobe Fabrics Ltd., 5380 S. Service Rd., P.O. Box 939, Burlington, Ont. L7R 3Y7. Tel. 416-639-2730. Toll Free: 800-263-5100. Fax: 416-634-0992. Telex: 061-8670. Branch office and plants, Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C. Subsidiary, Dekor-tex, Kobefab, Holland. Full service company for the design industry, drapery and upholstery fabrics, carpet and area rugs, wall coverings, custom upholstered furniture, verticals, venetians and custom bedspreads.

(P.) C. DeKort; (V.P.) S. Harris; (G.M.) B. Perchaluk. Annual Sales (D). Co. Size (D).

Kobelt Manufacturing Co. Ltd., 11720 Horseshoe Way, Richmond, B.C. V7A 4V5. Tel. 604-271-2741. Fax: 604-274-6322. Telex: 04-355853. Mechanical and pneumatic marine controls, pneumatic valves, disc brakes, rail clamps, hydraulic steering cylinders.

(P.) J. Kobelt; (G.M.) D. Kobelt. Annual Sales (C). Co. Size (B).®

Kobi's Cabinets Limited, 120 Oakdale Rd., Downsview, Ont. M3N 1V9. Tel. 416-742-7722. Fax: 416-742-2096. Hospital, dental and doctor cabinets, office desks.

(P.) H. Kobialka; (V.P.) G. Unger. Annual Sales (C). Co. Size (A).®

★KOCH ENGINEERING COMPANY LIMITED, 4750 Sheppard Ave. E., Agincourt, Ont. M1S 3V7. Tel. 416-293-3666. Fax: 416-293-6409. Shell and tube and plate heat exchangers, refinery and process plant fractioning trays, packed column internals. Brands, "Flexitrays", "Reheat", "Brown Fintube".

(P.) M. Onderick; (Exec.V.P.) W. Peter Barker; (V.P. & Chief Eng.) I. Rass; (T.) S. Graham; (Mgr.Mfg.) R. Brawley; (Mgr.Mat'ls) P. Sutton. Annual Sales (D). Co. Size (D).®

Koch Materials Company, 43 Industrial St., Toronto, Ont. M4G 1Z2. Tel. 416-421-2552. Fax: 416-421-2378. Plants, Winnipeg, Man., Regina, Sask., Lloydminster, Calgary, Alta., Langley, B.C. Asphalt emulsions for road maintenance and construction, tar emulsion pavement sealer. Parent company, Koch Oil Co. Ltd., Calgary, Alta.

(S.M.) J. Howarth; (Reg.Ops.Mgr.) P. Perrone; (Mgr. Asphalt Tech.) T. Sutandar. Annual Sales (D). Co. Size (A).®

Koch Stainless Products Ltd., 495 Jarvis Ave., Winnipeg, Man. R2W 3A8. Tel. 204-586-8364. Fax: 204-582-2423. Custom stainless steel products including, sinks, canopies, ductwork, etc.

(P.) I. Koch; (G.M.) T. Secker; (Bookkeeper) Ms. S. Koch. Annual Sales (B). Co. Size (A).®

Kockums CanCar Division, Hawker Siddeley Canada Inc., 19433-96th Ave., Surrey, B.C. V3T 4W2. Tel. 604-888-1515. Fax: 604-888-2941. Telex: 04-36551. Branch offices, Montreal, Que., Prince George, B.C. "Kockums CanCar" sawmill machinery. Parent company, Hawker Siddeley Canada Inc., Toronto, Ont.

For.Reps., Kockums CanCar Corp., U.S.A., Kockums CanCar Pty. Ltd., Australia.

(V.P.) W.C. Griffiths; (Dir.Int'l Mktg.) C. Nylander; (Dir.Ops.) T. Sertic; (Dir.Parts) A. Bhattacharya; (Dir.N. American Sales) M. Parkes. Annual Sales (E). Co. Size (E).®

★KODAK CANADA INC., 3500 Eglinton Ave. W., Toronto, Ont. M6M 1V3. Tel. 416-766-8233. Fax: 416-766-5814. Telex: 06-969507. Sales offices, Halifax, N.S., Montreal, Quebec City, Que., Toronto, Ottawa, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Photographic products, world products mandates for microfilm, Duraflex film and motion picture film. Parent company, Eastman Kodak Co., Rochester, NY, U.S.A.

(P. & G.M.) R. C. Morrison; (V.P. & G.M.Photo.Prods. Grp) G. R. Oliver; (V.P. & G.M.Commerc. & Health) P. Martel; (V.P.Mfg.) E. S. Jurus; (Dir.Fin.) R. Gary Seagrave; (Mgr.Corp., P.R.) Ms. J. M. Bendon; (Mktg.) T. Knight. Annual Sales (H). Co. Size (G).®

Kodiak Industries Ltd., 49 Adelaide St., Winnipeg, Man. R3A 0V8. Tel. 204-442-0091. Fax: 204-943-5939. Branch plant, 615 Kernaghan Ave., Winnipeg, Man. Basketball backstops, bleacher, platform and stadium seating, gymnasium equipment, scoreboards, stages.

(G.M.) R. Wiese; (Plant Mgr.) A. Willems. Annual Sales (C). Co. Size (A).®

Kodon Controls Ltd., 2750 Slough St., Mississauga, Ont. L4T 1G3. Tel. 416-676-1042. Fax: 416-676-1043. Associates, Kodon Technical Products, Allen Aircraft Products, Eaton Corporation, Pressure Sensors Div., Eaton Corporation, Aircraft Controls Div., Edison Systems Corporation, Flexco Inc., Quantum Wiring Systems Div., Frisby Airborne Hydraulics, Transicoil Inc., Abbotec Inc., Intro Corporation, GSI Corporation, Performance Controls Inc. Commercial gauges for indicating and recording. 8rand, "Hersey" levelometer.

(Prop.) J. E. Kotsilidis. Annual Sales (B). Co. Size (A).®

Koenders Mfg. Co. Ltd., P.O. Box 171, Englefeld, Sask. S0K 1N0. Tel. 306-287-3139. "Koenders" plastic hog feeders, barn fans, heat exchangers and grainery lid openers, granery ladders, grain spreaders and bin level indicator, windmill dugout aerators.

(P.) W. Koenders. Annual Sales (8). Co. Size (A).®

Kohen, M., 573 King St. W., Toronto, Ont. M5V 1M1. Tel. 416-596-6835. Buffing wheels, vinyl and cloth aprons, felt products and washers.

(Prop.) M. Kohen. Annual Sales (A). Co. Size (A).®

★Kohler International Ltd., P.O. Box 131, Debert, N.S. B0M 1G0. Tel. 902-662-3100. Fax: 902-662-2154. Associate, Balkoh Window Manufacturing Ltd. "Kohler" insulating glass units, "Certainteed" and "Kohler" vinyl windows.

(P.) P. Kohler. Annual Sales (D). Co. Size (C).®

Kohnstamm Inc., 340 Guimond Blvd., Longueuil, que. J4G 1R1. Tel. 514-526-0774. Cadmium colors, blended colours for plastics and food.

(P.) P.L. Kohnstamm; (G.M.) A. Singh. Annual Sales (C). Co. Size (A).®

Kolittle Tool & Stampings Inc., 235 Riviera Dr., Markham, Ont. L3R 5J6. Tel. 416-475-6324. Tools, dies, moulds, jigs, special purpose machinery, etc.

(P.) J. Little; (G.M.) K. Kobayashi. Co. Size (A).

Kolk Machine Shop Inc., 4730 Trans Cda Hwy., R.R.#7, Duncan, B.C. V9L 4W4. Tel. 604-746-7383. Fax: 604-746-1043. Custom built machines, general fabrication and machining, repairs for logging and sawmill operations.

(Dir.) R. Kolk; (Acct.) N. Ellison. Co. Size (A).

★Kolmar of Canada Limited, 149 Victoria St., Barrie, Ont. L4N 2J6. Tel. 705-728-5917. Fax: 705-728-8262. Custom manufacturing of private label cosmetics, toilet preparations, external pharmaceuticals and household products. Parent company, Kolmar Laboratories, Inc., Port Jervis, NY, U.S.A.

For. Reps.: Kolmar Labs, Port Jervis, N.Y., U.S.A. Germany; France; Australia; India; Japan; Mexico; New Zealand; Costa Rica; England.

(P.) W. Hitch; (V.P.Ops.) G. Bud Lee; (V.P.Sales) J. Sturup; (V.P.Tech.) 8. MacGregor. Annual Sales (D). Co. Size (E).

★Kondresco Canada Inc., Haulpak Division, 200 Avenue Rd., Cambridge, Ont. N1R 5V7. Tel. 519-740-3660. Fax: 519-740-3640. "Haulpak" and "Komatsu" rear dump trucks. Parent company, Komatsu-Dresser, Haulpak Division, Peoria, IL, U.S.A.

(Plant Mgr.) A. Faubert; (Mat'ls Mgr.) G. E. Ellis; (Cont.) K. Whittier; (Prod'n Mgr.) P. Perras. Annual Sales (E). Co. Size (E).®

Komfort Kitchens Ltd., 375 Canartic Dr., Downsview, Ont. M3J 2P9. Tel. 416-661-0943. Kitchen cabinets and bathroom vanities.

(P.) W. Steinbrecher; (V.P. & Plant Mgr.) F. Bovenkerk; (Consultant) S. Zeifman. Co. Size (N/R).

★**Komline-Sanderson Ltd.**, 72 Orenda Rd., Brampton, Ont. L6W 1W1. Tel. 416-453-5330. Fax: 416-453-2241. Rotary drum and horizontal vacuum filters, belt filter press, flotation units, indirect dryers and coolers. Brands, "Komline Sanderson", "K.S.", "Flexibelt", "K-S Kompress", "K-S Adpec". Parent company, Komline Sanderson Engineering Corp., Peapack, NJ, U.S.A.

(P.) G. D. Kemp; (V.P.) A. Bowser; (P.A.) M. Earl; (Foreman) R. Lamoureux. Annual Sales (C). Co. Size (A).⑥

Komtech Plastics Corp., 103 Schneider Rd., Kanata, Ont. K2K 1Y3. Tel. 613-591-3230. Fax: 613-591-3734. Custom injection moulded plastics for high-tech, industrial and agricultural industries. Parent company, Ketchum Manufacturing Co. Ltd., Ottawa, Ont.

(P.) B. Gilman; (Mktg.Eng.) J. Payer. Annual Sales (C). Co. Size (B).⑤

★**Kondor United Aircraft Parts Ltd.**, 450 Wyecroft Dr., Oakville, Ont. L6K 2G7. Tel. 416-338-9600. Fax: 416-828-2418. Airframe and structural parts, hydraulic and control systems, mechanical and main landing gear parts, small to medium assemblies, ground equipment, etc. Brand, "FSCM 1C993".

(P.) D. Abendroth; (Purch.) F. Schaefer. Annual Sales (C). Co. Size (A).⑤

★**KONE INC.**, 2190 Francis Hughes Ave., Laval, Que. H7S 1N7. Tel. 514-667-6770. Fax: 514-668-0978. Branch plant, Burlington, Ont. "Kone" electric hoists and overhead cranes, jib and gantry cranes. Parent company, Kone Holdings (Canada) Inc.

(P.) F. Weaving; (V.P.Fin.) J. Sobczyk; (V.P.Ont.) R. Brian Huckle. Annual Sales (D). Co. Size (D).⑤

Kongsilde Limited, 231 Thames Rd. E., Exeter, Ont. NOM 1S3. Tel. 519-235-0840. Fax: 519-235-2931. Branches, Memphis, TN, Bowling Green, OH, U.S.A. Cultivators, plows, materials handling equipment, suction and pressure blowers. Brands, "Vibro-Flex", "Vib-Ro-Crop". Parent company, Kongsilde Maskin Fabrik A/S, Soro, Denmark.

(P. & G.M.) G.A. Poole; (V.P.) R. Miles; (Ops.Mgr.) G. Keller; (Tech.Mgr.) K. Farguhar. Annual Sales (D). Co. Size (C).⑥

Koning Machine Inc., 2785 Kew Dr., Windsor, Ont. N8T 3B7. Tel. 519-944-4600. General machining, checking fixtures and fabrications.

(P.) J. J. Koning. Annual Sales (B). Co. Size (N/R).

Kool-Fire Limited, 6150 Don Murie St., Niagara Falls, Ont. L2E 6X8. Tel. 416-357-0667. Fax: 416-357-3893. Subsidiary, Stark Cooling & Heating, Massillon, OH, U.S.A. Combination heat pumps and heat exchangers, air conditioning units.

(P.) G. Vandervart; (Mktg.Agent) J. Dickie; (Acct.) D. Robbins; (Plant Mgr.) H. Nguyen; (Purch.) Ms. C. Demol. Annual Sales (C). Co. Size (A).⑥

Kool-Shade Manufacturing Company Limited, 1688 St. Matthews Ave., Winnipeg, Man. R3H 0A2. Tel. 204-885-7777. Awnings and awning components, shutters, glass enclosures, patio/deck covers, canopies. Brands, "Kool-Shade", "Ventaire" Awnings/Canopies-New line.

(P.) D. Seaton; (Off.Mgr.) D. Hildebrand. Annual Sales (A). Co. Size (A).⑥

★**Koolatron Corporation**, 27 Catharine Ave., Brantford, Ont. N3T 1X5. Tel. 519-756-3950. Toll Free: 800-265-8456. Fax: 519-756-3725. Branch office, Batavia, NY, U.S.A. Portable and built-in thermoelectronic coolers and food warmers. Parent company, Urus Industrial Corporation.

Contact head office for foreign representatives.

(P.) A. Kulkarni; (V.P.) D. Stewart; (Cont.) G. Slusarchuk; (Plant Mgr.) J. Anderson; (Sales & Mktg.Co-ord.) Ms. M. Lawrie; (Sales & Mktg.Co-ord.) Ms. T. Gardiner; (Purch.) L. Sysiuk. Annual Sales (D). Co. Size (D).⑥

★**Koolrad Design and Manufacturing Company Inc.**, 1313 Boundary Rd., Oshawa, Ont. L1J 6Z7. Tel. 416-579-4422. Fax: 416-579-9972. Hydro transformer radiator coolers, panel type, also custom processing of steel, shear and brake facilities, hole punching.

(P.) H. Kaaz; (V.P.) Ms. R. Kaaz. Annual Sales (C). Co. Size (8).⑥

Kootenay Advertiser, 1510 - 2nd St. N., Cranbrook, B.C. V1C 3L2. Tel. 604-489-3455. Toll Free: 800-262-2382. Fax: 604-489-3743. Publishers of "The Kootenay Advertiser", "7-Days Magazine", "Kootenay Business Magazine", "Parks Companion".

(P.) D. Shellborn; (Adv.Dir.) K. Powell; (S.T.) L. Rogers; (Prod'n Mgr.) R. Sweet. Annual Sales (C). Co. Size (8).

Kootenay Candles, P.O. Box 2209, Creston, B.C. V0B 1G0. Tel. 604-428-9785. Fax: 604-428-9411. Plant, 1511 Northwest Blvd., Creston, B.C. Seeswax candles and paraffin candles. Brands, "Honey-Lite", "Yesteryear".

(P.) Ms. M. Preston; (S.T.) D. Preston. Annual Sales (A). Co. Size (A).⑤

★**Kop-Flex Canada, Limited**, 19 Meteor Dr., Rexdale, Ont. M9W 1A3. Tel. 416-675-7144. Fax: 416-675-6764. Branch offices, Montreal, Que., Vancouver, B.C. "Elastomeric" non lubricated elastomer element couplings, "Fast's" gear type flexible couplings, flexible disc couplings, rolling mill spindle couplings. Parent company, Kop-Flex Co. Inc., Harmans, MD, U.S.A.

(G.M.) D. Timmins; (S.M.) I. Wachmann; (Cust.Serv. Mgr.) E. Lewis. Annual Sales (D). Co. Size (C).⑥

Koppers International Canada Ltd./Ltée, 950 Industrial Rd., P.O. Box 3458, Cambridge, Ont. N3H 5C6. Tel. 519-653-3111. Toll Free: 800-265-8134. Fax: 519-653-4532. Telex: 069-59462. Branch offices, Ville De Laval, Que., Edmonton, Alta., Richmond, B.C. Branch plants, Louiseville, Que., Ottawa, Cambridge, Ont., Westlock, Alta., Armstrong, B.C. Fabricated, corrugated steel pipe. Parent company, Koppers Company, Inc., Pittsburgh, PA, U.S.A.

(P.) R.A. Cruise, P.Eng.; (T.) J. J. Halley. Annual Sales (D). Co. Size (C).

★**Kord Products Limited**, 1100 Steeles Ave. W., Brampton, Ont. L6T 1A1. Tel. 416-452-9070. Fax: 416-452-1352. Branch plant, Burlington, Ramalea, Ont. Injection molding, vacuum forming and injection blow moulding, food packaging and industrial products of thermoplastic materials, fiber horticulture containers.

(P.) R. Welsh; (Exec.V.P.) O. Neal; (V.P.Sales & Mktg.) A. Conant; (P.A.) A. Gravel; (Cont.) M. George; (G.M.Plastic Div.) L. Bohlman; (G.M.Fibre Div.) J. Galea. Annual Sales (E). Co. Size (E).⑥

★**Kordun Interiors Inc.**, 208 Wyecroft Rd., Oakville, Ont. L6K 3T8. Tel. 416-842-1875. Fax: 416-842-1234. Wood millwork for stores and offices.

(P.) S. Keser. Annual Sales (C). Co. Size (B).⑥

Koret Canada Inc., 99 E. Cordova St., Vancouver, B.C. V6A 1K4. Tel. 604-685-5322. Toll Free: 800-663-1175. Fax: 604-684-8463. Branch offices, Montreal, Que., Toronto, Ont. "Koret", "City Blues", "Separate Editions" and "Notables" ladies' co-ordinates and sportswear. Parent company, Koret of California, San Francisco, CA, U.S.A.

(P.) M. Khan; (V.P.Mgr.) S. Gilmore; (Cont.) J. Myrol. Annual Sales (D). Co. Size (E).⑤

Korfund Sampson Limited, 590 Orly Ave., Dorval, Que. H9P 1E9. Tel. 514-631-3565. Toll Free: 800-363-8763. Fax: 514-631-9725. Subsidiary, Korfund Sampson Limited, Toronto, Ont. Vibration isolators.

(P.) R. Gledhill; (Ont.S.M.) B. Richardson; (Compt.) Ms. C. MacDonald; (Asst.G.M.) M. Fraser; (Tech.Rep.) M. Lucio. Annual Sales (C). Co. Size (A).

Korkay System Canada Ltd., 210 James A. Brennan Rd., Gananoque, Ont. K7G 1N7. Tel. 613-382-3407. Fax: 613-382-7890. Branch office, Johnstown, NY, U.S.A. Automotive chemicals, cleaners, disinfectants, polishes, degreasing compounds, etc. Brands, "Kork Rub", "Kork Kleen", "Kork Buster", "Spray Nine", etc.

(P.) M. L. Pozefsky; (G.M.) E.L. Brown. Annual Sales (C). Co. Size (A).⑥

★**KORLIN CONCENTRATES DIVISION OF HAMELIN GROUP INC.**, 577 Erie St., P.O. Box 601, Stratford, Ont. N5A 6V6. Tel. 519-271-1680. Toll Free: (204,418,506,514,613,807,819,902) 800-265-4338, (416,519,705) 800-265-2982. Fax: 519-271-1743. Custom colouring, colour concentrates. Parent company, Hamelin Group Inc.

(G.M.) E. Waterman; (Cont.) M. Shewburg; (Plant Mgr.) S. Schultz; (S.M.) Mrs. B. McGovern; (Tech.Dir.) P. Allan; (Buyer) J. Kitching. Annual Sales (D). Co. Size (C).⑤

Korzite Coatings Inc., Hwy. 24 S., P.O. Box 1175, Guelph, Ont. N1H 6N3. Tel. 519-821-1250. Toll Free: (416,519,705) 800-265-9397. Fax: 519-821-9291. Architectural, industrial and anti-corrosive paint, stains and wood preservers. Brands, "Wype", "Korzite", "Dura-Plex".

(P.) S. J. Cooke; (Tech.Prod'n) L. Lum. Annual Sales (C). Co. Size (8).⑥

Kosmos Industries Ltd., #6 - 7315 Meadow Ave., Burnaby, B.C. V5J 4Z2. Tel. 604-437-7702. Machined parts.

(P.) K. Ostoja. Co. Size (A).

†**Koss Machine & Tool Co.**, 173 Advance Blvd., Unit 28, Brampton, Ont. L6T 2Z7. Tel. 416-458-5030. Fax: 416-458-5183. Precision machined parts.

(P. & G.M.) D. Cajic; (Plant Mgr.) T. Samuel Martin. Annual Sales (C). Co. Size (A).⑤

★**Kott Group Inc.**, The, 220B Arvin Ave., P.O. Box 9367, Stoney Creek, Ont. L8G 4S1. Tel. 416-662-5788. Fax: 416-662-6344. Associate, Store-Rite Systems Inc. Small process tanks and custom conveyor equipment, small parts handling systems, manual and automatic assembly systems.

(P.) Mrs. M. Kott; (S.M.) D. McCool; (S.T.) S. Sabourin. Annual Sales (B). Co. Size (A).⑥

Kovac Mfg. Inc., 6869 Blvd. Henri Bourassa W., Ville St-Laurent, Que. H4R 1E1. Tel. 514-335-6869. Fax: 514-335-1999. Subsidiary, K & S Knits. Ladies' and children's sportswear.

(P.) E. Kovac; (V.P.) P. Kovac; (V.P.) J. Kovac; (V.P.) S. Kovac. Annual Sales (D). Co. Size (E).⑤

†**Kraemer, Leo, & Co. Ltd.**, 3 Hoffman St., Kitchener, Ont. N2M 3M5. Tel. 519-743-0311. Toll Free: 800-265-2269. Fax: 519-743-7562. Perimeter fittings, glass door fire screens, turret punch press stampings, "Leisure Time" steel panel privacy fence, custom sheet metal work.

(P.) G.L. Kraemer; (G.M.) B. Michael; (P.A.) R. Purkis; (Plant Mgr.) J. Jolkowski; (Office Mgr.) D. Blum; (Ops. Mgr.) E. Wimmer. Annual Sales (C). Co. Size (8).⑥

★**KRAEMER TOOL & MFG. CO. LTD.**, 75 Devon Rd., Brampton, Ont. L6T 5A4. Tel. 416-458-0400. Fax: 416-458-0688. "KTM" portable and stationary dust extraction systems, blowers and ductwork.

(P.) P. Kraemer; (V.P. & S.T.) Mrs. R. Kraemer. Annual Sales (C). Co. Size (A).⑥

Kraemer Woodcraft Ltd., 11 Henry St., Box 510, St. Jacobs, Ont. N0B 2N0. Tel. 519-664-2221. Fax: 519-664-2105. Store fixtures, ladders, folding stairways.

(P.) I. Kraemer; (V.P. & G.M.) L. Bauman; (Sales Rep.) D. Seiling. Annual Sales (C). Co. Size (A).⑥

Kraft General Foods Canada, 95 Moatfield Dr., P.O. Box 1200, Don Mills, Ont. M3C 3J5. Tel. 416-441-5000. Toll Free: 800-268-7808. Fax: 416-441-5328. Branch offices, St. John's, Nfld., Moncton, N.B., Halifax, Dartmouth, N.S., LaSalle, Montreal, Que., Toronto, Cobourg, Ont., Winnipeg, Man., Calgary, Edmonton, Lethbridge, Alta., Vancouver, B.C. Plants, LaSalle, Mount Royal, Que., Cobourg, Ingleside, Williamstown, Wolfe Island, Ont., Winnipeg, Man., Vancouver, B.C. Subsidiaries and associates, 464088 Ontario Limited, 740266 Ontario Inc., Ainos Milk Products Limited, Aliments D.F.L. Inc., Darifarm Foods Inc., Hostess Foods Products Limited, The Hostess Frito-Lay Company, Ingleside Cheese Inc., Oroweat Foods Company (Canada) Ltd., Ridg's Finer Foods Limited, Stadium Investment (Ontario) Limited. Food and beverage products including "Kraft" cheese products, "Maxwell House" coffee and "Post" cereals. Parent company, Kraft Inc./General Foods Corporation, Glenview, IL, U.S.A.

(P.) R. S. Morrison; (V.P.Fin. T.) D. S. Antonelli; (V.P.Strategy & Dev.) G. W. Beal; (V.P. & Bus.Unit Mgr.,Refrig.Prods.) J. Robert Hall; (V.P. & Bus.Unit. Mgr.,Kraft Grocery Prods.) M. M. Leckie; (V.P.Integ. & Productivity) G. S. Lord; (V.P.Human Res.) A. M. Cox; (V.P.Gen.Counsel & S.) R. A. Bailey; (V.P.Sales & Sales Ops.) J. Bernard Sabourin; (Exec.V.P.Ops. & Tech.) E. W. Smeds; (V.P. & Bus.Unit Mgr.GF Grocery Prods.) Ms. C. E. Thompson; (V.P. & G.M.,Coffee & Foodserv.) J. D. Young. Annual Sales (I). Co. Size (G).⑥

Kraft Paper Products Limited, 81 Richelieu St., P.O. Box 190, St-Jean-sur-Richelieu, Que. J3B 6X2. Tel. 514-658-5252. Fax: 514-346-2406. Paper, plastic and nylon cordage, twine, etc., paper in rolls. Brands, "T-Braid", "Kraft X", "Papyrus", etc.

(P.) P. Longtin; (S.M.) F. Longtin. Annual Sales (C). Co. Size (A).⑥

★**Kralinator Filters Division of Hayes-Dana Filters Inc.**, 244 Montrose St. N., P.O. Box 3157, Cambridge, Ont. N3H 4S7. Tel. 519-653-3263. Fax: 519-653-3109. Telex: 06959316. Plant, Pickering, Ont. Oil, fuel and air filters. Brands, "Kralinator", "Wix". Parent company, Hayes-Dana Inc., St.Catharines, Ont.

(G.M.) G. Servos; (V.P.Sales & Mktg.) J. S. Banks; (P.A.) R. Crawford. Annual Sales (E). Co. Size (E).

★**Kramer Concepts Inc.**, P.O. Box 370, Nugent Rd., Port Colborne, Ont. L3K 1B7. Tel. 416-735-8353. Electrostatic powder painting subcontracting services and specialty engineering services, metal fabrication and design of specialty products and components.

- (P.) D. Kramer. Annual Sales (C). Co. Size (A).^⑤
Kramer Tool, 48 John St., Otterville, Ont. NOJ 1R0. Tel. 519-879-6906. Fax: 519-879-6911. Tool, dies, jigs, fixtures and moulds.
(Owner) K. Antosuc; (Owner) D. Kraemer. Annual Sales (8). Co. Size (A).
Kramer Tractor Ltd., 2360 Pasqua St. N., Box 707, Regina, Sask. S4P 3A8. Tel. 306-545-3311. Fax: 306-949-6249. Branch offices, Saskatoon, Tisdale, Estevan, Swift Current, Sask. Rebuilt assemblies for Caterpillar equipment, hydraulic hose assemblies.
(P.) D.E. Kramer; (G.S.M.) P.J. Sprentz; (Fin.Mgr.) R. Perry; (Ops.Mgr.) T.R. Kramer; (Adv.Mgr.) R. Grant. Annual Sales (E). Co. Size (D).^⑥
Kramer of Kitchener Ltd., 250 Lawrence Ave., Kitchener, Ont. N2M 1Y4. Tel. 519-745-3212. Miniature golf putters, rubber tees, golf clubs, putter pick-ups, vinyl golf bags, aluminum display racks, silk screen towels with logo.
(P.) W.W. Kramer. Annual Sales (B). Co. Size (A).^⑩
★Kramer & Grebe Canada Ltd., 485 Conestoga Rd. W., Waterloo, Ont. N2L 4C9. Tel. 519-885-1671. Fax: 519-885-6760. Telex: 069-55478. Vacuum packaging machinery. Brand, "Tiromat". Parent company, Kramer & Grebe GmbH & Co. KG., West Germany.
For. Rep., T.W. Kutter Inc., U.S.A.
(G.M.) G. Schwarz. Annual Sales (C). Co. Size (B).^⑩
Kraus Carpet Mills Limited, 65 Northfield Dr. W., Waterloo, Ont. N2J 4J4. Tel. 519-884-2310. Fax: 519-884-0170. Telex: 069-55451.
(P.) M. Kraus; (Exec.V.P. & C.O.O.) F. Guthier; (V.P. & Asst.G.M.) H. Eckhardt; (V.P.Mfg.) J. Eckhardt. Co. Size (F).^⑩
Kraus Industries Ltd., 204 Day St., Box 250, Winnipeg, Man. R2C 1A8. Tel. 204-224-1616. Fax: 204-222-0846. Telex: 07-57829. Warehouse, Grand Prairie, TX, U.S.A. Associate, Spectrum Mfg. Electronic self-serve equipment, micro computer products, command start, air dispenser and security systems.
(P. & G.M.) H. Kraus; (Plant Mgr.) D. Hollander; (Purch.Mgr.) B. Cassell; (Mgr.Ops.) D. Sachs. Co. Size (C).^⑥
★Kremco, 3620 93 St., Edmonton, Alta. T6E 5N3. Tel. 403-462-6494. Fax: 403-462-6841. Telex: 037-42692. Mobile and self-propelled drilling and workover rigs and related oilfield equipment. Brand, "Kremco". Parent company, Dreco Energy Services Ltd.
(P. & G.M.) G. J. Knoll; (Fin.Cont.) D. Maier, CMA; (Purch.Mgr.) J. Tidey; (Prod'n Mgr.) B. Merkel; (Plant Supt.) K. Singh. Annual Sales (D). Co. Size (C).^⑥
Kretschmar Inc., 71 Curlew Dr., Don Mills, Ont. M3A 2P8. Tel. 416-441-1100. Fax: 416-441-3386. Processed meats. Parent company, Gainers Inc.
(P.) H. Beben; (Exec.V.P.) L. Johns; (V.P.Fin.) S. Obranovich; (Asst.V.P.Ops.) T. Thomson; (Mgr.Purch.) W. Wauro. Annual Sales (E). Co. Size (E).^⑤
★Kreykenbohm, W., Corporation, 9585 Harvie Rd., RR 4, Surrey, B.C. V3T 4W2. Tel. 604-888-4114. Fax: 604-888-8799. Subsidiaries, W.K. Industries, W.K. Manufacturing, Venture, Dumfries Dev. Low pressure melamine laminated panels and melamine components. Brand, "Decorbond".
(P.) W. Kreykenbohm. Annual Sales (D). Co. Size (C).^⑩
†Krispak Inc., 490 Midwest Rd., Scarborough, Ont. M1P 3A9. Tel. 416-757-8743. Toll Free: 800-387-6505. Fax: 416-757-3746. Telex: 06-963744. Plant, 141 Nugget Ave., Scarborough, Ont. "Krispak", "Johnson", "Thritree", salted nuts, "Porky's" fried pork rinds.
(P.) A.J. Oakes; (V.P.Ops.) P.M. Barr; (V.P.Sales & Mktg.) T. Coggins; (Cont.) P. Wong; (Q.C.Supt.) S. MacDonald. Annual Sales (D). Co. Size (D).^⑥
Kriso Metal Industries Ltd., 27 Union Rd., P.O. Box 160, Beamsville, Ont. LOR 1B0. Tel. 416-563-5388. Architectural panels, sheet metal.
(P.) G. Denault. Annual Sales (C). Co. Size (A).
Kroehler Furniture Co., Conestoga Division, 44 Victoria St. E., Wingham, Ont. NOG 2W0. Tel. 519-357-1515. Wood rocking and dining room chairs, institutional and contract chairs. Brand, "Conestoga". Parent company, Strathearn House Group Limited, Toronto, Ont.
(Plant Mgr.) L. Schafer. Annual Sales (C). Co. Size (B).^⑤
Kroehler Furniture Co., Division of Strathearn House Group Limited, 617 A Douro St., P.O. Box 370, Stratford, Ont. N5A 6T4. Tel. 519-271-2340. Fax: 519-273-0175. Showrooms, Toronto, Ont., Edmonton, Alta. Plants, Durham, Wingham, Ont., Edmonton, Alta. Branch offices and plants, Durham, Wingham, Ont., Edmonton, Alta.
Upholstered furniture, bedroom furniture, dining room furniture and occasional tables, reclining sofas, loveseats and chairs. Parent company, Strathearn House Group Limited, Toronto, Ont.
(P.) O. G. Mead; (Nat.Mktg.Mgr.) R. Dennis; (V.P. Mds'g. Caseloads) J. Lawrence; (P.A.) D. Schafer; (P.A.) P. Baier. Annual Sales (E). Co. Size (F).^⑤
Krohnert, Paul, Manufacturing Limited, 811 Steeles Ave., P.O. Box 126, Milton, Ont. L9T 2Y3. Tel. 416-878-4188. Fax: 416-878-3624. Stainless benches and containers for material handling and shipping, stainless storage tanks for dairy supplies and equipment and for industrial purposes. Brand, "Krohnert".
For. Rep., Krohnert Inc., Cottage Grove, WI, U.S.A.
(P.) D. Krohnert; (V.P.) G. Hogg. Annual Sales (D). Co. Size (C).^⑥
Kromar Printing Ltd., 725 Portage Ave., Winnipeg, Man. R3G 0M8. Tel. 204-775-8721. Fax: 204-738-8995. Subsidiary, Winnipeg Saturday Post, Winnipeg, Man. Printers, lithographers.
(P. & G.M.) H. M. Margolis; (V.P.) J.H. Cohen. Annual Sales (D). Co. Size (D).^⑤
Kromet Handles (1977) Limited, 500 Collier-Macmillan Dr., Cambridge, Ont. N1R 6R5. Tel. 519-623-2511. Fax: 519-740-0818. Rolled metal, stainless and vinyl clad steel handles, rolled formed sections using plating steel, plastic extrusions.
(P.) M. Petritz; (G.M.) T. Mantini; (S.M.) G. Evoy; (Plant Mgr.) D. Eaton; (Sales Rep.) B. Riehl. Annual Sales (D). Co. Size (C).^⑤
★Kronos Canada Inc., 4 Place Ville Marie, Ste.500, Montreal, Que. H3B 4M5. Tel. 514-397-3501. Fax: 514-652-2331. Telex: 05-268667. Branch offices, Toronto, Ont., Vancouver, B.C. Plant, Varennes, Que. Titanium pigments, rheological additives. Brands, "Kronos", "Titanox". Parent company, N L Industries, Inc., Kronos, Inc. Houston, TX, U.S.A.
For. Rep., N L Pigments Europe Inc., Brussels, Belgium. for Continental Europe.
(P. & Dir.Mfg.) R. P. Beaulne. Annual Sales (F). Co. Size (E).^⑤
★Kroy Wools Ltd., 19 Duncan St., Toronto, Ont. M5H 3H1. Tel. 416-599-9350. Fax: 416-979-7087. Telex: 06-22053. Brands, "Kroy", "Kroylon". Parent company, Equity Corp., Toronto, Ont.
(P.) N. H. Cruickshank; (Cont.) J. Atkins. Annual Sales (C). Co. Size (A).
Krug Furniture Inc., 421 Manitou Dr., Kitchener, Ont. N2G 4J3. Tel. 519-893-1100. Fax: 519-893-9680. Telex: 069-55202. Showrooms, Montreal, Que., Toronto, Kitchener, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Branch plants, Kitchener (2), Stratford, Ont.
(P. & G.M.) S. J. Ruby; (V.P.) R.E. Evans; (V.P.) D. Ulfemann; (S.T.) H. McCaul; (Plant Mgr.) W. Sommers; (Plant Mgr.) D. Blackburn. Annual Sales (E). Co. Size (E).
★Kruger Inc., 3285 Bedford Rd., P.O. Box 769, Montreal, Que. H3S 1G5. Tel. 514-737-1131. Fax: 514-737-1131 ext.326. Telex: 055-60579. Subsidiaries, Kruger Pulp and Paper Sales Inc., New York, N.Y., U.S.A.; Corner Brook Pulp and Paper Limited, Corner Brook, Nfld. For products and manufacturing locations, see listing of divisions above.
For. Rep., Kruger Pulp and Paper Sales, Inc., New York, N.Y. U.S.A.
(Chmn. & C.E.O.) J. Kruger II; (Vice Chmn.) J.S. Hermon; (Vice Chmn.) F. F. Faludi; (P. & C.O.O.) G. Dufresne; (Sr.V.P.Newsprint Sales) G. de L. Porteous; (V.P.Corp.Aff.) A. Labonte; (V.P. & G.M.Woodlands) D. Briere; (V.P.Newsprint & Coated Paper Div.) R.O. Cyrenne; (V.P.Corp.Engr'g & Dev.) R.S. Birch; (V.P.Fin., T. & C.F.O.) G.J. Runze; (V.P.Newsprint Sales) C.J. Thomson; (Sr.V.P.Paperboard & Pkg.) F. Brule. Annual Sales (F). Co. Size (G).^⑤
★Kruger Inc., Newsprint Division, Bromptonville, P.O. Box 100, Bromptonville, Que. J08 1H0. Tel. 819-846-2721. Fax: 819-846-2721 ext.224. Telex: 05-836291. Newsprint. Trademark, K and circle design. Head office, Kruger Inc., Montreal, Que.
For. Rep., Kruger Pulp and Paper Sales, Inc., New York, NY, U.S.A.
(Chmn.) G.H. Kruger; (V.Chmn.) J.S. Hermon; (P. & C.E.O.) R.J. Kneeland; (V.P.Newsprint & Coated Paper Div.) R.O. Cyrenne; (Compt.) E. Smith; (Mgr.Engr'g) P. Tissier; (P.A.) V. Robert; (Mill Mgr.) A. Asselin. Annual Sales (F). Co. Size (F).
★Kruger Inc., Newsprint Division, Trois-Rivières, P.O. Box 188, Trois-Rivières, Que. G9A 5G2. Tel. 819-375-1691. Fax: 819-375-1691. Telex: 05-837214. Head office, Kruger Inc., Montreal, Que.
For. Rep., Kruger Pulp and Paper Sales, Inc., New York, N.Y., U.S.A.
(Chmn. & C.E.O.) J. Kruger II; (Vice Chmn.) J.S. Hermon; (Vice Chmn.) F. Faludi; (P. & C.O.O.) G. Dufresne; (V.P.Newsprint & Coated Paper Div.) R.O. Cyrenne; (Mill Mgr.Newsprint) M. A. LaFreniere; (Mill Mgr.Coated Paper) B. Laframboise; (Compt.) R. Blais; (Mgr.Engr'g) R. Cyr; (G.M.) D. Cayouette; (P.A.) K. Gallup. Annual Sales (F). Co. Size (G).
★Kruger Inc., Packaging Division, Montreal, 7424 rue Cordner, LaSalle, Que. H8N 2R5. Tel. 514-366-8050. Telex: 055-66216. Plain and litho laminated corrugated containers, die cut containers and RSC's. Head office, Kruger Inc., Montreal, Que.
(Chmn. & C.E.O.) J. Kruger II; (Vice Chmn.) J.S. Hermon; (Vice Chmn.) F.F. Faludi; (P. & C.E.O.) R.J. Kneeland; (Sr.V.P.Paperboard & Pkg.Div.) F. Boule; (G.M.) W.G. Francis; (Buyer) Mrs. B. Noel; (Plant Mgr.) C. Lapointe; (Plant Mgr.) C. Lapointe. Annual Sales (E). Co. Size (E).
Kruger Inc., Packaging Division, Toronto, 280 Belfield Rd., Rexdale, Ont. M9W 1H6. Tel. 416-675-7740. Fax: 416-675-6818. Corrugated and litho laminated containers. Head office, Kruger Inc., Montreal, Que.
(Chmn.) G.H. Kruger II; (Vice Chmn.) J.S. Hermon; (P. & C.E.O.) G. Dufresne; (Sr.V.P.) F. Brule; (V.P.Paperboard & Pkg.Div.) G. Richer; (G.M.) H. Brennan. Annual Sales (E). Co. Size (E).^⑤
★Kruger Inc., Paperboard Division, 5845 Place Turcot, Montreal, Que. H4C 1V9. Tel. 514-934-0845. Telex: 055-67171. Tube stock, linerboard, bleached top linerboard and millwrap paperboards, gypsum board, headers, regular and color bands. Brand, "Turkraft". Head office, Kruger Inc., Montreal, Que.
(Chmn. & C.E.O.) J. Kruger II; (Vice Chmn.) J.S. Hermon; (Vice Chmn.) F.F. Faludi; (P. & C.O.O.) R.J. Kneeland; (Sr.V.P.Paperboard & Pkg.Div.) F. Brule; (G.M.) G. Richer; (Compt.) G. Roy; (S.M.) D. Bell; (Plant Mgr.) C. Lapointe. Annual Sales (E). Co. Size (E).^⑤
Kruger, P., Concrete Products Ltd., 6131-97 St., Edmonton, Alta. T6E 3J3. Tel. 403-438-2072. Fax: 403-435-0842. Architectural, structural, pre-stressed and precast concrete.
(P. & P.A.) P. Sr. Kruger; (S.T.) P. Kruger Jr. Annual Sales (C). Co. Size (B).^⑩
†Krystal Cap Co. Ltd., 16 Plymouth Ave., Toronto, Ont. M6J 1Z1. Tel. 416-364-1475. Fax: 416-364-6661. "Marina West", "Ski-Matic" and "All-Sizer" hats and caps.
For. Rep., Scopex, Garches, France.
(P.) J. Krystal; (G.M.) S. Krystl. Annual Sales (C). Co. Size (B).^⑩
★Kryton International Inc., 5820 Byrne Rd., Burnaby, B.C. V5J 3J3. Tel. 604-432-6090. Fax: 604-432-1945. Waterproofing, admixtures, sealers and curing agents, grouts, bonding agents, floor products, roofing products, decorative coatings, protective coatings, solvents and cleaners, restoration products. Brands, "K-210 Krystol T-1", "K-720 Krystolex 11", "K-948 CR Roof Gard", "K-865 Vikastrip", etc.
(P. & C.E.O.) R.G. Yuers. Annual Sales (C). Co. Size (8).^⑩
Kubes Steel Ltd., 323 Jones Rd., P.O. Box 9224, Stoney Creek, Ont. L8G 3X9. Tel. 416-643-1229. Fax: 416-643-4003. Custom fabricators of plate and structural steel.
(P.) J. Kubes; (G.M.) J. Dernovsek, P.Eng. Annual Sales (C). Co. Size (A).^⑤
★KUBOTA METAL CORPORATION, FAHRAMET DIVISION, 25 Commerce Rd., Orillia, Ont. L3V 6L6. Tel. 705-325-2781. Toll Free: 800-461-0260. Fax: 705-325-5887. Sales office, Montreal, Que. Plant, Clagary, Alta. High alloy steel castings for heat, corrosion and abrasion resisting service, shell moulded and centrifugal castings, fabricated piping, etc. Parent company, Kubota Corporation, Osaka, Japan.
For. Reps., Venezuela, Peru, Chile, Mexico, Australia.
(P.) G.G. Jacox; (V.P.Mfg.) S. McClafferty; (Mgr. Purch.) J.E. Gillanders. Annual Sales (E). Co. Size (E).^⑩
Kuhlman Plastics of Canada, Ltd., P.O. Box 520, 1 Kuhlman Dr., Blenheim, Ont. NOP 1A0. Tel. 519-676-8108. Fax: 519-676-8100. Automotive plastic fuel tanks and jacuzzi filters. Parent company, Kuhlman Corporation, Troy, MI, U.S.A.
(G.M.) P. Terrance McNaughton; (Cont.) W. J. Dye; (Prod'n Mgr.) J. Turner; (Eng.Mgr.) L. Sloszar. Annual Sales (D). Co. Size (C).
† Indicates firms seriously interested in export trade.
⑤ Uses Distributors. ⑥ Uses direct sales force. ★ Indicates active exporter. ⑩ Uses both ⑤ and ⑥.

Kuhn Plastics Ltd., 1645 Sismet Rd., Unit #9, Mississauga, Ont. L4W 2Z3. Tel. 416-625-7004. Polyethylene puppets, bags, gloves, etc.

(P.) W. Kuhn. Co. Size (A).

Kumycan Enterprises Ltd., 19337 Enterprise Way, Surrey, B.C. V3S 6J8. Tel. 604-533-1621. Fax: 604-533-2133. Telex: 04-352848. Branch office, Richmond, B.C. PVC steel reinforced fixed and opening windows for residential and commercial applications, also main entrance doors.

(G.M. & S.M.) J. Poppema. Annual Sales (C). Co. Size (A).

★Kuntz Electroplating Inc., B51 Wilson Ave., Kitchener, Ont. N2C 1J1. Tel. 519-893-7680. Fax: 519-893-5431. Plating and electroplating metals and polishing, phosphating and anodizing.

(G.M.) R.J. Kuntz; (S.M.) L. Kuntz; (Dir.U.S.Sales) R.J. Germann; (Asst.G.M.) P. Kuntz; (Plant Mgr.) D. Dietrich. Annual Sales (D). Co. Size (E).⑤

★Kuntz, H., Manufacturing Inc., 46 Isabella St., St. Jacobs, Ont. N0B 2N0. Tel. 519-664-2232. Fax: 519-664-3000. Farm equipment, gates, hay feeders, bale forks and spears, cattle penning, cattle fly control equipment, injection moulded products. Brands, "Heidelberg", "Hay Saver".

(P.) H. Kuntz. Annual Sales (B). Co. Size (A).⑥

★Kuny's Leather Manufacturing Co. Ltd., 5901 - 44A St., Leduc, Alta. T9E 6M7. Tel. 403-986-1151. Fax: 403-986-9861. Industrial leather products.

(P.) G. Kuny. Annual Sales (C). Co. Size (A).⑥

★Kuriyama Canada Inc., 140 Roy Blvd., Brantford, Ont. N3T 5V7. Tel. 519-759-5111. Fax: 519-759-747B. Telex: 061-B1280. Thermoplastic "Kuritec" hose and tubing, "Kuribev" beverage hose and tubing, "Tigerflex" suction hose, "Vinylflow" collapsible discharge hose. Parent company, Kuriyama of America Inc., Elk Grove Village, IL, U.S.A.

(V.P.) G. Van Dongen; (V.P.) Y. Wada; (S.M.) L. Krasaka; (Sup'r Logistics) W. Vogt; (Tech.Mgr.) B. Wong. Annual Sales (B). Co. Size (C).

Kurtlynn Industries Ltd., 6B7 Willow Park Rd., Kelowna, B.C. V1X 5H9. Tel. 604-765-7020. Fax: 604-765-5441. Associates, Bendco Steel, Wyntek Blinds. Recreational vehicle automotive seating, cushions, drapes and vertical and venetian blinds.

(C.E.O.) K. Hiller; (P.) Mrs. L. Hiller. Annual Sales (C). Co. Size (B).⑥

Kurtz, Edward, Enterprises Limited, 220 Amber St., Markham, Ont. L3R 3JB. Tel. 416-477-4707. Fax: 416-477-9207. Boxes, dies for labels and gaskets, also heat seal and steel rule dies.

(P.) D. Kurtz; (T.) Mrs. J. Kurtz. Annual Sales (B). Co. Size (A).⑤

Kurz, K. H., Foods Inc., RR#1, Ashburn, Ont. L0B 1A0. Tel. 416-655-3692. Fax: 416-655-8837. Assorted meat products.

(P.) K.H. Kurz. Annual Sales (C). Co. Size (A).⑤

Kustom Kraft Design Furnishing, 40 Needham St., Lindsay, Ont. K9V 4S3. Tel. 705-324-1673. Fax: 705-328-1413. Contract furniture.

(P.) R. P. Potts. Annual Sales (B). Co. Size (A).⑤

★Kustom Stainless Steel Equipment Inc., 107 Paramount Rd., Winnipeg, Man. R2X 2W6. Tel. 204-694-3344. Custom fabrications, car wash equipment, molds for rotational molding, electrical generator enclosures, hydroponic equipment, automatic bean and alfalfa machines, cleaners and driers.

(P.) M. J. Troost; (S.M. & Plant Mgr.) F. Troost. Annual Sales (C). Co. Size (A).⑤

Kwality Labels Inc., 7351 Victoria Pk., Unit#5, Markham, Ont. L3R 3A5. Tel. 416-499-0610. Fax: 416-475-5267. Pressure sensitive labels and tags.

(P.) V. Sondhi; (T.) Mrs. S. Sawni. Annual Sales (B). Co. Size (A).⑥

★Kwik Lok Ltd., 176 Sheldon Dr., Cambridge, Ont. N1R 7K1. Tel. 519-623-5140. Toll Free: 800-265-6636. Fax: 519-623-1421. "Strip Lok" plastic bag closures. Parent company, Kwik Lok Corporation, Yakima, WA, U.S.A.

(P.) J.H. Paxton; (G.M.) G. MacKenzie; (Off.Mgr.) Ms. C. Formica. Annual Sales (B). Co. Size (B).⑥

★Kwik Mix Materials Limited, P.O. Box 520, Port Colborne, Ont. L3K 5X7. Tel. 416-834-6177. Fax: 416-834-5160. Associates, Rainbow Concrete Industries, Sudbury, Webster & Sons Limited, Toronto, Ont. "Poly Repair-it" self-bonding concrete repair mix, "Quick Set" hydraulic cement, "Kwik Seal" coal tar driveway sealer, "Super Bond" topping cement with bonding agent, "As-

phalt Patch" with polypropylene fibre and bonding resin, "Kwik Mix" pre-mixed bagged concrete.

(P. & S.M.) M. Douglas Frazer; (G.M.) G. Morrison; (Plant Mgr.) J. Roy. Annual Sales (C). Co. Size (A).⑥

★Kwik-Way Manufacturing of Canada Ltd., Unit 3, 120 McLevin Ave., Scarborough, Ont. M1B 2V5. Tel. 416-299-7600. Toll Free: 800-268-3538. Fax: 416-297-1730. Glass bead cleaners, hot tank cleaning and magnetic inspection equipment. Brands, "Kwik-Way", "Kwik-Blast". Parent company, Kwik-Way Industries Inc., Marion, IA, U.S.A.

(P.) R. M. Sinton; (Plant Mgr.) E. Jensen; (P.A.) Mrs. L. Isozaki. Annual Sales (C). Co. Size (B).⑥

Kwikset Lock Div., Emhart Canada Limited, International Hardware Division, Emhart Hardware Group, 10 Canal St., P.O. Box 2100, Trenton, Ont. KBV 6G7. Tel. 613-394-6651. Residential door locks. Brand, "Kwikset".

(G.M.) B. Wherry; (S.M.) P. Mullins. Annual Sales (B). Co. Size (D).⑥

★Kyoda Plastics Limited, 1407 Shawson Dr., Mississauga, Ont. L4W 1C4. Tel. 416-670-7222. Fax: 416-670-9677. Plastic extrusions.

(P.) J. Oda; (V.P. & S.M.) K. Y. Oda. Annual Sales (C). Co. Size (A).⑤

★K - 10 Enterprises Ltd., 80 Hale Rd., Brampton, Ont. L6W 3N9. Tel. 416-453-5767. Fax: 416-457-0770. "Hemisphere" traffic mirrors, "Krib" safety domes, basinet, delivery and operating room and convex security mirrors, fluorescent light reflectors.

For.Reps.: U.S.A., South Korea.

(P.) E.A. Kolenda II. Annual Sales (C). Co. Size (A).

L

L.A. Fuchs Machine Shop (1989) Ltd., 1179 Finch Ave. West, Unit 19-21, Downsview, Ont. M3J 2G1. Tel. 416-665-8842. Dies and stamping, medical instruments.

(P.) O. Laguan; (Fin.) L. Maciusko. Annual Sales (B). Co. Size (A).

★L & A Machine Works Ltd., P.O. Box 134, Fredericton, N.B. E3B 4Y2. Tel. 506-458-1100. Fax: 506-450-4879. Associates, Wilson's Truck Bodies, Truro, CNC Machining Ltd., Dartmouth, N.S., Terrese Services Ltd., Fredericton, N.B. Metal fabrications in aluminum, steel, stainless and alloys for pulp, paper, forestry, mining, fishery and other resource based industries.

(P.) L.J. Legere; (V.P. & G.M.) H.G. Evans, C.A.; (Acct.) T. McIntyre; (P.A.) E. Corey; (Dir.Mktg. & Estimates) R. Muir. Annual Sales (D). Co. Size (D).⑥

L.A. Reeves Inc., 54 LePage Court, Downsview, Ont. M3J 1Z9. Tel. 416-630-5213. Fax: 416-630-7592. Show card colours, inks, stamp pads, adhesives. Brands, "Regal", "Repeater", "L.A. Reeves", "Kwikstik".

(P.) B. R. Covey; (Acctg.) A. Reginato. Annual Sales (C). Co. Size (A).⑥

L.A. Rubber Inc., 3466 Landmark Rd., Burlington, Ont. L7M 1S8. Tel. 416-335-3711. Fax: 416-332-4808. Rubber covered rolls and gaskets.

(P.) A. J. Leonard; (P.A.) Mrs. S. McDougall. Annual Sales (B). Co. Size (A).⑤

L.A. Stained Glass & Woodworking, 332B1 Nelson Ave., Abbotsford, B.C. V2S 2L6. Tel. 604-859-2079. Stained glass panels for kitchen cabinet doors, and custom woodwork.

(Prop.) L. Van Staaldin. Annual Sales (A). Co. Size (A).⑤

L.B. Enterprises, 69 Lewis Rd., Guelph, Ont. N1H 1E9. Tel. 519-836-5050. Fax: 519-836-2613. Commercial printing, direct mail services.

(Dir.Sales) E. Walker; (G.M.Ops.) M. Mueller; (Prod'n Mgr.) G. Knight; (Off.Mgr.) Mrs. T. Mifsud. Annual Sales (C). Co. Size (B).⑤

L.B. Machine Company Limited, 8620 River Rd., Richmond, B.C. V6X 1Y5. Tel. 604-273-4541. Telex: 04-357647. Associate, Pacific Rim Machining Inc., Richmond, B.C.

(C.E.O.) L. Boehm; (C.E.O.) G. Boehm; (C.E.O.) G. Boehm. Annual Sales (C). Co. Size (B).

LCS Metals Corporation Limited, 147 Mary St., Box 424, Brantford, Ont. N3T 5N3. Tel. 519-753-7306. Screw machine products, precision and production machining.

(P.) P.R. Scott; (G.M.) T. Biesma; (Purch.) C. E. Jambor. Annual Sales (C). Co. Size (A).⑤

L & D Computer Furniture Limited, 504 Millway Ave., Concord, Ont. L4K 3V5. Tel. 416-738-1436. Fax: 416-669-5564.

(P.) L. Friedman. Co. Size (N/R).

L.D.I. Industries Ltd., 21 Laurier Rd., Penetanguishene, Ont. L0K 1P0. Tel. 705-549-4101. Fax: 705-549-6063. Vertical blind components, commercial plastic components, encapsulated metal products and general automotive safety products.

(P.) C. Van Den Heuvel; (Sales & Mktg.) K. Charlton; (Prod'n) W. O'Shea. Annual Sales (C). Co. Size (N/R).

★LGM Graphics Inc., 737 Moray St., Winnipeg, Man. R3J 3S9. Tel. 204-889-9050. Fax: 204-889-9897. Magazines, annual reports, brochures, catalogues, booklets, directories, labels.

(P.) K. George Grigaitis; (Cont.) Ms. B. Kawka; (V.P.Mktg.) V. Friesen. Annual Sales (E). Co. Size (D).

★LH Resource Management Inc., R.R.#1, Walton, Ont. N0K 1Z0. Tel. 519-887-9378. Toll Free: 800-265-9682. Fax: 519-887-9011. "Manurigator" travelling gun irrigation systems for liquid waste handling, "Hydra Mixer" agitation equipment for waste storage, mechanical solid/liquid separator for separating solids from slurries or mixtures, large scale commercial open channel composters.

For Reps., Granger Sales, Granger, IA, U.S.A.

(P. & G.M.) C. Lee; (S.M.) J. Kinsella; (Ops.Mgr.) G. Chiddicks. Annual Sales (C). Co. Size (A).⑥

★L.H.D. Equipment Ltd., 21 Exeter St., Box 1437, North Bay, Ont. P1B 8K6. Tel. 705-472-5207. Fax: 705-472-5861. Hydraulic cylinders, underground mining equipment parts and precision machining, scooptram parts, seats and seat suspensions, pins, bushings, bosses, etc. Parent company, Continuous Mining Systems, Sudbury, Ont.

(P.) D. Letts; (G.M.) L. Blanchette. Annual Sales (D). Co. Size (C).⑥

L.H.M. Technologies Inc., 235 Trowers Rd., Woodbridge, Ont. L4L 5ZB. Tel. 416-856-2466. Fax: 416-856-2474. Subsidiary, Crotech Machine Tools Inc. Press tools, jigs, fixtures and gauges, forming rolls and roll form tooling, CNC milling and turning of production parts for the aerospace, aircraft and automotive industry.

(P.) L. Gotovac; (G.M.) J. Boneham; (Acct.) H. Hetram; (Plant Mgr.) S. Babic; (Mfg.Eng'r Mgr.) R. Singh. Annual Sales (C). Co. Size (B).⑤

L.J. Fleming Ltd., P.O. Box 367, Leamington, Ont. NBH 3W3. Tel. 519-326-4496. Fax: 519-326-5174. Diesel and gasoline generating sets and pump sets.

(V.P.Purch.) R. Fleming. Annual Sales (B). Co. Size (A).

L & J Plating Co. Ltd., 71 Wilkes St., Brantford, Ont. N3T 4V9. Tel. 519-753-1868. Electroplating.

(Mgr.) B. Magrath. Annual Sales (A). Co. Size (A).

★L&L Tool - Div. of Litovchik Industries Inc., 24B Simpson Ave. S., Bowmanville, Ont. L1C 2J3. Tel. 416-623-5232. Fax: 416-623-173B. Plants, 240 Simpson Ave., Bowmanville, Peterborough, Windsor, Ont. Tools, dies, metal stampings and fabrication, tube forming. Parent company, Litovchik Industries Inc.

(P.) J.C. Locke; (Exec.V.P.Metal Inds.Grp) J. Coyle; (Ops.Mgr.Bowmanville) R. Carruthers; (Ops.Mgr. Peterborough) G. Card; (Ops.Mgr.Windsor) N. Lewchuk. Annual Sales (D). Co. Size (D).⑥

L & M Ceramo Inc., 60 Cassidy St., P.O. Box 57B, Kingston, Ont. K7L 4X1. Tel. 613-546-6117. Fax: 613-549-7842. Telex: 066-3314. Branch office, Toronto, Ont. Ceramic tile grouting, thin set mortar and adhesives.

For Reps., New York, NY, U.S.A.

(P.) R. C. Gelston. Annual Sales (C).

LM Equipment Co. (19B1) Ltd., 57B4 Byrne Rd., Burnaby, B.C. V5J 3J4. Tel. 604-437-5101. Fax: 604-437-1354. Chain and circular cut-off saws, log splitters, shake-mill equipment, "Verticut" package cut-off saws.

For Rep. L-M Equipment Co. Inc., Portland, OR, U.S.A.

(P.) F. Wingelman; (Mgr.) K. Weihs; (S.M.) J. Wilby. Annual Sales (C). Co. Size (A).⑥

★L & M Highland Outfitters, Limited, Londonderry, N.S. B0M 1M0. Tel. 902-668-2555. Fax: 902-668-2678. Highland equipment, bagpipe bags, drum collars, slings and harness, sporrans.

(P.) E.M. Langille; (S.T.) Ms. S. J. Langille. Annual Sales (B). Co. Size (A).

★L & M Manufacturing Co., 435 Limestone Cres., Downsview, Ont. M3J 2R1. Tel. 416-661-3560. Fax: 416-661-1231. Telex: 06-219709. Bakery ovens, kaiser, roll and bread crumb machines, proofers, dividers, rounders, dough mixers, bread moulders, roll plants, bread and pan racks, etc. Brand, "L & M".

- (P. & Mgr.) P. Ostrander; (Mktg.) I. Klopfer. Annual Sales (D). Co. Size (B).®
- ★ L & M Radiator Ltd., 335 Tweed Ave., P.O. Box 130, Stn F, Winnipeg, Man. R2L 2A5. Tel. 204-669-3654. Fax: 204-667-0834. Subsidiaries, L & M Radiator Inc., El Paso, Texas, Ly M de Mexico S.A. de C.V., Hermosillo, Sonora, Mexico, S.A.; L & M Radiator (Proprietary) Limited, Rustenburg, Transvaal, Republic of South Africa; L & M. Radiator Pty. Ltd., East Victoria Park, Australia. "Mesabi" cores, radiators, oil coolers, radiator shutters and cab heaters. Parent company, L & M Radiator Inc., Hibbing, Minn., U.S.A.
(G.M.) R. Durham; (S.M.) G. Fairchild; (P.A.) Miss M. Kotyluk; (Off.Mgr.) K. Fredborg; (Prod'n Mgr.) R. Durham. Annual Sales (C). Co. Size (B).®
- ★ L&M Screw Machine Products Limited, 130 Milvan Dr., Weston, Ont. M9L 1Z9. Tel. 416-741-0700. Fax: 416-741-5287. Screw machine parts in general for all industries.
(P.) R. E. Lake; (G.M.) S. R. Trichilo; (Mech.Prof.Eng.) E. Grandy; (S.M.) R. Longway; (P.A.) F. Liehr. Annual Sales (D). Co. Size (C).®
- L & M Signs Ltd., 3823 - 29 St. N.E., Calgary, Alta. T1Y 6B5. Tel. 403-250-5511. Fax: 403-291-5367. Silk screening, traffic and street name signs, letters and numbers, decals, licence plates.
(P.) L. J. Lamb. Annual Sales (C). Co. Size (A).®
- ★ L & M Wood Products (1985) Ltd., 80x 149, Glaslyn, Sask. S0M 0Y0. Tel. 306-342-2080. Fax: 306-342-4707. CCA pressure treated poles and posts. Brand, "Big G".
(Ops. Foreman & P.A.) H.J. McConnell; (G.M. & S.M.) J.K. Davies; (Plant Mgr.) W. Renz. Annual Sales (C). Co. Size (B).®
- ★ LMG Reliance, 1093 Sherwin Rd., Winnipeg, Man. R3H 1A4. Tel. 204-633-4403. Fax: 204-694-5132. Telex: 07-57410. Plants, Milton, Ont., St. Albert, Calgary, Alta. Branch offices and plants, Milton, Ont., Calgary, Alta. Automotive chemicals, plastic containers and mouldings, sporting goods. Brands, "Rel-I-Pak", "Hand-I-Pak", "Fold-A-Carrier", "Port-A-Sink", etc. Parent company, Lawson Mardon Group, Mississauga, Ont.
(G.M.) T.D. Sigley; (Cont.) Ms. A. Evcret; (Plant Mgr.) B. Pharoah; (Plant Mgr.) C. Gormier; (Ind.Sales Mgr.) D. Draper; (Engr'g Mgr.) P. Devereaux; (P.A.) R. Isbach. Annual Sales (E). Co. Size (E).
- LMS Machine Inc., Hwy. #401 & #97, Box 370, Ayr, Ont. N0B 1E0. Tel. 519-621-4600. Fax: 519-621-1459. Vertical and floor type horizontal boring mill, swing lathe.
(V.P.) M. Oliver; (Off.Mgr.) Ms. S. Johnson. Annual Sales (B). Co. Size (A).®
- LNS Systems Inc., [LNS Systèmes Inc.], 7 Bovis Ave., Pointe Claire, Que. H9R 4W3. Tel. 514-695-8130. Fax: 514-695-8135. Telex: 05-821529. Mobile and prefabricated control tower and airport runway lighting systems, communication switching and radio spectrum monitoring systems.
(P.) F. Welton; (V.P.Mktg.) G. Sinoyannis; (V.P.Fin. & Ops.) L. Read. Annual Sales (D). Co. Size (B).®
- ★ L O F Glass of Canada Ltd., P.O. Box 158, Collingwood, Ont. L9Y 3Z5. Tel. 705-445-4780. Fax: 705-455-4780. Subsidiaries: Standard Auto Glass, Vanfax. Automotive glass. Parent company, Libbey-Owens-Ford Company, Toledo, Ohio, U.S.A.
For.Rep., Pilkington Brothers Plc.
(Plant Mgr.) R. Rieckmann; (Mat'ls Mgr.) Ms. C. Labanara; (Cont.) R. Foote; (Mfg.Mgr.) M. Less; (P.A.) P. Thornton; (Engr'g Mgr.) C. Van Stone. Annual Sales (F). Co. Size (F).
- ★ L P International Inc., 44 Holme St., Box 696, Brantford, Ont. N3T 5P9. Tel. 519-759-3292. Fax: 519-759-3298. Telex: 061-81260. Battery powered hand truck. Brand, "Power Mate".
(G.M.) P.K. Jeavons; (S.M.) S.H. Slack; (Plant Supt.) J. Nemeth; (Prod.Mgr.) R. Shields; (Off.Mgr.) Ms. M.L. Jeavons. Annual Sales (B). Co. Size (A).®
- L.P.A. Plastics Ltd., See Plastiques L.P.A. Ltée.
- L P C Papers Limited, 1173 Cameron St., Hawkesbury, Ont. K6A 2S2. Tel. 613-632-0157. Fax: 613-632-3102. Associate, Lapaco Paper Products Ltd. Paper doilies, dinner, luncheon and cocktail napkins, coasters, place mats, tray covers, shower slippers, toilet seat bands, tumbler bags, bath and car mats, shoe shine cloths, paper chef's hats, ladies' bonnets and sanitary caps. Parent company, Lapaco International Inc.
For.Rep., Lapaco Paper Products of New York Inc.
(Chmn.) R. Derail; (P.) D. Derail; (V.P.) H. Pascone; (Cont.) R. Beaudry. Annual Sales (B). Co. Size (B).®
- ★ LS Edwards Inc., 3102-5th Ave. N., P.O. Box 995, Lethbridge, Alta. T1H 0P4. Tel. 403-328-9201. Fax: 403-328-9837. Cultivator sweeps and chisel points. Parent company, LS Laser Systems Ltd., Calgary, Alta.
(P.) J. Tensley; (Cont.) D. Wagner; (Mktg.Dir.) K.E. Nordean. Annual Sales (C). Co. Size (A).®
- ★ L.S.E. Machinery Inc., 100 McLeary Ct., Concord, Ont. L4K 2Z3. Tel. 416-669-2216. Fax: 416-669-9939. Custom-built materials handling machinery and equipment.
(P.) J. Dalla Rosa; (G.M.) J. T. Fox. Annual Sales (C). Co. Size (B).®
- L.S. & M. Welding, 301 Major Mackenzie Dr.E., Richmond Hill, Ont. L4C 1J2. Tel. 416-884-5399. Mobile welding machine, aluminum, stainless steel, mild steel, etc.
(Partner) M. Trodd. Co. Size (N/R).
- L.V. Control Mfg. Ltd., 660 Golspie St., Winnipeg, Man. R2K 2V1. Tel. 204-669-3600. Fax: 204-663-4853. Solid state timers, liquid level and custom controls, voltage and frequency sensors, engine monitors, pressure booster, engine controls, printed circuit boards, grain level detectors.
(P.) B. Murray; (V.P.) F. Hiebert. Annual Sales (C). Co. Size (A).®
- ★ LWL Outerwear Manufacturers Ltd., P.O. Box 70, 888 Chambly Rd., Marieville, Que. J0L 1J0. Tel. 514-658-1857. Fax: 514-460-3904. Telex: 055-62171. Loc. 320. Branch offices, Halifax, N.S., St. John's, Nfld., Saint John, N.B., Montreal, Quebec City, Que., North Bay, Toronto, Ont., Winnipeg, Man., Vancouver, B.C.; Stockholm, Sweden. Ski and hunting wear, snowmobile suits, active wear, gloves and mitts, specialised industrial wear. Brands, "Weather Chief", "Sportchief", "Sportway", "L-W-L".
(Chmn. & P.) J. Hardy; (V.P. & G.M.) G. Hardy. Annual Sales (C). Co. Size (C).®
- La Cie Ceinture et Sac Canada Inc., see Canada Belt & Bag Co. Inc.
- La Margna Inc., 414 St. Sacrement Ave., C.P. 1246, Terminus Postal, Quebec, Que. G1K 7E7. Tel. 418-681-0101. "La Margna" setting and maintenance products for tile.
(P. & G.M.) J. Racine; (P.A.) M. Baby. Annual Sales (C). Co. Size (A).®
- La Société Le Moyne Corporation, Thermalloy Corporation. LaFleche Brothers Inc., 9835-63rd Ave., Edmonton, Alta. T6E 0G7. Tel. 403-435-3456. Fax: 403-438-9088. Men's clothing. Brand, "LaFleche".
(S.M. & P.A.) G. LaFleche; (Plant Mgr.) L. LaFleche. Annual Sales (C). Co. Size (C).®
- ★ LaHave Seafoods Limited, LaHave, N.S. 80R 1C0. Tel. 902-688-2773. Fax: 902-688-2766. Fresh lobster and salted pollock, cod, hake and cusk fish.
(P.) D. Wentzell; (Mktg.) D. Himmelman; (Fin.) Ms. Y. Havehn; (Prod'n) J. Parsons. Annual Sales (C). Co. Size (B).®
- ★ LaPrairie Electrical Products Limited, [Les Produits Électrique LaPrairie Limitée], P.O. Box 2700, 215 Anderson Ave., Markham, Ont. L3P 4C7. Tel. 416-294-6068. Fax: 416-294-2079. Telex: 069-66503. Branch offices, Ville St-Laurent, Que., Delta, B.C. Associates, Markham Electric Ltd., Powerline Construction Ltd., Multilin Inc. Electrical power connectors and protective products. Parent company, Gormont Ltd.
For.Rep., French Africa.
(P.) D.L. Westbrook; (Area Mgr.Delta) D. Vuksevic; (Area Mgr.St-Laurent) W.E. Ellis. Annual Sales (C). Co. Size (A).®
- LaSalle Confections Limited, Queen St., P.O. Box 1778, Shediak, Westmorland Co., N.B. E0A 3G0. Tel. 506-532-3401. Fax: 506-532-4971. Moulded Easter chocolate, hard candy, fudge, chocolates, wrapped kisses, marshmallow filled cones, wrapped pops, peanut brittle.
(P.) D. A. Fraser; (S.T.) S. E. Fraser; (V.P. & G.M.) C. R. Fraser. Annual Sales (C). Co. Size (A).
- LaSalle Scientific Inc., 121 Malcolm Rd., Guelph, Ont. N1K 1A8. Tel. 519-824-7301. Fax: 519-824-9576. Branch plant, LaSalle, Que. Custom glass blowing, laboratory glassware, stirrer, rotary evaporator, spray dryer, laboratory heating mantle, glass viscometers.
(P.) T. Thomas Nagami; (V.P.LaSalle) K. Nakano. Annual Sales (B). Co. Size (A).®
- ★ LA8 Chrysotile Inc., C.P. 459, 835 Mooney St., Thetford Mines, Que. G6G 5T5. Tel. 418-338-7500. Toll Free: 800-463-3117. Fax: 418-338-7666. Telex: 05-833586. Mines, Black Lake and Thetford Mines, Que. Asbestos fibres. Brands, "LA8".
- (P.) J. Dupere; (Mktg.Mgr.) J. Leblond; (P.A.) R. Camire. Annual Sales (F). Co. Size (G).®
- ★ Lab-Volt (Quebec) Limited, 2120 Lavoisier, Ste-Foy, Que. G1N 4B1. Tel. 418-681-6346. Fax: 418-687-4014. Telex: 05-25415. Branch office, Montreal, Que. Plants, Quebec City, Que., Belleville, Ont. "Lab-Volt" educational electronic equipment, electric power and process control systems, telecommunication equipment. Parent company, Buck Engineering Company Inc., Farmingdale, NJ, U.S.A.
(P.) G. Goupil; (V.P.) J. Sedard; (V.P.) R. Duggan; (Cont.) R. Bernard; (P.A.) J. Rousseau. Annual Sales (D). Co. Size (C).®
- Labatt Breweries of British Columbia (Division of Labatt Brewing Company Limited), 976 Richards St., Vancouver, B.C. V6B 3C1. Tel. 604-669-5050. Fax: 604-669-5050. Branch offices and plants, New Westminster, Creston, B.C. Brands, "Lucky Lager", "Kootenay", "Labatt's Blue", "Schooner", "Budweiser", "Labatt's Lite". Parent company, Labatt Brewing Company Limited, London, Ont.
(V.P. & G.M.) P.C. Carter; (Plant Mgr.New Westminster) J. Council; (Plant Mgr.Creston) A. Castagne; (Dir. Fin.) J.A. Farris. Annual Sales (F). Co. Size (F).®
- ★ Labatt Brewing Company Limited, 2 First Canadian Place, Toronto, Ont. M5X 1E7. Tel. 416-361-5050. Fax: 416-361-5200. Telex: 064-7244. Directs the operations of the following divisions and subsidiaries: Labatt's Newfoundland Brewery, St. John's, Nfld., La Brasserie Labatt Limitée, Lasalle, Que., Labatt's Ontario Breweries, Weston, London, Waterloo, Ont., Labatt's Manitoba Brewery, Winnipeg, Man., Labatt's Saskatchewan Brewery, Saskatoon, Sask., Labatt's Alberta Brewery, Edmonton, Alta., Labatt Breweries of B.C., Vancouver, Creston, New Westminster, B.C., Oland Breweries Limited, Halifax, N.S. and Saint John, N.B., Labatt Breweries of Canada, Toronto, Ont., Labatt Importers, Darien, Ct., U.S.A., Labatt Breweries of Europe, England. Brands, "Lucky Lager", "50 Ale", "Labatt's Blue", "Labatt's Dry", "Labatt's Blue Light", "Guinness", "Velvet Cream Porter", "India Pale Ale", "Labatt's Extra Stock Malt Liquor", "Budweiser", "Crystal Lager", "Labatt's Lite". For products see separate listings of subsidiary companies. Parent company, John Labatt Limited, London, Ont.
(P.) S.M. Oland; (V.P.Tech.Ops.) J.L. Dunwell; (V.P.Mktg.) T.R. Errath; (V.P.Fin.) G.R. Currie; (V.P.Corp.Affairs) E.E. Stewart; (P.Labatt Breweries of Cda.) P. Desjardins; (V.P.Ops.Labatt Breweries of Cda.) J.R. Lumsden; (V.P.Fin.Labatt Breweries of Cda.) J.M. Hill; (V.P.Pers.Labatt Breweries of Cda.) T. Vauthier. Annual Sales (I). Co. Size (G).®
- Labatt Brewing Co. Ltd., Newfoundland Division, Leslie St., P.O. Box 7160, West End Postal Stn., St.John's, Nfld. A1E 3Y4. Tel. 709-579-0121. Fax: 709-579-2018. Brands, "Jockey Club", "Gold Keg", "Blue Star", "50 Ale", "Labatt's Lite", "Labatt's Blue", "Budweiser", "Black Label". Parent company, Labatt Brewing Company Limited, London, Ont.
(V.P. & G.M.) R.S. Thorpe; (Compt.) G.J. Burke; (Mktg. Dir.) E. G. Nofall; (Prod'n Dir.) G.L. Fagan. Annual Sales (E). Co. Size (C).
- Labatt, John, Limited, 451 Ridout St. N., Box 5870, Terminal "A", London, Ont. N6A 5L3. Tel. 519-667-7500. Telex: 064-7244.
(Chmn.) P. N.T. Widdington; (P. & C.E.O.) S. M. Oland; (Exec.V.P.) G. S. Taylor; (V.P.Engr'g) N. Blackburn; (V.P.Hum.Res.) R. F. Dolan; (V.P.Tech.) J. L. Dunwell; (V.P.) F. Elsener; (V.P.) J. Herbert England; (V.P.) R. R. Fogarty; (V.P.) R. Bruce Fraser; (V.P.) G. P.M. Freeman; (V.P. & Gen.Con.) D. C. Kitts; (V.P.) J. F. Morgan; (V.P.Ent.) L. C. Stephenson; (V.P.Corp.Affairs) E. E. Stewart; (V.P.Fin.) R. G. Vaux; (T.) W. James Emmerton; (S.) L. J. Innanen; (Cont.) R. J. Pearce; (Asst.T.) N. R. Davis; (Asst.T.) G. S. Branget; (Asst.S.) J. V. West. Annual Sales (I). Co. Size (E).
- ★ Labatt's New Brunswick Brewery (Division of Oland Breweries Limited), Simms St., P.O. Box 3070, Saint John West, N.B. E2M 4X7. Tel. 506-635-5050. Fax: 506-635-5059. Brands, "Olands Export Ale", "Schooner Lager Beer", "Labatt's 50", "Labatt's Blue", "Labatt's Lite", "Keiths IPA", "Labatt's Dry". Parent company, Oland Breweries Limited, Halifax, N.S.
(P.) J.R. McLeod; (V.P.Mktg.) G. Gross; (Dir.Fin.) J.S. Hutcheson; (Dir.Prod'n) G.C. Creelman; (Dir.Pers.) P. Smith; (Plant Mgr.) R. Smitheram; (Compt.) G.A. Thorne. Annual Sales (F). Co. Size (D).®
- ★ Labatt's Ontario Breweries (Division of Labatt Brewing Company Limited), 50 Resources Rd., Box 5050, Etobicoke,

† Indicates firms seriously interested in export trade.

® Uses Distributors.

© Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ©.

Ont. M9N 3N7. Tel. 416-248-0751. Fax: 416-235-2201. Sales offices, Windsor, Ottawa, Sudbury, Hamilton, London, Thunder Bay, Kitchener-Waterloo, Barrie, Pickering, Toronto, Ont. Plants, Etobicoke, London, Waterloo, Ont. Beer, ale, lager, stout. Brands, "Extra Stock", "50 Ale", "Labatt's 8blue", "Crystal Budweises", "Carlsberg", "Labatts Dry" and "Dry Light" etc. Parent company, Labatt Brewing Company Limited, London, Ont.

For.Reps., Labatt USA Inc., Darien, CT, U.S.A.; Labatt Breweries of Europe, London, England.

(P.) B.E. Peer; (Dir.Ops.) L.J. Macauley; (Dir.Fin.) E.J. Heineman; (Dir.Hum.Res.) R. Vanlith; (Dir.Pub.Aff.) R.E. Dingman; (Dir.Sales) S. Elliot; (Dir.Mktg.) J.N. Eckmire; (Plant Mgr.London) D. Schroeder; (Plant Mgr. Waterloo) L. Sparling; (Plant Mgr.Metro Toronto) E. Zabawa. Annual Sales (H). Co. Size (G).Ⓢ

Labatt's Prairie Region, #100, 4208-97 St., P.O. Box 1677, Edmonton, Alta. T5J 2N9. Tel. 403-436-6060. Fax: 403-462-0099. Branch office, Calgary, Alta. Breweries, Winnipeg, Man., Saskatoon, Sask., Edmonton, Alta. Ale, beer, stout. Brands, "Labatt's 8blue", "Labatt's 50 Ale", "Labatt's Lite", "Club" lager, "Labatt's Dry", "Velvet Cream Stout", "Budweiser", "Bud Lite", etc. Parent company, Labatt Brewing Company Limited, London, Ont.

(P.) R. A. Binnendyk; (Dir.Sales & Promo.) B. Kabel; (Dir.Mktg.Serv.) R. Steeves; (Dir.Fin.) S.E. Dunn. Annual Sales (D). Co. Size (F).Ⓢ

Labatt's Saskatchewan Brewery (Division of Labatt Brewing Company), 8th St. & Kilburn, Box 90, Saskatoon, Sask. S7K 3K1. Tel. 306-653-1611. Fax: 306-653-3808. Ale, lager, stout. Brands, "Velvet Cream Porter", "50 Ale", "Labatt's 8blue", "Labatt's Lite", "Lucky Lager", "Budweiser Lager", "John Labatt Classic". Parent company, Labatt Brewing Company Limited, London, Ont.

(V.P. & G.M.) B. A. Binnendyk; (Dir.Sales) D. Kabel; (Dir.Fin.) S. Dunn; (Plant Mgr.) T. Schmidt. Annual Sales (D). Co. Size (C).Ⓢ

Labchem Ltd., 2255 Industrial Blvd., Chomedey, Laval, Que. H7S 1P8. Tel. 514-382-7000. Fax: 514-667-8515. Associate, LaRose and Fils Ltée. Floor, hand, glass, bowl, drain, germicidal, electric motor, etc., cleaners, floor wax, rug shampoo, deodorant, detergent, soap, etc.

(G.M.) J. Larose; (S.M.) P. Larose. Annual Sales (C). Co. Size (C).Ⓢ

Label Centre Limited, The, 2615 Lancaster Rd., Unit 23, Ottawa, Ont. K1R 5N2. Tel. 613-731-9201. Pressure sensitive labels.

(P.) C.A. Ozard. Annual Sales (8). Co. Size (A).Ⓢ

Label House Limited, The, 221 Wilkinson Rd., Brampton, Ont. L6T 4M2. Tel. 416-453-1820. Fax: 416-453-8159. Pressure sensitive labels. Parent company, Crain-Drummond, Boucherville, Que.

(Plant Mgr.) T. Grant; (Purch. Engr'g) B. Gogarty. Annual Sales (N/R). Co. Size (B).

Label Place Ltd., The, 1866 Notre Dame Ave., Winnipeg, Man. R3H 0X8. Tel. 204-633-6107. Fax: 204-633-4291. Printing self-adhesive labels.

(P.) P. L. Heureux; (G.M.) C. Blunderfield; (S.M.) F. Co. Size (A).

Label Stik Products Ltd., 16 Esna Pk. Dr., Unit 4, Markham, Ont. L3R 1E1. Tel. 416-475-0693. Fax: 416-475-8110. Adhesive, embossed, in rolls and pressure sensitive labels.

(P.) R. Hashimoto. Annual Sales (C). Co. Size (A).

Label Systems, 1 Centennial Ave., Holland Landing, Ont. L0G 1H0. Tel. 416-287-6180. Fax: 416-853-9357. Branch offices, Montreal, Que., Calgary, Edmonton, Alta., Vancouver, B.C. Pressure sensitive labelling system.

(P.) Ms. D. Kirby. Annual Sales (C). Co. Size (A).Ⓢ

Labelcraft Products Ltd., 1020 Toy Ave., Pickering, Ont. L1E 3P1. Tel. 416-428-3843. Fax: 416-428-3847. Pressure sensitive labels, silk screening. Brand, "Quik Stik".

(P. & G.M.) D.C. Tomlinson; (Plant Mgr.) K. Abdul; (P.A.) Mrs. M. LeMoine; (S.M.) J. King. Annual Sales (C). Co. Size (B).

Labelle Equipment Co., 10820 Alfred, Montreal, Que. H1G 5B1. Tel. 514-323-5403. Sinks, tables, stainless steel specialties.

(P.) T. Brulotte; (S.T. & P.A.) Miss N. Boileau. Co. Size (8).

Labelmark Limited, 400 Bentley St., Unit 11, Markham, Ont. L3R 3L2. Tel. 416-498-8886. Labelling and mark-

ing systems, roll label stock, dry gummed and pressure sensitive, label dispensers, etc.

(P.) J. Coffey. Annual Sales (B). Co. Size (A).Ⓢ

Labelmasters, Div. of Meco Group Inc., 2 Rosetta St., Georgetown, Ont. L7G 3P2. Tel. 416-877-7471. Fax: 416-873-1257. Telex: 06-97653. Pressure sensitive and heat activated labels.

(P.) G. Melton; (V.P.) R. Scott; (V.P.Fin.) R. Cook. Co. Size (8).

Laberge, Adelard, Limited, 260-5ieme Rue, Quebec, Que. G1L 2R7. Tel. 418-525-4825. Fax: 418-522-0107. Plant, Quebec, Que. Branch office and plant, 298 Boul. des Capucins, Quebec, Que. G1J 3R4. Sheet metal work. Brand, "A.L.L.". Parent company, Talbot, Hunter Engineering & Boiler Works Ltd., Quebec, Que.

(P.) M. Laberge; (V.P.) R. Laberge; (T.) A. Laberge. Annual Sales (D). Co. Size (D).Ⓢ

Laboratoire Altas Inc., 5750 Metropolitan Blvd. E., Suite 200, Montreal, Que. H1S 1A7. Tel. 514-254-7188. Fax: 514-254-3006. Pharmaceutical preparations, personal care products, custom manufacturing. Brand, "Atlas".

(P.) M. Ostiguy; (Dir.Ops.) Mrs. A. Di Gennaro. Annual Sales (C). Co. Size (A).

Laboratoire Lalco (1987) Inc., 2615 Pl. Chassé, Montreal, Que. H1Y 2C3. Tel. 514-522-3187. Toll Free: 800-361-8102. Fax: 514-522-7649. Natural source vitamins. Parent company, Focus, Montreal, Que.

(Gen.Dir.) J. Veilleux; (S.M.) M. Lalonde; (Ops.Mgr.) R. Gosselin; (Q.C.Mgr.) Y. Bousquet. Annual Sales (D). Co. Size (8).

Laboratoire Nadeau Limitée, [Nadeau Laboratory Limited], 8480 St. Lawrence Blvd., P.O. Box 420, Youville, Montreal, Que. H2P 2M6. Tel. 514-381-5631. Toll Free: (418,514,613,819) 800-361-3808, (416,506,519,705,709,807,819,902) 800-361-6114. Fax: 514-383-4493. Telex: 05-825559. Plants, Chambly, Trois Rivières, Que. Associates, Desbergers Ltd., Welcker-Lyster Ltd., Montreal, Que. Pharmaceutical preparations. Brands, "Nadostine", "Nadopen", "Creo-Rectal". Parent company, Rougier Inc., Montreal, Que.

(Chmn.) G. Angers; (P.) M. Dubois; (V.P.Export) J. Nelson Perreault; (V.P.Sales) Ms. F. Maynard; (S.) Mrs. E. Sasserville; (T.) J. Julien. Annual Sales (C). Co. Size (D).Ⓢ

★Laboratoire Thermyc Canada Ltée, 145 Du Pacifique, Ville de Laval, Que. H7N 3X9. Tel. 514-629-5591. Fax: 514-629-4360. Telex: 05-25134. Beauty care products. Brands, "L'Estrel", "Jean D'Amour", "Kebios", "L'Estrel-Sue-Mer".

(P.) J. Coriveau; (V.P.) Y. Dubois; (Admin.Dir.) M. Bujold. Annual Sales (C). Co. Size (8).Ⓢ

Laboratoire d'Optique de Hull Inc., 20 Buteau, Hull, Que. J8Z 1X4. Tel. 819-776-1017. Toll Free: 800-567-1219. Fax: 819-776-0254. Branch offices, St-Foy, Que., Cornwall, Ont. Glass and plastic ophthalmic lenses.

(P.) M. Gagne; (Prod'n Mgr.) R. Quenneville; (Cont.) Mrs. C. Menard; (Ops.Dir.) P. Bellehumeur, CMA. Annual Sales (C). Co. Size (B).Ⓢ

Laboratoires Abbott Limitée., See Abbott Laboratories Limited.

Laboratoires Choisy Ltée., See Choisy Laboratories Limited.

Laboratoires Cook-Waite Division de la Compagnie Sterling Drug Ltée., See Cook-Waite Laboratories Division of Sterling Drug Ltd.

Laboratoires Griffith, Limitée., Les, See Griffith Laboratories, Limited, The.

Laboratoires Nordic Inc., See Nordic Laboratories Inc.

Laboratoires Oral-B Inc., See Oral-B Laboratories Inc.

Laboratoires Quelab Inc., Les, See Quelab Laboratories Inc.

Labra-Door Ltée., 4935 Bourg St., St. Laurent, Que. H4T 1H9. Tel. 514-342-3670. Toll Free: 800-361-5537. Fax: 514-342-7984. Subsidiary, Acralum Paint Inc. Aluminum doors and triple glazed windows. Parent company, Multi-Ind. Inc.

(P.) A.L. Kostiner, C.A.; (V.P.) C. Taillon. Annual Sales (C). Co. Size (B).Ⓢ

Labrador (Spring Water) Div. of Nestle Enterprises Limited, 4747 Cote Vertu Rd., Montreal, Que. H4S 1C9. Tel. 514-336-1500. Fax: 514-336-4776. Plants, Montreal, Chicoutimi, Que., Toronto, Ont. "Labrador" natural spring water.

(G.M.) H. Arcand; (Cont.) M. Dufour; (Sales & Distr. Mgr.) A. Laferriere. Annual Sales (D). Co. Size (D).Ⓢ

Labradorite Manufacturing Company, P.O. Box 990, Corner Brook, Nfld. A2H 6J3. Tel. 709-639-9286. Fax: 709-

639-7623. Sterling and silver plated jewellery, Brand, "Seothuck".

(G.M.) F.L. Alteen. Annual Sales (A). Co. Size (A).

Labrie Equipment Ltd., See Equipement Labrie Ltée.

Labron Mobility Aids Ltd., #2-7920 River Road, Richmond, B.C. V6X 1X7. Tel. 604-270-1117. Fax: 604-270-1147. Van wheelchair lifts and special van conversions.

(P.) K. Labron; (S. & G.M.) J. Labron. Annual Sales (8). Co. Size (A).

Lac-Mac Limited, 425 Rectory St., London, Ont. N5W 3W5. Tel. 519-432-2616. Fax: 519-432-6096. Sales offices, St. John's, Nfld., Halifax, N.S., Hampton, N.B., Calgary, Alta. Men's and women's industrial, medical profession, food service and institutional uniforms and textile products. Brands, "Poly LaMel", "Lac-Mac", "Circustripe", "RePel".

(P. & G.M.) T. Zurbrigg; (V.P. & Cont.) D. Fischer; (S.M.) S. Keenan. Annual Sales (D). Co. Size (D).Ⓢ

Laces Limited, 9150 Park Ave., Montreal, Que. H2N 1Z2. Tel. 514-384-2910. Fax: 514-382-1305. Telex: 05-825812. Associates, Decolin Canada Inc., Manville Industries Inc. and Raval Lace Company (Canada) Inc., Montreal, Que. Tablecloths, schiffli embroidery, runners, guipure and raschel laces, placemats, infants' crib linens.

(S.T.) L.J. Mendel. Co. Size (N/R).

Lackie Bros. Limited, 10 Centennial Rd., P.O. Box 1238, Kitchener, Ont. N2G 4G8. Tel. 519-745-6171. Fax: 519-749-1764. Branch office, Toronto, Ont. Subsidiaries: Lackie Industrial Contractors Ltd., Lackie Transportation Services Ltd., Kitchener, Ont. Construction management, turn-key multi-trade supply and installation constructors, transporters and erectors of heavy machinery and equipment.

(Chmn. & C.E.O.) G.E. Lackie; (P.) W.G. Lackie; (Exec. V.P.) W. Bruce Edwards; (V.P.Facilities) E. Kuenzner; (V.P.Fin. & S.T.) G.L. Van Koughnet; (V.P.Ops. Contractors) T. Bryson; (V.P.Transp.Serv.) D. Mahnke. Annual Sales (E). Co. Size (E).Ⓢ

Lackie Industrial Contractors Ltd., 10 Centennial Rd., P.O. Box 1238, Kitchener, Ont. N2G 4G8. Tel. 519-745-6171. Fax: 519-749-1764. Custom machinery design and manufacturing, machining, fabrication. Parent company, Lackie Bros. Limited, Kitchener, Ont.

(G.M.) M.D. Metcalfe. Annual Sales (C). Co. Size (C).Ⓢ

Lactantia Limited, 80x 860, 75 boul. Industriel est., Victoriaville, Que. G6P 7W7. Tel. 819-758-6245. Fax: 416-620-3123. Telex: 05-838506. Powdered milk, butter, cheddar cheese, margarine and specialty cheeses. Brands, "Lactantia", "Antique", "My Country", "Baccara". Parent company, Ault Foods Limited, Etobicoke, Ont.

(P.) D. McDougall; (G.M.) C. Genesse; (S.M.) J. Frechette. Annual Sales (E). Co. Size (D).Ⓢ

★Ladco Display, Inc., 136 Newbold Crt., London, Ont. N6E 1Z7. Tel. 519-685-4221. Acrylic bulk food merchandising and point of purchase displays.

(P.) M. P. Saunders. Annual Sales (A). Co. Size (A).

Ladde Textiles Inc., 606 Aberdeen Ave., Hamilton, Ont. L8P 2T1. Tel. 416-572-7172. Graders of used wipers for institutional purposes.

(P.) L. Dore. Annual Sales (B). Co. Size (N/R).

Lady Manhattan of Canada, 1185 Caledonia Rd., Toronto, Ont. M6A 2X1. Tel. 416-785-4960. Fax: 416-785-4966. Telex: 06-969505. Ladies' shirts, Brands, "Lady Manhattan", "Above the Crowd", "Sophisticated Lady", "John Henry", "Peter & Ashley", "Bedford Place". Parent company, Forsythe Trading Company, Toronto, Ont.

(P.) M. Clavir; (G.M.) M. Tomei; (S.M.) D. Silverman. Annual Sales (D). Co. Size (A).Ⓢ

Lady Sandra of Canada Ltd., 4370 Des Grandes Prairies Blvd., Montreal, Que. H1R 1A1. Tel. 514-325-6715. Fax: 514-329-4388. Telex: 05-828722. Branch offices, Halifax, N.S., Toronto, Ont., Vancouver, B.C. Decorative draperies, curtains, cushions, pillows, fabrics, bedspreads, comforters, baby bedding, snug sacks. Brands, "Lady Sandra", "New Style", "Pierre Martin", "Little One".

(P.) P. Reiskind; (G.M. & Plant Mgr.) L. Hardt; (S.M.) R. Gilsig; (P.A.) M. Wright. Annual Sales (D). Co. Size (E).Ⓢ

Lady Western of Canada Ltd., 1093 Queen St. W., Toronto, Ont. M6J 1J1. Tel. 416-534-3533. Ladies' fur and fur trimmed coats. Brand, "Lady Western".

(Prop.) H. Krehm. Co. Size (C).

Lafarge Canada Inc., 606 Cathcart St., Montreal, Que. H3B 1L7. Tel. 514-861-1411. Fax: 514-876-8900. Sales of-

fices, Dartmouth, N.S., Moncton, N.B., Montreal, Quebec, Que., Ottawa, Toronto, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Brookfield, N.S., St. Constant, Que., Bath, Woodstock, Ont., Fort Whyte, Man., Exshaw, Edmonton, Alta., Kamloops, Richmond, B.C. Distributing plants, Albany, P.E.I., Chatham, Havelock, N.B., Quebec, Que., Toronto, Thunder Bay, North Bay, Sudbury, Whitefish, Ont., Regina, Saskatoon, Sask., Calgary, Alta., Prince George, Comox, Nanaimo, B.C. Subsidiaries: Canfarge Ltd. (Divisions: Francon, Conmac, Canada Concrete, Calgary Concrete, Permanent Concrete), Lafarge Concrete, Béton Canfarge, Island Ready Mix, Richvale, Supercrete, Canada Cement Transport Ltd., Standard Industries. Normal, high early strength, low-alkali, oil-well and sulphate-resisting portland cements, masonry cement, aggregates, ready-mix concrete, precast concrete products, chemical added mixtures, dry-bagged products, asphalt pavings and road materials, Brand, "Canada-Lafarge". Parent company, Lafarge Corporation, Reston, VA, U.S.A.

(Chmn.) J. D. Redfern; (P. & C.E.O.) R. Murdoch; (Sr. V.P.Tech.Serv.) G. Mercier; (V.P.Que.Reg.) C. Menard; (V.P.Atlantic Reg.) A. Hemstock. Annual Sales (F). Co. Size (G).⑤

Lafarge Concrete, 268 East Kent Ave. S., Vancouver, B.C. V5X 4N6. Tel. 604-324-7171. Fax: 604-324-9455. Branch office and plants, N.Vancouver, Richmond, Vancouver, Vancouver Island (4), Earle Creek, B.C. Ready-mix concrete, concrete blocks, aggregates and crushed stone, bricks, services, reinforcing steel. Parent company, Lafarge Canada Inc., Montreal, Que.

(V.P.Pacific Reg.) J. Rod Ainsworth. Annual Sales (E). Co. Size (D).⑤

Lafarge Construction Materials, Northern Alberta Region, A Div. of Lafarge Canada Inc., 8635 Stadium Rd., Edmonton, Alta. T5H 3X1. Tel. 403-422-6161. Fax: 403-425-8882. Plants, Edmonton, Fort Saskatchewan, Hinton, Westlock, Morinville, Nisku, Fort McMurray, Cold Lake, Grande Prairie, Alta. Subsidiaries, Crown Paving and Engineering, O.K. Construction Materials, Crown Equipment, Supercrete, Alberta Concrete Products. Ready mix concrete, aggregates, concrete pipe, precast and prestressed concrete products, asphalt. Parent company, Lafarge Canada Inc., Montreal, Que.

(V.P. & G.M.) M. J. Smith; (Ops.Mgr.Concrete Edmonton) N. Wood; (Ops.Mgr.Aggregates) O. Burgess; (Ops.Mgr.Constr'n R. Hystad; (Ops.Mgr.Concrete Pipe) A. Guay; (Ops.Mgr.Concrete Prods.) D. Zakariassen; (Ops.Mgr.Concrete Rural) L. Diduck; (Ops.Mgr.Admin. & Fin.) J. Skinner; (Mgr.Tech.Dev.) C. M. Pinkerton. Annual Sales (E). Co. Size (E).

Lafarge Construction Materials, Western Division, 12th Flr., 10655 Southport Rd. S.W., Calgary, Alta. T2W 4Y1. Tel. 403-271-9300. Fax: 403-278-9427. Branch offices, Winnipeg, Man., Regina, Saskatoon, Sask., Fort McMurray, Edmonton, Calgary, Lethbridge, Alta. Ready mix concrete, precast concrete products, aggregates and asphalt. Parent company, Lafarge Canada Inc.

(P.) R. Sandberg; (G.M.) F. Dunsmore; (G.M.) M. Smith; (G.M.) G. Kenyon. Annual Sales (F). Co. Size (F).

Lafave, W.J., & Sons Limited, 950 Industrial St., St. Jerome, Que. J7Z 5V9. Tel. 514-866-1777. Fax: 514-438-0253. Branch plant, Mississauga, Ont. Industrial chocolate and coatings, edible oils and fats, shortening, margarine and bakery supplies. Brand, "Galaxie".

(P.) R.B. Lafave; (G.M. & P.A.) P.M. Lafave; (S.M.) J.R. Lafave; (Dir.R&D) K. Bui. Annual Sales (D). Co. Size (C).

Laflamme, R., & Frère Inc., 51 rue Industrielle, St. Apollinaire, Que. G0S 2E0. Tel. 418-881-3950. Toll Free: (418,514,819) 800-463-1922. Fax: 418-881-3726. Wood and vinyl windows with aluminum and vinyl cladding, steel doors and patio doors.

(P. & G.M.) R. Laflamme; (V.P.) L. Laflamme; (Purch.) G. Gingras; (S.M.) P. Lamarre; (Mktg.Mgr.) J. Beauchesne. Annual Sales (E). Co. Size (E).

★Lagran Canada Inc., Fabricated Products Division, 39 Braid St., New Westminster, B.C. V3L 3P2. Tel. 604-526-2741. Fax: 604-526-2575. Nylon web slings.

(V.P. & G.M.) R. Beith. Annual Sales (C). Co. Size (8).

Lahave Research Incorporated, P.O. Box 60, Bridgewater, N.S. B4V 2W6. Tel. 902-543-2289. Fax: 902-543-3500. "Auctioneers Assistant", "RESCal" and "EM-Page" software packages.

(Mng.Dir.) A. I. Sager; (Dir.R&D) S. Newberg. Annual Sales (A). Co. Size (A).

Lahay, J.E., Printers & Lithographers Ltd., 38 Shaver St., P.O. Box 1838, Brantford, Ont. N3T 5W4. Tel. 519-753-0510. Toll Free: 800-265-0785. Fax: 519-753-7855. Printers of business cards, stationery, price lists, brochures, four colour process, thermoengraving plastic tabs, foil stamping, die cutting.

(P.) John Lahay Sr.; (S.T.) Ms. Jane Lahay. Annual Sales (C). Co. Size (A).⑤

Laidlaw Goodwood Industries Limited, 35 King St., Suite 201, Weston, Ont. M9N 3R8. Tel. 416-247-7403. Fax: 416-247-4746. Plant, North Bay, Ont. Laminated truck and trailer hardwood flooring, "Beautytap" post-formed counter tops, maple strip flooring, custom kiln drying.

(P.) S.P. Wilson; (S.M.) K.R. Fisher; (V.P.) W.J. Hopper. Annual Sales (D). Co. Size (C).⑥

★Laidlaw Wire of Canada Limited, 2390 Drew Rd., Mississauga, Ont. L5S 1B8. Tel. 416-671-4100. Fax: 416-671-3059. Wire hangers, trouser guards.

(Plant Mgr.) Mark Urbanski; (Nat.S.M.) J. J. Duffy. Annual Sales (C). Co. Size (B).⑥

Lainages Victor Ltee, 250, de la Station, C.P. 400, St. Victor, Que. G0M 2B0. Tel. 418-588-6821. Fax: 418-588-6275. Outerwear woollen cloth for men's, women's and children's wear, tweeds, fancies, blankets, also upholstery, screen and window treatment fabrics. Brand, "Victor".

(Chmn. & P.) P. Duval; (Exec.V.P. & S.M.) R. Duval; (Exec.V.P. & S.M.) A. Duval. Annual Sales (D). Co. Size (E).⑥

Lainages Victor Ltée., Les. See Victor Woollen Products Ltd.

Laing, R.D., & Co., 120 Sunrise Ave., Toronto, Ont. M4A 1B4. Tel. 416-759-5500. Fax: 416-759-9310. Associate company, E.M. Sparling Limited, Toronto, Ont. Pickled onions, sauces, food and ice cream flavours, etc. Brands, "Savoy" custard powders, etc., "Laing's C.C." sauces. Parent company, Select Food Products Limited, Toronto, Ont.

Annual Sales (D). Co. Size (D).⑥

★Laird Group Inc., The, 73 Laird Dr., Toronto, Ont. M4G 3T4. Tel. 416-422-5151. Fax: 416-422-1363. Associates, Bomac, PhotoPlex, Alpha Graphics, Scan Graphics. Colour separations, artwork, Commercial photography, advertising typography.

(C.E.O.) R.M. Leith; (C.O.O.) J.P. Renahan; (V.P.Mktg.) M.A. Macdonald. Annual Sales (E). Co. Size (E).⑤

Laird Manufacturing Corporation, The, P.O. Box 119, Laird, Sask. S0K 2H0. Tel. 306-223-4218. Fax: 306-223-4473. "Laird L-5500" industrial lawn mower, "Deines" commercial rotary mowers.

(P.) T. Regier; (G.M.) E. Regier; (Plant Mgr.) J. Isaak. Annual Sales (8). Co. Size (A).⑥

Laiterie Lamontagne Ltée., La, 4015 Ste.Jeanne d'Arc, C.P. 190, Jonquiere, Que. G7X 7V9. Tel. 418-547-5747. Fax: 418-547-9612. Branch offices, Alma, Chibougamau, Dolbeau, Que. Milk, ice cream, etc. Brand, "Lamontagne".

(G.M.) B. Bergeron. Annual Sales (D). Co. Size (D).⑥

★Lajambe Forest Products Limited, 45 - 3rd Line W., Sault Ste. Marie, Ont. P6A 5P7. Tel. 705-759-1500. Fax: 705-759-5960. Telex: 067-77104. Branch plants, Thessalon, Heyden, Sundridge, Kearney, Garden River, Ont. Rotary cut birch veneers, ash, birch, maple, beech and oak lumber, railway ties, mining timbers, white pine, red pine, hemlock, spruce lumber.

(P.) F. Lajambe Sr.; (Compt.) B. Guest; (S.M.) K. Coulter; (Supt.) S. McGonegal; (S.M.) B. Badelt; (Admin. Mgr.) M. Lajambe. Annual Sales (E). Co. Size (E).⑥

Lake Foundry & Machine Co. Ltd., 287 South Service Rd., Grimsby, Ont. L3M 1Y6. Tel. 416-643-1248. Fax: 416-945-2188. Grey iron castings.

(P.) F. Verdinsek. Annual Sales (C). Co. Size (8).

★Lake Ontario Steel Company, Division of Co-Steel Inc., Hopkins St. S., Whitby, Ont. L1N 5T1. Tel. 416-668-8811. Toll Free: (416,418,514,519,613,705,807,819) 800-263-2640, (204,306,403,506,604,709,902) 800-263-2662, (U.S.A.) 800-263-7796. Fax: 416-668-4536. Telex: 06-981265. Brand, "Lasco" steel. Parent company, Co-Steel Inc.

(P. & C.E.O.) L. C. Hutchinson; (V.P.Sales) T. Newman; (Gen.S.M.) D. MacIntyre; (Exec.V.P.Raw Mat'ls) J. McCormack; (Purch.Mgr.) Ms. C. Burns. Annual Sales (G). Co. Size (G).⑤

Lake Ship Chemicals Inc., 678 Read Rd., Box 2368, Stn. B, St. Catharines, Ont. L2M 7M7. Tel. 416-646-1733. Fax: 416-934-6240. Chemicals for boiler and cooling

water and fuel oil treatment, also maintenance chemicals for marine and industrial use.

(P.) R. Crooks; (P.A.) Mrs. S. Crooks. Annual Sales (8). Co. Size (A).⑤

Lake Simcoe Enterprises Limited, 10 Shorncliffe Rd., Islington, Ont. M9B 3S3. Tel. 416-231-7247. Fax: 416-231-0968. Warehouse, Toronto, Barrie, Ont. Two branches and plants in Toronto, Ont. Packaged ice and frozen food warehousing.

(P.) W. J. Burak; (Cont.) T. Jennings. Annual Sales (D). Co. Size (C).⑥

Lake Winnipeg Boat Works Limited, P.O. Box 182, Gimli, Man. R0C 1B0. Tel. 204-642-7972. Fax: 204-642-5223. Plant, Gimli Industrial Park, Gimli, Man. Outboard and inboard (fiberglass) commercial fishing boats, fiberglass toboggans and canoes, steel cargo and trapper sleds.

(P.) S. Johnson. Annual Sales (8). Co. Size (A).⑥

Lake Wood Industries, P.O.Box 2168, Swan River, Man. R0L 1Z0. Tel. 204-734-4272. Fax: 204-734-3930. Branch office, Abbotsford, B.C. Log handling equipment and logging trailers. Brand, "Lakewood", "Hydra Wrap", "Roto-Lim".

(P.) D. Powell; (G.M.) K. Hicks. Annual Sales (C). Co. Size (A).⑥

★Lakefield Arms Limited, Water St., P.O. Box 129, Lakefield, Ont. K0L 2H0. Tel. 705-652-6735. Fax: 705-652-8431. Single shot, bolt action repeater and semi-auto.22 cal. sporting rifles, pump action shotguns.

(P.) A. H. Taylor. Annual Sales (C). Co. Size (8).⑥

Lakefront Manufacturing Ltd., 925 Lakefront Promenade, Mississauga, Ont. L5E 2C3. Tel. 416-278-8777. Fax: 416-278-9780. Automotive and aircraft parts, military components. Parent company, Fleet Aerospace Corp.

(G.M.) W. Godbehre; (Mgr.Mat'l) S. Tugn; (Q.A.Mgr.) A. Kalingowski; (Plant Eng.) B. Walker; (Admn.& Acct.) Ms. V. Ainsworth. Annual Sales (C). Co. Size (8).

Lakehead Newsprint Limited, P.O. Box 1058, 100 Main St., Thunder Bay, Ont. P7C 4X9. Tel. 807-345-0500. Fax: 807-345-6229. Associates, Papiers NSC Inc., Three Rivers, Que., Western Newsprint Ltd., Burnaby, B.C.

(Chmn.) Mrs. C. R. Feinberg; (S.T.) F. Fedyk; (V.P.) J. Andre Nicol. Annual Sales (D). Co. Size (B).⑥

Lakeland Machinists Inc., 566 D'Arcy St., Cobourg, Ont. K9A 4A9. Tel. 416-372-7413. Custom machine work, ornamental ironwork, fabricators.

(P.) S. Jarvis; (V.P.) R. Pillsworth; (S.) R. Farrow. Annual Sales (B). Co. Size (A).⑥

★Lakeland Mills (1973) Ltd., P.O. Box 1448, Prince George, B.C. V2L 4V4. Tel. 604-563-3423. Fax: 604-563-6272. Spruce, pine and fir precision cut studs, mattress frame stock. Brand, "Lakeland Premium Blue-End" studs.

Exports handled by Sinclair Enterprises Ltd., Prince George, B.C.

(P.) R.W. Stewart; (Mng.Dir.) G.I. Killy; (S.T.) I. Andersen; (Compt.) I.E. Anderson; (S.M.) W.G. Stewart; (P.A.) E. Sarrazin; (Mill Mgr.) D. McVey. Annual Sales (D). Co. Size (E).⑤

★Lakeland Peat Moss Ltd., P.O. Box 9, Site 9, RR 8, Edmonton, Alta. T5L 4H8. Tel. 403-447-1780. Fax: 403-447-1810. Plant, 13850 - 170 St., Edmonton, Mallaig, Alta. "Lakeland" and "Alberta Rose" peat moss.

For.Reps., Nissho Iwai, Japan; Cartanna Sales, ID, UT, also reps. in CA, WA, and OR, U.S.A.

(G.M.) A. Starg; (S.M.) D. Turner. Annual Sales (D). Co. Size (D).

Lakelands Beverages Inc., 425 West St. S., P.O. Box 998, Orillia, Ont. L3V 6K8. Tel. 705-325-6171. Fax: 705-325-8774. Branch offices, Owen Sound, Peterborough, Sudbury, North Bay, Ont. Authorized bottlers of "Pepsi Cola", "Diet Pepsi", "Mountain Dew", "Crush", "Wilesons", "Hires Root Beer", "Pure Spring", "7 Up", "Diet 7 Up", "Dr. Pepper".

(Chmn.) M. J. Walker; (P.) A. G. Leyland; (Ops.Dir.) B. Anderson; (Plant Mgr.) R. O'Connor. Annual Sales (E). Co. Size (E).⑤

★Lakeside Centennial Beef, 4211-13A St. S. E., Calgary, Alta. T2G 3J7. Tel. 403-261-0770. Fax: 403-266-1545. Telex: 038-21875. Sales branches, Edmonton, Alta., Vancouver, Victoria, B.C. Dressed beef and beef by-products, hides. Parent company, Lakeside Centennial Corporation, Calgary, Alta.

(Chmn.) G. Altwasser; (V.Chmn.) R. Kovitz; (P.) J.R. Kalef; (V.P.Mktg. & Sales) W. Watkin; (Supt.) H. Schaub; (S.M.) L. Farrell; (V.P.Slaughter Ops.) A. Rogerson. Annual Sales (G). Co. Size (F).⑥

★Lakeside Centennial Corporation, 200, 1209 - 59 Ave. S.E., Calgary, Alta. T2H 2P6. Tel. 403-259-4242. Fax: 403-255-4296. Telex: 038-6629. Branch office and distribution centres, Regina, Saskatoon, Sask., Edmonton, Alta., Vancouver, Prince George, Kelowna, Victoria, B.C. Plants, 4043 Brandon St. S.E., 4315 - 13A St. S.E., Calgary, Alta. Slaughtering division, Dvorkin Meat Packers, Calgary, Alta. Beef and pork products. Brands, "Centennial", "L'il Squish", "Master Cut", "Centennial Classic". Parent company, Centennial Packers of Canada Ltd., Calgary, Alta.

(Chmn.) G.A. Altwasser; (V.Chmn.) R. Kovitz; (P.) J.R. Kalef; (V.P.Mfg. & Proc.) W. McGill; (V.P.Mktg. & Sales) W. Watkin; (V.P.Fin. & Admin.) K. Hall; (S.M.Boxed Beef) L. Farrell; (V.P.Slaughter Ops.) A.C. Rogerson; (S.) J. Kovitz. Annual Sales (G). Co. Size (F).Ⓢ

Lakeside Electronics Ltd., 321 Hopkins St., Whitby, Ont. L1N 2C1. Tel. 416-668-2981. Fax: 416-666-0153. Advanced ceramics.

(G.M.) A. J. Ankus. Annual Sales (B). Co. Size (A). Lakeside Milling, A Division of Lakeside Feeders Ltd., P.O. Box 2008, Brooks, Alta. T0J 0J0. Tel. 403-362-3337. Toll Free: (403) 800-372-9271. Fax: 403-362-6260. Plant, Claresholm, Alta. "Lakeside" animal and poultry feed supplements. Parent company, Lakeside Farm Industries Ltd.

(P.) G.E. Altwasser; (Div.Mgr.) G.J. Ravensborg. Annual Sales (D). Co. Size (B).

Lakeside Packing Company Limited, R.R.#1, Harrow, Ont. N0R 1G0. Tel. 519-738-2314. Pickles. Brand, "Lakeside".

(Prop.) D. Woodbridge. Co. Size (N/R).

†Lakewood Graphics Limited, P.O. Box 845, Keewatin, Ont. P0X 1C0. Tel. 805-547-2856. Toll Free: 800-465-1130. Fax: 807-547-2062. Commercial printing including brochures, magazines, forms, etc.

(P.) J. Blight. Annual Sales (C). Co. Size (A).Ⓢ

★Lakewood Manufacturing Limited, 1 Lakewood Cres., P.O. Box 489, Bobcaygeon, Ont. K0M 1A0. Tel. 705-738-2349. Fax: 705-738-38B3. "Lakewood" catalytic and non-catalytic wood-fired heating stoves, fireplace inserts and circulating fireplace forms, custom steel production.

(P.) G. MacKay; (G.M.) J. Cartan; (Plant Mgr.) K. Laver. Annual Sales (B). Co. Size (A).Ⓢ

Lakewood Stove Company Ltd., Lakewood Cres., Box 489, Bobcaygeon, Ont. K0M 1A0. Tel. 705-738-2349. Fax: 705-738-38B3. High efficiency, woodburning steel-welded wood stoves, fireplace forms and inserts, custom steel production. Parent company, Lakewood Manufacturing Limited.

(P.) G. MacKay; (G.M.) J. R. Cartan. Annual Sales (C). Co. Size (B).Ⓢ

†Lakewood Systems Ltd., 9258 - 34A Ave., Research Centre 200, Edmonton, Alta. T6E 5P4. Tel. 403-462-9110. Fax: 403-450-3867. Telex: 037-2966. Environmental monitoring instruments for monitoring applications of rain fall, climate, temperature, pressure recorders, etc.

(P. & S.M.) D. Hlibka; (G.M. & Plant Mgr.) K. Smelquist. Annual Sales (B). Co. Size (A).

★Lallemand Inc., 1620 Prefontaine St., Montreal, Que. H1W 2N8. Tel. 514-522-2133. Fax: 514-522-2884. Telex: 05-24B24. Plant, Rexdale, Ont. Subsidiaries, Macco Organics Inc., Valleyfield, Que., American Yeast Sales Corp., NH, American Yeast Inc., MD, U.S.A., Setric Biologie, S.A., Toulouse, Aurillac, France, Lallemand, Australia Pty., Adelaide, Australia. Fresh and active dry bakers' yeast, distillers and wine yeast, lyophilized bacteria for food and feed applications. Brands, "Instaferm", "Lalvin", "Uvalerm", "American".

(P. & C.E.O.) J. Chagnon; (V.P.Fin. & Admin.) R. Landry; (V.P.Ops.) G. Marleau; (Mgr.Inactive Yeasts) D. Van Horn; (V.P.Sales & Dist.) D. Harless; (V.P.Tech.Serv.) C. Caron. Annual Sales (E). Co. Size (D).Ⓢ

Lalonde, O.R., Ltée., St. Philippe, Alfred, Ont. K0B 1A0. Tel. 613-679-2921. Animal foods. Brand, "Purina Chows".

(P. & P.A.) R. G. Lalonde; (Bookkeeper) J. Paul Taillon. Annual Sales (C). Co. Size (A).Ⓢ

Lalumière et Frère (1984) Canada Ltée., 2350 Chemin du Lac, Longueuil, Que. J4N 1G8. Tel. 514-646-3535. Fax: 514-646-9640. Candies, nuts, mints, popcorn. Brands, "Rival", "Lalumière & Frère", "Modern Pop Corn".

(P.) G. Lalumière; (V.P. & S.) J. Lalumière. Annual Sales (D). Co. Size (C).Ⓢ

Lam-Wood Products Inc., 55 Carrier Dr., Rexdale, Ont. M9W 5V9. Tel. 416-675-1048. Fax: 416-675-1048. Plant, Cambridge, Ont. Particleboard laminated with vinyl,

paper and other materials, custom laminators to industry, cut to size and edgebanded components for the cabinet industry, melamine/particle board sheets.

(P.) L. Elly Gotz. Annual Sales (D). Co. Size (B).Ⓢ

Lamb-Cargate Industries Ltd., 1135 Queens Ave., P.O. Box 440, New Westminster, B.C. V3L 4Y7. Tel. 604-521-8821. Fax: 604-521-8607. Branch offices, Montreal, Que., Hoquiam, WA, Memphis, TN, U.S.A., Wettingen, Switzerland. Plants, Hoquiam, WA, Meridian, MS, U.S.A. Associate, Meridian Machine Works, Meridian, MS, U.S.A. Hammer hogs, veneer sheet carriers, general machinery for the forest product and pulp and paper industry specializing in roll finishing equipment, bale and sheet handling equipment, automatic guided vehicles for the publishing industry, custom systems and engineering. Parent company, Lamb-Crays Harbour Inc., Hoquiam, WA, U.S.A.

(P.) F. H. Lamb; (G.M.) M. A. Toews. Annual Sales (D). Co. Size (D).Ⓢ

†Lambda Crystal Inc., 205 Breadalbane St., Fergus, Ont. N1M 2T3. Tel. 519-843-2700. Toll Free: 800-265-8388. Fax: 519-843-2831. "Starlyte Crystal" crystal figurines, jewellery, bookmarks, window ornaments, etc.

(P.) J. Frank; (Dir.Prod'n) Mrs. B. MacNeil; (Fin.Dir.) Ms. M. MacGregor. Annual Sales (C). Co. Size (A).Ⓢ

Lambert, Dr. J.O., Limitée, 1225 Volta, Boucherville, Que. J4B 7M7. Tel. 514-522-2355. Fax: 514-641-4342. Telex: 05-267354. Proprietary medicines. Brands, "Lambert's", "Laxalate".

(P.) Mrs. C. St. Charles. Annual Sales (B). Co. Size (A).Ⓢ

★Lambert Peat Moss Inc., 106 chemin Lambert, Rivière-Ouelle, Que. G0L 2C0. Tel. 418-852-2885. Fax: 418-852-3352. Telex: 051-3236. Branch offices, Lacolle, Que. Plants, Rivière-Ouelle, St. Paul du Nord, Les Escoumins, Ascension, Que. "Lambert" sphagnum peat moss and peat moss specialty products for the retail trade and the professional grower.

(P.) D. Lambert; (Dir.Sales) Ms. M. St-Onge; (Overseas Sales Dir.) Ms. J. Pelletier. Annual Sales (D). Co. Size (E).

Lambert Somec Inc., 725, rue Lachance, Quebec, Que. G1P 2H3. Tel. 418-687-1640. Fax: 418-688-7577. Branch office, Boucherville, Que. Industrial pipework, sound attenuators, ventilation ductwork, custom fabrication of conveyors.

(P.) D. Linteau; (V.P.) J. Paul Gingras; (V.P.) N. Grun-din; (V.P.) A. Plante; (Cont.) G. Labrecque; (Dir.Prod'n) R. Guay. Annual Sales (C). Co. Size (B).Ⓢ

†Lambeth Precast Concrete Limited, 1212 Wonderland Rd. S., London, Ont. N6L 1A7. Tel. 519-652-3621. Fax: 519-652-296B. Precast concrete products including air conditioning slabs, planters, trash receptacles, benches, elevator weights, precast sheds, door and window sills, wall capping, steps, patio stones, sidewalk slabs, parking lot and driveway curbing, garden edging, bicycle stands, water stations, etc.

(P.) F. Merlo. Annual Sales (C). Co. Size (A).Ⓢ

Lambton Mfg. Ltd., 199-5th Ave., P.O. Box 189, Lambton, Que. G0M 1H0. Tel. 418-486-7451. Fax: 418-486-7450. Hardwood, mouldings, stair treads, risers, hand rail, balusters, posts.

(P.) R. Bellegarde; (V.P.) D. Bellegarde; (S.T.) A. Bellegarde. Annual Sales (D). Co. Size (C).Ⓢ

Lambton Metal Works Ltd., 1407 Lougar Ave., P.O. Box 695, Sarnia, Ont. N7T 7J7. Tel. 519-337-2313. Fax: 519-337-5835.

(P.) D. Colucci; (V.P.) T. Savo. Annual Sales (C). Co. Size (B).Ⓢ

★Lamco International Die Cast Inc., 100 Wellington St. N., P.O. Box 37, Thorold, Ont. L2V 3Y7. Tel. 416-227-3763. Fax: 416-227-9494. Aluminum pressure die castings.

(P. & G.M.) J. M. Habuda; (Plant Supt.) L. Rapchuk; (Mgr.Mktg.) A. R. Wilson; (Off.Mgr.) Ms. J. F. Mills; (Q.C.Mgr.) J. E. Scott. Annual Sales (C). Co. Size (C).Ⓢ

Lameque Quality Group Ltd., [Groupe Qualité Lamèque Ltée.], C.P. 570, Lamèque, N.B. E0B 1V0. Tel. 506-344-2293. Fax: 506-336-9082. Telex: 014-2102. Plants, Portage River, Pokesudie Island, N.B. Sphagnum peat moss, compost, mixes. Parent company, Lameque Quality Group Ltd.

(P.) F. Chiasson; (A.S.T.) L. Chiasson. Annual Sales (C). Co. Size (D).Ⓢ

Lamés de Construction Vallee Ltée., See Valley Blades Limited.

★Lamford Forest Products Ltd., P.O. Box 638, New Westminster, B.C. V3L 4Z3. Tel. 604-522-8681. Fax: 604-

522-9326. Manufacturing divisions: Sawmill division, Sooke, B.C., Remanufacturing division, New Westminster, B.C. "Thunderbird" cedar siding and panelling, cedar lumber products. Parent company, Lamford Holdings Ltd.

(P. & C.E.O.) B. J. Anderson; (V.P. & C.F.O.) S. Brian Friesen; (G.M.Mktg. & Sales) D. A. Molander. Annual Sales (E). Co. Size (E).

Laminated Textiles Limited, 155 Signet Dr., Weston, Ont. M9L 1V1. Tel. 416-746-0616. Fax: 416-746-5635. Laminated fabrics, shoe fabric, polyurethane foam fabrication, also contract lamination.

(P.) A. Tylman; (G.M.) J. Weiss; (Plant Mgr.) N. Tas-sone. Annual Sales (C). Co. Size (A).Ⓢ

★Lamko Tool and Mold Inc., 105 Towerline Place, London, Ont. N6E 2T3. Tel. 519-686-2643. Fax: 519-686-6946. Associate, LTC Trading Inc. Injection, transfer, compression and diecast molds, also R.I.M. and S.M.C. molds.

For.Rep., Lamko Tool & Mold Consulting H.K. Co. Ltd., Kowloon, Hong Kong.

(P.) K.Y. Lam; (CAD CAM Mgmt.Contract) M. Bliss; (Mgr.Sales Eng.) D. Shymanski; (Int'l Mktg.) D. Muir. Annual Sales (D). Co. Size (D).

Lamond C., & Sons Limited, 1065 Bleury St., Montreal, Que. H2Z 1N1. Tel. 514-861-3491. Fax: 514-866-7058. Metal enamelled badges.

(P.) R. Bourget; (S.T.) J.C. Joly; (V.P.) G. Lamond. Annual Sales (C). Co. Size (B).Ⓢ

Lamontagne, Hector, Inc., 92 St. Paul St. E., Montreal, Que. H2Y 1G6. Tel. 514-861-5547. Harness and leather goods.

(P.) P. G. Bouchard; (Exec. V.P. & G.M.) G. Thibodeau; (Plant Mgr.) L. Daoust. Annual Sales (C). Co. Size (B).

L'Amour Hosiery Manufacturing Inc., 55 Louvain W., Montreal, Que. H2N 1A4. Tel. 514-381-7687. Fax: 514-382-3638. Panty hose and sport socks.

(P.) A. Lieberman. Annual Sales (E). Co. Size (E).Ⓢ

Lamperd Motor Home Mfg., 33 North River Rd., Wallaceburg, Ont. N0N 1G0. Tel. 519-627-2157. Bus conversions, custom designed motor homes, van conversions for the handicapped.

(P.) B. Lamperd; (Shop Mgr.) J. Stocking; (S.) Ms. D. McCaig. Annual Sales (B). Co. Size (A).

Lampes Luxo Ltée., Les, See Luxo Lamp Ltd.

Lampolite Inc., 5945 Blvd. Couture, St-Leonard, Que. H1P 1A8. Tel. 514-327-5101. Fax: 514-327-1511. Silk, parchment and vinyl lamp shades.

(Prop.) F. Del Pinto. Annual Sales (C). Co. Size (B).Ⓢ

★Lamson & Sessions of Canada Ltd., 5190 Braddo Blvd., Mississauga, Ont. L4W 1G7. Tel. 416-624-4490. Fax: 416-624-6195. Industrial fasteners, automotive and stover lock nuts. Parent company, R.B. & W. Corporation, Mentor, OH, U.S.A.

(V.P. & G.M.) D. Dennis; (Plant Mgr.) C. Dahlt; (S.M.) B. McTavish. Annual Sales (D). Co. Size (C).Ⓢ

Lamtech Inc., 2975 rue Picard, Parc Industriel, St. Hyacinthe, Que. J2S 1H2. Tel. 514-773-6019. Fax: 514-773-0755. Kitchen cabinets of melamine, wood and laque.

(P. & G.M.) D. Pagé; (P.A.) D. Blanchette; (Prod'n Mgr.) R. Leblanc. Annual Sales (C). Co. Size (C).Ⓢ

Lana Lee Fashions Inc., [Les Modes Lana Lee Inc.], 9400 St. Lawrence Blvd., Suite 301, Montreal, Que. H2N 1P3. Tel. 514-383-4422. Fax: 514-384-6582.

(P.) S. Rose; (V.P.) E. Rose; (Compt.) Ms. C. Lalonde; (Mgr.) A. Steiner; (Expeditior) R. Noseworthy; (S.T.) R. Rose. Annual Sales (D). Co. Size (C).Ⓢ

★Lanark Cedar, R.R.#1, Hwy.#7, Carleton Place, Ont. K7C 3P1. Tel. 613-257-1107. Toll Free: 800-267-4559. Plant, Prescott, Ont. Lumber, fencing components, privacy panels, post and rail fencing, farm posts, tree stakes, landscape and housing timber, shavings and bark mulch. Parent company, 128100 Canada Inc.

(P.) S. J. Lough; (S.T.) Mrs. B. E. Lough; (V.P.) C. A. Lough. Annual Sales (B). Co. Size (A).Ⓢ

Lanark Furniture Corporation, 140 Wendell Ave., Weston, Ont. M9N 3R2. Tel. 416-247-1777. Fax: 416-247-3091. Living room furniture.

(G.M.) G. Mori; (S.M.) L. Agasee. Annual Sales (D). Co. Size (C).Ⓢ

Lancaster Business Forms Inc., 909, rue Upton, LaSalle, Que. H8R 2V1. Tel. 514-366-0652. Fax: 514-366-8254. Branch offices, Ottawa, Markham, Ont., Quebec City, Que. Printers of commercial forms.

(Mgr.) S. Silver. Annual Sales (D). Co. Size (C).

Lancaster Colony Canada Inc., 2531 Stanfield Rd., Mississauga, Ont. L4Y 1R6. Tel. 416-896-8828. Fax: 416-

- 896-9147. "Rubberqueen" rubber and carpeted car mats. Parent company, Pretty Products, Cosnocton, Ohio, U.S.A.
- (C.E.O.) K. Leffell; (Sr.Acct.) M. Ondevilla; (Nat.S.M.) R. Middleton; (Buyer) M. Dokis; (Prod'n Mgr.) B. Roesch. Annual Sales (D). Co. Size (D).
- ★Landau Gage Inc., 2950 Kew Dr., Windsor, Ont. N8T 3G7. Tel. 519-944-6363. Fax: 519-944-6367. Air and electronic gauging instruments.
- (P.) F. Ditty; (Off.Mgr.) Ms. J. Chatwood; (Plant Mgr.) R. Oltean; (Sales Eng.) L. Poisson. Annual Sales (C). Co. Size (A).⑤
- Lander Co. Canada Limited, 275 Finchdene Sq., Scarborough, Ont. M1X 1B9. Tel. 416-297-6700. Fax: 416-297-0004. Perfume, toilet preparations, etc. Brands, "Lander", "Emily Rogers", "Dorothy Reed", "Elizabeth Post". Parent company, The Lander Co., Inc., New York, NY, U.S.A.
- (G.M.) D. Hencher; (Off.Mgr.) R. Rodrigues; (P.A.) M. Moore. Annual Sales (D). Co. Size (C).
- ★LANDES CANADA INC., 400 St. Valier, Granby, Que. J2G 7Y4. Tel. 514-378-9853. Toll Free: (514) 800-363-2704. Fax: 514-378-3361. Telex: 058-32529. Showroom, Montreal, Que. Belts and suspenders, leather and vinyl labels and trimmings for jeans and sportswear. Brands, "Landes", "Jean Landes", "Accessories by/par Rae". Parent company, Hans Landes, Isny, West Germany.
- (P.) U. Scherff. Annual Sales (D). Co. Size (D).⑥
- Landis & Gyr Powers, Ltd., 1200 Courtney Pk. Dr., Mississauga, Ont. L5T 1S2. Tel. 416-673-0133. Fax: 416-673-8658. Branch offices, Halifax, N.S., Montreal, Que., Hamilton, Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Subsidiary, Landis & Gyr, Inc., Stamford, CT, U.S.A. "Powers System 600" computerized building control system performing heating, cooling, lighting, fire, security and maintenance management functions. Parent company, Landis & Gyr, Ag, Zug, Switzerland.
- (P.) J. J. Grad; (V.P.Worldwide Distrib.) L. M. White; (V.P.Mfg.) A. M. Desai; (V.P.Fin.) K. Alexander. Annual Sales (G). Co. Size (D).⑥
- Landmark Feeds Inc., Main St.N., Landmark, Man. R0A 0X0. Tel. 204-355-4057. Fax: 204-355-4534. Associates, Riverbend Feedmill Ltd., Rosenort, Regal Feeds Ltd., Otterbourne, Super Tech Feeds, St. Boniface, Man. Brand, "Landmark".
- (P. & G.M.) B. D. Campbell. Annual Sales (D). Co. Size (A).⑤
- Landmark Metal Products Inc., 204 Cayer St., Unit 302, Coquitlam, B.C. V3K 5B1. Tel. 604-526-7744. Aluminum windows and skylites, steel windows.
- (P.) P.B. Dennett. Annual Sales (N/R). Co. Size (A).⑤
- Landry Filtration Products Inc., 11 Cidermill Ave., Concord, Ont. L4K 3V6. Tel. 416-660-1900. Fax: 416-660-1701. Branch office, GA, U.S.A. Filter belts, drum covers, press belts, tubes and cartridges, disc and dust collector filter bags, leaf coverings for pressure vessels, plate and frame cloths, nonwoven filter media.
- (P.) L. J. Landry; (V.P.) D. M. Landry; (V.P.Mktg.) J. A. Sackston. Annual Sales (C). Co. Size (A).⑥
- Landry & Landry (1984) Ltd., RR 1, Robichaud, N.B. E0A 2S0. Tel. 506-577-4361. Fax: 506-577-6372. Canned lobster, fresh fish and snow crab.
- (P.) B. Cormier; (Mgr.) T. Vautour. Annual Sales (D). Co. Size (D).⑥
- Landry's Strawberry World, Route 134, Belledune, N.B. E0B 1G0. Tel. 506-522-2060.
- (Prop.) J. Landry.
- ★Landucci Industries Ltd., 11120 Bridge Rd., Surrey, B.C. V3V 3T9. Tel. 604-580-3434. Fax: 604-580-3040. Associate, East Asiatic Company. Western red cedar boards, dimension, timbers, sidings, panellings, fencing, decking, lattice, etc., also finger joisting and laminating.
- (P.) R. Landucci; (S.M.) R. Maximuik. Annual Sales (E). Co. Size (C).⑥
- Lane's Bakeries Division, 470-490 Lutz St., Moncton, N.B. E1C 8M7. Tel. 506-857-2929. Branch offices, Saint John, Chatham, Fredericton, Bathurst, Campbellton, Grand Falls, N.B., Charlottetown, Summerside, P.E.I., Amherst, N.S. Bread, rolls and sweet goods. Brand, "Lanes".
- (G.M.) G.D. Gibbons; (S.M.) G. Moore; (Plant Mgr.) T. J. Daigle. Co. Size (D).
- ★Lang Leather Inc., 224 Madison Ave. S., Kitchener, Ont. N2G 3W9. Tel. 519-743-4184. Fax: 519-743-9414. Telex: 06-955486. Wetblue cowhides and splits.
- (P.) N. Carragher; (Cont.) Ms. J. Jackson; (Plant Mgr.) H. Assadourian. Annual Sales (E). Co. Size (C).⑥
- ★Langen, H.J., & Sons Inc., 6420 Viscount Rd., Mississauga, Ont. L4V 1H3. Tel. 416-678-6500. Fax: 416-678-0856. Telex: 06-968758. Associates, Bag O Mat Inc., Mississauga, Ont., H.J. Langen & Sons, Carpentersville, IL, U.S.A., and Cuyk and Tilburg, Holland, subsidiary, Langenpac N.V., Holland. Cartoning and bundling machinery, case packing machinery, leaflet and coupon placers.
- (P.) R. Langen; (V.P.) J. Langen; (Dir.Mktg.) R. Beisler; (Prod.Dir.) H. Ifill. Annual Sales (D). Co. Size (C).⑥
- Langfab Fabricators Ltd., 19405 Enterprise Way, Surrey, B.C. V3S 6J8. Tel. 604-530-7227. Fax: 604-530-4482. Gravel boxes, flat decks, sawdust boxes, pushout boxes, tool boxes.
- (P. & Prop.) A. Goyer; (S.T. & Prop.) J. McKee; (Off. Mgr.) Mrs. S. Pahl. Annual Sales (C). Co. Size (8).⑤
- ★Langford Inc., 400 Michener Rd., Guelph, Ont. N1K 1E4. Tel. 519-837-2040. Toll Free: 800-265-7200. Fax: 519-837-1876. Telex: 069-56673. Branch office, 131 Malcolm Rd., Guelph, Ont. Associates, Langford Laboratories Inc., Kansas City, MO, U.S.A. Veterinary vaccines.
- (P.) C. Povey, Ph.D.; (Mktg.Mgr.) G. Shaw; (Dir. Research & Reg.Aff.) Ms. M. Maxwell, Ph.D.; (Ops.Mgr.) Miss H. Dickie; (Cont.) D. Beath, CA; (Dir.Prod'n) R. Eis. Annual Sales (D). Co. Size (C).⑤
- Langille's, H & B, Print Ltd., 178 Logan Rd., P.O. Box 245, Bridgewater, N.S. B4V 2W9. Tel. 902-543-3216. Fax: 902-543-6990. Commercial printing, rubber stamps.
- (P.) R.D. Langille; (V.P.) G.H. Langille. Annual Sales (C). Co. Size (A).⑤
- Langlois, Paul A., Ltée, 487 Charest Est., Quebec, Que. G1K 3H8. Tel. 418-524-0791. Fax: 418-524-2814. "Star Life", "Star Shine", "Meritas" and "Purdiam" jewellery.
- (C.E.O.) P. A. Langlois. Annual Sales (8). Co. Size (8).⑥
- Langstaff Card Co. Limited, R.R.#2, Cannington, Ont. L0E 1E0. Tel. 416-364-5084. Fax: 705-437-4593. Subsidiary, Syncon Products, Cannington, Ont. Index, business cards, stationery supplies, etc.
- (P.) H. S. LeMasurier; (G.M.) P. J. LeMasurier; (P.A.) Mrs. B. Gregson. Annual Sales (B). Co. Size (8).⑥
- ★Lanico Industries Limited, P.O. Box 398, Don Mills, Ont. M3C 2S7. Tel. 416-690-1965. Fax: 416-690-3679. Conductivity controllers and meters, liquid level, automatic shut-down controls for grease/oil interceptors, etc.
- (P. & G.M.) H. Peter Lamperstorfer; (P.A. & Plant Mgr.) R. Wolf. Annual Sales (A). Co. Size (A).⑥
- ★Lanmark Corporation, P.O. Box 246, Stn A, Mississauga, Ont. L5A 3G8. Tel. 416-848-6865. Fax: 416-848-0830. "Easynet" network which allows IBM personal computers or compatibles to communicate in a peer to peer environment.
- (P.) B. Beswick; (G.M.) Ms. K. Sanders. Annual Sales (A). Co. Size (B).⑥
- ★Lanning, G.T., Limited, 257 Coleman St., Belleville, Ont. K8P 3H9. Tel. 613-966-9292. Toll Free: 800-267-2822. Fax: 613-966-6559. Telex: 06-62244. Branch offices, Toronto, Ont., Calgary, Alta. Subsidiary, Bell Shirt, Belleville, Ont. Harvest, straw, felt, western and cloth hats and caps. Brand, "Lanning".
- (P.) R. G. Lanning; (V.P.) J. Lanning; (V.P.) D. Lanning; (T.) T. Boretzki. Annual Sales (D). Co. Size (C).⑥
- Lanpar Technologies Inc., See Northern Technologies Inc.
- ★Lanscan, Inc., 1250 Steeles Ave., Bramalea, Ont. L6T 1A1. Tel. 416-459-5910. Fax: 416-459-7172. Telex: 069-7580. Branch offices, Dorval, Que., Waterloo, Ont. Pallet trucks and stackers, stock selectors skid, rider and high lift trucks. Brand, "Lansing", "Nissan".
- (P.) J. Lawrie Wharton; (V.P.Ont.) P. Senior; (V.P.Que.) R. Cahrlund. Annual Sales (E). Co. Size (D).⑥
- Lansdowne Machine and Fabricating Limited, 6 Currah Rd., St.Thomas, Ont. N5P 3P9. Tel. 519-633-3500. Fax: 519-633-3499. Divisions: Tri-Pak of Canada, Lansdowne Welding. Solid waste bulk garbage containers and compactors, storage bins and racks, heat treat furnaces, etc.
- (P.) R. Lusher; (V.P.Dev. & Engr'g) K. Wilmott; (S.M.) L. McNally; (P.A.) Mrs. B. Lusher; (G.M.) R. Lafleche. Annual Sales (C). Co. Size (B).⑥
- ★Lantec Industries Inc., 5827 Production Way, Langley, B.C. V3A 4N5. Tel. 604-530-0737. Fax: 604-530-2889. Hydraulic winches, hydraulic gear drives and motor brakes.
- (P.) J. W. Morfitt; (V.P.Mktg.) K.A. McIntyre; (V.P.Prod'n) H. Thorpe; (Chief Eng.) B. Freeke. Annual Sales (C). Co. Size (A).⑥
- Lanthier, George & Fils Ltée, 58 Dominion, Alexandria, Ont. K0C 1A0. Tel. 613-525-2435. Fax: 613-525-2818. Plants, Baie d'Urfe, Que., Alexandria, Ont. Bread products. Brand, "Betty Bread".
- (G.M.) C. Lanthier; (Off.Mgr.) L. Larocque. Annual Sales (D). Co. Size (D).⑥
- ★Lantic Sugar Limited, [Sucre Lantic Limitée], 1 Westmount Sq., Westmount, Que. H3Z 2P9. Tel. 514-939-3939. Fax: 514-939-1270. Telex: 055-60524. Sales offices, Saint John, N.B., Montreal, Que., Toronto, Ont. Sugar refineries, Saint John, N.B., Montreal, Que. Refined sugar. Brands, "Lantic", "Marie Perle". Parent company, Jan-nock Ltd.
- For.Reps., International Agencies, Basseterre, St. Kitts, Butterfield & Co. Limited, Hamilton, Bermuda; Hector Henriquez B., Inc., Curacao; Hector Henriquez B. (Aruba) Inc., Aruba, Netherlands, Antilles; Ronald Albury Ltd., Nassau, Solomon Bros., Freeport, Bahamas; Kramer Brokerage Company, Wellesley, MA, Connell Rice & Sugar, Westfield, NJ, U.S.A., Rams Supermarket, St. Marteen, Netherland, Antilles, Marcel Dagort St. Pierre & Miquelon.
- (Chmn. & C.E.O.) L. E. Labrosse; (P.) C. F. Sussandri; (Exec.V.P.) A. O. Bergeron; (V.P.Q.A.) C.R. Brown; (V.P.Raw Sugar & P.R.) J. F. Preston; (Refinery Mgr. Saint John) J.B. Wheatley; (Refinery Mgr.Montreal) J. Gareau. Annual Sales (G). Co. Size (F).⑥
- ★Lap-Tech, 230 Simpson Ave. S., Bowmanville, Ont. L1C 2J3. Tel. 416-623-4101. Fax: 416-623-1738. Specialists in sawing, lapping and polishing of quartz, silicon, ceramics, etc., also manufacture crystals for frequency control units, filters, oscillators. Parent company, Litovchik Industries Inc.
- (P.) J. Locke; (G.M.) B. Hodgins; (S.M.) B. Parkins. Annual Sales (C). Co. Size (B).⑤
- Lapaco Paper Products Ltd., 1400-1st Ave., P.O. Box 80, Ville Ste. Catherine, Que. J0L 1E0. Tel. 514-632-5140. Toll Free: 800-361-0992. Fax: 514-632-5142. Associate, LPC Papers Ltd., Hawkesbury, Ont. Paper tray covers, car and bath mats, lace paper doilies, french fries containers, coasters, butterchips, embossed/printed place mats, chefs' hats, shoe shine cloths, toilet seat bands, bibs, shower slippers, sanitary caps, banquet rolls, foil covers, grease and coffee filters, cocktail napkins, plain and printed napkins, toilet seat covers, coloured napkins, dental tray covers. Parent company, Lapaco International Inc.
- (Chmn.) R. Derail; (P.) D. Derail; (V.P.) H. Pascone; (Cont.) R. Beaudry. Annual Sales (C). Co. Size (C).⑥
- ★Laperle Fonderie Inc., C.P. 148, St-Ours, Que. J0G 1P0. Tel. 514-785-2205. Fax: 514-785-5588. Telex: 055-62171. Plant, Montée de la Basse, St-Ours, Que. Ductile and gray iron castings. Parent company, Wotherspoon Foundry Inc.
- (G.M.) G. Daigneault; (Prod'n Mgr.) G. Garant; (Sales Rep.) B. Daigneault; (Buyer) G. Gervais. Annual Sales (D). Co. Size (C).⑥
- Laprairie Wood Heel Inc., 465 Ste-Elisabeth, Laprairie, Que. J5R 1V2. Tel. 514-444-1971. Wooden heels for shoes.
- (C.E.O.) D.E. Payant. Annual Sales (B). Co. Size (A).
- ★La Presse, Ltée, 7 St. Jacques, Montreal, Que. H2Y 1K9. Tel. 514-285-7272. Fax: 514-845-8129. Telex: 052-4110. Branch office, Toronto, Ont. Associate, Probec 5, Ltée, Montreal, Que. "La Presse" daily newspaper.
- For.Reps., for NY, Target Media Company, Bogota, NJ; for FL Second Southern States, The Leonard Company, Miami, FL; for New England and Upstate NY, M.E. Doyle Services Inc., Montreal, Que.; for Mexico and Central America, Towmar Representaciones Profesionales.
- (Chmn.) P. Desmarais; (P. & Editor) R. D. Landry; (V.P.Fin. & Admin.) D. Rochon. Annual Sales (F). Co. Size (G).
- Laques International Inc., [International Lacquer Inc.], 9100 Edison Ave., Ville d'Anjou, Montreal, Que. H1J 1T3. Tel. 514-354-1314. Toll Free: (416,418,506,514,519,613,705,819,902) 800-361-7748. Fax: 514-351-1949. Associate, International Lacquer (Western) Inc., Calgary, Alta. Clear and pigmented lacquers, acrylics, higher solid acid curing furniture lacquers, basecoats and stains. Brand, "NULAC".
- (P.) S. Shoer; (Dir.Sales) A. Thouin. Annual Sales (C). Co. Size (A).⑥

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- Laramée (1973) Inc., 8250 Marconi St., Ville d'Anjou, Que. H1J 1X5. Tel. 514-351-6740. Wire guards, partitions, woven and welded mesh, golf baskets.
(P. & G.M.) J. Boileau; (S.M. & Plant Mgr.) M. Pepin. Co. Size (N/R).
- ★Larcan Communications Equipment Inc., 6520 Northam Dr., Mississauga, Ont. L4V 1H3. Tel. 416-678-9970. Fax: 416-678-9977. Telex: 06-968055. VHF and UHF television transmitters, FM transmitters, VHF television antennas, diplexers, combiners, harmonic filters. Brands, "Larcan", "Ultrapower".
For. Reps.: U.S.A., Mexico, Central America, Brasil, Uruguay, Argentina.
(V.P.) P. Clyde Turner; (Mktg. Mgr.) J.D. Adamson; (Int'l S.M.) J.P. Watson; (S.M.) R.E. 8ob 8ishop; (P.A.) R. Cornforth. Annual Sales (D). Co. Size (C).®
- Larochelle, Phil, Équipement Inc., 250 2nd Ave., Quebec, Que. G1L 3A7. Tel. 418-522-8222. Fax: 418-522-3115. Semi-dump trailers, sand, salt spreaders, snow plows, dump bodies and hoists. Brand, "Larochelle".
(G.M.) 8. Larochelle; (Cont.) Mrs. R. Larochelle; (Dir. Engr'g) R. Dupont; (Prod'n Dir.) M. Toupin; (Purch.) Ms. S. Verrault. Annual Sales (D). Co. Size (C).®
- Larocque, Albert, Lumber Limited, Vankleek Hill Rd., C.P. 129, Hawkesbury, Ont. K6A 2R8. Tel. 613-632-8521. Fax: 613-632-0135. Associate, A-Y-Z Forestry Import Export, Hawkesbury, Ont.
(P.) F. Larocque; (V.P.) A. Larocque. Annual Sales (C). Co. Size (C).
- ★La Ronge Industries Ltd., Box 193, La Ronge, Sask. S0J 1L0. Tel. 306-425-2214. Fax: 306-425-3470. Core boxes, picnic tables, wild rice.
(C.E.O. & G.M.) K. Parada. Annual Sales (8). Co. Size (A).®
- Larose & Fils Limitée, [Larose & Sons Ltd.], 2255 Industrial Blvd., Chomedey, Laval, Que. H7S 1P8. Tel. 514-382-7000. Fax: 514-667-8515. Branch offices, Quebec, Mont Joli, Que. Associate, Labchem Ltée. Floor, hand, glass, bowl, drain, germicidal, electric motor, etc., cleaners, floor wax, rug shampoo, deodorant, detergent, soap, etc. Brands, "Laro", "Sensas", "Sublime", etc.
(G.M.) J. Larose; (S.M.) P. Larose. Annual Sales (D). Co. Size (C).®
- Larsen Packers Ltd., 326 Main St., P.O. Box 160, 8erwick, N.S. B0P 1E0. Tel. 902-538-8060. Fax: 902-538-8694. Meat packers of fresh and processed meats. Brand, "Larsen's".
(P. & C.E.O.) 8. Hall; (Dir.Sales) W. Veinot; (Dir.Plant Ops.) J. Doyle; (Compt.) J. Pettet. Annual Sales (E). Co. Size (D).®
- Larsen & D'Amico Mfg. Ltd., 9805 - 51 Ave., Edmonton, Alta. T6E 4W3. Tel. 403-434-9475. Fax: 403-438-3742. Branch office, Calgary, Alta. Oil and gas production equipment, separators, heaters, free water knock outs, treaters and dehydrators.
For.Rep., Bharat Process and Mechanical Engineers Ltd., Calcutta, India.
(P.) P. Larsen; (S.M.Calgary) A. Wishlow. Annual Sales (C). Co. Size (B).®
- ★LARSEN & SHAW LIMITED, P. O. Box 1420, Walkerton, Ont. N0G 2V0. Tel. 519-881-1320. Toll Free: 800-265-3078. Fax: 519-881-3575. Butts and hinges of all types, bed frames and rails, furniture, cabinet and table hardware, mirror fixtures and supports, lid and fall supports, custom stamping specialties, plating and toolroom facilities, aluminum profiles, etc. Brands, "Larsen", "L & S", "Formus".
For.Reps., Espey & Associates, Cleveland, Cincinnati, OH, Triple M Marketing Group, Mt. Vernon, NY, Innovative Components, Bell, CA, Dennis Devries, Annandale, MN, G.N. Freund Associates, Portland, OR, U.S.A.
(Chmn.) C. J. Larsen; (P.) R. J. Larsen; (Cont.) G. E. Anderson; (P.A.) F. Scheffer; (S.M.) A. Lane Ward; (Prod'n Mgr.) R. Weber; (Engr'g) D. Larsen; (T.) D. W. Hancock. (See adv. page A7). Annual Sales (D). Co. Size (C).®
- ★Larson, Gerry, Associates Ltd., 1080 Homer St., Vancouver, B.C. V6H 2W9. Tel. 604-688-7916. Fax: 604-688-4884. Plant, Langley, B.C. Wire rope, sheave guages and plastic letter openers.
(P.) G. Larson. Annual Sales (A). Co. Size (A).®
- ★Larsson, Jan, Industries Limited, 340 Ward St., Port Hope, Ont. L1A 4A6. Tel. 416-885-4015. Fax: 416-885-6478. Air curtains, fans, space and air make-up heaters, large electric coils.
(P.) J. Larsson; (Fin.) Ms. A. Larsson. Annual Sales (C). Co. Size (A).®
- Laser Fiber Optics Canada Limited, 30 Concourse Gate, Unit 40, Nepean, Ont. K2E 7V7. Tel. 613-723-7497. Fax: 613-723-7794. Branch offices, Montreal, Que., Calgary, Alta. Associates, Avantek Inc., CA, Eder, Chicago, IL, Norland Products, Electrophysics and General Optronics, NJ, Optelcom, MD, Dolan-Jenner, Marketechs and Fote, CMA, Power Technology, AR, U.S.A.
(P.) D. Kant. Annual Sales (8). Co. Size (A).®
- Laser Tech Abrasives, 2335 S. Cameron, Windsor, Ont. N9B 3P6. Tel. 519-966-6144. Fax: 519-966-0967. Sand paper, abrasive products.
(P.) S. Lawson; (1st V.P.) W. Hebert; (T.) H. Paquette.
- †Laserwood Inc., 62 Carnforth Rd., Toronto, Ont. M4A 2K7. Tel. 416-752-0743. Fax: 416-752-9142. Laser engraved desk accessories, stationery and giftware.
(P. & C.E.O.) D.R. Bellerby; (S.M.) S. Jerememko; (Prod'n Mgr.) V. Ramundi. Annual Sales (C). Co. Size (A).®
- L'Association Cooperative des Pecheurs de l'île Ltée, P.O. Box 179, Lameque, N.B. E0B 1V0. Tel. 506-344-2204. Fax: 506-344-5474. Fish packers and processors. Brands, "Port Royal", "Luxury".
(P.) E. Noel; (G.M.) R. Chiasson; (Asst.G.M.) R.A. Larocque; (Prod'n Mgr.) M. Duquay; (Purch.Mgr.) G. Paulin; (Mktg.Mgr.) K. d'Entremont. Annual Sales (D). Co. Size (F).®
- Lassonde Industries Inc., 170 5th Ave., Rougemont, Que. J0L 1M0. Tel. 514-878-1057. Fax: 514-861-9280. Telex: 05-832553. Subsidiaries, A. Lassonde & Fils Inc., Rougemont, Effex Marketing Inc., St. Leonard, Que. "Mont-Rouge", "Oasis" and "Collection" fruit juices and drinks, "Canton" fondue bouillons and sauces, "Vac-O-Nut" peanuts, nuts and dried fruit, "Superfruit" fruit fillings and other bakery and confectionery products.
(Chmn.) P. Lassonde; (P.) J. Barré. Annual Sales (E). Co. Size (E).®
- †Lastrap Inc., 33 West Beaver Creek Rd., Richmond Hill, Ont. L4B 1K4. Tel. 416-764-6262. Fax: 416-781-7833. Treatment and prevention of tennis elbow, lower back pain, shin splints, certain knee problems, also therapy for horses' leg injuries. Trade mark, Lastrap. Parent company, Charan Industries Inc.
(Mng.Dir.) L. Deverett; (Dir.Sales) J. Fishbein. Annual Sales (C). Co. Size (A).®
- Latem Industries Limited, 475 Conestogo Rd., Waterloo, Ont. N2L 4C9. Tel. 519-886-6290. Fax: 519-886-5755. Plants, Waterloo, London, Ont. Subsidiaries, Latem Custom Coatings (London), Nother Awards, London, Ont. Vibro deburring cleaning compounds, ceramic media, powder coating, parts washing, shot blasting, peening, turbling, etc.
(G.M.) C. Sherratt; (Expeditor) Miss L. Watson. Annual Sales (N/R). Co. Size (C).®
- Later Chemicals Ltd., 12080 Horseshoe Way, Richmond, B.C. V7A 4V5. Tel. 604-271-4224. Fax: 604-271-3578. Subsidiary, Later's of Canada Ltd., Richmond B.C. Agricultural chemicals, pesticides for home and garden. Brand, "Later's".
(Mgr.) 8. Reinders. Annual Sales (C). Co. Size (B).
- Latoplast Limited, 1661 Finfar Crt., Mississauga, Ont. L5J 4K1. Tel. 416-823-6150. Fax: 416-823-7608. Branch office, Calgary, Alta., Surrey, B.C. Complete line of industrial safety products.
(P.) 8. Batler; (S.M.) S. Luisser. Annual Sales (D). Co. Size (B).®
- Latulippe, Michel, Inc., 124 rue de la Pointe aux Lièvres S., Quebec, Que. G1K 5Y3. Tel. 418-523-3761. Metalworking.
(P.) L. Boivin. Annual Sales (B). Co. Size (A).
- ★Lau Division-Philips Air Distribution Ltd., 100 Shirley Ave., Box 301, Kitchener, Ont. N2G 3Z1. Tel. 519-576-0410. Fax: 519-576-3075. Furnace blowers and humidifiers, centrifugal and axial fans, roof exhausters. Parent company, Philips Industries Inc., Dayton, OH, U.S.A.
(Nat.S.M.) J. L. Bartlett; (Plant Mgr.) D. Sutherland. Annual Sales (D). Co. Size (D).®
- Lau, Ed, Iron Works Limited, 115 Whitney Pl., Kitchener, Ont. N2G 2X8. Tel. 519-745-5691. Custom anchor bolts, light structural steel fabrication, stairs, rails, brackets, custom machine bases, pipe bollards.
(S.T.) A. Lau; (P.A.) F. O'Malley; (Off.Mgr.) M. S. Lau Wiffin. Annual Sales (C). Co. Size (B).
- Lauder Brass Limited, 107 Toryork Dr., Weston, Ont. M9L 1X9. Tel. 416-741-3400. Subsidiary, Mahaffy Materials Handling, Weston, Ont. Brass castings. Brand, "Mahaffy".
(P. & G.M.) R. W. Edmeads; (Plant Mgr.) J. Vanden-hurk. Co. Size (B).
- ★Laurel Steel Products Limited, 5400 Fairview St., P.O. Box 5095, Burlington, Ont. L7R 3Y8. Tel. 416-632-5141. Fax: 416-634-7888. Telex: 061-8869. Subsidiaries: Laurel Steel of New England Inc., Mansfield, Mass., Laurel Steel Inc., New Hudson, Mich., U.S.A. Welded wire fabric, carbon steel wire, cold finished carbon steel bars, wire formed parts. Parent company, Harris Steel Group Inc., Toronto, Ont.
(C.E.O.) M. Harris; (P.) G. Riddell; (V.P.Mktg.) B. Herrington. Annual Sales (E). Co. Size (D).
- ★Laurenco, Maple Leaf Mills Ltd., 605 First Ave., Ville Ste. Catherine, Que. J0L 1E0. Tel. 514-632-3250. Fax: 514-632-4703. Meat meal for animal feeds, tallow. Parent company, Maple Leaf Mills Ltd., Toronto, Ont.
(G.M.) G. Lussier; (Mktg.Mgr.) A.T. Smiley. Annual Sales (D). Co. Size (B).®
- ★Laurentian Gymnastics, 15 Melanie Dr., Brampton, Ont. L6T 4K8. Tel. 416-791-5757. Fax: 416-791-0068. Gymnasium and sports equipment.
(P.) E. Leoni. Annual Sales (C). Co. Size (A).®
- Laurentian Spring Valley Inc., [Laurentienne Spring Valley Inc.], 1210 St. Antoine St. E., Montreal, Que. H2L 2R1. Tel. 514-522-3138. Fax: 514-522-5503. Plant, Woodbridge, Ont. "Laurentian", "Laurentienne" and "Spring Valley" bottled water.
(P.) R. Stephens; (Exec.V.P.) T. Drayton; (G.M.) D. Arpin; (8r.Mgr.Burlington) J. Allison; (8r.Mgr.St-Jerome) M. Charette. Annual Sales (D). Co. Size (D).®
- Laurentian Wire Products Reg'd., 10500 rue Secant, Ville d'Anjou, Que. H1J 1S3. Tel. 514-351-8814. Racks, frames, hangers, wire displays. Co. Size (N/R).
- Laurentide Chemicals Inc., See Société Chimique Laurentide Inc.
- Laurentide Gloves Ltd., [Gants Laurentide Ltée.], 255 Montee de Liesse, St-Laurent, Que. H4T 1P5. Tel. 514-345-0135. Toll Free: (416,514,613,819) 800-363-2237, (416,506,519,705,807,902) 800363-2290, (204,306,403,604,709) 800-363-2373. Fax: 514-342-7263. Telex: 05-824642. Plant, St. Tite, Que. Associates, Paris Glove of Canada, Paris Sport, Auclair Gloves, Paris Glove of America Ltd. Leather gloves and asbestos mitts, protective clothing, rainwear. Brand, "Hercules".
(P.) P. Monk; (V.P.) C. M. Moisan; (V.P.) D. Henderson; (Mgr.) J. Massicotte. Annual Sales (D). Co. Size (C).®
- Laurentide Housewares Ltd., See Produits Ménagers Laurentide Ltée.
- Laurentide Kitchens Ltd., 945 Eglinton Ave. E., Toronto, Ont. M4G 4B5. Tel. 416-429-4900. Fax: 416-429-2164. Plant, Mississauga, Ont. Custom cabinets for residential and commercial use.
(P.) J. Sprague; (G.M.) 8. Nafissi; (Cont.) F. Li. Annual Sales (C). Co. Size (A).®
- Laurentien Productions Limited, 1260 University St., Suite 62, Montreal, Que. H3B 3B9. Tel. 514-866-9451. Fax: 514-866-4960. Audio-visual productions, multi-image sound-slide presentations, video productions, sound recording and audio and video duplication services, etc. Brand, "Laurentien Productions".
(P. & G.M.) D. B. Dawson; (V.P.) Ms. H. Dawson. Annual Sales (A). Co. Size (A).®
- Laurier Glass Ltd., See Miroirs Laurier Ltée.
- Laurin, J.P., Ltd., 213 York St., Ottawa, Ont. K1N 5T7. Tel. 613-234-0417. Monuments. Co. Size (A).
- Laurysen Kitchens Ltd., 2415 Carp Rd., Box 1235, Stittsville, Ont. K2S 1B3. Tel. 613-836-5353. Fax: 613-836-7511. Kitchen cabinets, vanities, built-ins, computer tables, office furniture, commercial and industrial cabinetry.
(P.) J. Laurysen; (Off.Mgr.) Miss C. Laurysen; (Shop Foreman) 8. Laurysen; (Accts.Admin.) Miss M. Wammes; (Prod'n Admin.) J. Grenier. Annual Sales (D). Co. Size (C).®
- Lauziere Caskets Inc., See Cercueils Lauziere Inc.
- Laval Paper Box Inc., 18 Labelle St., Laval Des Rapides, Que. H7N 2R4. Tel. 514-669-3551. Paper boxes.
(P.) B. Jasmin; (G.M. & S.M.) J. Sigouin; (P.A.) P. Tanguay. Co. Size (B).
- Laval Spirotube Inc., 3565 Blvd. Levesque, Chomedey, Laval, Que. H7V 1G1. Tel. 514-337-8512. Fax: 514-682-7769. Ventilation and dust collecting ductwork for industrial and commercial buildings in galvanized, stainless and black steel or aluminum, also forming and welding of sheet metal.
(P.) L. Forest; (S.T.) C. Rayes. Annual Sales (C). Co. Size (8).

- ★Laval Tool & Mould Ltd., R.R.#3, Maidstone, Ont. NOR 1K0. Tel. 519-737-1323. Custom manufactured moulds, tools, dies and fixtures for plastics industry. (P.) L. Azzopardi; (Prod'n Mgr.) A. Algilar; (Cont.) J. Menzies; (P.A. & Traffic) P. Girard. Annual Sales (C). Co. Size (C).
- La Vallée Shoe Inc., [Souliers La Vallée Inc.], Valley Junction, Que. GDS 3J0. Tel. 418-253-5406. Fax: 418-253-5409. Branch-office, Place Bonaventure, Montreal, Que. "La Vallée", ladies' leather shoes and boots. (P.) V. Lambert; (Cont.) F. Aubin; (G.M.) M. Cote. Annual Sales (D). Co. Size (D).Ⓢ
- Laven Products Limited, 57D Hood Rd., Unit 9, Markham, Ont. L3R 4G7. Tel. 416-477-4410. Fax: 416-477-61D7. Telex: D69-86657. Subsidiary, Laven Industries Limited. "Laven" printed, textile labels, care labels, logo labels, pressure sensitive cloth labels and hang tags. (P.) F. E. McLaven, Jr.; (V.P.) F. E. McLaven, Sr.; (Fin.) Ms. B. McLaven. Annual Sales (B). Co. Size (A).
- Lavi Electronics, 184 Courtland Ave., Concord, Ont. L4K 3T6. Tel. 416-738-1229. Fax: 416-738-66D9. Associate, ETNA Automotive. Automotive electronics and test equipment. (G.M.) A. Regev. Annual Sales (B). Co. Size (A).
- La Voix de l'est (1982) Inc., 76 rue Dufferin, Granby, Que. J2G 9L4. Tel. 514-375-4555. Fax: 514-375-4555. Publisher of a daily newspaper and broadcaster of AM station. (G.M. & Editor) J. Dubuc; (S.T.) F. Thouin. Annual Sales (D). Co. Size (D).Ⓢ
- ★Lawrason's Chemicals Ltd., [Les Produits Chimiques Lawrason's Ltée.], 46D Wyecroft Rd., Oakville, Ont. L6K 2G7. Tel. 416-338-3900. Toll Free: 800-265-5773. Fax: 416-842-8906. Branch offices and warehouses, Moncton, N.B., LaSalle, Quebec, Que., Winnipeg, Man., Vancouver, Victoria, B.C. Plant, London, Ont. Basic chemicals and compounded chemical specialties. Brands, "Lawrason's", "Lasco", "Cleanx", "Neutro", "Laraxo", "Loron", "Kelite", "Lorite", "Aqua-Line" swimming pool chemicals. Parent company, Min-Chem. (P. & G.M.London) H. McGroarty; (S.T.) G. Thain; (V.P.) C. Quinton; (V.P.) P. Lynch; (S.M.Pool) G. Lewis. Annual Sales (E). Co. Size (D).Ⓢ
- Lawrence Bedspread & Novelty Co. Ltd., 932D St. Lawrence Blvd., Montreal, Que. H2N 1P2. Tel. 514-382-3740. Fax: 514-382-8880. Telex: 053-4741. Branch office, Toronto, Ont. Bedspreads, cushions, draperies, comforters, curtains, sheets, towels. (S.T. & S.M.) L. Walfish; (Mgr.) G. Walfish; (V.P.Fin.) R. Menahem. Annual Sales (D). Co. Size (D).Ⓢ
- Lawrence Dress Inc., La, 225 Chabanel St. W., Suite 615, Montreal, Que. H2N 2C9. Tel. 514-389-5977. Fax: 514-389-9910. (P.) S. Sklar; (S.T.) L. Sklar. Annual Sales (N/R). Co. Size (N/R).
- Lawrie Industries (A division of Perma-Guard Rustproofing, Inc.), 595 Wall St., Winnipeg, Man. R3G 2T5. Tel. 204-783-8595. Associates; Letterall & Lettering, Perma-Guard Rustproofing. Truck, van and delivery bodies, collision repairs, painting, sandblasting; custom steel fabrication, plastic fabrication, signs and letterings, etc. Parent company, Perma-Guard Holdings Ltd., Winnipeg, Man. (C.E.O.) K. Suche; (Mgr.) P. Zajackowski. Annual Sales (8). Co. Size (A).
- ★Lawry Shooting Sports Inc., 18 Industrial Dr., Box 1543, Caledonia, Ont. NOA 1A0. Tel. 416-765-3343. Clay targets for trap and skeet shooting. (P.) Robert Lawry; (Plant Mgr.) Richard Lawry. Annual Sales (C). Co. Size (A).
- Lawson Displays Limited, 185 Gibson Dr., Markham, Ont. L3R 3K7. Tel. 416-475-7333. Fax: 416-475-1608. Jewellery displays - in store, P.O.P. and promotional displays. (P.) Ms. B. Lawson; (G.M.) E. Johnson; (P.A.) D. Lawson. Annual Sales (C). Co. Size (B).Ⓢ
- Lawson Falle Limited, P.D. Box 1144, Cambridge, Ont. N1R 6C9. Tel. 519-622-1941. Fax: 519-622-2755. Associate, Imagecraft Inc., Falle & Associate Inc. (P. & C.E.O.) D. Falle; (V.P.Ops. & G.M.) R. Poyntz; (V.P.Sales & Mktg.) T. Harden; (Cont.) G. Moore; (Prod'n Mgr.) Ms. D. Nunn; (P.A.) S. Knarr; (Hum.Res.) S. Wehrle. Annual Sales (N/R). Co. Size (C).
- Lawson Lumber Co. Ltd., 26D Dunsinure Rd., Box 464, Sta. B, Hamilton, Ont. L8L 7W9. Tel. 416-549-3501. Fax: 416-549-3304. Wood millwork. (P.) M.P. Lawson; (V.P. & S.T.) D.G. Lawson; (Plant Mgr.) F. Spong. Annual Sales (D). Co. Size (B).Ⓢ
- ★Lawson Mardon Flexible Packaging, 130 Arrow Rd., Weston, Ont. M9M 2M1. Tel. 416-742-8910. Fax: 416-747-8767. Telex: 065-27293. Branch office, Montreal, Que. Foil to paper, film to film, film to foil laminations, coatings, flexo and gravure printing, waxed, plain and printed papers, "Freshcap" controlled/modified atmosphere packaging materials. Parent company, Lawson Mardon Group Limited, Mississauga, Ont. (G.M.) M. H. Hill; (Fin. Dir.) J. H. Dirks; (Dir.Sales) R. Fukusaka; (Purch.Mgr.) B. Bilyard; (Tech.Dir.) D. J. Iwach; (Mktg.Mgr.) T. Edward Wawryniuk; (Dir Ops.) A. W.M. Walker. Annual Sales (E). Co. Size (E).Ⓢ
- Lawson Mardon Graphics, A div. of The Lawson Mardon Group Ltd., 3620 Lakeshore Blvd. W., Toronto, Ont. M8W 1N9. Tel. 416-251-3171. Toll Free: 800-263-5586. Fax: 416-251-2645. Telex: D6-967761. Heat set web lithographers. Parent company, The Lawson Mardon Group Ltd., Mississauga, Ont. (G.M.) I.W. Richardson; (Mgr.Sales) O.H. Yonge. Annual Sales (E). Co. Size (D).Ⓢ
- Lawson Mardon Group Limited, Suite 700, 6733 Mississauga Rd., Mississauga, Ont. L5N 6P6. Tel. 416-821-9711. Fax: 416-821-1454. Branch offices and plants, Montreal, Que., Toronto, Richmond Hill, Scarborough, Leamington, London, Ont., Winnipeg, Man., Vancouver, B.C. Subsidiaries: Lawson Mardon Packaging, Montreal, Lachine, Que., Lawson Packaging Toronto, Lasercut Design, Richmond Hill, Celloglas Toronto, Scarborough, Lawson Mardon Flexible Packaging, Toronto, Ont., Lawson Mardon Montreal Lithographing, Ville de Laval, R.B.T. Printing Limited, Montreal, Que., Lawson Mardon Graphics, Toronto, Lawson Mardon Packaging (London), London, Ont., LMG Reliance, Winnipeg, Man., Lawson Mardon Packaging Pacific, Richmond, B.C., Lawson Margo Packaging Corp. (Joint enture) Baie D'Urge, Que. and LMG Widmeyer, Leamington, Ont. Folding cartons, flexible packaging, commercial printing, labels and laser printing. (P. & C.E.O.) L. G. Tapp; (Grp.V.P. & C.F.O.) J. 8. Lanaway; (Exec.V.P. & C.O.O.) R. Steedman; (Exec.V.P. & C.O.O.) M. J. Pilon; (Exec.V.P. & C.O.O.) L. R. Madden; (Grp.V.P., Corp.Dev. & Gen.Counsel) L. Croton. Annual Sales (H). Co. Size (G).Ⓢ
- Lawson Mardon Montreal Lithographing, [Lithographie Montreal Lawson Mardon], 2277 Autoroute des Laurentides, Laval, Que., H7S 2A3. Tel. 514-334-912D. Fax: 514-681-7195. Branch offices, Toronto, Ont., Long Island, NY, Louisville, KY, U.S.A. Subsidiary, CLC Litho. Paper, foil, metallized paper, labels for food, liquor and wine. Parent company, Lawson Mardon Group Limited, Mississauga, Ont. (G.M.) D. S. Boles; (V.P.Mfg.) C.D. Soutter; (V.P. Sales) D. Quevillon; (Plant Mgr.) D. Barr. Annual Sales (E). Co. Size (E).Ⓢ
- Lawson Mardon Packaging (London), 5 Cuddy Blvd., London, Ont. N5V 3Y3. Tel. 519-659-7011. Fax: 519-452-3197. Sales office, Scarborough, Ont. Folding cartons, commercial printing. Parent company, Lawson Mardon Group Limited, Mississauga, Ont. (G.M.) P.K. Jackson; (Sales & Mktg.Mgr.) R. Millichamp; (Cont.) S. Harwood; (P.A.) Ms. G. Stitt; (Plant Mgr.) Mrs. W. Vine. Annual Sales (D). Co. Size (D).Ⓢ
- Lawson Margo Packaging Corporation, [La Corporation d'Emballages Lawson Margo], 19701 ave. Clark-Graham, Baie d'Urge, Que. H9X 3T1. Tel. 514-457-4555. Fax: 514-457-2695. Sales office, Don Mills, Ont. Lithographers, six-colours and coatings, full sheet stamping and embossing, folding cartons, pressure sensitive labels, vacuum forming and specialized contract packaging for the pharmaceutical and cosmetic industries. (P.) M. Zangwill; (Sr.V.P.) R. Garipey; (V.P.Fin.) L. Salvaggio; (V.P.Mktg. & Corp.Dev.) M. Rubenstein. Annual Sales (E). Co. Size (E).Ⓢ
- Lawson Packaging, Division of Lawson Mardon Group Limited, 1997 Kennedy Rd., Scarborough, Ont. M1P 2M3. Tel. 416-293-2461. Fax: 416-293-3372. Folding cartons. Parent company, Lawson Mardon Group Limited, Mississauga, Ont. (Sr.V.P.Pkg.Div.) M.J. Pilon; (G.M.) J. Downham; (Plant Mgr.) P. Jones; (Cont.) D. Fletcher. Annual Sales (E). Co. Size (E).
- ★Lawson Packaging Pacific, 125DO Vulcan Way, Richmond, B.C. V6V 1J9. Tel. 604-278-9511. Fax: 604-278-7115. Telex: D43-55558. Labels, folding cartons, lithographers and general printing, "Traveltime Canada" post cards. Parent company, Lawson Mardon Group Limited, Mississauga, Ont. (G.M.) R.G. Kite; (Asst.G.M.) R.C. Wilton; (G.S.M.) D.M. Smith; (Plant Mgr.) D. Adams; (Cont.) H.J. Watts; (Mktg.Mgr.) A.J. Wild. Annual Sales (D). Co. Size (D).
- ★Lawter International (Canada) Inc., 29 Iron St., Rexdale, Ont. M9W 5E3. Tel. 416-247-8648. "Lawter" ink varnishes, "Krumhaar" rosin modified synthetic resins, "Polymid" polyamide synthetic resins. Parent company, Lawter International Inc., Northbrook, IL, U.S.A. For.Reps.: Lawter International N.V., Lokeren, Belgium; Lawter International Ltd., Bicester, Oxon, England; Lawter Products, B.V., Waterford, Ireland; Lawter International GmbH, W.Germany; Lawter International Australia Pty.Ltd., Victoria, Australia; Lawter International ApS, Karlslund, Denmark; Lawter International Pty.Ltd., Cape Town, Rep. of S.Africa; Lawter International S.A., Barcelona, Spain. (P.) R.A. Hacker; (G.M.) D.J. DeLegge. Annual Sales (D). Co. Size (A).
- Layfield Plastics (1978) Ltd., 11120 Silversmith Place, Richmond, B.C. V7A 5E4. Tel. 604-275-5588. Fax: 604-275-7867. Branch plants, Edmonton, Calgary, Alta. Richmond, B.C. Branch plants, Calgary, Alta., Richmond, B.C. Fabricated sheets, film, bags, tarpaulins, liners for containment, geotextiles. (P.) T. Rose; (T.) K.H. Rose; (S.) S. Rose. Annual Sales (D). Co. Size (C).Ⓢ
- †Lazare Electronics Ltd., 15887 Gouin Blvd. W., St-Genevieve, Que. H9H 1C5. Tel. 514-62D-1230. Fax: 514-620-8127. Power, control, auto, P.C. type, ferrite type, etc. transformers, toroids. (P.) L. Schwartzman; (V.P.) M. Schwartzman; (Engr'g) E. Farmer. Annual Sales (C). Co. Size (8).Ⓢ
- Lazare Phillips Ltd./Ltée., 5333 Casgrain, Rm. 603, Montreal, Que. H2T 1X3. Tel. 514-271-4646. Toll Free: 800-361-9385. Fax: 514-274-9399. Men's clothing. Brand, "Biltmore Clothes". (P.) J. Lazare; (S.T.) M. B. Phillips; (Off.Mgr.) Ms. L. Labelle. Annual Sales (C). Co. Size (A).
- La-Z-Boy Canada Limited, 55 Columbia St. E., Waterloo, Ont. N2J 4N7. Tel. 519-886-3440. Fax: 519-886-8522. "La-Z-Boy" reclining and upholstered chairs, sleep and regular sofas. Parent company, La-Z-Boy Chair Co., Monroe, MI, U.S.A. (V.P. & G.M.) C. Murray; (V.P.Sales & Mktg.) I. Douglas; (Plant Sup'v'r) D. Schott; (Pers.Mgr.) J. Spier; (P.A.) S. Banerjee; (Compt.) Mrs. J. Vey. Annual Sales (E). Co. Size (E).Ⓢ
- ★Lazer-Tech Limited, Unit 1, 33 Melford Dr., Scarborough, Ont. M1B 2G6. Tel. 416-291-7727. Fax: 416-291-0325. Printed circuit boards and custom silkscreening. For.Reps.: Temco Northwest, Bothell, WA, Electro-Rep, Haboro, PA, U.S.A. (P.) K.W. Armitage; (G.M.) C.M. Archer; (Plant Mgr.) A. Drake. Annual Sales (C). Co. Size (C).Ⓢ
- Le Droit (Division of Le Groupe Unimedia Inc.), 47 Clarence, Piere 222, P.O. Box 8860, Ottawa, Ont. K1G 3J9. Tel. 613-56D-250D. Fax: 613-56D-628D. Subsidiary, Imprimerie Leclerc Ltée., Hull, Que. Newspaper. Parent company, Unimedia. For.Rep., Landon Associates Inc., New York, NY, U.S.A. (Publisher & P.) G. Lacasse; (Editor-In-Chief) A. Prefontaine; (Adv.Dir.) G. Lamadeleine. Annual Sales (D). Co. Size (D).Ⓢ
- ★Le Gay Fiberglass, Division of Trueform Limited, P.O. Box 117, Waverley, N.S. BDN 2SD. Tel. 902-861-4450. Toll Free: 800-565-1546. Fax: 902-861-4255. Fibre reinforced plastic moulded products, lobster holding tanks, fish/aquaculture and storage tanks. Parent company, Truefoam Limited, Dartmouth, N.S. (P.) E. MacNearney; (S.) A. MacNearney; (Mgr.) F. Le-Gay. Annual Sales (C). Co. Size (8).Ⓢ
- Le Mans, 35D Louvain W., Montreal, Que. H2N 2E8. Tel. 514-383-1313. Fax: 514-383-4373. Telex: 05-826760. Branch office, Toronto, Ont. Denim jeans and jackets, active sportswear, shirts, etc. Brands, "Bongo", "Chemin de Fer", "Jovanni", "Topaz", etc. (P.) M. Adler; (G.M.) A. Caplan. Annual Sales (D). Co. Size (B).Ⓢ
- Lea Products Inc., 7355 Jean Valets Ave., Montreal, Que. H1E 3H4. Tel. 514-325-4522. Fax: 514-648-0184. Buffing, burnishing and cutting compounds, cleaners and racks for electroplating. Brand, "Lepco". (P.) J. T. Reisenburg Jr.; (S.T.) C.D. Reisenburg. Annual Sales (G). Co. Size (A).
- ★Leach & Garner Canada Ltd., 1405 Morningside Ave., Scarborough, Ont. M1B 3J1. Tel. 416-283-74DD. Toll Free: 800-268-4224. Fax: 416-283-8173. Subsidiary, Gill-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

craft Jewellery Ltd., Scarborough, Ont. Precious metals refiners and fabricators. Parent company, Leach & Garner Company.

(P.) R. Martin; (V.P.Mfg.) R. Huber; (V.P.Fin. & Admin.) Ms. R. Pruneau; (V.P.Sales & Mktg.) C. Gillman; (V.P.Ops.) M. Markic. Annual Sales (E). Co. Size (E).
 ★Leader Fan Industries Ltd., 130 Claireville Dr., Rexdale, Ont. M9W 5Y3. Tel. 416-675-4700. Fax: 416-675-4707. Subsidiary, Wallace Ventilating Equipment Company, Rexdale, Ont. Circulating and exhaust fans, shutters and dampers. Brands, "Leader", "Draft-Lok".

(P.) M.A. Haley. Annual Sales (D). Co. Size (8).
 ★Leader Manufacturing Inc., 1280 rue Nobel, Boucherville, Que. J4B 5H1. Tel. 514-641-4480. Toll Free: 800-361-3061. Fax: 514-641-4484. Telex: 055-61528. Swim goggles, nose and swim clips, ear plugs, "C-vue" anti-fog solution, swimming caps, "Hi Lite" racquet eyeguards, sports bags, sweat bands, "Squeeze" water bottles, hand, arm and finger paddles, "Vision Plus" football eyeguards, etc.

(P.) R. Alexandre; (V.P.Fin.) C. Cannucci; (Mktg.Mgr.) G. Fortin; (Plant Mgr.) T. Torok; (Cont.) L. Alexandre; (R&D) L. Coles. Annual Sales (C). Co. Size (C).

★Leader Packers Div. of 398863 Ontario Inc., 125 Belfield Rd., Rexdale, Ont. M9W 1G7. Tel. 416-248-0221. Fax: 416-248-0519. Beef trimmings, brisket points, boneless beef, boning operation.

(Prop.) M. Flannigan; (Off.Mgr.) T. Williams. Annual Sales (D). Co. Size (8).
 ★Leader-Post Limited, The, 1964 Park St., Regina, Sask. S4P 3G4. Tel. 306-565-8211. Fax: 306-565-8350. Daily Newspaper. Parent company, Armadale Co. Ltd.

(Exec.V.P.) E. Schultz. Annual Sales (E). Co. Size (E).
 ★Leader Publications Limited, 254 Main St., Dresden, Ont. NOP 1M0. Tel. 519-683-4485. Toll Free: 800-265-0519. Fax: 519-683-4355. Plant, One Arnold Street, Dresden, Ont. Associates, Petrolia Advertiser Topic, Bothwell Times. Weekly newspaper, web offset printing.

(Publisher) G.W. Clauws; (Bus.Mgr.) T. Misselbrook. Annual Sales (C). Co. Size (C).
 Leaf Confections Ltd., 440 Comstock Rd., Scarborough, Ont. M1L 2H6. Tel. 416-751-0740. Fax: 416-751-0124. Telex: 02-21231. Plant, Amherst, N.S. "Mr. Freeze" freeze pops, "Rainblo" bubble gum and "Whoppers" malt candy, "Bonkers" candy. Parent company, Leaf Inc., Chicago, Ill., U.S.A.

(P.) A. Scorgie; (V.P.Fin.) P. Stellini; (V.P.Mktg. & Sales) G. Barratt. Annual Sales (E). Co. Size (E).
 Leamington Shopper, 166 Oak St. W., Leamington, Ont. N8H 2B6. Tel. 519-326-8626. Publishers of a weekly tabloid. Parent company, Bowes Publishers Limited.

(G.M.) D. Gage. Annual Sales (B). Co. Size (A).
 Lean Flow Metal Products, Inc., 205 Mary St., P.O. Box 2067, Brantford, Ont. N3T 5W5. Tel. 519-756-1650. Fax: 519-756-1146. Plants, Brantford, Windsor, Ont. Electrostatic epoxy powder painting, wire drawing of steel, steel/tube cut off, machine parts, auto welded assemblies. Parent company, Tamco Limited, Windsor, Ont.

(P. & G.M.) L. Neal; (V.P.Sales) F. Wolf; (T.) R. Pfaff. Annual Sales (D). Co. Size (C).
 Lear Seating Canada, 530 Manitou Dr., P.O. Box 758, Kitchener, Ont. N2G 4C2. Tel. 519-895-1600. Fax: 519-895-1608. Plants, Ajax, Whitby, Ont. Automotive seating, metal stampings, wire parts, polyurethane foam headrests and armrests. Parent company, Lear Siegler Seating Corp., Detroit, MI, U.S.A.

(P.) R.N. Hodgson; (Dir.Mfg.) H. Johnson; (Dir.Engr'g) R.8. Hahn; (S.T. & Cont.) B. Elliott; (Purch.Mgr.) B. Yowski; (Reg.Plant Mgr.) L. Haskell. Annual Sales (G). Co. Size (G).
 Leaside Plating Limited, 41 - 45 Granger Ave., Scarborough, Ont. M1K 3K9. Tel. 416-266-4423. Fax: 416-266-7382. Spray painting, all electronic parts.

(P.) R. Gamble. Annual Sales (8). Co. Size (A).
 ★Leather by Mann of Canada, 389 Woodlawn Rd. W., Guelph, Ont. N1H 7M1. Tel. 519-822-4427. Fax: 519-822-4360. Branch office, Toronto, Ont. Ladies' leather handbags, small leather goods, portfolios, writing pads.

(P. & G.M.) K. Mann. Annual Sales (D). Co. Size (C).
 Leatherdale Publishing Ltd., 5030 - 51 St., Olds, Alta. T0M 1P0. Tel. 403-556-3351. Fax: 403-556-3464. Branch office and plant, Sundre, Alta. Associate, Sundre Round-up Ltd., Sundre, Alta. General commercial printing.

(P.) N. K. Leatherdale; (S.M.) B. 8. Leatherdale; (S.T.) Ms. N. I. Leatherdale; (Prod'n Mgr.) L. R. Leatherdale;

(Editor) Ms. M. Jane Harper. Annual Sales (C). Co. Size (A).

Leathersmith Designs, 3 Scotsburn Ave., Dartmouth, N.S. B2X 1P8. Tel. 902-434-9721. Leather dye, self shining leather dressing, dubbin, silicone, neatsfoot oil, shoe polish, shoe cream, mink oil, rain and stain repellent, saddle soap, leather cleaner, also belts, purses, key rings, bookmarks, cases, etc.

(Prop.) J.I. Hartling. Annual Sales (A). Co. Size (A).
 Leavens Aviation Inc., 2555 Derry Rd. E., Mississauga, Ont. L4T 1A1. Tel. 416-678-1234. Toll Free: 800-263-6142. Fax: 416-678-7028. Branch office, Edmonton, Alta. Hydraulic hose assemblies, aircraft and wire rope assemblies. Parent company, Leavens Holdings Ltd.

(P.) C. Leavens; (Mgr.Mfg.) G. Karlicki; (V.P.) D.C. Leavens; (Cont.) J. Leavens. Annual Sales (D). Co. Size (C).

Leaver Mushrooms Co. Limited, P. O. Box 190, Campbellville, Ont. LOP 1B0. Tel. 416-878-9375. Fax: 416-878-5045. Plants, Freetown, P.E.I., Campbellville, Dundas, Ont., Airdrie, Alta. Canned and fresh mushrooms. Brands, "Leaver", "Dixie", "Heritage". Parent company, Canada Malting Co. Limited, Toronto, Ont.

(P.) K. Potter; (Dir.Ops.) F. Hardy; (S.T.) C. E. Lillcrop. Annual Sales (E). Co. Size (F).

Leavitt's, The, Alberton, P.E.I. C0B 1B0. Tel. 902-853-2504. Hand turned wooden ware, plates, trays, plaques, etc. Brand, "Maple Tree Craft".

(Partner) H. C. Leavitt. Annual Sales (A). Co. Size (A).

★LeBlanc & Royle Telcom Inc., 514 Chartwell Rd., P.O. Box 880, Oakville, Ont. L6J 5C5. Tel. 416-844-1242. Fax: 416-844-8837. Teléx: 06-982226. Branch offices, Truro, N.S., Montreal, Que., Winnipeg, Man., Nisku, Alta., Langley, B.C. Subsidiaries, Larcan Communications Equipment Inc., Mississauga, LeBlanc International Inc., Oakville, Norcom Telecommunications, Limited, Kenora, Ont., L & R Communications Ltd., Sioux City, IA, St. Peters, MO, Mars, PN, Phoenix, AZ, LDL Communications, Inc., Laurel, MD, Telcom Tower Services Inc., Pittsburgh, PA, Phoenix, AZ, U.S.A., Jennis & LeBlanc Communications Pty Ltd., Perth, W.Australia, Jennis & LeBlanc Communication(ASIA) PTE Ltd., Singapore. TV, FM, microwave, CATV and mobile communications towers, "XitRod" grounding rods.

(C.E.O.) G. E. Patton; (P. & G.M.) P. A. Dickie; (V.P.Prod.Div.) K. E. DeBelser; (V.P.Serv.Div.) J. E. Denyer; (V.P.Engr'g) D. G. Marshall; (V.P.Fin. & Admin.) Mrs. N. E. McGee; (Mgr.Sales & Mktg.Int'l) D. Brothers; (Mgr.Sales & Mktg.Cda) M. Muenzel; (Purch.Mgr.) B. Patchett. Annual Sales (N/R). Co. Size (E).

Leboff Bros. (1963) Inc., 5333 Casgrain, 8th Fl., Montreal, Que. H2T 1X3. Tel. 514-273-7746. Fax: 514-273-8596. Ladies' dresses and pants. Brands, "Philippe", "Cindy Juniors", "Cami Originals".

(P. & G.M.) C. Shapiro; (S.M.) M. Leboff. Annual Sales (D). Co. Size (D).

Leby Fixtures & Interiors Ltd., 209 Halifax St., Box 2128, Stn A, Moncton, N.B. E1C 8H7. Tel. 506-857-8949. Custom casework and millwork.

(P.) Y. LeBlanc.
 Leclair, C., Fourrures & Fils Ltée., 2050 - 56 Bleury, Montreal, Que. H3A 2J5. Tel. 514-849-7779. Fax: 514-849-9662. Telex: 058-24688. Fur coats.

For.Reps., Edgerton Int'l Inc., New York, NY, H & S Furs Co., Chicago, IL, U.S.A.; Bruxelles, Belgium.

(P.) Cleophas Leclair; (V.P.) Claude Leclair; (S.M.) R. Leclair; (Cont.) J. Herard. Annual Sales (D). Co. Size (B).

Leclerc Biscuits Ltd., [Biscuits Leclerc Ltée.], 85 St. Vallier St. E., Quebec, Que. G1K 3N9. Tel. 418-529-2529. Fax: 418-529-4389. Biscuits, wafers and ice cream cones, granola bars. Brands, "Leclerc", "Dion".

(P. & G.M.) J.R. Leclerc; (P.A.) Ms. L. Moisan. Annual Sales (D). Co. Size (C).

★Leclerc, Nilus, Inc., 104-5eme Ave., C.P. 69, L'Isletville, Que. G0R 2C0. Tel. 418-247-3975. Toll Free: 800-463-7091. Fax: 418-247-7911. Telex: 051-3976. Domestic weaving looms, prefinished hardwood home flooring, also laminated solid hardwood for butcher blocks, tops for tables, counters, work bench, truck van and container floors. Brand, "Leclerc". Parent company, Leclerc Corp., Plattsburg, NY, U.S.A.

(P.) R. Leclerc; (G.M. & Mktg.Dir.) J. Bérubé; (P.A. & Plant Mgr.) R. Blais; (Pers.Mgr.) G. Caron. Annual Sales (D). Co. Size (C).

★Leco Films, 36 Tidmore Ave., Rexdale, Ont. M9W 5H4. Tel. 416-742-3060. Fax: 416-742-4279. Polyethylene

tubing and sheeting, industrial shrink film, pallet wrap, custom film extrusions of co-extruded and embossed films. Brands, "Le-Co-Ex", "Hi-Density". Parent company, TecSyn Canada Limited, St. Catharines, Ont.

(P.) J. Donato; (Cont.) R. Pavri; (Nat.S.M.) J. McGregor. Annual Sales (D). Co. Size (C).

★Ledco Limited, 1530 Strasburg Rd., P.O. Box 634, Kitchener, Ont. N2G 486. Tel. 519-748-5232. Fax: 519-748-5237. Plant #02, 895 Wilson, Ave. Kitchener, Ont. Pressure, EPS, blow, vacuum and thermoforming moulds, multi level contour cutting dies, cutting dies, press tools, jigs, metal stampings, etc., Brand "Ledco".

(P.) D. Arends; (Corp.V.P.) R.B. McKittrick; (Mgr.Mktg. & Sales) J.M. Torre. Annual Sales (D). Co. Size (C).

Leder Belting Canada Ltd., 290 Britannia Rd. E., Mississauga, Ont. L4Z 1S6. Tel. 416-890-1311. Fax: 416-890-3660. Nylon core, flat transmission and endless woven high speed transmission belting, synthetic conveyor belting. Brands, "Rapptex", "Rapplan". Parent company, Leder AG, Switzerland.

(G.M.) S.H. Sullivan; (Cont.) Ms. E. Vahramian. Annual Sales (C). Co. Size (A).

Ledesco Mecanique Inc., 734 rue St. Etienne, L'Assomption, Que. J0K 1G0. Tel. 514-589-5606. Telex: 05-267508. Mechanical and hydraulic equipment for wood industries, conveyors, millwrighting, industrial equipment, etc.

(P. & G.M.) G. Masse; (P.A.) M. Hubert; (S.T.) Ms. S. Bleau. Annual Sales (C). Co. Size (B).

Ledu Inc., 230 Bayview Dr., Barrie, Ont. L4N 5E9. Tel. 705-728-7674. Telex: 06-875684. Subsidiary, Scanpro Design Ltd., Barrie, Ont. "Scanpro", "Fagerhults" and "Ledu" lighting fixtures.

(P. & G.M.) K. Orrling; (S.M.) J. Kupka; (P.A.) M. Murphy; (Plant Mgr.) M. L. Sharp. Annual Sales (C). Co. Size (A).

Leduc Truss (1981) Ltd., 4507 - 61 Ave., Box 3596, Leduc, Alta. T9E 6M3. Tel. 403-986-0334. Fax: 403-986-9025. Plants, Surrey, Brentwood Bay. B.C. Subsidiaries, Van Isle Truss, Victoria, Mainland Truss Ltd., Surrey, B.C. Roof and floor trusses, stairs.

(P.) C. Paulson. Annual Sales (C). Co. Size (C).

★Ledwidge Lumber Co. Ltd., Box 39, Enfield, N.S. 80N 1N0. Tel. 902-883-9889. Fax: 902-883-8659. Finished dimension lumber.

(P. & Prop.) L. F. Ledwidge; (Mill Mgr.) D. L.F. Ledwidge; (Woodland Mgr.) J. Ledwidge. Annual Sales (C). Co. Size (C).

Lee-Adams Laboratories, 8400 Darnley Rd., Montreal, Que. H4T 1M4. Tel. 514-340-1114. Toll Free: 800-363-2665. Fax: 514-342-7764. Telex: 05-824588. Branch office, Surrey, B.C. Associates, Dominion Pharmacal, AMD-Ritmed and Pharmascience Inc., Montreal, Que. Pharmaceuticals, health food supplements. Brand, "Adams".

(G.M.) M. Goodman; (Contract Co-Ord.) Ms. S. Donnelly. Annual Sales (A). Co. Size (A).

Lee Wilson Engineering Company of Canada Limited, 3500 Dufferin St., Suite 501, Downsview, Ont. M3K 1N2. Tel. 416-630-6812. Fax: 416-630-6816. Division, Amsler Morton Co. (AMCO). Equipment for the ferrous and non-ferrous metal industry, annealing furnaces, soaking pits, walking beam furnaces, etc. Parent company, Lee Wilson Engineering Company, Inc., Rocky River, OH, U.S.A.

(V.P. & G.M.) M. W. Anderson. Annual Sales (C). Co. Size (A).

Leech Printing Ltd., 857 - 18th St., Brandon, Man. R7A 5B8. Tel. 204-728-3037. Fax: 204-727-3338. Brochures, catalogues, business forms, art reproductions, publishing of sports, tourism and agricultural magazines, lithographing.

(P.) D. E. Leech; (S.M.) M. M. Leech; (P.A. & Plant Mgr.) B. Evans. Annual Sales (C). Co. Size (B).

Leecraft Industries Ltd., 670 Progress Ave., Scarborough, Ont. M1H 3A4. Tel. 416-439-6320. Fax: 416-439-7359. Telex: 065-25428. Associates, C/D Communication Devices Inc., Anro Electronic Industries Ltd. Neon, L.E.D. and incandescent indicator lights, miniature lamp sockets, telephone and data switching jacks, plugs, connectors, jack panels and fields, patch cords, miniature rocker and toggle switches, opto-electronic components, specialized coils, inductors, sensors, connector assemblies, printed circuit subassemblies. Parent company, Artain Holdings Inc.

(P.) A. Ainlay; (V.P.Mfg.) E.H. Jones; (V.P.Mktg.) W. Welk. Annual Sales (D). Co. Size (D).

★Leeds & Northrup, Canada, 1344 Fewster Dr., Mississauga, Ont. L4W 1A4. Tel. 416-238-6850. Fax: 416-238-

6869. Sales offices, Longueuil, Que., Mississauga, Ont., Calgary, Alta. Plant, Summeytown Pike, North Wales, PA, U.S.A. "Max I" distributed process controls, "Micromax" process management centre, "Speedomax" process control instruments, thermocouples, liquid and gas analysis equipment, flow/pressure/level transmitters, power system control and data acquisition, "Microtrac" particle size analysis. Parent company, Leeds & Northrup Company, North Wales, Pa., U.S.A.
For.Rep., Leeds & Northrup International.
(G.M.) D. Valente; (Cont.) G.F. Liddle; (S.M.) Calgary) G. Schnell; (S.M.) Montreal) M. Bertrand; (S.M.) D. Rancic. Annual Sales (D). Co. Size (C).Ⓢ
- Leedye Inc., 425 - 21st Ave., Lachine, Que. H8S 3T7. Tel. 514-634-3441. Fax: 514-637-5955. Commission dyeing and finishing of warp and circular knit fabrics.
(Chief Exec.) A. J. Straw. Annual Sales (D). Co. Size (E).
- Leek Jensen Enterprises Ltd., 79 Queen St. E., Toronto, Ont. M5C 1R8. Tel. 416-366-7626. Gold rings, earrings, bracelets, etc. Brand, "Rosepoint".
(P.) A. Caravaggio; (V.P.) J. Alati. Annual Sales (B). Co. Size (A).Ⓢ
- ★Lee's Food Products Limited, 1233 Queen St. E., Toronto, Ont. M4L 1C2. Tel. 416-465-2407. Canned Chinese foods and mushrooms, bottled sauces. Brand, "China Lily".
(P.) Mrs. M. L. Wong; (G.M.) G. R. McDermott; (S.T.) L. Wong. Co. Size (B).Ⓢ
- Lees Hamilton Limited, 96 Wilson St., P.O. Box 2270, Hamilton, Ont. L8N 3C8. Tel. 416-522-4663. Fax: 416-522-7988. Associate, Lees Motivation Canada. Rings, emblematic pins, corporation jewellery, multi-coloured gold maple leaves. Brand, "Forget-Me-Not" rings.
(P.) M. Stolar; (V.P.) E. Belling; (Dir. & Compt.) Ms. M. Stolar; (S.T.) G. Murdoch. Annual Sales (C). Co. Size (A).Ⓢ
- ★Leeson Electric (Canada) Ltd., 320 Ambassador Dr., Mississauga, Ont. L5T 2J3. Tel. 416-670-4770. Fax: 416-625-4379. Branch offices, St-Laurent, Que., Edmonton, Alta., Coquitlam, B.C. AC electric motors, single and multi-speed. Parent company, Leeson Electric Corporation, Grafton, Wisc., U.S.A.
(V.P. & G.M.) H. Mayle; (S.M.) F. Pesce; (Mktg.Mgr.) D. McKelvie. Annual Sales (D). Co. Size (C).Ⓢ
- Leeson & Baxter Limited, 1107 Westport Cres., Mississauga, Ont. L5T 1E8. Tel. 416-670-1545. Fax: 416-670-4598. Aluminum, stainless steel and steel industrial fabrications.
(P.) N. Leedham. Annual Sales (C). Co. Size (A).Ⓢ
- ★LEFEBVRE FRERES LTÉE., 3900 Blvd. Tricentenaire, Montreal, Que. H1B 5L6. Tel. 514-645-9251. Fax: 514-645-2436. Telex: 05-828661. Associate, Les Industries Foresteel (1988) Inc. Machinery built to specification.
(P. & G.M.) J. Perreault; (V.P.) P. Lefebvre; (P.A.) J. Menard; (Plant Mgr.) R. Lavigne; (Estimator) A. Belisle; (S.M.) G. Colby. Annual Sales (D). Co. Size (E).Ⓢ
- ★Legal Alfalfa Products Ltd., Box 328, Legal, Alta. T0G 1L0. Tel. 403-961-3958. Fax: 403-961-3399. Subsidiaries, Barrhead Alfalfa, Protec Products Ltd. Dehydrated alfalfa pellets and cubes.
(P.) R. Vansevenandt; (G.M. & S.M.) J. Baloun; (Plant Mgr.) C. Blanchette. Annual Sales (D). Co. Size (B).Ⓢ
- ★Leger, Leslie, & Sons Ltd., R.R. #1, P.O. Box 659, Cap Pele, N.B. E0A 1J0. Tel. 506-577-4730. Fax: 506-577-4960. Telex: 014-25549. Subsidiaries, M.S. & L. Leger Trucking Ltd., Landco Construction (1989) Ltd. Golden double smoked herring, bloaters, alewives, smoked herring boneless fillet and herring roe. Brands, "Captain", "Coastal".
(P.) L. Leger; (V.P.) M. Leger; (Cont.) M. Gallant; (S.) S. Leger. Annual Sales (D). Co. Size (C).
- ★Legrand Industries, 616-58th Ave. S.E., Calgary, Alta. T2H 0P8. Tel. 403-253-0117. Fax: 403-252-2117. Telex: 03-822856. Plant, Fresno, TX, U.S.A. Associates, Legrand Oilfield Services, Lloydminster, Taro Gear, Calgary, Alta., Fresno-Legrand Inc., Fresno, TX, U.S.A. "Legrand" oilwell pumping units, stuffing boxes and ancillary equipment. Parent company, Taro Industries Ltd.
For.Reps., Fresno-Legrand Inc., Fresno, TX, U.S.A.; Industrial Agencies, San Fernando, Trinidad and Tobago; P.T. Budi Arta Sakti, Jakarta, Indonesia; Petrolcarbon Equipment Division, Bogota, Colombia; Sanialco, Beirut, Lebanon; Himansu Commercial Co., Calcutta, India; Monadelphous Group, Perth, Australia; M.B. Trading Co., Muscat, Sultanate of Oman.
(Sr.V.P. & G.M.) W. Labuhn; (Cont.) G. Chan. Annual Sales (E). Co. Size (D).Ⓢ
- Lehmann Bookbinding Limited, 25 Northfield Dr., Box 323, Waterloo, Ont. N2J 4A4. Tel. 519-884-1891.
(P.) W. R. Lehmann. Co. Size (B).
- Lehn & Fink Products Group, 37 Hanna Ave., Toronto, Ont. M6K 1W9. Tel. 416-535-2070. Fax: 416-535-2272. Telex: 06-217657. Industrial and institutional sanitation and maintenance chemicals, antimicrobial preservatives, cements. Parent company, Sterling Drug Ltd., Aurora, Ont.
(S.M.) D. Colvin; (Mfg.Mgr.) J. A. Ingham; (Mktg.Mgr.) R. A. Rotherham. Co. Size (B).Ⓢ
- Lehto Printers Limited, 1081 Russell St., Thunder Bay, Ont. P7B 5M6. Tel. 807-623-5215. Fax: 807-623-2880. Commercial printers and lithographers, full colour printing, carbon snap sets, business forms, marking devices and rubber stamps.
(P.) A. Lehto; (S.T.) G. Lehto. Annual Sales (C). Co. Size (A).Ⓢ
- ★Leicetex Ltd., 65 Bessemer Rd., London, Ont. N6E 2G1. Tel. 519-685-0281. Fax: 519-685-0282. Precision wire and strip components, multi-slide forming dies and multiform stampings.
(P.) G. P. Somann. Annual Sales (C). Co. Size (A).Ⓢ
- ★Leif Jacobsen Ltd., 39 Riviera Dr. Units #6-10, Markham, Ont. L3R 8N4. Tel. 416-479-0340. Fax: 416-479-6847. Sales offices and showrooms, Halifax, N.S., Moncton, N.B., Montreal, Que., Ottawa, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Executive, mid-management, board room, lounge and reception furniture. Brand, "Leif Jacobsen".
For.Rep., Leif Jacobsen, Marlton, NJ, U.S.A.
(P. & G.M.) H. Toledano; (Sales Rep.) Nepean) L. Swire; (District Mgr.) Montreal) N. Mechas. Annual Sales (D). Co. Size (B).Ⓢ
- ★Leigh Instruments Limited, 3001 Solandt Rd., Kanata, Ont. K2K 2M8. Tel. 613-591-3220. Fax: 613-591-0945. Telex: 053-3554. Plants, Carleton Place, Don Mills, Toronto, Ont. Sydney, N.S. Subsidiaries, C.R. Snelgrove Co., Quality Hermetics Limited, Toronto, Ont., Microvav Ltd., Sydney, N.S. Electronic products and systems for aerospace, marine communications, air navigation application, machine vision systems crystals, filters, hermetic seals. Parent company, The Plessey Co. plc.
(P. & C.E.O.) F.E. Driscoll; (V.P.Ops.) R.J. Aeckerlin; (V.P.Admin.) R.N. Scully; (V.P.Programs & Engr'g) R.W. Ashton, Ph.D.; (V.P.Mktg.) M.A. Rowlands. Annual Sales (E). Co. Size (C).Ⓢ
- ★Leigh Metal Products Ltd., 101 Brookside St., P.O. Box 578, London, Ont. N6A 4Y3. Tel. 519-433-1757. Fax: 519-433-4833. Telex: 064-7211. Branch offices, Moncton, N.B., Montreal; Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Subsidiary, Buckley Products, Toronto, Ont. Door closers, ventilators, range hoods, exhaust fans, mail boxes, lawn and garden sprayers, powered attic ventilators, registers, grilles, etc. Brands, "Leigh Bldg. Products", "Air Control Products". Parent company, Harrow Products Inc., Grand Rapids, MI, U.S.A.
For.Rep., Gordon Knight, Ltd., Auckland, N.Z.
(P.) R. Thompson; (V.P.Mktg.) M. Joseph Hishon; (P.A.) T. Bowles; (Plant Mgr.) P. Williams. Annual Sales (D). Co. Size (C).Ⓢ
- Leigh Textile Inc., 280 Marien Ave., Montreal East, Que. H1B 4V3. Tel. 514-645-8763. Fax: 514-645-9952. Cotton wiping waste, cotton and synthetic fibres.
(Chmn.) R. Getliffe; (P.) F. Monette; (V.P.) B. Douglas. Annual Sales (D). Co. Size (C).Ⓢ
- ★Leisure Lids Ltd., 310 East Esplanade, North Vancouver, B.C. V7L 1A4. Tel. 604-985-5272. Fax: 604-985-8468. Fashion ski hats and accessories, golf and tennis hats and visors, ladies' rainwear, scarves, active wear, warm-up suits, golf clothing.
(P.) Mrs. J. Elliott. Annual Sales (B). Co. Size (A).Ⓢ
- ★LEITCH, ARTHUR S., CO., LIMITED, THE, 999 William St., Midland, Ont. L4R 4L7. Tel. 705-526-5496. Fax: 705-526-0020. Sales divisions, Mississauga, Nepean, Ont. Associates, E.D. Brown & Associates, Halifax, N.S., Thomas Industrial Sales Ltd., Fredericton, N.B., Hermon/8. Fortin, St. Laurent, Pompes Industrielles St. Foy Inc., Duberger, Que., Kemo Products Ltd., Thunder Bay, Ont., H.F. Clarke Ltd., Winnipeg, Man., Regina, Sask., Dayco Enterprises Ltd., Calgary, Kehoe Equipment Ltd., De Jaeger Sales Ltd., Edmonton, Alta., Bruce St. C. Patrick Ltd., Vancouver, B.C. Pumps, tanks, heat exchangers. Brands, "Leitch-Kahn", "LeitchAnderson", "Alco". Parent company, The Arthur S. Leitch Company Limited.
(P. & G.M.) J. D. Leitch, P.Eng.; (T.) L. P. Richard; (V.P. & Chief Eng.) T. D. Leitch; (P.A.) K. Baboolal. Annual Sales (D). Co. Size (C).Ⓢ
- ★Leitch Video International Inc., 10 Dyas Rd., Don Mills, Ont. M3B 1V5. Tel. 416-445-9640. Toll Free: 800-387-0233. Fax: 416-445-0595. Telex: 06-986241. Broadcast television equipment. Parent company, Leitch Video Ltd.
For.Reps., Decero S.A., Sistemas de Video Comunicacion S.A., Buenos Aires, Argentina; Canamex Electronics Ltd., Villa Coapa, Mexico; Videocorp Ltda., Santiago, Chile; Tacnet Electronica Ltda., Rio de Janeiro, Brazil; La Curacao, Bogota, Colombia.
(P.) R. Lehtonen; (V.P. & G.M.) S. Moote; (V.P.Fin.) W. Hawthorne; (Export S.M.) D. Strachan; (Nat.S.M.) G. Newhook; (Plant Mgr.) B. Penna. Annual Sales (D). Co. Size (C).
- ★Leitz, Ernst, (Canada) Limited, 328 Ellen St., Midland, Ont. L4R 2H2. Tel. 705-526-5401. Fax: 705-526-5831. High precision lenses, instruments and optical systems from UV to infrared for commercial, industrial, military, underwater and aerospace applications. Parent company, Leica PLC., St. Gall, Switzerland.
Represented throughout the world.
(Chmn.) M. Rauh, Ph.D.; (P.) J. De Premigis, Ph.D.; (V.P.Mktg.) J. W. MacTaggart, Ph.D.; (Dir.R&D) W. McCreath; (Dir.Hum.Res.) M. Nihill; (Mgr.Spec.Prods) A.F. Filippone; (Mgr.Instr.) J. Klie; (Dir.Prod'n.) C. E. Perry; (Dir.Fin.) A. G. Donaldson. Annual Sales (E). Co. Size (E).Ⓢ
- Le Jame Fashions Ltd., #108 - 3375 Whittier Ave., Victoria, B.C. V8Z 3R1. Tel. 604-386-1544. Retail outlet, 2189 Oak Bay Ave., and 736 Douglas St., Victoria, B.C. "Le Jame" and "Leon James" ladies' suits, dresses, pants, blouses, jumpsuits and coats.
(P.) J. Ryan; (S.) Ms. L. Ryan; (Dir.) Ms. M. Duncan; (Dir.) Ms. J. Turner. Annual Sales (B). Co. Size (A).
- ★Leland Industries Inc., 140 Gibson Dr., Markham, Ont. L3R 2Z3. Tel. 416-493-0557. Toll Free: 800-263-3393. Fax: 416-479-8075. Telex: 069-86250. Branch office, Calgary, Alta. Associates, Nelson Building Components Ltd., Markham, Ont. Lead Industries Calgary, Alta. Nuts and bolts, screws and fasteners.
(P.) B. R. Nelson. Annual Sales (C). Co. Size (A).Ⓢ
- ★Lemire Lumber Co. Inc., 21 Vimy N., Sherbrooke, Que. J1J 3M3. Tel. 819-562-7466. Fax: 819-564-2672. Telex: 063-670947. Plant, Windsor, Que. Hardwood lumber for the furniture, musical instrument and sporting goods industry.
For.Rep., Lemire Lumber Co.Inc. (Korea), Seoul, Korea.
(P. & Exp.S.M.) A.G. Lemire; (Purch.Mgr.) J.G. Davis. Annual Sales (C). Co. Size (A).Ⓢ
- Len Dar Design Inc., 218 Principale, St-Basile-Le-Grand, Que. J0L 1S0. Tel. 514-461-3344. Fax: 514-461-2147. Auxiliary lamp, flasher for signs.
(P.) B. Anel. Annual Sales (B). Co. Size (A).
- Lenbrook Industries Limited, [Les Industries Lenbrook Limitée], 633 Granite Court, Pickering, Ont. L1W 3K1. Tel. 416-831-6333. Toll Free: 800-263-4634. Fax: 416-831-6936. Telex: 069-81482. Branch offices, Montreal, Que., Calgary, Alta. 2-way radio equipment, electronic assemblies and photovoltaic modules. Parent company, Lenbrook Inc.
(P.) D.S. Simmonds; (V.P.Mktg.) D.E. Simmonds; (Mktg.Serv.Mgr.) E.F. Robinson. Annual Sales (E). Co. Size (E).Ⓢ
- LENCO WELDING ACCESSORIES LIMITED, 1825 Moro Dr., Box 1027, Windsor, Ont. N9A 6P4. Tel. 519-737-1444. Fax: 519-737-1286. Electrode holders, cylinder carts, chipping hammers, cable connectors, lugs and splicers, ground clamps. Brand, "Lenco".
(P.) L. Rycroft; (Plant Mgr.) L. Freeswick; (S.M.) D. Rycroft. Annual Sales (C). Co. Size (A).Ⓢ
- ★LENNOX INDUSTRIES (CANADA) LIMITED, 400 Norris Glen Rd., Etobicoke, Ont. M9C 1H5. Tel. 416-621-9302. Fax: 416-621-6303. Telex: 06-967540. Sales offices, Dartmouth, N.S., Montreal, Que., Etobicoke, Scarborough, Ottawa, London, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Heating, ventilating and air conditioning equipment for residential, commercial and industrial use.
(P. & C.E.O.) F. Atkinson; (Dir.Sales & Mktg.) M. Edwards; (S.M.East'n Cda) D. Ieraci; (Corp.Cont.) R. Dewey; (Nat.Accts.) F. Lloyd; (Mgr.Res.Bldg.Sales) A. Smith; (Dir.Adv. Promo & P.R.) D. Wheeler; (Mgr.Purch.) B. Doell; (Mgr.Mfg.) D. Pilch. Annual Sales (F). Co. Size (F).Ⓢ

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- ★**Lennox Snow Fence Co.** (1982) Limited, Hwy. 41, P.O. Box 4, Napanee, Ont. K7R 3L4. Tel. 613-354-3449. Fax: 613-354-6984. 8rand, "Lennox".
(P. & G.M.) P. Moore; (S.T.) Ms. G. Moore. Annual Sales (C). Co. Size (A).Ⓢ
- Lennox Welding & Supply**, 5434 103 St., Edmonton, Alta. T6H 2H5. Tel. 403-434-7637. Fax: 403-434-7638. Wich truck tractors, decks and parts.
(P.) E.J. Hunter; (Shop Supt.) G.E. Hunter; (Mgr.) J.R. Hunter. Annual Sales (B). Co. Size (A).
- Lenrod Industries Ltd.**, [Les Industries Lenrod Ltée.], 500 Deslauriers St., St-Laurent, Que. H4N 1V8. Tel. 514-335-2520. Fax: 514-331-7253. Associate, Rothtex Inc., St-Laurent, Que. Converting and distributing woven and nonwoven fabrics for the home furnishing market.
(P.) I. Rothstein; (Sales Mktg. Mgr.) A. Markoff; (Prod'n Mgr.) M. Sauve; (Cont.) S. Rothstein; (Mgr. New Prod. Dev.) J. Steinberg. Annual Sales (D). Co. Size (B).Ⓢ
- ★**Len's Tool & Mould Ltd.**, 2882 Kew Dr., Windsor, Ont. N8T 3C6. Tel. 519-944-3111. Fax: 519-944-2765. Plastic moulds, die casting dies.
(P.) F. Godinek; (Plant Mgr.) A. Serencsi. Annual Sales (B). Co. Size (A).Ⓢ
- ★**Lentia Manufacturing Ltd.**, 101A 1776 Broadway St., Port Coquitlam, B.C. V3C 2M8. Tel. 604-941-5477. Toll Free: (403,604) 800-663-2316, (418,506,514,709,B19,902) 800-268-0447. Fax: 604-941-9042. Telex: 04-353580. Sales office, Calgary, Alta., 8branch office, Toronto, Ont. Refrigerated and non-refrigerated dessert displays and carts for restaurant use, bakery and deli showcases, candy and chocolate cases, complete store fixtures, design services. Parent company, Lentia Enterprises Ltd.
For. Rep., Vega Planners, NJ, U.S.A.
(Mng. Dir.) K. Eibensteiner; (Mgr. Sales & Mktg.) A. Fraser; (Plant Mgr.) W. Kollenberg. Annual Sales (C). Co. Size (A).Ⓢ
- ★**LENWORTH METAL PRODUCTS LIMITED**, 275 Carrier Dr., Rexdale, Ont. M9W 5Y8. Tel. 416-675-9390. Fax: 416-675-6874. Steel bins, boxes, containers, shipping and storage racks, metal press work, trailer parts and accessories.
(P.) M. Shepherd; (S.M.) F. Winstanley; (Purch. & Mat'ls Mgr.) P. Gatto; (Chief Estimator) C. Shepherd. Annual Sales (D). Co. Size (C).Ⓢ
- ★**Leon-Ram Enterprises Inc.**, 135 York Rd. E., Yorkton, Sask. S3N 3N6. Tel. 306-783-6592. Fax: 306-782-1884. 8branch office, Minot, ND, U.S.A. "Ram" hydraulic cylinders and components, "Ramrod" skid steer loaders and accessories, "Leon" tractor dozer blade units, front end loaders, rear mount blades, rock pickers and tillage equipment.
(P.) L. Malinowski; (V.P.) R. Malinowski. Annual Sales (D). Co. Size (D).Ⓢ
- Leonard Elliott Tools Limited**, R.R.#1, Brantford, Ont. N3T 5L4. Tel. 519-753-0841. Fax: 519-758-2743. Tools, dies, general machine shop, prototype and C.N.C. machining, CADD/CAM.
(P.) T. A. Bassett; (G.M.) J. Kober. Annual Sales (B). Co. Size (A).Ⓢ
- ★**LEPAGE PRECISION TOOLS INC.**, 1426 Berlier, Chomedey, Laval, Que. H7L 4A1. Tel. 514-682-3825. Fax: 514-682-9391. Embossing dies, tools, industrial and artistic engraving, marking tools, burning brands and hot stamps, electrochemical etching equipment, numbering and marking equipment, impact presses, steel stamps and dies.
(P.) H. Lepage; (V.P.) E. Lepage; (S.T.) G. Turcotte. Annual Sales (B). Co. Size (A).Ⓢ
- Lepage's Limited**, 50 West Dr., Brampton, Ont. L6T 2J4. Tel. 416-459-1140. Fax: 416-453-8671. Sales office, Boucherville, Que. "Lepage" adhesives and sealants, "Poly" home improvement products, "Rez" wood stains and finishes, "Resilacrete" concrete coatings.
(P.) C.R. Homer; (V.P.Fin.) R. Burke; (V.P. Research) J.A. Fernandez; (P.A.) G. Bedue; (Dir. Mfg.) D.J. Haigh; (Dir. Mktg.) S.H. Barry; (Dir. Cons. Sales) T.A. Duffy; (Dir. Ind. Sales) J.H. Hulme. Annual Sales (E). Co. Size (D).Ⓢ
- Lepine, Maurice, Limited**, 1535 Lepine St., Joliette, Que. J6E 488. Tel. 514-756-1059. Children's and young adults' bedroom furniture and suites. 8rand, "Lepine".
(P.) O.M. Lepine; (G.M. & S.M.) J. Lepine; (Plant Mgr.) A. Lepine. Annual Sales (C). Co. Size (C).Ⓢ
- ★**Lepitre Granite Works Ltd.**, P.O. Box 145, Beebe, Que. JOB 1E0. Tel. 819-876-7881. Fax: 819-876-5869. Funeral monuments.
(P.) E. Grenier. Annual Sales (C). Co. Size (A).Ⓢ

- Leroy-Somer Canada Limited**, 925 Boul. Leroy-Somer, C.P. 40, Granby, Que. J2G BE2. Tel. 514-332-1880. Fax: 514-332-5912. Telex: 058-26596. Sales offices, St. Laurent, Quebec, Que., Mississauga, Ont., Winnipeg, Man., Calgary, Alta., Surrey, B.C. Electrical revolving machines and mechanical assemblies, speed reducers, alternators, brake motors, electric AC and DC motors, frequency changers. Parent company, Moteurs Leroy-Somer, Angoulême, France.
(P.) M. Chripounoff; (V.P.) L. Nadeau; (T.) G. Bernard; (Purch.) S. Dumont; (Prod'n Mgr.) F. Poux. Annual Sales (D). Co. Size (D).
- Les Fromages Saputo Limitée**, see Saputo Cheese Limited.
- Les Industries Cafco Ltée.**, 930 Rue Piexi CP 7, Thetford Mines, Que. G6G 5R9. Tel. 418-338-3501. Fax: 418-338-3779. Sales office, Clarkson, Mississauga, Ont. Branch office and plant, Isolatek International Corporation, Netcong, NJ, U.S.A. Associates, operations in U.S.A., Europe and the Far East. Spray applied "Cafco" products for structural fireproofing, thermal insulation and acoustical control. Manufacturers of commercial and industrial mineral wool fiber board for wall and high temperature insulations. Parent company, Isolatek International Corporation, NJ, U.S.A.
(P., Isolatek) S. C. Driscoll; (V.P., Isolatek) S. Steck; (Dir. Sales & Mktg.) W. Zwarich. Annual Sales (C). Co. Size (C).Ⓢ
- Les Produits Electrique LaPrairie Limitée.**, See LaPrairie Electrical Products Limited.
- Lesco Brush Mfg. Inc.**, 7328 Cordner, La Salle, Que. H8N 2W8. Tel. 514-368-3171. Fax: 514-368-3170. Industrial brushes. Brands, "Smith", "Hesco".
(P. & G.M.) L. G. Horvath; (Prod'n Mgr.) C. Laramee; (S.M.) W.S. Turk. Annual Sales (C). Co. Size (B).Ⓢ
- Lesena Steel A Division of Bothwell-Accurate Co. Ltd.**, 1060 Birchmount Rd., Scarborough, Ont. M1K 1S4. Tel. 416-751-1834. Fax: 416-751-5158. Steel tanks, custom fabrication, ASME pressure vessels, processing towers. Parent company, Bothwell-Accurate Co. Ltd., Toronto, Ont.
(G.M.) J. Buckley; (Proj. Co-ord.) B. Weedon; (Ops. Mgr.) R. Bentley. Annual Sales (C). Co. Size (B).Ⓢ
- Leslie Belle Ltd.**, 1625 Chabanel W., St-Laurent, Que. H4N 2S7. Tel. 514-387-3721. Subsidiary, Ellabee Modes Inc. Ladies' dresses.
(V.P. & S.) S. Cohen; (V.P.) I. Cohen; (V.P.) S. Chadnick. Annual Sales (D). Co. Size (N/R).
- ★**Leslie Forest Products Ltd.**, 7902 Progress Way, Delta, B.C. V4G 1A4. Tel. 604-274-3432. Fax: 604-946-5416. Kiln sticks, lath, export dividers, band sticks, bridging and stakes.
(P.) R. Sangara. Annual Sales (D). Co. Size (A).
- Leslie of Canada**, 5435 North Service Rd., Burlington, Ont. L7M 4E8. Tel. 416-332-4090. Fax: 416-332-7068. Pressure reducing and diaphragm control valves. Brands, "Constantemp", "Eventemp", "Airmate". Parent company, Watts Regulator of Canada Ltd., Woodbridge, Ont.
(G.M.) J. R. Mink. Annual Sales (C). Co. Size (A).Ⓢ
- Lesmith Limited**, P.O. Box 846, 54 Shepherd Rd., Oakville, Ont. L6J 5C5. Tel. 416-844-4505. Fax: 416-844-2274. Quartz radio crystals for frequency control in two-way radios, scanners, computers and other electronic equipment.
(P.) L. A. Ratelle; (G.M.) J. C. Ratelle. Annual Sales (C). Co. Size (B).
- ★**Le Soleil**, 390 Est. rue St. Vallier, Quebec, Que. G1K 7J6. Tel. 418-647-3233. Fax: 418-647-3260. Branch offices, Montreal, Rimouski, Sept Îles, La Malbaie, St. Joseph de Beauce, Thetford Mines, Que., Toronto, Ottawa, Ont. Publishers of "Le Soleil", daily newspaper. Parent company, Unimedia Inc.
For. Reps., Landon & Ass. Inc., New York, NY, Bim Bam Inc.-The Leonard Company, Hollywood, CA, U.S.A.
(Chmn.) P. Des Marais, II; (P. & G.M.) R. Normand; (V.P. & T.) C.A. Poulin; (P.A.) P. Gregoire; (Plant Mgr.) G. Hould. Annual Sales (E). Co. Size (E).Ⓢ
- Lester Awnings Limited**, R.R.#1, Chemong Rd., Peterborough, Ont. K9J 6X2. Tel. 705-742-5405. Residential, commercial and trailer awnings, screen rooms, boat tops, mooring covers.
(P.) G. Lester. Annual Sales (B). Co. Size (A).Ⓢ
- Lester Inks & Coatings Limited**, 511 Millway Ave., Concord, Ont. L4K 3V4. Tel. 416-660-0360. Plants, Halifax, N.S., Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C. Lithographic inks, press room etches and chemicals, aqueous and ultra-violet coatings. 8rand, "System-Litho". Parent company, Lester Graphics & Systems Ltd.

- (Chmn.) W. W. Lester; (P. & G.M.) A.W. Lester; (Asst. G.M.) M. S. Brumwell; (S.T.) J.S. Wan. Annual Sales (D). Co. Size (C).Ⓢ
- Lesters Foods Limited**, [Les Aliments Lesters Limitée], 2105 Industriel Blvd., Laval, Que. H7S 1P7. Tel. 514-629-1100. Fax: 514-668-0350. 8branch offices, Etobicoke, Nepean, Ont. Smoked meats, salads, frankfurters, hot dogs, deli meats. 8rand, "Lesters"; smoked processed meats.
(P.) M. Lester; (V.P.) J. Lester. Annual Sales (E). Co. Size (E).Ⓢ
- Letchford Industries Limited**, 357 Archibald St., Winnipeg, Man. R2J 0W6. Tel. 204-233-3532. Fax: 204-233-0950. Divisions, Watson's Warehouse Trucks & Casters, Winnipeg Heat Treating, Winnipeg, Man. Materials handling equipment, hand and ladder trucks, custom heat treating. 8rand, "Watson's".
(P.) G. S.R. Letchford; (S.M.) R. Letchford. Annual Sales (C). Co. Size (A).Ⓢ
- ★**LETICO LIMITED**, 1212 Bishop St. N., P. O. Box 3295, Cambridge, Ont. N3H 2K9. Tel. 519-653-9711. Fax: 519-653-0781. "Letco" carbide tipped blades, heat treat blades, shoes and nose pieces for plows, graders, snow blowers and street sweepers, front end loaders, percussion rock drill bits, mining, construction tools, steel replacement parts for snow plows, graders, front end loaders and bulldozers.
(P. & P.A.) Mrs. 8. Cap; (V.P.) W. Cap; (Prod'n Mgr.) L. A. Dreher. Annual Sales (C). Co. Size (A).Ⓢ
- Letendre, Fernand**, (1976) Inc., 103 St-Denis, Drummondville, Que. J2H 5T2. Tel. B19-477-3911. Fax: 819-472-4811. Concrete blocks and bricks.
(P.) F. Letendre; (V.P.) D. Letendre; (Mktg.) D. Deneault. Annual Sales (C). Co. Size (A).
- Lethbridge Concrete Products**, A Division of Canada Cement Lafarge Ltd., 9th Ave. & 6th St. N., P.O. Box 667, Lethbridge, Alta. T1J 3Z6. Tel. 403-328-9251. Fax: 403-328-8834. Building blocks.
(G.M.) D.O. Tradewell. Annual Sales (B). Co. Size (B).
- Lethbridge Herald**, The, Div. of Thomson Newspapers, 504 7th St. S., Lethbridge, Alta. T1J 3Z7. Tel. 403-328-4411. Fax: 403-328-4536. Publishers of "The Lethbridge Herald" (daily), "TV Scene" magazine, "Wheelers Digest", "Homes", "AG Review", "News Advertiser", "Chinook Calendar", "Town & Country" (East & West), "Lethbridge Senior Citizen". Parent company, Thomson Newspapers, Toronto, Ont.
(Publisher & G.M.) D. R. Doran; (S.M.) K. Mearns; (Mng. Editor) J. Haskett. Co. Size (D).Ⓢ
- Lethbridge Industries Ltd.**, 3305-16th Ave. N., Lethbridge, Alta. T1H 5C1. Tel. 403-327-2606. Fax: 403-328-4281. Machinists, roller chain sprockets, feed mixer mills.
(Mgr.) W. Gayford; (Acct.) W. Gayford; (Plant Foreman) M. Sheen. Annual Sales (C). Co. Size (B).
- ★**Lethbridge Iron Works Co. Limited**, 720-32 St. N., P.O. Box 967, Lethbridge, Alta. T1J 4A2. Tel. 403-329-4242. Fax: 403-327-1131. Ductile iron, grey iron, high chrome (YC) iron and nihard castings. 8rand, "Lethiron".
(P. & G.M.) G.B. Davies; (P.A.) R. Dietl; (S.M.) G. Bart Davies; (Plant Eng.) J.R. Davies. Annual Sales (D). Co. Size (C).Ⓢ
- Lever Brothers Ltd.**, 1 Sunlight Park Rd., Toronto, Ont. M4M 1B6. Tel. 416-461-9432. Fax: 416-461-0192. 8branch offices, Montreal, Que., Vancouver, B.C. Laundry detergents, fabric softeners, dishwashing liquids and compounds, bar soaps and abrasive cleansers. Brands, "ALL", "Sunlight", "Surf", "Dove", "Lux", "Wisk", "Snuggle", "Vim". Parent company, Unilever Canada Limited, Toronto, Ont.
(P.) G. Franzen; (V.P.Fin.) E. Kam; (V.P. Sales) B. A. Noble; (Dir. Hum. Res.) Ms. S. Eastham; (V.P. Mktg.) P. Elwood; (Plant Mgr.) R. Pomroy. Annual Sales (G). Co. Size (F).Ⓢ
- Levesque, J.S., Ltée.**, 175 rue Fraser, C.P. 368, Rivière-du-Loup, Que. G5R 3Y9. Tel. 418-862-2289. Toll Free: 800-463-1224. Fax: 418-862-2095. Reconditioning of gas and diesel motors, hydraulic and pneumatic systems, electrical generating sets, engine driven and marine power units, etc. Trade mark JSL in red inside two red circles.
(C.E.O.) M. Levesque; (Mktg. Mgr.) J.L. Levesque; (G.M. & P.A.) Y. Levesque; (S.M.) A. Hudon. Annual Sales (C). Co. Size (B).
- ★**Levesque Lumber (Hearst) Limited**, P.O. Box 460, Hearst, Ont. P0L 1N0. Tel. 705-362-4217. Fax: 705-372-1531. Telex: 067-78519. Rough and dressed lumber.

- (P.) R. Levesque; (Cont.) G. Filion; (S.M.) S. Callewaret; (Sawmill Mgr.) R. Hébert; (Purch.) M. Fauchon. Annual Sales (E). Co. Size (E).Ⓢ
- Levesque Plywood Limited, Prince St. E., P.O. Box 10, Hearst, Ont. P0L 1N0. Tel. 705-362-4242. Fax: 705-372-1549. Plywood and particleboard. Brand, "Levesque".
- (P.) Y. Levesque; (Asst. G.M.) D. Bisson; (G.M.) H. Levesque; (Compt.) G. Boucher; (Sales) R. Goyer; (P.A.) A. Payeur; (Plant Mgr. Plywood) D. Robinson; (Plant Mgr. Particleboard) J. Campeau. Annual Sales (E). Co. Size (E).Ⓢ
- Levi Strauss & Co. (Canada) Inc., 80 Allstate Pkwy., Markham, Ont. L3R 8X6. Tel. 416-470-2777. Fax: 416-470-4515. Telex: 06-989589. Sales offices, Montreal, Que., Toronto, Ont., Calgary, Alta. Distribution centre, Rexdale, Ont. Plants, Brantford, Cornwall, Stoney Creek, Ont., Edmonton, Alta. Jeans and jeans related apparel. Brands, "G.W.G.", "Levi's". Parent company, Levi Strauss & Co., San Francisco, CA, U.S.A.
- (P.) J. DeShano; (V.P. Mktg.) J. Chappell; (Dir. Ops.) A. G. Tookey; (Dir. Fin.) Mrs. P. Boe; (Plant Mgr. Brantford) D. Zukowsky; (Plant Mgr. Cornwall) P. Barker; (Plant Mgr. Stoney Creek) M. Polidroi; (Plant Mgr. Edmonton) J. Binette; (Reg. S.M. Montreal) R. Walker; (Reg. S.M. Calgary) B. Foster; (Dir. M.I.S.) L. Campbell. Annual Sales (G). Co. Size (G).Ⓢ
- Levine, Abe and Sons (F'ton) Ltd., 400 Carman Rd., Box 475, Fredericton, N.B. E3B 4Z9. Tel. 506-458-9922. Telex: 014-46223. Branch offices, St. John's, Nfld., Charlottetown, P.E.I., Halifax, N.S., Moncton, Saint John, N.B. Plant, Halifax, N.S. Subsidiary, Dominion Metal N.S. Ltd., Halifax, N.S. Recycling of ferrous and non-ferrous scrap, structural steel.
- (P.) W. Levine; (V.P. & G.M.) I. Levine. Annual Sales (C). Co. Size (D).
- Leviton Manufacturing of Canada Ltd., 165 Hymus Blvd., Pointe Claire, Que. H9R 1G2. Tel. 514-954-1840. Fax: 514-954-1854. Plants, Scarborough, Waterloo, Ont. Wiring devices, cord sets, spooled wire, ground fault circuit interrupters, dimmers.
- (P.) S. Sokolow; (V.P. Mktg. & Sales) G. Allard; (V.P. Ops.) J. de Villers. Annual Sales (E). Co. Size (F).
- Levy's Machine Works Ltd., 103 8203-31st Street S.E., Calgary, Alta. T2C 1H9. Tel. 403-279-2010. Fax: 403-279-2011. Custom laboratory equipment, urethane moulds, custom design and fabrication.
- (P.) D. Downs. Annual Sales (8). Co. Size (A).
- Lewis Connors & Sons, Limited, Black's Harbour, N.8. E0G 1H0. Tel. 506-456-3391. Fax: 506-456-3546. Telex: 014-47349. Branch plant, Back Bay, N.B. Canned fish. Brand, "Banquet".
- For. Reps.: Bryden & Partners Limited, Castries, St. Lucia, Musson Trading Limited, Roseau, Dominica, T. Geddes Grant (Barbados) Ltd., Bridgetown, Barbados, T. Geddes Grant (Trinidad) Ltd., Port of Spain, Trinidad; Joseph Dew, St. John's, Antigua; David Coury & Co. Limited, Basseterre, St. Kitts, Independence Agencies, St. George's, Grenada; H.G. Evans Co. Ltd., Nassau, Bahamas; Hazell's Kingstown, St. Vincent.
- (C.O.O.) E. McLean; (Int'l Sales Mgr.) H. G. Schaerer; (Plant Mgr.) R. Kierstead. Annual Sales (D). Co. Size (E).Ⓢ
- Lewis Lumber Co. Ltd., Weymouth, N.S. 80W 3T0. Tel. 902-837-5182. Fax: 902-837-7438. Rough and dressed lumber.
- (P. & G.M.) S. F. Barr; (Off. Mgr.) S. H. Barr; (Woodland Mgr.) S. Duran. Annual Sales (C). Co. Size (A).Ⓢ
- Lewis Tool & Die Limited, 44 Dawson Rd., P.O. Box 1450, Guelph, Ont. N1H 6N9. Tel. 519-822-1270. Fax: 519-822-1595. Tools, pultrusion dies, special purpose equipment, jigs and fixtures, form grinding to 60 inch length, dynamic balancing, general machine shop.
- (P.) R. Lewis; (S.M. & Plant Mgr.) D. Gore; (P.A.) D. Reilly. Annual Sales (C). Co. Size (8).Ⓢ
- ★Leyland Industries Ltd., P.O. Box 479, 19473 Fraser Ind'l Way, Pitt Meadows, B.C. V3Y 2E6. Tel. 604-465-9122. Fax: 604-465-5660. Plastic bottles and jars.
- (P.) D. Leyland; (Fin.) Ms. D. Alexander; (Prod'n) L. Borley; (Purch.) D. Wannop; (Tech.) B. Edgeworth. Annual Sales (D). Co. Size (C).Ⓢ
- Leyland Marsh Inc., 515 Welham Rd., Barrie, Ont. L4M 6E7. Tel. 705-722-6287. Fax: 705-728-8618. Subsidiary, Taylor Machine and Welding, Barrie, Ont. Plastic processing and corrugated converting equipment.
- (P.) T. P. Walsh. Annual Sales (C). Co. Size (C).
- Libbey-Owens-Ford Co., P.O. Box 158, Collingwood, Ont. L9Y 3Z5. Head office, Toledo, OH, U.S.A. Plants, Collingwood, Lindsay, Ont. Automotive glass products.
- (Plant Mgr.) R. L. Rieckmann; (Plant Mgr. Lindsay) S. D. Robbins.
- ★Libbey-St. Clair Ltd., 55 Garnet St., Wallaceburg, Ont. N8A 4L8. Tel. 519-627-2271. Toll Free: 800-265-9430. Fax: 519-627-3410. Telex: 064-5897. Corporate office, Mississauga, Ont. Sales offices, Mount Royal, Que., Burnaby, B.C. Subsidiary, Ravenhead Glass, St. Helens, U.K. Machine-made tumblers and tableware items for the consumer and hotel/restaurant markets.
- (P.) R. A. Graham; (V.P. Fin.) N. Virani; (V.P. Mfg.) B. W. Reid; (V.P. Mktg.) B. W. Kirkpatrick; (Sales Rep.) G. Salloum. Annual Sales (F). Co. Size (G).Ⓢ
- Libby Manufacturing Co. Ltd., R.R. 2, Tecumseh, Windsor, Ont. N8N 2M1. Tel. 519-735-9421. Fax: 519-735-1480. Rollaway cots and adjustable bed frames, formed tubing and tube fabrication, such as restaurant seating, custom tube cutting.
- (P.) W. A. Libby; (V.P. & G.M.) G. R. Simpkin; (Exec. V.P.) J. R. Simpkins. Annual Sales (B). Co. Size (A).Ⓢ
- Liberty Boilers & Mechanical Services Inc., 3302-3rd Ave. S., P.O. Box 555, Lethbridge, Alta. T1J 3Z4. Tel. 403-327-3921. Fax: 403-328-5794. Sales office, Calgary, Alta. Immersion fired steam and hot water boilers, coal and wood fired boilers, heat exchangers, steel tankage, custom vessels, glycol boilers, package steam and hot water generators, blow down tanks, condensate tanks, and large volume water heaters, pressure vessels. Brand "Liberty".
- (P. & S.T.) J. Scott Henderson; (T. & Off. Mgr.) K. McNab; (S. & Plant Supt.) R. Johnson. Annual Sales (8). Co. Size (A).Ⓢ
- Liberty Brand Products Inc., [Les Produits de Marque Liberté Inc.], 1 ave. Liberté, Candiac, Que. J5R 9Z7. Tel. 514-866-2993. Fax: 514-638-5445. Plant, Brossard, Que. Associates, West Hill Dairy and Refrigerated Sales & Distribution, Toronto, Ont. Cheese and yogurt.
- (P.) A. Gornel. Annual Sales (D). Co. Size (C).Ⓢ
- Liberty Furniture Industries Ltd., [Les Industries du Meuble Liberty], 241 Snidercroft Rd., Concord, Ont. L4K 2S2. Tel. 416-669-2420. "Liberty" metal dinette suites (plated and painted), brass plated occasional furniture and upholstered suites.
- (P. & G.M.) M. Frieberg; (V.P.) J. Frieberg; (S.M.) D. Frieberg; (Cont.) U. Schonberg. Annual Sales (D). Co. Size (E).
- Liberty Wire Ltd., 8515 - 9th Ave., Montreal, Que. H1Z 2Z6. Tel. 514-374-3941. Wire and related products.
- (P.) L. Kupsik. Annual Sales (8). Co. Size (A).Ⓢ
- ★Libman & Company Ltd., 250 Canarctic Dr., Downsview, Ont. M3J 2P4. Tel. 416-661-2661. Toll Free: 800-268-1995. Fax: 416-667-8830. Subsidiary, The Libman Co. Inc., St. Louis, MO, U.S.A. Associate, Libman Manufacturing Ltd., Downsview, Ont. Gold jewellery set with diamonds, precious and semi-precious stones. Brands, "Columbia", "Goldmaster", "Syndicate Designs".
- (Chmn.) L. Libman; (P.) B. T. Libman; (V.P. & C.F.O.) M. N. Libman; (S.T.) A. M. Libman; (V.P. Fin.) M. Robinson. Annual Sales (D). Co. Size (D).Ⓢ
- ★Libralite Specialty Stamping Inc., 55 Bradwick Dr., Concord, Ont. L4K 1K5. Tel. 416-669-1370. Fax: 416-669-6108. Washroom towel bars, towel rings, tissue holders, soap dish, toothbrush holder, solid brass hardware and giftware, electrical cover plates, door knockers, house numbers, front door buzzers, kick and push plates, lamp parts for lighting industry.
- (Prop.) R. Campbell; (P.A.) J. Vogt; (Plant Mgr.) R. Stark. Annual Sales (B). Co. Size (B).Ⓢ
- Lieberman Tranchemontagne Inc., 653, rue Hodge, St-Laurent, Que. H4N 2A3. Tel. 514-747-5510. Fax: 514-748-9917. Telex: 05-826753. Tablecloths, kitchen uniforms, shower curtains, dish and kitchen towels, bar mops, bathrobes, bed sheets, blankets, pillows, mattress pads, terry towels, tableskirting, placemats, aprons.
- (C.E.O.) A. L'Africain. Annual Sales (D). Co. Size (A).Ⓢ
- Lifco Hydraulics, 8 Dunlop Dr., St. Catharines, Ont. L2R 1A2. Tel. 416-641-0033. Fax: 416-641-5775. Branch offices, Mississauga, Waterloo, Ont. Plant, Buffalo, NY, U.S.A. Hydraulic pumps and power units.
- (G.M.) E. Berkhout. Annual Sales (C). Co. Size (A).Ⓢ
- Lifetime Plaques, Division of Chemelco Corp. Ltd., 22 Melanie Dr., Unit #5, Bramalea, Ont. L6T 4K9. Tel. 416-791-9494. Plaques, awards and promotional items designed and etched.
- (P.) G. Chow, Jr. Co. Size (N/R).
- LIFT DYNAMICS INC., 6730 Invader Cres., Mississauga, Ont. L5T 1R6.** Tel. 416-564-5222. Fax: 416-670-4912. Design, manufacture and distribution of electric fork lift trucks.
- (P.) B. de Jong, P. Eng.; (Plant Mgr.) T. Pereira; (S.M.) S. Evans. Annual Sales (C). Co. Size (A).
- ★Lift Rite Inc., 216 Wilkinson Rd., Brampton, Ont. L6T 4M4. Tel. 416-456-2603. Fax: 416-456-1383. Telex: 06-97841. Hydraulic hand pallet trucks, manually propelled stackers.
- For. Reps., Glen Falls, NY, Irwin, PA, Atlanta, GA, Milwaukee, WI, Houston, TX, Los Angeles, San Francisco, CA, U.S.A.
- (P.) M. Griffin; (P.A.) Mrs. A. A. O'Gorman; (Off. Mgr.) Ms. D. Deveau, C.G.A.; (Plant Mgr.) J. Bryans. Annual Sales (D). Co. Size (C).Ⓢ
- Lift Systems Co., 901 Dufferin St., Woodstock, Ont. N4S 1Y8. Tel. 519-539-0213. Hydraulic locking systems. Parent company, Lift Systems, Inc. IL, U.S.A.
- (P.) A. T. Watson. Annual Sales (B). Co. Size (A).
- ★Lift Systems International Ltd., 351 - 18th St., Industrial Pk., Battleford, Sask. S0M 0E0. Tel. 306-937-7766. Fax: 306-937-2257. Branch offices, Calgary, Alta., Dallas, TX, U.S.A. Oil well pump jacks. Brands, "L.S.I.", "Lift Systems International".
- (V.P. & G.M.) L. Gabruch. Annual Sales (C). Co. Size (A).Ⓢ
- †Lift-Tech International, Cranes & Hoists, Inc., 53-D Cowansview Rd., Cambridge, Ont. N1R 7L2. Tel. 519-621-3201. Fax: 519-621-3125. "Shaw-Box" electric and air hoists, "Rudgit" manual chain hoists, monorail trolleys, "Tugit" lever ratchet hoists. Parent company, Lift-Tech International, Inc., Crane & Hoist Operations, Muskegon, Mich., U.S.A.
- (P. & C.E.O.) L. Eggebrecht; (V.P. & G.M.) S. Huddle; (V.P. Fin.) K. Osborn. Annual Sales (D). Co. Size (A).Ⓢ
- Liftech Elevator Company, 751 McKay Rd., Units 4&5, Box 307, Pickering, Ont. L1V 2R6. Tel. 416-683-4770. Fax: 416-683-4773. Wheelchair and platform lifts, freight and residential elevators, elevator swing doors.
- (P.) S. Virk, P. Eng; (Mgr.) B. Virk; (Off. Mgr.) Mrs. H. Virk. Annual Sales (B). Co. Size (A).Ⓢ
- ★Lifting Incorporated, 7135 Islington Ave., Woodbridge, Ont. L4L 1V9. Tel. 416-749-1596. Fax: 416-851-6396. Telex: 065-27350. "Liftking" rough terrain forklift.
- (P.) L. Aldrovandi; (Mktg. Mgr.) M. Aldrovandi. Annual Sales (D). Co. Size (C).Ⓢ
- Lighthouse Publishing Ltd., 353 York St., Bridgewater, N.S. 84V 3K2. Tel. 902-543-2457. Fax: 902-543-2228. Branch office, Lunenburg, N.S. Newspaper publishing of "The Bridgewater Bulletin", "Progress Enterprise", "The Lighthouse Log", and "The South Shore Magazine".
- (Publisher Progress Enterprise) Mrs. M.I. Hennigar; (Publisher Bridgewater Bulletin) R. Hennigar; (Mng. Editor, Lighthouse Publishing Ltd.) Mrs. M.I. Hennigar; (Publisher Lighthouse Log) Miss L. Hennigar. Annual Sales (C). Co. Size (B).Ⓢ
- Lighting Dimensions Ltd., 107 Alfred Kuehne Blvd., Brampton, Ont. L6T 4K3. Tel. 416-458-6300. Fax: 416-458-6304. "Astrolite" and "Lighting Dimensions", commercial, industrial, explosion proof and custom light fixtures, also custom metal fabrication, large electrical components, and battery cabinets, windows and wall surrounds in stainless steel, hazardous location and maximum security lighting fixtures, custom architectural light fixtures.
- (P.) T.V. Horner. Annual Sales (D). Co. Size (C).Ⓢ
- ★Lightolier Canada Inc., 3015 Louis A. Amos St., Lachine, Que. H8T 1C4. Tel. 514-636-0670. Fax: 514-636-0460. Telex: 058-21839. Branch offices, Bedford, N.S., Etobicoke, Ont., Edmonton, Calgary, Alta., Vancouver, B.C. Plants, Lachine, Pointe-Claire, Que. Incandescent and H.I.D. lighting fixtures, track and recessed lighting systems, decorative lighting and chandeliers, outdoor and fluorescent lighting. Brands, "Lightolier", "Lytespan", "Lytecaster", "Recess-Lite", "Trak-Lite", "Calculite", "PotLite". Parent company, Canlyte Inc.
- (P.) G. Robert; (V.P. Sales & Mktg.) R. Arseneault; (V.P. Ops.) M. Tomkiewicz; (V.P. Engr'g) O. Lalli; (Dir. Mktg.) M. St-Charles; (Mgr. Int'l Sales) M. Cooper. Annual Sales (E). Co. Size (E).Ⓢ
- Lignum Limited, #1200-1090 West Georgia St., Vancouver, B.C. V6E 3V7. Tel. 604-687-2425. Toll Free: 800-663-2244. Fax: 604-687-5714. Telex: 04-53161. Mill, Williams Lake, B.C. Lumber.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (Chmn.) J. C. Kerr; (V.Chmn.) T. C. Kerr; (P.) C. A. Pinnette; (Sr.V.P.Fin. & Admin.) J. Thomas. Annual Sales (F). Co. Size (E).^⑤
- Lignum Sawdust Products Inc., 5204 Salaberry, Carignan, Que. J3L 3P9. Tel. 514-658-4047. Fax: 514-447-3254. Hardwood sawdust. Parent company, Les Entreprises B. & M & P Beauregard et Assoc. Inc.
- (P. & C.E.O.) P. Beauregard; (Fin.) P. Chartier. Annual Sales (B). Co. Size (A).
- Likro Precision Limited, 3150 Pepper Mill Crt., Mississauga, Ont. L5L 4X4. Tel. 416-828-9191. Fax: 416-828-4840. Precision parts for instruments.
- (P.) J. Pavicic. Annual Sales (C). Co. Size (A).^⑥
- ★Lilo-Rail of Canada A Division of Newell Industries Canada Inc., 606 Hyde St., Prescott, Ont. KOA 1T0. Tel. 613-925-5971. Fax: 613-925-3685. I-beam curtain rail, traverse rods, cafe/tier rods and drapery hooks. Brands, "Lilo-Rail", "Triumph", "Star-Glide", "Star-Rail", "De-Luxe". Parent company, Newell Industries Canada Inc., Toronto, Ont.
- (P.) R. Lucey; (S.M.) J. Kooy. Annual Sales (D). Co. Size (D).^⑥
- ★Lily Cups Inc., 300 Danforth Rd., Scarborough, Ont. M1L 3X5. Tel. 416-691-2181. Fax: 416-691-2153. Sales representatives in Halifax, N.S., Montreal, Que., Ottawa, London, Toronto, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Polystyrene plastics plant, Markham Rd., paper plant, Danforth. Plastic and paper disposable cups, food containers, food packaging products including special prints. Parent company, Sweet-heart Holdings Ltd.
- (P.) J.R. Icke; (V.P.Sales & Mktg.) J. Howlett; (V.P.Fin.) A. Harman; (V.P.Ops.) J. Lambert. Annual Sales (E). Co. Size (E).^⑥
- L'Image division of Clevefont Industries Ltd., B155 Larrey St., Ville d'Anjou, Que. H1J 2L5. Tel. 514-353-8760. Toll Free: (416,514,519,613,705,807) 800-361-8949. Fax: 514-353-2660. Telex: 05-829645. Branch office, St. Alban's, NY, U.S.A. Plant, St. Albans, VT, U.S.A. Associate, L'Image Industries Inc. Commercial and residential decorative lighting fixtures, track lighting and linear lighting systems.
- (P.) E. Lenkov; (V.P.Mktg.) M. Prazoff; (V.P.Mfg.) A. Lenkov. Annual Sales (D). Co. Size (D).^⑥
- ★Limberis Seafoods Ltd., 5025 Malamos Rd., R.R.#1, Ladysmith, B.C. V0R 2E0. Tel. 604-245-3021. Fax: 604-245-3021. "North Cove" raw and processed clam meat and oysters.
- (Prop.) L. Limberis. Annual Sales (C). Co. Size (A).
- Limburg Plastics Ltd., 214 Jardin Dr., Unit 5, Concord, Ont. L4K 1X8. Tel. 416-738-4010. Fax: 416-738-4035. Custom injection moulders of thermoplastic materials.
- (Prop.) M. Vloet. Annual Sales (B). Co. Size (A).^⑤
- ★Limpact Industries Ltd., R.R.#4, Cobourg, Ont. K9A 4J7. Tel. 416-342-3242. Fax: 416-342-3865. Telex: 06-981394. Cathode head bars for zinc and copper refineries, bi-metal explosive bonding.
- (P.) W. T. Lee; (Plant Mgr.) P. Wakely. Annual Sales (C). Co. Size (A).^⑥
- ★Linatex Canada Inc., 5235 Henri Bourassa W., Montreal, Que. H4R 1B8. Tel. 514-334-0252. Fax: 514-334-4588. Telex: 05-826834. Branch plants, Sept Iles, Que., Toronto, Timmins, Ont., Winnipeg, Man., Vancouver, B.C. Adhesives, rubber linings, rubber lined valves, slurry pumps and non return valves, hydroclone separators, material conducting hose, dewatering screens. Brands, "Linatex", "Metalbak", "Linard".
- (P.) R. H. Hall; (Cont.) E. Graves; (S.M.) C. Penfold; (Prod'n Mgr.) K. Heneke; (District Mgr.Vancouver) S. Stogran; (Plant Supt.Winnipeg) S. Gerbasi; (District Mgr. Timmins) M. Masson; (District Mgr.Sept Iles) R. Roy. Annual Sales (D). Co. Size (C).^⑥
- ★Lincoln Canada, A Division of Pentair Canada Inc., 7017 Fir Tree Dr., Mississauga, Ont. L5S 1J7. Tel. 416-678-7050. Fax: 416-673-7469. "Lincoln" jacks and service equipment, "Kleenseal" materials dispensing systems, "Modular Lube", Centro-Matic" and "Quicklub" automated lubrication systems. Parent company, Lincoln, A Pentair Company, St. Louis, Mo., U.S.A.
- For.Reps., W.Germany, England, Belgium, Denmark. (V.P. & G.M.) P.F. Murphy. Annual Sales (D). Co. Size (B).^⑥
- ★Lincoln Electric Co. of Canada Limited, [Compagnie Électrique Lincoln du Canada Limitée], 179 Wicksteed Ave., Toronto, Ont. M4G 2B9. Tel. 416-421-2600. Fax: 416-421-3065. Telex: 06-22180. Branch offices, Montreal, Que., London, Ont., Winnipeg, Man., Edmonton, Calgary,

- Alta., Vancouver, B.C. Electric motors, welding apparatus, auxiliary power generators. Brands, "Lincwelder", "Jetweld", "Shield-Arc", "Fleetweld", "Idealarc". Parent company, The Lincoln Electric Company, Cleveland, OH, U.S.A.
- (Chmn.) D. F. Hastings; (P. & C.E.O.) D. J. Fullen; (Exec.V.P. & C.O.O.) J. Doria; (Cont. & T.) K. J. Andrews; (S. & Mgr.Dist.Sales) M. D. Vuchnich; (G.S.M.) S. R. Allison; (V.P.Mfg.) J. Ivor Wray; (P.A.) R. J. Stephens; (Mgr. Engr'g) R. J. Cummins; (Dist.Mgr.St-Laurent) Y. Hamelin; (Dist.Mgr.Toronto) J.D. Grant; (Dist.Mgr.London) M. Krolick; (Dist.Mgr.Winnipeg) E.W. Smith; (Dist.Mgr. Calgary) R.M. Armour; (Dist.Mgr.Edmonton) A.J. Beyer; (Dist.Mgr.Vancouver) B. LaPlante. Annual Sales (E). Co. Size (D).^⑥
- †Lincoln Fabrics Ltd., 63 Lakeport Rd., St. Catharines, Ont. L2N 4P6. Tel. 416-934-3391. Fax: 416-934-9325. Drapery and sporting goods fabrics, flameproof fabrics of "Nomex" for protective clothing, filtration fabrics, broad woven fabrics, "Kevlar" and other specialty fabrics.
- (P. & G.M.) D. S. Howes; (V.P. & S.M.) G. S. Wadsworth. Annual Sales (D). Co. Size (B).^⑤
- Lincoln Feed & Farm Supply Limited, R.R.#4, Niagara-on-the-Lake, Ont. L0S 1J0. Tel. 416-685-7353. Toll Free: 800-263-5751. Animal and poultry feeds.
- (P.) H. John Wiens; (Mgr.) P. Damm; (Prod'n Mgr.) H. Reschke. Annual Sales (C). Co. Size (A).^⑤
- Lincoln Graphics Inc., 22 Export Ave., St. Catharines, Ont. L2M 5V8. Tel. 416-641-3020. Toll Free: 800-263-5412. Fax: 416-641-0371. Printing and lithographing.
- (Chmn. & C.E.O.) R. T. O'Shaughnessy; (P.) L. W. Brooks; (S.M.) J. Stewart; (Prod.Mgr.) R. Dick; (Cont.) L. P. Mantini. Annual Sales (D). Co. Size (C).^⑥
- Lincoln Machine Industries Ltd., 12 Export Ave., St. Catharines, Ont. L2M 7L9. Tel. 416-684-0236. Fax: 416-684-7103. General machining, CNC turning, propeller and rudder shafts, deep hole drilling.
- (P.) H. Gerlach. Annual Sales (B). Co. Size (A).^⑤
- Lincoln Metal Finishing, 15 Kent St., St. Catharines, Ont. L2S 1G9. Tel. 416-682-5729. Steel sheets and plates, custom shearing, flue liners, hoppers, log splitters, concrete moulds, brick moulds, machine guards, custom trailers.
- (Prop. & S.M.) G. P. Dressel; (G.M. & P.A.) W. Dressel. Co. Size (A).^⑤
- Lincoln Wood Products Limited, Box 1079, Beamsville, Ont. L0R 1B0. Tel. 416-563-7300.
- (P.) D.W. Goertz; (V.P.) Mrs. I. Goertz. Annual Sales (C). Co. Size (A).
- Lind Equipment Ltd., 7321 Victoria Pk. Ave., Unit 6, Markham, Ont. L3R 2Z8. Tel. 416-475-5086. Fax: 416-475-4098. Static grounding devices, flood and spot lighting units, static ground reels, explosion proof lighting, gasoline and water level indicating pastes, low voltage transformers and lighting.
- (P.) D. V. Hill; (Mktg.Mgr.) Mrs. T. I. Hill; (Sales Mgr.) D. H. Lind; (Acct.) Miss R. A. Castellino. Annual Sales (B). Co. Size (A).^⑥
- Lindberg Div. Sola Canada, 7625 Kimbel St., Unit 20A, Mississauga, Ont. L5S 1A9. Tel. 416-671-0544. Fax: 416-671-3229. Industrial furnaces. Parent company, General Signal Corporation, High Ridge Park, CT, U.S.A.
- For.Rep., Lindberg Hevi-Duty, Chicago, IL, U.S.A.
- (G.M.) E. Sheppard. Annual Sales (B). Co. Size (A).^⑥
- †Lindberg & Homburger Dental Laboratories Limited, 344 Dupont St., Toronto, Ont. M5R 1V9. Tel. 416-924-6684. Toll Free: 800-387-0092. Fax: 416-925-8289. Dental prostheses, crowns, bridges and dentures.
- (P.) G. Lindberg. Annual Sales (C). Co. Size (B).
- Lindquist Bros. Bait Co. Ltd., 1650 Shawnee Rd., Windsor, Ont. N8N 1S5. Tel. 519-735-4171. Artificial fishing lures. Brands, "Canadian Wiggler", "Cisco".
- (V.P. & G.M.) W. Lindquist, Jr. Annual Sales (A). Co. Size (A).^⑥
- LINDSAY CASUAL FURNITURE, A DIVISION OF LINDSAY SPECIALTY PRODUCTS LIMITED, 50 Mary St., Lindsay, Ont. K9V 4S7.** Tel. 705-324-2196. Fax: 705-324-5474. Telex: 06-962860. Associates, J.E. Thomas Specialties Limited and Lindsay Electronics, Lindsay, Ont. Aluminum and steel pool, patio and garden furniture. Brand, "Lindsay Casual Furniture". Parent company, Lindsay Specialty Products Ltd., Lindsay, Ont.
- (Chmn.) J.E. Thomas; (G.M.) J.D. Bielby; (P.A.) H.M. Ackerblade; (Cont.) H. J. Walsh. Annual Sales (D). Co. Size (D).^⑥
- Lindsay Custom Pallets Limited, R.R. #4, Hwy. #35 S., Lindsay, Ont. K9V 4R4. Tel. 705-324-7723. Wooden pallets and crates, pre-cut lumber.

- (P.) P. Newman. Annual Sales (B). Co. Size (A).^⑤
- Lindsay Daily Post, 15 William St. N., Lindsay, Ont. K9V 3Z8. Tel. 705-324-2113. Printers, etc. Publishers of "Daily Post". Parent company, Wilson and Wilson Limited.
- (P.) J. A. McQuarrie; (V.P. & G.M.) Ms. D. F. Bruce; (Compt.) J. F. McConomy. Annual Sales (C). Co. Size (C).
- ★**LINDSAY ELECTRONICS, A DIVISION OF LINDSAY SPECIALTY PRODUCTS LIMITED, 50 Mary St., Lindsay, Ont. K9V 4S7.** Tel. 705-324-2196. Fax: 705-324-5474. Telex: 06-962860. Associates, J.E. Thomas Specialties Limited and Lindsay Casual Furniture, Lindsay, Ont. CATV amplifiers, feedforward amps, line passives and taps, connectors and drop hardware. Parent company, Lindsay Specialty Products Limited, Lindsay, Ont.
- For foreign representatives contact parent company.
- (Chmn.) J.E. Thomas; (P.) J.D. Bielby; (Cont.) H. J. Walsh; (P.A.) C. Annis; (P.A.) Ms. E. Marr; (S.M.) D. T. Atman. Annual Sales (D). Co. Size (E).
- Lindsay Paper Box Co. Ltd., The, 55 Needham St., Lindsay, Ont. K9V 4R8. Tel. 705-324-2342. Fax: 705-328-0824. Folding paper boxes, blister cards, skin pack cards.
- (P. & G.M.) G. Raven. Annual Sales (C). Co. Size (A).^⑤
- Lindsay Press, 4755 Valley Way, P.O. Box 413, Niagara Falls, Ont. L2E 6T8. Tel. 416-354-7489. Commercial printers.
- (G.M.) D. L. Bolton. Annual Sales (B). Co. Size (A).^⑤
- ★Lindsay Rubber Products Ltd., 113 - 115 Cushman Rd., Unit 14, St. Catharines, Ont. L2M 6S9. Tel. 416-685-4214. Fax: 416-685-1640. Moulded rubber products such as pucks, oil drilling parts, beverage containers, playground equipment, mounts, appliance parts, also rubber to metal bonding.
- (P.) R.P. Lindsay; (G.M.) R.G. Lindsay; (P.A.) J.M. Lindsay. Annual Sales (B). Co. Size (A).^⑥
- ★**LINDSAY SPECIALTY PRODUCTS LTD., 50 Mary St., Lindsay, Ont. K9V 4S7.** Tel. 705-324-2196. Fax: 514-324-5474. Telex: 06-962860. Subsidiary, J.E. Thomas Specialties Limited, Lindsay, Ont. Divisions, Lindsay Casual Furniture and Lindsay Electronics, Lindsay, Ont. Domestic TV antennas and towers, transmit and receiver communication antennas, CATV antennas and accessories.
- For.Reps.: Tecnibol, Brussels, Belgium; Mechalec-tron, Gouda, Holland; John Deering Limited, Dublin, Ireland; Telebriton, Bushey Herts, England.
- (Chmn.) J.E. Thomas; (P.) J.D. Bielby; (Cont.) H. J. Walsh; (S.M.) D. T. Atman; (P.A.) H. Ackerblade; (P.A.) S. Karpazis. Annual Sales (D). Co. Size (E).
- Lindsay Steel Fabricating (1983) Limited, 75 St. Peter St., Lindsay, Ont. K9V 5E3. Tel. 705-324-9896.
- (P.) J. Bogar; (V.P.) J.G. Mallon. Annual Sales (B). Co. Size (A).
- ★Linear Systems Ltd., 1760 Sargent Ave., Winnipeg, Man. R3H 0C7. Tel. 204-783-2228. Fax: 204-783-0604. Control single board computer, ISBX bus expansion cards, IBM PC/XT/AT compatible cards.
- For.Reps., Cortex Technology, Hadsund, Denmark; Computer Modules, Inc., Santa Clara, Ca., U.S.A.
- (P.) T. Thorsteinson; (Buyer) R. Abrahams; (Buyer) Ms. J. Burwash; (Tech.) K. Stewart; (Chief Design Eng.) G. Cosens. Annual Sales (C). Co. Size (A).
- Linesteel Inc., 561 Welham Rd., R.R. #5, Barrie, Ont. L4M 4S7. Tel. 705-721-6677. Fax: 705-721-0778. Structural steel, open web steel joists.
- (P.) K. Lali; (S.M.) D. Beattie. Annual Sales (C). Co. Size (A).
- Lineteck Equipment Inc., 6045 Progress St., Niagara Falls, Ont. L2E 6X8. Tel. 416-356-3254. Fax: 416-356-3258. Industrial sprayers, pavement markers, paint sprayers etc.
- (P.) D. Opie; (S.M.) T. Tunney; (S.) Ms. J. Opie; (Prod. Mgr.) K. Long; (Buyer) F. Colacci. Annual Sales (C). Co. Size (A).
- ★Linex Manufacturing Inc., 355 Massey Rd., Guelph, Ont. N1K 1B2. Tel. 519-837-0880. Fax: 519-837-0832. Military and automotive parts, rapid transit and office equipment components. Parent company, Linamar Machine Limited.
- (G.M.) J. Ostetto; (Cont.) L. Toscan; (Engr'g Mgr.) B. Clarke; (Prod.Supr'r) T. Feil. Annual Sales (D). Co. Size (D).^⑤
- †Lingerie Georgie Girl Ltée., 3333 Cremazie Blvd. E. Suite 401, Montreal, Que. H1Z 2H8. Tel. 514-728-4501. Fax: 514-728-4503. Robes, T-shirts, night gowns and fashionable sleepwear.
- (P.) E. Sara. Annual Sales (C). Co. Size (C).^⑥

Lingerie Grand'Mere Inc., P.O. Box 32, 400A 7th Ave., Grand'Mere, Que. G9T 5K7. Tel. B19-538-3923. Girls' and ladies' pyjamas and gowns.

(P.) F. Briere. Annual Sales (G). Co. Size (B).⑤

Lingerie Hago Inc., 7070 St. Urbain St., Montreal, Que. H2S 3H6. Tel. 514-276-2518. Fax: 514-276-0806. Ladies' and children's lingerie.

(P.) A. Schlager. Co. Size (C).

Lingerie Linda Inc., 7101 Avenue du Parc, 6th Floor, Montreal, Que. H3N 1X9. Tel. 514-273-1101. Fax: 514-273-5248. Telex: 05-B27550.

(P.) R. Farha; (C.O.O.) J. Farha. Annual Sales (D). Co. Size (D).⑤

Link Technologies (Canada) Ltd., #10 - 8005 Alexander Rd., Delta, B.C. V4G 1C6. Tel. 604-946-9666. Fax: 604-946-7611. Electronic products.

(P.) T. Gibb. Annual Sales (C). Co. Size (B).

Linkletter Welding Ltd., R.R. #3, Central Bedeque, Summerside, P.E.I. C1N 4J9. Tel. 902-887-2522. Fax: 902-887-2701.

(P.) R. Linkletter; (V.P.) W. Linkletter. Annual Sales (C). Co. Size (A).

Link's Food Market and Delicatessen Limited, 1853 Upper James St., Hamilton, Ont. L9B 1K8. Tel. 416-529-0220. Deli meats including bologna, pepperoni, kolbassa, meat loaf, polish sausages, etc.

(P.) Alois Link; (G.M.) P. Link; (Store Mgr.) Ms. Agnes Link; (Off.Mgr.) Ms. C. Link; (S.M.) N. Link. Annual Sales (N/R). Co. Size (N/R).

★**LINWO INDUSTRIES DIVISION OF HARCROS CHEMICALS CANADA, INC., 120 Nuggett Ave., Agincourt, Ont. M1S 3A7.** Tel. 416-292-1456. Fax: 416-292-4573. Custom packaging and blending of chemical products, solvents, fuels, also custom moulding and custom decorating of plastic containers. Brand, "Canadian Northland". Parent company, Harcros Chemicals Canada Inc.

(G.M.) W. Gilbert; (Compt.) R. Lichtenberger; (Nat. Sales & Mktg.Mgr.) L. Chalmers; (Ops.Mgr.) G. Cole; (Tech.) D. Tanner. Annual Sales (D). Co. Size (D).⑤

★**Linwood Homes Ltd., B250 River Rd., Delta, B.C. V4G 1B5.** Tel. 604-946-5421. Toll Free: (U.S.A.) 800-663-2558, (604) 800-663-5693. Fax: 604-946-0045. Branch offices, Mississauga, Barrie, Ont., Calgary, Edmonton, Alta., Tacoma, WA, U.S.A. Prefabricated and precut home packages. Parent company, Lancor Holdings Ltd.

For.Reps., U.S.A., Sydney, Australia.

(P.) B. Lindal; (G.M.) R. Lindal; (T.) K. Jones. Annual Sales (D). Co. Size (B).⑤

Lion Rubber & Plastics Ltd., 0140 Clement St., LaSalle, Que. HBR 1T2. Tel. 514-366-2170. Fax: 514-366-7140. Telex: 055-66274. Injection and compression moulded products, roll covering, tank and pipe linings, vulcanized rubber for printing plates and other uses.

(P.) S. Kastner. Annual Sales (C). Co. Size (C).⑤

★**Lionmount & Co. Ltd., 315 Albany Ave., Toronto, Ont. M5R 3E2.** Tel. 416-537-9874. Fax: 416-537-5625. Telex: 06-217622. "Lionmount" precision resistance, capacitance and inductor boxes, measuring bridges.

For.Reps., Brazil, Denmark, Belgium, Finland, U.K., Holland, Malaysia, Netherlands, Norway, Portugal, Singapore, S. Africa, Switzerland, Sweden, Hong Kong.

(P.) M. Lowenberg. Annual Sales (A). Co. Size (A).⑤

Lippman Embroidery Co., 130 Bates Rd., Montreal, Que. H2V 1B2. Tel. 514-735-2266. Fax: 514-735-2268. Emblems, crests, embroidery, etc.

(Mgr.) L. Sherman; (Mgr.) J. Sherman. Annual Sales (C). Co. Size (C).⑤

Lipson, T., & Sons Ltd., 32 Mendotta Rd., Toronto, Ont. M8Y 1E8. Tel. 416-251-3114. Fax: 416-251-4617. Men's and ladies' sport shirts and robes. Brands, "Lipson", "Judogi".

(P.) T. Lipson; (P.A.) J. Lipson. Co. Size (C).

Lipton, Thomas J., Inc., 160 Bloor St.E., Suite 1500, Toronto, Ont. M4W 3R2. Tel. 416-964-7255. Fax: 416-964-7694. Telex: 065-24263. Branch offices, Halifax, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Richmond, B.C. Plants, Montreal, Que., Bramalea, Toronto, Peterborough, Belleville, Ont., Richmond, B.C. "Lipton" casserole bases, side dishes, and soup mixes, herbal and specialty tea, "Knox" gelatine, "Puritan" canned meats, "Lawrys" blended seasonings, sauces, gravy mixes, "Mexicasa" Mexican specialty foods, etc. Brands, "Red Rose", "PG Tips", "Wylers Crystals", etc. Parent company, Unilever Canada Limited.

(P.) J.W. Benson; (Sr.V.P.Admin.) C. G.T. Hindley; (Sr.V.P.Ops.) G. Sheffrin; (V.P.Food Serv.) M. J. Webb;

(V.P.Sales) B. Corlett; (V.P.Mktg.) S. Sullivan. Annual Sales (G). Co. Size (G).⑤

Lipton, Thomas J., Inc., Canning Division, 13400 Vulcan Way, Richmond, B.C. V6V 1K3. Tel. 604-278-2171. Fax: 604-278-3715. Sales office, Burnaby, B.C. Canned meats and stews. Brand, "Puritan". Parent company, Thomas J. Lipton Inc., Toronto, Ont.

For. Rep., Universal Trading Co. Inc. Naha, Okinawa.

(V.P.Sales) B. Corlett; (V.P.Ops.) G. Sheffrin; (Mktg. Mgr.) D. Anderson; (P.A.) C. Nadalin; (Ops.Mgr.) R. Minchin. Annual Sales (E). Co. Size (C).⑤

Liqueurs Saguenay Ltee., 1800 boul. Talbot, Case Postale 100, Chicoutimi, Que. G7H 5B7. Tel. 418-549-3135. Fax: 418-549-B706. Telex: 051-36139. Authorized bottlers of "Saguenay", "Pepsi-Cola", "Sunkist", "Seven-Up".

(P.) R.T. Tremblay; (V.P.Admin.) R. Fournier; (V.P.Prod'n) A. Tremblay; (V.P.Sales & Mktg.) Y. Mismeault. Annual Sales (D). Co. Size (D).⑤

Liquid Air Engineering Corporation, [Société d'Ingénierie Air Liquide], 1155 Sherbrooke St. W., Montreal, Que. H3A 1H8. Tel. 514-842-5431. Fax: 514-499-B102. Telex: 05-268561. Branch offices, Calgary, Alta., Walnut Creek, CA, U.S.A. Associates, Canadian Liquid Air, Liquid Air Corporation Of North America, Big Three Industries. Low temperature gas separation plants and equipment for the production of oxygen, nitrogen, argon and for the liquefaction and separation of gaseous mixtures in the iron and steel, chemical, petrochemical, petroleum and natural gas industries. Parent company, Air Liquide International, Paris; France.

(P. & C.E.O.) C. Tronchon; (V.P. & G.M.) I.L. Gorup; (Dir.Mktg.) D.V. Eyre; (Mgr.Admin.) E. Barsamian. Annual Sales (E). Co. Size (D).

Liquid Carbonic Inc., 255 Brimley Rd., Toronto, Ont. M1M 3J2. Tel. 416-266-3161. Fax: 416-266-0639. Telex: 01-20460. Branch offices, Dartmouth, N.S., Saint John, N.B., Montreal, Quebec, Toronto, Sarnia, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Vancouver, Prince George, B.C. Branch plants, Halifax, N.S., St. John, Nfld., Quebec, Contrecoeur, Pointe Aux Trembles, Montreal, Que., Toronto, Maitland, Sarnia, Oakville, Courtright, Paris, Clarkson, Ont., Brandon, Winnipeg, Man., Regina, Sask., Fort Saskatchewan, Alta., Vancouver, Prince George, Nanaimo, B.C. Carbon dioxide liquid, gas and dry ice, pure and mixtures of specialty gases, industrial/medical compressed gases, freezing equipment, electrode and welding wires. Brands, "Liquiflow", "Liquidox", "Liquimed", "Red Diamond".

Contact Liquid Carbonic Industries Corp., Chicago, Ill., U.S.A. for For.Reps.

(Chmn. & C.E.O.) V.N.S. Lorish; (P. & C.O.O.) K.M. Hibbert; (Sr.V.P.Ops.) R.R. Cinq Mars; (Sr.V.P. Bulk Gas Mktg.) J.R. Drury; (Sr.V.P.Fin.) J. McGuire; (Sr.V.P. CO2 Mktg.) S.V. Engler; (V.P.Cyl.Gases & Dist.) G.R. Morrow; (V.P. Engr'g.) R. N. Jacobs; (V.P. & Cont.) J. McGuire. Annual Sales (F). Co. Size (F).⑤

★**Lishman, Paula, Limited, 62 Old Scugog Rd., Blackstock, Ont. LOB 1B0.** Tel. 416-986-5096. Fax: 416-986-0764. Knit and woven fur jackets, shawls, vests, strollers, hats and scarves.

For.Reps.: Kayestee Canada Inc., Pointe Claire, Que. for Japan; H.E. Zaslaw, Arcadia, CA. for U.S.A.

(P.) Mrs. P. Lishman; (G.M.) Mrs. P. Turner; (Prod'n Mgr.) Mrs. J. Cochrane; (Purch.) Ms. L. Geer; (Mktg.) Miss A. Mayne. Annual Sales (C). Co. Size (C).⑤

★**Lisle-Metrix Ltd., 49 Sheffield St., Toronto, Ont. M6M 3E5.** Tel. 416-249-9151. Fax: 416-249-2952. Electrolytic conductivity, Ph measuring and controlling instruments, dissolved oxygen instruments, timing devices, flow measurement, parshall flumes, turbidimeters, liquid level controls and special process equipment. Brands, "Lisle", "Metrix", "Minicon", "Tower-Gard", etc.

For. Reps. in Italy, S. Africa, Kuwait, Korea, Taiwan, Australia and Great Britain. Great Lakes Instruments Inc., Milwaukee, Wis., U.S.A.

(P.) T. S. Medland; (V.P.) G. F. Crossman; (Mgr.Ind. Sales) H. A. Rasanen; (Mgr.Enviro.Sales) I. M. Watson; (Plant Mgr.) C. Cooke. Annual Sales (C). Co. Size (B).⑤

★**Lister Bolt & Chain Ltd., 1771 Savage Rd., Richmond, B.C. V6V 1R1.** Tel. 604-273-5411. Fax: 604-273-5495. Branch sales office and warehouse, Houston, TX, U.S.A. Plant, Blaine, WA, U.S.A. Associates, Lister Chain & Forge Inc., U.S.A. Stainless, alloy and mild steel kiln, marine, conveyor and coil chain, stud link anchor chain, custom mill liner bolts; large diameter forged/threaded industrial fasteners. Trade name, "Thermolink" kiln chain.

For.Rep., Morally Excellent Trading Co., Hong Kong.

(P.) J.H. Long; (V.P. & G.M.) F.W.A. Long; (S.M.) M.J. Stobart; (Cont.) M. MacMillan, C.A.; (Plant Mgr.) G. Schulz. Annual Sales (D). Co. Size (C).⑤

Lister Industries Ltd., 7410-68 Ave., Edmonton, Alta. T6B 0A1. Tel. 403-468-2040. Fax: 403-469-03B3. Boilers, snow melters, air heaters, rig mats and steel buildings. Brand, "Lister".

(P.) D. Rowland; (V.P.) M. Juchli. Annual Sales (C). Co. Size (A).⑤

Listo Products Ltd., 13137 - B2A Ave., Surrey, B.C. V3W 9Y6. Tel. 604-591-6266. Fax: 604-591-9412. Flower pots, hanging baskets, nursery containers, planters, saucers, cutlery, stir sticks. Brands, "Elprocan", "Slim Stirs".

(P.) L. V. Sinitin. Annual Sales (D). Co. Size (C).⑤

★**Literie Giddings Ltée, [Giddings Bedding Ltd.], 395 St. Valier St., Granby, Que. J2G 7Y1.** Tel. 514-378-7941. Toll Free: (514) 800-363-1263, (418,613,819) 800-363-B321. Fax: 514-378-5813. Box springs, mattresses, foam mattresses. Brand, "Ther-A-Pedic".

(P. & G.M.) S. Brodeur; (V.P.) G. Grondin; (Cont.) C. McGraw. Annual Sales (C). Co. Size (A).⑤

Literie Primo Bedding Cie., See Primo Bedding Co.

Literie United (1984) Inc., 1030 Wellington St., Montreal, Que. H3C 1V5. Tel. 514-B66-4051. Continental beds, bunk beds, cots and mattresses. Brand, "United".

(P.) M. Miller. Annual Sales (C). Co. Size (C).

Literie & Meuble Megantic Inc., 50B4 Bonin, Lac Megantic, Que. G6B 1Z9. Tel. B19-583-1654. Spring and foam mattresses, living-room furniture. Brand, "Megantic".

(P.) J. R. Latulippe; (G.M. & S.M.) P. A. Latulippe. Annual Sales (B). Co. Size (A).

Litho Acme Inc., See Acme Litho Inc.

Litho Acme (Quebec) Inc., 2057 Branly, Ste-Foy, Que. G1N 4C7. Tel. 418-688-1415. Branch office, Montreal, Que. Associated companies: Litho Acme Inc., Ateliers des Souds Montréal (1978) Inc., Photo-Lithographie Inc. Photo engraving and commercial printing. Parent company, Studio Denco Photo Inc.

(P.) G. Denault; (V.P.) G. Cote; (V.P.) P. Audet. Annual Sales (C). Co. Size (B).

Litho Prestige, 1330 Michaud St., Drummondville, Que. J2C 2Z5. Tel. 819-472-1171. Fax: B19-477-6454. Sales offices, Longueuil, Que., Toronto, Ont. Printers of magazines, catalogues, flyers, newspaper inserts. Parent company, UniMedia Inc.

(P.) G. A. Gérard. Annual Sales (E). Co. Size (E).⑤

★**Litho Spools, Division of Homer & Wilson Ltd., 1 Lancaster St., P.O. Box 32B, Station B, Hamilton, Ont. LBL 7W2.** Tel. 416-544-0250. Metal spools for wire and rope manufacturers.

(P.) J. Homer; (V.P.) M. E. Homer; (Prod'n Mgr.) J. Gallo; (Eng.) A. Watkinson. Annual Sales (B). Co. Size (A).⑤

Lithographie Capri., See Capri Printing.

Lithographie Montréal Lawson Mardon, See Lawson Mardon Montreal Lithographing.

Lithotech Inc., 5595 Finch Ave. E., Scarborough, Ont. M1B 2T9. Tel. 416-292-5800. Fax: 416-292-7654. Custom package designers, printers and laminators, design and artwork, P.O.P. displays, corrugated and folding boxes, cartons, etc. Parent company, Dombor Inc.

(P. & G.M.) P. Ostrander; (Plant Mgr.) G. Baxter; (V.P. & S.M.) L. Titchner; (Cont.) A. Rogerson; (Prod'n Mgr.) R. Mitchell. Annual Sales (D). Co. Size (C).⑤

★**Litovchik Industries Inc., P.O. Box 430, Bowmanville, Ont. L1C 3Z2.** Tel. 416-434-2669. Fax: 416-434-5093. Associates, L & L Tool, Bowmanville, Peterborough, Windsor, Ont., Lap-Tech, Bowmanville, Ont., Leictreon, Achill, Ireland. Progressive dies, tube forming, metal stamping, special machinery, tools, jigs and fixtures, electronic quartz crystals, electronic oscillators, etc.

(P.) J. Locke; (Dir.Bus.Res.) R. Locke; (Cont.) D. Cherkas; (Exec.V.P.Metal Inds.Grp) J. Coyle. Annual Sales (D). Co. Size (D).⑤

Little Beauty Dress Manufacturing Co., The, 4526 De La Roche St., Montreal, Que. H2J 3J6. Tel. 514-526-1641. Children's dresses, coat sets, etc. Brand, "Little Beauty Dress".

(Dir.) A. Zigayer. Annual Sales (C). Co. Size (B).

Little Darling Mattresses Inc., 1030 Wellington, Montreal, Que. H3C 1V5. Tel. 514-B66-4053. Fax: 514-B66-7743. Baby mattresses and pads.

(P.) M. Miller; (Mktg.) R. Laforce. Annual Sales (C). Co. Size (B).

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑤ Uses both ⑤ and ⑤.

★Little Diane Ballet Shoes, 5445 De Gaspe, Room 107, Montreal, Que. H2T 3B2. Tel. 514-274-6305. Fax: 514-274-6568. Plant, 2103 Jeanne D'Arc, Montreal, Que. Ladies' and children's shoes, ballet, tap and majorette, also specialty and antique shoes, and dance footwear. Brands, "Little Diane", "Lady Diane" and "La Ballerine".

(Dir. & G.M.) H. L. Rosenfeld. Annual Sales (C). Co. Size (A).⑤

★Little Folks Ltd., 33 Ross St., P.O. Box 40, Elora, Ont. N0B 1S0. Tel. 519-846-5348. Fax: 519-846-9876. Wooden juvenile and nursery furniture, cribs, change tables, high chairs, dressers, desks, mirrors, bunk beds, headboards, captain beds, hutches, crib mattresses. Parent company, Simmons Juvenile Products, New London, Wisc., U.S.A.

(G.M.) W. J. McCorkindale; (Prod'n Mgr.) G. Jackson. Annual Sales (C). Co. Size (C).⑤

Little Lakes Machine & Tool Co., Limited, R.R.#4, Stratford, Ont. N5A 6S5. Tel. 519-271-2835. Fax: 519-271-4152. Powder metal molds, tools, dies, jigs, etc.

(P.) R. Beehler. Annual Sales (B). Co. Size (A).⑤

Little Lamb Children's Wear, [Vêtements Pour Enfants Petit Agneau], 160 St-Viateur E., Suite 604, Montreal, Que. H2T 1A8. Tel. 514-274-8291. Fax: 514-274-3760. "Little Lamb" and "Honey Lamb" children's and infants' wear, also ladies' pants, jogging suits and skirts.

(P.) A. Offer. Annual Sales (C). Co. Size (A).⑤

★Litton Data Images, 1283 Algoma Rd., Ottawa, Ont. K1B 3W7. Tel. 613-744-3773. Fax: 613-744-1566. Telex: 053-4885. Liquid crystal displays and modules. Parent company, Litton Systems Canada Ltd., Rexdale, Ont.

For.Reps.: U.S.A., U.K., Israel, France, Denmark, Germany.

(G.M.) D. Wilson; (Dir.Tech.) A.G. Bruce; (Q.A.Mgr.) K.T. Archer; (Mgr.R&D) B. Bahadur, Ph.D.; (Eng.Mgr.) C. Guthrie. Annual Sales (C). Co. Size (C).⑤

★Litton Industrial Automation, Lamb Technicon Division, 225 Eugenie St., P.O. Box 1730, Windsor, Ont. N9A 6Y1. Tel. 519-972-2400. Fax: 519-972-2408. Custom designed machinery, transfer equipment, fully automated welding systems. Parent company, Lamb Technicon Corp., Warren, Mich., U.S.A.

(V.P. & G.M.) N. Bagatto; (Sales Rep.) N. Minardi. Annual Sales (E). Co. Size (D).

★Litton Systems Canada Limited, 25 Cityview Dr., Etobicoke, Ont. M9W 5A7. Tel. 416-249-1231. Fax: 416-245-0324. Telex: 06-989406. Branch office, Ottawa, Ont. Branch plants, 15 Tidmore Ave., 19, 31 and 49 Cityview Dr., Rexdale, Ont. Associate, Litton Atlantic Division, Enfield, N.S. Aircraft and marine inertial navigation systems; naval system integration and project management; automated test equipment; airborne search radar; X-band radar; flight inspection systems; flat panel cockpit CRT, LCD and LED displays. Parent company, Litton Industries Inc., Beverly Hills, CA, U.S.A.

(P.) T.J. McGuigan; (V.P. Engr'g) L.A. Borth; (V.P.Ops.) K. Gane; (V.P.Fin.) T. Radcliffe; (V.P.Mktg.) H.A. Sievert; (V.P.Bus.Dev.) C.M. Kinney; (P.A.) D. Kerr. Annual Sales (G). Co. Size (G).⑤

Living Marble Products Ltd., 8053 - 128th St., Surrey, B.C. V3W 6W1. Tel. 604-596-5071. Fax: 604-594-9659. Cultured marble and onyx vanity tops, bathtubs, and shower bases.

(P.) C. Underwater; (S.M.) J. Vanderpol. Annual Sales (B). Co. Size (A).⑤

Livingston Group Inc., 405 The West Mall, Etobicoke, Ont. M9C 5K7. Tel. 416-626-2828. Toll Free: 800-387-7582. Fax: 416-622-3890. Telex: 06-967844. Branch offices at major frontier, inland, sea and airport clearance centres in Canada. Subsidiaries and associates, Livingston International Inc., offices across Canada, Livingston Distribution Centres Inc., St. John's, Nfld., Moncton, N.B., Montreal, Que., Toronto, Scarborough, Stoney Creek, London, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Customs brokerage, warehousing and distribution services.

(Chmn.) R.M. Ivey, Q.C.; (P. & C.E.O.) D.H. Gordon; (C.F.O. & S.) M.J. O'Neill. Annual Sales (F). Co. Size (G).⑤

Livingston, Jordan, Furs Limited, 140 King St. E., Terminal Tower, Hamilton, Ont. L8N 1G6. Tel. 416-528-1177. Fur garments and accessories.

(P.) J. Livingston. Co. Size (A).

★Lloyd Bag Co., Limited, 114 St. Clair St., Chatham, Ont. N7L 3H9. Tel. 519-352-9300. Fax: 519-352-3413. Polypropylene, cotton and jute bags for flour, feed, etc., also jute liners for wire tree baskets, industrial aprons.

(P.) G. Lloyd, Ph.D.; (Mgr.) G. Allott. Annual Sales (C). Co. Size (8).⑤

Lloyd & Westwood Machinery Inc., 492 Gilbert Ave., Toronto, Ont. M6E 4X5. Tel. 416-787-1169. Fax: 416-787-1160. Associates, Damp Bros. Machine & Welding Co., Percy's Welding Services Ltd., Toronto, Ont. Tar kettles, kerosene torches, boiler parts, heat exchangers, etc. Brands, "Evrhot", "L & W", "National".

(S.) R. Fuller. Annual Sales (B). Co. Size (A).⑤

Lloydaire, Eljer Industries, 3070 Universal Dr., Mississauga, Ont. L4X 2C8. Tel. 416-629-2797. Fax: 416-624-5583. Branch office and plant, Montreal, Que. Associate, Selkirk Metalbestos. Air diffusion products. Brand, "Lloydaire". Parent company, Eljer Industries.

(Mat'ls.Mgr.) D. Hamilton; (Plant Mgr.) R. Hiner. Annual Sales (D). Co. Size (C).⑤

Lloyds Laboratories Sales (Ont.) Limited, 1320 Altona, Pickering, Ont. L1V 1M1. Tel. 416-286-2266. Branch offices, Halifax, N.S., Moncton, N.B., Montreal, Que., Hamilton, Ont., Edmonton, Alta., Vancouver, B.C. Cleaners, degreasers, paint removers, lubricants. Brands, "Gleemit", "Moovit", "Kleen-Zit", "Dunkit", etc. Co. Size (A).

Lloyd's of Moncton Ltd., 1440 Main St., Moncton, N.B. E1E 1G1. Tel. 506-857-8554. Fax: 506-859-7480. Exhibits and decorations, trade show booths.

(P.) W.L. Melanson. Annual Sales (8). Co. Size (A).⑤

Lo Gullo Industries Ltd., 3836 - 27th St. N.E., Calgary, Alta. T1Y 5K7. Tel. 403-291-1024. Fax: 403-291-0357. Millwork for doors, frames, desks, cabinets, counters and furniture.

(P. & Prop.) F. LoGullo. Annual Sales (C). Co. Size (A).

★Lo-Rez Vibration Control Ltd., 156 West 8th Ave., Vancouver, B.C. V5Y 1N2. Tel. 604-879-2974. Telex: 4-55188. "Lo-Rez" flexible couplings, isolators and noise attenuating couplings, torque limiter and viscous dampers.

(P.) T.W. Spaetgens. Annual Sales (C). Co. Size (A).

★Loach Engineering Inc., 141 Hickson Ave., P.O. Box 1627, Kingston, Ont. K7L 5C8. Tel. 613-546-6365. Fax: 613-546-7393. Associate, Loach Systems Inc., Markham, Ont. Industrial automation machinery and material handling systems.

For. Reps., Belcorp, Am Graphics.

(Eng.) J. Loach; (Plant Sup'r) J. Kane; (Ops.Mgr.) Ms. P. Loach; (Designer) J. Meikle. Annual Sales (C). Co. Size (A).⑤

Loach Systems Inc., 2600 John St., Markham, Ont. L3R 3W3. Tel. 416-475-8078. Associate, Loach Engineering Inc., Kingston, Ont. Machine design and manufacture.

(P.) R.W. Loach; (V.P.) K.W. Loach; (V.P.) C. Tremblay; (Ops.Mgr.) D. Lamont. Annual Sales (C). Co. Size (A).⑤

★Load Lifter Manufacturing Ltd., 2275 Markham Rd., Scarborough, Ont. M1B 2W3. Tel. 416-291-9756. Fax: 416-297-4034. Two and four wheel drive mast fork lifts. Brand, "Reach" four wheel drive boom fork lift.

(P.) H. Thomas; (V.P.) H. McComb. Annual Sales (D). Co. Size (8).⑤

★Load Line Mfg. Inc., Box 2319, Winkler, Man. R6W 4C1. Tel. 204-325-4798. Fax: 204-325-4055. "Load Line" grain bodies, centre dump and end dump gravel trailers, gravel and potato truck bodies.

(Partner) J. Friesen; (Partner) H. Penner. Annual Sales (C). Co. Size (A).

★Lockhead-Haggerty Engineering & Manufacturing Co. Ltd., 508 Eaton Place, Annacis Island, Delta, B.C. V3M 6K9. Tel. 604-524-9561. Fax: 604-524-9563. Pressure vessels, heat process equipment, furnaces and ovens. Brand, "L/H".

(P.) J. W. Von Beckman; (Purch.Mgr.) 8. Thate. Annual Sales (C). Co. Size (8).

Lock Process Systems Div. of Toromont Industrial Ltd., 2907-18th St. N.E., Calgary, Alta. T2E 7K5. Tel. 403-291-3438. Modular process system.

(P.) D. F. Duncan; (V.P.) J. Fraeic; (Eng.Mgr.) M. Soare.

★Lock-Wood Ltd., P.O. Box 160, Scoudouc, N.B. E0A 1N0. Tel. 506-532-4463. Fax: 506-532-5532. Distribution warehouse, Newmarket, Ont. Plant, Scoudouc Industrial Park, Scoudouc, N.B. Complete line of natural and pre-finished low maintenance windows, patio doors and entrances for new construction and renovation.

For.Rep., Waldron Sales Inc., Norwell, MA, U.S.A.

(Chmn.) L. H. Lockhart; (P.) G. W. McMullen; (V.P.Sales & Mktg.) G. Michael Copeland; (V.P.Mfg.) F. H. Copp; (V.P.Info Sys.) G. Paul Ferguson; (S.T.) L. E. Parrott. Annual Sales (E). Co. Size (E).⑤

★Lockhead Canada, Inc., 2421 Lancaster Rd., Ottawa, Ont. K1B 4L5. Tel. 613-738-4500. Fax: 613-738-4510. Telex: 053-3805. Subsidiary, Lockhead Corporation, Calabasas, CA, U.S.A. Defence products including, automatic test equipment, display and information systems, anti submarine warfare systems, surveillance and counter-measure systems, also air traffic control systems. Parent company, Lockhead Corporation.

(V.P.) L. A. Ashley; (Cont.) P. Bertrand; (Dir.Ops.) J. D. Beer; (Dir.Bus.Dev.) M. Bertelmann; (Dir.Contracts, Admin.) M. Whalen; (Proc.Mgr.) E. Zulinski. Annual Sales (N/R). Co. Size (E).⑤

★Lockwood Manufacturing Inc., 360 Brock St., Brantford, Ont. N3T 5N3. Tel. 519-756-2800. Fax: 519-756-1541. Plant, Newmarket, Ont. Baking pans, delivery trays, food handling equipment, etc. Brand, "Lockwood". Parent company, Bay-Lea Industries Limited, Newmarket, Ont.

(V.P. & G.M.) K. Lloyd; (V.P. & S.M.) R. O. Pollard; (Sup'r Pers.) Mrs. J. Mills; (Mfg.Mgr.) N. De Vuyst; (Cont.) M. Cuthbert. Annual Sales (D). Co. Size (D).⑤

Locweld Inc., 50 Iberville Ave., Candiac, Que. J5R 1J5. Tel. 514-659-9661. Fax: 514-444-3111. Telex: 055-62088. Associated company, Industries Locweld Inc., Montreal, Que. Transmission towers, hot dip galvanizing, custom metal work, threaded products, etc. Brand, "Locweld".

(P.) N. Perry; (V.P. & Supt.) E. Rahn; (V.P. & S.T.) M.J. Cyr; (Dir.Mktg.) P. J. Donaldson. Annual Sales (E). Co. Size (E).⑤

Loder-Sutherland, 606 Talbot St., Box 340, St. Thomas, Ont. N5P 3T9. Tel. 519-631-6825. Fax: 519-631-4526. Telex: 064-73574. Associate companies, Loder Collier Co. Ltd., Edmonton, Alta., The Thos. D. Murphy Company, Red Oak, Iowa, U.S.A. Art calendars for advertising. Brand, "The S-M Line". Parent company, 129014 Canada Inc.

(Dir.) D. Loder; (Dir.) K. Loder; (V.P.) D. Shewfelt. Annual Sales (D). Co. Size (C).⑤

★Loewen Mfg. Co. Ltd., Box 820, Altona, Man. R0G 0B0. Tel. 204-324-8621. Fax: 204-324-1288. Replacement parts for combines, combine feeder and riddle chains, cylinder bars, concaves, drill markers, elevator chains, chaffers, sprockets, wear bars.

(P.) L. Loewen; (G.M.) W. Loewen. Annual Sales (C). Co. Size (8).⑤

★Loewen Welding & Mfg. Ltd., 33655 Harris Rd., P.O. Box 66, Matsqui, B.C. VOX 1S0. Tel. 604-826-7844. Vacuum manure tankers, truck and trailer sludge pumpers, manure and sludge agitators, auger feed mixers, feeding wagons, manure spreaders, front end loader buckets, manure scraper blades, etc.

(P.) E. Loewen; (Gen.Supt.) W. Raiche; (Purch.) R. Loewen. Annual Sales (C). Co. Size (A).

Loewen Windows, P.O. Box 2260, Steinbach, Man. R0A 2A0. Tel. 204-326-6446. Toll Free: 800-665-4862. Fax: 204-326-5227. Branch offices, Mississauga, Ont., Chicago, IL, U.S.A. Plants, Saskatoon, Sask., Edmonton, Calgary, Alta. Window and door units. Brand, "Loewen".

(Chmn. & C.E.O.) P. Loewen; (P.) C. Loewen; (S.M.) V. Thiessen; (P.A.) B. Dyck; (Mfg.Mgr.) J. Kroeker; (Cont.) L. Plett; (Mktg.Mgr.) N. Sukkau. Annual Sales (E). Co. Size (F).⑤

Lofa-Sofa Inc., 4251 Richelieu, Montreal, Que. H4C 1A1. Tel. 514-935-3687. Fax: 514-935-3567. Futon furniture, convertible frames, covers, etc.

(P.) M. C. Wapen; (Plant Mgr.) W. Sullivan; (Admin.) M. Brown. Annual Sales (C). Co. Size (B).⑤

Lofthouse Brass Manufacturing Limited, 310 Hopkins St., P.O. Box 35, Whitby, Ont. L1N 5R7. Tel. 416-668-4951. Fax: 416-668-8523. Brass, copper and aluminum forgings.

(P.) Ms. M. I. Lofthouse; (V.P. & G.M.) R. J. Brimbecom; (S.M.) G. Gordon. Annual Sales (D). Co. Size (C).

Lofthouse Patterns Incorporated, Box 392, Oshawa, Ont. L1H 7L5. Tel. 416-725-3232. Fax: 416-725-1744. Wood, plastic models and metal patterns, checking and assembly fixtures.

(P.) J.T. Wilson. Co. Size (A).

★Loger Toys Ltd., 7 Worthington Dr., Brantford, Ont. N3T 5M8. Tel. 519-756-5258. Fax: 519-756-5400. Wood furniture for kindergarden, day-care centres, juvenile safety gates, commode chairs. Parent company, Loger Toys Ltd.

(P.) G. Loerch; (V.P.) E. Risk; (Off.Mgr.) Ms. C. Schneider. Annual Sales (C). Co. Size (B).⑤

★Logidisque Inc., 1225 Conde St., P.O. Box 10, Stn.'D', Montreal, Que. H3K 2E4. Tel. 514-933-2225. Toll Free:

800-363-6221. Fax: 514-933-2182. "Action Writer" french/english word processor, "Lawlib" french/english data base, "Mimi" french/english educational software, "Le Grammaire" french software, "Hugo" french spell-checker and grammar adviser, book publisher (technology, computer, science, fiction, school) and others.

(P.) L. Hebert; (Acct.) Ms. L. Tougas; (Mgr.) C. Raymond; (Editor) R. DesRoches; (R&D Mgr.) J. Lessard. Annual Sales (C). Co. Size (A).Ⓢ

- ★Logo Computer Systems Inc., [Les systèmes d'ordinateur Logo inc.], 3300 Cote Vertu Rd., Suite 201, Montreal, Que. H4R 2B7. Tel. 514-331-7090. Toll Free: 800-321-5646. Fax: 514-331-1380. Branch office, New York, NY. Associate, Logo Japan Kabushiki Kaisha, Tokyo, Japan. Implementation of the Logo programming language for microcomputers and education software, educational computer software books and printed materials. Trade marks; LogoWriter, LCSI Logo II, Phantom Fish Tank.

For.Reps., Computelec Data Systems, Victoria, Australia; Philips Data Systems, Vienna, Austria; E.P.I., Petit-Rechain, Belgium; IBM de Chile S.A.C., Santiago, Chile; IBM Costa Rica S.A., San Jose, Costa Rica; Koolun Erityispalvelu, Oy, Helsinki, Finland; Ergodata S.A., Athens, Greece; Apple Computer Sales Ltd., Dublin, Ireland; Siel S.A., Geneva, Switzerland; IBM Veneuela S.A., Caracas, Venezuela.

(P.) M. A. Quinn; (Dir.Res.) B. Silverman; (Dir. Documentation) Mrs. S. Chait; (Dir.Mktg.) Mrs. S. Fischer; (Dir.Software) M. Bergeron; (Chief Acct.) Mrs. J. Fenn. Annual Sales (C). Co. Size (B).Ⓢ

- ★Lombardo Mint Inc., 645 Longpre, Sherbrooke, Que. J1G 4X5. Tel. 819-569-9918. Fax: 819-569-9919. Medallions, tokens, jewellery, white metal castings.

(P.) O. N. Lombardo; (V.P.) J. G. Lombardo; (S.T.) Ms. M. Lombardo. Annual Sales (8). Co. Size (A).Ⓢ

- ★Lomex Inc., 9900-6e rue., Montreal, Que. H1C 1G2. Tel. 514-648-3000. Fax: 514-648-0597. Telex: 05-828744. Branch offices, St-Rosalie, Que., Navan, Ont. Meat, bone, feather and blood meal, tallow, etc. Brand, "Feed-Well".

(P.) A. Couture. Annual Sales (N/R). Co. Size (D).Ⓢ

Lomor Printers Ltd., 888 Lady Ellen Pl., Ottawa, Ont. K1Z 5L5. Tel. 613-728-1956.

(P.) M. B. Love; (S.T.) G. C.W. Love. Annual Sales (C). Co. Size (A).

London Business Forms, 100 Towerline Pl., London, Ont. N6T 2T1. Tel. 519-686-8722. Fax: 519-686-5701. Business forms, labels and tags, envelopes, flat and promotional printing.

(P.) D. Payne; (S.T.) N. Niro. Annual Sales (C). Co. Size (A).

London Free Press Printing Company Limited, P.O. Box 2280, London, Ont. N6A 4G1. Tel. 519-679-1111. Offices, St. Thomas, Woodstock, Chatham, Sarnia, Ont. Daily newspaper. Parent company, The Blackburn Group Inc.

(Chmn. & Publisher) M. M.G. Blackburn; (P. & Assoc. Publisher) J.E. Armitage. Annual Sales (E). Co. Size (F).

London Glass & Mirror Company Ltd., 679 York St., London, Ont. N5W 2S6. Tel. 519-432-8323. Mirrors, furniture and window glass, custom designs in mirror and glass, resilver mirrors.

(G.M.) F. Stewart. Annual Sales (B). Co. Size (A).

London Graphic Industries Inc., 496 Gilbert Ave., Toronto, Ont. M6E 4X5. Tel. 416-789-3201. Fax: 416-789-4452. Associate company, London Stamp & Stencil (Ont.) Ltd., Toronto, Ont. Rubber printing plates, box dies, photo engraving, package design, colour separation, micro polish linearscope.

(P.) A.J. London; (S.T.) N.J. London. Annual Sales (C). Co. Size (C).Ⓢ

- ★London Machinery Co. Ltd., 485 McCormick Blvd., P.O. Box 2605, London, Ont. N6A 4G9. Tel. 519-453-8880. Fax: 519-659-2306. Telex: 024-7113. Associates, T-W Truck Equipments Inc., Buffalo, NY, U.S.A. Transit mixers, hoisting and concrete machinery, snow plows. Brands, "London", "Arctic".

Foreign representatives throughout the world.

(P.) P.W.E. Hodgson; (G.M.) L. Magill. Annual Sales (D). Co. Size (E).Ⓢ

- ★London Mat Industries Limited, 635 Newbold St., Box 292, Stn. "B", London, Ont. N6A 4W1. Tel. 519-681-2980. Fax: 519-685-9318. Electric carpets for automatic doors. Brand, "London Mat".

(P.) H. Holm; (G.M.) J. Clare. Annual Sales (C). Co. Size (B).Ⓢ

London Mechanical Services Limited, 80 Midpark Rd., London, Ont. N6N 1B3. Tel. 519-686-3550. Fax: 519-686-4417. Electroplating, paint, electrocoating, and conveyor racks. Parent company, London Mechanical Services Limited.

(P.) D.K. Crocker; (S.) Mrs. M. L. Crocker; (Cont. & S.) Mrs. S. Perrins. Annual Sales (C). Co. Size (A).Ⓢ

London Metal Service Limited, The, 675 York St., London, Ont. N5W 2S6. Tel. 519-679-1770. Fax: 519-679-6010. Residential heating/air conditioning ductwork, air handling ventilation and chimney components.

(P.) W. L. Barnett; (V.P.) R. A. Barnett; (P.A. & Warehouse Mgr.) J. Baskey. Annual Sales (D). Co. Size (B).Ⓢ

London Oil Corporation (Canada) Ltd., 237 Labrosse Ave., Pointe Claire, Que. H9W 1H3. Tel. 514-694-2116. Telex: 05-823557. Marzipans, edible oils, food emulsifiers and bakers' sundries. Brands, "Caytin", "Rolloff", "Pan-Eze", "Viscotex", "Flo-Tone".

(P.) R. Woollard. Annual Sales (C). Co. Size (A).

London Precision Machine & Tool Ltd., 45 Enterprise Dr., London, Ont. N6N 1C1. Tel. 519-685-3000. Fax: 519-685-6448. Telex: 064-78585. Direct drive rec. screw injection units for plastic, remanufactured injection moulding machines, custom machine shop.

(P.) W. G. Redman; (V.P.) P.J. Janulek, C.I.M.; (Off. Mgr.) Ms. M. Dickson. Annual Sales (C). Co. Size (B).

London Rubber Stamp Co., Limited, 1594 Argyle St., Halifax, N.S. B3J 2B3. Tel. 902-423-7602. Fax: 902-429-9062. Branch office, Sackville, N.S. Metal and rubber stamps, Brands, "Crown", "Pullman", "Reese", "Imperial".

(P.) J.W. Courtney; (V.P.) J.D. Comeau; (T.) Mrs. M.A. Comeau. Annual Sales (8). Co. Size (A).Ⓢ

London Soap Company Limited, The, 3043 Osler St., London, Ont. N1V 1V4. Tel. 519-453-7474.

(P.) A.P. Soumalias; (V.P.) R.C. Cassan. Co. Size (N/R).

London Stair & Railing Co. Ltd., 355 Neptune Cres., London, Ont. N6M 1A9. Tel. 519-455-0704. Fax: 519-455-0720. Wooden curved stairs and railings, straight and "L" shape stairs.

(P.) J. DaSilva. Annual Sales (N/R). Co. Size (A).

London Stamp & Stencil Co. Ltd., 4375 Iberville St., Montreal, Que. H2H 2L7. Tel. 514-526-5532. Telex: 051-26366. Associated company, London Graphic Industries, Montreal, Que. Rubber printing and photopolymer dies, printing supplies, stamps, stencils, anilox and gravure engraving.

(P.) Mrs. G. London-Molson; (V.P.) M. Kerby. Co. Size (C).

- ★London Winery Limited, 560 Wharnccliffe Rd. S., London, Ont. N6J 2N5. Tel. 519-686-8431. Fax: 519-686-2829. Sales offices, Kingston, London (6), Toronto (2), Sarnia (2), Guelph, Hamilton (2), Thunder Bay (3), Peterborough, Huntsville, Ottawa, Windsor (2), North York, Orleans, St. Thomas, Glenheim, Ont. Table and dinner wines. Brands, "London Cream Sherry", "London Vermouths", etc.

(Exec.V.P.) A. N. Knowles, Sr.; (V.P.) W. D. McLean; (Prod'n Mgr.) J. Patience; (Dir.Sales) A. Neville Knowles, Jr.; (Bottling Supt.) K. Dodman; (Plant Eng.) J. O. Chessman. Annual Sales (D). Co. Size (D).Ⓢ

lOne Pine Publishing, 206 - 10426-81 Ave., Edmonton, Alta. T6E 1X5. Tel. 403-433-9333. Fax: 403-433-9646. Branch offices, Calgary, Alta., Vancouver, B.C. Trade books. Parent company, Lone Pine Media Production Ltd.

(P.) G. H. Kennedy; (Prod'n Mgr.) Ms. Y. Chan; (S.M.) Ms. V. Poon; (Compt.) Ms. M. Oien. Annual Sales (B). Co. Size (A).Ⓢ

Long Branch Foundry Ltd., 1062 Rangeview Rd., Mississauga, Ont. L5E 1H3. Tel. 416-274-7200. Fax: 416-274-1981. Associate, Kolfield Enterprises Ltd. Sand castings.

(P.) G. Kolter. Annual Sales (C). Co. Size (A).Ⓢ

Long Fertilizers Ltd., Clair, N.8. EOL 180. Tel. 506-992-2133. Fax: 506-992-3813. Fertilizers. Brand, "Long".

(P.) Y. Long, Ph.D.; (Plant Mgr.) A. Long. Annual Sales (C). Co. Size (A).

Long-Lok Canada, 446 Birchmount Rd., Unit C, Scarborough, Ont. M1K 1M6. Tel. 416-694-3351. Fax: 416-694-1869. Self-locking bolts, screws, studs, nuts, cotter pins and locking wire. Brands, "Long-Lok", "Polycap", "Dri-Loc", "Hot-Lok", "Scotch-Grip". Parent company, H. Paulin & Co. Limited.

(Mgr.) J. Jonsohn; (Plant Mgr.) R. Tracey. Annual Sales (C). Co. Size (B).Ⓢ

LONG MANUFACTURING LTD., 700 Kerr St., Oakville, Ont. L6K 3W5. Tel. 416-849-1200. Fax: 416-849-5862. Branch offices, Burlington, Ont., Rochester Hills, MI, U.S.A. Plants, Cambridge, Mississauga, Ont. Associates, Copar International Inc., Toyo Radiator, C. Itoh. Radiators, oil coolers, heat exchangers, air conditioning evaporators for cars, trucks, buses, agricultural, industrial and off-highway equipment. Brand, "Long".

(P. & C.E.O.) W. P. Nusbaum; (V.P.Mktg.) M. Moscone; (Sr.V.P.Ops.) C. Hallett; (V.P.Auto.Div.) F. J. Durand; (Plant Mgr.Cambridge) 8. Mallard; (V.P. & Plant Mgr.Mississauga) . Ernest Lyon; (V.P.Sales) D. Quinn; (Mktg.G.M.) D. Perry; (Admin.Asst.) Ms. C. P. Scheepers. Annual Sales (E). Co. Size (F).Ⓢ

Long Packaging, 32 Cranfield Rd., Toronto, Ont. M4B 3H4. Tel. 416-755-3354. Fax: 416-755-6122. Folding cartons and coaters of cardboard for blister and skin packaging.

(P.) C. Efford; (S.T.) J. Les Johnston; (V.P.Ops.) J. H. Pasquill; (S.M.) J. Clarke; (P.A.) G. Hoxford. Annual Sales (D). Co. Size (D).Ⓢ

Longdon Corporation, The, 20 Advance Rd., Toronto, Ont. M8Z 2T5. Tel. 416-234-8092. Toll Free: 800-263-5640. Fax: 416-234-8094. Protective sport equipment, surgical elastic stockings and belts.

(P.) O. Suleman; (V.P.) S.O. Suleman; (Cont.) N. Din. Annual Sales (C). Co. Size (B).Ⓢ

- ★Longford Equipment International Ltd., 41 Lamont Ave., Scarborough, Ont. M1S 1A8. Tel. 416-298-6622. Fax: 416-298-6627. Telex: 065-25106. Branch offices, Longford Equipment (U.S.), Plainfield, IL, Longford (U.S.), Glastonbury, CT, U.S.A. Associate, On Serts Systems Inc., Scarborough, Ont. Coupon inserters, card feeders, handling of almost any paper stock, folding machines, film wrappers, die punch and film banding machines.

For.Rep., Pack Britannic, Canvey Usland, Essex, England, Heat & Control Pty. Ltd., National Packaging Division, Ermington, N.S.W., Australia.

(Chmn.) J. A. Long; (P.) J. D. Long; (Prod'n Supv'r) G. Burella; (V.P.Fin.) R. A. Viegas; (P.A.) P. Yap; (V.P.Elect.) T. Cook. Annual Sales (D). Co. Size (C).Ⓢ

- ★Longhouse Fashions Inc., 3939 Grant St., Burnaby, B.C. V5C 3N4. Tel. 604-298-2512. Fax: 604-298-3262. Handknitted cardigans and pullovers, high fashion ladies' and men's knitwear. Brands, "Longhouse", "Roland Andres", "Bugaboo".

(P. & G.M.) W. Janak; (Mgr.) R. Janak. Annual Sales (B). Co. Size (A).

Longley Electric Co. Ltd., 45 East 4th Ave., Vancouver, B.C. V5T 1E9. Tel. 604-874-9101. Fax: 604-874-6988. Plant, Surrey, B.C. "Leco" exhaust fans and shutters, electric heaters, "Spacewise" printer stands.

(G.M.) J. C. Longley; (Plant Mgr.) D. Longley. Annual Sales (8). Co. Size (A).Ⓢ

- ★Longtin Electrical Corp., [Corporation Electrique Longtin], 159 Cousins Nord, St-Jean-Sur-Richelieu, Que. J3B 5T1. Tel. 514-347-3781. Toll Free: 800-363-1408. Fax: 514-347-9633. "Coro-Gard" coated electrical raceways system, "Tubelec" electrical metallic tubing and elbows, "Conlec" electro-galvanized steel threaded conduit and accessories, "Zinlec" hot-dipped galvanized steel threaded conduit and accessories, "Alec" aluminium threaded conduit and accessories, "Flexlec" aluminium flexible conduit, "Liquiflec" liquid-tight flexible conduit.

(P.) C. Lafontaine; (V.P.Mktg.) J.G. Belanger; (V.P.Sales) G. Neven; (Cont.) G. Poirier. Annual Sales (D). Co. Size (C).Ⓢ

- ★Longyear Canada Inc., 1111 Main St. W., P.O. Box 330, North Bay, Ont. P1B 8H6. Tel. 705-474-2800. Fax: 705-474-2373. Telex: 067-76194. Branch offices, Springdale, Nfld., Moncton, N.B., St. Leonard, Que., Concord, Stoney Creek, Timmins, Ont., Saskatoon, Sask., Richmond, B.C. Subsidiary, N. Morissette Canada Inc., Haileybury, Ont. Diamond drills, related equipment and supplies including diamond set bits. Brand, "Longyear". Parent company, Longyear Company, Salt Lake City, UT, U.S.A.

For. Reps.: Longyear Africa (Pty) Ltd., South Africa; Longyear (Australia) Pty. Ltd., Australia, New Zealand, Papua, Fiji Islands; Longyear De Centroamericana, Guatemala, El Salvador, Honduras, Nicaragua, Costa Rica, Panama, Canal Zone; Longyear France S.A., Benin, France, Israel, Italy, Morocco, Niger, Saudi Arabia; Longyear Deutschland GmbH, Austria, Denmark, West Germany, Switzerland, Yugoslavia, Finland, Greenland, Liechtenstein, Norway, Sweden, E. Germany; Longyear Iberica S.A., Spain, Portugal; Longyear Nederland B. V.,

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

Afghanistan, Albania, Angola, Bangladesh, Bhutan, Burundi, Crete, Bahrain Is., Belgium, Bulgaria, Cyprus, Czechoslovakia, Ethiopia, Gambia, Gibraltar, Greece, Hungary, India, Iran, Iraq, Jordan, Kuwait, Lebanon, Luxembourg, Maldives Is., N. Yemen, Malta, Mauritius, Netherlands, Nepal, Oman, Pakistan, Pemba, Poland Ec Republic, Gudico, S.A., Panama.

(P.) D. F. Chisholm; (V.P. & G.M.) R. J. McCarthy; (S.) J. M. Richardson; (P.A.) P. D. Mellow; (S.M.) A. Boissonneault; (Contract Drilling Div. Mgr.) L. Pascoli; (Sales & Mktg. Mgr.) P. Henderson; (Dir. Mktg.) G. G. Foster; (Plant Mgr.) K. Perrin; (C.F.O. & T.) R. A. Gushulak. Annual Sales (E). Co. Size (E).®

Lonnal Welding & Mfg. Ltd., P.O. Box 23, Bashaw, Alta. T0B 0H0. Tel. 403-372-3960. Metal benches, metal campground equipment, spiral staircase kits etc.

(P.) A. Gerth; (Sec.) L. Gerth; (Foreman) J. Geertsma. Annual Sales (A). Co. Size (A).

Lony G Ltd., 460 Richmond St. W., Toronto, Ont. M5V 1Y1. Tel. 416-368-4886. Ladies' coats and suits in leather and couture separates. Brands, "Lony G", "By Lony Gropper".

(P.) L. Gropper; (S.) I. Thornton; (P.A. & Plant Mgr.) T. Ireno. Annual Sales (C). Co. Size (C).

Loomweave Division of Joseph Group of Companies Inc., 6250 Hutchison St., Montreal, Que. H2V 4C3. Tel. 514-277-3161. Fax: 514-270-7108. Telex: 05-24874. Branch office, 435 Beaubien W., Montreal, Que. Associate, Colonial Jute Products, Montreal, Que. Weavers of drapery and fabrics for vertical blinds, upholstery.

(P.) M. Joseph; (G.M.) R. Vittoratos. Annual Sales (C). Co. Size (A).®

L'Orafo Inc. - 18 Karat, 71 McCaul St., Toronto, Ont. M5T 2X1. Tel. 416-593-1648. 18 Karat-Fine jewels, precision crafted. Parent company, L'Orafo Inc.

(Partner) M. Giannetti; (Partner) D. Giannetti. Annual Sales (B). Co. Size (A).®

Loran's Welding Ltd., P.O. Box 2605, 3458 Victoria Dr., Smithers, B.C. V0J 2N0. Tel. 604-847-3428. Fax: 604-847-5645. Pick-up truck boxes, trailer racks, replacement parts for logging and mining equipment.

(P.) L. G. McKay; (S.) Mrs. B. A. McKay. Annual Sales (C). Co. Size (A).®

Lord, David, Limitée, 905 Route 344, C.P. 3310, L'Assomption, Que. J0K 1G0. Tel. 514-589-2263. Fax: 514-589-3371. Plants, St. Jean, L'Assomption, Que. Canned vegetables. Brands, "Ideal", "Royal Rose", "Lachine", "d'Albray". Parent company, Managex Inc., L'Assomption, Que.

(P.) J. Tourillon; (G.M.) L. Tourillon; (V.P. Fin. & Admin.) J. Levac; (V.P. Sales & Mktg.) P. Ditata; (Plant Mgr.) R. Bessette; (Plant Mgr. St. Jean) G. Pauzé. Annual Sales (D). Co. Size (E).®

★ Lord & Burnham Inc., 325 Welland Ave., P.O. Box 428, St. Catharines, Ont. L2R 6V9. Tel. 416-685-6573. Telex: 061-5210. Branch office, Toronto, Ont. Glass enclosures, skylites, barrel vault structures, architectural sloped glazing. Brands, "Sunlyt", "SC", "Integrated", "Air Seal".

(P.) K. C. Olsen; (V.P. Fin.) B. Clements; (S.M.) V. Walters. Annual Sales (D). Co. Size (8).®

Lord & Cie, Div. of The Group Canam Manac Inc., 4700 Iberville St., Montreal, Que. H2H 2M2. Tel. 514-527-3111. Fax: 514-527-1567. Structural steelwork.

(G.M.) M. Letellier; (T.) Mrs. A. Quirion; (Dir. Purch.) A. Goupil; (S.M.) J. Bigaouette; (Chief Eng.) R. Vincent. Annual Sales (D). Co. Size (D).®

Lorentz Woodworking Limited, 411 Albert St., P.O. Box 631, Stratford, Ont. N5A 6V6. Tel. 519-273-1503. Fax: 519-273-1515. Wood components for decorative lighting and furniture industries, office and desk accessories, wood gift items, wood finishing and assembly, dimension stock and Queen Anne legs.

(P.) W.D. Lorentz; (Off. Mgr.) Mrs. C. Lorentz; (Plant Mgr.) D.K. Campbell. Annual Sales (B). Co. Size (A).

Lorenz Upholstering Ltd., 2245 Theodore, Montreal, Que. H1V 3C2. Tel. 514-255-3651. Upholstered furniture, sofas, chairs, bed frames, etc.

(P.) J. Fischer; (V.P.) G. Fischer; (S.T.) Ms. C. Fischer; (Int. Designer) Ms. L. Fischer. Annual Sales (C). Co. Size (A).

Lorenz & Son Manufacturing Co. Ltd., Bldg. No. 7, Northam Industrial Park, P.O. Box 1002, Cobourg, Ont. K9A 4W4. Tel. 416-372-2249. Toll Free: 800-263-1942. Fax: 416-372-4456. Pipe tube and hose couplings, clamps, custom machinery fabricating. Brand, "Lorenz".

(P.) E.W. Lorenz; (S.M.) P. Lorenz. Annual Sales (B). Co. Size (A).®

★ Lorenzo Industries Inc., 7800 Notre Dame ouest, Montreal, Que. H4C 3K4. Tel. 514-367-1881. Toll Free: (416, 418, 506, 514, 519, 613, 705, 807, 819, 902) 800-361-5275. (204, 306, 403, 709, U.S.A.) 800-361-3210. Fax: 514-366-0755. Telex: 055-66172. Promotional and luxury vanities and cabinets, also marble and onyx vanity tops. Brands, "Cam-Lock", "CS System".

(P.) L. Singer; (Prod'n Mgr.) B. Fusco; (Purch.) Ms. D. Tite. Annual Sales (D). Co. Size (8).

Lori Ann Mfg. Inc., 225 Chabanel St. W., Suite 1000, Montreal, Que. H2N 2C9. Tel. 514-384-3960. Toll Free: 800-361-4799. Fax: 514-387-9716. Branch office, Toronto, Ont. "Lori Ann" and "Lori Ann Petite" ladies' daywear, "8enee" evening wear. Parent company, Algo Industries, Montreal, Que.

(P.) E. Wiltzer; (V.P.) A. Wiltzer; (V.P.) V. Perron; (Cont.) J. Wiltzer; (Purch. Mgr.) J. Sostak. Annual Sales (D). Co. Size (C).®

Loris Shoe Manufacturing Company, 99 River St., Toronto, Ont. M5A 3P4. Tel. 416-366-7046.

(Prop.) J. Danich; (G.M.) M. H. Danich; (S.M.) T. Danich. Co. Size (A).

★ Lorlea Architectural Systems, 456 Albert St., Strathroy, Ont. N7G 1W7. Tel. 519-245-0660. Fax: 519-245-3217. Sales office, Oakville, Ont. Quality architectural aluminum products, windows, entrances, sliding fronts, curtain walls, skylights, sloped glazing. Parent company, Jannock Ltd.

(V.P. & G.M.) S. Stadnyer; (V.P.) J. Vander Velden; (Sales) D.R. Pettigrew; (Mgr. R&D) J. Van Kampen. Annual Sales (D). Co. Size (D).®

Lortie, J.E., Co., Limited, 3160 de Rouen, Montreal, Que. H1W 1K7. Tel. 514-522-6038. Toll Free: (418, 506, 514, 819, 902) 800-361-4583. Fax: 514-521-7138. Leather and canvas goods, industrial fall arrest equipment. Brand, "Jelco".

(P. & S.M.) M. Lortie; (V.P. & P.A.) M. Lamothe; (Plant Mgr.) G. Seguin. Annual Sales (C). Co. Size (B).®

Lo's Foods Limited, 3015 Kennedy Rd., Suite 4, Scarborough, Ont. M1V 1E7. Tel. 416-291-0322. Fax: 416-291-0114. Processed chinese fish and shrimp balls, dumplings, and egg rolls.

(P. & Dir.) S. Wong; (Gen. Prod'n Mgr.) P. Lo. Annual Sales (C). Co. Size (A).®

★ Lotek Engineering Inc., 34 Berczy St., Aurora, Ont. L4G 4J9. Tel. 416-727-0181. Fax: 416-727-0764. Telemetry, electronic design and engineering, wildlife tracking and research equipment, radio frequency data communicators, tracking equipment, environmental monitoring equipment, temperature and industrial process monitoring equipment.

(P.) J. Lotimer; (V.P. Tech.) P. Anson; (G.M.) S. Strathearn; (Fin. Off.) R. Deans; (Mktg. Mgr.) J. Vanden Elzen; (V.P.) R. J. Batten. Annual Sales (C). Co. Size (A).®

★ Louis Interiors Inc., 120 Orfus Rd., Toronto, Ont. M6A 1L9. Tel. 416-785-9909. Fax: 416-785-0301. Household and commercial upholstered furniture. Parent company, Eva Holdings.

(P.) L. Muller; (G.M.) B. Muller. Annual Sales (C). Co. Size (B).®

† Lounsbery Foods Limited, 11 Wiltshire Ave., Toronto, Ont. M6N 2V7. Tel. 416-656-6330. Subsidiary, Cedarvale Food Products. Horseradish, mint sauce, seafood cocktail sauce, tomato based salad dressing. Brands, "Lounsbery Regular", "Lounsbery Extra Hot", "Cedarvale Regular", "Cedarvale Creamed Extra Hot".

(V.P.) D. Higgins; (V.P.) T. Higgins. Annual Sales (C). Co. Size (A).®

★ Lovat Tunnel Equipment Inc., 441 Carlingview Dr., Rexdale, Ont. M9W 5G7. Tel. 416-675-3293. Fax: 416-675-6702. Telex: 06-989167. Earth tunnelling equipment, "Lovat" tunnel boring machines.

(V.P.) R.P. Lovat; (G.M.) J. Vieira. Annual Sales (D). Co. Size (C).®

★ Love Brothers Limited, Fine Foods, 50 Carroll St., Toronto, Ont. M4M 3G4. Tel. 416-461-0241. Cake decorating supplies including paste colour and flavour, wedding cake decorations, sugar lay-ons, edible sugar roses, and sugar-free cake decorations.

(P.) S.A. Martin; (Off. Mgr.) R. Watson. Annual Sales (B). Co. Size (A).®

Love Enterprises, 2nd Floor, 288 Princess St., Winnipeg, Man. R3B 1M3. Tel. 204-947-0383. Toll Free: 800-665-0560. Fax: 204-957-5394. Plastic wedding cake pillars, ornaments, etc. Brand, "Bush". Trade Mark, The Love Look. Parent company, Grusko Distributors Inc., Winnipeg, Man.

(P.) D. Grusko. Annual Sales (C). Co. Size (A).®

Love Feeds Ltd., 3672 - 60 Ave. S.E., Calgary, Alta. T2C 2C7. Tel. 403-279-2410. Fax: 403-279-8383. Feed supplements for cattle, swine, sheep, vitamin trace-mineral premixes for livestock, trace-mineral brokerage. Brands, "Love's", "Later's", "Swine Tech". Parent company, J.E. Love & Sons Ltd., Calgary, Alta.

(P.) M.E. Love; (V.P.) D. McKerracher. Annual Sales (C). Co. Size (A).®

Love Printing Service Limited, 5977 Hazeldean Rd., Stittsville, Ont. K0A 3G0. Tel. 613-831-5683. General printing.

(P.) I. McJannet; (V.P.) K. McJannet; (S.M.) T. Smith; (P.A. & Plant Mgr.) L. Sunstrum. Annual Sales (D). Co. Size (D).

Lovell Litho & Publications Inc., 423 St. Nicholas St., Montreal, Que. H2Y 2P4. Tel. 514-849-2321. Fax: 514-549-6518. Branch office, Toronto, Ont. Printers and publishers of "Plasdex" indexes, "City Directory", "Red Book", "Criss-Cross", etc.

(P.) J.P. Lovell; (V.P.) Miss R.L. Lovell; (S.) S. Lovell. Annual Sales (C). Co. Size (B).®

Lov'lee Made Lingerie Inc., [Lingerie Lov'lee Made Inc.], 7755 St. Lawrence Blvd., Montreal, Que. H2R 1X1. Tel. 514-271-2451. Fax: 514-271-4054. Branch offices, Halifax, N.S., Ottawa, Toronto, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Ladies' sleepwear, daywear and loungewear, lingerie.

(P.) K. David; (Prod'n Mgr.) G. Kevorkian; (V.P.) Ms. K. David; (P.A.) Ms. H. David. Annual Sales (C). Co. Size (D).®

Lowe-Martin Company Inc., 363 Coventry Rd., P.O. Box 9702, Ottawa, Ont. K1G 4E9. Tel. 613-741-0962. Fax: 613-741-2144. Commercial printers, index tabs. Brand, "LM".

(P.) D. Griffin; (G.M.) R. Grey; (Compt.) Ms. T. Griffin. Annual Sales (D). Co. Size (C).®

Lowe Valve Ltd., 3480 McNicoll Ave., Unit 22, Scarborough, Ont. M1V 5AB. Tel. 416-291-0155. Fax: 416-291-4241. Plant, Nisku, Alta. "Lowe" quarter turn rotary wedge action valve. Parent company, Ocelot Industries Ltd.

(P.) J. R. Prendergast; (P.A.) Mrs. G. Yorke; (Plant Mgr.) J. Baraczka. Annual Sales (B). Co. Size (A).®

Lowe's Food Products Ltd., 2 Denison Rd. W., Weston, Ont. M9N 1C1. Tel. 416-241-3584. Fax: 416-241-3584. Wedding ornaments, king bases, food mixes, clours and flavours. Parent company, Lowe's Food Products Limited.

(P.) B. Lowe. Annual Sales (8). Co. Size (A).®

Lowry Textile Co., 628 Monmouth Rd., 2nd Flr., Box 2023, Windsor, Ont. N8Y 4R5. Tel. 519-973-1115. Fax: 519-973-5516. Jute and cotton bags, aprons, advertising and welders caps, textile specialties to order.

(P.) G. W. Mooney; (V.P.) W. Mooney. Annual Sales (B). Co. Size (A).®

Lu'Bel Industries Ltd., [Les Industries Lu'Bel Limitée], 7390 - 7th Ave., Laval ouest, Que. H7R 2Z9. Tel. 514-627-7565. Fax: 514-627-7565. Men's shirts, pyjamas and boxer shorts. Brands, "Pier-Marc", "Good-Night", "Marathon".

(P. & S.M.) G. Cloutier; (Plant Mgr.) J.M. Lafontaine. Annual Sales (8). Co. Size (E).

Lubrizol Canada Limited, 5800 Thorold Stone Rd., P. O. Box 598, Niagara Falls, Ont. L2E 6V2. Tel. 416-358-5778. Fax: 416-358-0253. Telex: 061-5174. Sales office, Oakville, Ont. Chemical additives for fuels and lubricants, protective automobile undercoatings, ore flotation agents. Brands, "Lubrizol", "Anglamol", "Flotezol". Parent company, The Lubrizol Corp., Cleveland, OH, U.S.A.

(G.M. & V.P. Mfg.) R. T. Sorley; (V.P. Fin.) R. W. Allan; (V.P. Sales) C. F.W. Stockhausen. Annual Sales (E). Co. Size (C).®

Lucas Aerospace Inc. Control Systems Division, 5595 Royalmount Avenue, Montreal, Que. H4P 1J9.

(V.P. & G.M.) S.R. Woodland; (Mgr. Cust. Serv.) N.D. Jackson; (Mgr. Fin. & Admin.) J.S. DiStasio.

★ Lucas Aerospace Inc., Microwave Technologies Division, 3135 Universal Dr., Mississauga, Ont. L4X 2E7. Tel. 416-625-4605. Fax: 416-625-4274. Telex: 06-960406. Microwave active and passive components, sub-systems and systems for communications, radar electronic warfare and military markets. Parent company, Lucas Industries Plc.

(V.P. Engr'g) J. Miller. Annual Sales (D). Co. Size (C).®

Lucas Fluid Power, 351 Steelcase Rd. W., Markham, Ont. L3R 4H9. Tel. 416-475-8770. Fax: 416-475-8045. Branch offices, Dartmouth, N.S., St-Laurent, Que., Whitby, Markham, Mississauga, Stoney Creek, Cambridge, Ont., Winnipeg, Man., Regina, Saskatoon, Sask.,

- Edmonton, Calgary, Alta., Richmond, Prince George, B.C. Hydraulic power units and systems. Parent company, Lucas Industries Canada Limited.
(Mgr.) P. Anderton. Annual Sales (E). Co. Size (D).^⑤
- Lucas Industries Canada Limited, (Industries Lucas du Canada Limitée.), 30 East Wilmot St., Richmond Hill, Ont. L4B 1A4. Tel. 416-731-5100. Fax: 416-881-7302. Telex: 06-966552. Fluid Power Division Branches, Winnipeg, Man., Vancouver, B.C. Warehouses, Dartmouth, N.S., Montreal, Que., Cambridge, Stoney Creek, Ont., Saskatoon, Regina, Sask., Edmonton, Calgary, Alta., Prince George, B.C. Plants, Automotive Equipment Div., Richmond Hill, Fluid Power Division, Markham, Ont. Associates, Lucas Aerospace Inc., LHA Products Canada Ltd., Cole Motion Inc., Lucker Fluid Power Inc. Ignition wire sets for automobiles, hydraulic power units. Parent company, Lucas Industries plc., Birmingham, England.
(Chmn.) L.L. Buckley; (V.P. Automotive Equip. Div.) C. B. Walker; (V.P. Fluid Power Div.) P.R. Anderton. Annual Sales (E). Co. Size (E).^⑥
- Lucerne Foods Ltd., 11135-151 St., Edmonton, Alta. T5M 1X3. Tel. 403-451-0817. Fax: 403-452-0794. Milk, yogurt and cottage cheese. Brand, "Lucerne". Parent company, Canada Safeway Ltd., Calgary, Alta.
(Mgr.) E. Kells. Co. Size (C).
- Lucien Custom Woodwork Ltd., 48B Kensington St., Winnipeg, Man. R3J 1J9. Tel. 204-837-6441. Fax: 204-888-6183. Plant, 477 Century, Winnipeg, Man. Store fixtures, beauty shop furniture, custom woodwork and mill-work products.
(P.) L. Casagrande. Annual Sales (B). Co. Size (A).^⑤
- ★Lucky Strike Bait Works Ltd., R.R.#3, 2287 Whittington Dr., Peterborough, Ont. K9J 6X4. Tel. 705-743-3849. Fax: 705-743-4043. Fishing tackle, landing nets, etc. Brand, "Lucky Strike".
For Reps., Doc Johnson, Elgin IL, Jim Case Marketing, Watertown, NY, U.S.A.
(P.) W. J. Edgar; (G.M.) K. Rhodes; (T.) Mrs. C. Edgar; (S.) Ms. M. Rhodes. Annual Sales (C). Co. Size (B).^⑥
- ★Luff Industries Ltd., 3528 - 80th Ave. S.E., Calgary, Alta. T2C 1J3. Tel. 403-279-3555. Fax: 403-279-5709. Subsidiary, Fasoli Manufacturing Ltd., Calgary, Alta. Conveyor components including rollers, idlers and pulleys, also steel fabrications such as vessels, flare stacks, skid packages, custom metal fabrication, etc.
(P.) L. Fasoli; (Sales Rep.) P. Arnold; (Cont.) R. Gerlein; (P.A.) B. Nitschmann. Annual Sales (C). Co. Size (B).^⑥
- Lufkin Industries Canada Ltd., 1107 - B A St., P.O. Box 240, Nisku, Alta. T0C 2G0. Tel. 403-955-7566. Fax: 403-955-3359. Branch office, Calgary, Alta. "Lufkin" pumping units used in oil production. Parent company, Lufkin Industries Inc., Lufkin, TX, U.S.A.
(G.M.) N. Goshko; (Div. S.M.) L. Ruzicki; (Prod'n Mgr.) J. Ronald Hyland. Annual Sales (D). Co. Size (B).
- Luigi Division of Majestic Industries (Canada) Ltd., 160 St. Viateur St. E., Montreal, Que. H2T 1B3. Tel. 514-727-2000. Toll Free: 800-361-0385. Fax: 514-727-2727. Telex: 055-60952. Men's knitted and woven shirts, "Residence" pajamas, sleepwear. Brands, "Duo", "International Trading", "Warrendale". Parent company, Majestic Industries (Canada) Ltd., Montreal, Que.
(S.M.) N. Tepper. Co. Size (E).
- Luke's Carpentry Shop, 127 Morris St., Guelph, Ont. N1E 5M6. Tel. 519-821-4566. Fax: 519-821-1491. Custom millwork for schools, churches, commercial, kitchen cupboards and vanities, residential wall units, custom furniture renovations. Parent company, Colomar Holdings Limited.
(Mgr.) B. Faurin; (S.T.) Mrs. M. Scapin. Annual Sales (B). Co. Size (A).^⑤
- Lukian Plastics Closures Ltd., 2250 South Service Rd., Oakville, Ont. L6L 5J9. Tel. 416-827-8600. Fax: 416-827-8612. Plants, Pointe Claire, Que., Toronto, Ont. Associate, Lukian Closures (Quebec) Ltd., Pointe Claire, Que. Closures and bottle caps.
(P.) W. Lukian; (V.P.) J. Lukian. Annual Sales (D). Co. Size (B).^⑥
- Lullabies of London, 190 Wortley Rd., Box 70, London, Ont. N6A 4V3. Tel. 519-432-2671. Branch plant, Mount Brydges, Ont. Washable and non-washable slippers, sandals. Brands, "Dearfoams", "Man-A-Bouts", "Dunk-ums", "Little Lullabies", etc.
(P.) G. S. Neilson; (Exec.V.P.) J. Perivolaris; (V.P. Mktg. & Sales) B. Hollingsworth; (Dir. Prod'n & Purch.) J. Cassidy; (Prod'n Mgr.) K. Smith; (Mat'ls Mgr.) P. Brown; (Plant Mgr.) J. Watson; (S.M.) R. Travers. Annual Sales (D). Co. Size (E).^⑤
- ★Lulumco Inc., 79 St. Alphonse, P.O. Box 370, Luceville, Que. G0K 1E0. Tel. 418-739-4881. Fax: 418-739-3962. Lumber, spruce chips, sawdust and bulk shavings, pickets and fence. Brand, "Lulumco".
(P. & G.M.) J. M. St. Laurent; (V.P.) J. Boudreau; (S.T.) A. Fougere; (Forest Eng.) C. Turcotte. Annual Sales (D). Co. Size (D).^⑥
- ★LUMACELL INC., DIV. OF SQUARE D CO., 120 Nashdene Rd., Scarborough, Ont. M1V 2V2. Tel. 416-292-9782. Toll Free: (416, 519, 613, 705, 807) 800-268-5686. Fax: 416-299-0024. Telex: 06-525471. Branch offices, Airdrie, Spruce Grove, Alta. Plant, Lachine, Que. Subsidiary, Dynatron Controls Inc., Ville d'Anjou, Que. Emergency lighting, AC and DC power supplies, "Lumacell" control systems. Parent company, Square D Company, Palatine, IL, U.S.A.
(P.) D.J. Rycroft; (Cont.) G. MacKay; (Mktg. Mgr.) B. Steinberg; (Chief Eng.) M. Showleh; (Ops. Mgr.) Ms. T. Smee. Annual Sales (D). Co. Size (D).^⑥
- Lumar Ideal 1981 Inc., 1280 est, rue Ontario, Montreal, Que. H2L 1R6. Tel. 514-527-B504. Fax: 514-521-9589. Electric meat tenderizer.
(P.) J. Claude Faucher; (V.P.) B. Faucher. Annual Sales (B). Co. Size (A).
- Lumec Incorporated, 618 Cure Boivin Blvd., Boisbriand, Que. J7G 2A7. Tel. 514-430-7040. Fax: 514-430-1453. Telex: 05-835591. Floodlights, poles, steel and aluminum. Parent company, Thomas Industries Inc., Louisville, KY, U.S.A.
(P.) R. Vachon; (V.P.) A. Poudrette; (Cont.) J. Claude Chappelaine; (Mgr.) R. Lamotagne; (Mgr.) M. Cayouette. Annual Sales (D). Co. Size (D).
- Luminaire Gore Ltée., See Gore Lamp and Shade Company Ltd.
- ★Lumiray Corp., 101 West Dr., Brampton, Ont. L6T 2J6. Tel. 416-457-9300. Fax: 416-454-8144. Branch office, Montreal, Que. Lamp shades and portable lamps, wire products, glass and ceramic decorating, metal painting. Brands, "Heritage", "Lumiray".
(G.M.) H.C. Nathan. Annual Sales (D). Co. Size (C).^⑤
- Lumitrol Ltd., 253 Merton St., Toronto, Ont. M4S 1A7. Tel. 416-485-4817. Fax: 416-485-4B26. Theatre and T.V. studio wiring devices including patch panels pig tail junction boxes, power extension cables, control cable assemblies, safety chains for spotlights, multiplex remote control dimmers.
(P.) B. Whitehead, P. Eng.; (V.P.) Ms. B. Alderson. Annual Sales (B). Co. Size (A).
- ★Lumonics Inc., 105 Schneider Rd., Kanata, Ont. K2K 1Y3. Tel. 613-592-1460. Fax: 613-592-5706. Telex: 053-4503. Plants, Rugby, England, Camarillo, CA, Eden Prairie, MI, U.S.A. "Lumonics" lasers using carbon dioxide, carbon monoxide, hydrogen fluoride, deuterium fluoride, nitrous oxide and eximer laser gases, solid state lasers and systems for manufacturing "LaserMark" used for product code dating, identifying, etc. Parent company, Sumitomo Heavy Industries, Ltd., Tokyo, Japan.
(P. & C.E.O.) J. Hugh MacDiarmid; (P. Laser Prod. Div.) D. J. James. Annual Sales (E). Co. Size (F).^⑥
- ★Lund Crafts Co. Ltd., [La Compagnie D'Artisanat Lund Ltée], 109 Dean St., P.O. Box 4, Cowansville, Que. J2K 3H1. Tel. 514-263-4222. Fax: 514-263-4731. Hand silk screened table linens, murals, calendars, tea towels, aprons, oven mitts, tote bags. Brands, "Lund", "Lundesign".
(P.) Mrs. R. Kijowski. Annual Sales (B). Co. Size (A).^⑤
- ★Lund-Larson Boats Canada Ltd., 92 Townline Rd., Box 2080, Steinbach, Man. R0A 2A0. Tel. 204-326-4431. Fax: 204-326-2B73. Aluminum fish boats. Brand, "Lund". Parent company, Lund American, Inc., New York Mills, MN, U.S.A.
(P.) R. Peterson; (V.P. Cont.) G. Teranishi; (Dir. Sales & Mktg.) D. Wilson; (P.A.) P. G. Laidlaw; (Plant Mgr.) J. Kroeker. Annual Sales (D). Co. Size (C).^⑤
- Lundia (1982) Limited, 209 Minets Point Rd., Barrie, Ont. L4N 4C2. Tel. 705-721-7655. Fax: 705-721-8666. Wooden shelving. Brands, "Lundia Storage", "Lundia Regal", "Lundia Fullspace", "Lundia Cabinets", "Lundia Jubilee".
(P.) B. Thomson; (V.P.) R. Clinken; (G.M.) R.J. Houser; (P.A.) W. McCarrell. Annual Sales (C). Co. Size (A).^⑥
- Lundrigans-Comstock Limited, P.O. Box 2002, 1 Riverside Dr., Corner Brook, Nfld. A2H 6J5. Tel. 709-637-1000. Fax: 709-634-7065. Plants, Corner Brook, St. John's, Stephenville, Nfld. Ready mixed and pre-cast and pre-stressed concrete products; See also listings of Atlantic Design Homes and Atlantic Gypsum.
(Chmn.) A. R. Lundrigan; (P. & C.E.O.) G.S. Bennett; (Sr.V.P.) R. J. Wilson; (Plant Mgr.) R. Hoddinott; (Plant Mgr.) R. Lewis; (Plant Mgr.) A. Ellsworth; (Plant Mgr.) E. Squires. Annual Sales (G). Co. Size (G).^⑥
- Lundy Fence Division, Ivaco Inc., 1900 Gage Crt., Mississauga, Ont. L5A 1S1. Tel. 416-671-4694. Toll Free: (416) 800-387-4875, (519, 613, 705) 800-387-3422. Fax: 416-671-1648. Telex: 06-983570. Branch offices, Ottawa, North Bay, Ont. Plant, Chambly, Que. Wire fencing, welded mesh and fabricated wire products. Brands, "Lundy Lucky Tie", "Lundy Link" vinyl chain link fabric. Parent company, Ivaco Inc., Montreal, Que.
(Mgr.) T. J. Flatley; (G.M.) A. Vachon. Annual Sales (D). Co. Size (D).^⑥
- Lunenburg Division National Sea Products Limited, Battery Point, P.O. Box 910, Lunenburg, N.S. B0J 2C0. Tel. 902-634-8811. Fax: 902-634-8811. Telex: 019-21552. Sales office, Montreal, Que., Toronto, Ont., Edmonton, Alta., Vancouver, B.C. Fresh, frozen, smoked and precooked fish, fish meal. Brands, "High Liner", "Sea Fresh". Parent company, National Sea Products Limited, Halifax, N.S.
(G.M.) P.W. Snow. Annual Sales (F). Co. Size (F).^⑤
- Lunenburg Industrial Foundry & Engineering Limited, 53 Falkland St., P.O. Box 1240, Lunenburg, N.S. B0J 2C0. Tel. 902-634-8827. Fax: 902-634-8886. Plants, 53 Falkland St., 2 Montague St., Lunenburg, N.S. Subsidiary, Lunenburg Marine Railway Co. Ltd. Affiliate, Lunenburg Foundry Garage Co. Ltd. Mechanical equipment for the fishing industry, warm air heating and air conditioning, marine hardware. Brands, "Lunenburg", "Atlantic", "Senator", "Bluenose". Registered trade mark, LIFE.
(P.) J.J. Kinley, P. Eng; (G.M.) L.E. Eisenhauer; (Mgr. Engine Sales & Serv.) R. Buffet; (R. & D.) P.J. Kinley; (Mgr. Heating Dept.) J. Rafuse; (Supt.) D. F. Allen. Annual Sales (C). Co. Size (C).^⑥
- ★Lunkenheimer Tubecraft Canada Ltd., 488 Carlingview Dr., Etobicoke, Ont. M9W 6M8. Tel. 416-674-B880. Fax: 416-674-B677. Telex: 06-989313. Branch office, New Westminster, B.C. Cast and forged steel, iron and bronze, gate, globe and check valves plus butterfly valves and controls. Brand, "Lunkenheimer Canada".
(P. & C.E.O.) L. Calder; (V.P. Fin.) R. Willis; (Nat. S.M.) J. T. Boasman. Annual Sales (D). Co. Size (B).^⑥
- Lunn, G.J., Inc., 106 Elmslie St., LaSalle, Que. H8R 1V6. Tel. 514-366-5070. Fax: 514-366-5077. Metal goods, tools and dies, general machining, stamping, bottle openers. Brand, "Lunn".
(Dir.) A. Morris; (Dir.) W. Lukian. Annual Sales (C). Co. Size (A).
- Lupes Caps Ltd., 6908 - 82 Ave., Edmonton, Alta. T6B 0E7. Tel. 403-469-5856. Fax: 403-466-4986. Flop, peak and chef caps, bingo and barbecue aprons, numbered ski bibs, skiing gate flags, etc.
(P.) E. Lupul. Annual Sales (B). Co. Size (A).
- Luray Gems Limited, 2009 Danforth Ave., Toronto, Ont. M4C 1J7. Tel. 416-690-2319. Toll Free: (416, 519, 613, 705, 807) 800-268-4413, (204, 306, 403, 418, 506, 514, 604, 709, 819, 902) 800-268-4448. Gold jewellery, diamond and coloured stone rings. Brands, "Luray", "Bluebird".
(P.) T. Reg Smith; (V.P.) J. R. Waller. Annual Sales (C). Co. Size (A).^⑤
- Lussier, Roch., Enrg., 6394 St. Lawrence Blvd., Montreal, Que. H2S 3C4. Tel. 514-277-3195. Canvas bags, awnings, canopies, tarpaulins, flags, also tent repairs.
(Prop.) G. Auclair. Co. Size (A).
- Lustre Artcraft de Montreal Ltée., See Artcraft of Montreal Ltd.
- Lutcher's Sports & Mfg., Ltd., 21 First Ave., Yorkton, Sask. S3N 1J3. Tel. 306-783-4679. Fax: 306-782-3030. Leather gun cases, rifle slings, ammunition belts, canvas bags, baseball bases, boat covers.
(G.M.) N. Lutcher. Annual Sales (B). Co. Size (A).^⑤
- Lutfy Ltd., 825 Rue Deslauriers St., St. Laurent, Que. H4N 1X4. Tel. 514-336-2410. Fax: 514-745-1051. Branch plants, St. Georges de Beauce, Beauceville East, Que. Ladies' misses' and children's sleepwear. Brands, "Clipper", "Stork Club", "Nocturne", "Bob'n Jerry".
(P.) J. Lutfy; (V.P. & S.T.) P. Lutfy; (V.P. & S.M.) G. Lutfy. Co. Size (E).
- Luxfer Studios Ltd., 8481 Keele St., Unit 6, Concord, Ont. L4K 1Z7. Tel. 416-669-4244. Stained and leaded glass.
(P.) R. Vanderboor; (G.M.) Mrs. T. Berkhuizen. Annual Sales (B). Co. Size (A).^⑤

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

Luxo Lamp Ltd., [Les Lampes Luxo Ltée.], 30 Place Sicard, Ste. Therese, Que. J7E 3X6. Tel. 514-435-1971. Toll Free: (416, 418, 506, 514, 519, 613, 705, 709, 807, 819, 902) 800-361-3993. Telex: 05-835534. Subsidiary, Sverige Inc. Lighting fixtures, lamps. Brands, "Medilux", "Decorlux".

(P.) E. Connors; (Nat.S.M.) L. Satov. Annual Sales (D). Co. Size (C).

★Luzcan Inc., 194-11th St., St. Pierre de Broughton, Que. G0N 1T0. Tel. 418-427-3340. Fax: 418-427-3275. Subsidiaries, Benmic Inc., Luzenac America, Canfield, OH, U.S.A. Talc powder, soapstone blocks, crayons, carving blocks and refractory slabs. Parent company and For. Rep., Talc de Luzenac, France.

(P. & G.M.) M. Cyr; (G.M.) C. Renaud. Annual Sales (C). Co. Size (A).®

Luzenac Inc., 1075 N.Service Rd.W., Suite 14, Oakville, Ont. L6M 2G2. Tel. 416-825-3930. Fax: 416-825-3932. Mine and flotation plant, Penhorwood Township, Ont. Micronizing plant, Timmins, Ont., Grinding plants, St. Pierre de Broughton, Que., Canfield, OH, U.S.A. Grades of beneficiated (powder and/or densified) high purity talc for paper, plastics, paint, rubber and cosmetic applications, also grades for joint cement, roofing and flooring. Brands, "Select-A-Sorb", "Artic Mist", "Jet Fil". Parent company, Talcs de Luzenac S.A., Toulouse, France.

(C.E.O.) C. Renaud; (V.P.Mktg. & Sales) J.R. Erskine; (V.P.Fin.) L. Fera; (V.P.Prod.) E. Loros. Annual Sales (D). Co. Size (C).®

★Lyle Forest Products Ltd., 46210 - 4th Ave., Chilliwack, B.C. V2P 1N4. Tel. 604-792-8524. Fax: 604-792-4298. Telex: 04-361530. Tongue and groove panelling, mouldings and finished lumber.

For.Reps., Gutmann & Petersen, Gunter H. Kugler, Bremen, Germany, Applied Timber Ltd., Stratfordonavon, U.K.

(P.) R. Lester; (Prod'n Mgr.) T. Bal; (Off.Mgr.) Mrs. L. Chetwood; (Supt.) J. Huisman. Annual Sales (D). Co. Size (B).®

†Lyman Lures Mfg., #8 - 1691 Powick Rd., Kelowna, B.C. V1X 4L1. Tel. 604-861-3677. Hand-made wooden fishing plugs.

(P.) Ms. L. Neufeld; (S.) G. Neufeld. Annual Sales (A). Co. Size (A).®

Lyn-Car Products Ltd., 2779 Thamesgate Drive, Mississauga, Ont. L4T 1G5. Toll Free: 800-263-7011. Fax: 416-672-7441. Pumps, fire sprinkler equipment.

(P.) J. Cline Davies; (P.A. & Traffic) J. Powell. Annual Sales (B). Co. Size (A).

Lyn Leather Co. Ltd., 68 Fraser Ave., Toronto, Ont. M6K 1Y6. Tel. 416-535-8143. Suede and leather garments.

(P.) S. Lyn. Annual Sales (B). Co. Size (A).

Lynard Publishers Ltd., 8ag 220, 4504-61 Ave., Leduc, Alta. T9E 2Y1. Tel. 403-986-2271. Fax: 403-986-6397. Branch offices, Spruce Grove, Stony Plain, Drayton Valley, Whitecourt, Mayerthorpe, Alta. Publishers of The Representative, Leduc; The Reporter, Stony Plain; Western Review, Drayton Valley; Whitecourt Star, Whitecourt; Grand Trunk Poplar Press, Evansburg; The Freelancer, Mayerthorpe; The Examiner, Parkland Consumer, Spruce Grove; Pennypower, Leduc, Alta.

(P.) H. M. Bowes; (V.P.Ops.) J. Geig; (V.P.Fin.) R. Owens; (Prod'n Mgr.) R. MacDougall; (Publisher) S. Dills; (Mng. Editor) F. Ryan. Annual Sales (C). Co. Size (D).®

Lynch, W. T., Foods Limited, 72 Rialside Rd., Don Mills, Ont. M3A 1A3. Tel. 416-449-5464. Fax: 416-449-9165. Fruit syrups and crystals, chocolate, jelly and desert powders, toppings, fillings, jams, jellies, soups and gravies. Brands, "Olde Style", "Fresh Plus", "Swiss Treat".

(P.) W.J. Lynch; (V.P.) A.E. Farrell, Jr.; (V.P.) S.W. Lynch; (S.T.) K.E.G. McIntyre; (Plant Mgr.) Y. Romard; (Mktg.Mgr.) D. Craw. Annual Sales (E). Co. Size (D).®

Lynn Valley Cabinets Limited, P.O. Box 724, 12 Gilbertson Dr., Simcoe, Ont. N3Y 4T2. Tel. 519-426-9112. Fax: 519-426-4676. Kitchen cabinets, vanities, motel furniture, wall units.

(P.) L. Carroll; (S.T.) F. Maier. Annual Sales (C). Co. Size (B).®

Lynx Industries Inc., 175 Upper Edison Ave., St. Lambert, Que. J4R 2R3. Tel. 514-671-3741. Telex: 05-25693. Plants, St. Lambert, Que., Mississauga, Ont. "Ambass-A-Dor" insulated steel and aluminum garage doors, insulated steel entrance doors, "Automatic Doorman Canada" electric garage door operators and hardware.

(P.) R.G. Schram; (Mgr.) M. Schram. Annual Sales (D). Co. Size (D).®

★Lynx Technology Inc., 9040 Leslie St. Unit 4, Richmond Hill, Ont. L4C 7B5. Tel. 416-886-7315. Fax: 416-886-7320. "Lynx 470" floppy disk drive tester, "Lynx 500" hard disk drive tester, "Time Trak" dispatch/control program, "Lynx 700" desoldering station, "Lynx 600" printer exerciser, "Lynx 350" MacIntosh drive tester.

(P.) H.R. Greenhalgh. Annual Sales (B). Co. Size (A).®

★Lyo-San Inc., 500 boul. de l'Aeroparc, C.P. 598, Lachute, Que. J8H 4G4. Tel. 514-562-8525. Fax: 514-562-1433. Fabrication of freeze-dried food including meat, fruits, vegetables, freeze-dried yogurt starter, electronic yogurt maker, freeze dryers.

(G.M.) R. St. Pierre; (Plant Mgr.) S. Brault; (Admin. Mgr.) Ms. C. St. Pierre. Annual Sales (C). Co. Size (A).®

Lyons Brook Piping & Welding Limited, R.R. 2, Pictou, N.S. B0K 1H0. Tel. 902-485-5460. Fax: 902-485-6065.

(P.) G. Corbin. Annual Sales (B). Co. Size (A).

Lyons Metal Industries Ltd., 9 Meadow Lane, Dundas, Ont. L9H 1L1. Tel. 416-628-2219. Fax: 416-628-6510. Custom fabricating and machining all metals, steel job boxes and electrical transformer parts.

(P.) F. Williams; (S.) A. Ross. Annual Sales (C). Co. Size (A).®

Lyster Industries Inc., [Industries Lyster Inc.], 2555 Becancour, P.O. Box 250, Lyster, Megantic Co., Que. G0S 1V0. Tel. 819-389-5751. Fax: 819-389-2193. Telex: 05-838611. Pole line hardware, gas castings, electronic communication utilities.

(P.) D. Roy; (V.P. & G.M.) C. Fournier; (Purch.Mgr.) Y. Boutet; (Mktg.Mgr.) C. Glazier. Annual Sales (D). Co. Size (D).®

★Lytton Lumber Ltd., P.O. Box 70, Lytton, B.C. V0K 1Z0. Tel. 604-455-2246. Fax: 604-455-2252. Lumber and chips.

(P.) L. McArthur; (Mgr.) J. McArthur. Annual Sales (D). Co. Size (C).®

M

M & A Candy Co. Ltd., 45 Ewen Rd., Hamilton, Ont. L8S 3C3. Tel. 416-526-7212. Fax: 416-529-6999. Telex: 061-8820. Brands, "M & A", "Allan's".

(C.E.O.) J. Fishcher; (G.M.) J. Watson; (S.M.) Z. Freeman; (Off.Mgr.) C. Taylor. Annual Sales (D). Co. Size (C).

†M.A. Steel Foundry, Ltd., 4B20 - 78th Ave. S.E., Calgary, Alta. T2C 2W9. Tel. 403-236-1682. Fax: 403-236-0891. Telex: 03-827517. Steel, ductile iron and stainless steel castings.

(P.) M. Ang; (Exec.V.P.) I. Ang. Annual Sales (C). Co. Size (B).®

M.A.B. Industries Limited, 635 Colby Dr., Units 11 & 12, Box 92, Waterloo, Ont. N2J 3Z6. Tel. 519-888-6560. Custom screw machine products including internal threading and knurled surfaces in imperial or metric measurements.

(P. & Plant Mgr.) M. Binning; (G.M.) S. Somel. Annual Sales (B). Co. Size (A).

MAE-Wood Div. IMS Coils & Unit Heaters Ltd., 17 Sheard Ave., Brampton, Ont. L6Y 1J3. Tel. 416-451-0244. Fax: 416-451-4551. Steam coil air heaters, unit heaters, fin pipe, metal fabrication. Annual Sales (C). Co. Size (A).

★M.A.K. Enterprises Inc., 480 Williams Dr., P.O. Box 2537, Sarnia, Ont. N7T 7T1. Tel. 519-332-0540. Fax: 519-337-4025. FRP pipe, fittings, tanks, vessels, also specialty products such as instrument enclosures, industrial safety lockers and showers, salt and sand boxes.

(P.) R. Bechard; (G.M.) G. Stokes; (Prod'n Mgr.) R. Stokes; (S.) Ms. S. McKegney; (Que.Sales Rep.) R. Buchanan; (Sales Rep.) G. Russell; (Sales Rep.) K. Kvas; (Sales Rep.) C. Campbell. Annual Sales (C). Co. Size (B).

MAN Ashton Inc., 7875 Trans-Canada Hwy., Montreal, Que. H4S 1L3. Tel. 514-336-7310. Fax: 514-336-2509. Telex: 05-824633. Printing presses and carbon processing machines. Brands, "Continuous Flow", "Ashton". Parent company, MAN Roland, Augsburg, W. Germany.

For.Reps.: Somaca, Milano, Italy; Pershke Price Service Ltd., Surrey, England.

(V.P.Fin. & S.) J. Daten; (V.P.Tech.) H.G. Farish; (V.P.Sales) H. Aber; (S.M.) A. W. McCready. Annual Sales (E). Co. Size (E).

★M & 8 Magnesium Products Ltd., 197 Tornyork Dr., Weston, Ont. M9L 1X9. Tel. 416-749-9461. Fax: 416-749-9461. Concrete hoisting buckets, dock boards, diamond drill rods, aluminum and magnesium weldments.

(G.M.) M. Reimann; (P.A.) J. Ryan. Annual Sales (B). Co. Size (A).

M B Millwork Unlimited Mfg. Corp., 7 - 211 Schoolhouse St., Coquitlam, B.C. V3K 4X9. Tel. 604-521-7545. Fax: 604-525-5432. Wood and plastic laminated millwork.

(P.) L. McNeill. Annual Sales (B). Co. Size (A).®

M 8 Mould and Die Company, 334 Arvin Ave., Stoney Creek, Ont. L8E 2M4. Tel. 416-664-5143. Fax: 416-664-8659. Telex: 061-8814. Metal moulds, especially for the footwear industry. Parent company, Chamberlain Phipps Canada.

(G.M.) M. G. Bradshaw. Annual Sales (B). Co. Size (A).®

★MBB Helicopter Canada Limited, 1100 Gilmore Rd. E., P.O. Box 250, Fort Erie, Ont. L2A 5M9. Tel. 416-871-7772. Fax: 416-871-3320. Telex: 061-5250. Marketing office, Ottawa, Ont. 80 105 LS helicopter. Parent company, Messerschmitt-Bolkow-Blohm GmbH, West Germany.

(V.P. & G.M.) R.W. Harwood; (Mktg.) D.P. Chambers; (V.P.Fin.) W. Heidbuechel; (Mat'l's Mgr.) T. King. Annual Sales (E). Co. Size (D).®

M.B.F. Electrical Products, 7555 Tranmere Dr., Mississauga, Ont. L5S 1K4. Tel. 416-678-9191. Fax: 416-678-9323. Telex: 06-983586. Electrical conduit and accessories.

(P.) J. Vineyard; (V.P.) D. Budge; (S.M.) L. Cook; (Mfg. Mgr.) R. Schler. Annual Sales (D). Co. Size (C).®

★M8M Ceramics 1983 Division of Caddiford Investments Ltd., P.O. Box 251, Stn. N., Toronto, Ont. M8V 3T2. Tel. 416-251-2218. Fax: 416-251-0938. Plant, 173-30th St., Etobicoke, Ont. Ceramic bathroom accessories.

(G.M.) H. Dusseldorp. Annual Sales (C). Co. Size (C).®

M.8.M. Tool & Machine Company Limited, 120 Toro Rd., Downsview, Ont. M3J 2A9. Tel. 416-633-3932. Fax: 416-633-9368. Aircraft parts, custom precision machined parts.

(P.) M. Zucchetto; (V.P.) B. Kikely; (Off.Mgr.) T. Petricca; (Plant Mgr.) N. Ciccone. Annual Sales (C). Co. Size (C).®

M.C. Colonial Cabinets and Millwork Ltd., LaSalle P.O. Box 5067, Windsor, Ont. N9J 2L3. Tel. 519-978-0212. Fax: 519-978-0422. Plant, LaSalle, Ont. Cabinets and millwork.

(P.) M. Costantin; (G.M.) R. Costantin. Annual Sales (C). Co. Size (A).

M.C. Graphics, 2310 Millar Ave., P.O. Box 2500, Saskatoon, Sask. S7K 2C4. Tel. 306-665-3560. Fax: 306-653-1255. Branch office, Calgary, Alta. Plant, Regina, Sask. Printing and lithographing. Parent company, Saskatchewan Wheat Products.

(P.) J.D. Hudson; (G.M.) D.J. Hudson; (Cont.) K. Reese; (Mktg.Mgr.) A. Derges. Annual Sales (D). Co. Size (D).®

M.C. Machine & Tool Co. Ltd., 4061 - 4063 Cheswood Dr., Downsview, Ont. M3J 2R8. Tel. 416-638-9560. Tools, fixtures and general machining. Parent company, J.S. Tools Ltd.

(P.) J. Casimiro; (G.M.) Ms. M. Casimiro. Annual Sales (B). Co. Size (A).®

MCA Records Canada, 2450 Victoria Pk. Ave., Willowdale, Ont. M2J 4A2. Tel. 416-491-3000. Fax: 416-490-8206. Telex: 06-966876. Branch offices, Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Parent company, MCA Records Inc., Los Angeles, CA, U.S.A.

(P.) R. Reynolds; (V.P.Mktg.) S. Tennant; (V.P.Fin.) E. Pertsch; (V.P.Ops.) L. Houston; (Cont.) R. Murphy.

M.C.I. Limited, 34 Durward Place, Waterloo, Ont. N2L 4E4. Tel. 519-884-6800. Control and audio transformers, coils and electronic assemblies.

(P. & G.M.) C. Zeller. Co. Size (B).

M.C.L. Electronics Limited, 202 S.Blair St., Unit #24, Whitby, Ont. L1N 8X8. Tel. 416-430-6750. Fax: 416-430-1495. "Galaxie" flag poles.

(P. & G.M.) G. A. McLeod. Annual Sales (A). Co. Size (A).®

M-Con Products Inc., 2150 Richardsn Side Rd. RR #3, Carp, Ont. K0A 1L0. Tel. 613-831-1736. Toll Free: 800-267-5515. Fax: 613-831-2048. Concrete pipe, trench covers for steamline, highway barriers, valve chamfers.

(P.) R. Mion; (V.P.) J. Mion; (S.M.) C. Taverna; (Ops. Mgr.) G. Mion; (P.A.) W. Mion; (Tech.Sales) S. Jackson. Annual Sales (N/R). Co. Size (C).

★MDI Technologies Inc., 1120 Lodestar Dr., Toronto, Ont. M3J 2Z4. Tel. 416-398-1444. Toll Free: (U.S.A.) 800-

- 387-3604. Fax: 416-398-1453. "Silent Partner" medical oxygen concentrator.
(P.) S. Serber; (V.P.Sales & Mktg.) D. Serber; (Compt.) Ms. J. Venis; (Mgr.Prod.Dev.) J. Clark. Annual Sales (D). Co. Size (B).
- †MDS Aero Support Corporation, 1220 Old Innes Rd., Suite 200, Ottawa, Ont. K1R 3V3. Tel. 613-744-7257. Fax: 613-744-8016. Telex: 05-824041. Head office, St.-Laurent, Que. Branch office and plant, Montreal, Que. The design, engineering and construction on a turnkey basis, of Engine Test Facilities for any type of gas turbine and vehicular engine. In addition, MDS provides fuel management data acquisition and processing systems, thrust frames, engine adaptors and acoustical treatment systems for test cell refurbishments or systems upgrades.
(P.) H. Odoerfer; (Sr.V.P.) T. Miller; (V.P.Ops.) K. Fitzgerald. Annual Sales (D). Co. Size (C).
- M. & E. Electric Service Co., 80 Esna Park Dr., Unit#18, Markham, Ont. L3R 2R6. Tel. 416-475-0770. Fax: 416-475-0780. Telex: 069-86631. Custom built electrical and mechanical equipment, electrical rewinding and rebuilding.
(P.) S. Abraham. Annual Sales (B). Co. Size (A).Ⓢ
- ★M.E.L. Defence Products Ltd., 1 Iber Rd., Stittsville, Ont. K2S 1E6. Tel. 613-836-6860. Fax: 613-836-6566. Telex: 053-3944. Branch office, Halifax, N.S. Naval electronic warefare systems. Parent company, Philips Electronics Ltd., Scarborough, Ont.
(P.) W. Dawes; (Dir.Corp.Dev.) E. Derbyshire; (Cont.) L. Gartley; (Dir.Ops.) I. Malcolm; (Dir.Prods. & Sys.) W. Campbell; (Purch.Mgr.) P. Leonard. Annual Sales (E). Co. Size (D).
- ★MEP Manufacturing Limited, 400 Millen Rd., Stoney creek, Ont. L8E 2P7. Tel. 416-664-5850. Fax: 416-664-3623. Associates, TEME Engineering Ltd., TEME Rebar Concepts Ltd., Stoney Creek, Ont. Mini/maxi stirrup and rod bending machine, cranes, shear lines and conveyor systems,
(P.) J.W. Witts; (S.M.) G. Corriveau; (Plant Mgr.) J. Gaborry. Annual Sales (D). Co. Size (B).
- METCO Canada Division, Perkin-Elmer (Canada) Limited, 7956 Torbram Rd., Unit 9, Brampton, Ont. L6T 4M1. Tel. 416-458-1333. Fax: 416-458-1611. Branch offices, Edmonton, Alta., New Westminster, B.C. Horizontal/vertical manipulators, turntables, spray booths and wet collectors for the flame spray industry. Parent company, The Perkin-Elmer Corporation, Norwalk, CT, U.S.A.
(G.M.) R. Higgs; (Mktg.Mgr.) 8. Merwart; (S.M.) J. de Raad. Annual Sales (D). Co. Size (A).
- MFM Industries, division of Atlantic Engine Builders Limited, 105 Henri Dunant St., Box 2159, Stn.A, Moncton, N.B. E1C 8J2. Tel. 506-857-2700. Fax: 506-859-7112. Branch plant, 175 Beaverbrook St., Moncton, N.B. Associates, Cosman & Company Ltd., Eastern Rentals Ltd., Eastern Industries & Marine Ltd. Pressure, steel, storage and welded tanks for industrial and domestic purposes. Parent company, Chandler Holdings Ltd.
(P. & G.M.) R. Douglas Bannon; (Cont.) P. J. Landry; (P.A.) J. Lindsay MacCurdy; (Plant Mgr.) G. Grant. Annual Sales (C). Co. Size (B).Ⓢ
- ★MFS Metallurgical Inc., 700 Dorval Dr., Suite 210, Oakville, Ont. L6K 3V3. Tel. 416-845-2552. Fax: 416-845-2558. Telex: 06-982402. Dross cooling drums, furnace charging systems, mould handling equipment, scrap pre-heating systems, transfer cars, and rotary reclamation furnaces.
(P.) J.P. McMahon; (Contracts Mgr.) J. Redfern; (T.) Mrs. D.J. McMahon. Annual Sales (C). Co. Size (A).Ⓢ
- M & G Deli Products, 975 Tecumseh Rd. W., Windsor, Ont. N8X 1H7. Tel. 519-256-2261. Deli products including hams, bacon, meat loafs, pastrami, corned and roast beef, sausages, etc.
(P.) F. Schirk. Annual Sales (C). Co. Size (A).Ⓢ
- M & G Millwrights Limited, R.R. #1, P.O. Box 247, Elmira, Ont. N3B 2Z6. Tel. 519-669-5105. Fax: 519-669-1450. Bucket elevators, steel storage bins, dust collecting bag house filters, belt conveyors, rotary feeders, etc.
(P.) C. Gingrich. Annual Sales (C). Co. Size (B).
- ★M & I DOOR SYSTEMS LIMITED, 230 Bayview Dr., Units 3-7, Barrie, Ont. L4N 5E9. Tel. 705-722-7800. Fax: 705-722-7824. Branch office, Orchard Park, NY, U.S.A. Custom-designed door systems for mining and industry.
(P.) D.B. Taylor; (Mktg.Mgr.) Miss. R. Anne Taylor; (Prod.Mgr.) A. Bigras; (Mat'ls Mgr.) G. Chicka; (Engr'g Mgr.) C. Kirkey. Annual Sales (D). Co. Size (B).Ⓢ
- M-I Drilling Fluids Canada Inc., 4th Fl., 500-4th Ave. S.W., Calgary, Alta. T2P 2V6. Tel. 403-290-5300. Fax: 403-290-5323. Telex: 03-B21172. Branch offices, St. John's, Nfld., Dartmouth, N.S., Grande Prairie, 8lackfolds, Alta. Plants, St-John's, Nfld., Walton, N.S., Rosalind, Alta., Watson Lake, Yukon. Oilwell drilling muds, foundry clays, lignite, barite. Parent company, Dresser Industries Inc., Houston, TX, U.S.A.
(P.) I. Mazuryk; (Cont.) S. Cordingley; (Area S.M.) M. Ralph; (Engr'g & Dist.Mgr.) A. Dufresne; (Plant Mgr.) 8. Sturek. Annual Sales (D). Co. Size (B).Ⓢ
- ★M & I Heat Transfer Products Ltd., 1375 Aimco Blvd., Units 9 & 10, Mississauga, Ont. L4W 1B5. Tel. 416-625-8551. Fax: 416-625-0846. Air flow products including air valves, positive seal dampers, air handling units and under window terminal reheat unit. Brands, "M & I", "Whisper-Air", "Compac Space".
(P.) D. K. Datta; (S.T.) Ms. I. Datta; (Prod'n Mgr.) R. Pinto; (Applic.Eng.) M. Yazici. Annual Sales (C). Co. Size (A).
- MICA Canada Inc., 4 Lois St., Hull, Que. J8Y 3R1. Tel. B19-777-4361. Fax: 819-777-3817. Mica electrical insulating material. Parent company, Mica Company of Canada Ltd.
(P. & G.M.) D. Charbonneau; (Cont.) Ms. C. Robinson-Melanson. Annual Sales (B). Co. Size (A).Ⓢ
- ★MIL Davie Inc., 22 Georges-Davie, C.P. 130, Lauzon, Que. G6V 6N7. Tel. 418-837-5841. Fax: 418-833-9492. Telex: 051-2254. Plant and shipyard, Lauzon, Que. Shipbuilders and ship repairers, offshore drilling platforms, industrial and marine equipment and engineering. 8rand, "Davie". Parent company, MIL Group, Montreal, Que.
(P.) B.C. Véronneau; (V.P.Prod'n) J.Y. Rheame; (V.P.Admin. & Mktg.) T. Liston; (Dir.Mktg.) 8. Smith; (Dir. Ship Repair) M. Dionne. Annual Sales (F). Co. Size (G).
- MIL Group, The, 1010 Sherbrooke St. W., Suite 910, Montreal, Que. H3A 2R7. Tel. 514-842-7911. Fax: 514-842-9183. Telex: 05-267344. Branch offices, Halifax, N.S., Ottawa, Ont., Winnipeg, Man., Esquimalt, B.C. Plants, Tracy, Matagami, Lachine, Lauzon, Que., Dartmouth, N.S. Divisions, MIL Tracy, MIL Erectors, Milthom, MIL Systems Engineering, Ottawa, Ont., MIL-DeGroot, Montreal, MIL Davie Inc., Lauzon, Que., MIL Offshore, Norris Warming Canada Ltd. Shipbuilding and design, ship repairing, design construction and field erection of hydraulic turbines and generators, synchronous condensers, large electric motors, hydraulic gates and valves, stator bars, penstock and steel structures, offshore structures and products, machining and metallurgical equipment, custom designed heavy industrial equipment, nuclear equipment, defence components and equipment.
(Chmn.) P. Berthiaume; (P. & C.E.O.) R. Tessier; (P. & C.E.O.MIL Davie) G. C. Véronneau; (V.P.Admin.) T. Liston; (P. & C.E.O.MIL Systems) J.R. Williams; (V.P.Mktg. MIL Systems) P. Gulyas; (P.MIL Tracy) R. A. Demers; (V.P.Mktg.MIL Tracy) J.C. Daignault; (Corp. V.P.Admin.) J. Lefebvre; (Corp.V.P.Fin.) D. Moszkowski; (Corp.V.P.Leg.Aff.) C. Lachance; (Corp.V.P.Bus.Dev.) S.J. May; (Corp.V.P. Q.A.) K. McCormick; (Corp.T.) M. Mingarelli. Annual Sales (G). Co. Size (G).Ⓢ
- ★MIL Tracy, A Div. of The Mil Group, 1010 Sherbrooke St. W., Montreal, Que. H3A 2R7. Tel. 514-842-7911. Fax: 514-842-9183. Telex: 05-267344. Plant, Matagami, Que. Subsidiary, Milthom, Lachine, Que. Design and fabrication of hydraulic turbines and other products for industrial projects, major structure for the offshore oil and gas industry, heavy machining, components and modular production of various types. Parent company, The MIL Group, Montreal, Que.
(P.) P. Gremaux, P.Eng.; (V.P.Mktg.) J. Daignault. Annual Sales (F). Co. Size (G).Ⓢ
- ★MIL Tracy/Sogex, 1500 rue Vandal, Tracy, Que. J3R 5K9. Tel. 514-743-3351. Fax: 514-743-0059. Telex: 055-61081. Associates, Societe generale de financement du Quebec, GEC Alstom. Energy generation products such as generators, turbines, valves, gates, etc. Parent company, MIL Group Inc.
(V.P.) J. C. Daignault. Annual Sales (F). Co. Size (F).Ⓢ
- ★MJH Custom Accessories, 700 King St. W., Suite 201, Toronto, Ont. M5V 2Y6. Tel. 416-866-8715. Costume jewellery and belts.
(P.) M.J. Heintzman; (G.M.) D. Lawrence. Annual Sales (8). Co. Size (A).Ⓢ
- M.J.M. Conveyors Inc., 5579 McAdam Road, Mississauga, Ont. L4Z 1N4. Tel. 416-568-0092. Fax: 416-568-3195. Parts conveyor for metal and plastic parts, general conveyors for all industries.
(G.M.) T.L. McCart. Annual Sales (B). Co. Size (A).Ⓢ
- MJP Millwork Limited, 333 Green Rd., Unit 7, Stoney Creek, Ont. L8E 2B1. Tel. 416-662-3140. Fax: 416-662-2291. Associates, MJP Kitchens Limited, Maple Millwork & Design Limited. Kitchen and vanity cabinets.
(P.) M. Piotrowicz; (G.M.) Ms. L. Piotrowicz; (Prod'n Mgr.) G. Woodcox; (S.M.) R. Swick. Annual Sales (C). Co. Size (B).Ⓢ
- ★M.K. Plastics Corporation, 57 Queen St., Montreal, Que. H3C 2N6. Tel. 514-871-9999. Fax: 514-871-1753. Branch office, NY, U.S.A. Vessels, ducts, sewer pipes, demisters, dilution/neutralization tanks, chemical equipment, fans, blowers, etc. Brand, "Plastifer".
(P. & G.M.) M. Kupferberg; (S.M.) M. Cooper; (Plant Mgr.) B. Tendler. Annual Sales (C). Co. Size (B).Ⓢ
- MKE (1984) Industries Inc., See Les Industries MKE (1984) Inc.
M.K.S. Products Inc., See Les Produits M.K.S. Inc.
- ★M & L Testing Equipment Co. Ltd., 27 Dundas St. E., Hamilton, Ont. L9J 1B1. Tel. 416-689-7327. Toll Free: 800-263-9244. Fax: 416-689-3978. Branch offices, Montreal, Que., Calgary, Alta. Air meters, compression machine, various test equipment for soils, asphalt and concrete testing.
(V.P.) M. Mizener; (G.M.) Ms. J. Carter; (Mktg.Mgr.) M. Phillips; (Purch.) Ms. R. Simpson; (Tech.) E. Breivik, P.Eng. Annual Sales (C). Co. Size (A).
- ★MLM Flour Products, 190 Attwell Dr., Suite 308, Rexdale, Ont. M9W 6H8. Tel. 416-674-2127. Fax: 416-674-9552. Telex: 055-61160. Branch offices, St. John's, Nfld., Halifax, N.S., Moncton, N.B., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Plants, Montreal, Que., Port Colborne, Toronto, Ont., Calgary, Alta. Wheat and rye flour, mill feeds, bakery mixes. Parent company, Maple Leaf Mills Limited, Toronto, Ont.
Foreign representatives in most countries.
(P.) A. H. James; (Sr.V.P.) E. J. Korhonen; (V.P.Ops.) P. Aizlewood; (V.P.Fin.) 8. Morgan; (V.P.Mktg. & Sales) M. Masnyk. Annual Sales (G). Co. Size (F).Ⓢ
- ★M & M Manufacturing Limited Partnership, 61 Estates Rd., Ocean Industrial Pk., Dartmouth, N.S. B2Y 4K3. Tel. 902-465-7675. Fax: 902-465-4102. Offshore oil and gas drilling rig components, high pressure piping welds, drilling rig surveys and refits, offshore welding services, helicopter refuelling systems, helidecks, helipads, ship to shore access equipment, specialized containers, pressure vessels, precipitators, scraper conveyors, furnace bundles, tanks, etc.
(P.) Mrs. 8. Mattie; (V.P.8us.Dev.) D. Hynes; (Commercial Mgr.) 8. Halefoglu, P.Eng.; (Tech.Mgr.) G. Burton; (G.M.) J. McStay; (Q.A.Mgr.) N. Rodinds. Annual Sales (D). Co. Size (D).Ⓢ
- ★M.M. PLASTIC (MFG.) CO. INC., 339 Evans Ave., Toronto, Ont. M8Z 1K2. Tel. 416-255-1522. Fax: 416-255-9588. Moulded plastics. Brands, "M.M.", "Pull-o Penny", "Lok-o Liner" "Indicator" bushing, etc.
(P.) J. D. Milne; (G.M.) H.L. Jones. Co. Size (A).Ⓢ
- M & M Plating Co. Inc., 100 Barbados Blvd., Unit#9, Scarborough, Ont. M1J 1K9. Tel. 416-267-7286. Fax: 416-267-2461. Phosphate, zinc, cadmium and black oxide platers.
(G.M.) J. Mazor; (G.M.) D. Altmid. Annual Sales (C). Co. Size (8).Ⓢ
- M M Products A Division of Mykolyn Enterprises Ltd., 456 Arvin Ave., Stoney Creek, Ont. L8E 2M9. Tel. 416-561-4550. Fax: 416-578-1563. Branch office, 324 South Service Rd., Stoney Creek, Ont. Cultured marble vanity tops, bath tubs, tub enclosures and shower basins.
(P.) M. Mykolyn; (S.T.) R. Porter. Co. Size (C).Ⓢ
- ★M & M Trailer Co. Inc., 2331 - 121 Ave. N.E., Edmonton, Alta. T6S 1B2. Tel. 403-464-4950. Fax: 403-467-3728. Flat deck, gravel, gravel dump bodies and other custom built semitrailers.
(Prop.) R. Parks; (Acct.) Ms. K. Parks. Annual Sales (D). Co. Size (B).Ⓢ
- M. M. H. Prefab Limited, Industrial Dr., P.O. Box 1580, Sussex, N.B. E0E 1P0. Tel. 506-433-4980. Fax: 506-433-4641. Associate, Alandra Leasing Inc., Sussex, N.B.. Mini mobile homes, commercial units, modular homes, commercial buildings.
(P. & G.M.) J.P. deWinter; (Cont. & Fin.Mgr.) B. Gagnon; (Mgr.) A. de Winter. Annual Sales (D). Co. Size (E).
- ★MNG Plastics Limited, 570 Barnet Blvd., P.O. Box 699, Renfrew, Ont. K7V 2M8. Tel. 613-432-4296. Fax: 613-432-5897. Custom computer and terminal housings, modular equipment shelter systems, radomes, antenna covers, custom molding. Brands, "Olympic", "MNG".
(P.) N. Richardson; (V.P.) M. van der Ploeg; (S.T.) G. Houwen. Annual Sales (B). Co. Size (A).Ⓢ

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

★M & P Tool Products Ltd., 5 Strathearn Ave., Brampton, Ont. L6T 4P1. Tel. 416-791-7666. Fax: 416-791-4343. Plant, 180 Advance Rd., Brampton, Ont. Storage racking and containers, cantilever racking, metal stampings, waterbed hardware.

(P.) Max Prufer; (Off.Mgr.) Mrs. M. Grainger; (Plant Mgr.) Martin Prufer. Annual Sales (D). Co. Size (C).

★M-Perial Display Inc., 108 Milvan Dr., Weston, Ont. M9L 1Z6. Tel. 416-741-7891. Fax: 416-741-8374. Displays and store fixtures.

(Chmn.) M. Novitski; (P.) D.R. Novitski; (V.P.) R. Molnar; (Plant Mgr.) P. Marini; (Mktg.) S. Novick. Annual Sales (C). Co. Size (8).Ⓢ

★MPB Technologies Inc., 1725 North Service Rd., Dorval, Que. H9P 1J1. Tel. 514-683-1490. Fax: 514-683-1727. Telex: 05-823509. Branch office, Pointe Claire, Que., Ottawa, Ont. Lasers, laser systems, devices and accessories for scientific and industrial applications, laser and optical fibre communications systems, graphics systems and character generators for TV broadcast and sporting events, undersea branching multiplexers and associated special terminal equipment for undersea optical fibre telecommunications systems, high speed communications terminals, timing and supervisory systems, special radars and radiometers.

(P.) M. P. Bachynski; (S.M.) W. R.L. Clements; (S.M.) A. Evers; (P.A.) Mrs. M. Hall; (Plant Mgr.) Mrs. P. Sesia. Annual Sales (E). Co. Size (E).Ⓢ

M P C Circuits Inc., 2161 Thurston Dr., Ottawa Business Park, Ottawa, Ont. K1G 4Z2. Tel. 613-739-5060. Fax: 613-739-1041. Single and doubled sided, multilayer, flex, polyimide, circuit boards and rigid flex.

(P.) P. Pezoulas; (S.T.) S. Fairhurst. Annual Sales (C). Co. Size (8).Ⓢ

★M & R Industrial Services Limited, 41 Southfield Rd., London, Ont. N6L 1B3. Tel. 519-652-9440. Fax: 519-652-9077. Actuating rods, wire forms, assemblies and stampings.

(P.) G. J. Fink, Sr.; (Plant Mgr.) G. J. Fink, Jr.; (Q.C.) Gerald J. Fink. Annual Sales (C). Co. Size (8).Ⓢ

★M & R PLASTICS INC., 509 Lindbergh, Fabreville, Que. H7P 2N8. Tel. 514-622-8011. Fax: 514-628-3290. Sales office, Toronto, Ont. Plants, Laval, Que., Cornwall, Ont. Associate, M & R Plastics (Canada) Inc., Cornwall, Ont. "True-View" rigid plastic trays for cookies, confectionery, pharmaceuticals, etc., extrusion of oriented polystyrene (OPS), also domes and blisters.

(P.) M.A. Panchyshyn; (Exec.V.P.) S. Ausnit; (V.P.) R. Langenhorst; (Adv.) Ms. L. Jurgutis. Annual Sales (E). Co. Size (D).Ⓢ

★MRO Publishing Inc., 385 The West Mall, Suite 262, Etobicoke, Ont. M9C 1E7. Tel. 416-620-1661. Fax: 416-620-7149. Publishers of specialized trade periodicals for the maintenance, repair and operations market.

(Publisher) V. G. Zellermyer. Annual Sales (C). Co. Size (A).

★MSA Canada Inc., 148 Norfinch Dr., North York, Ont. M3N 1X8. Tel. 416-667-9400. Fax: 416-663-5908. Branch offices, Bedford, N.S., Montreal, Que., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Health and safety products: respiratory protection, environmental surveillance, personal protective clothing and equipment. Brands, "Comfo", "Dustfoe", "Ear Defenders", "Explosimeter", etc. Parent company, Mine Safety Appliance Company, Pittsburgh, Pa., U.S.A.

For.Reps., MSA International, Pittsburgh, PA, U.S.A.; MSA (Aust.) Pty. Ltd., Sydney, Australia; MSA Do Brasil Ltda., Sao Paulo, Brazil; MSA de Chile Ltda., Santiago, Chile; Wuxi-MSA Safety Equipment Co. Ltd., Wuxi City, China; MSA de France, Paris, France; Auergesellschaft GmbH, and MSA Europe, Berlin, W. Germany; MSA (Britain) Limited, Coatbridge, Scotland; Mine Safety Appliances Limited, Calcutta, India; MSA Italiana S.P.A. Milan, Italy; MSA Japan Ltd., Tokyo, Japan; MSA de Mexico, S.A. de C.V., Naucalpan de Juarez, Mexico; MSA Middle East, Abu Dhabi, U.A.E.; MSA Nederland B.V., Kernweg, Netherlands.

(P.) K.H. Brown, P.Eng.; (Cont.) D.J. Ball; (Tech. Prods.Mgr.) R. Bayko; (Purch.Mgr.) M.H. Needham. Annual Sales (D). Co. Size (D).Ⓢ

★MS8 Plastics Mfg. Ltd., 44 Woodbine Downs Blvd., Rexdale, Ont. M9W 5R2. Tel. 416-674-1471. Fax: 416-674-9611. Auto armrests and custom molding.

For.Rep., Detroit, Mich., U.S.A.

(P.) M. Schmidt; (V.P.) H. Duffy; (G.M.) K. Westfall. Annual Sales (D). Co. Size (C).Ⓢ

MSR Mag Metr Mfg. Ltd., 11812 - 145 Street, Edmonton, Alta. T5L 2H3. Tel. 403-455-2623. Fax: 403-544-4191. Flowmeters.

(P.) P. Mahler; (V.P.Mktg.) L. Walker. Annual Sales (B). Co. Size (A).

★MTD Metro Tool & Die Ltd., 1060 Meyerside Dr., Units 4&5, Mississauga, Ont. L5T 1J4. Tel. 416-670-8464. Fax: 416-670-8455. Custom stampings for the electrical and electronic industries, bracketry, assemblies, spot welding, production tooling, progressive dies, etc.

(P.) A. Pantano; (V.P.) M. Pantano. Annual Sales (C). Co. Size (8).Ⓢ

M T D PRODUCTS LIMITED, 97 Kent Ave., P.O. Box 1386, Kitchener, Ont. N2G 4J1. Tel. 519-579-5500. Fax: 519-579-5730. Telex: 069-55269. Plants, 85 Kent Ave., 136 Ottawa St.S. and 140 Sydney St.S., Kitchener, Ont. Lawn and garden equipment, tool and die cutter, press shop, welding, hose clamps. Brands, "Sehl", "MTD", "Columbia", "Gold Seal", "Yardman", etc. Parent company, MTD Products Inc., Cleveland, OH, U.S.A.

(P. & G.M.) J.F. Vingoe; (V.P.Mfg.) J.C. Hohmleir; (V.P.Mktg. & Sales) D. Robinson; (Buyer) F. W. Simpson. Co. Size (F).

MVS Incorporated, 3195 De Miniac, St. Laurent, Que. H4S 1S9. Tel. 514-333-0140. Fax: 514-333-8636. Laservision inspection system, rail inspection system.

(V.P. & G.M.) P. Walker; (Compt.) M. Carter; (V.P.R&D) 8. Vodianovic. Annual Sales (C). Co. Size (A).

M. W. Metal Spinning & Stamping Co. Ltd., 60 Alness St., Downsview, Ont. M3J 2G9. Tel. 416-661-8003. Fax: 416-661-4355. Automatic, hydraulic and hand metal spinings, stamping.

(G.M.) M. Winer; (P.A.) Mrs. D. Winer. Annual Sales (8). Co. Size (A).

MWE Belting Company Ltd., 3291 Mainway, Box 985, Stn A, Burlington, Ont. L7R 3Y7. Tel. 416-336-7848. Toll Free: 800-263-4261. Fax: 416-336-7832. Industrial, cleated, food grade, rubber and PVC belting.

(P.) C. Elgar; (V.P.) P. Anderson. Annual Sales (C). Co. Size (A).Ⓢ

MWG Apparel Corp., 1147 Notre Dame Ave., Winnipeg, Man. R3E 3G1. Tel. 204-774-2561. Fax: 204-774-6220. Telex: 07-587835. Divisions, Promo-Wear, Looking Forward inc. "MWG" Western shirts, club jackets, basic fleece activewear and golf shirts.

(P.) S. Klapman; (V.P.Mktg. & Sales) B. Gibson; (Prod'n & Plan'g) R. Loewen. Annual Sales (D). Co. Size (E).

Mac Can Manufacturing Ltd., P.O. Box 310, Davidson, Sask. S0G 1A0. Tel. 306-567-3012. Indirect fired portable heater.

(P.) P. Sekulich; (S.) D.W. Sekulich. Annual Sales (A). Co. Size (A).Ⓢ

★Mac Chain Company Limited, 9445 - 193A St., Surrey, B.C. V3T 4W2. Tel. 604-888-1229. Toll Free: 800-663-0072. Fax: 604-888-0600. Welded steel, conveyor mill chains.

(P.) W. James McFarland; (V.P.) V. McFarland; (V.P.) T. McFarland. Annual Sales (C). Co. Size (B).Ⓢ

Mac Industrial Exhaust Shop Inc., Unit 19, 19695 96th Ave., Langley, B.C. V3A 4P8. Tel. 604-888-0575. "Mac Mufflers", marine and industrial mufflers, also spun gold pans and cooking woks.

(Prod'n Mgr.) N. Macaulay. Annual Sales (8). Co. Size (A).Ⓢ

Mac-Mor of Canada Ltd., 366 Adelaide St. W., Toronto, Ont. M5V 1R7. Tel. 416-596-8237. Men's car coats, windbreakers, raincoats, etc. Brand, "MacMor". Co. Size (D).

MacAusland Woollen Mills Ltd., Bloomfield, P.E.I. C08 1E0. Tel. 902-859-3005. 100j virgin wool yarns and blankets.

(P. & C.E.O.) A. MacAusland; (G.M.) H. MacAusland; (P.A.) D. MacAusland. Annual Sales (B). Co. Size (A).Ⓢ

MacCallum Manufacturing Co. Limited, 39 Cranfield Rd., Toronto, Ont. M4B 3H6. Tel. 416-752-2762. Deodorizers, floor oils, polishes, "Kleen-rite" cleaning compound, "Flor-Kleen" sweeping compound, "Mac" sanitary products.

(S.M.) M. Mauer. Co. Size (A).

MacCallum Scale Service, 770 Birchmount Rd., Unit 32, Scarborough, Ont. M1K 5H3. Tel. 416-285-0505. Fax: 416-285-5067.

(Mgr.) 8. Neeson. Annual Sales (C). Co. Size (A).Ⓢ

MacDermid Investments Limited, R.R.#8, Watford, Ont. N0M 2S0. Tel. 519-849-5380. Fax: 519-849-3003. Plant, Warwick Village, Ont. Hardwood and softwood pallets for shipping.

(P.) R. MacDermid. Annual Sales (C). Co. Size (A).Ⓢ

MacDon Industries Ltd., 680 Moray St., St. James, Winnipeg, Man. R3J 3S3. Tel. 204-885-5590. Fax: 204-832-7749. Telex: 07-57849. Farm implements. Brand, "MacDon".

(Chmn.) J.A. MacDonald; (P.) J. Allan MacDonald; (Exec.V.P.) G. MacDonald; (Dir.Prod.Integrity) 8. Penner; (Dir.Mktg.) B.J. Smith; (Dir.Purch.) L.M. Smith; (Dir.Mfg.) J. Longley; (Dir.Export Div.) N. Scott MacDonald. Annual Sales (E). Co. Size (E).Ⓢ

†MacDonald Conversion Industries Inc., 300 White St., Box 700, Cobourg, Ont. K9A 4R5. Tel. 416-372-3302. Fax: 416-372-1239. Corporate office, Oshawa, Ont. Luxury travel vans, school buses, ambulances, camper vans, extended body and mini vans, police specialty vehicles.

(P.) L. MacDonald; (Bus.Mgr.) Mrs. P. Houston; (Plant Mgr.) S. Bates; (Purch.Mgr.) R. Burne. Annual Sales (C). Co. Size (B).Ⓢ

★MacDonald Dettwiler and Associates Ltd., 13800 Commerce Parkway, Richmond B.C. V6V 2J3. Tel. 604-278-3411. Fax: 604-278-2117. Telex: 04-355599. Subsidiary, Electro-Optical Products Division, Richmond, B.C. Ground station reception and image processing systems, (also airborne and spaceborne), digital film recorders, remote sensing systems equipment, radar systems, mapping systems, flight operations systems, meteorological data systems. Brands, "Fire 240", "IRIS", "METDAS", "Meridian", "GICS", etc.

(Chmn.) J.S. MacDonald; (P.) J.W. Pitts; (Exec.V.P.) G. Cwynar. Annual Sales (E). Co. Size (F).Ⓢ

★MacDonald, H., Printing Co. Ltd., 8000 River Rd., Richmond, B.C. V6X 1X7. Tel. 604-270-9421. Fax: 604-270-3154. Printers of annual reports, corporate brochures, interims and corporate identity packages.

(P.) H. E. MacDonald; (V.P.) P. K. Blanchette. Annual Sales (D). Co. Size (A).

★MACDONALD STEEL (1976) LIMITED, 1556C Industrial Rd., Cambridge, Ont. N3H 4S6. Tel. 519-653-5795. Fax: 519-650-0343. Custom metal fabrication, complete materials re-cycling systems for wood, paper, metal, pollution control exhaust and baling systems.

(P. & G.M.) K. J. MacDonald; (S.M.) R. O'Brien. Annual Sales (D). Co. Size (D).Ⓢ

MacDonald & White Paint Co. Ltd., 1311 Ouellette Ave., Windsor, Ont. N8X 1J6. Tel. 519-253-1084. Fax: 519-255-7824. Telex: 064-77824. Subsidiary, Contain Plastic Products Ltd., Toronto; Associate, Transcontinental Resins and Adhesives Co. Ltd., Windsor, Ont. Chemicals and paint products. Parent company, W W H Investments Co. Ltd., Windsor, Ont.

(P.) T. C. White; (V.P.) T. C. White Jr.; (Cont.) J. M. White; (Mgr.) P. Sprague; (P.A.) D. White; (Tech.) R. Fontaine. Annual Sales (D). Co. Size (N/R).

★MacDowell Brothers, P.O. Box 141, Brockville, Ont. K6V 5V2. Tel. 613-342-3606. Branch office and plant, Ogdensburg, NY, U.S.A. Breakfast foods, diabetic flours and specialties. Brands, "MacDowell's", "Jireh", "Lister's".

(Partner) J.P. MacDowell. Annual Sales (A). Co. Size (A).

MacFarlane, John, & Son, Limited, 3000 LaSalle Blvd., Montreal, Que. H4G 1J6. Tel. 514-768-6191. Branch office, Verdun, Que. Black japans, paint remover.

(P.) G. Bernard. Annual Sales (A). Co. Size (A).Ⓢ

MacFarlane Nameplate & Anodizing Inc., 185 Carlingview Drive, Rexdale, Ont. M9W 5E8. Tel. 416-675-7150. Fax: 416-675-8915. Nameplates, labels.

(P.) J. Gottdenker; (S.M.) L. Smith; (G.M.) E. Skewdale; (Foreman) M. Simone. Annual Sales (C). Co. Size (8).

MacGregor Industrial Electronics Ltd., 157 Beckwith St., Carleton Place, Ont. K7C 2T6. Tel. 613-257-4928. Custom electronic assembly and field installation work.

(P.) W. C. MacGregor. Annual Sales (A). Co. Size (A).

MacGregor Mfg. Ltd., 27 Casebridge Crt., Unit 3, Scarborough, Ont. M18 4Y4. Tel. 416-286-4113. Insignia lapel pins, pendants, rings, medallions, cufflinks, school rings, etc.

(C.E.O.) S. MacGregor. Annual Sales (A). Co. Size (A).Ⓢ

MacKay, J.J., Canada Limited, 249 Jury St., P.O. Box 338, New Glasgow, N.S. B2H 5E3. Tel. 902-752-5124. Fax: 902-752-5955. Branch office, London, Ont. Parking meters, electronic and mechanical meters, also replacement and conversion parts.

(P.) G. A. MacKay. Annual Sales (C). Co. Size (B).Ⓢ

MacKenzie Black Fabricating Co. Ltd., 267 Beckwith St., Corunna, Ont. N0N 1G0. Tel. 519-862-1033. Tanks and vessels.

(P.) Ms. S. Black; (S.) D. Black. Annual Sales (C). Co. Size (A).

MacKenzie, T.R., Company Ltd., 277 Roseberry St., Campbellton, N.B. E3N 2H9. Tel. 506-753-3347. Counters, door frames, sashes, screens, kitchen cabinets, etc. Brand, "MacKenzie".

(P. & P.A.) G. R. MacKenzie; (S.M.) H. Mahoney. Co. Size (B).

MacKinnon-Moncur Limited, 343 Evans Ave., Toronto, Ont. M8T 1K2. Tel. 416-252-5521. Fax: 416-252-7553. Printing and lithographing.

(P.) T. Steele; (S.M.) I. McFee; (Compt.) Ms. C. Aitken, C.A. Annual Sales (D). Co. Size (C).Ⓢ

★MacKinnon, W.R., Ltd., Doaktown, N.B. E0C 1G0. Tel. 506-365-4680. Associate, MacKinnon Enterprises Ltd. Pulpwood, logs and Christmas trees.

(P.) W.R. MacKinnon. Annual Sales (B). Co. Size (B).Ⓢ

MacLean Hosiery Co. Ltd., 71 Dynamic Dr., Units #1-4, Scarborough, Ont. M1V 2N2. Tel. 416-299-3447. Toll Free: 800-268-4199. Fax: 416-299-3148. Athletic hosiery, headbands and wristbands.

(C.E.O.) D. Robichaud; (P.) D. MacLean; (V.P. & G.M.) G. MacLean. Annual Sales (C). Co. Size (C).

MacLean and Murray Limited., 100 Mill St., P.O. Box 275, Woodstock, Ont. N4S 7X6. Tel. 519-537-5591. Veneers, hardwood lumber, flooring. Brand, "Lion".

For.Reps.: England, South Africa, New Zealand, Mexico.

(Chmn.) J. S. F. Maclean; (P.) R. K. Murray; (S.T.) D. M. Anderson. Co. Size (N/R).

★MACMILLAN BATHURST INC., 2070 Hadwen Rd., Mississauga, Ont. L5K 2C9. Tel. 416-823-6410. Fax: 416-823-8616. Telex: 069-82321. Sales offices, St. Laurent, Que., Whitby, Pembroke, Etobicoke, Guelph, St. Thomas, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Lethbridge, Alta., New Westminster, Kelowna, Vancouver, B.C. Plants, St. Laurent, Town of Mount Royal, Que., Pembroke, Guelph, Etobicoke, Rexdale, St. Thomas, Whitby, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., New Westminster, B.C. Subsidiaries, Image Pac, Impage Pac Displays and Image Pac Graphics, Etobicoke, Ont. Associate, S.C.I. Canada Inc. Corrugated boxes, litho laminated boxes, displays, pre-printed liner, and allied products. Brands, "8athurst Containers", "Fastpak", "E Flute", "Creative Products". Parent companies, MacMillan Bloedel Ltd., Vancouver, B.C. Stone Container Corp., Chicago, IL, U.S.A.

(P. & C.E.O.) T. W. Haiplik; (V.P. Sales & Mktg.) R. W. O'Neill; (V.P. West'n Cda) W.T. Hinton; (V.P. Mfg.) J. Al Ross; (V.P. Fin.) B. G. Quinn; (V.P. Hum. Res.) R.M. Gruber; (Dir. Mktg.) D. B. Andrews; (Dir., Nat'l Accts.) C.G.R. Van Brunt; (Mgr. Corp. Purch.) W. Little; (Corp. Mgmt. Qual.) T. Kadai, Ph.D. Annual Sales (G). Co. Size (G).Ⓢ

★MacMillan Bloedel Limited, 1075 W. Georgia St., Vancouver, B.C. V6E 3R9. Tel. 604-661-8000. Fax: 604-661-8377. Telex: 0451471. Sales offices, Dartmouth, N.S., Montreal, Quebec City, Rimouski, Noranda, Que., Ottawa, Thunder Bay, Toronto, London, Kitchener, Niagara Falls, Sudbury, Timmins, Sault Ste. Marie, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Edmonton, Calgary, Lethbridge, Alta., Port Alberni, Vancouver, B.C., Indianapolis, IN, Kansas City, St. Louis, MO, St. Paul, MN, Ashtabula, OH, Atlanta, Mableton, GA, Baltimore, MD, Camden, Hillside, NJ, Charleston, SC, New York, NY, Charlotte, NC, Tacoma, WA, Pascagoula, MS, Fort Lauderdale, Jacksonville, Tampa, FL, Dallas, Houston, TX, Walpole, MA, U.S.A., Tokyo, Japan, Hong Kong. Plants, Nipigon, Sturgeon Falls, Toronto, Ont., Hudson Bay, Sask., Nanaimo, Port Alberni, Powell River, New Westminster, Richmond, Chemainus, B.C. Plants and offices at Sturgeon Falls, Ont., Vancouver (3), Port Alberni (4), Powell River, Nanaimo, B.C. Newsprint, pulp, lumber, logs, plywood, particleboard, waferboard, specialty boards, kraft paper and board, boxboard, corrugated containers. Brands, "Harmac", "Alberni", "Powell River", "Sylvaply", "K3 Particleboard", "ASPENITE", etc.

All products except newsprint and newsprint specialties handled by head office, newsprint and newsprint specialties in U.S.A. by Powell River-Alberni Sales Corporation, and by M8 Sales Inc., Stamford, Conn., U.S.A.

(Chmn.) A.H. Zimmerman; (Vice Chmn.) C.C. Knudsen; (P. & C.E.O.) R.V. Smith; (Sr. V.P. Reg. Ops.) J. St. C. Ross; (Sr. V.P. Mktg.) R.8. Findlay; (Sr. V.P. R. & D.) O.L. Forgacs; (Sr. V.P. Powell River Reg.) W.G. Low; (Sr. V.P., Fin. & Admin.) A.N. Grunder; (Sr. V.P., Container

Board & Pakg.) W.W. Shorter; (Sr. V.P. Law & Corp. Affairs) J.L. Howard, Q.C.; (Exec. V.P.) D.L. McLaughlin; (V.P. Nanaimo Reg.) W.A. Adams; (Sr. V.P. Prod. Dev.) R.N. Wiewel; (V.P. Pulp & Paper Mktg Group) E. Lauritzen; (V.P. Transportation) G.A. Adams; (V.P. Tax, Properties & Risk Mngt.) J.C. Finkberger; (V.P., Alberni Reg.) R.D. Tuckey; (V.P.T.) G.M. Ferguson; (V.P. Corp. Comm.) A.C. Stubbs; (V.P. Human Res.) G.H. Johncox; (Corp. S.) G.E. Mynett; (V.P. Cont.) R.V. Matthews; (V.P. Govt. Affairs) F.H. Moonen; (V.P. Lumber Mktg.) D.W. St. John; (V.P. Panelboards Mktg. Group) V.R. Worthy; (V.P. Engr'g) W.E. Hawkins. Annual Sales (I). Co. Size (G).Ⓢ

MacMillan Bloedel Limited, Nipigon Plywood Division, P.O. Box 910, Nipigon, Ont. P0T 2J0. Tel. 807-887-2017. Laminated hockey stick shafts, poplar, birch and oak plywood. Parent company, MacMillan Bloedel Limited, Vancouver, B.C.

(Mill Mgr.) J.A. Stevenson; (Purch.) A. Sitch; (Prod'n Supt.) T. T. Meservia; (Acct.) Ms. G. Tolmonen; (S.M.) M. Foster. Annual Sales (D). Co. Size (D).Ⓢ

★MacNeil Wash Systems Limited, 24 Hamilton Rd., P.O. Box 1057, Barrie, Ont. L4M 5E1. Tel. 705-722-7649. Fax: 705-722-0582. Associate, Kwik-Draw Wire Feed Systems Inc. Car wash conveyor track sections, wax arch, conveyor parts, control modules.

(P.) D. J. MacNeil; (V.P.) V. A. MacNeil; (Prod'n Mgr.) M. White; (Acctg. Off.) Ms. A. Hallam. Annual Sales (C). Co. Size (A).Ⓢ

MacPherson, C.E., Company, 477 Rideau St., P.O. Box 320, Kingston, Ont. K7K 3B2. Tel. 613-549-2001. Fax: 613-549-5606. Telex: 066-3268. Associate, Canadian Erectors Pipe Division, Kingston, Ont. Welded steel products, flanged, dish and semi elliptical heads. Parent company, Canadian Erectors Ltd., Boisbriand, Que.

(P.) D.G. McIntyre; (S.M.) D. S. Morris. Annual Sales (C). Co. Size (A).

MacWilliam Sash and Door, 433 Cheadle St. N.W., P.O. Drawer 9, Swift Current, Sask. S9H 3V5. Tel. 306-773-4691. Cabinet work, millwork. Parent company, MacWilliam Construction Co. Limited, Swift Current, Sask.

(P.) A. F. MacWilliam; (G.M.) O. W. Hollands. Co. Size (A).

Macair Industries Inc., P.O. Box 1000, Baldwin, Ont. L0E 1A0. Tel. 416-722-3411. Fax: 416-722-6457.

(P.) J. Burch; (Sales & Mktg. Mgr.) K. Trafford. Annual Sales (B). Co. Size (A).

★MACCAFFERRI GABIONS OF CANADA LTD., 130 Milner Ave., Agincourt, Ont. M1S 3R3. Tel. 416-291-5275. Fax: 416-291-9741. Sales Division, Maccafferri Gabions of Canada Ltd., Dartmouth, N.S., Montreal, Que., Don Mills, Ont., Edmonton, Alta., Vancouver, B.C. Gabions, steel wire mesh basket for soil erosion control. Parent company, Maccafferri Industrial Group.

For.Rep., Maccafferri Gabions of America Inc., Hagerstown, MD, U.S.A.

(G.M.) J. D'Addario; (Off. Mgr.) I. Stewart. Annual Sales (C). Co. Size (A).Ⓢ

★Macdonald & White Varnish & Paint Company Limited, 1106 Walker Rd., Windsor, Ont. N8Y 2N7. Tel. 519-252-7275. Toll Free: 800-265-1351. Fax: 519-252-7278. Paints, lacquers, varnishes, reducers.

(P.) T. C. White; (V.P. Fin.) J. M. White; (V.P. Mktg.) D. J. White; (Prod'n Mgr.) P. Sprague. Annual Sales (D). Co. Size (B).Ⓢ

Macey Neon, Div. of Wallace Sign-Crafters East Ltd., 6203 Netherhart Rd., Mississauga, Ont. L5T 1G5. Tel. 416-677-7060. Neon and luminous signs. Brand, "Macey Neon". Parent company, Wallace Sign-Crafters West Ltd., Vancouver, B.C.

(P.) D. Armitage; (G.M.) G. Wilson. Annual Sales (D). Co. Size (C).

★Macfarlane Nameplate & Anodizing Inc., 185 Carlingview Dr., Rexdale, Ont. M9W 5E8. Tel. 416-675-7150. Fax: 416-675-8915. Associate, Aristoprint Name Plates & Decals Ltd., Rexdale, Ont. Nameplates, dials, panels, decals and labels; anodized, engraved and silk screened; anodized aluminum sheet; clear and colour anodizing.

(P.) J. Gottdenker; (Asst. Mgr.) E. Shendale. Co. Size (B).Ⓢ

†Macgregor, Peter, Ltd., 265 Garyray Dr., Weston, Ont. M9L 1P2. Tel. 416-749-5951. Toll Free: (416) 800-268-0508, (519, 613, 705) 800-268-5953. Fax: 416-740-3230. Fresh and frozen, pre-browned and cooked portion controlled meats such as beef, lamb, pork, veal, etc. Brands, "Mr. Macgregor's Mmm Meats", "Macgregor's Select".

(Chmn. & C.E.O.) D. Macgregor; (P. & G.M.) G. Newton; (S.M.) P. Hill; (T.) R. Turner. Annual Sales (E). Co. Size (D).Ⓢ

Machardy Rand Mfg. Inc., 5959 Shawson Dr., Units 647, Mississauga, Ont. L4W 3Y2. Tel. 416-546-1070. Fax: 416-546-1075. Architectural metal work.

(P.) R. McCrimmon; (S.T.) N. Diceman; (V.P.) L. Coccarl. Annual Sales (8). Co. Size (A).

★MACHINE KNIFE COMPANY, THE, 240 Beach Rd., Hamilton, Ont. L8L 4B2. Tel. 416-545-7277. Fax: 416-545-5450. Shear blades for the recycling, steel, paper, rubber, leather, aluminum and plastics industries, also facilities for grinding, re-welding and remanufacturing, mill liners, gibs, shredder knives and wear plates. Parent company, Central Welding Company Limited.

For.Rep., Barrington, IL, U.S.A.

(P.) R. D. Heise; (Plant Mgr.) D. Ferguson. Annual Sales (C). Co. Size (A).Ⓢ

Machine-O-Matic Limited, 51 Bertrand Ave., Scarborough, Ont. M1L 4P3. Tel. 416-750-4900. Fax: 416-750-4902. Bulk vending machines, permanent mould castings, tools and dies.

(P.) J. W. Schwarzli; (G.M.) S. R. Schwarzli. Annual Sales (C). Co. Size (8).Ⓢ

Machine & Tool Products, A Division of Nik Manufacturing Ltd., 707 Drake St., P.O. Box 62, Oshawa, Ont. L1H 7K8. Tel. 416-576-1807. Fax: 416-576-1928. Steel rolling mill equipment, special machinery, jigs and fixtures, rubber moulds, bronze components, antenna mounts, mining equipment.

(P.) A. Nagy; (S.) Ms. H. Bohan. Annual Sales (C). Co. Size (B).Ⓢ

machinerie Agricole Bois-Francs Inc., 2 rue du Parc, C.P. 267, Warwick, Que. J0A 1M0. Tel. 819-358-6808. Fax: 819-358-6806. Air drainage system, liquid manure spreader, pre tank pump.

(P.) C. Cote; (Sales & Mktg.) J. Lessard; (Fin.) C. Houle. Annual Sales (B). Co. Size (A).

Machinerie 8.V. Limitée, 2075 ave. des Erables, C.P. 64, Plessisville, Que. G6L 2Y6. Tel. 819-362-6266. Toll Free: 800-567-5858. Fax: 819-362-3425. Buy and sell new and used machine tools. Parent company, Machinerie 8.V.C. Inc.

(P.) C. Vignoul; (G.M.) B. Boulanger; (Cont.) Mrs. C. Boulanger; (S.) Ms. L. T. McCrea. Annual Sales (D). Co. Size (A).Ⓢ

Machinerie Ideale Cie Ltée., La, [Ideal Machinery Co. Ltd.], 1100 rue Leclaire, P.O. Box 360, St. Césaire, Que. J0L 1T0. Tel. 514-469-3133. Fax: 514-469-3320. Electric fans, barn cleaner and stable equipment, manure spreaders, dump trailers. Brand, "Ideal".

(P.) J.G. Gagne; (V.P.) P.A. Larose; (Mktg. Dir.) M. Gagne. Annual Sales (D). Co. Size (C).Ⓢ

Machinerie Omega Ltée., La, See Omega Machinery Limited, The.

Machinerie Pour Chaussures Landis-Letendre Limitée, 150 Foch, St-Jean-sur-Richelieu, Que. J3B 2A8. Tel. 514-346-9530. "Leteda" shoe repair machinery.

(P.) A. Letendre; (V.P.) S. Letendre. Annual Sales (8). Co. Size (A).Ⓢ

Machineries Pronovost Inc., Les, 260 Route 159, St-Tite, Que. G0X 3H0. Tel. 418-365-7551. Fax: 418-365-7954. Snow blowers, farm wagons, cement mixers, rolling harrows, dump trailers, hay racks, also industrial equipment.

(C.E.O. & S.M.) N. Pronovost; (P.A.) M. Vallee; (Plant Mgr.) R. Pronovost. Annual Sales (D). Co. Size (C).Ⓢ

Machineries Rive-Sud Inc., 4195, Lapinière, Brossard, Que. J4Z 3H8. Tel. 514-678-7471. Fax: 514-678-6641. Ovens, cooling systems, conveyors.

(P.) L. Labbe; (Compt.) R. Vanasse; (Prod. Mgr.) S. Labbe; (P.A.) J. Wafer; (Drafting) L. Gamache. Annual Sales (8). Co. Size (A).

Machining Design Associated Ltd., 4801 Keele St., Unit 48, Downsview, Ont. M3J 3A4. Tel. 416-665-2000. Fax: 416-665-3204. Screw machine products, stampings and general machining.

(P.) W. Grimberg; (S.) Mrs. S. Grimberg; (S.M.) N. Grimberg; (Off. Mgr.) Mrs. S. May Moretto; (Purch. Mgr.) I. Greer. Annual Sales (C). Co. Size (A).Ⓢ

Mack, C.W., Company, Limited, 169 Bartley Dr., Toronto, Ont. M4A 1E7. Tel. 416-755-3376. Fax: 416-755-5704. Stamps, seals and stencils. Brands, "Duro", "Red Top". Parent company, R.A. Stewart & Co. Inc., Hackensack, NJ, U.S.A.

(P.) J. J. Donnelly; (G.M. & S.M.) D. Otto; (Plant Mgr.) N. Gunn; (Off. Mgr.) Mrs. P.A. Wright. Annual Sales (C). Co. Size (8).Ⓢ

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- ★Mack, P.R., & Son Limited, 54 Power St., Toronto, Ont. M5A 4C1. Tel. 416-362-4234. Fax: 416-362-4830. Rubber stamps, steel and brass dies, type, brass, plastic, and oil board, stencils, special coders and marking systems, engraved name plates, signs in metal and plastic, corporate and notarial seals, special design & lodge seals, wax and lead security seals.
(P. & G.M.) J. Lawrence Mack. Annual Sales (8). Co. Size (B).Ⓢ
- ★Mack Truck, Mack Canada Inc., 1455 North Service Road, Oakville, Ont. L6J 5A7. Tel. 416-844-7200. Fax: 416-844-0968. Branch office, Toronto, Ont. Associate company, Mack Financial (Canada) Ltd. Diesel motor trucks. Brand, "Mack". Parent company, Mack Trucks, Inc., Allentown, PA, U.S.A.
(P. & Mng.Dir.) L. A. Barnhart; (Dir.Admin.) Ms. L. A. Vanstone; (Corp.Cont.) D. E. Coates; (Supv'r Purch.) J. Halliwell; (Reg.Mgr.West'n) J. Dowler; (Reg.Mgr.East'n) R.W. Laskey. Annual Sales (G). Co. Size (F).Ⓢ
- †Mackay Specialties Canada Ltd., 33 Labatt Ave., Toronto, Ont. M5A 1Z1. Tel. 416-368-8396. Fax: 416-368-6306. Plants, Montreal, Que. and 326 Bayview Ave., Toronto, Ont. Air infiltration barriers for the new housing construction industry, custom packing of consumer goods, non-woven fabric products for agricultural, landscaping and drainage purposes, industrial geotextiles.
(P.) W.J.H. Grand; (G.M.) G. H. Sennie; (S.M.) D. Miller; (Cont.) A. Rowe; (P.A.) J. Ockerse; (Prod'n Mgr.) R. Chelliah. Annual Sales (D). Co. Size (D).Ⓢ
- Maclean Hunter Limited, [Maclean Hunter Limitée], Maclean Hunter Bldg., 777 Bay St., Toronto, Ont. M5W 1A7. Tel. 416-596-5000. Fax: 416-596-5526. Telex: 06-219547. Branch offices, Halifax, Dartmouth, N.S., Moncton, Fredericton, N.B., Montreal, Mount Royal, Charlesburg, Que., Ottawa, Oshawa, Kitchener, London, Burlington, Mississauga, Barrie, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, St. Jean-sur-Richelieu, Greenfield Park, Que., Brampton, Don Mills, Mississauga, Aurora, Rexdale, Scarborough, Niagara Falls, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Subsidiaries: PERIODICALS; Canadian Periodical Publishing, Toronto, Ont., HP Publishing Company, New York, NY, Lakewood Publications Inc., Minneapolis, MN, Maclean Hunter Media Inc., Stamford, CN, Maclean Hunter Market Reports Inc., Chicago, IL, MD Publications Inc., New York, NY, MIT West Inc., Van Nuys, CA, Maclean Hunter Publishing Company, Chicago, IL, U.S.A., Maclean Hunter s.r.l., Milano, Italy, Maclean Hunter Limited, London, England, Media-Daten AG, Zurich, Switzerland, Media-Daten Verlagsgesellschaft Wien, Austria, Media-Daten Verlagsgesellschaft, Mainz-Gonsenheim, W.Germany, Tarif Media SA, Paris, France, Bauer Verlag GmbH, Wiesbaden, W. Germany, Media International Data, Brussels, Belgium. NEWSPAPERS; The Toronto Sun Publishing Corporation, Toronto, The Ottawa Sun, The Financial Post, Toronto, Ont., Bowes Publishers Limited, Edmonton, The Calgary Sun, Calgary, The Edmonton Sun, Edmonton, Alta. BUSINESS FORMS; Data Business Forms Limited, Greenfield Park, Formules d'Affaires Data, St-Jean-sur-Richelieu, Que., Data Business Forms Limited, Brampton, C.F.I. Computer Forms Incorporated, Mississauga, Davis-Henderson Ltd., Toronto, Pakfold Business Forms, Niagara Falls, General Business Forms Ltd., Edmonton, Alta., Vancouver Business Forms Ltd., Vancouver, B.C., Label Art, Inc., Wilton, NH, Transkrit Corporation, Brewster, NY, U.S.A. COMMERCIAL PRINTING; Maclean Hunter Printing, Aurora, Litho Plus, Willowdale, York Litho, Rexdale, Yorkville Press, Scarborough, Ont., The Jasper Printing Group Ltd., Edmonton, Alta., Comprint Inc., Gaithersburg, MD, U.S.A. CABLE TELEVISION; Maclean Hunter Cable TV, Etobicoke, Ont., Cable TV of Jersey City Inc., Jersey City, Suburban Cablevision, East Orange, NJ, Barden Cablevision, Detroit, Maclean Hunter Cable TV, Inc., Taylor, MI, U.S.A. BROADCASTING; CFCN Communications Limited, Calgary, Alta., KEY Radio Limited, Toronto, Ont., Maritime Broadcasting System Limited, Halifax, N.S. COMMUNICATIONS SERVICES; Bowden's Information Services Limited, Design-Craft, Industrial Trade & Consumer Shows Inc., Maclean Hunter Mailing Services, Toronto, Canadian Ad-Check Services, Don Mills, Canadian Press Clipping Services, Toronto, Maclean Hunter Communications Inc., Rexdale, The Learning Tree, Mississauga, Ont. Consumer Magazines, industrial merchandising and business publications, daily and financial newspapers, directories, etc., including: Maclean's, Flare, Chatelaine, Châtelaine, L'Actualité, City &

- Country Home, The Financial Post, The Canadian Investor, Investors Digest of Canada, Survey of Markets and Business Year Book, Survey of Industrials, Survey of Investment Funds, Survey of Mines, Survey of Oils, Directory of Directors, The Financial Post Report on Canada, Fraser's Trade Directory and seventy-five other business publications and eleven annuals. Information Services: The Financial Post Investment Databank, Canadian Press Clipping Service, Industrial Trade & Consumer Shows Inc., direct mail services, commercial printing, specialized business forms and creative services; also radio and television broadcasting, cable T.V., media monitoring, co-operative advertising auditing.
For.Reps., Maclean Hunter Publishing Company, Chicago, IL, Lakewood Publications, Inc., Minneapolis, MN, Maclean Hunter Media Inc., (Progressive Grocer Magazine) Stamford, CN, H.P. Publishing Company, (Hospital Practice Magazine) New York, NY, U.S.A., Maclean Hunter Limited, London, England.
(Chmn.) D. G. Campbell; (P. & C.E.O.) R. W. Osborne; (P. Cdn. Periodical Publishing) J. K. Warrillow; (Exec. V.P.Cdn.Periodical Publishing) T. L. Malden; (P.Cdn. Printing) M. B. Fyfe; (V.P.Corp.Aff.) J. J. Smyth; (V.P. & C.F.O.) J. Robert Furse; (V.P.Comm.Serv.) G. A. Allard; (Cont.) M. Slemko; (T.) P. F. James; (Corp. S.) Mrs. M. Simmie; (P. & C.E.O. Cable T.V.) J. Barry Gage; (Chmn. Cable T.V.) F. T. Metcalf; (P. & C.E.O.Bus.Forms Div.) J. H. Greenhough; (V.P.Broadcasting) S. M. Harris; (V.P.Que.Publications) J. Pare. Annual Sales (I). Co. Size (G).
- ★MacLine Fittings Ltd., [Les Raccords Macline Ltée.], 1800 Norman St., Lachine, Que. H8S 1A9. Tel. 514-634-7091. Fax: 514-634-2917. Butt welding fittings in stainless steels, nickel alloys, aluminum and titanium.
(P.) J. MacLeod; (Exec.V.P.) S. MacLeod. Annual Sales (C). Co. Size (B).Ⓢ
- ★Macotta Co. of Canada Limited, [Macotta Cie du Canada Ltée.], 6311 Vipond Dr., Mississauga, Ont. L5T 1T7. Tel. 416-670-5221. Fax: 416-670-3997. Branch plants, St-Hubert, Que., Brampton, Ont. Side hinged steel door frames and doors. Brands, "Macoframe", "Macopac", "Macotrim".
(P. & G.M.) P. D. Engholm; (Ops.Mgr.) W. J. Franks; (8r.S.M.St-Hubert) A. Greener. Annual Sales (D). Co. Size (C).Ⓢ
- ★MACRO ENGINEERING CO. LTD., 1177 Invicta Dr., Oakville, Ont. L6H 4M1. Tel. 416-842-5431. Fax: 416-842-5449. Blown film products including, blown film extrusion lines, "Accu-Blender" blending and reclaiming system, "Plastimat" extruders and accessories, "Clean Flow" single layer extrusion die systems, bubble cooling systems and accessories, "Vary-Sizing" bubble cages, collapsing frames, etc., also converting equipment and accessories including, roll handling equipment, heavy duty bag machines, tube forming stations, handle patch inserting stations, post gussetting assemblies, web handling equipment, slitting and sealing stations.
For.Reps., Wilson Plastics, Paramus, NJ, Hood Group, Chicago, IL, U.S.A.
(P. & G.M.) M. Planeta; (S.T.) Mrs. J. Planeta; (Mktg. Mgr.) G. Halina. Annual Sales (D). Co. Size (C).Ⓢ
- Macron Enterprises Ltd., 169 Omand's Creek Rd., Winnipeg, Man. R2R 1V9. Tel. 204-633-8202. Injection moulded products.
(Mktg.Mgr.) C. Kennedy. Annual Sales (A). Co. Size (A).Ⓢ
- ★MACTAC CANADA LTD/LTÉE, 100 Kennedy Rd. S., Brampton, Ont. L6W 3E8. Tel. 416-459-3100. Fax: 416-459-8078. Plants, St-Hubert, Que., Brampton, Ont. "MACTac", "MACal", "MACbond", "MACmount" self-adhesive products for industrial and printing markets. Parent company, Morgan Adhesives Company, Stow, OH, U.S.A.
(P.) R. J. Shaw; (Sr.V.P.) D. A. Hickman; (V.P.Fin.) P. E. Mikkelsen; (Tech.Dir.) V. N. Gidvani; (Dir.Mfg.) H. H. Graf; (Div.Mgr.) J. Wilkinson; (Div.Mgr.) J. Chapell. Annual Sales (E). Co. Size (D).
- ★Macronic Systems Ltd., 7897-48 Ave., P.O. Box 548, Red Deer, Alta. T4N 5G1. Tel. 403-342-1822. Fax: 403-887-5301. Telex: 03-824889. "Mac Ignitor" retractable electronic flare ignition system for flare stacks, and pits, mini electronic ignition system for heaters, treaters, furnaces, etc., "Emergi Flame" system to ignite sour gas blowing out of control.
(P.) R. MacDonald; (V.P.) G. Meikle; (Dir.Sales) M. Roles. Annual Sales (C). Co. Size (A).
- ★Madawaska Doors Inc., P.O. Box 910, Nobleton, Ont. L0G 1N0. Tel. 416-859-4622. Toll Free: (Canada & U.S.A.) 800-263-2358. Fax: 416-859-4654. Admin. office, No-

- bleton, Ont. Plant, Barry's Bay, Ont. Solid wood doors with genuine leaded or brass lites, doors are stile and rail with raised panels, mortise and tenon joints for stronger construction.
(P.) R. Delmas; (V.P.Prod'n) A. Pritchard; (Sales) A. Delmas; (Mktg.) A. Delmas. Annual Sales (D). Co. Size (C).Ⓢ
- Madawaska Economic Glass Ltd., C.P. 270, St-Jacques, N.B. E0L 1K0. Tel. 506-735-4773. Double insulated glass units.
(P.) R. Dufour. Co. Size (8).
- Madawaska Weavers Limited, 739 Main St., P.O. Box 8, St. Leonard, N.B. E0L 1M0. Tel. 506-423-6341. Pure wool scarves, handwoven neckties and skirts, also orlon place-mats, napkins and tablecloths.
(P.) R. Gervais; (S.T.) F. Gervais. Annual Sales (8). Co. Size (B).Ⓢ
- ★Maddocks Engineering Ltd., 521 Michener Rd., Guelph, Ont. N1H 6R7. Tel. 519-836-6271. Fax: 519-836-7542. Automotive air and fuel filters, heavy duty truck filters.
(P.) G. Maddocks; (Off.Mgr.) S. Shaver. Annual Sales (C). Co. Size (A).
- Made-to-Fit Garment Inc., See Les Vêtements Made-to-Fit Inc.
- ★Madill, S., Ltd., 2560 Bowden Rd., P.O. Box 4300, Nanaimo, B.C. V9R 5M6. Tel. 604-758-5255. Fax: 604-758-0912. Plant, Kalama, WA, U.S.A. Logging equipment. Brand, "Madill".
For.Reps., S. Madill Inc., U.S.A.; Kts, Malaysia; Cable Price Corporation, Wellington, New Zealand.
(Owner) P. Madill; (Off.Mgr.) S. Shaw; (Cont.) C. Stead. Annual Sales (E). Co. Size (D).Ⓢ
- ★Madison Chemical Industries Inc., 490 McGeachie Dr., Milton, Ont. L9T 3Y5. Tel. 416-878-8863. Toll Free: (U.S.A.) 800-387-7995. Fax: 416-878-1449. Plant, Forest Park, GA, U.S.A. Associates, Mr. Gas Tank. Protective corrosion and abrasion resistant coatings for storage tanks, pipelines, potable water towers and general maintenance applications. Brands, "Corrocote", "Tuf-shen", "Corropipe", etc.
(P.) A.R. Mitchell; (V.P. & G.M.) M.A. Jans; (Cont.) 8. Gilmour; (Mgr.Mr.Gas Tank) C. Maathuis; (Mgr. Corrocote) 8. Gentles; (Mgr.Corropipe) 8. Wiley; (Mgr. Gemthane) R. Dryburgh; (Mgr.Adv. & Promo.) P.8. MacDonald. Annual Sales (D). Co. Size (C).Ⓢ
- Madok Manufacturing Limited, 50 Morrell St., Brantford, Ont. N3T 4J5. Tel. 519-756-5760. Fax: 519-756-5768. Liquid to air heat transfer coils made of copper tube and aluminum fin, also application of "Heresite" protective coatings for heating, ventilating, air conditioning and refrigeration equipment.
(G.M.) R. J. Morris P.Eng.; (Plant Mgr.) R. Catherwood. Annual Sales (8). Co. Size (A).Ⓢ
- ★Madsen North America Inc., 2370 Speers Rd., P.O. Box 535, Oakville, Ont. L6J 5B4. Tel. 416-825-0122. Fax: 416-825-0851. Telex: 06-982298. Electro-acoustic impedance meters, speech therapy instruments, hearing aid analyzers, industrial audiometers. Parent company, Medilogic Limited.
For.Reps. U.S.A.
(P.) G.W. Pay; (Mktg.Mgr.) Mrs. Z. Seery. Annual Sales (C). Co. Size (A).Ⓢ
- ★Maglan Plastics Inc., 50 Melham Court, Scarborough, Ont. M1B 2E5. Tel. 416-298-2520. Fax: 416-298-3659. Injection moulding for automotive applications. Parent company, Decoma Trim Ltd. Concord, Ont.
(G.M.) M. Petru. Annual Sales (D). Co. Size (D).Ⓢ
- ★Magalloy Ltd., 10 Pine St., Stratford, Ont. N5A 1W3. Tel. 519-273-2330. Fax: 519-273-4088. Plant, CNC Machining Div. Wellesley, Ont. Associates, I-Cast Inc., Omex Inc., Stratford, True Machine Inc., Wellesley, Ont. Stainless, heat resistant and alloy steel castings, sand casting, investment casting, CNC machining. Parent company, T.G.M. Enterprises Ltd.
(P. & G.M.) T. Melanson; (Tech.S.M.) T. Arnott; (Mfg. Mgr.) T. Jackson. Annual Sales (C). Co. Size (C).Ⓢ
- Magdall International, 1055 Rang St. Simon, Ste-Madeleine, Que. J0H 1S0. Tel. 514-795-6270. Sheepskin gloves, hats and other products.
(P.) D. Lefebvre. Annual Sales (A). Co. Size (A).
- ★Maggi-8 Limited, 240 Hanlan Rd., Woodbridge, Ont. L4L 3P6. Tel. 416-851-7347. Travel and cosmetic bags, shower caps, slippers, eyeglass cases, travel accessories for babies.
(Dir.) Mrs. P. Hillmer; (Dir.) Ms. B. Twaits; (P.A.) J. Henderson; (Plant Mgr.) Ms. D. Higham. Annual Sales (C). Co. Size (C).Ⓢ

- Magic Foil Ltd./Ltée., 5600 Finch Ave. E., Agincourt, Ont. M18 1T1. Tel. 416-293-1222. Telex: 065-25201. Paper and aluminum foil wrap, also plastic cling film. Brands, "Magic-Foil", "Home Foil". Parent company, Harold P. Cowan Company Limited, Agincourt, Ont.
(P.) J.S. Cowan; (S.M.) D. Meadows. Annual Sales (D). Co. Size (A).
- † Magic Furniture & Interiors Limited, 96 Walker Dr., Bramp-ton, Ont. L6T 4H6. Tel. 416-458-1122. Fax: 416-458-0641. Wood furniture and fixtures, upholstered furniture and interior millwork for stores, restaurants, hotels and offices.
(P.) R. Gentili. Annual Sales (C). Co. Size (B).⑤
- Magic Hand Custom Furniture Ltd., 1-11180 River Rd., Richmond, B.C. V6X 1Z5. Tel. 604-278-8247. Associate, Murphy Wall-Beds Of Canada, Richmond, B.C. Solid wood handmade custom furniture for offices and homes, murphy beds.
(P.) R.T. Pettifer. Annual Sales (B). Co. Size (A).⑥
- Magic-Light Inc., 254 Place de Noirmoutier, Laval, Que. H7N 5M2. Tel. 514-668-7366. Glow necklaces.
(P.) J. Beetel.
- ★ Magic Pantry Foods Inc., 26 Burford Rd., Hamilton, Ont. L8E 3E7. Tel. 416-561-5322. Fax: 416-561-8185. Plant, Brantford, Ont. Line of shelf stable entrees such as cabbage rolls, lasagna, Salisbury steak, beef stew in microwave containers, also pouched breakfast, entree and dessert items. Trade marks, "Magic Pantry", "Versa Chef", "International Lites".
(P.) M. de Naray. Annual Sales (E). Co. Size (E).⑥
- Magic White (Western) Ltd., 1336 Lorne St., Regina, Sask. S4R 2K1. Tel. 306-525-5618. Toll Free: 800-667-6189. Fax: 306-781-6926. Detergents, disinfectants, floor seals and finishes, hand cleaners, acid cleaners.
(Mgr.) M. Bercovich. Annual Sales (C). Co. Size (A).⑤
- Magill Business Systems Limited, 95 Athol St. E., Oshawa, Ont. L1H 1J8. Tel. 416-686-2525. Fax: 416-728-6898. Sales office, Toronto, Ont. Printed business forms.
(P.) J. L. Magill; (Compt.) G. Valentine; (S.M.) R. Cooper. Annual Sales (C). Co. Size (C).⑤
- Magill Hat Manufacturing Inc., 9600 St. Lawrence Blvd., Montreal, Que. H2N 1R2. Tel. 514-381-8561. Fax: 514-381-8795. Men's and boys' hats, caps and cowboy hats. Brands, "Bobby Lee", "Lee".
(P. & G.M.) J. Jacobson; (S.M.) M. Spinner. Annual Sales (C). Co. Size (A).⑤
- † Magna International Inc., 36 Apple Creek Blvd., Markham, Ont. L3R 4Y4. Tel. 416-477-7766. Fax: 416-475-0776. Telex: 06-966856. Plants, several in Ontario, U.S.A. and Germany. Operating groups, Atoma International, Cosma Int. Inc., Decoma International Inc., Tesma Int. Inc. Automobile parts, original equipment, metal finishing, tooling.
(P. & C.E.O.) M. Gingl; (Sr.V.P. & C.F.O.) S. Akerfeldt. Annual Sales (I). Co. Size (G).⑥
- Magnacharge Battery Corporation, 1279 Derwent Way, New Westminster, B.C. V3M 5V9. Tel. 604-525-0391. Fax: 604-525-0392. Branch offices, Calgary, Edmonton, Alta., Victoria, Vancouver, B.C. Lead acid storage batteries for automotive, marine, industrial and custom applications.
(P.) R.H. Granholm; (V.P.) L. Granholm; (V.P.) G. Granholm; (Mgr.Vancouver) J. Pue; (Mgr.Edmonton) D. Brown; (Mgr.Victoria) W. Woods; (Mgr.Calgary) K. Fairbairn. Annual Sales (D). Co. Size (8).⑥
- ★ Magnesium Products Ltd., 155 High St. P.O. Box 64, Strathroy, Ont. N7G 3J1. Tel. 519-245-4040. Fax: 519-246-4620. Associates, Accurcast, Wallaceburg, Jutras Die Casting, Scarborough, Richmond Die Casting Ltd. Cornwall, Ont. Magnesium die castings for the automotive industry. Parent company, Meridian Technologies Inc., Toronto, Ont.
(P.) I.A. Barrie; (Fin.Mgr.) D. Hansen; (Mat'l's Mgr.) T. Horth; (Mfg.Mgr.) E. Estergaard. Annual Sales (E). Co. Size (D).⑥
- Magnetic Air Filters Mfg., 3546 Bathurst St., Suite 3, Toronto, Ont. M6A 2C6. Tel. 416-787-4144. Fax: 416-782-5767. "MAG" magnetic air filters for air heating/conditioning applications. Parent company, 755804 Ontario Inc.
(P.) M. M. Toth; (S.T.) Ms. G. M. Toth. Annual Sales (A). Co. Size (A).
- Magnetic Consultants Inc., 145 Columbia St. W., Box 5, Waterloo, Ont. N2J 3Z6. Tel. 519-746-1910. Fax: 519-746-1914. Electrical coils, chokes, reactors, transformers. Brand, "Customade".
(P.) W. E. Doze. Annual Sales (B). Co. Size (A).⑥
- ★ Magnetic Metals Limited, 10 Spalding Dr., Brantford, Ont. N3T 5T3. Tel. 519-753-8675. Fax: 519-753-9310. Telex: 061-81267. Plants, San Juan del Rio and Nogales, Mexico, Westminster, CA, Camden, NJ, U.S.A. Electrical alloy transformer and motor laminations, cut cores, heat treating, services and ferrites. Parent company, Magnetic Metals Corp., Camden, NJ, U.S.A.
(P.) W.T. Lafferty; (S.M.) D. Floyd; (Purch.Mgr.) R. Lemke; (Mgr.) J. Tofano; (Fin.) Mrs. H. Herczeg. Annual Sales (D). Co. Size (C).⑤
- Magnokrom Inc., 171 Nugget Ave., Scarborough, Ont. M1S 3B1. Tel. 416-299-0000. Fax: 416-299-3728. Door hardware, door holders and closers, panic hardware and surface bolts, domestic mail boxes. Brand, "M.G.". (G.M.) E. Milic; (Mgr.) Ms. B. Johnson. Annual Sales (C). Co. Size (C).⑥
- Magnor Inc., 190 Industrial Blvd., Boucherville, Que. J4B 2X3. Tel. 514-655-1344. Fax: 514-655-5428. Branch offices, St. John's, Nfld., Toronto, Ont. Associate, Magnus Chemicals Limited, Boucherville, Que. Water treatment equipment, filters, demineralizers, control panels, neutralization systems, glycol pressurization systems, deaerating heaters, etc. Brands, "Kemitol", "Ajaflow".
(P. & G.M.) J. Pichet; (S.M.) A. Janelle. Annual Sales (C). Co. Size (A).⑥
- ★ Magnum Graphic Equipment Ltd., 34 Magnum Dr., Schomberg, Ont. L0G 1T0. Tel. 416-939-2267. Fax: 416-939-2912. Short and medium run pack to pack business forms presses, paper processors for business forms, six part pack collators, rotary male and female punch units for the label and packaging industry, fan folders for business forms and label printers, variable repeat roll to fold (offset) business form presses.
(P.) M.E. Speller. Annual Sales (D). Co. Size (B).⑥
- ★ Magnum/dynalab Ltd., 8 Strathearn Ave., Unit 9, Bramp-ton, Ont. L6T 4L9. Tel. 416-791-5888. Fax: 416-791-7940. Associate, Magnum Dynalab Corp. Electronic subassemblies, tuneable FM antenna amplifiers for the home, FM tuners.
For.Reps., Magnum Dynalab Corp., Buffalo, NY, U.S.A.
(P.) L. H. Zurovski; (V.P.Mfg.) M. J. Breunig; (V.P.Mktg.) M. C. Southcott. Annual Sales (C). Co. Size (A).⑥
- ★ Magnus Chemicals Limited, [Produits Chimiques Magnus Ltée.], 190 8oul. Industriel, Boucherville, Que. J4B 2X3. Tel. 514-655-1344. Fax: 514-655-5428. Branch offices, St. John's, Nfld., Halifax, N.S., Quebec, Que., Mississauga, Ont., Winnipeg, Man., Edmonton, Alta., New Westminster, B.C. Associate, Magnor Inc., Boucherville, Que. Cleaning compounds. Brands, "Magnusol", "755", "Magnu-Spray", "Aja-Flow", etc.
(P. & G.M.) J. Pichet; (V.P.Fin.) P. H. Pichet; (V.P.Purch.) G. Pichet; (V.P.Mktg. R&D) R. A. Gamache; (G.M.Mississauga) K. Klayh; (Sales Rep.Winnipeg) R. Henkel; (Sales Rep.New Westminster) T. Watkins. Annual Sales (D). Co. Size (C).⑥
- ★ Magnussen Furniture Manufacturers Limited, 66 Hincks St., Box 550, New Hamburg, Ont. N0B 2G0. Tel. 519-662-3040. Fax: 519-662-3733. Warehouses, Vancouver, B.C., FL, CA, U.S.A. Living room and occasional tables, functional furniture, home entertainment centres, wall units.
(P.) R. Magnussen; (V.P.Mktg.) G. Fulkerson; (V.P.Mfg.) E. Lehmann; (V.P.Fin.) 8. Ballantyne; (Purch. Mgr.) J. Schaub. Annual Sales (E). Co. Size (D).⑤
- Mahaffy Materials Handling, 107 Torkyork Dr., Weston, Ont. M9L 1X9. Tel. 416-741-3400. Fax: 416-741-1576. Materials handling equipment. Parent company, Lauder Brass, Weston, Ont.
(P.) R. Edmeads; (T.) E. Woodcock. Co. Size (B).
- Mahonco Inc., 5010 St. Patrick St., Montreal, Que. H4E 1A5. Tel. 514-768-4716. Fax: 514-768-1900. Builders' hardware, metal stampings, swaging service, suspension and tube straps.
(P.) R.W. Maho. Annual Sales (C). Co. Size (A).⑥
- Maibec Industries Inc., See Industries Maibec Inc.
- Maier Iron Works Limited, 47 Maple Ave., Richmond Hill, Ont. L4C 6P3. Tel. 416-889-5971. Welding and steel fabrication.
(P. & G.M.) R. Maier; (V.P. & S.) Mrs. J. Maier. Annual Sales (A). Co. Size (A).
- Mailhot Hydraulique (1988) Inc., 2721 nord, route 341, St. Jacques, Que. J0K 2R0. Tel. 514-839-3663. Fax: 514-839-7419. Associate, Mailhot Hydraulics (Ontario) Limited, Milton, Ont. Industrial and telescopic cylinders, power units, etc.
(P.) Y. Morin; (V.P.Telescopic Div.) N. Legault; (V.P. Industrial Div.) N. DeGrandpré; (V.P.DSS) P. Tremblay; (Cont.) C. Joly; (Purch.Mgr.) P. Hebert. Annual Sales (D). Co. Size (D).⑥
- Mailhot, Léo, Inc., 11, rue Landry, St-Alexis, Que. J0K 1T0. Tel. 514-839-3944. Pallets and skids, wooden vegetable boxes.
(P.) J. Mailhot; (S.T.) D. Mailhot. Annual Sales (8). Co. Size (A).⑤
- Mailot 8altex Inc., 1350 Mazurette, Suite 300, Montreal, Que. H4N 1H2. Tel. 514-383-1850. Fax: 514-383-7589. Ladies' swimsuits, girls swimwear and body wear.
(P.) L. Balit; (V.P.) I. Foxen; (G.M.) Y. Balit; (S.M.) A. Langlois. Annual Sales (D). Co. Size (E).⑤
- Maillox 8aillargeon Inc., 230, St-Pierre, St-Constant, Que. J5A 2G1. Tel. 514-861-8417. Toll Free: 800-361-9070. Fax: 514-638-5646. Telex: 055-61007. Branch offices, 30 Bermondsey Rd, Toronto, Ont., Rimouski, Que. Commercial and church candles, extruded wax shapes, wax discs for textile. Brands, "Ecclesia", "Paradisio", "Radiant", "Rex Glorise", etc.
(P. & G.M.) J. Maillox. Annual Sales (D). Co. Size (B).⑥
- MAILLOUX CHEMICAL & DYESTUFF INC., [PRODUITS CHIMIQUES & TEINTURES MAILLOUX INC.], 136 Oneida Dr., Pointe Claire, Que. H9R 1A8. Tel. 514-697-6713. Toll Free: 800-361-2510. Fax: 514-697-9467. Telex: 05-822895. Associates, Trilon Chemicals Inc., Marvin Inc., Reliable Chemical Co., Avala Chemical Co. (Canada) Inc., Chromachem Inc. Dyestuff chemicals for textile, paper and leather industries, dispersants, wetting agents, dyeing auxiliaries, disperse dyes, azoic coupling agents, pigments, etc. Brands, "Maquest", "Mafix", "Mapent", "Masperse", "Maphos". Parent company, Texall Inc., Pointe Claire, Que.
(Chmn.) D.G. Robinson; (P.) J. Wolfe; (V.P.) R.E. Robinson. Annual Sales (D). Co. Size (B).⑤
- ★ Mailman Publishing, A Division of Cameron Publications Limited, 29 Queen St., Bridgetown, N.S. BOS 1C0. Tel. 902-665-4441. Fax: 902-665-4014. Branch offices, Annapolis Royal, Digby, Middleton, N.S. Associates, Fundy Group Publications, Kentville Publishing, Scotia Sun Printing & Publishing. Newspapers, commercial printing. Parent company, Cameron Publications Limited.
(G.M.) G. Austen. Annual Sales (C). Co. Size (C).⑥
- Main Knitting Mills Ltd., 7030 Marconi St., Montreal, Que. H2S 3K1. Tel. 514-274-4403. Plants, Montreal, Que., Brockville, Ont. Ladies', men's, children's and infants' cotton underwear, sweatshirts, polojamas, T-shirts, etc. Brands, "Grandtex", "Mentog", "Mr. Brief", "Weartex", "Hanes".
(P.) J. Shapiro; (V.P.) M. Inhaber. Annual Sales (D). Co. Size (E).
- ★ Main Prototypes Ltd., 15 Raglin Pl., Cambridge, Ont. N1R 7J2. Tel. 519-622-2291. Fax: 519-622-3208. Plastic mould making, metal machining, urethane casting, plastic injection moulding, thermoformed products from superplastic zinc.
(P.) D. Main; (V.P.) Ms. N. Toman; (Mfg.Mgr.) J. Materne. Annual Sales (C). Co. Size (A).
- Main Sheet Metal Works Ltd., 1024 Main St., Vancouver, B.C. V6A 2W1. Tel. 604-681-6649. Fax: 604-681-0116. Custom and industrial sheet metal products, ferrous and nonferrous.
(P.) P.A. Grant. Co. Size (A).
- ★ Mainland Machinery Ltd., 2255 Townline Rd., Abbotsford, B.C. V2S 1M3. Tel. 604-854-4244. Fax: 604-850-1796. Subsidiary, Mainland Machinery & Welding U.S. Ltd., Sumas, Wa., U.S.A. Mineral classifiers, structural steel, screw and belt type conveyors, elevator legs, ribbon type mixers, and agricultural equipment. Parent company, Mainland Machinery & Welding Ltd., Abbotsford, B.C.
(P. & G.M.) P. Friesen; (Engr'g Tech.) W. Dyck; (Plant Mgr.) V. Yakmission; (Off.Mgr.) Ms. S. Friesen; (Sec.) H. Hiebert. Annual Sales (D). Co. Size (8).
- † Mainland Manufacturing, a member of the Bovar Group, 15100 River Rd., Richmond, B.C. V6V 1L5. Tel. 604-273-1455. Fax: 604-276-0051. Branch office, Prince George, B.C. "Mainland" castings for the forest products, mining, oil field and bulk handling industries, circular and band saws. Parent company, Bovar Inc.
(V.P. & G.M.) P. E. Bayston; (Mktg.Mgr.) B. M. Kitchen; (8r.Mgr.) W. Drakos; (Off.Serv.Sup'r) L. Duina-Smith; (Cont.) A. A. Laird. Annual Sales (E). Co. Size (E).⑥

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- ★Mainline Construction Equipment, 7135 Islington Ave., Woodbridge, Ont. L4L 1V9. Tel. 416-749-1596. Fax: 416-851-6396. Telex: 065-27350. "Liftking" two and four wheel drive construction type rough terrain forklifts, telescoping boom lift trucks.
(P.) L. Aldrovandi; (G.M.) M. Aldrovandi. Annual Sales (D). Co. Size (C).®
- Mair Roofing Mfg. Ltd., 1060 Colborne St.E., Brantford, Ont. N3T 5M1. Tel. 519-756-0861. Fax: 519-752-1139. Metal steel roofing tiles, vinyl coated.
(P.) F. Groppmair; (S.T.) R. Kreitner. Annual Sales (B). Co. Size (A).®
- Maison Basilières Inc., 9666 Pelouin Ave., Montreal, Que. H2C 2J4. Tel. 514-381-9977. Toll Free: 800-361-0984. Fax: 514-381-0020. Lapel buttons, convention badges, rosettes, ribbons, crests, printed cards, adhesive labels and enamel pins. Parent company, Basbadges, Toronto Inc.
(P.) R. Desjardins. Annual Sales (C). Co. Size (B).®
- ★Maison Condelle Ltée., 700, rue Hodge, Montreal, Que. H4N 2V2. Tel. 514-748-8781. Fax: 514-748-0213. Plant, St-Laurent, Que. Bedspreads, comforters, shams, curtains, drapes, priscillas, cushions, dust ruffles, table covers. Parent company, Consoltec Inc.
(P.) P. Sembinelli; (Dir.Mfg.) G. Bloemendaal; (Dir. Fin.) M. Tasnady; (Purch.Mgr.) T. Mosher. Annual Sales (D). Co. Size (D).®
- Maison Paris Pâté Inc., La, See House of Paris Pâté Inc., The.
- ★Maisonnette SeaFoods Ltd., R.R.#1, Box 40, Blue-Cove, N.B. E0B 1R0. Tel. 506-732-2839. Fax: 506-732-2048. Marinated, salt cured, smoked and frozen, her-ring, gaspereau, mackerel, roe, milt, lobster and capelin. Parent company, Blue Cove Packing Co. Ltd.
For.Rep., R.L. Ohri & Associates Inc., Guerneville, CA, U.S.A.
(G.M.) P. P. Ohri. Annual Sales (C). Co. Size (D).®
- Maisons Quebec Inc., Les, [Quebec Homes Inc.], 3200 Boul Industriel, C.P. 220, Val d'Or, Que. J9P 4P3. Tel. 819-825-5410. Fax: 819-825-1462. Telex: 057-45538. "Un Toit Pour Toi" modular prefabricated homes.
(G.M.) R. Julien, Jr; (S.M.) J. Coulombe; (P.A.) J.C. Julien; (Plant Mgr.) G. Pichette; (Fin.Dir.) D. Julien, C.A. Annual Sales (E). Co. Size (D).®
- Majdell Manufacturing Co. Ltd., 1200 Jules Poitras, Ville St. Laurent, Que. H4N 1X7. Tel. 514-337-3222. Fax: 514-337-2030. Children's sportswear, dresses, slims, sunwear, co-ordinates, etc. Brands, "M", "B.J. Originals", "Top Line", "Tuff-Stuff", etc. Parent company, Majdell Canada Inc.
(P.) B. Maidell; (S.T.) Mrs. E. Majdell; (V.P.Mdse.) N. Haboush; (Plant Mgr.) L. Oner; (Cont.) D. MacBeth. Annual Sales (D). Co. Size (E).
- Majestic Heating Products Ltd., 8025 Davies Rd., Edmonton, Alta. T6E 4N1. Tel. 403-465-9551. Fax: 403-465-9550. Galvanized heating pipes, fittings, and ductwork.
(P. & G.M.) E. Majewski; (Plant Mgr.) E. Kruger. Annual Sales (C). Co. Size (A).
- Majestic Industries (Canada) Ltd., [Les Industries Majestic (Canada) Ltée.], 3700 Jean Rivard, Montreal, Que. H1Z 4K3. Tel. 514-727-2000. Toll Free: 800-361-0385. Fax: 514-727-2727. Associated company, Caramy Knitting Mills Ltd., Montreal, Que. Leisurwear, bathrobes, tenniswear and beachwear. Brands, "Surf King", "Majestic", "Pierre Cardin", "Polo" by Ralph Lauren.
(P.) A. Landsman; (S.) Mrs. E. Landsman; (V.P.Fin.) G. Mackie. Co. Size (E).®
- Majestic Upholstering Ltd., 5200 Dixie Rd., Unit 4, Mississauga, Ont. L4W 1E4. Tel. 416-625-2020. Upholstered furniture.
(P. & G.M.) B. Devogel. Co. Size (A).
- Majestic Wire & Metal Products Ltd., 205 Che. Ste-Marguerite, P.O. Box 75, Lac Masson, Que. J0T 1L0. Tel. 514-228-2531. Toll Free: 800-363-2443. Fax: 514-228-4682. Concrete form hardware, masonry anchors, custom wire products to specification, also wire cages for dogs.
(P.) G. Guénette; (V.P. & G.M.) A. Danylo; (Plant Mgr.) S. Danylo. Annual Sales (C). Co. Size (B).®
- ★Major Box Inc., [Boite Major Inc.], 8480 Jeanne Mance St., Montreal, Que. H2P 2S3. Tel. 514-384-0584. Fax: 514-384-0771. Sales office, Toronto, Ont. Cosmetic set-up boxes, fabric covered metal boxes, point of purchase displays, jewellery boxes, software slip cases, binders, hot stamping, embossing and vacuum forming.
(P.) M. Uchwat; (Sales Rep.) P. Lalonde; (Sales Rep. Montreal) D. Chipp. Annual Sales (C). Co. Size (C).®
- ★Major Display (1988) Limited, 2220 Midland Ave., Unit 21, Scarborough, Ont. M1P 3E6. Tel. 416-292-9702. Fax: 416-292-3049. Jewellery displays, for retailers and manufacturers. Parent company, Universal Package Corp., Mount Royal, Que.
(Partner) D. Povitz; (Partner) F. Povitz; (G.M.) J. Kollman; (Designer) D. Lohnes. Annual Sales (N/R). Co. Size (N/R).®
- ★Major Quilting Ltd., 130 Wyatt Rd., Winnipeg, Man. R2X 2X6. Tel. 204-632-0770. Fax: 204-694-1001. Quilted linings, furniture and storage pads.
(P.) S. Silverberg; (S.T.) J. Silverberg. Annual Sales (C). Co. Size (A).®
- ★Major Wire Industry Ltd., [Les Industries Fil Métallique Major Ltée.], 225 Boul. Montcalm Nord, Candiac, Que. J5R 3L6. Tel. 514-659-7681. Fax: 514-659-5570. Wire cloth, wire mesh.
(P. & G.M.) R. Pinsonnault. Annual Sales (C). Co. Size (B).®
- †Makeup Lab Inc., The, 6815 Rexwood Rd., Mississauga, Ont. L4V 1S4. Tel. 416-671-0368. "Faces" cosmetics and skin treatment line, "Masquerade" and "Sharp" hal-loween makeup, "Color Rich" cosmetics.
(Chmn.) P. Leblanc; (P.) R. Doyle; (Cont.) P. Tobin. Annual Sales (D). Co. Size (C).
- Makino Metal Ltd., 2360 Midland Ave., Agincourt, Ont. M1S 1P8. Tel. 416-291-9721. Display designers and manufacturers of wire products, store fixtures, metal stamping, metal boxes and chassis for computer industry, screw machine parts, office and data processing and word processing accessories and furniture.
(Mgr.) M. Sheth; (Off.Mgr.) Mrs. S. Sheth; (Foreman) W. Bakermans. Annual Sales (B). Co. Size (A).
- Makinson Winchester Inc., 5100 St. Francois Rd., Montreal, Que. H4S 1J8. Tel. 514-334-1050. Fax: 514-334-1395. Branch office, Brampton, Ont. Pumps. Brands, "Aurora", "M & W".
(P.) S. Makinson. Annual Sales (C). Co. Size (A).®
- Makita Power Tools Canada Ltd., 1950 Forbes St., Whitby, Ont. L1N 7B7. Tel. 416-571-2200. Fax: 416-433-4779. Telex: 069-81499. Branch office, Richmond, B.C. "Makita" hand held disc grinders, drills and circular saws. Parent company, Makita Electric Works Limited, Anjo, Japan.
(P.) K. Karube; (V.P.Prod'n) M. Taguchi; (Cont.) H. Ishida; (Mktg.Asst.) H. Knapp; (V.P.Richmond) Y. Aoki. Annual Sales (E). Co. Size (D).®
- MAKLOC BUILDINGS INC., 706-17th Ave., P.O. Box 187, Nisku, Alta. T0C 2G0. Tel. 403-955-2951. Fax: 403-955-7721. Branch offices, Woodbridge, Ont., Calgary, Alta., Vancouver, B.C. Manufacture and erection of self-frame, rigid frame steel buildings, skid mounted buildings, gas island canopies, Mr Lube and Esso stations.
(P.) E. Maksymic; (Cont.) C. Maksymic; (Mgr.Mktg. & Sales) D. Romaniuk; (S.T.) M. Jensen; (P.A.) D. Jacobson. Annual Sales (D). Co. Size (C).®
- ★Makos, Peter, Furs Limited, 163 Spadina Ave., Toronto, Ont. M5V 2L6. Tel. 416-977-3755. Telex: 06-218540. Associate, Makos Furs Retail. Fur coats, jackets, stoles and scarves.
For. Reps: Makos & Zias Fur Co., New York, U.S.A., Dim Makos, Kastoria, Greece.
(P.) N. Makos. Annual Sales (C). Co. Size (B).®
- Maksteel Service Centre, Div. of Makagon Industries Ltd., 7615 Torbram Rd., Mississauga, Ont. L4T 4A8. Tel. 416-678-7240. Fax: 416-678-7240 ext.212. Custom slitting, cut-to-length and levelling of steel sheets, etc.
(P. & G.M.) M.J. Makagon; (Exec.Asst.to P.) R.M. Raphael; (S.M.) M. Tonken; (P.A.) M. Carfrae; (T.) R. Rollwagen; (Compt.) Mrs. L. Pantaleo; (Plant Mgr.) E. Mabin; (Sr.Buyer) V. Vaillancourt. Annual Sales (F). Co. Size (E).
- Malach, C.L. Co. Ltd., 3 - 10 - 2 East, P.O. Box 33, Fort Whyte, Man. ROG 0R0. Tel. 204-895-8002. Pipework and ductwork.
(P. & G.M.) H. McIvor; (V.P.) C. Malach; (Plant Mgr.) J. Toonstra. Co. Size (A).
- ★Malani Textile Mills Inc., 725 Boundary Rd., P.O. Box 608, Cornwall, Ont. K6H 5T3. Tel. 613-938-3236. Fax: 613-938-9362. Cotton terry cloth and bath towels.
(P.) K. Malani; (V.P.) M. Thacker. Annual Sales (B). Co. Size (C).
- Malcolm, Andrew, Furniture Co., Listowel, Ont. N4W 1V7. Tel. 519-291-1240. Fax: 519-291-2348. Brands, "No-Mar", "Better Built". Parent company, Simmons Limited, Mississauga, Ont.
(P.) P.S. Thody; (G.M.) B. R. Richardson. Annual Sales (D). Co. Size (D).®
- ★Malcolm Food Specialties, High St., P.O. Box 10, St. George, Ont. N0E 1N0. Tel. 519-448-1311. Fax: 519-448-3134. Condensed and evaporated milk, cream cheese, dehydrated specialty dairy and non-dairy products including cream, shortenings, whip topping bases, cheeses; specialty drying. Brands, "Beatreme", "Beatrice" cream cheese. Parent company, Beatrice Foods.
(G.M.) D.B. Konzuk; (Purch.Mgr.) R. Nagy; (Prod'n Supt.) D. Oldroyd; (Prod.Dev.Mgr.) R. Martin; (Admin. Mgr.) M. Kenny-Scherber; (Tech.Serv.Mgr.) N. Mohan. Annual Sales (E). Co. Size (C).®
- Malette Inc., Highway 101 W., P.O. Box 1100, Timmins, Ont. P4N 7H9. Tel. 705-268-1462. Fax: 705-268-3070. Branch plants, St-Georges de Champlain, Que., New Liskeard, Smooth Rock Falls, Ont. Waferboard and particleboard panels, lumber, wood chips, kraft pulp, etc.
(P. & G.M.) G. Malette; (Exec.V.P.) G. Brousseau; (Plant Mgr.) A. Mallette; (V.P.Que.Div.) D. Blouin; (V.P.New Liskeard Div.) G. Malette; (V.P.Kraft Pulp & Power Div.) J. Liddell; (V.P.Mktg.) J. Tremblay. Annual Sales (F). Co. Size (F).®
- Malibou Equipies & Ventures Ltd., 9308-150 Ave., Edmonton, Alta. T5E 2N8. Tel. 403-476-1607. Cargo bed and accessories.
(P. & G.M.) R. F. Carlson. Annual Sales (B). Co. Size (N/R).
- ★Maljohn Company Limited, 183 Hendershot Rd., Hannon, Ont. LOR 1P0. Tel. 416-692-5404. Fax: 416-692-3349. Branch offices, Cincinnati, OH, Niagra Falls, NY, U.S.A. Branch plant, Regina, Sask. Ultra high molecular weight polyethylene spouts, chutes, pipe, grain elevator material handling components, drag conveyor return rollers and drage paddles, plastic sheet, rod, tube, extrusions, pressure sensitive tape, custom fabrication.
(P.) M. Johnson; (Mktg.Mgr.) W.Gindele; (Cont.) Mrs. B. McClung; (S.M.) K. McLay; (Foreman) T. Collens. Annual Sales (C). Co. Size (A).®
- Mallabar Apparels Ltd., 375 Hargrave St., Winnipeg, Man. R3B 2K2. Tel. 204-943-4506. Fax: 204-942-5099. Branch offices, Thunder Bay, Ont., Saskatoon, Sask., Edmonton, Calgary, Alta., Vancouver, Surrey, B.C. Costumes, theatrical supplies, choir and legal gowns, formal wear rental and sales.
(P.) K. D. Wong; (V.P. & S.T.) B. Dudek; (S.M.) D. Chase; (Store Mgr.) D. Watson. Annual Sales (D). Co. Size (B).®
- Mallard Industries Ltd., P.O. Box 7, 109-2nd St.S.W., Wadena, Sask. S0A 4J0. Tel. 306-338-3322. Fax: 306-338-2722. "Scheltgen" poultry plucker.
(Admin.) Ms. B. M.L. George; (Heavy Ind.Supp'r) B. Nelson; (Bookkeeper) Ms. S. Gradin. Annual Sales (A). Co. Size (B).®
- Mallard Leather Co. Ltd., 32 Mill St. W., Box 89, Tottenham, Ont. LOG 1W0. Tel. 416-936-4239. Garment and shoe suede, industrial leather, custom splitting and buffing.
(P.) G. Mallard; (S.M.) J. Mallard; (P.A.) Mrs. B. Mallard. Annual Sales (B). Co. Size (A).®
- Malley Industries Inc., 212 Halifax St., Box 2397, Stn A, Moncton, N.B. E1C 8J3. Tel. 506-858-5550. Fax: 506-857-1745. Associate, Malley Enterprises Ltd., Moncton, N.B. Ambulances, van conversions, specialty police vehicles, truck campers and caps.
(P.) A.J. Malley; (V.P.Mktg.) T. Malley; (S.T.) M. Malley; (Prod'n Mgr.) R. Smith. Co. Size (A).®
- ★Mallinckrodt Canada Inc., 7500 Trans-Canada Hwy., Pointe Claire, Que. H9R 5H8. Tel. 514-695-1220. Fax: 514-695-1889. Head office, Mississauga, Ont. Pharmaceuticals, lab chemicals, specialty chemicals for pharmaceuticals and cosmetics. Brands, "Conray", "Hexabrix", "A.R.". Parent company, Mallinckrodt Inc., St. Louis, MO, U.S.A.
(P.) H. P. Vienneau; (Cont.) S. Gannon; (Bus.Dir. MAP MSS) L. Seow; (Bus.Mgr.Cardiology Radiology) P. Couture; (Bus.Mgr.Chemicals) J. Amy; (Mgr.Mississauga) A. Danielson. Annual Sales (E). Co. Size (C).®
- ★Mallory Control - A Black & Decker Company, Mallory Composants Division, 1079 Parkinson Rd., P.O. Box 210, Woodstock, Ont. N4S 7W8. Tel. 519-539-4891. Fax: 519-539-6684. Timing devices for major, portable and industrial electric appliances, aluminum electrolytic capacitors, high voltage discharge and photo flash capacitors, rotary switches, synchronous motors, wire wound controls, audio attenuators. Parent company, Emhart Corporation, Farmington, CT, U.S.A.
(Plant Mgr.) E. Eaton; (V.P.Sales & Mktg.) J. G. Labonte; (Cont.) V. Navickas; (Pers.Mgr.) Ms. G. Chisholm;

- (Purch.Mgr.) K. Matresky. Annual Sales (D). Co. Size (D).[®]
- Mallory Controls, Black & Decker Canada (1989), Inc., 1079 Prkinston Road, Woodstock, Ont. N4S 7W8. Tel. 519-539-4891. Fax: 519-539-6684. Telex: 23-MOY001. electromechanical timers, capacitors, motors and resistors. Parent company, Mallory Controls, Indianapolis, IN, U.S.A.
- (G.M.) E. Eaton; (Mgr.Sales & Mktg.) J. La Sante; (Plant Cont.) V. Navickas; (Mgr.Per.& Prod.) Ms. G. Chisholm; (Mgr.Mat'l Cont.) R. Pearson; (Mgr.Qual.& Tech.) B. Krynen. Annual Sales (D). Co. Size (D).
- ★Mallory Industries Inc., No. 3 Hwy. S., P.O. Box 190, Blenheim, Ont. N0P 1A0. Tel. 519-676-5441. Toll Free: 800-265-0526. Fax: 519-676-2207. Door, window, builders and household hardware products, window and floor squeegees, window cleaners, sponge mops, car wash mitts, sponges, snow brushes and ice scrapers. Brand, "Mallory".
- (P.) J. W.R. Mallory; (P.A.) C. L. Williston; (V.P.) E. W. Adair; (S.M.) E. Dreger. Annual Sales (D). Co. Size (C).[®]
- Malmberg Truck Trailer Equipment Ltd., 1621 Michael St., Ottawa, Ont. K1B 3T6. Tel. 613-741-3360. Telex: 053-3383. Plant, 25 Slack Rd., Ottawa, Ont. Dump, van, platform, and utility truck bodies.
- (P.) J. Malmberg; (G.M.) J. Lionel Davis; (S.M.) A. McMillan; (P.A.) G. Kopp. Annual Sales (D). Co. Size (C).[®]
- Malnar Industries Ltd., 903 Marion St., Winnipeg, Man. R2J 0K7. Tel. 204-237-4881. Fax: 204-233-6936. Refrigeration equipment, evaporators, unit coolers, condensers, chillers, heat exchangers, blast freezers, abattoir equipment.
- (P.) D. Malnar; (V.P.) K. J. Dalton. Annual Sales (C). Co. Size (B).[®]
- Maloney Steel Ltd., 1655 Dilworth Dr., Kelowna, B.C. V1Y 8M4. Tel. 604-762-3131. Fax: 604-860-6618. Structural steel and platework, steel bridges, pressure vessels, tanks, conveyors, mining and gas and oil processing equipment, separators, heaters. Brand, "Maloney Steel". Parent company, Maloney Steel Ltd., Calgary, Alta.
- (V.P. & G.M.) P. Poohachow; (Contracts Mgr.) A. Borna; (P.A.) D. Lamberton; (Cont.) H. Jantz; (Plant Mgr.) T. Brooks. Annual Sales (D). Co. Size (C).[®]
- ★MALONEY STEEL LTD., 8825 Sheppard Rd.S.E., Box 5069, Stn.A, Calgary, Alta. T2H 1X1. Tel. 403-279-5000. Fax: 403-279-2068. Telex: 03-821153. Sales office, London, England. Plants, Calgary, Alta., Kelowna, B.C. Oil and gas production and processing equipment, specializing in dehydration units, heaters, separators, oil emulsion treaters, gas sweeteners, hydrocarbon recovery units, free water knockouts, coalescers, precipitators and production systems.
- (P. & G.M.) J. Wolter; (V.P.Fin.) D. Slauenwhite; (V.P.Bus.Dev.) D. W. Krusky; (V.P.Eng.) G. H. Palmer; (Purch.Mgr.) L. Bigham; (Plant Mgr.) N. Kalebaba. Annual Sales (D). Co. Size (E).[®]
- Malpack Polybag Co. Ltd., 130 Silver Star Blvd., Scarborough, Ont. M1V 2W4. Tel. 416-438-0437.
- (P.) G. Di Pietro. Co. Size (N/R).
- Mama Amy's Quality Foods Incorporated, 5715 Coopers Ave., Unit 1, Mississauga, Ont. L4Z 2C7. Tel. 416-890-2395. Fax: 416-890-9630. Telex: B90-9630. Pizza stix, seafood stix and panzerotti.
- (P.) Mrs. A. Caruso; (Ops. Mgr.) G. Bonaccorso; (Off. Mgr. & Acct.) Mrs. V. Chiappetta. Annual Sales (C). Co. Size (A).[®]
- Mameco of Canada Ltd., 1557 Sedlescomb Dr., Mississauga, Ont. L4X 1M4. Tel. 416-624-2410. Fax: 416-238-8711. Branch office, Montreal, Que. Seamless and terrazzo floorings, wall and ceiling coatings, sealants. Brands, "Monile", "Sanitile", "Eisen-Heiss", "Vulkem". Parent company, Mameco International, Cleveland, OH, U.S.A.
- (P. & S.M.) D.A. Evans; (G.M. & P.A.) Mrs. S. Arrowsmith; (Reg.S.M.Montreal) L. Ferguson. Annual Sales (C). Co. Size (A).[®]
- Manac Inc., 2275, 107e rue, C.P. 490, St.Georges E., Beauce, Que. G5Y 5C9. Tel. 418-228-2018. Fax: 418-227-3344. Sales offices, Ste-Foy, Boucherville, Que., Mississauga, Ont. Associates, Comact Inc., St-Georges Ouest, Industries Tanguay, St-Prime, Que. Dump, chip, low-bed and platform trailers, F.R.P. and metal vans, containers and container chassis, saw mill equipment and logging operation equipment.
- (P. & G.M.) J. Fournier; (Compt.) D. Mathieu; (V.P.Sales) R. Gendron; (V.P.Ops.) G. Bureau; (V.P.Spec.Proj.) M. Blouin. Annual Sales (E). Co. Size (F).
- Manchester Plastics Ltd., G.S. Woolley Division, 399 Kennedy Rd., Scarborough, Ont. M1K 2A1. Tel. 416-264-2581. Fax: 416-264-2442. Telex: 06-963644. Engineering and Design Centre, #3-130 McLevin Ave., Scarborough, Ont. Plant, #4-130 McLevin Ave., Scarborough, Ont. Custom injection moulders, automotive, decorating, painting, hot stamping, assembly, sonic welding, etc. Parent company, Manchester Plastics Ltd., Ganonoque, Ont.
- (G.M.) A. Dunin; (Dir.Eng.) G.H. Bowler; (Cont.) P. Lacroix; (Proj.Mgr.) J. Prokopetz; (Sales Rep.) J. A. Horton. Annual Sales (D). Co. Size (D).[®]
- ★Manchester Plastics Ltd., Ganonoque Division, 900 Queen St., P.O. Bag 5000, Ganonoque, Ont. K7G 2W7. Tel. 613-382-4745. Fax: 613-382-4740. Plants, Stratford, Whitby, Scarborough, London, Peterborough, Ont. Associate, Manchester Plastics Inc., MI, U.S.A. Highly decorative injection rotocast compression moulded plastic parts for the automotive industry, including chrome plated grills and urethane foaming. Parent company, Larizza Industries Inc., Troy, MI, U.S.A.
- For.Rep., Manchester Plastics, Troy, MI, U.S.A.
- (P. & G.M.) F.T. Burnside; (V.P.Sales & Mktg.) V.L. Donovan; (Dir.Purch.) J. Taylor; (V.P.Fin.) T. Demrick; (G.M.London) E. Howe; (G.M.Peterborough) D. Dempsey; (G.M.Stratford) W. Kett; (G.M.Scarborough) A. Dunin; (Asst.G.M.Ganonoque) R. Maclean. Annual Sales (F). Co. Size (G).[®]
- Manchester Products, 87 Ainslie St. S., P.O. Box 204, Cambridge, Ont. N1R 3K8. Tel. 519-621-5910. Fax: 519-621-5912. Insecticides, fertilizers, etc. Brands, "2 in 1" bug killer, "Manchester", "Super-Green". Parent company, 687540 Ontario Limited.
- (P.) A. Scholtens; (S.T.) Mrs. 8. Scholtens; (Mgr.) M. Dunn. Annual Sales (C). Co. Size (A).[®]
- Manchester Tank Canada Ltd., 105 Spruce St., Box 511, Tillsonburg, Ont. N4G 4J1. Tel. 519-842-9081. Fax: 519-842-3414. Plant, 111 Townline Rd., Tillsonburg, Ont. Pressure vessels, propane and air receivers. Parent company, Manchester Tank & Equipment Co., Lynwood, CA, U.S.A.
- (Div.Mgr.) W. Lileikis; (P.A.) Mrs. D. Ligaitis; (Prod'n Mgr.) S. Benico. Annual Sales (D). Co. Size (C).[®]
- Manco Home Systems Limited, 1825 Tower Dr., R.R. 2, Agassiz, B.C. V0M 1A0. Tel. 604-796-2257. Manufactured and modular housing, panelized housing, portable structures. Brands, "Meadowbrook", "Mayfair", "Majestic".
- (P.) J. C. Clayton; (V.P.) J. Davidson; (V.P.Mktg.) J. Cosgrove; (P.A.) C.G. Clayton; (Plant Mgr.) J. Mosa. Annual Sales (D). Co. Size (D).
- Mancor Canada Inc., 2481 Royal Windsor Dr., Oakville, Ont. L6J 4Z2. Tel. 416-844-0581.
- (P.) P. Hansen; (Exec.V.P.) P. Ostberg; (Cont.) J. MacLinden; (Plant Mgr.) J. Robbins.
- Mancuso Chemicals Limited, 5725 Progress St., Niagara Falls, Ont. L2E 6X8. Tel. 416-357-3626. Fax: 416-357-3631. Resins and catalysts for foundry use and phenol-sulphonic acid for tin mills. Brands, "Joca", "Resital", "Catasol".
- (P.) A. Mancuso. Annual Sales (C). Co. Size (A).
- Mandak Metal Processors Div., Box 334, Selkirk, Man. R1A 2B3. Tel. 204-482-6701. Fax: 204-482-8241. Plant, St. Andrews (Selkirk), Man. Scrap metal processors.
- (P.) G.A. Leach; (V.P.) E. Kasper. Annual Sales (E). Co. Size (D).[®]
- Mandate Erectors & Welding Ltd., R.R. #5, Box 8, Site 7, Bathurst, N.B. E2A 3YB. Tel. 506-548-4431. Fax: 506-546-8515. Branch offices, N.8., P.E.I., N.S. Associate., Bathurst Machine Shop Ltd. General fabrication, structural steel.
- (V.P.) K. Pitne. Annual Sales (D). Co. Size (E).[®]
- Mandel Footwear Limited, 89 Bentworth Ave., Toronto, Ont. M6A 1P6. Tel. 416-789-5311. Fax: 416-789-5641. Telex: 06-969699. Men's dress boots and oxfords, ladies' casual shoes and winter boots. Brands, "Mods", "Rockers", "Foot-Eze", "Cavalier", "Alberto", and "Mandel".
- (Chmn.) M. Mandel; (P.) A. Mandel; (Plant Mgr.) D. Cooke; (Sales & Purch.Co-ord.) Mrs. C. Cipparone. Annual Sales (C). Co. Size (C).[®]
- Mandy Designs Ltd., 2050 Bleury St., 9th Flr., Montreal, Que. H3A 2J5. Tel. 514-845-5257. Ladies' dresses.
- (P.) P. Steinberg. Annual Sales (C). Co. Size (N/R).
- Manhattan Children's Wear Co. Limited, [La Cie Des Vêtements d'Enfants Manhattan Ltée.], 2220 Parthenais St., Montreal, Que. H2K 3T4. Tel. 514-522-3103. Fax: 514-
- 522-4365. Girls' and teens' schoolwear, jumpers, dresses, sportswear, skirts, blouses.
- (P.) E. Davis; (V.P.) Miss L. Théoret. Annual Sales (C). Co. Size (C).[®]
- Manhattan Products (Canada) Ltd., [Produits Manhattan (Canada) Ltée.], 7800 Vauban St., Ville d'Anjou, Que. H1J 2N1. Tel. 514-354-3221. Toll Free: (416,519,613,705,807) 800-387-9142, (418,514,819) 800-361-2045, (204,306,403,506,604,709,902) 800-361-4221. Fax: 514-354-7931. Branch office and warehouse locations, Concord, Ont., Port Moody, B.C. Bathtub enclosures, shower doors, bathroom lighting and cabinets. Brand, "Manhattan".
- (P.) S. E. Hyman; (S.T.) M. Rohr; (V.P.Concord) I. Brownstein. Annual Sales (D). Co. Size (D).[®]
- Manis Metal Mfg. Ltd., 1120 Cummings Ave., Ottawa, Ont. K1J 7R8. Tel. 613-746-4663. Fax: 613-746-4721. Associate, Ambico Limited, Ottawa, Ont. Door frames and toilet stalls, bullet proof, fire and sound retardant doors, also steel doors. Brand, "Ambico".
- (P.) J. Kuklica; (V.P.) J. Silverman. Annual Sales (D). Co. Size (C).[®]
- Manitoba Clothing Co., 1747 Main St., Winnipeg, Man. R2V 1Z6. Tel. 204-338-0356. Men's and ladies' clothing. Brand, "Fashion Attire Tailoring".
- (P.) J. Kuklica. Annual Sales (B). Co. Size (B).
- Manitoba Co-operative Honey Producers Ltd., 625 Roseberry St., Winnipeg, Man. R3H 0T4. Tel. 204-783-2240. Fax: 204-783-846B. Telex: 07-55220. Branch office, Tisdale, Sask. "Bee Maid" honey.
- (G.M.) M. S. Nechwediuk; (Cont.) Ms. I. M. MacLeod; (Mgr.Plant Ops.) R. Lewicki. Annual Sales (D). Co. Size (A).
- ★Manitoba Dairy Co-operative Ltd., 570 Roseberry St., Winnipeg, Man. R3H 0T2. Tel. 204-786-5911. Fax: 204-786-2354. Branch office, Portage LaPrairie, Man. Plants, Dauphin, Brandon, Winkler, Winnipeg, Elkhorn, Roblin, Man. Associates, Manco Cheese Ltd., Lakeland Dairies Ltd. Ice cream, yogurt, milk, all types of cheese, butter and condensed milk. Brands, "Manco", "Purity".
- (G.M.) A. Bruce; (G.S.M.) B. Moody; (Mgr.Fin. & Admin.) Mrs. S. Brodie. Annual Sales (E). Co. Size (D).[®]
- ★Manitoba Hydro, 820 Taylor, P.O. Box B15, Winnipeg, Man. R3C 2P4. Tel. 204-474-3311. Fax: 204-475-9044. Telex: 07-57425. Branch offices, throughout Manitoba. Plants, Great Falls, Seven Sisters, Pine Falls, McArthur Falls, Brandon, Selkirk, Kelsey, Laurie River, Grand Rapids, Long Spruce, Kettle, Jempeg, Man. Electric power.
- (P. & C.E.O.) R. B. Brennan C.A.; (Exec.V.P.) R. O. Lambert; (Sr.V.P.) R. Murray Fraser; (V.P.) D. L. Riehl; (V.P.) W. J. Tishinski; (V.P.) D. A. Kilgour; (Gen.Counsel & Corp.S.) J. F. Funnell; (Purch.Mgr.) W. Raymond Nixdorf. Annual Sales (H). Co. Size (G).[®]
- Manitoba Rolling Mills, P.O. Box 2500, 27 Main Street, Selkirk, Man. R1A 2B4. Tel. 204-482-3241. Fax: 204-785-2193. Associate, Mandak Metal Processors. Rolled steel products, grader blades, railway and small beam sections, elevator rails, plow shares, etc. Parent company, MRWL Steel Ltd.
- (P.) G. Leach; (V.P.Mktg. & Sales) H.B. Irvine; (V.P.Fin.) E. Kasper; (Cont.) K.R. McBeth; (Melt Shop Mgr.) W. Ferguson; (Mill Mgr.) J. Brand; (Emp.Rel.Mgr.) R. LeDuc; (Mfg.Serv.Mgr.) A.J. Critchley; (V.P.Ops.) T. Jarvis; (Mgr.Purch. & Dist.) 8. Lorbetski. Annual Sales (F). Co. Size (F).[®]
- Manitoba Sausage Mfg. Co. Ltd., 691 Dufferin Ave., P.O. Box 3505, Stn. 8, Winnipeg, Man. R2W 2Z3. Tel. 204-589-8331. Associated companies, H & K Packers Co. Ltd., Tradition Packers Co. Ltd., Homestead Packers (1980) Ltd. Meat packers. Brand, "Tradition".
- (P. & G.M.) G. Wilde; (T.) K. Loewen. Co. Size (C).
- Manitoba Sugar Company, 555 Hervo St., Winnipeg, Man. R3T 3L6. Tel. 204-452-2911. Fax: 204-284-4459. Telex: 07-57692. "Manitoba" refined sugar, "Western" beet pulp and molasses. Parent company, B.C. Sugar Refining Co. Ltd., Vancouver, B.C.
- (Mgr.) J. G. Zednai; (S.M.) D. R. Stewart; (P.A.) R. P. Memka. Annual Sales (E). Co. Size (C).[®]
- Manitoba Tent & Awning Co., See Manta Industries Ltd.
- Manitou Lumber Co. Ltd., P.O. Box 300, Emo, Ont. P0W 1E0. Tel. 807-487-2185. Timber, dimensional lumber, knotty pine panelling.
- (Mgr.) R. Loerzel. Annual Sales (B). Co. Size (A).
- Manix Custom Lighting Ltd., 104 Kenhar Dr., Unit 6, Weston, Ont. M9L 1N4. Tel. 416-749-4509. Fax: 416-749-4509.

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

- (P.) H. Firkins. Annual Sales (A). Co. Size (A).[Ⓢ]
 Manley, Mark, Welding Ltd., R.R. #B, Peterborough, Ont. K9J 6X9. Tel. 705-295-4511. Fax: 705-295-4512. Dump boxes and trailers, flat beds and stake bodies, roll-off garbage containers.
- (P.) A. Laufer; (S.T.) Ms. M. Bacigalupo; (Bookkeeper) Ms. L. Forsyth; (Foreman) E. Foley; (Stockroom) D. Cumming. Annual Sales (C). Co. Size (B).
- ★Mantle Steels Limited, 211 Bowes Rd., Concord, Ont. L4K 1H8. Tel. 416-669-5860. Fax: 416-669-5689. Telex: 06-96467B. Branch office, Vancouver, B.C. "Mantsteels" drill steel, couplings, carbide button bits, striking bars, threaded percussion drilling accessories for use by mining, quarrying and construction industries.
- (P. & G.M.) T. G. Manley; (Prod'n Mgr.) R. Gormandy. Annual Sales (D). Co. Size (B).[Ⓢ]
- Mann Brush Manufacturing Company Limited, 380 DesLauriers, Suite 200, Ville St-Laurent, Que. H4N 1V8. Tel. 514-333-8530. Fax: 519-333-8537. Brushes, brooms, mops, white terrycloth wipers, dowels and turnings.
- (P.) M. Mann; (G.M.) H. Mann. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★MANNESMANN DEMAG LTD., MATERIAL HANDLING DIVISION, 2400 Royal Windsor Dr., Mississauga, Ont. L5J 1K7. Tel. 416-823-4500. Fax: 416-823-1936. Telex: 06-982265. Branch plants, Ville St-Laurent, Que., Winnipeg, Man., Surrey, B.C. Material handling equipment, electric chain and wire rope hoists, overhead cranes and monorails, industrial drives, automatic storage retrieval machines, conveyors and automated guided vehicles, etc. Brands, "Demag PK", "Demag DH". Parent company, Mannesman Werke AG, Dusseldorf, W.Germany.
- (V.P. & G.M.) L. Nasato; (Reg.Mgr.St-Laurent) R. Soucy; (Reg.Mgr.Winnipeg) R. Talbot; (Reg.Mgr.Surrey) B. Histon; (Mktg.Mgr.) J. A. Grant. Annual Sales (D). Co. Size (D).
- Manoir Knitting Inc., 4500 Cousens St., St. Laurent, Que. H4S 9Z7. Tel. 514-339-1150. Fax: 514-339-1290. Sales office, Downsview, Ont. Knitted fabrics.
- For.Rep., Jansen Ltd., Fontabelle, Barbados.
- (P.) P. Howick; (Mgr.Toronto) S. Bell. Annual Sales (N/R). Co. Size (C).[Ⓢ]
- ★Manor Tool & Die Limited, 5264 Pulleyblank, Oldcastle, Ont. N0R 1L0. Tel. 519-737-6537. Fax: 519-737-1734. Progressive dies, transfer automation, deep draw stainless steel dies and CNC turning.
- (P.) M. Ofner; (S.T.) Ms. E. Ofner. Annual Sales (C). Co. Size (B).[Ⓢ]
- Manro Plating (1981) Ltd., 370 Steelcase Rd. E., Markham, Ont. L3R 1G2. Tel. 416-475-1672. Electroplaters. (C.E.O.) V. Lombardo. Annual Sales (B). Co. Size (A).
- ★Mansfield Shirt Co., Limited, 232 Lawrence Ave., Kitchener, Ont. N2M 1Y4. Tel. 519-742-2095. Branch office, Downsview, Ont. Made to measure shirts, pyjamas, dental coats, drum corps uniform shirts, night shirts, monogram embroidery. Brand, "Mansfield".
- (P. & S.M.) H.G. Main; (V.P. & G.M.) Ms. J. Main; (S.T.) Ms. L. Main; (Sales Downsview) L. Snider; (Sales S.Ont.) M. Greenhough. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Manson Insulation Inc., [Isolation Manson Inc.], 195 The West Mall, Suite 1120, Etobicoke, Ont. M9C 5K1. Tel. 416-626-6661. Fax: 514-659-8505. Telex: 076-01177. Branch office, 5421 Lawrence Ave. E., Scarborough, Ont. Branch plants, Brossard, Que., Scarborough, Ont. Associate, Crossroads Industries & Distributors, Edmonton, Calgary, Alta., Burnaby, B.C. Commercial and industrial insulation, acoustical ceiling tiles, calcium silicate high temperature industrial insulation.
- (P. & C.E.O.) K.F. Eaman; (C.O.O.) J.C. Charles; (Exec.V.P.) S.T. Tilson; (V.P.Ops.) W.M. Fluhmann; (Mktg.Mgr.) K.J. MacKinnon; (Plant Mgr.) G. Michaud; (Purch.Mgr.) R. Charron. Annual Sales (E). Co. Size (E).
- Manson Printing Ltd., 319 Elgin Ave., Winnipeg, Man. R3A 0K4. Tel. 204-942-6644.
- (P.) A. Bartel. Co. Size (A).
- Mansour Mining Supply Inc., 257B Lasalle Blvd., Sudbury, Ont. P3A 4R7. Tel. 705-566-6463. Fax: 705-566-4949. Branch office, Marathon, Ont. Scaling bars, washer plates, rebar and rock bolts, J hooks, eyebolts, bullhorns, roof straps and dupont resin cartridges.
- (P.) M. Mansour; (S.M.) W.F. Smith; (Cont.) J. B. McHugh; (Plant Supt.) P. Mensour. Annual Sales (D). Co. Size (B).[Ⓢ]
- ★Manta Electronics Group, 204 King St. E., Toronto, Ont. M5A 1J7. Tel. 416-B6B-0513. Telex: 06-21B665. Studio monitor speaker systems, active two and three way crossover networks, custom audio switching, amplification and equalizing systems.
- (Ops.Mgr.) S. Grandy; (Cont.) L. Curtis; (G.M.) C. Allinson; (Dir.Tech.Serv.) M. Sutton. Annual Sales (A). Co. Size (A).
- ★Manta Industries Ltd., 1010 Logan Ave., P.O. Box 3657, Sta. B, Winnipeg, Man. R2W 3R4. Tel. 204-783-7016. Fax: 204-775-2122. Telex: 07-587870. Subsidiary companies, Manitoba Tent & Awning Co., Manta Tent & Tarpaulin Co. Canvas and industrial fabric products, awnings, tarpaulins, tents, sleeping bags, etc. Brands, "Campfire", "Sirocco", "Whiteshell", "Centennial", "ZeroTest", "Manta".
- (P. & G.M.) J. Cohen; (V.P. & S.M.) M. Guberman; (Eng.) B. Guberman; (Tech.Sales) J. McMullan; (Plant Mgr.) Ms. G. Yacysheh. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Mantle Scales Ltd., 8086 Alexander Rd., Delta, B.C. V4G 1C6. Tel. 604-946-4727. Fax: 604-946-6665. Motor truck scales, electronic weigh systems.
- (P.) J. Mantle. Annual Sales (C). Co. Size (A).[Ⓢ]
- Manufacture Glanmar Ltée., Le, See Glanmar Mills Ltd.
- Manufacture Hanna Ltée., 9399 St. Lawrence Blvd., Montreal, Que. H2N 1P9. Tel. 514-381-7481. Fax: 514-381-8207. Ladies' half slips, bikinis, panties, camisoles. For. REp., Accessori Moda Ltd., New York, NY, U.S.A.
- (P. & S.M.) N. Hanna; (V.P. & Plant Mgr.) E. Hanna. Annual Sales (D). Co. Size (E).[Ⓢ]
- Manufacture de Gants Montréal Ltée., See Montreal Glove Works Ltd.
- Manufacture de Lingerie Chateau Inc., See Chateau Lingerie Manufacturing Inc.
- Manufacture de Meuble Etoile Ltée., 9875 Parc-Georges, Montreal N., Que. H1H 4X6. Tel. 514-326-6340. Contemporary and modern living-room furniture.
- (P.) E. Kulovics; (S.T.) O. Di Lalla. Annual Sales (B). Co. Size (A).
- Manufacture de Meubles Carol Ann Ltée., See Carol-Ann Furniture Manufacturing Co. Limited.
- Manufacture de Sulky & Harnais Brodeur Inc., See Brodeur Sulky & Harness Mfg.
- Manufactures Wajax Ltée., Les, See Wajax Manufacturing Limited.
- Manufacturier de Manteaux Progress Inc., 5333 Casgrain Ave., Suite 601, Montreal, Que. H2T 1Y3. Tel. 514-273-9151. Fax: 514-273-5496. Ladies' coats and suits. Brands, "Jules for Progress", "Axiom", "Les Industries Bulgachi", "Nom de Plume".
- (P.) M. Waxman. Annual Sales (C). Co. Size (B).
- Manufacturiers Chimiques Accurate Inc., See Accurate Manufacturing Chemists Inc.
- Manutek Industrial Mfg. Ltd., 530 Westney Road South Unit 3, Ajax, Ont. L1S 6W2. Tel. 416-686-7929. Fax: 416-686-7146. Aircraft, aerospace and electronics metal parts.
- (P.) P. A. Lebrun; (Sales) J. Dempster; (V.P.Ops.) G. Paper; (V.P.Prod.) P. Davenport. Annual Sales (C). Co. Size (A).
- ★Manville Canada Inc., 295 The West Mall, Etobicoke, Ont. M9C 4Z7. Tel. 416-626-5200. Fax: 416-626-8235. Branch office, Etobicoke, Ont. Plant, Innisfail, Alta. Home insulations. Parent company, Manville Corp., Denver, CO, U.S.A.
- (P.) G.W. Mackin. Annual Sales (E). Co. Size (E).[Ⓢ]
- Manville Industries Inc., 9150 Park Ave., Montreal, Que. H2N 1Z2. Tel. 514-384-2910. Fax: 514-382-1305. Telex: 05-B25B12. Associated companies, Decolin Inc., Laces Limited and Raval Lace Company (Canada) Inc., Montreal, Que. Fabric table cloths, shams, bed ruffles, placemats, etc.
- (P.) L.J. Mendel; (V.P.) H. Bucovetsky. Co. Size (N/R).
- Maple Advertising Limited, 16 Millwick Dr., Weston, Ont. M9L 1Y3. Tel. 416-749-9184. Fax: 416-749-9185. Plastic and neon illuminated outdoor advertising signs.
- (P.) B. G. Wilson. Annual Sales (B). Co. Size (A).
- ★Maple Electronic Engineering Ltd., R.R.#4, Campbellford, Ont. K0L 1L0. Tel. 705-653-4062. Electronic components for filtering electrical interference from 110 volt power lines, inductors and toroidal transformers, wound components for the telecommunications industry.
- (P. & G.M.) R. Mockett. Annual Sales (A). Co. Size (A).[Ⓢ]
- Maple Leaf Ceramic Industries (1967) Ltd., [Les Industries Céramiques Maple Leaf (1967) Ltée], 4800 Henri Bourassa Blvd. W., St. Laurent, Que. H4L 1A8. Tel. 514-334-2B50. Fax: 514-334-9B24. Ceramic tiles. Brand, "Maple Leaf". Parent company, Olympia Wall & Floor Tile Company.
- (P.) A. Reichmann; (V.P.) P. Reichmann; (G.M.) A. Sicotte; (S.T.) R. Reichmann; (Acct.) Ms. L. Valois. Annual Sales (D). Co. Size (C).[Ⓢ]
- Maple Leaf Dairy (1986) Limited, 36 Greenwood Dr., Summerside, P.E.I. C1N 4S6. Tel. 902-436-9241. Sales office, Alberton, P.E.I. Milk, cream, soft ice cream mix, sour cream, fruit drinks. Brands, "West Prince Dairy", "Maple Leaf".
- (Mgr.) G. A. MacDougall; (Compt.) D. MacFadyen; (Plant Mgr.) D. Carr; (Br.Mgr.Alberton) B. Bowness. Annual Sales (C). Co. Size (B).[Ⓢ]
- Maple Leaf Homes Inc., P.O. Box 27, Fredericton, N.B. E3B 4Y2. Tel. 506-459-1335. Fax: 506-450-3016. Prefabricated houses, cottages and mini homes.
- (P. & G.M.) A. Mueller. Annual Sales (D).
- ★Maple Leaf Mills Limited, [Les Moulin's Maple Leaf Limites], 40 Holly St., Suite 301, Box 710, Stn. K, Toronto, Ont. M4P 2X5. Tel. 416-4B4-7400. Fax: 416-4B4-0523. Poultry processing plants, Brampton, Chatham, Elora, Dundas, Toronto, Ont.; hatcheries, New Hamburg, Kettleby, Ont.; flour mills, Montreal (2), Que., Toronto, Port Colborne, Ont., Calgary, Alta.; grocery products plant, Toronto, Ont.; Rendering operations: Foxtrap, Nfld., Truro, N.S., Sussex, N.B., Montreal (2), Que., Toronto, Moorefield, Paris, Elmira, Ont., St. Boniface, Brandon, Man., For bakeries see Corporate Foods and Eastern Bakeries listings. Major subsidiaries and affiliates, Corporate Foods Limited, Eastern Bakeries Limited, McGavin Foods Limited, Multi-Marques Inc., Dough Delight Ltd., Buns Master Bakery Systems Inc., Prime Poultry Products, Barbados Mills Limited, East Caribbean Flour Mills Limited, Belize Mills Limited, Dona Ana Specialty Flour Milling Company, Maple Leaf Mills Inc., North West Silos Limited, Societe de Nutrition Animale, S.A. Poultry Division: "Pinecrest" and "Stillmeadow Farms" poultry, meats, eggs, live chicks, etc. Rendering Division: tallow, greases and animal protein products. Flour Division: rye, hard and soft wheat flours, bakery mixes. Brands, "Silvermoon", "Three Stars", "Monarch", "Purity". Grocery products division: household flours, baking mixes, cereals, flavour crystals, drink mixes, etc. Brands, "Purity", "Jolly Miller", "Added Touch", "Red River", "Cream of the West", "Monarch", etc. Parent company, Hillsdown Holding plc.
- For.Reps., of Maple Leaf Mills International in most countries. Direct foreign trade enquiries to Maple Leaf Mills International.
- (Chmn.) D.A. Newton; (C.F.O.) L.N. Rose; (P. & C.E.O.) N.T. Currie; (Corp.S) R. Cappucitti. Annual Sales (H). Co. Size (G).[Ⓢ]
- ★Maple Leaf Monarch a Division of A.D.M. Agri-Industries Ltd., Box 712B, Windsor, Ont. N9C 3Z1. Tel. 519-966-2700. Telex: 06-9B4560. Vegetable oils and meals, soybean, linseed, canola/rapeseed, sunflower, castor and specialty oils. Brand, "Double Diamond" for soya and linseed meal. Parent company, A.D.M. Agri-Industries Ltd. Ont.
- (P. & C.E.O.) D.G. Ottaway; (Dir.Mfg.) D. Strohi; (Oil Mill'g Trading Dir.) J. McNamara. Annual Sales (F). Co. Size (D).
- ★Maple Leaf Plastics Moulding Inc., 375 Danforth Rd., Scarborough, Ont. M1L 3X9. Tel. 416-698-2545. Fax: 416-698-B742. Custom compression, transfer and injection thermoset moulding, injection thermoplastics.
- (P.) H.J. Kidikian; (Sales Eng.) M. Sarraid; (Plant Mgr.) B. Cowan. Annual Sales (C). Co. Size (C).[Ⓢ]
- Maple Leaf Shoe Co. Ltd., 1111 Autoroute Laval O., Chomedey, Laval, Que. H7L 3W3. Tel. 514-66B-9690. Fax: 514-66B-6695. Men's, women's, boys' and children's winter casual boots, boys' and children's joggers and casual footwear.
- (Chmn.) I. Shnuriwsky; (P.) R. Stamegna; (V.P.Fin.) T. Blyschak; (V.P.Sales) G. Langlois; (V.P.Ops.) P. DiMinno. Annual Sales (D). Co. Size (D).[Ⓢ]
- Maple Leaf Stamping Ltd., 440 Brimley Rd., Unit#10, Scarborough, Ont. M1J 1A1. Tel. 416-266-45B5. Fax: 416-266-3156. Associate, Fusion Welding Equipment Ltd., Scarborough, Ont. Stamping, coins, metals, promotional articles, souvenirs, novelties.
- (P.) P. Vinczer. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Maple Lodge Farms Ltd., R.R. #2, Norval, Ont. L0P 1K0. Tel. 416-455-8340. Toll Free: 800-387-2552. Fax: 416-455-8370. Associates, Niagara Grain, Ayr Feed, Division of Niagara Grain, Curtis Chicks, Nadeau Poultry. Whole and cut up chicken products, weiners, deli poultry feed and baby chicks. Parent company, Maple Lodge Farms Ltd.
- (P.) L. May; (C.E.O.) B. May; (Purch.Mgr.) G. Hopper. Annual Sales (G). Co. Size (G).
- Maple Precast Limited, P.O. Box 614, Maple, Ont. L0J 1E0. Tel. 416-833-5297. Architectural and structural

precast concrete, also landscaping precast concrete products.

(P.) C. Frasca.; (V.P.) D. Frasca. Co. Size (8).

★Maple Roll Leaf Company Limited, 2285 Ambassador Dr., Windsor, Ont. N9C 3R5. Tel. 519-966-4721. Fax: 519-966-5511. Telex: 064-77758. Branch offices, Montreal, Que., Toronto, Ont., Columbus, OH, Chicago, IL, Los Angeles, CA, U.S.A. Associates, Coding Products, Inc., Maple Roll Leaf Co. Inc., Mt. Pleasant, MI, U.S.A., Eurofoil, Wales, Foilmakers, Australia. Hot stamping foils. Brand, "Maple Roll Leaf".

For. Rep.; U.S.A.

(P.) T.A. Jacob; (V.P.) N.G. Poole. Annual Sales (D). Co. Size (C).Ⓢ

Maple Screw Products (Toronto) Ltd., 6200 Vipond Dr., Mississauga, Ont. L5T 1G2. Tel. 416-672-8831. Fax: 416-625-7618. Screw machine products.

(P.) D. J. McKague. Co. Size (C).

★Maple Sugar Producers of Quebec, The, [Producteurs de Sucre d'Erable du Québec, Les], Suite 700, 1420 Sherbrooke St. West, Montreal, Que. H3G 1K5. Tel. 514-842-9471. Fax: 514-842-3541. Telex: 05-838559. Brands, "Citadelle", "Camp" and "O'Canada".

(G.M.) G. Rioux; (Mktg. Dir.) C. Tardif; (Prod'n Dir.) L. Lafond; (T.) Y. Gosselin; (Sales Dir.) L. Desbiens; (Chief Chemist) R. Montambault. Annual Sales (D). Co. Size (B).Ⓢ

†Maple Terrazzo, Marble & Tile Incorporated, 166 Woodstream Blvd., Woodbridge, Ont. L4L 7Y2. Tel. 416-850-3006. Fax: 416-850-3010. Marble and granite furniture, exterior and interior wall cladding, also floor pavers. Parent company, Maple Corp.

(P.) D. Rossi; (V.P.) Fred Rossi; (V.P.) Frank Rossi; (Expedito) C. Jackson. Annual Sales (D). Co. Size (C).Ⓢ

Maplecraft Doors, A division of Maplecraft Cabinets Limited, 449 Eastchester Ave., St. Catharines, Ont. L2M 6S2. Tel. 416-688-5781. Fax: 416-688-1731. Solid oak, maple, cherry, ash, birch and pine raised-panel cabinet doors.

(P.) H. H. Neufeld. Annual Sales (C). Co. Size (8).

Maplecrest Wood Products, 2115 Midland Ave., Scarborough, Ont. M1P 3E4. Tel. 416-291-7053. Custom built furniture frames.

(Prop.) B. W. Davis. Co. Size (A).

★Maplex Dimensional Wood Products Limited, 99 Rodinea Rd., Box 716, Maple, Ont. L0J 1E0. Tel. 416-832-0400. Fax: 416-832-1802. Telex: 06-986766. Associate, Maplex Wood Products Inc., Meadville, PA, U.S.A. Wood moulding, picture frames, furniture dimension stock, milling of lumber and laminated panels.

(P.) P. Halmos; (S.T.) W. Tencer. Annual Sales (C). Co. Size (B).Ⓢ

★Mar-Con Wire Belt Inc., 2431 Vauxhall Pl., Richmond, B.C. V6V 1Z5. Tel. 604-278-8922. Fax: 604-278-8938. Branch office, Portland, OR, U.S.A. Wire mesh, conveyor belting, conveyors, sheet metal fabrication, food processing equipment.

(P.) M. H.L. Chiu; (S.M.) S. Mark. Annual Sales (C). Co. Size (8).Ⓢ

Mar-Del Shade Co., 70 Alexdon Rd., Downsview, Ont. M3J 2B3. Tel. 416-630-1234. Toll Free: 800-387-3778. Fax: 416-630-1651. Vertical, venetian and roller shade blinds, micra blinds and pleated shades.

(P.) V. Favot. Annual Sales (C). Co. Size (B).Ⓢ

★Maracle Press Limited, 1156 King St. E., P.O. Box 606, Oshawa, Ont. L1H 7N4. Tel. 416-723-3438. Fax: 416-428-6024.

(Chmn.) R. Kyte; (P. & G.M.) D. James Lawson; (S.T.) J. D. Ferrell. Annual Sales (D). Co. Size (C).Ⓢ

Maranatha S/R Ltd., P.O. Box 391, Bolton, Ont. L7E 5T3. Tel. 416-857-2738. Fax: 416-857-2764. "Silver Pursuit" silver recovery units.

(P.) J. D. Ure. Annual Sales (A). Co. Size (A).

Maranda et Labrecque Ltée., 1500 rue Provinciale, Quebec, Que. G1N 4A2. Tel. 418-688-8306. Fax: 418-688-9757. Telex: 051-31736. Branch office, Montreal, Que. Fur dressers and dyers. Brands, "Marvel Lite", "Black Satin", "Silver Satin", etc.

(P. & G.M.) B. Guimont; (Cont.) B. Plourde; (Prod'n Mgr.) F. Gobeil; (R&D Dir.) N. Dang. Annual Sales (D). Co. Size (D).Ⓢ

★Marathon Equipment Ltd., [Équipement Marathon Ltée.], 88 Signet Dr., Weston, Ont. M9L 1T3. Tel. 416-745-4111. Fax: 416-745-6773. Telex: 065-27328. Branch offices, Montreal, Que., Ottawa, Ont., Winnipeg, Man., Burnaby, B.C., Buffalo, NY, U.S.A. Subsidiary, Marathon Roofing Products Inc., Buffalo, N.Y., U.S.A. Roofers' and road maintenance kettles, gravel and asphalt dispensers,

mortar mixers, equipment for repairing roads and other asphalt surfaces, burners, sheet metal bending brakes and slitters, concrete buggies, roofing drains, vents and membranes. Brands, "Maraflex", "Maraflex", "Proliner".

(Chmn. & C.E.O.) D. E. Rowan; (P.) K. Robson; (V.P.Fin. & Admin.) H. J. Murray; (S.M.) R. L. Baker; (P.A.) D. Hill; (S.T.) Miss S. Kuberski. Annual Sales (D). Co. Size (C).Ⓢ

Marbel Industries Limited, 1060 Salk Rd., Unit 9, Pickering, Ont. L1W 3C5. Tel. 416-839-6303. Fax: 416-839-4815. Kitchen cabinet doors. Parent company, 331814 Ontario Ltd.

(P.) S. Parmar; (Mgr.) H. Parmar. Annual Sales (8). Co. Size (A).

Marble Factory Ltd., The, 51 Scurfield Blvd., Winnipeg, Man. R3Y 1G4. Tel. 204-488-3330. Fax: 204-488-3331. Branch office and plant, Calgary, Alta. Subsidiary, T.M.F. Industries, Winnipeg, Man. Cultured marble, granite and onyx vanity tops, bath and whirlpool bath tubs and panels, corinite solid kitchen counter tops, vacuum formed products.

(P.) R. Martin; (V.P. & S.) Mrs. D. Martin. Annual Sales (8). Co. Size (A).Ⓢ

Marble Precast (1981) Co. Division of Tri-Krete Limited, 152 Toryork Dr., Weston, Ont. M9L 1X6. Tel. 416-749-4672. Fax: 416-746-6218. Marble products. Parent company, Tri-Krete Limited.

(P. & Plant Mgr.) E. Romanin; (S.T. & S.M.) A.V. Bombini. Annual Sales (A). Co. Size (A).

Marbrooke Corp., 5333 Casgrain Ave., 2nd Floor, Montreal, Que. H2T 1X3. Tel. 514-274-7544. Fax: 514-270-9880. Branch office, Toronto, Ont. Dresses and sportswear. Brands, "Em'Elle", "Tara Lynn", "Jane Singer".

(P.) N. Glickman; (P.) J. Pinsky. Annual Sales (D). Co. Size (8).Ⓢ

Marc-O Products (1987) Inc., [Produits Marc-O (1987) Inc.], 8480 St. Lawrence Blvd., Montreal, Que. H2P 2M6. Tel. 514-381-5631. Toll Free: (418, 514, 613, 819) 800-361-3808, (416, 506, 519, 613, 705, 709, 807, 902) 800-361-6114. Fax: 514-383-4493. Telex: 05-825559. Plant, Trois-Rivières, Que. Pharmaceutical preparations. Parent company, Rougier Inc.

(P.) G. Angers; (V.P. & Gen. Dir.) M. Dubois; (V.P. Sales) Ms. F. Maynard; (Plant Mgr.) C. Paquin; (Lab. Dir.) M. Brassard; (Prod'n) C. Palamaro. Annual Sales (C). Co. Size (A).Ⓢ

Marcam Printers & Office Supplies Ltd., 180 Belfield Rd., Rexdale, Ont. M9W 1H1. Tel. 416-240-9495. Fax: 416-240-0917. General commercial printers.

(P.) H. Marczak; (G.M.) S. Gray; (Off. Mgr.) Ms. R. Nikodym; (Purch. Mgr.) C. Hahn. Annual Sales (C). Co. Size (B).Ⓢ

Marcel Enterprises Ltd., Prince William, N.B. E0H 1S0. Tel. 506-452-0282. Logging equipment.

(P.) M. Beaulieu.

Marclin-Westel Ltd., 1609 - 8th St., Box 223, Nisku, Alta. T0C 2G0. Tel. 403-955-2514. Fax: 403-955-2873. Sales office, Calgary, Alta. Storage tanks, above ground, underground, shop fabricated, field-erected. Parent company, Jannock Steel Fabricating Company.

(V.P. & G.M.) F.J. McKay; (Acct'g. Mgr.) Ms. C. Marsh; (P.A.) S. Wells; (Shop Mgr.) S. Moroz. Annual Sales (D). Co. Size (C).Ⓢ

Marcon Custom Metals Inc., 698 Wilson Ave., Kitchener, Ont. N2C 1H9. Tel. 519-893-6262. Fax: 519-893-6268. Custom sheet, plate and structural fabricators in stainless steel, hot and cold rolled, galvanized steel, aluminum, magnesium, titanium, copper, shearing, punching, braking, plate and angle rolling, welding, and plasma and flame cutting.

(P.) M. Gondosch; (V.P. Prod'n) R.M. Gondosch; (V.P. Fin.) R. K. Gondosch. Annual Sales (D). Co. Size (C).Ⓢ

Marcon Plastics Limited, 63A Advance Rd., Toronto, Ont. M8Z 2S6. Tel. 416-239-1283. Fax: 416-239-1285. Displays, acrylic signs, components, vacuum and press formed parts.

(P.) Mrs. P. Pritchard; (S.M.) R. Pritchard. Annual Sales (8). Co. Size (A).Ⓢ

Marcus Transformer of Canada Ltd., 999 College St., Montreal, Que. H4C 2S3. Tel. 514-935-3543. Fax: 514-935-6592. Electric and dry type transformers.

(P. & S.M.) A. Marcus; (V.P.) S. Marcus; (S.T. & P.A.) A. Essagian; (Plant Mgr.) C. Croteau; (V.P.) L. Nova. Annual Sales (D). Co. Size (8).Ⓢ

★Marden-Wild of Canada, Limited, Amherst Industrial Park, P.O. Box 518, Amherst, N.S. B4H 4A1. Tel. 902-667-

2424. Fax: 902-667-9248. Telex: 01-922601. Textile and tanner's oils. Brand, "Mardol". Parent company, Marden-Wild Corp., S. Lynnfield, MA, U.S.A.

For. Reps., Bontex Trading Company, Kowloon, Hong Kong; Huei Ing Enterprise Co. Ltd., Tainan, Taiwan.

(P.) J. W. Coppinger; (G.M.) R. Christopher Wild; (S.M.) E.E. Keenan, III; (Off. Mgr.) F. Legere. Annual Sales (C). Co. Size (A).Ⓢ

Mardis Logging Co. Ltd., P.O. Box 80, Skookumchuck, B.C. V08 2E0. Tel. 604-422-3220. Fax: 604-422-3234. Unfinished pine house log cants and small rough SPF cants.

(C.E.O.) W. Diefenbach; (S.M. & P.A.) Mrs. S. Diefenbach; (Forester Sales) R. Konkin. Annual Sales (B). Co. Size (A).Ⓢ

Maremont Exhaust Products, 80 Enterprise Rd., Rexdale, Ont. M9W 1C6. Tel. 416-247-5341. Fax: 416-247-4880. Warehouses, Moncton, N.B., St. Laurent, Que., Rexdale, Ont., Edmonton, Alta., Burnaby, B.C. Automotive mufflers, tail and exhaust pipe, etc. Brands, "AP", "Thruway", "Maremont". Parent company, Maremont Corporation, Carol Stream IL, U.S.A.

(G.M.) R. Bennette; (Cont.) J. Tucker; (V.P. Sales & Mktg.) D. Kondra; (V.P. Mfg.) M. Lawrie; (Adv. Mfg.) T. Zahara. Annual Sales (E). Co. Size (E).Ⓢ

Marflex Barrett Limited, 2410 Dunwin Dr., Mississauga, Ont. L5L 1J9. Tel. 416-828-0220. Toll Free: 800-268-4559. Fax: 416-828-1399. Associate, Nobel Teck Inc. Electrical insulating materials, sleeving, tubing, silicone rubber tape, high temperature wire and cable.

(P.) C. Evans. Annual Sales (C). Co. Size (A).Ⓢ

Margaree Window & Door Frame Ltd., P.O. Box 1493, Sydney, N.S. B1P 6R7. Tel. 902-562-2171. Plant, Margaree, N.S. Windows of all styles including vertical sliders, casements, awnings, picture, fixed lites and basement. Brands, "Margaree", "Little Brother".

(P.) R. Humphrey; (S.T.) G. Craig; (Plant Mgr.) G. Chasson. Annual Sales (C). Co. Size (A).Ⓢ

Marian Press Ltd., P.O. Box 249, 6th St., Battleford, Sask. S0M 0E0. Tel. 306-937-7771. Fax: 306-937-7644. Printers of books, magazines, stationery.

(P.) L. Mann; (T.) N. Gregoire. Annual Sales (B). Co. Size (A).Ⓢ

Marianne Shoe Mfg. Co. Limited, 411 Kipling Ave., Toronto, Ont. M8V 3K9. Tel. 416-251-5895. Ladies' sandals and slippers. Brand, "Caprini".

(P.) S. Misity. Co. Size (D).

Maribro Inc., 610 boul. Industriel, Saint-Jean-sur-Richelieu, Que. J3B 7X4. Tel. 514-348-0947. Fax: 514-348-0949. Rocking chairs on bearings.

(G.M.) P. Davis. Annual Sales (A). Co. Size (C).Ⓢ

★Marimac Inc., 4870 Courval, Montreal, Que. H4T 1L2. Tel. 514-341-3260. Fax: 514-341-0600. Telex: 05-824225. Draperies, curtains, bedspreads and comforters.

(P.) R. Dalfen; (V.P.) M. Dalfen. Annual Sales (D). Co. Size (D).Ⓢ

†Marin Industries (537414 Ontario Limited), 80 Hanlan Rd., Unit 4, Woodbridge, Ont. L4L 3P6. Tel. 416-851-6098. Telex: 06-219636. Steel and wooden furniture.

(P.) E.A. Marini. Annual Sales (A). Co. Size (A).

★Marine Aerospace Manufacturing Ltd., 3495 Cote Vertu W., Montreal, Que. H4R 1R3. Tel. 514-331-0780. Fax: 514-331-3768. Telex: 05-824020. Ball, globe and disc valves, hydraulic actuators, high precision machined components for naval and aerospace industries.

(P.) F. Lynnwood Farr; (Dir. Acctg.) B. Lachapelle; (Dir. Strategic Plan'g) D. Vaillancourt; (Prod'n Mgr.) F. Turcotte; (Purch. Mgr.) W. Phelps. Annual Sales (C). Co. Size (C).

Marine Cradle Shop, 66 Bullock Dr., Unit 4, Markham, Ont. L3P 3P2. Tel. 416-294-3507. Steel cradles for sailboats, launching dolly for 8 to 16 foot sailboats, powerboat, sailboat and snowmobile trailers.

(P.) M. Jacobs. Annual Sales (8). Co. Size (A).Ⓢ

Marine Electric Limited, 137 W. 2nd St., North Vancouver, B.C. V7M 1C5. Tel. 604-987-2343. Marine electric fixtures, fittings, etc. Brands, "Shiplite", "Mistmaster".

(P.) G. N. Bishop; (S.T.) M. J. S. Bishop. Co. Size (A).

Marine Plastics Ltd., 2664 Bedford St., Port Coquitlam, B.C. V3C 3K6. Tel. 604-464-6321. Fax: 604-464-2509. Fibreglass reinforced plastic products.

(Mng. Dir.) P. Devries; (Dir. Engr'g & Sales) D. P. Hings. Annual Sales (C). Co. Size (B).

★Marine Safe Electronics of Canada Limited, 37 Staffern Dr., Concord, Ont. L4K 2X2. Tel. 416-738-3744. Fax: 416-738-5732. "Failsafe" and "Motosafe" motor/generator protectors for use in detecting low insulation resistance from windings to ground of idle electric motors.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- For.Reps.: Australia, Chile, Denmark, Finland, Holland, India, Kuwait, England, Portugal, Spain, Sweden, Turkey, Peru, South Africa, Saudi Arabia, Korea, Malaysia, Indonesia, Pakistan, Singapore, Japan, Hong Kong, U.S.A.
- (P.) J. Lapsker; (G.M.) A. Lapsker; (S.M.) S. Ion. Annual Sales (B). Co. Size (A).®
- Marino Manufacturing Co. Ltd., 121 Jevlan Dr., Woodbridge, Ont., L4L 8A8. Tel. 416-856-3200. Fax: 416-851-8787. Brooms, brushes, mops and mopping equipment.
- (P.) S. Marino; (Mktg.Mgr.) A. Murphy. Annual Sales (D). Co. Size (A).®
- Maritime Beverages Limited, Box 6100, Sta. A, Saint John, N.B. E2L 4L7. Tel. 506-634-3838. Fax: 506-634-7838. Branch offices, Saint John, Fredericton, N.B., Liverpool, New Glasgow, Weymouth, N.S. Branch plants, Moncton, Grand Falls, N.B., Dartmouth, N.S. Associate, Sparkling Spring Water Limited. Carbonated beverages in bottles and aluminum cans. Brands, "Seven Up", "Hires", "Pepsi-Cola", "Canada Dry", "Sussex", "Crush".
- (P.) J. Crawford; (V.P.Fin.) J. Wilson; (V.P.Mktg.) S. Allen. Annual Sales (E). Co. Size (E).®
- Maritime Canvas Converters & Upholstering Limited, 2372 June St., Box 8311, Stn A, Halifax, N.S. B3K 5M1. Tel. 902-429-1201. Fax: 902-422-3231. Canvas goods. Brand, "Maritime Made".
- (P.) F. W. Johnson. Annual Sales (B). Co. Size (A).
- Maritime Detergent Industry Co. Ltd., P.O. Box 8, Site 9, Shediac Bridge, N.B. E0A 3H0. Tel. 506-532-2571. Detergents, sweeping compounds, soaps, automotive products.
- (P.) F. Hebert; (S.T.) J. Hebert; (Foreman) M. Léger. Annual Sales (B). Co. Size (A).
- Maritime Door & Window Ltd., 118 Albert St., Moncton, N.B. E1C 1B2. Tel. 506-857-8108. Wooden doors and windows.
- (V.P.) P. Maillet; (P.A.) D. Bastarache; (Plant Mgr.) A. LeBlanc. Annual Sales (C).
- Maritime Electric Company Limited, 180 Kent St., Box 1328, Charlottetown, P.E.I. C1A 7N2. Tel. 902-566-1599. Fax: 902-566-2692.
- (Chmn.) R. W. Smith; (P. & C.E.O.) J. H. Reynolds; (V.P.Engr'g & Ops.) P. H. Newcombe; (V.P.Mktg. & Cust. Serv.) J. A. Lea; (V.P.Fin. & Admin.) D. K. McKenney; (V.P.Corp.Plan'g) M. A. Pavey; (P.A.) R. Rhead; (Ops. Mgr.) K. M. Montgomery. Annual Sales (E). Co. Size (E).®
- ★Maritime Fibreglass Fabricators Limited, P.O. Box 430, Minto, N.B. E0E 1J0. Tel. 506-327-6505. Fax: 506-327-6755. Fiberglass reinforced pipes and custom moulded products, also fiberglass tanks.
- (S.M.) D.F. McLean, P.Eng.; (P.A.) W. Thompson; (Mgr.) M. Vandendorre; (Plant Supt.) P. Robinson, P.Eng. Annual Sales (C). Co. Size (B).®
- Maritime Hydraulic Repair Centre(1989)Ltd., 1950 Amiraault St., Box 102, Fox Creek, N.B. E0A 1R0. Tel. 506-858-0600. Fax: 506-858-0603. Telex: 014-2862. Hydraulic cylinders, pneumatic cylinders, swivel joints, lube/hydraulic oil filter packages, hydraulic power units, hydraulic and pneumatic control systems and complete turn key system packages, hard chrome plating and general machine shop services. Parent company, Sumner Capital Corp., Moncton, N.B.
- (G.M.) K. Carruthers; (Serv.Mgr.) R. Demchuk; (Purch. Mgr.) J. Foreman. Annual Sales (C). Co. Size (A).
- Maritime Law Book Company, MxKenzie Dr., P.O. Box 302, Fredericton, N.B. E3B 4Y9. Tel. 506-453-9921. Publishers of Alberta Reports, Atlantic Provinces Reports, Federal Trial Reports, Ontario Appeal Cases, Manitoba Reports (2d), National Reporter, New Brunswick Reports (2d), Newfoundland & Prince Edward Island Reports, Nova Scotia Reports (2d), Saskatchewan Reports, New Brunswick Statute Index.
- (P.) E. B. Appleby. Co. Size (B).
- ★Maritime Paper Products Limited, Borden Ave., P.O. Box 668, Dartmouth, N.S. B2Y 3Y9. Tel. 902-463-5300. Fax: 902-466-7314. Plants, Burnside, Dartmouth, N.S., Saint John, N.B., Summerside, P.E.I. Corrugated paper containers. Parent company, Maritime Containers Ltd.
- For. Rep., J. S. Vallis & Co., Ltd., Hamilton, Bermuda.
- (P.) C. M. Douglas; (V.P.) G. C. McDade; (S.T.) B. Elms, C.M.A.; (Ops.Mgr.Saint John) D.M. Darby; (Br. Mgr.Summerside) F.F. Verge. Annual Sales (E). Co. Size (E).®
- Maritime Photoengravers Ltd., 3599 Commission St., P.O. Box 8594, Stn. A, Halifax, N.S. B3K 5M3. Tel. 902-453-1870. Fax: 902-455-7374. Offset negatives and plates, photo typesetting, plaques, color separations.
- (G.M.) H.A. Stewart. Co. Size (A).®
- Maritime Precast Ltd., P.O. Box 69, Rexton, N.B. E0A 2L0. Tel. 506-523-7550. Fax: 506-523-9031. Branch office, Sussex, N.B. Subsidiary, P.A.R. Transportation Ltd., Rexton, N.B. Associate, Warren Ready-Mix Ltd., Rexton, N.B. "Waffle Crete" building systems consisting of walls, floors, retaining wall systems, concrete piers and beams, slatted floors, assortment of patio blocks, curb stops, etc. Parent company, Warren Ready Mix Ltd.
- For.Rep., Van Doren Industries, Hays, KS, U.S.A.
- (P.) T. Paul Warren; (S.T.) Mrs. D. I. Warren; (Engr. & Mgr.) R. Daigle; (Tech.Plant Mgr.) S. Hudson. Annual Sales (B). Co. Size (A).®
- Maritime Press, 706 Main St., Moncton, N.B. E1C 1E4. Tel. 506-855-1730. Printers, rubber stamps.
- (P.) T. Goguen. Annual Sales (B). Co. Size (A).
- Maritime Steel & Foundries, Limited, 379 Glasgow St., New Glasgow, N.S. B2H 5C3. Tel. 902-752-1511. Fax: 902-755-6690. Branch Plants, Charlottetown, P.E.I., Dartmouth, N.S. Castings, pattern makers, structural steelwork, custom machining.
- (Chmn.) J.H. Coleman; (Vice Chmn.) W.B. Wilson; (P.) R.B. Cameron, Jr.; (V.P.) D. Brown; (V.P.) R.C. Neale. Co. Size (D).
- Maritime Telegraph & Telephone Company Limited, P.O. Box 880, Halifax, N.S. B3J 2W3. Tel. 902-421-4777. Fax: 902-429-8755. Subsidiaries, The Island Telephone Company Limited, Charlottetown, P.E.I., MT&T Leasing Inc., MT&T Mobile Inc. Telecommunications services.
- (P. & C.E.O.) I. Duvar; (V.P.Bus.Serv.) C. Latham; (V.P.Res.Serv.) G. Geldert; (V.P.Fin.) R. Smith; (V.P.Network Serv.) D. Farmer. Annual Sales (G). Co. Size (G).
- Maritime Transatlantic Ltd., P.O. Box 308, Truro, N.S. B2N 5C5. Tel. 902-895-1691. Fax: 902-895-7709. Multi-purpose surface effect vessels. Brands, "Speed Barge", "Speed Jet".
- (P. & G.M.) M.W. Boome. Co. Size (N/R).
- Maritime Welding Ltd., 2755 Miramichi Ave., P.O. Box 371, Bathurst, N.B. E2A 3Z3. Tel. 506-548-9825. Fax: 506-546-8003. Steel fabrication, machine shop work.
- (P.) R. Frenette; (G.M. & P.A.) P. Girouard. Annual Sales (C). Co. Size (C).®
- Marjorie Hamilton Limited, 144 East 7th Ave., Vancouver, B.C. V5T 1M6. Tel. 604-879-9222. Fax: 604-879-9922. Petite and misses' dresses and sportswear.
- (P.) L. Brandt; (Cont.) Mrs. W. Bailey; (S.T. & P.A.) Mrs. E. Brandt. Annual Sales (D). Co. Size (D).®
- Mark-Crest Foods Ltd., 13800 Viking Place, Richmond, B.C. V6V 1K8. Tel. 604-273-1188. Fax: 604-273-8949. Dough products, pie shells, tart shells etc.
- (P.) E. Glukler; (Mktg.Mgr.) M. Glukler; (S.T.) Ms. H. Glukler; (Prod.Mgr.) T. Glukler; (Eng.) M. Glukler. Annual Sales (C). Co. Size (B).
- Mark Hot Co., 400 Place Trans-Canada, Longueuil, Que. J4G 1N9. Tel. 514-670-4050. Fax: 514-670-8289. Telex: 05-268809. Branch offices, Halifax, N.S., Quebec, Que., Ottawa, Toronto, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Edmonton, Calgary, Alta., Vancouver, B.C. Subsidiary, Mark Hot International Corp., Los Angeles, CA, U.S.A. "Mark Hot" heating, ventilating and air conditioning equipment.
- (Chmn. & P.) M. Doucet; (Cont.) Miss M. Gadbois; (G.S.M.) J.G. Vignola; (Prod'n Mgr.) M. Masson; (Pers. Mgr.) F. Rochon; (V.P.Engr'g) J. Courchesne. Annual Sales (D). Co. Size (E).®
- Mark IV Audio Canada Inc., 345 Herbert St., Box 520, Gananoque, Ont. K7G 2V1. Tel. 613-382-2141. Fax: 613-382-7466. Electronics, microphones and speaker systems, "Electro-Voice", professional sound equipment, "Altec Lansing", wireless microphones and intercoms. Brands, "Vega", "Commercial sound Equipment", "University Sound", loudspeaker "Gauss". Parent company, Electro-Voice, Inc., Buchanan, MI, U.S.A.
- (G.M.) D. W. MacCallum; (Compt.) T. Purvis. Annual Sales (D). Co. Size (A).®
- Mark Products Ltd., 1108 55 Ave. N.E., Calgary, Alta. T2P 2G8. Tel. 403-275-3544. Geophysical cable and custom cables.
- (P.) A. Baptie. Annual Sales (D). Co. Size (C).
- Markcom Industries Ltd., 13520 78th Ave., Surrey, B.C. V3W 8J6. Tel. 604-590-864. Automatic positioning controls.
- (Mgr.) P. N. Mark. Annual Sales (B). Co. Size (A).
- Markem Products Limited, 149 Manitou Dr., Kitchener, Ont. N2C 1L4. Tel. 519-893-7055. Fax: 519-893-9461. Branch office, Montreal, Que. Machine and supplies for marking, identifying or labelling products and packages. Brand, "Markem". Parent company, Markem Corporation, Keene, NH, U.S.A.
- (V.P. & T.) W. H. Reinhart; (V.P. & Mktg.Mgr.) R.P. Lane. Annual Sales (D). Co. Size (B).®
- ★Markham Electric Ltd., 215 Anderson Ave., P.O. Box 2700, Markham, Ont. L3P 4C7. Tel. 416-294-9405. Fax: 416-294-8736. Telex: 069-66503. Sales office, Delta, B.C. Branch office and plant, Lachine, Que. Associates, La Prairie Electrical Products Ltd., Power Line Construction Ltd., Markham, Ont. Subsidiary, Electric Switchgear Ltd., Lachine, Que. "Markelec" metal enclosed switchgear, "Markline" outdoor substations, "Marklad" metal clad switchgear, power transformers, "Flexibus" cable bus duct. Parent company, Derlan Inc.
- For.Reps., Peru, Chile, Bangladesh, Pakistan, India, Thailand, Honduras.
- (P.) R.W. Miller; (V.P. & S.M.) P.T. Wicks; (Plant Mgr.) D.E. Henning. Annual Sales (E). Co. Size (D).®
- Markko Construction, 17 Meadowland Dr., Brampton, Ont. L6W 2R5. Tel. 416-453-4325. "Markko" solar controllers.
- (Chmn. & G.M.) M. Cairenius. Annual Sales (A). Co. Size (A).®
- ★Markland Specialty Engineering Ltd., 48 Shaft Rd., Rexdale, Ont. M9W 4M2. Tel. 416-244-4980. Fax: 416-244-2287. Water pollution, effluent and sewage samplers, electronic process control instrumentation, sludge level controllers, detectors, suspended solids meters, sludge depth and density meters. Trade marks, Duckbill, Sludge Gun.
- For.Reps.: France, England, Australia, U.S.A., Japan, Venezuela, Brazil, Colombia, Puerto Rico, U.K., Taiwan, Chile, Korea.
- (P.) J.R. Tansony. Annual Sales (N/R). Co. Size (N/R).®
- ★Markle Brothers Ltd., The, 226 Steelcase Rd. W., Markham, Ont. L3R 1B3. Tel. 416-475-6900. Fax: 416-475-0461. Division, Computer Sign Systems. "Narrowline" frameless extrusion for signs, "CompuDirect 2 & 5" computerized directory systems.
- (P.) S. Markle; (V.P.) J. Markle; (Bookkeeper) Ms. M. Daurio; (Plant Mgr.) M. LeFeuvre; (P.A.) Ms. V. Findlay; (Tech.Mgr.) P. Wilson. Annual Sales (C). Co. Size (B).
- ★Marklyn Co. Inc., 951 Matheson Blvd., Mississauga, Ont. L4W 2R7. Tel. 416-624-3216. Fax: 416-624-3236. Telex: 06-960109. Steering wheel covers, sunshields, headlight screens, side and hood graphics, antennas, reflectors, emblems, door guards, after market stripping and decals. Brand, "Alpena".
- (P.) J. Philipps; (V.P.) B. Bogue. Annual Sales (C). Co. Size (A).®
- Markrite International Corp., 7385 Harley Ave., Montreal, Que. H4B 1L5. Tel. 514-489-8677. Fax: 514-489-4578. Name plates, tags, checks, metal badges, advertising specialties, house numbers. Brands, "Markrite", "Sta-Brite", "Rite-Cal", "Anorite".
- (P. & G.M.) D.M. Segal; (Plant Mgr.) Mrs. C. Daigle. Annual Sales (D). Co. Size (B).®
- Markwill Industries (1979) Ltd., 2477 Day St., Winnipeg, Man. R2C 2X5. Tel. 204-222-3265. Fax: 204-222-8817. Hydraulic cylinders, telescoping towers and mining equipment.
- (V.P. & G.M.) M.P. Smerchanski; (Off.Mgr.) Ms. E. Smerchanski. Annual Sales (B). Co. Size (A).®
- Marlam Industries Ltd., 1035 Rangeview Rd., Mississauga, Ont. L5E 1H2. Tel. 416-274-2315. Fax: 416-274-2318. Laminated arborite, formica and durlam bars, counters, cubes and folding banquet tables, also study carrels, cabinets and parsons tables.
- (G.M. & S.T.) Miss L. Martin; (Plant Mgr.) E. Albanese. Co. Size (B).®
- Marlboro Aluminum (1981) Ltd., 2370 Stevenage Dr., Ottawa, Ont. K1G 3W3. Tel. 613-521-1441. Toll Free: 800-267-9736. Fax: 613-521-5979. Branch office, Ville St. Laurent, Que. Aluminum store fronts, patio doors, commercial windows and doors, thermo sealed window units and vinyl windows.
- (P.) D. Dubrofsky; (V.P.) F. Manitta; (Off.Mgr.) T. Santostefano. Annual Sales (D). Co. Size (C).®
- Marlboro Paper Inc., [Les Papiers Marlboro Inc.], 191 St. Henry, Drummondville, Que. J2C 2H4. Tel. 819-477-4413. Fax: 819-474-4186. Toilet tissue.
- (G.M.) L. Dery. Annual Sales (C). Co. Size (B).®
- Marlex Mfg. Co. Ltd., 8280 St. Laurent, Montreal, Que. H2P 2L8. Tel. 514-389-2043. Ladies' scarves and novelties. Brand, "Marjean".
- (P.) A. Simor. Co. Size (A).

★**MARLEY CANADIAN COOLING TOWERS, DIV. OF MARLEY CANADIAN INC., 126 East Dr., Bramalea, Ont. L6T 1C2.** Tel. 416-791-3330. Fax: 416-793-8554. Telex: 069-7552. Sales offices, Moncton, N.B., St. John's, Nfld., Montreal, Quebec, Que., Ottawa, Hamilton, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Plants, Bramalea, Ont., Surrey, B.C. "Marley" water cooling towers. Parent company, The Marley Co., Mission, KS, U.S.A.

(V.P. & G.M.) H. R. Doan; (P.A.) R. Clarke; (Plant Mgr. Bramalea) A. Fraser; (Plant Mgr. Surrey) F. Chatwin; (G.S.M.) D. Tribe. Annual Sales (D). Co. Size (B).

Marley Pump Co., The, 126 East Dr., Brampton, Ont. L6T 1C2. Tel. 416-793-8245. Toll Free: 800-367-3117. Associate, Marley Fluid Systems Div. Marley Canadian Inc., Brampton, Ont. "Red Jacket" submersible and jet pump water systems, "Hydromatic" submersible sump and sewage pumping systems.

(G.M.) R. Snider. Co. Size (A).

Marley Pump Co., The, 783 Oakdale Dr., Winnipeg, Man. R3R 1A2. Tel. 204-832-3464. Submersible jet pump water system and sewage pumping system.

(P.) R. Beeson. Annual Sales (D). Co. Size (A).

★**Marley Roof Tiles Canada Limited, 281 Alliance Rd., P.O. Box 278, Milton, Ont. L9T 4N9.** Tel. 416-878-5531. Toll Free: 800-268-5094. Fax: 416-878-8334. Branch office, Madison, CT, U.S.A. "Marley" concrete roof tiles. Parent company, Marley PLC, Riverhead, Kent, England.

(P.) R. F. Laight; (Dir. Fin.) J. Anthony Bowden; (Plant Mgr.) J. McCormack. Annual Sales (D). Co. Size (B).®

★**Marlig Industries Inc., 2405 N. Service Rd., R.R. #3, St. Catharines, Ont. L2R 6P9.** Tel. 416-562-5391. Fax: 416-562-3095. Plant, Niagara-On-The-Lake, Ont. "Fix-A-Leak" liquid sealer used in the swimming pool and spa industry.

(P.) G. Sorensen; (Plant Mgr.) Mrs. M. Sorensen; (V.P.) E. Sorensen. Annual Sales (A). Co. Size (A).®

Marlin Installations Ltd., 2600 John St., Unit 110, Markham, Ont. L3R 2W4. Tel. 416-475-2400. Fax: 416-475-8246. Sliding mirrored and shower doors, custom mirror walls, also mirror and glass cut to size.

(Chief Exec.) Ms. L. Schatzky; (Mktg.) T. Schatzky. Annual Sales (C). Co. Size (A).

Marlin Products, a Division of Curran Briggs Limited, P.O. Box 1625, Summerside, P.E.I. C1N 2V5. Tel. 902-436-2163. Fax: 902-436-1528. "Traplander" commercial fishing equipment, hydraulic winches, net reels and rollers, towing and speed blocks, marine diesels, generator sets, etc. Parent company, Curran & Briggs Ltd., Summerside, P.E.I.

(Mgr.) M. Heisler. Annual Sales (B). Co. Size (A).®

Marmac Limited, 56 McCulloch Ave., Rexdale, Ont. M9W 4M6. Tel. 416-249-7325. Toll Free: 800-668-9065. Fax: 416-245-6630. "Meyer & Fisher" snow plows, "E-poke" sanders, mowers, "Tico" cranes, snow blowers. Parent company, Strong Equipment Corporation.

(P.) D. Calder; (Exec. V.P.) D. Tremblay; (Plant Mgr.) A. Ortis. Annual Sales (D). Co. Size (B).®

Marmorite Enterprises Limited, 205-207 Toryork Dr., Weston, Ont. M9L 1Y2. Tel. 416-749-9022. Plant, Milton, Ont. Associates, Lido Building Systems, Lido Plastering Co. Limited. Stucco products.

(P.) I. Nonis. Annual Sales (B). Co. Size (N/R).

Marois, Aurele, Inc., 324 St. Ignace St., Montmagny, Que. G5V 1S7. Tel. 418-248-0835. Fax: 418-248-3511. Custom molded fiberglass parts and components, fish hatchery accessories, tote sleighs, plastic lockers, bus and subway parts, etc.

(Prod'n Mgr.) J. Blouin. Annual Sales (B). Co. Size (B).®

Marpole Machine Works Ltd., 8515 Cambie St., Vancouver, B.C. V6P 3J9. Tel. 604-324-3424. Hand winches. Brand, "Bulldog". Annual Sales (C). Co. Size (A).

Marproof Table Pad Company Limited, 3500 McNicoll Ave., Unit 10, Scarborough, Ont. M1V 4C7. Tel. 416-298-0145. Fax: 416-298-0143. Telex: 06-963866. Flexible table underpadding, underpads in all die cut sizes. Brand, "No-Mar".

(P.) R.W. Hunter; (Plant Mgr.) R. Jenne. Annual Sales (B). Co. Size (A).®

Marquis of London Mfg. Ltd., 55 Alexander St., Vancouver, B.C. V6A 1B2. Tel. 604-688-2201. Fax: 604-681-1521. Men's and ladies' leather and suede coats, suits, handbags.

For. Reps., U.S.A., Japan.

(P.) J. Whelan; (G.M.) A. Kassam. Annual Sales (D). Co. Size (D).®

★**Marr Electric Limited, 2555 Hensall St., Mississauga, Ont. L5A 2T1.** Tel. 416-277-9481. Fax: 416-277-9795. Branch office, Laval, Que., Burnaby, B.C. "Marr", "Marrette" and "Marrette XTP" electrical wire connectors.

Exports handled by, A.D. Burford International Limited, Downsview, Ont. for the West Indies, South America, Africa, Southeast Asia.

(P.) D. W. Marr; (Mktg. Mgr.) D. O. Marr; (G.M.) H. Wayne Molto; (Reg. Mgr. B.C.) T. Barry Anderson; (Reg. Mgr. Que.) E. C. Marquis; (Nat. S.M.) J.L. Nobrega. Annual Sales (D). Co. Size (B).®

Marrin Brothers Limited, 820 Bradford St., Winnipeg, Man. R3H 0N5. Tel. 204-786-8994. Toll Free: 800-262-8833. Fax: 204-786-4714. Branch office, Brandon, Man. Subsidiary, Marrin Services Limited. Manufacturers of chemicals and maintenance equipment for industrial, institutional, educational, hotel, restaurant and retail markets.

(P.) B.L. Marrin; (Ops. Mgr. & P.A.) J. Foster; (S.M.) W.R. McKibbin. Annual Sales (C). Co. Size (A).®

Marr's Leisure Products (1977) Inc., 1865 Burrows Ave., P.O. Box 732, Winnipeg, Man. R3C 2L4. Tel. 204-633-9740. Toll Free: 800-665-1930. Fax: 204-632-7827. Associates, John Martens Company and Paulmar Cycle. Parent company, Marr's Leisure Holdings Inc.

(P.) W. A. Marr; (V.P.) A. A. Engstrom; (V.P. Admin.) W. Marr Jr.; (Compt.) R. D. Carlson; (S.M.) R. B. Everett; (S.M.) A. Parkett; (S.M.) A. Haines. Annual Sales (E). Co. Size (D).®

★**Marsan Foods Limited, 46 Modern Rd., Scarborough, Ont. M1R 3B6.** Tel. 416-755-9262. Fax: 416-755-6790. "Marsan" frozen convenience foods, such as chicken a la king, lasagna, beef stroganoff, cabbage rolls, soups, entrees, sauces and jams.

(P.) K.E. Jewett; (Dir. Mktg.) G.P. Jewett. Annual Sales (D). Co. Size (C).®

Marsh Engineering Ltd., 118 West St., Port Colborne, Ont. L3K 5V7. Tel. 416-834-3624. Fax: 416-834-0663. Branch plants, 130 Mellanby Ave., Port Colborne and Nanticoke, Ont. Associate, Eastern Marine, Dartmouth, N.S. Marine and industrial machining, fabricating and repairs, sub-sea well heads, hydraulic and thermal power generation, parts and repairs.

(P.) J.M. Marsh; (S.T.) E.G. Marsh; (Exec. V.P. & C.O.O.) J.R. Nusca; (P.A.) D. Cullen; (Cont.) C. Digout; (Off. Mgr.) B. Donoghue; (G.M.) M. Sikich; (G.M. Nanticoke) M. Detenbeck. Annual Sales (D). Co. Size (D).®

Marsh Steel Ltd., 7186 Brown St., Delta, B.C. V4G 1G8. Tel. 604-946-0294. Fax: 604-946-3957. Steel fabrication and erection.

(P.) D. Powley; (Purch.) R.J. Buss; (Plant Mgr.) R. Marsh. Annual Sales (D). Co. Size (A).®

MARSHALL, J.J., INC., 9780 Waverley St., Montreal, Que. H3L 2V5. Tel. 514-381-5647. Fax: 514-381-6636. Paper specialties, baking cups, folding cartons, package designers and coffee filters. Brands, "Ideal", "Peel-O" pan liners, "Innovation".

(P. & G.M.) E.F. Glynn; (V.P.) M. B. Glynn; (P.A.) R. Hirst; (Plant Mgr.) L. Dulong. Annual Sales (C). Co. Size (C).®

★**Marshall Steel Limited, 401 The West Mall, Suite 500, Etobicoke, Ont. M9C 5J5.** Tel. 416-622-9070. Fax: 416-622-7734. Telex: 06-961400. Plant and warehouses, Laval, Que., Milton, Ont., Memphis, Tenn., Atlanta, GA., Palmer, Mass. Subsidiaries, Marshall Steel Industries, Marshall Steel Erectors. Fabricated structural steel, steel service centre.

(P.) J. Marshall; (Reg. V.P. Milton) M. Charlebois; (Reg. V.P. Laval) L. Melancon; (Contract S.M. Milton) R. Morrison. Annual Sales (F). Co. Size (E).

Marshall Ventilated Mattress Company Limited, 83 Bakersfield St., North York, Ont. M3J 1Z4. Tel. 416-633-5543. Fax: 416-633-9262. Licensee, Yasuda Bed Manufacturing Co. Ltd., Sapporo, Japan. Mattresses, box springs and allied bed products. Brands, "Regal Pocket Coil", "Sleepmaker", "Posture Zone", "Tudor Deluxe", etc.

(P.) B. Warner; (V.P.) Mrs. S. Warner. Annual Sales (C). Co. Size (B).®

★**Marshall Visual Products Inc., 3400 Fourteenth Ave., Unit 3, Markham, Ont. L3R 2L6.** Tel. 416-479-7526. Fax: 416-479-9735. Blackboards, chalkboards, bulletin boards, white boards, corkboards. Brands, "Masterchart", "Triona", "Dividermate", "Visual Organizers".

(P.) R. Marshall; (G.M.) R. Brewer; (Mktg.) A. Brewer. Annual Sales (B). Co. Size (A).®

★**Marsland Industries Limited, 405 Phillip St., Waterloo, Ont. N2L 3X2.** Tel. 519-746-1140. Fax: 519-746-4901. Branch office, Toronto, Ont. Precision machining

to print, precision gears and boxes, sprockets, gear train assemblies, wire harnesses to print, printed circuit board assembly and testing, power supplies, amplifiers, contract development work, sheet metal prototypes, welding, military replacement parts, cable and sonar assemblies. Parent company, Marsland Holdings Limited.

(P. & C.E.O.) J. W. Marsland; (G.M.) G.W. Duncan; (P.A.) Ms. S. Willie; (Prod'n Mgr.) W. Latimer; (Eng.) T. Robertson. Annual Sales (C). Co. Size (B).®

Marsna Uniforms & Textiles Inc., Box 520, Main St., Hawkesbury, Ont. K6A 2Y2. Tel. 613-674-5389. Fax: 613-674-2433. Washable uniforms for all levels of government, also garments for clean rooms.

(P. & G.M.) G. J.M. Janssen. Annual Sales (B). Co. Size (A).®

Marson Canada Inc., 7 Ingram Dr., Toronto, Ont. M6M 2L8. Tel. 416-248-0115. Fax: 416-248-8756. Telex: 06-969692. Resins and hardeners, "Klik-Fast" rivets, "White Lightnin" body plastic. Parent company, Marson Corporation.

(Dir. Mktg.) J. Galati; (Plant Mgr. & Sr. Buyer) R. Meadus. Annual Sales (D). Co. Size (B).®

Martel-Stewart Limited, 1695 Sargent Ave., Winnipeg, Man. R3H 0C4. Tel. 204-788-4353. Fax: 204-774-0689. Neon and plastic signs, electric signs and electronic message centres. Parent company, Jim Pattison Sign Group.

(V.P. & G.M.) J. Sussenguth; (V.P. & Asst. G.M.) J. Brown; (S.M. & S.T.) H.W. Holubitsky. Annual Sales (C). Co. Size (C).

Marten Manufacturing Limited, Concession St. N., P.O. Box 134, Havelock, Ont. K0L 1Z0. Tel. 705-778-3371. Fax: 705-778-3371. Industrial equipment trailers. Brands, "Havelock Hauler", "Marten".

(P.) C. W. Marten; (V.P.) H. Cole; (S.T.) G. D. Taylor. Annual Sales (B). Co. Size (A).®

Martin Clay Products Ltd., 301 Station St., Parkhill, Ont. N0M 2K0. Tel. 519-294-6204. Fax: 519-294-6206. Brick, tile.

(P.) P. Schlichter; (S.M.) R. Martin. Annual Sales (C). Co. Size (B).

★**Martin Feed Mills Limited, 2 Arthur St. N., Elmira, Ont. N3B 3A2.** Tel. 519-669-5171. Fax: 519-669-5982. Branch offices and plants, Magog, Que., Tavistock, Lucknow, Ont., Calgary, Alta. Poultry, swine, cattle, fish and horse feeds, pet foods. Brands, "Doc Kennedy's", "Martin Top Breed", "Techni-Cal".

(P.) D. Martin; (P.A.) O. Gingrich; (Ops. Mgr.) J. Martin; (Pet Food Mgr.) T. Martin; (S.T.) C. Martin; (Dir. New Projects) E. Brubacher. Annual Sales (E). Co. Size (E).®

★**Martin, J.B., Co., Limited, [La Société J.B. Martin Limitée], 445 St. Jacques, P.O. Box 7, St. Jean, Que. J3B 2M1.** Tel. 514-346-6853. Toll Free: 800-363-9275. Fax: 514-347-4910. Telex: 05-831505. Subsidiary, Textitek Division, St-Jean, Que. Velvets, industrial fabrics, textiles for composites, reinforcement laminates, armour and protective textiles.

(P.) G. Sonnerly; (Dir. Admin. & Fin.) J. Cormier; (S.M.) R. Ste. Marie; (Sales Dir.) A. Robinson; (Mgr. Textitek Div.) J. Thedenat. Annual Sales (D). Co. Size (C).®

Martin, M.K., Enterprise Inc., R.R. #4, Elmira, Ont. N3B 2Z3. Tel. 519-664-3621. Fax: 519-664-3695. "Forage King" forage handling equipment, steel fabrication, snow blowers, rotary cutters, hay baskets, and elevators.

(P.) M. K. Martin; (P.A.) W. Freeman. Annual Sales (C). Co. Size (A).®

★**Martin & Stewart Inc., 3500 St. Patrick St., Montreal, Que. H4E 1A2.** Tel. 514-935-5476. Fax: 514-933-3496. Telex: 055-60894. Plants, New Glasgow, N.S., Montreal, Que., Toronto, St. Catharines, Ont. Subsidiaries, Isman Hide & Skins, Regina, Sask., Simpson & Lea Hides & Skins, Calgary, Alta., Martin & Stewart (BC) Ltd., Vancouver, B.C., McCordick Glove, Cambridge, Star Salt, Toronto, Ont., Great Plains Processing, Sioux City, IA, Reise Corp., Milwaukee, WI, G. Gernd Co., Macon, GA, Glencoe Leather, Johnstown, NY, U.S.A., Inhuma B.V., Rotterdam, Holland. Hides and skins, conventional, brine cured, fleshed, wet blue, crust, deer skins, deer leather, leather laces and other leather specialties, also salt and industrial work gloves. Parent company, Henderson Trading & Resources Ltd., Summerside, P.E.I.

For. Reps in most major trading capitals.

(P.) C. Henderson; (V.P.) R. Henderson. Annual Sales (F). Co. Size (E).®

Marvel Knitting Ltd., [Tricot Marvel Ltée.], Rm. 307, 5455 de Gaspé, Montreal, Que. H2T 3B3. Tel. 514-274-4361. Fax: 514-274-4362. Men's and children's socks, soccer and baseball socks.

(P.) E. Mann. Annual Sales (B). Co. Size (8).[®]
Marvel Manufacturing Company of Canada Ltd., 5524 Ferrier St., Montreal, Que. H4P 1M2. Tel. 514-737-0551. Toll Free: 800-361-1440. Fax: 514-731-1684. Dry cleaning and laundry machines, solvent filters and stills, filtration systems.

(P.) M. Suissa; (V.P.) S. Suissa; (P.A.) G. Amor. Annual Sales (C). Co. Size (A).[®]
Marvel Office Furniture Manufacturing Limited, 54 Viceroy Rd., Concord, Ont. L4K 1A9. Tel. 416-667-0440. Fax: 416-669-4878. Board room tables, office, reception, restaurant, hotel, motel and stacking chairs.

For. Reps.: Cleveland, Ohio, Boston, Mass., Arizona, Florida, New York, U.S.A., Puerto Rico.

(P.) M. Reiter; (Compt.) R. Schrattnner; (Plant Mgr.) B. Braham. Co. Size (8).

MARVELITE, A DIVISION OF WESTROC INDUSTRIES LTD., 2424 Lakeshore Rd. W., Mississauga, Ont. L5J 1K4. Tel. 416-823-9881. Fax: 416-823-0545. Branch offices, Winnipeg, Man., Calgary, Alta., New Westminster, B.C. Drywall corners and casings, joint cements, textures. Brands, "WalCel", "Marveltex", "Texture Coat", "Featherweight", etc. Parent company, Westroc Industries Ltd.

(V.P.Mfg.) R.B. Bruce; (Corp.S.) J.J. Pahulje; (Mgr.) V. Baron; (S.M.Calgary & Winnipeg) L. Farmer; (S.M.Vancouver) D.J. Hull; (Mktg.Admin.) Ms. R. Evans. Co. Size (A).[®]

Marwood Limited, P.O. Box 934, Truro, N.S. B2N 5G7. Tel. 902-673-2508. Toll Free: 800-565-4380. Fax: 902-673-2705. Associates, Atlantic Pressure Treating, Fredericton, N.B., Sunpine, Sundre, Alta. Wolmanized pressure treated forest products.

(P.) K. Creelman; (Mgr.) R. Creelman. Annual Sales (D). Co. Size (A).[®]

Marystown Shipyard Limited, P.O. Box 262, Marystown, Nfld. AOE 2M0. Tel. 709-279-1200. Fax: 709-279-1408. Telex: 016-3140. Branch office, St. John's, Nfld. Ship building, repairs and marine engineering, industrial fabrication, oil rig repairs and maintenance. Parent company, Newfound and Ocean Enterprises.

(P.) T. Whelan; (V.P.Fin.) E.A. Patey; (Prod'n Mgr.) W. Grandy. Annual Sales (E). Co. Size (F).[®]

Marzo Glove Company Limited, 100 Frederick St. S., Acton, Ont. L7J 2C2. Tel. 519-853-1780. Fax: 519-853-1260. Welders' gloves and accessories, lineman's gloves and protectors, high heat gloves, general work gloves.

(Prod'n Mgr.) P. Marzo; (S.M.) W. Hudspeth; (G.M.) D. Robb. Annual Sales (C). Co. Size (B).[®]

Masa Garments Manufacturing Ltd., 376 Donald St., Winnipeg, Man. R3B 2J2. Tel. 204-957-0352. Outerwear, parkas, club, ski and team jackets, crests, sports T-shirts, caps, also institutional wear, aprons, smocks, etc.

(P.) M. Glesener. Annual Sales (8). Co. Size (B).

Masco Electroplating Co. Ltd., 106 Rivalda Rd., Weston, Ont. M9M 2M8. Tel. 416-742-5961. Fax: 416-742-5964. Parts washing, copper and nickel plating.

(P.) G. Masson; (V.P.) K. Masson. Annual Sales (B). Co. Size (A).

Mascot Custom Character Products Inc., 9030 Leslie St., Unit 1, Richmond Hill, Ont. L4C 7B5. Tel. 416-886-7668. Fax: 416-886-7653. Custom plush toys which are used for promotional purposes, mascots and fund-raisers.

(P.) K. Gallagher. Annual Sales (B). Co. Size (A).[®]

★Maska Sport Inc., [Sport Maska Inc.], 15855 Hubert St., St-Hyacinthe, Que. J2T 4C9. Tel. 514-773-5041. Toll Free: 800-363-1580. Telex: 05-830557. Distribution centres, Concord, Ont., Winnipeg, Man. Branch plant, St-Jean, Que. "Maska" team uniforms and athletic socks, "CCM" hockey skates, helmets and protective equipment.

(P. & G.M.) D. Cote; (Nat.S.M.) R. Yager. Annual Sales (E). Co. Size (E).

Masla Manufacturing 1989 Ltd., 861 Denison St., Suite 106, Markham, Ont. L3R 3L6. Tel. 416-475-0408. Fax: 416-475-0428. Tool and dies, multi slide production, light assembly, high speed and custom stamping.

(P.) Ben Heuvelman; (G.M.) Bruce Heuvelman. Annual Sales (8). Co. Size (A).

Masland Carpets of Canada Limited, 46 Meridian Rd., Rexdale, Ont. M9W 4Z7. Tel. 416-675-3833. Fax: 416-675-6751. Interior trim, moulded carpets for automobiles. Parent company, Masland Industries.

(P.) W. Branch; (Plant Mgr.) R.G. Murray; (S.T.) J. Allgyer. Annual Sales (D). Co. Size (D).

Maslany, J., Cabinet Mfg. Ltd., 915 MacDonald St., Regina, Sask. S4P 3A8. Tel. 306-569-0334. Architectural millwork for commercial projects such as schools, special

care homes, office buildings and hospitals, cabinets and casework, dimensional lumber and wood mouldings.

(P.) J. Maslany; (Dir.) D. Maslany; (Shop Foreman) G. Pittroff. Co. Size (N/R).

Mason Boats Ltd., P.O. Box 398, Smiths Falls, Ont. K7A 4T4. Tel. 613-283-6161. Fax: 613-283-6325. Affiliate, MTI Marine Technology Inc., Smith Falls, Ont. "Mason" pleasure and commercial custom built or stock motor boats.

For. Reps., TFI Technical Fiberglass Inc., Clayton, NY, U.S.A.

(P.) L.D. Mason; (Plant Mgr.) L.D. Mason. Annual Sales (8). Co. Size (A).

Mason Windows Limited, 913 Brock Rd. S., Pickering, Ont. L1W 2X9. Tel. 416-839-1171. Fax: 416-839-8639. Telex: 06-981354. Branch plants, Moncton, N.B., Amherst, N.S., Cobourg, Carleton Place, Ont., Winnipeg, Man. Associate, Pineal Lake Lbr. Co. Vinyl and clad casements, awnings, horizontal sliders, patio doors. Brands, "Mason", "Masongard", "Multilite", "Ultragard".

(P.) R. Mason; (V.P.Prod'n) R. Mason; (Nat.S.M.) G. Stokx; (Cont.) B. Whitby; (Purch.Mgr.) G. Lamantia. Annual Sales (E). Co. Size (E).

Mason Windows Limited, Amherst Division, P.O. Box 340, Industrial Park, Amherst, N.S. B4H 3Z5. Tel. 902-667-7516. Wood windows, steel entrance systems.

(Atlantic Reg.Mgr.) W. Kane. Co. Size (A).

Massa Design Ltd., 509 Daniel Johnson, St-Jerome, Que. J7Y 4C1. Tel. 514-432-5711. Fax: 514-432-1983. Associate, Meubles Carrier Inc. Bedroom furniture and occasional.

(Prop.) R. Carrier; (G.M.) J.M. Legentic. Annual Sales (C). Co. Size (C).[®]

Massicotte & Arcand Inc., 81 rue Rocheleau, Cap de la Madeleine, Que. G8T 5A4. Tel. 819-375-4807. Fax: 819-375-7031. Branch office, Nicolet, Que. Subsidiary, Atelier d'Usinage Nicolet Inc. Machine shops and industrial repairs.

(P.) J. Lefebvre. Annual Sales (C). Co. Size (8).[®]

Masson, Paul & Cie Ltée., 1430 Peel St., Montreal, Que. H3A 1S9. Tel. 514-849-5271. Fax: 514-987-5214. Telex: 05-268896. Plants, Dorval, Que., Beamsville, Ont. Branch office and plant, Dorval, Que. Associate, various affiliates of the Seagram Company Ltd. Dessert and table wines, wine and spirit coolers. Brands, "Servino", "Il Fiorentino", "Nobella", "Masson Import". Parent company, The Seagram Company Ltd., Montreal, Que.

(P.) G. Jellinek; (Plant Mgr.) J. Martin; (V.P. & T.) J. E. Shecter; (S.) Mrs. L. Falk Scott. Annual Sales (N/R). Co. Size (C).[®]

Master Brick (1986) Limited, 7481 Tranmere Dr., Mississauga, Ont. L5S 1L4. Tel. 416-675-2758. Fax: 416-672-0519. Plant, Gormley, Ont. Calcite brick.

(Mgr.) B. Perley; (Off.Mgr.) Mrs. K. Florecki. Annual Sales (D). Co. Size (8).[®]

★Master Builders Technologies Ltd., 3637 Weston Rd., Weston, Ont. M9L 1W1. Tel. 416-241-8521. Fax: 416-241-2901. Branch offices, Dartmouth, N.S., Montreal, Que., Toronto, London, Ont., Winnipeg, Man., Saskatoon, Sask., Edmonton, Calgary, Alta., Vancouver, Kelowna, B.C. Plants, Toronto, Ont., Edmonton, Alta., Delta, B.C. Concrete repair, maintenance and restoration products, admixtures, grouts, sealers, coatings and set products, architectural floor and wall coatings, elastomeric floors, roofs and decks, hardwood adhesives and finishes, industrial adhesives. Brands, "Pozzolite", "Embecco", "Masterplate", "Masterseal", "Colorcron". Parent company, Master Builders Inc., Cleveland, OH, U.S.A.

(P.) E. Parker; (Dir.Sales) J.T. Scanlon; (Dir.Research) M.E. Rode; (Mgr.Eng. & Mktg.) D.F. Lamb; (Plant Mgr.) J.G. Ritchie. Annual Sales (D). Co. Size (C).[®]

Master Craft Wood Turnings Limited, 386 Maple Ave., P.O. Box 665, Kitchener, Ont. N2G 4B6. Tel. 519-745-3872. Wood furniture knobs and rosettes, screw plugs, custom wood turnings, wood pulls, turned chair parts. Brand, "Master Craft".

(P.) P. W. Hunter; (V.P.) J.K. Hunter. Annual Sales (B). Co. Size (A).[®]

Master Down Products, Division of 537567 Ontario Limited, 4544 Dufferin St., Unit 1, North York, Ont. M3H 5X2. Tel. 416-665-8855. Toll Free: 800-668-8406. Telex: 06-986766. Branch office, Toronto, Ont. Associate, Master Down Bedding Centres. Down duvets, down comforters and pillows. Brands, "Colonial Duvet", "Bavarian Duvet", "Mastersquare", "Zurich Duvet", "Alpine Duvet".

(P.) L. Balaban. Annual Sales (C). Co. Size (A).[®]

Master Engineering Limited, 6030-196th Street, Langley, B.C. V3A 5X3. Tel. 604-530-6722. Fax: 604-530-3754. Screw machine products.

(P. & G.M.) J. McHutchison; (S.T.) Ms. N. McHutchison; (Prod'n Mgr.) M. McHutchison. Annual Sales (B). Co. Size (A).

Master Flo Technology Inc., 33 King Edward Street, Greenfield Park, Que. J4R 2C2. Tel. 514-672-7520. Fax: 514-672-8370. Web press accessories equipment.

(P.) T. Desaulniers; (Mktg.Dir.) E. Desaulniers; (V.P.) J. Lovaghy; (Purch.of Prod'n) H. Auclair. Annual Sales (C). Co. Size (8).

★Master Flo Valve Inc., 4910 - 74 Ave., Edmonton, Alta. T6B 2H6. Tel. 403-468-4433. Fax: 403-469-9853. Telex: 037-41648. Branch sales offices, Estevan, Sask., Brooks, Grande Prairie, Red Deer, Calgary, Alta., Ft. St. John, B.C. Subsidiary, Master Flo Valve Company (U.K.) Limited, Aberdeen, Scotland. Ball valves and pig ball injectors, production chokes and drilling chokes for use in the oil and gas industry. Brands, "Master Flo", "Masterchoke". Parent company, Stream-Flo Industries Ltd., Edmonton, Alta.

(P.) J. Dunc McNeill; (V.P. & G.M.) R. Cove; (Purch.) L. Hardowa; (Dist.Mgr.Grande Prairie) D. Thompson; (Dist.Mgr.Red Deer) D. Hughs; (Dist.Mgr.Estevan) A. Saltel; (Dist.Mgr.Brooks) G. Tamura; (Dist.Mgr.Ft.St.John) D. Wootton. Annual Sales (D). Co. Size (8).[®]

★Master Lines International Inc., 809 Dundas St., London, Ont. N5W 5P6. Tel. 519-438-5126. Fax: 519-432-8448. Associate, Richmond Exclusives. Die cut plastic into business card size and hot stamp, magnetic messaged holders, custom signs for buses, letterhead, magnetic telephone index, truck decals, imprinted sportswear. (Chmn.) N. R. MacDougall. Annual Sales (C). Co. Size (8).[®]

Master Machine & Duplicating (Windsor) Inc., 5350 Pulleyblank, Oldcastle, Ont. NOR 1L0. Tel. 519-737-6111. Fax: 519-737-1736. Copy milling, digitizing, machining for the mold industry, C.N.C. and C.A.M. machining.

(P.) W.T. Bolton; (S.T.) Ms. L. Bolton. Annual Sales (C). Co. Size (A).[®]

Master Paint & Varnish Co. (Hamilton) Ltd., 33 Princess St., Hamilton, Ont. L8L 3K4. Tel. 416-529-2205. Paints and varnishes.

(P.) R. Iacurti; (S.T.) Mrs. M. Balsdon. Annual Sales (8). Co. Size (A).[®]

Master Seal Windows Ltd., 1097 Colborne St. E., Brantford, Ont. N3T 5M1. Tel. 519-752-2181. Toll Free: 800-265-8485. Fax: 519-752-2131. "Master Seal" prime windows and doors.

(P.) D. Orr; (Sales & Mktg.Mgr.) L. Iacavino; (Acct'g) Ms. J. McGraw. Annual Sales (D). Co. Size (D).

Master Steel Rule Dies, 89 Jonesville Cres., Toronto, Ont. M4A 1H2. Tel. 416-757-1711. Steel dies and die cutting for the trade. Co. Size (A).[®]

Masterchrome Co. Ltd., 5 Bradwick Dr., Concord, Ont. L4K 2T4. Tel. 416-667-1077. Fax: 416-738-6988. Hard chrome plating and precision roll grinding.

(P.) G. Tamburrini. Annual Sales (8). Co. Size (A).[®]

Mastercraft Cabinet Manufacturing Ltd., 4718-76 Ave., Edmonton, Alta. T6B 0A5. Tel. 403-465-0136. Kitchen cabinets and vanities.

(P.) E. W. Townsend; (S.) H. E. Townsend. Co. Size (B).

Mastercraft Leather Goods (1986) Limited, 1800 Parthenais St., Montreal, Que. H2K 3S5. Tel. 514-526-4976. Fax: 514-526-3533. Telex: 05-268687. Showroom, Toronto, Ont. Leather and plastic handbags, small leather goods. Brand, "Mastercraft".

(P.) B. Urman; (S.M.) Ms. C. Spenard; (Plant Mgr.) N. Elkouby. Annual Sales (C). Co. Size (C).[®]

Mastercraft Millwork, 120 York Rd. E., Yorkton, Sask. S3N 2V6. Tel. 306-783-9723. Wood millwork, aluminum and church windows. Parent company, Logan Stevens Construction (1981) Ltd., Yorkton, Sask.

(Mgr.) J. Nowakowski. Co. Size (A).

Mastercut Industries Inc., 620 MuMurray Rd., Waterloo, Ont. N2V 2E7. Tel. 519-885-5336. Toll Free: 800-265-8847. Fax: 519-885-6066. Subsidiary, Maxtech Metal Products Inc. Hacksaws, flaring tools, automatic screw machine products, hole saw mandrels, handy keyhole saw, nail sets, centrepunches, multi-tip screwdrivers, power bit sets, plumb-bobs, stair gauges, etc. Brand, "Mastercut".

(P.) K.C. Vasudeva; (G.M.) R. Ismail; (Mdse.Mgr.) D. Freeman. Annual Sales (C). Co. Size (8).[®]

- Masterkote Lining Services division of Milcorp Industries Limited, P.O. Box 27, Nisku, Alta. T0C 2G0. Tel. 403-955-2466. Fax: 403-955-3372. Internal plastic coating for potable water service and oilfield tubular goods. Parent company, Milcorp Industries Limited, Nisku, Alta. (P.) E. Miller; (G.M.) A. Banasch; (Sales) T. Littlemore. Annual Sales (C). Co. Size (B).⑤
- ★Masterloy Products Limited, Box 965, RR#6, Ottawa, Ont. K1G 3N4. Tel. 613-822-1010. Fax: 613-822-0249. Plant, Gloucester Township, Ont. Ferrovanadium, ferromolybdenum. Parent company, Applied Industrial Materials Corp., Deerfield, IL, U.S.A. For Rep., Aimcor, Pittsburgh, PA, U.S.A. (G.M.) W.H. Currie; (Gen.Acct.) Mrs. P.F. Maughan; (Prod'n Mgr.) J. Edgar. Annual Sales (D). Co. Size (A).⑤
- Masternet Ltd., 1255 Lorimer Drive, Mississauga, Ont. L5S 1R2. Tel. 416-795-0005. Fax: 416-795-1247. Plastic netting, net bags and sleeves. (V.P. & S.M.) Ms. L. Hartman; (Prod'n Mgr.) P. Hartman. Annual Sales (A). Co. Size (A).⑥
- ★Mastico Industries Limited, 73 Goshen St., P.O. Box 400, Tillsonburg, Ont. N4G 4H8. Tel. 519-842-6411. Fax: 519-842-4644. Sales office, Windsor, Ont. Automotive sound control and insulating products, mastic sound barriers, fibre sound absorbers and molded fibre insulators, package trays and roofliners. Parent company, Globe Industries Incorporated, Chicago, Ill., U.S.A. (P.) R.A. Christopher; (V.P. & G.M.) J. J. Kok; (V.P.Mktg. & Sales) J. W. Arnott; (Cont.) S. Patel; (Mat'l's Mgr.) A. Juurlink; (Plant Mgr.) J. Torti; (Q.A.Mgr.) R. Stanton; (Process Control Mgr.) J. Dean. Annual Sales (E). Co. Size (E).⑤
- ★Mastin, James, Company Limited, #6-1390 Hopkins St., Whitby, Ont. L1N 2C3. Tel. 416-430-2180. Fax: 416-430-2180. Branch office, Pickering, Ont. Plant, Scarborough, Ont. Metal stampings, strapping seals, storefront installation supplies, wire buckles and accessories. (P.) P. Mastin; (G.M. & S.T.) P. Mastin. Annual Sales (B). Co. Size (A).⑥
- Matador Convertisseurs Cie Ltée., [Matador Converters Co. Ltd.], 270 Louvain St. W., Montreal, Que. H2N 1B6. Tel. 514-389-8221. Fax: 514-389-3010. Telex: 05-826565. Branch plant, Winnipeg, Man. Bonded polyester, bonded and garnetted waddings, needlepunched fabrics, non-wovens geotextiles. Brand, "Bondilene". (P.) J. Halpern; (G.M.) N. Halpern; (Mgr.Winnipeg) A. Levy. Annual Sales (D). Co. Size (D).⑥
- Matchless Inc., 91 Robin Hood Bay Rd., Box 6090, St. John's, Nfld. A1C 5X8. Tel. 709-726-4432. Fax: 709-726-2512. Branch office and warehouse, Dartmouth, N.S. Plants, #2-26 Water St. (Paint) and 139 Gower St. (Printing), St. John's, Nfld. Associates, National Office Equipment Ltd., Steers Computer Services Ltd., Winter's Flooring Division, Gray & Goodland Ltd., T. & M. Winter Ltd., Gerald S. Doyle Ltd. Paints, enamels, varnishes. Brands, "Mat-Satin", "Matstone", "Matchless", "Personnel", "Super Marine", etc. Parent company, Eastern Capital Corporation, St. John's, Nfld. (Chmn. & C.E.O.) H. W. Duffett; (P.) W. B.G. King; (Exec.V.P.) E. W. Stratton; (V.P.Mfg.) A. Cochrane; (S.M.) F. Dinn; (Mgr.Purch.) D. G. Rideout; (Chief Chemist) A. Bantleman; (S.T.) A. Tucker. Annual Sales (E). Co. Size (E).⑥
- Mate Quality Products Inc., R.R.4, P.O. Box 75, Acton, Ont. L7J 2M2. Tel. 519-853-0964. Subsidiary, Mascot Outdoor Clothing, HSC'88 Inc., Acton, Ont. Automotive glass silicone cleaner, de-limer, bow wax glue for hunting products. Brand, "Mate". (P.) J. Shadbolt. Annual Sales (A). Co. Size (A).⑥
- Matelas Bon-Aire Inc., See Bon-Aire Bedding Co. Inc.
- Matelas Centurion Inc., 555 rue Panneton, St. Narcisse, Que. G0X 2Y0. Tel. 418-328-3361. Toll Free: 800-463-5060. Fax: 418-328-3087. Branch office, Montreal, Dorval, Que. Subsidiary, Alpha Spring Inc., St. Narcisse, Que. Mattresses and box springs. Brands, "Centurion Deluxe", "Excellence", "Chiro Deluxe". (P.) L. Rogers; (V.P.) C. Dunlop; (T.) F.G. Tremblay. Annual Sales (D). Co. Size (B).⑤
- ★Matelas Confort Inc., 1635 Henri Bourassa Blvd., Quebec, Que. G1J 3W8. Tel. 418-529-3585. Fax: 418-529-6362. Branch offices, Levis, Ste-Foy, Jonquière, Que. Spring and foam mattresses, box springs. Trade mark, Confort. (G.M.) D. Boivin; (Mktg.Mgr.) M. Boivin; (Plant Mgr.) D. Bourget. Annual Sales (C). Co. Size (A).
- Matelas Dauphin Inc., 8124 du Blizard, Charny, Que. G6X 1C9. Tel. 418-832-2951. Foam and spring mattresses, box springs. Brands, "Chiro 2000", "Horizon", "Ergopedique", "Veltex". (Dir.Mktg.) R.A. Thibeault; (G.M.) R. Thibeault; (S.M.) J. Corriveau; (Plant Mgr.) J. Fillion. Co. Size (B).
- †Matelas Mirabel Inc., 990 Salaberry, Chomedey, Que. H7S 2J1. Tel. 514-668-8670. Toll Free: 800-363-8014. Fax: 514-668-5708. Mattresses and box springs. Brands, "Onyx", "Detente", "Maxima", "Chiro Extra Mirabel". (P.) R. Tousignant; (V.P.) D. Charlebois; (G.M.) R. Simoncelli; (Supt.) N. Morin; (S.T.) G. Tousignant. Annual Sales (D). Co. Size (B).⑤
- Material Processing Division of Havlik Technologies Inc., 695 Bishop St., P.O. Box 3430, Cambridge, Ont. N3H 4V2. Tel. 519-653-5774. Fax: 519-653-5774. Associates, Williams Machines, Vis-U-Ray Testing Limited, Securamax International. Shotpeen service, anodizing (type 1, 2, 3), cadmium plating, heat treating of aluminum to aircraft specifications, spray painting, penetrant, magnaflux and nital etch. inspection, manganese phosphate, chemical film, dry lubricant. Parent company, Derlan Industries Limited. (P. & C.E.O.) D.M. Gee; (V.P.Fin.) J.P. Rudnisky; (V.P.Mktg.) B.P. Astbury; (V.P. & Div.Mgr.) S. Sykes. Annual Sales (D). Co. Size (C).
- Matériaux de Construction Domtar., See Domtar Construction Materials.
- Materiaux de Construction Domtar, Products Arborite., See Domtar Construction Materials, Arborite Products.
- Matériel Industriel Ltée., Le, [Industrial Supplies Ltd.], 325 Grande Caroline, Rougemont, Que. J0L 1M0. Tel. 514-878-9675. Pipes, ducts and fittings for warm air systems, building materials. Brand, "Constant-Air-Flo". (G.M.) N. Lacroix; (P.A.) J. Sornin. Annual Sales (D). Co. Size (D).
- Matheson Gas Products Canada Inc., 530 Watson St. E., Box 89, Whitby, Ont. L1N 5R9. Tel. 416-668-3397. Fax: 416-668-6937. Warehouse, Ottawa, Sarnia, Ont., Regina, Sask., Calgary, Alta., Vancouver, B.C. Plants, Whitby, Ont., Edmonton, Alta. Compressed gas mixtures, high purity gases, flowmeters, rotameters regulators and aluminium cylinder holders. Parent company, Nippon Sanso K.K. (P. & G.M.) A. F. Knight; (S.M.) P. Martin; (Off.Mgr.) Mrs. L. Winterfield; (Br.Mgr.Whitby) D. Bonnar; (Br.Mgr. Edmonton) J. Vanderbij. Annual Sales (D). Co. Size (C).
- Matheson, I., & Co. (1974) Limited, North Provost St., P.O. Box 397, New Glasgow, N.S. B2H 5E5. Tel. 902-752-2521. Fax: 902-752-0558. Boilers, pressure vessels and fabricated steel to ASME code. Brands, "Math-Pak", "Fire-Pak", "Matheson". (P.) L. MacDougall. Annual Sales (C). Co. Size (A).⑤
- ★Mathews Conveyer, Hwy. 2, P.O. Box #30, Port Hope, Ont. L1A 3W1. Tel. 416-885-2491. Fax: 416-885-5934. Telex: 06-981275. Branch offices, Montreal, Que., Toronto, Hamilton, Ont. Engineers and manufacturers of unit and package conveying equipment, palletizers/de-palletizers, office and hospital supply distribution systems, baggage conveying and distribution equipment. Brands, "Cres-Flight", "Power-Flo", "Vertical Flite", "Carrousel". Trade mark, stylized parallelogram with Mathews inscribed. Parent company, Babcock Industries Inc. For.Reps., Industrial Agencies, Trinidad for Grenada, St-Lucia, Trinidad and Tobago; Ahmed Jaffer Co. Ltd., Pakistan; G.R. Gross & Associates, Peru; Aero Andes Bolivia Ltd., La Paz for Bolivia; Alsir SRL, Uruguay; Material Handling Engineering Pty Ltd., Singapore; HTW Exports Ltd., Barbados, West Indies for Belize, Guyana, St. Martin, Saba, St. Eustatius, St. Maarten, Surinam, Cayman Islands; Equipos Mecanicos de Guatemala, Guatemala City; FSM Maschinenhandel, Austria; A.P. Morling Pty., Murrumbidgee, Vict., Australia; Equipos Industriales, Santiago, Chile; Intrater & Associates, Tel-Aviv for Israel; D S S Industries, New Delhi, India; D. Photiou Ltd., Nicosia, Cyprus; Industrias Metalicas Sudamericanas, Colombia; Buyeon Company, Korea; Casa Commercial Mathews, S.A., Tegucigalpa, Honduras; Walter Stoecklin Italia S.p.A., Saronno, Varese, & C. Pantin Ltd., Epping, Essex, England. (Plant Mgr.) W.R. Holloway; (Cont.) A.W. Dryden; (Mgr.Eng'g) R.G. Smith; (Mktg. Mgr.) A.R. Procktor. Annual Sales (E). Co. Size (E).⑥
- Matrix (P.E.I.) Inc., West Royalty Ind'l Pk., Charlottetown, P.E.I. C1E 1B0. Tel. 902-566-3443. Fax: 902-566-3956. Computer graphics film recorders. Parent company, Matrix Instruments Inc., Orangeburg, NY, U.S.A. (Prod'n Mgr.) R.A. Neily. Annual Sales (D). Co. Size (B).⑤
- ★Matrox Electronic Systems Ltd., 1055 St-Regis Blvd., Dorval, Que. H9P 2T4. Tel. 514-685-2630. Fax: 514-685-2853. Telex: 05-822798. Branch office, Matrox International Corp., Moores, NY, U.S.A. Sales offices, NJ, U.S.A. and U.K. Microprocessor display systems. For.Reps., U.S.A., Britain, France, Germany, Italy, Denmark, Sweden, Israel, Switzerland, Australia, Japan, Holland, China, India, Spain, Portugal, Austria, Finland, Norway. (C.E.O.) B. Matic; (P.) L. Trottier; (V.P.Sales) E. Dwyer; (V.P.Eng'g) A. Ferrera; (V.P.Fin.) A. Friedman; (Mktg.Mgr.) R. Snow; (Purch.Mgr.) F. Bleakley. Annual Sales (E). Co. Size (F).⑥
- Matsushita Industrial Canada Limited, 1475 The Queensway, Toronto, Ont. M8Z 1T3. Tel. 416-252-5465. Fax: 416-232-2615. "Panasonic" and "Quasar" color television, "Technics" speakers. Parent company, Matsushita Electric Industrial Co. Ltd., Osaka, Japan. (P.) K. Iwagaki; (Exec.V.P.) K. Ikeuchi; (S.T.) F. Ito. Annual Sales (E). Co. Size (E).⑥
- Mattatall Signs Limited, 81 Ilsley Ave., Dartmouth, N.S. B3B 1L5. Tel. 902-463-8222. Toll Free: (506, 709, 902) 800-565-1609. Fax: 902-468-2451. Associates, Bel Ari Signs (1990) Ltd., Beresford, N.B., Silk Screen Sewice (1990) Ltd., Dartmouth, N.S. Electrical, non-illuminated, plywood, plastic, and magnetic signs, truck lettering and individual letters, illuminated awnings, directory systems, electronic displays, silk screening, sign service and installation. (P.) R. E. Mattatall; (Cont.) P. K. Poh, C.M.A.; (Foreman) D. Mailman. Annual Sales (C). Co. Size (A).⑥
- ★Matthews Canada Ltd., 5051 North Service Rd., Burlington, Ont. L7L 5H6. Tel. 416-336-1100. Fax: 416-335-4602. Telex: 061-8965. Plants, Bronze Division, Milton, Identification Division, Burlington, Ont. Rubber and metal dies, steel dies and type, brass signs, standard and custom built marking tools, metal identification tags, non-contact ink jet printer, industrial printing equipment and supplies. Brands, "Maple Leaf", "Safety Bevel", "Premeir", "Print-A-Mark", "Jet-A-Mark", "Linx". Parent company, Matthews International, Pittsburgh, PA, U.S.A. (G.M.) B. Davies; (Purch. Admin.Mgr.) D. M. Lafferty; (Prod'n Mgr.) D. Blakeman. Annual Sales (D). Co. Size (B).
- Matthews Machine Products Ontario Ltd., 670 Doulton Ave., Box 117, Kingston, Ont. K7L 4V6. Tel. 613-547-2130. Machinists. (P.) A. Matthews; (P.A.) M. G. Matthews. Co. Size (A).
- Matt's Manufacturing Ltd., 8512 - 44th St. S.E., Box 18, Site 4, R.R.#5, Calgary, Alta. T2P 2G6. Tel. 403-279-9353. Fax: 403-236-1535. Telex: 03-821795. Subsidiaries, Interdome Sales, Glöbus Rig. Custom built, logging, perforating, wireline units, service and swabbing rigs, skid mounted draw works, lube vans, service bodies, press brakes, work benches, hydraulic and forming machinery, winches, general fabricating, and hot oil units. (P.) M. Plesa; (Plant Mgr.) K. Petrovic; (Off.Mgr.) B. Stevens; (Ops.Mgr.) B. Stevens. Annual Sales (C). Co. Size (B).⑥
- Maurice Welding Shop Inc., P.O. Box 538, Hwy.#11 E., Hearst, Ont. POL 1N0. Tel. 705-372-1331. Fax: 705-362-7024. Trailers and trailer parts. (P.) M. Gaudreau; (Cont.) Ms. Y. Gaudreau. Annual Sales (B). Co. Size (A).⑥
- Maurice's Welding, Hwy. 35, Box 103, Archerwill, Sask. S0E 0B0. Tel. 306-323-2178. Stock trailers, hopper bottoms, corral panels and gates, bale feeders and forks, truck boxes. (Prop.) M. Lupien. Annual Sales (B). Co. Size (A).
- MAVANA ASSOCIATES LIMITED, 2435 Anson Dr., Mississauga, Ont. L5S 1G1. Tel. 416-678-2707. Fax: 416-678-9136. Point-of-purchase advertising displays and merchandisers, promotional specialties, architectural signage. (P.) J.A. Male; (G.M. & S.T.) A.A. Vesterback; (Plant Mgr.) G. Kilpatrick; (Prod'n Mgr.) T. Dover. Annual Sales (C). Co. Size (B).⑥
- Maverick Spring Makers Limited, 80 Roy Blvd., P.O. Box 1447, Brantford, Ont. N3T 5V6. Tel. 519-759-3138. Fax: 519-759-1571. (P. & Mgr.) J. Monné; (V.P.) F. Monné; (Bookkeeper) Ms. B. Weir; (Asst.Mgr.) Mrs. M. Downey. Annual Sales (C). Co. Size (A).
- Max Factor Canada, 2501 Stanfield Rd., Mississauga, Ont. L4Y 1R9. Tel. 416-276-4500. Fax: 416-276-5221. Te-

lex: 06-960376. Associate, Division of Revlon Canada Inc. Cosmetics, fragrances, toiletries. Brands, "Max Factor", "Maxi", etc. Parent company, Revlon Canada Inc.

(P. & G.M. Revlon Can Inc.) J.F. Maisano; (V.P.Mktg. Revlon Max) Ms. M. Wells DeRocher; (V.P.Sales Revlon Factor) Ms. S. Alexander; (V.P.Fin. Revlon Factor) S. Miller. Annual Sales (E). Co. Size (E).®

Max Tech Metal Products Inc., 450 Weber St. N., Waterloo, Ont. N2L 4E7. Tel. 519-885-5336. Toll Free: 800-265-8847. Fax: 519-885-6066. Telex: 06-955153. Associates, Maxi-Flow Industries Inc., Mastercut Industries, New Process Metal Products Inc. Screw machine products for the automotive and electrical industries, specialising in stainless steel.

(P. & C.E.O.) K.C. Vasudeva; (Plant Mgr.) S. Dean. Annual Sales (C). Co. Size (B).®

★Maxibo Inc., 8755 Pl. Crescent No.4, Anjou, Que. H1J 1A9. Tel. 514-352-4810. Fax: 514-353-2505. Architectural wood millwork, store fixtures. Parent company, Ishii Monbart International Inc.

(P.) G. McNicoll; (P.A.) M. Daigle. Annual Sales (D). Co. Size (D).®

Maxiflow Industries Inc., 450 Weber St. N., Waterloo, Ont. N2L 4E7. Tel. 519-885-5336. Toll Free: 800-265-8847. Fax: 519-885-6066. Telex: 069-55153. Associates, Mastercut Industries Inc., Waterloo, Ont., Turn-Tech Metal Products. Screw machine parts.

(P.) K. Vasudeva; (Plant Mgr.) S. Dean. Annual Sales (D). Co. Size (B).®

Maxim, Mary, Ltd., 75 Scott Ave., Paris, Ont. N3L 3G5. Tel. 519-442-2266. Subsidiary, Mary Maxim Inc., Port Huron, Mich., U.S.A. Hand knitting yarns, rug wool, knitting patterns. Brands, "Titan", "Northland", "Starlette", "Mellowspun", "Sayelle", etc. Trade mark, Mary Maxim. (Chmn.) W. M. McPhedrain; (P.) T. D. Jensen; (S.T.) M. W. S. McPhedrain. Co. Size (C).

Maxim Tool & Mould Inc., 1960 Halford Dr., Windsor, Ont. N9A 6J3. Tel. 519-737-1559. Fax: 519-737-1100. Plastic injection and compression moulds.

(Mfg. & Sales) R. Fabbro; (Eng. & Sales Mgr.) H. Moro. Annual Sales (C). Co. Size (A).®

Maximum Nutrition Ltd., 285 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel. 416-755-1166. Telex: 06-986391. Branch office and plant, Longueuil, Que. Associate, Nu Life Nutrition Ltd., Richmond, B.C. Health food products, cosmetics. Brands, "Nutri-Max", "Herb-Max", "Maximum", "Gourmet Choice", etc.

(P.) F. Cooper. Co. Size (C).

Maxine Footwear Canada Inc., 5550 Fullum St., Montreal, Que. H2G 2H4. Tel. 514-274-5676. Fax: 514-274-4749. "Maxine" leather boots and shoes.

(P.) 8. Tardif; (V.P.Fin.) J. Diry; (Mgr.Mfg.Ops.) N. Roy; (Dir.Mktg.) Mrs. R. Tardif. Annual Sales (D). Co. Size (E).®

★Maxivox Inc., 438, av Papin, Ste.Foy, Que. G1P 3T9. Tel. 418-657-2220. Fax: 418-657-7977. Branch office, St-Leonard, Que. Sales and service office, Montreal, Que. Intercom, sound and nurses call systems, also school sound systems. Brands, "Televox", "Educatel".

(G.M.) D. Paquet; (P.A. & Plant Mgr.) G. Corriveau. Annual Sales (C). Co. Size (C).®

Maxlie Textiles Ltd., 136 Mary St. N., Hamilton, Ont. L8R 1K5. Tel. 416-522-0283. Fax: 416-528-9080. Bedspreads, shams, dust ruffles, drapes, sheers, valances, cubicles, dividers and tablecloths.

(P.) Ms. G. McPherson; (S.T.) Ms. D. Murphy. Annual Sales (A). Co. Size (A).®

†Maxtower Company Limited, 5 Edmondson St., Brantford, Ont. N3T 5M8. Tel. 519-752-6501. Fax: 519-752-4160. Communication towers and associated products.

For. Rep., Iram Swedish Co.

(P.) L. Bill Derks; (V.P.) Ms. H. Betty Derks; (Shop) H. Leusink; (Design) R. Riemens; (Purch.) Ms. A. Wilmot. Annual Sales (C). Co. Size (A).®

Maxwell Diversified Industries Ltd., 620 Cameron Pl., P.O. Box 749, Peterborough, Ont. K9J 6Z8. Tel. 705-743-7575. Fax: 705-743-2366. Divisions: Maxwell Litho, Maxwell Advertising, Peterborough, Ont. Creative promotional material, commercial lithography, advertising and media placement.

(P.) J. A. Swanston; (Cost Containment Mgr.) J. H. Smith; (S.M.) W. J. Wagner; (Plant Mgr.) D. Robinson; (Purch.) J.H. Smith; (Off.Mgr.) Ms. D. Vanderwiet. Annual Sales (C). Co. Size (B).®

Maydwell Manufacturing Company Limited, 53-65 Saultier St., Toronto, Ont. M4M 2H8. Tel. 416-465-2175. Planing mills, lawn, wood furniture.

(P.) D. W. Tennison; (S.T.) W. J. Tennison. Annual Sales (C). Co. Size (A).®

Mayers Fibre Tube & Core 57151 Manitoba Ltd., 1707 Dugald Rd., Winnipeg, Man. R2J 0H3. Tel. 204-661-8333. Fax: 204-663-9378. Plant, Edmonton, Alta. "Tupak" fibre and paper mailing and packaging containers, tubes, "Easy Pour" fibre construction forms and cores, fibre forms for concrete.

(P.) M. H. Tatelman; (V.P.Ops.) I. Ben Clarke. Annual Sales (C). Co. Size (B).®

Mayers Packaging, 57134 Manitoba Ltd., 289-305 Chambers St., Winnipeg, Man. R3E 1W6. Tel. 204-774-1651. Fax: 204-783-7760. Branch offices, Edmonton, Alta., Vancouver, B.C. Associate, Mayers Fibre Tube & Core, Winnipeg, Man. Paper, notion and millinery bags, folding cartons, set-up boxes, spiral wound tubes and cores, wrapping and tissue paper, pricing equipment, chrome fixtures, etc. Brands, "Tube-Pak", "Box-Bag", "Speedy Attacher", "Flex-O-Matic". Parent companies, 57134 Manitoba Ltd. and 63440 Manitoba Ltd.

(P.) N. M. Tatelman; (V.P.) K. Katelman; (G.M.) Ms. J. Tatelman; (Prod'n Mgr.) Ms. J. Mackenzie; (Purch Mgr.) Ms. K. Latzskitch; (Br.Mgr.Vancouver) Ms. B. Horner; (Br.Mgr.Edmonton) Ms. C. Hill. Annual Sales (D). Co. Size (C).®

Mayfield Metal Products Ltd., 55 Bathurst Dr., Waterloo, Ont. N2V 1N2. Tel. 519-884-4346. Fax: 519-884-4390. Funnels, dairy measures, perforated steel.

(P.) S. Rodgers. Annual Sales (B). Co. Size (A).

★Mayson Machining, 3706 Sandwich St., Windsor, Ont. N9C 1B7. Tel. 519-254-5070. Fax: 519-254-8022. Spotting presses, structural foam and plastic injection moulds.

(P.) G. Lemay; (V.P.) C. Fanson; (Bookkeeper) Ms. S. Gates. Annual Sales (C). Co. Size (A).

Maywest Manufacturing Ltd., 201 - 975 Vernon Dr., Vancouver, B.C. V6A 3P2. Tel. 604-251-1756. Toll Free: 800-663-7740. Fax: 604-251-9862. Men's, ladies' and children's ski clothing and sportswear. Brands, "Maywest", "Serac", "Navarro".

(P.) D. M. Moe; (V.P.) Mrs. M. Ann May; (Nat.S.M.) G. Plante; (Plant Mgr.) T. Yeung. Annual Sales (C). Co. Size (C).®

★McAllister Petroleum Services Ltd., #107, 2507 - 12th St. N.E., Calgary, Alta. T2E 7L5. Tel. 403-250-1911. Fax: 403-250-8738. Telex: 03-825741. Branch offices, Edmonton, Brooks, Grande Prairie, Alta., Houston, TX, Durango, CO, U.S.A. Electronic instrumentation to measure downhole pressure and temperature in oil and gas wells, drill stem testing, annulus casing packer, float collars, production tools.

For.Rep., Camco, Inc.

(P.) N. McAllister; (V.P.Ops.) J. Still; (Cont.) K. Taylor; (Chief Electron.Eng.) R. Smallwood. Annual Sales (B). Co. Size (B).

McAllister Regalia Limited, 2469 Montrose Ave., Abbotsford, B.C. V2S 5Z5. Tel. 604-837-3347. Fax: 604-859-5530. Lodge and society regalia.

(P.) R.E. McAllister. Annual Sales (A). Co. Size (A).®

★McAllister Spring Limited, 425 West 6th Ave., Vancouver, B.C. V5Y 1L3. Tel. 604-879-2401. Fax: 604-879-2699. Truck, auto and trailer springs, large bolts, U-bolts, formed steel products, etc. Brand, "Macspring".

(P.) D. C. Dueck; (G.M.) R.A. Huff; (S.M.) A. Mador-sky. Annual Sales (C). Co. Size (B).®

McAra Printing Limited, 105, 2507-12th St. N.E., Calgary, Alta. T2E 7L5. Tel. 403-250-9510. Fax: 403-250-1165. Branch offices, Montreal, Que., Toronto, Ont., Vancouver, B.C. Associates, Canadian Bank Note Company Limited, Ottawa, Canadian Bank Note International, Mississauga, Ont. General, commercial and financial printing. Parent company, Canadian Bank Note Company Limited, Ottawa, Ont.

(V.P.) R. Grant; (Cont.) A. Wilson; (S.M.) W. Johnson; (P.A.) J. Goertsen; (Plant Mgr.) M. Zientek. Annual Sales (C). Co. Size (C).®

★McAsphalt Industries Limited, 8800 Sheppard Ave. E., West Hill, Ont. M1E 4R2. Tel. 416-281-8181. Fax: 416-281-8842. Telex: 065-25148. Plants, Montreal, Que., Toronto (3), Thunder Bay, North Bay, Ottawa, Port Stanley, Nellie Lake, Ont. Associates, Miller Paving Ltd., Polymac Engineered Asphalts Corp. Cutback, paving, specialty and roofing asphalts, asphalt emulsions, driveway sealers, foundation and industrial coatings, rejuvenating agents, styrene modified emulsions. Brands, "Mac-Seal", "MacSize", "Engineered Asphalts".

(P.) J. J. Carrick; (V.P.) R. R. McMaster; (V.P.Ops.) R. J. Daigle; (Cont.) R. 8. Eddington; (Tech.) K. MacInnis. Annual Sales (F). Co. Size (D).

McAven Enterprises Ltd., 6171 Atlantic Dr., Mississauga, Ont. L4W 1S4. Tel. 416-671-3631. Fax: 416-671-2631. Telex: 06-983566. Peanut butter plant, Ajax, Ont. Sauces, salad dressing, mustard, peanut butter, margarine. Brands, "K.P.", "Kitchen Pride", "Sniders", "8ojac", etc.

(P.) M. F. McAven; (V.P.) R. McAven. Co. Size (C).

McBee Systems of Canada Inc., 179 Bartley Dr., Toronto, Ont. M4A 1E8. Tel. 416-751-6120. Branch offices, St. John's, Nfld., Halifax, Sydney, N.S., Moncton, Saint John, N.B., Quebec City, Beloeil, Fabreville, Montreal, Trois Rivières, Sherbrooke, Que., Ottawa, Kitchener, Toronto, Mississauga, Hamilton, London, Windsor, Timmins, Scarborough, Oshawa, Sudbury, North Bay, St. Catharines, Kingston, Barrie, Ont., Winnipeg, Man., Saskatoon, Sask., Edmonton, Calgary, Alta., Vancouver, Victoria, Kelowna, B.C. "One Write" accounting systems, writing systems, writing boards, business forms, short run continuous forms. Parent company, Romo Corp., Denver, CO, U.S.A.

(P.) J.A. Weedon; (V.P.Mktg.) M. Doheney; (V.P.Fin.) C. Tambakis; (V.P.Mfg.) W.M. MacIntosh; (P.A.) L. Moody. Annual Sales (D). Co. Size (E).®

McBride Manufacturing Company, Division of Retco Industries Ltd., 4790 E.C. Row Ave., Windsor, Ont. N8N 2M1. Tel. 519-945-1156. Metal stampings.

(P.) G. Jutras. Annual Sales (C). Co. Size (B).

MCCABE BROS. STEEL INC., 463 Seaman St., Stoney Creek, Ont. L8E 2R2. Tel. 416-662-1161. Fax: 416-662-3335. Plant, 687 Arvin Ave., Stoney Creek, Ont. Steel fabrication, dust collection systems, plate rolling, flattening and bending, conveyors, uncoiling to 1, 1/2" thick, also water jet machining.

(P.) N. McCabe; (Plant Mgr.) A. McCabe; (Acct.) D. Parker. Annual Sales (D). Co. Size (C).

★MCCAIN FOODS LIMITED, Florenceville, N.B. E0J 1K0. Tel. 506-392-5541. Fax: 506-392-8156. Telex: 014-27553. National sales office, Toronto, Ont. Plants, Grand Falls, Florenceville, N.B., Toronto, Ont., Portage la Prairie, Man., Calgary, Alta. Subsidiaries, Bilopage Inc., Quebec City, Magog, Que., McCain Refrigerated Foods Inc., Oakville, Tavistock, Harrowsmith, Ont., Valley Farms Ltd., McCain Produce Inc., Florenceville, Day & Ross Inc., Hartland, Multipat Inc., Woodstock, Thomas Equipment Ltd., Centreville, N.B., McCain Foods (G8) Ltd., Scarborough, Whittlesey, Britfish Ltd., Hull, Tolona Pizza Products Ltd., Lancs, PAS (Grantham) Ltd., Lincs, England; McCain Foods (Aust) Pty. Ltd., Ballarat, Smithton, Australia; McCain Foods Holland, B.V., Hoofddorp, Lewedorp, Werkendam, Netherlands; McCain Espana S.A. Burgos, Spain; McCain Foods Belgium N.V., Grobbendonk, Turnhout, Ostende; McCain Alimentaire S.A.R.L., Harnes, Beau Marais, S.A.R.L., Bethune, France; McCain GnbH, Frankfurt, Germany; McCain Alentari (Italia) Srl, Bergamo, Italy; McCain Foods (Japan) Ltd., Tokyo, Japan; Dansco Dairy Products Ltd., Midlothian, Scotland; McCain Foods N.Z. Ltd., New Zealand; McCain Foods Inc., Othello, WA, Clark, SD, Easton, Presque Isle, ME, McCain Citrus Inc., Chicago, IL, Hillside, NJ, Ventura, CA, McCain Elilio's Foods Inc., Lodi, NJ, U.S.A. Frozen french fries, potato specialties, vegetables, entrees, pizzas, natural cheddars, brick, colby, mozzarella, provolone and friulano cheeses, desserts, breakfasts, frozen juice bars, fruit juice concentrates, aseptic and UHT juices. Brands, "McCain", "Caterpac", "Valley Farms", "Tendercrisp", etc.

For For.Reps., contact Export Sales Dept.

(Chmn.) H. Harrison McCain; (P.) G. Wallace F. McCain; A; (Sr.V.P.) A. D. McLean; (Sr.V.P.Ops.) C. R. Morris; (Sr.V.P.Engr'g) G.R. 8liss; (V.P.Fin. & Serv.) W. G. Mabee; (V.P.Ops.) R.W. Adams; (V.P.Corp.Dev.) G. E. McClure; (V.P.Prod'n) S. McCain; (V.P.Retail Sales) W. R. Devine; (V.P.Food Serv.Sales) R. L. Chernecki; (V.P.Export Sales) P. McCain; (T.) W.R. Wishart; (Cont.) 8. Hickey; (Dir.PR) 8.A. Fredstrom; (Dir.Purch.) P. Donald Wishart; (Dir.Exp.Sales) A. V. Maddox; (Dir.Mktg.) G. Murray; (Traffic Mgr.) D. McNroy; (Dir.M.I.S.) G. MacPherson; (Dir.Hum.Res.) C. Purchase. Annual Sales (I). Co. Size (G).®

McCain Refrigerated Foods Inc., 550 Speers Rd. W., Oakville, Ont. L6K 2G3. Tel. 416-845-8951. Toll Free: 800-387-7937. Fax: 416-845-6179. Plants, Tavistock, Harrowsmith, Ont. Cheddar, colby, mozzarella and cottage cheese, yogurt, sour cream, non hygroscopic whey powder. Brands, "Sweetheart", "Dari-Fresh", "Tavistock", "Harrowsmith". Parent company, McCain Foods Limited, Florenceville, N.B.

- (Chmn.) G. Wallace F. McCain; (P.) C. E. Harrison; (V.P.Mfg.) B. Kipping; (V.P.Fin. & Admin.) J. Schuster; (V.P.Sales & Mktg.) P. F. Johnson; (Plant Mgr.) Tavistock) 8. Quehl; (Plant Mgr.) Harrowsmith) G. Reid; (Plant Mgr., Oakville) C. Brewer. Annual Sales (E). Co. Size (E).[®]
- McCarthy Milling Limited, 1770 Barbertain Rd., Mississauga, Ont. L5M 2M5. Tel. 416-826-2701. Fax: 416-826-7516. Wheat flour. Brand, "Cavalier". Parent company, George Weston Ltd., Toronto, Ont.
- (Chmn.) J.P. Wygant; (P.) J.H. Wyncoll. Annual Sales (E). Co. Size (C).
- McCarthy Plastic Coating & Moulding Ltd., 250 Rayette Rd., Concord, Ont. L4K 2G5. Tel. 416-661-8647. Vinyl coating of metal parts, dip moulding of caps, tips, grips, electrical boots.
- (P. & G.M.) G. McCarthy; (S.M.) D. McCarthy. Annual Sales (B). Co. Size (A).
- McCarthy Robinson Inc., 321 Progress Ave., Scarborough, Ont. M1P 2Z7. Tel. 416-298-1630. Fax: 416-298-4305. Branch offices, St. Leonard, Que., Calgary, Alta., Vancouver, B.C. Associate, MRI Sales Western Inc., Calgary, Alta. "Dollinger" filter elements and filters, "Regenerative" heat exchangers, "Matrix" silencers, "Sly" dust filters and scrubbers, desiccant "Kemp" desiccant air driers, recuperative heat exchangers, "Flex Arm" welding fume exhaust hoods and blowers.
- (P. & C.E.O.) R.L. Dorey; (Exec.Consult.) H.P. Bushnell; (V.P.) P.E. Sulman; (St. Leonard Off.Mgr.) M.G. Salerno. Annual Sales (C). Co. Size (B).[®]
- McCausland, Robert, Limited, 30 Chauncey Ave., Toronto, Ont. M8Z 2Z4. Tel. 416-233-9530. Memorial windows.
- (G.M.) E. G. Low. Co. Size (A).
- McChesney Lumber Division - E.B. Eddy Forest Products Ltd., 267 McChesney Rd., P.O. Box 150, Timmins, Ont. P4N 7C9. Tel. 705-264-2244. Fax: 705-264-2247. Dimension lumber and squares. Parent company, E.B. Eddy Forest Products Ltd., Ottawa, Ont.
- (G.M.) G. Godard; (Cont.) G. C. Barron; (Mgr.) M. Opper. Annual Sales (D). Co. Size (C).[®]
- McClelland and Stewart, 481 University Ave., Suite 900, Toronto, Ont. M5G 2E9. Tel. 416-598-1114. Fax: 416-598-7764. Telex: 06-218603. Branch office, 380 Esna Park Drive, Markham, Ont. Book publishers.
- (Chmn., P. & C.E.O.) A. J. Bennett; (Publisher) D. Gibson; (V.P. Legal Serv.) N.W.C. Ross; (V.P. Fin.) F. Daerendinger; (Cont.) M. E. Chong; (Dir. Ops.) D. Robertson. Annual Sales (D). Co. Size (D).[®]
- McCordick Leathers, 86 Grantham Ave., P.O. Box 577, St. Catharines, Ont. L2R 6W8. Tel. 416-682-9249. Fax: 416-682-1736. Leather for the glove, garment and shoe trades, deerskin for clothing and glove industries. Brands, "Niagara", "Mustang", "Tiger", "Superior".
- (G.M.) H. Hrebicek; (Bookkeeper) Ms. L. Redman. Annual Sales (C). Co. Size (B).[®]
- McCormack Textiles (1985) Limited, 68 Broadview Ave., Toronto, Ont. M4M 2E6. Tel. 416-465-8811. Fax: 416-465-8816. Footlets, anklets and knee highs. Brands, "Tootsie", "Daisy", "Pedees".
- (P.) Miss D. Khan; (Gen.Mgr.) A. Alshubil. Annual Sales (B). Co. Size (A).[®]
- McCormick Canada Inc., 316 Rectory St., P.O. Box 5788, London, Ont. N6A 4Z2. Tel. 519-432-1166. Toll Free: (519) 800-265-4996, (416) 705 800-265-5947, (514) 613,807,819) 800-265-4401, (204) 418,506,902) 800-265-1269, (306) 403,604,709) 800-265-4439. Fax: 519-673-0089. Telex: 064-7543. Plants, Montreal, Que., London, Mississauga, Ont., Edmonton, Calgary, Alta. Associate, Flavour Ingredients Limited. "McCormick", "Club House", "Stange" and "Sierra" spices, extracts and flavourings. Parent company, McCormick & Company, Inc., Baltimore, MD, U.S.A.
- (Chmn. & C.E.O.) J.P. Meyers; (P. & C.O.O.) R. J. Lawless; (Exec.V.P. & C.F.O.) R.G. Davey. Annual Sales (F). Co. Size (F).[®]
- McCormick Machining Center Inc., 3015 Halpern St. N., St-Laurent, Que. H4S 1P5. Tel. 514-337-2729.
- (P.) P. McCormick.
- McCormick, P. G., Enterprises Ltd., 11150 chemin Meighen, Pierrefonds, Que. H8Y 3J1. Tel. 514-683-9885. Tooling, piece parts and assembly.
- (P.) P. G. McCormick. Co. Size (N/R).
- McCorquodale Color Card Limited, 30 Tempo Ave., Willowdale, Ont. M2H 2N8. Tel. 416-499-1946. Fax: 416-499-9365. Associated company, Superior Sample Card, Montreal, Que. Colour display charts, color systems and swatch sample cards. Parent company, Bowater Industries PLC, Kingsbridge, England.
- (Chmn.) R.L. Clarke; (P.) G.D. Johnson. Annual Sales (D). Co. Size (C).[®]
- MCCOWAN MANUFACTURING LIMITED, 1760 Birchmont Rd., Scarborough, Ont. M1P 2H7.** Tel. 416-291-7111. Fax: 416-291-0180. Custom designed point-of-purchase displays, merchandising equipment for consumer products, service station equipment, store fixtures, etc. Brand, "McCowan".
- (P.) W.A. Kemper; (Eng. Tech. Design) J.E. Gorman; (Plant Mgr.) C. Waugh; (P.A.) C. Kephals; (Off.Mgr.) A. Wong; (Tech.Sales) G.M. White. Annual Sales (C). Co. Size (B).[®]
- McCoy Bros. Group, 14820 112 Ave., Edmonton, Alta. T5M 2V2. Tel. 403-454-8661. Toll Free: 800-252-9373. Fax: 403-455-2432. Telex: 037-2623. Subsidiaries, Esler Industries Inc., Swift Current, Sask., McCoy Bros. Spring Service, Scona Spring & Steering, Edmonton, Alta. Oilfield and agricultural equipment, tools, dies, leaf and coil springs, trailer running gear, for utility, boat, horse and travel trailers, axles, etc.
- (P. & G.M.) W.E. McCoy; (V.P.Mfg.) T.D. McCoy; (V.P.Mktg.) D.J. McCoy; (V.P.Fin.) G. Galan. Annual Sales (E). Co. Size (E).[®]
- McCoy Foundry, R.R.#1, Troy, Ont. L0R 2B0. Tel. 519-647-3411. Fax: 519-647-3740. Custom grey iron castings, counterweights, earth moving and materials handling. Brand, "McCoy".
- (P.) A.H. McCoy; (S.M.) P. Crawford. Annual Sales (D). Co. Size (C).[®]
- McCoy Machinery & Supply Co. Ltd., R.R.#1, Troy, Ont. L0R 2B0. Tel. 519-647-3411. Brand, "McCoy".
- (P.) A.H. McCoy; (S.M.) P. Crawford. Co. Size (A).
- ★McCready Manufacturing Ltd., 12311-126 Ave., P.O. Box 3555, Stn.'D', Edmonton, Alta. T5L 4J6. Tel. 403-455-7168. Colored aluminum roofing, siding, awnings, etc. Brands, "M.P.", "Matrix".
- (P.) P. J. Biermann; (S.T.) W. Dave McCready. Annual Sales (B). Co. Size (A).[®]
- McCrindle Steel Industries Limited, 3300 Marentette Ave., P.O. Box 966, Windsor, Ont. N9A 6P4. Tel. 519-966-1765. Fax: 519-966-4750. Subsidiary, Iona Erectors Limited. Structural and miscellaneous steel contractors, welding, etc.
- (P. & G.M.) A.W. McCrindle; (Plant Mgr.) G. Haas. Annual Sales (C). Co. Size (B).
- McCurdy Machinery Inc., 311 Rowes Rd. P.O. Box 36, Concord, Ont. L4K 1B2. Tel. 416-669-2019. Fax: 416-669-2475. Packaging and thermoforming machines, die cutters, skin and blister sealing machines, vacuum forming industrial type machines for bathtubs, truck liners, swimming pools, etc..
- (P.) W. McCurdy; (Prod'n.Mgr.) J. Cianfarni; (Eng.Off. Mgr.) 8. Ralston; (Sales Agent) R. Barker; (Sales Agent) G. Eley. Annual Sales (B). Co. Size (A).[®]
- ★McCurdy Radio Industries Limited, 108 Carnforth Rd., Toronto, Ont. M4A 2L4. Tel. 416-751-6262. Fax: 416-751-6455. Telex: 06-963533. Branch office, Buffalo, NY, U.S.A. Associate, Century Video Limited, Scarborough, Ont. Audio mixing consoles, microprocessor controlled intercom systems, analog intercom systems, audio test sets with vu meters and PPM, audio distribution amplifier systems, video distribution and switching equipment multi-bus computer assisted automation for on-air radio and television applications.
- (P.) J. Paul Hudson; (Mktg.Mgr.) O. Fattah; (G.M.) S. Hobbs; (P.A.) P. Busch. Annual Sales (D). Co. Size (D).[®]
- ★McCurdy Telecommunication Products Ltd., 60 Naby Cr., Scarborough, Ont. M18 2K9. Tel. 416-291-6449. Fax: 416-291-2724. Associates, C & K Industrial Painting Ltd., Scarborough, Electronic Metalform Industries Ltd., Markham, Ont. Telephone program line equipment including amplifiers, peaking and slope equalizers, jackfields and jack panels, power supplies and filters, matching and loading coils, test panels, environmental housings, monitors, compressors and expanders, etc., also broadcast telephone interface equipment.
- (G.M. & S.M.) L. Hall; (P.A.) Ms. M. Fowlds; (Cont. & Plant Mgr.) J. Rego. Annual Sales (C). Co. Size (A).[®]
- McCutcheon Business Forms Limited, 75 Hale Rd., Brampton, Ont. L6Y 1C1. Tel. 416-451-3573. Fax: 416-451-0888. Snap set and continuous business forms, commercial printing, jumbo consecutive numbering.
- (P.) M. David McCutcheon; (Compt.) L. W. Thompson; (Plant Mgr.) U. Beisel; (S.M.) W. Monaghan; (P.A.) D. Von Rode. Annual Sales (C). Co. Size (B).
- ★McDermid, Earl C., Ltd., 124 Norfinch Dr., Downsview, Ont. M3N 1X5. Tel. 416-661-5545. Fax: 416-661-5832. Specialty paper rolls for business equipment.
- Brands, "Computation", "Autocopy", "Telefax", "Electrocomp", "Thermaline", "Alpha Pack", "ECM Ultra".
- (P.) E. C. McDermid. Annual Sales (D). Co. Size (C).[®]
- McDermid Studios (1974) Ltd., 9850 - 112th St., Edmonton, Alta. T5K 1L4. Tel. 403-488-2816. Photographers.
- (Prop.) M. A. Perry. Annual Sales (A). Co. Size (A).
- ★McDonald Railway Supplies Ltd., 1879 Parkedale Ave., Brockville, Ont. K6V 5T2. Tel. 613-345-3580. Fax: 613-345-2196. Associate, Motor Coils Mfg. Ltd., Brockville, Ont. Diesel engine parts primarily for locomotives.
- For.Rep., McDonald Railway Supplies, Pittsburgh, PA, U.S.A.
- (P.) H.F. McDonald; (S.M.) R.L. Kercher. Co. Size (A).[®]
- McDonco Machine Limited, 981 Helena St., Fort Erie, Ont. L2A 4K2. Tel. 416-871-3219. Fax: 416-871-2380.
- (P. & G.M.) A. Doneff. Annual Sales (C). Co. Size (B).[®]
- McDonnell Douglas Canada Ltd., P.O. Box 6013, Toronto AMF, Ont. L5P 1B7. Tel. 416-677-4341. Fax: 416-673-4321, ext. 4322. Telex: 06-968825. Plant, Mississauga, Ont. Major aircraft components including wings and empennage for the MD-80 twin-jet transport, wings for the MD-11 and KC/DC-10 tri-jet and major structural components for the F-18. Parent company, McDonnell Douglas Corporation, St. Louis, Mo., U.S.A.
- (P. & C.E.O.) D.G. Siddall; (Exec.V.P.) L. Gordon; (V.P.Ottawa) R.G. Slaunwhite. Annual Sales (G). Co. Size (G).
- McDoors & Closets Inc., 150 Norfinch Dr., Unit 3, Downsview, Ont. M3N 1X9. Tel. 416-663-3667. Fax: 416-663-5912. Entrance, mirrored, shower and wooden doors, also mirrors, wire and wooden shelves.
- (P.) M. Albo. Annual Sales (C). Co. Size (A).[®]
- McDougall & Sons Manufacturing Ltd., 55 Ironside Cres. #10, Scarborough, Ont. M1X 1G4. Tel. 416-298-1558. Fax: 416-298-6137. Braking, shearing, welding and stamping.
- (P.) J. Ferrari. Annual Sales (C). Co. Size (A).[®]
- McFadyen Industries Ltd., 340 Hanlan Rd., Woodbridge, Ont. L4L 3P6. Tel. 416-745-6111. Fax: 416-851-6866. Associates, Yale Industrial Trucks Montreal Ltd., Yale Industrial Trucks Ontario Ltd. Yale electric powered and gas powered lift trucks. Parent company, McFadyen Investments Inc.
- (P.) J. L. McFadyen; (V.P.Sales) A. J. McFadyen; (Plant Mgr.) C. Francovilla. Annual Sales (D). Co. Size (A).[®]
- ★McFarland Cascade Pole Ltd., 350 Gifford St., P.O. Box 430, New Westminster, B.C. V3L 4Y7. Tel. 604-526-3764. Fax: 604-526-9468. Treated and untreated wood utility and transmission poles. Parent company, McFarland Cascade, Tacoma, Wa., U.S.A.
- (V.P. & Mng.Dir.) D. Doubleday; (Off.Mgr.) M. Soles; (Supt.) A. Wilkes. Annual Sales (C). Co. Size (A).[®]
- McFarlane Tile Ltd., 32 North St., Forest, Ont. N0N 1J0. Tel. 519-786-5742.
- (V.P.) R. McFarlane. Annual Sales (B). Co. Size (A).
- McFarlane Wood Products Co. Ltd., 12233-154 St., Edmonton, Alta. T5V 1J3. Tel. 403-451-0101. Cabinets, showcases, counters, store fixtures, etc.
- (P.) J. D. McFarlane. Annual Sales (B). Co. Size (A).
- McGale Ladder Mfg., 328 Danforth Rd., Scarborough, Ont. M1L 3X6. Tel. 416-698-3895. Aluminum and wooden ladders.
- (Prop.) P. McGale. Co. Size (N/R).
- McGavin Foods Limited, 20410 No. 10 Hwy., P.O. Box 3278, Langley, B.C. V3A 4R6. Tel. 604-534-8561. Fax: 604-534-3607. Branch bakeries, Winnipeg, Man., Edmonton, Alta. Bread, rolls, buns, English muffins. Brands, "McGavin Country", "Homestead", "Pineridge Farms", "Bistro". Parent companies, Ogilvie Mills Ltd., Maple Leaf Mills Limited.
- (P. & C.E.O.) M. T. Kolonel; (V.P. & G.M., B.C.) R. 8. Dougans; (V.P.Mktg.) D. J. Sagnall; (V.P.Fin. & Admin.) E. C. Bancroft; (V.P.Hum.Res.) E. A. Lush; (V.P. & G.M.Edmonton) M. C. Libby; (V.P. & G.M.Winnipeg) W. Donald Davidson. Annual Sales (E). Co. Size (F).[®]
- McGlogan, R.R., Equipment Ltd., 867 Frederick St., Kitchener, Ont. N2B 2G4. Tel. 519-822-1620. Toll Free: 800-265-2616. Fax: 519-822-4041. Plant, Ariss, Ont. Automotive engine rebuilding equipment, cylinder head pressure and engine run-in testers, glass bead cleaning machines, hazardous waste filtration systems.
- (P. & S.M.) R.R. McGlogan; (G.M. & Plant Mgr.) L. Cybulski; (S.T.) Mrs. 8. McGlogan. Annual Sales (C). Co. Size (A).[®]

† Indicates firms seriously interested in export trade.

© Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both © and ®.

McGrath Kelly Co. Ltd., 12 Churchill Squ., St. John's, Nfld, A1B 2X3. Tel. 709-754-0661. Division, Auntie Crae's Food Shop, St. John's, Nfld. Bakery products.

(P.) Ms. J. Kelly.

McGraw-Hill Ryerson Ltd., 330 Progress Ave., Scarborough, Ont. M1P 2Z5. Tel. 416-293-1911. Fax: 416-293-0B27. Telex: 065-25169. Branch office, Montreal, Que. Book publishers. Parent company, McGraw-Hill Inc., New York, NY, U.S.A.

(P. & C.E.O.) M. G. Richardson; (V.P. Editorial) Mrs. R. M. Mansfield; (V.P. & S.T.) Mrs. A. McAuliffe; (V.P. Distrib'n) Miss T. Courneyea; (V.P. McGraw-Hill Editeurs) Ms. A. Casey; (V.P. & G.M. Bus. Prof. & Cons. Grp.) M. G. Roy. Annual Sales (E). Co. Size (B).

★McGraw Seafood Ltd., P.O. Box 1030, Tracadie, N.B. E0C 2B0. Tel. 506-395-3374. Fax: 506-395-2B21. "McGraw" frozen cod fillets, crab, mackerel, herring, scallops, smelts and lobster.

(G.M.) P. Boudreau. Annual Sales (C). Co. Size (D).

McGregor Hosiery Mills, 401 Wellington St. W., Toronto, Ont. M5V 2H7. Tel. 416-593-5353. Fax: 416-979-168B. Telex: 06-23136. Sales offices, principal cities across Canada, also, New York, N.Y., U.S.A. Distribution centre, 45 and 49 Jutland St., Toronto, Ont. Youths', men's and ladies' socks. Parent company, McGregor Industries Incorporated.

(P.) A. Lipson; (Exec.V.P.) E. Lipson; (V.P. Sales) F. Neal; (V.P. Mktg.) J. Lipson; (Purch. Mgr.) A. Salmon. Annual Sales (D). Co. Size (E). ©

★McGregor Industries Inc., 401 Wellington St. W., Toronto, Ont. M5V 2H7. Tel. 416-593-5353. Fax: 416-979-168B. Branch office, Etobicoke, Ont. Subsidiary, American Essentials Inc., New York, NY, U.S.A. Associate, Gunze Limited, Osaka, Japan. "McGregor Happyfoot", "Superstars", "Weekender", "Christian Dior", "Alexander Julian" and "Alfred Sung" hosiery.

For.Reps., Norman & Beach Assoc., New York, NY, U.S.A., Swemac Sport AB, Stockholm, Sweden.

(P.) A. Lipson; (Exec.V.P.) E. Lipson; (V.P. Mktg. Mds.) J. Lipson; (V.P. Sales & Serv.) F. Neal. Annual Sales (D). Co. Size (E). ©

McGregor, James B., Division of Toby Industries Ltd., 9 Sunlight Park Rd., Toronto, Ont. M4M 3G2. Tel. 416-461-9401. Toll Free: 800-268-6739. Fax: 416-461-7313. Telex: 06-22455. "McGregor" shower curtains and bathroom accessories.

(V.P. & G.M.) W.M. Mewha; (Mktg. Mgr.) Ms. R. Tgahrt. Annual Sales (D). Co. Size (D). ©

★McGuinness Distillers Limited, 185 The West Mall, Suite 1000, Etobicoke, Ont. M9C 5L5. Tel. 416-622-1588. Fax: 416-622-09B9. Branch offices, Dartmouth, N.S., Regina, Sask., Edmonton, Alta., Vancouver, B.C. Plant, Corbyville, Ont. Subsidiaries, Acadian Distillers Limited, Central Canadian Distillers, Fraser Valley Distillers, William Mara Company Limited. Distillers and blenders of gin, brandy, whiskies, rums, vodka, liqueurs and coolers. Brands, "Red Tassel", "Polar Ice", "Old Canada", "Cool Canadian". Parent company, Corby.

(V.P. Sales) D.E. Muxlow. Annual Sales (E). Co. Size (C). ©

McInnis Systems Ltd., 2500 Central Ave., Windsor, Ont. NW 4J5. Tel. 519-944-B040. Fax: 519-944-625B. Conveyor equipment, gravity and roller conveyors, package handling equipment, unit material handling systems.

(P.) J.M. Fortier; (V.P.) M. J.M.T. Fortier; (P.A.) R. Ellwood; (G.M.) S. Vitella. Annual Sales (D). Co. Size (C).

McIntosh Design Associates, P.O. Box 1436, Sta. "B", Mississauga, Ont. L4Y 4G2. Tel. 416-566-8126.

(P.) L. G. McIntosh. Annual Sales (A). Co. Size (A).

McIntosh Publishing Company Limited, 1219-100th St., P.O. Box 430, North Battleford, Sask. S9A 2Y5. Tel. 306-445-4401. Fax: 306-445-1977. Publishers of "The News Optimist", "Western Canada Outdoors", "The Canadian Trapper", "Western Skier", also community history books, commercial printing.

(Publisher) W. A. McIntosh; (Editor) L. Cooper; (Mktg.) R. McDonald; (Plant Mgr.) W. Meisel. Annual Sales (C). Co. Size (B). ©

McIntosh Supply, 78B5 Venture St., Burnaby, B.C. V5A 1V2. Tel. 604-420-5120. Toll Free: (604) 800-663-B950. Fax: 604-420-2780. Branch office, Edmonton, Alta. Plants, Calgary, Alta., Burnaby, B.C. Associate, Madison Sales Ltd. Oil, chemical and liquid handling equipment. Brands, "McIntosh", "MSL".

(S.M.) M. R. Shannon; (Admin. Mgr.) I. J.M. Brown; (Mgr. Alta.) A. J. Kirk. Annual Sales (D). Co. Size (B). ©

McKay Metallurgical Limited, 23B4 Industrial St., Burlington, Ont. L7P 1A1. Tel. 416-335-3370. Heat treating.

(Mgr.) S. Thompson. Annual Sales (C). Co. Size (A). ©
MCKAY, RALPH, (CANADA) LIMITED, 130 Hodsman Rd., Regina, Sask. S4N 5X4. Tel. 306-721-9292. Fax: 306-721-9622. Branch office, Kansas City, MO, U.S.A. Associate, McKay (U.S.A.) Inc., Cleveland, OH, U.S.A. Tillage tools and earth engaging components, heat treatment facilities, flexible rail fastening system. Brands, "Dart", "Nok-On", "Safelok", "Penetrator" sweeps.

For.Rep., McKay Australia, Melbourne, Australia.

(P.) H. Gastra. Annual Sales (D). Co. Size (C). ©

McKay's Dairy Limited, 459 Elmwood Dr., Moncton, N.B. E1A 2X2. Tel. 506-B5B-8900. Fax: 506-859-8911. Dairy products, frozen foods, fruit drinks.

(P.) L.E. McKay; (G.M.) R. McKay. Annual Sales (D). Co. Size (D). ©

McKee, W., Manufacturing Ltd., P.O. Box 441, Red Deer, Alta. T4N 5E9. Tel. 403-347-7436. Fax: 403-347-7492. Truck-mounted manure spreaders. Brands "McKee 400", "McKee 600".

(P.) W. McKee; (S.) Mrs. E. McKee. Annual Sales (B). Co. Size (A). ©

McKenzie Barge & Marine Ways Ltd., 3919 Dollarton Hwy., North Vancouver, B.C. V7G 1A1. Tel. 604-929-3434. Branch office and shipyard, Roche Point, Dollarton, B.C. Ships, tugs and barges.

(P.) R.R. McKenzie; (P.A.) R. Drake. Annual Sales (C). Co. Size (C).

McKessock Engineering Ltd., 1710 Midland Ave., Unit 3, Scarborough, Ont. M1P 3C7. Tel. 416-752-2564. Fax: 416-752-2560. Conveyors, material handling equipment, fabrication and erection, custom fabricated machinery, industrial robotic systems.

(P. & G.M.) K.A. McKessock, P.Eng. Annual Sales (C). Co. Size (A). ©

McKinlay & Sons Ltd., 262 Brookside St., Glace Bay, N.S. B1A 1M2. Tel. 902-B49-6644. Carbonated beverages. Brands, "Nesbitt's Orange", "Plus 4", "Frostie", "McKinlay", "Iron Brew".

(P. & G.M.) G. W. McKinlay; (S.T.) A. N. McKinlay. Co. Size (A).

McKinley & Taylor Ltd., 11402 - 120 St., Edmonton, Alta. T5G 2Y2. Tel. 403-451-5313. Toll Free: 800-661-9335. Fax: 403-452-40BB. Stainless steel restaurant and institutional equipment, walk-in coolers, freezer boxes and urethane foam injected panels. Brand, "Alta". Parent company, Consolidated Equity Co. Ltd.

(P.) R. Rolf; (Sales) A. Anglehart. Annual Sales (C). Co. Size (B). ©

McKinney Machine Company Ltd., 9535 - 63rd Ave., Edmonton, Alta. T6E 0G2. Tel. 403-435-4104. Fax: 403-434-3B70. "McKinney" centrifugal pumps, manual tongs, hydraulic brakes and other oilfield accessories.

(P. & G.M.) J. McKinney; (S.T. & Cont.) R. Clegg; (Prod'n Foreman) A. Martens. Annual Sales (C). Co. Size (A).

McLaren, J.C., Belting Inc., 620 Beaumont Ave., Montreal, Que. H3N 1V6. Tel. 514-277-21B1. Fax: 514-274-7320. Branch office, Toronto, Ont. Mechanical and hydraulic leather belting. Brands, "J.C.M.", "Viking", "Peerless", "Victor", "Premier", "Thistle".

(P. & G.M.) F. O. Johnson; (V.P.) Mrs. C. Fraser; (V.P. & S.) C. Johnson; (Ont. Mgr.) W. Reynolds. Annual Sales (C). Co. Size (B). ©

McLaren, Morris and Todd Limited, 3270 American Dr., Mississauga, Ont. L4V 1B5. Tel. 416-677-3592. Fax: 416-677-3675. Sales branch office, Montreal, Que. Lithographing, full colour printing, brochures, booklets, calendars, etc. Brand, "MM&T".

(P.) A.B. George; (V.P. Sales) R. Girling; (V.P. Fin.) J.C. Crossley. Annual Sales (E). Co. Size (E). ©

★McLaughlin Roof Trusses Ltd., R.R. #1, Upper Woodstock, N.B. E0J 1Z0. Tel. 506-375-4105. Fax: 506-375-4942. Branch office, Wakefield, N.B. Associate, R. McLaughlin Homes Ltd. Roof and floor trusses.

(P.) R. McLaughlin. Annual Sales (B). Co. Size (A).

★McLean, A.B., Ltd., P.O. Box 1137, Sault Ste. Marie, Ont. P6A 5N7. Tel. 705-942-9100. Fax: 705-942-6714. Concrete, asphalt and mortar sand, crushed granite stone, steel slag aggregates and blast furnace, slag aggregates.

(Chmn.) A. McLean; (P.) L. Quinlan; (Cont.) T. Dionisi; (Supt.) H. Parr; (Mktg. & Sales) J. McLean. Annual Sales (D). Co. Size (C). ©

★McLean Brothers Fisheries Inc., 20 Erie St. S., P.O. Box 12B, Wheatley, Ont. NOP 2P0. Tel. 519-825-4656. Telex: 064-77B97. Fresh and frozen yellow and jumbo pickerel, perch, and white bass. Registered trade mark, Mac Pac.

(Exec.V.P.) G. Symons; (S.M.) J. Bell. Annual Sales (D). Co. Size (D). ©

McLean Converting Company Ltd., 146 St-Regis Cres. S., Downsview, Ont. M3J 1YB. Tel. 416-635-B171. Toll Free: 800-268-1230. Fax: 416-635-B17B. Plant, 67B Petrolia Rd., Downsview, Ont. Subsidiary, McLean Converting Hospital Division Ltd., Downsview, Ont. Hospital and operating room fabric items, flannel bandages, slings, aprons, laundry bags, institutional and linen supplies.

(P.) A. H. McLean; (V.P.) A. McLean; (S.M.) G. McLean; (Prod'n Mgr.) R. Ord. Annual Sales (C). Co. Size (B). ©

MCLCAN FOUNDRY LIMITED, 247 Colborne St. W., P.O. Box 1263, Brantford, Ont. N3T 5T3. Tel. 519-753-346B. Ductile iron, high tensile and grey iron castings.

(V.P.) D. McLean; (V.P.) A. McLean. Annual Sales (C). Co. Size (B). ©

★McLean, H.J.G., Limited, 120 Sherwood Dr., P.O. Box 202, Brantford, Ont. N3T 5MB. Tel. 519-753-4221. Fax: 519-753-7B2B. Branch office, Westmount, Que. Pulp machine knives, paper mill and pulpwood machinery, corrugated steel fasteners, "Spira Disc" disc refiner plates.

(P.) D. R. Webster; (V.P. Ops.) J.W. Judd; (V.P. Westmount) Mrs. M.S. Webster; (Acct.) Mrs. L. Killingbeck. Annual Sales (B). Co. Size (A). ©

McLeish Containers Limited, 40 Citation Dr., Concord, Ont. L4K 2W9. Tel. 416-665-B551. Shipping, die cut and display cartons, also corrugated interior packing.

(P.) A. Don McLeish; (G.M.) M. A. Johnston; (S.M.) R. J. Johnson. Annual Sales (C). Co. Size (B).

McLeod, C. W., Fisheries Ltd., P.O. Box 5, Port Mouton, N.S. B0T 1T0. Tel. 902-6B3-2000. "Clearwater" frozen scallops and groundfish. Parent company, Clearwater Fine Foods.

(P.) J. Risley; (G.M.) G. Roome; (S.M.) M. Roy; (Plant Mgr.) L. Smith; (Mgr.) P. Kean. Annual Sales (D). Co. Size (D).

McLeod & Norquay Limited, 520 Raymur Ave., Vancouver, B.C. V6A 3L2. Tel. 604-255-93B1. Fax: 604-255-9399. Custom heat treating of steel, aluminum, copper alloys.

(P.) R. Gibb; (G.M.) G. Higo. Annual Sales (B). Co. Size (A). ©

†McLeods By-Products (197B) Ltd., R.R. #3, Larkin Crossroad, Armstrong, B.C. V0E 1B0. Tel. 604-546-3046. Toll Free: (604) 800-663-2BB2. Fax: 604-546-9202. Inedible tallow, hides, dry rendered tankage, protein meal. Parent company, Ritchie Smith Feeds, Abbotsford, B.C.

(G.M.) D. Couch; (Plant Mgr.) B. Hendrickson; (Acct. Clerk) Ms. I. Austin. Annual Sales (C). Co. Size (A). ©

McMeekin Machine & Fabricating Limited, 1515 - 2nd Ave. E., Owen Sound, Ont. N4K 2J6. Tel. 519-376-645B. Fax: 519-376-4031. Custom machinery and fabricating, hydraulic pumps, motors and valve repairs.

(P. & G.M.) K. R. McMeekin. Annual Sales (B). Co. Size (A). ©

★McMillan, J.S., Fisheries Ltd., 2199 Commissioner St., Vancouver, B.C. V5L 1A4. Tel. 604-255-5191. Fax: 604-255-4600. Telex: 04-51512. Branch offices and plants, Vancouver, Prince Rupert, B.C. Subsidiary, Wrangell Fisheries Inc., Wrangell, AK, U.S.A. Fresh and frozen salmon, halibut, black cod, herring roe, etc.

(P.) B. J. McMillan; (Exec.V.P.) D. McMillan; (V.P. Mktg.) H. W. Guenther; (V.P. Prod'n) P. B. Wilson; (V.P. & T.) L. J. Fournier; (Sales) C. McMillan. Annual Sales (E). Co. Size (G). ©

McMurray Store Fixtures (19B1) Ltd., 11315 - 154 St., Edmonton, Alta. T5M 1X8. Tel. 403-451-3476. Fax: 403-454-5996. Store, restaurant, hotel fixtures, furnishings, decorator specialties, architectural millwork.

(P.) V.G. McMurray; (P.A. & Plant Mgr.) B. Arlinghaus; (G.M.) K. S. Kachmar. Annual Sales (C). Co. Size (B). ©

McNabb, Gordon, Pallet Mfg., Box 91, Hepworth, Ont. NOH 1P0. Tel. 519-935-2652. Wooden pallets and skids, furniture lumber, turning squares, dimension stock.

(Owner) G. McNabb. Annual Sales (B). Co. Size (A).

★McNairn Packaging, 125 Consumers Dr., Whitby, Ont. L1N 1C4. Tel. 416-6B6-2B10. Fax: 416-66B-503B. Waxed paper, packaging and building materials, specialty bags.

(Chmn.) K.A. Miller, Sr.; (P. & G.M.) K. W.A. Miller; (Sr.V.P., Ops. C.F.O.) D. Czosnek; (Plant Mgr.) D. Vollbrecht; (Mat'l's Mgr.) J. Snoddon; (Mktg. Mgr.) J. Freeman. Annual Sales (D). Co. Size (C). ©

★McNeil Pharmaceutical (Canada) Limited, 600 Main St.W., Box 600, Stouffville, Ont. L4A 7X7. Tel. 416-640-6900. Fax: 416-640-1211. Telex: 06-966827. Pharmaceuti-

- calcs. Brands, "Haldol", "Parafon Forte", "Tolectin", "Tylenol". Parent company, Johnson and Johnson, New Brunswick, NJ, U.S.A.
- (P.) L. R. Gagnon; (V.P.Fin.) R. C. Pollock, C.A.; (V.P.Scientific Aff.) W. J. Forgeil, M.D.; (V.P.Mktg.) L. Meikle; (V.P.Ops.) B. Grandjeux; (V.P.Pers.) Mrs. F. van der Vooren; (Sr.New Products Dir.) Mrs. A. Trebilcock; (Prod.Dir.) G. Norris; (Prod.Mgr.) J. Tolton; (Prod.Dir.) K. Parker; (Prod.Mgr.) P. Simpson. Annual Sales (E). Co. Size (D).Ⓢ
- ★McNeill Electronics Ltd., 19 Colville Rd., Toronto, Ont. M6M 2Y2. Tel. 416-247-7429. Fax: 416-247-6267. Electronic coils and transformers, toroidal windings, choke coils.
- (P.) Mrs. D. Campbell; (S.) V. Pellettier. Annual Sales (C). Co. Size (C).Ⓢ
- McNicol Stevenson Limited, 2161 Midland Ave., Scarborough, Ont. M1P 4T3. Tel. 416-291-2932. Fax: 416-291-1412. Branch offices, Montreal, Que., Winnipeg, Man., Vancouver, B.C. Plant, Toronto, Ont. Subsidiary, Exposystems Canada, Rewo Ltd. Modular displays and exhibits, profile systems, folding portable systems, pop up displays, 3-sided movable signs.
- (P.) A. Stevenson; (Off.Mgr.) Mrs. D. Hartney; (Tech. Sales Co-ord.) B. Cardoza; (S.M.) D. Retter. Annual Sales (D). Co. Size (C).Ⓢ
- McQueen's Boat Works, 1888 Kent St., Vancouver, B.C. V5P 2S7. Tel. 604-325-4544. Branch plant, Surrey, B.C. Custom built yachts.
- (P.) D. Reimer. Annual Sales (C). Co. Size (B).
- McSheffery Industries Ltd., 46 Blakeny St., P.O. Box 13, Moncton, N.B. E1C 8R9. Tel. 506-857-0723. Fax: 506-857-0690. Custom fabricated metal products.
- (P.) J. Harry McSheffery, P.Eng.; (Plant Mgr.) D. McSheffery; (Off.Mgr.) Mrs. D. McSheffery. Annual Sales (C). Co. Size (A).Ⓢ
- Mead Packaging (Canada) Ltd., 281 Fairall St., Ajax, Ont. L1S 1R7. Tel. 416-683-2330. Fax: 416-683-5032. Sales offices, Montreal, Que., Winnipeg, Man., Calgary, Alta., Burnaby, Vancouver, B.C. Multiple packaging systems for bottles/cans. Brands, "Bottlemaster", "Clusterpak", "Duodozen". Parent company, The Mead Corporation, Dayton, Ohio, U.S.A.
- For.Reps.: Mead Verpackung, Holland; Mead Verpackung, Germany; Mead Emballage, France; Mead Imballagi, Italy; Mead Packaging, Japan.
- (P.) P.C. Smith; (V.P. & G.M.) M.L. Lappa; (Cont.) P. Lula; (Prod'n Mgr.) A. Wishart. Annual Sales (E). Co. Size (D).Ⓢ
- ★Meadow Creek Cedar Ltd., P.O. Box 970, Kaslo, B.C. V0G 1M0. Tel. 604-366-4434. Fax: 604-366-4241. Construction lumber and scaffolding.
- (P.) H. Tanaka; (V.P.) A. Volpatti; (Prod.Mgr.) B. Seigo; (Millwright) S. Begg; (Fin.) H. Aldinger, C.A. Annual Sales (C). Co. Size (B).
- ★Meadows, W.R., of Canada Ltd., 70 Hannant Court, Milton, Ont. L9T 5C1. Tel. 416-878-4122. Fax: 416-878-4125. Warehouse, Montreal, Que. Sales offices, Montreal, Que., Toronto, Ont. Expansion joint fillers and sealers, concrete coatings and sealers, roof protection board, waterproofing materials, pre-mixed non-metallic, non-shrink grouts. Brand, "Sealtight". Parent company, W.R. Meadows Inc., Elgin, IL, U.S.A.
- (G.M.) J. Yates; (Cont.) G. F. Andrews; (S.M.) A. G. Allan. Annual Sales (D). Co. Size (B).Ⓢ
- ★Meaford Steel Products, 267 Marshall St., Box 1328., Meaford, Ont. N0H 1Y0. Tel. 519-538-2930. Fax: 519-538-4517. Wheelbarrows, concrete carts, woodstoves, fireplace inserts.
- (P.) P. Naraindas. Annual Sales (C). Co. Size (B).
- Meaford Tank Company, Limited, Sykes St., Box 87, Meaford, Ont. N0H 1Y0. Tel. 519-538-2480. Steel septic, fuel oil storage tanks. Brands, "Georgian Bay", "Metco".
- (P.) J. R. Wilcox; (V.P.) M. A. H. Wilcox; (S.T. & Plant Mgr.) T. W. Wilcox. Annual Sales (A). Co. Size (A).
- ★Meagher's Blasting Mats, Box 293, Carrying Place, Ont. K0K 1L0. Tel. 613-394-2031. Rubber blasting mats, also dredging mats.
- (G.M.) R. J. Meagher. Co. Size (A).Ⓢ
- Meaghers Distillery Limited, [La Distillerie Meaghers Limitée], 950, chemin des Moulins, Montreal, Que. H3C 3W5. Tel. 514-878-4611. Fax: 514-878-4232. Telex: 05-61600. Branch office, 18 Fundy, Mart F, Place Bonaventure, Montreal, Que. Subsidiaries, Gillespies & Company Limited., Les Vins et Spiritueux Durand Limitée, Montreal, Que. Full line of domestic and imported liqueurs and spirits, imported wines. Brands, "Meaghers DeLuxe" dry gin, "Morris's" sloe gin, "1878 Canadian Rye Whisky", "Campari", "Kodiak Vodka", "Southern Comfort". Parent company, Corby Distilleries Limited.
- (Chmn. & C.E.O.) P. Racette; (Exec.V.P. & C.O.O.) D. Gruel; (V.P.Sales) D. Hynes; (S.) Mrs. L. Paul; (Asst.S.) Mrs. M. Nestor. Annual Sales (E). Co. Size (C).Ⓢ
- Mearl's Machine Works Ltd., 1146 Richter St., Kelowna, B.C. V1Y 2K7. Tel. 604-763-0109. Fax: 604-763-5466. Machined parts.
- (Mgr.) D. Harris; (Mgr.) R. Otter. Co. Size (A).
- Measuregraph (Canada) Ltd., 2220 Midland Ave., Unit 31, Scarborough, Ont. M1P 3E6. Tel. 416-291-6101. Textile measuring machines. Brands, "Measuregraph", "Fabricmaster". Parent company, The Measuregraph Company, St.Louis, Mo., U.S.A.
- (P.) D. Jacobson; (G.M.) R. W. Green; (Dir.Mktg.) F. Mercer. Annual Sales (B). Co. Size (A).
- Mecano - Soudure - Drummond Ltée., [Drummond Welding & Steel Works Ltd.], 700 Rue Talon, Parc Industriel, Longueuil, Que. J4G 1P7. Tel. 514-526-4411. Toll Free: 800-361-5050. Fax: 514-679-1686. Associate, Drummond Weldsteel Works Inc., New Hampshire, U.S.A. Gasoline oil storage, septic, hot water, farm skid, tanks, field storage tanks, plate work. Brand, "Drummond". Parent company, Industries Drummond Ltée., Longueuil, Que.
- (P.) R. Lacasse, C.A.; (V.P.Customs) M. Davila; (V.P.Fin.) M. Sahfique; (V.P.Engr'g) H. Vignoul; (Dir. Ops.) M. Cote. Annual Sales (D). Co. Size (D).Ⓢ
- Mechanical Advertising Incorporated, 574 Wentworth St. E., Oshawa, Ont. L1H 3V9. Tel. 416-728-7507. Fax: 416-728-1471. "M.A.I." traffic signs.
- (P.) S.J. Brewster; (V.P. & Off.Mgr.) Mrs. H. Twining; (Plant Mgr.) D. Oke. Annual Sales (B). Co. Size (A).Ⓢ
- Mechanical Kinetics, R.R. #1, P.O. Box 224, Kinmount, Ont. K0M 2A0. Tel. 705-488-2458. Fax: 705-488-3111. Electropolishing, milk bagging machines, packaging machinery and belt presses.
- (P.) B. Walker; (S.T.) Ms. P. Shosenberg; (Shop Mgr.) T. Walker. Annual Sales (B). Co. Size (A).
- Mechanical Welding Co. Ltd., 7 Maude St., Winnipeg, Man. R3E 3J8. Tel. 204-783-2995.
- (P.) F. Miller. Co. Size (N/R).
- Mechanical & Industrial Design, 312 Dolomite Dr., Suite 208, Downsview, Ont. M3J 2N2. Tel. 416-663-5015. Fax: 416-736-8476.
- (Mgr.) M. Knecht. Annual Sales (B). Co. Size (A).Ⓢ
- ★Mechron Energy Ltd., 2437 Kaladar Ave., Ottawa, Ont. K1V 8B9. Tel. 613-733-3855. Fax: 613-733-8197. Associate, Hovey Industries Ltd., Ottawa, Ont. Piesographics Inc., Seprotech Inc. Electrical power generators and controls, engine heat recovery, photovoltaic power, D.C., rotary and static uninterruptible power systems. Parent company, Hovey Industries Ltd.
- (P.) J.C. Airey; (V.P.Sales) E.J. O'Brien; (V.P.Eng.) D.R. Tindall; (Ops.Mgr.) O. O'Brien; (Cont.) M.T. Compagna; (P.A.) J. Nevins. Annual Sales (D). Co. Size (C).Ⓢ
- Mechtronics Research Incorporated #4-1350 Valmont Way, Richmond, B.C. V6V 1Y4. Tel. 604-276-0333. Fax: 604-276-2790. Generator, generator control, engine control, marine control, winch control etc.
- (P.) S. Hui; (Prod'n) F. Wong; (Engr'g Mgr.) R. Ng. Annual Sales (C). Co. Size (A).
- Meco Limited/Limitée, 910 Hermine St., Montreal, Que. H2Z 1N5. Tel. 514-861-3311. Fax: 514-861-7602. Offset and letterpress commercial artists, photo platemakers, color separation, electronic image assembly and retouching.
- (Chmn.) J.A. Leggett; (P.) B.J. Leggett; (Cont.) N. Schulman; (V.P.Sales) T.M. McAllister; (V.P.) D. Leggett; (S.M.) S. Mireault. Annual Sales (D). Co. Size (C).Ⓢ
- Mecon Industries Limited, 17 Malley Rd., Scarborough, Ont. M1L 2E4. Tel. 416-751-1901. Fax: 416-751-6603. Coil handling equipment including uncoilers, coil cars, straighteners and digital roll feeds, press brake tooling and accessories, also custom machining and special machines.
- (P.) A. Foscari; (Plant Mgr.) D. Foscari. Annual Sales (C). Co. Size (B).Ⓢ
- ★Med-Ex Diagnostics of Canada Inc., 51 Leeder Ave., Coquitlam, B.C. V3K 3V5. Tel. 604-525-3685. Toll Free: (U.S.A.) 800-663-8941. Fax: 604-525-3914. Subsidiary, Kren Fabricators Ltd., Richmond, B.C. "The Stabilet" neo-natal care centre for keeping the infant warm, "The Dynatrac" muscle testing and rehabilitation equipment.
- (P.) J. McArthur; (V.P.Mktg. & Eng.) D. Short; (V.P.Mfg.) M. Kaliciak; (V.P.Fin.) I. Isbister; (P.A.) G. Dimenna. Annual Sales (D). Co. Size (C).Ⓢ
- Med-I-Pant Inc., 4100 Parthenais, Montreal, Que. H2K 3T9. Tel. 514-522-1224. Fax: 514-522-8448. Telex: 055-62315. Subsidiaries, Med-I-Pant Ontario, Med-I-Pant Western. Adult and baby diapers, laundry bags, crib sheets etc.
- For.Reps. Eastern Medi-Aid, American linen, Service Care Inc., American Geri-Service, Sunland Medical Systems, U.S.A.
- (P. & C.E.O.) J. Friedman; (V.P.Sales & Mktg.Off Shore) D. Schreiner; (V.P.Sales & Mktg.N Am.) G. Daigle; (Cont.) Ms. D. Lefort; (Dir.of Ops.) A. Friedman; (Dir. R&D) E. Raskin; (Prod.Mgr.) Ms. L. Read; (H.R.Mgr.) Ms. J. Valdes. Annual Sales (C). Co. Size (D).
- Medallion Fence Limited, 10651 Keele St., Unit 1, Maple, Ont. L0J 1E0. Tel. 416-832-2922. Fax: 416-832-1564. Associate, Electro-Coating Inc., Maple, Ont. Chain link fencing and hardware, "Electro-colour" colour coated fencing systems, ornamental modular iron fencing, wood gate hardware and steel railing. Parent company, Medallion Industries.
- (G.M.) W. Hammond. Annual Sales (C). Co. Size (B).Ⓢ
- Medallion Plastics Limited, 5419 Fairview St., Burlington, Ont. L7L 5J7. Tel. 416-639-9230. Fax: 416-639-6894. Plastic bags, disposable bibs, low and high density, linear low, polyethylene film, tubing and sheeting.
- (P.) R. Charbonneau. Annual Sales (D). Co. Size (C).Ⓢ
- ★MEDAR CANADA LTD., 240 Cordova St., P.O. Box 858, Oshawa, Ont. L1H 7N1. Tel. 416-433-1230. Fax: 416-433-1257. Micro processor based controls for resistance welding and non-contact dimensional gauging, automatic inspection devices for industrial and packaging industries. Parent company, Medar Inc., Farmington Hills, MI, U.S.A.
- (Chmn.) L. H. Alexander; (P.) L. Alexander; (S.M.) S. Coe; (Application Eng.) T. O'Rielly; (P.A.) Ms. L. Tyce. Annual Sales (C). Co. Size (B).Ⓢ
- †Medi-Craft Limited, 7526 Bath Rd., Malton, Ont. L4T 1L2. Tel. 416-677-5515. Oxygen connecting, feeding and rectal tubes, suction and oxygen catheters, etc.
- (P.) G. Tushan; (Plant Mgr.) S. Maunder. Annual Sales (B). Co. Size (A).Ⓢ
- ★Mediacat Inc., 7575 Kimbel St., Mississauga, Ont. L5S 1C8. Tel. 416-673-9510. Fax: 416-673-5038. Paper converters.
- (C.E.O.) Alfred Ruys de Perez; (Off.Mgr.) Ms. A. M. Mitchell. Annual Sales (C). Co. Size (A).Ⓢ
- Mediacom Inc., 250 Bloor St. E., Toronto, Ont. M4W 1G6. Tel. 416-920-4311. Fax: 416-920-7750. Telex: 06-219530. Branch offices, Halifax, N.S., Saint John, Moncton, N.B., Sherbrooke, Trois-Rivières, Que., Ottawa, Hamilton, Kingston, Thunder Bay, Ont., Saskatoon, Regina, Sask. Plants, Montreal, Quebec, Que., Toronto, Mississauga (2), Ont., Winnipeg, Man. Associate, Regency House Limited. Outdoor advertising, mall posters, painted bulletins, backlights, transit shelter and airport advertising. Trade mark, Lumiflex. Parent company, Mediacom Industries Inc., Toronto, Ont.
- (Chmn.) D.W. Davidson; (P. & C.E.O.) B.L. McLean; (Sr.V.P.Sales) D.J. Woods; (Sr.V.P. Mktg.) K. O'Leary; (Sr.V.P.Corp.Affairs) F.J. Pazner; (Sr.V.P.Hum.Res.) J.A. Bell; (Sr.V.P.Ops.) C. Courneys; (V.P.Fin. & Corp.S.T.) J.S. Rushton; (V.P.Corp.Cont.) W.D. Smith; (P.West'n Reg.) A. Twynain; (P.Ont.Reg.) F.J. Cliffe; (P.East'n Reg.) R. Cauchon; (P.Montreal Reg.) M. Joannette; (P.Print Div.) H.R. Benison; (P.BGD) T. McGoey. Annual Sales (E). Co. Size (F).
- ★Medical Textiles Marketing Inc., 355A Wyecroft Rd., Oakville, Ont. L6K 2H2. Tel. 416-842-4500. Fax: 416-842-5677. Telex: 06-986766. Elastic, conforming and triangular bandages, also circular and tubular net bandages, non-woven sponges, plastic finger strips.
- (P.) A. Waldman; (S.T.) Ms. M. Livsey; (Mktg.Mgr.) S. Chambers. Annual Sales (C). Co. Size (B).Ⓢ
- Medicine Hat News, The, A Division of Southam Inc., 3257 Dunmore Rd. S.E., P.O. Box 10, Medicine Hat, Alta. T1A 7E6. Tel. 403-527-1101. Fax: 403-527-6029. Newspapers. Parent company, Southam Inc., Toronto, Ont.
- (Publisher) J. Weimer; (Editor) P. Mossey; (Adv.Mgr.) S. Warne; (Bus.Mgr.) R. Turner; (Circulation Mgr.) P. Gagley; (Prod'n Mgr.) W. B. Hartley; (Mktg.Dir.) C. Heringer. Annual Sales (D). Co. Size (C).Ⓢ
- Medike Leather Products Ltd., 216 Main St. W., Markdale, Ont. N0C 1H0. Tel. 519-986-2072. Fax: 519-986-4281. Embossed leather and imitation leather labels for jeans.
- (P.) M. Walters. Annual Sales (C). Co. Size (A).Ⓢ
- †Medinex Ltd/Ltée., 2 boul Crépeau, Ville St. Laurent, Que. H4N 1M7. Tel. 514-337-1666. Fax: 514-336-8906.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

"Tabanil" astringent and anti-smoking mouthwash, spray, uni-dose and Gingival paste, "Agivex Solid Balm" instant topical pain reliever, also vitamins, analgesics, dermatological topical lotion, medicated chewing gums and effervescent tablets, medicated lozenges, bactericidal deodorant spray, insect repellent mousse and liquid cough suppressant, anti-emetics. Parent company, Ethip-harm International, Montreal, Que.

(P. & G.M.) W. Najjar, Ph.D. Annual Sales (C). Co. Size (C).©

- ★Medionics International Incorporated, Unit 49, 1271 Denison St., Markham, Ont. L3R 4B5. Tel. 416-475-8431. Fax: 416-475-8437. Telex: 06-986766. Automated and volumetric peritoneal dialysis cyclers, tubing, C.A.P.D. automatic heaters, disposables, custom medical electronics. 8 brands, "PDC 2000 HCP", "Microstar VC1", "PDH 100", "VC-T128", "PDH 200", etc.

For.Reps., Gambro Inc., U.S.A.

(Chmn.) J. E. Dadson; (P.) M. Agarwal. Annual Sales (C). Co. Size (A).©

Medirex Systems Limited, P.O. Box 40, Stn. F, 499 Queen St.E., Toronto, Ont. M4Y 2L4. Tel. 416-363-9313. Toll Free: (416) 800-387-1519, (204, 306, 403, 418, 506, 514, 519, 604, 613, 705, 709, 807, 819, 902) 800-268-9566. Fax: 416-363-9016. Branch offices, Halifax, N.S., Ottawa, London, St. Catharines, Ont. 8 business forms, hospital menus and labels. p.

(P.) K.P. Caskehtette; (V.P.Fin.) V. Armstrong. Annual Sales (C). Co. Size (A).©

Medtronic of Canada Ltd., [Medtronic du Canada Ltée.], 6733 Kitimat Rd., Mississauga, Ont. L5N 1W3. Tel. 416-826-6020. Toll Free: 800-268-5346. Fax: 416-826-6643. Telex: 06-97603. Sales offices, Montreal, Que., Richmond, 8.C. Cardiac pacemakers. 8 brands, "Spectrax S", "Spectrax SXT", "Activitax II", "Legend". Parent company, Medtronic, Inc., Minneapolis, MN, U.S.A.

(P.) D. A. Hurley; (C.F.O.) D. E. Barber; (Dir.Sales & Mktg.) R. H. Kayser; (Dir.Bus.Plan'g & Dev.CAP) V. Dale-Johnson; (Dir.HRD) Mrs. G. Pickering. Annual Sales (E). Co. Size (C).©

Medway Creamery Co. Ltd., R.R.#3, Ilderton, Ont. N0M 2A0. Tel. 519-666-1543. Butter. Brand, "Medway".

(P.) R. D. McKeen; (Plant Mgr.) J. D. McKeen. Annual Sales (C). Co. Size (A).©

- ★Medway Fisheries Ltd., Box 18, Port Medway, N.S. 80J 2T0. Tel. 902-677-2354. "Medway Brand" boneless cod, pollock, hake, cusk, live lobsters, etc.

(Prop.) L. Burgess. Annual Sales (C). Co. Size (B).

Meek, William, Printing Ltd., 121 E-1st St., North Vancouver, 8.C. V7L 1B2. Tel. 604-988-1817. General printing.

(P.) D. J. Gordon. Co. Size (N/R).

Mega Jewelry Group Inc., 1110 Finch Ave. W., Suite 912, Downsview, Ont. M3J 2T2. Tel. 416-736-8008. Toll Free: (416, 519, 613, 705, 807) 800-387-7020, (U.S.A.) 800-668-7153. Fax: 416-736-9966. "Bermark", "DF", and "TJE" gold jewellery.

(P.) C. 8erman; (P.) S. Aisner; (Mgr.) S. Aisner. Annual Sales (D). Co. Size (C).©

- ★Mega System Design Limited, 1766 Midland Ave., Scarborough, Ont. M1P 3C2. Tel. 416-751-1935. Fax: 416-751-1493. Custom built equipment including microwave, photographic and other special purpose equipment, custom design, engineering and manufacturing in mechanical, electro-mechanical and electronics, "Mega-Bar" no contact air and liquid turns for web material, vacuum drive rolls and special custom cameras.

(P.) K.D. Fraser; (G.M.) F. Pollard. Annual Sales (C). Co. Size (B).©

- ★Megadawn Printed Circuits Inc., 71 Industrial Ave., Carleton Place, Ont. K7C 3V7. Tel. 613-257-4959. Fax: 613-257-8326. Printed circuit boards, proto types, multilayers.

(P.) R. Tarzwell; (V.P.Mktg.) M. White. Annual Sales (C). Co. Size (B).©

Megafibre (1989) Inc., 324 rue St-Ignace, Montmagny, Que. G5V 1S7. Tel. 418-248-1816. Fax: 418-248-3511. Fiberglass septic tanks, lockers, silos and boxes for pick-up trucks.

(P.) J. Blouin. Annual Sales (B). Co. Size (B).©

- ★Megatel Computer Corp., 125 Wendell Ave., Weston, Ont. M9L 3K9. Tel. 416-245-2953. Fax: 416-245-6505. Single board micro computers for use by OEMs in control systems. Registered trade mark, Megatel Quark.

For.Reps., CA, U.S.A., U.K., Belgium, Italy, West Germany, Holland, Scandinavia, France.

(P.) L. Ahlin; (Mktg.Rep.) P. Nelson. Annual Sales (C). Co. Size (A).

- ★Megatrol Inc., 3185, le rue, Parc Industriel L. Gérard Leclerc, St-Hubert, Que. J3Y 9Z7. Tel. 514-462-2111. Fax: 514-462-4646. Control panels, consoles, wire harnesses, programmable control and software. Parent company, Truway Metal Inc., St-Hubert, Que.

(P. & G.M.) P.8. Menard; (Plant Mgr.) A. Dion; (P.A.) Ms. S. Côté-Houle. Annual Sales (C). Co. Size (A).©

Meier Bookbinding Inc., 1570 Midland Ave., Unit 6, Scarborough, Ont. M1P 3C3. Tel. 416-755-0322. Bookbinders.

(P.) D. Willett; (S.M.) P. McNally. Annual Sales (B). Co. Size (A).

- ★Melanson's Displays Ltd., 348 Main St., Moncton, N.B. E1C 189. Tel. 506-857-9335. Fax: 506-857-3239. Branch office, Arta Décor Inc., Quebec, Que. Display flowers, plaster figurines, outdoor Christmas decorations, store fixtures and animated displays for shopping centres and department stores, outdoor lights decorations.

(P. & S.M.) E. Melanson; (G.M.) R. Johnson; (Plant Mgr.) E. Melanson. Annual Sales (8). Co. Size (A).©

Melet Plastics Inc., 670 Golspie St., Winnipeg, Man. R2K 2V1. Tel. 204-667-6635. Fax: 204-663-9345. Custom plastic products, furniture components, casters, water tank drain valves, shoe heels, perpetual calendars, agricultural components, medical products, custom injection moulding, mold making.

(P.) E. Shinewald, P.Eng.; (Plant Mgr.) C. Paziuk. Annual Sales (C). Co. Size (A).©

Melitta Canada Inc., 75 Westmore Dr., Rexdale, Ont. M9V 3Y6. Tel. 416-741-9070. Fax: 416-742-5723. Branch offices, Montreal, Que., Burnaby, 8.C. Affiliates around the world. "Melitta" coffee, coffee makers, filters and small appliances. Parent company, Melitta Bentz & Co.

(P. & C.E.O.) H.H. Radke; (Exec.V.P. & C.O.O.) J.C. Foster; (S.) J. Townshend; (V.P.Mfg.) D. Thompson; (Mfg.Mgr.) G. Nolte. Annual Sales (E). Co. Size (C).©

Melnor Manufacturing Ltd., 80 Morton Ave. E., Brantford, Ont. N3T 5T3. Tel. 519-756-2600. Fax: 519-756-2609. Lawn sprinklers, hose and nozzles, hose reels, car wash brushes, snow shovels, manual and electronic thermostats, ceiling fans, lighting products, garden chemicals. 8 brands, "Melnor", "Precision", "Spray Guard", "Supreme Garden Hose". Parent company, Melnor Industries Inc., Moonachie, NJ, U.S.A.

(Exec.V.P.) A.J. Szalai; (Prod'n Plant Mgr.) R. Ramsey; (Cont.) S. Stys; (Eng.) P. Aquilina; (Purch.Mgr.) R. Palmer; (Sales&Mktg.) Mrs. B. McChesney. Annual Sales (D). Co. Size (C).©

Melray Manufacturing Jewellers Limited, 27 John St. N., Hamilton, Ont. L8R 1H1. Tel. 416-529-8423.

(P.) R. Mariutti. Annual Sales (B). Co. Size (A).

Melville Distillers Ltd., 1860 boul. Fortin, Chomedey, Laval, Que. H7S 1N8. Tel. 514-667-0120. Telex: 05-25349. Fine liqueurs, schnapps, gin, rum, vodka, coolers.

(P.) J.D. Larocque; (G.S.M.) Ms. L. Guindon. Annual Sales (C). Co. Size (8).©

Mem Co. (Canada) Ltd., 1360 Newton St., P.O. Box 210, Boucherville, Que. J4B 5H2. Tel. 514-655-2510. Fax: 514-449-0438. "English Leather", "Tinkerbelle" and "Heaven Sent" toiletries. Parent company, Mem International Inc., Northvale, NJ, U.S.A.

(V.P.Ops.) J. Lavoie; (V.P.Fin.) M. Siow; (V.P.Sales) G. Marchionni; (Prod'n Mgr.) R. Massicotte; (Lab.Tech.) E. Noailles. Annual Sales (D). Co. Size (B).

Membrane Hydrotech Corp., 10951, boul. Parkway, Ville d'Anjou, Que. H1J 1S1. Tel. 514-253-6000. Roofing supplies.

(P.) D.F. Spalding; (G.M.) J.C. Lussier; (S.T.) R.G. Seattie. Annual Sales (D). Co. Size (8).

- ★MEMOTEC DATA INC., 600 McCaffrey, St. Laurent, Que.

H4T 1N1. Tel. 514-738-4781. Fax: 514-738-4436. Telex: 05-824228. Branch offices, Quebec, Que., Ottawa, Toronto, Ont., Vancouver, 8.C., Atlanta, GA, Dallas, Houston, TX, Los Angeles, La Palma, CA, Marlton, Westfield, Essex Fells, Cherry Hills, Lyndhurst, NJ, New York, NY, N.Andover, MA, Rockville, MD, Washington, DC, Southfield, MI, Des Plaines, IL, Charlotte, NC, Middleburg Heights, OH, Brookfield, WI, Bellevue, WA, U.S.A., Brussels, Belgium. Associates, Teleglobe Canada Inc., Teleglobe Marine, Inc., Teleglobe International Inc., Real Time. Data communications processors, X.25 packet assemblers/disassemblers (PADS), multiplexers, concentrators, mini switches, network control and management tools, dial and diagnostic modems, catacompression mul-

tiplexers, unisys communication products. Brand, "Memotec".

For.Reps.: England, West Germany, France, Netherlands, Switzerland, Belgium, Finland, Sweden, Denmark, Norway, Japan, Singapore, Italy, Venezuela, Austria, New Zealand, India, Taiwan, Korea, Kuwait, Jordan, Iraq, Australia, Hong Kong, United Arab Emirates.

(P. & C.E.O.) W.M. McKenzie; (Exec.V.P. & G.M.) G. Topalidis; (V.P.Fin.) M.J. Glick; (V.P.Mfg.) I. Liberman; (V.P.Cdn. & Int'l Sales) P. Ficocelli; (V.P. U.S.Sales) T. Ritchie; (Dir.Communic.Mktg.) Ms. A. Deslauriers; (Dir. Hum.Res.) D. Weir. Annual Sales (E). Co. Size (E).©

- ★Menasco Aerospace Ltd, 1400 South Service Rd. W., Oakville, Ont. L6L 5Y7. Tel. 416-827-7777. Fax: 416-825-1583. Telex: 06-982244. Design and manufacture of aircraft landing gear systems, primary and secondary flight control actuation systems, fly-by-wire electrohydraulic systems, ground steering/steer-by-wire, variable wing, wing sweep and ramp and door actuation systems. Parent company, Coltec Industries Inc, New York, NY, U.S.A.

For.Reps., South America, Asia.

(P.) J. M. Cybulski; (V.P.Mktg.) E. Eriksmoen; (V.P. & G.M.) A. Hogg; (V.P.Fin.) L. Henriques; (V.P.Eng'g) 8. Yamashita; (Dir.Mat'ls) K. Boullion. Annual Sales (E). Co. Size (F).©

Menchions Shipyards, 562 Cardero St., Vancouver, 8.C. V6G 2W6. Tel. 604-685-6839. Boat repair.

(P.) G. Menchions. Annual Sales (8). Co. Size (A).

- ★Mendes Inc., 2425 rue Watt, Banc Colbert, Ste-Foy, Que. G1P 3X2. Tel. 418-650-2425. Toll Free: 800-463-4825. Fax: 418-650-3341. Sales office, Montreal, Que. Bowling alleys and equipment, automatic scoring and pinsetters, bowling pins, gym floors and tennis surfaces. Parent company, Mendes (Montreal) Inc., Montreal, Que.

(P.) F. Caron; (V.P.) L. Rochefort. Annual Sales (D). Co. Size (C).©

Mennen Canada Inc, 6400 Northwest Dr., Mississauga, Ont. L4V 1K1. Tel. 416-678-2051. Fax: 416-678-0898. Telex: 06-983590. Health and beauty aids. Brands, "Skin Bracer", "Speed Stick", "Speed Stick Plus", "Lady Speed Stick", etc. Parent company, The Mennen Company, Morristown, NJ, U.S.A.

(P.) N. Stanley-Paul; (Dir.Fin.) K. D. Goodwin; (Dir. Sales) F.E. Boyes; (Dir.Ops.) P. Chandra; (Dir.Mktg.) K. G. Woodruff; (Exec.V.P.) K. W.D. Loach. Co. Size (D).©

Mentholatum Co. of Canada Ltd., The, 16 Lewis St., P.O. Box 130, Fort Erie, Ont. L2A 5M6. Tel. 416-871-1665. Fax: 416-871-2535. Proprietary medicines. 8 brands, "Mentholatum Ointment", "Mentholatum Deep Heating Rub", "Mentholatum Lip Balm", "Mecca" ointment, "Rundle's" products, "Stop'n Grow", "Snug" denture cushions, "Mentholatum Cough Drops", etc. Parent company, Mentholatum Company, Buffalo, NY, U.S.A.

(P. & G.M.) L. G. Dowsett; (V.P.) R. M. Crandall; (S.T.) R. F. Dorsey; (Q.C.Dir.) N. Hengemann; (Off.Mgr.) Ms. J. Salomonis; (Sales & Mktg.Mgr.) R. Gazzola. Annual Sales (C). Co. Size (A).©

- ★Mentor Dynamics Ltd., 151 Trillium Dr., Kitchener, Ont. N2E 1W9. Tel. 519-748-1807. Fax: 519-748-9723. "Dyna Lift" cranes, runways, monorail systems, enclosed chain conveyors, "Dyna-Flo" liners for bulk material handling, "Dyna-Trunk" dust containment system.

For.Reps., Mentor Dynamics Limited, Glen Burnie, MD, U.S.A.; Takiron-Mentor Ltd., Osaka, Japan; Anders S. Varmann, Nesoya, Norway.

(P.) C. Young; (Dir.Eng'g) J. Muir; (Ops.Mgr.) H. Kraske; (Prod'n Procure.Co-Ord.) W. Muir; (Mktg.Mgr.) K. Chappell; (Cont.) D. Gardner. Annual Sales (C). Co. Size (8).©

Menu Foods Ltd., 8 Falconer Dr., P.O. Box 610, Mississauga, Ont. L5M 2C1. Tel. 416-826-3870. Fax: 416-826-3481. Telex: 06-22419. Private label custom packing of dog and cat food.

(P.) R. W. Bras; (Exec.Ass.) Ms. L. G. Scott. Annual Sales (D). Co. Size (D).©

Menuiserie Gaston Lavoie Cabinet Shop Ltd., 5674 Doncaster Rd., Gloucester, Ont. K1G 3N4. Tel. 613-822-0480. Fax: 613-822-0932. Subsidiary, Claudel Kitchens, Gloucester, Ont. Architectural millwork, cabinetry for medical and other professional offices, hang-on panels for elevator cabs, kitchen and bathroom cabinetry. Parent company, Claudel Construction Ltd.

(P.) C. Lavoie; (Residential Proj.Mgr.) A. Lucas; (Prod'n Mgr.) S. Tremblay. Annual Sales (C). Co. Size (A).©

Menuiserie d'East Angus Inc., La, 25 rue Willard, C.P. 438, East Angus, Que. J0B 1R0. Tel. 819-832-2746. Wooden pallets.

(G.M.) R. Lavigne. Annual Sales (C). Co. Size (B).⑤

Menuiseries Mont-Royal Inc., Les, 631 Stinson, St-Laurent, Que. H4N 2E1. Tel. 514-747-1196. Fax: 514-747-7030. Architectural millwork including kitchen cabinets, mouldings, custom built furniture, panelling, and doors, etc.

(P.) G. Desjardins; (Foreman) S. Guedes; (Purch.) Ms. G. Gingras; (Estimator) R. Gingras. Annual Sales (C). Co. Size (B).⑤

Menzies, A.R., & Sons Limited, 33 Rookwood Ave., Fredericton, N.B. E3B 2L8. Tel. 506-458-8988. Fax: 506-453-0638. Artificial limbs, arch supports, orthopedic appliances.

(P.) A. J. Menzies; (Mgr.) Ms. D. Menzies. Annual Sales (B). Co. Size (A).⑤

Menzies Printers Ltd., 10134 - 100 Ave., Grande Prairie, Alta. T8V 0V5. Tel. 403-532-8730. Toll Free: (403)604-800-661-3224. Fax: 403-532-1441.

(G.M.) G. Menzies. Annual Sales (C). Co. Size (B).

Méphontrique Ltd./Ltée., #400 - 990 Amherst St., Montreal, Que. H2L 3K5. Tel. 514-281-1025. Fax: 514-281-1037. Programmable lighting and motor controls, dimmer and relay packs, printed circuit board design and assembly.

(P.) M. Larivière. Annual Sales (B). Co. Size (A).⑥

Mercantile Printing Limited, 9801 Park Way, Montreal, Que. H1J 1P4. Tel. 514-353-2220. Fax: 514-353-7659. Printers, publishers, lithographers. Parent company, Boulanger Inc.

(P.) G. Boulanger. Annual Sales (E). Co. Size (E).⑤

★Mercedes Textiles Limited, 16633 boul. Hymus, Kirkland, Que. H9H 4R9. Tel. 514-697-0817. Fax: 514-697-5297. Fire and irrigation hose. Brands, "Foreststream", "Forestguard", etc.

(P. & S.M.) H. Joncker; (Plant Mgr.) R. McAlpine. Annual Sales (C). Co. Size (A).②

Mercier Foundries Ltd., 2425 Ford Blvd., Chateauguay, Que. J6J 4Z2. Tel. 514-691-1031. Bronze and aluminum castings, plaques.

(C.E.) J. Stremi; (G.M.) M. C. Stremi; (S.T.) G. Tardif. Annual Sales (B). Co. Size (A).

Merck Frosst Canada Inc., 16711 TransCanada Hwy., Kirkland, Que. H9H 3L1. Tel. 514-695-7920. Fax: 514-630-2670. Telex: 05-821-533. Sales offices, Dartmouth, N.S., Quebec, Que., Mississauga, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Pharmaceuticals, stable isotopes, animal health products, radiopharmaceuticals. Parent company, Merck & Co. Inc., Rahway, NJ, U.S.A.

(P.) M. M. Tarnow; (V.P.Mktg.) B. R. McLeod; (V.P.Ops.) A. A. Quinn; (V.P.Sales) P. G. Howes; (V.P.Hum.Res. & Corp.Aff.) D. G. Miller; (Exec.Dir.Fin.) J. Canan; (Exec.Dir.Med.Res.) A. Prat, M.D.; (Exec.Dir. Res.) C. Pickett, Ph.D. Annual Sales (G). Co. Size (F).⑥

Mercury Chemical Company division of Arndt-Palmer Canada Inc., See: Arndt-Palmer Canada Inc. listing.

Mercury Marine Limited, 1156 Dundas Hwy. E., P.O. Box 488, Mississauga, Ont. L5A 3A3. Tel. 416-270-4481. Fax: 416-270-4510. Telex: 06-961290. Branch offices, Ville de Laval, Que., Burnaby, B.C. Outboard motors and accessories. Brands, "MerCruiser", "Mercury", "Quick-silver", "Mariner". Parent company, Brunswick Corp.

(V.P.) H. G. Kadoch; (V.P. & T.) B. J. Culver, C.A.; (V.P. & Dir.Mktg.) J. Dave Brown; (Plant Supt.) W. Dowhan; (Branch Mgr.) P. Dobson. Annual Sales (N/R). Co. Size (N/R).⑤

Mercury Publications Ltd., 945 King Edward St., Winnipeg, Man. R3H 0P8. Tel. 204-775-0387. Fax: 204-775-7830. Business paper publishers of "Western Commerce & Industry" and "Western Grocer".

(Publisher & P.) G.R. Yeo; (Off.Mgr.) Miss E.A. Downie; (Prod'n Mgr.) Mrs. K. Archer. Annual Sales (B). Co. Size (A).②

Mercury Sheet Metal, 231 Gage Ave. N., Hamilton, Ont. L8L 8A9. Tel. 416-544-9919. Fax: 416-544-3355. Ductwork and kitchen exhaust hoods and systems.

(P.) V. London. Annual Sales (C). Co. Size (A).

Mercury Sportswear Mfg. Ltd., 10575-114th St., Edmonton, Alta. T5H 3J6. Tel. 403-425-1440. Fax: 403-425-9112. Outer wear garments, down filled and polyester. Brands, "Mercury", "Outrider", "Wild Rose", "Blue Skys".

(P.) R. Hartlaub; (Acct. & Off.Mgr.) T. Weyts. Annual Sales (C). Co. Size (C).⑤

★Meridian Mould & Tool Co. Ltd., 12 Industrial Pk. Rd., Box 880, Tilbury, Ont. NOP 2L0. Tel. 519-682-2333. Fax: 519-682-3388. Plant, Tilbury, Ont. All types of moulds for the plastic industry.

(P.) W. Baert; (Sales) E. Baert; (Fin.) F. Baert. Annual Sales (C). Co. Size (A).⑤

Meridian Printing Co. Ltd., 5714-44St., Box 830, Lloydminster, Alta. S9V 1C2. Tel. 403-875-3362. Fax: 403-875-3423. Plant, Meadow Lake, Sask. Commercial and job printing, publishers of "The Meridian Booster", "The Meadow Lake Progress", "The Meadow Lake Sun".

(P.) B.H. Keebaugh. Annual Sales (C). Co. Size (B).⑤

Merit Automotive Products Ltd., 1283 Caledonia Rd., Toronto, Ont. M6A 2X7. Tel. 416-783-1177. Fax: 416-783-1783. Clutches and water pumps for automotive, truck and industrial products.

(P.) H. Ab Niskier; (Plant Mgr.) B. Madill. Annual Sales (C). Co. Size (B).②

★Merit Kitchens Ltd., 12185 - 86th Ave., Surrey, B.C. V3W 3H8. Tel. 604-591-3321. Toll Free: (Canada) 800-663-2992, (U.S.A.) 800-663-8726. Fax: 604-591-9141. Branch offices, Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Nanaimo, Surrey, Vancouver, Richmond, Victoria, B.C. "Merit" kitchen and bathroom cabinets. Parent company, Vedco Industries Ltd.

For Rep., Merit Kitchen (U.S.A.) Inc.

(P.) E. Daughney; (V.P.Mfg.) J. Vandergraaf; (V.P.Ops.) W. Dewinetz; (V.P.Sales & Mktg.) Ms. D. Bradstreet; (V.P.Fin.) T. Ratcliffe; (P.A.) R. Benjamin; (Lower Mainland S.M.) W. Wagner; (Reg.Sales & Ops. Mgr.Alt.) D. McRobbie; (Reg.Sales & Ops.Mgr. Vancouver Isl.) J. Scoffings; (Br.Mgr.Saskatoon) J. Bailey. Annual Sales (D). Co. Size (D).②

★Merit Paper & Bag Co. Ltd., 1133 Boundary Rd., Oshawa, Ont. L1J 6Z7. Tel. 416-686-0112. Fax: 416-725-2951. Newprint, kraft paper and custom converting.

(P.) J. Kempton; (G.M.) R. Kempton; (Mktg.Mgr.) T. Teal. Annual Sales (D). Co. Size (B).⑥

Merit Printing Ltd., 1759 McAr St., Regina, Sask. S4N 6H5. Tel. 306-569-1660. Fax: 306-359-1488. Commercial printers.

(P.) D. Kiehl; (S.T.) D. Dunlop. Annual Sales (C). Co. Size (A).⑤

Merlin Compressed Air Systems, 69 Sydney St. S., Kitchener, Ont. N2G 3V1. Tel. 519-743-8221. Fax: 519-743-5287. Air compressors. Parent company, Merlin Machine Company, Kitchener, Ont.

(P.) M. R. Jutzi; (V.P. & G.M.) M. P. Jutzi. Co. Size (A).

Merlin Gerin (Canada) Ltd., 1375 Graham-Bell St., Boucherville, Que. J4B 6A1. Tel. 514-641-1340. Fax: 514-641-1472. Telex: 05-268734. Branch office, Mississauga, Ont. "Merlin Gerin" low, high and extra high voltage circuit breakers, programmable controllers for marine, utility and industrial applications, outdoor medium voltage breakers and capacitors, low voltage switchgear for marine applications. Parent company, Merlin Gerin, Grenoble, France.

(Exec.V.P.) P. Geneste; (Mktg.) T. Narusevicius; (Plant Mgr.) P. Dac Bui; (Fin.) P. Tanguay. Annual Sales (D). Co. Size (C).⑤

Merrell Dow Pharmaceuticals (Canada) Inc., 380 Elgin Mills Rd. E., Richmond Hill, Ont. L4C 5H2. Tel. 416-883-1915. Fax: 416-883-4344. Telex: 06-986216. Medical specialty and ethical OTC products. Parent company, Merrell Dow Pharmaceuticals Inc., Cincinnati, OH, U.S.A.

(P.) K. Schueler; (Dir.Pub.Aff.) G. Handelsman; (Dir. Mfg.) C. V. Bennett; (Dir.Sales) M. Thomas; (Cont.) G. Sovig. Annual Sales (E). Co. Size (E).⑥

Merrill Industries Ltd., Hwy#30 North P.O. Box 1412, Campbellford, Ont. K0L 1L0. Tel. 705-653-2464. Toll Free: 800-416-1919. Fax: 705-653-4151. Wooden pallets, pallet tops, pre-cut lumber.

(P.) E. R. Merrill; (Plant Mgr.) G. Patfield. Annual Sales (C). Co. Size (A).

Merritt Machine Works Ltd., 2175 Coldwater Ave., Box 647, Merritt, B.C. V0K 2B0. Tel. 604-378-5326. Hydraulic cylinders and parts, chain sprockets, log rolls, bolts and nuts etc.

(P.) H. McCormack. Annual Sales (B). Co. Size (A).

Merry Packaging, 39 Greenbelt Dr., Don Mills, Ont. M3C 1M2. Tel. 416-445-4140. Fax: 416-445-4225. Waxed paper, printed or plain coated or laminated paper, film and foil, silicon coated papers, coldseal for packaging. Brand, "Dari-Vac" poly pouches. Parent company, Nor Baker Industries Limited, Newmarket, Ont.

(P.) B. Paul; (V.P.Pkg.Div.) R.D. Raymer. Annual Sales (D). Co. Size (C).⑥

★Mersey Seafoods Ltd., P.O. Box 1290, Liverpool, N.S. B0T 1K0. Tel. 902-354-3467. Fax: 902-354-2319. Subsidiary, Bickerton Industries Limited, Bickerton West, N.S. Fresh and frozen groundfish filets, etc. Brand, "Mersey Seafoods".

(P.) W. M. Murphy, Ph.D.; (Exec.V.P.) C. S. Smith; (Mgr.) L. Scott. Annual Sales (E). Co. Size (D).②

Mesures Evans Inc., Les, See Evans Rule Inc.

†Met-Tec Installations Ltd., 1585 Kebet Way, Port Coquitlam B.C. V3C 5W9. Tel. 604-942-3255. Fax: 604-942-3269. Commercial kitchen equipment, industrial conveyors, electronic and industrial sheet metal products, metal cabinets.

(P.) N. Harrison. Annual Sales (D). Co. Size (B).⑤

Meta Metal Finishing Ltd., 130 Snidercroft Rd., Unit 7, Concord, Ont. L4K 1K2. Tel. 416-669-4049. Fax: 416-669-4540. Nickel, colorplate brass, copper, gold and chrome electroplating, also metal polishers.

(P.) E. Cherubini; (V.P.) A. Cherubini. Annual Sales (B). Co. Size (A).⑤

Metachimie Canada Ltée., 920 Andre Line St., Granby, Que. J2J 1E2. Tel. 514-378-9841. Fax: 514-378-9875. Welding and sintering powders, electrodes, rods, brazing rods and continuous wire.

(P.) M.H. Sarena; (P.A.) Miss C. Skinner. Annual Sales (D). Co. Size (B).②

Metal-Cladding of Canada Ltd., Warren St., P.O. Box 127, Fort Erie, Ont. L2A 5M6. Tel. 416-871-3821. Fax: 416-871-1350. Custom fiberglass fabrications, exhaust fans, aircraft parts, also custom coating applicators of epoxies, vinyls, phenolics, nylon, teflon and xylan for the automotive and aircraft industries. Parent company, Metal Cladding, Inc., North Tonawanda, N.Y., U.S.A.

(P.) L.R. Petteys; (Q.A.Mgr.) Mrs. S. Petteys; (T.) R. Ardenotto; (Off.Mgr.) Mrs. A. Thompson. Annual Sales (B). Co. Size (B).⑤

Metal Craft Manufacturing Limited, 1234 Ontario St., Box 970, Beamsville, Ont. L0R 1B0. Tel. 416-563-8264. Fax: 416-563-8680. Hospital furniture, stainless steel specialties. Parent company, Thompson Contract Supply Co. Ltd.

For Rep., NK Medical Products, Williamsville, NY, U.S.A.

(P.) R.N. Thompson; (V.P.) W.M. Thompson; (Plant Mgr.) J. Horton; (P.A.) D. Norris. Annual Sales (C). Co. Size (B).②

Metal Distributors Limited, 7220 Winston St., North Burnaby, B.C. V5A 2G9. Tel. 604-420-3731. Fax: 604-420-9240. Plant, Burnaby, B.C. Lead pipe, sheet lead, type metal, lead traps, zinc and aluminum anodes, etc. Brand, "Reliance".

(P.) R.J. McQuillan; (V.P.) R. Asleson. Annual Sales (C). Co. Size (A).⑥

Metal Enclosures Ltd., 85 Nantucket Blvd., Scarborough, Ont. M1P 2N7. Tel. 416-751-7427. Fax: 416-751-8872. Associate, Tooling Enterprises, Scarborough, Ont. Metal stampings.

(V.P.) E. Joseph; (G.M.) S. Klyne; (P.A.) V. Hussey. Annual Sales (C). Co. Size (A).

Metal-Fab Services Ltd., 59 Torbarrie Road, Downsview, Ont. M3L 1G5. Tel. 416-240-4475. Fax: 416-240-0488. Custom sheet metal fabrication.

(V.P.) W. Prukner; (Prod'n Co-od) R. Prukner; (Off. Mgr.) Ms. D. Kobow; (Shop Foreman) A. Deranco. Annual Sales (C). Co. Size (A).

Metal Fabricating Service Ltd., P.O. Box 1780, Esterhazy, Sask. S0A 0X0. Tel. 306-745-6666. Fax: 306-745-6524. Plant, Saskatoon, Sask. Subsidiary, Metal Fab. & Const. Ltd. Structural steel and plate work, painting and sandblasting.

(P. & G.M.) V. Mann; (S. & Asst.G.M.) G. Voelkel; (Cont.) R. Brown. Annual Sales (C). Co. Size (C).⑤

Metal Fabricators and Welding Ltd., 12509-124th St., Edmonton, Alta. T5L 0N6. Tel. 403-455-2186. Fax: 403-455-8434. Abattoir equipment, pipe fittings, all types of packinghouse trucks, steel framework, boiler accessories, flexible grain spouts, complete line of API walkways, ladders, etc.

(P. & G.M.) A.C. Schmitz; (Sr.V.P.) M. Gagnier; (V.P.Sales) J. Scheper. Annual Sales (C). Co. Size (C).⑤

Metal Form Div. of 406884 Alberta Ltd., R.R.#1, Innisfail, Alta. T0M 1A0. Tel. 410-227-4811. Sign posts, pipeline aerial markers, industrial and commercial cabs etc.

(Mgr.) R. Bennett; (Shop Foreman) D. Voight; (P.A.) B. Koole. Annual Sales (B). Co. Size (A).

Metal Hand Crafts a division of MHC Manufacturing Ltd., 7 James St., Box 725, Tweed, Ont. K0K 3J0. Tel. 613-478-3030. "Invis-A-Glass" firescreen doors, fireplace

† Indicates firms seriously interested in export trade.

② Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ② and ⑤.

baskets, chimney hoods and other accessories, railings and fencing.

(P. & S.M.) G.W. Laird Morton; (V.P.) Mrs. M. H. Morton. Annual Sales (A). Co. Size (A).®

Metal Industries Limited, 99 Ashley St., P.O. Box 151, Stn. B, Hamilton, Ont. L8L 5T2. Tel. 416-523-5133. Fax: 416-523-5136. Subsidiary, Mills Light House, Hamilton, Ont. Castings, electric incandescent fixtures. Brand, "M.I.L."

(P.) J.D. Mills; (G.M.) H.T. Mills; (Works Mgr.) J.H. Mills. Annual Sales (C). Co. Size (B).®

★**METAL KOTING CONTINUOUS COLOUR COAT LTD., 1430 Martingrove Rd., Rexdale, Ont. M9W 4Y1.** Tel. 416-743-7980. Fax: 416-743-713B. Electro-galvanizing, pre-painting, prepriming and laminating of steel and aluminum coils. Brands, "Zinguard", "Vinylkote".

(P.) A.D. Berlin; (Vice Chmn.) D. Feldman; (V.P.) E. Peranson; (Dir.Mktg.) S. Berlin. Annual Sales (E). Co. Size (D).®

Metal-Pac Manufacturing Limited, 1577 Seel Ave., Winnipeg, Man. R3T 1C7. Tel. 204-474-1497. Fax: 204-453-0465. Domestic and commercial ducts, pipes and fittings, gas vents, metal chimneys, ventilators, etc. Brand, "Furn-A-Vent".

(P. & G.M.) A. Fraser; (V.P.) B. Chalmers; (V.P.) R.A. Fraser. Annual Sales (C). Co. Size (B).®

Metal Recovery Industries Inc., 670 Strathearn Ave. N., Hamilton, Ont. L8H 7N7. Tel. 416-549-9B94. Fax: 416-547-199B. Detinned steel scrap bundles, shredded detinned scrap for precipitation iron, potassium and sodium stannate, tin ingots, carbon raiser products for steel industry, treatment and recycling of metal values from wastes.

(P.) W.A. Morgan; (V.P. & G.M.) E.D. Rogers; (V.P.Corp.) W.F. Wittig; (Cont.) J. Jullian; (Tech.Mgr.) A. Kellner; (Plant Mgr.) J. Griffith. Annual Sales (D). Co. Size (B).®

Metal Shapes Manufacturing Inc., 313 Tecumseh Rd., P.O. Box B47, Woodstock, Ont. N4S 8A3. Tel. 519-539-7494. Fax: 519-539-4671. Telex: 064-74156. Roll formed sections, greenhouse sections.

(P. & G.M.) J.A. Williams. Annual Sales (C). Co. Size (B).®

Metal-Tech Industries (19B9) Inc., 371 Logan Ave., Winnipeg, Man. R3A 0P8. Tel. 204-943-7951. Fax: 204-943-6735. Stainless steel metal fabrications for food service, hospital, institutional, dairy and packing house equipment.

(P.) C. Skrabek; (S.T.) Ms. S. Skrabek; (Prod'n Mgr.) D. MacRae. Annual Sales (B). Co. Size (A).®

Metal Textile of Canada Inc., 55 Milburn Rd., Hamilton, Ont. L8E 3A3. Tel. 416-560-5430. Fax: 416-578-5600. Pot scourers, room deodorizers. Brands, "Kurly Kate", "Chore Boy". Parent company, Reckitt & Colman Canada Inc., Markham, Ont.

(P.) R. Deslongchamps; (V.P.) P.R. Clark; (Plant Mgr.) B.M. Stockdale. Annual Sales (C). Co. Size (B).

★**Metal-Trim Products Inc., 1275 Morningside Ave., Unit 27, Scarborough, Ont. M1B 3W1.** Tel. 416-287-3671. Fax: 416-287-3672. Stainless steel grab bars and vandal-proof mirrors.

(C.E.O.) R. Smith. Annual Sales (B). Co. Size (A).®

Metal-Tronics Inc., 3610 Nashua Dr., Unit 3, Mississauga, Ont. L4V 1L2. Tel. 416-671-1677. Fax: 416-671-1677. Electronic packaging, metal fabrication.

(P.) Ms. Maria Popik; (G.M.) Milan Popik. Annual Sales (B). Co. Size (A).

MetalFini, B23-B rue McCaffrey, St-Laurent, Que. H4T 1N3. Tel. 514-737-3231. Fax: 514-737-55B9. Glass beads, steel shot, aluminium oxide and silicon carbide for air blast peening and air-blast equipment.

(P.) G. S. Baldwin Jr.; (Mgr.) M. Bojovic.

Metal & Wood Products (1958) Limited, 43 East 3rd Ave., Vancouver, B.C. V5T 1C5. Tel. 604-879-2901. Fax: 604-879-2979. Metal stampings, electrical enclosures, washers, discs and screens.

(P.) J. T. Wheeler; (V.P.) E. Wheeler; (P.A.) M. Conway. Annual Sales (B). Co. Size (A).

★**Metalbuilt Industries Corporation, 2520 Rena Rd., Mississauga, Ont. L4T 3C9.** Tel. 416-672-1000. Fax: 416-672-6900. Automotive accessories, material handling equipment, tubing products, casters and wheels.

For Reps.: Rick Carr Sales, Southeast U.S.A.; Fran Reimenter & Associates, Northeast U.S.A.

(P.) R. Dworkin. Annual Sales (C). Co. Size (A).®

Metalcraft Spinning & Stamping (Toronto) Ltd., 124 Portland St., Etobicoke, Ont. M8Y 1B2. Tel. 416-255-1940. Fax: 416-255-B530. Deep draw metal parts.

(P.) E. Rasken; (V.P.) B. Rasken. Annual Sales (C). Co. Size (A).

Metalex Products Ltd., 2511, #5 Rd., Richmond, B.C. V6X 2S8. Tel. 604-273-5487. Fax: 604-273-47B2. Lead alloys, merox lead oxide, keels, etc.

(P.) M. Davis; (G.M.) W. Holdyk. Annual Sales (D). Co. Size (A).®

Metalfab Ltd., P.O. Box 8, Centreville, N.B. E0J 1H0. Tel. 506-276-4551. Toll Free: (506) 709,819,902) B00-561-0012. Fax: 506-276-3648. Fire pumpers and tankers, agricultural equipment.

(P.) D. Green; (V.P.) G. Green. Annual Sales (C). Co. Size (B).®

Metalfarm Inc., 12450, boul. Industriel, Montreal, Que. H1B 5H5. Tel. 514-354-1320. Telex: 05-82B537. Sheet and plate work, cutting, bending, sheathing and forming of sheets and coils, also truck body parts.

(P.) D. Fatigati; (Estimator) S. Fatigati; (S.M.) F. Anania; (Prod'n Mgr.) E. Fatigati. Annual Sales (C). Co. Size (B).

Metalite (197B) Inc., 527 St. Laurent St., P.O. Box 307, Cap de la Madeleine, Que. GBT 7W5. Tel. B19-374-2313. Fax: 819-374-9215. Metal stampings, core caps.

(P.) G. Pronovost; (Admin.Asst.) Mrs. S. Gagnon. Annual Sales (C). Co. Size (B).®

Metallurgical Services (Toronto) Limited, 247 Summerlea Rd., Brampton, Ont. L6T 4E1. Tel. 416-45B-6446.

(P.) B. Royle. Annual Sales (C). Co. Size (A).®

★**Métallurgie Frontenac Ltée., 500 Smith Blvd.N., P.O. Box 249, Thetford Mines, Que. G6G 5S5.** Tel. 41B-33B-3171. Fax: 41B-33B-5930. Steel castings. Parent company, Norcast.

(Plant Mgr.) G. Veilleux; (Purch.Mgr.) R. Roy; (Estimation) R. LaPlante; (Supt.) G. Bertrand; (Cont.) G. Bellehumeur; (Q.C.Mgr.) A. Durocher. Annual Sales (D). Co. Size (D).®

Metallurgie Pelchat (19B3) Inc., 4055 4eme Rue, Centre Industriel, St. Romuald, Que. G6W 5M2. Tel. 41B-6B7-0B10. Associate, Industries Super Metal, Inc., Quebec, Que. Structural steel, joists.

(P.) G. Bouchard. Annual Sales (E). Co. Size (D).

Métallurgie Thibault Ltée., 539 rue Cowie, Granby, Que. J2G 3W9. Tel. 514-378-B110. Precision sheet metal work and metal stamping.

(P.) G. Thibault. Annual Sales (B). Co. Size (A).

Metals & Alloys Company Limited, 205 Wicksteed Ave., Toronto, Ont. M4G 2C2. Tel. 416-421-5771. Fax: 416-421-7411. Telex: 06-9B677. Branch plants, Winnipeg, Man. and Alliances Metalloy, Montreal, Que. Casting alloys of aluminum, brass, bronze and all other non-ferrous casting alloys and metals. Brand, "Metalloy".

(C.E.O.) J. Francis; (P.) E. Del Sorbo; (Br.Mgr. Montreal) R. Heslop; (Mktg.Mgr.) D. Sturch; (V.P.Fin.) P. Black; (Purch.Mgr.) K. Mallum. Annual Sales (E). Co. Size (D).®

★**Metalsmith Co. Ltd., 61 Telson Rd., Markham, Ont. L3R 1E4.** Tel. 416-475-33B0. Brands, "Anvilware", "Metalsmiths", "Noxon", executive desks, seating, accessories.

Foreign Representative in U.S.A.

(P.) James Thomson; (Sales & Mktg.Mgr.) Jason Thomson. Annual Sales (C). Co. Size (A).

Metaltone of Canada Limited, P.O. Box 24B, West Hill, Ont. M1E 4R5. Tel. 416-282-110B. Fax: 416-282-B150. Plants, West Hill, Scarborough, Toronto, Ont. Aluminum, gold and copper metallic paints, aerosol spray paints, urethane varnishes, wood preservatives and sealers. Brand, "Metaltone".

(P.) B.F.J. Ross; (P.A.) M. MacNaughton; (Plant Mgr.) A. Baig. Annual Sales (C). Co. Size (C).

Metalum Manufacturing Inc., 570 Southgate Dr., Hanlon Business Park (Hwy. #6, North of 401), Guelph, Ont. N1H 6J3. Tel. 519-B22-43B1. Fax: 519-B22-45B9. Lighting fixtures, design and manufacture architectural and commercial lighting.

(P. & G.M.) W.R. Stocker; (Mgr.Sales & Eng.) C. Gaetz; (Plant Mgr.) W. McCarter; (Engr'g Mgr.) D. Estabrooks, P.Eng. Annual Sales (D). Co. Size (C).®

Metaplast Circuits Limited, 17B-1B2 Hymus Rd., Scarborough, Ont. M1L 2E1. Tel. 416-285-5000. Fax: 416-755-0121. Multilayer printed circuit boards, flex and heatsink boards.

(P.) V. Jagdeo; (V.P.) T. Evans; (Cont.) Mrs. N. Sue. Annual Sales (C). Co. Size (B).®

Metarc Filler Metals of Canada Ltd., 57 Glen Cameron Rd., Unit 19, Thornhill, Ont. L3T 1P3. Tel. 416-BB9-0711.

(Mgr.) T. Stewart. Co. Size (N/R).

★**Métarom Canada Inc., C.P. 635, 555 rue Rutherford, Granby, Que. J2G 8W7.** Tel. 514-378-0B41. Fax: 514-

375-7953. Associate, Metarom Pacific Inc., Vancouver, B.C. Natural and artificial flavors and colors for food. Parent company, Metayer Aromatiques Industries, St-Maur des Fossés, France.

(P. & G.M.) R. Mottier; (Prod'n Mgr.) Ms. M. Tuinstra; (S.M.) M. Deslandes. Annual Sales (C). Co. Size (A).®

Métaux Ouvrés de Montréal, 5790 Cote de Liesse Rd., Montreal, Que. H4T 1B1. Tel. 514-737-5955. Associate, Aluminum M.I.W. Inc. "M.I.W." ornamental and structural steel and bronze work, aluminum and brass walls. Annual Sales (D). Co. Size (C).

Metaux Precieux R.T.C. Inc., See R.T.C. Precious Metals Inc.

Metaux Repousses Modernes Inc., Les, 2495 Industrial Ave., Chambly, Que. J3L 4W3. Tel. 514-65B-0290. Brand, "Gregoire".

(P.) A. Gregoire; (Mgr.) D. Gregoire. Annual Sales (A). Co. Size (A).

Metaux Tremblay Inc., Les, 3010 Losch, St. Hubert, Que. J3Y 3V8. Tel. 514-676-9141. Metal doors and frames.

(C.E.O.) J.F. Tremblay. Annual Sales (C). Co. Size (B).

★**Metcan Fabricators Inc., 254B Sheffield Rd., Ottawa, Ont. K1B 3V7.** Tel. 613-747-B740. Fax: 613-747-B746.

Plant, Pointe Claire, Que. Associates, LNS Systems Inc., Nordic Systems Inc. Prefabricated buildings, welded structures, trailers, tanks, special purpose vans and trucks, loading ramps, portable and stationary hydraulic elevating tables, aircraft ground handling equipment, rescue equipment and supplies, etc.

(G.M.) P. Knee; (Eng.Mgr.) Z. Polak; (Asst.Admin.) Miss C. Sparling. Annual Sales (C). Co. Size (A).®

Metcoat Inc., 5250 St. Roch, Drummondville, Que. J2B 6V4. Tel. B19-474-6590. Fax: B19-474-675B. Subsidiary, Metcoat Inc. (Powder Div.), Notre-Dame du Bon Conseil, Que. Plastic power coating applied over ferrous and non-ferrous metal, baked paint application for architectural and automotive industries, enamelers, electro deposition coating, lobster traps. Parent company, Harricana Group, Inc., Montreal, Que.

(G.M.) M. Pelchat; (Plant Mgr.) M. Bergieiron; (Mktg.) M. Ouellet. Annual Sales (C). Co. Size (C).®

Metcor Inc., 10600 Secant St., Anjou, Que. H1J 1S5. Tel. 514-353-1500. Fax: 514-353-2648. Plant, Fort Erie, Ont. Custom heat treating. Brands, "Melonite", "Q.P.Q.". Parent company, Groupe Harricana Inc.

(P. & G.M.) J. Roch; (V.P. & Plant Mgr.) R. Lafrenière; (Asst.G.M.) J. Pierre Arcand; (Prod'n Mgr.Fort Erie) P. McCarthy. Annual Sales (D). Co. Size (C).®

★**Metelec Manufacturing Ltd., [Les Fabrications Metelec Ltée.], 300 Carreau, St. Jean, Que. J3B 2G4.** Tel. 514-346-6363. Fax: 514-346-0976. Sheet metal and electrical equipment, transformer tanks.

(P. & G.M.) K. Huber. Annual Sales (C). Co. Size (B).®

METEOR FOUNDRY CO. LTD., 1730 Bonhill Rd., Mississauga, Ont. L5T 1C8. Tel. 416-670-2B90. Fax: 416-670-2699. Aluminum and zinc, sand and permanent mould castings.

(P.) E. Wittich; (Mgr.) G. Koncz. Annual Sales (C). Co. Size (B).®

Metex Corporation Limited, 12 Penn Dr., Unit#1, Weston, Ont. M9L 2A9. Tel. 416-749-1210. Fax: 416-740-2B39. Electronic control systems and devices, plant effluent control systems and industrial instrumentation. Brand, "Metex".

(P. & G.M.) H.H. Petzoldt; (V.P.) J.K. Pudney; (S.M.) A. Toth. Annual Sales (B). Co. Size (A).®

★**Metex Heat Treating Ltd., 225 Wilkinson Rd., Brampton, Ont. L6T 4M2.** Tel. 416-453-9700. Fax: 416-453-8707. Heat treatment services.

(P.) S. Bawa; (V.P.) B. Bawa. Annual Sales (C). Co. Size (B).®

★**Metform International Ltd., 60B4 Shawson Dr., Mississauga, Ont. L5T 1E6.** Tel. 416-670-2057. Fax: 416-670-2059. Metal processing equipment, roll forming, slitting, coil banding, cut to length and press feeding including roll design service. Parent company, Verson International Group Plc, U.K.

(P.) C. A. Warner; (V.P.Engr'g) J. Gibbons. Annual Sales (D). Co. Size (B).®

Meto, A Division of Esseite Pendaflex Canada Inc., 90 Walker Dr., Unit #1, Brampton, Ont. L6T 4H6. Tel. 416-793-63B6. Fax: 416-793-1463. Branch offices, St-Leonard, Que., Richmond, B.C. Price marking guns, take-a-number systems. Brands, "Primark", "Meto", "Turn-o-Matic". Parent company, Esseite Pendaflex Canada Inc., Mississauga, Ont.

(G.M.) R. R. Cockell. Annual Sales (D). Co. Size (C).®

- Metofer Ltd., 1120 Laplace Ave., Ville de Laval, Que. H7C 2M4. Tel. 514-664-2323. Fax: 514-664-2640. Branch office, Metofer Inc., South Orange, NJ, U.S.A. Short run dies, metal stamping dies, jigs, fixtures, tool designing, welding, metal stamping, sheet metal work, etc.
(P.) F. Weis; (V.P.) D. Quatredeniens; (Sales Rep.) C. Eichwede. Annual Sales (C). Co. Size (B).[ⓑ]
- MetriCan Mfg. Co. Inc., 2100 Wyecroft Rd., Oakville, Ont. L6L 5V6. Tel. 416-825-2222. Fax: 416-825-2087. Special custom built machines and fabrications, press tooling, dies, jigs, and fixtures, precision custom machining and stamping, including C.N.C., wire EDM and assembly for nuclear, aerospace, defence and commercial applications.
(P.) F. Bosco; (V.P.) R. Tony Gigliotti. Annual Sales (C). Co. Size (8).[ⓑ]
- Metric Machine Limited, 27 Watt St., Winnipeg, Man. R2L 1R5. Tel. 204-668-9311. Fax: 204-668-9313. Custom machining, tools and dies, rolling mill equipment.
(P.) W.B. Feys; (T.) L. Feys; (P.A.) C.L. Karaim; (Plant Mgr.) P. Brown. Annual Sales (B). Co. Size (N/R).
- ★Metric Mold (1983) Inc., 2045 Astor Cres., Oldcastle, Ont. NOR 1L0. Tel. 519-737-1311. Fax: 519-737-1755. Plastic injection moulds for automotive industry, also close tolerance moulds.
(G.M.) R. Rutt; (Prod'n Mgr.) R. Allison. Annual Sales (C). Co. Size (A).
- METRO ENVELOPE LTD., 214 Jardin Dr., Unit#4, Concord, Ont. L4K 1X8.** Tel. 416-738-1211. Fax: 416-665-8575.
(G.M.) R. N. Martin; (Off.Mgr.) Mrs. P. Oostdyk. Annual Sales (C). Co. Size (A).
- Metro Fence & Fittings Limited, 338 Rutherford Rd. S., Brampton, Ont. L6W 3M2. Tel. 416-453-5333. Fax: 416-453-9078. Residential and industrial gates, fence fittings.
(P.) T. Kielbiski. Annual Sales (C). Co. Size (A).
- ★Metro-Graphic Inc., 2800 Francis Hughes, Laval, Que. H7L 3M4. Tel. 514-663-0370. Fax: 514-385-0486. Telex: 055-60705. Branch office, Toronto, Ont. Commercial printing, folding cartons, specialty printing such as envelope products with applications for scented products.
(P.) P. Kizner; (V.P.Mktg.) I. Engel; (Cont.) M. Rappaport; (Prod'n Mgr.) J. Clermont; (P.A.) J. Rivest. Annual Sales (D). Co. Size (D).[ⓑ]
- Metro Label Company Ltd., 50 Modern Rd., Scarborough, Ont. M1R 3B6. Tel. 416-751-6600. Fax: 416-751-6133. Branch offices, Dartmouth, N.S., Montreal, Que. Pressure sensitive labels, tags, price marking systems, label im printers and dispensers.
(P.) N.M. Lal; (V.P.) S. Lal. Annual Sales (C). Co. Size (B).[ⓑ]
- Metro Media Industries, 532 Gordon Baker Rd., Willowdale, Ont. M2H 3B4. Tel. 416-493-8B10. Blank and pre-recorded tapes, cartridges and video cassettes, also computer cassettes.
(P.) V. A. Kirton. Annual Sales (B). Co. Size (A).[ⓑ]
- Metro Packaging Company Limited, 2245 Midland Ave., Units #4-7, Scarborough, Ont. M1P 4P9. Tel. 416-291-8175. Fax: 416-291-4B22. Corrugated cartons.
(P.) K. Ruggles; (S.T.) Ms. E. Tsuji; (Plant Mgr.) G. Pulis. Annual Sales (C). Co. Size (8).
- Metro Paper Box Limited, 4497 Kent Ave., Niagara Falls, Ont. L2H 1J1. Tel. 416-356-9051. Cartons, set-up boxes, vacuum formed inserts in flocked and plain plastics, anti-tarnish flannel wraps for silver products, transparent plastic lids for boxes, hot stamp printing.
(Owner) G. Dekker, Sr.; (Jr.Asst.Mgr.) G. Dekker, Jr. Annual Sales (B). Co. Size (A).
- Metro Paper Industries, B25 Middlefield Rd., Units 1-3, Scarborough, Ont. M1V 4Z7. Tel. 416-754-4666. Fax: 416-754-4669. Assorted napkins, single fold and roll towels, placemats, baking cups, coffee filters, bags, banquet rolls, french fry cartons, pizza slice cartons, paper cups, toilet tissue and kitchen towels.
(P.) N. Jadavji; (V.P.) N. Jadavji; (P.A.) M. Dass; (Acct.) M. Suleman. Annual Sales (D). Co. Size (8).[ⓑ]
- Metro Railing Ltd., 240 Raleigh Ave., Scarborough, Ont. M1K 1A8. Tel. 416-261-0101. Fax: 416-264-3100. Exterior metal railing, interior metal and wood railing. Parent company, 390214 Ontario Limited.
(Prop.) D. Donato. Annual Sales (C). Co. Size (A).
- †Metro Sportswear Ltd., 1315 Davenport Rd., Toronto, Ont. M6H 2H4. Tel. 416-532-3303. Fax: 416-532-7857. "Snow Goose" down-filled outerwear, hunting apparel, sleeping bags, utility parkas.
(P.) D. Reiss; (Nat.S.M.) P. Wisniewski; (Prod'n Mgr.) L. Lori. Annual Sales (D). Co. Size (D).[ⓑ]
- Metro Welding & Fabricating Ltd., 65 Hymus Rd., Scarborough, Ont. M1L 2C6. Tel. 416-757-4663. Fax: 416-757-8523. Steelwork and welding.
(P.) S. Barbara; (G.M.) 8. Lewis. Annual Sales (C). Co. Size (A).
- Metroland Printing, Publishing & Distributing, 3125 Wolfedale Rd., Mississauga, Ont. L5C 1W1. Tel. 416-279-0440. Fax: 416-279-5103. Corporate sales office, Willowdale, Ont. Branch plants, 10 Tempo Ave., Willowdale, and 125 Nashdene Rd., Scarborough, Ont. Printers and distributors of community newspapers, commercial printing. Parent company, Torstar Corporation, Toronto, Ont.
(P.) J. Saxter; (V.P.Fin.) W. Zubek. Annual Sales (F). Co. Size (G).[ⓑ]
- Metrolitho Inc., 4001 Portland St., Sherbrooke, Que. J1L 1X9. Tel. 819-563-4001. Fax: 819-562-8944. Job printing.
(P.) J. Cholette; (S.T.) Y. Lussier; (G.M.) C. Morel. Annual Sales (C). Co. Size (8).
- †Metromap Publications Limited, 7280 Victoria Pk. Ave., Markham, Ont. L3R 2M5. Tel. 416-475-1177. Fax: 416-475-1178. "Atlas of Ontario" street guides and wall maps.
(P.) L. Kehoe; (G.M.) Ms. D. Munns; (Sales Dir.) S. Munns. Annual Sales (B). Co. Size (A).[ⓑ]
- Metropole Window Inc., See Fenetre Metropole Inc.
- Metropolitan Cross-Reference Directory Ltd., 2 Ripley Ave., Toronto, Ont. M6S 3N9. Tel. 416-763-5515.
(P.) F. Bower. Co. Size (N/R).
- Metropolitan Garage Doors Ltd., 5240 Bradco Blvd., Mississauga, Ont. L4W 1G7. Tel. 416-625-5404. "Canadiana" residential and commercial wood overhead garage doors.
(P.) I. Efremov; (G.M.) Mrs. E. Efremov. Annual Sales (C). Co. Size (A).[ⓑ]
- Metropolitan Ice Cream Inc., 18 Mowat Ave., Toronto, Ont. M6K 3E8. Tel. 416-532-4411. "Metropolitan" ice cream, ices and frozen desserts.
(P.) L. Salsberg; (Sales & Mktg.Mgr.) Ms. G. Preddie. Annual Sales (B). Co. Size (A).[ⓑ]
- Metropolitan Loose Leaf Co. Ltd., 5B30 Cote de Liesse, Suite 101, Montreal, Que. H4T 1B5. Tel. 514-735-6666. Fax: 514-735-4908. Branch offices, Halifax, N.S., Ottawa, Toronto, Ont. Loose leaf binders, index tabs, catalogue and proposal covers for selling aids, advertising and promotion, computer software packaging.
(P.) J. Dunn; (V.P. & G.M.) Ms. J. Swinburne; (Sales Rep.Ottawa) Ms. S. Dunn; (Sales Rep.Toronto) R. Brett. Annual Sales (C). Co. Size (8).
- Metropolitan Wire (Canada) Limited, 3155 Orlando Dr., Mississauga, Ont. L4V 1C5. Tel. 416-676-9890. Fax: 416-676-9262. Fixed and mobile shelving, dish racks, carts, smallwares and food service equipment. Trade marks, Erecta-Shelf, Super Erecta Shelf, Metro Carts. Parent company, Intermetro Industries, Wilkes-Barre, PA, U.S.A.
For.Reps., Australia, Antwerp, Belgium, Singapore, Malaysia, Hong Kong.
(V.P. & G.M.) G. F. Dowling; (Admin.Mgr.) Mrs. D. Cunningham; (Prod'n Mgr.) S. G. Noble; (Purch.Mgr.) D. S. Betchley. Annual Sales (D). Co. Size (C).[ⓑ]
- Metwood Industries Limited, 861 Marion St., Winnipeg, Man. R2J 0K6. Tel. 204-233-2434. Telex: 07-587655. Store fixtures, showcases, counters, trade show displays.
(P. & G.M.) H. Bergen. Co. Size (N/R).
- Meuble Ideal Ltée., 6 St.Thomas, St.Charles (Bellevue), Que. G0R 2T0. Tel. 418-887-3331. Toll Free: 800-463-8922. Bedroom furniture.
(P. & G.M.) C. Belanger; (S.M.) M. Boivin; (Plant Mgr.) L. Boivin. Annual Sales (D). Co. Size (D).[ⓑ]
- Meuble Vantage Furniture, Les, 6201 Park Ave., Montreal, Que. H2V 4H5. Tel. 514-273-2441. Fax: 514-273-3809. Upholstered furniture.
(P.) M. Whitham; (V.P.) N. Trohatos; (Off.Mgr.) Ms. C. Burgess; (Purch.) Ms. N. L. Martin. Annual Sales (C). Co. Size (8).[ⓑ]
- Meuble Villageois Inc., Le, 24 St. Thomas, C. P. 147, St. Benoit, Que. G0M 1P0. Tel. 418-228-9133. Fax: 418-228-9467. Plants, St. Elzear, Victoriaville, Que. Associates, Clermont Grenier Inc., St-Elzear, Les Meubles Victoriana Inc., Victoriaville, V.L.S. Design Ltée., Meubles Marcel Cyr Inc., St. Benoit, Que. Household and wooden furniture.
(P.) C. Roy. Annual Sales (D). Co. Size (E).[ⓑ]
- Meubles Carrier Inc., 825 Boul. Industriel, Granby, Que. J2J 1A5. Tel. 514-378-4617. Fax: 514-378-1928. Associate, Massa Design Ltd., St-Jerome, Que. Wood dinette sets, dining room and bedroom suites, and occasional tables.
(P.) R. Carrier; (V.P. & G.M.) G. Carrier; (Sales & Mktg. Mgr.) D. Walker. Annual Sales (D). Co. Size (D).
- Meubles Croydon Inc., Les, See Croydon Furniture Systems Inc.
- Meubles Delta Inc., See Delta Furniture Inc.
- Meubles Drouin Limitée, Les, 239 Rue St-Pierre, P.O. Box 128, Ste. Agathe, Que. G0S 2A0. Tel. 418-599-2851. Fax: 418-599-2906. Bedroom and dining room suites, desks.
(S.M. & G.M.) M. Drouin; (Cont.) G. Bedard; (Purch. Mgr.) A. Laflamme; (Prod'n Mgr.) J. Drouin. Annual Sales (D). Co. Size (C).[ⓑ]
- Meubles Goldcrest Ltée., Les, See Goldcrest Furniture Ltd.
- Meubles Grand-Père Furniture Inc., Les, 1040 Route 349, St-Alexis-des-Monts, Que. J0K 1V0. Tel. 819-265-2203. Fax: 819-265-3778. Wooden rockers.
(P.) J. Louis Houle; (S.M.) M. Plante; (Mgr.) P. Houle. Annual Sales (B). Co. Size (A).[ⓑ]
- Meubles Laurier Ltée., 155 boul. Laurier, Laurier Station, Que. G0S 1N0. Tel. 418-728-2024. Fax: 418-728-4749.
(P.) J.L. Mercier. Annual Sales (D). Co. Size (D).[ⓑ]
- Meubles Mobican Inc., See Mobican Furniture Inc.
- Meubles Norbec Ltée., Les, P.O. Box 90, St.Véronique, Que. J0W 1X0. Tel. 819-275-2216. Fax: 819-275-3869. Modern bedroom furniture.
(P.) M. Godard; (G.M.) 8. Godard; (S.M.) C. Godard; (Plant Mgr.) A. Poirier. Annual Sales (D). Co. Size (C).[ⓑ]
- Meubles Paramount Inc., See Paramount Furniture Manufacturing Company Limited.
- Meubles Poitras Inc., Les, 79 O.Peltier, L'Epiphanie, Que. J0K 1J0. Tel. 514-588-2539. Fax: 514-588-4131. Bedroom suites, dining-rooms, living-rooms, and wall units.
(P.) R. Poitras; (S.M.) P. Laflamme; (P.A.) J.G. Poitras; (Plant Mgr.) S. Poitras. Annual Sales (C). Co. Size (B).[ⓑ]
- Meubles Sota International Inc., 572 Orly Ave., Dorval, Que. H9P 1E9. Tel. 514-631-5815. Fax: 514-631-1648. Subsidiary, Les Promotions KR Ltd., Dorval, Que. Contemporary bedroom suites, hotel and motel furniture.
(P.) P. Kangas; (Sr.V.P.) S. Rudolph. Annual Sales (C). Co. Size (A).[ⓑ]
- Meubles Vic Craft (1986) Inc., See Vic-Craft Furniture (1986) Inc.
- Meubles de Contrat Fraser Inc., See Fraser Contract Furniture Inc.
- Meubles de St-Barthélemy Ltée., Les, See St.Barthelemy Furniture Ltd.
- ★Meunier, John, Inc., 6290 Perinault, Montreal, Que. H4K 1K5. Tel. 514-334-7230. Fax: 514-334-5070. Telex: 05-B25693. Associates, Ecoguard Systems Co., Halifax, N.S., Sanitherm Engineering Ltd., Vancouver, B.C. Water and waste water treatment equipment.
Foreign representatives throughout the world.
(P.) G. Meunier; (Sales) J. E. Carriere; (Eng.) V. Hoi Hoang. Annual Sales (D). Co. Size (C).[ⓑ]
- Mevco Inc., 2091 Chartier Ave., Dorval, Que. H9P 1H3. Tel. 514-631-7217. Telex: 05-822830. Asbestos braided products, gaskets, fibreglass insulation wrap. Co. Size (A).
- Meyer Dies 1976 Limited, 49 Glen Rd., Hamilton, Ont. L8S 3M6. Tel. 416-528-3353. Steel rule dies.
(P.) W. Snihur; (S.T.) Mrs. L. Snihur; (Off.Mgr.) Ms. J. Holland. Annual Sales (8). Co. Size (A).
- Meyer, Rudolf, and Son Limited, P.O. Box 310, Dundalk, Ont. N0C 1B0. Tel. 519-923-3210. Salami, loafs, hams, pepperoni, bologna, frankfurters, weiners, etc.
(P.) H. Jakobs; (V.P.) Mrs. M. Jakobs. Annual Sales (C). Co. Size (A).[ⓑ]
- Meyers Colour Compounds Limited, 582 Chartwell Rd., Oakville, Ont. L6J 4A5. Tel. 416-845-9603. Fax: 416-845-9926. Dry and concentrate colour pigments for the plastic industry.
(P. & G.M.) D. 8. Meyers; (Plant Mgr.) J. Kenneth McKinstry; (Tech.Mgr.) R. Nunnaro. Annual Sales (C). Co. Size (A).[ⓑ]
- Mi-Sask Industries Ltd., 510 - 50th St., P.O. Box 3073, Saskatoon, Sask. S7K 3S9. Tel. 306-242-3445. Fax: 306-934-1751. Associate, Power Gain Mfg. Ltd. "Aqua-Flo" waterline freeze protection appliance.
(P.) J. A. Miazga; (G.M.) T. M. Miazga; (S.M.) S. Miazga; (P.A.) E. Miazga. Annual Sales (8). Co. Size (A).[ⓑ]
- ★Mia Chemical, Division of Fiberglas Canada Inc., Unit 2, 310 Humberline Dr., Rexdale, Ont. M9W 5S2. Tel. 416-674-0624. Fax: 416-674-4723. Division offices, Mont-

† Indicates firms seriously interested in export trade.

ⓐ Uses Distributors.

ⓑ Uses direct sales force.

★ Indicates active exporter.

ⓑ Uses both ⓐ and ⓑ.

real, Que., Winnipeg, Man., Edmonton, Alta. Branch plant, Winnipeg, Man. Colour dispersions, polyesters, polyester resins and gelcoats. Brand, "Vibrin". Parent company, Fibreglas Canada Inc.

(G.M.) F. Golemba; (Bus.Dev.Mgr.) M.G. Brand. Annual Sales (E). Co. Size (C).⑤

Miami Fashions (1979) Ltd., 155 Alexander Ave., Winnipeg, Man. R3B 0L5. Tel. 204-949-171B. Fax: 204-944-9215. Associate, United Garments (1966) Ltd. Ladies', misses' and children's outerwear. Brands, "Cee-Gee", "Jay Wear Originals", "Junior Way", "Lady Pamela", "Manitou Fashions".

(P. & Compt.) A. Waldman; (Plant Mgr.) G. Wolansky; (S.M.) M. Waldman; (Compt.) A. Waldman. Annual Sales (C). Co. Size (C).

Michel, Gilles, Inc., 85 rue Beaudet, Princeville, Que. G0P 1E0. Tel. B19-364-2273. Fax: B19-364-2169. Convertible boat tops, tarpaulins.

(G.M. & Plant Mgr.) G. Michel; (P.A.) T. Michel. Annual Sales (C). Co. Size (A).

Michèle Audio of Canada Ltd., 491 Brimley Rd., Unit 20, Scarborough, Ont. M1J 1A4. Tel. 416-265-0171. Tapes and cassettes.

(P.) C. McGregor. Annual Sales (B). Co. Size (A).

Michelin Tires (Canada) Ltd., P.O. Box 399, New Glasgow, N.S. B2H 5E6. Tel. 902-755-6040. Fax: 902-752-2013. Branch plants, Granton, Bridgewater, Waterville, N.S. Automobile, bus, truck, light commercial and off highway vehicle tires.

(V.P. & G.M.) A. Redheuil; (V.P.Admin.) G. Parry; (Plant Mgr.) W. Foster; ((Plant Mgr.) R. Clark; (Plant Mgr.) J.P. Larochette; (Purch.Mgr.) L. McGraw. Annual Sales (H). Co. Size (G).

Micheline Lamp Shades Studio Ltd., 55 Brydon Dr., Rexdale, Ont. M9W 4N3. Tel. 416-747-9400. Fax: 416-747-606B. Hand-sewn silk and hard-type lampshades. Brand, "Micheline".

(P.) Mrs. M. Valente.⑤

Michel's Industries Ltd., Hwy.#5, Box 119, St. Gregor, Sask. S0K 3X0. Tel. 306-366-2184. "Sidewinder" truck tarps, "Easy Load Pickup Tailgate" and loading ramp, also custom made windows.

(P.) W. Michel; (G.M.) Mrs. T. Eastman. Annual Sales (B). Co. Size (A).⑥

Michigan Maple Limited, 296 North St., Sault Ste. Marie, Ont. P6B 2A4. Tel. 705-759-8464. Fax: 705-759-3901. Laminated maple and oak work tops for food industry, furniture and laboratories. Brand, "Wood-Welded". Parent company, Soo Mill & Lumber Company Limited, Sault Ste. Marie, Ont.

(P. & G.M.) I. W. Hollingsworth; (S.M.) K. Wilson; (Plant Mgr.) J. Webb. Annual Sales (C). Co. Size (B).⑥

Mickey Allen Clothes Ltd., 5455 Ave. de Gaspé, Suite 1003, Montreal, Que. H2T 3B3. Tel. 514-270-2242. Fax: 514-270-3175. Associates, Tailleurs Presentation Tailors Inc., Montreal, Que., Toronto, Ont. Men's overcoats, suits, etc. Brand, "Mickey Allen".

(P.) M. Abramovitch; (Prod'n Mgr.) H. Abramovitch; (S.M.) C. Abramovitch. Annual Sales (C). Co. Size (A).⑤

Micon Products Ltd., 1325 Cartwright St., Granville Island, Vancouver, B.C. V6H 3R7. Tel. 604-683-1285. Fax: 604-683-1597. Steel rock drill rods, electric and chipping hammer steels, aluminum scaling bars, etc. Brand, "Micon".

(P.) B.K. Johnston; (S.T.) J.L. Johnston. Annual Sales (C). Co. Size (A).⑥

Micro Duster Division of Air Filter Sales & Services Limited, 2643 rue Pitfield, St-Laurent, Que. H4S 1T2. Tel. 514-956-1939. Fax: 514-956-1935. Disposable and washable air and grease filters, humidifier foam products. Brands, "Everlast", "Lifelong", "Hamok", "Micro-Duster", "Microflex".

(Mgr.) Ms. M. Whitley. Co. Size (N/R).

Micro Industries (Alberta) Ltd., 1034B-70 Ave., P.O. Box 4452, Edmonton, Alta. T6E 4T5. Tel. 403-437-0326. Aluminum tags, screw machine products, precision machining and grinding of metals and plastics, tool joint pins and boxes, thermowells.

(P.) A. Zejda. Annual Sales (B). Co. Size (A).⑤

Micro Logic d'Applications MLA Inc., 625 President Kennedy, Suite 903, Montreal, Que. H3A 1K2. Tel. 514-845-7004. Fax: 514-845-7104. Turnkey micro-computer based CAD systems, also "MLA" menu templates for CAD software and applications software in civil, mechanical and electrical engineering, also geographic information system software for municipalities.

(P. & G.M.) Y. Diab; (P.A.) C. Roufan. Annual Sales (C). Co. Size (A).

Micro Machine and Tool Company, 330 Oakdale Rd., Downsview, Ont. M3N 1W5. Tel. 416-741-1222. Fax: 416-741-9B13. Telex: 065-27436. Centerless, cylindrical and polygon grinding, close tolerance machining in turning, milling and grinding, thread rolling, numerical control machining. Parent company, K.K. Precision Parts Limited, Downsview, Ont.

(P.) A. Raffin; (Plant Mgr.) J. Longo; (P.A.) B. H. Griffiths. Annual Sales (D). Co. Size (C).⑤

MICRO METALS COMPOUNDS LTD., 76 Mulock Dr., Box 331, Newmarket, Ont. L3Y 4X7. Tel. 416-895-6690. High temperature anti-seize and lubricating compounds. Brands, "MMC", "MMF".

(P.) D.G.E. Smith; (V.P.) G.H. Smith; (Mktg.) R. Smith. Co. Size (N/R).

★Micro Plastics Canada Limited, 350 Speedvale Ave. W., Guelph, Ont. N1H 7M7. Tel. 519-821-6B40. Telex: 05-B32517. Custom profile extrusions. Brands, "Micro-Guard", "Micro-Tube", "Micro", "Vinairail", plastic handrails.

(P.) Mrs. J. Bonnett; (V.P.) Mrs. C. Coderre; (S.M.) G.A. Farquhar. Annual Sales (B). Co. Size (A).⑥

★Micro Tool & Machine Ltd., 1166 Sanford St., Winnipeg, Man. R3E 2Z9. Tel. 204-774-1641. Fax: 204-943-6915. Telex: 075-B7B70. Production machinery for the transformer manufacturing industry, custom tooling, die making, levelling rolls and cut to length lines.

For. Reps., Mexico, South and Central America, Japan, Korea, Italy, Czechoslovakia.

(P.) J. Barris; (V.P. & G.M.) K. Booth. Annual Sales (C). Co. Size (A).⑤

★Micro Wire Products (1980) Ltd., Unit 12, 429 Dewitt Rd., Stoney Creek, Ont. LBE 4C3. Tel. 416-664-2110. Fax: 416-664-4032. Picture wire braided, spooled or coiled, picture hangers and screw eyes.

(P.) D.G. MacDonald. Annual Sales (B). Co. Size (A).⑥

★MicroSlate Inc., 9625 Ignace St., Brossard, Que. J4Y 2P3. Tel. 514-444-3680. Fax: 514-444-36B3. "Datelite" portable touchscreen personal computer, "DataSlate" applications generator for touchscreen programs.

(P.) W. Clough; (V.P.Mktg.) P. Busone; (V.P.Ops.) J. Rowinski; (V.P.Tech.) D. Ouellette; (T.) Ms. P. Hebert. Annual Sales (B). Co. Size (A).

†Microcolor Dispersions Ltd., 333 Horner Ave., Toronto, Ont. MBW 1Z6. Tel. 416-252-5676. Fax: 416-252-8493. Telex: 06-9B4824. Associate, Cascade Chemical Commodities Ltd., Vancouver, B.C. Colorants and colour concentrates for paint and pigment dispersions for paints and plastics. Brands, "Color Expressions", "Color Concert", "Micryl", "Opticolor", etc.

(P. & G.M.) W. Harold Bain; (V.P.) G. Broswick; (Dir.) C. Bain; (Prod'n Foreman) R. Smith. Annual Sales (C). Co. Size (A).⑥

Microfilm Equipment Services Ltd., 200 Amber St., Markham, Ont. L3R 3JB. Tel. 416-475-9263. Fax: 416-494-4079. Branch office, Hamilton, Ont. Microfilm equipment and supplies, sales, service and rental.

(P.) J. T. D'Arcy; (S.T.) J. D'Arcy; (S.M.) R. Haitzer. Annual Sales (D). Co. Size (B).⑥

Microelectric Canada Ltee, 10809 Cantin Ave., Montreal, Que. H1G 4W7. Tel. 514-326-9290. Fax: 514-326-1455. Meter mounting devices, service mast equipment, communication and pool line hardware.

(P.) G. Czyborra; (G.M.) J. Zako; (S.M.) D. Forget; (P.A.) J. Daigneault; (Per.Mgr.) R. Gauthier. Annual Sales (D). Co. Size (C).

Micrologic Limited, #12A, 4101 - 19th Street, N.E., Calgary, Alta. T2E 7C4. Tel. 403-250-2911. Oil and gas related instrumentation, custom engineering design, micro-processor based upgrades to existing equipment and monitoring equipment.

For. Rep., Bolttronics Corp., Bolton, MA, U.S.A.

(P. & G.M.) R. C. Atkins. Annual Sales (A). Co. Size (A).⑥

★Micromedia Limited, 15B Pearl St., Toronto, Ont. M5H 1L3. Tel. 416-593-5211. Toll Free: 800-387-26B9. Fax: 416-593-1760. Branch office, Hull, Que. Associate, Kompass Publishers. Micrographic systems; information services.

For.Reps., Microinfo Limited, U.K. and Europe; Kino Kuniya Co. Ltd., Japan.

(P.) R. Gibson; (V.P.) Miss L. Fast. Annual Sales (D). Co. Size (D).

Micrometric Jig-Boring & Jig Grinding Limited, 2247 Midland Ave., Unit 12, Scarborough, Ont. M1P 4R1. Tel. 416-291-1974. Custom jig boring and grinding.

(P.) P. Jones; (S.) R. Cattle. Annual Sales (B). Co. Size (A).

†Micromics Custom Mfg. Ltd., B - 19 Grenfell Cres., Nepean, Ont. K2G 0G3. Tel. 613-224-4442. Fax: 613-224-3B52. General machine shop and precision machining.

(P. & G.M.) W. Irving; (S.T.) Ms. D. Irving. Annual Sales (B). Co. Size (A).

Micron Machine Works Ltd., Mine Road, P.O. Box 741, Port McNeill, B.C. V0N 2R0. Tel. 604-956-3412. Logging equipment.

(P.) L. Domeier. Co. Size (A).

★Micronav Limited, P.O. Box 1523, Sydney, N.S. B1P 6R7. Tel. 902-564-BB33. Fax: 902-564-B764. Microwave landing system. Parent company, Leigh Instruments Ltd.

For.Rep., Plessey Company (U.K.).

(P.) N. Coyle; (Dir.Fin. & Admin.) G. Yeldon; (Dir. Mktg.) D. Underwood; (Eng.Mgr.) R. Janes. Annual Sales (C). Co. Size (C).⑤

★Microtel Limited, 6940 - 14 Ave., Burnaby, B.C. V3N 1Y9. Tel. 604-526-0721. Toll Free: 800-667-6950. Fax: 604-525-0600. Subsidiary, Pachena Industries Ltd. Design and manufacture of satellite system equipment, also services ranging from system consulting and design to turnkey installation of complete networks and training. Brand, "Spacelink". Parent company, B.C. Telephone Company, Burnaby, B.C.

(Chmn.) G.F. MacFarlane; (G.M.) F.F. Salloum; (Bus. Mgr.) J.E. Chipman. Annual Sales (C). Co. Size (B).⑥

Microtext Systems Inc., 1110 Kamato Road Unit 18, Mississauga, Ont. L4W 2P3. Tel. 416-238-1047. Fax: 416-238-1039. Computer software.

(P.) R. Khambata; (V.P.) P. Nedeljkovich; (S.T.) R. Khambata. Annual Sales (B). Co. Size (A).

Microtronix Datacom Ltd., 125 Bessemer Rd., London, Ont. N6E 1P9. Tel. 519-6B1-3430. Fax: 519-6B1-B299. Telex: 064-5642. Associate, Microtronix Systems Ltd., London, Ont. Data communications of X.25 network including packet assembler/disassembler, front end processors, packet switches, network management centre.

For.Reps., Austria, New Zealand, The Netherlands, Belgium.

(G.M.) E. E. Auzins; (Mktg.Mgr.) Mrs. K. B. Auzins. Annual Sales (C). Co. Size (B).⑥

★Microtronix Systems Ltd., 120 Bessemer Rd., London, Ont. N6E 1R2. Tel. 519-6B1-3430. Fax: 519-6B1-4706. Telex: 064-5642. Associate, Microtronix Datacom Ltd., London, Ont. Telephone testing equipment, electronic engine governors, data communications of X.25 network including PAD - packet assembler/disassembler, front end processors, packet switches.

For.Reps., Germany, Japan, Korea, Singapore, Venezuela, Switzerland, Hong Kong, Taiwan, India.

(G.M.) E. E. Auzins; (Mktg.Mgr.) Mrs. K. B. Auzins. Annual Sales (C). Co. Size (B).⑥

★Microview Canada Ltd., 2 Essex Ave., Unit 9B, Thornhill, Ont. L3T 3Y8. Tel. 416-731-7333. Fax: 416-222-BB3B. Associate, Microview U.S.A. Microscopes, accessories, precision measuring instruments.

(P.) M. P. Sharkey; (Ops.Mgr.) D. Blacklock; (Nat. S.M.) P. Playfoot. Annual Sales (C). Co. Size (A).⑥

Mid-Canada Fiberglass Limited, Box 1599, New Liskeard, Ont. P0J 1P0. Tel. 705-647-654B. Fax: 705-647-669B. Plant, Thornloe, Ont. Fiberglass, Kevlar and Spectra "Scott Canoe" and "Smoothwater Canoes", "Trail-er-Sleds" and "Totem Sled" snowmobile sleighs, "Bison" truck caps, also fiberglass tanks, hoods, pipes, wind deflectors, etc.

(P. & G.M.) W.G. Shepherdson. Annual Sales (C). Co. Size (B).

†Mid Canada Press Ltd., 21 Burnett Ave., Winnipeg, Man. R2G 1C2. Tel. 204-669-12B7. Fax: 204-663-7355. Specialty and commercial printing.

(P.) A. Attardo; (Cont.) G. Wilzer. Annual Sales (C). Co. Size (B).⑥

Mid City Copying Products Inc., 200 Chemin de l'Anse, Vaudreuil, Que. J7V 5V5. Tel. 514-455-5614. Fax: 514-455-04B9. Branch offices, Quebec, Montreal, Que., Toronto, London, Hamilton, Ont., Vancouver, B.C. Branch plant, Glen Andrew, Ont. Branch office and plant, Scarborough, Ont. Subsidiary, Kerr Norton Inc. Inked ribbons for office machines, carbon papers, etc. Brands, "Kerlon", "Du-Ail", "Duoply", "Mid-City", "Steno Queen", "Black Diamond", "Onyx".

(P.) R. L. Kerr; (Exec.V.P.) B. Taylor; (S.T.) Ms. G. M. Kerr; (Compt.) G. Beasse; (P.A.) S. Kerr; (Plant Mgr.) G. St. James; (Plant Mgr.) R. Berry. Annual Sales (D). Co. Size (D).⑥

★Mid City Press Limited, 8400 Mountain Sights Ave., Montreal, Que. H4P 2C2. Tel. 514-731-2717. Fax: 514-737-

8932. Business forms, optical mark read forms, reading systems and equipment.
(P.) P. denHeyer. Annual Sales (C). Co. Size (A).
- Mid-Day Lighting Inc., 955 Pantera Dr., Mississauga, Ont. L4W 2T4. Tel. 416-624-5306. Fax: 416-624-4472. Fluorescent lighting fixtures.
(P.) E. Keller. Annual Sales (C). Co. Size (B).Ⓢ
- Mid-North Containers Limited., R.R.#1, Hwy. 65 W., New Liskeard, Ont. POJ 1P0. Tel. 705-647-7055. Fax: 705-647-7030. Corrugated cardboard boxes.
(P.) H. Edwards; (Plant Mgr.) S. Edwards; (S.T.) Ms. E. Edwards. Annual Sales (C). Co. Size (A).Ⓢ
- Mid-North Printers & Publishers Ltd., P.O. Box 235, Gore Bay, Ont. POP 1H0. Tel. 705-282-2808. Fax: 705-282-2432. Printers.
(P.) J. McQuarrie; (Mgr.) J. Noble. Annual Sales (8). Co. Size (A).Ⓢ
- Mid West Packaging Limited, 84 Durand Rd., Winnipeg, Man. R2J 3T2. Tel. 204-661-6731. Fax: 204-663-9359. Associate, Mid West Distributors Inc. Corrugated containers, die cut and regular slotted style, partitions, pads.
(P.) A. J. Daley; (Prod'n Mgr.) R. Piper; (S.M.) K. W. Sexton. Annual Sales (C). Co. Size (A).Ⓢ
- Mid-West Quilting Co. Ltd., 1451 Erin St., Winnipeg, Man. R3E 2S9. Tel. 204-783-6009. Fax: 204-788-4676. Subsidiary, Cloud Comforters, Winnipeg, Man. Furniture and storage pads, quilted linings, "Cloud" comforters.
(P.) S. Knight; (G.M. & P.A.) P. Knight; (S.M.) A. Knight; (Plant Mgr.) S. Vojnic. Annual Sales (C). Co. Size (A).Ⓢ
- Mid-West Sportswear Ltd., 2415 Koyl Ave., Saskatoon, Sask. S7L 7C4. Tel. 306-244-7749. Fax: 306-244-5357. Sales offices, 410-2nd Ave. N., Saskatoon, Regina, Sask. Custom-made club or organization jackets, also "Glacier" skiwear, "VIP Leather" outerwear.
(P.) B.C. Astle; (S.T.) Ms. S. Nabholz. Annual Sales (C). Co. Size (C).Ⓢ
- ★Mid-West Waltham Abrasive Co. of Canada Ltd., 620 Albert St., P.O. Box 147, Strathroy, Ont. N7G 3J1. Tel. 519-245-2941. Fax: 519-245-5317. Abrasives, honing stones, small coated abrasive belts, resinoid and vitrified grinding wheels. Parent company, MWA Company, Owosso, MI, U.S.A.
(V.P. & G.M.) D. Coward; (Off.Mgr.) L. Harrow; (Plant Supt.) R. Jones. Annual Sales (C). Co. Size (B).Ⓢ
- Midas Canada Inc., 105 Commander Blvd., Agincourt, Ont. M1S 3X8. Tel. 416-291-4261. Fax: 416-291-0635. Telex: 065-25205. Branch plant, 111 Manville Rd., Scarborough, Ont. Associated companies: International Parts Manufacturing Ltd., Scarborough, Midas Automotive Ltd., Midas Realty Corporation of Canada, Agincourt, Ont. Automotive tail and exhaust pipes. Brands, "Midas", "I.P.L.". Parent company, Midas International Corp, Chicago, IL, U.S.A.
(V.P. & G.M.) R. Appleton; (Dir.Realty) M. Claener; (Dir.Mktg.) F. Dickson; (Dir.Sales) B. Piva; (Dir.Ops.) J. Denney; (Dir.Hum.Res.) M. Boysen. Annual Sales (D). Co. Size (F).Ⓢ
- Midco Manufacturing, 251 Raleigh Ave., Scarborough, Ont. M1K 1A5. Tel. 416-266-4488. Fax: 416-266-1655. Manhole steps, gratings, aluminum ladders, access covers, hand railings, safety platforms, stainless fastening devices and chains.
(Prop.) T. Marino; (V.P. & S.M.) G. Piitz. Annual Sales (B). Co. Size (A).Ⓢ
- ★Midland Manufacturing Limited, P.O. Box 249, Rosenort, Man. R0G 1W0. Tel. 204-746-2348. Fax: 204-746-2286. Gravel dump bodies, gravel end and bottom dump trailers, grain bodies, pup trailers, roll-up and fitted truck body covers, combine bin and seeder covers.
(P.) E. Friesen; (G.M.) E. Dueck; (Plant Mgr.) L. Friesen. Annual Sales (G). Co. Size (B).Ⓢ
- Midland Printers Co. Limited, 481 Hugel Ave. E., Midland, Ont. L4R 1V5. Tel. 705-526-4241. Fax: 705-526-8912. Commercial printing and lithographing.
(P.) H. J. Henderson; (G.M.) G. D. Henderson. Annual Sales (8). Co. Size (A).Ⓢ
- Midway Industries Limited, 8270 Pie-ix Blvd., Montreal, Que. H1Z 3T6. Tel. 514-722-1122. Fax: 514-729-2211. Telex: 05-829796. Branch offices, Toronto, Ont., New York, N.Y., U.S.A., Hong Kong. Subsidiaries: Midway Industries (H.K.) Ltd., Hong Kong; Midway Chinese Products Inc., New York, N.Y., San Marino, Cal., U.S.A. Hats and caps, also novelty straw or felt hats for beachwear, carnivals, exhibitions, etc.
(P.) G. Bromberg; (S.M.V.P.,C.O.O.) J. Lanning. Annual Sales (D). Co. Size (D).Ⓢ
- Midway Lumber Mills, Limited, R.R.#1, P.O. Box 430, Thessalon, Ont. P0R 1L0. Tel. 705-842-3246. Fax: 705-842-3548. Affiliate companies, The J.B. Morgan Lumber Co. Ltd., Toronto, Birchland Veneer Ltd., Birchland Plywood Ltd., Thessalon, Ont.
(Chmn.) E.H. Morgan; (P.) J.B. Morgan; (P.A.) H. Black; (S.) D.B. Morgan; (Compt) R. Martin. Annual Sales (D). Co. Size (C).Ⓢ
- Midway Metal Products, 201 Ashtonbee Rd., Scarborough, Ont. M1L 2P1. Tel. 416-752-5355. Fax: 416-752-5356. Sheet metal, pipework and ductwork.
(P.) J. Cho; (S.T.) J. Lee. Annual Sales (C). Co. Size (A).
- Midwest Litho Inc., 709 43rd St. E., P.O. Box 1466, Saskatoon, Sask. S7K 3P7. Tel. 306-653-4011. Fax: 306-653-3338. Branch office, Regina, Sask. Heat set web and sheetfed commercial printing.
(P.) M. Wilson; (V.P.) A. L. Morton; (G.M.) F. Swayze; (Plant Mgr.) B. Stewart. Annual Sales (C). Co. Size (8).Ⓢ
- Midwest Precision Mould Ltd., 3920 North Talbot Road, Oldcastle, Ont. N9A 6Y1. Tel. 519-737-1425. Fax: 519-737-1710. Plastic injection and compression moulds for the auto, appliance and toy industries.
For.Rep. R. Forzano & Associates.
(P.) B. Solichuk; (V.P.) P. Burgess; (Dir.Plant Supt.) D. Nunn; (Dir.Mould Fin.Mgr.) B. Storey. Annual Sales (C). Co. Size (B).
- †Midwestern Marketing Ltd., 519 Ave. L.S., Box 6065, Saskatoon, Sask. S7K 4E5. Tel. 306-665-2112. Fax: 306-652-1267. Curling brooms and brushes, sliders and knee pads, also corn house brooms.
(P.) J. Semenchuk; (G.M.) G. Janzen; (Mktg.) W. Semenchuk. Annual Sales (8). Co. Size (A).Ⓢ
- ★Miele Bicycle Co. Ltd., 1869 Sismet Rd., Mississauga, Ont. L4W 1P9. Tel. 416-624-8732. Toll Free: (U.S.A.) 800-387-7655. Fax: 416-624-9339. "Miele" bicycles and bicycle frames.
(P.) J. Miele; (V.P.Mktg.) M. Katz. Annual Sales (D). Co. Size (C).
- ★Mifab Manufacturing Inc., 7634 Kimbel St., Unit 17, Mississauga, Ont. L5S 1A2. Tel. 416-673-1343. Toll Free: 800-387-3880, (U.S.A.) 800-387-4823. Fax: 416-673-7629. Plant, North Battleford, Sask. Access and fire-rated access doors, roof hatches, cabinets, grease, oil and sediment interceptors.
For. Reps., Specified Sales Inc., OH, Diversified Sales Inc., Eastern Seaboard, U.S.A.
(P.) J. Whiteside; (G.M.) L. Hooker; (V.P.Sales) B. Randall. Annual Sales (C). Co. Size (B).Ⓢ
- Mifflin Fisheries Ltd., P.O. Box 10, Catalina, Nfld. A0C 1J0. Tel. 709-469-2541. Fax: 709-469-3468. Subsidiary, S. W. Mifflin Limited, Catalina, Nfld. Dried and pickled fish.
(P.) Mrs. S. S. Mifflin; (Mgr.) W.H. Stagg. Annual Sales (8). Co. Size (B).Ⓢ
- Might Directories, 220 Bartley Dr., Toronto, Ont. M4A 1G2. Tel. 416-751-2751. City directory publishers. Co. Size (C).
- Mighty Clean Products Inc., 67 Rodinea Rd., P.O. Box 578, Maple, Ont. L6A 1S5. Tel. 416-832-8316. Fax: 416-832-2512. "Mighty Scrub" hand cleaner and dispensers.
(P.) F.J. Palermo; (S.M.) D. Jewett. Annual Sales (A). Co. Size (A).Ⓢ
- ★Mighty Star Ltd./Ltée., 2250 de Maisonneuve E., Montreal, Que. H2K 2E5. Tel. 514-527-8713. Fax: 514-525-9049. Branch office, Willowdale, Ont. Associates, Mighty Star Inc., Mighty Star International Ltd. Stuffed toys.
For.Reps.: Liberty PDC Pty.Ltd., Australia; Newfield (Bendy) Co.Ltd., England.
(P.) D. Goldsmith; (Exec.V.P.) R. Naud; (Compt.) L. Albert. Annual Sales (D). Co. Size (D).Ⓢ
- Mik Mak Fabrication Ltd., R.R.#1, New Liskeard, Ont. POJ 1P0. Tel. 705-647-4667. Fax: 705-647-8222. Custom built sleeper cabs, tool boxes and cab guards for transports.
(P.) R.A. Berthelette; (V.P.) Ms. C.G. Berthelette; (P.A.) J. Huff. Annual Sales (C). Co. Size (A).Ⓢ
- Mikan Inc., 6565 Henri Bourassa W., Montreal, Que. H4R 1E1. Tel. 514-332-9002. Fax: 514-336-5606. Commercial and textile label printing and silk screening.
(P.) P. Mikan; (Estimator) F. Ivanusic; (Cont.) Mrs. M. Megelas. Annual Sales (C). Co. Size (A).
- Mikimoto Canada, Unit 4, 110 Baffin Place, Waterloo, Ont. N2V 1Z7. Tel. 519-884-3440. Fax: 519-884-3460. Computer terminals, text and graphics.
(P.) D. Reid. Annual Sales (C). Co. Size (A).
- ★Mikro-Tek, Hwy.#3 West, Box 66, Dunnville, Ont. N1A 2X1. Tel. 416-774-3930. Fax: 416-774-6974. Precision custom machining, microwave components and sub-assemblies.
(P.) G. Plath; (V.P.) I. Plath. Annual Sales (8). Co. Size (A).Ⓢ
- Mil-Ko Products Ltd., 510 rue Principale, P.O.Box 6000, Granby, Que. J2G 2G2. Tel. 514-375-1991. Telex: 05-832510. Instant skimmed milk powder. Brand, "Mil-Ko". Parent company, Agropur Cooperative Agro-Alimentaire, Granby, Que.
(G.M.) C. Ménard; (P.A.) R. Denommee; (Dir.P.R.) K. McCaughey. Annual Sales (A). Co. Size (A).Ⓢ
- Millcast Foundries Ltd., 7649 Kimbel St., Mississauga, Ont. L5S 1A7. Tel. 416-671-1942. Aluminum and bronze castings.
(P.) M. Klafuric; (V.P.) S. Klafuric. Annual Sales (C). Co. Size (A).
- Miles Air Products Ltd., 411 Birchmount Rd., Scarborough, Ont. M1K 1N3. Tel. 416-690-4404. Headsets and microphones used in aviation, air traffic control, broadcast, language labs, etc. Brand, "Milesair".
(P.) J.A. Miles; (S.M.) C.A. Miles; (Plant Mgr.) E.L. Greenwood. Co. Size (A).
- MILES CANADA INC., 77 Belfield Rd., Etobicoke, Ont. M9W 1G6.** Tel. 416-248-0771. Fax: 416-248-6762. Telex: 06-989399. Pharmaceutical, diagnostic products, consumer household and healthcare products. Parent company, Miles Inc., Elkhart, IN, U.S.A.
(P.) W. C. Garriock; (Dir.Ops.) B. M. Fournier; (Fin.) K. Sparr; (Medical Dir.) R. Fowler, M.D. Annual Sales (F). Co. Size (E).Ⓢ
- Miles Canada Inc., Biotechnology Group, 77 Belfield Rd., Etobicoke, Ont. M9W 1G6. Tel. 416-248-0771. Telex: 06-965659. "Marstar", "Marschall" cheese, buttermilk and yogurt cultures, cheese and butter colour media, coagulants, acidulants for food industry, brewing aids, enzymes, stabilizers.
(Bus.Mgr.) A. Beaulieu; (Territory Mgr.) J.A. Beaton; (Territory Mgr.) I. Hodge; (Territory Mgr.) D. Morgan; (Sr. Sales Rep.) R. Bueckert. Annual Sales (D). Co. Size (A).Ⓢ
- Miles Canada Inc., Consumer Household Products Division, 77 Belfield Rd., Etobicoke, Ont. M9W 1G6. Tel. 416-248-0771. Fax: 416-248-6762. Telex: 06-989399. Plant, Toronto, Ont. Soap pads. Brands, "S.O.S.", "Jets". Parent company, Miles, Inc., Elkhart, IN, U.S.A.
(P.) W.C. Garriock; (Prod.Mgr.) P.R. Castaneda. Annual Sales (F). Co. Size (E).Ⓢ
- Miles Canada Inc., Diagnostics Div., 77 Belfield Rd., Etobicoke, Ont. M9W 1G6. Tel. 416-248-0771. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-268-0666, (204, 306, 403, 506, 604, 709, 902) 800-268-1331. Fax: 416-248-5373. Telex: 06-989399. Branch offices and plants, St. Laurent, Que., Richmond, B.C. Diagnostic reagents.
(Bus.Mgr.) W.C. Rieger; (S.M.) M. Belanger; (Mktg. Mgr.) D. Kelley; (Nat.S.M.) R. Cloutier; (Nat.Serv.Mgr.) B. Samson. Annual Sales (E). Co. Size (D).Ⓢ
- Miles Canada Inc., Pharmaceutical Division, 77 Belfield Rd., Etobicoke, Ont. M9W 1G6. Tel. 416-248-0771. Fax: 416-248-9526. Telex: 06-989399. Associates, Miles Pharmaceutical Division, Dome Pharmaceutical Division, Cutter Biologicals, Hollister-Stier. Pharmaceuticals, cardiovasculars, antibiotics, dermatologicals, antifungals, anticancer, fibronolysin inhibitors. Brands, "Canesten", "Tridesilon", "Domol", "Adalat", "Cipro", "Nimotop", "Trasylo". Parent company, Miles Inc., Elkhart, IND, Bayer A.G., West Germany.
(V.P. & G.M.) H. Dammekhe; (Nat.S.M.) R. Owens; (Mktg.Mgr.) D. Rehkert; (Cont.) D.H. Swankie; (Medical Dir.) R.N. Fowler, Ph.D.; (Govt.Rel.) B.E. Willcox. Annual Sales (F). Co. Size (F).Ⓢ
- Mill Race Plastics Ltd., 1166 Gorham St., Unit 1, Newmarket, Ont. L3Y 7V1. Tel. 416-836-0437. Plastic bags, ballot boxes, pet carriers.
(V.P. & Plant Mgr.) D. Carter; (S.T.) R. Gould. Co. Size (A).
- ★Mill & Timber Products Ltd., 12770-116th Ave., Surrey, B.C. V3V 7H9. Tel. 604-580-2781. Fax: 604-580-3646. Sawmill, Surrey, B.C. Associate, Haida Forest Products Ltd., Burnaby, B.C. Western red cedar lumber.
(Chmn.) W. Gillis; (P. & C.E.O.) S. Ghog; (S.M.) D. Gillis. Annual Sales (E). Co. Size (D).Ⓢ
- Millar, Bruce I., Gear Co. Ltd., 93 Kenhar Dr., Weston, Ont. M9L 1N5. Tel. 416-749-2303. Fax: 416-749-2306.
(V.P.) C. Millar; (P.A.) P. Jackson. Annual Sales (8). Co. Size (A).

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

★**Millar Western Pulp Ltd.**, 16640 - 111 Ave., Edmonton, Alta. T5M 2S5. Tel. 403-486-2444. Fax: 403-489-0512. Telex: 037-2491. Branch office, Montreal, Que. Plant, Whitecourt, Alta. Bleached chemi-thermo mechanical wood pulp. Parent company, Millar Western Industries.

(P. & C.E.O.) H.M. Millar; (Sr.V.P.) P. Knorr; (Dir. Mktg.) C. Armstrong; (Purch.Mgr.) J. Joys. Annual Sales (F). Co. Size (C).⑤

MILLARD ELECTRIC LIMITED, 23 Rogers Rd., P.O. Box 277, Perth, Ont. K7H 3E4. Tel. 613-267-1666. Fax: 613-267-4346. Aluminum towers for radio communications, marine beacons, airport approach lighting, etc. Brand, "Millard".

(P.) L. M. Roden Bush; (V.P.Eng'r) R. C. Holloway; (Off.Mgr.) Ms. A. Murray. Annual Sales (B). Co. Size (A).⑥

★**Millard Ply-Bows Ltd.**, 107 Cliff St., Yarmouth, N.S. 85A 3K1. Tel. 902-742-2352. "Ply-Bow" laminated wood bows for lobster traps, "Stormrider" plastic buoys.

(P.) G. D. Millard. Annual Sales (8). Co. Size (A).⑤

★**Millard Precision Machine & Tool Ltd.**, 109 Randall Dr., Waterloo, Ont. N2C 1V5. Tel. 519-884-1840. Fax: 519-884-0875. Stamping dies, machine shop.

(P.) H. Millard; (Prod'n) H. Geimer; (Purch.) J. Signell; (Eng'r) R. Schippanoski. Annual Sales (C). Co. Size (8).

Millbrook Industries Limited, 51 Leacock Cres., Don Mills, Ont. M3B 1N8. Tel. 416-391-2902. "Aristocrat" aluminum trays, coasters, giftware, casseroles, cake keepers, etc.

(P. & G.M.) W. Stevenson; (G.M.) Miss N. Mellott. Annual Sales (A). Co. Size (A).

Millbrook Mould Limited, R.R.#1, Zion 4th Line, Millbrook, Ont. L0A 1G0. Tel. 705-932-2094. Fax: 705-932-5272. Injection compression moulds for the plastic industry, tools, EDM work, dies, jigs, fixtures, CNC machining.

(P.) Steve Lakatos; (S.T.) Ms. Sandra Lakatos. Annual Sales (B). Co. Size (A).⑤

★**Millcreek Blow Moulding Systems Ltd.**, 6535 Millcreek Dr., Unit 2, Mississauga, Ont. L5N 2M2. Tel. 416-821-2745. Fax: 416-821-4465. Fully automatic rotary blow moulding systems.

(P. & S.M.) J. E. Follows; (G.M.) J. F. McNamara. Annual Sales (C). Co. Size (A).⑥

Miller Air and Electric Tool Co. Ltd., 7 Gilead Place, Toronto, Ont. M5A 3C8. Tel. 416-368-5646. Electric and pneumatic tool repair.

(P.) W. A. Miller. Annual Sales (B). Co. Size (A).⑥

Miller Cap & Shirt Manufacturing Co. Ltd., 3666 St. Lawrence Blvd., Montreal, Que. H2X 2V4. Tel. 514-849-5751. Brands, "Golden Star", "Silver Star", "Manhattan Cap".

(S.T.) S. Miller. Co. Size (N/R).

★**MILLER FLUID POWER (CANADA) LTD., 1214 Kamato Rd., Mississauga, Ont. L4W 1Y1.** Tel. 416-625-2780. Toll Free: (416,519,613,705,807) 800-268-0205, (418,514,819) 800-361-2954. Fax: 416-625-8724. Branch office, Lachine, Que. Air and hydraulic cylinders, valves, air logic controls, power units and other fluid power products. Parent company, Miller Fluid Power Corp., Bensenville, IL, U.S.A.

For. Reps., Miller Fluid Power, U.K., Mexico; Eico, Chile; Honeywell, Australia.

(V.P. & G.M.) H. Hartrick; (S.M.) B. Wotherspoon; (Purch. & Inv.Mgr.) G. Ainsworth; (Cont.) Mrs. R. Kent; (Dist.S.M.) G. Delany. Annual Sales (D). Co. Size (8).⑥

Miller, I., Shirts Inc., See Chemises I. Miller Inc.

Miller, Jack, Inc., 2093 Visitation St., Montreal, Que. H2L 3C9. Tel. 514-527-4554. Fax: 514-527-7590. Children's lingerie and sleepwear. Brands, "Cindy Sue", "L. Rose", "TeenDream", "Style Undies".

(P.) E. Miller. Annual Sales (C). Co. Size (8).

Miller Plastics Ltd., [Les Plastiques Miller Ltée.], 19 Advance Rd., Toronto, Ont. M8Z 2S6. Tel. 416-233-1143. Fax: 416-233-8878. Branch office, Winnipeg, Man. Plants, Dorval, Que., Etobicoke, Ont. Plastic rods, sheets and hose, tanks, chemical pumps, corrosion resistant coatings and laboratory equipment. Brands, "Tygon", "Nitrose", "March", "Chemtrol".

(P.) W.G. 80oth; (Mgr.Customer & Tech.Serv.) G. Ploughman. Annual Sales (C). Co. Size (8).⑤

Miller Precast Ltd., R.R.#5, Thunder Bay, Ont. P7C 5M9. Tel. 807-939-2655. Fax: 807-939-1788.

(P.) D. Miller; (S.T.) Mrs. J. Miller; (Mktg.Mgr.) T. Miller. Annual Sales (8). Co. Size (A).⑥

MILLER SAFETY LTD., [MILLER SÉCURITÉ LTÉE.], Wooler Rd. & Hwy. 401, P.O. Box 1200, Trenton, Ont. K8V

6B4. Tel. 613-392-9231. Fax: 613-392-0004. Telex: 06-62268. Associate, Miller Equipment Division, WGM Safety Corp., Franklin, PA and Porterville, CA, U.S.A. Industrial safety products, material handling devices, canvas and related products, safety and cargo nets, retractable steel life lines for rescue units, truck tie-downs and winches. Brands, "Miller", "Saf-T-Grip", "Miller Allied", "Millerhyde", etc. Parent company, WGM Safety Corp., Reading, PA, U.S.A.

(G.M. & C.E.O.) G. Lennips; (Dir.Sales & Mktg.) A.E. Simpkins; (Mfg.Mgr.) R. Smith. Annual Sales (C). Co. Size (8).

Miller Technology Inc., Site 9, Comp.11, R.R.#3, 1829 Seymour St., North Bay, Ont. P1B 8G4. Tel. 705-476-4500. Fax: 705-476-8811. Underground utility vehicles including cable rail trailers, dozer blades, personnel carriers, surveyor kart, air and diesel arc welders, cable bolt inserter, scissor lifts, manbaskets, etc.

(P.) R. Miller; (S.M.) A. Ratcliff; (Acct'g) Ms. N. Miller; (P.A.) P. Brear; (P.A.) Ms. J. Cuomo; (Mgr.Eng.) B. Andrews. Annual Sales (C). Co. Size (A).⑥

Millette & Sons Ltd., 2105 rue de l'Eglise, Lawrenceville, Que. J0E 1W0. Tel. 514-535-6305. Wood crating and turning.

(P.) R. Millette; (Prod'n) P. J. Tessier; (Purch.) S. Millette. Annual Sales (C). Co. Size (8).

Millimeter Machine Shop Ltd., P.O. Box 924, R.R. #5, 2790 Fenton Rd., Gloucester, Ont. K1G 3N3. Tel. 613-822-0660. Fax: 613-822-1363. Precision machine shop work repairs and production.

(P.) T. Ghezzi; (S.M.) J. Jagodics; (Prod'n Mgr.) G. Agostini.

Mills Light House Division of Metal Industries Limited, 99 Ashley St., Box 151, Stn B, Hamilton, Ont. L8L 7W1. Tel. 416-523-5133. Fax: 416-523-5136. Custom lighting fixtures for churches and public buildings, memorial cast bronze and aluminum plaques, engraved brass plates.

(P.) J.D. Mills; (G.M. & P.A.) H.T. Mills; (S.M.) L.W. Mills; (Plant Mgr.) J.H. Mills. Annual Sales (C). Co. Size (B).⑥

Mills Metal Industries Limited, 99 Ashley St., P.O. Box 151, Stn. "B", Hamilton, Ont. L8L 7W1. Tel. 416-523-5133. Fax: 416-523-5136. Subsidiary, Mills Light House, Hamilton, Ont. Lighting fixtures and church brassware.

(P.) J.D. Mills; (G.M.) H.T. Mills; (Works Mgr.) J.H. Mills. Annual Sales (C). Co. Size (8).⑥

Mills Seafood Ltd., Buftouche, N.B. E0A 1G0. Tel. 506-743-2444. Fax: 506-743-8497. Shellfish, clam meat, quohaugs, smelts, lobster, crab.

(G.M. & S.M.) G. Mills; (Plant Mgr.) R. Mills. Annual Sales (C). Co. Size (C).

★**Milltech**, 80x 73, 106 Chudleigh St., Waterdown, Ont. L0R 2H0. Tel. 416-689-4295. Dust collector rollers for all printing and imaging work, pressure rollers.

(Dir.) J. Lefebvre. Annual Sales (A). Co. Size (A).⑥

★**Milltronics**, a Division of Federal Industries Ltd., P.O. Box 4225, Peterborough, Ont. K9J 7B1. Tel. 705-745-2431. Fax: 705-745-0414. Telex: 06-962851. Sales offices, Fredericton, N.B., Burlington, Ont., Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Branch offices, Arlington, TX, U.S.A., Bromsgrove, Worcestershire, England. Process control systems for industry, ultrasonic non-contacting level measurement, grinding control systems, solids flow measurements, ultrasonic transducers, converters, belt scales and weigh feeders, motion sensing devices. Parent company, Federal Industries Ltd., Winnipeg, Man.

For.Reps., England, France, Italy, Mexico, Australia, Chile, S. Africa, Denmark, Japan, Norway, The Netherlands, Portugal, Spain, U.S.A., Finland, Sweden, Germany, Belgium, Israel, India, Austria, Peru, Switzerland, Korea, Eire.

(P. & G.M.) A. E. Gillis; (Mgr.Ops.) M. Schindel; (Mgr. R&D) S. Sage; (Mgr.Purch.) D. Casey; (Cont.) W. Cole; (Cdn.S.M.) D. G. MacBeath; (Int'l Sales) G. W. Sluggett. Annual Sales (E). Co. Size (E).⑥

Millway Industries Ltd., 1155B-44th Ave. S.E., Calgary, Alta. T2G 4X4. Tel. 403-287-2430. Fax: 403-243-8748. Forged steel pipe flanges, pump jacks, industrial weighing equipment, brake drums for travel trailers, components for wellhead equipment and oilfield tools.

(P.) A. MacMillan; (V.P.) J. Conway. Annual Sales (N/R). Co. Size (A).

★**Milne, Alex, Associates Ltd.**, 376 Orenda Dr., Brampton, Ont. L6T 1G1. Tel. 416-790-0440. Fax: 416-790-0455. Plants, Hamilton, Mississauga, Ont. "Head-O-

Matic" toilet chemicals for marine and vehicle use, "Lan-O-Sheen" marine cleaning, "Dynabond" anti-corrosive coatings, "Aquata Poxy" underwater coatings and sealants, water based automotive engine cleaner, "Pneulube" air tool lubricant, etc.

(P.) B. A. Milne; (Ops.Mgr.) Ms. S. Arbic. Annual Sales (C). Co. Size (A).⑥

Milne, D., 463 St. Catherine St. W., Montreal, Que. H3B 1B1. Tel. 514-849-5515. Legal, church and academic robes. Brands, "Coronation Robes". Parent company, Upton River Mills Ltd., Montreal, Que.

(P. & G.M.) D. Milne; (G.M. & P.A.) D.R. Milne. Annual Sales (8). Co. Size (A).⑤

Milne, Mrs. D.L., Cannery Ltd., P.O. Box 220, Summerland, B.C. V0H 1Z0. Tel. 604-494-6481. Telex: 048-88214. Plant, 14209 Atkinson St., Summerland, B.C. Canned fruit and vegetables. Brands, "Mrs. Milne's", "Delight", "Summerland", "Pride of the Okanagan". Parent company, Fraser Valley Foods Ltd., Sardis, B.C.

(P.) O. Schultz; (Mgr.) L.R. Bloomfield. Annual Sales (C). Co. Size (C).

★**Milne, Wm., & Sons, Limited**, Box 159, Temagami, Ont. P0H 2H0. Tel. 705-569-3630. Fax: 705-569-3431. Associates, Fryer Forest Products, Field Lumber. White, red and jack pine and spruce lumber. Brand, "Milne Pine". For Rep., Walton Lumber Inc., Flint, Mich., U.S.A.

(P.) R. Fryer; (G.M.) J. Bellaire; (P.A.) P. Philbin. Annual Sales (D). Co. Size (C).⑥

★**Milner-Rigsby Co. Limited**, The, 139 Elm St., P.O. Box 460, West Lorne, Ont. N0L 2P0. Tel. 519-768-1250. Fax: 519-768-1640. Woodwork for trucks and semitrailers, laminated oak and maple trailer floors, oak table tops and stair treads.

For.Reps.: Jacob Juergensen GM8H, Hamburg, West Germany; Altius Houtagenturen B.V., Laren, The Netherlands; Cole Associates, Indianapolis, Ind., U.S.A.

(P. & Prod'n Mgr.) R.J.S. Jobson; (V.P. & Mat'l's Mgr.) W.W. Liepmann. Annual Sales (D). Co. Size (D).⑤

Milplex Circuit (Canada) Inc., 115 Select Ave., Scarborough, Ont. M1V 4A5. Tel. 416-292-8645. Fax: 416-292-1417. Circuit boards.

(P. & Mktg.Mgr.) N. Patel. Annual Sales (C). Co. Size (A).⑤

Milton Limestone, Division of LAC Minerals Ltd., P.O. Box 7, Milton, Ont. L9T 2Y3. Tel. 416-821-1117. Aggregates for the construction industry and crushed stone. Parent company, LAC Minerals Ltd., Toronto, Ont.

(G.M.) H. William Griffiths. Annual Sales (D). Co. Size (8).⑤

Milton Lithography Ltd., 17 Canso Rd., Unit 4, Rexdale, Ont. M9W 4M1. Tel. 416-240-0766. Fax: 416-240-0765. Commercial printers.

(P.) R. Milton. Annual Sales (8). Co. Size (A).

Milton Manufacturing Inc., #107 - 11480 Blacksmith Pl., Richmond, B.C. V7A 4X1. Tel. 604-271-4641. Fax: 604-271-8018. "8ushman" sport truck accessories including bumpers, light/rally bars and grill guards.

(P.) D. MacArthur. Annual Sales (C). Co. Size (A).

★**Milton Roy Industries Ltd.**, 300 Milroy Dr., P.O. Box 2260, Peterborough, Ont. K9J 7Y8. Tel. 705-743-6550. Fax: 705-743-5831. Sales offices, Dartmouth, N.S., Montreal, Que., Toronto, Ottawa, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Alta., Vancouver, Prince George, B.C. Controlled volume and metering pumps, packaged chemical feed systems, water treatment and conditioning systems, streaming current detector for flocculant/coagulant control, boiler water and steam analytical systems, mixers and agitators, electronic actuator for control valves, chemical metering pumps and controls, polymer feed systems, electric and electronic control panels. Parent company, Milton Roy Company, St. Petersburg, FL, U.S.A.

(P. & Mng.Dir.) D. Lee, P.Eng.; (V.P.Sales & Mktg.) W. Killoch; (Cont.) D. Arnold; (Buyer) S. Trick; (Plant Mgr.) T. Bickell; (Sys.Eng'r) W. Tucker. Annual Sales (D). Co. Size (A).⑥

★**Milton-Selections Inc.**, 9475 rue Meilleur, Suite 400, Montreal, Que. H2N 2C5. Tel. 514-382-1820. Fax: 514-382-7708. Branch offices, Toronto, Ont. Subsidiaries, Hoika Baby Inc., Big Chief Clothing Co. Inc. Infants' and childrens' sleepwear, short sets, jogging setx, jackets, etc. Parent company, 125930 Canada Inc.

For.Rep., Fuith Inc.

(P.) M. Potash; (V.P.Mdse.) J. Potash; (V.P.Ops. & Fin.) J. Palumbo, C.A. Annual Sales (D). Co. Size (C).⑤

Milverson Millwrights (1975) Limited, 54 Mill St.W., Box 280, Milverson, Ont. N0K 1M0. Tel. 519-595-4933. Fax: 519-595-8770. Bearings and drives, corn drying

equipment, spouting components, steel bins and concrete silos, bucket and bale elevators, vertical mixers, hammermills, bale shredders.

(P.) S. Smith; (Dir.Fin.) D. Smith; (V.P.) D. Smith; (S.) A. Arand; (Dir.Purch.) L. Smith; (T.) P. Smith. Annual Sales (C). Co. Size (B).®

Mimic Duplicating & Printing, 431 Kensington St., Winnipeg, Man. R3J 1J8. Tel. 204-885-3885. Fax: 204-885-7386. Commercial printing of forms, envelopes, graphic preparation, corporate news letters to four color process brochures. Parent company, Mimic Enterprises Ltd., Winnipeg, Man.

(P. & G.M.) E. Winterhalt. Annual Sales (B). Co. Size (A).®

Mimo Sacs Fashion Handbags Ltd., 525 Richmond St. W., Toronto, Ont. M5V 1Y5. Tel. 416-947-9933. Telex: 06-986766. Ladies' leather handbags.

(P. & S.M.) M. Artinian; (G.M. & Plant Mgr.) G. Artinian; (Off.Mgr.) Mrs. S. Artinian. Annual Sales (C). Co. Size (C).

★Minas Basin Pulp & Power Co., Limited, 53 Prince St., Hantsport, N.S. B0P 1P0. Tel. 902-684-3236. Fax: 902-684-9618. Telex: 019-32133. Associates, Scotia Investments Ltd., Minas Basin Holdings Ltd., Minas Group Ltd., Minas Basin Investments Ltd., CKF Inc., Crown Fibre Tube Inc., Maritime Paper Products Ltd., Bens Limited., Cobi Foods Inc., Minas Basin Creditco Ltd. Paperboards, etc. Brand, "Minas". Parent company, Minas Basin Holdings Ltd.

(Chmn.) G. C. Mcdade; (P.) G. E. Bishop; (V.P. Timberlands) S. Talbot; (Exec.V.P. & C.O.O.) S. Frizzle; (Cont.) D.A. Whynot; (S.) L.D. McCully; (P.A.) D.E. Rockwell; (Plant Eng.) P. Zwicker; (Prod.Mgr.Boardmill) S. Travers. Annual Sales (E). Co. Size (E).®

Mineault, Theo. Inc., 2135 Rte. 148, C.P. 40, Angers, Que. J0X 180. Tel. 819-986-3190. Toll Free: 800-567-1224. Fax: 819-986-6820. Branch offices, Nepean, Gloucester, Ont. All types of windows, doors and frames, stairs, kitchen cupboards, vanities, etc.

(P.) T. Mineault; (G.M.) D. Mineault; (S.M.) M. Mineault; (P.A.) G. Voyer; (Plant Mgr.) S. Mineault. Annual Sales (D). Co. Size (C).®

★Mineraux Noranda Inc., Division CCR, 220 rue Durocher, Montreal-Est, Que. H1B 5H6. Tel. 514-645-2311. Fax: 514-640-2011. Sales handled by Noranda Sales Corporation Ltd., Toronto, Ont. Brands, "CCR", "Noranda". Parent company, Noranda Inc., Toronto, Ont.

For. Rep., Noranda Sales Corporation of Canada Ltd., New Zealand House, London, England.

(V.P.Ops.) D. Rodier. Annual Sales (F). Co. Size (G).

Ming Tak Metal Enterprises Ltd., 190 Wilkinson Road Unit 9, Brampton, Ont. L6T 4W3. Tel. 416-452-1160. Rain cap, chimney cap, metal file holder, chair legs.

(P.) F. Lai; (T.) W. Chui. Annual Sales (B). Co. Size (A).

MiniMetal Services Inc., Unit 124, 2465 Cawthra Rd., Mississauga, Ont. L5A 3P2. Tel. 416-270-7505. Fax: 416-270-7711. Ductwork.

(P.) D. Burke; (G.M.) M. Fisher. Annual Sales (B). Co. Size (A).

★Minoru Holdings Ltd., 8383 Crompton St., Vancouver, B.C. V5X 4J1. Tel. 604-324-4225. Fax: 604-324-4227. Dogfish, salmon, groundfish.

For.Reps., Marevaux International, Paris, France.

(P.) M. Nishi; (S.T.) J. Nishi. Annual Sales (B). Co. Size (B).

Minoru Truck Bodies Ltd., 11860 Machrina Way, Richmond, B.C. V7A 4V1. Tel. 604-271-8111. Fax: 604-271-6836. Dry freight, insulated and refrigerated cargo and cutaway van bodies, flatbeds with hydraulic tipping hoists, stake and rack bodies, standard flatbeds.

(P.) C. Johnson; (S.T.) R. Barling; (S.M.) P. McKoryk. Annual Sales (C). Co. Size (B).

Minoteries Ogilvie Ltée., Les, See Ogilvie Mills Ltd.
Minpro Ltd., 3401 Wolfedale Rd., Mississauga, Ont. L5C 1V8. Tel. 416-276-6377. Fax: 416-276-1880. Telex: 06-960341. Mineral processing equipment, aggregate and mining equipment. Brand, "Port-A-Crowe".

(P.) A. John Carter; (V.P.) D. Salari; (G.S.M.) B. Burrows; (Plant Mgr.) A. Scholt; (P.A.) L. Blackbeard. Annual Sales (D). Co. Size (B).

Minwax, Lehn & Fink Products Group, 400 Yonge St. S., Aurora, Ont. L4G 3H6. Tel. 416-773-1122. Plant, Toronto, Ont. "Minwax" wood finishing products, "Thompson's" water seal products. Parent company, Sterling Drug Ltd., Aurora, Ont.

(G.M.) J. W. Goyette. Co. Size (N/R).

Mirabau Group Inc., [Groupe Mirabau Inc.], 475 Marcoux St., Ville de Vanier, Que. G1M 1E1. Tel. 418-687-3660.

Fax: 418-688-9531. Sales office, 81 St. Paul St.E., Montreal, Que. Flags, flagpoles, interior and exterior pennants, banners, road signs, screen process printing on metal, plastic, wood and paper, billboards, bus boards, displays, textile printing.

(P. & Dir.G.) M. Bouchard; (Fin.) G. Langelier; (S.M.) J. Lapierre. Annual Sales (D). Co. Size (C).®

Miracan Ontario Ltd., 864 Phillip Street East, Sarnia, Ont. N7T 7W2. Tel. 519-337-7722. Fax: 519-383-0999. Epoxy, primer, caulking material, aluminum cleaner etc. For.Reps. Miracan Inc. 8ad Axe, MI, U.S.A.

(G.M. & V.P.) C. J. Lajoie. Annual Sales (B). Co. Size (A).

Miracle Feeds (Division of Ogilvie Mills Ltd.), 291 King St., Box 5050, London, Ont. N6A 4M3. Tel. 519-667-7400. Telex: 064-7582. Branch offices, LaSalle, Que., London, Ont., Delta, B.C., St. Paul, MN, Allentown, PA, Shafter, CA, Longview, TX, Olive Branch, MS, Winston-Salem, NC, Milwaukee, La Crosse, WI, Perry, GA, Rochester, NY, Tampa, FL, Belville, IL, U.S.A. Plants, Shafter, CA, Longview, TX, Olive Branch, MS, Winston-Salem, NC, U.S.A. Associates, Murphy Products, Miratrade International. By-products from the food and beverage industries for cattle feed, wet brewers grain and yeast, wet distillers grain, moist corn gluten feed, hominy mill feeds. Parent company, John Labatt Limited, London, Ont.

(P.) J.H. Linton; (Compt.) A.G. Bober. Annual Sales (E). Co. Size (D).®

★Mirage Yachts Ltd., 887 Harwood Blvd., Vaudreuil, Que. J7V 5V5. Tel. 514-455-3318. Fax: 514-455-8915. Power boats and sailboats. Brands, "Mirage", "Kirby", "Tanzer", "Mistral". Parent company, Suhsa Inc., Montreal, Que.

(P.) H. Steffen; (V.P. & S.M.) L. Herscovici; (Sales) Miss I. Steffen. Annual Sales (C). Co. Size (C).®

Miranda Aluminum Products Ltd., 17 Racine Rd., Rexdale, Ont. M9W 2Z4. Tel. 416-749-5061. Fax: 416-749-8765. Aluminum storm doors and storm windows, aluminum and vinyl replacement windows including side sliders, vertical sliders, various combination units and tilt-in units.

(P.) Ms. E. Miranda; (P.A.) J. F. Hermann. Annual Sales (C). Co. Size (A).®

Mirmil Products Limited, Frankford Rd., Box 610, Trenton, Ont. KBV 5R7. Tel. 613-392-7800. Fax: 613-392-7712. School, office, hospital and laboratory furniture.

(P. & G.M.) F.G. Miron. Annual Sales (C). Co. Size (B).®

MIROIRS LAURIER LTÉE., [LAURIER GLASS LTD.], 153, boul. Laurier, Laurier Station, Que. G0S 1N0. Tel. 418-72B-2023. Fax: 418-72B-4749. Mirrors and glass products.

(P.) R. Mercier. Annual Sales (D). Co. Size (C).®

Mirola Plastics Ltd., [Plastiques Mirola Ltée.], 2759 Kelly Rd., P.O. Box 340, Plessisville, Que. G6L 2Y8. Tel. 819-362-7851. Plastic bottles, vials, jars, gallons, wide-mouth packers and ampoules with closures for cosmetics, pharmaceuticals, foods, chemicals, toiletries, body filler industry, 5 c.c. to 9 Liters capacity.

(P. & G.M.) M. Jalleo. Co. Size (A).

Mirolin Industries Inc., 60 Shorncliffe Rd., Toronto, Ont. M8Z 5K1. Tel. 416-231-9030. Toll Free: 800-268-2761. Fax: 416-231-0929. Plants, 190 & 200 Norseman, Toronto, Ont. Associate, Lavandino Ltd., Toronto, Ont. Cultured marble vanity tops and bathtubs, acrylic whirlpools, bathtubs and showers, kitchen sinks. Brands, "Trani Onyx", "Mirolin Shower Stall", "Miro-Gloss", etc.

(P.) J. Primucci; (V.P.) D. Primucci; (V.P.Sales) J. Beattie; (V.P.Fin.) J. Marinucci; (S.M.) T. Meier; (Plant Mgr.) T. Sisk; (V.P. Engr'g. & Mfg.) V. Ferriauolo. Annual Sales (E). Co. Size (E).®

Miron Inc., 1825 boul. Graham, Mount-Royal, Que. H3R 1H2. Tel. 514-343-4400. Fax: 514-343-4700. Telex: 05-827618. Distribution centres and manufacturing locations, Montreal, Brossard, Rawdon, Laval, St-Laurent, L'Assomption, Quebec, Que., Ottawa, Toronto, Ont. Portland cement, ready mixed concrete, concrete blocks and pavers. Parent company, St-Romuald Construction, St-Romuald, Betonag Ltée., St-Raphael, Que., Miron Canada Inc., Ottawa, Ont.

(P. C.E.O.) J.P. Husny; (V.P. Expansion & Implementation) M. Gadoury; (T.) M. Montagano; (Exec.V.P.) Y. Lamarre; (G.M.Concrete Div.) B. Gauthier; (G.M.Cement Div.) E. Brahimcha; (S.M.Concrete Div.) J.C. Cusack; (Admin.) R. Kahil; (G.M.Cement Plant.) S. Leclipteux; (Admin.Asst.) Ms. N. Habra. Annual Sales (F). Co. Size (E).

★Mirtone Industries Limited, 425 Alness St., Downsview, Ont. M3J 2H4. Tel. 416-667-1211. Fax: 416-667-1731. Telex: 06-217501. Branch offices, Montreal, Que., London, Ont., Winnipeg, Man., Vancouver, B.C., Boston, MA, Buffalo, NY, Los Angeles, San Francisco, CA, Detroit, MI, U.S.A. Subsidiaries, Mirtone Communication and Security Systems, Pace Safety, Gardia, Toronto, Ont., Mirtone Industries Inc., Casey Sound, NY, General Sound, TX, Desco, Miami, FL, U.S.A. Intercom systems for apartment houses, fire fighters' emergency communication systems, emergency lighting and fire alarm systems. Brand, "Mirtone".

For.Reps., Benefis, New Zealand; Chengdeh, Taiwan; Comsa, Mexico; Electronic Engineering Co., Malaysia; F.8. (Thailand), Thailand; Megoz Pty Ltd., Australia; Right Capital, Hong Kong; Salazar, Vial, Chile; Samara Security, Saudi Arabia; Tecnica Electronica Anessa, Venezuela; Tropelco, Panama; Oy Sensow, Finland; International Trading Stores, U.A.E.

(Chmn.) F. Litwin; (P.) T. Falbo; (V.P.Sales) P. Sell. Annual Sales (E). Co. Size (E).

Misner Fertilizers Limited, Port Dover, Ont. NOA 1N0. Tel. 519-583-2500. Branch plant, Port Rowan, Ont. Fertilizers. Brand "Dover".

(P.) O.W. Misner; (V.P. & G.M.) S.R. Miller; (S.T.) Mrs. J.G. Misner. Annual Sales (C). Co. Size (A).

Misner, Henry H., Limited, Harbour St., Port Dover, Ont. NOA 1N0. Tel. 519-583-1811. Fax: 519-583-1529. Fresh, frozen and prepared, freshwater fish.

(S.T.) J.H. Misner; (G.M.) D. H. Misner. Annual Sales (D). Co. Size (D).®

Mission Hill Vineyards, A Div. of The Mark Anthony Group, Missiou Hill & Boucherie Roads, Westbank, B.C. V0H 2A0. Tel. 604-768-5125. Fax: 604-768-2044. Subsidiary, Mark Anthony Group Inc., Associate, Okanagan Cider Co., Mark Anthony Spirit Merchant. Wine, cider and wine coolers.

(P. & C.E.O.) A. von Mande; (V.P.Sales) A. Kendall; (V.P.Fin.) S. Kee; (Prod.Mgr.) D. Hand; (Purch.Mgr.) H. Oliver; (V.P. & G.M.Ops.) D. Lagnaz. Annual Sales (E). Co. Size (D).

Mississauga Tool & Machine Co. (1981) Limited, 1280 Crestlawn Dr., Mississauga, Ont. L4W 1A6. Tel. 416-625-1333. Fax: 416-625-5880. Tool and die.

(P.) P. DeBiasi; (V.P.) S. DeBiasi; (S.T.) L. DeBiasi. Annual Sales (B). Co. Size (A).

★Mister Shifter Inc., 1275 Hubrey Rd., London, Ont. N6A 4C2. Tel. 519-685-6850. "Mister Shifter Inc." industrial power washers for cleaning auto transmissions, engine parts and dies.

(P.) J.A. O'Leary. Annual Sales (A). Co. Size (A).

Misty River Marine Limited, P.O. Box 79, 122 Main St. N., Kleefeld, Man. ROA 0V0. Tel. 204-377-4311. Toll Free: 800-665-0419. Fax: 204-377-4015. "Misty River" 10 to 18 foot aluminum fishing boats, 15 to 17 foot aluminum canoes.

(P.) K. Loewen; (Plant Mgr.) W. Toews; (G.S.M.) H. Vanderwess; (Cont.) D.W. Hicks. Annual Sales (C). Co. Size (B).®

Mitchell-Lincoll Packaging Ltd., 3737 Thimens Blvd., St. Laurent, Que. H4R 1V1. Tel. 514-332-3480. Fax: 514-745-1B54. Plants, Montreal, Victoriaville, Que. Subsidiary, Emballage Victoriaville Ltée., Victoriaville, Que. Corrugated boxes, plastic hangers, store fixture displays.

(P.) M. Garfinkle; (G.S.M.) J. Garfinkle; (P.A.) M. Panzopoulos; (Plant Mgr.) J. Joly. Annual Sales (E). Co. Size (E).

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(Chmn.) M. J. Ariss; (P.) M. E. Ariss; (G.M.) C. L. Hirschberger; (S.M.) D. Yellow; (Plant Mgr.) D. McDaid. Annual Sales (D). Co. Size (C).®

Mitchell Press Limited, 1706 W. 1st Ave., P.O. Box 6000, Vancouver, B.C. V6H 4B9. Tel. 604-731-5211. Fax: 604-731-0312. Commercial printing.

(P.) H. G. Mitchell; (S.T.) Miss H. L. MacDonald; (V.P.Sales) J. Mellor. Annual Sales (D). Co. Size (D).®

★MITCHELL, ROBERT, INC., 350 Decarie Blvd., P.O. Box 950, Montreal, Que. H4L 3K5. Tel. 514-747-2471. Fax: 514-747-7712. Telex: 05-825854. Branch offices, Toronto, Thunder Bay, Mississauga, Ont., Richmond, B.C. Branch plants, Cornwall, Nepean, Ont., Portland, ME, Savannah, GA, U.S.A. Subsidiaries, Robert Mitchell Co., Inc., The Garth Company, 102488 Canada Inc., Prowse and Douglas Bros. Division, Canadian Cabinets

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★Mitec Electronics Ltd., 104 Gun Ave., Pointe Claire, Que. H9R 3X3. Tel. 514-694-6666. Fax: 514-694-3814. Branch offices, Encinitas, CA, Swanton, VT, Concord, NH, Bellbrook, OH, Blue Point, NY, U.S.A. Plant, Tampa, FL, U.S.A. Subsidiary, Mitec Electronics, Tampa, FL, U.S.A. Design and manufacture of microwave components, sub-systems and integrated networks for use in telecommunications and defence systems. Brand, "Optiguide".

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(P.) M. Bentob; (Dir. Eng'g) A. Martin; (Dir. Sales) M. Monzon; (Mfg. Mgr.) J. Valente; (Admin. Asst.) Mrs. J. Gravelle. Annual Sales (D). Co. Size (D).®

★Mitel Corporation, P.O. Box 130B9, 350 Legget Dr., Kanata, Ont. K2K 1X3. Tel. 613-592-2122. Toll Free: 800-267-6244. Fax: 613-592-4784. Telex: 053-4596. Sales locations, Halifax, N.S., St-Laurent, Que., Kanata, Mississauga, Ont., Winnipeg, Man., Edmonton, Alta., Burnaby, B.C., NY, IL, GA, FL, CA, TX, VT, Puerto Rico, U.S.A., N.Z., The Netherlands, West Indies, Germany, Italy, Hong Kong. Plants, Bromont, Que., Kanata, Ont., NY, U.S.A., Mexico, Wales, Hong Kong, N.Z. Subsidiaries, 165556 Canada Inc., Mitel Inc., Mitel Finance Corporation, U.S.A., Mitel de Mexico S.A. de C.V., Mexico, Mitel Telecom Limited, U.K., Mitel Mikroelektronik und Telefon GmbH, Germany, Mitel S.P.A., Italy, Mitel Telecommunications Limited, N.Z., Mitel (Far East) Limited, Hong Kong, Stellar Holdings (Nederland) B.V., The Netherlands. Voice and data communications systems, public switching equipment and semiconductor devices. Parent company, British Telecommunications plc., U.K.

(Chmn.) A. F. Griffiths; (P. & C.E.O.) J. E. Jarvis; (Exec. V.P. & Prod. Dev.) A. P. Crisalli; (Exec. V.P. Mktg.) F. Robert Dyer; (Exec. V.P. Prod. Supply) E. J. Ohlschlagel; (Exec. V.P. & G.M. Semi Cond. Div.) M. Douglas Smeaton; (Exec. V.P. Fin. & C.F.O.) D. J. Thomas; (V.P. & G.M. U.S. Reg.) J. W. Combs; (V.P. & T.) R. J. Dietrich; (V.P. Mitel Ent.) T. Kent Elliott; (V.P. Gen. Counsel & S.) D. G. McIntyre; (V.P. & G.M. EMEA Reg.) J. Miellet; (V.P. & G.M. Can. Carib. & Latin Amer.) J. J. Rankin; (V.P. Hum. Res. Dev.) W. S. Terryberry; (V.P. & Corp. Cont.) R. K. Webster; (Asst. G. Counsel & Asst. S.) J. Desmond Byrne. Annual Sales (G). Co. Size (G).®

★Mitel Semiconductor, 360 Legget Dr., P.O. Box 13089, Kanata, Ont. K2K 1X3. Tel. 613-592-5630. Fax: 613-592-4784. Telex: 053-4596. Branch offices, Ville St. Laurent, Que., Markham, Nepean, Ont., Transcona, Man., Edmonton, Calgary, Huntsville, AL, Vancouver, BC, San Diego, San Jose, CA, Sanford, FL, Burlington, VT, U.S.A., Filderstadt, Germany. Plants, Bromont, Que., Kanata, Ont., Caldicot, S.Wales. Digital telephone set components, DTMF transceiver and receiver components including decoders, filters and hybrid receiver systems, digital and analog line interface and switching components, including PCM filter/CODECS, digital time/space crosspoint switches and digital trunk interface components. Brands, "ST-Bus", "ISO-CMOS", "ISO 2CMOS", "ISDN Express". Parent company, Mitel Corporation, Kanata, Ont.

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★Miterplas Ltd., 316 Watline Ave., Mississauga, Ont. L4Z 1P3. Tel. 416-890-0252. Fax: 416-890-8113. Custom plastic mouldings for pumps.

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(Prop.) M. Fredericks. Co. Size (N/R).

Mitsubishi Electric Sales Canada Inc., 8885 Woodbine Avenue, Markham, Ont. L3R 5G1. Tel. 416-475-7728. Fax: 416-475-7861. Branch offices, Montreal, Que., Vancouver, B.C. Branch office and plant, Waterloo, Ont. Colour television sets. Parent company, Mitsubishi Electric Corporation.

(P. & C.E.O.) E. Nishibori; (V.P. Mit. Consum.) C. Kearnes; (T.) K. Hattori; (V.P. Mfg.) H. Matsuo; (Mgr. Hum. Res.) J. Hudson. Annual Sales (F). Co. Size (E).

★Mitsubishi Electronics Industries Canada Incorporated, 1000 Wye Valley Rd., Midland, Ont. L4R 4L8. Tel. 705-526-7871. Fax: 705-526-7751. Telex: 06-B75851. Colour picture tubes for television. Parent company, Mitsubishi Electric Corporation.

(P.) H. Innami; (S.M.) B. Namba; (Purch. Mgr.) E. Millward. Annual Sales (F). Co. Size (F).®

★Mitten Industries Ltd., P.O. Box 277, 1 Mitten Crt., Cambridge, Ont. N1R 5T8. Tel. 519-654-0095. Fax: 519-658-2353. Metal stampings, welded assemblies, metal coating, dry epoxy powder.

For. Rep. for automotive sales, Joe Cottenie, Dearborn, Mi., U.S.A.

(P.) L. Rentner; (G.M.) V. Cameron; (Cont.) H. Taylor. Annual Sales (D). Co. Size (C).®

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(Chief Exec.) D. H. Mitten; (G.M.) J. Kent; (Plant Mgr. Paris) W. Blackey. Annual Sales (D). Co. Size (D).®

Miura Boiler Co., Ltd., B Copernicus Blvd., Brantford, Ont. N3P 1K5. Tel. 519-758-8111. Fax: 519-758-5294. Branch offices, Pointe Claire, Que., Markham, Ont., Northbrook, IL, Los Angeles, CA, U.S.A. Industrial/commercial boilers, economizers, lead-lag systems, computer controls and reporting devices, water softeners, chemical treatment systems and custom thermal equipment. Parent company, Miura Co. Ltd., Matsuyama-shi, Ehimeken, Japan.

(P.) N. Teramura. Annual Sales (C). Co. Size (B).®

★Mobican Furniture Inc., [Meubles Mobican Inc.], 915 Aubry, St-Jean-sur-Richelieu, Que. J3B 2HB. Tel. 514-346-3777. Fax: 514-346-3757. Household and office furniture.

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Mobil Chemical Canada Ltd., Films Division, [Mobil Chimie Canada Ltée., Division Des Pellicules], P.O. Box 280, 321-323 University, Belleville, Ont. K8N 5A2. Tel. 613-966-5533. Toll Free: 800-267-2290. Fax: 613-966-5538. Polyethylene film and bags, oriented polypropylene film. Parent company, Mobil Corporation.

(G.M.) J. Rich; (OPP Sales & Mktg. Mgr.) P. Joyner; (Polyethylene Sales & Mktg. Mgr.) J. Murphy. Annual Sales (E). Co. Size (E).®

★Mobile Data International Inc., 11411 No. 5 Rd., Riverside Industrial Pk., Richmond, B.C. V7A 4Z3. Tel. 604-277-1511. Toll Free: 800-678-7634. Fax: 604-277-2178. Telex: 04-355865. Branch offices, Toronto, Ont., Hackensack, NJ, Los Angeles, CA, Memphis, TN, Schaumburg, IL, U.S.A., London, England, Copenhagen, Denmark, Hong Kong. Branch plants, Singapore, Seattle, WA, U.S.A. Mobile data terminals installed in vehicles and portable handheld terminals are part of a complete data communications system to provide a communications link between home base and personnel in the field. Parent company, Motorola Canada.

(P.) B. Isherwood; (V.P. Sales) G. Brownlee; (Sr. V.P. Bus. Ops.) H. Perbica; (V.P. Fin. & Admin.) D. Mason; (Sr. V.P. Eng. & Mfg.) S. Flannery; (Corp. Comm. Mgr.) Ms. L. Darby; (V.P. Mktg.) T. Goulding. Annual Sales (E). Co. Size (F).®

Mobile Materials Handling Equipment Limited, 3610 Mavis Rd., Mississauga, Ont. L5C 1W2. Tel. 416-279-5370. Fax: 416-279-73B4. Telex: 06-961234. Pallet trucks, hydraulic stackers, fabricated racks and boxes. Brand, "Fastrack".

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(P. & S.M.) M. St-Andre; (G.M.) L. Larose. Annual Sales (C). Co. Size (A).®

Mobilier H.P.L. Ltée., See H.P.L. Furniture Ltd.

★Mocoat Industries Ltd., P.O. Box 550, Stn. "T", 10012 - 24th Street, S.E., Calgary, Alta. T2H 2H1. Tel. 403-236-7733. Fax: 403-236-7667. Plant, Claresholm, Alta. Fiberglass tanks, custom equipment for chemical and petroleum industries, wellhead shelters, etc. Parent company, Agra Industries Limited, Saskatoon, Sask.

For. Rep., Michie Enterprises, Cutbank, Havre, MT, Denver, CO, U.S.A.

(P. & G.M.) J. S. Jochmann, P. Eng.; (P.A.) D. Nelson; (Cont.) C. D. Pagenkopf; (Field Ops. Mgr.) R. Schaetzle. Annual Sales (D). Co. Size (B).®

Moczik Tool & Die Works of Canada Ltd., 21 Gregory Dr. W., P.O. 489, Chatham, Ont. N7M 5K6. Tel. 519-352-3940. Fax: 519-352-8273. Aluminum extrusion dies.

(P. & G.M.) A. Meko, Jr; (P.A.) D. Crow. Annual Sales (C). Co. Size (B).®

★Model Builders Supply, 107 Doncaster Ave., Thornhill, Ont. L3T 1L6. Tel. 416-8B1-628B. Fax: 416-BB1-9234. Telex: 06-986766. Subsidiaries, Engineering Model Associates Canada, Vista Enterprises, Plastics Supply Co. Associate, Model Supplies, Services, St. Albert, Alta., Fidelity Models Ltd., Toronto, Ont., H & D Hobby Distributors, Calgary, Alta., Bly Technical Drafting Services Inc., Vancouver, B.C. Scale model parts, materials, components, accessories, tools and machines for professional modelmakers, architects, engineers and hobbyists. Parent company, Otterpaw Investments Ltd., Thornhill, Ont.

For. Reps., Plastruct Inc., City of Industry, CA, U.S.A.; R.V. King Dollhouse and Miniature World Inc., Sydney, Australia; Gerard Crowley Ltd., Bray, Ireland; Dijon Ltd., Sussex, England.

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Model Railings Inc., 118 Manville Rd., Scarborough, Ont. M1L 4J5. Tel. 416-752-1100. Oak and steel railings, steel stairs and fire escapes.

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Modelage Drummond Pattern Making Inc., 2080 Rue Sigouin, Drummondville, Que. J2C 5Z4. Tel. 819-478-2742. Aluminum and wood moulds.

(P.) D. Piche; (S.) L. Montminy; (Foreman) L. Ouellet. Annual Sales (B). Co. Size (A).

Modelerie Chateauguay Pattern Inc., 761 Boul. St. Jean Baptiste, Mercier, Que. J6R 1G1. Tel. 514-691-2232. Fax: 514-691-7720. Wood and metal patterns for foundry. Annual Sales (B). Co. Size (A).

Modelerie Longueuil Inc., 76 Grant, Longueuil, Que. J4H 3H3. Tel. 514-679-5260. Fax: 514-679-0397. Wood and metal patterns for foundries, blow molding patterns, moulds, plastic patterns etc.

(P.) R. D'Amour. Annual Sales (B). Co. Size (A).

★Modenco Ltd., 15 Vanley Crescent, Downsview, Ont. M3J 2B7. Tel. 416-630-1712. Fax: 416-638-5976. Kiosks.

- For.Rep., Frank Lewis & Co. (Export Ltd.), London, England.
(P.) K. Beechener; (V.P. & S.M.) W.R. Coleman. Annual Sales (C). Co. Size (B).^⑤
- Moderco Partitions Inc., 115 de Lauzon, Boucherville, Que. J4B 1E7. Tel. 514-641-3150. Fax: 514-641-4965. Acoustical accordion doors, operable walls, gyproc and aluminum perimeter and operable steel walls, electric gymnasium curtains.
(P.) M. Julien; (S.M.) C. Tremblay; (Plant Mgr.) G. Ethier. Annual Sales (C). Co. Size (A).^⑤
- Modern Aluminum Products Ltd., 341 Welton St., P.O. Box 549, Sydney, N.S. B1P 6H4. Tel. 902-539-4111. Doors, windows, etc. Brands, "Triple Track" windows, "He-Man" door.
(P. & G.M.) W. A. Sidney; (V.P.) Mrs. I. E. Sidney; (Off. Mgr.) Mrs. A. Sullivan; (Plant Mgr.) G. Coffin. Annual Sales (C). Co. Size (A).^⑤
- ★Modern Caster Inc., P.O. Box 59, Concord, Ont. L4K 1B2. Tel. 416-669-2215. Fax: 416-669-6124. Plant, 1931 Hwy #7, Concord, Ont. Furnituré glides. Brands, "Carpet Savers", "Floor Savers", "Surface Savers".
(P.) P.B. Weale; (Mgr.) P.F. Weale. Annual Sales (B). Co. Size (A).^⑤
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(Mgr.) A. Bazin; (Cont.) A. Rey. Annual Sales (D). Co. Size (B).
- Modern Engineering (1973) Limited, 8190 River Rd., Delta, B.C. V4G 1B5. Tel. 604-946-4110. Fax: 604-946-0958. CNC milling, turning, precision and production machining, precision grinding.
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(P.) N. Gilfix. Annual Sales (C). Co. Size (C).
- Modern Mens Clothing Ltd., 5455 DeGaspé, Rm. 1000, Montreal, Que. H2T 2A3. Tel. 514-273-3616. Men's suits, sportcoats, topcoats and trousers. Brands, "Michael Adam Clothes", "Shetland Clothes".
(P.) B. Wieskopf; (V.P.) H. Wieskopf; (S.T.) M. Wieskopf. Co. Size (N/R).
- Modern Ornamental Iron Works (Hamilton) Ltd., 16 Macallum St., Hamilton, Ont. L6L 4E8. Tel. 416-527-1041. Iron stairs, railings, steel joists, and miscellaneous iron products.
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- Modern Pattern Limited, 763 Warden Ave., Unit #12, Scarborough, Ont. M1L 4B7. Tel. 416-751-5272. Fax: 416-751-2779. Wood and metal patterns, models, molds and prototypes.
(P.) G. Ward; (Mgr.) B. Smith. Annual Sales (C). Co. Size (A).
- Modern Paving Ltd., P.O. Box 580, Trans Canada Hwy., Goulds, Nfld. A1S 1G6. Tel. 709-364-7283. Fax: 709-364-2019. Road gravel, crushed stone, and hot mix asphalt.
(P.) R. Cameron. Annual Sales (D). Co. Size (D).^⑤
- ★Modern Plastic Inc., [Plastique Moderne Inc.], 6525 Picard St., St. Hyacinthe, Que. J2S 1H3. Tel. 514-774-1694. Associates, Produits de Plastique Copak Inc., Boucherville, Copak Inc., Quebec, Vertiplast Inc., Ville d'Anjou, Usinage de Moules Plasco Inc., Lachine, Que. "Frig-O-Seal" food savers, microwave containers, small kitchen gadgets. Parent company, Groupe Plastique Moderne Inc., Boucherville, Que.
(P.) M. Saint-Onge; (Exec.V.P.) G. Gagnon; (V.P. & G.M.) R. Busque; (V.P.Fin. & Admin.) Y. Arseneault; (Prod.Mgr.) Mrs. O. Fontaine. Annual Sales (E). Co. Size (F).^⑤
- ★Modern Power Conversion Inc., Unit #3, 7100 Warden Ave., Markham, Ont. L3R 5M7. Tel. 416-477-3387. Fax: 416-477-04B2. Telex: 06-986107. Switch mode power supplies.
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- Modern Railings & Metalcraft Ltd., 4810 Steeles Ave. E., P.O. Box 250, Milliken, Ont. L0H 1K0. Tel. 416-477-4411. Fax: 416-477-4910.
(P.) K.T. Lilley; (S.T.) P.A. Craig; (V.P.) R. Britton. Annual Sales (D). Co. Size (C).
- ★Modern Redwood Products Limited, 100 Bartlett Rd., Beamsville, Ont. L0R 1B0. Tel. 416-563-4933. Chairs, lounges, tete a tates, coffee and umbrella tables, benches, planters and B.B.Q. boards.
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- Modern Shirt Industries Ltd., [Les Industries de Chemises Modernes Ltée.], 2500 rue Schenker, LaSalle, Que. H8N 1A2. Tel. 514-595-4500. Toll Free: 800-363-8880. Fax: 514-595-4514. Telex: 055-66159. Plants, St. Honore, St. Martin, La Guadalupe, Que. Men's dress, sport and knit shirts. Brands, "BVD", "Leo Chevalier", "Cortez", "Giorgio Verdice", "Now".
(Chmn.) S. Yanow; (P.) J. Yanow; (V.P.Fin.) R. Sugar; (V.P.Ops.) P. Gottlieb; (V.P.Mktg.) A. Knopp; (Cont.) G. E. Mills. Annual Sales (E). Co. Size (E).
- Modern Spring Works Ltd., 331-337 Avenue "A" South, Saskatoon, Sask. S7M 1L7. Tel. 306-244-5388. Automobile, truck, trailer and farm machinery leaf springs.
(P. & G.M.) A. Kortje; (V.P. & Prod.Mgr.) B. Kortje; (Plant Mgr.) R. Kirilenko. Annual Sales (B). Co. Size (A).^⑤
- Modern Windows VH Inc., 101 Steve Fonyo, Vankleek Hill, Ont. K0B 1R0. Tel. 613-678-2361. Fax: 613-678-3187. Associate, J.B. Charron (1975) Ltée., Ste-Therese, Que. Aluminum and vinyl windows.
(G.M.) J. Gilbert; (Plant Mgr.) J. Paul Beaulieu. Annual Sales (B). Co. Size (A).
- Modern Wrappings Limited, 44 Racine Rd., Rexdale, Ont. M9W 2Z3. Tel. 416-743-6147. Designers, printers, converters of transparent films; cellophane, polyethylene, polypropylene bags, laminations, sheets and rolls.
(P.) M. Simone; (G.M.) M. Bruce. Annual Sales (D). Co. Size (B).
- ModernMotif, 2855 Todd Lane, Windsor, Ont. N9H 1K9. Tel. 519-969-1012. Fax: 519-969-1544. Associate, Joe's Woodcraft of Windsor Ltd., Windsor, Ont. Furniture and cabinetry integrating post-formed laminate components.
(P.) J. Srncic; (G.M.) D. Srncic. Annual Sales (C). Co. Size (A).^⑤
- Modes Depart Inc., 6869 Blvd. Henri Bourassa, Ville St-Laurent, Que. H4R 1E1. Tel. 514-335-6869. Fax: 514-335-1999. Ladies separates and sportswear, pants, skirts, tops, blouses, blazers, etc. Parent company, Kovac Mfg. Inc.
(V.P.) P. Kovac. Annual Sales (D). Co. Size (E).^⑤
- Modes Lana Lee Inc., Les., See Lana Lee Fashions Inc.
- ★Modès Ouragan Fashions, Les, 9333 St. Lawrence Blvd., Suite 400, Montreal, Que. H2N 1P6. Tel. 514-381-9997. Fax: 514-381-1993. Sweaters, fleece coordinates, pants, shorts and shirts. Brands, "The Ouragan Clothing Co.", "Mon Tricot".
(P.) R. Racicot. Annual Sales (C). Co. Size (B).
- Modes Precious Times Fashions Inc., #202 - 350 Louvain St. W., Montreal, Que. H2N 2E8. Tel. 514-383-1211. Fax: 514-383-4249. Maternity and large size sportswear.
(P.) S. Besner. Annual Sales (D). Co. Size (A).^⑤
- Modes Serogo Inc., Les, See Serogo Apparel Inc.
- ★Modine of Canada, Ltd., 604 McGeachie Dr., Milton, Ont. L9T 3Y5. Tel. 416-270-5632. Toll Free: 800-268-5932. Telex: 06-989382. Warehouses, Montreal, Que., Mississauga, Ont., Vancouver, B.C. Plants and warehouses, Rexdale, Ont., Edmonton, Alta. "Modine" radiators, heaters for autos, buses, trucks and off the road equipment. Parent company, Modine Manufacturing Company, Racine, Wis., U.S.A.
(P.) G. A. Nickerson; (Cont.) R. A. Paisley; (Mfg.Mgr.) B. Besteman. Annual Sales (E). Co. Size (D).^⑤
- Modudata Systems Limited, 980 Ainess St., Unit 7, Downsview, Ont. M3J 2S2. Tel. 416-773-6414. Electronic remote and supervisory control systems. Brands, "Modudata", "Rais", "Rait", "Termiplex", "Tel-A-Larm".
(P.) D. R. Knight. Co. Size (A).
- ★Modular Controls, 3339 Mainway, Burlington, Ont. L7M 1A6. Tel. 416-336-1686. Fax: 416-336-7958. Telex: 061-8967. Hydraulic manifolds and systems. Parent company, Vickers S.Y.S. Inc.
For.Rep., U.S.A.
(G.M.) C. French; (Mfg.Mgr.) S. McInnes. Annual Sales (C). Co. Size (B).^⑤
- Modular Fluid Power, 395 Michener Rd., Guelph, Ont. N1K 1E8. Tel. 519-763-3052. Fax: 519-763-4853. Hydraulic power units, custom made cylinders.
(P.) M. Mackay; (Sales & Mktg.) P. Patterson; (Off. Mgr.) M. Millson. Annual Sales (B). Co. Size (A).
- Modular Windows of Canada, 112A Snidercroft Rd., Concord, Ont. L4K 2K1. Tel. 416-669-2222. Fax: 416-669-2226. Aluminum windows, patio doors, grilles, balcony railings, "Modulite" sealed glass units.
(P.) L. Burke; (P.A.) S. Burke. Annual Sales (D). Co. Size (C).^⑤
- ★Modular and Custom Cabinets Limited, 10721 Keele St. N., P.O. Box 580, Maple, Ont. L6A 1S5. Tel. 416-832-8311. Fax: 416-832-0732. Dental cabinets and modular systems.
(P.) D. Grammenz; (V.P.) G. Cocciardi. Annual Sales (C). Co. Size (B).
- ★Modulo Publisher Inc., 233 ave. Dunbar, Bureau 300, Mont-Royal, Que. H3P 2H4. Tel. 514-738-9818. Fax: 514-738-583B. Book publishers. Trade marks, "Modulo Editeur inc.", "Modulo Publisher inc.", "Polykit", "Simulo".
(P. & G.M.) R. Turcotte; (Prod'n Mgr.) Ms. S. Richard; (Cont.) J. Morin. Annual Sales (C). Co. Size (A).^⑤
- Moen Inc., 1677 Aimco Blvd., Mississauga, Ont. L4W 1H7. Tel. 416-625-9301. Fax: 416-625-6825. Telex: 06-961245. Packaged plumbing and household specialties, faucets, kitchen sink strainers. Brands, "Aqualine", "Moen", "Touch Control by Moen", "Chicago Specialty". Parent company, Stanadyne, Inc., Hartford, CT, U.S.A.
(P. & C.E.O.) S. Overgaard; (Sr.V.P.) F. Hastie; (V.P.Mktg.) B. Gilbert; (Mgr.Plant Ops.) D. Marsden; (Cont.) B. Duncan; (Mat'ls Mgr.) B. Tedford. Annual Sales (E). Co. Size (E).^⑤
- Mohawk Handle Canada Limited, 1470 Willson Place, Winnipeg, Man. R3T 3N9. Tel. 204-284-3971. Telex: 07-55170. Broom, brush, mop and rake handles.
(C.E.O.) C. Diamond; (P.) R.J. Murley; (Cont.) R. Siemons. Annual Sales (D). Co. Size (A).
- Mohawk Lubricants, 6400 Roberts St., Burnaby, B.C. V5G 4G2. Tel. 604-299-7244. Fax: 604-299-8326. Telex: 04-354613. Plant, 130 Forester Ave., North Vancouver, B.C. Subsidiaries, Used Oil Collection Service, Spartan Oils, N.Vancouver, B.C. "Mohawk" and "Spartan" automotive and industrial lubricating oils. Parent company, Mohawk Oil Canada Ltd., Burnaby, B.C.
(S.M.) C. Leong; (Mgr.) M. Falconer. Annual Sales (G). Co. Size (G).^⑤
- Mohawk Lumber & Supplies Ltd., 12060-75th St., Edmonton, Alta. T5B 2B6. Tel. 403-477-6523. General millwork. Brand "Mohawk". Parent company, Fekete Construction Co. Ltd., Edmonton, Alta.
(P.) F. M. Fekete; (G.M.) A. J. Fekete. Annual Sales (A). Co. Size (A).^⑤
- Mohawk Manufacturing Inc., Division of Shamrock Chemical Limited, 595 Exeter Rd., London, Ont. N6E 2Z2. Tel. 519-681-1560. Fax: 519-681-8500. Telecommunication equipment, wood and coal stoves, log racks, poker and shovel sets, floor and wall shields, refractory bricks for wood stoves, etc. Brands, "Tempwood", "Tempcoal", "Tempview", "Hearth Shield".
(P.) J. Shirley. Annual Sales (A). Co. Size (A).^⑤
- ★Mohawk Metal Products Limited, 1153 Tecumseh Rd. W., Windsor, Ont. N9X 1H7. Tel. 519-258-4884. Fax: 519-258-1965. Associate, Huron Steel Products (Windsor) Ltd., Obijway Metal Products Limited, Windsor, Ont. Automotive stampings and welded assemblies. Parent company, The Indian Corporation.
(P.) L.V. Walsh; (V.P. & Asst.P.) M.R. Heise; (V.P.Sales & Mktg.) A. Mark Eberhard; (S.) Mrs. J.A. MacNarmara; (Asst.T.) Mrs. P. Sanford; (V.P.Admin.) J. E. Dinsmore; (G.M.Plant) R. Drinkwater; (Cont.) Mrs. J. Cafe. Annual Sales (E). Co. Size (D).^⑤
- ★Mohawk Pulp Company Limited, [Pate Mohawk Pulp Ltée], 235 Rang 1, St-Antonin, Que. G0L 2J0. Tel. 418-862-3403. Fax: 418-862-9277. Mechanical ground wood pulp.
(P.) D. J. McDougall; (V.P. & G.M.) Y. G. Ouellette. Annual Sales (D). Co. Size (D).^⑤
- Mohr Quilting Co. Ltd., 415 Mulvey Ave. E., Winnipeg, Man. R3L 0R6. Tel. 204-474-2256.
(P.) S. Mohr. Annual Sales (B). Co. Size (A).
- Moir Engraving Co. Ltd., 52 McCaul St., Toronto, Ont. M5T 1V9. Tel. 416-598-3455. Printing plates. Co. Size (N/R).
- Moisan, Adelard, Ltée., 346 St. Jacques, P.O. Box 1300, St. Raymond, Que. G0A 4G0. Tel. 418-337-2272. Fax: 418-337-8570. Hardwood and softwood lumber and chips.
(P. & G.M.) Y. Savard; (S.) J. Paquet. Annual Sales (C). Co. Size (B).

† Indicates firms seriously interested in export trade.

② Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ② and ⑤.

Moka Designs Inc., 301 Lansdowne Ave., Toronto, Ont. M6K 2W5. Tel. 416-5BB-6779. High quality children's wear.

(P.) A. Teotonio; (Chief Exec.) Ms. Z. Ribau. Annual Sales (C). Co. Size (A).⑥

★Mold-Masters Limited, 233 Armstrong Ave., Georgetown, Ont. L7G 4X5. Tel. 416-B77-0185. Toll Free: or.Reps., U.S.A., West Germany, U.K., Austria and Japan. Fax: 416-B73-2818. Hot runner components and melt conveying systems for the mold making and injection molding industry.

(P.) J.U. Gellert. Co. Size (E).⑥

Moldex, 316 Bayview Dr., Barrie, Ont. L4N 4Y8. Tel. 705-726-02B3. Fax: 705-726-7122. Telex: 06B7-5522. Wood flour, toilet seats, drip trays. Brands, "Bemis", "Moldex". Parent company, Bemis Manufacturing Company, Sheboygan Falls, NY, U.S.A.

(Facility Mgr.) M. Powell; (Plant Mgr.) A. Cunningham; (Nat.S.M.) E.M. Smith. Annual Sales (D). Co. Size (C).⑥

Molex Electronics Ltd., 85 Select Ave., Scarborough, Ont. M1V 4A9. Tel. 416-292-1444. Fax: 416-292-2922. Connectors, cable assemblies. Parent company, Molex Inc., Lisle, IL, U.S.A.

(G.M.) G. Brock; (Nat.S.M.) R. Poulouski; (Cont.) G. Kmiecik; (Ops.Mgr.) P. Sayers. Annual Sales (D). Co. Size (C).

Moli Energy (1990) Limited, 20000 Stewart Cres., Maple Ridge, B.C. V2X 9E7. Tel. 604-465-7911. Toll Free: (U.S.A.) 800-663-6654. Fax: 604-465-439B. R&D office, Burnaby, B.C. Rechargeable lithium batteries.

For.Reps., Mitsui & Company and Nippon Molice Corporation, Japan.

(Chmn.) T. Tanno; (P.) B. Sawicky; (S.) T. Murachi; (V.P.Res. & Dev.) K. Brandt, Ph.D.; (Cont.& Asst.S.) R. A. Lea. Annual Sales (C). Co. Size (D).⑥

Moli Industries Ltd., 3669-19 St. N.E., Calgary, Alta. T2E 6S8. Tel. 403-250-2733. Fax: 403-250-3323. Structural and miscellaneous steel.

(G.M.) B. Faltous; (Cont. & Admin.Mgr.) Ms. E. Faltous; (Prod'n Mgr.) Z. Dawoud. Annual Sales (C). Co. Size (B).

Moloney Electric Corporation, 213 Sterling Road, Toronto, Ont. M6R 2B4. Tel. 416-534-9226. Fax: 416-534-6906. Branch offices, Fredericton, N.B., Halifax, N.S., Spruce Grove, Alta. Branch plants, Sackville, N.B., Spruce Grove, Alta. Transformers and mobile substations. Brand "Moloney". Parent company, Hammond Manufacturing Co. Ltd., Guelph, Ont.

(P.) M.W. Stedman; (V.P.Mktg.) B.D. Sparling; (P.A.) P. Scanga; (Mgr.Mfg.) W. Hodgson; (Eng.Mgr.Power) L. Nicholas; (Eng.Mgr.Dist.) T. Massouda; (S.T.) B. Smaluck. Annual Sales (E). Co. Size (E).⑤

★Molson Breweries, 175 Bloor St. East, Toronto, Ont. M4W 3S4. Tel. 416-975-17B6. Fax: 416-975-40B8. Breweries, St. John's, Nfld., Montreal, Que., Toronto, Barrie, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Subsidiaries, Sante Fe Beverage Co., Toronto, Ont.; Century Importers Inc., Baltimore, MD, Martlet Importers, New York, NY, U.S.A. Ale, lager, porter, stout, light beer, malt liquor. Parent companies, Carling O'Keefe Breweries of Canada Limited and The Molson Companies Limited.

(Co-Chmn.) M. A. Cohen; (Exec.Chmn.) E. T. Kunkel; (P. & C.E.O.) J. C. Carroll; (C.E.O.-U.S.A.) J. R. Barnett; (Sr.V.P.Ont. & Maritimes) H.J. Moran; (Sr.V.P.Que.) J.J. Allard; (Sr.V.P.West'n Reg.) J.R. Winter; (Exec.V.P. & G.M.Mktg. & Int'l) J.B. Pope; (Sr.V.P.Fin.) K.M. Lambert; (Sr.V.P.Pers.) G.S. Burkett; (Sr.V.P. I.R.) D.W. Sharp; (Sr.V.P.Brewing) W.T. Hogg; (V.P.Pub.Aff.) C.E. Frenes; (Exec.V.P.Strategic Redev.) S. Bell; (Corp.S.) R.L. Bowman. Annual Sales (I). Co. Size (G).⑥

Moltec Inc., 1303 Kamato Rd., Mississauga, Ont. L4W 2M2. Tel. 416-23B-2700. Fax: 416-23B-0004. Electrical control processing equipment, electrical and electronic panels.

(P.) J. Moller; (V.P.) Ms. S. Moller; (Plant Mgr.) B. Pogrzeba; (Purch.) D. Hewitt; (Eng.) D. Farquhar. Annual Sales (C). Co. Size (A).

★Molten Metallurgy Incorporated, 20 Lee Ave., P.O. Box 521, Paris, Ont. N3L 3T6. Tel. 519-442-6371. Fax: 519-442-7551. Wear resistant iron, heat and corrosion resistant steel castings.

(P.) J.A. Lobo; (G.M.) T.O. Guiducci; (Acct.) D. R. Gabriel. Annual Sales (C). Co. Size (A).⑥

Moly-Cop Canada, P.O. Box 3040, Kamloops, B.C. V2C 6B7. Tel. 604-573-4545. Fax: 604-573-45B8. Branch office, Renfrew, Ont. Forged steel grinding balls. Parent companies, Stelco Inc., Armco Canada Ltd.

(G.M.) K.S. Dusil; (S.M.) M.V. Dennis; (Admin.Mgr.) R.A. Stewart; (Prod'n Mgr.) R.G. Clark; (Sr.Metallurgist) G.D. West. Annual Sales (E). Co. Size (C).⑤

†Molyslip Industrial Lubricants Inc., 1145 Bellamy Rd. N., Unit 20, Scarborough, Ont. M1H 1H5. Tel. 416-43B-5523. Fax: 416-43B-5513. Engine and gear oil supplements, greases, anti-seize and assembly compounds, cutting fluids with molybdenum disulphide. Brand, "Copaslip", "Molyslip".

(P.) T. Leslie Joyce; (V.P.Fin.) L. Roberts. Annual Sales (B). Co. Size (A).⑥

Momentum, A Division of Kevin Johnson Ltd., 4B Prospect St., Newmarket, Ont. L3Y 3S9. Tel. 416-895-3262. Fax: 416-B95-3262. Conveyor equipment, scrap removal systems, punch press conveyors, fence machinery, cryogenic gas chambers.

(P. & G.M.) K.J. Johnson; (P.A.) J.G. Johnson; (Sales) N.W. Johnson; (Acct.) Mrs. D.L. Johnson. Annual Sales (B). Co. Size (A).⑥

Mona Knit Canada Inc., See Tricot Mona Canada Inc.

Monarch Chemicals Limited, 35 Citron Court, Concord, Ont. L4K 2S7. Tel. 416-73B-0055. Fax: 416-73B-24B3. Domestic chemicals and deodorizers. Brands, "Septabs", "San-O-Van", "Allsan". Parent company, Sanitation Equipment Ltd., Concord, Ont.

(P. & G.M.) L. Baer; (V.P.Sales & Mktg.) W. Swez; (Purch.) M. Burjaw. Annual Sales (A). Co. Size (A).⑤

Monarch Construction Limited, 2025 Sheppard Ave. E., Willowdale, Ont. M2J 1V6. Tel. 416-491-7440. Fax: 416-491-7216. Telex: 06966726. Branch offices, Montreal, Que., Ottawa, Whitby, Unionville, Upper Charwell, Burlington, Kitchener, London, St. Catharines, Ont. Builders of industrial plants, office and apartment buildings, houses, etc.

(P.) C.J. Parsons; (V.P.) G.A. Deslauriers; (V.P.) A.C. Emmott; (V.P.) D.R. Wilson; (V.P.) B. Van Willigen; (V.P.) J. Latimer; (V.P.) J. Vernhout; (V.P.) T. Taylor; (S) D. George. Annual Sales (G). Co. Size (D).⑤

MONARCH FABRICATING AND DIE CASTERS LIMITED, 45 Colville Rd., Toronto, Ont. M6M 2Y2. Tel. 416-249-8254. Fax: 416-249-6B16. Zinc die castings, window, door and trailer hardware and various other component parts in zinc die casting, aluminum sand casting.

(P.) N. Dossa. Annual Sales (C). Co. Size (B).

★Monarch Fine Foods, [Les Produits Alimentaires Monarch], 6700 Finch Ave. W, Rexdale, Ont. M9W 6N1. Tel. 416-246-1650. Toll Free: 800-3B7-7744. Fax: 416-246-0310. Telex: 06-9B94B5. Branch offices, Ville D'Anjou, Que., New Westminster, B.C. Edible fat products, specialized products for industrial use - margarine, shortenings, cocoa butter equivalents, lauric fats and bulk oils. Brands, "Covo", "Spry", "Coberine", "Choclin". Parent company, Unilever Canada Limited, Toronto, Ont.

(P.) L.F. Strong; (V.P.Commerc.) K.J. Cooper; (V.P.Mktg. & Ind.Sales) P.J. Dallow; (V.P.Mfg.) D.J. Brown; (V.P.Mktg.Retail) R. Bolhuis. Annual Sales (F). Co. Size (E).⑥

Monarch Industrial Coatings, P.O. Box 20430, 269 Hespeler Rd., Steinbach, Man. R0A 2T1. Tel. 204-326-5891. Fax: 204-326-5664. Custom powder coating service. Parent company, Monarch Plating Co. Ltd.

(P.) T. Clark; (Mktg.Mgr.) M. Halipchuk. Annual Sales (B). Co. Size (A).⑤

★Monarch Industries Limited, BB9 Erin St., P.O. Box 429, Winnipeg, Man. R3C 3E4. Tel. 204-7B6-7921. Fax: 204-B89-9120. Branch offices, Montreal, Que., Toronto, Ont., Vancouver, B.C., Dallas, TX, Atlanta, GA, Minneapolis, MN, U.S.A. Plants, Winnipeg (2), Winkler, Man. Subsidiary, Monarch Industries Inc., Minneapolis, Minn., U.S.A. Pumps, contractors' equipment, fluid power products, grey iron castings and machining. Brands, "Monarch", "Red Lion", "Lion Hydraulics".

For.Reps., Wiesman & Company, Tucson, AZ, U.S.A. for Belize, Guatemala, El Salvador, Honduras, Costa Rica, Panama, Dominican Republic, Ecuador, Columbia, Peru; Caribbean Irrigation Sales, Santa Isabel, Puerto Rico; Building Material Trading Company, Riyadh, Concrex Trading, Jeddah, Saudi Arabia; Kvernland A/S, Kvernland, Norway; Marshall - Fowler Limited, Nairobi, Kenya; Revensa, Guatemala, C.A.; Thomas Peake & Co. Ltd., Port of Spain, Trinidad.

(P.) A. Janke; (Dir.Fin.) D. O'Rourke; (Dir.Mfg.) J. Richard Klassen; (Mgr.Purch.) G. Clark; (Exp.S.M.) K. Grieve; (G.M.Winkler) I. Wall. Annual Sales (E). Co. Size (E).⑥

Monarch Marking Systems Limited, B95 Brock Rd., Pickering, Ont. L1W 3C1. Tel. 416-B39-B051. Toll Free: 800-263-4650. Fax: 416-839-B169. Telex: 06-981389.

Branch offices, Dartmouth, N.S., Quebec, Montreal, Que., London, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Price tickets, tags and pressure sensitive labels, electronic price marking and product identification machines, bar code and industrial labelling systems, loss prevention equipment. Brands, "Dial-A-Pricer", "Sensio", "Pathfinder", etc. Parent company, The Monarch Marketing Systems, Dayton, OH, U.S.A.

(P.) R. C. Gray; (V.P. & G.M.) M. Pendrith; (Cont.) G. Camelford; (Dir.Direct Mktg.) G.E. Rose. Annual Sales (D). Co. Size (D).⑥

★Monarch Massage Equipment Limited, 113 Concession Rd., Fort Erie, Ont. L2A 4G7. Tel. 416-871-1400. Plant, Mont Royal, Que. Electrical massage equipment. Brand, "Niagara".

For.Rep., Niagara Therapy Manufacturing Corp., Stanley, NC, U.S.A.

(G.M.) R.A.M. Morrison; (Off.Mgr.) Ms. A. Annunziata; (G.M.Mont Royal) K. Kupelian. Annual Sales (C). Co. Size (A).⑥

Monarch Mattress Mfg. Co., 1519 Wyandotte St. E., Windsor, Ont. N9A 3L3. Tel. 519-252-B329. Fax: 519-252-1051. Branch office and plant, London, Ont. Subsidiary, Regal Mattress Mfg. Innerspring and foam mattresses, box springs, foundations. Parent company, 7597B2 Ontario Ltd.

(C.E.O.) H. Spinner. Annual Sales (C). Co. Size (A).⑤

Monarch-McLaren (19B1) Inc., 411 Birchmount Rd., Scarborough, Ont. M1K 1N3. Tel. 416-69B-4776. Fax: 416-69B-4927. Branch office, Montreal, Que. Associate, Monarch-McLaren Limited, Elkhorn, Wisc., U.S.A. Belting, leather packings and aprons, rawhide tools. Brand, "Monarch".

(Chmn.) J. Lowe; (P.) T.P. Whitfield. Annual Sales (C). Co. Size (B).⑥

Monarch Mould Co. Ltd., 1990 Ellesmere Rd., Units 13 & 16, Scarborough, Ont. M1H 2W2. Tel. 416-43B-1547. Fax: 416-43B-B271. Injection, die cast, compression and transfer moulds, jigs, fixtures and tools.

(P.) A. Wormitt; (V.P.) G. Kienitz. Annual Sales (B). Co. Size (A).⑤

Monarch Plastics Limited, 116 Walker Dr., Bramalea, Ont. L6T 4G9. Tel. 416-791-BB05. Fax: 416-791-BB25. Telex: 06-9BB536. Subsidiary, Swissplas Limited, Concord, Ont. Parent company, International Investment Corporation Limited, Bermuda.

(P.) E. De Souza; (V.P.Fin.) R. Pinto; (Plant Mgr.) A. Bedi; (Exec.V.P.) H.D. Mehla. Annual Sales (D). Co. Size (C).⑤

Monashee Manufacturing Corporation Ltd., 1247 Ellis St., Kelowna, B.C. V1Y 1Z6. Tel. 604-762-2646. Fax: 604-762-5255. Lift trucks. Brand, "Monashee".

(P.) H.C. Armeneau; (G.M.) H.D. Armeneau; (Cont.) R.W. Lamont. Annual Sales (C). Co. Size (B).⑥

Moncton Publishing Company Limited, 939 Main St., Moncton, N.B. E1C BP3. Tel. 506-853-9321. Publishers of "The Times-Transcript".

(P. & Publisher) J.D. Nichol; (V.P. & Exec.Editor) T.M. Bembridge; (S.T.) J. Murphy. Annual Sales (D). Co. Size (D).

★Moncur Electric Motors Ltd., 333 Eugenie St. E., Windsor, Ont. N8X 2Y2. Tel. 519-696-9660. Fax: 519-969-4545. Branch office, Chatham, Ont. Motor rewinds and control panels.

(P.) J.R. Moncur; (Mktg.) R. Rivard; (Fin.) R.A. Moncur; (Prod'n) K. Hines; (Tech.) D. Moncur. Annual Sales (D). Co. Size (C).

Mond Industries, 225 Evans Ave., Toronto, Ont. MBZ 1J5. Tel. 416-259-8405. Fax: 416-251-1839. "Mond" F.R.P. custom van and truck bodies and trailers.

(P.) P. DiIillo; (V.P.) G. Vettesse; (S.M.) L. Yates; (P.A.) L. Dell'Anno. Annual Sales (C). Co. Size (C).⑤

Mondaine Watch Co. (Canada) Limited, 500 King St. W., Suite 42B, Toronto, Ont. M5V 1L9. Tel. 416-364-4349. Fax: 416-364-7770. Watches.

(P.) A. Wilson. Annual Sales (C). Co. Size (A).⑤

★Mondel Engineering Ltd., 2610 Dunwin Dr., Mississauga, Ont. L5L 1J5. Tel. 416-82B-1526. Toll Free: (U.S.A.) 800-3B7-8291. Fax: 416-B2B-5707. Telex: 06-21B924. Magnetic and electrical equipment for mining and industry.

(P.) A. Richmond; (V.P.) I. Wilde. Annual Sales (C). Co. Size (A).⑥

★Mondo Rubber International Inc., 2655 Francis Hughes, Chomedey, Laval, Que. H7L 3S8. Tel. 514-967-5800. Toll Free: (U.S.A.) 800-361-3747. Fax: 514-663-7927. Telex: 055-60046. Rubber floor coverings for commer-

cial and sport use. Brands, "Bolli", "SportFlex", "IndoorFlex", "TenFlex", "MondoFlex".

For.Reps.: U.S.A., Australia, Venezuela, Mexico.

(P. & G.M.) P.A. Amedeo. Annual Sales (D). Co. Size (C).

Mondor Ltée/Ltd., 785 Mercier St., Iberville, Que. J2X 3S2. Tel. 514-347-5321. Fax: 514-347-5811. Sport socks, tights, full-fashioned leotards, panties for ladies and children, swimwear. Brands, "Mondor", "Mondor Sport", "Ballerina", etc.

(P.) A. Deslauriers; (S.T.) D. Beaudoin; (Prod'n Mgr.) L. Paquette; (Dir. Research) D. Daigneault. Annual Sales (D). Co. Size (D).Ⓢ

★Monenco Consultants Limited, [Les Consultants Monenco Limitée], 2045 Stanley St., P.O. Box 60BB, Sta. "A", Montreal, Que. H3C 3ZB. Tel. 514-499-3300. Fax: 514-499-3223. Telex: 055-60735. Branch offices, St. John's, Nfld., Halifax, N.S., Fredericton, N.B., Ottawa, Toronto, St. Catharines, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Subsidiaries and associates, Monenco Engineers & Constructors Inc., Monenco Inc., Monenco Maritimes Ltd., Baymont Technologies Ltd., Monenco Associates Ltd., Monenco Information Systems Inc., Montreal Engineering (Overseas) Ltd., SaskMont Engineering Ltd., Shawmont Ltd., Shawmont Newfoundland Ltd., Spectrocan Engineering, Monenco Asia (Pte.) Ltd., Monenco Nigeria Ltd., Monenco Asia (Pte.) Ltd., Baymont Inc., Maple Computing Services (Pte.) Ltd., SBR Offshore Ltd., Vicus Management Ltd., Both Belle Robb Ltd., Martec Ltd., NPM Nuclear Project Managers (Canada) Inc., La Société d'Ingénierie Cartier Limitée, Canatom Inc., Shawmont Nigeria Ltd., Teshmont Consultants Inc. Active in technology fields related to engineering, construction, project development and management, computer-based information systems and the environment. Parent company, Monenco Limited, Calgary, Alta.

(Chmn. & C.E.O.) A.J. Cressey; (P. & C.O.O.) A.J. Birchenough; (V.P. Western) R.L. Benson; (V.P. Eastern) A.E. Richard; (V.P. Fin. & Admin.) N.A. Harrison; (V.P. Qual. Assur.) A. Skinner; (V.P. Eng. & Hum. Res.) J.E. Feeney; (V.P. Corp. Dev.) W.J. Cosgrove; (V.P. Mktg.) A.J. Efsthathiou. Annual Sales (F). Co. Size (G).Ⓢ

Mongear Inc., B450 Darnley Rd., Mount Royal, Que. H4T 1M4. Tel. 514-73B-13BB. Fax: 514-4B6-B152. Telex: 05-824027. Made to order gears and sprockets, also take-up frames for bearings. Parent company, John Braidwood & Fils Ltée., Montreal, Que.

(S.M.) S. G. Hobson. Annual Sales (C). Co. Size (A).Ⓢ

★Moniteq Limited, 630 Rivermede Rd., Concord, Ont. L4K 2H7. Tel. 416-669-5334. Fax: 416-669-3823. Remote sensing of airborne digital imagery from data collection to image processing and end products, the merging of airborne and satellite imagery and other remote sensing information.

For.Reps., U.K., W. Germany, U.S.A., S. Africa, Australia, India, Brazil, Spain.

(P.) T.V. Ward; (Mgr. Engr'g) E. Iantosca. Annual Sales (B). Co. Size (A).Ⓢ

★Monitronik (19B9) Ltée, 660 Cormier, Drummondville, Que. J2C 5C4. Tel. B19-47B-3400. Fax: B19-477-6B98. Associate, Electronique Inc., Mosaik EMK. Mosaic type map and control boards, control, metering and/or relay panels.

For.Reps., Haven Automation, Singapore; Kimura Electric, Tokyo, Japan.

(P.) J. Francois Rajotte; (Sales & Mktg. Mgr.) G. Gagnon; (Buyer) R. Nebveu; (Fin.) R. Gendron; (Tech.) Y. Paradis. Annual Sales (C). Co. Size (B).Ⓢ

Monnaie Royale Canadienne, See Royal Canadian Mint.

†Mono Arts & Graphics Printing Ltd., 14 Stewart Crt., Suite 200, Orangeville, Ont. L9W 3Z9. Tel. 416-457-6496. Fax: 416-457-9704. Letterhead, envelopes, business cards, multiple carbonless forms, brochures, flyers, gift tags, labels, etc.

(P.) K. Kerr; (S.T.) Mrs. M. Kerr; (V.P.) D. J. Kerr. Annual Sales (C). Co. Size (A).Ⓢ

Mono Research Laboratories Limited, Box 566, 300 Hwy. 7 West, Brampton, Ont. L6V 2L6. Tel. 416-454-4000. Fax: 416-450-BB9B. Branch office, Sooke, B.C. Powder sampling riffles, particle counting and sizing equipment including systems for specialized application, clean room certification and particle size analysis, colour and appearance measurement instruments for quality assurance or online applications, including colour formulation.

(P.) N. H.K. Armstrong Ph.D.; (Mktg. Mgr.) Ms. J. Bookman. Annual Sales (C). Co. Size (A).Ⓢ

Monogram Decal & Specialties Ltd., 7537 Kimbel St., Mississauga, Ont. L5S 1A7. Tel. 416-671-2234. Fax: 416-671-2349. Nameplates, decals and screen printed labels.

(P.) T. Watts; (V.P. Mktg.) W. Clark; (Prod'n Mgr.) B. Robertson. Annual Sales (C). Co. Size (A).Ⓢ

★Monroe Auto Equipment Co. of Canada, Division of Tenneco Canada Inc., 245 Matheson Blvd.E., Unit #6, Mississauga, Ont. L4Z 3C9. Tel. 416-56B-2300. Fax: 416-56B-1696. Plant, Owen Sound, Ont. Shock absorbers, struts, cartridges and coils. Parent company, Monroe Auto Equipment Company, Monroe, MI, U.S.A.

For. Reps.: Belgium; Spain; Argentina; Brazil.

(V.P. Sales) J. C. Vanstone; (Dir. Private Brand Sales) B. Schmidt; (Dir. Fin.) C. E. Jonas; (Plant Mgr.) G. Lambert. Annual Sales (E). Co. Size (F).Ⓢ

Monsanto Canada Inc., 2330 Argentia Rd., Box 7B7, Streetsville P.O., Mississauga, Ont. L5M 2G4. Tel. 416-B26-9222. Fax: 416-B26-3119. Telex: 06-219651. Sales offices, LaSalle, Que., Ottawa, Mississauga, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Abbotsford, B.C. Plants, LaSalle, Que., Oakville, Cambridge, Woodstock, Ont., Abbotsford, B.C. Associates, Fisher Controls of Canada Ltd., The NutraSweet Co., Searle Canada Inc. Maleic anhydride, rubber antioxidants, herbicide, "Resimene" melamine and urea surface coating resins, "Lustran" ABS plastic, "Santicizer" plasticizers, "Scripter" paper sizes. Parent company, Monsanto Co., St. Louis, MO, U.S.A. with branches and sales offices throughout the world.

(P.) J. Richard Darnaby; (V.P. Fin.) R. J. Beath; (Sr. V.P.) R. R. Mowling; (V.P. Chemicals) J. David Natress; (V.P. Agriculture Products) D. Brown; (Plant Mgr. LaSalle) G. LaPlante; (V.P. Corp. Aff.) J. N. Dickey; (Dir. Plastics) D. MacIntyre. Annual Sales (G). Co. Size (G).Ⓢ

Monsport Inc., 430-8e Ave., Iberville, Que. J2X 1L9. Tel. 514-347-B964. Toll Free: (West.Can.)/B00-363-9272, (East.Can.)/800-363-1460. Fax: 514-347-7026. Sportswear.

(P.) D. Fernand; (Mktg. & Sales Dir.) C. Cote; (V.P.) L. Sirard; (Prod'n Dir.) H. White; (Finish & Warehousing Dir.) L. Roy. Annual Sales (D). Co. Size (D).

Mont-Hard (Canada) Inc., 1330 Nobel St., Boucherville, Que. J4B 5H3. Tel. 514-655-3594. Fax: 514-641-4290. Sales office and warehouse, Alta., Ont. Builders' hardware, door hinges, push, pull, grab bars, etc. Brand, "Mont-Hard" and "Metallika".

(P.) J. Cote; (V.P. Mktg.) N. Deschenes. Annual Sales (D). Co. Size (D).Ⓢ

★Montebello Packaging, Div. of Innopac Inc., 1036 Aberdeen St., Hawkesbury, Ont. K6A 1K5. Tel. 613-632-7096. Fax: 613-632-963B. Aluminium collapsible tubes, aluminium impact extruded marker bodies and cigar humidors. Parent company, Innopac Inc.

For.Rep., Stewart Packaging, Oakpark, IL, U.S.A.

(P. & G.M.) J. P. Cody. Annual Sales (D). Co. Size (E).Ⓢ

Monteith, A.R., (77) Limited, 2615 Wharton Glen Ave., Mississauga, Ont. L4X 2B1. Tel. 416-270-0311. Fax: 416-270-0160. "Stretch" textured rubber coating for decks and patios, customized coatings, wood finishes, "Day-Glo" fluorescent paints and inks, silk screen inks, toll manufacturing.

(P.) A. R. Monteith; (G.M.) Ms. J. L. Lamb; (S.M.) A. LaCaprara. Annual Sales (C). Co. Size (A).

Montel Inc., 225, 4e Avenue, C.P.130, Montmagny, Que. G5V 3S5. Tel. 41B-24B-0235. Fax: 41B-24B-7266. Telex: 051-3419. Sales offices, St-Laurent, Que., Etobicoke, Ont. Switches, panel boards, distribution equipment, sheet metal work. Brands, "Montel", "Proteclad", "Canibar". Trademark, LR in diamond.

(P. & C.E.O.) L. Montminy; (Exec.V.P.) M. Vaillancourt; (V.P. Engr'g) G. Pellegrino; (V.P. Sales) M. Helmut Klier; (Cont.) Y. Guimont; (Mktg. Mgr.) C. Dionne. Annual Sales (D). Co. Size (D).Ⓢ

Montenay Inc., 1 Westmount Sq., Suite 1600, Montreal, Que. H3Z 2R5. Tel. 514-329-4180. Fax: 514-326-9613. Branch office and plants, 10015 Bruxelles, 1375 Charest, Montreal, Que. Divisions: Les Ascenseurs Quesag, Les Ascenseurs Acme, Les Industries Cor-O-Foam, Les Ascenseurs N.R.C., Les Ascenseurs Olympic, Montenay Service d'Ascenseurs M.S.A. Inc. Elevator enclosures and cabs, etc. Brand, "Cor-o-foam".

(G.M.) P. Delisle. Annual Sales (D). Co. Size (D).Ⓢ

★Monterey Textiles Inc., 740 Notre Dame St. W., Box B79, Stn. A, Montreal, Que. H3C 3X6. Tel. 514-B7B-303B. Fax: 514-392-1550. Telex: 055-62307. Sales offices, Toronto, Ont., Winnipeg, Man., Richmond, B.C. Branch

plants, Drummondville, St-Jean, Que. Acetate and viscose linings, sportswear, tablecloth and industrial fabrics.

For.Reps., Europe, Hong Kong, S. America, Africa, Asia.

(P. & C.E.O.) L. G. Monton; (V.P. Fin.) A. B. Hughes; (V.P. Plan'g & Bus. Dev.) T. D. Ngo; (a V.P. Mktg. & Sales) L.G. Monton; (V.P. Mfg. & Hum. Res.) F. Sanchez; (Plant Mgr. St-Jean-sur-Richelieu) R. Menard; (S.M. Ont.) M. Warshafsky; (Sales Rep.) R. Macnamara; (Sales Rep.) G. Mullen. Annual Sales (E). Co. Size (F).Ⓢ

★Montford Fine Foods Ltd., 1039 Midway Blvd., Mississauga, Ont. L5T 2C1. Tel. 416-670-3200. Fax: 416-670-3207. Processing and preparation of portion controlled meats for the food service industry.

(P.) R. Yelle; (V.P. Mktg.) Ms. M. D. Jensen; (V.P. Fin.) V. Lewis; (Prod'n Co-ord.) J. Makela; (G.M.) D. Gilmour. Annual Sales (C). Co. Size (A).

Montgomery-KONE Elevator Co. Limited, B0 Horner Ave., Toronto, Ont. MBZ 4X9. Tel. 416-252-6151. Fax: 416-252-3624. Branch offices, St. John's Nfld., Halifax, N.S. Saint John, Moncton, N.B., Montreal, Hull, Sherbrooke, Quebec City, Que., Hamilton, Kingston, Ottawa, Windsor, Kitchener, North Bay, Belleville, Brockville, Peterborough, Toronto, London, St. Catharines, Barrie, Ont., Winnipeg, Man., Saskatoon, Sask., Edmonton, Calgary, Alta., Victoria, Prince George, Vancouver, Nanaimo, Kelowna, Kamloops, Prince Rupert, Fort St. John, B.C. Associates, Ascenseurs Drolet KONE Inc., Eastern Elevator Services Limited. Freight and passenger elevators, escalators, dumbwaiters, moving walks, ramps and stairways, maintenance and modernization services, etc. Brands, "Montgomery", "KONE". Parent companies, KONE Corporation, Finland, Montgomery Elevator Company, U.S.A.

(P.) H. Poutanen; (V.P. Sales & Mktg.) D. McFadden; (V.P. Br. Serv.) R. Stinson; (V.P. Fin.) P. Davis; (V.P. Eng.) A. Brown. Annual Sales (E). Co. Size (F).Ⓢ

Montgomery Woodworking Co. Ltd., 41 Maple St., P.O. Box 27B, Uxbridge, Ont. L0C 1K0. Tel. 416-852-3642. Fax: 416-852-9004. Plaques, trophy parts.

(P.) P. D. Bernhardt. Annual Sales (B). Co. Size (A).

Montravin Cellars, 4701 Ontario St., Beamsville, Ont. L0R 1B4. Tel. 416-563-5313. Fax: 416-563-BB04. Champagnes, wines.

(P.) E. Gargano. Annual Sales (B). Co. Size (A).Ⓢ

Montreal Bronze Foundry Ltd., 5341 boul. St-Francois, Terrebonne, Que. J6W 5C7. Tel. 514-477-6426. Brass and bronze castings.

(P.) K. Bala; (Mgr.) J. Cox. Annual Sales (C). Co. Size (A).

Montreal Chop Suey Co. Ltd., 2100 Moreau St., Montreal, Que. H1W 2M3. Tel. 514-522-3134. Fax: 514-522-B074. Plant, 4040 Lafontaine, Montreal, Que. Chinese foods.

(P.) B.W. Lee; (G.M.) D. Lee. Annual Sales (C). Co. Size (B).Ⓢ

Montreal Envelope Inc., 645 Stinson Blvd., St. Laurent, Que. H4N 2E6. Tel. 514-331-7110. Fax: 514-74B-7322. Subsidiaries: Enveloppe Quebec Limitée, Quebec, Que., Metro Envelope Ltd., Toronto, Ont.

(P.) B. Proulx; (G.M.) J.C. Dumouchel. Co. Size (D).

Montreal Fast Print (1975) Limited, 9500 St. Lawrence Blvd., Montreal, Que. H2N 1P5. Tel. 514-3B4-5900. Fax: 514-3B3-0320. Telex: 05-B26-534. Associates, American Fast Print, Spartanburg and U.S. Finishing Greenville, SC, U.S.A. Textile bleachers, dyers, printers, finishers, screen printed paper for transfer printing.

(P.) J.S. Frymi; (V.P. Fin. & Cdn. Ops.) M. Lam. Co. Size (E).Ⓢ

Montreal Gear International Inc., 2650 John St., Unit 3, Markham, Ont. L3R 2W6. Tel. 416-491-1727. Fax: 416-475-6116. Branch office, Bedford, N.S. Mechanical transmission equipment. Trade mark, "PT" McGee.

(P. & Cont.) P. Hobson; (S.) Ms. D.M. Hobson. Annual Sales (B). Co. Size (A).Ⓢ

Montreal Koshier Bakery, 7005 Victoria Ave., Montreal, Que. H4P 2N9. Tel. 514-739-3651.

(C.E.O.) G. Bineth; (Mktg.) Ms. K. Bineth; (Fin.) C. Bineth. Annual Sales (B). Co. Size (N/R).

★Montreal Milling Cutter Co. Ltd., [Fraises à Métaux de Montréal Inc.], 3440 Francis Hughes, Laval, Que. H7L 9Z7. Tel. 514-662-2533. Fax: 514-662-3590. Associate, Midland Machine Corp., Charlotte, NC, U.S.A. Cap lining machines, bottle and cap sorters, continuous motion container foil sealers, carton loading machinery, custom built packaging machinery.

- For.Reps., Darfirm Limited, Welsyn, Hertfordshire, U.K.; ChungHyun Trading Co., Seoul, S.Korea.
- (P.) S. Foldesi; (Chief Eng.) M. Belanger; (S.T.) J. McNally; (P.A.) Mrs. T. Perreault; (Plant Mgr.) J. Rembacz. Annual Sales (D). Co. Size (D).®
- ★Montreal Pipe Line Limited, [Les Pipe-Lines Montréal Limitée], 10803 Sherbrooke St. E., Montreal East, Que. H1B 1B3. Tel. 514-645-8797. Fax: 514-645-7663. Pumping stations, Highwater, St. Cesaire, Que. Associate, Portland Pipe Line Corporation, Portland, ME, U.S.A. Crude oil pipe line operators.
- For.Rep., Portland Pipe Line Corporation, South Portland, ME, U.S.A.
- (P.) W.R. McGrew; (S.T.) D.E. Cyr; (Asst.S.) G. Robitaille. Annual Sales (D). Co. Size (A).
- ★Montreal Precision Crafting Co. Ltd., 797 Lajoie Ave., Dorval, Que. H9P 1G7. Tel. 514-636-0825. Fax: 514-636-9550. "Port-A-Log" logging sulky for use with wheels or skis, custom built machinery and aircraft tooling. Parent company, Montreal Precision Crafting.
- (P. & S.M.) G. Mancini. Annual Sales (8). Co. Size (A).®
- Montreal Skis Inc., 333 Port Royal Ave. W., Montreal, Que. H3L 2C1. Tel. 514-387-7387. Fax: 514-387-9851. "Aqua-Rite", water skis, "Orbis" snow skis, "Can Sport" Xcountry skis.
- (P.) H.J. Kuch; (V.P.) E. Kuch. Annual Sales (8). Co. Size (A).®
- Montreal Standard a division of Thomson Newspapers Company Limited, 8181 Royden Rd., Montreal, Que. H4P 2J7. Tel. 514-731-9461. Fax: 514-731-9249. Periodical and catalogue printers.
- (G.M.) H. G. Jensen. Annual Sales (E). Co. Size (D).®
- Montreal Stencil Inc., 687 St. Paul St. W., Montreal, Que. H3C 1M3. Tel. 514-866-4721. Fax: 514-866-0147. Stamps, dies, seals. Brand, "M.S.W." in diamond.
- (P.) D. V. Knowles; (G.M.) A. Boyer; (Plant Mgr.) R. Blain. Annual Sales (C). Co. Size (B).®
- Montreal Woollens Canada Ltd., 291 Elgin St. N., Cambridge, Ont. N1R 7G4. Tel. 519-621-5460. Fax: 519-621-5959. Telex: 069-59457. Subsidiaries, Elcy Mfg. & Trading Co. Ltd., C.E. Berger Enterprise Ltd. Drapery, upholstery, boat cover, table cloth, vertical blind fabrics and place mat fabrics.
- (P.) C. E. Berger; (V.P.) R. D. Berger; (Cont.) Ms. G. O'Riley. Annual Sales (D). Co. Size (D).®
- Montrose Sportswear Inc., 136 Market Ave., 8th Floor, Winnipeg, Man. R3B 0P4. Tel. 204-943-0511. Adults' and children's club, leather, casual and ski jackets.
- (P. & G.M.) Z. Pinski; (Plant Mgr.) Ms. P. Pinski. Annual Sales (B). Co. Size (B).®
- Monuments & Columbariums Fleury, 338 Principale nord, C.P. 1220, Richmond, Que. J0B 2H0. Tel. 819-826-6462.
- (P.) C. Fleury.
- ★Moody S.I. (1986) Ltée/Ltd., 251 St. Louis St., Terrebonne, Que. J6W 1H5. Tel. 514-471-3711. Fax: 514-471-1553. Materials handling equipment. Brands, "Panadapta", "Rollboy", "Giraffe", "PDD", "Rite-Hite". Parent company, Matthew Moody Enterprises Inc., Terrebonne, Que.
- (C.E.O. & P.) E. A. Galley; (Purch. & Mfg.Mgr.) A. Schumann; (G.M.) G. Talbot. Annual Sales (D). Co. Size (D).®
- MOORE AIR EQUIPMENT DIVISION OF 397215 ONTARIO LIMITED, 390 Exeter Rd., London, Ont. N6E 2Z4.** Tel. 519-686-3600. Fax: 519-686-9840. Industrial painting systems and equipment, special ovens.
- (P.) G. Vissers; (V.P. & G.M.) M. Chiverton. Annual Sales (B). Co. Size (A).
- Moore, Benjamin, & Co., Limited, 139 Mulock Ave., Toronto, Ont. M6N 1G9. Tel. 416-766-1173. Fax: 416-766-1173. Branch offices, Halifax, N.S., St. John's, Nfld., Concord, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta. Branch plants, Montreal, Que., Burlington, Ont., Vancouver, B.C. Subsidiary, Technical Coatings Co. Limited. Paint, varnish, enamel finishes, etc. Brands, "Moorgard", "Alkyd Sani-Flat", "Dulamel", "Regal Wall Satin", "Satin Impervo", "Benwood Stain", "Regal Aquaglo", "Impervo Enamel", "Moorwood Stain", etc. Parent company, Benjamin Moore & Co., Montvale, NJ, U.S.A.
- (Chmn.) R. Roob; (P.) J. Sobie; (Sr.V.P.) R.F. Hoare; (V.P.Mktg.) D.G. Wilson; (V.P.) S.A. Palardy; (V.P.) R.M. Darmohy; (Corp.Adv.Mgr.) R.A. Ross; (Corp.Ops.Mgr.) J.S. Goddard; (T.) L.A. DiClemente; (Corp.Mat'ls Mgr.) G.B. Chalmers; (S.) J.C. Chabot. Annual Sales (E). Co. Size (E).®
- Moore Business Forms & Systems Division of Moore Corporation Ltd., [Formules d'affaires Moore Division de la Corporation Moore Limitée], 130 Adelaide St.W., Suite 1600, Toronto, Ont. M5H 3R7. Tel. 416-863-6696. Branch offices, St. John's, Cornerbrook, Nfld., Sydney, Truro, Halifax, N.S., Moncton, Fredericton, Saint John, N.B., Charlottetown, P.E.I., Montreal, Sherbrooke, Trois Rivières, Brossard, Quebec, Rimouski, Ste. Therese, Chicoutimi, Granby, Rouyn, Que., Chatham, Toronto, Cornwall, Peterborough, Barrie, St. Catharines, Kitchener, London, Ottawa, Brantford, Stratford, Sault Ste. Marie, Sarnia, Thunder Bay, Windsor, North Bay, Sudbury, Kingston, Oshawa, Burlington, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Lethbridge, Grande Prairie, Red Deer, Alta., Vancouver, Prince George, Kelowna, Victoria, Kamloops, Nanaimo, Abbotsford, B.C., Whitehorse, Y.T. Branch plants, Beauceville, Cowansville, Que., Fergus, Kemptville, Trenton, Brantford, Oshawa, Ont., Winnipeg, Man., Vancouver, B.C. Associates, Command Records Services Ltd., Moore Response Technologies Div., Moore Business Products Division. Continuous forms, sales books, pasted sets, tab card forms, forms handling equipment, etc. Brands, "Speediset", "Speediflo", "Formaliner", "Moore Registers", etc. Parent company, Moore Corporation Ltd.
- (P.) R. L. Waehner; (V.P. & Compt.) W.H. Jennings; (V.P.Sales) D.C. Haynes; (V.P. Mfg.) P.T. Brong; (V.P.Human Res.) J.D. Dunn; (V.P.Info.Serv.) J. Buttery; (V.P.Mktg.) W. G. Beattie. Annual Sales (F). Co. Size (G).
- ★Moore Corporation Limited, [Corporation Moore Limitée], 1 First Canadian Place, P.O. Box 78, Toronto, Ont. M5X 1G5. Tel. 416-364-2600. Fax: 416-364-1667. Telex: 06-217694. Plants in most countries worldwide. Subsidiaries, Moore Business Forms, Inc.; Glenview, IL, U.S.A.; Moore Business Forms de Mexico SA de CV, Formularios y Procedimientos Moore S.A., Mexico; Moore Business Forms de Puerto Rico SA, San Juan, Puerto Rico; Moore Formularios Ltda., Moore Formularios do Nordeste SA, Brazil; Formularios Moore de Guatemala, S.A., Guatemala; Inversiones Moore CA, Venezuela; Moore International S.A., Panama; Moore Business Forms de Centro America SA de CV, El Salvador; Toppan Moore Company Ltd., Japan; Moore Business Forms Holdings UK Ltd., Moore Business Forms, Ltd., Moore Paragon U.K. Ltd., Decoflex Ltd., Delplan Ltd., U.K.; Moore Beheer BV, Moore Nederland BV, Carbonia BV, Moore International BV, Netherlands; Lampar Sarl, France; Moore Paragon (Caribbean) Ltd., Barbados; Moore Paragon Portuguesa LDA, (NZ) Ltd., New Zealand; Formularios Moore de Costa Rica SA de CV, Moore Holdings Curacao NV, Moore Business Forms (Scandinavia) AB, Moore Business Systems Australia Ltd. For products and brands see listings of Canadian operating units, Moore Business Forms and Systems Division, and Reid Dominion Packaging.
- (Chmn.) J. W. Sinclair; (P. & C.E.O.) M. Keith Goodrich; (Sr.V.P. & C.F.O.) J. B. McArthur; (V.P. & Chief Dev.Off.) L. J. Rupnik; (V.P. & S.) Mrs. F. E. Dougherty; (V.P. & T.) G. M. Hubbard; (V.P. & Compt.) G. G. Flint; (V.P.Hum.Res.) P. McConnachie; (P.Moore Bus.Forms & Sys.Div.) R. Waehner. Annual Sales (I). Co. Size (G).®
- Moore Instruments Ltd., [Instruments Moore Ltée.], P.O. Box 370, Brampton, Ont. L6V 2L3. Tel. 416-457-9638. Fax: 416-457-4182. Branch offices, Dartmouth, N.S., Montreal, Que., Calgary, Alta., Vancouver B.C. Plants, Brampton, Ont., Springhouse, PA, U.S.A. Process control systems. Brands, "Mycro", "Syncro 350", "Syncro III", "Nullmatic". Parent company, Moore Products Co., Springhouse, PA, U.S.A.
- (P. & G.M.) F. Lawton Hindle; (V.P.) G. L. Quigley; (Plant Mgr.) A. M. Vella. Annual Sales (D). Co. Size (D).®
- Moore, L. & S., Co. Ltd., R.R.#1, Uxbridge, Ont. L0C 1K0. Tel. 416-852-9711. Fax: 416-852-4897. Boat, snowmobile, lawn, garden and utility trailers, axial flow fans, fence spikes. Brand, "Post Eaze", "Northtrail". Parent company, Acorn Barn Supply Ltd., Uxbridge, Ont.
- (P. & G.M.) L. G. Moore; (S.M.) B.E. Moore; (T.) S.A. Moore. Annual Sales (C). Co. Size (B).®
- Moore Printing Co. Ltd., 11714-82 Street, Edmonton, Alta. T5B 4G5. Tel. 403-474-1495. Fax: 403-477-8065. Printers.
- (Owner) D. Schimpf. Co. Size (B).®
- ★Moore, R.J., Hardwoods Inc., 615 Franklin Blvd., Cambridge, Ont. N1R 5Y4. Tel. 519-623-1991. Fax: 519-740-8436. Kiln dried shoe lasts, shoe stretchers, round wood turnings and hardwood dowel.
- For.Rep., Braithwaite & Gilmore Ltd., Liverpool, England.
- (P.) R. Moore; (S.T.) Mrs. J. Spencer. Annual Sales (B). Co. Size (A).®
- Moore, Ralph, & Sons Limited, 37 Main St. E., Box 880, Norwich, Ont. N0J 1P0. Tel. 519-863-2929. Bird food and seeds. Brands, "No-Fea-Loss", "Treat Your Birds", "Golden Millet Sprays", "Moore's", etc.
- (P.) D. D.R. Moore; (V.P.) D. R. Moore. Annual Sales (8). Co. Size (A).®
- Moofish Limited, P.O. Box 808, Bay Roberts, Nfld. A0A 1G0. Tel. 709-786-9093. Fax: 709-786-9096. Telex: 016-3111. Branch plant, Port de Grave, Nfld. Frozen berries, pickled and kippered herrings, frozen demersal fish in blocks and fillets; squid, mackerel, herring, caplin. Brand, "Atlantic Ocean" frozen fish.
- For.Reps., F.W. Bryce, Inc., Gloucester, MA, U.S.A.; Pierre Hottlet & Co., Mortsel, Antwerp, Belgium.
- (P. & G.M.) A. D. Moores; (Prod'n Mgr.) E. Peddle; (Asst.G.M.) R. David Moores, P.Eng. Annual Sales (C). Co. Size (D).®
- Moorshead Publications Limited, 1300 Don Mills Rd., 2nd Fl., Toronto, Ont. M3B 3M8. Tel. 416-445-5600. Fax: 416-445-8149. Magazines.
- (P.) V.K. Marskell; (V.P.Fin.) B. Shankman. Annual Sales (C). Co. Size (B).®
- Moose Jaw Sash & Door Co. (1963) Limited, 461 Athabasca St. E., P.O. Box 878, Moose Jaw, Sask. S6H 4P5. Tel. 306-692-7801. Fax: 306-693-8744. Branch offices, Saskatoon, Regina, Sask. Subsidiary, Sasko Products Ltd. Wood millwork. Brand, "Sasko".
- (P.) Walter Konopaki; (S.M.) S. Konopaki; (V.P.) Wally Konopaki; (G.M.Saskatoon) R. Dunham; (Supv'r Regina) J. Henderson. Annual Sales (D). Co. Size (B).®
- ★Moosehead Breweries Limited, P.O. Box 3100, Stn. 8, Saint John, N.B. E2M 3H2. Tel. 506-635-7000. Fax: 506-635-7029. Branch plant, Dartmouth, N.S. Subsidiaries, Brookville Manufacturing Co., Dolomitic Limestone & Crushed Rock. Brands, "Moosehead" pale ale, "Ten-Penny Old Stock" ale, "Alpine" lager beer, "James Ready's Original Lager", "Moosehead's Golden Light".
- (Chmn. & C.E.O.) P.W. Oland; (P. & C.O.O.) D.M.F. Oland; (Corp.S. Dir.) L.M. Robinson; (V.P.Prod'n) L.J. Barry; (V.P.Mktg.) R.M. Knudson; (P.A.) R.F. McAdam; (Dir.Fin. & T.) P.H. McGraw; (G.M.Dartmouth) H.H. MacKay; (Dir.Hum.Res.) M. Trask; (G.M.Saint John) E.F. Cormier. Co. Size (E).
- ★Mor-Pac Limited, 10 Loyalist Dr., Brighton, Ont. K0K 1H0. Tel. 613-475-1262. Fax: 613-475-1283. Subsidiary, Aero-Can Packaging Limited, Brighton, Ont. Contract packaging of insecticides, adhesives, caulking and silicones into all containers. Skin and blister packaging, auger filling, induction sealing, aerosol filling industrial products.
- (P.) R. Hallworth; (G.M.) Ms. C. Hadwen; (Off.Mgr.) Ms. S. Rightmyer; (Foreman) D. Rayner. Annual Sales (C). Co. Size (B).®
- Morbern Inc., P.O. Box 1207, 80 Boundary Rd., Cornwall, Ont. K6H 5V3. Tel. 613-932-8811. Fax: 613-932-0162. Sales office and distribution centers, Lachine, Que., Toronto, Ont., High Point, NC, U.S.A. Plants, Lachine, Que., Cornwall, Ont. Vinyl or polyurethane coated and knit fabrics.
- (C.E.O.) D. Bloomfield; (V.P.Fin. & Admin.) M. Leap; (V.P.Sales) J. Greenblatt; (V.P.Ops. & R&D) J. Chatterton. Annual Sales (E). Co. Size (E).®
- Morco Products Canada Ltd., 15 Joseph St., Kingston, Ont. K7K 2H6. Tel. 613-542-7461. Trailer axles, complete running gear and parts. Brand, "Morco".
- (P.) G. Osborne; (V.P.) G. Leggatt; (G.M.) W. Balfour. Annual Sales (8). Co. Size (A).®
- Mordens of WPS Candy Mfg. Ltd., 674 Sargent Ave., Winnipeg, Man. R3E 0A6. Tel. 204-783-4551. Chocolates and candy, roasted nuts.
- (P.) S. Morden; (V.P.) F. Morden; (S.) Mrs. S. Morden; (Off.Mgr.) Mrs. C. Parry. Annual Sales (B). Co. Size (A).®
- Morello Mfg. Co. Ltd., 48 Wellington St., Mitchell, Ont. N0K 1N0. Tel. 519-348-8993. Fax: 519-348-8978. Wooden pallets, skids, etc.
- (P.) L. Morello. Annual Sales (C). Co. Size (A).®
- Morette's Furniture Inc., 15 Station St., Hillsburg, Ont. N0B 1Z0. Tel. 519-855-4905. Fax: 519-855-4907. Upholstered furniture. Parent company, Morette's Limited.
- (P. & S.T.) Mrs. M. Morette; (Upholstery Mgr.) F. Brown; (Mktg.Mgr.) J. Hambly; (Prod'n Mgr.) J. Wheeler. Annual Sales (C). Co. Size (C).®
- Morewood Industries Limited, Box 10, 20 Mill St., Morewood, Ont. K0A 2R0. Tel. 613-448-2629. Fax: 613-448-1027. Branch office, Nepean, Ont. Associates,

- Dutch Windows, Heritage Homes, Morewood Building Systems, Standard and custom single family and multi unit modular homes, wood windows, patio doors, and steel door systems.
(P. & C.E.O.) D. H. McKee; (C.O.O.) D. G. Poupore; (C.F.O.) R. D. Egan. Annual Sales (D). Co. Size (E).[ⓐ]
- †Morgan Schaffer Corporation, 5110 de Courtrai Ave., Montreal, Que. H3W 1A7. Tel. 514-739-1967. Fax: 514-739-0434. Telex: 05-25850. "Transfo-Tester" portable hydrogen detector. Transformer fault gas detection and measurement.
For.Rep., Brandon, FL, U.S.A.
(P.) J. E. Morgan, Ph.D.; (V.P.Fin.) R. A. King, C.A. Annual Sales (C). Co. Size (A).
- Morgans Screening & Filters Ltd., 7 Golden Gate Court, Scarborough, Ont. M1P 3A4. Tel. 416-293-5958. Fax: 416-285-5754. Quality filters for industry.
(G.M.) P.N. Slackman; (P.A. & S.T.) B.J. Slackman; (Plant Mgr.) E. Woodburne. Annual Sales (B). Co. Size (A).[ⓐ]
- Morgese, Soriano Co., Limited, 185 Carlingview Dr., Unit #5, Rexdale, Ont. M9W 5E8. Tel. 416-675-6575. Fax: 416-675-6705. Mannequin forms for ladies and men, display background props.
(G.M. & P.A.) A. Soriano; (S.M.) N. Soriano; (Mktg. Mgr.) V.T. Dumas. Annual Sales (C). Co. Size (A).[ⓐ]
- Morigeau Furniture Ltd., 25 rue de L'Etang, St. Francois, Que. G0R 2G0. Tel. 418-259-7721. Toll Free: (418,514,819) 800-463-7022, (416,519,613,705,807) 800-463-7050. Fax: 418-259-7725. Juvenile furniture.
(P.) Y. Jean; (V.P.) P. Jean; (Sales) G. Jean; (Dir.) S. Jean. Annual Sales (D). Co. Size (D).[ⓐ]
- ★Morrin, Russell H., Products Limited, 1203 Caledonia Rd., Toronto, Ont. M6A 2X3. Tel. 416-782-4407. Fax: 416-782-5617. Ski wear and outerwear, jackets, pants, vests, sweatsuits, etc.
(P.) R. H. Morin; (V.P.) H. D. Turner; (V.P.) J. Ditrani; (V.P.) J. O'Shea; (G.M.) J. Savory. Annual Sales (D). Co. Size (D).
- Morissette, N., Canada Inc., Manufacturing Division, 560 Browning St., Box 519, Haileybury, Ont. P0J 1K0. Tel. 705-672-3311. Fax: 705-672-2371. Diamond drilling supplies including drill rods and casing, core barrels, diamond products and custom manufacturing. Parent company, N. Morissette Canada Inc.
(P.) D. T. Fowler; (Fin.Mgr.) H. Morin. Annual Sales (C). Co. Size (B).[ⓐ]
- ★Morningstar, H.B., Industries Ltd., 335-355 Clayson Rd., Weston, Ont. M9M 2H4. Tel. 416-745-3547. Fax: 416-747-1513. Branch, Morningstar Industries Inc., Lancaster, PA, U.S.A. Subsidiary, Bennett Wire Products Limited, Weston, Ont. Woven and welded wire screens, formed wire products, etc.
For.Rep., Ralph E. Cunin Co., Novi, MI, Robert G. Sneath Co., Lancaster, PA, U.S.A.
(P.) J.R. Ross; (T.) D. Fowler; (S.) Mrs. H.R. Ross. Annual Sales (C). Co. Size (B).
- Morphy Containers Ltd., 1001 Green Valley Rd., London, Ont. N6A 4C2. Tel. 519-681-1370. Fax: 519-681-9369. Plant, Brantford, Ont. Corrugated paper products.
(P.) D. Morphy; (Ops.Mgr.) J. Mitchell; (Plant Mgr.) D. Champion; (S.M. Brantford) W. Tipler. Annual Sales (D). Co. Size (D).[ⓐ]
- Morris, C.M., Design Ltd., 103 Steeles Ave.E., Milton, Ont. L9T 4K6. Tel. 416-878-0579. Fax: 416-878-0451. Tool makers, machinists, machine design, stationary and portable dynamics balancing machines, consultant engineering, CNC machining.
(P.) C. M. Morris; (P.A.) Ms. A. 8. Morris. Annual Sales (B). Co. Size (A).[ⓐ]
- ★Morris Industries, 1527 Columbia St., North Vancouver, B.C. V7J 1A3. Tel. 604-986-2189. Fax: 604-986-6978. Associate, Morris International Trading Ltd., North Vancouver, B.C. Oil pollution equipment, "MI-30", "MI7/24", "MI-208" flexible inshore oil boom, etc.
(P.) D. E. Morris; (Dir.) Mrs. M. Morris. Annual Sales (B). Co. Size (A).[ⓐ]
- Morris Industries Ltd., 85 York Rd., Yorkton, Sask. S3N 2X2. Tel. 306-783-8585. Fax: 306-782-5250. Telex: 074-21510. Branch office, Minot, ND, U.S.A. Plants, Minnedosa, Man., Yorkton (2), Sask. Rod weeders, mounted spring tine harrows, chisel and moldboard plows, trailed type field cultivators, hoe and disc drills, harrow draw bars, tandem discs, air seeders, packer harrow bars and large round bale handling equipment. Brands, "Morris", "SeedRite", "Challenger", "Magnum II", "Hay Hiker", "Rangler".
(Chmn.) Ms. A. Morris; (P.) C. Sharp; (Dir.Fin.) W. Ast; (Dir.R&D) M. Just; (Purch.Mgr.) P. Birker; (S.M.) A. Gerard. Annual Sales (E). Co. Size (E).[ⓐ]
- Morrison Lamothe Inc., 275 Slater St., Suite 1401, Ottawa, Ont. K1P 5H9. Tel. 613-238-8877. Fax: 613-238-8340. Plants, Etobicoke, Scarborough, Ont. Associates, Frozen Food Division, Toronto, Fine Foods Division, Scarborough, Ont. Frozen meat dinners, pot pies and entrees.
(Chmn.) Mrs. G. Hale; (P.) J.M. Pigott; (Exec.V.P. & G.M.) R. Dupont; (V.P.Fin. & S.T.) D. M. Ivison; (V.P.Frozen Food Div.) R. 8rabbs. Annual Sales (E). Co. Size (E).[ⓐ]
- Morrison Lamothe Inc., Frozen Food Division, 399 Evans Ave., Toronto, Ont. M8Z 1K9. Tel. 416-255-7731. Fax: 416-255-1427. Telex: 02-2360. Processors of dinners and meat pies, macaroni and cheese, chicken cutlets, entrees. Brands, "Savarin", "Holiday Farms". Parent company, Morrison Lamothe Inc., Ottawa, Ont.
(Chmn.) Mrs. G. Hale; (P.) J.M. Pigott; (Exec.V.P.) R. Dupont; (V.P.Fin. & S.T.) D. Ivison; (V.P. & G.M.) R.J. 8rabbs; (Div.Compt. & Mgr.Ops.) A.K. Symons. Annual Sales (D). Co. Size (D).[ⓐ]
- Morrison Metal Industries Ltd., Barnard Tool & Die Division, 8ay 12, 4045-74 Ave.S.E., Calgary, Alta. T2C 2H9. Tel. 403-236-0200. Co. Size (A).
- Mortile Industries Ltd., 3411 McNicoll Ave., Unit 11, Scarborough, Ont. M1V 2V6. Tel. 416-299-9280. Fax: 416-299-9545. Subsidiary, Fam Tile Restoration Services Ltd. Acoustic tile insert, plastic compound (proprietary), contract compounding. Parent company, Technical Ventures Inc.
(P. & C.E.O.) F. Mortimer. Annual Sales (A). Co. Size (A).[ⓐ]
- Morton International Ltd., 430 Finley Ave., Box 100, Ajax, Ont. L1S 3C2. Tel. 416-683-2071. Fax: 416-683-7272. Telex: 06-981302. Styrene and acrylic latex emulsions, polyethylene emulsions, automotive paints, industrial and packaging adhesives and coatings, opacifiers. Brands, "Lucidene", "Adcote", "Sparklon", "Mor Ad". Parent company, Morton International, Chicago, IL, U.S.A.
(G.M.) W. Pete Smith; (Cont.) Ms. C. Walker; (P.A.) R. Cochrane. Annual Sales (E). Co. Size (C).[ⓐ]
- ★Morton-Parker Limited, 99 Dufferin Ave., P.O. Box 547, Trenton, Ont. K8V 5R7. Tel. 613-392-9203. Toll Free: 800-267-7509. Fax: 613-392-1012. "Marlboro", "Coronet", silver plated and pewter domestic and hotel holloware and industrial precision plating.
For.Reps., Draycotts of Bermuda, Devonshire, International Imports, Hamilton, Bermuda; World Tableware International, Wallingford, CT, U.S.A.
(P. & G.M.) E.M. Parker; (V.P.Prod'n) J. Parker; (V.P.Sales & Mktg.) J. Bryden; (V.P.Precision Plate Div.) J. Parker; (Compt.) Ms. B. 8eaubien. Annual Sales (D). Co. Size (C).[ⓐ]
- †Morwill Clothing Mfg. Co. Ltd., 9100 Ray Lawson Blvd., Anjou, Que. H1J 1K8. Tel. 514-354-4411. Fax: 514-354-2580. Telex: 05-828519. Plant, Montreal, Que. Men's suits, sport coats, trousers. Brands, "Yves St. Germain", "Charles Christian", "Bruno Rossetti".
(P.) M. Wendman; (S.M.) E. Wener; (Plant Mgr.) H. Hamel. Annual Sales (D). Co. Size (B).[ⓐ]
- ★Mosaid Technologies Incorporated, P.O. Box 13579, Kanata, Ont. K2K 1X6. Tel. 613-836-3134. Fax: 613-831-0796. Marketing office, Mosaid Systems Incorporated, Santa Clara, Ca., U.S.A. Plant, Carp, Ont. Subsidiaries: Mosaid Inc. and Mosaid Systems Inc., Kanata, Ont. Memory designs, MS2200+ and MS2300+ memory tester. Brand, "Mosaid".
For.Reps. ATE Enterprises Inc., Berlin, MA, Aztec Enterprises, Denver, CO, FMR Associates, Churchville, PA, Harris Technical Sales, Dallas, TX, Len Felder Associates Inc., Wheaton, IL, HGP, Milpitas, CA, Microtek Sales, Mission Viejo, CA, Richard L. Schooner, Longwood, FL, T.E.A.M., Woodinville, WA, U.S.A., Syntel GmbH, Munich, W.Germany, Saintel, Ltd., Reading, U.K., Ya-Man Ltd., Tokyo, Japan, Susatronics Eng Ag., Oberurnew, Switzerland, Lumax International Corp., Ltd., Taipei, Taiwan, Elexind, Milan, Italy, Tekelec, Sevres, France.
(Chmn.) R.C. Foss, Ph.D.; (P. & C.E.O.) R. Fields; (G.M.) I. Scott; (V.P.Sales & Mktg.) G. Evans; (Dir.Ops.) B. Snoutlen; (Mfg.Mgr.) B. Lugg; (Mat'ls.Mgr.) L. Dimario; (Mgr.Fin. & Admin.) Ms. C. Baburek. Annual Sales (D). Co. Size (C).[ⓐ]
- Mosher Limestone Co. Ltd., Route 224, Upper Musquodoboit, N.S. B0N 2M0. Tel. 902-568-2654. Fax: 902-568-2983. Plants, Upper Musquodoboit, Walton, New
- Campbellton, N.S., Watson Lake, Yukon. Agricultural lime, calcetic limestone, barite drilling mud, stone dust for coal mines, filler materials.
(P.) R. C. Mosher; (V.P.) D.M. Mosher; (S.T.) A. Mosher. Annual Sales (C). Co. Size (B).
- Mostly Dolls, 353 Eglinton Ave. W., Toronto, Ont. M5N 1A3. Tel. 416-484-1940. Hand made cloth dolls, Canadian figures.
(Prop.) M. D. Flys. Co. Size (N/R).
- Mosun, Soheil, Limited, 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel. 416-243-1600. Fax: 416-243-7132.
(P. & Mgr.) S. Mosun; (V.P.) Mrs. G. Mosun. Annual Sales (D). Co. Size (B).[ⓐ]
- Mosur Machine Company Ltd., 2470 Lucknow Dr., Unit 15, Mississauga, Ont. L5S 1J9. Tel. 416-677-1404. Fax: 416-678-6689. Conveying systems for cans, glass, plastic and fibre containers, belt conveying systems, bulk depalletizers, magnetic palletizers/depalletizers, magnetic and bucket elevators, keg washers, also complete process lines for potatoes, carrots, salad lines, etc.
(Partner) K. Gilmour; (Partner) J. Mosur; (Partner) B. Henderson. Annual Sales (C). Co. Size (A).[ⓐ]
- ★MOTE, R.F., LIMITED, 214 Newkirk Rd., Richmond Hill, Ont. L4C 3G7. Tel. 416-884-5250. Fax: 416-737-5188. Industrial ovens, dryers, washers, cabinetry, benches, precision components.
(P.) R.F. Mote; (V.P.) B.R. Mote; (S.) Ms. R. Mote; (S.M.) P. Dempster; (P.A.) Mrs. M. Gresser. Annual Sales (C). Co. Size (A).[ⓐ]
- Mother Hubbard's Kitchen Cabinets Ltd., 422 Logy Bay Rd., P.O. Box 2151, Stn. C, St. John's, Nfld. A1C 6E6. Tel. 709-722-6196. Kitchen cabinets, bathroom vanities.
(P.) L. Hollohan, Jr.; (S.) L. P. Hollohan. Annual Sales (C). Co. Size (B).[ⓐ]
- Mother Parker's Foods Limited, 2530 Stanfield Road, Mississauga, Ont. L4Y 1S4. Tel. 416-279-9100. Toll Free: 800-387-9398. Fax: 416-279-9821. Branch office, Etobicoke, Ont. Branch plant, Ajax, Ont. Associate, Sandra Tea & Coffee Limited, Mississauga, Ont. Instant and regular coffee, tea packers. Brand, "Mother Parker's".
(P.) P. Higgins; (V.P. & G.M.) P. Higgins, Jr.; (Exec. V.P.) G.R. Ingram. Annual Sales (E). Co. Size (C).[ⓐ]
- Mother's Own Bakery Ltd., P.O. Box 4536, Dieppe, N.B. E1A 6G1. Tel. 506-857-0333. Fax: 506-857-2219. Bread, rolls, donuts, etc. Parent company, Multi-Marques, Montreal, Que.
(P. & G.M.) P. 8elliveau; (Off.Mgr.) E. Arsenault; (S.M.) N. Melanson; (Plant Mgr.) D. Mazerolle. Annual Sales (C). Co. Size (B).[ⓐ]
- ★Motion Pac International, #1 - 650 Victoria St., Cobourg, Ont. K9A 5H5. Tel. 416-372-8361. Custom designed thermoform/fill/seal packaging machines. Parent company, 812796 Ontario Limited, Cobourg, Ont.
(P.) R. Rier. Annual Sales (8).
- ★Motivair Canada Ltd., 27 First St. E., Elmira, Ont. N3B 2E6. Tel. 519-669-5682. Fax: 519-669-8543. Truck and automobile mufflers. Brands, "Motivair", "Motor-mate", "RamRoc".
(S.T. & G.M.) Mrs. C.E. Gascho. Annual Sales (8). Co. Size (A).[ⓐ]
- ★Motivation Industrial Equipment Ltd., 172-178 South Service Rd., Stoney Creek, Ont. L8E 3H6. Tel. 416-664-4040. Fax: 416-664-4044. Telex: 061-8553. Branch office, Buffalo, NY, U.S.A. Jib cranes, gantries, floor cranes and underhook lifting equipment, truck cranes, coil handling equipment, spreader beams, drum handling equipment, drop bottom containers, box and drum dumpers, dock and rail boards, specialists in lifting equipment. Brand, "Checkerboom".
(P.) J. A. Holden; (G.M.) D. H. Holden; (Acct.) M. Collier; (P.A.) G. Grover; (Prod'n Mgr.) A. McQuillie; (Mktg.) E. W. Pollock. Annual Sales (C). Co. Size (8).[ⓐ]
- ★Motor Coach Industries, Limited, 1149 St. Matthews Ave., Winnipeg, Man. R3G 0J8. Tel. 204-786-3301. Fax: 204-888-6369. Telex: 0757578. Plants, Inter-city bus plants, Fort Garry, Man., Pembina, ND, U.S.A. Associates, Frank Fair Industries Ltd., Winnipeg, Man., Motor Coach Industries, Inc., Pembina, ND, U.S.A. "MCI" inter-city buses, parts manufacturing and aftermarket parts and service. Parent company, Greyhound Lines of Canada Ltd., Calgary, Alta.
For.Rep., Hausman Bus Sales, Des Plaines, IL, U.S.A. (Exec.V.P. & G.M.) R.R. Hogue; (V.P. & Compt.) R.S. Matthews. Annual Sales (F). Co. Size (G).[ⓐ]
- ★Motor Coils Mfg. Ltd., 1879 Parkedale Ave., Brockville, Ont. K6V 5T2. Tel. 613-345-3580. Fax: 613-345-2196. Associate, McDonald Railway Supplies Ltd.,

† Indicates firms seriously interested in export trade.

ⓐ Uses Distributors.

ⓑ Uses direct sales force.

★ Indicates active exporter.

ⓐ Uses both ⓐ and ⓑ.

Brockville, Ont. Motors, armatures and field coils for locomotive traction equipment. Brands, "Epoxy-Mica", "Silicone Insulation Systems".

For. Rep., International (H.C.P.) Parts Pty. Ltd., Waterloo, Sydney, New South Wales, Australia.

(P.) H.F. McDonald; (G.M.) E.A. Dixon. Co. Size (8).

Motor Rebuilders (1984) Ltd., 805 Toronto St., Regina, Sask. S4R 8G2. Tel. 306-525-6501. Rebuilt gasoline and diesel engines.

(P. & G.M.) L. Deck; (S.T. & Plant Mgr.) R. Joorisity. Annual Sales (C). Co. Size (A).^⑤

Motor Wheel Corporation of Canada Limited, 650 Riverview Dr., P.O. Box 2011, Chatham, Ont. N7M 5L9. Tel. 519-354-1700. Fax: 519-354-1700 ext.217. Sales office, London, Ont. Truck, trailer and bus wheels, rims, flanges etc. Brands, "Motor Wheel", "Centrue Light" wheels, "Goodyear Precision" rims, "Centrifuse" brake drums. Parent company, Motor Wheel Corporation, Lansing, Mich., U.S.A.

(Plant Mgr.) K.F. Antaya; (S.M.) P. Carter; (P.A.) P. Landry. Annual Sales (F). Co. Size (E).

Motorola Canada Limited, 3125 Steeles Ave. E., North York, Ont. M2H 2H6. Tel. 416-499-1441. Toll Free: 800-268-3344. Fax: 416-499-1441 ext.3132. Telex: 065-25191. Branch offices, Halifax, N.S., Quebec, Montreal, Que., Sudbury, London, Ottawa, Hamilton, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Kamloops, Prince George, Vancouver, Victoria, Burnaby, B.C. Communications equipment and systems, mobile and portable radios, cellular telephones, pagers, alarm and control systems. Parent company, Motorola Inc., Schaumburg, IL, U.S.A.

(V.P.) M. Bernard; (V.P. & Dir.Distrib.) A. Gray; (V.P.) L. Kubis. Annual Sales (G). Co. Size (G).^⑥

★Motorola Information Systems, 9445 Airport Rd., Brampton, Ont. L6S 4J3. Tel. 416-793-5700. Fax: 416-793-8330. Telex: 06-97565. Sales offices, Halifax, N.S., Montreal, Quebec, Que., Ottawa, Kitchener, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Data networking products and systems including X.25, limited distance modems, digital/port sharing devices, statistical multiplexers. Parent company, Motorola Inc.

For.Reps.: Codex Corp., U.S.A., Motorola Information Systems Group, worldwide, Universal Data Systems, Motorola Computer Systems, U.S.A.

(P.) E. M. Strain; (V.P.) S. Ovenell; (V.P.) G. R. Lang; (V.P.) F. M. Longstaff; (V.P.) J. Norian; (V.P.) G. Long; (Sales Rep.Que.) J. Desrochers; (Sales Rep. W.Vancouver) D. Posehn; (Sales Rep.Winnipeg) R. Boychuk; (Sales Rep.Montreal) N. Forrest; (Sales Rep. Halifax) V. Trottier; (District Mgr.Ottawa) R. Dugal; (District Mgr.Calgary) E. Domshy. Annual Sales (E). Co. Size (F).^⑥

★Mott Manufacturing Limited, 70 Wadsworth St., Box 1120, Brantford, Ont. N3T 5T3. Tel. 519-752-7825. Fax: 519-752-2895. Associate, Carousel Manufacturing Inc. Commercial and residential steel cabinetry and storage systems. Brands, "Mott Maid", "Carousel", "Norlab".

(P. & G.M.) Ms. S. Crews; (Cont.) Mrs. L. Hypponen; (V.P.Mfg.) W. D. Brock; (P.A.) W. Smith. Annual Sales (D). Co. Size (C).^⑥

★Mould-Tek Industries Inc., 77 Nantucket Blvd., Scarborough, Ont. M1P 2N5. Tel. 416-285-5400. Toll Free: (416,418,514,519,613,705,807,819) 800-387-4590. Fax: 416-285-5432. Telex: 065-25311. Complete line of equipment for the storage and conveying of plastic resins such as, vacuum pumps, control panels, silos, vacuum chambers, blenders, bins, integral loaders, additive feeders and railcar unloader.

(P.) R. Lorne Berggren; (V.P.) K. Hoffman; (S.M.) B. Da Silva. Annual Sales (D). Co. Size (A).^⑥

Moulées Atlantic Feeds Limited, 1 Industrial Ave., P.O. Box 139, Clair, N.B. EOL 1B0. Tel. 506-992-2139. Fax: 506-992-3828. Branch office, St-Francois-de-Madawaska, N.B. Parent company, L.P. Nadeau Holdings Ltd.

(P.) R. Corriveau; (Acct.) Miss C. Michaud. Annual Sales (D). Co. Size (A).^⑤

Moulin Blanc Inc., Le, [The White Mill Inc.], 484 - 266 Ave. est, La Guadeloupe, Que. G0M 1G0. Tel. 418-459-3438. Fax: 418-459-6850. "Drasante" blankets, hand woven yarns, knitting wool, wipers, polyester flocks.

(P.) J. Beaudoin; (V.P.) M. Beaudoin; (S.T.) A. 8. Robert. Annual Sales (C). Co. Size (A).^⑥

Moulure Alexandria., See Alexandria Moulding.

Mouluers Lévis Ltée., Les, 945 Jean-Marchand, Parc Industriel, Lauzon, Que. G6V 7M5. Tel. 418-835-1940. Fax: 418-835-1471. Milling in transit.

(P.) R. Tremblay; (G.M.) M. Tremblay; (S.T. & Co-Owner) P. Tremblay. Annual Sales (B). Co. Size (A).

Mount Hope Machinery Company Limited, BTR Paper Group, 45 Mount Hope St., Lindsay, Ont. K9V 5J1. Tel. 705-324-6186. Fax: 705-324-8935. Web controls for paper, plastic and textile industry. Brands, "Mount Hope", "Vari-Bow", "Web Master", "Wearsaver". Parent company, Mount Hope Machinery, Taunton, MA, U.S.A.

(P.) N. August; (V.P.Sales) R.C. Westgate; (Plant Mgr.) R.E. Sills. Annual Sales (C). Co. Size (A).^⑤

Mount Seymour Pet Foods Ltd., 1635 MacDonald Ave., Burnaby, B.C. V5C 4P1. Tel. 604-294-1362. Fax: 604-294-3874. "Mount Seymour", "Buster's", "Natural Love" cat food and gourmet select dog food. Annual Sales (C). Co. Size (A).

Mountain Minerals Co. Ltd., 714 - 5th Ave. S., P.O. Box 700, Lethbridge, Alta. T1J 3Z6. Tel. 403-329-0443. Fax: 403-328-9110. Mines, Parson, Elk Creek, Golden, B.C., processing plants, Lethbridge, Alta., Golden, B.C. Subsidiary, Dillon Exploration, Inc. "Sparton", "Sparwite", barytes, also flint grade glass sand, silica sand.

(P.) R. I. Singh; (V.P.Fin. & Admin.) C. A. Rumer. Annual Sales (D). Co. Size (C).^⑥

★Mousse du Quebec Inc., La, C.P. 113, Woburn, Que. G0Y 1R0. Tel. 819-583-2222. Fax: 819-583-5673. Associates, Les Chevilles de Lest Inc., Industries de Cedre Pepin Inc., Woburn, Que. Cedar, pine and hemlock mulch, also cedar edging.

(P. & G.M.) J. Morin. Annual Sales (C). Co. Size (B).

Moutons Nu-Way Ltée., Les, See Nu-Way Lambskins Limited.

★Mr. Crispy's Inc., B9 Courtland Ave., Concord, Ont. L4K 3T4. Tel. 416-660-7292. Fax: 416-660-7614. "Mr. Crispy's" french fries vending machine. Parent company, Canadian Manoir Industries Ltd., Toronto, Ont.

For.Reps. England, Taiwan, Japan, U.S.A.

(P.) J. Flavell Barrett. Annual Sales (C). Co. Size (A).^⑥

Mr. Jax Fashions Inc., 611 Alexander St., Vancouver, B.C. V6A 1E1. Tel. 604-251-8600. Fax: 604-251-8602. Telex: 04-55589. Subsidiaries, West Coast Woollen Mills (1989) Ltd., Surrey Classics Manufacturing Ltd., MJF Imports Inc., Olympic Pant and Sportswear Company Ltd., Canadian Sportswear Co. Ltd. Fully co-ordinated line of ladies' designer fashions including pants, skirts, jackets, blouses, coats, etc. Brands, "Mr.Jax", "Jaxsport".

(P.) L. Eisman; (V.P.Sales & Mktg.) Ms. J. Clabon; (V.P. & C.F.O.) Ms. J. Madill; (V.P.Ops.) J. Wiebe; (V.P.Plan.) G. Thomas Calkin. Annual Sales (E). Co. Size (G).

Mr. Jeff Ltd., 9494 St. Laurent Rd., Ste.100, Montreal, Que. H2N 1P4. Tel. 514-384-7330. Fax: 514-384-9431. Telex: 05-826886. Plant, Three Rivers, Que. Men's pyjamas, robes, boxer shorts, knit and woven sport shirts, polo shirts, sweaters, etc., ladies' sportswear and dresses. Brands, "Guy Laroche", "Jeff", "Mr. Jeff", "Casa", "Bizinnis".

(P. & P.A.) E. Shamie; (V.P.Sales) D. Robinson. Annual Sales (D). Co. Size (D).^⑤

Mr. Marble, 16 Strathearn Ave., Units 1-4, Brampton, Ont. L6T 4L8. Tel. 416-792-9094. Fax: 416-792-7989. Cultured marble vanity tops, bathtubs, shower pans, wall and ceiling panels, bathroom accessories, whirlpools, granite, thresholds and window sills.

(Mng.Dir.) G. D. Heilbron; (Sales & Mktg.) W. de Montbrun. Annual Sales (C). Co. Size (A).^⑥

Mr. Mattress Maker Western, Division of Norphil Enterprises Ltd., 9060 - 51 Ave., Edmonton, Alta. T6E 5X4. Tel. 403-468-1548. Fax: 403-465-7683. Spring, polyfoam and qualax mattresses, box springs and posture bases.

(Prop.) L. Phillips; (Prop.) S. Phillips; (Mgr.) H. Davis. Annual Sales (C). Co. Size (A).^⑤

Mr. Running Board Inc., R.R. 5, Belleville, Ont. K0N 4Z5. Tel. 613-962-9717. Toll Free: 800-267-2885. Fax: 613-962-5749. Running boards, board lights, step plates, truck caps.

(P.) R. Harner; (Exec.Asst.) C. MacMillan. Annual Sales (8). Co. Size (A).

Mrs. Whytes Products Inc., See Produits Mrs. Whytes Inc. Ms. Emma Designs, 275 Queen St. W., Toronto, Ont. M5V 1Z9. Tel. 416-598-2421. Hand crafted clothing in natural fibres.

(P.) Ms. S. Verna. Annual Sales (C). Co. Size (A).^⑤

★Mudry Fur Inc., 8540-9th Ave., Montreal, Que. H1Z 2Z5. Tel. 514-727-3791. Fur dressing and dyeing.

(P.) W. Mudry; (Tech.) W. Weslowski. Annual Sales (C). Co. Size (C).

★Mueller Canada Inc., 8069 Lawson Rd., Box 1001, Milton, Ont. L9T 486. Tel. 416-878-0541. Fax: 416-878-3888. Branch office and grey iron casting plant, St. Jerome, Que. Water and gas distribution products, valves, etc. Brands, "No-Blo", "Mueller". Parent company, Mueller Co., Decatur, IL, U.S.A.

(V.P.Ops.) G. E. Turnbull; (G.M. St-Jerome) J.C. Ferron. Annual Sales (E). Co. Size (E).^⑥

Mueller, Philipp, Design & Consulting Ltd., 41 Trillium Pk. Pl., Kitchener, Ont. N2E 1X1. Tel. 519-748-4470. Fax: 519-748-0192. Tools and dies, fixtures, welding jigs, special equipment and automotive stampings.

(P.) P. Mueller. Annual Sales (C). Co. Size (8).^⑤

★Mui Scientific, 2570 Haines Rd., Unit #1, Mississauga, Ont. L4Y 4A3. Tel. 416-276-2384. Fax: 416-276-7990. Pressurized infusion pump and vinyl catheters for gastroenterological motility study.

For.Reps., Europe, Asia.

(P.) H. Mui; (G.M. & P.A.) Ms. M. Tam; (S.M.) G. Wong; (Plant Mgr.) Ms. L. Chan. Annual Sales (B). Co. Size (A).^⑥

Muir Cap & Regalia, Limited, 777 Warden Ave., Unit#14, Scarborough, Ont. M1L 4C3. Tel. 416-757-2815. Fax: 416-752-4615. Associate, Dominion Regalia. Uniform caps and regalia. Brand, "Muir".

(P. & C.E.O.) A.W. Boothe; (G.M.) Ms. A. Boothe. Annual Sales (8). Co. Size (A).^⑤

Muirhead Machinery Ltd., 2009 1st Ave., Prince George, B.C. V2L 2Z1. Tel. 604-562-2921. Fax: 604-562-1891. Custom sawmill and pulpmill equipment.

(P. & G.M.) J.A. Muirhead. Annual Sales (B). Co. Size (A).^⑤

★Mukhtiar & Sons Packers Ltd., 783 Townline Rd., Abbotsford, B.C. V2S 1M3. Tel. 604-853-1586. Fax: 604-853-6917. Fresh and frozen raspberries, strawberries and blueberries.

(P.) M. Neger; (G.M. & S.M.) B. Neger; (Plant Mgr.) M. Neger, Jr. Annual Sales (C). Co. Size (B).^⑥

Mukluks International Inc., 518 B - 47th St. E., Saskatoon, Sask. S7K 4L3. Tel. 306-242-7969. Moccasins with rabbit fur trim, fringes or beads, also lined with sheepskin, and fur trimmed sheepskin lined mukluks.

(G.M.) W. Holoboff; (Plant Mgr.) K. Birg. Annual Sales (B). Co. Size (A).^⑤

Mulco Inc., 2835 Grande Allee, St. Hubert, Que. J4T 3K3. Tel. 514-465-5470. Fax: 514-465-4041. Branch offices, Moncton, N.B., Quebec, Que., Rexdale, Ont., Winnipeg, Man., Calgary, Alta. Plants, St. Hubert, Que. for caulking, asphaltic products, emulsions, concrete admixtures, Scarborough, Ont. for adhesives and specialties. 200 chemicals for road and building industries. Brands, "T.C.D.A.", "Mulco 20", "Flextra Lifetime", "Mulstic", "Zip Seal'n Peel", "Mastergrip". Parent company, Sico Inc., Longueuil, Que.

(V.P. & G.M.) R. Martineau; (Plant Mgr.) A. Gagnon; (R&D Mgr.) M. Chabot; (Cont.) C. Gingras; (P.A.) M. Gravel; (Mktg.Co-ord.) Miss G. Ross. Annual Sales (D). Co. Size (D).^⑥

Mulgrave Machine Works Ltd., P.O. Box 280, 149 Mill St., Mulgrave, N.S. B0E 2G0. Tel. 902-747-2157. Fax: 902-747-2227. Associate, Eastern Offshore Services Ltd. Oilfield drilling equipment, sub-sea structures, pressure vessels, structural steel and aluminum boats, tanks, hi-pressure piping and manifolds, conveyor systems, custom metal manufactured products and structures.

(P.) J. Bob Reid; (Compt.) K. Millar; (G.M.) S. P. Reid; (S.) Ms. E. Bouchie; (Sup'r) W. DeCoste; (P.A.) Mrs. R. Tibbo. Annual Sales (C). Co. Size (8).^⑤

★Muller Manufacturing Ltd., 845K Tecumseh, Dollard des Ormeaux, Que. H9R 4T8. Tel. 514-685-3160. Toll Free: 800-361-1406. Fax: 514-685-3167. "Muller" automatic and semi-automatic pallet stretch wrap equipment. Parent company, Newtec Packing Equipment Inc.

For.Rep., Newtec International.

(Exec.V.P.) J. Thimon; (V.P.Fin.) C. D. Knoefel; (G.M.) G. Filion; (Engr'g Mgr.) J. Morantz; (Purch.Mgr.) M. Fortin; (Prod.Mgr.) F. Turfan. Annual Sales (D). Co. Size (C).^⑥

Muller Packaging Inc., 20 Staffern Dr., Unit 1, Concord, Ont. L4K 2Z7. Tel. 416-663-6455. Strapping tools and systems, stretch wrapping systems, transparent film.

(V.P.) R. Dickinson.

★Muller's Meats Limited, 5340 Portage Rd., P.O. Box 777, Niagara Falls, Ont. L2E 6V6. Tel. 416-357-1011. Toll Free: 800-263-2500. Fax: 416-357-2333. Boneless beef for manufacturing, beef hearts, hind quarter parts, tenderloins and ox tails.

(P.) H. Muller. Annual Sales (E). Co. Size (C).^⑥

- ★Multi-Amp Canada Limited, 445 Finchdene Sq., Scarborough, Ont. M1X 1B7. Tel. 416-298-6770. Fax: 416-298-7214. Telex: 065-25453. Sales offices, St-Laurent, Que., Edmonton, Alta. Capacitance and DF bridges, standard capacitors, oil test and instrument transformer test sets, power system circuit analyzers, relay test equipment, transformer ratio meters, electrical testing and measuring equipment. Parent company, Multi-Amp Corporation, Dallas, TX, U.S.A.
- For.Reps.: in U.S.A., Mexico, Argentina, Australia, Thailand, Brazil, India, Egypt, Colombia, Venezuela, Taiwan, Philippines, Pakistan, Indonesia, New Zealand, Paraguay, Spain, Singapore, Israel, Jamaica, Bangladesh, Saudi Arabia, S. Africa, Nigeria, Ecuador, Korea, Uruguay, Chile, Hong Kong, Europe.
- (V.P. & G.M.) Mrs. L. E. Hughey; (Prod'n Mgr.) G. Lad; (V.P. & New Prod.Dev.) O.W. Iwanusiw; (S.M.) V. Oppedisano; (Engr'g Mgr.) R. Dunne. Annual Sales (D). Co. Size (B).Ⓢ
- Multi Concept Electronique Inc., 7220, Transcanadienne, St-Laurent, Que. H4T 1A3. Tel. 514-738-7750. Fax: 514-738-7928. Switching power supply assembly.
- (P.) R. Huot; (G.M.) G. Stromei; (Eng.) M. K.H. Chen. Annual Sales (C). Co. Size (B).
- Multi Fittings Inc., 1055 Wilton Grove Rd., London, Ont. N6A 4K3. Tel. 519-681-2140. Toll Free: 800-265-4630. Fax: 519-681-2156. Warehouses, Calgary, Alta., Langley, B.C. Associate, Multi Fittings Corp., Pt. Huron, MI, U.S.A. ABS and PVC-DWV, building drain and sewer main plastic pipe fittings. Brand, "Multi".
- (P.) D. H. Durham; (V.P. & T.) R. D. Tiplady; (V.P. Mfg.) L. N. Pickering; (V.P.Sales Mktg.) W. D. Parmenter; (V.P.Custom Moulding) S. Orchanian. Annual Sales (E). Co. Size (D).Ⓢ
- Multi-Glass Insulation Ltd., 310 Judson St., Units 8-12, Toronto, Ont. M8Z 5T6. Tel. 416-252-1173. Fax: 416-252-2068. Telex: 06-967608. Branch office, Hamilton, Ont. Plant, Etobicoke, Ont. Associate, C & I Insulation, Calgary, Edmonton, Alta. "Multi-flex", pre engineered metal building insulation, flexible duct insulation for air conditioning and heating ducts.
- (P.) P. Pani; (S.M.) R. Ball; (Plant Mgr.) A. Magyar. Annual Sales (D). Co. Size (B).Ⓢ
- Multi-Line Cotton Products, 128 Manville Rd., Unit 4, Scarborough, Ont. M1L 4J5. Tel. 416-757-4494. Canvas and nylon bags, boat covers.
- (P.) J. Gurr. Annual Sales (B). Co. Size (A).
- Multi-Marques Inc., 1600 boul. Henri Bourassa ouest, Montreal, Que. H3M 3E2. Tel. 514-333-7246. Fax: 514-333-8782. Branch offices, Laval, Asbestos, Haule Rive, Que. Plants, Moncton, N.B., North Bay, Ont., Montreal, Longueuil, Quebec, Rivière du Loup, Lauzon Royn, Cap de La Madeleine, Drummondville, Sherbrooke, Que. Subsidiaries, Boulangerie Pom Limitée, Montreal, Que., Mother's Own Bakery Ltd., Dieppe, N.B., City Bakery (Northern) Limited, North Bay, Ont. "Gailuron", "Diana", "Durivage", "Pom", "Aunt Mary's" and "Mother's Own" and "Bon Matin" bakery products and cakes.
- (P. & C.E.O.) H. Barbeau; (V.P.Sales & Mktg.) F. Brunetti; (V.P.Fin. & Admin.) Y. Champagne; (Corp.Dir. Prod'n) L. Pelland; (Corp.Dir.Purch.) M. Couture; (Corp.Dir.Eng.) P. Samson. Annual Sales (G). Co. Size (G).Ⓢ
- Multi Purpose Machine & Tool, 75 Densley Ave., Toronto, Ont. M6M 2P5. Tel. 416-247-6291. Fax: 416-241-0965. General precision machined parts including components for the diamond drilling industry such as core lifters, core lifter cases, bit blanks and related items. Parent company, Multimet Canada Inc., Toronto, Ont.
- (Mng.Dir.) H.E. Hewgill; (Plant Mgr.) B. Bukovscak. Annual Sales (C). Co. Size (A).
- Multi-Screw Products Ltd., 184 Milvan Dr., Weston, Ont. M9L 1Z9. Tel. 416-749-2110. Fax: 416-749-2801. Precision machined parts for automotive, hydraulic, pneumatic and propane industries.
- (P. & G.M.) A. Pullara; (Off.Mgr.) R. MacDowall. Annual Sales (B). Co. Size (A).Ⓢ
- Multi-Vans Inc., 375 Wilton Dr., Bolton, Ont. L7E 5T2. Tel. 416-857-3171. Toll Free: 800-268-0523. Fax: 416-857-0127. "Multi-Vans", "The Fusselsaver" and "K-Van" truck, van and parcel delivery bodies.
- (P. & C.E.O.) L. E. McQuoid; (G.M.) F. Seymour; (Mat'l Mgr.) M. Hratic; (S.M.) Mrs. C. Pearson; (Plant Mgr.) Mrs. H. Rowley. Annual Sales (C). Co. Size (B).Ⓢ
- †Multichem Engineering (Int.) Inc., 1093 Margaret St., London, Ont. N5W 2J9. Tel. 519-451-1720. Telex: 064-7570. Subsidiaries: Multiplex Chemicals Ltd., Multicoat Mfg. (Int.) Inc., Multispray Mfg. & Packaging (Int.) Inc.,
- Garluxe Industries Inc. Consulting engineers for the chemical industry.
- For.Rep., Buffalo, NY, U.S.A.
- (P. & G.M.) Z. Halmi, P.Eng.; (S.M.) K. Halmi. Annual Sales (B). Co. Size (A).
- Multicoat Mfg. (International) Inc., 1069 Margaret St., London, Ont. N5W 2J9. Tel. 519-451-1720. Telex: 064-7570. Branch office and plant, Buffalo, NY, U.S.A. Application of coatings and adhesives to plain surfaces. Parent company, Multichem Engineering (Int.) Inc., London, Ont.
- (P. & G.M.) Z. Halmi; (S.M.) K. Halmi. Co. Size (A).
- Multicyl Company Limited, The, Unit #21, 620 Supertest Road, Downsview, Ont. M3J 2M8. Tel. 416-665-2208. Fax: 416-661-5784. Associate, Pierce-All Canada, St-Laurent, Que. Air, oil pressure intensifiers.
- (P.) R. S. Partington; (Sales & Mktg.Mgr.) J. Brennan; (Cont.) Ms. I. McPhail; (P.A.) Ms. M. Xidhia; (Eng.) D. Smeets. Annual Sales (B). Co. Size (A).
- MULTICYL COMPANY LIMITED, THE, 620 Supertest Rd., Unit 21, Downsview, Ont. M3J 2M8.** Tel. 416-665-2208. Fax: 416-661-5784. Branch office, St-Laurent, Que. Hydraulic power units and devices, also air and oil devices.
- For.Reps., Scandinavia, U.K., Australia, Europe, U.S.A.
- (P.) R. S. Partington; (S.M.) J. Brennan; (S.) Ms. A. Wright; (Br.Mgr.) P. Vanier; (G.M.) R. J. Partington. Annual Sales (B). Co. Size (A).Ⓢ
- Multiflex Display, #18-951 Denison St., Markham, Ont. L3R 2Z6. Tel. 416-475-0680. Fax: 416-475-7532. Cabinets, tempered glass and acrylic displays.
- (P.) N. Boglis; (Off.Mgr.) Mrs. J. Boglis. Annual Sales (C). Co. Size (A).
- Multiframe International Incorporated, 253 Centre St. E., Richmond Hill, Ont. L4C 1A7. Tel. 416-889-7556. Toll Free: 800-268-3842. Picture frame mouldings, picture frames and framed mirrors.
- (P.) S. Unterman; (Plant Mgr.) M. Battaglini. Annual Sales (C). Co. Size (B).Ⓢ
- Multigrade Inc., 1155 Chemin de la Fonderie, P.O. Box 337, Shawinigan, Que. G9N 6V1. Tel. 819-537-6621. Fax: 819-537-4022. Veneer.
- (G.M.) P. Audy. Annual Sales (D). Co. Size (C).Ⓢ
- ★Multilin Inc., 215 Anderson Ave., Box 2700, Markham, Ont. L3P 4C7. Tel. 416-294-6222. Fax: 416-294-8512. Telex: 069-66503. Branch offices, Houston, TX, Los Angeles, CA, Charlotte, NC, Albuquerque, NM, U.S.A., Bangkok, Thailand. Motor, transformer, generator and feeder protection, temperature and heat tracing controls. Parent company, Derlan Industries, Toronto, Ont.
- (P.) N. Woodruff; (S.M.) M. Thompson; (P.A.) D. Whitaker. Annual Sales (D). Co. Size (C).Ⓢ
- ★Multilite Products, 25 Dyas Rd., Don Mills, Ont. M3B 1V7. Tel. 416-449-9420. Fax: 416-445-8328. Telex: 069-86265. "Multilite" passenger transit information systems, mylar bus curtains, vehicle advertising panels, electronic bus and rail destination signs, screen printed products. Parent company, Anglow Screen Print Ltd., Don Mills, Ont.
- (P.) W. Kostenko; (V.P. & G.M.) E. Batho. Annual Sales (C). Co. Size (A).Ⓢ
- ★Multipak Ltd., 8640 Jeanne Mance St., Montreal, Que. H2P 2S6. Tel. 514-381-7291. Fax: 514-381-9640. Sales office and branch plant, Mississauga, Ont. Flexible film packaging, laminations and coatings of all types. Parent company, Acer McLernon Canada Inc., Montreal, Que.
- (P.) D. H. McLernon; (V.P. & T.) J. R. Newman; (Mgr. R&D) N. L. Baker; (Mgr.Montreal) P. J. Clement; (Mgr. Mississauga) R. A. McLernon. Annual Sales (E). Co. Size (D).Ⓢ
- MULTIPLEX CHEMICALS LIMITED, 1093 Margaret St., London, Ont. N5W 2J9.** Tel. 519-451-1720. Telex: 064-7570. Associates, Garluxe Industries Inc., Multichem Engineering (Int.) Inc., Multicoat Mfg. (International) Inc., Multispray Packaging & Manufacturing (Int.) Inc., London, Ont. "Multichem", "Multiguard", protective, decorative, heavy duty industrial, corrosion and chemical resistant coatings, paint products, primers, sealants and adhesives, architectural, floor, wall and roof coatings. Parent company, Multichem Engineering (Int.) Inc., London, Ont.
- (P.) Z. Halmi; (T.) K. Halmi; (Mktg.) A. Halmi. Annual Sales (C). Co. Size (A).
- Multisens Inc., 876 rue Berlier, Laval, Que. H7L 4K5. Tel. 514-629-5646. Fax: 514-629-6801. Sensors and transmitters for relative humidity, temperature and pressure.
- (P.) M. English; (V.P.Ops.) P. Michaud; (V.P.Eng.) C. Porlier; (Admin.Asst.) Mrs. M. Sayegh. Annual Sales (B). Co. Size (A).
- Multitone Electronics Limited, 90 Oakdale Rd., Downsview, Ont. M3N 1V9. Tel. 416-745-2000. Fax: 416-745-4523. Telex: 06-527311. Branch offices, Halifax, N.S., Fredericton, N.B., Montreal, Que., Ottawa, Ont., Edmonton, Alta., Vancouver, B.C. Radio pocket paging systems and equipment, office intercom systems, voice mail systems. Parent company, Multitone Electronics PLC, London, England.
- (P.) F. Maw; (G.S.M.) S. Skinner. Annual Sales (D). Co. Size (C).Ⓢ
- MUNCK CRANES INC., 403 Dewitt Rd., Stoney Creek, Ont. L8E 4B9.** Tel. 416-561-2100. Fax: 416-561-1238. Associates, Atlantic Specialties, St. John's, Nfld., JMF Cranes, Laval, Que., Custom Crane, Port Perry, Gordon Cranes, Vancouver, B.C. Electric wire rope trolley hoists, electric chain hoists, top running single and double girder cranes, jib cranes and specialized crane systems, mono-rail hoists, runway systems, "Load Runner" gantry and semi-gantry systems. Trade marks, Munck, Duobox, Monobeam, etc. Parent company, Munck, Bergen, Norway.
- (P.) M. J. Mikoda; (S.M.) N. H. Salter; (Ops.Mgr.) J. Vandenberg. Annual Sales (D). Co. Size (B).Ⓢ
- ★Mundet Canada Limited, 210 Midwest Rd., Scarborough, Ont. M1P 3A9. Tel. 416-752-7765. Fax: 416-752-7147. Associates, Mundet Tipping Ltd., Glossop, England; Mundet-Hermetite Inc., Buena Vista, VA, U.S.A. Coating and printing of paper, cigarette tipping material. Parent company, Mundet Industries Ltd., Toronto, Ont.
- (P.) R. E. Gardiner; (Dir.Sales & Tech.Serv.) D. Bailey; (Cont.) J. Crawford; (Prod'n Mgr.) D. Shan. Annual Sales (D). Co. Size (C).
- Munic Cranes Inc., 1255 Laplace, Suite 200, St-Vincent-Paul, Laval, Que. H7C 2N6. Tel. 514-661-0741. Fax: 514-664-2046. Overhead and jib cranes, also hoisting machineries.
- (P.) U. Malo; (Compt.) Mrs. G. Wagnac. Annual Sales (C). Co. Size (A).Ⓢ
- ★Munn, W. A., & Company Ltd., Donovans Industrial Pk., P.O. Box 8775, St. John's, Nfld. A1B 3T2. Tel. 709-364-7741. Fax: 709-364-7807. Branch office and plant, Harbour Grace, Nfld. Industrial fish oils and cod oil.
- (P.) T.M. Munn. Annual Sales (B). Co. Size (A).Ⓢ
- Munro Metal Products Limited, 154 Oak Ave., P.O. Box 406, Station B, Hamilton, Ont. L8L 7W2. Tel. 416-525-2137. Toll Free: 800-263-8356. Fax: 416-525-3054. Draft hoods, perimeter fittings, galvanized pipe, sheet metal specialties. Brands, "Munro", "Snaplok". Parent company, 603558 Ontario Limited.
- (P. & G.M.) L.M. Rayworth; (V.P.Sales) J.M. Rayworth; (Prod'n Mgr.) B. Whitesell; (P.A.) G. Bell; (Cont.) P. Cauchi. Annual Sales (D). Co. Size (B).Ⓢ
- Munsingwear Canada (1989) Inc., 9600 Meilleur, 3rd Flr., Montreal, Que. H2N 2E3. Tel. 514-382-5350. Fax: 514-384-9758. Telex: 05-826502. Branch office, Toronto, Ont. "Como", "Oblique", "Sweet Baby Jane" ladies' blouses, sweaters, pants, T-shirts, childrens' clothing. Parent company, Munsingwear Inc., Minneapolis, MN, U.S.A.
- (P. & C.E.O.) S. Tohensky; (P. Shirtmate Div.) S. Hoffman; (P.Como Div.) F. Karassik; (Sr.V.P.Fin.) P. Ostrov. Annual Sales (E). Co. Size (C).Ⓢ
- ★Murata Erie North America, Ltd., 5 Fraser Ave., Trenton, Ont. K8V 5S1. Tel. 613-392-2581. Fax: 613-392-0701. Telex: 06-62279. Plant, Mississauga, Ont. Ceramic capacitors, electromagnetic interference filters, high voltage multipliers, power supplies. Brands, "Erie", "Filtercon". Parent company, Murata Manufacturing Co. Ltd., Kyoto, Japan.
- For.Reps., Murata Electronics Ltd., Fleet, Aldershot, Hampshire, England; Erie Electronique S.A., Paris, France; Erie Elektronik GmbH, Bechhofen, W. Germany; Erie Electronica SPA, Roma and Milano, Italy; Datamatik A/S, Norway; A/B Gosta Backstrom, Sweden; Ageltro AG, Switzerland.
- (P.) W. Kiss; (Mktg.Mgr.) A. Verhagen; (Internal S.M.) Mrs. L. Rigby; (Prod'n Mgr.) D. Platt. Annual Sales (E). Co. Size (F).Ⓢ
- Murdock Production Equipment, Division of Tracel Holdings Ltd., P.O. Box 4428, South Edmonton, Alta. T6E 4T5. Tel. 403-439-4894. Plant, Edmonton, Alta. Associate,

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- Gasket Master Inc. Crude oil and gas processing equipment.
(P.) F. Lee Murdock, Jr. Annual Sales (B). Co. Size (A).^⑤
- ★Murox A Div. of The Canam Manac Group, 125 rue du Parc, St. Joseph de Beauce, Que. G0S 2V0. Tel. 418-397-4371. Toll Free: 800-463-8874. Fax: 418-397-5971. Sales offices, Moncton, N.B., Montreal, Sherbrooke, Que. Structural steel building system. Parent company, Le Groupe Canam Manac Inc., St-Georges, Beauce, Que.
(P. & G.M.) P. Dutil; (P.A.) Miss F. Giguere; (Reg.Sales Coord.Moncton) M. Landry; (Reg.Sales Coord.Sherbrooke) L. Bolduc; (Reg.Sales Coord.Montreal) S. Dufault; (Reg.Sales Coord.Beauce) Y. Poulin. Annual Sales (D). Co. Size (D).^⑤
- ★Murphy Aircraft Manufacturing Ltd., 8880C Young Rd. S., Chilliwack, B.C. V2P 4P5. Tel. 604-792-5855. Fax: 604-792-7006. Ultralight and experimental aircrafts, also aircraft parts and accessories.
For.Reps., Japan, Italy, Finland, England, Spain.
(P.) D. Murphy; (Sales Dir.) D. Walker; (Shop Foreman) J. Werner; (P.A.) Ms. C. Penner; (Engr'g Tech.) 8. Daniel. Annual Sales (C). Co. Size (A).^⑥
- ★Murphy, N.R., Limited, 430 Franklin Blvd., P.O. Box 218, Cambridge, Ont. N1R 5T8. Tel. 519-621-6210. Fax: 519-621-2841. Branch office, St-Laurent, Que. Associate, Murphy-Rodgers Inc., Huntington Park, CA, U.S.A. Pollution control systems, bag type dust collectors, fan and exhaust systems, pneumatic boiler feed and components, electrostatic precipitators, media air cleaners. Parent company, N.R. Murphy Investments Ltd., Cambridge, Ont.
(P.) N.R. Murphy; (G.M.) R. Johnston; (Sales & Mktg. Mgr.) J. Stark; (Plant Mgr.) D. Hodgson. Annual Sales (D). Co. Size (C).^⑥
- Murphy Stationery Co. Ltd., 201 West Second Ave., Vancouver, B.C. V5Y 2V5. Tel. 604-876-5591. Fax: 604-877-6917. Branch offices, 644 Hornby St., Vancouver, Langley, B.C. Commercial stationery, printing, business machines. Brands, "M-Boss", "The Murphy Line", "Optics", "Prostat", "Gold Leaf".
(P.) M.J. Overholt; (S.M.) R.H. Robinson; (Stationery Div.Mgr.) E.W. Driedger; (Print'g Div.Mgr.) R.J. MacMillan; (Furn.Div.Mgr.) Mrs. G. Russell; (Admin.Div.Mgr.) N.W. Rayani; (Mach.Div.Mgr.) E.W. Sela; (Retail Div. Mgr.) Mrs. C. Croner. Annual Sales (E). Co. Size (D).^⑤
- Murphy Wall-Beds Of Canada, Div. of New Era Marketing Ltd., 1-11180 River Rd., Richmond, B.C. V6X 1Z5. Tel. 604-278-8247. Associate, Magic Hand Custom Furniture Ltd., Richmond, B.C. Wall-beds.
(P.) R.T. Pettifer. Annual Sales (B). Co. Size (A).^⑥
- Murray, F. J., Machine Company, 58 Rosemount Ave., Weston, Ont. M9N 3B3. Tel. 416-241-3547. General machining, base steels and gravure base cylinders.
(P.) N. E. B. Esch; (G.M.) G. T. Sim. Co. Size (A).
- Murray Hydronics Limited, P.O. Box 151, 178 Mary St., Hamilton, Ont. L8N 3A2. Tel. 416-525-7344. Fax: 416-525-1526. Pumps, boilers.
(P.) R. J. Murray; (V.P.) W. F. Roberts; (Off.Mgr.) Ms. N. McKay. Annual Sales (C). Co. Size (A).
- Murray-Latta Machine Co. (1988) Ltd., 13091 Bathgate Place, Richmond, B.C. V6V 1Y2. Tel. 604-279-9702. Fax: 604-279-9881. Special machinery, custom machine work and steel fabrication. Parent company, Progressive Mill Supplies Ltd.
(P.) G. Hague; (Chief Eng.) H. Reynolds, P.Eng.; (Cont.) D. Reader, C.A.; (Plant Mgr.) C. Snarski. Annual Sales (D). Co. Size (C).^⑥
- Murray Tent & Awning 1977 Ltd., 653 Sargent Ave., Winnipeg, Man. R3E 0A4. Tel. 204-775-4596. "Cool Beauty" awnings.
(P.) S. Marykuca. Co. Size (A).
- Murray Uniform Inc., 21 Toro Rd., Downsview, Ont. M3J 2A4. Tel. 416-638-9984. Fax: 416-638-9986. Men's uniforms, nylon parkas and shirts.
(P.) A. Tait; (Off.Mgr., Inside Sales) Mrs. I. Zaniga. Annual Sales (C). Co. Size (A).^⑤
- Mursatt Chemicals Limited, 114 Norfinch Dr., Unit 1, Downsview, Ont. M3N 1X1. Tel. 416-667-9880. Fax: 416-667-0165. Swimming pool and water treatment chemicals, metal cleaners.
(P.) R. Moorhead; (Cont.) L. Glover; (Purch.) P. Russell. Annual Sales (C). Co. Size (A).^⑤
- ★Musantiqua Distributors Inc., [Distribution Musantiqua Inc.], 1231 chemin des Patriotes, Richelieu, Que. J3L 4W7. Tel. 514-658-4962. Toll Free: 800-361-2413. Fax: 514-658-8720. Educational and self-taught music books, music manuscript paper, music dictation books.
(P.) M. Desroches. Annual Sales (B). Co. Size (A).^⑤
- ★Muscle-Tech Inc., 140 St. Regis Cres. S., Downsview, Ont. M3J 1Y6. Tel. 416-638-8747. Fax: 416-638-0022. "A-Body" multi and single station exercise apparatus, "MT1000", flywheel rowing machine, "MT-4000" programmable treadmill.
(P.) T. Jenner; (V.P.) K. Brouse; (V.P.Eng.) P. Juopperi. Annual Sales (C). Co. Size (A).^⑥
- ★Museum Electronics (1988) Ltd., 7351 Victoria Park Ave., Unit 1, Markham, Ont. L3R 3A5. Tel. 416-474-1774. Fax: 416-474-1057. Interactive science, museum and corporate exhibits.
For.Reps.: M.E. UK Ltd., London, England.
(P.) M. Hinde; (G.M.) P. Homme. Annual Sales (B). Co. Size (A).^⑥
- Muskoka Publications Limited, P.O. Box 1600, Bracebridge, Ont. P0B 1C0. Tel. 705-645-4463. Fax: 705-645-3928. Newspapers.
(P.) D. Smith; (Adv.Mgr.) G. Lomas; (Fin.Mgr.) Ms. A. Patterson; (Ops.Mgr.) W. Scott. Annual Sales (C). Co. Size (B).
- ★Mustang Industries Inc., 3810 Jacombs Rd., Richmond, B.C. V6V 1Y6. Tel. 604-270-8631. Fax: 604-270-0489. Telex: 04-357689. Subsidiary, Mustang Mfg. Inc., Bellingham, WA, U.S.A. Flotation clothing (coats, life jackets, wind sail vests, PFD's), for men, women and children, protective industrial and aviation clothing, also coast guard approved survival suits. Brands, "The Floater", "Admiral", "Marine Commander", "U-Vic Thermofloat", etc.
(P.) D.J. Davies; (Nat.S.M.) P. Freudenreich; (V.P.Fin. & Admin.) M. Jorgensen; (V.P.Prod.Dev.) R.J. Askew; (Prod'n Mgr.) A. Lau; (V.P.Mfg.) G.M. Harder. Annual Sales (D). Co. Size (D).
- Muttart Builders' Supplies Limited, 1243 Islington Ave., Suite 915, Etobicoke, Ont. M8X 1Y9. Tel. 416-234-8763. Branch office, Peterborough, Ont. Plants, Sarnia, Kingston, Brockville, Ont. Roof trusses.
(G.M. & P.A.) H. R. Gugins; (V.P.) K. Hill; (T.) D. Brown. Annual Sales (E). Co. Size (D).^⑤
- Mutual Products Ltd., Allison Dr., Morrisburg, Ont. K0C 1X0. Tel. 613-543-2961. Fax: 613-543-3966. Milk replacer for calves and ingredients for pet food.
(P.) V. Wagemans. Annual Sales (D). Co. Size (A).^⑤
- ★Mux Lab, 165 Graveline, St-Laurent, Que. H4T 1R3. Tel. 514-735-2741. Toll Free: (U.S.A.) 800-361-1965. Fax: 514-735-6906. Marketing office, 8300 Cote de Liesse, St-Laurent, Que. Subsidiaries, 166290 Canada Inc., Mux Ven Inc., St-Laurent, Que. Coaxial cable eliminators, concentrators, multiplexers, short haul modems, modems, terminal emulator board, line testers, patch panels.
(P.) G. Bouchard; (V.P.Mktg.) R. Neal; (V.P.R&D) C. Legare; (Cont.) M. Bergeron; (V.P.Ops.) K. Lam; (Corp. S.) R. Vaillancourt. Annual Sales (D). Co. Size (D).^⑥
- Muzeen & Blythe Ltd., 187 Sutherland Ave., Winnipeg, Man. R2W 3E6. Tel. 204-943-9519. Fax: 204-943-8370. Repair and manufacture machinery.
(P.) G. Harms. Annual Sales (A). Co. Size (A).
- Myatt, E., & Co., Inc., 101 Brisbane Rd., Downsview, Ont. M3J 2K5. Tel. 416-663-6280. Toll Free: 800-463-6170. Fax: 416-663-6377. Pipe hangers. Brand, "Myatt".
(G.M.) D. H. Bishop; (Mktg.Mgr.) G. Welbourn. Annual Sales (C). Co. Size (B).^⑥
- Myers, F.E., Company, Division of Pentair Canada, Inc., 269 Trillium Dr., P.O. Box 38, Kitchener, Ont. N2G 3W9. Tel. 519-748-5470. Fax: 519-748-2553. "Myers" water pressure systems, pumps and softeners. Parent company, F.E. Myers Co., Ashland, OH, U.S.A.
(P.) A.W. Noble; (V.P.Sales) K.H. Shane; (Cont.) G.R. Wilson. Annual Sales (D). Co. Size (A).^⑥
- ★Myers Wire Products Limited, 2210 Dunwin Dr., Mississauga, Ont. L5L 1C7. Tel. 416-828-9380. Fax: 416-828-9391. Custom merchandise displays.
(P.) J. Middlebro; (Ops.Mgr.) R.W. Myers; (Purch. & Off.Mgr.) Mrs. R. Settio. Annual Sales (C). Co. Size (B).^⑤
- ★Mylar 2 Mold Ltd., 80 Elm Dr., Box 293, Wallaceburg, Ont. N8A 4L6. Tel. 519-627-6034. Fax: 519-627-4618. Branch plant, 21 Elm Dr., Wallaceburg, Ont. Associate, 1 Source Plastics. Plastic injection molds, trim and die cast dies.
(Chmn.) R. Myers; (P.) R. Myers; (Off.Mgr.) J. Pauwels. Annual Sales (D). Co. Size (C).^⑥
- ★Myles, Lou, Manufacturing Limited, 3 Jody Ave., Downsview, Ont. M3N 1H3. Tel. 416-743-1767. Fax: 416-743-0116. Telex: 065-27268. "Lou Myles Disegnatore" men's clothing.
For.Rep., Dick & Goldschmidt, New York, NY, U.S.A.
(P.) L. Cocomile; (Exec.V.P.) Mrs. W. SwitzerCocomile; (Compt.) F. Piggott; (Plant Foreman) S. Cali. Annual Sales (C). Co. Size (C).
- ★Mylex Limited, 630 Kipling Ave., Etobicoke, Ont. M8X 5S2. Tel. 416-251-5561. Toll Free: 800-668-6959. Fax: 416-251-2477. Television, audio and computer/TV games stands, computer tables, microwave oven carts, bookcases and bedroom furniture.
(P.) I. Weitzman; (V.P.) M. Burger. Annual Sales (D). Co. Size (C).^⑥
- Myli Sportswear Ltée., 296, rue Victoria, Edmundston, N.B. E3V 2H9. Tel. 506-739-6331. Sewing contractor.
(P.) N. Leblanc; (V.P.) B. Leblanc; (Mgr.) J.L. Francoeur. Annual Sales (C). Co. Size (C).
- ★Myrias Research Corporation, 900 Park Plaza, 10611 - 98 Ave., Edmonton, Alta. T5K 2P7. Tel. 403-428-1616. Fax: 403-421-8979. Branch office, Mississauga, Ont. Myrias Computer Corporation, U.S.A. "Myrias" SPS" series of scalable parallel supercomputers.
(Chmn. & C.E.O.) T. White; (P.) P. Gregory; (V.P.Mktg.) D. Lowry; (V.P.Fin.) W. Heath; (V.P.Ops.) J. Leppik; (Admin.Mgr.) J. Linton; (Dir.Mfg.) D. Pagelkopf. Annual Sales (C). Co. Size (D).
- Mysto, Inc., 8500 9th Ave., Montreal, Que. H1Z 2Z5. Tel. 514-721-4921. Branch sales office, Ste-Agathe des Monts, Que. Affiliated company, Maheu & Maheu Inc., Quebec, Que. Brands, "Myst-Air", "Mysterious", "Ridol", insecticides.
(P. & G.M.) P. F. Aubry; (Compt.) J. G. Aubry; (Service Mgr.) M. Monette. Co. Size (B).

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- ★NAP Industries Inc., 15 Oakland Ave., Weston, Ont. M9M 2H9. Tel. 416-742-7400. Fax: 416-742-2826. Access or elevated floor systems.
(P.) J. Foden; (S.M.) G. Foden. Annual Sales (D). Co. Size (B).^⑥
- N8IP Forest Products Inc., [Produits Forestiers NBIP Inc.], 451 William St., Dalhousie, N.B. E0K 1B0. Tel. 506-684-8509. Fax: 506-684-5924. Telex: 014-43181. Sales office, CIP Inc., Newsprint Business, Montreal, Que. Newsprint and specialty groundwood grades for letterpress, offset, direct lithography and rotogravure printing. Brand, "NovelNews". Parent companies: CIP Inc., Montreal, Que., Oji Paper Co., Ltd., and Mitsui & Co., Ltd., Tokyo, Japan.
(P.) C. S. Flenniken; (V.P. & Gen.Counsel) M. Régnier; (V.P.) W.H. Martin; (V.P.) J.H. Whalen; (V.P. & Cont.) P.E. Gagné; (S.) J. Beauchamp; (Mill Mgr.) J.R. Martel; (Plant Eng.) D.J. Tremblay; (Div.Cont.) R. Desautels. Co. Size (G).
- N.C. Tech Co. Ltd., 4430 Mainway, Burlington, Ont. L7L 5R7. Tel. 416-332-3323. Fax: 416-332-3526. Industrial equipment fabricators and machinists, conveyors, bucket elevators, hydraulic compactors, large fans, heat treating furnaces, dryer drums, fluid bed dryers, steel mill equipment, bins, hoppers, large and small tanks, ducting, etc.
(P.) H. R. Suter; (Cont.) L. Gill; (Plant Supt.) C. Sue. Annual Sales (C). Co. Size (A).^⑤
- NCC Electronics Limited, 3514 Walker Rd., Windsor, Ont. N8W 3S5. Tel. 519-969-4363. UHF and VHF amplifiers.
(V.P.) B. Sukarukoff.
- NCH Canada Inc., 247 Orenda Rd., Brampton, Ont. L6T 1E6. Tel. 416-457-5220. Toll Free: 800-268-0804. Fax: 416-457-9992. Telex: 069-7559. Branch office, Mount Royal, Que. Associate Divisions, National Chemsearch, Certified Lab Products, X-Ergon, Mantek, Mega Metal Systems, Aqua-Plus. Chemical specialties, soaps, cleaners, degreasers, insecticides, welding supplies, etc. Parent company, NCH Corp., Irving, TX, U.S.A.
(V.P.) H. Shiller; (Dir.Mktg.) M. Cullen; (Ops.Mgr.) Mrs. A. Monette-Sindrey. Annual Sales (D). Co. Size (E).^⑤
- NCM Carpet Mills Inc., See National Carpet Mills of Canada.
- ★NCR Canada Ltd./Ltée., 6865 Century Ave., Mississauga, Ont. L5N 2E2. Tel. 416-826-9000. Fax: 416-826-9000 ext.453. Telex: 06-960149. Branch offices in all principal cities in Canada. Terminals and subsystems, engineering and manufacturing plant, Waterloo, printing plant, Rexdale, Ont. Foreign plants, Rancho-Bernardo, Cal., Wichita, Kan., Ithaca, N.Y., Dayton, Ohio, Cam-

- bridge, Ohio, Orlando, Fla., Liberty, S.C., Colorado Springs, Fort Collins, Col., Miamisburg, Ohio, U.S.A.; Augsburg, Germany; Tokyo, Japan; Utrecht, The Netherlands; Copenhagen, Denmark; Sao Paulo, Brazil; Dundee, Scotland; Puebla, Mexico. General business equipment and supplies. Brand, "NCR". Parent company, NCR Corporation, Dayton, OH, U.S.A.
- Foreign representatives throughout the world.
- (P.) M. Carrier; (Dir.Ops.) T. Willoughby; (G.M. Waterloo) W. Tait; (Cont. Waterloo) J. Walworth; (Procurement Mgr.) T. Willoughby. Annual Sales (F). Co. Size (G).
- NCR Systemmedia Group**, a Division of NCR Canada Ltd., 15 Marmac Dr., Rexdale, Ont. M9W 1E7. Tel. 416-675-3710. Toll Free: 800-268-2034, (416, 519, 613, 705, 807) 800-268-2379, (416, 514, 819) 800-268-0434. Fax: 416-675-4026. Branch offices, Cornerbrook, Nfld., Halifax, N.S., Moncton, N.B., Three Rivers, Quebec, Montreal, Que., Ottawa, Toronto, London, Hamilton, St. Catharines, Kitchener, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Burnaby, B.C. Plants, Rexdale, Mississauga, Ont. Custom and stock continuous and unit set business forms, hotel and restaurant forms, stock computer paper, adding machine, cash register, custom printed and thermal paper rolls, telex, facsimile and teletype paper, ATM rolls, inking devices. Parent company, NCR Canada Ltd., Mississauga, Ont.
- (G.M.) W. Roberts; (S.M.) D. Morris; (Prod.Mgr.) Miss C. Robertson; (Pers.) G. Morrisson; (P.A.) R. Scott. Annual Sales (D). Co. Size (D).®
- NEBS Business Forms Limited**, 330 Cranston Cres., Midland, Ont. L4R 4V9. Tel. 705-526-4233. Toll Free: 800-461-7572. Fax: 705-526-2764. Telex: 06-875602. Standardized business forms, mailing labels, time-keeping and cheque writing systems, etc. Parent company, New England Business Service, Inc., Groton, MA, U.S.A.
- For.Rep., NEBS Business Stationery, Chester, U.K.
- (P.) R. T. Richardson; (Cont.) D. M. Fox; (Mktg.Dir.) E. M. Gale; (Purch.Mgr.) M. Gale; (Buyer) W.J. Halliday; (Prod'n Mgr.) C. R. Kenny. Annual Sales (D). Co. Size (D).
- NEI Canada Limited**, 10 Carlson Crt., Suite 200, Rexdale, Ont. M9W 6L2. Tel. 416-674-9440. Fax: 416-674-8776. Telex: 06-969825. Sales and Service Divisions: NEI Mining Equipment Canada, Sydney, N.S., NEI Clarke Chapman Canada, Montreal, Que.; NEI Parsons Canada, Toronto, Ont. Plants, Trois Rivières, Que., St. Catharines, Mississauga, Cobourg, Ont., Dunkirk, NY, U.S.A., Guanajuato, Mexico. See listings of manufacturing subsidiaries: NEI Ferranti-Packard Transformers Ltd. and NEI Ferranti-Packard Electronics Ltd. Parent company, Northern Engineering Industries Limited, Newcastle Upon Tyne, England.
- (P. & C.O.O.) P. M. Cassar; (V.P. & G.M.) D. R. Oliver; (V.P. & G.M.) E. J. Stapleton; (Plant Mgr.) Trois-Rivières G. D'Amours. Annual Sales (F). Co. Size (G).®
- ★**NEI Ferranti-Packard Electronics**, 6030 Ambler Dr., Mississauga, Ont. L4W 2P1. Tel. 416-624-3020. Fax: 416-625-6197. Telex: 06-961437. Plant, Cobourg, Ont. Subsidiary, F-P Displays Inc., Hopkinton, MA, U.S.A. Associate, NEI Ferranti-Packard Transformers, St. Catharines, Ont. Variable message, electromagnetic, display systems and components. Parent company, NEI Canada Limited, A Rolls-Royce Company, Rexdale, Ont.
- For.Reps., F-P Displays Inc., Hopkinton, MA, U.S.A., NEI Displays, Newcastle, U.K., F-P Displays AG, Zurich, Switzerland.
- (V.P. & G.M. Display Div.) D. R. Oliver; (Sales) P. Manuel. Co. Size (E).®
- NER Data Products Inc.**, 55 Bridgeland Ave., Toronto, Ont. M6A 1Y8. Tel. 416-789-7891. Toll Free: 800-268-3627. Fax: 416-789-7897. Branch offices, Edmonton, Alta., Montreal, Que. Carbon paper and computer ribbons. Parent company, NER Data, Glassboro, NJ, U.S.A.
- (P.) J. Gibbons; (Admin.Mgr.) W. Schneider; (Q.C. Mgr.) S. Reynolds. Annual Sales (D). Co. Size (C).®
- ★**NF Castings Ltd.**, 5868 Ramsey Rd., Box 51A, Niagara Falls, Ont. L2E 6X8. Tel. 416-374-3616. Fax: 416-354-7476. Associates, Northern Centrifugal Inc., Nonferco Ltd., Castalia Technologies Inc., Non Ferrous Castings Ltd. "Rotocast", "Bruggercast" brass, bronze, copper, centrifugal, continuous and semi-continuous casting.
- (P.) J. Moore; (Q.C.Mgr.) D. Berry; (Plant Mgr.) A. Cherwaiko; (Compt.) R. Boak. Annual Sales (C). Co. Size (A).®
- ★**NFE Canada Limited**, 5379 Fairview St., Box 1277, Stn B, Burlington, Ont. L7P 3S9. Tel. 416-634-2342. Fax: 416-634-4002. Industrial vacuum cleaners and systems. Trade mark, Hi-Vac, Cat Series. Parent company, NFE International Ltd., Bensenville, IL, U.S.A.
- For.Reps., Sturtevant Engineering Co. Ltd., Brighton, U.K., Federico Bravo B., Santiago, Chile.
- (P.) G. T. Dupre; (G.M.) S. Eckersley. Annual Sales (B). Co. Size (A).®
- N.H.D. Group Limited**, 70 Van Kirk Dr., Brampton, Ont. L7A 1B1. Tel. 416-840-5955. Fax: 416-840-5966. Quality stainless and carbon wire, fabricated steel products, redrawn wire, grinding and polishing facilities.
- (P.) N. Dunstan; (S.T.) Mrs. H. M. Dunstan; (Purch. Mgr.) Ms. K. Dunstan; (Ops.Mgr.) C. Goodhew; (S.M.) L. Petersen. Annual Sales (D). Co. Size (C).®
- ★**NHS Die Casting Inc.**, P.O. Box 250, Dresden, Ont. N0P 1M0. Tel. 519-683-4451. Fax: 519-683-6179. Telex: 064-78559. Subsidiaries, W.G. Castings Ltd., Kardinal Finishing Inc. Builders' hardware, v-belt pulleys, custom die casting. Brand, "NHS".
- (V.P.) W. Gispem; (G.M.) S. Brennan-Mc- Bride; (Mat. Mgr.) F. McCorkle. Annual Sales (D). Co. Size (D).®
- NI Wheel, A Masco Industries Co.**, 30 High Ridge Crt., Cambridge, Ont. N1R 7L3. Tel. 519-740-7583. Toll Free: 800-265-2744. Fax: 519-740-7734. Associate, NI Industries, Brea, CA, U.S.A. Heavy duty tubeless disc wheels and demountable rims. Parent company, Masco Industries.
- (Cont.) P. Drouillard; (Plant Mgr.) C. Doan; (Tech.Serv. Mgr.) R. Clements. Annual Sales (D). Co. Size (C).®
- ★**N.I.A.L. Systems Limited**, 155 Queen St., 9th Flr., Ottawa, Ont. K1P 5C9. Tel. 613-234-4188. Fax: 613-563-9596. Software packages written in Nested Interactive Array Language. (Nial) an interactive programming language, "Q'Nial" an interactive programming environment.
- (Chmn. & V.P.R&D) M. A. Jenkins, Ph.D.; (P.) W. H. Jenkins; (V.P.Fin.) Ms. C. N. Jenkins. Annual Sales (A). Co. Size (A).®
- ★**NIFE Corporation**, 125 Nantucket Blvd., Scarborough, Ont. M1P 2N8. Tel. 416-757-5151. Fax: 416-752-4514. Telex: 06-963757. Branch offices, Montreal, Que., Calgary, Alta. Nickel cadmium alkaline storage and photovoltaic batteries, battery chargers, rectifiers, inverter, U.P.S. systems, power conversion equipment for telephone and telecommunications industry, regulators, ampere-hour meters, DC monitors/controllers. Brands, "Powertronic", "SMR", "TPC", "Peltrol", "Sunica", etc. Parent company, NIFE AB, Landskrona, Sweden.
- (P.) C. A. Svensson; (Dir.Eng.) R. Hendriks; (Dir.Fin. & Admin.) S. Wallace; (Exp.Mgr.) G. Pollock; (Plant Mgr.) R. Latam; (G.M.Montreal) G. DeGagne; (G.M.Calgary) R. Schmorin; (Mat'ls Mgr.) E. Cameron. Annual Sales (D). Co. Size (D).
- ★**NIJ Norsat International Inc.**, #302, 12886 - 78th Ave., Surrey, B.C. V3W 8E7. Tel. 604-597-6200. Fax: 604-597-6214. Telex: 04-508306. Branch office, Blaine, WA, U.S.A. Subsidiary, Norsat International Research Inc. Satellite digital and analog audio networks, satellite business television receivers, satellite business video encryption systems, very low phase noise and very stable signal converters and amplifiers, sub carrier data receivers and modulator 2400 19.2 kb. SCPC data receivers to 2.048 Mb/s.
- (P.) G. Peet; (Exec.V.P.) I. Power; (V.P. SSTV Div.) R. Nissen; (V.P.Network Prod.) W. E. Meadows; (V.P. Engr'g) D. Filmer. Annual Sales (D). Co. Size (C).®
- N & L Machinery & Equipment Ltd.**, 1281 Florence St., London, Ont. N5W 2N6. Tel. 519-451-7700. Fax: 519-451-1582. Custom production manufacturing and machining, "N & L Blades" cement finishing blades for trowel machines, "N & L" electric meter standoff brackets.
- (P.) G. S. Lewis; (S.T.) D.R. Morrison. Annual Sales (B). Co. Size (A).®
- N.L. Technologies**, #1A - 3781 Victoria Pk. Ave., Scarborough, Ont. M1W 3K5. Tel. 416-492-8153. Fax: 416-492-8979. Telex: 06-22286. "Northern Light" miners' cap lamp and battery pack, battery charging racks, battery chargers. Parent company, Levitt Safety (Eastern) Ltd.
- (G.M.) D. Rose; (G.S.M.) P. Healy; (Prod'n Mgr.) D. Spirito; (Mgr.Prod.Dev.) K. Lane. Annual Sales (C). Co. Size (B).
- ★**N.O.W. & Associates, Inc.**, 452 Bowes Rd., P.O. Box 240, Concord, Ont. L4K 1B4. Tel. 416-669-2461. Fax: 416-669-2685. Telex: 06-964-618. Plant, 310 Rayette Rd., Concord, Ont. Associate, Westfalia Industries Inc. Materials handling, marine, nuclear, and processing equipment and systems, pressure and sanitary vessels, storage tanks, custom and numerical control machining, laser cutting, metal cabinets for the high tech industry.
- (P. & C.E.O.) E.K. Neuser; (V.P.Mfg.) B. Lusby; (P.A.) B. Stansfield. Annual Sales (D). Co. Size (C).®
- N.P.S. Wastewater Systems Limited**, 2618 East 1st St., North Vancouver, B.C. V7L 1B4. Tel. 604-984-4168. Fax: 604-984-4103. Branch office, Loretto, Ont. Sewage treatment systems. Brands, "A.8.S." rotating contactors, "Mono-Pure", "Cromaglass".
- (G.M.) R. Wutschnik; (S.) A.H. Holley; (S.M.) H. Langer. Annual Sales (8). Co. Size (A).®
- †NRL Ltd.**, 2104 - 7th St., Box 307, Nisku, Alta. T0C 2G0. Tel. 403-955-3317. Toll Free: 800-272-9616. Fax: 403-955-2545. Telex: 037-2966. Associates, Ener-Rig Electrical Supply Ltd., Kelon Electric Ltd. NRL industrial lighting fixtures.
- (P.) B. Caney; (P.A. & Plant Mgr.) J.R. Cole; (G.M.) G. Long. Annual Sales (B). Co. Size (A).®
- N.S. Enterprises (599350 Ontario Ltd.)**, 330 Marwood Dr., Units 9 & 10, Oshawa, Ont. L1H 8B4. Tel. 416-728-4523. Painters of electroplated parts.
- (P.) M. N. Sooknanan.
- NSP, Division of NSP Inc.**, 60 Burwell Rd., St. Thomas, Ont. N5P 3R6. Tel. 519-633-0630. Toll Free: 800-265-4323. Fax: 416-822-6071. Plant, Wallenstein, Ont. Clay flue linings and sewer pipe, rubber couplings and chimney tops, bricks, fireplace heat forms and inserts. Parent company, NSP Investments Limited.
- (P.) J.R. Woodcock; (G.M.) M. Gaillaroetz; (Plant Mgr.) H. Altschul. Annual Sales (E). Co. Size (D).®
- ★**NSP Inc.**, 1650 Lakeshore Rd. W., Mississauga, Ont. L5J 1J3. Tel. 416-822-7900. Fax: 416-822-6071. Branch, NSP Fireplace Systems Division, Scarborough, Ont. Plants, Deschailions, Que., St. Thomas, Wallenstein, Ont. Subsidiary, Montreal Terra Cotta, Montreal, Que., Associate, Builders Supplies Limited. Terra cotta bricks, clay wall siding. Brand, "P.E.". Parent company, NSP Investments Limited.
- (P. & C.E.O.) R. S. Christensen; (Exec.V.P.) R.R. New; (Corp.Cont.) M. G. Woll; (Mktg.Mgr.) F. Clarke; (Dir. Mktg.) B. Germain. Annual Sales (E). Co. Size (D).®
- ★**NSW Plastics Ltd.**, 900 Bradford St., Winnipeg, Man. R3H 0N5. Tel. 204-775-2539. Fax: 204-775-4582. Custom injection molding (2.4 - 180Z), vacuum forming, mold making, R.F. sealing, including, bingo and poker chips, card containers, handles, name plates, watch cases, pen cases, canasta trays, brackets, coin holders, loose leaf binders, plastic stationary supplies. Parent company, N & W Precision Ltd.
- (P.) O. Noell; (Plant Mgr.) Mrs. S. Williams; (S.M.) G. Steinhilber. Annual Sales (B). Co. Size (A).®
- NTN Bearing Mfg. Canada A Div. of NTN Bearing Corporation of Canada Ltd.**, 6595 Ordan Dr., Mississauga, Ont. L5T 1K6. Tel. 416-826-5500. Fax: 416-821-3486. Telex: 06-97597. Plant, 6740 Kitimat Rd. Mississauga, Ont. Ball bearings. Parent company, NTN Corporation, Osaka, Japan.
- (V.P.) H. Hodatsu; (Admin.Mgr.) T. Patterson. Annual Sales (E). Co. Size (D).®
- ★**NU-TECH Precision Metals Inc.**, 460 McCartney, Box 7, Arnprior, Ont. K7S 3H4. Tel. 613-623-6544. Fax: 613-623-8183. Associate, NU-TECH Precision Metals (U.S.A.) Inc., Waterbury, Conn., U.S.A. Zirconium alloy pressure tubes for nuclear reactors, copper bi-metal extrusions, titanium shapes and seamless pipe.
- (P. & C.E.O.) R.J. Bradshaw; (V.P.) S.A. Aldridge; (Cont.) Ms. L. Hill. Annual Sales (D). Co. Size (C).
- NVF Industries of Canada Limited**, 10 McLachlan Dr., Rexdale, Ont. M9W 1E5. Tel. 416-675-6323. Fax: 416-675-9175. Branch office, Pointe Claire, Que. Vulcanized fibre products. Brands, "Filamite", "Phenolite", "Catabond", "Forbon", "Yorkite". Parent company, NVF Company, Yorklyn, DE, U.S.A.
- (P. & G.M.) R.L. Haskell; (Plant Mgr.) R. Hussey. Annual Sales (D). Co. Size (C).
- ★**N W Wood Bending, R.R.#1, Elmira, Ont. N3B 2Z1.** Wooden buggy parts, wheel rims, spokes, ornamental wheels, draft horse supplies, bent furniture parts, wooden plow handles, pitch forks.
- (Prop.) E. W. Martin; (Foreman) A. Beringer. Annual Sales (A). Co. Size (A).®
- NYA8 New York Air Brake Canada**, 675 Development Dr., Kingston, Ont. K7M 4W6. Tel. 613-389-4660. Fax: 613-389-8770. Precision machining to CSA Z299 level II, aircraft quality, air and hydraulic braking systems. Parent company, General Signal Corp.
- (V.P. & G.M.) M. G. Beck; (Cont.) R. Demers; (Q.C.Mgr.) G. Stewart. Annual Sales (D). Co. Size (D).®

† Indicates firms seriously interested in export trade.

© Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

® Uses both © and ⑤.

★Nabisco Brands Ltd, Royal Bank Plaza, S. Tower, Suite 2700, P.O. Box 165, Toronto, Ont. M5J 2J4. Tel. 416-667-3800. Fax: 416-667-9755. Branch offices, Oatmouth, Lakeside, N.S., St. John, N.B., Ste-Foy, St-Laurent, Montreal, Laval, Que., Burlington, London, Mississauga, Ottawa, Toronto, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Burnaby, New Westminster, B.C. Plants (including those of subsidiary companies), Chambly, Joliette, Montreal, Ste. Therese, Que., Brampton, Oresden, Exeter, Leamington, Mississauga, Niagara Falls, Scarborough, Simcoe, St. Davids, Toronto, Ont., Winnipeg, Man. Subsidiaries: Nabisco Brands Canada Ltd., Herwin Holdings, Inc., Freezer Queen Foods (Canada) Limited, The Herwin Company, Lowney Inc., E. Harnois Ltd. Biscuits, cookies, crackers, cereals, canned vegetables and fruits, fruit drinks and pet snacks. Parent company, RJR Nabisco, Inc., New York, NY, U.S.A.

(Chmn., P. & C.E.O.) R.J. Verdon; (Sr.V.P.Fin. & C.F.O.) M.R. Langille; (V.P. & T.) F.C.Z. Silk; (Exec.V.P.) F.R. Quance; (Exec.V.P.) S. Heath; (V.P., Gen.Counsel & S.) S. Gulden; (V.P.Pers. & Corp.Aff.) W.H.M. Wilson. Annual Sales (H). Co. Size (G).©

★NACAN Products Limited, 60 West Dr., Brampton, Ont. L6T 4W7. Tel. 416-454-4466. Fax: 416-454-5207. Branch offices, Winnipeg, Man., Calgary, Alta. Plants, Boucherville, Que., Toronto, Collingwood, Ont., Vancouver, B.C. Glues, gums, sizes and pastes, starches and resins. Brands, "Resyn", "Woodlok", "Instantlok", "Envalok", "Kofilm", "Kobond", "Instant Clearjel", "Clearjel", "Cato", etc. Parent company, National Starch and Chemical Corporation, Bridgewater, NJ, U.S.A.

For. Reps.: (for adhesives) National Adhesives and Resins, Ltd., Slough, Bucks, (for starches) Laing National Ltd., Battersea, England; Oelft-National Chemie, N.V., Delft, Holland; Oelft-National Chemie GmbH, Frankfurt, Germany; National Starch and Chemical de Mexico, S.A. D.E.C.V., Mexico 17, O.F., Mexico.

(Chmn.) J. L. Burton; (V.P.) P. K. Massaloup; (V.P.) J. M. Shepherd; (V.P.) B. Sayer; (V.P.) F. Paquet; (Purch. Mgr.) Mrs. P. Bowles; (Mktg.Serv.Mgr.) D. Penney. Annual Sales (E). Co. Size (E).

★Nackawic Mechanical Limited, P.O. Box 637, Nackawic, N.B. E0H 1P0. Tel. 506-575-2218. Fax: 506-575-2766. Branch office, Houlton, ME, U.S.A. Subsidiary, Nackawic Transport Ltd. Materials handling systems, steel fabrication, pre-engineered custom buildings, pulp mill and mining machinery.

(P. & G.M.) O. Young; (Engr.) O. Goodine; (Off.Mgr.) Mrs. C. MacLean; (Plant Mgr.) E. Simpson. Annual Sales (C). Co. Size (B).©

Nadeau Laboratory Limited., See Laboratoire Nadeau Limitée.

Nadeau Poultry Farm Ltd., 478 Commercial St., St-Francois de Madawaska, N.B. E0L 1J0. Tel. 506-992-2192. Fax: 506-992-3660. Parent company, L.P. Nadeau Holdings Inc.

(P.) L.P. Nadeau; (Cont.) Ms. O. Boucher; (Plant Mgr.) R. Plourde. Annual Sales (D). Co. Size (D).©

Nadeau & Nadeau Limited, 195 Commercial St., St-Francois de Madawaska, N.B. E0L 1J0. Tel. 506-992-2121. Fax: 819-566-B9B5. Telex: 05-B36272. Traditional and country styled furniture in oak and solid maple. Brands, "Nadeau", "Louisbourg", "Oak Ridge", "Eurostyle". Parent company, Shermag Inc., Sherbrooke, Que.

(P.) S. Racine; (V.P.) K. E. Herring; (Exec.V.P.) P. Beaulac; (Oir.Sales) O. Petrella. Annual Sales (O). Co. Size (O).©

Naden Boats Ltd., Hwy.#17 & #105, P.O. Box 233, Vermilion Bay, Ont. P0V 2V0. Tel. 807-227-20B0. Aluminium fishing boats. Brands, "Big Fish", "Light Fisherman", "Skipper", "Canadian Laker", etc.

(P. & G.M.) E. Gawley. Annual Sales (B). Co. Size (A).©

Nadex Industries Limited, Box 307, Grimsby, Ont. L3M 4G5. Tel. 416-945-B966. Fax: 416-B73-6621. Plant, Fort Erie, Ont. Subsidiary, Nadex Industries Inc., Buffalo, NY, U.S.A. "Nadex" coin sorter with automatic coin feeder, plastic and paper coin wrappers.

(P.) R.C. Gdanski; (G.M.) Mrs. R. Emerson. Co. Size (A).©

Nadia's Textile, 103A Manville Ave. Units 1-2, Scarborough, Ont. M1L 4H9. Tel. 416-759-3887. Men's, ladies' and children's T-shirts, sweatshirts and clothing, contract sewing.

(P.) B. Vasta. Co. Size (N/R).

Nadler, Al, Inc., Rm. 601, 99 Chabanel St. W., Montreal, Que. H2N 1C3. Tel. 514-3B4-6020. Ladies' dresses, blouses, sportswear. Brand, "June Gale".

(P.) A. Nadler; (S.T.) B. Krupp. Co. Size (N/R).

Nafco Manufacturing Co. Ltd., 1840 Broadway St., Port Coquitlam, B.C. V3C 2MB. Tel. 604-942-4012. Fax: 604-941-6133. Crusher parts, vibrating screens, conveyors, pulverizing equipment. Parent company, Nafco Holdings Ltd.

(P.) I. Comensoli; (Prod'n Mgr.) M. Comensoli. Annual Sales (C). Co. Size (A).

★Nahanni Industries Ltd., 19500 C - 56th Ave., Surrey, B.C. V3S 6K4. Tel. 604-533-4B41. Fax: 604-533-8400. Dump truck bodies, end dump and transfer trailers.

(P.) W.J. McLellan; (G.M.) K. Hyland. Annual Sales (O). Co. Size (C).©

★Nahanni Steel Products Inc., 1B5 Claireport Cr., Etobicoke, Ont. M9W 6P7. Tel. 416-675-1675. Fax: 416-675-1696. Associate, Jancox Metal Prod. Inc., Rexdale, Ont. Automotive metal stampings, progressive dies, checking fixtures and gauges, precision N.C. milling.

(P.) P. Janza; (V.P.) V. Zupanec; (T.) O. Marshall; (Mgr.) J. Gortnar. Annual Sales (C). Co. Size (A).©

★Nailor Industries Inc., 62 Arrow Rd., Weston, Ont. M9M 2L8. Tel. 416-744-3300. Toll Free: 800-3B7-2B0B. Fax: 416-744-3360. Plants, Ville d'Anjou, Que., Toronto, Ont., Calgary, Alta. Subsidiaries, Nailor Industries (Western), Calgary, Alta., Advanced Air (UK) Ltd., England; Nailor Industries of Texas Inc., Houston, TX, U.S.A. Fire, smoke, control, ceiling and backdraft dampers, fire rated air ceiling diffusers, access doors, duct collars, terminal boxes, grilles and registers, air troffers.

(P. & C.E.O.) M. Nailor; (V.P.) H. Wheatley; (S.M.) J. Rochester; (Compt.) J. Oollimore; (V.P. & Plant Mgr.) B. Shephard; (S.M. Calgary) Ms. V. Gerrassen. Annual Sales (O). Co. Size (O).©

Naleway Foods Ltd., 233 Hutchings, Winnipeg, Man. R2X 2R4. Tel. 204-633-6533. Toll Free: 800-665-744B. Fax: 204-694-4310. Branch offices, Saskatoon, Regina, Sask., Calgary, Alta., Vancouver, B.C. Subsidiary, Naleway Foods International, Oowensview, Ont. Associate, Naleway Caterer Ltd., Winnipeg, Man. Frozen and delicatessen foods. Brands, "Naleway", "Perogy Chef", "Perogy Pete's".

For.Rep., V. Gribovsky, Spring Park, MN, U.S.A.

(P.) R. Naleway; (V.P.Sales) R. Solyo; (V.P.) B. Oorset. Annual Sales (O). Co. Size (C).©

Nalley's Canada Limited, 1330 East 66th Ave., Vancouver, B.C. V5X 2W3. Tel. 604-325-3221. Fax: 604-321-0672. Telex: 04-51300. Branch offices, Calgary, Edmonton, Alta. Plants, Vancouver, New Westminster, B.C. Food products, chip dips, potato chips and snacks, salad dressing, syrup, salads, pickles, etc. Brands, "Tang", "Nalley's", "Champion", "Lumberjack", "Oippers". Parent company, Curtice-Burns Inc., Rochester, NY, U.S.A.

(P.) P. Lindenbach; (V.P.Mfg.) H. Catt; (Cont.) A. C. Lam; (Purch.Co-ord.) Mrs. G. Soutter; (Q.A.Mgr.) Mrs. M. S. Oaskis. Annual Sales (E). Co. Size (E).©

★Nalpac Company, The, 2260 Aird Ave., Montreal, Que. H1V 2W7. Tel. 514-255-3674. Fax: 514-255-7651. "Oajinet" laces, tricot fabrics, "Dajknits" knitted fashion fabrics, knitted fabrics for women and men, home furnishings.

For.Rep., McLaren Ltd., New Zealand.

(P.) M.H. Caplan; (S.) M. Caplan; (V.P.Sales) S. Oitkofsky. Co. Size (E).©

★NAMASCO LTD., 1211 Heritage Rd., P.O. Box 5092, Burlington, Ont. L7R 3Y8. Tel. 416-335-5522. Fax: 416-335-6014. Branch offices, Windsor, Ont., Montreal, Que. Plants, Burlington, Ont., Winnipeg, Man. Subsidiary, Namasco Blanking Centre, Brantford, Ont. Flat rolled steel products, such as profile blanks, embossed door panels, circles, and processing services.

(P.) B. Reeves; (G.M.) G. Gosnell; (V.P.Winnipeg) J. Oeslippe; (Ops.Mgr.) F. Spadafora; (Mat'ls Mgr.) M. Swick; (P.A.) B. Joslin. Annual Sales (F). Co. Size (E).

Nanaimo Foundry & Engineering Works, Ltd., The, 100 Comox Rd., Nanaimo, B.C. V9R 5J5. Tel. 604-754-7741. Fax: 604-754-3442. Castings, machinery for pulp, paper and sawmills, steel fabrication.

(P.) R.C. Watters, P.Eng.; (G.M.) H. Stiossi; (P.A.) L. Cain. Annual Sales (C). Co. Size (A).

★Nanoquest (Canada) Inc., 2930 Baseline Rd., Nepean, Ont. K2H BT5. Tel. 613-820-9437. Fax: 613-B20-2924. Telex: 053-31B9. Electron beam inspection and CO measurement systems for semiconductor wafers. Parent company, Bio-Rad Laboratories, Hercules, CA, U.S.A.

(G.M.) O. Shaw, Ph.O.; (Mktg.Mgr.) B. Hanna; (Cont.) Ms. C. Cimaglia; (Mfg.Mgr.) C. Black. Annual Sales (O). Co. Size (C).©

Nanton Foods Ltd., P.O. Box 639, Nanton, Alta. T0L 1R0. Tel. 403-646-2284. Fax: 403-646-5449. Associate, Calgary Interbrew Ltd. "Nanton Boy" processed meat products, "Easy Pizza" pizzas, "Eazi Pizzi" pizza shells. Parent company, Nanton Spring Water Co. Ltd.

(P.) P. Abildgaard; (S.T.) Ms. S. Abildgaard; (G.M.) J. Thiel. Annual Sales (B). Co. Size (A).

★Nanton Spring Water Co. Ltd., Nanton, Alta. T0L 1R0. Tel. 403-646-2284. Fax: 403-646-5449. Plants, Calgary, Nanton, Alta. Subsidiaries, Nanton Foods Ltd., Nanton Soft Drink Co. Ltd., Calgary, Interbrew Ltd., Eau Claire Springs Ltd. Bottled waters, soft drinks, beer, also meatballs and meat sticks.

(P.) Paul Abildgaard; (G.M.) J. Abildgaard; (P.A.) Ms. S. Abildgaard; (Plant Mgr.) Peter Abildgaard. Annual Sales (C). Co. Size (C).©

Napanee Beaver, The, 72 Oundas St. E., Napanee, Ont. K7R 1H9. Tel. 613-354-6641. Toll Free: (613) 800-267-7B18. Fax: 613-354-2622. Associate, The Picton Gazette. Community newspaper "Napanee Beaver".

(P.) Mrs. J. Morrison. Annual Sales (C). Co. Size (A).©

Napanee Brick & Tile Works Ltd., R.R.#3, Napanee, Ont. K0K 2R0. Tel. 613-354-4551.

(P.) R. Chapman. Co. Size (N/R).

Narco Canada Div. of North American Refractories Co., 201 Sterling St.W., P.O. Box 40, Caledonia, Ont. NOA 1A0. Tel. 416-765-4404. Fax: 416-765-3645. Refractory patching materials, fire brick, insulating cements, etc. Brands, "Narcocast", "Narcoset", "Narcoline", "Narco 505", "Narco Shur-Ram", etc. Parent company, North American Refractories Co., Cleveland, OH, U.S.A.

(G.M.) T. C. Davis. Annual Sales (D). Co. Size (B).©

★Nascor Incorporated, 7B03P - 35 St. S.E., Calgary, Alta. T2C 1V3. Tel. 403-279-1966. Fax: 403-236-4548. Branch office, Langley, B.C. Associate, Structures Cano Quebec, Ste-Marie-de-Beauce, Que. Nascor, assembled walls for an energy efficient building system.

(P.) R. Dettbarn; (Cont.) Ms. J. Graham; (Tech.Dir.) B. Nutting. Annual Sales (D). Co. Size (O).©

Nash Aluminum Limited, B45 Farewell St., Oshawa, Ont. L1H 6N8. Tel. 416-728-1633. Fax: 416-728-1635. Associate, Cardinal Insulation Inc., Weston, Ont. Aluminum windows, doors, awnings, the kiosks, porch enclosures, etc. Brands, "Koolvent", "Enamalum", "Nash". Parent company, Nashco Company Limited, Oshawa, Ont.

(P.) N. S. Nashmi, P.Eng.; (V.P.) S. S. Nashmi. Annual Sales (C). Co. Size (B).

★Nash Engineering Company of Canada Limited, The, 1149 Northside Dr., Burlington, Ont. L7M 1H7. Tel. 416-335-0145. Toll Free: 800-553-6274. Vacuum pumps and compressors. Brands, "Nash", "Hytor". Parent company, The Nash Engineering Company, Norwalk, CT, U.S.A.

(P. & G.M.) J. W. Kubovic; (Plant Mgr.) U. E. Bouchard. Annual Sales (O). Co. Size (B).

Nash, J & J, Industries Ltd., 250 High St., Unit G, Box 9, Strathroy, Ont. N7G 1H4. Tel. 519-245-3380. Custom fiberglass fabricators and mold make s, sailboats, van tops, fairings and running boards for the R.V. industry. Brands, "Nash", "Nash 26", "Nash 33".

(P. & G.M.) J. Nash. Annual Sales (B). Co. Size (A).©

Nash Pant Company Limited, B1 Ronald Ave., Toronto, Ont. M6E 4M9. Tel. 416-7B7-1777. Fax: 416-7B7-5705. Men's and ladies' dress slacks.

(P.) S. Fishbein; (S.M.) O. Powell; (Plant Mgr.) G. Mitchell. Annual Sales (N/R). Co. Size (O).©

Natale Footwear Mfg. Co. Inc., [Chaussures Natale Inc.], 3761 Everett St., Montreal, Que. H2A 1S5. Tel. 514-376-1141. Fax: 514-376-7167. Telex: 055-62250. Ladies' boots, shoes, handbags and belts.

(P. & Plant Mgr.) N. Liberatore; (G.M.) A. Cianciullo; (S.M.) M. Ferreira. Co. Size (C).

Natalex Manufacturing Ltd., 25 Milling Rd., Cambridge, Ont. N3C 1C3. Tel. 519-658-1414. Fax: 519-658-1416. Branch office, Concord, Ont. Designers of office and computer furniture.

(P.) A. Cerullo. Annual Sales (C). Co. Size (B).©

★Natco Canada, 9423 Shepard Rd.S.E., Calgary, Alta. T2H 2H3. Tel. 403-236-1B50. Fax: 403-236-04BB. Branch offices, Nisku, Alta. Pressure vessels, heaters, natural gas processing plants, gas-oil separation equipment, crude oil dehydrators, gas dehydration equipment. Parent company, Cummings Point (1989) Ltd., St. Catharines, Ont.

(P.) C. Leon Wehmeyer; (V.P.Fin.) K. Ostick; (Plant Mgr.) W. J. Nutter; (S.M.) W. G. Child; (Eng.Mgr.) J. F.

- Crittall; (Br.Mgr.) L. Smyth. Annual Sales (D). Co. Size (E).⑤
- Natco Library Supplies Ltd., 32 Grenfell Cr., Nepean, Ont. K2G 0G2. Tel. 613-226-1606. Library, catalogue, book and visible record cards, label protectors, etc. Brand, "Natco".
- (Owner) D. Moloughney. Annual Sales (A). Co. Size (A).
- Nation Wide Canning Limited, P.O. Box 227, Cottam, Ont. NOR 180. Tel. 519-839-4831. Canned whole tomatoes and tomato by-products, whole white potatoes, red dark kidney beans and mushrooms.
- (P.) Hubert Finaldi; (Prod'n Eng.) Henry Finaldi; (Off. Mgr.) Ms. I. Finaldi. Annual Sales (C). Co. Size (C).⑥
- National Art Limited, 5426 Portland Pl., Halifax, N.S. 83K 1A1. Tel. 902-423-7117. Toll Free: (902)800-423-4888. Fax: 902-429-8516. Associate, Maritime Frame-IT. Picture frames and associated products. Parent company, RCR Investments Ltd.
- (P.) R. Risley; (G.M.) Ms. C. Facey; (Ops.Mgr.) Ms. M. Cox. Annual Sales (D). Co. Size (C).⑥
- ★National Auto Radiator Mfg. Co., Limited, 2575 Airport Rd., Windsor, Ont. N8W 1Z4. Tel. 519-969-3350. Fax: 519-969-0063. Associates, Russell Tool & Die Ltd., J.F.K. Systems Inc., Canadian Electrocoatings, Kapco Tool & Die Ltd., Central Stampings Ltd., Falcon Tool & Die Ltd., Prince Metal Products Ltd. Medium and large stampings of light and heavy gauge metal. Deep draw specialties in items such as oil pans, gas tanks in the automotive and agricultural equipment and implement industries.
- (P.) S. Fancsy; (C.E.O.) D. Rodzik; (S.T. & Chief Eng.) S. Fancsy Jr.; (C.O.O.) J. Rodzik. Annual Sales (E). Co. Size (F).
- ★National Awning & Tent Inc., 268 Mozart E., Montreal, Que. H2S 187. Tel. 514-277-4158. Plant, 6980 Henri Julien, Montreal, Que. Awnings, tents, tarpaulins, bags and canvas goods.
- (P.) O. Girard; (Mgr.) P. Girard; (Mgr.) R. Girard. Annual Sales (B). Co. Size (A).
- National Baby Formula Service Ltd., 365 Midwest Rd., Scarborough, Ont. M1P 3A6. Tel. 416-751-0200. Toll Free: 800-268-6861. Fax: 416-755-5191. Subsidiary, Unilac Ltd. Unilac liquid concentrate and powder infant formula, adult meal supplements, rubber nipples, and glass nursing bottles.
- (P.) J. R. Steinmann; (C.E.O.) J.D. Nasso; (Dir.Sales & Mktg.) A.P. McKernan. Co. Size (N/R).⑥
- ★National Business System, Imprinter Division, 171 Webster Rd., Kitchener, Ont. N2C 2E7. Tel. 519-893-4510. Fax: 519-748-9843. Credit card imprinters, point of sale electronic cash registers, mechanical/electromechanical switches. Parent company, National Business Systems, Mississauga, Ont.
- (Plant Mgr.) F. Moritz; (Sales) Ms. M. Hardy; (Cont.) C. Chauvin; (Ops.Mgr.) A. Ash; (Purch.Mgr.) T. Gibbons; (Engr'g) R. Kennedy. Annual Sales (D). Co. Size (D).⑤
- ★National Business Systems Inc., 3220 Orlando Dr., Mississauga, Ont. L4V 1R5. Tel. 416-671-3334. Fax: 416-671-0690. Telex: 06-968657. Branch offices, Montreal, Quebec, Que., Edmonton, Alta., Vancouver, B.C. Plants, Montreal, Que., Kitchener, Mississauga, Ont. Imprinters for plastic cards, transaction cards, encoding devices, Point-of-Sale/Electronic-Fund-Transfer (POS/EFT) terminals.
- (P. & C.E.O.) T. Casgrain; (V.P. & C.F.O.) T. Davies; (V.P.) M. Small; (V.P.) M. Migirdicyan; (S.) T. Davies. Annual Sales (F). Co. Size (G).⑤
- ★National Carpet Mills, 5195 Maingate Dr., Mississauga, Ont. L4W 1G4. Tel. 416-624-2604. Toll Free: 800-263-0819. Fax: 416-624-8571. Telex: 06-960475. Indoor/outdoor carpet and carpet matting, vinyl link mats, artificial turf, dust control mats for the sanitation trade, commercial broadloom.
- For Rep., Tony Boyce, Surrey, England.
- (P.) R. Evinou; (V.P.Fin.) D. MacDonald; (V.P.Purch.) P. Gerring; (V.P.Exp.Sales) B. Dattirino. Annual Sales (D). Co. Size (D).⑤
- National Casein (Canada) Inc., 450 Tapscott Rd., Unit 6, Scarborough, Ont. M1B 1Y4. Tel. 416-298-6888. Fax: 416-298-5654. Warehouses, Pointe Claire, Que., Delta, B.C. Wood working adhesives, casein, flexible and synthetic resin glue, etc. Parent company, National Casein Company, Chicago, IL, U.S.A.
- (P.) M. Harper. Annual Sales (C). Co. Size (A).⑤
- National Cellulose (1989) Inc., #104-13385 Comber Way, Surrey, B.C. V3W 5V8. Tel. 604-591-3299. Fax: 604-591-6808. Head office, Edmonton, Alta. Subsidiary, International Cellulose, Houston, TX, U.S.A. Loose fill, thermal and acoustical insulation, fire coating for foam insulations and acoustical party wall spray, P.V.C. windows. Brands, "K-19", "K-13", "Celbar", "Ure-K". Parent company, Can-Cell Industries, Edmonton, Alta.
- (Dir.) A. Ballachay; (Dir.) H. Tiemstra. Annual Sales (C). Co. Size (A).⑥
- National Cheese Company Limited, 675 Rivermede Rd., Concord, Ont. L4K 2G9. Tel. 416-669-9393. Fax: 416-669-5614. Telex: 06-964622. Branch offices, Montreal, Que., Vancouver, B.C.
- (P. & G.M.) S. Lettieri; (S.M.) G. Lettieri. Annual Sales (E). Co. Size (D).⑥
- National Chemsearch, 245 Orenda Rd., Brampton, Ont. L6T 1E7. Tel. 416-457-5220. Toll Free: 800-268-0804. Fax: 416-457-5220. Telex: 069-7559. Branch office, Mount Royal, Que. Associates, Certified Lab Products and X-ergon, Brampton, Ont. Boiler and cooling tower chemicals. Parent company, NCH Canada Inc., Brampton, Ont.
- (V.P.) H. Shiller; (Ops.Mgr.) Mrs. A. Monette-Sindrey. Annual Sales (D). Co. Size (C).⑤
- National Coating Technology Inc., 1975 Logan Avenue, Winnipeg, Man. R2R 0H8. Tel. 204-632-5585. Fax: 204-694-3282. Coated metallic parts.
- (V.P.) J. Read; (Prod.Mgr.) R. Kaptein.
- ★National Compressed Air Ltd., 1165 Fewster Dr., Mississauga, Ont. L4W 1A2. Tel. 416-625-7321. Toll Free: (416, 519, 613, 705, 807) 800-268-2052. Fax: 416-629-1271. Branch office, Montreal, Que. Plant, Sudbury, Ont. Subsidiary, Tradair International Inc., Buffalo, NY, U.S.A. Abrasive blasting and earth drilling systems, oil injected screw compressors, standard and high pressure including heli portable and man portable systems.
- (P.) D. Keddie; (S.M.) D. J. McAllindon. Annual Sales (C). Co. Size (8).⑥
- ★National Concrete Accessories/Acro-Richmond, 110 Bel- field Rd., Rexdale, Ont. M9W 1G1. Tel. 416-245-4720. Fax: 416-242-2727. Branch offices, Montreal, Que., Winnipeg, Man., Saskatoon, Sask., Edmonton, Calgary, Alta., Vancouver, B.C. Plant, Edmonton, Alta. Associate, National Concrete Accessories. Anchor bolts, hardware and accessories for concrete construction. Brands, "Richco", "Richcote", "Tyscru". Parent company, Amalgamated Metal Corporation PLC.
- (G.M.) G. Jefferson; (P.A.) L. Jarvis; (Plant Mgr.) W. Hodgson. Annual Sales (D). Co. Size (D).⑥
- National Coupling Ltd., 238 Trillium Dr., Kitchener, Ont. N2E 1X2. Tel. 519-748-5150. Fax: 519-748-5644. Branch office, Montreal, Que.. Rubber gaskets for sewer and water pipe, custom rubber extrusion and molding.
- (P.) J. T. Clendenning. Annual Sales (D). Co. Size (A).⑥
- National Cut & Precast Stone Ltd., 10,459 Bellevois St., Montreal North, Que. H1H 3C5. Tel. 514-322-3560. Fax: 514-322-4637. Limestone, precast concrete, memorial monuments, building granite.
- (P.) L. Laporte. Annual Sales (F). Co. Size (B).⑥
- National Cutlery, Limited, 29 Medulla Ave., Toronto, Ont. M8Z 5L6. Tel. 416-231-9256. Industrial knives. Brand, "National".
- (P.) W. E. Cranor; (G.M.) G. T. Bellio; (Plant Mgr.) N. Cupp. Annual Sales (A). Co. Size (A).⑤
- National Dry Company Limited, 30 Arrow Rd., Weston, Ont. M9M 2L7. Tel. 416-742-8760. Fax: 416-742-2008. Soft drinks. Brands, "Wishing Well", "Nu Grape", "8rio", "Mio", etc. Parent company, 727154 Ontario Limited.
- (P.) E. Madonia; (P.A.) D. Fiorenza; (S.M.) J. Digiulio; (Prod'n Mgr.) D. Manafio; (Cont.) B. Dhanani. Annual Sales (C). Co. Size (8).
- National Electric Coil Ltd., 450 St. Michel St., P.O. Box 248, St-Jean-sur-Richelieu, Que. J3B 6Z4. Tel. 514-348-3845. Fax: 514-348-2565. Low and high voltage coils, bare and insulated copper wire. Parent company, MagneTek, Los Angeles, CA, U.S.A.
- (Reg.Fin.Mgr.) C. Trahan; (P.A.) R. Tougas; (Plant Mgr.) D. Pelletier, Eng.; (Cust.Serv.Rep.) J.P. Dutrisac. Annual Sales (D). Co. Size (C).⑤
- ★National Electrical Carbon Canada, 6300 Northam Dr., Mississauga, Ont. L4V 1H7. Tel. 416-678-6660. Fax: 416-678-6448. Branch offices, Pointe Claire, Que., Edmonton, Alta., Coquitlam, B.C. Associate, Carbon Products Operation Inc. Carbon brushes holders and contacts for electric motors and generators. Brand, "National", "Morganite", "CPO". Parent company, The Morgan Crucible Company PLC, Windsor, England.
- For. Reps. in United Kingdom, Australia, Belgium, Brazil, France, Italy, Japan, Mexico, South Africa, Switzerland, U.S.A., West Germany.
- (G.M.) W.E. MacFarlane; (Cont.) W.R. Collings; (Mfg. Mgr.) A.L. Francis; (Mktg.Mgr.) J. Douma; (S.M.) T. Baker; (Ops.Mgr.) C.G. Hegedus; (Tech.Sales Rep.) J. Nahle; (Tech.Sales Rep.) G.T. Taylor; (Tech.Sales Rep.) H.D. Love. Annual Sales (D). Co. Size (C).⑥
- ★NATIONAL ENGINEERING & SCIENCE ASSOCIATES INC., 367 Water St., P.O. Box #1, Stratford, Ont. N5A 6S8. Tel. 519-271-6710. Fax: 519-271-6454. Steel and aluminum sheet metal fabrications, steel stampings, cabinetry, EMI enclosures, contract painting and assembly to military standards.
- (Chmn. & P.) E.J. Sandon Cox; (V.P.Fin. & Admin.) K. B. Baumunk; (V.P.Engr'g) Ms. K. Engberg; (Q.A.Mgr.) I. Bassil. Annual Sales (C). Co. Size (B).⑤
- National Environmental Products Ltd., See Produits Nationaux pour l'Environnement Ltée.
- ★National Fire Equipment Ltd., 491 Brimley Rd., Scarborough, Ont. M1J 1A4. Tel. 416-264-4316. Toll Free: (416, 519, 613, 705, 807) 800-268-4342, (418, 514, 819) 800-268-4313. Fax: 416-264-4310. Branch office, Windsor, Ont. Associate, A.D. Fire Equipment Ltd., Burnaby, B.C. Fire fighting equipment. Brands, "8ico", "Monsoon", "Poly-Flex", "Arid", etc.
- (P. & G.M.) T.M. Webster; (S.M.) D.J. Webster; (P.A.) R. Pike; (Plant Mgr.) R. Lindell; (Mgr.Windsor) D. Rideout. Annual Sales (D). Co. Size (8).⑥
- National Fire Hose Canada Inc., 2280 Drew Rd., Mississauga, Ont. L5S 1B8. Tel. 416-678-6555. Fax: 416-678-1991. "Dura Cron", "Flomaster", "N-Dura" and "Blue X" fire hoses. Parent company, National Fire Hose Corp., U.S.A.
- (G.M.) B. Bucci; (S. & Bookkeeper) Ms. J. Codlin; (Prod'n Sup'r) G. Gallately; (S.M.) G. Marwick. Annual Sales (C). Co. Size (A).⑥
- †National Floral Limited, 61 St. James St., Waterford, Ont. NOE 1Y0. Tel. 519-443-8671. Fax: 519-443-8546. Christmas and floral wreaths, garden products such as hooks and planters.
- (P.) B. D. Hall; (S.T.) R. Andrews. Annual Sales (8). Co. Size (A).⑥
- National General Filter Products Limited, 100 Rutherford Rd. S., Brampton, Ont. L6W 3J5. Tel. 416-459-6409. Fax: 416-459-0096. Telex: 06-97761. Sales office, Montreal, Que. Sales office and warehouse, Saskatoon, Sask. Branch plants, Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. "Polytac" filter material, "Filterlock" retainers, "Micro-Pak" high efficiency filter bags, air filtration systems design, filtra/glas, CM40 pleated cartridges, paint collection filters, activated carbon filters.
- (P.) A. E. English; (V.P.) D. Johnston; (Br.Mgr.Calgary) T. Waiting; (8.C.Reg.Mgr.) R. Riopel; (Tech.Sales Consultant Saskatoon) E. Neubauer; (Tech.Sales Consultant Edmonton) D. Karasewich; (Man.Reg.Mgr.) J. Rempel; (Que.Reg.Mgr.) P. Paquet. Annual Sales (D). Co. Size (C).⑥
- National Guardian Security Services Inc., 25 Dyas Rd., Suite 102, Don Mills, Ont. M3B 1V7. Tel. 416-449-8822. Fax: 416-449-6443. Electronic security systems. Parent company, The National Guardian Corporation, Greenwich, CT, U.S.A.
- (P.) P. J. Misener. Annual Sales (D). Co. Size (C).⑥
- ★National Gypsum (Canada) Ltd., P.O. Box 57, Milford Station, N.S. B0N 1Y0. Tel. 902-758-3256. Fax: 902-758-3955. Telex: 019-34548. Ship loading facility, Dartmouth, N.S. Open pit mining of raw gypsum. Parent company, National Gypsum Co., Dallas, TX, U.S.A.
- (G.M.) P. C. Mills; (P.A.) J. Gerald McEachern; (Off. Mgr.) K.S. Farren. Annual Sales (C). Co. Size (D).
- ★National Hard Chrome Inc., 3300 Bloor St.W., Suite 3100E, Toronto, Ont. M8X 2X3. Tel. 416-234-1689. Fax: 416-255-4984. Branch office, Etobicoke, Ont. Plant, Weston, Ont., Chicago, IL, U.S.A. Associate, National Hard Chrome Inc., Chicago, IL, U.S.A. Precision hard chrome plating, compression and injection mould repair, mould polishing and plating, etc.
- For. Reps.: U.S.A., Mexico and Australia.
- (V.P. & G.M.) S. C. Ward; (V.P.) Mrs. J.M. Mullin. Annual Sales (D). Co. Size (E).
- National Knitting Mills Co., 1485 Dupont St., Toronto, Ont. M6P 3S2. Tel. 416-537-2685. Fax: 416-537-8654. Telex: 06-23225. Ladies' sportswear, activewear, sweaters, T-shirts, suits and co-ordinates. Brands, "New Editions", "Just Dandy", "Courier", "Signature", "Terrazzo", "Nine To Five".

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- (P.) H. Bernard; (G.M.) L. Jegins. Annual Sales (D). Co. Size (D).⑤
- National Lamp Manufacturing Co. Ltd., 97 Higgins Ave., Winnipeg, Man. R3B 0B3. Tel. 204-942-8239. Fax: 204-947-5706. Floor, table, desk lamps, etc.
- (P.) L. Truong; (G.M.) T. Ings. Annual Sales (8). Co. Size (A).⑤
- National Library Resources Ltd., 1230A Reid St., Richmond Hill, Ont. L4R 1C4. Tel. 416-886-3631. Toll Free: 800-268-6816. Fax: 416-886-5133. Associate, Econoline Metal Fabricators Ltd. Library furniture, shelving and supplies, school supplies.
- (P.) B. H. Mehls; (Compt.) Mrs. C. Warner; (Purch.) Mrs. A. Collins. Annual Sales (C). Co. Size (A).⑤
- National Luggage Inc., 01260 Richmond, Suite 8149, Montreal, Que. H3K 2H2. Tel. 514-932-5111. Fax: 514-933-5981. Luggage, catalogue cases, audit bags, pilot and attache cases, portfolios, brief cases, artist portfolios.
- (P.) A. Amar; (S.T.) J. Iny. Annual Sales (D). Co. Size (8).⑤
- ★National Machine Products Inc., 65 Torbarrie Rd., Downsview, Ont. M3L 1G5. Tel. 416-244-5386. Fax: 416-249-9105. Dies, metal stampings, industrial sewing machine and laundry tub stands, paint roller trays, etc.
- (P.) C. W. Garland; (P.A.) J. Blair. Annual Sales (C). Co. Size (C).⑤
- National Millwork Co. Limited, 3466 Mainway, Burlington, Ont. L7M 1A8. Tel. 416-335-5509. Fax: 416-335-2821. Architectural and commercial wood products, millwork.
- (P. & G.M.) W. Kohler; (V.P. & Plant Mgr.) A. Mount. Annual Sales (C). Co. Size (8).
- National Neon Displays Limited, 3302 - 5 Ave. N., Lethbridge, Alta. T1H 0P5. Tel. 403-327-4215. Fax: 403-327-3145. Branch office, Medicine Hat, Alta. Branch plant, Calgary, Alta. Subsidiary, Solarlite Plastic Industries Ltd., Calgary, Alta. Neon and plastic illuminated signs and solarlite skylights.
- (G.M.) T.A. Brown. Annual Sales (C). Co. Size (B).⑤
- National Office Equipment, 125 Water St., P.O. Box 1840, St. John's, Nfld. A1C 5R2. Tel. 709-726-5772. Fax: 709-726-2718. Plant, 51 James Lane, St. John's, Nfld. Associates, Jespersen Printing Ltd., Jespersen Press Ltd. Printers, stationers and rubber stamp makers. Brand, "National". Parent company, Matchless Inc., St. John's, Nfld.
- (Chmn.) H.W. Duffett; (P.) G. L. Anderson; (Plant Mgr.) J. Symonds. Annual Sales (C). Co. Size (8).⑤
- ★National-Oilwell Canada Ltd., #1010, 800 - 6th Ave. S.W., Calgary, Alta. T2P 3G3. Tel. 403-262-9501. Fax: 403-262-9166. Warehouses, Lloydminster, Estevan, Gull Lake, Richmond, Weyburn, Sask., Red Earth, Calgary, Consort, Corovation, Drayton Valley, Edson, Grande Prairie, Many Berries, Medicine Hat, Red Cliff, Red Deer, Whitecourt, Rocky Mountain House, Brooks, Elk Point, Grand Centre, Lac La Biche, Peace River, Provost, Rainbow Lake, Slave Lake, Taber, Valleyview, Alta., Fort St. John, B.C. Plant, Red Deer, Alta. Branch office and plant, Edmonton, Alta. Oilfield drilling and production equipment. Brands, "National", "Oilwell", "Fluid King", "Mission". Parent companies, Armco Inc. and U.S.X. Corp.
- For. Reps: Throughout the world.
- (P.) W. M. Chayka; (Dir.Fin. & Admin.) A.B. Moore; (Reg.Mgr.) D. White; (Serv.Centre Edmonton) R.R. Kiel; (Plant Mgr. Red Deer) R. A. Penney; (Prod.Sched.Supv'r) D. Harris; (Dir.Sales & Mktg.) R.I. Gammie; (Mfg.Eng. Supv'r) L. Powell; (Prod.Eng.) C. Dannish. Annual Sales (E). Co. Size (E).⑤
- National Pad Division of Canada Hair Cloth Co. Limited, 75 The East Mall, Etobicoke, Ont. M8Z 5W3. Tel. 416-251-9485. Fax: 416-251-8932. Interfacings, "Everfuse", "Evershape", "Flexilene", "Fusilene", "Interspun Web", "Canvas Fronts", "Collapad" and "Shirt Hug Tabs". Parent company, Canada Hair Cloth Co. Limited, St. Catharines, Ont.
- (G.M.) A.A. Ferris. Annual Sales (C). Co. Size (8).⑤
- National Paper Goods, Division of Envocorp, Inc., 144-158 Queen St.N., P.O. Box 2339, Hamilton, Ont. L8N 4E1. Tel. 416-527-3641. Fax: 416-527-0667. Branch office, Toronto, Ont. Subsidiaries, Superior Envelopes, Winnipeg, Man., Allen Envelope Corp., Berwyn, PA, and Hagerstown, MD, U.S.A. Envelopes.
- (Chmn.) C.C. Holton; (P.) C.C. Holton, Jr.; (C.F.O.) M.L. Dean; (V.P.Mktg.) D. Gleig; (P.A.) Ms. R. Wilson; (Plant Mgr.) F.H. Brade. Annual Sales (D). Co. Size (D).⑤
- ★National Picture & Frame (Central) Ltd., 133 St. Regis Cr. S., Downsview, Ont. M3J 1Y6. Tel. 416-630-7634. Fax: 416-630-0383. Brand, "National".
- (P.) P. Wise; (Dir.Purch.) M. Segall. Annual Sales (C). Co. Size (8).⑤
- National Press Limited, The, 140 Snow Blvd., Units 4, 5, & 6, Concord, Ont. L4K 4C1. Tel. 416-660-3888. Fax: 416-660-3590. Printers and lithographers.
- (P.) S. Marks; (S.M.) R. Marks; (Plant Mgr.) A. Bronstein. Annual Sales (C). Co. Size (8).⑤
- National Printing Company, Limited, 7250 Mile End Rd., Montreal, Que. H2R 3A4. Tel. 514-495-8982. Printing and lithographing. Co. Size (A).
- National Pro Industries Inc., See Les Industries National Pro Inc.
- ★National Refractories & Minerals Inc., 636 Bronte Rd., P.O. Box 488, Oakville, Ont. L6J 5A8. Tel. 416-827-4155. Fax: 416-827-6140. Sales offices, Montreal, Que., Sudbury, Ont., Winnipeg, Man. High temperature cement, refractory castables, plastics and mortars, magnesite and chrome firebrick, magnesite ram-cast and gunning mixes. Parent company, National Refractories & Minerals Corp.
- (P. & G.M.) J. H. Knill; (P.A.) P. S. Milroy; (Plant Mgr.) M. A. Duncan; (Cont.) L. S. Hastings; (Reg.S.M.) G. Laurendeau; (Central & West'n S.M.) P. Thomson; (Integ. Steel S.M.) L. Clark. Annual Sales (E). Co. Size (C).⑤
- NATIONAL RUBBER COMPANY, INC., 394 Symington Ave., Toronto, Ont. M6N 2W3.** Tel. 416-657-1111. Fax: 416-656-1231. Telëx: 065-24324. Branch office, Birmingham, MI, U.S.A. Plant, 35 Cawthra Ave., Toronto, Ont. Complete line of automotive and industrial rubber parts.
- (Chmn.) S. Gross; (P.) C. P. Panagapka; (Sr.V.P.) R. McKenzie; (V.P.Fin.) D. Gourzong; (V.P.Tech.Serv.) C. Katz; (V.P.Hum.Res.) W. Kun. Annual Sales (E). Co. Size (F).⑤
- National Sample Card Co. Ltd., [Cie d'Echantillons National Ltée.], 11,500 Armand Bombardier Blvd., Montreal, Que. H1E 2W9. Tel. 514-648-4000. Fax: 514-648-5238. Branch plant, Downsview, Ont.
- (P.) M. Kader; (G.M.) W. MacDonald; (Cont.) S. Posner; (Buyer) L. Laliberté. Annual Sales (D). Co. Size (E).
- ★National Sea Products Limited, [Produits de la mer Nationale Limitée], 1959 Upper Water St., P.O. Box 2130, Halifax, N.S. B3J 3B7. Tel. 902-422-9381. Fax: 902-420-1532. Telëx: 019-22769. Sales offices, Halifax, N.S., Etobicoke, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Burnaby, B.C., Portsmouth, NH, U.S.A. Branch office and plants of divisions; Lunenburg, Louisbourg Division, Leisbourg, North Sydney Division, North Sydney, Canso Seafoods, Canso, St. John's Division, St. John's, Nfld., Newfoundland Inshore Fisheries Division, Arnold's Cove, Lark Harbour, La Scie, Nfld. Subsidiaries, Scotia Trawler Equipment Ltd., Lunenburg, Fisheries Resource Development Limited, Dartmouth, N.S., National Sea Products Inc., Portsmouth, N.H., U.S.A., National Sea Products (Japan) Limited, Japan. Fresh, frozen and smoked fish, scallops, shrimp, chicken.
- Foreign sales handled by head office, subsidiaries in U.S.A. and representatives in Lisbon, Portugal and Tokyo, Japan.
- (Chmn. & C.E.O.) W.O. Morrow; (V.Chmn.) D.J. Hennigar; (P. & C.O.O.) H.E. Demone; (Exec.V.P.Fin. & Admin.) R.A. McCulloch; (Exec.V.P.) L.R. Shaw; (V.P.Gov't. Relations) M. Coolican; (V.P.Sales & Mktg.) C.J. Gower; (V.P. & Dir., Info.Sys.) R.K. Joyce; (V.P.Quality Mgmt.) A.R. Kenney; (Exec.V.P.) J.B. Morrow; (V.P., Cont.) K.L. Nelson; (V.P.) R.E. Nickerson; (V.P.Eng'r) B.C. Smith; (V.P., Prod'n) A.B. Wareham; (Sr.V.P., Sales) I.R. Whitman; (V.P., Corp.Sales) R.G. Whynacht; (V.P., Fleet) M.A. Yeadon; (V.P. & T.) M.L. Pitman; (S.) F.d. McGee. Annual Sales (H). Co. Size (G).⑤
- National Sign Tek Inc., 11-774 Rye St., P.O. Box 425, Peterborough, Ont. K9J 6Z3. Tel. 705-876-1333. Toll Free: 800-461-1918. Fax: 705-876-1385. Branch offices, Kingston, Oshawa, Toronto, Ont. Outdoor and indoor neon and plastic signs.
- (P.) R. Fulton; (V.P.) K. Fulton; (Ops.Mgr.) L. Lancaster. Annual Sales (8). Co. Size (A).⑤
- National Signcorp Investments Ltd., 7680 River Rd., Richmond, B.C. V6X 1X1. Tel. 604-273-2888. Fax: 604-273-5622. Branch offices, Rexdale, Ont., Calgary, Edmonton, Alta. Plants, Calgary, Alta., Richmond, B.C. Neon and fluorescent signs.
- (P.) M. Armitage. Annual Sales (D). Co. Size (D).⑤
- ★**NATIONAL SILICATES, LIMITED, [Silicates National Ltée.], 429 Kipling Ave., P.O. Box 69, Stn.N, Toronto, Ont. M8V 3S7.** Tel. 416-255-7771. Fax: 416-255-0170. Telex: 06-984693. Branch plants, Valleyfield, Que., Whitecourt, Alta., Parksville, B.C. Soluble silicates, adhesives, sodium metasilicate, sodium sesquiosilicate, sodium orthosilicate, magnesium sulphate liquid. Brands, "N", "O", "K", "RU", "D", "C", "SS", etc. Parent company, P.Q. Corporation, Valley Forge, PA, U.S.A.
- (P.) M. Irwin; (Mktg.Mgr.) D.S. Stott; (Mgr.Fin.) J.W. Luceri; (Mgr.Plant Ops.) R. Gladwish; (S.M.) D. Rory MacLeod; (Prod.Mgr.) D. Wilson. Annual Sales (E). Co. Size (D).
- ★National Slag Limited, 139 Windermere Rd., Hamilton, Ont. L8H 3Y2. Tel. 416-547-2133. Fax: 416-545-3308. Pelletized aggregates and air cooled slag. Brands, "Vitrex", "Litex".
- (P.) K. W. Spencer; (Mgr.Ops.) P.A. MacKenzie. Annual Sales (D). Co. Size (C).⑤
- ★**NATIONAL SOCKET SCREW MANUFACTURING LIMITED, 4264 Bartlett Rd., P.O. Box 30, Beamsville, Ont. L0R 1B0.** Tel. 416-563-8041. Toll Free: (416)800-923-7880. Fax: 416-563-7712. Branch office, Richmond, B.C. Threaded rod, studs, U-bolts, anchor bolts and cold-finished bars.
- (P.) J. A. McKnight; (G.M.) D. L. Lockard. Annual Sales (D). Co. Size (A).⑤
- ★National-Standard Co. of Canada, Limited, 20 Campbell Rd., Guelph, Ont. N1H 1C1. Tel. 519-824-0221. Fax: 519-824-5019. Bead, welding, HP hose wire, etc. Brands, "N-S", "Copperply" copper-steel wire. Parent company, National-Standard Company, Niles, MI, U.S.A. (Plant Mgr.) R.E. Dickeson; (S.M.) E. Ross Edwards. Annual Sales (D). Co. Size (C).⑤
- ★**NATIONAL STEEL CAR LIMITED, [WAGON D'ACIER NATIONAL LIMITÉE], 602 Kenilworth Ave.N., Box 2450, Stn A, Hamilton, Ont. L8N 3J4.** Tel. 416-544-3311. Fax: 416-544-7614. Telex: 061-8255. Executive sales office, Montreal, Que. Railway and industrial cars. Parent company, Dofaso Inc., Hamilton, Ont.
- (P. & C.E.O.) J.W. Nelham; (Sr.V.P.) A.E. Kallio; (V.P.Fin & S.T.) M. Grant Nichols; (V.P.Sales) A. Wilson; (V.P.Works Mgr.) B.E. Graham; (V.P.Eng'r) A. Van Halderen; (Gen.P.A.) G. Minnett. Annual Sales (E). Co. Size (F).⑤
- National Tape Co., 369 Lebrun Ave., Montreal, Que. H1L 5C3. Tel. 514-351-9360. Advertising and identification tape.
- (Prop.) R. Gauthier. Annual Sales (A). Co. Size (A).⑤
- ★National Trading & Mfg., Division of Esselte Pendaflex, 2636 Drew Rd., Mississauga, Ont. L4T 3M5. Tel. 416-677-2480. Metal stamping and custom painting. Parent company, Esselte Pendaflex Canada Inc.
- For.Rep., U.S.A.
- (G.M.) A. Manzo. Co. Size (B).⑤
- National Windows Ltd., 9819-192nd St., R.R.#4, Surrey, B.C. V3T 4W2. Tel. 604-888-0511. Fax: 604-888-5461. Aluminum doors and windows. Brand, "National".
- (P.) T. Li; (C.E.O.) B. Chan; (G.M.) G. Copland. Annual Sales (D). Co. Size (C).⑤
- National Woodcraft Ltd., 8305 Langelier Blvd., St-Leonard, Que. H1P 2B8. Tel. 514-321-7573. Fax: 514-321-1530. Associate, Trigold Import Industries Ltd. Furniture.
- (P.) T. Goldman; (Mgr.) S. Schwartz. Annual Sales (D). Co. Size (D).⑤
- Nationwide Electronics Limited, 29 Jutland Rd., Toronto, Ont. M8Z 2G6. Tel. 416-251-3143. Fax: 416-251-6583. Classroom record players, listening stations for classroom use.
- (P.) F. Zelger; (S.M.) G. Mulkern; (P.A.) Miss C. Zelger; (Prod'n Mgr.) T. D. Nguyen. Annual Sales (C). Co. Size (A).⑤
- Natrel Inc., 101 Roland-Therrien Blvd., Rm. 600, Longueuil, Que. J4H 4B9. Tel. 514-646-1010. Fax: 514-646-4778. Distribution centres, Magog, Gatineau, St-Laurent, Granby, Joliette, Quebec City, Shawinigan, Longueuil, Montreal, Que. Plants, Saint Laurent, Montreal North, Brossard, Sherbrooke, Ste-Therese, St-Jean, St-Jérôme, Lachute, Quebec City, Amqui, Que. Subsidiaries, Laiterie Mont St-Bruno, Laiterie Victo, Orange Maison, Choix-Unic Inc, Laiterie Casavant. Ice cream and ice cream novelties, pop-sicles, milk and byproducts. Brands, "Quebon", "Banquet", "Glacier", "Miko". Parent company, Agropur, Coopérative agro-alimentaire, Purde, Coopérative agro-alimentaire.
- (G.M.) D. Cassista; (S.M.) A. Boisvert; (S.M., Food Serv.) G. Ouellet. Annual Sales (H). Co. Size (G).⑤
- Natural Furs Canada Inc., See Les Fourrures Naturelles Canada Inc.

- ★Nature Pool (Canada) Inc., 2133 Royal Windsor Dr., Unit 25, Mississauga, Ont. L5J 1K5. Tel. 416-823-8557. Fax: 416-823-2100. Hypocell automatic water purification systems for commercial and domestic swimming pools, whirlpools, fountains, cooling ponds and towers, computerized water analysers. Parent company, Hutching International Ltd., Mississauga, Ont.
(P.) A.J. David Hutchins; (G.M. & Plant Mgr.) J.M. Hutchins; (S.M.) N.D. Hutchins. Annual Sales (A). Co. Size (A).⑤
- ★Nautical Electronic Laboratories Limited, R.R.#1, Tantallon, N.S., B0J 3J0. Tel. 902-823-2233. Fax: 902-823-3183. Telex: 019-22552. Associate, Polstar Antenna Co. Ltd. Solid state LF/MF/HF transmitters and antennas for broadcast, aeronautical and marine communications and navigation. Brands, "Nautel", "Ampfet".
For. Reps., U.S.A., Uruguay, Pakistan, Cyprus, Turkey, India, Greece, Philippines, Bangladesh, Venezuela, Singapore, Hong Kong, Finland, New Zealand, Israel, Indonesia, Portugal, Thailand, Germany, Chile, Argentina, Australia, England, Iran, Mexico, Nigeria, Korea, Spain, Sri Lanka, Taiwan.
(P.) D. J. Grace; (Chief Eng.) J. R. Pinks; (Compt.) J. MacDonald; (Purch.Mgr.) R. Allen; (Broadcast S.M.) J. B. Jensen; (Mktg.Mgr.) R. Perry; (Prod'n Mgr.) G. Close. Annual Sales (D). Co. Size (D).⑥
- Nav-Aids Ltd., 2955 Diab St., St. Laurent, Montreal, Que. H4S 1M1. Tel. 514-332-3077. Fax: 514-332-6711. Telex: 05-824233. Associates, Canadian Aeronautical Instruments Ltd., Montreal, Que., Nav-Aids U.S.A. Inc., Alsip, IL, U.S.A. Air data ground support equipment for aircraft.
For. Reps., Penny & Giles, Dorset, England, 8arfield Instruments Ltd., Miami, FL, A.A.R. Expendables, Chicago, IL, U.S.A.
(P.) J.E. Gilday; (V.P.) Mrs. M.C. Hodge. Annual Sales (C). Co. Size (A).
- ★Navistar International Corporation Canada, 120 King St. W., P.O. Box 2020, Hamilton, Ont. L8N 3S5. Tel. 416-528-7700. Fax: 416-526-3057. Telex: 061-8756. Distribution centres, Burlington, Ont., Edmonton, Alta. Plant, Chatham, Ont. Medium and heavy duty trucks and diesel engines. Brand, "International". Parent company, Navistar International Transportation Corp., Chicago, IL, U.S.A.
(P.) S. P. Koch; (V.P. & Cont.) H. Ross Yeomans; (Dir. Hum.Res.) P. J. Brennan; (S.) L. Tony Pezze; (Plant Mgr.) J. J. Pavlansky; (Mgr.Parts Distr.Cda) P. Mateja. Annual Sales (I). Co. Size (G).⑥
- ★Navtel Inc., 55 Renfrew Dr., Markham, Ont. L3R 8H3. Tel. 416-479-8090. Fax: 416-475-6524. Telex: 06-986189. Subsidiary, Navtel Ltd., Norcross, GA, U.S.A., Navtel Gesellschaft m.b.h., Vienna, Austria. Bit error rate test sets, data communications analyzers, test message generators, RS-232 breakout and monitors, protocol analyzers.
For. Reps., Australia, Taiwan, U.S.A., France, W. Germany, Italy, Singapore, U.K., Switzerland, Belgium, Denmark, S. Africa, Cyprus, Thailand, Peru, Chile, Pakistan, Portugal, Iran, Israel, Colombia, Argentina, Netherlands, Sweden, Norway, Austria, Hong Kong, Japan, Finland, Spain, Bahrain, Costa Rica, Egypt, Korea, Kuwait, Mexico, Morocco, New Guinea, Philippines, Tunisia, Turkey, United Arab Emirates, Uruguay, Venezuela.
(C.E.O.) J. Somerville; (P.) J. Sutherland; (V.P.Mfg.) R. Prescott; (Mktg.Mgr.) M. Johnston; (Mktg.S.) Ms. J. Pielsticker; (V.P.R&D) D. Barnes. Annual Sales (E). Co. Size (D).⑥
- ★Ne-De Systems Ltd., 80x 153, Riverhurst, Sask. S0H 3P0. Tel. 306-353-2181. Fax: 306-353-4915. Branch office, Riceton, Sask. Slow speed shaft monitor for agricultural seeding equipment, air seeder and header height monitors.
(P.) N.W. Moyses; (G.M.) D. O'Brien. Annual Sales (B). Co. Size (A).⑥
- Neal, Robert, Ltd., Topsail Hill, Topsail, Nfld. A0A 3Y0. Tel. 709-834-3527. License plates, signs.
(P.) R. Neal. Co. Size (A).
- Neat Woodwork & Display Ltd., 4490 Chesswood Dr., Unit 1, Downsview, Ont. M3J 2B9. Tel. 416-630-1525. Fax: 416-630-7742. Display trailers and vans, floats, modular exhibits and custom woodworks.
(P.) U. Niit; (G.M.) A. Loibl; (T.) P. Niit. Annual Sales (8). Co. Size (A).
- Nechako Beverages, 1039 Eastern St., Prince George, B.C. V2N 2K7. Tel. 604-564-4491. Soft drinks, etc. Authorized bottlers of "Orange Crush", "Schweppes", "Pepsi-Cola", "7 Up". Co. Size (B).
- Nederman Canada Limited, 839 Central Pkwy. W., Mississauga, Ont. L5C 2V9. Tel. 416-272-0632. Fax: 416-272-1845. Industrial fume and vehicle exhaust extraction equipment.
(P.) E. W. Van Allen. Annual Sales (C). Co. Size (A).⑥
- Neelak Products Ltd., 145 Port Royal West, Montreal, Que. H3L 2A8. Tel. 514-387-3759. Plastic containers, vacuum forming, adjustable furniture glides, shoe horns.
(P.) J. Pomerantz; (G.M.) A. Pomerantz. Annual Sales (C). Co. Size (A).
- Neeland Printing Ltd., 3536 - 27 St. N.E., Calgary, Alta. T1Y 5E2. Tel. 403-291-2404. Fax: 403-250-8297.
(P.) D. G. Ingwersen; (Cont.) Mrs. J. E. Ingwersen. Annual Sales (C). Co. Size (8).
- Neelon Casting Ltd., Foundry St., 80x 2007, Sta. A, Sudbury, Ont. P3A 4R8. Tel. 705-566-1610. Fax: 705-566-2641. Gray iron castings.
(P.) P. Kenny; (S.M.) 8. Drew; (G.M.) T. Hallas. Annual Sales (E). Co. Size (E).⑤
- Neepawa Canvas Works, 397-1st Ave., Box 1268, Neepawa, Man. R0J 1H0. Tel. 204-476-3356. Canvas goods, tarpaulins and agricultural belting. Brand, "N.C.W." farm machinery canvases. Parent company, Lukin Holdings Ltd., Neepawa, Man.
(P. & G.M.) H. Grant Lukin. Annual Sales (A). Co. Size (A).⑥
- Neepawa Creamery Limited, Box 66, 105 Mill St., Neepawa, Man. R0J 1H0. Tel. 204-476-2002. Brands, "Neepawa Creamery" butter, "Velvet" ice cream.
(P.) J.F. Boyle; (P.A.) Miss I.L. Boyle. Annual Sales (C). Co. Size (A).⑤
- Nefab Vikex Inc., 605 Neal Dr., R.R.#6, Peterborough, Ont. K9J 6X7. Tel. 705-748-4888. Fax: 705-748-0034. Wooden boxes, collapsible wooden packing crates made to specification. Parent company, Nefab A8, Sweden.
(G.M.) W. H. Johnson; (Prod'n Supv'r) A. Caravaggio; (Engr.) R. Ost; (Qual.Mgr.) D. Armstrong. Annual Sales (C). Co. Size (A).⑤
- Neff Kitchen Manufacturers Limited, 6 Melanie Dr., Brampton, Ont. L6T 4K9. Tel. 416-791-7770. Fax: 416-791-7788. Telex: 06-988510. Distribution centres, Edmonton, Alta., Campbell, CA, U.S.A. Kitchen cabinets in knock down form. Parent company, Neff USA, Campbell, CA, U.S.A.
(P. & G.M.) P. J. Neff; (V.P., Edmonton Distr.Centre) A. Ball; (Sales Mktg.Admin.) Ms. T. Topolniski. Annual Sales (D). Co. Size (C).⑥
- Neilson, William, Ltd./Ltée., 277 Gladstone Ave., Toronto, Ont. M6J 3L9. Tel. 416-530-0060. Fax: 416-530-0048. Telex: 06-23727. Regional sales office and warehouses, (confectionery), Halifax, N.S., Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Confectionery and ice cream plant, Toronto, Ont. Dairy plants, Halton Hills, Ottawa, Ont. Ice cream, chocolate confectionery, grocery and dairy products. Brands, "Jersey Milk", "Malted Milk", "Crispy Crunch", "Cadbury", "Caramilk". Parent company, George Weston Limited, Toronto, Ont.
(P.) D. H. McMillan; (P., Dairy Frozen Div.) R. A. Robinson; (Sr.V.P., Dairy Frozen Div.) R. C. Harrison; (Sr. V.P.Sales & Mktg., Confectionery Div.) P.M. Draper; (Sr. V.P.Ottawa Dairy) W. R. Parsons; (V.P.Fin.) P.C. Lott; (V.P.Corp.Ops.) R. Laxou; (V.P.Hum.Res.) C. H. Taylor. Annual Sales (G). Co. Size (G).
- Nelco Mechanical Limited, 77 Edmin St., Box 1086, Kitchener, Ont. N2G 4G6. Tel. 519-744-6511. Fax: 519-744-3072. Plumbing, heating, electrical, air conditioning and sheet metal work, also duct work, ventilation hoods, etc. for the food processing industry.
(Chmn.) T. Tombros; (P.) P. Eighinger; (T.) R. Steven Wilson. Annual Sales (D). Co. Size (D).⑤
- Neldo Marine Development Co. Ltd., P.O. Box 189, Dunville, Nfld. A08 1S0. Tel. 709-227-2305. Fax: 709-227-3122. Plant, Argentinia, Nfld. Fiberglass fishing and pleasure boats, custom industrial fiberglass products.
(P.) D. Hart; (Mktg.) Ms. S. Hart; (Fin.) D. Hart; (S.T.) N. Gatehouse. Annual Sales (C). Co. Size (A).⑤
- ★Neles Jamesbury Ltd., 1282 Algoma Rd., Ottawa, Ont. K1R 3W8. Tel. 613-746-2211. Fax: 613-746-0366. Branch offices, Windsor Junction, N.S., Montreal, Que., Sarnia, Mississauga, Ont., Vancouver 8.C., Calgary, Alta., Saskatoon, Sask. Ball, butterfly and globe control valves, actuators and control devices. Brands, "Double-Seal", "Wafer-Sphere", "Clincher", "Quadra-Pow", "Hammel Dahl".
(P.) R.S. Dugas; (T) K. Stuart; (V.P.Sales) G. Chenier; (Dir.Mktg. & Plan'g) F. Brunet; (Mgr.Customer Serv.) Ms.
- N. Capes; (Mat'ls Mgr.) J. Heyman; (Prod'n Mgr.) J. Clarke. Annual Sales (E). Co. Size (C).⑥
- ★Nelken Kitchen Cabinets Inc., 800 Industrial Blvd., St-Jerome, Que. J7Y 4B8. Tel. 514-436-3792. Toll Free: (514) 800-363-2581, (418,613,819) 363-2461, (416) 800-363-5603. Fax: 514-436-5214. Branch offices, Montreal E., Broisbriand, Que. Plants, 900 Boul. de l'Industrie, St. Jerome, Que. Kitchen cabinets, Brand, "Nilken". Parent company, Les Industries Unik Ltd. For.Reps. U.S.A.
(Fin.Dir.) Miss C. Lacroix; (Prod'n Mgr.) R. Regnaud; (S.M.) J. Claude Ethier; (P.A.) R. Doré. Annual Sales (D). Co. Size (D).⑥
- Nella Cutlery Service (1983) Ltd., 356 Dosco Dr., Stoney Creek, Ont. L8E 2N5. Tel. 416-560-3922. Fax: 416-662-5955. Branch office, Woodbridge, Ont. Stainless steel utility knives with plastic handles.
(C.E.O.) A. Nella; (G.M.) G. Nella; (P.A.) E. Nella; (Sales) A. Nella. Annual Sales (C). Co. Size (8).⑤
- ★Nellis, Zonda, Design Inc., 2203 Granville St., Vancouver, B.C. V6H 3G1. Tel. 604-736-5668. Fax: 604-736-3534. Handwoven and knit women's wear.
(P.) Ms. Z. Nellis; (Sales Rep.) Ms. 8. Goldberg. Annual Sales (C). Co. Size (8).⑤
- Nelson Aggregate Co., P.O. Box 1070, Stn. 8, Burlington, Ont. L7P 3S9. Tel. 416-335-5250. Toll Free: 800-263-6320. Fax: 416-332-4484. Branch offices, Milliken, Rouge Valley, Town of Vaughan, Ont. Plants, Seamsville, Burlington, Paris, Orillia, Cambridge, Ont. Associates, Wayco Ltd., Spartan Explosives Ltd. Crushed and armour stone, riprap, railway ballast, aggregates, asphalt.
(P.) R. E. Albrough; (S.T.) D. G. Gilbert, C.M.A.; (Ops. Mgr.) G. Goodchild; (S.M.) J. D. Montgomery. Annual Sales (E). Co. Size (D).⑤
- †Nelson Bronze Limited, 73 Hincks St., New Hamburg, Ont. N0B 2G0. Tel. 519-662-3660. Fax: 519-662-3304. Bronze memorials, bronze and aluminum dedication plaques.
(P.) N.A. Barfoot; (Off.Admin.) Mrs. L. Petrie; (S.M.) Mrs. L. Fulton; (Plant Mgr.) Mrs. F.M. Barfoot. Annual Sales (8). Co. Size (A).⑥
- Nelson Bros. Construction Company Limited, P.O. Box 244, Kirkland Lake, Ont. P2N 3H7. Tel. 705-567-4151. Associate, Trans Provincial Freight Carriers Ltd. Ready-mix concrete.
(P.) N. Seymour; (Chmn.) R. Chafee; (V.P.) G. Watkins; (S.) P. Balan; (T.) P. Duffy. Annual Sales (C). Co. Size (A).⑤
- ★Nelson Bros. Fisheries, Limited, P.O. Box 2204, Vancouver, B.C. V6B 3W2. Tel. 604-277-2212. Fax: 604-277-8122. Telex: 04-355588. Plants, Steveston, Prince Rupert, B.C., Naknek, Petersburg, AK, U.S.A. Subsidiary, Nelbro Packing Co., Seattle, WA, U.S.A. Canned fish. Brands, "Universal", "Rose Marie", "Robin Red", "Paramount". Parent company, 8.C. Packers Ltd., Vancouver, B.C.
For. Reps.: W. K. King Pty. Ltd., Sydney, Australia; Messrs. G.S. Lintott & Co. Ltd., Auckland, New Zealand; Alstons Marketing, Port-of-Spain, Trinidad; Carl 8. Feldthusen, Copenhagen, Denmark; Francesco Marchesi, Milan, Italy.
(P.) D. A. McLean; (C.O.O.) P. A. Todd; (V.P.Exp. Sales) I. Baart; (Asst.Mgr.Canned Prods.Exp.Sales) G. Smith. Annual Sales (F). Co. Size (F).⑥
- Nelson Bros. Welding Ltd., 29 Pettipas Dr., Burnside Ind'l Pk., 80x 744, Dartmouth, N.S. B2Y 3Z3. Tel. 902-465-4242. Fax: 902-468-3602. Steel stairways, fire escapes, etc.
(P.) D. Sullivan. Annual Sales (C). Co. Size (8).⑥
- Nelson Building Components Ltd., 140 Gibson Dr., Markham, Ont. L3R 2Z3. Tel. 416-493-1782. Toll Free: 800-263-1782. Fax: 416-479-8075. Telex: 069-86250. Branch office, Calgary, Alta. Associate, Leland Industries Inc., Markham, Ont., Nelson Building Components Ltd., Calgary, Alta.
(P.) B. R. Nelson. Annual Sales (C). Co. Size (8).⑥
- ★Nelson Burns & Co. Ltd., 35 Oak St., Weston, Ont. M9N 3S9. Tel. 416-243-1222. Fax: 416-243-8899. Associate, Weldo Plastics Limited, Weston, Ont. Loose leaf binders, vinyl desk calendars, advertising specialties, stationery. Brands, "N8", "Cardinal", "In-Sight", "Slant-D", "E.Z.D.", "Ten-Shun".
(P.) Mrs. S. Cohen; (V.P.Sales & Mktg.) C. A. Millard. Annual Sales (D). Co. Size (C).⑥
- Nelson, G.M., Ltd., 926 Lapointe St., Sudbury, Ont. P3A 5N9. Tel. 705-566-9272. Fax: 705-566-9114. Heliarc, shielded metal arc and oxy-acetylene welding repairs and pressure vessels, metal fabrications.

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

(P.) G. M. Nelson; (Off. Mgr.) P. McKinty. Annual Sales (C). Co. Size (A).⑤

Nelson Granite, Box 178, TC Hwy, Vermilion Bay, Ont. P0V 2V0. Tel. 807-227-2650. Toll Free: 800-465-3330. Fax: 807-227-2722. Plant and quarry, Vermilion Bay, Ont. Dimension blocks of granite, monuments, markets, bases for bronze, surface plates, steps and sills, building fronts, street and bridge curbing and sawn slabs.

For.Reps., Rexgraniti SRL, Lucca, Italy; Cochran's Inc., Barre, VT, Acme Granite, Elberton, GA, U.S.A., Mitsubishi, Tokyo, Japan.

(P.) C. B. Nelson; (V.P.) N. Nelson; (S.T.) E. R. Nelson. Annual Sales (C). Co. Size (B).⑥

Nelson Industrial Fabricating Limited, 1155 Squires Beach Rd., Pickering, Ont. L1W 3T9. Tel. 416-428-2240. Fax: 416-428-2392. Subsidiary, Acudor Acron Ltd. Sheet metal fabricators.

(P.) P. Nelson; (P.A.) B. Miwa; (S.M.) G. Silars; (Plant Mgr.) D. Weagle. Annual Sales (D). Co. Size (C).⑥

Nelson Lumber Company Ltd., P.O. Box 620, Lloydminster, Alta. S9V 0Y8. Tel. 403-871-6300. Fax: 403-871-6388. Branch offices, Edmonton, Calgary, Grande Prairie, Alta., Brandon, Man., Swift Current, Regina, Saskatoon, Sask., Smithers, B.C. Prefabricated homes, farm buildings, etc. Brand, "Nelson".

(P.) R.J. Nelson; (V.P.Fin.) B.E. McCook. Annual Sales (E). Co. Size (E).⑤

†Nelson Material Handling Ltd., 427 Wyecroft Rd., Box 575, Oakville, Ont. L6J 5B4. Tel. 416-842-7123. Fax: 416-842-7128. Overhead cranes, hoists and monorail systems, below hook attachments, jib cranes, self-supporting structure for crane runway systems, gantry cranes.

(P.) N. Swartz; (V.P.Fin.) G. Swartz; (V.P.Prod'n) B. Swartz; (S.M.) B. Croyden. Annual Sales (C). Co. Size (A).⑥

★Nelson Monuments Ltd., 23 Western St., P.O. Box 1220, Sussex, Kings Co., N.B. E0E 1P0. Tel. 506-432-9000. Toll Free: 800-561-9014. Fax: 506-432-6007. Branch offices, Grand Falls, Nfld., Charlottetown, P.E.I., East Saint John, Fredericton, Moncton, N.B., Barrie, Ont. Plant, Sussex, N.B. Quarry, Hampstead, N.B. Associate, Nelson Monuments Ltd./The Stone Centre, Waterloo, Ont. Granite monuments and blocks, bases for bronze plaques, bridge and street curbing, cornerstones, pavers, steps, sills, building fronts, granite for downtown renewal projects, sawn slabs for building and monumental.

(P.) M. A. Nelson; (V.P.Quarries) C. B. Nelson; (V.P.) G. S. Nelson; (S.T.) E. R. Nelson. Annual Sales (C). Co. Size (B).⑤

Nelson Muffler Canada Inc., Centre St., P.O. Box 590, Burk's Falls, Ont. P0A 1C0. Tel. 705-382-2325. Toll Free: 800-387-6791. Fax: 705-382-2405. Branch offices, Mississauga, Ont., Langley, B.C. Truck and off road heavy duty vehicle mufflers, air cleaners, bent tubes and stacks. Parent company, Nelson Industries, Stoughton, WI, U.S.A.

(Plant Mgr.) G. J. Sowrey; (Off.Mgr.) Mrs. M. Stoner; (Prod'n Mgr.) D. Havlicek. Annual Sales (D). Co. Size (C).⑥

Nelson Steel Division of Samuel Manu-Tech Inc., 199 Arvin Ave., Stoney Creek, Ont. L8E 2L9. Tel. 416-662-1404. Fax: 416-662-5385. Branch plant, Nanticoke, Ont. Steel coil processing. Parent company, Samuel Manu-Tech Inc., Etobicoke, Ont.

(P.) D.A. Woodward; (V.P. & G.M.) E.P. O'Connor; (V.P.Mfg. & Tech.) A. Mattiussi; (Cont.) L. Bilobrk. Annual Sales (D). Co. Size (D).

Nelson Stud Welding Division T.R.W. Canada Ltd., 2 Meridian Rd., Rexdale, Ont. M9W 4Z7. Tel. 416-675-3010. Fax: 416-675-2556. Branch offices, Montreal, Que., Calgary, Alta. Plant, Toronto, Ont. Studs and guns for automatic electric welding. Brand, "Nelson". Parent company, TRW-Nelson Division, Elyria, OH, U.S.A.

(S.M.) M. Gibbs. Co. Size (A).⑤

Nelson & Atkinson Inc., 145 Turnbull Crt., Cambridge, Ont. N1T 1C6. Tel. 519-622-1962. Fax: 519-622-1172. Break out systems, chain and belt conveyors, lumber carts, material handling equipment, woodworking automation, feeders, finger jointing equipment, multi-trim and cut-off saws, etc.

(P.) B.D. Nelson. Annual Sales (C). Co. Size (A).

†Nelson's Dairy, 180 Ormont Dr., North York, Ont. M9L 1N7. Tel. 416-742-6811. Fax: 416-742-6947. "Long Life" cream, "Coffee Queen" liquid whitener for coffee, sterilized whipping cream, frozen pre-whipped toppings and liquid toppings, "Lacteeze" low lactose milk.

(Sales Mgr.) P. Calabretta; (Plant Mgr.) F. Gillies; (Cont.) P. Zammit; (R&D Consultant) A. Gelda. Annual Sales (D). Co. Size (C).⑥

Nelvana Limited, 32 Atlantic Ave., Toronto, Ont. M6K 1X8. Tel. 416-588-5571. Fax: 416-588-5588. Short, feature, animated, live action, educational, documentary motion pictures and videotapes.

(P.) P. Loubert. Annual Sales (F). Co. Size (E).⑥

Nemo-Brier Mfg. Inc., 105-7 Montcalm St., Hull, Que. J8X 2L9. Tel. 819-771-6211. Fax: 819-771-5638. "Nemo" costume jewellery, souvenirs.

(P.) D.G. Baker. Annual Sales (C). Co. Size (C).⑥

★NEO INDUSTRIES, 76 Mead Ave., P.O. Box 3186, Station "C", Hamilton, Ont. L8H 7K6. Tel. 416-549-3514. Fax: 416-549-8028. Telex: 061-8685. Head office, Burlington, Ont. Branch plants, Stoney Creek, Ont., Gary, IN, Weirton, WV, Maryville, TN, U.S.A., Florange, France. Machinists and roll manufacturers, industrial hard chrome plating, roll engraving, superfinishing. Brand, "Neo". Parent company, Federal Industries Ltd., Winnipeg, Man.

(P.) J.P. Jones; (V.P. & G.M.) L. J. O'Riley; (Dir.Fin.) P. Ritchie; (Mfg.Mgr.) F. Minna; (P.A.) B. H. Maslen; (Proj.Mgr.) D. Schormann; (S.M.) D. C. Fleming. Annual Sales (D). Co. Size (D).⑤

Neon Contractors Ltd., 7909 Flint Rd. S.E., Calgary, Alta. T2H 1G3. Tel. 403-252-3391. Fax: 403-252-8415. Branch office, Edmonton, Alta. Plastic and neon signs. Brand, "NeCon".

(P.) C. J. Thomas; (Mgr.Edmonton) J. Sugden. Annual Sales (C). Co. Size (B).⑤

★Neon Products Limited, 6304 - 6A St. S.E., Calgary, Alta. T2H 2B7. Tel. 403-258-0556. Fax: 403-253-0110. Branch offices, Edmonton, Red Deer, Lethbridge, Grande Prairie, Alta. Plants, Calgary, Edmonton, Alta. Subsidiary, The Jim Pattison Sign Group. Electric signs, "Electro-Ad" electronic message centres. Parent company, The Jim Pattison Group.

(V.P. & G.M.) J. Sussenguth; (Ops.Mgr.) G. Voszler; (S.M.) M. Cherewyjk; (Plant Mgr.) M. Worthen. Annual Sales (C). Co. Size (C).

Neon Sales & Service, 1437-47 Ave. N.E., Calgary, Alta. T2E 6N7. Tel. 403-291-3355. Neon and plastic display signs, electronic displays. Parent company, Natural Signcorp Investments Ltd.

(P.) R.D. Green. Co. Size (C).

★Neosid (Canada) Limited, 10 Vansco Rd., Toronto, Ont. M8Z 5J4. Tel. 416-251-2831. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-387-7384, (U.S.A.) 800-387-7213. Fax: 416-251-6790. Affiliates, MMG Distribution, Eatontown, MMG Krystinel, Paterson, NJ, U.S.A., Neosid Limited, Australia, Neosid Limited and Anglosid Limited, England. Iron dust and ferrite cores, impellers for H.F. welding tube mills. Brands, "Neocast", "Neosid". Parent company, MMG, Welwyn Garden City, Herts, England.

(P.) C. R. McNab; (V.P.Ops.) A. S. Lloyd. Annual Sales (C). Co. Size (A).⑤

★Nepco of Canada Ltd., P.O. Box 158, 850 Gartshore St., Fergus, Ont. N1M 2W8. Tel. 519-843-4332. Fax: 519-843-5980. Telex: 069-56581. Branch offices, Montreal, Que., Edmonton, Calgary, Alta., Vancouver, B.C. Underfloor duct, wireway systems, power/telephone poles, service fittings, floor boxes, current collectors, etc.

For.Rep., Nepco Inc., Charlotte, NC, U.S.A.

(P.) A. Lawrence; (V.P.) D. Martin; (G.M.) P. Heiser. Annual Sales (C). Co. Size (B).⑥

Neptune Jewellery Manufacturing Co. Ltd., 27 Queen St. E., Suite #1101, Toronto, Ont. M5C 2M6. Tel. 416-861-1166. Men's and ladies' gold jewellery and diamond rings.

(P.) R. Chan; (S.T.) P. Chan. Annual Sales (C). Co. Size (B).⑤

Nesting Furniture Limited, Box 149, Orono, Ont. L0B 1M0. Tel. 416-983-9171. Fax: 416-983-9811. Wood and plastic stacking and folding chairs and tables, folding banquet tables, bases, etc.

(P.) E. Shamash; (G.M.) D. L. Steel. Annual Sales (C). Co. Size (A).⑥

★Nestlé Enterprises Limited, 1185 Eglinton Ave.E., Don Mills, Ont. M3C 3C7. Tel. 416-429-4411. Fax: 416-467-2069. Telex: 06-966771. Branch offices in major cities across Canada. Plants, Montreal, Sherbrooke, Que., Alexandria, Chesterville, Mississauga, Rexdale, Trenton, Wallaceburg, Toronto, Don Mills, Ont., Carberry, Man., Richmond, Vancouver, B.C. Instant and ground roast coffee, chocolate and instant drinks, frozen foods, coffee creamer, evaporated milk, french fries, canned

desserts, juices, vegetables and pasta, citrus juices, bottled waters, tea, culinary products, pet foods, confectionery. Parent company, Nestlé S.A., Switzerland.

(P. & C.E.O.) I. W. Murray; (V.P.Corp.Rel.) R. H. Peterson; (V.P.Ops.) M. Holford; (P.A.) W. C. Reek. Annual Sales (I). Co. Size (G).⑥

Nestlé Foodservice, 100 Aiden Rd., Markham, Ont. L3R 4C1. Tel. 416-477-2582. Toll Free: 800-387-4367. Fax: 416-477-2667. Plant, Don Mills, Rexdale, Ont. Brands, "Club", "Anthos", "Mojabo", "Becharas", "Good mountain blend". Parent company, Nestlé Enterprises Ltd., Don Mills, Ont.

(P.) M. Orr; (Dir.Admin.) R. Thompson. Annual Sales (E). Co. Size (D).⑥

Nestler Canada Ltd., 2000 Ellesmere Rd., Unit #8, Scarborough, Ont. M1H 2W4. Tel. 416-438-9220. Telex: 065-25129. Drafting tables, machines and equipment. Brand, "Nestler". Parent company, James W. Stevenson and Company Limited, Scarborough, Ont.

(P. & G.M.) T. J. Stevenson; (P.A. & Plant Mgr.) G. Brandenburg. Co. Size (A).

Netmar Inc., 350 Oxford St.W., London, Ont. N6H 1T3. Tel. 519-641-0346. Toll Free: (416,519) 800-265-3425, (705) 800-265-3426. Fax: 519-641-0325. Branch offices, London, Ottawa, St. Thomas, Windsor, Guelph, Brampton, Mississauga, Kitchener, Cambridge, Chatham, Brantford, Ont., Edmonton, Alta. Weekly tabloid advertising newspaper, flyer distribution. Parent company, The Blackburn Group Inc.

(P.) R. Alexander Green. Annual Sales (E). Co. Size (G).

Neto Investments Ltd., 347 Water St., Vancouver, B.C. V6B 1B8. Tel. 604-682-6424. Fax: 604-682-4255. Leather garments. Brand, "Neto".

For.Rep., Neto Leather Corp., San Francisco, CA, U.S.A.

(P.) Mrs. M. Carriere; (G.M.) A. Neil Tislington. Annual Sales (D). Co. Size (C).⑤

★Netron Inc., 99 St. Regis Cres. N., Downsview, Ont. M3J 1Y9. Tel. 416-636-8333. Fax: 416-636-4847. Telex: 06-963532. Sales office, Atlanta, GA, U.S.A., Sydney, Australia. NETRON/CAP advanced software engineering systems used to design, develop and maintain COBOL software for commercial data processing. Parent company, Noma Industries Limited, Willowdale, Ont.

For.Reps., ACOSO, SM Enschede, The Netherlands; Datawright Computer Services (DCS), Newcastle-Upon-Tyne, U.K.; Solutions Inc., Mt. Pleasant, SC, Omega Systems, Pittsburgh, PA, U.S.A.

(P. & C.E.O.) A. Kisin; (V.P.Research) P. Bassett; (V.P.Dev.) R. Hughes; (V.P.Applications) A. Greenspan; (V.P. Sales) A. Staniewski; (Dir.Cust.Supp.) Ms. H. Carmichael; (P.R.Rep.) K. Hambly. Co. Size (D).⑥

Network A-V Innovations Inc., 11931 - 72nd St., Edmonton, Alta. T5B 1Y4. Tel. 403-471-2001. Fax: 403-479-1443. Subsidiary, Network Audio. "Axe Systems" flight cases for transporting delicate instruments and loudspeaker cabinets, network audio enclosures, OEM enclosures. Parent company, Axe Music Inc.

(P.) B. Holowaychuk; (Projects Mgr.) D. Dutchak. Annual Sales (A). Co. Size (A).⑥

Nevermar Wood Products Limited, P.O. Box 310, 150 Mills St., Carleton Place, Ont. K7C 3P4. Tel. 613-257-3678. Fax: 613-257-5088. Vinyl laminated particle board, gypsum, hardboard, etc.

(P.) J. E. Chapman. Annual Sales (C). Co. Size (A).⑥

New Automation Inc., 2110 Speers Rd., Oakville, Ont. L6L 2X8. Tel. 416-825-3281. Fax: 416-825-0389. Automation machinery and control panels.

(P.) T. Ketelaars; (V.P.) W. Ketelaars; (Head Mfg.) T. Sommers; (Purch.) D. Rodrigues; (Mech.Designer) J. Pittens. Annual Sales (C). Co. Size (A).

New Balance Canada Inc., 72 St. Leger St., Kitchener, Ont. N2H 6R4. Tel. 519-576-7520. Telex: 069-55178. "New Balance" running apparel, suits and socks.

(G.M. & G.S.M.) G.E. Hanel; (Distr'n & Warehousing) S. Bryden. Annual Sales (D). Co. Size (C).

New Brunswick Publishing Co., Limited, P.O. Box 2350, Saint John, N.B. E2L 3V8. Tel. 506-632-8888. Toll Free: 800-222-9710. Fax: 506-648-2652. Newspapers, "Telegraph-Journal" and "Evening Times-Globe".

For.Reps., Brydson Media Services, NY, U.S.A. Canadian representatives, Newspaper Marketing Bureau, Bardal Gosbee & Assoc., Toronto, Ont.

(Publisher) A. T. Doyle; (V.P.) F. Hazel; (S.T.) D. Buckle; (Adv.Dir.) E. Thurlbeck; (Mfg.Mgr.) R. Ramsey. Annual Sales (D). Co. Size (E).⑥

★New Brunswick Wire Fence Co., Limited, 80 Henri Dunant St., Moncton, N.B. E1E 1E6. Tel. 506-857-8141. Fax: 506-859-7295. Subsidiaries, Eastern Fence Ltd., Eastern Reinforcing Ltd., Moncton, N.B., Eastern Fence Erectors Ltd., Dartmouth, N.S., Eastern Fence Products Ltd., Charlottetown, P.E.I. Chain link industrial fencing, farm and snow fences, gates, wire wall partitions, welded reinforcing mesh. Brand, "Maritime".

(P. & G.M.) J. S. Kelly; (S.M.) J. I. Kelly; (Plant Mgr.) D. Smith. Annual Sales (C). Co. Size (B).Ⓢ

New England Slate Limited, 1910 Effingham Rd., Ridgeville, Ont. L0S 1M0. Tel. 416-892-5793. Fax: 416-892-4622. Quarried slate tiles, roofing slate, reclaimed brick slices and stone veneer.

(G.M.) W. Molnar. Annual Sales (B). Co. Size (N/R).Ⓢ

New Era Tool and Die Ltd., 241 Torkyork Dr., Weston, Ont. M9L 1Y2. Tel. 416-742-8098. Fax: 416-742-1967. Telex: 065-27252. Mine hoist and marine deck equipment, heavy and special machinery equipment, custom engineering.

(P.) M. Tersigni; (Off.Mgr.) F. Porretta. Annual Sales (C). Co. Size (B).

New Flyer Industries Ltd., P.O. Box 245, 600 Pandora Ave. W., Winnipeg, Man. R2C 3T4. Tel. 204-224-1251. Toll Free: 800-665-2637. Fax: 204-224-0551. Telex: 07-57523. Associate, New Flyer of America, Inc., Union City, CA, U.S.A. 35' and 40' diesel buses, 60' articulated buses, 35' and 40' trolley buses. Parent company, den Oudsten Bus Works, Woerden, Holland.

(Exec.V.P.) G. Johnson; (V.P.Mktg. & Sales) R. J. Bevis; (C.F.O.) M. A. Jones. Annual Sales (E). Co. Size (E).Ⓢ

★New-Form Manufacturing (729768 Ontario Inc.), 25 Whaley St., Box 39, Milverton, Ont. N0K 1M0. Tel. 519-595-4954. Fax: 519-595-4941. Mechanical jacks, metal stamped components.

(P.) D. Boulanger. Annual Sales (B). Co. Size (A).

New Glasgow Foundry Ltd., 391 Glasgow St., New Glasgow, N.S. B2H 5C3. Tel. 902-752-3129. Fax: 902-752-5200. Grey iron, brass and bronze castings. Brand, "New Glasgow Foundry".

(P. & G.M.) J. D. Campbell. Annual Sales (B). Co. Size (A).Ⓢ

New Hatchwear, The, 707-14th St. N.W., Calgary, Alta. T2N 2A4. Tel. 403-283-8460. Toll Free: 800-661-9249. Fax: 403-270-2718. Uniforms, costumes, club jackets.

(P.) V. Fornaro; (S.T.) Ms. G. Fornaro; (Cont.) Ms. S. Fornaro. Annual Sales (C). Co. Size (C).Ⓢ

New-Life Mills Limited, 252 - 14 St., Box 219, Hanover, Ont. N4N 3C5. Tel. 519-364-3260. Branch offices and plants, Innerkip, Denfield, Neustadt, Pinkerton, Ont. "New Life" wheat, flour, grain, livestock and poultry feeds. Parent company, Parrish & Heimbecker Ltd., Winnipeg, Man.

(Chmn.) H.C. Heimbecker; (P.) C.R. Mayer; (Plant Mgr.) R.G. Ahrens. Annual Sales (E). Co. Size (E).

★New Maryland Lumber Ltd., R.R. #5, Fredericton, N.B. E3B 4X6. Tel. 506-459-5402.

(P.) D. Sparling; (V.P.) L. Lipsett; (T.) P. Sparling. Annual Sales (B). Co. Size (A).

New Mechanical/Milton Metal Fab, 458 Harrop Rd., Milton, Ont. L9T 3H2. Tel. 416-878-1344. Fax: 416-878-7590. Heat recovery systems, industrial ventilation, pressure welding, etc.

(P.) K. Stringer; (S.T.) B. Domenie. Annual Sales (B). Co. Size (A).Ⓢ

New North Ventures Ltd., 148 Fischer Ave., P.O. Box 750, The Pas, Man. R9A 1K8. Tel. 204-623-3435. Fax: 204-623-5601. Commercial printing, letterheads, envelopes, business cards, flyers, etc.

(Publisher) M. Harvey; (Prod'n Mgr.) D. Popaden; (Off. Mgr.) B. Harvey; (Admin.Mgr.) Ms. L. Harvey. Annual Sales (B). Co. Size (A).Ⓢ

New View Blinds Mfg. Ltd., 5727 Burbank Rd. S.E., Calgary, Alta. T2H 1Z5. Tel. 403-255-1158. Toll Free: (604)800-661-8633. Fax: 403-258-3448. Branch office, Vancouver, B.C. Horizontal and vertical blinds, "Veresol" pleated shades.

(P.) B. Shaikin; (G.M.) Ms. D. Shaikin; (Prod'n Mgr.) D. Sebert; (Compt.) J. Mahan. Annual Sales (D). Co. Size (D).Ⓢ

★New Visions Designs Inc., 40 Millwick Dr., Unit 7, Weston, Ont. M9L 1Y3. Tel. 416-742-2337. Fax: 416-747-1328. Bedroom furniture, contract work using vinyl laminate particle boards, "V" grooves for speakers, drawer sides, boxes, pedestals and other products requiring perfect

edges and mitres. Brand, "Design Tech Lido", "Collection".

(P.) P. Shek; (Prod'n Mgr.) C. Selkirk. Annual Sales (B). Co. Size (A).Ⓢ

New West Diesel, 455 Brunette St., New Westminster, B.C. V3L 3G1. Tel. 604-524-8611. Fax: 604-520-6299. Rebuilt engines and replacement parts for diesel engines, generator sets.

(P.) W. Steen. Annual Sales (D). Co. Size (B).Ⓢ

New West Press Co. Ltd., 43 E. 7th Ave., Vancouver, B.C. V5T 1M4. Tel. 604-879-1541. Fax: 604-879-2070. Printers.

(P.) O. Iskanius; (G.M.) P. Firth; (Cont.) R. Firth; (S.) Ms. R. Iskanius; (Prod'n Mgr.) M. Haapalo. Annual Sales (C). Co. Size (A).Ⓢ

★New York Fur Co. Limited, 60 Spadina Ave., Toronto, Ont. M5V 2H8. Tel. 416-596-8924. Fax: 416-596-1332. Telex: 06-986. "New Yorker" fur garments.

(P.) M. L. Dorfman. Annual Sales (B). Co. Size (A).Ⓢ

New Yorker Boiler Company Limited, P.O. Box 1850, Industrial Park, Sussex, N.B. E0E 1P0. Tel. 506-432-1130. Fax: 506-432-1135. Subsidiary, Dennison Sales Limited, Sussex, N.B. Boilers, tanks, steel scrap luggers, miscellaneous metals and waste oil refiners. Brand, "New Yorker". Parent company, Dennison Holdings Limited.

(P.) M. G. Dennison; (S.M.) F. G. Barrett; (Compt.) M. Blanchard; (P.A. & Plant Mgr.) K. Dennison. Annual Sales (C). Co. Size (B).Ⓢ

Newark Tool & Machine (1977) Ltd., 81 Millwick Dr., Weston, Ont. M9L 2R4. Tel. 416-745-5000. Fax: 416-746-8920. Tools, dies, molds, metal stampings and injection moulding. Parent company, Superior Performance Products (Canada) Inc.

(Dir.Ops.) M. Craig; (Plant Mgr.) K. Petternell; (Off. Mgr.) Ms. C. Salt. Annual Sales (C). Co. Size (B).Ⓢ

★Newbridge Microsystems, 603 March Rd., Kanata, Ont. K2K 2M5. Tel. 613-592-0714. Toll Free: 800-267-7231. Fax: 613-592-1320. Telex: 053-4501. Plant, Nepean, Ont. Subsidiary, Calmos Semiconductor Inc., Nepean, Ont. CMOS and bipolar integrated circuits and Newlife Macintosh upgrade products. Brand, "Calmos". Parent company, Newbridge Networks Corp., Kanata, Ont.

(P.) A. Chowanec; (Sr.V.P. & G.M.) Ms. S. Henthorn; (Exec.V.P.Mktg. & Sales) J. Freeman; (Corp.Cont.) Ms. D. Rosati; (Mat'ls Mgr.) Ms. C. Yuck; (V.P.Tech.) J. Roberts. Annual Sales (D). Co. Size (C).

Newbridge Networks Corporation, 600 March Rd., P.O. Box 13600, Kanata, Ont. K2K 2E6. Tel. 613-591-3600. Toll Free: 800-267-6246. Fax: 613-591-3201. Telex: 053-3653. Branch offices, Montreal, Que., Toronto, Ont., Vancouver, B.C. Plants, Ogdensburg, NY, U.S.A.; Newport, Wales, U.K. Associate, Newbridge, MicroSystems. "MainStreet" local and wide area networking systems. Parent company, Newbridge Networks Corporation. For.Reps., U.S.A., Hong Kong.

(V.P. & G.M.) M. Poscoe; (V.P.Mktg.) S. Pallavicini; (Mktg.Mgr.) A. Potchin. Annual Sales (F). Co. Size (G).Ⓢ

Newcastle Cement Block Co. Ltd., 732 King St. E., P.O. Box 219, Newcastle, Ont. L0A 1H0. Tel. 416-987-4444. Toll Free: 800-263-1913. Concrete blocks.

(Mgr.) D. Toms. Annual Sales (C). Co. Size (A).

Newcastle Ready-Mix Ltd., P.O. Box 268, 146 Pleasant St., Newcastle, N.B. E1V 3M3. Tel. 506-622-3239. Concrete blocks.

(V.P.) D. Flett. Co. Size (A).

Newco Prefab Corporation Ltd., 398 Bayly St. W., Ajax, Ont. L1S 1P1. Tel. 416-686-3321. Fax: 416-686-3853. Associates, Newco Stair & Railing Ltd., Newco Lumber Corp. Ltd., Ajax, Newco Window Corp., and Newco Superwall Systems Ltd., Don Mills, Ont. Prefabricated wood roof trusses, stairs and floors. Parent company, The Newco Group of Companies, Ajax, Ont.

(P.) G.J. Carpino. Annual Sales (C). Co. Size (B).Ⓢ

★Newcomb Spring of Canada Ltd., 6320 Kestrel Rd., Mississauga, Ont. L5T 1Z3. Tel. 416-670-0173. Fax: 416-678-1647. Coil and flat springs, small metal stampings, light wire forms. Parent company, Newcomb Spring Corp., Southington, CT, U.S.A.

(V.P.) D. Brouillard; (Sales & Purch.Co-ord.) Ms. Y. Malawski; (Sales Supv'r) A. Harrison. Annual Sales (C). Co. Size (B).Ⓢ

Newconcept Industries Ltd., 1 - 11151 Horseshoe Way, Richmond, B.C. V7A 4S5. Tel. 604-274-6422. Fax: 604-274-9033. Telex: 04-357558. General machining,

shafts, bushings, sleeves, cylinders, drums, rollers, collars and rings, welding.

(P.) T. Medland. Annual Sales (B). Co. Size (A).Ⓢ

Newcor Canada Limited, 3126 Devon Rd., P.O. Box 129, Windsor, Ont. N9A 6K1. Tel. 519-969-9510. Fax: 519-969-1001. Resistance welding equipment and automation, material handling equipment, automated assembly systems, CNC controlled loaders. Brands, "Wilson", "National", "Newcor". Parent company, Newcor, Inc., Troy, MI, U.S.A.

(V.P. & G.M.) R. Parkes; (S.M.) D. Stiers; (Plant Mgr.) K. Deroche; (P.A.) G. Fortier. Annual Sales (D). Co. Size (C).Ⓢ

Newdon Industries, 360 Tom St., Fergus, Ont. N1M 2A6. Tel. 519-843-1210. Plant, 597 Glengarry Cres., Fergus, Ont. Moulders and fabricators of expandable polystyrene.

(P.) J. Maggs; (Off.Mgr.) K. Maggs. Annual Sales (C). Co. Size (A).Ⓢ

Newell Industries Canada Inc., 387 Bloor St. E., Suite 202, Toronto, Ont. M4W 1H7. Tel. 416-964-7666. Fax: 416-964-2991. Subsidiaries, Counselor Products Division, Bernzomatic Division, Toronto, Androck/Bulldog Division, Newell Window Furnishings Company, Prescott, EZ Painter Division, Downsview, Hott Division, Newmarket, Amerock Division, Meaford, Supreme Division, Pickering, Anchor Hocking Canada Division, Scarborough, Ont. For products see listings of operating subsidiaries. Parent company, Newell Co., Freeport, IL, U.S.A.

(P.) I. G. Stewart; (S. & Grp.Cont.) G. Hamilton. Annual Sales (E). Co. Size (F).Ⓢ

★Newell, R.E., Fisheries Ltd., Vogler's Cove (Mill Village), N.S. B0J 2H0. Tel. 902-677-2500. Fax: 902-677-2751. Fresh groundfish, "Newell" salted groundfish, live lobster, frozen bait.

(P.) Mrs. F. Newell; (G.M.) B. Newell; (Asst.G.M.) Ms. K. Wamboldt. Annual Sales (D). Co. Size (B).Ⓢ

★Newell Vegetables (1980) Ltd., 49 Veiner Rd., Box 1660, Brooks, Alta. T0J 0J0. Tel. 403-362-4016. Fax: 403-362-4199. "Brooks" frozen vegetables and french fries. Parent company, Diamond S Produce, Taber, Alta.

(G.M.) P. Abela. Annual Sales (C). Co. Size (C).

Newell Window Furnishings Company, 606 Hyde St., Prescott, Ont. K0E 1T0. Tel. 613-925-5971. Fax: 613-925-3685. "Newell" drapery hardware, "Magic-Fit" window shades. Parent company, Newell Industries Canada Inc.

(P.) R.F. Lucey; (Mdse.Mgr.) J. Kooy; (Ops.Mgr.) P. Jenkinson. Annual Sales (D). Co. Size (D).Ⓢ

★Newfield Seeds Limited, Box 100, 701 Railway Ave., Nipawin, Sask. S0E 1E0. Tel. 306-862-4678. Fax: 306-862-9505. Telex: 074-29150. Branch office, Carriagana, Sask. Seeds of pulse crops, cereal grains, grass, forage and oilseed crops. Brands, "Timberline", "Beautygreen".

(P. & G.M.) E. Fraser Rempel; (S.M.) K. Lyons; (Mktg. Co-ord.) D. Harrison; (Mgr.Carriagana) W. Frisky. Annual Sales (D). Co. Size (B).Ⓢ

Newform Tools Ltd., 25 Whaley Ave., Milverton, Ont. N0K 1M0. Tel. 519-595-8781. Associate, New-Form Manufacturing (729768 Ontario Inc.), Milverton, Ont. Tools and dies, precision threaded products, carbide tooling.

(Prop.) J. Jantzi. Annual Sales (B). Co. Size (A).

Newfoundland Containers Ltd., Donovan's Industrial Park, P.O. Box 8775, St. John's, Nfld. A1B 3T2. Tel. 709-364-7741. Fax: 709-364-7807. Corrugated boxes and board.

(P.) T.M. Munn; (V.P.) D.M. Munn; (Compt.) W. Morrissey; (S.M.) K. Fitzgerald. Annual Sales (D). Co. Size (B).Ⓢ

Newfoundland Light & Power Co. Limited, 55 Kenmount Rd., P.O. Box 8910, Stn. "A", St. John's, Nfld. A1B 3P6. Tel. 709-737-5600. Fax: 709-737-5832. Telex: 016-4726. Branch offices, Grand Falls, Corner Brook, Carbonear, Stephenville, Gander, Port Union, Salt Pond, Whitbourne, Clarenville, Nfld. Parent company, Fortis Inc.

(Chmn.) H. Collingwood; (P. & C.E.O.) A. A. Bruneau, Ph.D.; (C.O.O. & Exec.V.P.Ops.) A. F. Ryan; (V.P.Fin. & T.) K. S. Warr; (V.P.Tech.Serv.) J. G. Evans; (V.P.Corp.Dev.) M. J. Erbland; (V.P.Cust.Serv.) E. W. Cumby; (V.P.Regulatory Aff.) W. Stanley Marshall; (V.P.Hum.Res.) W. W. Pinhorn; (Sr.V.P. & C.F.O.) J. H. Rutherford; (P.A.) B. Walsh. Annual Sales (G). Co. Size (F).

Newfoundland Margarine Company, 250 Le Marchant Rd., P.O. Box 1090, St. John's, Nfld. A1C 5M5. Tel. 709-579-0081. Fax: 709-739-5448. Margarine. Brands, "Good Luck", "Eversweet". Parent company, Thomas J. Lipton Inc., Toronto, Ont.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) R.M. Crosbie; (S.) E.D. Adams; (Ops.Mgr.) A. Snow; (S.M.) C. Sollins. Annual Sales (D). Co. Size (B).⑤
- ★**NEWLANDS INC., 31 Ainslie St. S., Cambridge, Ont. N1R 5T9.** Tel. 519-621-3000. Fax: 519-623-9611. Sales office, Montreal, Que. Knitted velour, terry, fleece, jersey and coating fabrics, curtains and drapes, woollen spun yarns, woven fabrics for upholstery, screens, vertical blinds and draperies. Brands, "Lady Galt", "Newlands", "Dynatex". Parent company, Alan W. Dean Management Limited.
- (Chmn.) A. W. Dean; (P.) P. Burns; (Exec.V.P.) G. F. MacKay; (V.P.Knitted Fabrics) A. Alexander; (Mfg.Mgr.) R. A. Evans; (Purch.Mgr.) A. Pimen el; (Hum.Res.Mgr.) W. N. Iutzi. Annual Sales (D). Co. Size (E).⑥
- Newlife Compressors Limited, R.R. #5, Guelph, Ont. N1H 6J2. Tel. 519-837-0450. Air compressors.
- (P.) B. Frank. Annual Sales (B). Co. Size (A).
- ★**Newmac Mfg. Inc., P.O. Box 9, Debert Air Ind'l Pk, Debert, N.S. B0M 1G0.** Tel. 902-662-3840. Fax: 902-662-3840. Sales office and warehouse, Woodstock, Ont. Combination wood, electric, wood, coal, oil furnaces and boilers, solid fuel fired furnaces, metal fabrication and stampings.
- (Chmn.) W. Newport; (P. & G.M.) K. Johnson; (Compt.) P. Cole; (V.P.Mktg. & Sales) Ms. N. Newport. Annual Sales (C). Co. Size (B).⑥
- Newman Bros. Limited, 72 Welland Ave., P.O. Box 608, St. Catharines, Ont. L2R 6X6. Tel. 416-641-8111. Toll Free: 800-263-5791. Fax: 416-641-0557. Builders, contractors and engineers, pre-engineered buildings, construction management.
- (Chmn.) J. D. Newman; (P.) R. Martens; (V.P.) D. S. Bennett; (S.T.) J.A. Davis. Annual Sales (E). Co. Size (D).⑤
- ★**Newman Hattersley Limited, 2400 Lucknow Dr., Unit 48, Mississauga, Ont. L5S 1T9.** Tel. 416-678-1240. Fax: 416-673-9255. Telex: 06-96B839. Nuclear bellow sealed globe valves, ball and diaphragm valves, marine valves and sightflow indicators. Parent company, Tomkins plc, London, England.
- For.Reps., Hattersley Heaton, Shipham, England, Hahonim Israel, TBV United States.
- (G.M.) H. Mueller; (Acct.) Ms. P. Field; (Contract Admin.) Ms. S. Stansens. Annual Sales (C). Co. Size (A).
- ★**Newman Steel Ltd., 12 Teal Ave., P.O. Box 9930, Stoney Creek, Ont. LBG 4M8.** Tel. 416-561-7811. Toll Free: 800-263-6B66. Fax: 416-662-7392. Telex: 061-8940. Plants, Montreal, Que., St. Catharines, Toronto, Ont. Rolled steel products including plates, bars, sheets, structurals.
- (P. & C.E.O.) B.P.R. Newman; (V.P.) M. Newman; (V.P.Fin.) D. Puley; (V.P.) S.R. Taube. Annual Sales (F). Co. Size (E).⑤
- Newmarket Mills Inc., R.R. #1, Box 2, Newmarket, Ont. L3Y 4V8. Tel. 416-836-4825. Toll Free: 800-263-7423. Fax: 416-836-8504. Telex: 055-61124. Branch office, Montreal, Que. Residential carpets.
- For.Reps., worldwide.
- (C.E.O.) S. Skoda; (Purch.) J. Skoda; (Mktg.) M. Skoda; (Prod'n) J. Lashanik; (Fin.) G. Saba; (Tech.) A. Skoda. Annual Sales (B). Co. Size (A).
- Newmarket Pre-Cast Concrete Products Ltd., 14 Victoria St. N., Box 1179, Uxbridge, Ont. L0C 1K0. Tel. 416-852-6111. Toll Free: 800-263-1297. Fax: 416-852-4340. Pre-cast concrete steps, porches, septic tanks, slabs, curbs, blocks and well tiles.
- (P.) R. Weddel. Co. Size (A).
- Newnes Machine Ltd., P.O. Box 8, 3550-45th St. N.E., Salmon Arm, B.C. V1E 4N2. Tel. 604-832-7116. Fax: 604-832-9810. Subsidiaries: Western Industrial Programming, Northern Plastics, Newnes Automation Inc. Sawmill equipment, lumber sorters, stackers, stick placers, unscramblers, log handling equipment, electronic controls, edger and trimmer optimizing systems, package handling.
- (P.) B. R. Newnes; (G.M.) D. W. Newnes; (S.M.) W. Webber; (S.M.) C. Hemingway; (Plant Supt.) D. Martin. Annual Sales (E). Co. Size (E).⑤
- ★**Newport Chesterfield Co., 5 St-Regis Cres. N., Downsview, Ont. M3J 1N3.** Tel. 416-636-7315. Upholstered furniture including sofas, loveseats, chairs, ottomans, benches, contemporary, traditional and French Provincial furniture, and leather upholstery.
- (P.) L. Goldstein; (Plant Mgr.) B. Dewan. Annual Sales (C). Co. Size (B).⑤
- ★**Newsprint Specialty Corporation Limited, [Papiers NSC Inc.], 8950 Parent Blvd., Trois-Rivieres, Que. G9A 5E1.** Tel. 819-376-4401. Fax: 819-376-5265. Converted newsprint sheets, cut stock for school supplies.
- (V.P.Sales & G.M.) W. J. Murray; (Plant Mgr.) R. Doucet. Annual Sales (D). Co. Size (B).⑥
- Newtonbrook Block & Supply Co. Ltd., R.R.#1, Gormley Ont. L0H 1G0. Tel. 416-773-6261. Concrete block and face brick.
- (P.) R. Doerner; (V.P.) A. Doerner. Annual Sales (D). Co. Size (B).
- ★**Nexus Engineering Corporation, 7000 Lougheed Hwy., Burnaby, B.C. V5A 4K4.** Tel. 604-420-5322. Fax: 604-420-5941. Telex: 009-6100. Branch office, Abbotsford, B.C. Associates, Channel One Systems Corp., Statpower Technologies Corp., Infosat Telecommunications Ltd., Nexus Display Systems Corp. Television RF signal processing equipment, low and medium power television transmission products, two-way data, video and voice satellite transmission and reception equipment, television modulators and demodulators, satellite receivers, signal processors, BTSC stereo encoders, stereo generators, frequency modulators, subcarrier demodulators, UHF-VHF converters, block upconverters, on-channel processors, active and passive combiners, UHF and VHF transmitters and translators, combining networks, narrowband frequency modulators and demodulators, power inverters and uninterruptible power supplies. Parent company, Nexus Engineering Corporation.
- (Chmn. & C.E.O.) J. Basil Peters, Ph.D.; (P.) P. van der Gracht; (V.P.Sales & Mktg.) J. W. Cryer; (Corp.Comm.) R. V. Kragelj. Annual Sales (E). Co. Size (E).⑥
- Nexus PDQ, 123 Princess St., Hamilton, Ont. L8L 8B7. Tel. 416-545-2725. Fax: 416-544-9910. Four-bolt duct connection system. Brand, "Nexus".
- (P.) Mrs. S.K. Sullivan; (Purch.Mgr.) Ms. J. MacLean. Annual Sales (C). Co. Size (A).⑥
- Ni-Basin Equipment Inc., P.O. Box 2097, Stn A, Sudbury, Ont. P3A 4R8. Tel. 705-692-3661. Fax: 705-692-4850. Buckets for scoop trams and front end loaders.
- (P.) R. Lipic; (Cont.) V. J. Skot. Annual Sales (B). Co. Size (A).⑤
- ★**Niagara Artcraft Woodwork Co. Ltd., 4417 Kent Ave., Niagara Falls, Ont. L2H 1J1.** Tel. 416-354-5657. Fax: 416-354-0440. Kitchen and bathroom vanities. Brands, "Artcraft Kitchens", "Kentcraft Cabinets".
- (P.) D. Trabucco; (V.P.) D. Christopher Trabucco. Annual Sales (C). Co. Size (B).⑥
- NIAGARA BRONZE LIMITED, 4248 Broughton Ave., Niagara Falls, Ont. L2E 6V6.** Tel. 416-356-2655. Fax: 416-356-6760. Non-ferrous sand castings and stainless steel.
- (P.) R.E. Tallman. Annual Sales (C). Co. Size (A).⑥
- Niagara Cast Linings Limited, P.O. Box 119, South St. N., Port Robinson, Ont. L0S 1K0. Tel. 416-3B4-9140. Refractory aggregates, precast refractory shapes, etc.
- (P.) D. Ian Wright; (S.T.) Miss H. Wright. Annual Sales (B). Co. Size (A).⑥
- Niagara Fasteners Inc., P.O. Box 148, 6095 Progress St., Niagara Falls, Ont. L2E 6S8. Tel. 416-357-1548. Toll Free: 800-263-7148, (416, 519, 613, 705, 807) 800-263-3602. Fax: 416-356-5747. Re-bar and multiple unit anchor bolts, threaded studs, special or standard bolts and nuts.
- (P.) F. Zaniol; (V.P.) J. Orosz. Annual Sales (C). Co. Size (B).⑤
- Niagara Paint & Chemical Co., 2 Hillyard St., Box 402, Stn. B, Hamilton, Ont. L8L 7W4. Tel. 416-522-4604. Fax: 416-572-6177. Industrial, automotive and household finishes. Brands, "Colortex", "Niagara", "Niatex".
- (P.) G.J. O'Reilly; (P.A.) P. Schaefer; (Plant Mgr.) A.H. Watson. Annual Sales (D). Co. Size (B).⑤
- ★**Niagara Pattern Ltd., 6135 Don Murie St., Niagara Falls, Ont. L2E 6X8.** Tel. 416-357-4121. Fax: 416-357-2097. Wood and metal patterns, jigs and fixtures.
- (P.) H. Rasmussen. Annual Sales (B). Co. Size (A).⑤
- ★**Niagara Piston, 1238 Ontario St., Beamsville, Ont. L0R 1B0.** Tel. 416-563-4981. Fax: 416-563-5818. Telex: 061-5331. Disc brake pistons. Parent company, Court Valve Company Inc.
- (P.) R. R.P. Court; (V.P.) J. Douglas Major; (Cont.) A. Hodges; (Plant Mgr.) M. Mashford. Annual Sales (D). Co. Size (C).⑤
- †**Niagara Precision Limited, 23A Hiscott St., St. Catharines, Ont. L2R 1C7.** Tel. 416-682-0007. Fax: 416-682-4880. Tooling, jigs, fixtures, custom designed computer controlled machinery, assembly machines, inspection equipment, robotic welding lines.
- (P.) N. Kiddy; (V.P.) R. Paige; (Off.Mgr.) Ms. J. Buunk. Annual Sales (C). Co. Size (A).⑤
- ★**Niagara Protective Coatings, 7071 Oakwood Dr., Niagara Falls, Ont. L2E 6S5.** Tel. 416-356-1581. Subsidiaries, American Everguard Coatings Inc., Niagara Falls, NY, U.S.A., Everguard Coatings International, Cordoba, Argentina, Semak A.S., Istanbul, Turkey, Niagara Protective Coatings-France, Paris, France. Brands, "Polytex", "Liquistone", "Externit", "Hydrofob", "Epoxal", "Akri-lak", "Betonite", "Evkote".
- Exp.Dept., Everguard Coatings International Ltd., Niagara Falls, Ont.
- (P.) H. H. Karachi; (S.M.) S. Catani, Ph.D.; (P.A.) Mrs. N. Karachi; (Plant Mgr.) H.F. Majak; (Bookkeeper) Ms. L. Primeau. Annual Sales (C). Co. Size (A).⑥
- Niagara Relocatable Buildings Ltd., 115 South Service Rd. W., Grimsby, Ont. L3M 4G3. Tel. 416-945-9622. Fax: 416-945-2003. Modular office buildings, demountable partition system, portable in-plant offices, security building and classrooms, equipment shelters. Brand, "NRB".
- (P.) R. G. McNeil; (G.M.) R. James McNeil; (Cont.) R. DiAngelo; (S.M.) Mrs. L. Robert; (P.A.) A. Dover; (Plant Mgr.) O. Werkman. Annual Sales (D). Co. Size (C).⑥
- Niagara Screen Products Limited, 113 Cushman Rd., Unit 34, St. Catharines, Ont. L2M 6S9. Tel. 416-688-6910. Fax: 416-688-6918. Screens for plastic extruders, wire cloth, etc. Parent company, Williams & Mettle Co., Houston, TX, U.S.A.
- (V.P.Mktg.) A.W. Rollick; (Acct. Mgr.) Ms. B. Greenall. Annual Sales (C). Co. Size (A).⑤
- Niccolini Inc., 9200 Park Ave., Montreal, Que. H2N 1Z6. Tel. 514-381-9221. Telex: 05-826750. Sales offices, Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Ladies' sport coats, raincoats, car coats, etc. Brands, "Misty Harbour", "Nicolette", "North Bay", "Monalisa", "Domani".
- (P.) C. Langleben; (S.T.) J. Leithman. Annual Sales (E). Co. Size (E).
- Nice-Pak Products (Canada) Ltd., 2797 Thamesgate Dr., Mississauga, Ont. L4T 1G5. Tel. 416-677-6422. Toll Free: 800-263-7067. Fax: 416-677-5622. Contract unit pouch packaging for hospital, cosmetic, food and consumer industries, also disposable baby and adult wipes in tubs and canisters. Brands, "P.D.I.", "Wonder Wipes", "Wet Nap". Parent company, Nice Pak Products Inc., New York, NY, U.S.A.
- (Cont. & Admin.) N. Wilson; (Dir.Sales & Mktg.) E. Johnson; (Plant Mgr.) C. Buonincontro. Annual Sales (D). Co. Size (C).⑥
- ★**Nichirin Incorporated, 139 Copernicus Blvd., Brantford, Ont. N3P 1N4.** Tel. 519-752-2925. Fax: 519-752-6408. High pressure brake and power steering hose assemblies, also air conditioning hose and tube assemblies. Parent company, Nichirin Rubber Industrial Co. Ltd., Japan.
- (P.) Y. Adachi; (S.M.) T. Hogi; (Mgr.Fin.) M. Matsuno; (V.P.) F. Johnson. Annual Sales (D). Co. Size (D).⑤
- †**Nicholls Farm Equipment Limited, R.R. #3, Forks Rd., Wainfleet, Ont. L0S 1V0.** Tel. 416-732-2000. Fax: 416-732-6726. "Jawn" farm equipment, "Nicholls" trailers.
- (P.) J. Nicholls. Annual Sales (B). Co. Size (A).
- Nichols, R. H., Co. Limited, 80 Vinyl Ct., Woodbridge, Ont. L4L 4A3. Tel. 416-851-8871. Fax: 416-851-8862. Branch offices, Montreal, Que., Ottawa, Ont., Edmonton, Alta., Vancouver, B.C. Measurement engineers, energy management systems. Brands, "Nichols", "Metermaster", "P.I.D." instruments.
- (P.) J. Warne; (Nat.S.M.) D. Stinnett; (Purch.Mgr.) E. Levine; (Prod.Mgr.) P. Nassier. Annual Sales (D). Co. Size (B).⑥
- Nicholson Equipment Ltd., 3975 Kitchener St., Burnaby, B.C. V5C 3L9. Tel. 604-291-1901. Branch offices, Edmonton, Calgary, Alta. Bread racks, dough troughs, gas fired ovens, etc. Brand, "Nicholson".
- (G.M. & S.M.) H.G. Wilson; (P.A. & Plant Mgr.) J. Nicholson. Annual Sales (C). Co. Size (A).
- ★**Nicholson Manufacturing Ltd., P.O. Box 2128, Sidney, B.C. V8L 3S6.** Tel. 604-656-3131. Fax: 604-656-3111. Telex: 049-7215. Sawmill, pulp mill and log handling machinery. Brand, "Nicholson". Parent company, Nicholson Industries Inc., Seattle, WA, U.S.A.
- For.Reps. in France, Germany, Australia, Japan, England, Belgium, New Zealand.
- (P. & S.M.) B. Nicholson; (G.M.) D. K. Foxall; (Cont.) C. F. Wong; (Sales Eng.) B. Feyrer; (Sales Eng.) B. Pill-ing; (Plant Supt.) F. B. Frudd. Annual Sales (D). Co. Size (D).⑤
- Nickel City Steel Limited, 1351 Kelly Lake Rd., Sudbury, Ont. P3E 5P5. Tel. 705-522-1982. Fax: 705-522-8936. Steel joists, tanks, chutes, liners, structural steel,

- stainless and aluminum fabrications, ornamental iron, and miscellaneous steel fabricators.
(P.) S. Gregorini; (Off.Mgr.) Ms. A. Rinaldi; (Foreman) G. Poirier. Annual Sales (C). Co. Size (C).
Nickleson Tool & Die Company, Limited, 1562 Windsor Ave., Windsor, Ont. N8X 3M4. Tel. 519-256-7849. Fax: 519-256-1942. Special machines, gauges, jigs, fixtures, dies, drill and tapping heads, hydraulic slide units, screw type mechanical slide units.
(P.) C.W. Nickleson; (Plant Supt.) S. Pella; (Plant Mgr.) B. Rivait. Annual Sales (C). Co. Size (B).
Nico Metal Inc., 3855-Route Marie Victorin, Nicolet, Que. JOG 1E0. Tel. 819-293-6841. Structural steelwork.
(P.) D. Bergeron. Annual Sales (C). Co. Size (B).
★Nicolet Plastique Ltée., 475 route Du Port, Nicolet, Que. JOG 1E0. Tel. 819-293-2181. Plastic hardware for furniture.
(P.A.) M. Cloutier. Co. Size (A).
Niedner Ltd./Ltée., 190 Cutting St., P.O. Box 20, Coaticook, Que. J1A 2S8. Tel. 819-849-2751. Fax: 819-849-7539. Fire hose for forestry, municipal, industrial and interior use made from cotton, polyester and linen in single and double jacket, also snow-making hose. Brands, "Stafo", "Gold Crown", "Fire Jacket" and "Chem Pet". Parent company, Wajax Limited, Montreal, Que.
For.Rep., GAAM Fire Control Division Wajax (Australasia) Pty. Ltd., Thomastown, Victoria, Australia.
(G.M.) M. A. Conron; (Dir.Mfg.) D. Lord; (Cont.) W. Kellas; (Plant Mgr.) J. Wark. Annual Sales (D). Co. Size (C).
Niemi Textile Inc., 993 Queen St. W., Toronto, Ont. M6J 1H2. Tel. 416-364-3076. Custom printed aprons, oven mitts, tote bags and other textile specialties.
(P.) J. E. Niemi. Annual Sales (8). Co. Size (A).
★Nienkamper, 415 Finchdene Square, Scarborough, Ont. M1X 187. Tel. 416-298-5700. Toll Free: 800-668-9318. Fax: 416-298-9535. Showrooms, Montreal, Que., Toronto, Ont., New York, NY, Chicago, IL, Los Angeles, CA, U.S.A. Subsidiary, Nienkamper Inc., New York, NY, U.S.A. Sofa seating and lounge chairs in leather and executive office furniture. Brand, "Nienkamper". Parent company, Nienkamper Holdings Limited.
(P.) K. Nienkamper; (V.P. & S.M.) K. Hansen; (Compt.) M. Sederoff; (Prod'n Mgr.) D. Roszak. Annual Sales (D). Co. Size (D).
Night Owl Neon Signs Ltd., 127 Manville Rd., Unit 13, Scarborough, Ont. M1L 4J7. Tel. 416-752-7633. Neon glass tubing.
(P. & Prop.) D. Graham; (V.P.) K. Graham. Annual Sales (A). Co. Size (A).
★Nikaldi Sportswear Inc., 7180 St-Urbain, Montreal, Que. H2S 3H5. Tel. 514-279-9745. Plant, 7175 St-Urbain, Montreal, Que. "Nikaldi Sportswear Inc." outerwear including snowsuits, work suits and vests, parkas, etc. Parent company, Alberdina Ages Inc.
(V.P.) D. MacDonald. Annual Sales (C). Co. Size (C).
Nikolai Manufacturing Inc., 690 Derwent Way, Annacis Bus.Pk., New Westminster, B.C. V3M 5P8. Tel. 604-525-8495. Fax: 604-525-5318. Associate company, Nikolai Plastics Ltd., New Westminster, B.C. Custom Millwork division: laboratory cabinets, office interiors, bank fixtures, custom desks. Plastics division: laboratory tops and sinks.
(G.M.) G. Nikolai; (Plant Mgr.) W. Nikolai; (Proj.Mgr.) E. Wolf. Annual Sales (C). Co. Size (C).
Nikom Division of NEI Electronics Inc., 2115 Midland Ave., Unit 3, Scarborough, Ont. M1P 3E4. Tel. 416-298-1422. Printed circuit boards.
(P.) C. Yee; (G.M.) R. DeFreitas. Annual Sales (8). Co. Size (B).
Nilcro Tool & Manufacturing 1983, 580 Supertest Rd., Unit#1, Downsview, Ont. M3J 2M7. Tel. 416-661-1971. Dies, tools, jigs, stampings, etc.
(P.) K. Oppenlaender. Co. Size (N/R).
Nilfisk Ltd., 200 - 7 Connie Cres., Concord, Ont. L4K 1M1. Tel. 416-669-6003. Toll Free: 800-668-8400. Fax: 416-669-6533. Branch offices, St. John, N.B., Montreal, Que., Ottawa, Ont., Vancouver, B.C. Hospital equipment, H.E.P.A. filtration, portable dust collectors, commercial vacuum cleaners, asbestos vacuum cleaners, hospital vacuum cleaners, marble floor vitrification equipment and supplies. Parent company, A/S Fisker and Nielsen, Copenhagen.
(G.M.) W. LeBlanc; (Adv. & Mktg.Co-Ord.) Mrs. J. Clark. Annual Sales (C). Co. Size (A).
★Ninety-Eight Plastic Trim Limited, 60 Rayette Rd., Unit 10, Concord, Ont. L4K 2G4. Tel. 416-660-0044. Fax: 416-738-3796. "Auto Trim" automotive body side mouldings, "Trim It" automotive pinstriping, furniture trim, window sealants for weatherstripping, also custom flexible and rigid PVC extrusions.
(P.) J. Mondino; (S.M.) R. Aube; (Plant Mgr.) E. Cerasani. Annual Sales (C). Co. Size (B).
99M Corporation, 35 Riveria Dr., Ste. #16, Markham, Ont. L3R 8N4. Tel. 416-479-5155. Fax: 416-479-6999. Plant, 524 McNicoll Ave., Markham, Ont. Telecommunication products including talking computers/digital recorders, production control devices, metal enclosures.
(P.) P. Moyes; (V.P.Bus.Dev.) P. Perryman; (Mgr.Tech. Serv.) D. Quan; (Compt.) L. Perryman; (Nat.Serv.Mgr.) E. Nmezi. Annual Sales (C). Co. Size (A).
★NITROCHEM INC., 1130 Sherbrooke St. W., Suite 1050, Montreal, Que. H3A 2M8. Tel. 514-849-9222. Fax: 514-849-3362. Plant, Maitland, Ont. Subsidiary, Nutrite Inc., Rossard, Que. Associate, Imasco Enterprises Inc. Division, Chemport, Contrecoeur, Que. Anhydrous ammonia, nitric acid, ammonium nitrate, turf and garden fertilizers, nitrogen solutions, industrial gases. Brands, "Bull's Eye", "Nutrite".
(Chmn., P. & C.E.O.) R. A. Parkes; (Exec.V.P.) M. F. Moriarty; (Exec.V.P.Mfg.) A. B. Read; (Sr.V.P.Fin.) R. W. Grigg; (Sr.V.P. & G.M.Brossard) G.D. Payette; (V.P.Mktg.) M.J. Dawson; (V.P.Energy & Supp.) J. C. Ride. Annual Sales (F). Co. Size (E).
Niven Truck Equipment Ltd., 1315 - 33 St.N., Lethbridge, Alta. T1H 5H2. Tel. 403-327-2187. Truck bodies, bumpers, gas tanks, etc.
(G.M.) R.J. Niven. Co. Size (A).
Nixon Vicarb Inc., 150 Pony Dr., Newmarket, Ont. L3Y 7B6. Tel. 416-853-4590. Fax: 416-853-8706. Associate, Karbate Vicarb Inc., Cleveland, OH, U.S.A. Heat transfer and process equipment including process systems, "Vicarb" metallic exchangers, "Compabloc" welded plate heat exchangers, "Nixon" plate coils, "Karbate" impervious graphite exchangers and processing equipment. Parent company, Vicarb S.A., France.
(P.) C. R. Patel; (Sales Co-ord.) Ms. D. Pathak; (Cont.) Mrs. L. Motivala; (Prod'n Mgr.) S. Hasanali; (Engr'g Mgr.) M. York. Annual Sales (D). Co. Size (B).
★No-Sag Spring Co., Limited, 459 Industrial Rd., Box 4211, Stn C, London, Ont. N5W 5H9. Tel. 519-455-0440. Fax: 519-455-3107. Furniture springs. Brands, "No-Sag", "Multilastic", "Sof-Edge". Parent company, Lear Siegler Diversified Holdings Corp., Livingston, NJ, U.S.A.
For.Reps., West Germany, Brazil, Sweden, France, Mexico, Norway, Spain, Colombia, Peru, Venezuela, Italy, Holland.
(V.P.Mktg. & Sales) R.A. Denley; (V.P.Mfg.) J.C. Marsh; (Admin.Mgr.) M. C. Catton. Annual Sales (D). Co. Size (D).
★Noble Canada (Div. of Chemaco Ltd.), 225 Labrosse Ave., Pointe Claire, Que. H9R 1A3. Tel. 514-694-8261. Fax: 514-694-8267. Telex: 055-62171. Branch office, Hull, Que. Beauty and hair care products. Brands, "Noble", "Hair Alive", "Naturelle", "Plastiset", etc.
(P.) P. Margo. Annual Sales (C). Co. Size (8).
★Nolar Industries Ltd., 54A Viceroy Rd., Concord, Ont. L4K 1A9. Tel. 416-669-5513. Fax: 416-669-6587. Branch plant, Detroit, MI, U.S.A. Die cut gaskets made from asbestos, fibre, cork/rubber, sponge and papers, vulcanized rubber pail gaskets, moulded rubber, polyester filled cushions, non-woven fabrics, filtration media.
(P.) L.J. Raponi; (G.M.) S. Gould; (Plant Mgr.) E. Martin; (S.M.) A. Raponi. Annual Sales (D). Co. Size (B).
Nolte Furniture Design Ltd., 46 Advance Rd., Toronto, Ont. M8Z 2T4. Tel. 416-234-1020. Household and commercial custom furniture.
(P.) G. Nolte. Annual Sales (B). Co. Size (A).
★Noma Inc., 375 Kennedy Rd., Scarborough, Ont. M1K 2A3. Tel. 416-267-4614. Fax: 416-267-5211. Telex: 06-963532. Branch offices, St. John's, Nfld., St-Emile, Montreal, Quebec City, Que., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Plants, Scarborough, Weston, Ont. Subsidiaries, Doubl Glo of Canada, Noma Decor, Cheslow. Decorative lighting products, extension cords, cord caddies, power bars, artificial Christmas trees, booster cables, ignition wire sets, patio or low voltage garden lights, trouble and clamp lamps, flexible and building wires, photoelectric and home control products, ground fault circuit interrupters. Brands, "Noma", "Noma-Lites", "Noma Trees". Parent company, Noma Industries Limited, Willowdale, Ont.
For.Rep., Wholesome Co. Ltd., Taipei, Taiwan.
(P.) K.H. Meier; (V.P.Engr'g & Dev.) W. Maddock; (V.P.Mfg.) D. Domingo; (Cont.) K. Roessler; (Sales & Mktg.Mgr.) D. Browne. Annual Sales (E). Co. Size (E).
★Noma Outdoor Products Inc., 155 Orenda Rd., Brampton, Ont. L6W 1W3. Tel. 416-457-1433. Fax: 416-457-8741. Warehouses and sales offices, St. John's, Nfld., Moncton, N.B., Montreal, Que., Brampton, Ont., Winnipeg, Man., Saskatoon, Sask., Edmonton, Alta., Vancouver, B.C. Rotary mowers, snow blowers, sleds, electric snow shovels, barbecue utensils. Brands, "Canadiana", "Grand Prix", "Spirit", "Brute". Parent company, Noma Industries Ltd., Willowdale, Ont.
Exports to western Europe, West Indies, U.K., U.S.A., Scandinavia, Finland.
(Chmn. & C.E.O.) W. Czeban; (P.) S. Czeban; (V.P. & Cont.) R. Ernst; (Dir.Purch.) A. Taylor; (Dir.Eng.) F. Eilles; (Off.Mgr.) Ms. L. Dawson. Annual Sales (E). Co. Size (E).
★Nomis Computer Systems Corporation, 1306 Wellington St., 5th Floor, Ottawa, Ont. K1Y 3B2. Tel. 613-722-9336. Toll Free: 800-267-5305. Fax: 613-722-7906. Telex: 053-4126. "NCSC5000" digital seismograph for seismic and sound recording, "TIU800" telex interface.
For.Reps., Philip R. Berger & Associates, Warrendale, PA, U.S.A.; Nitro Consult AB, Stockholm, Sweden; Infonet Engineering Pte. Ltd., Singapore, Novascot Computer Services Ltd., Binders yard, Cryers Hill, High Wycombe, Bucks, U.K.
(P.) C. P. Noad; (Prod'n Supv'r) Mrs. M. Zimoloni; (P.A.) Ms. C. Whaley. Annual Sales (C). Co. Size (A).
Non-Destructive Testing Products Limited, 389 Davis Rd., Oakville, Ont. L6J 2X2. Tel. 416-844-4924. Fax: 416-845-9551. Subsidiary, Western Stress Industries. Non-destructive testing equipment. Parent company, Atlas Testing Labs & Services (Oakville) Ltd.
(P.) B. G. Munro; (Sales) Mrs. J. Stait. Annual Sales (B). Co. Size (A).
Non-Ferrous Castings Limited, 1821 Mattawa Ave., Mississauga, Ont. L4X 1K6. Tel. 416-279-1316. Toll Free: 800-268-2809. Fax: 416-279-8382. Associates, Nonferco Ltd., NF Castings Ltd. Continuous cast bronze products, centrifugal bushings, sand castings.
(P. & G.M.) R. Soak. Annual Sales (D). Co. Size (A).
Nonad Plastic Products Ltd., 5672 Production Way, Langley, B.C. V3A 4N4. Tel. 604-530-6535. Fax: 604-530-8379. "Nonad" industrial and agricultural tubs, pails and buckets, drywall products, miscellaneous custom injection mouldings.
(P.) F. Nadeau; (Plant Mgr.) B. Nadeau. Annual Sales (C). Co. Size (A).
★Noordermeer Bros. Inc., Hwy.#2, Delaware, Ont. N0L 1W0. Tel. 519-652-5001. Metal parts for locomotives, autobuses, and military products.
(P.) H.J. Noordermeer; (S.) M. Noordermeer. Annual Sales (C). Co. Size (A).
Noorduyn Norseman Inc., 6200 Henri Bourassa W., St. Laurent, Montreal, Que. H4R 1C3. Tel. 514-334-3210. Fax: 514-334-2989. Aircraft galleys, trolleys, ovens, containers, baby cots, stretchers, aircraft tie-down equipment, cargo nets, hardware.
(P.) A. Latremouille; (V.P. & G.M.) E. Latremouille; (P.A.) E. Latremouille, Jr.; (Cont.) P. Latremouille. Annual Sales (C). Co. Size (C).
★NOPAK CANADA INC., 169 Lexington Crt., Unit "G", Waterloo, Ont. N2J 4R9. Tel. 519-886-6900. Fax: 519-886-9181. Branch office, Pointe Claire, Que. Hydraulic and pneumatic cylinders, air line equipment. Brand, "Nopak". Parent company, Galland Henning Nopak, Milwaukee, WI, U.S.A.
(P.) N. Maxwell; (V.P.) K. Hattie; (Reg.Mgr.Pte-Claire) D. Gentes. Annual Sales (C). Co. Size (A).
★Nor-Am Corp., Architectural Products, 116 Howden Rd., Unit 9, Scarborough, Ont. M1R 3G2. Tel. 416-755-0880. Fax: 416-755-3259. Steel and aluminum windows, steel and aluminum doors, storefronts, skylights, insulated panels, custom metal forming.
For. Rep., Metal Industries, A Division of Mirror Enterprises, Inc., New York City, NY, U.S.A.
(P.) D. N. Morton; (Plant Mgr.) F. Lamana; (Admin. Asst.) Mrs. T. Curran. Annual Sales (8). Co. Size (A).
Nor-Arc Steel Fabricators, P.O. Box 565, Earleton, Ont. P0J 1E0. Tel. 705-563-2656. Fax: 705-563-8020. Steel fabrication, welding, heavy equipment repairs.
(Partner) A. Leveille; (Partner) D. Leveille; (Partner) F. Leveille; (Partner) R. Leveille. Annual Sales (C). Co. Size (C).
Nor Baker Industries Limited, 175 Deerfield Rd., Newmarket, Ont. L3Y 2L8. Tel. 416-364-6461. Fax: 416-364-

† Indicates firms seriously interested in export trade.

© Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both © and ⑤.

617B. Flexible packaging plant, Newmarket, Ont. Subsidiaries, CB Packaging, Toronto, Merry Packaging, Don Mills, Vizo Bag Ltd., Toronto, Ont. Printers and converters of cellophane, polyethylene, paper, polyesters, polypropylene, nylon, foil, folding cartons, extrusion laminations and coatings, adhesive laminations, plastic film extrusions, commercial artists, lithography, photoengravers.

(Chmn.) C.N. Baker; (P.) B.B. Paul; (V.P.) B.E. Baker; (V.P.) D.E. Baker; (V.P.) R. Raymer; (V.P.Fin.) M.M. Drash. Annual Sales (E). Co. Size (E).

Nor Baker Industries Limited, Plastics Division, 175 Deerfield Rd., Newmarket, Ont. L3Y 2L8. Tel. 416-364-6461. Plastic film extrusions.

(P.) B.B. Paul; (S.M.) H. Berends; (Plant Mgr.) H. Saamen. Annual Sales (E). Co. Size (E).

Nor-Var Paints Ltd., R.R.#4, Owen Sound, Ont. N4K 5N6. Tel. 519-376-0460. Brands, "Norplex", "Carbostains", "Nor-Var", "Nor-Cote", "Bluenose", "Poly-Var".

(P.) R. M. Coates. Co. Size (A).

Nor-West Sphagnum Mosses Ltd., Barwick, Ont. POW 1A0. Tel. 807-487-22B6. Excavating, Pinewood, Emo, Ont. Peat and peat products. Brands, "Floral", "Nursery", "Horticultural", "Suncured", "Sundried".

(P. & T.) R.A. Gill; (V.P.) S.R. Gill; (S. & Plant Mgr.) R.C. Gill. Co. Size (C).

NorSask Forest Products Inc., P.O. Box 10, Meadow Lake, Sask. S0M 1V0. Tel. 306-236-5601. Fax: 306-236-6477. Plants, Meadow Lake, Green Lake, Sask. Stubs and related by products.

(Mgr.) A. Brander. Annual Sales (D). Co. Size (D).

Norak Steel Construction Ltd., 44 Creditstone Rd., Concord, Ont. L4K 1B1. Tel. 416-669-1767. Fax: 416-669-2BB1. Fabrication and erection of structural steel, short and longspan joists and trusses.

(P.) F. Ober; (G.M.) T. Kennedy; (Plant Mgr.) P. Ober. Annual Sales (D). Co. Size (C).⑤

Noram Quality Control & Research Equipment Ltd., 125 Hymus Blvd., Pointe Claire, Que. H9R 1E6. Tel. 514-694-4522. Fax: 514-694-0799. Telex: 05-B22730. Branch office, Burnaby, B.C. Associate, Lorentzen & Wettre U.S.A., Inc. Physical test equipment for the pulp and paper industry. Parent company, Lorentzen & Wettre.

(P.) R. Trepanier; (Cont.) Ms. D. Webber; (Sales) L. Gentile. Annual Sales (D). Co. Size (B).⑧

NORANCO MANUFACTURING LTD., 1750 Plummer St., Unit 7, Pickering, Ont. L1W 3L7. Tel. 416-B39-4471. Fax: 416-B39-4474. Subsidiary, Lumineering Division, Pickering, Ont. Custom and production metal cabinetry, consoles, electrical and instrument panels, relay racks, metal stampings and forming, electronic chassis, tote boxes, cases, architectural formed wall panels and brake-form shapes, prototypes and models.

(P.) D. Norton; (V.P.) D.L. Norton; (Plant Mgr.) M. Hopewell. Annual Sales (C). Co. Size (A).⑤

★Noranda Forest Sales Inc., 1 Toronto St., Suite 500, Toronto, Ont. M5C 2W4. Tel. 416-365-0700. Fax: 416-365-3292. Telex: 065-24475. Sales offices, Montreal, Thurso, La Sarre, Que., Toronto, Ont., Vancouver, B.C. Subsidiaries: Noranda Building Materials, Wholesale Distribution Centres. Kiln dried spruce, pine, fir lumber, "Norbord" waferboard/OSB, CCS and DFP plywood, hardwoods and veneer, market pulp. Parent company, Noranda Forest Inc., Toronto, Ont.

For.Reps., Noranda Forest Sales (U.S.), Atlanta, GA, U.S.A., Noranda Forest Sales (U.K.) Limited, Bristol, England; Noranda Forest Sales (Japan) Inc., Tokyo, Japan, Noranda Forest Sales (Holland), Amsterdam, Holland.

(P.) A.G. Bykhovsky. Annual Sales (H). Co. Size (E).⑤

★Noranda Inc., P.O. Box 45, Commerce Court W., Toronto, Ont. M5L 1B6. Tel. 416-9B2-7111. Fax: 416-9B2-7021. Sales handled by Noranda Sales Corporation Ltd., 4 King St. W., Toronto, Ont. Mining, metallurgical and petroleum locations: Bathurst, Belledune, N.B., Noranda, Matagami, Murdochville, Montreal, Valleyfield, Que., Manitouswage, Ignace, Winston Lake, Toronto, Ont., Colonsay, Sask., Calgary, Grande Prairie, Alta., Granisle, Peachland, B.C. Associates, Noranda Forest Inc., Falconbridge Ltd., MacMillan bloedel Ltd., North Canadian Oils. Brands, "C.C.R.", "CE Zinc", "Noranda", "Northwood", etc.

For. Reps.: Noranda Sales Corporation of Canada Limited, New Zealand House, London, S.W.1, England.

(Chmn. & C.E.O.) A. Powis; (Vice Chmn.) A. H. Zimmerman; (P.) D. W. Kerr; (Sr.V.P.Hum.Res. & Strategic Plan'g) E. Courtney Pratt; (Sr.V.P.Minerals) K. C. Hendrick; (Sr.V.P.Fin.) A. R. Thomas; (Sr.V.P.Noranda For-

est) R. Timothy Kenny; (Sr.V.P.Tech.) C. S. Tedmon, Jr.; (S.) B. H. Grose. Annual Sales (I). Co. Size (G).⑤

★Norapco Limited, 12 Barr Rd., Ajax, Ont. L1S 3X9. Tel. 416-6B3-1121. Fax: 416-6B6-0962. Closed die forgings, rubber bonding and vulcanizing. Parent company, Gantrex Limited, Ajax, Ont.

(P.) P. B. Levey; (G.M.) P. M. Eaton; (P.A.) Mrs. J. Lewis. Annual Sales (C). Co. Size (A).⑤

Norbec Systems Inc., 97 de Vaudreuil, Boucherville, Que. J4B 1K7. Tel. 514-449-1499. Refrigerators, freezers, doors, baking equipment, structural wall equipment etc.

(Mgr.) J. Pierre Gingras.

★Norben Products Inc., 9B20 Ray Lawson, Montreal, Que. H1J 1L1. Tel. 514-352-6510. Fax: 514-353-2153. Telex: 05-B2963B. Plants, Ville d'Anjou (2), Que. Associates, Candu, Toronto, Ont., Steve Heller Agency, Winnipeg, Man. Halloween costumes, Santa Claus suits, Christmas decorations and stockings, Easter baskets, make-up. Brands, "Performance Makeup", "Kids Colours", "Christmas Best", "Happy Magic Easter".

(P.) N. Katz; (G.M. & P.A.) A. Katz; (S.M.) B. Katz; (Plant Mgr.) Ms. L. Massicotte. Annual Sales (C). Co. Size (B).⑥

Norbord Industries Inc., Lac des Iles Division, Lac Des Iles, Que. J0W 1J0. Tel. B19-597-2521. Fax: B19-597-2954. Particleboard. Brand, "Dupan". Parent company, Norbord Industries Inc., Toronto, Ont.

(Div.G.M.) P. Levesque P.Eng.; (Maint.Mgr.) R. Girouard; (Admin.Mgr.) G. Roberge; (Prod.Mgr.) G. Lefebvre. Annual Sales (D). Co. Size (D).⑧

★Norca Industries Limited, 19151 Cruickshank, Baie d'Urfe, Que. H9X 3N9. Tel. 514-457-2B40. Fax: 514-457-5633. Branch offices, Montreal, Que., Toronto, Ont., Winnipeg, Man. Associate, Hamax-Vefi a/s, Norway. Sleds, skis, children's pools, fishing tackle boxes, bike helmets, baby bike seats and snowboards. Parent company, Moeller Gruppen, Norway.

For.Reps., Gerry Sales Co., OH, Interstate Marketing Group, AZ, Julian C. Scruggs & Co., TN, Frontier N.W. Inc., WA, The Lynch Company, CA, U.S.A.

(P.) T. J. Watson; (P.A.) S. Simonelli; (Cont.) B. Todd; (Plant Mgr.) J. Olav Brunsvik. Annual Sales (D). Co. Size (D).⑧

Norcan Hardwoods Limited, 522 Mount Pleasant Rd., Toronto, Ont. M4S 2M3. Tel. 416-4B1-2201. Telex: 06-219532. Sawmills, Shawville, Que., Killaloe, Ont. Rough sawn hardwood lumber.

(P.) A. Vanesch. Co. Size (A).

★Norcast Inc., Suite 402, 60 Bloor St. W., Toronto, Ont. M4W 3B8. Tel. 416-975-8251. Toll Free: 800-3B7-464B. Fax: 416-975-8253. Plants, Mont Joli, Thetford Mines, Que., New Liskeard, Ont. Associate, Métallurgie Frontenac Ltée. Grinding media and mill liners, fabricated mine conveyances and cost steel components. Brands, "Marmet", "Ni-Hard", "Nimet", "Norchrome". Parent company, Dexis Inc.

(P.) W.B. Ferguson; (V.P.Sales & Mktg.) T.R. Eby; (V.P.Fin.) G.B. Berta; (V.P.Ops.) L. Veilleux. Annual Sales (E). Co. Size (E).⑤

★Norceram Inc., P.O. Box 370, Ingleside, Ont. K0C 1M0. Tel. 613-537-2262. Viterous china toilets, sinks, etc.

(P.) Ms. M. Jones; (V.P.) E. Donald Jones; (S.) D. F. Jones. Annual Sales (B). Co. Size (A).⑧

★Norchem Industries Canada Inc., 950 rue Michelin, Laval, Que. H7L 9Z7. Tel. 514-629-3B00. Fax: 514-629-4355. Cleaning compounds for the industry and institutions, private label cleaners and detergents, floor finishes and dressings, disinfectants, pigment slurries for cement and bricks, steam cleaners for mining industry, and degreasers, household detergents for retail sales, private label.

(P.) A. Saleh; (Asst.G.M.) R. Fairbairn; (S.T.) Ms. V. Saleh; (Plant Eng.) R. Raichek. Annual Sales (D). Co. Size (B).⑩

Norcoat Powder Systems Inc., Forestview Rd., Box 2206, Orillia, Ont. L3V 6S1. Tel. 705-325-9100. Fax: 705-325-4006. Contract electrostatic powder painting.

(P. & S.M.) P. S. Leskew; (Plant Mgr.) D. Copejand. Annual Sales (B). Co. Size (A).⑤

Norcon Plastic Products Ltd., 510 Massey Rd., Guelph, Ont. N1K 1B4. Tel. 519-B23-1142. Fax: 519-B23-2162. Bath tubs, shower stalls, whirlpool baths.

(P.) R. C. Kraemer. Annual Sales (C). Co. Size (A).⑩

Norcyn Enterprises Ltd., 100 Dynamics Dr., Units 11-15, Scarborough, Ont. M1V 5C4. Tel. 416-292-9B17. Fax: 416-292-6668. Insert moulded parts for water heater industry, also custom moulding. Brand, "Wilflex".

(P.) J. K. Wilson. Annual Sales (B). Co. Size (A).

★Nord Gear Limited, 30 Strathearn Ave., Brampton, Ont. L6T 4L8. Tel. 416-792-7365. Fax: 416-792-B522. Telex: 06-986766. Branch office, Pointe Claire, Que. Gear motors, gear reducers, variable speed drives.

(V.P. & G.M.) F. Garcia; (District S.M.Pte-Claire) G. Johnston. Annual Sales (C). Co. Size (A).⑥

Nord Precast Concrete Ltd., B Coalmine, Box 727, Lethbridge, Alta. T1J 3Z6. Tel. 403-3B1-6933. Fax: 403-3B1-6699.

(P.) H. J. Bohnert. Annual Sales (B). Co. Size (A).

Nord-Sen Metal Industries Ltd., 5 Chester St., Winnipeg, Man. R2L 1W5. Tel. 204-667-1553. Fax: 204-663-B497. Hydraulic truck hoists, farm and grain elevator handling equipment, agricultural implements and parts, hydraulic cylinders, etc.

(G.M.) J. M. Campbell. Annual Sales (D). Co. Size (C).⑥

Norda Woodwork & Interiors, 616 - 36th Ave. N.E., Calgary, Alta. T2E 2L7. Tel. 403-277-5667. Fax: 403-230-072B. Custom cabinets and goods. Parent company, Norda Construction Ltd.

(P.) N. Davies. Annual Sales (C). Co. Size (B).

Nordacom Publications Inc., P.O. Box 97, Listowel, Ont. N0G 2L0. Tel. 519-291-1660. Branch offices, Wingham, Mount Forest, Milverton, Ont. Plant, Shelburne, Ont. Subsidiaries, Wenger Bros. Limited, Wenger Printing Limited. Publishers of "Wingham Advance-Times", "Listowel Banner", "Mount Forest Confederate", "Crossroads", "Milverton Sun", "Around Town Wingham", "Mount Forest Shopping News".

(P.) D. Wenger; (S.T.) N. MacLennan. Annual Sales (C). Co. Size (C).⑤

★NORDBERG MACHINERY LIMITED, 700 Woodlawn Rd. W., P.O. Box 1330, Guelph, Ont. N1H 6N8. Tel. 519-B21-7070. Toll Free: 800-265-7254. Fax: 519-B21-4376. Telex: 069-565B0. Branch offices, Montreal, Que., Calgary, Alta. Aggregate and mineral processing equipment. Brands, "Nordberg", "Nordbak", "Gyradisc", "Symons". Parent company, Nordberg Inc., Milwaukee, WI, U.S.A.

(Ops.Mgr.) D. D. Lyons; (T.) J. A. Beattie; (Procurement Mgr.) P. Morrison. Annual Sales (D). Co. Size (B).⑤

Nordfibre Company, P.O. Box 910, Elroy Rd., North Bay, Ont. P1B 8K1. Tel. 705-474-2300. Fax: 705-474-2305. Sheathing. Brand, "Weathertite".

(P.) F. Orsi; (G.M.) Mrs. J. Koselek. Annual Sales (D). Co. Size (D).⑥

Nordic Laboratories Inc., [Laboratoires Nordic Inc.], P.O. Box 403, St. Martin Branch, Laval, Que. H7S 2A4. Tel. 514-331-9220. Toll Free: (416, 418, 506, 514, 519, 613, 705, 819) 800-363-5942, (204, 306, 403, 604, 709, 807, 902) 800-363-6364. Fax: 514-334-B016. Telex: 055-62115. Antihyperglycemic agent, topical anti-inflammatory agents, gastroduodenal cytoprotective agent, analgesic, anti-inflammatory, vitamins, paramedical products, hearing loss treatment, tranquilizers, anti-anginal agent. Brands, "Anabex C-600", "Coba I2", etc. Parent companies, Caisse de depot du Quebec, Marion Merrell Dow Inc., Connaught BioSciences Inc.

(P.) V. Anido, Jr.; (Sr.V.P.Ops. Admin.Serv.) M. Guerin. Annual Sales (F). Co. Size (E).⑧

★Nordic Log Homes Ltd., 615 Richard Rd., Prince George, B.C. V2K 4P3. Tel. 604-562-1B11. Fax: 604-562-9267.

For.Rep., Balfour Guthrie, Japan.

(P.) C. Short. Annual Sales (B). Co. Size (A).⑧

★Nordic Systems Inc., 1044 Rangeview Rd., Mississauga, Ont. L5E 1H3. Tel. 416-278-3331. Fax: 416-278-5197. Telex: 06-961146. Hose and cable reels, tank unloading systems, fire fighting equipment including crash rescue vehicles and components, etc. Brands, "Foam Boss", "Rapid Rascal".

(P.) G.F. Hrubecky; (Mat'l Mgr.) J.L. Oke; (Plant Mgr.) J. Nyhuis; (S.M.) J. Bain. Annual Sales (C). Co. Size (B).⑩

Nordik Windows Inc., 104 Clement St., Vars, Ont. K0A 3H0. Tel. 613-443-1066. Toll Free: 800-267-3510. Fax: 613-443-1071. Aluminum and vinyl windows and doors.

(P.) R. Bechard; (Mgr.Prod'n) M.N.P. Levesque; (Mgr. Credit) D. Lemyre. Annual Sales (C). Co. Size (B).⑩

★Nordion International Inc., P.O. Box 13500, 447 March Rd., Kanata, Ont. K2K 1X8. Tel. 613-592-2790. Fax: 613-592-6937. Telex: 053-4162. Asia-Pacific office, Hong Kong. Plants, Kanata, Ont., Vancouver, B.C. Associate, The Canadian Irradiation Centre, Ville De Laval, Que. Radioisotopes for industry, research and medicine, uranium assay and analysis systems, radiopharmaceuti-

cals, radiochemicals, "Gammacell" and "Gammabeam" research/clinical irradiators, industrial irradiation plants.

Representatives throughout the world.

(P. & C.E.O.) W.P. O'Neill; (V.P.Fin.) D.S. Bethune; (V.P.Tech. & Bus.Dev.) D.J.R. Evans, Ph.D.; (V.P.Mkt. Dev.) F.M. Fraser; (V.P.Ind'l Irradiation Div.) G.R. Malkoske; (V.P.Hum.Res. & Admin.) Mrs. B.E. Robinson; (V.P.Isotope Div.) I.C. Trevena, Ph.D.; (Dir.Pub. & Gov't Aff.) Miss T.D. Coates; (Legal Counsel & Corp.S.) D.L. Nicholds; (Dir.Ops.Serv.) J. Worswick. Annual Sales (F). Co. Size (E).®

★Noreast Electronics Co. Ltd., 1750 Tupper St., Hawkesbury, Ont. K6A 2R4. Tel. 613-632-0933. Fax: 613-632-9001. Transformers, reactors and inductors manufactured to high grade commercial and military specifications.

(P.) N.E. Steiner; (V.P.) R. Danis; (Chief Eng.) W. Hack; (P.A.) W.L. Simpson. Annual Sales (C). Co. Size (D).®

★Norelco Cabinets (19B9) Ltd., 205 Adams Rd., Kelowna, B.C. V1V 1J9. Tel. 604-765-2121. Fax: 604-765-1540. Kitchen cabinets, bathroom vanities, bookcases, wall storage units.

For.Rep., International Cabinets & Fixtures Inc., Bellevue, WA, U.S.A.

(G.M.) D. Jenkins; (Prod'n Mgr.) D. Nowasad; (Off. Mgr.) N. Erickson; (S.M.) R. Evans. Annual Sales (C). Co. Size (B).®

Norfield Business Systems Division of The Bulman Group Limited, 80 Galaxy Blvd., Unit 1, Rexdale, Ont. M9W 4Y8. Tel. 416-674-6844. Fax: 416-674-9675. Branch offices and distributors, Toronto, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Surrey, Burnaby, B.C. "Kalamazoo", "Norfield" business forms and loose leaf equipment. Parent company, The Bulman Group Limited.

(P.) W. J.A. Bulman; (G.M.) D. G. Ekdahl; (Br.Mgr. Edmonton) D. MacTavish. Annual Sales (C). Co. Size (A).®

Norforge, A Division of Slater Industries Inc., C.P. 45B, 232 des Pionniers, Sept-Iles, Que. G4R 4K6. Tel. 418-96B-1077. Fax: 418-96B-6542. Telex: 051-84107. Forged grinding balls. Parent company, Slater Industries Inc.

(G.M.) W. E. Doede; (Plant Mgr.) P. Corriveau; (Prod. Mgr.) M. Gausachs; (S.M.) G. Morrisette. Annual Sales (D). Co. Size (B).®

Norgraphics (Canada) Limited, 7 Labatt Ave., Toronto, Ont. M5A 3P2. Tel. 416-36B-3484. Fax: 416-367-3555. Brochures, sales promotion pieces and all types of financial printing. Parent company, Northern Miner Press Limited.

(P. & C.E.O.) F. G. Bowles; (V.P. & G.M.) W. J. Mishko; (V.P.Prod'n) W. J. Edwards; (S.T.) S. John McKelvey; (P.A.) P. R. DeRocher. Annual Sales (D). Co. Size (D).®

★Norgren-Martonair (Canada) Inc., 3067 Jarrow Ave., Mississauga, Ont. L4X 2C6. Tel. 416-625-4060. Fax: 416-625-B273. Branch office and plant, Vancouver, B.C. Pneumatic and hydraulic equipment. Brands, "Martonair", "Norgren", "Watson Smith", "Enots", "Beech". Parent company, I.M.I. Plc., Birmingham, England.

For. Reps. in Australia, Austria, Belgium, Denmark, Finland, France, Germany, Greece, Holland, India, Israel, Italy, Japan, N.Z., Norway, etc.

(P.) T.S. Perry; (V.P.Mktg.) M. J. Ryan; (Ops.Mgr.) T.W. Curtis; (Mktg.Mgr.) J. A. Meinen. Annual Sales (D). Co. Size (C).®

Norlar Inc., 2220 Midland Ave., Units 84-BBAP, Scarborough, Ont. M1P 3E6. Tel. 416-754-0955. Refurbishing and assembly of telephone components and other electro mechanical devices.

(P.) D. Pagani. Annual Sales (C). Co. Size (B).®

†Normac Kitchens Limited, 59 Glencameron Rd., Thornhill, Ont. L3T 1NB. Tel. 416-889-1342. Fax: 416-889-7917. Branch plant, 371 John St., Thornhill, Ont. Kitchen cabinets, vanities, counter and vanity tops.

(P.) H. Marcus; (G.M.) K. Bogner; (Cont.) B. Platt; (Plant Mgr.) F. Carnevale. Annual Sales (D). Co. Size (D).

Norman Binding Corp. Ltd., 100 Marmora St., Weston, Ont. M9M 2X5. Tel. 416-746-7261. Fax: 416-746-2059. Custom looseleaf binders, plastic bindings, covers, laminating film, binding machines, custom index tabs. Parent company, Folding & Bindery Systems Ltd., Weston, Ont.

(Chmn.) C. Beange; (P.) N. Beange; (Sales) M.S. J. Stephens. Annual Sales (C). Co. Size (A).®

Normand Co. Ltd., See La Compagnie Normand, Ltée.

★Normandy Industries, 24 Mendota Rd., Toronto, Ont. M8Y 1E8. Tel. 416-252-7177. Toll Free: (U.S.A.) 800-3B7-

7200. Fax: 416-252-2000. Insignia and corporate jewelry, charms and bracelets, cufflinks, key chains, diamond rings, metal specialties, buckles, buttons, novelties and souvenirs, etc. Brands, "Normandy", "Norman", "Artmetal", "The Great Canadian Souvenir Company", etc. Parent company, Normandy Industrial Manufacturing Incorporated.

(P.) A. McPherson; (S.T.) Ms. A. Didio. Annual Sales (B). Co. Size (B).®

Normick Perron Inc., 225 Chemin Normick, La Sarre, Que. J9Z 2X6. Tel. 819-333-5511. Fax: 819-333-9804. Telex: 057-46623. Plants, Amos, Beattyville, Chambord, La Sarre, Senneterre, Val D'Or Que., Cochrane, Kirkland Lake, Ont. Subsidiaries, J.E. Therrien Inc., Norbois Inc., Normick Chambord Inc., Associate, Donohue Normick Inc. Lumber, plywood, waferboard. Brand, "Normick".

(Chmn. & C.E.O.) M. Perron; (Vice-Chmn.) N. Perron; (P. & C.O.O.) J. Perron; (Exec.V.P.Ops. & Mktg.) F. Burrows; (Exec.V.P.Fin. & Admin.) R. Carrier; (V.P.Engr'g) N. Biron; (V.P.Admin.) J. Mercier; (V.P.Mktg.) J. Parent; (V.P.Woodlands & Mfg.) B. Perron; (S. & Dir. Legal Dept.) M. Gagnon. Annual Sales (G). Co. Size (G).®

Noront Steel Limited, P.O. Box 67B, Ind'l Rd.N., Copper Cliff, Ont. POM 1N0. Tel. 705-692-3683. Fax: 705-692-3BB2. Plate and structural steel, ornamental ironwork, structural steelwork.

(G.M. & Chief Eng.) J. McRae, P.Eng. Annual Sales (D). Co. Size (C).®

★Norpak Corporation, 10 Hearst Way, Kanata, Ont. K2L 2P4. Tel. 613-592-4164. Fax: 613-592-6560. Telex: 053-4174. Graphic display systems, videotext and teletext systems and terminals.

(P.) J.F. Carruthers; (V.P.Ops.) B.M. Dobson; (Buyer) Ms. G. Wilson; (S.M.) E. Loziuk. Annual Sales (C). Co. Size (B).®

★Norpak Manufacturing Inc., B5 Chambers Dr., Unit 4, Ajax, Ont. L1Z 1E2. Tel. 416-427-0960. Fax: 416-427-0960. Sterile and non-sterile individually packaged alcohol swabs for skin cleansing prior to injection, nail polish remover pads and adhesive pads.

(P.) B. Anker. Annual Sales (B). Co. Size (A).®

Norquay Printers Limited, 40 Tupper St. N., Box 363, Portage La Prairie, Man. R1N 3B7. Tel. 204-857-75B2. Fax: 204-239-5437. Printers, also publishers of The Central Manitoba Shopper and News.

(P.) N. Plaseski; (Off.Mgr.) W. Plaseski. Annual Sales (B). Co. Size (A).

★Norseman Plastics Ltd., 39 Westmore Dr., Rexdale, Ont. M9V 3Y6. Tel. 416-745-69B0. Fax: 416-475-1B74. Plants, Humberline Blvd. and Westmore Dr., Rexdale, Ont. Custom injection moulders, proprietary lines, transportation cases for dairy and bakery industries and rebar chairs.

(P.) H. M. Walton; (V.P.Ops.) W. Raghunathan; (Cont.) G. Rotstein; (Mktg.Mgr.) J. Tolliss. Annual Sales (E). Co. Size (E).®

Norsk Hydro Canada Inc., 1, Place Ville Marie, Suite 3825, Montreal, Que. H3B 4M6. Tel. 514-393-1300. Magnesium.

(P.) J. Kolrud; (V.P.) P. Messier; (V.P.Princ.Ops.) P. Gosselin; (V.P.Hum.Res.) R. Manseau.

Norsteel Manufacturing, 7374 Transmere Dr., Mississauga, Ont. L5S 1K4. Tel. 416-673-6315. Fax: 416-673-2024. Custom made control and electrical cabinets, also custom steel fabrication.

(P.) R. Chislett; (V.P.Prod'n) D. Vince. Annual Sales (C). Co. Size (A).

★Nortec Air Conditioning Industries Ltd., 2740 Fenton Rd., Ottawa, Ont. K1G 3N3. Tel. 613-B22-0335. Fax: 613-B22-7964. Subsidiary, Nortec Industries Inc., Ogdensburg, NY, U.S.A. Commercial/industrial humidifiers. Parent company, Condair AG, Switzerland.

(P.) J. Guay; (G.M.) U. Schenk; (V.P.Mktg. & Sales) G. Berlin; (Chief Eng.) L. Moffatt; (Prod'n Mgr.) U. Vo; (S.M.) E. Cassidy. Annual Sales (D). Co. Size (C).®

Nortech Machine & Tools Ltd., P.O. Box 651, R.R. #1, Durham, Ont. N0G 1R0. Tel. 519-369-5448.

(P.) J. Debrincat.

★Nortel Mfg.Ltd., 2000 Ellesmere Rd., Bldg. 9, Scarborough, Ont. M1H 2W4. Tel. 416-438-3325. Fax: 416-438-7140. Wet belt grinders and wet abrasive wheel cut-off machines for glass, glass blowers burners and accessories, polariscopes, pneumatic air movers and air nozzles for use on compressed air. Brands, "Air Mover", "Airmiser".

(P.) P. Norton. Annual Sales (B). Co. Size (A).®

North American Decorative Products Inc., 1055 Clark Blvd., Bramalea, Ont. L6T 3W4. Tel. 416-791-2700.

Fax: 416-791-5281. Telex: 06-976B6. Pre-pasted and non-pasted vinyl coated wallpapers and solid vinyl substrate. Brands, "Norwall", "Savoir-Faire".

(P.) D. Ashton. Annual Sales (E). Co. Size (E).

★North American Forest Products Ltd., P.O. Box 36B, St. Quentin, N.B. E0K 1J0. Tel. 506-235-2873. Fax: 506-235-306B. Associate, Parent & Fils Ltée., St. Quentin, N.B. SPF lumber, cedar shingles, chips, sawdust. Parent company, Parent Lumber Ltd., St. Quentin, N.B.

(P.) A. Parent; (S.M.) R. Proulx; (Plant Mgr.) R. Bujold; (G.M.) Y. Poitras. Annual Sales (D). Co. Size (D).®

North American Lumber Limited, 205 Fort St., Winnipeg, Man. R3C 1E3. Tel. 204-942-8121. Fax: 204-957-2489. Twenty two retail offices throughout western Canada. Four "Midway Home Sales" offices. Plants, Prefab home plant, Prince Albert, Sask. Concrete plants, Prince Albert, Biggar, North Battleford, Sask. Associate, Roblin Forest Products Ltd., Roblin, Man. "Ezy-Bilt" summer cottages, "Chieftain" prefabricated houses, "Pan-I-bilt" buildings, roof trusses, ready mix concrete, "Viscount" mobile homes.

(P.) W.G. Konantz; (Purch.Mgr.) R. McGregor. Annual Sales (D). Co. Size (D).

North American Plastics Co. Ltd., Baseline Rd., Wallaceburg, Ont. N8A 4L5. Tel. 519-627-6061. Fax: 519-627-2626. Head office, Sterling Heights, Mich., U.S.A. Plastic automotive parts.

(P. & C.E.O.) C.F. Hostman; (V.P.Ops.) J.H. McClatchy; (Cont.) B. Sangster. Annual Sales (E). Co. Size (F).

North American Steel Equipment Co. Ltd., 300 Hopkins St., Whitby, Ont. L1N 2B9. Tel. 416-668-5341. Fax: 416-668-5477. Plant, Hamilton, Ont. Associate, Industrial Shop Box, Hamilton, Ont. Steel storage material handling products. Brands, "Kwikerec", "Metrix Angle", "Easy Up".

(P.) Mrs. R. Fabricius; (V.P.) R. Fabricius; (V.P.Ops.) R. Wilson; (P.A.) Mrs. C. Purdy; (Mktg.Mgr.) Mrs. S. Norris; (Plant Mgr.) J. Prusinski. Annual Sales (D). Co. Size (C).®

★North American Strong Box Corp., B5 Queen Elizabeth Blvd., Toronto, Ont. M8Z 1M5. Tel. 416-253-9119. Fax: 416-253-9770. Custom cases for high technology and geological equipment, anti-static cases for printed circuit boards and aerospace equipment, custom designed and manufactured reusable aluminum shipping and storage containers.

(C.E.O.) W.B. Robinson; (S.M.) G. Aitchison. Annual Sales (B). Co. Size (A).®

North American Styro Pack, #900 - 1281 W. Georgia St., Vancouver, B.C. V6E 3J7. Tel. 604-681-BB67. EPS plastics packaging.

(P.) L. Lorenz.

North American Team Suppliers Inc., B61 Denison St., Unit #101, Markham, Ont. L3R 3L6. Tel. 416-475-8749. Uniforms for sports.

(P.) B. Walker. Co. Size (A).

North Bay & District Ass. Mentally Retarded, 161 Main St. E., North Bay, Ont. P1B 1A9. Tel. 705-476-32B8. Fax: 705-476-47BB. Plant, 741 Wallace Rd., North Bay, Ont. Cedar chests, blanket boxes, round and rectangular tables, corner cabinets, chairs, benches, hutches.

(Exec.Dir.) R. Thorn; (Dir., Vocational Serv.) G. Brisson; (Plant Mgr.) N. Sly. Annual Sales (B). Co. Size (C).®

★North Castle Marine Ltd., 197 Huckins St., Goderich, Ont. N7A 4C6. Tel. 519-524-2120. Fax: 519-524-91B0. Associate, North Castle Yacht Sales Inc., Goderich, Ont. "Pilgrim 40" motor yacht, "Gozzard 36" sailboat, "Classic 24" motor launch. Parent company, Swamp Castle Eco-Systems Ltd., Goderich, Ont.

(P.) H. T. Gozzard; (S.T.) J. Gozzard; (Purch.) Ms. L. Gozzard. Annual Sales (C). Co. Size (B).

★North Country Log Homes, Box 11B0, Chappleau Lodge Rd., Chappleau, Ont. P0M 1K0. Tel. 705-B64-1190. Branch office, Barrie, Ont. Plant, Abbotsford, B.C. Precut log home construction material and siding. Brands, "North Country Log Homes", "North Country Log Siding".

(P.) R. Korpela. Annual Sales (B). Co. Size (A).®

North Hill News Inc., 4000-19 St. N.E., Calgary, Alta. T2E 6P8. Tel. 403-250-9311. Fax: 403-291-0502. Coloured web printing of flyers, brochures, newspapers, etc.

(P.) A. P. O'Donnell; (G.M.) E. Prosser. Annual Sales (D). Co. Size (C).

★North Ocean Enterprises Ltd., R.R. #1, Souris, P.E.I. COA 2B0. Tel. 902-687-3076. Fax: 902-687-3693. Fresh and frozen fish, frozen breaded clams, etc.

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

- (P.) C. Gallant; (Cont.) Ms. M. Rose; (Prod'n Mgr.) M. Rose; (G.M.) J. Roach; (Consultant) G. Gallant. Annual Sales (C). Co. Size (D).
- ★North Ontario Mould Co. Ltd., 36 Morrow Rd., Barrie, Ont. L4N 3V8. Tel. 705-733-0088. Fax: 705-733-0035. Design and manufacture of injection and extrusion blow moulds, 2-D and 3-D CAD/CAM.
(G.M. & S.M.) J. M. Clubine; (Cont.) S. G. Ketcheson; (Gen.Foreman) D. Colangelo. Annual Sales (C). Co. Size (B).⑤
- North Shore Packing Co. (1984) Ltd., Malpeque, P.E.I. C0B 1M0. Tel. 902-836-3993. Fax: 902-836-3351. Plant, Darnley, P.E.I. "Seacrest" frozen eels, smelts and lobster meat, fresh oysters, canned lobster and paste, chicken haddie, mackerel, brine frozen lobsters.
(P.) N. Leblanc; (V.P.) W. Stymiest; (G.M.) J.W. Sheridan. Annual Sales (C). Co. Size (D).⑥
- North Simcoe Tool & Manufacturing, Div. of 294469 Ontario Ltd., 381 William St., P.O. Box 188, Midland, Ont. L4R 4K6. Tel. 705-526-8901. Fax: 705-526-4788. Tools, dies, gauges, fixtures.
(P.) R. Losch; (G.M.) W. Weitzenbauer. Annual Sales (B). Co. Size (A).⑤
- North Star Cement Limited, P.O. Box 160, Corner Brook, Nfld. A2H 6C7. Tel. 709-634-8251. Fax: 709-634-1585. Portland cement. Brand, "North Star".
(Chmn. & C.E.O.) A. R. Lundrigan; (V.P. & Asst.G.M.) R. W. Jones; (V.P.Admin. & Fin.) W. D. Fitzpatrick; (Sales & Traffic Mgr.) H. G. Manuel. Annual Sales (D). Co. Size (C).⑤
- ★North Star Flow Products Inc., 9605-62 Ave., P.O. Box 4416, Edmonton, Alta. T6E 0E1. Tel. 403-435-4667. Fax: 403-435-0526. Orifice equipment, plates, meter runs. Brand, "North Star". Trade mark, "NS" in a star.
For.Reps., worldwide.
(P.) A. E. Dudiak; (S.M.) J. Schurman. Annual Sales (C). Co. Size (A).⑥
- ★North Star Planing Co. Ltd., P.O. Box 15, Borden St., Invermere, B.C. V0A 1K0. Tel. 604-342-6226. Fax: 604-342-6226. Dimension lumber, siding, panelling, ties, custom timbers.
(P.) L. Bukovnik, Sr.; (G.M.) L. Bukovnik, Jr. Annual Sales (D). Co. Size (A).⑤
- North Star Press, 929 Notre Dame Ave., Winnipeg, Man. R3E 0M8. Tel. 204-783-1950. Printers.
(Chief Exec.) T. Skar; (Mgr.) J.M. Livak; (Mgr.) J. M. Livak. Annual Sales (A). Co. Size (A).⑤
- North Star Ropes (1971) Ltd., 12508-126 St., Edmonton, Alta. T5L 0X3. Tel. 403-455-5352. Fax: 403-451-5514. Braided nylon, polypropylene and polyester rope and twine.
(P.) D.J. MacCrimmon; (Tech.Dir.) J. Grimes; (S.T.) M.R. MacCrimmon. Annual Sales (B). Co. Size (A).⑥
- North Star Technical Inc., 459 Burlington St. E., Hamilton, Ont. L8L 4H8. Tel. 416-521-9996. Fax: 416-521-9926. Dynamic balancing and machinists.
(P.) T. Pinelli; (Mktg.Mgr.) F. Pinelli. Annual Sales (C). Co. Size (B).
- North-West Book Company Limited, 8115 - 132nd St., Surrey, B.C. V3W 4N5. Tel. 604-591-8608. Bookbinding.
(P.) H. J. Strohacker. Co. Size (A).
- North West Canvas Ltd., 1356 Regina St., North Bay, Ont. P1B 2L3. Tel. 705-474-2750. Fax: 705-474-0481. Sleeping bags, tarpaulins, diamond drilling tents and aluminum frames, etc. Brand, "Arctic".
(P. & Mng.Dir.) T.G. Cane; (V.P. & G.M.) J. Serran, Sr. Annual Sales (B). Co. Size (A).⑤
- North West Graphics Ltd., 1168 Seymour St., Vancouver, B.C. V6B 3N3. Tel. 604-684-3361. Fax: 604-684-3755. Color separations, color stripping, photo engraving plates, photopolymer plates, rubber plates.
(Mgr.) D. I. Murphy; (Fin.) Ms. M. Anne Murphy; (Prod'n) A. McGuffin; (Purch.) L. Maglieri. Annual Sales (C). Co. Size (A).⑤
- North West Hydraulics Ltd., 1095 Roland St., Box 2955, Thunder Bay, Ont. P7B 5G5. Tel. 807-622-5809. Fax: 807-623-3715. Design, manufacture, rebuilding hydraulic cylinders.
(P.) R. Ahlstrand; (G.M.) J. Sittlehouse. Annual Sales (C). Co. Size (A).⑥
- ★North West Rubber Mats Ltd., 17900 Kennedy Rd., Pitt Meadows, B.C. V3Y 1Z1. Tel. 604-465-9944. Fax: 604-465-0493. Solid rubber mats, playground safety mats, pick up bed mats for all makes, "Red Barn" horse stall and cow barn mats, "Sportfloor" ice arena flooring.
(P.) A. Melissen; (S.M.) B. Schuil; (Acct'g) L. Cooke; (Plant Foreman) W. Ohshi; (S.) Mrs. J. Sweet; (Millwright) R. deHaan. Annual Sales (C). Co. Size (B).⑥
- North West Smelting & Refining Ltd., 2185 Logan Ave., P.O. Box 157, St. Boniface Postal Stn., Winnipeg, Man. R2H 3B4. Tel. 204-633-9183. Fax: 204-233-1933. Refined lead alloys.
(P. & G.M.) W. Holt. Co. Size (A).
- North West Tent & Awning Ltd., 14545 - 115 Ave., Edmonton, Alta. T5M 3C5. Tel. 403-451-6828. Telex: 037-3707. Retail store, Campers Village, Edmonton, Alta. Branch plant and sales office, Calgary, Alta. "Norseman" canvas goods, tents, prefabricated buildings, shelters, boat covers, pond liners, concrete curing blankets and hoarding products, R.V. awnings, re-usable insulation covers, "Ethafoam" packaging product.
(P. & C.E.O.) A.E. Bryant; (V.P.) A.R. Bryant; (V.P.) T.R. Bryant; (Portable Bldg.Mgr.) A.S. Jones. Annual Sales (D). Co. Size (D).
- North York Steel Fabricators Ltd., 110 Millwick Dr., Weston, Ont. M9L 1Y3. Tel. 416-742-5630. Structural steel and miscellaneous metals.
(P. & G.M.) G. Maione; (S.M.) D. Maione. Co. Size (A).
- ★Northcott-Morris Machine Co., Div. of J. Northcott Industries Limited, 150 Nantucket Blvd, Units 2&3, Scarborough, Ont. M1P 2P1. Tel. 416-751-8338. Dumb waiters, correspondence lifts, jewellery manufacturing equipment, dust collectors, vacuum and centrifugal casting. Brand, "Elevette".
(P.) J. S. Northcott; (S.T.) D. Northcott; (P.A.) G. Stephens; (Plant Foreman) H. Stapley. Annual Sales (B). Co. Size (A).⑤
- ★Northern Aero Industries Limited, 114 McLaughlin Ave., Winnipeg, Man. R3J 2S5. Tel. 204-837-8002. Fax: 204-831-7194. Electrical aircraft de-icing equipment.
For.Reps., Allied International Corp., Lake Success, NY, U.S.A. and worldwide.
(P. & G.M.) W.G. Peters; (Plant Mgr.) A.G. Higham. Annual Sales (C). Co. Size (A).⑥
- ★Northern Airborne Technology Ltd., #14-1925 Kirschner Rd., Kelowna, B.C. V1Y 4N7. Tel. 604-763-2232. Fax: 604-762-3374. Telex: 048-5203. Subsidiary, Transmetal Division, Kelowna, B.C. Associates, Arctic Data Corporation, Kelowna, B.C., Eagle Printworks, Kelowna, B.C. Cockpit audio and communications systems, airborne data collection systems, tactical FM communications systems, audio paging/hailing systems for aircraft, full CAD/CAM facilities, precision flat metal fabrication. Brands, "Nat", "Transmetal". Parent company, Island Aerospace Corporation, Kelowna, B.C.
For.Reps., Dallas, Avionics, EDMO, PAS, numerous in-country reps., in Asia, Europe and South America.
(P.) W. Shawlee; (V.P.Fin.) M. Phillips; (V.P.Mktg.) R. Sibson; (V.P.Q.A.) K. Veitch; (V.P.Eng.) M. Stinson. Annual Sales (C). Co. Size (B).⑥
- Northern Alberta Dairy Pool, Limited, 16110-116 Ave., P.O. Box 367, Edmonton, Alta. T5J 2J8. Tel. 403-451-3890. Fax: 403-452-0950. Sales offices, Edson, Hinton, Jasper, Westlock, Fort McMurray, Vermilion, Wainwright, Alta. Branch creameries, Barrhead, Camrose, Edmonton, Alta. Cheese plant, St. Paul, Viking, Bashaw, Alta. Fluid milk plants, Camrose, Bonnyville, Edmonton, Evansburg, Grande Prairie, Peace River, Vegreville, Wetaskiwin, Alta., Dawson Creek, Fort St. John, B.C. Spray powder plants, Camrose, Barrhead, Alta. Ice cream plants, Edmonton, Grande Prairie, Alta. Brands, "Nu-Maid", "Fiesta", "Country Club", "Armstrong".
(G.M.) D. A. Smith; (S.M.) P. O'Donovan. Annual Sales (F). Co. Size (E).⑥
- Northern Alberta Prosthetic & Orthotic Serv. Ltd., 11024 - 127 St., Edmonton, Alta. T5M 0T2. Tel. 403-452-9513. Artificial limbs and braces.
(P.) C. Moe; (S.T.) Ms. B. Moe. Annual Sales (B). Co. Size (A).
- Northern Bottling Limited, 10014-102nd St., Grande Prairie, Alta. T8V 2V6. Tel. 403-532-4222. Fax: 403-539-6515. Authorized bottlers of "Coca-Cola", "Sprite", "Tab", "Fresca" and "Canada Dry" beverages.
(P.) K. Orchuk, Sr.; (S.T.) K. Orchuk. Annual Sales (D). Co. Size (B).⑥
- Northern Breweries Ltd., 503 Bay St., P.O. Box 280, Sault Ste. Marie, Ont. P6A 5L9. Tel. 705-254-7373. Toll Free: 800-461-2258. Fax: 705-254-4482. Branch offices and plants, Timmins, Thunder Bay, Sudbury, Ont. Brands, "Superior Lager Beer", "Northern Ale", "55 Lager Beer", "Thunder Bay Lager Beer", Northern Extra Light Beer".
(P.) R. E. Eaket; (V.P.) J. C. Bizley; (S.T.) B. R.J. Didi-er; (Plant Mgr.) E. Blaschke; (Plant Mgr.) M. H. Ostertag. Annual Sales (D). Co. Size (C).⑥
- Northern Canvas & Marine, 2309 Lasalle Blvd., Sudbury, Ont. P3A 2A9. Tel. 705-560-4454. Canvas goods, awnings, convertible boat tops, welding curtains.
(G.M.) P. G. Boyle; (S.T.) Mrs. P. M. Boyle. Annual Sales (A). Co. Size (A).
- †Northern Casket (1976) Limited, 165 St. Peter St., P.O. Box 326, Lindsay, Ont. K9V 4S3. Tel. 705-324-6164. Toll Free: 800-461-1428. Fax: 705-324-8427. Branch offices, Clarendville, Nfld., New Glasgow, N.S., Ottawa, London, North Bay, Ont., Winnipeg, Man., Regina, Sask., Edmonton, Alta. Associate, Tradition Casket Inc., North Bay, Ont. Hardwood, cloth, steel burial caskets. wood and bronze cremation urns.
(P.) G.A. Ferguson; (Off.Mgr. & P.A.) B. D. Rodman; (S.T.) D.C. Ferguson. Annual Sales (D). Co. Size (C).⑥
- Northern Construction Company, Ltd., 4006 Graveley St., Burnaby, B.C. V5C 3T6. Tel. 604-294-2996. Telex: 045-4393. Branch offices, Halifax, N.S., Edmonton, Alta., Inuvik, N.W.T. Associates; Morrison Knudsen Engineers Inc., The H.K. Ferguson Company. General contractors. Parent company, Morrison Knudsen Company, Inc. Annual Sales (E). Co. Size (D).
- ★Northern Digital Inc., 403 Albert St., Waterloo, Ont. N2L 3V2. Tel. 519-884-5142. Toll Free: (U.S.A.) 800-265-2741. Fax: 519-884-5184. "Watsmart" and "Optotrak" 3-dimensional digitizing and motion analysis systems, "Watscope" analog data acquisition unit, "Kineplot" data analysis software package, "Non-Contact", "3-D" and "Real-time" motion measurement.
(P.) J. Krist; (Dir.Eng'g) P. Clausen; (Prod'n Mgr.) M. Ratkav; (P.A.) Mrs. J. Turner. Annual Sales (C). Co. Size (A).⑤
- ★Northern Elevator Limited, 270 Finchdene Squ., Scarborough, Ont. M1X 1A5. Tel. 416-291-2549. Fax: 416-291-4654. Associate, Northern Elevator Service Limited, Scarborough, Ont. Elevator mechanical and electrical components.
(G.M. & V.P.) G. Elliott; (Cont.) K. So; (Plant Mgr.) W. Price; (Prod'n Mgr.) L. Mesquita. Annual Sales (E). Co. Size (E).
- Northern Engineering & Supply Co., Limited, The, 114 Miles St., Thunder Bay, Ont. P7C 1J4. Tel. 807-623-0441. Fax: 807-623-3559. Branch office, Dryden, Ont. Commercial construction, H.V.A.C., siding and decking, miscellaneous metals.
(P.) W.J.R. Paton; (V.P.) T.A. Cambly; (Sales Rep.) J. Cross; (Shop Mgr.) E. Della Vedora. Annual Sales (D). Co. Size (C).⑤
- Northern Eureka Refrigeration Co. Ltd., 366 Eddystone Ave., Downsview, Ont. M3N 1H7. Tel. 416-743-1571. Fax: 416-741-1098. "Eureka Door" cold storage doors.
(P.) L.C. Cropley; (V.P.) R. Schurek; (V.P.) L.E. Cropley. Annual Sales (C). Co. Size (A).⑥
- ★Northern Fireplace Ltd., 15817 Logie Rd., P.O. Box 1559, Summerland, B.C. V0H 1Z0. Tel. 604-494-6306. Fax: 604-494-0313. Northern Heatliners metal liners for masonry fireplaces, standard and custom glass doors, steel dampers, ash dumps and cleanouts, also gas fireplace units.
(P.) D. Davis; (S.) J. Bath; (Prod'n Mgr.) T. Coutts; (Off.Mgr.) Mrs. B. Holland; (Sales) M. Johansen. Annual Sales (B). Co. Size (A).⑥
- Northern Fortress Limited, 2 St. Clair Ave. E., Suite 301, Toronto, Ont. M4T 2T5. Tel. 416-972-1800. Fax: 416-972-6060. Telex: 065-24287. Branch offices, Westville, N.S., Pointe Claire, Quebec City, Que. Plant, Etobicoke, Ont. Associates, Fortress Babcock, Needham Heights, MA, U.S.A., Fortress Esp., Modena, Italy, Fortress Equitrade (U.K.) Limited, Horsham, England. Wear parts for construction equipment. Parent company, Northern Fortress Limited, Toronto, Ont.
(Chmn.) L. Smith; (P.) M. Smith. Annual Sales (E). Co. Size (E).⑥
- Northern Goose Processors Ltd., 1st St. S.W., P.O. Box 510, Teulon, Man. R0C 3B0. Tel. 204-886-2552. Telex: 07-587570. Whole frozen geese, goose parts, goose and duck feathers, goose file, uncooked smoked boneless goose breast. Brand, "Northern Goose".
(P.) D. R. Salkeld. Annual Sales (C). Co. Size (D).
- Northern Harvest Inc., P.O. Box 6, Emerson, Man. R0A 0L0. Tel. 204-373-2328. Fax: 204-373-2537. Rolled oats, oat bran.
(P.) R. Tetrault.
- Northern Lights Bakery Ltd., P.O. Box 188, Stn C, Goose Bay, Nfld. A0P 1C0. Tel. 709-896-3966. Wide range of bakery products.
(P.) W. Haynes; (Ops.Mgr.) O. Caddy. Annual Sales (B). Co. Size (A).

★Northern Lite Woodworks Ltd., 2364 Haines Rd., Unit 12A, Mississauga, Ont. L4Y 1Y6. Tel. 416-275-7501. Fax: 416-275-7502. Prefabricated log sauna rooms, cedar houses, cabanas, gazebos and planter boxes, hot tubs. For.Reps.: U.S.A., Europe.

(P.) J.C. Tettero. Annual Sales (B). Co. Size (A).②

Northern Miner Press Limited, 7 Labatt Ave., Toronto, Ont. M5A 3P2. Tel. 416-368-3481. Fax: 416-367-3555. Branch office, Vancouver, B.C. Subsidiary, Norgraphics (Canada) Limited, Toronto, Ont. General printers and publishers of "The Northern Miner Magazine", "Canadian Mines Handbook", "American Mines Handbook", "Canadian Mines Register", "Mining Explained", "Broadcaster", "Cablecaster", "Canadian Oil & Gas Handbook".

(P. & G.M.) F. G. Bowles; (V.P. & Asst.G.M.) J. S. Cooke; (Printing S.M.) W. J. Mishko; (Plant Mgr.) W. J. Edwards. Annual Sales (D). Co. Size (E).②

Northern Ontario Castings Ltd., Box 2146, Entrance Dr., Bracebridge, Ont. P0B 1C0. Tel. 705-645-8741. Fax: 705-645-7402. Grey iron castings, custom machining and machine building.

(P.) R. Parnham; (V.P.) M. Cross; (Cont.) Ms. N. Fiddament. Annual Sales (B). Co. Size (A).

Northern Paint Canada Inc., 394 Gertrude Ave., Box 219, Stn.C, Winnipeg, Man. R3M 3S8. Tel. 204-475-9400. Fax: 204-783-5503. Branch offices, Regina, Saskatoon, Sask., Edmonton, Calgary, Alta. Brands, "Tim-Ber-Lox", "Northern Paint".

(G.M.) J. Mullan; (Sr.V.P.) H.A. Newfield; (V.P.Mktg.) P.G. Curry; (V.P.Admin.) B. Emery; (Dir.Mgr.) D. Adams; (Mgr.Distr.Centre) E. Yakimow. Annual Sales (D). Co. Size (C).⑤

★Northern Pigment, 36 Towns Rd., Etobicoke, Ont. M8Z 1A3. Tel. 416-251-1161. Fax: 416-251-4774. Telex: 06-967813. Iron oxide pigments for paint, rubber, plastics, concrete, mortar colours and general industrial purposes. Brand, "N.P.". Parent company, Federal Industries Ltd., Winnipeg, Man.

For.Reps., New England Raw Materials, Everett, Bechen Tec. Sales, Concord, MA, Pi/Con Chemicals Inc., Flossmoor, IL, Blue Bell Chemical Corp., Norristown, PA, Superior Materials, Garden City, NY and Pembroke Pines, FL, Cleveland Pigment, Akron, OH, U.S.A., Canadian sales (excluding Ontario) handled by Harcros (Canada) Ltd., Halifax, N.S., St. Laurent, Que., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., New Westminster, B.C.

(P.) J. Martyn Cooke; (V.P.Ops.) B. H. Nord; (Sales & Mktg.Mgr.) R. D. DeMarchi; (T.) D. Porter. Annual Sales (D). Co. Size (C).②

Northern Plastics Ltd., 225 Durcan Mill Rd., Suite 400, Toronto, Ont. M3B 3K9. Tel. 416-445-3752. Fax: 416-443-8796. Plant, Hamilton, Ont. Branded and private label plastic sandwich and freezer bags, foodwrap.

(Exec.V.P.) J. R. Foster; (P.A.) H. Gaber; (Plant Mgr.) J. Verkerk. Annual Sales (D). Co. Size (B).⑤

Northern Sentinel Press Ltd., 626 Enterprise Ave., Kitimat, B.C. V8C 2E4. Tel. 604-632-6144. Fax: 604-639-9373. Newspapers, commercial printing of letterhead, envelopes, etc.

(Publisher) H. Mitchell; (S.) Ms. H. MacDonald; (G.M.) Ms. S. Dugdale. Annual Sales (B). Co. Size (A).②

Northern Steel Inc., P.O. Box 2430, Edmonton, Alta. T5J 2R4. Tel. 403-465-1471. Fax: 403-465-6136. Telex: 037-2004. Manufacture and installation of steelwork of all kinds, principally structural steel, platework, materials handling equipment and miscellaneous steelwork.

(P.) I.L. Hamilton, P.Eng.; (V.P.Sales & Mktg.) B.L. Diefenbach; (Fin.Mgr.) Mrs. C. Schecher. Annual Sales (E). Co. Size (E).⑤

Northern Steel Ltd., 9565 Rock Island Rd., Prince George, B.C. V2L 4V3. Tel. 604-561-1121. Fax: 604-561-0112. Stainless steel, aluminum, mild steel and titanium machining and fabrication, structural installation, heavy equipment welding and repair, bridgework, tanks and pressure vessels.

(P.) F. Hausot; (Acct.) D. Green. Annual Sales (D). Co. Size (C).⑤

★Northern Technologies Corp., 35 Riviera Dr., Unit #5, Markham, Ont. L3R 8N4. Tel. 416-475-9320. Toll Free: 800-263-3395. (U.S.A.) 800-456-1875. Fax: 416-475-5719. Branch offices, Austin, TX, Tonawanda, Buffalo, NY, Concord, MA, Arcadia, CA, U.S.A. D-Sub connectors and backshells for EMI/RFI applications and standard non-EMI/RFI applications. Parent company, Northern Technologies, Inc.

(P. & C.E.O.) H. Michael Klar; (Admin.Asst.) Miss C. Duffy. Annual Sales (D). Co. Size (B).②

Northern Telecom Canada Limited, 2920 Matheson Blvd. E., Mississauga, Ont. L4W 4M7. Tel. 416-232-2000. Associates, Northern Telecom Electronics, Toronto, Bell Northern Research, Ottawa, Ont., Northern Telecom Inc., U.S.A., Northern Telecom Europe Limited, U.K., Northern Telecom Pacific Limited, Japan. Switching, subscriber equipment, cable and transmission telecommunications equipment. Parent company, Northern Telecom Limited, Mississauga, Ont.

(P.) R. Ferchat; (V.P.Bus.Dev.) A. Lytle; (V.P.Bus.Sys. & Mfg.) T. McMaster; (V.P.Fin.) P. Currie; (Dir.) D. Knox. Annual Sales (F). Co. Size (G).

★Northern Telecom Limited/Limitée, 3 Robert Speck Pkwy., Mississauga, Ont. L4Z 3C8. Tel. 416-897-9000. Fax: 416-275-1143. Telex: 06-960348. Corporate offices, Northern Telecom Canada Limited, Northern Telecom World Trade Corp., Northern Telecom Electronic Limited, Mississauga, Ont., Bell-Northern Research Ltd., Ottawa, Ont., Northern Telecom Inc., Nashville, TN, BNR Inc., Mountain View, CA, Northern Telecom (CALA) Corporation, Miami Lakes, FL, Northern Telecom Finance Corporation, Nashville, TN, U.S.A., BNR Limited, Maidenhead, Berkshire, Northern Telecom Europe Limited, Maidenhead, England, Northern Telecom Japan Inc., Tokyo, Japan, Tong Guang-Nortel Limited Liability Company, Shekou, China, Northern Telecom AG, Zurich, Switzerland, Northern Telecom (Asia) Limited, Wanchai, Hong Kong, Northern Telecom GmbH, Frankfurt, W.Germany, Northern Telecom Industries Sdn. Bhd., Penang, Malaysia, Northern Telecom International Finance B.V., Hoofddorp, The Netherlands, Northern Telecom (Ireland) Limited, Galway, Republic of Ireland, NT Meridian S.A., Paris, France, AWA-Nortel Pty. Limited, N.S.W. Australia. A complete line of telephone and communication, telephone transmission, office switching and test equipment; also cables, connectors, fiber optics transmission systems and integrated services networks. Brands, "DMS Family", "Meridian", "SL-1", "Harmony", etc. Parent company, BCE Inc.

(Chmn. & C.E.O.) E. B. Fitzgerald; (Vice Chmn. & C.E.O.) D. G. Vice; (P.) J. Derek M. Davies; (Exec. V.P.Prod.Line Mngt.) J. A. Roth; (Sr.V.P. & Gen.Counsel) C. V. Allen; (Sr.V.P.Tech.) L. Colin Beaumont; (Sr. V.P.Public Aff.) S. N. Bowen; (Sr.V.P.Fin.) T. M. Nickerson; (V.P.Patents & Licenses) P. T. Erickson; (V.P.Hum. Res.) H. W. Johnson; (V.P. & Assoc.Gen.Counsel) A. J. Lafleur; (V.P.Environment, Health & Safety) Ms. M. G. Kerr, Ph.D.; (V.P.Corp.Rel.) J. P. Strimas; (V.P.Public Aff.) R. Peter Washburn; (S.) D. J. Degrandis; (V.P. & Cont.) R. M. Neumeister, Jr.; (V.P. & T.) J. E. Wilkinson. Annual Sales (I). Co. Size (G).

Northern Times Limited, P.O. Box 8, Kapuskasing, Ont. P5N 2Y1. Tel. 705-335-2283. Fax: 705-337-1222. Printing and publishing.

(G.M.) W. Green. Annual Sales (B). Co. Size (B).

★NORTHERN VIBRATOR MFG. LTD., 82 Todd Rd., Georgetown, Ont. L7G 4R7. Tel. 416-877-6750. Fax: 416-877-5922. Telex: 06-97635. "Northern Vibrator" pneumatic, hydraulic and electric industrial vibrators, "Gyro-Whip" bin and silo cleaning equipment.

For.Reps., Mucon, Macclesfield, Cheshire, Prima, Penrith, U.K., Yaskawa, Chiyoda-Ku, Tokyo, Japan, Deca Products, Bridgeview, IL, U.S.A.

(P.) J. Sunnucks; (G.M. & S.T.) D. Cartwright; (Mktg. Mgr.) B. Cartwright. Co. Size (A).②

★Northern Wood Preservers Inc., P.O. Box 2990, Maureen St., Thunder Bay, Ont. P7B 5G5. Tel. 807-344-8451. Fax: 807-344-4158. Telex: 073-4570. Random length lumber and railway ties, pressure treatment of CCA wood products, creosote treatment of railway ties.

(P.) J. Murray Atkinson; (T.) S. Viherjoki; (Supt.Purch.) F. Perozak; (Supt.Traffic & Sales) B. Gibbon; (Prod'n Mgr.) J. Twigg. Annual Sales (E). Co. Size (E).⑤

★Northfield Metal Products Ltd., P.O. Box 214, 195 Bathurst Dr., Waterloo, Ont. N2J 3Z9. Tel. 519-884-1860. Fax: 519-884-5476. Telex: 069-55341. Steel office furniture hardware, chair controls, chair bases, tables and components for steel chairs. Brand, "Northfield". Parent company, Leggett & Platt Inc., Carthage, MO, U.S.A.

For.Reps.: Hardware Co., Hong Kong; Cornwall Merchandise Pty. Ltd., Australia; Northeastern Components, England; A.B. Hawa Agenturer, Sweden; Eclipse, SA.

(P.) F. Doerner; (V.P.Sales) R.W. Doerner; (G.M.) V. Bowman; (S.M.) B. Joseph. Annual Sales (E). Co. Size (E).②

Northgate Tool & Die Ltd., 340 Rothesay Ave., Box 2656, Saint John, N.B. E2L 4Z1. Tel. 506-634-7811. Custom designed machines, robotic units, "Northgate" precision machined parts and components, jigs and fixtures, roll re-corrugating and finishing.

(P.) M.W. Maloughney, P.Eng.; (G.M.) M. B.L. Maloughney; (P.A.) R. Tytler. Co. Size (A).

Northgate Trailer Industries Ltd., 7072 - 72 Ave., Edmonton, Alta. T6B 0A2. Tel. 403-448-9222. Fax: 403-469-0255. Branch offices, 11825 - 72nd St., Edmonton, Alta., Surrey, B.C. Associate, The Office Marketplace Ltd., Northpoint equipment & Supply Inc. Relocatable industrial structures for industry, including modular schools and offices.

(Mgr.) S. Braaksma; (Mgr.) L. Garford; (Mgr.B.C. Branch) Miss S. Kinsella; (S.M.) J. Braaksma; (Contract co-ord) Ms. M. Clenell. Annual Sales (D). Co. Size (D).②

†Northland Forest Products Ltd., Box 5306, Ft. McMurray, Alta. T9H 3G4. Tel. 403-743-3773. Fax: 403-791-1910. S.P.F. dimension lumber.

(P.) R. Ewashko; (S.T.) Mrs. B. Ewashko. Annual Sales (C). Co. Size (B).②

★Northland Processors Inc., Box 537, La Ronge, Sask. S0J 1L0. Tel. 306-425-3616. Fax: 306-425-2955. Admin. office, Saskatoon, Sask. "Hero Bros." beef jerky, beef and pepperoni sausage sticks, "Luigi's" beef jerky and pepperoni sausage sticks.

(P. & G.M.) M. Gustus; (Plant Mgr.) T. J. Helary. Annual Sales (B). Co. Size (A).②

Northland Rubber & Plastics Ltd., 118 Shorting Rd., Scarborough, Ont. M1S 3S7. Tel. 416-291-6181. Specialty industrial rubber products including tank linings and hand built hose.

(P.) H. T. Snowden. Annual Sales (C). Co. Size (A).②

Northlander Industries, 165 Thames Rd. E., Box 190, Exeter, Ont. N0M 1S0. Tel. 519-235-1530. Fax: 519-235-2789. Mobile homes, commercial and industrial units, travel trailers. Brands, "Northlander", "In-Park", "Supreme", "Chalet".

(P.) R. Hamather; (G.M.) J. Bedard; (Sales & Mktg. Mgr.) R. W. Faulkner; (P.A.) B. Crawford; (P.A.) D. Lewis; (Off.Mgr.) Mrs. D. E. Wein. Annual Sales (D). Co. Size (D).②

★NORTHBRIDGE PLASTICS LIMITED, P.O. Box 429, Essex, Ont. N8M 2Y4. Tel. 519-839-4120. Custom plastic injection molders, assembly, decorating.

(G.M.) M. Hosack; (S.M.London) J. Dixon; (Cont.) C. Avery. Annual Sales (C). Co. Size (B).⑤

Northrop-McGillivray Limited, 2020 Ellesmere Rd., Scarborough, Ont. M1H 2Z8. Tel. 416-438-6300. Drugs and medicines. Brands, "Dr. Thomas Electric Oil", "Canadian Healing Oil".

For. Reps.: J. Jaikaran & Sons, Georgetown, Guyana; W. C. Ross & Co. Ltd., Port of Spain, Trinidad, W.I.; Purvis Ltd., Hamilton, Bermuda; H. Henriquez 8. Inc., Willemstad, Curacao, N.A.; C. R. Singh, Paramaribo, Surinam; Facey, Kingston, Jamaica, W.I.; ENCO Ltd., London, England.

(P.) M. J. McGillivray. Co. Size (A).

★Northshore Fishery Inc., Box 247, Kingsville, Ont. N9Y 2E9. Tel. 519-733-2300. Fax: 519-733-6922. Perch, pickerel, bass and sheephead fillets, also round perch and pickerel. Brand, "Silver Fin".

(P.) R. Groh. Annual Sales (C). Co. Size (B).

Northside Steel Fabricators Ltd., 983 Laurel Ave., Kelowna, B.C. V1Y 7G4. Tel. 604-763-4721. Fax: 604-762-2480. "Northline" circulating fireplaces, masonry dampers, garbage containers, compactors and balers, transfer stations, goose neck trailers, "Girette" aerial lift platforms, tilt garbage frames, pup trailers, truck component parts, sleeper cabs, structural steel, forestry bridges. Parent company, Canadian Star Ind. Inc.

(G.M.) B. Willms; (S.M.) D. Willms; (Plant Mgr.) F. Martin. Annual Sales (D). Co. Size (D).⑤

Northstar Industries Limited, 101-2931 Olafson Ave., Richmond, B.C. V6X 2R4. Tel. 604-270-1933. Carbide tools for woodworking.

(P.) D. Drysdale. Co. Size (A).

Northumberland Chemicals Incorporated, P.O. Box 2620, 72 Allen St., Charlottetown, P.E.I. C1A 8C3. Tel. 902-566-2622. Latex and solvent based paints and varnishes. Brands, "Northumberland Paints", "Wood Guard".

(P. & G.M.) J. Neville McKittrick. Annual Sales (C). Co. Size (A).⑤

Northumberland Co-Operative Ltd., P.O. Box 130, Newcastle, N.B. E1V 3M3. Tel. 506-622-1680. Fax: 506-622-1767. Milk, butter, fruit drinks, cream.

† Indicates firms seriously interested in export trade.

② Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

② Uses both ② and ⑤.

- (G.M.) J. Christie; (Mktg.Supp'r) L. Michael; (Acct.) Ms. E. Lynn; (Plant Supp'r) G. Fuller. Annual Sales (E). Co. Size (D).⑥
- ★Northumberland Paddle Co. Inc., 251 Front St., P.O. Box 326, Hastings, Ont. K0L 1Y0. Tel. 705-696-3411.
(P.) J. Bell; (V.P.) M. Bell; (Off.Mgr.) J. Belton. Annual Sales (C). Co. Size (B).
- ★Northumberland Seafoods Limited, 557 N. River Rd., Charlottetown, P.E.I. C1E 1J7. Tel. 902-892-1017. Fax: 902-566-5065. Telex: 014-44235. Frozen and canned lobsters and lobster meat, frozen scallops, cod, flounder, hake, mackerel, smelts and herring. Brands, "P.E.I.", "Northumberland".
(Mgr.) Mrs. L. Bruce; (Sales Agent) R. McInnes. Annual Sales (D). Co. Size (A).⑥
- Northway Metal Fabricators Limited, P.O. Box 1105, Sudbury, Ont. P3E 4S6. Tel. 705-682-0671. Fax: 705-682-4658. Rock bolts and accessories.
(P.) M. Pezzuto. Annual Sales (N/R). Co. Size (N/R).
- ★Northwear Fashions Inc., 960 Beaumont Ave., Montreal, Que. H3N 1V5. Tel. 514-273-0471. Fax: 514-277-3509. Telex: 05-B27599. Young men's and boys' coats, raincoats and jackets, ladies', juniors' and and petites' coats and jackets.
For Rep., A. Issacs, New York, NY, U.S.A.
(P.) D. Ghetler; (V.P. & S.M.) A. Issacs; (V.P.Fin.) T. Michael; (S.T.) A. Ghetler; (Cont.) Ms. S. Lozoff; (Plant Mgr.) N. Chinappi. Annual Sales (E). Co. Size (D).
- Northwest Auto Parts & Supplies, 50 Doncaster Ave., Thornhill, Ont. L3T 1L4. Tel. 416-889-3066. Fax: 416-889-4613. New and rebuilt automotive parts.
(G.M.) S. Edwards. Annual Sales (C). Co. Size (A).⑥
- Northwest Culvert, Div. of Mills Industrial Supply (Thunder Bay) Ltd., 927 Alloy Dr., Box 2085, Thunder Bay, Ont. P7B 5E7. Tel. 807-623-1721. Fax: 807-623-8257. Corrugated galvanized steel culvert pipe, window wells, pole cribbing, fence gates, etc.
(P.) G. Hendel; (S.T.) Ms. S. Hendel. Annual Sales (C). Co. Size (A).⑥
- Northwest Industries Limited, P.O. Box 9864, Edmonton Int'l Airport, Edmonton, Alta. T5J 2T2. Tel. 403-890-6300. Fax: 403-890-7773. Telex: 037-41574. Repair and overhaul of aircraft and aircraft parts, publishing technical manuals, aeronautical engineering services. Parent company, CAE Industries Ltd., Toronto, Ont.
(P.) L. H. Prokop; (V.P.Fin. & Admin.) C. H. Fraser; (V.P. & Sr.Mgr.) F. A. Maybee; (Mat'ls Mgr.) G. Anderson. Annual Sales (E). Co. Size (E).⑥
- Northwest Optical Ltd., Box 906, 1245-100 St., North Battleford, Sask. S9A 2Z3. Tel. 306-445-7038. Toll Free: 800-667-1300. Fax: 306-445-5303. Branch office, Camrose, Alta. Glass and plastic eyeglasses.
(Mgr.) D. J. Baynham; (Asst.Mgr.) G. Arsenault. Annual Sales (B). Co. Size (A).⑥
- Northwest Pipe & Supply Co. Ltd., 5800 - 2nd St. S.W., Calgary, Alta. T2H 0H2. Tel. 403-253-4461. Fax: 403-259-8350. Branch offices, Grande Prairie, Coronation, N. Battleford, Alta. Branch office and plant, Blackfalds, Alta. Above and underground oilfield storage tanks.
(P.) M. Chwelo; (G.M.) Ms. D. DeBelser; (Ops.Mgr.) E. Hofer; (S.M.) S. Schraeder; (Inside Sales Purch.) J. Pressling. Annual Sales (E). Co. Size (B).
- Northwest Pizza Supply Company Ltd., Western Foods Div., 160-7400 River Rd., Richmond, B.C. V6X 1X6. Tel. 604-270-0102. Fax: 604-270-8112. Subsidiaries, Country Kettle Foods Ltd., Western Foods Division. "Pizza Plus", "Its Gooder", "Mini Pizza", "Gourmet's Delight" pizza pie and pizza cheese, "Fresh'n Tasty" food products. Parent company, F.8.I. Brands Ltd., Richmond, B.C.
(P. & G.M.) D. Howard; (Prod'n Mgr.) T. Howard. Annual Sales (D). Co. Size (B).⑥
- Northwest Printing & Lithographing Ltd., 1B16C 25 Ave. N.E., Calgary, Alta. T2E 7K1. Tel. 403-250-7668. Commercial printing, lithographing, process color brochures, historical bound books; weekly and monthly publications, computer composition typographers and word processing to typesetting via modem, municipal, legal and hospital forms for Alberta.
(P.) J. Anderson. Annual Sales (B). Co. Size (A).
- Northwest Welding & Fabricating Ltd., P.O. Box 81B, 200 Kaien Rd., Prince Rupert, B.C. V3J 3S2. Tel. 604-624-5847. Aluminum boats, components for fishing industry, steel and aluminum components for construction industry.
(P.) S. Daigle; (S.T.) L. Lohnes. Co. Size (A).⑤
- Northwestern Utilities Limited, 10035-105 St., Edmonton, Alta. T5J 2V6. Tel. 403-420-7211. Fax: 403-420-7400. Telex: 037-2848. Serving Edmonton and 178 communities in North-Central Alberta and the Dawson Creek and Tumbler Ridge, B.C. areas. Associates, Alberta Power Limited, Canadian Western Natural Gas Company Limited. Subsidiary, Northland Utilities (B.C.) Limited. Natural gas. Parent company, Canadian Utilities Limited, Edmonton, Alta.
(Chmn. & C.E.O.) J.D. Wood, Ph.D.; (Dep.Chmn.) W.R. Horton; (P.) 8.M. Dafoe; (Exec.V.P.Ops.) R.G. Lock; (Exec.V.P.Resources) W.L. Graburn; (Sr.V.P. & G.M.) D.M. Ellard; (S.T.) D.P. Wood; (V.P. & Cont.) R.M. Masse; (V.P.Engr'g & Const.) R. Armstrong; (V.P.Mktg.) L.D. Bruce; (V.P.Ops.) G.K. Munk; (Hum.Res.) M. Jones; (Mgr.P.R.) G.J. Manegre; (Purch.Mat'ls Mgr.) W.A. Watson. Annual Sales (G). Co. Size (G).
- ★Northwire Limited, 184 rue Boisvert, St-Ludger, Que. G0M 1W0. Tel. 819-548-5370. Toll Free: 800-567-3489. Fax: 819-548-5442. Wire clothes hangers, fly swatters and paper products including trouser guards and custom capes.
(P.) L. Klein; (V.P.) Ms. E. Klein-Szuchy; (Prod'n Dir.) N. Szuchy. Annual Sales (C). Co. Size (B).
- ★Northwood Pulp and Timber Limited, P.O. Box 9000, Prince George, B.C. V2L 4W2. Tel. 604-962-9611. Fax: 604-962-3582. Woods operations at Prince George, Houston, B.C.; sulphate pulp and plywood plants at Prince George; sawmills, Upper Fraser, Shelley, Prince George, Houston, B.C. "Northwood" sulphate pulp and lumber, "Norply" plywood. Parent companies: Noranda Forest Inc., Toronto, Ont., Mead Corporation, Dayton, OH, U.S.A.
Sales of pulp handled by Mead Pulp Sales Inc., Dayton, OH, U.S.A.; Lumber and plywood by Noranda Forest Sales Inc., Toronto, Ont.
(P. & C.E.O.) C.T. Hazelwood; (Dir.of Distr., Pulp) A.F. Murray; (V.P.Pulp) W.A. Matson; (Sr.V.P.Forest Ops.) J.D. Little; (V.P.Wood Prods.) M.G. Madrigga; (V.P.Fin. & Admin.) J.P. Rixon; (V.P.Hum.Res. & S.) R.L. Waldie; (Pulpmill Mgr.) G. Francoeur; (Cont.) W. Shaak; (T. & Asst.S.) A.J. Yates. Annual Sales (H). Co. Size (G).⑥
- ★Norton Advanced Ceramics of Canada Inc., (Norton Ceramiques Avancees du Canada Inc.), 8001 Daly St., Niagara Falls, Ont. L2G 6S2. Tel. 416-295-4311. Fax: 416-295-3521. Plants, Cap-de-la-Madeleine, Shawinigan, Que., Niagara Falls, Ont. Crude artificial abrasives, silicon carbide. Brands, "Alundum", "Zirconia Alundum", "Crystolon". Parent company, Norton Company, Worcester, MA, U.S.A.
(P.) G. Kinney; (S.) G.S. Dhaliwal; (Plant Mgr.) J.Y. Bernard. Annual Sales (E). Co. Size (E).⑥
- ★Norton Canada Inc., 3 Beach Rd., Box 3008, Stn.B, Hamilton, Ont. L8L 7Y5. Tel. 416-547-2551. Fax: 416-547-2173. Telex: 061-8648. Plants, Hamilton, Toronto, Brampton, Ont. Associate, Carborundum Abrasives Inc., Plattsville, Ont. Grinding wheels, coated abrasive paper and cloth products, diamond tools. Brands, "Alundum", "Crystolon", "Norbide", "Norton Abrasives", "No-Fil", "Resinized", etc. Parent company, Norton Company, Worcester, MA, U.S.A.
For Rep., Norton International Inc., Worcester, MA, U.S.A.
(Dir.Fin.) J. P. Kelly; (S.) E. R. Kett; (Dir.Mfg.) B. E. Cummings; (Nat.S.M.) S. Owen Burton; (Mat'ls Mgr.) K. Bob Convey. Annual Sales (E). Co. Size (D).⑥
- ★Norvan Tools Ltd., 19560-96 Ave., Surrey, B.C. V3T 4W2. Tel. 604-888-7484. Fax: 604-888-2055. Plastic injection moulds, press dies, special machinery.
(P.) G. Loolitzer; (S.T.) G. de Freitas. Annual Sales (C). Co. Size (A).⑥
- Norway Products Ltd., P.O. Box 3066, Fredericton, N.B. E3A 5G8. Tel. 506-458-9343. Associate, Whisco Limited. General purpose cleaners, strippers, finishes, window cleaners and sweeping compounds.
(P.) B. Wishart. Annual Sales (A). Co. Size (A).⑥
- Norweb Incorporated, 815 Pine St. S., P.O. Box 981, Timmins, Ont. P4N 7H6. Tel. 705-264-2305. Fax: 705-267-5960. Web offset printing.
(G.M.) W. Green; (Prod'n Mgr.) E. Small. Annual Sales (B). Co. Size (A).
- Norwesco Industries (1983) Ltd., 6908L 6th St. S.E., Calgary, Alta. T2H 2K4. Tel. 403-258-3883. Fax: 403-259-5823. Branch offices, Edmonton, Fort McMurray, Alta. Asbestos, cork, metal, rubber gaskets. Brand, "Norwesco".
(P. & G.M.) V.H. Stevens; (S.M.Edmonton) D. R. Davies. Annual Sales (D). Co. Size (B).⑥
- Norwest Manufacturing, 165 Ryan St., Winnipeg, Man. R2R 0N9. Tel. 204-633-723B. Fax: 204-694-7232. Plant, Thompson, Man. Mining wood products, pallets, boxes, core trays.
(P.) Ms. M.P. Prendiville; (G.M.) J.A. Prendiville; (Plant Mgr.) J. McEachern. Annual Sales (C). Co. Size (B).⑤
- Norwest Precision Limited, 460 Signet Dr., Weston, Ont. M9L 2T6. Tel. 416-742-8082. Telex: 065-27388. Heavy and light custom machining.
(P.) S. Falcitelli; (Plant Mgr.) P. Franco. Co. Size (B).
- Norwich Eaton Pharmaceuticals Inc., 210 Sheldon Dr., P.O. Box 819, Cambridge, Ont. N1R 5W6. Tel. 519-622-3000. Toll Free: 800-265-8676. Fax: 519-622-0168. Pharmaceutical preparations. Brands, "Macrodan", "Dantrium", "Rimso 50", etc. Parent company, Norwich Eaton Pharmaceuticals Inc., Norwich, NY, U.S.A.
(G.M.) G.J. Sullivan; (Dir.Fin.) J.W. Davis; (Tech.Dir.) G.W. Schinkel. Annual Sales (D). Co. Size (C).
- Norwood Foundry Limited, 605 - 18th Ave., P.O. Box 152, Nisku, Alta. T0C 2G0. Tel. 403-955-8844. Toll Free: (403) 800-232-7205. Fax: 403-955-7600. Plants, 9111-111th Ave. and 10054-79 Ave., Edmonton, and Nisku, Alta. Grey iron, ductile iron, brass and aluminum castings, water works fittings.
(P.) R.H. Bucker; (Cont.) J. Piro; (S.M.) D. Johnson; (Plant Mgr.Edmonton) W. Stiekies. Annual Sales (D). Co. Size (D).⑤
- Norwood Packaging Ltd., #15-2160 Springer Ave., Burnaby, B.C. V5B 3M7. Tel. 604-299-0601. Fax: 604-299-7178. Telex: 04-356573. Shampoo, hair conditioners, lotions, creams, liquid hand soaps, skin conditioners, sun tan products, kitchen degreasers, glass and hard surface cleaners, dishwashing liquids, germicides. Brands, "Brush Mate", "Paneless", "Gypsy", "Bi-Quat", "Pine-Tex", "Aqualure".
(P.) W. Paradis; (S.T.) R. York. Annual Sales (C). Co. Size (B).⑥
- Norwood Tent & Awning Co. Ltd., 1235 Sargent Ave., Winnipeg, Man. R3E 0G2. Tel. 204-774-2444. Fax: 204-774-6699. Concession and party tents, commercial and residential awnings, tarpaulins, boat covers, marquees, canopies, gym mats.
(P. & G.M.) A.B. Brown; (V.P. & T.) G.C. Fryers; (S.M.) J. Graham; (Plant Mgr.) G. Williams. Annual Sales (B). Co. Size (A).⑤
- ★Nostrano Inc., 7180 Marconi, Montreal, Que. H2S 3K1. Tel. 514-271-4688. Fax: 514-271-6600. "Venetian" and "Nostrano" processed meats.
(P. & G.M.) A. Bertrand; (Cont.) L. Casavant; (Prod'n Mgr.) N. Capone; (Purch.Mgr.) R. Charbonneau. Annual Sales (C). Co. Size (A).⑥
- Nothers Awards & Identifications Ltd., 323 Horton St., London, Ont. N6B 1L5. Tel. 519-663-9440. Toll Free: 800-265-1554. Fax: 519-663-0909. Castings, lapel pins, certificates, crests, labels, ribbons, rosettes, pennants, banners, awards, sashes, name badges, identification products and specialty items.
(P.) P. Nother; (V.P.) J. Nother. Annual Sales (C). Co. Size (C).⑥
- Notting Canada Inc., 2615 Rena Rd., Mississauga, Ont. L4T 1G6. Tel. 416-677-5255. Fax: 416-677-6194. Steel rules.
(P.) C. J. Pitcher. Co. Size (A).
- Nour Trading House Inc., 637 Colby Dr., Waterloo, Ont. N2V 1B4. Tel. 519-886-1717. Fax: 519-886-9744. Telex: 06-955247. Consumer and professional paint applicators including brushes, roller refills, etc.
(P.) M. Fleifel; (G.M.) Ms. P. Tlalka; (Dir.Mktg.) S. Shaw; (Prod'n Mgr.) D. Nguyen. Annual Sales (D). Co. Size (C).
- Nouvelliste (1982) Inc., Le, 500 St. Georges St., Trois Rivières, Que. G9A 5J6. Tel. 819-376-2501. Fax: 819-376-0946. Branch offices, Centre-Mauricie, LaTuque, Louiseville, Becancour, Que. Daily newspaper and web offset printing plant. Parent company, Les Journaux Trans-Canada (1982) Inc.
For Reps.: Target Media Company, New York, NY, North American Travel Publications-Reps Ltd., Richmond, VA, Hal Herman Associates Inc., Hollywood, FL, U.S.A.; Towmar Representaciones Profesionales, S.A., Mexico City, Mexico, and Miami, FL, U.S.A.
(P. & G.M.) Mrs. C. Tougas; (S.M.) E. Lebrun; (S.T. & P.A.) L. Daigle; (Mktg. & P.R.Dir.) R. Lamontagne; (Prod'n Mgr.) J.G. Bissounette; (News Ed.) S. St. Amant; (Resources Dir.) J.R. Ferron; (Printing Plant Mgr.) F. Sylvain; (Circulation Mgr.) M. Poirier. Annual Sales (D). Co. Size (D).

- ★Novatel Communications Ltd., 1020 - 64th Ave. N.E., Calgary, Alta. T2E 7V8. Tel. 403-295-4500. Toll Free: 800-668-2835, (U.S.A.) 800-231-5700. Fax: 403-295-0230. Telex: 03-821264. Division offices, Montreal, Que., Toronto, Ont., Calgary, Alta., Ft. Worth, TX., Norcross, GA., Melksham, Wiltshire, U.K. Plants, Calgary, Lethbridge, Alta. Subsidiary, Novatel/Carcom Inc., Ft. Worth, TX., Novatez Communications Inc., Norcross, GA, U.S.A., Novatel Communications (UK) Ltd., Nelksham, UK., Simonsen Communications A.S., Oslo, Norway. Design and development of cellular radio telephones and cellular communications systems. Brands, "MicroClassic" handheld cellular telephone, "ActionPac" portable cellular telephone, "800 CM System", "800 Mini System". Parent company, Alberta Government Telephones. (Chmn. & C.E.O.) J. Burrows; (P. & C.O.O.) S. Moore; (Sr.V.P.R&D) A. Sleky, Ph.D.; (V.P.Cust.Serv.) F. Saferthal; (V.P.Comp.Integ.Design & Mfg.) C. Groves; (V.P.Sys.Sales & Mktg.U.S.A.) J. Chitkowski; (V.P.Strategic Res.) R. White; (P.R.Co-ord.) L. Bechard. Annual Sales (G). Co. Size (G).Ⓢ
- Nova Corporation of Alberta, 801 Seventh Ave. S.W., P.O. Box 2535, Stn. "M", Calgary, Alta. T2P 2N6. Tel. 403-290-6000. Fax: 403-290-6300. For products see listings of Alberta Gas Ethylene Companies, CanOcean Resources Ltd., Husky Oil Ltd., Novatel Communications Ltd., CNG Fuel Systems Ltd. (Corp. V.P.) C. K. Jespersen; (Exec. V.P. & G.M.) W. J. Beamer; (V.P. & Gen.Counsel) G. Dubé; (Mgr. Procurement Planning) C. W. Coote Jr. Co. Size (G).
- Nova Fasteners (1985) Limited, 3153 Steeles Ave. W., Unit 5, Milton, Ont. L9T 2V4. Tel. 416-878-0078. Wood, machine and tapping screws, nuts and bolts. (P.) T. Nova; (V.P.) D. Gunn; (V.P.) D. McDougal. Annual Sales (C). Co. Size (A).
- Nova Goldsmiths Inc., 14 Division St. S., Kingsville, Ont. N9Y 1P2. Tel. 519-733-3618. "NG" custom designed jewellery. (P.) R. Craig Storms. Annual Sales (B). Co. Size (A).Ⓢ
- Nova Kitchens & Custom Cabinets Ltd., 31087 Peardonville Rd., Abbotsford, B.C. V2S 5W6. Tel. 604-852-6242. Fax: 604-852-5659. Kitchen and vanity cabinets, custom wall units, china cabinets and commercial millwork. (P.) G. Dykstra; (Salesman) K. Siggs. Annual Sales (B). Co. Size (A).Ⓢ
- ★Nova Kool Mfg. Inc., 5950 Imperial St., Box 80749, Burnaby, B.C. V5H 3Y1. Tel. 604-437-8594. Fax: 604-437-7452. Plant, 6952 Merritt Ave., Burnaby, B.C. Marine and recreational vehicle refrigerators and refrigeration systems. (P.) F. 8eer; (G.M.) K. Beer. Annual Sales (C). Co. Size (A).Ⓢ
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- Nova Petrochemicals Division, P.O. Box 2535, Stn. M, Calgary, Alta., T2P 2N6. Tel. 403-290-8977. Fax: 403-269-7410. Telex: 038-21503. Administrative offices, Sarnia, Toronto, Ont. Crude oil purchasing office, Calgary, Alta. Sales offices, Brussels, Belgium, Houston, TX, U.S.A. Plants, Corunna, Sarnia Ont., Medicine Hat, Alta. Subsidiary, Chemical Research and Licensing Company, Houston, TX, U.S.A. Petrochemicals, fuels and technology, ethylene, benzene, butadiene, isobutylene, propylene, toluene/xylylene, styrene. Parent company, Nova Corp. of Alta. (P.) J.E. Feick; (Sr.V.P.Mfg.) B. Clark; (V.P.Energy) B. Grimshaw; (V.P.East.) R. Kennedy; (V.P.West) D. McConaghy; (V.P. & G.M.) K. MacRae; (Cont.) L. MacDonald; (G.M. Ethylene) K. McKee; (G.M. Styrene) J. Meace. Annual Sales (F). Co. Size (F).Ⓢ
- Nova Petrochemicals Inc., 475 Witmer St., P.O. Box 3338, Cambridge, Ont. N3H 4T6. Tel. 519-653-6227. Fax: 519-653-8733. Plants, Montreal, Que., Cambridge, Ont. Associate, Polysar Inc., Leominster, MA, U.S.A. Crystal and impact polystyrene resins. Parent company, Nova Corporation of Alberta. For foreign reps. contact head office. (Chmn. & C.E.O.) S. Robert Blair; (P.Plastic Div.) P. Choquette; (V.P.Mfg.) D. 8oomer; (V.P.Sales & Mktg.) I. Cheyne. Annual Sales (E). Co. Size (D).
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- Novacor Chemicals Ltd., Methanol Division, 801 - 7th Ave. S.W., Calgary, Alta. T2P 2N6. Tel. 403-290-8996. Fax: 403-290-8985. Telex: 038-25775. Branch office, Toronto, Ont. Plant, Medicine Hat, Alta. Subsidiary, Alberta Gas Chemicals, Incorporated, Parsippany, N.J., U.S.A. Methanol. Parent company, Nova Corporation of Alberta. (V.P.) K.H. MacRae; (P.A.) D. Schneider; (Plant Mgr.) G. Drefs. Annual Sales (F). Co. Size (D).
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- ★Novatex Mfg. Canada Ltd., 5404 - 36th St. S.E., Calgary, Alta. T2C 1P1. Tel. 403-279-6673. Fax: 403-236-0652. Branch office, Montreal Que. Polyethylene and polypropylene woven fabrics, industrial and tarpaulin fabric, circular woven bags, extrusion laminations to foil, forms and paper. (P.) B. Nurani; (V.P.Mktg.) J. Zegault; (V.P.Fin.) R. Menon; (Plant Mgr.) T. Mathews; (Ops.Mgr.) A. Nurani. Annual Sales (C). Co. Size (C).
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- ★Novocol Pharmaceutical of Canada, Inc., 25 Wolseley Crt., P.O. Box 68, Cambridge, Ont. N1R 5S9. Tel. 519-623-0502. Toll Free: 800-265-7862. Fax: 519-623-4290. Local anaesthetics. Brands, "Octocaine", "Prilocaine", "Lidocaine", "Isocaine", etc. Parent company, Novocol Pharmaceutical Inc., Hicksville, NY, U.S.A. (P.) F. Milia; (Off.Mgr.) Miss M.D. Haskell; (Plant Mgr.) K. Lashley. Annual Sales (C). Co. Size (C).Ⓢ
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- ★Nu-Tech Precision Metals Inc., 460 McCartney St., Box 7, Arnprior, Ont. K7S 3H2. Tel. 613-623-6544. Fax: 613-623-8183. Branch office and plant, Waterbury, CT, U.S.A. Precision zirconium alloy tubing, electron beam welding of tubular products.
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- (Mgr.) D. Galbraith. Annual Sales (C). Co. Size (8).®
- †Nutech Energy Systems Inc., 124 Newbold Cr., London, Ont. N6E 1Z7. Tel. 519-686-0797. Fax: 519-685-9800. Brands, "Lifebreath" heat recovery ventilators, "Nuflex" flexible ducting, "Techgrille" plastic adjustable air diffusers.
- (P.) B. Henderson; (S.M.) C. Henderson; (S.M.) B. Conrad; (Plant Foreman) P. Jeffries. Annual Sales (C). Co. Size (A).®
- Nutone Electrical Inc., 2 St. Lawrence Ave., Etobicoke, Ont. M8Z 5T8. Tel. 416-251-6587. Fax: 416-251-6473. Telex: 06-217-622. Fan and exhaust systems, music intercoms and door chimes, central cleaning systems. Parent company, Nutone Inc., Cincinnati, OH, U.S.A.
- (V.P. & G.M.) A. S. Gibbins. Annual Sales (E). Co. Size (C).®
- Nutribec Ltée., 1570 Semples, P.O. Box 278, St. Sauveur, Quebec, Que. G1K 6W3. Tel. 418-687-2305. Fax: 418-687-3455. Plants, Montreal, 8on Conseil, Que. Associates, E.W. Caron and Cie Ltée., Montreal, Agromex Inc., Farnham, Que. "Nutribec" animal feeds, "Croc Souff" pet food, "Atlantide" fish food.
- (P.) R. Desilets; (G.M.) G. Hamel; (V.P.Exploitation) R. Robitaille; (Cont.) R. Pichette. Annual Sales (E). Co. Size (E).®
- Nutrition Health & Fitness Inc., #21 - 1850 Kingsway Ave., Port Coquitlam, B.C. V3C 1S6. Tel. 604-941-0881. Nutritional supplements.
- (P.) R. Pierce.
- ★Nutrite Inc., P.O. Box 1000, Brossard, Que. J4Z 3N2. Tel. 514-462-2555. Fax: 514-462-3634. Telex: 05-267501. Branch offices and plants, Montreal, St. Arsenne, Ste. Foy, Ste. Rosalie, Victoriaville, Que., Cornwall, Elmira, Chesterville, Ont., Presque Isle, ME, Sheldon Junctions, VT, U.S.A. "Nutrite" farm, golf, lawn and garden fertilizers. Parent company, Nitrochem Inc.
- (Sr.V.P. & G.M.) G.D. Payette; (Sr.V.P. & Asst.Chmn.) J. Bellisle; (Cont.) M. Leblanc. Annual Sales (E). Co. Size (D).®
- ★Nutron Manufacturing Ltd., 4318 - 76th Ave., Edmonton, Alta. T6B 2H8. Tel. 403-468-2732. Fax: 403-466-7741. Telex: 037-2966. Branch office, Mississauga, Ont. Plastic self-watering tropical planters, down hole plugs, ball valves, production chokes.
- (Sr.V.P.) D. Worley; (V.P.) Ms. J. Willis; (S.M.Plastics) E. Skerry; (S.M.Valves) D. Gaulin; (Plant Mgr.) C. Martin; (Plant Mgr.) R. Hobson. Annual Sales (D). Co. Size (C).®
- Nye's Foundry Ltd., 503 Powell St., Vancouver, B.C. V6A 1G8. Tel. 604-254-6022. Fax: 604-254-4138. Castings for manufacturing, lumber, pulpmill and mining industries.
- (P.) R. Nye. Annual Sales (8). Co. Size (A).®
- Nygard International Ltd., 1 Niagara St., Toronto, Ont. M5V 1C2. Tel. 416-598-5000. Fax: 416-598-5484. Telex: 07-587788. Branch offices, Montreal, Que., Vancouver, B.C. Branch plants, Thunder Bay, Ont., 1771 Inkster Blvd., 1340 Notre Dame Ave., B5 Adelaide St., Winnipeg, Man. Ladies' suits, pants, co-ordinates sportswear, etc. Brands, "Tan Jay", "Parcours", "alia", "Bianca", "Bianca Sport".
- (Chmn.) P.J. Nygard; (P.) M.A. Batte; (Exec.V.P.) C.K. Joel; (V.P.Mktg.) J.R. Bennett; (V.P.Mdsing.) D.J. Lapointe. Annual Sales (G). Co. Size (G).®
- Nymoc Limited, 24 McGee St., Toronto, Ont. M4M 2K9. Tel. 416-465-1929. Chemical specialties, laboratory chemicals, custom blending. Brands, "Nymoc", "Sol-vite", "Spotmaster", "Nymoc Special".
- (Mgr.) C.R. Burrows. Annual Sales (B). Co. Size (A).®
- Nystone Chemicals Ltd., Box 69, Lancaster Cres., Debart Park, N.S. B0M 1G0. Tel. 902-662-3250. Fax: 902-662-3235. Branch office, Brookfield, N.S. Pharmaceutical grade barium sulphate. Parent company, E-Z-EM Co., New York, NY, U.S.A.
- (V.P. & G.M.) V. J. Prostack. Annual Sales (C). Co. Size (A).
- Nystrom Group, The, 50 Trowers Rd., Woodbridge, Ont. L4L 7K6. Tel. 416-856-6077. Fax: 416-856-6087. Bathroom fixtures, switch plates, security and passage levers, hardware, hooks, padlocks, casters, garden lanterns. Parent company, Nystroms Beslag AB.
- (V.P.Sales) W. MacKenzie; (Sales Rep.) R. Wsocki; (Prod'n Mgr.) R. McCarthy. Annual Sales (N/R). Co. Size (N/R).®
- ★O.C. Tanner Manufacturing Ltd., 4200 Fairview St., Units A1-A5, Burlington, Ont. L7L 4Y8. Tel. 416-632-7255. Fax: 416-639-7027. Branch offices, Montreal, Que., Oakville, Toronto, Ont., Vancouver B.C., Calgary, Alta. Emblematic recognition awards. Parent company, O.C. Tanner, Salt Lake City, UT, U.S.A.
- (P. & C.E.O.) O.D. Ostler; (G.M. & V.P.) R. A. Robison; (S.M.) Ms. J. Anderson; (P.A.) Ms. J. Zapte; (Prod'n Mgr.) P. Terry. Annual Sales (D). Co. Size (C).®
- O.E.M. Enterprises Ltd., 5202-63 St., Lloydminster, Alta. T9V 2E6. Tel. 403-875-2902. Fax: 403-875-1158. Subsidiary, Aym Canada. Flow totalizer, programmable elapsed time meter, loop powered indicator, variable speed pump jack controller, mini alarm devices, radiant floor heating system.

- (P.) K. Chapman; (Mktg.Mgr.) D. Pearson; (Partner Dir.) D. Arthur; (Partner Dir.) E. Edquist. Annual Sales (A). Co. Size (A).Ⓢ
- ★O.K. Marking-Devices Ltd., 1378 Cornwall St., Regina, Sask. S4R 2H5. Tel. 306-522-2856. Fax: 306-569-3566. Corporation seals, rubber and photopolymer stamps, mylar and oil board stencils, also plastic and metal engraved signs. Brands, "Crown", "Carters", "Bates", "Trodal".
- (C.E.O.) J. Nichnick; (Mgr.) F. Cal Clark. Annual Sales (B). Co. Size (A).Ⓢ
- ★OMHA Systems Inc., 655 Morton Dr., Box 5037, Windsor, Ont. N9J 2L3. Tel. 519-734-8330. Fax: 519-734-6227. Branch office, Auburn Heights, MI, U.S.A. "OMHA" welding and piercing cylinders, multiple equalizing units, "Votza" transformer gun packages, center-line oil reservoirs and slides.
- For.Rep.; U.S.A.
- (P.) D. J. Beneteau; (G.M.) B. Wigle; (S.M.) M. Levesque; (Plant Mgr.) E. Grondin. Annual Sales (D). Co. Size (B).Ⓢ
- OMP Air Equipment Ltd., 36 Shelley Rd., Richmond Hill, Ont. L4C 5G3. Tel. 416-884-9072. Fax: 416-884-1260. Branch offices, Montreal, Que., Lewiston, NY, San Francisco, CA, U.S.A. Industrial and automotive spray booths and paint lines.
- (P.) O. Mamber; (Sales Rep.St.Laurent) Ms. C. Szabo. Annual Sales (C). Co. Size (A).Ⓢ
- O-Pee-Chee Company Limited, P.O. Box 6306, London, Ont. N5W 5S1. Tel. 519-659-3300. Fax: 519-659-7782. Warehouse, Moncton, N.B. Chewing gum and bubble gum, sugar confectionery, sunflower seeds. Brands, "Thrills", "8azooka", "Sweetarts", etc.
- (P.) G. E. Koreen, P.Eng.; (V.P.Fin.) W. F. Broughton, C.A.; (V.P.Sales & Mktg.) M. H. Bull; (Mktg.Mgr.) R. J. Glasgow; (V.P.Mfg.) G. W. Foster; (P.A.) G. P. Hartman. Annual Sales (D). Co. Size (D).Ⓢ
- ★OS Plastics Inc., 2761 Matte Blvd., Brossard, Que. J4Y 2P4. Tel. 514-659-7671. Fax: 514-659-3027. Corrugated plastic sheets, die cut plastic packaging. Brands, "Plasticor", "Microflute".
- (P. & C.E.O.) R. Livingstone; (Compt.) Ms. C. Hachey; (S.M.) Ms. A. Fontaine; (Plant Mgr.) R. Robichaud. Annual Sales (D). Co. Size (B).Ⓢ
- ★O-Two Systems International Inc., 7575 Kimbel St., Mississauga, Ont. L5S 1C8. Tel. 416-677-9410. Toll Free: 800-387-3405. Fax: 416-677-2035. Telex: 06-983576. Associate, O-Two Systems of America Inc., Buffalo, NY, U.S.A. Line of healthcare and safety products, "Flynn Series III" resuscitator kits, bag mask resuscitator, pocket ventilator, "Equinox R" demand valve and demand regulator, face masks.
- (P. & G.M.) Joe Lassaline; (V.P.Sales) Jerry Lassaline; (P.A.) Mrs. C. Graham; (Ops.Mgr.) R. Howell. Annual Sales (C). Co. Size (B).Ⓢ
- Oak-Burl Industries Limited, 914 Appleby Line, Burlington, Ont. L7L 2Y8. Tel. 416-637-2388. Fax: 416-637-2634. Custom fabricating and machining, also horizontal boring mill specialists.
- (P.) G.W. Shedden; (S.T.) K.W. Atkinson. Annual Sales (C). Co. Size (B).Ⓢ
- Oak Ridge Railing & Stair Company Inc., 225 Centre St.E., Richmond Hill, Ont. L4C 1A7. Tel. 416-883-4084. Fax: 416-883-0675.
- (P.) D. Hartfold; (G.M.) G. O'Connell. Annual Sales (C). Co. Size (A).Ⓢ
- Oakite Products of Canada Ltd., 115 East Dr., Bramalea, Ont. L6T 1B7. Tel. 416-791-1628. Fax: 416-791-1527. Telex: 06-97543. Branch offices, Lachine, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Industrial cleaners, conversion coatings, paint strippers, rust removers, environmental products, etc. Brands, "Enprox", "CrysCoat", "FiSan", "Oakite", etc. Parent company, Oakite Products Inc., Berkeley Heights, NJ, U.S.A.
- (V.P.) J.R. McLachlan; (S.M.Cda East Div.) R.H. Bailey; (S.M.Cda West Div.) S.R. Anderson; (S.M.Cda Central Div.) J.R. Pack. Annual Sales (D). Co. Size (B).Ⓢ
- Oaks Precast Industries A Standard Industries Co., 351 Elizabeth St., Guelph, Ont. N1E 2X9. Tel. 519-822-3820. Toll Free: 800-265-9412. Fax: 519-822-6480. Plants, Markham, Milton, London, Ont. Precast manhole, catch basins, valve chambers, transformer vaults, "Moduloc" manhole and catch basin adjusters, "Romanesque" interlocking paving stones, pole bases, "Mini-Slab" erosion control systems, "Versa-Wall" retaining wall system. Parent company, Lafarge Canada Inc., Montreal, Que.
- (G.M.) I.M. Hatton; (S.M.) J. Rolph; (S.M.) T. Iacocca. Annual Sales (D). Co. Size (D).Ⓢ
- Oakside Chemicals Limited, 97 White Oak Rd., London, Ont. N6E 1L8. Tel. 519-681-1103. Reprocessed and recovered solvents.
- (P.) E. Kelly; (G.M.) T. R. Kelly. Annual Sales (B). Co. Size (A).Ⓢ
- Oakville Stamping & Bending Limited, 2230 Speers Rd., Oakville, Ont. L6L 2X8. Tel. 416-827-0320. Fax: 416-827-6375. "O.S. & B." brass and plastic plumbing products.
- (P.) R. Dobson. Annual Sales (C). Co. Size (A).Ⓢ
- Oakville Wood Specialties Limited, 1400 Advance Rd., P.O. Box 131, Oakville, Ont. L6J 4Z5. Tel. 416-847-0156. Fax: 416-847-0158. Branch office, Jordan, Ont. Fruit and plant boxes, bushel hampers and covers, meat and candy skewers; fruit and vegetable packaging, brush handles, dowels, furniture veneer, decorative baskets. Brand, "Ideal".
- (P.) L. Perrell; (Exec.V.P. & G.M.) W. Murphy; (T.) G. Love. Annual Sales (C). Co. Size (B).Ⓢ
- Oakwood Air Conditioning Ltd., 4256 Chesswood Dr., Downsview, Ont. M3J 2B9. Tel. 416-630-2233. "GML" air cooled condensing units, water cooled units, air handlers, line sets, coils.
- (P.) D. Greisman; (Off.Mgr.) M. L. Patrick. Annual Sales (C). Co. Size (C).
- Oakwood Cabinets, 7000 Oakwood Dr., Niagara Falls, Ont. L2E 6S5. Tel. 416-374-1804. Kitchen cabinets, bathroom vanities, architectural millwork.
- (P.) N. D'Ascenzo; (V.P.) D. Baroni. Annual Sales (B). Co. Size (A).
- Oakwood Lumber & Millwork Ltd., 45 LePage Crt., Downsview, Ont. M3J 2A2. Tel. 416-633-5148. Fax: 416-633-3774. Wood interior trim, interior and exterior doors.
- (P.) V. Corvese; (Plant Mgr.) P. Tuppin. Annual Sales (D). Co. Size (C).Ⓢ
- O'Brien, James, et Fils Ltée., 7250 boul. Arthur Sauve, Laval Ouest, Que. H7R 3X9. Tel. 514-627-4717. Ductwork and sheet metal products.
- (V.P.) K. O'Brien; (S.T.) O. B. O'Brien; (Purch.) J. W. O'Brien. Annual Sales (B). Co. Size (A).
- ★Obus Forme Ltd., 550 Hopewell Ave., Toronto, Ont. M6E 2S6. Tel. 416-785-1386. Fax: 416-785-5862. Backrest support, buttock and foot rest, pillows and ice packs. Registered trade mark, Obus Forme.
- For.Reps., Mexico, England, U.S.A., Japan, S. Africa, Australia, Israel, France, W. Germany.
- (P.) F. Roberts; (G.M.) B. Roberts; (Plant Mgr.) R. Ramdin. Annual Sales (D). Co. Size (C).Ⓢ
- Ocean Construction Supplies Limited, 8955 Shaughnessy St., P.O. Box 2300, Vancouver, B.C. V6H 3W6. Tel. 604-261-2211. Fax: 604-261-7421. Plants, Vancouver, Victoria, Nanaimo, Prince George, B.C. Subsidiaries; Construction Aggregates Limited, Vancouver, Ocean Construction Supplies Northern Limited, Prince George, B.C. Sand and gravel, ready mixed concrete, concrete building products and packaged dry mix. Parent company, CBR Cement Corporation, San Mateo, CA, U.S.A.
- (P.) J.T. Arnold; (Cont.) R.T. Harper. Annual Sales (N/R). Co. Size (A).Ⓢ
- ★Ocean Fisheries Ltd., 701-1177 Hornby St., Vancouver, B.C. V6Z 2E9. Tel. 604-688-4674. Fax: 604-688-3628. Telex: 045-1387. Plants, Vancouver, Richmond, Prince Rupert, B.C. Canned salmon and paté, frozen salmon, caviar, herring roe, groundfish.
- (P.) E. Safarik; (V.P.Fin.) M. Greenway; (V.P.Mktg.) D. Johnston; (V.P.Ops.) T. Todhunter; (V.P.Fresh Frozen Sales) J. Bickle; (Nat.S.M.) B. MacNeill. Annual Sales (F). Co. Size (G).Ⓢ
- ★Ocean Pacific Mfg. Ltd., #78 - 31550 S. Fraser Way, Clearbrook, B.C. V2T 4C6. Tel. 604-850-6611. Fax: 604-850-2993. Solid oak dining-room and living-room furniture.
- (G.M.) N. Maherali. Annual Sales (B). Co. Size (A).Ⓢ
- Ocean Spray Cranberries Inc., 5400 No. 6 Rd., R.R. #2, Richmond, B.C. V6V 1T1. Tel. 604-273-3210. Fax: 604-273-7849. Head office, Lakeville Middleboro, MA, U.S.A. Plants, Markham, W.A., Sulphur Springs, TX, Kenosha, W.I., Bordentown, NJ, Middleboro, M.A., Vero Beach, FL, U.S.A. Associates, Milne Fruit Prosser, WA, U.S.A. Cranberry juices and sauces. Brands, "Ocean Spray", "Cran", "Cranapple", "Cran*Grape", etc.
- (Receiving Mgr.) T. Nuij; (Area Mgr.) J. McCabe. Annual Sales (H). Co. Size (G).
- ★Ocean Steel & Construction Ltd., 406 Chesley Dr., P.O. Box 3187, Saint John, N.B. E2M 3S3. Tel. 506-632-2600. Fax: 506-632-7689. Telex: 014-47241. Associates,
- Strescon Ltd., Marque Construction Ltd. Structural steel fabrication, steel plate and tank work, bridges, concrete reinforcing steel, material handling structures, marine structures, pressure vessels and custom fabrication.
- (P.) H. W. Kohn; (V.P. & G.M.) F.K. Kohn; (Sales & Mktg.Mgr.) A. Tanas; (Mgr.Purch.) T. Arseneau; (Plant Mgr.) T. Woodman. Annual Sales (E). Co. Size (E).Ⓢ
- Ocean West Mfg. (1986) Ltd., 2nd Flr., 55 Water St., Vancouver, B.C. V6H 1A1. Tel. 604-688-2461. Fax: 604-688-9022. Leather coats, jackets, vests, pants and skirts.
- (P.) Ms. M. Kaiman; (V.P.) Ms. D. Dickson; (G.M.) V. Kaiman. Annual Sales (C). Co. Size (B).Ⓢ
- Oceanic Sportswear Ltd., 823 Clark Dr., Vancouver, B.C. V5L 3J6. Tel. 604-251-6361. Fax: 604-251-7917. "Stuff" clothing and "Motto Red Dot".
- (V.P.) O. Ma. Annual Sales (C). Co. Size (C).Ⓢ
- ★Ocelot Chemical Inc., #1000 - 1055 W. Hastings St., Vancouver, B.C. V6E 2E9. Tel. 604-684-7500. Fax: 604-684-6103. Telex: 04-507834. Branch office and plant, Kitimat, B.C. Methanol and anhydrous ammonia. Parent company, Ocelot Industries Ltd., Calgary, Alta.
- For.Rep., OMG Methanol Company, Dallas, TX, U.S.A. (V.P. & G.M.) K. Vidalin; (Dir.Mktg.Serv.) F. Wendt; (Cont.) F. O'Keefe; (Plant Mgr.) B. Eynon. Annual Sales (E). Co. Size (N/R).
- O'Connor, Galloway Sales Ltd., 1220 Homer St., Vancouver, B.C. V6B 2Y6. Tel. 604-683-2651. Fax: 604-681-1607. Telex: 04-53200. Malt extracts. Brands, "Sloanes Malt", "Gold Medal Malt".
- (P.) J.T. O'Connor. Annual Sales (D). Co. Size (B).Ⓢ
- ★O'Connor Tanks Limited, 15 Bermondsey Rd., Toronto, Ont. M4B 1Z4. Tel. 416-751-1140. Fax: 416-751-7431. Fuel oil, gasoline, chemical storage tanks, pressure vessels, custom steel fabricators. Brand, "O'Connor".
- (P. & G.M.) W. J. Yusko; (V.P.) Ms. J. W. Yusko; (G.S.M.) D. R. Malcolm; (Plant Mgr.) H. Williams. Annual Sales (D). Co. Size (C).
- Octa (1975) Ltd., 7980 - 14th Ave., Montreal, Que. H1Z 3L8. Tel. 514-729-5322. Fax: 514-593-1012. Marble and granite furniture. Parent company, National Tiles and Terazzo Ltd.
- (P.) T. Maj. Annual Sales (A). Co. Size (A).
- ★Octopus Precision Products, 3396 Marine Dr., W.Vancouver, B.C. V7V 1M9. Tel. 604-925-1514. Fax: 604-922-8340. Telex: 04-352779. High precision piston pumps used to drive hydraulic cylinders for marine automatic pilots and mobile equipment. Parent company, Concise Exportise Ltd.
- For.Rep., Arco Marine Accessories, Sydney, Australia. (C.E.O.) R. A. Ray Wood; (G.M.) F. Duffey Navin, Ph.D. Annual Sales (B). Co. Size (A).Ⓢ
- Octopus Products Ltd., 200 Geary Ave., Toronto, Ont. M6H 2B9. Tel. 416-531-5051. Fax: 416-531-3254. Plastic and metallic laminates, anodized aluminum sheets/coils for lighting reflectors, decorative uses, metallic ceilings, wood veneer laminates.
- (P.) T. F. Bernard. Annual Sales (C). Co. Size (A).Ⓢ
- †Ocutech Canada Inc., #3-1414 Hunter Crt., Kelowna, B.C. V1X 6E6. Tel. 604-762-2447. Toll Free: 800-663-4153. Fax: 604-861-5380. All types of contact lenses.
- (P.) F. DeFreitas, Ph.D.; (G.M.) H.W. Schemione. Annual Sales (C). Co. Size (B).Ⓢ
- O'Dette Energies of Canada Ltd., 595 O'Connor Dr., Kingston, Ont. K7P 1J9. Tel. 613-384-1459. Wood and coal burning stoves. Brand, "O'Dette".
- (P. & P.A.) C. O'Dette; (G.M. & S.M.) L. Code; (Plant Mgr.) B. Burns. Annual Sales (C). Co. Size (A).
- Odomaster Canada, 5892 Shawson Dr., Mississauga, Ont. L4W 3W5. Tel. 416-671-1010. Fax: 416-351-7701. "Surco" odour neutralizers and systems, "Air Scent" fan air freshener products and systems, "Unsmoke" smoke odour controls, "Microban" disinfection products, "Nature Scent" organic air fresheners.
- (P.) A. Zlotnik. Annual Sales (C). Co. Size (A).Ⓢ
- ★Odonto Corporation Limited, Allison Ave., Morrisburg, Ont. K0C 1X0. Tel. 613-543-3701. Fax: 613-543-3684. Subsidiaries: Challies Dental Products Division, Pro Brush Division, G. C. Briggs & Sons Division, Morrisburg, Ont. Tooth brushes, dental floss, etc. Brands, "Pro", "Odonto". Parent company, Johnson and Johnson.
- (P.) P. Poulin; (V.P. & Ops.Dir.) N. R. Lee. Annual Sales (D). Co. Size (C).Ⓢ
- Odorizzi Lumber Company Limited, Golden Valley, Ont. POH 1N0. Tel. 705-729-2805. Toll Free: 800-461-8073. Fax: 705-729-2955. Hardwood and softwood lumber.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) D. Odorizzi; (Off.Mgr.) Ms. B. Grabowski. Annual Sales (C). Co. Size (B).^⑤
- Oerlikon Aerospace Inc., 225 du Seminaire Blvd. S., St-Jean-sur-Richelieu, Que. J3B 8E9. Tel. 514-358-2000. Fax: 514-358-1744. Branch office, Ottawa, Ont. Engineering, development, integration and testing of advanced electronics and defence systems. Parent company, Oerlikon Buehrle Holding, Zurich, Switzerland.
- (P.) D. Marco Genoni; (V.P.Fin. & Admin.) J. Cherry; (V.P.Contracts) R. Stuart Riley; (Bus.Dev.Dir.) W. Oesch; (Prod'n Dir.) E. Pfister; (Engr'g & Dev.Dir.) G. Lamarre. Annual Sales (D). Co. Size (E).
- †Oerus Corporation Ltd., 5A Sims Cr., Richmond Hill, Ont. L4B 1C9. Tel. 416-731-5885. Fax: 416-731-5190. Plant, Amherst, NY, U.S.A. Associate, Oerus Corp, Amherst, NY, U.S.A. Computer disk and alignment packs and head-disk assemblies. Parent company, Oerus Corporation Ltd., Richmond Hill, Ont.
- (P.) A. Gamus; (Prod.Mgr.) P. Grant; (Plant Mgr.) S. Rallis; (Eng.) G. Sakaguchi. Annual Sales (C). Co. Size (A).
- ★Oetiker Limited, 203 Dufferin St. S., Alliston, Ont. L0M 1A0. Tel. 705-435-4394. Fax: 705-435-3155. Branch office, New Westminster, B.C. "Oetiker" hose clamps in zinc plated and stainless steel, tube connecting clamps. Parent company, Hans Oetiker, Horgen, Switzerland.
- For. Reps. in principal countries.
- (P.) H. Oetiker; (V.P. & G.M.) L. Hauf; (Sales & Mktg. Mgr.) J. Fenton; (Prod'n Mgr.) S. Wyss; (Tech.Sales Rep. West'n Br.) B. Bryden. Annual Sales (D). Co. Size (C).^⑥
- ★Oetker Ltd., 2229 Drew Rd., Mississauga, Ont. L5S 1E5. Tel. 416-678-1311. Toll Free: (416,418,514,519,613,705,807,819) 800-387-6939. Fax: 416-678-7623. "Oetker", "Gourmet Eto" vanilla sugar, baking powder, glaze, cake mixes, mousses, puddings, soup bases, sauces, crystals, etc.
- (P.) J. Broeckel. Annual Sales (D). Co. Size (C).^⑥
- Oeufs Bec-O Inc., Les, 830 Lanoie, Upton, Que. J0H 2E0. Tel. 514-464-2010. Fax: 514-549-4675.
- (P.) R. Mallette. Annual Sales (D). Co. Size (A).^⑤
- ★Office Specialty Div. of Hollanding Inc., P.O. Box 210, Newmarket, Ont. L3Y 4X3. Tel. 416-836-7676. Fax: 416-836-6000. Plant, Holland Landing, Ont. Metal office filing and storage, computer support furniture. Trade marks, Storage Centres, Workstore Pedestals, Filing Boxes.
- (Chmn.) D. Lakie; (P. & C.E.O.) M. Bhayana; (Exec. V.P.) R. Ramkumar. Annual Sales (E). Co. Size (E).^⑤
- Office de Commercialisation du Poisson d'Eau Douce., See Freshwater Fish Marketing Corporation.
- Offset Print & Litho, 400 Cochrane Dr., Markham, Ont. L3R 8E3. Tel. 416-477-8573. Fax: 416-477-9669. Lithographers, folding cartons, pharmaceutical and cosmetic blister cards, fibreboard canisters and displays, soft drink labels. Parent company, Southam Printing Limited, Toronto, Ont.
- (Exec.V.P. & G.M.) C. Efford; (Mktg.Mgr.) J. Clarke; (S.M.) S. Lasita. Annual Sales (E). Co. Size (D).^⑤
- ★Ogilvie, Glen D., Limited, P.O. Box 550, Caledonia, Ont. NOA 1A0. Tel. 416-765-4001. Fax: 416-765-5858. Plants, Caledonia (2), Ont. "Garden Pride" and "Golden Turf" peat moss, garden granular and liquid lawn fertilizers, "Ogilvie Professional Mix" soilless mix, also rock salt, salt and sand mixture. Parent company, OY Partek AB, Helsinki, Finland.
- For. Reps., Partek Indulations, Inc., Dhenixcity AL, Partek North America Inc., Denver, CO, U.S.A.
- (G.M.) J. F. Denington. Annual Sales (C). Co. Size (A).^⑤
- ★Ogilvie Mills Ltd., [Les Minoteries Ogilvie Ltée.], 1 Place Ville Marie, Suite 2100, Montreal, Que. H3B 2X2. Tel. 514-866-7961. Fax: 514-866-0109. Telex: 055-60489. Branch offices, Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Mills, Montreal, Que., Midland, Strathroy, Ont., Medicine Hat, Alta., Plants, Candiack, Que., Thunder Bay, Ont. Subsidiary, Miracle Feeds, London, Ont. Wheat flour, starch, gluten and dextrin, cereals, oatmeal, barley, etc., also dry natural sweetener enrichments. Brands, "Harvest Queen", "Glenora", "ZF Plus", "Five Roses", etc. Parent company, John Labatt Limited, London, Ont.
- Foreign representatives in most flour importing countries.
- (P.) T. McDonnell; (V.P. & G.M.Flour) L. Smith; (V.P.Fin. & Admin.) Y. Bertrand; (V.P. & G.M.Starch & Gluten) G. Bourelle; (V.P.Eng. & Mfg.) R. Patenaude; (V.P.Hum.Res.) M. Alexander; (V.P.Logistics) J. Neufeld; (V.P. Feeds) J. Linton; (V.P.) I. Ferrier; (V.P. & G.M.U.S.A.) R.J. Dunn; (V.P.) R.G. Vaux; (Dir.Tech.Starch) C. Lane; (Dir.Tech.Flour) D. Weadon; (T.) W.J. Emmerton; (Asst.T) N.R. Davis; (S.) L.J. Innanen; (Flour Exp.Mgr.) F. MacKinnon; (Exp.Mgr.) C.R. Vidal; (Asst.T.) Ms. G. Siegel; (Asst.T.) Ms. G. Branget; (Mktg.Asst.) Ms. J. Leschalloupe. Annual Sales (G). Co. Size (G).^⑥
- O'Grady Food Equipment Ltd., 135 Keefer St., Vancouver, B.C. V6A 1X3. Tel. 604-685-2919. Fax: 604-685-3782. Showroom, 782 E. Hastings St., Vancouver, B.C. Restaurant kitchen equipment including work, refrigerated and hot food tables, china wok ranges, barbecue display cases, stainless steel shelves, canopies, ductwork, sinks, counters, etc.
- (P.) D. O'Grady; (S.) L. O'Grady. Annual Sales (C). Co. Size (A).^⑥
- ★O'Hara Manufacturing Ltd., 65 Skagway Ave., Scarborough, Ont. M1M 3T9. Tel. 416-265-1800. Fax: 416-265-6658. Equipment for the food, pharmaceutical and confectionery industries.
- (P.) G. O'Hara; (S.M.) D. O'Hara. Annual Sales (C). Co. Size (A).^⑥
- Ohm-Rite Electrical Division of Danbel Industries Inc., 222 Islington Ave., Toronto, Ont. M8V 3W7. Tel. 416-252-9454. Telex: 06-984710. Branch offices, Halifax, N.S., Montreal, Que., North Bay, Ont., Winnipeg, Man., Edmonton, Alta., Regina, Sask., Vancouver, B.C. Decorative light bulbs, display and residential lighting fixtures, accent lighting, desk lamps. Brand, "Ohm-Rite Electrical". Parent company, Noma Industries Inc., Toronto, Ont.
- (Prop.) L. Bresge; (Prop.) B. Shtang. Annual Sales (E). Co. Size (E).^⑥
- ★Ohmtek Products Ltd., 355 Champagne Dr., Downsview, Ont. M3J 2C6. Tel. 416-636-7300. Fax: 416-636-8848. Associate, Halcyon Waterbed Inc., Downsview, Ont. Waterbed heaters and controls. Brands, "Halcyon", "Renaissance", "Aurora".
- (P.) A. Kocsis. Annual Sales (D). Co. Size (C).^⑤
- Oil City Press Ltd., 7260 - 11 St. S.E., Calgary, Alta. T2H 2S9. Tel. 403-255-9466. Fax: 403-258-1850. Commercial printing.
- (P.) R. Kletke; (S.T.) Ms. L. Kletke; (V.P.Mktg.) D. Kletke; (V.P.Prod'n) D. Kletke; (V.P.Purch.) David Kletke. Annual Sales (C). Co. Size (B).
- Oil Well Supply Co. (1980) Ltd., The, P.O. Box 520, Petrolia, Ont. N0N 1R0. Tel. 519-882-0310. Oil well, water well and blast hole drilling supplies.
- (P.) G. Mater; (G.M.) K. Young. Annual Sales (B). Co. Size (A).^⑤
- Okanagan Manufacturers, Division of Citair Inc., 316 Dawson Ave., Penticton, B.C. V2A 3N6. Tel. 604-493-1535. Fax: 604-492-6110. Vans, 5th wheel trailers and motor homes. Brand, "Okanagan".
- (P.) W.F.B. Thompson; (Cont.) S. Brown; (G.M.) B. Feeny. Annual Sales (D). Co. Size (E).^⑥
- †Okanagan Spring Brewery Ltd., 2801 27A Ave., Vernon, B.C. V1T 1T5. Tel. 604-542-2337. Fax: 604-542-7780. Branch office, Vancouver, B.C. Beer. Brands, "Premium Lager", "Old English Porter", "Old Munich Wheat", "St.Patrick Stout", "Extra Special Pale Ale".
- (P.) J. Tobler; (S.T.) B. Von Krosigk; (Off.Mgr.) Mrs. D. Shore; (Brewmaster) S. Tobler. Annual Sales (C). Co. Size (B).^⑥
- Okanagan Turbo Sprayers Ltd., 559 Okanagan Ave.E., Penticton, B.C. V2A 3K4. Tel. 604-493-6145. Fax: 604-492-7756. Telex: 048-88164. Agricultural and industrial pesticide and herbicide sprayers, custom design sprayers, stainless steel food and winery equipment. Parent company, International Turbomist, Inc.
- (P.) W. Bleasdale; (S.) R. McKenzie. Annual Sales (C). Co. Size (A).^⑥
- ★O'Ki Tackle Mfg. Ltd., 9756 A - 3rd St., Sidney, B.C. V8L 3A4. Tel. 604-656-1459. Fax: 604-655-3988. "O'Ki" sport and commercial fishing tackle, flashers, plugs, lures, etc.
- (P.) B. Smith. Annual Sales (B). Co. Size (A).^⑥
- Oland Breweries Limited, 3055 Agricola St., P.O. Box 8600, Stn."A", Halifax, N.S. B3K 5N4. Tel. 902-453-1867. Fax: 902-453-3847. Plants, Saint John, N.B., Halifax, N.S. Associates, Labatt's New Brunswick Brewery, Saint John W., N.B., Maritime Breweries Ltd. Brands, "Oland Export Ale", "Old Scotia Ale", "Oland Schooner Beer", "Alexander Keith Light", etc. Parent company, John Labatt Ltd., London, Ont.
- (P. & G.M.) J.R. McLeod; (V.P.Mktg.) G.F. Gross; (Dir. Prod'n) G.C. Creelman; (Dir.Fin.) J.S. Hutcheson; (Dir. Hum.Res) P.W. Smith. Annual Sales (G). Co. Size (E).^⑤
- Old Hickory Barbecue Machines Ltd., [La Rotissoire Old Hickory Ltée.], 10021 Mirabeau St., Montreal, Que. H1J 1T7. Tel. 514-353-4110. Fax: 514-353-9560. "Old Hickory B.B.Q." commercial electric and gas barbecue machines. Parent company, Hickory Industries, Inc., Long Island City, N.Y., U.S.A.
- (P.) S. Maroti; (V.P. & G.M.) R. Roth; (Plant Mgr.) M. Patel. Annual Sales (B). Co. Size (A).^⑥
- ★Old Time Stove Co. Inc., 57 Edwin St., Kitchener, Ont. N2H 4N7. Tel. 519-742-0611. Fax: 519-744-2751. Associates, Amber Steel Services, Amber Plate & Profile. "Old Timer" and "Beaumont" wood burning stoves, fireplace inserts.
- (P.) W. Redman; (V.P.) M. Redman; (S.T.) C. Leis. Annual Sales (C). Co. Size (A).
- Olde York Chair Ltd., 920 Caledonia Rd., North York, Ont. M6B 3Y1. Tel. 416-789-3211. Fax: 416-789-9131. Reproduction antique chairs.
- (P.) L. Weber; (G.M.) P. Tushan. Annual Sales (C). Co. Size (A).^⑥
- Olga Lingerie Ltée., 90 Beaubien ouest, Suite 304, Montreal, Que. H2S 1V6. Tel. 514-274-6561. Fax: 514-279-8097. Telex: 05-827524. Housecoats and lingerie.
- (P.) D. Koinoglou. Annual Sales (B). Co. Size (A).
- Olier Grisé & Cie Ltée., C.P. 100, 1 Rue Martin, Saint-Pie, Que. J0H 1W0. Tel. 514-772-2445. Toll Free: 800-363-5410. Agricultural chemicals, also dairy cattle and swine feed.
- (P. & G.M.) Ms. N. Grise; (V.P.) C. Grise; (S.T.) S. Grise; (Cont.) G. Maynard. Annual Sales (C). Co. Size (B).^⑥
- ★Olinda Foods Inc., 2356 Hwy.#3, P.O. Box 189, Ruthven, Ont. N0P 2G0. Tel. 519-322-2881. Fax: 519-326-7737. Apple and tomato juice, processed tomatoes, spaghetti sauce, tomato vegetable cocktail, grapefruit juice, orange juice and potatoes.
- (C.E.O.) R. Cornies; (Sales & Traff.Mgr.) Ms. C. Manherz; (Compt.) E. Pump; (Plant Supt.) G. Derikx; (Mtce. Supv'r) A. Laliberte; (V.P.Sales) H. Fittler. Annual Sales (D). Co. Size (C).^⑤
- Oliver-MacLeod Ltd., 155 Edward St., Gravenhurst, Ont. P0C 1G0. Tel. 705-687-3447. Fax: 705-687-7084. Telex: 0687-5519. Factory-built insulated chimney, wood and gas fabricated fireplaces, "Pro-Mat 24" matte black stove pipe, "Pro-Vent" reduced clearance connector pipe. Parent company, Thomas Industries Inc., KY, U.S.A.
- (Dir.Mktg.) C. Patterson. Annual Sales (D). Co. Size (C).^⑥
- Olivetti Canada Limited/Limitée, 3190 Steeles Ave. E., Markham, Ont. L3R 1G9. Tel. 416-477-8250. Fax: 416-477-8303. Telex: 06-966684. Branch offices in all principal cities. Plant, Richmond Hill, Ont. "Olivetti" electronic typewriters, word processing, office accounting, point-of-sale terminals, data processing products, personal computer, banking terminals, mini-computers, optical disk based archiving systems, printers, supplies. Parent company, Ing. C. Olivetti & C., S.P.A., Ivrea, (Turin) Italy.
- (P.) M. Gurney; (V.P.) E. Raine; (V.P.) P. Manina; (V.P.) D. Allott; (V.P.) J. Adamek; (V.P.) M. Waying; (V.P.) R. James Farmer. Annual Sales (F). Co. Size (F).
- Olivier's Candies Ltd., 919 - 9 Ave. S. E., Calgary, Alta. T2G 0S5. Tel. 403-266-6028. Chocolates and candy.
- (Prop.) A.W. Jensen. Annual Sales (B). Co. Size (A).
- ★OLOFSTROM AUTOMATION LTD., 5 Brydon Dr., Rexdale, Ont. M9W 4M7. Tel. 416-743-7100. Fax: 416-743-7693. Branch office, 24 Brydon Dr., Rexdale, Ont. Plant, 43 Bethridge Rd., Rexdale, Ont. Tools, dies, jigs, fixtures, special machinery, resistance, fusion and electron beam welding, assembly and transfer machines. Parent company, Volvo Canadian Holdings Ltd.
- (P.) K. Claesson; (Dir.Ops.) L. Lantto; (Dir.Sales) A. Peter; (Cont.) N. Stelling; (P.A.) E. Bessler; (P.A.) F. Goldring. Annual Sales (E). Co. Size (D).^⑤
- Olvan Tool & Die Inc., 131 Finchdene Sq., Unit 1 & 2, Scarborough, Ont. M1X 1A6. Tel. 416-292-1236. Injection moulds, dies, carbide dies, jigs, stampings, precision tooling, instruments, etc.
- (P.) F. Vandergest. Annual Sales (B). Co. Size (A).
- Olympia Cabinets K-W Inc., 652 Colby Dr., Waterloo, Ont. N2V 1A2. Tel. 519-884-6180. Fax: 519-884-9490. Custom kitchen cabinets, vanities and wall units.
- (P.) M. Bitsakakis; (Plant Mgr.) T. Bitsakakis. Annual Sales (C). Co. Size (A).^⑤
- Olympia Controls Limited, Unit 12, 60 Rayette Rd., Concord, Ont. L4K 2G4. Tel. 416-669-9897. Fax: 416-661-6786. Control systems.
- (P.) F. Nolte. Annual Sales (C). Co. Size (A).

- Olympia Shoe Ltd., Division of Howmark of Canada, 100 Floral Parkway, Toronto, Ont. M6L 2C5. Tel. 416-243-0944. Fax: 416-243-8743. Telex: 06-217842. Women's casual boots and shoes. Brands, "Colours", "Boler". Parent company, Howmark of Canada.
(V.P. & G.M.) A. Pambianchi; (Cont.) Y. Buritinsky. Annual Sales (D). Co. Size (D).Ⓢ
- ★Olympiad Jewellery Tool & Die Company Limited, 643 Petrolia Rd., Downsview, Ont. M3J 2X8. Tel. 416-661-0606. Jewellery and gifts.
(P.) Z. Petrovic. Annual Sales (8). Co. Size (A).
- Olympic Building Systems Ltd., 1755 Dugald Rd., Winnipeg, Man. R2J 0H3. Tel. 204-661-8600. Prefabricated houses, cottages, garages, tool sheds, also wood post frame, steel clad farm buildings. Brand, "Olympic". Parent company, All-Fab Building Components Ltd., Winnipeg, Man.
(G.M.) E. Wall; (P.A.) H. Enns; (Plant Mgr.) L. Penner. Annual Sales (C). Co. Size (8).
- Olympic Forest Products Ltd., #2400-555 W. Hastings St., P.O. Box 12083, Vancouver, B.C. V6B 4N5. Tel. 604-685-6164. Fax: 604-681-8906. Logging camps, Queen Charlotte Islands, Powell River, B.C. Contract logging and road building. Parent company, Welch Holdings Ltd.
(P.) Bruce Welch; (Cont.) N. Nixon; (P.A.) Brian Welch; (Mgr.Spec.Proj.) B. Kurdziel. Annual Sales (D). Co. Size (D).Ⓢ
- ★Olympic Leather Fashions Ltd., 53 Samor Rd., Toronto, Ont. M6A 1J2. Tel. 416-789-7356. Fax: 416-782-8591. Ladies' leather coats, ladies' ultrasuede coats, suits, dresses and wool coats.
(P.) B. Heitner; (G.M.) R. J. Singer. Annual Sales (D). Co. Size (C).Ⓢ
- ★Olympic Material Handling Ltd., 300 Bradwick Dr., Concord, Ont. L4K 1K8. Tel. 416-669-5744. Fax: 416-661-5993. Associates, Centennial Material Handling Ltd., CML Machinery Inc. Hydraulic scissor lift table.
(P.) C. Coppola; (Prod'n) S. Marsili. Annual Sales (8). Co. Size (A).
- Olympic Metal Products, 185 Carlingview Dr., Unit #5, Rexdale, Ont. M9W 5E8. Tel. 416-675-6575. Fax: 416-675-6705. Standard and custom store racks and fixtures, decorative metal screens and display units, point of purchase counter units, table bases, hotel coat racks, T.V. swivel bases, luggage and maid's carts.
(P.) V. T. Dumas; (Cont.) N. Soriano; (S.M.) V. G. Pottruff; (P.A.) T. Batawa. Annual Sales (C). Co. Size (A).Ⓢ
- Olympic Pant & Sportswear Co. Ltd., 1500 Notre Dame Ave., Winnipeg, Man. R3B 1H1. Tel. 204-786-8835. Fax: 204-775-1822. Plant, Brandon, Man. Men's, boys', ladies', girls', and kids jeans and down filled outerwear.
(P. & G.M.) D.G. Hughes. Annual Sales (D). Co. Size (E).
- Olympus Plastics Ltd., 36 Shelley Rd., Richmond Hill, Ont. L4C 5G3. Tel. 416-883-4824. Fax: 416-883-4153. Blow moulding and plastic bottles.
(P.) P. Katakouzinos; (V.P.) P. Pourgoutzidis. Co. Size (A).
- O'Malley Candy Co. Ltd., 1 Toffee Ct., Toronto, Ont. M8V 3B9. Tel. 416-259-5073. Fax: 416-259-6714. Associates, O'Malley Sales, O'Malley Communications. "O'Malley's" toffees, fudges, almond barks, brittles, chocolate seasonal novelties, marshmallows, hard candies, etc. Parent company, O'Malley Holdings Inc.
(P.) L. J. O'Malley; (V.P.) Ms. D. M. O'Malley; (S.M.) C. Brockway; (Plant Mgr.) R. B. Muise. Annual Sales (C). Co. Size (8).Ⓢ
- Omega Belt Co., 201 Weston Rd., Toronto, Ont. M6N 3P1. Tel. 416-762-1632. Fax: 416-762-4139. Telex: 06-986391. Associate, Princeton Leather Ltd., Toronto, Ont. Men's and ladies' fashion, work and uniform belts.
(P.) W. Herrmann; (Cont.) I. Shaikh; (S.M.) Mrs. J. Greenspoon. Annual Sales (C). Co. Size (A).Ⓢ
- Omega Machine Shop Inc., See Les Ateliers Omega Inc.
- Omega Machinery Limited, The, [La Machinerie Omega Ltée.], 1150 Rouillette, St. Hyacinthe, Que. J2T 2G8. Tel. 514-774-6473. Fax: 514-774-3772. Branch office, Moncton, N.B. "Omega" complete line of feedmill machinery, bulk materials handling and processing equipment.
For.Reps., Law, Norvidan, Diövet, Matador.
(Chief Exec.) M. Milot; (G.M.) D. Tetrault; (Proj.Mgr.) D. Boulais. P.Eng. Annual Sales (D). Co. Size (C).Ⓢ
- ★Omega Tool Limited, 2045 Solar Cres., Oldcastle, Ont. NOR 1L0. Tel. 519-737-1201. Fax: 519-737-6262. Plastic injection molds, rim tools, compression molds, die cast dies.
(P.) E. Cecchin. Annual Sales (D). Co. Size (C).Ⓢ
- Omex Inc., 341 Lorne Ave., Stratford, Ont. N5A 6S4. Tel. 519-273-5760. Fax: 519-273-6843. Ball chains, metal stampings, strainers, baskets, etc. Brands, "Wallaceburg Chain", "OMEX".
(P.) K. L. Reese. Annual Sales (C). Co. Size (A).Ⓢ
- Omniplast Inc., 6035 Cote de Liesse Rd., Montreal, Que. H4T 1C7. Tel. 514-342-0140. Fax: 514-342-3979. Branch office, Toronto, Ont. Polyethylene bags.
(P.) J. Robitaille; (G.M.) M. Robitaille; (P.A.) E. Robitaille. Annual Sales (C). Co. Size (8).Ⓢ
- ★Omniroc JS Consultants, 347 Greenwich St., Box 1238, Brantford, Ont. N3T 2J0. Tel. 519-752-2217. Fax: 519-752-4291. Expanded perlite and vermiculite, metallurgical and concrete additives, custom blended mineral based industrial specialties.
(P.) S. R. Slawek; (V.P.) J. Sulkiewicz. Annual Sales (C). Co. Size (A).
- Omniscreen Ltd., 6303 Bowness Rd. N.W., Calgary, Alta. T3B 0E4. Tel. 403-286-1836. Outdoor, plastic, magnetic, metal and wood signs, decals, posters, banners, heat transfers and photographic silkscreening, looseleaf binders.
(P.) J. Schmidt. Annual Sales (8). Co. Size (A).Ⓢ
- Omnitex (77) Ltd., 1605 Louvain St. W., Montreal, Que. H4N 1G6. Tel. 514-384-9520. Fax: 514-384-6198. Cotton and synthetic knitted fabrics.
(P.) V. Campoli. Annual Sales (D). Co. Size (8).Ⓢ
- ★Omni-trade Machinery, 78 Torlake Cres., Toronto, Ont. M8Z 188. Tel. 416-252-1151. Fax: 416-252-2789. Telex: 06-984550. Branch office, Montreal, Que. Machine tools, metal forming equipment. Parent company, Omni-trade Limited, Montreal, Que.
For. Rep., Strojimport, Prague, Czechoslovakia.
(P.) J. Kanak; (V.P.) I. Krsiak. Annual Sales (D). Co. Size (8).
- ★Omstead Foods Limited, Erie St. S., Box 520, Wheatley, Ont. N0P 2P0. Tel. 519-825-4611. Toll Free: 800-265-5326. Fax: 519-825-7144. Telex: 064-77894. Branch office, Port Dover, Port Stanley, Ont. Subsidiary, Omstead Foods Inc., North Suburban, IL, U.S.A. "Omstead" and "Leo D'Or" processed, fresh and frozen fish and frozen vegetables, onion rings and mushrooms. Parent company, John Labatt Ltd., London, Ont.
(P.) R. Steingart; (Dir.Sales) V. Reynaert; (Mktg.Serv. Mgr.) Ms. C. Ferguson. Annual Sales (E). Co. Size (F).Ⓢ
- 1000 Islands Publishers Ltd., 79 King St. E., Gananoque, Ont. K7G 1E8. Tel. 613-382-2156. Magazines, newspapers and commercial printers. Publishers of The Gananoque Reporter, 1000 Islander and Rideau Voyageur.
(P.) P. G. Scott; (Plant Mgr.) W. Lussier. Annual Sales (C). Co. Size (B).Ⓢ
- One-Write Accounting Systems Ltd., 721 Aldebury St., P.O. Box 1172, Victoria, B.C. V8W 2T6. Tel. 604-386-6211. Fax: 604-386-6471. Branch offices, Vancouver, Nanaimo, Kelowna, Prince George, B.C. Business forms, "Pegboard" and "One-Write" accounting systems, hot wax carbonizing.
(P.) B. Pipes; (G.M. & S.T.) B. Paline; (Plant Mgr.) M. Vincent. Annual Sales (C). Co. Size (A).Ⓢ
- ★Oneida Canada, Limited, 8699 Stanley Ave., Niagara Falls, Ont. L2E 6X1. Tel. 416-356-1591. Fax: 416-356-6736. Silverware and stainless flatware. Brands, "Community Plate", "1881 Rogers", "Wm. A. Rogers", "Community Stainless", "Oneida Deluxe Stainless", etc. Parent company, Oneida Ltd., Oneida, NY, U.S.A.
For. Reps.: Oneida Silversmiths Limited, Silver City House, 62 Brompton Rd., London, S.W. 3, England, and Bangor, Northern Ireland; Oneida Mexicana, S.A., Mexico DF.
(P.) P. J. Sanderson; (V.P. & S.T.) D.E. Clancy; (V.P.Mfg.) R.P. Jackson; (Mktg. & Sales) P. Beauem; (Purch.Mgr.) N.H. Shelley; (Prod'n Mgr.) Miss G.J. Shaxon. Annual Sales (D). Co. Size (D).Ⓢ
- ★Ontario Aquafoods Limited, 36 Head St., Dundas, Ont. L9H 3H3. Tel. 416-627-9205. Plant, Dundas, Ont. Horticultural fertilizers, artificial fish bait, fertilizer spikes. Parent company, Wilson Laboratories Inc., Dundas, Ont.
For.Rep., Wilson Laboratories Inc., Stamford, CT, U.S.A.
(P.) E. J. Dennison; (Cont.) D. E. Dennison. Annual Sales (8). Co. Size (A).Ⓢ
- Ontario Block & Tile Ltd., P.O. Box 1, Sunderland, Ont. LOC 1H0. Tel. 705-357-3136. Concrete blocks, interlocking pavers.
(P. & G.M.) R.H. Montgomery; (S.T.) H.G. Moulton. Annual Sales (C). Co. Size (A).
- ★Ontario Bus Industries Inc., 5395 Maingate Dr., Mississauga, Ont. L4W 1G6. Tel. 416-625-9510. Fax: 416-625-5218. Telex: 06-960148. Associate, Bus Industries of America Inc., Oriskany, NY, U.S.A. Complete range of heavy duty transit and suburban buses. Brand, "Orion".
(P.) D. K. Sheardown; (V.P.) P. Bigwood; (Dir.Eng.) D. Stanbury; (Dir.Sales) D. McKay; (V.P.Mfg.) R. Wright. Annual Sales (F). Co. Size (F).Ⓢ
- ★Ontario Cabinet Makers (Windsor) Limited, 770 E.C. Row, Windsor, Ont. N8X 3J3. Tel. 519-969-9164. Fax: 519-969-0122. Branch office, Detroit, MI, U.S.A. Architectural millwork.
(P.) D. Pellarin; (G.M.) R. Pellarin; (Estimator) D. Du-rofil. Annual Sales (C). Co. Size (B).
- Ontario Cork Co., Limited, 36 Ashwarren Rd., Downsview, Ont. M3J 1Z5. Tel. 416-630-6702. Fax: 416-630-9705. "Mediterranean" cork, "Lifebuoy", "Occo" cork-board, bulletin boards, chalkboards, whiteboards and easels.
(P.) F. Ruffolo; (G.M.) T. Parkin. Annual Sales (C). Co. Size (8).Ⓢ
- †Ontario Decal Inc., 230 Bartley Dr., Toronto, Ont. M4A 1G3. Tel. 416-755-8402. Fax: 416-757-3427. Custom screen printers, embossed membrane switch face plates, decals, fleet graphics, etc. Parent company, Stanley Manufacturing Company Ltd.
(P.) T.R. Viegner; (Sales & Mktg.Mgr.) P.M. Romer; (Compt.) G. Press; (Ops.Mgr.) S. Gordon; (Purch.) J. Simons. Annual Sales (C). Co. Size (C).Ⓢ
- Ontario Die Casting Co. Ltd., 11 Morrow Rd., Barrie, Ont. L4N 3V7. Tel. 705-726-3219.
(P.) J. Zecca. Co. Size (N/R).
- ★ONTARIO DIE COMPANY LTD., 119 Roger St., P.O. Box 70, Waterloo, Ont. N2J 3Z6. Tel. 519-576-8950. Fax: 519-576-3670. Telex: 06-955307. Plant, Ville d'Anjou, Que. Subsidiary, Emporte-Piece Ontario Compagnie Ltée., Montreal, Que., Associates, Ontario Die Company of America, Port Huron, MI, Ontario Die of South Carolina, Greenville, SC, Ontario Die Company of Texas, El Paso, TX, Ontario Die of California, Ontario, CA, Ontario Die of Tennessee, Lebanon, TN, U.S.A. Forged or preshardened clicker dies, steel rule, perforating cutout, heat sealing, embossing dies, also vacuum cutting system. Brands, "Viking", "Viking Tex", "ODC", "Ontario", "Microtex". Parent company, ODC International Inc.
For.Reps., RTW & Associates Inc., Mequon, WI, Chris Haynes, Chatanooga, TN, Factory Supply Co., Nashville, TN, Rep-Co. Ltd., Cambridge, MA, Robert Hollaway, Columbia, SC, Don Becannen, Arlington, TX, Jim May, Port Huron, MI, Zol Nagy, Los Angeles, CA, Don Atwood, Lansdale, PA, U.S.A.
(Chmn.) M. M. Levene; (P.) G. Levene; (V.P.) R. Levene; (V.P.Sales & Mktg.) D. J. Lees; (Mktg.) R. Eby. Annual Sales (D). Co. Size (E).Ⓢ
- ★Ontario Drive & Gear Limited, Bleams Rd., P.O. Box 280, New Hamburg, Ont. N0B 2G0. Tel. 519-662-2840. Fax: 519-662-2421. Gears, spline shafts, sprockets, transmissions, custom gearboxes, etc. for custom applications, "Argo" amphibious transporter.
For.Reps., Crayford Special Equipment, Harpenden, Herts, England; Occidental Occiport, Santiago, Chile; Realty Nominees Pty. Ltd., Virginia, Queensland, Australia; Quenca Limited, San Fernando, Trinidad; Alaska Argo, Wasilla, AK, Summers ATV Sales, Sherman, IL, Floyd S. Watkins, MS, T & T Tire Sales, Dayton, TX, Bill Barnes ATV Sales, Cambridge, MD, Cen Cal AG Services, Davis, CA, U.S.A.
(P.) J. Stieber; (Mktg.Mgr.) R. C. Archer; (Exec.Asst.) Ms. F. Shantz. Annual Sales (C). Co. Size (C).Ⓢ
- Ontario Fabrix Mat Company, 62 St.Charles St., Maryhill, Ont. N0B 280. Tel. 519-648-2451. Rubber fabric floor mats. Brand, "Fabrix".
(P.) Mrs. M. Fromm. Annual Sales (A). Co. Size (A).Ⓢ
- Ontario Glove Mfg. Co., Limited, The, 500 Dotzert Court, Waterloo, Ont. N2L 6A7. Tel. 519-886-3590. Toll Free: 800-265-4554. Fax: 519-886-3597. Leather gloves, police gloves and mitts, leather aprons, insoles, cotton sleeves and leather spats. Parent company, KenNor Inc.
(V.P.) G. More; (V.P.) R. More; (S.M.) S. Schoenhofer; (Prod'n Mgr.) H. Brandon. Annual Sales (D). Co. Size (C).Ⓢ
- Ontario Gypsum Co. Ltd., 2399 Cawthra Rd., Unit 23, Mississauga, Ont. L5A 2W9. Tel. 416-275-1652. Plant, Ajax, Ont. Joint compound for gypsum wall board, ceiling spray, stucco, interior and exterior. Brands, "Teranox", "Spoiler".
(P.) Mrs. G. Popik; (S.M.) Ms. R. Popik; (Plant Mgr.) P. Popik. Co. Size (A).
- Ontario Hardwood Products Ltd., 188 Perth Ave., Toronto, Ont. M6P 3X6. Tel. 416-535-3191. Fax: 416-531-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- 5B58. Telex: 065-24244. Warehouse, Bolton, Ont. Air and kiln dried hardwood lumber, spruce and white pine.
(P.) V.G. Ross; (V.P.) P.M. Ross. Annual Sales (D). Co. Size (B).
- Ontario Hosiery Mfg. Co., Inc., 120 Silver Star Blvd., Scarborough, Ont. M1V 4V8. Tel. 416-297-117B. Fax: 416-321-897B. Subsidiary, Fabricolor Technology, Scarborough, Ont. "Style Knit", "Cushion Step", "Gothtex", men's, boys' and children's hosiery.
(P.) B. Khimasia; (V.P.Mktg.) E. Voth; (V.P.Mfg.) S. Khimasia. Annual Sales (C). Co. Size (B).®
- ★Ontario Hydro, 700 University Ave., Toronto, Ont. M5G 1X6. Tel. 416-592-5111. Fax: 416-592-2753. Telex: 06-217662. Regional offices, Willowdale, London, Belleville, Barrie, North Bay, Thunder Bay, Ont. Eighty generating stations throughout the province. Electric power.
(Chmn., P. & C.E.O.) R. C. Franklin; (Gen.Counsel & S.) L. E. Leonoff; (Sr.V.P.Fin. & Serv.) E. H. Burdette; (Sr.V.P.Ops.) A. Niitenberg; (Sr.V.P.Hum.Res.) S. G. Horton; (V.P.Energy Mgmt.) D. B. MacCarthy; (V.P.Supp. & Serv.) E.A. Parkinson. Annual Sales (I). Co. Size (G).
- Ontario March of Dimes, 3300 Merrittville Hwy., P.O. Box 12B, Thorold, Ont. L2V 3Y7. Tel. 416-687-84B4. Fax: 416-685-6651. Contract packaging and assembling specializing in shrink-wrap and blister pack.
(Reg.Dir.) Mrs. J. Ivanovskis; (Bus. Prod'n Mgr.) Mrs. R. Brown; (Prod'n Co-ord.) D. Long. Annual Sales (A). Co. Size (C).®
- Ontario Orthopaedic Laboratories, 923 Danforth Ave., Toronto, Ont. M4J 1L8. Tel. 416-465-6601. Plant, 21B4 Dundas St.W., Toronto, Ont. Artificial limbs. Parent company, Acme Artificial Limb Co. Ltd.
(P.) M. B. Nitchke. Annual Sales (A). Co. Size (A).
- Ontario Pallet Limited, 716 Main St. E., Milton, Ont. L9T 3P6. Tel. 416-878-BBBB. Fax: 416-878-BBB0. Wooden pallets, skids, boxes, crates, etc.
(P.) P. W. Edwards; (V.P.) D. Schmidt; (T.) B. Schmidt; (S.) D. H. Edwards. Annual Sales (C). Co. Size (B).®
- Ontario Ravioli Limited, 121 Brockley Dr., Hamilton, Ont. L8E 3C4. Tel. 416-561-4132. "Caesar's" and "Magnifico" frozen Italian pasta products.
(P.) A. Rispoli; (G.M. & P.A.) C. Respoli; (S.M.) E. Rispoli; (Plant Mgr.) Mrs. S. Rispoli. Annual Sales (C). Co. Size (B).®
- ★ONTARIO RENDERING CO. LTD., P.O. Box B270, Hwy. #5, Dundas, Ont. L9H 5G1. Tel. 416-628-225B. Fax: 416-628-B577. Telex: 061-B7B0. Inedible tallow, stabilized animal fat, meat meal and tankage. Brand, "Orenco".
(G.M.) T.G. Cooper; (Dir.Ops.) J. Olson; (Mktg.Mgr.) R. Hopcroft. Annual Sales (D). Co. Size (D).®
- ★Ontario Rubber Div. Robco Inc., 2B1 Ambassador Dr., Mississauga, Ont. L5T 2J3. Tel. 416-564-6B90. Toll Free: 800-668-5461. Fax: 416-564-6901. Branch office and plant, Lachine, Que. Associate, RotaDyne Inc., Mississauga, Ont. Rubber and metal bonding, roll coverings, gaskets, special moulded items, brass lined bushings, stripping-solid and sponge rubber. Parent company, Robco Inc., Montreal, Que.
(V.P. & G.M.) A. K. Davidson; (Cont.) D. O. Astles; (Plant Mgr.) C. Hendry; (P.A.) H. Pauls; (Corp.Mktg. Mgr.) Ms. B. Bourbonneau; (S.M.) B. Davidson. Annual Sales (D). Co. Size (C).®
- ★ONTARIO STORE FIXTURES INC., 5145 Steeles Ave. W., Weston, Ont. M9L 1R5. Tel. 416-749-7B00. Toll Free: 800-268-5964. Fax: 416-749-532B. Warehouse, 54 Hanlan Ave., Weston, Ont. Plants, 200 & 400 Fenmar Dr., Weston, Ont. Manufacturing division, Wood Store Fixture, 200 Fenmar Dr., Weston, Ont. Subsidiaries, Benwind Industries Inc., Tufkote Finishing Company, Weston, Ont. Store fixtures and fittings, supermarket and merchandise displays, supermarket steel shelving, cabinets and counters, check-out counters, wire displays and products, restaurant equipment and furniture, dormitory units, video display units, wall panelling, power coating with epoxy, polyester or polyurethane finish, sheet metal fabrication. Brands, "Vista Line", "Century Line", "Tufkote" finish. Parent company, BII Enterprises Inc., Weston, Ont.
(Chmn. & C.E.O.) M. Shier; (P.) H. Shier; (P.Metal Div.) J. Benayon; (V.P.Fin.) G. Ayndt; (Sr.Eng.) N. Barazani; (Chief Purch.) Ms. Y. McDonald. Annual Sales (F). Co. Size (F).®
- Ontario Truss & Wall, N. Main St., Foxboro, Ont. K0K 2B0. Tel. 613-966-B137. Fax: 603-966-2785. Roof and floor trusses, prefabricated walls.
(P.) W. S. Hoard; (S.T.) G.T. Donaldson. Annual Sales (C). Co. Size (C).
- Ontario Valve Repair Service, Unit 12, 315 Steelcase Rd. E., Markham, Ont. L3R 1C3. Tel. 416-475-9241. Remanufactured valves.
(Prop.) A. Menzies. Co. Size (N/R).
- ★Ontemp Industrial Ovens Ltd., 17 Belfield Rd., Rexdale, Ont. M9W 1E8. Tel. 416-241-72B2. Fax: 416-241-7877. Custom designed industrial ovens.
(P.) A. Templeman. Annual Sales (B). Co. Size (A).
- ★Onward Multi-Corp Inc., 932 Victoria St. N., Kitchener, Ont. N2B 1W4. Tel. 519-578-3770. Toll Free: 800-265-2150. Fax: 519-578-1510. Branch office, Ottawa, Ont. Cabinet and general hardware, drawer slides, gas barbecues, zero clearance fireplaces.
(P.) T.A. Witzel; (V.P.Prod'n) T.A. Witzel, Jr; (Mktg.) T. Witzel; (P.A.) F. Cheung; (P.A.) Ms. D. Luvsicek. Annual Sales (D). Co. Size (D).®
- Opal Manufacturing (19B9) Ltd., 105 Brisbane Rd., Units 9 - 12, Downsview, Ont. M3J 2K6. Tel. 416-665-6605. Fax: 416-665-5631. Associate, B5B050 Ontario Limited. Vending machines. Brand, "Opal".
(P.) G. Rich. Annual Sales (C). Co. Size (A).®
- Opsal Steel Limited, 97 East 2nd Ave., Vancouver, B.C. V5T 1B3. Tel. 604-879-1531. Fax: 604-879-6766. Forged shackles and hooks, logging systems and blocks. Brand, "Osco".
(P.) H. A. Dunn. Annual Sales (C). Co. Size (A).®
- Opsco Industries Ltd., 2601 Centre Ave. E., Calgary, Alta. T2A 2L1. Tel. 403-272-2206. Fax: 403-273-0377. Field offices, Spruce Grove, Edmonton, Medicine Hat, Sedgewick, Fairview, Slave Lake, Wainwright, Alta., Fort St. John, B.C. Oilfield production equipment, liquid/gas separators, line heaters, glycol dehydration packages, process packaged equipment.
For.Reps., United Arab Emirates, India, Pakistan, Australia.
(P. & G.M.) H. A. Prang; (Mktg. & Sales Mgr.) B. S. Langton; (Mgr.Design & Mfg.) A. Rajabali; (Stores Cont.) P. Stretz. Annual Sales (D). Co. Size (D).®
- ★Optech Incorporated, 701 Petrolia Rd., Downsview, Ont. M3J 2N6. Tel. 416-661-5904. Fax: 416-661-416B. Telex: 06-217577. Associate, Optech Systems. Laser cloud mapper, terrain profiler and range finder, lidar bathymeter and atmospheric system.
For.Reps., Symek, Norway; Biral, U.K.
(P.) A.I. Carswell, Ph.D.; (Mktg.Mgr.) B. Matvichuk; (G.M.) D. Houston. Annual Sales (C). Co. Size (B).
- Optical Recording Corporation, 141 John St., Toronto, Ont. M5V 2E4. Tel. 416-596-6B62. Fax: 416-596-0452. Research and development into optical card technology, pc controller for high speed digital copier/printer.
(P.) J. Adamson; (V.P. & G.M.) S. D. Price-Francis. Annual Sales (C). Co. Size (A).®
- ★Optikon Corp. Ltd., The, 410 Conestogo Rd., Waterloo, Ont. N2L 4E2. Tel. 519-885-2551. Fax: 519-885-4712. Telex: 069-55373. Branch office, Montreal, Que. Associate, Photonics Analysis Ltd. Automotive light measuring system, optical components, precision slides, rotational tables, laser systems.
(V.P.Mktg.) M. Vassiliadis; (G.M.) A. Bertin; (S.M.) S. Daicos. Annual Sales (D). Co. Size (A).®
- Optimum Management Corp., 695 Berry St., Winnipeg, Man. R3H 0S4. Tel. 204-7B3-3195. Fax: 204-7B6-5477. Telex: 07-5B7B70. Branch office, Mississauga, Ont. Office furniture, computer workstations, acoustical cabinets for printers and specialized custom products.
(P.) B. S. Jha; (V.P.Ops.) R. Shekhar; (V.P.Mktg.) S. Dan Shekhar. Annual Sales (C). Co. Size (A).®
- ★Optotek Ltd., 62 Steacie Dr., Kanata, Ont. K2K 2A9. Tel. 613-591-0336. Fax: 613-591-05B4. Design, development and manufacture of light emitting diode display devices and associated electronic sub-systems for military, avionics and industrial applications, also infrared detectors and gallium arsenide microwave integrated circuits, analysis and design software.
(P.) D. I. Kennedy, Ph.D.; (V.P.Ops.) P.G. Wareberg. Annual Sales (C). Co. Size (B).®
- ★Opus Ferrum Limited, 455-465 Signet Dr., Weston, Ont. M9L 1V5. Tel. 416-743-1717. Fax: 416-743-2564. Telex: 065-27331. Spring clips for automotive industry, typewriters, outboard motors, metal stampings, tool and die work, austempered type heat treating metal, licensed applicator of dacromet metal coating.
(Adv.) M. Baksh. Co. Size (N/R).
- Or-Plast Limited, 270 Esna Park Rd., Unit 8, Markham, Ont. L3R 1H3. Tel. 416-475-606B. Underarm briefcases, music accessory cases for records and cassettes, light luggage, travel, cosmetic, camera and sports bags, advertising, and promotional products. Brand, "Select".
(P.) G. Ormos; (S.T.) M. Ormos; (Bookkeeper) R. Galloway. Annual Sales (B). Co. Size (A).
- ★Oracle Audio Corporation, 505, boul. Industriel, Sherbrooke, Que. J1L 1X7. Tel. B19-566-5566. Fax: B19-565-2517. "Oracle" record players and tone arms.
(P.) M. Riendeau. Annual Sales (C). Co. Size (A).®
- Orange Crate, The, R.R.#1, Rosemont, Ont. L0N 1R0. Tel. 705-435-3B81. Herbs, spices and pot-pourri gift items, travel accessoires, leisure wear clothing.
(P.) Ms. D. Messer; (Prod'n Mgr.) Ms. S. Butler; (Sales Dir.) Ms. L. Messer; (P.A.) K. O'Leary; (S.T.) R.A. Messer. Annual Sales (B). Co. Size (A).®
- Orange Maison Inc., 2323 Aubry, Montreal, Que. H1L 4G8. Tel. 514-351-4010. Orange juice and grape beverage. Parent company, AGROPUR, Coopérative agro-alimentaire, Granby, Que.
(Ops.Mgr.) M. R. Legros. Annual Sales (D). Co. Size (B).®
- ★ORANGEVILLE FOUNDRY LTD., RR 4, Orangeville, Ont. L9W 2Z1. Tel. 416-846-2911. Fax: 416-457-5424. Grey iron industrial elevator castings, pump housings, farm machinery parts and stair nosings, airtight stove doors, specialists in military castings.
(Owner) A. Van Raalte; (Owner) J. Van Raalte; (G.M.) P. Van Eerde; (S.M.) T. OverBeek. Annual Sales (C). Co. Size (C).®
- ★Orbis Manufacturing Inc., B23 Clark Dr., Vancouver, B.C. V5L 3J6. Tel. 604-251-7111. Fax: 604-251-7266. Telex: 04-55727. Associates, Avon Park Fashions Inc., Gordon Campbell Ltd., Daniel Kane Corp. Men's suits, uniforms, career apparel, formal wear, etc. Brands, "Avon Park", "Sergio d'Avanti", "Jason Hunter".
For.Rep., Peter Assmann Agencies, Munich, W.Germany.
(Chmn. & C.E.O.) J. Pioch; (P.) R. Hughes; (V.P.) L. Pioch; (Ops.Mgr.) F. Blaesser; (Tech.) R. Franklin. Annual Sales (C). Co. Size (D).
- ★Orbit Beauty & Office Furniture Inc., 10 Planchet Rd., Units 33-34, Concord, Ont. L4K 2C8. Tel. 416-738-0170. Toll Free: 800-268-12B0. Fax: 416-738-6309. Office and beauty parlour chairs.
(P.) S. Alexander; (S.T.) Ms. V. Heath. Annual Sales (C). Co. Size (A).
- Orchard Instrument Ltd., 250 Don Park Rd., Unit 6, Markham, Ont. L3R 2V1. Tel. 416-475-96B5. Stainless steel, galvanized, coated and uncoated aircraft cable, wire ropes, fittings, tools and cable assemblies.
(Mgr.) D. Reid.
- Ordan Thermal Products Ltd., 21 Amber St., Unit #9, Markham, Ont. L3R 4Z3. Tel. 416-475-9292. Fax: 416-475-32B6. Sales office, W. Vancouver, B.C. Industrial process heating and combustion equipment.
(S.M.) C. Bzowski; (S.M. W.Vancouver) E.R. Measures. Annual Sales (B). Co. Size (A).®
- ★Ore Sorters (Canada) Ltd., Whittington Dr., R.R. #3, Peterborough, Ont. K9J 6X4. Tel. 705-745-0543. Fax: 705-745-0055. Associate, OSNA Equipment, Lakewood, CO, U.S.A. Photometric, radiometric, conductivity and magnetic response ore sorters. Parent company, Ore Sorters International, Holland.
For.Rep., Metquip, U.K.
(P.) P. Sutherland; (Exec.V.P.) I. Jackson; (Mech. Supt.) W. Hieronymus. Annual Sales (C). Co. Size (A).®
- Orenda Division, Hawker Siddeley Canada Inc., 3160 Derry Rd.E., Mississauga, Ont. L4T 1A9. Tel. 416-677-3250. Fax: 416-678-153B. Telex: 06-96B727. Components and assemblies for and repair and overhaul of industrial and aircraft gas turbines. Brands, "Orenda", "OTC", "OTF".
(V.P. & G.M.) R.J. Munro; (Dir.R. & D.) F. Button; (Dir. Ops.) K.W. Beel; (Dir.Fin.) T. Crawley; (Dir.QA) J. Leishman; (Mgr.Ind.Pgm.) C.F. Varney. Annual Sales (E). Co. Size (F).®
- Organix Corporation, 4B2 Main St. E., Hawkesbury, Ont. K6A 1A9. Tel. 613-674-5677. Toll Free: 800-267-01BB. Associates, Valley Organics, N.S., Organeco Inc., Ont., Red River Soils, Man. Horticultural products made from an organic base, peat moss, etc.
(P.) D. Harpur. Co. Size (C).®
- Organon Canada Ltd., 565 Coronation Dr., West Hill, Ont. M1E 4S2. Tel. 416-284-6131. Fax: 416-284-676B. Telex: 065-25222. Ethical pharmaceuticals and diagnostics. Brands, "Deca-Durabolin", "Acet-Am", etc. Parent company, Organon International, Oss, Holland.
(P.) B. E. Robertson. Annual Sales (C). Co. Size (D).®

- ★Original Log Cabins Ltd., P.O. Box 239, Pine River, Man. R0L 1M0. Tel. 204-263-5209. Fax: 204-263-5214. Dealers: Corman & Demar Log Homes, Regina Sask., Natural Scents Log Homes, Morden, Man. Pine, spruce and poplar logs used for all types of log construction. For.Reps., Apex Woody Space, Sankei Trading Co. Ltd., Intercraft, Tsukasa Realty. (P.) T. Zaretsky. Annual Sales (B). Co. Size (A).
- †Original Sterling Sportswear (1967) Limited, 605 Adelaide St. W., Toronto, Ont. M6J 1AB. Tel. 416-366-2B06. Women's businesswear including suits, sportswear, blouses and dresses. Parent company, Appledore Investments Limited. (P.) C. Rosenbloom; (G.M.) H. Rensler. Annual Sales (C). Co. Size (A).⑤
- ★Originaux Par Pablo, 5455 de Gaspé, Suite 1204, Montreal, Que. H2T 3B3. Tel. 514-277-4800. Fax: 514-270-5365. Leather and suede apparel. Brands, "Adventure", "Originaux Par Pablo", "In Flight". Parent company, 131510 Canada Inc. (P.) M. Belson; (V.P.) S. Goulakos. Annual Sales (C). Co. Size (A).⑥
- Orillia Steel Works Inc., Box 2299, Forest Hove Ind'l Pk., Orillia, Ont. L3V 6S2. Tel. 705-326-7506. Fax: 705-326-1617. Conveyors, bakery equipment, stainless steel storage tanks, sluice gates, aluminum bridging, buoys, trailer repair, mining equipment, environmental presses and clarifiers, walkways and railings. (P.) D. J. Hill. Annual Sales (C). Co. Size (A).⑤
- Orillia Water Light & Power Commission, 360 West St. S., P.O. Box 39B, Orillia, Ont. L3V 6J9. Tel. 705-326-7315. Fax: 705-326-0800. Electric power. (G.M. & S.T.) R.F. Hayhurst; (P.A.) J. Dyte; (Plant Supv'r) W. Andrews. Annual Sales (D). Co. Size (C).
- Orion Electronics Ltd., Church Point, N.S. B0W 1M0. Tel. 902-B37-5530. Fax: 902-769-4060. VHF radio homing receivers, location beacons, oceanographic buoys, oil spill tracking equipment, etc. Brands, "Orion", "CanTrack". For.Reps., COI Inc., New York, N.Y., Sanko Tsusho, Japan. (P.) E. Blinn. Annual Sales (B). Co. Size (A).⑥
- Orleans International, Inc., 19B1 Place Thimens, St. Laurent, Que., H4R 1K8. Tel. 514-745-4411. Toll Free: 800-361-4230. Fax: 514-745-4419. "Orleans", "Corona" cigarette making machines for home use. Annual Sales (C). Co. Size (B).⑤
- Orlick Industries Limited, 35 Glen Rd., P.O. Box 5190, Hamilton, Ont. L8S 4L3. Tel. 416-528-0171. Fax: 416-528-0296. Plants, 441 Seaman St. (die casting), 359 Millen Rd., Stoney Creek (tool and die), Ont. Rust inhibiting compounds, tumbling media and compounds, blasting abrasives, cleaning chemicals, abrasive grains, aluminum oxide, glass beads, and silicon carbide, rotary and vibratory metal finishing equipment and supplies, custom built equipment, blast cabinets, specialty chemicals, automotive parts, tool and die, carbide dies, powdered metal tooling, steel and fibre drum machinery, custom tumbling. Brands, "Rustgard", "Orlick", "Starchem", "TSS", "BFF". (P.) D.O. Braley; (S.) Miss E. de Vries. Annual Sales (D). Co. Size (D).⑥
- Orlick Industries Ltd., Tool & Die Division, 359 Millen Rd., Stoney Creek, Ont. L8E 2H4. Tel. 416-561-9B31. General and CNC machining, custom boring mill machining, trim die design and manufacture, die repair and sharpening, carbide tools and dies, internal and external grinding, custom machine design and manufacture, steel and fibre drum machine tooling. Brands, "Orlick", "Kot". Parent company, Orlick Industries Ltd., Hamilton, Ont. (P.) D.O. Braley. Annual Sales (D). Co. Size (C).
- Ormetex Inc., 150 Mederic Dufresne, P.O. Box 1B40, Trois Rivières, Que. G9A 5G4. Tel. B19-376-4320. Structural steelwork. (P.) P. A. Archambault; (S.T.) R. Beaudet. Annual Sales (A). Co. Size (A).⑤
- Ormiston Mining and Smelting Company Limited, 205 First Ave. N.W., Moose Jaw, Sask. S6H 7Z2. Tel. 306-692-9611. Plant, Ormiston, Sask. Salt cake. (P.) J.S. Thompson. Annual Sales (C). Co. Size (B).
- ★Ormont Plastics Ltd., 700 Ormont Dr., Weston, Ont. M9L 2V4. Tel. 416-754-B3B7. Automotive and industrial blow moulded parts including windshield washer bottles, seat backs, bumpers and drive axle seals. Parent company, ABC Group. (P.) M. Schmidt; (Dir.Prod.Dev.) H. Duffy; (V.P.Fin.) J. Kehl; (Plant Mgr.) M. Gamadia. Annual Sales (D). Co. Size (D).
- Ornamental Bronze Limited, 2800 Olafson Ave., Richmond, B.C. V6X 2R3. Tel. 604-273-9055. Fax: 604-273-905B. Subsidiary, City Sheet Metal Limited, Vancouver, B.C. Brand, "Obco". (P.) R.C. Farris; (Foundry Supv'r) M. Bifano. Annual Sales (C). Co. Size (A).⑥
- ★Ornamental Mouldings Limited, 2B9 Marsland Dr., Box 336, Waterloo, Ont. N2J 4A4. Tel. 519-884-4080. Fax: 519-884-9692. Telex: 069-55242. Associates, Ornamental Products, Inc., American Ornamental, Inc., High Point, NC, U.S.A. Decorative wood mouldings and ornaments, panels, die cut wood parts, custom embossing, grills, turned rosettes, souvenirs of wood. (P.) G. Riedlinger; (V.P.) Mrs. J. Riedlinger; (V.P.Sales) B. Reidlinger; (V.P.Ops.) P. Riedlinger; (Cont. & T.) W. Eydt; (P.A.) B. Ellis. Annual Sales (D). Co. Size (D).
- †Ornamental-Precast Ltd., 1115 Peoples Rd., Sault Ste. Marie, Ont. P6C 3W4. Tel. 705-256-2237. Subsidiary, Breton Concrete Products. Precast concrete steps, curbs, balconies, catch basins, "Risi Stone" interlocking retaining wall system. (P.) M. Breton. Annual Sales (C). Co. Size (A).
- Orol Jewellery Mfg., 36 Cranfield Rd., Toronto, Ont. M4B 3H3. Tel. 416-752-5511. Telex: 06-983639. Subsidiary, Art Craft Jewellery Mfg., Toronto, Ont. Costume jewellery, earrings and pendants. Brands, "Art Craft", "Alexor". (P.) A. Orol; (G.M.) E. Orol; (S.M.) J. Bahr; (P.A.) J. Orol. Annual Sales (D). Co. Size (C).⑤
- ★Ortho Active Appliances Ltd., #4 - 211 Schoolhouse St., Coquitlam, B.C. V3K 4X9. Tel. 604-520-3414. Toll Free: 800-663-1254. Fax: 604-520-1193. Orthopedic supports, sports medicine products. (P.) R. Parkinson; (Exec.Dir.) K. Parkinson; (G.M.) Mrs. M. Parkinson; (Prod'n Mgr.) Ms. C. Klotz. Annual Sales (B). Co. Size (A).⑤
- ★Ortho Diagnostic Systems Inc., 19 Green Belt Dr., Don Mills, Ont. M3C 1L9. Tel. 416-449-9444. Fax: 416-449-365B. Telex: 06-966516. Rubella and pregnancy tests, blood bank reagents, hematology and coagulation products, chemistry controls. Brands, "Ortho", "Fibrindex", "Monospot", "Gravindex", etc. Parent company, Johnson & Johnson, New Brunswick, NJ, U.S.A. For.Reps.: Ortho Diagnostics, Raritan, N.J., U.S.A.; Beers, Belgium; High Wycombe, England; Heidelberg, Germany; Tokyo, Japan; Milan, Italy. (P. & G.M.) T. Rooney; (Dir.Fin.) R.G. Hosking; (Dir. Ops.) L.N. Sanguin; (P.A.) A. Fearon. Annual Sales (N/R). Co. Size (C).⑤
- Ortho Pharmaceutical (Canada) Ltd., 19 Green Belt Dr., Don Mills, Ont. M3C 1L9. Tel. 416-449-9444. Fax: 416-449-265B. Telex: 06-966516. Associate, Ortho Pharmaceutical Corp., Raritan, NJ, U.S.A. Pharmaceuticals. Brands, "Ortho-Gynol", "Delfen Foam", "OrthoNovum", etc. Parent company, Johnson & Johnson, New Brunswick, NJ, U.S.A. (P.) P. Skuy; (V.P.Research) L. Russ, Ph.D.; (V.P.Ops.) A. Woodhouse; (V.P.Mktg.) G. Leishman; (V.P.Fin.) R. Anjo; (V.P.Corp.Dev.) G. Anderson; (V.P.Hum.Res.) Ms. S. Bobier. Annual Sales (E). Co. Size (E).⑥
- Orthopedic Appliance Research Ltd., 21B9 Gerrard St. E., Toronto, Ont. M4E 2C6. Tel. 416-691-0555. Custom orthopedic braces. (P.) H.F. Doyle. Annual Sales (B). Co. Size (A).
- Osborne Contracting Ltd., P.O. Box B74, Duncan, B.C. V9L 3Y2. Tel. 604-74B-3131. Fax: 604-74B-B052. Plants, Ganges, Nanaimo, Qualicum Beach, Duncan, B.C. Subsidiaries, Gulf Coast Materials, Mayco-Mix, Holman Transport. Concrete, precast concrete products and building systems. (P.) Bhagwan Mayer; (Cont.) M. Furnemont; (S.T.) Bhora Mayer. Annual Sales (D). Co. Size (C).⑤
- ★Osborne Electric Company Limited, 95 Wesley St., Toronto, Ont. M8Y 2W8. Tel. 416-259-7BB6. Fax: 416-259-7887. Isolating, drainage, neutralizing and telephone transformers, coils, lightning arresters. Parent company, GYRA Holdings Ltd. For. Reps.: Gorman Y Castro, Mexico, D.F.; Joseph Nathan & Co., Wellington, N.Z.; Ebasco International Ltd., New York, N.Y., U.S.A. (P. & G.M.) G. Y.R. Allen; (P.A.) Mrs. B. Langley; (Plant Mgr.) G. Corbett. Co. Size (B).⑤
- Osborne Propellers Ltd., 1B65 Spicer Rd., North Vancouver, B.C. V7H 1A1. Tel. 604-929-B407. Telex: 04-352766. Castings in aluminum, brass and bronze and all non-ferrous alloys, bushing stock, "Osborne" solid and
- controllable pitch propellers and bowthrusters, shafting, liners, rudders, stern tubes and nozzles. (P. & G.M.) R. A. Osborne. Co. Size (B).
- ★Osborn Manufacturing Inc., 555 Ardersier Rd., Victoria, B.C. V8Z 1C8. Tel. 604-383-6000. Fax: 604-382-412B. "Osborn" gas and woodburning stoves and fireplaces, fireplace inserts, tool and die metal stamping. (P.) R. T. Mills; (Mfg.Mgr.) N. Crane; (Tool & Die Div. Mgr.) S. Greenberg; (S.M.) W. Glaspey. Annual Sales (D). Co. Size (C).⑥
- Oscar's Woodcraft Ltd., 235 East 1st St., North Vancouver, B.C. V7L 1B4. Tel. 604-9B5-2717. Stair spindles, newel posts, hand rails. (P.) R. Oakie. Annual Sales (B). Co. Size (A).⑥
- Oshawa Pattern & Model Ltd., 102 Industrial Dr., Whitby, Ont. L1N 5Z8. Tel. 416-66B-6854. Fax: 416-66B-0102. Models, moulds, jigs and fixtures for the automotive and aerospace industries. (P.) D. Pallister; (G.M.) A. Vivian; (P.A.) G. Follett; (Sales) T. Pallister; (Off.Mgr.) Ms. P. Vivian. Annual Sales (C). Co. Size (C).⑤
- Oshawa Times, The, A Division of Thomson Newspapers Company Limited, 44 Richmond St. W., Oshawa, Ont. L1G 1CB. Tel. 416-723-3474. Fax: 416-723-4366. Daily newspaper. Parent company, Thomson Newspapers Ltd., Toronto, Ont. (Publisher & G.M.) G. Cowsill. Co. Size (D).⑤
- ★Oshawa Valve (19B5) Ltd., 2001 Thickson Rd. S., Whitby, Ont. L1N 6J3. Tel. 416-571-0213. Fax: 416-571-0855. Spring loaded air valves, plug valves for air, ball valves for air and water. (P.) D. H. Henley; (G.M.) R. Wigley. Annual Sales (B). Co. Size (A).⑥
- ★Oskam, J., Steel Fabricators Limited, 70 Rosedale Ave., Box 307, Port Colborne, Ont. L3K 5W1. Tel. 416-B34-7321. Fax: 416-B34-9610. Stainless and custom steel fabrication, machining, plasma arc cutting and welding, etc. (P.) J. Oskam; (S.T.) Ms. J. Oskam; (Plant Mgr.) J. Langerak; (P.A.) G. Oskam. Annual Sales (C). Co. Size (B).
- Osmose-Pentox Inc., 10B0 Pratt Ave., Montreal, Que. H2V 2V2. Tel. 514-73B-9427. Toll Free: 800-361-6246. Fax: 514-73B-465B. Subsidiary, Protective Coatings Ltd., Montreal, Que. Consumer and industrial wood preservatives, stains and sealers. Brands, "Osmo-Creo", "Pentox", "Osmose", etc. (P. & G.M.) B. Gabanski; (Off.Mgr.) N. Tynes. Annual Sales (C). Co. Size (B).⑥
- Ostapovich Window & Door Components Inc., 3441 McNicoll Ave., Scarborough, Ont. M1V 2V3. Tel. 416-299-3095. Glass sealed window units. (P.) D. Ostapovich; (Mktg. & Sales Mgr.) B. Bell; (Foreman) H. Jones; (S.) Mrs. Y. Ostapovich. Annual Sales (C). Co. Size (B).⑤
- ★Oston Ltd., 660 Neal Dr., P.O. Box 267, Peterborough, Ont. K9J 6YB. Tel. 705-748-4B11. Fax: 705-743-4194. Associates, Pan-Oston Co., Carnegie, PA, Pan-Oston Manufacturing, Glasgow, KY, U.S.A. Supermarket checkout counters, interactive computer information and training system, bottle return systems. Parent company, Halton, Kausala, Finland. (P. & Mng.Dir.) A. S. Laitila; (S.M.) G. Bonner; (Engr'g Design) M. De Block; (P.A.) J. O'Dette. Annual Sales (D). Co. Size (D).⑥
- †Ostrem Chemical Co., Ltd., 2310 - BO Ave., Box 55B4, Edmonton, Alta. T6C 4E9. Tel. 403-440-1911. Fax: 403-440-1241. Branch offices, Regina, Sask., Calgary, Alta., Vancouver, B.C. Industrial cleaning compounds of all types. (P. & G.M.) R. Tungland; (V.P. & S.M.) C.G. Bethel; (B.C.Area Mgr.) G. Lyseng; (Sask.Area Mgr.) R. Schneider; (S.M.Vancouver) J. Lyseng; (S.M.Regina) R. Schneider; (S.M.Alta.) D. Turner. Annual Sales (C). Co. Size (B).⑥
- ★Ostroff, J., & Son Clothing Mfg. Co. Ltd., 5455 de Gaspé, Suite 503, Montreal, Que. H2T 3B3. Tel. 514-274-9876. Men's and boy's jackets, ladies' tailored jackets. (P.) B. Ostroff; (Mgr.) D. Luneau; (V.P.) M. Ostroff. Annual Sales (C). Co. Size (D).⑤
- OTACO SEATING CO. LTD., P.O. Box 2310, Harvie Settlement Rd., Orillia, Ont. L3V 6S2. Tel. 705-325-7052. Fax: 705-325-7073. Complete line of bus, subway, rapid transit and trolley bus seating. Parent company, American Seating, Grand Rapids, MI, U.S.A. (S.M.) G.R. Lauer; (P.A.) G. Bemus; (Plant Mgr.) S. Brown. Annual Sales (D). Co. Size (C).⑤

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

Otal Precision Co. Ltd., 2730 Fenton Rd., Ottawa, Ont. K1G 3N3. Tel. 613-822-1040. Precision machining, instrument parts and assemblies, special tools, etc.

(P.) O. Bruder; (V.P.) A. Bruder; (Off.Mgr.) Ms. C. Bruder. Annual Sales (B). Co. Size (A).

Otam Steel, Elginburg, Ont. K0H 1M0. Tel. 613-542-3494. Fax: 613-542-1740. Parent company, Otto's Art Metal Ltd.

(P.) O. Egger; (V.P.) G. Egger. Annual Sales (B). Co. Size (A).

Otema Store Fixtures Ltd., 101 Don Park Rd., Markham, Ont. L3R 1C2. Tel. 416-475-1066. Fax: 416-475-1548. Custom metal, wood and glass store fixtures, exhibition systems, market carts, showcases, display fixtures, design and development of merchandising concepts.

(P.) M. Otema; (V.P.) C. Vandenberg; (Cont.) T. A. Gorka. Annual Sales (C). Co. Size (B).

Otonabee Custom Woodworking, 609 Neal Dr., Peterborough, Ont. K9J 6Y5. Tel. 705-742-6905. Furniture, cabinets.

(Prop.) M. Kloosterman. Co. Size (A).

Otonabee Machine Ltd., 660 The Kingsway, Peterborough, Ont. K9J 7C8. Tel. 705-742-7093. Fax: 705-742-7997.

(P.) G. Woodcox. Annual Sales (B). Co. Size (A).^⑤

Ottawa Brass Ltd., 20 D Enterprise Ave., Ottawa, Ont. K2G 0A6. Tel. 613-226-1564. Back pack fire pumps, brass beds and coffee tables.

(P.) B. Leonard. Co. Size (A).

Ottawa Cabinet Co. Ltd., 24 Florence St., Ottawa, Ont. K2P 0W7. Tel. 613-234-0552. Fax: 613-234-0902. Cabinets. Brand, "If In Wood-We Make It".

(P.) D. Throop; (S.T.) Mrs. A. King. Annual Sales (B). Co. Size (A).^⑤

Ottawa Citizen, The, (Division of Southam Inc.), P.O. Box 5020, 1101 Baxter Rd., Ottawa, Ont. K2C 3M4. Tel. 613-829-9100. Fax: 613-829-5032. Sales offices, Montreal, Que., Toronto, Ont. Vancouver, B.C. Daily newspaper.

(Publisher) C. Davey; (Adv.Dir.) R. S. Littlemore; (Nat. Adv.Mgr.) Ms. S. Armstrong. Annual Sales (F). Co. Size (F).

Ottawa Mould Craft Ltd., 2600 Lancaster Rd., Ottawa, Ont. K1B 4Z4. Tel. 613-521-6402. Fax: 613-521-6178. Injection, transfer and compression moulds for the plastics industry, also custom injection moulding.

(P.) J. Ruhland; (V.P.) E. Pilkington; (S.T.) D. Cullum. Annual Sales (C). Co. Size (B).

★Ottawa Valley Grain Products, Inc., 13B Argyle St.N., P.O. Box 456, Renfrew, Ont. K7V 4A6. Tel. 613-432-3614. Fax: 613-432-6148. Plant, Horton, Ont. Subsidiaries: Shawville Milling Co., Shawville, Que.; Carp Flour Mills Ltd., Carp, Ont.; Alberta Dehydrating Co. Ltd., Vauxhall, Alta. Pot and pearl barley, alfalfa meal.

(P.) A. Scott Lindsay; (S.T.) R. Wilson. Annual Sales (D). Co. Size (B).^⑤

Ottawa Valley Kitchen Cabinet Mfg. Ltd., 176 McBean St., P.O. Box 1229, Richmond, Ont. K0A 2Z0. Tel. 613-838-5552. Fax: 613-838-4928. Custom built kitchen cabinets, bathroom vanities, wall units, tables and chairs.

(P.) T. Huybregts; (V.P.) C. Howatt; (Off.Mgr.) Mrs. J. Armstrong; (Shop Foreman) K. Jensen. Annual Sales (C). Co. Size (A).^⑤

★Otterpaw Investments Ltd., 107 Doncaster Ave., Thornhill, Ont. L3T 1L6. Tel. 416-881-6288. Fax: 416-881-9234. Telex: 06-986766. Model and hobby parts, materials and accessories.

For.Reps., Plastric Inc., CA, U.S.A.; R. King, Australia; Crowley, Ireland.

(P.) D. Keith Day; (Admin.) Mrs. S. J. Jesckhe; (V.P. & G.M.) Mrs. W. C. Hamilton. Annual Sales (B). Co. Size (A).

Otto Bock Orthopedic Industries of Canada Ltd., 251 Saul-Teaux Cr., Winnipeg, Man. R3J 3C7. Tel. 204-885-1990. Toll Free: 800-665-3327. Fax: 204-888-8394. Prosthetic - orthotic components, adaptive seating products for the disabled, also custom flexible foam moldings. Parent company, Otto Bock, Orthopedische Industrie GmbH & Co. KG, Duderstadt, West Germany.

For.Reps., Otto Bock, Australia; Austria; Benelux (Netherlands); France; Spain; Italy; England; U.S.A.; Sweden; Brazil.

(G.M.) R. L. Daher. Annual Sales (D). Co. Size (C).

Otto & Bayne Decorating & Floorcovering Limited, 72 S. Court St., Box 2088, Thunder Bay, Ont. P7B 5E7. Tel. 807-345-2508. Fax: 807-345-4510. Custom draperies, cushions, pillow shams, duvet covers, bedspreads, etc.

(P.) R. Quance. Annual Sales (B). Co. Size (A).

Ouellette, Roger C., Ltd., P.O. Box 647, Grand Falls, N.B. E0J 1M0. Tel. 506-473-2381. Potato grading equipment, seed cutters, conveyors, etc.

(Prop. & G.M.) R.C. Ouellette. Co. Size (A).

Outdoor Technologies (Canada) Inc., 815 Phillips St., Portage La Prairie, Man. R1N 3C5. Tel. 204-857-3467. Fax: 204-239-1856. Fishing tackle, rods and reels. Brands, "Berkley", "FinTek", "Fenwick".

(Dir.Ops.) M. Dorey; (Dir.Mktg. Admin.) J. McDonald. Annual Sales (N/R). Co. Size (N/R).

Outillages K. & K. Ltée., Les, See K. & K. Tool Limited.

Outillages Ricci Inc., Les, 11440 Armand Bombardier, Montreal, Que. H1E 2W9. Tel. 514-643-4520. Fax: 514-643-3316. Plastic injection mould making, window and door hardware, vertical blinds components.

(P.) F. Ricci. Annual Sales (C). Co. Size (A).^⑤

Outils Fuller (St. Jean) Ltée., Les, See Fuller Tool (St. John) Ltd.

Outils Snap-On du Canada Ltée., See Snap-On Tools of Canada Ltd.

★Outokumpu Equipment Canada Ltd., 6495 Northam Dr., Mississauga, Ont. L4V 1J2. Tel. 416-671-3304. Fax: 416-671-8413. Telex: 06-968777. Computer control systems, flotation machines, pressure filters, onstream analyzers, X-ray analyzers, heavy media separators, nuclear density meters and belt weighers. Parent company, Outokumpu Oy, Helsinki, Finland.

(G.M.) M. Tarvainen; (Engr'g Mgr.) S. Pavkovic. Annual Sales (D). Co. Size (A).^⑤

Ouvrage de Raffinage de Métaux Dominion Ltée., See Dominion Metal & Refining Works Ltd.

★Overlanders Manufacturing Inc., 30320 Fraser Hwy., Aldergrove, B.C. V0X 1A0. Tel. 604-530-1646. Fax: 604-530-1338. "Morelli" light duty truck products, over-the-canopy roof racks, tube bumpers, cab guard, rail assemblies, cart and frame handle assemblies for paint sprayers and pressure washers, electronic boxes, plates, etc. Parent company, Overlanders Products Inc., Aldergrove, B.C.

(G.M.) D. Morelli; (Off.Mgr.) Ms. J. Morelli. Annual Sales (C). Co. Size (B).^⑤

★Owen Tri-Cut Limited, 2465 Cawthra Rd., Unit 119, Mississauga, Ont. L5A 3P2. Tel. 416-277-2511. Fax: 416-277-0708. "Owen" letter opener, and autocore to extract mail.

(P.) T. Owen; (V.P.Mktg.) D. Owen. Annual Sales (B). Co. Size (A).

Oxford Bicycles of Canada Inc., 57 Glen Cameron Rd., Unit 4, Thornhill, Ont. L3T 1P3. Tel. 416-764-9547. Toll Free: 800-263-5B91. Fax: 416-731-7828.

(P.) H. Burgos. Annual Sales (C). Co. Size (A).^⑤

Oxford Frozen Foods Ltd., Main St., P.O. Box 220, Oxford, N.S. B0M 1P0. Tel. 902-447-2320. Fax: 902-447-2577. Telex: 019-23549. Frozen fruits and vegetables. Brand, "O.F.F."

(P. & G.M.) J. Bragg. Co. Size (E).^⑤

Oxford Machine & Welding Ltd., 16715 - 114 Ave., Edmonton, Alta. T5M 3P9. Tel. 403-451-6424. Custom machining and fabricating, custom tube bending, welding.

(P.) E. Pombert. Annual Sales (C). Co. Size (B).^⑤

Oxford Picture Frame Company, 278 Newkirk Rd., Richmond Hill, Ont. L4C 3G7. Tel. 416-884-B159. Fax: 416-884-1605. Associate, Windsor Decor of Canada. Picture frames and mouldings, photo frames, framed pictures and mirrors. Parent company, RandomLane Industries Limited.

(P. & G.M.) W. Cohen; (S.T.) Mrs. D. Shoichet; (P.A.) S. Wilson. Annual Sales (C). Co. Size (C).^⑤

†Oxford Web Publications Ltd., 450 Springbank Ave.S., Woodstock, Ont. N4S 7W3. Tel. 519-539-1268. Fax: 519-537-5185. Brochures, books, catalogues, newspaper publications and flyers.

(P.) J. C. Byers; (G.M.) Mrs. G. Minogue; (Off.Mgr.) Mrs. V. Lewis. Annual Sales (C). Co. Size (B).^⑤

Oxner, Moyle I., Limited, Chester Basin, N.S. B0J 1K0. Tel. 902-275-4421. Wooden barrels.

(Partner) E. Countway; (Partner) J. R. Countway; (Partner) R.A. Countway. Co. Size (A).

Oxygene Weldco Inc., See Weldco Oxygen Inc.

★Ozimek Industries Incorporated, 322 Fairall St., Ajax, Ont. L1S 1R6. Tel. 416-427-3341. Fax: 416-427-2446. Extrusion dies for plastic netting, extrusion line components, custom assembly machines, custom designed machinery.

(P.) M. Ozimek; (Mgr.) J. Ozimek. Annual Sales (B). Co. Size (A).^⑤

★Ozite Canada (1981) Inc., 371 Grand Bernier N., St-Jean, Que. J3B 4S2. Tel. 514-347-3757. Fax: 514-347-0684. Needlebond, tufted and printed carpets, textile wall covering, synthetic turf. Brands, "Dyna-Brik", "Dyna-Turf", "Convention", etc.

(P.) R. Boisvert; (V.P.) D. Beaudoin; (Mktg.Mgr.) A. Leblanc. Annual Sales (E). Co. Size (D).^⑤

P

P. A. Bottlers Ltd., 85-11 St. N.W., P.O. Box 310, Prince Albert, Sask. S6V 5R7. Tel. 306-922-7777. Fax: 306-922-7787. Associates, Sascan Beverages, Yorkton, Sask., Northland Beverages, P.A. Beverage Sales Inc., The Pas, Thompson, Man. Authorized bottlers of "Coca-Cola", "Sprite", "Fanta", "Minute Maid", "A & W", "Canada Dry" mixers and flavours, also own brand sodas.

(P.) A. Hauser; (V.P. & G.M.) M. A. Hauser; (Ops.Mgr.) S. Fetch; (Acct.) W. Stodart; (S.M.) M. Kindrachuck; (S.M.Yorkton) D. Holfeld; (S.M.The Pas Thompson) D. Mamona. Annual Sales (D). Co. Size (D).^⑤

★P & A Plastic & Allied Products Co., 1B50 Burlington St. E., Hamilton, Ont. L8H 3L4. Tel. 416-547-1675. Toll Free: (416,519,613,705,807) 800-263-6559. Fax: 416-549-4055. Associates, P & A Design & Drapery Co., Hamilton, Ont., P & A Insulations & Building Products Co. Plastic industrial parts, store fixtures, advertising displays, also acrylic bulk food containers and displays. Parent company, Plastic & Allied Building Products Ltd.

(P.) R. Lewis; (G.M.) R. Redfearn; (Mgr.Prod'n) H. Prenger; (Mgr.Plastics) T. Langs. Annual Sales (D). Co. Size (B).

★P.A.K. Industries Inc., 1205 DeGuis, Laprairie, Que. J5R 9Z7. Tel. 514-659-2956. Wooden boxes, crates, pallets, export packaging.

(P.) J. Gilles Pinsonnault. Annual Sales (C). Co. Size (B).^⑤

★PAMCO Inc., 8350 Mountain Sights Ave., Montreal, Que. H4P 2C2. Tel. 514-341-3633. Fax: 514-738-5061. "Pamco Bagger" automatic baggers and sealers for plastic bags, coupon feeders.

For.Reps.: England, France, Australia, U.S.A.

(P.) A. Lipes. Annual Sales (B). Co. Size (A).^⑤
PAMCO, a division of Enerflex Systems Ltd., 8241-31 St. S.E., Calgary, Alta. T2C 1H9. Tel. 403-279-5561. Fax: 03-279-7649. Telex: 038-24741. Branch offices, Medicine Hat, Edmonton, Grand Prairie, Calgary, Alta., Fort St. John, B.C., Kindersley, Sask. Pump and generator sets. Parent company, Enerflex Systems Ltd., Calgary, Alta.

(P. & G.M.) N. W. Bang; (V.P.Fin.) K. R. Smith. Annual Sales (E). Co. Size (D).^⑤

P.A.T. Machine Shop Inc., [Les Ateliers P.A.T. Inc.], Parc Industriel, 3525 Robert Chevalier, Pointe aux Trembles, Que. H1A 3R7. Tel. 514-642-4090. Fax: 514-642-8821. Telex: 05-828547. Machinery for the production of solder wire.

(Exec.V.P.) J. Remi Frenette; (Dir.Sales) B. Berard. Annual Sales (C). Co. Size (B).^⑤

P.B. Trusses Ltd., Box 189, Stony Mountain, Man. ROC 3A0. Tel. 204-284-8466. Toll Free: 800-442-0630. Fax: 204-284-8509. Associate, P.B. Pallets. Roof and floor trusses, also boxes, crates and pallets.

(P.) J. Reimer; (Mgr.) B. Reimer. Annual Sales (C). Co. Size (B).^⑤

PBF Pita Bread Factory Ltd., 7385 Buller Ave., Burnaby, B.C. V5J 4S6. Tel. 604-433-1920. Pita bread, pizza shells and bagels.

(G.M.) F. Hayek; (S.M.) F. Rahal; (Ops.Mgr.) S. Hayek. Annual Sales (C). Co. Size (A).^⑤

★P. C. DROP FORGINGS LTD., 837 Reuter Rd., Box 100, Port Colborne, Ont. L3K 5V7. Tel. 416-834-7211. Fax: 416-834-5094.

(P.) J.D. Loveridge; (V.P. & G.M.) R. A. Poisson; (Div. Mgr.) A.R. Baiano; (S.M.) M.R. Moore; (Cont.) G. Willard. Annual Sales (D). Co. Size (D).^⑤

†P.C. Industries Inc., Unit 3, 100 Industrial Cr., Summerside, P.E.I. C1N 5N6. Tel. 902-436-4274. Fax: 902-436-6901. Wooden heirlooms, rocking horses, hobby horses, children's chairs, stools, growth charts, wooden cutting/carving/serving boards, knife blocks, oyster boards, serving trays. Brands, "Smiley the Pony", "Playcraft", "Princeton Collection". Parent company, S.A.W. Industries Inc.

(G.M.) D. Pushie; (Prod'n Co-ord.) R. Tomilson. Annual Sales (B). Co. Size (A).^⑤

★PC World, 250 Finchdene Squ., Scarborough, Ont. M1X 1A5. Tel. 416-299-4000. Fax: 416-292-4308. Printed circuit boards. Parent company, Helix Circuits Inc., Scarborough, Ont.

(P.) F. Matthews; (Dir.Sales) R. Taylor; (Dir.Fin. & Admin.) J. Angaritis; (Oir.Mfg. & Ops.) R. Scherenzel; (Mktg.Mgr.) R.P. Ramnariagn. Annual Sales (E). Co. Size (E).⑥

PCG Switchgear Limited, 4140 Finch Ave. E., Scarborough, Ont. M1S 3T9. Tel. 416-292-9801. Fax: 416-292-5796. Telex: 065-25466. AC and DC low voltage switchgear and control panels to 600 volts, metal enclosed and metal-clad switchgear.

(P. & G.M.) A. B. Preston; (Cont.) G. Glazier. Annual Sales (O). Co. Size (C).⑥

P.C.L. Composites Inc., 247 Armstrong Ave., Unit 1, Georgetown, Ont. L7G 4X6. Tel. 416-873-2830. Fax: 416-873-3980. Fiberglass reinforced polyester resin profiles using the pultrusion process. Brand, "Canpul".

(P.) W. Milt Matto; (V.P.) J. M. Stanley. Annual Sales (C). Co. Size (A).⑤

PCL Construction Group Inc., 5410-99 St., Edmonton, Alta. T6E 3P4. Tel. 403-435-9711. Fax: 403-436-2247. Branch offices, Toronto, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C., Yellowknife, N.W.T., Denver, CO, Minneapolis, MN, Chicago, IL, Ft. Lauderdale, FL, Los Angeles, CA, Phoenix, AZ, U.S.A. Subsidiaries, PCL Industrial Constructors Inc., PCL Constructors Eastern Inc., PCL Constructors Western Inc., PCL Enterprises, Inc., PCL Construction Services, Inc., PCL Constructors Northern Inc., PCL Civil Constructors Inc., PCL Construction Management Inc., PCL Fabricators Inc., PCL Civil Constructors (Canada) Inc., PCL Oesign Builders Inc. General contractors.

(Chmn.) R. Stollery; (Vice Chmn. & C.E.O.) C.R. Tarr; (Vice Chmn. & C.O.D.) J.D. Thompson; (Sr.V.P. & C.F.O.) G.K. Wells; (V.P.Fin. & Admin.) P. M. McGovern; (Mgr. Contracts Admin.) O.O. Hagan. Annual Sales (I). Co. Size (G).

PCL Packaging Limited, 2300 Speers Rd., Oakville, Ont. L6L 2X8. Tel. 416-827-8071. Telex: 06-982359. Plants, St. John, N.B., Oakville, Ont., Delta, B.C., Los Angeles, CA, Columbus, IN, Pueblo, CO, U.S.A. Plain and printed polyethylene garbage and grocery bags. Brands, "Catch-All", "Pull Bag". Parent company, PCL Industries Ltd.

(Chmn.) O. Thompson; (P.) J. Smye; (V.P.) R. Rourke; (V.P. & G.M.West'n Reg.) C. Nick Thornton. Annual Sales (F). Co. Size (F).⑥

P.E.I. Development Agency, Marketing Div., West Royalty Industrial Park, Charlottetown, P.E.I. C1E 180. Tel. 902-368-5800. Fax: 902-566-4030. Telex: 014-44109. Marketing assistance programs for product development, market promotion and organization.

(Exec.Dir.) R.H. Atkinson. Co. Size (A).

P.E.I. Potato Chip Cooperative Ltd., See La Cooperative de Croustilles de l'I.P.E.

★PEM FOUNTAIN CO., DIV. OF IMPERIAL IRRIGATION CO. LTD., P.O. Box 426, Richmond Hill, Ont. L4C 4Y8. Tel. 416-889-3201. Toll Free: (U.S.A.) 800-387-3600. Fax: 416-884-8941. Telex: 06-986640. Plants, 106 Hillside Dr. and 104 Newkirk Rd., Richmond Hill, Ont. Bronze, brass fittings and fixtures for pool, fountains, waterproofing and submersible illumination, wind alarms, waterlevel controls. Trade mark, "PEM".

For.Reps., Argentina, Australia, Austria, Belgium, Denmark, Ecuador, England, Finland, France, Germany, Holland, Hong Kong, New Zealand, Singapore, S. Africa, Sweden, U.S.A., Venezuela, Chile, Malaysia, Switzerland, Israel, Turkey, Republic of China, Taiwan, Japan, Korea.

(P.) P. Micha; (S.M.) E. Micha; (P.A.) E. Goard. Annual Sales (C). Co. Size (A).⑥

PEM Thermo Brick Inc., Quarry Rd., P.O. Box 967, Pembroke, Ont. K8A 7M5. Tel. 613-735-6849. Fax: 613-735-7210. Pan-Brick three-in-one wall system comprised of plywood bonded to brick faces by polyurethane foam insulation.

For.Reps., Mark Allen Assoc., Lakeview, NY, Porce-Len Inc., Hamden, CT, Newstress, Epsom, NH, Merritt Sales, Phillipsburg, NJ, U.S.A.

(P.) T. Ikavalko; (S.T.) Mrs. P. Ikavalko; (Prod'n Mgr.) D. Dyke; (Off.Mgr.) Ms. K. Boone. Annual Sales (B). Co. Size (A).⑥

★P.E.R.M. Pelican Inc., 1648, Notre-Dame, St-Sulpice, Que. J0K 3J0. Tel. 514-589-2167. Fax: 514-589-2333. Associate, Lavalin. Thermosyphon solar water

heating system which operates on the principle of refrigerant phase change, solar heating for pumping underground water or irrigation, solar cooling units, solar distilling water unit, photovoltaic street light unit, working boats for lake, river and beach clean-up, working boat for recovery oil spill and water oxygenation. Parent company, Bagnis, Cannes, France.

For.Rep., Kuriwada SH, Tokyo, Japan.

(P.) P. Boisvert; (Supv'r) Mrs. M. Dupuis. Annual Sales (C). Co. Size (A).⑥

PF Manufacturing Ltd., 10417 - 174th St., Edmonton, Alta. T5S 1H1. Tel. 403-484-0831. Fax: 403-486-0698. Post form and bevelled edge laminate countertops, cabinet doors.

(P.) O. Holzapfel; (Prod'n Foreman) M. Tomash; (P.A.) J. Holzapfel. Annual Sales (C). Co. Size (B).

PFW Division of Hercules Inc., 5285 Creekbank Rd., Mississauga, Ont. L4W 1N3. Tel. 416-625-9800. Fax: 416-625-9828. Flavours, fragrances and food stability systems. Parent company, Hercules Inc.

(G.M.) A.J. Cleary. Annual Sales (O). Co. Size (A).⑤

★P.H.-Tech Inc., 8650 boul. de la Rive-Sud, P.O. Box 220, Levis-Lauzon, Que. G6V 6N8. Tel. 418-833-3231. Fax: 418-835-1145. Branch offices, Baltimore, MD, U.S.A., P.H.-Tech Euro S.A., Suzanne-Guichard France. PVC extrusions and hardware for windows, doors, "Vice-Versa" patio door, architectural products and custom work. Trade marks, Systeme PH System, P.H.-Tech and Conservation, "8oréal", All PVC window systems.

(P. & G.M.) R. Oallaire; (V.P.) D. Dallaire; (Sales & Mktg.Mgr.) M. Asselin; (Plant Mgr.) M. Boulanger; (Fin. Mgr.) R. St-Hilaire. Annual Sales (O). Co. Size (D).

PHENTEX International Inc., 1105 rue Lemire, St-Hyacinthe, Que. J2T 1L8. Tel. 514-773-7434. Toll Free: 800-363-1653. Fax: 514-773-0504. Hand knitting and handicraft yarn.

(P.) P. St-Cyr; (V.P.Fin.) M. Lapierre; (V.P. Sales & Mktg.) P. Hébert. Annual Sales (O). Co. Size (C).⑥

★P.I. Tool Ltd., P.O. Box 532, Oshawa, Ont. L1H 7L9. Tel. 416-436-2424. Fax: 416-432-2318. Plant, Bowmanville, Ont. Trunnion and trust rows, rubber bushings, industrial rubber moulds and steel parts.

(Chief Exec.) F. Biesenthal; (P.Eng.) I. Biesenthal; (Prod'n) P. Igracki; (Purch.) J. Skula. Annual Sales (C). Co. Size (A).

★P.I.C.S. Photo-Identcard Systems Ltd., 3640 Vanness Ave., Vancouver, B.C. V5R 5A9. Tel. 604-434-1321. Fax: 604-434-1821. Subsidiary, Photo Ident Card Systems, Inc. Seattle, WA, U.S.A. Identification and membership cards, computer access cards, Kodak video I.O. systems.

(P.) O. Campbell; (V.P.) Ms. H. Campbell; (Accts.Mgr.) Ms. N. Tremblay. Annual Sales (C). Co. Size (A).⑥

P & J Building Products, 90 Bessemer Rd., London, Ont. N6E 1R1. Tel. 519-685-3300. Sun rooms, solariums, pool enclosures. Parent company, Holmex London Ltd.

(P.) J. Banman. Annual Sales (C). Co. Size (B).

★P.K. Welding & Fabricating Ltd., 747 Bloor St. W., Oshawa, Ont. L1J 5Y6. Tel. 416-571-1701. Fax: 416-571-3483. "P.K." truck bodies, walk-in van, ambulance, paddy wagon bodies, specialty fire rescue vehicles.

(P.) A. Paashuis; (Plant Mgr.) T. Roeloffzen; (S.M.) L. Paashuis. Annual Sales (C). Co. Size (B).⑤

PKS Systems Division of PEO/Kontrol Systems Inc., Unit #7, 431 Alden Rd., Markham, Ont. L3R 3L4. Tel. 416-475-1976. Fax: 416-474-9857. Restaurant tables and equipment, pedestrian control systems.

(P.) O. Saul; (V.P.Sales) R. Saul; (Off.Mgr.) Mrs. 8. Grosvenor. Annual Sales (8). Co. Size (A).⑥

★P.L. Light Systems Canada Inc., 183 S. Service Rd., Unit 2, Box 206, Grimsby, Ont. L3M 4G3. Tel. 416-945-4133. Toll Free: 800-263-0213. Fax: 416-945-0444. H.I.O. light fixtures for greenhouses. Parent company, Poot Lichtenergie b.v., Schipluiden, Holland.

(G.M. & S.M.) H. Moes. Annual Sales (C). Co. Size (A).⑥

PM Industries, 240 Adam St., P.O. Box 130, Belleville, Ont. K8N 4Z9. Tel. 613-962-1634. Fax: 613-962-2320. Door pulls, guard bars, engraved badges, plastic and silk screened signs, etc. Parent company, Pamjac Graphics & Pattern Limited.

(P. & G.M.) T. Routley; (Off.Mgr.) C. Stevens; (Accts.Mgr.) Ms. F. Vancilief. Annual Sales (B). Co. Size (A).⑥

★P M Lumber Limited, P.O. Box 157, Hanover, Ont. N4N 3C4. Tel. 519-364-1428. Rough grade hardwood lumber, dimension stock, wooden pallets.

(P.) R. G. Magwood. Annual Sales (8). Co. Size (A).

PMC Machine Shop Ltd., C.P. 619, Shippegan, N.B. E0B 2P0. Tel. 506-336-4703. Peat moss harvester, fish-processing equipment.

(Mgr.) R. Paquet. Annual Sales (8). Co. Size (A).

PMI Food Equipment Group Canada, 190 Rainside Road, North York, Ont. M3A 1B1. Tel. 519-447-6432. Fax: 519-447-8112. Branch offices, St. John's, Nfld., Dartmouth, N.S., Moncton, N.B., Montreal, Quebec, Que., Ottawa, Sudbury, Toronto, Mississauga, Kingston, Barrie, Hamilton, London, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta., Victoria, Vancouver, B.C. Plants, Orummondville, Que., Owen Sound, Ont. Commercial electric food cutting and mixing machines, dish, pot and pan washing machines, automatic and digital scales, gas/electric cooking equipment. Brand, "Hobart", gas and electric cooking equipment, "Foster" reach-in and walk-in refrigeration and "Valcan" gas and electric cooking equipment. Parent company, PMI Food Equipment Group, Troy, OH, U.S.A. (A Div. of Premark International, Deefield, IL, U.S.A.).

(P.) E.T. Jackson; (Sr.V.P.Mfg.) M. Pridham; (V.P.Sales) G. Moreau; (V.P.Fin.) T. Dore; (Corp.S.) G. Hunt. Annual Sales (E). Co. Size (F).⑥

†P.M.L. Exhibit Services Ltd., 3347 - 58 Avenue S.E., Calgary, Alta. T2C 0B4. Tel. 403-236-9670. Fax: 403-236-2033. Environmental exhibits for museums, zoos, science centres, etc.

(P.) E. Lemke; (P.A.) Mrs. L. Lemke. Annual Sales (B). Co. Size (A).⑤

†POS Pilot Plant Corporation, 118 Veterinary Rd., Saskatoon, Sask. S7N 2R4. Tel. 306-975-7066. Fax: 306-975-3766. Pilot plant experimentation research, product development, analytical evaluations, consulting and custom processing for the food industry.

(P.) R. Carr; (Dir.Admin.) O. Hrytzak; (Oir.Oev.) J. Mickle; (Oir.Res.) P. Fedec, Ph.O. Annual Sales (C). Co. Size (C).⑤

P & P Complete Lift Truck Service Ltd., 595 MacKenzie Ave., Unit 13, Ajax, Ont. L1S 2G2. Tel. 416-427-2792. Fax: 416-427-2792. Rebuilt lift trucks, hydraulic cylinders and valves.

(P.) P. Michael. Co. Size (A).

P.P.E. Extrusion Inc., 64 rue Pepin, Industrial Park, St. Eustache, Que. J7R 5B6. Tel. 514-472-1540. Fax: 514-491-5267. Branch plant, Waterloo, Ont. Polyethylene and cold water pipe, poly duct for fibre optic and communication/electric cables, irrigation poly system. Brand, "Ecopress".

(Prop.) V. Jost; (Plant Mgr.) E. Foerter; (Cont.) Mrs. C. Charron. Annual Sales (D). Co. Size (C).⑥

PPG Canada Inc., 50 St. Clair Ave. W., Toronto, Ont. M4V 1M9. Tel. 416-923-5441. Fax: 416-923-5441 ext.235. Telex: 06-217695. Subsidiaries, Fiberglass Canada Inc., Technolite Glass Inc., Malor Auto Glass Limited. Associate, PPG Biomedical Systems Canada Inc. See listings of Divisions below for products. Parent company, PPG Industries, Inc., Pittsburgh, Pa., U.S.A.

(P. & C.O.O.) J.L. MacMillan; (Corp.Counsel & S.) J.K. Strickland; (Chief Fin. & Admin.Off'r) M.P. Studer. Annual Sales (F). Co. Size (G).

PPG Canada Inc., Coatings and Resins Group, 50 St. Clair Ave. W., Toronto, Ont. M4V 1M9. Tel. 416-923-5441. Sales and warehouse branches in all major Canadian cities. Plants, Boucherville, Que., Toronto, Mississauga, Markham, Ont., Calgary, Alta., Vancouver, B.C. "PPG" automotive finishes, "8owers" printing inks, "Pittsburgh" paints and industrial finishes, etc. Parent company, PPG Industries, Inc., Pittsburgh, PA, U.S.A.

(P.) J.L. MacMillan; (Corp.S.) J.K. Strickland; (Mktg. Mgr.Auto Finishes) G. Pichette; (Mktg.Mgr.Gen.Ind. Finishes) W.O. Miller; (Mktg.Mgr.8ldg.Prods.) 8.F. Lane; (Plant Mgr.Mississauga) J.G. Pinto; (Mgr.Mktg. & Tech.Auto Orig.) J. Harrison; (G.M.Ink Prods.) D. Merz. Annual Sales (F). Co. Size (G).

PPG Canada Inc., Ouplate Division, 50 St. Clair Ave. W., Toronto, Ont. M4V 1M9. Tel. 416-923-5441. Fax: 416-924-7482. Sales office, Whitby, Ont. National Distribution Centre, Alliston, Ont. Plants, Oshawa, Hawkesbury, Ont. Laminated and tempered safety glass. Brands, "Duolite", "Duplate", "DCL". Parent company, PPG Industries, Inc., Pittsburgh, PA, U.S.A.

(P. & C.O.O.) J.L. MacMillan; (G.M.Int'l Sales OEM) J.F. Clarke; (G.M. Branch Dist. & ARG Can) K.M. Linton; (Plant Mgr.Hawkesbury) M.W. Fanelli; (Plant Mgr. Oshawa) 8.E. Ormiston; (Plant Mgr.Alliston) P.F. Barrick. Annual Sales (F). Co. Size (F).⑥

PPG Canada Inc., Glass Division, 50 St. Clair Ave. W., Toronto, Ont. M4V 1M9. Tel. 416-923-8020. Fax: 416-

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

- 921-3906. Sales and warehouse branches in major Canadian cities. Plants for flat glass, Owen Sound, Ont., for insulating glass, Halifax, N.S., Montreal, Que., Calgary, Alta. Twindow" insulating glass units, "Herculite" tempered safety glass, "Weatherpane III" insulating glass units, "Solarban" and "Sungate" high performance glasses. Parent company, PPG Industries, Inc., Pittsburgh, PA, U.S.A.
- (Dir.Mktg.) S.P. Wake; (G.M.Br.Oist.Can.) K.A. Linton; (G.M.Sales) D.A. Ramsay. Annual Sales (H). Co. Size (G).
- PPG Canada Inc., Industrial Chemicals, P.O. Box 2010, Beauharnois, Que. J6N 3C3. Tel. 514-429-4641. Fax: 514-429-4641 ext.226. Liquid chlorine, sodium chlorate and caustic soda. Parent company, PPG Industries Inc., Pittsburgh, PA, U.S.A.
- (G.M.Ind.Chems.) B.W. Jones. Annual Sales (E). Co. Size (E).Ⓢ
- P.P.G. Woodworking Co. Ltd., 118-122 Industrial Rd., Richmond Hill, Ont. L4C 2Y3. Tel. 416-883-3066. Cloth covered wooden caskets.
- (P.) P. Kalkanis; (S.T.) R. Kalkanis; (V.P.) M. Kalkanis. Annual Sales (B). Co. Size (A).Ⓢ
- P.R. Engineering Limited, 249 Toronto Ave., Oshawa, Ont. L1H 3C2. Tel. 416-579-9721. Fax: 416-434-6878. Mining and steel mill equipment, heavy machining and fabricators.
- (P.) P. Grieco, P.Eng.; (G.M.) F. Grieco; (G.M.) J.P. Grieco, P.Eng. Annual Sales (C). Co. Size (B).Ⓢ
- †P.R. Graphics Ltd., 6451 Northam Or., Mississauga, Ont. L4V 1J2. Tel. 416-677-9144. Fax: 416-677-1666. Associate, Reinhold Graphics Limited, Mississauga, Ont. Colour separations and typesetting, specializing in flexo trade films, trade plate making.
- (P.) R. Chmielnik. Annual Sales (C). Co. Size (A).
- P & R Reinforced Plastics (1985) Inc., 1045 Rangeview Rd., Mississauga, Ont. L5E 1H2. Tel. 416-274-8124. Fax: 416-274-5571. Telex: 06965590. Fiberglass reinforced tanks, ducting, scrubbers, doors, truck bodies, etc.
- (P.) B. M. Wassenich; (T.) Ms. L. Wasseinich. Annual Sales (B). Co. Size (A).Ⓢ
- ★P R C Canada Inc., 266 Humberline Dr., Rexdale, Ont. M9W 5X1. Tel. 416-675-1911. Fax: 416-675-2266. Telex: 06-989296. Branch offices, Montreal, Que., Calgary, Alta. Sealants, coatings and caulking compounds, waterproofing membranes and deck coatings, "Semco" application equipment. Parent company, Products Research & Chemical Corp., Glendale, CA, U.S.A.
- (V.P. & G.M.) L.J. Tourikian; (V.P. & Asst.G.M.) P. Cibula. Annual Sales (O). Co. Size (B).Ⓢ
- PROMIS Systems Corporation, Crown Life Place, N. Tower, 175 Bloor St. East, Suite 500, Toronto, Ont. M4W 3R8. Tel. 416-960-0960. Fax: 416-960-1222. Shop floor control systems, CIM/CAM software products.
- For. Rep., Tokyo Electron Ltd., Japan.
- (P.) O. Scott; (V.P.Ops) W. Cox; (V.P.Fin.) J. Slechte; (Comm.Co-ord.) Ms. W. Emerson. Annual Sales (D).Ⓢ
- P. & S. Engineering Ltd., 2000 Oundas St., Vancouver, B.C. V5L 1J4. Tel. 604-254-8191. Super precision tool and die (progressive) and plastic mould manufacturers, production and precision machining, hydraulic valves and aircraft parts, equipment design.
- (P. & G.M.) J.F. Sokler. Annual Sales (B). Co. Size (A).Ⓢ
- ★PSC Cleaning Systems Inc., 3300 Steeles Ave. W., Unit 27, Concord, Ont. L4K 2Y4. Tel. 416-663-2366. Fax: 416-738-6168. Various types of high pressure cleaning units.
- (P.) R. Ward; (V.P.) J. Leeson; (Admin.Mgr.) Ms. L. Cornack; (Prod'n & Purch.Mgr.) W. Stiles. Annual Sales (C). Co. Size (A).
- PSL Partition Systems Ltd., 8117 Davies Rd., Edmonton, Alta. T6E 4N1. Tel. 403-465-0001. Fax: 403-466-7535. Branch offices, Calgary, Alta., Richmond, B.C. Plant, 1647-70th Ave., Edmonton, Alta. Vinyl covered gypsum wallboard and lay-in ceiling panels. Brands, "PS 350 System", "Rokcore", "Soundcor", "PS 350 Gravity Lock", "Springlok", "Rokclip".
- (P.) S.E. Thorsell; (G.M.) B. Groves; (Cont.) N. Koziak; (Plant Mgr.) R. Dennis; (Mgr.) L. Bodnarchuk; (Br.Mgr. Calgary) T. Bugajski; (Br.Mgr.Richmond) S. Homer. Annual Sales (O). Co. Size (B).Ⓢ
- ★PTI Lasers Inc., 347 Consortium Crt., London, Ont. N6E 2S8. Tel. 519-668-6920. Fax: 519-668-8437. Nitrogen and dye lasers, frequency doubler, power supply, igniter and arc lamp. Parent company, Photon Technology International, Brunswick, NJ, U.S.A.
- (G.M.) M. Beattie; (S.M.) C. Allen; (Prod'n Mgr.) P. Abbott; (Purch.Mgr.) K. Kimball; (Tech.Mgr.) O. James; (Fin.) Ms. D. Beattie. Annual Sales (C). Co. Size (B).
- PUP Panel Systems Inc., 3240-11 St. S.E., Calgary, Alta. T2G 3G8. Tel. 403-243-5770. Fax: 403-287-0630. Metal buildings, insulating tank panels.
- (G.M.) B. M. Hennessy. Annual Sales (C). Co. Size (B).Ⓢ
- ★P.V. Trim Division, 1771 Aimco Blvd., Mississauga, Ont. L4W 1H7. Tel. 416-629-2495. Telex: 06-960223. Self adhesive body side mouldings for cars, decorative interior trim, bright flexible bumper rub strips. Parent company, Standard Products (Canada) Limited, Stratford, Ont.
- For. Reps.: C. J. Edwards Inc., J. C. B. Corp. and Thon & Associates, Oetroit, Mich., U.S.A.
- (G.M.) M. McLardie. Co. Size (E).
- P.W.I. Industries Inc., See Industries P.W.I. Inc.
- P.W.L. Manufacturing Inc., 266-B Marsland Or., Waterloo, Ont. N2J 3Z1. Tel. 519-746-1500. Fax: 519-747-1306. Large wooden daycare and primary grade toys and furnishings, wooden aids for the elderly or disabled.
- (G.M.) J. Enns; (Bus.Supp'r) Ms. M. Bissonnette; (Prod'n Supv'r) E. Sperk. Annual Sales (A). Co. Size (A).
- ★Pac-Deck Wood Specialties Ltd., P.O. Box 68, Maple Ridge, B.C. V2X 7E9. Tel. 604-462-7154. Fax: 604-462-9814. Plant, 288 St. and Lougheed Hwy., Ruskin, B.C. Turning squares, handrail and garage door blanks, step ladder and moulding stock.
- (P. & G.M.) E. Mandrusiak; (Plant Mgr.) R. Sitter. Annual Sales (C). Co. Size (A).Ⓢ
- Paca Sales Limited, 137 Otonabee Or., Kitchener, Ont. N2C 1L7. Tel. 519-748-5650. Toll Free: (519) 800-265-6434. Fax: 519-748-2645. Industrial and hydraulic hose assemblies.
- (V.P.) J. Gardiner; (S.M.) B. Gross; (Compt.) G. Cook; (P.A.) M. Schmidt; (Mgr.) H. Bauman. Annual Sales (C). Co. Size (A).Ⓢ
- ★Pacal Blades of Canada, Ltd., 9962 - 29th Ave., Edmonton, Alta. T6N 1A2. Tel. 403-463-0556. Fax: 403-463-2801. Carbon steel blades for dozers, scrapers, loaders, road graders and snow plows. Brands, "Pacal", "Check Mark", "Tensiloy", "Ultra-Outy", "X-Tra-Edge". Parent company, Paper, Calmenson & Co., St. Paul, MN, U.S.A.
- (Sr.V.P. & C.O.O.) A. Missling; (V.P.Sales) P. Fairchild; (S.Cont. & C.F.O.) J. Collova; (Purch.Inv.Cont. Mgr.) D. Miller; (Plant Mgr.) B. Rivers. Annual Sales (D). Co. Size (B).Ⓢ
- Pace Chemicals Ltd., 8321 Willard St., Burnaby, B.C. V3N 2X3. Tel. 604-520-6211. Fax: 604-520-6211. Gel Cap herbicide capsule, boiler water treatment and industrial cleaning chemicals.
- (P.) W. E. Martin. Annual Sales (C). Co. Size (A).Ⓢ
- ★Pace Setter Swim & Gym Wear Inc., 655 Logan Ave., Winnipeg, Man. R3E 1M3. Tel. 204-786-1779. Toll Free: 800-665-0309. Fax: 204-783-1667. Active wear, sportswear, team and institutional clothing.
- (P.) Ms. C. L. Johnson; (V.P. & Mktg.Mgr.) R. Gudmundson; (Credit Mgr.) Ms. D. Tschetter. Annual Sales (O). Co. Size (O).Ⓢ
- ★Pachena Scientific & Industrial Electronics Inc., 1395 Boundary Rd., Vancouver, B.C. V5K 4T9. Tel. 604-291-2025. Fax: 604-291-1567. Branch office, Toronto, Ont. Associates, Microtel Ltd., Vancouver, B.C. Contract assembly of printed circuit boards, hardware and courseware for training in electronic theory for school systems and institutional training facilities, automatic passenger counting systems, data acquisition systems for use by the transit industry in planning route profiles and ridership. Brands, "Electrainer", "Atvis". Parent company, Microtel Ltd., Vancouver, B.C.
- (G.M.) T. Whitehouse; (Exec.Dir.Sales & Mktg.) M. Morley; (Cont.) G. Benitez; (Purch.Mgr.) Ms. J. Csillag; (Q.A.Mgr.) R. J. Leedham. Annual Sales (C). Co. Size (B).Ⓢ
- Pacific Agritronix Ltd., E-34446 South Fraser Way, Abbotsford, B.C. V2S 2C6. Tel. 604-854-3463. Fax: 604-852-8296. Components for dairy cattle and hog feeding systems, dedicated controllers, feed stations, temperature sensing, milk meter interface, alarm systems, timers, etc.
- (P.) T. R.J. Koehoorn; (Prod'n Mgr.) T. Gresdal; (Purch.Mgr.) G. Bosch; (Bus.Mgr.) H. Smelt. Annual Sales (C). Co. Size (B).Ⓢ
- Pacific Air & Vacuum Exchange Ltd., 630 W. Athabasca St., Kamloops, B.C. V2H 1C4. Tel. 604-374-4155. Fax: 604-374-8636. "Pavex" remanufactured air and vacuum brake components including air compressors, air valves, spring brakes, and vacuum brake units.
- (V.P.Sales & Mktg.) C. Van Allen; (Prod'n Mgr.) A. Marchand; (Shop Foreman) D. Thomas. Annual Sales (B). Co. Size (A).
- Pacific Diecasting Div. Evergreen Manufacturing Ltd., 118 West 2nd Ave., Vancouver, B.C. V5Y 1C3. Tel. 604-873-4411. Fax: 604-873-6922. Forest fire equipment, builders and fence hardware, custom die castings, dies. Brand, "Coneshims".
- (G.M.) W. R. Oixon. Annual Sales (C). Co. Size (A).
- Pacific Hides Inc., 9697 St-Lawrence Blvd., Montreal, Que. H3L 2N1. Tel. 514-381-7669. Sheepskin trimmings for shoe and garment industry.
- (P. & S.M.) R. Zlatkin; (G.M.) P. Monaco. Annual Sales (C). Co. Size (A).Ⓢ
- Pacific Industrial Scale Co. Ltd., 9111 River Or., Richmond, B.C. V6X 1Z1. Tel. 604-273-9401. Fax: 604-273-8467. Branch offices, Edmonton, Calgary, Alta., Richmond, Prince George, B.C. Truck and track scales, floor scales, bench scale, conveyor scales, computer systems, bulk and packaging systems and electronic weighing systems.
- For.Reps.: A & O Engineering Fairbanks Scales, Industrial Oata Systems Inc., Pennsylvania Scale.
- (P.) J. Maxam; (G.M.) F. Ahnert. Annual Sales (C). Co. Size (C).Ⓢ
- Pacific Industries Limited Oiv. MacKenzie & Feimann Limited, #311 - 255 West First St., North Vancouver, B.C. V7M 3G8. Tel. 604-980-7055. Fax: 604-980-4550. Telex: 04-352843. Branch offices, Pointe Claire, Que., Oakville, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Branch plants, Edmonton, Alta., Vancouver, B.C. Specialty chemicals, concrete additives, heat transfer fluids, pool chemicals. Brands, "Hydropel", "Shur-Face", "Adcrete B0", "Form-Eeze", etc.
- (P.) W. Korol; (V.P.Sales) D. Jenkins; (V.P.Fin. & Admin.) R. Bird; (V.P.Ops.) J. Parkinson; (Mktg.Mgr.) T. Vandendool; (Pacific Reg.Mgr.) J. Physick; (Alta.Reg. Mgr.) A. Miller; (Prairie Reg.Mgr.) S. Cherwonka; (Br. Mgr.Pointe Claire) N. Nikolaiczuk; (Br.Mgr.Oakville) I. Fairfield. Annual Sales (C). Co. Size (A).Ⓢ
- ★Pacific Log Homes Ltd., P.O. Box 80B6B, Burnaby, B.C. V5H 3Y1. Tel. 604-524-1577. Fax: 604-526-9485. Plant, 100 Mile House, B.C. Log home shells.
- (P.) J. Carmichael. Annual Sales (C). Co. Size (C).Ⓢ
- ★Pacific Mako, 1616 Pandora St., Vancouver, B.C. V5L 1L6. Tel. 604-253-4364. Fax: 604-251-50B7. Aluminum and bronze castings including truck parts, bushings, marine castings, drive housings, gear blanks, component frames for electronic controls, equipment parts, etc. Parent company, Pacific Bronze Ltd.
- (P.) R. Vanderlinde; (V.P. & G.M.) J. Bell; (Compt.) Ms. T. Carlson; (Foundry Mgr.) P. Hutchings; (Sales Prod'n Coord.) B. Vanderlinde. Annual Sales (C). Co. Size (B).Ⓢ
- ★Pacific Paper Greetings Inc., P.O. Box 2249, Sidney, B.C. V8L 3S8. Tel. 604-656-0504. Toll Free: 800-663-8443. Fax: 604-656-8916. Branch office, R.R. #1, 845 Downey Rd., Sidney, B.C. Plant, Victoria, B.C. Subsidiary, Snapdragon Designs. Greeting cards, bookmarks, enclosure cards, writing paper, etc.
- (P.) Ms. L. Rytter; (S.) J. Rytter. Annual Sales (B). Co. Size (A).Ⓢ
- ★Pacific Patterns Limited, 340 Sheldon Dr., Cambridge, Ont. N1T 1A9. Tel. 519-623-2802. Fax: 519-623-5542. Plant, 250 Pine Bush Rd., Cambridge, Ont. Wood, metal and styrofoam patterns, vacuum, press and rotational forming moulds, wood die models, tracing models, welding and assembly fixtures, automotive checking fixtures, special purpose machinery.
- (P.) P. McGarr; (V.P.) A. Roy; (Cont.) D. Rose. Annual Sales (D). Co. Size (B).Ⓢ
- Pacific Pharmaceuticals Ltd., #506 - 1128 Hornby St., Vancouver, B.C. V6Z 2L4. Tel. 604-683-8566. Fax: 604-681-0207. Telex: 04-54654. Plant, Beckenham, Kent, England, U.K. Brand, "Wellferon". Parent company, Terry Fox Medical Research Foundation.
- (P.) F. Michael P. Warren. Annual Sales (A). Co. Size (A).Ⓢ
- Pacific Press Limited, 2250 Granville St., Vancouver, B.C. V6H 3G2. Tel. 604-732-2944. Fax: 604-732-2308. Publishers of "The Vancouver Sun", "The Province". Parent company, Southam Inc., Toronto, Ont.
- For.Reps.: Cresmer & Woodward Inc., (Canadian Division), New York, N.Y., Chicago, Ill., Detroit, Mich., San Francisco, Los Angeles, Calif., Atlanta, Ga., Philadelphia, Pa., Tucson, Ariz., Minneapolis, Minn., Seattle, Wash., U.S.A.

(Chmn.) P. Sherman; (P. & C.E.O.) S. H. Noble; (Bus. Mgr.) C. C. Cooke; (Acting Adv.Dir.) J. Chapman; (Dir. Hum.Res.) M. A. Pellant; (Dir.Ops.) J. N. Marr; (Editor-In-Chief, The Province) I. Haysom; (Editor-In-Chief, The Vancouver Sun) N. Hills; (Promotion & Community Rel.Mgr.) E. Calder; (Circ.Mgr. The Vancouver Sun) N. Tataren; (Circ.Mgr. The Province) D. Persson; (Editor, Ed. Pages, The Province) Ms. P. Graham; (Assoc. Editor, The Vancouver Sun) A. MacGillivray; (Mgr. Purch. & Fleet Admin.) D. Steel. Annual Sales (F). Co. Size (G).⑥

★Pacific Shirtmaker Inc., 1360 East 3rd Ave., Vancouver, B.C. V5N 5R8. Tel. 604-255-5478. Fax: 604-255-1958. "Aljean" and "Skirtmaker" ladies' sportswear.

(P.) F. Vanstone; (S.M.) Ms. S. Palmer; (V.P.Ops.) S. McPheters; (Cont.) R. Chan. Annual Sales (D). Co. Size (D).⑥

★Pacific Truck & Trailer Ltd., 935 West 3rd St., North Vancouver, B.C. V7P 1E5. Tel. 604-985-7121. Fax: 604-985-5893. Telex: 043-52529. Branch offices, Edmonton, Alta., North Vancouver, B.C. Plant, North Vancouver, B.C. Logging trucks, trailers and H.D. trucks for mining, construction and oilfield. Brand, "Pacific". Parent company, Inchcape (Malaysia) Holdings Sdn.Bhd., Kuala Lumpur, Malaysia.

For.Rep., Singapore.

(P. & C.E.O.) D. J. Alsop; (Mgr.S.Engr'g Prod.&Dev.) G. K. Boulet; (V.P.Fin.) R. Proulx; (Mat'l Cont.) B. Dickie; (Prod'n Mgr.) B. Tough; (Mgr.Engr'g) G. Fotheringham; (Gen.Parts Mgr.) J. DiCastrì. Annual Sales (E). Co. Size (D).⑥

Pacific-Westel Division Jannock Steel Fabricating Company, 3191 Mainway, Burlington, Ont. L7M 1A6. Tel. 416-335-5000. Fax: 416-332-5383. Pallet, gravity flow, drive-in and drive-through racks, also steel shelving. Parent company, Jannock Steel Fabricating Company and Stelco Inc.

(V.P. & G.M.) H. Dutton; (S.M.) V. Cirillo; (Plant Mgr.) R. Saarits. Annual Sales (D). Co. Size (C).⑥

Pacific Woodworking, division of Qali Development Corporation, 387 Lynn Ave., N. Vancouver, B.C. V7J 2C4. Tel. 604-987-3412. Fax: 604-987-9819. Custom millwork for store fixtures and office furniture.

(P.) S. Harskamp; (S.T.) Ms. D. Harskamp; (Proj. Co-ord.) W. Harbord; (Foreman) A. Boyce. Annual Sales (C). Co. Size (A).⑥

★Pack-All International Inc., 2515 Derry Rd.E., Mississauga, Ont. L4T 1A1. Tel. 416-671-2310. Fax: 416-671-1503. Telex: 06-983517. Wooden crates and boxes for export.

(G.M.) B. McLaughlin; (Off.Mgr.) Ms. J. McFadden. Annual Sales (C). Co. Size (B).⑤

★Pacline Corporation, 10 Falconer Dr., Mississauga, Ont. L5N 3L8. Tel. 416-858-2330. Fax: 416-858-2333. Branch offices, Montreal, Que., Buffalo, NY, U.S.A. Plant, Toronto, Ont. Enclosed track overhead conveyor systems and pre-engineered components.

(G.M.) P. Geddes; (V.P.) L. C. Geddes. Annual Sales (C). Co. Size (A).⑥

Paco Corporation, 930 Wellington St., Montreal, Que. H3C 1V1. Tel. 514-861-6768. Fax: 514-861-9259. Machinery for material handling automation. Brands, "Paco Cuber", "Paco Crawler", "Paco Loader Unloader". Parent company, Paco Corporation of Canada Ltd., Cornwall, Ont.

(P.) R. Bergeron; (S.T.) P. Gagnon. Annual Sales (C). Co. Size (C).⑤

Padco Limited, 3440 Pharmacy Ave., Unit 15, Scarborough, Ont. M1W 2P8. Tel. 416-497-1144. Fax: 416-497-7623. Power and spatter-shield paint rollers, painting kits, tools for drywall, texture/stucco, surface preparation, wallcoverings and cutting.

(P.) R.I. Janssen; (G.M. & P.A.) J.P. Cormier; (S.M.) C. Janssen. Annual Sales (B). Co. Size (A).⑥

Paddle Valley Products Ltd., Box 508, 4505 - 52 Ave., Mayerthorpe, Alta. T0E 1N0. Tel. 403-786-2702. Fax: 403-786-4662. Dehydrated alfalfa pellets in 1/4, 3/8 and 7/8 inch sizes.

(P.) G. Burger; (V.P.) R. J. Kidd; (Prod'n Mgr.) F. Hagman. Annual Sales (C). Co. Size (B).⑥

★Padinox Inc., 8 First St., W. Royalty Industrial Park, Charlottetown, P.E.I. C1E 1B0. Tel. 902-892-0389. Toll Free: 800-565-0261, (U.S.A.) 800-565-9010. Fax: 902-892-8684. Aluminum and copper bonded stainless steel cookware for commercial and domestic use. Brands, "Paderno", "Chaudier".

(P. & G.M.) J. Casey; (Ops.Mgr.) H. E. Wilson; (Cont.) E. MacLean. Annual Sales (C). Co. Size (B).⑥

Padlock Distributors, 877 Alness St., Unit 3, Downsview, Ont. M3J 2X4. Tel. 416-661-5300. Fax: 416-661-6313. Associate, J.W. Flewitt & Associates Inc. Rekeyable padlocks.

(P.) J.W. Flewitt; (Contract Mgr.) J. Callaghan. Annual Sales (A). Co. Size (N/R).

★Paikin, S.G., & Co., 440 Lake Ave. N., Box 266, Stn A, Hamilton, Ont. L8N 3C8. Tel. 416-573-3888. Toll Free: (416) 800-263-4568. Fax: 416-578-4996. Plant, 440 Lake Ave. N., Hamilton, Ont. Custom wire cutting and steel wire. Brand, "Paikin of Hamilton". Parent company, Ennis-Paikin Steel Limited, Hamilton, Ont.

(P.) L. S. Paikin; (V.P. & G.M.) B. R. Ryman. Annual Sales (C). Co. Size (A).⑤

Paisley Brick & Tile Co. Ltd., P.O. Box 59, Paisley, Ont. N0G 2N0. Tel. 519-353-5681. Clay drain tile.

(P.) J. D. Seiler. Annual Sales (B). Co. Size (A).⑤

Paisley Products of Canada Incorporated, 40 Upton Rd., Scarborough, Ont. M1L 2B8. Tel. 416-751-3700. Fax: 416-751-3882. Telex: 069-63632. Branch offices, Montreal, Que., Toronto, Ont. Associate, Paisley Laminations, Division of Paisley Products of Canada Inc., Scarborough, Ont. Electrical insulating materials, scrim reinforced laminates, vapour barriers, etc. Brands, "Delaron", "Schenectady", "BenHar", etc.

(P.) R. S. Paisley; (Ops.Mgr.) A. Schonfeld; (P.A.) Mrs. G. McFarlane. Annual Sales (D). Co. Size (C).⑥

Paisley Products of Canada Inc., 40 Upton Road, Scarborough, Ont. M1L 2B8. Tel. 416-751-3700. Fax: 416-751-3882. Plant, 305 Progress Ave., Scarborough, Ont. Fibreglass scrim and scrim reinforced laminates, vapour barriers. Parent company, Paisley Products of Canada Incorporated, Scarborough, Ont.

(G.M.) P. McLarnon; (Mktg.Mgr.) R. Taylor; (Mfg.Mgr.) G. Stewart. Annual Sales (C). Co. Size (A).⑥

★PAJARI INSTRUMENTS LTD., R.R.#4, P.O. Box 820, Orillia, Ont. L3V 6K8. Tel. 705-325-3222. Fax: 705-325-8789. Telex: 06-875516. "Pajari" directional and tool-facing borehole surveying instruments, brass watertight containers, non-magnetic surveying rods and couplings, couplings, subs, adaptors, varibore couplings, etc.

(P.) G. E. Pajari, Jr.; (V.P.) Ms. S. Pajari Joseph; (S.T. & G.M.) Ms. B. Darlene Pajari; (Mgr.Instrument Section) B. T.L. Fraser; (Mgr.Machining Section) G. C. Jackson; (Sales, Mktg. & Adv.Mgr.) Ms. S. R. Keetch. Annual Sales (B). Co. Size (A).⑥

Pak-A-Matic Equipment Limited, 44 Torbay Rd., Markham, Ont. L3R 1G6. Tel. 416-475-2682. High speed skin packaging, blister sealing machines.

(P.) M. Tearne. Annual Sales (B). Co. Size (A).

Pak Electro-Plating Ltd., 1960 Ellesmere Rd., Units 4 and 6, Scarborough, Ont. M1H 2V9. Tel. 416-438-6620. Zinc platers.

(P.) D. Petru. Co. Size (N/R).

Pakasura Inc., P.O. Box 369, Bowmanville, Ont. L1C 3L1. Tel. 416-686-1732. Telex: 06-986766. East Indian specialty flours and dalls, custom flour millers and splitters.

(P.) R. G. Patel; (Dir.) S. P. Patel; (Prod'n) K.P. Patel. Annual Sales (B). Co. Size (A).

Pakfold Business Forms, 6050 Don Murie St., P.O. Box 87, Niagara Falls, Ont. L2E 6S8. Tel. 416-354-5609. Toll Free: 800-263-8810. Fax: 416-356-3172. Register forms, sales books, custom continuous forms, unit sets, custom cut single laser forms. Parent company, Maclean Hunter Limited, Toronto, Ont.

(P.) J. B. Hoyle; (G.M.) F. R. Fernandez; (S.M.) W. Zapfe; (Cont.) R.F. Ross. Annual Sales (D). Co. Size (C).⑥

†Palco Telecom Inc., 7825 Flint Rd. S.E., Calgary, Alta. T2H 1G3. Tel. 403-255-4481. Toll Free: 800-661-1886. Fax: 403-259-0101. Branch office, Brampton, Ont. Associate, Palco Telecommunications Inc., Calgary, Alta. Refurbished and new telephones, switchgear and miscellaneous equipment, linemen's handtest units, custom electronic manufacturing, computerized testing of PCB's, etc.

(P.) W. H. Teppler; (Plant Mgr.) A. Bernardin. Annual Sales (D). Co. Size (D).⑥

★Palethorpe & Dowling Ltd., 7550 132nd St., Surrey, B.C. V3W 4M7. Tel. 604-590-1221. Fax: 604-590-2821. Showroom, Toronto, Ont. Household furniture, bedroom suites, entertainment centres, desks, wall units, RTA tables.

(P.) V. H. Palethorpe; (V.P.) T. B. Dowling; (G.M.) B. G. Palethorpe; (S.M.) J. A. Nudd; (P.A. & Plant Mgr.) D. T. Dowling. Annual Sales (D). Co. Size (C).⑥

★Paling Incorporated, 560 Parkdale Ave. N., Hamilton, Ont. L8H 5Y8. Tel. 416-547-5620. Fax: 416-547-4581. Subsidiaries, Paling Spring Limited, Paling II Bus & Truck Inc., Paling Heavy Transporter. Truck fuel tanks, heavy truck springs and remanufactured truck cabs, self-propelled elevating heavy transporter, machined parts.

(P.) J. Evans; (G.M.) B. J.L. Evans; (V.P.Fin.) D. Ashton; (P.A.) R. Miller; (Plant Mgr.) G. Evans. Annual Sales (D). Co. Size (D).

★Pall (Canada) Limited, 1380 California Ave., Brockville, Ont. K6V 5Y6. Tel. 613-345-2280. Fax: 613-345-2280 ext.268. Telex: 066-36546. Sales offices, Montreal, Que., Toronto, Ont., Calgary, Alta. Air/gas filters and dryers, lubrication systems and filters, hydraulic filters, etc. Parent company, Pall Corporation, Glen Cove, N.Y., U.S.A.

(P.) P. Doutre; (P.A.) C. McPherson; (Ops.Mgr.) D. Howard; (V.P. Sales) T. Trianos. Annual Sales (D). Co. Size (D).

Palliser Distillers, 2925-9th Ave. N., Lethbridge, Alta. T1H 5E3. Tel. 403-329-3111. Fax: 403-328-9854. Telex: 03-849237. Canadian whisky, rums, gin, vodka. Brands, "Black Velvet", "Triple Crown". Parent company, Gilbey Canada Inc., Toronto, Ont.

(P.) N. Goodall; (V.P.Mfg.) D. Hyde; (Plant Mgr.) P. Williams. Annual Sales (E). Co. Size (C).⑤

★Palliser Furniture Ltd., 55 Vulcan Ave., Winnipeg, Man. R2G 1B9. Tel. 204-988-5600. Fax: 204-663-1776. Telex: 07-57159. Sales office and warehouse, Vancouver, B.C. Showrooms, Montreal, Que., Toronto, Ont. Divisions, Comfort, DeFehr, Logic, Winnipeg, Man., Towne Hall, Calgary, Alta., Plant, Fargo, ND, U.S.A. Dining room, bedroom and upholstered furniture, bookcases, wall units, desks, tables, etc. Brand, "Palliser".

(Chmn.) A.A. DeFehr; (P.) Art DeFehr; (V.P.) F. DeFehr; (S.T.) D. DeFehr; (Gen.Mktg.Mgr.) R. Friesen. Annual Sales (F). Co. Size (G).⑤

Palliser Furniture Ltd., Towne Hall Division, P.O. Box 3520, 817 Main St. N., Airdrie, Alta. T4B 2B7. Tel. 403-948-5931. Fax: 403-948-4532. "Towne Hall" upholstered furniture. Parent company, Palliser Furniture Ltd., Winnipeg, Man.

(G.M.) B. Murray; (Asst.Mgr.) J. Doerksen; (P.A.) E. Pries; (S.M.) B. Sloane. Annual Sales (D). Co. Size (E).

Palm Dairies Limited, #1510, 909-11th Ave. S.W., Calgary, Alta. T2R 1L7. Tel. 403-221-8450. Fax: 403-221-8464. Plants, Thunder Bay, Sudbury, Ont., Calgary, Edmonton, Lethbridge, Alta., Saskatoon, Regina, Sask. Butter, ice cream, milk products, fruit juices, yogurt and novelties. Brands, "Palm", "Woodland", "Big Dipper", "Golden Grove". Parent company, Pocklington Financial Corp.

(P.) S. E. McDougall. Annual Sales (F). Co. Size (F).⑥

Palmar Industries Inc., 6875 Cote de Liesse Rd., St. Laurent, Que. H4T 1E5. Tel. 514-340-2222. Fax: 514-340-1793. Telex: 05-824595. Branch offices, Dartmouth, N.S., Moncton, N.B., Three Rivers, Montreal, Sherbrooke, Quebec, Chicoutimi, Que., Ottawa, Toronto, Ont. Subsidiary, Erie Re-Distribution, St. Laurent, Que. Brake shoes, brake linings.

(Exec.V.P. & G.M.) R. Bourgault; (S.M.) A. Garant; (P.A.) C. Derville; (Plant Mgr.) G. Gosselin. Annual Sales (D). Co. Size (D).

★Palmer, R.L., Manufacturing Ltd., 3261 Westsyde Rd., Kamloops, B.C. V2B 7G7. Tel. 604-579-9234. Fax: 604-579-5122. Teaching blocks, wooden toy and game components with bright tumble finishes, specialty wood products, etc.

(P.) R. L. Palmer. Annual Sales (B). Co. Size (A).⑥

Palmerston Observer, The, 295 Main St.W., P.O. Box 757, Palmerston, Ont. N0G 2P0. Tel. 519-343-2440. Fax: 519-343-2267. Printing, lithographing and publishers of "The Palmerston Observer".

(Publisher) L. Long. Annual Sales (A). Co. Size (A).⑤

★Palmieri Furniture Limited, 1230 Reid St., Richmond Hill, Ont. L4B 1C4. Tel. 416-731-9300. Fax: 416-731-9878. Associate, Palfur Marketing Inc., Richmond Hill, Ont. Furniture, shelving and wood chairs for schools, libraries, institutions business, etc.

(G.M. & Plant Mgr.) R. Palmieri; (Mktg.Mgr.) T.A. Irwin; (P.A.) F.A. Palmieri; (S.M.) Mrs. S. Irwin; (Cont.) B.D. Mehta. Annual Sales (C). Co. Size (B).⑥

★Pan-Brick Inc., 3030 Sask Dr., Regina, Sask. S4T 6P1. Tel. 306-545-3922. Fax: 306-565-2166. Plants, St. Apollinaire, Que., Pembroke, Ont., Clarksburg, WV, U.S.A. "Pan-Brick" wall panels with brick facing, urethane foam insulation and plywood backing, steel stud and track. Parent company, Sexton Investments Ltd.

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

- (P.) K. Sexton; (Cont.) B. Workman; (G.M.) L. Hesterman. Annual Sales (C). Co. Size (A).®
- Pan Canada Magnetics Limited, 1361 Huntingwood Dr., Unit #1, Scarborough, Ont. M1S 4L3. Tel. 416-299-4666. Toll Free: 800-668-9310. Fax: 416-299-6753. Magnetic recording tape, video tape, also mini and micro audio cassettes. Brand, "PCM".
- (P.) B. Casbourn; (Plant Mgr.) N. Komar. Annual Sales (C). Co. Size (A).
- ★Panabode International Ltd., 6311 Graybar Rd., Richmond, B.C. V6W 1H3. Tel. 604-270-7B91. Toll Free: (U.S.A.) 800-663-0297. Fax: 604-270-4419. Prefabricated houses and buildings of western red cedar. Brand, "Pan-Abode".
- (V.P.) J. Capozzi; (G.M.) P. Capozzi; (Cont.) G. Kooznetsoff; (Plant Mgr.) K. Capozzi. Annual Sales (O). Co. Size (C).®
- ★Panabrasive Inc., 650 Rusholme Rd., Box 634, Welland, Ont. L3B 5R4. Tel. 416-735-4691. Fax: 416-735-4511. Branch office, Montreal, Que. Abrasive steel shot and grit. Parent company, Wheelabrator/Allevar, Le Cheylas, France.
- (Exec.V.P. & G.M.) L. J. Milot; (S.M.) S. P. Finn; (Mat'l Mgr.) E. Gurka; (Prod'n Mgr.) F. O. Fathers; (Acct.) Mrs. D. Gelineau, CA; (Prod'n Qual. Mgr.) O. R. Camp. Annual Sales (O). Co. Size (C).®
- †Panag & Cie. Textiles Corp., 1374 Venables St., Vancouver, B.C. V5L 2G4. Tel. 604-253-3337. Fax: 604-253-0505. Single and double knit fabrics, collars and banding in polyester and poly cotton, also nylon, fleece, velour, terry, interlock.
- (P.) J. Panag. Annual Sales (N/R). Co. Size (A).
- ★Pandrol Canada Ltée/Ltd., 8310 Cote de Liesse, Suite 100, St. Laurent, Que. H4T 1G7. Tel. 514-735-1112. Fax: 514-738-6141. Telex: 06-36700907. Branch office, Sherwood Park, Alberta. Plant, B250 Bombardier Ave., Ville d'Anjou, Que. "Pandrol" rail fastening system for securing rails to wood, concrete or steel ties for railways, transit systems, mines, etc. Parent company, Pandrol International Ltd., London, England.
- (P.) W. M. Zacharkiw; (V.P.) F. J. Brady; (V.P.Mfg.) R. Legacey; (Mgr.West'n Reg.) O.C. Kangas. Annual Sales (C). Co. Size (A).
- Panel Clip of Canada Inc., 41 Steelcase Rd. W., Markham, Ont. L3R 2M4. Tel. 416-475-3383. Fax: 416-493-2920. Roof truss connector plates, connector hardware for wood building components.
- (P.) G. Lantos, P.Eng. Annual Sales (C). Co. Size (A).
- Panel Products, 2600 Viking Way, Richmond, B.C. V6V 1N2. Tel. 604-273-3108. Fax: 604-273-4781. Branch offices, Calgary, Edmonton, Alta. Plant, Winnipeg, Man. Chalk, tack and bulletin boards, plastic laminate partition panels, library shelving, toilet partitions, folding doors, washroom accessories, rolling grilles, edge tape. Parent company, Component Structures (1981) Ltd., Richmond, B.C.
- (P.) J.L. Werner; (V.P.Mktg.) G.T. Cameron. Annual Sales (O). Co. Size (B).®
- Pannell Gravure Services Limited, 615 Third Line, Oakville, Ont. L6L 4A8. Tel. 416-827-5111. Rotogravure printing cylinders for the decorative trade, wall paper cylinders.
- (P.) G. Pannell; (G.M.) R. Patterson; (P.A.) M. V. Pannell. Annual Sales (B). Co. Size (A).®
- ★Pannill Veneer Company, Ltd., 340 Louisa St., Kitchener, Ont. N2H 5N2. Tel. 519-742-5887. Fax: 519-742-3B72. Associates, Pannill Veneer, Quebec, Pannill Industries, U.S.A., Pannill S.A.E., Spain. Hardwood veneers.
- For.Reps., Pannill Industries, Limited, High Point, NC, U.S.A., Pyramid Trading, Taipei, Taiwan.
- (P.) E. F. Yott; (V.P.Sales) N. Vivash; (P.A.) Ms. C. Warren; (Plant Mgr.) O. Lamb; (Plant Mgr.) M. Widmeyer; (Compt.) V. Deane. Annual Sales (O). Co. Size (E).
- †PANO CAP (CANADA) LIMITED, 55 Webster Rd., Kitchener, Ont. N2C 2E7. Tel. 519-893-6055. Fax: 519-893-6273. Metal and plastic caps and closures for glass and plastic containers. Trade mark, Threadlok. Parent company, Pano Verschluss, Germany.
- (P.) M.M. Walters; (G.M.) U. Sendel; (Plant Mgr.) K. Nofer; (Cont.) D. Laderoute. Annual Sales (O). Co. Size (C).®
- †Pantalons Garantis et Fairmont, Les, 8280 St-Laurent, Room 305, Montreal, Que. H2P 2L8. Tel. 514-389-3255. Men's pants, ladies' skirts and trousers.
- (P.) J. Ayotte; (Cont.) M. Ayotte; (Sup'r) S. Beausejour. Annual Sales (C). Co. Size (C).
- Pantapil Limitée, 3400 boul. Losche, Unit#40, St-Hubert, Que. J3Y 5T6. Tel. 514-462-3223. Fax: 514-445-4848. Jeans, pants, skirts.
- (P. & G.M.) J. Pilon. Annual Sales (C). Co. Size (O).®
- Pantel Inc., 2205 Parthenais St., Montreal, Que. H2K 3T3. Tel. 514-527-9121. Toll Free: 800-361-8086. Fax: 514-521-1944. Branch offices, Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Junior petite, misses' dresses and sportswear. Brands, "Pantel", "Bumble Bee", "P.M.".
- (P. & P.A.) W. Pantel; (G.M. & S.M.) H. Pantel. Annual Sales (D). Co. Size (O).®
- Panval Inc., 1195, la Vigerie, Bureau 370, Ste-Foy, Que. G1V 4N3. Tel. 418-659-5240. Fax: 418-659-4568. Telex: 05-1316B1. Plant, Sayabec, Que. Associates, Forpan Inc. and Panfibre Inc., Ste-Foy, Que. Particle board, melamine panels, and furniture components. Parent company, UniBoard Canada (1987) Inc.
- (P.) R. Brunet. Annual Sales (E). Co. Size (E).®
- Paolo Cravats (Olga Marina Neckwear Ltd.), 3615 Weston Rd., Unit#7, Weston, Ont. M9B 1V8. Tel. 416-743-9983. Men's ties, bow ties and pocket handkerchiefs. Brands, "Paolo", "Apollo", "Hawkes".
- (P.) P. MacDonald; (Nat.S.M.) W. Woodbeck; (Off. Mgr.) R. Leung; (Factory Mgr.) F. De Buono. Annual Sales (B). Co. Size (A).
- Paper Mate Canada, 100 Industry St., Toronto, Ont. M6M 4L9. Tel. 416-766-3201. Fax: 416-766-7607. Sales offices, Montreal Que., Toronto, Ont., White Rock, B.C. "Liquid Paper" correction fluid, "PaperMate" and "EraserMate" ball point pens, carbon paper and pens, "Flair" porous pens, "Accu-Point" and "Rollerstick" rolling ball pens, double-ended permanent highlighting markers, mechanical pencils, retractable pens. Parent company, Gillette Canada Inc., Montreal, Que.
- (G.M.) R. Lagacé; (Dir.Ops.) D. Peel; (Prod'n Mgr.) R. Smollett; (Prod.Mgr.) Ms. L. Tossounian. Annual Sales (D). Co. Size (C).®
- ★Paperboard Industries Corporation, Suite 600, 144 Front St.W., Toronto, Ont. M5J 1G2. Tel. 416-596-7148. Fax: 416-977-4500. Associates, Kinburn Corporation, Ottawa, Ontario Corrugating Box Division, Mississauga, Ontario Corrugated Box Div., Bradford, Select Corrugating Services, Etobicoke, Toronto Mill Division, Toronto, Trent Valley Division, Markham, Somerville Packaging, Mississauga, Ont., Boxcraft Division, Dorval, Montreal Mill Division, Montreal, Que., Burnaby Mill Division, New Westminster, Paper Stock Division, Vancouver, Keystone Business Forms, Richmond, B.C., Belkin Packaging of America Inc., Latta, SC, Big M Paperboard Inc., Palmyra, MI, U.S.A. Coated and uncoated boxboard, containerboard, carrier, gypsum, tube and core board and other heavy weight paperboard, corrugated containers, business forms, waste paper. Parent company, Kinburn Corporation, Ottawa, Ont.
- (Chmn.) R. M. Bryden; (P. & C.E.O.) C. Ian Ross; (Sr. V.P.) T. Shea; (Sr.V.P. & C.F.O.) O. J. McKinnon; (Exec. V.P.Board & Corrug.Oiv.) O. M. Campbell; (V.P.Board & Corrug.Oiv.) W. A. Sherwin, C.A.; (V.P.Hum.Res.) J. Gerry Boudreau; (V.P.Corp.Dev.) R. B. Beck; (V.P.Paperstock) P. Mitchell; (Mgr.Corp.Acct'g) Miss K. Dodds; (Corp.Dir.Purch. & Traff.) M. Zafar. Annual Sales (H). Co. Size (G).®
- Paperboard Industries Corporation, Boxcraft Division, 9675 Cote de Liesse, Dorval, Que. H9P 1A3. Tel. 514-636-7940. Telex: 05-B24979. Corrugated cases, folding, set-up, transparent and fancy paper boxes.
- (P. & C.E.O.) C.I. Ross; (V.P. & G.M.) J. OesRuisseaux, R.B. Beck; (V.P. & G.M.) J.E. Roth; (V.P. & Cont.) W.A. Sherwin. Co. Size (N/R).
- Papermasters A Division of Mecro Group Inc., 2 Rosetta St., Georgetown, Ont. L7G 3P2. Tel. 416-453-9545. Telex: 06-97653. Custom slitters.
- (P.) G. Melton; (G.M.) S.L. Shirreffs. Co. Size (A).
- ★Papertech Marketing Group, Inc., 163 Buttermilk Ave., Unit #12, Concord, Ont. L4K 3X8. Tel. 416-660-1756. Fax: 416-660-1604. Perma-charts, binder and wallet size plastic coated math, physics chemistry and computer quick reference cards. Perma-labels erasable diskette labels, smart-keys, computer templates.
- For.Rep., BHC Sales Group, U.S.A.
- (P.) C. Bello; (T.) Ms. S. Bello; (Off.Mgr.) Ms. R. Lecce. Annual Sales (B). Co. Size (A).®
- Paperworks Press Limited, 2943 - 19th St.N.E., Calgary, Alta. T2E 7A2. Tel. 403-250-1264. Fax: 403-291-9549. Subsidiary, Paperwords, Calgary, Alta. Limited edition prints, art catalogues, brochures, posters, commercial printing, etc.
- (P.) S. Whitehall; (S.T.) M. Zimmerman; (Prod'n Mgr.) Ms. E. Bergen. Annual Sales (C). Co. Size (B).®
- Papier Rouville Inc., [Rouville Paper Inc.], 400 Henri Bourassa, Marieville, Que. JOL 1J0. Tel. 514-658-0671. Fax: 514-460-4764. Multiwall and duplex paper bags.
- (P.) P. Gelinas; (S.M.) R. Larivee; (Plant Mgr.) C. Lemoyne; (Fin.Dir.) O. Coderre. Annual Sales (D). Co. Size (C).
- ★Papiers Malette Paper, C.P. 609, 1050 Chute-Panet, St-Raymond, Que. G0A 4G0. Tel. 418-337-4118. Fax: 418-337-4618. Branch office, Timmins, Ont. Associate, Papiers Malette OSB, St. Geo., De Champh, Que. Groundwood specialties, white and coloured offset printing and converting grades, MFC Paper. Parent company, Les Produits Forestiers Malette Quebec Inc.
- (P.) G. Malette; (V.P. & S.M.) J. Soucy; (Plant Mgr.) M. Vachon. Annual Sales (E). Co. Size (O).®
- Papiers Marlboro Inc., Les, See Marlboro Paper Inc.
- Papiers NSC Inc., See Newsprint Specialty Corporation Limited.
- Papiers Peints Berkley Inc., Les, [Berkley Wallcoverings Inc.], 1051 Galt St. E., Sherbrooke, Que. J1G 1Y7. Tel. B19-566-5044. Fax: B19-563-1496. Telex: 05B-36172. Paper back vinyl, strippable, peelable wallpapers.
- (P.) J.A. Fitzgerald. Annual Sales (E). Co. Size (E).
- Papiers Perkins Ltée., Les, See Perkins Papers Ltd.
- Papiers Sablés Unique J.T.M. Inc., See Unique Sandpapers J.T.M. Inc.
- Papiers Scott Limitée, See Scott Paper Limited.
- Papiers de l'Est Limitée., Les, See Eastern Coated Papers Limited.
- Papillon & Fils Ltée., 1383 Laviolette, C.P. 395, Trois Rivières, Que. G9A 5G4. Tel. B19-374-4647. Fax: B19-374-4245. Sheet metal works, sandwich panels, hood, economizer, silencer, air washer, industrial dampers and air supply grilles, water eliminators.
- (P.) Y. Champoux. Annual Sales (O). Co. Size (C).®
- ★Pappas Furs Designers Ltd., 449 Hamilton St., Vancouver, B.C. V6B 2P9. Tel. 604-681-6391. Fax: 604-683-4046. Finest quality Canadian fur garments and accessories. Parent company, C.A. Pappas Holdings Ltd., Vancouver, B.C.
- (P. & P.A.) C.A. Pappas; (G.M.) D. Ritchie; (Plant Mgr.) W. Kehl. Annual Sales (O). Co. Size (A).
- ★Pappi Lighting Limited, 940 Meyerside Or., Mississauga, Ont. L5T 1R9. Tel. 416-670-0068. Fax: 416-670-2B41. "Lo-Pro" continuous fluorescent lighting for outdoor and indoor use, "Papp-Lites" HID lighting for streets, parking lots, canopies and gas stations, "X-Tron" aluminum poles for streets, parking, displays, and sports lighting.
- (P.) P. Shewchuk; (Adv.Mgr.) W. Chapman; (Plant Mgr.) T. Sala; (Design Mgr.) J. Plaatjes. Annual Sales (C). Co. Size (B).®
- ★Paquet, J.O., & Fils Inc., 714 Notre Dame sud, Louiseville, Que. J5V 1Y9. Tel. B19-228-4460. Toll Free: (709,902,506,416,519,613,705,807) 800-567-B561, (418,514,819) 800-567-9470. Fax: 819-228-3686. Interior finishing wood mouldings, stair railings and fittings, turnings and stair treads, furniture and architectural components.
- (P. & G.M.) Ms. R. Paquet; (Sales) M. Lacroix. Annual Sales (C). Co. Size (B).®
- Paquette, E. E., & Sons, Limited, 311 Dundas St., P.O. Box 575, Woodstock, Ont. N4S 7Z5. Tel. 519-537-3476. Fax: 519-537-B758. Hosiery and textured yarns. Brands, "Kosy-Kuffs", "Panache" and private label.
- (G.M. & T.) Ms. O. Paquette; (Cont.) S. Cassils; (Ops. Mgr.) H. L. Rampersaud. Annual Sales (C). Co. Size (C).®
- ★Par-Pak Ltd., 26 Victoria Crescent, Brampton, Ont. L6T 1E5. Tel. 416-792-3000. Toll Free: 800-263-5893. Fax: 416-792-3330. Branch offices, Montreal, Que., Abbotsford, B.C., Lakeland, FL, U.S.A. Plastic trays, containers, box inserts, custom blister and display packs.
- (P.) S. Ebrahim; (V.P.Sales) D. Hexamer; (Plant Mgr.) D. Oidomizio; (V.P.Admin.Fin.) M. Ladak. Annual Sales (O). Co. Size (C).®
- Para Paints Canada Inc., 11 Kenview Blvd., Brampton, Ont. L6T 5G5. Tel. 416-792-0940. Fax: 416-792-1090. Warehouse, Don Mills. Stores, London, Windsor, Ont. Subsidiary, Superfine Paint Co., Rexdale, Ont. Brands, "Para", "Raincoat", "Woodtone", "Galvaprime", etc.
- (P.) E. E. Bekhor; (G.M.) R. Nomura. Annual Sales (D). Co. Size (C).

Paradis, Paul, Inc., 3075 Ste-Catherine E., Montreal, Que. H1W 3X6. Tel. 514-527-2424. Fax: 514-527-0246. Commercial printers and lithographers.

(P.) A. Paradis; (Dir.) J. Provencher; (Acct.) Ms. Y. Nadeau; (Purch.) R. Philibert; (Dir.) J. Seers. Annual Sales (D). Co. Size (C).

Paradise Winds, 35 Robinson St., Simcoe, Ont. N3Y 1W5. Tel. 519-426-6500. Paradise Winds interlock pants, skirts, tops, jackets, shorts and dresses, also cotton dresses, pants and blouses.

(P. & S.M.) M. K. Northgraves; (G.M.) P. Northgraves. Annual Sales (A). Co. Size (A).[Ⓢ]

Paragon Business Forms Ltd., See Formules Mecanographiques Paragon Ltée.

Paragon Clothing Ltd., 9160 St-Lawrence Blvd., 4th Flr., Montreal, Que. H2N 1M9. Tel. 514-381-2573. Toll Free: 800-361-1144. Fax: 514-383-5488. Telex: 055-62171. Branch office, Toronto, Ont. "Paragon" and "Hugo" suits and jackets.

(P.) M. Tkatch. Annual Sales (D). Co. Size (B).

Paragon Industrial Photographic Reproductions Ltd., 1160 Ellesmere Rd., Scarborough, Ont. M1P 2X4. Tel. 416-291-2542. Fax: 416-291-5888. White prints, photocopies, offset printing, photographic type copies of maps, plans, etc.

(P.) J. M. Nicholson. Annual Sales (C). Co. Size (C).[Ⓢ]

Paragon Leather Goods Limited, 548 King St. W., Toronto, Ont. M5V 1M3. Tel. 416-368-6317. Ladies' leather handbags. Brand, "Paragon Quality Handbag".

(P.) B. Zolberg. Annual Sales (B). Co. Size (A).[Ⓢ]

Paragon Tools Co., (a division of Automotive Plastics Technologies Inc.), 4035 Malden Rd., Windsor, Ont. N9C 3Z1. Tel. 519-969-3181. Fax: 519-963-0905. Plastic injection and compression moulds, die cast dies. Parent company, Automotive Plastics Technologies Inc.

(G.M.) T. Gill; (S.M.) P. Bondy; (Plant Mgr.) J. Dee. Annual Sales (D). Co. Size (D).[Ⓢ]

Paramax Electronics Inc., 6111 Royalmount Ave., Montreal, Que. H4P 1K6. Tel. 514-340-8310. Fax: 514-340-8318. Branch office, Dartmouth, N.S., Saint-John, N.B., Ottawa, Ont. Plant, Winnipeg, Man. Systems management for large complex electronic control systems such as naval combat and electronics systems. Parent company, Unisys Corporation, Detroit, MI, U.S.A.

(P.) W. Lee Shevel, Ph.D.; (Dir.Bus.Dev.) J.C. Henry; (P.A.) N. Natarajan; (Comm.Off'r) Ms. J. DuBois Finn. Annual Sales (G). Co. Size (F).[Ⓢ]

†Parameter Control Limited, 16-20 Steckle Pl., Kitchener, Ont. N2E 2C3. Tel. 519-748-6420. Fax: 519-748-5026. Associate, Keytech Water Engineering Inc., Florence KY, U.S.A. Process control instrument systems, water treatment chemicals equipment.

(P.) R. Halbert; (G.M.) D. Halbert; (S.M.) T. Wallace; (S.M.) H. Leygraaf; (Cont.) P. Latner; (Ops.Mgr.) A. Millar. Annual Sales (C). Co. Size (A).

Paramount Furniture Manufacturing Company Limited, [Meubles Paramount Inc.], 8700-8th Ave., Montreal, Que. H1Z 2W9. Tel. 514-376-7575. Living and dining room chair frames, exposed wood to specifications, carved components.

(P. & G.M.) I. Barry; (V.P. & S.M.) G. Fanaberia. Annual Sales (C). Co. Size (C).[Ⓢ]

Paramount Glass & Millwork Ltd., 105 Panet Rd., Winnipeg, Man. R2J 0S1. Tel. 204-233-4966. Fax: 204-231-1043. Double and triple insulated sealed glass window units, window and door frames, wood patio doors. Brands, "Para-Vent", "ParaCase", "ParaView", "Paramount Windows".

(P.) S. Dudeck; (G.M.) B. Dudeck; (Plant Mgr.) H. Dudeck. Annual Sales (C). Co. Size (B).[Ⓢ]

†Paramount Hosiery Ltd., 130 St-Joseph Blvd., Lachine, Que. H8S 2L4. Tel. 514-637-5841. Toll Free: 800-361-3406, 800-361-4490. Fax: 514-637-8628. Sales offices, Lachine, Longueuil, Que., Mississauga, Ont., Vancouver, B.C. Plants, Waterloo and Lachine, Que. Brands, "Whisper", "Cameo", "Calvin Klein", "Kaysen".

(P.) S. Abrams; (V.P.Sales & Mktg.) A. L. Guadagno; (V.P.Mfg.) A. Allaire; (Exp.Dir.) Y. L'Esperance. Annual Sales (E). Co. Size (E).[Ⓢ]

Paramount Lamp & Shade Mfg. Co. Ltd., 1140 Portage Ave., Winnipeg, Man. R3G 0S7. Tel. 204-786-8466. Swag and boudoir lamp shades of silk and laminated fabrics.

(Prop.) T. Wiens; (Prop.) R. William Wiens; (V.P. & S.) Mrs. K. Wiens. Annual Sales (A). Co. Size (A).[Ⓢ]

Paramount Packaging Canada Inc., 202 South Blair St., Whitby, Ont. L1N 8X9. Tel. 416-430-7000. Fax: 416-430-7005. Flexible packaging materials using foil, paper

and film composites. Parent company, Paramount Packaging Corporation, Chalfont, PA, U.S.A.

(Plant Admin.) B. Wilde. Annual Sales (D). Co. Size (B).[Ⓢ]

Parapad Inc., 90 Louvain Ouest, Montreal, Que. H2N 1B4. Tel. 514-389-3539. Toll Free: (902,819,709,514,506,418,416,519,613,705,807) 800-361-4097. Fax: 514-389-1123. Telex: 05-826578. Branch office, Toronto, Ont. "Staflex" shoulder pads, chest pieces, sleeve heads and canvas fronts.

(P.) R. Greenberg; (V.P.) F. E. Greenberg; (G.M.) E. Filteau. Co. Size (D).[Ⓢ]

Parco-Hesse Corporation Inc., 1060, rue André Liné, Granby, Que. J2J 1J9. Tel. 514-378-4696. Toll Free: 800-363-5975. Fax: 514-378-3614. Truck bodies and trailers for water, soft drink and beer delivery.

(P. & G.M.) R. Morin; (V.P.Mktg.) D. Cazeault. Annual Sales (D). Co. Size (C).[Ⓢ]

†Paré et Frères Associes, 340 Principale, St-Jules, Que. G0N 1R0. Tel. 418-397-6561. Fax: 418-397-4242. Wood broom and mop handles, dowels, wood turnings, ladder bars.

(P.) R. Giguère; (Cont.) Y. Boutin; (Prod'n Dir.) F. Gagnon. Annual Sales (C). Co. Size (B).

★Parfumerie Reynard Ltd., 9050 Charles de la Tour, Montreal, Que. H4N 1M2. Tel. 514-381-9285. Fax: 514-381-7333. "Hair Away" cold or liquid wax hair remover, "Dermepil of Bibicure" hair remover paste.

(P.) E. Bassili; (V.P.) J. Bassili; (Mgr.) P. Nahas. Annual Sales (C). Co. Size (A).[Ⓢ]

Parfumerie Versailles Limitée, 55 boul. Marie-Victorin, Candiac, Que. J5R 1B6. Tel. 514-659-1981. Fax: 514-659-4007. Toilet preparations. Brands, "Chanel", "Ungaro". (Chmn. & C.E.O.) W. J. Spence; (P.) N. S. Pitre; (V.P.Sales) J. Guertin; (V.P.Fin. & Admin.) J. Paul Drapeau; (V.P., P.R. & Adv.) Miss M. Bouilliot; (Dir.Mktg.) Ms. D. Oliver; (P.A.) Miss M. Delong; (Dir.Ops.) D. P. Decarie; (Prod'n Mgr.) H. Darche. Annual Sales (D). Co. Size (C).[Ⓢ]

Paris Brick Company Ltd., Willow Rd., P.O. Box 66, Paris, Ont. N3L 3E5. Tel. 416-226-2050. Bricks. Brands, "Hand Moulded Calcite", "Patina", "Tapestry". (P.) P. Elias; (G.M.) R. Camp; (Plant Mgr.) W. Read. Annual Sales (B). Co. Size (A).[Ⓢ]

Paris Glove of Canada Ltd., [Le Gant Paris du Canada Ltée.], 255 Montee de Liesse, St-Laurent, Que. H4T 1P5. Tel. 514-345-0135. Toll Free: (418,514,613,819) 800-363-2237, (416,506,705,902) 800-363-2290, (204,306,403,604,709,807) 800-363-2373. Fax: 514-342-7263. Telex: 05-824642. Subsidiaries, Laurentide Glove Ltd., Paris Glove of America Ltd., Ville St. Laurent, Que., Auclair Gloves, Paris Sports. Work, dress and sports gloves and mitts, accessories, sporting equipment and rainwear, scarves.

(P.) P. Monk; (V.P.) H. Tsukino; (V.P.) Mrs. J. Monk; (Mgr.Admin. & Serv.) M. Desouza; (Dir.Sales) R. Langlois; (S.) Ms. S. De Rosa. Annual Sales (D). Co. Size (C).[Ⓢ]

★Paris Graphic, 3 Yeo St., P.O. Box 10, Paris, Ont. N3L 3E5. Tel. 519-442-4407. Toll Free: 800-265-0720. Fax: 519-442-7761. Stamp and coil collecting albums, sales aids, high quality lithography, vinyl products. Parent company, Canadian Wholesale Supply.

For.Rep., Harold Cohn & Co. Inc., Chicago, IL, U.S.A.

(P.) William J.B. Stanley; (G.M.) Wendell Stanley. Annual Sales (C). Co. Size (A).[Ⓢ]

Paris Neckwear Limited, 700 King St. W., 9th Flr., Toronto, Ont. M5V 2Y6. Tel. 416-360-8229. Fax: 416-360-0229. Men's, boys' and ladies' neckwear and accessories, ties, bow ties, formal cummerbunds and bow tie sets, silk pocket squares, ascots, handkerchiefs, jewelry.

(P.) M. Richards; (S.M.) M. Buksner. Annual Sales (D). Co. Size (B).[Ⓢ]

★Paris Playground Equipment Inc., 21 Scott Ave., P.O. Box 125, Paris, Ont. N3L 3E7. Tel. 519-442-6631. Toll Free: 800-265-9935. Fax: 519-442-7488. Telex: 061-81109. Associate, Paris Slides Inc., Classic Coatings. Recreational, creative, playground and exercise equipment, park accessories. Brands, "Paris", "Duraglide", "Town and Country Bridges", "PlayBooster", "KidSpaces", "Two-To-Five".

(Dir.Mktg.) K. Ritchie; (Purch.Dir.) M. Monroe; (Sales Dir.) B. Cox; (Mktg.Specialist) S. Howes. Annual Sales (D). Co. Size (D).[Ⓢ]

Paris Wood Manufacturing Ltd., 26 Easton Rd., Brantford, Ont. N3P 1J5. Tel. 519-753-5222. Fax: 519-753-6071. Commercial and institutional furniture and fix-

tures, contract and multiple work, cut-to-size, edgebanding, multiple drilling, design, layout and engineering services.

(P.) A. Buettgen; (V.P.) Mrs. C. Buettgen; (Plant Mgr.) B. Hart. Annual Sales (B). Co. Size (A).[Ⓢ]

Parisien Beverages Limited, 215 Saunders Dr., P.O. Box 865, Cornwall, Ont. K6H 5T7. Tel. 613-932-4425. Fax: 613-937-4512. Bottlers of "Pepsi-Cola", "Schweppes", "Crush", and "Seven-Up".

(P. & G.M.) P. Crepin; (S.M.) R. Belanger; (Plant Mgr.) D. Sebuin. Annual Sales (C). Co. Size (B).[Ⓢ]

Park Avenue Drapery Ltd., 154 Norfinch Dr., Units 5-6, Downsview, Ont. M3N 1X6. Tel. 416-661-1077. Draperies, Russian balloon drapes, Venetian and vertical blinds.

(P.) C. Vezilj. Annual Sales (A). Co. Size (A).[Ⓢ]

Park Avenue Furniture Corp., 5610 - 44th St. S.E., Calgary, Alta. T2A 4X8. Tel. 403-279-1020. Fax: 403-279-2343. Subsidiary, Posture Beauty, Weston, Ont. "Posture Beauty" mattresses and sofa beds.

(C.E.O.) S. Sunderji; (Exec.Asst.) Ms. L. Watson. Annual Sales (D). Co. Size (C).[Ⓢ]

Park Avenue Jewellers Ltd., 155 Champagne Dr., North York, Ont. M3J 2C6. Tel. 416-630-4441. Fax: 416-630-4449. Rings, bracelets, necklaces, bangles, pendants, brooches, charms, pearl necklaces.

(P.) M. C. Elbaum; (V.P.) H. A. Lister; (Mgr.) P. Farrugia. Annual Sales (C). Co. Size (A).[Ⓢ]

Park Avenue Wear Limited, 13 Park Ave. E., P.O. Box 67, Elmira, Ont. N3B 2Z5. Tel. 519-669-5435. Fax: 519-578-9941. Associate, Wooltex Ltd., Kitchener, Ont. Boys' pants, shorts, etc., girls' shorts and slacks. Brands, "Trademan", "Ding Dong", "Wagon Wheel", "School Days", "Tumble Togs", "Pant Craft". Parent company, 597900 Ontario Ltd., Elmira, Ont.

(P.) H.J. Chapman. Annual Sales (D). Co. Size (C).[Ⓢ]

Park, Hugh E., & Son Limited, R.R.#1, Thorburn, N.S. B0K 1W0. Tel. 902-922-3070. Plant, Sutherland's River, N.S. Rough and dressed lumber, potato boxes, wood chips.

(P.) A. Park; (S.T.) A. Park. Annual Sales (B). Co. Size (B).

Park Lane Neckwear Company, The, 901 Bleury St., Montreal, Que. H2Z 1M3. Tel. 514-861-8301. Fax: 514-861-5428. Sales offices, Quebec, Que., Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C., New York, N.Y., U.S.A. Men's neckwear and scarves. Brands, "Park Lane", "Polo by Ralph Lauren", "Mount Royal", etc.

(P.) T. Lazarus; (V.P.) L. Lazarus; (Plant Mgr.) J. Paquette. Annual Sales (D). Co. Size (D).

†Park Plastic Products Ltd., 81 Glen Cameron Rd., Thornhill, Ont. L3T 1N8. Tel. 416-889-1324. Fax: 416-889-5699. Custom fabrications in all plastics, custom designing, vacuum forming, and machining for display or engineered products, food bins, store and restaurant fixtures, covers and boxes, heavy equipment windshields, machine guards, domes, discs, signs, giftware, information displays, etc.

(P.) J. E. Kitay; (Prod'n Mgr.) M. Sempale; (Off.Mgr.) G. Neville. Annual Sales (C). Co. Size (B).[Ⓢ]

★Park Thermal Ltd., 62 Todd Rd., Georgetown, Ont. L7G 4R7. Tel. 416-877-5254. Fax: 416-877-6205. Heat treating salts, quenching and tempering oils, industrial salt baths and furnaces. Parent company, Park Chemical Co., Detroit, MI, U.S.A.

(P.) B. M. Reid; (Off.Mgr.) Mrs. S. LaRose. Annual Sales (D). Co. Size (B).[Ⓢ]

Parker + Amchem Canada, 165 Rexdale Blvd., Rexdale, Ont. M9W 1P7. Tel. 416-743-8811. Fax: 416-745-8085. Branch office and plant, Windsor, Ont. Associate, Parker and Amchon, Madison Heights, MI, U.S.A. Trademarks, "Bonderite", "Parco Lubrite", "Parcolacs", "Bonderlube", "Parcolene", spray booth compounds, strippers, coatlers, cleaners, conversion coatings. Parent company, Henkel Canada Ltd., Rexdale, Ont.

(G.M.) D. Button; (S.M.) G. W. Jackson; (Tech.Serv. Mgr.) J.H. Velazquez; (Plant Mgr.) D.L. Gardiner; (Mktg. Mgr.) E. H. Grayston. Annual Sales (D). Co. Size (B).[Ⓢ]

★Parker-Hannifin (Canada) Inc., P.O. Box 158, Grimsby, Ont. L3M 4G4. Tel. 416-945-2274. Fax: 416-945-3946. Telex: 061-5292. Service centres, Dartmouth, N.S., Montreal, Que., Windsor, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Plants, Fluid Connectors Group, Grimsby, Cylinder Division, Owen Sound; Refrigeration Group, Beamsville, Ont. Hydraulic and pneumatic components, automotive and custom screw machine products, refrigeration components, sealing devices. Brands, "No Skive", "FRL", "NTA", "C.P.I.",

- "Parflex", etc. See also listings of Divisions below. Parent company, Parker Hannifin Corp., Cleveland, OH, U.S.A.
- For.Reps. in South Africa, England, Holland, Germany, Australia, France, Italy, Mexico, South America.
- (Fluid Connectors G.M.) L. Gallup; (Sales & Mktg. Mgr.) K. Fullan; (Fluid Connectors Plant Mgr. Burlington) D. Marshall; (Refrig. & Air Cond. Plant Mgr. Beamsville) L. Nasby. Annual Sales (F). Co. Size (E).®
- ★Parker Hannifin (Canada) Inc., Fluid Power Operation, 530 Kipling Ave., Toronto, Ont. M8Z 5E6. Tel. 416-255-7371. Fax: 416-255-2107. Branch office, Vancouver, B.C. Fluidpower (pneumatic & hydraulic) products. Parent company, Parker Hannifin Corp., Cleveland, OH, U.S.A.
- (Ops. Mgr.) B. Balon. Annual Sales (E). Co. Size (B).®
- Parker Hannifin (Canada) Inc., Seal Group, 5935 Ambler Dr., Mississauga, Ont. L4W 2K2. Tel. 416-625-8661. Fax: 416-625-8258. Hydraulic seals, rubber and elastomeric moulded goods, O-rings, fabric braided or moulded packings, etc. Trade mark, Polypak. Parent company, Parker Hannifin Corporation, Cleveland, OH, U.S.A.
- (Ops. Mgr.) J. Fearn. Annual Sales (C). Co. Size (A).®
- Parkhill Industries (York) Ltd., 5B Plymbridge Rd., Willowdale, Ont. M2P 1A3. Tel. 416-447-8511. Plastic process machinery.
- (P. & G.M.) J.E. Parkhill. Co. Size (A).
- Parkinson's Saw Mill Limited, R.R.#1, Guelph, Ont. N1H 6H7. Tel. 519-824-3619. Fax: 519-824-9681. Lumber for panelling and flooring, timbers, beams, mushroom trays, shipping, etc.
- (P.) J. F. Parkinson; (S.) Mrs. A. I. Parkinson. Annual Sales (C). Co. Size (A).®
- Parkland Fibres, R.R. #1, Bruno, Sask. S0K 0S0. Tel. 306-376-4502. Pure wool bedding and wool insulating materials.
- (Prop.) J. Williams.
- Parkland Furniture Mfg. Ltd., P.O. Box 580, 5110 Burman St., College Heights, Alta. T0C 0Z0. Tel. 403-782-6621. Fax: 403-782-5477. Upholstered furniture. Parent company, Parkland Education Advance Corp.
- (G.M.) R. Schlecht; (Cont.) T. Pierce; (Prod. Mgr.) B. Grabo. Annual Sales (D). Co. Size (D).®
- Parkland Refining Ltd., #236, 4919 - 59th St., Red Deer, Alta. T4N 6C9. Tel. 403-343-1515. Fax: 403-346-3015. Plant, Bowden, Innisfail, Alta. Regular leaded and unleaded gasoline, diesel fuel. Parent company, Parkland Industries Ltd., Red Deer, Alta.
- (P.) J. C. Donald; (V.P. Fin.) J. G. Schroeder; (Refinery Mgr.) K. Vandewark. Annual Sales (E). Co. Size (A).®
- Parktown Knitting Mills (1983) Inc., [Les Tricotés Parktown (1983) Inc.], B211-17th Ave., Montreal, Que. H1Z 4J9. Tel. 514-593-6090. Fax: 514-593-6095. Ladies' knitwear. Brand, "Young Canada".
- (P.) G. Papp; (Cont.) Mrs. J. Brown. Annual Sales (D). Co. Size (E).®
- ★Parkway Manufacturing Limited, 11 Centennial Rd., Kitchener, Ont. N2B 3E9. Tel. 519-743-4321. Fax: 519-743-3157. Aluminum vacuum forming moulds for recreational and automotive products, refrigerators and bathware, CAD/CAM, CNC machining with digitizing, and CMM verification.
- (P.) C. F. Schott; (S.) Ms. M. Schott; (G.M.) G.J. Schott. Annual Sales (C). Co. Size (A).®
- Parlevliet, C., Ltd., 8220 Stanley Ave., Niagara Falls, Ont. L2E 6X8. Tel. 416-358-5892. "Seagull" herring products.
- (P. & G.M.) C. Parlevliet. Annual Sales (B). Co. Size (A).®
- Parole, (1973) Ltée., La, 1159 Boul. St-Joseph, Drummondville, Que. J2C 2C8. Tel. 819-478-8171. Fax: 819-478-4306. Weekly newspaper.
- (Mgr.) R. Clement. Annual Sales (B). Co. Size (A).®
- Paron Cheese Co. Ltd., R.R.#1, Hannon, Ont. L0R 1P0. Tel. 416-692-4560.
- (P. & G.M.) L. Paron; (V.P.) M. Paron; (Plant Mgr.) F. Sanseverino. Annual Sales (C). Co. Size (A).®
- Parr's Print & Litho Inc., 111 Ferrier St., Markham, Ont. L3R 3K6. Tel. 416-475-3300. Fax: 416-475-9201. Commercial lithographers.
- (P.) D. Johnstone; (Exec. V.P.) D. Johnstone; (Cont.) Mrs. D. Cooke; (Mgr. Ops.) R. Barnard. Annual Sales (D). Co. Size (B).®
- Parrsboro Metal Fabricators Limited, Box 637, Cross-Roads, Parrsboro, N.S. B0M 1S0. Tel. 902-254-2214. Fax: 902-254-3863. Oil and wood fired warm air furnaces and boilers, residential oil tanks, carboard fired commercial boilers, barometric drafts. Brands, "Kerr Lazer", "Kerr Scotsman", "PMF TW4000", "Kerr Saturn", etc.
- (P.) K. Davidson; (G.M.) F. Brown; (P.A.) Mrs. M. Canning; (Plant Mgr.) A. Mills. Annual Sales (C). Co. Size (B).®
- Parry Automotive Limited, B4 Dunedin St., Orillia, Ont. L3V 5T6. Tel. 705-325-1345. Fax: 705-325-2644. Rebuilt engines.
- (P.) P. Van Kessel. Annual Sales (C). Co. Size (A).®
- Parry Dial & Nameplate, 6562 Doman St., Vancouver, B.C. V5S 3H4. Tel. 604-434-1752. Instrument dials, panels and nameplates.
- (Prop.) M.H. Parry. Annual Sales (A). Co. Size (A).®
- Parry Sound Pallets Ltd., Box 118, Parry Sound, Ont. P2A 2X2. Tel. 705-746-5892. Pallets and skids, boxes and mining ladders.
- (P. & S.M.) E. Marek; (P.A.) M. Harris; (Plant Mgr.) D. Leonard. Co. Size (A).®
- Parsigns Limited, Box 250, 197 Broadway St., Tillsonburg, Ont. N4G 4H5. Tel. 519-842-8439. Portable electric and neon signs and displays. Brand, "Parsigns".
- (P.) D.H. Baird. Co. Size (A).®
- ★Parsons Unit Step Ltd., Box 112, Hannon, Ont. L0R 1P0. Tel. 416-387-0810. Fax: 416-387-5811. Plant, Hamilton, Ont. Pre-cast steps, crypts, custom precast, wheel-chair ramps, etc.
- (P.) R. Parsons; (S.T.) T. Acton; (Plant Mgr.) G. Parsons; (S.) Ms. C. Smith. Annual Sales (C). Co. Size (A).
- ★Partek Insulations Ltd., 561 Scott Rd., P.O. Box 2079, Sarnia, Ont. N7T 7L4. Tel. 519-336-7770. Toll Free: 800-265-7514. Fax: 519-336-8666. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C. Plant, Phenix City, AL, U.S.A. Associate, Partek Insulations Inc., Port Huron, MI, U.S.A. High temperature insulation materials, cryogenic wools, marine insulations. Brands, "Rocboard", "Rocblok", "Paroc", "Rocblanket", etc. Parent company, Oy Partek AB, Helsinki, Finland.
- (G.S.M.) J. A. Hall; (P.A.) D. C. Wellington; (Plant Mgr.) S. T. Lyall. Annual Sales (D). Co. Size (D).®
- ★Partition Components Incorporated, 150 Ferrier St., Unit 14, Markham, Ont. L3R 3K3. Tel. 416-475-6022. Fax: 416-475-4394. Movable partition systems, gravity lock wall systems, aluminum door and window frames. Brands, "PC 350", "PC 350B", "Phoenix", "Elite".
- For.Rep., Gold Bond Building Products, Charlotte, NC, U.S.A.,
- (P.) R. S. Agar; (V.P.) R. A. Cooper; (S.M.) C. W. Careford. Annual Sales (C). Co. Size (A).®
- Partner Technologies Incorporated, 40 Kress St., Regina, Sask. S4N 5Y3. Tel. 306-721-3114. Fax: 306-721-3014. Electrical transformers.
- (P.) C. A. Hopfner; (V.P. & S.T.) G. T. Partyka. Annual Sales (C). Co. Size (A).®
- †Partners Labels Ltd., 101 Shorting Rd., Scarborough, Ont. M1S 4G5. Tel. 416-293-5300. Fax: 416-293-6561. Pressure sensitive and heat seal labels, blank and printed EDP labels and tags.
- (P.) H. Mattke. Annual Sales (C). Co. Size (B).®
- Partners Machine Shop Limited, The, 212-A Arvin Ave., Stoney Creek, Ont. LBE 2L8. Tel. 416-578-0035. Fax: 416-664-3121. Custom machining, milling, lathe work, grinding.
- (P.) E. Claus; (Purch.) Mrs. S. Brenton. Annual Sales (B). Co. Size (A).
- Party Play Craft Products, 13056-22 Ave., White Rock, B.C. V4A BY4. Tel. 604-538-5585. "Party Play" complete table tennis game.
- (P. & G.M.) D. Johnson. Annual Sales (A). Co. Size (A).
- Party Time Fashions Ltd., 53 Tycos Dr., Toronto, Ont. M6B 1W3. Tel. 416-787-1715. Fax: 416-787-2262. Bridesmaids and prom dresses, wedding gowns, cocktail dresses.
- (Corp. Counsel) B. Fisher. Annual Sales (C). Co. Size (C).
- ★Paslode Canada Reg'd., 251 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel. 416-751-8284. Fax: 416-751-2056. Subsidiaries, Falcon Fasteners Reg'd., and Continental Fasteners Limited. Associates, Prime Fasteners Ltd., in Moncton, N.B., Winnipeg, Man., Calgary, Edmonton, Alta., Burnaby, B.C., Dorson Staple, Montreal, Fixations Premier Inc., Trois Rivières, Que., Rapid Nail Inc., Port Sydney, Ont. Wire nails and staples for pneumatic equipment.
- (P.) A. Hertz; (S.M.) G. MacFarlane; (V.P.) H. Leistner; (Plant Mgr.) E. Leistner. Annual Sales (D). Co. Size (D).®
- Pass & Seymour Canada Inc., 448 N. Rivermede Rd., Concord, Ont. L4K 3M9. Tel. 416-738-9195. Fax: 416-738-9721. Telex: 06-964580. Branch offices, Moncton, N.B., St. John's, Nfld., Montreal, Que., Sudbury, Ottawa, Windsor, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Locking and straight blade plugs and connectors, wire duct, fuse carriers, non-metallic enclosures, wallplates in stainless steel, alloy, brass, bronze, unpainted metal, GFI, TVSS, cord sets, dimming systems, etc. Brands, "P & S", "Despard", "Turnlok", etc. Parent company, Pass & Seymour, Syracuse, NY, U.S.A.
- (P.) T.F. Phippard; (G.M.) D. R. Longstaffe; (Cont.) P. Pearce. Co. Size (B).®
- Pate Mohawk Pult Ltée, Mohawk Pulp Company Limited.
- ★Paterson Products Inc., 1110 Sheppard Ave. E., Suite 404, North York, Ont. M2K 2W2. Tel. 416-222-3333. Fax: 416-222-5034. Associate, A.S. Paterson Co. Ltd. Can top securing clips for paint and varnish cans.
- For.Rep., O.G. Innes Corporation, New York, NY, U.S.A.
- (P.) R. Paterson. Annual Sales (A). Co. Size (A).®
- Paterson Spring Service, 1266 Martin Grove Rd., Toronto, Ont. M9W 4X3. Tel. 416-743-8651. Automotive leaf springs.
- (P.) D. Paterson. Annual Sales (B). Co. Size (A).®
- ★Pathex International Ltd., 74 Railside Rd., Don Mills, Ont. M3A 1A3. Tel. 416-445-7400. Fax: 416-445-9008. Telex: 06-966776. "Pathex" hydraulic presses and machinery for rubber, wood, plastic, industrial and decorative laminates industries.
- (P.) C. Kosa; (P.A.) Mrs. M. Knott; (Chief Designer) D. Colyer; (Mgr. Exp. Sales) P. Kosa; (S.M.) S. Gillett. Annual Sales (D). Co. Size (C).®
- Pathfinder Beverages Ltd., 40 Enterprise Dr., London, Ont. N6N 1A7. Tel. 519-681-0030. Fax: 519-668-0673. Branch offices, Hamilton, Timmins, Thunder Bay, Sault Ste. Marie, Windsor, Chatham, Exeter, Ont. Soft drinks. Bottlers of "Pepsi-Cola", "Orange Crush", "Hires Root Beer", "Mountain Dew", "Dr. Pepper", "7-UP". Parent company, Seven-Up Canada Inc., Mississauga, Ont.
- (P.) T. Baker; (V.P. & G.M.) R. J. Blair. Annual Sales (F). Co. Size (E).®
- ★Pathtechnics Ltd., P.O. Box 1524, 10-1B8 Bunting Rd., St. Catharines, Ont. L2R 7J9. Tel. 416-682-8647. Fax: 416-682-1320. Branch office, Lewiston, NY, U.S.A. Data acquisition systems for corrosion monitoring, rectifier systems for hydraulic elevators.
- For.Reps., Corrosion Monitoring Service, Surrey England; Oronzio de Nora, S.A., Bioggio, Switzerland, AMAC Corrosion Protection, Victoria, Australia; Hommema, Frankenweg, Holland; MICAPS France, Decines, France.
- (P.) R. L. Pawson; (Mgr. Tech. Serv.) A. Giannopoulos. Annual Sales (B). Co. Size (A).
- Pâtisserie Marcotte (1977) Inc., 397 Ste-Cecile, Trois-Rivières, Que. G9A 1K7. Tel. B19-376-7320. Chocolate ice cream cakes.
- (P.) Ms. A. L'Heureux. Annual Sales (B). Co. Size (A).®
- ★Patlon Aircraft & Industries Limited, 5502 Timberlea Blvd., Mississauga, Ont. L4W 2T7. Tel. 416-624-5572. Fax: 416-624-0975. Telex: 06-960379. Branch office, Ottawa, Ont. Aircraft spare parts, anti static products and vehicular military lights.
- (P.) P. Mann; (S.M.) J. Norton; (V.P.) J. Kinoshita. Annual Sales (D). Co. Size (B).®
- Patons & Baldwins Canada Inc., 1001 Roselawn Ave., Toronto, Ont. M6B 1B8. Tel. 416-782-4481. Fax: 416-785-1370. Telex: 06-969737. Branch office, Montreal, Que. Handknitting and craft yarns. Brands, "Patons", "Beehive", "Jaeger". Parent company, Coats Viyella PLC, Glasgow, U.K.
- (P.) D. A. Staveley; (V.P. Sales) D. L. Prentice; (V.P. Mfg.) T. H. Wilson; (V.P. Fin.) B. M. Loftus. Co. Size (E).®
- ★Patria Publishing Co. Ltd., 6 Alcina Ave., Toronto, Ont. M6G 2E8. Tel. 416-654-2551. Newspaper publishing.
- For.Reps., Cleveland, OH, New York, NY, U.S.A.
- (Publisher) A. Laszlo; (Prod'n Mgr.) Ms. M. Laszlo; (Purch. Mgr.) Ms. K. Gomory. Annual Sales (B). Co. Size (A).®
- Patrick Equipment Ltd., 2625 Douglas Rd., North Burnaby, B.C. V5C 5B5. Tel. 604-299-7571. Branch office, Prince George, B.C. Fork lift trucks and log loaders. Brand, "Patrick".
- (P.) G. Patrick. Co. Size (B).
- ★Patrick Plastics Inc., 2424 Finch Ave. W., Unit 6, Weston, Ont. M9M 2E3. Tel. 416-745-9100. Fax: 416-883-

3462. Disposable hangers, "Kari Krate" carrying device for electronic printed circuit boards.
(P.) P. Hung; (V.P.) Ms. A. Hung; (V.P.) E. Hui; (Purch.Mgr.) F. Wong; (Eng.Dir.) R. Li. Annual Sales (C). Co. Size (B).⑤
- Patstone, G.R., Ltd., P.O. Box 10B1, Saint John, N.B. E2L 4E9. Tel. 506-633-7602. Fax: 506-634-1445. Truck bodies. Brand "Mari-Van".
(P.) H. Heinhardt; (Compt.) B. Boyle. Annual Sales (C). Co. Size (B).⑤
- †Pattern Castings Ltd., 1 Vanley Cres., Downsview, Ont. M3J 2B7. Tel. 416-636-B9B6. Fax: 416-636-5293. Plants, Downsview, Toronto, Ont., Winnipeg, Man. Aluminum moulds, patterns, cast iron tooling, die casting prototypes, steel and ductile investment castings.
(P.) A. Koczewski; (S.) W. Koczewski. Annual Sales (C). Co. Size (B).⑤
- Patterson Boiler Works, Limited, 1610-22nd St., W. Vancouver, B.C. V7V 4E3. Tel. 604-922-B247. Tanks, smokestacks, evaporators and condensers.
(Mgr.) R. T. Crosby. Annual Sales (B). Co. Size (A).⑥
- ★Patterson Industries (Canada) Limited, 250 Danforth Rd., Scarborough, Ont. M1L 3X4. Tel. 416-694-33B1. Fax: 416-691-276B. Telex: 06-22B3B. Subsidiary, Westwood Metal Manufacturing Ltd., Scarborough, Ont. Design and building of process equipment for chemical, paint, food and other industries, complete resin systems, ball, pebble and rod grinding mills, conical double and twin shell blenders, vacuum dryers, rotary dryers, heat exchangers, agitating equipment, ribbon, paddle and sigma blade mixers, vibratory screens, portable and other mixing equipment, pressure vessels, tanks, custom machine work, vacuum and inert atmosphere furnaces, standard and special resistance welding machines. Brands, "Typhoon", "Kneadmaster", "Patterson", "Conaform", "Thoroblender", etc.
(P. & G.M.) H.W. Haischt; (V.P.) D.G. Rose; (T.) Mrs. H. Heffernan; (Plant Mgr.) L. Toth; (S.M.) M.C. Lindsey. Annual Sales (C). Co. Size (B).⑥
- Pattison, Jim, Sign Group, The, 555 Ellesmere Rd., Scarborough, Ont. M1R 4EB. Tel. 416-759-6796. Toll Free: (416) 800-268-6536, (519) 613 800-268-6543. Fax: 416-759-6406. Branch offices, Montreal, Que., Toronto, Brampton, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Richmond, B.C. Plants, Dorval, Que., Scarborough, Brampton, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C., Yakima, WA, U.S.A. Associates, National Advertising, Montreal, Que., Claude Neon Ltd., Neon Products Ltd., Scarborough, Cummings Signs of Canada Ltd., Brampton, Ont., Martel-Stewart Ltd., Winnipeg, Man., Oregon Signs, Portland, OR, Heath Northwest, Yakima, City Sign, Tacoma, WA, U.S.A. "ElectroAd" electronic message centres, "WindowAd" custom neon signs, "AwningAd" illuminated awnings, illuminated plastic signs, pylon signs. Parent company, Jim Pattison Industries Ltd.
(P.) J. Coëtê; (V.P. & G.M. Montreal) P. Goulet; (V.P.Mktg.) G. Headrick; (Exec.V.P. & G.M.Ont.) D. R. Procyk; (V.P.Fin. & Admin.) D. Morgan; (Exec.V.P. & G.M.B.C.Div.) M. St.Onge; (V.P. & G.M.Prairie Reg.) J. Sussenguth; (Exec.V.P. & G.M., U.S.) L. Ledoux. Annual Sales (F). Co. Size (G).⑤
- ★Patton & Cooke Ltd., B1B3 - 130th St., Surrey, B.C. V3W 7X4. Tel. 604-591-5374. Fax: 604-591-3505. Branch offices, Halifax, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Mont Vernon, NH, Annandale, NJ, Wauconda, IL, Dallas, TX, Shawnee Mission, KS, Parker, CO, Albuquerque, NM, Vancouver, Seattle, WA, U.S.A. Subsidiary, Patco Sales, Surrey, B.C. Disconnect switches, potheads, junction boxes, connectors, insulators, splice boxes, trailing cable couplers, substations, switchgear, trolley fittings, bus supports, expansion connectors, transition splices.
For.Reps.: Marechal Electrobauser, W. Germany, Marechal, Paris, France; Electroschwarz Pty. Ltd., Newcastle, N.S.W., Australia; Sergio Besa Cia Ltda, Santiago, Chile; Patton & Cooke (China), Beijing, China.
(P. & C.E.O.) G.E. Patton; (Sr.V.P. & G.M.) G. Smith; (S.M.) P.B. Kyle. Annual Sales (D). Co. Size (C).⑥
- Paturel Seafood Ltd., P.O. Box 460, Shediac, N.B. E0A 3G0. Tel. 506-532-4431. Fax: 506-532-5450. Telex: 014-2665. Buying stations, Pugwash, Wedgeport, N.S., Cape Bimet, Cape Tormentine, N.B., Covehead, Fortune, Morell, P.E.I. Plants, Cape Bimet, N.B., Morell, P.E.I. Canned fish, frozen canned lobster meat, frozen fillets, live and boiled lobsters, smelts, scallops. Brands, "High Liner", "Seafresh", "Paturel".
(P.) J.E. Bateman. Annual Sales (E). Co. Size (F).⑥
- ★PAULIN, H. & CO. LIMITED, 55 Milne Ave., Scarborough, Ont. M1L 4N3. Tel. 416-694-3351. Fax: 416-694-1B69. Branch offices, Moncton, N.B., Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Plants, Rexdale, Milton, Ont. Divisions, Capital Metal Industries, Long-Lok Canada, Pic-a-Pac, Scarborough, Precision Fasteners, Milton, Jeyco Machine Products, Mississauga, Ont. Cold forged bolts, nuts, screws, screw machine products, brass tube fittings, metal stampings, automotive parts. Brands, "Papcolloy", "Pic-A-Pac", "Work-Savers", "Mega-Paks", etc.
Exports handled by Automotive & General Export Co. Ltd., 55 Milne Ave., Scarborough, Ont.
(Chmn.) A. Paulin; (P. & G.M.) R. Paulin; (V.P.Purch.) R.F. Juriansz; (S.M.Industrial) J. Earley; (S.M.Automotive) R. Boulanger; (Mgr.Non-corrosive) M. Steinwall; (Mgr.Fluid Flow Components) R. Hummel; (T.) K. Krause; (Adv.Mgr.) J. Timms. Annual Sales (E). Co. Size (E).⑥
- Pauls Grinding Industries Ltd., 1446 Erin St., Winnipeg, Man. R3E 2S8. Tel. 204-774-2434. Fax: 204-7B3-921B. "Gemini" carbide tipped blades, shaper cutters and router bits.
(P.) P. Barsony; (Mgr. & Purch.) Mrs. K. Barsony-Shymko; (Asst.Mgr. & Purch.) Mrs. Y. Solar. Annual Sales (B). Co. Size (A).⑥
- Pavages Megantic Inc., Les, 3B44 Quebec Central, C.P. 160, Lac Megantic, Que. G6B 2S6. Tel. B19-583-4144. Paving materials.
(P.) M. Fortier. Annual Sales (C). Co. Size (A).
- ★Pavesi International, 5325 Fairview St., Burlington, Ont. L7L 5K4. Tel. 416-639-5005. Fax: 416-639-5944. Telex: 061-B22B. Branch offices, Pointe Claire, Que., Brentwood, TN, Buffalo, NY, U.S.A. Robotic and mechanized automation systems, integrated robots with assembly, materials handling, welding, sealing and machine loading application, electric motor manufacturing equipment, welding positioners, index tables.
(P.) G. G. Smith; (S.M.) D. Moore; (Engr'g Mgr.) S. Cain; (Mfg.Mgr.) G. Herman; (Mgr.) R. Clatworthy; (Cont.) Ms. A. Hines. Annual Sales (D). Co. Size (C).⑥
- Pax Manufacturing Company Ltd., 333 N. Rivermede Rd., Unit 3, Concord, Ont. L4K 3N7. Tel. 416-738-222B. Fax: 416-738-9723. Metal and plastic toys and novelties. Brands, "Pax", "Treasure Chest of Pax", "My Very Own", "Future Builder", etc.
(P. & G.M.) A. Englander; (V.P.Sales) G. Beck; (Cont.) J. Bruce Hooker; (V.P.Ops.) R. Cheng. Annual Sales (D). Co. Size (A).⑥
- Paxam Metals Ltd., 5640 Timberlea Blvd., Mississauga, Ont. L4W 4M6. Tel. 416-622-6101. Toll Free: 800-268-0209. Fax: 416-622-6224. Spring and stainless steel coil products, copper and brass coil products, tool room products, shim stock and music wire. Parent company, Three D Metals, Cleveland, OH, U.S.A.
(Mgr.Admin.) R. Coupland; (Dir.Sales & Mktg.) W. Czaikowski; (P.A.) Mrs. K. Daisley; (Plant Mgr.) D. Bloxam. Annual Sales (D). Co. Size (B).⑥
- Payette & Simms Inc., 300 Arran St., St. Lambert, Que. J4R 1K5. Tel. 514-672-63B0. Fax: 514-672-14B1. Telex: 05-25134. Newspapers, periodicals, coloring books, comics, brochures, books and magazines.
(P.) J. Payette; (V.P.) S. Sims; (V.P.) Y. Payette; (S.T.) R. Gregoire. Annual Sales (C). Co. Size (C).⑤
- PAYGE INTERNATIONAL INC., 5680 Fullum St., Montreal, Que. H2G 2H7. Tel. 514-270-1101. Fax: 514-279-0960. Plastic goods and advertising specialties. Brand, "Payge".
(P.) B. Wood; (G.M.) R. Lafontaine; (S.T.) K. S. Wood. Annual Sales (C). Co. Size (A).⑥
- Payne Machine Co. Ltd., 46 Mount Hope St., Lindsay, Ont. K9V 5G4. Tel. 705-324-8990. Fax: 705-324-6727. General machine work, special machinery, steel fabricating.
(P.) W.L. Payne. Annual Sales (C). Co. Size (B).⑤
- Payne Manufacturing Co. Ltd., 30 Victoria Cres., Brampton, Ont. L6P 1E4. Tel. 416-790-0B21. Fax: 416-790-0B2B. Bar and hostess accessories, trays, coasters, tumblers, souvenirs, copper giftware, premiums and incentives, aluminum planters and accessories. Brand, "Payne". Parent company, Payne Metal Enterprises Ltd., Brampton, Ont.
(P.) Mrs. S. Edmonds; (Cont.) A. Varnavides. Annual Sales (B). Co. Size (B).⑥
- Payne Metal Enterprises Ltd., 1BB0 Kipling Ave., Rexdale, Ont. M9W 4J1. Tel. 416-248-6666. Fax: 416-248-0B57. Subsidiaries: Aircraft Spinings Ltd., Payne Manufacturing Co. Ltd., Rexdale, Ont. Volume production machining, metal stampings, production grinding, welding, and heat treatment.
(P.) Mrs. S. Edmonds; (Cont.) A. Faria; (G.M.) J.B. Watson; (Int'l Bus.Dev.) D. Edmonds. Annual Sales (C). Co. Size (C).⑤
- ★Payton Scientific Inc., 115 Heatherside Dr., Scarborough, Ont. M1W 1T6. Tel. 416-490-0100. Fax: 416-490-1554. Specialized electro-optical instruments for blood analysis and other instrumentation and systems for industrial and special applications, "Portaprint" and "Luma-Lite" forensic products for developing latent fingerprints, trace and serological stain fluorescence.
For.Reps.: Pacemaker S.R.L., Buenos Aires, Argentina; Paton Industries Pty. Ltd., St.Peters, South Australia; COMESA G.m.b.H., Wien, Austria; Ambriex S.A., Sao Paulo, Brazil; Struers K/S, Rodovre/Kobenhavn, Denmark; Oriola Oy Prolab, Espoo, Finland; AHS/France Laboratoire Pharmaceutique, Cergy, Cedex, France; Athanasios Dervos Scientific Instruments, Athens, Greece; B.V. Verenigde Instrumenthandel Salm & Kipp, Breukelen, Holland for Belgium, Germany and Holland; Swedish Trading Co. Ltd., Hong Kong for Macau and Hong Kong; Lemico Ltd., Ramat Hasharon, Israel; S.E.A.S., Milan, Italy; Barwa Trading & Cont. Corp., Kuwait; Antah Sri Radin Sdn. Bhd., Kuala Lumpur, Malaysia; Bergman & Plesner Instrumentering A/S, Oslo, Norway; Technilab Portugal Sociedade do Planeamento Technico E Cientifico, Lda., Lisboa, Portugal; Analys Instrument AB, Stockho V Inc., 41 Madison Ave., New York, N.Y., U.S.A.
(P.) R.W. Baker; (P.A.) P. Baker; (Off.Mgr.) Ms. A. Baker. Annual Sales (C). Co. Size (A).⑥
- Pazder Graphics Center Ltd., 5705 103A St., Edmonton, Alta. T6H 2J6. Tel. 403-437-3572. Fax: 403-437-3568. Offset colour, black and white negatives and plates, artwork, computer generated art & type, large format 42 x 96 inch film and prints.
(Dir.) H.R. Pazder. Co. Size (A).
- ★Pazmac Enterprises Ltd., 1B911 - 96th Ave., Surrey, B.C. V3T 4W2. Tel. 604-88B-2223. Fax: 604-88B-4401. Precision machining and light fabricating, threaded products, castings, machining, truck parts, heavy equipment parts, concrete form hardware, liner plates, wear resistant parts, custom or production manufacturing.
(G.M.) S.H. Scarlett; (S.M.) G.R. Parsons. Annual Sales (C). Co. Size (B).⑤
- ★PEABODY ENGINEERING CANADA DIVISION OF PULLMAN CANADA LTD., 530 Otto Rd., Bldg. A, Unit 14, Mississauga, Ont. L5T 2L5. Tel. 416-795-1550. Fax: 416-795-1030. Sales offices, Halifax, N.S., Montreal, Que., Calgary, Alta., Vancouver, B.C. Package and low excess air burners, ignitors, fuel conversions, fume and liquid waste incinerators, burner and flame failure systems, direct fired air heaters, flare stacks and soot blowers. Brands, "PK", "Thorflame", "FlexiPack", "A.P.R.", etc. Parent company, The Pullman Company, Princeton, NJ, U.S.A.
For.Reps. Peabody Engineering Corporation, Stamford, CT, U.S.A.
(V.P. & G.M.) J. Leonard; (Cont.) J. Riffard; (G.S.M.) J. Postlethwaite. Annual Sales (C). Co. Size (A).⑥
- Peace Arch Publications Ltd., P.O. Box 75149, White Rock, B.C. V4A 9M4. Tel. 604-531-1711. Fax: 604-531-7977. Community newspaper. Parent company, Hacker Press, Abbotsford, B.C.
(Publisher) D. Geddes; (Adv.Mgr.) Ms. H. Beaton; (Off. Mgr.) F. Gorman; (Prod'n Foreman) J. Chmelyk. Annual Sales (C). Co. Size (B).⑥
- Peacock Inc., 260 St. Patrick St., LaSalle, Que. HBN 1V1. Tel. 514-366-5900. Fax: 514-366-9804. Branch offices, Halifax, N.S., Toronto, Ont., Calgary, Edmonton, Alta., Vancouver, Fort St. John, B.C. Plants, Toronto, Ont., Calgary, Edmonton, Fort McMurray, Alta., Fort St. John, B.C. Associate, Fluid Conditioning Equipment, Div. of Peacock Services Inc., Buffalo, NY, U.S.A. Engineering and industrial mechanical equipment. Parent company, Weir Group Plc., Glasgow, Scotland.
(Chmn.) J.A. Cumming; (P. & C.E.O.) B.P. Emo; (V.P. Industry Serv.Div.) R.A. Morrison; (V.P.Prod.Div.) D.E. Olsen. Annual Sales (E). Co. Size (F).⑤
- Pearce Containers Limited, 16B2 Meyerside Dr., Units 1-7, Mississauga, Ont. L5T 1A3. Tel. 416-670-2666. Fax: 416-670-26B6. Corrugated boxes and displays.
(P.) E. Pearce; (G.M.) A. Ouellette; (S.T.) Ms. S. Pearce. Annual Sales (C). Co. Size (B).⑤
- ★Pearson Mining Equipment Ltd., 4862 Bessborough Dr., Burnaby, B.C. V5C 1L3. Tel. 604-291-0900. Placer gold recovery equipment and custom steel fabrication. Brands, "The Derocker", "The Rock Box".

- (P.) N. Pearson. Annual Sales (8). Co. Size (A).^⑤
 Pearson, Ron, Boat Works., 9255 River Rd., R.R. 5, Delta, B.C. V4G 1B4. Tel. 604-584-0087. Commercial fishing and pleasure boats.
- (Prop.) R. Pearson. Annual Sales (A). Co. Size (A).
 Pebble Enterprises Inc., "D" Floor, 100 Front St. W., Toronto, Ont. M5J 1E3. Tel. 416-364-5944. "Milburn's Backeaser" health appliance.
- (P.) P. L. Waitzer. Annual Sales (A). Co. Size (A).
 ★Pebrla Inc., 1470 Don Mills Rd., Suite 306, Don Mills, Ont. M3B 2X9. Tel. 416-441-4151. Fax: 416-441-2937. Plants, Kitchener, Peterborough, Ont. Automobile body side moulding. Parent company, Pebrla GmbH Paul Braun, West Germany.
- (Exec.V.P. & C.E.O.) T.H. Walther; (Cont.) C. C. Rathgeber. Annual Sales (E). Co. Size (F).
 Pêcheres Gros Cap Inc., Les, C.P. 267, Cap Aux Meules, Que. G0B 1B0. Tel. 418-986-2710. Fax: 418-986-6784. Canned fish products, lobsters, cod, scallops, mackerel.
- (G.M.) J.Y. Cyr. Annual Sales (C). Co. Size (C).^⑥
 Pêcheurs-Union Des Maritimes., See United Maritime Fishermen.
- Peckover's A Division of VPK Metal Inc., 2195 Langstaff Rd., Concord, Ont. L4K 2B2. Tel. 416-669-9444. Toll Free: (416) 800-268-1988, (519, 613, 705) 800-268-1960. Fax: 416-738-9033. Branch office, Montreal, Que. "Peck-Rox" non-slip compound, plastic change parts and timing screws for bottling and filling machines. Parent company, VPK Metal Inc.
- (P.) H. Kotler; (S.T.) D.W. Kaye; (Mfg.Mgr.) B. Dalton; (Mktg.) P. Ali. Annual Sales (D). Co. Size (C).^⑤
 Peco Filters Limited, 2904 - 11th St. S.E., Calgary, Alta. T2H 1K6. Tel. 403-243-6700. Telex: 038-22786. Filtration equipment for petroleum industry. Brand, "Peco".
- (P.) A. D. Kingsford; (Plant Mgr.) N. Hertzberg. Annual Sales (C). Co. Size (A).
- ★Pedigree Inc., 9320 St. Lawrence Blvd., Montreal, Que. H2N 1N7. Tel. 514-382-3950. Fax: 514-382-0467. Telex: 05-826672. Men's and ladies' sportswear, T-shirts, outerwear, skiwear, shirts, pants and accessories.
- (P.) P. Dixon; (V.P.) M. Sinclair; (Dir.Mktg.) P. Hall. Annual Sales (E). Co. Size (C).^⑥
 Pedesco (Canada) Ltd., 59 Skagway Ave., Scarborough, Ont. M1M 3T9. Tel. 416-269-7115. Telex: 06-986766. Remote mobile investigation units, security and x-ray equipment.
- (P.) B. Pedersen. Co. Size (N/R).
- Peel Block Co. (1987) Ltd., P.O. Box 3777, 225A Wanless Dr., Snelgrove, Ont. L0P 1M0. Tel. 416-840-3777. Fax: 416-840-3790. Concrete split, ribbed and coloured decorative blocks, slag blocks, cement bricks. Parent company, Brampton Brick Ltd.
- (V.P.Ops.) H.J. Kerbel; (V.P.Sales) M. Rosenbaum. Annual Sales (D). Co. Size (C).^⑥
- ★Peel Engine Service Co. Ltd., 6074 Shawson Dr., Mississauga, Ont. L5T 1E6. Tel. 416-564-0281. Fax: 416-564-6297. Plant, 6670 Cloumbus Rd., Mississauga, Ont. Associate, Peel Engines Limited. Generator sets, controls and associated equipment also complete standby (emergency) power systems.
- (P.) D. S. Peck; (G.M. & Plant Mgr.) J. C. Vernon; (S.T.) Ms. B. G. Mergel; (S.M.) D. Jones; (P.A.) Ms. J. Duke. Annual Sales (D). Co. Size (C).^⑥
- Peel Glass & Aluminum Limited, 5850 Dixie Rd., Mississauga, Ont. L4W 1E7. Tel. 416-670-2142. Fax: 416-670-7233. Commercial and industrial windows, doors and framing-aluminum.
- (P. & P.A.) S. Minter. Annual Sales (C). Co. Size (A).^⑤
- Peel Plastic Products Limited, 49 Rutherford Rd. S., Brampton, Ont. L6W 3J3. Tel. 416-456-3660. Fax: 416-456-0870. Printed and plain polyethylene bags and rollstock, laminated products, courier envelopes, medical packaging.
- (P.) W. Troost. Annual Sales (D). Co. Size (C).^⑥
- ★Peelco Manufacturing Limited, 2481 Royal Windsor Dr., Oakville, Ont. L6J 4Z2. Tel. 416-844-0581. Steel fabricated and precision machined components for truck, trailer and heavy duty equipment.
- (P.) P. Hansen; (V.P. & G.M.) P. Ostberg; (Cont.) J. Lai; (Prod'n Sup'r) G. Gieskov. Annual Sales (E). Co. Size (E).
- ★Peelle Company Limited, The, 7415 Torbram Rd., Mississauga, Ont. L4T 1G8. Tel. 416-677-6860. Fax: 416-671-3293. "Peelle" fireproof doors, "Sedgwick" dumbwaiters and residence elevators. Parent company, The Peelle Co., Bay Shore, NY, U.S.A.
- (V.P.) J. N. Sproule; (G.M.) S. McCandless; (S.M.) L. Houwen. Annual Sales (C). Co. Size (C).^⑤
- ★Peerless Carpet Corporation, Place Bonaventure, P.O. Box 944, Montreal, Que. H5A 1E8. Tel. 514-878-6800. Fax: 514-878-6829. Telex: 055-60791. Branch offices, Dartmouth, N.S., Longueuil, Que., Bramalea, Ont., Winnipeg, Man., Edmonton, Alta., Richmond, B.C. Plants, Acton Vale, Wickham, Que., Kingston, Ont. Associates, Galaxy Carpet Mills, GA, U.S.A.; Peerless Europe Rug Ltd., Ireland; Peerless Carpet Corp., Australia. Tufted carpeting and bathmats. Brand, "Peerless", "Baby-more", "Galaxy".
- For.Reps.: Peerless Carpet Distributors P.y.Ltd., Smithfield, Australia; Peerless Rug Europe Ltd., Athy, Ireland.
- (Chmn. & C.E.O.) B. Garber; (P. & C.O.O.) D. Arditi; (V.P.East'n Reg.) F. Carpentier; (Sr.V.P.Mktg. & Sales) R. Wilkinson; (V.P.Commerce Div.) M. Desfosses; (V.P.Ops.) R. Roux; (V.P. & Cont.) L. Fortier; (V.P.Nat. Accts.) S. Weigen; (V.P.Hum.Res.) M. Durand; (V.P.Admin. & T.) P. Fitzgibbon; (Asst.T.) L. DiRago; (Sr. V.P.Mfg.) C. Fontaine. Annual Sales (H). Co. Size (G).^⑥
- ★Peerless-Cascade Plastics Limited, 2800 Kew Dr., Windsor, Ont. N8T 3C6. Tel. 519-944-1102. Fax: 519-944-5739. Plastic injection moulding.
- (P.) W.S. Lombardo; (Compt.) R. Donaldson; (G.M.) L. Elliott. Annual Sales (E). Co. Size (E).^⑤
- Peerless Clothing Inc., 8888 boul. Pie IX, Montreal, Que. H1Z 4J5. Tel. 514-593-9300. Toll Free: (204,306,403,604,709,807) 800-361-4109, (416,506,519,705,902) 800-361-1171, (418,514,613,819) 800-361-3943. Fax: 514-593-9640. Telex: 05-B2B555. Branch office, Toronto, Ont. Associate, Modes Pantco Inc., Montreal, Que. Men's clothing. Brand, "Private Label".
- For.Rep., Peerless Clothing International Inc., New York, NY, U.S.A.
- (P.) A. Segal; (V.P.Mdse.) J. Segal; (G.M.) N. Philip. Annual Sales (E). Co. Size (G).^⑤
- Peerless Electric Limited, 9145 rue Boivin, LaSalle, Que. H8R 2E5. Tel. 514-595-1671. Fax: 514-521-1558. Telex: 055-60478. Branch offices, Dartmouth, N.S., Halifax, N.S., Saint John, N.B., Hull, Quebec, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Branch plant, Toronto, Ont. Fluorescent and incandescent fixtures. Brands, "PEL", "Peerless Lighting".
- (V.P.) M. Samuels; (G.M.) M. Leibovich; (S.M.) J. Aliberti; (Plant Mgr.) J. Leblanc. Co. Size (D).
- †Peerless Enterprises, Division of Tectum Limited, 1520 The Queensway, Toronto, Ont. M8Z 1T6. Tel. 416-251-3131. Fax: 416-251-9709. Associate, Tectum Metal Products Ltd., Rexdale, Ont. Roof and composite floor deck, metal roof and wall panels, design metal roof systems, sheet metal work, decorative fascia and steel eaves systems, metal louvers, custom metal wall panels.
- (P.) J. M. Minialoff; (Exec.V.P.) E. P. Minialoff; (V.P.Fin.) J. D. Ross; (Int'l S.M.) L. Blendick; (P.A.) Ms. D. Haid. Annual Sales (E). Co. Size (D).^⑤
- Peerless Garments, Limited, 515 Notre Dame Ave., Winnipeg, Man. R3B 1R9. Tel. 204-774-5428. Fax: 204-786-7976. Telex: 07-55119. Men's and boys' sportswear. Brands, "Dew Line", "House of Peerless".
- (P.) B.I. Klapman; (S.M.) N. Gutkin; (Off.Mgr.) I. Barnes; (G.M.) A. Eltassi. Annual Sales (D). Co. Size (E).^⑤
- Peerless Machine & Tool Co., Limited, The, 47 Duke St., Guelph, Ont. N1E 5L1. Tel. 519-822-6000. Fax: 519-822-6003. Rebuilt air clutch conversions, etc. Brands, "Peerless", "8low Tatham".
- (P.) M.A. 8low; (Off.Mgr.) E. Roth; (Plant Mgr.) B. J. Davey. Annual Sales (8). Co. Size (A).
- Peerless Plating Rack Co. Ltd., 102 Fenmar Dr., Weston, Ont. M9L 1M5. Tel. 416-749-5446. Fax: 416-749-5033. Custom built plating fixtures, and spray painting racks and plastisol coating.
- (P.) D. Milanese; (G.M.) R. Coccari; (Off.Mgr.) Mrs. P. Milanese. Annual Sales (B). Co. Size (A).^⑤
- Peerless Printing Ltd., 1340 McIntyre St., Regina, Sask. S4P 2M8. Tel. 306-522-4218. Fax: 306-569-8805.
- (Mgr.) K. Schmidt; (S.T.) Mrs. B. M. Schmidt. Annual Sales (A). Co. Size (A).^⑤
- Peeters Carpets Ltd., [Tapis Peeters Ltée.], 677 Douville Rue., Granby, Que. J2G 3J9. Tel. 514-378-8414. Fax: 514-378-7185. Telex: 05-832556. Sales offices, Mississauga, Ont., Calgary, Alta. Associate, Sauquoit Industries Ltd. Tufted carpeting. Brands, "Peeters", "Constellation". Parent company, Hollytex Carpet Mills, CA, U.S.A.
- (Exec.V.P. & G.M.) N.R. Dion; (V.P.Mktg. & Sales) J.R. Zylack; (Cont.) C. N. Martin. Annual Sales (E). Co. Size (E).^⑥
- †Peetz Manufacturing (1977) Ltd., 2740 Rock Bay Ave., Victoria, B.C. V8T 4R9. Tel. 604-383-5342. Fax: 604-384-1832. Sports fishing reels, rods, lures, weights.
- For. Rep., R.C.S. Corp. Rosemount MN, U.S.A.
- (P.) W.G. Hooson. Annual Sales (B). Co. Size (A).^⑥
- †Pegasus Industrial Specialties Ltd., 4490 Sheppard Ave. E., P.O. Box 319, Agincourt, Ont. M1S 3B9. Tel. 416-298-3141. Fax: 416-291-4948. Telex: 06-526147. Branch sales office, Montreal, Que. Associate, Pegasus Glass, Pegasus Biotech. University teaching units of borosilicate glass piping and equipment, OEM glass products, fabrication and design of solvent extraction equipment, scrubbers, distillation equipment, laboratory fermentors, laboratory glassware, restoration and custom scientific glassblowing services, fish and meat freshness meters, bioreactor systems. Brands, "Pegasus", "Versattec", "Microfresh", "Cellstream/AC8". Parent company, C. Trent Holdings Limited, Toronto, Ont.
- For.Reps., Foss Food Technology Corp., Minneapolis, MN, U.S.A., N. Foss Electric A/S GmbH, Hamburg, West Germany.
- (P.) N. Trent; (V.P.) R. Trent; (Mktg.Mgr.) B. Fraser; (P.A.) Ms. J. Carr. Annual Sales (C). Co. Size (A).^⑥
- Pegasus of Canada, 28 Martin Ross Ave., Downsview, Ont. M3J 2L1. Tel. 416-661-1066. Telex: 06-23900. Plant, 63 Alness Ave., Downsview, Ont. Associate company, Wings Neckwear Ltd., Downsview, Ont. "Countess Mara", "Pegasus" and "Valente" men's and ladies' shirts, "Daks" ladies' shirts.
- (P.) H. Balsky; (V.P.) M. Leader; (V.P.) M. Margolese; (V.P.) P. Silvertown. Annual Sales (D). Co. Size (D).^⑤
- Peinture National Ltée., 1620, Boul. Wilfrid-Hamel, Quebec, Que. G1N 3Y6. Tel. 418-683-3481. Toll Free: 800-463-5159. Fax: 418-683-8517. Branch office, Shawinigan, Que. Paints, enamels, varnish, synthetic coatings, baking enamels, removers. Brands, "National", "Duro-tone", "Durosol", "Durotec". Parent company, Société Chimique Laurentide Inc., Shawinigan, Que.
- (P. & C.E.O.) G. Buisson; (V.P.) G. E. Berube; (Compt.) M. Laverdiere; (Hum.Res.) D. Houde; (Asst.to P.) A. Buisson. Annual Sales (D). Co. Size (B).^⑤
- Peinture UCP Inc., See UCP Paint Inc.
- ★Peintures Prolux Paints Inc., 11430, 56 Ave., Montreal, Que. H1E 2L5. Tel. 514-648-4911. Toll Free: 800-363-0809. Fax: 514-648-4060. Industrial paints, lacquer, industrial coating.
- (P. & G.M.) G. Gauthier; (S.M.) D. Labbe; (P.A.) R. Desrosiers; (R&D Dir.) G. Legault. Annual Sales (C). Co. Size (B).^⑤
- Pelee Island Winery & Vineyards Inc., 455 Hwy. #18 E., Kingsville, Ont. N9Y 2K5. Tel. 519-733-6551. Fax: 519-733-6553. "Vin Villa", "Pelee Rouge" and "Pelee Island Dry" wines.
- (P.) W. Von Teichman; (Off.Mgr.) Mrs. P. deJong; (Winemaster) W. Schmoranz. Annual Sales (C). Co. Size (A).^⑥
- ★Pelican International Inc., 561 Lindbergh, Laval, Que. H7P 2N8. Tel. 514-628-1711. Fax: 514-963-0916. Vacuum forming of "Pelican" pedal boats, dinghies, outboard boats, industrial parts and urethane foam injected outboard boats.
- (P.) G. Elie; (V.P.Mktg.) A. Elie. Annual Sales (C). Co. Size (B).^⑥
- ★Pelorus Electronics Ltd., 5010 Reiswig Ave. Box 610, College Heights, Alta. T0C 0Z0. Tel. 403-782-4838. Toll Free: 800-561-0237. Fax: 403-782-4949. Contract assembly, manufacturing and testing of professional electronic equipment and printed circuit board assemblies. Parent company, Pelorus Navigations Ltd., Calgary, Alta.
- For.Reps., Canadian Commercial Advisers, Marina del Ray, CA, U.S.A.
- (Prod.Mgr.) Ms. L. Saylor. Annual Sales (B). Co. Size (A).^⑤
- Pelorus Navigation Systems Inc., 575 Palmer Rd. N.E., Calgary, Alta. T2E 7G4. Tel. 403-250-9377. Fax: 403-291-9123. Telex: 038-21557. Sales offices, Toronto, Ont., Tucson, AZ, U.S.A., Oslo, Norway, Dublin, Ireland. Associate, Pelorus Electronics Ltd., College Heights Alta. Distance measuring equipment, automated weather observation equipment, airport navigation equipment.
- (C.E.O. & P.) E. Fitzhenry; (V.P.Mktg.) D. Sinclair; (V.P.Fin.) T. Lindquist. Annual Sales (C). Co. Size (N/R).
- Pelsue Inc., 90-D Brunswick Boul., Dollard des Ormeaux, Que. H9B 2C5. Tel. 514-683-1175. Fax: 514-685-5766. Branch office, Rexdale, Ont. Tents, blowers, heat-

- ers, lights, duct rodding units, utility trailers. Parent company, T.A. Pelsue Company, Englewood, Col., U.S.A.
(P.) B. Pelsue; (V.P. & G.M.) D. Ruhstrat; (Fin.) Ms. D. Ramsli; (Sales) Mrs. C. MacKenzie. Annual Sales (C). Co. Size (A).
- ★Pembina Mountain Clays, A Division of Engelhard Canada Limited, 945 Logan Ave., Winnipeg, Man. R3E 1P3. Tel. 204-774-5551. Toll Free: 800-665-1310. Fax: 204-788-4641. Branch office and plant, Morden, Man., for drying and grinding. Decolorizing and activated clays. Parent company, Engelhard Corporation, Menlo Park, NJ, U.S.A.
(Site Mgr.) D. Henri. Annual Sales (C). Co. Size (A).⑤
- ★Pembina Poultry Packers Ltd., Box 65B, Morden, Man. ROG 1J0. Tel. 204-822-4451. Fax: 204-822-6B65. Subsidiary, Pembina Goose Breeders International, Morden, Man. Dressed poultry and meats. Brand, "Delicieux".
(P. & G.M.) J.G. Zacharias; (S.) A.J. Riediger. Annual Sales (C). Co. Size (C).⑥
- Pembina Printing Limited, Box 130, 101-6th St., Morden, Man. ROG 1J0. Tel. 204-822-4421. Fax: 204-822-4079. Branch office, Carman, Man. Plant, Winkler, Man. Newspapers, commercial printing and flyers.
(P. & G.M.) H.P. Friesen. Annual Sales (C). Co. Size (B).⑤
- Pembroke Electric Light, Division Jay-M Holdings Limited, 1224 Pembroke St.E., P.O. Box 217, Pembroke, Ont. KBA 6X3. Tel. 613-732-3647. Fax: 613-732-4049. Generating station, Waltham, Que.
(P.) J. Tanenbaum; (S.) E. Spencer; (G.M.) C. C. Robinson. Annual Sales (B). Co. Size (A).
- Pembroke Machine Shop, R.R.#5, Pembroke, Ont. KBA 6W6. Tel. 613-735-6092. Brake and driveline parts, hydraulic hose and fittings, custom welding and machining, trailer manufacturing.
(P.) G. S. Clouthier. Co. Size (N/R).
- Pembroke Observer, The, 186 Alexander St., Pembroke, Ont. KBA 4L9. Tel. 613-732-3691. Fax: 613-732-2645. Newspaper publishers. Parent company, Thomson Newspapers Limited, Toronto, Ont.
For. Reps.: Thomson Newspapers Inc., 3150 Des Plaines Ave., Des Plaines, Ill., 50 Rockefeller Plaza, N.Y., U.S.A.; 200 Grays Inn Road, W.C.1, London, England.
(G.M.) Mrs. L. Hornby; (P.A.) P. B. Hahn; (Plant Mgr.) K. Schultz. Co. Size (B).⑥
- Penaut Products Inc., P.O. Box 155, Stouffville, Ont. L4A 7Z5. Tel. 416-640-1564. Fax: 416-640-877B. "Meadowview" honey, creamed honey and pollen honey related products such as face creams and honey fruit spreads.
For. Rep., Netherlands.
(Chmn.) H. Nauta; (Eng. Mgr.) M. Nauta; (S.M.) P. Nauta. Annual Sales (A). Co. Size (B).⑥
- ★Penberthy Inc., 21 Keefer Rd., St. Catharines, Ont. L2M 6K4. Tel. 416-937-3242. Fax: 416-646-1025. Telex: 061-5112. "Penberthy" liquid level gauges and valves, anoloder, jet pumps, thermowells, flow meters. Parent company, Axel Johnson (Canada) Inc., Montreal, Que.
(G.M.) L. Wright; (S.M.) R. J. Dell. Annual Sales (C). Co. Size (A).⑥
- Penetang Bottling Co. Ltd., 175 Main St., P.O. Box B80, Penetanguishene, Ont. LOK 1P0. Tel. 705-549-7462. Authorized bottlers of "Coca-Cola", "Fanta", "Sprite", "Tab", "Fresca", "Schweppes", "Diet Coke", "A&W Root Beer".
(P.) H.E. Orser; (V.P. & G.M.) T. Thompson. Annual Sales (D). Co. Size (B).
- ★Peninsula Alloy Inc., 110 Ormond St.S., Thorold, Ont. L2V 4J6. Tel. 416-227-4011. Fax: 416-227-4019. Ferrous castings, bushings and bearings, railroad guides.
(P.) Mrs. S. May; (G.M.) K. May. Annual Sales (C). Co. Size (A).⑤
- Peninsula Farm Limited, R.R.#3, Lunenburg, N.S. B0J 2C0. Tel. 902-634-3844. Toll Free: 800-565-5017. Fax: 902-634-8929. Branch offices, Saint John, N.B., Halifax, N.S. Associates, Lunenburg Transport Ltd., Mega Grocery Merchandising Ltd. "Peninsula Farm" yogurt, yogurt dip, ice cream, frozen yogurt.
(Chmn. & C.E.O.) Mrs. S. Jones; (P. & C.O.O.) G. Jones; (Ops.Mgr.) N. Smith; (Admin.Mgr.) Mrs. S. Booth. Annual Sales (C). Co. Size (B).⑥
- ★Peninsula Fittings (St. Catharines) Limited, 221 Bunting Rd., St. Catharines, Ont. L2M 3Y2. Tel. 416-688-0552. Toll Free: 800-263-5796. Fax: 416-688-3146. Galvanized and aluminum perimeter pipe fittings, elbow and duct for warm-air heating, dryer venting, roof vents.
(P.) H. Janzen. Annual Sales (D). Co. Size (C).⑥
- †Peninsula Plastics Limited, 620 Industrial Dr., Fort Erie, Ont. L2A 5M4. Tel. 416-871-4766. Fax: 416-871-4B11. "Pen Plast" veterinary syringes and cannulae, plastic letters and numbers, glasses case inserts, also power line accessories and custom molding, hot stamping.
(P.) F. G. Bolton; (V.P.Mfg.) S. C. Tran; (V.P.Admin.) C. Bolton. Annual Sales (B). Co. Size (A).⑤
- Penmark Label Designs Inc., 90 Nolan Court, Unit 2B, Markham, Ont. L3R 4L9. Tel. 416-475-B259. Fax: 416-475-B221. Printed cloth labels. "Penmark" ribbons of cotton, satin, polypropylene.
(P.) S. Buck; (G.M. & S.M.) W. Miller. Co. Size (A).⑥
- Penn Ventilator Canada Ltd., 69 Jacques-Cartier St. N., P.O. Box 2B, Farnham, Que. J2N 2R4. Tel. 514-293-5317. Fax: 514-293-6540. Air control dampers, louvers, ventilation equipment. Parent company, Penn Ventilator Co. Inc., Philadelphia, PA, U.S.A.
(G.M.) G. Pion. Annual Sales (D). Co. Size (C).⑥
- ★PennKote Limited, 251 Station St., Ajax, Ont. L1S 1S3. Tel. 416-6B3-6447. Fax: 416-42B-3073. Subsidiary, Nutramin. Waterproofing materials, protective coatings, recreational surfaces, integral waterproofing system fast setting concretes, joint sealant. Brands, "Watertite", "SpeedCrete", "Penn System", "Pennkote", "Aquaban System".
(V.P.) D. Stefan, Ph.D.; (S.M.) P. W. Tomkinson. Annual Sales (C). Co. Size (B).⑥
- Penner Tire & Automotive Centre, 1325 Dugald Rd., St. Boniface, Man. R2J 0H3. Tel. 204-237-B903. Branch offices, Steinbach, Beausejour, Man., Yorkton, Saskatoon, Swift Current, Sask., Medicine Hat, Edmonton, Calgary, Ponoka, Alta., Abbotsford, Langley, B.C. Branch plant, Steinbach, Man. Tire retreading and "No-weld" dual wheel kits for farm tractors.
(Chmn.) J.D. Penner; (Vice-Chmn.) D.J. Unger; (S.M.) C. Wells. Co. Size (C).
- Pennwalt Inc., 700 Third Line, Oakville, Ont. L6J 5A3. Tel. 416-827-9841. Fax: 416-827-7913. Telex: 06-9B2230. See listings of manufacturing divisions below and also Lucidol and Wallace & Tiernan. Marketing divisions include, Stokes, Sharples-Stokes, Fluorochemicals and Organic Industrial Chemicals. Parent company, Pennwalt Corporation, Philadelphia, PA, U.S.A.
(G.M.) D. R. Furniss; (T. & Asst.S.) M. G. Atkins; (Emp.Rel. & Off.Mgr.) Ms. L. Kwasnik. Annual Sales (E). Co. Size (E).⑥
- Pennwalt Inc., Chemical Specialties Division, 700 Third Line, Box 123, Oakville, Ont. L6J 5A3. Tel. 416-827-9841. Fax: 416-827-7913. Telex: 06-9B2230. Branch office, Montreal, Que. See also listing of Keystone Department. Metal working and metal finishing chemicals and lubricants: rolling oils, pickle oils and cleaners for steel and other mills; wire and rod processing and finishing products: alkaline detergents, etc. for industrial and institutional laundries; cleaners and sanitizers for food, beverage and dairy plants and farm: specific private label chemicals and lubricants for governments. Brands, "Pennchem", "R.H. Miller", "Steelskin", "Redskin", etc. Parent company, Pennwalt Corporation, Philadelphia, PA, U.S.A.
(G.M.) D. R. Furniss; (Cont.) M. G. Atkins; (G.S.M.) H.H. MacKillop; (Tech.Mgr.) H. W. Krebs; (Prod.Mgr.) K. Newman; (Prod.Mgr.) R. D. Barter; (Prod.Mgr.) Mrs. K. Woods; (Prod'n Mgr.) Ms. S. Frater; (Prod'n Mgr.) D. Hall; (Emp.Rel. Off.Mgr.) Ms. L. Kwasnik. Annual Sales (E). Co. Size (E).
- Pennwalt Inc., Flour Service Department, 700 Third Line, Oakville, Ont. L6J 5A3. Tel. 416-827-9841. Fax: 416-827-7913. Telex: 06-9B2230. Sales office, Saskatoon, Sask. Branch plant, Fort Erie, Ont. Flour treatment and enrichment compounds and processes. Brands, "Novadelox", "Bromolux", "No-D-Lay", "Maturox", "N-Richment-A", "Doh-Tone", etc. Parent company, Pennwalt Corporation, Philadelphia, PA, U.S.A.
(S.M.) I.S.V. Trood. Annual Sales (C). Co. Size (A).⑤
- Pennwalt Inc., Keystone Department, 700 Third Line, Oakville, Ont. L6J 5A3. Tel. 416-827-9841. Fax: 416-827-7913. Telex: 06-9B2230. Lubricants, compounds, etc. Brands, "KSL", "Zeniplex", "Nevastane".
For.Reps., Keystone Division of Pennwalt Corp., Philadelphia, PA, Orange, CA, U.S.A.
(G.M.) D. Furniss; (Tech.Mgr.) H. Krebs; (G.S.M.) B. MacKillop; (Keystone Prod.Mgr.) R. Barter. Annual Sales (E). Co. Size (E).
- Penny Little Sportswear, 3333 Cremazie E., Suite 301, Montreal, Que. H1Z 2H8. Tel. 514-729-5209. Ladies' sportswear, jackets and skirts.
(P.) A. Rossi; (Asst.Mgr.) R. Rossi. Annual Sales (B). Co. Size (A).⑤
- Penpal Pen Corporation, 25 Commander Blvd., Agincourt, Ont. M1S 3E7. Tel. 416-293-0354. Fax: 416-293-9016. Ball point pens, advertising and promotional specialties.
(P.) P. Said; (V.P.) N. Nusair. Annual Sales (C). Co. Size (C).⑥
- Penslar Co., The, P.O. Box 365, Ayr, Ont. NOB 1E0. Tel. 519-632-7994. "Penslar" hand cream.
(P.) R. E. Cochrane; (V.P.) Mrs. C. B. Cochrane. Annual Sales (A). Co. Size (A).⑥
- Penta Binding Ltd., 7929 Coronet Rd., Edmonton, Alta. T6E 4N7. Tel. 403-466-662B.
(P.) N. Penrice; (Prod'n) W. Penrice. Annual Sales (B). Co. Size (A).
- Penta Web Printing Ltd., 3099 Universal Dr., Mississauga, Ont. L4X 2E4. Tel. 416-625-5240. Fax: 416-624-7501. Magazines, flyers, brochures, coupons, self mailers, seals, newspaper inserts, lottery tickets, directories, coupon booklets, travel brochures.
(P.) W.R. Soden; (G.M.) C. Clarridge; (S.M.) R. Clark; (Dir.Fin. & Admin.) S. Medlar. Annual Sales (D). Co. Size (C).⑤
- Pentagon Merchandising Ind. Ltd., 273 Edgeley Blvd., Unit B, Concord, Ont. L4K 3Y7. Tel. 416-73B-1875. Fax: 416-73B-1934. Wire, sheet metal and tubular products including store fixtures, point of purchase displays, etc.
(P.) J. Kaszab, Jr.; (V.P.) Ms. M. Kaszab; (Plant Mgr.) B. Begley; (P.A.) S. Kaszab. Annual Sales (B). Co. Size (A).⑤
- Pentagon Products Div. of Pentagon Mould & Tool Co. Ltd., 32 Pemican Crt., Weston, Ont. M9M 2Z3. Tel. 416-741-2B06. Plastic pots and planters.
(P.) J. Deak. Co. Size (N/R).
- ★Pentiction Foundry Ltd., 56B Dawson Ave., Pentiction, B.C. V2A 3N8. Tel. 604-492-7043. Toll Free: 800-663-2464. Fax: 604-492-6933. Branch office, Surrey, B.C. Cast and ductile iron skirts and syphons, grates, liners and municipal castings, toggle plates, vortex finders, mining and smelter parts. Parent company, Dobney Foundry.
(P.) W. Delaney; (S.M.) J. Valentine; (G.M.) K. W. Green; (Buyer) Ms. L. Callon; (Metal Tech.) S. Martin. Annual Sales (N/R). Co. Size (B).⑥
- Pentiction Herald, 186 Nanaimo Ave. W., Pentiction, B.C. V2A 1N4. Tel. 604-492-4002. Fax: 604-492-2403. Printers. Parent company, Canadian Newspaper Ltd. (Thomson Newspapers Corp.).
(Publisher) E.A. Cline; (Adv. & Mktg.Mgr.) R. McGrath. Annual Sales (C). Co. Size (C).⑥
- Pentland, J.A., Ltd., 8239 Main St., Vancouver, B.C. V5X 3L7. Tel. 604-324-4011. Fax: 604-321-4007. Prosthetic and orthotic supplies.
(P.) F.G. Dillon. Annual Sales (B). Co. Size (A).⑤
- Penwood Manufacturing Company Ltd., 195 Citation Dr., Concord, Ont. L4K 2Y8. Tel. 416-73B-0746. Telex: 06-986766. Architectural and contract millwork, commercial custom cabinetry.
(C.E.O.) P. Penkarski; (G.M. & P.A.) R. Penkarski; (Plant Mgr.) T. Penkarski. Annual Sales (C). Co. Size (A).⑤
- Pepes Mexican Foods Inc., 122 Carrier Dr., Rexdale, Ont. M9W 5R1. Tel. 416-674-0882. Fax: 416-674-2B05. Corn tortilla chips and tacos, frozen corn tortillas.
(P.) T. J. Asensio; (Ops.Mgr.) F. Javier Asensio; (S.M.) R. Carthew; (Plant Mgr.) J. A. Asensio. Annual Sales (C). Co. Size (B).⑥
- Pepsi-Cola Canada Ltd., 1255 Bay St., Toronto, Ont. M5R 2A9. Tel. 416-964-1313. Fax: 416-926-4259. Branch offices and plants, Montreal, St.Leonard, Que. Soft drinks, bottled and canned. Brands, "Pepsi-Cola", "7-Up", "Dr. Pepper", etc.
(P. & C.E.O.) J.W. Mailloux; (Legal Corp.Counsel) T. Maich; (Dir.Ops.) B. Jackson; (Dir.Fin.) R. Croarkin; (Dir. Mktg.) R. Baranowski; (Tech.Serv.) Mrs. C. Newell. Annual Sales (F). Co. Size (D).⑤
- Perfect Glove Manufacturers (1979), 319 Elgin Ave., Winnipeg, Man. R3A 0K4. Tel. 204-957-1075. Fax: 204-956-2427. Telex: 07-5B7B70. Leather gloves and mitts.
(C.E.O.) G. Love; (Mgr.) H. Shapiro. Annual Sales (B). Co. Size (B).⑤
- Perfect Chrome Furniture Co. Ltd., 20 Densley Ave., Toronto, Ont. M6M 2R1. Tel. 416-242-5220. Chairs, tables, step, end and coffee tables.

(P.) I. Gruenspan. Annual Sales (B). Co. Size (A).[®]
Perfect Glass and Mirror Limited, 4490 Sheppard Ave. E., Unit #1, Scarborough, Ont. M1S 4J9. Tel. 416-292-8889. Fax: 416-298-389B. Store fronts, aluminum windows and doors for commercial and industrial buildings.

(C.E.O.) M. Spektor. Annual Sales (C). Co. Size (A).
Perfect Hofmann Co. Ltd., The, 39 Dussek St., P.O. Box 1270, Belleville, Ont. KBN 5E9. Tel. 613-962-9130. Fax: 613-962-B302. Telex: 06-62241. Branch offices, Montreal, Que., Mississauga, Ont. Associate, Perfect Equipment Corp., La Vergne, Tenn., U.S.A. Wheel weights, tire repair materials, alignment products and related tools.

(P.) G. Rossteuscher; (Acct.) Mrs. E. McDonald. Annual Sales (C). Co. Size (A).[®]

Perfect Hosiery Ltd., 150 Deerhide Cres., Weston, Ont. M9M 2Y6. Tel. 416-746-4284. Brands, "Tredair", "Perfect Quality Hose".

(Chief Exec. & V.P.) M. S. Silver; (P. & G.M.) B. Silver; (S.M. & Prod'n. Dir.) D. M. Silver. Co. Size (N/R).

★Perfecta Ovens Limited, [Les Fours Perfecta Ltée.], 6450 Hutchison, Montreal, Que. H2V 4C8. Tel. 514-278-4621. Fax: 514-278-4622. "Perfecta" deck and conveyorized baking and pizza ovens.

(P.) Z. Rubin. Annual Sales (B). Co. Size (A).[®]

Perfecta Plywood Ltd., 1755 Brouillette St., St. Hyacinthe, Que. J2T 2G7. Tel. 514-774-5349. Fax: 514-774-0003.

(P.) B. Samoisette; (V.P.) D. Samoisette; (S.) C. Richer; (S.M.) F. Dugas. Annual Sales (D). Co. Size (B).[®]

★Perfection Automotive Products (Windsor) Limited, 3766 Peter St.; Windsor, Ont. N9C 1K2. Tel. 519-256-2353. Fax: 519-256-0512. Automobile parts and accessories. Brands, "Sampson", "Perfection", "Ride Master". For. Rep., E. Sime & Company Ltd., New Zealand.

(P.) J. M. Ash. Co. Size (A).[®]

Perfection Foods Limited, 215 Fitzroy St., P.O. Box 97, Charlottetown, P.E.I. C1A 7K2. Tel. 902-566-5515. Fax: 902-566-2243. Sales offices, Dartmouth, N.S., Saint John, Moncton, Fredericton, Woodstock, St. Stephen, Richibucto, Grand Falls, N.B., Cap-aux-Meules, Que. Plants, Fredericton, Moncton, N.B. Associates, Perfection Dairy Foods Limited, Perfection des Iles Inc., McKays Dairy Ltd. Fresh, evaporated and powdered milk, butter, ice cream and novelties, cheese, condensed whey, whey powder, sweetened condensed milk, canned cream, margarine. Brands, "Perfection", "Canadian Maid", "Suncrest", "McKays".

(Chmn. & C.E.O.) J. A. Simmonds, Sr.; (P. & G.M.) J. A. Simmonds, Jr.; (V.P. Sales) R. Hogue; (V.P. Special Projects) G. W. Stewart; (V.P. Prod'n) G. G. Doyle; (Br. Mgr. Fredericton) B. Simmonds; (Br. Mgr. Moncton) R. Murray; (Br. Mgr. Saint John) F. Manzer; (Br. Mgr. Dartmouth) A. McClair; (Br. Mgr. St. Stephen) W. Stewart; (Br. Mgr. Richibucto) R. Graham; (Br. Mgr. Woodstock) D. Walker. Annual Sales (E). Co. Size (E).[®]

Performance Dyeworks Corp. Ltd., 3770 St. Patrick St., Montreal, Que. H4E 1A2. Tel. 514-931-BB11. Commission dyers of yarn.

(P.) M. Patel; (V.P.) L. Hood; (Tech. Dir.) A. Dingras; (Exec. Asst.) Mrs. R. Dimitropoulos; (Off. Mgr.) D. Marcus. Annual Sales (C). Co. Size (C).

Performance Packaging Ltd., #6E - 12391 Bridgeport Rd., Richmond, B.C. V6V 1J4. Tel. 604-270-1776. Fax: 604-270-9049. Associate, Unifiller Systems Inc. High barrier, vacuum packing and polypropylene bags, portion control unit for liquids and pastes used mainly in the food industry.

For. Rep., Monroe Machinery & Supplies Inc. OR, U.S.A.

(P.) B. Bucher. Annual Sales (B). Co. Size (A).[®]

★Performance Plastics Ltd., 150 Milner Ave., Unit #21, Scarborough, Ont. M1S 3R3. Tel. 416-292-7765. Custom injection moulding of plastic products and tool designing.

(P.) L. Coppa; (V.P.) D. Vanclief; (S.T.) Mrs. I. Coppa. Annual Sales (C). Co. Size (A).[®]

Performance Printing Limited, 65 Lorne St., P.O. Box 158, Smiths Falls, Ont. K7A 4T1. Tel. 613-2B3-5650. Toll Free: (613) 800-267-7936. Fax: 613-2B3-7480. Associates, The Record News, E.M.C., Smith Falls, Ont., Performance Distribution Inc., George Bennett Enterprises, Inc. Printers and newspaper publishers, direct mail, large print telephone directories.

(P.) R. Mount; (Compt.) C. Johnson; (Plant Mgr.) M. Phillips; (Pub. Mgr.) C. Hudson. Annual Sales (D). Co. Size (C).[®]

★Periphlex Inc., 5230 Finch Ave. E., Unit 5, Scarborough, Ont. M1S 4Z9. Tel. 416-292-3800. Fax: 416-292-3994. Anti-glare filters and "Radex" radiation shields for computer terminals, also "Silencer" acoustic sound covers for computer printers.

(V.P. & G.M.) R. Carlton; (G.M.) Ms. L. Burgess; (Purch. Mgr.) S. Emerson. Annual Sales (C). Co. Size (A).[®]

Perkins Papers Ltd., [Les Papiers Perkins Ltée.], 2345 Autoroutes des Laurentides, Chomedey, Laval, Que. H7S 1Z7. Tel. 514-688-1152. Toll Free: (204) 306,403,418,506,604,709,902. 800-361-4070. Fax: 514-682-5533. Telex: 055-60965. Paper mill, Candiach, converting plant, Laval, Que. Plain and printed napkins, tablecovers, place mats, toilet tissue, household paper towels, waxed paper and paper specialties, etc. Brands, "Budget", "Decor", "Rite", "Plush", "Perkins", etc.

(P. & C.E.O.) R. Bramwell; (V.P. Fin.) Ms. N. Beaudoin-Sauvé; (V.P. Ops.) A. Hebert; (V.P. Mktg. & Sales Consumer) R. Beauchamp; (V.P. Mktg. & Sales Commercial) J. Jackson. Annual Sales (E). Co. Size (E).[®]

★Perkins and Associates Limited, 7 - 1313 Border St., Winnipeg, Man. R3H 0X4. Tel. 204-633-4545. Fax: 204-694-7140. Radio and television commercials, animation, special effects, print advertising and audio/visual presentations, computer graphics.

(P.) K. Perkins. Annual Sales (B). Co. Size (A).[®]

★Perle Systems Limited, 370A Tapscott Rd., Scarborough, Ont. M1B 3C4. Tel. 416-299-4999. Toll Free: 800-268-567B. Fax: 416-299-4475. Telex: 065-26123. Subsidiaries, Perle Systems, Chicago, IL, U.S.A., Perle Systems Limited (Europe), Milton Keynes, Buckinghamshire, U.K. Design, development, manufacture and service of data communications products and systems, standard protocol converters which interface non-IBM peripherals to IBM midrange host computers, fault tolerant front-end processors for electronic funds transfer transactions and device control and concentration.

(P. & C.E.O.) J.E. Perle; (V.P. Fin. & C.F.O.) J.D. Langford. Annual Sales (D). Co. Size (D).[®]

★Perlite Industries Inc., 500 Canal Bank, Ville St. Pierre, Que. H8R 1H4. Tel. 514-364-6507. Fax: 514-B44-5594. Plaster and concrete aggregates, filtering materials, industrial fillers, absorbents for oil, grease and toxic waste, roof insulation, horticultural perlite. Brand, "Permalite".

(G.M.) G. Germain. Annual Sales (C). Co. Size (A).[®]

★Perma-Flex (Canada) Inc., 6015 Kestrel Rd., Mississauga, Ont. L5T 1S8. Tel. 416-670-0670. Toll Free: 800-668-5536. Fax: 416-670-3299. Branch office, Montreal, Que. Subsidiaries, PermaFlex Rollers Inc., Newark, DE, Perma-Flex (Southern) Inc., Salisbury, NC, U.S.A. Rollers and roller coverings for printing, paper converting, industrial, etc. Brands, "Perma-Flex", "Permatone", "Perma-Lok". Parent company, Scapa Group Plc., Blackburn, England.

(G.M.) M. Berwick; (Plant Mgr.) E. Chomyn; (Fin. Mgr.) J. Galasso. Annual Sales (D). Co. Size (C).[®]

Perma Foam Ltd., 185 Midwest Rd., Scarborough, Ont. M1P 3A6. Tel. 416-288-1960. Fax: 416-288-110B. Plant, 195 Midwest Rd., Scarborough, Ont. Foam mattresses and foundations, lounges and sofa beds. Brands, "Perma Foam", "Partners in Comfort", "Quest", "Vogue", etc.

(P.) P. W. Reinhardt. Annual Sales (D). Co. Size (C).[®]

Perma-Glass Industries Ltd., P.O. Box 950, Estevan, Sask. S4A 2A7. Tel. 306-634-2825. Bath tubs, shower stalls, utility truck bodies, etc.

(P.) V. McLean. Annual Sales (B). Co. Size (A).[®]

Perma-Knit Limited, 9000 Park Ave., Montreal, Que. H2N 1YB. Tel. 514-384-2620. Fax: 514-384-3699. Men's wool, orlon, fortrel, nylon socks. Brands, "Perma-Knit", "Gold Toe", "Olympic".

(P.) A. Bregman; (Cont.) K.D. Kristensen. Annual Sales (C). Co. Size (B).[®]

†Perma Paving Stone Co., 2480 Royal Windsor Dr., Mississauga, Ont. L5J 1K7. Tel. 416-823-4727. Branch office, Markham, Ont. Concrete interlocking paving stones. Parent company, Toronto Vault & Concrete Ltd., Mississauga, Ont.

(P.) J. Frank Acton; (Plant Mgr.) S. A. Acton. Annual Sales (D). Co. Size (B).

Perma Seal Glass Ltd., 9505-56 Ave., Edmonton, Alta. T6E 0B2. Tel. 403-434-9487. Fax: 403-437-4328. Aluminum prime and storm windows, sealed units, patio doors, store fronts, and wood windows.

(G.M.) T. Belter; (Asst. G.M.) R. Belter. Annual Sales (B). Co. Size (A).[®]

Perma-Tac Industries Inc., [Les Industries Perma-Tac Inc.], 1955 Monterey, Laval, Que. H7L 3T6. Tel. 514-333-8100. Toll Free: 800-361-4075. Fax: 514-333-B105. Mechanical seals, adhesive tape, rubber moulded goods.

(C.E.O.) P.E. Patenaude; (Cont.) D. Ethice; (S.M.) Y. Bouchard; (P.A.) C. Gauthier; (Plant Mgr.) A. Girard. Annual Sales (C). Co. Size (B).[®]

★Perma Tubes Ltd., 6511 Graybar Rd., Richmond, B.C. V6W 1H3. Tel. 604-273-646B. Fax: 604-273-3763. Branch plants, Mississauga, Ont., Edmonton, Alta. Associate, Custom Paper Ltd., Richmond, B.C. Paper tubes, paper mill cores, etc. Brands, "Permaform", "Permavoid", "Permacore", "Permaiduct". Parent company, Stan Bridge Holdings Ltd.

(P. & G.M.) F. Alan Batcheller; (V.P. Engr'g) D. G. Batcheller; (Plant Mgr. Toronto) P. Goodwin; (Plant Mgr. Edmonton) J. Sutherland; (Plant Mgr. Richmond) J. Sutherland. Annual Sales (D). Co. Size (C).[®]

Permacon Group Inc., B145 Bombardier St., Ville d'Anjou, Que. H1J 1A5. Tel. 514-355-4666. Fax: 514-352-9B02. Subsidiary, Permacon Ottawa, Stittsville, Ont. Divisions, Montco, Ville d'Anjou, Permacon Levis, St-David, Permacon Quebec, Charlesbourg-ouest, Permacon Trois-Rivieres, Trois Rivières, Permacon Sherbrooke, Sherbrooke. Blocks and bricks, landscaping products, pavers, curbs, retaining wall systems, patio slabs, urban furniture, safety barriers, pipes. Brands, "Uni-Stone", "Super-Decor" pavers, "Keystone" retaining wall systems, "Unifix" curbs, etc. Parent company, Groupe Permacon Inc.

(P.) B. Castonguay; (Exec. V.P.) R. Castonguay; (V.P. Fin.) C. Raymond. Annual Sales (E). Co. Size (F).[®]

Permalite Lamp & Shade Mfg. Co. Ltd., 770 Dufferin Ave., Winnipeg, Man. R2W 2Z6. Tel. 204-5B6-B155. Table lamps and light fixtures.

(C.E.O.) P. Rayburn. Co. Size (A).

Permanent Concrete, P.O. Box 190, Brockville, Ont. K6V 5V2. Tel. 613-345-5692. Fax: 613-345-0212. Branch plants, Truro, N.S., Caracquet, Moncton, Saint John, Sussex, Hampton, Bladon, N.B., Ottawa, Cornwall, Timmins, Manitouwadge, Heron Bay, Sunderland, Lindsay, Thunder Bay, Cobourg, Kingston, Belleville, Peterborough, Smith Falls, Navan, Stittsville, Sault Ste-Marie, Brockville, Renfrew, Kemptville, Napanee, Hemlo, Marathon, Port Perry, Ont., Edmonton, Alta. Ready mix concrete, crushed stone. Brand, "P.C.". Parent company, Lafarge Canada Inc.

(V.P. Const. & Main.) E. Pond; (G.M. Plant Ops.) B. Castle; (G.M. Q.C.) N. Elmhirst; (G.M. S. Ont. Reg.) J.B. Fraser; (G.M. N. Ont. Reg.) G. Lalonde; (Mgr. Brockville) B. Duncan; (Mgr. Smiths Falls) T. Johnson; (Mgr. Kemptville Ready Mix Div.) B. Redmond; (Mgr. Thunder Bay) J. Slanisky; (Mgr. Const. & Main.) L. Beairisto; (Pipeline Supt.) J. Tremblay; (Mgr. Sunderland) P. Harold; (Off. Mgr.) J. Goodfellow; (Mgr. Cobourg) H. Scruton; (Mgr. Cornwall) R. Chevrier; (Mgr. Marathon) J. Beairisto; (Mgr. Lindsay) I. MacMillan; (Mgr. Roblin) B. Rogers; (Mgr. Navan) J. Demorrest; (Mgr. Peterborough) K. Minaker; (Mgr. Renfrew) T. Johnson; (Mgr. Sault Ste-Marie) G. Slater; (Mgr. Kingston) B. Hanley; (Mgr. Stittsville) G. Lowe; (G.M. Thunder Bay) R.L. Irwin; (Mgr. Timmins) V. Deilus; (Mgr. Kemptville) S. Redmond. Annual Sales (E). Co. Size (E).

★Permaquik Corporation, 1591 Trinity Dr., Mississauga, Ont. L5T 1K4. Tel. 416-564-6100. Fax: 416-564-6110. Associate, Permaquik (U.K.) Ltd., Sutton, Surrey, U.K. Crystalline concrete waterproofing materials for foundations, hot rubberized asphalt membrane, crack sealants, epoxy coatings and sealers. Brand, "Permaquik".

For. Reps.: Egypt, Saudi Arabia, U.S.A. Kuwait, United Arab Emirates, Philippines, Trinidad, Singapore, Hong Kong, Panama, Bahrain, Ecuador, Lebanon, Indonesia, Malaysia, South Korea, U.K..

(P. & G.M.) H.H. Prout. Annual Sales (C). Co. Size (A).[®]

★Permark Inc., 7 Curity Ave., Toronto, Ont. M4B 3LB. Tel. 416-752-9144. Toll Free: 800-387-656B. Fax: 416-752-0356. Associate, AS & G Lettering Systems Inc., Scarborough, Ont. Identification products including badges, tags, signs, name plates, decals, custom magnets, etc. Brand, "Permark".

(V.P. & G.M.) B. W. Kirkpatrick; (Compt.) D. Orr. Annual Sales (C). Co. Size (B).[®]

Permarshell Corporation Limited, 33 Maplecrete Rd., Concord, Ont. L4K 1A5. Tel. 416-661-5802. Fax: 416-669-9608. Custom coatings and metal finishers, insul-mastic

asphalt coatings, corrosion protection of steel and weather protection of thermal insulation.

(G.M.) K.M. Davison; (S.T.) Mrs. E.M. Davison. Annual Sales (C). Co. Size (A).⑥

Permasteel Buildings (Ontario) Limited, 1-137 Lorimar Dr., Mississauga, Ont. L5S 1M5. Tel. 416-564-1301. Toll Free: 800-668-5422. Fax: 416-564-1304. "Steelmater" and "Pioneer" quonset style steel buildings, "Econospa" straight wall steel buildings.

(P.) T. W. Powell; (Exec.V.P.) J. J. Wijngaard; (V.P.Mfg.) P. Rizzuto; (Mktg.Dir.) Mrs. H. A. Sinkia; (Admin.Mgr.) Mrs. M. Albers. Annual Sales (D). Co. Size (8).⑥

Perrin Industries Ltd., 414 Attwell Dr., Rexdale, Ont. M9W 5C3. Tel. 416-674-1061. Fax: 416-674-1509. Custom made wire and sheet metal displays, also custom powder coating.

(P.) D. Staranchuk; (V.P.) A.R. Walker. Annual Sales (C). Co. Size (C).⑥

★Perrin, Wm. R., Co. Limited, 432 Monarch Ave., Ajax, Ont. L1S 2G7. Tel. 416-683-9400. Fax: 416-427-2361. Telex: 06-981308. Associate, William R. Perrin Inc. - USA Division, Brown's Mills, NJ, U.S.A. Liquid filters, dewatering screw presses and continuous belt presses. Brand, "Perrin".

(P. & S.M.) D.J. Hutchison; (P.A.) M. DeSantis; (G.M.) R. Repko. Annual Sales (D). Co. Size (B).⑥

Perry Polymat Displays Inc., 260 Enford Rd., Richmond Hill, Ont. L4C 3E8. Tel. 416-884-9227. Fax: 416-884-9331. Associate, Polymat Shades Inc. Wooden and metal display fixtures, store fittings, laboratory and institutional furniture.

(P.) W. E. Perry; (G.M. & Plant Mgr.) V. M'Keown. Annual Sales (C). Co. Size (B).⑤

★PERSISTA, DIV. CLARKE ROLLER AND RUBBER LTD., 1840 Meyerside Dr., Mississauga, Ont. L5T 1B4. Tel. 416-670-2252. Fax: 416-670-3634. Urethane products for steel service industries, custom moulding, roller covering, slitting rings. Brands, "Persista", "Instaroll", "Instabush". Parent company, Clarke Roller & Rubber Ltd., Mississauga, Ont.

(G.M.) Ms. D. Garlick. Annual Sales (C). Co. Size (A).⑥

Personal Touch Embroidery Limited, The, 700 Finley Ave., Unit 2, Ajax, Ont. L1S 3Z2. Tel. 416-683-6301. Monogramming, embroidering, cresting, crests and badges.

(P.) Ms. W. Page. Annual Sales (8). Co. Size (A).

★Perstorp Components (Canada) Inc., 51 Breithaupt St., Kitchener, Ont. N2G 4R9. Tel. 519-579-1280. Fax: 519-579-2490. Plants, 51 & 265 Breithaupt St., Kitchener Ont. Noise control and related products including cover barriers such as dash and floor insulators, strainers, wheel arch insulators, dampers and absorbers for cars and trucks. Parent company, Perstorp A8, Sweden.

(P.) L.O. Larsson; (V.P. Q.A.) G.J. Frith; (V.P.Fin.) S. Cedergren; (V.P.Ops.) D. W. Hutton; (V.P.Mktg. & Sales) R. Lynch; (V.P.Corp.Eng. & Dev.) G.J. Paupst. Annual Sales (E). Co. Size (E).⑤

★Perth Metal Industries Division of Acustar Canada Inc., 128 Monteith Ave., Box 572, Stratford, Ont. N5A 6T7. Tel. 519-271-6060. Fax: 519-271-7560. Self-lubricating bearings and bushings, powder metal products, etc. Brand, "Oilite". Parent company, Acustar Canada Inc.

(P. & G.M.) K. W. Kropf; (Plant Mgr.) N. Gaul; (Admin. Asst.) P. Herman. Annual Sales (D). Co. Size (C).⑤

★Perth Precision Machining and Manufacturing, 241 Monteith Ave., Stratford, Ont. N5A 2P6. Tel. 519-271-8441. Fax: 519-271-8892. Brake rotors for truck wheels, off-road truck parts, blades and rotors for compressors, pins, bushings, machined castings.

(P.) Ms. F. Clay; (G.M.) T. Clay; (S.M.) B. Smith; (Engr'g) K. Clay. Annual Sales (B). Co. Size (B).

Pet Caskets Ltd., 53355 Rge. Rd.214, Ardrossan, Alta. T08 0E0. Tel. 403-467-3500. Subsidiary, Alberta Pet Memorial Gardens Ltd., Ardrossan, Alta. Wooden pet caskets.

(P. & G.M.) D. Slater. Annual Sales (A). Co. Size (A).⑤

Peter Gaye Furs, #5-120 Donald St., Winnipeg, Man. R3C 4G2. Tel. 204-942-2228. Fax: 204-942-0642. Branch office, Thunder Bay, Ont. Fur coats and hats.

(P.) Mrs. L. Cleven-Chia; (V.P.) M. Chia. Annual Sales (D). Co. Size (8).⑥

★Peterboro Cardboards Limited, 259 Landsdowne St. E., P.O. Box 476, Peterborough, Ont. K9J 6Z6. Tel. 705-742-0471. Fax: 705-742-8444. Mounting boards, etc. Brands, "Peterboro Cardboards" and "Hi-Art" illustration boards.

(P. & G.M.) E.O. Westbye; (V.P. & T.) C.W. Crysler; (S.) E.H. Westbye; (Plant Mgr.) S. Smith. Annual Sales (C). Co. Size (A).⑥

Peterborough Examiner, 400 Water St., P.O. Box 389, Peterborough, Ont. K9J 6Z4. Tel. 705-745-4641. Fax: 705-743-4581. Daily newspaper. Parent company, Thomson Newspapers Limited, Toronto, Ont.

(Publisher & G.M.) P. Willcocks; (Mng.Editor) E. N. Arnold; (Off.Mgr.) D. Purvis; (Comp.Room Foreman) T. Keating; (Adv.Mgr.) F. Eismont. Co. Size (C).

★Peterborough Paper Converters Inc., 550 Braidwood Ave., P.O. Box 4650, Peterborough, Ont. K9J 6Z2. Tel. 705-743-1120. Fax: 705-743-4377. Telex: 06-962846. Branch offices, Montreal, Que., Toronto, Ont. Chart and security papers, pressure sensitive, gummed and heat seal label papers, laser, poly-reinforced and facsimile paper, paper film and laminations, pigmented coated P.V.A. gummed postage stamp paper, plain and reinforced sealing tapes, reinforced envelope base stock. Brands, "Itstix", "Rhino", "Rhino-ply", "Davac".

(P. & G.M.) R. S.M. Jameson; (V.P.Fin.) J. W. Robinson; (V.P.Mfg.) J. J. Zeyen; (G.S.M.) J. Sedgwick; (S.M.Tape Div.) R. Armitage; (Exp.S.M.) E. Longueville; (Purch.Mgr.) T. Grose; (Mktg.Mgr.) J. Knight; (S.M.Info Processing Div.) M. Griffin; (S.M. Graph.Prod.Div.) R. Conway; (P.A.) Mrs. M. Hartnett. Annual Sales (D). Co. Size (D).⑥

Peterborough Ready-Mix, Parkhill Rd. E., P.O. Box 181, Peterborough, Ont. K9J 6Y8. Tel. 705-742-3401. Plants, Port Hope, Campbellford, Bowmanville, Ont. Ready mixed concrete. Parent company, St. Lawrence Cement Inc., Mississauga, Ont.

(G.M.) R. S. McCarthy. Annual Sales (D). Co. Size (C).⑤

Petersen & Auger Ltd., P.O. Box 187, Yellowknife, N.W.T. X0E 1H0. Tel. 403-873-4559. Soft drinks, authorized bottlers of "Coca-Cola" and "Canada Dry".

(Prop. & G.M.) N. Orser. Annual Sales (8). Co. Size (A).

Peterson, Paul G., Industries Limited, P.O. Box 954, 700B Rupert St., Waterloo, Ont. N2G 4C3. Tel. 519-746-0960. Dies and perforating tubes for the shoe industry, punches for automotive industry, collar stays and PVC packaging items for shirt industry.

(P.) P. Peterson. Annual Sales (8). Co. Size (A).⑤

★Peterson Spring of Canada Ltd., 2995 Deziel Dr., Windsor, Ont. N8W 5A5. Tel. 519-948-3471. Fax: 519-948-6905. Automotive engine valve springs. Parent company, Peterson American Corporation.

(P.) E. Peterson; (V.P.Sales) G. Strunk; (V.P.Fin.) L. Luchi; (V.P.Eng.) M. Limb; (G.M.) T. C. Richardson. Annual Sales (D). Co. Size (8).⑤

Peterson's Ice Cream Co. Ltd., 27 Mill St., Box 31, Almonte, Ont. K0A 1A0. Tel. 613-256-3390. Ice cream and ice cream sandwiches.

(P.) J. Peterson. Annual Sales (C). Co. Size (8).⑤

★Petite Originals Co. Ltd., 952 Queen St. W., Toronto, Ont. M6J 1G8. Tel. 416-532-4459. Fax: 416-532-4230. Children's and teens' blouses, dresses. Brands, "Petite Originals", "Elvira Vali", "Kathy".

(P.) Mrs. E. Vali; (V.P.) W. Vali. Annual Sales (C). Co. Size (C).⑤

★Petro-Canada Chemicals Inc., 1 Place Ville Marie, P.O. Box 3006, Stn. "8", Montreal, Que. H3B 4A9. Tel. 514-878-7366. Toll Free: 800-361-4895. Fax: 514-878-7041. Telex: 05-267593. Refinery, Pointe-aux-Trembles, Que. Benzene, nonene, toluene, xylenes, solvent, LPG's, carbon dioxide. Parent company, Petro Canada Inc., Calgary, Alta.

(V.P.) G. Beauregard; (Mgr., Supp.Ops. & Trading) Mrs. C. Govette; (Mgr., Petrochem. & Spec.Prods.) S. Ciccarriello. Annual Sales (F). Co. Size (G).⑥

Petro-Canada Inc., P.O. Box 2844, Calgary, Alta. T2P 3E3. Tel. 403-296-8000. Toll Free: 800-668-0220. Fax: 403-296-3030. Telex: 038-25753. Regional offices, Montreal, Que., North York, Ottawa, Ont. Refineries, Montreal, Que., Edmonton, Alta., Taylor, Port Moody, B.C., N G L Straddle plant, Empress, Alta. Subsidiary, Petro-Canada International Assistance Corporation. Crude oil, natural gas and natural gas liquids, together with a full range of refined petroleum products such as gasolines, diesel fuels, lubricants, fuel oils, asphalt and petrochemicals.

(Chmn. & C.E.O.) W. H. Hopper; (P. & C.O.O.) J.M. Stanford; (P.Petro Cda Prod.) B.D. Stewart; (Sr.V.P.Fin. & Plan'g) W.R. Twiss; (Sr.V.P.West'n Reg.) T.B. Simms; (Sr.V.P.East'n Reg.) G.N. Beauregard; (Sr.V.P.Cent'l Reg.) S.F. Ralph; (V.P.Corp.Serv.) C.L. Houde; (V.P.Gen.

Counsel & S.) R.W. McCaskill; (T.) E.F.H. Roberts; (V.P.Corp.Dev.) B.G. Sangster; (Cont.) C.J. Smith; (G.M.Cent'l Reg.Refin'g) L. Murphy; (G.M.West'n Reg. Refin'g) H. MacGregor; (G.M.E.Reg. Refining) J. Paquette; (G.M.E.Reg. Retail Mktg.) S.E. Trembley; (G.M.Cen.Reg.Retail Mktg.) E. Tiislar; (G.M.W.Reg. Retail Mktg.) J.R. Hamilton; (Supt.,Empress) T. Halford. Annual Sales (I). Co. Size (G).⑥

Petro Equipment Sales Ltd., 2912 - 11 St. S.E., Calgary, Alta. T2G 3G8. Tel. 403-243-4773. Fax: 403-243-4491. Plants, Texteam and Peco/Robinson, Edmonton, Divmesh, Peco Filters, Calgary, Alta. Non-lubricated plug valves, check valves. Brands, "Texteam", "Peco/Robinson" meter runs and accessories, "Divmesh" wire mesh mist eliminators, "Peco" replacement filter elements.

(P.) G. S. Sears; (V.P.) P. A. Kingsford; (Mgr.Mfg.) F. Mehta. Annual Sales (D). Co. Size (B).⑥

Petro-Tech Printing Ltd., 621 - 4th Ave. S.W., Calgary, Alta. T2P 0K2. Tel. 403-266-1651. Fax: 403-272-4880. Branch plant, 2916 - 5th Ave. N.E., Calgary, Alta. Commercial printing, reproduction, graphics.

(P.) D. Costea; (V.P.) W. Bell; (Prod'n Mgr.) A. Gourlie. Annual Sales (C). Co. Size (A).

Petrofab Ltd., 720 McLeod Ave., Box 1509, Fredericton, N.B. E3B 5G2. Tel. 506-458-8602. Fax: 506-458-1829. Telex: 014-46235. Branch offices, St. John's, Nfld., Dartmouth, N.S., Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Plant, Fredericton, N.B. Subsidiary, P.E.S. Sales Ltd. "P.E.S." petroleurn nozzles, hose breakaway couplings, hose and swivels.

(P.) F. Beairisto; (G.M.) A. Steeves; (Plant Mgr.) D. Huntsman. Annual Sales (8). Co. Size (A).⑥

★Petrolia Enterprises, P.O. Box 1527, 339 Centre St., Petrolia, Ont. N0N 1R0. Tel. 519-882-0933. Fax: 519-882-3386. Painted and unpainted wooden lawn furniture, plastic flowers, survey and construction stakes. Parent company, Lambton County Association for the Mentally Handicapped, Petrolia, Ont.

(Exec.Dir.) D. Campbell; (Dir.Vocational Serv.) Ms. J. Trachtulec; (Supv'r) Ms. N. Hills. Annual Sales (A). Co. Size (C).⑤

Petrolia Plastics Inc., 2679 - 96th St., Edmonton, Alta. T6N 1C3. Tel. 403-461-5811. Fax: 403-463-3052. Branch office, Calgary, Alta. Subsidiary, Rubberworld Industries Inc., Edmonton, Alta. Plastic products such as end pin connector and pipe caps, telecommunication parts, telephone parts, electric components, household items, etc.

(P. & G.M.) R.L. Walker; (G.M.) K. Perrin; (Dir. Design & Mfg.) D. Jessey. Annual Sales (C). Co. Size (B).⑥

Petromont Inc., 2020 University, Suite 2000, Montreal, Que. H3A 2A5. Tel. 514-282-9091. Toll Free: 800-361-7278. Fax: 514-282-1098. Telex: 055-62045. Plants, Varennes, Montreal East, Que. Ethylene, polyethylene, propylene, crude butadiene, hydrogenated pyrolysis gasolines, hydrogen, acetylene, methyl acetyl propadiene, heavy fuel oil.

(P. & C.E.O.) A.G. Lapalme; (V.P.Fin. & Corp.Aff.) S. Guerin; (V.P.Mktg. & Sales) G.L. Dumas; (V.P.Mfg.) M. Emord; (Mgr.Mktg.) D. Cloutier; (Mgr.Supply) G. Fugere; (Plant Mgr.Varennes) J. Lanctot; (Plant Mgr.Montreal E.) W. G.G. Lindley; (Dir.Comm.) Ms. C. Côté. Annual Sales (F). Co. Size (E).⑤

Petroquip Limited, 160 Cochrane Rd., Markham, Ont. L3R 9S1. Tel. 416-470-9090. Fax: 416-470-7997. Branch offices, Truro, N.S., Ville d'Anjou, Que., London, Ont., Regina, Sask., Edmonton, Calgary, Alta., Surrey, B.C. Petroleum and industrial liquid control equipment, accessories, key code and card fuel control systems.

(P.) R. Hewitt; (G.M.) T. Mahoney; (S.) V. Sullivan. Co. Size (8).

★Petrosul International Ltd., #114-100 Park Royal S., W. Vancouver, B.C. V7T 1A2. Tel. 604-926-7434. Fax: 604-926-6031. Telex: 04-352741. Branch office, Calgary, Alta. Plants, Olds, Alta., Fort Nelson, Chetwynd, B.C. Formed dry sulphur, also known as brimstone. Parent company, Conagra International Inc., Omaha, NE, U.S.A.

For.Reps.: Brazil, Chile, India, Italy, Hong Kong, Indonesia, Japan, Korea, Philippines, Singapore, S. Africa, Taiwan, Tunisia, U.K.

(V.P. & G.M.) E. Price; (V.P.Prod'n) V. Uegama; (V.P.Mktg.) D. Lim; (Mktg.Mgr.) J. Maranda. Annual Sales (F). Co. Size (C).

Petrum Screw Products Co. Ltd., 2390 Cawthra Rd., Unit 2, Mississauga, Ont. L5A 2Y1. Tel. 416-276-8882. Screw machine jobbing shop.

(P.) N. McKellar. Co. Size (A).

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

★Pettinos, George F., (Canada) Ltd., P.O. Box 906 Station A, Hamilton, Ont. L8N 3P6. Tel. 416-528-7027. Fax: 416-528-7096. Telex: 061-8392. Plant, 70 Brant St., Hamilton, Ont. Subsidiary, Don Barnes and Associates, Hamilton, Ont. Foundry materials and supplies. Brand, "Pecal".

For. Rep: George F. Pettinos Inc., Ardmore, Pa., U.S.A.

(V.P. & G.M.) J. V. Anderson; (Cont.) M. Huezo; (Purch. & Traff.) Mrs. U.M. Huegel; (S.M.) T.H. Slater. Annual Sales (D). Co. Size (B).⑤

★Petty Harbour Fishermens Producer Co-operative Society Ltd., P.O. Box 40, Petty Harbour, Nfld. A0A 3H0. Tel. 709-368-1739. Fax: 709-368-5759. Processors of frozen groundfish products, capelin, squid, mackerel, etc.

(P.) M. Hearn; (Bookkeeper) Mrs. N. Hearn; (Mgr.) T. Best. Annual Sales (C). Co. Size (C).⑥

★Petwa Canada Ltd., 4120 - 23rd St. N.E., Calgary, Alta. T2E 6W9. Tel. 403-250-2650. Toll Free: 800-661-8159. Fax: 403-291-5251. Plant, Guelph, Ont. "Petwa" water and wastewater treatment systems.

(P.) J. Robinson; (V.P.) K. Heuchert; (S.M.) G. Medworth. Annual Sales (D). Co. Size (B).

Petwin Industries Limited, P.O. Box 1152, Stn "B", Weston, Ont. M9L 2R9. Tel. 416-749-3705. Toll Free: 800-387-5888. Fax: 416-749-3731. Replacement parts, municipal equipment.

(P.) Ms. L. Addorizio; (S.T.) G. Balkwill. Annual Sales (B). Co. Size (A).⑥

Pfizer Canada Inc., 17,300 Trans Canada Hwy., Exit 50, Kirkland, Que. H5J 2M5. Tel. 514-695-0500. Fax: 514-695-7472. Telex: 05-822629. Branch offices, Kirkland, Que., Toronto, Ont., Calgary, Alta. Branch plants, Montréal, Qué. for perfumery and cosmetic items, Cornwall for animal feed supplements, Arnprior for pharmaceuticals, London, Ont., for animal health products. Laboratories, Arnprior, Cornwall, London, Ont. Division; Leeming/Pacquin and Coty. Antibiotic, cosmetic toiletries, steroid pharmaceutical preparations, chemotherapeutics, proprietary medicine for human and veterinary use. Brands, "Terramycin", "Tetracycl", "Navane", "Vibramycin", "Dibabinese", etc. Parent company, Pfizer Inc., New York, NY, U.S.A.

For. Rep., Pfizer International throughout the world.

(P.) G. J. Fehr; (V.P.Fin.) R. Stuhlmann; (V.P. & G.M.Pharmaceutical Div.) W. M. Heessels; (V.P. & G.M. Agr. Div.) E. C. Frey; (V.P. & Dir.Pers.) R. Alan Hounsell; (V.P. & Medical Dir.) P. Dessain Ph.D.; (Cont.) N. R. Walker; (T.) R. T. Boudreau; (Dir. of Legal Affairs) G. McGurhill; (G.M.Coty Div.) M. L. Zagiewicz; (G.M. Leeming Pacquin Div.) J. O. Arpin; (G.M.Chem.Div.) B. Whitman. Co. Size (F).⑥

★Phakosystems Inc., 522 Champagne Dr., Downsview, Ont. M3J 2T9. Tel. 416-630-0307. Ophthalmic surgical and diagnostic instrumentation. Brands, "VIA 2000", "CES 3000, 3100 & 4000", "Omni-Pak" disposable surgical packs. Parent company, 3M Canada Inc., London, Ont.

(P. & G.M.) M. Kehoe; (Dir.Ops.) K. Carter. Annual Sales (C). Co. Size (A).

Phantom Industries Inc., 207 Weston Rd., Toronto, Ont. M6N 4Z3. Tel. 416-762-7177. Fax: 416-762-2427. Pantihose, hosiery, knee-hi's, tights, leotards, bodywear fashions, terry sportswear, support stockings, etc. Brands, "Phantom", "Energizer", "Trim Panti", "Hug Me Tights", etc.

For. Reps.: Australia, Belgium, Trinidad, Bahamas, Taiwan.

(P.) H. Strasser; (V.P.) R. Strasser; (C.E.O.) A. Strasser; (G.M.) H. Docherty. Annual Sales (D). Co. Size (E).⑥

Pharal Plastics Inc., 605 Fleury E., Montreal, Que. H2C 1N7. Tel. 514-384-5798. Plastic bags, bottles, containers, waste baskets, carboys, etc.

(P.) G. Lafond; (G.M.) L. Auclair; (S.M.) R. Lafond; (P.A.) V. Madsen. Annual Sales (C). Co. Size (C).⑤

PharmaPak Limited, 2020 Ellesmere Rd., Scarborough, Ont. M1H 2Z8. Tel. 416-438-6300. Fax: 416-438-0106. Custom manufacturing and packaging of toiletries and pharmaceuticals.

(P.) P.M.Dolighan; (Dir.Fin.) K. Chu; (Plant Mgr.) K. Brackly. Annual Sales (D). Co. Size (C).

★Pharmaglobe Laboratories Ltd., 100 Westmore Dr., Units 8 & 10, Rexdale, Ont. M9V 5C3. Tel. 416-746-6549. Fax: 416-746-6035. Pharmaceutical raw materials and intermediates, specialty monomers for the plastics industry, methyl isopropenyl ketone, methyl vinyl ketone, n-isopropyl acrylamide, bilirubin, bile acids.

(P.) J. Gyran; (Mktg.Mgr.) J. Brett. Annual Sales (B). Co. Size (A).⑥

★Pharmaphil Div. of R.P. Scherer Canada Inc., 3190 Devon Dr., Windsor, Ont. N8X 4L2. Tel. 519-969-7841. Fax: 519-969-0061. Telex: 064-77606. Empty two piece hard gelatin capsules. Registered trade mark, Lox-lt. Parent company, R.P. Scherer Canada Inc.

For.Reps.: U.S.A., Hong Kong, China, South and Central America.

(Dir.of Ops.) L. Mackie; (Cont.) A. Sine. Annual Sales (D). Co. Size (C).⑤

†Pharmascience Inc., 8400 Darnley Rd., Montreal, Que. H4T 1M4. Tel. 514-340-1114. Toll Free: 800-363-2665. Fax: 514-342-7764. Telex: 05-824588. Associates, Dominion Pharmacal, Lee-Adams Laboratories, Montreal, Que. Division, AMD-Ritmed Division of Pharmascience Inc., Montreal, Que. Specialty pharmaceuticals, dermatological, allergy, otolaryngology, proctology, infertility, palliative care, vitamins and nutrition, operating room sponges, wound dressings.

(P.) T.S. Wise; (G.M.) M. Goodman. Annual Sales (D). Co. Size (B).⑥

†Pharmax Limited, 1947 Mattawa Ave., Mississauga, Ont. L4X 1K8. Tel. 416-275-2353. Fax: 416-275-2778. "Glutacide" chemical sterilizing solution used in hospitals and health facilities.

(P.) S. Cowan. Annual Sales (B). Co. Size (A).⑥

★Phason Electronics (1989), Box 20490, Steinbach, Man. ROA 2T1. Tel. 204-326-2688. Fax: 204-326-5510. Electronic variable speed temperature control, single and two speed environment control, manual speed control, "Cobra Fencers" electronic fence, automatic environment control. Parent company, Wintech Inc., Steinbach, Man.

(P.) E. Van Humbick; (G.M.) H. Klopak; (Mktg.) E. Restau; (Fin.) T. Wilton; (Prod'n) Ms. L. Friesen; (Purch.) G. Desrosiers; (Tech.) M. Schalla. Annual Sales (C). Co. Size (A).⑥

Phero Tech Inc., 7572 Progress Way R.R. #5, Delta, B.C. V4G 1E9. Tel. 604-940-9944. Fax: 604-940-9433. Branch office, Nanaimo, B.C. Biorational insect lures, baits and traps, synthesis of pheromones, entomophagous nematodes, consulting and services.

For.Rep., PTI Inc., Missoula, MT, U.S.A.

(P.) D. Wakarchuk; (C.E.O.) P. Putland. Annual Sales (N/R). Co. Size (A).⑤

Phiga Inc. LaRochelle, 2540 Marie-Victorin, C.P. 1000, Nicolet, Que. J0G 1E0. Tel. 819-293-4555. Fax: 819-293-4250. Natural spring water bottlers.

(Prop.) P. Gagne. Annual Sales (B). Co. Size (A).⑥

Phil-Mar Trade Bindery Ltd., 29B Archibald St., Winnipeg, Man. R2J 3M4. Tel. 204-233-7119.

(G.M.) M. Romaniuk; (Plant Mgr.) B. McGinn. Annual Sales (C). Co. Size (B).

Philbrook's Boatyard Ltd., 2324 Harbour Rd., Sidney, B.C. V8L 2P6. Tel. 604-656-1157. Fax: 604-656-1155. Power and sailing yachts and repairs.

(P.) H. D. Irwin; (G.M.) D. D. Irwin. Annual Sales (C). Co. Size (A).⑤

★Philips Electronics Ltd, 601 Milner Ave., Scarborough, Ont. M1B 1M8. Tel. 416-292-5161. Fax: 416-297-1019. Telex: 065-25100. Branch offices, Dartmouth, N.S., Montreal, Que., Toronto, Ottawa, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Plants, Montreal, St-Jerome, Que., Toronto, London, Ont. Divisions: Consumer Electronics, Lighting, Scientific & Industrial Equipment, Components, Mobile Radio, Domestic Appliances and Personal Care, Electronic Displays and Information Systems. Lamps, ballasts, video displays, black and white monitors, high resolution and personal computers. Parent company, N. V. Philips' Gloeilampenfabrieken, Eindhoven, The Netherlands.

For.Reps. throughout the world.

(Chmn. & P.) E. Versteeg; (Exec.V.P.Fin. & Admin.) N. Khosla; (V.P.) N. F. Wester; (V.P.) R. Tanguay; (V.P.) R. McGuinn; (V.P.) R. Harrison; (V.P.) K. den Daas; (V.P.) W. A. Hollinger; (V.P.) A. MacLellan; (V.P.) A. Nieuwerkerke. Annual Sales (H). Co. Size (G).⑥

★PHILLIPS CABLES LIMITED, [LES CÂBLES PHILLIPS LIMITÉE], 100 Consilium Place, Suite 300, Scarborough, Ont. M1H 3E3. Tel. 416-296-0250. Fax: 416-296-0262. Telex: 066-36512. Sales offices, Dartmouth, N.S., Montreal, Que., Markham, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C., E. Syracuse, NY, U.S.A. Plants, Dartmouth, N.S., Rimouski, St-Jerome, Que., Brockville, Scarborough, Trenton, Ont., Moose Jaw, Sask., Vancouver, B.C. Associates, Pyrotex of Canada, Pyrotex U.S.A. Inc. Electric and communication cables of all descriptions.

Brands, "Phillips", "Philex", "Python". Parent company, BICC plc, England.

(P. & C.E.O.) D. Foy; (V.P.Hum.Res.) A. Nerska; (V.P.Fin.) F. Tim Moore; (V.P.Mfg.) M. Stagg; (V.P.Mfg.) A. L. Roy; (V.P.Mfg.) J. Cam Steele; (V.P.Mfg.) E. R. Merrimen; (Adv.Mgr.) B. Gordon; (Adv.Co-Ord.) Ms. T. Pinn. Annual Sales (G). Co. Size (G).

Phillips, G. E., Ltd., Industrial Metal Spinning, 404 Attwell Dr., Rexdale, Ont. M9W 5C3. Tel. 416-675-3850. Fax: 416-675-6881. Industrial and agricultural spinings, circle shearing, tank heads.

(P.) Mrs. M. D. Phillips; (V.P.) T. Phillips; (Off.Mgr. & P.A.) Miss A. Phillips; (S.M.) J. Zebedee. Annual Sales (B). Co. Size (A).⑤

Phillips Lamp Shades Ltd., 172 Main St., Toronto, Ont. M4E 2W1. Tel. 416-691-7372. Fax: 416-691-7360. Lamp shades. Brand, "Exclusive but not Expensive".

(V.P. & G.M.) B. B. Phillips. Annual Sales (A). Co. Size (A).

Phillips Paint Products (1968) Limited, 95 Paquin Rd., Winnipeg, Man. R2J 3V9. Tel. 204-661-6781. Toll Free: 800-665-1220. Fax: 204-663-9228. Telex: 00-7601347. Industrial Paint and coatings, chemical and temperature resistant tank coating; epoxies, non-isocyanate urethane replacement. Brands, "Phillips", "Philcraft", "Brick-Cote", "Herculon", "Crystalon", "Acrycote", etc.

(P.) M.A. Bernstein; (G.M.) K. Vidal; (Plant Mgr.) G. Mallard. Annual Sales (D). Co. Size (B).⑥

Phillips Publishers Ltd., Box 1300, 901 Main St., Melfort, Sask. S0E 1A0. Tel. 306-752-5737. Fax: 306-752-5358. Newspapers, business forms and stationery, brochures and general printing.

(P.) L. Phillips; (S.T.) R. Phillips; (S.M.) K. Phillips. Annual Sales (C). Co. Size (A).⑤

Phil's Woodcraft Ltd., 17 Bramsteele Rd., Brampton, Ont. L6W 3K6. Tel. 416-457-7180. Fax: 416-457-3181. Oak railings.

(P.) P. Villari; (Prod'n Foreman) S. Villari; (Sales Serv. Mgr.) R. Chiapponi. Annual Sales (B). Co. Size (A).⑤

★Philtek Electronic Ltd., 2471 Vauxhall Pl., Richmond, B.C. V6V 1Z5. Tel. 604-270-4642. Fax: 604-270-8343. Subsidiary, Philtek Power, Wa., U.S.A. Electric power conversion equipment, uninterruptible power supplies, DC to AC inverters, AC to DC power supplies, industrial battery charges.

(P.) P. Pong; (Mktg.Mgr.) B. W. Smedley; (Prod'n Mgr.) G. Naundorf; (Acctg.Mgr.) Ms. T. Pong; (Electronic Tech.) J. Ryer. Annual Sales (C). Co. Size (A).⑥

★Phoenix Biomedical Products Inc., 6400 Shawson Dr., Mississauga, Ont. L5T 1L8. Tel. 416-670-8299. Fax: 416-670-0195. Disposable plastic medical products.

(P.) E. Iskander. Annual Sales (D). Co. Size (C).⑥

★Phoenix Custom Machines Inc., 3 Bradwick Dr., Concord, Ont. L4K 2T4. Tel. 416-738-0101. Fax: 416-738-5750. Municipal snow blowers, granulators, custom designed machinery and equipment, drum tumblers, belt conveyors, blower/cyclone systems.

(P.) M. Mikellides. Annual Sales (C). Co. Size (A).⑥

Phoenix Fence (1986) Ltd., 12816 - 156th St., Edmonton, Alta. T5V 1E9. Tel. 403-447-1919. Toll Free: 800-661-9847. Fax: 403-447-2512. Industrial and residential galvanized and vinyl coated chain link mesh, barbed wire, also swing and sliding gates for fencing purposes.

(G.M.) R. Rowe; (Plant Mgr.) K. Finseth. Annual Sales (C). Co. Size (A).⑥

★Phoenix Fire Apparatus Inc., [Camions à Incendie Phoenix Inc.], 2645, boul. Terra-Jet, C.P. 187, Drummondville, Que. J2B 6V7. Tel. 819-474-1446. Fax: 819-474-6226. Fire trucks and emergency units, such as tanker, pumper, rescue and crash trucks.

(P.) J. Thibault. Annual Sales (D). Co. Size (B).⑥

Phoenix Geophysics Limited, 7100 Warden Ave., Unit 7, Unionville, Ont. L3R 8B5. Tel. 416-477-8588. Fax: 416-477-9231. Telex: 06-986856. Electronic instruments and services for mineral resource, oil, gas and geothermal exploration, hazardous waste studies, ground-water exploration.

For.Reps.: Western Europe, U.S.S.R., Spain, Portugal, Greece, Turkey, India, Sri Lanka, Thailand, Malaysia, Australia, Pakistan, Taiwan, Korea, Mexico, Venezuela, Argentina, Philippines, Colombia, Kuwait, South Africa, South and Francophone Africa, Japan, Saudi Arabia, Burma, Indonesia, Chile, Jordan, China.

(P.) A.C.L. Fox; (Plant Mgr.) H.G. Reddering. Annual Sales (C). Co. Size (A).⑥

Phoenix Manufacturing Co., 141 Fulton St., Milton, Ont. L9T 2J8. Tel. 416-878-2818. Plating and anodizing

racks, plastisol, nylon and epoxy coatings, plastic mouldings. 8rand, "Phoenix".

(G.M. & S.M.) R. W. Heard; (Plant Mgr.) 8. Sanders. Annual Sales (8). Co. Size (A).⑤

★Phoenix Millwork (Canada) Ltd., Unit 10, 9800-190th St., Surrey, B.C. V3T 4W2. Tel. 604-888-0311. Fax: 604-888-3109. Hemlock handrails, stair treads, newel posts, lodgepole pine edge glued panels for furniture.

(P.) D. Schine; (Asst.G.M.) G. Wheeler. Annual Sales (C). Co. Size (B).⑥

Phoenix Veneers Limited, 185 Durham St., P.O. Box 88, Mt. Forest, Ont. N0G 2L0. Tel. 519-323-3150. Cut-to-size veneers and plywood.

(P. & G.M.) E. Knickmann; (P.A. & Plant Mgr.) B. Reeves. Co. Size (A).

Phoscoat Finishing Inc., 69 Millwick Dr., Unit 8, Weston, Ont. M9L 1Y5. Tel. 416-743-5770. Fax: 416-743-3270. Zinc phosphate coatings and metal finishing.

(Partner) A. B. Patel; (Partner) I. G. Patel; (Partner) J. K. Patel; (Partner) M. R. Patel. Annual Sales (8). Co. Size (A).⑤

Photo Engravers and Electrotipers Limited, 2250 Islington Ave., Rexdale, Ont. M9W 3W4. Tel. 416-743-8920. Fax: 416-741-3218. Artists, photographers, rotogravure engravers and printers, bookbinders.

(P. & Dir.) J. R. Shaw; (V.P. Fin. & S.T.) R. Roebuck; (S.M.) R.E.Miles; (Mgr.Eng'r) W.G. Davison. Annual Sales (E). Co. Size (E).⑤

★Photovac Incorporated, 140 Doncaster Ave., Thornhill, Ont. L3T 1L3. Tel. 416-881-8225. Fax: 416-881-3961. Telex: 06-964634. Subsidiary, Photovac International Inc., Huntington, N.Y., U.S.A. Sensitive and sophisticated portable air analyzers that are able to find and measure concentrations of pollutants. Brands, "Model 10S", "Model TIP" direct reading hydrocarbon detector.

For.Reps. worldwide.

(P.) D. R. Leveson; (G.M.) R. Young; (S.M.) N. Barker; (P.A.) R. Harwood; (Plant Mgr.) J. Hooper. Annual Sales (D). Co. Size (B).⑥

Picard, Al, Cabinets Limited, R.R. #2, Site 1, Comp. 21, North Bay, Ont. P1B 8G3. Tel. 705-474-9233. Fax: 705-474-9049. Kitchen cabinets, vanities, office and hospital furniture, millwork, residential and commercial work.

(P.) A. Picard; (S.T.) Ms. Madeline Picard; (Mgr.) Marc Picard. Annual Sales (B). Co. Size (A).

Piccione Machine Tool and Gear Mfg. Ltd., 32 Upton Rd., Scarborough, Ont. M1L 2B8. Tel. 416-757-6204. Fax: 416-757-5840.

(P.) J. A. Piccione; (G.M.) F. Piccione; (S.M.) P.R. Alksnis; (Plant Mgr.) J. Piccione. Annual Sales (C). Co. Size (B).⑤

Piccolo Mondo, 55 Louvain St. W., Suite 600, Montreal, Que. H2N 1A4. Tel. 514-382-2531. Fax: 514-382-3583. Blouses.

(P.) S. Yanow. Annual Sales (C). Co. Size (N/R).

Pickering Engineering, A Division of (James Forbes Custom Machine Works Limited), 105 McMaster Ave., Ajax, Ont. L1S 2E6. Tel. 416-683-5610. Tools, dies, repairs and special machines.

(P.) J. Forbes. Annual Sales (8). Co. Size (A).⑤

Pickering Upholstery Mfg. Co., 695 Liverpool Rd.S., Pickering, Ont. L1W 1R6. Tel. 416-839-8494. Custom upholstery for yachts, canvas marine products. Brand, "Plush Touch".

(P.) K. Christie. Co. Size (A).

Picotte Insulation Inc., 40 Mills Rd., Ajax, Ont. L1S 2H1. Tel. 416-683-3520. Fax: 416-428-6018. "Korolite" rigid expanded polystyrene, "Korolite Type II" and "Koro-roof" expanded polystyrene for roofing material.

(P.) B. Picotte; (V.P.Mktg.) P. Picotte; (V.P.Fin.) Ms. M. Picotte; (Prod'n Mgr.) D. Picotte; (Sales) R. Blanchard. Annual Sales (C). Co. Size (A).

†Pictou Industries Limited, 74 Front St., P.O. Box 670, Pictou, N.S. B0K 1H0. Tel. 902-485-8001. Fax: 902-485-8924. Telex: 019-36564. Sales office, Halifax, N.S. Steel ship building, ship refits, repairs and conversions, heavy industrial steel and aluminum fabrication. Parent company, Canadian Shipbuildings and Engineering Ltd., St. Catharines, Ont.

(P.) B. Waring; (G.M.) A. Urquhart; (T.) D. Rand Rowlands; (Mat'ls Mgr.) D. Heighton. Annual Sales (D). Co. Size (D).⑤

★Pididi Design Associates Limited, 1 Beaverdale Rd., Toronto, Ont. M8Y 1H5. Tel. 416-259-3768. Fax: 416-259-1192. Exhibits and displays for trade shows, also architectural woodwork.

(P.) F.L. Piddington; (Mgr.) W. H. Gould. Annual Sales (C). Co. Size (A).⑤

Pieces Machinées Chateauguay Ltée., See Chateauguay Machine Parts Ltd.

Piedmont Industries Ltd., 20 Mortagne Blvd., Boucherville, Que. J4B 5E7. Tel. 514-641-2610. Toll Free: 800-361-3152. Fax: 514-641-0506. Sales Office, Thornton, Ont. Plants, St-Thomas, Beloeil, Boucherville, Que. Portable or stationary crushing plants, vibrating feeders and screens, aggregate processing plants. Brands, "Hewitt-Robins", "Kue-Ken", "Kleemann-Reiner".

(P. & G.M.) L. R. Allard; (V.P. & G.S.M.) B. Boucher. Annual Sales (D). Co. Size (8).⑥

★PIERCE-ALL CANADA LIMITED, [POINCONNEUSE PIERCE-ALL LTÉE.], 620 Supertest Rd., Unit 21, Downsview, Ont. M3J 2M8. Tel. 416-661-0444. Fax: 416-661-5784. Branch office, St-Laurent, Que. Hole punching and notching equipment, turret and unit tooling, metal fabricating machines, etc. Brands, "Perf-O-Mator", "Pow-R-Notch", "Pow-R-Perf", "Pow-R-Pierce".

For.Rep., Shape Machines Ltd., Buckinghamshire, England.

(P.) R. S. Partington; (G.M.) R. J. Partington; (Br.Mgr. St-Laurent) P. Vanier; (Mktg.) Ms. A. Wright; (Tech.S.M.) R. L. Rhomberg. Annual Sales (C). Co. Size (B).⑥

Pierce & Stevens Canada Inc., 224 Catherine St., P.O. Box 249, Fort Erie, Ont. L2A 5M9. Tel. 416-871-2724. Toll Free: (416) 800-263-8108. Fax: 416-871-5455. Associate, Pratt & Lambert Inc. Thermoplastic hot melts, heat seal and gloss paper coatings, electronic coatings, solvents, wood lacquers, floor finishes and industrial adhesives, etc. Brands, "Pryme", "Fabulon", "Hybond", "Super Bond", "Proxseal", etc. Parent company, Pierce & Stevens Chemical Corp., Buffalo, NY, U.S.A.

(V.P.Tech & G.M.) R. Johnston; (V.P.Ops.) K. Stouffer; (Chief Chemist) J.V. Miranti; (Bus.Co-ord.) G.R. Shular; (S.M.) J. Geffros; (S.M.) J. 8ervoets. Annual Sales (D). Co. Size (C).⑥

Pierre, Maria Jean, Ltd., 30 Duncan St., 3rd Flr., Toronto, Ont. M5V 2C3. Tel. 416-585-9707. Ladies' clothing and uniforms.

(P.) Ms. M. Gisondi; (V.P.) J. Vaccari. Annual Sales (C). Co. Size (B).

Pifra Industries Inc., 7400 Victoria Park Ave., Unit 7, Markham, Ont. L3R 2V4. Tel. 416-475-9666. Picture frames.

(P.) T. Tamburi. Co. Size (N/R).

Pigeon Marine & Sports Inc., 6767 Henri-Bourassa E., Montreal, Que. H1G 2V6. Tel. 514-325-1010. Fax: 514-325-6233. 8oats. Brand, "Pigeon".

(P. & P.A.) J. Dagenais; (V.P.) N. Pigeon; (Plant Mgr.) F. Demers. Annual Sales (D). Co. Size (B).⑤

Pigment & Chemical Inc., 5757 Cavendish Blvd., Montreal, Que. H4W 2W8. Tel. 514-489-9396. Fax: 514-489-1489. Telex: 055-66339. Branch office, Milton, Ont. Plant, Milton, Ont. Associates, Pigment Chemical Corp, Mogadore, OH, Pasco Zinc Corp., Millington, TN, U.S.A. French process zinc oxide, woven fiberglass roving and polyester resin gelcoats. Brands, "Calfelzo", "Felzodox", "Canfelzo Photozinc".

(P. & Mng.Dir.) M. J. Patten; (G.M.Milton) P. Robinson; (Prod'n Mgr.Milton) J. Michie. Annual Sales (E). Co. Size (C).⑥

Pigott Construction Limited, 4 Hughson St.S., Box 2309, Hamilton, Ont. L8N 3G7. Tel. 416-522-1341. Fax: 416-522-8574. Branch offices, Halifax, N.S., Toronto, Hamilton, Ont., Calgary, Alta. Engineers and building contractors.

(P.) P. R. Pigott; (V.P.Fin. & S.) W. Grant Dickinson. Annual Sales (F). Co. Size (F).

Pike's Tent & Awning Limited, 44 Apex Rd., Toronto, Ont. M6A 2V2. Tel. 416-789-7811. Fax: 416-789-7818. Awnings, backlit sign awnings, party tents and canopies for commercial and residential use, free span aluminum frame, fabric covered event structures. Parent company, H. & J. Gallagher Holding Limited.

(P.) H.L. Gallagher; (V.P.) J.J. Lee; (S.T.) Mrs. J. Gallagher. Annual Sales (C). Co. Size (C).⑥

Pilgrim Technical Products Limited, 6815 Columbus Rd., Mississauga, Ont. L5T 2G9. Tel. 416-564-3288. Fax: 416-564-3306. Steel and aluminum cabletrough, cable and conduit support, framing, marine cable hangers, brackets, clamps, wireways, lay-in duct. Brands, "Tuft-rough", "Tuftstrut", "Powercom", "Electrolink" office service poles.

(Chmn.) J.E. Gogan; (P.) A.N. Gogan; (S.T.) Mrs. P.J. Gogan; (P.A.) K. Pottruff. Annual Sales (D). Co. Size (8).⑥

Pilkington Tool Inc., 120 Turnbull Crt., Units E, F & G, Cambridge, Ont. N1T 1A1. Tel. 519-622-0761. Fax: 519-622-0762. Production tools and dies, special machines, fixtures, jigs, CNC machining, CAD/CAM designing, short run stamping, wire EDM.

(P.) P. Pilkington; (S.T.) Mrs. D. Pilkington; (Gen.Off. Mgr.) P. Hanna; (Plant Foreman) T. 8ell. Annual Sales (C). Co. Size (A).

Pillar-Greenwood Limited, 103 Howden Rd., Scarborough, Ont. M1R 3C7. Tel. 416-759-2291. Fax: 416-752-0530. Subsidiary, Raine Engraving Co., Scarborough, Ont. Printers, embossers, labels, "Pillarcote" high gloss paper coatings, hot leaf stampers, etc.

(P. & G.M.) J.C. Pillar; (Plant Foreman) R. Ralph; (Prod'n Mgr.) G. MacKenzie. Annual Sales (B). Co. Size (A).⑤

Pillar Plastics Limited, 100 Vinyl Crt., Woodbridge, Ont. L4L 4A3. Tel. 416-851-6721. Fax: 416-851-5077. Custom vinyl extrusions.

(P.) A. Grassi; (Off.Mgr.) D. Nayler. Annual Sales (D). Co. Size (C).⑤

Piller Sausages & Delicatessen Ltd., 443 Wismer St., Waterloo, Ont. N2K 2B6. Tel. 519-743-1412. European style cooked and smoked sausages and salamis. Brands, "Piller", "Szeg di", "Conestoga Brand".

(P. & G.M.) W. Huber, Sr.; (V.P.) E. Huber; (Purch. Mgr.) C. Huber; (Plant Mgr.) B. Huber, Jr. Co. Size (D).

Pillsbury Canada Limited, 243 Consumers Rd., Willowdale, Ont. M2J 4Z5. Tel. 416-494-2500. Fax: 416-494-2500 ext.318. Branch offices, Halifax, N.S., Montreal, Que., Winnipeg, Man., Burnaby, B.C. Plants, Ste. Martine, Que., Tecumseh, London, Ont., Sardis, B.C. "Green Giant", "Garden Patch", "Kounty Kist" corn, peas, wax and green beans; "Niblets" fresh and frozen whole kernel corn; "Mexicorn", whole kernel corn with sweet peppers, "Le Sieur" peas; "Clark", baked beans, stews, "Green Giant", frozen peas, green beans, mixed vegetables, lima beans; cole crops, corn-on-the-cob, prepared rice and oriental vegetables; "Totino's" pizza, refrigerated dough products, "Fraser Vale" frozen fruit and vegetables, "Berryland", canned fruit and vegetables. Parent company, The Pillsbury Company, Minneapolis, MN, U.S.A.

(P. & C.E.O.) R.A. Peddie; (V.P.Fin.) R.J. Pearson; (V.P.Sales) E. Hellstrom; (V.P.Corp.Aff.) J.M. Grossett; (Purch.Mgr.) G. Kopetski. Annual Sales (F). Co. Size (F).

Pilot Diamond Tools Limited, P.O. Box 652, North Bay, Ont. P1B 8J5. Tel. 705-497-3715. Fax: 705-497-3714. Diamond core bits.

(Prop.) H.R. Norman. Annual Sales (D). Co. Size (8).

Pimlico Apparel Ltd., 1445 Charles St., Vancouver, B.C. V5L 2S7. Tel. 604-253-5116. Fax: 604-253-0094. "8ottom Blues" jackets, trousers, slacks, shorts, coveralls, T shirts, "Harley Davidson", "Walt Disney" for all denim products etc.

(P.) H. Lenett; (V.P.Mktg.) R. Chetner; (Cont.) P.Y. Tsang; (Prod'n Mgr.) D. Steele; (G.M.) H. Lenett. Annual Sales (D). Co. Size (E).⑥

Pincher Creek Co-Operative Association, Ltd., 1300 Hewetson Ave., Pincher Creek, Alta. T0K 1W0. Tel. 403-627-2667. Butter. Brands, "Co-op", "Pincher Creek".

(G.M.) J.R. Short. Annual Sales (D). Co. Size (D).

Pine By Munro, Inc., Hwy. 400 - Commerce Pk. Dr., Thornton, Ont. L0L 2N0. Tel. 705-436-5535. Fax: 705-436-7830. Solid pine and oak bedroom and dining-room suites, occasional furniture.

(C.E.O.) Ms. J. Munro. Annual Sales (C). Co. Size (B).

Pine Forest Furniture Ltd., 55 Canbar St., Waterloo, Ont. N2L 2A3. Tel. 519-746-8230. Branch office, Moncton, N.8. Pine furniture.

(G.M. & Prop.) 8. Henshaw; (Asst.Mgr.) D. Brack. Annual Sales (C). Co. Size (B).⑤

Pine Mill Mfg. Ltd., Hwy #22, P.O. Box 111, Hyde Park, Ont. NOM 1Z0. Tel. 519-472-8390. Solid wood furniture, cabinets, tables, custom work.

(P.) G. Beatty; (T.) Ms. P. Beatty. Annual Sales (B). Co. Size (A).⑤

Pine River Cheese & 8utter Co-operative, R.R. #4, Ripley, Ont. N0G 2R0. Tel. 519-395-2638. Toll Free: 800-265-1175. Cheddar, colby, brick, mozzarella and flavoured cheese.

(Mgr.) J. Gardner; (Plant Foreman) K. Neable. Annual Sales (C). Co. Size (A).⑥

Pine Tree Nut Company, 12380 Horsehoe Way, Richmond, B.C. V7A 4Z1. Tel. 604-275-1177. Fax: 604-272-5990. Edible nuts and mixes, dried peas, beans and de-

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- siccated coconut. Brands, "Pinetree", "Aloha". Parent company, Trophy Foods Inc., Mississauga, Ont.
(V.P. & G.M.) G. Paul; (S.M.) A. G. Whitteker; (Off. Mgr.) Mrs. B. A. Oldham; (Plant Mgr.) G. Dordor. Annual Sales (D). Co. Size (B).®
- ★Pineault, Anita, International Inc., 2070 Clark St., Montreal, Que. H2X 2R7. Tel. 514-844-2375. "Anita Pineault" ladies' hats.
For.Reps., Leo Levine, New York, N.Y., Becca Bowen, Dallas, Tex., U.S.A.
(Dir. & S.M.) G. Amarsy. Annual Sales (C). Co. Size (8).
- Pines Mfg. (Canada) Limited, 585 Granite Ct., Pickering, Ont. L1W 3K1. Tel. 416-839-3371. Fax: 416-839-9542. Pedal-type and battery operated childrens' vehicles, juvenile training chairs, high chairs, strollers and baby carriages.
(G.M.) B.G. Biernat. Annual Sales (D). Co. Size (A).
- Pink Lady Lingerie Inc., 99 Rue Chabanel Ouest, Montreal, Que. H2N 1C3. Tel. 514-384-3190. Fax: 514-384-3193. Lingerie, sleep wear and day wear. Parent company, Creations Christele Creations Inc.
(P.) P. Vachon; (Cont.) Ms. J. Scully; (Foreman) D. Fex; (P.A.) R. Portelance. Annual Sales (C). Co. Size (C).
- Pinsents' Concrete Limited, P.O. Drawer 570, Stephenville, Nfld. A2N 384. Tel. 709-643-5171. Fax: 709-643-5171. Plant, Brook St., Stephenville, Nfld. Ready-mixed concrete, patio blocks, etc.
(P.) H. Pinsent. Annual Sales (B). Co. Size (A).
- Pinto-Packaging Ltd., 1881 Huron St., London, Ont. N5V 3A5. Tel. 519-455-5790. Fax: 519-453-9271. Associate, Pack-Mat Inc. Corrugated cartons, displays and internal packaging.
(P.) P. Di Pinto; (S.M.) G. Demarco; (Plant Mgr.) P. Grimster. Annual Sales (C). Co. Size (A).®
- Pioneer Envelopes Ltd., 4771 Vanguard Rd., Richmond, B.C. V6X 2P7. Tel. 604-273-0761. Fax: 604-273-6066.
(G.M.) N. Mawani; (Plant Mgr.) D. Dyer. Annual Sales (C). Co. Size (B).®
- Pioneer Golf-Tech Inc., 7440 #6 Rd., Richmond, B.C. V6W 1E1. Tel. 604-273-0737. Fax: 604-270-8018. Golf clubs, irons and putters and golf carts.
(G.M.) W. Dagg. Annual Sales (A). Co. Size (A).®
- †Pioneer Handcraft Limited, Hwy #11, Severn Bridge, Ont. POE 1N0. Tel. 705-689-2604. Branch office, Port Carling, Ont. Subsidiary, Country Inn Design, Severn Bridge, Ont. Chesterfields, chairs, tables, chests, lamps, cushions, etc.
(P.) J. S. Bell; (Off.Mgr.) Ms. K. R. King. Annual Sales (B). Co. Size (A).®
- ★Pioneer Logs Ltd., R.R.#2, Singhampton, Ont. N0C 1M0. Tel. 705-445-0923. Branch office, Collingwood, Ont. Log wall sets for log homes handcrafted in the traditional pioneer manner.
(Prop.) B. Christie; (Mgr.) I. McKay. Annual Sales (B). Co. Size (A).®
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(P.) H. Metcalfe; (Mktg.) S. Cartmill; (Fin.) Mrs. M. Gates; (Prod'n) M.L. Dong; (Purch.) G. Sharples; (Tech.) Miss M. Hatanaka; (West Cda Sales) Mrs. M. Lee; (East Cda Sales) Mrs. S. Solway. Annual Sales (D). Co. Size (C).
- Pioneer Press Ltd., 5638 - 103A St., Edmonton, Alta. T6H 2J5. Tel. 403-436-6015. Fax: 403-437-1622. Subsidiary, Norset Business Forms Ltd. Commercial printing, snapset and continuous business forms.
(P.) G. McEwen; (V.P.) J. Edgar; (Cont.) Mrs. J. Chichak; (Mgr.) H. Suter. Annual Sales (C). Co. Size (A).
- Pipe-Lines Montréal Limitée., Les. See Montreal Pipe Line Limited.
- Piper, Hiram L., Company Limited, The, 51 Don St., P.O. Box 368, Kingston, Ont. K7L 4W2. Tel. 613-549-6820. Fax: 613-549-1367. Custom sheet metal products in aluminum, brass, copper, steel and stainless steel.
(P. & G.M.) H. L. Piper; (V.P.) Mrs. L. A. Piper; (Dir. Mktg.) R. H. Piper; (S.T.) F. Gordon Wells. Annual Sales (C). Co. Size (8).®
- Pippin Publishing Ltd., 1361 Huntingwood Dr., Unit 7, Agincourt, Ont. M1S 3J1. Tel. 416-291-5857. Fax: 416-291-1556. Book Publishers.
(P.) S. Starkman.
- ★Pirelli Cables, Inc., 425 St. Louis St., St-Jean-sur-Richelieu, Que. J3R 1Y6. Tel. 514-359-6721. Fax: 514-349-6649. Telex: 058-31532. Regional sales offices, Dartmouth, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Richmond, B.C. Power Cable Division office and plants, St-Jean sur Richelieu, Que. and Prescott, Ont.; Building Wire Division office and plant, Guelph, Ont.; Communications Products Division office and plant, Surrey, B.C. Electric wire and cable, also telephone cables. Parent company, Pirelli Canada Inc.
(Chmn.) M. De Giogis; (P. & C.E.O.) O.F. Raimondo; (Sr.V.P.) R. J. Cloutier; (V.P. & Div.Mgr.) P. Johnson; (Adv. & Exp.Mgr.) R. J. Loutier; (V.P. & Div.Mgr.) S.J. Johnson; (V.P. & Div.Mgr.) A. Sorella. Annual Sales (G). Co. Size (F).®
- Piscines et Abris Tempo Inc., Les, 250, boul. Ste-Rose E., Auteuil-Laval, Que. H7K 1A1. Tel. 514-625-1931. Fax: 514-625-7382. Branch office, Brossard, Que. Plant, Anjou, Que. "Tempo" canvas car shelters, pools.
(P.) C. Audet; (Mgr.) R. Authier; (Sales) J.A. Normand; (Compt.) R. Leduc; (S.T.) C. Tremblay. Annual Sales (D). Co. Size (8).®
- ★Pita Delight Ltd., 2360 Midland Ave., Units 7 & 8, Scarborough, Ont. M1S 1P8. Tel. 416-299-3833. Fax: 416-299-4020. Greek and Indian pita bread, pizza crust, halal pizza.
(P. & P.A.) M. Shahid. Annual Sales (B). Co. Size (A).®
- ★Pitman Manufacturing Co. Inc., 7400 Woodbine Ave., Markham, Ont. L3R 1A6. Tel. 416-475-1211. Fax: 416-475-0489. Telex: 06-986242. Branch office, Mississauga, Ont. Utility truck bodies, hydraulic cranes and aerial devices, digger derricks. Brands, "Pitman", "PK". Parent company, Wajax Limited.
(Sr.V.P. & G.M.) W. Hirsch; (V.P.Sales & Mktg) M. Patterson; (V.P.Fin.) L. W. Hewson; (Dir.Mfg.) J.L. Linthwaite. Annual Sales (E). Co. Size (E).®
- Pitt Leather Goods Manufacturing Canada Ltd., 1238 Chevrier Blvd., Fort Garry, Man. R3T 1Y3. Tel. 204-477-5054. Fax: 204-477-5056. Branch offices, Edmonton, Alta., Richmond, B.C. Billfolds, French and clutch purses, key and card cases, change purses, credit card wallets. Brand, "Pitt".
(P.) M. G. Pitt. Annual Sales (8). Co. Size (A).®
- Pitts Homes & Cottages Ltd., 160 King St. E., P.O. Box 222, Cobourg, Ont. K9A 4K5. Tel. 416-372-9494. Division, Cabana World Company. Free standing sun shades and patio furniture.
(P.) F. P. Pitts. Co. Size (A).
- Piwa Manufacturing Ltd., #3, 76 - 7th Ave. S., Box 640, Yorkton, Sask. S3N 2W7. Tel. 306-782-6550. Wedding supplies, cake tops, party supplies.
(P.) Ms. I. Dillabough; (G.M.) W. Dillabough. Annual Sales (A). Co. Size (A).®
- Pixel International, 76 Hildale Rd., Toronto, Ont. M6N 3Y2. Tel. 416-761-9706. Blank video cassettes, video games. Brand, "Renasonic".
(P.) S. Jain; (T.) E. Jain. Annual Sales (A). Co. Size (A).
- ★Pizza Delight Corporation Ltd., 331 Elmwood Dr., Box 2070, Stn. "A", Moncton, N.B. E1C 8H7. Tel. 506-853-0990. Fax: 506-853-4131. Executive office, Toronto, Ont. Plant, Dieppe, N.B. Subsidiary, Pizza Patio Management Ltd., Vancouver, B.C. "Pizza Delight" sauce and pasta sauces, spice mix.
(P. & C.E.O.) B. Imbeault; (V.P.) M. Houser; (Mgr.Fin. Info.) L. D. McKenna. Annual Sales (D). Co. Size (C).®
- Placage Empire Ltée., See Empire Electroplating Works Ltd.
- Placer Dome Inc., P.O. Box 350, 18M Tower, T-D. Centre, Toronto, Ont. M5K 1N3. Tel. 416-868-6060. Fax: 416-366-1775. Telex: 065-24590. Mine office, South Porcupine, Ont. Subsidiaries: Sigma Mines (Quebec) Limited and Kiena Gold Mines Limited, Val d'Or, Que., Campbell Red Lake Mines Limited, McIntyre Mines Limited, Balmertown, Ont. Associates: Dome Petroleum Limited, Calgary, Alta., Falconbridge Limited, Toronto, Ont. Gold.
(Chmn. & C.E.O.) F.M. Fell; (Sr.V.P.Cdn.Ops.) C.H. Brehaut; (C.F.O.) H.D. Scharf; (Gen.Counsel & S.) J.W.W. Hick. Annual Sales (F). Co. Size (F).
- Placo Manufacturing Ltd., 14728 - 116 Ave., Edmonton, Alta. T5M 3G1. Tel. 403-451-2332. Fax: 403-451-2933. Plant, 14605-116 Ave., Edmonton, Alta. Custom blow molding of bottles and other plastic components, also custom lube oil filling and packaging and dynalac labelling. Parent company, Inspira Systems Ltd., Edmonton, Alta.
- (P.) P.J. Biermann; (S.M.) R. Schopff. Annual Sales (C). Co. Size (C).®
- ★Plad Equipement Cie Ltée., 2315 rue Halpern, St-Laurent, Que. H4S 1S3. Tel. 514-337-0224. Fax: 514-337-1571. Branch offices, Quebec, Que., Mississauga, Ont., Langley, B.C. Associate, Metal JRM Inc., Montreal, Que. Turbine, centrifugal and fire pumps. Brands, "Omega", "Plad", "GPM".
(C.E.O.) R. Miron; (G.M.) C. Roy; (S.M.) Y. Lortie; (P.A.) R. Delisle; (Plant Mgr.) L. Roux. Annual Sales (D). Co. Size (B).®
- Plains Poultry Ltd., 80x 760, Wynyard, Sask. S0A 4T0. Tel. 306-554-2555. Fax: 306-554-3958. Branch offices, Regina, Saskatoon, Sask. Subsidiaries, Wynyard Processors, Kandahar, Wynyard Hatchery Inc., Wynyard, Sask. Fresh and frozen poultry, precooked poultry products. Brand, "Sunny-Land".
(P. & C.E.O.) R.H. Effler; (T.) J. Sawchen; (Prod.Mgr.) L. Weiler. Annual Sales (E). Co. Size (D).®
- Plainsman Clays Limited, P.O. Box 1266, Medicine Hat, Alta. T1A 7M9. Tel. 403-527-8535. Fax: 403-526-7680. Clays prepared for schools, potters and sculptors. Parent company, I'XL Industries Ltd.
(P.) T. A. Sissons; (Mgr.Fin.) Q. Brehmer; (G.M.) G. Sissons; (Plant Mgr.) J. Ziebart; (Plant Tech.) T. Hansen. Annual Sales (B). Co. Size (A).®
- Plan Hold Canada Inc., 354 Humberline Dr., Rexdale, Ont. M9W 5S3. Tel. 416-675-1552. Fax: 416-675-4015. Branch office, Montreal, Que. Parent company, Plan Hold Corp., Irvine, CA, U.S.A.
(P. & C.E.O.) W. C. Fletcher; (Reg.Mgr.Montreal) J. Couture; (V.P. & Cont.) J. Grimley. Annual Sales (C). Co. Size (A).®
- Planchers Surélévés Tate, See Tate Access Floors, Inc.
- Planet Paper Box Ltd., 311 Bowes Rd., Concord, Ont. L4K 1J1. Tel. 416-669-9363. Corrugated shipping containers and interior packaging.
(P. & G.M.) N.S. Climans; (V.P. & P.A.) R. Climans; (Plant Mgr.) E. Gallant. Annual Sales (C). Co. Size (A).
- Planon Systems Inc., 2780 Skybank Ave., Mississauga, Ont. L4W 5A7. Tel. 416-624-6222. Fax: 416-624-6535. Telex: 06-968914. Cabinets, display stands, filling systems, plus computer aided design systems and document scanners. Brands, "GABS", "Excel", "Swing-plan", "Planslide".
(P.) D. Verkaik. Annual Sales (C). Co. Size (A).®
- ★PLANT PRODUCTS CO. LTD., [LES PRODUITS DE PLANTE CO. LTÉE], 314 Orenda Rd., Brampton, Ont. L6T 1G1. Tel. 416-793-7000. Fax: 416-793-9157. Telex: 06-97595. Associates, Plantco Inc., Westgro Sales Inc., Plantco Holdings Ltd. Pesticides and "Plant-Prod" water soluble fertilizers.
(P.) R. A. Fisher; (V.P.Mktg.) D. H. Appleton; (V.P.Fin.) J. H. Knox; (S.T.) Mrs. C. L. Fisher; (Prod. Mgr.) G.W. Jahn; (Mktg.) Ms. M. O'Hara. Annual Sales (D). Co. Size (C).®
- Plaques chauffantes Pré-usinées Copal (Canada) Ltée., Les, See Copal (Canada) Precasted Heating Plates Ltd.
- ★Plasma & Flame Coatings Ltd., 1975 Logan Ave., Winnipeg, Man. R2R 0H8. Tel. 204-632-5585. Fax: 204-694-3282. Associates, Plasma & Flame Coating International Ltd., Plasma & Flame Coating (North Dakota) Inc., Flame Spray Supply Ltd. Metallizing, shaft/pump sleeves, UHLE box rods.
For.Rep., Plasma & Flame Coatings (North Dakota) Inc., Minot, ND, U.S.A.
(P.) J. W.H. Blott. Annual Sales (C). Co. Size (A).®
- ★PLASTALENE CORPORATION LTD., [LA CORPORATION PLASTALENE LTÉE.], 675 Simonds St. S., Granby, Que. J2J 1C2. Tel. 514-378-4625. Fax: 514-378-5279. Associate, Plastalene Ont. Inc., Cornwall, Ont. Thermoplastic extrusion of sheet, profile and film.
(P.) J. Bonnett; (V.P.) N. Coderre; (S.M.) J.W. Gagnon. Annual Sales (D). Co. Size (D).®
- Plastex Industries Limited, 380 Ste. Croix Blvd., Montreal, Que. H4N 2L4. Tel. 514-747-6571. Custom plastic injection and blow molders.
(P.) M. Bassel; (G.M.) H. Bassel; (Plant Mgr.) G. Panunzio. Annual Sales (C). Co. Size (8).
- Plasti-Fab Ltd., #270 3015 5th Ave., N.E., Calgary, Alta. T2A 6T8. Tel. 403-248-9306. Fax: 403-248-9325. Branch offices, Winnipeg, Man., Saskatoon, Sask., Crossfield, Edmonton, Calgary, Alta., New Westminster, B.C. Branch plants, Kitchener, Ont., Selkirk, Man., Saskatoon, Sask., Calgary, Crossfield, Alta., New Westminster, B.C. Divisions, Construction Materials, Thermo Plastics, Packaging & Allied Products, Kitchener, Ont. Expanded polystyrene and rigid polyurethane insulation,

plastic foam pipe covering, extruded sheet plastics and custom vacuum forming, expanded polystyrene packaging. Parent company, PCL Industries Limited.

(Chmn. & P.) D. J. Stearne; (V.P.) 8. M. Carruthers; (V.P.Fin.) G. David Michaels; (Cont.) R. Brookwell. Annual Sales (E). Co. Size (E).⑤

★**PLASTI-FAB LTD., CONSTRUCTION MATERIALS DIVISION, 152 Birch Ave., P.O. Box 878, Kitchener, Ont. N2G 4E1.** Tel. 519-579-6100. Toll Free: (416) 800-265-8935, (519) 800-265-8902, (514,613,807,819) 800265-8927. Fax: 519-579-1449. Branch offices, Winnipeg, Man., Saskatoon, Sask., Edmonton, Calgary, Alta., New Westminster, B.C. Six plants in Kitchener. "Durofoam" expanded polystyrene rigid insulation systems, cavity wall, sheathing, slotted and insulok systems, "Duro-Slope" roofing insulation, "Morvents" ventilation strips, "Durolite" plastic concrete forms, protective packaging and hard plastic sheets, thermoformed plastic shapes, "Garbagger" garbage bag holders, decorative shutters, "Staycold" picnic coolers, custom imprinted beverage holders and fun floats. Parent company, Plasti-Fab Ltd., Calgary, Alta.

(P.) G. K. Knowles; (Mktg.Co-ord.) R. Gray; (Cont.) J. Bradshaw. Annual Sales (E). Co. Size (E).⑤

Plasti-Lam Quebec Inc., 5237 boul. Wilfrid-Hamel, Suite 190, Quebec, Que. G2E 2H2. Tel. 418-871-9897. Plastic laminating and heat sealing.

(P.) R. Gingras; (S.T. & G.M.) R. Bourassa. Annual Sales (A). Co. Size (A).

Plastibo Inc., 59, rue Commerciale, St-Damien, Que. GOR 2Y0. Tel. 418-789-3120. Fax: 418-789-2751. Branch office, Concord, Ont. Plastic hangers, shoe racks, cupboard shelves, decorative mirrors, shovels, etc.

(P.) D. Leblanc; (P.A. & Plant Mgr.) J.L. Lavoie. Annual Sales (C). Co. Size (C).

Plastic Age Products Inc., 8195 Lafrenais St., Montreal, Que. H1P 2B1. Tel. 514-325-5682. Fax: 514-325-7630. Branch plant, 6605 Magloire St., Montreal, Que. Custom injection molding, synthetic bristles.

(P.) M. Smolka; (S.T.) A. Murawski. Annual Sales (D). Co. Size (8).

Plastic Components (1987), 44 Thomas St., Mississauga, Ont. L5M 1Y7. Tel. 416-826-8500. Fax: 416-826-4051. Medical, electronic and automotive components, custom mouldings. Parent company, Carousel Plastics Ltd., Thornhill, Ont.

(P.) M. V. Vusitupa; (G.M.) J. S. Hamnett. Annual Sales (C). Co. Size (A).⑤

Plastic Enterprises Limited, [Plastiques P.E.L. Ltée.], 642 De Courcelle St., Montreal, Que. H4C 3C6. Tel. 514-937-3902. Ring binders, catalogue covers, advertising specialties, etc.

(P. & P.A.) M. Scullion. Annual Sales (B). Co. Size (A).⑤

Plastic Moulders Ltd., 1631 The Queensway, Units 7-11, Toronto, Ont. M8Z 5Y4. Tel. 416-252-2241. Fax: 416-252-0047. Custom injection moulders of plastic.

(P.) M. Campbell; (V.P.) R.C. Abbott; (V.P.) L.K. Munford. Annual Sales (D). Co. Size (D).⑤

Plastic Packaging & Components Ltd., 310 Matheson Blvd. E., Mississauga, Ont. L4Z 1X8. Tel. 416-890-1788. Fax: 416-890-9642. Branch office and plant, Concord, Ont. Associates, Zellen Plastics Canada, Plastic Impressions Inc. Plastic injection moulded parts for the cosmetic and personal care industry.

(P.) E. Strong. Annual Sales (D). Co. Size (C).⑤

PLASTIC PRESCRIPTIONS LIMITED, 139 Dearborn Place, Waterloo, Ont. N2J 4N5. Tel. 519-884-3740. Fax: 519-746-6861. Imprinting, plating and welding of plastics, custom injection moulding, tool design.

(P.) J. Hertel; (G.M.) L. Privatt. Annual Sales (C). Co. Size (C).⑤

Plasticair Inc., 4611-4613 Burgoyne St., Mississauga, Ont. L4W 1G3. Tel. 416-625-9164. Fax: 416-625-0147. Fan and exhaust systems, electric fans, pipe and ductwork, plastic manufacturers, laboratory fume hoods, scrubbers, air pollution control equipment.

(P.) R. Sixsmith; (S.T.) A. Sixsmith. Annual Sales (C). Co. Size (A).⑤

Plasticap division of Anchor Cap & Closure Corp. of Canada Ltd., 177 Crosby Ave., Richmond Hill, Ont. L4C 2R3. Tel. 416-883-4343. Fax: 416-883-4375. Polyethylene and polypropylene aerosol caps, closures and custom moulding. Parent company, Anchor Cap & Closure Corp. of Canada Ltd., Toronto, Ont.

(Plant Mgr.) G. Ross. Annual Sales (N/R). Co. Size (C).⑤

Plastico Design & Fabrication Inc., 154 Amber St., Markham, Ont. L3R 3J8. Tel. 416-477-0066. Fax: 416-477-6118. Point of purchase displays, custom acrylic products, plastic store fixtures, housewares.

(P.) P. Gardos; (V.P.Sales) J. Corman. Annual Sales (B). Co. Size (A).⑤

Plasticolour, 733 Avoca Ave., Dorval, Que. H9P 1G4. Tel. 514-636-6120. Fax: 514-636-0845. Branch office, Lakewood, NJ, U.S.A. Colour and additive concentrates for the plastics industry.

(S.T.) W. Rooz. Annual Sales (C). Co. Size (A).⑤

Plasticraft Limited, Dunlop Lane, P.O. Box 1026, Saint John, N.B. E2L 4E3. Tel. 506-652-5470. Indoor and outdoor plastic signs and letters, photographic screen printing. Brand, "Plasticraft".

(V.P.) J. E. Irving; (S.T.) W. D. Macaulay; (G.M.) B. Boyles. Co. Size (A).

Plastics Canada, Division of Hetman Canada Ltd., 2276 Lakeshore Blvd. W., Toronto, Ont. M8V 1B2. Tel. 416-252-5258. Fax: 416-252-9741. Laboratory sinks, plastic boxes, coatings, bearings, piping systems, tanks, bushings, etc. Brands, "Metalon", "Korotron".

(S.M.) D. Stockman. Annual Sales (C). Co. Size (A).⑤

†Plastics Development Industries Limited, 14 Strathearn Ave., Unit 18, Brampton, Ont. L6T 4P4. Tel. 416-791-0610. Fax: 416-791-2176. Vacuum and pressure formed parts for the automotive, aircraft, lighting and furniture industries, special packaging for cosmetics and pharmaceuticals, etc.

(P.) C. Taylor; (Mktg.Mgr.) G. Nikolaou; (S.T.) Ms. A. Taylor; (G.M.) Z. Moti. Annual Sales (B). Co. Size (A).

Plastics Eighty Ltd., 12 Wallace St., Acton, Ont. L7J 2V6. Tel. 416-846-2917. Fax: 416-846-2928. Plastic vacuum and pressure formed parts, also rotational moulded parts.

(P. & S.M.) R. Holmes; (Plant Mgr.) W. Vickery. Annual Sales (C). Co. Size (A).⑤

Plastics Maritime Ltd., 5523 Bloomfield, P.O. Box 1375 North, Halifax, N.S. B3K 5H7. Tel. 902-429-1133. Fax: 902-454-6162. Telex: 019-21725. Branch office, St. John's, Nfld. Plastic skylights, signs and general custom fabrication. Brand, "Starview".

(G.M.) J. G. Alguire; (Mgr.Tech.Serv.) P. Davis; (Compt.) D. Banks; (Mgr.Sales & Mktg.) R. F. Gray; (Plant Eng.) P. Ryan. Annual Sales (D). Co. Size (C).⑤

★Plastics Surface Finishers Ltd., 125 Burn St. E., Whitby, Ont. L1N 6A6. Tel. 416-668-9377. Telex: 06-981370. Electroplating and spray painting on plastic components for automotive industry, plumbing, appliances, hardware and toys. Parent company, Plastics Group Technologies Inc., Bowmanville, Ont.

(P.) L. Veselinovic; (Cont.) D. McFeely; (Plant Mgr.) B. MacDonald. Co. Size (E).

Plastics of Ottawa, 216 Pretoria Ave., Ottawa, Ont. K1S 1X2. Tel. 613-235-1465. Fax: 613-235-2782. Canoe seats, thwarts, yokes and kits, skylights, consoles for carousels.

(P.) A. Stewart; (S.T.) Ms. M. Stewart; (Prod'n Mgr. & P.A.) D. Delaney. Annual Sales (8). Co. Size (A).

Plastiflex/Spiralock Canada, 71 Centennial Rd., Orangeville, Ont. L9W 3R1. Tel. 519-942-1270. Fax: 519-942-1282. Vacuum cleaner hose, washing machine discharge hose and swimming pool vacuuming hose. Parent company, Plastiflex Company International, Fountain Valley, CA, U.S.A.

(P.) L.G. Herrmann; (G.M.) R. Gillespie. Annual Sales (C). Co. Size (B).⑤

★Plastiglas Ind. Ltd., 403 Clements Rd. W., Ajax, Ont. L1S 6N3. Tel. 416-428-2002. Fax: 416-428-1975. Branch offices, Montreal, Que., Edmonton, Alta., Vancouver, B.C. Fibreglass reinforced plastic planters, produce display systems, fast food furniture, benches, furniture, waste/ash containers and custom fabrication, exterior cladding, restoration and new construction.

(P.) S. Baker; (Mktg.Mgr.) Ms. L. Caron; (V.P.) R. Baker. Annual Sales (C). Co. Size (A).⑤

Plastik Belt Manufacturing Ltd., 1874 Crew Rd., Unit 2, Mississauga, Ont. L5S 1J6. Tel. 416-676-1254. Fax: 416-676-1078. Plastic conveyor belting, components, brackets, adjustable feet, etc., plastic screw conveyors, guide nails.

(P.) P. Henttonen; (S.T.) E. Robson. Annual Sales (C). Co. Size (A).⑤

Plastilite Fabricating Limited, 12 Hafis Rd., Toronto, Ont. M6M 2V7. Tel. 416-249-7395. Fax: 416-249-2720. Plastic skylights, windshields for boats, globes, taxi cab signs, custom fabrication, plug moulding, vacuum forming.

(P.) F. Rendell; (Br.Mgr.) R. Moynahan. Annual Sales (B). Co. Size (A).⑤

Plastique DCN Inc., See DCN Plastic Inc.

★Plastique Micron Inc., 21 boul. 8egin, C.P. 337, Ste-Claire, Que. GOR 2V0. Tel. 418-883-3333. Fax: 418-883-2596.

(P.) V. Fortier; (Cust.Serv.Mgr.) M. Chartrand. Annual Sales (C). Co. Size (D).⑤

Plastique Moderne Inc., See Modern Plastic Inc.

Plastiques Anchor Plastics Ltd., 730 St. Etienne, L'Assomption Que. JOK 1G0. Tel. 514-589-5627. Fax: 514-589-2480. Branch office and warehouse, Mississauga, Ont. Industrial containers, molds and dies, custom molding, plastic drums, gas jerry cans, jugs and tanks, hotel and restaurant trays, tight head industrial containers, etc. Brands, "Anchor", "Pro-Handler".

For.Rep., Canam Trading Corp., Elgin, IL, U.S.A.

(P.) A. Amyotte; (V.P.) C. Hudon; (V.P.) 8. Lafreniere; (Sales Dir.) D. Parent. Annual Sales (D). Co. Size (D).⑤

Plastiques Bromar Ltée., Les. See Bromar Plastics Limited.

Plastiques Chemcor Ltée., Les. See Chemcor Plastics Ltd.

Plastiques Daniel Leblanc Ltée./Ltd., 1840, 1ere rue, C.P. 2157, St-Romuald, Que. G6W 5M5. Tel. 418-839-1040. Toll Free: (514) 800-361-8140, (418) 800-463-4328. Telex: 051-3219. Branch office, Boucherville, Que. Subsidiary, Plastibo Inc., St-Damien, Que. Plastic household articles, shelves and mirrors. Brands, "Maxima", "Mirrobel", "Lustroware".

(C.E.O.) D. Leblanc; (V.P.Admin. & Fin.) D. Janelle; (S.M.) G. Morais; (G.M.) B. Pouliot. Annual Sales (D). Co. Size (C).⑤

†Plastiques Gagnon Inc., 260 de Gaspé Ouest, St. Jean Port Joli, Que. GOR 3G0. Tel. 418-598-3361. Fax: 418-598-6668. Plastic injection molding, printing on plastic products (pad printing, silkscreening, hot stamping), custom molding of industrial and commercial parts, specialty advertising products, plastic figurines, "Multipot" for reforestation plant production.

(P.) J. Marie Gagnon; (Fin. & Admin.) Mrs. M. Dubé; (Tech.Dept.Mgr.) R. Antcl; (Mktg.Mgr.) Y. Deslauriers; (Ops.Dir.) F. Gagnon. Annual Sales (D). Co. Size (D).⑤

★Plastiques L.P.A. Ltée., [L.P.A. Plastics Ltd.], R.R.#3, Route 243, Mansonville, Que. JOE 1X0. Tel. 514-292-3574. Lifebuoys, kayaks, sailboards, "Arcticsail" snow surfer.

(P.) P. Arcouette. Annual Sales (B). Co. Size (A).

Plastiques Maple Leaf Inc., See Maple Leaf Plastics Corporation, Extrusion Group.

Plastiques Miller Ltée., Les. See Miller Plastics Ltd.

Plastiques Mirola Ltée., See Mirola Plastics Ltd.

Plastiques P.E.L. Ltée., See Plastic Enterprises Limited.

Plastiques Reach Ltée., Les. See Reach Plastics Ltd.

Plastiques Yamaska Inc., 1600 - Des Veterinaires, P.O. Box 433, St-Hyacinthe, Que. J2S 788. Tel. 514-773-0863. Fax: 514-773-5956. Plastic moulds.

(P.) D. Petit; (V.P.) J. Gaetan. Annual Sales (B). Co. Size (A).⑤

Plastisronics Equipment Ltd., 50 Leading Rd., Unit#7, Rexdale, Ont. M9V 4B5. Tel. 416-748-2558. Fax: 416-748-2898. Thermal plastic welding and ultrasonic plastic welding systems.

(P.) G. William Zaichowski; (Cont.) Ms. I. Suitsers; (S.M.) 8. McLeod. Annual Sales (C). Co. Size (A).⑤

Plastitech Inc., 1636 La Carriere, Ste-Foy, Que. G1W 3J3. Tel. 418-659-4116. Process controllers, computerized data acquisition equipment.

(P. & G.M.) C. Lacasse. Annual Sales (A). Co. Size (A).⑤

Plastmade Industries Limited, 115 Matheson Blvd. E., Mississauga, Ont. L4Z 1X8. Tel. 416-890-0342. Fax: 416-890-5813. Thermoset and thermo plastic injection molding.

(P.) J. Pinkitz; (G.M.) D. Frees; (Plant Mgr.) W. 8. Esler. Annual Sales (C). Co. Size (C).⑤

★Plastmo Ltd., 251 Summerlea Rd., Brampton, Ont. L6T 4T8. Tel. 416-793-9462. Fax: 416-793-3997. Subsidiary, Plastmo Inc. (U.S.A.). Vinyl eavestrough and accessories, linear solid vinyl window profiles. Brands, "Plastmo", "K-Snap".

(P.) J. Harbom; (S.M.) P. Langevin. Annual Sales (D). Co. Size (C).⑤

★**PLASTOMER INCORPORATED, 151 John St., Barrie, Ont. L4M 4V3.** Tel. 705-726-0225. Fax: 705-726-1617. OEM automotive parts including socket, connector and switch assemblies, plastic injection moulding, metal stampings, seedling trays, crates and plastic containers. For.Rep., Siemasz & Associates, Inc., Livonia, MI, U.S.A.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑤ Uses both ⑤ and ⑤.

- (P.) C.F. Ward; (V.P.Eng.) H. Vanbrederode; (Cont.) Mrs. 8. Beesley. Annual Sales (D). Co. Size (D).
- Plastwood Manufacturing Co. Ltd., The, 1820 Midland Ave., Scarborough, Ont. M1P 3C2. Tel. 416-759-2236. Fax: 416-759-6210. Post-formed plastic laminated counter, vanity, bar and desk tops, flatwork, wall panelling and doors.
- (P. & G.M.) R.W. Banz. Annual Sales (D). Co. Size (8).⑤
- Plate-Way Limited, 36 Taber Rd., Rexdale, Ont. M9W 3A8. Tel. 416-743-2252. Busbars, electroplating of tin.
- (G.M.) N. Nakao. Annual Sales (C). Co. Size (A).
- Plating House of Canada Ltd., The, 116 Viceroy Rd., Units #C1 & 2, Concord, Ont. L4K 1A9. Tel. 416-661-3964. Platers of aluminum, nickel, chrome, copper and antique copper, brass and antique brass, zinc die cast.
- (P.) J.P. Kearns. Co. Size (A).
- Plax Inc., 4041 North Service Rd., Burlington, Ont. L7L 4X6. Tel. 416-827-7616. Fax: 416-335-0357. Plants, Ville d'Anjou, Que., Burlington, Mississauga, Ont. Plastic bottles from 0 to 5 litres: Parent company, Consumers Packaging Inc., Etobicoke, Ont.
- (P.) A. Lévesque; (Dir.Sales & Mktg.) M. Fedyszyn; (Cont.) 8. Berezowski. Annual Sales (E). Co. Size (E).⑤
- Playland Ltd., 6250 Hutchison St., Montreal, Que. H2V 4C3. Tel. 514-274-7658. Fax: 514-274-0373. Children's sportswear and co-ordinates.
- (P.) A. Tevel; (V.P.) P. Weinberger. Annual Sales (C). Co. Size (C).
- Playtex Ltd., 6363 Northam Dr., Airport Industrial Park, Malton, Ont. L4V 1N5. Tel. 416-677-6211. Fax: 416-677-7965. Telex: 069-68618. Plant, Arrnprior, Ont. Latex gloves, nursers, tampons, shampoo and conditioners. Brands, "Playtex", "Living", "Handsaver", "Jhirmack". Parent company, Playtex Family Products Inc., CT, U.S.A.
- (V.P. & G.M.) M. R. Recone; (Cont.) F. Kenneth Kent; (Dir.Mfg.) J. Larson; (Admin.) Ms. S. Flasher. Annual Sales (E). Co. Size (E).⑤
- ★Playtoy Industries, 29 Ingram Dr., Toronto, Ont. M6M 2L7. Tel. 416-241-5273. Toll Free: 800-268-1408. Fax: 416-241-7615. Telex: 06-969731. Toys, games, novelties.
- (P.) J. N. Smith; (Exec.V.P.) R. A. Burke; (V.P.Mktg. & Sales) S. Morris; (V.P.Ops.) D. Berger. Annual Sales (D). Co. Size (8).⑥
- Plaza Fibreglas Manufacturing Ltd., 4420 Chesswood Dr., Downsview, Ont. M3J 2B9. Tel. 416-638-5385. Fax: 416-630-6622. Automobile body parts.
- (P.) S. Citron. Annual Sales (D). Co. Size (E).
- ★Pleasant Mfg. Co. Ltd., 37 Baywood Rd., Rexdale, Ont. M9V 3Y8. Tel. 416-745-8570. Fax: 416-745-3006. Automatic machined products and C.N.C. machining.
- For Rep., S.L. Shafer Co. Inc., Rochester, NY, U.S.A.
- (P.) D.R. Hobart; (V.P.) A.R. Hobart; (S.M.) M. Trimble; (Plant Mgr.) D. Murphey. Annual Sales (C). Co. Size (A).⑤
- Pleasure-Way Pools (1978) Ltd., 18 Easton Rd., Brantford, Ont. N3P 1J5. Tel. 519-756-5071. Fax: 519-756-5100. Inground vinyl liner pools, solar reels, winter covers and water bags.
- (P. & Plant Mgr.) P. Coates. Annual Sales (C). Co. Size (A).⑥
- Pleau, Maurice, Limitée, 207 Racine St., Loretteville, Que. G2B 1E5. Tel. 418-842-3750. Leather gloves, working and safety mitts.
- (P. & S.M.) M. Pleau; (G.M. & Plant Mgr.) G. Pleau. Co. Size (C).
- Plencon Limited, 1700 Bonhill Rd., Mississauga, Ont. L5T 1C8. Tel. 416-670-1713. Fax: 416-670-2796. Overhead, jib and gantry cranes, monorail hoists, tanker truck and railcar access platforms. Brand, "Plencon".
- (P.) 8. Freeman; (Admin.) Ms. D. Freeman; (Sales) T. Easton. Annual Sales (C). Co. Size (A).⑥
- Plesman Publications Ltd., 2005 Sheppard Ave. E., 4th Fl., Willowdale, Ont. M2J 5B1. Tel. 416-497-9562. Toll Free: (U.S.A.) 800-387-5012. Fax: 416-497-9427. Periodicals. Parent company, Evans Technologies Inc., Etobicoke, Ont.
- (P.) P. Plesman; (Assoc.Publisher) G. Soltys; (Nat. Sales Mgr.) D. Uguccioni. Annual Sales (D). Co. Size (C).⑤
- Pleuger of Canada Ltd., 6650 Finch Ave. W., Unit #7, Rexdale, Ont. M9W 5Y6. Tel. 416-675-1666. Fax: 416-674-8095. Electric motors, mining and deep well pumps. Brand, "Pleuger" pumps. Parent company, Dresser Canada.
- (G.M.) R. Burri. Annual Sales (C). Co. Size (A).⑥
- Plexi-Tech Inc., 65A Durand Rd., Winnipeg, Man. R2J 3T1. Tel. 204-661-6631. Store fixtures, plexi-glass acrylic and lucite displays, gift items, spoon racks, slot wall panelling and accessories, etc.
- (P.) A. 8. Zacharias; (S.) R.W. Zacharias. Annual Sales (8). Co. Size (A).⑥
- Plourde, Elzear, Ltée., 2104 St. Elzear St., Jonquiere, Que. G7X 5V5. Tel. 418-542-6156. Fax: 418-542-4191. Carbonated beverages.
- (P.) S. Robinson; (Dir.Gen.) J. Robert. Annual Sales (C). Co. Size (8).⑥
- Plumbmaster Division of NCH Canada Inc., 7676 Kimbel St., Unit 32, Mississauga, Ont. L5S 1J8. Tel. 416-678-1083. Toll Free: (204,306,403,604,709,902) 800-387-3131, (418,514,519,613,705,807,819) 800-387-3414. Fax: 416-678-9412. Plumbing and hardware products.
- (Nat.Bus.Mgr.) D. Dubuc; (Ops.Mgr.) J. M. Marn. Annual Sales (C). Co. Size (C).⑥
- Plume Canada Feather Inc., 635 Parc Industriel, Longueuil, Que. J4H 3V7. Tel. 514-463-3600. Fax: 514-442-2009. Comforters, cushions, and pillows.
- (P.) D.P. Guevrement; (Supv'r) Mrs. I. Pare. Annual Sales (C). Co. Size (A).⑥
- Plus Mark Canada, 1460 The Queensway, Toronto, Ont. M8Z 1S7. Tel. 416-255-6611. Fax: 416-255-3174. Plant, Brampton, Ont. Christmas cards, wrapping paper, paper backed foils, tags, seals, ribbons and bows. Parent company, Carlton Cards Limited.
- (G.M.) W. Borczon. Co. Size (C).⑤
- Plydesigns, P.O. Box 339, Orono, Ont. L0B 1M0. Tel. 416-983-9171. Fax: 416-983-9811. Home and office furniture. Parent company, D and E Wood Industries Inc., Mississauga, Ont.
- (P.) E. Shamash; (G.M.) D. Steel. Annual Sales (D). Co. Size (C).⑥
- ★Plymouth Tool & Stamping Ltd., 70 Commander Blvd., Agincourt, Ont. M1S 3H7. Tel. 416-291-1113. Fax: 416-291-7314. Carbide tooling, dies, metal stampings and assemblies. Parent company, American Brands Inc., Old Greenwich, CT, U.S.A.
- (P.) R. J. Johnston; (Chief Eng.) L. Guiricich; (Ops. Mgr.) J. Howitt; (S.M.) K. McLaren; (Buyer) R. Ricketts; (S.T.) A. Fischer. Annual Sales (D). Co. Size (C).⑤
- Pneu Dayton Canada., See Dayton Tire Canada.
- Pneuvoyor Systems Ltd., 643 Peel St., P.O. Box 646, Woodstock, Ont. N4S 7Z5. Tel. 519-539-2054. Fax: 519-539-4704. Telex: 064-74136. Plant, 16 Young St., Woodstock, Ont. Pneumatic conveying systems for the chemical, plastics and food industries.
- (P.) W.G.S. King; (G.M.) K.F. Bartlam; (Chief Eng.) S. George; (Dir.Purch.) S. Dean; (S.M.) A.J. Truscott. Annual Sales (C). Co. Size (A).⑥
- ★Pocket Press, 467 Speers Rd., Unit 14, Oakville, Ont. L6K 3S4. Tel. 416-844-1893. Fax: 416-844-5444. Commercial printing, typesetting, books, annual reports, etc.
- (P.) Ms. C. Usher; (Prod'n) J. Green. Annual Sales (C). Co. Size (A).⑤
- ★Poetker Communications Limited, 461 Manitou Dr., Kitchener, Ont. N2C 1L5. Tel. 519-748-5352. Fax: 519-748-9221. "Petcom" microprocessor based intercom and sound systems, nurse call systems, "Teletale" intrusion alarm detection systems. Parent company, Dukane Corporation, St. Charles IL, U.S.A.
- (P.) B. W. Poetker; (S.M.) G. R. Ertel; (Cont.) D. Hainsworth. Annual Sales (C). Co. Size (8).⑥
- Poinconneuse Pierce-All Ltée., See Pierce-All Canada Limited.
- Poincons de Waterloo Inc., Les, 100, Route 112, C.P. 239, Waterloo, Que. JOE 2N0. Tel. 514-539-3916. Fax: 514-539-4005. "Campagnar" slow combustion woodburning stoves, zero clearance fireplaces.
- (P.) L. Lamoureux; (G.M.) L. Martel; (S.M.) L. Ares; (P.A.) Ms. S. Lamoureux; (Plant Mgr.) N. Labonte. Annual Sales (C). Co. Size (C).⑥
- Poirier, Nancy, Typesetting Limited, 588 Gladstone Ave., Ottawa, Ont. K1R 5P3. Tel. 613-238-5057. Fax: 613-238-9720. Typesetting and graphic arts, books, periodicals, cards, forms, etc.
- (P.) M. N. Poirier; (V.P.) P. Greenhill. Annual Sales (C). Co. Size (8).
- Pokonobe Industries Inc., Games, Novelties, Crafts, Books & Gifts Division, CP 814 Snowdon, Montreal, Que. H3X 3X9. Tel. 514-737-4099. Fax: 514-738-7084. Telex: 055-61944. Games and novelties, crafts, giftwares, books.
- (P.) R. Grebler. Annual Sales (F). Co. Size (A).⑥
- ★Pokonobe Industries Inc., Specialty Vegetable Oils Division, CP 814 Snowdon, Montreal, Que. H3X 3X9. Tel. 514-737-4099. Fax: 514-738-7084. Telex: 055-61944. Specialty oils: almond, walnut, pecan, apricot kernel, corn, peanut, vegetable, salad, edible linseed (flax), sunflower seed, soybean, wheat germ, safflower, avocado, rice bran, sesame, cottonseed, olive, expeller first pressed, aloe vera, hazelnut, camellia, grapeseed, jojoba, kukui nut, macadamia nut, passion fruit, cooking, kosher, cosmetic and pharmaceutical.
- (P.) R. Grebler; (V.P.) D. Nagley. Annual Sales (D). Co. Size (A).⑤
- Pola Machine Limited, 143 Oakdale Rd., Downsview, Ont. M3N 1W2. Tel. 416-742-8357. Stamping, punching, dies, tools, fire rated door frames.
- (P.) M. Czulo; (Mgr.) C. Czulo. Annual Sales (C). Co. Size (A).⑥
- ★Polar Bear Water Distillers Mfg. Co. Ltd., P.O. Box 113, Main St., Pickardville, Alta. T0G 1W0. Tel. 403-349-4872. Toll Free: 800-661-9954. Fax: 403-349-5904. Branch office, Edmonton, Alta. "Polar Bear" electrically operated steam distillation units for home and commercial use.
- (Mng.Dir.) E. D. Horinek; (S.M.) B. J. Carpenter, Ph. D.; (Mgr.Edmonton) Mrs. W. Bradbury. Annual Sales (C). Co. Size (B).⑥
- ★Polar Plastic Ltd., 4210 Thimens Blvd., St. Laurent, Que. H4R 2B9. Tel. 514-331-0207. Fax: 514-331-7604. Plant, Brampton, Ont. Associates, Polar Plastics Mfg. Ltd., Allentown, PA, Gallos Plastics Corp., Winston-Salem, NC, U.S.A. Injection moulded and thermoformed plastic cutlery, tableware, cups and containers. Brands, "Polargrande", "Polaris", "Polarmidi", etc. Parent company, Polpart Investments Corp.
- (P.) E. Cohen; (V.P. & G.M.) B. Y. Attalah; (Dir. Research) A. Liebmman; (C.F.O.) P. Hudon; (Purch.Mgr.) Ms. D. Stober. Annual Sales (E). Co. Size (E).⑥
- Polaris Inflatable Boats Ltd., #120, 6080-200 St., Langley, B.C. V3A 1N4. Tel. 604-534-5585. Fax: 604-534-2329. Polaris inflatable boats.
- ((P.) G. Daoulas; (V.P.) Ms. J. Apps; (Dir.) 8. Bucholtz. Annual Sales (8). Co. Size (A).⑥
- ★POLE-LITE LTD., 1 boul. Edouard VII, St-Philippe, Que. J0L 2K0. Tel. 514-659-8951. Fax: 514-444-3661. Subsidiary, Pole-Lite Ltd., Steel Division, Longueuil, Que., Associate, Pole-Lite Marketing Corp., New York, NY, U.S.A. Aluminum and steel street lighting standards, lighting towers, bridge railings, flagpoles, overhead sign structures, decorative poles, hydra-poles, etc.
- (T.) G.E. Richer, C.A.; (Exec.S.) Ms. M. Helene Boyer; (Sales Rep.) M. Pinsonneault. Annual Sales (N/R). Co. Size (D).⑥
- POLE-LITE LTD., STEEL DIVISION, 2691 Delorimier Ave., Longueuil, Que. J4K 3R1. Tel. 514-659-8951. Fax: 514-679-2160. Telex: 05-25670. Associate, Pole-Lite Marketing Corp., New York, NY, U.S.A. Steel lighting poles, brackets, overhead sign structures, highway railings, steel high mast including lowering devices, steel castings and traffic products, highway accessories, anchor bolts, removable platforms, hydra-pole, decorative poles, communication high-mast poles, etc. Parent company, Pole Lite Ltd., St. Philippe, Laprairie, Que.
- (T.) G.E. Richer; (Prod'n Mgr.) R. Jamois; (Mktg.) Ms. M. Boyer. Annual Sales (N/R). Co. Size (C).⑥
- Polefab Inc., 50 Alex Ave., Woodbridge, Ont. L4L 4K6. Tel. 416-851-5946. Sectional steel poles.
- (V.P. & G.M.) G. Lee, P.Eng.; (S.M.) F. Asada. Annual Sales (8). Co. Size (A).
- ★Polestar Communication Ltd., P.O. Box 2280, Morinville, Alta. T0G 1P0. Tel. 403-939-6577. Telex: 037-42509. Communications console for interconnect between radio system and telephones, telex, etc., selective calling unit for use with HF radio systems, HF receivers.
- (P. & G.M.) 8. Haagensen; (S.M.) 8. Peddie; (P.A.) M. E. Connelly. Annual Sales (C). Co. Size (A).⑤
- Polesystems Inc., P.O. Box 218, Stn."T", 4822 Centre St. S., Calgary, Alta. T2H 2G8. Tel. 403-287-3610. Fax: 403-243-8587. Street and area lighting, traffic control, transmission and distribution structures, exhaust and flare stacks. Parent company, Strand Capital Corp.
- (P.) R.G.J. Jack; (Cont.) Ms. T. Lea; (Plant Mgr.) W. Minear. Annual Sales (D). Co. Size (C).⑥
- ★Polux Manufacturing (Canada) Ltd., 7464 Hume Ave., Delta, B.C. V4G 1C5. Tel. 604-946-0431. Fax: 604-946-7612. Polyethylene bags and roll stock film.
- (P.) H. Cheong Chau; (G.M.) A. B. Mah; (Acct.) M. Choy; (Prod'n Supv'r) E. Singbiel. Annual Sales (C). Co. Size (B).

- †Poli Fiberglass (1987) Ltd., Box 277, 106th Ave., Island#2, Thunder Bay, Ont. P7C 4V9. Tel. 807-623-0600. Fax: 807-623-5054. Fiberglass pipes, hoods, ducts, tanks and septic tanks.
(Dir. of Ops.) D. Chrusz; (Plant Mgr.) E. Rubert; (Off. Mgr.) Mrs. T. Backen; (G.M.) N. McQueen. Annual Sales (C). Co. Size (A).
- †Poli-Twine/Novastran, A Division of TecSyn Canada Limited, 36 Tidemore Rd., Rexdale, Ont. M9W 5H4. Tel. 416-747-1782. Toll Free: (204,306,403,604) 800-267-2825.
(416,506,514,519,613,705,709,807,819,902) 800-267-2862. Fax: 416-742-4279. Plants, Saint John, N.B., Belleville, Ont. Polypropylene baler and tying twines, polypropylene and nylon twisted and braided ropes, electrical cable fillers, rope products. Brands, "Polytie", "Power-Ty".
(V.P.) I. Grant, Ph.D.; (S.M.) C. Morrison. Annual Sales (D). Co. Size (D).
- Poliplastic Inc., 415 St. Valier, Granby, Que. J2G 7Y3. Tel. 514-378-8417. Telex: 05-832516. Plain and printed bags, in rolls, shopping bags, garbage bags, etc.
(P.) P. Emery; (V.P.) H. Friedman. Annual Sales (D). Co. Size (C).
- Pollard Banknote Limited, 1499 Buffalo Place, Winnipeg, Man. R3T 1L7. Tel. 204-474-2323. Fax: 204-453-1375. Plants, Winnipeg, Man., Kamloops, B.C. Printers.
(P.) L.O. Pollard; (G.M.) E.G. McKay; (Mktg.) B. Lowery; (Fin.) J.S. Pollard. Annual Sales (E). Co. Size (D).⑤
- Pollard Windows Inc., 1217 King Rd., P.O. Box 507, Burlington, Ont. L7R 3Y3. Tel. 416-634-2365. Toll Free: 800-263-4204. Fax: 416-681-7500. Pre-fit window units, wood patio and pre hung metal doors. Brands, "Sealite", "Caribbean", "Vistador", "Polador", etc.
(P.) R.N. Pollard; (V.P.Mktg.) M.N. Pollard; (S.T.) C. Pollard; (S.M.) H.L. Norton; (Plant Mgr.) T. Versace. Annual Sales (D). Co. Size (D).⑥
- Pollock Truck Bodies, R.R. #6, 30 Second St., Strathroy, Ont. N7G 3H7. Tel. 519-245-3000. Fax: 519-245-3725. Aluminum dry freight and refrigerated vans, grain and stake bodies.
(Ops.Mgr.) R. Lemmon; (Mgr.) B. Bass. Annual Sales (C). Co. Size (A).
- Poltec Industries Limited, [Les Industries Poltec Limitée], 10440 Henault St., Montreal, Que. H1G 5R4. Tel. 514-326-6030. Fax: 514-326-9923. Branch offices, Quebec, Que., Toronto, Ont., Vancouver, B.C. Pole line hardware, meter sockets, service masts and accessories.
(P.) G. Grimaudo; (S.M. & Plant Mgr.) R. Grimaudo. Annual Sales (C). Co. Size (A).⑥
- ★Poly-Cello, Div. of EPC Industries Limited, 400 Main St., Suite 2080, Saint John, N.B. E2K 1J4. Tel. 902-667-7241. Fax: 902-667-7698. Branch offices, St-Laurent, Que., Mississauga, Ont. Polyethylene film extrusion, creative artwork and designs, line and process printing of all flexible packaging films, printed and plain flexible bags, sheets and rolls.
For.Reps., Hanschell Innis Ltd., Bridgetown, Barbados; Allstate Bag Service Inc., Presque Isle, ME, U.S.A.
(P.) J.P. Emmerson; (V.P. & G.M.) J. Hallee; (V.P.Fin.) A.W. Golding; (V.P. & S.M.) G. Hebert; (Ops.Mgr.) P. Fralick. Annual Sales (D). Co. Size (C).⑥
- Poly-Chlor Plastic Industries Ltd., 45 Leeder St., Coquitlam, B.C. V3K 3V5. Tel. 604-524-95B5. Fax: 604-524-2690. Custom extrusions, profiles and tubes, dual, rigid and flexible shapes.
(S.M.) G. Bakker; (G.M.) W. Unger. Annual Sales (C). Co. Size (A).⑥
- Poly Fab, 62 Bartor Rd., Weston, Ont. M9M 2G5. Tel. 416-740-4085. Fax: 416-740-4086. Cushioned packaging, moulded foam products and components, custom foam items, also specialized source for foam and foam products of all types.
(P.) B. Patrick; (Cont.) C. Grocock; (G.M.) R. Reynolds; (Dir.Purch. Costing) J. Boni; (Plant Mgr.) A. Malik. Annual Sales (D). Co. Size (B).⑤
- ★Poly-Knots Inc., 30 Burwell Rd., P.O. Box 748, St. Thomas, Ont. N5P 4C9. Tel. 519-633-5436. Fax: 519-633-9560. "Plant Saver" plant hangers.
(P.) Mrs. G. Heide; (S.T.) T. Lail; (Mktg.Mgr.) L. Payne. Annual Sales (C). Co. Size (A).⑥
- ★Poly Plast Group, 14A Regan Road, Brampton, Ont. L6A 1B9. Tel. 416-451-9109. Toll Free: (U.S.A.) 800-387-2319. Fax: 416-840-2472. Polyester impregnated papers for edgbanding, veneer strips and finger jointed veneer rolls, particle board sheets, drawer sides and wrapped mouldings.
(P.) E. Almeida; (V.P.) R. Locke; (G.M.) R. Cook; (Plant Mgr.) G. Lill; (Off.Mgr.) Mrs. P. Pritchard. Annual Sales (D). Co. Size (B).⑤
- Poly Signs & Labels Ltd., 2311 B Anson Dr., Mississauga, Ont. L5S 1G1. Tel. 416-673-1911. Toll Free: 800-668-4154. Fax: 416-673-2668. Branch office, Vancouver, B.C. "Polyflex" and "Poly-Post" signs, labels and nameplates, highway and construction delineators, campground markers, traffic light backboards, etc.
(P. & G.M.) E. Lindsay; (Off.Mgr. & Customer Serv. Rep.) Mrs. E. Cowan; (Plant Mgr.) S. Garg; (Sales Rep. Vancouver) Ms. P. Lindsay. Annual Sales (C). Co. Size (A).⑥
- †Polybottle, 303 Orenda Rd.W., Brampton, Ont. L6T 5C3. Tel. 416-450-3600. Fax: 416-450-0027. Associate, Polybottle Packaging Ltd. Weston, Ont. Rigid and squeeze type plastic bottles, multi-layer co-extruded bottles, custom fillers of automotive fluids. Brand, "PB". Parent company, a member of the ABC Group of Companies.
(P.) M. Schmidt; (Mktg.Mgr.) G. E. Lyons. Co. Size (E).⑤
- †Polybrand Inc., 19 Prince Charles Rd., Brantford, Ont. N3T 5M1. Tel. 519-756-0950. Fax: 519-752-7901. Rigid polyisocyanurate foam insulation board, block and precut parts.
For.Rep., Elliott Company of Indianapolis.
(G.M.) Mrs. J. Herman. Annual Sales (B). Co. Size (A).⑥
- Polycast Industrial Products Ltd., 965 Sherwin Road, Winnipeg, Man. R3H 0T8. Tel. 204-632-5428. Toll Free: 800-655-7445. Fax: 204-697-0314. Epoxy bushings, insulators and instrument transformers.
(P. & G.M.) P. Magel. Annual Sales (C). Co. Size (B).⑤
- †Polychem Products Ltd., 725 Gaudette St., St-Jean, Que. J3B 7S7. Tel. 514-348-6819. Fax: 514-349-2225. Telex: 05-831578. Reclaimed linear, low and high density polyethylene, polypropylene, polystyrene and ABS. Parent company, Polymont Plastics Corp.
(G.M.) G. Berloni; (S.) R. Berloni; (Plant Mgr.) L. Seren. Annual Sales (D). Co. Size (B).⑤
- ★Polyco Window Mfg. Ltd., Box 430, Weyburn, Sask. S4H 2K5. Tel. 306-842-3766. Fax: 306-842-0484. PVC hollow core extruded windows, steel insulated doors, residential and commercial windows and doors, aluminum storm doors.
(G.M.) M. Swertz; (Prod'n Sup'r) G. Weise; (S.M.) D.J. Dolgopel. Annual Sales (C). Co. Size (B).⑥
- Polycol Ltée/Ltd., 325 Hymus Blvd., Pointe Claire, Que. H9R 1G6. Tel. 514-694-2170. Fax: 514-694-3218. Synthetic resin type liquid adhesives. Brands, "Polycol", "Resicol", "Urecol". Parent company, Halltech Inc., West Hill, Ont.
(Chmn.) W. H. Holt; (P.) M. Duval; (V.P.) F. Ditchburn; (S.T.) R. E. Mackenzie. Annual Sales (D). Co. Size (A).⑥
- Polyform Limited, 1235 Fewster Dr., Mississauga, Ont. L4W 1A2. Tel. 416-625-7000. Fax: 416-625-8865. Thermoplastic extrusions for industry.
(P. & G.M.) D. McKay. Annual Sales (C). Co. Size (A).
- ★Polygon Jefferson Electric Co., 50 Northline Rd., Toronto, Ont. M4B 3E2. Tel. 416-755-3301. Fax: 416-755-7364. Special, power, distribution dry type transformers and indoor substations. Brand, "Polygon".
(P.) W.J. Wojack; (V.P. & G.M.) J. C. Faasse; (Mktg. Mgr.) D. Matthew; (P.A.) S. Gawish; (Engr'g Mgr.) F. Gismond. Annual Sales (D). Co. Size (C).⑥
- Polygon Manufacturing Corp., 5148 Everest Dr., Mississauga, Ont. L4W 2R4. Tel. 416-625-9161. Fax: 416-625-9256. Trailer components, gas heating equipment, parking monitor equipment, general fabrication and machining.
(P.) D. Tippet; (V.P.) M. Koopmans. Annual Sales (B). Co. Size (A).
- Polygram Inc., 6000 Cote de Liesse, Montreal, Que. H4T 1A3. Tel. 514-739-2701. Fax: 514-739-4550. Telex: 05-825690. Branch offices, Toronto, Ont., Calgary, Alta., Vancouver, B.C. "Polydor", "Mercury", "DGG", "London", phonograph records and prerecorded tapes, compact discs. Parent company, PolyGram International Holding B.V., Baarn, The Netherlands.
(P.) P. Erdmann; (Exec.V.P.) H. Perera; (V.P.Mktg. & Sales) K. Graydon. Annual Sales (E). Co. Size (D).⑤
- ★Polyhouse, 36 Tidemore Ave., Rexdale, Ont. M9W 5H4. Tel. 416-742-3060. Fax: 416-742-4279. Plastic, polyethylene bags. Brands, "Superbag", "Superlite", "Sani Pak", "Grizzly". Parent company, Lecofilms, Toronto, Ont.
(G.M.) J. McGregor; (Cont.) R. Pavri. Annual Sales (D). Co. Size (B).
- ★Polyjeux Inc., 3360 boul. Ste-Marie, Mascouche, Que. J7K 1P7. Tel. 514-474-4144. Toll Free: 800-361-9463. Fax: 514-474-5777. Playground equipment including play structures, climbers, slides, swings, etc., also gymnasium equipment.
(G.M.) R. Smith; (Tech.) J. Roy; (Acct.) Ms. G. Forest; (Foreman & Buyer) R. Cusson; (Tech.) S. Gromko. Annual Sales (C). Co. Size (A).⑥
- Polymat Shades Inc., 260 Enfold Road, Richmond Hill, Ont. L4C 3E8. Tel. 416-884-9224. Fax: 416-884-9331. Custom built wooden shutters.
(P.) W.E. Perry; (G.M.) J. Choi. Annual Sales (C). Co. Size (B).⑥
- ★Polymer International (A Div. of Intertape Polymer Inc.), P.O. Box B6B, Truro, N.S. B2N 5G6. Tel. 902-895-1686. Toll Free: (U.S.A.) 800-565-1450 (Canada) 800-565-4533. Fax: 902-893-4790. Telex: 019-34542. Sales offices, Truro, N.S., Montreal, Que., Burlington, Toronto, Ont., Innisfail, Alta., Kelowna, B.C., Houston, TX, Beaverton, OR, U.S.A. Polyethylene and polypropylene woven products, "Nova Thene" coated, industrial and tarpaulin fabrics, lumber and bale wrap, geotextile fabrics and "Nova Pac" square or sewn bottom bags, woven polyolefin valve bags.
(P.) D.H. McSween; (Prod'n Mgr.) R. Gerrior; (Mktg. Mgr.) P. Korecki. Annual Sales (E). Co. Size (E).⑥
- ★Polymeric Resins Incorporated, 359 Wheelabrator Way, Milton, Ont. L9T 3C1. Tel. 416-878-6448. Fax: 416-878-3162. Telex: 06-965517. Branch office, Rougemont, Que. High and low density polyethylene, polypropylene, ABS, polystyrene materials, black concentrate.
(P.) R. I. Standish; (V.P.Sales) L. A. Mulligan; (Compt.) J. Bradt; (Mfg.Mgr.) J. Barlow. Annual Sales (D). Co. Size (B).⑤
- Polymetals Limited, 620 E.C. Row E., Windsor, Ont. N8X 3J3. Tel. 519-969-1066. Fax: 519-966-3058. Aluminum based thermal setting resin body filler. Brand "Metoleux".
(P.) F.D. Woodall; (Cont.) J.M. Gatfield. Annual Sales (A). Co. Size (A).⑥
- POLYMOS INC., 150 5th Blvd., Terrasse Vaudreuil, Que. J7V 5M3.** Tel. 514-453-1920. Fax: 514-453-0295. Expanded polystyrene shape moulding, custom packaging, corner and edge protectors, planters, foam containers, and fish boxes.
(P. & G.M.) R. Bourbonnais; (S.M.) B. Cousineau; (Mktg.Mgr.) R. Hews. Annual Sales (D). Co. Size (C).⑥
- Polypack Corporation Limited, 7900 boul. Jarry E., Montreal, Que. H1J 1H1. Tel. 514-353-1710. Converters of flexible packaging.
(P.) C. A. Kokolis. Annual Sales (D). Co. Size (C).
- ★Polypenco Canada Inc., 495 Laird Rd., Guelph, Ont. N1G 3M1. Tel. 519-837-1500. Fax: 519-837-3770. Branch office, Montreal, Que. Nylon shapes. Brands, "Nylatron", "Polypenco", "MonoCast". Parent company, The Polymer Corporation, Reading, PA, U.S.A.
For. Reps.: Polypenco Limited, U.K.; Polypenco Europa N.V., Almelo, Holland.
(G.M.) M. Worthington; (Sales Rep.Montreal) J. Guy Poupart. Annual Sales (C). Co. Size (A).⑥
- ★Polyply (Canada) Limited, 284 Fairall St., Ajax, Ont. L1S 1R6. Tel. 416-683-1280. Fax: 416-683-0404. "Polyply" teflon, epoxy and multilayer copper clad laminates, pultruded polyester rods, unclad and copper clad laminates, panelling, polyester sheet laminates.
For.Rep., Guli Enterprises, Bangalore, India.
(P.) R.B. Knowles; (Mng.Dir.) J. Call. Annual Sales (C). Co. Size (A).⑥
- Polypromotions Roynon, 10955 Masse Rue, Montreal Nord, Que. H1G 4G5. Tel. 514-323-8590. Fax: 514-328-9866. Associate, Imprimerie Barclay Inc. Calendars, advertising specialties, plastic key, etc. Parent company, Quebecor.
(G.M.) G. Dupuis. Annual Sales (C). Co. Size (B).⑤
- ★Polyresins Inc., 44 Beechwood Dr., Box 1725, Stn R, Toronto, Ont. M4G 4A3. Tel. 416-425-4010. Fax: 416-425-8905. Synthetic resins, alkyd resin, paint and polymer emulsions, latex compounds, oil products, "Polyply" plasticizers. Brands, "Polyresins", "Isolac".
(P.) S. Smith; (V.P. & G.M.) R. J. Stockman. Annual Sales (D). Co. Size (B).⑥
- Polyrol Inc., 111 Belanger, Chateaugay, Que. J6J 4Z2. Tel. 514-698-0707. Fax: 514-698-2802. Paper tubes.
(P.) R. Duguet; (G.M.) A. Brossard. Annual Sales (C). Co. Size (A).⑤
- ★Polysar Limited, 201 N. Front St., Sarnia, Ont. N7T 7M1. Tel. 519-332-1212. Fax: 519-332-0792. Telex: 064-76155. Plants, Montreal, Que., Cambridge, Sarnia, Ont.

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

Subsidiaries, Polysar International S.A., Fribourg, Switzerland with offices in Tokyo, Japan, Barcelona, Spain, Sao Paulo, Brazil, Hong Kong, Singapore; Polysar Incorporated, Akron, Polysar Inc., Rubber Technical Center, Stow, Polysar Rubber Services Div. of Polysar Inc., Akron, OH, U.S.A.; Polysar Technical Service Centre N.V. and Polysar Belgium N.V., Antwerp, Polysar Handelsmaatschappij B.V., and Polysar Nederland B.V., Amsterdam and Velt, Netherlands; Polysar Italiana S.P.A., Milan, Italy; Polysar (U.K.) Ltd., Guildford, England; Societe Francaise Polysar, Paris, Polysar France, La Wantzenau, France; Polysar Skandinaviska, A.B., Goeteborg, Sweden; Polysar Australia Pty. Ltd., Camberwell, Vic., Polysar GmbH, Polysar (Deutschland) GmbH and Bellaplast GmbH, Wiesbaden, W.Germany; Polysar do Brasil Produtos Quimicos Ltda., Sao Paulo, Brasil. Styrene-butadiene, oil resistant nitrile, ethylene-propylene, butyl, halobutyl and stereospecific solution rubbers, petrochemicals, resins, plastics. Parent company, Nova Corporation of Alberta.

Foreign representatives in more than fifty countries.

(P.) D. Henderson; (V.P.Mktg.) G. Roberts; (V.P.Mfg.) A. Graham; (V.P.Sales) R. Britton; (Cont.) D. Taylor; (Mgr.Tech.) B. Morris. Annual Sales (F). Co. Size (G).

Polyshine of Canada Limited, 373 Bering Ave., Toronto, Ont. M8Z 3B1. Tel. 416-233-5591. Fax: 416-233-0212. Associate, Liquid Glaze of Canada Ltd. "Poly-Shine" upholstery and vinyl cleaner, degreasers, liquid car wash soap. Parent company, Industrial Inc., Rexdale, Ont.

(C.E.O.) J.L. (Jamie) Ross; (Sales Exec.) U. Bigerman. Annual Sales (B). Co. Size (A).®

Polysigns & Labels Ltd., 2469 Anson Dr., Mississauga, Ont. L5S 1G1. Tel. 416-673-1911. Branch offices, Vancouver, Sechelt, B.C. Self-sticking labels, nameplates, truck decals, die cut numbers and letters, magnetic signs, indoor and outdoor unbreakable weatherproof polyflex signs, delineators, temporary construction and campground markers, traffic light skirts and hoods, etc.

(P. & G.M.) E. Lindsay; (Plant Mgr.) J. Dunslow. Annual Sales (C). Co. Size (A).®

Polyson Polyethylene Products 1986 Ltd., 25 A Passmore Ave., Scarborough, Ont. M1V 2R5. Tel. 416-291-7410. Fax: 416-291-863B. High and low density polyethylene and polypropylene film, tubing, sheeting, shopping and garbage bags.

(P.) D. Wong; (T.) J. Gerogi; (S.) N. Kronfli. Annual Sales (C). Co. Size (B).®

★Polysystem International Inc., 979 Gana Cr., Mississauga, Ont. L5S 1N9. Tel. 416-670-8090. Fax: 416-670-4440. Telex: 06-9B3643. Subsidiary, Polysystem Scientific Inc. Plastic processing machinery for the production of blown film and plastic extrusions. Brands, "Polysystem", "Polymax", "Polycrunch", "Polypurge".

(P.) M. Mooney; (V.P.) D. Heyes; (Sales & Mktg.Mgr.) J. Ley. Annual Sales (D). Co. Size (B).®

POLYTAINERS INC., 197 Norseman St., Toronto, Ont. M8Z 2R5. Tel. 416-239-7311. Fax: 416-239-0596. Branch offices, Montreal, Que., Vancouver, B.C. Associate, Polyainers Inc., Lee's Summit, MO, U.S.A. Plastic food containers.

(P.) R. K. Barrett; (V.P. & G.M.) G. Wayne Dean. Annual Sales (E). Co. Size (E).®

Polytarp Products, 11 LePage Cr., Downsview, Ont. M3J 2A3. Tel. 416-633-2231. Fax: 416-633-1685. Telex: 06-22133. Branch offices, Montreal, Que., Ottawa, Ont. Plant, 350 Wildcat Rd., Downsview, Ont. Subsidiary, Compass Plastics Limited. Polyethylene film, plastic tarpaulins, swimming pool covers and blankets, construction fibreform tubes, garbage bags.

(C.E.O.) P. Chitel; (P.) A. McEachen; (P.A.) I. Kohl; (Plant Mgr.) A. Krawczyk. Annual Sales (E). Co. Size (D).

★Polytech Coatings Limited, 2411 Anson Dr., Mississauga, Ont. L5S 1G1. Tel. 416-671-2081. Fax: 416-671-0498. Coating of metal and plastic automotive components. Derlan Industries Limited, Toronto, Ont.

(P.) S. Turner; (Cont.) R. Gillanders; (Plant Mgr.) R. Turner. Annual Sales (D). Co. Size (C).®

Polytech Netting Industries, 6539B Mississauga Rd., Mississauga, Ont. L5N 1A6. Tel. 416-858-4202. Fax: 416-858-5848. Telex: 06-B75525. Synthetic netting, auto restraint nets, cord. Parent company, TecSyn Canada Limited.

(V.P. & G.M.) S. E. Purdy; (Mfg.Mgr.) J. Samuels; (Mktg.Mgr.) M. Labonté. Annual Sales (D). Co. Size (C).®

Polytex Plastic Inc., 1680 Sismet Rd., Mississauga, Ont. L4W 1R4. Tel. 416-624-3889. Fax: 416-624-4768. Plastic shopping bags, polyethylene bags.

(P.) W. Linn; (Fin. & Purch.) Ms. C. Linn. Annual Sales (B). Co. Size (A).

Polytubes (West) Inc., 7803 F 35 Street S.E., Calgary, Alta. T2C 1V3. Tel. 403-279-4185. Fax: 403-236-3726. Polyethylene plastic pipe and tubing for water and electrical conduit, CSA fittings, gas pipe and high density polyethylene pipe.

(G.M.) J. M. McCaffery; (S.M.) B. J. McCaffery; (Plant Mgr.) D. M. Brochu. Annual Sales (D). Co. Size (C).®

Polyurcon Limited, 3327C Mainway, Burlington, Ont. L7M 1A6. Tel. 416-335-2900. Fax: 416-333-3594. "Aer-O-Buoy" life rings, mooring and marker buoys.

(P.) J. MacMillan. Annual Sales (B). Co. Size (A).®

★Polyvolt Canada Inc., 6035 Kestrel Rd., Mississauga, Ont. L5T 1S4. Tel. 416-625-4075. Fax: 416-672-0780. Telex: 06-965540. Subsidiary, Polyvoltac U.K. Ltd., London, England. Silicone non-toxic fire retardant foam for use in transportation seating, sound deadening, gasketing and thermal insulation. Trade name, Polyvoltac.

(P.) W. J.A. Kennedy; (V.P.Fin.) B. L. Stephens; (Dir. R&D) A. Miutet; (G.M.Prod'n) J. Price; (Dir.Purch.) O. Boyce. Annual Sales (C). Co. Size (B).®

★Polywheels Manufacturing Limited, 2009 Wyecroft Rd., Oakville, Ont. L6L 6J4. Tel. 416-847-0600. Toll Free: (U.S.A.) 800-387-71B1. Fax: 416-847-3626. Automotive header panels, microwave oven trays, fibreglass sinks.

For. Rep., Kenmar Corporation, Southfield, MI, U.S.A.

(P. & C.E.O.) F. Milligan; (Mktg.Mgr.) S. Milligan; (Cont.) H. Prowse; (Plant Mgr.) M. Harvey; (Purch.) J. Delmedico; (Mgr.Engr'g) B. Kuhr; (S.M.) J. Edwards. Annual Sales (D). Co. Size (C).®

Pom Bakery Limited, 3265 ru Viau, Montreal, Que. H1V 3J5. Tel. 514-255-6742. Fax: 514-255-0150. Bread, rolls, cakes, muffins, crumpets, pies. Brands, "Pom", "Gold'n Round", "Rond Dore", "Pom Holiday Fruit Cake", "Multigrain", etc. Parent company, Multi-Marques Inc.

(G.M.) M. Doyon; (S.T.) J.L. Beaudoin; (S.M.) R. Leblanc; (Plant Mgr.) T. Mancuso. Annual Sales (E). Co. Size (E).®

Pompco Inc., 29 rue St.Paul, Victoriaville, Que. G6P 3J2. Tel. B19-758-1581. Fax: 819-758-4837. Branch office, Ottawa, Ont. Centrifugal, submersible and jet pumps, sewage and effluent pumps, also reciprocating piston pumps for shallow and deep wells.

(G.M.) B. Garand; (Plant Mgr.) F. Lainesse; (Sales Rep.Ottawa) D. Souliere; (Purch.) B. Desrochers. Annual Sales (C). Co. Size (A).®

Pompes Bennett du Canada Ltée., Les, See Bennett Pump Canada Ltd.

Pompes Gasboy du Canada Ltée., See Gasboy of Canada Limited.

Pompex Inc., 105 rue Dean, C.P. 190, Cowansville, Que. J2K 3H6. Tel. 514-263-1441. Telex: 055-61070. Liquid and solid manure separators.

(P.) J. C. Couture. Annual Sales (B).

★Pooled Technology Inc., 16 May St., Suites 3&4, Aurora, Ont. L4G 3WB. Tel. 416-727-7250. Elevator floor level display systems, custom industrial counters, battery backed-up CMOS static memory cards for IBM computers, industrial controller interface equipment.

(P.) R. Poole; (Sr.Engr.) J. Law; (Sales Engr.) C. Ruzyski. Co. Size (A).

★Poor Boy Construction, 213B - 4Bth St. S.E., Calgary, Alta. T2B 1M2. Tel. 403-273-9666. Fax: 403-273-7720. Associate, Cal-Portisan Services Ltd., Calgary, Alta., Mr. Fireplace Ltd. Stove pipe, sheet metal products and fireplace mantels.

(Chief Exec.) A. Eide; (Prod'n) D. Eide. Annual Sales (B). Co. Size (A).

★Pope & Talbot Ltd., Box 39, Grand Forks, B.C. V0H 1H0. Tel. 604-442-2771. Fax: 604-442-8655. Branch plant, Midway, B.C. Softwood lumber and kiln dried dimension stock. Brand, "Boundary". Parent company, Pope & Talbot Inc., Portland, OR, U.S.A.

Foreign representatives throughout U.S.A.

(P.) A. Friesen; (Mgr.Per. & I.R.) K.D. Hurren. Annual Sales (E). Co. Size (F).®

Poppa Corn Company Ltd., 220 Superior Blvd., Mississauga, Ont. L5T 2L2. Tel. 416-564-2676. Toll Free: (416, 418, 506, 514, 519, 613, 705, 709, 807, 819, 902) 800-268-0453. Fax: 416-546-2374. Branch offices, Moncton, N.B., Montreal, Que., Ottawa, London, Ont. Plant, Etobicoke, Ont. Brands, "Lucky Elephant", "Nugget", "Towtown", "Country Kitchen", "Poppa" caramel and cheese corn, "Perfect Pop" popcorn.

(P.) R. Lawrence; (V.P.) G. Lawrence; (Plant Mgr.) D. Smallfield. Annual Sales (D). Co. Size (C).®

Popsicle Industries Ltd., 5305 Fairview St., P.O. Box 610, Burlington, Ont. L7R 3Y5. Tel. 416-681-1103. Fax: 416-681-0133. Ice cream supplies. Brands, "Popsicle", "Sicle", "Revellor", "Sidewalk" etc. Parent company, Clabir Corporation, Greenwich, Conn., U.S.A.

(P. & C.E.O.) B.E. Carley; (Exec.V.P.Corp.Dev.) A.W. O'Flaherty; (Nat.S.M.) D. Cooney. Annual Sales (D). Co. Size (B).

★Popular Oak & Pine Craft, 7935 - 128th St., Surrey, B.C. V3W 4E7. Tel. 604-596-1216. Fax: 604-596-9436. "Pop" pine and oak bedroom suites.

(P.) K. Lidar; (V.P.) S. Lidar. Annual Sales (C). Co. Size (B).

Porcelaine de Syracuse du Canada Ltée., See Syracuse China of Canada Ltd.

Porcupine Canvas Inc., 33 First Ave., Schumacher, Ont. P0N 1G0. Tel. 705-268-7B7B. Fax: 705-264-6865. Canvas sample and powder bags, tool bags, prospector tents, tarps, etc.

(G.M.) D. Poulin; (Asst.Mgr.) Ms. C. Pronovost; (Purch.) H. Coott. Annual Sales (B). Co. Size (A).®

★Porcupine Trailers Ltd., 2010 Riverside Dr., P.O. Box 14B7, Timmins, Ont. P4N 7W7. Tel. 705-267-7195. Fax: 705-268-4723. "Timmins" chip vans, standard drop deck and logging and pulp trailers, platform trailers, spring and air suspensions, log dash and wagon, chip van B-Train, logging B-Train, etc. Parent company, 106205 Canada Ltd.

(G.M.Owner) A. Larochelle; (Purch. Stockroom Mgr.) G. Labréche; (Cont.) Mrs. M. Fortin; (Eng.) R. Hamilton; (Prod'n Mgr.) D. Potvin; (Sales Co-Ord.) Ms. L. Lafamme. Annual Sales (D). Co. Size (B).®

Porous Metals Ltd., 179 Dufferin St., Guelph, Ont. N1H 4B3. Tel. 519-B22-B700. Fax: 519-822-3751. Metallic filter media from powdered metal.

(P.) G.F. Johnson. Annual Sales (B). Co. Size (A).®

★Porritts & Spencer Canada Inc., 240 Lottridge St. N., P.O. Box 50, Station B, Hamilton, Ont. LBL 7T8. Tel. 416-547-9112. Fax: 416-544-3157. Division, SNA International Ltd., Hamilton, Ont. Pulp and paper machine felts. Brands, "Ultravent", "Stratavent", "Stratamesh", paper-makers felts. Parent company, Scapa Group, Plc., Blackburn, England.

(P.) W. Hargreaves; (V.P. & Cont.) H.E. Standish. Annual Sales (D). Co. Size (D).®

★Porritts & Spencer Filtration, 341 Marie Curie, Vaudreuil, Que. J7V 5V5. Tel. 514-424-1700. Fax: 514-424-1507. Telex: 05-823593. Sales office, North Vancouver, B.C. Plant, Hamilton, Ont. Dust collector bags, filter cloth and filtration supplies. Brands, "Porritts & Spencer", "PSF", "Propex", "Neotex". Parent company, Porritts & Spencer Canada Inc.

For.Rep., Scapa Group Plc.

(E. Can. S.M) B. Williams; (W. Can. S.M.) B. Barry; (Cont. & S.T.) F. Cormier. Annual Sales (D). Co. Size (C).®

PORSA SYSTEM Canada Inc., 1440 Wellington Ave., Winnipeg, Man. R3E 0K5. Tel. 204-774-1804. Fax: 204-7B3-2992. Retail display fixtures, therapeutic/geriatric recliners, shelving systems, exhibits, showcases, counters, aluminum extruded goods.

(P.) R. G. Stockwood; (V.P.Mktg.) Mrs. K. A. Stockwood. Annual Sales (B). Co. Size (A).®

†Port-A-Room Manufacturing Limited, P.O. Box 550, R.R.#3, Powassan, Ont. P0H 1Z0. Tel. 705-724-3740. Toll Free: 800-461-60B4. Fax: 705-724-3742. All types of portable, custom manufactured buildings including, offices, classrooms, equipment shelters, bunkhouses, kitchens, washcars. Brands, "Port-A-Room", "Port-A-Plex".

(P.) J. Farquhar; (V.P.) D. Farquhar; (S.T.) G. Riddler. Annual Sales (C). Co. Size (B).®

Port Arthur Lumber & Planing Mill Limited, P.O. Box 2745, Thunder Bay, Ont. P7B 5G2. Tel. B07-623-6911. Kiln dried white pine dimension lumber and panelling, pallets, mine timbers.

(P.) W. Shewchuk. Annual Sales (C). Co. Size (B).®

PORT ARTHUR SHIPBUILDING COMPANY, P.O. Box 2690, Stn. "P", Thunder Bay, Ont. P7B 5G2. Tel. B07-683-6261. Fax: 807-683-3607. Shipbuilding and repairing, pulp and paper mill machinery, special machinery and repairs, steel fabricators, welding, castings, pattern making, millwork. Brand, "Portship". Parent company, Canadian Shipbuilding & Engineering Ltd., St. Catharines, Ont.

- (P.) S. M. Thoms; (Exec.V.P.) 8. G. Waring; (T.) Mrs. M. Rosso; (G.M.) W. W. Allan; (Asst.G.M.) J. Douglas Harper; (S.M.) I. Noakes; (P.A.) Mrs. F. M. Thompson; (Pers. & Labour Rel.) C. R. Hibberd. Annual Sales (D). Co. Size (E).Ⓢ
- Port Colborne Block Limited, P.O. Box 400, Port Colborne, Ont. L3K 1B7. Tel. 416-735-2164. Fax: 416-735-6760. Concrete and lightweight autoclave cured masonry units.
- (P.) A. Ruiter. Annual Sales (C). Co. Size (A).Ⓢ
- Port Colborne Iron Works Ltd., Fraser St., P.O. Box 66, Port Colborne, Ont. L3K 5V7. Tel. 416-834-4544. Fax: 416-834-6340. Pressure vessels, bins and hoppers, custom forming plate, bar and angle, etc. Brand, "Port Colborne Fairlead".
- (P.) E. B. Magee, Jr.; (Off.Mgr.) Ms. S. Gervais. Annual Sales (C). Co. Size (B).Ⓢ
- Port Elgin Cabinet Makers Ltd., 668 Green St., Port Elgin, Ont. N0H 2C0. Tel. 519-832-2703. Fax: 519-389-4665. Standard stock kitchen cabinets, bathroom vanities.
- (Plant Mgr.) R. F. Mittendorf. Annual Sales (C). Co. Size (B).Ⓢ
- Port Hope Patterns Ltd., 344 Ward St., Port Hope, Ont. L1A 4A6. Tel. 416-885-8936. Fax: 416-885-8959. Metal, wood and plastic patterns for the foundry and related industries, custom woodworking, jigs, fixtures, lost wax and permanent molds.
- (P.) A. Geekie; (S.) J. Ebbrell. Annual Sales (B). Co. Size (A).Ⓢ
- Port Machine Works (1976) Ltd., 3726 - 4th Ave., Port Alberni, B.C. V9Y 4H8. Tel. 604-723-8165. Fax: 604-723-0277. Piranha hydraulic and mechanical loading grapples, logging equipment replacement parts.
- (P.) E. Matheson; (Shop Supv'r) H. Lorenzen; (S.M.) D. Washington. Annual Sales (C). Co. Size (B).Ⓢ
- Port Mann Lumber Remanufacturing Ltd., 2320 Rogers Ave., Coquitlam, B.C. V3K 5X7. Tel. 604-525-0151. Custom planing and resawing of lumber.
- (G.M.) S. Hadden. Annual Sales (C). Co. Size (C).
- Port Royal Packaging (1983) Inc., 2566 Debray Ave., Laval, Que. H7S 2J8. Tel. 514-682-2873. Fax: 514-682-1069. Laminated, cello, poly bags and sheets, snack kits.
- (P.) R. Miron. Annual Sales (C). Co. Size (A).Ⓢ
- Port Weller Dry Docks A Division of Canadian Shipbuilding & Engineering, P.O. Box 3011, St. Catharines, Ont. L2R 7C1. Tel. 416-934-2581. Fax: 416-934-8135. Telex: 061-5136. Shipbuilding, ship repairing and piping system fabrication, N.C. plate cutting and software suppliers.
- (P.) S. M. Thoms; (Exec.V.P.) 8. Waring; (T.) R. D. Watters; (Prod.Mgr.) D. Rickard; (G.M.) A. S. Thoms. Annual Sales (E). Co. Size (F).Ⓢ
- Porta-Flex Products Limited, 435 MacKenzie Ave., P.O. Box 208, Ajax, Ont. L1S 3C3. Tel. 416-683-9773. Fax: 416-427-0074. Escalator handrails, comb plates, urethane covered wheels or strip and recover urethane parts to drawings, general machine shop.
- (P.) K. Morrissey; (G.M.) G.R. Smith. Annual Sales (C). Co. Size (A).Ⓢ
- ★Porta-Flex Products (PEI) Ltd., West Royalty Industrial Park, Charlottetown, P.E.I. C1E 1B0. Tel. 902-566-4144. Fax: 902-566-4145. Fish offloading, grading and weighing systems, fish processing systems, also vegetable processing equipment, elevator and escalator components.
- (G.M.) D. Mosher. Annual Sales (C). Co. Size (B).Ⓢ
- ★Porta-Test Inc., 5710 - 17 St.N.W., Edmonton, Alta. T6P 1S4. Tel. 403-440-1122. Involute and recycling separators for oil and gas industry, fabricators of piping, vessels, production and process equipment, smokeless hydrocarbon burners, custom machine work, heaters, test units, modular construction units. Brand, "Porta-Test".
- (Chmn.) A. Harter; (P.) A. Kuehn; (C.F.O.) J.O. McCutcheon; (V.P.) D. Powell; (V.P.) A. Comeau; (Prod'n Mgr.) J. Cannell. Annual Sales (D). Co. Size (D).
- Porter, D., & Son Ltd., South Ford St., P.O. Box 389, Stelarton, N.S. B0K 1S0. Tel. 902-752-8594. Planing mills.
- (P.) C. Porter; (S.M.) D. W. Dickson. Co. Size (B).
- Porter Precision Products Canada Ltd., 45 Durward Pl., Waterloo, Ont. N2L 4E5. Tel. 519-746-3130. Toll Free: 800-265-8844. Fax: 519-746-6960. Piercing punches, die buttons, retainers and strippers, etc. Brand, "3 P". Parent company, Porter Precision Products Inc., Cincinnati, Ohio, U.S.A.
- (G.M.) B. Kilmer. Annual Sales (B). Co. Size (A).Ⓢ
- Portes Belhumeur Inc., 891 St. Viateur St., Box 990, Berthierville, Que. J0K 1A0. Tel. 514-836-6255. Fax: 514-836-4325. Exterior cedar panel doors, oak, pine and cedar interior panel and french doors.
- (G.M.) R. Belhumeur; (Plant Mgr.) F. Fafard. Annual Sales (D). Co. Size (C).Ⓢ
- Portes Laforge Doors Limited, P.O. Box 16B8, Grand Falls, N.B. E0J 1M0. Tel. 506-473-4034. Fax: 506-473-4382. Overhead garage doors and hardware, electric door openers.
- (P.) P. Laforge. Annual Sales (C). Co. Size (B).
- ★PORTES PREMDOR, LES, 8500, rue Grenache, Ville d'Anjou, Que. H1J 2B1. Tel. 514-352-5330. Fax: 514-352-9228. Branch office, Halifax, N.S. Plant, Lac Megantic, Que. Wood doors and frames, louvres, etc.
- (P.) P. Orsino; (Cont.) R. Hogue; (Purch.Mgr.) Y. Beaulieu; (Dir.Mktg.) Y. Quevillon. Annual Sales (E). Co. Size (E).
- ★PORTION PACKAGING A MEMBER OF THE CONSUMERS PACKAGING GROUP, [EMBALLAGES PORTION UN MEMBRE DU GROUPE EMBALLAGES CONSUMERS], 26 Tidmore Ave., Rexdale, Ont. M9W 5H4. Tel. 416-741-6182. Fax: 416-741-2918. Branch offices, Montreal, Que., Calgary, Alta., Corsham, England. Plants, Rexdale, Concord, Ont., Philadelphia, PA, Chicago, IL, U.S.A. Associate, Portion Packaging Inc., Trevoise, PA, U.S.A. Plastic cold drink cups, deli and yogurt containers, creamer and portion cups, filling machines. Parent company, Consumers Packaging Inc., Toronto, Ont.
- (P.) T.D. Herlihy; (Dir.Sales & Mktg.) J.R. McMacken; (Plant Mgr.) R. Mallamo; (Cont.) C.M. Crooks; (Mktg. Mgr.) R. J. Saar; (Nat.S.M.) T. R. Ampleford. Annual Sales (E). Co. Size (E).Ⓢ
- Porto Modes Inc., 225 Chabanel #305, Montreal, Que. H2N 2C9. Tel. 514-384-4041. Fax: 514-384-9640. Dresses, jumpsuits, jackets and skirts.
- (P.) J. Stotland; (Bookkeeper) Ms. T. Stotland. Annual Sales (D). Co. Size (A).
- †Posi-Slope Ent. Inc., 6 Lansing Squ., Suite 118, North York, Ont. M2J 1T5. Tel. 416-494-6552. Fax: 416-494-6642. Branch office, Edmonton, Alta. "Posi-Slope" and "Posi-Sump" rigid fiberglass roof insulation.
- (C.E.O.) R. Leslie; (P. & G.M.) L. Zammit. Annual Sales (C). Co. Size (A).
- ★Positive Identity Sportswear, 1065 Clarke Rd., London, Ont. N5V 3B3. Tel. 519-452-1790. Toll Free: 800-265-1991. Fax: 519-452-1329. T-shirts, sweatshirts, etc.
- (P.) Ms. 8. Cousins; (V.P.) L. Cousins; (Fin.) G. Kay. Annual Sales (C). Co. Size (C).
- ★Positron Industries, Inc., [Positron, Inc.], 5101 Suchan St., Montreal, Que. H4P 2R9. Tel. 514-345-2200. Toll Free: 800-361-9698. Fax: 514-731-B662. Telex: 05-825739. Sales offices, Toronto, Ont., New York, Valatie, NY, Roanoke, TX, Sioux Falls, SD, Oakland, CA, Winetka, Elizabeth Town, IL, U.S.A. Telephone and telecommunications products, enhanced 9-1-1 systems, high voltage protection products.
- (P.) R. Weiser; (V.P.Ops.) R. Mudd; (Reg.V.P.) N. Feder; (Sr.V.P.Sales & Mktg.) N. Koloshuk; (Advt.Coord) B. Scuchat. Annual Sales (E). Co. Size (E).Ⓢ
- ★Poss Limited, 2000 Argentia Rd., Plaza 2, Ste., #401, Mississauga, Ont. L5N 1V8. Tel. 416-567-6527. Fax: 416-567-6533. Telex: 069-84576. Associate, Protein Foods Group of Companies. "Poss Series" mechanical deboners and "Star Challenger Series" sanitary pumps.
- For.Reps., Meyn U.S.A.; Meyn Machinefabriek B.V., Holland, Russia, Poland, Czechoslovakia, Hungary, Romania, Yugoslavia, Bulgaria, Germany, Spain, Portugal, Belgium, China, Turkey, Ulkomarkkinat Oy, Finland, Norway, Sweden and Denmark; Domino International Pty. Ltd., Australia, New Zealand, Taiwan, Malaysia, Philippines, Thailand; Poultritech C.A., Venezuela, Colombia, Ecuador, Peru, Bolivia.
- (P.) W. Poss; (Dir.Sales & Mktg.) D. R. Emery. Annual Sales (D). Co. Size (A).Ⓢ
- ★Post-Fax Inc., 11150 Forget, Ville d'Anjou, Que. H1J 2K9. Tel. 514-353-6838. Toll Free: (416,418,506,514,519,613,705,807,819,902) 800-361-5903, (204,306,403,604,709) 800-361-423B. Fax: 514-353-9090. Telex: 05-828673. Ledger trays, filing and office supplies, loose leaf indexes. Brands, "Post-Fax", "Instantab", "Fax-Gard" mylar reinforced paper, "Docu-Gard" data binders.
- (P.) J.G. Schwartz; (V.P.) H. Schwartz; (V.P.) D. G. Schwartz. Annual Sales (D). Co. Size (D).Ⓢ
- Post Form Products Ltd., R.R. #2, Peterborough, Ont. K9J 6X3. Tel. 705-742-4545. Fax: 705-742-0106. Custom kitchen and vanity counter tops.
- (Chief Exec.) J. Corrigan; (Mktg.) L. Donald; (Mgr.) R. Suchanan. Annual Sales (C). Co. Size (A).Ⓢ
- Post Packaging of Windsor Inc., 325 Devonshire Rd., P.O. Box 2115, Windsor, Ont. N8Y 4R5. Tel. 519-252-5759. Fax: 519-252-0119. Set-up and folding boxes.
- (P.) P. Howe; (S.M.) L. Howe; (Plant Mgr.) D. Howe. Annual Sales (C). Co. Size (A).Ⓢ
- ★Post & Beam Construction Co. Inc., R.R. #1 19th Av., Unionville, Ont. L3R 2L6. Tel. 416-887-9616. Fax: 416-887-9671. Plant, Gormley, Ont. Subsidiary, Upper Canada Post & Beam, Unionville, Ont. Prefabricated post and beam homes.
- (P.) D. McFarlane; (Exec.V.P.) 8. Love. Annual Sales (D). Co. Size (C).Ⓢ
- ★Posters International Inc., 1200 Castlefield Ave., Toronto, Ont. M6B 1G2. Tel. 416-789-7156. Fax: 416-789-7159. Branch office, 508 Eglinton Ave., West, Toronto, Ont. Canadian fine art limited edition and poster publishers and custom framing.
- (P.) Ms. E. Cohen; (V.P.) R. Cohen. Annual Sales (C). Co. Size (B).
- Postrite Systems Limited, 101 Oakdale Rd., Unit 108, Downsview, Ont. M3N 1W3. Tel. 416-742-6682. Accounting systems, business forms, etc. Brand, "Postrite".
- (P. & G.M.) R. Yuill. Co. Size (A).
- Postwright Packaging Limited, 356 McNab St., Dundas, Ont. L9H 2L2. Tel. 416-825-1B06. Fax: 416-628-5033. Folding cartons, metal edge set-up boxes, chip-board partitions, skin and blister cards.
- (P. & G.M.) A. Tyrell; (Plant Mgr.) F. McIntyre. Annual Sales (D). Co. Size (B).Ⓢ
- Potash Corporation of Saskatchewan Inc.-Allan Division, Allan, Sask. S0K 0C0. Tel. 306-257-3312. Fax: 306-257-4240. Telex: 074-2634. Mine and refinery, Allan, Sask. Potash products. Parent companies: Sask Terra Fertilizers Ltd., Potash Corporation of Saskatchewan Inc.
- (G.M.) W.H. Eatock; (P.A.) E. 8ittman; (Plant Supt.) J. Mitchell; (Gen.Mine Supt.) R. Gauthier; (Mgr.Admin. Serv.) D. Weinheimer. Annual Sales (E). Co. Size (E).Ⓢ
- ★Potash Corporation of Saskatchewan Inc., 122 - 1st Ave.S., Suite 500, Saskatoon, Sask. S7K 7G3. Tel. 306-933-8500. Fax: 306-652-2699. Telex: 074-2699. Mining Divisions, Cory, Lanigan, Rocanville, Esterhazy, Allan. Associate, PCS Sales Limited.
- (C.E.O.) C. E. Childers. Annual Sales (G). Co. Size (G).Ⓢ
- Poteaux de Bois de la Rivière la Lievre Inc., Les, Route 148 Est, 8.P. 699, Masson, Que. J0X 2H0. Tel. 819-986-8998. Fax: 819-986-9875. Pressure treated wood poles and piling, lumber. Parent company, Bell Canada Enterprises.
- (P.) W. Bryan; (V.P. & G.M.) J. Morin; (S.M.) G. 8égin. Annual Sales (D). Co. Size (B).Ⓢ
- Potier Frères Ltée., 220 Boul. Rene A. Robert, Ste. Therese, Que. J7E 4L2. Tel. 514-430-1400. Fax: 514-430-9811. Decorative concrete blocks and specialties.
- (P. & G.M.) N. Modesti. Annual Sales (B). Co. Size (A).
- ★Potter Electric Signal & Manufacturing Ltd., 1967 Leslie St., Don Mills, Ont. M3B 2M3. Tel. 416-441-1833. Fax: 416-441-2738. Burglar and fire alarm equipment. Parent company, Potter Electric Signal Co., St. Louis, MS, U.S.A.
- (Dir.Cdn.Ops.) J. E. Trigg, Jr.; (Mgr.Engr'g & Prod'n) Y. Shachar; (Fin.) Ms. P. Moshetti; (Mat'l's Cont.Mgr.) C. Vachhanni. Annual Sales (C). Co. Size (A).Ⓢ
- Potters Industries Ltd., [Les Industries Potters Ltée.], 1505 Industrial Blvd., Laprairie, Que. J5R 2E4. Tel. 514-659-9129. Fax: 514-444-1640. Glass beads, highway spheres, etc. Brand, "Ballotini". Parent companies, Canasphere Ind. Ltd., Moose Jaw, Sask., Calgary, Alta., Potters Industries Inc., Carlstadt, NJ, U.S.A.
- (Comm.Mgr.) Miss H. Giguère; (Plant Supt.) G. St. Laurent. Annual Sales (C). Co. Size (A).Ⓢ
- Pottery Supply House Limited, The, 1120 Speers Rd., P.O. Box 192, Oakville, Ont. L6J 5A2. Tel. 416-827-1129. Toll Free: 800-465-8544. Fax: 416-849-0001. Telex: 06-982241. Associate, Synergetic Technologies Inc. Ceramic and laboratory equipment and supplies.
- (Cont.) E.J. Poschmann. Annual Sales (C). Co. Size (A).Ⓢ
- Poudres Métalliques du Québec Ltée., Les, See Quebec Metal Powders Limited.
- Poudrier Frères Ltée., C.P. 56, 430 rue Cantin, Victoriaville, Que. G6P 7E6. Tel. 819-758-6223. Fax: 819-758-6745. Machining of precision parts, sheet metal stamping, truck bodies, etc.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) A. Poudrier; (G.M.) Y. Poudrier; (P.A.) J. Claude Houle; (Plant Mgr.) M. Aurele Cliche; (Dir.Comm.) G. Boucher. Annual Sales (D). Co. Size (C).^⑤
- Poulan/Weed Eater, 421 Bentley St., Unit 1, Markham, Ont. L3R 9T2. Tel. 416-479-1000. Fax: 416-479-1023. Plants, Cambridge, Huron Park, Ont. Associate, Emab Canada Ltd., Huron Park, Ont. Electric and gas line trimmers and chain saws. Registered trade marks, Poulan PRO, Weed Eater, Poulan. Parent company, Euroclean Canada Inc., Cambridge, Ont.
- (Dir.Sales Mktg.) H. Binns; (Supv'r Sales & Mktg.) Ms. R. Hicks; (Mktg.Mgr.) T. Curtis. Annual Sales (E). Co. Size (D).^⑤
- ★Poulies Maska Inc., 129, boul. Begin, Ste-Claire, Que. G0R 2V0. Tel. 418-883-3322. Toll Free: 800-463-8928. Fax: 418-883-2020. Branch office, Mississauga, Ont. Standard and special V belt pulleys, sheaves for V drives, couplings. Brand, "Maska". Parent company, Maska Industrial Drives.
- (P. & G.M.) Y. Fortier; (S.M.) B. Wells; (Cont.) D. Forges; (P.A. & Plant Mgr.) J.P. Fortier. Annual Sales (D). Co. Size (B).^⑥
- Poulin Exterminators, 24 Marion Place, Winnipeg, Man. R2H 0S9. Tel. 204-233-2500. Fax: 204-231-1156. Branch offices, Toronto, Ont., Brandon, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Lethbridge, Alta., Vancouver, B.C. "Poulin's" residual and liquid insecticides, rat and mouse bait, dog, cat and bird repellents, "C & C" pyrethrin bug spray, etc.
- (P. & G.M.) D. Poulin; (V.P.) R.M. Acheson. Annual Sales (C). Co. Size (C).^⑥
- Pounder Brothers, 45 Cambria St., P.O. Box 237, Stratford, Ont. N5A 6T1. Tel. 519-271-6220. Fax: 519-271-8207. Builders and contractors.
- (P.) H.O. Pounder; (S.T.) T.R. Pounder. Annual Sales (C). Co. Size (A).^⑤
- Pounder Emulsions, A Div. of Husky Oil Operations Ltd., 806 - 50th St.E., Saskatoon, Sask. S7K 0X6. Tel. 306-934-1500. Fax: 306-934-2052. Telex: 074-2671. Plants, Winnipeg, Man., Yorkton, Saskatoon, Swift Current, Lloydminster, Sask., Edmonton, Lethbridge, Alta., Kamloops, B.C., Watson Lake, Y.T. Emulsified asphalts. Parent company, Husky Oil Company Ltd.
- (V.P. & G.M.) P. Raymond Martineau; (Sr.Op.Eng.) G. Ferguson; (Plant Mgr.) R. Thomsen; (Plant Mgr. Winnipeg) A. McPherson; (Plant Mgr. Kamloops) L. Archibald; (Plant Mgr. Yorkton) J. Bawden; (Plant Mgr. Swift Current) T. Smith; (Plant Mgr. Lethbridge) D. Anton; (Plant Mgr. Lloydminster) J. Cameron; (Plant Mgr. Edmonton) T. Steil. Co. Size (B).^⑤
- Powco Steel Products Limited, 100 Ellis Dr., R.R.#5, Barrie, Ont. L4M 6E7. Tel. 705-721-1090. Fax: 705-721-1424. Steel lighting standards poles, sheet metal work, stainless steel.
- (P.) P.L. Gronfors; (V.P.) G. Gronfors; (Plant Mgr.) A. Bettinelli. Annual Sales (D). Co. Size (C).^⑥
- ★Powell Equipment Limited, 1455 Buffalo Place, Winnipeg, Man. R3T 1L8. Tel. 204-453-4343. Fax: 204-475-7964. Sales and service offices, Thompson, Brandon, Man. Plant for forks, buckets, Thunder Bay, Ont., remanufactured construction equipment, Winnipeg, Man. Fork lifts and attachments, and excavating buckets.
- (P.) K. Childerhose; (C.E.O.) R.G. Andison; (Parts & Serv.Mktg.Mgr.) M. Marion; (Adv.Supv'r) G. Perkins. Annual Sales (E). Co. Size (E).^⑥
- ★Power Battery (Iberville) Ltd., 770 Thomas Ave., Iberville, Que. J2X 5E7. Tel. 514-346-3273. Fax: 514-346-8003. Telex: 05-831579. Wet lead and sealed lead acid batteries, pre-wired cabinet systems, relay and battery racks, wire/cable accessories for trucks/cars. Parent company, Power Battery Company Inc., NJ, U.S.A.
- (P.) W. Rasmussen; (G.M.) H. Hansen; (Nat.S.M.) L. Hak. Annual Sales (D). Co. Size (C).^⑥
- Power, C.J., Automatic Tools Inc., 339 Frankcom St., Ajax, Ont. L1S 1R4. Tel. 416-683-6730. Fax: 416-683-1025. Moulds for plastics.
- (P. & G.M.) V.A. Daykin. Annual Sales (C). Co. Size (B).^⑤
- Power Electronics, Services Division, 428 Millen Rd., Unit 10, Stoney Creek, Ont. L8E 3N9. Tel. 416-664-3300. Toll Free: 800-263-4544. Fax: 416-664-6375. Application engineered power products including SCR assemblies, controllers, variable AC drives, DC drives, power converters, etc. for products see listing for Westinghouse Canada Inc. Parent company, Westinghouse Canada Inc. (Mgr.) J. Hutchison. Annual Sales (B). Co. Size (A).^⑥
- ★Power-Matic Industries Ltd., 135 Charles St. E., Box 759, Morris, Man. R0G 1K0. Tel. 204-746-2364. Grain augers, harrows and harrow packers, grain handling equipment, etc.
- (P. & G.M.) R. Bobrowski; (P.A.) Mrs. J. Charney; (Plant Mgr.) H. Bobrowski. Annual Sales (B). Co. Size (A).^⑥
- ★Power Motion Mfg., 1020 Adelaide St.S., London, Ont. N6E 1R6. Tel. 519-686-0071. Fax: 519-686-6014. Telex: 064-5640. Plant, 115 White Oak Rd., London, Ont. Electric motors for automotive applications and engine cooling modules. Parent company, Magna International, Newmarket, Ont.
- (G.M.) P. Ravary; (G.M.) D. Brown; (Internal S.M.) K. Crich. Annual Sales (E). Co. Size (F).^⑤
- ★Power Pry Corporation, 1262 Don Mills Rd., Suite 51A, Don Mills, Ont. M3B 2W7. Tel. 416-444-6014. Plant, Concord, Ont. "Powerpry" portable safety extrication tools.
- (P.) B.C. Wilson; (G.M.) R.J. Wilson. Annual Sales (B). Co. Size (A).
- Power Survey and Equipment Ltd., [Les Equipements Power Survey Limitée], 6969 Trans Canada Hwy., Suite 128, St.Laurent, Que. H4T 1V8. Tel. 514-333-8392. Fax: 514-333-8395. Industrial electric accessories, capacitors, control apparatus, swimming pool heaters, hot water boosters.
- (P.) J. Morency; (Prod.Dir.) M. Morency; (Mktg.Dir.) Ms. J. Lefebvre. Annual Sales (B). Co. Size (A).^⑤
- Power-Wash Equipment Company Limited, 135 City View Dr., Rexdale, Ont. M9W 5B1. Tel. 416-241-4631. High pressure cleaning equipment, in-plant cleaning, cars, trucks and construction equipment degreasers. Brand, "Power-Wash".
- (P.) E.D. Schon. Annual Sales (B). Co. Size (A).
- ★Powerbloc IBC Canada Inc., 300 Labonte, C.P. 908, Drummondville, Que. J2C 6X9. Tel. 819-477-3232. Toll Free: 800-567-0941. Fax: 819-477-4705. Telex: 05-838563. A.T.V. clutches, torque converters, reverse drives, belts.
- For.Reps.: U.S.A., Sweden, Finland, Norway, Switzerland, France, Australia.
- (P.) P. Beaudoin; (V.P.) M. Beaudoin; (S.) G. Beaudoin; (Cont.) Ms. G. Landry. Annual Sales (C). Co. Size (B).^⑥
- ★POWERCAST MANUFACTURING INC., 540 Industrial Blvd., St. Eustache, Que. J7R 5V3. Tel. 514-473-1517. Fax: 514-473-5591. Aluminum castings, permanent mould process, shell core, custom moulds, tool and die, wood and metal patterns, machining, production assemblies. Brand, "Powercast". Parent company, Tri-Steel Industries Inc.
- (P.) S. Legler; (V.P.) G. Rohal-Vegvari; (Adv.) M. Aube. Annual Sales (C). Co. Size (B).^⑤
- ★Powerflow Products Limited, 21 Apex Rd., Toronto, Ont. M6A 2V6. Tel. 416-789-3461. Fax: 416-789-3498. Telex: 06-969790. Branch offices, Montreal, Que., Winnipeg, Man., Calgary, Alta. Associate, Powerflow Inc., Buffalo, NY, U.S.A. Splashguards for cars and trucks, automobile sealed beam protectors, adhesive car ornaments, parts and accessories for cars and trucks. Brand, "Powerflow".
- (Chmn.) D.L. Bevans; (P.) D.K. Ward; (Nat.S.M.) W. Meyers. Annual Sales (D). Co. Size (B).^⑥
- Powerscreen of Canada Ltd., 122 Lake Road, Bowmanville, Ont. L1C 4P8. Tel. 416-623-0080. Fax: 416-623-1023. Associates, Powerscreen Rental Systems Ltd., Ajax, Ont., Powerscreen of Canada (Western) Ltd., Clearbrook, B.C. Sand and gravel screening plants.
- (P.) B.R. Farmer; (V.P.) D.G. Crone; (G.M.) E. Mangan. Annual Sales (D). Co. Size (B).^⑥
- ★Powrmatic of Canada Ltd., 709 Leveille St., Industriel Park, Terrebonne, Que. J6W 1Z9. Tel. 514-471-6691. Fax: 514-471-7442. Branch offices, Halifax, N.S., Montreal, Quebec, Que., Ottawa, Toronto, Ont. "Powrmatic" heating and air conditioning equipment, garden windows, "Kresno" wood burning fireplaces and stoves, solariums, skylights.
- (P. & G.M.) N. Fleisler; (Plant Mgr.) G. Moisan. Annual Sales (E). Co. Size (D).^⑥
- Prairie Crafts, Division of the Trading Post (1987) Ltd., 215 Wall St., Saskatoon, Sask. S7K 1N5. Tel. 306-664-2010. Moccasins and mukluks of sheepskin and leather, souvenir items in wood, leather and fur.
- (P.) B. Garman; (G.M.) Mrs. E. Boldt. Annual Sales (C). Co. Size (A).^⑥
- †Prairie Graphics Industries Limited, 734 First Ave. N., Saskatoon, Sask. S7K 1Y1. Tel. 306-244-2521. Fax: 306-244-4151. Associates, Prairie Technical Equip. Co. Ltd., Commercial Capital, The Ribeye Group, Core Developments, Habicht Holdings, Key Investments, 581390 Sk. Ltd. All types of printing, box manufacturing, die cutting.
- (P. & G.M.) A. W. Habicht; (Off.Mgr.) Mrs. L. Nahrney; (Plant Mgr.) J. Key. Annual Sales (B). Co. Size (A).
- Prairie Industrial Chemicals Inc., 2302 Hanselman Ave., Saskatoon, Sask. S7L 5Z3.
- (P.) J. Yuel; (S.M.) F. Mackenzie; (Plant Mgr.) L. Loziński.
- ★Prairie Machine & Parts Mfg. (1978) Ltd., 3335 Millar Ave., Saskatoon, Sask. S7K 5Y5. Tel. 306-933-4812. Fax: 306-933-2632. Underground mining equipment, bore miners, continuous haulage systems, mobile or stationary belt benders, belt storage systems, conveyor hardware, feeder/breaker cars, etc.
- For.Rep., Mining Systems Inc., Rock Springs, Wyoming, U.S.A.
- (P. & G.M.) G. Redl; (V.P. & Asst.Mgr.) M. Popplewell; (Shop Cont.) B. Burlingame; (Chief Eng.) M. Demong; (P.A.) B. Gabruch. Annual Sales (C). Co. Size (B).^⑤
- ★Prairie Malt Limited, 602-4th Ave. E., P.O. Box 1150, Biggar, Sask. S0K 0M0. Tel. 306-948-3305. Fax: 306-948-3969. Telex: 074-2466. Brewers' and distillers' malt and pelletized malt sprouts. Brand, "Prairie Malt". Parent company, Saskatchewan Wheat Pool, Regina, Sask.
- (P.) T. R. Testwuide; (G.M.) R. D. Chappell. Annual Sales (E). Co. Size (C).^⑤
- Prairie Margarine Inc., P.O. Box 429, 14711 - 128 Ave., Edmonton, Alta. T5J 2K1. Tel. 403-452-4720. Fax: 403-452-0541. Margarine, salad oils, etc. Parent company, Canada Packers Inc. and CSP Foods Ltd.
- (Mktg.Mgr.) G. Morhun; (Prod'n Mgr.) K. Kyritz. Annual Sales (E). Co. Size (B).^⑥
- Prairie Micro-Tech Inc., 363 Maxwell Cr., Regina, Sask. S4N 5X9. Tel. 306-721-6066. Fax: 306-721-4733. Branch office, Kitchener, Ont. "Micro-Premixes" vitamin and mineral enriched animal feed premixes, whey powder milk replacer and feed flavors, micro computer software for feed industry, liquid dispensing system.
- (P.) I.M. Durston; (G.M.) T. F. Sharby, Ph.D.; (P.A.) D. Kirsch; (Prod'n Foreman) D. Vanjoff; (Dir.Nutrition) V.A. Pouteaux; (Acct'g Supv'r) Ms. L. Olfert; (Admin.Asst.) B. Bell. Annual Sales (D). Co. Size (B).^⑥
- Prairie Produce (1977) Co. Ltd., 694 Logan Ave., Winnipeg, Man. R3E 1M4. Tel. 204-774-2551. Cooked turkey rolls, breast and thighs, also raw turkey roast.
- (P. & S.M.) S. Hochman; (G.M. & P.A.) J. Buchalter; (Plant Mgr.) N. Lebleu. Annual Sales (C). Co. Size (A).
- Prairie Remanufacturing Centre, 420 Des Meurons St., Winnipeg, Man. R2H 2P2. Tel. 204-233-3739. Toll Free: 800-665-8811. Fax: 204-231-1047. Telex: 07-57110. Branch office, Calgary, Alta. Remanufactured automobile and truck engines, automotive assemblies, alternators, starters, brake axle sets, water pumps, clutches, transmissions, cylinder heads, crankshafts, disc brakes. Brand, "Autopar".
- (Chmn.) W.W. Rutherford; (P.) M. Rutherford; (S.M.Prairie) R. Keele; (S.M.Alt.) B. Pistawka; (G.M.) R.F. Weidenbacher. Annual Sales (D). Co. Size (C).
- ★Pran Chemical Mfg. Company, 1947 Mattawa Ave., Mississauga, Ont. L4X 1K8. Tel. 416-275-2353. Fax: 416-275-2778. "Polycide" disinfectant solution for medical and dental use, "Clearvue" dental solution, "Predinident" for sterilizing root canals.
- (P.) S. Cowan. Annual Sales (B). Co. Size (A).^⑥
- Pratt & Lambert, Inc., 254 Courtwright St., Box 159, Fort Erie, Ont. L2A 5M9. Tel. 416-871-4913. Fax: 416-871-9160. Warehouses, Halifax, N.S., Montreal, Que., Winnipeg, Man. Paint, varnish, enamel, lacquer, etc. Brands, "P & L", "61", "Vitalite", "Effecto", "38", etc. Parent company, Pratt & Lambert Inc., Buffalo, NY, U.S.A.
- (Chmn.) R.D. Stevens, Jr.; (C.E.O.) J.J. Castiglia; (V.P.) S.B. Hungerford; (Plant Mgr.) R. Stayzer; (Admin. Asst.) Ms. B. Sibbald; (Mgr.Mktg.Comm.) M. H. Fruth. Annual Sales (G). Co. Size (G).^⑥
- ★Pratt & Whitney Canada Inc., 1000 Marie Victorin, Longueuil, Que. J4G 1A1. Tel. 514-677-9411. Fax: 514-677-9411 Ext.4105. Telex: 05-267509. Engineering office, Mississauga, Ont. Plants, Halifax, N.S., Longueuil, St. Hubert, Que., Mississauga, Ont. Subsidiary, Pratt & Whitney Canada Limited, Ottawa, Ont. Turboprop, turbofan and turboshaft engines for air, sea and land applications. Assembly and overhaul of "Pratt & Whitney" engines and "Hamilton Standard" aircraft propellers, gas turbine research and development. Parent company, United Technologies Corporation, Hartford, CT, U.S.A.
- (P. & C.E.O.) L. David Caplan; (Exec.V.P.) G. P. Oumet; (V.P.Ops.) R. C. Abraham; (V.P.Ind'l & Marine Div.)

- J. Brian Haworth; (V.P. Fin.) R. F. Steers; (V.P. Hum. Res.) B. F. Duffy; (V.P. Serv. Centres) G. E. Ostiguy; (V.P. Engr'g) B. H. Sanders; (V.P. Mfg.) J. Colpin; (V.P. Mktg.) R. H. McLachlan; (V.P. Mat'ls & Procur.) K. E. Enners; (V.P. Q.A.) W. M. Seath; (V.P. Communications) P. Henry; (V.P. Design & Dev.) G. Hardy; (V.P. Counsel & S.) C. J. C. Pascoe; (V.P. Customer Support) G. M. Hogg; (T.) F. G. Ghantous; (V.P. Airline Support) W. A. Andersen; (V.P. Bus. Dev., Europe) R. J. Losch; (Cont.) M. C. Doyon. Annual Sales (I). Co. Size (G).[Ⓢ]
- Pre-Con Company, 35 Rutherford Rd. S., Brampton, Ont. L6W 3J4. Tel. 416-457-4140. Fax: 416-457-5323. Plants, Brampton, Woodstock, Belleville, Ont. Structural beams and columns, double and single tees, bridge girders, exposed aggregate, modular insulated and architectural panels, tunnel liners. Brands, "Flexwall", "Core-wall". Parent company, St. Marys Cement Corporation.
(P.) J. Slosarcik; (V.P. Contract Admin.) R. Beier; (Compt.) B. H. Fox; (V.P. Const.) L. Angelantoni; (S.M.) W. N. Avar; (Plant Mgr.) G. Clarke; (Plant Mgr.) R. Lai; (Plant Mgr.) F. Clapp; (Prod'n Mgr.) R. Miller. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★Pre-Con Products (1989) Ltd., 30758 South Fraser Way, R.R.#7, Abbotsford, B.C. V2S 5W6. Tel. 604-850-5000. Fax: 604-854-3300. Subsidiary, Lombard Pre-Cast Inc., Victoria, B.C. Concrete pipe, catch basins, manholes, well tile, driveway drain troughs, patio and sidewalk blocks, pier blocks, post anchors, septic tanks and covers, parking lot curbs, highway median barriers, planter, retaining walls, agricultural feed bunks.
(P.) M. Omelianec; (G.M.) S. Omelianec; (Engr'g & Sales) B. Dunn; (Plant Foreman) D. Martin; (S.) Mrs. K. Eden; (Shipper & Rec.) K. Kolind; (S.M.) J. D. Boon. Annual Sales (D). Co. Size (C).[Ⓢ]
- Pre Fab Cushioning Products Ltd., 150 Toro Rd., Downsview, Ont. M3J 2A9. Tel. 416-630-6633. Toll Free: B00-26B-1247. Fax: 416-630-9921. Associates: Vita-foam Products Canada Ltd., Engineered Foam Products Ltd. "Vitafoam" polyurethane foam, waterbed supplies. Parent company, Union Felt Products (Ont.) Ltd., Downsview, Ont.
(P.) I. Himel; (V.P.) M. Himel; (Plant Mgr.) K. Chambers. Annual Sales (D). Co. Size (D).[Ⓢ]
- †Pre Pak Industries Limited, 2921 Murray St., Rocky Point Ind'l Pk., Port Moody, B.C. V3H 1X3. Tel. 604-461-8020. Fax: 604-461-0914. Plain and printed polyethylene, cellophane and polypropylene bags, sheets and rollstock.
(G.M.) Ms. C. L. Mack. Annual Sales (C). Co. Size (A).[Ⓢ]
- Prebilt Structures Limited, 423 Mt. Edward Rd., P.O. Box 216, Charlottetown, P.E.I. C1A 7K4. Tel. 902-892-B577. Fax: 902-36B-2754. Millwork, modular housing, kitchen cabinets, structural steel fabrication.
(S.T.) D. Darby; (Mgr.) G. MacLeod. Annual Sales (D). Co. Size (C).[Ⓢ]
- Precast Tank and Vault Co. Ltd., 77B Laurentian Ave., North Bay, Ont. P1B 7V2. Tel. 705-472-2909.
(P. & G.M.) J. W. Munro; (V.P.) J. G. Munro. Co. Size (A).
- Preci-Can Inc., 6395 Chemin St. Francois, St. Laurent, Que. H4S 1B6. Tel. 514-337-7631. Fax: 514-337-7634. Aluminum mouldings and machining.
(P.) M. Atalay. Co. Size (D).
- ★Préci Systèmes International Inc., [Preci Systems International Inc.], 4150 Poirier Blvd., Ville St. Laurent, Que. H4R 2A5. Tel. 514-337-9732. Fax: 514-336-1B24. Design, development and manufacture of electro and hydro-mechanical control systems and components for the civil and military aviation markets. Parent company, Lambert Somec Inc.
(V.P.) B. Cathala; (V.P.) J. Fullam; (Cont.) R. Lanoue. Annual Sales (C). Co. Size (C).[Ⓢ]
- Precimac Tool Ltd., 374 Franklin Blvd., Cambridge, Ont. N1R 5W6. Tel. 519-621-5585. Fax: 519-621-00B7. Associate, Vanden Cutter Grinding, Waterloo, Ont. Special high speed steel and carbide cutting tools to custom specifications, general tool grinding.
(P.) T. Jylanne. Annual Sales (B). Co. Size (A).[Ⓢ]
- †Precimax Mfg. Ltd., 9503 - 49 Ave., Edmonton, Alta. T6E 5Z5. Tel. 403-436-2301. Fax: 403-436-9936. Tubular oilfield products, custom machining, tracer turning, precision fabricating, numerical controlled turning and milling.
(P.) M. Kool. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★PRECIMOLD INC., 9 Marie Victorin Blvd., Candiac, Que. J5R 4S8. Tel. 514-659-2921. Fax: 514-659-2923. Precision injection moulded parts and plastic moulds.
(P.) G. Weiss. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Precious Plate Ltd., 6BB0 Davand Dr., Mississauga, Ont. L5T 1J5. Tel. 416-67B-6611. Fax: 416-67B-73BB. Subsidiaries, Delta Plating, Mississauga, Ont., Precious Plate Inc., Niagara Falls, NY, U.S.A. Associate, Multi-chair Inc., Mississauga, Ont. Gold plated wire, copier reflectors, nickel, chrome and cadmium plating of automotive hardware, telecommunications connectors, chrome plating on aluminum.
(P.) D. Hurst; (V.P.) A. Hurst; (V.P.) W. Copping. Annual Sales (D). Co. Size (C).[Ⓢ]
- Precious Purple Gemstones Ltd., Thunder Bay Amethyst Mine Panorama, 400 E. Victoria Ave., P.O. Box B32, Thunder Bay, Ont. P7C 4X7. Tel. 807-622-6908. Subsidiaries, Tario Jewel Sales, Thunder Bay, Thunder Bay Amethyst Mine Panorama, McTavish Township, Ont. Costume jewellery, amethyst crafts, amethyst gemstones, book-ends, pen sets, beads and tumbled stones.
(P.) S. W. Lukinuk. Annual Sales (A). Co. Size (A).[Ⓢ]
- Precis-Max Inc., 201 boul. Montcalm, Granby, Que. J2G 5C2. Tel. 514-378-B944. Fax: 514-37B-0141. Screw machine products.
(P.) P. Vaillancourt; (V.P.) D. Paquette; (S.T.) C. Picard; (S.) M. Tetreault. Annual Sales (B). Co. Size (A).
- ★Precise Tool & Die Limited, 954 Dillingham Rd., Pickering, Ont. L1W 1Z6. Tel. 416-839-7043. Fax: 416-B39-3513. Precision metal components, assembly, metal stampings and tools.
(P.) M. Steeves; (V.P.) D. Perkin. Annual Sales (D). Co. Size (B).[Ⓢ]
- Precision Automatique J.R.N. Ltée., 2291 Louis Veujillot St., Montreal, Que. H1N 2N5. Tel. 514-259-8327.
(P.) R. Neirynck; (S.T.) Mrs. V. Neirynck. Co. Size (A).
- ★Precision Chemical Manufacturer Ltd., 16671 - 113th Ave., Edmonton, Alta. T5M 2X2. Tel. 403-4B4-5641. Fax: 403-4B4-5714. Branch office, Winnipeg, Man. Subsidiary, Trans Tech Chemical Corp., Edmonton, Alta. Associate, Independent Trans Tech Chemical Corp., Calgary, Alta. All purpose detergents, floor cleaners, sealers and finishes, germicidal cleaners, deodorants, laundry, hand and kitchen soaps, glass cleaners, furniture and car polishes, degreasers, carpet and upholstery shampoo, etc.
For. Reps., Tam Oilfield Service, Cairo, Egypt; BAMF International Ltd., Al-Ain, U.A.E.
(P.) R. C. Warring; (Mgr.) K. Peters; (Prod'n Mgr.) D. Wolf. Annual Sales (B). Co. Size (A).[Ⓢ]
- PRECISION COMPONENTS (RICHMOND HILL) LIMITED, 127 Centre St. E., Richmond Hill, Ont. L4C 1A5. Tel. 416-B84-7165. Fax: 416-737-4047. Terminal blocks and quick disconnect terminals, metal stampings, custom machining, tools and dies.
(P.) J. E. Brown; (V.P.) R. Brown. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Precision Electronic Components Ltd., 19 Hafis Rd., Toronto, Ont. M6M 2V6. Tel. 416-249-7103. Fax: 416-249-5318. Variable resistors, trimmer and microtorque potentiometers.
Foreign representatives in U.S.A. and Europe.
(P.) A. Both; (G.M.) J. Gray. Annual Sales (C). Co. Size (C).
- ★Precision Engineering Co. Division of Peco Tool & Die Ltd., 23 Iron St., Rexdale, Ont. M9W 5E3. Tel. 416-241-1164. Fax: 416-241-5326. Tools, dies, stampings, assemblies.
For. Rep., Epsco Inc., Troy, MI, U.S.A.
(P.) A. Kurz; (V.P.) R. L. Pratt; (Plant Mgr.) A. D. Bradshaw; (P.A.) H. McCrindle. Annual Sales (C). Co. Size (C).[Ⓢ]
- ★Precision Engraving Company Limited, 34 Densley Ave., Toronto, Ont. M6M 2R1. Tel. 416-244-110B. Fax: 416-244-1100. Metal hobs, dies, stamps and rolls for embossing, minting, stamping and marking, engraving and duplicating of moulds, instruments, prototypes, custom manufacturing.
(P.) H. O. Krantz; (Mgr. & S.M.) G. Steiner. Annual Sales (C). Co. Size (A).[Ⓢ]
- Precision Fasteners Div. of H. Paulin & Co. Limited, 470 Harrop Rd., Milton, Ont. L9T 3H2. Tel. 416-826-9270. Fax: 416-626-9276. Machine, wood, self tapping, thread cutting screws, pins, rivets, drywall screws, etc. Parent company, H. Paulin & Company Limited, Scarborough, Ont.
(G.M.) J. Jonsohn; (Plant Mgr.) G. Naylor. Annual Sales (C). Co. Size (B).[Ⓢ]
- Precision Laboratories Ltd., B5B5 123 St., Surrey, B.C. V3W 6E2. Tel. 604-596-15B1. Fax: 604-590-1112. Silk screen printing, cosmetics, automotive products. Brands, "Prevale", "Meadow Brook", "Vita Herb", "Busy B".
(P.) T. May; (V.P.) Mrs. L. May; (G.M.) Mrs. M. Oliver. Annual Sales (B). Co. Size (A).[Ⓢ]
- Precision Machine & Engineering Ltd., P.O. Box 67, 1 Conlon Dr., Perth, Ont. K7H 3E2. Tel. 613-267-5744. Machined aircraft components.
(P.) G. Weber; (V.P. Eng.) W. Weber. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Precision Mfg. Inc., [Fabrication Précision Inc.], 2200 - 52nd Ave., Lachine, Que. HBT 2Y6. Tel. 514-631-2120. Toll Free: B00-361-9742. Fax: 514-631-5B11. Sales office and showrooms, Chicago, IL, Washington, DC, Boston, MA, U.S.A. Furniture and acoustical screens. Brands, "System 9", "Ergodata" office furniture.
(P.) M. John Armstrong; (V.P. Mktg.) M. Parkin; (V.P. Ops.) J. deVillers; (C.F.O.) J. H. Allan; (V.P. Canada) W. Sherhols; (G.M. U.S. Sales) K. Miller. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★Precision Metalcraft Inc., 72 Park Lane Ave., Winnipeg, Man. R2R 0K2. Tel. 204-694-7200. Fax: 204-694-5123. Precision sheet metal components, control consoles and power cabinets, computer cabinets, chassis and hardware.
(P.) V. Nagel; (V.P. & G.M.) M. Kaufmann; (Cont.) K. Haze; (Plant Mgr.) Ms. B. Whitehill; (Procur. Off'r) Ms. I. Isanski. Annual Sales (C). Co. Size (B).[Ⓢ]
- Precision Multiple Controls Inc., 600 Orwell Street, Unit 27, Mississauga, Ont. L5A 3R9. Tel. 416-B97-6225. Fax: 416-B97-71B6. "Nytrol" and "Lumatrol" photo electric lighting controls, "Permatrol" multiple light relay.
(G.M.) J. Bartello. Annual Sales (C). Co. Size (A).[Ⓢ]
- Precision Packaging Company Inc., 110 Dennison St., Unit 7, Markham, Ont. L3R 1B6. Tel. 416-477-9117. Fax: 416-475-6773. Vacuum forming, blister, shrink and skin packaging, overwrapping, pouch packaging, designed thermoforming of trays, lids, blisters and P.O.P. displays, shrink packaging.
(P.) P. Hamilton. Annual Sales (C). Co. Size (C).[Ⓢ]
- ★PRECISION PAPER TUBE, LTD., 3208 Lenworth Dr., Mississauga, Ont. L4X 2G2. Tel. 416-625-1064. Fax: 416-625-B735. Dielectric kraft, cellulose acetate, poly mylar, phenolic, fish lined and fiberglass tubes.
(P.) B. Berardicurti. Annual Sales (A). Co. Size (A).[Ⓢ]
- Precision Pattern Works Limited, 526 Grays Rd., Stoney Creek, Ont. LBE 2Z4. Tel. 416-561-4673. Fax: 416-561-B493.
(P.) K. Larmet; (V.P.) R. McNeil; (Bookkeeper) Ms. G. Smith. Annual Sales (8). Co. Size (A).[Ⓢ]
- ★Precision Photomask Inc., 4950 Fisher St., Montreal, Que. H4T 1J6. Tel. 514-737-7030. Fax: 514-737-9B93. Photomasks for integrated circuits, transistors, diodes, optoelectronic and microwave devices, photoplots for printed circuit boards, computer aided design service for printed circuit board design and layout.
(P.) M.C. Jain, Ph.D.; (Compt.) Mrs. K. Jain; (Mgr. Bus. Ops.) P. Kung; (Mgr. Mktg.) S. Juma. Annual Sales (C). Co. Size (B).[Ⓢ]
- Precision Plate Ltd., 104 Dufferin Ave., Trenton, Ont. KBV 5E1. Tel. 613-392-8735. Fax: 613-392-1012. Specification electroplating.
(G.M.) J. M. Parker. Annual Sales (C). Co. Size (A).[Ⓢ]
- Precision Platers Div. of Autochrome Ltd., 520 Speers Rd., Oakville, Ont. L6K 2G3. Tel. 416-B45-7191. Die casting chrome platers for the automotive and appliance industries.
(P.) T. Otaguro; (Plant Mgr.) F. Chafe. Annual Sales (C). Co. Size (C).
- ★Precision Products & Services Ltd., West Royalty Industrial Park, Charlottetown, P.E.I. C1E 1B0. Tel. 902-36B-5678. Fax: 902-36B-7087. Telex: 014-44109. Tool and die making, prototype and die casting machines, zinc alloy castings to specifications.
(P. & G.M.) B. Dykeman. Annual Sales (B). Co. Size (A).
- ★Precision Service and Engineering Ltd., 1020 - 1st Ave. N.W., P.O. Box 1B36, Prince Albert, Sask. S6V 6J9. Tel. 306-763-7471. Fax: 306-763-6565. Telex: 074-29277. Branch office, Richmond, B.C. Associate, PS&E Contractors, Prince Albert, Sask., PS&E Projects Ltd., Richmond, B.C. Precision Service & Manufacturing Inc., Macon, GA, U.S.A. Rotary drum screens, metering bins,

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

log and bulk material handling conveyor systems, stainless steel tanks, general steel fabrication and machining.

(P.) A. F. Petersen; (Ops.Mgr.) R. Brooks; (Plant Mgr.) H. Clavette; (G.M./Richmond) R. Loyland. Annual Sales (D). Co. Size (D).Ⓢ

Precision Small Parts Limited, 205 Industrial Pkwy. N., Aurora, Ont. L4G 3V5. Tel. 416-841-5544. Fax: 416-841-6145. Subsidiary, Precision Small Parts Inc., Charlottesville, VA, U.S.A. Screw machine products, precision machined components.

(P.) J. Magyar; (S.T.) D.E. Beaumont; (V.P.Mktg.) J.M. Magyar; (P.A.) A. Periera. Annual Sales (D). Co. Size (D).Ⓢ

Precision Spring of Canada, P.O. Box 310, Kingsville, Ont. N9Y 2G1. Tel. 519-733-2358. Mechanical springs, retaining rings. Parent company, Precision Spring Corp., Detroit, Mich., U.S.A.

(G.M.) D.E. Marshall. Annual Sales (D). Co. Size (D).

Precision Tool and Machine Company, a division of 552174 Ontario Limited, R.R.#3, Strathroy, Ont. N7G 3H5. Tel. 519-245-4551. Fax: 519-245-4551. CNC machining, short, medium runs.

(P.) P.K. Das; (S.T.) Mrs. B. Das. Annual Sales (B). Co. Size (A).Ⓢ

Precision Vacuum Products Ltd., 91 Oxford St., Toronto, Ont. M5T 1P2. Tel. 416-363-7451. Fax: 416-363-9167. Vacuum forming of blisters, trays, custom packaging.

(P. & G.M.) F. Tittel; (S.M.) L. Tittel; (Off.Mgr.) Mrs. M. Shapiro. Annual Sales (C). Co. Size (B).

Precision Valve (Canada) Ltd., B5 Fuller Rd., Ajax, Ont. L1S 2E1. Tel. 416-683-0120. Fax: 416-427-1427. Telex: 06-981255. Aerosol valves, dip tubing, custom injection molding and extruded plastic tubing. Parent company, Precision Valve Corporation, Yonkers, NY, U.S.A.

(G.M.) I. Taylor; (Cont.) J. Awenus; (S.M.) S. Marshall Thompson; (Tech.Mgr.) K. Sharman; (Plant Mgr.) P. Roberts; (Human Res. Mgr.) Ms. L. Pelky. Annual Sales (D). Co. Size (C).Ⓢ

★Precisioncraft Limited, 173 Glidden Rd., Brampton, Ont. L6W 3L9. Tel. 416-459-3377. Fax: 416-459-3384. Associate, Precisioncraft Inc., Buffalo, NY, U.S.A. "Precisioncraft" plastic advertising specialties, acrylic wine goblets, tumblers, mugs, steins, serving trays, key chains, rulers, etc.

(Chmn.) H. Sawatsky; (V.P.) P. Sawatsky. Annual Sales (D), Co. Size (C).Ⓢ

★Precisioneering Limited, 303 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel. 416-751-9200. Fax: 416-751-9382. Fiberglass reinforced structural grating, pipe, tanks, process vessels, fan and exhaust systems, air and water pollution control systems, corrosion resistant process equipment. Brands, "Rigidon", "Heilex", "Rigiflake", "Fibergate".

For.Rep., Heil Process Equipment, Cleveland, OH, U.S.A.

(P.) J.K.D. Richardson. Annual Sales (C). Co. Size (C).Ⓢ

Precismeca Canada Ltd., 606 19th Ave., P.O. Box 306, Nisku, Alta. T0C 2G0. Tel. 403-955-2733. Toll Free: (U.S.A.) 800-661-4065. Fax: 403-955-9412. Associates, N & L Supply Company Limited, St. John's, Nfld., R.L. Industrial Supplies (1977) Ltd., Sept Iles, Que., Wilatt Conveyors Inc. and Sling Choker Manufacturing Limited, Sudbury, Elliot Lake, Sault Ste-Marie, South Porcupine, Stoney Creek, Manitouwadge, Ont., Noranda, Val D'Or, Que. Conveyor idler rolls and frames, pulleys. Brand, "Monobloc". Parent company, Precismeca G.m.b.H., Sulzbach-Saar, West Germany.

(P.) W. A. Beller; (G.M.) M. A. Vance; (P.A.) Mrs. J. Thompson; (Plant Mgr.) N. Moreland; (S.M.) R.A. Kershaw. Annual Sales (D). Co. Size (B).Ⓢ

Prefac Industries Inc., 15A - 2340 Lucerne Rd., Mount Royal, Que. H3R 2K2. Tel. 514-735-3685. Branch office, Toronto, Ont. Precast concrete architectural and structural wall panels, prestressed units. Parent company, Armbrö Enterprises Inc.

(P. & G.M.) J.M. Beck; (V.P.Ops.) M. Bélanger; (V.P.Mktg.) D.R. Cooper. Annual Sales (C). Co. Size (B).

Presco Foods Ltd., 91 Glacier St., Coquitlam, B.C. V3K 5Z1. Tel. 604-941-B502. Fax: 604-941-8509. Telex: 04-353508. Branches, Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Victoria, Vernon, B.C. Plant, Vancouver, B.C. Process and packaged rice, nuts and coconut, canned goods, seafood, fruits, vegetables. Brands, "Tropic Isle", "Uncle Tom's", "Dragon King", "Royal Dragon".

(P.) S.P. Cowan; (V.P.Mktg.) G. Hoskins; (V.P.Trading) H. Green; (Exec.V.P.) B. McBride; (V.P.Sales) D.J. Livingston. Annual Sales (E). Co. Size (C).Ⓢ

Prelco Inc., 94 boul. Cartier, P.O. Box 398, Rivière du Loup, Que. G5R 2M9. Tel. 418-862-6311. Fax: 418-862-B1B1. Sales offices, Halifax, N.S., Toronto, Ont. "Prelco" glass sealed window units, mirrors and tempered glass.

(P.) R. Lavoie; (G.M.) J.G. Boucher; (Cont.) Y. Thibault. Annual Sales (D). Co. Size (D).Ⓢ

★Premco Machine Limited, 663 Colby Dr., Waterloo, Ont. N2V 1C2. Tel. 519-BBB-6310. Fax: 519-BBB-621B. Custom machinery.

(P.) D. Frey. Annual Sales (B). Co. Size (A).

PREMDOR, 7725 Jane Street, Concord, Ont. L4K 1X4. Tel. 416-660-2200. Toll Free: 800-268-4826. Fax: 416-660-2232. Branch office, Halifax, N.S. Plants, Lac Mégantic, Ville D'Anjou, St. Jerome, Que., 1630 Matheson Blvd. E., Mississauga, Ont., Mission, B.C. Associate, Les Portes Centenaire, Ville d'Anjou, Que. Wood flush doors, louvre doors, panel doors, etc.

(P.) P. Orsino; (V.P.Mfg.) J. Winkels; (V.P. & G.M.) G. Dexter; (V.P.Fin.) A. Rubin; (Ont.S.M.) J. LeClair; (Purch.Mgr.) T. Jukes; (Mktg.Coord.) W. Currel. Annual Sales (F). Co. Size (E).

Premier Concrete/Primeau Argo, 1150 Morrisson Dr., Ottawa, Ont. K2H 8S9. Tel. 613-820-6211. Toll Free: 800-267-8707. Fax: 613-596-5342. Branch plants, Arnprior, Ashton, Pembroke, Iroquois, Ont. Concrete blocks, ready-mix concrete, bricks. Parent company, Lake Ontario Cement Limited, Toronto, Ont.

(S.M.) L. Hoffman; (Cont.) D. Armstrong. Annual Sales (D). Co. Size (D).Ⓢ

Premier Envelope Ltd., 4990 - 92nd Ave., Edmonton, Alta. T6B 2W1. Tel. 403-465-0006. Fax: 403-465-0151. Branch office, Calgary, Alta. Plant, Richmond, B.C. Commercial and direct mail envelopes.

(P.) J. Gee; (Off.Mgr.) Mrs. S. Whitlow; (S.M.) A. Eldstrom; (Prod'n Mgr.) O. Towpich. Annual Sales (D). Co. Size (B).Ⓢ

Premier Group, The, Primeau Argo Block, Div. of Essroc Canada Inc., 949 Wilson Ave., Downsview, Ont. M3K 1G2. Tel. 416-633-2180. Telex: 06-21873B. Plants, Arnprior, Cooksville, Downsview, Highland Creek, Iroquois, Listowel, Mississauga, Niagara Falls, Oshawa, Ottawa, North Bay, Pickering, Stoney Creek, Teeswater, Tiverton, Wingham, New Market, Ont. Branch and plant, Ashton, Windsor, Pembroke, Ont. Concrete blocks and bricks, ready-mix concrete. Brand, "Primeau Argo". Parent company, Societe Ciment Francais Limitee, Paris, France.

(V.P.) R.A. Emby; (G.M.) A.S. Frayne; (G.M.) D. Lain; (G.M.) R. Grimm; (Cont.) R.G. Horner. Co. Size (E).

Premier Knitwear Inc., 2455 Cawthra Rd., Unit 16, Mississauga, Ont. L5A 3P1. Tel. 416-B4B-5393. Sweaters.

(Prop.) M. Chaar. Annual Sales (B). Co. Size (A).

Premier Manufacturing 549005 Ontario Inc., P.O. Box 130, Hwy #6, Caledonia, Ont. N0A 1A0. Tel. 416-765-6477. Poultry house and hog equipment. Brands, "Premier", "Northco".

(Plant Mgr.) K. Cake. Annual Sales (B). Co. Size (A).

★Premier Millwork Inc., 26929 Fraser Hwy., Box 370, Aldergrove, B.C. V0X 1A0. Tel. 604-B56-9394. Fax: 604-B56-2975. Associate, Kitchen Korner, Aldergrove, B.C. Kitchen and bathroom cabinetry. Parent company, Landmark Distributors, Aldergrove, B.C.

(P.) J. Burkinshaw; (Mktg.Mgr.) A. Pattison; (Prod'n Mgr.) B. McGregor. Annual Sales (C). Co. Size (B).Ⓢ

Premier Peat Moss Ltd., P.O. Box 2600, Temiscouata Rd., Rivière du Loup, Que. G5R 4C9. Tel. 418-862-6356. Toll Free: 800-463-4443. Fax: 418-862-66B5. Telex: 051-3964. Plants, St-Arsene, St-Antoine, Pointe au Pere, Cacouna, Rivière du Loup, Matane, Sept-Iles, Baie-Comeau, St-Henri, Delson, Que., Ste-Anne, Moose Lake, Man., Carrot River, Sask., Athabasca, Olds, Alta. Subsidiaries, Sogevex, Baie Comeau, St-Lawrence Peat Moss, Rivière du Loup, Que., Premier West Peat Moss Ltd., Ste-Anne, Man. Potting soil, horticultural peat moss, soilless mix, soils, bag culture, perlite, vermiculite. Brands, "Spagmos", "Pro-Mix", "Peat Bark Mix", "Germinating-Mix", "Plug-Mix". Parent company, Premier Enterprises, Canada Ltd.

For.Rep., Premier Brands Inc., Stamford, CT, U.S.A.

(P. & G.M.) B. Bélanger; (V.P.Fin.) G. Ouellet; (V.P.Ops.) Y. LaFontaine; (V.P.Sales & Mktg.) R. Thivierge; (Nat.S.M.) M. Gingras. Annual Sales (E). Co. Size (F).Ⓢ

Premier Printing Ltd., 1 Beghin Ave., Winnipeg, Man. R2J 3X5. Tel. 204-663-9000. Fax: 204-663-9202. Stationery, brochures, pamphlets, magazines, books, etc.

(P.) G. Kuik; (V.P.) B. Kuik; (S.T.) B. Gortemaker. Annual Sales (C). Co. Size (B).Ⓢ

Premier Refractories Canada, Prince Charles Dr., P.O. Box 220, Welland, Ont. L3B 5P4. Tel. 416-732-4441. Fax: 416-735-B245. Sales offices, Moncton, N.B., Dorval, Que., Sarnia, Sudbury, Sault Ste-Marie, Ont., Calgary, Edmonton, Alta., Vancouver, B.C. Fireclay and alumina specialties (plastics, castables, gun mixes, low cement castables, mortars, granular vibratables), "Super 3000", "Ramtite", "Gundol", etc. Parent company, Cummings Point (1989) Ltd.

(P.) F. William Lutes; (Plant Mgr.) W. Pieterse; (V.P.Fin.) G. W. Synder; (Dist.Mgr.West'n) R. Haylor; (Dist.Mgr.Que.) A. Ferrara; (Mgr.Tech.Serv.Maritime) P. Sacco; (Mgr.Mat'l Cont.) W. Ursacki; (Mgr.Prod.Dev.) S. Cummins. Annual Sales (E). Co. Size (C).Ⓢ

★**PREMIER SPRING & MANUFACTURING LTD., George St., Ayr, Ont. N0B 1E0.** Tel. 519-632-7456. Fax: 519-632-7990. Metal stampings, precision springs, wire forms.

(P.) K. Young; (S.T. & G.M.) C. Young. Annual Sales (C). Co. Size (B).Ⓢ

Premier Wire & Metal Products Ltd., [Les Produits Métalliques Premier Ltee.], 1340 Shearer St., Montreal, Que. H3K 2K4. Tel. 514-931-7277. Fax: 514-931-6065. Wire and metal products.

(P.) O.L. Larkin; (V.P.) Mrs. L. Larkin. Annual Sales (C). Co. Size (B).Ⓢ

Premiere Furniture Ltd., Box 2170, Meadow Lake, Sask. S0M 1V0. Tel. 306-236-36B1. Wooden household furniture, knock down shelving, desks, microwave stands and wall units, storage chests, etc.

(P. & G.M.) G. Labossiere; (Plant Mgr.) P. Kuffert. Annual Sales (B). Co. Size (A).

Premiermix Feeds Ltd., 1310 - 41st St. N., Lethbridge, Alta. T1H 5T5. Tel. 403-320-2659. "Premiere" live-stock micro and macro premixes, minerals, salts and specialty products.

(G.M.) M. Mediawake; (P.A. & Plant Mgr.) W. Hadfield. Annual Sales (D). Co. Size (A).Ⓢ

Premium Plastics Co. Ltd., 650 Coronation Dr., Scarborough, Ont. M1E 4V8. Tel. 416-2B1-B500. Fax: 416-2B1-B500. Tank linings, P.V.C. ductwork, plating barrels and fume scrubbers.

(P.) T.M. McVety. Annual Sales (B). Co. Size (A).Ⓢ

★Prendiville Wood Preservers Ltd., 165 Ryan St., Winnipeg, Man. R2R 0N9. Tel. 204-633-7238. Plant, Neepawa, Man. Wolmanized pressure treated wood products, cedar-tone, outdoor wood, posts and poles.

(P.) M.P. Prendiville; (G.M.) M.L. Prendiville; (S.M.) M. Bohn; (Plant Mgr.) R. Knetchel. Annual Sales (D). Co. Size (B).

★Preney Print & Litho Inc., 2714 Dougall Ave., Windsor, Ont. N9E 1K9. Tel. 519-966-3412. Fax: 519-966-4996. Printers of comic books, catalogues, trade magazines, etc.

(P.) J. Preney. Annual Sales (C). Co. Size (B).Ⓢ

Prentice Chemical Co., 270 Sherman Ave.N., Hamilton, Ont. LBL 6N4. Tel. 416-549-B249. Gas leak detectors, liquid detergents, degreasers and shampoos.

(Prop.) G.A. Ronald Prentice. Annual Sales (A). Co. Size (A).Ⓢ

Prentice-Hall Canada Inc., 1870 Birchmount Rd., Scarborough, Ont. M1P 2J7. Tel. 416-293-3621. Fax: 416-293-0571. Telex: 065-251B4. Associate, Coronet Instructional Media. Book publishers, educational media and looseleaf business services. Parent company, Paramount Communications Inc.

(P.) W. Donald Caldwell; (Exec.V.P.) E. E. Campbell; (Sr.V.P.Fin.) K. A. Shirley; (V.P. Creat. Serv.) D. Lee. Annual Sales (E). Co. Size (E).Ⓢ

★Prepac Manufacturing Ltd., 4751 Vanguard Rd., Richmond, B.C. V6X 2P7. Tel. 604-270-9385. Fax: 604-270-B547. Ready-to-assemble knock down furniture, closet organizer kits, shelving, knock down cabinets, storage units and systems.

(P.) S. Simpson. Annual Sales (D). Co. Size (B).Ⓢ

Presco Company Limited, The, 6345 Netherhart Rd., Unit 7, Mississauga, Ont. L5T 1B8. Tel. 416-670-B282. Fax: 416-670-B283. Protective coatings, epoxy floorings, etc.

(P.) R.C. Smith. Annual Sales (A). Co. Size (A).Ⓢ

Prescolite-Moldcast, 2070 Trans Canada Hwy., Dorval, Que. H9P 2N4. Tel. 514-6B3-4210. Fax: 514-6B3-3577. Branch office, Markham, Ont. Commercial and institutional, indoor and outdoor incandescent, high-pressure sodium, metal halide and mercury vapour lighting

- fixtures, building and pole mounted, emergency lighting and dimming controls. Brands, "Moldcast", "Prescolite", "Columbia", "Lite Controls", "Spaulding". Parent company, U.S.I. Lighting, San Leandro, CA, U.S.A.
- (G.M.) F. Girard; (Acctg.Mgr.) N. Fusco; (Personal Coord.) Ms. R. De Petrillo; (Nat.Sales & Mktg.Mgr.) D. Walker. Annual Sales (D). Co. Size (C).®
- ★Prescott Finishing Inc., 843 Walker St., Prescott, Ont. K0E 1T0. Tel. 613-925-2589. Fax: 613-925-2348. Branch office, Montreal, Que. Dyeing and finishing services for the textile industry.
- (P.) J. Derstenfeld; (V.P.Fin.) R. Natola; (Plant Mgr.) A. Volante; (Tech.Dir.) H. Pigham. Annual Sales (C). Co. Size (C).®
- ★Prescott Hide & Skin Company Limited, 121 Prescott Ave., Toronto, Ont. M6N 3G8. Tel. 416-656-4421. Fax: 416-656-6773. Sheepskin rugs and car seat covers, sheepskin for baby care and bedding, mouton fur. Brands, "Moutania by Universal", "Carwoolie", "Lambkin".
- (P. & G.M.) S. Mosko; (V.P. & S.M.) H. Wendt; (S.T.) P. Easser. Annual Sales (C). Co. Size (B).®
- ★Prescott Module Company Limited, 1140 Aberdeen St., P.O. Box 6, Hawkesbury, Ont. K6A 2R4. Tel. 613-632-7102. Fax: 613-632-1674. Thermosetting plastic molding, compression and transfer, metal cans, thermoplastic injection molding.
- (P.) N. Steiner; (V.P. & G.M.) Y. Dauth; (S.M.) J. Cummings; (Off.Mgr.) Ms. H. MacTavish. Annual Sales (B). Co. Size (A).®
- ★Prescott Paper Products Inc., 236 Wood St., P.O. Box 550, Prescott, Ont. K0E 1T0. Tel. 613-925-2801. Toll Free: 613-925-3354. Fax: 613-925-2802. Paper bags, lumber wrap and covers.
- (P.) R.W. Prosser; (V.P.) W.A. Runte; (V.P.) S.T. Bajinski. Annual Sales (C). Co. Size (B).®
- Presentation Design, 2562 Debray St., Laval, Que. H7S 2J8. Tel. 514-682-4612. Fax: 514-682-8235. Exhibition booth designers.
- (P.) R. LeFebvre; (Cont.) Ms. O. Bermond; (G.M.) J.P. Paquin. Annual Sales (C). Co. Size (A).®
- ★Presentation Tailors Inc., 5455 rue de Gaspé, Suite 1004, Montreal, Que. H2T 3B3. Tel. 514-270-5004. Fax: 514-270-3175. Branch offices, Rexdale, Ont., Vancouver, B.C., Dallas, TX, Chicago, IL, Los Angeles, CA, U.S.A. Tailored uniforms for men and women in the hotel and airline industries.
- For.Rep., Presentation Tailors Inc., Champlain, NY, U.S.A.
- (P.) J.A. Abramovitch; (V.P.) A. Fogel; (G.M.) H. Zadk; (P.A.) D. Deonarin; (Exp.Mgr.) D. Wong; (Plant Mgr.) H. Lutchman. Annual Sales (C). Co. Size (B).®
- ★Presentey Engineering Products Limited, 2784 Fenton Rd., Box 919, RR 5, Ottawa, Ont. K1G 3N3. Tel. 613-822-1251. Fax: 613-822-1256. Air pollution monitors, rocket and space instrumentation, military electronics, communications equipment, radio press-talk switch, continuous records-reproducer broadcasting systems, environmental control and navigational aids, brushless DC motors, signal converter patch panels.
- (P.) Mrs. A. Presentey; (G.M.) Miss N. Presentey; (Dir. Mktg.) B. Jones. Annual Sales (C). Co. Size (A).®
- Présentoirs C.H.S. Ltée., Les, 7750 Jarry Est, Anjou, Que. H1J 2M3. Tel. 514-493-7698. Fax: 514-493-0644. Displays in acrylic, styrene, plastic earring cards for the jewellery trade, thermo hot stamping on a variety of materials. Parent company, Placements ALDES.
- (P.) B. Guilbault; (Buyer) D. Meunier. Annual Sales (C). Co. Size (B).®
- Presentoirs de Metal AWW Inc., 470 Deslauriers, St. Laurent, Que. H4N 1V8. Tel. 514-335-0182. Fax: 514-745-3455. Display stands, etc. Parent company, Aménagement Exposition TCD Inc., St. Laurent, Que.
- (P. & G.M.) G. Choquet; (Prod'n Mgr.) S. Surprenant. Annual Sales (C). Co. Size (B).®
- Presland Iron & Steel Ltd., Maple & Cassidy Sts., P.O. Box 277, Kingston, Ont. K7L 4V8. Tel. 613-549-2010. Fax: 613-549-2012. Fabricators and erectors of structural steel and steel joists.
- (P.) J. M. Preston. Annual Sales (C). Co. Size (A).®
- Pressed Metal Products, Limited, 505 Alexander St., Vancouver, B.C. V6A 1C8. Tel. 604-251-2454. Fax: 604-255-8789. School, corporate, military, police and fire department insignia, coins, trade dollars, medals, etc.
- (P.) A.R. Trammell; (Off.Mgr.) B. Stenson. Annual Sales (C). Co. Size (B).®
- ★Presser's International Products Inc., 5510 Ambler Dr., Unit 2, Mississauga, Ont. L4W 2V1. Tel. 416-238-9130. Fax: 416-238-9131. PVC and "Oopee" inflatable products, "Pressers" rub down transfer lettering and children's toys, sales promotion items, "Hot Diggity Dogger" and "The World's Greatest Hot Dog Maker" hot dog toasters.
- For.Reps., Taiwan, Hong Kong, Korea, Bangkok, Singapore, Malaysia.
- (G.M.) G. K. Russell; (V.P.Fin.) I. Russell. Annual Sales (D). Co. Size (B).®
- Presses Solidaires Inc., Les, 2381 Jeanne d'Arc, Montreal, Que. H1W 3V8. Tel. 514-253-8331. Printers of brochures, books.
- (Sales) R. LaPierre; (Compt.) D. Moreau. Annual Sales (C). Co. Size (A).®
- PRESSION Manufacturing Ltd., Suite 818, 510 - 5th St. S.W., Calgary, Alta. T2P 3S2. Tel. 403-237-8040. Fax: 403-265-9362. Telex: 037-2943. Plant, Nisku, Alta. Production and processing equipment for oil and natural gas. Registered Trade mark, PRESSON. Parent company, PRESSON Holdings Ltd.
- (P. & G.M.) K. R. Smith, P.Eng.; (Mktg.Mgr.) E. N. Cappelletto, P.Eng.; (Engr'g Mgr.) P.C. Rodriguez, P.Eng.; (Plant Mgr.) G. Dethlefsen; (Fab.Mgr.) W.F. Joinson. Annual Sales (D). Co. Size (C).®
- ★Prestec Electronics Ltd., 1386 Star Top Rd., Ottawa, Ont. K1H 4V7. Tel. 613-744-3043. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-267-1803. Fax: 613-744-0680. Cable, harness, printed circuit board and pressfit backplane assembly.
- (P.) J. C. Swift; (V.P.) D. G. Stevens. Annual Sales (C). Co. Size (B).®
- Prestige Aluminum Products Canada Inc., 2419 Dundas St. E., London, Ont. N5V 3C8. Tel. 519-455-5710. Toll Free: 800-668-0278. Fax: 519-455-3461. Branch office, Kelowna, B.C. Automotive sunroofs, truck rear slider, truck cap windows and doors.
- (P.) W. Parnall; (Prod'n Mgr.) R. Deeks. Annual Sales (C). Co. Size (B).®
- ★Presto Crest Limited, 914 Queen St., P.O. Box 550, Kincardine, Ont. N2Z 2Y9. Tel. 519-396-4747. Fax: 519-396-4262. Telex: 06-875770. Subsidiaries, Great Lakes Coatings, Kincardine, Ont. Heat transfers for clothing, garment labels, numbers for athletic wear.
- (P.) R. Burrows; (V.P.) Dennis Burrows; (2nd V.P.) Derrick Burrows; (S.T.) Ms. S. Burrows; (S.M.) A. Campbell. Annual Sales (C). Co. Size (C).®
- Preston Brock Mfg. Co. Ltd., 1297 Industrial Rd., P.O. Box 3366, Cambridge, Ont. N3H 4T8. Tel. 519-653-7129. Fax: 519-653-4781. Plant, Montreal, Que. Electric gas and oil fired commercial and domestic heating equipment, space heaters, humidifiers, heat recovery ventilators, unit heaters. Brands, "Mini-Therm", "Preston", "Springtyme", "Heat-Triever", "Air Changer". Parent company, Brock Engineering Mfg. Co. Ltd.
- (Chief Exec.) R. Clawsey; (Sales & Mktg.Mgr.) S. Finkelstein, P.Eng. Annual Sales (C). Co. Size (C).®
- Preston Metal & Roofing Products Limited, 1139 Industrial Rd., Cambridge, Ont. N3H 4V1. Tel. 519-653-5753. Toll Free: (416, 705) 800-265-8129, (519) 800-265-8107. Fax: 519-653-2524. Plants, Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C. Eavestrough, conductor pipe, barn hardware, drywall studs and trims, sheet metal work, linear, integrated and suspended ceiling systems, metal roofing and siding. Brands, "Diamond Metal Lath", "Tite-Lap Roofing", "Diamond Rib Roofing", "Hi-Rib Roofing". Parent company, Bailey Metal Products Ltd.
- (P.) D. Hunt; (G.M.) D.N. Fanstone; (S.M.) K. Godglick; (Mfg.Mgr.) D. Sloat; (P.A.) A. Taft; (Off.Mgr.) A.C. Beaver; (Mgr.Montreal) J. Dugas; (Mgr.Vancouver) R. Spibey. Annual Sales (E). Co. Size (D).®
- Preston Microfilming Services Limited, 2215 Queen St. E., Toronto, Ont. M4E 1E8. Tel. 416-699-7154.
- (P.) E.C. Preston; (S.T.) Mrs. M.H. Preston; (V.P. & G.M.) T.R. Preston; (Plant Mgr.) L. C. Preston. Annual Sales (B). Co. Size (A).®
- Preston Rebuilt Machinery Industries Limited, 2080 Eagle St., P.O. Box 3183, Cambridge, Ont. N3H 4S6. Tel. 519-653-2306. Fax: 519-653-2847. Rebuilding of lathes, milling machines, grinders, etc., special machinery.
- (P. & G.M.) E. Weidinger; (V.P.) D. Weidinger; (S.T.) Mrs. R. Weidinger. Annual Sales (B). Co. Size (A).®
- Prestonia Office Products Limited, 163 King St., P.O. Box 159, Stratford, Ont. N5A 6T1. Tel. 519-271-1470. Fax: 519-271-1320. Sales office, Mississauga, Ont. Stationery and office supplies, advertising specialties. Brands, "Prestonia", "Hazel", "Globe-Weis".
- (V.Chmn.) W. Jeff Preston; (P. & G.M.) J. C. Preston, C.A.; (S.T.) R. G. Schwalm, C.M.A.; (P.A.) J. 8etts; (Dist. & Cust.Serv.Mgr.) W. J. Preston; (S.M.) R. Fraser. Annual Sales (D). Co. Size (D).®
- Presvac Systems (Burlington) Limited, 4131 Morris Dr., Burlington, Ont. L7L 5L5. Tel. 416-637-2353. Waste disposal units, tanks, vacuum and pressure pumps. Brand, "Presvac".
- (P. & S.M.) L. Sipkema; (V.P.) L. Gaspari; (Quality Control) L. Gaspari. Annual Sales (D). Co. Size (C).®
- Pretty Baby Ltd., See Joli 8ébé Ltée.
- Prevost, A. & D., Inc., 305 12th Ave., Richelieu, Que. J3L 3T2. Tel. 514-658-8771. Fax: 514-658-0077. Architectural aluminum, windows, doors and curtain walls, aluminum anodizing.
- (P.) R. M. Harvey; (Prod'n Mgr.) J. Cowen; (Cont.) C. Charbonneau. Annual Sales (D). Co. Size (D).®
- ★Prevost Car Inc., 35, boul. Gagnon, Ste. Claire, Que. G0R 2V0. Tel. 418-883-3391. Fax: 418-883-2145. Subsidiaries, Finance Bat Inc., Canada, Bat Finance Inc., NJ, Prevost Car Inc., NJ, FL, CA, U.S.A. Bus, highway coaches and special purpose vehicles, articulated buses, also bus shells for conversions. Brands, "Le Premier", "Le Mirage", "Prevost XL", "Astral XL".
- (Chmn. & P.) A. Normand; (Exec.V.P.) G. Dion; (V.P.Fin. & S.T.) P. Letourneau; (R&D Engr'g) J. Perreault; (V.P.Sales & Mktg.) M. Rochette; (V.P.Hum.Res.) J.L. Lavigne; (Purch.) P. Dupras; (Int'l Sales) G. Pelletier; (Admin.Asst.Fin.) Mrs. L. Duval. Annual Sales (E). Co. Size (F).®
- ★Price, E.H., Limited, 638 Raleigh St., Winnipeg, Man. R2K 3Z9. Tel. 204-669-4220. Fax: 204-663-2715. Branch offices, Dartmouth, N.S., Moncton, N.B., Montreal, Que., Ottawa, Hamilton, London, Toronto, Ont., Winnipeg, Man. Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Divisions, St.Jerome, Que., Winnipeg, Man. Associates and affiliates, Alcan-Price Extrusion Limited, Winnipeg, Man., Calgary, Alta., Price Companies Inc., Div. of E.H. Price Ltd., Atlanta, GA, U.S.A., Price Asia Holdings Ltd., Hong Kong, Price Asia Manufacturing Co. Pte. Ltd., Singapore. "Price" registers and grilles, diffusers, air terminal units, mixing boxes, "Greenheck" exhaust fans, "Airolite" louvers, "Electracoustic", "Linear Beam" and "Slimline" ceiling suspension systems, parabolic and fluorescent light fixtures.
- (P.) G. V. Price; (V.P.Sales) D. T. Leitch; (S.T.) D. C. Little, C.A.; (P.A.) E. E. Pronozuk; (Mfg.Mgr.Winnipeg) O.P. Furer; (Mfg.Mgr.St.Jerome) J. Claude Lepage; (Mgr. Corp.Comm.) P.D. Neilson. Annual Sales (E). Co. Size (E).®
- ★Price-Schonstrom Inc., 35 Elm St., P.O. Box 249, Walkerton, Ont. N0G 2V0. Tel. 519-881-0262. Fax: 519-881-3573. Pressure vessels, metal fabricating specializing in stainless steel for the food processing industry.
- (P.) D. L. Price. Annual Sales (B). Co. Size (A).®
- Price Signs & Decals, 240 Mattawa St., North Bay, Ont. P1B 4M3. Tel. 705-472-3020. Fax: 705-472-2242. Branch office, Toronto, Ont. Subsidiaries, Price Advertising Ltd., De-Cal Graphics Inc., North Bay, Ont. Signs, screen printing, outdoor advertising. Parent company, Signs North Ltd.
- (P. & G.M.) R.J. Delarosbel; (P.A.) P. Cook. Annual Sales (B). Co. Size (A).®
- ★Price Wilson, Division of Abitibi Price Inc., 59 Lindsay, Dorval, Que. H9P 2S6. Tel. 514-631-0707. Toll Free: 800-361-9105. Fax: 514-633-9662. Plant, Lachute, Que. Recycled towelling stock, paper towels, paper bags, folding cartons, wrapping paper. Trade marks, Wil-Dry, Wil-Pak, Wil-Wrap, etc. Parent company, Olympia & York Inc.
- (P.) R. LaFlamme; (V.P.8us.Dev.) D. R. Macrae; (V.P.Mfg.) R. Rheame; (Cont.) G. Legault; (Supt.) J. Campbell; (Mktg.Mgr.) B. Gaudreau; (Nat.S.M.) T. Roberts; (Prod.Dev.Mgr.) J. Wallace; (Prod.Mgr.) J. Kocemba. Annual Sales (E). Co. Size (E).®
- Pride of Paris Fabrics Ltd., West River St., Paris, Ont. N3L 3E9. Tel. 519-442-6351. Fax: 519-442-7058. Branch office, Downsview, Ont. Associate, Pride of Paris Inc., U.S.A. Draperies, bedspreads, comforters, cushions, valances.
- (P.) R. A. Wyse. Annual Sales (D). Co. Size (D).®
- Pride of the West Knitting Mills, Limited, 1485 Venables St., Vancouver, B.C. V5L 2G1. Tel. 604-251-2612. Sweaters.
- (P.) N. Burditt. Co. Size (A).®
- Prima Chrome Furniture Co. Limited, 329 Geary Ave., Toronto, Ont. M6H 2C6. Tel. 416-532-1165. Fax: 416-532-1087. Modern kitchen and dinette suites.

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

- (P. & P.A.) E. Katz; (S.M.) L. Katz; (Mktg.Dir.) M. Morton. Annual Sales (C). Co. Size (C).^⑤
- ★Prime Financial Analysis Limited, P.O. Box 39, Caledon East, Ont. L0N 1E0. Tel. 416-584-9612. Branch, office and plant, Mississauga, Ont. Associate, Prime Financial Services Ltd. Financial software packages. Brands, "PFA Compucalc and Amortization", "PFA-Seasonal Analysis & Amortization", "PFA-Short Term Investments", "PFA-Compound Mode", "PFA-Reminder", "PFA-Mortgage & Debt Analysis", "PFA-Cash/Loan/Lease Analysis", "Employee Productivity Measurement System".
- (P. & G.M.) Ms. S. E. McCarney. Annual Sales (A). Co. Size (A).^⑤
- †Prime Industries Ltd., 855 Pacific Ave., Lachine, Que. H8S 2R1. Tel. 514-366-7981. Toll Free: 800-363-5732. Fax: 514-363-5732. Aluminum storm and screen windows, aluminum and PVC patio doors and accessories, aluminum and PVC casement windows, PVC double hung tilt windows.
- (P.) L. Firestone; (V.P.) H. Gavsie; (V.P. & S.T.) D. Firestone; (Cont.) T. Capobianco. Annual Sales (D). Co. Size (C).
- Prime Manufacturing (Canada) Ltd., P.O. Box 940, Prescott, Ont. K0E 1T0. Tel. 613-925-5954. Fax: 613-925-1132. "Prime" railroad supplies and equipment. Parent company, Prime Mfg. Corp., Oak Creek, WI, U.S.A.
- (V.P.) C.S. Bryant. Annual Sales (B). Co. Size (A).^⑤
- Prime Motor Oils, Consolidated Environment Serv., 415 Dawson Rd., Winnipeg, Man. R2J 0S8. Tel. 204-237-3310. Associate, Consolidated Environment Resources. Lubricating oils, cutting fluids, solvents, hazardous waste service. Parent company, Prime Motor Oils.
- (P.) M. Marion; (V.P. Sales & Mktg.) D. Gural. Annual Sales (C). Co. Size (B).^⑤
- Prime Mover Mfg. Ltd., 61 Duncan St., New Westminster, B.C. V3M 5G3. Tel. 604-526-9741. Logging and road building heavy equipment, mobile drill rigs.
- (P.) M. Horvat. Co. Size (N/R).
- Primeau Metal Inc., 10460 Bellevois St., Montreal North, Que. H1H 3C3. Tel. 514-322-4160. Fax: 514-322-2411. Eavestroughs and soffit systems, in pre-painted galvalume steel, aluminum, copper and stainless steel. Brands, "Gouttieres Ho-Do", "Hi-Bak", "Meta-Vinyl", "Primair".
- (P.) R. Primeau; (S.M.) J. Primeau; (Prod.Mgr.) M. Primeau. Annual Sales (C). Co. Size (B).^⑤
- Primetec Industries Ltd., 308 Rutherford Rd. S., Brampton, Ont. L6W 3K7. Tel. 416-455-3616. Fax: 416-455-4682. Sliding aluminum patio doors and windows. Registered trade marks, Thermo-Twin, Prime-Glide, Prime-Guard.
- (P.) E. A. Stevenson. Annual Sales (C). Co. Size (B).
- Primo Bedding Co., [Literie Primo Bedding Cie.], 2150 Theodore St., Montreal, Que. H1V 3B9. Tel. 514-256-7543. Fax: 514-256-4974. Telex: 05-828868. Plant, 2245 Sicard, Montreal, Que. Associates, Villa Nova Furniture, Leclair Spring Co., Montreal, Que. Mattresses, box springs, flip out foam chairs and sofas. Brands, "Royal Exclusively", "Chiro-Support".
- (P.) H. Itzkovitz; (G.M.) F. H. Weissler; (Plant Mgr.) P. Terrigno. Annual Sales (C). Co. Size (B).
- ★Primo Foods Limited, 3700 Steeles Ave.W., Suite 1100, Woodbridge, Ont. L4L 8K8. Tel. 416-850-4100. Fax: 416-741-3766. Telex: 06-969845. Branch offices, Laval, Que., Toronto, Ont., Burnaby, B.C. Plants, Montreal (4), Que., Toronto (3), Cottam, Bracebridge, Ont., Edmonton, Alta. Macaroni, processed meats, spaghetti sauces and tomato products, Mexican food. Brands, "Parma", "Primo", "Lavita", "El Paso". Parent company, Pet Inc.
- For.Reps., Val Sales Co., New York, NY, Pittsburgh Cheese, Pittsburgh, PA, Mid America Sales, Chicago, IL, Vigo Importing Co., Tampa, FL, Tama Trading Co., Los Angeles, CA, U.S.A.
- (P.) A.J. Matson; (Exec.V.P.Fin.) G.R.A. McMillen; (Exec.V.P.Mfg.) R.E. Stafford; (Exec.V.P.Sales & Mktg.) C. Scigliano. Annual Sales (G). Co. Size (G).^⑥
- ★Primonics Inc., 7111 Trans Canada Hwy., St-Laurent, Que. H4T 1A2. Tel. 514-337-6046. Fax: 514-337-5004. Branch offices, Montreal, Que., Ottawa, Toronto, Ont., Vancouver, B.C., Atlanta, GA, U.S.A. Single board micro processors, local area networks, electronic test equipment, aviation engine fuel system analyzers, custom designed products for industry. Brands, "Primonics", "SSLAN".
- (P.) J. McAllister; (V.P.) T. Casey; (V.P.Mfg.) G. Gray; (Dir.Mktg.) B. Simcoe. Annual Sales (E). Co. Size (D).
- †Prince Edward Island Bag Co., Limited, The, 340 Water St., Summerside, P.E.I. C1N 1C3. Tel. 902-436-2261. Fax: 902-888-2926. Jute, cotton and woven polypropylene bags.
- (P.) H.R. MacFarlane; (G.M.) W.P. Sambrooke; (S.M.) C.A. Ramsay; (S.T.) B.R. Schurman; (Plant Mgr.) L. Shields. Annual Sales (D). Co. Size (C).^⑤
- Prince Edward Island Preserve Co. Inc., R.R. #2, Hunter River, P.E.I. C0A 1N0. Tel. 902-964-2524. Fax: 902-566-5880. Gourmet food products including preserves, mustards, vinegars and honey.
- (P.) B. MacNaughton. Annual Sales (B). Co. Size (A).^⑥
- ★Prince George Wood Preserving Ltd., P.O. Box 159, Prince George, B.C. V2L 4S1. Tel. 604-963-9628. Fax: 604-963-3321. CCA green and brown pressure treated wood and plywood, CLS grade lumber.
- (G.M.) W. Kidd; (S.M.) M. Fink. Annual Sales (D). Co. Size (D).^⑥
- ★Prince Rupert Fishermen's Co-operative Association, P.O. Box 520, Prince Rupert, B.C. V8J 3R7. Tel. 604-624-2146. Fax: 604-624-3886. Telex: 047-89117. Branch office and plant, Vancouver, B.C. Subsidiary, Fishermen's Co-operative Federation, Vancouver, B.C. Fresh, frozen and canned fish, fish meal, etc. Brands, "Challenger", "Hy-Wave" and "White Crest".
- For. Rep.: Fishermen's Federation Inc., 192 N. Clark St., Chicago, Ill., U.S.A.
- (C.E.O.) L.P. Greene; (C.F.O.) J. Ciccone; (C.O.O.) R. Strand; (G.S.M.) H. Montesano; (Southern Ops.) D. Mahara; (Exec. Asst.) F. Tanaka. Annual Sales (E). Co. Size (F).
- Princess Auto & Machinery Ltd., 475 Panet Rd., Box 1005, Winnipeg, Man. R3C 2W7. Tel. 204-667-4630. Fax: 204-663-7663. Telex: 07-57714. Branch offices, London, Kitchener, Mississauga, Ont., Brandon, Winnipeg, Man., Saskatoon, Regina, Sask., Edmonton, Calgary, Red Deer, Lethbridge, Grande Prairie, Alta., Kelowna, B.C. Truck hoists, high pressure washers, hydraulic cylinders, presses and log splitters. Brands, "Bizzy B", "Norco", "Rhino", "Powram", "Powerfist".
- (P.) R. Tallman; (V.P.Mfg.) T. Achenbach; (V.P.Fin.) H. Romanychn. Annual Sales (E). Co. Size (E).^⑥
- Princeton Leather Ltd., 201 Weston Rd., Toronto, Ont. M6N 3P1. Tel. 416-769-9701. Fax: 416-762-4139. Suspenders, garters, leather ties and belts. Brand, "Princeton".
- (Chmn.) W. Herrmann; (P.) A. Smith; (Acct.) A. Markowitz. Annual Sales (C). Co. Size (B).^⑥
- Princeton Mining Corporation, 2000 Guinness Tower, 1055 West Hastings St., Vancouver, B.C. V6E 3V3. Tel. 604-688-2511. Fax: 604-688-4769. Telex: 04-508664. Cassiar Wharf, North Vancouver, B.C. Mines and mine offices, Cassiar, Princeton, B.C. Asbestos fibre, copper concentrate. Brand, "Cassiar".
- (P. & C.E.O.) J. C. O'Rourke; (Exec.V.P.) M. Berthelsen; (V.P.Fin., C.F.O.) A. Tony Kana; (V.P.Mktg., Cassiar Mining Corp.) J. W. Oughtred; (S.) D. J. Elgee. Annual Sales (F). Co. Size (F).
- Principal Clothing Mfg. Inc., 110 Jean-Talon W., Montreal, Que. H2R 2X1. Tel. 514-274-6466. Men's clothing.
- (P.) H. Fox; (Bookkeeper) Ms. M. Cagna. Annual Sales (C). Co. Size (A).
- PRINGLE & BOOTH, LIMITED, 1133 Leslie St., Don Mills, Ont. M3C 2J6.** Tel. 416-447-5121. Fax: 416-447-6107. Commercial photographers and marketing.
- (P.) G. K. Morris; (Exec.V.P.) A. Gordon; (V.P.Prod'n) J. Phillis. Annual Sales (C). Co. Size (B).^⑤
- PRINT-BI-SCREEN LIMITED, 75 Irondale Dr., Weston, Ont. M9L 2S6.** Tel. 416-745-9540. Fax: 416-745-8398. Screen process printers, decalcomania, advertising displays, posters, silk-screened signs, etc.
- (P.) H. Wylie. Annual Sales (B). Co. Size (A).
- Print-Mate Graphics Limited, 1 Blossom Ave., Brantford, Ont. N3T 5L9. Tel. 519-753-7657. Fax: 519-753-1081. Point of purchase material, plastic display signage, vinyl decals, banners.
- (P. & G.M.) J. Niemeyer; (Mgr.) F. Niemeyer; (S.) Ms. H. Niemeyer. Annual Sales (B). Co. Size (A).^⑥
- Printex Inc., 2149 Harvard Ave., Montreal, Que. H4A 2W1. Tel. 514-482-8201. Fax: 514-487-6718. Associate, Steeson's Canada Inc. Toronto, Ont. Children's rompers, sleepers, blankets, infants' sheets. Brands, "Slumber-Tot", "Jolittot".
- (P.) R. Stieglitz; (V.P.) H. Stieglitz. Annual Sales (D). Co. Size (C).^⑥
- Printing Unlimited, 230 Bayview Dr., P.O. Box 966, Barrie, Ont. L4M 5E1. Tel. 705-737-1691. Fax: 705-737-1711. Design and production of advertising materials,
- product cards, blister, skin and header card, packaging service.
- (P.) W. G. Coutts. Annual Sales (B). Co. Size (A).^⑤
- Printrite Graphics Limited, 1111 Finch Ave. W., Unit 35, Downsview, Ont. M3J 2E5. Tel. 416-665-8170. Fax: 416-665-7441. Subsidiary, Inviterite, Downsview, Ont. Associate, Viking Thermographers, Downsview, Ont. Graphic designers, lithographers, printers, embossing, binding, custom invitations.
- (P.) M. Chapley. Annual Sales (C). Co. Size (A).^⑥
- †Prior Data Sciences Ltd., 240 Michael Cowpland Dr., Kanata, Ont. K2M 1P6. Tel. 613-591-7235. Fax: 613-591-0343. Telex: 053-3356. Branch offices, Halifax, N.S., Toronto, Ont. Graphic products, command control systems, flight data processing systems and aeronautical information systems, SCADA systems.
- (P.) J. Prior; (V.P.Ops.) J. McInnes; (V.P.Fin.) D. McCarthy; (V.P.Mktg.) K. Hamilton. Annual Sales (D). Co. Size (E).^⑤
- ★Priority One Packaging Ltd., 140 Bathurst Dr., Waterloo, Ont. N2V 1V7. Tel. 519-746-6950. Fax: 519-746-3578. Bottle and case conveyors, bulk glass and can depalletizers, single filers, case palletizers, keg palletizers/depalletizers. Brands, "Palex", "Palfix", "Glasex".
- (P.) C. Cunningham; (Cont.) B. Webster; (Plant Mgr.) B. Mackey; (Purch.) Ms. M. Mayne; (Tech.) P. Whittaker. Annual Sales (D). Co. Size (C).^⑥
- Prismatique Designs Ltd., 265 Davenport Rd., Toronto, Ont. M5R 1J9. Tel. 416-961-7333. Fax: 416-925-3295. Brass, chrome, wood, acrylic and glass furniture.
- (P.) N. Hason; (V.P. & Plant Mgr.) V. Corga; (G.M.) T. Dossantos. Annual Sales (C). Co. Size (A).^⑥
- Pritchard Andrews Co. of Ottawa, Limited, The, 486 Gladstone, Ottawa, Ont. K1R 5N8. Tel. 613-232-3581. Fax: 613-232-6209. Stamps and dies. Brand, "Paco" marking devices.
- (P.) E. Armstrong; (G.M.) T.D. Moore. Annual Sales (C). Co. Size (B).^⑤
- ★Pritchard Engineering Company Limited, 100 Otter St. P.O. Box 1740, Winnipeg, Man. R3C 3A1. Tel. 204-452-2344. Fax: 204-284-6377. Branch office, Saskatoon, Sask., Edmonton, Alta. Plant, 111 Bannister Rd., Winnipeg, Man. Generating sets, contract machining, and hydraulic power units. Brands, "Dieseltech Generating Sets", and "Hydrapak".
- (P.) J. D. Scott; (G.M.Pritchard Machine Div.) B. Moore; (Mgr.Fin. & Admin.) G. Greaves; (G.M.Hydra-Motion Fluid Power Div.) A. Johnstone; (G.M. Dieseltech Div.) G. Eastwood; (G.M.Pritchard Ind'l.Div.) P. Hildebrand. Annual Sales (D). Co. Size (D).^⑥
- Pro-Art Graphics Ltd., 70 Ferrier St., Markham, Ont. L3R 2Z5. Tel. 416-475-7111. Fax: 416-491-9936. Printers, lithographers, typesetters, graphic design.
- (P.) J. Slatter. Annual Sales (C). Co. Size (B).^⑤
- ★**PRO-ECO LIMITED, 3600 Erindale Station Rd., Mississauga, Ont. L5C 2T1.** Tel. 416-272-1222. Fax: 416-272-1002. Telex: 06-960248. Subsidiary, Production Efficiency Co. Inc., Williamsville, NY, U.S.A. Strip metal processing equipment, and complete lines for slitting, cut-to-length, blanking and multi-blanking, roll forming, tension levelling, strip edging, pickling, coil coating, hot dip galvanizing, inspection and rewinding, welded beam, coil banding and handling systems. Brand, "PRO-ECO".
- For.Reps., Maquinarias Uhri, S.A., Venezuela; Promotores Tecnicos, S.A., Mexico; Sieveking Representacoes Ltda., Rio de Janeiro, Brazil.
- (P.) R. J. March; (Dir.Sales) W. H. Fink; (Mgr.Mfg.) I. Johnstone; (Mgr.Eng.) W. Daley; (Dir.Eng.) J. W. Rippin, P. Eng.; (Dir.Field Serv.) A. Huppenthal; (Dir.Fin.) R. Kelley; (P.A.) R. Conn. Annual Sales (E). Co. Size (C).^⑤
- Pro Form Products Limited, 430 Harrop Dr., Milton, Ont. L9T 3H2. Tel. 416-878-4990. Toll Free: 800-387-7981. Fax: 416-878-1189. Automotive sealers and adhesives.
- (G.M.) Mrs. M. Speck. Annual Sales (C). Co. Size (A).^⑥
- Pro Line Designer Cabinets Inc., 7780 - 135A St., Surrey, B.C. V3W 9A7. Tel. 604-594-5445. Fax: 604-594-2010. Kitchen and bathroom cabinets.
- (P.) D. Baerg; (G.M.) T. Farrell; (Prod'n Mgr.) J. Eggers. Annual Sales (C). Co. Size (A).^⑤
- Pro-Meubles Inc., 800 Vadnais, Granby, Que. J2J 1A7. Tel. 514-378-0189. Office furniture.
- (P.) D. Pelletier; (S.M.) M. Pelletier; (Cont.) A. Roberge. Annual Sales (D). Co. Size (C).^⑥
- Pro-Pac Foods, 264 Fairall St., Ajax, Ont. L1S 1R6. Tel. 416-686-4008. Processors and packers of fresh peeled vegetables.

- (P.) P. Greco; (V.P.) V. Greco. Annual Sales (B). Co. Size (C).Ⓢ
- †Pro-Par 1978 Inc., 69 Parsons, Industrial Dr., Box 148, Lennoxville, Que. J1M 1Z4. Tel. 819-566-8211. Fax: 819-821-2513. Propane storage vessels and dispensing units, propane delivery and transport units, general steel fabrication.
- (P.) Robert Parsons; (Cont.) Raymond Parsons. Annual Sales (D). Co. Size (B).
- Pro Pastries Inc., 1774 Drew Rd., Mississauga, Ont. L5S 1J6. Tel. 416-676-1073. Fax: 416-676-0077. Unbaked frozen bakery products.
- (P.) N. Iacovelli; (Dir.Fin.) J. Choy. Annual Sales (E). Co. Size (D).Ⓢ
- Pro Print Business Products, 25 Selby Rd., Brampton, Ont. L6W 1K5. Tel. 416-459-9077. Fax: 416-459-9274. Offset printed products including letterhead, envelopes, business cards, flyers, etc.
- (P.) D. Maister; (V.P.) R. E. Burley; (S.T.) P. Higgins. Annual Sales (C). Co. Size (A).
- †Pro Printers B.C. Ltd., 161 W. 2nd Ave., Vancouver, B.C. V5Y 1B8. Tel. 604-877-1545. Fax: 604-879-0568. Stationery, brochures, catalogues, manuals, reports, typesetting, etc.
- (P.) B. McCallum; (V.P.) M. Stefani; (Ops.Mgr.) B. Fraser. Annual Sales (C). Co. Size (B).Ⓢ
- ★Pro Safety Accessories Inc., #8-181 Rutherford Rd. S., Brampton, Ont. L6W 3P4. Tel. 416-456-1090. Fax: 416-456-1095. Telex: 06-988576. Associate, Canadian Body Armour Ltd. Chain saw protective pants and chaps, various work clothes, rain gear, outer jackets and vests, work gloves and thermal underwear.
- (P.) G. Isberg; (V.P.Fin.) C. Bristoll; (Prod'n Mgr.) B. Harris. Annual Sales (C). Co. Size (A).Ⓢ
- Pro-Tec-Tion Garments, 5508 Dorset St., Burnaby, B.C. V5J 1L5. Tel. 604-435-6715. Fax: 604-435-8276. "Tyvalls" and "Pro-Tec-Tion" disposable protective safety garments.
- (P.) A. R. Wagner; (Off.Mgr.) G. Marek. Annual Sales (C). Co. Size (B).Ⓢ
- Pro-Western Plastics Ltd., 30 Riel Dr., Box 261, St. Albert, Alta. T8N 1N3. Tel. 403-459-4491. Toll Free: (204)403,416,519,604,613,705,807 800-661-9835. Fax: 403-460-9727. Milk and soft drink cases, stacking chairs, HDPE industrial containers, 2-23 litres.
- (P.) D. W. Lacroix; (V.P. & G.M.) P. J. Lacroix; (Mktg. Dir.) A. Adolph; (Prod'n Mgr.) R. Chamberland; (Purch. Mgr.) D. W. Lacroix. Annual Sales (D). Co. Size (C).Ⓢ
- Probar Industries Inc., 240 Beach Rd., Hamilton, Ont. L8L 4B2. Tel. 416-545-5818. Fax: 416-545-5450. Specialty tooling for steel scrap processing.
- (G.M.) R.D. Heise. Annual Sales (A). Co. Size (A).Ⓢ
- Proboard Ltd., P.O. Box 1600, Westend Ind'l Site, Atikokan, Ont. P0T 1C0. Tel. 807-597-6921. Fax: 807-597-5264. Telex: 073-4220. "Proboard" particleboard, "Facesaver" wall panelling.
- (P.) F. L. Boschwitz; (Prod'n Eng.) L. Goranson; (Plant Mgr.) T. Plouffe. Annual Sales (D). Co. Size (D).Ⓢ
- Procan Manufacturing Ltd., 180 Viceroy Rd., Concord, Ont. L4K 2L8. Tel. 416-738-1311. Fax: 416-738-9495. "Pro-Seal", "Pro-Stik", "Pro-Mount" self and non-adhesive foam and sponge weatherstrip tape, gaskets, foam and film mounting stock adhesive on two sides, foam and sponge in sheets and rolls.
- (G.M.) A. R. Wipper; (V.P.Sales) N. D. Green; (Plant Mgr.) D. Twigg. Annual Sales (C). Co. Size (B).Ⓢ
- Procan Total Temp Industries Inc., 1645 Begin St., St-Laurent, Que. H4R 1W9. Tel. 514-334-7500. Fax: 514-334-4306. Telex: 05-824953. Automotive thermostats, truck drive shaft center supports.
- (P.) K. N. Corber; (V.P.) J. Corber. Annual Sales (C). Co. Size (B).Ⓢ
- ★Procar Manufacturing Limited, Unit 11, 70 Melford Dr., Scarborough, Ont. M1B 1Y9. Tel. 416-299-0487. Fax: 416-299-9821. Associates, Procar Chemical Inc., 3L Industries Limited, Motor Protection Services Limited, Primpack Inc., Vital Automotive Systems Inc. Degreasers, paint strippers, rust removers, rubberized chippuard, fuel additives, upholstery cleaner, brake fluids, polishes.
- (P.) I. Nayed; (Exec.V.P.) A. Nayed; (Acct'g Supv'r) Ms. D. Peters. Annual Sales (C). Co. Size (A).Ⓢ
- ★Procast Foundries Inc., 19 Church St. E., Elmira, Ont. N3B 2K9. Tel. 519-669-5424. Fax: 519-669-3071. Jobbing, cast iron castings.
- (P. & Cont.) J. Lengyel; (G.M. & S.T.) S. Sample. Annual Sales (C). Co. Size (B).
- ★PROCECO INDUSTRIAL MACHINERY LTD., 7300 Tellier St., Montreal, Que. H1N 3T7. Tel. 514-254-8494. Fax: 514-527-5404. Telex: 058-28534. Batch-type and continuous metal washers, "Typhoon", turntable spary washers.
- (P.).. Schauer; (S.T.) B. Burghard; (Adv.) L. Laforest. Annual Sales (D). Co. Size (C).
- Process-Aire Corporation Ltd., 8610 LeCreusot, Montreal, Que. H1P 2A7. Tel. 514-325-4717. Fax: 514-325-4717. Air washers, fan and exhaust systems, silencers, pipework and ductwork, custom engineered air systems. Brand, "Process-Aire".
- (P.) W. Marlowe; (V.P. & S.T.) D. Rutenberg; (P.A.) C. L'Allier; (Plant Mgr.) J. Morin. Co. Size (B).Ⓢ
- Process Drying & Filtration Co. Ltd., 40 Crockford Blvd., Scarborough, Ont. M1R 3C3. Tel. 416-755-3351. Fax: 416-755-3353. Combustion control equipment, industrial ovens, gas burners, filters, driers etc.
- (Mgr.) Ms. H. Thornbury. (See adv. page outside front cover Vol. 2).
- Process Equipment Limited, 487C Speers Rd., Oakville, Ont. L6K 2G4. Tel. 416-842-1721. Fax: 416-849-0923. Telex: 06-982394. Sales representatives across Canada. Associate, Proquip Limited, Proquip Valve Division, Oakville, Ont. "Proquip" safety flange assemblies, rupture discs and vacuum supports.
- (Prop. & Mgr.) G.R. Muddiman. Co. Size (N/R).Ⓢ
- Process Products Ltd., 920 Caledonia Rd., Toronto, Ont. M6B 3Y1. Tel. 416-249-7771. Bolts, fasteners, pipe, strainers.
- (Dir.Spec.Proj.) E. Schwartz.
- ★Process Technology Limited, 286 Restigouche Rd., Oromocto, N.B. E2V 2H5. Tel. 506-446-5200. Fax: 506-446-5206. Semiconductor manufacturing equipment used in the production of integrated circuits, complete systems and system components for LPCVD, oxidation/diffusion.
- For.Reps., Process & Vacuum Technology, Georgetown, Ottawa, Ont., Alphatech Inc., Austin, TX, Prescott, AZ, Blason Enterprises, Haverford, PA, Hollenbeck Associates, St. Petersburg, FL, Howmar Technologies, Raleigh, NC, Lowe Associates, Concord, NH, Oliver Sales Company, Dallas, TX, Weston Sales Company, Woodland Hills, CA, Win Carpenter Associates, Farmington, MN, U.S.A. American Tech. Co. Ltd. Hong Kong, Intraco Korea Corporation, Seoul, Korea, V.S. Scientific Instrument Agencies, New Delhi, India.
- (P.) R. DesBrisay; (Acctg. Fin.Mgr.) D. Telenbach; (Mgr.Engr'g & Prod'n) J. Black; (Mgr.R&D) L. Danisch; (S.M.) J. Downey. Annual Sales (C). Co. Size (B).Ⓢ
- ★Prochem Mixing Equipment Ltd., 8032 Torbram Rd., Brampton, Ont. L6T 3T2. Tel. 416-793-6800. Fax: 416-793-9434. Associate, Prochem Mixing Equipment, IL, GA, LA, NJ, U.S.A. Agitators, mechanical aerators, axial flow pumps, portable mixers, etc.
- For.Reps., Ensminger & Co., Cincinnati, OH, Wilkinson & Assoc., Tucson, AZ, Greer Associates Inc., PA, Fluid Machinery Inc., Monroe, Shreveport, LA, Pocock Industrial Inc., Zeigler Engineering Sales Ltd., UT, Peter A. Kahn & Co., Newton, MA, Sheridan Martin Associates Inc., Sommerville, NJ, Himic Co., AL, Hydroquip Inc., NC, VanTek Inc., WA, U.S.A.; Metallurgical Sales & Services, West'n Australia, R.W. Lane & Co. Pty Ltd., N.S.W., Australia; Bateman Equipment Limited, S. Africa; Equipos Interpulp, Mexico; Ingenieurbuero Siegfried K. Weber, W. Germany; Juru-Rubcoil SDN BHD, Malaysia; Ronald D. Crozier c/o Garrido, Chile.
- (P.) J. C. Schneider; (G.M.Ops.) T.R. Foskett; (Mgr. Appl.Eng.) T. Sykora; (Dir.Appl.Tech.) L. Ferguson; (G.S.M.) P.H. Livingston; (G.M.Eng.) K.W. Schneider; (S.M.) D.N. Maisonneave; (S.M.) J. Broline; (S.M.) G. Larocque; (S.M.) J. H. Hardee; (S.M.) A. M. Hiehn; (S.M.) G. Tse. Co. Size (C).Ⓢ
- Procor Limited, 2001 Speers Rd., Oakville, Ont. L6J 5E1. Tel. 416-827-4111. Fax: 416-827-0800. Telex: 06-982241. Sales offices, Toronto, Ont., Calgary, Alta., Vancouver, B.C. Rail car maintenance plants, Halifax, N.S., Montreal, Que., Sarnia, Ont., Regina, Sask., Edmonton, Alta., Abbotsford, Vancouver, B.C. Manufacturing and maintenance plant, Oakville, Ont. Affiliates, Atlas bolt and Screw-Canada, Ecodyne Limited, Oakville, Canadian Spring Operatins, Colson Casters Limited, Jamesway Incubator Corporation, Cambridge, EcoWater Systems of Canada, Woodbridge, Fontaine Fifth Wheel Co. of Canada, Leasametric (Canada) Inc., Mississauga, Robertson Whitehouse, Inc., Milton, Shepherd Products, Markham, Ont., Marmon/Keystone Canada Corp., Toronto, Ont., Montreal, Que., Procor LPG Storage Inc., Procor Sulphur Services Inc., Calgary, Sterling Crane, Edmonton, Alta. Railway freight and tank cars, light and
- heavy fasteners, sulphur handling, LPG storage caverns. Parent company, Union Tank Car Company, Chicago, IL, U.S.A.
- (P.) G. C. Mills; (Asst.T.) F. Nielsen; (P.A.) B. Burrows; (Cont.) D. H. Patterson; (Chief Eng.) S. Wong; (Mgr. Adv. & Corp. Comm.) Ms. D. Wiggins. Annual Sales (G). Co. Size (F).Ⓢ
- Procter & Gamble Inc., P.O. Box 355, Stn.A, Toronto, Ont. M5W 1C5. Tel. 416-730-4711. Fax: 416-730-4122. Sales offices, Halifax, N.S., St-Laurent, Que., Calgary, Alta. Plants, Pointe Claire, Que., Mississauga, Hamilton, Belleville, Brockville, Ont., Grande Prairie, Alta. Manufacturers and/or distributors of: laundry products, household cleaning products, food and beverage products, toilet goods, drug and pharmaceutical products, industrial chemical products, lumber, pulp, and disposable paper products. Parent company, The Procter & Gamble Company, Cincinnati, OH, U.S.A.
- For. Rep., Procter & Gamble Geneva, S.A., Geneva, Switzerland.
- (P.) E. Douglas Grindstaff; (G.S.M.) H. G. Romeike; (Gen.Counsel & S.) R. D. Anderson; (Fin.) J. McGlogan; (Mgr.Mfg.) R. J. Conner; (G.M.Laundry & Cleaning Prods.) H. Meixner; (G.M.Paper Prod.Div.) Mrs. B. H. Fraser; (G.M.Health & Beauty Care Prod.Div.) Y. H. Quer; (Plant Mgr.Belleville) B. Shields; (Plant Mgr.Hamilton) D. McCall; (Plant Mgr.Hamilton) R. Marcella; (Plant Mgr. Pointe Claire) C. Bustin; (Plant Mgr.Brockville) K. J. Stuparyk; (Wood Prod.Mgr.Grande Prairie) J. Clevenger; (Mgr.Prod.Supply) T. B. Gill. Annual Sales (I). Co. Size (G).Ⓢ
- Proctor-Silex Canada Inc., 10 Milner Business Crt., Suite 600, Scarborough, Ont. M1B 3C6. Tel. 416-292-7699. Fax: 416-292-8361. Branch plant, Picton, Ont. Electric toasters, irons, kettles, automatic drip coffeemakers, toaster ovens, food guns, can handlers, popcorn makers, etc. Brands, "Proctor-Silex", "Citation", etc. Parent company, Proctor-Silex Inc., Richmond, VA, U.S.A.
- (P.) J.J. Pourtney; (Dir.Mktg.) H. Franklin; (V.P.Mktg.) J. Seymour; (V.P.Sales) L. Coleman; (Cont.) J. Wright. Annual Sales (E). Co. Size (D).
- Procycle Group Inc., 9095 25e Ave., St-George E. (Beauce), Que. G6A 1A1. Tel. 418-228-8934. Fax: 418-227-2768. Telex: 05-833512. Branch office, Outremont, Que. Bicycles and exercise bikes. Brands, "Velo Sport", "Peugeot", "CCM".
- (P. & G.M.) R. Dutil. Annual Sales (E). Co. Size (E).Ⓢ
- Prodesign Limited, 225 Sterling Rd., Toronto, Ont. M6R 2B2. Tel. 416-534-9201. Fax: 416-534-5148. Vinyl binders, presentation folders and related vinyl products, cassette storage systems, software packages. Brands, "Kwik-Vu", "Vers-A-Tab", "Int-r-lok", "PDQ". Annual Sales (C). Co. Size (B).
- ★PRODROMAX INDUSTRIAL AUTOMATION, 95 Welham Rd., Barrie, Ont. L4M 6E7. Tel. 705-726-5841. Fax: 705-722-8475. Special purpose manufacturing systems, machining centres, robotic work cells, robotic and automated assembly systems, vision systems, software control and CNC machine centres.
- (P. & G.M.) E. Robert Burk; (Mfg.Systems & Engr'g) K. Hutcheson; (Mfg.) F. Gouweloos; (System Mgr.) A. Meikle; (Engr'g) R. Racheter; (Engr'g) C. Racheter; (Off. Mgr.) Ms. S. Burk. Annual Sales (D). Co. Size (C).Ⓢ
- Product Design (1980) Ltd., 157 Richard Clark Dr., Downsview, Ont. M3M 1V6. Tel. 416-244-5404. Hydraulic maintenance platform and actuators, solar heated homes.
- (Prop.) J.F. Lstiburek. Annual Sales (A). Co. Size (A).
- Producteurs de Sucre d'Erable du Québec, Les, See Maple Sugar Producers of Quebec, The.
- Produits Aéro Inc., Les, 3025, boul. Le Corbusier, Laval, Que. H7L 4C3. Tel. 514-687-3842. Toll Free: 800-361-4063. Fax: 514-687-2825. Telex: 05-826852. Aluminium and vinyl doors and windows.
- (P.) A. Maillet; (G.M.) M. Lebel; (S.M.) A. Provost; (P.A.) R. Gougeon; (Plant Mgr.) J.C. Lacroix. Annual Sales (D). Co. Size (E).Ⓢ
- Produits Alimentaires Anco Ltée., Les, [Anco Food Products Ltd.], 6500 est, Boul. Henri-Bourassa, Montreal, Que. H1G 5W9. Tel. 514-321-6100. Fax: 514-327-1079. Telex: 05-828506. Branch offices, Quebec, Que., Ottawa, Toronto, Ont., Vancouver, B.C. Plants, St-Hyacinthe, Que., Ingersoll, Ont. Subsidiaries, Fromagerie de Corneville, Ingersoll Cheese Co. Cheese. Brands, "Cherry Hill", "Anco", "Ingersoll", etc. Parent company, Culinar Foods Inc., Montreal, Que.
- (G.M.) R. Gervais; (Dir.Mktg.) G. Meloche; (Dir.Fin. Cont.) M. Martin; (Dir.Ops.) R. Seguin; (Reg.S.M.Ont.)

- G. Gerylo; (Reg.S.M.Que.) J. Gosselin; (Plant Mgr. Ingersoll) E. Machultez. Annual Sales (E). Co. Size (E).^⑤
- Produits Alimentaires Berthelet Inc., Les, 1805 Berlier, Chomedey, Que. H7L 3S4. Tel. 514-334-5503. Toll Free: 800-361-8326. Fax: 514-334-3584. Subsidiary, Berthelet & Leger Inc., Laval, Que. Soup and sauce bases, seasonings, beverage crystals, jelly and instant pudding powders, etc. Brands, "Berthelet", "Le Saucier", "Suwong", "Privilege".
(V.P. & G.M.) J. Berthelet; (S.M.) G. Berthelet; (P.A. & Plant Mgr.) B. Bertrand; (Cont.) D. Berthelet. Annual Sales (D). Co. Size (C).^⑥
- Produits Alimentaires Monarch, Les, See Monarch Fine Foods, Division of Thomas J. Lipton.
- Produits Aromatiques Western Inc., See Western Extract Company Limited.
- Produits Babytime Ltée., Les, 4745, ave. des Industries, St-Vincent de Paul, Que. H7C 1A1. Tel. 514-661-6881. Baby walkers, loungers, booster seats, baths, bumper pads, guard rails, and potty seats. Parent company, Dorel Co. Ltd., St-Leonard, Que.
(P.) L. Schwartz; (G.M.) D. Segel. Annual Sales (C). Co. Size (B).^⑦
- Produits Bel Inc., See Bel Products Inc.
- ★Produits Belle Baie Limitée, [Belle Bay Products Ltd.], 10 rue du Quai, C.P. 667, Caraquet, N.B. E0B 1K0. Tel. 506-727-4414. Fax: 506-727-7166. Telex: 014-24546. Frozen fillets, herring products, crabmeat and shrimps. Brand, "Belle Baie".
(P.) D. B. Duguay; (G.M. & Plant Mgr.) V.S. Chiasson; (Purch. & Prod'n Mgr.) J. Leger. Annual Sales (D). Co. Size (E).
- Produits Cadillac (1984) Ltée., See Cadillac Products (1984) Ltd.
- Produits Chimique Clough Inc., See Clough Chemical Co., Limited.
- Produits Chimiques Adro Inc., [Adro Chemical Inc.], 5740 Hamilton St., Montreal, Que. H4E 3B8. Tel. 514-766-2383. Industrial chemical manufacturers and contract formulators.
(P. & G.M.) G.L. Valois; (V.P.) J.E. Rowe; (S.T.) Mrs. C. Valois. Annual Sales (B). Co. Size (A).^⑧
- Produits Chimiques Daishowa, Les, See Daishowa Chemicals, Division of Daishowa Inc.
- Produits Chimiques Expro Inc., See Expro Chemical Products Inc.
- Produits Chimiques General, See General Chemical Canada Ltd.
- Produits Chimiques Henkel (Canada) Ltée., See Henkel Chemicals (Canada) Ltd.
- Produits Chimiques Industriels du Canada Ltée., Les, See Canadian Industrial Chemicals Ltd.
- Produits Chimiques Lawrason's Ltée., Les, See Lawrason's Chemicals Ltd.
- Produits Chimiques Magnus Ltée., See Magnus Chemicals Limited.
- Produits Chimiques Provost Inc., See Provost Chemical Products.
- Produits Chimiques Shefford Limitée, [Shefford Chemicals Ltd.], 1028 rue Principale, C.P. 424, Granby, Que. J2G 8E7. Tel. 514-378-0125. Toll Free: 800-363-6160. Fax: 514-378-8393. Chemicals.
(P.) Mrs. C. Gagnon; (V.P.) Miss J. Dechenault; (S.T.) C. Dechenault. Annual Sales (D). Co. Size (B).^⑨
- Produits Chimiques Textile (Canada) Ltée., Les, See Textile Rubber & Chemical Company (Canada) Limited.
- Produits Chimiques Trilon Inc., See Trilon Chemicals Inc.
- Produits Chimiques West du Canada Ltée., See West Chemical Products of Canada Ltd.
- Produits Chimiques & Teintures Mailloux Inc., See Mailloux Chemical & Dyestuff Inc.
- Produits Coq Hardi Canada Ltée., 642-8th Ave., St-Antoine-des-Laurentides, Que. J7Z 4Y1. Tel. 514-438-3474. Dehydrated sauces. Brands, "Coq-Hardi", "Sauce à la King", "Sauce Green Pepper". Parent company, Meilleures Marques Ltée.
(V.P.) R. Carignan. Annual Sales (F). Co. Size (A).^⑩
- Produits D'Arcier Anjou Inc., See Anjou Steel Products Inc.
- Produits D'Architecture de Que. (1979) Inc., 1175 Chemin Industriel, Bernières, Que. G7A 1A6. Tel. 418-831-1644. Fax: 418-831-7817. "Mobiiflex" sound retardant mobile walls.
(P.) P. Fugère; (S.) L.M. Fugère; (P.A.) P. Bertrand. Annual Sales (B). Co. Size (A).
- Produits Delta Victo Ltée., See Delta Products Ltd.
- Produits Dentaires Greene Division de la Compagnie Sterling Drug Ltée., See Greene Dental Products Division of Sterling Drug Ltd.
- ★Produits Ducharme Ltée., 8305, Le Creusot, St-Leonard, Que. H1P 2A2. Tel. 514-326-4960. Fax: 514-329-1450. Fixed seating for schools, arenas, auditoriums, theatres, cinemas, etc.
(P.) J. Roch St-Pierre; (Tech.Serv.) C. St-Pierre; (Supt.) P. Lavoie. Annual Sales (C). Co. Size (A).^⑪
- Produits Duvernay Ltée., Les, See Bay Mills Limited, Duvernay Products Ltd.
- ★Produits Easterntube (1985) Inc., 2945 boul. Lemire, Drummondville, Que. J2B 6W6. Tel. 819-477-5030. Fax: 819-477-1037. Telex: 05-838545. Mailing tubes, tape tubes, carpet and construction tubes, caulking cartridges. Parent company, Produits Technotube Inc., Jonquièrre, Que.
(P.) M. Bundock; (V.P.Sales) R. Côte; (V.P.Prod'n) S. Roberge. Annual Sales (D). Co. Size (D).
- ★Produits Forestiers Bellerive Ka'N'enda Inc., P.O. Box 150, Mont-Laurier, Que. J9L 3G9. Tel. 819-623-2445. Telex: 058-39607. Birch door skins and hardwood lumber. Parent company, Rexfor Inc.
(P.) 8. Charette; (G.M.) J. Pierre Lafreniere. Annual Sales (D). Co. Size (D).
- Produits Forestiers NBIP Inc., See NBIP Forest Products Inc.
- Produits Freddy Inc., Les, 4800 Pinard, St-Hyacinthe, Que. J2S 8E1. Tel. 514-796-3210. Fax: 514-796-3406. Telex: 05-830570. Packaging of "Freddy" spaghetti and pizza sauces, "Freddychef" retort pouched processed foods, "Noixelle" sweet spreads, "Micro Pop" microwave popping corn. Parent company, Findim Investments S.A., Switzerland.
(G.M.) C. Cartier. Annual Sales (D). Co. Size (B).^⑫
- Produits Hygieniques Halo Ltée., Les, [Halo Ltd.], 12625-56 Ave., Rivières des Prairies, Que. H1E 2M5. Tel. 514-648-4914. Fax: 514-648-4916. Associate, Spelmac Ltée., Montreal, Que. Liquid and powder hand soap, rug shampoo, toilet, window and general cleaners.
(G.M.) H. Gilcher. Annual Sales (A). Co. Size (A).^⑬
- Produits Industriels de Haute Température Pyrotek Inc., Les, See Pyrotek High Temperature Industrial Products Inc.
- Produits JCV Inc., 44 rue de la Pointe-Aux-Lièvres, Quebec, Que. G1K 5Y2. Tel. 418-529-8996. Fax: 418-529-8199. Plastic bottles and sulphonic acid.
(P.) J. Claude Veilleux. Annual Sales (D). Co. Size (A).^⑭
- ★Produits Jalisson Inc., 1475 boul. Marie-Victorin, St-Bruno-de-Montarville, Que. J3V 4P6. Tel. 514-653-1539. Fax: 514-658-0340. Scrap plastic recyclers. Parent company, Industries Transplastek Inc., St-Bruno, Que.
(P. & G.M.) J. Giguere; (Plant Mgr.) P. Giguere. Annual Sales (C). Co. Size (A).^⑮
- Produits L.8. Ltée., 1361 Graham Bell St., Boucherville, Que. J4B 6A1. Tel. 514-655-3155. Toll Free: 800-361-3247. Fax: 514-449-1515. Cat and dog food. Brands, "Chatty", "Jappy", "1er choix".
(C.E.O.) J.M. Brasseur; (G.M.) S. Brasseur; (S.M.) G. Poulin; (P.A. & Cont.) Ms. J. Brasseur; (Plant Mgr.) Jean Brasseur. Annual Sales (D). Co. Size (B).^⑯
- ★Produits M.K.S. Inc., [M.K.S. Products Inc.], 1755 Cunard St., Laval, Que. H7S 2B4. Tel. 514-332-4110. Fax: 514-334-7966. Telex: 055-62171. Kitchen cabinets and vanities. Brands, "MKS", "Cuisinex", "Europex", "L'Armoirerie", etc. Parent company, Le Groupe Miron Inc., Laval, Que.
(C.E.O.) J. Mignault; (V.P. & G.M.) G. Boyer; (V.P.Mktg.) C. Magnan; (V.P.Fin.) R. Pare; (P.A.) R. Bolduc. Annual Sales (D). Co. Size (E).^⑰
- Produits M.S.M. Products, Div. Industries Desormeau Inc., 1790 Cunard St., Chomedey, (Laval), Que. H7S 2B2. Tel. 514-332-2867. Fax: 514-682-9035. Associate, Industrial Screw & Forge, Montreal, Que. Screw machine products. Parent company, Desormeau Industries Inc.
(P.) R. Desormeau; (Sales Rep.) J. Guy Noel. Annual Sales (C). Co. Size (A).
- Produits Manhattan Inc., Les, See Manhattan Products Inc.
- Produits Marc-O Ltée., See Marc-O-Products (1987) Inc.
- Produits Métalliques Premier Ltée., Les, See Premier Wire & Metal Products Ltd.
- ★Produits Métalliques Tru-Way Inc., 55 Milton St., St-Pierre, Que. H8R 1K6. Tel. 514-481-8141. Fax: 514-483-6566. Industrial ovens, conveyors, driers and fans, industrial paint finishing systems, etc.
(C.E.O.) D. Smits; (S.M.) S.R. Hill; (P.A.) C. Bouchard; (Plant Mgr.) J. Leclerc. Annual Sales (D). Co. Size (D).^⑱
- Produits Miniers Stewart Inc., Les, [Stewart Mining Products Inc.], 154 - 14th St., P.O. Box 2068, Rouyn-Noranda, Que. J9X 5A5. Tel. 819-762-0901. Fax: 819-797-1367. Associate, Gelinas-Stewart Inc., Evain, Que. Mine rock bolts.
(P.) Mrs. G. Bradley; (V.P.) M. Bradley; (G.M.) G. Gauthier; (Plant Mgr.) N. Grondin. Annual Sales (D). Co. Size (C).^⑲
- ★Produits Montjoie (1989) Inc., 1300 boul. Newton, Boucherville, Que. J4B 5H2. Tel. 514-641-4330. Fax: 514-641-0966. Branch offices, Montreal, Beloeil, Boisbriand, Que. Fibreglass Swimming pools and whirlpools.
(C.E.O. & G.M.) J. Ouimet; (S.M.) C. Beaudy. Annual Sales (D). Co. Size (B).^⑳
- Produits Mrs. Whytes Inc., [Mrs. Whytes Products Inc.], 196 rue St-Martin, St-Louis-de-Richelieu, Que. J0G 1K0. Tel. 514-788-2754. Toll Free: 800-361-5511. Fax: 514-788-2287. Branch office, Mississauga, Ont. Pickles, peppers, horseradish, marinated herring. Brands, "Polonaise", "Mrs. Whytes".
(P.) S. Witenoff; (V.P. & G.M.) E. Walfish. Annual Sales (D). Co. Size (B).^㉑
- Produits Multifoam International Inc., 2255, route 139, St-Nicéphore, Que. J2A 2G2. Tel. 819-474-2418. Fax: 819-477-3262. Moulded seats for snowmobiles, boats, trains and buses.
(P.) G. Nadeau; (Ops.Mgr.) G. Robert. Annual Sales (C). Co. Size (C).
- ★Produits Nationaux pour l'Environnement Ltée., [National Environmental Products Ltd.], 8465 Devonshire St., Montreal, Que. H4P 2L1. Tel. 514-735-0871. Toll Free: 800-361-2308. U.S.A. 800-361-4936. Fax: 514-735-9783. Plant, Ft. Lauderdale, FL, U.S.A. Associate, N.E.P. International, Fort Lauderdale, FL, U.S.A. Pan and electrode boiler, steam humidifiers, electronic damper actuators, temperature and humidity controls, anti-flood control systems, mixing boxes, etc.
(P.) J. H. Strauss; (T.) Z. Kopel; (S.T.) J. Strauss; (V.P.) L. Strauss. Annual Sales (D). Co. Size (B).^㉒
- Produits Plastiques Jay Co. Inc., [Jay Plastics Co. Inc.], 8875, boul. Langelier, Montreal, Que. H1P 2C8. Tel. 514-321-7272. Fax: 514-321-0764. "Sterilite" plastic housewares, microwave containers.
(P.) L. Pollock; (Cont.) Ms. J. DesRochers. Annual Sales (D). Co. Size (C).^㉓
- Produits Plastiseal Inc., 7900 Blaise Pascal, Montreal, Que. H1E 2X8. Tel. 514-643-4220. Fax: 514-648-5238. Electronic sealing of vinyl plastic. Brand, "Plastiseal".
(P. & Plant Mgr.) A. Bock; (S.M.) E. Bock. Annual Sales (C). Co. Size (B).^㉔
- Produits Polywrap du Canada (1974) Ltée., Les, 5620 Philippe Turcot, Montreal, Que. H4C 1V6. Tel. 514-933-2121. Toll Free: 800-363-6094. Fax: 514-939-1437. Bags, burlap tubing, woven poly bags.
(P. & G.M.) F. Pardo; (Exec.V.P.) G. Guigi. Annual Sales (D). Co. Size (C).
- Produits Récréatifs Girardot Ltée., Les, 157 Notre Dame St., Roxton Falls, Que. J0H 1E0. Tel. 514-548-2031. Fibreglass canoes, row boats, sailboats and tanks, also all kinds of fibreglass moulding.
(P.) J.C. Girardot; (Plant Mgr.) J.D. Girardot. Annual Sales (A). Co. Size (A).
- ★Produits Ronald, Division de A.Lassonde & Fils Inc., 200 rue St-Joseph, Saint-Damase, Que. J0H 1J0. Tel. 514-797-3303. Fax: 514-797-2389. Canned corn on the cob, broth and sauces for fondue. Brands, "Mont-Rouge", "Canton". Parent company, Industries Lassonde Inc., Rougemont, Que.
(P.) J.P. Barré; (G.M. & S.M.) J. Messier. Annual Sales (D). Co. Size (D).^㉕
- Produits Sanitaires Duo Inc., 1101 Victoria Ave., St-Lambert, Que. J4R 1P8. Tel. 514-671-7243. "Scram" detergent.
(C.E.O.) J.L. Lavariere; (G.M.) D. Lavariere. Annual Sales (B). Co. Size (A).
- Produits Sanitaires Unique Inc., 1402 - 4th Ave., Box 355, La Pocatière, Que. G0R 1Z0. Tel. 418-856-2543. Fax: 418-856-4542. Liquid chlorine, bleach, soap, cleaners, bubble bath, etc. Brands, "Unique 12, 105, 129, 2000", "Solo", "Javel Unic", "Cire 8ril", etc.
(P.) J. Pierre Berube; (P.A. & Plant Mgr.) Ms. F. Berube. Annual Sales (C). Co. Size (A).^㉖
- Produits Sparbeton Ltée., See Sparbeton Products Ltd.
- Produits Sterling Division de la Compagnie Sterling Drug Ltée., See Sterling Products Division of Sterling Drug Ltd.
- Produits Union Inc., Les, See Union Products Inc.

- Produits V-To Inc., 2975 Nelson, St. Hyacinthe, Que. J2S 1Y5. Tel. 514-774-6849. Fax: 514-774-4334. Soaps, detergents, degreasers.
(P.) R. Chevalier. Annual Sales (C). Co. Size (8).®
- Produits Veterinaires Dispar Ltée., 675 St. Pierre Sud, Joliette, Que. J6E 3Z1. Tel. 514-759-0497. Toll Free: 800-363-1700. Fax: 514-759-3061. Telex: 05-24263. Associates, Laboratoires Austin Canada Ltée, Joliette, Que., Guelph Dispar Veterinary Products Ltd., Guelph, Ont. "Dispar" veterinary medical products and insecticides.
(P.) G. Parent. Annual Sales (D). Co. Size (C).®
- ★Produits d'Acier Roger Inc., Les, [Roger's Steel Products Inc.], 1350 Industrial Blvd., Lachenaie, Que. J6W 4M4. Tel. 514-471-2000. Fax: 514-471-2638. Silos, chutes, chimneys, conveyors, pulp and paper mill equipment, air and water pollution control equipment, custom fabrication.
(P.) R. Provencal; (G.M.) J. Yip; (S.M.) P. Langlois; (P.A.) J. Gendron; (Cont.) G. Comeau; (Plant Mgr.) C. Massicotte; (Dir.) Mrs. L. Provencal. Annual Sales (C). Co. Size (C).®
- Produits de Ciment Tremblay Inc., Les, [Tremblay Cement Products Inc.], 800 boul. Industriel, C.P. 60, Iberville, Que. J2X 4J5. Tel. 514-861-6766. Fax: 514-346-7447. Plants, Iberville, St-Luc, Que. Associate, Unit Precast Ltd. Concrete pipe, pavers, steps, porches, etc. Parent company, Groupe Tremca Inc.
(P.) J. Tremblay; (G.M.) M.A. Caron; (Dir.Mktg.) M. Boulanger; (Research) Ms. S. Bonin. Annual Sales (D). Co. Size (D).®
- ★Produits de Cuir, BLG, 7900 Blaise Pascal St., Montreal, Que. H1E 2X8. Tel. 514-643-4220. Fax: 514-648-5238. Leather goods.
(G.M. & P.A.) A. Bock; (S.M.) E. Sock. Annual Sales (C). Co. Size (A).®
- Produits de Feutre Standard Ltée., Les, See Standard Felt Products, Limited.
- Produits de Fonderie Canadiens Limitée., Les, See Canadian Foundry Supplies Ltd.
- ★Produits de Manutention Ultimex Inc., Les, [Ultimex Inc.], 1050 Pacific St., Lachine, Que. H8S 2R2. Tel. 514-366-4390. Telex: 055-62171. (Local 480). "Ultratiner" steel materials handling containers.
(P.) J. Guy Levert; (S.M.) M. LaPierre. Annual Sales (C). Co. Size (A).®
- Produits de Marque Liberté Inc., Les, See Liberty Brand Products Inc.
- Produits de Métal Diamond Ltée., Les, See Diamond Metal Products Ltd.
- Produits de Polissage Empire Ltée., Les, 1425, rue Tellier St., St. Vincent de Paul, Que. H7C 2H1. Tel. 514-664-1200. Fax: 514-664-1427. Buffing discs, plating equipment, waste water systems, chemicals.
(P.) G. Latoria; (V.P.) M. LaRicca; (V.P.) S. Kido; (Cont.) D. Salvatore. Annual Sales (C). Co. Size (A).®
- Produits de Santé Winthrop pour Animaux Div de la Compagnie Sterling Drug, See Winthrop Animal Health Products, Division of Sterlind Drug Ltd.
- Produits de Sécurité Titan Ltée., Les, See Titan Safety Products Ltd.
- Produits de Transit Pyramid Ltée., Les, See Pyramid Transit Products Ltd.
- Produits de la mer Nationale Limitée., See National Sea Products Limited.
- Produits d'Emballages Ball Canada, Inc., See Ball Packaging Products Canada, Inc.
- Produits d'Erable Beaudry Inc., Les, See Beaudry Maple Products Inc.
- Professional Bowling Services Ltd., 355 Iroquois Shore Rd., Oakville, Ont. L6M 1M3. Tel. 416-842-4390. "PBS" automatic pinsetters and foul line detectors. Brands, "Blue Band", "PBS 5 Pin", "Model 1981".
For.Reps.: Brunswick AG, Zurich, Switzerland; Brunswick Corporation, Muskegon, Mich., U.S.A.
(P.) J. Bernardino; (V.P.) M. Hooper. Annual Sales (8). Co. Size (A).
- †Professional Components Ltd., 2074 Henry Ave., Box 2175, Sidney, B.C. V8L 3S6. Tel. 604-656-6165. Fax: 604-655-4334. Telex: 049-7347. Certified welding steel, aluminum and stainless steel, ambulances, pressure vessels, marine hardware, gymnasium equipment, handicapped vehicles.
(P.) D. Smith. Annual Sales (C). Co. Size (B).®
- ★Professional Machine & Tool Co. Ltd., 100 Canadian Rd., Scarborough, Ont. M1R 4B5. Tel. 416-755-2229. Fax: 416-752-9850. Poma roll forming machinery, roll forming tools and dies, coil processing equipment, also special computer operated panel lines.
(P.) W.H. Greiner; (V.P. & G.M.) L. Gindli; (V.P.Sales) T. Griffiths; (Off.Mgr.) T. Ho. Annual Sales (C). Co. Size (8).®
- Professional Pharmaceutical Corp., See Corporation pharmaceutique professionnelle.
- Profex Plastics Ltd., See - Plastiques Profex Ltée.
- Profiber Inc., P.O. Box 1286, 60 Cardigan St., Guelph, Ont. N1H 6N6. Tel. 519-836-3636. "Profiber" truck caps.
(P. & G.M.) H. Kruger. Annual Sales (A). Co. Size (A).®
- Profile Industries Mfg. Inc., 29 Passmore Ave., Unit 20, Scarborough, Ont. M1V 3H5. Tel. 416-291-2676. Casting for jewellery trade, custom belt buckles, corporate, club and trade pins, medallions.
(P.) R. Lambert.
- ★Progress Brand Clothes, Inc., [Les Vêtements Progress Brand Inc.], 7080 Park Ave., Montreal, Que. H3N 1X6. Tel. 514-495-2888. Fax: 514-270-4275. Telex: 05-825648. Branch office, Toronto, Ont. Plant, 9320 boul. St-Laurent, Montreal, Que. "Park Hall", "Progress Brand", "Wickets", "Christian Dior Monsieur", men's clothing, "Ambiance", women's clothing. Trade mark, Man on the Ladder.
(Chmn.) J. Guttman; (P.) A. J. Guttman; (V.P. & S.T.) S. H. Guttman; (V.P.Purch.) G. D. Guttman; (V.P.Mfg.) D. Trozzi; (V.P.Fin.) B. Grossman. Co. Size (E).®
- ★Progress Canada, 8989 Cavendish Blvd., St. Laurent, Que. H4T 1M8. Tel. 514-731-7641. Toll Free: 800-361-1217. Fax: 514-731-8024. Telex: 05-824071. "Progress" lighting fixtures.
(P.) N. Pare. Annual Sales (D). Co. Size (C).®
- Progress Candy (1977) Ltd., 207-209 Jarvis Ave., Winnipeg, Man. R2W 2Z9. Tel. 204-586-8027. Fax: 204-586-5516. Associate, Breams of Canada. Hard candy, barrel, cone and lollipops, jellies, caramels, cream and marshmallow chocolate enrobed, cellophane wrapped lines. Brand, "Sardis of Canada".
(P. & G.M.) R. Shaff. Annual Sales (B). Co. Size (A).®
- Progress Machine Company, division of Panco Machine Co. Ltd., 729 Finley Ave., Ajax, Ont. L1S 3T1. Tel. 416-686-3305. Fax: 416-686-7004. Belt, edge and drum sanders, polishing machines, back stand idlers.
(Plant Mgr.) E. Dumanski. Annual Sales (8). Co. Size (A).®
- Progress Packaging Limited, 25 Tangiers Rd., Downsview, Ont. M3J 2B1. Tel. 416-638-1221. Toll Free: (416, 519, 613, 705, 807) 800-268-1215. Fax: 416-638-1436. Branch office, 250 Rimrock Rd., Downsview, Ont. Plain and fancy set-up boxes and folding cartons, P.V.C. packaging.
(P.) D. Hertzman; (Cont.) M. Assayag; (Loopmaster) J. Bondy; (Plant Mgr.) R. Lentino. Annual Sales (D). Co. Size (C).®
- ★Progress Precision Inc., 3555 Hawkestone Rd., Mississauga, Ont. L5C 2V1. Tel. 416-275-3323. Fax: 416-275-5781. Feed screws and barrels for the plastic industry.
(P.) B. Milankov. Annual Sales (C). Co. Size (A).®
- Progress Printing & Publishing Co. Ltd., 418 Aberdeen Ave., Winnipeg, Man. R2W 1V7. Tel. 204-582-1940. Newspapers, magazines, books, etc.
(Mgr.) P. Bashuk. Annual Sales (A). Co. Size (A).®
- Progress Publishing Co. Limited, C-310 Marine Bldg., 355 Burrard St., Vancouver, B.C. V6C 2G6. Tel. 604-685-4385. Directories, trade magazines.
(P. & Publisher) M. D. McLellan. Co. Size (A).
- Progress Smelting & Refining Co. Ltd., 83 Walnut Ave., Toronto, Ont. M5V 2S1. Tel. 416-366-1173. Plastic boxes, lids, cylinders, etc.
(P.) M. Zadnoff; (Plant Mgr.) F. Zadnoff. Annual Sales (8). Co. Size (B).
- Progressive Engineering Works, Limited, 360 West 1st Ave., Vancouver, B.C. V5Y 3T7. Tel. 604-874-5257. Fax: 604-874-8133. Maintenance and manufacture of mine, mill and sawmill machinery, pattern and welding shops.
(Chmn. & P.) Mrs. A. MacMillan; (V.P.Sales) J. Mahwinney; (Cont.) B. MacMillan; (Plant Supt.) A. William Nikiforuk. Annual Sales (C). Co. Size (A).®
- Progressive Lighting Systems Mfg. Ltd., 100 Braid St., New Westminster, B.C. V3L 3P4. Tel. 604-525-8484. Toll Free: 800-663-2232. Fax: 604-525-2020. Associate, Penta Industries Ltd. Lighting systems, floor, table, boudoir and swag lamps, fireplace accessories.
(P.) Jorge Aragon; (V.P.Mktg. & Sales) Javier Aragon; (V.P.Sales) E. Aragon. Annual Sales (C). Co. Size (B).®
- Progressive Machine Works of Canada Ltd., 8131 Edison, Ville d'Anjou, Que. H1J 1S9. Tel. 514-352-2050. Fax: 514-352-2600. Telex: 05-829582. Aircraft engine parts mainly for research and experimental purposes, prototype pieces, diesel and automotive engine parts.
(P.) I. Volkov; (V.P.) A. Volkov. Annual Sales (8). Co. Size (A).
- ★Progressive Manufacturing Ltd., Box 2, Group 16, R.R.1-8, Winnipeg, Man. R3C 4A3. Tel. 204-338-7911. "P.M.C." metal stamping and fabrications, plastic injection moulding.
(P.) F. Reinisch; (S. & G.M.) W. Reinisch. Annual Sales (C). Co. Size (B).®
- Progressive Marine Installations Ltd., 61 Duncan St., New Westminster, B.C. V3M 5G3. Tel. 604-522-1651. Aluminum or steel fishing boats, tugboats, patrol vessels, general fabricating and platework in aluminum, mild steel and stainless steel.
(P. & G.M.) P. Visser; (P.A.) D. Cummings; (Plant Mgr.) L. Woodward. Co. Size (B).
- Progressive Moulded Products Ltd., 9024 Keele St., Concord, Ont. L4K 2N2. Tel. 416-669-5522. Fax: 416-669-4587. Associate, Progressive Tools Ltd. Custom injection moulders of thermoplastic resins, "Aventura" proprietary plastic housewares, plastic automotive, appliance and electronic parts.
(P.) M. Garron; (S.M.) K. Hutchings; (Plant Eng.) R. Degen; (Prod'n Mgr.) E. Sandoval; (Cont.) R. Moore; (Mfg.Mgr.) N. Johnson. Annual Sales (D). Co. Size (D).
- ★Progressive Packaging Ltd., 285 Industrial Pkwy. S., Aurora, Ont. L4G 3V8. Tel. 416-883-3101. Fax: 416-727-1066. Telex: 06-219504. Printed and laminated films, papers and rolls; coated and extruded packaging material, rolls and bags. Parent company, Innopac, Inc.
(P.) M. Cooke; (Plant Mgr.) J. Grech; (Mgr.) M. Cadoret; (Fin.) W. Beger; (S.M.) J. Winchell. Annual Sales (E). Co. Size (D).®
- Progressive Publications (1970) Inc., 729 C.P.R. Terrace, P.O. Box 1475, Sherbrooke, Que. J1H 1T7. Tel. 819-569-3636. Commercial printers of magazines, business cards, invoices and hard cover books. Brand, "Prestige".
(P.) D. Alton Page; (V.P.) K. L. Burczyk; (S.T.) Ms. M. Harvey. Annual Sales (B). Co. Size (A).
- Progressive Tools Ltd., 9024 Keele St., Concord, Ont. L4K 2N2. Tel. 416-669-5522. Fax: 416-669-4587. Moulds for plastic injection moulding. Parent company, Garron Holdings, Concord, Ont.
(P.) M. Garron; (Dir.Tooling) F. Gebushuber. Annual Sales (C). Co. Size (A).
- ★Projection 2000, Inc., 5064, ave. du Parc, Montreal, Que. H2V 4G1. Tel. 514-271-4700. "Repertoire Golf Quebec", "Repertoire Ski Quebec" and "Golfing in Florida" directories.
For.Rep., Select Magazines Inc., New York, N.Y., U.S.A.
(P.) P. Thibaudeau; (V.P.) A. DeSerres; (Plant Mgr.) M. Normandin. Annual Sales (C). Co. Size (A).®
- ★Prokote Inc., 385 Dundas St., Cambridge, Ont. N1R 5R1. Tel. 519-621-2992. Fax: 519-622-2553. Powder coating for manufacturers of automotive parts, appliances and consumer products. Parent company, 869948 Ontario Ltd., Cambridge, Ont.
(Chmn.) J. Dixon; (P.) D. Carey; (S.M.) J. Kelman. Annual Sales (C). Co. Size (B).®
- Prowle (Quebec) Ltd., 2925 Sartelon St., Montreal, Que. H4R 1E6. Tel. 514-332-1010. Fax: 514-332-6023. Bubbling machine for swimming pools. Brand "Aquaair".
(P. & S.M.) D.M. Proctor; (V.P.) J. L. Florencio. Annual Sales (C). Co. Size (A).®
- ★Prolific Graphics Inc., 150 Wyatt Rd., Winnipeg, Man. R2X 2X6. Tel. 204-694-2300. Fax: 204-632-5720. Associates, Display Printing Services, Target Direct Mail, Winnipeg, Man. Promotional brochures, publications and annual reports, newsletters, menus, letterheads, coupons, envelopes, custom index tabbing, scratch and win cards, screen printing, reply cards, hang tags, etc.
(P.) A. Alexandruk; (A.G.M.) D. Halligan; (Plant Mgr.) B. Boutilier. Annual Sales (D). Co. Size (C).®
- ★Prolight Ltd., 87 Penn Dr., Weston, Ont. M9L 2A6. Tel. 416-745-7064. Fax: 416-745-0816. Warehouse, 69 Millwick Dr., Weston, Ont. Associate, Defab Ltd., Weston, Ont. Commercial lighting products, power and communication raceways.
(P.) E. A. Vanherk; (Ops.Mgr.) H. Degeer. Annual Sales (C). Co. Size (B).®
- ★Proline Pipe Equipment Inc., 6120 Davies Rd., Edmonton, Alta. T6E 4M9. Tel. 403-465-6161. Fax: 403-469-3590. Telex: 037-2382. "Proline" pipeline construction equipment, pipeline pigs, pipe bending, wrapping and welding equipment.

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

- (G.M.) R. Stewart; (S.M.) R. Smitke. Annual Sales (C). Co. Size (A).⑤
- ★Promac Inc., 1375 Morningside Ave., Scarborough, Ont. M18 3C5. Tel. 416-284-8440. Fax: 416-284-8147. Subsidiary, Promac U.S.A. Inc., Buffalo, NY, U.S.A. Electronic, industrial measurement and control computer systems, flow computing totalizers, instruments, calibrators, temperature loggers, 2 and 4 wire signal transmitters/converters, telemetering systems, etc. Brands, "Exactrak", "Live Wire", "Global", "DHT", "Micro Comet". Parent company, Internatio-Muller N.V.
- For.Reps., Holland, U.S.A. France, England, Australia, Sweden, Norway, Italy, Singapore, Kuwait, United Arab Emirates, Thailand, Belgium, Switzerland, Eastern Europe, Portugal, Spain, W. Germany, Malaysia, Taiwan, New Zealand.
- (P.) J. Tony C. Whiteside; (G.M.) H. J. Hansen; (Tech. Mgr.) D. Martin; (S.M.) P. Whiteside; (Plant Mgr.) N. Tors. Annual Sales (C). Co. Size (C).①
- ★Promac Industries Ltd., 2940 Jacob Rd., P.O. Box 566, Duncan, B.C. V9L 3X9. Tel. 604-746-5181. Fax: 604-746-4799. 8 branch offices and plants, Port Alberni, Campbell River, B.C. Associate, Promac Forestry Research. "Promac" brush cutters, off-highway logging trailers, replacement parts for shovels and cranes, steel fabricators.
- (P. & G.M.) A. S. Dias; (S.M.) K. Sexton; (P.A.) P. G. Humber. Annual Sales (D). Co. Size (D).⑤
- Promark Printing Inc., 131 Brockley Dr., Hamilton, Ont. L8E 3C4. Tel. 416-561-7208. Fax: 416-561-7306.
- (P.) J.C. Turcan. Annual Sales (C). Co. Size (B).⑤
- ★Promark Tool & Manufacturing Ltd., 107 Howden Rd., Scarborough, Ont. M1R 3C7. Tel. 416-755-2234. Fax: 416-755-1329. Tools, dies, stampings, assemblies.
- (P.) H. E. Lennartz. Annual Sales (C). Co. Size (8).⑤
- Promecam Canadian Ltd., 885 Georges Cros Ave., Granby, Que. J2J 1E8. Tel. 514-378-0111. Telex: 05-832562. Sales office, Mississauga, Ont. "Promecam" hydraulic press brakes and shears, plate bending rolls.
- (P.) A. 8. Blum; (Plant Mgr.) M. Pegourie. Co. Size (D).
- ★Promo-Wear Div. MWG Apparel Corp., 1147 Notre Dame Ave., Winnipeg, Man. R3E 3G1. Tel. 204-774-2561. Fax: 204-774-6220. Associate, MWG Apparel Corp. Promotional caps, toques, scarves, aprons, emblems, jackets, sweaters, etc. for clubs, business corporations and associations. Parent company, MWG Apparel Corp.
- (P.) S. Klapman; (Mgr.) H. Klapman; (Sales) 8. Gibson. Annual Sales (D). Co. Size (E).⑥
- ★Promold Corp., 15 Commerce Crt., Stoney Creek, Ont. L8E 4G3. Tel. 416-643-6444. Fax: 416-643-6445. Injection moulds for plastics and injection moulded parts.
- (P. & Prop.) D. D. Bruneau, P.Eng. Annual Sales (8). Co. Size (A).⑤
- Promotional Packaging Products Ltd., 1320 Blundell Rd., Mississauga, Ont. L4Y 1M5. Tel. 416-270-0343. Fax: 416-270-1838. Telex: 069-60324. Flexible packaging, polyethylene bags, notion and millinery bags, boutique and shopping bags, round bottom bags.
- (P.) C. Wasylyk; (G.M.) J. MacKenzie; (Plant Mgr.) W. Grainger. Annual Sales (D). Co. Size (C).⑥
- Prompt-er Management Inc., 105 Libby Blvd., Richmond Hill, Ont. L4C 4V4. Tel. 416-884-8374. Project management and planning graphics systems for microcomputers. Brand, "Prompt-er".
- (P.) W. G. F. Cornish. Co. Size (A).
- †Pronto Auto Repair Dealerships Inc., 1050 Salk Rd., Pickering, Ont. L1W 3C5. Tel. 416-831-4211. Toll Free: (416, 519, 613, 705, 807) 800-263-4618, 800-263-4676. Fax: 416-831-4214. Telex: 06-981430. Automobile radiator and muffler manufacturing equipment, mufflers and radiators for all cars and light trucks, radiators for industrial and off-road applications and oil coolers.
- (P.) Blake Grundy; (V.P.Sales) Rick Grundy; (V.P.Mfg.) Rod Grundy; (V.P.Fin.) Bruce Grundy. Annual Sales (D). Co. Size (8).⑥
- Propak Limited, 77 Merchison Ave., Hamilton, Ont. L8H 3E2. Tel. 416-547-5745. Toll Free: 800-263-6544. Fax: 416-547-9051. Corrugated shipping containers and sheets, paperslitting.
- (P. & G.M.) H. Keith Munt; (V.P.Fin.) W. ten Cate; (S.M.) J. Nadon; (Ops.Mgr.) Ms. C. Poirier; (P.A.) Ms. B. J. Stewart. Annual Sales (D). Co. Size (C).⑤
- ★Propak, Plastics (1979) Ltd., 2855 Duchesne St., St. Laurent, Que. H4R 1H9. Tel. 514-332-4011. Fax: 514-332-6353. Plastic packaging and displays.
- (P.) H. Eichholz; (V.P.) R. Eichholz; (Cont.) M.D. Boz. Annual Sales (C). Co. Size (C).⑤
- ★Propak Systems Ltd., 505 East Lake Blvd. P.O. 8ag#2, Airdrie, Alta. T4B 2C3. Tel. 403-948-2001. Fax: 403-948-7313. Telex: 038-27716. Plants, 420 East Lake Rd., Airdrie, Alta. Subsidiary, Propak Systems, Inc., Denver, CO, U.S.A. LPG recovery plants, gas sweetening plants, dehydration units, separation facilities, heaters, vapour and sulfur recovery units.
- (P. & C.E.O.) R. A. McPike; (V.P.) S. Donnelly; (V.P.Ops.) G. Seib; (V.P.Fin. & Admin.) 8. Taylor; (V.P.Eng'g) I. Price; (V.P.EPC) T. Lambden; (Mgr. Purch.) T. Maitland; (V.P. Tech.S. & Mktg.Mgr.) P. Dewey. Annual Sales (E). Co. Size (E).⑤
- ★Proquip Limited, 487C Speers Rd., Oakville, Ont. L6K 2G4. Tel. 416-842-3150. Fax: 416-849-0923. Telex: 06-982394. Sales representatives across Canada. Associate, Process Equipment Limited, Oakville, Ont. "Proquip" check valves, line blinds.
- (G.M.) G.R. Muddiman. Co. Size (N/R).①
- ★PROROD INC., 1770 Lavoisier, Ste-Julie, Que. J3E 1Y7. Tel. 514-922-2722. Threaded rods, U-bolts, anchor and eye bolts, for automotive, agricultural, industrial and construction purposes.
- (P.) G. N. Smolynecky. Annual Sales (C). Co. Size (A).⑥
- Prospec Chemicals Ltd., P.O. Box 3478, W-4 Ind'l Pk., Fort Saskatchewan, Alta. T8L 2T4. Tel. 403-992-1522. Telex: 037-3582. Associate, Charles Tennant & Company (Canada) Ltd., Weston, Ont. "NAX 20" sodium ethyl xanthate, "NAX 31" sodium isopropyl xanthate, "NAX 41" sodium isobutyl xanthate, "NAX 51" sodium amyl xanthate alkyl thionocarbomates "TNC".
- For.Rep., Tennants Consolidated Ltd., London, England.
- (P.) C. B. Johnson; (S.T.) H. Eldridge; (Dir.) H. Phillips. Annual Sales (C). Co. Size (A).①
- ★Prosperity Knitwear Limited, 146 Alexander Ave., Winnipeg, Man. R3B 0L3. Tel. 204-947-9855. Fax: 204-947-3681. Associate, Hilwin Enterprises Ltd., Hong Kong. Men's, ladies' and children's knitwear. Registered trade marks, "Tosani", "Prosperity Knit", "Silana", "Chizani".
- (P.) H. Tang; (V.P.) M. Tang; (G.M.) M. Duboff; (Prod'n Mgr.) C. Lee. Annual Sales (C). Co. Size (B).①
- ★Prost Cedar Products Ltd., R.R. #2, Williamsburg, Ont. K0C 2H0. Tel. 613-543-2666. Wood fence panels, park benches and tables, wrought iron fences, cedar lumber, siding and panelling.
- (P.) M. Prost. Annual Sales (C). Co. Size (8).⑥
- Prosumex Inc., 820 Ellingham, Pointe Claire, Que. H9R 3S4. Tel. 514-694-1485. Toll Free: 800-363-7876. Fax: 514-694-3999. "Fibrex" cellulose insulation, "Privex" cellulose sound absorbing material.
- (P.) R. M. Fiset; (V.P.) Mrs. E. Fiset; (S.M.) J. Faucher; (Cont.) G. Raymond; (Prod'n Mgr.) J. Gifuni. Annual Sales (C). Co. Size (A).⑤
- ★Protan Scotia Marine Canada Ltd., P.O. Box 100, Lower Wood Harbour, N.S. B0W 2E0. Tel. 902-723-2080. Fax: 902-723-2530. Associate, Protan Inc., Commack, NY, U.S.A. Sodium, ammonium alginates. Brands, "Scogin", "Scotex", "Scoloid". Parent company, Protan A/S, Drammen, Norway.
- (P.) H. G. Amos; (V.P.Prod'n) D. R. Sitland; (Plant Eng.) R. A. Rooy. Annual Sales (D). Co. Size (C).⑥
- †Protech Cases Inc., Suite 4557, 1751 Richardson, Montreal, Que. H3K 1G6. Tel. 514-931-5023. Fax: 514-931-5023. Shipping and carrying cases for computer components, audio-visual aids, video equipment, instruments or lighting systems. Parent company, 104813 Canada Inc.
- (P.) A. Macnab; (V.P.) R. Macnab; (S.) 8. Macnab; (S.M.) M. Riccucci; (Prod'n Mgr.) J. Baum. Annual Sales (8). Co. Size (A).⑤
- Protection Incendie Viking Ltée., See Viking Fire Protection Ltd.
- Protective Coatings Limited, 1080 Pratt Ave., Outremont, Montreal, Que. H2V 2V2. Tel. 514-738-9427. Specialty coatings, wood preservatives and stains. Parent company, Osmose-Pentox Inc., Montreal, Que.
- (G.M.) B. Gabanski. Co. Size (N/R).
- Protective Products, 470 Lafleur Ave., LaSalle, Que. H8R 3H9. Tel. 514-366-3180. "Woodtox" wood preservatives.
- (Prop.) C.K. Barclay. Annual Sales (8). Co. Size (A).⑤
- ★Protectolite Inc., 84 Railside Rd., Don Mills, Ont. M3A 1A3. Tel. 416-444-4484. Fax: 416-444-4485. Covers, trays, electric insulators, custom moulders of reinforced plastics, flanges. Brand, "Protectolite".
- (P.) P.G. Szasz; (V.P.Sales) W.B. MacDonald. Annual Sales (D). Co. Size (C).⑥
- ★Protein Foods Group Inc., 135 James St. S., Suite 302, Box 463, Stn.B, Hamilton, Ont. L8P 2Z6. Tel. 416-522-9214. Fax: 416-577-7775. Plant, Kentville, N.S., Paris, Ont., Langley, B.C., Gainesville, U.S.A. Subsidiaries, Eastern Protein Foods Limited, Kentville, N.S., Bioprotein Canada Inc., Hamilton, Poss Design Limited, Etobicoke, Protein Foods Canada, Paris, Ont., Western Protein Foods Ltd., Langley, B.C., Protein Foods Incorporated, Pro Transportation Services, Inc., Southeastern Freezer Corporation, Gainesville, GA, U.S.A. Cooked, breaded, deboned and formed chicken products, mechanically deboned meat, rendered chicken fat, mechanical deboning equipment.
- For.Reps., Japan, Middle East, South Africa, Thailand, Brazil, Caribbean.
- (P. & C.E.O.) R. Yarem; (Dir.Intn'l.Div.) S. Stolovitch. Annual Sales (E). Co. Size (F).⑥
- ★Protexion Products Inc., 643 Speedvale Ave.W., P.O. Box 665, Guelph, Ont. N1H 6L3. Tel. 519-836-5000. Fax: 519-836-5009. Elastic sporting goods, office cushions, life saving equipment. Brands, "Protex", "Buoy-O-Boy Marine", "Guelph Cushion".
- (Chmn.) H. E. Kent; (P.) D. A. Kent; (S.M.) D. Funnell; (Compt.) Mrs. M. Brohman; (Dir.Ops.) E. Ruppe. Annual Sales (D). Co. Size (D).⑥
- ★Prothane Limited, 300 Bronte St. S., Milton, Ont. L9T 2X6. Tel. 416-878-7233. Fax: 416-878-6684. Moulded urethane products and urethane casting compounds.
- (P.) W. H. Carter; (V.P.) Mrs. F. Hubbs. Annual Sales (C). Co. Size (A).⑥
- Protheses Ortheses Savard (1988) Inc., 2575 Hamel Blvd. W., Quebec, Que. G1P 2H9. Tel. 418-681-6381. Fax: 418-681-1372. Artificial limbs, orthopedic appliances and shoes.
- (C.E.O.) R. Savard. Annual Sales (C). Co. Size (8).⑤
- Proto Manufacturing Limited, 2175 Solar Cr., Oldcastle, Ont. NOR 1L0. Tel. 519-737-6330. Fax: 519-737-1692. Automated nondestructive testing equipment, special custom designed machinery and electro chemical polisher.
- For.Reps., Allseal Engineered Products, Inc., New Fairfield, CT, John Plosnich and Associates, Inc., Chicago, IL, U.S.A.
- (P.) E. Brauss; (Mgr.Purch.) L. Salden; (Mgr.Sales) M. Brauss. Annual Sales (C). Co. Size (8).⑥
- Proto Mould a division of Ramsden Industries Limited, 130 Oakland Ave., London, Ont. N5W 4H6. Tel. 519-452-1721. Fax: 519-451-0780. Associates, Ramsden Manufacturing, London, Dunbar Aluminum Foundry, Kitchener, Ont. All types of pattern and mould equipment, structural foam vacuum forming moulds. Parent company, Ramsden Industries Limited, London, Ont.
- (P.) R.G. Ramsden; (Plant Mgr.) K.G. Turner. Annual Sales (C). Co. Size (A).
- Protol Inc., 6505 P.E. Lamarche St., Montreal, Que. H1P 1J5. Tel. 514-321-3133. Fax: 514-321-1674. Custom metal work, tooling, metal stamping, cutting, etc. Parent company, Les Entreprises J.L. Durand Inc., Montreal, Que.
- (P.) J. Louis Durand; (S.T.) J.J. Dubois; (V.P.) F. Durand. Annual Sales (C). Co. Size (A).
- Proton Foods Limited, 6801 Steeles Ave. W., Rexdale, Ont. M9V 4R9. Tel. 416-745-3616. Salami, cooked ham and bacon, capicola, Italian sausage, roast beef, pepperoni, etc.
- (P.) P. Valentine; (S.T.) J. Castiglione. Annual Sales (C). Co. Size (A).⑥
- Protonex Industries Inc., West Royalty Ind'l Pk., Charlottetown, P.E.I. C1E 1B0. Tel. 902-566-2410. Electronic data switches.
- (P.) J. Hughes.
- ★Protoplast Inc., 8ldg.17 Northam Ind'l Pk., P.O. Box 310, Cobourg, Ont. K9A 4K8. Tel. 416-372-6451. Fax: 416-372-4087. Prototype moulds.
- (P.) J. Rolph; (Mfg.Tech.) 8. Cottori. Annual Sales (8). Co. Size (A).⑤
- Prototype Circuits Inc., 170 Nantucket Blvd., Units 1-4, Scarborough, Ont. M1P 4R6. Tel. 416-751-8752. Fax: 416-751-2933. Rigid and multilayer high density printed circuit boards, also prototype production.
- For.Reps., Advanced Technical Sales, Boston, MA, Philadelphia, PA, Binghamton, NY, U.S.A.
- (P.) P. C. Langston; (V.P.) 8. Bristow; (Plant Eng.) L. MacMillan; (Cont.) R. Zerbe; (Off.Mgr.) Mrs. C. Carson. Annual Sales (D). Co. Size (C).⑤

†Prototype Research & Development Ltd., 230 Albert Lane, Campbellford, Ont. K0L 1L0. Tel. 705-653-4525. Fax: 705-653-4800. "Auburn" and "Mercedes" classic motor car reproductions, "55 Chev" reproduction.

(P.) D.J. Carlaw; (P.A.) Mrs. G. Carlaw; (Plant Mgr.) P. Matthews. Annual Sales (8). Co. Size (A).

★Prototypes 8rocard Ltée., Les, 429 Cote Sud, Boisbrand, Que. J7E 4H5. Tel. 514-430-5110. Fax: 514-430-513B. Stretch film packaging machinery. Brand, "Wraptec".

(P.) P. 8rocard; (V.P.) R. Federezsyn; (T.) Ms. C. H. Gaudette. Annual Sales (B). Co. Size (A).®

Provincial Bandag Tire Ltd., 410 St. Francois St., Edmundston, N.B. E3V 1G6. Tel. 506-735-6136. Branch office, Fredericton, N.B. Tire recapping and retreading.

(P.) A. Plourde; (G.M.) J. Belanger; (Credit Mgr.) E. Ringnette. Annual Sales (C). Co. Size (A).

★Provincial Construction Co. Ltd., P.O. Box 125, Kensington, P.E.I. C0B 1M0. Tel. 902-836-3533. Fax: 902-836-3937. Fibreglass fishing boats.

(P. & G.M.) E. Davidson; (Mgr.) G. Campbell. Annual Sales (B). Co. Size (A).®

★Provincial Crane, 4674 Ferguson St., Niagara Falls, Ont. L2E 2Z2. Tel. 416-354-5621. Fax: 416-354-1900. Telex: 061-5329. Associate, Morgan Engineering, Alliance, OH, U.S.A. Level luffing jibs, overhead electric travelling cranes. Brands, "Provincial", "Morgan".

(P.) R. Cook; (Mgr.Sales & Engr'g) E. Sheridan; (P.A.) Mrs. D. Rusnak; (Mgr.Mfg.) B. Vaughan. Annual Sales (D). Co. Size (D).®

Provincial Flange & Fitting Corp., 225 Sheldon Dr., Cambridge, Ont. N1T 1A1. Tel. 519-621-7900. Fax: 519-740-0673. Telex: 069-59482. Stainless and alloy flanges and pipe fittings.

(P.) D. McGregor. Annual Sales (C). Co. Size (A).®

Provincial Frames (1976) Ltd., 77 Martin Ross Ave., Downsview, Ont. M3J 2L5. Tel. 416-661-0118. Fax: 416-661-0429. Chesterfield and chair frames.

(P.) J. Morgan. Annual Sales (C). Co. Size (B).®

Provincial Graphics Inc., 800 Cochrane Dr., Markham, Ont. L3R 8C9. Tel. 416-475-9150. Fax: 416-475-2716. Commercial and financial printers, sheet and web fed.

(P.) J. Warbutton; (V.P.) A. Seikmanis; (Cont.) B. Houser, C.A. Annual Sales (D). Co. Size (C).®

Provincial Papers, Port Arthur Division, P.O. Box 2450, Shipyard Rd., Thunder Bay, Ont. P7B 5E9. Tel. 807-683-2110. Fax: 807-683-2372. Telex: 073-4176. Sales offices, Montreal, Que., Don Mills, Ont., Winnipeg, Man. Mills for coated specialty papers, Thunder Bay, Georgetown, Ont. Parent company, Abitibi-Price Inc., Toronto, Ont.

(P.) G. T. Wild; (Dir.Sales & Mktg.) S.K. Hewitt. Annual Sales (G). Co. Size (G).®

★Provincial Partitions Inc., 1285 Eglinton Ave. E., Mississauga, Ont. L4W 3A6. Tel. 416-238-0017. Toll Free: 800-387-7614. Fax: 416-238-0242. Branch offices, Montreal, Que., Buffalo, NY, U.S.A. "System 40" steel covered gypsum panels for demountable partition walls.

(P.) T. Frankland; (G.M.) D. Principe; (Cont.) O. Blair; (S.M.) A. Wilkinson; (Purch.) S. Enright. Annual Sales (D). Co. Size (8).®

Provincial Plating Limited, 406 - 45th A St. E., Saskatoon, Sask. S7K 0W7. Tel. 306-242-0433. Toll Free: 800-667-3788. Replating of automobile bumpers and miscellaneous items.

(P.) T. Steinkey. Annual Sales (C). Co. Size (A).

Provincial Traffic Signs, P.O. Box 519, Port Perry, Ont. L0B 1N0. Tel. 416-985-8438. Fax: 416-985-2387. Branch office, St. John's, Nfld. Plant, Dartmouth, N.S. Traffic signs, sign posts, reflective sheeting, letters, guard rail, safety signs, vinyl sheeting, letters, street name signs, constructions signs, traffic cones, snowmobile signs, sign faces, sign blanks.

(P.) P. Gouin; (V.P.Admin.) Ms. C. Oliphant; (V.P.Ops.) D. Page. Annual Sales (C). Co. Size (A).®

Provost Chemical Products, [Produits Chimiques Provost Inc.], C.P. 165, Durham-Sud, Que. J0H 2C0. Tel. 819-858-2346. Chemical cleaning products.

(V.P.) J. Provost. Annual Sales (B). Co. Size (A).®

PROWSE DIVISION ROBERT MITCHELL INC., 350 Decarie Blvd., St. Laurent, Que. H4L 3K5. Tel. 514-747-2471. Fax: 514-747-7712. Telex: 05-825854. Branch office, Mississauga, Ont. Stainless steel kitchen equipment for institutions, sheet metal work. Brand, "Prowse". Parent company, Robert Mitchell Inc., Montreal, Que.

(P.) G.H. Holland; (V.P.Purch.) J. Summers; (Mgr.) G. Ostapiuk; (Mktg.) R.M. Delfausse. Annual Sales (C). Co. Size (8).®

Prudential Steel Ltd., P.O. Box 1510, Calgary, Alta. T2P 2L6. Tel. 403-263-7820. Toll Free: 800-661-1050. Fax: 403-261-0936. Associate, Prudential Pipe Systems. High frequency resistance weld steel pipe and hollow structural sections, oil country tubular goods. Parent company, Dofasco Inc., Hamilton, Ont.

(P. & C.E.O.) J.D. Wilson; (V.P.Ops.) R.D. McIntosh; (V.P. & S.T.) L.S. Thompson; (Compt.) B.F. Rudland; (V.P. Domestic Sales) C.R. Fairman; (V.P. Int'l Sales) F.J. Potter. Annual Sales (G). Co. Size (E).®

Prym Newey Canada Inc., 1854 Beaulac St., St. Laurent, Que. H4R 2E7. Tel. 514-336-5874. Fax: 514-336-5295. Hook and eye tape for brassieres and ladies fashion garments. Parent company, Newey Goodman Ltd., Birmingham, England.

(Mng.Dir.) S.F. Locke. Annual Sales (8). Co. Size (A).®

★Pryor Metals Limited, 2623 Fenton Rd., Gloucester, Ont. K1G 3N3. Tel. 613-822-0953. Fax: 613-822-0489. Precision metal fabrication.

(P.) C. Pryor; (S.M.) J. Ouellette; (Dir.Ops.) D. Ivall; (P.A.) A. Paterson. Annual Sales (C). Co. Size (C).

★Public Press, 1760 Ellice Ave., Winnipeg, Man. R3H 0B6. Tel. 204-784-0300. Fax: 204-775-9052. Telex: 07-57809. Commercial printing, catalogues, magazines, annual reports and prospectuses. Parent company, United Grain Growers Limited, Winnipeg, Man.

(P.) L. Hehn; (Mgr.Printing Ops.) J. G.L. Bennett; (Mgr.Mktg. & Sales) W. Bill Ramsay. Annual Sales (D). Co. Size (C).®

Publications Dumont (1988) Inc., 9216 Boivin, LaSalle, Que. H8R 2E7. Tel. 514-363-3106. Newspaper publishers.

(P.) H. Audet; (V.P.) L. Forget; (S.) G. Labelle. Annual Sales (E). Co. Size (E).

†Puiras Wood Turnings Inc., 2160 Hwy.#7, Unit 34, Concord, Ont. L4K 1W6. Tel. 416-669-4714. Fax: 416-669-4743. Wood turning, wooden giftware, household items, pine furniture, pressure treated spindles and outdoor posts.

(P.) R. Puiras. Annual Sales (C). Co. Size (A).®

★Pullmaster Winch Corporation, 8247-130th St., Surrey, B.C. V3W 7X4. Tel. 604-594-4444. Fax: 604-591-7332. "Pullmaster" planetary hydraulic winches, planetary hydraulic drives, etc.

(P.) S. Hrescak; (V.P.) Ms. C. Mydske; (Mktg.Mgr.) H.K. Schroer; (G.M.) A. Pickering. Annual Sales (D). Co. Size (C).®

Pulmac Instruments Limited, 2140 Leger St., Ville LaSalle, Que. H8N 2L8. Tel. 514-366-2165. "Pulmac" troubleshooter, shive analyzer, permeability tester, lab screen.

(P.) W.F. Cowan. Annual Sales (B). Co. Size (A).

Pulse Engineering Ltd., 300 Keewatin St., Winnipeg, Man. R2X 2R9. Tel. 204-633-4321. Fax: 204-697-2264. Electronic equipment, transit system fare boxes, design and manufacture of circuit boards, electronic equipment repair, control systems, data acquisition, AQAP-6 Standards Lab. Parent company, Wrightmar Industries Ltd.

(Chmn.) J. W. Wright; (G.M.) K. Procak. Annual Sales (B). Co. Size (A).®

★Pumpcrete, 6000 Progress St., Niagara Falls, Ont. L2E 6X8. Tel. 416-354-3855. Toll Free: 800-387-3511, (U.S.A.) 800-387-3623. Fax: 416-374-4043. Branch offices, Dartmouth, N.S., Ottawa, Toronto, Ont., Niagara Falls, N.Y., U.S.A. Concrete pumps, pipelines and accessories.

For.Rep., Pumpcrete International Inc., Niagara Falls, N.Y., U.S.A.

(P.) K.A. Williams. Annual Sales (B). Co. Size (C).®

Pumps & Power, Limited, 1380 Napier St., Vancouver, B.C. V5L 2M4. Tel. 604-255-4341. Fax: 604-255-7000. Branch office, Edmonton, Alta. Pumps. Brand, "Paramount".

(P.) D.L. MacDonald. Annual Sales (D). Co. Size (B).®

†Punchmaster Ltd., 1335 Britannia Rd. E., Mississauga, Ont. L4W 1C7. Tel. 416-670-2488. Toll Free: 800-387-3121. Fax: 416-670-4388. Head office, Mississauga, Ont. Branch offices, Winnipeg, Man., Coquitlam, B.C. Branch offices, Montreal, Que., Winnipeg, Man. Coquitlam, B.C. Die sets, brake dies, punches and dies, grinding, shear blades.

(C.E.O.) E. Woods; (Acct.) Mrs. T. Seeber; (S.M.) A. Kiely; (Plant Mgr.) G. Lussier; (Sales Rep.Winnipeg) A. Rich; (Sales Rep.Coquitlam) P. Storey. Annual Sales (D). Co. Size (C).®

Pundra Industries Ltd., 20 Meteor Dr., Rexdale, Ont. M9W 1A4. Tel. 416-674-1844. Fax: 416-674-8195. Plant, 630 Evans Ave., Toronto, Ont. Vending machine and of-

fice furniture locks, locking handles and utility locks, filing cabinet drawer slides.

Annual Sales (D). Co. Size (D).®

★Punters Graphics Inc., 685 Wabanaki Dr., Kitchener, Ont. N2C 2G3. Tel. 519-893-0893. Fax: 519-893-4242. Motion display signs.

(P.) J. Lumsden; (V.P.Sales) P. Bildfell; (Prod'n Mgr.) B. Lovelady. Annual Sales (B). Co. Size (A).

Purdell, Coopérative agro-alimentaire, 155, St-Jean Baptiste, Bic, Que. G0L 1B0. Tel. 418-736-4363. Fax: 418-736-7267. Telex: 05-186386. Branch offices, Bic, Mont-Joli, Matane, Que. Branch plants, Riviere-Trois-Pistoles, Rimouski, Quebec, Thetford Mines, Amqui, Riviere-au-Renard, Que. Associates, Purdel Inc., Montreal, Alipeche Inc., Sept-Iles, Que. "8ic", "Ste-Flavie", "Pasteur" butter, "Pasteur", "Laval", "Alaska" ice cream, "La Marinier", "Corvette" seafood.

(P. & G.M.) D. Cassista; (Cont.) C. Perreault; (Dir. Prod'n) D. Fauvel; (Dir.Pers.) B. Charest; (Dairy Div.Mgr.) J. Claude Michel; (Div.Mgr.Anqui) A. Levesque. Annual Sales (G). Co. Size (G).®

Purdy, E.K., Limited, 596 McKay St., Kingston, Ont. K7M 5V9. Tel. 613-389-3335. Fax: 613-384-7045. Custom metal fabrications.

(P.) K. Purdy. Annual Sales (C). Co. Size (A).®

★Pure Data Ltd., 200 West Beaver Creek Rd., Richmond Hill, Ont. L4B 1B4. Tel. 416-731-6444. Fax: 416-731-7017. Plant, 180 West Beaver Creek Rd., Richmond, Hill, Ont. Subsidiary, Pure Data (U.S.A.), Dallas, TX, U.S.A. Associates, Pure Data Research Ltd., Pure Data (U.K.). Local area networks, token ring, banking communication systems, ethernet, arcnet, network fax.

For.Reps., Powertech PTY, Australia; Akam B.V., Holland; Damgaard Data, Computer 2000, Germany; Data-wave, Switzerland; Infograph, Alfatronic, France; Krylan, Spain; Jardine Marketing, Hong Kong; Garrindell, U.K.

(P.) W. Arcus; (V.P.Sales & Mktg.) A.A. Kosarow. Annual Sales (E). Co. Size (D).®

Pure Metal Galvanizing Div. P.M.T. Industries Ltd., 369 Attwell Dr., Rexdale, Ont. M9W 5C2. Tel. 416-675-3352. Toll Free: 800-263-8737. Fax: 416-675-7698. Branch plant, Brantford, Mississauga, Ont. Custom hot dip galvanizing, pickling and oiling.

(Chmn. & C.E.O.) W. E. Phillips; (P.) R. C. Phillips; (V.P. & G.M.) B. C. Phillips; (V.P.Plant Mgr.Brantford) D. E. Phillips; (V.P.Plant Mgr.Mississauga) R. J. Phillips; (Plant Mgr.Rexdale) A. Sikker; (S.M.) B. Hook; (Mkt. Mgr.) E. Conciatori. Annual Sales (D). Co. Size (D).®

Pure Milk Co. Ltd., The West Royalty Industrial Park, Charlottetown, P.E.I. C1E 1B0. Tel. 902-566-5411. Milk and ice cream. Parent company, Amalgamated Dairies Ltd., Summerside, P.E.I.

(Acct.) B. Gillis; (Mgr.) B. MacMilliams. Annual Sales (C). Co. Size (B).®

Puritan-Bennett Canada Ltd., Brockchem Rd., P.O. Box 40, Maitland, Ont. K0E 1P0. Tel. 613-348-3743. Sales office, Scarborough, Ont. Nitrous oxide. Brand, "Puritan". Parent company, Puritan-Bennett Corp., Kansas City, MO, U.S.A.

(P.) B. Dole; (G.M.) J. Morrow; (S.M.) L. Sheriffs; (Plant Mgr.) R. A. Kirby. Co. Size (8).

Puritan Products Inc., 5700 Cote de Liesse, Montreal, Que. H4T 1B1. Tel. 514-735-5551. Fax: 514-735-8636. Associate, Cowall Manufacturing Inc., Montreal, Que. "Puritan" deluxe baby rocker lounger, combination baby sitter and rocker, carrier/sitter, strollers, toilet trainers, diaper pails, folding dressing table, baby walker, deluxe baby gift sets, safety outlet caps, assortment of switchplates and thermometers, etc.

(P.) S. Bern. Annual Sales (C). Co. Size (C).®

Purity Factories Limited, 11B Blackmarsh Rd., P.O. Box 1208, St. John's, Nfld. A1C 5M9. Tel. 709-579-2035. Fax: 709-738-2426. "Purity" biscuits, confectionery, syrups, jam. Trade mark, Caribou.

(V.P. & Mng.Dir.) I. M. Pittman; (V.P.) R. Pratt; (Compt.) D. Spurrell. Annual Sales (N/R). Co. Size (C).®

†Purity Life Health Products Limited, 100 Elgin St. S., Acton, Ont. L7J 2W1. Tel. 519-853-3511. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-265-7269, (204, 306, 403, 506, 604, 709, 902) 800-265-2615. Fax: 519-853-4660. Branch office, Vancouver, B.C. Honey and baked goods.

(P.) D. Chapman; (V.P.) Ms. E. Chapman; (Dir.Sales & Mktg.) D. Goulding; (Purch.Mgr.) Ms. D. Thompson; (Cont.) B. Tremblay. Annual Sales (C). Co. Size (B).®

Purity Packaging A Division of Innopac, 25 Aylmer St., P.O. Box 209, Peterborough, Ont. K9J 6Y8. Tel. 705-743-4733. Toll Free: 800-461-1995. Fax: 705-743-4798.

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

Telex: 06-962814. Plastic containers, filler/sealer machinery, heat sealed creamer cups, butter pats and condiment cup. Brands, "Sealcup", "Purity Pat". Parent company, Innopac, Toronto, Ont.

For.Reps., John Waddington Ltd., U.K.

(P.) M. Cooke; (V.P. & G.M.) C. Denney; (Dir.Sales & Mktg.) M. J. Kelly; (Ops.Mgr.) W. Bonner. Annual Sales (E). Co. Size (D).⑤

★**PURITY ZINC METALS COMPANY LIMITED, 288-310 Arvin Ave., P.O. Box 9266, Stoney Creek, Ont. L8G 3X9.** Tel. 416-662-4802. Fax: 416-664-3944. Telex: 061-8505. Zinc processing and reprocessing. Brand, "PZM". (P.) E. Joseph DesRoches; (V.P.) R. Young; (G.M.) W. Faggion; (S.T.) J. DesRoches. Annual Sales (E). Co. Size (C).⑤

Pursley Inc., 3151 Lenworth Dr., Mississauga, Ont. L4X 2G7. Tel. 416-625-2222. Fax: 416-625-7065. Telex: 06-961228. Industrial cabinetry, H.I.D. industrial and area lighting fixtures, cable support and raceway systems, high voltage switchgear. Parent company, Parcap Inc.

(P. & C.O.O.) G.P. Whelan; (Cont.) D. Bracco; (P.A.) C. Gargel; (Plant Mgr.) G. Eikerman. Annual Sales (D). Co. Size (D).⑥

Purvis Chalmers Limited, 31 Telson Rd., Markham, Ont. L3R 1E4. Tel. 416-475-2102. Fax: 416-475-1821. Business forms and commercial printing.

(P.) R. B. Fitchett. Annual Sales (C). Co. Size (B).⑥

★Pydee Engineering Co.Ltd., 1018 Sherbrook St., Winnipeg, Man. R3A 1N8. Tel. 204-774-7416. Fax: 204-774-7410. Custom metal fabrication.

(P. & P.A.) N. C. Pydee. Annual Sales (C). Co. Size (A).⑤

★Pyke Manufacturing Ltd., 185 Hillcroft St., Oshawa, Ont. L1G 2L6. Tel. 416-579-4058. Fax: 416-725-6887. Power switch brooms, utility and tie cranes, tie spacers, ballast regulation, 20 ton rail crane, brush cutter, on and off track crane, all for railway track maintenance.

(P.) C. E. Pyke; (V.P.) K. Mason; (S.T.) Mrs. J. Albinson; (Plant Mgr.) J. Russell; (Purch.Mgr.) J. Brinkley; (Eng.Mgr.) S. Fridrich. Annual Sales (D). Co. Size (C).⑥

★Pylon Electronic Development Company Ltd., 147 Colonnade Rd., Ottawa, Ont. K2E 7L9. Tel. 613-226-7920. Fax: 613-226-8195. Telex: 053-4312. Plants, Lachine, Que., Toronto, Ottawa, Ont. Electronic power equipment, data processing and handling systems, telephone switching equipment, instrumentation, nuclear radiation detection instruments. Brands, "Pylon", "Cyclovert".

(P.) H. Laks; (G.M.) L. Mandel, Ph.D.; (S.M.Montreal) J. Guay; (S.M.Ottawa) L. Athias; (Plant Mgr.Lachine) J. Bizourd; (Corp.Mktg.Mgr.) C. J. Palmer. Annual Sales (D). Co. Size (D).

Pyradia Inc., 430 Guimond Blvd., Longueuil, Que. J4G 1P8. Tel. 514-463-3344. Fax: 514-463-3252. Industrial and hobby ovens, furnaces and kilns, heating elements, parts and accessories.

(P.) M. Hémond; (V.P.) M. Southillier; (Dir.Sales & Mktg.) D. Goulet; (Plant Mgr.) P. Martineau. Annual Sales (D). Co. Size (C).⑥

★**PYRAMID TRANSIT PRODUCTS LTD., [LES PRODUITS DE TRANSIT PYRAMID LTÉE.], 86 Leacock Dr., Pointe Claire, Que. H9R 1H1.** Tel. 514-694-3631. Fax: 519-694-0548. Plants, 86 & 88 Leacock Dr., Pointe Claire, Que. Windows, window boxes, doors for marine industry, transit vehicles, trains, buses and ships. Parent company, Sully Produits Speciaux, France.

For.Rep., Freeman Marine Inc., U.S.A.

(G.M.) G. Pajot; (S.M.) D. Smith; (Tech.Mgr.) N. Vitanonio; (Plant Mgr.) M. Picard. Annual Sales (C). Co. Size (B).⑥

★Pyroil Canada Limited, 1330 Crestlawn Dr., Mississauga, Ont. L4W 1P8. Tel. 416-625-6672. Fax: 416-625-7435. 8lock type engine, propane, oil pan, lower hose and tank heaters, also battery blankets and interior car warmers. Parent company, Noma Industries Limited, Willowdale, Ont.

(Exec.V.P. & G.M.) D. C. Williams; (Acct'g.Mgr.) E. Deren; (Ops.Mgr.) B. Morrissey; (S.M.) D. McNaught; (Buyer) E. Dzikowski; (Eng.) J. D'Angelo. Annual Sales (D). Co. Size (C).⑥

★Pyrotek High Temperature Industrial Products Inc., [Les Produits Industriels de Haute Température Pyrotek Inc.], 2400 boul. Lemire, Drummondville, Que. J2B 6X9. Tel. 819-477-0734. Fax: 819-477-8755. Sales office and warehouse, Brampton, Ont. Branch plants, Baie Comeau, Chicoutimi, Que. Fiberglass filters and calcium silicate valves for molten aluminum, high temperature gaskets, electrical insulators, machined parts from ceramic boards, machined graphite parts, furnace doors and cru-

cible lid seals, conveyor rails, foundry supplies including, sand binders, mold washers, insulating and exothermic sleeves, slag coagulants, fluxes, hot toppings, etc. Parent company, Pyrotek Inc., Spokane, WA, U.S.A.

For.Reps.: U.S.A., Australia, Norway, Sweden, Britain.

(P.) R. Dault; (Mktg.Mgr.) C. Toulouse; (Cus.Mgr.) R. Tousignant; (Prod.Mgr.Chicoutimi) N. Lesage; (Plant Mgr.Brampton) M. Reynolds; (Prod.Mgr.Baie Comeau) P. Camirand; (Prod.Mgr.Drummondville) V. Dery. Annual Sales (D). Co. Size (D).⑤

★**PYROTENAX, DIV. OF PHILLIPS CABLES LTD., 250 West St., Trenton, Ont. K8V 5S2.** Tel. 613-392-6571. Toll Free: 800-267-2293. Fax: 613-394-3711. Telex: 06-62259. Branch offices, Moncton, N.B., Greenfield Pk., Que., Markham, Ont., Winnipeg, Man., Vancouver, B.C. Branch plant, Edmonton, Alta. Subsidiary, Pyrotex USA Inc., Syracuse, NY, U.S.A. Mineral insulated cable. Brands, "Pyrotex", "Pyropak", "Pyrotrac". Parent company, Phillips Cables Limited, Scarborough, Ont.

(P. & G.M.) E. R. Merrimen; (V.P.Mktg. & Sales) R. Edward Fielding; (V.P.R&D) G. J. Tymowski; (V.P.Mfg.) B. F. O'Connell; (Cont.) L. M. Kehoe; (Purch.Mgr.) Ms. G. P. Curnock. Annual Sales (D). Co. Size (D).⑥

Pyrox Industries Inc., See Les Industries Pyrox Inc.

Q

Q Composition Inc., 112 Galaxy Blvd., Rexdale, Ont. M9W 4Y6. Tel. 416-674-0800. Fax: 416-674-1980. Typesetting.

(P.) G. Ireland; (S.M.) C. Weightman; (Prod'n Mgr.) S. Phipps; (Acct.) Ms. H. McCallen. Annual Sales (C). Co. Size (B).

QIT-Fer et Titane inc., 770, rue Sherbrooke ouest, Montreal, Que. H3A 1G1. Tel. 514-288-8400. Telex: 05-268575. Plant, Sorel, Que. Mine, Havre St.Pierre, Que. Subsidiary, Les Poudres Métalliques du Québec Ltée., Montreal, Que. "Sorelslag" titaniferous slag, "Sorelmetal" low sulphur, low manganese, quality iron in pig form, steel billets. Parent company, RTZ Corporation PLC.

For.Offices: QIT-Fer et Titane GmbH, Frankfurt Main, W. Germany; QIT-Fer et Titane Division, Chicago, Ill., U.S.A., QIT-Fer Et Titane Inc., Japan and Far East Liaison office, Tokyo, Japan.

(Chmn.) B.J. Grierson; (P.) G.G. Charette; (V.P.Ops.) T.F. Bowles; (V.P.Human Res.) R.L. Soucy; (V.P.Plan'g & Tech.) S.F. Prest; (Corp.Cont.) E. W. Price. Annual Sales (G). Co. Size (G).

Q. M. Industries, Box 1868, Prince George, B.C. V2L 5E3. Tel. 604-563-3604. Fax: 604-562-1492. Branch office, New Westminster, B.C. Bearings, sprockets, sawmill parts.

(P.) D. G. Yorston. Annual Sales (E). Co. Size (C).⑥

★**QSDM Inc., 400 Matheson Blvd. E., Unit 33, Mississauga, Ont. L4Z 1N8.** Tel. 416-890-1818. Fax: 416-890-5098. Industrial process control instrumentation including panel meters and programmable controller peripherals, electronic whirlpool bath controllers, remote machine monitoring system for vibration analysis, also subcontract manufacturing of automotive plant automation control equipment. Registered trade names, QSDM, Quality Systems Design and Manufacturing.

(P.) C. Zalai; (V.P.) C. Napier; (V.P. & S.M.) A. Rowe. Annual Sales (C). Co. Size (A).⑥

†Q-Tron Limited, 3855-64th Ave., S.E., Calgary, Alta. T2C 2V5. Tel. 403-279-0805. Fax: 403-236-2555. Railroad locomotive equipment including axle pulse generators and drive shafts, event recorders, analog/digital speedometers, power supplies, transition panels, etc., also suppression circuits, battery charges, analog signal and interface panels, and analog/digital termination panels for oil industry, manual and computerized grain temperature monitoring systems and other specialized electronic control systems.

(P.) V. Juranek; (S.T.) A.M.G. Thompson. Annual Sales (D). Co. Size (C).⑤

★Q-Zip Inc., 3540 rue St.Patrick, P.O. Box 130 Verdun, Montreal, Que. H4G 3E2. Tel. 514-934-0331. Telex: 055-61231. Branch offices, Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Plants, St.Hyacinthe, Montreal, Que. Metal and plastic zippers, zipper machinery, precision die casting, electroplating, narrow fabrics. Brands, "Q-Zip", "Clix", "Opti".

For foreign representatives contact head office.

(P. & Fin.Off'r) R. Wagner; (V.P.Mktg. & Sales) K.A. Davidson. Annual Sales (D). Co. Size (D).

Qantel Canada Inc., 204 Amber St., Markham, Ont. L3R 3J8. Tel. 416-475-3450. Fax: 416-475-3894. Assembly of computer components. Parent company, Qantel Business Systems, Hayward, CA, U.S.A.

(P.) K. Niemuller; (V.P.Sales & Mktg.) P.N. Ber. Annual Sales (D). Co. Size (C).⑥

Quad Bindery Services Ltd., 5958 Ambler Dr., Mississauga, Ont. L4W 2N3. Tel. 416-629-2155. Fax: 416-621-1421. Plant, Cambridge, Ont. Trade bindery.

(P. & C.E.O.) B. Gagnon; (Cont.) G. Mina; (G.M.Cambridge Plant) H. Schellander. Annual Sales (D). Co. Size (D).⑤

★Quadra Logic Technologies Inc., 520 W. 6th Ave., 5th Flr., Vancouver, B.C. V5Z 4H5. Tel. 604-872-7881. Toll Free: 800-663-5486. Fax: 604-875-0001. Telex: 04-54654. Subsidiaries, QLT Phototherapeutics Inc., Pharmaceutical Inc., Vancouver, B.C. Cancer therapeutic and diagnostic drugs. Brands, "Photofrin", "Lumin-G".

(P. & C.E.O.) J. Miller, Ph.D.; (V.P.Fin & Admin.) R. Aziz; (V.P. & R&D) J. Levy, Ph.D. Annual Sales (A). Co. Size (C).

★Quadra Ribbon Products Inc., 1006 chemin du Golf, Verdun, Que. H3E 1H4. Tel. 514-765-9990. Fax: 514-765-3656. Associate, Atlas Carbon and Ribbon Ltd., Toronto, Ont. Correctable film typewriter ribbons, lift-off correction tapes, multistrike film printer ribbons, nylon fabric inked ribbons.

(P.) R. Bernard; (V.P.Ops.) D. Roberts; (Prod'n Mgr.) D. Subramanian. Annual Sales (D). Co. Size (B).

Quadrant Industries Ltd., 575 Canarctic Dr., Downsview, Ont. M3J 2P9. Tel. 416-663-5666. Chrome furniture frames.

(P.) M. Engel. Co. Size (A).⑤

★Quadro Engineering Incorporated, 613 Colby Dr., Waterloo, Ont. N2V 1A1. Tel. 519-884-9660. Fax: 519-884-0253. Telex: 069-55260. Laboratory and test house, St. Jacobs, Ont. Associates, Quadro Inc., Park Ridge, NJ, Sonoma, CA, U.S.A., Ytron-Quadro (U.K.) Ltd., Herts, U.K. Process equipment for food, chemical, pharmaceutical and cosmetic industry. Brands, "The Comil", "Quadro-Vac", "Ytron".

(P. & G.M.) E.H. Koch; (V.P.Mktg. & Sales) D. Adams; (V.P.Tech.Serv.) K. Poser; (S.T.) Mrs. S. Adams. Annual Sales (C). Co. Size (C).⑥

★Quadro Process Inc., P.O. Box 221, 72 King St.S., St. Jacobs, Ont. N0B 2N0. Tel. 519-664-3693. Fax: 519-884-0253. Branch office and plant, Waterloo, Ont. Subsidiary, Quadro Inc., Park Ridge, NJ, Sonoma, CA, U.S.A. Associate, Ytron-Quadro (U.K.) Ltd. Food, pharmaceutical and chemical process equipment, grinding mills, vacuum conveyors, mixers, agitators. Brands, "Quadro Comil", "Quadro Vac", "Ytron". Parent company, Quadro Engineering.

For.Reps., Australia, New Zealand, Japan, Indonesia.

(P.) D. Adams; (Tech.V.P.) K. Poser. Annual Sales (C). Co. Size (B).⑥

Quaker Industries (Canada) Ltd., 240 Hanlan Rd., Woodbridge, Ont. L4L 3P6. Tel. 416-856-8000. Tray table sets, metal shelving, patio tables, closet organizer systems. Brand, "Quaker". Parent company, Quaker Industries Inc., Antioch, Ill., U.S.A.

(P.) J.A. Grant; (S.M.) I. Hay; (P.A. & Plant Mgr.) R. McClinton. Annual Sales (D). Co. Size (B).

★Quaker Oats Company of Canada, Limited, The, [La Compagnie Quaker Oats du Canada Limitée], Quaker Pk., 34 Hunter St.W., Peterborough, Ont. K9J 782. Tel. 705-743-6330. Fax: 705-876-4132. Branch offices, Bedford, N.S., Montreal, Que., Willowdale, Ont., Calgary, Alta., Burnaby, B.C. Plants, Peterborough, Trenton, Ont. Brands, "Quaker" oats, muffets, puffed rice and wheat, baking mixes, oat bran, corn meal, granola bars, "Noodle-Roni", "Rica-A- Roni", "Savoury Classics", "Aunt Jemima" regular pancake, buckwheat, buttermilk and complete pancake flours, frozen waffles, and frozen french toast, frozen pancakes, and syrup, "Ken-L-Ration", "Society", "Rover" and "Total Diet" dog foods, "Puss'n Boots" and "Pamper" cat foods, "Harvest Crunch", "Cap'n Crunch", "Corn Bran", "Life", "Oh's", "Oat Squares", cereals. Parent company, The Quaker Oats Co., Chicago, IL, U.S.A.

Foreign representatives in Holland; Australia; Denmark; Germany; Argentina; Belgium; France; Italy; Sweden; Nicaragua; Colombia; Mexico; Brazil; Venezuela; England and the United States.

(Chmn) F.J. Morgan; (P. & C.E.O.) J.K. Grant; (V.P. & G.M.), Petfoods) D.A. Ferrier; (V.P.Fin. & S.) R.8.G. Macleod; (V.P.Mktg., Grocery Prod.) D.L. Morton; (Asst.S.) L.A. MacFarlane; (V.P.Ops.) L.R. Prentice; (V.P.Pers. &

- Corp. Aff.) L.W. Heard; (Plant Mgr. Peterborough) T. A. Thornton; (Plant Mgr. Trenton) L. A. George; (Plant Mgr. Trenton) F. Robertson; (Central Reg. Mgr.) W. Stirrett; (East'n Reg. Mgr.) P. Dumont; (West'n Reg. Mgr.) B. Barbour; (Zone Mgr. Atlantic) T. Kennedy; (Acct. Dir. Winnipeg) A. Huson; (Acct. Dir. Edmonton) R. Ostashek; (Mgr. Consumer Serv.) Ms. D. Mackey. Annual Sales (G). Co. Size (G).[Ⓢ]
- Quaker State Inc., 1101 Blair Rd., Burlington, Ont. L7M 1T3. Tel. 416-335-5577. Fax: 416-332-6406. Branch offices, St. Leonard, Que., Calgary, Alta. Blended motor oils, plastic bottles. Parent company, Quaker State Corporation, Oil City, Pa., U.S.A.
- (P. & C.O.O.) J. Laudenbach; (V.P. Sales) G. Cormack; (Cont.) V. Wasiliw; (Ops. Mgr.) P. Irvine. Annual Sales (E). Co. Size (C).
- Qualcor Division de Sico Inc., 3435 Pitfield Blvd., St. Laurent, Que. H4S 1H7. Tel. 514-332-3602. Toll Free: 800-363-0150. Fax: 514-745-4155. Branch office, Toronto, Ont. Antifreeze. Parent company, Sico Inc., Beauport, Que.
- (G.M.) A. Rivest; (Exec. V.P.) P. Parent; (Mgr.) Ms. C. Dion. Annual Sales (D). Co. Size (8).[Ⓢ]
- Quali-Metal Inc., 800 boul. St-Joseph, Charlesbourg Ouest, Que. G2K 1W6. Tel. 418-626-0007. Fax: 418-626-7933. Associate, Radiateurs Acme Inc., Ste-Foy, Que. Light metal work, lighting towers, towers, stations, substations, bridges, docks.
- (P.) F. Poulin; (V.P.) G. Poulin; (P.A.) S. Joannette. Annual Sales (D). Co. Size (D).[Ⓢ]
- Quali-Tube Inc., 22, Bd. de l'aéroport, C.P. 420, Bromont, Que. JOE 1L0. Tel. 514-534-2032. Toll Free: 800-368-8929. Fax: 514-534-0476. Plant, Waterloo, Que. Associate, B.M.F. Group Inc. Electric welded steel tubing, highway guard rails and safety products, adjustable metal jack posts, pre-galvanized and galvalume tubing. Parent company, Galvatech Industries Inc.
- (P.) R. LeBlanc; (V.P.) M. Fluet; (Plant Mgr.) A. Couture. Annual Sales (D). Co. Size (C).[Ⓢ]
- Qualipro Inc., P.O. Box 2337, Quebec, Que. G1K 7P5. Tel. 418-627-5029. Plant, 782, Godin Ave., Vanier, Que. Pure milk chocolate, bars, fondue, medallions, novelties, packaging of nuts. Parent company, Rojedix Inc., Charlesbourg, Edosy Chocolate Inc., Vanier, Que.
- (P.) R. Boutin. Annual Sales (B). Co. Size (A).[Ⓢ]
- Qualite Equipement Inc., 160 des Saules, Tracy, Que. J3R 2X9. Tel. 514-742-6836. Fax: 514-742-3392. Plant, St-Mathieu de Beloeil, Que.
- (Dir. Admin.) D. Couture; (Prod'n Dir.) J. Sivrais. Annual Sales (8). Co. Size (A).[Ⓢ]
- Qualitech Inc., 532 Hood Rd., Markham, Ont. L3R 3K9. Tel. 416-475-5343. Fax: 416-479-8939. Tool and dies, moulds, jigs, fixtures, gauges, special purpose equipment and precision machining, C.N.C. milling.
- (P.) F. Sims; (S.T.) R. Cuttler. Annual Sales (B). Co. Size (A).
- ★Qualitech Manufacturing and Engineering Inc., #4-440 Phillip St., Waterloo, Ont. N2L 5R9. Tel. 519-747-9160. Fax: 519-747-7161. Surveillance drone landing bags and military air mattresses, precision machining, electronic assembly, rubberized textile assembly.
- (P.) R. K. Noll. Annual Sales (A). Co. Size (A).[Ⓢ]
- Quality Bed & Spring Distributors Ltd., 813 Henry Ave., Winnipeg, Man. R3E 1V4. Tel. 204-772-2596. Fax: 204-788-4799. Coil springs, metal beds, adjustable bed frames, roll-away cots, grid decks.
- (P.) A. M. Cham; (G.M.) A. Giesbrecht. Annual Sales (B). Co. Size (A).[Ⓢ]
- Quality Circuits Manufacturing Limited, 4478 Chesswood Dr., Unit 8, North York, Ont. M3J 2B9. Tel. 416-635-0451. Fax: 416-635-0394. Printed circuits, computer aided designed artworks.
- (P.) H. Mattler; (S.M.) G. Grimes; (Off. Admin.) Ms. N. Cox; (Purch.) Ms. V. Clayton. Annual Sales (C). Co. Size (C).[Ⓢ]
- ★Quality Communication Products (1979) Ltd., P.O. Box 1328, 239 Mountain St., Morden, Man. R0G 1J0. Tel. 204-822-4431. Fax: 204-822-3971. Telex: 07-55205. Subsidiary, Astrocom, Walhalla, ND, U.S.A. Telephone loading coils and cases, build-out networks, mylar film capacitors, precision wire wound resistors.
- For Reps.: U.S.A., Mexico, Central and South America, Europe and Asia.
- (P. & S.) S. L. Wilson; (Plant Mgr.) J. Pappas. Annual Sales (C). Co. Size (B).[Ⓢ]
- Quality Concrete Ltd., 648 Edinburgh Dr., Moncton, N.B. E1E 4C6. Tel. 506-857-8093. Fax: 506-857-8772.
- Ready mixed concrete. Parent company, Dartmouth Ready Mix, Dartmouth, N.S.
- (G.M.) D. Cail; (Mgr.) G. Nickerson; (Tech.) J. Green. Annual Sales (C). Co. Size (A).[Ⓢ]
- Quality Containers Limited, 189 Industrial Ave., Box 1098, Truro, N.S. B2N 5G9. Tel. 902-895-9271. Fax: 902-895-9273. Associate, Quality Graphics Limited. Polyethylene containers for food, ice cream, dairy products, and the fishing industry.
- (P.) G. F. MacKenzie; (V.P. Ops.) K. Willner. Annual Sales (C). Co. Size (C).[Ⓢ]
- Quality Containers (1989) Ltd., 128 Milvan Dr., Weston, Ont. M9L 1Z9. Tel. 416-749-6247. Fax: 416-749-3293. Tin cans for foods, inks, hand soap, concrete testing.
- (P.) R. A. Kay. Annual Sales (C). Co. Size (A).[Ⓢ]
- †Quality Elastics Ltd., 9150 Meilleur, Suite 103, Montreal, Que. H2N 2A5. Tel. 514-381-9955. Fax: 514-381-8751. Branch offices, Toronto, Ont., Winnipeg, Man. Plant, Riviere du Loup, Que. Elastics for clothing.
- (P.) S. Ayoub; (Off. Mgr.) Ms. C. Vanderwoude; (Plant Mgr.) P. Deschenes. Annual Sales (D). Co. Size (C).[Ⓢ]
- Quality Fabricating & Supply Limited, 3751 - 76 Ave., Edmonton, Alta. T6B 2S8. Tel. 403-468-6762. Fax: 403-468-0995. Associate, K Q Cranes & Building Services Ltd. Structural steel, joists, beams, oil derricks, conveyor systems for mining, pulp mills and the oil industry, skids, chutes, hoppers, cranes, etc.
- (P.) G. Alessandrini; (S.T.) N. Little; (Shop Foreman) B. Cox; (V.P. Eng.) B. Angerman. Annual Sales (C). Co. Size (B).
- ★Quality Hermetics Company, Division of Leigh Instruments Ltd., 45 Hollinger Rd., Toronto, Ont. M4B 3G4. Tel. 416-757-2869. Fax: 416-757-6503. Hermetic seals, connectors, plugs, terminals, feed-throughs, headers, crystal bases, special nuclear and high temperature seals. Parent company, Leigh Instruments Co.
- (V.P.) R.N. Scully; (G.M.) K. Elliott; (Eng. Mgr.) A. DeSantis; (Prod. Mgr.) A. Ferguson. Annual Sales (C). Co. Size (B).[Ⓢ]
- Quality Jewellery Mfg. Co., 201 Spinnaker Way, Concord, Ont. L4K 4C6. Tel. 416-660-9795. Men's and ladies' jewellery. Brands, "Royal Gem", "Blue Jay Diamonds".
- (P.) K. Berkovits; (G.M.) J. Berkovits; (G.M.) A. Lichtenstein. Annual Sales (8). Co. Size (A).[Ⓢ]
- Quality Knitting Ltd., 171 John St., Toronto, Ont. M5T 1X3. Tel. 416-598-2422. Fax: 416-598-5313. "Florida", "Miss Florida" knitted goods, men's and ladies' knitted shirts.
- (P.) N. Kleinman; (V.P.) H. Kleinman; (Plant Mgr.) S. Kleinman; (Off. Mgr.) D. Luwsh. Annual Sales (D). Co. Size (D).[Ⓢ]
- Quality Mattress Co. Ltd., 813 Henry Ave., Winnipeg, Man. R3E 1V4. Tel. 204-772-2596. Fax: 204-788-4799. Mattresses, waterbeds, box springs.
- (P.) A. Cham. Annual Sales (C). Co. Size (8).
- Quality Meat Packers Limited, 2 Tecumseth St., Toronto, Ont. M5V 2R5. Tel. 416-862-1531. Toll Free: 800-387-1576. Fax: 416-368-3756. Telex: 062-17838. Branch plants, 95 Milliken Blvd., Scarborough, 3249 Lenworth Dr., Mississauga, Ont. Brands, "Town Club", "Country Manor", "Hill Top".
- (P.) F. Schwartz; (G.M.) F. Powell; (Compt.) V. A. Brown; (S.) D. Schwartz. Annual Sales (G). Co. Size (F).[Ⓢ]
- Quality NDE Limited, 484 St-Jean Baptiste Est, Mercier, Que. J0L 1K0. Tel. 514-691-9090. Toll Free: 800-361-3630. Fax: 514-691-6101. Branch office, Toronto, Ont. Nondestructive equipment and accessories systems.
- (P.) D. Patterson; (Mktg. Mgr.) E. Brain; (Off. Mgr.) R. Demers; (Que. Rep.) P. Sauvageau. Annual Sales (C). Co. Size (A).
- ★QUALITY PLASTICS, DIVISION OF FIRAN CORP., 353 Iroquois Shore Rd., Oakville, Ont. L6H 1M3. Tel. 416-845-9032. Fax: 416-844-2907. Telex: 06-982264. Custom extruders and injection moulders of thermoplastic materials.
- (P.) R. J. Edwards; (Mktg. Mgr.) A.C. Jemison; (Ops. Mgr.) W. Anderson; (Chief Engr.) W. Gellenthin. Annual Sales (C). Co. Size (C).[Ⓢ]
- Quality Plating Co. Ltd., 47 Fraser Ave., Toronto, Ont. M6K 1Y7. Tel. 416-536-7228. Electroplating for jewellery and novelties.
- (P. & S.M.) I. Malik; (G.M. & Plant Mgr.) S. Fondyga. Co. Size (A).
- ★Quality Safety Systems Company, 255 Patillo Rd., Tecumseh, Ont. N8N 2L9. Tel. 519-973-7400. Fax: 519-727-6354. Active and passive safety restraint systems for automobiles. Parent companies, TRW Canada Limited, Tokai Rika Co., Ltd.
- (G.M.) D. W. Stachel; (Fin. Mgr.) T. E. Hogan; (Asst. G.M.) K. Baba; (Purch. Mgr.) M. Merner; (Applications Engr'g Mgr.) T. Horton; (Mgr. Ops.) F. D. Olson; (Mgr. Hum. Res.) Mrs. M. J. Bridgen; (Mgr. Prod.) J. Stecher; (Mgr. Prod. Ctrl.) T. McLean; (Mgr. Prod. Eng.) S. Ray; (Mgr., Q.A.) A. Gaudette. Annual Sales (E). Co. Size (E).[Ⓢ]
- Quality Steel Foundries Ltd., 10340-58th Ave., Edmonton, Alta. T6H 1B5. Tel. 403-434-7565. Fax: 403-434-7590. Steel and alloy castings.
- (P.) D. Adamic; (S.T. & V.P.) Mrs. R. Adamic. Annual Sales (D). Co. Size (C).[Ⓢ]
- Quality Tool and Die Company (1971) Ltd., 28 Torlake Cres., Etobicoke, Ont. M8Z 1B3. Tel. 416-259-7601. Fax: 416-259-7602. Stamping dies, tooling, etc.
- (P.) M. Kano; (V.P.) Mrs. Y. Kano. Annual Sales (B). Co. Size (A).
- Quality Tops and Kitchens Ltd., 218 Tornyork Dr., Weston, Ont. M9L 1Y1. Tel. 416-746-1B11. Kitchen cabinets and vanities.
- (S.T.) T. Toto. Co. Size (A).
- Quality Woodwork Ltd., P.O. Box 215, 135 Albert Street, Moncton, N.B. E1C 8K9. Tel. 506-857-8268. Fax: 506-857-0610. Kitchen cabinets, institutional casework.
- (P.) E. Boucher. Annual Sales (C). Co. Size (8).
- Quality Woodworkers Ltd., P.O. Box 1748, Charlottetown, P.E.I. C1A 7N4. Tel. 902-569-2496. Kitchen cabinets, mouldings and store counters.
- (P.) G. DesRoches.
- Quantaflex Canada Inc., 73 Six Point Rd., Toronto, Ont. M8Z 2X3. Tel. 416-234-8969. Fax: 416-234-8970.
- (P.) N. Silberberg Norman; (Prod. Mgr.) B. Kahler. Annual Sales (8). Co. Size (A).
- ★Quantex Chemical Inc., 29 Trillium Pk. Pl., Kitchener, Ont. N2E 1X1. Tel. 519-748-5348. Fax: 519-748-5904. Associates, Oil & Rubber Specialties Inc., Moncton, N.B. Reclaimed lube stocks and industrial fuels, chainsaw bar lubricants, specialty cleaners. Parent company, Talfox Holdings Ltd., Kitchener, Ont.
- (P.) T. Forstman. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Quantified Signal Imaging Inc., 290 Yorkland Blvd., Toronto, Ont. M2J 1R5. Tel. 416-496-0808. Toll Free: (U.S.A.) 800-387-0209. Fax: 416-496-8857. Subsidiaries, Quantified Signal Imaging (U.S.A.) Inc., Q.S.I. International Inc., Ceredyne Inc. Computerized electroencephalographic acquisition and analysis instruments which perform EEG, evoked potentials and topographic mapping evaluations.
- For Reps., Esaote Biomedica SpA, Firenze, Italy, Mitsui & Co. Ltd., Tokyo, Japan.
- (P.) M. J. Cannata; (V.P. & G.M.) J. Stevenson; (V.P. Fin.) B. Kalnay; (Mfg. Co-ord.) F. Verhaeghe. Annual Sales (C). Co. Size (8).[Ⓢ]
- Quantum Inspection and Testing Limited, 916 Gateway, Burlington, Ont. L7L 5K7. Tel. 416-632-5869. Fax: 416-847-1634. Non-destructive testing and calibration services, ultrasonics, radiography, particle penetrants, surveillance, laboratory and field. Parent company, Westinghouse Canada Inc., Services Division.
- (P.) M. H.; (Mktg. Mgr.) S. Brown; (P.A.) Mrs. E. Pitt. Annual Sales (C). Co. Size (B).
- ★Quatic Industries Inc., 23 Admiral Pl., P.O. Box 952, Guelph, Ont. N1H 6H6. Tel. 519-821-7780. Fax: 519-821-7784. Branch offices, Brantford, Stratford, Smiths Falls, Ont. Marketing Division, Di-Chem, Quatic Chemicals, Guelph, Ont. Industrial water treatment chemicals. Brands, "Q-Guard", "Q-Clean", "Q-Floc".
- (P.) G. K. Fair; (V.P.) A. Venerus; (Compt.) T.M. Leis. Co. Size (B).
- Que Truck Bodies Inc., 9945 Bl Parc Georges, Montreal Nord, Que. H1H 4X6. Tel. 514-321-2618.
- (P.) J. Donnan. Annual Sales (C). Co. Size (A).
- Quebec Homes Inc., See Les Maisons Quebec Inc.
- Quebec Auto Radiator (1983) Inc., 3175 Robert Blvd., Montreal, Que. H1Z 1Y2. Tel. 514-729-5408. Automobile and truck radiators and radiator cores. Brand, "Autorad". Co. Size (A).
- Quebec Cartier Mining Company, See La Compagnie Minière Quebec Cartier.
- Quebec Crankshaft Limited, 9988 - 9990 Ave. Rome, Montreal North, Que. H1H 4N4. Tel. 514-326-0370. Fax: 514-321-2524. Crankshafts and camshafts, grinding, welding, hard chrome plating.
- (P.) P. Biagini. Annual Sales (B). Co. Size (A).[Ⓢ]
- Quebec Gear Works Ltd., 2525 Halpern, St. Laurent, Que. H4S 1N9. Tel. 514-334-5943. Fax: 514-334-5554. Te-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- lex: 05-825645. Hardened and ground gears, bevel and worm gears, gear increasers and reducers, machining.
(P.) D. Singh; (V.P. Sales) G. Gordon; (Mng. Dir.) L. Proppet. Annual Sales (C). Co. Size (8).
- ★Quebec Metal Powders Limited, [Les Poudres Métalliques du Québec Ltée.], 770 Sherbrooke St. W., Montreal, Que. H3A 1G1. Tel. 514-288-8400. Fax: 514-743-0223. Telex: 05-268575. Plant, Tracy, Que. "ATOMET" iron powders, also steel powders. Parent company, QIT-Fer et Titane Inc., Montreal, Que.
(P.) G.G. Charette; (Exec. V.P.) M.H. Thibodeau; (G.M.) M. Shannon. Annual Sales (E). Co. Size (E).③
- Quebec-O-Chimie Inc., 134 Boul. Industriel, Boucherville, Que. J4B 2X2. Tel. 514-655-4113. Fax: 514-655-4411. Subsidiary, Unica Company, Montreal, Que. Boiler water treatment, industrial cleaners, waterless hand cleaners, lotion soap, etc. Brands, "Gel Soap", "Unica Super Gel".
(P.) S. Arama. Annual Sales (B). Co. Size (A).③
- Québec Palette D.D. Inc., 4300, boul. Fossambault, C.P. 301, Ste-Catherine, Que. G0A 3M0. Tel. 418-875-4707. Wooden pallets and skids.
(P.) D. Drolet. Annual Sales (B). Co. Size (A).③
- Quebec Pharmaceutique., See Technilab Inc.
- ★Quebec and Ontario Paper Company Ltd., 80 King St., St. Catharines, Ont. L2R 7G2. Tel. 416-688-5030. Fax: 416-688-6005. Telex: 061-5243. Subsidiaries, Manicouagan Power Co., Scierie Des Outrades, Baie-Comeau, Que., Quebec and Ontario Recycling, Toronto, Ont. Parent company, Tribune Company, Chicago, U.S.A.
(Chmn. & C.E.O.) J. Houghton; (P. & C.O.O.) W. McNally; (V.P. Mktg.) B. Williams; (V.P. Fin.) J. Lawn; (V.P. Ops. Ont.) E. Harvey; (V.P. Ops. Que.) P. Senechal; (V.P. Infor. & Tech.) M. Lauzon; (V.P. Hum. Res.) P. Morasse. Annual Sales (H). Co. Size (G).
- ★Quebec and Ontario Paper Company Limited, 80 King St., St. Catharines, Ont. L2R 7G2. Tel. 416-688-5030. Fax: 416-688-6005. Telex: 061-5243. Mills, Baie Comeau, Que., Thorold, Ont. Subsidiaries, Quebec and Ontario Recycling Ltd., Toronto, Ont. Scierie des Outardes, Manicouagan Power Co., Baie Comeau, Que. Newsprint. Parent company, Tribune Company, Chicago, IL, U.S.A.
(Chmn. & C.E.O.) J.E. Houghton; (P. & C.E.O.) W.J. McNally; (V.P. Info. Tech.) M.A. Lauzon; (V.P. Ops. Que.) L.P. Senechal; (V.P. Mktg.) W.E.R. Williams; (V.P. Human Res.) P. Morasse; (V.P. Fin.) J.G. Lawn; (V.P. Ops. Ont.) E.H. Harvey; (V.P. Ops. Tech.) M.G. Michaud; (Dir. Corp. Comm.) G. W. Smith. Annual Sales (H). Co. Size (G).⑤
- †Quecell Canada Ltée., 416 St-Luc, Magog, Que. J1X 2X1. Tel. 819-843-1323. Fax: 819-843-5600. "Quecell" cellulose insulation, "Pro-Coustic" acoustical insulation.
(G.M.) B. Parenteau. Annual Sales (B). Co. Size (A).③
- Qued Athletic Products Ltd., 270 St-Joseph Blvd., Lachine, Que. H8S 2L7. Tel. 514-637-2323. Toll Free: 800-361-0464. Telex: 055-62171. Subsidiary, Seaway Mats Inc., Malone, N.Y., U.S.A. Sport nets, gym mattresses and aquatic sportswear.
(P. & G.M.) R. Hamilton; (S.M.) Ms. D. Hamilton. Annual Sales (C). Co. Size (A).③
- Queen Anne Upholstering & Furniture Mfg. Co. Ltd., 75 Trotter Bay, Winnipeg, Man. R3T 3R3. Tel. 204-475-4464. Cocktail lounge, office and hotel room chairs, chesterfields, chest desks, unfinished furniture.
(P.) W.M. Paluk; (V.P.) R.W. Paluk; (S.T.) Mrs. M. Paluk. Annual Sales (8). Co. Size (A).
- Queen City Bedding Co. Limited, 4548 Dufferin St., Downsview, Ont. M3H 5S2. Tel. 416-665-8191. Fax: 416-665-7394. Upholstered items, spring and foam mattresses, sofabeds. Brands, "Restonic", "Flair", "Q.C. 8. Designs".
(P.) S. Madonik; (V.P. & G.M.) M. Setel; (S.M.) T. Makuch; (Design Consultant) C. Carter; (Restonic S.M.) H. Owen; (P.A.) Ms. C. Anisman; (Plant Mgr.) E. Roberts. Annual Sales (D). Co. Size (D).③
- Queen City Glass (Toronto) Limited, 7634 Woodbine Ave., Unit #5, Markham, Ont. L3R 2N2. Tel. 416-475-5757. Plain and antique mirrors, bevelled glass and furniture tops, resilvering.
(G.M.) C.I. Forster. Annual Sales (8). Co. Size (A).⑤
- Queen City Plating, 77 Wade Ave., Toronto, Ont. M6H 1P5. Tel. 416-537-2659. Nickel and chrome platers.
(Owner) K. Kecskemeti. Annual Sales (C). Co. Size (A).
- Queenston Quarries, Division Steetley Industries Limited, 605 James St. N., Hamilton, Ont. L8N 3S9. Tel. 416-262-4279. Crushing and screening plant, Niagara Falls, Ont. Full range of quality aggregates and armour stone.
Parent company, Steetley Industries Limited, Hamilton, Ont.
(V.P. & G.M.) W.A. Webb; (Group Cont.) G. Dale. Co. Size (A).
- Queensway Machine Products Ltd., The, 76 Fordhouse Blvd., Toronto, Ont. M8Z 5X7. Tel. 416-259-4261. Precision machined parts and components for major aircraft manufacturers, "Accuform" golf clubs and putters.
(P.) J. Saksun. Annual Sales (C). Co. Size (D).
- ★Quefer Inc., 153 St-Pierre, St-Pie, Que. J0H 1W0. Tel. 514-772-2073. Fax: 514-772-5314. Furniture hardware.
(S.M. & P.A.) C. Petit; (Plant Mgr.) D. Belanger. Annual Sales (C). Co. Size (B).③
- †Quelab Laboratories Inc., [Les Laboratoires Quelab Inc.], 2331 Dandurand, Montreal, Que. H2G 3C5. Tel. 514-277-2558. Toll Free: (418, 514, 613, 819) 800-361-1434, (416, 519, 705, 807) 800-363 -9547. Fax: 514-277-4714. "Que-Tube" plastic tubes, specimen containers and system for collection, transport and analysis of urines, "Que-Bact" dehydrated and prepared culture media, "Que-Chem", "Que-Med" medical equipment, "The Alligator" lab air purifier.
(P.) R. Soulais; (Cont.) M. Beavdorn; (Dir. Sales & Mktg., Que.) J. Guy Campeau; (Dir. Sales & Mktg., Ont.) J. Bishop; (P.A.) Mrs. S. Cyr. Annual Sales (D). Co. Size (C).③
- Quenneville Isaie, Inc., 480 Dufferin, Valleyfield, Que. J6S 2B4. Tel. 514-373-5991. Machinists.
(G.M.) J. Quenneville. Co. Size (A).
- Quesnel Forest Products A Division of Slocan Forest Products Ltd., P.O. Box 8000, 2 Mile Flat, Quesnel, B.C. V2J 3J5. Tel. 604-688-3215. Sales handled by parent company, Slocan Forest Products Ltd., Richmond, B.C. Softwood lumber.
(Mill Supt.) T. Lalonde; (Cont.) R. Keith. Annual Sales (E). Co. Size (E).
- Quesnel River Pulp Company, 3 Mile Flat, P.O. Box 9500, Quesnel, B.C. V2J 5C3. Tel. 604-992-8919. Fax: 604-992-2612. Telex: 047-82514. Bleached and unbleached chemi thermal mechanical pulps and thermo-mechanical pulp. Parent companies, West Fraser Timber Co. Ltd. and Daishowa Canada Co. Ltd.
For. Reps., West Fraser Pulp Sales, Daishowa International.
(P.) W.M. Steele; (V.P.) J. Suzumori; (Cont.) V. Paivinen; (Q.C. Supv'r) 8. MacLean; (Mill Mgr.) L. White. Annual Sales (E). Co. Size (D).③
- Quest International Canada Inc., 2610 J. B. Deschamps, Lachine, Que. H8T 1C9. Tel. 514-636-9121. Fax: 514-636-9887. Branch offices, Brampton, Ont., Vancouver, B.C. Plants, Dorval, Lachine, Que., Vankleek Hill, Ont. Flavours, fragrances, natural food extracts, food additives, food colouring, spices, seasonings, etc. Brand, "Foodpro". Parent company, Unilever Canada Limited.
(P. & G.M.) T. E. J. Kahn; (V.P.) G. H. Goldschmied; (S.M.) J. Gingras; (Dir. Mfg.) J. R. Courant; (Mgr. Purch.) Ms. W. Burggraf; (Sales Rep. Vancouver) J. Burke. Annual Sales (E). Co. Size (C).⑤
- Quest Metal Products Ltd., 949 Erin St., Winnipeg, Man. R3G 2W6. Tel. 204-786-2403. Fax: 204-783-7598. Commercial kitchen equipment. Brand, "Quest". Parent company, Quest Metal Works Limited, Vancouver, B.C.
(G.M.) R. Cuddeford; (P.A.) C. Bischoff. Annual Sales (C). Co. Size (C).③
- Quest Metal Works, Limited, 1233 Venables St., Vancouver, B.C. V6A 3X7. Tel. 604-253-7771. Fax: 604-253-0807. Telex: 04-55458. Associated company, Quest Metal Products Ltd., Winnipeg, Man. Hospital and kitchen equipment, bake ovens, ranges, gas griddles, etc. Brand, "Quest".
(P.) K.S. Russell; (Mgr.) R. G. Hawes; (Mgr. Wpg.) R. Cuddeford. Annual Sales (C). Co. Size (B).③
- Quest Plastics Limited, 1280 Aimco Blvd., Mississauga, Ont. L4W 1B2. Tel. 416-625-3115. Fax: 416-625-0357. Greenhouse tunnel, drop sheets, fencing, lawn edgings, rain drains, garbage bags and other PVC products.
(P.) G. Chenery; (Mktg.) D. Webb; (Prod'n) E.D. Johnson. Annual Sales (C). Co. Size (A).③
- †Quest Tech Precision Inc., P.O. Box 423, 193 Jamieson 8one Rd., Belleville, Ont. K8N 5A5. Tel. 613-966-7551. Fax: 613-966-8516. Precision sheet metal assemblies and components for electronics, also electrical manufacturing in telecommunications, computer and defence industries.
(P.) A. Khodkar; (G.M.) P. Savidge; (Off. Mgr.) Ms. K. Rose. Annual Sales (C). Co. Size (C).⑤
- Questa Design Limited, 1305 Morningside Ave., Scarborough, Ont. M18 4Z5. Tel. 416-281-0502. Geophysical apparatus - borehole logging winches, analogue recorders, electro-mechanical design and engineering.
(P.) K. Hirano. Annual Sales (B). Co. Size (A).
- Qvester Tangent Corporation, Marine Technology Centre, 99-9865 West Saanich Rd., Sidney, B.C. V8L 3S1. Tel. 604-656-6677. Fax: 604-655-4696. Marine shipboard displays and hydrographic survey systems.
(P.) J. Watt; (V.P. Tech.) P. Lapcoix. Annual Sales (C). Co. Size (A).
- Quick Cable Canada Ltd., 528 Evans Ave., Toronto, Ont. M8W 2V4. Tel. 416-252-3525. Fax: 416-252-6779. Battery cables and terminals, and die cast lead parts. Brands, "Quick-Cable", "Electro-grip". Parent company, Quick Cable Corp., Racine, WI, U.S.A.
(P.) T. Matthews; (V.P.) J.K. Shannon. Annual Sales (C). Co. Size (A).③
- Quicksilver Manufacturing Ltd., Box 160, Strome, Alta. T0B 4H0. Tel. 403-376-3502. Fax: 403-376-3502. Fibreglass canoes, snowmobile sleds, septic tanks, sleeper cabs and fibreglass tanks for highway trucks, architectural fibreglass products.
(P.) J. R. Rasmussen. Annual Sales (8). Co. Size (A).③
- Quigley Canada Inc., 1870 boul. Des Sources, Pointe-Claire, Que. H9R 5N4. Tel. 514-697-8260. Fax: 514-697-1163. Plant, Lachine, Que. High temperature cements, alumina and magnesia products, also pre-cast shapes. Brands, "Mono-Line", "Plastic Insulcrete", "QChrome", etc. Parent company, Quigley Company Inc., New York, N.Y., U.S.A.
(Exec. V.P.) J.F. Phelps; (Ops. Mgr.) Y. Dube. Annual Sales (D). Co. Size (8).③
- Quigley Containers (Waterloo) Ltd., 430 Conestogo Rd., Waterloo, Ont. N2L 4E2. Tel. 519-884-2800. Corrugated cartons and pads, bulk materials handling systems.
(P.) P.A. Quigley. Annual Sales (C). Co. Size (A).③
- Quigley Leather Products Ltd., 155-157 Hwy. 22, Hyde Park, Ont. N0M 1Z0. Tel. 519-641-0636. Men's and ladies' belts, weight lifting belts, leather clothing and goods and hobbycraft.
(P.) T. Quigley. Co. Size (A).⑤
- Quilters Common Corp., 70 Milner Ave., Unit 4, Scarborough, Ont. M1S 3P8. Tel. 416-298-7772. Fax: 416-298-7998. Quilted placemats, napkins, tablecloths, oven mitts, appliance covers, cushions, aprons.
(G.M.) J. M. Harlow; (Off. Mgr.) S.V. Caruth; (Plant Mgr.) Ms. M. Miller. Annual Sales (8). Co. Size (A).③
- ★Quimpex Limitée, 5450 St-Roch, Drummondville, Que. J2B 6V4. Tel. 819-472-3326. Fax: 819-477-0275. Telex: 05-838570. Snowmobile and ATV parts and accessories including tracks, windshields, slides, backrests, cable control, etc.
(P.) G. Soucy; (Cont.) J. Gatineau; (P.A.) Y. Forest; (Plant Eng.) Y. Fontaine. Annual Sales (D). Co. Size (D).
- ★Quindar Products Ltd., 106 Rayette Rd., Concord, Ont. L4K 2G3. Tel. 416-669-1272. Fax: 416-669-6384. Electronic equipment for remote supervisory control, analog and digital telemetering, audio tone signalling units, scanning and multiplex systems, conventional, microprocessor and mini computer based SCADA systems. Brands, "QUICS", "Scadap II". Parent company, QEI Inc., Springfield, NJ, U.S.A.
(V.P. & G.M.) A.E. Collins; (Engr'g Mgr.) D. Jarvie; (Mktg. Mgr.) I. MacMillan; (Software Mgr.) C. Munteanu; (Purch. Mgr.) J. Sherwood; (Acct.) R. Spacie. Annual Sales (C). Co. Size (B).⑤
- ★Quinlan Brothers Limited, P.O. Box 40, Bay-de-Verde, Nfld. A0A 1E0. Tel. 709-726-5306. Fax: 709-587-2819. Telex: 016-3180. Plants, Bay-de-Verde, Old Perlican, Fleur-de-Lys, Nfld. "Q Brand" cod, flounder and sole, turbot, catfish, skate, "Northland" snow crab, squid and lobster; also herring, mackerel, caplin and salmon.
(V.P. & G.M.) P.P. Quinlan; (S.M.) D. Quinlan; (Plant Mgr.) W. Quinlan. Annual Sales (D). Co. Size (F).③
- Quinn Packaging Ltd., 2111 Mountain Grove Ave., Burlington, Ont. L7P 2H8. Tel. 416-332-0857. Corrugated containers.
(P. & G.M.) E. G. Quinn. Annual Sales (8). Co. Size (A).
- ★Quinn Pump Division, Quinn's Oilfield Supply Ltd., 6798 - 52nd Ave., P.O. Box 846, Red Deer, Alta. T4N 5H2. Tel. 403-347-1128. Fax: 403-343-3210. Telex: 03-825703. Service outlets, Kindersley, Elk Point, Provost, Brooks, Grand Centre, Lloydminster, Salve Lake, Alta. Associates, Pembina Pump Ltd., Drayton Valley, Q-8ar Equipment Ltd., Red Deer, Alta. Sub-surface pumps.

- (P.) J. Quinn; (G.M.) J.R. Martin; (S.M.) G.R. Day; (Plant Mgr.) F. Kornick. Annual Sales (D). Co. Size (C).
 Quinn's Marine & Machine Shop Ltd., R.R. #4, Cardigan, P.E.I. COA 1G0. Tel. 902-583-2305. anufacturing and repair of engines, transmissions, rear-ends for heavy equipment.
 (P.) G. Quinn.
- ★Quinn's Oilfield Supply Ltd., 679B - 52nd Ave., P.O. Box B46, Red Deer, Alta. T4N 5H2. Tel. 403-347-112B. Fax: 403-343-3210. Telex: 03-824703. Service outlets, Kindersley, Elk Point, Provost, Brooks, Grand Centre, Slave Lake, Alta. Subsidiaries, Q-Bar Equipment Ltd., Canwest Oil Tool Ltd., Red Deer, Alta. Sub-surface sucker rod pumps for the oil industry.
 (P.) J. Quinn; (G.M.) Mrs. J.R. Martin; (Mfg.Mgr.) F. Kornick; (S.M.) R. Day. Annual Sales (D). Co. Size (C).®
 Quintal & Frères Remboursiers Inc., 46B1 St. Denis, Montreal, Que. H2J 2L5. Tel. 514-842-3632. Mattresses. Co. Size (N/R).
- Quinte Alternator & Starter Ltd., 640 Dundas St. E., Belleville, Ont. KBN 1G7. Tel. 613-966-50B1. Automotive, farm and marine starters, alternators and generators.
 (S.T.) J.L. Fraser Cox. Annual Sales (B). Co. Size (A).®
 Quinte Aluminum Products Ltd., Box B60, Lake St., Picton, Ont. K0K 2T0. Tel. 613-476-3631. Fax: 613-476-6117. Subsidiary, Air Shade Awnings.
 (S.T.) G. D. Nugent; (Mgr.Prod.) L. Achibald. Annual Sales (B). Co. Size (A).
- Quinte Machine & Steel Ltd., R.R.#3, Trenton, Ont. KBV 5R7. Tel. 613-392-3595. Fax: 613-392-359B. Tanks, breechings, miscellaneous metals, structural steel and industrial installations.
 (Mng.Dir.) B.R. Holmes; (G.M.) C. Foley. Annual Sales (C). Co. Size (B).
- Quinte Web-Press Ltd., P.O. Box 610, Tweed, Ont. K0K 3J0. Tel. 613-478-3300. Fax: 613-478-2B6B. Commercial printing, newspapers, flyers, etc.
 (P.) W. Eldon Kemp. Annual Sales (C). Co. Size (A).®
- Quintech, Div. of Lab-Volt (Quebec) Ltd., 1 Greenleaf Crt., P.O. Box 1177, Belleville, Ont. KBN 5EB. Tel. 613-966-4223. Fax: 613-966-9102. Educational electronic equipment. Parent company, Lab-Volt (Quebec) Ltd., Ste. Foy, Que.
 (V.P.Ops.) R. A. Duggan; (Dir.Engr'g & Sales) J. Brian Milroy; (Prod'n Mgr.) C. Palmateer; (Ops.Mgr.) J. L. Stewart. Annual Sales (C). Co. Size (C).®
- Quinton Steel (Wellington) Limited, 570 Imperial Rd., P.O. Box 163, Guelph, Ont. N1H 6J9. Tel. 519-B21-3420. Fax: 519-B21-4355. Custom steel fabricators.
 (P.) R. Gajewski; (G.M.) S. Gajewski; (S. & Book-keeper) Ms. D. L. Watt. Annual Sales (C). Co. Size (A).®
- ★Quiptec Inc., 6B3 Bayview Dr., Barrie, Ont. L4M 6E7. Tel. 705-721-0101. Fax: 705-721-0401. Standard products for foundry industry, thermal sand reclamation, also custom designed machines for polyurethane foam and meat packing. Brands, "Quiptec Mold Manipulator", "Quiptec Grind-Aid", "Quiptclaim".
 For.Reps.: N. Patterson, Geo. Fischer Foundry Systems Inc., Holly, MI, U.S.A.; Machinery Forum Pty.Ltd., Fairfield, Vic., Australia.
 (P.) D. D.C. McDonald. Annual Sales (B). Co. Size (A).®
- Quirion Metal Inc., 409 Rte. Kennedy, Beauceville, Que. GOS 1A0. Tel. 418-774-9881. Fax: 418-774-3661. Branch office, Ste-Foy, Que. Ornamental iron work.
 (C.E.O. & S.M.) J. Quirion; (P.A.) G. Roy; (Plant Mgr.) G. Gendron. Annual Sales (D). Co. Size (B).®
- ★Qure Corporation, 323 Burrill St., P.O. Box 515, Stratford, Ont. N5A 6T7. Tel. 519-271-60B0. Fax: 519-271-4572. "Qure" drive shaft centre supports.
 (P.) B.D. Bousher; (Plant Mgr.) B. Cook. Annual Sales (C). Co. Size (A).®
- R
- R.A. James, 62 King St.W., Box 190, Bowmanville, Ont. L1C 3K9. Tel. 416-623-3303. Fax: 416-623-3303. Printers of "The Canadian Statesman", "The Newcastle Independent", "The Port Hope Independent".
 (Publisher & P.) J.M. James; (Asst.Publisher) R. A. James; (Bus.Mgr.) G.P. Morris. Annual Sales (C). Co. Size (B).®
- †R A B Dedesco Ltd., 106 Schneider Rd., Kanata, Ont. K2K 1Y2. Tel. 613-592-3026. Fax: 613-592-3090. Branch office, Ogdensburg, NY, U.S.A. Portable, electronic fuel gas analysers and furnace efficiency meters, also combustion trim and monitoring systems.
 (P. & G.M.) R. A. Barkley; (S.M.) S. C. Sewell; (Plant Mgr.) P. J. Egan. Annual Sales (B). Co. Size (A).®
- ★RAFM Company Inc., 20 Parkhill Rd. E., Cambridge, Ont. N1R 1P2. Tel. 519-623-4832. Toll Free: 800-265-7BBB. Fax: 519-623-2795. History books, metal hobby figurines and model kits, iron on transfers.
 (P.) J. Van Schaik. Annual Sales (B). Co. Size (A).
 R.A.S. Industries Ltd., B020 - 12Bth St., Surrey, B.C. V3W 4E9. Tel. 604-590-0404. Fax: 604-596-9183. Conveyor pulleys, take-ups, mill chain sprockets, axles and hog hammers.
 (P.) Mrs. M. Sutton; (Mgr.) R. M. Sutton; (Mgr.) A.E. Sutton. Annual Sales (A). Co. Size (A).®
- ★R.B.H. Cybernetics (1970) Ltd., P.O. Box 4205, Stn. A, Victoria, B.C. VBX 3XB. Tel. 604-478-3122. Fax: 604-478-7607. Branch office, 777 Cuaulta Cres., Victoria, B.C. Plant, 5307 Sparton Rd., Victoria, B.C. Oil pollution clean-up equipment. Brand, "Graboil".
 (P.) V. Norm R. Sewell; (S.) Ms. C.J. Sewell. Annual Sales (A). Co. Size (A).®
- R.B.P. (Canada) Limited, 869 Barton St., Fruitland, Ont. L0R 1L0. Tel. 416-643-4269. Fax: 416-643-60B2. Subsidiary, RBP Millwork Inc., Fruitland, Ont. Cabinet doors and kitchen cabinets, vanities, closet organizers.
 (P.) M. Gunn; (V.P. & G.M.) J. Gunn; (Sales & Mktg. Mgr.) T. Babji; (Mgr.) M. Gunn. Annual Sales (C). Co. Size (B).
- ★RBW Graphics, Division of Southern Inc., 1749 20th St. E., Box 550, Owen Sound, Ont. N4K 5R2. Tel. 519-376-8330. Toll Free: (416,514,613,705,807,819) 800-265-3160. Fax: 519-376-1164. Sales offices, Toronto, Ottawa, Ont. Associate, RBW Graphics, Inc., Dearborn, MI, U.S.A. Sheet and web-fed offset lithographers, computerized information systems, photo typesetting, newspaper inserts, mail order catalogues, directories, mailing systems, books, bibles, technical reports, magazines, brochures, etc. Parent company, Southern Graphics.
 (P.) R. A. Morrison; (Cont.) D. Wayne Morrison; (Sales Dir.) H. Stanley; (Plant Mgr.) B. Clark; (Dir.Cust.Serv.) R. Weber; (P.A.) J. Matheson; (P.A.) R. Alexander; (Mgr. Hum.Res.) R. Guest. Annual Sales (F). Co. Size (F).®
- ★RC Cola Canada Limited, B6D Northline Rd., Toronto, Ont. M4B 3E5. Tel. 416-751-70BB. Soft drink concentrates. Brands, "Royal Crown", "Diet RC", "Upper 10". Parent company, Royal Crown Cola Co., Miami Beach, FL, U.S.A.
 (P.) A.G. Hoube, Jr. Annual Sales (C). Co. Size (A).®
- ★R.C. Metal Fabricators Limited, 70 Connie Cres., Unit 10, Concord, Ont. L4K 1B1. Tel. 416-669-68B5. Custom sheet metal work, machinists, welding.
 (P.) R.D. Cachia; (Plant Mgr.) J. Agius. Co. Size (A).
- ★RCP Inc., 4455 Chesswood Dr., Downsview, Ont. M3J 2C2. Tel. 416-636-75B0. Toll Free: 800-387-3569. Fax: 416-630-325B. Telex: 06-22051. Branch offices, Laval, Que., Burnaby, B.C. Alternators, starters, stators, rotors, armatures, field coils, starter drives, solenoids and blast cleaning equipment.
 (P.) B. Ceresne; (V.P.) F. Wilding; (Mgr.) J.L. Moffatt; (P.A.) M. Stewart; (Plant Mgr.) P. Thornhill; (Cont.) H. Mirza; (Mgr.Laval) C. Mc Duff. Annual Sales (D). Co. Size (D).®
- RCR International Inc., 2295 Metropole, Longueuil, Que. J4G 1E5. Tel. 514-670-B100. Fax: 514-679-3260. Manufacturing subsidiaries: Jacobs & Thompson, Weston, Super Plastics, and Performance Plastics, Mississauga, Ont., Die Plast, Montreal, Que. Aluminum and rubber, aluminum and vinyl, sponge or foam plastic weatherstripping, aluminum thresholds and door sweeps, garden hose, clothesline, clothesline pulleys, carpet mouldings, carpet runners, carpet mouldings, carpets, industrial weatherstripping, industrial hoses, industrial extrusions, mouldings, tapes, adhesives, cushion packaging.
 (P.) J. Seguin; (Exec.V.P.) G. Martel; (Nat.S.M.) J. Trepianier. Annual Sales (E). Co. Size (E).®
- ★RDS Data Group Inc., 101 Donly Dr., Simcoe, Ont. N3Y 4L5. Tel. 519-426-0551. Fax: 519-426-0131. Associate, RDS, U.S.A. Electronic circuit boards for point-of-sale applications, applications include department store, specialty store and fast food.
 For.Reps.: RDS Data Group Inc., Sarasota, FL, U.S.A., RDS Europe, Cardiff, U.K.
 (P.) S. Jackson; (V.P.) R. Jackson; (Nat.S.M.) W. Knowles. Annual Sales (C). Co. Size (B).®
- ★REF Automation Limited, 774 Supertest Rd., Downsview, Ont. M3J 2M5. Tel. 416-661-171B. Fax: 416-661-9476. Subsidiary, REF Alabama Inc., Greenville, AL, U.S.A. Electrical connectors.
 (P.) P. Flubacher; (V.P.Mfg.) H. Flubacher. Annual Sales (C). Co. Size (B).
- REJ Advertising Limited, R.R. #1, Enniskillen, Ont. L0B 1H0. Tel. 416-263-2265. Fax: 416-263-2138. Associates: J. Miller, Charlottetown, P.E.I., Piper Advertising, Halifax, N.S.; G. Hochbaum, Miami, Fla., U.S.A.; Mac-Millan Advertising, Kingston, Jamaica. Advertising, marketing, public relations, sales promotion, direct mail, printing, design, advertising art, illustration, graphics and fine art work, photography, writing, package and logo design, audio visual, planned programs using all advertising and communication media in any language.
 (P. & Creative Dir.) R.E. Jukes; (V.P.Prod'n) C. Gallo-way; (Sales) D. Wells; (Creative Sales & Photography) J. Bartosik; (Creative Sales) P. Schewtschenko. Annual Sales (B). Co. Size (A).®
- R.E.M. Manufacturing, 115 English Dr., Moncton, N.B. E1E 3X3. Tel. 506-856-511B. Fax: 506-856-7B18. Aluminum eaves trough, down pipe and elbows.
 (P.) P. Carroll.
- ★R.E.P. Sound Image Recording Limited, 1B0 Sheldon Dr., Cambridge, Ont. N1R 6V1. Tel. 519-623-2269. Fax: 519-623-4448. Recorded cassettes packaged as talking books, children's tapes, motivational tapes, etc.
 (P. & Mktg.Mgr.) R. Penner; (G.M.) Mrs. K. Penner. Annual Sales (C). Co. Size (B).®
- R & F Metal Fabricators Ltd., 15B Toryork Dr., Weston, Ont. L0M 1A0. Tel. 416-742-8645. Fax: 416-742-3835.
 (P.) F. Moch; (G.M.) M. Young. Annual Sales (C). Co. Size (A).
- R.F.I. Industries Inc., [Les Industries R.F.I. Inc.], 7301 Henri Bourassa E., Montreal, Que. H1E 1P1. Tel. 514-648-38B3. Fax: 514-648-601B. Branch office, Mississauga, Ont. Decorative and gift-wrapping paper and ribbons. Brands, "Tie-Tie", "Galaxy".
 (P.) P.R. Duffield; (Nat.S.M.) B. Fehr; (Cont.) E. Szyk. Annual Sales (D). Co. Size (E).®
- R & G Tool and Die Limited, B0 Barbados Blvd., Unit 28, Scarborough, Ont. M1J 1K9. Tel. 416-265-1470. Fax: 416-265-5B95. Tools and dies, jigs and fixtures, machinists and custom made machinery.
 (P.) G. Sorbera; (V.P.) R. Stojanovski. Annual Sales (B). Co. Size (A).®
- ★R.G.A. Metal Industries Ltd., 7531 Henri Bourassa Blvd. E., Montreal, Que. H1E 1N9. Tel. 514-648-4710. Fax: 514-648-240B. Branch office, Mississauga, Ont. Subsidiaries, Ferflex Inc., Mississauga, Ont., Pourim Inc. Holding Company, Montreal, Que. Custom made metal display racks and components.
 (P.) C. Barchechath; (Plant Mgr. & P.A.) N. Elbaz. Annual Sales (C). Co. Size (A).®
- RGE-Brawley Industries Division Ltd., 175 Watline Ave., Mississauga, Ont. L4Z 1P2. Tel. 416-890-0207. Fax: 416-890-77B7. Associate, Epro Machine Co. Ltd. Parent company, Royal Gold Enterprises Inc.
 (P. & C.E.O.) B. Westwood; (V.P.Fin.) G. Salmon; (V.P.Ops.) J. Yaonovic; (Sales & Mktg.Mgr.) J. Keder-shaw; (Q.A.Mgr.) N. Ivetic. Annual Sales (C). Co. Size (B).
- R.H. Cabinet Company Limited, The, 4B6 Waterloo St., Oshawa, Ont. L1H 3X1. Tel. 416-723-1123. Fax: 416-723-0791. Custom built cabinets, additions, renovations and architectural millwork.
 (P.) R. A. Hottot; (S.T.) Mrs. C. A. Hottot. Annual Sales (C). Co. Size (A).®
- RHP Canada Inc., 53B5 rue Pare, Montreal, Que. H4P 1P9. Tel. 514-342-1490. Fax: 514-342-3250. Branch offices, Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Subsidiary, Albion Bearing Co., Sept-les, Que. "Self-Lube" wide inner ring bearings and mounted bearing units, "RHP Precision" super precision bearings for machine tool and engineering applications. Parent company, RHP Bearings Ltd., Newark, England.
 For.Rep., RHP Bearings Inc., Newark, England.
 (P. & C.E.O.) T. J. Quinn; (V.P.Mktg.) S. J. Garinther; (V.P.Fin.) A. Salman; (Mgr.Purch. & Inv.Cont.) G. Duncan. Annual Sales (E). Co. Size (C).
- RIC Electronics Ltd., #140 - 13571 Verdun Pl., Richmond, B.C. V6V 1W5. Tel. 604-273-9350. Fax: 604-273-B952. Battery chargers, power supplies, inverters, converters, UPS systems, specializing in controlled ferro design.
 (P.) P. Mahlow. Annual Sales (B). Co. Size (A).®
- RIM Corporation, 6013 Yonge St., Ste. 307A, North York, Ont. M2M 3W2. Tel. 416-250-54B4. Electronic enclosures and cabinets, moulded plastics.

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

(Mgr.) J. Roulston.

★RIM Corporation, 27 Emery St. W., London, Ont. N6J 1R5. Tel. 519-633-2131. Fax: 519-642-7083. Sales Office, North York, Ont. Rigid polyurethane picture frames, furniture components, electronic cabinetry and fascia.

(P.) J. Franklin; (V.P.Mfg.) L. Murray; (V.P.Sales) J. S. Roulston. Annual Sales (C). Co. Size (B).⑤

★R & J Engineering Corporation, 100 Hanson Ave., Kitchener, Ont. N2C 2E2. Tel. 519-578-9070. Fax: 519-579-5313. Telex: 069-55208. Specialized machinery, related equipment and complete turnkey technology for the production of hard gelatin capsules used in the pharmaceutical industry.

(P.) J. Hradecky; (Exp.Mktg.) J. J. Hradecky, Ph.D.; (Engr'g) J. Subarsky; (Prod'n) K. Flossbach. Annual Sales (D). Co. Size (B).⑤

R. & J Machine 564180 Ontario Inc., R.R.#3, Lakefield, Ont. K0L 2H0. Tel. 705-652-6732. Fax: 705-652-6412.

(Owner) R. Hickson; (Owner) J. Hickson. Annual Sales (8). Co. Size (A).

RJ8 Machining Ltd., 6 Colby Court, Unit 18, Waterloo, Ont. N2V 1Y9. Tel. 519-747-4250.

(P. & Owner) R. Bender; (S.T.) Ms. C. Bender. Annual Sales (B). Co. Size (A).

RJR-Macdonald Inc., 393 University Ave., Suite 2100, Toronto, Ont. M5G 2J6. Tel. 416-597-6000. Fax: 416-597-6001. Sales offices, Dartmouth, Ste-Foy, Montreal, Que., Mississauga, Ottawa, Ont., Winnipeg, Man., Richmond, B.C. Manufacturing plant, Montreal, Que., processing plant, Tillsonburg, Ont. Cigarettes and cigarette tobaccos, cigars. Brands, "Export A", "Vantage", "Macdonald Select", "Turos", "King Edward", "Macdonald Special", etc. Parent company, RJR Nabisco, Inc.

(P. & C.E.O.) E.J. Lang; (Exec.V.P.) J. C. Messier; (V.P.Fin.) R. Miron; (V.P.Mfg.) P. Brunelle; (V.P.Brand Mktg.) Ms. A. Jardine; (V.P.Corp.Aff.) J. Labow; (V.P.Sales) G.T. Koutris. Annual Sales (G). Co. Size (G).⑥

★R.K. Axe & Handle, P.O. Box 1357, Winhara Rd., Gravenhurst, Ont. POC 1G0. Tel. 705-687-3913. Fax: 705-687-4376. Striking tools and striking tool handles. Parent company, 731230 Ontario Ltd.

(P.) R. Gibson. Annual Sales (8). Co. Size (A).

R K M Wood Products Limited, R.R.#2, Tiverton, Ont. N0G 2T0. Tel. 519-368-7975. Precut pallet lumber.

(P.) R. Hodgins; (S.T.) M. Hodgins. Annual Sales (C). Co. Size (C).

R. L. Components Ltd., 1181 Finch Ave. W., Unit 17, Downsview, Ont. M3J 2V8. Tel. 416-665-8511. Fax: 416-665-1746. Electric or electronic coils, audio components, transformers, toroids, chokes.

(P. & G.M.) W. J. Leo. Annual Sales (B). Co. Size (A).⑤

★R.L. Medical Co. Ltd., 1960 Lapiniere Boul., Brossard, Que. J4W 1L7. Tel. 514-671-5901. Toll Free: 800-361-7388. Fax: 514-671-7182. Branch office, Rexdale, Ont. Associates: R. Laborie & Assoc. Inc., Brossard, Que.; R. Laborie Surgical Ltd., Rexdale, Ont. and Richmond, B.C. Computerized urodynamic analyzers. Parent company, R. Laborie Holdings, Brossard, Que.

For.Rep., R.L. Medical, Williston, VT, U.S.A.

(P.) R. Laborie; (Mktg.Mgr.) S. Smyth; (Fin.Coord.) Y. Vanier; (Plant Mgr.) S. Buzenet; (Mgr.R&D) I. Goping. Annual Sales (B). Co. Size (A).⑥

R.L.M. Design & Manufacturing Ltd., 585 Middlefield Rd., Scarborough, Ont. M1V 4Y5. Tel. 416-299-8170. Quartz clocks, P.O.P. displays, indoor illuminated signs, display racks, plastic signs, etc.

(P.) R. Andrews. Co. Size (A).

RLP Mechanical Ltd., 259 Preston Lane, Box 1580, Timmins, Ont. P4N 7W7. Tel. 705-264-4295. Fax: 705-267-1525. Associates, G.M. Contracting, M.J. Mechanical Ltd. General machine shop, welding and fabrication, manufacturer of mining equipment, structural steel heavy equipment repairs.

(G.M.) R. Morin. Annual Sales (D). Co. Size (C).⑤

†R & M Chemicals Ltd., 11411-160 St., Edmonton, Alta. T5M 3T7. Tel. 403-454-3919. Fax: 403-455-2520. Associate, Weschem/IRL. Custom blending of industrial detergents, chemical compounds, degreasers for the oilfield industry.

(P.) I. Thomas; (Exec.V.P.) Ms. V. Penney. Annual Sales (C). Co. Size (A).⑥

R & M Plastic Products Ltd., 270 Rutherford Rd.S., Brampton, Ont. L6W 3K7. Tel. 416-459-4970. Fax: 416-459-3295. Custom extrusions and assemblies, injection molding.

(V.P. & G.M.) R. T. Ritchie; (Plant Mgr.) J. Burton; (Off.Mgr.) Mrs. J. Whalen. Annual Sales (C). Co. Size (A).⑤

★RMS Instruments Limited, Unit 2, 1415 Bonhill Rd., Mississauga, Ont. L5T 1R2. Tel. 416-564-5533. Fax: 416-670-0053. Telex: 06-968805. Data recording instruments, GR33 and GR34 graphic recorder, DGR33 graphic recorder/data acquisition system, DAS8 data acquisition system, TCR12 tape cartridge recorder. Trade-mark, RMS.

For.Reps., Litton Avionics, England; Geo Instruments, Australia; Ampere S.P.A. Italy; RWK Ltda., Rio, Brazil.

(P.) O. Rocca; (Mktg.Mgr.) E. McGovern; (P.A.) Ms. L. Tucker. Annual Sales (C). Co. Size (A).⑥

★RMS Machinery Division, (Uniroyal Goodrich Canada Inc.), Glasgow St., Box 9001, Kitchener, Ont. N2G 4J4. Tel. 519-749-4768. Fax: 519-749-4613. Parent company, Uniroyal Goodrich Tire Co.

For. Agents in Latin America, Far East and Middle East.

(G.M.) J. O'Donnell; (Sales Mgr.) J. Wiens; (Acct'g Mgr.) P. Bandura; (Dir.Ops.) W. Repile; (Support Serv. Mgr.) C. Hafmel; (Engr'g Mgr.) D. Bailey. Annual Sales (E). Co. Size (D).

★RMS-Ross Corporation, 44325 Yale Rd. W., Sardis, B.C. V2R 1A9. Tel. 604-792-5911. Fax: 604-792-7148. "Kinetic" crushers, "Derocker", large rock placer mining, "Ross 80x" placer washing and recovery unit, falcon concentrators.

(P.) T. Plummer; (Mgr.) M. Jillings. Annual Sales (C). Co. Size (A).⑥

RNG Equipment Inc., 32 Stoffel Dr., Rexdale, Ont. M9W 1A8. Tel. 416-249-7383. Toll Free: 800-465-1583. Fax: 416-249-3932. Branch offices, St. Johns, Nfld., Saint John, Dartmouth, N.S., Saskatoon, Sask., Edmonton, Calgary, Alta., Burnaby, B.C. Plants, Montreal, Que., Toronto, Ont., Winnipeg, Man. Liquid handling and environmental control equipment and systems.

(P.) G. Duncan. Annual Sales (E). Co. Size (D).⑤

RO-Star Precision Inc., 50-B Vinyl Crt., Woodbridge, Ont. L4L 4A3. Tel. 416-743-8370. Fax: 416-851-7792. Telex: 069-64797. Ultra-precision machining for the aerospace, electronic and satellite communication industries.

(P.) R. C. Tyler; (Plant Mgr.) A. Nimmo. Annual Sales (C). Co. Size (B).⑤

R.P. Pulleys Inc., 333 Wyecroft Rd., Unit #9, Oakville, Ont. L6K 2H2. Tel. 416-845-8447.

(P.) R. Priest. Annual Sales (B). Co. Size (A).

R.P.M. Tech., 184 Route 138, Cap Santé, Que. G0A 1L0. Tel. 418-285-1811. Toll Free: 800-463-3840. Fax: 418-285-4289. Telex: 051-3524. Associates, Equipment Blanchet, Drummondville, Que., Tor Truck Corporation, Mississauga, Ont. "Vohl" snowblowers, "ARA" runway sweepers, "Rousseau" brush cutters, "Blanchet" snowblowers and on and off highway trucks.

(P.) M. Papillon; (V.P.) D. Piche; (S.M.) N. Duncan. Annual Sales (D). Co. Size (D).⑥

★R & R Plastics Ltd., Box 77, 17601 Bentley Rd., Summerland, B.C. V0H 1Z0. Tel. 604-494-0535. Toll Free: (306, 403, 604) 800-663-0391. Fax: 604-494-2626. "Range Rider" FRP laminated fiberglass truck canopies/tops and car topper boats, fiberglass hand laid-up plugs and molds, also custom fiberglass designing and laminate production.

(P.) L. Klar; (Off.Mgr.) Ms. M. Pinson. Annual Sales (C). Co. Size (B).⑥

★R & R Tool & Mold Inc., 6185 Morton Ind'l Pkwy., P.O. Box 5177, Windsor, Ont. N9J 2L3. Tel. 519-734-6274. Fax: 519-734-6804. Plastic injection and compression molds.

(P.) R. Rosati; (V.P.) L. Richards. Annual Sales (C). Co. Size (B).

R.S. Furniture, (R.S. Meubles), A Division of Corpdem Industries Inc., 395 Ste-Croix Blvd., Montreal, Que. H4N 2R6. Tel. 514-747-1171. Fax: 514-747-0531. Teak, modern and contemporary furniture and upholstery, contract seating, wall systems. Parent company, Corpdem Industries Inc.

(Chmn.) R. Demers; (P.) R. Germain. Annual Sales (D). Co. Size (D).⑤

R & S Technical Services Ltd., 340 Dosco Dr., Stoney Creek, Ont. L8E 2N5. Tel. 416-662-3353. Fax: 416-662-3244. Machinists, servicing balancing, grinding machinery, machining and spray welding.

(P.) L. Rightmayer; (V.P.) R. Schaefer. Annual Sales (8). Co. Size (A).⑤

★R.S.F. Energy Ltd., P.O. Box 3637, 2965 Tatlow Rd., Smithers, B.C. V0J 2N0. Tel. 604-847-4301. Fax: 604-

847-4432. Wood stoves and forced air furnaces, prefabricated fireplaces, truck bodies.

(P.) H. Duerichen; (S.M.) J. Mitchell; (Plant Mgr.) S. Taylor. Annual Sales (C). Co. Size (8).⑥

R-THETA INC., 5672 McAdam Rd., Mississauga, Ont. L4Z 1T2. Tel. 416-890-0221. Fax: 416-890-1628. Heat sinks for the electronic industry.

For. Reps., Rekco Inc., New Berlin, WI, U.S.A.

(P.) J. R.S. Butler; (V.P.) S. D. Butwell; (District Mgr. Pierrefonds) F. Poitras. Annual Sales (D). Co. Size (8).⑤

★R.T.C. Precious Metals Inc., [Metaux Precieux R.T.C. Inc.], 343 Lajeunesse W., St. Jérôme, Que. J7Y 4E4. Tel. 514-432-5343. Fax: 514-432-2334. Telex: 05-839622. Associate, Orextrac Inc. Precious metal refining and manufacture of small scale gold mining equipment.

(P.) R. Evis; (V.P.) P. Cadieux; (Mgr.) M. Lemieux. Annual Sales (C). Co. Size (B).⑤

R & V Insulating Glass Co. Ltd., 105 Claireport Cres., Etobicoke, Ont. M9W 6P7. Tel. 416-674-1033.

(P.) V. Ziriello.

†RW Packaging Ltd., 1569 Orange St., Winnipeg, Man. R3E 3B5. Tel. 204-786-6873. Fax: 204-786-1927. Branch office, Toronto, Ont. Branch plant, Edmonton, Alta. Household and automotive products, drugs, Brands, "Goldex", "Glashine", "Creosweep", "CharGlow", "Sani-White", "P.S.P."

(P.) D.H. Baldner; (Dir.Fin.) H. Page; (Dir.Purch. & Traffic) V. N. Downey; (Dir.Sales & Mktg.) T. Hood; (Dir. Mfg.) H. Page; (Edmonton 8r.Mgr.) D. Veinot. Annual Sales (D). Co. Size (C).⑤

R W D Tool & Machine Ltd., 8241 Keele St., Unit 5, Concord, Ont. L4K 1Z5. Tel. 416-738-1050. Fax: 416-738-6036. Special machinery, automatic assembly equipment, dies, etc.

(P. & S.M.) F. Furfaro; (S.T. & Plant Mgr.) R. Adams. Annual Sales (B). Co. Size (A).⑤

★RWF Industries, 1 John St., Embro, Ont. N0J 1J0. Tel. 519-475-4101. Fax: 519-475-4066. Bron offset pipe cable and vibratory plows, agricultural drainage plows, hydraulic towed scrapers, utility trenchers, construction equipment buckets.

(P.) R. Hall; (G.M.) D. G. Riddell; (S.M.) A. Myers; (P.A.) Ms. R. Desautels; (Plant Mgr.) P. Harmer. Annual Sales (C). Co. Size (8).⑥

R & Y Tool and Die Co. Ltd., R.R.#1, River Rd., Welland, Ont. L3G 5N4. Tel. 416-732-4545. Fax: 416-732-5459. Tools, dies, moulds for rubber and plastic.

(P.) T. Liske; (V.P.) L.N. Christopher. Annual Sales (B). Co. Size (A).⑤

†RAB Energy Group Inc., 117 Copper Rd., Whitehorse, Yukon Y1A 2Z7. Tel. 403-667-7332. Fax: 403-668-7472. Wood and pvc windows, sealed units, custom millwork. Brand, "Northern".

(P.) R. Sorud; (Mfg.Mgr.) D. Sorud; (Prod'n & Installation Mgr.) S. Sorud; (Off.Mgr.) T. Salmer. Annual Sales (C). Co. Size (B).⑥

Raber Glove Mfg. Co. Ltd., 560 McDermot Ave., Winnipeg, Man. R3A 0C1. Tel. 204-786-2469. Fax: 204-775-7846. Men's and women's work and dress gloves, linesmen's gauntlets. Brands, "Raber", "Blue Label", "Piggyback".

(P.) I. Raber. Annual Sales (C). Co. Size (B).⑥

Rabitsch Ltd., Unit 40, 175 Toryork Dr., Weston, Ont. M9L 2Y7. Tel. 416-747-1745. Food processing machinery, electrical controls.

(P.) F.M. Rabitsch. Co. Size (A).

★Racal (Canada) Inc., 1806 Woodward Dr., Ottawa, Ont. K2C 0P7. Tel. 613-225-4640. Fax: 613-225-4641. Military and professional electronics and radio communication equipment. Brand, "Racal". Parent company, Racal Electronics PLC, Bracknell, Berks., England.

Foreign representatives throughout the world.

(Dir. & G.M.) R.F. Howes. Annual Sales (C). Co. Size (A).

Racal-Chubb Canada Inc., 5201 Explorer Dr., Mississauga, Ont. L4W 4H1. Tel. 416-620-3403. Fax: 416-629-9468. Branch offices, Moncton, N.B., Halifax, N.S., Quebec, Sherbrooke, Montreal, Que., Ottawa, Toronto, Windsor, Hamilton, London, Sarnia, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Vancouver, Victoria, Kamloops, Kelowna, B.C. Plants, Barrie, Mississauga, Ont. Divisions: Chubb Security Safes, Chubb Security Systems, Chubb Security Locksmiths, Chubb Electronics, North America, Racal-Guardata Canada. Fire and burglar resistant safes and vault doors, computer based security management and access control systems, closed circuit T.V. systems, burglar alarm sys-

- tems data security products and point of sale terminals. Parent company, Racal Electronics plc.
(C.E.O.) R. G. Lewis; (V.P.) K. Harlock; (V.P.) T. O'Doherty; (V.P.) M. Oke; (V.P.) B. Currer; (Mktg. Mgr.) M. M. West. Annual Sales (F). Co. Size (G).®
- ★**RACAL-DECCA CANADA LTD., INSULATORS DIVISION, 71 Selby Rd., Brampton, Ont. L6W 1K5.** Tel. 416-457-8720. Fax: 416-457-2193. Telex: 06-97699. Guy strain insulators, base insulators, lighting transformers and static drain resistors for radio transmitting guyed masts and self supporting towers. Parent company, Racal-Decca Limited, London, England.
(Mgr. & Chief Eng.) E. E. Thompson; (Dep.G.M.) P. H.J. Warr; (Mktg.Mgr.Overseas) J. Molloy-Vickers. Annual Sales (C). Co. Size (A).
- ★**Racal Filter Technologies, Ltd., 1175 California Ave., Brockville, Ont. K6V 5V8.** Tel. 613-345-0111. Fax: 613-345-2639. Telex: 06-36700B51. Subsidiary, Racal Protection. Associate, Racal Health & Safety Group. Filters and canisters for respiratory protection, gas mask canisters, particulate and gas filters for industrial applications. Parent company, Racal Chubb Canada.
For.Reps., Racal Health and Safety Group, England, U.S.A., Germany, France, Australia, Sweden.
(P.) S. Johansson; (Admin.Mgr.) Ms. K. Hunt; (Ops. Mgr.) P. Courneya; (Tech.Mgr.) P. Legare. Annual Sales (D). Co. Size (C).
- Racan Industries Inc., 3737 boul. Lite, St. Vincent de Paul, Que. H7E 4XB.** Tel. 514-324-5D5D. Fax: 514-661-1932. Associates, Spiro Metal, Spiro-Vibro, Sprio-McQuay. Spiral metal duct noise and vibration control, ventilation and air conditioning equipment, truck bodies and trailers.
(P.) G.J. Racanelli; (V.P.) Mrs. G. Labrosse; (V.P.) S. Ricciardi; (G.M.) P. Drunet. Annual Sales (D). Co. Size (D).®
- Raccords Macline Ltée.,** See Macline Fittings Ltd.
- Radacs, R.R. #3, Lakeshore Rd., Niagara-on-the-Lake, Ont. L0S 1J0.** Tel. 416-937-3461. Two way radio communications accessories.
(G.M.) P. Buis; (Eng.) L. Flemming. Annual Sales (B). Co. Size (A).®
- Radermaker, Henri, & Fils Inc., Route 117, St-Veronique, Que. J0W 1X0.** Tel. B19-275-3466.
(P.) M. Radermaker. Annual Sales (A).
- Radiateurs Laniel Mfg. Ltée., 4951 Cote-Vertu O., St. Laurent, Que. H4S 1E1.** Tel. 514-337-421B. Industrial and automobile radiators.
(P. & P.A.) A. Laniel; (G.M.) L. Lepine; (S.M.) J. P. Martel. Co. Size (B).
- Radiateurs Montreal Inc., 270, Beaubien Ouest, Montreal, Que. H2V 1C4.** Tel. 514-276-8521.
(P.) O. Joly.
- Radiateurs Roy Ltée., 2950 Watt St., Ste-Foy, Que. G1X 4AB.** Tel. 418-656-6812. Toll Free: 800-463-4037. Fax: 418-656-6823. Warehouses, Moncton, N.B., Val D'Or, Que. Radiator cores for cars and heavy duty equipment, heat exchangers, cooling system equipment, gas tanks, etc.
(P.) J. Hamel; (Cont.) J. L'abracque; (S.M.) D. Roy; (Prod.Sup'vr) R. Boissonneaux. Annual Sales (C). Co. Size (B).®
- Radiator Specialty Company of Canada, Limited, 1711 Aimco Blvd., Mississauga, Ont. L4W 1H7.** Tel. 416-625-9117. Toll Free: BDO-268-2330. Fax: 416-625-5917. Automotive, plumbing, heating, industrial and chemical specialties. Brands, "Solder Seal", "Liquid Wrench", "Trans-Medic", "Transeal", "MP Sealant", "Motor Medic", "Hold-zit" rubber tarp straps, "Sulfol", "Gunk", "Bakerseal". Parent company, Radiator Specialty Company, Charlotte, NC, U.S.A.
(P.) D. Hoffman; (Mktg.Mgr.) D. W. Spooner; (Sales Admin.) Mrs. S. Clarke; (P.A. & Plant Mgr.) V. J. Guillaumier. Annual Sales (D). Co. Size (B).®
- ★**Radomski, H.R., & Co. Ltd., 164 Princess St., Toronto, Ont. M5A 2T1.** Tel. 416-368-5663. Fax: 416-368-062D. Plant, Port Bolster, Ont. Hammer and press forged axes, bars, tools. Brands, "Ardex", "Perfetto", "Ox-Head iltis", "Schlemper", "True Friends". Annual Sales (B). Co. Size (A).
- Rae-Den Electrical Manufacturing Limited, Box 206, 70 Connie Cr., Unit 4, Concord, Ont. L4K 1B4.** Tel. 416-669-2395. Electrical control panels, design and engineering for programmable control systems.
(P.) R. L. Storms; (V.P.) M. Perkacin. Annual Sales (A). Co. Size (A).
- Raglan Welding Shop Ltd., 5151 Simcoe St. N., Oshawa, Ont. L1H 7K4.** Tel. 416-655-3355. Fax: 416-655-853B. Dump boxes and flat beds, dump trailers, hoppers, tankers, roll and walking floor garbage trailers.
(P.) J. Michel; (Mgr.) R. Michel; (Off.Mgr.) H. Michel; (Purch.Mgr.) K. Hallis. Co. Size (D).
- ★**Rahnmet Inc., 141 Regina St., North Bay, Ont. P1A 1A1.** Tel. 705-474-0410. Fax: 705-476-679D. Non-ferrous castings and bearings, heavy machine shop and refurbishing plant, stress relieving oven.
(P.) J.M.L. Lacasse, C.A. Annual Sales (C). Co. Size (C).
- Rai-Car Machine Works Ltd., Box 659, Chemainus, B.C. V0R 1K0.** Tel. 604-246-2511.
(P.) R. Carls. Co. Size (A).
- Raidtrac Vehicles Inc., 2200 Louis Felix St., Box 223, Drummondville, Que. J2B 6V7.** Tel. B19-477-0262. "Raidtrac" all terrain vehicles.
(P.) R.A. Parent; (V.P.) R. Neirynck. Annual Sales (B). Co. Size (A).
- ★**Railtech Ltd., 325 Lee Ave., Daie D'urfe, Que. H9X 3S3.** Tel. 514-457-4760. Fax: 514-457-7111.
(C.E.O.) J. MacDonald; (V.P.Sales) L. Hurl; (V.P.Prod.) S. Miller; (Corp.Cont.) J. Natale; (Purch.Mgr.) E. Niedan. Annual Sales (D). Co. Size (C).
- Rainbow Aluminum Products Limited, 9 Vanley Cres., North York, Ont. M3J 2B7.** Tel. 416-633-5052. "Rainbow Aluminum" storm doors, awnings and porch enclosures, aluminum and vinyl windows.
(P.) M. Rosati; (T.) V. Alfieri; (Foreman) K. Christos. Annual Sales (C). Co. Size (A).
- Rainbow Jean Company Limited, The, 99 Chabanel St. W., Suite 104, Montreal, Que. H2N 1C3.** Tel. 514-384-BB41. Toll Free: B00-361-4773. Fax: 514-382-B039. Telex: 05-B25772. Branch office, Toronto, Ont. "Browns", "Rainbow" jeans, jackets, shirts, sweatshirts, skirts and tops.
(P.) R. Brown; (G.M.) A. Delovitch. Annual Sales (D). Co. Size (B).®
- Rainbow Neon & Plastic Signs Ltd., 1451 Star Top Rd., Ottawa, Ont. K1B 3S5.** Tel. 613-745-3081. Fax: 613-745-0537. Electric plastic and neon signs.
(S.T.) A. E. Charron. Annual Sales (B). Co. Size (A).®
- Rainee Manufacturing Products Ltd., 42 Kodiak Cr., Toronto, Ont. M3J 3G5.** Tel. 416-630-17D0. Cosmetic bags, sporting bags, change purses, wallets, etc. Brands, "Rainee", "Ramol".
(P.) L. White; (S.T.) L. Stern; (Plant Mgr.) J. Drezner. Co. Size (C).
- ★**Rainford Corporation, 1401 Huntingwood Dr., Scarborough, Ont. M1S 3R9.** Tel. 416-754-2133. Fax: 416-754-4B96. Subsidiary, Foxx Metal Industries, Scarborough, Ont. "Rainford Racks" electronic enclosures, equipment and metal cabinets, relay racks.
(C.E.O.) R. Idems; (P.) D. Ozretic; (V.P.Engr'g) D. Gavel; (Admin.Mgr.) Mrs. A. Wan. Annual Sales (D). Co. Size (C).®
- Raith, Albert, Cement Contractor Ltd., 36 Manitou Dr., Kitchener, Ont. N2C 1L3.** Tel. 519-894-0900. Fax: 519-893-2700. Ready mix concrete.
(P.) A. K. Raith; (Mgr.) A. Vandecappelle. Annual Sales (C). Co. Size (A).
- Rajill Manufacturers & Distributors Ltd., 1620 Senio Ave., Ottawa, Ont. K2C 1T8.** Tel. 613-224-1346. "Rajill" electrostatic air recyclers and cleaners, pollution control equipment.
(P.) V. S. Aggarwal; (V.P.) M. R. Aggarwal; (P.A. & Plant Mgr.) N. Jairaman, P.Eng. Annual Sales (A). Co. Size (A).
- ★**Ralco Electronics Inc., 1753 Capilano Rd., North Vancouver, B.C. V7P 3B5.** Tel. 604-9B6-B788. Fax: 604-986-B633.
(P. & Owner) S. Friedman; (Cont.) D. Hrynkiw; (Technologist) R. Grant; (Purch. & Hum.Res.Mgr.) M. Thompson. Annual Sales (C). Co. Size (A).
- Raleigh Industries of Canada Ltd., [Les Industries Raleigh du Canada Ltée.], 1610 Sismet Rd., Mississauga, Ont. L4W 1R4.** Tel. 416-624-3411. Plant, Waterloo, Que. "Raleigh" bicycles. Parent company, Derby International Corporation, Luxembourg.
(Chmn.) J. R. Enoksen; (P.) F. Vaiya; (S.T.) G. De-Marsh; (V.P.Mfg.) E. Cuthbert; (Dealer S.M.) D. Graham; (V.P.Mktg. & Dist.) R. Hanson; (Purch.Mgr.) R. Roach. Annual Sales (E). Co. Size (E).®
- ★**Ralfor Plus Inc., 750 Boul. Lebeau, Montreal, Que. H4N 1S4.** Tel. 514-333-3460. Fax: 514-333-65B7. Plant, Lachine, Que. Custom steel and stainless steel, fabrication, shear and brake, roll forming.
(P.) R. Forest; (V.P. & G.M.) J. Chen; (Dir.Sales & Mktg.) R. H. Peladeau. Annual Sales (D). Co. Size (D).®
- Ralphs, Frank, Limited, 1B55 St. Francois Rd., Dorval, Que. H9P 1K3.** Tel. 514-6B3-4322. Fax: 514-6B3-4326. Specialized panelling for ships, railcar and motor coaches, marine furnishings, custom laminate work for labs, etc.
(P.) K.S. Waldie; (V.P.) J. Waldie; (G.S.M.) R. Skeates. Annual Sales (C). Co. Size (A).®
- Ralston Metal Products Limited, 92 Ferguson St., Box 60B, Guelph, Ont. N1H 6L3.** Tel. 519-B36-2968. Toll Free: 800-265-7611. Fax: 519-836-9763. Plant, 50 Watson Rd., Guelph, Ont. Electrical enclosures and custom metal fabricating.
(P. & G.M.) I. W. Berry; (Plant Mgr.) R. Bullock; (Plant Mgr.) P. Berry; (Mktg.Mgr.) S. Berry. Annual Sales (C). Co. Size (B).®
- Ralston Purina Canada Inc., 2490 Royal Windsor Dr., Mississauga, Ont. L5J 1K7.** Tel. 416-B22-1611. Fax: 416-B22-4751. Administrative offices, Longueuil, Que. (Agri-Prod.Div.), Mississauga, Ont. (Grocery Prods.Div.). Branch plants and sales offices, LaSalle, Drummondville, St-Romuald, Que., Woodstock, Whitby, Addison, Mississauga, Ont. Subsidiary, Animal Milk Products Limited, Walkerton, Ont. Pet foods, commercial livestock and poultry feeds. Brands, "Purina Chows", "Tender Vittles", "Butcher's Blend", "Cat's Café". Parent company, Ralston Purina Co., St. Louis, Mo., U.S.A.
(Exec.V.P. & Dir.Grocery Prod.Div.) P. Grieve; (T.) G. Plank; (V.P.Fin. & Admin.) R.F. Poth; (V.P. & Dir.Agri. Prod.Div.Que.) O. de Vanssay; (V.P. & Dir.Agri.Prod.Div. Ont.) B. Kukuck; (Dir.Corp.Acct'g) L. De Pasqua. Annual Sales (F). Co. Size (F).
- Ralston, W., (Canada) Inc., 455 Cote Vertu, Montreal, Que. H4N 1E8.** Tel. 514-334-1510. Fax: 514-745-0764. Telex: 05-826634. Plants, Bramalea, Ont., Drumheller, Alta. Branch offices, warehouses and plants, Bramalea, Ont., Drumheller, Alta. Polyethylene film and plastic bags, plastic tubing. Brand, "Polyphane". Parent company, Canadian Technical Tape Ltd., Montreal, Que.
(P. & G.M.) L. Cohen; (V.P.) H. Cohen; (V.P.Sales) P. Cohen; (Mktg.Mgr.) C. Russ; (Dist.Mgr.) L. Reinbold; (Dist.Mgr.) J.D. Hemond; (Dist.Mgr.) M. Boulding. Annual Sales (E). Co. Size (D).®
- Ram Air Mfg., 501 Newbold St., London, Ont. N6E 1K4.** Tel. 519-6B1-1012. Fax: 519-6B1-7341. 12-24 volt D.C. electric motors. Parent company, Atoma International Inc.
(P.) R.G. Hrga; (G.M.) T.H. Dohrner. Annual Sales (E). Co. Size (E).®
- †**Ram Forest Products Inc., P.O. Box 430, Gormley, Ont. L0H 1G0.** Tel. 416-773-1263. Fax: 416-727-9480. Plants, King City, Vondorf, Ont. Associates, Trent Timber Treating Ltd., Ram Laminating Products Inc., Ramfor Lumber Inc. Pressure treated lumber, timber, plywood, fire retardant treated wood, custom milling and dressing of wood products, glued-laminated timber.
(P.) M. Stravec; (V.P.) Mrs. L. Moryto; (G.M.) R. Robinson; (Mktg.Mgr.) A. Thomas Moryto. Annual Sales (E). Co. Size (B).®
- RAM Industries Ltd., 33 York Rd. E., P.O. Box 5002, Yorkton, Sask. S3N 3Z4.** Tel. 306-7B3-B539. Fax: 306-7B6-7606. Warehouses, Minot, ND, U.S.A.; Toowoomba, Queensland, Australia. "RAM" hydraulic cylinders, screw jacks.
(P.) R. Malinowski; (S.T.) L. Malinowski; (V.P.Sales) L. Iverson. Annual Sales (C). Co. Size (C).®
- Ram Machines Ltd., 250 Trowers Rd., Unit 11, Woodbridge, Ont. L4L 5Z7.** Tel. 416-661-5289. Fax: 306-763-4266. Co. Size (N/R).
- Ram Manufacturing Ltd., 5 - 12091 No. 5 Rd., Richmond, B.C. V7A 4E9.** Tel. 604-274-1313. Fax: 604-274-0099. Elevator parts.
(P.) V. Zachata. Annual Sales (B). Co. Size (A).
- Ram Resins Inc., R.R. #2, Tottenham, Ont. L0G 1W0.** Tel. 416-936-2207. Fax: 416-936-5103. Plant, Bolton, Ont. Subsidiary, Nu-Life Polymers, Bolton, Ont. Reprocessing of thermoplastic resins and compounds.
(P.) H.A.(Red) Taylor. Annual Sales (B). Co. Size (A).®
- ★**Rama Plastics Inc., Rama Ind'l Mall, Box 2300, Orillia, Ont. L3V 6S2.** Tel. 705-325-4200. Fax: 705-325-8250. Plant, Rama, Ont. Associates, Polyjohn Enterprises Corp., Whiting, IN, U.S.A. "Polyjohn" plastic portable toilets, "We'll Care" handicapped units and "Polywash" wash stands, also complete outdoor self-contained toilet unit, "Oasis" and "Mini-Oasis" trailer toilets, decontamination trailers, "Toter" trailers, portable toilet parts, accessories and chemicals.
(P.) G. Hiskes; (V.P.) E. Cooper; (S.M.) Ms. M. Keech. Annual Sales (C). Co. Size (B).®

- ★**Rambridge Structure & Design Ltd.**, 1316 Centre St. N.E., Calgary, Alta. T2E 2A7. Tel. 403-230-5775. Fax: 403-276-9120. Subsidiary, Bumper Crop (Edmonton) Ltd. Horticultural lighting equipment, home retail hydroponic systems and pots, plant fertilizers, organic plantfoods, humic acid soil additives. Brands, "Bumper Crop", "ProTrac", "Targus".
(P.) L. Wegener; (V.P.) T. Duncan. Annual Sales (B). Co. Size (A).⑥
- Ramcor Industries Limited**, 709 Main St. W., Hamilton, Ont. L8S 1A2. Tel. 416-525-1907. Fax: 416-525-5365. Subsidiaries, Valcor Manufacturing, Crest Renovations, Hamilton, Ont. Aluminum replacement windows, storm windows, awnings, steel doors.
(P.) M.A. Lipp; (V.P. & S.T.) D.W. Jackson; (G.M.) Mrs. C. Reid. Annual Sales (C). Co. Size (B).⑥
- Rampart Partitions Inc.**, 7365 Chouinard Rd., Lasalle, Que. H8N 2L6. Tel. 514-367-0330. Fax: 514-367-4207.
(P.) R. Elhen; (Cont.) G. Ziten; (Prod.Mgr.) R. Dallaire; (Purch.Agent) S. Giguere. Annual Sales (C). Co. Size (B).
- †**Ram's Custom Furniture & Millwork Inc.**, Units 110 & 111, 11031 Bridgeport Rd., Richmond, B.C. V6X 3A2. Tel. 604-273-2070. Custom office furniture, desks, credenzas, cabinets, sofas, seating units, tilter chairs, etc.
(P.) R. Krishna; (Mgr.) D. Reelie. Annual Sales (B). Co. Size (A).⑤
- ★**Ramsay Machine Works, Limited**, 1630 Store St., Victoria, B.C. V8W 1V3. Tel. 604-384-5314. Fax: 604-389-0504. Telex: 049-7425. Special machinery.
(P.) G.H.P. Ramsay; (V.P.) F.M. Ramsay. Annual Sales (C). Co. Size (B).⑥
- ★**Ramsden Manufacturing**, a division of Ramsden Industries Limited, 130 Oakland Ave., London, Ont. N5W 4H6. Tel. 519-451-6720. Fax: 519-451-0780. Associates, Proto-Mould, London, Dunbar Aluminum Foundry, Kitchener, Ont. Aluminum permanent mould, sand, low pressure and high pressure die castings, patterns. Parent company, Ramsden Industries Limited, London, Ont.
(P.) R. G. Ramsden; (S.M.) G. L. Lobb; (Cont.) J. A. Jones; (V.P.Mfg.) D. J. Ramsden. Annual Sales (D). Co. Size (D).⑤
- ★**Ramset Limited**, 130 Queen's Quay E., Toronto, Ont. M5A 3X6. Tel. 416-364-9452. Toll Free: (416)418,514,519,613,705,807,819)800-268-9482, (604)800-663-4637, (403)800-382-8105. Fax: 416-364-5264. Branch offices, Hamilton, Windsor, Kitchener, Thunder Bay, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Distribution centres, St. John's, Nfld., Halifax, N.S., Fredericton, N.B., Montreal, Que., Ottawa, Ont., Regina, Sask. Anchoring and fastening systems for concrete, steel, masonry anchors, electric rotary hammer drills and carbide bits.
(P.) C. Plater. Annual Sales (D). Co. Size (C).
- ★**Ramsey Canada, Div. Baker Hughes Canada Inc.**, 385 Enford Rd., Richmond Hill, Ont. L4C 3G2. Tel. 416-883-1881. Fax: 416-883-1750. Telex: 06-986722. Conveyor scales, automatic batching systems, electronic truck and track scales, density, level and weigh scales, sampling systems. Brands, "Vey-r-Weigh", "Ramsey", "Unitrain", "Digi-Weigh". Parent company, Ramsey Technologies, St. Paul, MN, U.S.A.
(P.) R. W. Titshall; (S.M.) D. Young; (Prod'n Mgr.) K. Laycock; (Engr'g Mgr.) D. Zealand. Annual Sales (C). Co. Size (B).⑥
- ★**Ramsey Lake Industrial Limited**, Unit 9 Walden Plaza, P.O. Box 158, Lively, Ont. P0M 2E0. Tel. 705-692-4734. Fax: 705-692-4735. Assembly of motion alarms and flow monitors for any homogenous pipe from 3/8" to 108", also permanent and portable flow monitors for open channels.
(P.) A. Ronald Tait. Annual Sales (C). Co. Size (A).⑥
- ★**Ranco Controls, Canada, Ltd.**, 221 Evans Ave., Toronto, Ont. M8Z 1J5. Tel. 416-259-9254. Fax: 416-231-3979. Thermostatic controls for refrigeration, air conditioning, heating, humidification and dehumidification, etc., also automatic control devices and power controls which regulate temperature, pressure, time sequencing, current, fluid flow and humidity. Brands, "Ranco", "Rancostat", "Wilcos". Parent company, Ranco Incorporated.
For.Reps., Dublin, Delaware and Plain City, OH, U.S.A.; Lomazzo, Italy; Speyer, W.Germany; Plymouth, England; Tokyo, Japan; Buc, France.
(V.P. & G.M.) M.R. McLean; (S. & Compt.) M. Cliffe. Annual Sales (D). Co. Size (C).⑤
- Rancourt Industries Ltd.**, 1800 90th St., St. Georges East, Que. G5Y 7B3. Tel. 418-228-8889. Fax: 418-228-

7280. Hardwood and softwood lumber, shavings, chips and bark, contract sawmill.
(P.) G. Rancourt. Annual Sales (E). Co. Size (D).⑥
- Rand Specialties Division of Great Lakes Pen & Pencil Co. Ltd.**, 86 Culver, P.O. Box 823, Simcoe, Ont. N3Y 4T2. Tel. 519-428-0411. Fax: 519-426-9191. "Rex" advertising specialties, shoe shine cloths, hotel sewing kits, emery boards, shower caps, pens, pencils, shoe horns and corkscrews.
(P.) Mrs. G.E. Corbould; (P.A.) F.J. Corbould. Annual Sales (B). Co. Size (A).⑥
- Randall Klein Design Inc.**, 445 Nightingale Ave., London, Ont. N5W 4C4. Tel. 519-452-1910. Upholstered household furniture.
(P.) B. Verbeem; (V.P.) A. Klein; (V.P.) E. Verbeem. Annual Sales (C). Co. Size (A).
- Randim Marketing Inc.**, 33 W. Beaver Creek Dr., Richmond Hill, Ont. L4B 1K4. Tel. 416-764-6262. Fax: 416-764-3652. Telex: 06-964798. "Party Time", party novelties and accessories, "Blisto", stationary accessories, "Nature's Garden", pot dourri, "Rainbow Star", gift wrap products. Parent company, Charan Industries Inc., Richmond Hill, Ont.
(P.) L. R. Ashton; (Dir.Sales) J. Patton; (Cont.) A. Kern; (Plant Mgr.) E. Fernandez. Annual Sales (D). Co. Size (C).⑥
- Randolph, Murray, Mfg. Co.**, Div. Geresa Investment Limited, 160 St. Viateur St. E., Room 703, Montreal, Que. H2T 1A8. Tel. 514-273-4218. Fax: 514-273-5640. Team sport and club jackets, baseball uniforms and corporate jackets.
(P.) G. Greenberg; (Chief Exec.) V. Benedek. Annual Sales (B). Co. Size (B).⑥
- Range Plastics Limited**, 120 Jethro Rd., Downsview, Ont. M3L 2J6. Tel. 416-249-8337. Fax: 416-249-6946. Custom heat sealed vinyl loose leaf products, vinyl binders, portfolios and briefcases, advertising specialty products, index dividers and filing systems, presentation and report covers, custom vinyl package products, special purpose vinyl products.
(P.) R. Dawson; (G.M.) J. Mohos. Annual Sales (C). Co. Size (A).
- ★**Ranger Engineering Inc.**, 380 Finchdene Sq., Unit #22, Scarborough, Ont. M1X 1C9. Tel. 416-297-8821. Fax: 416-297-4925. Air compressors, centrifugal, and vacuum pumps, automotive and industrial spray booths, electric motors.
(P.) D. Lim, P.Eng.; (S.M.) V. Malhotra; (G.M.) F. Panini; (Purch.) Mrs. E. Cowan. Annual Sales (C). Co. Size (B).
- Ranger Metal Products Limited**, 31 Malcolm Rd., P.O. Box 1415, Guelph, Ont. N1H 6N8. Tel. 519-824-7470. Fax: 519-824-5458. Freezer and refrigeration baskets and shelving, oven shelves, dishwasher racks, also custom plastic coating.
(P.) G.J. Clayton; (Exec. V.P.) R. J. Smith; (G.M.) T. Smith; (S.M.) J. Lesar. Annual Sales (D). Co. Size (D).⑤
- ★**Ranpro Inc.**, P.O. Box 430, Victoria St. & Ireland Rd., Simcoe, Ont. N3Y 4L6. Tel. 519-426-1094. Fax: 519-426-5313. Industrial rainwear, gloves, aluminized protective clothing, welders leather and flame retardant clothing. Brands, "Ranger", "Ranpro", "Commander", "Contractor".
(P.) G. F. Jamieson; (Cont.) Mrs. R. Pitre. Annual Sales (D). Co. Size (C).⑥
- Rantex Brushes Inc.**, 82 Welham Rd., Barrie, Ont. L4M 4S7. Tel. 705-726-1807. Toll Free: 800-461-5597. Fax: 705-726-0444. Telex: 06-875529. Plant, Batavia, NY, U.S.A. Wire brushes of all kinds. Brands, "Rantex" industrial brushes and road sweeping brooms, in metal and plastic.
(P.) R. Krelstein; (Dir.Sales & Mktg.) P. Bognar; (V.P.Fin.) P. Hayes. Annual Sales (C). Co. Size (C).⑥
- Rapid Belt Co. Ltd.**, 5455 de Gaspe, Montreal, Que. H2T 2A3. Tel. 514-273-9906. Ladies' belts and leather accessories. Brand, "Rapid". Co. Size (C).
- Rapid Gear Ltd.**, 1596 Strasburg Rd., Kitchener, Ont. N2R 1E9. Tel. 519-748-4828. Fax: 519-748-5528. Custom gears, spur, helical, worm, gearboxes.
(P.) J. Sabados; (G.M.) B. Haeger; (Engr'g Mgr.) R. Mycroft. Annual Sales (C). Co. Size (B).⑤
- Rapid Packaging Systems Limited**, 1140 Bellamy Rd., Scarborough, Ont. M1H 1H4. Tel. 416-438-6430. Fax: 416-438-5177. Polyethylene bags.
(P.) T. Sawyer; (G.M.) Mrs. B. Sawyer; (S.M.) Mrs. G. Gergley. Annual Sales (C). Co. Size (A).⑥

- Rapid Precision Machine Tool Company**, 1001 Denison St., Markham, Ont. L3R 2Z6. Tel. 416-475-1865. Tooling, general and custom machining.
(Prop.) J. Kalajdiovski. Co. Size (N/R).
- Rapid Refrigeration Manufacturing Co. Ltd.**, 1550 Birchmount Rd., Scarborough, Ont. M1P 2H1. Tel. 416-285-6201. Fax: 416-285-6329. Refrigerated display cases, walk-in coolers and freezers, flower display coolers.
(P. & G.M.) A. Sausik. Annual Sales (D). Co. Size (C).⑥
- Rapid Tool and Die Div. of Frank Horvath and Son Ltd.**, 1731 Orangebrook Crt., Pickering, Ont. L1W 3G8. Tel. 416-839-5628. Roll forming and special machines, tools, dies, parts for pumps, general machining, CNC turning and milling.
(P.) F. Horvath, Sr.; (Mgr.) F. Horvath. Annual Sales (B). Co. Size (A).⑤
- ★**RAPISTAN SYSTEMS LIMITED, 7300 Rapistan Crt., Mississauga, Ont. L5N 5S1.** Tel. 416-567-7300. Fax: 416-567-0585. Telex: 06-22338. Branch office, Montreal, Que. Subsidiary, M.H.E. Contracting Limited/M.H.E. Entreprise Limitée. Pallet handling conveyors, bag, scrap and unit handling conveying systems, vertical conveyors, etc. Brands, "Rapistan", "A.P.C.", "Flow Rack". Parent company, Rapistan Corp., Grand Rapids, MI, U.S.A.
(P.) A.D. Ewing; (V.P.Admin.) F. Bernard; (P.A.) B. Canfield; (S.M.) E. Fisker; (S.M.Montreal) L. Hannan; (Eng.Mgr.) W. Kaufmann. Annual Sales (D). Co. Size (D).⑥
- ★**Ratcliffs (Canada) Limited**, 10537 Yonge St., Richmond Hill, Ont. L4C 3C5. Tel. 416-889-7575. Fax: 416-884-7422. Telex: 06-986643. Brass and copper strip. Brand, "Ratacanda".
(Chmn.) M. Hearn; (P.) A.H. Schemmer; (Exec.V.P. & S.T.) J.T. Morrison; (V.P.Sales) R.D. Skinner; (V.P.Mfg.) A.H. Ratcliff. Annual Sales (E). Co. Size (D).⑤
- Rau Canada Inc.**, 1255 DesCarriers St., Montreal, Que. H2S 2B1. Tel. 514-273-4481. Fax: 514-273-5254. Metal snap fasteners. Parent company, Rau Fastener Div. of U. S. I. Inc., Providence, R. I., U.S.A.
(G.M.) F.G. Button. Annual Sales (D). Co. Size (C).⑥
- Raudaschl Sails (Canada) Limited**, 3140 Lakeshore Blvd. W., Toronto, Ont. M8V 1L4. Tel. 416-255-3431. Fax: 416-259-9136. Sails, boat and sail covers, "Ultra Furl" furling-reefing system, safety harnesses.
(P.) H. Funck. Annual Sales (B). Co. Size (A).⑤
- RAUSCHER PLATING LIMITED, 180 Groh Ave., Cambridge, Ont. N3C 2V6.** Tel. 519-658-4636. Zinc, copper, nickel, chrome, phosphate and oil polishing and buffing.
(P.) L. A. Rauscher; (Prod'n Mgr.) G. Rauscher; (Off. Mgr.) Ms. S. Harshuk. Annual Sales (D). Co. Size (C).⑤
- Raval Lace Company (Canada) Inc.**, 9150 Park Ave., Montreal, Que. H2N 1Z2. Tel. 514-384-2910. Fax: 514-382-1305. Telex: 05-825812. Associated Companies, Decolin Inc., Laces Limited and Manville Industries Inc., Montreal, Que. Raschel laces for lingerie, home furnishings, children's wear, blouses, etc.
(P.) L.J. Mendel. Co. Size (N/R).
- ★**Raven Lumber Ltd.**, 2401 N. Island Hwy., P.O. Box 249, Campbell River, B.C. V9W 5B2. Tel. 604-287-8871. Fax: 604-287-8093. Lumber, timber.
(P.) D. K. Davies; (V.P.) I. Legge; (Purch.) D. Westfall. Annual Sales (E). Co. Size (D).⑥
- Raven Printing Ltd.**, Bay #5, 7419 - 50th Ave., Red Deer, Alta. T4P 1M5. Tel. 403-342-2000. Fax: 403-347-9290. Invitations, tickets, posters, flyers, envelopes, business cards, business forms, four color process graphic design.
(P. & G.M.) H. Raven. Annual Sales (B). Co. Size (A).⑥
- Ravenco Inc.**, 3000 le Corbusier, Chomedey, Que. H7L 3W2. Tel. 514-331-8010. Prefabricated piping, pipe bends, headers, etc.
(P.) G. Fortin. Co. Size (B).
- Ravens-Knit Limited**, 15 - 19 Petrolia St., Guelph, Ont. N1H 6R7. Tel. 519-823-2898. Serious work-out and team wear. Brands, "Champion", "Ravens".
(P.) B. Ravensdale; (G.M.) J. Ugrinov; (S.M.) T. Daly. Annual Sales (C). Co. Size (C).
- †**Rawass-Mokry Impex Ltd.**, 154 Shorting Rd., Scarborough, Ont. M1S 3S6. Tel. 416-293-1520. Fax: 416-293-1582. Subsidiary, Westminster Time & Clock Ind., Scarborough, Ont. and Santiago, Chile. Watches and clocks.
(P.) B. Al-Rawass; (Cont.) K. Parolin. Annual Sales (C). Co. Size (C).⑤
- Rawdon Metal Inc.**, 3426 Queen St., C.P. 130, Rawdon, Que. J0K 1S0. Tel. 514-834-5438. Custom made metal products, bicycle stands.

- (G.M.) J. Mailhot; (Plant Mgr.) R. Mailhot; (Mktg. Dir.) A. Dessureault. Annual Sales (B). Co. Size (A).[®]
- Rawlplug Canada Limited, 7407 Bren Rd., Mississauga, Ont. L4T 1H3. Tel. 416-673-7295. Toll Free: (416) 519, 613, 705, (807) 800-387-3480. Fax: 416-673-6490. Branch offices, Halifax, N.S., Montreal, Que., Winnipeg, Man., Calgary, Branch offices, Halifax, N.S., Moncton, N.B., St. John's, Nfld., Montreal, Que., Winnipeg, Man., Calgary. Bolt and screw anchors, etc. Brands, "Rawlplug", "Rawlag", "Rawlnut", "Duriums", etc. Parent company, The Rawlplug Co. Inc., New Rochelle, N.Y., U.S.A.
- (P.) D.J. Hamer. Annual Sales (C). Co. Size (A).[®]
- ★Raxan Industries Inc., [Les Industries Raxan Inc.], 500 Harwood Blvd., P.O. Box 9, Vaudreuil, Que. J7V 5V8. Tel. 514-455-9364. Fax: 514-455-8991. Solid industrial rubber and polyurethane tires and wheels. Brands, "Smoothgrip", "Solidair", "Permethane".
- (Chmn. & C.E.O.) G.R. Southward; (P.) R.A. Anderson; (V.P.Mktg.) R.N. Claridge; (V.P.Mfg.) W.M. Fares. Co. Size (A).[®]
- Ray Bolger Steel Fabrication Ltd., 706 Rosemount Ave., Cornwall, Ont. K6J 3E5. Tel. 613-938-1834. Fax: 613-933-3385. Condensers, heat exchangers, hoppers, pressure vessels, silos, tanks, etc. Parent company, Laframboise Plumbing & Heating, Cornwall, Ont.
- (G.M.) A. Boudreau.
- Ray Electric Limited, 20 Parkhill Rd. E., Cambridge, Ont. N1R 1P2. Tel. 519-623-0330. Fax: 519-623-1286. Branch office, rear of 229-231 Water St. N., Cambridge, Ont. Subsidiary, Ra-El Power & Electronics Limited. Electric forced air furnaces, electric boilers, duct heaters, make-up air units. Brand, "Hydro-Air".
- (P.) J. Wardlaw Ray; (V.P.) L. W. Ray; (S.T.) Mrs. J. J. Ray. Annual Sales (C). Co. Size (A).[®]
- Ray Plastics Limited, 91 Westmore Dr., Rexdale, Ont. M9V 3Y6. Tel. 416-749-2511. See also listing of Raywares Division. Moulded plastics, custom injection molding.
- (P. & G.M.) L. J. Fournier; (V.P.) C. M. Haird. Annual Sales (D). Co. Size (D).
- Raychem Advanter, #110 - 13120 Vanier Pl., Richmond, B.C. V6V 2J2. Tel. 604-276-B611. Fax: 604-276-B609. Aluminum adapters. Parent company, Raychem Corporation, Menlo Park, CA, U.S.A.
- (G.M.) I. McLean. Co. Size (B).
- Rayco Electronic System Ltd., See Systeme Electronique Rayco Ltée.
- Rayco Graphic (Canada) Inc., 2120 Cabot St., Montreal, Que. H4E 1E4. Tel. 514-767-5387. Fax: 514-767-2017. Plant, 9475 Meilleur St., Montreal, Que. Associate, C.W.L. Labels Ltd. Printing of tags, tickets, paper and fabric labels and stickers, folded boxes, picture inserts and wraps.
- (P. & S.M.) R.J. Lassner; (P.A.) B. Allen; (Plant Mgr.) H. Vroom. Annual Sales (C). Co. Size (A).[®]
- Rayco Stamping Products Limited, 2249 S. Cameron Blvd., Windsor, Ont. N9B 3P6. Tel. 519-969-2210. Automotive stampings and assemblies. Brand, "Rayco".
- (P. & G.M.) J. G. Tricli. Co. Size (D).
- Rayflam Inc., 700 Godbout St., Quebec, Que. G1J 1M9. Tel. 418-623-5312. Fax: 418-623-7457. Table lamps for restaurants, hotels and homes.
- (C.E.O.) R. Bureau; (S.M.) C. Bureau; (Plant Mgr.) J. Bureau. Annual Sales (C). Co. Size (A).[®]
- ★Raylo Chemicals Division of Terochem Laboratories, 8045 Argyle Rd., Edmonton, Alta. T6C 4A9. Tel. 403-468-6060. Fax: 403-468-4784. Telex: 037-43236. Pharmaceuticals, bulk actives, reagents. Parent company, Terochem Laboratories Limited, Edmonton, Alta.
- (P.) G. Tertzakian; (Comm.Mgr.) M. Colomb. Annual Sales (D). Co. Size (D).[®]
- Raymax of Canada, 64 Trowers Rd., Woodbridge, Ont. L4L 7K5. Tel. 416-856-3300. Fax: 416-856-3392. Chiropractic tables and x-ray equipment. Parent company, 3B46BB Ontario Ltd.
- (P.) A. Singh. Annual Sales (B). Co. Size (A).[®]
- Raymond Bros. Limited, 1B4 Stronach Cr., London, Ont. N5V 3A1. Tel. 519-455-4444. Toll Free: 800-265-9064. Fax: 519-455-4319. Branch plant, Windsor, Ont. Commercial back-lit awnings and residential awnings, tarpaulins, industrial fabric products and tent rentals.
- (P.) Ms. B. Jepson; (G.M.) G. Hewat; (S.) Ms. L. Elliott. Annual Sales (C). Co. Size (A).
- ★Raymond Engineering Products Ltd., 425, 1Bth Ave., Lachine, Que. H8S 3R1. Tel. 514-634-5833. Fax: 514-634-5255. Reflective aluminum and plastic for architectural work, also semi (one way) mirrors of all kinds.
- (P.) J. M. Raymond. Annual Sales (A). Co. Size (A).[®]
- Raymond Industrial Equipment Limited, P.O. Box 1325, Brantford, Ont. N3T 5T6. Tel. 519-759-0358. Fax: 519-759-0360. Fork lift trucks. Brand, "Raymond". Parent company, Raymond Corp., Greene, N.Y., U.S.A.
- (V.P. & G.M.) J. S. Locker. Annual Sales (E). Co. Size (E).[®]
- ★Raymond (1973) Limitée, B270 Edison, Industrial Park, Ville d'Anjou, Que. H1J 1S8. Tel. 514-352-0002. Fax: 514-352-2703. Gym, track and field, playground, hockey arena and swimming pool equipment, synthetic sport surfaces for tennis, track and field, etc. folding bleachers and stages.
- (P.) L. Belanger; (V.P.) J.P. Dubois. Annual Sales (C). Co. Size (B).
- Rayonese Textile Inc., 680 Mgr. DuBois., St. Jerome, Que. J7Y 3L8. Tel. 514-435-3624. Fax: 514-438-4286. Telex: 05-B39524. Sales offices, Montréal, Que., Winnipeg, Man., Vancouver, B.C. Rayon, polyester and nylon fabrics, printing, and dyeing. Brand, "Royalining".
- (P.) H. Wechsler; (S.T.) M. Wechsler; (V.P.) B. C. Barwick; (Dir.Plant) B. Voisine. Annual Sales (D). Co. Size (D).[®]
- Rayonics Scientific Inc., 1655 Flint Rd., Downsview, Ont. M3J 2W8. Tel. 416-736-1600. Fax: 416-736-1607. Telex: 06-21B063. Branch offices, Dartmouth, N.S., Montreal, Que., Ottawa, Ont., Vancouver, B.C. Plant, Dartmouth, N.S. Associate, MTM Health Products Inc. Scientific measuring instruments.
- (P.) F. Snape, Ph.D.; (Plant Mgr.) H. Meusel; (Sales Admin.) Ms. E. B. Duguetig. Annual Sales (D). Co. Size (C).[®]
- Rayonics Scientific Inc., Atlantic Division, 473A Windmill Rd., P.O. Box 12B6, Dartmouth, N.S. B2Y 4B9. Tel. 902-468-3344. Fax: 902-468-1203. Training aids, logic, educational and microprocessor kits, single function meters, sonar transducer analyzers, multiplex units, electronic test equipment, scientific instruments, spectrofluorimeters. Brands, "Ghemron", "Lectro-Learn", "Nova", "Fluorimet". Parent company, Rayonics Scientific Inc., Downsview, Ont.
- (G.M.) G. Hemming; (S.M.Serv.) B.C. Richards; (P.A.) C. Callaghan; (Serv.Mgr.) L.R. Murray. Annual Sales (C). Co. Size (A).[®]
- Raypak Thermonics (Canada) Limited, 120-124 Skyway Ave., Rexdale, Ont. M9W 4Y9. Tel. 416-675-7262. Fax: 416-675-2948. Gas fired hot water heaters and boilers. Brands, "Raytherm", "Raydronics", "Raytemp". Parent company, Raypak Inc., Westlake Village, CA, U.S.A.
- (V.P. & G.M.) C. A. Kesper; (Cont.) F. Lanzillotta; (Chief Eng.) K. Pergotski; (Mat'l Mgr.) C. Defrietas. Annual Sales (C). Co. Size (B).[®]
- Rayproof Canada Limited, 205 Beckwith St. N., Smiths Falls, Ont. K7A 2C9. Tel. 613-283-6340. Fax: 613-283-5790. Radio frequency shielded enclosures, anechoic chambers. Parent company, Sheilding Systems Corp.
- For. Rep., Ray Proof U.K.
- (G.M.) P. Currie. Annual Sales (C). Co. Size (A).[®]
- Ray's Aluminum (1988) Ltd., P.O. Box 23B, 2B Acadie St., Bouctouche, N.B. E0A 1G0. Tel. 506-743-2469. Fax: 506-743-5451. Aluminum door and windows.
- (P.) L. Leger. Annual Sales (B). Co. Size (A).[®]
- ★Raytheon Canada Limited, 400 Phillip St., P.O. Box 1619, Waterloo, Ont. N2J 4K6. Tel. 519-885-0110. Fax: 519-885-B620. Telex: 069-55431. Civil air traffic control radar and display systems, ground control approach radar, ship missile systems, military computers and power supplies. Parent company, Raytheon Company, Lexington, MA, U.S.A.
- (P. & G.M.) J.M. Stewart; (Dir.Mfg.) R.D. Kerr; (Contract) J.D. Collis; (Cont.) A.J. Ruetz; (Mgr.Ottawa Office) G. Kitchen; (Mktg.Dir.) G.R. Beaumont; (Asst.G.M.) R.P. Gaffney. Annual Sales (N/R). Co. Size (F).[®]
- Raywal Ltd., 68 Green Lane, Thornhill, Ont. L3T 6K9. Tel. 416-889-6243. Fax: 416-733-7629. Kitchen cabinets and vanities for bathrooms. Brand, "Raywal".
- (Chmn.) W. Vaarsi; (P.) E. Randmaa; (V.P.) D. Lodu; (G.M.) H. Kopti; (Prod'n Mgr.) G. Lean; (Asst.prod'n Mgr.) C. Langlois; (S.M.) W. Greer. Annual Sales (E). Co. Size (E).[®]
- Raywares, 96 Carrier Dr., Rexdale, Ont. M9W 5R1. Tel. 416-674-7134. Fax: 416-674-7946. Associates, Magmar Agencies, J.A. Forbes Agency, E.D. Tipping Sales, Hugh Schroeder Sales. Plastic car wash and snow brushes, ice scrapers.
- (V.P.Sales) S. Harbinson. Annual Sales (D). Co. Size (C).[®]
- Rea, David E. Dresses Ltd., 127 Portland St., Toronto, Ont. M5V 2N4. Tel. 416-368-3445. Ladies' dresses and wedding apparel. Brand, "Avida Boutique".
- (P.) D. E. Rea; (V.P.) H. Rea. Annual Sales (C). Co. Size (C).[®]
- Reach Plastics Ltd., [Les Plastiques Reach Ltée], 1800 Marie-Victorin Blvd., St-Bruno, Que. J3V 4P6. Tel. 514-653-2662. Toll Free: 800-361-3140. Telex: 052-68557. Sales offices and plants, St-Bruno, Que., Mississauga, Ont. Plastic foam pipe covering, novelties, backer board, etc. Brands, "Styrocoat", "Styrospan", "Insulock".
- (P.) R. Lalonde; (V.P.) L.E. Corcos. Annual Sales (D). Co. Size (D).
- ★Reader's Digest Association (Canada) Ltd., The, [Selection Du Reader's Digest (Canada) Ltée.], 215 Redfern Ave., Montreal, Que. H3Z 2V9. Tel. 514-934-0751. Fax: 514-932-3637. Telex: 05-25800. Branch office, Toronto, Ont. Publishers. Parent company, The Reader's Digest Association Inc., Pleasantville, NY, U.S.A.
- For. Reps.; West Indies; U.S.A.
- (Chmn. & P.) R. Hancox; (V.P. & Publish'g Dir.) C. W. Magill; (V.P. & T.) B. Woodcock; (V.P. & Hum.Res.Dir.) Miss R. Britt; (Adv.Dir.) L. Thomas; (Prod'n Dir.) K. Andrews; (V.P. & Ops.Dir.) P. Molino; (V.P. & Mktg.Sales Dir.) 8. Poirier. Annual Sales (F). Co. Size (F).[®]
- Ready-Lite Mfg. Ltd., 682B Kirkpatrick Cres., R.R.#3, Victoria, B.C. V8X 3X1. Tel. 604-652-1944. Fax: 604-652-1901. Sales office, Burnaby, B.C. "Ready-Lite" emergency lighting units, exit lights, low voltage lighting fixtures. Parent company, The Kaufel Group, Dorval, Que.
- (P.) R. D. Sinden; (G.M.) N. Les Le Poidevin; (P.A.) Mrs. G. C. Ray; (S.M. Burnaby) R. Love. Annual Sales (C). Co. Size (A).[®]
- Ready Rivet & Fastener Ltd., 170 Hollinger Cr., Kitchener, Ont. N2K 2Z3. Tel. 519-745-6110. Fax: 519-745-9453. Cold headed formed products including screws, rivets, pins, bolts and studs. Brand, "Quadrex".
- (P.) J. Brennan; (S.M.) Tom Brennan; (Fin.Mgr.) D. Heldman; (Prod'n Mgr.) Tim Brennan. Annual Sales (C). Co. Size (B).
- Ready Wood Products Inc., 66 St. Mary St.W., P.O. Box 1, Lindsay, Ont. K9V 4R8. Tel. 705-324-58B1. Fax: 705-328-3659. Kitchen and bathroom cabinets and counter tops.
- (P.) J. Weisner. Annual Sales (B). Co. Size (A).[®]
- Rebâtisseurs G.T. Ltée., Les, 5825 Metropolitain Blvd. E., St-Leonard, Que. H1P 1X3. Tel. 514-325-1370. Fax: 514-325-24B6. "G.T." auto-starters and alternators for automobiles and trucks.
- (G.M.) C. Gagnon; (Cont.) D. Dupuis; (Plant Mgr.) P. Arcand; (Purch.Mgr.) M. Gagne. Annual Sales (C). Co. Size (B).[®]
- ★Reber Inc., 9150 rue Maurice-Duplessis, Montreal, Que. H1E 6M5. Tel. 514-494-1222. Fax: 514-494-1022. Custom cabinet work for hotels and banks.
- (P.) E. DeAngelis. Annual Sales (D). Co. Size (D).[®]
- ★Rebound Rig International Ltd., 1165A - 44 Avenue S.E., Calgary, Alta. T2G 4X4. Tel. 403-287-0176. Fax: 403-243-2061. Telex: 03-B25512. Branch office, Houston, TX, U.S.A. Associate, The Panila Group of Companies. "Rebound" coiled tubing units and B.O.P.'s. Parent company, Panila Holdings Ltd.
- For. Reps. Gulf Coast Oilfield Products, Inc., Houston, TX, U.S.A., Brazil, Argentina, Nigeria, India, Hungary, Yugoslavia.
- (Chmn. & C.E.O.) I. Polancec; (V.P.Mktg.) L. Tomlin. Annual Sales (C). Co. Size (A).[®]
- ★Recastco Inc., 1200 Unsworth Ave., Burlington, Ont. L7R 3X5. Tel. 416-527-4001. Fax: 416-522-4866. Specialty welding equipment, wire feeders and controls, flux cored and solid welding wire.
- For. Rep., Hilti Steel Industry Division, Brunswick, OH, U.S.A.
- (P.) C. Templeton; (V.P.) R. Creighton; (S.) F. Bishop; (Prod'n) K. McDougal. Annual Sales (C). Co. Size (A).[®]
- ★Reckitt & Colman Canada Inc., 7100 Woodbine Ave., Suite 411, Markham, Ont. L3R 5J2. Tel. 416-479-25B5. Fax: 416-479-2777. Plant, Lachine, Que. Subsidiary, Metal Textile of Canada Inc., Hamilton, Ont. Silver, metal and shoe polishes, bird food, mustard, spices, firelighters, air fresheners, pot scrubbers, dry sauce mixes, antiseptic/disinfectant. Brands, "Silvo", "Brasso", "Nugget", "Brock's", "French's". Parent company, Reckitt & Colman plc, London, England.
- For. Rep., Reckitt & Colman Overseas, Export Department, Hull, Yorks., England.

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

- (P.) M.J. Landry; (V.P.) I.L. Jones; (Ops.Mgr.) P.R. Clark; (V.P.Mktg.) R.S. Purcell; (P.A.) K. Griffith. Annual Sales (E). Co. Size (E).®
- ★Recochem Inc., 850 Montée de Liesse Rd., St. Laurent, Montreal, Que. H4T 1P4. Tel. 514-341-3550. Fax: 514-341-6553. Telex: 05-824610. Branch plants, Montreal, Napierville, Que., Brampton, Ont. Affiliate plants, Nisku, Alta., Port Coquitlam, B.C. Mono, ortho, para dichlorobenzene, naphthalene, air fresheners and deodorizers, toilet fresheners and sanitizers, moth preventatives, indoor and outdoor fuels, cleaners, paint solvents, wood preservatives and sealers, automotive and marine chemicals, etc. Brands, "Para-Zene", "Odor-Zene", "Elf", "Nero", etc.
For.Reps., U.S.A., Australia.
(P. & G.M.) J. Kuchar; (V.P.Admin.) Ms. E. Kuchar, Ph.D.; (V.P.Fin.) J. Campbell; (V.P.Ops. & Procur.) Ms. H. Schmidt; (V.P.Int'l Sales) R. Carmichael; (V.P.Ind. Sales) M. Malone; (V.P.Consumer Sales East Dist.) K. Teblum; (Central District Mgr.) P. Morgan; (West'n District Mgr.) P. Morgan. Annual Sales (E). Co. Size (E).®
- Recoplast Ltd., 50 Fasken Dr., Unit 9, Rexdale, Ont. M9W 1K5. Tel. 416-675-2062. Fax: 416-675-2783. Custom injection moulding designing, die sinking, precision machining and tooling, complete mould making facilities, industrial engraving.
(P.) R. Schubert; (V.P.) A. Kevorkian. Annual Sales (C). Co. Size (B).®
- Record Publishing Limited, Box 380, Rimbey, Alta. T0C 2J0. Tel. 403-843-2231. Fax: 403-843-2290. Branch office, Eckville, Alta. Stationery, brochures, etc. and publishers of "The Rimbey Record", "The Eckville Examiner" and "Bentley Bugle".
(Publisher & G.M.) R. Cooke; (Bus.Mgr.) Ms. H. Cooke. Annual Sales (B). Co. Size (A).®
- Recorder and Times Limited, The, P.O. Box 10, 23 King St. W., Brockville, Ont. K6V 5T8. Tel. 613-342-4441. Toll Free: 800-267-4434. Fax: 613-342-4456. Daily newspaper.
(P.) H. S. Grant; (V.P. & T.) W. S. Watson; (Editor) Mrs. P. S. Beverly; (S.M.) B. Laking. Annual Sales (D). Co. Size (C).
- ★Rector Foods Limited, 7205 Tranmere Dr., Unit 8, Mississauga, Ont. L5S 1N4. Tel. 416-673-2114. Fax: 416-673-2996. Branch office, Montreal, Que. Seasoning blends for the meat processing industry.
(P.) D. Rector; (V.P.Fin. & Pers.) J. Fortune; (V.P.Purch. & Admin.) Mrs. M. Arthurs; (V.P.Lab.Serv.) Miss A. Gibson; (Plant Mgr.) M. Nash. Annual Sales (C). Co. Size (A).®
- Rector's Machine Shop Ltd., 528 Dundas St., Sault Ste. Marie, Ont. P6C 3R6. Tel. 705-256-6221. Fax: 705-256-6503. Machine shop, fabrication, portable align boring.
(P.) H. Rector. Annual Sales (B). Co. Size (A).®
- Recyclage Electrostatique Ltée., 1350, rue Barre, Suite 203, Montreal, Que. H3C 1N4. Tel. 514-932-1314. Fax: 514-932-3789. Office furniture, laminated desk tops and custom made furniture, also electrostatic painting of office furniture.
(C.E.O.) Mrs. M. Des Lauriers; (S.M.) R. Beaudet. Annual Sales (B). Co. Size (A).
- Red-D-Mix Concrete, A Standard Industries Company, Ft. Victoria Ave.N., Box 65, Stn.B, Hamilton, Ont. L8L 7V1. Tel. 416-522-7733. Fax: 416-521-8006. Concrete plants, St. Thomas, London, Strathroy, St. Catharines, Guelph, Brantford, Milton, Burlington, Welland, Windsor, Sarnia, North Bay, Niagara Falls, Georgetown, Hamilton, Chatham, Parkhill, Ont. Asphalt plants, Hamilton (3), St. Catharines, Hagersville, Queenston, Ont. Concrete block plant, London and Sarnia, Steel Slag operation, Hamilton, Ont. Ready mixed concrete and hot mixed asphalt, concrete blocks and steel slag aggregates. Parent company, Lafarge Canada Inc.
(V.P. & G.M.) F. Murphy; (S.M.) L. Brown; (Asst.S.) I. Church; (Mgr.Ops.) J. Foulon. Annual Sales (E). Co. Size (E).®
- Red Deer Advocate Ltd., P.O. Bag 5200, 2950 Bremner Ave., Red Deer, Alta. T4N 5G3. Tel. 403-343-2400. Fax: 403-342-4051. Publishers of the daily "Red Deer Advocate" and monthly "Farmers Choice", weekly "Red Deer Advocate Plus", also trade printing. Parent company, Canwest Publications, Abbotsford, B.C.
(Publisher) H.D. Janzen; (Adv.Mgr.) R.G. Dagdick. Annual Sales (D). Co. Size (D).®
- Red Devil Heater Mfg. Co., 506 Dufferin Ave., Winnipeg, Man. R2W 2Y6. Tel. 204-586-2435. "Red Devil" electrical immersion heaters, stainless steel, incoloy and copper sheathed electrical tubular heating elements, electrical open resistance coils. Parent company, I.S. Kleiman Electric Ltd.
(P.) I. S. Kleiman. Annual Sales (A). Co. Size (A).®
- Red Line Chemicals Limited, 525 Adelaide St. W., Toronto, Ont. M5V 1T6. Tel. 416-364-5566. Insecticides. Brand, "Agricide".
(P. & G.M.) G. W. Kors; (Plant Mgr.) J. H. Schaedlich. Co. Size (A).
- Reda Pump Limited, 401 18th Ave., Nisku, Alta. T0C 2G0. Tel. 403-955-2800. Fax: 403-955-2921. Submersible centrifugal pumps. Brand, "Reda". Parent company, Reda, A CAMCO Company.
(P.) G. Schneider; (V.P.) C. R. McLeod; (S.T.) R. Brown. Co. Size (C).®
- Redarr Limited, 176 Queen St.W., Wellesley, Ont. N0B 2T0. Tel. 519-656-2720. Fax: 519-656-3133. "Ledex" remote control equipment, "Redarr" electronic systems, "Redicore" encoder microphones and decoders.
(P.) R. E. Dietz; (S.M.) D.G. Marshall. Annual Sales (C). Co. Size (A).®
- ★Redifacts Factory Information Systems, 130 Colonnade Rd., Ottawa, Ont. K2E 7M4. Tel. 613-723-6500. Toll Free: 800-544-4053, (U.S.A.) 800-267-7087. Fax: 613-226-1717. Telex: 053-4728. Real time factory data collection and information systems. Parent company, Gandalf Technologies, Inc.
For.Reps., Exeltor Corp., Greensboro, NC, Redifacts/Gandalf, Tucker, GA, West Pittston, PA, Wheeling, IL, Reseda, CA, U.S.A.
(G.M.) R. Manship; (Int'l S.M.) Ms. L. Partner. Annual Sales (D). Co. Size (B).®
- †Redirack Ltd/Ltée., 114 Clayson Rd, Weston, Ont. M9M 2H3. Tel. 416-741-6622. Fax: 416-741-7383. Branch offices, St. Laurent, Que., London, Ottawa, Ont. Slotted angle, pallet racking, shelving systems, storage and material handling equipment. Brands, "Redirack", "Dexion", "Maxi Bins", "Stordex", etc. Parent company, Interlake Inc., Chicago, IL, U.S.A.
(P.) G.B. Fossener; (Cont.) Ms. J. Frisk; (Ont.S.M.) J. Old; (P.A.) K. Lilley. Annual Sales (E). Co. Size (E).®
- Redline Packaging Limited, 1715 Meyerside Dr., Unit#2, Mississauga, Ont. L5T 1C5. Tel. 416-670-8322. Fax: 416-670-8323. Polyethylene tubing and bags, caution tape.
(P.) A. D. Simpson; (G.M.) S. Rubinoff; (Plant Supv'r) C. Thomas; (V.P.) W. Simpson. Annual Sales (C). Co. Size (B).®
- ★Redoe Mold Co. Ltd., 665 Morton Dr., R.R.#3, Windsor, Ont. N9A 6Z6. Tel. 519-734-6161. Fax: 519-734-1749. CAD/CAM capabilities for the design and manufacture of plastic injection molds, die casting dies, compression molds, prototypes, and fixtures.
(P.) P. Endo; (V.P.) E. Regan; (Sales) G. Demers; (P.A.) Mrs. M. Tait. Annual Sales (C). Co. Size (C).®
- Redpath Industries Limited, [Les Industries Redpath Limitée.], The Royal Bank Plaza, P.O. Box 66, Toronto, Ont. M5J 2J2. Tel. 416-865-0400. Fax: 416-865-1518. Telex: 06-23904. Branch offices, Montreal, Que., Burlington, Ottawa, Ont., Calgary, Alta., Langley, B.C. Plants, Toronto, Weston, Mississauga, London, Chatham, Ont. Subsidiaries, Automotive Industries, Inc., Strasburg, VA, Multi Fittings (U.S.A.) Ltd., Dallas, TX, Seaway Insurance Ltd., Hamilton, Bermuda. Joint Ventures: Refined Sugars Inc., Yonkers, NY, The Western Sugar Company, Denver, CO, U.S.A. For manufactured products see listings of divisions: Redpath Sugars, Toronto, Daymond, Mississauga, Chatham, Multi-Fittings, London, Automotive Industries, Donlee Precision and General Gear, Weston, Ont. Parent company, Tate & Lyle PLC, London, England.
(Chmn.) L.R. Wilson; (P. & C.E.O.) W. Darcy McKeough; (V.P.Corp.Serv. & S.) R. F. Booth; (V.P.Sugars) M. D. McEwen; (Sr.V.P.Auto.Ind. & Constr.Prods.) J. A. Swan; (V.P.Auto) B. H. Clement; (V.P. & T.) P. L. Murray; (Cont.) Miss C. Ann Millington; (Corp.Counsel) R. D. McCluggage; (V.P.Mfg.) T. Chandler; (Mfg.Mgr. Weston) J. Guglietti; (V.P. & G.M.Chatham) R. Taylor; (V.P. & G.M.) D. Durham. Annual Sales (H). Co. Size (G).®
- Redpath Sugars, [Les Sucres Redpath], 95 Queen's Quay E., Toronto, Ont. M5E 1A3. Tel. 416-366-3561. Fax: 416-366-7550. Telex: 06-217709. Distribution centre, St. Laurent, Que. Associate, Canada West Indies Molasses, Staley. "Redpath" brand refined sugars in all forms. Parent company, Tate & Lyle PLC, U.K.
(Chmn. & C.E.O.) M. D. McEwen; (P.) E. Makin; (V.P.Fin., Sales & Mktg.) D. Bergname; (V.P.Mfg.
- Toronto) T. F. Chandler; (V.P.Hum.Res.) P. Sharpe; (V.P.Raw Sugar Ops.) D. Gordon; (V.P.Spec.Prod.) J. Hatt. Annual Sales (F). Co. Size (E).
- Redsell, Matthew James, 6 Dartnell Ave., Toronto, Ont. M5R 3A4. Tel. 416-964-0819. "Redsell" harpsichord.
(Prop.) M. J. Redsell. Co. Size (A).
- Redvers Leather Products Co-Operative Ltd., P.O. Box 340, 55 Warren St., Redvers, Sask. S0C 2H0. Tel. 306-452-3311. Fax: 306-452-6003. "Redvers" moccasins, mukluks and slippers, "Prairie" gauntlet and regular mitts.
(G.M.) H. George. Annual Sales (B). Co. Size (A).®
- Redwood Enterprises, P.O. Box 1290, 4016 - 42nd Ave., Whitecourt, Alta. T0E 2L0. Tel. 403-778-3916. Fax: 403-778-3918. Subsidiary, Whitecourt Sand & Gravel Ltd. Ready mix concrete, rock and sand aggregates. Parent company, Redwood Transport Ltd.
(P.) C. Jocksch. Annual Sales (C). Co. Size (A).
- Reed Technologies Inc., 53 Empey St., P.O. Box 188, Brantford, Ont. N3T 5M8. Tel. 519-753-3909. Fax: 519-759-7882. Automated small parts assembly systems, fully integrated robotic systems, CNC jig grinding and millings systems, etc.
(P.) W. Tammik; (Purch.Mgr.) Mrs. J. Hughes. Annual Sales (C). Co. Size (B).®
- Reese Products of Canada Limited, 475 Wyecroft Rd., Oakville, Ont. L6K 2H2. Tel. 416-845-3489. Fax: 416-845-7839. Trailer hitches and parts. Parent company, Reese Products Inc., Elkhart, IN, U.S.A.
(Plant Mgr.) G. D. Fager. Annual Sales (B). Co. Size (B).®
- Reesor's Marmill Limited, 14 Station St., Markham, Ont. L3P 1Z6. Tel. 416-294-2323. Toll Free: 800-268-5657. "Marmill" animal, poultry and wild bird feeds, also dog food.
(P. & G.M.) D. W. Reesor. Annual Sales (C). Co. Size (A).®
- Refa Machinery Co. Ltd., 1710 Midland Ave., Unit 17, Scarborough, Ont. M1P 3C7. Tel. 416-759-1014. Fax: 416-759-8809. Machine repair and custom steel fabrication.
(P.) W. Schneider. Annual Sales (B). Co. Size (A).®
- Refco Industries Limited, 1135 Fewster Dr., Mississauga, Ont. L4W 1A2. Tel. 416-625-1000. Fax: 416-625-7058. Branch office, Montreal, Que. Detergents and sanitizers for food service, housekeeping, agriculture and other specialized areas.
(P.) Mrs. G. Forsberg; (Que.S.M.) F. Perron. Annual Sales (C). Co. Size (B).®
- ★Reff Incorporated, 1000 Arrow Rd., Weston, Ont. M9M 2Y7. Tel. 416-741-5453. Fax: 416-741-1494. Branch offices, Downsview, Weston, Ont. Plants, Woodbridge, Downsview, Ont. Subsidiary, Reff Installation Inc. "Reff", "System Z", "System 6 by Reff" commercial furniture systems. Parent company, Westinghouse Acquisition Corp.
(Chmn.) R. A. Nagel; (P.) F. Drechsel; (V.P.,C.F.O.,T.) O. C. Shewfelt; (S.) G. D. Graham. Annual Sales (F). Co. Size (F).®
- ★Reflections Furniture Industries Ltd., 610 Hanlan Rd., Woodbridge, Ont. L4L 4Y1. Tel. 416-856-2500. Fax: 416-856-6130. Metal casual dining-room furniture, bar and counter stools.
(P.) S. Mintz; (V.P.Sales & Mktg.) A. Mintz; (G.M.) B. MacDonald. Annual Sales (D). Co. Size (D).®
- Reflexite Canada Inc., 150 Nipissing Rd., Units 7-8, Milton, Ont. L9T 1R5. Tel. 416-878-2814. Fax: 416-878-0886. Plant, Toronto, Ont. Reflexite retroreflective materials for high visibility and safety. Parent company, Reflexite Corp., New Britain, Conn., U.S.A.
(Mng.Dir.) D. J. McDonald; (Sales & Mktg.Mgr.) J. Sheppard. Annual Sales (C). Co. Size (A).®
- Réfrigérateurs Foster du Canada, See Foster Refrigerator of Canada Limited, A Vulcan-Hart Canada Company.
- Regal Bedding, 1451 Saskatchewan Ave., Winnipeg, Man. R3E 3K7. Tel. 204-783-2606. Fax: 204-783-3735. Branch offices, Edmonton, Alta., Kelowna, Delta, B.C. All types of spring mattresses and mattress foundations, garnetted cotton and synthetics. Brands, "Regal", "King Koil", "Slumberland".
(P.) B. Gindin; (V.P.) M. Kimura. Annual Sales (D). Co. Size (C).®
- Regal Envelope Inc., Box 59, 100 King St. E., Omemee, Ont. K0L 2W0. Tel. 705-799-5246. Fax: 705-799-7033. Sales office, Richmond Hill, Ont. Paper envelopes of all descriptions. Parent company, C.M.L. Industries Ltd.
(P.) R. Haviland; (Plant Supt.) E. Klemp. Annual Sales (D). Co. Size (B).®

- Regal Furniture Mfg., 925 Logan Ave., Winnipeg, Man. R3E 3L9. Tel. 204-775-0313. Fax: 204-786-8544. Upholstered domestic furniture.
(P.) C. Golfman; (V.P.) I. Kay. Annual Sales (C). Co. Size (C).⑤
- Regal Greetings & Gifts, 939 Eglinton Ave. E., Toronto, Ont. M4G 2L6. Tel. 416-425-3130. Fax: 416-425-3433. Branch offices, Halifax, N.S., Saint John, N.B., Montreal, Quebec City, Que; Simcoe St. and Bellamy St., Toronto, Ottawa, Oakville, Sudbury, London, Cambridge, Ottawa, Mississauga, St. Catharines, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Victoria, Surrey, Vancouver, B.C. Associates, Jay Norris Canada Inc., Montreal, Primes De Luxe, Quebec, Que. Christmas and other greeting cards, gift wrap, bows and ribbons, envelopes. Parent company, Federal Industries Consumer Group Inc.
(P. & G.M.) A. Keenan; (V.P.Fin.) K. Crawford; (P.A.) M. Thom; (V.P.Mktg.Regal Cat.) L. Davies; (Dir.Distr.) B. Martin; (Dir.Mfg.) E. Redmond. Annual Sales (F). Co. Size (G).
- ★Regal Home Products Inc., 40 Queen Elizabeth Blvd., Toronto, Ont. M8Z 1M2. Tel. 416-259-3221. Fax: 416-259-9951. Plastic pipe, tubing and garden hose, snow shovels, insulated foam cups, plastic clothesline, carpet runner, gas and electric barbeques. Brands, "Lido", "Thermo Cup".
Foreign representatives in the West Indies.
(P. & G.M.) W. Ondrey; (P.A.) B. Kelly; (S.M.) D. Liska. Annual Sales (D). Co. Size (D).⑥
- Regal Monitors Inc., 40 Kodiak Cr. #11, Downsview, Ont. M3J 3G5. Tel. 416-633-8802. Fax: 416-635-7950.
(P.) G. Wild; (T.) N. Wild. Annual Sales (B). Co. Size (A).
- Regal Packaging Products Ltd., 71 Kincort St., Toronto, Ont. M6M 3E2. Tel. 416-651-6560. Fax: 416-651-6564. Converter of corrugated products, boxboard.
(P.) R. D. Loney; (S.M.) D. Gattie; (Cont.) R. Hunter; (Plant Mgr.) G. Cox; (P.A.) Mrs. S. Hearty. Annual Sales (D). Co. Size (C).⑤
- Regal Press Canada Ltd., 24 The East Mall, Unit 4, Toronto, Ont. M8W 4W5. Tel. 416-252-5449. General printers, self-adhesive labels in rolls, brochures, leaflets, etc.
(P.) M. Byramjee; (V.P.) Z. Byramjee. Annual Sales (C). Co. Size (A).
- Regal Printing Ltd., 1831 Selkirk Ave., Winnipeg, Man. R2R 0N7. Tel. 204-632-6263. Fax: 204-694-8272. Subsidiary, WES Advertising Specialties, Winnipeg, Man.
(P.) W. Panov. Co. Size (N/R).
- Regal Sheet Metal (1978) Limited, 3601 - 15th St. S.E., Calgary, Alta. T2G 3M6. Tel. 403-265-5902. Fax: 403-263-1520. Custom sheet metal products, commercial and industrial installations.
(Prop. & Mgr.) R.C. Heikkinen; (S.T.) Ms. E. Heikkinen. Annual Sales (B). Co. Size (A).⑤
- Regal Ticket & Printing Ltd., 2253 Guenette St., St. Laurent, Que. H4R 2E9. Tel. 514-337-5122.
(P.) R.E. Fray; (Plant Mgr.) C. Paris. Annual Sales (A). Co. Size (A).
- ★Regal Ware Canada Inc., 10 Centennial Rd., Orangeville, Ont. L9W 1P8. Tel. 519-941-3220. Fax: 519-941-1923. Stainless steel cookware. Brands, "Coronet", "Ultra", "Thermic Ray", "Wonderware", "Classica". Parent company, Regal Ware Inc., Kewaskum, WI, U.S.A.
(V.P. & G.M.) S. G. Fraser; (Purch.Mgr.) J. McCormack; (Dir.Sales) G. J. McLaughlin. Annual Sales (D). Co. Size (C).⑥
- Regatta Press Ltd., 539 Lawrence Ave., Kelowna, B.C. V1Y 6L8. Tel. 604-763-3430. Fax: 604-763-6622. Commercial printing, stationery, brochures, flyers, etc.
(P.) P. Hagn; (S.T.) G. Baudais. Annual Sales (B). Co. Size (A).⑥
- ★Regency Interiors Inc., 105 Howden Rd., Scarborough, Ont. M1R 3C7. Tel. 416-752-0044. Fax: 416-752-0248. Dining room and bedroom sets, entertainment units, occasional furniture, tables, etc.
For Rep., Stanley Asher, Reading, PA, U.S.A.
(P.) C. Kalinic; (V.P.) T. Catania; (S.M.) S. Dimeglio; (G.M.) M. Kingston. Annual Sales (B). Co. Size (B).
- Regency Plastics Company Ltd., 50 Brisbane Rd., Downsview, Ont. M3J 2K2. Tel. 416-661-3000. Fax: 416-661-2283. Branch offices, Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Polyethylene bags, sheets, liners, vapour barrier construction and shrink film.
(P.) D. I. D'Ancona; (P.A.) A. D'Ancona. Annual Sales (D). Co. Size (D).⑥
- Regent Home Systems, P.O. Box 760, Lethbridge, Alta. T1J 3Z6. Tel. 403-328-7731. Fax: 403-328-7285. Factory built mobile homes. Brands, "Classic", "Villa", "Chateau", "Manor", "Royale", "Estate". Parent company, Shelter-Regent Industries Inc. Estavan, Sask.
(G.M.) D. Conley; (Purch.Mgr.) A. Fuhlendorf; (S.M.) M. DeCew; (Prod'n Mgr.) G. Diebert; (Cont.) R. Nystrom. Annual Sales (D). Co. Size (D).⑥
- Regent Industries Ltd., 3600 Rachel St. E., Montreal, Que. H1W 1A9. Tel. 514-521-3339. Fax: 514-521-5881. Nail polish remover, eye make-up remover pads, eye make up, face make up and lipsticks. Brands, "Annabelle", "Caroline", "Diane Ellen", "Lee Ann". Parent company, Modico Industries Ltd.
(P.) M. Cohen; (S.T.) R. Masella; (Prod.Dev.) R. Valinskas; (Purch.Mgr.) G. Allard; (Prod'n Mgr.) D. Medza. Annual Sales (D). Co. Size (C).⑥
- Regent Knitting Mills, Limited, The, 2025 Parthenais St., Montreal, Que. H2K 3T2. Tel. 514-524-3581. Fax: 514-524-3587. Ladies' dresses, sportswear, loungewear, T-shirts. Brands, "Regency", "Marti". Parent company, Knit-to-Fit (Canada) Limited, Montreal, Que.
(P.) M. Grover; (S.T.) R. Lapierre. Co. Size (E).⑤
- Regent Press, 150 Wyatt Rd., Winnipeg, Man. R2X 2X6. Tel. 204-694-2900. Fax: 204-632-5720. Custom index tab sheets for binders, sales manuals, catalogues, commercial printing. Parent company, Prolific Graphics Inc.
(P.) T. Wilton. Annual Sales (C). Co. Size (A).⑤
- ★Regent Shirt, [Chemise Regent], 450 St. Georges St., Trois Rivières, Que. G9A 2K8. Tel. 819-374-6234. Toll Free: 800-567-8543. Fax: 819-374-8066. "Regent" wool jac shirts, work shirts. Parent company, Bradshaw-Stradwick (1979) Inc., Welland, Ont.
(P.) R. Mongeon; (G.M.) A. Moore. Annual Sales (C). Co. Size (B).
- ★Regent Steel Specialties Ltd., 6957 Beresford St., Burnaby, B.C. V5E 1B9. Tel. 604-522-5611. Cut-off teeth, shanks (holders). Brand, "Champion".
For.Reps.: Spear & Jackson (U.S.) Inc., Eugene, LM Equipment Ltd., Portland, OR., Shortt Saw & Knife Ltd., Tacoma, WA, U.S.A.; C. Palmer & Co. Ltd., Auckland, New Zealand; Spear & Jackson (Australia) Pty Ltd. Australia.
(P.) S.G. Whyte; (Mng.Dir. & Engr'g) B. G. Whyte; (Plant Mgr.) W. Knoepfel. Annual Sales (B). Co. Size (A).
- Regina Dental Laboratory Ltd., 178 Medical & Dental Bldg., Regina, Sask. S4P 3A3. Tel. 306-522-5697. Ceramic crowns, bridge, full and partial dentures, orthodontic appliances.
(P.) R.A. Geradts. Annual Sales (B). Co. Size (A).
- Regina Tent & Awning Co. Ltd., 1855 Cameron St., Regina, Sask. S4T 2T9. Tel. 306-522-8231. Welding and gymnasium divider curtains, jump pit covers, etc.
(Prop.) F. A. Findlay. Co. Size (N/R).
- Regina Waterbed Factory Ltd., 1408 Broad St., Regina, Sask. S4R 1Y9. Tel. 306-522-3608. Waterbed headboards and frames.
(P.) G. Wilmot; (S.T.) H. Watters. Annual Sales (C). Co. Size (A).
- Regional Battery Recycling, 7772 Stanley Ave., Niagara Falls, Ont. L2E 6W5. Tel. 416-354-0700. Associate, Canada Metal Co. Recycling of industrial batteries.
(P. & Plant Mgr.) B. Brown; (S.M.) D. Smylski. Annual Sales (B). Co. Size (A).⑤
- Regional Die Casting Limited, 695 Arvin St., 80x 53, Stoney Creek, Ont. L8G 3X5. Tel. 416-643-4184. Fax: 416-643-1538. Associate, Hi-Tech Die Casting Ltd., Fruitland, Ont. Zinc base die castings.
(P. & S.M.) A. S.J. Corso; (P.A.) Mrs. N. Dobie; (G.M.) S. T. Corso. Annual Sales (E). Co. Size (D).⑤
- Regional Products Limited, 455 Provencher Ave., St. Boniface, Winnipeg, Man. R2J 088. Tel. 204-233-7065. Refrigerator shelving, wire display stands, baskets.
(P. & G.M.) J. C. Walker; (S.T.) J. Walker. Co. Size (A).
- Regional Tool & Machine Limited, 725 McMurray Rd., Waterloo, Ont. N2V 1V2. Tel. 519-886-1974. Subsidiary, Conestogo Plastics, Waterloo, Ont. Die and plastic mould makers.
(P.) B. White; (S.T.) G. Service; (S.M.) D. Blake. Annual Sales (B). Co. Size (A).
- Regie de Bedford Ltée., La, 21 Champagnat St., P.O. Box 950, Bedford, Que. J0J 1A0. Tel. 514-248-2450. Fax: 514-248-4428. Brand, "R.B.R. Rulers".
(P.) G. Leclair; (S.T.) Ms. O. Leclair. Annual Sales (B). Co. Size (A).
- Rehab Workshop, 1610 - 29 St.N., Lethbridge, Alta. T1H 5L3. Tel. 403-329-3911. Patio and children's furniture, trophies, ribbons, buttons and rosettes.
(Exec.Dir.) E. Hinger. Annual Sales (B). Co. Size (B).⑥
- ★Rehau Industries Inc., [Industries Rehau Inc.], 1149 Pioneer Rd., Burlington, Ont. L7M 1K5. Tel. 416-335-3284. Fax: 416-335-1112. Telex: 061-8873. Branch offices, Port Elgin, N.B., Montreal, Que., Burlington, Ont., Winnipeg, Man. Plants, Montreal, Baie d'Urfe, Que., Prescott, Burlington, Ont., Winnipeg, Man. Extruded and injection molded plastic components for the automotive, construction, household appliance, medical, road building, food and beverage, textile, electrical and furniture industries. Parent company, Franenische Plastics GmbH, Rehau, W. Germany.
Foreign representatives throughout the world.
(V.P.Mktg. & Sales) S. Gentile; (Reg.S.M.Burlington) H. Zimmer; (Reg.S.M.Montreal) P. Kacin; (Reg.S.M.Port Elgin) J. Saxter; (Reg.S.M. Winnipeg) B. Barnett; (Dir. Mfg.Baie d'Urfe Montreal) H. Theissen; (Plant Mgr. Burlington) B. Claridge; (Plant Mgr.Winnipeg) B. Duval; (Plant Mgr.Prescott) O. Braganza; (Plant Mgr.) S. Deitel; (Mktg.Comm.Co-ord.) Ms. D. Murphy. Annual Sales (E). Co. Size (F).⑥
- Reichhold Limited/Limitée, 4 Robert Speck Pkwy., Suite 700, Mississauga, Ont. L4Z 1S1. Tel. 416-848-5540. Fax: 416-848-0455. Branch office, Winnipeg, Man. Plants, St. Therese, Que., North Bay, Thunder Bay, Lindsay, Weston, Ont., Port Moody, Kamloops, B.C., Tacoma, WA, U.S.A. Various types of synthetic resins, industrial chemicals, impregnated paper overlays. Brands, "Beckosol", "Beckamine", "Synthemul", etc. Parent company, Reichhold Chemicals, Inc. of Rawley Durham, NC, U.S.A.
(P.) T. Clayton; (V.P..Fin. & Cont.) J. Gimpel; (Dir.Inf. Systems) P. Tonn; (V.P.Hum.Res.) J. Lamb; (V.P.Ops.) I. Potter; (Bus.Mgr.Forest Prod.) I.P. White; (Dir.Purch.) A.J. Hachmer; (Bus.Mgr.Plastics) G.M. McTavish; (V.P.R&D) M. Navratil, Ph.D.; (Plant Mgr.Port Moody) P. Nicol; (Plant Mgr.Lindsay) T. Abbot; (Plant Mgr.North Bay) B. Laver; (Plant Mgr.Ste-Therese de Balinville) C. Collard; (Plant Mgr.Thunder Bay) V. Gagliardi; (Plant Mgr.Weston) B. Stafford; (Tech.Sales Rep.Plastics) L. Wlasichuk; (V.P.& G.M.Tacoma) M. Best. Annual Sales (F). Co. Size (F).⑤
- ★Reid, Collins Nurseries Limited, P.O. Box 430, 2396 - 272nd St., Aldergrove, B.C. VOX 1A0. Tel. 604-533-2212. Fax: 604-856-4218. Telex: 04-54391. Associate, Stone Creek Nurseries, Prince George, B.C. Plant material for reforestation, land reclamation and landscaping, processing of commercial species of forest tree seed.
(P.) L. Gary Kenwood; (V.P.) L. Glen. Annual Sales (C). Co. Size (C).⑥
- Reid Dominion Packaging, 6100 Vipond Dr., Mississauga, Ont. L5T 1W7. Tel. 416-670-9292. Fax: 416-670-8032. Sales office, Montreal, Que. Plants, Hamilton, Mississauga, Ont. Folding cartons, printing, lithographing, gravure printing, packaging systems. Parent company, Moore Corporation Limited, Toronto, Ont.
(P.) D. E. Fielding; (Compt.) J. Michael Simms; (Mgr. Hum.Res.) D. J. Moore; (Plant Mgr.) R. A. Perry; (Gen. Sales & Mktg.Mgr.) J. D. Thurston. Annual Sales (E). Co. Size (E).⑥
- Reid Industries, Limited, 1701 Shepherd St.E., Box 2156, Walkerville P.O., Windsor, Ont. N8Y 4R8. Tel. 519-254-1183. Fax: 519-254-4008. Subsidiary, Packaging-Plus Ltd., Mississauga, Ont. Contract packaging.
(V.P.) J. L. Duff; (Off.Mgr.) Miss J. Boddy. Annual Sales (C). Co. Size (C).
- Reid, J.K., Manufacturing & Sales Ltd., R.R. #1, Moorefield, Ont. N0G 2K0. Tel. 519-638-3551. Fax: 519-638-3128. Livestock handling equipment including squeeze chutes, head gates, cow pen panels, hay feeders, weight scales, etc., also sheep handling equipment. Brands, "Frey Livestock Equipment", "Paul Livestock Scales".
(P.) K. Reid; (S.) Ms. J. Reid; (Foreman) W. Tosh; (Eng.) A. Reid. Annual Sales (B). Co. Size (A).⑥
- Reid Milling a Division of Nabisco Brands Ltd., 27 Reid Dr., Mississauga, Ont. L5M 2B1. Tel. 416-826-1240. Fax: 416-826-4852. Specialists in custom soft wheat flours. Brands, "Everlite", "Liliwhite", "White Sponge", "Softy". Parent company, Nabisco Brands Ltd., Toronto, Ont.
(Dir.Sales) S.G. Rieger; (Cont.) T. DelSorello; (V.P.& G.M.) K.G. Silk; (Mill Mgr.) F. Hofmeister. Annual Sales (E). Co. Size (B).
- Reid & Eibner, Limited, 358 Ross Ave., Winnipeg, Man. R3A 0L4. Tel. 204-943-6641. Fax: 204-957-2471. As-

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

- sociate, Wallingford Press Limited, Columbia Printers. Printers and lithographers. Parent company, Branwin Limited.
(P. & G.M.) F.D. Scherer. Annual Sales (C). Co. Size (A).^⑤
- ★Reidco Metal Industries Ltd., 4290-Hwy 97 N., Kelowna, B.C. V1V 1M4. Tel. 604-765-2941. Fax: 604-765-2950. Small truck parts, truck bodies and boxes, service bodies, steel cabinets for controls, general aluminum and steel fabricating.
(P.) J.K. Reid. Annual Sales (C). Co. Size (B).
- Reid's Dairy Company Ltd., The, 222 Bell Blvd., P.O. Box 997, Belleville, Ont. K8N 5B6. Tel. 613-968-5169. Fax: 613-968-2005. "Reid-Riverside" fluid milk products, fruit juices and drinks, ice cream.
(P.) A. Quickert; (G.M.) Ms. S. Baldwin; (Plant Mgr.) J. Forrest. Annual Sales (D).
- Reil Industrial Enterprises Limited, 730 Gana Crt., Mississauga, Ont. L5S 1P1. Tel. 416-670-1070. Fax: 416-670-1695. Precision machining of component parts for aircraft engines, and electronic systems, air frames, hydraulic under carriages components, NC, CNC machining.
(P.) W. H. Reil; (C.N.C.Mgr.) V. Martinsons; (G.M.) W. L. Reil. Annual Sales (C). Co. Size (8).^⑥
- Reimer Overhead Doors Ltd., Industrial Park, Steinbach, Man. ROA 2A0. Tel. 204-326-3249. Sectional overhead garage doors.
(Prop.) W. F. Reimer. Annual Sales (B). Co. Size (A).
- †Reine Knitting Mills, 545 Legendre O., Montreal, Que. H2N 1J2. Tel. 514-381-8808. Fax: 514-381-8174. Telex: 05-825617. Knitted hats and scarves.
(P.) R. Tock; (Prod'n Purch.) D. Tock. Annual Sales (C). Co. Size (8).^⑥
- ★Reinforced Plastic Systems Inc., ABCO Plastics Division, P.O. Box 299, 740 Feabeaux Rd., Mahone Bay, N.S. B0J 2E0. Tel. 902-624-8383. Fax: 902-624-6395. Associate, Reinforced Plastic Systems (U.S.) Inc. Avon, CT, U.S.A. Abrasion and corrosion resistant reinforced plastic pipe and fittings, custom piping systems.
(P.) M. Schaper; (S.T.) R. H. Bruce; (Chief Eng.) D. Bruce Hebb; (P.A.) R. H. Corkum; (Sales Co-ord.) Ms. S. Tanner; (Ops.Mgr.) W.A. Marshall. Annual Sales (D). Co. Size (D).^⑥
- Reinhart Foods Div. of Reinhart Vinegars Limited, 40 Emblem Crt., Agincourt, Ont. M1S 1B1. Tel. 416-291-9288. Fax: 416-291-9096. Telex: 065-25251. Plants, Chambly, Que., Stayner, Ont. Associate, Aliments Reinhart Limitée., Chambly, Que. Vinegar, maraschino cherries and pie fillings, "Magic Foil" aluminum foil.
(Chmn.) R. P. Singer; (P.) T. C. Singer; (Exec.V.P.) E. Bell; (V.P.) P. D. Singer; (V.P.Prod'n) D. Bell; (Plant Mgr. Chambly) B. Methe; (S.M.Chambly) C. Charlebois. Annual Sales (D). Co. Size (D).^⑥
- Reinhold Industries Ltd., 9621 - 62nd Ave., Edmonton, Alta. T6E 0E1. Tel. 403-435-1550. Pup joints, tubing nipples, polished rods. Brand, "Black Quality Products".
(P.) H. Klutke. Annual Sales (8). Co. Size (A).
- ★Reininger, R. & Son Limited, 1240 Twinney Cres., P.O. Box 2000, Newmarket, Ont. L3Y 5N1. Tel. 416-773-5317. Fax: 416-898-6020. Dies, metal stampings for the automotive industry, photo copy machine cabinets and stands, store fixtures and components, metal shelving, tubular seat frames.
For.Rep., Philip A. Bryan & Associates, Troy, MI, U.S.A.
(P.) R. J. Reininger; (S.M.) J. Foxwell; (Plant Mgr.) R. 8. Bate; (Mgr.Exp.Sales) 8. Wells; (P.A.) C. Young. Annual Sales (D). Co. Size (D).^⑥
- Reiss Furs & Fashions, 275 McDermot Ave., Winnipeg, Man. R3B 0S9. Tel. 204-942-7376. Fur coats, jackets and stoles.
(P.) H. Reiss. Annual Sales (C). Co. Size (A).
- Reiss Lime Company of Canada, Limited, P.O. Box 1690, Blind River, Ont. P0R 1B0. Tel. 705-849-2201. Fax: 705-849-2355. Plants, Spragge, Sault Ste. Marie, Ont. Quicklime and slag cement. Parent company, Koch Carbon Inc., Wichita, KS, U.S.A.
For. Rep., U. S. parent company.
(V.P. & G.M.) E.J. Kirkpatrick; (Ops.Mgr.) A. Lucas. Annual Sales (A). Co. Size (8).^⑤
- Reist Welding (Elmira) Limited, R.R.#2, Elmira, Ont. N3B 2Z2. Tel. 519-669-1501. Fax: 519-669-3021. General welding of farm machinery, custom built manure loaders, tractor mounted snow blowers, augering systems, conveyors, chain feeders.
(P.) P. Reist; (S.T.) E. Reist; (P.A.) D. Martin. Annual Sales (C). Co. Size (8).^⑤

- Reka Machine & Tool Co. Ltd., 135 Torbay Rd., Unit 1, Markham, Ont. L3R 1G7. Tel. 416-475-9173. Tools, dies, metal stampings, etc.
(P.) R. Partanen. Co. Size (A).
- ★Reko Tool & Mould (1987) Inc., 5310 Walker Rd., Old Castle, Ont. NOR 1L0. Tel. 519-739-6974. Fax: 313-916-3107.
(P.) S. Reko; (Compt.) Ms. D. St John. Annual Sales (D). Co. Size (C).
- Relaxon Furniture Inc., 2751 Trans Canada Hwy., Suite 1100, Pointe Claire, Que. H9R 1B5. Tel. 514-630-5656. Toll Free: (416,418,506,514,519,613,705,709,807,819,902) 800-361-6544 (204,306,403,604) 800-363-7854. Fax: 514-697-2980. Reclining chairs, all position recliners, rocker recliners, sofas, etc. Parent company, Elran Furniture Ltd.
(P.) H. Shaffer; (V.P.Sales) S. Wallace; (V.P.Fin.) J. Wenger; (Buyer) J. Sirota. Annual Sales (C). Co. Size (A).^⑥
- Relco Manufacturing, 227 Advance Blvd., 1 & 2, Brampton, Ont. L5S 1H6. Tel. 416-459-1867. Custom steel fabrication.
(P.) F. Redl. Co. Size (A).
- ★Relcon Inc., 80 Walker Dr., Brampton, Ont. L6T 4H6. Tel. 416-458-1100. Fax: 416-458-1200. Branch offices, Montreal, Que., Edmonton, Alta., Richmond, B.C. Subsidiaries, Rumble Controls Limited, Relcon Industries Inc., Rumble Equipment Inc. Automated production welding fixtures and variable speed controls for D.C. motors, adjustable frequency and slip energy recovery wound rotor motor drives, robotic welding systems.
(P. & C.E.O.) P. Y. Lo; (S.T. & C.F.O.) 8. Gray; (Chief Eng.) D. L. Duff; (G.M.Mech.Div.) D. Eccles; (Gen.S.M.) A. Archambault; (Dir.Admin. & Hum.Res.) E. Sheppard; (Mgr.Montreal) M. Riverin; (Mgr.Edmonton) P. Wright; (Mgr.Richmond) R. Cowley. Annual Sales (E). Co. Size (E).^⑥
- ★Releasall-Target International Inc., 165 Bates Rd., Montreal, Que. H3S 1A1. Tel. 514-735-4461. Toll Free: 800-361-3105. Fax: 514-735-8550. Rust solvent and penetrant, silicone lubricants, cold galvanizing compound, cutting fluid, cutting and emulsifiable oils, industrial hand cleaner, repair kits, layout fluid, aluminum cutting fluid, antiseize compounds and lubricants, teflon paste and degreasers, flaw inspection kits and chemicals. Brands, "Releasall", "Target", "Solvall".
(P.) W. Sofin; (V.P.) R. Nicholson; (Off.Mgr.) Mrs. M. Talbot. Annual Sales (C). Co. Size (A).^⑥
- Reliable Bookbinders, Ltd., 20 Rolark Dr., Scarborough, Ont. M1R 4G2. Tel. 416-291-5571. Fax: 416-291-3669.
(P.) R. E. Johnson; (V.P.) R. Dave Johnson. Annual Sales (D). Co. Size (C).^⑤
- Reliable Die (Ontario) Ltd., 36 Rivalda Rd., Weston, Ont. M9M 2M3. Tel. 416-745-3422. Steel rule, clicker and heat seal dies, die cutting and finishing.
(P.) W. Bruce Hemphill. Annual Sales (B). Co. Size (B).^⑤
- Reliable Hosiery Mfg. Inc., [Bonneterie Reliable Inc.], 8785 Park Ave., Montreal, Que. H2N 1Y7. Tel. 514-382-2861. Fax: 514-382-6141. Plant, Richelieu, Que. "Daisyfresh" and "Perfection" ladies' pantyhose, "Michel Robichaud" and "Hidden Comfort" ladies' panties, pantyhose and "Lovepats" ladies' panties.
(P.) H. Gruenwald. Annual Sales (D). Co. Size (D).^⑥
- Reliable Laminating Limited, P.O. Box 188, Milliken Ont. L0H 1K0. Tel. 416-475-9601. Fax: 416-475-0860. Plant, 14th Ave., Markham, Ont. Custom woodworking and laminations.
(P. & G.M.) T.G. Maniscole; (V.P.) G.T. Maniscole. Annual Sales (8). Co. Size (A).^⑥
- Reliable Patterns, 860 Progress Ave., Scarborough, Ont. M1H 2Z7. Tel. 416-439-5524. Fax: 416-439-6594. Industrial pattern makers, checking fixtures, moulds and dies. Parent company, ACJ Manufacturing Co. Ltd., Scarborough, Ont.
(P.) C. Richards; (G.M.) A. Capon; (Off.Mgr.) Ms. S. Beckwith. Annual Sales (C). Co. Size (A).
- Reliable Printing Ltd., 14305-121A Ave., Edmonton, Alta. T5L 2T1. Tel. 403-454-1594. Fax: 403-455-0667. Printing and lithographing.
(P. & G.M.) J.H. Wallace; (S.T.) G.G. Hutton. Annual Sales (C). Co. Size (8).^⑤
- Reliable Sportswear & Clothing, 263 Adelaide St. W., Toronto, Ont. M5H 1Y2. Tel. 416-977-3934. Brands, "Reliable", "II Classico".

- (P.) I. Kozlowski; (Bookkeeper) 8. Young. Annual Sales (8). Co. Size (A).^⑤
- ★Reliable Toy Corporation, 1655 Dupont St., Toronto, Ont. M6P 3T1. Tel. 416-762-4111. Fax: 416-762-0889. Branch office, Montreal, Que. Plants, Guelph, Ont., Vancouver, B.C., Pontiac, MI, U.S.A., Kingston, Jamaica. Dolls, vinyl baby toys, moulded and fabricated plastics. Brands, "Reliable", "Baby Darling", "Reely Ride-Em" toys, "Tuffy Line" trucks, "Baby Brenda", etc. Parent company, Interprod Holdings Ltd.
For.Reps.: Universal Plastic - for New Zealand and Australia; P. DeMontbrun, Trinidad and Tobago, Barbados; Caribbean Toy Mfg. Ltd., Kingston, Jamaica.
(P.) R. Bruhm; (G.M.) T. Bruhm; (S.M.) R. Shepherd. Annual Sales (D). Co. Size (C).^⑥
- ★Reliance Comm/Tec Canada, 122 Edward St., St. Thomas, Ont. N5P 1Z2. Tel. 519-631-0780. Fax: 519-631-0359. Telex: 064-73521. Branch sales offices, Toronto, Ont., Montreal, Que., Vancouver, B.C. Associates, Reliance Electric, Stratford, Dodge Canada, Bramalea, Ont. Battery chargers, power supplies, inverters, carrier equipment, transmission products and telecommunication protection and termination. Parent company, Reliance Electric Inc., Cleveland, OH, U.S.A.
(G.M.) D. Sinclair; (Sales & Mktg.Mgr.) D. Erskine; (Cont.) Mrs. M. Krauel; (Engr'g Mgr.) M. MacDonald; (Ops.Mgr.) D. Robert Ashcroft; (MIS Mgr.) M. Oates. Annual Sales (D). Co. Size (D).^⑥
- ★Reliance Electric Limited, 678 Erie St., Stratford, Ont. N5A 6W1. Tel. 519-271-3630. Fax: 519-271-8213. Direct Sales/Field Service locations, Montreal, Que., Mississauga, Ont., Vancouver, B.C. Electric alternators and motors, control systems and panels, AC and DC variable speed drives. Parent company, Reliance Electric Co., Cleveland, OH, U.S.A.
(G.M.) E.C. Dredge; (Engr'g Mgr.Rotating) R. Otsuki; (a S.M.) E.C. Dredge; (Cont.) R. Cook; (Serv.Mgr.) 8.H. Hawkins; (Engr'g Mgr.Systems) W.G.A. Wright. Annual Sales (E). Co. Size (D).^⑥
- Reliance Foundry Co., Limited, 7764-129A St., Surrey, B.C. V3W 4H7. Tel. 604-596-7191. Fax: 604-590-8875. Steel, ductile and grey iron castings for forest and manufacturing industries.
(P. & Plant Mgr.) 8. M. Done; (G.M. & P.A.) F. Barry Done; (S.M.) J. Foley. Annual Sales (C). Co. Size (8).^⑤
- Reliance Homes, 2815 Lorne Ave., Box 1209, Saskatoon, Sask. S7K 3N6. Tel. 306-931-1047. Manufactured homes, roof and floor trusses, stairs and millwork. Parent company, Boychuk Developments Inc.
(P.) M. Boychuk; (G.M.) H. Finke; (P.A.) K. Ross; (Plant Mgr.) C. Ries. Annual Sales (D). Co. Size (B).^⑥
- Reliance Machine Works Ltd., 395 Alexander St., Vancouver, B.C. V6A 1C4. Tel. 604-681-3345. Fax: 604-684-9380. Gears, reduction units.
(P. & G.M.) T. Neale; (Off.Mgr.) Mrs. L. Belanger. Annual Sales (C). Co. Size (A).^⑤
- Reliance Steel Fabricators Limited, 95 Lyon Ave. N., P.O. Box 790, Tilbury, Ont. N0P 2L0. Tel. 519-682-0470. Fax: 519-682-3616. Machine bases and weldments, scale frames, custom fabrication and Blanchard grinding.
(P. & G.M.) W. T. Huntingford; (V.P.Mfg.) T. W. Reed; (Sales Rep.) Mrs. J. Morris; (Plant Mgr.) 8. Mifflin. Annual Sales (C). Co. Size (B).^⑤
- Reliance Universal (B.C.) Limited, 20100#10 Hwy., Langley, B.C. V3A 5E7. Tel. 604-534-7951. Branch office, Edmonton, Alta. Lacquers, sealers, graining inks, custom and maintenance coatings for industrial users. Brand, "Zebron". Parent company, Reliance Universal Inc., Louisville, Ky., U.S.A.
(V.P. & G.M.) E. Kupka; (S.) S.M. White; (Cont. & T.) G. Fitch; (S.M.) W. Fournier; (Mfg. Mgr.) T. Cieszecki. Annual Sales (D). Co. Size (8).
- Reliance Universal Inc., 1001 Daniel Johnson Blvd., St. Jerome, Que. J7Y 4C2. Tel. 514-438-3588. Fax: 514-431-1390. Sales office and laboratory, Cambridge, Ont. Head Office, Louisville, KY, U.S.A. Lacquers, sealers, metal coatings, polyesters, organosols, water based fillers and top coats, inks, etc. Parent company, Reliance USA in Louisville, KY, U.S.A.
(V.P. & G.M.) H.J.S. Shane; (Cont.) F. Gemus; (Tech. Dir.) A. Loyuet; (Purch.Mgr.) M. Lartigue; (S.M.) D. Trudeau. Annual Sales (D). Co. Size (C).
- Reliure Forever Plastique Inc., Les, See Forever Plastics Corp.
- ★RELMECH MANUFACTURING LIMITED, 3 Industrial Dr., Elmira, Ont. N3B 2S1. Tel. 519-669-5129. Fax: 519-669-1072. Plastic (glass reinforced polyester) mould-

- ings, cold mould (organic and inorganic), chemically bonded ceramic.
- (P.) S.J. Lumley; (Plant Mgr.) M. Hipel; (Mktg. Mgr.) W.F. Dueck. Annual Sales (C). Co. Size (C).[Ⓢ]
- ★Reltek Inc., 44 Steacie Dr., Kanata, Ont. K2K 2A9. Tel. 613-592-2411. Data communication sub-assemblies and computer peripherals.
- (P.) M. Sullivan. Annual Sales (B). Co. Size (A).
- Rem Fab Inc., See Les Remorques Rem Fab Inc.
- Rem Manufacturing Ltd., 2180 Oman Dr., P.O. Box 1207, Swift Current, Sask. S9H 3X4. Tel. 306-773-0644. Toll Free: 800-667-7420. Fax: 306-773-1188. Associate, Nichol's Tillage Tools, Normal, IL, U.S.A. Double tine spring harrow, hay rake and peanut teeth, coiled springs, air seeder and vacuum feed blowers, harrow sections, cattle gates and panels, farm implements and parts.
- (P.) F. Rempel; (V.P.) B. Sonntag; (Prod'n) L. Dennis; (S.M.) C. Zacharias; (Engr.) M. Rast; (Acct.) Ms. A. Kroeker. Annual Sales (D). Co. Size (C).[Ⓢ]
- Rema Furniture Mfg. Ltd., 937 Queen St. W., Toronto, Ont. M6J 1G7. Tel. 416-364-0984. Fax: 416-266-0055. Bedroom and dinette furniture, coffee and end tables, chrome chairs, wall units, desks.
- (P.) E. Elatrash; (Compt.) J. Martens. Annual Sales (C). Co. Size (A).[Ⓢ]
- †Rematech Industries, 486 Wyecroft Rd., Oakville, Ont. L6K 2G7. Tel. 416-845-8088. Fax: 416-849-8403. Branch offices, Dryden, Ont., Chicoutimi, Que. Plants, Quebec, Sept Iles, Montreal, Que., Thunder Bay, Sudbury, Ont. Associates, Rubbertex Corp. Ltd., Remacan Ind. Inc., I.B.S. Ltée., Brema Inc., Frank R. Moser Ltd. Rubber lined tanks, pipes and fittings, FRP tanks, ducts, covers, etc., cast polyurethane parts, conveyor belt cleaning devices, vulcanized conveyor belt splices. Parent company, Frank Moser Investments Inc., Oakville, Ont.
- (P.) F.R.T. Moser; (V.P. Sept Iles) P. Guay; (V.P. Quebec) A. Morin; (V.P. Montreal) W. Tucker; (V.P. Thunder Bay) M. Skinner; (V.P. Sudbury) I. Beljo; (G.M. Oakville) W. Martin; (Purch. Quebec) M. Lavasseur; (Purch. Montreal) P. Picard; (Purch. Oakville) M. Harvey. Annual Sales (D). Co. Size (D).[Ⓢ]
- Remco Memorials Ltd., 611 6th Ave. E., Regina, Sask. S4N 5A3. Tel. 306-569-0621. Fax: 306-522-9449. Branch offices, Moose Jaw, Saskatoon, Prince Albert, Yorkton, Sask., Calgary, Lethbridge, Alta. Plants, Beebe, Que., Regina, Sask., Red Deer, Edmonton, Alta. Subsidiaries: MacLean Granite (1966) Ltd., Red Deer, Sterling Memorials (1980) Ltd., Alberta Granite, Marble & Stone (1979) Ltd., Edmonton, Alta., Remco Plastic Products, Regina, Yorkton Monumental Works (1966) Ltd., Yorkton, Sask., Imperial Granite Inc., Beebe, Que. Granite and marble grave markers and fiberglass grave coverings. Brand, "Remco".
- (P.) K.H. Reeson; (V.P.) R.K. Conn; (V.P.) D. Reeson; (V.P.) B. Holt; (V.P.) D. Calhoun; (Plant Mgr.) D. Johnson. Annual Sales (D). Co. Size (C).
- Remco Plastic Products, a division of Remco Memorials Ltd., 611 6th Ave. E., Regina, Sask. S4N 5A3. Tel. 306-569-0621. Reinforced plastics, fiberglass grave coverings and burial vaults, cultured marble. Brand, "Remco". Parent company, Remco Memorials Ltd., Regina, Sask.
- (P.) H.K. Reeson; (Plant Foreman) G. Fox; (Plant Mgr.) D. Johnson. Annual Sales (A). Co. Size (A).
- ★Reminder Publications Ltd., Box 727, 38 Main St., Flin Flon, Man. RBA 1N5. Tel. 204-687-3454. Daily newspaper and commercial printing.
- (Publisher & P.) T. Dobson. Annual Sales (B). Co. Size (A).
- ★Remorques Rem Fab Inc., Les, [Rem Fab Inc.], 3500, 2e rue, P.O. Box 150, Saint Hubert, Que. J3Y 5S9. Tel. 514-445-2120. Fax: 514-445-6196. Telex: 05-25134. Low bed, commercial and forestry trailers. Brand, "Rem Fab".
- (P.) R. Fortier; (V.P.) J. Lewis; (V.P.) D. Lacroix; (P.A.) D. Plante; (Prod'n Mgr.) P. Lussier. Annual Sales (C). Co. Size (C).[Ⓢ]
- ★Remtec Inc., 933 Simard, Chambly, Que. J3L 4B7. Tel. 514-658-6671. Fax: 514-658-9629. Associates, Service Remtec Inc., Montreal, Que., Columbia Remtec Inc., Vancouver, B.C. Truck tanks, tank trailers and aircraft refuelers. Parent company, 13B170 Canada Inc.
- (C.E.O.) P. Roberts; (V.P. Ops.) J. Raymond; (G.M.) D. Lalanne. Annual Sales (D). Co. Size (D).[Ⓢ]
- Rendamax/G.P. Industries Ltd., P.O. Box 519, White City, Sask. S0G 5B0. Tel. 306-781-2121. Fax: 306-781-2310. Associate, Rendamax B.V., Holland. Full modulating, atmospheric, hot water boilers.
- (P.) B. Kuzmicz; (Dir. Mktg.) R. Macdonald; (C.F.O.) R. Stefan; (Prod'n Mgr.) T. Poelen; (Purch.) Ms. C. Moss. Co. Size (A).
- ★Rene Fibre de Verre Ltée., [Rene Fiberglass Ltd.], Route 271, Box 159, St-Ephrem, Que. G0M 1R0. Tel. 418-484-5282. Fax: 418-484-5296. Associate, Entrepôts René Ltée. Urethane bumpers, fiberglass automobile or truck hoods, etc.
- (C.E.O. & P.A.) R. Grenier; (G.M.) N. Grenier; (Plant Mgr.) G. Grenier; (Cont.) P. Jolicoeur. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Renelle Furniture Inc., 101A - 12824 Anvil Way, Surrey, B.C. V3W 8E7. Tel. 604-591-5922. Fax: 604-591-9195. Wood frame futon furniture.
- (P.) J.A. Burch; (Off. Mgr.) Ms. S. Burch. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Renfrew Electric Company Limited, 1210 Birchmount Rd., Scarborough, Ont. M1P 2C3. Tel. 416-752-4611. Fax: 416-752-4614. Electric relays, resistors, solid state timing devices, coils, etc. Brands, "IRC", "Struthers Dunn", "S-D".
- (P.) A. Shelton. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Renfrew Tape Limited, 170 Renfrew Ave. W., Renfrew, Ont. K7V 2Y6. Tel. 613-432-8545. Fax: 613-432-9434. Telex: 053-3839. Sales office, Toronto, Ont. Pressure sensitive adhesive tape.
- (P. & G.M.) G. Barry Shields; (S.M.) J. A. LeMoine; (P.A.) K. Boldt; (Plant Mgr.) H. Prance. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Renn-Vertec Inc., P.O. Box 840, Vermilion Alta. T0B 4M0. Tel. 403-853-4900. Fax: 403-853-2961. Branch offices, Saskatoon, Sask., Billings, MT, Fargo, ND, U.S.A. "Renn-Vertec" grain driers, field and truck mount sprayers, Windproof sprayers, combine pickups, harrow draw bars, chisel plows, post drivers, roller mills, grain augers, mounted harrows. Parent company, Clarepine Industries Inc., Edmonton, Alta.
- (P.) D. W. McAlpine; (S.M.) L. Turko; (V.P. Prod'n) B. Kientz; (V.P. Engr'g) P. Nadeau; (Purch.) A. Sorenson. Annual Sales (D). Co. Size (C).[Ⓢ]
- Rennel Machinery Inc., 740 - 4th Ave., St-Romuald, Que. G6W 5M6. Tel. 418-839-3582. Fax: 418-839-3571. Truck mounted, sludge pumps, trailer type or stationary concrete pumps. Parent company, Quebec Industrial Pumping Ltd.
- (P.) R. Letarte; (V.P.) L. Letarte; (Eng.) G. Savard; (Purch.) G. Halle. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Renocan Industries Ltd., 1150 Frances St., London, Ont. N5W 5N5. Tel. 519-452-1460. Fax: 519-451-8571. "Cold Shield" replacement windows, three and four season sun rooms, steel doors.
- (V.P.) N. John Allen. Annual Sales (C). Co. Size (C).[Ⓢ]
- ★Renold Canada Ltd., 121 Roy Blvd., Brantford, Ont. N3T 5N4. Tel. 519-756-6118. Fax: 519-756-1767. Branch offices, Montreal, Que., Coquitlam, B.C. Transmission and conveyor chain sprockets, gears and special speed reducers. Brands, "Renold", "Holroyd", "Crofts", "Carter Gears". Parent company, Renold Public Limited Company, Manchester, England.
- Foreign representatives throughout the world.
- (P.) R. P. Wissenz; (V.P. Sales & Mktg.) M. Keith D. Bank; (District S.M. Mount Royal) R. Paquette; (District S.M. Vancouver) B. Holmes. Annual Sales (D). Co. Size (C).[Ⓢ]
- Renova Inc., 1595 Deguise Pl., Plessisville, Que. G6L 2H8. Tel. B19-362-2286. Fax: B19-362-3270. Furniture for restaurants, stores, hotels, etc.
- (P.) C. Veraquin; (G.M.) E. Veraquin. Annual Sales (C). Co. Size (A).
- ★Renovation Aqua Inc., 440 Papin, Ste-Foy, Que. G1P 3T9. Tel. 418-656-9767. Fax: 418-653-5746. Telex: 051-31687. Branch office, Lachine, Que. Pneumatic plugs for repairing sewers.
- (S.M.) R. Bissonnette; (Exp. Mgr.) Ms. K. Florio; (Mgr. Ste-Foy) L. Landry; (Mgr. Lachine) F. Bignell. Annual Sales (G). Co. Size (A).[Ⓢ]
- Renovation Expo Inc., 40 St-Pierre St., Princeville, Que. G0P 1E0. Tel. 819-364-2616. Fax: 819-364-5701. Special cabinet work for schools, banks, etc.
- (C.E.O. & G.M.) B. Ferland. Annual Sales (C). Co. Size (B).[Ⓢ]
- Renovation du Saguenay, 1673 Ste-Genevieve Blvd., Chicoutimi, Que. G7G 2H2. Tel. 418-543-9878. Associate, Vitrierie Verville & Frères. Wooden doors and windows.
- (C.E.O.) R. Verville. Annual Sales (B). Co. Size (A).
- Renown Printing Company, Limited, The., 4795 Kent Ave., P.O. Box 30, Niagara Falls, Ont. L2E 6S8. Tel. 416-356-7721. Fax: 416-356-3090. Associates, Rebus Composi-
- tion Systems, Refined Design Graphs and Advertising Inc., Niagara Falls, Ont. Catalogues, brochures, reports, periodicals, labels, fine cartons.
- (P.) H. Fillingham; (S.T.) P. Hayes; (V.P. Sales & Mktg.) K. F. Angle. Annual Sales (C). Co. Size (B).[Ⓢ]
- Renown Specialties Co. Ltd., 226 Jardin Dr., Unit 2, Concord, Ont. L4K 1Y1. Tel. 416-669-6955. Toll Free: 800-387-3589. Fax: 416-669-1563. Jack posts, closet rods, joist hangers, deck hardware, etc.
- (Mktg. & Sales Mgr.) D. Fazari. Annual Sales (N/R). Co. Size (N/R).[Ⓢ]
- Renown Steel, 211 Nugget Ave., Agincourt, Ont. M1S 3B1. Tel. 416-291-4272. Fax: 416-291-0808. Steel sheets, blanks, slit coils, round edge strip, hot and cold rolled, galvanized, satincoat, electro galvanized, aluminized, tin plate and tin mill black plate. Brand, "Renown". Parent company, Slater Industries Inc., Hamilton, Ont.
- (P.) R. M. Russell, Jr.; (V.P.) A. J. McNevitts; (S.T.) A. B. Lewis; (Asst. G.M.) R. Godfrey; (Plant Mgr.) F. Tome. Annual Sales (E). Co. Size (D).[Ⓢ]
- Rensie Clock (1988) Limited, 72 Stafford St., Toronto, Ont. M6J 2R9. Tel. 416-947-9417. Fax: 416-362-7840. "Phinney-Walker", "Rensie" and "Jalco" wall and table clocks.
- (P.) F. J. Lstiburek; (Off. Mgr.) Miss S. A. Liddle. Annual Sales (C). Co. Size (A).[Ⓢ]
- Renssell Paper Products Inc., 1545 Britannia Rd. E., Unit 12, Mississauga, Ont. L4W 3C6. Tel. 416-670-2525. Fax: 416-670-6699. Food service napkins, towels and tissues, medical papers, retail grocery soaker pads. Parent company, R.A. Cleverdon And Company Ltd., Mississauga, Ont.
- (P.) R. Cleverdon; (V.P. & G.M.) B. Boissin; (Plant Eng.) H. Sauerland; (Plant Mgr.) G. George. Annual Sales (D). Co. Size (B).[Ⓢ]
- Rentex Mills Inc., 8650 Delameade, Montreal, Que. H4T 1L6. Tel. 514-735-2641. Fax: 514-735-7247. Telex: 05-824930. Sales office, Montreal, Que. Plant, Iberville, Que. Associate, Prescott Finishing, Prescott, Ont. Warp knit tricot fabric. Brands, "Ren-Tex", "Ren-Allure", "WhisperSoft", "Dolce-Verso".
- (P.) A. S. Derstenfeld; (V.P.) J. Derstenfeld. Annual Sales (N/R). Co. Size (N/R).[Ⓢ]
- Renton Distributors Limited, 1B15 Franklin St., Vancouver, B.C. V5L 1P9. Tel. 604-255-5010. Soft and liquid soaps, floor finishes, all purpose detergents. Brands, "Empire", "Old Country".
- (P.) G. Oliver; (V.P.) W. McGill. Annual Sales (A). Co. Size (A).[Ⓢ]
- ★Renwick of Canada, 350 Inspector St., Montreal, Que. H3C 2K6. Tel. 514-866-9921. Telex: 05-268872. Branch office, Toronto, Ont. "Renwick" leather goods.
- For Rep., Len Barber, New York, N.Y., U.S.A.
- (P.) A. Simonian. Annual Sales (D). Co. Size (E).
- ★Repaco Inc., 700 Cowie St., Granby, Que. J2G 3X6. Tel. 514-378-2623. Fax: 514-378-3243. Styrene thermoformed trays and displays, blister packaging.
- (Dir. & Cont.) Ms. L. Piché; (Foreman) A. Emery. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Repap Enterprises Inc., [Les Entreprises Repap Inc.], Suite 3200, 1150 Peel St., Montreal, Que. H3B 4V9. Tel. 514-879-1316. Fax: 514-875-5051. Telex: 05-25628. Subsidiaries, Miramichi Pulp & Paper Inc., Nelson-Miramichi, Newcastle, N.B., Skeena Cellulose Inc., a division of Skeena Cellulose, Prince Rupert, Terrace, B.C., Repap Manitoba Inc., a division of Skeena Cellulose, The Pas, Man. Midtec Paper Corporation, Kimberly, WI, Repap Sales Inc., New York, NY, Repap Technologies Inc., Alcell Developments Inc., PA, U.S.A. Coated paper, bleached northern softwood kraft pulp and lumber.
- (Chmn. & C.E.O.) G.S. Petty; (Vice Chmn.) J.G. Kass; (P. & C.E.O.) J.N. Bowersock; (Exec. V.P. Pulp) H.R. Papushka; (Exec. V.P. Fin.) R.H. Sumner; (Exec. V.P.) J.P. Maley; (V.P. & T.) A.J. Dundas; (V.P. & Cont.) G. Farah; (V.P. Gen. Counsel & S.) T. W. McBride; (V.P. Sci. & Tech.) E.K. Pye; (V.P.) J.B. Simone. Annual Sales (I). Co. Size (G).[Ⓢ]
- ★Repap Manitoba, P.O. Box 1590, The Pas, Man. R9A 1L4. Tel. 204-623-7411. Fax: 204-623-5995. Telex: 0766-6579. Unbleached kraft paper, lumber. Parent company, Repap Enterprises Inc.
- For Rep., Future Forest Products Ltd., Montreal, Que.
- (V.P. & G.M.) P. A. Richards; (V.P. & Cont.) D. W. Betts; (Mgr. Planning & Dev.) W. J. Henderson; (Mgr. Human Res.) F. Ellis; (Mgr. Pulp & Paper) O.T. (Hoyt) Huntus; (Mgr. Woodlands & Forestry) W. E. Jonas; (Sawmill Mgr.) K. Pickrell; (Mgr. Mtce. & Engr'g) W. Veitch;

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (Proj.Mgr.) G. M. Wazny; (Mktg.Mgr.) R. Ostman. Annual Sales (F). Co. Size (F).Ⓢ
- Reparation Navale MSR (1983) Inc., See MSR Ship Repairs (1983) Inc.
- Repco Radio Canada Ltd., Unit 6, 1060 Salk Rd., Pickering, Ont. L1W 3C5. Tel. 416-839-5911. Fax: 416-839-2529. Radio communications equipment. Brand, "Repco". Parent company, Repco Inc., Orlando, Fla., U.S.A. (Nat.S.M.) P. Thorogood; (Off.Mgr.) B. Riddell. Annual Sales (C). Co. Size (A).Ⓢ
- ★Repla Limited, 482 South Service Rd. E., Oakville, Ont. L6J 2X6. Tel. 416-844-1271. Fax: 416-844-0672. Branch plant, Ajax, Ont. "Repla" reinforced vinyl sliding glass patio doors and windows.
For. Rep.: U.S.A.
(P.) H.W. Petersen; (S.M.) F. E. Huebel; (Mat'ls Mgr.) D. Miller; (Cont.) Ms. A. Molgaard; (Engr.) H. Schulz; (P.A.) Ms. J. Halsey; (Plant Mgr.) A. Schnuolle; (Plant Mgr.) C. Bucci. Annual Sales (D). Co. Size (D).Ⓢ
- †Replico Products Inc., 3675 - 36th Ave., Montreal, Que. H1A 3K1. Tel. 514-642-6171. Decorative mouldings, ceiling medallions, door appliques, colonial entrances, etc.
(P.) M. Roux; (Prod'n Mgr.) A. Roux. Annual Sales (C). Co. Size (A).Ⓢ
- Reptech Sales Agency Ltee, 2448 Ste-Narie, Mascouche, Que. J7K 1M5. Tel. 514-474-4465. Fax: 514-474-4621.
(P.) Y. St-Louis; (Sales Mgr.) D. Bertrand; (Acct'g Mgr.) D. St-Louis. Annual Sales (C). Co. Size (A).
- Republic Packaging of Canada Ltd., 127 Jardin Dr., Concord, Ont. L4K 1X5. Tel. 416-661-5081. Fax: 416-669-6012. Plant, Carleton Place, Ont. Plastic and urethane foam, wooden and corrugated boxes, cushion packaging, anti-static/conductive packs, skids and pallets, moulded and padded sporting goods. Parent company, Republic Packaging Corporation, Chicago, Ill., U.S.A.
(Cdn.S.M.) J. Mazza; (Cdn.Ops.Mgr.) J. King. Annual Sales (C). Co. Size (8).Ⓢ
- Resco Colours Ltd., 5226 Timberlea Blvd., Mississauga, Ont. L4W 2S5. Tel. 416-624-2201. Fax: 416-624-8513. Sales Office, Pierrefonds, Que. Colour and additive concentrates for the plastics industry.
(P.) W. J. Cannon; (G.M.) 8. W. Cannon; (Cont.) W. Houston; (Plant Mgr.) P. Allen; (Sales Rep.) Pierrefonds Ms. A. Longual. Annual Sales (D). Co. Size (C).Ⓢ
- Research Development Industries Ltd., 41 Racine Rd., Rexdale, Ont. M9W 2Z6. Tel. 416-826-8240. Toll Free: 800-268-5890. Fax: 416-826-3188. Telex: 06-961333. Water treatment chemicals, cleaners, disinfectants, herbicides, oils and lubricants.
(P.) F. Graham; (C.F.O.) D. Goffi; (Dir.Mfg.) R. Andreasen. Annual Sales (D). Co. Size (E).Ⓢ
- Research Electronics (Reselco) Ltd., 16302-80 Ave., Edmonton, Alta. T5R 3M6. Tel. 403-489-6207. Electronic control and security equipment, quantum engineering applications on electrical energy transmission and generation.
(P.) P. Noel, P.Eng.; (S.T.) Ms. G. Noel. Annual Sales (A). Co. Size (A).Ⓢ
- ★Research Foods Limited, 77 Champagne Dr., Downsview, Ont. M3J 2C6. Tel. 416-635-8434. Fax: 416-635-8444. Telex: 06-218797. Dehydrated cheese and dairy powders, spice and seasonings, cream and sour cream powders, shortening powder, vitamins and enrichment formulas, liquid sauces and mixes. Parent company, Agra Industries Limited, Saskatoon, Sask.
(P.) H. Tenenbaum; (S.M.) T. Diodati; (Compt.) 8. Roman; (Prod'n Mgr.) M. Gazzarusio; (Dir.Res.) A. Gawhary; (Purch.Mgr.) Y. Sharma. Annual Sales (E). Co. Size (D).Ⓢ
- Resente! Co. Ltd., See La Compagnie Resente! Ltée.
- Reservoirs Gilfab Inc., Les, 12655 April St., Pointe-aux-Trembles, Que. H1B 5P6. Tel. 514-640-1411. Fax: 514-640-0920. Oil, pressure and storage tanks.
(P. & C.E.O.) A. Choronzey; (G.M.) J. Parent. Annual Sales (D). Co. Size (C).Ⓢ
- ★Reservoirs d'Acier de Granby Inc., Les, [Granby Steel Tanks Inc.], 1020 Rue André Line - C.P.313, Granby, Que. J2G 8E5. Tel. 514-37B-2334. Fax: 514-37B-5202. Steel tanks.
For. Reps., David Gooding Inc., Braintree, MA, U.S.A.
(P.) C. Bernier. Annual Sales (D). Co. Size (8).Ⓢ
- ★Resfab Inc., 735 Rossiter, St-Jean-sur-Richelieu, Que. J3B 8A4. Tel. 514-355-0294. Wire and flat springs, pins and bushings, precision machining.
(G.M.) R. Massé, C.A.; (Plant Mgr.) P. Labrie; (Cont.) Ms. M. Mongeau. Annual Sales (C). Co. Size (A).Ⓢ
- †Residences Prince Inc., 10 Industrial Blvd., Princeville, Que. G0P 1E0. Tel. 819-364-2237. Fax: 819-364-2619. Prefabricated, portable or relocatable bunkhouses, offices, mobile and modular homes, industrial self-contained camps, laboratories, classrooms, etc.
(P. & G.M.) M. Dugal; (Mktg.Mgr.) 8. Leblanc; (P.A.) Y. Provencher; (Plant Mgr.) C. Chamberland. Annual Sales (D). Co. Size (C).Ⓢ
- Residential Lighting Studio Co. Ltd., 489 Dupont St., Toronto, Ont. M6G 1Y6. Tel. 416-537-3138. Decorative electric lighting fixtures, chandeliers and custom lighting. Brand, "Korex".
(P.) J. Korinek. Co. Size (A).
- Resinex Corporation, 4115 Cousens, Montreal, Que. H4S 1V6. Tel. 514-337-3113. Fax: 514-337-2125. Branch office, Etobicoke, Ont. Plastic raw materials and petrochemicals.
For. Rep., Houston, TX, U.S.A.
(P.) M. Schuler; (Off.Mgr.) N. Montgomery. Annual Sales (E). Co. Size (A).Ⓢ
- Resistance Welding Products (1987) Ltd., P.O. Box 670, Glenheim, Ont. N0P 1A0. Tel. 519-676-8173. Toll Free: (416, 519, 705) 800-265-5262. Fax: 519-676-3329. Spot welding equipment and supplies.
(G.M.) K. Parker; (P.A.) J. Howe; (Cont.) Ms. 8. Chaple. Annual Sales (D). Co. Size (A).Ⓢ
- Ressorts Alpha Inc., Les, 454 de l'Eglise, St-Narcisse, Que. G0X 2Y0. Tel. 418-328-8260. Mattress springs.
(C.E.O.) A. Gervais; (P.A.) L. Rogers; (Plant Mgr.) A. Frigon. Annual Sales (8). Co. Size (A).Ⓢ
- †Ressorts Cascades Inc., 17 rue Huot, Parc Industriel, Notre-Dame de L'Île Perrot, Que. J7V 7M4. Tel. 514-453-7773. Fax: 514-453-2019. Custom made extension springs, compression springs, wire forms, and stamping.
(P.) M. Girard; (V.P.) S. Girard; (V.P.) N. Girard. Annual Sales (C). Co. Size (B).
- Ressorts D'Autos Ménard Inc., 1151 Principale, Granby, Que. J2G 8CB. Tel. 514-378-9903. Automobile and truck springs.
(C.E.O.) J.M. Menard; (G.M.) D. Menard. Annual Sales (C). Co. Size (A).Ⓢ
- Ressorts Foster Ltée., See Foster Springs Ltd.
- †Ressorts Primeau Inc., Les, 8125 rue le Creusot, St-Leonard, Que. H1P 2A2. Tel. 514-325-4391. Fax: 514-325-4454. Box springs and mattress springs. Registered trade marks, WebsterLoc, Cosiflex, Senso Flex, Sensoloc.
(G.M.) J. Primeau. Annual Sales (D). Co. Size (B).Ⓢ
- †Ressorts Quebec Spring Inc., 12 Cascades Rd., Montmagny, Que. G5V 3M5. Tel. 418-248-3142. Fax: 418-248-0801. Compression, extension, torsion and precision springs.
(P.) G. Cloutier; (G.M.) P. Doyon, Eng. Annual Sales (C). Co. Size (B).Ⓢ
- Restigouche Cedar Ltd., See Cèdre Restigouche Ltée.
- Restmore Bedding Co. Ltd., 15 MacDonald Ave., Winnipeg, Man. R3B 0H8. Tel. 204-942-4701. Fax: 204-942-4702. Mattresses, box springs and foam mats.
(P.) 8. Goel. Annual Sales (B). Co. Size (A).Ⓢ
- ★Resurface Corp., 25 Oriole Pkwy.E., P.O. Box 361, Elmira, Ont. N3B 3A9. Tel. 519-669-1694. Fax: 519-669-8896. "Olympia" self propelled, "Champion" tractor mounted ice resurfacers.
(Off.Mgr.) M. K. Wills. Co. Size (N/R).Ⓢ
- Reusable Envelope Inc., 6281 Dorman Rd., Mississauga, Ont. L4V 1K6. Tel. 416-678-7579. Fax: 416-67B-0694. Nylon reusable envelopes.
(P.) D.C. Smith. Annual Sales (B). Co. Size (A).Ⓢ
- Reusnige Knight Inc., 1050 boul. Industriel, Granby, Que. J2G 8E4. Tel. 514-378-3939. Fax: 514-378-0607. Alternators, generators, starters, solenoids, brake calipers, remanufactured automotive water pumps, windshield wiper motors, etc. Brand, "Knight".
(P.) R. Lemay. Annual Sales (D). Co. Size (C).Ⓢ
- ★Reuter-Stokes Canada, 465 Dobbie Dr., P.O. Box 970, Cambridge, Ont. N1R 5X9. Tel. 519-623-4880. Fax: 519-623-4686. Neutron detectors, heat stress, relative humidity monitors and associated electronics. Parent company, Furst Manufacturing.
Representatives in most countries of Europe, also, U.S.A., S. Africa, Australia.
(G.M.) R. Menzies; (Sales & Mktg.Mgr.) R.A. Watson; (Plant Mgr.) J. Haysashi; (Contracts Admin.) Ms. 8. Casel. Annual Sales (C). Co. Size (B).Ⓢ
- Revco Limited, 833 Middlefield Rd., Scarborough, Ont. M1V 2L6. Tel. 416-292-2990. Fax: 416-292-2986. Telex: 065-26172. Sprockets and bronze bushings. Brands, "Revco", "Revcast".
(P.) G. R. Morello. Annual Sales (D). Co. Size (8).
- Revelstoke Companies Ltd., 508-24th Ave. S.W., Box 2501, Calgary, Alta. T2P 2N2. Tel. 403-229-4666. Fax: 403-245-1499. Telex: 038-24540. Lumber plants, Rocky Mountain House, Sentinel, Sundre, Calgary, Alta. Subsidiaries, Revelstoke Home Improvement Centres Ltd., Revelstoke Concrete & Lumber Ltd., Calgary, Alta. Softwood lumber, wood tanks. Brand, "Revy".
(P. & C.E.O.) D.S. Curry; (Exec.V.P.) G.D. Roberts; (Sr. V.P. & S.T.) K.A.C. McDowell; (V.P.Purch.) D.A. Dupont; (V.P.Mktg.) D.R. Manning. Annual Sales (F). Co. Size (G).
- Revelstoke Redi-Mix Limited, 107th St. & Central Ave. Sutherland Sub. P.O., Saskatoon, Sask. S7N 2H0. Tel. 306-374-9434. Fax: 306-373-1225. Telex: 07-12422. Plants, Moose Jaw, Saskatoon, Regina, Sask. Associates, 8-A Construction Ltd., Hydropipe Systems Ltd. Ready mixed concrete, concrete pipe and aggregates. Parent company, C8R Cement Corporation, San Mateo, CA, U.S.A.
(P.) J. Esch; (Br.Mgr.Regina) D. Galan; (8r.Mgr. Saskatoon) J. Sawaysky; (Br.Mgr.Moose Jaw) 8. Chase; (Mgr.Regina, Aggs.) 8. Sanderson. Annual Sales (D). Co. Size (D).Ⓢ
- Revelstoke Review Publishing Company, Limited, 122 MacKenzie Ave., P.O. Box 20, Revelstoke, B.C. V0E 2S0. Tel. 604-837-2193.
(Publisher) H. D. Lundell; (G.M.) Ms. E. J. Lundell. Annual Sales (B). Co. Size (A).Ⓢ
- Revere-Seton Inc., 310A Alden Rd., Markham, Ont. L3R 4L1. Tel. 416-470-2011. Toll Free: 800-263-1635. Fax: 416-470-2088. Engraved, safety and traffic signs, labels, nameplates, pipe markers, ice melter, paving, concrete and roofing products. Parent company, W.H. Brady, Milwaukee, WI, U.S.A.
(G.M.) R. Cameron; (Dir.Mktg.) G. Brean; (Cont.) Ms. M. O'Neill; (Prod.Mgr.) M. Barrett. Annual Sales (D). Co. Size (8).
- ★Reversomatic Heating & Mfg. Ltd., 790 Rowntree Dairy Rd., Woodbridge, Ont. L4L 5V3. Tel. 416-851-6701. Fax: 416-851-8376. Sheet metal work.
(Mgr.) J. Salerno. Co. Size (N/R).
- Revlon Professional Products Inc., 346 Wyecroft Rd., P.O. Box 111, Oakville, Ont. L6J 4Z5. Tel. 416-844-3267. Toll Free: 800-387-7980. Fax: 416-844-5105. Professional beauty salon supplies, hair dryers, etc. Parent company, Revlon, Inc., New York, N.Y., U.S.A.
(V.P. & G.M.) G.R. Afflack. Annual Sales (D). Co. Size (C).
- Revue Sainte Anne, 9795 Boulevard Ste-Anne, Ste-Anne-de-Beaupre, Que. G0A 3C0. Tel. 418-827-4538. Fax: 418-827-4530.
(dir.) 8. Mercier; (Mgr.Fin.) M. Jean; (Mgr.Prod.) S. Mario. Annual Sales (8). Co. Size (8).
- Revue de la Petite Nation, La, C.P. 240, 70 Principale, St-André-Avellin, Que. J0V 1W0. Tel. 819-983-2725. Toll Free: 800-567-6898. Fax: 819-983-6844.
(Editor) S. Lamarche. Annual Sales (8). Co. Size (A).
- Rewards 8y Design Inc., 653 Dupont St., Toronto, Ont. M6G 1Z4. Tel. 416-531-8872. Sport novelties and awards, ceremonial shovels, sport paintings, sculptured baseball bats, hockey sticks, canoe paddles etc. Parent company, Rewards by Design Inc., Toronto, Ont.
(P.) M. Bellissimo. Annual Sales (A). Co. Size (A).Ⓢ
- Rex Tool & Mould Limited, 2280 Ambassador Dr., Windsor, Ont. N9C 4E4. Tel. 519-966-6505. Plastic injection molds.
(P.) I. Schlegel. Annual Sales (B). Co. Size (A).Ⓢ
- Rexdale Corrugated Containers Limited, 28 Automatic Rd., Brampton, Ont. L6S 5N8. Tel. 416-458-0180. Fax: 416-458-0185. Corrugated cartons.
(P.) N. Nelson; (S.M.) M. Logutenkow; (Off.Mgr.) Mrs. N. Logutenkow. Annual Sales (C). Co. Size (A).Ⓢ
- Rexdale Precision Milling Ltd., 76 McCulloch Ave., Rexdale, Ont. M9W 4M6. Tel. 416-248-5161. Tool and mould makers.
(Foreman) W. Seibt. Annual Sales (8). Co. Size (A).Ⓢ
- Rexdale Tooling Industries, 70 Selfield Rd., Unit 4, Rexdale, Ont. M9W 1G3. Tel. 416-241-4035. Fax: 416-249-2968. Jigs, fixtures, tool and dies, aircraft parts, machining services. Parent company, Machinerite Limited.
(P.) M. Luther. Annual Sales (8). Co. Size (A).
- Rexnord Canada Ltd., 81 Maybrook Dr., Scarborough, Ont. M1V 3Z2. Tel. 416-297-6868. Fax: 416-297-6873.
(G.M. & V.P.) L. Dejahm; (Sales Mgr.) 8. Kfeegan; (Mgr.Fin.) J. Lau; (Ops.Mgr.) A. Sam; (Purch.Mgr.) 8. Rashbrook; (Eng.Mgr.) F. McWilliams. Annual Sales (E). Co. Size (C).

Rexo-Therm of Canada Limited, 488 Evans Ave., Etobicoke, Ont. M8W 2T7. Tel. 416-231-3335. Construction and engine block heaters, torches, etc. Brands, "Pro-Torch", "Pro-Oxy", "Target".

(P.) W.J. Smith. Co. Size (A).

Rexwood Products Ltd., 80x 1840, New Liskeard, Ont. P0J 1P0. Tel. 705-647-6775. Toll Free: 800-461-8781. Fax: 705-647-6700. Plant, Haileybury, Ont. Particle-board stair treads and risers, pre-finished shelving, vinyl-laminated and paper-laminated particleboard in sheets or cut-to-size. Brand, "Rexwood" flakeboard. Parent company, Elk Lake Lumber Co.

(P.) J. Douglas Martin; (V.P.Sales & Prod.) R. Young; (S.M.) N.R. Stewart. Annual Sales (D). Co. Size (D).®

★Rey, René, Swiss Chocolates Ltd., 1119 West 14th St., N.Vancouver, B.C. V7P 1J9. Tel. 604-985-0949. Fax: 604-985-0395. Liqueur filled chocolates and cakes, chocolates for tourist market, gourmet chocolates, bakery products, etc.

(P.) R. Rey; (V.P.) 8. Rey. Annual Sales (C). Co. Size (A).®

Reybrooke Housewares Inc., 570 Orwell St., Units 1 & 2, Mississauga, Ont. L5A 3V7. Tel. 416-566-0961. Fax: 416-566-0962. Trims for bathrooms and for ceramic tile installation. Brands, "Bath Seal", "Tile Edge Trim". Parent company, Savage Group PLC, Watford, U.K.

(P.) G. Brooke; (V.P.Mktg.) J. Reynolds. Annual Sales (B). Co. Size (A).®

REYCO CANADA, INC., 241 South Service Rd. W., Grimsby, Ont. L3M 1Y7. Tel. 416-945-2234. Fax: 416-945-0511. Air and spring suspensions for truck and trailer units, brake drums for on and off-road equipment, hubs and discs. Brand, "Reyco". Parent company, Reyco Industries Inc., Springfield, MO, U.S.A.

For. Rep., Reyco Australia Pty, Dandenong, Australia.

(V.P.) P. Ingwersen; (S.M.) M. Forman; (Plant Supt.) B. Jones; (Dir. Engr'g) R. Mueller; (Plant Mgr.) R. Harman. Annual Sales (D). Co. Size (C).®

Reynolds Aluminum Company of Canada, [Société d'Aluminium Reynolds Du Canada], 290 St. Laurent Blvd., Cap-de-la-Madeleine, Que. G8T 7W9. Tel. 819-373-6363. Fax: 819-373-6381. Telex: 05-837139. Sales offices, Halifax, N.S., Montreal, Quebec, Que., Toronto, Barrie, Mississauga, Ont., Winnipeg, Man., Calgary, Edmonton, Alta. Plants, Cap-de-la-Madeleine, Montreal, Que., Rexdale, Mississauga, Weston, Ont. Decorative and protective packaging materials, aluminum industrial and building products, rollers of strip, sheet, coil and foil, semi-rigid aluminum containers, paper baking products. Brand, "Reynolds Aluminum Foil". Parent company, Canadian Reynolds Metals Company, Limited.

(P.) J. W. Korcz; (V.P.Fin. & Admin.) C. A. Walker; (V.P.Mfg.) R. Marchand; (V.P.Corp.Dev.) J. Marchildon; (V.P.Mktg. & Sales) R. Nener; (Cont.) J. Letourneau; (Dir. Pers.) G. Bilodeau; (P.A.) P. Julien. Annual Sales (G). Co. Size (G).®

Reynolds Aluminum Company of Canada Limited, Container Division, [Société d'Aluminium Reynolds Canada Limitée, Division des Récipients], 35 City View Dr., Etobicoke, Ont. M9W 5A5. Tel. 416-249-7061. Telex: 06-989431. Warehouses, Calgary, Edmonton, Alta. Branch plant, Montreal, Que. Aluminum containers for frozen foods, bakery products and take-out foods, baking cups, casseroles, paper containers for fruit, confectionery and bakery products, plastic film for food covering. Parent company, Reynolds Aluminum Co. of Canada Ltd., Cap-de-la-Madeleine, Que.

(G.M.) J.P. Paradis; (Cont.) N. Gaspar; (Reg.S.M. Western) 8. Thatcher; Reg.S.M. Central and Eastern) J. Bend. Annual Sales (D). Co. Size (D).

Reynolds Aluminum Company of Canada Ltd., Building Materials Division, 700 Fenmar Dr., Weston, Ont. M9L 1R7. Tel. 416-741-8484. Telex: 065-27133. Sales offices, Dartmouth, N.S., Ville d'Anjou, Que., Barrie, Ottawa, Weston, Scarborough, Ont., Winnipeg, Man., Calgary, Edmonton, Alta. Aluminum siding, shutters, soffit and fascia, custom aluminum coating.

For. Rep.: all companies in the Reynolds organization. (Nat.S.M.) T. Peel; (S.M.Central) L. Spencer; (S.M.East'n) C. Lahaie; (S.M.West'n) W. Brown; (S.M.West'n) J. Bryan; (P.A.) R. Groombridge; (Div. Cont.) S. McMillan; (Pers.Mgr.) D.C. Davies; (Plant Mgr.) P.H. Dunlop. Annual Sales (E). Co. Size (E).

★**REYNOLDS CABLE, DIVISION OF CANADIAN REYNOLDS METALS COMPANY LIMITED, 1420 Sherbrooke St. W., Montreal, Que. H3G 1K9.** Tel. 514-287-1555. Fax: 514-842-3013. Telex: 055-60897, (U.S.A.) 496-02535. Plant, La Malbaie, Que. Aluminum redraw rods,

conductors and strips. Parent company, Canadian Reynolds Metals Company Limited, Montreal, Que.

For. Rep., Reynolds Metals Company, Richmond, VA, U.S.A.

(V.P.Mfg.) P. Gagnon; (V.P.Sales) G. Voyer. Annual Sales (E). Co. Size (D).®

Reynolds Extrusion Co. Div. of Canadian Reynolds Metals Co. Ltd., [La Compagnie de Profilés Reynolds], 500 Edward Ave., Richmond Hill, Ont. L4C 4Y9. Tel. 416-884-9161. Fax: 416-884-9784. Plants, Ste. Therese, Que., Richmond Hill, Ont. Aluminum extrusions, pipe, tube extruded and drawn, aluminum and fiberglass ladders, carpet mouldings, aluminum conduit, swing stages, scaffold planks and work platforms. Brands, "Alumicon", "Alumiplank", "Electromaster", "Alumiladders", etc. Parent company, Reynolds Metals Co., Richmond, VA, U.S.A.

(P.) G.G. Desnoyers; (T. & Cont.) R.P. MacPherson; (G.S.M.) R.C.M. Beresford; (Plant Mgr. Richmond Hill) P. Dontigny; (Plant Mgr. Ste. Therese) M. Sigley. Annual Sales (E). Co. Size (E).®

Reynolds Manufacturing, 10645-102nd St., Edmonton, Alta. T5H 2T6. Tel. 403-426-7602. Uniforms of all kinds, industrial coveralls and restaurant apparel, hospital clothing and supplies, jackets, parkas, "Westmount" shirt and pant sets, "Hi-Way" drivers uniforms.

(P. & Mgr.) H. L. Reynolds; (V.P.) F. Norm Reynolds; (S.M.) V. Perrott; (S.) K.E. Pfrimmer. Annual Sales (C). Co. Size (C).®

Reynolds & Reynolds (Canada) Ltd., 2100 Steeles Ave. E., Brampton, Ont. L6T 3X1. Tel. 416-791-4400. Fax: 416-792-2343. Telex: 06-97681. Sales offices, Moncton, N.B., Halifax, N.S., Montreal, Quebec, Granby, Que., Ottawa, Kingston, London, Oshawa, Kitchener, Whitby, Coldwater, Lively, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, Kelowna, Victoria, B.C. Business and accounting forms and systems, computer systems and services. Parent company, The Reynolds & Reynolds Company, Dayton, OH, U.S.A.

(V.P. & G.M.8FD) K. H. Eilert; (V.P. & G.M.CSD) D. E. Strasser; (G.S.M.Bus.Forms) P. Zilinski; (Nat.Serv.Mgr.) M. McLean; (Dir.Admin.) T. Nichols; (N.S.M.CSD) P. Mills; (Reg.S.M.Central) N. Taylor; (Exec.Dir.Mktg.) K. Kelly; (Plant Prod'n Mgr.) D. Waites; (Plant Admin.Mgr.) Mrs. P. Cole. Annual Sales (E). Co. Size (E).®

Rezbond Abrasives Co. Ltd., [Abrasifs Rezbond Ltée], 550 ru Haggerty, Drummondville, Que. J2C 3G6. Tel. 819-472-5468. Fax: 819-477-4641. Coated abrasives, hand sanding systems, sanding belts, discs, sheets, rolls, assemblies for Vonnegut wheels. Brand, "Fuji Star". Associates, Sankyo Rikagaku Co.Ltd., Tokyo, Japan.

(P.) J. Globus; (Admin.) Ms. M. Tessier. Annual Sales (C). Co. Size (A).®

Rheem Canada Ltd., 128 Barton St.W., P.O. Box 2846, Stn A, Hamilton, Ont. L8N 3P3. Tel. 416-527-9194. Fax: 416-527-9151. Associate, Rheem Canada Water Heater Company. Electric and gas water heaters and tanks, commercial water heaters and boilers. Brands, "Ruud", "Rheem". Parent company, Rheem U.S. Holdings Inc.

(Chmn.) R. 8. Gilbert; (V.P. & G.M.Water Heater) I.S. Farwell; (S.T.) G. C. Norman; (Plant Mgr.) D. Robertson. Co. Size (N/R).®

Rhine-kassel Kitchens Limited, P.O. Box 217, Oakville, Ont. L6J 5A2. Tel. 416-849-0555. Fax: 416-849-0557. Plant, Mississauga, Ont. Kitchen cabinets and bathroom vanities.

(P. & C.E.O.) R. L. Wilson; (Asst.S.) Ms. K. L. Wilson; (T. & Compt.) Ms. 8. Wong. Annual Sales (C). Co. Size (8).

Rhodes, M.H., (Canada) Limited, 10 Kimway Ave., Nepean, Ont. K2E 6Z6. Tel. 613-224-1180. Fax: 613-224-1180. Parking meters and timing devices. Brands, "Mark-Time", "Rhodes". Parent company, M.H. Rhodes Inc., Avon, CT, U.S.A.

(G.M.) R. McCauley; (S.M.) R. McCauley. Annual Sales (B). Co. Size (A).®

Rhone-Poulenc Canada Inc., 2000 Argentia Rd., Plaza 3, Suite 400, Mississauga, Ont. L5N 1V9. Tel. 416-821-4450. Fax: 416-821-4733. Telex: 06-524060. Sales offices, Longueuil, Montreal, Que., Guelph, Ont., Winnipeg, Man., Regina, Sask., Calgary, Alta. Branch plant, Calgary, Alta. Insecticides, fungicides, herbicides, seed treatments, secondary and micronutrients, plant growth regulators. Parent company, Rhone Poulenc Limited.

(V.P. & G.M.) 8. J. Coates; (Mktg. & S.M.) P. Cook; (Cont.) G. A. De Souza; (Tech.Mgr.) A. Jones; (Ops.Mgr.) R. J.D. Rose. Annual Sales (E). Co. Size (D).®

Rhone-Poulenc Pharma Inc., 8580 Esplanade Ave., Montreal, Que. H2P 2R9. Tel. 514-384-8220. Toll Free: 800-361-8914. Fax: 514-384-5147. Telex: 05-825852. Pharmaceutical specialties. Parent company, Rhone-Poulenc S.A., Paris, France.

(P. & G.M.) P. Lapalme; (Grp P.R.Mgr.) Ms. C. Desrouchers; (V.P.Mktg. Sales) P. Spunt; (V.P.Fin.) L. Doucet; (V.P.Corp.Plan'g) A. Busque; (V.P.R&D) J. Bourgoine; (V.P.Plant Ops.) J. Kerba; (Mktg.Dir.) C. Blouin; (Prod. Mgr.) A. Moreau; (Prod.Mgr.) R. Paslawski; (Prod.Mgr.) S. Melles; (Sales Dir.) G. Menard; (Prod.Mgr.) Ms. J. Pelchat; (Adv.Co-Ord.) G. Gauthier. Annual Sales (E). Co. Size (E).®

Ribkoff, Joseph, Inc., 2050 Bleury St., Montreal, Que. H3A 2J5. Tel. 514-845-6101. Associated companies: Mandy Designs Ltd., Farini Jeans Inc., Montreal, Que. Ladies' dresses and jeans. Co. Size (N/R).

Ric Craft Limited, 500 Wellington St. W., Toronto, Ont. M5V 1E3. Tel. 416-596-6671. Store displays.

(P.) E. W. Richard. Co. Size (N/R).

★Rice Engineering & Operating Ltd., 8505 Argyll Rd., Edmonton, Alta. T6C 4B2. Tel. 403-469-1356. Fax: 403-469-2587. Associate, Bowtie Pumps of Canada Ltd., Edmonton, Alta. "Rice" insulating nipple, "Duoline" internally lined steel tubing for waterwell applications, slotted PVC pipe and well screens, PVC fabricated fittings and bends.

For. Rep., Cathodic Protection Service, Houston, TX, U.S.A.

(P. & Mgr.) D. A. Hindley; (S.T.) L. D. Moynes; (S.M.) E. Dorman; (P.A.) D. J.R. Hindley; (Plant Mgr.) K. Nguyen. Annual Sales (C). Co. Size (B).®

Rice, G. H. Processing Limited, 24 Auburn St., Belleville, Ont. K8P 2N2. Tel. 613-968-7774. Plant, Deseronto, Ont. Processing cotton and asbestos with phenolic resins to produce the material for bearings, gears, etc., for heavy industry.

(P. & G.M.) G. H. Rice. Annual Sales (8). Co. Size (A).

Rice Sportswear Ltd., 1270 Notre Dame Ave., Winnipeg, Man. R3E 0P3. Tel. 204-786-6571. Fax: 204-783-0749. Branch offices, Montreal, Que., Toronto, Ont. Sportswear, clothing, sweaters and sweater coats, outerwear. Brands, "Montmac", "Perino Ponti", "Hemingway", "I.D.", "GolfRite".

(P.) M. Shore; (G.M.) S. Halpern; (G.M.) C. Yan. Annual Sales (E). Co. Size (F).®

Rice Tool & Die Limited, 2247 Harold Rd., Burlington, Ont. L7P 2J7. Tel. 416-335-0181. Fax: 416-335-0395. Custom machining, tool makers.

(P.) F. S. Rice; (G.M.) F. Nixon; (Plant Mgr.) A. Rogers. Annual Sales (C). Co. Size (C).

Rice, V.J., Concrete Limited, Carleton Corner, N.S. 80W 1L0. Tel. 902-665-4444. Fax: 902-665-4017. Branch plant, Digby, N.S. Concrete blocks, septic tanks, pipe and ready-mix, manhole sections, parking curbs, sidewalk slabs, steps. Brand, "Valley Stone".

(P. & G.M.) V. Jaffray Rice; (Plant Mgr.) T. S. Rice. Annual Sales (C). Co. Size (B).®

Rich Hill Candles Inc., 9 Robert Dollar Dr., Box 2189, Bra-celbridge, Ont. P0B 1C0. Tel. 705-645-3068.

(P.) R. Francis. Annual Sales (B). Co. Size (A).®

Rich Products of Canada Limited, P.O. Box 1008, Station "8", Fort Erie, Ont. L2A 5N8. Tel. 416-871-2605. Fax: 416-871-6198. Frozen liquid coffee whitener, doughs, whipped topping in domestic and institutional packs. Brands, "Coffee Rich", "Rich's Whip Topping". Parent company, Rich Products Corporation, Buffalo, N.Y.

(P. & G.M.) J.H. Rich, Jr.; (V.P.Sales & Mktg.) H.J. Rich; (V.P.Ops.) G. Bernhardt; (Cont.) G.A. Thomas. Annual Sales (D). Co. Size (D).

★Richard, A., Limited, 120 Jacques Cartier St., Berthierville, Que. J0K 1A0. Tel. 514-836-3766. Toll Free: 800-363-8676. Fax: 514-836-7456. Branch office, Scarborough, Ont. Cutlery, knives and hand tools. Brand, "F.W.C.".

Foreign representatives in West Indies, Bahamas, Bermuda, Antilles, Netherlands, Jamaica, New Zealand, Australia, Trinidad and Tobago, South Africa, France, Holland, W. Germany, Belgium.

(P.) 8. Gregoire, Sr.; (V.P.Sales) H.E. Wathen; (P.A.) L. Panfili; (S.T.) R.G. Gregoire; (Prod'n Mgr.) J. Gregoire. Annual Sales (D). Co. Size (C).®

Richard, B.A., Ltd., R.R. #1, St. Anne, N.B. E0A 2V0. Tel. 506-743-6198. Fax: 506-743-8406. Canned lobster, chicken haddie, crabmeat, etc. Brands, "Bar", "Richard".

(P.) B. Richard. Annual Sales (C). Co. Size (C).®

★Richard Branker Research Ltd., 27 Monk St., Ottawa, Ont. K1S 3Y7. Tel. 613-233-1621. Fax: 613-233-4100. Te-

- Ridout Wines Ltd., See Chateau Gai Wines.
- Ridout & Maybee, Suite 2300, 101 Richmond St. W., Toronto, Ont. M5H 2J7. Tel. 416-868-1482. Fax: 416-362-0823. Telex: 06-23002. Patents, trade marks and designs. Co. Size (B).
- Rieder Distillery Limited, 297 S. Service Rd., Grimsby, Ont. L3M 4E9. Tel. 416-945-9225. Brandies, liqueurs, aperitifs, vodka, whisky and rum. Brands, "Bordulac" and "Ontario Small Cask" brandies, "Canadian Company" whiskies, "Prince Igor" vodka, "Maple" liqueur. (P. & G.M.) O.E. Rieder; (V.P.Fin.) G.8. Thiel; (Dir. & Mgr.Prod'n) G. Cohn; (Exec.V.P.) L. T. Bik. Annual Sales (D). Co. Size (C).Ⓢ
- Rieger Flexo & Gravure Ltd., 84 Martin Ross Ave., Downsview, Ont. M3J 2L4. Tel. 416-661-1030. Fax: 416-630-6098. Associate, Rieger Printing Ink Co. Ltd., Toronto, Ont. Gravure and flexographic inks. (P.) R. Rieger; (S.T.) I. Spiers; (Prod.Mgr.) D. Hunt; (G.M.) C. Dec. Annual Sales (D). Co. Size (A).Ⓢ
- Rieger Printing Ink Co. Ltd., 4515 Chesswood Dr., Suite A, Downsview, Ont. M3J 2V6. Tel. 416-630-2703. Fax: 416-630-6098. Sales office, Montreal, Que. Branch offices and plants, St. John, N.B., Montreal, Que., Ottawa, Burlington, Toronto, Ont., Edmonton, Calgary, Alta., Richmond, B.C. Associates, Rieger Flexo and Gravure Ltd. Printing inks. Brands, "Black Beauty", "Rieger" printing ink, drying equipment. (P. & G.M.) C. Albert Rieger; (V.P.) R. George Rieger; (Cont.) I. Spiers. Annual Sales (D). Co. Size (C).Ⓢ
- ★Rieke Canada Limited, 125 Orenda Rd., Brampton, Ont. L6W 1W3. Tel. 416-451-6134. Fax: 416-451-7548. Drum, pail, can and bottle closures, single piece child resistant closures. Brands, "Visegrip", "Flexspout", "Polygrip", etc. Parent company, Rieke Corporation, Auburn, IN, U.S.A. For. Rep., Rieke de Mexico, Mexico. (P.) S.8. Sandler; (Cont.) W.J. Peacock; (S.M.) D.L. Abernethy. Annual Sales (D). Co. Size (C).Ⓢ
- ★Riello Canada, Inc., 6971 Columbus Rd., Mississauga, Ont. L5T 1K1. Tel. 416-670-9044. Toll Free: 800-387-3898. Fax: 416-670-9049. Associate, Riello Corporation of America. Gas and oil burners for domestic and commercial use. Brand, "Riello". Parent company, Riello International Holding S.A., Luxembourg. (P. & G.M.) D. Insinna; (Acct'g Mgr.) R. Jerome; (S.M.) 8. Beattie; (Dir.Ops.) D. Studholme. Annual Sales (D). Co. Size (B).Ⓢ
- Riexinger Tankers/641161 Ontario Ltd., 7660 Woodbine Ave., Markham, Ont. L3R 2N2. Tel. 416-479-1155. Stainless steel milk pick-up tanks and trailers, also stainless steel custom work. (P.) C. Georgiou; (S.) P. Petersen; (T.) R. Riexinger. Annual Sales (8). Co. Size (A).Ⓢ
- Rig-Fab Steel Limited, 1145 Fewster Dr., Mississauga, Ont. L4W 1A2. Tel. 416-625-9947. Associate, Spacefile International Corp. Filing cabinets and mobile storage systems, mobile bases, custom cabinet fabricating, electrostatic powder painting. (P.) D.A. Tweedle; (V.P.) S. Tadic. Annual Sales (8). Co. Size (A).Ⓢ
- Rig-It Industries Limited, 70 Connie Cres., Concord, Ont. L4K 1L6. Tel. 416-669-9206. Fax: 416-669-9662. Marine deck hardware and accessories, yacht railings, boarding ladders, stainless steel fabrications. Brand, "Rig-It". (P.) R.E. Ingles; (G.M.) W.E. Robertson; (S.M.) J. S. 8amford. Annual Sales (C). Co. Size (A).Ⓢ
- Riganelli's Bakery Limited, 16 Ormond St.S., Thorold, Ont. L2V 1Y1. Tel. 416-227-1156. Baked goods, bread, rolls, sweet goods, etc. (P.) G. Riganelli. Annual Sales (8). Co. Size (A).Ⓢ
- Rigi-Flex Printed Circuits Ltd., 19 Mosher Dr., P.O. Box 1286, Dartmouth, N.S. B2Y 4B9. Tel. 902-469-6556. Telex: 019-31409. Single and double sided rigid or flexible printed circuit boards. Parent company, Fathom Atlantic Electrotech, Dartmouth, N.S. (P. & G.M.) G. Hemming; (P.A.) C. Callaghan; (Plant Mgr.) B.C. Richards. Annual Sales (8). Co. Size (A).
- Rigid Box Company Limited, 27 Hobson Ave., Toronto, Ont. M4A 1Y3. Tel. 416-751-8040. Fax: 416-751-3867. Warehouse, Cranfield Rd., Toronto, Ont. Set-up and rigid paperboard boxes. (S.M.) D.J.Hare; (G.M.) A.B. Lapenna. Annual Sales (C). Co. Size (C).Ⓢ
- Riken Manufacturing Inc., 20 Furbacher Lane, Unit #1, Aurora, Ont. L4G 3G8. Tel. 416-841-5614. Fax: 416-841-5616. (P.) R. Nielsen; (V.P.Sales & Mktg.) Ms. K. Nielsen; (V.P.Fin.) H. Nielsen; (Can Cam Supv'r) G. Paterson. Annual Sales (8). Co. Size (A).
- Riley's Datashare International Ltd., 1223-31st Ave. N.E., P.O. Box 6730, Stn. D, Calgary, Alta. T2P 2V8. Tel. 403-291-3370. Oil well logs in analog, digital, microfilm and microfiche format, seismic processing services. (Chmn.) T. Sparks; (P.) D. E. Plewes; (V.P. & S.T.) R. K. Sadler; (V.P.Prod'n & Tech.) M. A. Jensen; (Sr.V.P.) N. J. Sakires. Annual Sales (D). Co. Size (D).Ⓢ
- Rima Manufacturing Company of Canada Ltd., 212 Wigle Ave., Kingsville, Ont. N9Y 2J9. Tel. 519-733-6511. Fax: 519-733-5468. Precision secondary machining and O.D. centerless grinding. Parent company, Rima Manufacturing Company, Hudson, Mich., U.S.A. (P.) E. J. Engle, Jr.; (G.M.) J. S. Pleva; (Admin.Asst.) Ms. M. Crombez. Annual Sales (C). Co. Size (8).Ⓢ
- Rinella Printers Limited, 129 Bertrand St., St. Boniface, Man. R2H 0N3. Tel. 204-233-7835. Job printing and advertising. (P.) F.F. Rinella. Co. Size (N/R).
- Ringbinder and Vinyl Products (Western) Ltd., 14562-121A Ave., Edmonton, Alta. T5L 4L2. Tel. 403-451-6355. Advertising novelties, looseleaf binders, gold stamping, heat sealed vinyl products. (P. & G.M.) A. C. McClure. Co. Size (N/R).
- Ringo Manufacturing Ltd., #23, 7503 - 35th St. S.E., Calgary, Alta. T2C 1V3. Tel. 403-236-4004. Fax: 403-236-0959. Cassette and VHS/Beta tape carrying cases, wooden cabinets with drawers to hold tapes, also custom vacuum forming. (P.) D. Jones; (P.A.) T. Davies; (Plant Mgr.) D. Maisey; (Acct.) Ms. M. Hudz. Annual Sales (C). Co. Size (C).Ⓢ
- Rinke & Sons Lumber Ltd., Box 143, Blairmore, Alta. T0K 0E0. Tel. 403-564-4631. Mill site, Burmis, Alta. Dimensional rough and planed lumber, wood chips and firewood. (P.) H. Rinke; (G.M.) J. Rinke; (G.M.) C. Rinke. Annual Sales (8). Co. Size (A).Ⓢ
- Rio Algom Limited/Limitée, 2600-120 Adelaide St. W., Toronto, Ont. M5H 1W5. Tel. 416-367-4000. Fax: 416-365-6870. Telex: 065-24134. Uranium mines, Elliot Lake, Ont., Logan Lake, B.C. Potash mines, Sussex, N.B., Saskatoon, Sask. Tin mine, Kemptville, N.S. Associates, Rio Algom Exploration Inc. Uranium and copper concentrates, potash, coal and tin. Parent company and For.Rep., The RTZ Corporation PLC of London, England. (Chmn.) R. James Turner; (Vice Chmn. & C.E.O.) R. Wayne Ballmer; (P. & C.O.O.) C. A. Macaulay; (Sr. V.P.Fin. & Corp.Rel.) S. Baldwin Kerr; (V.P.Gen.Counsel & S.) J. Arthur Henry Bush; (V.P. & Cont.) J. Douglas French; (V.P. T.) J. George Hood; (V.P.Corp.Dev.) M.S. Parrett; (V.P.Minerals Mktg.) W.I. Pollock; (V.P.Explor.) C. Kelley O'Connor; (V.P.Hum.Res.) F. L. West; (V.P.Envir. & Tech.) D.A. Cumming. Annual Sales (I). Co. Size (G).Ⓢ
- Riopel, P., Ltd., 595 St. Remi St., Montreal, Que. H4C 3G6. Tel. 514-934-0387. Fax: 514-934-1732. Metal specialties including mail and letter boxes, stampings, light sheet metal work, film and tape storage equipment, audio visual furniture. Brands, "Riopel", "Ezelock". Parent company, Accessories Manufacturers (1978) Ltd., Toronto, Ont. (P.) A.T. Bishop. Annual Sales (C). Co. Size (B).Ⓢ
- Rioux Woodworking Ltd., R.R.#2, Site 2, Box 7, Campbellton, N.B. E3N 3E8. Tel. 506-753-5049. Door and window frames, sliding windows. (G.M.) M. Rioux. Co. Size (N/R).
- Risdon Cosmetic Containers Inc., 137 John St., Barrie, Ont. L4N 2L1. Tel. 705-726-6571. Fax: 705-726-7934. Metal and plastic lipstick cases, fragrance pumps, custom decorating facilities including hot die stamping, lacquer facilities. Parent company, Risdon Corporation, Naugatuck, Conn., U.S.A. (V.P. & G.M.) T. Johnson; (V.P.Sales) C.G. Morgan; (Compt.) 8. Broley; (S.M.) Ms. G. Peek. Annual Sales (D). Co. Size (E).Ⓢ
- Risi Stone Ltd., Gormley Rd.E., P.O. Box 370, Gormley, Ont. L0H 1G0. Tel. 416-887-1717. Fax: 416-887-1224. Plant, Brantford, Ont. Precast concrete products, retaining walls. Brands, (P.) Angelo Risi, P.Eng.; (G.M.) Antonio Risi. Annual Sales (D). Co. Size (B).Ⓢ
- ★Risley Equipment Ltd., 9024-108 St., Grande Prairie, Alta. T8V 4C8. Tel. 403-532-3282. Fax: 403-538-1808. Plant, 10820-89 Ave., Grande Prairie, Alta. Associates, Risley Manufacturing Ltd., Risley Fluidic Power Ltd. Sawheads, limbers. Brands, "Rotosaw", "Lim-Mit". (P.) Mrs. E. Isley; (West'n Div.Mktg.Mgr.) M. Blackmore; (East'n Div.Mktg.Mgr.) C. Norman; (Prod'n Mgr.) L. Brown; (Mgr.) R. Isley. Annual Sales (C). Co. Size (A).Ⓢ
- Ritchie Smith Feeds Inc., 33777 Enterprise Ave., Box 366, Abbotsford, B.C. V2S 4N9. Tel. 604-859-7128. Fax: 604-859-7011. Subsidiary, McLeod's By-Products (1978) Ltd., Armstrong, B.C. Animal and poultry feeds. (G.M.) A. Spyker; (S.T.) H. Bicknell; (Mill Supt.) J. Is-aak; (Purch.) G. Ritchie; (Nutritionist) A. Leslie. Annual Sales (E). Co. Size (C).Ⓢ
- Rite-Way Industries Ltd., P.O. Box 58, Group 512, R.R.5, Winnipeg, Man. R2C 2Z2. Tel. 204-222-6850. Fax: 204-224-9126. (P.) R. Thomas; (S.T. & Prod.Mgr.) J. Driedger. Annual Sales (C). Co. Size (8).
- ★Rite Way Mfg. Co. Ltd., 1891 Albert St.N., P.O. Box 3344, Regina, Sask. S4P 3H1. Tel. 306-543-6777. Fax: 306-775-0447. Telex: 071-2633. Associate, Sweeprite Mfg. Inc., Regina, Sask. Rock pickers and windrowers, street sweepers, hydraulic harrow packer draw bars, chisel plows, snow blowers, disc harrows. (P.) L. Hulicks. Annual Sales (C). Co. Size (A).Ⓢ
- ★Ritepro Inc., 12200 Albert Hudon, Montreal, Que. H1G 3K7. Tel. 514-324-8900. Fax: 514-324-9525. Telex: 05-828659. Valves, liquid bulk handling equipment for petroleum and chemicals, couplings, service station equipment. Brands, "Checkrite", "Oilco", "Rite". Parent company, Emco Limited, London, Ont. For. Reps., U.S.A., Trinidad-Tobago, Venezuela, France, England, South Africa & Territories, Australia, Indonesia, Singapore, Malaysia, Philippines, Denmark, Hawaii & South Pacific, Belgium, Holland, Sweden, Norway, Hong Kong, Switzerland, Panama, West Germany, Finland. (P. & G.M.) D. Barclay; (Asst.G.M.) R. Dicaire; (Plant Mgr.) C. Rinaldi. Annual Sales (D). Co. Size (8).
- ★Rito Mints Limited, 1055 Laverendrye St., P.O. Box 312, Trois Rivières, Que. G9A 2T1. Tel. 819-379-1449. Sales office, Montreal, Que. Mint confectionery. Brands, "Rito", "Old Quebec". (P.) Paul Nassif; (v.p.) M. Nassif; (G.M.) Peter Nassif. Annual Sales (C). Co. Size (A).Ⓢ
- Rittenhouse, M.K., & Sons Limited, R.R. 3, 4th Ave., St. Catharines, Ont. L2R 6P9. Tel. 416-684-8122. Fax: 416-684-1382. Telex: 061-5105. Air blast, pressure and boom sprayers for agricultural applications, lawn and spraying equipment, pressure washing and aircraft de-icing equipment, experimental sprayers for agricultural research, industrial pumping units. (P.) G. Rittenhouse; (V.P.) M. Rittenhouse; (G.M.) E. Dywan; (P.A.) L. Cranfield. Annual Sales (C). Co. Size (A).Ⓢ
- Ritter Shoe Mfg. Co. Ltd., 489 Brimley Rd., Unit #3, Scarborough, Ont. M1J 1A3. Tel. 416-264-2522. Hand sewn leather moccasin style men's and women's casual shoes. (P.) M. Cerase; (V.P.) T. Dusleag; (V.P.) T. Ritter; (S.T.) W. Belser. Annual Sales (8). Co. Size (C).Ⓢ
- Ritterings Canada Ltd., P.O. Box 127, Arnprior, Ont. K7S 3H4. Tel. 613-623-2270. Fax: 613-623-6993. "Grass Rings" for allowing occasional use of a designated area for load supporting without losing a turfed surface. (P.) M. James; (V.P.) D. Huycke; (V.P.) S. James. Annual Sales (A). Co. Size (A).Ⓢ
- ★Ritz Electronics Ltd., 196 Queen St. N., New Dundee, Ont. N0B 2E0. Tel. 519-696-2616. Fax: 519-696-2670. Power supplies, metal and wood car radio display cabinets and display lights, electronic and electrical metal cabinetry, cable harnesses. Brand, "Relco". For.Rep., U.S. Power Converting Co., Torrance, CA, U.S.A. (P.) E. Ritz; (G.M.) D. Ritz; (S.M.) G. A. Ritz; (Plant Mgr.) P. Braun. Annual Sales (C). Co. Size (B).Ⓢ
- Rival Manufacturing Co. of Canada Ltd., 2553 Drew Rd., Mississauga, Ont. L4T 1G1. Tel. 416-676-1381. Fax: 416-676-0088. Telex: 069-68809. Branch offices, Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Small electrical appliances, food grinders and slicers, can openers, slow cookers, mincers, convection oven, ice crushers, salad makers, security lights, etc. Brands, "Rival", "Crock-Pot". (V.P.) W.A. Hardman; (S.T.) E. S. Walsh. Co. Size (A).
- ★Rivenwood Furniture Ltd., 35 Jutland Rd., Toronto, Ont. M8Z 2G1. Tel. 416-255-1000. Fax: 416-255-3530. Maple hardwood director's and deck chairs, also casual and patio furniture. For.Reps., Stanley H. Silver Associates, Paterson, NJ, The Phoenix Enterprise, Rochester, NY, Direction Dynam-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- ics Inc., Stuart, FL, Robert Wachs Associates Inc., Los Angeles, CA, R.D. Bozeman Inc., Dallas, TX, Jack D. Reitz, Waukegan, John Huges & Associates, Naperville, IL, Gary Musengo, Solon, OH, Graham Courtney Associates, Pittsburgh, PN, Richard Oresman Associates, Newton, MA, U.S.A.
(P.) J.T. Elashuk; (Nat.S.M.) P. Sheriff. Annual Sales (C). Co. Size (C).©
- Riverdale Machine & Tool Co. Ltd., 12 Principal Rd., Scarborough, Ont. M1R 4B6. Tel. 416-757-2804. Jigs, fixtures, general machining.
(P.) G. Weddell. Co. Size (A).
- Riverdale Sportswear Ltd., 919 Notre Dame Ave., Winnipeg, Man. R3E 0MB. Tel. 204-774-7514. School and club jackets. Brand, "Riverdale".
(Owner) G. Hrycak. Annual Sales (B). Co. Size (A).©
- ★Riverside Brass & Aluminum Foundry Limited, 175 Waterloo St., New Hamburg, Ont. N0B 2G0. Tel. 519-662-2500. Toll Free: 800-265-2197. Fax: 519-662-3930. Non-Ferrous castings, brass buckles, harness fittings, solid brass bookends, paperweights, miniatures, coin banks, candle holders, etc.
(P.) E. N. Steinmann; (V.P.Mktg.) D. N. Seyler; (V.P.Prod'n) L. D. Yantzi. Annual Sales (C). Co. Size (B).©
- Riverton Boat Works Ltd., Box 209, Riverton, Man. ROC 2R0. Tel. 204-378-2344. Boat building and repairs, fishing vessels, barges and ferries.
(P. & S.M.) K. Thorsteinson; (G.M.) C. Thorsteinson; (Plant Mgr.) A. Zagowski. Annual Sales (C). Co. Size (A).
- Riverton Electric Ltd., 1839 -54th St. S. E., Calgary, Alta. T2B 1N5. Tel. 403-273-2111. Electrical control panels.
(P.) D.J. Nociar; (G.M.) E. R. Nociar. Co. Size (A).
- ★Riviera Fur Styles Inc., [Fourrures Riviera Inc.], 5605 de Gaspe, Suite 401, Montreal, Que. H2T 2A4. Tel. 514-274-7000. Fax: 514-274-9199. Telex: 055-62390. Fur coats, jackets, hats and collars.
For.Reps., T. & M Safari Inc., New York, NY, Katzman & Feder Inc., Chicago, IL, U.S.A.
(P.) R. Caminsky; (S.T.) J. Gordon Caminsky. Annual Sales (C). Co. Size (B).©
- Riviera Manufacturing Company, Division of Gauthier Vinyl Products Limited, 11B1 Finch Ave. W., Unit#10, Downsview, Ont. M3J 2V8. Tel. 416-665-8766. Telex: 06-21B487. Tote, travel and sports bags, passport cases and luggage tags.
(P.) A. Gauthier; (V.P.) A. Bogler. Annual Sales (A). Co. Size (A).
- Riviera Slacks Inc., 233 Carlaw Ave., Toronto, Ont. M4M 3E9. Tel. 416-465-1131. Fax: 416-465-3587. Men's and ladies' casual and dress slacks. Brands, "Riviera", "Design II", "Cento Per Cento", "Georges Larocque".
(P.) D. Krangle; (C.O.O.) P. Segal; (S.M.) G. Larogue; (Plant Mgr.) B. Burry. Annual Sales (D). Co. Size (E).©
- Riviera Sunglasses Ltd., 127 Brockhouse Rd., Toronto, Ont. MBW 2X1. Tel. 416-255-8181. Fax: 416-252-5415. Associate, Charlescraft, Toronto, Ont. Adult and children's fashion sunglasses, hair ornaments.
(P. & C.E.O.) W.R. William West; (V.P.Mktg.) S. Sullivan; (V.P.Fin.) A. Saks. Annual Sales (D). Co. Size (D).
- Rivtow Straits Limited, #301 - 611 Alexander St., Box 8960, Vancouver, B.C. V6B 4E2. Tel. 604-253-4400. Fax: 604-253-4938. Telex: 04-55394. Subsidiaries, Dunlop-Beaufort Canada Ltd., Topper Floating Structures Ltd., Rivtow Equipment Ltd., West Coast Manly Shipyard, Diamond Glass and Aluminum Products. For products see listings of manufacturing subsidiaries.
(Chmn.) C. S. Cosulich; (Vice Chmn.) N. R. Cosulich. Annual Sales (G). Co. Size (G).©
- ★Rixson-Firemark, 3160 Orlando Dr., Mississauga, Ont. L4V 1R5. Tel. 416-672-8866. Toll Free: 800-461-89B9. Fax: 416-672-9022. Adjustable ball hinges, door closers and holders, electro-magnetic door releases, security alarm panels, magnetic locks and accessories. Brands, "Rixson", "Firemark", "Checkmate", "RFSI". Parent company, Yale Security Products, Monroe, NC, U.S.A.
(G.M.) A. S. Wilson; (Sales & Mktg.Mgr.) M. Sorrenti; (Plant Mgr.) H.W. Napier. Annual Sales (D). Co. Size (B).©
- †Ro-El Handbags Inc., 9400 St-Lawrence Blvd., Suite 201, Montreal, Que. H2N 1P3. Tel. 514-382-4261. Fax: 514-382-9213. Telex: 05-B26673. Ladies' high quality leather handbags. Brand, "La Scala".
(V.P.) J. Dym; (Admin.Asst.) Ms. S. Black. Annual Sales (C). Co. Size (C).©
- ★Road King Trailer Manufacturing Inc., P.O. Box 30, Acheson Rd., Winterburn, Alta. T0E 2N0. Tel. 403-962-BB89. Horse and cattle trailers.
(C.E.O.) J. E. Royer; (P.) M. Royer; (Cont.) B. Quinn. Annual Sales (C). Co. Size (B).©
- Roadway Trailers Ltd., 6925-103rd St., Edmonton, Alta. T6H 2J1. Tel. 403-434-7576. "Roadway" industrial trailers.
(P.) Mrs. H. Semotuik; (P.A.) D.L. Lorenz; (Plant Mgr.) N. Dutkowski. Annual Sales (B). Co. Size (A).
- Roam Enterprises Marketing Corporation Limited, 5230 - 99 St., Edmonton, Alta. T6E 3N7. Tel. 403-436-9B12. Fax: 403-434-5460. Illuminated signs, metal posts, cut out letters, store front canopies, decals, traffic signs.
(P.) Roy Chatfield; (V.P.) Russ Chatfield; (Cont.) S. Fowler; (Prod'n Mgr.) S. Ranta; (P.A.) J. Fraser. Annual Sales (B). Co. Size (B).
- Robadair Ltd., P.O. Box 5071, Stn. "F", Ottawa, Ont. K2C 3H3. Tel. 613-731-6019. Fax: 613-731-2762. Plant, 3326 Limebank Rd., Ottawa, Ont. Custom fabrication of precision sheet metal.
(P. & G.M.) J. Cross; (Purch.Mgr.) J. Millar. Annual Sales (C). Co. Size (B).
- ROBAPHARM (CANADA) INC., 640 Monseigneur Dubois, P.O. Box 31, St. Jerome, Que. J7Z 5T7. Tel. 514-438-3361. Fax: 514-438-309B. Extracts of and vacuum dried animal gland and plant and animal tissues, protein hydrolyzates, soluble collagen and other biologicals for cosmetics, custom made specific shampoos and conditioners in bulk, private label manufacturing, contract ampoule filling. Parent company, Robapharm Ltd., Basle, Switzerland.
(V.P.) J. A. Robb; (G.M.) R. E. Schaffner. Annual Sales (C). Co. Size (B).©
- ★ROBAR INDUSTRIES LTD., 12945-78th Ave., (Anvil Way), Surrey, B.C. V3W 2X8. Tel. 604-591-8811. Toll Free: 800-663-6553. Fax: 604-591-5288. Waterworks fittings including pipe couplings, repair clamps, service saddles, tapping sleeves and flange adaptors, also ductile and grey iron, steel, stainless steel and bronze castings, rolog logging hardware.
(P.) Mrs. M. Charleston; (G.M.) O. Groop; (Adv.) E. Bateman. Annual Sales (D). Co. Size (C).©
- Robben Custom Crib Designs Ltd., Good Night Ben Division, 101 Meadowbrook Dr., Unit 127, London, Ont. N6L 1C7. Tel. 519-652-6660. Children's bedding, quilts, bumper pads and other quilted accessories.
(P.) Mrs. L.A.L. Brown; (V.P.) R.E. Brown. Annual Sales (B). Co. Size (A).©
- ★Robbins & Myers Canada Limited, 17 Woodyatt Dr., P.O. Box 280, Brantford, Ont. N3T 5N6. Tel. 519-752-5447. Fax: 519-752-3243. Telex: 061-81131. Branch office, Calgary, Alta. "Robbins & Myers", "Moyno" fluids handling products. Parent company, Robbins & Myers Inc., Springfield, OH, U.S.A.
(V.P. & G.M.) M. Locke; (T. & Cont.) R. Silverthorne; (Sales & Mktg.Mgr.) C. Berry; (Plant Mgr.) J. Hall. Annual Sales (D). Co. Size (A).©
- ★Robco Inc., 4150 St. Catherine St. West, Suite 630, Montreal, Que. H3Z 2Y5. Tel. 514-939-2252. Fax: 514-939-2005.
(P. & C.E.O.) J. Barry MacDonald; (V.P.Fin.) I. M.S. Downie. Annual Sales (N/R). Co. Size (D).
- Roberge et Fils Inc., 45, 7 ave. est, La Sarre, Que. J9Z 1M5. Tel. 819-333-5405. Toll Free: (416,519,613,705,807)800-567-6446, (418,514,819)800-567-6336. Fax: 819-333-9195. Wooden and steel doors and frames, double and triple thermo patio doors, double and triple vinyl covered and cedar and pine casement windows. Brand, "Roberge".
(P. & G.M.) J. Guy Roberge; (Compt.) G. Boucher; (P.A.) M. Bluteau; (S.M. & Plant Mgr.) P. Roberge. Annual Sales (D). Co. Size (C).©
- Robert, Raymond, Limitée, 163 Murray St., Montreal, Que. H3C 2C9. Tel. 514-935-3589. Fax: 514-935-761B. Suppliers of machine tools for machine shop industry, tool and die shops, punching and forming, welding, steel fabrication.
(P.) R. Robert; (Cont.) M. Dubuc; (Engr'g & Serv.Mgr.) A. Ruzic. Annual Sales (C). Co. Size (A).©
- ★Robert & Robert (7B) Ltée., St-Francois Xavier, Que. JOB 2V0. Tel. 819-845-2731. Wooden and vinyl doors and windows.
(C.E.O.) E. Robert. Annual Sales (D). Co. Size (C).©
- Roberts Company Canada Limited, 2070 Steeles Ave., Bramalea, Ont. L6T 1A7. Tel. 416-791-4444. Fax: 416-791-1998. Telex: 069-7556. Carpet laying accessories. Brands, "Smoothedge", "Nap-Lok", "Gripperege", "Roberts" adhesives. Parent company, Roberts Consolidated Industries Inc., City of Industry, Ca., U.S.A.
(P. & G.M.) P. W. Subject; (Mktg.Mgr.) Ms. C. H. Murdoch; (Mat'ls Mgr.) G. Cooney; (Cont.) K. G. Howling; (Ops.Mgr.) K. E. Barwell; (S.M.) A. R. Borrett. Annual Sales (D). Co. Size (C).©
- Roberts, F.W., Manufacturing Co. of Canada, Ltd., 4473 Buttrey St., Niagara Falls, Ont. L2E 2X3. Tel. 416-358-7B51. Pulp and paper mill specialties, steel shell-burrs, etc. Brand, "Roberts".
(P.) C. B. Roberts, Jr. Co. Size (A).
- Roberts, Gary, Ltd., 1021 Barton St. E., Hamilton, Ont. L8L 3E2. Tel. 416-544-9722. Rolling structural sections, metal press work, etc.
(P.) G. Roberts; (S.) E. Roberts. Annual Sales (A). Co. Size (A).
- ★Roberts-Gordon Canada Inc., 241 South Service Rd. W., Grimsby, Ont. L3M 1Y7. Tel. 416-945-5403. Fax: 416-945-0511. "Co-Ray-Vac", "Vantage", "Gordon-Ray", "Caribe" radiant infrared heaters. Parent company, Roberts-Gordon Inc., Buffalo, NY, U.S.A.
For.Reps., Phoenix Burners Limited, London, England; Raypak Australia (Pty) Ltd., Cheltenham North, Victoria, Australia; Sam Sung Industrial Heat Co. Ltd., Seoul, Korea.
(V.P. & G.M.) E. Wilms; (V.P.Engr'g) R. G. Smith. Annual Sales (D). Co. Size (B).©
- Roberts Metal Manufacturing Inc., See Fabrication Metallique Roberts Inc.
- Roberts United Printing & Litho Inc., 78 Elgin St., Sault Ste. Marie, Ont. P6A 2Y5. Tel. 705-759-3331. Fax: 705-253-2751. Printers.
(P.) J. Roberts; (Off.Mgr.) Ms. W. Roberts. Annual Sales (B). Co. Size (A).©
- Roberts, Wm., & Son, Limited, 40 Belfia Rd., Toronto, Ont. MBW 3R2. Tel. 416-252-7394. Fax: 416-252-026B. Canvas goods. Slogan, "Just a Shade Better".
(P.) W.D. Roberts; (V.P.) S. Takeuchi. Annual Sales (C). Co. Size (A).©
- Roberts & Deacon Saw Co. Ltd., 172 Princess St., P.O. Box 523, Stn. "B", Hamilton, Ont. L8L 7W9. Tel. 416-544-1221. Fax: 416-544-1525. Knives and saws. Brand, "Rodea".
(P. & G.M.) H.S. Roberts. Annual Sales (A). Co. Size (A).©
- ★Robertshaw Controls Canada Inc., 41 Medulla Ave., Toronto, Ont. MBZ 5W1. Tel. 416-233-5B31. Fax: 416-231-1638. Telex: 06-967-613. Branch office, Mississauga, Ont. Thermostatic, air conditioning, hot water heating controls, appliance timers, oven thermostats, infinite electric switches, etc. Brands, "Unitrol", "Oventrol", "Diastat", "Mini-Pilot", "Thermal-Eye", "Robertshaw". Parent company, Robertshaw Controls Company, Richmond, Va., U.S.A.
(P.) M. Champ; (Mktg.Dir.) C. Newhook; (Cont.) R. Atkins; (P.A.) T. Vrbensky; (Mfg. & Plant Mgr.) D. Breed. Annual Sales (E). Co. Size (E).©
- Robertson Custom Elevators, 1734 Orangebrook Crt., Unit 9, Pickering, Ont. L1W 3G8. Tel. 416-420-353B. Fax: 416-420-5043. Elevators and stair lifts custom designed for handicapped/wheelchairs.
(P.) P. D. Veley. Annual Sales (C). Co. Size (A).©
- ★Robertson, H.H., Inc., 411 Parkdale Ave. N., P.O. Box 100, Stn. "A", Hamilton, Ont. L8N 3B6. Tel. 416-544-2B31. Fax: 416-544-1BB4. Sales offices, Halifax, N.S., Montreal, Que., Hamilton, Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Plants, Hamilton (2), Toronto, Ont. Pre-engineered metal building systems, metal building products, industrial ventilation and erection services, curtain wall systems, skylights, windows. Brands, "Robertson", "Sentinel". Parent company, H.H. Robertson Company, Pittsburgh, PA, U.S.A.
For. Reps.; H. H. Robertson Companies and agents throughout the world.
(P.) D. Keene; (V.P. & G.M.Sentinel Arch.Div.) W. Overwater; (V.P.Bldg.Prod.) M. Mendes; (V.P.Bldg.Sys.) R. Danielsen; (Hum.Res.Mgr.) R. Jordan; (Corp.Mktg.Mgr.) T. Nicholl. Annual Sales (E). Co. Size (F).©
- ★Robertson, H.H., Inc., Sentinel Architectural Division, 150 Railside Rd., Don Mills, Ont. M3A 1A8. Tel. 416-449-2334. Fax: 416-449-02B2. Commercial and institutional aluminum windows, atria, curtain walls, skylights, etc. Brand, "Sentinel". Parent company, H.H. Robertson Inc., Hamilton, Ont.
For.Rep., H.H. Robertson Company, Pittsburgh, PA, U.S.A.

- (V.P.) W.T. Overwater; (S.M.) D. Hutchison; (P.A.) G. Vaswani; (Contracting) E. Toffoli; (Plant Mgr.) N. Iuliano; (Cont.) E. Ruzic. Annual Sales (D). Co. Size (D).[Ⓢ]
- Robertson, J.S., Ltd., 160 Ronald Dr., Montreal, Que. H4X 1M8. Tel. 514-488-9133. Printers' rollers.
(P.) Mrs. I. Menard. Co. Size (A).
- ★Robertson Whitehouse, 97 Bronte St., Milton, Ont. L9T 2N8. Tel. 416-878-2861. Fax: 416-878-2867. Telex: 06-961324. Branch offices, Montreal, Que., Calgary, Alta. Plants, Montreal, Que., Milton, Ont. Associated company, Pan American Screw, Trans Union Fasteners, Elkhart, Ind., Hickory, N.C., Gaffney, S.C., Lakeland, Fla., U.S.A. Slot head and socket head screws. Brands, "Scrulox", "Candril", "Teks", "Kwixin", "Kwiktip", "Recex", etc. Parent company, Procor Limited, Oakville, Ont.
(V.P. & G.M.) D.P. Lepore; (Cont.) J. Hunt; (V.P.Sales) S. Fay; (Mktg.Mgr.) T.J. McNeill. Annual Sales (E). Co. Size (E).[Ⓢ]
- Robertson-Yates Corporation Limited, 40D Wellington St. N., P.O. Box 301, Hamilton, Ont. L8N 3G4. Tel. 416-522-3541. Fax: 416-528-8851. Subsidiaries: Ferrington Fabricators Limited, Mansion Estates Ltd., Hamilton, Ont., Ryco Bermuda Ltd., Bermuda. General contractors.
(P.) D. E. Munro, P.Eng.; (S.T.) D. Fisher; (V.P.) L. R. Eller; (V.P.) R. D. Monaghan. Annual Sales (E). Co. Size (D).
- Robertson 1867 Farm, The, R. R.#1, Dunsford, Ont. K0M 1L0. Tel. 705-793-2553. Jams, marmalade, preserves. Brand, "Scotch Line". Trade mark, Horse and Cutter.
(Prop.) Mrs. E. Robertson. Annual Sales (A). Co. Size (A).[Ⓢ]
- Robes Royale Limited, 548 King St. W., Toronto, Ont. M5V 1M3. Tel. 416-363-0751. Sportswear.
(P.) A. Shaker; (V.P.) G. Shaker. Annual Sales (C). Co. Size (C).
- Robica-Forman Tank Ltd., R.R. 7, P.O. Box 76D, St. Mary's, Ont. N0M 2V0. Tel. 519-284-3210. Fax: 519-284-3750. Petroleum tank trucks, water tank trucks for fire fighting, equipment for liquid cargo industry and refurbishing. Parent company, Robica Industries Ltd.
(P.) M.J. Nothof; (G.M.) E.R. Nothof; (Sales & Serv. Mgr.) T. Kittmer. Annual Sales (C). Co. Size (A).[Ⓢ]
- Robica Manufacturing Ltd., P.O. Box 917, Stratford, Ont. N5A 7M3. Tel. 519-273-366D. Fax: 519-273-5553. Custom electrical enclosures, metal fabricating, flame cutting.
(P.) E. Robert Nothof; (Tech.Rep.) R. Erb. Annual Sales (C). Co. Size (A).
- Robin Hood Multifoods, Bakery Ingredients Division, 50 Torlake Crescent, Toronto, Ont. M8Z 1B8. Tel. 416-255-0182. Food specialties, baking supplies and equipment.
(Prod.Mgr.) M.W. Whitman.
- ★ROBIN HOOD MULTIFOODS INC., 60 Columbia Way, Markham, Ont. L3R 0C9. Tel. 416-940-9600. Fax: 416-940-6859. Branch offices, St. John's, Nfld., Moncton, N.B., Montreal, Quebec, Que., Toronto, Stratford, Ont., Winnipeg, Man., Vancouver, B.C. Plants, Flour mills, Montreal, Que., Port Colborne, Ont., Saskatoon, Sask. Feed mills, St. John's, Nfld., Hampton, N.B., Kensington, P.E.I., Baden, Cavan, Guelph, Komoka, Prescott, Stratford, Ont., Calgary, Edmonton, Stettler, Alta. Bakery mix plants, Montreal, Que., Toronto, Ont. Pickle processing plants, Scarborough, Dunnville, Ont. Egg hatchery, Stratford, Ont. Subsidiaries, Multifoods Inc., Mister Donut of Canada Inc., Mister Donut Shops, Stafford Foods Limited. Flour, prepared baking mixes, pickles and relishes, pie fillings, soup mixes, animal and poultry feeds. Brands, "Robin Hood", "Velvet", "Keynote", "Rose Brand", "Supersweet", etc.
Foreign representatives in all countries throughout the world.
(Chmn.) L.R. Brown; (P.) A.H. Vis; (Sr.V.P.Ind'l Foods) R.A. Wallace; (P. & G.M.,Agriproducts) G. Short; (V.P.Hum.Res.) B.P. Sarrazin; (V.P.Fin.) J. McMillan; (V.P.Bicks) K.G. Mercer; (S.T.) A.C. Turner; (Dir. P.R.) D. M. Canning; (Exp.& By-Prod.Mgr.) R. Slater; (Bus. Mgr.) D.S. Jamieson. Annual Sales (G). Co. Size (G).[Ⓢ]
- Robin International Inc., 3701 Larry E., Montreal, Que. H1Z 2G1. Tel. 514-727-3701. Fax: 514-727-0475. Telex: 05-828554. "ShellMark", "Robin", "Sandpiper", "Charell" children's outerwear and sportswear.
(Chmn.) N. Latsky; (P.) S. Hershon; (V.P.Outerwear) M. Wilk; (V.P.Fin.) J. Chadakhtzian; (V.P.Sportswear) M. Pascal. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★Robin Mold Limited, 325 Brunel Rd., Mississauga, Ont. L4Z 1Z5. Tel. 416-890-0808. Fax: 416-890-8539. Injection and blow moulds, moulds for caps and containers.
(P.) H. Goeckel. Annual Sales (C). Co. Size (A).
Robins, A.H., Canada Inc., 2360 Southfield Rd., Mississauga, Ont. L5N 3R6. Tel. 416-821-8820. Fax: 416-821-8353. Telex: D58-27777. Laboratory and plant, Montreal, Que. Pharmaceuticals. Parent company, A.H. Robins Company, Richmond, Va., U.S.A.
(P.) H.M. Roman; (V.P.Admin. & Fin.) K.I. McDonald. Annual Sales (E). Co. Size (D).[Ⓢ]
- Robins Southern Printing (1990) Ltd., 1320-36 Street North, Lethbridge, Alta. T1H 5H8. Tel. 403-328-5114. Fax: 403-328-5443. "Robins" business forms, corporate seals, rubber stamps, printers and publishers of Robins Farm and Ranch Record, Farmer-Stockman Ad-Viser, etc.
(P.) D.B. Carpenter, FCA; (G.M.) J.W. Slaylock. Annual Sales (C). Co. Size (B).[Ⓢ]
- Robinson Cone, Division of Dover Industries Ltd., 4350 Harvester Rd., Box 758, Stn "A", Burlington, Ont. L7R 3Y7. Tel. 416-333-1400. Fax: 416-333-6988. Branch office, Montreal, Que. Cake and sugar ice cream cones, drinking straws, paperboard pails. Brands, "Carousel" straws, "Perfect", "Crusoe", "Criscup". Parent company, Dover Industries Limited, Burlington, Ont.
(V.P. & G.M.) D. G. Green; (S.M.) S. Collins; (Cont.) J. Savage; (Plant Mgr.Cones) P. Little; (Plant Mgr.Plastics) J. Nar. Annual Sales (D). Co. Size (D).
- Robinson Stainless Steel Food Equipment Ltd., 355 Norfinch Dr., Downsview, Ont. M3N 1Y7. Tel. 416-736-8633. Fax: 416-736-4298. Subsidiary, Robinson Restaurant Supply. Stainless steel kitchen equipment for the food service industry. Parent company, Lee's Restaurant Equipment Co. Ltd., Toronto, Ont.
For.Rep., Lee's Restaurant Equipment (Intl.) Ltd., Hong Kong.
(V.P.) W. Gilmour; (S.M.) D. O'Brien; (Plant Mgr.) R. Digioia. Annual Sales (D). Co. Size (B).[Ⓢ]
- Robinson's Marine Interiors Ltd., 5197 Michener Rd., Sherkston, Ont. L0S 1R0. Tel. 416-894-1102. Mattresses, wheelhouse chairs, steel frame chesterfields and chairs.
(P.) W. Robinson; (G.M. & Plant Mgr.) D. Sager. Annual Sales (B). Co. Size (A).
- Robinson's Tents & Awnings, 918 Richmond Ave., Brandon, Man. R7A 1M4. Tel. 204-728-5599. Tarpaulins, awnings.
(Partners) B. A. Robinson, C. G. Robinson. Co. Size (A).
- Roblat Precision Machining Co. Limited, 70-72 Deerhide Cres., Weston, Ont. M9M 2Y6. Tel. 416-743-1966. Fax: 416-743-1968. Sub-contractors for the aircraft industries, also injection mouldings.
(P.) O. Hahn. Annual Sales (B). Co. Size (A).
- Roblin Forest Products Ltd., Box 819, Roblin, Man. R0L 1P0. Tel. 204-937-2103. Fax: 204-937-8D29. Spruce, pine and poplar lumber pressure treated K 33 CCA green and sunwood decking, pressure treated posts, poles and timbers. Parent company, North American Lumber.
(G.M. & S.M.) E. O. Tirschmann; (Off.Mgr.) Mrs. J. A. Syko. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Robolabs Inc., 133 Kenwood Ave., Toronto, Ont. M6C 2S4. Tel. 416-658-9158. Trade show robots and drive systems, electronic entertainment devices.
(P.) S. Brigden; (G.M.) J. Nels Brigden; (Plant Mgr.) J. M. Soulodre. Annual Sales (A). Co. Size (A).[Ⓢ]
- ★Robotic Automation & Material Handling, 575 Pegasus Way, Victoria, B.C. V9B 5B4. Tel. 604-474-4858. Fax: 604-478-2348. Robotic systems for assembly, materials handling, and industrial applications, subsea and industrial remotely operated robotic manipulators.
(P. & G.M.) G. Wallace. Annual Sales (B). Co. Size (B).[Ⓢ]
- Robroy Industries Ltd., McLean Rd., R.R.#3, Guelph, Ont. N1H 6H9. Tel. 519-763-1432. Fax: 519-763-1175. PVC and polyester coated conduits and fittings, fiberglass cable tray, enclosures and strut systems.
(V.P. & G.M.) G. Vincent; (Admin.Supt.) Ms. M. Coverdale; (Plant Foreman) Mrs. T. Turner. Annual Sales (C). Co. Size (A).[Ⓢ]
- Roby Industries of Canada Ltd., 865 Rangeview Rd., Mississauga, Ont. L5E 1H1. Tel. 416-278-5249. Fax: 416-278-4694. Point of purchase displays, name plates, injection moulded decorated plastics, desk top products, brochure dispensers, advertising specialties, custom moulding. Brand, "Canadia Line". Parent company, 8ME Industries Inc., Mississauga, Ont.
(P.) E. Braude; (V.P.) D. Stewart; (G.M.) J. Fraser; (Compt.) Mrs. N. Bentley. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Roc-Crete Industries Ltd., #2DD, 464 W. 13th Ave., Vancouver, B.C. V5Y 1W5. Tel. 604-877-1475. Fax: 604-873-0855. Plants, Kitchener, Ont., Delta, B.C. Wonder-board and "Top-board" fiberglass reinforced light weight panels used as a backer board for ceramic tile.
(P.) L. Foster; (Mgr.) K. McGregor. Annual Sales (C). Co. Size (A).[Ⓢ]
- Rochester Instrument Systems, Ltd., 915 Kipling Ave., Toronto, Ont. M8Z 5H4. Tel. 416-233-6218. Fax: 416-233-9166. Telex: 06-967801. Annunciators, electronic signal transmitters, electronic alarms, temperature and vibration monitors, transducers, calibrators, event and transient recorders. Parent company, Rochester Instrument Systems, Inc., Rochester, N.Y., U.S.A.
(G.M.) R.H. Hogue. Annual Sales (C). Co. Size (A).[Ⓢ]
- Rochester Midland Limited, 851 Progress Crt., P.O. Box 486, Oakville, Ont. L6J 5A8. Tel. 416-847-3000. Toll Free: 800-387-7174. Fax: 416-847-1675. Branch office and warehouses, Halifax, N.S., Montreal, Que., Winnipeg, Man. Water treatment, industrial maintenance, and building sanitation products, specialty cleaners and sanitizers for the food industry. Brands, "Sanisac", "Sanor", "Karon", etc. Parent company, Rochester Midland Corporation, Rochester, NY, U.S.A.
(P.) F.R. Borges; (V.P.Sales) P.D. Woolfrey. Annual Sales (D). Co. Size (D).[Ⓢ]
- Rochevert Inc., 451 Jeanne-Mance St., Valleyfield, Que. J6T 4G2. Tel. 514-373-6650. Fax: 514-373-0066. Telex: 05-268577. Branch plant, Lindsay, Ont. "Rochflex" polyvinyl chloride and thermoplastic rubber compounds, "Synprene" industrial elastomeric compounds, "Synflex" plastic alloys. Parent company, Synergistics Industries Limited.
(P.) M. Hofton; (Cont.) Ms. D. Rolfe; (S.M.) A. Jones. Annual Sales (E). Co. Size (D).[Ⓢ]
- ★Rock Express Communications Inc., 47 Jefferson Ave., Toronto, Ont. M6K 1Y3. Tel. 416-538-7500. Fax: 416-538-7503. "Music Express" magazine.
For.Rep., Media-America, Inc., New York, NY, U.S.A.
(P. & Publisher) Ms. C.J. Kunz; (S.M.) K. Sharp. Annual Sales (G). Co. Size (B).[Ⓢ]
- Rock of Ages Canada Ltd., P.O. Box 60, Beebe, Que. J0B 1E0. Tel. 819-876-2745. Fax: 819-876-2234. Quarries at Guenette and Graniteville, Que., Battersea, Ont. Granite blocks, architectural and building materials, precision granite products, paper machine press rolls, monuments. Brand, "Rock of Ages". Parent company, Rock of Ages Corporation, Barre, VT, U.S.A.
(P.) T. Haydon; (T.) G. Gagnon; (S.M.) A. MacFarlane; (Mgr. Engr'g) E.F. Germon. Annual Sales (D). Co. Size (D).[Ⓢ]
- Rockwell International of Canada Ltd., Automotive Operations, Box 278, Stn.O, Toronto, Ont. M4A 2N3. Tel. 416-757-1101. Fax: 416-757-1101 Ext. 342. Telex: 06-963573. Service Parts Division, Brampton, Ont. Plants, Lacolle, Que., Bracebridge, Chatham, Milton, Tilbury, Cambridge, Guelph, Ont. Automobile and truck coil springs, torsion and stabilizer bars, automotive brake assemblies, mechanical devices, seat recliner mechanisms, torque rods, stampings, plastic composite structural parts. Parent company, Rockwell International Corporation, El Segundo, CA, U.S.A.
(P.) J. B. Fallon; (V.P.,S. & Cont.) A. James Harkness. Annual Sales (G). Co. Size (F).[Ⓢ]
- ★Rockwell International of Canada Ltd., Collins Canada Division, 150 Bartley Dr., P.O. Box 278, Stn. O, Toronto, Ont. M4A 1C7. Tel. 416-757-1101. Fax: 416-757-11D1 ext.342. Telex: 06-963573. Branch office, Ottawa, Ont. HF, VHF, UHF, marine, military, and air borne navigation and communications equipment, communication systems. Brands, "Collins", "Rockwell International". Parent company, Rockwell International of Canada Ltd., Toronto, Ont.
(Plant Mgr.) K.A. Jessen; (Fin.) D.P. Patel; (Mfg.) J.A. Law; (Eng.) E. Tanaka; (Mktg.) R.E. Zanette. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★Rockwell International of Canada Ltd., Measurement & Flow Control Division, 214 Bayview Rd., P.O. Box 8400, Barrie, Ont. L4M 5N2. Tel. 705-737-4161. Branch offices, St-Laurent, Que., Calgary, Alta., Vancouver, B.C. "Rockwell", "Nordstrom", "Hypresphere", "Dynamic Balance", etc. valves, domestic large capacity and "Turbo" gas and water meters, clamps and couplings. Parent company, Rockwell International of Canada Ltd., Toronto, Ont.
For. Rep., R. I. S. A. Rockwell-International, Slough, England and R.A.S.A. (Rockwell-Audco), Geneva, Switzerland.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (Dir.Ops.) W.B. Marks. Co. Size (C).
- ★Rockwell International of Canada Ltd., Telecommunications Division, 45 Sinclair Ave., Georgetown, Ont. L7G 4X4. Tel. 416-873-6300. Fax: 416-877-3675. Telex: 06-9777. Branch offices, Halifax, N.S., Breakeyville, Que., Toronto, Ont., Sherwood Park, Alta., Regina, Sask., North Delta, B.C. Microwave and fibre optic transmission equipment, specialized switching systems, digital cross-connect systems, voice frequency and PCM transmission equipment. Parent company, Rockwell International of Canada Limited.
- (V.P.) L. Mitrovich; (Dir.Mktg.) B. Parslow; (Mgr.Fin.) J. Neill. Annual Sales (E). Co. Size (D).⑤
- Rockwood Furniture Limited, 895 Dillingham Rd., Pickering, Ont. L1W 2Y6. Tel. 416-839-6242. Solid oak and pine bedroom, dining-room and living-room furniture.
- (P.) T. Frank. Annual Sales (C). Co. Size (A).⑤
- Rocky Mountain Precast (1985) Ltd., 9028-44th St. S.E., Box 1, Site 4, R.R.#5, Calgary, Alta. T2P 2G6. Tel. 403-279-1950. Branch plant, 6420 13 Street S.E., Calgary, Alta. Architectural and structural prestressed precast concrete. Trade mark, Corewall panels.
- (P.) C. N. Rinkel; (Ops.Mgr.) T. M. Sly. Annual Sales (D). Co. Size (8).⑤
- ★Rocky Mountain Processing Ltd., R.R. #2, Duffield, Alta. T0E 0N0. Tel. 403-892-2150. Fax: 403-892-3288. Telex: 037-2966. Sun cured alfalfa cubes.
- (P.) R. Ungarian; (T.) D. Ungarian; (S.) N. Ungarian. Annual Sales (C). Co. Size (A).⑤
- ★Roclet Manufacturing Ltd., 415 Elmira Rd., Guelph, Ont. N1K 1H3. Tel. 519-763-5369. Fax: 519-763-5302. Valve bodies for automotive rack and pinion power steering assemblies, housings for transmission assemblies. Parent company, Linamar Machine Ltd., Guelph, Ont.
- (G.M.) K. Deck; (Acct.) R. 8in; (Mat'ls Mgr.) T. Green; (Process Eng.) S. Jones. Annual Sales (D). Co. Size (D).
- ★Rocrest Ltd./Ltée., 665 Pine, St-Lambert, Que. J4P 2P4. Tel. 514-465-1113. Fax: 514-465-1938. Plant, Plattsburgh, NY, U.S.A. Bentonite pellets, borehole pressuremeter and dilatometer, vane borer, etc. Brands, "Texam", "Pencil", "Boremac", "WR-Flex", etc.
- For.Reps.: Rocrest Inc., Plattsburgh, NY, U.S.A., Enomfra, S.A., Paris, France.
- (P. & G.M.) D. Marcil; (S.M.) P. Carrier; (P.A.) A. L'Hoir; (Plant Mgr.) R. Leroux; (V.P.) J. Capelle; (Cont.) J. St-Denis. Annual Sales (D). Co. Size (C).⑥
- Rodam Manufacturing (Canada) Ltd., 91 Pelham Ave., Toronto, Ont. M6N 1A5. Tel. 416-656-8462. Fax: 416-656-8695. Telex: 06-986766. "Rodam" audio cables, direct boxes and splitters, multi-channel cabling, cable testers.
- (P.) R. D'Amico; (V.P.) D. Babyn. Annual Sales (C). Co. Size (A).⑥
- Roddy, John, Uniforms, 296 McDermont Ave., P.O. Box 1619, Winnipeg, Man. R3B 0T2. Tel. 204-943-3293. Commercial uniforms.
- (P.) J. J. Roddy. Annual Sales (8). Co. Size (A).
- Rodo Industries, 44 Meg Dr., London, Ont. N6E 2X9. Tel. 519-668-3711. Toll Free: 800-265-12B0. Fax: 519-668-3257.
- (P.) J. Cox; (Sales Mgr.) R. Snow; (Purch.Agent) L. Chapwan. Annual Sales (C). Co. Size (B).
- Rodrigue Metal Ltée., 30 Rotterdam, St-Augustin, Que. G3A 1S7. Tel. 418-878-2625. Fax: 418-878-4512. Plants, St. Augustin, Ste-Foy, St-Romuald, Que. Iron work, structural steel, air pollution equipment, machine shop and industrial woodworking, tooling.
- (P. & G.M.) C. Rodrigue. Annual Sales (D). Co. Size (E).⑥
- Roediger, Joseph, Company Limited, 428 Millen Rd., Unit 5, Stoney Creek, Ont. L8E 3N9. Tel. 416-662-6404. Fax: 416-664-1125. Circular saw blades.
- (P.) R. Roediger. Annual Sales (8). Co. Size (A).⑥
- Roehrug Manufacturing Inc., 405 Industrial Dr., Unit #19, Milton, Ont. L9T 5B1. Tel. 416-875-1882. Fax: 416-875-2409.
- (P.) H. Roehrig. Annual Sales (B). Co. Size (A).
- Rogar/STB Inc., P.O. Box 1500, Pointe Claire, Que. H9R 4R6. Tel. 514-695-0216. Telex: 05-822629. Depots, Toronto, Ont., Calgary, Alta. Plant, London, Ont. Veterinary pharmaceuticals. Brand, "rogar/STB". Parent company, Pfizer Canada Inc., Kirkland, Que.
- (P.) E.C. Frey; (V.P.) G.J. Fehr; (G.M.) B. Groves Ph. D.; (Dir.Legal Aff.) G. McGurhill; (S.) R. Stuhlmann. Annual Sales (D). Co. Size (B).⑤
- ★Rogers' Chocolates, 913 Government St., Victoria, B.C. V8W 1X5. Tel. 604-384-7021. Fax: 604-384-5750. Plant, 4253 Commerce Circle, Victoria, B.C. Subsidiar-

ies, Tudor Sweet Shoppe, Victoria Sweet Company, Victoria, B.C. Hand made chocolates and confectionery including Victoria creams, chocolate coated almond brittle, caramels, etc.

(G.M.) I. D. Haddow; (Ops.Mgr.) M. Blacklock; (Office Mgr.) Ms. B. Wilkinson. Annual Sales (C). Co. Size (B).

★Rogers Foods Ltd., R.R.#3, 4420 Larkin Rd., Armstrong, B.C. V0E 1B0. Tel. 604-546-8744. Fax: 604-546-8228. Telex: 048-85324. Branch office, Surrey, B.C. Flour, mixed dried cereal, granola mixes. Brands, "Rogers", "Big White", "Silver Star", "Golden Award", etc.

(P. & C.E.O.) M. Hashimoto; (V.P.Ops.) V. Bell; (V.P.Corp.Dev.) L. Rossner; (V.P.Fin.) R. H. Catlin; (Prod'n Mgr.) R. Bergen; (S.M.Bakery & Food Serv.) G. Nerland; (Dist.Mgr.) R. Godfray; (Prod.Dev.Mgr.) Mrs. J. Lauman; (S.M.Grocery Prod.) H. Durand. Annual Sales (D). Co. Size (C).

Rogers, John C., Engineering Ltd., 18 Caristrap St., Bowmanville, Ont. L1C 3Y7. Tel. 416-623-1561. Toll Free: (416) 800-263-8004. Fax: 416-623-9839. Air conditioning, sheet metal contractors.

(P.) J.C. Rogers, P.Eng. Annual Sales (C). Co. Size (C).⑥

Roger's Steel Products Inc., See Les Produits d'Acier Roger Inc.

Rogers, W.M., Custom Mobile Concrete Ltd., Roblin, Ont. K0K 2W0. Tel. 613-388-2338. Plant, Selby, Ont. Ready mix concrete, complete line MTO approved aggregates.

(P.) W. Rogers. Annual Sales (F). Co. Size (A).

★Rohm and Haas Canada Inc., 2 Manse Rd., West Hill, Ont. M1E 3T9. Tel. 416-284-4711. Toll Free: 800-268-4270. Fax: 416-284-29B2. Telex: 06-963660. Branch offices, Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Plants, West Hill, Morrisburg, Ont. Industrial chemicals, resin plasticizers, petroleum additives, synthetic resins, floor polish emulsions, acrylic sheet, paper, textile and paint emulsions, etc. Brands, "Acryloid", "Rhoplex", "Plexiglas". Parent company, Rohm and Haas Company, Philadelphia, PA, U.S.A.

For. Reps.: Rohm and Haas (U.K.) Limited, 2 Masons, Croydon, England; Rohm and Haas France S. A., Paris, France; Rohm and Haas, Mexico S.A. de C.V., Mexico City, Mexico; Rohm and Haas Italia S.p.A., Milan, Italy; Rohm and Haas Asia Inc., Tokyo, Japan; Rohm and Haas Australia Pty Ltd., Amberwell, Victoria, Australia.

(P. & G.M.) J.D. Grevlich; (V.P.Fin. & T.) E. G. Christenson; (V.P.Ops.) W.D. Robertson; (P.A.) A. J. Payment; (Admin.Asst.to P.) Ms. J. Stewart. Annual Sales (G). Co. Size (E).⑥

Rokan Laminating Co. Ltd., 1600 Aimco Blvd., Mississauga, Ont. L4W 1V1. Tel. 416-629-1666. Fax: 416-629-1667. "Plak-It" wall plaques, heat seal laminating.

(P.) J. Shaw; (Plant Mgr.) L. Shaw; (Off.Mgr.) Ms. L. Hodder; (Bookkeeper) Ms. M. McMahon. Annual Sales (B). Co. Size (A).⑥

Rol Manufacturing (Canada) Ltd., 2205 Industrial Blvd., Chomedey (Laval), Que. H7S 1P8. Tel. 514-668-4100. Toll Free: 800-361-0403. Fax: 514-669-4679. Telex: 032-2400. Warehouse, Toronto, Ont. Plant, Cornwall, Ont. Clamps and brackets for automotive exhaust systems, internal combustion engine gaskets.

Annual Sales (D). Co. Size (E).⑥

★Roland's Neon Sign Co. Ltd., 3215 Jefferson Blvd., Windsor, Ont. N8T 2W7. Tel. 519-944-6446. Fax: 519-944-2942. Plastic and neon illuminated signs.

(P.) R. Pomerleau; (Mgr.) M. Pomerleau. Annual Sales (C). Co. Size (A).⑤

Rolco Mfg. (1983) Ltd., 7008-30th St. S.E., Calgary, Alta. T2C 1N9. Tel. 403-279-7725. Fax: 403-279-5952. "Rolco" rollshutters, blinds and awnings.

(P.) 8. Weigel. Annual Sales (8). Co. Size (A).⑥

Rolex Plastics & Screen Printing Ltd., 370 Gorge Rd. E., Victoria, B.C. V8T 2W2. Tel. 604-382-4455. Fax: 604-386-8799. Branch office, Burnaby, B.C. Manufacture and imprinting of vinyl and poly binders, warranty auto and travel passport wallets, cheque and pass book covers, clear and coloured sheet protectors, menu and telephone book covers, signs on plastic, vinyl, coroplast and card stock, decals on vinyl, reflective vinyl, clear vinyl and paper stocks, credit card, fabrication, plastic laminating of menus, maps, posters, I.D. cards.

(P. & G.M.) G.M. Reid; (P.A.) S. Batchelor. Annual Sales (C). Co. Size (A).⑥

Roll Formed Specialty and Equipment Ltd., 60 Emblem Crt., Scarborough, Ont. M1S 1B1. Tel. 416-321-8611. Fax: 416-321-8420. Custom roll forming.

(P. & G.M.) R. Stutz; (V.P.) Mrs. J. Stutz; (S.M.) M. Kirsh; (Off.Mgr.) Mrs. J. Kelly. Annual Sales (D). Co. Size (8).⑤

Roll-It Inc., 1200-50th Ave., Lachine, Que. H8T 2V4. Tel. 514-637-4671. Toll Free: (416, 418, 506, 514, 519, 613, 705, 709, 807, 819, 902) 800-361-7032. Fax: 514-637-2474. Telex: 05-821828. Branch offices and showrooms, Halifax, N.S., Quebec, Que., Toronto, Ottawa, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Burnaby, B.C. Store fixtures, cabinet, mirror and glass builders' hardware, storage systems, metal shelves, standards and brackets, gondolas, contract powder paint. Brands, "Hook-Its", "Vulcan", "Concept Horizon", "Contour Rail". Parent company, Knappe & Voght, Grand Rapids, MI, U.S.A.

(V.P. & G.M.) N.R. Kubic; (Dir.Mfg.) F. Benvenuti; (P.A.) P. Dinero; (Dir.Mktg. & Design) J. DeSalis; (Cont.) G. Grabowski. Annual Sales (D). Co. Size (D).

Roll-O-Sheets Canada Limited, 130 Big Bay Point Rd., R.R. #5, Barrie, Ont. L4M 6E7. Tel. 705-722-5223. Toll Free: 800-461-1754. Fax: 705-722-7120. Clear plastic and polyethylene perforated shrink and cling film, stretch pallet wrap, vacuum bags and related equipment. Brands, "Roll-O-Wrap", "Roll-O-Wrap L", "Wrap-It", "Row S".

(P.) T.J. McCullough; (Acct'g Mgr.) C. Dixon; (Prod'n Mgr.) G. Panting. Annual Sales (D). Co. Size (B).⑥

★Rollag Manufacturing Corporation, 7401 Pacific Circ., Mississauga, Ont. L5T 2A4. Tel. 416-670-1014. Fax: 416-670-1018. Aluminum rollshutters and roll-up garage doors, turn/tilt windows, french and patio doors and enclosures for bars, storefronts, etc., also industrial dock roll-up doors. Parent company, Heroal, Verl, Germany.

For. Reps.: Germany, U.S.A.

(G.M.) P. Glodowski; (Sales & Mktg.Mgr.) 8. Constable; (Plant Mgr.) D. Marsden. Annual Sales (C). Co. Size (B).⑥

★Rolland Inc., 2000 McGill College Ave., Suite 1400, Montreal, Que. H3A 3H3. Tel. 514-289-1779. Fax: 514-844-6995. Telex: 055-61637. Sales offices, Saint Laurent, Quebec, Que., Ottawa, Toronto, Ont. Plants, St. Jerome, Mont Rolland, Que., Fitchburg, MA, U.S.A. Distribution division: Select Papers, Toronto, Ont.; Graphic Papers, Dartmouth, N.S., Toronto, Belleville, Kitchener, Sudbury, Ont.; Les Papiers Graphiques, Québec City, Montréal, Que., Ottawa, Ont., Subsidiaries, Select Papers Inc., Albany, Syracuse, NY, C.H. Robinson Paper Co., Portland, ME, Billerica, MA, U.S.A. Bond, writing, book, ledger, air mail, duplicating, offset, decor, text and envelope papers. Brands, "Superfine", "Earncliffe", "Colonial", "Service", "Rockland", etc.

For.Rep., Lenaro, New York, NY, U.S.A.

(Chmn. & C.E.O.) L.G. Rolland; (P. & C.O.O.) A. J. Nadeau; (Exec.V.P.Dist.Div.) T. Pitchford; (S.) M. Leonard; (Asst.S. & Legal Counsel) L. O. Desy; (V.P.Spec.Proj.) A. St. Jacques; (V.P.Fin.) N. A. Turnbull; (T.) G. Duplessis; (V.P.Sales & Mktg.Paper Div.) D. Auclair; (V.P.Paper Div.) W. Blackburn; (G.S.M.Papers Div.) R. Rehel; (Mill Mgr.St-Jerome) R. Pouliot; (Mill Mgr.Mont-Rolland) D. Barker. Annual Sales (G). Co. Size (G).⑥

Rolled Metal Products, 33 Jenet Ave., Toronto, Ont. M6H 1R5. Tel. 416-537-2587. Fax: 416-537-3B48. Branch plant, 50 Wade Ave., Toronto, Ont. Associate, Sinsar International Inc. Rolled formed metal mouldings and sections, stamping and metal slitting, screen printing. Parent company, 651535 Ontario Limited.

(P.) S. Sarin; (S.T. & S.M.) S. Singh. Annual Sales (C). Co. Size (A).⑤

Rollcraft Limited, 31 Medulla Ave., Toronto, Ont. M8Z 5L6. Tel. 416-233-6675. Fax: 416-233-2962. Roll form tooling and design, roller, cut-off and piercing dies.

(Chief Exec. & G.M.) J. Hinksman; (P.A.) Mrs. D. Hinksman. Annual Sales (B). Co. Size (A).⑤

Rollit Products Ltd., 340 Laurier Blvd., Box 56, Brockville, Ont. K6V 5T7. Tel. 613-345-0798. Fax: 613-345-2432. Custom screw machine parts and small precision parts.

(P.) R.E. Dowell; (V.P.) J.H. Dowell. Annual Sales (8). Co. Size (8).

★Rolls-Royce (Canada) Limited, 9500 Cote De Liesse, Lachine, Que. H8T 1A2. Tel. 514-631-3541. Fax: 514-636-9969. Telex: 5-821882. Manufacture of lightweight industrial gas turbines; repair and overhaul support of aero engines and industrial gas turbines, including field maintenance services and spares distribution; manufacture of precision - machined components. Parent company, Rolls-Royce Industries Canada Inc., Montreal, Que.

(P.) J.P. Cheffins; (V.P.Plant Ops.) R. Clapinson; (V.P.Mktg.) T.D. Cribbes; (V.P.Ind'l & Marine) J.F. Ratcliffe; (V.P.Engr'g & Prod.Assur.) J.R. Yates. Annual Sales (F). Co. Size (F).⑤

Rolltech Industries Ltd., 273A Bowes Rd., Concord, Ont. L4K 1H8. Tel. 416-661-6397. Fax: 416-669-4478. Glass handling equipment, cutting tables, dollies and racks, special material handling equipment.

(P.) K. Jespersen, P.Eng.; (S.T.) B. Robert Hansen. Annual Sales (C). Co. Size (A).

★**ROLMASTER CONVEYORS LTD., 654 Thillium Dr., Kitchener, Ont. N2R 1E6.** Tel. 519-895-0780. Fax: 519-895-0784. Telex: 069-55153. "Rolmaster Conveyors" portable, gravity and power conveyor systems.

(P.) I. Matthew; (Head of R&D) N. Fabray; (Eng.) G. Bruce; (S.M.) B. Locche; (P.A.) M. Carroll; (A(Adv.)Edward Arab#06A. (See adv. page A7). Annual Sales (C). Co. Size (B).⑥

Rolmex Inc., C.P. 1005, 1155 Nobel, Boucherville, Que. J4B 7L1. Tel. 514-655-5239. Fax: 514-449-113B. Telex: 055-60777. Yogurt, food supplements, vitamins, natural medication.

(Dir.Admin.) Mrs. T. St-Pierre; (G.M.) R. St-Pierre; (P.A.) M. Sasseville. Annual Sales (D). Co. Size (A).⑤

Romac Products Limited, B65 Rangeview Rd., Mississauga, Ont. L5E 1H1. Tel. 416-278-6191. Fax: 416-278-4694. Advertising displays, injection moulded nameplates, etc.

(P.) E. Braude; (G.M.) J. Fraser; (V.P.) A. Corlett. Annual Sales (C). Co. Size (C).⑤

★**Roman Cheese Products Limited, 4916 Montrose Rd., Niagara Falls, Ont. L2H 1K5.** Tel. 416-356-2639. Toll Free: (416) 800-263-7123. Fax: 416-356-5165. Plant, 7770 Canadian Dr., Niagara Falls, Ont. Associate, Roman Deli. Italian cheeses and frozen Italian foods.

For. Reps., Latina Importing & Distributing.

(P.) F. Varalli; (V.P. & G.M.) N. Varalli; (Cont.) S. Chan. Annual Sales (D). Co. Size (C).⑥

Roman Corporation Ltd., See Strathcona Paper Company, Division of Roman Corporation Ltd.

★**Romantic Night by Liliane Inc., 4544 Dufferin St., Units 40 & 41, Downsview, Ont. M3H 5X2.** Tel. 416-665-61B1. Fax: 416-665-1B62. "Romantic Night by Liliane" ladies' fine lingerie, sleepwear and daywear.

(P.) Mrs. L. Mann. Annual Sales (B). Co. Size (B).⑥

Romax Tool Corporation, B5 Nugget Ave., Agincourt, Ont. M1S 3B1. Tel. 416-291-8451. Fax: 416-291-5070. Precision machined parts and stampings, dies, jigs and fixtures. Parent company, Gumpesco Investment Incorporated.

(V.P. & G.M.) P. Gumpesberger. Annual Sales (C). Co. Size (A).⑤

Romeo Machine Shop & Mfg. Ltd., 1577 Howard Ave., P.O. Box 579, Windsor, Ont. N9A 6M6. Tel. 519-253-6366.

(P.) M. Del Duca. Annual Sales (C). Co. Size (B).

★**Romet Limited, 1080 Matheson Blvd. E., Mississauga, Ont. L4W 2V2.** Tel. 416-624-1591. Fax: 416-624-5668. Telex: 06-960367. Associates, Romet limited, Venlo, Netherlands, Romet International Limited, Mississauga, Ont. Rotary gas meters, electronic gas meter test equipment, electronic volume correctors, digital pressure and temperature indicators, aluminum anodizing. Brand, "Romet".

(P. & G.M.) I. John Grzeslo; (Mgr.Int'l Ops.) J. Knazko; (Mktg.Mgr.) R. Gregorczyk. Annual Sales (D). Co. Size (C).⑥

Romi Foods, 250 Consumers Rd., Suite B00, Willowdale, Ont. M2J 4V6. Tel. 416-497-9901. Fax: 416-497-0736. Spaghetti, macaroni and egg noodles, spaghetti sauce, pizza sauces. Parent company, Borden Company Limited.

(Dir.Mktg.) J.K. Murphy; (Off.Mgr.) B. Reid. Co. Size (C).

Romolco Plastics Limited, 3301 Rue de l'Industrie, Rawdon, Que. J0K 1S0. Tel. 514-834-2222. Fax: 514-834-4662. Associate, Ecosco Process Inc., Rawdon, Que. Custom and proprietary moulders, product development, design consultants, static aerators for wastewater treatment, hi-tech moulding, electronic/telecommunication parts, education aids, ultrasonic assembly, hot stamping.

(P. & G.M.) O.J. Mortensen. Annual Sales (C). Co. Size (A).⑤

Rona-B Lead Shot Industries, Limited, 2916-11th Ave. N.W., Calgary, Alta. T2N 1G9. Tel. 403-932-2525. Fax: 403-932-6597. Plant, Cochrane, Alta. Lead shot, swaged lead bullets, skin-diving weights, lead extrusions, came lead and drapery weights. Brand, "Rona-B".

(P.) R. A. Baker; (Plant Mgr.) Mrs. E.A. Baker. Annual Sales (A). Co. Size (A).⑥

Ronaco Industries (1977) Ltd., 6404 30 St. S.E., Calgary, Alta. T2C 1V6. Tel. 403-279-2840. Fax: 403-279-6180. Branch office, Edmonton, Alta. Custom metal buildings for industrial, commercial, agricultural and residential uses. Brand, "Ronaco".

(P.) J. Doug Morison; (V.P.) S.R. Baxter; (Ops.Mgr.) G. Gillespie. Annual Sales (C). Co. Size (B).⑤

★**Ronalds Printing, 1070 S.E. Marine Dr., Vancouver, B.C. V5X 2V4.** Tel. 604-321-2231. Fax: 604-321-16B4. Sales office, Seattle, WA, U.S.A. Associates, British America Bank Note Financial Printing, Custom Cheques of Canada Form Division. Printers and lithographers. Parent company, Quebecor Printing (Canada) Inc.

(V.P. & G.M.) J. J. Hanson; (Dir.Fin.) D.C. Browne; (Dir.Mfg.) C.W. Barnes; (Dir.Publicat'ns) D.T. Brown. Annual Sales (E). Co. Size (E).⑤

Ronalds Printing Atlantic Limited, 250 Industrial Dr., Box 6250, Stn A, Saint John, N.B. E2L 3X6. Tel. 506-633-3600. Fax: 506-633-3607. Sales office, Halifax, N.S. Plant, Fredericton, N.B. Printers. Parent company, Quebecor Printing (Canada) Inc., Montreal, Que.

(V.P. & G.M.) R. Lemire; (Dir.Mfg.) D. Wilkins; (Dir. Admin.) W. McBride. Annual Sales (D). Co. Size (C).⑤

Ronalds Printing, Calgary Division, 2626-12th St.N.E., Calgary, Alta. T2E 7K3. Tel. 403-250-5534. Fax: 403-250-2574. Telex: 038-27996. Parent company, Quebecor Inc., Montreal, Que.

(V.P. & G.M.) H.L. Peter Breen; (Dir.Ops.) C.M. Tobe Mitchell; (S.M.) D. W. Thompson; (Plant Cont.) Mrs. N. Casuga; (Prod'n Mgr.) S. Fano. Annual Sales (D). Co. Size (C).

Ronalds Printing, Edmonton Division, 14425-11Bth Ave., Edmonton, Alta. T5L 2M7. Tel. 403-452-0720. Fax: 403-451-6415. Catalogues, directories, annual reports, brochures, flyers, magazines. Parent company, Quebecor Inc., Montreal, Que.

(V.P. & G.M.) W.W. Wyman; (S.M.) P. Hainsworth. Annual Sales (D). Co. Size (D).

★**Ronan Engineering Ltd., 32 Bermondsey Rd., Toronto, Ont. M4B 1Z5.** Tel. 416-752-0310. Fax: 416-752-8072. Telex: 06-963-662. Relay and solid state annunciators, motion detectors, explosion proof alarms, contact and temperature monitors, sequence of events recorders, nuclear density, height and weight, continuous level gauges, fault finders, calibrators, signal conditioners, intrinsically safe barriers, tank leak detectors. Parent company, Ronan Engineering Company, Woodland Mills, CA, U.S.A.

(G.M.) A. C. Sharp. Annual Sales (C). Co. Size (B).⑥

†**Rooke Machine Ltd., 6 Barrie Blvd., St. Thomas, Ont. N5P 4B9.** Tel. 519-631-2155. Machining.

(Prop.) R. Rooke. Annual Sales (A). Co. Size (A).

★**Roots Canada Ltd., 1162 Caledonia Rd., Toronto, Ont. M6A 2W5.** Tel. 416-781-3574. Fax: 416-781-4926. Telex: 06-969610. Sales offices, Halifax N.S., Montreal, Que., Ottawa, Kingston, Kitchener, London, Mississauga, Scarborough, Toronto, Ont. Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, Victoria, B.C. "Roots" natural footwear, bags, belts, shirts, jackets, etc.

For.Reps.: U.S.A., Germany.

(P.) D. Green; (P.A.) E. Cox; (Plant Mgr.) R. Kowalewski. Co. Size (E).

★**Ropak-Can-Am Limited, P.O. Box 340, Industrial Park, Springhill, N.S. B0M 1X0.** Tel. 902-597-3787. Fax: 902-597-831B. Branch sales office and plant, Bishop's Falls, Nfld. Plastic harvesting, fish and materials handling boxes, forestry seedling trays, pails, tubs and barrels, trays and pans, floats. Brands, "Y-Lok", "Polar Barrel". Parent company, Ropak Corporation, Fullerton, CA, U.S.A.

(Plant Mgr.) L. McKinnon. Annual Sales (D). Co. Size (D).⑥

★**Ropak Capilano Ltd., 1081 Cliveden Ave., Annacis Island, New Westminster, B.C. V3M 5V1.** Tel. 604-526-9711. Toll Free: 800-663-0502, (U.S.A.) 800-667-1709. Fax: 604-526-8929. Associates, Ropak Can-Am Ltd., Springhill, N.S., Ropak West Inc., La Mirada, CA, Ropak Northwest, Kent, WA, Ropak Central Inc., Chicago, IL, Ropak Atlanta Inc., Dayton, NJ, U.S.A. Injection moulded containers. Brands, "Capilano", "Y-Lok", "Space Saver", "Quality-Pak", "Ropak". Parent company, Ropak Corporation, Fullerton, Ca., U.S.A.

For.Rep., Ropak Nippon, Chuoh-ku, Tokyo.

(C.E.O.) W. Roper; (P.) Robert Roper; (S.T.) Richard Roper; (V.P.Sales) J.R. Connell; (V.P.Fin.) R.W. Camer-

on; (V.P.Mfg.) J.R. Dobell. Annual Sales (D). Co. Size (D).⑤

Roper Aluminum Products Inc., P.O. Box 2584, Bissett Lake Rd., Dartmouth, N.S. B2W 4B7. Tel. 902-434-0931. Fax: 902-434-0939. Aluminum and vinyl windows, doors, etc. Trade mark, ROAL in a blue oval.

(P.) G. L. Meredith. Annual Sales (B). Co. Size (A).⑥

Rorer Canada Inc., 130 East Dr., Bramalea, Ont. L6T 1C3. Tel. 416-792-1212. Fax: 416-792-7292. Telex: 06-97B3B. Plant, Perth, Ont. Pharmaceutical preparations. Parent company, Rorer International Pharmaceuticals, Fort Washington, PA, U.S.A.

(Mng.Dir.) R. A. Honig; (G.M.Pharm.) S. G. Borovilos; (Dir.Fin.) P. McCollum; (Exec.Dir.Plant Ops.) M. O'Flaherty; (Purch.Mgr.) S. Strome; (Pers.Mgr.) Ms. D. Millar; (Dir.Mat'ls Mgr.) W. Halliday. Annual Sales (E). Co. Size (D).⑤

★**Rosborough Boats Ltd., 55 Purcells Cove Rd., P.O. Box 18B, Armdale, N.S. B3L 4J9.** Tel. 902-477-3262. Fax: 902-479-29B0. Plant, Halifax County, N.S. Associates, Neldo Marine, Argonia, Nfld., A.F. Theriault & Son, Meteghan River, N.S. All fiberglass, hand laid, molded, power combination vessels from 18' to 35' and wooden custom designed vessels from 30' to 130'.

(Chmn.) J.D. Rosborough; (P.) K.D. Rosborough; (V.P.) J.R. Rosborough; (P.A.) L. Brown. Annual Sales (C). Co. Size (A).⑤

Rosch Pianos Inc., 15 rue Lesage, Ste. Therese, Que. J7E 3E7. Tel. 514-435-6142. Head office, Montreal, Que. Pianos, piano benches. Brands, "Bell", "Le Sage".

(P.) J. Rosch; (S.T.) Mrs. C. E. Rosch. Co. Size (C).

Rose Beverages (1964) Ltd., 311 South Industrial Dr., Box 1090, Prince Albert, Sask. S6V 7L9. Tel. 306-764-3418. Associate company, Maple Leaf Beverages, North Battleford, Sask. Bottlers of "Pepsi Cola", "Diet Pepsi", "Mountain Dew", "Canada Dry", "Hires Root Beer", "Diet 7Up", "Seven-Up", "Orange Crush", "Crush Flavours".

(P.) M. Gill; (S.T.) D. J. J. Johnstone. Co. Size (B).

Rose Marking Devices Limited, 131 - 20th St. W., Saskatoon, Sask. S7K 2B1. Tel. 306-244-5885. Rubber, pocket and self inking stamps, stencils, daters and numberers, marking kits, commercial printers.

(G.M.) B. Rose; (Plant Mgr.) D. Lavallie. Annual Sales (A). Co. Size (A).

Rose & Laflamme Co. Ltd./Cie. Ltée., 300 Rue St. Jacques, Laprairie, Que. J5R 1G6. Tel. 514-659-9151. Telex: 05-267481. Branch office, Mississauga, Ont. Baking and ice cream ingredients, H.R.I. supplies, bottlers' flavours, liqueur syrups. Brands, "R & L", "Rola", "Chateau Thierry".

(P. & G.M.) G.W. Nicolson; (Plant Mgr.) J.C. Marier; (Mgr.Ontario Ops.) P. Lavoie. Annual Sales (E). Co. Size (D).⑥

Rosedale Furniture of Fenelon Ltd., Box 759, Fenelon Falls, Ont. KOM 1N0. Tel. 705-887-6660. Fax: 705-887-1082. Modern knockdown furniture for the living-room, bedroom and dining-room.

(P.) B. Alfredsson; (V.P.) F. Alfredsson. Annual Sales (D). Co. Size (D).⑤

★**Rosedale Wallcoverings Inc., 8241 Keele St., Units 9-11, Concord, Ont. L4K 1Z5.** Tel. 416-660-0808. Fax: 416-660-0804. Vinyl prepacked and coated wallpaper, expanded ink wallpaper. Brands, "Sportique".

(P.) A. Fine. Annual Sales (D). Co. Size (A).⑥

★**Rosemount Instruments Ltd., 80B-55th Ave.N.E., Calgary, Alta. T2E 6Y4.** Tel. 403-275-8400. Fax: 403-275-4331. Telex: 03-824652. Branch offices, Halifax, N.S., Montreal, Que., Toronto, Sarnia, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Saskatoon, Sask., Vancouver, B.C. Associates, Kay-Ray Inc., Uniloc Division of Rosemount, Beckman Industrial Corporation, Micro Motion Inc., Brooks Instrument Division. Pressure and differential pressure transmitter assemblies, temperature transmitters and assemblies, analytical instruments including PH conductivity; magnetic flowmeters, non-contacting level, density and weight scale systems, alarm monitors, digital control systems, P/I I/P transducers, calibration equipment, gas chromatographs and analyzers, trace moisture analyzers, analyzer sample systems, turbidity and humidity analyzers. Brands, "Alphaline", "RS-3", "Smart". Parent company, Emerson Electric Canada Limited, Markham, Ont.

For. Reps., Austria, Belgium, Denmark, England, France, Italy, The Netherlands, Switzerland, West Germany, Mexico, Middle East, Australia, Hong Kong, India, New Zealand, People's Republic of China, Singapore.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- (P.) K. Colin Kent; (Mktg. Mgr.) J. Lamb; (Ops. Mgr.) G. Suchla; (Cont.) B. A. Foley. Annual Sales (E). Co. Size (D). ©
- Rosita Shoe Company, 4875 Blvd. Couture, Montreal, Que. H1R 1C5. Tel. 514-325-0340. Fax: 514-325-4957. Brands, "Cycles", "Down to Earth", "Dynomites", "Martini", "Rosita".
- (Chmn.) M. Lands; (P.) S. Tolensky; (V.P. Fin.) R. Schlosberger; (V.P. Sales & Mktg.) Ms. A. Duhamel. Annual Sales (D). Co. Size (E).
- ★Ross-Ellis (Canada) Ltd., 45 Esna Park Dr., Markham, Ont. L3R 1C9. Tel. 416-475-9811. Telex: 06-986B95. L P record jackets and sleeves, tape boxes, blister-pack cards, compact disc boxes. Parent company, Ross-Ellis Limited, Montreal, Que.
- (P.) H. Brendan Ellis; (V.P. Mfg.) K. E. Peladeau; (Plant Mgr.) F. Beeby; (Off. Mgr.) E. Ellis. Annual Sales (B). Co. Size (A).
- Ross-Ellis Ltd., 300 Ann St., Montreal, Que. H3C 2K2. Tel. 514-861-2411. Fax: 514-861-7610.
- (P.) H. Brendan Ellis; (Exec. V.P.) K. E. Peladeau; (Cont.) E. A. Geiger. Annual Sales (D). Co. Size (D).
- †Ross Foods, 1535 Inkster Blvd., Winnipeg, Man. R2X 1R2. Tel. 204-633-4752. Toll Free: 800-665-7616. Fax: 204-694-1667. Telex: 07-5B7735. Branch office and plant, Burnaby, B.C. "Ross" frozen muffin, cookie batter and puff pastry, danish, croissants, pizza pretzels, frozen bread and rolls, buttercream icings, bread bases, "Medallion" crumpets, "Storybook" cookies. Parent company, Ogilvie Mills Ltd.
- (V.P. & G.M.) Mrs. P. Froese; (Cont.) J. King; (Ops. Mgr.) J. Long; (Plant Mgr.) J. Long; (Tech. Mgr.) W. Jakilazek; (Nat. S.M.) B. Hallett; (Mktg. Mgr.) J. Carlucci. Annual Sales (E). Co. Size (D).
- Ross, Frank T., & Sons (1962) Limited, 6550 Lawrence Ave. E., P.O. Box 248, West Hill, Ont. M1E 4R5. Tel. 416-282-1108. Fax: 416-282-8150. Branch offices, Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Plants, Scarborough, Ont., Chicago, IL, U.S.A. Subsidiary, Frank T. Ross & Sons Inc., U.S.A. Domestic chemicals, cleaning compounds, aerosol spray paints, industrial and household adhesives for tile, masonry, plaster, concrete, etc., waterproofing compounds, wood preservatives and sealers, lawn furniture rewebbing kits. Brands, "Weld Bond", "Easy Clean", "Super Clips", etc.
- (P.) B.F.J. Ross; (V.P.) B. T. Ross; (Cont.) M. MacNaughton. Annual Sales (C). Co. Size (B). ©
- ★Ross Steel Fabricators & Contractors, 1330 Plank Rd., Sarnia, Ont. N7T 7H3. Tel. 519-336-4210. Fax: 519-344-2003. Associate, Contran Manufacturing (1982) Ltd., London, Ont. Structural steel tanks, bins, hoppers, etc.
- (P.) L.P. McElhone, P. Eng. Annual Sales (C). Co. Size (B). ©
- ★Ross Video Ltd., 500 John St., Box 220, Iroquois, Ont. K0E 1K0. Tel. 613-652-4886. Fax: 613-652-4425. Telex: 05-B11579. Research and development facility, Nepean, Ont. Video production switchers for TV industry.
- (P.) J. Ross; (V.P. Mfg.) D. Beaton; (S.M.) D. Lee. Annual Sales (C). Co. Size (C). ©
- Rossi Artistic Glass, 450 - 7th St. W., Cornwall, Ont. K6H 5V1. Tel. 613-938-7760. Fax: 613-938-2887. Artistic glassware, cranberry glass.
- (P.) A. Rossi. Annual Sales (N/R). Co. Size (A). ©
- Rossi Overhead Doors Limited, 1300 Airco Blvd., Mississauga, Ont. L4W 1B2. Tel. 416-624-9660. Residential and commercial overhead garage doors.
- (P.) R. Rossi; (Acct'g Mgr.) F. Panzetta. Annual Sales (C). Co. Size (A). ©
- Rostel Fabricating Industries Ltd., 4533 - B A St. N.E., Calgary, Alta. T2E 4J6. Tel. 403-276-9785. Fax: 403-230-0877. Telex: 03-824569. Drilling rigs, down hole tools, Kelly drive bushings, right angle drive gear boxes, reverse drop boxes and "Rostel 300" power mud slush pump, sand/salt spreaders, overhead and jib cranes. Parent company, Taro Industries, Calgary, Alta.
- (G.M.) Y. Tong; (S.M.) L. Bridge; (Plant Supt.) D. Loewen. Annual Sales (C). Co. Size (A). ©
- Rotadyne Inc., 2B1 Ambassador Dr., Mississauga, Ont. L5T 2J3. Tel. 416-564-6826. Fax: 416-564-6901. Associate, Ontario Rubber, Mississauga, Ont. Press-ready roller assemblies and restoration for web-offset and sheetfed lithographic presses. Parent company, Robco Inc., Montreal, Que.
- For. Rep., Rotation Dynamics Corporation, Chicago, IL, U.S.A.
- (Chief Exec.) S. Davidson; (Admin) Ms. K. Gardener; (Corp. Mktg. Mgr.) Ms. B. Bourbeau; (Compt.) D. Astles. Annual Sales (B). Co. Size (A). ©
- ★Rotair Industries Limited, 7445 Lowland Dr., Burnaby, B.C. V5J 5C4. Tel. 604-437-8436. Fax: 604-437-5688. Telex: 043-54688. Branch offices, Saskatoon, Sask., Edmonton, Calgary, Alta., Campbell River, B.C. Associate, Rotair Rock Drill Ltd. Blowers and vacuum pumps, portable and stationary air compressors, sand-blasting equipment.
- (P.) R. Allegretto; (V.P.) V. Wilde Rode; (S.M.) E. Fipke; (P.A.) G. Lippingwell; (Serv. Mgr.) S. March; (Br. Mgr. Edmonton) J. Johnson; (Sales Rep. Saskatoon) D. Berry. Annual Sales (D). Co. Size (C). ©
- Rotary Pie Service Limited, 3596 Commercial Dr., Vancouver, B.C. V5N 4E9. Tel. 604-879-2484. Fresh and frozen pies, cakes and muffins. Brand, "Rotary".
- (P. & P.A.) A. A. Bell; (Mgr.) D. Watts. Co. Size (A).
- Rotating Equipment Services Inc., 4315 - 72nd Ave. S.E., Calgary, Alta. T2C 2G5. Tel. 403-279-8851. Toll Free: 800-661-8412. Fax: 403-236-2411. Telex: 03B-21172. Branch office, Edmonton, Alta. Large natural gas or diesel fueled engine parts, compressor parts and pump parts.
- (Chief Exec.) W. Royal; (Chief Exec.) K. Wechselberger; (Mktg.) O. Yaciuk; (Prod'n) J. Scott; (Fin.) D. Under-shute; (Tech.) P. Bell; (Purch.) G. McCue; (Purch.) G. Eliason. Annual Sales (C). Co. Size (B).
- †Rotec Trailer & Equipment Ltd., 2204 - 7th St., P.O. Box 142, Nisku, Alta. T0C 2G0. Tel. 403-955-7000. Toll Free: (204) 306, 403, 604) 800-661-3223. Fax: 403-955-8956. Plant, 2103-4th St., Nisku, Alta. Branch office and plant, 2103 - 7th St., Nisku, Alta. Subsidiaries, Rotec Trailer Manufacturing Ltd., Ace Industrial Coatings. Truck trailers, including flat decks, drop decks, low beds, container chassis, 16-wheel, tandem and tridem suspensions and oilfield floats. Registered trade mark, Trail Eze and Rotec Trail-Eze. Parent company, Rotec Holdings Ltd.
- (P.) M. B. Ezekowitz; (V.P. Parts & Purch.) R. A. Marsh; (Cont.) Ms. P. Sagert; (G.M. Engr'g & Mfg. Ace Div.) D. J. Cook. Annual Sales (D). Co. Size (C). ©
- ★Rotech Industries Limited, 5750 Coopers Ave., Mississauga, Ont. L4Z 2E9. Tel. 416-890-5990. Fax: 416-890-6359. "Dolphin" life rings, plastic boat fenders.
- (P.) P. Harrison; (Exec. V.P.) R. E. Sherwood. Annual Sales (C). Co. Size (A). ©
- ★Rotesco Inc., 120 Melford Dr., Unit #10, Scarborough, Ont. M1B 2X5. Tel. 416-291-9821. Fax: 416-291-4343. Associate, Rotescop Inc., Denver, CO, U.S.A. Non-destructive testing of wire rope. Trade names, Rotesco, Rotescograph, Magnetest.
- For. Reps.: Emsby Equipment Pty. Co., Brisbane, Australia; Aimil Sales and Agencies Private Ltd., Calcutta, India; Delville Engineering, Johannesburg, South Africa; Jardine Marketing Services, Jardine Matheson Holdings (Singapore) Ltd., Singapore; Socilectralda, Lisbon, Portugal; Bristol Industrial and Research Assoc. Ltd., Bristol, U.K.; Arturo Rodriguez, Santiago, Chile; Hemas (Drugs) Limited, Sri Lanka; Atlantic, Gulf & Pacific Co. of Manila, Inc., Manila, Philippines; Makina Ticaret, Ankara, Turkey; Aro, SA. Buenos Aires, Argentina; Metalmin Ltda., Rio De Janeiro, Brazil.
- (P.) J. G. Lang; (V.P.) W. A. Thompson. Annual Sales (B). Co. Size (A).
- ★Roth Diamond Tools Ltd., R.R. #5, French St., Orangeville, Ont., L9W 2Z2. Tel. 416-675-5990. Fax: 416-675-7187. Precision natural and polycrystalline diamond cutting and turning tools, diamond dressers for grinding wheels and diamond abrasive compound.
- (P.) O. Rothfuchs; (V.P.) R. Rothfuchs. Annual Sales (C). Co. Size (A). ©
- ★Roth (Plastics) Corporation, P.O. Box 333, Stn "A", Concord, Ont. L4K 2GB. Tel. 416-222-7911. Fax: 416-669-1501. Associate, Roth Corporation, Lewiston, NY, U.S.A. Lint brushes and rollers, carpet sweepers, splatter screens, etc. Brands, "Helmec", "Lint Pic-Up", "Fantastik Brush", "Fuzz Eat'R", "Sweep-A-Shag" rug rake.
- Foreign representatives in forty countries.
- (P.) E.M. Roth; (V.P.) D.M. Roth; (Exec. Admin.) D. Brown. Annual Sales (C). Co. Size (C). ©
- Rotheisler Equipment Ltd., R.R. 1, S-B C-2, Oliver, B.C. V0H 1T0. Tel. 604-498-2506.
- (P. & Mgr.) E. Rotheisler. Annual Sales (B). Co. Size (A).
- Rothsay Paper Limited, 435 Bayside Dr., P.O. Box 1900, Saint John, N.B. E2L 4K9. Tel. 506-633-3333. Fax: 506-642-1688. Telex: 014-47202. Newsprint. Parent company, Irving Pulp & Paper Limited, Saint John, N.B.
- (P.) J.K. Irving; (V.P. Pulp & Paper Ops.) R.F.D. Royal; (G.M.) C.F. Gorham. Annual Sales (G). Co. Size (F). ©
- ★Rothmans, Benson & Hedges Inc., 1500 Don Mills Rd., North York, Ont. M3B 3L1. Tel. 416-449-5525. Fax: 416-449-9601. Telex: 06-986605. Sales offices, Halifax, N.S., St. John's, Nfld., Montreal, Ste. Foy, Que., Burlington, Ottawa, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Richmond, B.C. Sales office, Toronto, Ont. Plants, Montreal, Quebec City, Que. Subsidiaries, Clarendon Imports Inc., House of Craven Ltd., Canadian Tobacofina Ltd. Cigarettes, fine cut tobacco. Parent companies, Rothmans Inc., Philip Morris International Finance Corp.
- (P. & C.E.O.) J.J. Heffernan; (V.P. Ops.) W. Finlay; (V.P. Corp. Affairs) J.E. Broen; (V.P. Fin. & Admin.) D. Robertson; (V.P. Leaf & Prod. Dev.) L. Bowen; (V.P. Hum. Res. & I.R.) J. Suys; (V.P. & S.) B. Capper; (Asst. S.) Ms. B.J. Moher; (Dir. Sales West'n Cda) P. Dittmer; (Dir. Sales Que.) Y. Rancourt; (Dir. Sales Ont.) T. Richmond; (Dir. Sales Atlanta) R. Smith. Annual Sales (H). Co. Size (G).
- Rothsay, 607 Dawson Rd., St. Boniface, Winnipeg, Man. R2J 0T2. Tel. 204-233-7347. Fax: 204-235-0942. Tallow, meat meal, feather meal, fish meal, feed tallow, poultry meal. Parent company, Maple Leaf Mills Limited, Toronto, Ont.
- (G.M.) F.P. Arambasich; (Plant Mgr.) A. Delichte. Annual Sales (D). Co. Size (B). ©
- Rothtex Inc., 500 Deslauriers St., St-Laurent, Que. H4N 1V8. Tel. 514-335-2520. Fax: 514-331-7253. Associate, Lenrod Industries Ltd. Converting woven and non-woven fabrics for industrial use.
- (P.) S. Ruthstein; (V.P. Fin.) I. Ruthstein; (Sales & Mktg. Mgr.) A. Markoff; (Prod. Mgr.) R. Therrien; (Mgr. New Prod. Dev.) J. Steinberg. Annual Sales (C). Co. Size (A). ©
- Rotissoire Old Hickory Ltée., La, See Old Hickory Barbecue Machines Ltd.
- Roto Bale Compaction Systems, Woodbine Ave., Gormley, Ont. L0H 1G0. Garbage compactors, bailers, containers and bins.
- (P.) H. Wells; (Purch.) L. Dill. Annual Sales (C). Co. Size (A).
- ★Roto-SNA Inc., 2885 boul. Smith N., C.P. 549, Thetford Mines, Que. G6G 5T6. Tel. 418-338-4527. Telex: 05-833631. Branches, New York, N.Y., Chicago, Ill., Dallas, Tex., Los Angeles, Cal., U.S.A. Plants, Thetford Mines, Que., Concord, Ont. Subsidiary, U.S. Roto Brakes Inc., Lindenhurst, N.Y., U.S.A. 4 wheel hub and disc rotors for domestic and foreign cars and trucks.
- (Mng. Dir.) J. Bell; (Cont.) J. Nadeau; (S.M.) R. Bell; (Plant Mgr.) L. Blanchette; (Mgr. Inside Sales) M. S. Woodford; (Mktg. & Sales) G. Bell. Annual Sales (D). Co. Size (C).
- Roto-Tone Gravure Service Ltd., 3091 Wharton Way, Mississauga, Ont. L4X 2B6. Tel. 416-625-0550. Associate, F.J. Murray Machine Co., Weston, Ont. Gravure cylinders.
- (P.) D. K. Esch; (V.P. Fin.) D. R. Manning; (V.P. & G.M.) K. Leonard; (V.P. Sales) M. Butterfield. Annual Sales (D). Co. Size (C).
- ★Rotobec Inc., 200 Industrielle, C.P. 1B9, Ste-Justine, Que. GOR 1Y0. Tel. 418-383-3002. Fax: 418-383-5334. Telex: 05-833559. Subsidiary, Hydro Metal Inc., Lac Etchemin, Que., Rotobec WSA Inc., Littleton, NH, U.S.A. Log and pulpwood loaders including hydraulic grapples, knuckle boom loaders, forwarders, truck and loader cabs, quick make attachment, pallet forks, snow, chip and gravel bucket, etc., also precision machining.
- (P. & G.M.) M. Cayouette; (S.M.) R. Lessard; (V.P.) R. Bouchard; (Plant Mgr.) M. Ferland; (Ing. Mgr.) R. Bourdon. Annual Sales (D). Co. Size (C). ©
- Rotoclear Mfg. Ltd., #4, 4451-5B Ave. S.E., Calgary, Alta. T2C 1Y3. Tel. 403-279-7759. Fax: 403-236-0277. Land clearing machine, pulvimixer. Brand, "Madge Rotoclear".
- (P.) R.A. Madge; (P.A.) A. Madge; (Plant Mgr.) R.D. Madge. Annual Sales (B). Co. Size (A). ©
- Rotogran International, 3 Bradwick Dr., Concord, Ont. L4K 2T4. Tel. 416-738-0101. Fax: 416-738-5750. Granulators, belt conveyors, blower/cyclone systems, drum tumblers. Registered trade mark, Rotogran.
- (P.) M. Mikellides. Annual Sales (C). Co. Size (A). ©
- Rotograph Limited, 200 Edeley Blvd., Unit #1, Concord, Ont. L4K 3Y8. Tel. 416-736-9666. Fax: 416-660-7345. Rebuilding of continuous forms printing machinery.
- (P.) P. Brisson. Co. Size (A).
- Rotork Controls (Canada) Ltd., 55 Brisbane Rd., Downsview, Ont. M3J 2K3. Tel. 416-661-1200. Telex: 06-217760. Branch offices, Calgary, Edmonton, Alta. Electric, pneumatic and hydraulic valve actuators. Brands,

"Rotork", "Syncroset", "Syncropak", etc. Parent company, Rotork Controls p.l.c., Bath, England.

(P.) R.H. Arnold; (G.M.) C. Bone. Annual Sales (C). Co. Size (A).Ⓢ

†Rotosoft Foam Inc., 1450 Birchmount Rd., Scarborough, Ont. M1P 2E3. Tel. 416-755-4240. Fax: 416-755-434B. Subsidiary, Eversoft Cushion Company. Cushion foam cut to size and shape.

(P.) R. Starratt; (S.M.) T. Janssen. Annual Sales (C). Co. Size (B).Ⓢ

★Rototech-Smith Inc., 2225 Hymus Blvd., Dorval, Que. H9P 1J8. Tel. 514-332-1232. Fax: 514-421-2544. Telex: 05-825683. Fixture supports, roof, floor drains, clean-outs, interceptors, hydrants, backwater valves. Parent company, RTS Industries Inc.

(P. & G.M.) R. Labrecque; (S.M.) T. Kotania; (P.A. & Plant Mgr.) J.L. Poirier. Annual Sales (C). Co. Size (8).

Roues et Roulettes Car-Am, Can-Am Casters and Wheels.

Rougier Inc., 8480 boul St-Laurent, Montreal, Que. H2P 2M6. Tel. 514-381-5631. Toll Free: (418,514,613,819) 800-361-3808, (416,506,519,705,709,807,819,902) 800-361-6114. Fax: 514-383-4493. Telex: 05-B25559. Branch plant, Chambly, Trois-Rivières, Que. Subsidiaries: Desbergers Limited, Laboratoire Nadeau Limitée, Welcker-Lyster Ltd., Rodeca Inc., Montreal, Marc: O(1987) Inc., Trois Rivières, Que. Pharmaceutical preparations; etc. Brands, "Corticreme", "Fermalac", "Provioline".

(P.) G. Angers; (V.P.Fin.) M. Dubois; (V.P.Sales) Ms. F. Maynard; (P.A.) M. Richard; (Plant Mgr.) J. Lefebvre. Annual Sales (D). Co. Size (D).Ⓢ

★Rougier, Roger, Inc., 105 de Louvain W., Montreal, Que. H2N 1A3. Tel. 514-382-6970. Fax: 514-382-4707. Showroom, 1000 St-Antoine W., Montreal, Que. Bedroom, dining room and occasional furniture, upholstery, lamps.

For.Rep., IDM Inc., Palm Beach, FL, U.S.A.

(P. & G.M.) R. Rougier; (V.P.Prod'n) A. Morado; (V.P. & S.M.) J. Quevillon; (Dir.Admin.) G. Roy. Annual Sales (D). Co. Size (D).Ⓢ

Rous, Mann & Brigidens Limited, 20 Railside Rd., Don Mills, Ont. M3A 1A4. Tel. 416-447-0009. Fax: 416-363-1287. Commercial photography, designers and printers - legal, financial and commercial.

(P.) J.D. Mingay; (V.P.Fin. & Admin.) G.E. Grimsley; (Compt.) B. Sweeting; (T.) W.J. Andrews. Annual Sales (D). Co. Size (D).

Rousseau Controls Inc., 271 Labrosse Ave., Pointe Claire Ind'l Pk., Pointe Claire, Que. H9R 1A3. Tel. 514-695-1240. Fax: 514-695-6363. Telex: 05821-535. Branch offices, Moncton, N.B., Quebec City, Que., Rexdale, Ont. Plants, Montreal, Que., Toronto, Ont. Hydraulic power units, hydrostatic drives, hydraulic and pneumatic systems, mobile, universal and stationary test stands, cylinders.

(P.) R. D. Playfair; (V.P.Engr'g) W. J. Tyler; (V.P.Sales) R. Van Den Ende; (S.M.Moncton) F. Goggin. Annual Sales (D). Co. Size (C).Ⓢ

Rousseau Dust Collecting System Inc., See Dépoussiéurs Rousseau Inc.

Rousseau Metal Inc., C.P. 490, 105 ouest, de Gaspe, St-Jean Port-Joli, Que. GOR 3G0. Tel. 418-598-3381. Fax: 418-598-6776. Mail boxes, modular filing equipment, warehouse type steel shelving, work benches, modular drawer systems, stationery cabinets.

(P. & G.M.) S. Paré; (Fin.Off'r) A. Berubé; (V.P.) D. Rousseau; (S.M.) G. Rancourt; (P.A.) G. Gendron; (Prod'n Mgr.) H. Dubé; (Tech.) F. Rousseau. Annual Sales (D). Co. Size (E).Ⓢ

Rouville Paper Inc., See Papier Rouville Inc.

Rovibec Inc., 591, Route 259, Ste-Monique, Que. JOG 1N0. Tel. 819-289-2260. Agricultural equipment, feed mixers and conveyors, farm wagons, manure spreaders and pumps. Parent company, Les Engrais Chimiques, Ste-Monique, Que.

(P.) V. Rousseau; (V.P.) B. Rousseau; (S.) M. N. Rousseau. Annual Sales (C). Co. Size (A).

★Rowika Industries Limited, P.O. Box 336, 150 Albert St., Midland, Ont. L4R 4L1. Tel. 705-526-2409. Toll Free: 800-461-5778. Fax: 705-526-6824. Associate, Tools Direct. Metal stampings and sub-assemblies, cross country ski bindings, "Master Level" spirit levels, "Tex-It" concrete fastening systems.

For.Reps., Allwest Associates, McClelland Marketing Inc., TKO Industrial Sales, John Anderson & Associates, Pro Sales.

(P. & G.M.) D. Reid. Annual Sales (C). Co. Size (C).Ⓢ

Roxana Lingerie Mfg. Ltd., 7345 St. Lawrence Blvd., Montreal, Que. H2R 1W6. Tel. 514-273-7288. Fax: 514-273-9325. Ladies underwear, daywear, sleepwear, loungewear and childrens underwear.

(P. & G.M.) J. Azakie; (Bookkeeper) Ms. C. Dagenais. Annual Sales (C). Co. Size (B).Ⓢ

Roxton Furniture Limited, 22 Foster Squ., Waterloo, Que. JOE 2N0. Tel. 514-539-1464. Fax: 514-539-4386. Branch office, Elmira, Ont. Branch plant, Montreal, Que. Country living, bedroom and dining room furniture, upholstered goods and lamps. Brand, "Roxton".

(Chmn.) R.H. Tucker; (P.) D. Gray-Donald. Annual Sales (D). Co. Size (E).

★Roxul Inc., 551 Harrop Dr., Milton, Ont. L9T 3H3. Tel. 416-878-8474. Fax: 416-878-8077. Mineral wool insulation for residential, commercial, industrial and O.E.M. markets. Parent company, Rockwool International A/s, Denmark.

(P.) G. Van Der Zander; (V.P.Sales) D. L. Giroux; (Plant Mgr.) E. Holtze; (Cont.) G. Brown. Annual Sales (D). Co. Size (D).Ⓢ

★Roxy Togs Inc., 9500 Meilleur St., Suite 405, Montreal, Que. H2N 2B7. Tel. 514-381-5618. Fax: 514-381-51B5. Women's and children's outerwear, rain coats, leather jackets, coats and sportswear, also children's ski-wear.

(P.) D. Slomovic; (V.P.) S. Gabe. Annual Sales (D). Co. Size (8).Ⓢ

Roy, Clément, Inc., 22 Olivier Morel, La Durantaye, Que. GOR 1W0. Tel. 418-884-3210. Fax: 418-884-3412. Brass and chrome tubular products, residential and office furniture.

(P.) M. Roy. Annual Sales (D). Co. Size (D).Ⓢ

Roy, Gerald A., Ltd., R.R. #1, Buctouche, N.B. E0A 1G0. Tel. 506-743-5455. Spruce lathes, styrofoam buoys, wire mesh lobster traps, aluminum rings for lobster traps, etc.

(P.) R. A. Roy; (S.T.) G. A. Roy. Annual Sales (C). Co. Size (C).

Roy, J.E., (Plastique) Inc., 60 boul. Begin, Ste. Claire, Que. GOR 2V0. Tel. 418-883-2711. Fax: 418-883-4080. Plastic bottles for pharmaceuticals, toilet preparations, industrial and chemical products. Brands, "Roy", "Ropak".

(P.) J. Ernie Roy; (G.M.) P. Roy. Annual Sales (C). Co. Size (A).Ⓢ

Roy, Tom, Fiberglass Mfg. Co. Ltd., Box 1269, Brockville, Ont., K6V 5W2. Tel. 613-345-1306. Fax: 613-345-1257. Hand laid or filament wound piping, ducting, tanks and stacks, scrubbers, hoods, fans, also underground mine ventilation FRP ducting and fittings.

(P.) T. Roy; (Prod'n Mgr.) F. Cole; (P.A.) D. Hare; (S.) Ms. E. Haggett. Annual Sales (D). Co. Size (C).Ⓢ

Roy & Breton Inc., 577 Rte. St. Vallier, St-Vallier, Que. GOR 4J0. Tel. 418-884-2878. Fax: 418-884-3583. Office furniture.

(C.E.O.) P.A. Roy; (S.M.) A. Roy; (P.A. & Plant Mgr.) G. Caron; (Cont.) Ms. N. M. Caron. Annual Sales (D). Co. Size (C).Ⓢ

Roy & Cie, Limitée, 433 Chabanel St. W., Suite 606, Montreal, Que. H2N 2J6. Tel. 514-385-5522. Fax: 514-383-0512. Ladies' hats, millinery supplies, scarves, and bridal supplies.

(S.M.) E. Roy. Annual Sales (B). Co. Size (A).Ⓢ

★Royal Canadian Mint, [Monnaie Royale Canadienne], 320 Sussex Dr., Ottawa, Ont. K1A 0G8. Tel. 613-993-3500. Fax: 613-993-0110. Telex: 053-4454. Plants, Ottawa, Ont., Winnipeg, Man. Circulation and numismatic coinage, gold/silver refining, bullion coins and bars, custom-made medals and tokens, and incentive awards.

(P.) M. A. J. Lafontaine; (V.P.Mktg.) J. Julien; (V.P.Fin. & Admin.) J. E. Ueberig; (V.P.Mfg.) D. M. Cudahy; (V.P.Human Res.) Miss D. J. Beattie; (Sr.Counsel & Corp.S.) Ms. M. Nadeau. Annual Sales (H). Co. Size (F).Ⓢ

★Royal Ceramics Ltd., 310 Garyray Dr., Weston, Ont. M9L 1P4. Tel. 416-743-3542. Fax: 416-743-3542. Plant, 310-312 Garyray Dr., Weston, Ont. Ceramic table and floor lamps, vases, accessories, etc.

(G.M.) P. Cimerman; (Plant Mgr.) L. Cimerman. Annual Sales (C). Co. Size (B).Ⓢ

Royal City Bedding (1969) Ltd., 131 E. Columbia St., New Westminster, B.C. V3L 3V9. Tel. 604-526-2641. Mattresses, boat and trailer cushions, sleeperettes and back to back seats.

(P.) V.F. Wilkie; (Plant Mgr.) L. Bauer. Annual Sales (8). Co. Size (A).Ⓢ

★Royal City Foods Ltd., 3676 Bainbridge Ave., Burnaby, B.C. V5A 2T4. Tel. 604-420-3510. Fax: 604-420-8754. Canners and freezers of fruit and vegetables. Brands, "Royal City" canned foods, "Delnor" frozen foods, "Brentwood" canned and frozen foods.

(P.) J.H. Mathers; (V.P.Prod'n) D.H. Kitson; (V.P.Fin. & Compt.) F.J. Matthew; (V.P.Mktg.) J.R. MacSorley. Annual Sales (D). Co. Size (D).Ⓢ

★Royal Dressed Meats Inc., 556 Speedvale Ave. W., Guelph, Ont. N1K 1E5. Tel. 519-837-2800. Associate, Consolidated Beef Corporation, Kitchener, Ont. Beef and beef by-products.

(P.) D. Ferraro; (G.M.) J. Ferraro. Annual Sales (E). Co. Size (C).Ⓢ

★Royal Fab, 586-8 Arthur Squ., St-Eustache, Que. J7R 5A8. Tel. 514-491-4949. Quilted goods, hockey bags.

(P.) A. Dulude; (V.P.Mktg.) J. Pierre Monette; (Prod'n) J. Claude Duthe; (Acct.) Ms. M. Corriveau. Annual Sales (B). Co. Size (8).

Royal Felt Products, 3585 Keele St., Unit 6, Toronto, Ont. M3J 3H5. Tel. 416-364-2293. Associate, Fursyn Manufacturing Company Limited, Toronto, Ont. Cotton and wool felt shoddy for industrial felt and felt boot liners.

(P.) I. Simon; (V.P.) I. Simon. Co. Size (A).

Royal Homes Limited, Box 370, Arthur St., Wingham, Ont. N0G 2W0. Tel. 519-357-2606. Toll Free: (416,519,705,613,514,418,807,819) 800-265-3083. Fax: 519-357-1742. Plant, Peterborough, Ont. Factory built homes.

(P.) H. Kuyvenhoven; (Exec.V.P.) D. Kuyvenhoven; (V.P.Sales & Mktg.) D. Penson; (V.P.Fin.) P. Venema. Annual Sales (E). Co. Size (E).Ⓢ

Royal Machine Manufacturing Ltd., 10 Planchet Rd., Concord, Ont. L4K 2C8. Tel. 416-738-0110. Fax: 416-738-6034. Telex: 06-527406. Custom machinery, roll forming, plastic extruding.

(P.) E. Longo; (P.A.) M. Flute; (Mgr.) H. Sukiel. Annual Sales (D). Co. Size (B).Ⓢ

Royal Manufacturing Company, 44 LePage Court, Downsview, Ont. M3J 1Z9. Tel. 416-636-2581. Cement and fiberglass laundry tubs, cement steps, patio tiles, curbs.

(Partners) D. Lafarciola, D. Ursini. Annual Sales (B). Co. Size (A).

Royal Mattress Mfg. Co., 5041 Fairview St., Burlington, Ont. L7L 4W8. Tel. 416-681-2023. Fax: 416-681-2294. Branch offices, Hamilton, Brampton, Mississauga, London, Ont. Mattress and box springs. Brand, "Royal".

(P.) J. Kriszenfeld; (Sales) P. Siegel. Annual Sales (C). Co. Size (B).Ⓢ

Royal Neckwear Inc., 9500 Meilleur St. W., Suite 510, Montreal, Que. H2N 2B7. Tel. 514-389-1387. Ladies' tea and bib aprons, gourmet, barbecue and children's aprons. Brand, "Julie Hunter".

(G.M.) H. Segal; (Off.Mgr.) Mrs. M. Zaritsky. Annual Sales (B). Co. Size (A).Ⓢ

★Royal Plastics Limited, 4945 Steeles Ave. W., Weston, Ont. M9L 1R4. Tel. 416-749-5131. Fax: 416-749-0618. Telex: 065-27406. Plants, Montreal, Que., Toronto, Cornwall, Ont., Winnipeg, Man., Pittsburgh, PA, Seattle, WA, Fort Lauderdale, FL, U.S.A. Extruded pvc profiles for window frames, vinyl siding and pipe.

(P.) V. DeZen; (S.M.) D. Woolf; (Exec.V.P.) G. Brown; (P.A.) Ms. S. Stride. Annual Sales (N/R). Co. Size (G).

Royal Precision Tooling Ltd., 262 Progress Ave., Scarborough, Ont. M1P 2Z4. Tel. 416-293-7180. Fax: 416-293-0440. Moulds for the automotive industry.

(Owner) C. Pavlakis; (Owner) A. Neira. Annual Sales (C). Co. Size (A).

★Royal Trailer Co. Ltd., #512 Hwy., Box 308, Lethbridge, Alta. T1J 3Y7. Tel. 403-328-5835. Fax: 403-328-0772. Custom built horse and stock trailers.

(P.) R. Androkovich; (S.T.) Mrs. I. Androkovich. Annual Sales (C). Co. Size (A).Ⓢ

Royal Wood Products Ltd., 22 Melham Crt., Unit 1, Scarborough, Ont. M1B 2T7. Tel. 416-297-8277. Custom woodworking, elevator interiors and cabs, store fixtures and furniture.

(P.) L. Mele; (S.T.) D. Mele. Annual Sales (8). Co. Size (A).

Royal Woodworking Co. Ltd., 190 Wellington St. E., Aurora, Ont. L4G 1J5. Tel. 416-773-6590. Fax: 416-727-5530. Wood trims, mouldings.

(P.) J. Rowe; (V.P.) F. Gerrits; (Off.Mgr.) Ms. D. F. Scott. Annual Sales (D). Co. Size (B).Ⓢ

Royale Print & Packaging Limited, 30 Thornhill Dr., Dartmouth, N.S. B3B 1S1. Tel. 902-468-2030. Fax: 902-468-2037. Telex: 019-31490. Branch office, St. John's,

- Nfld., Saint John, N.B. Lithographing, folding cartons, commercial printing, labels, etc.
(P.) D.M. Bumstead; (S.) B. Henderson; (T.) T. Sibley; (Dir.Fin.) P. MacKay. Annual Sales (D). Co. Size (B).®
- †Royalty Doors and Manufacturing, 3 Walker Rd., P.O. Box 700, Virgil, Ont. L0S 1T0. Tel. 416-468-4255. Fax: 416-468-2015. Solid wood interior and cabinet doors.
(P.) H. Wohlgeant. Annual Sales (C). Co. Size (A).®
- Royalview Glass & Mirror Ltd., 1058 Copperstone Dr., Pickering, Ont. L1W 3V8. Tel. 416-798-7512. Fax: 416-798-7506. Associate, Richvale Glass Management. Architectural aluminum products.
(P.) N. Marsella; (V.P.) P. Roberts; (S.T.) C. Marsella. Annual Sales (C). Co. Size (A).®
- ★Royce Carbide Tools Ltd., 255 Sheldon Dr., Cambridge, Ont. N1T 1A2. Tel. 519-623-0580. Toll Free: 800-265-3585. Fax: 519-623-9371. Telex: 069-59308. "Pro-Line" carbide tipped saw blades for wood, plastic and non ferrous metals, profile cutters for woodworking.
(P.) R. Baillargeon; (S.T. & S.M.) G. Godbout; (V.P. & Plant Mgr.) R. Godbout. Annual Sales (C). Co. Size (C).®
- Royce Dupont Poultry Packers Ltd., 1526 Dupont St., Toronto, Ont. M6P 3S4. Tel. 416-766-2321. Dressed poultry. Co. Size (N/R).
- Royce Enterprises, 55 Progress Dr., Orillia, Ont. L3V 6H1. Tel. 705-325-2361. Fax: 705-325-4192. Plant, 1 Royce Ave., Orillia, Ont. Wire and metal shelving, stock trucks, pleasure craft anchors, dock hardware, merchandising and distribution equipment, sheet metal and tubular displays, warehouse bins, Brands, "Royce". Parent company, Dipac Industries Limited.
(P.) J. H. Knowles; (V.P.Sales) G. Allan Frost; (V.P. & Plant Supt.) A. G. Dewhurst. Annual Sales (C). Co. Size (C).®
- ★Royce Machining Inc., 911 Rowntree Dairy Rd., Woodbridge, Ont. L4L 5W9. Tel. 416-743-8184. Fax: 416-851-9788. Associate, Royce Metal Products Ltd., Downsview, Ont. Precision machining for aircraft and other industries, engineering, jig grinding and boring. Parent company, Royce Metal Products.
(P.) R. Rosenthal; (G.M.) B. Cumming. Annual Sales (C). Co. Size (A).®
- ★Royer, L.P., Inc., 712 rue Principale, C.P. 160, Lac Drolet, Que. G0Y 1C0. Tel. 819-549-2100. Toll Free: 800-567-3401. Fax: 819-549-2584. Telex: 05-836205. Hunters', industrial and safety work boots, also hiking and snowmobile boots. Brands, "Sam", "Royer", "Nordic", "Laska-R", "Cosmos".
(P.) H. Royer; (G.M.) Y. Royer; (S.M.) R. Coulombe; (Asst.Sales & Mktg.Mgr.) L. Dandurand. Annual Sales (D). Co. Size (C).®
- Roy's Lumber & Mining Timber Ltd., P.O. Box 100, Hwy #69, Britt, Ont. P0G 1A0. Tel. 705-383-2454. Square and mining timber, lumber.
(Prop.) V. Roy. Annual Sales (B). Co. Size (A).
- Roy's Sharp-All Service Ltd., Armstrong Brook, N.B. E0B 1B0. Tel. 506-237-2845. Metal cutting band saws and wood cutting tools.
(P. & G.M.) J.L.L. Roy. Annual Sales (A). Co. Size (A).®
- ★Rozon Milling (1980) Inc., 837 Mill St., Montreal, Que. H3C 1Y5. Tel. 514-935-9635. Fax: 514-935-3922.
(P.) R. alrod; (Prod.Mgr.) L. Denis. Annual Sales (D). Co. Size (A).
- Rubans Hubscher Ltée., See Hubscher Ribbon Corp. Ltd.
- Rubbermaid Canada Inc., 2562 Stanfield Rd., Mississauga, Ont. L4Y 1S5. Tel. 416-279-1010. Fax: 416-279-1054. Telex: 06-961376. Commercial division office, Oakville, Ont. Plant, 2550 Stanfield Rd., Mississauga, Ont. Plastic and rubber housewares, office, industrial and sanitary maintenance products. Brand, "Rubbermaid". Parent company, Rubbermaid Inc., Wooster, OH, U.S.A.
(P. & G.M.Consumer Prods.) M. O'Neill; (P. & G.M.Commercial Prods.) R. Edwards; (V.P.Fin.) L. Porcellato; (V.P.Mfg.) C. Polito; (Purch.Mgr.) T. Van Klink. Annual Sales (E). Co. Size (E).®
- Rubberset Co. (Canada), [La Compagnie Rubberset (Canada)], 165 Second St., Gravenhurst, Ont. P0C 1G0. Tel. 705-687-2224. Fax: 705-687-6733. Branch offices, Dartmouth, N.S., St. John's, Nfld., Dorval, Que., Winnipeg Man., Vancouver, B.C. Paint brushes, paint rollers and aerosol products. Brand, "Rubberset". Parent company, Sherwin-Williams Company, Cleveland, OH, U.S.A.
(G.M.Mktg. & Sales) R. W. Thornton; (Dir.Mktg.) R. E. Clark; (Cont.) B. Sprow; (Plant Mgr.) N. Wolske; (Reg. S.M.Dorval) M. Papillon; (Reg.S.M.Winnipeg) L. Saunders. Annual Sales (D). Co. Size (D).®
- Rubenstein Bros. (Western), 133 Market Ave., Winnipeg, Man. R3B 0P5. Tel. 204-943-5526. Toll Free: 800-665-8958. Fax: 204-957-5880. Associates, Rubenstein Bros., Montreal, Que., Toronto, Ont. Machinery for mass production of clothing, canvas products, upholstery and other sewn products.
(G.M.) I. Charad; (Serv.Mgr.) J. Wiesenenthal; (Spec. Prods.) B. Shapiro. Annual Sales (C). Co. Size (A).®
- Rubycro (1987) Inc., 4320 Pierre de Coubertin Ave., Montreal, Que. H1V 1A6. Tel. 514-254-7575. Fax: 514-254-5480. Telex: 05-829517. Elastic yarns, covered rubber and spandex. Brands, "Perflex", "Spancore", "Coreline".
(P.) C. Maldoff; (G.M.) A.O. Maldoff. Annual Sales (C). Co. Size (C).®
- Rudolph Industries, 7389 Kimbel St., Mississauga, Ont. L4T 3M6. Tel. 416-677-5640. Fax: 416-677-4475. Machine knives, injector needles for meat processing.
(P.) W.H. Rudolph. Co. Size (A).®
- Rudson Mfg. Company Ltd., 78 Broadview Ave., Toronto, Ont. M4M 3H3. Tel. 416-469-1196. Fax: 416-469-0988. Lamps with shades, "Logic Series" functional lighting, "Penny Farthing" solid brass lamps, "The Gaslight Collection", accent lighting.
(P.) J. Rudson. Annual Sales (C). Co. Size (A).®
- Rudy's Machine Ltd., P.O. Box 931, Cambridge, Ont. N1R 5X9. Tel. 519-632-7519. Fax: 519-632-7332. Plant, R.#1, Ayr, Ont. Special purpose hydraulic cylinders, custom CNC machining, aluminum die casting.
(P.) R. Ebel; (Mgr.) G. Cooper. Annual Sales (C). Co. Size (A).®
- Ruff Clarkson Steel Limited, Brantford Airport, P.O. Box 253, Brantford, Ont. N3T 5M8. Tel. 519-753-3421. Toll Free: (519) 800-265-8408. Fax: 519-753-4971. Levelling, slitting, shearing and round edging of steel plate, sheet and strip, also pickling of steel sheet, plate and rod.
(P.) J. R. Clarkson; (G.M.) M.S. Smith; (T.) J. Clarkson; (Plant Mgr.) B. Hills. Annual Sales (D). Co. Size (B).®
- ★Ruffneck Heaters Division of Starozik Industries Ltd., 2827 - 18th St. N.E., Calgary, Alta. T2E 7K5. Tel. 403-291-5488. Toll Free: 800-661-8561. Fax: 403-291-7042. "Ruffneck Heaters" heat exchanger unit heaters, electric explosion-proof unit heaters, mounting kits and thermostats.
For.Rep., T.P.I. Corporation, U.S.A.
(P.) K. Starozik; (Chief Inf.Off.) R. Huizenga; (Eng. Mgr.) H. Kolb; (Prod'n Mgr.) M. Overdulse; (Mktg.Mgr.) I. McDonald. Annual Sales (C). Co. Size (A).®
- Rugged Air Systems Limited, 710 Norah Cres., Thunder Bay, Ont. P7C 4T8. Tel. 807-623-4445. Fax: 807-623-3121. Telex: 073-4360. Sheet metal work, duct collectors and systems.
(P.) C. Racco; (Cont.) D. Kelly; (Prod'n Mgr.) T. Racco; (S.M.) T. Lowey. Annual Sales (D). Co. Size (B).®
- Ruhl, H., Machinery Co. Ltd., 30 Queen Elizabeth Blvd., Toronto, Ont. M8Z 2T6. Tel. 416-252-5241. Fax: 416-252-4515. Telex: 06-967588. Branch offices, Dartmouth, N.S., Montreal, Hull, Quebec, Que., London, North Bay, Hamilton, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. "Ruhl" exhaust temperature warning device, diesel fuel meters, motion switches, frequency converters, engine idle timers, vehicle speed controls, tachometer and speedometer test stand, flexible shafts, flight time recorder, automatic engine cycling control, siren interface, speedometer calibrator, saw performance controller, portable vehicle data recorder, diesel engine winter start devices, truck and car on board monitoring devices.
(P.) H. Ruhl, P.Eng.; (S.M.) B. Ruhl. Annual Sales (D). Co. Size (D).®
- ★Rumpel Felt Company, Limited, The, 60 Victoria St.N., P.O. Box 1283, Kitchener, Ont. N2G 4G8. Tel. 519-743-6341. Fax: 519-743-6641. All types of wool felts and synthetic needle punch felts. Brands, "Rumpel Felt", "Rufel".
(P. & G.M.) J.W. Rumpel; (V.P. & Asst.G.M.) D.J. Rumpel; (S.T.) D. S. Grimm. Co. Size (C).®
- Runciman, H.R., & Co. Ltd., 5200 Dixie Rd., Unit 46, Mississauga, Ont. L4W 1E4. Tel. 416-625-7222. Fax: 416-625-3790. Branch office, Montreal, Que. "Holmes" towing equipment, flat bed carriers, "Jerr-Dan" flat beds and car carriers, towing equipment.
(P. & G.M.) W. J. Keane; (V.P. & S.M.) G. Godfrey; (S.T.) Ms. B. Smith. Annual Sales (C). Co. Size (A).
- Runge Newspapers Inc., 35 Opeongo Rd., P.O. Box 400, Renfrew, Ont. K7V 4A8. Tel. 613-432-3655. Publishers of weekly newspapers, "Arnprior Chronicle", "The Renfrew Mercury", "The Almonte Gazette", "The Carleton Place Canadian", "The Pembroke Advertiser-News", also custom newspaper printing and commercial printing including full color facilities.
(G.M.) F. Runge. Annual Sales (C). Co. Size (D).
- Runge Press, Limited, The, 2510 St. Laurent Blvd., Ottawa, Ont. K1H 8P5. Tel. 613-737-0270. Fax: 613-737-6010. Lithographing, trade journals and typesetting.
(P.) F. H. Runge; (S.M.) M. G. Renaud; (Prod'n Mgr.) D. P. Runge. Annual Sales (D). Co. Size (C).®
- Running and Ojala Inc., 2455 Kaladar Ave., Ottawa, Ont. K1V 8B9. Tel. 613-733-7113. Fax: 613-733-0834. Colour separations, film assembly, lithographic printing plates.
(P.) R. Ojala; (V.P. & S.T.) M. B. Ojala; (Prod'n Mgr.) R. Ojala. Annual Sales (C). Co. Size (A).
- Ruscan International Inc., 3544 Nashua Dr., Mississauga, Ont. L4V 1L2. Tel. 416-673-2850. Fax: 416-673-7441. Traditional, provincial and contemporary upholstered chairs and sofas, also contract seating for commercial sites.
(P.) B. Morette; (S.M.) D. J. Sherratt. Annual Sales (B). Co. Size (A).®
- Russel Brothers A Division of Paccar of Canada Limited, 2202-3rd Ave. E., Owen Sound, Ont. N4K 2M6. Tel. 519-376-3220. Fax: 519-371-0036. Telex: 06-875769. Mining equipment, mechanical winches for logging, welded steel and aluminum fabricated products, concrete batching plants, top soil and aggregate screening plants. Parent company, Paccar Inc.
(P.) P.D. West; (S.M.) A. Killing; (P.A.) R.J. Wade. Annual Sales (D). Co. Size (D).®
- Russell Industries Ltd., 4060 McConnell Dr., Burnaby, B.C. V5A 3A8. Tel. 604-420-2440. Fax: 604-420-4393. Electric fixtures, portable incandescent lamps and lamp shades.
(P. & Plant Mgr.) H.A. Richardson; (S.M.) Mrs. L. Champagne; (Cont.) P. Chow. Annual Sales (C). Co. Size (B).®
- ★RUSSELL TECHNOLOGIES INC., 4909 75 Ave., Edmonton, Alta. T6B 2S3. Tel. 403-469-4461. Fax: 403-468-2076. Branch offices, Grande Prairie, Grand Centre/Cold Lake, Alta. Associate, Cyberscope Industries Inc. Instruments to test carbon steel tubes in heat-exchangers and boilers, radiation alarms, personal radiation meters/alarmers, probes. Brands, "Ferroscope", "Radalarm".
(P.) D. E. Russell; (Dispatcher) R. Penman; (Cont.) Mrs. L. Avison; (S.M.) J. Yukes. Annual Sales (C). Co. Size (C).®
- Russell Tool & Die Limited, 3 Industrial St., P.O. Box 81, Chatham, Ont. N7M 5K1. Tel. 519-352-8168. Fax: 519-352-8926. Stamping dies, jigs and fixtures.
(G.M.) W. Oudkerk. Annual Sales (C). Co. Size (B).
- ★Russell & Swim, Ltd., P.O. Box 128, Doaktown, N.B. E0C 1G0. Tel. 506-365-7966. Softwood lumber, rough or dressed to all standard patterns. Brand, "R & S".
For.Reps.: Dead River Sales Ltd., Saint John, N.B., Eacan.Timber Ltd., Liverpool, N.S.
(P.) M. D. Russell; (V.P.) C. A. Russell; (G.M.) L. M. Russell. Co. Size (C).
- Rust Craft Corporation, 9500 McLaughlin Rd. N., Brantford, Ont. L6V 1A1. Tel. 416-450-5960. Branch warehouse, Montreal, Que. Greeting cards, gift wrap, stationery, paper tableware, wall decor, calendars, books, albums, giftware, ribbons and bows.
(V.P. & G.M.) M. Johnson. Annual Sales (E). Co. Size (E).®
- Rust-Oleum (Canada) Ltd., 590 Supertest Rd., Downsview, Ont. M3J 2M5. Tel. 416-661-3380. Toll Free: 800-387-9118. Fax: 416-661-3020. Rust preventive and protective coatings for metal, concrete and wood surfaces. Brand, "Rust-Oleum". Parent company, Rust-Oleum Corporation, Vernon Hills, IL, U.S.A.
(Warehouse Mgr.) J. Scott; (Off.Mgr.) Ms. I. Krause. Annual Sales (D). Co. Size (A).®
- Rustad Bros. & Co., Ltd., 8555 Pacific St., BCR Ind'l Pk., Prince George, B.C. V2N 2K8. Tel. 604-561-2211. Fax: 604-561-1857. Softwood lumber. Brand, "Rustad's".
(C.E.O.) J.M. Rustad. Annual Sales (E). Co. Size (E).®
- ★Rustic Outdoor Supplies, R.R. #2, Shanty Bay, Ont. L0L 2L0. Tel. 705-721-1513. Dog sleds, harnesses, collars, bags and packs, also snow shoes.
(Prop.) G. Tonge. Annual Sales (A). Co. Size (A).®
- Ryan Forest Products, 165 Ryan St., Winnipeg, Man. R2R 0N9. Tel. 204-633-7238. Fax: 204-694-7232. Wooden lattice and lath, spruce, cedar.

- (P.) Ms. M.P. Prendville; (V.P.) J.A. Prendville; (Mng. Dir.) M.L. Prendville. Annual Sales (C). Co. Size (C).[Ⓢ]
- Rycon Furniture Inc., 79 Regal Rd., Guelph, Ont. N1K 1B6. Tel. 519-836-0075. Solid pine and oak bedroom, dining-room and living-room furniture, also occasional pieces.
- (P.) T. Frank; (Plant Mgr.) R. McGregor. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Ryder, James A., 241 Arvin Ave., Stoney Creek, Ont. L8E 2L9. Tel. 416-662-1701. Fax: 416-664-3616. Vents for gas and oil furnaces, solid fuel chimney and liner, anti-draft rain cap, industrial chimney, solid fuel chimney connector. Brands, "B-Vent", "L-Vent", "Commander 5000", "SC-Liner", etc. Trade marks, E-Vent, Red-I-Vent.
- (G.M.) R. Tiessen; (Plant Mgr.) E. Lipscombe. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★RYKA BLOW MOLDS LTD., 1608 Bonhill Rd., Mississauga, Ont. L5T 1C7. Tel. 416-670-1450. Fax: 416-670-2621. Moulds for the plastic blow moulding industry.
- (P.) M.J. Ryan; (V.P.Fin.) D. Mitchell; (V.P.Sales) T. Paget. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★RYMER COMPOSITES MANUFACTURING INC., 65 Ormond St. N., P.O. Box 54, Thorold, Ont. L2V 3Y7. Tel. 416-227-0500. Fax: 416-227-7282. Fiberglass camper tops, flares, spoilers, visors and other automotive accessories, also custom made tanks, piping, machine parts, etc., using fiberglass with kevlar and carbon fibre.
- (P.) R. Rymer; (V.P.Sales & Mktg.) B. Binylock; (Plant Sup'vr) D. Mitchell; (Tech.Sales) J.W. Howe. Annual Sales (B). Co. Size (A).[Ⓢ]
- Rypac General, 11849 Tannery Rd., Surrey, B.C. V3V 3T7. Tel. 604-580-7471. Fax: 604-580-0255. Brass, bronze, aluminum alloy ingots, etc. Brand, "R.G.". Parent company, Rypac Aluminum Recycling Ltd., Surrey, B.C.
- (P.) R. Merritt; (S.) C. Merritt. Annual Sales (D). Co. Size (B).[Ⓢ]

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- SAAB Industries, 208 A Arvin Ave., Stoney Creek, Ont. L8E 2L8. Tel. 416-662-3390. Fax: 416-662-5968.
- (P.) T. Saab; (V.P.Fin.) Ms. C. Saab; (Plant Mgr.) P. Bernier. Annual Sales (C). Co. Size (A).
- ★SAF Drive Systems Inc., 859 Courtland Avenue East, Kitchener, Ont. N2G 4H5. Fax: 519-743-1628. Telex: 06-955127. SCR variable speed drives, solid state reduced voltage starters for AC motors, crane/hoist controllers, arc furnace, heater, fan and pump controllers, mining vehicle motor controls, "SAFphire" microprocessor drive controller and variable frequency AC drives. Parent company, Sutherland-Schultz Ltd., Kitchener, Ont.
- (P.) J. Roman; (V.P.) R. W. Misener; (S.M.) C. Webb; (P.A.) S. Chaudhry. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★SAK Industries Ltd., #9 - 12320 Trites Rd., Richmond, B.C. V7E 3R7. Tel. 604-275-2676. Fax: 604-275-8080. Traps for black cod, prawns, snails, shrimps, king crabs and cray fish, also tanner pots. Registered trade mark, Sak Pots.
- (P. & C.E.O.) R. Saunders. Annual Sales (B). Co. Size (A).
- †SBC Case Industries Ltd., #827 - 45th St. E., Saskatoon, Sask. S7K 3V3. Tel. 306-665-8979. Fax: 306-665-0936. Aluminum clad and solid aluminum welded storage and shipping containers, custom wood crating, soft nylon sports and padded bags.
- (P.) M. Churchman; (V.P.) P. Byrns. Annual Sales (C). Co. Size (A).[Ⓢ]
- S.B. & H. Sterling Ltd., 300 Geary Ave., Toronto, Ont. M6H 2C5. Tel. 416-534-8893. Fax: 416-534-6359. Branch offices, Montreal, Que., Winnipeg, Man., Vancouver, B.C. Subsidiaries, Exclusive Button, Montreal, Que., Sterling Button, Toronto, Ont. Buttons, novelties, jewellery.
- (P.) H. Sterling; (V.P.) B. Sterling. Annual Sales (D). Co. Size (D).[Ⓢ]
- S B S Products, Inc., 23 Racine Rd., Rexdale, Ont. M9W 2Z4. Tel. 416-743-8853. Fax: 416-743-8481. Total skin care, lotions, powders, protective creams and hand cleaners; contract packaging. Brands, "SBS". Parent company, SBS Products, Inc., Saginaw, MI, U.S.A.
- (V.P. & G.M.) K. E. Prudham; (Plant Mgr.) W. Garrod; (Off.Mgr.) Mrs. M. D'Amico. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★S & C Electric Canada Ltd., 90 Belfield Rd., Rexdale, Ont. M9W 1G4. Tel. 416-249-9171. Fax: 416-249-6051. Telex: 06-989429. Branch offices, Ottawa, Ont., Calgary, Alta. High voltage power fuses, interrupter switches, circuit switchers, distribution cut-outs, fuse links, metal enclosed switch and fuse gear, etc. Brand, "S&C". Parent company, S & C Electric Company, Chicago, IL, U.S.A.
- For.Reps., Bowthorpe Australia Pty.Ltd., Sydney, N.S.W. Australia; Reinaldo Bohmer Walper, Santiago, Chile; Communications Electrical Equipment & Supply Co., Inc., Makati, Metro Manila, Philippines; Hoffman Trading Company Ltd., Taiwan, Rep. of China; Electropar Limited, Auckland, New Zealand; W. Salengue Engenharia Ltda., Rio de Janeiro, RJ Brazil; Joongwan Electric Corporation, Seoul, Korea; Electro Equipos S.A., Guatemala City, Guatemala CA; Equipex S.A., Caracas, Venezuela; Fammie Fami S.A.I.C., Buenos Aires, Argentina; Comercial De Electricidad, S.A., Bilbao, Spain; The China Engineers Ltd., Causeway Bay, Hong Kong; S y C -Selmec, S.A., Mexico D.F., Mexico.
- (P.) W.H. Lowry; (V.P.Sales) R.E. Smith; (Dir.Mktg.) H.K. Sandlos; (Cont.) J.M. Stevenson. Co. Size (E).[Ⓢ]
- S.C.S. Partitions Inc., 1035 Pantera Dr., Mississauga, Ont. L4W 2X4. Tel. 416-629-4053. Fax: 416-629-3666. Corrugated partitions.
- (P.) D. McKeon; (V.P.Ops.) D.A. Tisdell; (Sales & Purch.Co-Ord.) D. Snell; (Off.Mgr.) P. McBride. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★S.D.M. Inc., 1288 Montée Leger, Les Cedres, Que. J0P 1L0. Tel. 514-455-7988. Fax: 514-452-2066. Plastic drainage and smooth wall tubing, swimming pool vacuum hose, parasol bases, Christmas tree stands, satellite antenna electronic covers and plastic shovel handles, custom moulding, traffic barricades.
- For.Reps., New York City, NY, Philadelphia, PA, Houston, TX, Chicago, IL, Boston, MA, Miami, FL, Los Angeles CA, U.S.A.
- (P.) E. Kohen; (S.M.) P. Walden; (Plant Mgr.) M. Variano. Annual Sales (D). Co. Size (C).[Ⓢ]
- S.D.R. Apparel Inc., 37 Lepage Cr., Toronto, Ont. M3J 2S2. Tel. 416-635-2840. Fax: 416-635-8372. "Chuckles", "Vivo", "Toffi", "S.D.R.", children's clothing.
- (P. & C.E.O.) S. Resnick. Annual Sales (D). Co. Size (D).[Ⓢ]
- ★SDS Technical Devices Ltd., 471 College Ave., Winnipeg, Man. R2W 1M7. Tel. 204-589-7507. Alarm and control panels for burglar, fire, smoke, level, temperature, industrial and scientific monitoring, wireless alarm systems, industrial controls, access controls, closed circuit television systems. Brands, "Guardetec", "MPTC", "B.W.S.". (P. & Plant Mgr.) R. Tayler. Annual Sales (B). Co. Size (A).[Ⓢ]
- SE Graphics Limited, 795 King St.E., Hamilton, Ont. L8M 1A8. Tel. 416-545-84B4. Fax: 416-545-8100. Colour separations, offset film and creative art.
- Chmn.) G. E. Stewart; (P.) P. M. Caswell; (Prod'n Mgr.) P. Stewart. Annual Sales (C). Co. Size (A).[Ⓢ]
- SEA Limited, P.O. Box 13606, Stn. A, St. John's, Nfld. A1B 4G1. Tel. 709-364-2075. Fax: 709-364-8098. Branch office, Bedford, N.S. Associate, NewTel Enterprises. Custom control and automation systems.
- (P.) D. A. Dalley; (V.P.Mktg.) A. Garland; (V.P.Data Div.) J. Duggan; (Compt.) R. Pond. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★SED Systems Inc., P.O. Box 1464, 18 Innovation Blvd., Saskatoon, Sask. S7K 3P7. Tel. 306-931-3425. Fax: 306-933-1486. Telex: 074-2495. Design and manufacture space and communications systems including optical and ion instrumentation for scientific rocket, satellite and shuttle spaceflight upper atmospheric research, spaceflight controller systems, telemetry encoders and sequence and rate controllers, ground support hardware and software, including satellite test sets, satellite and mission control facilities, test systems for in-orbit verification of communications satellites, communications systems for commercial and defence applications, two-way satellite voice and data communications systems including Skyswitch and VSAT terminals, custom manufacturing capabilities including semi-automated component insertion, wave soldering and automated testing. Parent company, Fleet Aerospace, St. Catharines, Ont.
- (P. & C.E.O.) G. Kottick; (Dir.Fin.Admin.) R. Basle; (Dir.Mfg.) R. Braun; (Dir.Mktg.) K. McKelvie; (G.M.) D. Buchanan; (Dir.Eng'r) D. Heath. Annual Sales (E). Co. Size (E).[Ⓢ]
- SEL Division, Alcatel Canada Inc., 101 Valleybrook Dr., Don Mills, Ont. M3B 3M5. Tel. 416-445-8600. Fax:

416-441-3438. Telex: 06-986112. Branch office, Burnaby, B.C. "Seltrac" electronic command/control railway signalling equipment, "Seltrain" advanced train control system, "RSC-2000" remote switch control, "Intersig" electronic interlocking, "Selcom" remote control system. Parent company, Alcatel Canada Inc., Toronto, Ont.

(G.M.) K.U. Dobler, Ph.D.; (Dir.Mktg.) W. Friesen; (Sales) J.R. Brohm. Annual Sales (D). Co. Size (D).

- ★SEW-Eurodrive Company of Canada Ltd., 210 Walker Dr., Bramalea, Ont. L6T 3W1. Tel. 416-791-1553. Toll Free: 800-387-2420. Fax: 416-791-2999. Telex: 06-97601. Branch offices, Riverview, N.B., Halifax, N.S., LaSalle, Que., Winnipeg, Man., Calgary, Edmonton, Alta., Delta, B.C. Assembly locations, Delta, B.C., LaSalle, Que. Gear motors, variable speed drives and brake motors. Parent company, SEW-Eurodrive GmbH, W. Germany.

(P.) F. A. Arcon; (Plant Mgr.) P. Ostermann; (Mgr. East'n Ops.) P. Diraddo; (Mgr.West'n Ops.) B. Wake; (Mgr.Central Ops.) L. Reynolds; (Mktg.Mgr.) G. Jackson; (Engr'g Mgr.) W. Doebel; (S.M. N.B.) B. Lilly; (S.M.Man.) T. Geller; (S.M.Alt.) D. Sather; (Mgr.Acct'g) Ms. A. Gallop. Annual Sales (E). Co. Size (D).[Ⓢ]

- SF Tubing Ltd., 214 Victoria St., P.O. Box 99, Simcoe, Ont. N3Y 4K8. Tel. 519-426-1003. Fittings and hose assemblies.

(G.M.) J. Bowling. Annual Sales (C). Co. Size (B).

- S & G Foods Ltd., [Les Aliments S & G Ltée.], 340 Masson, Ste. Sophie, Que. J0R 1S0. Tel. 514-438-3255. Fax: 514-438-3912. Pickles, relishes, olives, vinegar, low acid soups, pickled beets, capers, cherries, table syrup, etc. Brands, "Mountain Crest", "Crest", "Baba", "Lion", "Supreme".

(P.) M. Greenburg; (V.P.) R. Greenburg. Annual Sales (C). Co. Size (B).[Ⓢ]

- S.G. Paikin & Co., 440 Lake Ave. North, Hamilton, Ont. L8N 3C8. Tel. 416-573-3B88. Toll Free: 800-263-4568. Fax: 416-578-4996.

(P.) L. Paikin; (V.P.Sales & Mktg.) W. Ryman. Annual Sales (C). Co. Size (A).

- S G S Plastic Recycling Inc., 125 Guelph Ave., Cambridge, Ont. N3C 1A5. Tel. 519-658-5165. Fax: 519-658-4275. Plant, Woodstock, Ont. Associates, SGS Plastics, Marketing Division, Cambridge, Norwich Recycling, Woodstock, Ont. Plastic resins regrounde, compounded or reprocessed.

(P.) P. Goodfellow; (V.P.Mfg.) P. Persaud; (V.P.Sales) B. Cunningham; (Plant Mgr.) T. Fleury; (Mat'ls Mgr.) M. Jones; (Sales Rep.) I. MacPherson. Annual Sales (D). Co. Size (B).[Ⓢ]

- S. Huot Inc., 1000 Ste Therese, Quebec, Que. G1N 4N3. Tel. 418-681-0291. Fax: 418-681-3742. Parent company, Sigama Usinage & Fabrication.

(P.) M. Huot; (Ops.Mgr.) C. Bouchard; (Cont.) A. Rivert; (Sup'vr) S. Irennee; (Purch.Mgr.) J. Guy Cote; (Pers. Dir.) P. Andre Rousseau. Annual Sales (D). Co. Size (D).

- ★SHL Systemhouse Inc., 50 O'Connor St., Suite 1616, Ottawa, Ont. K1P 6L2. Tel. 613-236-9734. Fax: 613-563-9896. Telex: 053-4305. Branch offices, Halifax, N.S., Montreal, Quebec, Que., Toronto, Ottawa, Ont., Winnipeg, Man., Regina, Sask., Edmonton, Calgary, Alta., Vancouver, B.C., San Francisco, Los Angeles, Sacramento, CA, Chicago, IL, Arlington, VA, Baltimore, MA, Houston, TX, U.S.A. Subsidiaries, Computer Innovations Distribution Inc. (Computerland Canada), Brampton, Ont., Systemhouse Inc., Arlington, VA, U.S.A., Computer Group, PLC, Manchester, England. Software development and computer consulting, systems integration and micro-computer integration.

(Chmn. & C.E.O.) R.M. Bryden; (P.) P.A. Sandiford; (V.P.Fin. & Admin.) R.J. Cronin; (Exec.V.P. & C.F.O.) P.S. Crombie; (V.P. & G.M.Ottawa Br.) S. Kurylowicz; (V.P. & G.M.Toronto Br.) R. Weir; (Asst.S. & Corp. Counsel) Mrs. E. Savoia; (Corp.S.) R.D. Chapman; (Dir. Corp.Comm.) J. Owens. Annual Sales (H). Co. Size (G).[Ⓢ]

- S.Huot Inc., 1000 Rue Ste-Therese, Quebec, Que. G1N 4N3. Tel. 418-681-0291. Fax: 418-681-3742. Telex: 051-3364. Subsidiaries, Sigama-Usinage & Fabrication Inc., Cap-de-laMadeleine, Engrenage Provincial DRD Inc. Quebec City, Que. Hydraulic power units, conveyors, general machining works, mould makers, toolmakers.

(P.) M. Huot; (G.M.) J. Marc Huot; (S.M.) C. Bouchard; (S.M.) Y. Rossignol; (S.M.) M. André Bedard; (Dir. Admin.) A. Rivest; (P.A.) J. Guy Côté; (Pers.Dir.) P. André Rousseau. Annual Sales (D). Co. Size (D).[Ⓢ]

- SI Solar Ind. (1984) Inc., 911 Denison St., Unit 5, Markham, Ont. L3R 3K4. Tel. 416-474-0380. Vertical and Venetian blinds, pleated and roll shades, etc.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (G.M.) V. Dhami; (Mgr.) D. Dhami. Annual Sales (C). Co. Size (A).
- S.J.S. Packaging Inc., 2450 Lawrence Ave. E., Unit 12, Scarborough, Ont. M1P 2R7. Tel. 416-269-6124. Fax: 416-752-7672. "Dynamic", "Super Strong", "Super Strong L. Leaf", "Super Strong K.K." retail and industrial garbage bags.
- (P.) G. Sampieri; (Purch.) S. Spinello; (Tech.) Ms. B. Sampieri. Annual Sales (D).
- S & K Moulds Limited, 1220 Birchmount Rd., Scarborough, Ont. M1P 2C6. Tel. 416-751-6681. Fax: 416-751-6638.
- (P.) E. Kloepfer; (Mgr.) H. Staudinger. Annual Sales (N/R). Co. Size (A).
- S K Sport Shoes Ltd., 280 Donlands Ave., Toronto, Ont. M4J 3R4. Tel. 416-465-2784. Hockey, speed and figure skates.
- (P.) S. Kolosvary. Annual Sales (B). Co. Size (A).⑩
- S.K.D. Manufacturing Division, SKD Company, 111 St. Arnaud St., Amherstburg, Ont. N9V 2Y6. Tel. 519-736-2141. Metal stampings and assemblies.
- (G.M.) D. Bondy; (G.S.M.) L. Cornwall; (Cont.) R. Birmingham. Annual Sales (F). Co. Size (F).⑤
- ★S.K.J. Manufacturing (1984) Ltd., 5935 Toronto St., Palmerston, Ont. N0G 2P0. Tel. 519-343-2503. Fax: 519-343-2741. Filtration vessels and cartridge filters for the dry cleaning industry.
- (P.) W.J. Clark; (Mgr.) B. McMurren. Annual Sales (C). Co. Size (A).⑩
- S K W Canada Inc., 750 Laurentian Blvd., Suite 300, St. Laurent, Que. H4M 2M4. Tel. 514-744-B217. Fax: 514-744-B224. Plant, Becancour, Que. Silicon metal and ferro silicon. Parent company, SKW Trostberg AG, Trostberg, West Germany.
- (P.) D. Ksinsk, Ph.D.; (V.P.Fin. & S.T.) L. Giguere; (Plant Mgr.) J. Corriveau; (P.A.) J. Pelletier; (Nat.S.M.) N. Sagan. Annual Sales (E). Co. Size (E).⑩
- ★S & L Fabricating, 145 Sheldon Dr., Cambridge, Ont. N1R 5X5. Tel. 519-740-3311. Fax: 519-740-2691. Silencers and spark arrestors for engine intakes and exhausts, silencers and separators for pumps, noise reducing enclosures for machinery, sound reduction and blast resistant doors, sound and thermal insulated computer rooms incorporating dust filtration, chemical absorption and air conditioning.
- (P.) D. Southall; (V.P.Prod'n) B. Lautenschlager; (P.A.) N. Lautenschlager. Annual Sales (C). Co. Size (B).
- ★SLM Canada, Inc., 3030 boul. Ste. Anne, Quebec, Que. G1E 6N1. Tel. 418-661-2422. Toll Free: 800-463-3353, (U.S.A.) 800-361-0449. Fax: 418-661-75B6. Plants, Beauport, Que., Gloversville, NY, U.S.A. Associates, Twin-Cee, Georgetown, Ont., M.K. Skates, England, SLM Inc. Gloversville, NY, U.S.A. Skate parts, core caps for newsprint paper, plastic winter goods, also above ground pools. Brands, "SLM", "MK", "St. Lawrence", "Buddy L" toys.
- (P.) P. Rochon; (V.P.Sales & Mktg.) D. Johnson; (V.P.Fin.) M. Belair; (P.A.) A. Crissali; (Plant Mgr.) G. Cloutier. Annual Sales (E). Co. Size (E).⑩
- S.L.T. Metals, P.O. Box 500, Beresford Ind'l Pk., Beresford, N.B. E0B 1H0. Tel. 506-542-1212. Fax: 506-542-9777. Metal components.
- (Prop.) S. Furlotte. Annual Sales (B). Co. Size (A).
- ★SMI Industries Canada Ltd., P.O. Box 970, 1935 Hall Crt., Bathurst, N.B. E2A 4H8. Tel. 506-54B-4474. Fax: 506-54B-3108. Telex: 014-24566. Head office, Ste-Foy, Que. Subsidiaries, SMI Industries USA, Inc., Les Instruments Lyre Inc. Airport runway sweepers, crash trucks and snow blowers.
- (P.) E. Bedard; (V.P.Sales & Mktg.) G. Boulet; (V.P.Fin.) A. Gelinias; (V.P.Ops.) J.C. Pelletier; (V.P.Eng.) J. Martineau; (Purch.Coord.) D. White. Annual Sales (D). Co. Size (D).
- S.M.J. Bedding Mfg. Limited, 1410 Bayly St., Unit 7A, Pickering, Ont. L1W 3R3. Tel. 416-831-8461. Mattresses.
- (P.) M. Rico. Co. Size (A).
- S M R Marketing, 235 Carlaw, Suite 200, Toronto, Ont. M4M 2S5. Tel. 416-461-9271. Fax: 416-461-9201. Direct mail advertising.
- (P.) W.S. Richardson; (G.M.) Ms. E. Berry; (P.A.) Ms. L. Taylor; (Mktg. Sales) Ms. T. Duffy. Annual Sales (C). Co. Size (C).⑩
- SNC Defence, Division IVI, 5 Montée des Arsenaux, Le Gardeur, Que. J5Z 2P4. Tel. 514-581-30B0. Fax: 514-581-7302. Telex: 05-24642. Branch office, Ottawa, Ont. Plant, Val-Belair, Que. Military small arms ammunition. Parent company, The SNC Group Inc., Montreal, Que.
- (P. & C.O.O.) L. Zakaib; (V.P.Mktg.) B. Winter; (V.P.Ops.) A. Breton; (V.P.R&D QA) F. Bury; (Plant Mgr.) L. LeMay. Annual Sales (E). Co. Size (E).
- ★SNC Defence Products Ltd., Arsenals Canada Division, 5 Montee des Arsenaux, Le Gardeur, Que. J5Z 2P4. Tel. 514-581-30B0. Fax: 514-581-0231. Telex: 05-24642. Plants, Ville de Le Gardeur, Saint-Augustin, Que. Medium/large caliber ammunition for artillery, tank and naval weapons; assorted military explosives components, pyrotechnics and non-explosive products, NBC gas masks and anti-fragmentation vests. Parent company, SNC Defence Products Ltd.
- For.Reps., Adal Ltda. Colombia, Aorangi Associates Ltd., New Zealand, Arcon Consultants, Ireland, Chavanich Co. Ltd., Thailand, Cormorant (Orivate) Ltd., Pakistan, Danconsult, Denmark, Kittivat R.O.P., Thailand, Matren Ltd., Greece, Meltir Consultants Inc., Austria, Meneses, Ecuador, Nokhta Point SDN BHD, Malaysia, V. PARBST & SON, Scandinavia, Phildius Logistik Int'l GmbH, West Germany, Ricom, Austria, Unicorn Int'l PTE Ltd., Singapore, Viriyakit Ltd Partnership, Thailand, D. Kimmel, Amccom, U.S.A.
- (P.) L.J. Zakaib; (V.P.Fin.) G. Legault; (V.P.Mktg.) B. Winter; (V.P.Eng'r) F. Bury; (V.P.Ops.) A. Breton; (Plant Mgr. Le Gardeur) N. Laurin; (Plant Mgr. St. Augustin) L. LeMay. Annual Sales (F). Co. Size (F).⑤
- ★SNC Group, The, (Groupe SNC, Le), 2 Place Felix Martin, Montreal, Que. H2Z 1Z3. Tel. 514-866-1000. Fax: 514-B66-0795. Telex: 055-60042. Other offices, Thorold, Oakville, Ont., Regina, Sask., Edmonton, Calgary, Lethbridge, Alta.; Albany, NY, Chattanooga, TN, Atlanta, GA, Columbus, SC, Raleigh, NC, U.S.A.; London, England; Tunis, Tunisia; Lima, Peru; New Delhi, India; Paris, France. Plants, Le Gardeur, Valcartier, St-Augustin, Pointe Claire, Que. Subsidiaries, SNC Defence Products Ltd., SNC Inc., SNC/Aker Offshore Inc., SNC Consultants Ltd., SNC Hydrocarbon Projects Ltd., SNC International Ltd., SNC Hydro Inc., SNC Services Ltd., SNC (U.K.) Ltd., DGB Systems Integrators Inc., Hensley-Schmidt Inc., Reprotech (1989) Inc., W.P. London and Associates Limited, The SNC Corporation, Associates, Canatom Inc., CIPM Canadian International Project Managers Ltd., Elinca Communications Limited, Enersludge Inc., Himalayan Power Consultants, NPM Nuclear Project Managers (Canada) Inc., Societe tunisienne d'etudes et de realisations (STER), Desein-SNC Private Ltd. Ammunition and other defence products, fire and damage control systems, also engineer-constructors providing project management, engineering, procurement, commissioning, feasibility studies. Parent company, The SNC Group Inc.
- (Chmn.) J.P. Gourdeau; (P. & C.E.O.) G. St-Pierre; (Dir.Pub.Aff.) R. Racine; (V.P.Law & Corp.S.) M. Novak; (V.P.Hum.Res.) P. Vivian. Annual Sales (G). Co. Size (G).⑤
- ★SNOC Inc., 17200 Centrale, St. Hyacinthe, Que. J2T 4J7. Tel. 514-774-523B. Fax: 514-774-1954. Lighting fixtures. Parent company, Raebarn Corporation.
- (Plant Mgr.) C. Cournoyer; (Acct.) G. Benoit. Annual Sales (D). Co. Size (C).⑩
- ★SPG INTERNATIONAL LTÉE., 4275 Boul. St. Joseph, C.P. 814, Drummondville, Que. J2B 6X1. Tel. 819-477-1596. Fax: B19-477-0705. Associate, International Tool Boxes Corp., Plattsburg, NY, U.S.A. Steel tool boxes and cabinets.
- (Chmn.) G. Guerette; (P.) M. Poulin; (V.P.Mktg. & Sales) R. Morin; (V.P.Fin. & Cont.) R. Lavigne; (Prod'n Mgr.) L. Fluet; (Adv.) Ms. E. Maillet. Annual Sales (D). Co. Size (C).⑩
- SPI Systems Ltd., 127 Milvan Dr., Weston, Ont. M9L 1ZB. Tel. 416-746-B30B. Fax: 416-746-B367.
- (P.) V. Scarpelli; (Mgr.Sales & Mktg.) W. Pilar; (Eng. Mgr.) P. Drummond; (Eng.Mgr.) D. Chow. Annual Sales (C). Co. Size (A).
- SR Metal Protection Ltd., 5B12 - B7 St., Edmonton, Alta. T6E 2Y4. Tel. 403-465-5050. Fax: 403-466-4049. Associates, Trivalve Service Ltd., Tempo Industrial Machine Ltd. In-plant application of Teflon class dispersion and powder coatings, electroless nickel, chrome coatings to various alloys using the "Impreglon" process, "Insul-Ring" insulating ring gasket, "Low Torgue" ball valve coating.
- (P.) D. Adam; (G.M.) L. Mansell. Annual Sales (C). Co. Size (A).⑩
- ★SR Telecom Inc., B150 Trans-Canada Hwy., St-Laurent, Que. H4S 1M5. Tel. 514-335-1210. Fax: 514-334-7783. Telex: 05-824919. Branch office, Hong Kong.
- Subsidiary, Apollo Microwaves, St. Laurent, Que. Manufactures TDMA microwave subscriber radio equipment (SR100 and SR500 Systems) for the provision of telephone and data communications for telephone companies, post, telegraph and telephone administrations and industrial users worldwide, "SRS" series of packet network "X-25" products including pads, switches and concentrators for use in data communications networks.
- For.Reps. in over 40 countries.
- (P. & C.E.O.) D. M. Beaupre; (V.P.Eng'r) I. Grier; (V.P. & C.O.O.) W. Ronald Couchman; (Sr.V.P.) H. Jack Zavitz; (V.P.Tech. & Ind'l Liaison) M. J. Morris; (V.P.Mktg.) D. Clark; (Dir.Mfg.) M. Feld; (G.M.SRS Div.) G. E. Gaines; (Dir.Sales) D. MacLeod. Annual Sales (E). Co. Size (E).⑩
- ★SRS Industries Inc., 20 Lindsay Rd., Cambridge, Ont. N1R 7X6. Tel. 519-623-3021. Fax: 519-623-7B65. Portable buildings, office trailers, modular structures.
- (P.) H. Ross; (Plant Mgr.) C. Seifried. Annual Sales (C). Co. Size (A).⑩
- S & S Sportswear Ltd., 31B Ross Ave., Winnipeg, Man. R3A 0L4. Tel. 204-942-5203. Fax: 204-949-0425. Men's and boys' outerwear, skiwear and work wear.
- (P. & S.M.) N. Stone; (Plant Mgr.) B. Stone. Annual Sales (C). Co. Size (B).⑩
- ★S.S.M. Inc., 4400, de Salaberry, Suite 200, Montreal, Que. H4J 1H4. Tel. 514-336-8551. Fax: 514-336-B565. SSM/PROCOL is an indexed relational data base management system integrated to a fourth generation language.
- For.Rep., Europe Data Plus, Montpellier, France.
- (P.) P. Boulay; (Gen.Co-Ord.) Ms. L. Belanger; (Admin. S.) Ms. B. Beauchamp. Annual Sales (B). Co. Size (A).⑩
- S.T.M. Systems Corp., 5050 Tomken Rd., Mississauga, Ont. L4W 5B1. Tel. 416-964-7640. Fax: 416-925-B467. Branch offices, Montreal, Que., Ottawa, Don Mills, Mississauga, Ont., Calgary, Alta., Washington, D.C., U.S.A. Data processing, software and input/output services for business and government. Parent companies, The T. Eaton Co. Ltd., Stelco Inc., Royal Trustco Ltd.
- (Chmn.) M.C. Payne; (P. & C.E.O.) J.F. Ricketts; (V.P.Fin.) F.Y. Khan; (V.P.Hum.Res.) B.W. Marshall; (V.P.Process'g Serv.) W.J. Stoneman; (V.P.Ind.Serv.) R.M. Hutchison; (V.P.Fin.Serv.) A. Prozes. Annual Sales (F). Co. Size (G).
- S & V Mfg. Ltd., 14300 River Rd., Richmond, B.C. V6V 1L4. Tel. 604-27B-9131. Metal tips and wooden plugs for paper cores.
- (P.) J.W. Pitts; (V.P. & S.M.) D. K. Lewis. Annual Sales (B). Co. Size (A).
- ★SWF Auto-Electric, Division of ITT Industries of Canada Ltd., 6140 Vipond Dr., Mississauga, Ont. L5T 1G2. Tel. 416-670-0450. Fax: 416-670-0454. Telex: 06-9689B5. Plant, 4160 Vipond Dr., Mississauga, Ont. Associate, ITT SWF-Auto-Electric, Auburn Hills, MI, U.S.A. Automotive windshield wiper systems, steering column switches, fuel pump and other electro-mechanical products. Parent company, ITT Industries of Canada Ltd., Toronto, Ont.
- For.Rep., SWF Auto Electric GmbH, W. Germany.
- (Plant Mgr.) A.J. Barnes; (G.M. N.American Ops.) W.M. Blaiklock. Annual Sales (D). Co. Size (D).⑩
- ★Sabathil, S., & Son Ltd., Trout Lake Rd., General Delivery, Bowen Island, B.C., V0N 1G0. Tel. 604-947-0440. Harpsichords and clavichords.
- (P.) S.J. Sabathil. Annual Sales (A). Co. Size (A).⑩
- ★Sabian Ltd., Meductic, N.B. E0H 1L0. Tel. 506-272-2019. Fax: 506-32B-9697. Telex: 014-27541. Sales office, Scarborough, Ont. "Sabian" cymbals and accessories.
- For.Rep., E. Beauthier, Switzerland.
- (Prod'n Mgr.) D. Barker; (Sales Dir.) R. Edmunds. Annual Sales (C). Co. Size (B).
- Sable Fish Packers (198B) Limited, P.O. Box 69, Clark's Harbour, N.S. B0W 1P0. Tel. 902-745-2500. Fax: 902-745-3270. Telex: 019-38555. Fresh and frozen fish, also live lobsters, crab and shrimp, round and butterfly herring filets. Brands, "Sable".
- (Chmn.) B. E. Blades; (P.) B. A. Blades; (Plant Mgr.) J. Gary Black. Annual Sales (D). Co. Size (E).
- ★Sac Drummond Inc., 192 Station Rd., St-Germain, Que. J0C 1K0. Tel. 819-395-4286. Fax: B19-395-4288. Paper grocery and potato bags.
- (G.M.) J.M. Beaudoin; (S.M.) D. Beaudoin. Annual Sales (C). Co. Size (B).⑩
- Sacco Steel Limited, 560 Piercy Rd., P.O. Box 329, Bolton, Ont. L0P 1A0. Tel. 416-857-2702. Residential

structural steel, cutting, welding, painting for individual house steel.

(P.) L. Sacco. Annual Sales (C). Co. Size (A).

- ★Sachren Bros. (1966) Inc., [Frere Sachren Inc.], 20 Henri IV St., Montreal, Que. H2S 1V9. Tel. 514-277-B205. Fax: 514-277-32B3. Confectionery, fruit jelly, sandwich spreads, sesame bars and tachine oil, chocolate coated honey moons, carob coated snack bars, health foods, natural halvah, sugarless products. Brand, "Camel".

(P.) Ms. R. Abish; (S.T. & G.M.) A. Abish; (Prod'n Mgr.) B.S. Abish. Annual Sales (B). Co. Size (A).Ⓢ

- ★Sachs Automotive Components Inc., 95 Spruce St., P.O. Box 452, Tillsonburg, Ont. N4G 4H8. Tel. 519-842-9046. Toll Free: 800-265-9310. Fax: 519-842-8111. Telex: 064-73579. Associate, Sachs Automotive Products Co., Westlake, Ohio, U.S.A. Automotive clutch, clutch cover and disc. Parent company, Fichtel & Sachs Industries Inc.

(G.M.) P. Legel. Annual Sales (C). Co. Size (B).Ⓢ

- ★Sackville Harness Limited, BB Main St., Sackville, N.B. E0A 3C0. Tel. 506-536-0642. Harnesses and leather belts. Brand, "Sackharn".

(P. Mgr.) R.A. Estabrooks; (T.) L. Estabrooks. Annual Sales (A). Co. Size (A).Ⓢ

- ★Saco Controls Inc., 9700 Trans Canada Hwy., Montreal, Que. H4S 1V9. Tel. 514-745-0310. Fax: 514-745-0315. Telex: 055-62171. Graphic display boards and control panels for industrial process control, dispatching power networks, water treatment and processing, mass transit, HVAC systems, fire detection panels, telecommunication systems, geographical maps and training simulators, annunciator alarm systems, digital panel meters, digital L.E.D. clock, switch matrix display control system. For. Reps., U.S.A., Argentina, Thailand.

(Sales & Mktg.) P. Argento; (Eng., R & D) B. Dib. Annual Sales (C). Co. Size (B).Ⓢ

- ★Saddlery Hardware Mfg., R.R. #1, Waterloo, Ont. N2J 4G8. Tel. 519-746-9570. Solid manganese bronze and solid stainless steel fittings for horse harnesses.

For. Rep., Hillside Harness Hardwade, Millersburg, OH, U.S.A.

(Prop.) C. H. Martin; (Mgr.) A. M. Martin. Annual Sales (B). Co. Size (A).Ⓢ

Sadler, Hallman & Co., Woodcarving Ltd., 330 Weber St. N., Waterloo, Ont. N2J 3H6. Tel. 519-747-9140. Wood carving of furniture parts and decorative items, decoys.

(P.) R. Sadler. Annual Sales (B). Co. Size (A).

Sadler Inc., 1845 William St., Montreal, Que. H3J 1R6. Tel. 514-931-4271. Fax: 514-931-4275. Branch office, Mississauga, Ont. Materials handling systems, power transmission equipment, gravity and powered conveyors and conveyor systems. Brands, "Sadler", "Uni-Flo", "Port-A-Veyor", "Package-Master", "Roll-A-Veyor", "Roto-Master", "Bulk-Master", "Tableveyor".

(P. & G.S.M.) S.W.R. Sadler; (V.P.Ops.) N. Sadler; (P.A.) K. Fitzsimon; (Br.Mgr.) M. Galajda. Annual Sales (C). Co. Size (B).Ⓢ

- ★Safeco Mfg. Limited, 947 Warden Ave., Scarborough, Ont. M1L 4E3. Tel. 416-752-6740. Fax: 416-752-0B39. Law enforcement protective clothing, safety caps, hearing protection, firefighters' clothing and helmets, industrial protective clothing and rainwear, traffic signage and early warning devices, traffic safety vests, raingear, etc. Parent company, Imperial Optical Company, Toronto, Ont.

(P.) A.B.T. Hermant; (G.M.) R.G. Matindale; (Mat'l's Mgmt.) P. Wong; (Mgr.Mfg.) G. Hughson; (Mktg.) Ms. K. Robinson. Annual Sales (D). Co. Size (D).Ⓢ

- ★Safelok Systems Ltd., P.O. Box 127, Campbellville, Ont. L0P 1B0. Tel. 416-854-2592. Branch office, Buffalo, N.Y., U.S.A. "Safelok" key control boxes.

(P.) M.J. Gleeson. Annual Sales (B). Co. Size (A).

Safematic Canada Inc. Tyton Div., 2B5 Labrosse Ave., Pointe Claire, Que. H9R 1A3. Tel. 514-695-B910. Fax: 514-695-44B7. Telex: 05-B2177B. Branch offices, Moncton, N.B., Charlesbourg, Que., Pickering, Thunder Bay, Ont., Coquitlam, B.C. "TYTON" mechanical seals in the pulp and paper, chemical, power generating industries, for ship propulsion shafts and hydraulic turbines. Parent company, Safematic OY, Finland.

(P.) R. Koch. Annual Sales (C). Co. Size (B).Ⓢ

- ★Safer Ltd., 465 Milner Ave., Unit #1, Scarborough, Ont. M1B 2K4. Tel. 416-291-B150. Toll Free: 800-3B7-5306. Fax: 416-291-1755. Telex: 065-25244. Pesticides for plant and pet care. Parent company, Safer Inc., Wellesley, MA, U.S.A.

(V.P. & G.M.) P. Goodspeed; (Cont.) J. Jag; (Ops.Mgr.) Ms. S. Shaw. Annual Sales (C). Co. Size (B).Ⓢ

- ★Safeset-BDS, 220 Humberline Dr., Unit #1, Rexdale, Ont. M9W 5Y4. Tel. 416-675-2662. Fax: 416-675-6549. Associates, Mecman Pneumatics, Centro-Morgardshammar, Safeset Inc., Richter, Sund/Birsta. Steel mill, rolling mill and shredding machinery, "Safeset" torque limiting couplings, laser gauges, pneumatic equipment.

(P.) B. Soostmeyer; (S.M.) D. Thomas; (Plant Mgr.) W. H. Nuebling. Annual Sales (C). Co. Size (A).Ⓢ

- ★Safety House of Canada Limited, 1275 Castlefield Ave., Toronto, Ont. M6B 1G4. Tel. 416-7B9-0631. Toll Free: 800-26B-3607, (416, 519, 613, 705, B07) 800-3B7-B551. Fax: 416-7B2-0B13. Branch offices, Saint John, Moncton, N.B., Halifax, N.S., Hamilton, Kitchener, Ottawa, St. Catharines, Orillia, Aurora, Mississauga, Rexdale, Willowdale, Scarborough, Brampton, Newmarket, Markham, Concord, Richmond Hill, Thornhill, Oshawa, Kingston, London, Chatham, Windsor, Ont. Subsidiaries: Safe-Tex Manufacturing Company, Toronto, Ont., Safety House International, U.S.A. Associate, Multimasque Manufacturing Inc., Montreal, Que. First aid kits, safety caps and goggles, traffic vests, flags, dust and paint masks, fire extinguishers, etc. Brands, "Safe-Tex", "First-Aider", "Earpro", "Antisol", etc.

(P. & G.M.) G. J. Yaffe; (V.P.Mktg.) Ms. K. Ireland; (P.A.) K. Mohammed; (Plant Mgr.) D. Gyselink; (Br.Mgr. Toronto) K. McGleish; (Br.Mgr.Ottawa) H. Allen; (Br.Mgr. Halifax) J. King; (Br.Mgr.Saint John) W. Baxter; (Br.Mgr. Orillia) C. Parsons; (Br.Mgr.Oshawa) D. Best; (Br.Mgr. Kingston) G. Hopkins; (West'n Reg.Mgr.) G. Armstrong; (Br.Mgr.Windsor) K. Gaudey; (Br.Mgr.Kitchener) R. Bentley; (Br.Mgr.St.Catharines) D. Paris; (Br.Mgr. Hamilton) S. Edwards. Annual Sales (E). Co. Size (D).Ⓢ

- ★Safety-Kleen Canada Inc., BresLube Division, P.O. Box 130, Breslau, Ont. N0B 1M0. Tel. 519-648-2291. Toll Free: 800-265-2444. Fax: 519-64B-265B. Branch offices, Montreal, Quebec, Que., Ottawa, Toronto, Windsor, Ont. Plant; Toronto, Ont. Associate, Canam Oil Services. Re-refined motor, hydraulic, chain saw and car journal oils. Parent company, Safety-Kleen Corp., Elgin, Ill., U.S.A.

For.Reps., Safety-Kleen Oil Services, Inc., Buffalo, NY, BresLube USA Inc., Chicago, IL, U.S.A.

(P.) J. Chalhoub; (V.P.Fin.) E. Trompke; (S.M.) J. Cavill; (Mfg.Mgr.) D. Peel. Annual Sales (G). Co. Size (E).Ⓢ

- ★Safety Supply Canada, 90 West Beaver Creek Rd., Richmond Hill, Ont. L4B 1E7. Tel. 416-222-4111. Fax: 416-731-9677. Telex: 069-64B29. Branch offices, St. John's, Nfld., Dartmouth, N.S., Moncton, N.B., Montreal, Sept-Isles, Quebec, Que., St. Catharines, Sarnia, Hamilton, Windsor, Sudbury, Thunder Bay, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Fort McMurray, Red Deer, Alta., Vancouver, Victoria, B.C. Personal protective products. Brands, "Safe-T", "Safeco", "Chieftain", "Super-Chieftain". Parent company, Imperial Optical Co. Ltd., Toronto, Ont.

(P.) A. B.T. Hermant; (V.P. & C.O.O.) L. Hanna; (V.P.Tech.Prods.) R. Beecham; (V.P.Ops.) P. Morawetz; (Mktg.) K. Hilder; (Sales) L. Kilian; (Mktg.) C. Lindsay. Co. Size (F).Ⓢ

- Saft Batteries Ltd., 200 Middlefield Rd., Scarborough, Ont. M1S 4M6. Tel. 416-29B-7322. Toll Free: 800-26B-5610. Fax: 416-29B-753B. Telex: 065-26167. Air depolarized industrial primary batteries, nickel cadmium storage batteries, open and sealed type, battery systems and chargers, electronic ampere-hour and watt-hour counters. Parent company, Saft, Romainville, France.

(P.) J.D. Fleming; (Cont.) T.J. Smith. Annual Sales (D). Co. Size (B).Ⓢ

- ★Sagesser Plastique Corp., 2800 Vanier Blvd., St-Hyacinthe, Que. J2S 6M1. Tel. 514-774-B875. Custom moulded injection plastics, plastic moulds and containers.

(P.) D. Skelton; (V.P.) F. Bérard. Annual Sales (C). Co. Size (C).Ⓢ

- Sailrail Enterprises, 100 Granton Dr., Richmond Hill, Ont. L4B 1H7. Tel. 416-665-2974. Fax: 416-764-3242. Air film gravity flow rack and conveyors. Parent company, E.B. Eddy Forest Products.

(Sales & Mktg.Mgr.) I. C. Scarth. Annual Sales (D). Co. Size (C).Ⓢ

- St. Albert Precast Ltd., 19 Reil Dr., St. Albert, Alta. T8N 1N2. Tel. 403-459-6695. Fax: 403-459-6670. Precast concrete products including paving stones, steps, septic tanks, sidewalk blocks, planters and highway barriers.

(P.) Z. G. Andrusin; (Off.Mgr.) Ms. S. Dettling; (Plant Mgr.) E. Wiersma; (G.M.) D. A. Erdmann. Annual Sales (C). Co. Size (B).Ⓢ

- St. Anne-Nackawic Pulp Co. Ltd., P.O. Box 1000, Nackawic, N.B. E0H 1P0. Tel. 506-575-2221. Fax: 506-575-2793. Telex: 014-46104. Subsidiaries, Valley Forest Products Ltd., Southampton Sawmills Ltd. Affiliate, St. Anne Chemical Co. Ltd. Bleached hardwood kraft pulp. Brand, "St. Anne". Parent company, St. Anne Industries Ltd.

(P.) D. J. Steuart; (V.P. & G.M.) B. Stephen; (Mgr. Ops.) R. Sherren; (Mgr.Purch.Traffic & Stores) E. A. Tracy; (Mgr.Utilities,Mntce. & Engr'g) B. Meredith; (Fin. Serv.Mgr.) D. White. Annual Sales (F). Co. Size (F).Ⓢ

- St. Barthelemy Furniture Ltd., [Les Meubles de St. Barthélemy Ltée.], 1200 rue Prud'homme, St. Justin, Que. J0K 2V0. Tel. 819-227-2053. Bedroom suites, dinettes, wall units, contract furniture for hotels. Brand, "House of Solid Wild Cherry".

(Mng.Dir.) P. Senecal. Annual Sales (C). Co. Size (D).Ⓢ

- St. Catharines Corrugated Containers Division Coyle Corrugated Containers Limited, 1B47 Allanport Rd., P.O. Box 36, Thorold, Ont. L2V 3Y7. Tel. 416-227-0521. Fax: 416-227-8B10. Parent company, Coyle Corrugated Containers Ltd., Scarborough, Ont.

(P.) G. Coyle; (G.M.) K. Scott; (Plant Mgr.) Ms. D. Wicks. Annual Sales (C). Co. Size (A).Ⓢ

- ★St. Catharines Pattern Limited, 26 Export Ave., St. Catharines, Ont. L2M 7P2. Tel. 416-6B4-2111. Fax: 416-6B2-1481. Wood, metal and plastic foundry patterns, permanent moulds, lost wax investment tooling.

(P.) W. Steinhoff; (S. & Off.Mgr.) Mrs. M. Steinhoff. Annual Sales (C). Co. Size (A).Ⓢ

- ★St. Catharines Screw Machine Products Ltd., 206 Bunting Rd., Box 595, St. Catharines, Ont. L2R 6X4. Tel. 416-6B4-B385. Fax: 416-6B4-56BB. Telex: 061-5331. Automatic screw machine products, motor shafts and gears, centerless grinding, heat treating and electro plating. Parent company, Court Holdings Limited.

(P.) R. R.P. Court; (V.P.) J.D. Court; (Cont.) A. Hodges; (G.M.) A. Giswold; (Plant Mgr.) R. Ellis. Annual Sales (D). Co. Size (C).Ⓢ

- St. Catharines Standard Limited, The, 17 Queen St., St. Catharines, Ont. L2R 5G5. Tel. 416-6B4-7251. Fax: 416-6B4-6670. Fine printing department, 140 Welland Ave., St. Catharines, Ont. Newspaper publishing and commercial printing.

(P. & Publisher) H. B. Burgoyne; (Mng. Editor) M. Thomsoh; (V.P.Ops.) A.W. Teather; (V.P.Fin.) C.J. Burke; (Compt.) B. J. Arnold; (G.M.) J.A. Blaikie. Annual Sales (D). Co. Size (E).

- St. Clair Forms, P.O. Box 2010, 2 Graham St., Blenheim, Ont. N0P 1A0. Tel. 519-676-B1B6. Fax: 519-676-4053. Thread rolled products and assemblies, special fasteners.

(P.) P. Brancaccio. Annual Sales (B). Co. Size (A).Ⓢ

- St. Clair Ice Cream Limited, 2B57-61 Danforth Ave., Toronto, Ont. M4C 1M2. Tel. 416-694-5B11. Ice cream.

(P.) A. Rosenzweig; (V.P.) Mrs. M. Rosenzweig. Annual Sales (C). Co. Size (B).Ⓢ

- St. Clair Tool & Die Limited, 1050 Forhan St., Wallaceburg, Ont. NBA 3T2. Tel. 519-627-1673. Fax: 519-627-4227. Electrical wire and cable assemblies.

(P.) D. Hess; (V.P.) P. Hess. Annual Sales (E). Co. Size (E).

- †St. Croix Printing & Publishing Co. Ltd., 47 Milltown Blvd., Box 250, St. Stephen, N.B. E3L 2X2. Tel. 506-466-3220. Branch office, Calais, ME, U.S.A. Newspapers and flyers.

(P.) J. Laycock; (S.T.) Ms. E. Lee; (Prod'n Foreman) R. Wilkinson. Annual Sales (B). Co. Size (B).

- ★St. Denis, E.R., & Sons Limited, 5290 Pulleyblank St. Oldcastle, Ont. N0R 1L0. Tel. 519-737-1221. Fax: 519-737-1770. Air operated hemming machines to hem inner and outer panels of automobile doors, hoods, trunk lids, etc.

(P.) M. St. Denis; (C.F.O.) L. Marcotte; (V.P.) L. St. Denis; (S.T.) J. St. Denis; (G.M.) B. St. Denis; (Off.Mgr.) J.A. Martin; (Plant Mgr.) K. St. Denis. Annual Sales (D). Co. Size (C).Ⓢ

- Saint Fabien Industries Inc., 74 - 1st rue, C.P. 156, St-Fabien, Que. G0L 2Z0. Tel. 41B-B69-2332. Fax: 41B-B69-3302. Commercial and residential cabinets.

(G.M.) G. Rioux; (Plant Mgr.) D. Rioux. Annual Sales (B). Co. Size (A).Ⓢ

- St-Francis Paper Box Makers Ltd., See Les Cartonniars St-Francis Ltée.

- ★St. George, Thomas, & Sons Ltd., Heart's Desire, Nfld. A0B 2B0. Tel. 709-5BB-2830. Fresh, frozen and pickled fish products. Parent company, Thomas St. George & Sons Ltd., Trinity Bay, Nfld.

- (P.) L. James St. George; (V.P.) C. J. Groves; (Mgr.) Mrs. M. C. St. George; (S.) Ms. M. Molloy. Annual Sales (B). Co. Size (C).®
- †Saint John Shipbuilding Limited, P.O. Box 5111, 8ayside Dr., Saint John, N.B. E2L 4L4. Tel. 506-632-3232. Fax: 506-642-4730. Telex: 014-47243. Program management and administration office, 300 Union St., Saint John, N.B. Associate, Saint John Naval Systems, Halifax, N.S. Specialize in naval vessels, marine structures, semi-submersible drill rigs, ice-breakers, ice-strengthened vessels, product carriers, tugs and trawlers.
- (C.E.O.) J.K. Irving; (P.) A. Nightingale; (Sr.V.P.) J. Shepherd; (Dir.New Bus.Dev.) D.I. Jones. Annual Sales (H). Co. Size (G).
- St. Johns Packaging Ltd., 80 rue Moreau, St-Luc, Que. JOJ 2A0. Tel. 514-878-4391. Fax: 514-349-3313. Plant, St-Jean-sur-Richelieu, Que. Associate, J.T. Packaging Ltd., Montreal, Manusal Inc., Delson, Que. Printing on polyethylene; cellophane, polyethylene, foil and paper bags, polyethylene film extrusion, etc. Brand, "St. Johns".
- (Chmn.) R.J. Leclair; (P.) J. Leclair; (V.P.) P. Leclair. Annual Sales (D). Co. Size (D).®
- St. John's Trophies Ltd., 1123 Westport Cres., Mississauga, Ont. L5T 1E8. Tel. 416-564-2001. Toll Free: 800-387-3151. Fax: 416-564-0367. Trophies, sports medallions, lapel pins, wall plaques, silk screening, custom belt buckles and trophy figurines.
- (P.) J.H. Stevenson; (V.P.) J.R. Stevenson. Annual Sales (C). Co. Size (B).
- St. Joseph Printing Limited, 3 Benton Rd., Toronto, Ont. M6M 3G2. Tel. 416-248-0721. Fax: 416-248-9860. Commercial printing, brochures, booklets, catalogues, magazines, posters, inserts, etc. Parent company, G. Gagliand Holdings Ltd.
- (Chmn.) G. Gagliano; (P.) A. Gagliano; (Exec.V.P.) R. Desiato; (Compt.) S. Charbonneau; (V.P.Fin.) F. Gagliano. Annual Sales (E). Co. Size (D).®
- St. Laurent Gulf Products Ltd., P.O. Box 30, Caraquet, N.B. E0B 1K0. Tel. 506-727-5465. Fax: 506-727-4255. Fishmeal and oil. Brand, "ABC".
- (Mgr.) J.M. Albert. Annual Sales (8). Co. Size (A).®
- St-Lawrence Brick Division Jannock Limited. See Briquetrie St-Laurent Division Jannock Limitée.
- ★St. Lawrence Cement Inc., [Ciment St. Laurent Inc.], 1945 Graham Blvd., 2nd fl., Mount Royal, Que. H3R 1H1. Tel. 514-340-1881. Fax: 514-342-8154. Plants, Joliette, Beauport, Que., Mississauga, Ont., Catskill, NY, Hagerstown, MD, U.S.A. Subsidiaries, 382273 Ontario Limited, 7861080 Ontario Inc., Slimline Pipe Inc., Peninsula Ready-Mix and Supplies Inc. Ont., St. Lawrence Cement (Independent) Inc., Montreal, Que., Independent Cement Corp., Albany, NY, U.S.A. Block type and sulphate resistant, high early and normal portland and masonry cement, ready mixed concrete. Brand, "St. Lawrence". Parent company, Holderbank Financiere Glaris, Ltd.
- (P. & C.E.O.) F. J. De Witt; (V.P.Mktg.Ont.) E. Orsini; (V.P.Mktg.Que.) Y. Delagrave; (Sr.V.P.Que.Div.) P. Viger; (Sr.V.P.Ont.Div.) W. G. Towsend; (Sr.V.P. U.S.Div.) E. T. Bailey; (Sr.V.P.Eng'g & Tech.Serv.) J. Carmichael; (V.P.Fin.) G. Turgeon; (V.P.Corp.Dev.) B. J. Bishop; (V.P.Hum.Res. & Comm.) S. A. Jacques; (S.T.) C. Chauvette; (V.P.Mktg.U.S.Div.) D. W. Skidmore. Annual Sales (H). Co. Size (G).®
- St. Lawrence Resin Products Division of 815244 Ontario Inc., 350 Wentworth St. N., Hamilton, Ont. LBL 5W3. Tel. 416-527-3458. Fax: 416-527-7336. Plant, Cayuga, Ont. Petroleum hydrocarbon resins, coumarone indene resins, resin solutions, specialty modified tackifiers, etc. Brands, "Salar", "Arotac", "Coumarone".
- (Chmn.) D. C. Early; (Plant Mgr.) R. Gyuka. Annual Sales (C). Co. Size (A).®
- †St. Lawrence Starch Company, Limited, 141 Lakeshore Rd. E., P.O. Box 1050, Port Credit Postal Sta., Mississauga, Ont. L5G 1E8. Tel. 416-274-3671. Fax: 416-271-1258. Telex: 06-961142. Branch offices, Montreal, Que., Vancouver, B.C., 8ath, U.K. Associates, St. Lawrence Grains Ltd., St. Lawrence Reactors Ltd., SLS Inc., St. Lawrence Starch Sales Co. Ltd., St. Lawrence Group Limited. Brands, "8ee Hive Golden" corn syrup, "Ivory" laundry starch, "Glucose-Regular", "Hi-Test" industrial, paper and textile starches, "Corrad", "SLS Gums", "Paper Gum Sizing", "Jersey", corn gluten feed, neutral grain spirits, potable and fuel alcohols, "Ecostar" starch for compounding with plastic resins, etc. Parent company, St. Lawrence Starch Limited.
- For foreign representatives contact head office.
- (Chmn.) J. C. Gray; (P.) J.D. Ian Gray; (Dir.Corp. Plan'g) K. W. Benson; (Exec.V.P.) H. A. Krech; (V.P.Sales & Mktg.) C. Brian Taylor; (V.P.Pers. & Dir.Plant Ops.) J. P. Vezina; (Corp.S. & Gen.Counsel) R. A. Masson; (Mat'ls Mgr.) V. E. Mitchell; (V.P.Fin. & Admin.) A. Vidas Vapsya; (Dir.Q.A. & Prod.Dev.) Ms. P. Bracken. Annual Sales (E). Co. Size (E).®
- St. Lawrence Steel & Wire Co., (1988) Limited, 425 Herbert St., Box 550, Gananoque, Ont. K7G 2V1. Tel. 613-382-3779. Fax: 613-382-4563. Plant, Picton, Ont. Metal stampings, wire forming, hockey face masks, buckles, plastic moulding, powder coating, drapery pleater hooks.
- (P.) J. B. McClelland; (Plant Mgr.) A. Ubdegrove; (Off. Mgr.) Mrs. J. McClelland; (P.A.) V. Turcotte. Annual Sales (C). Co. Size (A).
- St. Lawrence Textiles, Inc., 265 J.F. Kennedy Blvd., St. Jerome, Que. J7Y 4B5. Tel. 514-430-6700. Fax: 514-436-4710. Plants, St. Jerome, Que., Hawkesbury, Ont. Underwear, sleepers, playwear and sportswear. Brands, "Supreme", "Baby's Own", "Trapeze", "Chevalier".
- (P.) A. J. Chamandy; (V.P.) T. Zarbatany; (V.P.Fin.) M. Goldfield; (P.A.) Ms. H. Marion; (Prod'n Mgr.) J. Star; (Q.C.) R. Mongeau; (Plant Mgr.Hawkesbury) Ms. M. Crooks. Annual Sales (D). Co. Size (E).®
- St. Marys Cement Corporation, 2200 Yonge St., Toronto, Ont. M4S 2C6. Tel. 416-484-4411. Fax: 416-481-2125. Plants, St. Marys, Bowmanville, Ont., Detroit, MI, U.S.A. Portland cements (types 10, 20, 30, 40, 50) slag and masonry cements. Brand, "Pyramid".
- (Chmn.) R. H. Keeler; (P. & C.E.O.) M. Eugene Winkle; (Corp.V.P.) J. M. Lind; (P. Cement Div.) J. L. Crawley; (Sr.V.P.Mktg.) J. Barrie Blanchard; (V.P.Eng. & Research) J. O. Down; (Compt.) Mrs. E. Brown; (Plant Mgr.Bowmanville) C. E. Meta; (Plant Mgr.St-Marys) J. Queenan. Annual Sales (G). Co. Size (E).®
- St. Paul Journal Ltd., 4813-50 Ave., Box 159, St. Paul, Alta. T0A 3A0. Tel. 403-645-3342. Fax: 403-645-2346. Subsidiary, Lakeland Review & Printing, Elk Point, Alta. Commercial printing and publishers of St. Paul Journal, Two Hills County Journal, Preview This Week and Lakeland Review.
- (Publisher) D. Drouin; (Editor) C. Gauvreau; (G.M.) Ms. C. Webster Drouin. Annual Sales (C). Co. Size (8).®
- ★St. Stephen Fence Co. Ltd., R.R.#3, St. Stephen, N.B. E3L 2X9. Tel. 506-466-5505. Fax: 506-466-5506. Plants, Valley Rd. & Bay Rd., St. Stephen, Arthurette, N.B. Subsidiary, Northern Wood Products Co. Inc., Eastern Wholesale Fence, Eastern International Inc. Fencing, lawn and garden products, mulch, boiler fuel. Parent company, Eastern International, Medford, N.Y., U.S.A.
- (P.) M. Ausello; (V.P. & G.M.) S.R. Crabbe; (Mtce. Supt.) S. Ruff; (Mill Mgr.) N. Crabbe. Annual Sales (C). Co. Size (C).®
- St. Thomas Times Journal, The, 16-18 Hincks St., St. Thomas, Ont. N5P 3W6. Tel. 519-631-2790. Fax: 519-631-5653. Branch office, Aylmer, Ont. Publishers of "The St. Thomas Times-Journal". Parent company, Thomson Newspapers Limited, Toronto, Ont.
- (Publisher & G.M.) L. J. Beavis; (Adv.Mgr.) R. Mullin. Co. Size (C).
- †Sainthill, R.T., and Sons Ltd., P.O. Box 188, North Sydney, N.S. 82A 3M3. Tel. 902-794-7261. Fax: 902-794-4710. Fishermen's protective clothing, industrial and sport rainwear, sleeves, aprons, tarpaulins. Brand, "Sainthill".
- (P.) T.W. Sainthill; (G.M.) L. Morawiecki. Annual Sales (8). Co. Size (A).®
- ★Sainthill Uniforms Division of Work Wear Corporation Canada, 160 Tycos Dr., Toronto, Ont. M6B 1W8. Tel. 416-785-3300. Toll Free: (416,519,613,705,807)800-668-2155, (418,506,514,709,819,902) 800-263-2994, (204,306,403,604)800-661-6536. Fax: 416-785-0792. Sales offices in every major Canadian city. Plants, Joliette, Que., Toronto, Ont. Associates, Les Uniformes, Montreal, Que., Sainthill Uniforms, Toronto, Ont., Sainthill Uniforms (Western) Inc., Edmonton, Alta. Commercial, career apparel, industrial, police, fire dept., military and band uniforms. Brands, "Career Wear", "Executive Wear", "Tuff'n Neat". Parent company, Work Wear International Inc., Cleveland, OH, U.S.A.
- (P.) T. Stanford; (Corp.S.M.) D. Brown; (Ops.Mgr.) N. Petrie; (Mktg.Mgr.) Ms. S. Ketchum; (Mdse.Co-ord.) Ms. L. Matull; (Cont.) J. Suarez. Annual Sales (D). Co. Size (E).®
- Sakundiak Equipment Ltd., 2800 Pasqua St.N., P.O. Box 1996, Regina, Sask. S4P 3E1. Tel. 306-545-4044. Toll Free: 800-667-5904. Fax: 306-545-4216. Short line farm equipment. Brand, "Sakundiak".
- (P. & G.M.) P. Sakundiak; (V.P. & Asst.Mgr.) L.W. Sakundiak. Annual Sales (C). Co. Size (B).®
- Salada Inc., 5430 Cote de Liesse, Montreal, Que. H4P 1A6. Tel. 514-735-1141. Fax: 514-733-7499. Tea bags, loose tea, etc. Parent company, Thomas J. Lipton Inc., Toronto, Ont.
- (G.M.) C. Hindley; (Ops.Mgr.) D. Labattaglia; (Mat'ls Mgr.) S. Dressig; (Plant Mgr.) D. Binette; (Maint.Mgr.) C. Lamoureux. Annual Sales (D). Co. Size (C).®
- Salaison Gauvin Ltée., [Gauvin Packers Ltd.], Box 60, Paquetville, N.B. E0B 280. Tel. 506-857-1771. Toll Free: 800-561-3981. Smoked meats, hams, bologna, weiners and delicatessen products. Brands, "Gloucester", "Old Cabin", "Old Tradition".
- (P.) P. Melanson; (V.P. & G.M.) D. Butler. Annual Sales (D). Co. Size (C).
- Salamander Industries Inc., 10 Holtby Ave., Brampton, Ont. L6X 2M1. Tel. 416-453-4499. Fax: 416-453-4734. Dining-room and bedroom suites, hall stands, china and curio cabinets.
- (P.) N. Vivona; (S.T.) A. Accardi. Annual Sales (8). Co. Size (A).®
- Salco Furniture Corporation, 20 Steelcase Rd. W., Units 4-5, Markham, Ont. L3R 1B2. Tel. 416-475-8353. Showroom and warehouse, Mississauga, Ont. "Madison" four season plastic indoor-outdoor furniture: chairs, tables, chaise lounges.
- (P.) J. Korpikoski; (Plant Mgr.) K. Korpikoski. Annual Sales (C). Co. Size (A).®
- Salem Industries Canada Limited, 41 Enterprise Rd., Rexdale, Ont. M9W 1C4. Tel. 416-247-6611. Fax: 416-247-5988. Telex: 06-989426. Design and construction of industrial furnaces. Parent company, Salem Furnace Co., Pittsburgh, Pa., U.S.A.
- (V.P. & G.M.) P.H. Feuer; (Prod.Mgr.) B. Evans, P.Eng. Annual Sales (C). Co. Size (A).
- Salerno Transparent Paper Bag Ltd., 2275 Boul. Ford, Chateaugay, Que. J6J 4Z2. Tel. 514-692-8642. Toll Free: 800-361-3636. Fax: 514-692-3506. Plain and printed polyethylene film and bags.
- (P.) A. Calandriello; (Cont.) R. Dimmock; (S.T.) G. Ferro. Annual Sales (D). Co. Size (C).
- Salit Steel (Niagara) Limited, 7771 Stanley Ave., Box 837, Niagara Falls, Ont. L2E 6V6. Tel. 416-356-3820. Toll Free: 800-263-7110. Fax: 416-356-0809. Associate, Myer Salit Limited, Niagara Falls, Ont. Fabricating reinforcing steel.
- (Mgr.) L. Cohen. Annual Sales (D). Co. Size (B).®
- Salmon Arm Machine (1986) Ltd., 4510-40 St., P.O. Box 3276, Salmon Arm, B.C. V1E 4S1. Tel. 604-832-2078. Fax: 604-832-3082. General machining, aluminum and steel fabricating, logging truck and sawmill equipment.
- (P.) G. Knight. Annual Sales (B). Co. Size (A).®
- ★Salmon, Thos., Mfg. Co. Ltd., 120 Midwest Rd., Unit 9, Scarborough, Ont. M1P 3B2. Tel. 416-752-6468. Fax: 416-752-6445. Telex: 06-963610. Wheel balance weights and clips.
- (P.) T. Salmon. Annual Sales (C). Co. Size (A).
- Salomon, L., & Sons, 3991 St. Lawrence Blvd., Montreal, Que. H2W 1Y4. Tel. 514-844-3471. Plants, Montreal, Joliette, Que. Subsidiary, Crestwood Clothes. "College Brand", "Critics Choice" and "Crestwood" men's clothing.
- (P.) P. Salomon. Annual Sales (C). Co. Size (A).
- Salsbury Laboratories Limited, 209 Manitou Dr., Kitchener, Ont. N2C 1L4. Tel. 519-748-5473. Fax: 519-748-5707. Branch offices, Winnipeg, Man., Calgary, Alta., Clearbrook, B.C. Associates, Jefe Warehousing, St. Hyacinthe, Que., Livingston, Winnipeg, Man., Calgary, Alta. Animal health products including feed additives, veterinary, pharmaceuticals and biologicals. Parent company, Salsbury Laboratories Inc., Charles City, Iowa, U.S.A.
- (G.M.) C. Ashbourn; (S.) W. R. Greenwood; (Plant Mgr.) R. W. Berrill. Annual Sales (D). Co. Size (8).®
- Salt Box Factory, P.O. Box 248, Souris, P.E.I. COA 2B0. Tel. 902-357-2966. Plant, Basin Head, P.E.I. Wooden packaging boxes.
- (Mgr.) R. Paquet; (Bookkeeper) B. MacAulay. Annual Sales (A). Co. Size (A).®
- ★Saltfleet Aluminum Foundry Limited, 328 Lake Ave. N., Hamilton, Ont. L8E 3A2. Tel. 416-561-0033. Fax: 416-561-6434. Aluminum castings.
- (P.) G. Doesborgh. Annual Sales (C). Co. Size (A).®
- Saltfleet Machining Limited, 470 Grays Rd., Hamilton, Ont. L8E 2Z4. Tel. 416-560-7901. General and C.N.C.

- machining, gear and sprocket cutting, overhead crane components.
(P.) L. Hamilton; (V.P.) M. Hamilton. Annual Sales (8). Co. Size (A).
- ★Salton Fabrication Ltd., 19087 - 96th Ave., Surrey, B.C. V3T 4W2. Tel. 604-888-0122. Fax: 604-888-2959. Subsidiary, Salton Installation Inc., Montreal, Que. Wood fired energy systems, lumber dry kilns, material handling systems, fuel storage bins.
For Rep., Cuddon Salton Systems Ltd., New Zealand.
(G.M.) M.R. Carter; (S.M.) L. Ross; (P.A.) K. Lombart; (Chief Engr.) R.A. McDonald; (Shop Foreman) H. Hasenoehrl. Annual Sales (0). Co. Size (C).⑤
- ★Samco Machinery Limited, 81 Milliken Blvd., Scarborough, Ont. M1V 1V3. Tel. 416-293-2277. Fax: 416-293-8056. Associate, Nu-Tech Rollforming, Inc. Roll forming machinery, coil processing equipment, tools, dies.
(P.) J.P. Repovs. Annual Sales (C). Co. Size (A).⑥
- Sammut, Charles, Limited, 513 - 517 Rogers Rd., Toronto, Ont. M6M 1B4. Tel. 416-653-7066. Fax: 416-653-7075. Wood windows and doors.
(P.) C. Sammut. Annual Sales (B). Co. Size (A).
- Sample Mfg. Corp., 99 Chabanel Blvd. W., Montreal, Que. H2N 1C3. Tel. 514-384-9490. Women's, missy and junior dresses and sportswear. Brands, "Dolly Dolly", "Bellecraft", "Giselle", "Zazie", etc.
(Exec. V.P.) M. Zinman; (S.M.) I. Glassman. Co. Size (N/R).
- Samson Material Handling Mfg. Inc., 1625 Trinity Dr., Unit 10, Mississauga, Ont. L5T 1K4. Tel. 416-671-0835. All types of trucks including, hand, shelf, ladder, drum, shop, semi-live skid, etc., also drum cradles, parts bin racks, rolling steel ladders, mail, lumber and dock carts, work tables, pallet fullers, furniture, drum, pallet, scale, etc. dollies.
(P. & G.M.) H. Narayasingh; (S.M.) S. Narayasingh; (Plant Mgr.) C. Narayasingh. Annual Sales (8). Co. Size (A).
- Samson Towers, 1285 Caledonia Rd., Toronto, Ont. M6A 2X7. Tel. 416-789-1335. Steel television antenna towers. Co. Size (A).
- Samsonite Canada Inc., 753 Ontario St., Stratford, Ont. N5A 5V1. Tel. 519-271-5040. Fax: 519-273-4650. Branch office, Toronto, Ont. Luggage, attache cases. Brands, "Samsonite", "Silhouette", "Saturn", "Classic", etc. Parent company, Samsonite Corporation, Denver, Col., U.S.A.
(V.P. & G.M.) J. W. Heeney; (V.P.Admin.) J. Rice; (V.P.Fin.) F. Judge; (Tech.Serv.Mgr.) G. K. Morris; (Mgr. Eng'd Prod.) G. Kilmer; (Oir.Mfg.) J. Davidson. Annual Sales (D). Co. Size (0).⑤
- Samuel Air System Inc., 3179 Mainway, Burlington, Ont. L7M 1A6. Tel. 416-335-4103. Fax: 416-332-5353. Telex: 061-8771. Air compressors. Parent company, Samuel Manu-Tech Inc., Burlington, Ont.
(V.P. & G.M.) T. Folbrecht; (Plant Mgr.) B. Hayes. Annual Sales (C). Co. Size (A).⑥
- Samuel Manu-Tech Inc., 191 The West Mall, Suite 418, Etobicoke, Ont. M9C 5K8. Tel. 416-626-2190. Fax: 416-626-5969. Subsidiary, Steel Fab Inc., VA, Samuel Strapping Systems, Inc., Columbus, OH, U.S.A., Divisions, Canadian Metal Rolling Mills, Samuel Strapping Systems, Unalloy Steel, and International Wire Rope and Chain, Mississauga, Nelson Steel, Steel Fabricating and Welding Co. Inc., Oundas, Associated Tube Industries, Markham, Ont. For products see listings of operating divisions. Parent company, Samuel, Son & Co., Limited, Mississauga, Ont.
(P.) O.A. Woodward; (V.P.Fin. & S.) W.H. Rayner; (V.P.) R. Garlick. Annual Sales (G). Co. Size (F).⑥
- SAMUEL, SON & COMPANY LIMITED, 2360 Dixie Rd., Mississauga, Ont. L4Y 1Z7.** Tel. 416-279-5460. Toll Free: (416) 800-268-2813, (519, 613, 705) 800-268-2803, (204) 800-387-9301. Fax: 416-279-9658. Branch offices and plants, Chomedey, Que., Cambridge, Stoney Creek, Hamilton, Ont., Edmonton, Calgary, Alta. Slit and sheared metal in sheets, blanks, strips, coils, bars and structural, plate and flame cutting.
(P.) E.L. Samuel; (Exec.V.P. & G.M.Ont.) W.K. Bassett; (V.P.Sales & Mktg.) E.J. Doyle; (V.P.Fin.) G. Fisher; (V.P. & S.) M.C. Samuel; (V.P.Ops.) R.D. Johnston. Annual Sales (G). Co. Size (F).⑤
- SAMUEL STRAPPING SYSTEMS DIVISION OF SAMUEL MANU-TECH INC., 2360 Dixie Rd., Mississauga Ont. L4Y 1Z7.** Tel. 416-279-9580. Fax: 416-279-8016. Branch offices, Dartmouth, N.S., Chomedey, Que., Calgary, Leduc, Alta., Vancouver, Prince George, B.C. Associate, Samuel Strapping Systems Inc., Columbus, OH, U.S.A. Steel and non-metallic strapping, seals, stretch wrap, tools, machines and accessories. Parent company, Samuel Manu-Tech Inc., Etobicoke, Ont.
(V.P. & G.M.) L. T. Samuel; (G.S.M.) J. A. Egan; (Asst. Mgr.) G. F. Morris; (Mgr.Chomedey) R. Martel; (West'n Reg.Mgr.) E. Middleton; (Sales Rep.Oartmouth) G. Laplante; (Sales Rep.Prince George) R. Crouse. Annual Sales (E). Co. Size (D).⑥
- Samuelsohn, Limited, 6930 Park Ave., Montreal, Que. H3N 1W9. Tel. 514-273-7741. Toll Free: (Canada) 800-361-6693, (U.S.A.) 800-361-3696. Fax: 514-273-1462. Telex: 058-25878. Men's clothing. Brand, "Tailor's bench".
(Owner) R. Samuelson; (Owner) M. Samuelson; (Oir. Fin.) C. Haman. Annual Sales (D). Co. Size (E).⑤
- †Samusa Foods (1985) Ltd., 7086 Russell Ave., Burnaby, B.C. V5J 4R9. Tel. 604-435-2620. Fax: 604-435-9451. "Ami Ami" frozen food, "Samusa" pastry triangles, "Samusa" chips, sauce and pastry wrappers. Parent company, Samusa Foods (Canada) Ltd.
(P.) A. Oevji; (Mktg.) H. Oevji. Annual Sales (8). Co. Size (A).⑥
- San Remo Lighting Ltd., 219 Connie Cr., Concord, Ont. L4K 1L4. Tel. 416-669-1230. Lighting fixtures.
(P.) M. Spina. Co. Size (A).
- San-Ted Inc., 125 Easton Rd., Brantford, Ont. N3P 1J4. Tel. 519-759-1340. Fax: 519-759-2644. Associate, Three Rivers Knit Printers Inc. Bleach, dye and finish tubular knit fabric on a commission basis.
(P.) K.G. Lowther; (V.P.) E. Lowther; (Mng.Dir.) A. Clark. Annual Sales (C). Co. Size (8).⑤
- ★Sancella Inc., 6711 Mississauga Rd., Suite 700, Mississauga, Ont. L5N 2W3. Tel. 416-821-0727. Toll Free: (416) 519,613,705,807 800-387-8389, (204,306,403,604) 800-663-6476, (506,709,819,902) 800-363-0690. Fax: 416-821-0098. Branch offices, Oorval, Montreal, Que., Surrey, B.C. Plants, Crabtree, Que., Surrey, B.C. "Benefits" disposable medical products. Parent company, Molnlycke AB, Gothenburg, Sweden.
(P. & C.E.O.) W. M. Myers; (Cont. & Admin.Mgr.) Mrs. K. Bocking; (Mktg.Mgr.) Ms. M. Skinner; (Prod.Mgr., Hygiene) Mrs. S. Stuart; (Prod.Mgr., Wound Care) R. Rotare; (Prod.Mgr., Clinical & Protective) Mrs. O. Edey; (S.M.Easter'n Dist.) T. Munday; (S.M.Ont. Dist.) Mrs. D. Soucy; (S.M.Wester'n Dist.) B. Crawley. Annual Sales (0). Co. Size (B).⑥
- Sanco Enterprises Ltd., 1031 Quebec Ave., New Westminster, B.C. V3M 1K6. Tel. 604-521-2684. Fax: 604-524-3966. Steel fabricating general machining and welding, development of new products and drafting service.
(P.) S. M. Sanders. Annual Sales (B). Co. Size (A).⑤
- Sancor Industries Ltd., 140 - 30 Milner Ave., Scarborough, Ont. M1S 3R3. Tel. 416-299-4818. Electrical, biological, composting and chemical toilets.
(P.) N. Smith.
- Sandborn Roofs Inc., 2104 - 8th St., Box 28, Nisku, Alta. T0C 2G0. Tel. 403-955-8761. Fax: 403-955-8781. Telex: 037-42799. Internal contact floating roof, composed of metal clad modules which contain a closed cell polyurethane treated with fire retardant.
(G.M.) D. Koehler. Annual Sales (C). Co. Size (A).⑥
- ★Sandco Automotive Limited, P.O. Box 170, Waterdown, Ont. L0R 2H0. Tel. 416-689-7961. Fax: 416-689-5611. Engine rocker arms.
(P.) N. McArthur. Annual Sales (D). Co. Size (D).⑤
- ★Sandel Foods Inc., 13408 Comber Way, Surrey, B.C. V3W 5V9. Tel. 604-594-1019. Fax: 604-594-2617. Pie and pastry fillings, maraschino cherries, glace fruit, sauces and syrup.
(P. & S.M.) N. Layfield; (P.A. & Plant Mgr.) L. Crippen. Annual Sales (D). Co. Size (8).⑥
- ★Sanden Machine Ltd., 1225 Balmoral Dr., Cambridge, Ont. N1T 1A4. Tel. 519-623-8510. Fax: 519-623-6772. Telex: 069-59300. Branch offices, Holland, Germany. Branch plant and office, Brazil. Printing equipment. Brand, "Sanden".
For Reps., Milan, Italy; MGM, Paris, France; Sanden Europe, Holland; Joe Schaeffer & Associates, Oayton, OH, U.S.A.
(P. & G.M.) A.L. Van der Sanden; (V.P.) Mrs. M. Harris; (Asst.G.M.) J.M. Turner. Annual Sales (D). Co. Size (C).⑤
- Sander Geophysics Limited, 303 Legget Or., Kanata, Ont. K2K 2B1. Tel. 613-592-1301. Fax: 613-592-1302. Telex: 053-4755. "Sander" digital data acquisition systems for geophysical, environmental and technical data recording, magnetometers and complete airborne geophysical survey system.
(P.) G. W. Sander Ph.D.; (Chief Eng.) R. Archer; (EDP Mgr.) Ms. L. Archer. Annual Sales (C). Co. Size (B).⑤
- Sander, Kurt, Ltd., 1648 W. 6th Ave., Vancouver, B.C. V6J 1R3. Tel. 604-733-6010. Custom built furniture and architectural millwork for offices and homes.
(P. & G.M.) K. Sander. Annual Sales (B). Co. Size (A).
- ★Sanders, H.C. & Son, Ltd., New Ross, N.S. B0J 2M0. Tel. 902-389-2262. Christmas trees, wreaths, also retailing of supplies and machinery for the Christmas tree grower and shipper.
(Prop.) H. D. Sanders. Annual Sales (8). Co. Size (A).
- Sanders & Gold Inc., 5333 Casgrain, Suite 202, Montreal, Que. H2T 1X3. Tel. 514-495-2401. Fax: 514-495-2402. Ladies' coats and suits.
(P.) M. Pfafsky; (G.M.) H. Eisenberg. Annual Sales (8). Co. Size (A).
- Sanderson Binding Limited, 24 Plywood Place, Toronto, Ont. M8Z 5J2. Tel. 416-259-6388. Folding, perforating, booklet stitching, plastic binding, etc.
(P. & G.M.) R. H. Sanderson; (V.P. & Prod'n. Mgr.) W. G. Sanderson; (P.A. & Plant Mgr.) W. Wuebbolt. Co. Size (A).
- Sanderson Concrete Inc., 1381 McKeen Ave., North Vancouver, B.C. V7P 3H9. Tel. 604-985-6108. Concrete stepping stones, garden items, swimming pool coping stones, parking curbs, custom casting, commercial planters and flower pots, sumps, manholes and other drainage products.
(P.) S. Arntorp. Annual Sales (8). Co. Size (A).⑥
- Sanderson-Harold Company Limited, The, 23 Railway St., P.O. Box 8, Paris, Ont. N3L 3E5. Tel. 519-442-6311. Fax: 416-661-4774. Branch plant, Paris Kitchens, Richmond Hill, Ont. Kitchen and vanity cabinets and counter tops. Brand, "Paris Kitchens". Parent company, Morris Wolfman Ltd., Toronto, Ont.
(P.) M. Wolfman; (Compt.) S. Jones; (Asst.G.M.) D. Waltman. Annual Sales (0). Co. Size (0).⑤
- Sandfire Scientific Limited, #10 - 33149 London Ave., Mission, B.C. V2V 4P9. Tel. 604-462-8575. Laboratory glassware.
(P.) R. Morgan.
- Sandford Heat Exchangers Ltd., 1250 E. Pender St., Vancouver, B.C. V6A 1W8. Tel. 604-253-1151. Fax: 604-253-1550. Heat exchangers, inter and after coolers, immersion bundles, black liquor heaters, condensers. Parent company, Johnstone Boiler & Tank Ltd., Vancouver, B.C.
(G.M.) O.R. Johnstone. Annual Sales (C). Co. Size (B).⑤
- Sandler, S.R., Foods Inc., 1170 Sheppard Ave. W., Downsview, Ont. M3K 2A3. Tel. 416-636-1075. Branch office, Downsview, Ont. Different flavours of prepared mustard.
(P.) S. Sandler. Annual Sales (8). Co. Size (N/R).
- Sandoz Canada Inc., 385 Bouchard Blvd., Oorval, Que. H9S 1A9. Tel. 514-631-6775. Fax: 514-631-1867. Telex: 05-821886. Medical Research, Dorval, Que., Medical Liaison, Willowdale, Ont. Plant, Whitby, Ont. Division, Consumer Healthcare Division, Whitby, Ont. Pharmaceuticals, dyes and chemicals. Parent company, Sandoz Ltd., Basle, Switzerland.
(P.) C. R. Mallet; (V.P.Fin. & Admin.) V. M. Siroishka; (V.P.Pharma Mktg.) C. J. Oean; (Cont.) C. V. Outridge; (V.P. & G.M.Cons.Health Care & Tech.Div.) H. F. Marti; (G.M.Chem.Div.) G. Santry. Annual Sales (F). Co. Size (E).⑥
- Sandoz Canada Inc., 111 Consumers Or., Whitby, Ont. L1N 5Z5. Tel. 416-668-3368. Fax: 416-666-4984. Telex: 06-981259. Associate, Consumer Healthcare Division, Whitby, Ont. Pharmaceutical preparations. Brands, "Triaminic", "Tavist", "Neo Citran", "Ex Lax", etc. Parent company, Sandoz Canada Inc.
(V.P. & G.M.) F.G. Hunter; (Oir Prod.) K. Vice; (Purch. Mgr.) R. Cowan; (Off.Mgr.) Ms. P. Rose. Annual Sales (F). Co. Size (E).⑤
- Sandra Tea & Coffee Limited, 2530 Stanfield Rd., Mississauga, Ont. L4Y 1S4. Tel. 416-279-9100. Toll Free: 800-387-9398. Fax: 416-279-9821. Branch plant, Ajax, Ont. Associate, Mother Parker's Foods Limited, Mississauga, Ont. Instant coffee and creamer, tea, roasted coffee.
(P.) P. Higgins; (Exec.V.P.) G.R. Ingram. Annual Sales (E). Co. Size (C).
- Sandrin Brothers Limited, Sarnia Machine and Welding Works, 150 Exmouth St., Sarnia, Ont. N7T 5M3. Tel. 519-336-5588. Fax: 519-336-5659. Telex: 064-76250. Plants, Point Edward, Kitchener, Welland, Kirk-

† Indicates firms seriously interested in export trade.

② Uses Distributors.

③ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ② and ③.

land Lake, Ont., Port Huron, MI, U.S.A. Associates, Kirkland Lake Machine & Welding Work, Kirkland Lake, Milrig Industries Limited, Fleetfusion Canada Inc., Dytech Resources, Kitchener, Ont., Sandrin Machine, Port Huron, MI, Sandrin & Associates, St. Cloud, MN, U.S.A. Custom machining and manufacturing, millwrighting, mechanical and electrical contractors, marine construction, dredging, ship repairs and refitters, steel fabrication and erection, turbine overhauls, maintenance and installation, insitu marine industrial and machining. Parent company, S.8.L.

(P. & G.M.) L. Sandrin; (V.P.) W. Sandrin; (V.P.Ops.) L. Thompson. Annual Sales (C). Co. Size (C).Ⓢ

★Sandvik Canada Inc., 6835 Century Ave., Mississauga, Ont. L5N 2L2. Tel. 416-826-8900. Fax: 416-826-0724. Telex: 06-97743. Branch office, Vancouver, B.C. Branch plants, Montreal, Que., Windsor, Ont. Subsidiary, Sandvik Process Systems Canada Limited, Guelph, Ont. Rock drill steel and bits, tungsten carbide tools, tips, inserts, holders, specialty steels, tube, wire and strip, handtools. Brands, "Sandvik", "Coromant". Parent company, Sandvik A8, Sandviken, Sweden.

(P.) G. Anell; (G.M.Steel) W.E. Boyd; (G.M.Saws & Tools) R. Payne; (G.M.Coromant) K. Sundh; (8r.Mgr. Windsor) H. Hauschild; (Plant Mgr. Montreal) A. Nyberg; (Fin.Mgr.) Mrs. J. Walker. Annual Sales (E). Co. Size (E).Ⓢ

Sandvik Process Systems Canada Ltd., 510 Governors Rd., Guelph, Ont. N1K 1E3. Tel. 519-836-4322. Fax: 519-836-2177. Processing equipment for food and chemical industries, freezers, dryers, stainless and carbon belting, conveyors, coolers. Parent company, Sandvik A8, Sweden.

(P. & G.M.) C. Crane; (Fin.Mgr.) B. Spalding; (P.A.) O. Coultrup. Annual Sales (D). Co. Size (A).Ⓢ

★Sandvik Tube Inc., 425 McCartney St., Arnprior, Ont. K7S 3P3. Tel. 613-623-6501. Fax: 613-623-7243. Telex: 053-4576. Seamless tubing and pipe in stainless steel, nickel alloys as well as other metals for the nuclear, petrochemical, oil and gas and forest products industry. Parent company, Sandvik Canada Inc., Mississauga, Ont.

(V.P.) T. Moylan; (Q.A.Mgr.) R. Wright; (Prod.Mgr.) A. Beckmann; (Mgr.Sales) K. Burgess; (Purch.Sup'r) D. Heath. Annual Sales (D). Co. Size (D).Ⓢ

Sandy Bay Tackle Inc., Marius, Man. ROH 0T0. Tel. 204-843-2415. Lead based terminal fishing tackle, commercial fishing net weights, etc.

(P.) R. Beaulieu; (G.M.) M. A. Hurd. Annual Sales (A). Co. Size (A).Ⓢ

Sanelli Foods, 1959 Mattawa Ave., Mississauga, Ont. L4X 1K8. Tel. 416-896-2344. Ready to cook meals.

(P.) F. Sanelli; (V.P. & S.) S. Sanelli; (V.P.) J. Sanelli. Annual Sales (8). Co. Size (A).

★Sanex Inc., 2695 Slough St., Mississauga, Ont. L4T 1G2. Tel. 416-677-4890. Fax: 416-677-4944. Telex: 06-968939. Branch offices, Montreal, Que., Edmonton, Alta. Subsidiary, Sanex Chemicals, Inc., N. Tonawanda, NY, U.S.A. Insecticides, herbicides, rodenticides, fungicides and dispensing equipment.

(P.) W. Brennan; (Cont.) Ms. S. Nesbitt; (Ops.Mgr.) G. Mounstevan; (S.M.) G. Harris; (Dir.R&D) D. Majlessi; (Purch.Asst.) J. Van Dusen. Annual Sales (D). Co. Size (C).

Sanfax Industries Ltd., 1650 S. Service Rd., Trans Canada Hwy., Dorval, Que. H9P 1H9. Tel. 514-683-7700. Toll Free: (416, 418, 514, 613, 819) 800-361-3336, (506, 519, 705, 807, 819, 902) 800-360-3360, (204, 306, 403, 604) 800-361-3395. Fax: 514-683-5779. Telex: 05-822566. Warehouses, Winnipeg, Man., Vancouver, B.C. Industrial chemicals. Brand, "Sanfax". Parent company, Diversey Corporation, Mississauga, Ont.

(P.) J. Kane; (V.P. & Dir.Gen.) L. Seidman; (V.P.Sales) L. Seidman; (Plant Mgr.) M. Rourke-Frew. Annual Sales (D). Co. Size (C).

Sanford Battery Manufacturing Limited, 470 Beach Rd., Hamilton, Ont. L8H 3K7. Tel. 416-544-4220. Fax: 416-544-4225. Industrial batteries for fork lift trucks and locomotive batteries. Brand, "Electraglide".

(P. & G.M.) K. Beatty; (S.M.) Miss S. Lightle; (Plant Mgr.) R. Fisher. Annual Sales (8). Co. Size (A).

Sanford Evans Communications Ltd., Printing Division, 1077 St. James St., P.O. Box 6900, Winnipeg, Man. R3C 3B1. Tel. 204-775-0201. Fax: 204-783-7488. Branch offices, Toronto, Ont., Calgary, Alta. Catalogues, brochures, magazines and general sheet fed offset printing, direct mailing lists. Parent company, Quebecor Group Inc.

(P.) S.F. Steigerwald; (Exec.V.P.) H. Krushel; (Plant Mgr.) E. De Pape. Annual Sales (D). Co. Size (C).Ⓢ

Sanford Evans Communications Ltd., Publishing Division, 1077 St. James St., P.O. Box 6900, Winnipeg, Man. R3C 3B1. Tel. 204-775-0201. Fax: 204-783-7488. Branch offices, Toronto, Ont., Calgary, Alta. Publishers of "Trade & Commerce", "Motor in Canada", "Canadian Welder & Fabricator", "Feed & Farm Supply Dealer", "Energy Processing/Canada", "Propane/Canada", "Manitoba Trade Directory", "Sales & Marketing Management in Canada", "Western Autobody", "Equipment Connection", "Gold Book Of Used Car Prices". Parent company, Quebecor Group Inc.

For.Rep., Hooper Jones Associates Inc., Chicago, Ill., U.S.A.

(P.) S.F. Steigerwald; (Exec.V.P.) H. Krushel; (P.A.) R. Danylchuk; (Plant Mgr.) E. De Pape. Annual Sales (C). Co. Size (8).

★Sangamo Canada (Div. of Schlumberger Canada Ltd.), 215 Laird Dr., Toronto, Ont. M4G 3X1. Tel. 416-425-3330. Fax: 416-425-4731. Telex: 06-219593. Branch offices, Halifax, N.S., Saint John, N.B., Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Plants, Trois Rivières, Que., Toronto, Ont. Electrical revenue metering equipment, indoor, outdoor instrument transformers 600 v to 25 kV. Parent company, Schlumberger Canada Ltd., Calgary, Alta.

Export representatives for electric meters, Sangamo Canada, Toronto, Ont., and Enfield, Middlesex, England and also representation throughout Europe, the Commonwealth, Central and South America, the West Indies, Australia, South Africa, Mid East, Pacific Basin.

(G.M.) P.N. Mahoney; (Dir.Ops.) R. Guyatt; (Nat'l S.M.) D. O'Leary; (Dir.Eng'r) M. Purc; (Cont.) C. Piron. Annual Sales (E). Co. Size (E).

★Sani-Marc Inc., 42, boul. de l'Artisan, Victoriaville, Que. G6P 7E3. Tel. 819-758-1541. Fax: 819-758-5800. Branch offices, Ste-Julie, Ste-Foy, Cap-de-la-Madeleine, Que., Malton, Ont. Associates, La Pac, France, Cleanworld Supply, U.S.A. Subsidiary, Société Sanisol, France. Wax strippers, carpet cleaners, disinfectants, detergents, cleaners, etc. Brands, "Sanidur 25", "DSM-700", "AM-717", "Award", etc.

(P.) R. Laroche; (Exec.V.P.) C. Goudreault; (Cont.) P. Goudreault C.A.; (Purch.Mgr.) J. Plante; (8r.Mgr. & V.P.Sales Boucherville) Y. Lacoste; (8r.Mgr. Malton) J. Varnell; (Br.Mgr. Ste-Foy) R. Levesque. Annual Sales (D). Co. Size (D).Ⓢ

★Sani Metal Ltée., 5170 Rideau, Quebec, Que. G2E 5S4. Tel. 418-872-5170. Fax: 418-872-5179. Stainless steel food service equipment for hospitals, restaurants, hotels, retirement homes and naval applications, also kitchen equipment for cafeterias.

(Chmn.) M. Delisle; (P. & G.M.) M. Pelletier; (Mktg. Mgr.) S. Duquette. Annual Sales (D). Co. Size (8).Ⓢ

Sanitary Products Co. Ltd., 78 Rolark Dr., Scarborough, Ont. M1R 4G1. Tel. 416-291-9943. Fax: 416-291-3177. Associate, Ridgetop Inc. "8Brands", "Rid-Stat", "Pro-Link", "Sani-Pro".

(P.) R. Senechal; (Exec.V.P.) A. Suk. Annual Sales (C). Co. Size (8).Ⓢ

Sanitary Supply & Equipment Ltd., See Cie D'Equipement Sanitaire Ltée.

★Sanitation Equipment Ltd., 35 Citron Crt., Concord, Ont. L4K 2S7. Tel. 416-738-0055. Fax: 416-738-2483. Subsidiaries, Monarch Chemicals Limited and Sunglo Solar Limited, Concord, Ont. Recreational vehicle (Caravan), septic tanks, marine toilet systems, etc. Brands, "Flush-O-Matic" fixed spetic tank flush toilet systems, "V.I.P.", "Visa" and "Passport" portable flushing toilets, "Daisy" chemical toilet, "Liquid Gold" deodorizers, bowl cleaner and biodegradable toilet tissue, "Royal Gold" granular deodorizer, "Perma-Flush" fixed R.V. (Caravan) flush toilet.

(P. & C.E.O.) L. Baer; (V.P.Sales & Mktg.) W. Swez; (Purch.) M. Burjaw; (R&D Mgr.) J. Stewart; (Off. & Acct. Mgr.) Mrs. N. Bastedo. Annual Sales (D). Co. Size (B).Ⓢ

Sanitation Gina Inc., 1175-22ieme rue, C.P. 6, Quebec, Que. G1L 4T8. Tel. 418-529-5308. Fax: 418-522-4558. Cleaners, detergents, floor wax. Brand, "Gina".

(P.) L. Giguere; (Mgr. & P.A.) Ms. D. Duchaine. Annual Sales (C). Co. Size (A).Ⓢ

Sanofi Sante Animale Canada, Inc., 345 Labbe Blvd. N., Victoriaville, Que. G6P 1B1. Tel. 819-758-0506. Toll Free: 800-567-5848. Fax: 819-758-6559. Telex: 05-838504. Branch office, Cambridge, Ont. Plants, Princeville, Plessisville, Que. Veterinary pharmaceuticals, bio-

logicals and feed additives. Parent company, Sanofi Animal Health, Inc., Overland Park, KS, U.S.A.

(P.) R. M. Desmarais; (V.P.) A. Beaudoin; (V.P.) W. Muzyka; (Prod'n Mgr.) N. Joyal. Annual Sales (D). Co. Size (C).Ⓢ

★Santa Maria Foods Ltd., 353 Humberline Dr., Rexdale, Ont. M9W 5X3. Tel. 416-675-1785. Fax: 416-675-0139. Telex: 06-989258. Plant, Belleville, Ont. "Mastro" and "San Daniele" processed meats.

(P.) H. Rosati; (Mktg. Exp.Mgr.) E. Zilli. Annual Sales (E). Co. Size (D).Ⓢ

†Santana Inc., 326 Industrial Blvd., Sherbrooke, Que. J1L 1N6. Tel. 819-563-7411. Fax: 819-821-2999. Men's and women's boots and shoes. Parent company, Taurus, Montreal, Que.

(G.M.) K. Sheen; (Plant Mgr.) J. Marc Couture; (Ops. Mgr.) G. Faulks; (Dev.) B. Gautier; (Cont.) P. Milot. Annual Sales (D). Co. Size (E).Ⓢ

★Santana Jeans Ltd., 125 Chabanel W., Suite 301, Montreal, Que. H2N 1E5. Tel. 514-381-5927. Fax: 514-381-0684. Ladies', men's and unisex clothing. Brand, "Parasuco".

For.Rep., Germany.

(P.) S. Parasuco. Annual Sales (D). Co. Size (8).

★Santasalo-Gearcraft Inc., 80x 1436, 1615 Bishop St., Cambridge, Ont. N1R 7G7. Tel. 519-621-6390. Fax: 519-621-7660.

(P.) J. Havlik; (V.P.Fin.) J. Anderson; (Mgr.Ops.) T. Mikkola; (Purch.Sup'r) P. Lass; (Eng'r) O. Karger. Annual Sales (D). Co. Size (C).

★Santasalo-Gearcraft Inc., 1615 Bishop St., 80x 1436, Cambridge, Ont. N1R 7G7. Tel. 519-621-6390. Fax: 519-621-7660. Telex: 069-59465. Associate, Santasalo Corporation, NJ, U.S.A. Custom made gears, custom made speed reducers and increasers, product line of gear producers. Parent company, Santasalo Gears Ltd., Helsinki, Finland.

(P.) J. Havlik; (V.P.) J. R. Anderson; (P.A.) P. Lass; (Dir.N.A.) H. Anttila. Annual Sales (D). Co. Size (C).Ⓢ

★Santech Inc., 150 Norseman St., P.O. Box 3, Station "U", Toronto, Ont. M8Z 5M4. Tel. 416-233-1234. Fax: 416-234-5185. Telex: 06-967878. Predispersed chemicals, vulcanizing and curing agents, "Sunshade" anti-weathering stabilizers for plastics and rubber, "Santac" additives for plastic films.

(P.) R. S. Sansone; (V.P.Exp.) J. Sansone. Annual Sales (D). Co. Size (B).Ⓢ

Sanyo Canadian Machine Works Inc., 33 Industrial Dr., Elmira, Ont. N3B 3B1. Tel. 519-669-1591. Fax: 519-669-5346.

(G.M.) Y. Yoshida. Annual Sales (D). Co. Size (C).Ⓢ

Sanyo Canadian Machine Works Incorporated, 33 Industrial Dr., Elmira, Ont. N3B 3B1. Tel. 519-669-1591. Fax: 519-669-5346. Associates, Sanyo Machine America Corp., MI, U.S.A., Sanyo Machine Works Ltd., Japan. Automated welding assembly systems for automobile bodies and car engines, power tracks and electrical appliances, computerized fastening equipment.

(G.M. & T.) Y. Yoshida; (Mktg.Mgr.) S. Ono; (Prod'n Mgr.) T. Aida; (Procurement Mgr.) K. Tanno. Annual Sales (D). Co. Size (C).

Sanyo Industries Canada Inc., 5660 Royalmount Ave., Montreal, Que. H4P 1K4. Tel. 514-341-5610. Telex: 05-268892. "Sanyo" television receivers and microwave ovens. Parent companies, Magnasonic Canada Inc., Sanyo Electric, Japan.

(P.) B. Klein; (V.P.) I. Ikeyama. Co. Size (D).

Sapoline Company, Limited, The, 700 E.C. Row Ave.N., Windsor, Ont. N8X 3J3. Tel. 519-966-0872. Sales offices, St. John's, Nfld., Moncton, N.B., Montreal, Quebec, Que., Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Washing compounds, carded housewares, picture hangers, cup hooks, pot scrubbers and stove element covers, etc. Brands, "Star", "Ez-ze", "Brushtop", "Webb's", "Sapoline", "Magic Mount", "Snow White".

(P.) D. A. Webb; (V.P.Mktg. & G.M.) D. P. Webb; (Plant Mgr.) W. R. Webb; (Off.Mgr.) Mrs. J. Sanson. Annual Sales (C). Co. Size (A).Ⓢ

★Saputo Cheese Limited, [Les Fromages Saputo Limitée], 6869 boul. Metropolitain E., St-Leonard, Que. H1P 1X8. Tel. 514-328-6662. Fax: 514-328-3328. Plants, Montreal, Marieville, Maskinongé, St-Hyacinthe, MontLaurier, Que., Cookstown, Ont., St-Boniface, Souris, Man. Associate, Sapco Foods Limited. Cheese, lactose, butter, whey protein concentrate and powder. Brands, "Jolina", "Gemme", "Napoli", "Stella", etc.

- (P.) L. Saputo; (V.P.Sales & Mktg.) R. Denis; (V.P.Fin. & Admin.) A. Bedard; (V.P.Prod'n) G. Sutura; (V.P.Ops.) J. Saputo; (V.P.QC) D. Roy. Annual Sales (G). Co. Size (F).
- Sargent of Canada Ltd., 900 Water St. N., P.O. Box 328, Peterborough, Ont. K9J 6Z3. Tel. 705-742-3894. Telex: 06-962B39. Door locks, closers, fire exit and panic hardware. Brand, "Sargent".
- (P. & G.M.) N.T. Vaughan. Co. Size (C).
- Sarman Custom Metal Fabrication (1984) Ltd., 6221 Wagner Rd., Edmonton, Alta. T6E 4N4. Tel. 403-468-9160. Fax: 403-465-3B16. High production CNC punching, forming, shearing, notching, welding and finishing of steel, stainless steel, aluminum, brass and copper, also architectural metal specialties including handrails, stair rails, flashing, etc.
- (P.) W.D. Sarman; (S.) J.D. Adams. Annual Sales (C). Co. Size (A).
- Sarnia Cabinets, 1321 Plank Rd., Sarnia, Ont. N7W 1A6. Tel. 519-336-6502. Fax: 519-336-9910. Plant, BB1 Exmouth St., Sarnia, Ont. Kitchen cabinets, vanities.
- (P.) G. Bouma. Annual Sales (C). Co. Size (B).⑤
- Sarnia, Observer, The, Division Thomson Newspapers Co. Ltd., 140 S. Front St., Sarnia, Ont. N7T 7M8. Tel. 519-344-3641. Daily newspapers.
- (Publisher) T.J. Hogan; (S.M.) S. Sacco; (Plant Mgr.) J. Hewitt. Co. Size (C).
- Sarsfield Foods Limited, P.O. Box 36B, 15 Roscoe Dr., Kentville, N.S. B4N 3X1. Tel. 902-678-2241. Fax: 902-678-B487. Associate, Sarsfield Transport Inc. Frozen pies and muffin batter.
- (P.) J. Leonard Sarsfield. Annual Sales (D). Co. Size (D).⑥
- Sasco Tubes and Roll Forming Inc., 777 Fenmar Dr., Weston, Ont. M9L 1C8. Tel. 416-742-6140. Fax: 416-748-287B. Roll formed sections, open gap and butt seam tubing, underfloor duct, electrical and mechanical suspension systems. Brands, "Sasco Duct", "Sasco Strut".
- (P.) S. Gordon; (S.M.) G. W. Wells; (Plant Mgr.) E. Davenport. Annual Sales (D). Co. Size (C).⑥
- Saskal Beverages Ltd., 1371-103rd St., P.O. Box 45B, North Battleford, Sask. S9A 2Y4. Tel. 306-445-2403. Fax: 306-445-7033. Authorized bottlers of "Coca-Cola", "Sprite", "Fanta", "Fresca", "Minute Maid Orange Soda", "A&W" root beer. Parent company, Coca-Cola Ltd., Toronto, Ont.
- (P. & G.M.) W. H. Coates; (S.M.) D. Stolz; (Plant Supv'r) B. Wandler; (Serv.Mgr.) D. Godfrey. Annual Sales (D). Co. Size (B).⑤
- Saskatchewan Abilities Council, 2310 Louise Ave., Saskatoon, Sask. S7J 2C7. Tel. 306-374-444B. Fax: 306-373-2665. Workshops, Regina, packing, upholstery, hospital garments, woodworking; Saskatoon, crates, disposable clothing, pallets, cedar planters and patio furniture, sewing; Swift Current, silkscreening, crates, pallets, t-shirts, highway marking flags; Yorkton, crates, pallets, core boxes, ceramics, sewing.
- (Exec.Dir.) K. Clarke; (Mdse.Mgr.) O. Johnson. Annual Sales (D). Co. Size (E).⑥
- ★Saskatchewan Forest Products Corporation, P.O. Box 40, Hudson Bay, Sask. S0E 0Y0. Tel. 306-865-2201. Fax: 306-865-2336. Telex: 074-29121. Sawmill, Carrot River, Plywood plant, Hudson Bay, Sask. Plywoods, spruce and pine and fir lumber. Brands, "Saskply", "Saskfor".
- (G.M.) W. Dale Vizina; (Mktg.Mgr.) H. Peters; (Cont.) F. Hachey. Annual Sales (E). Co. Size (E).
- ★Saskatchewan Minerals, Division of Dickenson Mine Ltd., P.O. Box 120, Chaplin, Sask. S0H 0V0. Tel. 306-395-2561. Fax: 306-395-2546. Branch plants, Ingebright, Chaplin, Sask. Glauber salts, saltcake, anhydrous sodium sulphate. Parent company, Oickenson Mines Ltd., Toronto, Ont.
- (Oir.Mktg.) T. D. Lavineway; (Mgr.Sodium Sulphate Ops.) G. M. Krantz; (Plant Mgr.Fox Valley) W. Avery; (Plant Mgr.Chaplin) J. Wakeford. Annual Sales (O). Co. Size (C).⑥
- Saskatchewan Power Corporation, 2025 Victoria Ave., Regina, Sask. S4P 0S1. Tel. 306-566-2121. Fax: 306-566-3523. Telex: 071-2287. Branch offices throughout the province. Plants, Estevan, Saskatoon, Squaw Rapids, Success, Coteau Creek, Associate, Many Islands Pipelines (Canada) Ltd. Subsidiaries, Saskatchewan Energy Corporation, Provincial Gas Limited and TransGas Limited, Regina, Sask. Electric power, and natural gas.
- (P. & C.E.O.) G. D. Hill; (Sr.V.P.Ops.) R. G. Lawrence; (Sr.V.P.Fin.) H. Jim; (Sr.V.P.Corp.Affs.) L. Portigal;
- (V.P.Mktg.) E. J. Beechiner; (V.P.Hum.Res.) K. D. Mahoney; (V.P.Corp.Serv. & Communic.) R. G. Dedman; (Mgr. Internal Audit) R. A. Bruce; (V.P.Power Prod.) K. A. Birch; (V.P.Major Proj.) L. M. Carlson; (V.P.Plan'g) T. E. Harras, Ph.D.; (V.P.Law) N. A. Kaufman, Q.C.; (V.P.Transmission & Dist.) G. Keith Rever; (V.P. & Cont.,Fin.) C. Larry Ruddell; (V.P.Envir.) R. E. Walker, Ph.D. Annual Sales (H). Co. Size (G).
- Saskatchewan Research Council, 15 Innovation Blvd., Saskatoon, Sask. S7N 2XB. Tel. 306-933-5400. Fax: 306-933-7446. Telex: 074-24B4. Petroleum division office, Regina, Sask. Fumehead airflow monitor, acid precipitation collector for chemical content analysis, oilseed crusher, potash rock mechanics instrumentation to measure the behaviour of potash deposits resulting from the mining process.
- (P.) J. Hutch; (V.P.Fin. & Admin.) G. MacKay; (V.P.Bus.Dev. & Tech.Trans.) R. Maithe; (V.P.Envir. & Resources Tech.) E. St. Denis. Annual Sales (D). Co. Size (E).
- Saskatchewan Wheat Pool, 2625 Victoria Ave., Regina, Sask. S4T 7T9. Tel. 306-569-4411. Fax: 306-569-470B. Telex: 071-22B4. Operating Country Elevator Division and Livestock and Farm Service Division, Regina; Flour Mill Division and Western Producer Publications, Saskatoon, Sask.; Terminal Elevator Division, Winnipeg, Man. Subsidiaries: CSP Foods Ltd., Saskatoon, Sask., XCAN Grain Ltd., Winnipeg Man., Western Co-Operative Fertilizers Ltd., Calgary, Alta., Pacific Elevators Ltd., Prince Rupert Grain Ltd., Vancouver, B.C. Soft and hard wheat flour, edible oil products, fertilizers, "The Western Producer" newspaper and "Prairie Books".
- (P.) G. Stevenson; (C.E.O.) J. Milton Fair; (T.) C. Ron Kasha; (Purch.Mgr.) P. Boschman; (Dir.Mktg.) B. Hunt; (S.) G.R. McLaughlin; (Mgr.Pub.Aff.) A. Allan. Annual Sales (F). Co. Size (G).
- Saskatoon Boiler Mfg. Co. Ltd., 2011 Quebec Ave. N., Saskatoon, Sask. S7K 1W5. Tel. 306-652-7022. Fax: 306-652-7870. Hot water tanks, steam and hot water boilers, etc. Brand, "Saskatoon" package boilers.
- Annual Sales (N/R). Co. Size (N/R).⑥
- Saskatoon Chemicals Ltd., Warman Rd., P.O. Box 15B6, Saskatoon, Sask. S7K 3R3. Tel. 306-931-7767. Fax: 306-931-3060. Caustic soda, chlorine, muriatic acid, sodium chlorate, sodium hypochlorite, calcium hypochlorite. Brand, "Chloryte". Parent company, Weyerhaeuser Canada Ltd., Kamloops, B.C.
- (G.M.) L. Hanna; (S.M.) D. Ostyrynik; (Mgr.Fin. & Admin.) R. Churchman; (Ops.Mgr.) R. MacLeod. Annual Sales (E). Co. Size (D).⑥
- Saskatoon Fresh Pack Potatoes Ltd., 1701 - 16th St. W., Saskatoon, Sask. S7M 5J5. Tel. 306-652-9755. Fax: 306-652-0133. Precooked frozen perogies, processed vegetables, salads, coleslaws. Brand, "Prairie Fresh Pack Foods".
- (C.E.O.) G.F. Dyck; (G.M.) A.G. Dyck; (S.M.) M. E.G. Dyck; (Compt.) M. D. Maruschak. Annual Sales (C). Co. Size (B).
- Saskatoon Precast Ltd., 150-105th St. E., Saskatoon, Sask. S7N 1Z3. Tel. 306-374-9616. Concrete steps, septic tanks, sidewalk blocks, catch basins, grade rings, parking curbs, municipal products.
- (P.) A.C. Chase. Annual Sales (B). Co. Size (A).
- Saskatoon Radiator Sales & Service Ltd., 2127 - 1st Ave. N., Saskatoon, Sask. S7K 2A3. Tel. 306-934-7005. Plants, Winnipeg, Man., Regina, Sask. Industrial and automotive radiator cores and oil coolers.
- (P.) K. Hubbard; (Bookkeeper) Ms. L. Gross. Annual Sales (B). Co. Size (A).
- ★Sass Manufacturing Co. Ltd., 114 Sass Rd., R.R. 4, Chatham, Ont. N7M 5J4. Tel. 519-352-0600. Fax: 519-352-6730. Telex: 06-45B01. Branch office, Des Moines, Iowa, U.S.A. Subsidiary, Maple Structures Limited, Fergus, Ont. Land drainage pumps, structural steel and tank erection, bulk storage buildings and conveyors, fabricated structural building components, seed corn processing and drying systems, pelt stretchers, contractors' equipment. Parent company, Sass Enterprises Limited, Chatham, Ont.
- (P. & C.E.O.) Mrs. L. Bernreuter; (V.P.) H. Van Giesen; (G.M.) G. Rinders; (Cont.) D. Moore. Annual Sales (D). Co. Size (C).⑥
- Sata Manufacturing Limited, 63 St. Regis Cres. N., Downsview, Ont. M3J 1Y9. Tel. 416-638-9235. Custom furniture.
- (P.) T. Sumioka. Annual Sales (B). Co. Size (A).⑤
- Satellite Industries Ltd., 10019 Galaran Rd., Box 248B, Sidney, B.C. VBL 3Z4. Tel. 604-656-3222. Stoves.
- (P.) R. Evans. Co. Size (N/R).
- Satexil Inc., 7000 Park Ave., Suite 201, Montreal, Que. H3N 1X4. Tel. 514-274-3631. Fax: 514-274-2B54. Telex: 05-827B80. Subsidiary mills, Texgran Inc., Grand Mère, Que., Artex Woollens Limited, Cambridge, Ont. Associate, Tricot Liesse (19B3) Inc., Montreal, Que. Woollens, worsteds, mixture piece goods, yarns and knits.
- (Chmn.) J.H. Picard; (P.) S. Sager. Annual Sales (E). Co. Size (F).⑤
- Satin Finish Hardwood Flooring Limited, B Oak St., Weston, Ont. M9N 1R8. Tel. 416-241-8631. Fax: 416-241-8636. Telex: 06-969551. Branch office, St. Leonard, Que. Associates, Satin Finish Hardwood Flooring (Ontario) Limited, Weston, Finished Woodfloor Ltd., North York, Ont. Hardwood, strip, parquet and plank flooring. Brands, "Redi-Flor", "Easy-Parquet", "Super Plank", "Redi-Strip".
- (P.) M. Dalos; (Prod'n Mgr.) I. Dalos; (Purch.Mgr.) A. Pastor; (Cont.) D. Zimmerman; (Mktg. & Sales Mgr.) N. Stern. Annual Sales (D). Co. Size (D).⑥
- ★Saturn Disq Inc., 4800 Hickmore Ave., Montreal, Que. H4T 1K2. Tel. 514-738-4B80. Fax: 514-738-5476. Branch office, Ottawa, Ont. Plant, Markham, Ont. Floppy diskettes, formatting and software reproduction, software manual preparation and packaging.
- For.Rep., Saturn Disq Ltd., London, England.
- (P.) G. Hurlburt; (V.P.Ops) B. Campbell; (Plant Mgr.) R. Belzile. Annual Sales (D). Co. Size (C).
- ★Sauder Industries Limited, Four Bentall Centre, P.O. Box 49100, Vancouver, B.C. V7X 1H3. Tel. 604-6B3-2211. Telex: 04-54695. Divisions: Elswood Distributors, Dartmouth, N.S., Toronto, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Edmonton, Calgary, Alta., J. Fyfe Smith Co and Sauder Oistribution, Vancouver, B.C. For products see listings of manufacturing divisions below and also Pioneer Lumber Co. Division of International Forest Products Ltd.
- (P.) W. L. Sauder; (Exec.V.P.) L. L. Sauder; (V.P.Mfg.) K. G. McKenzie; (V.P.Corp.Serv.) K. W. Henderson. Co. Size (N/R).
- Sauder Industries Limited, Door & Prefinished Wood Product Division, 2560 Shell Rd., Richmond, B.C. V6X 2P1. Tel. 604-278-6251. Fax: 604-278-5760. Sales office, Dartmouth, N.S. Plants, Brampton, Ont., Richmond, B.C., Kirkland, WA, U.S.A. "Sauder" residential, commercial and architectural doors, prefinished and primed mouldings, door cutstock. Parent company, Sauder Industries Ltd., Vancouver, B.C.
- (V.P.) J. E. Fast; (S.M., Residential) R. Kleijn; (S.M., Architectural) B. Rose; (G.M.East'n Cda) M. Bruce; (S.M.Atl.Cda) B. Noble; (G.M.Kirkland) R.B. Mitchell. Annual Sales (E). Co. Size (D).⑥
- Sauder Industries Limited, Hardwood Panel Division, #140-13471 Vulcan Way, Richmond, B.C. V6V 1K4. Tel. 604-273-1551. Fax: 604-270-8B43. Hardwood, Plywood and veneers. Parent company, Sauder Industries Ltd., Vancouver, B.C.
- (Mgr.) P. Corrie. Annual Sales (D). Co. Size (B).⑥
- Sauder Industries Limited, Moulding Division, 101 W. 1st Ave., Vancouver, B.C. V5Y 1A1. Tel. 604-872-B641. Fax: 604-875-1900. Mouldings and finished lumber. Brand, "Sauder".
- (S.M.) K. Lohnes; (Mgr.) A. Rielly; (Ops.) P. Douglas. Annual Sales (D). Co. Size (C).⑥
- Sauder Industries Limited, Plastics Division, 13BB0 Viking Place, Richmond, B.C. V6V 1K8. Tel. 604-273-8734. Fax: 604-273-3B37. Telex: 04-3557B0. Subsidiary, Sauder Exterior Building Products, Kent, Wash., Portland, Ore., Sacramento, Ca., U.S.A., Sydney, Australia. Profile extrusions, expanded rigid PVC shapes, etc. Brands, "Polycel", "Polycraft", "Superslide", "Polylam".
- (Mgr.) R. Oarke. Co. Size (N/R).
- Sauder Industries Limited, Prefinished Panel Division, 13471 Vulcan Way, Richmond, B.C. V6V 1K4. Tel. 604-273-1321. Telex: 04-355542. Prefinished plywood, particle board and door skins. Brand, "Sauder".
- (Mgr.) D. West. Co. Size (N/R).⑥
- Sauder Industries Limited, Tru Fit Millwork Division, 7740 - 40 Avenue, Red Deer, Alta. T4P 2H9. Tel. 403-346-4455. Fax: 403-346-4430. Branch office, Burnaby, B.C. Cedar entrance and interior doors, stile and rail construction. Parent company, Sauder Industries Limited.
- (Mgr.) B. Vander Veen. Co. Size (B).⑥
- Saugeen Press, P.O. Box 230, Durham, Ont. N0G 1R0. Tel. 519-369-2504. Fax: 519-369-3560. Publishers of "The Durham Chronicle" and "The Markdale Standard" and commercial printing.

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- (P.) J.G. Doherty; (Mgr.) D. F. Switzer; (Mgr., Hum. Res. & Admin.) Ms. K. Rowland. Annual Sales (8). Co. Size (C).
- Sault Star, The, a Division of Southam Inc., 145 Old Garden River Rd., P.O. Box 460, Sault Ste. Marie, Ont. P6A 5M5. Tel. 705-759-3030. Fax: 705-942-8690. Publishers and printer of "The Sault Star". Parent company, Southam Inc., Toronto, Ont.
- (Publisher) E. Paul Wilson; (Editor) D. Milroy; (Bus. Mgr.) R. Brideaux. Annual Sales (D). Co. Size (D).⑤
- ★Sauna Craft, 115 Bowes Rd., Unit #1, Concord, Ont. L4K 1H7. Tel. 416-738-9443. Fax: 416-738-7872. Sauna liner kits, pre-built sauna rooms, electric sauna heaters, steam generators for home and commercial use.
- (G.M.) A. Wynn. Annual Sales (C). Co. Size (A).⑤
- †Sauna Royal Inc., 4900 Boul. des Laurentides, Auteuil, Que. H7K 2J5. Tel. 514-622-3316. Fax: 514-622-1811. Sauna baths and accessories.
- (G.M.) P. Rousseau. Annual Sales (B). Co. Size (A).⑤
- Saunders, Howell Mfg. Ltd., P.O. Box 486, St. John's Nfld. A1C 5K4. Tel. 709-596-5171. Fax: 709-596-3745. Kitchen cabinets, church, school, laboratory and hospital furniture, wood millwork and plastic laminating.
- (P.) C. Mallam; (G.M.) M. Penney; (Plant Supt.) G. Penney. Annual Sales (C). Co. Size (B).⑤
- Sauquoit Industries Ltd., [Les Industries Sauquoit Ltée.], 185 St-Hubert St., Granby, Que. J2G 5M7. Tel. 514-378-3911. Fax: 514-378-3713. Subsidiary, Tapis Peeters Ltée. Twisted and superba set carpet yarns.
- (Plant Mgr.) P. Hope; (Cont.) Ms. G. Motard. Annual Sales (D). Co. Size (B).⑤
- Savage Shoes Limited., See Chaussures Savage Shoes Limited.
- Savard Inc., 741 St. Vallier St. W., Quebec, Que. G1N 1E2. Tel. 418-683-3447. Sheet metal work.
- (P. & G.M.) J. D. Savard; (S.M. & P.A.) P. E. Savard; (Plant Mgr.) J. L. Larochelle. Co. Size (8).
- Savignac Custom Cabinet Mfg., P.O. Box 2278, 656 Coursoi Rd., Sturgeon Falls, Ont. P0H 2G0. Tel. 705-753-0307. Kitchen cabinets, wall units, vanities.
- (P.) J.M. Savignac. Annual Sales (8). Co. Size (A).
- Savjet Cassette Canada Inc., 126 Millwick Dr., Unit 6, Weston, Ont. M9L 1Y6. Tel. 416-745-0643. Fax: 416-745-4661. Audio and video cassette case holders. Brand, "Savoy".
- (P.) H. Ings; (G.M.) B. Conn; (Plant Sup'r) Ms. I. Talanga. Annual Sales (C). Co. Size (A).
- Savoie, J., Inc., 1345 Jacquard, Laval, Que. H7E 4P6. Tel. 514-328-9369. Fax: 514-661-5801. Wooden commercial and pharmaceutical counters.
- (C.E.O. & Plant Mgr.) J. Savoie; (P.A.) M. Jolicoeur. Annual Sales (C). Co. Size (A).
- Savolite Chemical Company, Limited, 7901 Progress Way, Delta, B.C. V4G 1A3. Tel. 604-946-9571. Fax: 604-946-1446. Branch offices, Montreal, Que., Regina, Sask., Calgary, Edmonton, Alta. Branch plants, Montreal, Que., Regina, Sask., Vancouver, B.C. Soap powders, liquid soaps, laundry chips, solvent degreasers, dishwashing compounds, liquid and dry for institutions and restaurants, synthetic detergent and specialty chemical compounds, disinfectants, "Reynolds" dry cleaning chemicals, "Sanimation" food plant sanitation chemicals, water treatment chemicals.
- (P.) K. B. Hallat; (V.P. & G.M.) G. D. Arnold; (V.P. & S.M.) R. A. Goddard. Annual Sales (D). Co. Size (C).⑤
- Savon Evy Inc., 3460 -39th Ave., Point-aux-Trembles, Que. H1A 3V1. Tel. 514-642-9920. Industrial and household cleaners and soaps. Brands, "Eclat", "Vitex", "Tire-Kleen", "Summum", etc.
- (C.E.O.) Y. Messier; (S.M.) Ms. H. Messier; (Plant Mgr.) A. Boucher. Annual Sales (8). Co. Size (A).⑤
- Saxby Welding & Machine Shop, Ltd., 511 Cornwall St., Regina, Sask. S4R 2H1. Tel. 306-543-9444. Custom machining and welding.
- (P.) G. Saxby; (V.P.) Mrs. E. L. Saxby. Annual Sales (B). Co. Size (A).
- ★Saxon Athletic Manufacturing Inc., 33 Jarvis St., P.O. Box 2187, Brantford, Ont. N3T 4A7. Tel. 519-752-3758. Fax: 519-752-5214. Custom knit rugby and hockey sweaters, "Bruce Hood" referee jerseys, "Matchbreaker" rugby shorts, "Nutmeg Products", team uniforms.
- (P.) J. Lockington. Annual Sales (C). Co. Size (C).⑤
- ★Saxonia Fruit Preserving Co., Limited, C.P. 63, Montreal, Que. H4L 4V4. Tel. 514-731-7621. Toll Free: (418,514,613,819) 800-361-2338, (416,506,519,705,709,807,902) 800361-1085. Fax: 514-731-8466. Telex: 05-25253. Plant, Colborne, Ont. Associate, Wasco Foods Inc., Montreal, Que. Maraschino and glace cherries, drained peels and fruits, crystallized and preserved ginger. Brands, "Saxonia", "McNair" and private label. Parent company, Bowes Co. Ltd., Islington, Ont.
- For. Rep., A. C. Brewer Distributors Ltd., Hamilton, Bermuda.
- (P.) J.S. Berry; (S.) F.S. Brophy; (T.) L. Lahaie. Annual Sales (C).⑤
- Saykaly, Edward, Inc., 55 Molière St., Montreal, Que. H2R 1N7. Tel. 514-274-6401. Fax: 514-274-0644. Ladies' and children's lingerie. Brand, "La Loire", "His Pants For Her", "Beau-Bow".
- (P. & G.M.) R. Ayoub; (Cont.) P. Meunier; (P.A.) D. A. Youb; (Plant Mgr.) Mrs. C. David. Annual Sales (D). Co. Size (E).
- Scale Models 1984, 181 Cocksfield Ave., Downsview, Ont. M3H 3T4. Tel. 416-638-7231. Scale models.
- (Owner) G. Gaetz. Annual Sales (8). Co. Size (A).⑤
- ★Scale-Tron Inc., 440 - 19ieme Ave., C.P. 424, Lachine, Que. H8S 4C2. Tel. 514-634-7083. Fax: 514-634-7867. "Genie System" industrial weighing and batching system.
- (P.) R. J. Shepherdson; (G.M.) N. G. Bergeron. Annual Sales (B). Co. Size (A).⑤
- Scali & Durante Furniture Manufacturers Limited, 5371 Regent St., Burnaby, B.C. V5C 4H4. Tel. 604-291-7551. Toll Free: (403,604)800-661-1125. Fax: 604-291-7551. Plant, Calgary, Alta. Upholstered furniture and case goods for hotels, motels and offices.
- (P.) L.E. Durante; (G.M.) B.F. Cook. Annual Sales (C). Co. Size (8).⑤
- Scalli Wag Wooden Toy Manufacturing, 88 Nicholas St., Trenton, Ont. K8V 6B2. Tel. 613-392-4678. Pull toys, wooden toy sets, farm and zoo animals, dinosaurs, magnet and lapel animal pins, animal barrettes and key chains, Christmas tree ornaments and key chains, nativity sets.
- (G.M.) Ms. L. Anna Eyes. Annual Sales (A). Co. Size (A).⑤
- Scandinavian Light Co. Edm. Ltd., 15519 - 124 Ave., P.O. Box 3855, Stn.D, Edmonton, Alta. T5L 4K1. Tel. 403-447-1735. Fax: 403-447-4046. Fluorescent, H.I.D. and incandescent light fixtures.
- (P.) P. Arnt. Annual Sales (C). Co. Size (B).⑤
- ★Scandura Canada, Box 2230, Bracebridge, Ont. P0B 1C0. Tel. 705-645-4431. Fax: 705-645-3112. Telex: 06-875572. Sales offices, Montreal, Que., Vancouver, B.C. Conveyor belting. Trade names, "Usflex", "Royalon", "Uscothane", "Bead Bar". Parent company, 88A Group PLC Cleckheaton, Yorkshire, England.
- For.Reps., Scandura Ltd., U.K.; Scandura Inc., U.S.A. (G.M.) R. C. Haley, Ph.D.; (Cont.) J. Hughes; (Factory Mgr.) R. Curtis. Annual Sales (E). Co. Size (C).⑤
- Scanograph Corp., 50 W. Beaver Creek Rd., Richmond Hill, Ont. L4B 1G5. Tel. 416-764-2503. Fax: 416-764-6237. Colour separations, film assemble.
- (P.) K. Raspin.
- Scantech Electronics Inc., 5265 Creekbank Rd., Mississauga, Ont. L4W 1N3. Tel. 416-625-1844. Fax: 416-625-1858. Design and manufacture of machine control systems, control panels, wire harnesses, PC boards, including special purpose control devices for printing and paper conversion machines.
- (P.) Ms. M. J. Prittie; (Eng.Mgr.) C. Lloyd; (Prod Mgr.) R. Lakhani; (Sales) J. Blansche. Annual Sales (C). Co. Size (A).⑤
- ★Scanway Corporation, 800 Pierre Caisse, St-Jean-sur-Richelieu, Que. J3B 7Y5. Tel. 514-348-1106. Fax: 514-348-1615. Telex: 05-831549. Modern/RTA easy to assemble furniture and assembled furniture. Parent company, Shermag Inc.
- (P.) Ms. M. Coutu; (V.P.Prod'n) J. Parenteau; (V.P.Mktg.) Ms. F. Desrosiers; (Exec.V.P.) M. Montanaro. Annual Sales (D). Co. Size (C).⑤
- Scapa Canada Inc., 1491 Lepine St., P. O. Box 159, Joliette, Que. J6E 3Z3. Tel. 514-756-8051. Fax: 514-756-1433. Telex: 05-24354. Associate company, Scapa Dryers Inc., Waycross, Ga., U.S.A. Dryer felts, fabrics and synthetic forming fabrics for paper industry. Parent companies, Scapa Group North America Ltd., Montreal, Que., Scapa Group Inc., Waycross, Ga., U.S.A.
- (Chmn.) H. Webster; (P.) B. McDonald; (S.T.) V. Coluccio. Annual Sales (D). Co. Size (D).⑤
- Scarboro Pump Mfg. Co. Ltd., 49 Crockford Blvd., Scarborough, Ont. M1R 387. Tel. 416-752-1331. Sewage and sump pumps, boiler feed pumps and liquid level controls.
- (P.) Ms. M. J. Barbeito. Annual Sales (C). Co. Size (A).
- Scarboro Steel Works Limited, 102 Manville Rd., Scarborough, Ont. M1L 4J1. Tel. 416-751-5033. Steel tanks, miscellaneous ironwork, structural steel.
- (P. & G.M.) S. Levinoff. Co. Size (A).
- Scarborough Canvas Fabricators Ltd., 2071 McCowan Rd., Agincourt, Ont. M1S 3Y6. Tel. 416-292-8006. High frequency welding of flexible vinyl and other industrial fabrics, swimming pool liners, truck covers, air inflated structures and shelters, pollution control waterproof membranes (lagoon liners) for mining and pulp and paper industries, portable flexible water and oil storage tanks, etc.
- (P.) W. Dougall; (V.P.) R. Gray; (S.M.) R. Mackinnon; (Plant Mgr.) G. Djorjev. Co. Size (B).
- Scarborough Construction Company Limited, 761 McKay Rd., Unit 4, Pickering, Ont. L1W 3A3. Tel. 416-427-0055. Fax: 416-427-0646. Polyethylene pipe fittings.
- (P.) D. Robichaud. Annual Sales (C). Co. Size (A).⑤
- Scarborough Valve Centre Ltd., 75 Midwest Rd., Scarborough, Ont. M1P 3A6. Tel. 416-757-3669. Fax: 416-757-7731. Sales and reconditioning of valves.
- (P.) P. Cowie. Annual Sales (B). Co. Size (A).⑤
- Scepter Manufacturing Company Limited, 50 Valleybrook Dr., Don Mills, Ont. M3B 2S9. Tel. 416-445-3400. Fax: 416-445-4461. Telex: 06-986373. Branch offices, Dartmouth, N.S., Saint John, N.B., Winnipeg, Man., Saskatoon, Sask., Calgary, Alta., Vancouver, B.C. Pipe Div. plants, St-Laurent, Que., 807 Pharmacy Ave., KITEC Extrusion, Scarborough, Ont., Edmonton, Alta.; Moulding Div. plants, 11 Bermondsey Rd., Toronto and 170 Midwest Rd., Scarborough, Ont.; Engineering Div. plant, Don Mills, Ont.; Fabrication Div. plants, 6180 Invader Cres., Mississauga, Ont., Edmonton, Alta. Extruded industrial and chemical pipe and fittings, bar stock, municipal and industrial electrical rigid PVC conduit and fittings, blow and injection moulded p.v.c. and polyethylene products. Brands, "Scepter", "Cor-Line", "Blazemaster".
- For.Reps. throughout United States.
- (P.) T. Torokvei; (V.P.Molding Div.) R. Torokvei; (V.P.Fin.) R. G. Larue; (V.P.Pipe, East'n Reg.) W. Lepp; (V.P.Pipe, West'n Reg.) R. Mitchell. Annual Sales (F). Co. Size (F).⑤
- SCHALLER TOOL & MACHINE INC., 330 Industrial Rd., P.O. Box 3463, Cambridge, Ont. N3H 5C6. Tel. 519-650-0970. Fax: 519-650-1468. Progressive, blanking, forming, drawing, and metal dies, checking and welding fixtures, custom machinery and automated conveyor systems, etc.**
- (P.) F. O. Schaller; (S.T.) Ms. H. Schaller. Annual Sales (B). Co. Size (A).
- Scharf, G., Machine and Tool Limited, R.R.#1, Orillia, Ont. L3V 6H1. Tel. 705-326-6683. Tools, dies, small stampings, production and general machine work.
- (P.) G. Scharf. Annual Sales (A). Co. Size (A).
- Schauenburg Industries Ltd., 1904 Bond St., P.O. Box 261, North Bay, Ont. P1B 8G8. Tel. 705-472-2851. Fax: 705-472-4127. Rigid FRP and mine ventilation ductings, ventilation fans, flexible ventilation ducting, dust collectors, environmental consulting. Parent company, Canmark Finance Corp., Halifax, N.S.
- For. Reps.: U.S.A., Great Britain, France, Italy, South Africa.
- (G.M.) J. D. Caufield, P.Eng. Annual Sales (C). Co. Size (B).⑤
- Scheel Window Limited, 210 Madawaska Blvd., Box 97, Annprior, Ont. K7S 3H2. Tel. 613-623-2909. Fax: 613-623-0306. Vinyl sliding windows and casements.
- (P.) R. Scheel; (V.P.) B. Scheel; (S.T.) R. Scheel, Jr. Annual Sales (C). Co. Size (A).
- †Scheltema Manufacturing Limited, R.R. #1, Woodstock, Ont. N4S 7V6. Tel. 519-539-8567. Fax: 519-539-8038. Plant, 95 Norwich Ave., Woodstock, Ont. Trailer components, cable laying equipment, custom machining, stamping and fabrication, burning and welding.
- (P.) B. Scheltema; (V.P.) J. Scheltema. Annual Sales (G). Co. Size (8).
- Schenectady Chemicals Canada Limited, 319 Comstock Rd., Scarborough, Ont. M1L 2H3. Tel. 416-757-5136. Fax: 416-757-2468. Subsidiaries: Schenectady de France, Paris, France; Schenectady Midland Limited, N. Wolverhampton, England; Schenectady Chemicals Australia Pty. Ltd., Sydney, N.S.W.; Schenectady Chemicals South Africa (Pty.) Ltd., Moberi, Natal, S. Africa. Varnishes and synthetic resins. Brands, "Isomelt", "Isomid", "Isoneil". Parent company, Schenectady Chemicals Inc., Schenectady, N.Y., U.S.A.

- (P.) H.D. Wright; (V.P.) R.K. Morris; (S.M.) D.M. Frost. Co. Size (C).®
- Schenley Canada Inc., 600 de Maissonneuve Blvd. W., Montreal, Que. H3A 3J2. Tel. 514-842-9011. Fax: 514-842-4900. Telex: 055-61583. Branch offices, Halifax, N.S., Nun's Island, Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C. Distillery, Valleyfield, Que. Subsidiaries, Les Distillateurs du Quebec Ltée., Schenley Wines and Spirits Ltd., and Canadian Gibson Distilleries, Montreal, Que., Park & Tilford Canada Inc., Vancouver, B.C. Associates, J.H. Henkes Rotterdam (Canada) Ltd., Gibson International Ltd., London, England, Gibson Scotch Whisky Distilleries Ltd., Scotland. Whisky, rum, gin, liqueurs, vodka and cream liquor. Brands, "Order of Merit", "O.F.C.", "Five-Thirty", "Golden Wedding", "Canadian Tradition", "Royal Command", "Gibson's Finest".
- (Chmn.) H. A. Rorison; (P. & C.E.O.) P. Niedermayr; (V.P.Fin. & S.T.) G. Desaulniers; (V.P.Ops.) L. Madore; (V.P.Mktg.) R.P. Fitzgerald; (P.A.) R. Talbot; (P.A.) L. Phaneuf. Annual Sales (E). Co. Size (E).
- Scherer, R.P., Canada Inc., 1370 Argyle Rd., Windsor, Ont. N8Y 3K7. Tel. 519-253-2405. Fax: 519-258-7763. Soft gelatin capsules for pharmaceutical, health and nutritional markets. Parent company, R.P. Scherer Corp., Troy, MI, U.S.A.
- For. Reps. in England, Germany, France, Italy, Argentina, Australia, Japan, Korea, Brazil, Venezuela, U.S.A.
- (Dir.Ops.) N. David Eansor; (Dir.Sales & Mktg.) J. M. Bortolotti; (Dir.Admin.) Mrs. J. M. Kettlewell; (Prod.Mgr.) D. Hutchinson. Co. Size (C).
- Schering Canada Inc., 3535 Trans Canada, Pointe Claire, Que. H9R 1B4. Tel. 514-695-1320. Toll Free: 800-361-9573. Fax: 514-695-7641. Telex: 05821-657. Branch office, Mississauga, Ont. Associate, Scholl-Plough Canada, Toronto, Ont. Pharmaceuticals, human and animal health preparations. Brands, "Garamycin", "Drixoral", "Euflex", "Chlor-Tripolon", etc. Trade mark, crucible and flask superimposed on maple leaf with Schering script in semicircle around flask, "Claritin". Parent company, Schering-Plough International, Kenilworth, NJ, U.S.A.
- (P. & G.M.) C. Seurret; (V.P.Fin. & Admin.) B. Keith Greig; (Dir.Plant Ops.) G. Godin; (Med.Dir.) A. Clermont, Ph.D.; (V.P., Medical Div.) A. Clermont, Ph.D.; (V.P.Mktg. & Sales) C. B. McDonald; (Dir.Hum.Res.) J. Desautels; (P.A.) R. Beaudin. Annual Sales (E). Co. Size (E).®
- Schierbeck Printing & Publishing Ltd., 10910 - 102 Ave., P.O. Box 200, Fairview, Alta. T0H 1L0. Tel. 403-835-4925. Fax: 403-835-4227. Printing of fine papers and newspapers.
- (P.) P. Schierbeck; (Prod'n Foreman) D. Peterson; (Mktg.Mgr.) L. Campbell. Annual Sales (B). Co. Size (A).®
- Schiffenhaus Canada Inc., 6591 Kitimat Rd., Unit 2, Mississauga, Ont. L5N 3T4. Tel. 416-858-8855. Fax: 416-858-7808. PREflex preprinted linerboard.
- (P. & C.O.O.) J. M. Scott. Annual Sales (D). Co. Size (B).®
- ★Schindler Elevator Corporation, 1105 Kingston Rd., Pickering, Ont. L1V 1B6. Tel. 416-831-3020. Fax: 416-831-3993. Telex: 06-981290. Branch offices, Montreal, Quebec, Que., Ottawa, Hamilton, Toronto, Ont., Calgary, Edmonton, Alta., Vancouver, B.C. Geared, gearless and hydraulic freight and passenger elevators, escalators. Brand, "Schindler". Parent company, Schindler Holding AG.
- (P.) H. Droege; (V.P.) R. McDougald; (V.P.Mfg. & Engr'g) R. Burch; (V.P.) M.F. De Henestrosa. Annual Sales (E). Co. Size (F).®
- Schindler Manufacturing Inc., 193 Elgin St. N., Hamilton, Ont. L8L 4Y2. Tel. 416-529-8818. Fax: 416-527-7790. Plant, 274 Sherman Ave. N., Hamilton, Ont. Nylon and cotton braid, braided wire, industrial cords, braided and monofilament fishing lines.
- (P.) D. Ludwig; (S.T.) Mrs. C. Ludwig. Annual Sales (B). Co. Size (A).®
- ★SCHLEGEL CANADA INC., 514 South Service Rd., P.O. Box 218, Oakville, Ont. L6J 5A2. Tel. 416-845-6657. Toll Free: 800-268-5084. Fax: 416-845-3112. Weatherstrip and trim for construction and automotive markets composed of textile, foam, plastics or rubber. Trade marks, Schlegel, Polybond, Fin-Seal, Q-Lon, etc. Parent company, Schlegel Corporation, Rochester, NY, U.S.A.
- Foreign reps. in England, Australia, Germany, Spain, Belgium, Ireland, Mexico, Saudi Arabia, Egypt, Nigeria, Japan, Singapore, Brazil, Italy, Greece.
- (Plant Mgr.) H. Carey; (P.A.) Ms. C. King; (Dir.Sales & Mktg.) G.R. Pype; (Sales & Mktg.) Ms. G. Macfarlane. Annual Sales (D). Co. Size (E).®
- ★Schlumberger Industries, Measurement Division-Canada, 7275 West Credit Ave., Mississauga, Ont. L5N 5M9. Tel. 416-858-4211. Fax: 416-858-0428. Telex: 06-23875. Branch offices, Dartmouth, N.S., Pointe aux Trembles, Que., Winnipeg, Man., Calgary, Edmonton, Alta., Burnaby, B.C. Liquid and gas flow meters, gas pressure regulators. Brands, "Sprague", "Trident", "Red Seal", "Green Seal". Parent company, Schlumberger Canada Limited, Calgary, Alta.
- (Exec.V.P. & G.M.) D. Mitobe; (Ops.Mgr.) C. Kasmierski; (G.S.M.) A. Mitchell; (Reg.S.M.Calgary) D. Lovett; (Reg.S.M.Pointe aux Trembles) F. Demetrech; (Mktg. Mgr.) Ms. A. Price. Annual Sales (D). Co. Size (C).
- Schlumberger Technologies, CAD/CAM Division, 6711 Mississauga Rd., Suite 501, Mississauga, Ont. L5N 2W3. Tel. 416-821-7774. Fax: 416-821-0102. Branch office, Montreal, Que. Plants, Ann Arbor, MI, Billerica, MA, U.S.A. CAD/CAM software for mechanical design and analysis. Parent company, Schlumberger Ltd., New York, NY, U.S.A.
- For.Reps., worldwide.
- (Mgr.) C.C. Gentle. Annual Sales (F). Co. Size (F).®
- ★Schmidt Printing Inks Ltd., [Encres d'imprimerie Schmidt Ltée.], 890 Montée de Liesse, St. Laurent, Que. H4T 1N8. Tel. 514-731-9405. Fax: 514-342-7901. Telex: 05-824879. Branch office, Mississauga, Ont. Brands, "Rotiflex", "GS", "R.O.P.", "Palette". Parent company, Gebr Schmidt G.m.b.H., Frankfurt, West Germany.
- (Exec.V.P.) M. J. Tallon; (Exp.Div.Mgr.) J. J. Glynn; (Plant Mgr.) G. Blattner; (Plant Mgr.) G. Schneider; (Purch.Mgr.) Ms. B. Watkins. Annual Sales (D). Co. Size (B).®
- Schmidtke Millwork Ltd., 78 Townline Rd., P.O. Box 2470, Steinbach, Man. R0A 2A0. Tel. 204-326-9837. Fax: 204-326-5928. Kitchen cabinets, architectural millwork, institutional caseloads, laboratory furnishings, church furnishings and store fixtures.
- (P. & G.M.) G.L. Schmidtke; (V.P.Sales) D. Engel; (Plant Mgr.) N. Falk; (P.A.) C. Schmidtke; (Cont.) R. Ticknor. Annual Sales (D). Co. Size (D).
- ★Schneider Corporation, 321 Courtland Ave.E., Kitchener, Ont. N2G 3X8. Tel. 519-885-8100. Fax: 519-885-8210. For products see listing of subsidiary, J.M. Schneider Inc.
- (Chmn.) F. P. Schneider. Annual Sales (H). Co. Size (G).®
- ★Schneider, J.M., Inc., 321 Courtland Ave. E., P.O. Box 130, Kitchener, Ont. N2G 3X8. Tel. 519-885-8100. Telex: 069-55272. Branch offices, Halifax, N.S., Montreal, Que., London, Ottawa, Toronto, Sudbury, Ont., Winnipeg, Man., Calgary, Alta., N. Burnaby, B.C. Plants, Ayr, Kitchener, Toronto, Ont., Winnipeg, Man., Edmonton, Alta. Meat and poultry packers. Brands, "Schneiders", "Mini Deli", "Oktoberfest", "Hot Rods", "Red Hots", etc. Parent company, Schneider Corporation, Kitchener, Ont.
- For. Rep., Mid Ocean Traders, Hamilton, Bermuda.
- (P.) D.W. Dodds; (V.P.Sales & Mktg.Bus.Dev.) J.A. Howard; (V.P.Sales & Mktg.Food Serv.Div.) P.E. Lang; (V.P.Sales & Mktg.Retail Meat Div.) J. Petrozzi; (V.P.Mfg.) J.E. Lauer; (V.P. & Cont.) G. Hooper; (Exp. S.M.) F. Goetz; (S.) G.A. MacKay, Q.C.; (Sales & Mktg. Admin.Mgr.) D. Evans; (Asst.Corp.S.) Ms. A.G. Hartleib. Annual Sales (H). Co. Size (G).®
- Schofield, Arnold, Photography, 102-200 Gage Ave. S., Hamilton, Ont. L8M 3E2. Tel. 416-547-5902. Calendars, brochures, post cards, posters, stationery, stock transparencies, environmental illustrations.
- (Prop.) A. Schofield. Annual Sales (A). Co. Size (A).®
- Schokbeton Quebec Inc., 576 boul. Sauve, St-Eustache, Que. J7R 4Z3. Tel. 514-473-6831. Telex: 05-835557. Architectural and structural precast concrete, insulated panels, columns, beams, floor slabs.
- (V.P. & G.M.) J.A. Dubuc; (P.A.) S. Bibeau; (Ops.Mgr.) R. Bibeau; (Plant Mgr.) W. Netschay. Annual Sales (D). Co. Size (E).
- Schola Inc., 675 St-Charles, Marieville, Que. J0L 1J0. Tel. 514-658-0661. Fax: 514-658-9158. Acrylics, liquid tempera, finger paint, ceramic clays, educational sets, sculpturing stones. Brands, "Schola", "Vallauris", "Tarasco".
- (P. & G.M.) R. Ostiguy; (Cont.) Mrs. M. Bergeron. Co. Size (A).®
- Scholl-Plough Canada Inc., 6400 Northam Dr., Mississauga, Ont. L4V 1J1. Tel. 416-673-6242. Fax: 416-671-0686. Telex: 06-963512. Subsidiary, Dr. Scholl's Ltd., Toronto, Ont. Arch supports and remedies for the feet. "Maybelline" cosmetics, "Coppertone" sunscreen products, "Correctol", "Feen-amint", etc., proprietaries. Brands, "Dr. Scholl's", "Zino-pads", "Air Pillo", etc. Parent company, Schering Corporation, Kenilworth, N.J., U.S.A.
- (P.) R. Gawne; (G.M.Maybelline) E. Smith; (V.P. & G.M. Dr. Scholl's Ltd.) A.L. DiLella. Annual Sales (E). Co. Size (E).®
- Scholtz Flexowall, Inc., Division of Trellex Ltd., Suite 750, 6600 Trans-Canada Hwy., Pointe Claire, Que. H9R 4S2. Tel. 514-694-7290. Fax: 514-694-4407. Telex: 05-821762. High angle conveyor systems. Brands, "Scholtz", "Flexowall", "Weighflex". Parent company, Flexowall Corporation, Clinton, Conn., U.S.A.
- (S.M.) P. Castel. Annual Sales (C). Co. Size (A).®
- ★Schooner Seafoods Ltd., Doucet Wharf Rd., Yarmouth, N.S. B0W 3P0. Tel. 902-663-2521. Fax: 902-663-4695. Telex: 019-38556. Frozen fish products.
- (P. & G.M.) M. Nowinski; (Asst.Plant Mgr.) L. LeBlanc. Annual Sales (C). Co. Size (E).®
- ★Schoppel, Ingo, Knitwear, Ltd., 57 Schaefer St., Waterloo, Ont. N2L 4C4. Tel. 519-884-8180. Fax: 519-884-0287. Men's and ladies' sport sweaters. Brand, "Ingo".
- (P.) I. Schoppel; (V.P.Mktg.) T. Schoppel; (V.P.Ops.) A. Schoppel. Annual Sales (C). Co. Size (B).®
- Schuller Machine & Tool Ltd., 10 Skagway Ave., Scarborough, Ont. M1M 3V1. Tel. 416-261-7131. Custom and production C.N.C. machining.
- (P.) F. Schuller. Annual Sales (B). Co. Size (A).®
- ★Schulman, A., Canada Ltd., 400 South Edgeware Rd., St. Thomas, Ont. N5P 3Z5. Tel. 519-633-3451. Fax: 519-633-7455. Telex: 064-73541. Sales office, Mississauga, Ont. Manufacturer of engineered plastic polypropylene, polyethylene and polyvinyl chloride compounds. Parent company, A. Schulman Inc., Akron, Ohio, U.S.A.
- For. Reps.: Great Britain, Belgium, W. Germany, France, U.S.A.
- (G.M.) G. Trimmer; (Plant Mgr.) C.J. Brown. Annual Sales (E). Co. Size (C).®
- ★Schulte Industries Ltd., Box 70, Englefeld, Sask. S0K 1N0. Tel. 306-287-3715. Fax: 306-287-3355. "Schulte" rock removal equipment, snow removal equipment, hydraulic earth scrapers, heavy duty rotary cutters, cultivators and harrows, boat lifts.
- (P.) J. Schulte; (S.M.) J. Carnago; (V.P. & G.M.) E. Schulte. Annual Sales (C). Co. Size (B).®
- Schultz Manufacturing Company Limited, The, 661 Martin St., P.O. Box 130, Milton, Ont. L9T 2Y3. Tel. 416-878-2877. Stampings, automotive exhaust parts.
- (P.) T. Easterbrook. Co. Size (N/R).
- Schurman, M. F., Co., Limited, Eustane St., P.O. Box 3390, Summerside, P.E.I. C1N 4K3. Tel. 902-436-4291. Fax: 902-436-6514. Branch offices, St. John's, Nfld., Kensington, Charlottetown, P.E.I., Dartmouth, N.S., Saint John, N.B. Concrete plants, Charlottetown, Summerside, P.E.I., Window plant, Summerside, P.E.I. Subsidiaries: Schurman Enterprises Ltd. and its divisions, Schurman Supply, Schurman Construction and Schurman Industries, Summerside, P.E.I. Casement, awning, vertical and horizontal sliding permafinished windows, also readymix concrete. Brands, "Schurman", "Permafinish", "Century".
- (P. & G.M.) M.S. Schurman; (T.) W.J. MacGillivray; (P.A.) K. Palmer; (Compt.) T.J. Moorehead; (Mktg.Mgr.) F. Curtis; (Plant Mgr.) T. Murphy; (Concrete Mgr.) W. Davis. Annual Sales (E). Co. Size (E).®
- Schwank Ltd., 2245 Midland Ave., Unit#8, Scarborough, Ont. M1P 4P9. Tel. 416-291-1669. Fax: 416-291-7649. Infra-red gas heaters. Brands, "Schwank", "Perfection", "Perfection-Schwank", "Centurion". Parent company, Schwank G.m.b.H., Koeln, W. Germany.
- (Chmn.) B. Schwank; (P.) G. Horich. Annual Sales (C). Co. Size (A).®
- Schwartz Chemical of Canada Limited, 777 McKay Rd., Pickering, Ont. L1W 3A3. Tel. 416-683-0411. Fax: 416-428-2057. Associate company, Schwartz Chemical Inc., Long Island, N.Y., U.S.A. Metal and wood coatings and adhesives, stains, coatings, dyes and adhesives for plastics. Brands, "Rez N Dye", "Rez N Glue", "Rez N Bond".
- (P. & G.M.) G.A. William Hutton; (S.M.) E. Goodall. Annual Sales (D). Co. Size (B).®
- Schwarzkopf Ltd., 150 Duncan Mill Rd., Don Mills, Ont. M3B 3M4. Tel. 416-441-9933. Fax: 416-443-0314. Telex: 06-986892. Toilet preparations and perfumes.

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

- Brands, "Natural Styling", "Igora", "L'Air du Temps", "Nina", "Ricci-Club".
(P.) G. Schwarzkopf; (Exec.V.P.) D. A.J. Nugent; (V.P.Ops.) K. Glaubitz. Annual Sales (D). Co. Size (D).®
- Schweppes Division Cadbury Schweppes Canada Inc., 170 Attwell Drive, Rexdale, Ont. M9W 6L8. Tel. 416-675-2922. Telex: 06-9B9533. "Schweppes" tonic water, club soda, ginger ale, bitter lemon and ginger beer, Collins mixer, golden and diet ginger ale. Parent company, Cadbury Schweppes Plc. Inc., London, England.
(P. & G.M.) D. I.G. Matthews; (V.P.Mktg. & Sales) D. Ian McLeod; (Cont.) J. Douglas McKinnon; (Mktg.Mgr.) S. Smith. Annual Sales (D). Co. Size (A).
- Schwitzer, A Household International Co., B18 Erie St., Stratford, Ont. N5A 2P3. Tel. 519-271-9900. Fax: 519-271-7024. Vibration damper assemblies. Parent company, Household Manufacturing Canada, Inc., Prospect Heights, Ill., U.S.A.
(Plant Mgr.) A. Basisto; (Cont.) Y. L. Taylor. Annual Sales (D). Co. Size (C).
- ★Sci Can Diagnostics Inc., 14601 - 134 Ave., Edmonton, Alta. T5L 4S9. Tel. 403-455-6079. Fax: 403-455-6099. "Cell Passage System" allows for the separation and isolation of various cell components of the immune system.
(P. & C.E.O.) T. Hay; (C.F.O.) M. Kristiansen; (Mktg. & Prod'n Dir.) G. Likes; (Prod.Dev.) R. Moro, Ph.D.; (Purch.) R. A. Metcalfe. Annual Sales (B). Co. Size (A).
- ★Sci-Tec Instrument Inc., 1526 Fletcher Rd., Saskatoon, Sask. S7M 5M1. Tel. 306-934-0101. Telex: 074-24B7. Brewer ozone spectrophotometer, cosmos tracker, "Hilda" data acquisition system, posi-stop block limit control systems, "Petro Tag" tank automated gauging system, sun photometers.
(P. & G.M.) N. Foulds; (S.M.) K. Harradence; (P.A.) S. Laliberte; (Plant Mgr.) K. Lamb. Annual Sales (C). Co. Size (B).®
- ★SciCan Scientific Ltd., 900 Division St., Cobourg, Ont. K9A 4L1. Tel. 416-372-6531. Toll Free: 800-268-4440. Fax: 416-372-1265. Telex: 06-21787B. Branch offices, Montreal, Que., Halifax, N.S., Toronto, Ont., Calgary, Alta. Associate, Johns Scientific Inc. Vials, serum containers, disposable glass culture tubes and pasteur pipets. Brand, "Maple Leaf".
(P.) J.P. Richards; (Plant Mgr.) W. Berry. Annual Sales (D). Co. Size (C).®
- Science Aztec Inc., 12 Trans Canada ouest, Levis, Que. G6V 4Z2. Tel. 418-835-1646. Fax: 418-837-406B. Multi-user computer systems, electronic products, computer memory boards, peripheral controllers and interfaces.
(P.) A. Gareau; (Cont.) T. Truong. Co. Size (A).
- ★Scientek Medical Equipment, 201 - 11151 Bridgeport Rd., Richmond, B.C. V6X 1T3. Tel. 604-273-9094. Fax: 604-273-1262. Associate, Cassidy's Ltd., Toronto, Ont. Hospital, central material processing and distribution, laboratory, O.R. suite, morgue, pathology and scientific equipment. Brand, "Scientek". Parent company, Cassidy's Ltd., Vancouver, B.C.
For.Rep., McGregor Medical & Scientific Sup., Hong Kong.
(V.P.) J.H. Barnett; (G.M.) D. T.W. Tam; (Bus.Dev. Mgr.) C. Murray. Annual Sales (C). Co. Size (C).®
- Scientific Instrumentation Ltd., 2233 Hanselman Ave., Saskatoon, Sask. S7L 6A7. Tel. 306-244-0881. Fax: 306-665-6263. Associate, Saskatoon Machine Works Limited. Data/voice transmission system for mining/industrial applications, signal conditioning system interfaces high voltage generating equipment to data logging and monitoring equipment.
(P.) L. Cooper; (V.P.) D. Sommerfeldt. Annual Sales (B). Co. Size (A).®
- ★Scierie Mitis Inc., Rue Mitis, C.P. 400, Price, Que. G0J 1Z0. Tel. 418-775-3404. Fax: 418-775-3895. Telex: 051-B6424. Sawdust, shavings, rough lumber.
(Admin.Dir.) N. Dubé; (G.M.) F. Morin; (S.M.) M. Andre Bouchard. Annual Sales (D). Co. Size (C).®
- Scierie St. Michel Inc., 621 boul. St-Georges, C.P. 369, St. Michel des Saints, Que. J0K 3B0. Tel. 514-833-6367. Fax: 514-833-5797. Softwood lumber.
(P.) J. Cossette; (G.M.) P. Moreau; (S.M.) G. Perrier; (Admin.Mgr.) F. Des Rosiers; (Plant Mgr.) Y. Tomasovic. Annual Sales (E). Co. Size (E).®
- ★Scierie Tessier et Lachance Inc., 1980 Rang St-Pierre, Ste-Elisabeth, Que. J0K 2A0. Tel. 514-753-4214. Fax: 514-753-9676. Red and white pine rough wood.
(P.) C. Tessier; (Cont.) Ms. M. Laliberte. Annual Sales (C). Co. Size (A).
- Scieries Saquenay Ltée., 105 boul. de la Grande-Baie Nord, C.P. 1155, Ville de la Baie, Que. G7B 3P3. Tel. 418-544-6B11. Telex: 051-36252. Sawn lumber, dressing mill. Brand, "SSL". Parent company, Hacmen Pratt Products Inc., Boca Raton, Fla., U.S.A.
(Partner) H. Tremblay. Annual Sales (D). Co. Size (C).
- Scies B.G.R. Inc., Les, 2341 ave. de la Rotonde, Charny, Que. G6X 2M2. Tel. 418-832-291B. Fax: 418-B32-2910. Saws and carbide tools, also repairs.
(P.) J.C. Blanchet; (V.P.) R. Blanchet; (T.) R. Blanchet. Annual Sales (C). Co. Size (B).®
- ★Scies Richelieu Inc., Les, 1120 St-Jean-Baptiste, St-Roch-sur-Richelieu, Que. J0L 2M0. Tel. 514-7B5-2933. Toll Free: 800-363-2743. Fax: 514-7B5-3263. Circular carbide saws.
(P.) G. Durepos. Annual Sales (C). Co. Size (A).®
- ★Sciex, Division of MDS Health Group Limited, 55 Glen Cameron Rd., #202, Thornhill, Ont. L3T 1P2. Tel. 416-BB1-4646. Fax: 416-BB1-9B32. Telex: 06-964722. Mass spectrometer systems for use in environmental monitoring, research, health, medical and industrial applications. Brands, "Taga", "Elan", "Aromic", "Plasmalok". Parent company, MDS Health Group Limited.
For.Reps., British Aerospace Plc. and The Perkin-Elmer Corporation.
(P.) J.A. Reynolds; (Sr.V.P.) N.M. Reid; (P.A.) D.J. Percy; (Dir.Mfg.) P. Young. Annual Sales (D). Co. Size (D).®
- ★Scintrex Limited, 222 Snidercroft Road, Concord, Ont. L4K 1B5. Tel. 416-669-22B0. Fax: 416-669-5132. Telex: 06-964570. Subsidiaries: Scintrex Inc., Salt Lake City, Utah, U.S.A.; Scintrex Pty. Ltd., Sydney and Perth, Australia. Geophysical, geochemical and nuclear reactor monitoring instruments, chemical analysers, explosives and explosive ordnance detectors, area radiation monitors for military purposes. Brands, "Scintrex", "Luminox", "Metalog", "Tridem", etc.
(P.) H. O. Seigel, Ph.D.; (Sr.V.P.) G. Stork, P.Eng.; (Sr.V.P.) J. G. Baird; (Prod'n Mgr.) A. Beale. Annual Sales (D). Co. Size (D).®
- ★Score Energy Products Inc., P.O. Box 1BB6, Stettler, Alta. T0C 2L0. Tel. 403-742-2075. Fax: 403-742-105B. Branch offices and plants, Calgary, Edmonton, Alta. "Frisch" butterfly damper, high temperature butterfly, gate, wedge gate, guillotine gate and multi-louver valves, "Score Tricentric" high performance butterfly valves.
(P. & C.E.O.) M. Shick; (V.P.Sales & Mktg.) A. Webster; (V.P.Mfg.) B. Sandberg. Annual Sales (C). Co. Size (A).®
- Scotch Bakery Ltd., B7 Commercial St., Nanaimo, B.C. V9R 5G3. Tel. 604-753-3521. Baked products.
(P.) A. Wilson; (T.) Mrs. J. Luoma. Annual Sales (B). Co. Size (A).®
- Scotia Pallets Ltd., P.O. Box 40, Goshen, N.S. B0H 1M0. Tel. 902-7B3-2173. Fax: 902-7B3-20B9. Plant, Guysborough County, N.S. Hardwood and softwood pallets, pre-cut pallet components, mine timbers, railroad ties, C.P.C. Pallets.
(P.) H. Long; (Prod'n Mgr.) A. MacKeen; (Off.Mgr.) C. Storseth. Annual Sales (B). Co. Size (A).®
- Scotian Gold Co-Operative Limited, Box 370, Kentville, N.S. B4N 3X2. Tel. 902-67B-2191. Fax: 902-67B-4540. Telex: 019-32111. Branch plant, Coldbrook, N.S. Fresh apples and other fresh fruit and vegetables. Brand, "Scotian Gold".
(G.M.) D. Cudmore; (S.M.) J. Amirault. Annual Sales (D). Co. Size (C).®
- Scotsburn Co-operative Services Ltd., P.O. Box 340, Scotsburn, N.S. B0K 1R0. Tel. 902-4B5-8023. Fax: 902-4B5-4013. Branch offices, Bridgewater, Dartmouth, Kentville, Margaree Forks, New Glasgow, Port Hawkesbury, N.S., Gander, Nfld., Moncton, N.B. Branch plants, Stellarton, Tatamagouche, Truro, Amherst, Antigonish, Sydney, N.S., St.John's, Nfld. Milk, ice cream, butter, registered feeds, creams, cottage cheese, milk pudding, orange and apple juice, and fruit drinks. Brands, "Scotsburn", "Brookfield", "Cape Breton Dairymen", "Sunshine".
(P. & C.E.O.) J. M. MacConnell; (Exec.V.P. & C.O.O.) M. MacConnell; (V.P. & C.F.O.) J. G. Wood; (Sr.V.P.) R. J. MacLennan; (V.P. & S.) M. Van De Sande; (Br.Mgr. Scotsburn) F. MacLennan; (Br.Mgr.Antigonish) W. Whitty; (Br.Mgr.Truro) P. Flemming; (Br.Mgr.Dartmouth) G. Illsley; (Br.Mgr.Amherst) V. Short; (Ops.Mgr.Sydney) E. Leblanc. Annual Sales (F). Co. Size (F).®
- Scott-Bathgate Ltd., 149 Pioneer Ave., P.O. Box 765, Winnipeg, Man. R3C 0H2. Tel. 204-943-B525. Fax: 204-957-5902. Branch offices, Thunder Bay, Toronto, Ont., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, Prince George and Victoria, B.C. Branch plant, Vancouver, B.C. Flavouring extracts, prepared mustard, peanut butter, cordial drinks, salted nuts, popcorn, etc. Brands, "Nutty Club", "Food Club".
(P.) J.C. Burt; (Off.Mgr.) R.R. Daily. Annual Sales (D). Co. Size (E).
- ★Scott-Douglas Plastics Ltd., Janes Rd., P.O. Box 65, Ingersoll, Ont. N5C 3K1. Tel. 519-4B5-1943. Fax: 519-485-3557. Custom injection moulded parts for the automotive, computer, telephone, appliance and housewares industries, also medical parts.
For.Rep., H.C. Olsen & Associates, Grand Haven, Mich., U.S.A.
(P.) D. Douglas; (Dir.Engr'g) J. Story; (Prod'n Mgr.) J. M. McGinnis; (Plant Mgr.) G. Thompson. Annual Sales (C). Co. Size (B).®
- Scott, James N., Cut Stone Limited, 15 Canvarco Rd., Toronto, Ont. M4G 1L4. Tel. 416-421-7050. Fax: 416-421-7052. Customized stone work and natural limestone.
(P.) R. Scott. Annual Sales (B). Co. Size (A).®
- Scott Laboratories Ltd., 950 Brock Rd. S., Pickering, Ont. L1W 2A1. Tel. 416-B39-9463. Fax: 416-B39-073B. Telex: 06-981445. "Scott" cellulose filter pads for beverages and wine cork processing. Parent company, Scott Laboratories Inc., San Rafael, CA, U.S.A.
(G.M.) M.A. Vagners; (Mgr.) R. Grabinsky. Annual Sales (C). Co. Size (A).®
- ★Scott Maritimes Limited, P.O. Box 549D, New Glasgow, N.S. B2H 5E8. Tel. 902-752-8461. Fax: 902-752-0258. Plant, Abercrombie Point, N.S. Bleached sulphate pulp. Parent company, Scott Paper Company, Philadelphia, PA, U.S.A.
(P.) G. A. Byrne. Annual Sales (F). Co. Size (F).
- ★Scott Paper Limited, [Papiers Scott Limitée], 1111 Melville St., P.O. Box 3600, Vancouver, B.C. V6B 3Y7. Tel. 604-6BB-B131. Fax: 604-643-5543. Sales offices, Dartmouth, N.S., Montreal, Que., Toronto, Ottawa, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Burnaby, B.C. Plants, Crabtree, Lennoxville, Hull, Que., New Westminster, B.C. Paper napkins, facial and bathroom tissues, towels, waxpaper, etc. Brands, "Purix", "Scotties", "Cutrite", "Cottonelle", "Scott Family Napkins", "Cashmere", "Scottotels", "Viva", etc. Parent company, Scott Paper Company, Philadelphia, Pa., U.S.A.
For.Reps., Sterling International, San Francisco, CA, Central National Commercial Co. Inc., New York, NY, American Pulp & Paper Inc., Seattle, WA, Trebor Inc., Union, NJ, U.S.A.; Central International Pty. Limited, Sydney, Australia.
(Chmn.P. & C.E.O.) R. T. Stewart; (Corp.V.P.Fin.) J. M. Reid; (Corp.V.P.Mktg.) D. H.R. Stowe; (Corp.V.P.Mfg.) S. Guay; (Corp.V.P.Strategic Dev.) J.L.A. Glanville; (Div.V.P.Comm.Mktg.) N.N. Dexter; (Div.V.P.Hum. Res.) R.M. Kitos; (Div.V.P.Hull Mfg.) J.R. Seaborn; (Div.V.P.Ventures) J.F. Philip; (Div.V.P.East'n Mfg.) D. Wells; (Div.V.P.Cons.Sales) D.M. Doherty; (Div.V.P.Cons.Mktg. Serv.) D.L. Pettit; (G.M.) R.W. Howcroft; (Mfg.Dev.Mgr.) K.P. Herron; (Div.V.P. & Corp.S.) J.J. Herb; (Parent Roll S.M.) L. Lavik; (Mgr.Mtl'l Handling, Hull) A. Rogers; (Mgr.Mat'l Handling, West) D. Burdon; (Mgrs.Mat'l Handling, East) S. Syard. Annual Sales (H). Co. Size (G).
- Scott Plastics Ltd., 21 Erie St., Victoria, B.C. VBV 1PB. Tel. 604-3B2-0141. Fax: 604-3B5-65B8. Telex: 049-7461. Sales office, Vancouver, B.C. Fishing tackle. Brand, "Scotty".
(P. & G.M.) B.J. Scott. Annual Sales (C). Co. Size (C).®
- Scott Polymers, Ltd., 19250 Clark Graham, Baie d'Urfe, Que. H9X 3RB. Tel. 514-457-3226. Fax: 514-457-4390. Telex: 05-82153B. Expandable polystyrene. Parent company, Scott Polymers, Inc., Fort Worth, TX, U.S.A.
(G.M.) I. Banat. Co. Size (B).®
- Scott, S.F., Manufacturing Co. Ltd., 766 - 14th St. S.W., P.O. Box 567, Medicine Hat, Alta. T1A 7G5. Tel. 403-526-9170. Toll Free: 800-661-1462. Fax: 403-529-0B51. "Blue Imp" metal and wooden playground equipment, Christmas street decorations.
(Mgr.) D. M. Scott. Annual Sales (C). Co. Size (A).
- Scott Screen & Wire Company Ltd., 755 St.Jean Baptiste St., Winnipeg, Man. R2H 2Y3. Tel. 204-233-3437. Fax: 204-233-1225. "Scott-Aloy" wire screens and cloths.
(V.P. & G.M.) D. T. Benson. Annual Sales (C). Co. Size (A).®

- Scott Steel (Ottawa) Ltd., 3101 Hawthorne Rd., Ottawa, Ont. K1G 3V8. Tel. 613-738-7196. Fax: 613-737-9360. Fabricators and erectors of structural steel. (C.E.O.) S. Ferguson; (Prod'n) B. Kelders; (Purch.) R. Donaldson. Annual Sales (C). Co. Size (B).
- Scott's Directories, 75 Thomas St., Box 365, Oakville, Ont. L6J 5M5. Tel. 416-845-8881. Toll Free: (204, 306, 403, 506, 604, 709, 902) 800-268-3717, (416, 418, 514, 519, 613, 705, 807, 819) 800-387-7954. Fax: 416-845-7782. Branch office, Montreal, Que. Industrial directories for Ontario, Quebec, Western and Atlantic Provinces and trade directories for Metropolitan Toronto and Toronto vicinity. Parent company, Southampton Business Information & Communications Group. (G.M.) Ms. J. Peacock; (Plant Mgr.) Ms. M. Throop; (S.M.) Ms. M. Glaholm. Annual Sales (C). Co. Size (B).^⑤
- Screen Art Products, 36 Milford Ave., Toronto, Ont. M6M 2V8. Tel. 416-249-7284. Silk screen process printing. Brands, "Colortrol", "Screen Coat 43". (Prop.) I.M. Noble. Co. Size (N/R).
- Screen Fashions Ltd., 9850 Ray Lawson, Ville d'Anjou, Que. H1J 1L1. Tel. 514-351-5100. Silk screen printing on textiles. (P.) N. Chrissolor; (V.P.) R. Chrissolor; (S.) M. Chrissolor. Annual Sales (B). Co. Size (B).
- ★Screen Print Display Advertising Ltd., 100 Elgin St., P.O. Box 400, Brantford, Ont. N3T 5N3. Tel. 519-756-6185. Fax: 519-756-6502. Telex: 061-81170. Branch offices, Sydney N.S., Montreal, Que., Hamilton, Toronto, Ont., Winnipeg, Man. Plants, Brantford, Ont., Winnipeg, Man. Subsidiary, Screen Print Display Advertising (Western) Ltd., St. Boniface, Man. Screen printing, point of purchase displays, vacuum forming, lithography, wood store fixtures. (P.) G. Goldsmith; (Cont.) G. Davidson; (G.M.) L. Phillips; (Purch.Mgr.) B. Marshall; (S.M.) A. Smith. Annual Sales (D). Co. Size (E).^⑥
- Screen Print Display Advertising (Western) Limited, 385 Dawson Rd., N., Winnipeg, Man. R2J 0S8. Tel. 204-237-4863. Fax: 204-237-8155. Silk screen and offset printing, point of purchase displays, banners, posters, mobiles, changeable signs, price markers, decals for trucks, trailers, equipment and machinery, bus advertising, commercial printing, brochures, etc. Parent company, Screen Print Display Advertising, Brantford, Ont. (P.) L. Phillips; (Compt.) R. Van Den Broek; (Prod'n Supv'r) R. Dupont; (Br.Mgr.) R. Best; (Purch.) L. Woods. Annual Sales (D). Co. Size (C).^⑤
- Screenco Mfg. Ltd., 555-557 Fenmar Dr., Weston, Ont. M9L 2R6. Tel. 416-745-9440. Aluminum and patio door screens. (P.) J. Figliomeni; (V.P.) T. Diprospero; (S.T.) E. Tansley. Annual Sales (C). Co. Size (B).^⑤
- Scriptam Industries Inc., 725 boul. Bertrand, Quebec, Que. G1M 2E4. Tel. 418-681-7708. Fax: 418-681-9514. Directory boards, mouldings, chalkboards, visual and magnetic control boards, corkboards. Brand, "Scriptam". (P. & G.M.) D. Gaumond. Annual Sales (B). Co. Size (A).^⑥
- ★Screw-Driv Products Ltd., 106 East Dr., Brampton, Ont. L6T 1C1. Tel. 416-458-6166. Toll Free: 800-387-2249. Standard and specialized hand and power tool screw driver bits, magnetic power tool bit holders, hand screw driver blades. (P.) Mrs. D. Whipples; (Plant Mgr.) J. Lamoureux. Annual Sales (B). Co. Size (A).^⑥
- Scruples Company, Division of Swenson Canada Inc., 80 Orfus Rd., Toronto, Ont. M6A 1M1. Tel. 416-787-4501. Fax: 416-787-0551. Telex: 06-986766. Hair preparations, cold wave treatments, shampoos, cosmetics, etc. Brands, "Structure Bath", "Moisture Bath", "Cohesion", "Quickseal", etc. Parent company, Swenson Canada Inc., Toronto, Ont. (Chmn.) R.C. Swenson; (P.) J.M. Swenson; (S.M.) J. Denyer; (S.T. & Off.Mgr.) W.T. McCormack; (Plant Mgr.) A. Quick. Annual Sales (C). Co. Size (B).^⑥
- Scully, William, Ltd./Ltée., 2090 Moreau St., Montreal, Que. H1W 2M3. Tel. 514-527-9333. Fax: 514-521-5942. Telex: 055-62171. Uniform caps, crested metal badges, crests and buttons, gold and silver embroidered crests for uniforms, blazers, etc., headwear, belts and flags, plaques, awards and enamel jewellery. (P.) V.G. Scully; (Dir.) J. Scully; (V.P./Headwear) C.G. St. Laurent; (Mgr./Metal) R. Brisebois. Annual Sales (C). Co. Size (B).^⑤
- ★Scythos Inc., 128 Sterling Rd., Toronto, Ont. M6R 2B7. Tel. 416-535-1151. Toll Free: (416, 519, 613, 705, 709) 800-268-1779. Fax: 416-535-0971. Telex: 065-24312. Branch sales offices, Amherst, N.S., Quebec, Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Wipers, tarpaulins, general canvas goods, waterproof work clothing, safety vests and sleeves, flags, awning materials, textile printing, waterproofing, flame retarding, dyeing and bleaching, rope nets and slings, fire fighting coats, filter material, etc. Brands, "Scycro", "Sterling", "Scyprotex". Parent company, Dafina Holdings Inc. (Chmn. & P.) F. Dawood, Ph.D.; (V.P. & G.M.) W. William Swerhun; (S.M.) P. Barnes; (Mgr./Purch.) Miss L. E. Speers; (Prod'n Mgr.) B. Bishop. Annual Sales (D). Co. Size (D).^⑥
- Sea Craft Ltd., 80x 122, Hermitage, Nfld. A0H 1S0. Tel. 709-883-2361. Fax: 709-883-2499. Fiberglass fishing vessels, life boats, pleasure craft, dory for fishing either open or with a superstructure. (P.) W. M. Roberts; (S. & V.P.) Ms. C. A. Roberts. Annual Sales (C). Co. Size (A).
- ★Sea Crest Fisheries Limited, P.O. Box 94, Saulnierville, N.S. B0W 2Z0. Tel. 902-769-2816. Fax: 902-769-0866. Plant, Comeauville, N.S. Fresh and frozen fish, frozen herring roe. (P.) N. Saulnier; (Off.Mgr.) B. Saulnier. Annual Sales (D). Co. Size (D).^⑤
- ★Sea-Glaze Marine Windows Ltd., 2340 Viscount Way, Richmond, B.C. V6V 1N1. Tel. 604-273-1718. Fax: 604-278-1737. "Series 106" and "Series 250" aluminum framed commercial boat windows, "Series 150", "Series 200" and "Series 350" aluminum marine doors. (P.) H. Richardson; (G.M.) D. Richardson. Annual Sales (B). Co. Size (A).^⑤
- ★Sea-Lect Seafoods Limited, P.O. Box 517, Bedford, N.S. B4A 2Y2. Tel. 902-835-4660. Telex: 019-21568. Plants, Sambro, Woods Harbour, Gunning Cove., N.S. Fresh, frozen and pickled fish, live lobster. Brand, "Sea-Lect". (P.) T. Swim; (V.P.) D. Hilchey. Annual Sales (C). Co. Size (A).
- ★Sea Queen, 720 King St. W., Toronto, Ont. M5V 2T3. Tel. 416-362-6426. Fax: 416-362-8656. Telex: 06-22322. Ladies' swim suits, beachwear and loungewear. Brands, "Sea Queen", "Caron International", "Collectibles", "Sunsurfer", etc. For Rep., Sea High Industries, New York, NY, U.S.A. (G.M.) D. Paterson; (Plant Mgr.) G. Bonanni; (Compt.) F. Weiss. Annual Sales (D). Co. Size (D).^⑤
- Seabreeze Electric Corporation, 40 Fima Cr., Toronto, Ont. M8W 3P9. Tel. 416-255-1191. Toll Free: 800-668-6095. Fax: 416-255-5722. Oscillating fan heaters, table and window fans. Brands, "Seabreeze", "Turbo-Aire". (C.E.O.) A.K. Tateiski; (P.) A.R. Tateishi. Annual Sales (C). Co. Size (B).^⑤
- Seafood Products, Company Ltd., 2727 Commissioner St., Vancouver, B.C. V5K 1A2. Tel. 604-255-3141. Fax: 604-255-3196. Telex: 04-53455. Canneries, Port Hardy and Vancouver, B.C. Brands, "Chillfish", "Vanguard", Frozen halibut, herring and salmon roe. Foreign representatives in various countries. (S.M.) Mrs. C. Cameron. Annual Sales (E). Co. Size (E).^⑥
- Seaforth Creamery Inc., 151 Main St., Box 1078, Seaforth, Ont. N0K 1W0. Tel. 519-527-0610. Fax: 519-527-2265. Butter, margarine, salad dressing and vegetable oil. (Plant Mgr.) L. Ebisuzaki; (Cont.) F. Murch. Annual Sales (D). Co. Size (C).^⑥
- ★Seagold Division, Zenon Water Systems Inc., 845 Harrington Cr., Burlington, Ont. L7N 3P3. Tel. 416-639-6320. Fax: 416-639-1812. Telex: 061-8734. Branch offices, Montreal, Que., Vancouver, B.C. Reverse osmosis systems to purify brackish, industrial and sea waters for potable, ultra-pure or recyclable water requirements. Parent company, Zenon Water Systems Inc. (Chmn.) A. Benedek; (P.) J. Coburn; (S.M.) P.J. McGuire; (P.A.) Mrs. S. Chisholm; (Plant Mgr.) C. Silva. Annual Sales (C). Co. Size (B).^⑥
- ★Seagram, Joseph E., & Sons, Limited, 83 Erb St. W., Waterloo, Ont. N2J 4A2. Tel. 514-849-5271. Fax: 514-987-5214. Telex: 05-268896. Plant, Waterloo, Ont. Canadian whisky, gin, rum, vodka, brandy, liqueurs, spirit coolers. Brands, "Adams", "Captain Morgan", "Seagram's", "Dr. McGillicuddy's". Parent company, The Seagram Company Ltd. (P.) G. Jellinek; (Exec.V.P./Mktg.) R. H. Doin; (V.P./Hum.Res.) P. Abbott; (V.P./Fin.) J. E. Shecter; (V.P./Prod'n) D. J. Pashleigh; (S.) Mrs. L. F. Scott; (Plant Mgr.) A. L. Hock. Annual Sales (F). Co. Size (E).^⑥
- ★Seagull Pewterers & Silversmiths Ltd., P.O. Box 370, Pughwash, N.S. B0K 1L0. Tel. 902-243-2516. Fax: 902-243-2559. Pewterware and jewellery. Brand, "Seagull Pewter". (P. & S.M.) J. Caraberis; (V.P.) Ms. B. Bond; (G.M.) Mrs. C. Faulise; (Plant Mgr.) Mrs. B. Reid; (Exec.Asst.) Ms. N. Hickey. Annual Sales (D). Co. Size (E).^⑤
- ★Sealco Mfg. Inc., 3320 Caroga Dr., Mississauga, Ont. L4V 1L4. Tel. 416-671-0350. Fax: 416-671-1886. Solid oak and pine furniture including bedroom and dining room suites, wall units, kitchen suites, coffee tables, etc. (G.M.) R.J. Walczyk. Annual Sales (C). Co. Size (B).^⑤
- Sealcraft Inc., 6525 Northam Dr., Mississauga, Ont. L4V 1J2. Tel. 416-677-3200. Toll Free: (416, 519, 613, 705, 807) 800-268-4952, (418, 514, 819) 800-387-6844. Fax: 416-677-3975. Branch offices, Kitchener, London, Ont., Vancouver, B.C. Labels, seals and tags. (P.) R.F. Shepherd; (V.P.) D.B. Shepherd; (V.P.) K.B. Hack. Annual Sales (D). Co. Size (C).^⑥
- Sealed Air of Canada Ltd., 95 Glidden Rd., Brampton, Ont. L6T 2H8. Tel. 416-456-0701. Fax: 416-456-3870. Telex: 06-97794. Plants, Ajax, Scarborough, Ont. Air Cap plastic packaging material, Mail Lite and Ready To Seal padded shipping bags, Instapak polyurethane foam cushioning. Parent company, Sealed Air Corporation. (P. & G.M.) R. Morrison; (Cont.) B. Coghill; (Plant Mgr.) E. Grills; (P.A.) L. Crosthwaite; (S.M./EPD) R. Foster; (Mktg./Mgr./Pool Prods.) N. O'Brien; (S.M./PPD) L. Elliot. Annual Sales (D). Co. Size (D).^⑥
- Sealife Fisheries Limited, Middle East Pubnico, N.S. B0W 2A0. Tel. 902-762-3333. Telex: 019-38551. Vinegar cured, marinated, fresh and frozen herring and salted groundfish. Brand, "Sealife". Parent company, St. Mary's Cold Storage Maritimes Inc., Middle East Pubnico, N.S. (P.) R.J. Baird; (Mgr.) R. Caspersen. Co. Size (B).
- Sealy Canada Ltd./Ltée., 685 Warden Ave., Scarborough, Ont. M1L 3Z5. Tel. 416-669-7170. Fax: 416-699-7107. Telex: 037-2679. Branch offices, Dorval, Que., Winnipeg, Man., Burnaby, B.C. Plants, St. Narcisse, Que., Toronto, Ont., Edmonton, Alta. "Sealy" mattresses. Parent company, Sealy Incorporated. (P.) L. J. Rogers; (V.P./Sales) C. Dunlop; (Mfg.Mgr./East'n Cda) D. Toshokowski; (Mfg.Mgr./West'n Cda) Mrs. M. Meyer; (Fin.Mgr./East'n Cda) K. Shrouder; (Cdn.Corp. Cont.) T. Fong; (P.A.) R. Majeau; (S.M./Dorval) G. Tremblay; (Sales Rep./Winnipeg) C. Higgins; (Key Acct./Exec. Burnaby) Ms. M. Ford. Annual Sales (E). Co. Size (D).^⑤
- Sealy Upholstery Canada Inc., 895 Fenmar Dr., Weston, Ont. M9L 1C8. Tel. 416-747-7010. Fax: 416-747-1307. Plant, Galax, VA, U.S.A. Associates, Sealy Furniture Midwest Inc., D8A Sealy Furniture, VA, U.S.A. Upholstered furniture. (Chmn.) B. Nathanson; (P.) W. Nathanson. Annual Sales (E). Co. Size (E).^⑤
- Seam Enterprise Ltd., P.O. Box 400, Hwy. #29, Brockville, Ont. K6V 5E6. Tel. 613-342-0700. Toll Free: 800-267-4426. Fax: 613-342-9638. Branch plant, Trail, B.C. "Tyvek" disposable clothing, chemical suits, traffic vests, traffic flags, traffic cones. Parent companies, 116896 Canada Inc. and James Fire Equipment. (P.) R. M. James; (S.T.) Mrs. A. P. James. Annual Sales (C). Co. Size (C).^⑥
- Seaman's Beverages Ltd., West Royalty Industrial Park, Charlottetown, P.E.I. C1E 1B0. Tel. 902-566-4700. Fax: 902-892-8930. "Seaman's" orange, lime, grapefruit and lime, root beer, cream soda, ginger ale, and authorized bottlers of Pepsi-Cola, Diet Pepsi, Mountain Dew, 7 Up. (P.) R.U. Seaman; (S.M.) C. Adams; (Mgr.) S. Loggie; (Acct'g Mgr.) B. Brown. Annual Sales (D). Co. Size (C).^⑤
- Sequist Canada Division of Pittway Corporation of Canada Ltd., 482 Millway Ave., Concord, Ont. L4K 3V5. Tel. 416-660-0225. Fax: 416-660-0233. Aerosol valves, pumps and dispensing closures. Parent company, Sequist Valve Company, Cary, IL, U.S.A. (P.) G. Wood. Annual Sales (D). Co. Size (B).^⑥
- ★Searle Canada Inc., 400 Iroquois Shore Rd., Oakville, Ont. L6H 1M5. Tel. 416-844-1040. Toll Free: 800-387-4075. Fax: 416-844-7181. Telex: 06-982216. Sales office, LaSalle, Que. Associate, Lorex Pharmaceuticals of Canada, Oakville, Ont. Pharmaceutical preparations. Brands, "Equal", "Cytotec", "Isoptin Sr". Parent company, G.D. Searle & Co., Chicago, IL, U.S.A. Foreign representatives throughout the world.

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

- (P.G.M.) R. S. Whitehead; (Fin.Dir.) T. E. McMorrow; (Corp.S.) Ms. A. Tomalin; (Dir.Sales & Mktg.) B. J. Gould; (Purch.Mgr.) S.W. Wesley; (Cont.) H. Devenne. Annual Sales (E). Co. Size (E).®
- Searle Canvas Products Ltd., 2B7 Glidden Rd., Unit 4, Brampton, Ont. L6W 1H9. Tel. 416-459-4151. Truck and construction tarpaulins, hydro tarp bucket covers, pool covers. Parent company, T.A.G. Industries Ltd., Laval, Que.
- (P.) T. Gemma; (G.M.) G. Ward. Annual Sales (C). Co. Size (A).®
- †Searles Trailer and Equipment Limited, R.R.#4, Woodstock, Ont. N4S 7V8. Tel. 519-539-0427. Fax: 519-456-0429. Steel and aluminum dump bodies, truck flat racks, float and hopper trailers.
- (P.) C.W. Searles; (Cont.) Ms. M. M. Searles; (S.M.) R. Searles; (Prod'n Mgr.) W. Searles. Annual Sales (C). Co. Size (B).®
- ★Seaside Fisheries Ltd., Coley's Point, Nfld. AOA 1X0. Tel. 709-786-7B93. Fresh frozen capelin, squid, herring, mackerel, cod.
- (P.) S. Lundrigan; (G.M.) D. Lundrigan. Annual Sales (B). Co. Size (D).
- †Seaside Paper Products Ltd., 7404 Hume Ave., Ladner, B.C. V4G 1C5. Tel. 604-946-186B. Fax: 604-946-5753. Solid fibre or corrugated paper partitions, water absorbent embossed paper used by meat packers, dairies, and fruit packing houses.
- (P.) G. Lee; (S.M.) G. Fisher; (Prod'n Mgr.) N. Piper. Annual Sales (C). Co. Size (A).®
- †Seats Canada Inc., 1065 Pantera Dr., Mississauga, Ont. L4W 2X4. Tel. 416-238-5843. Fax: 416-629-7822. "Eldorado VIP", "Eldorado" and "Elcamino" air-suspension truck seats, mechanical suspension seats for trucks, construction and off-highway equipment, also static seats for machinery and heavy equipment.
- (P.) G. Mohammed; (V.P.) H. Mohammed; (Ops.Mgr.) F. Mohammed. Annual Sales (C). Co. Size (A).®
- Seaway Fenders Ltd., 2600 #7 Rd., Richmond, B.C. V6V 1R3. Tel. 604-278-8042. Blasting mats and tugboat fenders.
- (S.T.) J. May; (P.A.) R. May. Annual Sales (A). Co. Size (A).
- Seaway Metal Fabricators Inc., 1135 Speers Rd., Oakville, Ont. L6L 2X5. Tel. 416-845-0B38. Fax: 416-845-0B71. Dust systems, steel stairs, conveyors, hoppers, custom fabrication.
- (P.) R. Chapman. Annual Sales (C). Co. Size (A).®
- Seaway Plastic Signs, 2000 Todd Lane, Windsor, Ont. N9H 1J7. Tel. 519-969-8563. Vacuum formed products, magnetic signs, commercial signs.
- (Prop.) L.D. Ditty. Annual Sales (A). Co. Size (A).
- †Seaway Plastics Ltd., 270 St. Joseph, Lachine, Que. H8S 2L7. Tel. 514-489-8481. Toll Free: (U.S.A.) 800-361-0464. Branch plant, Malone, NY, U.S.A. Gym mats, flotation products, netting.
- (P.) D. Hamilton; (V.P.) R. Hamilton. Annual Sales (C). Co. Size (A).
- †Sebastian De Lorenzis Custom Furniture Limited, 320 Pinebush Rd., P.O. Box B46, Cambridge, Ont. N1R 5X9. Tel. 519-623-0210. Fax: 519-623-3350. Dining-room furniture and wall units.
- (P. & G.M.) S. De Lorenzis; (S.M.) F. De Lorenzis; (Bookkeeper) Ms. D. Calligaris. Annual Sales (B). Co. Size (A).
- ★SECO TOOLS CANADA INC., 5875 Kennedy Rd., Mississauga, Ont. L4Z 2G3. Tel. 416-568-4080. Fax: 416-568-4090. Carbide tooling and inserts, cutting tools. Parent company, Seco AB, Sweden.
- (P.) C. Halling; (Mat'ls Mgr.) S. Lyons. Annual Sales (C). Co. Size (A).®
- ★Secoroc Ltd., 1157 Blair Rd., Progress Park, Burlington, Ont. L7M 1P9. Tel. 416-335-5995. Fax: 416-335-4056. Telex: 061-8261. Branch offices, Montreal, Calitlac, Que., Timmins, Sudbury, Marathon, Ont., Campbell River, B.C. Plant, Burlington, Ont. "Secoroc" rock drilling accessories. Parent company, Secoroc AB, Fagersta, Sweden.
- For. Reps. in most countries.
- (P.) S. Pettersson; (V.P.) A. Iskander; (S.M.) A. Boguski. Annual Sales (D). Co. Size (C).®
- Secret Garden, 570 Alden Rd., Unit B, Markham, Ont. L3R BN5. Tel. 416-470-1019. Fax: 416-470-1170. Women's travel and personal items, cosmetic and lingerie bags, scented items, pot pourri, robes, sachets, fabric accessory products. Parent company, Kingsgrange America, Inc.
- (G.M.) F. Gratopp. Annual Sales (C). Co. Size (B).®
- Secure Tinsmith & Roofing Ltd., 311 Bowes Rd., Unit B12, Concord, Ont. L4K 1J1. Tel. 416-738-1447. Copper bay window skirts, straight and flench scuppers, step flashing, outlets for eavestroughs, coping, drain copper, pre-finished valleys, etc.
- (C.E.O.) G. Goldshmidt. Annual Sales (A). Co. Size (A).®
- ★Securi International Inc., 2645, boul. Terra-Jet, St-Cyrille de Wendover, Que. JOC 1H0. Tel. 819-477-9292. Fax: B19-474-6424. Telex: 05-B3B610. "Securi-Traction" foldable traction aids to free cars and panel trucks from snow, ice, mud and sand, "Securi-Ramp" unitized and portable car ramps to lift the front or rear of vehicle.
- (G.M.) C. Laroche. Annual Sales (C). Co. Size (A).®
- ★Securiplex Systems, a division of SNC Defence Products Ltd., [Systemes Securiplex], 210 Brunswick Blvd., Pointe Claire, Que. H9R 1A6. Tel. 514-697-8002. Fax: 514-697-9525. Telex: 05-821854. Branch office, 219 Labrosse St., Pointe-Claire, Que. "Fire-Scope" microprocessor based multiplexed fire alarm systems and damage control systems and machinery control systems, marine simulator trainers. Parent company, The SNC Group, Montreal, Que.
- For. Reps., Ginge Brand Elektronik, Copenhagen, Denmark; John Karr & Co., (Manchester) Ltd., Liverpool, England.
- (V.P. & G.M.) A. S. Sodhi; (V.P. Bus. Dev.) L.B. Mayer; (Dir.Sales & Serv.) V. Gameiro; (Dir.Ops.) M. Hussein; (Dir.Proj.Mgmt.) M. Hanna. Annual Sales (D). Co. Size (D).®
- ★Securitex Inc., 279 Sherbrooke W., Suite 211, Montreal, Que. H2X 1Y2. Tel. 514-282-0503. Fax: 514-2B2-8871. Non-flammable safety garments, turnout gear for firefighters, soft body armour, bullet proof vests. Brands, "Safeguard", "Securitex", "Fireshield".
- (P.) M. Desrosiers; (V.P.) C. Barbeau. Annual Sales (C). Co. Size (B).®
- ★Security Card Systems Inc., 399 Denison St., Markham, Ont. L3R 1B7. Tel. 416-475-1333. Toll Free: 800-387-9794 (U.S.A.). Fax: 416-475-5107. Branch office, Vancouver, B.C. Division, Marketcard, A Division of Security Card Systems Inc. Total systems and service for the plastic card industry, printing of high security plastic cards and promotional plastics.
- For. Reps., Moore Business Forms, Puerto Rico and Caribbean, 120 Eleanor Roosevelt, Hata Rey, Puerto Rico.
- (P. & C.E.O.) C. Stait-Gardner; (Sr. V.P.) Mrs. S. Radford. Annual Sales (D). Co. Size (E).®
- ★Security Clothing Mfg. Co., 11 Frontenac Ave., Toronto, Ont. M5N 1Z4. Tel. 416-366-7624. Fax: 416-4BB-5507. Clothing for male and female security guards, for industrial wear and for corporate image - blazers, dress slacks, shirts, ties.
- Exports to 3rd world countries handled by Export Division.
- (P.) B. Krangle. Annual Sales (B). Co. Size (B).®
- ★Security Information Systems, 6 Baker Rd., Brampton, Ont. L6T 4E3. Tel. 416-793-8500. Fax: 416-793-B593. Branch offices, Quebec, Montreal, Que., Ottawa, St. Catharines, London, Ont., Edmonton, Calgary, Alta., Vancouver, B.C. Plants, Brampton, Brantford, Ont. Electronic access control and security systems. Parent company, Elplas Investments Limited.
- (P.) K. Kulkarni; (G.M.) K. Facer; (V.P.Sales) B. Wilson; (Dir. R&D) M. Jenkins; (Group Cont.) J. Massey. Annual Sales (E). Co. Size (E).®
- Security RV Manufacturing Ltd., 1345 Industrial Rd., Kelowna, B.C. V1Z 1G4. Tel. 604-769-2007. Fax: 604-769-3544. Recreational vehicles, travel trailers, fifth wheel trailers, campers, specialty vehicles.
- (P.) D. Moore; (V.P.) P. Meere; (S.M.) B. Pester. Annual Sales (D). Co. Size (B).®
- ★Secutron Inc., Lake on the Mountain Rd., Picton, Ont. K0K 2T0. Tel. 613-476-7421. Toll Free: 800-387-805B. Fax: 613-476-7423. Branch office, Toronto, Ont. Associates, Aritech, ROCO, Cansec, Pyrotronics, SSI 2000, SDS Inc. Micro processor based fire alarm and security systems. Trade marks, Digi-Tel; Digi-Quad, Transmac, Exigard, etc.
- For. Reps.: SDS Inc., SDS North West, Altech.
- (P.) T.L. Zaban; (S.M.) R. Potvin; (Plant Mgr.) H. Sneltsjes. Annual Sales (C). Co. Size (B).®
- Seder Sportswear, 6th Flr., 43 Westbrook, Winnipeg, Man. R3B 0Z5. Tel. 204-943-0464. Fax: 204-957-249B. Subsidiary, Y & M Sweatercraft. Specializing in custom men's, ladies', and children's club jackets, cresting in zig-zag and chenille embroidery. Brand, "Style Setter".
- Parent company, Joe-Anne Sportswear Ltd., Winnipeg, Man.
- (P.) Joseph Chmelnitsky; (G.M.) Jerry Chmelnitsky; (S.M.) J. Lieberman; (Prod'n Mgr.) G. DeMedeiros. Annual Sales (C). Co. Size (C).®
- Seeburn Metal Products Limited, P.O. Box 940, 1 Ontario St., Orillia, Ont. L3V 6K8. Tel. 416-936-4245. Fax: 416-936-3329. Plants, Beaverton, Tottenham, Ont. Automotive jacking systems, mechanical jacks and jacking tools.
- (P.) W.A. Smith; (Exec.V.P. & S.T.) G.H. Smith; (V.P.Sales & Engr'g) R. Legate; (Prod'n Mgr. Beaverton) L. Brown. Annual Sales (E). Co. Size (E).®
- Seeley & Co., (Canada), Limited, Suite A, 3 Jody Ave., Downsview, Ont. M3N 1H3. Tel. 416-743-2365. Flavoured extracts, perfumers' oils, etc. Brands, "Seeco", "Sealarom", "Van Brunt". Parent company, Champlain Industries Ltd., Mississauga, Ont.
- (P.) F.E. Jakob; (Mgr.) P. H. Semler. Annual Sales (B). Co. Size (A).®
- †Seer Canada, Div. of 546401 Ontario Limited, P.O. Box 391, Lindsay, Ont. K9V 4S3. Tel. 705-BB7-2301. Fax: 705-8B7-3881. Goggles and face shields for snowmobiles, motorcycles and skiing, also visors and flip attachments for helmets.
- (C.E.O.) D. Reuber. Annual Sales (B). Co. Size (A).®
- Sefina Industries Ltd., 6650 Cote de Liesse, St. Laurent, Que. H4T 1E3. Tel. 514-342-5911. Fax: 514-342-BB12. Custom architectural millwork.
- (P.) M. Levy. Co. Size (E).
- Segal, P., & Company, 15 Louvain St. W., Montreal, Que. H2N 1A3. Tel. 514-384-6100. Fax: 514-3B4-3424. Men's and boys' clothing. Brand, "Harmony Hall".
- (G.M.) B. Wolk. Annual Sales (C). Co. Size (A).®
- Sehl Manufacturing Inc., 25 Dundas St. E., Unit 4, Hamilton, Ont. L9J 1B1. Tel. 416-689-8561.
- (P.) D. Sehl.
- Seignet Precision Tool & Machine Inc., 5 - 603 Colby Dr., Waterloo, Ont. N2V 1A1. Tel. 519-888-7600. Machinists.
- (P.) M. Persaud. Annual Sales (B). Co. Size (A).
- ★Seimac Limited, 271 Brownlow Ave., Dartmouth, N.S. B3B 1W6. Tel. 902-468-3007. Fax: 902-468-3009. Subsidiary, Oceanroutes Canada Inc., Dartmouth, N.S. Remote telemetry units for monitoring of data in ocean applications; ambient noise drifters, expendable buoys for the monitoring of ocean ambient noise and temperature; "Seimac" ice beacon, ice position tracking beacon; navigation and environmental data logger provides real time data collection of shipboard activities. Parent company, CM 2, Sunnyvale, CA, U.S.A.
- For. Reps., Engineering Service Assoc., Washington, D.C., U.S.A.
- (P.) J. Seiler; (Cont.) Ms. S. Fowler; (Tech.Mgr.) R. Coates; (Purch.) C. Henderson. Annual Sales (C). Co. Size (B).®
- Seku Components Inc., 10300 Secant, Ville d'Anjou, Que. H1J 1S3. Tel. 514-351-2275. Fax: 514-355-7549. Transformers and coil winding.
- (P.) R. Sebag. Annual Sales (C). Co. Size (A).®
- ★Selco Photoreceptors Ltd., 541 Lepine Ave., Dorval, Que. H9P 2S9. Tel. 514-636-5210. Fax: 514-636-5212. Selenium based photocopier drums used in office copier machines.
- For. Rep., Selco International, Vedene, France.
- (P.) N.N. Khoi; (V.P.) D. Ferraro; (S.M.) Miss B. Roelofs. Annual Sales (B). Co. Size (A).®
- Seldon, D. G., Printing Limited, 111 Frid St., Hamilton, Ont. LBP 4M3. Tel. 416-522-3531. Fax: 416-522-8390. Subsidiary, Vernon Directories Limited, Hamilton, Ont. Printers.
- (P.) D. E. Seldon; (V.P.) S.F. Seldon; (T.) D.G. Seldon. Annual Sales (C). Co. Size (A).®
- ★SELECT BRUSHES INC., 6680 Finch Ave. W., Unit 2, Rexdale, Ont. M9W 6C2. Tel. 416-675-79B0. Fax: 416-675-9170. Industrial wire and fibre brushes of all kinds, wire wheel brushes, jewellery and metal polishing discs. Brands, "Select", "Perfect Balance".
- (P.) E. Perry Harris; (G.M.) A. Harris. Annual Sales (B). Co. Size (A).®
- Select Chain Inc., See Chaine Select Inc.
- Select Food Products, Limited, 120 Sunrise Ave., Toronto, Ont. M4A 1B4. Tel. 416-759-9316. Fax: 416-759-9310. Telex: 06-9B6766. Branch plant, 99 Sunrise Ave., Toronto, Ont. Canned meats, dehydrated soups, mayonnaise and salad dressing, glazed fruits, etc. Brands, "Select", "Horne's", "Duthie", "Snow's", "Harry Horne".

- Foreign representative in the West Indies.
(P.) M.M. Fredricks. Annual Sales (D). Co. Size (D).Ⓢ
- Select Hockey Sticks Ltd., #200, 924-17th Ave. S.W., Calgary, Alta. T2T 0A2. Tel. 403-244-0586. Plant, Medicine Hat, Alta. Hockey sticks, miniature hockey and goalie sticks, replacement blades, survey stakes and imprinted hockey pucks. Brand, "Select". Parent company, Wilson International Trade Consultants Inc., Edmonton, Alta.
- (G.M.) R.D. Hodges; (Mktg.Mgr.) J. D. McKee; (Plant Mgr.) Medicine Hat) L. Becker. Annual Sales (B). Co. Size (A).Ⓢ
- Select Home Designs, 382 West Broadway St., Vancouver, B.C. V5Y 1R2. Tel. 604-879-4144. Toll Free: 800-663-6739. Fax: 604-879-4188. Plant, #101-103, 388 West 8th Ave., Vancouver, B.C. Branch office and plant, Toronto, Ont. Predesigned home plans, revisions and modifications to predesigned plans, art and illustration services, Select Home Design Plan Book. Parent company, Planners Plus Ent.
- (P.) B. Thorn; (V.P.) R. Schuberg; (Dir.Mktg.) S. Williams; (Dir.Des.Serv.) S. Riley. Annual Sales (C). Co. Size (C).Ⓢ
- Select Lifting Services Inc., Unit 14, 250 Don Park Rd., Markham, Ont. L3R 2V1. Tel. 416-474-9965. Fax: 416-474-9229. Overhead lifting equipment.
- (P.) G.W. Haines; (V.P.) J. Forsey. Annual Sales (8). Co. Size (A).Ⓢ
- Selection Du Reader's Digest (Canada) Ltée., See The Reader's Digest Association (Canada) Ltd.
- Selectone Paints Limited, 39 Gail Grove, Weston, Ont. M9M 1M5. Tel. 416-742-8881. Fax: 416-745-4975. "Selectone" paints, varnishes, primers, stains, colorants, waterproofing and specialty finishes, industrial and architectural coatings.
- (Chmn.) L. Goodman; (P.) H. Goodman; (V.P.Mfg.) H. M. Goodman; (V.P.Mktg.) M. Goodman; (V.P.Commerc. Sales) J. Goodman; (Cont.) S. Roseman. Annual Sales (D). Co. Size (C).
- Selene Furniture Mfg. Co. Ltd., 150 Rivermede Rd., Concord, Ont. L4K 3M8. Tel. 416-669-2606. Fax: 416-669-2607. Living-room furniture, sofas, chairs and love-seats, sofabeds. Brand, "Folletto".
- (P.) P. Bassi; (Off.Mgr.) P.G. Bassi. Annual Sales (C). Co. Size (A).Ⓢ
- Selenia Food Equipment Ltd., 161 Connie Cres., Units 4-6, Concord, Ont. L4K 1L3. Tel. 416-738-0700. Fax: 416-738-8157. Stainless steel restaurant equipment.
- (Mgr.) D. Martina. Annual Sales (C). Co. Size (B).Ⓢ
- Selfast Inc., 350 de Louvain Ouest, Suite 515, Montreal, Que. H2N 2E8. Tel. 514-382-2515. Fax: 514-382-6656. Downwear, hunting, cold weather, work and sports clothing. Brand, "Thermo King".
- (P.) N. Shechtman; (S.M.) G. Shechtman. Annual Sales (C). Co. Size (A).Ⓢ
- Selfix of Canada Limited, 1822 Ellesmere Rd., Scarborough, Ont. M1H 2V5. Tel. 416-438-6165. Fax: 416-438-7665. "Wet'N Set" and "Euro Bath" self-glueing or screw on plastic bath and household accessories, "Peel'n Stick" 2 way tape, "Maggie Magnetic" clips, note holders, hooks, etc.
- (Ops.Mgr.) G.W. Logan. Annual Sales (C). Co. Size (N/R).Ⓢ
- ★Selinger Wood Ltd., 199 Anglesea St., P.O. Box 396, Goderich, Ont. N7A 4C6. Tel. 519-524-2651. Fax: 519-524-4252. Lumber, hard maple dimension, hardwood and bowling alley flooring.
- (P.) R. Selinger; (G.M.) J. Asselin. Annual Sales (C). Co. Size (C).Ⓢ
- Selkirk Machine Works (1982) Ltd., 490 Main St., Selkirk, Man. R1A 1W3. Tel. 204-482-3414. Telex: 07-55707. Metal fabricators, shipbuilders, machine shop service.
- (P.) R.S. Whawell; (Off. Mgr.) T. G. Pearson. Annual Sales (C). Co. Size (B).Ⓢ
- ★Selkirk Metalbestos, North America, Division Household International, 3070 Universal Dr., Mississauga, Ont. L4X 2C8. Tel. 416-624-8477. Telex: 066-36522. Branch offices and plants, Montreal, Que., Toronto, Brockville, Ont., Nampa, Idaho, Logan, Ohio, U.S.A. "Metalbestos" chimneys and gas vents, "Olympic" "Acorn", "Franklin", prefabricated fireplaces and accessories, wood stoves, "Lloydaire" registers and grilles. Parent company, Household International, Prospect Heights, Ill., U.S.A.
- For. Reps.: J. Bottom, Barnstaple, N. Devon, England; Eugen Holzhecht, Waldbroel Bez Koeln, W. Germany; Michel Catteau, Pont Ste Maxence, France.
- (P. & G.M.) S.J. McCullough; (Dir.Mfg.) D.W. Noland; (Compt.) G.J. Morris; (Mktg.Mgr.) B. Pendergast. Annual Sales (E). Co. Size (F).
- ★Selkirk Wood Industries Ltd., 1390 Church Ave., Winnipeg, Man. R2X 1G4. Tel. 204-633-1047. Fax: 204-694-0610. "Selcraft" contract wood case goods and chairs for the hospitality, educational and health care industries, wood laminate specialties.
- (P.) B. Cohen; (G.M.) Ms. C. Ashley; (Mktg.Cons.) J.M. Lemoine; (Prod.Mgr.) B. Everton. Annual Sales (C). Co. Size (8).Ⓢ
- Sellers-Gough Furs Limited, 174 Spadina Ave., Toronto, Ont. M5T 2C2. Tel. 416-368-7643. Co. Size (A).
- ★Sellick Equipment Limited, 358 Erie St. N., P.O. Box 1000, Harrow, Ont. N0R 1G0. Tel. 519-738-2255. Fax: 519-738-3477. Telex: 064-77710. Rough terrain fork lifts and attachments, telescopic boom handlers, aircraft tow tractors and underground mining vehicles. Brands, "Sellick", "Maxi-Reach".
- For.Reps., U.S.A., U.K., Bahamas.
- (P.) W.R. Sellick; (V.P.Admin.) D. Sellick; (V.P.Ops.) H. Sellick; (Chief Eng.) E. Ramsey; (V.P.Sales & Mktg.) R.J. Rheault; (Mat'ls Mgr.) J. Kok. Annual Sales (D). Co. Size (C).Ⓢ
- Selox Inc., 89 Torlake Cres., Toronto, Ont. M8Z 1B4. Tel. 416-252-4154. Fax: 416-251-9437. Custom metal fabricators.
- For.Rep., S.L. Shafer Co. Inc., Rochester, NY, U.S.A.
- (P.) M. J. Element; (P.A.) J. Ridge. Annual Sales (C). Co. Size (B).Ⓢ
- Semco Pneumatic Systems Ltd., 6999 Ordan Dr., Mississauga, Ont. L5T 1K6. Tel. 416-670-9301. Fax: 416-670-9367. Branch office, Brossard, Que. Pneumatic air conveying systems.
- (P.) R.F. O'Hearn. Annual Sales (D). Co. Size (A).Ⓢ
- Semtec Inc., 3500 Ontario St., Windsor, Ont. N8Y 1P1. Tel. 519-948-4127. Fax: 519-948-0278. Toolmakers, gauges, dies, fixtures, C.N.C. turning, grinding and milling, screw machine products, splines, ceramic coating.
- (P. & G.M.) R. Rice. Annual Sales (C). Co. Size (A).Ⓢ
- Senco Products (Canada) Limited, 258 Attwell Dr., Rexdale, Ont. M9W 5B2. Tel. 416-675-7240. Fax: 416-675-4255. Staples and nails for pneumatic tools. Brand, "Senco Fastening Systems". Parent company, Senco Products Inc., Cincinnati, OH, U.S.A.
- (P.) B. Bohan; (Off.Mgr.) Ms. S. Gilbert; (Plant Mgr.) G. Miller. Annual Sales (D). Co. Size (B).Ⓢ
- SENECA (ST. CATHARINES) MFG. LTD., R.R.#4, Niagara Stone Rd., Niagara on The Lake, Ont. L0S 1J0.** Tel. 416-685-4831. Fax: 416-685-4102. Automotive and agricultural metal stampings.
- (P.) W.J. Pentesco; (V.P.) G.T. Pentesco; (Plant Mgr.) E. Pentesco. Annual Sales (C). Co. Size (8).
- Seneca Structural Installations, Inc., P.O. Box 714, Beamsville, Ont. L0R 1B0. Tel. 416-563-7005. Toll Free: 800-263-5415. Fax: 416-563-7005. Plant, Thorold, Ont. Structural steel and miscellaneous iron fabrications.
- (P.) G. Bartsch; (Plant Mgr.) H. Potter. Annual Sales (C). Co. Size (A).Ⓢ
- Senechal, Emile, & Fils Ltée, R.R.#4, Grand Falls, N.B. E0J 1M0. Tel. 506-473-2392. Fax: 506-473-4306. Paper and jute potato bags, wire ties, twine and bag closures.
- (P.) N. Senechal; (S.T.) J. E. Senechal. Co. Size (A).Ⓢ
- Senett Control Co. Ltd., 10 Dansk Crt., Unit 12, Rexdale, Ont. M9W 5T8. Tel. 416-674-0146. Fax: 416-674-0147. Industrial motor control panels and crane master switches.
- (P.) H. Grosser. Co. Size (A).Ⓢ
- ★Senstar Corporation, Box 13430, Kanata, Ont. K2K 1X5. Tel. 613-839-5572. Fax: 613-839-5830. Telex: 053-3840. Branch office, The Netherlands. Plant, Carp, Ont. Subsidiaries, Senstar Inc., Chelmsford, MA, U.S.A., Senstar (U.K.) Ltd., Evesham, U.K. Outdoor perimeter security intrusion detection systems, display and control systems and video motion detection systems.
- For.Reps., Philips Export BV, Eindhoven and Vanandel BV, Rotterdam, The Netherlands; Cerberus AG, Maennedorf, Switzerland; Geutebrueck Videotechnik GmbH, Bad Honnef, Fed. Rep. of Germany; Cab Commerciale '76 srl, Rome, Italy; Cerberus Guinard, Buc, France; Securital, Madrid, Spain; Barry R. Liggins Pty Ltd., West Australia.
- (P. & C.E.O.) W. E. Steadman; (C.F.O. & Corp.S.) R. Hall; (Dir.Bus.Dev.) J. Romekie; (Dir.App.Eng.) J. Patchell, Ph.D.; (Dir.Prod.Des. & Promo.) J. Mason; (Dir. Mfg.) D. Jeschor; (Dir.Prod.Mktg.) S. Mildenberger; (Dir. Int'l Sales) J. Sherren. Annual Sales (D). Co. Size (D).Ⓢ
- ★Senstek Ltd., 809 46th St. E., Box 340, Saskatoon, Sask. S7K 3L3. Tel. 306-664-6711. Toll Free: 800-667-3921. Fax: 306-664-6664. Electronic truck, cattle and hog scales, agricultural electronic control systems. Brand, "Sensi-Weigh".
- (C.E.O.) W. P. Strelloff, P.Eng.; (Mktg. & Fin.) R. Ball; (Prod'n) S.K. Wu. Annual Sales (C). Co. Size (B).Ⓢ
- Sentinel Printing Limited, 14 Kirk St., Yarmouth, N.S. S5A 1S7. Tel. 902-742-3043. Commercial printers and book printers.
- (P.) J.W. Clulee; (G.M. & P.A.) W.R. Davis. Annual Sales (8). Co. Size (A).Ⓢ
- Sentinel Vehicles (1990) Limited, 395 Dobbie Dr., Cambridge, Ont. N1R 5W6. Tel. 519-740-7808. Fax: 519-740-2535. Special vehicles, ambulance conversions.
- (P.) D. Ellsmere; (V.P.) H. Gilks. Annual Sales (D). Co. Size (D).Ⓢ
- Sentry Envelopes Limited, 108 Shorting Rd., Scarborough, Ont. M1S 3S4. Tel. 416-291-3641. Fax: 416-291-7105. Custom made and stock envelopes.
- (P.) R. Myles; (S.M.) M. P. Marion; (Plant Mgr.) G. Philpott; (Off.Mgr.) M. S. DelDuca. Annual Sales (C). Co. Size (C).
- Sentry Precision Sheet Metal Limited, 20-L Enterprise Ave., Nepean, Ont. K2G 0A6. Tel. 613-224-4341. Fax: 613-224-6049. Custom fabricated sheet metal components, chassis, panels, bracketry, etc. for high tech industries.
- (P. & G.M.) G. W. Wake; (V.P.) R. J. Hudson; (S.T.) W. M. Reid; (Dir.) D. E. Hudson. Annual Sales (C). Co. Size (C).Ⓢ
- ★Separator Engineering Ltd., [Ingénierie de Séparateurs Ltée.], 2220 Midland Ave., Unit 85, Scarborough, Ont. M1P 3E6. Tel. 416-292-8822. Fax: 416-292-3882. "Plant, Pointe Claire, Que. Subsidiary, Kason Corporation, Linden, NJ, U.S.A. "Kason" vibratory, circular, centrifugal and stationary inclined screens.
- Licensees in Australia, Japan. For.Reps. in Mexico.
- (Chmn.) L. Stone; (P.) M. Dickson; (Compt.) Mrs. A. Zbik. Annual Sales (C). Co. Size (A).Ⓢ
- ★Seprotech Systems Incorporated, 2378 Holly Lane, Ottawa, Ont. K1V 7P1. Tel. 613-523-1641. Fax: 613-731-0851. Telex: 053-4740. Reverse osmosis, ultrafiltration and microfiltration systems, complete wastewater and portable water treatment systems. Parent company, Hovey Industries Ltd., Ottawa, Ont.
- (P.) W.M. Touzel, C.A. Annual Sales (C). Co. Size (A).Ⓢ
- Septo Clean Company Limited, Waites Rd., RR7, Brighton, Ont. K0K 1H0. Tel. 613-475-3300. Environmentally safe waste treatment products for septic systems, out-houses and holding tanks.
- (P.) Mrs. W. Gibson. Annual Sales (A). Co. Size (A).Ⓢ
- ★Serco Corporation, The, 2 Terrace St., London, Ont. N6A 4M4. Tel. 519-432-1811. Fax: 519-672-4169. Sales offices, Montreal, Que., Woodbridge, Ont. Plants, Mississauga, London, Ont. "Serco" dock ramps, door seals, shelters, automatic vehicle restraints, bumpers and loading lights.
- (P.) J.M. Gibbs; (V.P. & G.M.) D. Salman; (V.P.Fin.) I. Mitchell; (G.M.Mississauga) P. Corvetti. Annual Sales (D). Co. Size (D).Ⓢ
- Serif Coatings & Chemicals Inc., 1235 Cardiff Blvd., Mississauga, Ont. L5S 1P8. Tel. 416-564-1023. "Serot-hurm" heat resistant coatings, industrial coating (paint).
- (P.) S. Palleschi; (S.M.) J. Goddard; (Plant Mgr.) A. Palleschi; (Off.Mgr.) Ms. K. Hughes; (Chief Chemist) P. Oliveria. Annual Sales (D). Co. Size (A).Ⓢ
- ★SERMATECH CANADA INC., 747 Riddle Ave., Dorval, Que. H9P 1H4. Tel. 514-631-2240. Fax: 514-636-6196. Telex: 05-823577. Specialized inorganic anti-corrosion and anti-erosion metallic coatings for aircraft turbine engines, defence equipment and high-temp parts. Parent company, Sermatech International, Limerick, Pa., U.S.A. a subsidiary of Teleflex Incorporated.
- For.Reps.: Sermatech Turbine Services Inc., Windsor, Conn., Lawndale, Cal., U.S.A.; STS GmbH, Dusseldorf, Germany; STS U.K., Derbyshire, England.
- (P.) R. Tollett; (P.A.) M. Derroches; (Plant Mgr.) R. Briand. Annual Sales (C). Co. Size (B).
- Serres Solarium Ltée., 950 rue Cowie, Granby, Que. J2J 1P2. Tel. 514-375-3626. Toll Free: 800-363-7075. Branch office, Montreal, Que. Subsidiary, M. Emile Molinier, France. "Solarium" greenhouses. Parent company, Serres Solarium Ltd., Needham Heights, Mass., U.S.A.
- For.Reps., U.S.A., France, Switzerland.
- (C.E.O.) F. Laroche. Annual Sales (C). Co. Size (B).
- Service Packing Co., Limited, 250 Southern St., Vancouver, B.C. V6A 2P1. Tel. 604-681-0264. Fax: 604-681-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

9309. Telex: 04-55451. Warehouse, Bramalea, Ont. Processors and packers of currants, raisins, dates, hardware, etc. Brands, "Servapak", "Martins", private labels, etc.

(Chmn.) A. R. Huntington; (P. & G.M.) R. M. Huntington; (V.P. & S.T.) A. R. Montgomery; (Dir.Purch.) D. Hoyle; (Plant Mgr.) L. Nicklason. Annual Sales (D). Co. Size (C).®

★Serviplast Inc., 1395, boul. Marie Victorin, St-Bruno, Que. J3V 4P6. Tel. 514-653-0445. Fax: 514-653-2084. Telex: 05-267327. Branch plants, Montreal, Que., Sarnia, Brampton, Ont. Plastic grinding, packaging, screening, warehousing and blending.

(Chmn.) W. John Evert; (P. & C.E.O.) Y. Guilbault; (G.M.) J.G. Valois; (Fin.Mgr.) J. Laliberté. Annual Sales (D). Co. Size (D).®

★Servo-Robot Inc., 1380 Graham Bell, Boucherville, Que. J4B 6H5. Tel. 514-655-4223. Fax: 514-655-4963. "Saturn System" 3-dimensional laser vision system for robot guidance and process control, "Jupiter System" 3-dimensional laser range finder, "Servo-Arc" height unit control unit for automatic arc-welding machine.

For.Rep., Instead Robotics Corp., Dover, DE, U.S.A. (P. & G.M.) J. Boillot; (Plant Mgr.) B. Beranek; (Sales & Serv.Mgr.) J. Fontaine. Annual Sales (C). Co. Size (A).®

Seta Import Export Ltd., La, 425 Eddystone Ave., Downsview, Ont. M3N 1H8. Tel. 416-742-4047. Fax: 416-742-4098. Ladies' blouses, dresses and skirts, also men's shirts.

(P.) G. Lombardo. Annual Sales (B). Co. Size (A).

★Settler Computer Technologies Inc., 101C Hodsman Rd., Regina, Sask. S4N 5W5. Tel. 306-721-7949. Toll Free: 800-667-7893, (306)800-667-5917. Fax: 306-721-1981. Subsidiary, Settler Software Development Corporation. Computer software for small business and agricultural applications.

For.Rep., Red Wing Business Systems, U.S.A. (Off.Mgr.) Ms. J. Stricker; (Sys.Mgr.) Ms. G. Wasyluk; (Sys.Dir.) M. Gleim. Annual Sales (B). Co. Size (A).®

★Seven Continents Ent. Inc., One Atlantic Ave., Toronto, Ont. M6K 3E7. Tel. 416-535-5101. Toll Free: (U.S.A.) 800-387-0301. Fax: 416-535-3695. Fashionable merchandising displays, forms and fixtures.

For.Reps., U.S.A., Major Display, London, England. (P.) K. Albright. Annual Sales (C). Co. Size (B).®

Seven-Up Tracy Inc., 910 rue Laval, Ville de Tracy, Que. J3R 3J1. Tel. 514-742-8473. Soft drink bottlers.

(Prop.) L. Cournoyer. Annual Sales (C). Co. Size (A).

Seven-Up Valleyfield Ltée., 190 rue Bissonnette, Valleyfield, Que. J6T 3R1. Tel. 514-373-7222. Authorized bottlers of "Seven-Up", "Diet Seven-Up", "Crystal" soft drinks.

(P. & G.M.) R. Cournoyer. Annual Sales (C). Co. Size (A).

★7-11 Pools & Metalfab Limited, 41 Shorncliffe Rd., Toronto, Ont. MB2 5K2. Tel. 416-252-7112. Fax: 416-252-3984. Branch plant, 80 Jutland Ave., Toronto, Ont. Inground and above ground swimming pool kits, ladders, telescopic poles. Brand, "7-11 Pool Products".

(P. & G.M.) D. Shaloff; (P.A.) P. Qureshi; (Cont.) Mrs. M. Garvie. Annual Sales (D). Co. Size (C).

Seventy-Seven Signs Ltd., 611 - 50 St. E., Saskatoon, Sask. S7K 5W8. Tel. 306-931-1130. Fax: 306-931-6828. All types of illuminated and non-illuminated signage.

(P. & G.M.) W. J. Messett; (P.A. & Plant Mgr.) J. Priel. Annual Sales (B). Co. Size (A).®

Seville Automotive Limited, 383 Midwest Rd., Scarborough, Ont. M1P 3A6. Tel. 416-757-6259. Fax: 416-757-4989. Associate, Deltec Manufacturing Limited, Scarborough, Ont. "Fibre Guard" fabric protectors, "Perma Plate" paint guard, corrosion control protective coatings, rust inhibitors, paint protectors, etc.

(G.M.) L.P. Shanks; (S.M.) S. Milligan. Annual Sales (B). Co. Size (A).®

★Seville Holding Limited, R.R. #1, Aylmer, Ont. N5H 2R1. Tel. 519-765-1450. Fax: 519-773-5992. Branch office, Farmington Hills, Mich., U.S.A. Blow moulded air ducts and containers.

(P.) W. R. Harris; (Mktg.) R. Witek; (Prod'n) R. Barat. Annual Sales (B). Co. Size (A).

Sew-Rite Manufacturing Co. Ltd., 100 Norfinch Dr., Unit 1, Downsview, Ont. M3N 1X1. Tel. 416-736-8442. Fax: 416-736-8932. Associate, Stor-Tex Importers Ltd., Downsview, Ont. Regular and waterbed sheet sets, drapes, comforters, shams, pillow cases.

(P.) L. Margolese; (Dir.Ops.) J. Eden; (V.P.Sales) G. Hinton; (Cont.) Ms. E. Alpine; (Plant Mgr.) R. Grossman. Annual Sales (D). Co. Size (C).®

Sewco Inc., #15, 3-4th St., P.O. Box 1631, Charlottetown, P.E.I. C1A 7N3. Tel. 902-566-5562. Cloth shopping bags, children's clothing, chair pads, placemats, table covers, etc.

(P. & C.E.O.) Ms. J. Dewar; (Fin.) G. Gallant; (Tech.) G. Alcock. Annual Sales (A). Co. Size (A).

Sexton's Mechanical Limited, 323 Tiffin St., P.O. Box 341, Barrie, Ont. L4M 4T5. Tel. 705-728-4040. Fax: 705-728-4046.

(P.) P. Marley. Annual Sales (B). Co. Size (B).®

Shadex Corp., 45 Riviera Dr., Unit #1, Markham, Ont. L3R 5J6. Tel. 416-475-8235. Fax: 416-475-1648. Roller blinds, vertical window shades, venetian blinds, vertical fabrics.

(P.) E. Muto. Annual Sales (C). Co. Size (B).®

★Shaffer Western Hemisphere Inc., 4825 - 89 St., Edmonton, Alta. T6E 5L3. Tel. 403-465-9205. Fax: 403-468-5442. Sales office, Calgary, Alta. Affiliates, Atlas Bradford, Shaffer, Houston, TX, U.S.A., Baroid of Canada, Calgary, Edmonton, Alta. Oil well drilling and production equipment, blowout preventers, high pressure API gate valves, Brands, "Rucker", "Shaffer". Parent company, Baroid Corporation.

For.Reps.: Australia, Singapore, India, England.

(Reg.Mgr.) P. Sood. Annual Sales (C). Co. Size (A).®

★Shaft Machines Inc., 2 East Beaver Creek Rd., Unit #2, Richmond Hill, Ont. L4B 2N3. Tel. 416-886-6950. Fax: 416-886-8891. Plant, Gormley, Ont. Associate, Dynatec Mining Corporation, Lakewood, CO, U.S.A. "Cryderman" shaft mucker, mine equipment, raise bore drill pipe. Parent company, Dynatec International.

(Chief Exec.) J. Stevens. Annual Sales (C). Co. Size (A).®

Shamrock Chemicals Limited, 595 Exeter Rd., London, Ont. N6E 2Z2. Tel. 519-681-1560. Fax: 519-681-8500. Associates and Divisions: Shamrock Chemicals (Canada) Limited, Mohawk Manufacturing Inc., St. Pierre Construction Limited, St. Pierre Salvage & Recycling (Division of St. Pierre Construction), John Shirley International Holdings Inc. "Shamrock" agricultural fertilizers and chemicals, "Pride" lawn and garden fertilizers, "Spray Miser" spray concentrate, "Fert-All" micronutrients.

(P. & G.M. Plant #1) S. John Shirley; (Compt.) Mrs. J. E. Provost. Annual Sales (D). Co. Size (B).®

★Shamrock Industries, Hwy. 59 South, Box 730, Norwich, Ont. N0J 1P0. Tel. 519-468-3024. Fax: 519-468-3023. "Speedel" grower mixes and gro bags.

(P.) P. Murray; (V.P.) D. Donovan; (Sales & Prod'n) J. Deborghraeve. Annual Sales (C). Co. Size (A).®

Shamrock Lighting Inc., [Shamrock Luminaire Inc.], #5500-1260 Richmond St., Montreal, Que. H3K 2H2. Tel. 514-931-4343. Outdoor and indoor, incandescent and colonial fixtures, also colonial table lamps. Brand, "Shamrock". Parent company, Penguin Electrical & Hardware Specialties, Montreal, Que.

(P.) A. Alder; (V.P.) E. Adler; (Cont.) E. Buchanan. Annual Sales (C). Co. Size (B).®

★Shanahan's Ltd., B400 - 124th St., Surrey, B.C. V3W 6K1. Tel. 604-591-5111. Fax: 604-591-3171. Branch offices, Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Lethbridge, Alta. Plant, Calgary, Alta. Coin operated steel lockers, toilet partitions, steel doors and door frames, chalkboards and tackboards. Brand, "S.M.L.". (P.) M. Misse. Annual Sales (E). Co. Size (D).

Shane Knit Ltd., 456 Alliance Ave., Toronto, Ont. M6N 2H8. Tel. 416-769-4156. Sweaters, knitted suits, etc. Brands, "Headlines", "Pic Knits".

(P.) S. Shainhouse; (Sales Dir.) D. LeRoy; (Mgr.) D. Kahn. Annual Sales (C). Co. Size (C).®

Shani Clothing Company Inc., The, 2120 St. George Ave., Saskatoon, Sask. S7M 0K7. Tel. 306-653-1221. Fax: 306-653-4090. Children's and adult sports and leisure wear.

(G.M.) Ms. C. Sutton; (Mgr.) Ms. C. Mclean. Annual Sales (B). Co. Size (A).®

Shannon Steel Limited, 4 Robb Blvd., Orangeville, Ont. L9W 3L2. Tel. 519-941-7000. Fax: 519-941-7871. Structural steel and related products.

(P.) N. Shaafsma; (G.M.) M. Batiuch; (Off.Mgr.) B. Hodgson; (Plant Foreman) J. Streefker; (P.A.) Ms. E. Welsh. Annual Sales (D). Co. Size (A).

★Sharp Edge Tool Ltd., 333 Holden Ave., Windsor, Ont. N8X 2W6. Tel. 519-966-6771. Fax: 519-966-6822. Tool

and cutter grinding, general machining, turning and milling of bosses, lugs, pads, Catapillar parts.

(P.) R. Doyle. Annual Sales (B). Co. Size (A).®

★Sharp Plastics Mfg. Ltd., 7880 Vantage Way, Delta, B.C. V4G 1A7. Tel. 604-946-5228. Fax: 604-946-8882. Telex: 04-355728. Plastic plant pots and storage systems, swimming goggles, also custom injection moulding.

(P.) J. Jakobsen; (Mng.Dir.) J. Haslbeck; (P.A.) C. Mains. Annual Sales (C). Co. Size (C).®

Sharpco Canada Ltd., 960 Alness St., Units 1-2, Downsview, Ont. M3J 2S1. Tel. 416-736-0333. Toll Free: 800-387-7071. Fax: 416-736-0634. Premium quality industrial carbide tipped saw blades, router bits and other woodworking tools.

(P.) J. Weiss. Annual Sales (B). Co. Size (A).®

Shaw-Almex Industries Ltd., P.O. Box 430, Parry Sound, Ont. P2A 2X4. Tel. 705-746-5884. Toll Free: 800-461-4351. Fax: 705-746-9484. Telex: 06-875567. Associate, Shaw-Almex U.S.A. Inc., Clarkston, GA, U.S.A. Conveyor belt vulcanizers for all types of belting, edge, rip or spot repair, presses for moulding rubber products and for conveyor belt manufacture, fabrication and recovery. Brand, "Almex".

(P.) J. C. Shaw; (V.P.) Mrs. D.E. Shaw. Co. Size (C).®

Shaw, Gordon, Concrete Products Ltd., R.R.#3, Windsor, N.S. B0N 2T0. Tel. 902-798-3188. Toll Free: (902,506)800-565-7000. Fax: 902-798-4322. Branch office, Bedford, N.S. Plants, Windsor, Port Hastings, N.S., Saint John, N.B. Commercial/residential septic tanks, precast steps, roofing pavers, patio blocks, utility manholes, storage buildings, wall panels, retaining wall systems, agricultural products.

(P.) E. M. Twohig. Annual Sales (C). Co. Size (B).®

★Shaw, L.E., Limited, P.O. Box 2130, Lantz, N.S. B0N 1R0. Tel. 902-883-2201. Fax: 902-883-1273. Branch plants for clay products, Lantz, N.S., Chipman, N.B.; for concrete products, Dartmouth, Sydney, New Glasgow, N.S., Fredericton, Saint John, Moncton, N.B. for sand, silicas, pre-mixes, Shubenacadie, Coldbrook, N.S. Subsidiary, Clayton Developments Ltd. Brick, all types, manholes, box culverts, concrete sanitary and storm sewer pipe, farm drain tile, flue lining, concrete blocks, aggregates, blasting sand, glass sand, bagged pre-mixes, concrete brick and pavers, fly ash. Brands, "Chipman", "Lantz".

(Chmn.) A. Shaw; (P.) W. MacLean; (Corp.S.) T. W. Carroll; (Cont.) R. Perry; (G.M.) D. Boyd; (S.M.) B. Frizell; (P.A.) C. Widgey. Annual Sales (E). Co. Size (E).

Shaw Laboratories Ltd., 1289 Mountain Ave., Winnipeg, Man. R2X 2Y1. Tel. 204-633-5386. Fax: 204-694-7153. Branch office, Vancouver, B.C. Plants, Winnipeg, Man., Calgary, Edmonton, Alta., Nanaimo, B.C. Associates, Westan Distributors Ltd., Western Dental Industries Ltd. Dental prosthetics. Parent company, Westan Holdings Ltd., Winnipeg, Man.

(G.M.) J. Bauer; (Compt.) G. G. Thorsteinsson. Annual Sales (D). Co. Size (D).®

★Shaw Pipe Protection Ltd., 144-4th Ave. S.W., Calgary, Alta. T2P 3N4. Tel. 403-263-2255. Fax: 403-264-3649. Telex: 038-21734. Sales offices, Rexdale, Ont., Edmonton, Alta., Houston, TX, U.S.A. Plants, Hannon, Welland, Ont., Regina, Sask., Edmonton, Calgary, Alta., Surrey, B.C., Steelton, Pa., U.S.A., Adelaide, Wollongong, Australia. Protective coatings including hot-applied enamel coatings, polyethylene coatings, internal and external epoxy paint coatings, fusion bond epoxy coatings, foamed-on insulation, concrete weight coatings, cement mortar linings, epoxy paint linings and rockshield mechanical protective coatings. Trade names, Bondural, Insul-8, Yellow Jacket, Rock Jacket. Parent company, Shaw Industries Ltd., Rexdale, Ont.

(P.) J. Lailey; (Mgr.East'n Div.) D. C. Warren; A; (Mgr.East'n Div.) S. McConkey; (Ops.Mgr.West'n Cda) D. Mandolisi; (S.M.Projects) R. L. Franklin; A; (S.M.Petroleum) K. Johnston; (Plant Supt.Regina) J. Pacholik; (Plant Supt.Welland) B. McKinnon; (Plant Supt.Edmonton) C. Schick; (Plant Supt.Hannon) K. Harris; (Plant Supt. Calgary) L. Martin; (Plant Supt.Calgary) H. Michalski; (P.A. West'n Cda.) W. Burden; (Mgr.West'n Div.) J. Tikkanen. Annual Sales (E). Co. Size (E).®

★ShawWare Inc., 3365 Harvester Rd., Burlington, Ont. L7N 3N2. Tel. 416-632-6015. Fax: 416-333-3664. Maintenance, materials and project management software.

For.Reps., AIG, England, Bryce Systems, Australia, Advanced Technology, Israel, CSPP, Lyon, France, Sungei Way Group, Malaysia.

- (Chmn.) 8. Shaw; (P.) J. Williamson; (V.P.Mktg. & Sales) R. Reeve; (Mktg.Mgr.) R. de Mercado. Annual Sales (D). Co. Size (D).^⑥
- Shawflex Inc., 25 Bethridge Rd., Rexdale, Ont. M9W 1M7. Tel. 416-743-7111. Fax: 416-743-7199. Telex: 06-989435. Branch offices, Montreal, Que., Edmonton, Alta. Metal and plastic instrument and air brake tubing, tubing bundles, thermocouple extension, instrument wire, control, x-link and teck cables using electron beam process, hydraulic pressure air and paint hose, insulated and heat traced tubing, computer cable. Brands, "Dekorin", "Synflex", "Coilair". Parent company, Shaw Industries Ltd., Rexdale, Ont.
- (P.) L. Shaw; (V.P.) V. Bennett; (G.M.) R.E. Steele; (Mktg.Mgr.) D.C. Hutton; (Prod'n Mgr.) J. Clyne; (Sr. Buyer) B. Crozier. Annual Sales (D). Co. Size (C).^⑥
- ★Shawinigan Carbide Inc., 330 Transmission St., P.O. Box 890, Shawinigan, Que. G9N 6W2. Tel. 819-537-6631. Telex: 05-837325. Marketing office, 2020 University St., Montreal, Que. Calcium carbide, hot metal desulphurization reagent, acetylene gas, acetylene black, Soderberg electrode paste, lime hydrate.
- (P.) L. Dery; (V.P.) D. Dery; (Fin.Off'r) S. Huot; (Dir. Ops.) P.H. Grondin; (Dir.Mktg.) K.V. Siebrasse. Co. Size (E).
- ★Shawinigan Lavalin Inc., 1100 René-Lévesque, Montreal, Que. H3R 4P3. Tel. 514-871-1020. Fax: 514-876-9273. Telex: 055-61250. Principal operating companies: Shawinigan Engineering Company Limited, Montreal, Que., Shawinigan Consultants Inc./Experts-Conseils Shawinigan Inc., Montreal, Que. and Winnipeg, Man., Shawinigan Energy Consultants Limited, Toronto and Ottawa, Ont. Subsidiaries, Shawinigan P.y V. Ingenieros S.A., Lima, Peru, Himalayan Power Consultants, Toronto, Ont., CIWEC Canadian International Water and Energy Consultants, Kathmandu, Nepal. Planning, engineering, project and construction management including procurement, expediting, inspection and quality assurance for hydro-electric power developments, energy and resources planning, water resources development, irrigation and agriculture, power transmission and distribution, industrial power systems, district heating projects, energy audits, tidal power developments, tunnelling, new and renewable energy systems, comprehensive services for buildings and industrial complexes, wind and solar power. Parent company, Lavalin Inc., Montreal, Que.
- Foreign representatives are located in most major cities throughout the world.
- (Chmn.) N. Morin; (P.) J. Bourbeau; (T.) J. Lamarre; (S.) Ms. E. Clot; (Chief Admin.Serv.) Ms. L. Gauthier; (V.P.Hydro Elec.) P. Mayers; (V.P.Power Trans.) R. Shemie; (V.P.Agric. & Irrig.) P. Falcon; (Chief Acct'g) R.J. Ennis. Annual Sales (E). Co. Size (E).
- ★Sheard, Geo., Fabrics Canada Ltd., Coaticook, Que. J1A 1X4. Tel. 819-849-6311. Fax: 819-849-7306. Contract upholstery fabrics.
- (P.) D. Sheard; (V.P.Mktg.) Ms. P. Sheard. Annual Sales (D). Co. Size (D).^⑥
- Shearmat Structures Ltd., 1095 Winnipeg Ave., Winnipeg, Man. R3E 0S2. Tel. 204-774-6980. Telex: 07-587663. Associate, Gateway Papers Ltd. Paper pallets, honeycomb panels and cores. Brand, "Shearmat". Parent company, Honeycomb Construction Services Ltd., Tillsonburg, Ont.
- For.Rep., Suncor Inc., Columbia, S.C., U.S.A.
- (P.) V. V. Spencer; (Plant Mgr.) G. Parniak. Annual Sales (B). Co. Size (A).
- Shears Printing Ltd., 190 W. 3rd Ave., Vancouver, B.C. V5Y 1E9. Tel. 604-879-2431. Fax: 604-879-2435. Short run carbon interleaved and NCR business forms.
- (P.) R. Chattey; (Prod'n Mgr.) D. Byzitter. Annual Sales (C). Co. Size (A).^③
- Shechtman, G. A., & Sons Ltd., 416 de Maissonneuve W., #212A, Montreal, Que. H3A 1L2. Tel. 514-849-7777. Wedding and diamond rings, pearl clasps, earrings, bracelets, etc. Brand, "G.A.S.". (P.) J. Shechtman. Co. Size (A).
- Shediak Lobster Shop Ltd., P.O. Box 667, 37 Main St. E., Shediak, N.8. E0E 3G0. Tel. 506-532-4302. Crabs and lobsters.
- (V.P.) H. Maillet. Co. Size (N/R).
- Sheffield Bronze Inc., 710 Ormont Dr., Weston, Ont. M9L 2Y5. Tel. 416-749-8800. Decorative enamel, metallic finishes, paint colorants, tinting systems, packaged thinners, solvents, muriatic acid, adhesives, brushes, rollers, pad painters, leather dyes and equine products. Brands, "Shurline", "Nonsuch", "Sheffield", "Structron".
- (P.) M. C. Scarlett; (S.M.) C. Scarlett; (P.A.) R. C. Scarlett. Co. Size (B).^③
- Shefford Chemicals Ltd., See Produits Chimiques Shefford Limitée.
- †Shefford Textiles Ltd., 965, rue John, Magog, Que. J1X 1N3. Tel. 819-843-5361. Yarn twisting.
- (C.E.O.) A. Gaudreau; (G.M.) Mrs. H. Gaudreau. Annual Sales (C). Co. Size (B).^③
- Sheftex (1978) Inc., 55 Mount Royal Ave. W., Room 801, Montreal, Que. H2T 2S7. Tel. 514-845-5101. Fax: 514-843-7237. Branch office, Concord, Ont. Subsidiary, Park Avenue Interior Products. Drapes, drapery piece goods, sheers, bedspreads, comforters, bed quilts, table covers, decorative cushions. Brand, "Rideau Hall".
- (P.) E. Sheftman; (Compt.) S. Czlik; (V.P.Sales) L. San-koff. Annual Sales (D). Co. Size (D).^③
- †Shelburne Marine Limited, P.O. Box 940, Shelburne, N.S. B0T 1W0. Tel. 902-875-2518. Fax: 902-875-2134. Associates, Fairview Industries Ltd., Marine Propeller Sales & Repair. Metal fabricators, ship repair and refit, ship building. Parent company, VGM Capital Corporation.
- (G.M.) G. Foley; (Compt.) D. Parry. Annual Sales (D). Co. Size (C).^③
- Shelburne Sunrooms, P.O. Box 1014, 705 Centennial Rd., Shelburne, Ont. L0N 1S0. Tel. 519-925-5160. Fax: 519-925-6797. All glass solariums, add-a-rooms.
- (P.) J. Nasato; (Off.Mgr.) J. Rolstin; (Mgr.) R. Poole; (Prod'n Mgr.) H. Giles. Annual Sales (C). Co. Size (A).
- Shelburne Woodworkers, Limited, Box 160, Shelburne, N.S. B0T 1W0. Tel. 902-875-3331. Co. Size (C).
- Sheldon Foods, 20 Henri IV, Suite 202, Montreal, Que. H2S 1V9. Tel. 514-277-3283. Fax: 514-277-3283. Candy, natural food items.
- (Prop.) B.S. Abish. Annual Sales (A). Co. Size (A).^③
- †Sheldon H.A. Inc., 225 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel. 416-751-9330. Toll Free: 800-268-5265. Fax: 416-751-9738. Men's, boys' and ladies' belts and billfolds. Brands, "Seville", "Rolf's", etc.
- (Chmn.) H.A. Sheldon; (P.) J. Mercer; (C.E.O.) P. Sheldon. Annual Sales (D). Co. Size (D).^③
- Sheldon Valve Repair, 520 Collier MacMillan Dr., Cambridge, Ont. N1R 6R6. Tel. 519-623-4101. Toll Free: 800-265-7851. Branch offices, Sudbury, Windsor, Ont. Valve and compressor parts, bearings.
- (P.) R. Rodig; (V.P. & G.M.) K. Hawkins; (S.M.) R. Cromwell; (Chief Eng.) G. Cullain. Annual Sales (C). Co. Size (A).^③
- Sheldons Engineering, 1185 Franklin Blvd., Unit 8, Cambridge, Ont. N1R 7Y5. Tel. 519-621-1800. Fax: 519-622-3456. Plant, Winnipeg, Man. Fans, blowers, exhausters, heating, ventilating, air conditioning apparatus, etc. Brand, "Sheldons". Parent company, Strong Equipment Corporation.
- (G.M.) R. D. Shearer; (Ops.Mgr.) R. Wayne Atkinson; (S.M.) V. Beg; (Engr'g Mgr.) D. Sutton. Annual Sales (D). Co. Size (A).^③
- ★Sheldrick's Inc., 9206 Dickenson Rd.W., Mount Hope, Ont. L0R 1W0. Tel. 416-679-4169. Toll Free: 800-263-6479. Fax: 416-679-6720. Dried flowers.
- (P.) Richard Sheldrick; (V.P.) Ron Sheldrick. Annual Sales (D). Co. Size (C).
- Shell Canada Limited, [Shell Canada Limitée], 400-4th Ave. S.W., Calgary, Alta. T2P 0J4. Tel. 403-691-3111. Fax: 403-269-4183. Telex: 03-824792. Regional marketing offices, Montreal, Que., Toronto, Oakville, Ont., Calgary, Alta., Vancouver, B.C. Distribution and marketing plants across Canada. Refineries, Montreal East, Que., Sarnia, Ont., Scotford, Alta., Burnaby, B.C. Chemical plants, Montreal East, Que., Sarnia, Ont. Scotford, Alta. Lubricating oil plants, Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C.; gas and/or sulphur plants, Burnt Timber, Innisfail, Jumping Pound, Simonette, Waterton, Hope Creek, Swan Hills, South Rosevear, Progress, Hamburg, Gordondale, Cranberry, Alta. Subsidiaries: Shell Canada Products Ltd., Crows Nest Resources Ltd., Salmon Pipelines Ltd., Salmon Resources Ltd. Automotive gasolines, marine, aircraft fuels, commercial and industrial lubricating greases, industrial and residential heating oils, petrochemicals, plastics and resins, aromatics, hydrocarbon solvents, slack waxes. Brand, "Shell". Parent company, Royal Dutch/Shell Group of Companies.
- (P. & C.E.O.) J. M. MacLeod; (P.Crows Nest Res.) R.A. Rouleau; (Exec.V.P.) C. Falcone; (Exec.V.P.) J. Edward Czaja; (Exec.V.P.) G. Stoneman; (Sr.V.P.Tech.Safety & Env.) R. Picard; (Sr.V.P.Ops. & Mktg.) R. F. Taylor; (Sr. V.P. & C.F.O.) G. B. Darou; (V.P.Chems.) G. H. Crombie; (V.P.Exploration) R. Brundrit; (V.P.Dev.) R. Woods;
- (V.P.Nat.Gas & Sulphur Mktg.) C. Paulson; (V.P.Hum. Res.) R. Blakely; (V.P.Research) G. Vassie; (V.P.Inf. & Computing) A. Detheridge; (V.P.Retail Mktg.) J. L. Lyon; (V.P.Comm.Mktg.) R. Duke; (V.P.Log.Mfg. & Trad.) R. J. Cej; (V.P. & Gen.Counsel) H. W. Lemieux; (Mgr.Purch.) S. Horovitz; (V.P.Engr'g & Const.) J. Kevin Hogan; (V.P.Corp. Strategies & P.A.) F.W.D. Shannon; (T.) K. Munnoch; (Cont.) G.L. Peterson. Annual Sales (I). Co. Size (G).^③
- ★Shell-O-Matic Inc., 10,600 Ste-Gertrude Blvd., Montreal, Que. H1G 5N4. Tel. 514-323-0868. Fax: 514-329-3672. Telex: 05-829707. Special purpose robots.
- (C.E.O.) G. Muri. Annual Sales (C). Co. Size (A).^③
- Shellcast Foundries Inc., 10645 Lamoureux St., Montreal North, Que. H1G 5L4. Tel. 514-322-3760. Fax: 514-322-7226. Non-ferrous castings.
- For. Reps.: U.S.A. and Western Europe.
- (P.) 8. Morgenstern. Annual Sales (D). Co. Size (D).
- ★Sheller-Globe of Canada Limited, 179 Lansdowne Ave., Kingsville, Ont. N9Y 3J2. Tel. 519-776-7786. Leather products for automobile interiors, leather wrapped steering wheels. Parent company, Sheller-Globe Inc., Detroit, MI, U.S.A.
- (P.) J. J. Quinn; (Cont.) J. Renaud; (Mgr.Engr'g) J. Whelan; (Mgr.Mat.Cont.) Mrs. F. Maurier; (Hum.Res.) R. Dupuis. Annual Sales (D). Co. Size (E).^③
- ★Shelley Machine & Marine Inc., 649 McGregor Rd., Box 2163, Sarnia, Ont. N7T 7L7. Tel. 5198-337-3722. Fax: 519-337-4239. Associate, Insitu Machining Div. Husbands Mechanical & Welding Services Ltd., Sarnia, Ont. General machine shop, special purpose machinery, ship bow and stern thrusters, marine sanitation devices, oil and water separators, pressure vessels and fittings.
- (P. & G.M.) J. W. Shelley; (Plant Supt.) J. A. Shelley; (P.A.) F. Rekan; (Q.C.Mgr.) R. Morrow; (Est. & Sales) M. Vandenbroek. Annual Sales (C). Co. Size (B).
- Shelter Industries, Division of Shelter-Regent Industries Inc., #200 Hwy. 18 W., P.O. Box 845, Estevan, Sask. S4A 2A7. Tel. 306-634-7255. Fax: 306-634-7597. Mobile and modular homes, industrial campsite units, mobile sleeper, wash and office units. Parent company, Shelter-Regent Industries Inc.
- (P. & G.M.) C. D. Johnson; (S.M.) R. N. Gedak; (Cont.) Mrs. P. A. Gedak; (Prod.Mgr.) G. Timpson. Annual Sales (D). Co. Size (D).^③
- Shelving Displays (1988) Limited, 60 Usher St., Brantford, Ont. N3T 5M3. Tel. 519-753-8434. Fax: 519-753-2450. "S.D.L." shelving, showcases, check-out counters, cabinets, etc.
- (P.) C.G. Sharra; (G.M.) G. A. Douglas. Annual Sales (C). Co. Size (B).
- ★Shepherd Products Inc., 16 Main St., Unionville, Ont. L3R 2E4. Tel. 416-475-6454. Fax: 416-475-1152. Plant, St. Joseph, MI, U.S.A. Subsidiary, Shepherd Products U.S. Inc. Casters and floor care accessories, gas barbecues, adjustable shelving, glass door fireplace screens, tool sets, grates and accessories, reinforced resin chair bases. Brand, "Shepherd".
- (V.P.Mfg.) J. Janez; (Purch.Mgr.) Mrs. N. Briday; (Cont.) D. W. Hall; (V.P. & G.M.) D. R. Barclay. Annual Sales (E). Co. Size (D).^③
- Sheraton Business Forms Ltd., 1451 Hastings Cres. S.E., Calgary, Alta. T2G 4C8. Tel. 403-287-0414. Toll Free: 800-661-1425. Fax: 403-243-0328. Branch office, Edmonton, Alta., Vancouver, B.C. Continuous and snap-set business forms.
- (P.) E. Zacher; (V.P.) B. Duckworth; (V.P.) R. Surplus. Annual Sales (C). Co. Size (B).^③
- ★Sheres Industries Inc., 10280 Ray Lawson Blvd., Ville D'Anjou, Que. H1J 1L9. Tel. 514-351-7910. Toll Free: 800-361-8989. Fax: 514-351-6358. Telex: 05-828542. Branch office, Mississauga, Ont.; warehouses across Canada. TV and stereo component stands, contemporary furniture, shelving and chairs.
- (P.) T. Sheres; (V.P.) A. Sheres; (V.P.) M. Sheres. Annual Sales (D). Co. Size (D).
- Sheridan Gymnasium Equipment Limited, 6 Francis Rd., Orillia, Ont. L3V 2L7. Tel. 705-326-7463. Fax: 705-325-6142. "Madsen" gymnasium equipment, spectator seating, stages.
- (P.) R. Sheridan; (V.P.Fin.) Ms. P. Sheridan; (V.P.Prod'n) P. Sheridan. Annual Sales (B). Co. Size (A).
- Sheridan Metal Products Ltd., 1848 Mattawa Ave., Mississauga, Ont. L4X 1K1. Tel. 416-277-0327. Steel cabinets, tractor cabs and engine shroudings, aluminum and steel brake shapes, sheet metal work.
- (P.) H. Dysselhof. Annual Sales (B). Co. Size (A).

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

③ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ③.

Shermag Inc., 2171 rue King O., C.P. 2390, Sherbrooke, Que. J1J 3Y3. Tel. 819-566-1515. Toll Free: (418, 514, 613) 800-567-3419, (416, 506, 519, 705, 902) 800-567-2731, (819) 800-567-6038. Fax: 819-566-8985. Telex: 05-836272. Plants, Lennoxville, Disraeli, Scotstown, Thurso, St-Hyacinthe, Arthabaska, Que. Household furniture. Parent company, Scanway Corp., St-Jean-sur-Richelieu, Que.

(P.) S. Racine. Annual Sales (E). Co. Size (F).

Sherman Laws Studios Inc., 31 Progress Crt., Unit #5, Scarborough, Ont. M1G 3V5. Tel. 416-289-4477. Fax: 416-289-4376. Photographers, art and design, package and corporate design, catalogues and annual reports.

(Mgr.) E. Legere; (V.P.) J. Pokornak. Annual Sales (C). Co. Size (A).⑤

★Sherman Supersonic Industries Corp., 3133 Orlando Dr., Mississauga, Ont. L4V 1C5. Tel. 416-678-1700. Fax: 416-678-0477. Telex: 06-968696. Branch, Sherman Supersonic Ind. Reg'd, St-Laurent, Que. Plant, Tonawanda, NY, U.S.A. Associate, Sherman Vehicle Wash Systems, Tonawanda, NY, U.S.A. Automatic vehicle washing equipment for cars, vans, trucks, buses, trains, vacuum systems for small and large vehicles. Brands, "F.S.R.", "Rollic", "Trimline".

(P.) S. Techner; (V.P.) C. S. Techner; (S.T.) Ms. C. Martin; (G.M.) S. Techner. Annual Sales (D). Co. Size (C).⑥

★Sherrex Systems Limited, 4196 - 93rd St., Edmonton, Alta. T6E 5P5. Tel. 403-462-4085. Fax: 403-450-8369. Micro computers, industrial keyboards, EPROM programmers, flow totalizers, colour display copiers, process control cards and fiber optic equipment, electronic engineering and design.

For Rep., Texas Instruments, Hunt Valley, MD, Western Computer Leasing, Phoenix, AZ, U.S.A.

(P.) W. Sherrard; (G.M.) A. Johnson; (S.M.) D. Mogg; (P.A.) Miss J. Clark. Annual Sales (C). Co. Size (A).⑥

★Sherritt Gordon Limited, P.O. Box 28, Commerce Court West, Toronto, Ont. M5L 1B1. Tel. 416-363-9241. Fax: 416-363-1624. Telex: 06-22195. Branch office, Edmonton, Alta. Refinery, fertilizer plant, metal fabricating plant and research centre, Fort Saskatchewan, Alta. Subsidiaries, Thio-Pet Chemicals Ltd., The Sherritt Fertilizer Company, Alta., United Chemical Company, Saskatoon, Sask., Sherritt Metals Marketing Co., Toronto, Ont., Sherritt Fertilizers Inc., Vancouver, B.C., Washington, DC, U.S.A. Nickel, cobalt, coins and coin blanks, metal and metal alloy powders, metal and metal alloy coated powders, ammonia, ammonium phosphate and sulphate, specialty chemicals, hydrogen sulphide, carbon disulphide, calcium chloride, aluminum sulphate, urea. Brands, "Sherritt", "United".

(Chmn.) E.L. Donegan; (P. & C.E.O.) A.R. Latham; (V.P. Fertilizer Div.) B.W. Kushnir; (V.P. Fin.) K.J. Harvey; (V.P. Corp. Dev.) R.R. Topp; (V.P. Metals Div.) R.M. Garvey; (V.P. Leg. & Corp. S.) F.I. Piper; (V.P. Spec. Proj. Div.) D.G. Maschmeyer; (V.P. Tech.) D.R. Weir, Ph.D.; (Cont.) P.S. Bleach; (T.) P. Bonyun. Annual Sales (H). Co. Size (G).⑥

Sherwin-Williams Canada Inc., 1340 rue Guy Lussac, Boucherville, Que. J4B 7G4. Tel. 514-641-4540. Telex: 05-25326. Branch offices, Halifax, N.S., Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Branch stores in principal cities. Subsidiary, The E. Harris Company. Paints, varnishes, stains, finishes, enamels, lacquers. Brands, "Cover-The-Earth", "Kem Fine Quality Paints", "Kem Wood", "Kem Hi-Gloss", "Kem-Glo Velvet", "Kem Name", "Kem" interior and exterior latexes, "Kem-1-Coat".

(Chmn. & C.E.O.) W.B. Eldredge; (P. & G.M.) J. Berger; (V.P. & Dir. Ops.) G.A. Campbell. Co. Size (F).

Sherwood Displays Inc., 785 Garyray Dr., Weston, Ont. M9L 1R2. Tel. 416-746-2611. Record display stands, millwork for supermarket chain and individual stores.

(P.) L. Sherman. Annual Sales (B). Co. Size (A).

Sherwood-Drolet Corp. Ltd., 2745-65 Blvd. Sherwood, P.O. Box 444, Sherbrooke, Que. J1H 5J7. Tel. 819-563-2202. Toll Free: 800-567-2747. Telex: 05836192. "Sherwood" and "Chimo" hockey sticks.

(P.) L. P. Drolet; (Credit Mgr.) D. Drolet; (Mgr. & Compt.) R. Mercier. Annual Sales (D). Co. Size (D).

★Sherwood Electromotion Inc., 271 Hanlan Rd., Woodbridge, Ont. L4L 3R7. Tel. 416-851-6671. Fax: 416-851-1638. Form and field coils for alternating and direct current motors.

(P.) G. Gavrilidis; (G.M.) N. Lekkas; (Mktg. Mgr.) J. Burgess; (Cont.) M. Dworkin; (Chief Eng.) E. Garcia. Annual Sales (C). Co. Size (C).

Sherwood Farms, Division of R. H. Multifoods Limited, R.R.#1, P.O. Box 8300, Dundas, Ont. L9H 5G1. Tel. 416-628-6353. Toll Free: 800-263-0342. Dressed poultry. Parent company, Robinhood Multifoods Inc., Willowdale, Ont.

(G.M.) R.L. Wolgemuth; (Prod'n Supv'r) R. Curik; (S.M.) W. Burns. Annual Sales (E). Co. Size (D).⑥

Sherwood Industrial Office Systems Inc., 287 Idema Rd., Markham, Ont. L3R 1B1. Tel. 416-475-6515. Prefabricated, demountable metal wall sections, partitions, dividers, sound absorbing panels, study carrels, moveable modular unit offices, work bench stations, mobile computer work stations, clean rooms.

(P.) J. K. Wallace; (V.P. Mfg. & Engr'g) G. Lunin. Annual Sales (B). Co. Size (A).⑤

Sherwood Windows Limited, 28 Dansk Crt., Rexdale, Ont. M9W 5V8. Tel. 416-675-3262. Fax: 416-675-1243. Architectural aluminum windows.

(P.) P.A. Sherwood; (S.M.) E. Veer. Annual Sales (D). Co. Size (C).

Shiang Lan Fashion Corporation, 96 Spadina Ave., 6th Flr., Toronto, Ont. M5V 2J6. Tel. 416-364-7448. Fax: 416-364-4639. Blouses, skirts, dresses, sportswear.

For Rep., Norman Stephen Ent. Ltd., NY, U.S.A. (C.E.O.) S. Lui; (G.M.) D. Liu. Annual Sales (C). Co. Size (C).⑤

Shields Intertrade, 141 Adesso Dr., Concord, Ont. L4K 3C3. Tel. 416-669-4821. Fax: 416-669-4844. "Kiddy Kaddy" child/baby seat for adult bicycle and "Genesis" bicycles.

(P.) L. Shields; (Cont.) L. Gadbois; (Ops. Mgr.) M. Johal; (Imports & Exports Exec.) U. Tonk; (Purch.) E. Moracci. Annual Sales (D). Co. Size (B).⑥

Shiff & Company, Inc., 305 Bellechasse St. E., Montreal, Que. H2S 1W9. Tel. 514-272-1171. Coats and sportswear, juniors', misses' and ladies' coats and raincoats. Brands, "Shiff", "Xception".

(P.) N. Tkatch; (V.P. & Cont.) E. D. Chetrit; (S.M. & P.A.) H. Shiff. Annual Sales (D). Co. Size (C).⑤

Shipmaster Containers Limited, 235 Don Park Rd., Markham, Ont. L3R 1G5. Tel. 416-493-9193. Fax: 416-493-6223. Corrugated paper containers and packings.

(P.) G.F. Ingram; (Plant Mgr.) T. Vrantisidis; (G.M.) N.D. Fyfe. Annual Sales (D). Co. Size (C).⑤

Shippers Supply Inc., 5215 - 82 Ave., Edmonton, Alta. T6B 2J6. Tel. 403-465-0527. Toll Free: (403) 800-661-5639. Fax: 403-465-4939. Branch offices, Saskatoon, Sask., N. Edmonton, Calgary, Alta. Associate, Redeman Mfg., Label Graphics. Pressure sensitive labels, printed tapes, corrugated boxes and "Redeman" material handling systems, "Link 51" shelving, stretch film.

(P. & G.M.) R. B. Brown; (P.A.) B. Kirkby; (Plant Mgr.) Ms. R. Clifford; (Mat'l Handling Plant Mgr.) R. Swankhuizen; (S.T.) Ms. S. Brown; (Cont.) M. Kern; (Off. Admin.) Ms. G. McLennan; (Off. Admin. Calgary) P. Gillis; (Prairie Reg. Mgr.) A. Schouten; (Off. Admin. Saskatoon) Ms. W. Mayers. Annual Sales (D). Co. Size (C).⑥

★Ship's Chandler Brand Products Ltd., P.O. Box 397, Midland, Ont. L4R 4L1. Tel. 705-322-2398. Teak oil, teak, vinyl, fibreglass and all purpose cleaners.

(P.) S. R. Ogden. Annual Sales (A). Co. Size (A).

Shirlite Inc., 91 Whitney Place, Kitchener, Ont. N2G 2X8. Tel. 519-578-7878. Fax: 519-578-7490. Vinyl covering for walls, furniture, etc. Brands, "Shirlite", "Shirwood".

(P. & G.M.) R. A. Bryden; (S.T.) Ms. G. Shirley Bryden. Annual Sales (B). Co. Size (B).⑥

†Shirlon Plastic Company Ltd., 30 Wolseley Ct., Cambridge, Ont. N1R 6X3. Tel. 519-623-3180. Fax: 519-623-5643. Telex: 069-59389. Vacuum forming and rotational moulding for the recreational vehicle and marine markets, fender skirts, holding tanks, miscellaneous components.

(P.) R. Cunningham. Annual Sales (C). Co. Size (B).⑥

Shirt Craft Incorporated, 1111 Finch Ave. W., Suite 18, Downsview, Ont. M3J 2E5. Tel. 416-665-8348. Fax: 416-665-8352. "Camice" ladies' better blouses and co-ordinates.

(P.) L. Hoffman; (V.P.) C. Satok; (Prod'n Mgr.) E. Ventura; (S.) D. Hoffman. Annual Sales (C). Co. Size (C).

†Shoemaker Mill Equipment Inc., R.R.#1, Elmira, Ont. N3B 2Z1. Tel. 519-669-5158. Grain storage bins, also metal component parts for cultivators, balers, etc.

(P.) M. Shoemaker; (Off. Mgr.) Mrs. J. Hiller; (Plant Mgr.) B. Teichroeb. Annual Sales (B). Co. Size (A).

Shop-Vac Canada Ltd., 1770 Appleby Line, Burlington, Ont. L7L 5P8. Tel. 416-335-9730. Fax: 416-335-4181. Consumer, industrial and commercial vacuum

cleaners for both dry and wet pick-up. Brands, "Aqua-Vac", "The Performer".

(V.P. & G.M.) D. B. Fry; (S.M.) A. J. D'Allessandro; (Mktg. Mgr.) D. Folco. Co. Size (C).⑥

Shopost Iron Works Ltd., 675 Plinquet St., Winnipeg, Man. R2J 2X1. Tel. 204-233-3783. Fax: 204-233-1129. Steel and aluminum fabricators.

(P. & G.M.) H. Scholl; (V.P.) R. Hoover; (Sales) C. Kouli; (S.M.) A. Anderson. Annual Sales (D). Co. Size (C).⑤

Shore Boat Builders Ltd., 23511 Dyke Rd., Richmond, B.C. V6V 1E3. Tel. 604-524-1341. Fax: 604-524-2390. Aluminum fishing vessels, pleasure craft, crew boats, etc.

(P.) A. Renke; (Mgr.) J.D. Walker; (Prod'n Mgr.) D. Thompson; (P.A.) A. Soo. Annual Sales (D). Co. Size (B).⑤

Shore Glass & Building Supplies Ltd., 250 Dufferin Ave., Box 3611, Station B, Winnipeg, Man. R2W 3R4. Tel. 204-589-6353. Subsidiary, Superior Millwork Ltd., Winnipeg, Man. Wood millwork, windows, doors, kitchen cabinets, vanities, louvered shutters, stairways, church furniture, etc. Brand, "Superior".

(G.M.) N. Shore; (Cont.) D. L. Laliberte; (S.M.) V. Sheppard; (Plant Mgr.) P. Mauthe. Annual Sales (C). Co. Size (C).

Shorewood Furniture Ltd., R.R.#1, Box 467, Melanson Settlement Rd., Fox Creek, N.B. E0A 1R0. Tel. 506-857-0726. Fax: 506-859-6994. Solid wood glider rockers, glider ottomans, coffee and end tables, dining-room sets, buffets, hutches, corner cabinets, magazine racks, etc.

(P.) V. LeBlanc; (Prod'n Foreman) R. Chiasson; (Off. Mgr.) Mrs. P. LeBlanc. Annual Sales (C). Co. Size (A).

Shorewood Packaging Corporation of Canada, 2220 Midland Ave., Unit 50, Scarborough, Ont. M1P 3E6. Tel. 416-292-3990. Fax: 416-292-0480. Sales office, Montreal, Que. Folding cartons, record, cassette and CD packaging. Parent company, Shorewood Packaging Corporation, New York, NY, U.S.A.

(Mng. Dir.) H. Sidsworth; (Exec. V.P., Int'l Sales) M. Mendelson; (Cont.) A. Teixeira; (Plant Mgr.) J. Griffiths; (Mktg. Mgr. Folding Cartons) B. Pennington; (Dir. Music Ind. Sales) T. Southam. Annual Sales (E). Co. Size (E).⑤

Short, J. R., Canadian Mills Limited, 70 Wicksteed Ave., Toronto, Ont. M4G 2B5. Tel. 416-421-3463. Fax: 416-421-2876. Telex: 065-23531. Brands, "Wytase" dough whitener, "Ceratex" sausage binder and processed corn flour, "Special 70" and "Protase" bread improver, "Readiflakes" brewers' corn flakes, "Ceratex" foundry flour, "Facetex" moulding flour and confectioners' flakes. Parent company, J.R. Short Milling Company, Chicago, IL, U.S.A.

(P.) J.R. Short, Jr.; (V.P.) J.R. Short III; (V.P.) K. Roach; (Cont.) M.J. English, C.M.A.; (Sales) Mrs. A. Norris. Annual Sales (D). Co. Size (B).⑥

Shouldice Cement Products Limited, P.O. Box 88, Shallow Lake, Ont. N0H 2K0. Tel. 519-935-2771. Toll Free: 800-265-3174. Fax: 519-935-2081. Branch office, Collingwood, Owen Sound, Ont. Masonry units, profile blocks, washed sand, designer series architectural block.

(Chmn.) W. Bev Shouldice; (P.) R. Shouldice; (V.P.) D. Shouldice. Annual Sales (C). Co. Size (B).⑥

Showerlux Canada Ltd., 1380 Birchmount Rd., Scarborough, Ont. M1P 2E6. Tel. 416-752-0760. Fax: 416-752-8209. Telex: 06-963601. Sliding doors and partitions for showers and baths. Brands, "Showerlux", "Euros Collection". Parent company, Duscholux, Germany.

(Fin. & Admin. Mgr.) M. Gates; (G.M.) E. Fioroni; (Prod'n Mgr.) B. Guth. Annual Sales (D). Co. Size (B).⑥

Shrader Canada Limited, 80 Progress Crt., Oakville, Ont. L6L 6K1. Tel. 416-847-0222. Fax: 416-847-5404. Associates, Shrader Petroleum Canada Limited, Mississauga, Shrader International Inc., Oakville, Ont. Petrochemical compounds.

For Reps., Nissho Berol Chemicals Far East, Inc., Tokyo, Japan.

(P. & G.M.) J. F. Malcolm; (Cdn. S.M.) R. Skolski; (Mgr. Mfg. Ops.) B. Poyntz; (Purch. Supv'r.) R. Shermet. Annual Sales (D). Co. Size (C).⑥

★Shred-Tech Limited, 201 Beverly St., P.O. Box 1508, Cambridge, Ont. N1R 7G8. Tel. 519-621-3560. Fax: 519-621-0688. Telex: 06-959323. Branch offices, Edmonton, Alta., Gloucester, MA, U.S.A. Subsidiary, Shred-Tech U.K. Limited, Peterborough, England. Shredders for municipal waste, metal recycling, forest products, plastics and paper.

(Chmn.) J. Bell; (P.) Mrs. C. Glass; (V.P.) K. Lewis. Annual Sales (D). Co. Size (C).⑥

- Shuchat Furs, 2015 Mountain St., Montreal, Que. H3G 1Z9. Tel. 514-288-1119. Fur garments. Co. Size (N/R).
- Shulton Canada Inc., 55 Leek Cres., Richmond Hill, Ont. L4B 3B5. Tel. 416-886-8212. Fax: 416-886-8213. "Old Spice", "Blue Stratos" toilet preparations, "Breck" hair care products, "Rapport" prestige men's fragrance, "Pine-Sol" household cleaner "Impact" insecticide. Parent company, Shulton Inc., Clifton, NJ, U.S.A.
- (Area Dir.Cda & Mexico) N. R. Sinclair; (Dir.Sales) D. A. Walls; (Dir.Mktg.) K. W. Lalonde; (Dir.Ops.) A. L. Gallagher; (Cont.) C. R. Smith. Annual Sales (E). Co. Size (C).Ⓢ
- Shur-Way Industries Inc., R.R.#1, Ayr, Ont. NOB 1E0. Tel. 519-623-2380. Fax: 519-623-5912. Container Division Plant, 35 Glamis Rd., Cambridge, Ont. Custom crates, hardwood and softwood pallets, triple-wall cartons, wooden boxes, wood reels.
- (P.) M. Oakes; (S.M.) K. Auliffe. Annual Sales (C). Co. Size (C).Ⓢ
- ★Shurman Welding Limited, 450 Sovereign Rd., London, Ont. N6M 1A4. Tel. 519-451-7381. Fax: 519-455-8284. Pressure vessels, storage tanks, steel fabrications. (G.M.) J. Schuurmans; (Off.Mgr.) Ms. S. Flanigan. Annual Sales (8). Co. Size (A).
- ★Shuttleworth Truck Mufflers, 177 White Oak Rd., London, Ont. N6E 2Z9. Tel. 519-681-1180. Fax: 519-681-9822. Associate, Truck Exhaust System Supply & Installation. Industrial and truck mufflers. Parent company, 533116 Ontario Limited.
- (Prop.) R. B. Shuttleworth; (Off.Mgr.) K. Dickie; (Plant Mgr.) G. Shuttleworth. Annual Sales (C). Co. Size (A).Ⓢ
- ★Siam Sportswear Ltd., 2065 Midland Ave., Scarborough, Ont. M1P 4P8. Tel. 416-291-9995. Fax: 416-291-0529. Corporate sportswear, club, team and school jackets, embroidered emblems and crests, chenille cresting. (C.E.O.) P. Malthaner. Annual Sales (C). Co. Size (C).
- SICO INC., 3280 boul. Ste-Anne, Beauport, Que. G1E 3K9.** Tel. 514-527-5111. Fax: 514-646-7699. Telex: 05-268858. Branch offices, Moncton, N.8., Calgary, Alta., Vancouver, B.C. 8-branch plants, Longueuil, Outremont, St-Hubert, St-Laurent, Que., Rexdale, St. Catharines, Ont. Subsidiaries, Crown Diamond Paints Ltd., Sico Production Inc., Mulco Inc., Sico Industries Inc., Sico Canada Inc., Sterling Inc., Glidco Inc., Sico Coatings Corporation, Nu-Brite Chemical Company Inc. Protective and decorative organic coatings and related products, paints, varnishes, lacquers, primers, stains, colorants, thinners, surface conditioners, preservatives, adhesives, sealants, concrete admixtures. Brands, "Lac-sico", "Sico", "Sicolux", "Corrostop", "Sicogard", etc. (Chmn. & P.) J.P. Lortie; (C.E.O.) E. Prevost; (Sr. V.P.,Corp.Dev.) G.C. Beauchamp; (V.P. & G.M. Trade Sales Que.) G. Leduc; (V.P.Corp.Aff. & S.) P. Parent; (V.P. & G.M. Sico Ind.Inc.) J.R. Moulton; (V.P. & G.M. Sico Cda Inc.) J.E. Clarke; (V.P.Human Res.) R. Côté; (V.P.Fin.) A. Michel. Annual Sales (F). Co. Size (F).Ⓢ
- ★Sicon Group, The, 2771 Simpson Rd., Richmond, B.C. V6X 2R2. Tel. 604-273-5511. Fax: 604-273-0356. Branch offices, Calgary, Edmonton, Alta., Seattle, Wash., U.S.A. Plant, Toronto, Ont. Associates, Adtronics Ltd., Wallace Sign-Crafters West Ltd., Sign-O-Lite Plastics Ltd., Richmond, B.C. Illuminated plastic and neon signs.
- (P.) D. Armitage; (G.M.) T. McLean. Annual Sales (D). Co. Size (D).Ⓢ
- Sicotte Lamps Ltd., 5972 2nd Ave., Montreal, Que. H1Y 2Y9. Tel. 514-722-4673. Floor lamps, swag, TV, boudoir and table lamps.
- (P. & G.M.) G. E. Sylvestre; (P.A. & Plant Mgr.) G. Cormier. Annual Sales (8). Co. Size (A).
- Sicotte Ltée., 10563 L'Archeveque Ave., Montreal North, Que. H1H 3A1. Tel. 514-323-4430. Fax: 514-323-0702. Custom built machinery and repairs.
- (P.) J. Sicotte; (V.P.) M. Sicotte; (S.T.) P. Sicotte. Annual Sales (B). Co. Size (A).Ⓢ
- Sicotte, Paul, International Inc., 71 Dubois St., Ste. Therese, Que. J7E 1K4. Tel. 514-435-8242. Fax: 514-437-5291. Horizontal and vertical multi-drills, special and woodworking machinery.
- (P.) M. Alain; (Sales & Mktg.Dir.) L. Sicotte; (Plant Mgr.) L. Dewavrin. Annual Sales (C). Co. Size (8).Ⓢ
- ★Sidbec-Dosco Inc., 300, rue Léo Pariseau, Montreal, Que. H2W 2S7. Tel. 514-286-8600. Toll Free: (418,613,819) 800-361-2681, (416,506,519,705,901) 800-361-2605, (204,306,403,604,807) 800-361-1883. Fax: 514-286-4071. Telex: 05-24515. Sales offices and representatives in Montreal, Que., Toronto, Ont. Rolling and finishing plants at Montreal, Contrecoeur and Longueuil, Que. and Etobicoke, Ont. Associate, Delta Tube. Hot and cold rolled sheet and strip, sheet plate, skelp, pipe, bars (merchant and special steel), shapes, reinforcing bars, wire rods, wire (coarse and fine gauges), wire nails, and bale ties. Parent company Sidbec, Montreal, Que.
- (P.) J. LeBoutillier; (V.P.Human Res.) S. Wagner; (V.P. T. & Compt.) P.E. Landry; (V.P.Sales & Mktg.) J.P. Picard; (V.P.Supp.Transp. & Engr'g) G.L. Laferriere; (V.P.Prod'n) R. Leblanc; (V.P. S. & Gen.Coun.) P. Lacroix; (Mgr.Commercial Info.) E.C. McKay; (Plant Mgr. Contrecoeur) L. Giguere; (Plant Mgr.Longueuil) R. Beau-din; (Plant Mgr.Montreal) M. Lalanne; (Plant Mgr. Etobicoke) F. Palmer. Annual Sales (H). Co. Size (G).Ⓢ
- Sidbec-Feruni Inc., 300, rue Léo Pariseau, Montreal, Que. H2W 2S7. Tel. 514-286-8600. Fax: 514-651-8301. Telex: 05-25450. Plants, Contrecoeur, Longueuil, Que. Scrap iron and steel. Parent company, Sidbec, Montreal, Que. Annual Sales (E). Co. Size (D).
- Sider-Tech Ltée., 753 8erault, Longueuil, Que. J4G 1X7. Tel. 514-670-4292. Fax: 514-679-3025. Aircraft and engine parts, prototypes and tooling.
- (P.) G. Smith; (V.P.) D. Dessureault; (V.P. & Prod.Dir.) M. Dubuc. Annual Sales (C). Co. Size (8).Ⓢ
- Sidlaw Industries Ltd., Unit 9, 1080 Fewster Dr., Mississauga, Ont. L4W 2T2. Tel. 416-624-3982. Fax: 416-624-5171. Chain sprockets and attachments.
- (Chief Exec.) D. J. Mudie. Annual Sales (8). Co. Size (A).Ⓢ
- Sidlin Industries Inc., 2600 8rabant-Marineau, Montreal, Que. H4S 1L1. Tel. 514-332-5297. Low pressure paint spraying equipment. Brand, "Turbinaire".
- (P.) M. Trineer. Co. Size (A).
- Sidney Sheet Metal Works Ltd., 9818 3rd St., Sidney, B.C. V8L 3A7. Tel. 604-656-1523. Fax: 604-656-5222. Custom designed and built stainless steel kitchen and restaurant equipment.
- (V.P. & G.S.M.) H. D. Eden. Co. Size (A).Ⓢ
- ★SIDO (GROUPE) LTÉE., 855 Vadnais, Box 159, Granby, Que. J2G 8E4. Tel. 514-378-2222. Fax: 514-378-2850. Screw machine products, high precision fine pitch gears. Brand, "Sido".
- (P. & G.M.) L. Benoit; (V.P.) 8. Kistler; (T.) J. Kohler; (Cont.) Mrs. S. Giguere. Annual Sales (C). Co. Size (8).Ⓢ
- Sid's Sunflower Seeds (1974) Ltd., 1445 Toronto St., Regina, Sask. S4R 1N1. Tel. 306-525-2536. Toll Free: 800-667-1600. Fax: 306-522-3553. Telex: 071-2393. 8-branch plant, 1319 Lorne St., Regina, Sask. Sunflower and pumpkin seeds, salted and roasted peanuts in shell, organic and natural product lines, bird feed.
- For. Rep., A. Poortman (London) Ltd., London, England.
- (P. & S.M.) I. Steen; (Cont.) J. Cheslock. Annual Sales (C). Co. Size (A).Ⓢ
- Siebe North Canada Ltd., 26 Dansk Court, Rexdale, Ont. M9W 5V8. Tel. 416-675-2810. Toll Free: 800-268-6925. Fax: 416-675-6898. "410" safety caps, PVC rainwear, safety belts, larynges, harnesses, 180 safety glasses, respiratory products, SC8A, PAPR RESP., hand protection and hearing protection. Parent company, Siebe North, Inc., Charleston, S.C., U.S.A.
- (G.M.) D. DeLyzar; (Nat.S.M.) A. Taylor; (Mktg.Mgr.) L. Kucway; (Plant Mgr.) I. Esson. Annual Sales (D). Co. Size (8).Ⓢ
- ★Siebruck Hosiery Ltd., 8275 - 19th Ave., Montreal, Que. H1Z 4J2. Tel. 514-725-9121. Toll Free: 800-363-7828. Fax: 514-725-1554. Sales office, Toronto, Ont. "Cover Girl", "Volt" and "Danskin" panty-hose, leotards, tights and socks.
- (C.E.O.) W. Lazar; (V.P. & G.M.) A. Lazar; (S.M.) J. Lazar; (P.A.) M. Guilding; (Plant Mgr.) Ms. M. Pontois. Annual Sales (D). Co. Size (E).Ⓢ
- Sieger Mechanical Maintenance Ltd., 80 Barbados Blvd., Unit 24, Scarborough, Ont. M1J 1K9. Tel. 416-261-0084. Lift truck repairs and machinery fabrication.
- (P.) C. Sieger; (V.P.) J. Sieger. Annual Sales (8). Co. Size (A).
- ★Siemens-Automotive Limited, 540 Park Ave. E., Chatham, Ont. N7M 5M7. Tel. 519-352-6700. Fax: 519-352-1147. 8-branch plant, Tilbury, Ont. Automotive air cleaners, engine control devices and engine cooling fans, modules. Parent company, Siemens A.G., Munich, Federal Republic of Germany.
- (V.P. & G.M.Induction Cooling Prods.) R. F. Chadwick; (G.M.Controls Prods.) L. G. Candusso; (Dir.Admin.Fin.) R. Benditte; (Dir.Emp.Rel.) K. L. Johnston; (Dir.Bus. Ops.) R. F. Chadwick (Acting); (Dir.Mfg.Ops.) R. Albert; (Purch.Mgr.) D. N. McLeod. Annual Sales (G). Co. Size (G).Ⓢ
- ★Siemens Electric Limited, 7300 Trans Canada Hwy., P.O. Box 7300, Pointe Claire, Que. H9R 4R6. Tel. 514-695-7300. Fax: 514-695-6087. Telex: 05-822778. Branch offices, Halifax, N.S., Fredericton, N.8., Sherbrooke, Quebec, Que., London, Mississauga, Ottawa, Burlington, Waterloo, Timmins, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. 8-branch plants, Drummondville, Pointe Claire, LaSalle, Que., Edmonton, Alta. Design, manufacturing, marketing and servicing of electrical and electronic products and systems for utilities, industry, medicine and science. Parent company, Siemens AG, Berlin and Munich, Germany.
- (P. & C.E.O.) W. B. Waite; (Exec.V.P.Fin. & Admin.) K.O. Kimpel; (V.P.Medical Sys.) K. Krametz; (V.P.Elec. Sys.) G. Hausen; (V.P.Standard Prod.Grp.) H.U. Schliefer; (Mgr.Adv. & P.R.) G. D. Hufnagel. Annual Sales (G). Co. Size (G).
- Siemens Electric Limited, Standard Products Group, 1180 Courtney Pk. Dr., Mississauga, Ont. L5T 1P2. Tel. 416-564-1995. Fax: 416-564-5855. Telex: 069-68841. Sales offices, St.John's, Nfld., Fredericton, N.8., Halifax, N.S., Montreal, Quebec, Que., London, Mississauga, Timmins, Ottawa, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Drummondville, LaSalle, Pointe Claire, Que., Edmonton, Alta. Electrical distribution equipment for lighting and power, etc. Brands, "Pushmatic", "E Q", "Vacu-Break", "Trol-E-Duct", etc. Parent company, Siemens AG, Munich, W. Germany.
- (P. & C.E.O.) W. Waite; (V.P.) H.U. Schliefer; (Exec. V.P. & S.T.) K.O. Kimpel. Annual Sales (G). Co. Size (G).Ⓢ
- Siemens Hearing Instruments Ltd., 8855 Northbrook Crt., Burnaby, B.C. V5J 5G1. Tel. 604-430-6033. Toll Free: 800-663-0620. Fax: 604-439-0018. Branch offices, Montreal, Que., Mississauga, Ont. Hearing aids. Parent company, Audiologische Technik, GmbH, Eilangen, W. Germany.
- (P.) B. Payne. Annual Sales (D). Co. Size (8).Ⓢ
- Siena Foods Ltd., 16 Newbridge Rd., Toronto, Ont. M8Z 2L7. Tel. 416-239-3967. Fax: 416-231-6504. Italian sausage, prepared meats. Brand, "Siena".
- For.Rep., A. Battaglia, Chicago, IL, U.S.A.
- (P.) A. DeLuca; (G.M.) E. DeLuca; (S.M.) M. Matera; (S.M.) P.H. Meyer. Annual Sales (D). Co. Size (C).
- Siewert Concrete Products, Box 65, Minotons, Man. ROL 1G0. Tel. 204-525-4257. Concrete septic tanks, sidewalk pads, house steps, manholes, etc.
- (P.) A. Siewert. Annual Sales (8). Co. Size (A).
- Siffari Jewellery Co. Limited, 55 Gervais Dr., Don Mills, Ont. M3C 1Z2. Tel. 416-441-1010. Fax: 416-441-6188. Telex: 06-966564. Ladies' and men's wedding bands, engagement rings, stone and signet rings and gold jewellery. Brands, "Siffari", "Van Cleff", "Col", "Cupid".
- (Chmn.) L. Wenger; (P.) M. Wenger; (Exec.V.P.) N. Reuben; (Off.Mgr.) Mrs. R. Dockeray; (Mgr.) L. Erglis. Co. Size (D).Ⓢ
- ★SIFTO CANADA INC., 1136 Matheson Blvd., Mississauga, Ont. L4W 2V4. Tel. 416-624-5700. Fax: 416-624-7617. Telex: 06-961488. Branch offices, Amherst, N.S., Montreal, Que., Toronto, Ont., Calgary, Alta., Vancouver, B.C., Chicago, IL, U.S.A. Plants, Amherst, N.S., Goderich, Ont., Unity, Sask., Rock Salt Mine, Goderich, Ont. Associate, North American Salt Company, MI, U.S.A. Rock and evaporated salt. Brand, "Sifto".
- For.Reps., Joseph Dew, St.John's, Antigua; G. De Veer & Son, Inc., Oranjestad, Aruba; Asa H. Pritchard Ltd., Nassau, Bahamas; Alleyne Arthur & Hunte Limited, Bridgetown, Barbados; Mundial Ltda., San Jose, Costa Rica; A.C. Shillingford & Co. Ltd., H.H.V. Whitchurch & Co. Ltd., Madech Wholesale Super, Roseau, Dominica; Agricola Veterinaria S.A., Santo Domingo, Dominican Republic; Servicio Agrícola Salvadoreño S.A., San Salvador, El Salvador; Distributors Limited, St. George's, Grenada; Tecnica Universal S.A., Guatemala City, Guatemala; External Trade Division, Guyana National Trading Corporation Limited, Georgetown, Guyana; General Import-Export S.A., Port au Prince, Haiti; Fabrica Industrial de Alimentos de Honduras, San Pedro Sula, Republic of Honduras; Slaturfelag Sudurlands, Reykjavik, Iceland; Domtar International B.V., Kingston, Jam Plg Trinidad.
- (P.) P. McConnell; (Toronto & Maritime S.M.) G. Noseworth; (District S.M.Montreal) M. Foisy; (District S.M.Calgary) R. Candelora; (V.P.Mktg.U.S.A.) T. Sullivan; (Plant Mgr.Amherst) J. Trebish; (Plant Mgr. Goderich) J. Gottschalk; (Plant Mgr.Unity) G. Negraiff;

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (Mine Mgr. Goderich) A. Hamilton; (Whse. Supt.) G. Gentilcore; (Foreman Parry Sound) B. McDevitt. Annual Sales (F). Co. Size (F). ©
- Sigma Usinage et Fabrication Ltée., 386 St. Laurent, Cap-de-la-Madeleine, Que. G8T 7W6. Tel. 819-378-4011. Fax: 819-378-9236. Machinery and custom fabricators in steel, stainless steel, aluminum and alloys. Parent company, S. Huot Inc.
- (P.) M. Huot; (G.M.) C. Emard; (S.) S.M. Huot. Annual Sales (C). Co. Size (8). ©
- Sigma Ink Ltd., 2279 Autoroute Laurentides, Ville de Laval, Que. H7S 1Z6. Tel. 514-687-7805. Ink for printing and lithographing.
- (V.P.) A. Champeval. Annual Sales (C). Co. Size (A).
- Sigma Moulders, 150 McLevin Ave., Scarborough, Ont. M1B 3V1. Tel. 416-297-0088. Fax: 416-751-2056. Associate, Sigma Tool & Machine, Scarborough, Ont. Custom plastic injection moulding.
- (C.E.O. & Dir. Ops.) S. Grundland; (S.M.) K. Bromley; (Dir. Engr'g) H. Magister. Annual Sales (D). Co. Size (C). ©
- Sigma Tool & Machine, 251 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel. 416-755-7721. Fax: 416-751-2056. Associate, Sigma Moulders Inc., Scarborough, Ont. Special machinery, injection moulding and metal stampings.
- (P.) H. Leistner; (G.M.) M. Weinberg; (Mktg. Mgr.) K. Bromly. Annual Sales (D). Co. Size (C). ©
- Sigmar Millwork Inc., 14260 River Rd., Richmond, B.C. V6V 1L4. Tel. 604-278-7387. Fax: 604-278-7907. Custom moulding and veneering, architecturally matched doors and wall panelling, reception desks, medical and dental office cabinetry, etc.
- (P.) D. Campbell; (V.P.) S. Chen; (Estimator) S. Fong. Annual Sales (C). Co. Size (A).
- Signal Inc., 12 Carlaw Ave., Toronto, Ont. M4M 2R7. Tel. 416-461-8181. Fax: 416-469-2299. Subsidiary, U.S. Signal Inc., Belleville, NJ, U.S.A. Chemicals for photographic, graphic arts, X-ray, microfilm, black and white and colour photofinishing. Brands, "Signalfix", "Monofix", "Signalith", "Signaltone", etc.
- (P. & G.M.) O. Sedal; (Exec. V.P.) A. Sedal; (V.P.) S. Picha; (V.P.) F. Beckman. Co. Size (8). ©
- Signal Industries Ltd., 1300 8th Ave., Regina, Sask. S4R 1E2. Tel. 306-525-0548. Fax: 306-525-3465. Associate, Yule Construction & Safety, Winnipeg, Man. Automotive license plates, traffic and highway signs, silk screen printing.
- (Chmn.) R. Foster; (P. & G.M.) R. J. Kirk. Annual Sales (C). Co. Size (B). ©
- Signalcom Canada Corporation, 6 Indell Lane, Brampton, Ont. L6T 3Y3. Tel. 416-791-9550. Railway signalling devices.
- (G.M.) W. Mountain; (Dir. Eng.) R. Tiernay.
- Signalisation de la Capitale, 1802 Rte de l'Aéroport, Ste-Foy, Que. G2E 3L9. Tel. 418-872-5931. Toll Free: 800-463-4465. Fax: 418-877-0849. Road signs.
- (C.E.O.) M. Grondin; (G.M.) P. Vachon. Annual Sales (C). Co. Size (A).
- ★Signarail Canada Inc., 1630 T Provencher Blvd., Brossard, Que. J4W 2V6. Tel. 514-465-5265. Fax: 514-465-5267. Telex: 05-824507. Railway signal products, filters, inductors, flashers, crossing mechanisms, track circuits, wheel detectors, fuel management systems, signs, etc. Parent company, GEC Alsthom, France.
- (G.M.) P. Moscovici; (R&D Sr. Eng.) L. Sain. Annual Sales (B). Co. Size (A). ©
- ★SIGNODE CANADA, 115 Ridgetop Rd., Scarborough, Ont. M1P 2K3. Tel. 416-293-2411. Toll Free: 800-387-5175. Fax: 416-293-9761. Branch offices, Montreal, Que., Hamilton, Ont., Winnipeg, Man., Vancouver, B.C. Box and heavy-duty strapping, seals and power strapping machines, general loading and bracing products. Brand, "Signode". Parent company, ITW Signode, Chicago, IL, U.S.A.
- For Sales handled by Signode International, Chicago, IL, U.S.A.
- (P.) J. E. Dick; (Dir. Ind. Sales) J. Fearn; (Sr. V.P. Fin.) C. Arnott; (V.P. & G.M. Comm. Sales) D. Reid; (G.M. Serv. Bus.) B. Dick; (Mgr. Purch. & Traff.) D. White; (Plant Mgr.) F. Simpson. Annual Sales (E). Co. Size (E). ©
- SIGNODE FASTENERS INC. DIV. OF ITW CANADA INC., 6695 St. Jacques O., Montreal, Que. H4B 1V6. Tel. 514-489-6861. Toll Free: 800-341-4447. Fax: 514-489-4401. Branch offices, Toronto, Ont., Winnipeg, Man., Vancouver, B.C. Plant, 6905 St. Jacques, Montreal, Que. Nails, staples and pins.
- (P.) J. Dick; (V.P. & G.M.) J. Johnson; (Ops. Mgr.) A. Michetti; (Cont.) P. Galarneau; (Mgr. Admin.) Ms. J. E. Duross; (Mat'ls Mgr.) Mrs. S. Casaubon; (Sales Coord.) Mrs. L. McIntyre. Annual Sales (D). Co. Size (D). ©
- Signtech Inc., 7500 Kimbel St., Mississauga, Ont. L5S 1A2. Tel. 416-671-2820. Toll Free: (Canada) 800-461-3822, (U.S.A.) 800-289-3822. Fax: 416-671-2167. Branch offices and plants, Mississauga, Ont., San Antonio, TX, U.S.A. Associate, Signtech Europe P.L.C., U.K. Vinyl, decorated vinyl flexface, aluminum extrusions and components.
- (P. & C.E.O.) J. Gandy; (Exec. V.P. & C.O.O.) R. H.R. Dryburgh; (V.P. Fin.) J. F. Kalas, C.A.; (Ops. Mgr.) B. Cambre; (V.P. Sales) H. Gandy; (Dir. Sales) R. Micton. Annual Sales (E). Co. Size (E). ©
- ★SIHI PUMPS LIMITED, 225 Speedvale Ave. W., Box 728, Guelph, Ont. N1H 6L8. Tel. 519-824-4600. Fax: 519-824-7250. Telex: 069-56516. Centrifugal, vacuum and compressor pumps. Brand, "Sihi".
- Foreign representatives in forty-seven countries.
- (P.) R.H. Mallette; (S.M.) D. Taylor. Annual Sales (D). Co. Size (C). ©
- SIKA CANADA INC., 601 Delmar Ave., Pointe Claire, Que. H9R 4A9. Tel. 514-697-2610. Fax: 514-694-2792. Branch offices, Quebec, Que., Mississauga, Ont. Plant, Edmonton, Alta. Adhesives, coatings, sealants mixtures for concrete and flooring products. Brands, "Sikaflex", "Sikatur", "Sikadur", "Sikafloor", etc. Parent company, Sika Finanz AG, Switzerland.
- (P.) S. Harms; (V.P. Ops.) A. Jurg; (V.P. Fin.) J. Breton; (Reg. Sales Mgr. E.) G. Valois; (Reg. Sales Mgr. Cen.) A. Mitchell; (Reg. Sales Mgr. W.) G. Marit; (Ind. Sales Mgr.) R. Campeau. Annual Sales (D). Co. Size (8). ©
- Sil Silica, 9303 - 51 Ave., Edmonton, Alta. T6E 4W8. Tel. 403-438-4701. Toll Free: 800-661-6982. Fax: 403-435-1523. Branch offices, Saskatoon, Sask., Calgary, Alta. Plant, Bruderheim, Alta. Several grades of silica sand and silica flour. Parent company, Clarepine Industries Inc.
- (P.) R. W. McAlpine; (Chmn.) R. A. McAlpine; (Plant Mgr.) C. Zurbrigg. Annual Sales (D). Co. Size (C). ©
- ★SILCOFAB ENGINEERED ELASTOMERS, 335 Woodlawn Rd. W., Guelph, Ont. N1H 7K9. Tel. 519-822-8913. Fax: 519-822-6675. Plants, Guelph, Ont., Fairport Harbor, OH, U.S.A. Custom made moulded, extruded and silicone gaskets and seals, custom moulded viton seals, "DuraTEMP" silicone heater and radiator hose, "Sterifood" food grade silicone tubing, "Sterisil" medical grade silicone tubing and hose, silicone calendered sheet, sponge silicone sheet. Parent company, Robco Inc., Montreal, Que.
- (P. & C.O.O.) R. A. Valeriot; (V.P. & G.M. Hose & Extruded Prods.) P. J. Valeriot; (V.P. & G.M. Molded Prods.) B. R. Turk. Annual Sales (D). Co. Size (D). ©
- Silcorp Limited, 6205 Airport Rd., Mississauga, Ont. L4V 1E1. Tel. 416-678-9700. Fax: 416-678-0793. Plant, Peterborough, Ont. Operating divisions, Mac's Convenience Stores, Scarborough, Mike's Mart, Convenience Services Limited, Bairie, Yogurt's Yogurt Discovery, Rexdale, Baskin-Robbins Ice Cream, Rexdale, Ont., La Maisonnée, Montreal, Que., Hop-In Inc., Ann Arbor, MI, U.S.A. "Baskin-Robbins" ice cream.
- (Chmn. & C.E.O.) E. F. Findlay; (P. & C.O.O.) D. M. Ridout; (Sr. V.P. & Gen. Counsel) W. P. Thomas; (V.P. Corp. Info. Serv.) J. S. Reynolds; (V.P. Bus. Dev.) V. E. Romanchych; (V.P. Admin.) R. Gary Miller; (V.P. Fin.) R. M. Jones; (V.P. Hum. Res.) S. R. Allen; (V.P. & T.) D. A. Pettit; (V.P. Corp. Aff. & Gov. Rel.) R. F. Egerclie; (Compt.) R. C. Ferguson; (Asst. S.) Mrs. M. I. Cook; (Asst. T.) L. M. Hurst. Annual Sales (H). Co. Size (G).
- ★Silent Gliss Canada Limited, Unit 63, 705 Progress Ave., Scarborough, Ont. M1H 2X1. Tel. 416-431-3330. Toll Free: 800-268-4019. Fax: 416-431-9296. Branch offices, Halifax, N.S., Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Hand, cord drawn and motorized curtain track systems, manual and motorized roller and vertical blind systems, cubicle, I.V. and shower tracks, etc. Parent company, Silent Gliss Holding, Gumlingen, Switzerland.
- (C.E.O.) H. Munger; (Tech. Mgr.) D. Reischke; (Purch. Mgr. & Mktg. Asst.) Ms. R. Turco. Annual Sales (C). Co. Size (A). ©
- ★Silhouet-Tone Appareils de Beaute Ltée., 1401 Legendre ouest, Montreal, Que. H4N 2R9. Tel. 514-385-3330. Fax: 514-385-0663. Plant, 130 Bates Rd., Montreal, Que. Subsidiaries, Silhouet-Tone USA, St. Alban, VT, U.S.A., Silhouet-Tone France, Nice, France. Furniture and electrical apparatus for beauty parlours.
- (C.E.O.) A. Ghedin; (Asst.) M. Hoffman; (Plant Mgr.) G. Laverdière. Annual Sales (C). Co. Size (A). ©
- Silhouette Cabinet Limited, 1848 Brampton St., Hamilton, Ont. L8H 3S3. Tel. 416-545-5101. Kitchen cabinets and vanities.
- (P. & G.M.) N. DeTina. Annual Sales (B). Co. Size (A).
- Silicates National Ltée., See National Silicates, Limited.
- Silo Inc., 1251 rue St-Nicolas, Laval, Que. H7E 4T7. Tel. 514-328-4568. House and automobile deodorizers, biodegradable insecticides.
- (P.) R. Sirois; (V.P.) A. Sirois; (S.T.) Ms. C. Sirois. Annual Sales (B). Co. Size (A).
- ★Silonex Inc., 2150 Ward St., Montreal, Que. H4M 1T7. Tel. 514-744-5507. Fax: 514-747-3906. Branch offices, Plattsburgh, NY, U.S.A., Northwich Cheshire, England. Photoconductive and photovoltaic cells, photocell modules, optoelectronic devices, PIN photodiodes, ires and phototransistors and photodiodes. Brand, "NSL".
- For Reps. worldwide.
- (P.) A. Kalil; (S.M.) Ms. C. Larsen; (P.A.) G. Wicks. Annual Sales (C). Co. Size (D). ©
- Silpit Industries Co. Ltd., Silpit Bldg., 70 Arthur St., Winnipeg, Man. R3B 1G7. Tel. 204-957-1430. Fax: 204-956-1993. Associate, Brown & Rutherford Co. Ltd., Winnipeg, Man. Custom millwork, specialty lumbers.
- (P.) D.S. Kaufman; (Compt.) P. Debenham. Annual Sales (D). Co. Size (C). ©
- ★Siltec Marketing International Ltd., 1484 Hymus Blvd., Dorval, Que. H9P 1J6. Tel. 514-683-8080. Telex: 055-62171. "Digitron Silver Recovery Systems" electronic devices which recover silver from photochemistry.
- (P.) R. J. Brimo; (V.P.) A. Withington; (Ops. Mgr.) Mrs. C. McNeil. Annual Sales (C). Co. Size (A). ©
- Silvan Natural Springs (1989) Ltd., 850-789 West Pender Street, Vancouver, B.C. V6C 1H2. Tel. 604-685-5459. Fax: 604-684-5478. Plant, Langley, B.C. "Silvan" carbonated mineral water, "Razz" and "Natural Springs" sparkling fruit drinks.
- (G.M.) A. R. MacNicol. Annual Sales (B). Co. Size (A). ©
- ★Silvalex A Division of Forestply Limited, Marlyn Dr., Box 389, Gravenhurst, Ont. POC 1G0. Tel. 705-687-3425. Fax: 705-687-3426. Moulded and flat plywood, laminated furniture parts, desk tops. Brand, "Macrolite" high density particleboard. Parent company, Forestply Limited.
- For Rep., Forestply Industries Inc., MI, U.S.A.
- (Off. Mgr.) Mrs. R. Graham; (Plant Mgr.) R. Forsythe. Annual Sales (8). Co. Size (A).
- Silver-Glo Picture Tube Ltd., Wabamun Alberta, TOE 2K0. Tel. 403-892-4657. Sales office, Edmonton, Alta. Cathode ray tubes and scientific glassware. Brand, "Silver Glo".
- (Mgr.) W. Plath. Co. Size (A).
- Silver Recovery Systems of Canada Ltd., 14511 - 123 Ave., Edmonton, Alta. T5L 2Y6. Tel. 403-451-5454. Branch office, Calgary, Alta. Associate, AgTech Services, Winnipeg, Man., Saskatoon, Sask. Film wash plant for washing silver off photo sensitive films, electrolytic cell unit for removing silver from fixer solutions during film developing.
- (P.) T. Tarangle; (Dir.) R. McLeod; (Acct.) Mrs. M. Tarangle; (S.M.) L. Tarangle. Annual Sales (C). Co. Size (A). ©
- Simalex Manufacturing Company Ltd., 19622 Telegraph Trail, RR 5, Langley, B.C. V3A 4P8. Tel. 604-888-1212. Fax: 604-888-4387. Custom die cast products.
- (P.) G. Wentworth; (G.M.) F. Lyng; (Plant Mgr.) B. Jansen; (S.M.) S. Norfolk. Annual Sales (C). Co. Size (8). ©
- Simard-Beaudry Inc., 4230 Est. boul. St-Elzear, Laval, Que. H7E 4P2. Tel. 514-329-4747. Fax: 514-329-4608. Block and asphalt plant, quarry, Duvernay, asphalt plant, 11211 Metropolitan Blvd. E., Montreal, Que. Branch offices and plants, Quarry and Asphalt Plant, Trois-Rivières, Asphalt Plant, La Malbaie, Asphalt Plant, Nicolet, Que. Concrete blocks and shapes, asphalt and asphalt products, and crushed stone. Parent company, Daigle Lumber Limitee.
- (Chmn.) M. Beaulieu; (P. & G.M.) B. Denis; (P. Daigle) R. Rocheleau; (V.P., Trois-Rivières) L. Pagé; (Exec. V.P.) J.J. Leblanc; (Exec. V.P.) J. Heneault; (S.M.) C. Brouillette; (Purch. Mgr.) J.P. Marchand; (V.P. Fin.) S. Couture. Annual Sales (F). Co. Size (E). ©
- Simard, Philippe, & Fils Ltée., 1201 des Peupliers, Dolbeau, Que. G8L 1P5. Tel. 418-276-1600. Bottlers of carbonated beverages.
- (P.) P. Simard. Annual Sales (C). Co. Size (8).
- Simcoe Block (1979) Limited, 12 Sarjeant Dr., P.O. Box 250, Barrie, Ont. L4M 4T2. Tel. 705-728-1773. Fax: 705-728-1778. Branch office, Collingwood, Ont. Plants,

- Simcoe Block Company, 207 Tiffin St., Barrie and Simcoe Block Muskoka, Bracebridge, Ont. Concrete and slag blocks.
(P. & G.M.) R. Garipey; (V.P. & Ops.Mgr.) S. Garipey; (Acct.Mgr.) G. Cassidy; (Prod'n Sup'r) R. Bond; (Prod'n Sup't) D. Gervais. Co. Size (C).®
- Simcoe Reformer, The, A Division of Canadian Newspapers Limited, 105 Donly Dr.S., Box 370, Simcoe, Ont. N3Y 4L2. Tel. 519-426-5710. Fax: 519-426-9255. Publishers of the "Simcoe Reformer". Parent company, Thomson Newspapers Ltd., Toronto, Ont.
(P. & G.M.) J. C. Cowland; (Adv.Mgr.) K. Madden; (Chief Acct.) Mrs. B. Penfold; (Plant Mgr.) E. Hofland. Co. Size (B).®
- Simmons Canada Inc., 6900 Airport Rd., Mississauga, Ont. L4V 1E8. Tel. 416-671-1033. Fax: 416-671-0669. Warehouse, Regina, Sask. Branch office, Montreal, Que. Plants, Halifax, N.S., Brampton, Cornwall, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Subsidiaries: Upholstery Products Division. Beds, mattresses, pillows, metal and wooden furniture, upholstered furniture, etc. Brands, "Beautyrest", "Selig", "Hide-A-Bed", "Carse", "Maxipedic", etc. Parent company, Simmons Company, Atlanta, GA, U.S.A.
(P.) P. S. Thody; (Sr.V.P.Fin. & Admin.) B. M. Anderson; (V.P.Mfg. & G.M.Ont.) T. H. Pace; (V.P.) J. E. Dudley; (V.P.) P. I. Ingram; (V.P.Mktg.) R. Edward Jackson; (V.P.Human Res.) D. C. Puttock; (G.M.Dartmouth) R. G. Meadley; (G.M.St-Laurent) M. M. Arbic; (G.M.Winnipeg) J. F. Main; (G.M.Calgary) H. Russ Westman; (G.M.Vancouver) A. M. MacLean. Annual Sales (E). Co. Size (F).®
- ★SIMMS, T.S., & CO. LIMITED, [SIMMS, T.S., & CIE LTÉE.], P.O. Box 820, Saint John, N.B. E2L 4C5. Tel. 506-635-6330. Fax: 506-635-6309. Branch offices, Montreal, Que., Mississauga, Ont., Winnipeg, Man. Brooms, brushes, roller coaters, paint brush and roller coater machinery. Brand, "Simms".
For.Reps., Importadora Ferreteria S.A., Lima, Peru; Georges Pannier, St.Pierre & Miquelon; Cyc Enterprises Ltd., Nassau, Bahamas; Purvis Ltd., Hamilton, Bermuda, Jaime de Jesus Reyes & Associates, Puerto Rico.
(Chmn. & C.E.O.) T. S. Simms; (P.) R. L. Simms; (V.P.Fin.) P. C. Jones; (Chief Eng.) H. Schmidt; (Mgr. Plant Ops.) W. A. McLaggan; (P.A.) A. Withers; (Que. S.M.) C. Michaud; (Mktg.Mgr.Mississauga) T. Spence; (West'n S.M.) G. Lawless; (Credit Exp.Mgr.) Ms. J. M. Fowler; (Maritimes S.M.) B. Hutton; (Ont.S.M.) B. Seip. Annual Sales (D). Co. Size (E).®
- ★Simnar Inc., 1585 Moro Dr., Windsor, Ont. N9A 6J3. Tel. 519-737-6556. Fax: 519-737-1113. Telex: 064-778B1. Simor fish scaling and heading/eviscerating machines, orientator/feeder systems, and other specialized fish processing equipment. Parent company, 537372 Ontario Ltd., Windsor, Ont.
(P.) Ms. D. Molnar; (Sales) D. Stockard; (Engr.) A. Sebastian. Annual Sales (B). Co. Size (A).
- Simo Dow A Division of Westwood Mfg. Ltd., 3526 - 26 St. N.E., Calgary, Alta. T1Y 4T7. Tel. 403-291-1133. Toll Free: (403) 800-382-8190. Fax: 403-291-9389. Telex: 038-22867. Lounge, office and institutional seating, casegoods, desks, etc.
(P. & G.M.) L. Kelemen, Sr.; (Nat.S.M.) L. Kelemen Jr.; (Purch.) Ms. M. Miholic; (Off.Mgr.) Ms. K. Bartley. Annual Sales (C). Co. Size (C).®
- Simon's Foods, P.O. Box 4282, Fredericton, N.B. E3B 5G4. Tel. 506-452-8888. Fax: 506-452-6886. Telex: 014-46229. Meat packing and processing. Brands, "Simon's", "King's", "Brandywyne".
(P.) H. Chippin; (S.M.) E. Budovitch; (Cont.) D. Holt; (Plant Mgr.) P. Gallant. Co. Size (E).
- ★Simonsen, Knud, Industries Ltd., 11 Dansk Ct., Rexdale, Ont. M9W 5N6. Tel. 416-675-6166. Telex: 06-96B655. Associates: KSI Engineering Limited, KSI Controls Limited, Rexdale, Ont. Abattoir equipment and meat processing machinery. Brand, "K.S.I.".
(P. & G.M.) K. Simonsen; (V.P. & G.M.) L.W. Norrie; (V.P. & Cont.) J. Currie; (Mgr.Exp.Sales) S. Vlasic. Annual Sales (D). Co. Size (D).®
- †Simpkin Wood Mfg. Division of Paul H. Simpkin Cabinet Co. Ltd., Trent Dr., Box 309, Campbellford, Ont. K0L 1L0. Tel. 705-653-3785. Fax: 705-653-3980. Dimension wood parts, wooden hollow core doors, stair treads, mosing, wood moulding, recreational vehicle doors.
(P. & P.A.) R.V. Simpkin; (S.M. & S.T.) P.A. Simpkin. Annual Sales (C). Co. Size (A).®
- SIMPLE SIGNMAN INC., 1999 Champlain, Industrial Park, Chambly, Que. J3L 4N7. Tel. 514-658-8795. Toll Free: 800-361-3632. Fax: 514-658-4470. Branch office,
- Rouses Point, NY, U.S.A. Plants, Chambly, St-Hyacinthe, Que. Associates, Skyline Displays/Atlantic, Moncton, N.B., Skyline Displays, Montreal, Les Presentoirs Skyline du Quebec, Quebec, Que., Skyline Displays/Ottawa, Nepean, Skyline Displays/S.Ont., Toronto, Ont., Skyline Displays/Manitoba, Winnipeg, Man., Skyline Displays/Sask., Regina, Sask., Skyline Displays/Alberta, Calgary, Alta., Skyline Displays of B.C., Vancouver, B.C. Product and vehicle identification decals, magnetic message holders and signs, custom license plates, folding displays, portable trade show displays, modular displays and graphics, magnetic sheet and strip, thermal die-cut decals, electrostatic vinyl signs and decals, nameplates. Brands, "Artech", "Mirage", "Reflex", "Formation", "SimpLet", etc.
(P.) L.G. Dunsire; (V.P.) J. H. Dear; (S.T.) C. Bedard. Annual Sales (D). Co. Size (A).®
- ★Simplex International Time Equipment Co. Ltd., [La Compagnie du Temps Simplex Internationale Ltée.], 6300 Viscount Rd., Mississauga, Ont. L4V 1H3. Tel. 416-677-7000. Fax: 416-677-7812. Branch offices, Dartmouth, N.S., Montreal, Quebec, Que., Hamilton, London, Toronto, Windsor, Ottawa, Ont., Winnipeg, Man., Saskatoon, Sask., Edmonton, Calgary, Alta., Vancouver, B.C. Building control systems for energy management, security and fire alarm, time stamps, job cost and payroll recorders and master clock systems. Parent company, Simplex Time Recorder Co., Gardner, MA, U.S.A.
For. Reps. in all major cities in the world.
(P.) E. G. Watkins; (Exec.V.P. & G.M.) R. L. Kowal; (Fin.Mgr. & Admin.) C. J. Barratt; (Bus.Mgr.) J. E. O'Sullivan. Annual Sales (E). Co. Size (E).®
- Simplot Canada Limited, P.O. Box 940, Brandon, Man. R7A 6A1. Tel. 204-729-2900. Fax: 204-728-0823. Plant, Tuxford, Sask. Ammonium nitrate, ammonium phosphate, ammonium polyphosphate and ammonium thiosulphate, urea, anhydrous ammonia, urea ammonium nitrate solution. Parent company, J.R. Simplot Co., Boise, ID, U.S.A.
(P.) D. Travis, Jr.; (V.P. & Mgr.) K.R. Einarson; (Plant Mgr.) L. Mackie. Annual Sales (E). Co. Size (E).®
- Simply Cotton Inc., 662 Queen St. W., Toronto, Ont. M5J 1E5. Tel. 416-368-4978. Fax: 416-588-8761. Plant, 53 Fraser Ave., Toronto, Ont. Pillows, cushions, futons, cotton comforters.
(Dir.) Mrs. D. Bezaire. Annual Sales (B). Co. Size (A).®
- Simpson, A. G., Co. Limited, 675 Progress Ave., Scarborough, Ont. M1H 2W9. Tel. 416-438-6650. Fax: 416-438-5141. Telex: 065-25423. Sales office, Birmingham, MI, U.S.A. Branch plants, Windsor, Oshawa, Scarborough, Cambridge, Oakville, Ont. Pressed metal stampings, dies, fixtures, stamped assemblies, bumpers, steel processing.
(P. & G.M.) B. Virgilio; (Exec.V.P.) R. A. Simpson; (Exec.V.P.) M. Trites; (V.P.Sales) R. C. Fiegehen; (S.T.) Ms. S. Clarke; (Plant Mgr.Windsor) A. Maybee; (Plant Mgr.Cambridge) J. Day; (Plant Mgr.Oshawa) B. Meyers; (Plant Mgr.Oakville) B. Johnson. Annual Sales (G). Co. Size (G).®
- ★Simpson, A.H., Industries Limited, 14 Essex Ave., Unit 26, Thornhill, Ont. L3T 3Z1. Tel. 416-731-5940. Fax: 416-731-9418. Associates, Ipcol Sales & Marketing Inc., Vancouver, B.C., Genzone Inc., Ottawa, Lumeco Inc., Burlington, Double Integral Sanitation Inc., Mississauga, Ont. Ozone generators for water treatment, air treatment, pollution control, also pool sanitizers.
For.Reps., Crown Ventick, Boston, MA, Unsmoke Inc., Pittsburgh, PA, U.S.A.
(P. & G.M.) H. A. Simpson; (S.T.) Mrs. E. Simpson. Annual Sales (B). Co. Size (A).®
- ★Simpson, Allen, Mkt. & Design Ltd., 1 Albert St., Eden Mills, Ont. N0B 1P0. Tel. 519-856-4626. Fax: 519-856-4389. Plant, Guelph, Ont. Die cast aluminum hand garden tools, fork, cultivator, hoe, trowel, weeder, rake, transplanter, etc. Brands, "Telelok-Telescopic", "Super-grip Longlife", "Connoisseur".
(P. & S.M.) A. S. Simpson; (G.M.) D. Simpson. Annual Sales (C). Co. Size (A).
- Simpson Bros. Machine Company, Limited, 4530 Kingston Rd., Box 146, West Hill, Ont. M1E 4R4. Tel. 416-282-1149. Builders of special machinery, welding, fabricating and machining.
(P.) G.J. Simpson; (P.A.) C.J. Rowett; (Plant Mgr.) W.K. Moore. Co. Size (A).
- Simpson, Geo. D., Manufacturing Co. (1965) Ltd., The, 530 Sheppard St., Winnipeg, Man. R2X 2P8. Tel. 204-633-2546. Fax: 204-694-6059. "Vanguard" fiberglass outboard and inboard/outboard boats.
(P.) A. Sommer; (Prod'n Mgr.) H. Toupin; (G.M.) D. Hedley; (Purch.Mgr.) G. Griffin. Annual Sales (C). Co. Size (B).®
- Simpson Graphic Arts Limited, 61 Woolwich St. N., Breslau, Ont. N0B 1M0. Tel. 519-648-2126. Fax: 519-648-3356. Screen process printing, decals and pressure sensitive markings, point of purchase displays, banners, posters, printing of industrial and electric components, industrial screens, etc.
(P.) M. Johanns; (Prod'n) Ms. A. Holden; (Purch.) T. Shute; (Tech.) G. R. Simpson. Annual Sales (B). Co. Size (A).
- ★Simpson, R.J., Manufacturing Company (Canada) Limited, Hwy. 21 North, Box 69, Thamesville, Ont. N0P 2K0. Tel. 519-692-3971. Fax: 519-682-4554. Associate, Simpson Industries, Litchfield, MI, U.S.A. Production precision machining for automotive, truck and appliance OEM; pulleys, exhaust manifolds, crankshaft dampers, filter and valve bases machined from cast iron, steel and aluminum; custom machining on chucking machine. Parent company, Simpson Industries Inc., Birmingham, MI, U.S.A.
(Plant Mgr.) C. M. Howarth. Annual Sales (D). Co. Size (D).®
- Sims Canada Ltd., 301 Gough Rd., Markham, Ont. L3R 4YB. Tel. 416-477-2000. Toll Free: 800-387-4346. Telex: 06-960424. Branch offices, St. Laurent, Que., Richmond, B.C. Plastic medical devices.
(P.) K.E. Little; (Cont.) J. Bordin. Annual Sales (D). Co. Size (B).®
- Sims Manufacturing Canada Ltd., 200 Moulinette Rd., P.O. Box 340, Long Sault, Ont. K0C 1P0. Tel. 613-534-2289. Fax: 613-534-2182. All weather and R.O.P.S. cabs. Brand, "Sims". Parent company, Sims Manufacturing Company Inc., Rutland, MA, U.S.A.
(G.M.) R. Gareau. Annual Sales (D). Co. Size (C).
- Simson-Maxwell, 1380 W. 6th Ave., Vancouver, B.C. V6H 1A7. Tel. 604-736-5431. Fax: 604-736-1746. Telex: 04-507B43. Branch office, Nanaimo, B.C. Plants, Edmonton, Calgary, Alta., Prince George, B.C. Branch offices and plants, Edmonton, Alta., Vancouver, Prince George, B.C. "Simmax" automatic transfer switches, generator, engine and instrument control panels, battery charge dividers and load banks, electric generating set incorporating Deutz diesel engines.
(G.M.) H. Shaback; (Cont.) D. G. Fidler; (Plant Mgr.) G. Walter; (P.A.) Ms. M. Radoslovich. Annual Sales (D). Co. Size (D).®
- ★Simware, Inc., 20 Colonnade Rd., Ottawa, Ont. K2E 7M6. Tel. 613-727-1779. Toll Free: (U.S.A.) 800-267-9991, (Canada) 800-267-7588. Fax: 613-727-3533. Telex: 053-4130. Branch offices, London, U.K., San Francisco, CA, U.S.A. Communications software. Trade marks, "SIM 327B", "SIM/Passthru", "SIM/XFER", "SIM PC", "Sim Mac".
For.Rep., The European Software Company Inc.
(Chmn.) C. Patterson; (P. & C.E.O.) W. G. Green; (V.P.Fin.) B. Ashe; (V.P.Tech.) L. Shepherdson; (Mktg. Supp.) B. Ferguson; (V.P.Mktg.) C. Fedorko. Annual Sales (D). Co. Size (D).®
- ★Sinclair Radio Laboratories Limited, B5 Mary St., Aurora, Ont. L4G 3G9. Tel. 416-727-0165. Toll Free: (416,519,613,705,B07) 800-263-3238, (418,514,819) 800-363-9944, (604) 800-663-4670. Fax: 416-727-0861. Telex: 06-2187B2. Sales office, Halifax, N.S., Calgary, Alta. Branch offices and warehouses, Longueuil, Que., Winnipeg, Man., New Westminster, B.C. Plant, Tonawanda, NY, U.S.A. Subsidiaries, Sinclabs Inc., Aurora, Ont., Sinclair Radio Laboratories Inc., Tonawanda, NY, U.S.A. Radio communication antennas, filters, duplexers, multicouplers, equipment shelters, ferrite accessories, mobile and portable radio antennas and accessories, for applications in 30 to 1000 MHz range.
For.Reps., Airtech, England; Anditel Ltda., Colombia S.A.; Alpatel Ltda., Santiago, Chile.
(P. & G.M.) R.W. Weir; (Exec.V.P.) J.M. Colthart; (V.P.Fin.) H.G. McCarthy; (V.P.Engr'g) R.T. Copley; (Mgr.Atl.Reg.) K. Pierce; (Mgr.East'n Reg.) M. Prieur; (Mgr.West'n Reg.) W. Galpin; (Mgr.Calgary) S. Horbachewski; (Mgr.New Westminster) G. Wesley; (Nat'l Sales Mgr.) R.F. Jonkman. Annual Sales (D). Co. Size (D).®
- ★Sinclair & Valentine Inc., 4590 Dufferin St., Downsview, Ont. M3H 5S5. Tel. 416-661-3100. Fax: 416-661-3110. Telex: 06-23323. Branch offices and plants, Quebec, Montreal, Que., Hamilton, London, Ottawa, Ont., Winnipeg, Man., Saskatoon, Sask., Edmonton, Calgary, Alta., Vancouver, B.C. Lithographic supplies, inks and

† Indicates firms seriously interested in export trade.

© Uses Distributors.

© Uses direct sales force.

★ Indicates active exporter.

® Uses both © and ©.

- ink additives. Brands, "Comtek", "Irolith", "Aquaflax", "Satellite", etc. Parent company, Sinclair & Valentine L.P., St. Paul, MN, U.S.A.
(P.) D. T. Keough; (V.P.Sales & Mktg.) A. Paolillo; (Cont.) V. Tang; (Dir.Ops.) A. Diamond; (Dir.R&D) D. Chan. Annual Sales (E). Co. Size (E).©
- Sinco Metal Fabricating Ltd., 2532 Davies Ave., Port Coquitlam, B.C. V3C 2J9. Tel. 604-464-3939. Fax: 604-464-1212. Custom metal products. Parent company, Sinco Enterprises Ltd., Port Coquitlam, B.C.
(Dir.) L. Dutoir. Annual Sales (B). Co. Size (A).©
- ★Singer Lighting Inc., 201 Carlaw Ave., Toronto, Ont. M4M 2S3. Tel. 416-461-0291. Fax: 416-461-6741. Showroom, Mississauga, Ont. "Singer" portable lighting.
(Prop. & C.E.O.) J. Burke; (P.) B. Sher; (Mktg.Dir.) L. Gall. Annual Sales (C). Co. Size (B).©
- ★Singer Valve (1985) Inc., 12850 - 87th Ave., Surrey, B.C. V3T 4W4. Tel. 604-594-5404. Fax: 604-594-8845. Automatic control valves. Brand, "Singer Valve".
For.Reps., Various U.S. For. Reps., Metaval, (Pty) Ltd., Victoria, Australia; Armstrong Steam (Pty) Ltd., Pretoria, S. Africa; Sakti Suria, Malaysia; Harictos T, Singapore; Smith Tech, Thailand, Kon Kee, Hong Kong.
(P.) B. Blann; (G.M.) K. Oksanen; (Dir.Engr'g) E. Kalamann. Annual Sales (C). Co. Size (B).©
- Sinkor Co. Ltd., 65 Brydon Dr., Rexdale, Ont. M9W 4N3. Tel. 416-745-3961. Fax: 416-745-9573. Mast and service entrance accessories, pole line hardware, weldless chain and wire forms.
(P. & S.M.) N.D. Kribs. Annual Sales (8). Co. Size (A).©
- ★Sinteris Inc., 325 Chatham St. N., P.O. Box 280, Blenheim, Ont. NOP 1A0. Tel. 519-676-8161. Fax: 519-676-3921. Precision powdered metal parts for the automotive, agricultural, industrial, office equipment, defense and appliance markets.
(P. & Mng.Dir.) F. S. Pruitt; (Plant G.M.) J. Withington; (G.S.M.) J. Beverley; (Mgr.Engr'g) P. Butler. Annual Sales (D). Co. Size (C).©
- ★Sirco Industrial Ltd., 857 West 3rd St., North Vancouver, B.C. V7P 1E3. Tel. 604-980-3688. Fax: 604-980-6578. Electric and pneumatic control switches, boiler safety, draft, bulk and liquid level controls, effluent samplers, process loop tester. Brands, "Sirco", "Vary-Sampler". Parent company, Southwell Controls Ltd., N. Vancouver, B.C.
Agents throughout the world.
(P.) A.W. Smallwood; (S.M.) C.A. Smallwood. Annual Sales (B). Co. Size (A).©
- ★Siren's Mfg. Co. Ltd., 3436-15th St. S.E., Calgary, Alta. T2G 3M5. Tel. 403-265-4212. Casting and machining agricultural machinery, single and multiple v-pulleys principally for grain augers, dryers and grain handling and harvesting machinery, hand wheels, guard fence parts.
For. Reps.: Penny & Porter Ltd., Lincoln, England; Moffat-Virtue Ltd., Sydney, Australia.
(P. & G.M.) A. O. Siren. Annual Sales (A). Co. Size (A).
- ★Sisu-Niemi Inc., 2596 Jefferson Blvd., Windsor, Ont. N8T 2W6. Tel. 519-944-0662. Fax: 519-944-8958. "Miller" air and hydraulic cylinders, manifolds, strainers, "Norco" slide-a-way filters, "Baldwin" replacement elements, "Universal" flow monitors.
(Prop.) I. Niemi; (Mgr.) I. Davy. Annual Sales (B). Co. Size (A).
- Sitco Precision Machining Co. Ltd., 950 Denison St., Unit 17, Markham, Ont. L3R 3K5. Tel. 416-475-6544. Fax: 416-475-6684. Wire and conventional electrical discharge machining to moulds, dies and nuclear standards.
(P.) C. Kovacsazy; (G.M.) Mrs. A.M. Kovacsazy. Annual Sales (8). Co. Size (A).
- ★Site Oil Tools Ltd., 2 - 3401 19 St. N.E., Calgary, Alta. T2E 6S8. Tel. 403-291-2363. Fax: 418-397-6822. Telex: 038-21354. Branch offices, Estevan, Sask., Edmonton, Red Deer, Brooks, Whitecourt, Grande Prairie, Lloydminster, High Level, Slave Lake, Alta., Fort St. John, B.C., Casper, Wyo., U.S.A. Associate, Site International Inc. Complete line of production/completion tools for oil and gas industry, also wireline production equipment and casing products.
(P.) J. Stafinski; (Dir.Int'l Sales) J. Ross; (Tech.Mgr.) B. Jones; (S.M.) K. Stewart; (P.A.) P. Elliott; (Plant Mgr.) P. Terry. Annual Sales (D). Co. Size (C).
- Sitraco Inc., 260, rue du Parc, C.P. 517, St-Joseph, Que. G0S 2V0. Tel. 418-397-6851. Kitchen cabinets and vanities.
(G.M. & S.M.) L. Jacques; (Cont.) S. Champagne; (P.A. & Plant Mgr.) D. Marcoux. Annual Sales (D). Co. Size (8).
- ★Sivaco Quebec, 800 rue Ouellette, Marieville, Que. J0L 1J0. Tel. 514-658-8741. Toll Free: 800-361-2104. Fax: 514-460-2744. Telex: 05-24589. Associated companies: Sivaco Maritimes, Dartmouth, N.S., Sivaco Ontario, Ingersoll, Ont., Sivaco Chambly, Chambly, Que., Sivaco, New York, Tonawanda, NY, U.S.A. All types and sizes of steel wire nails and spikes, high and low carbon wire, galvanized wire, cold heading wire, welded wire fabric. Parent company, Ivaco Inc., Montreal, Que.
(Chmn.) I. Ivanier; (P.) P. Ivaner; (V.P.) G. Goldstein; (G.M.) 8. Retter. Annual Sales (F). Co. Size (F).©
- Siverns Custom Upholstery, 35 Sanford Ave. S., Hamilton, Ont. L8M 2G5. Tel. 416-527-0914. Custom manufacturing of chairs, chesterfields, etc.
(Prop.) D. Siverns. Co. Size (A).©
- Six Points Plastics Inc., 1746 Mattawa Ave., Mississauga, Ont. L4X 1K1. Tel. 416-270-6303. Fax: 416-270-1183. Thermoplastic injection moulding. Parent company, Universal Mould Co. Ltd., Mississauga, Ont.
(P.) K. Stummer; (V.P.) F.P. Schibli; (G.M.) P. Prieditis. Annual Sales (C). Co. Size (8).
- ★Skagit Manufacturing Company Ltd., 20329 Logan Ave., Langley, B.C. V3A 4L7. Tel. 604-534-8511. Fax: 604-534-3515. "Cranemobile" cranes, "Par-Pac" log trailers. Parent company, Inland Industries.
For. Rep., Maquinaria Ucha, S.A., Mexico, D.F.
(G.M.) R. A. McConnachie. Annual Sales (C). Co. Size (C).
- Skara Metal Foundry Ltd., 930 Kamato Rd., Mississauga, Ont. L4W 2R6. Tel. 416-625-9083. Aluminum, brass, bronze, sand and permanent mould castings.
(P.) S. Skara; (Off.Mgr.) Ms. E. Skara. Co. Size (N/R).©
- Skeena Cellulose Inc., See Repap Enterprises Corporation Inc.
- Skega Canada Limited, 28 Commerce Cr., Box 1136, North Bay, Ont. P1B BK4. Tel. 705-476-1331. Fax: 705-476-4233. Telex: 067-76116. Rubber screens, mill, pump and truck box linings, wear components. Brand, "Skega Mining Rubber". Parent company, Skega A.8., Ersmark, Sweden.
(P.) R. Lamb; (Cont.) T. Beauchamp; (Mktg.Mgr.) R. Brough; (Plant Mgr.) J. McIlroy. Annual Sales (D). Co. Size (C).©
- Skemo Textiles & Enterprises Ltd., 220 Rose Park Dr., Toronto, Ont. M4T 1R5. Tel. 416-489-6754. Fax: 416-489-5623. Warehouse and showroom, Mississauga, Ont. Tea towels, tote bags, placemats, acetate and silk scarves, book marks, oven mitts, art cards, potholders.
(P. & G.M.) T. Paine; (P.A. & Plant Mgr.) Ms. E. Paine. Annual Sales (B). Co. Size (A).©
- Skerry & Leonard Company Limited, P. O. Box 934, Armadale, Halifax, N.S. B3L 4K9. Tel. 902-477-6550. Ruled paper forms.
(P.) F. S. Skerry; (S.T.) M. Skerry; (V.P.) J. O. Skerry. Co. Size (A).
- Ski-Bar Specialties Co. Ltd., 253 Front St. E., P.O. Box 432, Hastings, Ont. K0L 1Y0. Tel. 705-696-3266. Fax: 705-696-3713. Ski bars and fibreglass boats.
(P.) J. Tucker; (S.T.) Ms. M. Tucker; (Plant Foreman) B. Boudreau. Annual Sales (C). Co. Size (A).©
- Skillcraft Steel Rule Dies Ltd., 22 Cranfield Rd., Toronto, Ont. M4B 3H1. Tel. 416-759-9307.
(P.) M. Thys. Co. Size (A).
- Skjodt-Barrett Food Inc., 2425 Lucknow Dr., Mississauga, Ont. L5S 1H1. Tel. 416-671-2884. Fax: 416-671-2885. Jams, jellies, pastry fillings, beverage concentrates, flavours and extracts, colours.
(P.) D. Skjodt; (Plant Mgr.) P. Shah. Annual Sales (C). Co. Size (A).©
- ★Sklar-Peppel Furniture Inc., 613 Victoria St. E., Whitby, Ont. L1N 5S7. Tel. 416-668-3315. Fax: 416-668-3133. Telex: 06-981262. Showrooms, Mississauga, Ont., High Point, NC, U.S.A. Branch plants, Hanover, Weston, Ont. "Sklar-Peppel" upholstered living room furniture, bedroom and dining room suites, occasional tables. Parent company, PCL Industries Limited, Toronto, Ont.
(Chmn.) L. Sklar; (P.) 8. Zimmerman; (V.P.Mktg. & Ops.) C. Swan; (V.P.Fin.) R. Forget. Annual Sales (F). Co. Size (G).©
- Skookum 8ay Logging Limited, P.O. Box 782, Forestry Rd., Red Lake, Ont. P0V 2M0. Tel. 807-727-2021. Lumber, timbers, ties.
(P.) H. Wilson. Annual Sales (C). Co. Size (B).
- ★Skotel Corporation, 3730 Matte Blvd., Brossard, Que. J4Y 2Z2. Tel. 514-444-2088. Toll Free: 800-361-4999. Time code equipment for video/audio editing and production.
For.Reps.: U.K., U.S.A., Germany, Denmark, Sweden, Italy, Australia, New Zealand, Hong Kong, India, France, Belgium.
(P.) S. Scott. Annual Sales (B). Co. Size (A).©
- ★SKYJACK INC., 55 Campbell Rd., Guelph, Ont. N1H 1B9. Tel. 519-837-0888. Toll Free: (U.S.A.) 800-265-2738. Fax: 519-837-3102. Branch office, Addison, IL, U.S.A. Aerial work platforms.
(P.) W. Haesler; (V.P.Purch. & S.T.) H. Haessler; (V.P.Mktg.) B. Corbett; (G.M.) E. Featherstone; (Prod. Suppt.Mgr.) H. Deutscher; (Int'l S.M.) A. Robertson; (Prod.Mgr.) G. Tucceri; (Off.Mgr.) Ms. M. Michelberger; (Cont.) J. Nessman; (Eng.Design Mgr.) M. Wendt; (Eng. Safety & Standards Mgr.) G. Haessler. Annual Sales (D). Co. Size (D).©
- Skykeesh Industries Limited, Hawkesbury Rd., P.O. Box 461, Vankleek Hill, Ont. K0B 1R0. Tel. 613-678-2128. Fax: 613-678-3030. Telex: 05-839584. Air traffic control towers, simulators, control radar and radar simulators, communications and control consoles.
(G.M.) R.C. MacKinnoe. Annual Sales (C). Co. Size (A).©
- Skyline Displays Canada, 1999 Champlain Blvd., Chambly, Que. J3L 4N7. Tel. 514-658-8795. Toll Free: 800-361-3632. Fax: 514-658-4470. Associate, Simple Signman Inc., Chambly, Que., Skyline displays, in N.B., Montreal, Que., Thunder Bay, Ottawa, S and E Ont., Man., Sask., Alta., B.C. Portable trade show displays, modular exhibits, stunning graphics, photomurals, backlit headers, folding displays, bridges, towers and audio visual exhibits, table top and sales demo displays. Brands, "Mirage", "Reflex", "Formation", "Attache".
(P.) L.G. Dunsire; (V.P.) J. H. Dear; (S.T.) C. Bedard. Annual Sales (D). Co. Size (A).©
- ★Skyline Manufacturing Limited, 200 Eddystone Ave., Downsview, Ont. M3N 1H4. Tel. 416-743-1010. Fax: 416-743-7623. Fluorescent, quartz-iodine, mercury vapour, high-pressure and low-pressure sodium indoor and outdoor lighting, steel and aluminum floodlight poles.
(P.) Mrs. J. Tepperman. Annual Sales (C). Co. Size (A).©
- ★Skyline Products Ltd., P.O. Box 3029, 8716-112 St., Fort Saskatchewan, Alta. T8L 2T1. Tel. 403-998-3771. Toll Free: 800-661-6544. Fax: 403-992-1185. Branch office, Richmond, B.C. Subsidiaries, Guardian Chemicals Division, Fort Saskatchewan, Alta., Richmond, B.C., Traxol Chemicals, U.S.A. Soaps, detergents, industrial degreasers, chemical specialties, oil and gas field products, etc. Brands, "Skyline", "Guardian", "Traxol".
For.Reps., Inmar Services, Lyndhurst, OH, Unichem International Hobbs, NM, U.S.A.
(P.) J.D. Law; (V.P.Mktg.) S.A. Roth; (Cont.) W. Nikolaj; (Mgr.R&D) S. Lutener; (S.M.) R.H. Poliquin. Annual Sales (C). Co. Size (B).©
- Skyline Steel Company, A Division of Boen Steel Corp., 353 Clarence St., Brampton, Ont. L6W 1T6. Tel. 416-459-1625. Fax: 416-459-9710. Structural steel for construction industry. Parent company, Ennisteel Corp.
(P.) T. Boksa; (Cont.) Ms. A. Hunt. Annual Sales (D). Co. Size (B).©
- Skyline Vans, Inc., 25 Allaura Blvd., P.O. Box 657, Aurora, Ont. L4G 4J9. Tel. 416-773-4011. Fax: 416-841-2094. Luxury travel vans.
(P.) C. J. Graham; (S.T.) Mrs. P. Graham; (S.M.) G. Buchanan; (Prod'n Mgr.) R. Cain. Annual Sales (C). Co. Size (A).©
- Skymatic Controls Inc., 57 Glen Cameron Rd., Unit#5, Thornhill, Ont. L3T 1P3. Tel. 416-731-9655. Industrial controls, ground fault protection relays for power distribution.
(P.) G. Mlynsky. Annual Sales (A). Co. Size (A).©
- ★Skyway Electric Co. Ltd., Unit 10, 56 Bramsteele Rd., Brampton, Ont. L6W 3M7. Tel. 416-456-2366. Fax: 416-456-3137. Telex: 069-7835. "Sky 3" standard varnish dipped power and distribution transformers, "Skytrans 3" epoxy encapsulated transformers.
(P.) A. Jones; (V.P. & Chief Engr.) R. Hayes; (S.M.) W. Setsworth; (Admin.Asst.) Ms. L. Lansing; (P.A.) Ms. L. Ritchie. Annual Sales (C). Co. Size (B).
- Skyway Welding Supplies, 510 Beach Rd., Hamilton, Ont. L8H 7R4. Tel. 416-547-4722. Fax: 416-545-5223. Branch offices, Oakville, St. Catharines, Ont. Industrial gases, specialty gases, dry ice, welding machines, safety supplies, welding apparatus. Parent company, Liquid Carbonic Inc.
(G.M.) M.J. Farah; (P.A.) W. Ilinsky. Annual Sales (C). Co. Size (A).©

★Skywood P.V.C. Extrusion Inc., 101 Richmond St., P.O. Box 8, Napanee, Ont. K7R 3L4. Tel. 613-354-4624. Fax: 613-354-9916. Celuka PVC garage doors and siding, also mouldings.

(P.) Z.M. Nassar; (G.M.) G. Nassar; (V.P.) A. Nassar; (T.) Ms. A.Y. Nassar. Annual Sales (C). Co. Size (A).Ⓢ

★Slant/Fin LTD/LTEE, 6450 Northam Dr., Mississauga, Ont. L4V 1H9. Tel. 416-677-8400. Fax: 416-677-1829. Residential and commercial hot water baseboard, commercial fintube enclosures, residential cast-iron boilers in hot water, steam and electric, modular commercial cast-iron boilers in hot water and steam, through-the-wall heating/cooling units, heat pumps. Parent company, Slant/Fin Corporation, Greenvale, NY, U.S.A. Co. Size (B).

Slater Industries Inc., 4100 Yonge St., Suite 410, Willowdale, Ont. M2P 2B5. Tel. 416-733-4400. Fax: 416-733-4429. Divisions: Sorel Forge Div., Sorel, Que., Slacan Div., Brantford, Hamilton Specialty Bar Div., Hamilton, Renown Steel Div., Agincourt, Melburn Truck Lines Inc., Mississauga, Ont., Fort Wayne Specialty Alloys Div., Fort Wayne, IN, U.S.A. For products see listings of Canadian manufacturing divisions.

(Chmn. & C.E.O.) J. Paul Fingold; (C.O.O.) J. T. Roddy; (V.P.Fin.) R. J. Armour. Annual Sales (G). Co. Size (G).

★SLATER STEELS HAMILTON SPECIALTY BAR DIVISION, 319 Sherman Ave., Hamilton, Ont. L8N 3P9. Tel. 416-549-4774. Fax: 416-549-3785. Telex: 061-8480. Plants, Sept-Îles, Que., Hamilton, Ont. New billet hot rolled alloy and carbon bars, reinforcing and survey bars, light channels, agricultural implement sections, grinding balls, spring steels, locking tire ring sections. Parent company, Slater Industries Inc., Willowdale, Ont.

(Div.P.) J. F. Miles; (Compt.) G. J. Condon; (V.P.Ops.) B. C. Bowman; (V.P.Commerc.) A. B. Loopstra; (V.P.Fin.) G. L. Desson; (V.P.Sales & Mktg.) A. B. Loopstra; (V.P.Raw Mat'ls & Serv.) D. L. Fingold; (Mgr.Hum.Res.) J. W. Hughes. Annual Sales (A). Co. Size (F).Ⓢ

★Slater Steels SLACAN Division, 145 Roy Blvd., Brantford, Ont. N3R 7K1. Tel. 519-758-8888. Fax: 519-758-1881. Plants, Lachine, Que., Brantford, Ont. Hardware for telephone and power utilities, wire form products, spacer dampers, OEM stampings and forgings. Brands, "Slater", "SLACAN", "Nicopress", "Slapac". Parent company, Slater Industries Inc., Willowdale, Ont.

(Div.P.) A. B. Loopstra; (Compt. & T.) L. J. Leinster; (V.P.Eng. & Procure.) H. J. Houston; (V.P.Sales & Mktg.) J. W. Spencer; (Mgr.Mfg.Engr'g) S. Habash; (Mgr.Prod'n Brantford) J. F. Sommers; (Plant Mgr.Lachine) K. K. Gupta; (Mgr.Hum.Res. & Comm.) M. T. Lidster; (Mgr.Prod.Plan'g) V. J. Williams. Annual Sales (E). Co. Size (E).Ⓢ

★SLATER STEELS SOREL FORGE DIVISION, [ACIERS SLATER, DIVISION LES FORGES DE SOREL], P.O. Box 520, Sorel, Que. J3P 5P2. Tel. 514-746-4000. Toll Free: (416,418,506,519,613,705,807,819,902) 800-363-9484, (U.S.A.) 800-363-5540. Fax: 514-746-4092. Telex: 05-268-603. Service centre, Brampton, Ont. Die steel, tool steel, custom forgings. Brands, "CSM-2", "NuDie V", "Maxel 3-1/2", "CruDie", etc. Parent company, Slater Industries Inc., Willowdale, Ont.

(Div.P.) R. Pallen; (G.M.Sales & Mktg.) M. Cardin; (V.P.Fin.) N. Reginald Plante; (V.P.Ops.) G. W. Gendron; (Dir.Hum.Res. & Comm.) J. Guertin; (Chief Eng.) J. Racicot; (Chief Metallurgist) M. Tellier; (G.M.Sales & Mktg.) M. Cardin. Annual Sales (E). Co. Size (E).Ⓢ

Slawner, J., Ltée./Ltd., 5713 Côte des Neiges Rd., Montreal, Que. H3S 1Y7. Tel. 514-731-3378. Fax: 514-731-4571. Plant, 4075 De Courtrai, Montreal, Que. Orthopedic appliances, artificial limbs.

(P.) S. Slawner. Annual Sales (C). Co. Size (B).Ⓢ

Sleepers Machining & Fabricating Inc., 649 Third St., London, Ont. N5V 2C1. Tel. 519-451-5480. Fax: 519-451-9922. Plant, 406 First St., London, Ont. Subsidiary, Sleepers Engineering Inc. Custom machining and fabricating, metallizing, machine building and repairs, pressure vessels shearing and forming.

For.Rep., Hoffman Processing Inc.

(P.) P. J. Sleepers; (Mgr.Engr'g & Sales) J. L. Adams. Co. Size (C).Ⓢ

★Sleeman Brewing & Malting Co. Ltd., The, 551 Clair Rd. W., Guelph, Ont. N1H 6H9. Tel. 519-822-1834. Fax: 519-822-0430. Ale and lager.

(P. & C.O.O.) J. Sleeman; (V.P.Sales & Mktg.) K. Meens. Annual Sales (D).Ⓢ

★Sleeping/Crown Design, 23 Raitherm Rd., Toronto, Ont. M6H 1S7. Tel. 416-781-4683. Fax: 416-781-0812.

Subsidiary, Sleeping Maritimes, Moncton, N.B. Associate, Sommex International, Winnipeg, Man. and Montreal, Que. "Sleeping" mattresses and box springs, headboards, waterbeds, frames, also upholstered furniture, sofa beds, occasional and dining-room chairs. Parent company, Sommex International, Toronto, Ont.

(P.) R. Gerstl; (G.M.) J. Vasser; (Purch.Mgr.) M. Dunlop; (S.M.) M. Dunlop. Annual Sales (D). Co. Size (C).Ⓢ

Sleepmaster Limited, 895 Sandy Beach Rd., Units 8-10, Pickering, Ont. L1W 3N7. Tel. 416-831-1315. Fax: 416-831-9609. "Master-Pedic", "Sleepmaster", "Spine-Aligner" and "OrthoPedic" bedding, orthopedic.

(P.) J. H. Kinsman; (V.P. & T.) Mrs. D. M. Kinsman. Annual Sales (B). Co. Size (A).Ⓢ

Slimlite & Charlesign Inc., 66 Hymus Rd., Scarborough, Ont. M1L 2C7. Tel. 416-752-1590. Fax: 416-751-3547. Illuminated plastic and neon advertising signs and skylights. Brands, "Skydome", "Pyrodome", "Pyrovent", "Ventdome", "Skysshade", "Hatchway", "Slimlite", "Airdome".

(P.) D.J. Bailey; (V.P.) J. L. Hartford; (S.T.) J. McLuckie. Annual Sales (D). Co. Size (C).

Sling-Choker Manufacturing Limited, 2122 Algonquin Rd., Sudbury, Ont. P3E 4Z6. Tel. 705-522-8002. Fax: 705-522-1876. Branch offices and plants, Noranda, Val d'Or, Que., Elliott Lake, Sault Ste-Marie, S. Porcupine, Manitouwadge, Mississauga, Hamilton, Ont. Wire rope, nylon, and chain slings, logging chokers, ferrule rope for mine roof support, cable eye bolts, chain blocks, rigging hardware, conveyor belt scrapers, conveyor idlers.

(P.) P.Villgren; (Mktg.Mgr.) J.M. Walsh; (P.A.) C. Book. Annual Sales (D). Co. Size (B).Ⓢ

Slocan Forest Products Ltd., 10451 Shellbridge Way, Suite 240, Richmond, B.C. V6X 2W8. Tel. 604-278-7311. Fax: 604-278-7316. Telex: 04-355751. Sawmills, Slocan Division, Slocan, Quesnel Forest Products Division, Quesnel, Radium Division, Radium Hot Springs, Clearwater Timber Products Ltd., Valemount, Vavenby, B.C. Softwood lumber.

(P.) I.K. Barber; (V.P.Fin. & S.) R.D. Price; (V.P.Sales & Mktg.) E.T. Upgaard; (V.P. & G.M. Slocan) H. Argatoff; (V.P. & G.M. Quesnel) J. Betts; (G.M.Radium) S. Demharter; (V.P. & G.M.Clearwater) P. Berry. Annual Sales (F). Co. Size (G).Ⓢ

Sluggett & Brown Joinery Limited, 526 Discovery St., Victoria, B.C. V8T 1G8. Tel. 604-382-3011. Associate, Sluggett & Brown Joinery Limited, Mill Division, Victoria, B.C. Wooden windows, doors, cabinets, stairs and mouldings.

(P.) M. J. Brown; (S.) D. W. Sluggett. Co. Size (A).Ⓢ

Slumber Sleep Products of Canada Ltd., 8600 Keele St., 8ldg.E., Units #50 & 51, Concord, Ont. L4K 3X1. Tel. 416-669-3553. Fax: 416-669-2044. Cellular latex and spring mattresses.

(P.) R. Mandarello. Annual Sales (C). Co. Size (A).Ⓢ

Sluyter Company Ltd., 375 Steelcase Rd., E., Markham, Ont. L3R 1G3. Tel. 416-475-6011. Fax: 416-494-9642. Associates, Standard Wax and Chemical Co., GMC Car Care Products. PVC, ABS and CPVC solvent cements, cleaners and primers, sanitation and maintenance chemicals, foam adhesives and contact cements, industrial aerosols. Trade marks, Easy-Stik, Plus Products, Stick-it, GMC. Parent company, Devjo Industries Inc., Markham, Ont.

(V.P. & G.M.) P. Law; (V.P.Sales) R. Dameron; (G.M.) R. Rummel. Annual Sales (C). Co. Size (B).Ⓢ

★Smale, W.R., Co. (1979) Ltd., R.R.#2, Mossley, Ont. N0L 1V0. Tel. 519-269-3754. Fax: 519-269-3795. Cattle and hog pen panels, feeders, livestock handling equipment.

(Chmn.) W. R. Smale; (P.) R. R. Smale; (S.T.) Mrs. P. A. Smale. Annual Sales (C). Co. Size (A).Ⓢ

★Small Brothers Evaporators Inc., [Evaporateurs Small Frères Inc.], P.O. Box 160, Dunham, Que. JOE 1M0. Tel. 514-295-2441. Toll Free: 800-363-8338. Fax: 514-295-2174. Subsidiary, Small Brothers U.S.A. Inc., Swanton, VT, U.S.A. Maple sap evaporators, evaporating furnaces, sheet metal and stainless steel fabricators. Brand, "Lightning". Parent company, Selby Investments Inc.

(P.) C.S. Selby; (V.P.) Mrs. M.E. Selby; (V.P.Fin.) L.T. Selby. Annual Sales (C). Co. Size (B).

★Small Fry Snack Foods Inc., 165 Sheldon Dr., Cambridge, Ont. N1R 6T8. Tel. 519-623-0010. Fax: 519-623-0478. "Small Fry" potato chips.

For.Rep., Tradewinds.

(P.) G. P. Schmalz. Annual Sales (D). Co. Size (C).Ⓢ

Small & Boyes Ltd., 56 East 2nd Ave., Vancouver, B.C. V5T 1B2. Tel. 604-876-2271. Upholstered furniture.

(Dir.) K. W. Small; (Plant Supt.) G. Johnson; (Bookkeeper) Ms. T. Petrovich. Annual Sales (C). Co. Size (A).Ⓢ

★Smallwood, S.G., Limited, 699 Wabanaki Dr., Kitchener, Ont. N2C 2G4. Tel. 519-894-2280. Fax: 519-894-0007. Transformers and inductors.

(P.) S. G. Smallwood; (G.M.) G. Smallwood; (P.A.) R.J. Lukas. Annual Sales (C). Co. Size (C).Ⓢ

†Smart Brassieres Incorporated, [Soutien Gorge Smart Inc.], 111 Chabanel W., Room 601, Montreal, Que. H2N 1C8. Tel. 514-381-5911. Fax: 514-383-0439. Branch plant, Roxton Falls, Que. Body suits, bra and bikini sets, panty girdles, etc. Brand, "Teen Parade", "Softouch", "Smart Bra", "Coquette", etc.

(P.) P. Farah; (V.P.) E. Farah; (S.T.) F. Farah. Annual Sales (D). Co. Size (E).Ⓢ

★Smart Turner Limited, 191 Barton St. E., P.O. Box 2027, Hamilton, Ont. L8N 3S8. Tel. 416-527-4567. Fax: 416-527-7173. Sales offices, Montreal, Que., Hamilton, Ont., Edmonton, Alta. Pumping machinery. Parent company, Canvil Ltd., Simcoe, Ont.

For.Reps., Kingston, Jamaica, Port of Spain, Trinidad, San Juan, Puerto Rico, London, NH, Mankato, MN, Rayne, LA, Cleveland, OH, Huntingdon Beach, CA, Detroit, MI, Portland, OR, Salt Lake City, UT, Westminster, CO, Dunedin, FL, Rochester, NY, U.S.A.

(G.M.) T.D. Lindermer; (Que.S.M.) P. Guilbault; (West S.M.) N. Flanagan; (Ont.S.M.) Ms. M. Poulin. Annual Sales (C). Co. Size (B).Ⓢ

★Smed Manufacturing Inc., 4315-54th Ave. S.E., Calgary, Alta. T2C 2A2. Tel. 403-279-1400. Toll Free: 800-661-3169, (U.S.A.) 800-661-9163. Fax: 403-236-2588. Telex: 038-24740. Branch offices, Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C., Boston, Chicago, Denver, Dallas, Los Angeles, Minneapolis, Philadelphia, Phoenix, San Francisco, Seattle, U.S.A. Associates, Smed International Inc., Phoenix, AZ, U.S.A. Wooden modular furniture systems with custom staining, high-tech lacquer or plastofix finishes.

For. Rep., Bob Thorsseh, Hong Kong.

(P. & G.M.) M. Smed; (V.P.Fin.) D. Renton; (V.P.Prod'n) K. Dalberg. Annual Sales (E). Co. Size (F).Ⓢ

★Smert Computer Aided Design & Prototypes Inc., P.O. Box 13280, Kanata, Ont. K2K 1X4. Tel. 613-839-5588. Fax: 613-839-5582. Plant, Carp, Ont. Printed circuit board layout design and photoplotting. Parent company, SME Monaco, Europe.

(V.P. & S.T.) R. Fourastier; (G.M.) F. Schultz; (Mktg.) R. Desrosiers. Annual Sales (C). Co. Size (A).Ⓢ

Smith, A.O., Enterprises Ltd., 768 Erie St., P.O. Box 310, Stratford, Ont. N5A 6T3. Tel. 519-271-5800. Fax: 519-271-0578. Sales offices, Toronto, London, Ont. Plant, 324 Burritt St., Stratford, Ont. Gas-fired and electric boilers and water heaters, water system pressure tanks, hot water storage tanks. Brands, "Permaglas", "Burkay", "Durapower", "Duraclad", "AquaAir". Parent company, A.O. Smith Corporation, Milwaukee, WI, U.S.A.

(S.M.) G. Pick; (Mfg.Mgr.) R. Palmerton; (Cont.) Ms. K. Kerrill; (P.A.) M. Harmer. Annual Sales (D). Co. Size (C).Ⓢ

Smith-Anderson Co., Limited, 3181 St-Jacques, Montreal, Que. H4C 1G7. Tel. 514-933-8472. Fax: 514-933-7656. Canvas goods, flags, tarpaulins, sails, anti pollution equipment, canvas fabricators, etc.

(P. & G.M.) R. Chalmers. Annual Sales (C). Co. Size (A).Ⓢ

★Smith, Bill, Forest Products Ltd., P.O. Box 106, 3400 Smiley Rd., Chemainus, B.C. V0R 1K0. Tel. 604-246-2144. Fax: 604-246-2144. Specialty moulded wooden products including fancy casing and base, flooring, panelling, CVT stock, etc.

(P.) B. Smith; (Mgr.) R. Bennett. Annual Sales (B). Co. Size (A).Ⓢ

★Smith Bros. Foundry & Machine Works Limited, 632 Pembroke St., Victoria, B.C. V8T 1H6. Tel. 604-384-1625. Non-ferrous castings, marine hardware, commercial fishing equipment, etc. Brands, "Simplex", "S.B.V."

For.Reps.: John Redden Net Co., Bellingham, Murray Pacific and Nordby Supply Co., Seattle, Tacoma Marine Supply, Tacoma, Wash., England Marine Supply, Astoria, Mariners Supply Co., Portland, Ore., Moss Landing Marine Supply, Moss Landing, Marine Service and Equipment, Morrow Bay, Frank's Fisherman's Supply, San Francisco, McCaughey Bros., Bodega Bay, Vega Marine Corporation, Long Beach, Garsee Morris Marine Distributors and Ryan Enterprises, San Diego, Sea Trec Enterprises, Chula Vista, Cal., Harri's Marine, Juneau, Sitka

Engine and Equipment Co., Sitka, Ellis Machine & Marine Supply, Petersburg, Murray Pacific, Ketchikan, Alaska F.I.S.H., Soldotna, Homer, Kodiak, Alaska, U.S.A.

(P.) L. B. Smith; (S. & Plant Mgr.) G. R. Leece; (P.A. & Off. Mgr.) J. A. McMurchie. Co. Size (A).[®]
Smith Bros. Granite Ltd., 1195 Ducharme Ave., Montreal, Que. H2V 1E2. Tel. 514-274-76B3. Fax: 514-274-1411. Granite memorials and building stone.

(P. & S.M.) E.D.W. Smith. Co. Size (A).
Smith Brothers Inc., 1070 Queen St. E., Toronto, Ont. M4M 3J5. Tel. 416-461-9291. Toll Free: 800-268-6778. Fax: 416-461-9B70. Branch offices, Montreal, Que., Ottawa, Ont. Vinyl specialties and loose leaf binders. Brand, "Supreme Line".

(P.) W.J. Smart; (V.P.) K. Raven; (Cont.) J. Stoddart. Annual Sales (C). Co. Size (C).[®]
Smith, Charlie, Machine Works Ltd., 1761 West 2nd Ave., Vancouver, B.C. V6J 1H7. Tel. 604-73B-0520. Fax: 604-73B-8437. Logging equipment, general machines, "Smith" fail safe brakes.

(P.) S. Bulford; (V.P.) A. Michel; (S.T.) B. Wong. Annual Sales (B). Co. Size (A).[®]
Smith Cut Stone Quarries Ltd., Box 69, Shediac, N.B. E0A 3G0. Tel. 506-532-6902.

(P.) R. E. Leblanc. Co. Size (N/R).
★Smith, E.D., & Sons, Limited, 3350 South Service Rd., Burlington, Ont. L7N 3J5. Tel. 416-333-5393. Fax: 416-333-5B04. Telex: 061-B294. Frozen foods division plant, Simcoe, Ont. Jams, jellies, marmalades, tomato ketchup, vegetable and fruit juices, tomato puree, chili sauce, fruit pie fillers, diet products, syrup, sauces, pickles, relishes, olives, maraschino cherries, peanut butter, frozen fruit and cream pies.

For.Reps.: West Indies, Europe, Australia, New Zealand, Japan, Malaysia, Bahamas.
(Chmn. & C.E.O.) E.L.G. Smith; (P.) L.S. Smith; (Exec.V.P.) R.K. Sexton; (V.P.Mfg.Ops.) R.J. Cunliffe; (V.P.Cust. & Emp.Rel.) W.B. Carroll; (Dir.Prod.Dev.) P. Worozbyt; (Exp.Mgr.) D.R. Running; (S.) A.L. Parker. Annual Sales (E). Co. Size (E).

Smith International Canada, Ltd., 1200, 333 Save S.W., Calgary, Alta. T2P 3B6. Tel. 403-264-6077. Fax: 403-265-9B77. Sales offices, Dartmouth, N.S., Calgary, Brook's, Grande Prairie, Hanna, High Level, Peace River, Red Deer, Slave Lake, Vermilion, White Court, Alta., Ft. St. John, B.C., Estevan, Swift Current, Sask. Plant, Edmonton, Alta. Drilling equipment including drill collars, stabilizers, rock bits, diamond bits, downhole motors, etc. Parent company, Smith International Inc., Houston, TX, U.S.A.

(Area Mgr.) C. O. Beam Jr. Annual Sales (D). Co. Size (C).[®]
Smith, Irwin & Conley Limited, 50 Lorne St., P.O. Box 456, Smiths Falls, Ont. K7A 4T4. Tel. 613-2B3-5222. Bookbinders.

(P.) S.B. Smith; (V.P.) T.E. Erwin; (S.T.) G.D. Conley. Annual Sales (C). Co. Size (C).
Smith, J. Anderson, Co., Limited, 97 King St., Newcastle, Ont. L0A 1H0. Tel. 416-9B7-4721. Silverware and jewellery cases.

(P.) C. G. Cooper. Annual Sales (C). Co. Size (C).
Smith, Kenneth M., Inc., 30 Industrial St., Toronto, Ont. M4G 1Y9. Tel. 416-421-6555. Branch office, Moncton, N.B. Decorated glassware. Brand, "Enchant Ware".

(P.) G.J. Fishlock; (S.M.) L. H. Glendenning. Annual Sales (D). Co. Size (C).

Smith Monument Company Limited, 349 Weston Rd., Toronto, Ont. M6N 3P7. Tel. 416-769-0674. Fax: 416-769-5677. Co. Size (N/R).

Smith Packaging Limited, 3939 Nashua Dr., Mississauga, Ont. L4V 1R3. Tel. 416-678-0101. Fax: 416-67B-6384. Telex: 06-96B951. Plants, Mount Royal, Que., Nepean, Ont. Branch offices and plants, Town of Mount Royal, Que., Ottawa, Ont. Subsidiaries, Astro-Polyfoam Ltd., Storpac Canada Inc. Wooden shipping bases, "Astro-Foam", cushioning and surface protection, corrugated and tri-wall cartons.

(P.) L. R. Barclay; (V.P.) G. J. Robertson; (S.M.) S. A.J. Zuccherro; (V.P. & Cont.) M. G. Hillier. Annual Sales (D). Co. Size (D).[®]

★Smith, R. I., Company Limited, Shag Harbour, N.S. B0W 3B0. Tel. 902-723-23B0. Fax: 902-723-2541. Telex: 019-3B513. "Seahorse" dry salted fish, live lobster.

(P.) E. D. Smith; (V.P.) Mrs. A. M. Smith; (S.T.) Mrs. L. C. Smith. Annual Sales (D). Co. Size (B).[®]

★Smith, Roger H., Fisheries Incorporated, P.O. Box 179, Shelburne, N.S. B0T 1W0. Tel. 902-875-2666. Fax:

902-875-2706. Plant, Sandy Point, N.S. Fresh and salted fish.

(P.) F. B. Pierce; (Mgr.) R. Stuart. Annual Sales (C). Co. Size (B).[®]

Smith-Roles Ltd., 46th St. & Millar Ave., P. O. Box 907, Saskatoon, Sask. S7K 3M5. Tel. 306-931-1161. Fax: 306-934-0424. Divisions, Blanchard Foundry Co., Rock-O-Matic Industries, Saskatoon, Sask. Short line farm machinery, bird scare cannon, "Rock-O-Matic" agricultural rock pickers.

For.Rep., Smith-Roles Inc., Minot, ND, U.S.A.
(P.) P. A. Pope; (G.M.) S. P. Cherewyk; (Plant Mgr.) D. Jesney. Annual Sales (D). Co. Size (C).[®]

Smith, W. L., & Associates Limited, 625 Westney Rd., S., Ajax, Ont. L1S 4S6. Tel. 416-683-0B20. Funeral directors stationery.

(P.) V. Quinton; (G.M. & T.) C. Laing. Annual Sales (C). Co. Size (A).

SmithKline Beecham Consumer Brands Inc., 2 Norelco Dr., Weston, Ont. M9L 1R9. Tel. 416-741-B0B0. Fax: 416-741-4437. Telex: 06-969557. Western Region office, N. Burnaby, B.C., Sales office, Laval, Que. Toiletary preparations, proprietary medicines, health drinks, etc. Parent company, SmithKline Beecham Consumer Brands, Middlesex, England.

(P. & Mng.Dir.) J.M. Clarke; (V.P.Fin. & Admin.) M.J. Tipping; (Dir.Sales) W.E. Morris; (Dir.Mktg.) T. Wright; (V.P.Ops.) E.N. Horodezny. Annual Sales (E). Co. Size (E).[®]

★Smith & Nephew Inc., 2100 - 52nd Ave., Lachine, Que. H8T 2Y5. Tel. 514-636-0772. Telex: 05-B225B0. Plant, Ajax, Ont. Divisions, Division H.M. Cote, Boucherville, Que., Toronto Plastics, Scarborough, Ont. Surgical dressings, plaster of Paris, splinting products, toiletries, injection molded parts, pharmaceuticals. Brands, "San", "Paragon", "Opsite", "Gypsona", "Elastoplast", "Nivea", etc. Parent company, Smith & Nephew (Overseas) Ltd., London, England.

Foreign representatives throughout the world.
(P.) S.G. Arless; (V.P.Fin. & Admin.) D. Boldron; (V.P.Ops.) M. Ferreri; (Div.Mgr.Consumer Prods.) J.L. Eliott; (Div.Mgr.Medical Prods.) J.M. Lemmetti; (Plant Mgr.Ajax) B. Haick. Annual Sales (F). Co. Size (F).

†Smith & O'Flaherty, Inc., 36 Armstrong Ave., Halton Hills, Ont. L7G 4R9. Tel. 416-873-1661. Fax: 416-B73-1025. Telex: 06-9775B. Branch office, Montreal, Que. Bakers and confectioners toppings, desiccated and toasted coconut, "Nut Crunch" roasted peanuts, peanut butter, dairy and ice cream stabilizers, ice cream novelty equipment. Brand, "Peter Penguin".

For.Rep., Universe Foods Ltd., Weybridge, England.
(P. & S.T.) A.W. O'Flaherty; (Exec.V.P. & S.M.) R.E. Trodd; (Plant & Purch.Mgr.) Ms. N. Kabis; (Chief Fin. Off'r.) C.D. MacDonald; (Mgr.Tech.Serv.) Ms. S. Bigg; (Que.Reg.Mgr.) Ms. J. Pelchat. Annual Sales (D). Co. Size (B).[®]

Smith & Stone (19B2) Inc., 2 Glen Rd., Georgetown, Ont. L7G 2P4. Tel. 416-457-6000. Fax: 416-457-68B6. Telex: 06-97638. Branch office, Montreal, Que. Associate, Paulding Electrical Products Inc. Forest City, NC, U.S.A. Electrical wiring devices, switches, lampholders, etc., porcelain insulators and fittings. Trade mark, S&S in double diamond. Parent company, Hammond Manufacturing Co. Ltd.

(P.) G.W. McPhee; (Corp.Cont.) D. Fisher; (V.P.Sales & Mktg.) B. Hammond. Annual Sales (D). Co. Size (E).

Smithbilt Hats Limited, 1235-10 Ave. S.W., Calgary, Alta. T3C 0J3. Tel. 403-244-9131. Toll Free: 800-661-1354. Associates, Shumi Hats of Canada, Calgary, Alta. Men's, women's and children's felt and straw hats. Brands, "Nomad", "Smithbilt", "Futura".

(P. & G.M.) J. Shumatcher. Annual Sales (C). Co. Size (B).[®]

Smithers-Oasis Canada Ltd., 108 McMaster Ave., Ajax, Ont. L1S 2E7. Tel. 416-683-0750. Fax: 416-683-9163. Floral foam and preservative, accessory items. Brands, "Oasis", "Sahara", "Floever". Parent company, The Smithers-Oasis Company, Kent, OH, U.S.A.

(G.M.) R. L. Smithers, Jr. Annual Sales (C). Co. Size (A).[®]

Smith's Corned Beef & Sausage Mfg. Company Limited, 1434 Church Ave., Winnipeg, Man. R2X 1G4. Tel. 204-633-7054. Associate, Smith's Food Services. Meat products. Brand, "Smith's Red Band".

(P.) W. Davidow. Co. Size (A).[®]

Smithville Forestry & Sawmill Limited, R.R.#4, Mabou, N.S. B0E 1X0. Tel. 902-945-2595. Plant, Smithville,

N.S. Dressed or rough sawn hardwood and softwood lumber.

(P.) K. Smith; (S.T.) Ms. S. Smith. Annual Sales (A). Co. Size (A).[®]

†Smokey BBQ Enterprises Inc., 9B Milvan Dr., Weston, Ont. M9L 1Z6. Tel. 416-749-3847. Fax: 416-742-6056. "Smokey" charcoal barbecues, patio wagons, step ladders, contract metal stampings and metal fabrications, sub-assembly work and packaging.

(P.) H. Baver; (Sales & Mktg.Mgr.) R. Gary; (Off.Mgr.) F. Carullo; (Plant Mgr.) T. Fujioka. Annual Sales (C). Co. Size (A).

★Smokey Kettle Maple Company Limited, P.O. Box 179, Tower Rd., Sundridge, Ont. P0A 1Z0. Tel. 705-3B4-5391. Toll Free: 800-461-1752. Fax: 705-3B4-567B. "A Nip of Northern Comfort" and "Northern Comfort" maple syrup, "Smokey Kettle" maple sugar candy.
(P.) W. D. Green; (G.M.) Ms. D. Green. Annual Sales (B). Co. Size (A).[®]

Smoky Lake Alfalfa Processors, P.O. Box 130, Smoky Lake, Alta. T0A 3C0. Tel. 403-656-300B. Associate, Nepean Agriculture Commodity Storage Ltd., Alta. Dehydrated and sun-dried alfalfa pellets, baled sphagnum peat moss.

(P.) E. Boychuk; (G.M.) R. Sawchuk; (V.P.) P. Pawluk; (T.) G. Dubetz; (S.M.) M. Topolnisky; (Off.Sales Mgr.) D. Perepelecta. Annual Sales (B). Co. Size (B).[®]

★Smoky River Holdings Ltd., Suite 3380 West Tower, 150-6th Ave. S.W., Calgary, Alta. T2P 3Y7. Tel. 403-266-4511. Fax: 403-266-5193. Telex: 03-825B40. Mine, Grande Cache, Alta. Subsidiary, Smoky River Coal Ltd. Coal.

(P. & C.E.O.) M. L. Henson; (V.P. & G.M.) A. Reid; (V.P. & Corp.S.) S. C. Pick; (V.P.Mktg.) K. Watai. Annual Sales (F). Co. Size (E).[®]

★Smurfit Papertube Limited, 79 Don St., P.O. Box 1147, Kingston, Ont. K7L 4Y5. Tel. 613-54B-3120. Fax: 613-548-3993. Paper tubes and cores for textiles, film, foil, pulp and paper and construction forms. Brand, "Sleeptubes". Parent company, Jefferson Smurfit Corporation.

(P. & G.M.) J. Hatcher; (S.M.) C. Wise; (Plant Mgr.) P. Young; (Admin.Mgr.) Ms. E. Shaw. Annual Sales (D). Co. Size (C).[®]

Snackery Foods Ltd., 12191 Vulcan Way, Richmond, B.C. V6V 1J7. Tel. 604-273-4466. Telex: 04-357741. "Snackery", "Krusteaz" prepared pizza and mixes.

(P.) I.F. Strachan. Annual Sales (D). Co. Size (B).

Snair's White Eagle Bakery Limited, Main Rd., Black Point, N.S. B0J 1B0. Tel. 902-857-3747. Fax: 902-B57-956B. Bread and rolls.

(Plant Mgr.) G. Snair; (S.M.) D. Snair. Annual Sales (B). Co. Size (A).[®]

†Snap-On Tools of Canada Ltd, [Outils Snap-On du Canada Ltée.], 2325 Skymark Avenue, Mississauga, Ont. L4W 5A9. Tel. 416-624-0066. Fax: 416-23B-965B. Branch offices, Moncton, N.B., Montreal, Quebec, Que., London, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Plants, Newmarket, Brantford, Ont. Automotive, aviation and industrial hand tools, storage boxes. Brands, "Snap-On", "Blue-Point". Parent company, Snap-On Tools Corp., Kenosha, WI, U.S.A.

For.Reps.: Snap-on AG, Zug, Switzerland; Snap-on Tools, Kettering, England; Snap-on Tools International Ltd., Kenosha, Wisc., U.S.A. and Middle East, Africa, Far East, Pacific, Latin American and Caribbean Divisions.

(Cont.) K. A. McDougall; (V.P.Sales) J. Taylor. Annual Sales (E). Co. Size (F).[®]

Snappy Hat Mfg. Canada Inc., 1B5 Louvain W., Montreal, Que. H2N 1A3. Tel. 514-3B2-9266. Fax: 514-381-7814. Subsidiary, Picardy Hat Co., Montreal, Que. Millinery, ladies' knitted headwear.

(P.) J. Flax. Annual Sales (C). Co. Size (B).[®]

★Snelgrove, C.R., Co. Leigh Instruments Ltd., Component Division, 141 Bond Ave., Don Mills, Ont. M3B 1M2. Tel. 416-447-B531. Fax: 416-447-B535. Telex: 06-966626. Associate, Quality Hermetics Co. Toronto, Ont. "Quality Hermetics" glass to metal hermetic seals, "Snelgrove" quartz crystals, crystal filters, packaged oscillators, synthesizers. Parent company, Leigh Instruments Ltd., Ottawa, Ont.

For.Reps.: K. Kamuk, Lyngby, Denmark, B.V. Coimex, Hattem, Holland; AB Intensa, Lidings, Sweden; Goerg Amundason, Reykjavik, Iceland; Comercial Espanola de Componentes, S.A., Madrid, Spain; E.C.G. Electronics, Geneva, Switzerland; Hikat Bolulu, Istanbul, Turkey; Milano Bros. International, Baldwin, NY, for Italy, Radian Associates, Woburn, MA, Frank J. Campisano Co., Cin-

- cinnati, OH, Heath & Associates, Scottsdale, AZ, Le Rep, Santa Cruz, RD & D Sales Eng., Long Beach, CA, J.P. Associates, Winnetonka, MN, Murcota, WinstonSalem, NC, U.S.A.; Piezo Products Ltd., Hants, England.
(V.P.) R. Scully; (Plant Mgr.) S. Sutter; (G.M.) K. Elliott; (Dir.Eng'g) J. Poncelet; (S.M.) B. Parkins. Annual Sales (D). Co. Size (D).⑥
- †Smemo Ltée., 3605 Isabelle St., Brossard, Que. J4Y 2R2. Tel. 514-444-3001. Fax: 514-671-5125. Telex: 05-25421. Electronic protection relays.
(P.) B. Zert. Annual Sales (C). Co. Size (B).
- Snow Wear Mfg. Co. Ltd., 2899 Steeles Ave. W., Unit #10, Downsview, Ont. M3J 3A1. Tel. 416-663-2763. Parkas, snowmobile and motorcycle clothing, bomber jackets, safety clothing, custom made outerwear.
(P.) S. Lamasz. Annual Sales (C). Co. Size (A).
- Snowcrest Packers Ltd., 1925 Riverside Rd., Abbotsford, B.C. V2S 4J8. Tel. 604-859-4881. Fax: 604-859-1426. Telex: 04-363546. Frozen fruits and vegetables. Brands, "Snowcrest", "Bonnie Brook". Parent company, Burns Foods (1985) Limited, Calgary, Alta.
(P. & G.M.) K. Kirsch; (S.M.) N. Harder; (Off.Mgr.) T. Smith. Annual Sales (D). Co. Size (C).⑥
- Snowdon's Aluminium & Brass Inc., 34 Charlton Ave., Box 1082, Brantford, Ont. N3T 5S7. Tel. 519-752-6850. Fax: 519-752-3023. Aluminum, brass, bronze, babbitt, copper, lead and white metal castings.
(P.) Mrs. R. Snowdon; (S.T.) R. Snowdon; (V.P.) G. Snowdon. Annual Sales (A). Co. Size (A).⑤
- ★Snugli Canada Ltd., 15 East 2nd Ave., Vancouver, B.C. V5T 1B3. Tel. 604-872-3412. Fax: 604-872-7652. "Snugli" baby carriers, diaper bags, bottle warmers, employing chemical reaction to heat up the bottle, frame pack baby carriers. Parent company, Gerry Baby Products Company.
(P.) L. Walker; (V.P.) D. Lovett; (Ops.Mgr.) Mrs. D. Tommasi. Annual Sales (C). Co. Size (A).⑤
- Snyder Furniture Limited, 87 Colville Rd., Toronto, Ont. M6M 2Y6. Tel. 416-247-6285. Fax: 416-247-5738. Telex: 06-969659. Executive office furniture, desks, chairs and all types of tables.
(P.) J. A. Boffo; (V.P.) A. R. Boffo. Annual Sales (C). Co. Size (C).
- Snyder, James C., Limited, 66 Chestnut St., P.O. Box 1174, Kitchener, Ont. N2H 1TB. Tel. 519-576-8961. Upholstered furniture.
(P.) J.C. Snyder; (V.P.) J.C.D. Snyder. Annual Sales (C). Co. Size (A).⑥
- †Snyder, Kim, Enterprises, 132 Bagot St., Kingston, Ont. K7L 3E5. Tel. 613-549-0509. Fine jewellery design and manufactured in gold, silver, stones and other metals and materials, architectural models, awards and sculpture.
(Designer) K. Snyder. Annual Sales (A). Co. Size (A).⑥
- Snyder et Fils Inc., 16 rue Champagnat, Bedford, Que. J0J 1A0. Tel. 514-248-3372. Toll Free: (416,514,819) 800-363-9298. Fax: 514-248-3175. "Snyder's" and "Arctic Garden" frozen vegetables, and also frozen fruit. Parent company, Les Aliments Carrière Inc.
(G.M.) R. Shareck. Annual Sales (D). Co. Size (E).⑥
- Snyder's Shipyard Limited, R.R.#3, Bridgewater, N.S. B4V 2W2. Tel. 902-543-8323. Plant, Dayspring, N.S. Wooden ship building and repairs for sail or power.
(P. & G.M.) P. Snyder; (S.T.) Mrs. P.M. Snyder. Annual Sales (C). Co. Size (B).⑤
- ★Soap Factory, The, 141 Cushman Rd., St.Catharines, Ont. L2M 6T2. Tel. 416-682-1808. Associate, Prenchem Laboratories. Biodegradable laundry, cleaning and personal care products. Brands, "Laundry Miracle", "All Temperature", "AA 5 Cleaning Concentrate", "Brigitta". Parent company, Niagara Mist Marketing Limited o/a The Soap Factory.
(P.) R. W. Prentice. Annual Sales (B). Co. Size (A).⑥
- ★Société Asbestos Limitée, [Asbestos Corporation Limited], C.P. 9, Thetford Mines, Que. G6G 5S1. Tel. 418-338-5195. Telex: 05-833568. Mines and mills, Black Lake, Thetford Mines, Que. Subsidiary, Asbestos Corporation, GmbH, Germany. Asbestos crude and fibre. Brands, "British Canadian", "Normandie".
(P. & C.E.O.) G.A. McCammon; (V.P.Admin. & S.) A. Dulude. Annual Sales (E). Co. Size (F).
- Société Breck's Internationale Inc., 2560 Roy St., P.O. Box 604, Sherbrooke, Que. J1H 5K5. Tel. 819-563-2115. Fax: 819-563-5131. Fishing tackle. Brands, "Mepps", "Mister Twister".
(P. & G.M.) D.B. Breckenridge. Annual Sales (C). Co. Size (A).
- Société Canadienne Overhead Handling Inc., See Canadian Overhead Handling Inc.
- Société Canadienne de Métaux Reynolds Limitée., See Canadian Reynolds Metals Co. Ltd.
- Société Canadienne de Sel, Limitée., La, See Canadian Salt Company Limited, The.
- Société Chimique Laurentide Inc., [Laurentide Chemicals Inc.], 4660 - 12th Ave., P.O. Box 367, Shawinigan South, Que. G9N 6V2. Tel. 819-537-6636. Toll Free: 800-567-9481. Fax: 819-537-5293. Branch plants, Richibucto, N.B., Quebec, Montreal, Que. Subsidiaries: Laurentide Chemicals Atlantic Ltd., Richibucto, N.B., Peintures Laurentide Inc., Shawinigan, Peinture National Ltée., Quebec City, Que. Automobile antifreeze, paints, varnishes, furniture and industrial coatings, plastic containers, sanitation products, dairy sanitizers. Brands, "Laurentide", "Permalac", "National".
(P. & C.E.O.) G. Buisson; (V.P.) G. E. Berube; (S.) C. P. Buisson; (P.A.) B. Goudreau; (Asst.to P. & Mktg.) A. Buisson; (Admin.S.) Ms. N. Thibodeau. Annual Sales (E). Co. Size (E).⑤
- †Société D'analyses Biopharmaceutiques, 3885 boul. Industriel, Laval, Que. H7L 9Z7. Tel. 514-381-8579. Fax: 514-629-1221. Telex: 05-826800. Laboratory, Montreal, Que. Pharmaceutical and artificial kidney dialysis products, reagent chemicals.
(G.M.) C. Sauriol; (S.M.) M. Beaulieu; (Plant Mgr.) J. Sauriol. Annual Sales (C). Co. Size (B).⑥
- Société D'Electrolyse et de Chimie Alcan Ltée., See Alcan Smelters and Chemicals Limited.
- Société Industriel de Traitement de Surface, 101 Blanchard St., Ste.Thérèse, Que. J7E 4N4. Tel. 514-430-9995. Telex: 05-835527. Custom enamellers, specialized coatings (duracron, polyester, alkyd, polyurethane, etc.) for steel and aluminum.
(P.) D. Dreyfus. Annual Sales (C). Co. Size (B).
- Société Industrielle Fox Inc., See Fox Manufacturing Co. Inc.
- Société J.B. Martin Limitée., La, See Martin, J.B., Co., Limited.
- Société Kent Inc., 1580 rue Diesel, Quebec, Que. G1P 4J5. Tel. 418-527-5150. Toll Free: 800-463-5797. Fax: 418-688-7722. Greeting and musical cards.
(P. & G.M.) M. Gamache. Annual Sales (C). Co. Size (B).⑤
- Société Le Moyne Corporation, La, 20 Steelcase Rd. W., Unit #6, Markham, Ont. L3R 1B2. Tel. 416-940-1890. Fax: 416-940-1893. Branch office, Greenfield Pk., Que. Associate, Thermalloy Corporation, Markham, Ont. Industrial ceramics, radiant tubes, nozzles, ceramic coil liners, insulators, protection tubes, grinding balls, ceramic supports, etc. Parent company, E. Lorne Hamlen Associates Ltd.
(P.) J. W. Hamlen; (V.P.Mktg.) J. Gregory Hamlen; (V.P.Admin.) Mrs. A. Hamlen. Annual Sales (B). Co. Size (A).⑥
- ★Société Manufacturière RO-MA Inc., 4600-12th Ave., C.P. 1154, Shawinigan Sud, Que. G9P 4E8. Tel. 819-537-BBB1. Toll Free: (416,418,506,514,519,613,705,709,807,819,902) 800-567-8545, (U.S.A.) 800-567-9493. Fax: 819-537-09B4. Telex: 05-837181. Aluminum and custom die casting, aluminum core industrial wheels, polyurethane tread, casters.
(P.) G. Cossette. Annual Sales (C). Co. Size (B).⑥
- Société Manufacturière Trans Packaging Inc., 5331-12th Ave., Montreal, Que. H1X 2Z6. Tel. 514-725-3636. Fax: 514-725-4606. Calendars, posters, charts, polyethylene and printed bags. Brands, "Trans Pac", "Rio Pac", "Promoflex".
(P.) J. Riopel; (G.M. & S.T.) J. Riopel; (Plant Mgr.) J.P. Leclair. Annual Sales (C). Co. Size (A).⑥
- Société Thermalloy, La, See Thermalloy Corporation.
- Société d'Aluminium Reynolds (Canada) Limitée., See Reynolds Aluminum Company of Canada Ltd.
- Société d'Aluminium Reynolds Canada Limitée, Division des Récipients, See Reynolds Aluminum Company of Canada Limited, Container Division.
- Société de Contrôle Johnson Division des Produits de Régulation., See Johnson Controls Ltd., Control Products Division.
- Société de Reconstruction Eastern Ltée., See Eastern Rebuilders Ltd.
- Société des alcools du Québec, C.P. 1058 Place d'Armes, Montreal, Que. H2Y 3J8. Tel. 514-873-3816. Fax: 514-873-6788. Telex: 055-60780. Wines and spirits.
(P. & G.M.) J. Tremblay; (V.P.Prod'n) R. Corriveau; (V.P.Mktg.) H.Q. Vu. Annual Sales (I). Co. Size (G).⑥
- Société d'Ingénierie Air Liquide, See Liquid Air Engineering Corporation.
- Société en commandite Pantalons Star et Cie., 515 Provencher, Laurierville, Que. G0S 1P0. Tel. 819-365-4336. Fax: 819-365-4777.
(C.E.O.) R. Beaudoin; (Cont.) A. Beaudoin. Annual Sales (D). Co. Size (D).⑤
- ★Sodel Ltée./Ltd., 2820 Botham St., St.Laurent, Que. H4S 1J1. Tel. 514-336-3904. Toll Free: (416,418,514,519,613,705,807,819) 800-363-1821, (204,306,403,418,506,514,604,709,902) 800-361-5504. Fax: 514-336-4709. Plant, Drummondville, Que. Welding electrodes.
(G.M.) G. Grandmont; (Purch.Mgr.) Y. Legault; (Plant Mgr.) R. Malenfant; (Mktg.Mgr.) B. Carignan. Annual Sales (D). Co. Size (C).⑥
- Softac Systems Ltd., 3046 Westwood St., Port Coquitlam, B.C. V3C 3L7. Tel. 604-464-8505. Toll Free: (604) 800-663-8246. Fax: 604-464-2242. Subsidiary, Softac Inc., WA, U.S.A. Associate, Wespac Automation Ltd., Port Coquitlam, B.C. Electric motor controls, sawmill optimizer systems, drive controls.
(P.) W. Thomlinson; (Cont.) S. Liang; (Chief Eng.) D. Stewart; (Mktg.) I. Bowman; (Purch.) Mrs. M. Meijer. Annual Sales (N/R). Co. Size (C).⑥
- Softwords, A Division of Press Porcep Limited, 4252 Commerce Circ., Victoria, B.C. V8Z 4M2. Tel. 604-727-6522. Toll Free: 800-663-7560. Fax: 604-727-6418. Computer based training and computer assisted learning system and applications software, artificial intelligence driven simulations for computer-based training. Parent company, Press Porcep Limited.
(P.) Ms. E. Godfrey; (Dir.R & D) D. Godfrey; (Mktg. Asst.) Ms. R. Passos; (Mgr.Mktg. & Sales) B. Newhouse. Annual Sales (C). Co. Size (A).⑥
- ★Softwords, a division of Press Porcep Limited, 4252 Commerce Circ., Victoria, B.C. V8Z 4M2. Tel. 604-727-6522. Toll Free: 800-663-7560. Fax: 604-727-6418. Artificial intelligence driven simulations for computer based training, computer based training and computer assisted learning systems and applications software. Brands, "CoursePLUS", "Dynamite", "NATAL". Parent company, Press Porcep Limited.
(P.) Ms. E. Godfrey; (Mktg.Mgr.) B. Newhouse; (Dir. R&D) D. Godfrey; (Mktg.Asst.) Ms. R. Passos; (Tech.) D. MacDonald. Annual Sales (C). Co. Size (A).⑥
- Soil Protection Systems Inc., R.R.#3, Guelph, Ont. N1H 6H9. Tel. 416-821-8370. Toll Free: 800-265-6353. Fax: 519-763-2403. Interlocking concrete blocks for erosion control. Brand, "Terrafix". Parent company, Lake Ontario Cement Ltd., Toronto, Ont.
(P.) R. S. Wood; (Cont.) R.A. Ragwen. Annual Sales (B). Co. Size (A).⑥
- Sola Canada, a Unit of General Signal Limited, 377 Evans Ave., Toronto, Ont. M8Z 1K8. Tel. 416-252-6465. Fax: 416-231-8916. Telex: 06-984759. Branch offices, Halifax, N.S., Montreal, Que., Winnipeg, Man., Calgary Alta., Vancouver, B.C. Fluorescent and H.I.D. ballasts, power conditioning equipment, voltage regulators, uninterruptive power supplies. Brands, "Sola", "Solatron". Parent company, General Signal Corp., Stamford, CT, U.S.A.
(V.P. & G.M.) E. Wrobel; (Dir.Sales & Mktg.) P. Verge; (Emp.Rel.Mgr.) Mrs. P. Kubis; (Cont.) C. Beccario; (Dir. Prod'n & Mat'ls) D. Masson. Annual Sales (D). Co. Size (D).⑥
- Solac Tubes Ltd., [Tubes Solac Ltée.], 25 Kennedy Blvd., St. Jerome, Que. J7Y 4B4. Tel. 514-436-2956. Fax: 514-436-1665. Welded steel tubes.
(P.) N. Turcotte; (Mktg.Mgr.) P. Pleau; (Plant Mgr.) P. Boyer. Annual Sales (D). Co. Size (B).⑤
- ★Solar Computers (Cambridge) Limited, 101 Sheldon Dr., Units 7 & 8, Cambridge, Ont. N1R 5Y2. Tel. 519-621-7250. Fax: 519-621-7770. Custom control systems for machine and process control. Parent company, Ainsworth Electric Co. Ltd., Toronto, Ont.
(P.) J. T. Knight, Ph.D.; (G.M.) W. I. Welsh; (Off.Mgr.) Ms. S. Chabot. Annual Sales (D). Co. Size (B).⑤
- Solar Materials Handling Ltd., 611 Colby Dr., Waterloo, Ont. N2V 1A1. Tel. 519-886-0630. Fax: 519-888-7430. Branch offices, Brampton, Cambridge, Ont. Fork lift trucks.
(P.) R. Faul. Annual Sales (D). Co. Size (B).
- ★Solar Textile (1990) Ltd., 20 Pollard St. Units 3 & 4, Richmond Hill, Ont. L4B 1C3. Tel. 416-731-7733. Fax: 416-731-1937. Fabric for window covering industry.
(V.P.) A. Moradi; (Plant Mgr.) B. Poniah. Annual Sales (C). Co. Size (A).⑥
- Solar Turbines Canada Ltd., #420, 520 - 5th Ave. S.W., Calgary, Alta. T2P 3R7. Tel. 403-261-2640. Fax: 403-

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

261-2757. Branch office, Verdun, Que. Plant, Edmonton, Alta. Industrial gas turbine, gas turbine generator sets, centrifugal gas compressors. Parent company, Caterpillar Inc., Peoria, IL, U.S.A.

(S.M.) C. 8. Alexander; (P.A.) B. Schick; (Mgr.Cust. Serv. Edmonton) B. Hoyland; (Field Serv. Rep. Verdun) K. Horton. Annual Sales (D). Co. Size (B).⑤

★Solarchem Environmental Systems, 40 W. Wilmot St., Unit 5, Richmond Hill, Ont. L4B 1H8. Tel. 416-764-9666. Fax: 416-764-9669. 18 branch office, United States Corporation, Las Vegas, NV, U.S.A. "Rayox" water decontamination system, "Deodair" air decontamination system, "Solvolox" soil/oil/sludge cleanup process.

(P.) R.D. Samuel Stevens; (V.P.Sales & Mktg.) P. Whistance Smith; (V.P.Mfg. & Dev.) Mrs. J. Adele Buckley; (Mgr.Acct'g Dept.) Ms. J. Darnbrough; (Mgr.Prod. Eng.) R. Hallett; (Mat'ls Mgr.) P. Easton. Annual Sales (C). Co. Size (A).⑤

Solarfective Products Limited, 22 Mowat Ave., Toronto, Ont. M6K 3E5. Tel. 416-588-6682. Fax: 416-588-6376. Manual, motorized and solar controlled roll-up window shades for commercial and residential applications including atriums and solariums, projection screens and room darkening shades. Brand, "Mecho Shades", "Teleshades".

(P.) E. C. Steeves; (V.P. Engr'g) A. Odeh. Annual Sales (C). Co. Size (A).⑤

Solcan Ltd., R.R. #3, 885 Sarnia Rd., London, Ont. N6A 4B7. Tel. 519-473-0501. "Solcan" solar collectors and "Solcan DHW" domestic hot water packages.

(P.) R.K. Swartman; (G.M.) P.T. Swartman. Annual Sales (A). Co. Size (A).⑥

†Soldan Fence & Metals Ltd., 5919 - 103A St., Edmonton, Alta. T6H 2J7. Tel. 403-436-9530. Fax: 403-436-9533. Chainlink gates, roller assemblies, bicycle racks, portable chainlink security enclosures and dog kennels, lock and ground pin assemblies.

(P.) Ms. K. Soldan; (V.P.) M. Soldan. Annual Sales (C). Co. Size (A).④

★SOLEX INDUSTRIAL HANDLING EQUIPMENT LTD., 200 Nipissing Rd., Milton, Ont. L9T 1R5. Tel. 416-878-8686. Fax: 416-878-7621. Custom design and fabrication of industrial handling equipment, including conveyor hooks, hangers, adapters, lifting and transfer equipment, storage and material handling racks, benches, hoppers, chutes etc. Parent company, Deumer Machinery Inc.

(P.) B.C. Deumer; (V.P.) Mrs. D.A. Deumer; (S.) S. Deumer; (T.) C. Deumer; (Off.Mgr.) Ms. E. M. Nisbet. Annual Sales (B). Co. Size (A).⑤

★Solidur Canada Inc., 5600 Philippe Turcot, Montreal, Que. H4C 1V7. Tel. 514-937-9151. Fax: 514-937-7586. Telex: 055-66149. Branch offices, Halifax, N.S., Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Plants, Montreal, Que., Toronto, Ont. Associate, Solidur Plastics Co., Pittsburgh, PA, U.S.A. Sheet, rod, tube and machine finished parts. Parent companies, Robco Inc., Montreal, Que., Pennekemp & Husker, W. Germany.

(V.P.) R. Halford; (V.P.) R. Ferland; (Nat.S.M.) R. Kirilin; (Plant Mgr.) T. Morris; (Order Desk Mgr.) B. Rae. Annual Sales (C). Co. Size (B).⑥

Solignum Inc., 200 Norelco Dr., Weston, Ont. M9L 1S4. Tel. 416-749-5542. Toll Free: 800-361-9465. Telex: 06-969813. Branch office and plant, Laval, Que. Associate, UCP Paint Inc., Laval, Que. Industrial and specialty coatings, paints, lacquers, enamels, wood stains and preservatives.

(C.E.O.) E. Jakobovits. Annual Sales (C). Co. Size (A).⑤

★Solinst Canada Ltd., 515 Main St., Glen Williams, Ont. L7G 3S9. Tel. 416-873-2255. Fax: 416-873-1992. Groundwater monitoring instrumentation including water level and interface meters, well casing depth indicators, piezometers, etc.

(P.) D. J. Beishaw. Annual Sales (C). Co. Size (A).⑥

★Solo Tool & Mold Ltd., 3155 Deziel Dr., Windsor, Ont. N8W 5A5. Tel. 519-944-1705. Fax: 519-944-1745. Plastic injection molds.

(P.) F. Reiter. Annual Sales (C). Co. Size (A).⑤

★Solus Industries Ltd., P.O. Box 141, Burlington, Ont. L7R 3X8. Tel. 416-681-1173. Fax: 416-333-3860. Branch office, Niagara Falls, NY, U.S.A. Plants, Montreal, Que., Burlington, Ont., Chicago, IL, U.S.A. Subsidiaries, Tornado Engineering and SROC Marketing Inc., Burlington, Ont. "Tornado" vortex mills, "Huracan" crushers, "VFX" vibrating screens, "Positrac" and "Locveyor" conveyor pulley and tracking systems, "Dynaloc" cable drive for power transmission and timing applications.

For.Reps.: Indonesia, U.S.A., Great Britain, Colombia, Australia.

(P.) G.A. Ehmman. Annual Sales (C). Co. Size (A).⑥

Solvac (1985) Inc., 175 St-Paul, Box 10, St-Jean-sur-Richelieu, Que. J3B 6Z1. Tel. 514-348-9277. Toll Free: (416, 514, 819) 800-363-8301. Fax: 514-348-2405. "Solvac" and "Recurro" central vacuum cleaners and accessories.

(C.E.O.) G. Lesperance; (P.A.) 8. Rollo; (Plant Mgr.) J.P. Boudreau. Annual Sales (C). Co. Size (A).⑥

★Solv-X Environmental Systems Inc., P.O. Box 38, Norwood Grove, Winnipeg, Man. R2H 388. Tel. 204-257-4894. Toll Free: 800-665-0048. Fax: 204-254-0737. Plant, 12-1333 Niakwa Rd. E., Winnipeg, Man. "Partsmaster Recycler" cold solvent parts cleaner, "Partsmaster" cooling system power scrubber and power spray gun cleaner/recycler, "Lanair" waste oil heater.

(Exec.Dir.) J. Mohammed; (Mktg.Mgr.) Ms. J. Hanzen; (Off.Clerk) Ms. S. Janzen. Annual Sales (B). Co. Size (A).⑥

★Solway Energy Corporation, 30 - 942 S.W. Marine Dr., Vancouver, B.C. V6P 5Z2. Tel. 604-322-6660. Fax: 604-324-7989. Solar water heaters, passive type.

(P.) J. L. Richardson, P.Eng. Annual Sales (A). Co. Size (A).⑥

Somerset Hosier Mills Reg'd., [Tricot Somerset], 1573 Savoie St., Plessisville, Que. G6L 2Y6. Tel. 819-362-7149. Brands, "Avanti", "Charmers".

(P. & G.M.) G. Simard; (S.M.) H.H. Penner; (P.A. & Plant Mgr.) C. Blais. Annual Sales (D). Co. Size (D).

†Somerville Packaging, 2121 Argenta Rd., Suite 403, Mississauga, Ont. L5N 2X4. Tel. 416-821-1666. Fax: 416-858-1166. Telex: 06-219639. Sales offices, Moncton, N.B., Calgary, Alta. Plants, St.John's, Nfld., St-Laurent, Montreal, Longueuil, Que., Smiths Falls, Scarborough, Toronto, London, Brockville, Ont., Winnipeg, Man., Burnaby, B.C. Folding cartons, set-up boxes, tobacco cartons, fish cartons, wraps, point of purchase displays, also provides merchandising services. Parent company, Paperboard Industries Corporation, Toronto, Ont.

(P. & C.E.O.) R. F. Krause; (Sr.V.P.) T. G. Shea; (Corp. Cont.) W. Ernest Doyle; (V.P.Sales & Mktg.) S. Thompson; (V.P.U.S.Ops.) D.L. Reppert; (V.P.Mfg., Eastern Cdn.) D.R. McCready; (Ops.Mgr.St.John's) C. Oake; (Ops.Mgr.Montreal) R.J. Sweeney; (Plant Mgr.Longueuil) G. Filiatrault; (Plant Mgr.Smiths Falls) R. Curran; (Ops. Mgr.London) D. A. Shaw; (Ops.Mgr.Toronto) B. Muzyka; (G.M.Winnipeg) I. 8. Macdonald; (G.M.Brockville & Smiths Falls) D. H. Kennedy; (G.M.Western Cdn.) A.A. Bennie; (Ops.Mgr.Scarborough) K. Harman; (G.M.Merch. Serv.) G. A. Daniel; (Ops.Mgr.Vancouver) D. Lamont. Annual Sales (G). Co. Size (G).⑥

★Sonax Acoustics Ltd., Box 1078, Osoyoos, B.C. V0H 1V0. Tel. 604-498-6201. Fax: 604-498-4449. Plant, Oliver, B.C. Ready to assemble furniture for television, stereo components, microwave and kitchen accessories, and computers.

(P.) P. Pedersen; (G.M.) H. MacKay. Annual Sales (D). Co. Size (C).⑥

Sonco Steel Tube, 14 Holtby Ave., Brampton, Ont. L6X 2M1. Tel. 416-451-2400. Fax: 416-451-2795. Telex: 06-97542. Regional offices, Montreal, Que., Vancouver, B.C. Branch office, Van Kirk Ave., Brampton, Ont. Welded mechanical, hollow structural steel tubing, pipe. Parent company, Ferrum Inc.

(P.) R. Gordon Stewart; (V.P.Fin.) D. Imrie; (V.P.Sales) D. Hahn. Annual Sales (F). Co. Size (E).⑥

★Sondoler Photo Gems Ltd., 76 Six Point Rd., Etobicoke, Ont. M8Z 2X2. Tel. 416-236-2622. Fax: 416-236-2623. Branch office, Kitchener, Ont. Advertising specialty products including brass coasters, key fobs, magnets, photos, pens and pencils, calendars, etc.

(P.) W. Stephen; (V.P.) H. Fowler; (Prod.Supt.) Ms. C. Fowler. Annual Sales (C). Co. Size (A).

Soni Plastics Inc., 1610 Eiffel, Boucherville, Que. J4B 5Y1. Tel. 514-449-6000. Fax: 514-449-6001. Plastic extrusions, window profiles, plastic injections.

(P.) A. Teasdale; (V.P.Sales & Mktg.) A. Lussier; (Cont.) J. Cloutier, C.A. Annual Sales (D). Co. Size (E).⑤

Sonoco Limited, 33 Park Ave. E., P.O. Box 1208, Brantford, Ont. N3T 5T5. Tel. 519-752-6591. Fax: 519-752-1214. Sales offices, Granby, Que., Brantford, Ont., New Westminster, B.C. Manufacturing plants, Moncton, N.B., Granby, Terrebonne, Chicoutimi, StRomuald, Que., Brantford, Toronto, Kingston, Thunder Bay, Ajax, Ont., Edmonton, Alta., New Westminster, Nanaimo, B.C. Paper products, cones, tubes and cores, spools and reels, construction tubes, partitions, headers. Brands, "Sono-

co", "Duro Cores", "Durolene", etc. Parent company, Sonoco Products Company, Hartsville, SC, U.S.A.

(P.) W.I. Langstaff; (V.P.Fin.) J. Donald Sudlow. Annual Sales (E). Co. Size (F).⑤

★Sonotrol, Division of Armstrong World Industries Canada Ltd., 4 Kenview Blvd., Brampton, Ont. L6T 5E4. Tel. 416-458-5337. Fax: 416-458-4789. Acoustic wall panels, ceiling baffles, hanging dividers, etc. Brands, "Sonotak", "Sonowall", "System DA".

(Plant Mgr.) M. S. Nehma; (Mgr.Mkt.Dev.) S. Sheasgreen. Annual Sales (D). Co. Size (C).⑥

Sonwell Neon Systems Ltd., 1240 - 36 Ave. N.E., Calgary, Alta. T2E 6M8. Tel. 403-250-9550. Fax: 403-291-9142. Associate, Sonwell Sign Services Ltd., Calgary, Alta. Neon signs, fascia, double face and pylon plastic signs, individual letters, backlit advertising signs.

(Mgr.) H. Thompson; (Off.Mgr.) D. Ochs; (Asst.Mgr.) Ms. M. Cliche. Annual Sales (C). Co. Size (A).⑤

Soo Foundry & Machine (1980) Limited, 215 Drive-In Rd., P.O. Box 459, Sault Ste. Marie, Ont. P6A 5M1. Tel. 705-256-7456. Fax: 705-949-6034. Castings, machining, welding, log handling equipment, hydraulic cylinders.

(P.) R. L. Cohen; (G.M.) H. Fleischer; (Off.Mgr.) T. Poutney. Annual Sales (C). Co. Size (B).⑤

Soo Line Mills Ltd., 7 Higgins Ave., Winnipeg, Man. R3B 0A1. Tel. 204-942-3577. Fax: 204-947-1788. Spring wheat and durum flours for large commercial bakers, hi-protein and stong bakers' flours, whole wheat and stone ground spring wheat flours, durum semolina and granular flours for pasta manufacturers, 100j stone ground durum flour for chappatti, parathi, puri and roti, all purpose bleached and unbleached flour, whole wheat and stone ground flours for retail consumer use, cereal bran and wheat germ, bulk pelleted mill feeds.

(Chmn.) S. Kanee; (P.) N. Humby; (T.) B. Guyda; (S.M.) R. Lernout; (Mill Mgr.) L. Matheis. Annual Sales (D). Co. Size (B).⑤

★Soper, Robert, Ltd., 144 Chatham St., P.O. Box 277, Hamilton, Ont. L8N 3E8. Tel. 416-528-7936. Toll Free: (416) 800-263-8334. Fax: 416-528-8128. Subsidiaries: Soper's Tent & Awning Ltd., Mississauga, Soper Structures Ltd., Hamilton, Ont. Awnings, tents, canvas and industrial fabric products, safety clothing, air supported structures, door seals, clearflex strip curtain door, railcar and truck shelters, non-asbestos safety blankets and curtains, curtain wall partitions, web slings, asbestos fabric and tape, bellows and protective covers, tennis fence curtains. Brands, "Soper's", "Port-A-Tank", "Port-A-Screen", "Clear-Flex", "Tenn Screen".

(P.) T. W. Gallagher; (G.M.) R. E. Pinney; (V.P.Tech.) T. Lincoln Gallagher. Annual Sales (D). Co. Size (C).⑥

Soprema Etanchéité Inc., [Soprema Waterproofing Inc.], 1675 rue Haggerty, Drummondville, Que. J2C 5P7. Tel. 819-478-8163. Toll Free: 800-567-1492. Fax: 819-478-5422. Telex: 05-838561. Waterproofing membranes for roofs. Parent company, Soprema S.A., Strasbourg, France.

(Plant Mgr.) G. Lorenzo; (S.M.) C. Bouchard; (Cont.) C. Jean. Annual Sales (D). Co. Size (C).

★Soreltex International Inc., 30 de la Comtesse, Sorel, Que. J3P 4W6. Tel. 514-743-3346. Fax: 514-743-9558. Telex: 055-60482. Carpets and rugs.

(C.E.O.) G.N. Lacroix; (G.M.) C. Carter; (S.M.) A. Lacroix; (Exp.Dir.) M. Roy; (Plant Mgr.) R. Poulin. Annual Sales (E). Co. Size (E).⑥

Soren Manufacturing Company Limited, 2825 Dufferin St., Toronto, Ont. M6B 3R9. Tel. 416-783-6146. Fax: 416-783-0909. Brands, "Sorenc Imperial", "Baker's Delight" and "Sorenc" aluminum cook and bake ware.

(Chmn.) J. Soren; (P.) G. E. Soren; (S.T.) F. Zuccaro. Annual Sales (C). Co. Size (B).⑥

★Sortation Technology Centre Ltd., 660 Ouellette Ave., Suite 220, Windsor, Ont. N9A 1C1. Tel. 519-977-9970. Fax: 519-256-1041. Material handling sortation systems, tilting linear conveyor, "Nomad" flat sorter.

(G.M.) P. Hurtubise; (Cont.) Mrs. C. Villalta. Annual Sales (C). Co. Size (A).⑤

Soucy, Adelard, (1975) Inc., 217 Témiscouata St., P.O. Box 242, Rivière du Loup, Que. G5R 3Y8. Tel. 418-862-2355. Fax: 418-862-7347. Welding machining and parts design, charcoal molders, hydraulic jacks and cylinders. Brand, "Soucy".

(P.) L.C. Soucy; (Cont. & S.T.) J. Moyen. Annual Sales (B). Co. Size (A).

Soucy, F. F., Inc., Box 490, Rivière du Loup, Que. G5R 3Z1. Tel. 418-862-6941. Fax: 418-862-1174. Paper mill at Rivière du Loup, Que. Newsprint, TMP, pulp. Par-

- ent company, Brant-Allen Industries Inc., Greenwich, CT, U.S.A.
- Annual Sales (E). Co. Size (E).⑤
- Soudure Audet Welding Ltd., 302 Chaleur St., Box 180, Charlo, N.B. E0B 1M0. Tel. 506-684-2601. Fax: 506-684-4798. Mill equipment, custom fabricators, steel, aluminum, stainless steel and wrought iron products, steel fabrications and hydraulic equipment. Registered trade name, Morfee.
- (P. & G.M.) J. Guy Audet; (Plant Mgr.) A. Audet. Annual Sales (B). Co. Size (A).⑤
- Soudures Chagnon Ltée., Les, 580 Montée Ste-Julie, Box 990, Varennes, Que. J0L 2P0. Tel. 514-652-9847. Fax: 514-652-7326. Telex: 055-60978. Waste receptacles, trash compactors, etc. Parent company, CNC Mecanical Inc.
- (P.) C. Chagnon; (Asst. to P.) P. Latour; (Cont.) D. Bergeron; (S.M.) A. Chagnon; (P.A.) R. Turmel; (Plant Mgr.) M. Gendron. Annual Sales (E). Co. Size (E).⑤
- ★Soudures J.M. TREMBLAY (1987), LES, 1303 Route 132, St-Anicet, Que. J0S 1M0. Tel. 514-264-4654. Fax: 514-264-5690. Aluminum cathodes and copper anodes, etc.
- (P.) P. Tremblay; (V.P.) G. Clermont; (V.P.) S. Chevrier; (S.T.) A. G. Sauve.
- Soudures Mathieu et Fils Inc., Les, 3096 Bernard Pilon St., Beloeil, Que. J3G 4S5. Tel. 514-467-0941. Fax: 514-446-0522. Welders.
- (P. & G.M.) A. Mathieu. Annual Sales (B). Co. Size (A).⑤
- Souliers La Vallée Inc., See La Vallée Shoe Co. Inc.
- Sound Dymax Inc., 3166 Lakeshore Blvd. W, Toronto, Ont. M8W 2L6. Tel. 416-253-0290. Professional mobile disc jockey equipment and lighting equipment. Brand, "Dymax".
- (P. & S.M.) R.M.G. Kuris; (Plant Mgr.) S. Klas. Co. Size (A).
- ★Sound Ideas, 105 West Beaver Creek Rd., Suite #4, Richmond Hill, Ont. L4B 1C6. Tel. 416-886-5000. Toll Free: (U.S.A.) 800-387-3030. Fax: 416-886-6800. Sound effects and production music.
- For. Reps., Studer International, CH105 Regensdorf, Althards Trasse 30 Switzerland.
- (P.) B. Nimens. Annual Sales (C). Co. Size (A).⑤
- Sound Pattern Works, 3195 3rd Ave. East, Owen Sound, Ont. N4K 5N3. Tel. 519-376-3121. Fax: 519-376-7692. Plant, Meaford, Ont. Associate, International Metal Products, Meaford, Ont. Patterns in wood, metal and urethane. Parent company, 743559 Ontario Inc., Owen Sound, Ont.
- (P.) A. K. Foster; (S.) D. C. Postings; (G.M.) M. Thompson. Annual Sales (B). Co. Size (A).⑤
- ★Sound Solutions Systems Inc., 297 Carlingview Dr., Rexdale, Ont. M9W 5G4. Tel. 416-674-0033. Toll Free: 800-387-3824. Fax: 416-674-8348. Fabric covered fiberglass products for walls and ceilings.
- (P.) T. Richardson; (Mktg.) M. Elliott; (Fin.) Ms. S. O'Flaherty. Annual Sales (C). Co. Size (B).
- ★Soundmaster Limited, 386 MacLaren St., Ottawa, Ont. K2P 0M8. Tel. 613-232-0680. Subsidiary, H. H. Bloom Sound Enterprises, Ottawa, Ont. Electronic sound amplifying and reproducing equipment, simultaneous translation equipment. Brand, "Soundmaster".
- (P.) H.H. Bloom; (G.M.) J. Droske. Annual Sales (A). Co. Size (A).⑤
- Source Wood Products, 111 William St., Cornwall, Ont. K6H 1J1. Tel. 613-932-5300. Pallets, hardwood flooring, cabinet doors, kiln dried lumber.
- (Mgr.) R. Casgrain; (Mgr.) G. Lefebvre. Annual Sales (B). Co. Size (A).
- Souris Valley Creamery Ltd., 910-5th St., Estevan, Sask. S4A 0Y9. Tel. 306-634-2513. "Grundeen" dairy products.
- (G.M.) B. Grundeen. Co. Size (A).
- Sous-Tapis Dura Ltée., Les, See Dura Undercushions Ltd.
- Sous-Vêtements Union Canada, Inc., See Union Underwear Canada, Inc.
- ★South East Forest Products Ltd., Blumenort, Man. ROA 0C0. Tel. 204-326-1341. Fax: 204-326-4967. Telex: 07-57209. Plants, Blumenort, Swan River, Man. Subsidiary, Sandilands Forest Products Ltd., Sprague, Man. Lumber, pulpwood, railroad ties, utility line poles.
- (P.) A. G. Penner; (Sales) R. Penner. Annual Sales (D). Co. Size (C).⑤
- ★South Shore Industries Limited, 145 Auger St., P.O. Box 190, Ste. Croix, Que. G0S 2H0. Tel. 418-926-3291. Fax: 418-926-2000. Telex: 051-3481. Plants, Ste-Croix, Laurierville, Coaticook, Que. Associate, South Shore Industries Inc., VA, U.S.A. Wooden bedroom suites.
- For.Reps., Ballston Lake, Little Neck, New York, Pittsford, NY, Detroit, MI, King of Prussia, PA, Elizabeth, NJ, Highland Park, Arlington Heights, IL, San Juan, Puerto Rico, U.S.A.
- (P.) G. Laflamme; (V.P.) J. LaFlame; (S.M.Cda) J. Jobin; (S.M.U.S.A.) E. Walsh; (Prod'n Mgr.) J. Verville; (Plant Mgr.Ste.Croix) D. Martel; (Plant Mgr.Laurierville) G.A. St. Pierre; (Plant Mgr.Coaticook) P. Plourde; (Off. Mgr.) M. Desrochers; (P.A.) A. Lafleur. Annual Sales (E). Co. Size (E).
- ★South Shore Kiln Drying Inc., 2800 Papineau St., Longueuil, Que. J4K 3M7. Tel. 514-677-9193. Fax: 514-646-2529. Telex: 05-268793. "FDW" and "Red Crown" kiln dried hardwood lumber and dimension.
- For.Rep., AWAS, Europe.
- (P.) I. Kroo; (V.P.) H. Goldenblatt; (Prod'n) R. Favreau. Annual Sales (D). Co. Size (B).
- South Shore Ready Mix Ltd., P.O. Box 247, Bridgewater, N.S. B4V 2W9. Tel. 902-543-4639. Branch plants, Liverpool, Chester, N.S. Subsidiary, South Shore Sand & Gravel. Ready mix concrete, blocks, paving stones.
- (P.) L. Bonang; (G.M. & Cont.) J. Parnell. Annual Sales (C). Co. Size (B).
- South Side Ornamental Iron Works (1979) Ltd., 7351-104 St., Edmonton, Alta. T6E 489. Tel. 403-439-0801. Iron fencing, railings and wrought iron furniture, etc.
- (P.) L. Noce; (S.M.) M. Teixeira. Annual Sales (8). Co. Size (A).⑤
- ★South Wind Manufacturing Limited, 99 Rocky Lane Dr., Suite 18, Bedford, N.S. B4A 2T3. Tel. 902-835-5502. Fax: 902-835-8786. Dryers for lumber, fish, seaweed and potatoes, also pool and rink dehumidifiers, plate and blast freezers.
- (P.) C. Hubbard; (V.P.) R. Hubbard; (Mktg.Mmgr.) R. Fulton. Annual Sales (8). Co. Size (C).⑤
- ★Southam Business Information and Communications Group Inc., 1450 Don Mills Rd., Don Mills, Ont. M3B 2X7. Tel. 416-445-6641. Toll Free: 800-268-7742 (U.S.A.) 800-387-0273. Fax: 416-442-2077. Branch offices, Montreal, Que., Ottawa, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Subsidiaries: Journal of Commerce, Limited, Vancouver, B.C., SouthTimes Publishing Limited, Stampede Display & Convention Services Ltd., Panex Show Services Ltd. Divisions: Southex Exhibitions, Southam Building Reports, Southam Audio Visual Group Limited, Southam Direct Marketing Services, CanaData, C.O. Nickle Publications, Daily Commercial News, Scott's Directories, Southam Business Publications, U.S. holdings: Allied Publications Inc., Chapin Publishing Company, Construction Publishing, California Builder & Engineer, Construction Market Data, R.S. Means. Business, professional and trade publications, trade and consumer shows, electronic information services, direct mail lists, marketing services, newsletters, etc. Parent company, Southam Inc., Toronto, Ont.
- (P.) R.A. Kovas; (Sr.V.P.) A.M. Cruickshank; (Sr. V.P.,P. & C.E.O.,U.S.Ops) T.R.Meredith; (Sr. V.P.Norgraphics Ltd.) R. Gardner; (Sr.V.P.) B.M. Morrison; (Sr.V.P.) A. Prozes; (Sr.V.P.) B. Nairn; (Sr.V.P.) H. Southam; (V.P.East'n Ops.) G. Holgate; (V.P.West'n Ops.) W. Brandow; (V.P.) Ms. L. Adams; (V.P.) H. Fenik; (V.P.) R. Hedges; (V.P.) T. Vander Boom. Annual Sales (F). Co. Size (G).⑤
- ★Southam Graphics Group, 150 Bloor St. W., Suite M 130, Toronto, Ont. M5S 2X9. Tel. 416-925-4596. Fax: 416-925-4752. Divisions, Southam Paragon Graphics, Gazette Canadian Printing Division, Candiac, Multiple Business Forms Ltd., Dorval, Data Management Concepts Z.E.D. Ltd., Pte.Claire, Que., Southam Murray Printing Division, Weston, McLaren Morris and Todd Limited, and Network Studios Inc., Mississauga, Empress Graphics, Scarborough, RBW Graphics Division, Owen Sound, Ainsworthy Group Inc., Kitchener, Norgraphics (Canada) Ltd., Toronto, Ont., Agency Press Division, Vancouver, B.C., Holladay-Tyler Printing, Glenn Dale, MD, Bedingmans Business Forms, Cincinnati, OH, Dittler Brothers Inc., Atlanta, GA, U.S.A. Gravure and offset processes, creative, commercial, financial, transportation publications, specialty printing, business forms, tickets, tags, catalogues, greeting cards, books, newspaper flyers, maps. Parent company, Southam Inc., Toronto, Ont.
- (Chmn.) J. Fisher; (P. & C.E.O.) M.A. Quinn; (C.F.O.) L. Hartwell. Annual Sales (H). Co. Size (G).⑤
- Southam Murray Printing, Division of Southam Graphics Group, 2973 Weston Rd., Box 510, Weston, Ont. M9N 3R3. Tel. 416-741-9700. Fax: 416-741-3712. Printers of publications, catalogues, sales promotions, newspaper inserts, rotogravure and web-fed offset. Parent company, Southam Inc.
- (P.) R. Elliott; (G.M.) R. Aldridge; (Cont.) R. Duncan; (Dir.Mktg.) D. Allan; (Plant Mgr.) L. Valeriot; (Cust.Serv. Mgr.) Ms. S. Kelly. Annual Sales (E). Co. Size (E).⑤
- Southern Paragon Graphics, 140 de l'Industrie Blvd., Candiac, Que. J5R 1J2. Tel. 514-659-9121. Fax: 514-659-7512. Branch offices, Granby (2), Drummondville, Quebec City, Verdun, Que., Ottawa, Mississauga, Hamilton, Kitchener, London, Ont., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta., Burnaby, B.C. Plants, Candiac, Granby, Que., Toronto, Ont., Regina, Sask. Printers and lithographers, transportation tickets, labels, tags, foil and lottery products, pouches, automatic label application, direct marketing products and services, continuous and snap-set forms. Parent company, Southam Printing Limited, Toronto, Ont.
- (P.) A. Beaudet; (V.P.Ops.) P. E. Normandeau; (V.P.Mfg.) P. A. Goymour; (V.P.Mktg.) L. G. Girard; (V.P.Fin.) J. Nadeau. Annual Sales (E). Co. Size (F).⑤
- Southampton Sawmills Ltd., P.O. Box 90, Nackawic, N.B. E0H 1P0. Tel. 506-575-2388. Fax: 506-575-2810. Plant, Nackawic Industrial Park. Softwood dimension stock. Parent company, St. Anne-Nackawic Pulp & Paper Company Ltd.
- (G.M.) M. Fox; (Mgr.) G. Haines. Annual Sales (C). Co. Size (B).⑤
- Southern Concrete Products Ltd., 100 Park Lane, P.O. Box 603, Chatham, Ont. N7M 5K8. Tel. 519-352-1431. Fax: 519-352-1434. Burial vaults, manholes, septic tanks, catch basins, tile, steps, special precast products for municipal services.
- (P.) E. Cox; (S.T.) T. Cox. Annual Sales (8). Co. Size (A).
- Southern Supplies Ltd., 323 Bloor St. W., Oshawa, Ont. L1J 6X4. Tel. 416-728-6216. Fax: 416-436-7793. Branch office and plant, Belleville, Ont. Pipework and ductwork, assembly of steel shelving, lockers, cabinets, steel work benches.
- (P.) W.H. Libby; (G.M.) J.T. Patterson; (S.M.) R.W. Tyson; (P.A.) J.D. Mullan. Annual Sales (D). Co. Size (C).⑤
- Southern Wood Products Ltd., 147 Tank St., P.O. Box 1540, Petrolia, Ont. N0N 1R0. Tel. 519-882-2552. Fax: 519-882-3313. Hardwood and softwood pallets, crates and skids.
- (P.) P. Bieman; (G.M.) A. E. Gilkes. Annual Sales (C). Co. Size (C).⑤
- Southport Board Products Inc., 140 Caster Ave., Woodbridge, Ont. L4L 5Y7. Tel. 416-743-3051. Non-asbestos hardboard products and mineral fibreboard building panels, table and counter tops, cast epoxy resin tops, sinks, fittings and linings for laboratories.
- (P. & G.M.) R.D. Hill; (S.T.) S.A. Hill. Annual Sales (B). Co. Size (A).
- Southwell Controls Ltd., 857 W. 3rd St., North Vancouver, B.C. V7P 1E3. Tel. 604-980-3688. Fax: 604-980-6578. Telex: 04-352526. Solid state logic control and instrument systems, flow elbows and meters, gas valves, automatic waste water and process fluid samplers, industrial pressure switches. Brands, "Measurell", "Statol", "FloProbe", "Sirco".
- (P.) A.W. Smallwood; (S.M.) C.A. Smallwood; (P.A.) T. Smallwood. Annual Sales (C). Co. Size (A).⑤
- Southwest Plastic Bindings, 2050 Ellesmere Rd., Unit 10-11, Scarborough, Ont. M1H 3A9. Tel. 416-431-6219. Fax: 416-431-9965. Plastic binding, laminating film, presentation systems.
- (P.) L. Cordeiro. Annual Sales (C). Co. Size (A).⑤
- Soutien Gorge Smart Inc., See Smart Brassieres Incorporated.
- ★Sovebec Inc., 1101, Route de la Rive, Charny, Que. G6W 1X0. Tel. 418-832-6181. Fax: 418-832-1456. Telex: 051-3939. Eastern white cedar shingles, landscaping ties, furring strip, cedar mulch, construction lumber, pallet components, fence components.
- (Exec.V.P.) J. Dion; (Acct'g Asst.) Ms. T. Poirier. Annual Sales (E). Co. Size (A).⑤
- Soy City Foods, 2847 Dundas St.W., Toronto, Ont. M6P 1Y6. Tel. 416-762-1257. Vegetarian burgers and paté, cultured protein food, soya bean curd, etc. Parent company, Golden Age Foods Ltd.
- (P.) M. Pelorella; (S.M.) R. Fenton; (Mgr.) P. Kiezyk; (Prod'n Mgr.) J. Cloud. Annual Sales (A). Co. Size (A).
- ★Space-Flite Technologies Inc., 524 Evans Ave., Toronto, Ont. M8W 2V4. Tel. 416-255-3429. Fax: 416-255-5283. Precision custom machining, primarily for the aerospace and military sectors.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑤ Uses both ⑤ and ⑤.

- (P.) D. Gregoric; (V.P.) M. Medved. Annual Sales (C). Co. Size (8).
- Space Hydraulics & Machine Co. Ltd., 7090 Pacific Circ., Mississauga, Ont. L5T 1S6. Tel. 416-670-0858. Hydraulic presses and cylinders, machinists.
- (P.) N. TheoFilatos. Annual Sales (8). Co. Size (A).⑤
- ★Space Saver Hoist Co. A Div. of Derlan Manufacturing, 1125 Aerowood Dr., Mississauga, Ont. L4W 1Y6. Tel. 416-238-0909. Automotive hoist equipment. Parent company, Derland Industries.
- (P.) R. Curran; (V.P.Mktg.) J. King; (Cont.) M. Lopez; (Ops.Mgr.) A. White. Annual Sales (D). Co. Size (8).
- Space Tool & Specialty Works Ltd., #1, 5958 - 35 St., S.E., Calgary, Alta. T2C 2G3. Tel. 403-236-1144. Telex: 03-822587. Subsidiary, Calmet Industrial Supply Ltd. Precision tools, dies, aluminum permit tags for oil/gas exploration companies, carbide cutters for woodworking industry, etc.
- (P.) P. P. Hahmo.; (S.) M. R. Hahmo. Annual Sales (B). Co. Size (A).
- Space Tube Packaging Industries Ltd., 35 Fima Cres., Toronto, Ont. M8W 3R1. Tel. 416-252-3148. Fax: 416-252-3701. Fibre and paper tubes, paper mailing and packaging tubes. Brand, "Space Tube".
- (P. & G.M.) S. Chee. Annual Sales (8). Co. Size (A).⑤
- Space 3 Design, Cabinet Manufacturers Limited, 31 Melford Dr., Unit 7, Scarborough, Ont. M1B 2G6. Tel. 416-293-9199. Fax: 416-293-0431. Custom office furniture and office interiors.
- (P.) R. Usami; (P.A.) T. Morishita. Annual Sales (8). Co. Size (A).⑤
- Spacefile International Corp., 1145 Fewster Dr., Mississauga, Ont. L4W 1A2. Tel. 416-625-5539. Subsidiaries, Rig-Fab Steel Ltd., Spacefile Limited, Mississauga, Ont. Steel filing cabinets and equipment. Brands, "Roll-Away", "Floating Aisle", "Thin Line", "Conserv-A-Files".
- (P.) D.A. Tweedle; (Plant Mgr.) S. Tadic. Annual Sales (C). Co. Size (A).⑤
- Spacemaker Ltd., 3069 Wolfedale Rd., Mississauga, Ont. L5C 1V9. Tel. 416-279-2632. Fax: 416-279-4871. Telex: 06-961295. Branch plant, 3644 Wolfedale Rd., Mississauga, Ont. Associates, Fiesta Barbeques, Wolfedale Engineering, Mississauga, Ont. Garden buildings, shelving, closet and garage organizers, stools, fencing, toboggans, propane cylinders, gas barbeques.
- (P.) P. Minshall; (Dir.) A. W. Minshall; (V.P.) S. Minshall; (T.) C. Henriques; (S.M.) M. Gilhula. Annual Sales (E). Co. Size (D).⑤
- Spae-Naur Inc., 815 Victoria St. N., P.O. Box 544, Kitchener, Ont. N2G 4B1. Tel. 519-744-3521. Fax: 519-744-0818. Telex: 06-955487. Industrial, automotive and electronic fasteners and small components. Brand, "Spae-Naur".
- (P.) G. C. Spaetzel; (V.P.Fin.) D. M. Cairns; (T.) Mrs. P. E.L. Spaetzel; (V.P. & G.M.) P. Steffens. Annual Sales (D). Co. Size (C).⑤
- Spalding Canada, 470 Norfinch Dr., Downsview, Ont. M3N 1Y4. Tel. 416-663-4746. Toll Free: 800-387-7000. Fax: 416-663-7053. Telex: 3730308. Branch offices, Montreal, Que., Toronto, Ont., Vancouver, B.C. Golf balls and clubs. Brand, "Spalding". Parent company, Spalding Evenflo Inc., Tampa, FL, U.S.A.
- (P.) T. Gauld; (Cont.) B. Patterson. Annual Sales (E). Co. Size (C).⑤
- ★Spar Aerospace Limited, [Spar Aérospatiale Limitée], 5090 Explorer Dr., Suite 900, Mississauga, Ont. L4W 4X4. Tel. 416-629-7727. Fax: 416-629-0854. Telex: 069-60108. Branch office, Ottawa, Ont. Other facilities, Ste-Anne de Bellevue, Que., Toronto, Weston, Kanata, Ont., Santa Maria, CA, U.S.A. Subsidiaries, Astro Aerospace Corp., Carpinteria, Comtel, Santa Maria, CA, U.S.A. Engineering and manufacturing systems in the fields of spacecraft, satellite communications, electro-optics, robotics and remote manipulators, repair and overhaul of aircraft instruments and components, precision gear manufacturing.
- Foreign representatives throughout the world.
- (Chmn.) L. D. Clarke; (P. & C.E.O.) A. L. Anderson; (Exec.V.P.) J. D. MacNaughton; (Vice Chmn.) E. H. Orser; (V.P. & G.M.Gears & Trans.Div.) K. J. Perry; (V.P.Admin.) E. Peter Birch; (V.P.) D. C. Cleland; (V.P.Hum. Res.) T. G. Mathers; (V.P.Corp.Plan'g & Aff.) J. Ron McCullough; (V.P.Legal Counsel & S.) S. Polansky; (V.P. & G.M.Aviation Div.) G. A. Epp; (V.P.Space Stn.) G. A. Branchflower; (V.P. & G.M.Satellite & Communications Sys.) W. R. Fitzgerald; (V.P. & Cont.) B. Held; (V.P.Int'l. Ops.) K. Westphal; (V.P. & G.M.Remote Manipulator Sys. Div.) C. Dannemann. Annual Sales (G). Co. Size (G).
- Spar Group, A Division of Threadfast Manufacturing Ltd., 450-355 Burrard St., Vancouver, B.C. V6C 2G8. Tel. 604-684-9399. Toll Free: 800-667-7466. Fax: 604-682-6305. Telex: 04-508772. Branch offices, Montreal, Que., Willowdale, Ont. Plants, Montreal, Que., Swift Current, Sask. Screws and bolts, anchors, builders' hardware, picture hanging accessories, concrete fasteners, door locks. Brands, "Buildrite", "Spar-Pak", "Expandet", "Fastac".
- (P.) L. F. Sparling; (V.P.Fin. & Admin.) C. Desjardins; (V.P.Mfg. & Dist.) T. Kehoe; (V.P. Sales & Mktg.) W.J. Kushlick. Annual Sales (E). Co. Size (E).⑤
- ★Spar Marine Manufacturing Ltd., 107-19370 Enterprise Way, Surrey, B.C. V3S 6J9. Tel. 604-530-6441. Fax: 604-530-5253. Outboard motor brackets, adapter systems and marine accessories, stabilizers, propeller and motor locks, boarding ladders, trolling motor connector rods, radar reflectors, telescopic boat hooks. Brand, "Spar".
- (P.) G. Raps; (Mktg.Mgr.) C. Raps. Annual Sales (C). Co. Size (A).⑤
- ★Sparbeton Products Ltd., [Produits Sparbeton Ltée.], 146 Ronald Dr., Montreal, Que. H4X 1M8. Tel. 514-488-3866. Toll Free: 800-363-2013. Plant, Acton Vale, Que. Concrete building blocks and insulating lightweight concrete roof slabs. Trade mark, Sparfil.
- (C.E.O.) D. Crossen. Annual Sales (C). Co. Size (A).⑤
- Sparbeton Products Ltd., [Produits Sparbeton Ltée.], 11000 Sherbrooke St. E., Unit C-20, Montreal, Que. H1B 5W1. Tel. 514-640-5192. Toll Free: 800-363-2013. Fax: 514-640-5195. Plant, Acton Vale, Que. Associate, Les Distribution Malavic Inc. Concrete building blocks and insulating lightweight concrete blocks, "Spar-lock" motorless interlocking blocks. Trade mark, Sparfil.
- (P.) D. H. Crossen. Annual Sales (C). Co. Size (A).⑤
- ★Sparfil International Inc., 8241 Keele St., Unit 15, Concord, Ont. L4K 1Z5. Tel. 416-660-7758. Fax: 416-669-4345. "Sparfil" insulated concrete blocks, "Sparbond" surface mortar.
- For.Reps., Sparfil Blok Florida Inc., Tampa, FL, Del Gilbert & Son Block Co., Laconia, NH, Thermal Wall Systems Inc., Roaring Spring, PA, U.S.A.
- (P.) W. Weis; (V.P.) J. Sparling; (Eng.) R. McNabb. Annual Sales (8). Co. Size (A).
- Sparkle Pallet Limited, 1 Abbott St., St. Catharines, Ont. L2P 2G2. Tel. 416-685-4722. Wooden pallets and skids, custom crating, etc.
- (P.) V. Hearn; (G.M.) S. Soyka. Annual Sales (8). Co. Size (A).
- ★Sparling Designs Division of Nine-Nine-Nine Sportswear Inc., 150 Milner Ave., Unit 47, Scarborough, Ont. M1S 3R3. Tel. 416-298-4898. Ladies', men's and junior line of tennis and golf apparel, physical education uniforms. Brands, "Sparling Designs", "P. Sparling Sportswear".
- (P. & S.M.) M. D. Dalla Via; (G.M. & P.A.) P. Dalla Via. Annual Sales (8). Co. Size (A).
- ★Spartan Plastics Canada Ltd., 1015 Green Valley Rd., London, Ont. N6A 4C2. Tel. 519-685-3690. Toll Free: 800-265-5714. Fax: 519-685-1117. Plant, Holt, MI, U.S.A. Plastic extrusions for automotive, marine, construction, furniture, and appliances. Parent company, Spartan International Inc., Holt, MI, U.S.A.
- (P. & G.M.) R. Webb; (Mat'ls Cont.Spec.) Ms. D. Walz; (Plant Mgr.) P. Singleton; (Mgr.Fin. & Admin.) D. Angove. Annual Sales (D). Co. Size (C).⑤
- Spartan Press Ltd., 7011 Girard Rd., Edmonton, Alta. T6B 2C4. Tel. 403-468-1881. Fax: 403-465-5391. Commercial job printers.
- (Dir.) D. R. Millar; (Prod'n Mgr.) D. J. Beckett; (S.M.) G. W. Millar; (Estimator) T. F. McRae. Annual Sales (C). Co. Size (B).⑤
- Spartan Printing & Advertising Ltd., 101 Marsh Dr., Quesnel, B.C. V2J 3K3. Tel. 604-992-2713. Fax: 604-992-3902. Web and sheet fed commercial printing.
- (P.) J. Hartnett; (T.) M. Piket. Annual Sales (8). Co. Size (A).⑤
- Spartan Steel & Pipe Fabricators (1981) Ltd., 37 Usher St., P.O. Box 875, Regina, Sask. S4P 3B1. Tel. 306-569-0410. Plant, White City, Sask. Steel stairs, railings, ladders, survey markers and pins, scaffolding, structural steel, open-web steel joists, steel trusses.
- (P. & G.M.) M. Takach, P.Eng. Annual Sales (8). Co. Size (A).
- ★Spartan of Canada, Div. of Shostal Ltd., 160 St Joseph Blvd., Lachine, Que. H8S 2L3. Tel. 514-634-8981. Toll Free: 800-361-2014, (Order Dept.) 800-361-2010. Fax: 514-634-1696. Branch office and warehouse, Mississauga, Ont. Subsidiary, Spartan Industries Inc., Penn-
- saiken, NJ, U.S.A. Shower stalls, tub walls and enclosures, laundry tubs, medicine cabinets, vanities, Johnny poles.
- (P.) H. Blatt; (V.P.Ops.) P. Leroux; (V.P.Sales & Mktg.) N. Edward Barnes; (Mgr.Fin. & Admin.) D. Lafave; (Mgr. Proc.) R. Laurin. Annual Sales (E). Co. Size (E).⑤
- Spartech Manufacturing Limited, 2860 - 12 St.N.E., Calgary, Alta. T2E 7P7. Tel. 403-250-5454. Pneumatic and electrical control panels. Parent company, Spartech Ltd.
- (P.) N. Elliott; (G.M.) E.W. Yaskowich. Annual Sales (C). Co. Size (B).
- ★Sparton of Canada, Limited, 99 Ash St., P.O. Box 5125, London, Ont. N6A 4N2. Tel. 519-455-6320. Fax: 519-452-3967. Defence electronics, sonar transducers, sonobuoys, sonar systems, bathythermograph sensors, bathythermograph probes oceanographic equipment and probes, arctic acoustic ice penetration sensors, intrusion alarm surveillance systems and power supplies (switching, low power), telecommunication products, (pressure transducers, monitoring systems), Brand, "Sparton". Parent company, Sparton Corporation, Jackson, MI, U.S.A.
- (V.P. & G.M.) C. Corbin; (T.) M.W. Pickard; (Mktg.Mgr. Gov't) B. H. Eidsvik; (Contracts Mgr.) Mrs. M.E. Jerrette-Organ; (Sales & Mktg.Mgr.) R.H. Irvine. Annual Sales (D). Co. Size (D).⑤
- Spaulding Composites Company of Canada, Ltd., 130 West Mall, Etobicoke, Ont. M9C 1B9. Tel. 416-622-3524. Fax: 416-622-5693. Industrial laminated plastic and fibre products. Brands, "Spauldite", "Armite", "Spauldo", "Spaulding L". Parent company, Spaulding Composites Inc., Buffalo, NY, U.S.A.
- (P.) G. Marton; (V.P. & G.M.) L. Eagle; (V.P.Sales) A. Robertson; (Plant Mgr.) F. Vargas. Annual Sales (D). Co. Size (B).⑤
- Special Health Systems Ltd., 225 Industrial Pkwy. S., Aurora, Ont. L4G 3V5. Tel. 416-773-1860. Fax: 416-841-6162. Wheelchair cushions and wheelchair seating systems.
- (P.) P. Harrison. Annual Sales (C). Co. Size (A).⑤
- Special Machining Company (Windsor) Limited, 2536 Dougall Ave., Windsor, Ont. N8X 1T6. Tel. 519-966-3233. Fax: 519-966-5388. Drilling and tapping spindles, surface, thread and centerless grinding, broaching, hobbing splines and gears, engine and tracer lathe work, spray welder for hardfacing alloys, metals and ceramics, C.N.C. milling.
- (P.) E. Nick Coutinho. Annual Sales (N/R). Co. Size (A).
- Special Tool Products Ltd., 9825 - 45 Ave., Edmonton, Alta. T6E 5C8. Tel. 403-437-2530. Fax: 403-436-8998. Custom machining services, production and prototype.
- (P. & G.M.) I. Grant. Annual Sales (C). Co. Size (8).
- ★Spécialités Champagne Inc., 1185 Principale, C.P. 1257, Ste-Julie, Que. J0L 2C0. Tel. 514-649-3290. Fax: 514-649-3290. Sample colour charts of thread, wool, yarn, trimming, laces, etc.
- (C.E.O.) D. Caramagno; (G.M.) Ms. M. Plouffe. Annual Sales (8). Co. Size (A).⑤
- Spécialités de Boulangerie Div. de A. Lassonde et Fils Inc., [Baker's Specialties], 857 Notre-Dame, St-Chrysostome, Que. J0S 1R0. Tel. 514-871-0024. Toll Free: 800-363-5364. Fax: 514-454-7484. Suppliers to the bakery and pastry trade. Parent company, A. Lassonde & Fils Inc., Rougemont, Que.
- (P.) J.P. Barré; (S.) P.P. Lassonde. Annual Sales (D). Co. Size (C).⑤
- Spécialités d'Emballage de Cadeau Ruban Galant Ltée., Les, 2315 de la Metropole, Longueuil, Que. J4G 1E5. Tel. 514-670-3233. Associate, Gift Box of America, New York, N.Y., U.S.A. Printed wrapping paper.
- (P.) J.M. Robitaille. Annual Sales (8). Co. Size (A).
- Specialized Packaging Products Ltd., 30 Alliance Blvd., Barrie, Ont. L4M 5K3. Tel. 705-737-1023. Toll Free: 800-461-4479. Fax: 705-737-5579. Subsidiary, Innovated Corrugated Industries. Corrugated packaging and containers.
- (P.) P. B. Moore; (S.M.) D. Giffen; (Plant Mgr.) V. Milligan; (Chief Acct.) T. Raycroft. Annual Sales (D). Co. Size (C).⑤
- Specialized Plastics, 60 Cardigan St., P.O. Box 33, Guelph, Ont. N1H 6J6. Tel. 519-821-2100. Subsidiary, Profiber Inc., Guelph, Ont. Skimmer decks, truck hoods, aircraft parts, industrial custom work, truck caps.
- (G.M. & S.M.) H. Kruger. Annual Sales (A). Co. Size (A).⑤

- Specialized Welding and Fabrications Limited, 1173 North Service Rd., Unit #10, Oakville, Ont. L6M 2V9. Tel. 416-847-7278. Fax: 416-847-7299. Aircraft airframe and engine components and small sub-assemblies.
(P. & G.M.) J. Lawrence McNutt. Annual Sales (B). Co. Size (A).⑤
- ★SPECIALTY CAST METALS LIMITED, 5635 Progress St., P.O. Box 2126, Niagara Falls, Ont. L2E 6Z2. Tel. 416-357-0550. Fax: 416-357-0553. Heat and corrosion resistant steel castings, carbon and low alloy steel castings, tool steel castings, duplex alloy castings.
(P.) R. Ferguson; (V.P.Tech.) M. Notte; (Ops.Mgr.) D. Ferguson. Annual Sales (D). Co. Size (C).⑤
- Specialty Chemicals, 270 Industrial Pkwy., Aurora, Ont. L4G 3T9. Tel. 416-773-6333. Fax: 416-773-6338. Branch offices, Dartmouth, N.S., Pointe Claire, Que., Ottawa, Ont., Winnipeg, Man. Plant, Ajax, Ont. Water treatment chemicals for boilers, condensers, cooling towers, chemical cleaning, descaling compounds, inhibitors, chemical feed equipment (control panels), etc. Parent company, Drew Chemical Limited.
(P.) J. D. Reeves; (S.M.) R. Paul Lambie. Annual Sales (D). Co. Size (C).⑤
- ★Specialty Contact Lens Ltd., Lower Level, 213 - 19 St. N.W., Calgary, Alta. T2N 2H9. Tel. 403-283-9506. Toll Free: 800-661-1044. Fax: 403-283-1014. Telex: 03-821172. Associate, Intralab Contact Lens Supplies Ltd. Rigid gas permeable contact lenses, contact lens manufacturing equipment, ultrapermeable materials and lenses.
For.Reps., Pacific Rim, Central America.
(Dir.Research) 8. Sturm; (Dir.Q.C.) Ms. J. Waterman; (Off.Mgr.) Ms. E. Sturm. Annual Sales (8). Co. Size (A).③
- Specialty Copper & Brass Sales Inc., 125 Adesso Dr., Concord, Ont. L4K 2W7. Tel. 416-738-0484. Fax: 416-669-6223. Branch plant, St-Laurent, Que. Brass, bronze and copper sheets, plates, pipes, rods, rolls, strips and tubes, copper alloys.
(P.) R. Schwaer; (V.P.) C. Tourneur; (Mgr.St-Laurent) D. Whipples. Annual Sales (C). Co. Size (A).
- Specialty Fasteners Ltd., 6820 Davand Dr., Mississauga, Ont. L5T 1J5. Tel. 416-670-0662. Toll Free: (416,418,514,613,705,807,819) 800-668-5418, (204,306,403,506,604,709,902) 800-668-5510. Fax: 416-670-2860. Long length and large diameter forged, threaded bolts and nuts, mill liner bolts, rock-bolts, etc.
(P.) A.A. Prout; (Sales & Mktg.) D. Harris; (Prod'n Mgr.) S. Fitzpatrick. Annual Sales (C). Co. Size (B).⑥
- Specialty Fixtures Inc., 525 - 45A St. E., Saskatoon, Sask. S7K 0W6. Tel. 306-242-2929. Fax: 306-242-3365. Institutional cabinets, millwork and store fixtures.
(P.) L. Welk; (Shop Foreman) G. Shynkaruk. Annual Sales (B). Co. Size (A).⑤
- Specialty Graphics, 3223B-10 St. S.E., Calgary, Alta. T2G 3E5. Tel. 403-243-9989. Advertising specialties, aluminum, steel and brass signs, decals, name plates, instrument panels, engraving on brass, steel and plastic.
(Mgr.) R. Anstie. Annual Sales (A). Co. Size (A).⑤
- Specialty Paper Products Limited, 129 Mills Rd., Ajax, Ont. L1S 2H2. Tel. 416-428-2011. Fax: 416-428-2128. Paper bags, bag linings, furniture covers, mattress bags.
(V.P.) R. Richardson. Annual Sales (C). Co. Size (8).⑥
- Specialty Porcelain Company Limited, 505 Iroquois Shore Rd., Unit #6, Oakville, Ont. L6H 2R3. Tel. 416-842-2888. Fax: 416-842-2294. Custom porcelain enamelling of parts for the appliance industry such as range, washer and dryer parts, toaster ovens and barbecue grills.
(P.) F.M. Stewart; (V.P.) G.F. Bennett. Annual Sales (C). Co. Size (8).⑤
- Specialty Precast Western Ltd., 1205 - 6th St., P.O. Box 338, Nisku, Alta. T0C 2G0. Tel. 403-955-7107. Prestressed and precast concrete.
(P. & G.M.) S. Montgomery; (Plant Mgr.) K. Banks, P.Eng. Annual Sales (C). Co. Size (A).
- Specialty Wood Products, P.O. Box 603, 309 Main St., Woodstock, Ont. N4S 7Z5. Tel. 519-539-8526. Fax: 519-539-8676. Architectural millwork for schools, banks, hospitals, pharmacies, etc. Parent company, 521330 Ontario Limited, Woodstock, Ont.
(C.E.O.) J. A. McKinney; (Mktg.) N. James Watson; (Purch.) W. Cayley. Annual Sales (B). Co. Size (A).
- Specometal (1982) Inc., 700 Notre-Dame, St. Narcisse, Que. G0X 2Y0. Tel. 418-328-3315. Toll Free: 800-463-3836. Fax: 418-328-3299. Bed frames and rails, furniture frames, electric beds, crib mattress supports. Parent company, Torpedo 1988 Inc.
(V.P. & G.M.) C. Brouillette. Annual Sales (C). Co. Size (C).⑥
- ★Spectralite 70 Limited, 900 Normand Blvd., P.O. Box 819, Trois Rivières, Que. G9A 5J9. Tel. 819-378-2765. Toll Free: 800-567-8551. Fax: 819-378-1883. Telex: 05-837249. Branch offices, Montreal, Quebec, Que., Ottawa, Toronto, Ont., Vancouver, B.C. Commercial, industrial and silkscreen signs, decals, pre-spaced legends, modular sign systems, portable exhibition system. Brands, "Spectra Legends", "Spectra Modular", "Spectracal", "Fibre-lite".
(P.) I. Robin. Annual Sales (C). Co. Size (B).⑥
- Spectrim Label & Equipment Inc., 3345 North Service Rd., Unit 1048, Burlington, Ont. L7N 3G2. Tel. 416-335-1006. Toll Free: 800-263-6240. Fax: 416-335-6972. Pressure sensitive labels.
(P.) R. Warriner; (G.M.) 8. Stewart. Annual Sales (B). Co. Size (A).⑥
- Spectrum Educational Supplies Limited, 125 Mary St., Aurora, Ont. L4G 1G3. Tel. 416-841-0600. Fax: 416-727-6265. Telex: 06-218118. Branch office, Vancouver, B.C. Elementary science and mathematics manipulatives, metric measuring materials and teaching aids.
(P.) J.B. West; (G.M.) G.M. West. Annual Sales (D). Co. Size (8).⑥
- Spectrum Electronics, 14 Knightswood Cres., Brantford, Ont. N3R 7E6. Tel. 519-753-4688. Fax: 519-753-4688. Computer consultants.
(Prop.) E. Vander Ryd. Annual Sales (B). Co. Size (A).⑤
- ★Spectrum Manufacturing Company Limited, 495 Madison St., Winnipeg, Man. R3J 1J2. Tel. 204-885-5928. Fax: 204-831-0973. Electronic hardware and instrument cabinets including panels, turret assemblies, test panels, consoles, assemblies, trolleys and carriers, chassis, etc. Parent company, Kraus Industries Ltd., Winnipeg, Man.
(P.) H. Kraus; (G.M.) B. W. Unruh; (Plant Supt.) E. Bartlett; (Purch.) Mrs. E. Unruh; (Prod'n) G. Rempel; (SLS Mgr.) F. G. Bilton. Annual Sales (C). Co. Size (A).⑤
- ★Spectrum Signal Processing Inc., 301 Discovery Pk., 3700 Gilmore Way, Burnaby, B.C. V5G 4M1. Tel. 604-438-7266. Fax: 604-438-3046. Associate, Loughborough Sound Images, England. Personal computer based digital signal processing development and applications systems, also consulting and custom work.
For.Rep., Spectrum Signal Processing Inc., Waltham, Boston, Ma., U.S.A.
(P. & C.E.O.) M. J. Mertens; (V.P.Fin. & Admin.) K. Brian Alexander; (V.P.Mktg.) 8. Jinks; (S.M.) A. Rana. Annual Sales (C). Co. Size (A).⑥
- Spectrum Tool and Die Corporation, 263 Barton St. E., Unit 10, Stoney Creek, Ont. L8E 2K4. Tel. 416-664-1981. Fax: 416-664-5071. General tooling, fixtures, dies, jigs, assembly tools, die cast dies, mould, EDM services, aircraft components.
(P.) T. Verbruggen; (Sales Rep.) B. Kay; (Off.Mgr.) C. Gemmel. Annual Sales (C). Co. Size (A).⑤
- Spectube Inc., C.P. 1626, Chicoutimi, Que. G7H 6Z5. Tel. 418-696-2545. Fax: 418-696-2576. Precision, aluminum and cold drawn tubing.
(P. & G.M.) F. Gilbert; (Prod'n Mgr.) J. Pare. Annual Sales (C). Co. Size (A).⑤
- Speedex Mfg. division Magna International Inc., P.O. Box 26, Concord, Ont. L4K 1B2. Tel. 416-738-3538. Auto metal mouldings. Parent company, Magna International Inc., Automotive Division, Concord, Ont.
(G.M.) M. End; (Asst.G.M.) J. Hoke; (Prod'n Mgr.) K. Wittke. Co. Size (C).
- Speedy Radiator, 2822 Algonquin Rd., Sudbury, Ont. P3E 4X6. Tel. 705-522-9110. Subsidiary, Nu-Way Radiator Limited, Sudbury, Ont. Automotive and industrial radiators.
(P.) T.H. Poupore. Co. Size (A).
- †Speer Canada Inc., 90 River Rd. W., Kitchener, Ont. N2B 2E6. Tel. 519-576-4900. Fax: 519-576-1480. Plant, St. Laurent, Que. Carbon brushes and bushings, machined carbon and graphite products. Brands, "Kostkutter", "Speer". Parent company, The Carbon/Graphite Group, Inc., St. Marys, PA, U.S.A.
(P.) N. Kaiser; (V.P. & G.M.) G. M. Greenfield. Annual Sales (N/R). Co. Size (B).⑥
- Speers Petrochemicals Ltd., 164 Goulet St., Winnipeg, Man. R2H 0R7. Tel. 204-237-6621. Polyethylene film and tarps for construction, industrial, agricultural, household and general use, "Ezy Sweep" curling brooms.
(P.) W. Speers. Co. Size (N/R).
- ★Spelmac Ltée., 12625 - 56th Ave., Montreal, Que. H1E 2M5. Tel. 514-648-4914. Fax: 514-648-4916. Associate, Les Produits Hygieniques Halo Ltée., Montreal, Que.
- Gravity, belt and overhead chain-conveyors, monorails, cranes and special material handling equipment.
For.Rep., Shepard Niles Inc.
(G.M.) H. Gilcher. Annual Sales (8). Co. Size (A).⑤
- Spence & McCartney Ltd., 87 Advance Rd., Toronto, Ont. M8Z 2S6. Tel. 416-236-1231. Printers and lithographers.
(G.M.) J. Hogan.
- ★Spencer-Lemaire Industries Ltd., 11413 - 120 Street, Edmonton, Alta. T5G 2Y3. Tel. 403-451-4318. Fax: 403-452-0920. Telex: 037-2966. Associates, C. Lemaire, Dozule, France, Plix Packaging Ltd., Hastings, New Zealand, Ronaash Ltd., Kelso, Scotland. Plastic bins, aircraft service trays, drawers, special reforestation planters, machinery to produce plastic parts, reforestation machinery, containers, trays, filling machines, washers, etc. Trade mark, Rootainers.
For.Rep., A.H. Hummert Seed Co., St. Louis, MO, U.S.A.
(P.) H. A. Spencer; (Plant Mgr.) R.T. Clelland; (G.M.) J. Shipka. Annual Sales (C). Co. Size (A).⑥
- Spencer Signs, 29417 Fraser Hwy., Aldergrove, B.C. VOX 1A0. Tel. 604-856-3925. Silk screened, painted and computer cut signs.
(Prop.) J. Spencer. Annual Sales (A). Co. Size (A).
- Spencer Supports Canada Limited, [Supports Spencer Canada Ltee-1e], 175 Passenger Ave., Box 180, Rock Island, Que. J0B 2K0. Tel. 819-876-2709. Fax: 819-876-5416. Surgical and health supports, corsets, brassieres, girdles and panty girdles. Brands, "Spencer", "Corette" "Felina", etc.
(P.) P. Barry; (T.) J. P. Bauer; (Prod'n Mgr.) Ms. C. Bachelder; (P.A.) Ms. W. Mongeau. Annual Sales (D). Co. Size (D).⑥
- ★Spice Tray Inc., 1020 Brock Rd., Unit 3, Pickering, Ont. L1W 3H2. Tel. 416-831-4151. Fax: 416-420-5926. Plant, Bowmanville, Ont. Plastic organizing trays for cabinet drawers.
For.Rep., Rev-A-Shelf Inc., Jeffersonton, KY, U.S.A.
(P.) R. John Finnegan; (G.M.) P. Pantalone. Annual Sales (8). Co. Size (A).⑥
- Spicy Foods, 2721 Markham Rd., Unit 14, Scarborough, Ont. M1X 1L5. Tel. 416-754-7871. Fax: 416-754-8661. "Golden Snacks" roasted nuts and corn products. Parent company, 577838 Ont. Limited.
(P.) A. Shah. Annual Sales (A).
- Spilio Manufacturing Inc., 12 Roy Brown Street, P.O. Box 124, Moncton, N.B. E1C 8R9. Tel. 506-859-9324. Lottery terminals and systems.
(P.) J. Manslip.
- ★Spierco Industries Ltd., 9212C Horton Rd. S.W., Calgary, Alta. T2V 2X4. Tel. 403-252-7004. Fax: 403-252-7150. Granular applicators for fertilizer and other chemicals.
(P.) W. A. Spiers; (G.M.) I. A. Spiers. Annual Sales (A). Co. Size (A).⑥
- Spith-Anderson Ltd., Forestview Dr., P.O. Box 40, Orillia, Ont. L3V 6H9. Tel. 705-325-2274. Fax: 416-325-1485. Telex: 06-875667. Gymnastic equipment, wrestling mats, volleyball posts.
(P.) M. Anderson.
- ★Spillsbury Communications Ltd., 1495 Franklin St., Vancouver, B.C. V5L 5S6. Tel. 604-254-6411. Fax: 604-254-2080. Telex: 04-55482. Associate, R.A.C.E. Technologies Inc. Radio transmitters and receivers, airport beacons, antennas, VHF/UHF duplex radio telephones, control heads, digital voice announcers, data facsimile modems, etc.
Foreign representatives in South Africa, Colombia, Peru, Chile, Brazil, Argentina, Australia, China, Hong Kong, Indonesia, France, Britain, Iran, Iraq, Malaysia, New Zealand, Philippines, Singapore, Fiji, Thailand, Mexico, Guatemala, Honduras, New Guinea, Portugal, Sweden, U.S.A.
(P.) H.J. Krutzen; (V.P.) 8. Mountfort; (Distrib.Mgr.) K. Jarar; (Exp.S.M.) 8. Tyssuzian; (V.P.Eng.) K. Polzen; (Prod'n Mgr.) R. Colleton; (P.A.) D. Wright. Annual Sales (D). Co. Size (C).⑥
- ★Spina's Steel Workers Co. Ltd., 229 Wilkinson Rd., Brampton, Ont. L6T 4M2. Tel. 416-453-2111. Fax: 416-453-8334. Telex: 06-988591. Tapered light and traffic poles, skylights, steel billboard frames.
(P.) J. Spina; (Sales & Mktg.Mgr.) N. DiGiovanni. Annual Sales (C). Co. Size (8).
- Spincraft Manufacturing Corporation, 1923 W. 41 St., Vancouver, B.C. V6M 1Y5. Tel. 604-263-3353. "Spincraft" spun metal items, fireplaces, "Homecraft" electric sauna heaters and accessories.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑥.

- (P.) G.P. Brown. Annual Sales (C). Co. Size (B).
- ★**Spindaleer Wood Products**, Division Visscher Holdings Inc., 9181 Gibson Rd., Chilliwack, B.C. V2P 6H4. Tel. 604-792-B611. Fax: 604-792-B820. Wood spindles and stair railings for interior and exterior use, stair parts and components. Parent company, Visscher Holdings Inc. (G.M.) D. Rainville; (Sales & Mktg. Rep.) Mrs. M. Wildeman. Annual Sales (D). Co. Size (C).
- ★**Spinrite Manufacturing Co. Ltd.**, 285 Massey Rd., Guelph, Ont. N1K 1B2. Tel. 519-763-0704. Fax: 519-763-2972. Water pumps for large diesel engines, automotive wheel spindles. Parent company, Linamar Machine Limited, Guelph, Ont.
For. Rep., Rochester Sales Inc., MI, U.S.A.
(G.M.) F. Brunnmeier; (Mktg. Mgr.) J. Hacking; (Cont.) R. Ludlow; (Mat'l's Mgr.) T. Pugliese; (Supv'r) M. Gobbi; (Supv'r) G. Danes. Annual Sales (D). Co. Size (C).⑤
- ★**Spinrite Yarns & Dyers Ltd.**, 320 Livingstone Ave. S., P.O. Box 40, Listowel, Ont. N4W 3H3. Tel. 519-291-3780. Fax: 519-291-3232. Telex: 069-55220. Machine, hand knitting, industrial yarns, rug wools, patterns, rug and afghan kits, etc. Brands, "Bouquet", "Polar".
(P.) R.J. Hay; (Exec. V.P.) D.D. Hay; (V.P. Sales & Mktg.) R. Y. Brown; (C.F.O.) B. Pike. Co. Size (E).
- †**Spinto Limitée/Ltd.**, 780 Georges Cros Ave., P.O. Box B4B, Granby, Que. J2G BWB. Tel. 514-378-B195. Fax: 514-378-5500. Taslan yarns for upholstery, draperies, and novelty yarns for knitting, weaving and handicrafts. Parent company, Hafner Fabrics of Canada.
For. Rep., Si Tex Inc., Spring Lake, NJ, U.S.A.
(P.) G. Spoerry; (G.M. & Plant Mgr.) R. Gamache; (Cont.) M. Thibault; (Cont.) Mrs. F. Gaudreault; (S.M. & P.A.) Ms. S. Messier. Annual Sales (D). Co. Size (B).⑤
- Spir-L-ok Industries Canada Limited**, 5741 Production Way, Langley, B.C. V3A 4N5. Tel. 604-530-1151. Fax: 604-530-6463. Branch plants, Saskatoon, Sask., Dawson Creek, Genelle near Castlegar, Langley, B.C. Spiral corrugated steel culvert pipe, ducting and fittings, air-duct machines and sheet metal fabrication and installation. Parent company, Boral Limited, Sydney, N.S.W. Australia.
(P.) S.A. Currie. Annual Sales (D). Co. Size (B).⑤
- ★**Spiral Paper Products**, Div. of Belt Manufacturing Ltd., 2150 Drew Rd., Mississauga, Ont. L5S 1B1. Tel. 416-672-9393. Fax: 416-672-9399. Branch office, Montreal, Que. School papers, exercise books, writing pads, refills, stationery items, promotional papers, etc. Brand, "Spiral".
(P.) Mrs. I.W. Schyven-Smith; (V.P.) B. Pagrach; (Cont.) R. Geekie; (Sales & Mktg. Mgr.) C. Smith. Annual Sales (C). Co. Size (B).
- Spiral Stairs & Spindles**, 482B Pacific Rd. N.E., Calgary, Alta. T2E 5S5. Tel. 403-230-3651. Fax: 403-277-5616. Curved stairs, spindles, posts and rail parts in oak and hemlock, cabinet doors, custom cabinets, custom wall panelling and galley rail in oak. Parent company, Dallye Construction Ltd.
(P.) L. McGregor. Annual Sales (C). Co. Size (B).⑤
- ★**Spirax Sarco Canada Ltd.**, 383 Applewood Cres., Concord, Ont. L4K 4J3. Tel. 416-291-1651. Fax: 416-754-4000. Branch offices, Montreal, Que., Woodbridge, Ont., Edmonton, Alta. Flash vessels for steam/condensate systems, pressure powered pump units, strainers. Parent company, Spirax Sarco Engineering plc, Cheltenham, England.
For. Rep., Spirax Sarco Inc., Allentown, PA, U.S.A.
(P. & G.M.) J. O'Dowd; (Cont.) A. McHugh; (V.P. Mktg.) R. Grattage; (Applications Eng.) S. Sangrar; (V.P. Fin.) D. Blair. Annual Sales (D). Co. Size (B).⑤
- ★**Spirella Ltd.**, 34 Futurity Gate, Unit 15, Concord, Ont. L4K 1S6. Tel. 416-669-4432. Fax: 416-669-2193. Fabric shower curtains.
(P.) E. Friedman; (V.P.) L. Budd. Annual Sales (D). Co. Size (A).
- Spiroco Company Limited**, 1292 Plank Rd., Sarnia, Ont. N7T 7H3. Tel. 519-336-4230. Fax: 519-336-3696. Bath tubs, shower enclosures, plumbing fixtures, etc. Brands, "Tropicana", "Regency", "Florentine", "Classique".
(P. & G.M.) T. Wright; (P.A.) Mrs. L. LeNeve. Annual Sales (C). Co. Size (B).⑤
- Spirol Industries Limited**, 3103 St. Etienne Blvd., Windsor, Ont. NBW 5B1. Tel. 519-974-3334. Fax: 519-974-6550. "Spirol" coiled pins, spirol rolled spacers, stampings and shims. Parent company, Spirol International Corp., Danielson, CT, U.S.A.
(G.M.) R. J. Laflamme. Annual Sales (C). Co. Size (B).⑤
- ★**Spiroll Kipp Kelly (1984) Incorporated**, 1320 Church Ave., Winnipeg, Man. R2X 1G4. Tel. 204-694-3084. Telex: 07-57180. Associate, Emperor Agencies, Clatterway, Bonsall, England. Consulting services in precast plant layout and design; precast and prestressed concrete production equipment and ancillary equipment; tool and die services; complex machining to a wide range of industries including aerospace, nuclear and composite material, separating and concentrating machinery for grains, ore, minerals.
Exports handled by head office and agents throughout the world.
(P.) W.A. Zemlak; (G.M.) B. Hubert. Annual Sales (C). Co. Size (C).
- ★**Splendid Chocolates Ltd.**, 4B10 Jean Talon W., Suite 304, LaSalle, Que H4P 2N5. Tel. 514-737-1105. Fax: 514-737-3179. Telex: 055-62149. Liqueur filled Belgian chocolates.
(Mng. Dir.) G. Liberman; (Mgr. Mktg. & Sales) S. Davis; (Cont.) Ms. G. Caccitore; (Mgr. Plant & Prod'n) R. Zwierzynski. Annual Sales (C). Co. Size (C).
- Splendid Hosiery Mills Inc.**, 55 Louvain St. W., Montreal, Que. H2N 1A4. Tel. 514-381-5373. Ladies' hosiery.
(P.) E. Lifson; (Plant Mgr.) H. Talim. Annual Sales (C). Co. Size (B).⑤
- ★**Spony Packers Ltd.**, Box 6B10, Stn. D, Calgary, Alta. T2P 2E7. Tel. 403-273-0059. Telex: 038-21172. Branch offices in Germany and the U.S.A. Specialty foods and condiments. Brands, "Spony", "Grizzly", "Fuchs". Parent company, Spony International Ltd.
(P.) E. Gene Sponheimer; (G.M.) E. G. Sponheimer, Sr.; (S.M.) C. Woo; (Plant Mgr.) G. Ross; (P.A.) T. Sponheimer. Annual Sales (H). Co. Size (F).⑤
- ★**Spoolon Mfg. Ltd.**, 750 Division St., P.O. Box 755, Co-bourg, Ont. K9A 4R5. Tel. 416-372-6611. Fax: 416-372-4762. Metal and plywood spools and lumber reels.
(P.) F. Ito; (G.M. & S.M.) W. Ito; (Plant Mgr.) D. Ito; (Plant Mgr.) P. Ito. Annual Sales (D). Co. Size (A).⑤
- Spools Lumber & Building Supply Ltd.**, 5569 Victoria Dr., Vancouver, B.C. V5P 3W2. Tel. 604-321-6731. Wood spools. Co. Size (N/R).
- Sport-Ease Fashions Ltd.**, 2B1 McDermot Ave., Winnipeg, Man. R3B 0S9. Tel. 204-943-1597. Ladies' coats & car coats.
For. Reps. in Chicago, Ill., New York, N.Y., Memphis, Tenn., U.S.A.
(P.) E. Albersheim. Annual Sales (C). Co. Size (C).
- ★**Sport Hattem Inc.**, 9 boul. John F. Kennedy, St-Jerome, Que. J7Y 4B4. Tel. 514-431-5151. Fax: 514-431-5152. Hockey sweaters, socks and pants, broomball, baseball uniforms, baseball gloves, sport bags, hockey equipment. Brand, "Hattem".
(C.E.O.) B. Hattem; (V.P.) R. McKay. Annual Sales (D). Co. Size (C).⑤
- Sport Maska Inc.**, See Maska Sport Inc.
- Sportlines International Limited**, B9 Northline Rd., Toronto, Ont. M4B 3G1. Tel. 416-759-4741. Fax: 416-759-5761. Telex: 06-96366B. Golf clubs. Brands, "Slazenger" and "Dunlop". Parent company, BTR Canada Holdings Inc.
(Chmn.) R. E. Birch; (G.M.) K. D. Johnson. Annual Sales (E). Co. Size (D).⑤
- Sports Alpine Inc.**, [Alpine Sports Inc.], 5650 rue D'Iberville, Montreal, Que. H2G 2B3. Tel. 514-277-4155. Fax: 514-270-4014. Downhill ski wear, swimwear, tennis wear and sport shorts. Brands, "Alpine", "Alptech".
(P. & G.M.) R. M. Kronick; (V.P. & S.M.) N. Kronick; (S.T.) J. Kronick; (Plant Mgr.) M. Tepper; (Credit Mgr.) Miss D. Tremblay. Annual Sales (C). Co. Size (C).⑤
- ★**SPOTTON INC.**, 3211 Lenworth Dr., Mississauga, Ont. L4X 2G6. Tel. 416-625-6400. Fax: 416-625-2686. Branch office, Montreal, Que. Cylinders, valves, hydraulic power units, etc. Brands, "HydroLine", "Spottonair".
(P.) W. W. Gibson; (V.P. & S.T.) Mrs. C. A. Gibson; (V.P. Ops.) B. McCurdy; (Plant Mgr.) R. O'Connor. Annual Sales (D). Co. Size (B).⑤
- ★**Sprague Electric of Canada Limited**, 49 Bertal Rd., Toronto, Ont. M6M 4M7. Tel. 416-766-6123. Fax: 416-763-7256. Leaded tantalum and tantalum chips for surface mount applications. Parent company, Sprague Technologies, Stamford, CT, U.S.A.
(P. & G.M.) J. Walter; (V.P.) Mrs. G. H. McNally; (P.A.) Ms. K. Many. Annual Sales (D). Co. Size (D).⑤
- Sprague Foods Limited**, R.R. #7, Belleville, Ont. KBN 4Z7. Tel. 613-966-1200. Fax: 613-966-0776. Canned vegetables.
(P.) R. Sprague. Annual Sales (C). Co. Size (A).⑤
- Spray Lake Sawmills (1980) Ltd.**, Box 100, Cochrane, Alta. T0L 0W0. Tel. 403-932-2234. Fax: 403-932-6675. Plant, 305 Griffin Rd., Cochrane, Alta. Pressure treated, rough and dressed lumber, also pressure treated agricultural fence posts and timbers.
(G.M.) B. G. Mjolsness; (S.M.) D. Furber. Annual Sales (D). Co. Size (D).⑤
- ★**Spraybake Canada Limited**, 89 Connie Cres., Concord, Ont. L4K 1L3. Tel. 416-669-6548. Toll Free: 800-3B7-3639. Fax: 416-669-1171. Spray booths and drying ovens for the automotive refinishing market and general industry.
(P.) M. Ball; (Tech. S.M.) R. Bannister; (Cont.) A. Moldvan; (Prod'n Mgr.) D. Hutton; (Purch. & Traffic Mgr.) K. Westhauser; (Nat. S.M.) R. Bertrand. Annual Sales (D). Co. Size (B).
- ★**Spraytex Industries Ltd.**, 491 Brimley Rd., Unit #12, Scarborough, Ont. M1J 1A4. Tel. 416-261-B455. Plant, Toronto, Ont. Aerosol spray adhesives, cements, printers' and photographers' picture framing and other supplies. Brands, "Spraytex", "Stick'n'Tack", "Hold-Tite", "X-Static", "Ink-Fresh".
For. Reps. in England, Scotland, Ireland, Ohio, U.S.A., Germany, Venezuela.
(G.M.) R.L. Smith; (S.M.) M. Lavine. Annual Sales (B). Co. Size (A).⑤
- Sprecher & Schuh Inc.**, 3610 Nashua Dr., Unit 10, Mississauga, Ont. L4V 1L2. Tel. 416-677-7514. Fax: 416-677-7663. Branch office, Dorval, Que. Magnetic, combination, and solid state starters, motor control centers, control and pump panels, etc. Parent company, Sprecher & Schuh A.G., Aarau, Switzerland.
(P.) W. Toderel; (Fin. Mgr.) Ms. P. Noel; (Tech. Mgr.) J. Reid. Annual Sales (C). Co. Size (A).⑤
- Sprinco Industries Inc.**, 25 Worcester Dr., Toronto, Ont. M9W 1K9. Tel. 416-675-9072. Fax: 416-675-9074. Subsidiary, BNV Brake Parts Inc. Coil, flat, torsion, power springs, light stampings, etc. Parent company, Opus Industries Inc.
(Chmn. & C.E.O.) R. Z. Vinderine; (P. & C.O.O.) M. L. Berelowitz; (V.P. Sales) P. Charlesworth; (G.M.) G. J. Pursley. Annual Sales (D). Co. Size (C).⑤
- Spring Service Limited**, B30 Fleury St., Regina, Sask. S4N 4W6. Tel. 306-569-1122. Truck and auto springs.
(P.) G. Sharber; (V.P.) L. M. Sharber. Annual Sales (B). Co. Size (A).
- Springhill Farms**, P.O. Box 10000, Neepawa, Man. R0J 1H0. Tel. 204-476-3393. Fax: 204-476-3791. Pork processing.
(G.M.) W. J. Teichroew; (Off. Mgr.) Ms. C. Thorn. Annual Sales (D). Co. Size (D).
- Sproule Lumber Ltd.**, P.O. Box 336, Truro, N.S. B2N 5C5. Tel. 902-B95-4451. Fax: 902-B95-9909. Rough and dressed lumber for housing industry, baled shavings, wood chips, pulpwood, sawdust.
(P.) D. Sproule. Annual Sales (C). Co. Size (B).⑤
- ★**Sprout-Bauer, Combustion Engineering Canada, Inc.**, 451 Elgin St., P.O. Box 910, Brantford, Ont. N3T 5S4. Tel. 519-756-BB00. Fax: 519-756-7211. Telex: 061-B1143. Sales offices, Montreal, Que., Vancouver, B.C. Pulp processing machinery, and pollution control systems. Brands, "M & D" digester, "Bauer-McNett", "Bauervac", "Centri-Cleaner", etc. Parent company, Sprout-Bauer Inc., Muncy, PA, U.S.A.
For. Reps., C.E. Europe, Paris, France; C.E. Sao Paulo, Brazil; Sprout-Bauer, Vienna, Austria; Sprout-Bauer, Dandenong, Victoria, Australia.
(Plant Mgr.) D. Mulligan; (Pers. Supv'r) Ms. C. Braun; (Mgr. Cust. Serv.) W. W. Ross; (Mgr. Serv.) L. Nemeth. Annual Sales (E). Co. Size (C).⑤
- ★**Sprouting Systems International Inc.**, 107 Paramount Rd., Winnipeg, Man. R2X 2W6. Tel. 204-694-3153. Fax: 204-633-3566. Telex: 075-7741. Fully automatic sprouting chambers (machines) and related washers, cleaners, dryers and spinners, environmental chambers. Brand, "Sprouter".
(P. & Plant Mgr.) F. Troost; (G.M. & S.M.) M. Chia; (Exec. Asst.) Ms. T. Chia. Annual Sales (B). Co. Size (A).⑤
- Spruce Capital Homes Ltd.**, 443 N. Nechako Rd., Prince George, B.C. V2K 4R6. Tel. 604-561-2079. Fax: 604-562-7346. Home components, commercial buildings, trusses, prehung exterior door units, vinyl windows and interior home packages.
(P.) D. Ward; (S.) E. Labas; (T.) M. Warawa. Annual Sales (C). Co. Size (B).
- ★**Spruce Falls Power & Paper Co., Limited**, P.O. Box 100, Kapuskasing, Ont. P5N 2Y2. Tel. 705-337-1311. Fax:

- 705-337-9708. Telex: 067-78549. Sales office, Toronto, Ont. Newsprint paper. Parent company, Kimberly-Clark Corp.
(P. & C.E.O.) F.A. Campling; (V.P. & S.T.) M.R. Hicks; (V.P.Sales) J.D. Robb. Annual Sales (G). Co. Size (G).®
- Spruce Products Limited, 824-240 Graham Ave., Winnipeg, Man. R3C 0J7. Tel. 204-942-6427. Fax: 204-947-9076. Plants, Swan River, The Pas, Man. Pulpwood, spruce, poplar and pine lumber, timbers, chips and ties.
For.Rep., Marvin Lumber & Cedar, Warroad, MN, U.S.A.
(Chmn.) Mrs. E. M. Marvin; (P.) R. G. Walker; (V.P. & S.) I. J. Balenovic; (T.) Mrs. M. A. Marvin-Balenovic; (Mill Mgr.The Pas) S. Hoard. Annual Sales (D). Co. Size (D).®
- Spruce Specialties, Division of S & V Mfg. Ltd., 14300 River Rd., Richmond, B.C. V6V 1L4. Tel. 604-278-9131. Core plugs and core tips. Parent company, S & V Mfg. Ltd.
(P.) J.W. Pitts; (V.P.) D.K. Lewis. Annual Sales (B). Co. Size (A).
- ★Sprung Clindinin Limited, 1001-10th Ave. S.W., Calgary, Alta. T2R 0B7. Tel. 403-245-3371. Toll Free: 800-661-1163. Fax: 403-229-1980. Subsidiary, Sprung's Western Tent & Awning Co. Ltd., Calgary, Alta. Associated companies, Sprung Instant Structures Ltd., Sprung Instant Structures Inc., Sprung Environmental Space Enclosures Ltd., Calgary, Alta. Ski and sport outerwear, jackets and vests, dress coats, leather western style jackets and vests, sweaters, toques and caps.
(P.) P. D. Sprung, Sr.; (Sr.V.P. & S.T.) V. K. Olson; (C.O.O.) Miss K. Sprung. Annual Sales (C). Co. Size (C).®
- ★Sprung Instant Structures Ltd., 1001-10th Ave. S. W., Calgary, Alta. T2R 0B7. Tel. 403-245-3371. Toll Free: 800-661-1163. Fax: 403-229-1980. Representative offices, Montreal, Que., Toronto, Kitchener, Ont., Edmonton, Alta., Vancouver, B.C., Los Angeles, San Francisco, CA., Buffalo, NY, Boston, Mass., Boise, Idaho, Denver, Col., Phoenix, AZ, Dallas TX, U.S.A.; London, England; Sharjah, U.A.E.; Manama, Bahrain. Subsidiary, Sprung Instant Structures Inc. Associates, Sprung Clindinin Ltd., Sprung's Western Tent and Awning Ltd., Sprung Environmental Space Enclosures Ltd., Calgary, Alta. Modular, prefabricated, relocatable clear span structures.
(P.) P. D. Sprung; (Sr.V.P. & S.T.) V. K. Olson; (Sr. V.P.) J. K. Slack; (V.P.) F. Bruce Irvine; (G.M.) R. Smith. Annual Sales (D). Co. Size (D).®
- Sprung's Western Tent & Awning Ltd., 1001 10th Ave. S. W., Calgary, Alta. T2R 0B7. Tel. 403-245-3371. Toll Free: 800-661-1163. Fax: 403-229-1980. Associate companies, Sprung Clindinin Limited, Sprung Instant Structures Ltd., Calgary, Alta. Tarpaulins, canvas goods, tents, sleeping bags, quilts, awnings and canopies. Brands, "Western", "Ox Cart", "Sprung".
(P.) P. D. Sprung; (Sr.V.P. & S.T.) V. K. Olson; (G.M.) R. W. Brochner. Annual Sales (C). Co. Size (B).®
- Square D Canada, 6675 Rexwood Rd., Mississauga, Ont. L4V 1V1. Tel. 416-678-7000. Fax: 416-678-9514. Branch offices, Halifax, N.S., Moncton, N.B., Quebec, Montreal, Que., Ottawa, Oshawa, Hamilton, Waterloo, London, Mississauga, Sudbury, Windsor, Ont., Winnipeg, Man., Saskatoon, Sask., Edmonton, Calgary, Alta., Vancouver, B.C. Plants, Montreal, Que., Waterloo, Stratford, Ont., Edmonton, Alta. Electrical control and distribution equipment. Brands, "Square D", "Bolt-Loc", "I-Line", etc. Parent company, Square D Company, Palatine, IL, U.S.A.
(P. & C.E.O.) H. C. Dickout; (V.P.Mktg.) M. M. Brown; (Adv.Mgr.) D. Presley. Annual Sales (F). Co. Size (F).®
- Squibb Canada Inc., 2365 Cote de Liesse Rd., St. Laurent, Que. H4N 2M7. Tel. 514-331-7423. Fax: 514-335-4102. Telex: 05-826877. Branch warehouse, Calgary, Alta. Pharmaceuticals, proprietary medicines and veterinary preparations. Parent company, Squibb, E.R., & Sons Inc., Princeton, NJ, U.S.A.
(Chmn.) M. Jack Kincaid; (P. & G.M.) R. Dolighan; (Dir.Ops.) K. Czlonka; (V.P.Fin.) A. Simkover; (V.P.Hum. Res. & Admin.) G. D'Arcy. Annual Sales (F). Co. Size (E).®
- Squire & Carter Limited, 504 Iroquois Shore Rd., Unit #11, Oakville, Ont. L6H 3K4. Tel. 416-844-1700. Fax: 416-844-1229. Printers and lithographers, promotional literature, catalogues, calendars, annual reports, etc.
(P.) I. Kernot; (Dir.Purch. & Pers.) Mrs. M. Kernot. Annual Sales (C). Co. Size (A).
- ★Stack-A-Shelf Limited, 575 Kompf Dr., P.O. Box 10, Waterloo, Ont. N2J 3Z6. Tel. 519-884-6400. Fax: 519-884-0413. Closet organizers, stackables, office furniture, utility shelving, ready to assemble storage products, "Mighty-Tuff" utility shelving.
(P.) J. Fitzpatrick; (V.P.) S. Fitzpatrick; (V.P.) M. Fitzpatrick; (V.P.) R. Fitzpatrick. Annual Sales (D). Co. Size (B).®
- Stackpole Ltd., 550 Evans Ave., Toronto, Ont. M8W 2V6. Tel. 416-252-9411. Fax: 416-252-9996. Telex: 06-967730. Plants, Mississauga, 496 Evans Ave., Toronto, and Stackpole Packaging Systems, Scarborough, Ont. Powder metal parts, graphite and carbon products, packaging equipment. Brand, "Stackpole". Parent company, The Stackpole Corporation, Boston, MA, U.S.A.
(P. & G.M.) F.G. Pataracchia; (V.P.Sales, Powder Metal Div.) R.J. Duke; (V.P.Carbon) E. Dibernardo; (V.P.Admin.) J.M. Stewart; (Cont.) E. Ng; (Ops.Mgr.) W. Frenke; (Dev.Mgr.) P. Jones; (Mat'ls Cont.Mgr.) A. Rolston; (V.P.Hum.Res.) L. Knight. Annual Sales (E). Co. Size (E).
- ★Stackpole Packaging Systems, Division of Stackpole Limited, 3555 Danforth Ave., Scarborough, Ont. M1L 1E4. Tel. 416-698-2581. Fax: 416-698-8054. Telex: 06-23433. Branch office, St. Louis, Mo., U.S.A. Specialized labelling equipment. Brands, "Phin Universal", "Phin", "Phinseal", "Stackpole/Phin". Parent company, The Stackpole Corporation, St. Marys, Pa., U.S.A.
For.Reps., Baltimore, Md., Torrance, Ca., Milwaukee, Wi., St. Louis, Mo., U.S.A.
(P. & G.M.) F.G. Pataracchia; (V.P.Ops) J.M. Stewart; (Engr'g. Mgr.) G.W. King; (S.M.) M.H. Kaufmann. Annual Sales (D). Co. Size (D).
- ★Staff Lighting Inc., 466 Welham Rd., Barrie, Ont. L4M 6E7. Tel. 705-721-8711. Fax: 705-721-8787. Sales office, Concord, Ont. Branch office, Montreal, Que. Lighting fixtures. Parent company, Staff GmbH & Co., West Germany.
(P. & G.M.) D. L. George; (Nat.S.M.) B. Cole; (Cont.) J. W. Doyle; (Plant Mgr.) G. Boorman; (Adv.Mgr.) M. de los Rios; (Admin.Asst.) B. Jones. Annual Sales (D). Co. Size (C).®
- Stafford Foods Limited, [Les Aliments Stafford Limitée], 37 Hanna Ave., Toronto, Ont. M6K 1X1. Tel. 416-530-4770. Toll Free: (416) 800-268-1766, (519, 613, 705) 800-268-1777. Fax: 416-530-0456. Branch offices, Moncton, N.B., Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Branch plant, Toronto, Ont. Brands, "Stafford", "Mello Gold", "Honeysuckle", "Stakrisp", etc. Parent company, Robin Hood Multifoods Ltd. (G.M.) I. Wolstencroft; (Ops.Mgr.) R. Ferreria; (Cont.) L.W. Brown; (V.P.Sales) J. Hanlon; (P.A.) B. Chapman. Annual Sales (E). Co. Size (D).®
- Stahl Canada Ltée/Ltd., 380 Deslauriers St., St. Laurent, Que. H4N 1V8. Tel. 514-334-0521. Fax: 514-334-4274. Associates, Permutthane, Stahl U.S.A. Co., Paule Chemical, Peabody, MA, U.S.A., Stahl-Holland BV, Walwijk, Holland. Leather and shoe dressings and specialty industrial finishes. Brands, "Permatex" and "Camotex" leather finishes, "Permutthane" coatings. Parent company, Imperial Chemical Industries of Canada Ltd.
(G.M.) I. J. Wiseman; (G.M.) C. Bagg; (Plant Mgr.) S.L. Ruby. Co. Size (B).®
- ★Stahle Plastics Inc., 50 Dumart Pl., Kitchener, Ont. N2K 3L7. Tel. 519-744-2883. Fax: 519-744-9050. Custom injection moulded components.
(P.) J. Stahle; (G.M.) D. Lowry; (Plant Mgr.) G. Bauer. Annual Sales (C). Co. Size (B).
- Stahlin Industries, Ltd., 1931 Ambassador Dr., Windsor, Ont. N9C 3R5. Tel. 519-966-3002. Associate, Stahlin Industries, Inc., Dexter, Mich., U.S.A. Application of an epoxy or polyester finish to parts.
(P.) E. Stahlin; (V.P.Ops.) R. Daymon; (Cont.) B. Dunlavy; (S.M.) K. Calder. Annual Sales (C). Co. Size (C).
- †Stahlkran Inc., 5676 Progress St., P.O. Box 450, Niagara Falls, Ont. L2E 6T8. Tel. 416-356-5663. Fax: 416-356-0900. Plants, Granby, Que., Langley, B.C. Associate, Gantron Hoists Limited, Niagara Falls, Ont. Manufacture of overhead cranes, material handling equipment, general fabrication and machining.
(P.) R. Vorpahl; (Cont.) J. McConnell; (Purch.) D. Price; (Sales) H. Servos. Annual Sales (C). Co. Size (B).
- Stainless Steel Industries Limited, See Les Industries d'Acier Inoxydable Ltée.
- Stainless Steel Products Limited, 53 Craig St., P.O. Box 162, Brantford, Ont. N3T 5M8. Tel. 519-752-6515. Fax: 519-752-9211. Stainless steel sinks, cold storage doors, food service and bar equipment, custom stainless steel fabrication.
(P.) B. Sherritt; (G.M.) B. Wells; (Prod'n Mgr.) D. Vance. Annual Sales (C). Co. Size (A).®
- ★Staircase, div. of Wm. Buchanan Ltd., P.O. Box 7428, 1258 Sandhill Dr., Ancaster, Ont. L9G 4G4. Tel. 416-648-8890. Fax: 416-648-1344. Wood stairs and railings.
(P.) W. Buchanan; (Mktg.Mgr.) D. McCurlie; (Prod'n Mgr.) J. Van Den Heuvel. Annual Sales (C). Co. Size (C).
- Stairco Limited, 120 Northfield Dr. E., R.R.#1, Waterloo, Ont. N2J 4G8. Tel. 519-746-7530. Fax: 519-746-7602. Interior wooden stairs and railings.
(P.) J.J. Hummel; (Mgr.) D.E. Reid. Annual Sales (C). Co. Size (A).®
- Stake Technology Ltd., 2838 Highway #7, Norval, Ont. L0P 1K0. Tel. 416-455-1990. Fax: 416-455-2529. Associates, Best Energy Systems Inc., Southdale Integrated Systems Inc., Peregrine Instruments & Monitoring Inc. Engineering, construction and processing equipment for the conversion of waste biomass into chemicals, energy products for cattle feed, pulp.
(P. & C.E.O.) J. Kendall; (V.P.Mkt.Dev.) J. Taylor; (V.P.Engr'g) C. Ing; (Engr.) M. Burke; (V.P. Nutrition) W. Esdale. Annual Sales (C). Co. Size (B).
- ★Stamco Tool & Die Ltd., 685 Morton Dr., R.R.#3, Windsor, Ont. N9A 6Z6. Tel. 519-734-6412. Fax: 519-734-6680. Tools, dies, jigs and fixtures for building and automotive industry, special machinery and small run production stampings.
(P.) M. Stamcoff; (Acct.) D. Ladouceur. Annual Sales (C). Co. Size (A).®
- ★Stamford Metal Products Limited, 4766 Christie Dr., Beamsville, Ont. L0R 1B4. Tel. 416-563-8611. Fax: 416-563-6555. Associate, Thermo-Fridge Parts Ltd., Toronto, Ont. Specialized refrigeration components, metal stampings.
(P.) A. Pinto; (Off.Mgr.) Mrs. M. Price; (Plant Mgr.) J. Robinson. Annual Sales (C). Co. Size (A).®
- Stan-Ad, 1350 Barre, Montreal, Que. H3C 1N4. Tel. 514-931-0256. Fax: 514-931-7473. Point-of-purchase displays, banners, signage, fleet markings, decals, truck lettering, loose leaf binders, T-shirts, etc.
(Owner) D. Stanway; (Owner) H. Stanway. Annual Sales (B). Co. Size (A).®
- Stan-Canada Inc., 249 Evans Ave., Toronto, Ont. M8Z 5V2. Tel. 416-252-5767. Toll Free: 800-668-6042. Fax: 416-252-4770. Telex: 06-967545. Branch offices, Montreal, Que., Windsor, Ont., Edmonton, Alta. Metal cutting machinery. Parent company, V/O Stankoimport, Moscow, U.S.S.R.
(P.) V. I. Danjkovsky; (V.P.) V. Boutko; (Tech.Mgr.) D. Sowter; (S.M.) P. Murphy; (Fin.Mgr.) M. Kazakov; (Mktg. & Engr'g) A. Stefanac; (Sales & Ops.Coord.) Ms. E. Crann. Annual Sales (D). Co. Size (B).®
- ★Stanbel Ltd., 6818 Jarry E., St-Leonard, Que. H1P 1W3. Tel. 514-324-4720. Fax: 514-324-9623. Cords and twine, clotheslines, reusable ice, housewares, organizers. Brands, "Ice-Pak", "Quik-Corde", "Swingshelf", etc.
(P.) S. Belitzky; (V.P.) J. Dichter. Annual Sales (D). Co. Size (B).®
- Standard Aero Limited, 33 Allen Dyne Rd., Winnipeg, Man. R3H 1A1. Tel. 204-775-9711. Fax: 204-885-2229. Telex: 07-57878. Branch offices, Montreal, Que., Vancouver, B.C., Charlotte, NC, Dallas TX, Seattle, WA, Minneapolis, MN, U.S.A., London, England. Subsidiary, Standard Aero Inc., Minneapolis, MN, U.S.A. Overhaul of turbine aircraft engines. Parent company, Hawker Investments Canada Inc.
(P. & C.E.O.) R.C. Hamaberg; (V.P.Mktg.) A. Carter; (V.P. Gov't Rel.) J. Allingham; (V.P.Fin.) D. Unruh; (V.P.) R. Herbert. Annual Sales (F). Co. Size (F).®
- Standard Aggregates Inc., P.O. Box 210, 45 McIntosh Dr., Markham, Ont. L3P 3J7. Tel. 416-475-6110. Toll Free: 800-268-3450. Fax: 416-475-8032. Plants, Guelph, Stouffville, Pickering, Mono Mills, Brechin, London, Hagersville, Toronto, Leaside, Weston, Manitoulin, Uxbridge, Brantford, Nanticoke, Ont. Associate, Standard Aggregates Inc., Markham, Ont. Aggregates and Asphalt. Parent company, Lafarge Canada Inc.
(P.) P. Mollard; (V.P. & G.M.) G. Brown; (Ops.Mgr.) B. Buckley; (S.M.) B. Crann; (Supt.Brechin) D. McCarthy; (Supt.Guelph) B. Bleach; (Supt.Hagersville) B. Vanderburg; (Supt.London) K. Roote; (Supt.Mono Mills) O. Shaw; (Supt.Brantford) J. Quast; (Supt.Pickering) T. Hicks; (Supt.Toronto) J. Contino; (Supt.Gore Bay) E. McCulligh; (Supt.Uxbridge) T. Hicks; (Supt.Nanticoke) B. Vanderburg. Annual Sales (E). Co. Size (E).®
- ★Standard Appliance Manufacturing Co. Limited, 1542 The Queensway, Toronto, Ont. M8Z 1T5. Tel. 416-255-

† Indicates firms seriously interested in export trade.

© Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both © and ®.

0161. Fax: 416-255-5963. Fan, baseboard and radiant heaters, table ranges. Brand, "Standard".

(P.) J. Pallas; (V.P.) F. Pallas. Annual Sales (C). Co. Size (8).⑤

Standard Brass & Aluminum Foundry Ltd., 550 York Rd., P.O. Box 215, Guelph, Ont. N1H 6J9. Tel. 519-822-9971. Non-ferrous castings for electrical and plumbing industries.

(P. & G.M.) V.J. Davidian; (V.P.) Mrs. I. Davidian. Annual Sales (C). Co. Size (B).

★Standard Commercial Tobacco Company of Canada Ltd., P.O. Box 201, Tillsonburg, Ont. N4G 4H5. Tel. 519-688-1086. Fax: 519-688-1098. Telex: 064-5810. Associate, Dibcom Tobacco Processors Limited. Subsidiary, British Leaf Tobacco Company of Canada Inc. Parent company, Standard Commercial Corporation, Wilson, NC, U.S.A.

(P.) T.D. Miller; (V.P.) R. Muckle; (S.T.) A.W. Papps. Annual Sales (D). Co. Size (A).⑤

★Standard Desk Division Joyce Furniture Inc., 1000 St-Martin Blvd.W., Chomedey, Laval, Que., H7S 1M7. Tel. 514-663-3030. Toll Free: 800-363-6361. Fax: 514-663-9022. Showrooms, Halifax, N.S., Toronto, Ont., Vancouver, B.C. Office screen and panel systems, desks, credenzas, bookcases, tables, chairs, office systems, etc. Parent company, Cole Division of Joyce Furniture Inc., Scarborough, Ont.

(P.) C.A. Geddes; (V.P.Ops.) L. G. Blundell; (Cont.) J. Filion; (Plant Mgr.) E.G. Aldinger. Annual Sales (D). Co. Size (D).⑤

Standard Engines, 325 Millen Rd., Stoney Creek, Ont. L8E 2H3. Tel. 416-561-1315. Industrial engine rebuilders.

(P.) A. Kravac; (V.P.) F. Hower; (S.T.) D. Lockwood. Annual Sales (8). Co. Size (A).

Standard Felt Products, Limited, [Les Produits de Feutre Standard Ltée.], 450 Montee de Liesse, Montreal, Que. H4T 1N8. Tel. 514-341-1900. Fax: 514-341-0493. Telex: 05-824823. Branch office, 5524 St. Patrick St., Montreal, Que. Mattress protectors, carriage quilts, duvets, comforters, place mat sets, pillows. Brands, "Comet", "Storytime", "Cellulate", "Trillium".

(P.) J. Gold; (Plant Mgr.) A. Mones. Annual Sales (D). Co. Size (C).⑤

Standard Fish Company, Ltd., 5440 Pare St., Montreal, Que. H4P 1R3. Tel. 514-731-7915. Fax: 514-342-7898. Telex: 05-267533. Branch plant, Bonne Esperance, Que. Brands, "Viking", "8ijou de Mer".

(P.) H. Cohen. Annual Sales (D). Co. Size (A).

Standard-Freeholder, a Division of Thomson Newspapers Company Limited, 44 Pitt St., Cornwall, Ont. K6J 3P3. Tel. 613-933-3160. Daily and weekly newspapers.

(Publisher & G.M.) D.H. Tomchick. Annual Sales (N/R). Co. Size (C).

★Standard Induction Castings Limited, 3827 Peter St., Windsor, Ont. N9C 1K3. Tel. 519-253-2446. Fax: 519-253-0212. Grey iron foundry.

(P.) K.H. Miller; (V.P.) G. R. Lavallee. Annual Sales (D). Co. Size (C).⑤

Standard Knickerbocker Ltd., 7250 Mile End St., Suite 702, Montreal, Que. H2R 2Z6. Tel. 514-276-2643. Men's slacks, jeans, etc. Brands, "Big 6100", "Wyming", "TexSun", "Cisco Kid", "Rock", "Knickerbocker".

(Chief Exec.) N. Motter. Co. Size (D).

★Standard Knitting Ltd., 1650 Inkster Blvd., Winnipeg, Man. R2X 2W4. Tel. 204-633-5038. Toll Free: 800-665-7357. Fax: 204-633-5037. Telex: 07-57151. "Tundra", "Briar" and "Nanook", men's and ladies' knitted outerwear sweaters, "Panache" and "Catalina" sportswear.

(P. & G.M.) L. Kliman; (S.T.) H. Lowery; (P.A.) D. Sacco; (S.M.Winnipeg) B. Carmichael. Annual Sales (D). Co. Size (D).⑤

Standard Machine Ltd., 2318 Faithfull Ave., Saskatoon, Sask. S7K 1V1. Tel. 306-931-3343. Fax: 306-931-4741. Subsidiary, SMS Gear Works Inc., Edmonton, Alta. Bevel, helical and spur gears, sprockets, splines, worms, also all types of machining and welding.

(P.) G. Porter; (P.A.) A. Buckmaster; (Mgr.) T. Nixon. Annual Sales (C). Co. Size (8).

Standard Machine Works Ltd., 660 St. Matthews Ave., Winnipeg, Man. R3G 0G8. Tel. 204-783-7001. Machinists, engine rebuilders and welders.

(P. & G.M.) N. M. Bickell; (S.M. & V.P.) B.A. Sickell. Annual Sales (C). Co. Size (B).⑤

†Standard Manufacturers Services Limited, 125 Pacific Ave., Winnipeg, Man. R3B 0M1. Tel. 204-942-5269.

Fax: 204-942-1467. Strew machine products, CNC machining, induction hardening, etc.

(P.) R. Gretschnann. Annual Sales (C). Co. Size (8).⑥

Standard Metal Products, Ltd., 1111-11th St. S.W., Box 4575, Stn. "C", Calgary, Alta. T2T 5N3. Tel. 403-244-0055. Stainless steel food service equipment for hospitals, institutions and restaurants. Trade mark, green maple leaf with letters SMP.

(P.) W. J. Neilson; (G.M.) D. Dalgleish. Annual Sales (C). Co. Size (A).⑤

Standard Paper Box, 6240, ave du Parc, Montreal, Que. H2V 4H7. Tel. 514-273-0411. Toll Free: 800-361-1083. Fax: 514-273-9134. Telex: 05-24745. Plants, 2755 Viau St., Montreal, Que., Belleville, Mississauga, Ont. Corrugated cartons, displays, folding boxes, micro and litho laminates.

(P.) C. N. Moisan; (Exec.V.P.) R. Renaud; (Sales Dir. Ont.) C. Miller; (Sales Dir.Que.) J. Lachapelle; (Dir. Purch.) G. Vezina. Co. Size (E).⑤

★Standard Patterns Ltd., 54 Newcastle St., Toronto, Ont. M8Y 1A3. Tel. 416-252-1197. Fax: 416-252-6625. Wood patterns and models, checking fixtures, metal patterns, match plates, custom woodworking.

(P.) T. Martin. Annual Sales (C). Co. Size (B).⑤

Standard Plastic Mfg. Co., 771 Main St., Winnipeg, Man. R2W 3N5. Tel. 204-942-2514. Injection moulding, windshield scrapers, assorted novelties, etc. Parent company, Automotive Accessory Company Ltd., Winnipeg, Man.

(P.) J. Wiebe; (Plant Mgr.) G. Hillius; (Cont.) R.M. Marko. Co. Size (B).

Standard Pressure Pipe, A Standard Industries Company, Division of Lafarge Canada Inc., P.O. Box 1420, Stouffville, Ont. L4A 8A3. Tel. 416-640-5151. Fax: 416-640-5154. Concrete pressure pipe for water transmission and distribution, sewage force mains, fabricated steel fittings. Parent company, Standard Industries Company, Toronto, Ont.

(P.) P. Mollard; (G.M.) G. N. Wilson; (Ops.Mgr.) R. M. Hoppe. Annual Sales (D). Co. Size (C).⑤

★Standard Products (Canada) Limited, 1030 Erie St., Stratford, Ont. N5A 6V7. Tel. 519-271-3360. Fax: 519-271-6692. Telex: 069-55171. Branch plants, Mitchell, Georgetown, Mississauga, Stratford, Toronto, Ont. Associate, Oliver Rubber Company. Automotive and industrial molded and extruded rubber and plastic goods, sponge weatherstripping, tire retreading, bumper rub strips, interior trim, body side and metal trim moldings, flocked rubber extrusions, glass run channels, rolled metal parts, anti-rattle channels, engine transmission and body mounts. Brands, "Stanpro", "StanPro (S.P.)", "Tuff Cure", "TC2000". Parent company, Standard Products Co., Cleveland, OH, U.S.A.

(P.) R. L. Burtraw; (V.P.Sales) W.A. Russell; (V.P.Fin.) D. Evans; (V.P.Mfg.) B. Machin; (Purch.Mgr.) H. Hurrelbrink; (Dir.Mgr. Rubber) W. Murray; (Dir.Mgr. Plastics) P. A. Akers; (Oliver Div.Mgr.) R. Dunn. Annual Sales (F). Co. Size (G).⑤

★STANDARD TUBE CANADA INC., 193 Givins St., P.O.Box 430, Woodstock, Ont. N4S 7Y6. Tel. 519-537-6671. Fax: 519-539-6804. Telex: 064-74115. Branch office, Detroit, MI, U.S.A. Plants, Montreal, Que., Woodstock, Ont., Winnipeg, Man. Electric welded steel tubing, mechanical, hollow structural, drawover-mandrel, boiler and pressure tubing. Parent company, Ferrum Inc., Toronto, Ont.

(P.) R.G. Stewart; (V.P. & G.M.) G. C. Horner; (Cont.) W. Dawson; (Sales & Mktg.Mgr.) R. Davis; (Mgr.Mktg. Serv.) R.A. Wilson; (Plant Mgr.) W. Shaw; (P.A.) K. Nahmabin. Annual Sales (F). Co. Size (F).⑥

Standard Wipers Inc., 3700 St. Patrick, Suite 302, Montreal, Que. H4E 1A2. Tel. 514-935-2429. Fax: 514-935-6653. Wiping rags, waste, etc.

(P. & G.M.) H. Kaufman. Annual Sales (B). Co. Size (A).⑥

★Standen's Limited, 1222-58th Ave.S.E., Box 67, Stn.T, Calgary, Alta. T2H 2G7. Tel. 403-258-7800. Fax: 403-253-6746. Branch offices, Toronto, Ont., Elkhart, IN, Seattle, WA, U.S.A. Automobile, trailer and truck springs, trailer axles and running gear, agricultural chisel plow points and shanks.

(P.) C. Standen; (T.) D. Haley; (V.P. & Plant Mgr.) J. Iozzi; (V.P.Ops.Mgr.) W. Kilbourn; (G.M.) M. Svendsen; (Asst.G.M.) D. Kilbourn. Annual Sales (E). Co. Size (E).⑥

Stanfield's, Limited, Logan St., P.O. Box 190, Truro, N.S. B2N 5C2. Tel. 902-895-5406. Fax: 902-893-8187. Marketing office, Toronto, Ont. Branch plant, Oxford,

N.S. Knitted goods, sportswear, socks and underwear. Brand, "Stanfield's".

(P.) F. Thomas Stanfield; (V.P.Mktg.) A.E. Hughes; (Dir.Mfg.) B.J. Young; (S.) J. Leefe. Annual Sales (E). Co. Size (F).⑤

Stangl Assembly Systems Inc., 8 - 25 Groff Place, Kitchener, Ont. N2E 2L6. Tel. 519-748-2059. Fax: 519-748-9454. Design and building of special purpose machines, fixtures for machining, forming and assembly, related tooling, automatic, semi-automatic or manual load/unload.

(P. & Plant Mgr.) J. Stangl; (G.M. & S.M.) R. Stangl. Annual Sales (8). Co. Size (A).⑤

Stanley-Bostitch, A Division of Stanley Canada Inc., 19 Rangemore Rd., Toronto, Ont. M8Z 5H9. Tel. 416-251-3781. Fax: 416-251-3282. Telex: 06-967669. Sales offices, Montreal, Que., Toronto, Ont., Winnipeg, Man., Edmonton, Alta. Nails and staples. Brands, "Blue Mark", "Bostitch". Parent company, Stanley Canada Inc.

(G.M.) F. Svoboda; (Ind.S.M.) D. Ennamorato; (Cont.) J. Walhont; (Mfg.Mgr.) K. Anstruther. Annual Sales (D). Co. Size (E).⑥

STANLEY DOOR SYSTEMS, DIVISION OF STANLEY CANADA INC., [STANLEY SYSTÈMES DE PORTES], 42 Queen Elizabeth Blvd., Toronto, Ont. M8Z 1M1. Tel. 416-252-7301. Fax: 416-252-2006. Branch offices, Montreal, Que., London, Nepean, Ont., Surrey, B.C. Branch plants, Montreal, Que., Toronto, Ont., Wingham, Ont., Port Coquitlam, B.C. Residential steel garage doors and insulated steel entrance doors. Brands, "Ironwood 44", "Sta-Tru", "Advantage II", etc. Parent company, The Stanley Works, New Britain, CT, U.S.A.

(P. & G.M.) J.A. Smith; (Cont.) M. Panno; (V.P.Mfg.) M. Ritchie; (V.P.Sales) B. Murphy; (8r.S.M.Toronto) G. Wilson; (Br.S.M.Nepean) N. Clarke; (8r.S.M.Surrey) L. Wood; (Br.S.M.Montreal N.) R. Charles; (Br. S.M.Wingham) E. Haines. Annual Sales (E). Co. Size (E).⑥

★STANLEY DRUG PRODUCTS LTD., 1353 Main St., North Vancouver, B.C. V7J 1C5. Tel. 604-987-3391. Toll Free: (204,306,403,604) 800-663-5903, (416,418,506,514,519,613,705,709,807,819,902) 800-663-0548. Fax: 604-984-8532. Plant, 1580 Columbia St., N. Vancouver, B.C. Subsidiary, Wes-Pak Products Ltd. Liquid, tablet and ointment pharmaceuticals and dermatologicals. Brands, "Stanley", "Vitogen", "Natural Source", and private brands for major chains. Parent company, Novopharm Ltd., Toronto, Ont.

For. Reps.: Dashing Trading Corporation, Taiwan; Unique Pharmaceuticals (HK) Ltd., Hong Kong; American Drug Corporation, Tokyo.

(P. & C.E.O.) D. T. Howard; (V.P.Ops.) R. S. Wilson; (V.P.Sales & Mktg.) Mrs. M. D. Novack; (Cont.) C. R. Turner; (Dir.Q.C.) R. Goring; (Mat'ls Cont.Mgr.) B. Campbell; (S.M.West'n Reg.) J. Carrell; (Reg.Mgr. Scarborough) W. Kotzer. Annual Sales (D). Co. Size (D).⑥

STANLEY HARDWARE, DIVISION OF STANLEY CANADA INC., 1294 South Service Rd. W, P.O. Box 9000, Oakville, Ont. L6J 7K2. Tel. 416-825-1981. Fax: 416-825-2620. Telex: 069-82201. Plant, New Hamburg, Ont. General builders' hardware, industrial and pressed metal products. Brand, "Stanley". Parent company, The Stanley Works, New Britain, CT, U.S.A.

(P. & G.M.) H. Kiefhaber; (Cont.) W. Meyer. Annual Sales (D). Co. Size (D).⑥

Stanley Home Automation, Div. of Stanley Canada Inc., 3380 Wheelton Dr., Windsor, Ont. N8W 5A7. Tel. 519-944-4100. Fax: 519-948-1181. Automatic garage door openers, residential automated devices for lighting and appliances. Brands, "Digital", "Deluxe", "Premier", "Lightmaker", etc. Parent company, The Stanley Works, New Britain, CT, U.S.A.

(P. & G.M.) R. B. Korody; (V.P.Mfg.) T. Greenall; (V.P.Sales & Mktg.) B. English; (P.A.) L. Tonkin; (Cont.) J. Walhout. Annual Sales (D). Co. Size (C).⑥

Stanley Manufacturing Company Ltd., 230 Bartley Dr., Toronto, Ont. M4A 1G3. Tel. 416-757-3221. Fax: 416-757-3427. Decals, escutcheons, metal name plates, plastic calendar cards, shelf strips, calculators, advertising specialties, hose soakers and couplings. Brands, "Stanfast", "Presson", "Stancal", "Stanley". Parent company, N. M. Davis Corporation Ltd., Toronto, Ont.

(P. & G.M.) T.R. Viegener; (Ops.Mgr.) S.J. Gordon; (Off.Mgr.) G. Press. Annual Sales (C). Co. Size (C).⑥

Stanley Systèmes de Portes., See Stanley Door Systems, division of Stanley Canada Inc.

STANLEY TOOLS, DIVISION OF STANLEY CANADA INC., 1100 Corporate Dr., Burlington, Ont. L7L 5R6. Tel. 416-

- 335-0075. Fax: 416-335-5244. Telex: 061-B977. Plants, Burlington, Smiths Falls, Ont. Associates, Stanley Precision, Stanley Hardware, Stanley Automatic Openers, Stanley Door. Woodworking and mechanics hand tools. Brands, "Stanley", "Proto", "Challenger". Parent company, The Stanley Works, New Britain, CT, U.S.A.
(P. & G.M.) D. B. Talbot; (V.P.Sales) G. Wood; (Plant Mgr.) Smiths Falls) D. Snider; (Plant Mgr.) Burlington) J. Neale; (Cont.) Ms. D. Parys; (Mgr.Mds'g & Promo.) A. Webster; (V.P.Mktg.) W. King. Annual Sales (E). Co. Size (E).Ⓢ
- Stanmont Inc., 2700 Rachel St. E., Montreal, Que. H2H 1S7. Tel. 514-527-4111. Fax: 514-598-7421. Photo-engraving, creative art, colour separations.
(P.) B. Cote; (V.P.) A. Lemay; (V.P.) G. Di'Trapani; (Cont.) S. Pepin. Annual Sales (D). Co. Size (D).
- ★Stanpac Inc., Spring Creek Rd., Smithville, Ont. L0R 2A0. Tel. 416-957-3326. Fax: 416-957-3616. Branch office, Lewiston, NY, U.S.A. Closures for portion pack, glass and plastic containers, foil heat seal closures, heat sealable strip foil, capping machines, data coding and fibre cores.
(P.) S. Witt; (Mktg.) M. Bain; (Fin.) Ms. J. Tuck; (Prod'n) A. Banyard; (Purch.) G. Dunk. Annual Sales (D). Co. Size (C).
- Stanstead Journal Publishing Inc., 74 Dufferin, Box 30, Stanstead, Que. JOB 3E0. Tel. 819-876-7514. Publishers of "The Stanstead Journal".
(Publisher) R. Fisher. Annual Sales (A). Co. Size (A).
- Staples Display Advertising Limited, 63-D Howden Rd., Scarborough, Ont. M1R 3C7. Tel. 416-755-7773. Screen process printing, point of sale displays.
(P. & G.M.) G. O. Staples. Co. Size (A).
- Star Bedding Products (1986) Ltd., 37 Bethridge Rd., Rexdale, Ont. M9W 1M8. Tel. 416-743-8241. Fax: 416-743-2118. Associate, Serta Inc., Chicago, IL, U.S.A. "Serta" sofa beds, mattresses, boxsprings and upholstered furniture.
(P.) P. H. Goodman; (G.M.) R.J. Wylie; (T.) C. Scott; (V.P.Mfg.) R. Pecker. Annual Sales (D). Co. Size (D).Ⓢ
- ★Star Business Forms Ltd., 5623 Casgrain, Montreal, Que. H2T 1Y2. Tel. 514-270-2101. Fax: 514-273-1001. Subsidiary, Junros Printing Inc., Montreal, Que. Snap sets, continuous, computer and register forms, continuous payroll cheques, catalogues, booklets, posters, etc.
(P.) M. Rosenberg; (Cont.) N. Rosen; (Plant Mgr.) J. Corbin. Annual Sales (D). Co. Size (C).Ⓢ
- Star Business Forms Ltd., See Formules d'Affaires Etoile Ltée.
- Star Chrome Manufacturing Ltd., 201 Eileen Ave., Toronto, Ont. M6N 1W4. Tel. 416-762-B381. Fax: 416-762-2213. Metal dinette and kitchen furniture, tables and chairs. Brand, "House of Star".
(P.) M. Altman; (V.P.) D. Altman; (G.M.) J. Linder; (Cont.) G. Rabey. Annual Sales (C). Co. Size (C).
- Star Expansion Industries, Ltd., 6680 Excelsior Crt., Mississauga, Ont. L5T 2J2. Tel. 416-564-0586. Fax: 416-564-0593. Branch offices, Montreal, Que., Winnipeg, Man., Calgary, Vancouver, B.C. Expansion bolts, masonry drills, drill and tap screws etc. Brands, "Star", "Loxin", "Gripzin", "Scruin", "Stazin", "Springin", "Tampin", "Slugin", "Wallgrip", etc. Parent company, Star Expansion Company, Mountainville, NY, U.S.A.
(P.) H. Peter Stern; (Exec.V.P.) R. G. Nasser; (S.M.) C. Duda; (Plant Mgr.) J. Branagh. Annual Sales (C). Co. Size (A).Ⓢ
- ★Star Headlight & Lantern Co. of Canada Ltd., 8591 Earl Thomas Ave., Niagara Falls, Ont. L2E 6XB. Tel. 416-357-0222. Fax: 416-357-9122. Strobe warning devices, barricade warning lights, flashlights. Parent company, Star Headlight & Lantern Co., Honeo Falls, NY, U.S.A.
(Cdn.Mng.Dir.) F. Balogh; (Asst.Mgr.) Ms. C. Harris. Annual Sales (C). Co. Size (A).
- Star Industries Limited, 20 Driscoll Cres., Moncton, N.B. E1C 8P6. Tel. 506-857-213B. Fax: 506-857-08B9. Branch office, Halifax, N.S. Detergents, hand and floor cleaners and specialty chemical compounds. Brands, "Fassil", "Black Hand".
(P. & G.M.) C. Reeves. Annual Sales (C). Co. Size (A).Ⓢ
- Star Kist Foods Canada Inc., Suite 504, 505 Consumers Rd., Willowdale, Ont. M2J 4V8. Tel. 416-492-5690. Telex: 014-47453. Plant, St. Andrews, N.B. Canned tuna and tuna pet food. Brands, "Ocean Maid", "Bye the Sea", "Captain's Pantry", "Starkist". Parent company, Star-Kist Foods, Inc.
(P.) I. C. Glen; (G.M.Mfg.) G. Rollefson; (S.M.) J. T. Cairns. Annual Sales (E). Co. Size (E).Ⓢ
- Star Machine Limited, P.O. Box 510, Birchwood Rd., Oxford, N.S. B0M 1P0. Tel. 902-447-2461. Plant, Birchwood Rd., Oxford, N.S. Equipment to blow and spray insulation into attics and sidewall cavities, for residential and commercial use.
(P. & S.M.) R.D. Montrose; (P.A. & Plant Mgr.) G. Bartell. Annual Sales (A). Co. Size (A).Ⓢ
- Star-Phoenix, The, 204-5th Ave. N., Saskatoon, Sask. S7K 2P1. Tel. 306-652-9200. Fax: 306-664-820B. Publishers of "The Star-Phoenix", daily newspaper. Parent company, Armadale Communications Limited.
(Exec.V.P.) R.D. Thompson. Co. Size (E).Ⓢ
- Star Quality Office Furniture Mfg. Ltd., 624 Millway Ave., Concord, Ont. L4K 3V3. Tel. 416-669-2735. Branch office and plant, 624 Millway Ave., Concord, Ont. Office furniture, desks, secretaries, bookcases, credenzas, conference and folding tables.
(P. & G.M.) M. Yabko; (Bookkeeper) Ms. L. Yabko. Annual Sales (C). Co. Size (B).
- Star Valenti Inc., 9 Densley Ave., Toronto, Ont. M6M 2P5. Tel. 416-240-1540. Fax: 416-246-0716. Men's and boys' stitchdown and cement process footwear in winter boots, dress and casual shoes, "Walksport" Leisure footwear, injection moulded work boots. Brands, "Tuf Mac", "Century", "Fun Shoes", "Penny", "Inuk" with Eskimo picture.
(P. & G.M.) M. Valantic; (V.P.Sales) Ms. L. Valantic; (V.P. & Off.Mgr.) S.C. Clare; (V.P.Prod.Dev.) A. Batek. Annual Sales (D). Co. Size (E).Ⓢ
- ★Starcan Corporation, 1 Yonge St., Suite 1806, Toronto, Ont. M5E 1E5. Tel. 416-361-0255. Fax: 416-361-1227. Subsidiaries, Pace Manufacturing, Inc., MRP Division and Baldwin Belting Division of Starcan, Inc. Divisions, Anderson General Sales, Atlas Hydraulics & Belting, Fleetwood Metal Industries, Snowden Rubber Industries. Metal stampings and assemblies, hydraulic hose and metal tubing assemblies, screw machine components, hydraulic fittings, monofilament conveyor belt, fabricated conveyor belts and other industrial rubber parts.
(P.) L. Grant Burton. Annual Sales (F). Co. Size (F).Ⓢ
- Starcraft Recreational Products Limited, 801 Tremaine Ave. S., Listowel, Ont. N4W 3G9. Tel. 519-291-1391. Fax: 519-291-4565. Truck campers, van conversions and camping trailers. Brand, "Starcraft". Parent company, Starcraft Corporation.
(Cont.) D. J. Fischer; (C.E.O. & G.M.) T. R. Turbitt; (S.M.) B. M. Doig; (P.A.) V. Stan; (Plant Mgr.) A. Callaby. Annual Sales (D). Co. Size (C).Ⓢ
- Stargems Incorporated, 24 Martin Ross Ave., Downsview, Ont. M3J 2K9. Tel. 416-665-6061. Toll Free: 800-387-3709. Fax: 416-665-7504. Rings, pendants, earrings, bracelets.
(P.) M. Hock; (S.T.) S. Hennick. Annual Sales (C). Co. Size (A).
- Starkey Canada, 255 Brunel Rd. E., Mississauga, Ont. L4Z 1X3. Tel. 416-890-2005. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-387-9327, (204, 306, 403, 506, 604, 709, 902) 800-387-9353. Associate, Starkey Quebec, St-Hubert, Que. "CE-6" custom hearing aid and "Intra II" canal aid. Parent company, Starkey Laboratories Inc., Eden Prairie, MN, U.S.A.
For.Reps., Starkey East, Pennsauken, N.J., Starkey Northeast, Allston, Ma., Starkey Southeast, Norcross, Ga., Starkey Texas, Austin, Tx., Starkey Northwest, Portland, Or., U.S.A.; Starkey Laboratories Ltd., Wilmslow, England; Starkey-Germany GmbH, Hamburg, W.Germany; Starkey France SARL, Paris, France; Starkey Australia, Camperdown, N.S.W. Australia.
(Credit & Off.Mgr.) Mrs. B. Prosser; (Acct.) K. Posch. Annual Sales (D). Co. Size (D).Ⓢ
- Starline Industries Inc., 37 Staffern Dr., Concord, Ont. L4K 2X2. Tel. 416-665-B570. Toll Free: (U.S.A.) 800-387-3601. Fax: 416-738-B763. Telex: 06-964469B. Plastic, metal and vinyl specialty advertising products.
(P.) J. Lapsker; (G.M.) M. Ben-Haim; (Exec.V.P.) S. Klein. Annual Sales (C). Co. Size (B).Ⓢ
- Starlite Fashions & Garments, 135 Jefferson Ave., Toronto, Ont. M6J 3E4. Tel. 416-532-5849. Ladies' garments and fashions.
(Mgr.) Ms. E. Giannone. Annual Sales (A). Co. Size (A).
- ★Staroba Plastic and Metal Products Limited, 945 Wilson Ave., Unit #5, Toronto, Ont. M3K 1E8. Tel. 416-635-9407. Fax: 416-635-7237. Telex: 06-969511. Subsidiary, Staroba Plastic & Metal Products of New York Inc., Lackawanna, NY, U.S.A. Plastic injection moulds and moulded parts, floor tiles, reels, cores, wire spools, custom moulding for automotive, film, hardware.
(P.) M. O. Staroba; (S.T.) O. R. Staroba; (Dir.Mktg.) Mrs. B. Staroba; (Bookkeeper) Mrs. E. Katsikas; (Prod'n Mgr.) K. Goodchild. Annual Sales (C). Co. Size (B).Ⓢ
- ★Starplex Scientific, 1B10 Meyerside Dr., Mississauga, Ont. L5T 1B4. Tel. 416-677-0325. Fax: 416-677-8894. Disposable medical plastic products, microbiological reagents.
(P. & G.M.) T. Macartney; (V.P.Fin.) K. Pitzel; (V.P.Mfg.) M. Lechman; (Q.C.Mgr.) M. Karamchi. Annual Sales (D). Co. Size (C).Ⓢ
- Starr Manufacturing Limited, 26-86 Prince Albert Rd., P.O. Box 500, Dartmouth, N.S. B2Y 3YB. Tel. 902-466-7477. Fax: 902-463-3620. Steel bolts and plastic pipes. Brand, "Starrlight".
(P.) G.S. Stanfield; (S.M.) D.M. Wood. Annual Sales (B). Co. Size (A).
- ★Startco Engineering Ltd., 406 Jessop Ave., Saskatoon, Sask. S7N 2S5. Tel. 306-373-5505. Fax: 306-374-2245. Mine power centres, solid state starters, ground-check monitors, ground-fault relays and panels, micro-processor based motor protection units, neutral grounding resistor monitors.
(G.M.) G.E. Paulson; (Mgr.Sales & Mktg.) K.M. Olan; (P.A. & Plant Mgr.) D.P. Beck. Annual Sales (C). Co. Size (B).Ⓢ
- Startek Industries Corp., 8036 Enterprise St., Burnaby, B.C. V5A 1V7. Tel. 604-420-3099. Branch office, Vancouver, B.C. Fresh and frozen foods, condiments and sauces, vitamins and supplements.
(Chmn. & C.E.O.) W. N. Grant; (P. & C.O.O.) L. A. Strike.
- ★STATICON LTD., 390 Tapscott Rd., Unit 5, Scarborough, Ont. M1B 2Y9. Tel. 416-291-3723. Fax: 416-291-3B71. Telex: 065-25211. "Stati-Volt" inverters and UPS systems, "Statiac" AC voltage regulators, "Design B0" battery chargers and rectifiers, railroad chargers.
(P.) A.M. Hase; (V.P.) H. Muth; (Cont.) J. M. Oswald; (P.A.) D. Smith; (Plant Mgr.) M. Wrana; (Mktg.) H. Beuschel. Annual Sales (D). Co. Size (C).
- Statum Designs Inc., 21 Doney Cres., Concord, Ont. L4K 1P6. Tel. 416-738-44B3. Upholstered furniture.
(P.) A. Gallo. Annual Sales (C). Co. Size (N/R).
- Staz Communications, 505 Kenora Ave. N., Hamilton, Ont. LBE 3P2. Tel. 416-578-0505. Printers.
(P.) B. P. Staz; (V.P. & G.M.) B. M. Staz; (V.P.) M. J. Staz; (Plant Mgr.) J. Pracsovics. Annual Sales (C). Co. Size (A).
- Ste-alco Inc., 1246 Cardiff Blvd., Mississauga, Ont. L5S 1P6. Tel. 416-564-5660. Fax: 416-564-5650. Ornamental and architectural metal products.
(P.) E. Fritze; (V.P.) R. Fritze. Annual Sales (C). Co. Size (C).Ⓢ
- ★Steadman Containers Limited, 150 Glidden Ave., Brampton, Ont. L6W 3L2. Tel. 416-457-9700. Telex: 06-97536. Containers and container equipment and terminal trailers. Brands, "Trucktainer", "Railtainer", "Sidelift".
(P. & G.M.) D.P. McGuire; (V.P.Fin. & Admin.) M. Robertson. Co. Size (C).
- ★Stearns Canada Inc., 2 Robert Speck Pkwy, Suite 1020, Mississauga, Ont. L4Z 1HB. Tel. 416-270-4360. Fax: 416-270-5270. Plants, Montreal, Que., Brampton, Trenton, Ont. Non-woven fabrics, disposable air filter media, waddings, quilt batts, etc. Brands, "Mountain Mist", "Polyfab". Parent company, The Stearns Technical Textiles Trust, Cincinnati, OH, U.S.A.
(Exec.V.P.) R. Mike Lutes; (Cont.) V. Yeomans; (V.P.R&D) A. Bell; (V.P.Mfg.) R. Kerr. Annual Sales (D). Co. Size (D).Ⓢ
- Stebro Systems Ltd., 50 Bruce Cres., Carleton Place, Ont. K7C 3V6. Tel. 613-257-7215. Fax: 613-257-8618. "Stebro" stainless steel automotive mufflers and exhaust systems.
(P.) R. McInnis; (G.M.) S. Flannery; (Prod'n Mgr.) M. Armstrong. Annual Sales (B). Co. Size (A).Ⓢ
- †Stedfast Inc., 230 St. Charles S., P.O. Box 577, Granby, Que. J2G 8E9. Tel. 514-378-8441. Fax: 514-378-155B. Branch offices, Montreal, Que., Cambridge, Ont. Industrial fabrics, membranes, industrial tapes, custom coating of vinyl, rubber, urethane, nylon, cotton, polyester and fibreglass fabrics. Brands, "Stafast", "Plasted".
(P.) G.T. Hogan; (V.P.) G. Economides; (Cont.) R. Provost; (Plant Mgr.) M. Laflamme; (Mgr.Cust.Serv.) M. Laflamme; (P.A.) G. Cote; (Mktg.Mgr.) R. Averill; (Res. Chemist) G.E. Waugh; (Plant Chemist) F. Simard. Annual Sales (D). Co. Size (C).Ⓢ

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

★Steedman Furniture Manufacturers Inc., P.O. Box 5, St. George, Ont. N0E 1N0. Tel. 519-448-1840. Fax: 519-756-5892. Plant, Paris, Ont. Furniture, lighting and giftware which incorporates the natural contours of the cedar tree root.

(P.) K. Steedman. Annual Sales (A). Co. Size (A).⑥

Steel Art Signs Ltd., 555 Denison St., Markham, Ont. L3R 1C8. Tel. 416-474-1678. Fax: 416-474-0515. Associates, Kurt Signs Ltd., Markham, Slimlite and Charlesign, Scarborough, Ont. Electric, traffic and outdoor advertising signs, electronic message centres.

(P.) K. Jeppesen; (S.M.) G. Mordant; (Ops.Mgr.) J. Morton; (Cont.) J. McLuckie; (Serv.Mgr.) J. Mueller; (Plant Mgr.) A. Kofoed. Annual Sales (D). Co. Size (C).⑤

†Steel Craft Door Products Ltd., 13504 St. Albert Trail, Edmonton, Alta. T5L 4P4. Tel. 403-453-3761. Fax: 403-454-1584. Branch offices, Toronto, Ont., Calgary, Alta., Vancouver, B.C. Residential and industrial steel and wood overhead doors, door hardware, "Roto Rake" bars.

(P.) A. Mihalcheon; (V.P.Mktg. & Sales) E.J. Hildebrand. Annual Sales (D). Co. Size (D).②

★Steel Cylinder Manufacturing Limited, 97 Lyon Ave. N., P.O. Box 1000, Tilbury, Ont. N0P 2L0. Tel. 519-682-1313. Fax: 519-682-3630. Branch office, Toledo, OH, U.S.A. Compressed gas and custom high pressure cylinders.

(P.) J. Marsh; (Mfg.Eng.) B. Adamson; (S.M.) P. Thorpe. Annual Sales (D). Co. Size (C).⑥

★Steel Fabricating & Welding Co., Inc., 340 Hatt St., Dundas, Ont. L9H 2J1. Tel. 416-628-6351. Fax: 416-628-4570. Steel tanks, ASME pressure vessels, etc. Brand, "Fabweld".

(Chmn.) D. W. Newlands; (P.) M. V. Newlands; (Purch. Mgr.) J. L. Kennedy. Annual Sales (C). Co. Size (8).⑤

Steel Industries of Grande Prairie Ltd., 9816-105 St., Grande Prairie, Alta. T8V 4K3. Tel. 403-532-5551. Telex: 036-7287. Plywood machinery, etc.

(G.M. & Plant Mgr.) W.K. Rodacker. Co. Size (A).

Steel and Engine Products Limited, 110 Water St., P.O. Box 1120, Liverpool, N.S. B0T 1K0. Tel. 902-354-3483. Fax: 902-354-4308. Telex: 019-21651. Branch office, Halifax, N.S. General fabrication and machining, foundry, marine products and engines ship repair, wholesale heating products, tanks and pressure vessels. Brand, "Stenpro". Parent company, J.D. Irving Ltd.

(P.) J.K. Irving; (Grp G.M.) A.K. Bevan; (S.M.) F.A. Solivar; (G.M.) L.P. Perry; (Compt.) R. Thompson; (P.A.) R. McDougall; (Plant Mgr.) D. Kennedy; (Engr'g Mgr.) B. Chouinard. Annual Sales (D). Co. Size (D).⑥

Steelcase Canada Ltd., 7200 Woodbine Ave., Markham, Ont. L3R 1A2. Tel. 416-475-6333. Fax: 416-475-6947. Branch offices, Halifax, N.S., Montreal, Que., Ottawa, London, Toronto, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Markham, Ont. Steel and wood office furniture systems. Brands, "Steelcase", "Concentrix", "Series 9000", "Sequel", etc. Parent company, Steelcase Inc., Grand Rapids, MI, U.S.A.

(P.) 8. Ballard; (Cont.) N. Kripalani; (V.P.Sales) R. D. Rose; (V.P.Ops.) R. Burch; (Plant Mgr.) D. W. Rose; (V.P.Mktg.) R. A. Whittle; (Purch.Mgr.) D. Bartlett. Annual Sales (F). Co. Size (F).②

Steelcraft Heat Treating Ltd., P.O. Box 2635, 880 Lapointe St., Sudbury, Ont. P3E 5J2. Tel. 705-560-7794. Fax: 705-566-5247. Spare parts for the mining and forestry industries.

(Mgr.) F. Sangiuliano. Annual Sales (B). Co. Size (A).

★STEELE BROS. (GUELPH 1986) LIMITED, 49 Johnston St., Guelph, Ont. N1E 5T5. Tel. 519-822-3381. Fax: 519-822-8300. Custom designed coiled wire springs and formed wire products.

(P. & G.M.) J. Monkhouse. Annual Sales (B). Co. Size (A).⑤

★STEELE'S WIRE SPRINGS (1974) LIMITED, 280 Speedvale Ave. W., Guelph, Ont. N1H 1C4. Tel. 519-822-9660. Fax: 519-822-4550. Coiled and formed wire springs. Trade mark, Steele's in an oval.

(P.) C. F. White; (Compt.) R. E. Chadder; (Plant Mgr.) G. Russell. Annual Sales (C). Co. Size (C).⑤

Steelfabco Inc., 6 Adams St., P.O. Box 68, Paris, Ont. N3L 3E5. Tel. 519-442-7818. Fax: 519-442-7491. Subsidiaries, Ayrtherr, Paris, Hall Engineering Ont. Ltd., The Stevens Co. Ltd., Cambridge, Ont. Conveyors, industrial ventilation, cyclones, custom job shop, etc.

(P.) G. Goddard; (G.M.) D. Ballantyne; (Accts.Mgr.) Miss T. Goddard; (Mgr.) D. Goddard; (Purch.) J. Flood; (Plant Mgr.) L. Demeester. Annual Sales (D). Co. Size (C).⑤

Steelforce Incorporated, 555 Muskrat Dr., Box 790, Pembroke, Ont. K8A 6X9. Tel. 613-735-3924. Fax: 613-735-1662. Sales office, Nepean, Ont. Structural steel, joists and trusses for buildings, industrial stairs and catwalks, etc. Parent company, 853293 Ontario Ltd.

(C.E.O. & Chmn. to the Board) D. Burrill; (P.) P. Skazin; (V.P.Mktg.) S. Mutafya; (V.P.Mfg.) M. Dent; (Purch.) 8. Leslie. Annual Sales (D). Co. Size (C).

★Steelplast Canada Inc., 880 Cowie St., Granby, Que. J2J 1A8. Tel. 514-378-7938. Fax: 514-378-8299. Branch offices, Concord, Ont., Calgary, Alta. Aircraft and PVC-nylon coated cables.

(P.) J. Y. Tremblay; (P.A.) Ms. N. Champagne; (Plant Mgr.) J. Van Doorn. Annual Sales (C). Co. Size (8).⑥

★Steelway Building Systems, R.R. #5, Aylmer, Ont. N5H 2R4. Tel. 519-765-2244. Toll Free: (418,506,514,613,709,807,819,902) 800-265-4311, (416,519,705) 800-265-7740. Fax: 519-773-7398. "Steelway" all steel buildings, "Storm Loc24" standing seam roof systems, siding, roofing and trims. Parent company, Glen White Industries Ltd.

(P.) G. White; (V.P.Engr'g) C. Harris; (Cont.) R. Bierling; (S.M.) C. Marsden; (Mat'l's Mgr.) R. Collins; (Prod'n Mgr.) D. Nicholson. Annual Sales (D). Co. Size (C).②

Steen & Wright Furriers Ltd., 1759 Hamilton St., Regina, Sask. S4P 2R4. Tel. 306-757-6644. Branch stores, Winnipeg, Man., Yorkton, Sask. Fur coats, stoles, hats. Parent company, Shuchat Furs, Montreal, Que.

(P.) C. Shuchat; (G.M.) J.A. Lenius. Co. Size (A).

Steen's Dairy Limited, 76 Main St., Erin, Ont. N0B 1T0. Tel. 519-833-9663. Milk, cream and ice cream.

(Prop.) F. Steen; (Mktg.) T. Steen. Annual Sales (C). Co. Size (A).

★Steep Rock Resources Inc., 45 Sheppard Ave. E., Suite 302, North York, Ont. M2N 5W9. Tel. 416-229-2788. Toll Free: 800-668-0145. Fax: 416-229-2447. Associate, Steep Rock Calcite, Perth Ont. Whiting, calcium carbonate.

(Cont.) C. Vander Neut; (S.M.) D. Carr; (G.M.) D.D. MacGregor; (P.A.) W. Steele; (Tech.Dir.) K. Murphy. Annual Sales (D). Co. Size (C).⑥

Steetley Quarry Products Inc., 605 James St. N., P.O. Box 2029, Hamilton, Ont. L8N 3S9. Tel. 416-527-3671. Fax: 416-527-6970. Branch offices, quarries and kilns, Dundas, Niagara Falls, Ont. Divisions, Steetley Lime & Aggregates, Steetley General Minerals, Dundas, Queenston Quarries, Div. of General Minerals, Niagara Falls, Ont.; Subsidiary, Steetley Quarry Products U.S. Inc., Woodville, OH, U.S.A. Construction aggregates, dead burned dolomite, landfill waste management. Parent company, Steetley PLC, U.K.

(Chmn.) D.G. Gill; (P.) I.C. McGregor; (V.P.Fin.) G. E. Dale; (V.P.Engr'g) R. Halliday; (V.P. & G.M.General Minerals) D. Wilson; (V.P. & G.M., Steetley, Lime & Aggs.) C. Boogers; (V.P. & G.M., S.Q.P. US Inc.) J. Mullins; (Exec. S.) Ms. T. Mollon. Annual Sales (N/R). Co. Size (E).⑤

Steeves, Thomas A., Limited, 1066 Cliveden, New Westminster, B.C. V3M 5R5. Tel. 604-524-2277. Fax: 604-524-2505. Cake, pie crust, pancake mixes, jelly powders, etc. Brands, "Quick as a Wink", "Little Dipper", "Freeze 'N' Squeeze", "Tweeetee", "Isabella", etc. Parent company, D.C.A. Canada Inc., Don Mills, Ont.

(G.M.) L. G. Kay; (P.A.) A. Temple; (Cont.) M. Suri; (Plant Mgr.) G. Lounsbury. Annual Sales (D). Co. Size (8).⑥

Stefco Ltd., 190 Nugget Ave., Agincourt, Ont. M1S 3A7. Tel. 416-291-9531. Structural steelwork fabricators.

(P.) J.F.P. Ling. Co. Size (B).

★Stegg Limited, 294 University Ave., P.O. Box 1150, Belleville, Ont. K8N 5E8. Tel. 613-966-4000. Precision machined turned products, both custom and standard, such as standoffs, spacers, captive screws, etc., for the electronics, computer, aircraft, aerospace and other industries.

(G.M.) D. G. Stephanson; (Mktg.Mgr.) T. Alexander; (Plant Mgr.) E. G. Stephanson. Annual Sales (C). Co. Size (8).

Steimle Steel Corp., 41 Peelar Rd., Concord, Ont. L4K 1A3. Tel. 416-663-6222. Fax: 416-669-3514. Paint baking ovens, dust collectors.

(C.E.O.) A. Steimle. Annual Sales (C). Co. Size (A).

Steinbach Mills Ltd., Box 1089, Steinbach, Man. R0A 2A0. Tel. 204-326-3428. Brand, "Country Boy Feeds".

(G.M.) A. 8. Rempel; (S.M.) E. J. Rempel; (Acct.) B. Rempel. Annual Sales (D). Co. Size (A).⑤

Stel-Tek Manufacturing Ltd., 340 Dewitt Rd., Stoney Creek, Ont. L8E 2T2. Tel. 416-662-4571. Fax: 416-662-2102. Associate, Steltek Engineering Ltd., Dan-

bury, CT, U.S.A. Specialized steel mill equipment, material handling and mining equipment.

(P.) C. Ricciuti. Annual Sales (C). Co. Size (C).⑥

Stelco Fastener & Forging Company, 1250 Appleby Line, Burlington, Ont. L7L 5G6. Tel. 416-528-2511. Fax: 416-528-2511 Ext. 483. Telex: 061-8621. Branch office, Windsor, Ont. Plants, Brantford, Gananoque, Swansea, Ont. Engineered and designed specialty and standard steel fasteners, custom hot formed steel forgings.

(V.P. & G.M.) R. H. Clayton; (S.M.) D. D. Penrose; (Mgr.Fin.Plan'g & Cont.) W. Trevor Lewis; (Mgr.Engr'g & Tech.Serv.) J. A. Owen. Annual Sales (N/R). Co. Size (F).

★Stelco Inc., P.O. Box 205, Toronto-Dominion Centre, Toronto, Ont. M5K 1J4. Tel. 416-362-2161. Toll Free: (416) 800-263-6983, (519, 613, 705) 800-263-6930, (418, 514, 807, 902) 800-263-6940, (403, 604) 800-263-9305. Fax: 416-528-2511 Ext. 322. Telex: 061-8621. General offices, Montreal, Que., Hamilton, Ont., Edmonton, Alta. Sales offices, Montreal, Que., Toronto, Hamilton, Windsor, Ont., Edmonton, Calgary, Alta. Subsidiaries: Cloture Frost Inc., Frost Fence Inc., Montreal, Que., Stelco Holding Company, Cleveland, Oh., Stelco Coal Company, Pittsburg, Pa., Pikeville Coal Co., Louisville, Ky., Kanawha Coal Company, Ashford, W. Va., Ontario Eveleth Company, Ontario Hibbing Company, Minneapolis, Minn., Stelco U.S.A., Inc., Troy, Mich., U.S.A. Associates, Moly-Cop Canada, B.C., Wabush Mines, Nfld. and Que., Fers et Métaux Recycles Ltée. and Arnaud Railway Company, Que., Wabush Lake Railway Company, Limited, Knoll Lake Minerals Limited, Northern Land Company Limited and Twin Falls Power Corporation, Limited, Nfld., Baycoat Limited, Torcad Limited and Jannock Steel Fabricating Company, Ont.; Eveleth Expansion Company and Ontario Iron Company, Minn., Tilden Iron Ore Partnership, Mich., Mathies Coal Company, Pa., Las Resources Inc. and Olga Coal Company, W.Va., U.S.A. Primary producers of steel, coke, pig iron, billets, bars, plate, cold heading, cold forming and oil tempered wire, coated, hot and cold rolled sheets, tin plate, rods, wire, fasteners, pipe tubular products, etc. Brands, "Hi-Tel" electric conductor wires and cables, "S-L" licensing and sale of iron and steel making, "Speedstitch" metal stitching wire, "Stelcoat" and "Coloumbond" galvanized steel coils and cut lengths, tin mill products, "Stelcolour" prefinished coils, "Stelcolour Barrier Series" prefinished steel, "Griplam" and "Joistud" nails, "Hi-Con" electric conductor wires and cables, "Monova" barbed wire, "Hicor", "Stelcoloy" bolts and steel, "Conelok" locking nuts, "Fatigue-Proof" high strength cold drawn steel bars, "e.t.d." high strength steel bars, "Hi-Top" steel sheets, "Stressproof" high strength steel cold drawn bars, "Frost" c shafting.

(Chmn. & C.E.O.) J. D. Allan; (Vice Chmn.) J. E. Hood; (V.P.Tech.) L. C. McLean; (V.P.Corp.Plan'g & Cont.) T. Ray Meadowcroft; (V.P. & Treas.) P. D. Mathews; (V.P., S. & Gen.Counsel) L. Mac Killaly; (V.P.Admin.) V. P. Harris; (P.Stelco Steel) F. H. Telmer; (V.P.Sales, Stelco Steel) W. Al Hopkins; (V.P.Mfg.Stelco Steel) R. J. Milbourne; (V.P.Raw Mat'l & Trans.Stelco Steel) A. S. MacKenzie; (V.P. & Cont.Stelco Steel) G. Sinnie; (P.Stelco Enterprises) R. E. Heneault; (V.P.Stelco Ente. Annual Sales (I). Co. Size (G).⑥

★Steldor Ltd., 975 Logan Ave., Winnipeg, Man. R3C 2X4. Tel. 204-774-4533. Fax: 204-786-5899. Branch offices, Regina, Saskatoon, Sask., Calgary, Edmonton, Alta. Steel doors and frames.

(G.M.) J.J. McArdle; (S.M.) W.C. Rogers; (Plant Mgr.) H.E. Rogers; (Br.Mgr.Calgary) W. B. Jarnason; (Br.Mgr. Edmonton) M. Del Degan; (Br.Mgr.Regina) E. Senga. Annual Sales (D). Co. Size (8).

Stelfab Niagara Ltd., 8594 Earl Thomas Ave., Niagara Falls, Ont. L2E 6X8. Tel. 416-356-8683. Fax: 416-356-8728. "Steltight" container systems for storage and shipping of dry or liquid material.

(P.) T. Morganelli; (G.M.) N. Morganelli. Annual Sales (C). Co. Size (A).⑥

Stelfil - La Société des Tréfilés., See Stelwire - The Wire Products Company.

★Stellar Moulding Inc., P.O. Box 1170, S. Foord St., Stellar-ton, N.S. B0K 1S0. Tel. 902-755-6006. Fax: 902-755-2475. Interior trim and panellings, exterior siding and wood shavings.

(P.) B. Tupper. Annual Sales (C). Co. Size (A).⑥

Stelpro Limited, 49 Howden Rd., Scarborough, Ont. M1R 3C9. Tel. 416-750-4120. Fax: 416-750-4679. Telex: 06-986690. Plant, Richmond Hill, Ont. Metal stampings, electrical boxes and troughs, fire cabinets and hose,

sheet metal work, custom metal enclosures, safety switches, baseboard and unit heaters.

(P.) J.P. Gelezianus; (S.M.) R. Robertson; (Cont.) W. Akam; (P.A.) P. Vlietman; (Plant Mgr.) W. Arnold. Annual Sales (D). Co. Size (D).®

Stelwire - The Wire Products Company, [Stelfil - La Societe Des Trefiles], Stelco Tower, Hamilton, Ont. L8N 3T1. Tel. 416-528-2511. Fax: 416-577-4481. Manufacturing Divisions, Dominion Works, Frost Lachine, Lachine, Que., Parkdale Works, Frost Works, Hamilton, Burlington Works, Burlington, Ont. Chain link fencing and gates, T-rail posts, wire mesh, ties, nails, barbed wire, farm fence gates and merchant wire, wire in round, flat and square, strand prestressing and stabilized reinforcements, welded fabric, indented wire, weld wire fabric, woven fabric. Parent company, Stelco Inc., Hamilton, Ont.

(V.P. & G.M.) K. H. Reitz; (S.M.) W. R. Gregory. Annual Sales (G). Co. Size (G).®

Stemaco Corporation, 7 Raleigh Ave., Scarborough, Ont. M1K 1A2. Tel. 416-267-3406. Fax: 416-267-4837. Telex: 06-963600. Complete concrete block and brick plant machinery, mixers, moulds, cubers, stackers, splitters, automatic cement feeders/batchers, insulated block machinery, fast-wall-construction systems in brick and block, moulds and machinery.

For Rep., Diversified Industries Ltd., Karachi, Pakistan.

(P.) J. Aschwanden; (Mgr. & S.M.) W.F. Stefanick. Co. Size (A).®

★**Stemco Canada Truck Parts Division**, 400 Traders Blvd. E., Mississauga, Ont. L4Z 1W7. Tel. 416-890-1900. Fax: 416-890-7669. Branch offices, Montreal, Que., Mississauga, Ont., Edmonton, Alta. Mufflers, exhaust systems, custom tube bending, oil bath wheel seals, pinion seals and incab noise absorption material, "Stemco-Engler" hubometers, "Stemco" computerized trip recording system.

(P.) P. L. Morrissey; (Mfg.Mgr.) D. Andrews; (Nat. S.M.) D. Saylor; (V.P.Fin.) E. P. Macdonald; (Mgr.Mktg. Serv.) Ms. L. Parsons; (S.M.Instruments) D.S. Walker. Annual Sales (D). Co. Size (D).®

Stepan Canada Inc., 1136 Matheson Blvd., Mississauga, Ont. L4W 2V4. Tel. 416-624-7691. Fax: 416-624-7619. Sales offices, Pointe Claire, Que., Mississauga, Ont. Branch plant, Longford Mills, Ont. Chemicals, surface active agents. Brands, "Igepal", "Cedephos", "8io-soft", "Steol", "Stepanol". Parent company, Stepan Company, Northfield, IL, U.S.A.

(G.M.Sales & Mktg.) A.J. Hallett. Annual Sales (E). Co. Size (C).®

Stephan Tool & Die Ltd., 1015 Crawford Ave., Windsor, Ont. N9A 5E1. Tel. 519-256-7765.

(P.) J. Stephan, Jr. Co. Size (A).

★**Stephens-Admanson**, [Boliden Allis Canada Inc.], 30 Franklin St., P.O. Box 5900, Belleville, Ont. K8N 5C8. Tel. 613-962-3411. Fax: 613-962-9792. Telex: 06-62229. Branch offices, Montreal, Que., Fort McMurray, Edmonton, Alta. Conveyors and conveying equipment used in bulk handling of materials, ship loading facilities, stockpiling and ship self-unloading systems, etc. Parent company, Boliden Allis Canada Inc.

(P. & G.M.) R. J. Swindles; (Mgr.Engr'g Systems) D. C. Craighead; (Mgr.Marine Div.) R. W. Fredericks; (P.A.) J. Rizzo. Annual Sales (E). Co. Size (E).®

Stephens Building Supplies (1979) Limited, 197-199 Townsend St., P.O. Box 957, Sydney, N.S. 81P 5E4. Tel. 902-564-5554. Fax: 902-562-6219. Associate, Stephens Realities Limited, Sydney, N.S. Millwork, post-form countertops. Parent company, Jonellim Concrete Construction.

(P.) W.J. Stephens; (S.T. & S.M.) D.J. Jeffers; (Off. Mgr.) W. White; (Plant Supt.) S. Jackson; (V.P.Realities) J.W. Stephens; (S.T.Realities) C. Watters; (Mgr.) D. Yurchesyn; (Off.Mgr.) Ms. D. MacDonald; (Yard Sup'r) P.J. MacDonald. Annual Sales (C). Co. Size (A).

★**STEPHENS EQUIPMENT INC.**, 2750 Brabant Marneau, Montreal, Que. H4S 1L1. Tel. 514-332-1230. Fax: 514-331-2084. Telex: 05-824629. Branch office, Oakville, Ont. Associate, Stephens Analytical, Inc. Custom engineered systems for automatic compression, drying, storage and distribution of air and non corrosive gases for utility, industrial, marine, defense and life support applications.

(P.) S. Allan Stephens; (V.P.) A. Lee; (Prod'n Mgr.) Y. Castonguay. Annual Sales (D). Co. Size (B).®

★**Stephens, H. Keith, Lumber Ltd.**, R.R.#1, Tenecape 80x 283, Walton, N.S. 80N 2R0. Tel. 902-369-2868.

Rough and dressed lumber, regular house framing and long length timbers.

(P.) K. Stephens. Annual Sales (8). Co. Size (A).

Stephenson, J.R., (Mfg.) Ltd., 200-1425 Whyte Ave., Winnipeg, Man. R3E 1V7. Tel. 204-775-8561. Fax: 204-786-2491. Electrical apparatus, electrical distribution equipment and metal specialties.

(P. & G.M.) R. W. Eardley; (Purch. & Admin.Mgr.) J. Wiebe; (Mgr.) J. Schubert. Annual Sales (C). Co. Size (8).®

★**Steptoe and Wife Antiques Ltd.**, 322 Geary Ave., Toronto, Ont. M6H 2C7. Tel. 416-530-4200. Fax: 416-530-4666. Telex: 06-986766. Associate, Creative Metal and Brass work. "Steptoe" cast iron spiral staircases, also cast brass railing parts.

For Rep., U.S.A.

(P.) B. Snitman. Annual Sales (C). Co. Size (A).®

Stereodyne Limited, 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel. 416-625-8311. Fax: 416-625-5209. Subsidiary, Dynapak Music Services Ltd., Mississauga, Ont. High speed duplicator of cassettes. Brands, "Impact", "Starpak", "Showcase".

For Rep., Impact Music Promotions, Inc., Fenton, Mo., U.S.A.

(P.) R. B. Kerr; (Cont.) M. Cohen. Annual Sales (A). Co. Size (A).

Sterile Pharmaceuticals, A member of Ciba Geigy (Canada) Ltd., 6515 Kitimat Rd., Mississauga, Ont. L5N 2X5. Tel. 416-821-3661. Fax: 416-821-3660. Contact lens solutions.

(G.M.) E. Schweigl; (Mgr.Prod'n & Engr'g) T. Hayes; (Mgr.Logistics & Plan'g) H. Shaw. Annual Sales (E). Co. Size (D).®

★**Sterivet Laboratories Limited**, 3909 Nashua Dr., Mississauga, Ont. L4V 1R3. Tel. 416-678-6800. Toll Free: 800-268-4702. Fax: 416-678-7070. Telex: 06-968883. Subsidiary, Sterivet Laboratories, Omaha, NE, U.S.A. Therapeutic horse feed supplements for performance horses and veterinary pharmaceuticals for horses and large animals. Brands, "8lud", "Mega-Blud", "Hemo-15", "Synacid", "Nandrolin".

For Reps.: Arnolds of Reading, England and Australia; Arnolds of Ireland, Ireland; Vetco, New Zealand; Provet, Switzerland.

(P.) A. Drizen; (S.T.) M. Byrne; (Cdn.S.M.) Ms. K. Kirkness; (Int'l S.M.) Ms. K. Kirkness. Annual Sales (C). Co. Size (A).®

★**Sterling Carpet Manufacturing Ltd.**, 2423 - 2nd Ave. S.E., Calgary, Alta. T2E 6K1. Tel. 403-235-1188. Toll Free: 800-661-5995. Fax: 403-272-5515. Associates, Sterling Carpet Sales Ltd., SCM Carpet Incorporated. High and medium end commercial and residential carpets. Parent company, Sterling Carpet Holdings Ltd.

(C.E.O.) D. Co; (V.P.Admin. Fin.) A. Wong; (Plant Mgr.) D. Murray. Annual Sales (D). Co. Size (C).®

†**Sterling Circuits Inc.**, 3145 Summer Ave., Burnaby, B.C. V5G 3E3. Tel. 604-430-4222. Fax: 604-438-1922. Single and double sided printed circuit boards.

(Sr.V.P. & G.M.) J. Harris; (V.P.Mktg.) H. Maher; (Prod'n Mgr.) M. Azam. Annual Sales (C). Co. Size (8).

Sterling Creations Inc., 85 Ontario St., Guelph, Ont. N1E 3A9. Tel. 519-837-0390. Fax: 519-763-2063. Custom plastic fabrications and decorating, new products modles and prototypes, screen process printing, hot foil stamping, dispalys, signs, specialty acrylic products.

(P.) A. Dayeh. Annual Sales (A). Co. Size (A).®

Sterling Drug Ltd., [La Compagnie Sterling Drug Ltée.], 400 Yonge St., Aurora, Ont. L4G 3H6. Tel. 416-841-2300. Fax: 416-727-1717. Subsidiaries, Sterling Products Division, Winthrop Pharma Division, Winthrop Diagnostic Imaging Division, Winthrop Animal Health Products Division, Minwax, Lehn & Fink Products Group, Lehn & Fink Products Group. For products and trade marks see listings of manufacturing subsidiaries.

(P. & C.E.O.) J.J. Boisvert; (V.P.Fin.) M.P. Whelan; (S.) J.P. Kiefer; (Dir.Mfg.Ops.) D.C. McDowell. Annual Sales (E). Co. Size (F).®

Sterling Engine Works, Limited, The, 1870 Ellice Ave., Winnipeg, Man. R3H 0B9. Tel. 204-774-1717. "Sterling" gear pumps, "Vol-A-Flow" centrifugal, impeller and roller pumps.

(G.M.) G. L. Johnson; (Plant Mgr.) G. S. Struthers. Co. Size (A).

Sterling Glove Company Ltd., 165 Selkirk Ave. E., Winnipeg, Man. R2W 2L3. Tel. 204-586-8189. Fax: 204-582-2992. Telex: 07-57741. Subsidiary, Sterling Glove Machinery Ltd. Brands, "Sterling", "Guarded Quality", "Iron Grip", "Klondike", "Thermo pak".

(P.) A. Filkow; (V.P.) C. Filkow; (Ops.Mgr.) R. S. Smith. Annual Sales (C). Co. Size (C).®

★**STERLING INC.**, 5-9 Philip St., P.O. Box 554, St. Catharines, Ont. L2R 6X1. Tel. 416-684-2322. Fax: 416-684-4890. Branch office, Toronto, Ont. Industrial paints, electrical insulating varnishes and compounds, powder coatings. Parent company, Sico Inc., Longueuil, Que.

(V.P. & G.M.) P. Stark; (V.P. & S.M.) J. G. Bullivant. Annual Sales (D). Co. Size (C).®

Sterling Marking Products Inc., 349 Ridout St. N., P.O. Box 3360, Stn. "A", London, Ont. N6A 4K3. Tel. 519-434-5785. Toll Free: 800-265-1864. Fax: 519-434-9516. Telex: 064-78585. Division, Gresham Industrial Inks, London, Ont. Subsidiaries: Essex Stamp Co., Windsor, Art Stamp & Seal Co., Toronto, Ont. Rubber and photopolymer printing dies, type, stamps, graphic and package design, typesetting, engraved signs and stencils, legal seal presses. Brands, "Sterling", "Perma-Stamp", "Magna-Strip", "Mark-Maker".

(P.) R. W. Schram; (G.M.) C.L. Fink. Annual Sales (D). Co. Size (D).®

Sterling Newspapers Ltd., 1827-5th St. W, Vancouver, B.C. V6J 1P5. Tel. 604-732-4443. Fax: 604-732-3961.

(P.) F.D. Radler; (V.P.) S. O. Jorgensen; (V.P.Fin.) J.D. Dodd. Co. Size (E).

★**Sterling Power Systems**, Division of Sterling Electric Motors Incorporated, 799 Rennie St. Box 3313, Station "C", Hamilton, Ont. L8H 7L4. Tel. 416-547-2345. Fax: 416-547-2381. Branch office, Toronto, Ont. Motor, gear and u-frame motors, mechanical variable speed drives, eddy current drives. Brands, "Speed Trol", "Slo-Speed".

(V.P.) F. Davis. Annual Sales (C). Co. Size (A).®

Sterling Products Division of Sterling Drug Ltd., [Produits Sterling Division de la Compagnie Sterling Drug Ltée.], 400 Yonge St., Aurora, Ont. L4G 3H6. Tel. 416-841-2300. Fax: 416-727-0551. Pharmaceuticals, proprietary medicines. Parent company, Sterling Drug Ltd., Aurora, Ont.

(Nat.S.M.) S. Pullen; (G.M.) R. Steinman. Annual Sales (E). Co. Size (C).®

Sterling Publishers Ltd., 1827 West 5th Ave., Vancouver, B.C. V8J 1P5. Tel. 604-624-6781. Fax: 604-624-2851. Telex: 047-8910. Publishers of "The Daily News".

(Publisher) Mrs. I. M. Christison. Annual Sales (8). Co. Size (B).®

Sterling Radiant Devices Co. Ltd., 175 Eileen Ave., Toronto, Ont. M6N 1W3. Tel. 416-766-3445. Metal stampings to specification, special tools, industrial, kitchen and laboratory hardware.

(P. & G.M.) W. Wilson; (Plant Mgr.) H.R. Wilson. Annual Sales (8). Co. Size (A).

★**Sterling Rubber Company**, 675 Woodside St., Fergus, Ont. N1M 2M4. Tel. 519-843-4032. Fax: 519-843-6587. Subsidiary, Sterling Medical Inc., NY, U.S.A. Surgeons' sterile and non-sterile latex glove. Parent company, Kenhar Products Inc., Guelph, Ont.

(G.M.) R. Joyce; (Prod'n Mgr.) D. Duffield; (Cust.Serv. Purch.) W. Amos; (Q.C.Mgr.) G. Zammit. Annual Sales (C). Co. Size (C).®

Sterling-Stall Group, 200 Disraeli Freeway, Winnipeg, Man. R3B 2Z4. Tel. 204-944-0777. Fax: 204-956-2498. Plant, 365 Bannatyne Ave., Winnipeg, Man. Ladies' clothing.

(R.) M. Shenkarow; (Compt. & G.M.) F.J. Hook; (S.M.) R. Fordyre; (Plant Mgr.) H. Vose. Annual Sales (D). Co. Size (F).

★**Sterling Tube Inc.**, 1210 Birchmount Rd., Unit 3, Scarborough, Ont. M1P 2C3. Tel. 416-751-4400. Aluminum collapsible tubes with plastic caps for packaging purposes.

(P.) J.M. Havey; (Purch. Scheduling) Ms. 8. Roper; (Plant Mgr.) A. Saboe. Annual Sales (C). Co. Size (8).®

Sterne Equipment Company Limited, 7 Research Rd., Brampton, Ont. L6W 1P4. Tel. 416-457-2524. Fax: 416-457-3396. Branch office, Edmonton, Alta. Plant, 80 Hale Rd., Brampton, Ont. "Sterne" generators, short wave diathermy apparatus (electro medical), X-ray and rehabilitation equipment, biophysical laser equipment, "Neurotrain", "Neurotrain II", and "Acutrain III" neuromuscular stimulators.

(V.P.) R.J. Taylor. Annual Sales (C). Co. Size (A).®

★**Sternson Group**, The, 22 Mohawk St., P.O. Box 130, Brantford, Ont. N3T 5N1. Tel. 519-759-6600. Fax: 519-753-6592. Telex: 061-81115. Branch offices, Halifax, N.S., Montreal, Que., Toronto, Ont., Burnaby, B.C. Plants,

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

Brantford, Ont., Edmonton, Alta. Associate, International Refractory Products Limited, Brantford, Ont. Subsidiary, Hydrochimie Ltée., St-Laurent, Que. Water conditioning chemicals, concrete coatings, waterproofings, admixtures, structural grouts, floor finishes, floor hardeners, resurfacing, curing, caulking and glazing compounds, expansion joints, ceramic tile grouts and mortars, architectural coatings, waterstops, epoxy flooring systems, traffic deck systems.

(P.) B. J. Mees; (Mgr.Cust.Serv.) A. J. Peruzzo; (Water Cond.Chems.Mgr.) R. Berube; (P.A.) J. P. Comerford; (Mgr.Ind'l Prods.) R. Czerwinski; (Mktg.Mgr.) T. Ogilvie; (Mgr.Traffic Deck Systems) T. J. Fallon; (G.M.Constr. Prods.) J. Salvator; (Mgr.Concrete Prod.Grp.) R. S. Barham. Annual Sales (E). Co. Size (D).

Stetron International Inc., 450 Denison St., Markham, Ont. L3R 1B9. Tel. 416-475-6202. Fax: 416-475-1926. Telex: 06-986B57. Branch offices, Montreal, Que., Buffalo, NY, U.S.A., Tokyo, Japan, Seoul, Korea. Subsidiaries, Cer-Cal Technical Laboratories, Tasque Technologies. Printed circuit boards, electronic components, contract assemblies and testing.

For.Reps., Nordisk, Scandinavia, Turion Oy, Finland, B & K Elektronik, Endrich, W. Germany, Astec, Hong Kong.

(P.) E.R. Steger; (G.M.) R.T. Chao; (S.M.) V. Cunningham; (Dir.Eng.) J. Gehrels. Annual Sales (E). Co. Size (N/R).®

Stettler Independent Management Ltd., 5006-50 Ave., Box 310, Stettler, Alta. T0C 2L0. Tel. 403-742-2395. Fax: 403-742-B050. Branch offices, Bashaw, Castor, Alta. Plant, 47th Ave. & 40th St., Stettler, Alta. Subsidiaries, Castor Advance, Castor, Bashaw Star, Bashaw, Alta. Sheet fed and web printing. Parent company, Stettler Independent Management Ltd., Stettler, Alta.

(P. & C.O.O.) R. C. Willis. Annual Sales (C). Co. Size (B).®

Stettler Oilfield Mfg. Ltd., Box 2247, Stettler, Alta. T0C 2L0. Tel. 403-BB3-2400. Tornado flare systems and related products.

(P.) R. Rajewski.

Stevens Company Limited, The, 470 Franklin Blvd., P.O. Box 66B, Cambridge, Ont. N1R 5W6. Tel. 519-621-4270. Fax: 519-621-1142. Associates, Hall Engineering Ont. Ltd., Cambridge, Steelfabco Inc., Paris, Ont. "Stevens" machinery, custom machining.

(P.) G. Goddard; (Purch.Mgr.) D. Reynolds. Annual Sales (C). Co. Size (B).®

★Stevens-Hepner, Division of Bissell Ltd., P.O. Box 1003, 6934 Kinsmen Cir., Niagara Falls, Ont. L2E 6W2. Tel. 416-356-1531. Toll Free: 800-263-2535. Fax: 416-356-0625. Plant, Port Elgin, Ont. Brooms, brushes. Brands, "Keystone", "Sparta Brush". Parent company, Bissell Ltd., Niagara Falls, Ont.

For. Reps.: W.S. Purvis & Co., Hamilton, Bermuda.

(V.P. & G.M.) W. A. Calisina; (Cont.) S. Finch. Annual Sales (C). Co. Size (B).®

Stevenson, D.L. & Son Artists Colour Manufacturing Co. Ltd., 489 Brimley Rd., Unit #1, Scarborough, Ont. M1J 1A3. Tel. 416-261-61B9. Fax: 416-261-0053. "Stevenson" artist quality oils, acrylics, water colours, other materials for artists.

(P.) R.J. Stevenson; (V.P. & G.M.) Ms. C. Stevenson. Annual Sales (C). Co. Size (A).®

Stewart, A., Plastics of Ottawa Limited, 216 Pretoria Ave., Ottawa, Ont. K1S 1X2. Tel. 613-235-1465. Information carousels, computer bezels, engraved name plates, brochure racks and holders.

(P.) A. Stewart; (S.T.) Mrs. P. Stewart; (Shop Foreman) K. Bachand; (Foreman) D. Delaney. Annual Sales (B). Co. Size (A).®

Stewart Bender (London) Limited, 147 Stronach Cr., Box 6036, Stn.D, London, Ont. N5W 3G5. Tel. 519-451-2620. Silk screen printing, advertising displays, industrial printing, heat transfer labels for rubber industry.

(P. & G.M.) T. L. Kraft; (V.P.) L. Toth. Annual Sales (B). Co. Size (A).®

★Stewart Group Ltd., The, 259 Steelcase Rd. W., Markham, Ont. L3R 2P6. Tel. 416-475-0B00. Fax: 416-479-9547. Subsidiaries, Fabricushon Ltd., Markham, Stewart Flexible Substrates Inc., Winnipeg, Man., Engineered Yarns America Inc., Fall River, MA, U.S.A. Pouring of latex rubber to fabrics, shoe foam, undercushion products, coating of synthetic yarns, slitting of plastic films into tapes for electrical insulation and opening devices, laminated products for the wire and cable industry, pultrusion. Brands, "Fabricushon", "Cush-N-Tred", "Zip-Tape", "Domstrand", etc.

(Chmn. & C.E.O.) I. C. Stewart; (P. & C.O.O.) W. Morris; (S.M.) P. Conley. Annual Sales (D). Co. Size (C).®

★STEWART HARTSHORN LTD., 555 Hall Ave. E., P.O. Box 128, Renfrew, Ont. K7V 4A3. Tel. 613-432-3666. Fax: 613-432-7117. Wood, metal, aluminum and laminated fibre window shade rollers and brackets.

For.Reps., Stewart Hartshorn (U.K.) Limited, Manchester, England; Bois Industrial, Paris, France.

(P.) J. Teasdale; (G.M.) J.B. Bennett; (Cont.) Mrs. U. Schilling. Annual Sales (D). Co. Size (D).

Stewart Mining Products Inc., See Les Produits Miniers Stewart Inc.

Stewart Monumental Works, Limited, 1403 May St., Victoria, B.C. V8S 1C2. Tel. 604-384-3452. Cut and dressed stone, monuments.

(Mng.Dir.) G.R. Lifton. Annual Sales (A). Co. Size (A).®

Stewart Products Limited, 5240 General Rd., Mississauga, Ont. L4W 1G8. Tel. 416-238-3111. Fax: 416-238-9412. Associates, Bengard Manufacturing Ltd., Mississauga, Stewart Group Ltd., Markham, Ont. Modified rubber cove base and flooring accessories, PVC custom profiles and weatherstripping profiles.

(P.) I. Stewart; (V.P.) D. Golding; (Dir.) B. Benson; (S.T.) B. Morris; (Mgr.) G. Parker, P.Eng. Annual Sales (C). Co. Size (A).

★Stewart-Warner Corporation of Canada, Limited, 349 MacDonald Ave., Belleville, Ont. KBN 3Z3. Tel. 613-96B-6761. Toll Free: 800-267-2292. Fax: 613-96B-4403. Alemite lubricating systems, equipment and supplies, casters, automotive hardware, electronic devices, paint and material pumps. Brands, "Alemite", "Bassick", "Stewart-Warner". Parent company, Stewart-Warner Corporation, Chicago, IL, U.S.A.

Distributors in principal cities.

(C.E.O.) A. C. Madge; (Nat.S.M.) G. Newans; (Nat. S.M.) M. Berthiaume. Annual Sales (D). Co. Size (C).®

Stiefurniture Ltd., 12 Roy Brown St., Box 7B2, Moncton, N.B. E1C 8N6. Tel. 506-B57-4990. Upholstered furniture.

(P. & G.M.) D.D. Matthews; (V.P.) S. Steeves. Annual Sales (B). Co. Size (B).

★Stinson Containermate Mfg. Inc., 217 - 3700 Gilmore Way, Burnaby, B.C. V5G 4M1. Tel. 604-432-9B70. Fax: 604-433-7271. "Containermate" container handling equipment.

For.Reps., Ferrant Int'l Eng., U.K., Taylor Machine Works, Inc., U.S.A.

(V.P. & Mng.Dir.) G. Edwards. Annual Sales (A). Co. Size (A).

Stinson-Glaser Ltd., 92 Orchard Rd., Ajax, Ont. L1S 6L1. Tel. 416-6B3-7066. Specially designed machinery, starter motor rebuilding equipment, etc.

(P.) W. G. Stinson; (G.M.) M. Glaser. Co. Size (A).

Stirling Connectors Inc., 211 Telson Rd., Markham, Ont. L3R 1E7. Tel. 416-475-6920. Fax: 416-475-722B. Manufacturer of brass and aluminum coaxial connectors for the cable industry. Parent company, ARC International Corp.

(P.) S. Rittenberg; (Off.Mgr.) Ms. S. Finegold. Annual Sales (C). Co. Size (B).

Stirling Creamery Limited, The, 1 Front St., Box 117, Stirling, Ont. K0K 3E0. Tel. 613-395-3350. "Stirling" and "Hastings" butter.

(P.) Robert West; (S.T.) Richard West. Annual Sales (C). Co. Size (A).®

Stitchcraft Specialties, 163 Victor Ave., Toronto, Ont. M4K 1A9. Tel. 416-466-2061. Athletic clothing and school uniforms.

(Prop.) R. A. Potvin. Co. Size (A).

Stittsville Foundry Limited, 37 Orville St., P.O. Box 69, Stittsville, Ont. K2S 1A2. Tel. 613-B36-132B. Custom grey iron castings.

(P. & G.M.) F. Pasinetti. Annual Sales (B). Co. Size (A).®

★Stock Wooden Toys Ltd., P.O. Box 75, Williamsford, Ont. N0H 2V0. Tel. 519-794-276B. Fax: 519-794-3647. Kindergarten furniture and toys.

(P.) J. Stock; (S.T.) Ms. G. M. Stock. Annual Sales (C). Co. Size (A).®

★Stockwood's Inc. Shelving Systems, 1440 Wellington Ave., Winnipeg, Man. R3E 0K5. Tel. 204-774-1B01. Fax: 204-7B3-2992. Cycle tree stand for retail displays, cabinets and custom store fixtures.

(P.) R. G. Stockwood; (V.P.Mktg.) Mrs. K. A. Stockwood. Annual Sales (B). Co. Size (A).®

★Stoddard Fisheries 19BB Limited, P.O. Box 89, Clarks Harbour, N.S. B0W 1P0. Tel. 902-745-2250. Fax: 902-745-1262.

(P.) M. Nickerson; (V.P.) R. Goodwin; (S.T.) T. Atkinson. Annual Sales (C). Co. Size (B).

Stoddard Silencers of Canada Inc., 3015 Kennedy Rd., Suite 205, Scarborough, Ont. M1V 1E7. Tel. 416-291-4390. Fax: 416-291-4791. Subsidiary, Stoddard Silencers Inc., Grayslake, IL, U.S.A. Silencers for pneumatic conveying.

(P.) H. Lockhart. Annual Sales (B). Co. Size (N/R).

★Stoermer Bell & Brass Foundry, P.O. Box 2, Breslau, Ont. N0B 1M0. Tel. 519-64B-22B1. Non-ferrous castings.

(Prop.) H. Stoermer. Annual Sales (A). Co. Size (A).®

Stokes Cap & Regalia Limited, 11 Canadian Rd., Unit 3, Scarborough, Ont. M1R 5G1. Tel. 416-755-52B3. Fax: 416-755-52B5. Brand, "Stokes".

(P.) J. Lloyd Mellor; (T.) D. G. Bee; (S.) Ms. M. L. Mellor. Annual Sales (C). Co. Size (B).®

Stoklosar Marble Quarries Limited, P.O. Box 3B9, Hwy. 62, Madoc, Ont. K0K 2K0. Tel. 613-473-2959. Terrazzo chips. Brand, "Stoklosar".

(P.) R. G. Nash; (V.P.) W. A. Nicholls; (S.T.) E. V. Artuso; (Mgr.) W.P. Houston. Annual Sales (B). Co. Size (A).

Stolk Machine Shop Ltd., 614 Wentworth St. N., Hamilton, Ont. LBL 5X6. Tel. 416-523-49B0. Fax: 416-523-6693.

(P.) J. Stolk. Annual Sales (B). Co. Size (A).

Stolco Industries Ltd., 1770 Kingsway Ave., Port Coquitlam, B.C. V3C 1S5. Tel. 604-941-6291. Fax: 604-941-7463. Metal stamping and fabricating, aluminum running boards, car ramps and tire carriers, building hardware.

(P.) K. Stolle; (G.M.) B. Cawthorne. Annual Sales (C). Co. Size (A).®

†Stone Boilers Canada, 6 Scanlon Cr., Aurora, Ont. L4G 3G9. Tel. 416-727-51B2. Fax: 416-727-8656. Telex: 069-64717. Branch office, Montreal, Que. Associates, Thermogenics Inc., Specialized Boiler Services Inc. Coiled tube steam boilers, air to liquid boiler economizers, air to air heat exchangers. Parent company, Thermogenics Inc.

(P.) D. Kluey; (G.M.) D. Cross; (Compt.) R. Harrison; (S.M.) D. Bright; (P.A.) M. Harris; (Plant Mgr.) D. Cross. Annual Sales (C). Co. Size (C).®

★Stone-Consolidated Inc., B00 Rene-Levesque Blvd. W., P.O. Box 69, Montreal, Que. H3C 2R5. Tel. 514-B75-2160. Fax: 514-875-62B4. Telex: 05-267330. Sales offices Pulp & Paper Group, Consolidated-Bathurst Pulp & Paper Limited, Montreal, Que.; for newsprint, Consolidated-Bathurst Newsprint Limited, Montreal, Que., Consolidated Newsprint, Inc., New York, N.Y. and Downers Grove, Ill., U.S.A.; for pulp, Consolidated Pontiac, Inc., Montreal, Que.; for Kraft Papers, corrugating medium, linerboard boxboards, Consolidated-Bathurst Paper Sales, Limited, Montreal, Que. and Toronto, Ont. Newsprint, groundwood printing papers, market pulp, container board, lumber. Parent company, Stone Containers Corporation, Chicago, IL, U.S.A.

(Chmn.) R. W. Stone; (P. & C.E.O.) T.O. Stangeland; (V.P.Fin.) J. Carrier; (Sr.V.P., Mktg. & Sales, Pulp & Groundwood) B. G. Duns; (Sr.V.P.Mfg.) R. Felix; (Sr.V.P. Woodlands & Wood Prods.) A. Legault; (S.) E.C. Robiehaud; (Sr.V.P.Mktg. & Sales Newsprint) M. deB. Strathy; (V.P.Admin.) T. J. Wagg; (Bathurst Div.Mgr.) M. Blackburn; (Belgo Div.Mgr.) C. Janelle; (Chaleurs Div.Mgr.) P.G.S. Campbell; (Laurentide Div.Mgr.) P. Felix; (Pontiac Div.Mgr.) T.H. Gray; (Port Alfred Div.Mgr.) P. Bedard; (Wayagamack Div.Mgr.) J.L. Pellerin; (Mgr.Mfg. Newsprint Prod'n) L. Olivier; (Maritimes Div.Mgr.) M. Cater; (Chicoutimi Div.Mgr.) J. Girard; (Portage-du-Fort Div.Mgr.) W. Beardsell; (Grand-Mere Div.Mgr.) J. T. Smith; (G.M. Braeside) R.A. Nugent; (Mgr.Mfg. Kraft) P.J. Jacobsen; (S.M.Wood Prod.) L. Demers. Annual Sales (I). Co. Size (G).

Stone Consolidated Inc., Wood Products Group, B00 René Lévesque Blvd. W., Montreal, Que. H3B 1Y9. Tel. 514-B75-2160. Fax: 514-875-4918. Sawmills, Bathurst, N.B., Notre Dame Du Rosaire, St. Fulgence, Roberval, Chibougamau, Que., Braeside, Ont. Associates, Scierie Saguenay Inc., Ville La Baie, Scierie Petit Paris, St. Ludger de Milot, Que. White and red pine and spruce lumber, chips, dry shavings and sawdust. Brand, "Gillies". Parent company, Stone Container Corporation, Chicago, U.S.A.

(G.M.) L.M. Demers; (S.M.) D.Q. Smith; (Prod'n Mgr.) J.G. Magnan; (Group Cont.) G. Tessier. Annual Sales (E). Co. Size (F).®

- ★Stone County Specialties Inc., 1933-B Leslie St., Don Mills, Ont. M3B 2M3. Tel. 416-447-9664. Fax: 416-447-9160. Honeycup sweet and hot prepared mustard, prepared beer mustard, "Pepper Orange Dressing" salad dressing, "Lively Vegetable Antipasto" regular and mild. (P.) Ms. P. Wayne; (V.P.) S. Wayne. Annual Sales (C). Co. Size (A).®
- Stone Marine Canada Ltée., 420-9th Ave., P.O. Box 86, Iberville, Que. J2X 4J5. Tel. 514-347-3789. Fax: 514-358-2795. Marine propellers and repairs, non-ferrous castings. Parent company, Stone Manganese Marine, Birkenhead, Merseyside, U.K. (Mng.Dir.) J. G. McLoughlin; (Fin.Dir.) Mrs. N. Lapointe. Annual Sales (C). Co. Size (8).®
- Stone-Safety Canada Limited, 1355 Huntingwood Dr., Scarborough, Ont. M1S 3J1. Tel. 416-298-1700. Fax: 416-298-3991. Telex: 065-26252. Associates, Stone Transportation, Crawley, England; Stone India Limited, Calcutta, India; Stone Iberica SA, Madrid, Spain; Stone Electrical saic, Buenos Aires, Argentina; Stone Safety Corp., Greenville, SC, Stone Safety Service Corporation, S.Hackensack, NJ, Stone Bennett Corporation, Carrollton, TX, U.S.A. Air conditioning, heating, environmental control and door operating equipment for the transportation industry. Parent company, Stone International, Greenville, SC, U.S.A. (P.) T.G. Barrett; (P.A.) R.B. Bhattacharya. Annual Sales (D). Co. Size (C).
- Stone Straw Limited, 2276 Lakeshore Blvd. W., Toronto, Ont. M8V 1B2. Tel. 416-255-5527. Fax: 416-253-5187. Diesel locomotive filters, "Stone" drinking straws and coffee stir sticks. (P.) R. Impey; (Plant Acct.) Ms. 8. Conway. Annual Sales (C). Co. Size (A).®
- ★Stone & Webster Canada Limited, Yonge-Eglinton Centre, 2300 Yonge St., Toronto, Ont. M4P 2W6. Tel. 416-482-8500. Fax: 416-482-2865. Telex: 065-24066. Atlantic Canada Operations Centre, Halifax, N.S. Associates, Stone & Webster Engineering Corporation, Boston, MA, Stone & Webster Management Consultants, Incorporated, New York, NY, U.S.A. Stone & Webster Engineering Limited, Milton Keynes, England. Services range from initial technical and feasibility studies through engineering and design, project and construction management and commissioning and start-up of new facilities to petroleum, petrochemical, pulp and paper, and all other process, steel, and power industries, general industrial and institutional facilities. Parent company, Stone & Webster, Incorporated, New York, NY, U.S.A. (P.) A. E. Garred; (Exec.V.P.) T. J. Doyle; (V.P., S. & Counsel) F. T. Smialek; (V.P.Mktg.) R. A. Douglas; (G.M.Mktg.) W. Seaton; (T.) G. T. Czubak. Annual Sales (E). Co. Size (E).
- Stonehill Chemical Co., Box 3424, Stn. "C", Ottawa, Ont. K1Y 4J6. Tel. 613-230-0993. Adhesives for instruments, electronic and optical fibre optic devices, uv and thermal cured-potting compounds. Parent company, 561158 Ontario Ltd. (P.) I. V. Steinberg. Annual Sales (A). Co. Size (A).®
- Stoney Creek Dairies Limited, 135 King St. E., Stoney Creek, Ont. L8G 1L4. Tel. 416-662-4934. Toll Free: 800-263-4846. Fax: 416-664-3955. Ice cream. (P.) G. Dawson. Annual Sales (C). Co. Size (A).
- Stora Forest Industries Limited, Box 59, Port Hawkesbury, N.S. B0E 2V0. Tel. 902-625-2460. Fax: 902-625-1105. Plant, Point Tupper, N.S. Newsprint and bleached sulphite pulp. Brand, "Storafite". Parent company, The STORA Group, Falun, Sweden. (P. & G.M.) T. R. Hall; (V.P.Fin. & Admin.) L. E. Andersson; (V.P.Sales) J. MacDonald; (G.M.Woodlands) R. Waycott; (G.M.Ops.) J. Hartery; (Mgr., Corp.Comm.) Ms. P. Dietz. Annual Sales (G). Co. Size (G).®
- ★Storburn International Inc., P.O. Box 521, Paris, Ont. N3L 3T6. Tel. 519-442-4731. Toll Free: (U.S.A.) 800-263-0292. Fax: 519-442-7551. Warehouse, Niagara Falls, NY, U.S.A. Plant, Brantford, Ont. Gas fired incinerator toilets. Brand, "Storburn". (P. & G.M.) d. R. Gabriel. Annual Sales (8). Co. Size (A).®
- Stork Craft Limited, 11511#5 Rd., Richmond, B.C. V7A 4E8. Tel. 604-274-5121. Fax: 604-274-9727. Telex: 04-355733. Showroom, Mississauga, Ont. Infants' cribs, dressing tables and case goods. Brand, "Stork Craft". (P.) M. Feldstein; (Exec.V.P.) D.M. Feldstein; (V.P.Sales & Mktg.) J.P. Cowley; (V.P.Fin.) R. Patrizio; (V.P.Ops.) Mrs. G. Pichler. Annual Sales (E). Co. Size (E).®
- ★Stork Werkspoor Canada Ltd., 47 boul. Marie-Victorin, Candiac, Que. J5R 186. Tel. 514-659-6571. Fax: 514-659-1035. Telex: 055-63287. Branch offices, Mississauga, Ont., Vancouver, B.C. Associates, ABCO Industries Ltd., Lunenburg, N.S., Mont Joli, Que. Heating, ventilating, air conditioning and refrigeration equipment, pumps, ice machines, ice systems for the fishing and food processing industries. Parent company, VMF Stork Amsterdam, Holland. (P.) D.S. McKelvie; (Mktg.Mgr.) T. Morse; (P.A.) S. McDonald; (Plant Mgr.) C. Kmiec. Annual Sales (D). Co. Size (C).®
- Storm-Tite Inc., 404 Egesz St., Winnipeg, Man. R2R 1X5. Tel. 204-633-4808. Toll Free: 800-665-7600. Fax: 204-694-7280. Residential, bus and R.V. aluminum windows and doors, vinyl casement, picture, awning, horizontal and vertical windows. (P.) K. Koberstein; (V.P.) D. Koberstein; (S.M.) A. Koberstein; (Plant Mgr.) D. McTavish. Annual Sales (D). Co. Size (C).®
- ★Storpack Canada Inc., 3939 Nashua Dr., Mississauga, Ont. L4V 1R3. Tel. 416-672-6606. Fax: 416-672-6662. Plant, Pointe Claire, Que. Expandable polystyrene packaging materials. (S.M.) T. Groves; (Plant Mgr.) E. Bunclark. Annual Sales (C). Co. Size (A).®
- ★Storwal International Inc., 1000 Olympic Dr., Pembroke, Ont. K8A 6X5. Tel. 613-735-4151. Toll Free: 800-267-3153. Telex: 053-34510. Branch offices, Toronto, Ont., Chicago, Ill., New York, N.Y., U.S.A. Steel filing and storage systems, including lateral and vertical files, pedestals, cupboards. Brand, "Storwal". For.Reps., Maine Engineering, England; Saudi National Information Systems, Riyadh, Saudi Arabia. (V.P.Mktg. & Sales) R. Bailey; (Exec.V.P.Ops.) W. Stack; (V.P.Fin.) M. Baer; (V.P.Eng'g) D. McGregor; (Mgr.Mktg.Serv.) Mrs. C. Barnard. Annual Sales (E). Co. Size (E).®
- Stott Aluminum Corp. Ltd., 137 Pitt St., P.O. Box 1205, Sydney, N.S. B1P 6J9. Tel. 902-562-5591. Fax: 902-562-5592. Architectural and horizontal sliding windows, combination doors and windows, aluminum awnings, car ports, store fronts, entrances and siding. Brands, "Stott", "Everseal". (P.) B. G. Stott; (V.P.) G.G. Stott; (Plant Mgr.) D. Gillis. Annual Sales (B). Co. Size (A).®
- ★Stouffville Machine Inc., 40 Freel Lane, P. O. Box 280, Stouffville, Ont. L4A 7Z5. Tel. 416-640-1412. Fax: 416-640-2882. Rubber tube moulds, tire building drums, rubber slitting, processing and general machinery, tire servicers, custom machining, batch-off machines, impeller and liner moulds, wire and cable reels, steel mill and scrap metal machinery, machine bases. (P.) C. E. Jackson. Annual Sales (C). Co. Size (8).®
- Stowe-Woodward Inc., 12320 88th Ave., Surrey, B.C. V3W 3J6. Tel. 604-594-0477. Fax: 604-594-3177. Plants, Sherbrooke, Que., North Bay, Ont. Rubber and elastomeric roll coverings used in paper, textile and numerous industrial processes. Parent company, Stowe Woodward Co., Southborough, MA, U.S.A. For.Reps.: Great Britain, S.Africa, Mexico, Brazil and licensees throughout the world. (P.) S. S. Harrowing; (V.P.) N. August; (Plant Mgr. Sherbrooke) R. Dionne; (Plant Mgr.North Bay) R. Cecilioni. Annual Sales (D). Co. Size (C).®
- Strand Lighting Limited, 2430 Lucknow Dr., #15, Mississauga, Ont. L5S 1V3. Tel. 416-677-7130. Toll Free: 800-387-3403. Fax: 416-677-6859. Representatives across Canada. Associates, Strand Lighting Inc., Rancho Dominguez, CA, Strand Electro Controls, Salt Lake City, UT, U.S.A.; Strand Lighting Ltd., Isleworth, Middlesex, England; Rank Lighting SLR, Rome, Italy. Stage and studio control and distribution equipment. Brands, "Channelmount", "TFR". Parent company, The Rank Organization, London, England. (P.) Mrs. D.E. Appleton; (Nat.S.M.) P. Rogers. Annual Sales (D). Co. Size (A).®
- Strand Ropes & Roping Supplies, 108 - 8th Ave. S.E., Calgary, Alta. T2G 0K6. Tel. 403-265-3400. Fax: 403-261-5088. Rope halters and leather goods, buckles, small hardware, rodeo equipment, lariats, chaps, rodeo bags, carrying cases, oil skin raincoats. (Prop.) B. Strandberg. Annual Sales (A). Co. Size (A).®
- Strapex (Canada) Inc., Northam Ind'l Pk., Bldg. 5, Box 576, Cobourg, Ont. K9A 4L3. Tel. 416-372-6885. Fax: 416-372-6884. Telex: 06-981361. Branch offices, Dartmouth, N.S., Montreal, Que., Vancouver, B.C. Strapping machinery, polypropylene, polyester cord and wire
- strapping, polyester extruded strapping. Parent company, Strapex AG, Switzerland. (G.M.) C. T. Hunt; (Prod.Mgr.) J. Varo; (Acct'g Mgr.) Mrs. C. Dingsdale. Annual Sales (D). Co. Size (C).®
- ★Strategic Technologies Inc., #103, 20651 - 56th Ave., Langley, B.C. V3A 3Y9. Tel. 604-530-8988. Fax: 604-530-1054. Associate, Tactical Technologies Inc., Folsom, PA, U.S.A. "Knightstalker" infrared day/night CCTV system, "C-IT250" questioned document analyser, "Hissys", electronic prisoner monitoring system, "Spot Dot" infrared beacons, "IRL-36" infrared illuminator. (P. & C.E.O.) D. Blakeway; (V.P.Mktg.) T. Dodd; (C.F.O.) K. Tolmie; (Sr.Eng.) W. Winter. Annual Sales (C). Co. Size (A).®
- Stratford Textiles Inc., 211 Finchdene Sq., Scarborough, Ont. M1X 1B9. Tel. 416-298-3833. Fax: 416-298-3608. Knitted outerwear, sweaters and co-ordinates for ladies, juniors and men. Brand, "Lessandra", "Bollini". (P.) G.P.K. Tam; (Off.Supp'r) J. Chan. Annual Sales (C). Co. Size (C).®
- Strathcona Paper Company, Division of Roman Corporation Ltd., P.O. Box 130, Napanee, Ont. K7R 3L6. Tel. 613-378-6672. Fax: 613-378-6158. Branch offices, Montreal, Que., Toronto, Ont. Plant, Strathcona, Ont. Box, chip, coated and coloured paperboards. Parent company, Roman Corporation Limited. (Chmn. & C.E.O.) W. Earl Riddolls; (P. & C.O.O.) R. G. MacNeill; (Cont.) Mrs. F. Moore; (Mgr.Supply & Serv.) A. J. Hunter. Annual Sales (E). Co. Size (E).®
- ★Strathearn House Group Limited, 637 Lakeshore Blvd. W., Toronto, Ont. M5V 1A8. Tel. 416-665-7500. Fax: 416-665-9878. Branch office, Downsview, Ont. Plants, Stratford, Durham, Weston, Downsview, Ont., Edmonton, Alta. Associates, Thompson-Heyland, House of Braemore, Braemore convertibles, Hartshorn Mfg. Household furniture. Brands, "Kroehler", "Braemore", "Troister", "Hespeler". (Exec.V.P.) P. Mason. Annual Sales (E). Co. Size (G).®
- Strathroy Age Dispatch Inc., 8 Front St. E., Strathroy, Ont. N7G 1Y4. Tel. 519-245-2370. Fax: 519-245-1647. Branch office, Mount Brydges, Ont. Newspapers and weekly shopping news, also custom typesetting. Parent company, Bowes Publishers Ltd. (Publisher) S. Down; (Editor) D. Cameron. Annual Sales (8). Co. Size (A).
- Strathroy Furniture, 56 Canaan St., Strathroy, Ont. N7G 1L8. Tel. 519-245-2120. Fax: 519-245-4719. Wood furniture. Parent company, Wilfred Karlson Furniture Company, Inc. (P.) F.J. Batson, Jr.; (G.M.) W. Strybosch. Annual Sales (D). Co. Size (E).®
- Strathroy Glass Limited, 70 Canaan St., Box 57, Strathroy, Ont. N7G 3J1. Tel. 519-245-1820. Toll Free: 800-265-0364. Fax: 519-245-5449. Mirrors, etc. Brand, "Mirror Magic by Strathroy". (P.) G. Teeple; (S.T. & Dir.) C. A. Wilton; (V.P. & Plant Mgr.) C. G. Wilton. Annual Sales (C). Co. Size (8).®
- Strato-Steel Limited, 220 Healey Rd., Bolton, Ont. LOP 1A0. Tel. 416-857-4070. Plants, Bolton, Kearney, Ont. Structural steel fabricators and joists. (P.) E. Vogel; (S.M.) J.R. Hicks. Annual Sales (D). Co. Size (8).®
- Straton Knitting Mills Corp., 62 Osler St., Toronto, Ont. M6P 4A2. Tel. 416-762-8133. Fax: 416-763-6909. Associate, London Fog Knitwear. Men's shirts, men's, ladies' and children's sweaters. Brands, "London Fog", "Winning Edge", "Clipper Mist". (P.) L. 8. Zweig; (S.) Mrs. K. A. Zweig; (G.M.) R. I. Zweig. Annual Sales (D). Co. Size (D).®
- †Strauss Designs Ltd., 120 Carlton St., Suite 216, Toronto, Ont. M5A 2K1. Tel. 416-961-8249. Fax: 416-961-8965. Ladies' wear. (P.) Mrs. E. Strauss; (Purch.Mgr.) Ms. I. A. Johnson; (Prod'n Mgr.) G. Tanabe; (Cont.) R. Juma. Annual Sales (C). Co. Size (8).®
- Straw's Machine Shop Ltd., 3875 Hwy. 16 East, Terrace, B.C. V8G 4L3. Tel. 604-635-2874. Fax: 604-635-2960. Tool making, metal fabrication, machining, welding, press work. (P.) D. Straw; (V.P.) M. Straw; (S.T.) Mrs. L. Straw. Annual Sales (B). Co. Size (A).®
- ★Stream-Flo Industries Ltd., 4505-74th Ave., Edmonton, Alta. T6B 2H5. Tel. 403-468-6789. Fax: 403-469-7724. Telex: 037-2869. Branch and sales offices, Estevan, Sask., Brooks, Calgary, Grande Prairie, Red Deer, Alta., FT St. John, B.C. Subsidiaries, Master Flo Valve Inc., Edmonton, Alta.; Master Flo Valve Company (U.K.) Ltd., Aberdeen, Scotland; Stream-Flo Industries (S) Pte.

† Indicates firms seriously interested in export trade.

® Uses Distributors.

© Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ©.

Ltd., Singapore; PT Stream-Flo Indonesia Corp., Indonesia. Oilfield specialties, check valves, paraffin scrapers, screwed and flanged wellheads. Brands, "Stream-Flo", "Crown".

(P.) J. Dunc McNeill; (V.P. & G.M.) R. Evans; (V.P. Engr'g) T. Lam; (V.P. Fin.) L. Lambert; (Corp. Mgr.) M. McGillivray; (Dist. Mgr. Ft. St. John) D. Wootton; (Purch.) K. Tluchak; (Dist. Mgr. Grande Prairie) D. Thompson; (Dist. Mgr. Red Deer) D. Hughes; (Dist. Mgr. Estevan) A. Saltel; (Dist. Mgr. Brooks) G. Tamura. Annual Sales (D). Co. Size (D).®

Streamline Copper & Brass Ltd., 290 Ellor St., Strathroy, Ont. N7G 2L4. Tel. 519-245-0800. Fax: 519-245-1807. Copper fittings in imperial and metric sizes for plumbing, refrigerators, and air conditioners. Parent company, Sharon Steel, Miami Beach, FL, U.S.A.

(V.P. Sales) D.W. Graham; (Plant Mgr.) J. Gray. Annual Sales (E). Co. Size (C).®

★Streetscape Precast Furnishing Incorporated, 194 Woolverton Rd., Box 37, Grimsby, Ont. L3M 4G1. Tel. 416-945-2480. Fax: 416-945-2487. Planters, litter containers, bollards, light bollards, benches, drinking fountains and tree grates, specializing in custom work.

(P.) E. Sciuillo; (Civil Eng.) M. Patel; (Prod'n Mgr.) D. Hasnas. Annual Sales (8). Co. Size (A).®

★Streifel Industries Ltd., 23712 River Rd., Maple Ridge, B.C. V2X 7E6. Tel. 604-463-7161. Fax: 604-463-4218. Circular saws for the forest industry.

(P.) G. Streifel. Annual Sales (C). Co. Size (A).

★Stress-Crete Ltd., 840 Walker's Line, P.O. Box 7, Burlington, Ont. L7R 3X9. Tel. 416-632-9301. Fax: 416-632-8116. Associate, King Luminaire Co. Inc., Burlington, Ont. Concrete lighting, floodlighting and distribution standards, substation structures, decorative architectural poles, antique concrete poles and bollards.

(P.) M. S. Schwenger; (V.P. Mktg.) G. Bradford; (V.P. Mfg.) G. Sutton; (P.A.) Mrs. W. Zimmerman. Annual Sales (D). Co. Size (C).®

Strip Tinning of Canada Limited, 2217 Dunwin Dr., Mississauga, Ont. L5L 1X1. Tel. 416-828-7770. Fax: 416-828-7814. Telex: 06-218161. Continuous hot dip tinning of tin or tin/lead on coils of metal strip, also hot dip zinc coating of continuous steel coils and heavy deposition of tin on strip.

(P.) C.J. Barton; (Mgr.) J. Ives. Annual Sales (C). Co. Size (A).®

★STRITE INDUSTRIES LIMITED, 298 Shepherd Ave., Cambridge, Ont. N3C 1V1. Tel. 519-658-9361. Fax: 519-658-6925. Ultra precision machined parts for inertial guidance systems, turbochargers and defence products, thread grinding, EDM machining, broaching, crush grinding, CNC milling and turning, oxidizing of zirconium, EDM CNC wire machining, orthodontic braces. Registered trade mark, "Speed System" orthodontics.

(P. & G.M.) J.D. Strite; (T.) J. P. Potje; (S.M. Speed Orthodontic Div.) R. Strite; (Plant Mgr.) D. Mead. Annual Sales (D). Co. Size (E).®

★Stromag (Niagara) Limited, 6969 Oakwood Dr., Niagara Falls, Ont. L2E 6S5. Tel. 416-354-7407. Fax: 416-354-1404. Vibratory feeders, inline feeders, hoppers, automatic assembly machines, packaging machines, and plastic bags.

(P.) S. Fisk; (V.P.) R. McCabe; (S.T.) Ms. M. Robertson. Annual Sales (C). Co. Size (A).®

Strongarm Inc., 2445 Lucknow Dr., Mississauga, Ont. L5S 1H1. Tel. 416-671-8846. Fax: 416-671-4241. "Strongarm" garage equipment.

(P.) W.F. Moran; (T.) H. Langston. Annual Sales (C). Co. Size (A).®

★Strub Brothers Ltd., 355 Mill St., Dundas, Ont. L9H 2L9. Tel. 416-628-5594. Branch office, Brantford, Ont. Refrigerated pickles, sauerkraut, peppers, herring, horse-radish, and pickled eggs. Brand, "Strub's".

(V.P.) L. Strub; (S.) Ms. I. Strub; (Prod'n Mgr.) M. Strub; (Mktg. Mgr.) A. Strub. Co. Size (C).®

Structal 1982 Inc., 1445 rue du Grand-Tronc, Quebec, Que. G1N 4G1. Tel. 418-683-2561. Steel fabrication, structural steel.

(P.) J.P. Warren; (Plant Mgr.) C. Bernier. Co. Size (C).

†Structural Glass Ltd., 20 Burnett Ave., Winnipeg, Man. R2G 1C1. Tel. 204-668-9320. Fax: 204-663-9115. FRP chemical storage and septic tanks, hoods, stacks, and shower stalls.

(P.) D. Killam; (G.M.) D. Koss; (Sales Rep.) T. Anderson. Annual Sales (C). Co. Size (8).®

Structural Tech Corporation Ltd., 1040 Degurse Dr., P.O. Box 356, Sarnia, Ont. N7T 7J2. Tel. 519-332-3190.

Fax: 519-336-7743. Branch office, Willowdale, Ont. Scaffolding products.

(P.) N. Alix; (V.P. Mktg.) W. Walker; (G.M.) M. Houlihan; (Plant Mgr.) H. Plain; (S.M.) L. Jones. Annual Sales (C). Co. Size (B).®

★Structure C.Q.S. Inc., 1005 Pere Daniel St., P.O. Box 1360, Trois Rivières, Que. G9A 5L2. Tel. 819-378-2891. Fax: 819-378-2892.

(P. & S.M.) P. Archambault; (S.) Y. Johnston; (T.) R. Drouin; (Plant Mgr.) J. Dumais, P. Eng. Annual Sales (D). Co. Size (D).

Structures S.M.C. Ltée., Les, 4943 Royaume Blvd., Box 843, Jonquière, Que. G7X 7W8. Tel. 418-542-5595. "Insul Wall" insulated wall panels.

(G.M.) R.M. Lavoie; (S.M.) M. C. Lemay; (P.A.) C. Lavoie; (Plant Mgr.) A. Lavoie. Annual Sales (B). Co. Size (A).

Structures St-Patrick Inc., 500, ouest Notre Dame, St-Pierre, Que. H8R 1H2. Tel. 514-367-0152. Fax: 514-365-8417. "Aurea" prefabricated concrete slabs, balconies and structural walls.

(G.M.) M. Grimard; (S.M.) M. Biscotti; (P.A.) C. Gelinas; (Plant Mgr.) O. Jacques. Annual Sales (D). Co. Size (8).®

★Structurlam Products Ltd., 402 Warren Ave. E., Penticton, B.C. V2A 3M2. Tel. 604-492-8912. Fax: 604-493-7255. Laminated wood beams, arches and columns.

(G.M.) M. Rufiange. Annual Sales (B). Co. Size (A).

★Strudex Fibres Limited, 65 Northfield Dr., Waterloo, Ont. N2J 4J4. Tel. 519-884-2030. Fax: 519-884-3443. Telex: 069-55313. Associates, Kraus Carpet Mills Ltd., Craft Cord Ltd., Waterloo Spinning Mills Ltd. "Strudon" polypropylene yarns for carpets, upholstery, braids, trimmings and crafts, "Ultrel" solution dyed nylon.

For. Reps., ETS Michel Peirs, Waasmunster, Belgium, Kane Corporation, Melbourne, Australia, Bruce Smith Ltd., Auckland, New Zealand.

(P.) M. Kraus; (Exec. V.P.) F. Guthier; (V.P.) N. Kraus; (V.P. Mktg. & Mfg.) J. Holmes. Annual Sales (N/R). Co. Size (E).®

Struthers-Dunn Relays, Division of Renfrew Electric Co. Limited, 1210 Birchmount Rd., Scarborough, Ont. M1P 2C3. Tel. 416-752-4611. Fax: 416-752-4614. Telex: 06-963527. Branch offices, Montreal, Que., Vancouver, B.C. Brands, "Struthers-Dunn", "Dunco".

(P.) A.L. Shelton. Annual Sales (C). Co. Size (8).®

Stryco Wire Products Ltd., 1110 Flint Rd., Downsview, Ont. M3J 2J5. Tel. 416-663-7000. Fax: 416-663-7001. Baskets, shelving, light guards.

(P.) J. Miklavc; (V.P.) Mrs. M. Miklavc. Annual Sales (C). Co. Size (8).®

Stuart, D.A., Inc., 43 Upton Rd., Box 430, Scarborough, Ont. M1K 5C3. Tel. 416-757-3226. Toll Free: 800-387-7970. Fax: 416-757-3220. Subsidiaries, Surbond Ltd., Milton, Ont., Surbond Inc., Batavia, NY, Stuart-Ironside, Inc., Chicago, IL, U.S.A. Cutting fluids, metal cleaners and coatings. Brands, "Thredkut", "Speedkut", "Superkool", "Dascolene", "Codol", "Solvol", "Kleenkut", etc. Parent company, D.A. Stuart Ltd., Scarborough, Ont.

(P.) D.F. Haslam; (Admin. Mgr.) B. Tinkham; (S.M.) J. Wannamaker; (Purch. Mgr.) G. Williams; (Lab. Mgr.) W. Pfuhl; (Ops.) D. Hart. Annual Sales (D). Co. Size (C).®

Stuart Graphics (1985) Ltd., 596 Martin St., Penticton, B.C. V2A 5L4. Tel. 604-492-8779.

(P.) G. Edis; (Mgr.) J. Edis. Annual Sales (8). Co. Size (A).

Stuart House Canada Limited, 77 Rivalda Rd., Weston, Ont. M9M 2M6. Tel. 416-745-8850. Fax: 416-745-8850. Subsidiaries: Burlington Packaging Limited, Fleer Ltd/Ltée, Toronto, Ont. Dry soup mix and packagers of household aluminum foil products, shelf and freezer paper.

(P.) A. W. Harding; (Chmn.) J. Stuart; (V.P.) W.J. Harding; (Plant Mgr.) J. Griffiths. Annual Sales (E). Co. Size (D).

Stuart, Michael, Co. Limited, 750 Millway Ave., Concord, Ont. L4K 3B2. Tel. 416-738-6008. Fax: 416-738-6012. Warm air heating apparatus.

(P.) N. Herbert. Annual Sales (C). Co. Size (A).®

Stuart Packaging Inc., See Emballages Stuart Inc.

★Stuart Plastics Ltd., 7435 Lowland Dr., Burnaby, B.C. V5J 5A8. Tel. 604-437-5029. Fax: 604-437-0594. Specialty coatings, industrial cleaners and detergents.

(P.) M. Sanders; (V.P.) R. Campbell; (Dir. R&D) G. Pawelchak, Ph.D. Annual Sales (C). Co. Size (B).

Studio Six Picture Framing, 151 - 157 Denison St., Markham, Ont. L3R 1B5. Tel. 416-475-1136. Picture frames, wooden mouldings.

(P.) A. Citak. Annual Sales (8). Co. Size (A).®

Studio Thomas Wallace Inc., 9855 Esplanade Ave., Montreal, Que. H3L 2X3. Tel. 514-389-1345. Fax: 514-383-1544. Telex: 05-827644. "Thomas Wallace" and "Wallace Studio" ladies' high grade fashion shoes.

(P.) T. C. Wallace. Annual Sales (D). Co. Size (E).®

Studio West Canada Limited, P.O. Box 39, Saskatoon, Sask. S7K 3K2. Tel. 306-244-2815. Tape productions - master and demo, albums and cassettes, audio visual programs.

(Prop. & Mgr.) W. Wilkins; (S.M.) 8. Wilkins. Annual Sales (A). Co. Size (N/R).

Studios O. Allard Photographes Inc., 435 Ave. du Mont-Royal est, Montreal, Que. H2J 1W2. Tel. 514-499-9999. Fax: 514-499-9997. Associate, Centre D'Images Le Mont-Royal Inc. Commercial and industrial photographers.

(P.) A. Michon. Annual Sales (C). Co. Size (B).®

Studley Canada Ltd., Division of Norman Marcus Inc., 147 Tycos Dr., Toronto, Ont. M6B 1W6. Tel. 416-787-1441. Toll Free: 800-387-8534. Fax: 416-787-8049. Plant, Inwood, NY, U.S.A. Disposable vacuum cleaner bags and accessories. Brand, "VC8". Parent company, Studley Paper Company Inc., Inwood, NY, U.S.A.

(P.) G. Studley; (V.P. Sales) G. Sick. Annual Sales (D). Co. Size (8).®

Sturdi-Bilt Wood Products Limited, 201 Don Park Rd., Markham, Ont. L3R 1C2. Tel. 416-475-1050. Fax: 416-475-5638. Wooden shutters, lattice screens and interior wooden planters.

(V.P.) G.A. Cowing; (V.P.) R.W. Cowing. Annual Sales (C). Co. Size (C).®

★Sturdy, Martha, Inc., 16 W. 5th Ave., Vancouver, B.C. V5Y 1H5. Tel. 604-872-5205. Fax: 604-874-8752. Costume jewellery. Registered trade mark, Martha.

For. Reps., Vitamine Chic, Toronto, Ont., Thornby - Ward, Mottura, Los Angeles, CA, Topper & Lowell, NY, Studio Designers Access., Dallas TX, U.S.A.

(Prop.) Mrs. M. Sturdy; (Purch. & Prod'n Mgr.) P. Lee. Annual Sales (C). Co. Size (A).®

★Sturdy Truck Body (1972) Ltd., 196 River Rd. W., Kitchener, Ont. N2B 2E9. Tel. 519-743-0224. Fax: 519-743-4756. Subsidiary, PSM Equipment, Kitchener, Ont. Aluminum and fiberglass reinforced plywood van bodies, flat decks and stake bodies, specialized bodies to carry day old chicks, paper and microfiche shredder bodies.

(P.) Lucien Roussy; (S.T.) Ms. Linda Roussy; (Foreman) G. Laurie; (P.A.) Ms. S. Phillips; (Sales Rep.) A. Robert. Annual Sales (C). Co. Size (8).

★Style Kraft Sportswear Ltd., 55 Denison Rd. E., Weston, Ont. M9N 1B8. Tel. 416-247-7463. Fax: 416-242-2536. Telex: 069-69544. Leather and fabric sport coats, overcoats, raincoats and windbreakers. Brands, "Pape", "Style-Kraft", "Weathermate", "Manto".

(G.M.) N. Patel; (S.M.) M. Wunch; (Exp. Mgr.) B. Patel. Annual Sales (D). Co. Size (8).®

★Style Queen Dress Inc., 225 Chabanel West, Suite 820, Montreal, Que. H2N 2C9. Tel. 514-384-2441. Fax: 514-384-2443. "Datemate" dresses, "En Chante" blouses, "Norma Vee" sportswear and dresses.

(P., G.M. & S.M.) N. Vilner; (P.A. & Plant Mgr.) S. White. Annual Sales (C). Co. Size (A).®

Style-Rite Blouse Company Limited, 22 Benton Rd., Toronto, Ont. M6M 3G5. Tel. 416-247-5428. Ladies' blouses. Brand, "Style Rite".

(P. & G.M.) M. Miltchin; (S.M.) J. Simmons. Annual Sales (D). Co. Size (D).

★Stylecraft Watch-Strap Industries Inc., 8330 Esplanade Ave., Montreal, Que. H2P 2R3. Tel. 514-382-2130. Toll Free: 800-361-1561. Fax: 514-382-0498. Watch straps. Brands, "Copax", "Stylecraft Leather", "Banco".

(P.) P.J. Salesas; (V.P.) E. Salesas. Annual Sales (D). Co. Size (D).®

Stylemaster Slacks Ltd., 11745-78th St., Edmonton, Alta. T5B 2J2. Tel. 403-479-4231. Men's and young men's quality slacks.

(P.) W. O. Poznansky; (S.T.) E. L. Poznansky. Co. Size (8).

Styletex Manufacturing Ltd., 10633 - 109 St., Edmonton, Alta. T5H 3B5. Tel. 403-420-0335. Custom made jackets for casual wear, schools, clubs, teams, etc. Brand, Jensen Jackets.

(P.) 8. Jensen; (G.M.) F. Jensen; (Prod'n Mgr.) R. Du-ford. Annual Sales (8). Co. Size (A).

Stylos Bankers Ltée., See Bankers Pen Company.

- ★Suburban Metal Industries Limited, 120 Commander Blvd., Agincourt, Ont. M1S 3H7. Tel. 416-291-7168. Fax: 416-291-0814. Telex: 065-25290. Cargo restraining equipment, winches, materials handling, rubber bumpers. Brands, "Load-Lok", "Kevlok".
For. Reps.: England, Holland, Sweden, Finland, New Zealand, Australia, Denmark, S. Africa.
(P.) J. Klausmann. Annual Sales (C). Co. Size (B).
- Sucre Lantic Limitée., See Lantic Sugar Ltd.
- Sucres Redpath, Les, See Redpath Sugars.
- Sudbury Star, 33 MacKenzie St., Star Bldg., Sudbury, Ont. P3C 4Y1. Tel. 705-674-5271. Fax: 705-674-0624. Publishers of "The Sudbury Star". Parent company, Thomson Newspapers Company Limited, Toronto, Ont.
(Mng. Editor) J. Farrington; (Adv. Mgr.) D. Mitchell; (Circ. Mgr.) F. Gloster; (Acct.) R. Plaunt. Annual Sales (O). Co. Size (D). ⑥
- Sudbury Truck & Trailer Centre Inc., 510 Whissell Ave., Sudbury, Ont. P3B 2Z3. Tel. 705-673-3613. Toll Free: 800-461-4023. Fax: 705-673-4411. Associate, Basin Custom Machining Limited, Freightliner MB (North Bay), CHAD Equipment Inc., Norbury (Sudbury) Limited, Sudbury Basin Spring Service and Welding Limited. Truck and automobile springs and suspension, U-bolts, dump boxes, trailers, cranes, also heavy duty truck rebuilding. Brands, "DEL", "Hiab".
(Cont.) D. Monticelli, C.A.; (G.M.) H. Mercer. Annual Sales (C). Co. Size (B).
- Sudbury Windows & Doors Manufacturing Ltd., 902 Newgate Ave., Sudbury, Ont. P3A 5J9. Tel. 705-560-5700. "Polar Bear" all vinyl casement and slider windows.
(P.) J. St-Amand; (Mgr.) C. Rainville; (Foreman) M. Guerin; (Fin.) Ms. M. St-Amand. Annual Sales (8). Co. Size (B). ⑤
- †Sudden Graphics Ltd., 102 - 11220 Horseshoe Way, Richmond, B.C. V7A 4V5. Tel. 604-274-6548. Fax: 604-274-8411. Commercial printing.
(P.) J. Wayne Danbrook; (V.P. Mktg. & Sales) L. Hester; (V.P.) P. King; (S.T.) L. Buchanan. Annual Sales (C). Co. Size (B). ⑤
- ★Sugrivo International Ltd., 24 Automatic Rd., Brampton, Ont. L6S 5N8. Tel. 416-791-7445. Fax: 416-458-6411. Telex: 06-97804. Engraved printing cylinders.
(G.M.) K. Kuster; (Off. Mgr.) I. Kerr. Annual Sales (N/R). Co. Size (B).
- ★Sulco Chemicals Ltd., 60 First St. E., P.O. Box 126, Elmira, Ont. N3B 2Z5. Tel. 519-669-5166. Sulphuric acid. Parent company, Canada Colors and Chemicals, Toronto, Ont.
(P.) L. Hollander; (V.P.) V.E. Wilson. Annual Sales (C). Co. Size (A). ②
- Sulconam Inc., 11450 Cherrier, Montreal East, Que. H1B 1A6. Tel. 514-645-1636. Elemental sulphur.
(P.) D.G. Zink, Ph.O.; (Mgr.) R.A. Boisvert. Annual Sales (D). Co. Size (8).
- ★Sullivan Strong Scott, 74 Wildcat Rd., Downsview, Ont. M3J 2V4. Tel. 416-661-5880. Fax: 416-661-5999. Telex: 06-22813. Branch offices, Halifax, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Alta., Vancouver, B.C. Plants, Cannington, Ont., Winnipeg, Man. Associate, Sheldons Engineering, Cambridge, Ont. Conveyors for bulk handling, screw conveyors, horizontal chain conveyors, bucket elevators and buckets, mixers and belt conveyor idlers and components, pulleys. Parent company, Strong Equipment Corporation.
(P.) J. A. Crawford; (V.P. Sales) J. Fitzpatrick; (V.P. Mfg.) D.J. Sullivan; (V.P. Fin.) A.C. Knevel; (Cont. West'n Cda) P. Borys. Annual Sales (E). Co. Size (E). ⑥
- ★Sulzer Bingham Pumps Inc., 4129 Lozells Ave., Burnaby, B.C. V5A 2Z5. Tel. 604-420-5330. Fax: 604-420-1711. Telex: 04354625. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Edmonton, Alta. Plants, Cambridge, Ont., Edmonton, Alta., Burnaby, B.C. Centrifugal pumps. Brand, "Bingham". Parent company, Sulzer Bingham Pumps Inc., Portland, OR, U.S.A.
For. Reps. in Australia, Colombia, Ecuador, Egypt, Europe, Great Britain, India, Indonesia, Iran, Israel, Japan, Kuwait, Mexico, New Zealand, Pakistan, Peru, Philippines, Saudi Arabia, South Korea, Spain, Taiwan, Turkey.
(P.) G. Loven; (V.P. Mktg.) P. McCullough; (V.P. Ops.) D. Hartzo; (V.P. Engr'g) T. Morton; (Mgr. Ops.) P. Clark; (S.M. Vancouver) V. G. Trayers; (S.M. Toronto) D. E. Parks; (S.M. Montreal) F. Y. Goudreau; (S.M. Calgary) J. Peskunowicz; (Plant Mgr. Cambridge) P. D'Souza; (Plant Mgr. Edmonton) P. Nielsen. Annual Sales (E). Co. Size (E). ⑤
- †Sumac Ridge Estate Winery Ltd., 80x 307, 17403 Hwy. #97, Summerland, B.C. V0H 1Z0. Tel. 604-494-0451. Fax: 604-494-3456. Wines. Brand, "Po Joe".
(P.) H. M. McWatters; (V.P.) B. Richmond; (Fin.) E. Farrauto; (Mgr. Sales & Mktg.) L. J. Cornish. Annual Sales (C). Co. Size (A). ⑥
- ★Sumas Clay Products Ltd., 3087 Sumas Mountain Rd., Box 456, Abbotsford, B.C. V2S 5Z5. Tel. 604-852-4100. Fax: 604-852-3834. Clay bricks, pavers, flue liners and liner caps, agricultural tiles. Parent company, Upper Sumas Indian Band.
(V.P. & G.M.) L. Ned; (Prod'n Mgr.) R. Silver; (Compt.) G. Wilton; (Sales & Mktg. Mgr.) A. Gulyas. Annual Sales (C). Co. Size (8). ②
- Summa Engineering Ltd., 1275 Eglinton Ave. E., Unit #49, Mississauga, Ont. L4W 2Z2. Tel. 416-624-3188. Fax: 416-624-1293. Control panels.
(P.) F. Chua; (Dir. Mktg.) F. Cosentino. Annual Sales (C). Co. Size (A). ⑥
- Summer Equipment Dr., 24 West 4th Ave., Vancouver, B.C. V5Y 1G3. Tel. 604-873-4545. Fax: 604-873-2382. Industrial plants, specifically generating sets, marine hydraulic steering gear.
(G.M.) J. Rendell; (S.M.) A. Rendell. Annual Sales (D). Co. Size (B). ⑥
- ★Summerland Forest Products Ltd., P.O. Box 1579, 9304 Cedar Ave., Summerland, B.C. V0H 1Z0. Tel. 604-494-2661. Ponderosa Pine, S.P.F. and cedar boards, finger joint and edge-glue products, pattern work.
(P.) M. Gorman; (G.M. & S.M.) R. Bartsch. Annual Sales (D). Co. Size (C). ⑥
- Summerland Sweets Limited, RR 2, Canyon View Rd., Summerland, B.C. V0H 1Z0. Tel. 604-494-0377. Fruit candy and syrups, canned fruit pulp for wine and gourmet jams. Brand, "Summerland Sweets".
(Mgr.) L. Filek. Annual Sales (B). Co. Size (A).
- Summers Manufacturing Limited, 2450 Finch Ave. W., Weston, Ont. M9M 2E9. Tel. 416-741-3230. Induction heat treating.
(P.) J.A. Holden; (V.P. & G.M.) W. A. Holden. Annual Sales (B). Co. Size (A).
- Summerstown foundry Limited, Summerstown, Ont. K0C 2E0. Tel. 613-931-1110. Fax: 613-931-2372. Grey iron, ductile iron, and non-ferrous alloy castings.
(P.) R. Leroux; (Plant Mgr.) P. Leroux. Annual Sales (B). Co. Size (A). ⑥
- Summerwood Products Ltd., 2700 Dufferin St., Unit #30, Toronto, Ont. M6B 3R1. Tel. 416-782-5733. Fax: 416-782-8703. Western red cedar pool and garden cabanas, patio furniture, gazebos, fences, decks.
(S.M.) G. Farrell; (Ops. Mgr.) B. Jenkins; (G.M.) P. Harvey. Annual Sales (8). Co. Size (A). ⑥
- ★Summit Carpet Industries Ltd., 1773 Bayly St., Pickering, Ont. L1W 2Y7. Tel. 416-831-1112. Toll Free: (416, 418, 514, 519, 705, 807, 819) 800-263-4620, (506, 604, 709, 902) 800-263-4677. Fax: 416-831-9871. Telex: 069-81417.
(Cont.) B. Edwards; (V.P. Mktg.) R. Palmer; (V.P. Ops.) A. Palmer. Annual Sales (D). Co. Size (C). ⑥
- Summit Film Productions Limited, R.R. #22, Cambridge, Ont. N3C 2V4. Tel. 519-658-2852. Motion picture, video and audio-visual production specializing in agricultural and resource industries.
(P.) O. M. Robinson. Annual Sales (A). Co. Size (A).
- Summit Kitchens Ltd., 3115 - 14th Ave., Units 8-11, Unionville, Ont. L3R 2L6. Tel. 416-479-3777. Fax: 416-479-8466. Branch office, Barrie, Ont. Plant, 26 Riviera Dr., Unionville, Ont. Kitchen cupboards, cabinets and vanities.
(G.M.) C. McCathie; (S.M.) G. Hiner; (Cont.) S. Thuraijah. Annual Sales (O). Co. Size (N/R).
- Summit Lime Works, Limited, P.O. Box 40, Coleman, Alta. T0K 0M0. Tel. 403-563-3380. Fax: 403-563-5588. Plant, Crowsnest Pass, Alta. "Red Flash" pulverized quick lime, "Spredwel" high calcium hydrated lime, poultry grit, industrial calcium flour, crushed limestone.
(P.) R.D. Rose; (G.M.) N. Claringbull; (Compt.) B.E. Strachan; (Plant Mgr.) R.C. Gresl. Annual Sales (C). Co. Size (B).
- ★Sumner Press Ltd., 680 E.C. Row Ave., P.O. Box 1150, Windsor, Ont. N9A 6P8. Tel. 519-966-1044. Toll Free: (U.S.A.) 800-234-2900. Fax: 519-966-6701. Associate, Canadian Direct Mailing Systems Ltd. Catalogues, stationery, pressure sensitive labels in rolls, colour process and heat-set web printing, magazines, brochures.
(P.) R. Rosenthal; (Plant Mgr.) D. Zoskey; (S.M.) J. Woloschuck; (G.M.) K. R. Friis; (C.F.O.) O. L. Moore. Annual Sales (O). Co. Size (C). ⑤
- ★Sun-Brite Canning Limited, P.O. Box 70, Ruthven, Ont. NOP 2G0. Tel. 519-326-9033. Fax: 519-326-8700. "Buyer Label" or "Sun-Brite Brand" whole packed or crushed tomatoes, diced tomatoes, pizza and spaghetti sauce, chick peas, dark red kidney and romano beans, sliced hot pickled pepper rings.
(P.) O.H. Iacobelli; (S.T.) L.G. Saccucci. Annual Sales (O). Co. Size (8).
- Sun Business Systems Inc., 7290 Torbram Rd., Unit 1, Mississauga, Ont. L4T 3Y8. Tel. 416-671-1048. Fax: 416-671-1049. Power supply for IBM compatible computers, printed circuit board assembly.
(G.M.) F. Vanzon. Annual Sales (C). Co. Size (8). ⑤
- Sun Crest Company Of Canada, 170 Attwell Or., Suite #603, Rexdale, Ont. M9W 6A3. Tel. 416-674-0136. Subsidiaries: Wynola Corporation Limited, Kickapoo Joy Juice International, Rexdale, Ont. Fruit syrups. Brands, "Nugrape", "2-Way", "Sun Crest", "Kickapoo Joy Juice".
(Chmn.) B.J. Stutz; (P.) J.N. Stutz; (P.A.) Mrs. L. Chomsky; (Plant Mgr.) C. Spanton. Co. Size (A).
- †Sun Dew Foods Ltd., 1504 Maple St., P.O. Box 480, Okanagan Falls, B.C. V0H 1R0. Tel. 604-497-8777. Fax: 604-497-8988. Bottled natural fruit juices, frozen fruit purees, fruit jam stock, private label and bulk juice. Brands, "Sun Oew", "Orchard Gold".
(P.) O. Brown. Annual Sales (C). Co. Size (A). ⑥
- ★Sun Ice Limited, 1001 - 1st St. S.E., Calgary, Alta. T2G 5G3. Tel. 403-261-4780. Fax: 416-237-8155. Telex: 038-21172. Associate, Sun Ice USA Inc., WA, U.S.A. "Sun Ice", "Pod", "David S. Reid", "DSR" and "Siaras" ski outerwear.
(P.) Ms. S. Rempel; (Exec. V.P.) V. Rempel; (V.P. Sales & Mktg.) F. Nykamp; (V.P. Mds'g Prod. Dev.) Ms. A. Grams Rempel; (Cont.) W. Barker; (Ops. Mgr.) H. F. Vahola. Annual Sales (E). Co. Size (E). ⑥
- ★Sun Mountain Beverages Ltd., 105 - 58th Ave. S.E., Calgary, Alta. T2H 0N8. Tel. 403-258-2898. Fax: 403-253-1842. Associate, Colt Beverages Ltd., Toronto, Ont. Carbonated and non-carbonated spring water.
(C.E.O.) W. Johnson; (Sales & Mktg.) R. Oavis; (Acct.) R. Campbell; (Mgr.) H. Miller. Annual Sales (D). Co. Size (A). ⑥
- Sun Pac Foods Limited, 10 Sun Pac Blvd., Brampton, Ont. L6S 4R5. Tel. 416-792-2700. Fax: 416-792-8490. Plants, Weston, Brampton, Mississauga, Ont., Winterhaven, FL, U.S.A. Associates, Oerby Pet Foods, McDowell Ovens Inc., Sun Pac Foods Inc. "Oerby", "Budget", "Purr" canned and private label packers of pet food, "McDowell" bread crumbs and croutons, "Sun Pac" fruit juices and drinks, "Amigo" tortilla chips.
(P.) J.A. Riddell; (V.P.) G. Bracey. Annual Sales (F). Co. Size (E). ⑥
- Sun Publishing Co., Limited., See The Brandon Sun.
- Sun Ray Solar Systems Ltd., 2429 Seminole St., Windsor, Ont. N8Y 1X2. Tel. 519-253-1182. Fax: 519-253-3991. Domestic hot water systems, solar collectors, solariums, insulated windows.
(P.) E. J. Pattison; (G.M.) B. Rankine. Annual Sales (N/R). Co. Size (A).
- Sun-Rype Products Ltd., 1165 Ethel St., Kelowna, B.C. V1Y 2W4. Tel. 604-762-2604. Fax: 604-762-3611. Sales offices, Calgary, Edmonton, Alta., Burnaby, B.C. Fruit juices, applesauce, pie fillings, concentrated fruit juices and purees. Brands, "Sun-Rype", "Kel".
(G.M.) R.J. Holt; (Mktg. Mgr.) L. Bates; (Cont.) J. Steen; (S.M.) R. Nolan; (Plant Mgr.) H. Penner. Annual Sales (E). Co. Size (E). ⑤
- Sun-View Industries Ltd., 18011 Bentley Rd., Box 1079, Summerland, B.C. V0H 1Z0. Tel. 604-494-1327. Fax: 604-494-9221. Radius windows for recreational vehicles, trailers, campers, motor homes, houseboats, etc.
(P.) O. Miller. Annual Sales (C). Co. Size (A). ⑤
- Sunamco Limited, 655 Industrial Rd., Box 3344, Cambridge, Ont. N3H 4T3. Tel. 519-653-1500. Vinyl, plastic, paper custom die-cutting and fabricating, foam and felt products. Brand, "Sunam".
(P.) J.J. Chownyk; (S.T.) Mrs. M. Chownyk. Annual Sales (B). Co. Size (A).
- ★SunarHauserman, Ltd., One Sunshine Ave., Waterloo, Ont. N2J 4K5. Tel. 519-886-2000. Toll Free: 800-265-6606. Fax: 519-886-8340. Telex: 069-55256. Branch offices, Montreal, Que., Toronto, Ont., New York, NY, Chicago, IL, Los Angeles, CA, Denver, CO, Dallas, Houston, TX, U.S.A. Plants, Montreal, Que., Waterloo, Ont. Associates, Desfrun Agencies, Winnipeg, Man., Michael Thompson & Assoc., Calgary, Alta., R.L. Hartin Assoc., Vancouver, B.C. Office furniture. Brands, "Uniwall Sys-

† Indicates firms seriously interested in export trade.

② Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ② and ⑤.

tem", "Race System", etc. Parent company, Hauserman, Inc.

For.Reps., SunarHauserman, Inc., Cleveland, Ohio, U.S.A., SunarHauserman Asia, Ltd., Hong Kong, Sunar Ltd., London, England.

(Ops.Mgr.) 8. Stolte; (V.P.Sales) L. Blundell; (Cont.) J. Gilmore; (Plant Mgr.) C. Mason; (Purch.Mgr.) T. Ulmer; (Mgr.Sales Admin.) G. Neumann. Annual Sales (E). Co. Size (F). ©

★Sunbeam Corporation (Canada) Limited, 1040 Islington Ave., Toronto, Ont. M8Z 4R5. Tel. 416-236-2481. Fax: 416-231-6899. Telex: 06-984533. Branch-offices, Halifax, N.S., Montreal, Que., Toronto, London, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Plant, Etobicoke, Ont. Lawn mowers, gas barbecues. Parent company, Allegheny International, Pittsburgh, PA, U.S.A.

(P.) M.R. Morrow; (Dir.Mktg.) I. Jolliffe; (V.P.Sales) B. Coles; (Cont.) M. Andrews. Annual Sales (E). Co. Size (E). ©

★Sunchild Forest Products 1983, 80x 68, Winterburn, Alta. T0E 2N0. Tel. 403-447-3275. Fax: 403-447-4298. Plant, Edmonton, Alta. Pallets, precut pallet lumber, studs, fence stock, web stock, etc. Parent company, Weyerhaeuser Canada Ltd.

(G.M.) B. Milner; (S.M.) H. Dick. Annual Sales (D). Co. Size (C). ©

Suncor Inc., 36 York Mills Rd., North York, Ont. M2P 2C5. Tel. 416-733-7300. Fax: 416-733-8050. Telex: 06-217576. Branch offices, Montreal, Que., Ottawa, Toronto, Ont., Calgary, Alta. Refinery at Sarnia, Ont., Plants, Montreal, Que., Toronto, Ont. Oil Sands Plant, Ft. McMurray, Alta. Subsidiaries, Sun Canadian Pipe Line Co. Ltd., 156970 Canada Limited, Suncor (Saskatchewan) Inc., SMS Petroleum Ltd., Sunoco Home Comfort Inc., Sun Oil Company of Canada Limited, Chemsun Inc., Sunchem Inc., Fair Wind Shipping. Petroleum products. Brands, "Sunoco", "Sun", "Solnus", "Sunfrost", etc. Parent company, Sun Company, Inc., Radnor, Pa., U.S.A.

(Chmn., P. & C.E.O.) T.H. Thomson; (Exec.V.P.Sunoco Grp.) D.G. MacKenzie; (Exec.V.P.Resources Grp.) R.H. Writz, Jr.; (Exec.V.P.Oil Sands Grp.) M.A. Supple; (Sr. V.P.Hum.Res. & Admin.) P.T. Spelliscy; (V.P.Corp.Dev.) M.W. O'Brien; (V.P.Plan'g & Fin.) G.A.T. Allan; (V.P.Gen.Sousel & S.) D.R. Brown; (V.P.Strategic Dev.Oil Sands Grp.) 8.A. Lang; (V.P.Exploration, Resources Grp.) G. Eynon; (V.P.R & D, Res.) G.F. Stevenson; (V.P.Mining & Extraction, Oil Sands Grp.) A.L. Godin; (V.P.Upgrading & Utilities, Oil Sands Grp.) R.J. Parent; (V.P.Ext. Aff.) H. Maguss; (V.P.Natural Gas Mktg.Supply) H. Wind; (V.P.Tech.Resources, Oil Sands Grp.) E.J. Pacholko; (V.P.Retail Mktg.Sunoco Grp.) J.P. Manion, Jr. Annual Sales (I). Co. Size (G). ©

†Sundance Forest Industries Ltd., P.O. 80x 1600, Edson, Alta. T0E 0P0. Tel. 403-723-2426. Fax: 403-723-7498. Railroad ties, timbers, wood chips and pine panelling.

(P.) R.L. Corser; (G.M.) C. Corser; (Mill Mgr.) G. Svedberg; (Cont.) G.M. Goldie. Annual Sales (C). Co. Size (8). Sundance Publications Limited, 423 Mountain Ave., Neepawa, Man. R0J 1H0. Tel. 204-476-2309. Fax: 204-476-5802. Weekly newspaper, commercial printing, office supplies.

(Publisher G.M.) E. Pow; (Publisher Editor) J. Gibson. Annual Sales (B). Co. Size (A). ©

Sundancer Sportswear Mfg. Co. Ltd., 10565-114 St., Edmonton, Alta. T5H 3J6. Tel. 403-423-1156. Fax: 403-425-9737. Sportswear. Brands, "Golden West", "Sundancer", "Little Folks", "Viz-a-viz".

(P.) L. To. Annual Sales (C). Co. Size (A). ©

Sundawn Inc., 753 Marion St., Winnipeg, Man. R2J 0K5. Tel. 204-237-8191. Motor vehicle deflectors.

(P.) T. Gross.

Sunderland Creamery Ltd., R.R. #3, Sunderland, Ont. L0C 1H0. Tel. 705-357-3124. Fax: 705-357-3219. Butter.

(P.) Mrs. 8. Brooks; (Q.C. & Ops.Mgr.) M. Shaw. Annual Sales (C). Co. Size (A). ©

Sundor Canada Inc., 27 Albert St.E., 80x 501, St. Jacobs, Ont. N08 2N0. Tel. 519-664-2228. Fax: 519-664-3740. Apple juice, concentrated apple, orange juices, apple and prune nectars, orange and grape drinks. Brand, "Martins" & "8rights". Parent company, Proctor & Gamble, Toronto, Ont.

(Plant Mgr.) T. McKenna. Annual Sales (D). Co. Size (8). ©

★Sunds Defibrator Ltée./Ltd., 4900 boul. Thimens, St-Laurent, Que. H4R 2B2. Tel. 514-366-0700. Fax: 514-

366-7611. Branch office, Vancouver, B.C. Plants, Montreal, Que., Vancouver, B.C. TMP/CTMP/CMP pulp refining plants and pulp bale handling equipment, batch chemical pulping plants, digesters, washing, screening, bleaching systems and fibreboard wet and dry process, textile fibre handling, dry forming. Parent company, Sunds Defibrator A.B., Sundsvall, Sweden.

For.Rep., Sunds Defibrator Inc., Minneapolis, Minn., U.S.A.

(P.) K. Yngvesson; (V.P.) M. Jackson; (Div.Mgr.West'n) J. Johansson; (Div.Mgr.East'n) G. Russell. Annual Sales (E). Co. Size (B).

Sunglo Solar Ltd., 35 Citron Crt., Concord, Ont. L4K 2S7. Tel. 416-738-0300. Fax: 416-738-2483. Telex: 06-964609. "Sunglo" solar panels and controls for swimming pools. Parent company, Sanitation Equipment, Concord, Ont.

(P.) J. Sherman; (P.A.) M. Surjaw; (Plant Mgr.) J. Stewart. Annual Sales (C). Co. Size (A). ©

Sunkiss Thermoreactors, 6412 Trans-Canadienne, St-Laurent, Que. H4T 1X4. Tel. 514-735-5488. Fax: 416-252-3618. Telex: 06-984543. Catalytic paint drying equipment. Brand, "Sunkiss". Parent company, Binks Manufacturing Company of Canada Limited, Toronto, Ont.

For.Rep., Binks Manufacturing Company, Franklin Park, IL, U.S.A.

(P.) C.H. Baranowski; (G.M.) J.G. Bouchard; (Nat. Mktg.Mgr.) J.H. Verge. Annual Sales (C). Co. Size (A). ©

★Sunland Foods, 7815-127 Ave., Edmonton, Alta. T5C 1R9. Tel. 403-478-8821. Fax: 403-476-8695. "Sunland" cookies and graham wafers. Parent company, Seatrice Foods Inc., Toronto, Ont.

(G.M.) R. Langver; (Plant Mgr.) L. Seymour; (Cont.) A. Bitangcol. Annual Sales (D). Co. Size (D). ©

†Sunning Foods Company Limited, 1410 William St., Vancouver, B.C. V5L 2P7. Tel. 604-251-1221. Fax: 604-251-5511. Associate, Central Foods Co., Ltd. "Mandarin Noodles" chinese style noodles, egg roll wrapping and wonton wrapping.

(P.) J. W. Cheng. Annual Sales (8). Co. Size (8).

Sunny 80y Limited, 80x 1570, Camrose, Alta. T4V 1X4. Tel. 403-672-2431. "Sunny 80y" cereal, "Rosebud" pancake flour.

(P.) W. W. 8yers. Annual Sales (C). Co. Size (A). ©

Sunny Brae Tool Handle Limited, P.O. Box 50, Sunnybrae, N.S. 80K 1T0. Tel. 902-923-2547. Replacement tool handles. Brand, "8luenose Brand".

(P.) L. A. Johnstone; (Bus. Mgr.) J. M. Johnstone. Co. Size (A).

Sunny Orange Div. of McCain Foods Ltd., 55 Torlake Cres., Toronto, Ont. M8Z 1B6. Tel. 416-259-7851. Fax: 416-259-0713. Telex: 06-967548. Frozen concentrated and single strength juices. Brands, "Kent", "McCain", "Picnic". Parent company, McCain Foods Limited, Florenceville, N.B.

(Plant Mgr.) K.M. Brandie; (Off.Mgr.) M. McCol; (Plant Eng.) G. Holmes. Annual Sales (C). Co. Size (8).

†Sunrise Aluminum Inc., 1626 Charles St., Whitby, Ont. L1N 1B9. Tel. 416-427-2663. Aluminum storm doors with 6 weather strips, storm and thermal replacement windows.

(P. & G.M.) M. Devasia Sebastian; (Mgr.) L. Solahood. Annual Sales (C). Co. Size (A). ©

Sunrise Dairy, 289 Josephine St., Wingham, Ont. N0G 2W0. Tel. 519-357-1260. Milk.

(Owner) R. Bailey. Annual Sales (C). Co. Size (C).

★Sunrise Fine Bone China, 34 Carnforth Rd., Toronto, Ont. M4A 2K7. Tel. 416-755-6440. Fine bone china cup and saucer sets, bells, thimbles, coffee mugs, collector's plates, giftware.

(G.M.) C. Roy Porter. Annual Sales (B). Co. Size (B). ©

†Sunrise Plastics Inc., 35 Haist Ave., Woodbridge, Ont. L4L 5V5. Tel. 416-856-2233. Fax: 416-746-8897. Plastic bottles, blow molded parts. Parent company, Richards Packaging, Mississauga, Ont.

(P.) H. Sandys. Annual Sales (C). Co. Size (C). ©

Sunrise Signs, Ltd., 1642 Midland Ave., Scarborough, Ont. M1P 3C2. Tel. 416-288-1895. Illuminated plastic signs.

(Prop.) 8. Nivicki. Annual Sales (8). Co. Size (A).

Sunsational Juice Ltd., 10 Ilsley Ave., Dartmouth, N.S. 838 1L3. Tel. 902-469-4866. Associate, Stemco-Dolphin Investments. "Sunsational" and "Allsun" juice.

(P.) J.F. Dixon. Annual Sales (C). Co. Size (A).

Sunset Lamp Manufacturing Co. Ltd., 44 Colville Rd., Toronto, Ont. M6M 2Y4. Tel. 416-241-8541. Fax: 416-241-1821. Showroom, Mississauga, Ont. Brands, "Su-

premacy Line", "Permalite", "Sunset", "Gondolier", "Park Regency".

(P. & G.M.) S. Nussbaum; (Prod'n Mgr.) F. Nussbaum. Annual Sales (C). Co. Size (C). ©

Sunshine T-Shirt Inc., See Sunshine Sportswear Inc.

★Sunview Doors Ltd., 141 Cidermill Ave., Concord, Ont. L4K 2Y6. Tel. 416-738-8200. Fax: 416-738-0534. Aluminium sliding doors, factory-sealed double-glazing units.

(P.) A. Di Iorio; (S.M. & P.A.) L. Di Iorio; (Plant Mgr.) R. Pasquini; (P.A.) P. Laurendi; (Acct'g) Ms. A. Tolbini. Annual Sales (D). Co. Size (8). ©

★Sunwell Engineering Company Limited, 180 Caster Ave., Woodbridge, Ont. L4L 5Y7. Tel. 416-856-0400. Fax: 416-856-1935. Telex: 06-986766. Air conditioning and air handling equipment, thermal storage, ice machines/ice plants, heat pumps.

(P.) V. Goldstein; (G.M.) G. Goldstein; (Mktg.Dir.) R. 8. Young. Annual Sales (C). Co. Size (A). ©

†Sunwest Screen Graphics Ltd., #9 - 2061 Logan Ave., Winnipeg, Man. R2R 0J1. Tel. 204-632-5538. Fax: 204-694-4305. Decals, screen printing and signage, screen printed plastics.

(P.) R. Antenbring; (Cont.) J. Slobodian; (Prod'n Mgr.) Ms. 8. Lemay; (Est. Purch.) 8. Hayhurst. Annual Sales (C). Co. Size (B).

Sunworthy Wallcoverings, 195 Walker Dr., Brampton, Ont. L6T 3Z9. Tel. 416-791-8788. Fax: 416-791-8078. Branch offices, Laval, Que., Norcross, GA, Carrollton, TX, Schamburg, IL, Langhorne, PA, Fresno, CA, U.S.A. Wallcoverings. Brands, "Foremost", "8irge", "Sunworthy". Parent company, The Borden Company, Limited.

For.Rep., Borden Inc., Columbus, OH, U.S.A.

(G.M.) C. J. Southey; (V.P.Mktg.) D. Campbell; (Design Mgr.) M. Cooper; (Mgr.Ops.) C. Hemming; (Fin.Dir.) Mrs. D. Williams; (V.P.Sales Ind.Brands) J. Mowbray. Annual Sales (E). Co. Size (F). ©

Supelco Canada Ltd./Ltée., 46 - 220 Wyecroft Rd., Oakville, Ont. L6K 3V1. Tel. 416-842-8210. Toll Free: 800-268-5063. Fax: 416-842-2941. Chromatography columns and packings. Parent company, Rohm and Haas Company, Philadelphia, PA, U.S.A.

For.Reps., Supelco SA, Switzerland, Supelco Japan, Supelco GMBH, Supelco France.

(V.P. & G.M.) J. Daley; (V.P.) Ms. G. Hannigan. Annual Sales (C). Co. Size (A).

★Super-Chrome Inc., 2875 de l'Industrie, Trois-Rivieres, Que. G8Z 3X9. Tel. 819-376-3737. Toll Free: 800-567-8542. Fax: 819-376-7206. Chrome steel rods, steel heat treatment, centerless grinding, polishing, cylindrical grinding. Trade marks, SC, SC1, S1.

(P.) D. LeBlond; (G.M.) M. Lauzon; (Plant Mgr.) J. Cartier. Annual Sales (C). Co. Size (B). ©

Super-Lite Electric Ltd., 1901 Logan Ave., Winnipeg, Man. R2R 0H6. Tel. 204-633-9533. Fax: 204-633-5443. Residential and commercial lighting, brooders.

(P.) S. Simkin; (V.P.) 8. Simkin. Annual Sales (C). Co. Size (8).

Super Plastics Corporation Ltd., 5440 Maingate Dr., Mississauga, Ont. L4W 1R8. Tel. 416-629-2969. Plastic garden hose. Brands, "Riveria", "Verdura".

(P.) W. Reszytniak; (G.M. & Plant Mgr.) F. Porto. Co. Size (8).

Super-Pufft Popcorn Ltd., 33 Upton Rd., Scarborough, Ont. M1L 2C1. Tel. 416-752-7350. Toll Free: 800-268-5706. Fax: 416-752-1061. Branch offices, Thunder Bay, Ont., Winnipeg, Man., Regina, Saskatoon, Sask. Plant, Winnipeg, Man. Subsidiaries: Concession Equipment Company, Toronto, Ont.; Service Confections Ltd., Winnipeg, Man. Popcorn. Brands, "Savorol", "Super-Pufft", "Popsy Crunch", "Kings Ransom".

(P.) F.H. Streat; (V.P.) S. Spiegel; (G.M.) I. Frankle; (Mgr.Winnipeg) M. Robbins. Annual Sales (C). Co. Size (A). ©

Super Seamless of Canada, 560 Henderson Dr., Regina, Sask. S4N 5X2. Tel. 306-721-8000. Fax: 306-721-2532. Dealers, R L M Super Seamless, Edmundston, N.B., Superior Super Seamless, Altona, Artistic Super Seamless, Winnipeg, Man., Able Super Seamless, Brandon, Man., Classic Super Seamless Exteriors Ltd., Rainbow Super Seamless, Regina, Majestic Super Seamless Exteriors Inc., Swift Current, Super Seamless, Saskatoon, Resener's Super Seamless, Kelliher, Energy Doctor Super Seamless, Prince Albert, Sask., A-1 Super Seamless, Tabor, Alta., Ottawa Super Seamless, Ottawa, Ont., Les Revetements Super T.G. Inc., Que., Island Super Seamless, Charlottetown, P.E.I., ABC Super Seamless of Vancouver, Vancouver, B.C. Super seamless steel siding, standing

- seam roofing, commercial rib panels, soffits and fascia, also PVC coated custom trims and accessories.
(P.) N. Mryglod; (G.M.) Mrs. M. Lohmeyer; (Plant mgr.) A. Mryglod. Annual Sales (C). Co. Size (8).[Ⓢ]
- Super Sport Mfg. Ltd., 1346 Clark Dr., Vancouver, B.C. V5L 3K8. Tel. 604-253-4521. Fax: 604-253-4505. Backpacks, sports bags, shell garments, camping equipment. Brand, "Super Sport".
(P. & Prop.) A. Kwasnicki; (G.M.) C.D. Millar. Annual Sales (B). Co. Size (A).
- †Superack, 2575 boul. le Corbusier, Laval, Que. H7S 2E8. Tel. 514-745-7225. Toll Free: 800-363-2267. Fax: 514-682-8064. "Supershelf" metal shelving, "Superack" pallet racking, wire mesh partitions, etc. Parent company, Profilages Cresswell Inc., Granby, Que.
(P. & Chmn.) M. Doyle; (Fin.Mgr.) Ms. M. Tetreau; (Prod'n Foreman) A. Jacques Demers; (Coord.) Y. Rodrigue; (Eng.Mgr.) J. Foucher; (S.M.) M. Thevenin. Annual Sales (C). Co. Size (A).
- Superblinds Inc., 1530 Church Ave., Winnipeg, Man. R2X 1G6. Tel. 204-633-5276. Toll Free: 800-665-7583. Fax: 204-694-5020. Telex: 07-57717. Associates, Sunssi Sun Shade Systems Inc., Winnipeg, Man., Faber Weathergard Ltd., Blind Bath Inc., Drapery Factory, 4 Windows Only. Exterior blinds for solar control and window energy management, "Faber" interior Venetian and vertical blinds.
(P. & C.E.O.) M. Myren; (Dir.Sales & Mktg.) R. Klassen; (V.P.Fin.) T. Armour. Annual Sales (C). Co. Size (B).[Ⓢ]
- Superbolt Inc. of Canada Ltd., 2001-91st Avenue, Suite 210, Edmonton, Alta. T6P 1L1. Tel. 403-449-0747. "Superbolt" torque nut which uses jackbolts to achieve the required level of tensioning.
(P.) W. Hammond; (G.M. & P.A.) A. Brashko; (S.M.) G. Petruk; (Plant Mgr.) E. Anthony. Annual Sales (B). Co. Size (A).[Ⓢ]
- Supercrete, A Division of Lafarge Canada Inc., P.O. Box 100, St. Boniface Postal Stn., Winnipeg, Man. R2H 3B4. Tel. 204-237-9861. Fax: 204-233-5644. Main plants, 185 & 220 Dawson Rd., Winnipeg, Man., Gravel pit, Reynolds, Man. Associate, Supercrete Precast Ltd. Ready-mixed concrete, sand and gravel aggregates, concrete sewer pipe, manholes, catch basins, culvert pipe, precast and prestressed concrete products, etc. Parent company, Lafarge Corp., Reston, VA, U.S.A.
(P.) D. F. Guy; (V.P. & G.M.) F. McCallum; (Mgr.Fin. & Admin.) N.M. Magnusson; (Ready-Mix & Aggregate Div. Mktg.Mgr.) R. Kisil; (Aggregate Div.Mgr.) S. Tuba, P.Eng.; (Precast-Prestressed Prods.Div.Mgr.) R. Diakiw, P.Eng.; (P.A.) K. Tymchuk; (Concrete Pipe Div.Mgr.) G. Soulodre; (Ready-Mix Div.Mgr.) P. W. Chale. Annual Sales (E). Co. Size (E).[Ⓢ]
- ★Superex Canada Ltd., 601 Gordon Baker Rd., Willowdale, Ont. M2H 388. Tel. 416-497-2850. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-268-3319, (204, 306, 403, 506, 604, 709, 902) 800-268-3175. Fax: 416-497-4943. Telex: 065-25126. Branch office, Montreal, Que. Polishing cloths, auto-body chemical and cleaning products, air fresheners, daylight running light system, washmitts, splash guards, ignition wire sets. Brands, "Superex", "Canada Pine", "Supertronic", etc.
(P.) H. Gisser; (V.P.Ops.) S. Jennings. Annual Sales (D). Co. Size (C).[Ⓢ]
- Supérieur Propane Limitée., See Superior Propane Limited.
- Superior Cove Tops Ltd., 3470 Commercial Dr., Vancouver, B.C. V5N 4E9. Tel. 604-879-9191. Fax: 604-879-0400. Counter tops, kitchen and vanity cabinets, reception counters, bedroom furniture, industrial millwork.
(P.) J. Burch. Annual Sales (C). Co. Size (8).[Ⓢ]
- Superior Craftsmen Rubber Plates Ltd., 2 Adams St., Hamilton, Ont. L8L 5X9. Tel. 416-527-1733. Fax: 416-522-0085. Corrugated printing dies.
(P.) E.F. Taddell; (V.P. & S.T.) Mrs. J. Taddell; (G.M.) S. Taddell. Annual Sales (8). Co. Size (A).
- ★Superior Custom Trailers Ltd., P.O. Box 2868, 1185 Roland St., Thunder Bay, Ont. P7S 5G3. Tel. 807-623-5107. Fax: 807-623-9062. Telex: 073-4658. Logging trailer, wood grapple, portable garage, V-plow for scarification, air suspension.
(P.) H. Poirier; (G.M.) J. Marquis; (Plant Mgr.) R. Durand; (P.A.) M. Ritamiri; (Engr'g) T. Currie. Annual Sales (D). Co. Size (8).[Ⓢ]
- ★Superior Electrics Limited, 950 MacKay Street, Pembroke, Ont. K8B 1A1. Tel. 613-732-8233. Fax: 613-732-2445. Branch sales and service office, Don Mills, Ont.
- Electric heating goods, heaters, humidifiers, rangettes, ventilating range hoods, hot plates, electric kettles and oscillating fans. Brand, "Superior".
(P. & Mng.Dir.) H.H. Shifman; (Mgr.Engr'g) D.G. Page; (Prod.Admin.) H.J. Robertson. Annual Sales (D). Co. Size (C).[Ⓢ]
- Superior Emergency Equipment Ltd., 6430 Golden West Ave., Red Deer, Alta. T4P 1A6. Tel. 403-346-8884. Fax: 403-346-6585. Associate, Fibreform Fire Apparatus, Red Deer, Alta. Fire fighting equipment. Brand, "Superior".
For.Rep., Can Am Fire Apparatus, Great Falls, MT, U.S.A.
(P. & C.E.O.) R. Mather; (V.P. & Plant Mgr.) A.J. Barthel; (S.T.) J. Barrie Skinner; (P.A.) M. Rowden. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Superior Engravers Limited, 42 Mary St., Box 535, Stn.A, Hamilton, Ont. L8N 3H8. Tel. 416-528-8351. Toll Free: (416, 519, 613, 705) 800-263-8374, (U.S.A.) 800-263-9382. Fax: 416-529-5532. Branch office, Toronto, Ont. Offset colour and gravure separations, commercial artists, film assembly, digital image assembly, prepress consultation.
(P. & G.M.) J.C. Pitts; (V.P., S.M. & S.T.) J. Pitts; (Asst.S.) T. Kenyon. Annual Sales (C). Co. Size (C).[Ⓢ]
- Superior Envelopes, 1340 Church Ave., Winnipeg, Man. R2X 1G4. Tel. 204-633-5700. Fax: 204-694-4398. Branch offices, Regina, Sask., Calgary, Alta. Associates, National Paper Goods, Hamilton, Ont., Allen Envelope of Pennsylvania, PA, Allen Envelope of Maryland, Hagerstown, MD, U.S.A. Envelopes, catalogue wrappers, custom mailing lists and labels. Parent company, Envocorp Inc., Hamilton, Ont.
(G.M.) R. C. Raffey; (Cont.) K. W. Kirk; (Mktg.Mgr.) M. J. Ballnik; (Prod'n Mgr.) R. V. Scott. Annual Sales (C). Co. Size (C).[Ⓢ]
- Superior Feed & Supply Ltd., 221 - 1st Ave., Rockyford, Alta. T0J 2R0. Tel. 403-533-3811. Toll Free: 800-661-8339. Fax: 403-533-3820. Feed for livestock and poultry, minerals for livestock, molasses blocks for livestock and horses.
(P.) N. Helfrich; (Mktg.Mgr.) L. Helfrich; (Prod'n Mgr.) T. Wolfs; (Nutritionist) R. Graham. Annual Sales (C). Co. Size (A).[Ⓢ]
- Superior Fine Furniture, 146 Harrison St., Toronto, Ont. M6J 2A4. Tel. 416-536-2179. Fax: 416-964-1036. Showroom, 321 Davenport Rd., Toronto, Ont. "Superior" fine living room and commercial executive office furniture. Parent company, Superior Upholstering Company Limited.
(P.) L. Kahane; (Showroom Mgr.) Mrs. R. Kahane; (Plant Mgr.) L. Stachelscheid. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Superior Furniture Systems Mfg. Inc., 11415 - 168th St., Edmonton, Alta. T5M 3S1. Tel. 403-452-7830. Fax: 403-452-3705. Telex: 037-3425. Branch offices, Calgary, Alta., Vancouver, B.C., Phoenix, AZ, U.S.A. Office furniture and seating.
(P.) J. Costa; (V.P.Fin.) L. Ogrady; (V.P.Mfg.) N. Cohen; (V.P.Sales U.S.A.) R. Wulff; (Mgr.Eng.Design) F. Mahlich; (Purch.Mgr.) L. Hebert. Annual Sales (D). Co. Size (D).[Ⓢ]
- Superior Glove Works Ltd., 36 Vimy St., Acton, Ont. L7J 1S1. Tel. 519-853-1920. Fax: 519-853-4496. Telex: 06-97700. Plant, Point Leamington, Nfld. Knitted cotton, polyester and nylon work gloves, Terry cloth, leather face and all-leather industrial work gloves, armguards, handpads, foundry spats, welding jackets and capesleeves, aprons, high heat gloves and mitts, welding curtains. Brands, "Superior", "Cool Grip", "Cool Shield".
(P.) J. Zajac; (G.M.) F. Geng; (S.M.) T. Geng. Annual Sales (D). Co. Size (C).[Ⓢ]
- Superior Hardwood Veneers Limited, RR#4, Gran St., Sault Ste. Marie, Ont. P6A 5K9. Tel. 705-759-0904. Fax: 705-759-2155. Maple, birch and basswood single ply veneer.
(P.) P. LaGrande; (Mgr.) T. Neal. Annual Sales (C). Co. Size (8).[Ⓢ]
- Superior Laminated Products Co. Limited, 160 Dynamic Dr., Scarborough, Ont. M1V 5A5. Tel. 416-299-5990. Fax: 416-299-7178. Laminated office furniture components, work surfaces, desk tops, tabletops, etc.
(P.) J. Crifo; (Plant Mgr.) C. Cannata; (Asst.Plant Mgr.) G. MacGougan. Annual Sales (D). Co. Size (C).
- Superior Logging Ltd., P.O. Box 189, Ind'l Pk., Springdale, Nfld. A0J 1T0. Tel. 709-673-3636. Fax: 709-673-3421. Cabin/home logs, hardwood flooring, log siding, panelling, mouldings.
- (P.) M. Goudie; (Dir.) Keith Goudie; (Acct.Clerk P.A.) Kurt Goudie. Annual Sales (C). Co. Size (A).[Ⓢ]
- SUPERIOR MACHINE AND TOOL (CHATHAM) LIMITED, 277 William St. S., Chatham, Ont. N7M 4T3. Tel. 519-354-4640. Fax: 519-354-4188.** Progressive, transfer and draw dies, tools, jigs, fixtures, special automated machinery, steel fabrication.
(P.) J.A. Garlick; (Cont.) R.J. McIntosh; (P.A.) G. Jackson; (Dept.Mgr.) G. Janssens; (Dept.Mgr.) R. Vidamour; (Mgr.Admin.) W. Faubert. Annual Sales (D). Co. Size (D).[Ⓢ]
- Superior Machining & Repairs Limited, 148 Bowes Rd., Concord, Ont. L4K 1J6. Tel. 416-669-4288. Fax: 416-669-9589.
(P.) P. Soaretto; (Bookkeeper) Ms. G. Palummieri; (Foreman) V. Giampaolo. Annual Sales (C). Co. Size (8).[Ⓢ]
- ★Superior Men's Tailoring Co. Ltd., 489 College St., Toronto, Ont. M6G 1A5. Tel. 416-923-3587. Fax: 416-923-4276. Brand, "Ritchie-Rubinoff Clothes".
(P.) P. Rubinoff; (G.M. & P.A.) J. Ritchie; (S.M.) A. Rubinoff. Annual Sales (C). Co. Size (C).[Ⓢ]
- Superior Millwork Ltd., 2502 Thayer Ave., Saskatoon, Sask. S7L 5Y2. Tel. 306-373-8588. Fax: 306-373-8715. Associate, Granberg Superior Systems Inc. Kitchen cabinets and vanities, wall units, china cabinets, height adjustable cabinets for wheelchair users, motorized and manual, etc.
(P.) C. Larre; (G.M.) S. Oster. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Superior Performance Products (Canada) Inc., Davis Dr., P.O. Box 179, Newmarket, Ont. L3Y 4X1. Tel. 416-895-2653. Fax: 416-895-1661. Telex: 065-24663. Original equipment aluminum wheels for the automobile industry. Parent company, Superior Industries International.
(P.) M. Poisner; (G.M.) R. Bouskill. Annual Sales (D). Co. Size (E).
- ★Superior Precast, R.R. #2, P.O. Box 10, Shallow Lake, Ont. N0H 2K0. Tel. 519-935-2211. Fax: 519-935-2174. "Superbowl" plastic energy free livestock waterers, concrete electric waterers, grate gates for cattle, septic tanks.
(P.) E. Robinson; (Mgr.) D. Robinson. Annual Sales (C). Co. Size (8).[Ⓢ]
- Superior Propane Inc., 75 Tiverton Crt., Unionville, Ont. L3R 9S3. Tel. 416-475-9200. Fax: 416-940-7562. Branch offices throughout Canada, in all 10 Provinces. Propane gas, propane consuming appliances, automotive conversions to propane and related services. Parent company, Norcen Energy Resources Ltd., Calgary, Alta.
(P. & C.E.O.) K.A. Stephens; (Exec.V.P. & C.O.O.) D.J. Edwards; (Dir.Corp.Aff.) G.A. Olah. Annual Sales (G). Co. Size (G).[Ⓢ]
- Superior Reproductions Ltd., 901 - 1112 W. Pender St., Vancouver, B.C. V6E 2S1. Tel. 604-683-2181. Fax: 604-683-2539. Branch office, Bentall Centre, Vancouver, B.C. Plant, 1818 Cornwall Ave., Vancouver, B.C. Associate, Alberta Photo Reprographics Ltd., Edmonton, Calgary, Alta. White and blue prints and film reproduction of architectural and engineering drawings, posters, offset and instant printing. Parent company, Superior Ventures Group Ltd.
(P.) Mrs. V. Garossino; (V.P.Fin.) Mrs. D. MacLean (Ops.Mgr.) G. Baker. Annual Sales (D). Co. Size (C).[Ⓢ]
- Superior Sash & Supply (A Division of Clareco Canada Ltd.), 15635-112 Ave., Edmonton, Alta. T5M 2V8. Tel. 403-451-3710. Fax: 403-452-6886. Associate, Clareco Distributions Ltd. Building specialties, doors, windows, mouldings. Parent company, Clareco Canada Ltd.
(P.) R. West. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Superior Seafoods Ltd., P.O. Box 332, Stephenville, Nfld. A2N 2Z5. Tel. 709-643-9626. Fax: 709-643-3244.
(P.) R. Callahan. Annual Sales (D). Co. Size (D).
- Superior Seats, #6 - 606 Rivermede Rd., Concord, Ont. L4K 2H6. Tel. 416-738-2444. Fax: 416-669-6013. Seats for vans and recreational vehicles.
(P.) J. Viele; (V.P.) T. Viele; (Prod'n Mgr.) H. Chinapa. Annual Sales (8).
- Superior Stamp & Stencil Co. Ltd., 790 Clark Dr., Vancouver, B.C. V5L 3J2. Tel. 604-253-8221. Fax: 604-257-8225. Rubber and steel stamps, screen printing, stencils and all other marking devices. Brand, "Superior".
(P.) L.J. Verlaan; (Sales & Mktg.Mgr.) A. Quinn. Annual Sales (C). Co. Size (A).[Ⓢ]
- Superior Stone Co. Limited, 528 Victoria St. N., Kitchener, Ont. N2H 5G1. Tel. 519-745-6136. Branch sales offices, Guelph, Cambridge, Ont. Granite monuments and precast concrete burial vaults and liners.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (P.) J. Weber. Co. Size (A).
- ★Superior Suspension Parts, 1290 Crestlawn Dr., Mississauga, Ont. L4W 1A6. Tel. 416-625-0341. Fax: 416-625-2551. Cold drawn threaded rods and U-bolts, also special forged Ubolts.
- (P.) L. Burtenshaw; (Mktg.) R. Hough. Annual Sales (C). Co. Size (A).
- Superior Upholstering Company Limited, 146 Harrison St., Toronto, Ont. M6J 2A4. Tel. 416-536-2179. Fax: 416-536-1651. Showroom, 321 Davenport Rd., Toronto, Ont. Upholstered furniture, loveseats, sofa beds, chairs, modular units, etc.
- (P. & G.M.) L. Kahane; (V.P.) Ms. R. Kahane; (S.T.) Ms. J. Kahane; (Shop Foreman) L. Stachelscheid. Annual Sales (B). Co. Size (A).⑤
- ★Superior Weighing Systems Ltd., 1665 Dugald Rd., Winnipeg, Man. R2J 0H3. Tel. 204-661-6482. Fax: 204-663-4934. Design and manufacture heavy and medium capacity industrial weighing systems, computers and processors. Brands, "Unilink", "Accudraft".
- (P.) L. Leiman; (Sales & Mktg.) G. Ziprick; (G.M.) G. Perron. Annual Sales (C). Co. Size (B).⑥
- ★Superior Wire Works Inc., 112 Oakdale Rd., Downsview, Ont. M3N 1V9. Tel. 416-742-6841. Fax: 416-742-6849. Subsidiary, Flexible Coatings Company. Wire and metal products.
- (P.) J. R. Wittick; (V.P.) R. J. Wittick; (V.P.) D. E. Wittick. Annual Sales (C). Co. Size (B).⑥
- Superkwik Printing/Copying, 5 Railside Rd., Don Mills, Ont. M3A 1B2. Tel. 416-441-2222. Fax: 416-441-2224. Branch office, 250 Consumers Rd., Willowdale, 30 East Beaver Creek Rd., Richmond Hill, Ont. Printers of brochures, flyers, business cards, etc.
- (P.) P. Saindon; (V.P.) Ms. L. West; (Prod'n) Mrs. C. Ebersbach; (Fin.) Ms. L. West; (Purch.) W. Bourgeois. Annual Sales (C). Co. Size (A).⑤
- ★Supersign Company Limited, The, 2220 Markham Rd., Scarborough, Ont. M1B 2W4. Tel. 416-291-3726. Fax: 416-291-5492. Branch plants, Scotia, Ont., Buffalo, N.Y., U.S.A. Subsidiaries: Adjusta Bulletin Board Systems Co., Agincourt Rubber Stamp Co., Agincourt, Huntsville Rubber Stamp Co., Huntsville, Aluminum & Plastic Sign Mfg. Co., Toronto, Ont., Buffalo, N.Y., U.S.A. Signs, changeable plastic letters, visual control systems, trophy and display cases, menu boards, card holders, etc. Brands, "Adjusta", "Shearaise", "Rubalyn", "Di-sign", "Supersign".
- For.Reps. in Guatemala, Trinidad, Bahamas, Jamaica, Sweden, Holland, Australia, U.S.A., Ireland, West Germany.
- (P.) F. Knight. Annual Sales (C). Co. Size (B).
- ★Superspike Inc., 4617 Burgoyne St., Mississauga, Ont. L4W 1G3. Tel. 416-238-9484. Fax: 416-238-8360. Steel post installation socket, used to install wood posts without the need to dig holes or use concrete.
- (P.) B. Cosgrove; (Prod'n Supv'r) C. Benny; (Cust.Rel.) Ms. M. Coven. Annual Sales (C). Co. Size (A).⑥
- Superstyle Chesterfield Co. Ltd., 166 Norfinch Dr., Downsview, Ont. M3N 1Y4. Tel. 416-665-1656. Fax: 416-665-2505.
- (P.) J. Colalillo; (V.P.) D. Colalillo. Annual Sales (D). Co. Size (C).
- Supersweet Feeds division of Robin Hood Multifoods Inc., P.O. Box 1000, Donovan's, Nfld. AOA 2E0. Tel. 709-368-3194. Animal and poultry feeds, mink, fox and fish foods, farm supplies, bulk bins, steel siding. Brand, "Supersweet". Parent company, Robin Hood Multifoods Inc., Willowdale, Ont.
- (G.M.) A.W. Surbey; (S.M.) G.J. Power; (Plant Mgr.) D.W. Vallis. Annual Sales (D). Co. Size (B).⑥
- Supervision, 209 Principale St., St. Damase, Que. J0H 1J0. Tel. 514-797-3345. Toll Free: (514) 800-363-5433, (416, 603, 819) 800-363-5426. Fax: 514-797-3345 Ext. 275. Steel doors, skylights, patio doors, wood and aluminum clad windows, vinyl windows.
- (P.) G. Gingras; (Mktg.Mgr. & S.M.) P. Boyer; (P.A.) P. Gingras; (Plant Mgr.) J. Gingras. Annual Sales (E). Co. Size (E).⑥
- Supports Spencer Canada Ltée., See Spencer Supports Canada Limited.
- ★Supreca (1986) Inc., 1050 St. Amour St., St. Laurent, Que. H4S 1J2. Tel. 514-337-4551. Fax: 514-745-1780. Telex: 05-824901.
- (P.) T. Leung. Annual Sales (C). Co. Size (C).
- ★Supreme Division Newell Industries Canada Inc., 915 Sandy Beach Rd., Pickering, Ont. L1W 1Z5. Tel. 416-839-8031. Fax: 416-839-0049. Telex: 06-963659. Manufacturing division, Consumer Products Division, Pickering, Ont. "Wear-Ever", "Presto" and "Supreme" aluminum domestic cookware and bakeware. Parent company, Newell Industries Canada Inc.
- (P.) I. G. Stewart; (V.P. & Grp Cont.) G. Hamilton; (Cont.) R. Bryant; (Mdse.Mgr.) M. Donnelly; (Plant Mgr.) C. Moffett; (V.P. & G.M.) R. Ball. Annual Sales (D). Co. Size (D).⑥
- Supreme Envelope Inc., See Enveloppe Supreme Inc.
- Supreme Steel Ltd., 10457 - 184 St., Box 9056, Stn. E, Edmonton, Alta. T5P 4K1. Tel. 403-483-3278. Plant, Saskatoon, Sask. associate, Supreme Steel Ltd., Saskatoon, Sask. Structural steel and miscellaneous iron.
- (Mgr.) J. Leder; (P.A.) D. Dehr. Annual Sales (D). Co. Size (D).
- Supreme Tooling Group, 168 Rexdale Blvd., Rexdale, Ont. M9W 1P6. Tel. 416-743-3850. Fax: 416-745-3095. Aluminum and beryllium copper castings and moulds.
- (Chief Exec.) B. Elgner; (Chief Exec.) S. Kovacs; (G.M.) R. Elgner; (Buyer) W. Wilson; (Ops. & Off.Mgr.) B. Irwin; (Pricing Mgr.) L. Wells. Annual Sales (C). Co. Size (D).⑤
- Supreme Windows (Calgary) Ltd., 6423 - 35 St. S.E., Calgary, Alta. T2C 1N2. Tel. 403-279-2797. Fax: 403-236-1681. Residential, aluminum sliding and casement windows, patio doors, steel entry doors.
- (P.) G. Huber; (V.P.) D. Huber; (S.T.) E. Huber. Annual Sales (C). Co. Size (B).⑥
- ★Sur-Gard Security Systems Ltd., 4085 Griffith, Ville St-Laurent, Que. H4T 1A9. Tel. 514-738-1228. Toll Free: 800-363-2293. Fax: 514-342-6024. Alarm control panels, infra-red motion detectors, power supply accessories.
- (P.) B. Saul; (V.P.) D. Hartley; (V.P.Sales) R. Saul; (Prod'n Mgr.) M. Therrien. Annual Sales (C). Co. Size (B).⑥
- Sur-Gard Security Systems Ltd., See Système de Sécurité Sur-Gard Ltée.
- ★Surbond Lubricants Limited, 89 Nipissing Rd., Milton, Ont. L9T 1R3. Tel. 416-878-4156. Toll Free: 800-387-7970. Fax: 416-878-7472. Branch offices, Pointe Claire, Que., Windsor, Ont., Batavia, NY, U.S.A. Plant, 701 B Nipissing Rd., Milton, Ont. Specialty industrial lubricants and cleaners. Parent company, D. A. Stuart Ltd.
- (P.) D.F. Haslam; (V.P.Ops.) D.B. Hart. Annual Sales (D). Co. Size (B).⑤
- Sure Fit Home Furnishings Ltd., 458 Fairall St., Ajax, Ont. L1S 1R6. Tel. 416-683-1501. Fax: 416-683-1541. Plants, Bethlehem, PA, Juarez, Mexico. Furniture throws, slip covers, bed spreads, draperies, duvets and cushions. Parent company, Sure-Fit Products Co., Bethlehem, PA, U.S.A.
- (P.) B.M. Barry; (V.P.Admin.) J.H. Crowe. Annual Sales (D). Co. Size (C).⑥
- ★Sure-Lock Pile Splice Ltd., 1200 CN Towers, Saskatoon, Sask. S7K 1J5. Tel. 306-653-5163. Fax: 306-653-1219. Associate, Western Caissons Ltd. "Sure Lock Pile Splice" mechanical concrete piling connectors. Parent company, Agra Industries Limited, Saskatoon, Sask.
- (G.M.) A.C. Rankin. Annual Sales (C). Co. Size (A).
- ★Sure Weld Industries Ltd., 3815 - 56th Ave. S.E., Calgary, Alta. T2C 2E4. Tel. 403-236-4665. Fax: 403-279-0762. Associate, All New Manufacturing Inc., Calgary, Alta. ASME pressure vessels, pressure piping, specialty storage tanks, filter housings, flare stacks and packages process equipment.
- (P. & G.M.) J. van Elten; (P.A.) J. Stratichuk; (Proj. Mgr.) K. van Elten; (Prod'n Mgr.) B. Deschner. Annual Sales (C). Co. Size (B).
- †Surekiller Products Limited, 1285 St. Mary's Ave., Mississauga, Ont. L5E 1H8. Tel. 416-271-2711. Fax: 416-271-8117. "Surekiller" liquid, powder and aerosol insecticide for flying insects, garden and house plants, traps for mice, rats, roaches, etc. Parent company, Silo Extermination, St. Vincent DePaul, Que.
- (G.M.) J.H. Lim; (S.M.) M. Lim; (Plant Mgr.) S. Valente. Annual Sales (B). Co. Size (A).⑥
- Sureway Metal Systems Ltd., 1118-46th Ave. S. E., Calgary, Alta. T2G 2A6. Tel. 403-287-2742. Telex: 03821764. Auxiliary fuel tanks for the automotive trade. Brand, "Travel Tanks".
- (P.) H. J. Fitzpatrick. Co. Size (B).
- †Surewood Forest Products Ltd., 9697-190th St., Surrey, B.C. V3T 4W2. Tel. 604-888-5433. Toll Free: 800-663-4119. Fax: 604-888-5381. Pressure treated wood products, shakes, shingles and caps, kiln drying.
- (G.M.) J. T. Manton; (Mktg.) B. Daicos; (Prod'n Mgr.) T. Sutton; (Q.C.) R. Garbouski. Annual Sales (D). Co. Size (A).⑥
- SurfMet Canada Ltd., 229 Lanark St., Unit #1, Hamilton, Ont. L8E 2Z9. Tel. 416-560-3771. Fax: 416-560-3778. Plants, Rodney, Huntsville, Ont., North Vancouver, B.C. Alloy or bond metals such as tungsten carbide without heat to tools and details to increase or reduce friction, reduce wear and increase surface hardness.
- (P. & G.M.) W. H. Worley; (V.P.Sales & Mktg.) R. D. Worley. Annual Sales (A). Co. Size (A).⑥
- ★Surface Combustion Canada Inc., 5215 Timberlea Blvd., Mississauga, Ont. L4W 2S3. Tel. 416-624-1478. Fax: 416-624-1312. Telex: 06-960468. Associate, Surface Combustion, Inc., Maumee, OH, U.S.A. Industrial heat treating furnaces.
- (P. & C.E.O.) W. Moseley; (Cont.) Ms. V. Hartogsveld; (Shop Supt.) F. Vermeer; (Purch.Mgr.) P. Chin; (S.M.) J. Hobbs; (Eng.) A. Sadu; (Ops.Mgr.) H. Bergmann. Annual Sales (D). Co. Size (A).
- ★Surflite Engineering Ltd., 170 Joseph Zatzman Dr., Dartmouth, N.S. B3B 1L9. Tel. 902-463-3550. Fax: 902-463-0216. Affiliate, Allendale, N.S. Designers and manufacturers of control systems, custom industrial control panels, "Surflux" pump controllers, water/wastewater control and monitoring systems, sewage lift station controllers.
- For.Rep., Auscansa International, Brisbane, Australia.
- (G.M.) R. Hickey; (Mktg.Mgr.) M. McAloney. Annual Sales (C). Co. Size (B).⑥
- Surftex Canada, a division of Hop Mac Inc., P.O. Box 5002, Stn E, Hamilton, Ont. L8S 4K9. Tel. 416-578-1964. Telex: 061-8514. Plant, Stoney Creek, Ont. "Klean Belt" rotary conveyor belt cleaning machine. Parent company, Hop Mac Inc., Hamilton, Ont.
- (P.) J.A. Hopkins. Annual Sales (A). Co. Size (A).
- ★Surgemaster Inc., P.O. Box 3564, Regina, Sask. S4P 3L7. Tel. 306-775-1242. Toll Free: 800-726-7813. Fax: 306-949-2334. Transient voltage surge suppressors.
- (P.) T. Brewer; (Dir.) M. Kovatch. Annual Sales (A). Co. Size (A).⑥
- Surgical Elastic Co. Limited, 2nd Floor, Gregg Bldg., 52 Albert St., Winnipeg, Man. R3B 1E8. Tel. 204-942-1338. Athletic supporters.
- (P.) H. Leibrock. Co. Size (A).
- Surgikos Canada Inc., 1355 Lansdowne Street W., Peterborough, Ont. K9J 7X2. Tel. 705-743-8200. Fax: 705-743-0543. Telex: 06-962911. Branch offices., Montreal, Que., Scarborough, Ont., Vancouver, B.C. Medical and non-medical disposable gloves, operating room and nurses' caps, sterilizing solutions, face masks, medical specialty items and surgical instruments. Parent company, Johnson & Johnson, New Brunswick, NJ, U.S.A.
- (P.) D. M. Paterson; (Dir.Fin.) K. M. Bain; (V.P.Mfg.) G. L. Howe; (P.A.) Mrs. L. Ross. Annual Sales (E). Co. Size (E).⑥
- ★Surpass Chemicals Limited, 250 Consumers Rd., Suite 1100, Willowdale, Ont. M2J 4V6. Tel. 416-492-8760. Fax: 416-492-7751. Telex: 06-986707. Plants, West Hill, Scarborough, Ont. Lubricants, additives, sulphates, etc., Brands, "Saci", "Surpalube", "Surpakote", "Surchem", etc. Parent company, Witco Corporation, New York, NY, U.S.A.
- For.Reps.: Witco, Holland; Kanematsu-Gosho, Tokyo, Japan.
- (P.) K. Eastman; (Cont. & T.) D. Fleming; (Mfg.Mgr.) R. Lackner; (Mgr.R&D) R. Muir; (G.S.M.) J. Wain Dunn. Annual Sales (E). Co. Size (C).⑥
- ★SURRETTE BATTERY CO. LTD., P.O. Box 2020, Springhill, N.S. B0M 1X0. Tel. 902-597-3767. Fax: 902-597-8447. "Surrette" industrial, marine, golf cart, emergency lighting, deep cycle, locomotive and automobile lead acid storage batteries.
- For.Rep., Rolls Battery Engineering, Salem, MA, U.S.A.
- (P.) D. Surrette; (V.P.) W.N. White; (G.M.) S. Sears. Annual Sales (D). Co. Size (C).⑥
- Surrey Classics Manufacturing Ltd., 55 Water St., Vancouver, B.C. V6B 1A3. Tel. 604-683-0374. Fax: 604-683-0407. Telex: 04-507813. Ladies' sportswear, raincoats, coats and suits.
- (G.M.) V. Waese. Annual Sales (D). Co. Size (D).
- ★Surrey Veneer Ltd., 6670 - 144th St., Surrey, B.C. V3W 5R5. Tel. 604-596-5711. Fax: 604-591-3885. Flat and rift sliced veneer, veneer doorstiles, etc.
- (P.) F. Weinzierl; (Supv'r) G. Schuster. Annual Sales (C). Co. Size (A).
- ★Susan Shoe Industries Limited, 2255 Barton St.E., P.O. Box 3049, Stn.C, Hamilton, Ont. L8H 7J8. Tel. 416-561-8630. Fax: 416-561-1099. Telex: 061-8263. Footwear Divisions: Cougar Shoes, Automotive Divisions:

- Permalite Industries, Sonatex, Permatrim. Women's, men's and children's casual shoes, sandals and pumps, casual and fashion snow boots, also injection moulding for the automotive industry. flame laminations. Brand, "Cougar".
(Chmn.) A. F. Ronza; (Vice Chmn.) W. Sedlbauer; (P.Auto Div.) A. W. Ronza; (V.P.Footwear Div.) S. W. Sedlbauer; (V.P.Sonatex Div.) L. Leleu; (V.P.Footwear Sales) K. Higgins. Annual Sales (E). Co. Size (F).^⑤
- Sussex Machine Shop Ltd., P.O. Box 24B, Sussex, N.B. EOE 1P0. Tel. 506-433-1830. Fax: 506-433-4999. Welding, machining, custom fabrication.
(P. & G.M.) D. Nancekivell; (Off.Mgr.) D. McCrea. Annual Sales (C). Co. Size (A).^⑤
- Sussex Refrigeration Mfg. (1979) Ltd., Leonard Dr., P.O. Box 692, Sussex, N.B. EOE 1P0. Tel. 506-433-5185. Reach-in, walk-in, drive-in freezers and coolers. Brand, "Sussex". Parent company, Dennison Sales Ltd.
(P. & G.M.) M.G. Dennison; (S.M.) F.G. Barrett; (P.A.) L. Camps; (Compt.) M. Blanchard. Annual Sales (C). Co. Size (A).^⑥
- ★Sutherland-Schultz Limited, Box 1326, Stn C, Kitchener, Ont. N2G 4H5. Tel. 519-743-4123. Fax: 519-743-162B. Branch office, London, Ont. Plants, Webster Rd. and Courtland Ave., Kitchener, Ont. Subsidiary, SAF Drives Inc., Stratford, Ont. Drive system components, microprocessor drive system and heat trace controllers, software communication card, control panels, etc. Parent company, Derlan Industries, Toronto, Ont.
For.Rep., Safronics Inc., Fort Meyers, FL, U.S.A.
(P.) R. Brock; (V.P.) J. Balsillie. Annual Sales (E). Co. Size (F).
- Suttle Apparatus Canada Ltd., 4 Dolomite, P.O. Box 115B, Stonewall, Man. ROC 2Z0. Tel. 204-467-288B. Fax: 204-467-504B. Telephone and data station apparatus, modular jacks, jack assemblies, connecting blocks, non-modular jacks and plugs. Parent company, Communications Systems, Inc., Hector, MN, U.S.A.
(V.P. & G.M.) H. A. Taute; (Off.Mgr.) Ms. L. Sutton; (Plant Supv'r) T. Berry. Annual Sales (C). Co. Size (A).^⑥
- ★Suttles & Seawinds of Nova Scotia Ltd., 466 Main Street, Mahone Bay, N.S. B0J 2E0. Tel. 902-624-B000. Hand sewn ladies garments and giftware, home accessories including quilts, placemats, pot holders, pillows, etc.
(P.) G. Bardon; (Purch.) P. LeCroy; (Sales Co-ord.) Mrs. A. Bos. Annual Sales (C). Co. Size (C).^⑥
- ★Suzanne Promotions Ltd., 952 Queen St.W., Toronto, Ont. M6J 1G8. Tel. 416-534-2305. Fax: 416-534-2209. "Espace Bagges" cosmetic bags and travel organizers in quilted cotton and lace, also promotional packaging in all fabrics.
(P.) Ms. S. Brown; (Admin.Clerk) Ms. T. Wells. Annual Sales (B). Co. Size (A).^⑤
- ★Suzorite Mica Products Inc., 1475 Graham Bell St., Boucherville, Que. J4B 6A1. Tel. 514-655-2450. Fax: 514-655-9942. Telex: 05-267641. Branch office, Hunt Valley, MD, U.S.A. "Suzorite" pure phlogopite mica, "Suzorex" pure phlogopite silane treated mica, "E-Mica" nickel coated pure phlogopite mica. Parent company, Corona Corporation.
(P.) M. Fenton; (V.P.Sales) R. Pomykala; (V.P.Prod'n) J. Antonacci; (T.) C. Quintal; (Research Dir.) A. Khan. Annual Sales (D). Co. Size (B).
- Swagelok Canada Ltd., 4605 Kent Ave., P. O. Box 36, Niagara Falls, Ont. L2E 6S8. Tel. 416-356-2255. Associates, Atlantic Valve & Fitting, St. John, N.B.; Laurentian Valve & Fitting, St. Laurent, Quebec V & F Inc., Ancienne-Lorette, Que.; Avon Valve & Fitting Ltd., Scarborough, Huron Valve & Fitting Limited, Sarnia, Niagara Valve & Fitting, Hamilton, Weston Valve & Fitting Ltd., Mississauga, Ottawa Valve & Fitting Ltd., Ottawa, Ont.; Winnipeg Valve & Fitting, Winnipeg, Man.; Calgary Valve & Fitting Ltd., Calgary, Edmonton Valve & Fitting Limited, Edmonton, Grande Prairie Valve & Fitting, Grande Prairie, Alta.; Columbia Valve & Fitting Inc., North Vancouver, B.C. Brass, steel, stainless steel and plastic pipe and tube fittings. Brands, "Cajon", "Swagelok". Parent company, Crawford Fitting Company, Solon, OH, U.S.A.
(V.P. & G.M.) L. H. Keith. Annual Sales (N/R). Co. Size (C).^⑥
- †Swan Entrepreneurs Limited, #201 - 2160 Springer Ave., Burnaby, B.C. V5B 3M7. Tel. 604-299-7816. Hand knitted 100% pure wool sweaters, scarves, hats, mittens, etc.
(Mng.Dir.) K. Dhillon. Co. Size (N/R).
- Swan Industries, 8702 - 113 St., Grande Prairie, Alta. T8V 6K5. Tel. 403-532-0236. Fax: 403-532-5144. Cedar and spruce lawn furniture, pallets, crates, rig sawdust.
Parent company, Grande Prairie and District Association for the Mentally Handicapped.
(Mgr.) Ms. M. Algulre. Annual Sales (B). Co. Size (A).^⑤
- Swartz Motor Bodies Limited, 11 Carlaw Ave., Toronto, Ont. M4M 2R6. Tel. 416-461-6345. Truck bodies and tail-gate loaders.
(C.E.O.) A. Swartz; (S. & P.A.) B. Swartz; (Plant Mgr.) H. Swartz. Annual Sales (C). Co. Size (B).
- Swacan International Ltée., 1, Pinat St., Lanoraie, Que. J0K 1E0. Tel. 514-887-2313. Telex: 05-25609. Saw-mill machinery.
(P.) G. Pinat; (S.M.) S. Y. Lelay; (V.P.) R. Achard. Annual Sales (D). Co. Size (C).
- Sweco Canada Inc., 40 Titan Rd., Toronto, Ont. MBZ 2J8. Tel. 416-231-5605. Fax: 416-231-B406. Telex: 06-9B4541. Branch offices, Dartmouth, N.S., Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Vibrating screen for all wet and dry applications, wastewater concentrator, water pollution control, hydrocyclones, metal finishing equipment, grinding mill. Brands, "Vibro-Energy", "Sweco", "Turbo-Screen", "Sta-Sieve". Parent company, Emerson Electric Canada Limited, Markham, Ont.
(V.P. & G.M.) J. Pariselli. Co. Size (D).^⑥
- Swedish Knitting Inc., 6355 Park Ave., Montreal, Que. H2V 4H5. Tel. 514-271-9645. Knitted outerwear, sweaters, toques, scarves, shawls and trimmings.
(P.) G. Malinski; (S.M. & P.A.) S. Hertz. Co. Size (B).
- ★Swedwood Canada Limited, 180 Thornhill Dr., Burnside Ind'l Pk., Dartmouth, N.S. B3B 1V3. Tel. 902-468-2677. Fax: 902-468-303B. Knock-down furniture. Parent company, Hexagon AB, Sweden.
(P.) L. Akergren; (Prod'n Mgr.) W. Bucher; (Cont.) Mrs. D. Shaffner. Annual Sales (D). Co. Size (C).^⑥
- Sweeney, J.P., & Associates Inc., 207 Wilkinson Rd., Unit #B, Brampton, Ont. L6T 4M2. Tel. 416-454-2727. Fax: 416-454-1411. Paint finishing systems, spray booths, ovens, washers, dryers, curing ovens, powder and conveyor systems, fume incinerators, heat recovery packages.
(P.) J. P. Sweeney; (Off.Mgr.) Ms. A. Sweeney; (Mktg.) Ms. M. Sweeney. Annual Sales (C). Co. Size (A).^⑤
- Sweeney, Laurence, Fisheries Limited, Drawer 248, Yarmouth, N.S. B5A 4B2. Tel. 902-742-2411. Telex: 019-3B530. Subsidiaries, MacConnell Ice Co. Ltd., Yarmouth, N.S., Laurence Sweeney Fisheries Limited, Kennebec Division and Sealife Division, Laurence Sweeney Fisheries (Nfld.) Ltd., Laurence Sweeney Marine Ltd., Fleet Oil Ltd. Brands, "Pick O'Sea", "North Star", "Old English", "Kennebec". Parent company, W.L.S. Holdings Limited.
(Chmn. & Mng.Dir.) L.K. Sweeney; (P.) Ms. K. Patricia M. Sweeney; (S.T.) Ms. M. Sweeney-Cunningham. Annual Sales (D). Co. Size (E).^⑤
- ★Sweeney, Laurence, Fisheries Limited, Kennebec Division, 112 Water St., P.O. Box 248, Yarmouth, N.S. B5A 4B2. Tel. 902-742-2411. Telex: 019-3B530. Fresh and frozen and salted herring, mackerel. Brands, "Kennebec", "Pick O' Sea". Parent company, Laurence Sweeney Fisheries Limited, Yarmouth, N.S.
For.Reps.: Germany, Japan, Norway, U.S.A.
(Plant Mgr.) O. Hielkrem. Annual Sales (D). Co. Size (E).^⑤
- ★Sweeprite Mfg. Inc., P.O. Box 3344, Regina, Sask. S4P 3H1. Tel. 306-543-2020. Fax: 306-775-0447. Telex: 071-2633. Plant, Imperial, Sask. Associate, Rite Way Mfg. Co. Ltd., Regina, Sask. Street sweepers, farm machinery. Brand, "Rite Way".
(P.) L. Hulicko. Annual Sales (D). Co. Size (C).^⑥
- Sweet Fernanda Enterprises Ltd., 444 Main St., Hamilton, Ont. LBN 1K2. Tel. 416-523-0224. Women's sport and leisure clothing.
(P. & G.M.) A. Bortolotto. Annual Sales (A). Co. Size (A).^⑥
- Sweid, J.D., & Co. Ltd., 7542 Gilley Ave., Burnaby, B.C. V5J 4X5. Tel. 604-430-1173. Fax: 604-432-91B4. Processed meats. Parent company, Shato Holdings Ltd., Delta, B.C.
(P.) K. Thorpe; (Prod'n Mgr.) W. Holland; (Sales & Mktg.Mgr.) D. Wylie; (Cont.) S. Thiara. Annual Sales (D). Co. Size (C).^⑥
- Swenco Limited, 560 Conestoga Rd., Waterloo, Ont. N2L 4E3. Tel. 519-884-7400. Fax: 519-884-8821.
(P.) H. Sweeney.
- Swenson Canada Inc., 80 Orfus Rd., Toronto, Ont. M6A 1M1. Tel. 416-787-4501. Fax: 416-787-0551. Telex: 06-986766. See Wahl Manufacturing Company and Scruples Company, Division of Swenson Canada, Inc.
(Chmn.) R. C. Swenson; (P.) J. M. Swenson; (S.T.) W. T. McCormack. Annual Sales (C). Co. Size (B).^⑥
- Swico of Canada - Div. of Swedish Industrial Corporation of Canada Ltd., 175 Huntsmill Blvd., Agincourt, Ont. M1W 2Y2. Tel. 416-499-1966. Fax: 416-498-B266. Plant, St-Hyacinthe, Que. Telephone and telex, record and tape indexes. Brands, "Confon", "Telind", "Tele*Index", "DiscOdex", "Fax Index".
(P.) Mrs. E. Thibault-Downey; (V.P. & S.) Mrs. I. Holzer; (Plant Mgr.) R. Jessome. Annual Sales (A). Co. Size (A).^⑥
- Swift Adhesives, A Division of Reichhold Ltd., 3B3 Orenda Rd., Bramalea, Ont. L6T 1G4. Tel. 416-791-1744. Fax: 416-791-9655. Telex: 069-7625. Plants, Moncton, N.B., Pointe Claire, Que., Winnipeg, Man., Burnaby, B.C. Adhesives, animal glues, wax coatings. Parent company, Reichhold Ltd., Mississauga, Ont.
(P.) W.D. Ecclestone; (Mktg.Mgr.) W.C. Crowe; (Cont.) B. Benyo; (Mgr.Ops.) G. Moss; (P.A.) S. Abbott. Annual Sales (D). Co. Size (C).^⑤
- Swift Devices Limited, 236 Queen St. N., Hamilton, Ont. LBR 2W3. Tel. 416-522-5530. Fax: 416-522-557. Box connectors, aligners and straps. Brand, "S.D.".
(P. & G.M.) R.T. Binns. Annual Sales (C). Co. Size (A).
- Swift Screw Manufacturing Inc., 4471 Harvester Rd., Box 1279, Burlington, Ont. L7P 3S9. Tel. 416-634-2727. Fax: 416-632-2646. Custom threading of brace rods and anchor bolts, also custom saw cutting of tubing.
(P.) G. Edward McFarlane; (V.P.) Ms. G. McFarlane. Annual Sales (B). Co. Size (A).
- Swimco Canada Inc., 40 Main St. N., Georgetown, Ont. L7G 3G8. Tel. 416-873-2204. Fax: 416-873-2207. Branch offices, Halifax, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Chicago, IL, U.S.A. Branch plants, Clark's Harbour, Halifax, N.S., Montreal, Que., Richmond Hill, Georgetown, Concord, Hamilton, Ont. Cod liver oil, fish meal, antibiotics, dust-control mineral oils, surfactant mineral oils for corn.
(P.) T. R.A. Swim; (V.P.) R. W.A. Swim; (S.) Mrs. E. L. Swim. Annual Sales (D). Co. Size (A).^⑥
- Swing Shoe Corporation, 23 Jenet Ave., Toronto, Ont. M6H 1R5. Tel. 416-535-3330. Shoes and snow boots.
(P. & C.E.O.) R.C. Brown; (V.P.) A. Cornacchia. Annual Sales (C). Co. Size (C).^⑤
- ★SWING STAGE LIMITED, 1615 Warden Ave., Scarborough, Ont. M1R 2T3. Tel. 416-298-BB22. Fax: 416-298-1053. Branch offices, St-Laurent, Que., Vancouver, B.C. Associates, Swing Stage Rentals & Sales Ltd., Vancouver, B.C., Swing Stage Inc., Los Angeles, San Francisco, CA, Swing Stage Corp., New York, NY, Chicago, IL, Dallas, TX, U.S.A. Permanent window washing and maintenance equipment, amusement rides, suspended scaffold products and hoists, ski lifts and accessories, safety equipment. Brands, "Drop Stop", "Dualift", "Hooker", "G-Raf", etc.
(Chmn. & C.E.O.) D. A. Dunlop; (P. & C.O.O.) H. Vandelinde; (V.P.Field Ops.) H. Zander; (V.P.Prod'n) R. DeVries; (V.P.Fin.) E. Marten; (V.P.Engr'g) R. Patel; (P.A.) J. Jones. Annual Sales (D). Co. Size (D).^⑤
- ★Swissplas Limited, 31 Spinnaker Way, Concord, Ont. L4K 2Y5. Tel. 416-669-5203. Fax: 416-669-5572. Plastic containers and blow moulded extrusions. Parent company, Monarch Plastics Limited, Bramalea, Ont.
(P.) E. DeSouza; (Exec.V.P.) R.F. Pinto; (S.M.) D. Snow. Annual Sales (D). Co. Size (C).^⑤
- SWISSWAY MACHINING LTD., 41 Pullman Crt., Scarborough, Ont. M1X 1E4. Tel. 416-298-2727. Fax: 416-298-460B. Small and high precision parts, screw machine products, shafts, electronic components, CNC machined castings, and forgings.
(Prop.) H. A. Artinian; (P.) H. Artinian. Annual Sales (C). Co. Size (B).
- ★Sybron Chemicals Canada Limited, 120 Norfinch Dr., Unit 1, Downsview, Ont. M3N 1X3. Tel. 416-663-7166. Toll Free: 800-387-3742. Fax: 416-663-4319. Telex: 065-27251. Branch offices, Halifax, N.S., Toronto, Ont., Vancouver, B.C. Solvent emulsifiers, water treatment chemicals, etc. Brands, "DP 231", "Cleanbreak", "Seaclean", "Vasconol". Parent company, Sybron Chemicals Inc., Birmingham, N.J., U.S.A.
For. Reps. throughout the world.
(G.M.) J. Marsden. Annual Sales (C). Co. Size (A).
- ★Sydney Development Corporation, 600 - 1385 W. Bth Ave., Vancouver, B.C. V6H 3V9. Tel. 604-734-BB22. Toll Free: 800-663-6951. Fax: 604-734-522B. Telex: 04-54357. Branch offices, Toronto, Ont., Los Angeles, Ca., Denver, Col., U.S.A., United Kingdom. Software products that are designed to permit communication among com-

puter equipment produced by different manufacturers and using different operating systems.

For.Reps., Sydney Communications Ltd., Sydney Data-products Inc.

(C.O.O.) P. Westwood; (V.P.Sales & Mktg.) Ms. S. Smith; (C.F.O.) M. Meyer; (Cont.) P. Clarke. Annual Sales (D). Co. Size (D).

Sydney Engineering and Dry Dock Inc., The Esplanade, P.O. Box 100, Sydney, N.S. B1P 6G9. Tel. 902-564-4488. Fax: 902-539-9799. Shipbuilding and repair, metal fabrications, machine shop facilities, conveying systems, miscellaneous steel fabrications, etc.

(Cont.) L. Poirier. Annual Sales (C). Co. Size (A).⑤

★Sydney Steel Corporation, P.O. Box 1450, Inglis St., Sydney, N.S. B1P 6K5. Tel. 902-564-7900. Fax: 902-564-7903. Telex: 019-35197. Railroad rails, blooms, slabs, tie plates. Brand, "Sydney Steel".

(Chmn.) M. H. Cochrane; (P.) J.A. Strasser; (Chief Eng.) J. Morykot; (V.P.Fin. & S.) R. J. Skinner; (Dir. Acct'g) J. Rudderham; (Dir.Mktg.) L.A. Hicks; (Dir.Ind. Rel.) H.S. MacLeod; (Dir.Metallurgy) J. McCarron; (Mgr. Tech.Dev.) B. E. Britten; (Dir.M.I.S.) K. Garland; (P.A.) R. Peddle. Annual Sales (E). Co. Size (F).⑥

Syfilco Ltd., 15 John St. E., Box 369, Exeter, Ont. N0M 1S6. Tel. 519-235-1244. Fax: 519-235-1280. Telex: 064-78560. Plant, 110 Wellington St., Exeter, Ont. Knitted drainage filters, "Net Wrap" for large round hay bales and palletizing, flat netting.

(P.) S. de Boer. Annual Sales (8). Co. Size (A).⑤

Sylvan Upholstery Co. Ltd., 106 Tycos Dr., Toronto, Ont. M6B 1V9. Tel. 416-787-1637. Fax: 416-787-8915. Living room furniture.

(P.) J. Poster. Annual Sales (B). Co. Size (A).⑥

Sylvestre, James, Enterprises Ltd., 1865 Manning Rd., Tecumseh, Ont. N8N 2L9. Tel. 519-735-6606. Fax: 519-735-1603. Roof trusses.

(P.) J. Sylvestre. Annual Sales (B). Co. Size (A).⑥

★Sylvex Hardwoods Inc., 10300, Ray Lawson Blvd., Ville d'Anjou, Que. H1J 1M1. Tel. 514-355-4764. Fax: 514-355-7616. Plant, St-Raymond, Que. Hard maple and yellow birch turning squares, dowels, and lumber.

(P.) H. Hogue; (V.P.Fin.) D. Lefebvre; (Plant Mgr.) G. Noreau. Annual Sales (C). Co. Size (C).

Symak Sales Co. Ltd., 5375 Henri Bourassa W., Montreal, Que. H4R 1 1. Tel. 514-336-8780. Sewing machine attachments, sewing notions, rug and stitchery kits, etc. Brands, "Tailorform", "Charmin".

(P.) M. Moyse; (S.M.) G. Caplan; (Plant Mgr.) R. Boyer.; (V.P. Mktg.) L. Better. Annual Sales (C). Co. Size (D).

Symax Garment Co. Ltd., 1654 Franklin St., Vancouver, B.C. V5L 1P4. Tel. 604-255-5461. Fax: 604-255-9092. Outerwear - jackets in cloth and leather.

(Mgr.) G. Davicioni. Annual Sales (C). Co. Size (8).⑤

★Symbion Medical of Canada Ltd., #1 - 11220 Voyageur Way, Richmond, B.C. V6X 3E1. Tel. 604-270-7751. Fax: 604-270-6308. Mitroflow valve bioprosthesis used for replacement of damaged or diseased natural heart valves, "Symbion J-7" a total artificial heart and acute ventricular assist device. Parent company, Symbion Inc., Tempe, AZ, U.S.A.

(QA QC Mgr.) K. Peinhof; (Dir.Ops.) S. Langford. Annual Sales (C). Co. Size (A).

†Symplastics Limited, 21 Tideman Dr., Orangeville, Ont. L9W 3K3. Tel. 416-454-8491. Fax: 519-941-4489. Branch office, Montreal, Que., Chesterfield, MO, U.S.A. High density polyethylene sheet products, binders, report folders, data covers, transportation products including splash guards, trailer liners, ultra high molecular polyethylene sheet, rod and profiles.

(P.) R. W. Deans; (Cont.) T. Wozniak; (S.M.) W. Taylor; (Plant Mgr.) D. George Willett; (Buyer) Mrs. K. Longmore. Annual Sales (D). Co. Size (C).⑥

Syncon Products, R.R.#2, Cannington, Ont. L0E 1E0. Tel. 705-437-2220. Acetate badge holders, index cards, file guides, novelty vinyl items, sheet protectors, etc. Parent company, Langstaff Card Co. Ltd., Cannington, Ont.

(P.) H. S. Le Masurier; (G.M.) P.J. LeMasurier. Annual Sales (8). Co. Size (B).

★Syn crude Canada Limited, 9911 MacDonald Ave., P.O. Box 4023, Ft. McMurray, Alta. T9H 1S7. Tel. 403-790-6111. Fax: 403-790-6215. Telex: 037-5305. Synthetic crude oil, sulphur.

(P. & C.E.O.) E. Newell; (V.P.Admin.) T. Grace; (V.P.Ops.) J. Carter; (V.P.Tech.) T. Waldie; (G.M.Mat'ls & Serv.) W. Marley. Annual Sales (I). Co. Size (G).

★Syndel Laboratories Ltd., 9211 Shaughnessy St., Vancouver, B.C. V6P 6R5. Tel. 604-321-7131. Toll Free: 800-663-2282. Fax: 604-321-3900. Telex: 06-36700394.

Branch office, Campbell River, B.C. Diagnostic lab, Nanaimo, B.C. Research grade organic chemicals, biochemicals, fish anaesthetics, hormones and disease control, etc. Brands, "Ovadine", "Synaqua".

(P.) J. Monty Little; (V.P.) M. Kim Harker; (Tech.Dir.) R. P. Bradshaw; (Veterinarian) J. Bracket, DVM. Annual Sales (C). Co. Size (A).⑥

Synerco Systems for Energy Conservation Inc., 639 St-Jacques, Granby, Que. J2G 3P6. Tel. 514-372-7943. Energy conservation controls, timers, load schedulers, power factor correctors, custom designed controls, dummy lamps, special transformers and capacitors.

(P. & G.M.) P. Kupin; (Mktg.Mgr.) M. Kupin. Annual Sales (A). Co. Size (A).⑥

Synergie R & D Inc., 468 St-Jean, Suite 310, Montreal, Que. H2S 2Y1. Tel. 514-397-9499. Data acquisition systems, programmable clocks, H.V.A.C. computer control systems, computer communication data logger, alarm monitoring terminal, electronic step control unit, gas measurement and load shedding computer.

(P.) D. Desjardins. Annual Sales (8). Co. Size (A).⑥

★Synergistics Industries Ltd., 5915 Airport Rd., Suite 920, Mississauga, Ont. L4V 1T1. Tel. 416-673-1213. Fax: 416-673-8016. Subsidiaries, Carlew Inc., LaSalle, Rochevert Inc., Valleyfield, Que., Cary Chemicals Inc., Farmingdale, NJ, Intamix Corporation, Willis, TX, U.S.A. PVC and polyethylene compounds, thermoplastic elastomers, ester plasticizers.

(P.) R. Noble; (Sr.V.P.) Z. Crocker; (V.P. & C.F.O.) K. Aagaard; (V.P.R&D) N. Wright. Annual Sales (F). Co. Size (F).⑤

★Synkoloid Company of Canada, The, 11105 Bridge St., Surrey, B.C. V3V 3V2. Tel. 604-580-2606. Toll Free: 800-242-4418. Fax: 604-580-1377. Branch offices, Winnipeg, Man., Calgary, Alta. Branch plant, Edmonton, Alta. Foreign plants, Beadex Manufacturing Company Inc., Renton, WA, Stockton, CA, U.S.A. Primer paints, wall-board joint cements, ceiling and wall textures. Brands, "Synko", "Ruff-Text", "8ond", etc. Parent company, C.S.R. Limited, Sydney, Australia.

(P.) J.A. Ritchie; (V.P.Ops.) R. Clark; (V.P.Fin.) J.8. Walker. Annual Sales (D). Co. Size (C).⑥

★Syntex Convertors Ltd., 90 Sutherland Ave., Winnipeg, Man. R2W 3C7. Tel. 204-947-0243. Fax: 204-947-1786. Division, Syntex 8ag. Flexible intermediate bulk containers used to ship dry flowable products, also two and four cubic yard gravel bags used for slope protection of off-shore drilling islands.

(P.) D. J. Martin; (Mgr.) E. J. Cavenagh. Annual Sales (C). Co. Size (8).⑤

Syntex Inc., 2100 Syntex Crt., Mississauga, Ont. L5N 3X4. Tel. 416-821-4000. Fax: 416-821-2902. Telex: 06-23349. Eastern Region Sales Office, Montreal, Que. Pharmaceuticals. Brands, "Norinyl", "Lidex", "Synalar", "Naprosyn", etc. Parent company, Syntex Corporation, Panama.

(P. & C.E.O.) M. 8ooth; (V.P.Fin.) P. Proctor; (V.P.Hum.Res.) D. Winfield; (V.P.Ops.) J. Castonguay; (V.P.Mktg.) M. Ball; (V.P.Sales) R. Close. Annual Sales (E). Co. Size (E).⑤

Synthane-Taylor (Canada) Ltd., 23 Commander Blvd., Agincourt, Ont. M1S 3E7. Tel. 416-293-4181. Toll Free: 800-268-4109. Fax: 416-293-4555. Fabricating specialists in fibre, laminated plastics, polyester glass, nylon, polyethylene, teflon, nomex, mylar and lexan. Parent company, Alco Ind. Inc., Valley Forge, PA, U.S.A.

(P.) N. Herchak; (S.) Mrs. 8. J. Walters; (T.) J. E. Young. Annual Sales (C). Co. Size (A).⑥

★Syntec Inc., 179 Bruinswick Blvd., Point Claire, Que. H9R 5N2. Tel. 514-694-3637. Toll Free: (U.S.A.) 800-361-3652. Fax: 514-694-9245. Telex: 05-822699. Branch office, New York, NY, U.S.A. Hydran instruments and sensors detect and monitor the evolution of fault jases in dielectric liquids, aquaol instruments and sensors monitor and detect the evolution of moisture in dielectric liquids.

(P. & G.M.) J. Gibeault; (V.P.Mktg.) G. W. Lacasse; (V.P.Eng. & Mfg.) S. Blanc; (Fin.Cont.) M. Clayton; (Prod.Mgr.) B. Oglivie. Annual Sales (C). Co. Size (8).⑥

Syracuse China of Canada Ltd., [Porcelaine de Syracuse du Canada Ltée.], 405 de Salaberry St., Joliette, Que. J6E 4G4. Tel. 514-759-8833. Fax: 514-755-3911. Telex: 055-60814. Vitrified hotel china. Brand, "Syracuse of Canada". Parent company, Syracuse China Corporation.

(Chmn.) C. D. Amond; (P.) R. J. Larson. Annual Sales (D). Co. Size (C).

★Syri-Con Corporation, 1100 Dundas St., Woodstock, Ont. N4S 7V9. Tel. 519-537-6605. Fax: 519-537-7294. As-

sociate, Syri-Con Precast Concrete Inc., New Holland, PA, U.S.A. Hog troughs and feeders, hog penning, privacy fences, horizontal silos, insulated wall panels, feed bunk, liquid manure tanks, cattle and hog slats.

(P.) P. Syrier; (Off.Mgr.) Miss C. Helmut; (Sales) D. Palmer; (Sales) D. Pite. Annual Sales (C). Co. Size (8).⑥ SYRI Poultry Equipment Ltd., 70 Chemin Joliette, St-Felix-de-Valois, Que. JOK 2M0. Tel. 514-889-5921. Fax: 514-889-2075. Poultry processing equipment.

(P.) H. Syri; (Fin.Mgr.) Ms. D. Syri; (Prod'n Mgr.) J. Syri; (Cont. & Purch.) R. Theriault. Annual Sales (C). Co. Size (A).⑤

System International Machine Shop Limited, 400 Gran St., Box 1027, Sault Ste. Marie, Ont. P6A 5N5. Tel. 705-759-0404. Fax: 705-759-8348. Fabricated steel products, eye bolts for mines, rolls rebuilt, machine shop facility.

(P.) C. Simek; (V.P.) G. Criscuolo. Annual Sales (8). Co. Size (A).

★System Moulds Ltd., 1045 Stacey Crt., Mississauga, Ont. L4W 2X7. Tel. 416-625-7172. Fax: 416-625-7182. Injection moulds for cosmetic or health industries.

(P.) A. Zammit. Annual Sales (C). Co. Size (8).

System 4 Limited, 214 Oakdale Rd., North York, Ont. M3N 2S5. Tel. 416-741-5542. Fax: 416-741-6509. Production of all sized photographs, enlargements, display transparencies, murals, photo supplies, etc.

(P. & S.M.) I. Kochman; (V.P. & S.T.) C. Kochman. Annual Sales (C). Co. Size (A).⑥

★SYSTEMATIC TOOL & DIE CO. LTD., 346 Orenda Rd., Brampton, Ont. L6T 1G1. Tel. 416-458-5341. Fax: 416-792-9166. Telex: 06-989279. Subsidiary, Dasco Data Products. Tools and dies, metal stampings, custom metal painting, computer storage cabinets, vending machines, special machinery.

(P.) J.L. Moulton; (Toolroom Mgr.) D. Moulton; (P.A.) F. Camilleri; (Prod'n Mgr.) R. Moulton; (S.M.) Ms. S. Mannerow. Annual Sales (C). Co. Size (8).

Système Electronique Rayco Ltée., [Rayco Electronic System Ltd.], 1370, chemin Filteau, Bernieres, Que. G7A 2K1. Tel. 418-831-6137. Fax: 418-831-0856. Branch office, Blainville, Que. Associate, Rayco Electronics USA Inc., Fayetteville, PA, U.S.A. Electrical line transmission proximity detectors, telescopic crane boom length indicators and range limiting device for lifting equipment. Brands, "Detek-Thor", "Rayco", "Boom Buoy", "Boom Ranger". Parent company, Renaud Hinse Inc.

For.Reps., Scimitar Instrumentation Ltd., Scotland, Asco Rel s.a., Vienne (Lyon), France.

(P.) N. Hinse; (S.M.) R. Baribeau; (P.A.) P. Poulin. Annual Sales (C). Co. Size (A).⑥

Système Huntingdon Inc., 58 York St., Huntingdon, Que. J0S 1H0. Tel. 514-264-6146. Toll Free: (514), 800-363-5304. Fax: 514-264-6066. Exposition booths.

(C.E.O.) M.F. Gruber. Annual Sales (C). Co. Size (A).⑤

★Système Informatisés Solartron Inc., C.P. 599, Ste-Julie, Que. J0L 2C0. Tel. 514-649-0561. Fax: 514-649-9579. "Microbatcher" computerized control system for batching plant operation.

For.Reps.: Societa Automazione Industriale, Italy; W.P. Hilt & Co., Roanoke, Va., U.S.A.

(G.M.) E. Gonzalez; (S.M.) F. Bergeron. Annual Sales (8). Co. Size (A).⑥

★Système de Sécurité Sur-Gard Ltée., [Sur-Gard Security Systems Ltd.], 4085 Griffith, St-Laurent, Que. H4T 1A9. Tel. 514-738-1228. Toll Free: 800-363-2293. Fax: 514-342-6024. Telex: 05-824825. Central alarm systems.

(C.E.O. & G.M.) 8. Saul; (P.A.) D. Hartley; (Plant Mgr.) M. Therrien. Annual Sales (C). Co. Size (8).

Systèmes D'Ordinateur Logo Inc., Les, See Logo Computer Systems Inc.

Systemes Securiplex, See Securiplex Systems, a division of SNC Defence Products Ltd.

Systèmes de Protection Incendie Wormald Inc., See Wormald Fire Systems.

Systemes de Recouvrement Interface, See Interface Flooring Systems Canada.

Systèmes de Sécurité Unican Ltée., Les, See Unican Security Systems Ltd.

Systems 8usiness Forms Limited, 1595 Buffalo Place, Winnipeg, Man. R3T 1M1. Tel. 204-284-3890. Fax: 204-284-3704. Branch offices, Montreal, Que., Toronto, Sault Ste.Marie, Thunder Bay, Ottawa, Ont., Regina, Saskatoon, Sask., Edmonton, Calgary, Alta., Vancouver, Dawson Creek, B.C. Plants, Rexdale, Ont., Winnipeg, Man. All types of business forms, airline tickets, accounting systems.

- (P.) D. R. Howe; (Exec.V.P.) E. H. Reiman; (Compt.) J. A. Stewart; (Plant Mgr.) Winnipeg D. Maslanka; (Plant Mgr.) Rexdale B. Bruce; (Br.Mgr.) Vancouver R. Walberg; (Br.Mgr.) Edmonton Ms. A. Tribble; (Br.Mgr.) Thunder Bay B. Alexander; (Br.Mgr.) Calgary M. Smith; (Br.Mgr.) Regina G. Heidt; (Br.Mgr.) Saskatoon R. Kauk; (Br.Mgr.) Winnipeg D. Vincent; (G.M.) Eastern Cda. N. Bishop; (Br.Mgr.) Ottawa B. Henson; (Br.Mgr.) Montreal P. den Dikkenboer; (Br.Mgr.) Sault Ste. Marie B. Polnick; (Personal, Admin.) Ms. M. Fisher. Annual Sales (D). Co. Size (D).®
- ★Systems Interface Inc., 223 Colonnade Rd., Nepean, Ont. K2E 7K3. Tel. 613-727-5001. Fax: 613-727-3960. Branch offices, Toronto, Ont., New York, NY, U.S.A. Micro and mini computer communications software to allow interfacing of various manufacturers' hardware. For.Rep., Philips N.V., The Netherlands. (P.) A.J. Foote; (V.P. R&D) R. Nelson; (G.M.) B. Dowdall. Annual Sales (C). Co. Size (A).®
- Sytek Enterprises Inc., 244 Donaghy Ave., North Vancouver, B.C. V7P 2L5. Tel. 604-988-1125. Graphic overlays, membrane switches and labelling. (P.) S. Broomhall.
- ★Szantech Machine Tools Inc., 7417 - 67th St., Edmonton, Alta. T6B 2J3. Tel. 403-469-2000. Fax: 403-469-2715. Injection mould making and plastic parts such as jars, containers, games and various accessories, also tool and die and custom manufacturing. (P.) J. Szanislo; (Mgr.) J. Schneider. Annual Sales (B). Co. Size (A).
- T**
- ★T.A.T. Ltd., 153 Montée de Liesse, Montreal, Que. H4T 1T9. Tel. 514-737-4477. Fax: 514-737-7111. Computer and communication cable assemblies, electronic and electrical wire harnesses, data switch boxes, data converters. (C.E.O.) F.S. Shamtab; (V.P. Mktg.) D. Mešri; (P.A.) A. Shemtoub. Annual Sales (C). Co. Size (A).®
- †T.B. Canada Inc., 270, rue de Parc Industriel, Longueuil, Que. J4H 3V6. Tel. 514-679-7612. Toll Free: 800-361-2412. Fax: 514-679-60B1. Medals, trophies and plaques. (C.E.O.) D. Bienvenue; (V.P. Mfg.) Ms. P. Saint-Pierre. Annual Sales (C). Co. Size (B).®
- TBG Contracting Ltd., Box 6100, Stn. "C", Edmonton, Alta. T5B 4K5. Tel. 403-467-1844. Fax: 403-467-2384. Plants, Lethbridge, Clover Bar, Edmonton, Ville-neuve, Onoway, Fort Saskatchewan, Alta. Subsidiary, Twin Bridges Aggregates & Transport Ltd., Edmonton, Alta. (V.P.) N. J. Hertz; (S.M.) F. Lynch; (G.M.) R. Fleming. Annual Sales (D). Co. Size (C).
- T C Industries of Canada Ltd., 249 Speedvale Ave. W., Guelph, Ont. N1H 1C5. Tel. 519-836-7100. Fax: 519-822-8214. Manufacturer of cutting edges, grader bales, end bits and track shoes for construction equipment plus commercial heat treating processes. Parent company, T C Industries Inc., Crystal Lake, IL, U.S.A. (P.) T. Z. Hayward, Jr.; (V.P.) G. A. Berry IV; (G.M.) W. Mitchell; (Fin.Cont.) G. Ontko; (Plant Mgr.) C. R. Chrobot. Annual Sales (D). Co. Size (C).
- TCE-Canada, A Div. of InterTan Canada Ltd., 220 Bayview Dr., Barrie, Ont. L4N 4YB. Tel. 705-726-3700. Fax: 705-726-0B72. Outdoor TV and mobile CB antennas, video cables, also custom packaging. Parent company, InterTan Canada Ltd., Barrie, Ont. (G.M.) J. L. Ervine; (Plant Mgr.) G. Lancaster. Annual Sales (C). Co. Size (B).®
- TCG Materials Limited, P.O. Box 1390, Brantford, Ont. N3T 5T6. Tel. 416-634-7763. Toll Free: 800-263-6366. Associate, HSK Ltd., Burlington, Ont. Building blocks, concrete bricks, interlock pavers. Brand, "Sound-blox" noise control systems, designer blocks, "Haener Stack-King" mortarless block systems. (P.) W.L. Weaver; (V.P. & Dir.Mktg.) J. Jardine; (V.P.) B. Vermeulen; (G.M.) A. Neves. Annual Sales (E). Co. Size (E).®
- ★T C I - Bretco Inc., 1137 Derry Rd.E., Mississauga, Ont. L5T 1P3. Tel. 416-670-1163. Fax: 416-670-1387. Aseptic process systems and components for the dairy industry, also homogenizers, high pressure pumps and heat exchangers. (P.) J. E. Brett; (V.P.) B. Coutts. Annual Sales (C). Co. Size (A).
- ★TCP Business Systems, 3235 14th Ave., Markham, Ont. L3R 2L6. Tel. 416-470-2555. Fax: 416-470-2559. Software for project management, job costing, custom manufacturing, MRP, purchasing, dental laboratories, CAD/CAM, Autocad, etc. Parent company, Azcar Technologies Incorporated, Toronto, Ont. (P.) M. J. Desnoyer; (V.P.) S. Pumble. Annual Sales (C). Co. Size (A).®
- TCS Presses Inc., 6161 Tecumseh Rd. E., Windsor, Ont. NBT 1E7. Tel. 519-944-3200. Fax: 519-944-4233. Telex: 064-77613. Associate, Valiant Machine & Tool Inc., Windsor, Ont. Hydraulic draw presses, trimming, die and mold spotting, extrusion, compression and rotar casting presses. (P.) M.G. Solcz; (V.P. & G.M.) T. A. Parete; (V.P. Sales & Mktg.) G. Diponio; (Sales) T. Baggio. Annual Sales (C). Co. Size (A).
- †T-Cal Limited, 234 Valleyview Dr., R.R.#1, Churchill, Ont. L0L 1K0. Tel. 705-721-8282. Fax: 705-721-5081. Plant, Barrie, Ont. Automotive decals and self-adhesive tape stripes. Brands, "Tee Cals", "Dot Fader". (P.) J. Terry Calvert. Annual Sales (B). Co. Size (A).®
- T.D. Precision Ltd., 1124 Stellar Dr., Newmarket, Ont. L3Y 7B7. Tel. 416-895-669B. Fax: 416-895-9152. Precision parts for the electronic, aircraft and aerospace industries, specialists in diamond machining. (P.) T. Denham. Annual Sales (B). Co. Size (B).
- T.D.M.J. Machine & Tool Company Limited, 165 Midwest Rd., Scarborough, Ont. M1P 3A6. Tel. 416-751-9070. Precision machining and tooling. (P.) D. Kalinich; (V.P.) M. Kalinich; (S.T.) T. Kalinich. Annual Sales (B). Co. Size (A).
- ★TDW Sales & Services Ltd., 102 Armstrong Ave., Georgetown, Ont. L7G 4S2. Tel. 416-873-2272. Toll Free: (416) 514-8191/800-265-6890. Fax: 416-877-0362. Sales offices, Edmonton, Alta. Pipeline equipment, cleaners, hot tapping and stopple plugging equipment, insulators, end seals, high and low pressure fittings, cleaning and batching pig launchers/receivers, complete launching and receiving systems. (P. & G.M.) S. Williamson; (V.P. & Plant Mgr.) B. Mills; (Fin. Mgr.) K. Morisawa. Annual Sales (C). Co. Size (A).®
- T E S Limited, 254B Sheffield Rd., P.O. Box 9372, Ottawa, Ont. K1G 3V1. Tel. 613-741-9402. Fax: 613-741-6209. Telex: 053-4741. Customized data acquisition systems, process controllers, test instrumentation, electronic recording decelerometer. (P.) L. A. Garland; (G.M.) J. C. Patry; (P.A.) Mrs. S. Mallon. Annual Sales (C). Co. Size (C).
- TFI Plastic Mfg. Ltd., P.O. Box 310, Thamesville, Ont. N0P 2K0. Tel. 519-692-3933. Fax: 519-692-3333. Sales office, Westford, MA, U.S.A. Plastic bed plant trays, nursery pots and containers. Parent company, TFI Plastic Mfg. Ltd. (P. & G.M.) J. W. Hoskins; (Plant Mgr.) J. Charbonneau. Annual Sales (C). Co. Size (A).®
- ★T and H Fisheries Limited, P.O. Box 10, Cox's Cove, Nfld. A0L 1C0. Tel. 709-688-28B0. Fax: 709-688-2B11. Telex: 016-44221. Fresh, frozen and cured seafood products. Parent company, Taylor Holdings Limited. (P.) Boyd Taylor; (V.P.) Boyce Taylor; (Plant Mgr.) D. Payne; (Cont.) S. Smith. Annual Sales (C). Co. Size (D).
- ★TIE/communications Canada Inc., 7550 Birchmount Rd., Markham, Ont. L3R 6C6. Tel. 416-475-5577. Fax: 416-475-5575. Telex: 06-966502. Branch offices, Montreal, Que., Edmonton, Alta., Vancouver, B.C. "TIE" telecommunication equipment. Parent company, TIE/Communications Inc. (V.P. Fin.) R. Moignood; (Mgr. Corp. Hum. Res.) Ms. D. Hong; (Mgr. West'n Cda) B. Heslop. Annual Sales (E). Co. Size (F).®
- ★T.I.L. Systems Ltd., 20 Bay St., 14th Flr., Toronto, Ont. M5J 2NB. Tel. 416-869-1157. Fax: 416-869-176B. "Xpert" terminals, personal computer card for accessing pocket switching networks, data communications cluster controller, "Quick Post" private corporate message switching system, network management systems. For.Reps., Gebruder Schoeller Electronics, Telindus S.A., Comtech Computer Link Technology A/S, Datamatrix Oy, Datamatrix AS, Compta-Equipamentos E. Servicos De Informacao, Telenet S.A., Datamatrix Svenska AB, Racal-Milgo Datenkommunikation. (P.) T. Lash; (Dir.Mktg.) P.G. De Sousa Costa; (V.P. Fin.) Ms. D. Young; (V.P. R&D) R. Williams. Annual Sales (D). Co. Size (D).®
- ★TIR Systems Ltd., 3935 2nd Ave., Burnaby, B.C. V5C 3W9. Tel. 604-294-8477. Fax: 604-294-3733. Telex: 04-35284B. "Light Pipe" illumination systems, controlled distribution of light. (P.) J.D. Mingay; (Plant Mgr.) R. Davies; (Engr'g Mgr.) J. DeVaal. Annual Sales (C). Co. Size (A).®
- ★TIW Systems Ltd., 4935 Kent St., Niagara Falls, Ont. L2H 1J6. Tel. 416-356-2413. Branch office, Trenton, Ont. Satellite communication antennas and associated electronics, earth stations. (P.) L. E. Becker; (G.M.) E. S. English; (S.M.) R. Welins. Co. Size (E).®
- ★T.J. Welding Ltd., P.O. Box 9B, Hwy. #48, Mount Albert, Ont. LOG 1M0. Tel. 416-473-2504. Industrial floats and trailers, also trailer parts. (P.) F. Goneau; (S.) Ms. D. Goneau. Annual Sales (C). Co. Size (A).®
- T. & M. Aluminum Co. Ltd., 11 Seapark Dr., St. Catharines, Ont. L2M 6S5. Tel. 416-682-259B. Fence components casting. (P.) P. Kulyk. Co. Size (A).
- T M Custom Designs Inc., 2245 Midland Ave., Units 1-3, Scarbrough, Ont. M1P 4P9. Tel. 416-754-2B22. Fax: 416-754-33B4. Sewn and heat sealed clothing, carrying cases, sporting goods. (P.) S. Mandel; (V.P.) H. Mandel; (G.M.) B. Mindlin; (Off.Mgr.) Mrs. S. Erick. Annual Sales (C). Co. Size (B).®
- TM Guard-All Fence Co. Inc., 277 Schoolhouse St., Coquitlam, B.C. V3K 4Y1. Tel. 604-525-4336. Fax: 604-525-6B20. Chain link fabric, plastic fence fittings, hooked aluminum tie wires and snow fencing. Parent company, Crusader Industries Ltd. (G.M.) G. McFadyen. Annual Sales (C). Co. Size (A).
- TME Delta Inc., 177 Samuel St., P.O. Box 2049, Sarnia, Ont. N7T 7L3. Tel. 519-332-8800. Fax: 519-337-5466. Telex: 064-76147. Branch offices, London, Strathroy, Wallaceburg, Ont. Phase converters. Brands, "Has Phase Conversion System", "Roto Phase", "Electric Mule", "Phase Shifters". (P.) T. Jongasma; (Mgr. Ops., Sales & Mktg.) C. Rennick, P. Eng; (Cont.) J. Bailey; (S.M.) R. Hummel; (P.A.) W. Kimball. Annual Sales (B). Co. Size (C).®
- ★TME Industries Ltd., Hwy. #401 & #97, Box 2036, Cambridge, Ont. N3C 2V6. Tel. 519-621-0546. Toll Free: (416) 822-7112. Fax: 519-621-4413. Helicoil, sectional, screw, and chain drag conveyors, bucket elevators, also custom steel manufacturing. (P.) C. Norrie Thompson; (V.P.) B. Winkelholz; (Cont.) J. Hacking; (Plant Supt.) A. Villapiana; (Off.Mgr.) J. Steckle; (Sales Applic'n) J. Mehnert. Annual Sales (C). Co. Size (C).®
- TMJ Specialty Tool and Design Limited, 31 Hansen Rd. S., Brampton, Ont. L6W 3H7. Tel. 416-457-5B52. Dies for rotary and horizontal packaging and production equipment, particularly for pharmaceutical and cosmetic industries. (P.) K.E. Young; (G.M.) R. de Beer. Annual Sales (B). Co. Size (A).
- T.M.L. Industries Limited, 1745 McPherson Crt., Pickering, Ont. L1W 3E9. Tel. 416-284-7701. Fax: 416-284-9B72. Metal and plastic containers. (P.) W. Lindo; (V.P.) D. McCullough; (Mgr. & P.A.) G. Pastoor; (Plant Mgr.) P. Lindo; (Mktg. Mgr.) T. Rowan. Annual Sales (D). Co. Size (C).®
- T-Mar Industries Ltd., 1B45 Robinson Rd., Campbell River, B.C. V9W 4R5. Tel. 604-287-4711. Fax: 604-287-8501. Winches, shafts, pins, bushings, drive couplings, diamond drill adaptors, pump components, sheaves, logging grapples, chute liners, aquaculture equipment, custom manufacture of equipment for sawmills, pulp-mills, logging and mining. (P.) G. Olafsen; (S.T.) G. Lambert; (Prod'n Supt.) T. Robb; (Purch.) D. Kelly. Annual Sales (D). Co. Size (C).®
- T.P.C., See Timing Pulleys of Canada.
- TRC Mfg. Ltd., 453 Fairall St., Ajax, Ont. L1S 1R8. Tel. 416-683-2921. Cooling radiators for transformers and radiator valves. For.Rep., Shkordoff, Rotruck Associates, Pittsburgh, PA, U.S.A. (P.) F. Weaver. Annual Sales (C). Co. Size (B).®
- ★T.R.E. Incorporated, 201 Major St., Box 396, Welland, Ont. L3B 5P7. Tel. 416-735-B330. Toll Free: (416) 519,613,705,807. 800-263-0482, (204) 306,403,418,514,819,506,604,709,902. 800-263-0464. Fax: 416-735-9636. Commercial and industrial vacuum cleaners and accessories. Brands, "Water-matic", "Trendvac", "ValuVac", "StowAway".

† Indicates firms seriously interested in export trade.

© Uses Distributors.

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★ Indicates active exporter.

® Uses both © and ©.

- (P.) T. J. Ryan, Sr.; (V.P. & G.M.) T. J. Ryan, Jr.; (P.A.) A.D. Kitchen; (Engr'g Mgr.) 8. Thiessen. Annual Sales (D). Co. Size (C).⑤
- †T.R.E.L. of Sarnia Limited, 1165 Confederation St., Sarnia, Ont. N7S 3Y5. Tel. 519-337-5421. Fax: 519-332-8652.
- (P.) D. DiCarlo; (Bookkeeper) Ms. J. Hall. Annual Sales (C). Co. Size (B).⑥
- ★TRW Canada Limited Carr Division, 455 Arvin Ave., Box 9900, Stoney Creek, Ont. L8G 3Y4. Tel. 416-664-4401. Fax: 416-664-1008. Assembly plants, Brantford, Ont., Knoxville, TN, U.S.A., Stamping and plastic moulding operations, Stoney Creek, Ont. Automotive, industrial and appliance, electronic/electro mechanical devices. Parent company, TRW Canada Ltd., Toronto, Ont.
- (Dir.Ops.) L. D. Birch; (V.P. & G.M.) J. Warren; (Dir. Fin.) J. Mepharm; (Dir. Automotive & Elec.Prods.) M. Guarasci; (Dir. Relay & Appliance Prods.) J. Bielby; (Dir. Procurement) J. Glynn; (Plant Mgr.) L. Birch. Annual Sales (E). Co. Size (F).
- TRW Canada Limited, Thompson Products Division, P.O. Box 3004, St. Catharines, Ont. L2R 7B5. Tel. 416-641-7211. Fax: 416-641-7322. Telex: 06-15417. Branch plant, Tillsonburg, Ont. Automobile parts, press forgings, replacement chassis and engine parts for cars, trucks and off-the-road vehicles. Parent company, TRW Inc., Cleveland, OH, U.S.A.
- (V.P. & G.M.) A. E. Goodall; (S.M. Original Equip.) H. I. Osborne; (P.A.) G. Scott. Annual Sales (D). Co. Size (G).⑤
- TRW Vehicle Safety Systems Division, 140 8ay St., Midland, Ont. L4R 4L5. Tel. 705-526-9371. Fax: 705-526-3068. Telex: 06-62331. "Repa" automatic seat belts. Parent company, TRW Inc., Cleveland, OH, U.S.A.
- (G.M.) J.V. Hirsch. Co. Size (A).
- ★T.S. Manufacturing Co., 2 Fleetwood Dr., Lindsay, Ont. K9V 4S5. Tel. 705-324-3762. Fax: 705-324-6482. Custom machinery, sawmill, pulp and paper mill, planing mill and pneumatic conveying equipment, steel fabrication, bulk materials handling equipment.
- (V.P. & S.M.) T. Smith; (V.P.) E. Smith; (Cont.) H.M. Rice; (Engr'g Mgr.) M. Reaman; (P.A.) Ms. C. Stephens. Annual Sales (D). Co. Size (C).⑤
- T.S. Metals Ltd., 1666 Cheadle St. W., Box 1615, Swift Current, Sask. S9H 4G5. Tel. 306-773-1566. Fax: 306-773-4551. Prepainted and galvanized steel roofing and siding for industrial and agricultural buildings, also roofing and siding for mobile homes and recreational vehicles.
- (P.) Sam Taylor; (G.M.) Scott Taylor. Annual Sales (C). Co. Size (A).⑥
- T & S Plastics Inc., 1800 Midland Ave., Scarborough, Ont. M1P 3C2. Tel. 416-752-8330. Plastic bottles and jars.
- (G.M.) D. Parker; (S.M.) T. Bell. Annual Sales (C). Co. Size (B).
- TSI Trintek Systems (Ontario) Inc., 10 Planchet Rd., Units 19&20, Concord, Ont. L4K 2C8. Tel. 416-669-9542. Turn key, design build, energy from waste.
- (P.) R.B. Lawson; (Sr.V.P.) A.M. Seidenfeld. Co. Size (A).
- T&T Diesel Power, 315 Watline Ave., Mississauga, Ont. L4Z 1P3. Tel. 416-890-5662. Fax: 416-890-5661. Diesel engine driven electric generators.
- (P.) J. H. Whittaker; (Mgr.) R. Clark. Annual Sales (D).
- TUL Safety Equipment Ltd., 1432 Aberdeen St., Hawkesbury, Ont. K6A 1K7. Tel. 613-632-1141. Fax: 613-632-7270. "Tul" inflatable marine and aircraft life-jackets and life-rafts.
- (P.) J.C. Derby; (V.P.) A.G. Tulett; (S.) Mrs. P.A. Derby; (Compt.) G.F. Coyle; (V.P. Mktg.) P.A. Ricciardi. Annual Sales (C). Co. Size (C).⑥
- ★Taalmann Engineered Products Ltd., 351 Leaside Ave., Stoney Creek, Ont. L8E 2N8. Tel. 416-664-2193. Toll Free: 800-263-4548. Fax: 416-664-6051. Plant, Stoney Creek, Ont. Radiator repair equipment, steel truck radiator parts, air cleaners.
- (P.) M. Taal; (V.P.) B. Taal; (Mktg. Rep.) R. Sinker. Annual Sales (C). Co. Size (B).⑥
- Tabacs Nouvelle-France Enr., 640 Langelier Blvd. W., Quebec, Que. G1K 5R3. Tel. 418-522-2575. Fax: 418-522-3940. Tobacco. Parent company, Les Produits Tabacs Tremblay Inc.
- (P.) P. Tremblay; (S.T.) M. Leblanc. Annual Sales (B). Co. Size (A).⑥
- Taber Times, The, 5403-48th Ave., Taber, Alta. T0K 2G0. Tel. 403-223-2266. Fax: 403-223-1408. Commercial printing, central web offset press and publishers of "Taber Times", "Sunny South News" (Coaldale), "Vauxhall Advance". Parent company, Armadale Communications Ltd.
- (G.M.) Ms. C. Campbell. Annual Sales (C). Co. Size (A).⑥
- Tabu Veneers Ltd., 671 Rowntree Dairy Rd., Woodbridge, Ont. L4L 5T9. Tel. 416-856-5011. Fax: 416-856-6137. International head office, Como, Italy. Associate, Rainbow Technicolor Wood Veneer, Woodbridge, Ont. "Newood", natural and dyed wood veneers, edgings glued or unglued in rolls.
- (P.) A. Tagliabue; (Mgr.) R. Falovo. Annual Sales (B). Co. Size (A).⑥
- ★Tabufile Atlantic Ltd., P.O. Box 6201, Stn A, Saint John, N.B. E2L 4R6. Tel. 506-634-8120. Toll Free: 800-561-9791. Fax: 506-634-1308. Branch offices, Halifax, N.S., Fredericton, Moncton, N.B., Toronto, Ont., Boston, MA, U.S.A. Plants, Moncton, Fredericton, Saint John, N.B. Subsidiary, Atlantic Three Ring Binder Co., Fredericton, N.B. Associates, The Folder Factory, Inc., Moncton, Cube-It-File Corp., Saint John, N.B., Med-I-Record Systems Co., Toronto, Ont. File systems folders, file and chart carts, medical record, computer print out, 3-ring and printed binders, lateral file shelving.
- (P.) G. Carpenter; (G.M.) R. Vogon. Annual Sales (C). Co. Size (C).⑥
- ★Tac Tool & Mold Systems Inc., 5355 Brendan Lane, Oldcastle, Ont. NOR 1L0. Tel. 519-737-1447. Fax: 519-737-1760. Injection and compression moulds for the automotive and appliance industries.
- (C.E.O.) J. Csabai; (Fin.) 8. Reid; (Prod'n) C. Thoms; (Purch.) K. Jones; (Tech.) L. Toon. Annual Sales (C). Co. Size (A).
- Tacher Enterprises Ltd., 1305-11th Ave. S.W., Suite 204, Calgary, Alta. T3C 3P6. Tel. 403-244-2221. Fax: 403-229-2833. Branch office, Edmonton, Alta. Publishers of The Roughneck Magazine.
- For Rep., Houston, TX, U.S.A.
- (Publisher & Editor) D. Yager. Annual Sales (B). Co. Size (A).⑤
- Tack Sheet Metal Mfg. Ltd., P.O. Box 1420, 60 Dalton Ave., Kingston, Ont. K7L 5C6. Tel. 613-549-3320. Toll Free: (613) 800-267-0927. Fax: 613-542-8001. Sheet metal products for heating, air conditioning and ventilation systems, insulated flexible ducting, revolving vents, perma black stove pipe and elbows, galvanized stainless steel and aluminum cut from coil stock. Trade mark, a tin man on the letter T.
- (P.) M.8. Tackaberry; (S.M.) R.J. Foley; (P.A.) R. Brown. Annual Sales (C). Co. Size (B).
- Taco (Canada) Limited, 1310 Aimco Blvd., Mississauga, Ont. L4W 1B2. Tel. 416-625-2160. Fax: 416-626-8616. Indirect hot water heaters, pumps, etc. Brand, "Taco-Trol". Parent company, Taco Inc., Cranston, RI, U.S.A.
- (G.M.) W.J. Willemsen; (S.M.) L. Tye. Annual Sales (C). Co. Size (A).⑥
- ★Tago Company Limited, 1024 Nellis St., P.O. Box 634, Woodstock, Ont. N4S 7Z5. Tel. 519-539-8141. Fax: 519-537-6481. "Tago" hockey, athletic, consumer and carpet tapes, floor mouldings, draft fighter, weatherstripping products and sealants.
- (P.) T. Green; (Cont.) D. Knowles; (P.A.) Mrs. V. Hayward; (Plant Mgr.) D. White. Annual Sales (C). Co. Size (B).⑥
- †Tai Foong International Ltd., 2900 Markham Rd., Scarborough, Ont. M1X 1E6. Tel. 416-299-7575. Fax: 416-299-5556. Telex: 06-966681. Branch offices, Calgary, Alta., Montreal, Que., Los Angeles, CA, Whippany, NJ, U.S.A. Plants, Ajax, Ont., Hong Kong. Associates, Chu-Sea International Inc., Y.F. Seafood Inc., Tai Foong USA Inc., Western Seafood Int'l Ltd. "YF", "Northern King" and "Black Tie" seafood.
- (P.) D. Lam; (V.P. & G.M.) D. Lam; (V.P. Global Mktg.) P. Taylor; (V.P. Ops.) B. Holden; (Cont.) M. Chen; (Sales, Nat. Brand) D. Seto; (S.M.) A. Wong; (S.M.) P. Wong; (S.M.) R. Clark. Annual Sales (F). Co. Size (D).⑥
- Taiga Works - Wilderness Equipment Ltd., The, 1675 West 2nd Ave., Vancouver, B.C. V6J 1H3. Tel. 604-731-1515. Fax: 604-731-7666. Telex: 04-54654. Backpacking equipment, sleeping bags, rainwear, insulated clothing. Brands, "Taiga", "Taiga Works".
- (P.) E. Behrmann. Annual Sales (C). Co. Size (B).⑤
- Taillefer Foods Reg., 7800 Grenache St., Montreal, Que. H1J 1C3. Tel. 514-353-9350. Fax: 514-355-7418. Division plant, Magog, Que. "Taillefer" pork sausages, blood puddings, meat pies, weiners, bologna, etc., "La Varenne" ham, pâté. Parent company, Groupe Olympia Ltée.
- (Grp V.P.) P. A. Ouellet; (G.M.) G. Forest; (Prod.Mgr.) J. Laviolette. Annual Sales (E). Co. Size (E).⑥
- Tailored Uniforms, 865 Petrolia Rd., Downsview, Ont. M3J 2Y9. Tel. 416-739-6979. Fax: 416-739-7291. Uniforms specializing in the following industries, transport, couriers, ambulance, fire fighters, government, etc.
- (C.E.O.) B. Stepak; (P.) D. Giancola. Annual Sales (C). Co. Size (A).⑥
- Takara Company Canada Ltd., 2076 South Sheridan Way, Mississauga, Ont. L5J 2M4. Tel. 416-822-2755. Toll Free: 800-268-5351. Fax: 416-822-6203. Associates, Takara Co. New York Inc., Belmont Equipment Corp., Somerset, N.J., U.S.A. Barber, dental, medical and beauty equipment. Brand, "Belmont". Parent company, Takara Belmont Co., Ltd., Osaka, Japan.
- (Dir. & G.M.) M. Ando. Annual Sales (D). Co. Size (B).
- Talbot, Hunter Engineering & Boiler Works Ltd., 170 St. Paul St., P.O. Box 1632, Quebec, Que. G1K 7J8. Tel. 418-692-1782. Fax: 418-692-1363. Marine and industrial repairs, welding, boilers and machine shop.
- (P.) R. Laberge; (V.P.) M. Laberge; (T.) A. Laberge. Annual Sales (C). Co. Size (A).⑥
- ★Tallman, A.H., Bronze Co., Limited, 2220 Industrial St., P.O. Box 5014, Burlington, Ont. L7R 3Y8. Tel. 416-335-3491. Fax: 416-335-5896. Brass, bronze, copper and aluminum castings, sand, centrifugal castings, resistance rings, oxygen nozzles.
- (P.) M. Strelibisky; (V.P.) M. J. Strelibisky. Annual Sales (C). Co. Size (A).⑤
- †Taman Industries Limited, 1775 Drew Rd., Mississauga, Ont. L5S 1J5. Tel. 416-677-7500. Fax: 416-677-4960. Plant, Coldwater, Ont. Residential, hospital and institutional stainless steel sinks.
- (P.) E. Iverson; (V.P.) T. Heard; (T.) F. Johnson. Annual Sales (D). Co. Size (N/R).
- Tamarack Inspection Inc., 2678 Mac St., Ottawa, Ont. K1V 8V1. Tel. 613-737-4000. Fax: 613-737-6874. Video and photographic systems for inspection of hazardous areas, sewers, chimneys and shafts.
- (P.) M. O'Byrne; (V.P.) M. Foley; (T.) Ms. L. O'Byrne. Annual Sales (A). Co. Size (A).
- Tambrands Canada Inc., Suite 280, 255 Consumers Rd., Willowdale, Ont. M2J 1R4. Tel. 416-497-3301. Fax: 416-497-7188. Telex: 06-986115. Plant, Barrie, Ont. Feminine protection, tampons, pads and shields, Brands, "Tampax", "Maxithins". Parent company, Tambrands Inc., Lake Success, NY, U.S.A.
- (P. & G.M.) J.G. Mitchell; (V.P. Mktg.) Ms. S. L. Cochran; (Dir. Fin.) A. D. O'Neill; (Dir. Sales) P. L. Borg; (V.P. Mfg.) E. J. Welsh. Annual Sales (E). Co. Size (E).⑥
- ★Tamco Limited, 3950 Malden Rd., P.O. Box 7190, Windsor, Ont. N9C 3Z1. Tel. 519-966-0723. Fax: 519-966-1358. Telex: 064-77868. Plants, Brantford, Windsor, Ont. Subsidiaries, Lean Flow Metal Products, Inc., Brantford, Kew Plate Inc., Windsor, Ont. Gearshift levers, steering column jackets, automotive parts, hot and cold form steel and machined parts, front track bar assemblies, lower control arm rod, headrest insert assemblies.
- (Chmn. & C.E.O.) L. Neal; (T. & Asst. G.M.) R. Pfaff; (V.P. Sales) F. Wolf; (P.A.) J. Airey; (Exec. Asst.) Ms. C. LeBlanc. Annual Sales (D). Co. Size (E).⑤
- Tamper Canada, Div. Canon Inc., 435 Horner Ave., Etobicoke, Ont. M8W 4W3. Tel. 416-253-1233. Fax: 416-253-0821. Branch office, West Columbia, SC, U.S.A. Railway maintenance-of-way equipment. Brands, "Tamper", "Electromatic", "Autojack", "Junior Foreman", "C Series". Parent company, Canon Inc.
- For Reps., Font S.A., San Jose, Costa Rica; Companhia Industrial de Pecos Garulhos, Brazil; D.G. Cormick S.R.L., Buenos Aires, Argentina; Reprein Ltda., Santiago, Chile; Macaflo Y asc. S. De R.L. De C.V., Camaguey, Honduras, C.A.; Distribuidora "La Suiza", S.A., Tacuba, Mexico; Gerco S.A., Lima, Peru; Fettle Engineers & Traders Co., Taipei, Taiwan; Pareja & Cia Ltda., La Paz, Bolivia; Central Agencies, Kingston, Jamaica; Urge, C.A., Caracas, Venezuela; Plescom Ltda., K.M. Industrial Ltda., Bogota, Colombia; Phooltas/Tamper, Patna, India; LAK International, Russia; R. Marriott, Windlesham Surrey, U.K.; Kenya; Nirmal Marketing and Manufacturing, India; Managua, Nicaragua; Ferrostaal Corporation, San Francisco, CA, U.S.A. Saudi Arabia; Arbin Limited, Haifa, Israel.
- (G.M.) G. T. Newby. Annual Sales (D). Co. Size (B).⑤
- ★Tamrock Canada Inc., 100 Magill St., P.O. Box 700, Copper Cliff, Ont. P0M 1N0. Tel. 705-692-3678. Fax: 705-692-5313. Telex: 067-7345. Branch office, Richmond, B.C. Machinery for rock excavation for use in mining,

construction and quarrying. Parent company, Tampella Ltd., Tampere, Finland.

(P.) R. Dickinson; (Mktg.Dir.) K. Hultkonen; (Ops. Mgr.) W. Morin; (Nat.S.M.) B. Roberts; (Support Serv.) A. G. Brewer. Annual Sales (E). Co. Size (C).^⑤

Tana Industries Ltd., 12511 Vickers Way, Richmond, B.C. V6V 1J2. Tel. 604-270-1508. "Oxymatic" flame cutting machines, aluminum rollers, hydraulic valves.

(P.) Y. Tanahara. Co. Size (N/R).

★Tandem Fabrics Inc., 170 Mill Rd., Moncton, N.B. E1A 4B1. Tel. 506-857-9756. Fax: 506-857-0586. Distribution centre, Cambridge, Ont. Upholstery, drapery and screen fabrics.

(P.) G. H. Smith; (S.M.) G. Leblanc; (V.P.Mfg.) W. A. Smith; (Off.Mgr.) Mrs. W. Duhay. Annual Sales (D). Co. Size (D).^⑥

★Tandem Tech Industries, 5694 Ambler Dr., Mississauga, Ont. L4W 2K9. Tel. 416-238-3100. Fax: 416-238-3094. Associates, Nova Scotia Fire Safe, Halifax, N.S., Toronto Fire Safe, Toronto, Ont., Alberta Fire Safe, Edmonton, Alta., Manitoba Fire Safe, Winnipeg, Man. "NP 30" fire retardant paint, fire retardant solutions for foam, wood and textiles. Brands, "CR 40", "Fire Safe 10B", "Fire Poly 51".

(P.) M. Nobel; (V.P.) N. Plessas; (Compt.) V. Paul; (Engr'g) L. Walland. Annual Sales (C). Co. Size (A).^⑥

★Tandy Leather Company, 120 Brock St., P.O. Box 13000, Barrie, Ont. L4M 4W4. Tel. 705-728-2481. Fax: 705-721-1226. Retail outlets, Moncton, N.B., Montreal, Quebec, Toronto, Hamilton, Ottawa, Barrie, Mississauga, Kitchener, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Edmonton, Calgary, Red Deer, Alta., Victoria, Vancouver, New Westminster, B.C. "Craftool" leathercraft kits, moccasins, tool pouches, belts. Parent company, Tandy Crafts Inc., Fort Worth, TX, U.S.A.

(V.P.) D. Black; (Admin.Asst.) Mrs. D. Applegate; (P.A.) D. Mahoney. Annual Sales (C). Co. Size (C).

★Tangibles Ltd., 226 Jardin Dr., Units 5 & 6, Concord, Ont. L4K 1Y1. Tel. 416-738-0135. Fax: 416-738-5218. Branch office, Buffalo, N.Y., U.S.A. Plastic housewares. Brands, "Snipit", "Clippit", "Scoopit", "Hamburger Press", etc.

For.Reps., George East Housewares, England.

(P.) J. Ostrovsky. Annual Sales (C). Co. Size (A).^⑥

★Tanguay Industries Inc., 660 Graham Bell, Stefoy, Que. G1N 4C1. Tel. 418-688-0031. Fax: 418-688-0773. Telex: 051-36228. St. Prime, Que. "Tanguay" stationary and mobile slashers, hydraulic knuckle boom log loaders mounted on track, wheel or pedestal, track mounted delimber carriers, track feller-bunchers, felling head attachment. Parent company, Manac Inc.

(P. & C.O.O.) J. Fournier; (V.P.Mktg.) S. Hache; (V.P.R&D) F. Huard; (V.P.Fin.) R. Tremblay; (Sales Admin.) C. Doyle. Annual Sales (E). Co. Size (D).^⑥

Tank-Craft Ltd., 2063 Oxford St. E., London, Ont. N5V 2Z7. Tel. 519-451-4210. Fax: 519-451-8120. Covers and rings for truck tank manholes, hose reels.

(P. & G.M.) E. March. Annual Sales (B). Co. Size (A).^⑥

Tank Weld Enterprises, Kaydyl Inc., 400 Finchdene Sq., Units 22 - 23, Scarborough, Ont. M1X 1E2. Tel. 416-291-4151. Fax: 416-291-4164. Divisions, Mild Steel Division, Stainless Steel Division. Stainless steel mixers, vessels and various products, also mild steel products.

(G.M.) L. B. Huntley. Annual Sales (B). Co. Size (A).^⑤

Tanko Automotive Sales Ltd., 17 Carlaw Ave., Toronto, Ont. M4M 2R6. Tel. 416-461-3541. Plant, 11 Carlaw Ave., Toronto, Ont. Automotive fuel, step, cylinder and hydraulic holding tanks, tool boxes. Parent company, Swartz Motor Bodies Ltd., Toronto, Ont.

(P.) H. Swartz; (G.M.) M. Kazdan; (S.M.) A. Swartz. Annual Sales (A). Co. Size (A).

★Tann Canada Limited, 725 Main St. E., Milton, Ont. L9T 3Z3. Tel. 416-878-4175. Fax: 416-826-3636. Telex: 069-61213. Branch offices, Montreal, Que., Edmonton, Alta., Vancouver, B.C. Steel and fire resistant safes and filing cabinets, vaults and doors, cash protector units. Parent company, Tann International Limited, U.K.

(G.M.) C. A. Paterson; (Ops.Mgr.) O.A. Chung. Annual Sales (D). Co. Size (B).^⑥

Tann-Paper Limited, P.O. Box 2110, Industrial Park, Woodstock, N.B. E0J 2B0. Tel. 506-328-9775. Fax: 506-328-9557. Associate, Papierfabrik Wattens, Wattens, Austria. Cigarette tipping papers. Parent company, Tann Papier GmbH, Traun, Austria.

(P.) K. Neuhauser, Ph.D.; (T.) I. Woerndl, Ph.D.; (G.M.) G. Thornton. Annual Sales (C). Co. Size (A).^⑤

★Tannereye Ltd., West Royalty Industrial Park, Charlottetown, P.E.I. C1E 1B0. Tel. 902-892-0357. Toll Free:

(U.S.A.) 800-565-9076. Fax: 902-566-1408. Telex: 014-44161. Optical frames, sunglasses, leather and natural material components, leather ceramic work and picture frame moldings, leather animals and waterfowl.

For.Rep., Progress Products, Uxbridge, England.

(P.) G.P. Leunes; (Mng.Dir.) M. Leunes; (Compt.) W. Ford-Quinn; (Plant Mgr.) C. Wilbert. Annual Sales (C). Co. Size (C).^⑥

Tannerie Bouchard Cie Ltée., La, Village des Aulnaies, Que. G0R 4N0. Tel. 418-354-7756. All types of leather.

(G.M.) G. Freve. Annual Sales (C). Co. Size (A).

Tannerie Cantin Inc., 199 Chateau d'Eau, Loretteville, Que. G2A 2J7. Tel. 418-842-3253. Slipper, glove and clothing leather. Annual Sales (C). Co. Size (A).

Tannerie Georges Beaudet Inc., La, 17 Grande-Terre, C.P. 150, St-Francois-du-Lac, Que. JOG 1M0. Tel. 514-568-2114. Branch office, Drummondville, Que. Leather for sports and workman's clothing.

(P.) G.H. Beaudet; (Cont. & S.) Ms. F. Beaudet. Annual Sales (B). Co. Size (A).^⑤

Tannerie des Ruisseaux Inc., 887, Route 230, C.P. 102B, St-Pascal, Que. GOL 3Y0. Tel. 418-492-3B13. Fax: 418-492-9607. Leather for shoes, gloves, belts, shoe laces and clothing.

Annual Sales (D). Co. Size (C).^⑤

★Tantalum Mining Corp. of Canada Ltd., Bernic Lake, Man. ROE 0G0. Tel. 204-345-865B. Fax: 204-345-8879. Mining, processing and production of tantalum and lithium concentrates.

(P.) L. R. Nilsen; (G.M.) R. O. Burt. Annual Sales (D). Co. Size (D).^⑥

†Tape Specialties Limited, 615 Bowes Rd., Concord, Ont. L4K 1J5. Tel. 416-669-4BB1. Fax: 416-669-2330. Pressure sensitive tapes and decorative vinyl.

(P.) H. P. Young; (Nat.S.M.) M. Turner. Annual Sales (D). Co. Size (C).^⑥

Taper Manufacturing Ltd., 875 Islington Ave., Toronto, Ont. M8Z 4N9. Tel. 416-255-230B. Fax: 416-853-5571. Screw machine products.

(P.) D.M. Dunlap; (G.M.) D. S.R. Brown, P.Eng. Annual Sales (C). Co. Size (A).^⑥

Tapis I.B.E. Inc., See I.B.E. Carpets Inc.

Tapis Peeters Ltée., See Peeters Carpets Ltd.

Tapis Venture Limitée, See Venture Carpets Limited.

Tapis de Beauce Inc., Les, [Beauce Rugs Inc.], 484-26e ave. est, La Guadeloupe, Que. G0M 1G0. Tel. 418-459-3439. Fax: 418-459-6850. Braided rugs, carpets.

(P.) J. Beaudoin; (S.T.) A. B. Robert; (V.P.) J. Aime Robert. Annual Sales (B). Co. Size (A).^⑥

★Targa Electronics Systems Inc., 3101 Hawthorne Rd., P.O. Box B4B5, Ottawa, Ont. K1G 3H9. Tel. 613-731-9941. Toll Free: (U.S.A) 800-267-9793. Fax: 613-731-0342. Branch offices, Danville, CA, U.S.A., Pangbourne, Berkshire, U.K. Complete line of ruggedized solid state data recording and program storage systems using bubble memory, CMOS RAM, EPROM, removeable cartridges. Brand, "Solidrive".

(P.) G. McLintock; (S.M.) J. Fronsee. Annual Sales (C). Co. Size (A).^⑥

Target Bindery Services, 223 Riviera Dr., Markham, Ont. L3R 5J6. Tel. 416-479-5557. Fax: 416-479-5635. Book binding, calendars, etc.

(P.) M. Groen, Sr.; (V.P.) M. J. Groen; (T.) D. E. Groen. Annual Sales (B). Co. Size (A).

★Target Concrete Products Ltd., 7550 Conrad St., Burnaby, B.C. V5A 2H7. Tel. 604-420-3620. Prepackaged pre-mixed concrete, silica sand and nickel abrasive grit. Brand, "Target".

(P.) B.T. Giraud; (Mgr.Tech.Serv.) N. Duke. Annual Sales (C). Co. Size (A).

Target Manufacturing Ltd., 5746B-176A Street, Cloverdale, B.C. V3S 4C7. Tel. 604-576-1322. Fax: 604-576-0158. Cotton candy and popcorn vending equipment.

(V.P.) M. Connon.

†Taro Gear, #9, 4600 - 5th St. N.E., Calgary, Alta. T2E 7C3. Tel. 403-230-337B. Fax: 403-277-8574. Oilfield gear reducers, speed increasers, replacement gears, custom machining. Parent company, Taro Industries Limited, Calgary, Alta.

(G.M.) N. A. Boreham; (Cont.) M. Chan; (Field Serv. & Sales) T. Van Dijk; (Sr.Foreman) G. Stamatis; (Sr.Eng.) Y. Tong, P.Eng. Annual Sales (D). Co. Size (B).^⑤

★Taro Pharmaceuticals Inc., 305 Supertest Rd., North York, Ont. M3J 2M4. Tel. 416-661-0044. Toll Free: 800-268-1975. Fax: 416-661-8773. Telex: 06-218897. Associate, Taro Pharmaceuticals USA, Inc., Harrison, NY, U.S.A. Pharmaceutical creams and ointments.

(V.P. & G.M.) P. Giallorenzo; (V.P.Sales & Mktg.) S. Magder; (Dir.Fin.) Ms. J. Lansche; (Dir.Scientific Aff.) Ms. M. Kramarz; (Plant Mgr.) G. Reynolds. Annual Sales (C). Co. Size (B).^⑥

Taro Properties Incorporated, 63 Church St., St. Catharines, Ont. L2R 6T7. Tel. 416-561-0303. Plant, Hamilton, Ont. Asphalt, crushed stone and landfill. Annual Sales (D). Co. Size (A).

Tarp-Tech Inc., 3474 Mainway Dr., Burlington, Ont. L7M 1A8. Tel. 416-335-2012. Toll Free: 800-465-8277. Fax: 416-335-8499. Associates, W.E. Canning, Que., Aero Industries Inc., Indianapolis, IN, U.S.A. Custom canvas manufacturing. Roll tarp systems and side rack for truck-trailers, vinyl and mesh tarps, ground covers.

(P.) B. W. Petelka; (Cont.) T. Fantucchio. Annual Sales (C). Co. Size (A).^⑥

Tarshis, L.S., 620 McCaffrey, St. Laurent, Que. H4T 1N1. Tel. 514-345-1950. Toll Free: 800-361-5044. Fax: 514-341-1877. Telex: 05-824557. Branch offices, Chicoutimi, Three Rivers, Que., Toronto, Ottawa, Ont. Electrical supplies, industrial controls, automation equipment.

(P.) A. C. Lindsay. Annual Sales (E). Co. Size (D).^⑤

Tarxien Co. Ltd., 505 Finley Ave., Ajax, Ont. L1S 2E2. Tel. 416-683-1681. Fax: 416-683-6969. Sales office, Rochester, MI, U.S.A. Plastic injection custom molding. Parent company, Complx Corp., Cobourg, Ont.

(P.) W. Kuskowski; (V.P.Ops.) D.R. Young; (Sales Dir.) R. Bulgarelli. Annual Sales (E). Co. Size (E).^⑤

Tasty Chip Steak Products Limited, 10 Shorncliffe Rd., Islington, Ont. M9B 3S3. Tel. 416-236-1163. Fax: 416-236-28B1. Frozen meat specialties. Brands, "Penny-Wise", "Tasty-Chip", "WRM", "Tasty 2-Way", "Tasty-Quick Serve". Parent company, Karn Foods Ltd.

(P.) W.R. Mulock. Annual Sales (D). Co. Size (B).^⑥

Tasty Minit Foods (19B1) Ltd., 21 Bunting St., Winnipeg, Man. R2X 2P5. Tel. 204-632-7122. Fax: 204-694-3975. Subsidiaries, Antonnio's Home-Style Pizza, Deli-Quick Foods. Deli foods, pizzas, perogies, and pizza supplies for pizzerias, M.A.P. submarine style sandwiches.

(C.E.O.) A. A. Levin; (P.) M. J. Levin. Annual Sales (C). Co. Size (B).^⑥

★Tate Access Floors, Inc., [Planchers Surélévés Tate], 960 Kamato Rd., Mississauga, Ont. L4W 2R6. Tel. 416-624-3977. Fax: 416-624-2507. Telex: 069-61315. Branch offices, Montreal, Que., Calgary, Alta. Aluminum, steel, concrete filled and plymetal access flooring systems and accessories. Brands, "Panelmate", "Concore", "Task Air Module". Parent company, Tate Access Floors, Inc., Jessup, MD, U.S.A.

(V.P. & G.M.) P. Vellinga; (Cont.) R. Cunningham; (S.M.) P. Hutchison; (Mfg.Mgr.) R. Scott; (Reg. S.M.Montreal) C. Dutaud; (Reg.S.M.Calgary) D. Philpott. Annual Sales (D). Co. Size (C).^⑥

TATE ANDALE CANADA INC., 15 Connie Cres., Concord, Ont. L4K 1L3. Tel. 416-669-5950. Fax: 416-669-1609. Precision shaped and wedge wire, filter screens, bag and sock filters, filter housings for liquid filtration, high pressure filters, single and dual strainers, automatic backwashing filter systems, paint, E-coat and water recirculating filters, gravity strainers. Parent company, Tate Andale, Inc., Baltimore, MD, U.S.A.

(G.M.) B. McBain; (Prod'n Mgr.) B. Mullett. Annual Sales (C). Co. Size (B).^⑥

Tate Power (1984) Ltd., 7833 Coronet Rd., Edmonton, Alta. T6E 4N7. Tel. 403-468-6911. Sales office, Calgary, Alta. Gasoline and diesel engine power systems, natural gas engines, components for engine power units, skids, cross members, brackets, fan guards, etc.

(P.) R.D. Tate; (G.M.) L. Charters; (Acct.) W. Grahli; (Plant Mgr.) A. Martin. Annual Sales (B). Co. Size (A).

Tatra Ornamental Iron Works Ltd., 111 Burnett Ave., Winnipeg, Man. R2G 1C2. Tel. 204-668-5612. Fax: 204-663-9891.

(P.) J. J. Brasko; (S.T.) Mrs. M.T. Brasko. Annual Sales (C). Co. Size (B).

Tatra Shoe Manufacturing Inc., 330 Ramsey Dr., P.O. Box 86, Dunnville, Ont. N1A 2X1. Tel. 416-774-7585. Safety boots.

(P.) D. Krajcir. Annual Sales (B). Co. Size (A).^⑥

Tavares Fine Furniture Mfg., 200 Toryork Dr., Weston, Ont. M9L 1Y1. Tel. 416-749-4683. Fax: 416-749-4685.

(P. & S.M.) D. Tavares. Annual Sales (B). Co. Size (A).^⑥

★Tayco Panelink Ltd., 25 Newbridge Rd., Etobicoke, Ont. M8Z 2L6. Tel. 416-231-4000. Fax: 416-231-B537. Acoustical office partitions and office systems.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- (P.) P. Philips; (V.P.Prod'n) T. Lecce; (S.T.) J. Daski; (Mktg. Fin.) L. Bills-Chappell; (Purch.) P. Tuccillo. Annual Sales (D). Co. Size (B).Ⓢ
- Taylor Electronic Designs, 2831 Dundas St. W., Toronto, Ont. M6P 1Y6. Tel. 416-763-2572. Dissolves, programmers, electronic instruments, industrial controls and custom electronics.
- (Prop.) R. Taylor. Annual Sales (A). Co. Size (A).Ⓢ
- TAYLOR FORGE CANADA INC., 1675 Burlington St. E., P.O. Box 2511, Hamilton, Ont. L8N 3R5.** Tel. 416-549-3051. Fax: 416-544-6626. Associate, GBF Forging Specialists Co., Brantford, Ont. Carbon, stainless and alloy steel welding, fittings, flanges, high yield low temperature materials, high pressure manifolds and special fabricated and forged products.
- (V.P. & G.M.) C. Finlayson; (S.M.) W. Summerhayes; (Adv.) Ms. C. Baird. Annual Sales (D). Co. Size (D).
- Taylor Industries, 80x 340, Melfort, Sask. S0E 1A0. Tel. 306-752-9212. Toll Free: 800-667-0720. Fax: 306-752-4242. Steel hopper bottom grain bins and cones, cement mixers for front end loaders, swath rollers for self propelled swathers. Parent company, Larcon International Inc., Melfort, Sask.
- (Mng.Dir.) S. Larson; (Prod'n Mgr.) D. Borstmayer. Annual Sales (C). Co. Size (A).Ⓢ
- ★Taylor, J.A.M., Tool Co., Limited, 4 Goebel Ave., P.O. Box 39, Cambridge, Ont. N1R 5S9. Tel. 519-658-9378. Fax: 519-658-6799. Division, Arch Tool, Cambridge, Ont. Cutting tools, "Taylor Tool" taps and dies.
- (P. & G.M.) J.R. Hinde; (S.M.) M.V. Taylor; (Sales & Admin.) Mrs. C. Gray. Annual Sales (C). Co. Size (B).Ⓢ
- Taylor, L.E., Associates Limited, 555 Parkdale Ave. N., Hamilton, Ont. L8H 5Y9. Tel. 416-547-5164. Fax: 416-545-0668. Telex: 061-8566. Clevis pipe hangers, riser clamps, strut fittings, U-bolts, custom stampings, swivel ring hangers, epoxy coated products.
- (P.) L.E. Taylor; (V.P.Mktg. & Fin.) A. S. Taylor; (Plant Mgr.) E. Yaworski. Annual Sales (C). Co. Size (B).Ⓢ
- ★Taylor, Leslie, Manufacturing Company Limited, 90 Venture Dr., Unit 5, Scarborough, Ont. M1B 3L6. Tel. 416-281-1320. Fax: 416-281-0173. Belts for white and blue print machines, also canvas and neoprene belts, specialty lamps for diazo photographic and microfilm machines, teflon screens and perforated sheet.
- (P.) D. Taylor; (S.T.) Mrs. F. Taylor. Annual Sales (B). Co. Size (A).Ⓢ
- Taylor Luggage Co. Ltd., 348 Ross Ave., Winnipeg, Man. R3A 0L4. Tel. 204-943-9121. Trunks, sample cases.
- (P. & Dir.) W.M. Thompson; (S.T. & Dir.) A.J. Phillips; (Dir.) D. Shaw; (Dir.) J. Mirus. Co. Size (A).
- Taylor Machine, Division of Leyland Marsh Inc., 515 Welham Rd., Barrie, Ont. L4M 6E7. Tel. 705-722-6287. Custom machining and fabrication, design and manufacture of plastic processing equipment, repair, maintenance and millwrighting services.
- (G.M.) T.P. Walsh. Annual Sales (C). Co. Size (B).
- ★Taylor Manufacturing Industries Inc., 55 Vansco Rd., Toronto, Ont. M8Z 5Z8. Tel. 416-251-3155. Fax: 416-251-9908. Associate, 8.L.W. Project Consultants. Exhibits, signs, graphics, museum interiors and showrooms.
- (C.E.O.) R. Wands. Annual Sales (D). Co. Size (C).Ⓢ
- ★Taylor Soaps-Perfumes Limited, 30 Kern Rd., Don Mills, Ont. M3B 1T1. Tel. 416-444-5281. Fax: 416-444-4447. Toilet soaps. Brands, "Many Flowers", "Patricia", "Charme", "Black Orchid".
- (P.) J.I. Taylor; (V.P.) J.E. Taylor; (T.) Ms. S.B. Strachan; (Mat'l's Mgr.) M. Thorpe; (Dir.Mfg.) R. Cross. Annual Sales (C). Co. Size (C).Ⓢ
- Taylor Steel Inc., 477 Arvin Ave., Stoney Creek, Ont. L8E 2N1. Tel. 416-662-4925. Toll Free: (416) 800-263-6800, (outside 416) 800-263-1381. Fax: 416-662-4928. Telex: 061-8500. Plant, Stoney Creek, Ont. Subsidiary, Taylor Steel Inc., Warren, OH, U.S.A. Steel, galvanized, hot/cold rolled, pickled and oiled, sheared to specification, slitting, shearing and tension levelling sheets, etc.
- (P.) M.W. Taylor; (V.P. & G.M.) G.H. Sharp; (V.P.Fin.) T.A. McDonald. Annual Sales (E). Co. Size (E).Ⓢ
- Taylor, Tom, Co. Limited, 425 Alliance Ave., Toronto, Ont. M6N 2J1. Tel. 416-769-7288. Toll Free: 800-268-1515. Fax: 416-769-0525. Sporting and marine related canvas goods, bank cash bags, custom industrial and commercial canvas goods.
- (P. & C.E.O.) P. E. Swartz; (V.P.Sales & Mktg.) T. Fortuna. Annual Sales (A). Co. Size (B).Ⓢ
- ★Taymer Industries, 105 Riviera Dr., Unit #5, Markham, Ont. L3P 5J7. Tel. 416-479-2614. Fax: 416-474-9221. Telex: 069-86799. Associates, Fire Stop Systems, Canstrut Inc., Markham, Ont. "Exactomark" sequential measuring and printing machine for cable manufacturers, ink jet printing equipment, non-contact measuring devices, wire and cable equipment. Parent company, Andora Associates Ltd.
- (G.M.) J. Otterson. Annual Sales (C). Co. Size (A).
- ★Te-Ri Products Limited, 2420 Lawrence Ave. E., Scarborough, Ont. M1P 2R5. Tel. 416-751-3201. Fax: 416-751-9393. "Fufel" dolls of felt and reindeer fur, handcrafted in sport, souvenir, nautical and professional types, also door knockers, key chains.
- (P.) E. N. Ratcliffe; (P.A. & Plant Mgr.) Miss R. M. Penttila. Annual Sales (B). Co. Size (A).Ⓢ
- ★Teal Mfg. (Windsor) Ltd., 4880 Walker Rd., Windsor, Ont. N9A 6J3. Tel. 519-737-6901. Toll Free: 800-265-0870. Fax: 519-737-1688. Car carriers, dump boxes, people movers.
- (P.) J. Lot; (Off.Admin.) Ms. S. Lot; (Plant Mgr.) L. Fiorini; (Purch.Mgr.) G. Toldo; (Engr'g) C. Silvaggi. Annual Sales (D). Co. Size (D).
- ★Team Manufacturing Ltd., 9663 - 199A St., Langley, B.C. V3A 4P8. Tel. 604-888-5488. Fax: 604-888-5499. Branch office, Saskatoon, Sask. Associates, Thiessen Equipment Ltd., Terracrete Systems Ltd. Drill stems for blasting, exploration, water well, also mine rail cars, general fabrication, tube straightening.
- (P.) T. Thiessen; (Cont.) L. MacKay; (Purch.) E. Idziak. Annual Sales (C). Co. Size (B).Ⓢ
- Tech-Rep Electronics Ltd., 7115 Trans Canada Hwy., St-Laurent, Que. H4T 1A2. Tel. 514-337-6046. Fax: 514-335-0288. Telex: 05-824847. Branch offices, Montreal, Que., Ottawa, Toronto, Ont., Vancouver, B.C. Plant, Montreal, Granby, Que. Subsidiary, Primonics Inc. Associate, Assemblage et Classeage de Précisions de Granby Inc. Thick film hybrids, electronic fuel control test systems, P.C.B. mounting.
- (P.) J. McAllister; (Exec.V.P.) T. Casey; (V.P.Ops.) B. Pinizzotto; (V.P.Mfg.) G. Gray; (Dir.Mktg.) S. Simcoe. Annual Sales (E). Co. Size (E).Ⓢ
- Tech-Wiser Designing & Manufacturing Ltd., 29 Keefer Crt., Hamilton, Ont. L8E 4V4. Tel. 416-560-4513. Fax: 416-560-0044. Machinists, special machinery, fabricated and structural steelwork, ornamental and architectural iron and steelwork, dust collecting systems.
- (P. & G.M.) R. De Benedetti; (Off.Mgr.) Ms. A. Carlton. Annual Sales (C). Co. Size (A).
- ★Tech 5 Ltd., 106 Schneider Rd., Kanata, Ont. K2K 1Y2. Tel. 613-592-3335. Fax: 613-592-9468. Telex: 053-4757. Telephone, RS232, flat ribbon discreet wire, IEEE488, cable assemblies for computer and telephone industry, fibre optic cables, pin staking and back panel assembly, semi-automatic wire wrap, engineering and prototype assemblies, wire preparations, cable testers, passive and automatic data switches, cable installations both data and telephone. Parent company, Cablecor Ltd., Markham, Ont.
- (Dir.Sales) J. Maat; (V.P.) R. Lightfoot. Annual Sales (C). Co. Size (B).
- ★Techform Products Ltd., P.O. Box 359, Penetanguishene, Ont. L0K 1P0. Tel. 705-549-7406. Fax: 705-549-3837. Automotive door locking rods, torque rods, stampings, hinge assemblies, powder coatings.
- For.Rep., The Connelly Co., Warren, MI, U.S.A.
- (V.P. & G.M.) J. E. Runyans. Annual Sales (E). Co. Size (E).Ⓢ
- Techmed Medical Systems Inc., 6890 Pacific Circle, Mississauga, Ont. L5T 1N8. Tel. 416-670-5000. Fax: 416-670-3825. Medical supplies and equipment.
- (P.) P. Gill; (V.P.) F. Delost. Annual Sales (C). Co. Size (A).Ⓢ
- Techmatic Mfg. Inc., 5 Automatic Rd., Brampton, Ont. L6S 4K6. Tel. 416-458-5979. Fax: 416-458-6471. Custom vinyl binders, indexes and related products.
- (P.) M. Miller; (G.M.) S. Pece. Annual Sales (N/R). Co. Size (B).Ⓢ
- ★TECHMIRE LTD., 7535 M.B. Jodoin, Ville d'Anjou, Que. H1J 2H9. Tel. 514-354-6110. Fax: 514-352-0028. Telex: 05-829768. Design and build plastic injection moulding machines, zinc die casting machines and all tooling, specializing in the automation of small parts production. Brand, "Techmire".
- For.Reps., Galin Industries, Hindsdale, IL, Leagor Inc., Royal Oak, MI, Conceptual Resources, Pittsfield, MA, U.S.A.
- (P. & C.E.O.) S. Yaffe; (Chmn.) E. Yaffe; (V.P.) M. Doucet; (Dir.Eng.) P. Lamy; (Mktg. & Sales Co-ord.) Ms. L. Hardat. Annual Sales (D). Co. Size (B).Ⓢ
- ★Technequip Limited, 297 Garyray Dr., Weston, Ont. M9L 1P2. Tel. 416-749-3991. Fax: 416-749-9767. Division, Fall Protection Systems, Ajax, Ont. Ore classifiers, process valving, dust collectors, general expansion joints, fall protection equipment. Brands, "Krebs", "Tech-Taylor" valves, "Flex" pinch valves, "Maxwell" flotation cells, etc.
- (P.) N.A. Jull; (V.P.) H. McCracken; (V.P.) W.J. Harper. Annual Sales (D). Co. Size (B).
- Technical Adhesives Ltd., 3035 Jarrow Ave., Mississauga, Ont. L4X 2C6. Tel. 416-625-1284. Adhesives, animal, flexible, synthetic resin, vegetable glues and hot melts.
- (P. & G.M.) C. Maziarczyk; (G.S.M.) L. Cavallo; (P.A. & Plant Mgr.) H. Mueller. Annual Sales (D). Co. Size (A).Ⓢ
- ★Technical Coatings Co. Limited, 1164 Walkers Line, Burlington, Ont. L7M 1V2. Tel. 416-335-3561. Fax: 416-332-5414. Branch plant, Montreal, Que. Product finishes. Brands, "Vinsynite", "Tectint", "Flexilon", "Speedtex", etc. Parent company, Benjamin Moore & Co. Ltd., Toronto, Ont.
- For.Rep., Technical Coatings Co., Fairlawn, NJ, U.S.A.
- (P.) J. Sobie; (V.P. & G.M.) R. Mel Darmohry; (Tech. Dir.) A. Macdonald; (Purch.Mgr.) M. Ferrari. Annual Sales (D). Co. Size (C).Ⓢ
- Technical Enterprise Division, Kenting Projects Limited, 703-19 Ave., Nisku, Alta. T0C 2G0. Tel. 403-955-2981. Fax: 403-955-6719. Branch office, Calgary, Alta. Air compressor packages, airport runway lighting equipment and visual aids, air and hydraulic cylinders, custom pneumatic panels and systems.
- (V.P. & G.M.) Robert McKenzie; (Div.Sup'r) J. Swickis. Annual Sales (C). Co. Size (B).Ⓢ
- ★Technican Industries Ltd., 383 Elgin St., Brantford, Ont. N3T 5W4. Tel. 519-756-3442. Fax: 519-756-3146. Subsidiaries: Pool Technology (1982) Ltd. and Aqua Slide 'N' Dive, Brantford, Ont. Swimming pool equipment, whirlpool bath tubs and spas, fibreglass components.
- For.Reps.: England, France, Switzerland.
- (G.M.) D.A. Laver. Annual Sales (D). Co. Size (B).Ⓢ
- Technilab Inc., 1490 Beaulac, St. Laurent, Que. H4R 1R7. Tel. 514-337-6030. Toll Free: 800-361-6667. Fax: 514-745-2977. Warehouse, Technilab Depot, Coquitlam, B.C. Associate, Bio-Chemicals. Generic pharmaceuticals specializing in ointments, liquids, suppositories, creams, narcotics, vitamins and OTC's.
- (P.) A. Sabourin; (V.P.Mktg.) R. Ciccio; (Q.C.) Mrs. J. R. Echenberg. Annual Sales (D). Co. Size (D).Ⓢ
- TECHNIPACK INC., 644 rue St-Philippe, Montreal, Que. H4C 2V6.** Tel. 514-935-9629. Fax: 514-935-9751. Wooden boxes, crates, containers, skids and pallets, export packaging, transit cases.
- (P.) F. Lévesque; (S.M.) J. Vezina. Annual Sales (B). Co. Size (A).Ⓢ
- ★Techniprodac Ltée., 11710 Philippe Panneton, Montreal, Que. H1E 4G4. Tel. 514-352-7339. Fax: 514-643-3851. Precision machined parts for electronic and telecommunications industry.
- (P.) A.B. Farkas. Annual Sales (C). Co. Size (B).Ⓢ
- ★Technitread Tire Manufacturing Inc., 10 Worthington Dr., Box 1261, Brantford, Ont. N3T 5T3. Tel. 519-756-0730. Toll Free: 800-265-0724. Remanufactured P-metric radial passenger tires. Brand, "Technitread Tires".
- (P.) M. Diczenco; (Plant Sup'r) R. Lambert. Annual Sales (C). Co. Size (B).
- †Techno-Lith, 956 Ottawa St., Montreal, Que. H3C 1S4. Tel. 514-878-9708. Printing paper.
- (P.) i. Lev. Annual Sales (C). Co. Size (A).Ⓢ
- Techno Meubles Ltée., 2091 rue Visitation, St-Charles-Boromee, Que. J6E 3Z2. Tel. 514-759-1969. Knock-down kitchen table and chair sets.
- (P. & G.M.) M. Brisson. Annual Sales (B). Co. Size (N/R).
- ★Techno-Moules P.L.C. Inc., 18 de L'Entreprise, C.P. 490, St-Damien, Que. G0R 2Y0. Tel. 418-789-2707. Fax: 418-789-2546. Injection moulds for plastics and die casting moulds, specializing in moulds for plastic parts.
- (P.) J. Guillemette; (V.P.R&D) C. Poirier; (G.M.) J. Thibault. Annual Sales (C). Co. Size (B).Ⓢ
- ★Techno Scientific Inc., 60 Caster Ave., Woodbridge, Ont. L4L 5Y9. Tel. 416-851-9958. Fax: 416-851-6314. Ultrasonic transducers, inspection systems and immersion tank scanners, RF and log amplifiers, microprocessor control systems, (robots), robotic welding systems, sensors, vision systems.
- For.Rep., Naton Associates, Inc., Milton, MA, U.S.A.
- (P.) M. Macecek, Ph.D.; (Mktg.Mgr.) D. Johnston. Annual Sales (C). Co. Size (A).Ⓢ

- Technofil Inc., 105, rue Renaud, Laurierville, Que. G0S 1P0. Tel. 819-365-4282. Fax: 819-365-4742. Associate, Jaquill Inc. Pants.
- (P.) G. Provencher. Annual Sales (C). Co. Size (C).^⑤
- Technograph, Div. of Heino, Kasak Enterprises Ltd., 760 Birchmount Rd., Unit 40, Scarborough, Ont. M1K 5H8. Tel. 416-759-4404. Fax: 416-759-4408. Screen printing screenmakers and supplies. Brands, "Screenmaker".
- (P.) Mrs. R. Kasak; (G.M.) P. Leppik. Annual Sales (B). Co. Size (A).^⑥
- Technolab Industries Ltd., [Les Industries Technolab Ltée.], 5757 Decelles Ave., Montreal, Que. H3S 2C3. Tel. 514-354-0604. Bio-medical monitoring and experimental psychology instruments, neuropsychological test battery.
- (P. & S.M.) S. S. Mann; (G.M. & Plant Mgr.) R. Gauthier. Annual Sales (B). Co. Size (A).
- Technologie de Pensée Ltée., See Thought Technology Ltd.
- Technologies BABN Inc., Les, See BABN Technologies Inc.
- ★Technomarine International Inc., 598, rue Leclerc, Repentigny, Que. J6A 6W6. Tel. 514-585-6114. Fax: 514-585-6840. Telex: 05-25134. Marina floating dock systems, floating breakwaters, ramps, polyethylene floats, fish farms.
- (P.) Y. Lépine; (V.P.Fin. & Admin.) A. Courtemanche; (V.P.Mktg.) P. Cloutier; (Project Co-Ord.) Ms. L. Lasalle. Annual Sales (D). Co. Size (C).^⑥
- Technospin Inc., 115 Montpellier Blvd., Montreal, Que. H4N 2G3. Tel. 514-744-5548. Telex: 055-61811. Packaging, textile, robotic and assembly machines, custom designed and built machines, precision machining. Brand, "Bobtex (ICS)".
- (P.) J. Slanik. Annual Sales (B). Co. Size (B).^⑤
- Tecnova Inc., 1450 Hebert St., Drummondville, Que. J2C 2A1. Tel. 819-472-5454. Fax: 819-472-4989. Carpet finishing equipment, liquid bulk transport tanks, stainless steel fabricators.
- (P.) J. S. Stairs; (V.P.) P. Roberts; (P.A.) A. Beaulé. Annual Sales (D). Co. Size (C).^⑤
- Techstar Plastics Inc., 140 Simcoe St. N., Port Perry, Ont. L9L 1L8. Tel. 416-985-8479. Toll Free: 800-263-7943. Fax: 416-985-0265. Plastic boxes, institutional carts, food and materials handling containers, etc. Brands, "Starcarts", "Superwall".
- (P.) W. J. Barnes; (V.P.) G. Murphy; (G.M.) I. Conn; (Plant Mgr.) D. Taylor. Annual Sales (C). Co. Size (B).^⑥
- ★Techware Systems Corporation, 100-12051 Horseshoe Way, Richmond, B.C. V7R 4V4. Tel. 604-271-2000. Fax: 604-275-8572. Industrial process controls, "ABC" automated battery cycler for testing advanced secondary cells.
- (P.) R. McMahon; (S.M.) M. Hanssmann. Annual Sales (C). Co. Size (B).^⑥
- ★Techwest, A Division of Fleet Aerospace Corporation, 7680 River Rd., Suite 200, Richmond, B.C. V6X 1X6. Tel. 604-273-6336. Fax: 604-273-4430. Position location and messaging application software for mobile satellite, stabilised antenna platform for offshore satellite communication specialized electronic assembly. Parent company, Fleet Aerospace Corporation, St. Catharines, Ont.
- (G.M.) G.J. Kottick; (Prgm.Mgr.) D.G. Roth, P.Eng.; (Prgm.Mgr.) W.D.R. Thomas, P.Eng. Annual Sales (B). Co. Size (A).
- ★Teckserve Ltd., 10 Rama Industrial Mall, Rama, Ont. L0K 1T0. Tel. 705-326-1911. Fax: 705-325-3233. Telex: 065-25129. Plant, Waterloo, Ont. Steering wheels for farm equipment, recreational vehicles, garden tractors, marine, etc. Brands, "Speedster", "Pacer", "Grand Prix".
- For.Rep., Trim Sales & Engineering, Dearborn, MI, U.S.A.
- (P.) T. Faul. Annual Sales (C). Co. Size (B).^⑤
- ★Tecnativ Inc., 106 Vulcan St., Rexdale, Ont. M9W 1L2. Tel. 416-243-2944. Fax: 416-245-9831. Telex: 065-24148. Truck engines, winches, remanufactured transmissions and differentials, parts and major assemblies for military vehicles, diesel engine conversion kits.
- (Chmn.) K. Foreht; (P.) R. Bradshaw; (V.P.) A. Bleiwas; (S.T.) M. Krestell. Annual Sales (D). Co. Size (D).^⑥
- Tecnam Inc., 6833, ave. de l'Epee, Montreal, Que. H3N 2C7. Tel. 514-274-5689. Fax: 514-277-339B. Office furniture and kitchen cabinets.
- (C.E.O.) R. Labbé; (S.M.) M. Prud'Homme; (Plant Mgr.) J. Touchette. Annual Sales (C). Co. Size (A).^⑤
- ★Tecnico Machining & Tools Ltd., 30 Saramia Crt., Concord, Ont. L4K 3Z8. Tel. 416-736-8952. Fax: 416-669-5468. Precision machined parts, special vices, molds for bubble packaging and swimming pool blankets.
- (P.) M. Lorini. Annual Sales (B). Co. Size (A).^⑥
- Tecnomin International Ltd., 48 rue Seguin, Rigaud, Que. J0P 1P0. Tel. 514-451-5313. Fax: 514-451-5053. Electrical distribution and control panels for marine use, battery chargers and converters, wiring harnesses. Brand, "Technovolt".
- (P.) C. L. Powell; (V.P.) B.A. Powell. Annual Sales (A). Co. Size (A).
- ★Tecrad Technology, 1405 Boul. St.-Jean-Baptiste, #114, Quebec, Que. G2E 5K2. Tel. 418-872-1155. Fax: 418-872-5431. Instruments for quality control using non-destructive tests based on eddy-current, ultrasonic and laser-ultrasonic theories.
- (Engr'g) G. Lafontaine. Annual Sales (C). Co. Size (A).^⑥
- Tecsyn International Inc., 1 Westport Ctr. 110 Hanover Dr., Box 845, St. Catharines, Ont. L2R 6Z4. Tel. 416-687-8811. Fax: 416-684-7105. Telex: 061-5149. Branch offices, Mississauga, Ont., Wilmington, DE, Dallas, TX, U.S.A. Plants, St-Laurent, St-Jean-sur-Richelieu, Que., Belleville, Orillia, Rexdale, Ont., Dalton, GA, Dayton, TN, Clearfield, UT, Scottsboro, AL, U.S.A. Divisions, Omnisport International, Politiwne Lecofilms, Ozite Kare Products. Subsidiaries, Tecsyn Canada Limited, Politiwne Western Inc., UT, Polyloom Corporation of America, Dayton, TN, TecSyn Inc., Wilmington, DE, Politiwne Southern, Inc., Polytech Netting Industries, L.P. Inc., Connoisseur Products, Inc., Playfield Industries Inc., Dallas, TX, TecSyn PMP Inc., Scottsboro, AL, U.S.A.; Omnisport International (B.V.) Ltd., Holland. Wall and floor covering (synthetic/polypropylene), polyethylene film, automotive cargo nets and other netting products.
- (Chmn.) H. Tomarin; (P. & C.O.O.) A. L. Wieler; (V.P.Gen.Counsel & S.) P. J. Kent; (Sr.V.P. & Chief Int. Auditor) S. O. Nicholls; (Corp.Cont.) W. P. Schroers; (Asst.S.) P. E. Riganelli. Annual Sales (F). Co. Size (F).^⑥
- ★Tectran Mfg. Canada Ltd., 2400 Anson Dr., Mississauga, Ont. L5S 1G2. Tel. 416-678-7200. Fax: 416-678-6446. Electrical cable assemblies, heavy duty truck and trailer hose assemblies.
- (P. & G.M.) J. Berger; (Plant Mgr.) L. Hutchinson. Annual Sales (D). Co. Size (B).^⑥
- ★Tectrol, Inc., 39 Kodiak Cres., Downsview, Ont. M3J 3E5. Tel. 416-630-8108. Fax: 416-638-0553. Plant, Montreal, Que. Power supplies, DC/DC converters.
- (P.) M. D. Gelb; (Mgr.Mktg.) P. B. Carroll; (Dir.Mfg.) B. Musselman. Annual Sales (E). Co. Size (E).^⑤
- Tecumseh Metal Products Inc., 6630 Tecumseh Rd. E., P.O. Box 3310, Windsor, Ont. N8N 2M4. Tel. 519-944-2255. Fax: 519-944-6247. Associate, Steel Master Tool Co., Windsor, Ont. Metal stampings, tooling, engineered assemblies, plating, printing. Brand, "Tecumseh". Parent company, Entarea Management Ltd.
- (G.M.) J.T. Williams; (Mgr.) J. Komon; (Mgr.) M. Hurley. Annual Sales (E). Co. Size (C).^⑤
- Tecumseh Products of Canada Limited, 185 Ashland Ave., London, Ont. N5W 4E1. Tel. 519-451-2020. Fax: 519-451-8573. Telex: 064-5807. Fractional horse power hermetic compressors, air and water condensing units. Parent company, Tecumseh Products Co., Tecumseh, MI, U.S.A.
- (P.) H. E. Lear; (G.S.M.) E. F. Warren; (P.A.) W. J. Middaugh; (Plant Mgr.) S. Malecki; (Cont.) J. Piggot. Annual Sales (E). Co. Size (D).^⑥
- Ted's Mold & Die Works Co., Division of 419252 Ontario Ltd., 8 Polenta Cres., Bolton, Ont. L7E 5S3. Tel. 416-857-5520. Plastic molds, molding, jigs and fixtures.
- (Mgr.) J. Mazur. Annual Sales (B). Co. Size (B).^⑥
- ★Tee-Comm Electronics Inc., 775 Main St. E., Milton, Ont. L9T 3Z3. Tel. 416-878-8181. Fax: 416-878-2472. Branch offices, Saint John, N.B., Montreal, Que., London, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Edmonton, Calgary, Alta., Coquitlam, Prince George, Vancouver, B.C. Plant, Montreal, Que. Subsidiaries, Envirofan, Buffalo, NY, Chicago, IL, U.S.A. "Banvil", "Decora", industrial and decorator energy saving ceiling fans, motor controls, designer replacement glass and light fixtures, solid brass air registers, track lighting, "Star Trak" satellite television, receiving products (TVRO).
- (P. & C.E.O.) A.G. Bahnman; (Consumer Prod.Mgr.) E. Wills; (V.P.Fin.) R.A. Kavelman; (TVRO S.M.) J. Kuran; (Purch.Mgr.) Ms. L. Hiltz; (Tech.) D. Lester; (Sales Co-Ord.) D. McEwan. Annual Sales (E). Co. Size (B).^⑥
- Tee-Jay Furniture Sales 1988 Ltd., 6900 Airport Rd., Mississauga, Ont. L4V 1A8. Tel. 416-673-9205. Fax: 416-672-2937. Plant, Georgetown, Ont. Occasional furniture, wall systems, coffee and end tables, entertainment centres.
- (P.) R. Hammer; (V.P.) T. Miller. Annual Sales (C). Co. Size (B).
- Teepak Industries Inc., 3471 McNicoll Ave., Unit 2, Scarborough, Ont. M1V 4B8. Tel. 416-321-1067. Fax: 416-321-0443. Cellulose food casings. Brands, "Coria", "Wienie Pak", "Fibrous", "Unilox". Parent company, Teepak Inc., Westbrook, IL, U.S.A.
- (G.M.) L. D. Phillips; (S.M.) J. Pierre Laviolette; (Cont.) D. V. Payne. Annual Sales (D). Co. Size (B).^⑤
- Teff-Line Limited, 4415 N. Service Rd., Burlington, Ont. L7T 4X7. Tel. 416-335-8712. Fax: 416-332-9250. Custom metal finishers specializing in baked on and air dried coatings for structural steel, tank and pipe linings, in shop sandblasting.
- (P.) M.J. Hillsley; (S.T.) J.A. Hillsley. Annual Sales (C). Co. Size (A).^⑤
- Teintures Versicolor Dyeing Inc., 201 St-Antoine, Granby, Que. J2G 5H1. Tel. 514-375-1880. Fax: 514-375-8859. Custom space dyed yarns.
- (P.) G. Benjamin. Annual Sales (B). Co. Size (A).^⑤
- Teinturiers Elite Inc./Elite Dye Works Inc., 2300 boul. Lemire, Drummondville, Que. J2B 6X9. Tel. 819-477-2722. Toll Free: 800-567-0921. Fax: 819-477-9259. Dyeing and finishing of circular and open width knit fabrics.
- (C.E.O.) L. Morissette; (V.P.) P. Morissette; (V.P.) G. Morissette. Annual Sales (D). Co. Size (D).^⑤
- Teinturiers Perfecta Dyers Inc., Les, 2699 - 5th Ave., Local 14, Box 26, Grand Mere, Que. G9T 2P7. Tel. 819-533-3265. Fax: 819-533-3798. Dyers and finishers of knitted and woven fabrics.
- (Mgr.) M. Thibault. Annual Sales (D). Co. Size (C).^⑤
- Tekdata Inc., 2600 boul. Matte, Brossard, Que. J4Y 2P6. Tel. 514-444-2222. Fax: 514-444-0929. Electronic enclosures, metal stampings, steel cabinets and designers.
- (P.) M. A. Risk; (G.M.) C.M.F. Ing. Annual Sales (B). Co. Size (A).
- ★Teklogix Inc., 1331 Crestlawn Dr., Mississauga, Ont. L4W 2P9. Tel. 416-625-5673. Fax: 416-625-4121. Telex: 06-960192. Associate, Teklogix Corporation, Florence, KY, U.S.A. Mobile radio-linked data terminals and electronic devices, also sortation control systems.
- For.Rep., U.S.A.
- (P.) J.R. Coutts; (V.P.) L.A. Cragg; (V.P.Int'l Ops.) N.A. Zaino; (V.P. N.A.Sales & Mktg.) D. Keiner. Annual Sales (D). Co. Size (C).^⑥
- ★Tekmar Control Systems Ltd., 4611-23rd St., Vernon, B.C. V1T 4K7. Tel. 604-545-7749. Fax: 604-545-0650. Electronic controls for hydronic heating systems, cast iron mixing valves, controls for ice melting.
- (P.) K. Kneuver; (S.M.) S. H. Kneuver; (P.A.) Mrs. U. Gibbs; (Plant Mgr.) D. Gibbs. Annual Sales (C). Co. Size (A).^⑥
- ★Teknion Furniture Systems, Inc., 1150 Flint Rd., Downsview, Ont. M3J 2J5. Tel. 416-661-3360. Fax: 416-661-4586. Showrooms, Halifax, N.S., Montreal, Que., Vancouver, B.C. Complete range of panels and associated systems furniture with power outlets and telephone and computer cable carriers, ergonomic office seating. Trade mark, "Teknion".
- For.Reps., Modulus, Israel; Amo-Si, France; Mio Dino, Italy; Milner, Ireland, Fior/Fiore, England.
- (P.) M. Brown, P.Eng.; (V.P.Sales) H. Koza; (V.P.Mfg.) A. Ribeiro; (V.P.Fin.) G. Haberer; (Sales Rep.Montreal) F. St. George; (Sales Rep.Halifax) B. Lynch; (Sales Rep. Burnaby) R. Harman. Annual Sales (E). Co. Size (E).^⑥
- Tekno Plastics, Div. of Carousel Plastics Ltd., 103 Glen Cameron Rd., Thornhill, Ont. L3T 1N8. Tel. 416-881-4534. Custom injection moulding.
- (P.) V.M. Uusitupa. Co. Size (A).
- Teksign Inc., 6415 Viscount Rd., Mississauga, Ont. L4V 1H5. Tel. 416-677-6361. Fax: 416-677-6369. Subsidiary: Wilson Plastic Signs, Mississauga, Ont. Illuminated outdoor, indoor signs and letters, plastic fabricated panels and forms.
- (P.) O.F. Mullin; (V.P. & G.M.) D.J. Mullin; (Exec.V.P.) Mrs. D.A. Mullin; (S.M.) F. Iezzi; (V.P.Fin.) S. Sanker; (Field Services Mgr.) D.W. Joyce. Annual Sales (D). Co. Size (D).^⑤
- ★Tektron Equipment Corporation, 230 Arvin Ave., Stoney Creek, Ont. L8E 2L8. Tel. 416-662-7820. Fax: 416-662-8436. Prototype and volume single and double side printed circuit boards and assemblies, circuit design services and artwork generation, composite offshore cruising boats, carbon rudders, carbon masts. Parent company, Tekgen Development Inc.

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑥ and ⑤.

- (P. & G.M.) E. Tekatch; (P.A.) Ms. D. Follows; (Plant Mgr.) G. Gagliardi. Annual Sales (C). Co. Size (C).⑤
- Tele-Direct (Publications) Inc., 1600 Rene-Levesque Blvd., 18th Flr., Montreal, Que. H3H 1P9. Tel. 514-934-2611. Toll Free: (514) 800-361-751B. Fax: 514-934-2052. Telex: 05-267575. Branch offices, St. John's, Nfld., St. John, N.B., Quebec, Que., Ottawa, Sudbury, Thunder Bay, Toronto, Waterloo, Ont. Telephone directories. Parent company, Bell Canada.
- (P. & C.E.O.) T. Bourke. Annual Sales (G). Co. Size (G).⑥
- Telecommander Industries Ltd., 429-51 Ave. S.E., Calgary, Alta. T2H 0MB. Tel. 403-255-0505. Fax: 403-252-6716. Portable buildings, flat deck trucks, instrument housing, geophysical instruments, aluminum and steel welding, etc. Parent company, Caltec Investments Inc.
- (P.) D.P. Allen; (Mgr.Ops.) P. Trudel; (Mgr.Fin. & Admin.) J.G. Montgomery. Annual Sales (A). Co. Size (A).⑤
- ★Teledac Inc., 661 Pine, St-Lambert, Que. J4P 2P4. Tel. 514-671-7762. Fax: 514-671-4747. Character generators designed for single, multi-channel or multikeyboard applications, to show high quality video pictures and programmed graphic illustrations (NAPLPS) used as an ad channel by CATV operators or as an electronic bulletin board in institutional and industrial communications, various firmwares available such as "CableAds", "Weekly", "Autodial", "Temperatures Probes".
- For.Reps., Thompson Electronics, Peoria, IL, U.S.A.
- (P.) M. Chouinard; (Sales Dir.) P. Bertemes; (Acct.) Mrs. V. Martin; (Engr'g R&D) G. Bisson. Annual Sales (B). Co. Size (A).⑥
- ★TELEDYNE CANADA FIRTH STERLING, 43 Spalding Dr., Box 652, Brantford, Ont. N3T 5P9. Tel. 519-752-6820. Fax: 519-752-3793. Tungsten carbide inserts for rock drills and other wear applications. Parent company, Teledyne Canada, Rexdale, Ont.
- (G.M.) G. P. Goodman; (Off.Mgr.) Ms. K. Biloski. Annual Sales (C). Co. Size (A).⑤
- ★Teledyne Canada Harfac McKay, 15 Brydon Dr., Rexdale, Ont. M9W 4MB. Tel. 416-741-6991. Fax: 416-744-7011. Telex: 06-989559. Branch office, Vancouver, B.C. Associates, Teledyne McKay, Teledyne Readco, Teledyne Wah Chang. Complete quality line of welding wires and electrodes for mild and low alloy, stainless steel, hardsurfacing, special maintenance, tungsten. Parent company, Teledyne Canada Ltd., Rexdale, Ont.
- For.Rep., Weltrade International Inc., representing South America.
- (P.) H. Kalsbeek; (Compt.) D. McCaw; (R&D) V. Bachlow; (Admin.Asst.) Mrs. I. Barnes. Annual Sales (C). Co. Size (A).⑥
- ★Teledyne Canada Metal Products, 460 Industrial Ave., P.O. Box 366, Woodstock, Ont. N4S 7X6. Tel. 519-537-2355. Fax: 519-539-5917. Metal cabinets, metal stampings, sheet metal shearing and forming, tractor truck and combine cabs, fuel tanks, shrouds and formed parts, outfitting for telephone company and service vans, pneumatic material handling package units for feeding process machinery, custom systems and accessories. Parent company, Teledyne Canada Limited, Rexdale, Ont.
- (Chmn.) G. Riley; (P.) W. H. Nutt; (Cont.) M. E. Galbraith; (S.M.) R. B. Johnson; (Purch.Mgr.) G. Sovran; (Plant Mgr.) A. E. Searls; (Eng.Mgr.) S. D. Robb. Annual Sales (D). Co. Size (D).⑤
- ★Teledyne Canada Mining Products, P.O. Box 130, Thornbury, Ont. N0H 2P0. Tel. 519-599-2015. Fax: 519-599-6803. Telex: 06-875792. Branch offices, Val D'or, Que., Picton, Sudbury, Ont., Vernon, B.C. Warehouses, Thornbury, Sudbury, Ont., Solon, OH, Riverside, CA, U.S.A. Associate, Teledyne CM Products, Solon, OH, U.S.A. Rock drill parts, air legs, air line lubricator, anfo loader, air and hydraulic cylinders, hydraulic rock breakers for general construction and demolition, breaker boom systems for mining and quarries, special mining equipment such as rock breakers, scalers/service vehicles, drill jumbos, ore car dumpers, ditch cleaners and warming ovens.
- For.Reps.: Tecmac, Chile; Commercial Andina, Peru; Acrodex, Mexico; Monadolpous Engineering, Australia; Salgaoncar Engineering, India; Dicore, Zambia.
- (P.) D. Pal; (S.M.) C. St. Jean; (Plant Mgr.) M. Robertson; (P.A.) D. Oldfield; (Compt.) R. J. Gamble. Annual Sales (D). Co. Size (D).
- ★Teledyne Laars Canada, 480 S. Service Rd. W., Oakville, Ont. L6K 2H4. Tel. 416-844-8233. Fax: 416-844-2635. Commercial and residential hydronic heating and domestic water heating boilers, residential/commercial swimming pool and spa heaters. Parent company, Teledyne Laars, Moorpark, CA, U.S.A.
- For.Reps., C.E.C., France, Norcal Engineering, England.
- (G.M.) K.B. Kersey; (Ops.Co-Ord.) J. Teague. Annual Sales (D). Co. Size (A).⑥
- ★Teledyne Precision Canada, 72 Carnforth Rd., Toronto, Ont. M4A 2L2. Tel. 416-759-1138. Spot seam, projection, flash-butt, portable guns, special welding and automatic machines. Brands, "Precision" welders, "Palletron" automatic assembly machines, "Flexopress", "Hi-Speed" automatic presses. Parent company, Teledyne Inc., Los Angeles, Calif., U.S.A.
- (V.P. & G.M.) G. Schneider; (T. & Cont.) W. J. Ellerhorst. Co. Size (C).
- Teledyne Still-Man Canada, 55 Underwriters Rd., Scarborough, Ont. M1R 3B4. Tel. 416-751-5566. Fax: 416-751-2215. Electrical heating elements for appliance and equipment manufacturers. Parent company, Teledyne Inc., Los Angeles, CA, U.S.A.
- (Exec.V.P.) J.R. Convey. Co. Size (C).⑥
- ★Teleflex (Canada) Limited, 3831 No. 6 Rd., Richmond, B.C. V6V 1P6. Tel. 604-270-6899. Fax: 604-270-7172. Marine hydraulic steering systems for commercial and pleasure boats, specialty fluid power hydraulic valves and manifolds, autopilots, cylinders, diesel engine governing valves, etc. Brands, "Syten", "Capilano", "Flexatrol", "SeaStar", etc. Parent company, Teleflex Inc., Limerick, PA, U.S.A.
- (P.) D.H. MacDonald; (G.M.) H.G.A. Copping; (Eng. Mgr. & S.M., Autopilots) J. McBeth; (P.A.) J. Lowe; (S.M.Marine) V. Sellmann; (S.M.Valves & Governors) D. Paul. Annual Sales (D). Co. Size (C).⑥
- †Telematic Controls Inc., #2, 9804 - 47 Ave., Edmonton, Alta. T6E 5P3. Tel. 403-436-0511. Fax: 403-436-9039. Telex: 037-2702. Branch offices, Calgary, Alta., N.Vancouver, B.C. Subsidiary, McClelland Power Swivel, Grande Prairie, Alta. Thermally actuated flow and level switches, pressure and temperature switches.
- (G.M.) B. McClelland; (Tech.Mgr.) C. Ekvall; (S.M.) L. Flegel; (G.M.) B.L. McClelland; (Br.Mgr.) D. Read; (Order Desk) K. Jones. Annual Sales (C). Co. Size (A).
- Telemecanique Canada Ltée./Ltd., 580 Lepine Ave., Dorval, Que. H9P 1G2. Tel. 514-636-9560. Fax: 514-636-1207. Telex: 05-821849. Branch office, Quebec, Que. Sales offices, Halifax, N.S., London, Ont., Winnipeg, Man., Saskatoon, Sask., Edmonton, Calgary, Alta., Vancouver, B.C. Plants, Montreal, Que., Toronto, Ont. Associates, Federal Pioneer Ltd., Merlin Gerin Canada Ltd. "Telemecanique" contactors, control apparatus, motor control centres, speed detectors, programmable controllers, etc. Parent company, Groupe Schneider, Paris, France.
- (P.) C. Breining; (Admin.) P. Laferte; (Plant Mgr.) P. Tetreault; (S.M.) B. Lafrance; (Mktg.Mgr.) Y. Gingras. Annual Sales (D). Co. Size (D).⑥
- Telemus Electronic Systems Inc., 310 Moodie Dr., Nepean, Ont. K2H 8G3. Tel. 613-726-1102. Fax: 613-726-1114. Synthesizers, digital radio frequency memory, electronic countermeasures, etc.
- For.Reps., Allis Associates, San Jose, Hyperwave Inc., Calabasas, CA, Cain Forlaw Company, Mt. Prospect, IL, Excelsis, Parker, CO, M. Lader Company, Gonshohocken, PA, Microwave Marketing Specialists Inc., Billerica, MA, Spectrum Sales Inc., Hartsdale, NY, U.S.A.; Alpha Microne S.N.C., Rome, Italy; Walmore Defence Components Ltd., London, U.K.; Cidev Agencies 919730 Ltd., Tel Aviv, Israel; Coimex, Hattem, Holland; Matech Electronique, Boissy-St-Leger, France; Kal Electronics and Consultants (P) Ltd., Bangalore, India; Japan Telescomm Corporation, Tokyo, Japan; Tactron Elektronik GmbH, Martinsried, W. Germany; Data Acquisition, Queanbeyan, Australia.
- (P.) P. Michael Gale; (Cont.) R. Benn; (Mktg.Admin.) Ms. C. Cooke; (Mat'ls Mgr.) W. Nadeau. Annual Sales (C). Co. Size (B).
- Telepanel Inc., 245 Riviera Dr., Markham, Ont. L3R 5J9. Tel. 416-477-7877. Fax: 416-477-952B. "Telepanel" price and information network.
- For.Rep., ICL/Datachecker-Remarketers.
- (P. & C.E.O.) C. Skillen; (V.P.Sales & Mktg.) G. Hasen; (V.P.Fin. & Admin.) J. C. Heaven; (V.P.Tech.) C. Howlett; (Prod'n Supv'r) R. Rigley; (Admin. Off.Supp.) S. Gerrett. Annual Sales (B). Co. Size (A).
- ★Teleride Sage Ltd., 156 Front St. W., 5th Flr., Toronto, Ont. M5J 2L6. Tel. 416-596-1940. Toll Free: 800-268-9118, (U.S.A.) 800-265-7360. Fax: 416-595-5653. Telex: 06-3666. Associate, Teleride Sage Ltd., Arlington, VA, U.S.A. Computerized telephone information, public information display systems, turnkey computer systems, automatic vehicle location monitoring software, operator aids, scheduling systems, transit operating systems.
- (Chmn. & C.E.O.) J. Kates, Ph.D.; (V.P.Mktg. & Ops.) T. Purdy. Annual Sales (D). Co. Size (C).⑤
- Telford Oilfield Products Ltd., 9331 - 39 Ave., Edmonton, Alta. T6E 5T3. Tel. 403-463-8633. Toll Free: (403) 800-232-7315. Fax: 403-461-1588. Telex: 037-3031. Top flow valves.
- (P.) B. Telford; (Cont.) R. Sawyer; (S.M.) T. O'Flynn. Annual Sales (D). Co. Size (B).⑥
- ★Tella Systems Inc., 161 Stirling Ave., LaSalle, Que. HBR 3P3. Tel. 514-364-0511. Fax: 514-364-4177. Telex: 05-66476. Branch offices and plants, St-Jean, Que., Toronto, Ont., Associates, Patella Contracting Ltd., Patella Manufacturing (1987) Inc., Patella Construction Inc., LaSalle, Que. Desks, credenzas, freestanding pedestals, workwalls, bookcases, wooden office furniture, also custom made furniture. Parent company, Patella Industries Inc.
- For.Reps., Patella Construction Corp., Patella Office Environment Inc.
- (P.) H. Perlinger; (V.P. & G.M.) F. Stange; (Prod'n Mgr.) J. Arone. Annual Sales (D). Co. Size (C).⑥
- Telton Limited, 3375 - 14th Ave., Markham, Ont. L3R 2L6. Tel. 416-475-0837. Fax: 416-474-9151. Branch office, St-Laurent, Que. Voice and data telecommunications equipment. Brands, "DCS-2", "Call-Pro", "Call Data", "Noax". Parent company, Teltone Corporation, Kirkland, WA, U.S.A.
- (P. & G.M.) J. Horsley; (Ops.Mgr.) A. Drohan; (Engr'g Mgr.) D. Fraser; (V.P.Sales) M. Douglas. Annual Sales (D). Co. Size (B).⑥
- Tem-Con Limited, P.O. Box 34, Oromocto, N.B. E2V 2G4. Tel. 506-357-9834. Fax: 506-357-9316. Van bodies and commercial semi-trailers.
- (P.) J. Starr. Annual Sales (A). Co. Size (A).⑥
- Tem Tronic Desings Inc., 380 Old Brock Road, Dundas, Ont. L9H 6AB. Tel. 416-522-B645. Remote controlled setback thermostats.
- (Owner) S. Miller; (P.) K. Green. Annual Sales (A). Co. Size (A).
- Temabex Inc., 100 boul. Real Caouette, C.P. 66B, Rouyn-Noranda, Que. J9X 5C6. Tel. 819-764-3254. Fax: 819-762-7542. "Labrador" fibreglass snowmobile sleigh, fibreglass canoes and boats. Brands, "Voyageur", "Express", "Pouroyeur", "Radar", etc.
- (G.M.) R. Brochu; (Prod'n Mgr.) G. Soucy; (S.M.) R. Dufour. Annual Sales (C). Co. Size (B).⑤
- ★Tembec Inc., 800 Rene Levesque Blvd.W., Suite 2790, Montreal, Que. H3B 1X9. Tel. 819-627-3321. Fax: 819-627-3622. Telex: 067-762B1. Plants, Temiscaming, Ville-Marie, Bearn, Taschereau, Macamic, La Sarre, Nouvelle Oust, Que., Brantford, Alban, Huntsville, Mat-tawa, Ont., Boston, MD, U.S.A. Subsidiaries, Tembec Forest Products Inc., Tembois Inc., Temcell Inc., Temfibre Inc., TKL Inc., Equipements Hydrauliques Boreal Inc., Dafoe & Dafoe Inc., Temeco, Patcot Paper. Dissolving, specialty and paper grade bleached sulphite, also chemithermo mechanical pulp and ligno sulfonates, lumber and wood chips, sanitary napkins, diapers, hydraulic machinery, recycled printing and writing papers, bleached cardboard and coated folding box board.
- For. Reps., K P I, Korea, Marubeui, Japan, Natcan, Hong Kong.
- (P. & C.E.O.) F. A. Dottori; (V.P. & G.M.Temfibre) R. A. Benson; (V.P.Forest Prods.) A. Brunet; (V.P.Tem-board) R. Cloutier; (Sr.V.P.Pulp Div.) T. P. Kavanagh; (V.P.Fin. & T.) T. W. Laberge; (V.P. & G.M.Pulp Div.) K. MacIntosh; (Sr.V.P.Corp.Dev.) P. Monahan; (V.P. & Proj. Mgr.Board Div.) G. H. Riviere. Annual Sales (G). Co. Size (G).⑥
- Temco Electric Products Co. Inc., 4700 Amiens St., Montreal North, Que. H1H 2H8. Tel. 514-322-3543. Fax: 514-322-1840. Branch offices, St. John's, Nfld., Halifax, N.S., Moncton, N.B., Montreal, Quebec, Que., Toronto, Sudbury, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Electrical supplies. Trade mark, "Temco" with T in octagon.
- (P.) M.A. Ryan; (V.P.) F.J. Ryan; (Prod.Mgr.) B. Ryan; (Purch.) P. Thompson; (Purch.) G. Ryan; (Cont.) A. Bar-bar; (S.M.) M. Schetagne. Annual Sales (D). Co. Size (D).⑥
- ★Teme Rebar Concepts Ltd., 400 Millen Rd., Stoney Creek, Ont. LBE 2P7. Tel. 416-662-1632. Fax: 416-664-3623. Associates, MEP Manufacturing Ltd., Teme Engi-

- neering Ltd. Reinforcing steel machinery, automatic shearlines, coil benders and table benders.
(P.) S. Wits; (Supvr) P. Halpin. Annual Sales (C). Co. Size (A).
- ★Temfibre Inc., P.O. Box 3000, Temiscaming, Que. J0Z 3R0. Tel. 819-627-9505. Toll Free: 800-461-7310. Fax: 819-627-3622. Telex: 067-76281. Ammonia, sodium and speciality lignin products. Brands, "Tembind", "Temperse". Parent company, Tembec Inc., Montreal, Que.
- (P.) F.A. Dottori; (V.P. & G.M.) R. A.C. Benson. Annual Sales (C). Co. Size (8).
- †Temiskaming Industrial Mining Equipment Ltd., 551 Browning St., Haileybury, Ont. P0J 1K0. Tel. 705-672-3366. Fax: 705-672-5515. Branch office, New Liskeard, Ont. Sheave and pulley blocks, air control and brass water valves, mining hardware, hose fittings. Brands, "Lemac", "Time", "Mortrol".
(V.P.) R. Wilson; (S.T.) P. Henderson; (Plant Prod'n) R. Pigeau; (Buyer) Ms. P. Savoie. Annual Sales (C). Co. Size (A).Ⓢ
- Tempa Glass Industries Ltd., 1500 Railway St., N. Vancouver, B.C. V7J 1B5. Tel. 604-980-0576. Toll Free: (403, 604) 800-663-0464. Fax: 604-980-6839. Telex: 04-352848. Tempered and laminated safety glass, bullet resistant glass, insulating sealed units, glass shower doors, all-glass doors and entrances.
(P.) C. S. Wallace; (Cont.) J. Western. Annual Sales (C). Co. Size (B).Ⓢ
- Temple Wire Products Limited, 296 Rexdale Blvd., Rexdale, Ont. M9W 1R8. Tel. 416-742-7806. Designers and manufacturers of display racks and consumer products.
(P.) E. T. Albrecht. Annual Sales (C). Co. Size (B).
- Tempo, 833 Taschereau Blvd., Giesmsied Park, Que. G4V 2H9. Tel. 514-866-5548. Awnings, temporary car shelters, canvas goods, synthetic material electronically sealed, metal tubing structures and poles, etc. Brands, "Gath", "Chardet", "Expo". Parent company, Chardet Industries Inc.
(C.E.O.) G. Gaudet; (S.M.) R. Gagne. Annual Sales (C). Co. Size (B).
- Tempo Paint & Varnish Co., Division of Tower Chemicals Limited, 205 Fenmar Dr., Weston, Ont. M9L 2X4. Tel. 416-746-2233. Fax: 416-746-2235. Aircraft, transportation, chemical resistant and urethane finishes and primers, epoxy, paints, varnishes, bake enamels. Brand, "Tempo".
(P. & S.M.) B. Jakobson; (G.M.-& Plant Mgr.) H. H. Kerr; (Cust.Serv.) Ms. J. Murat. Annual Sales (C). Co. Size (A).Ⓢ
- ★Temprite Industries Limited, 5 Centennial Rd., Orangeville, Ont. L9W 1R1. Tel. 519-941-2440. Toll Free: 800-265-9113. Fax: 519-941-6776. Branch offices, Montreal, Que., Burlington, Mississauga, London, Ont., Calgary, Alta. Plant, Orangeville, Ont. Associates, Olympic International Agencies, Vancouver, B.C., Westech Ltd., Calgary, Alta., Vortec Eng. Ltd., Saskatoon, Sask., Betco, Winnipeg, Man., Kemo Products Ltd., Thunder Bay, Dougan Associates, Sudbury, Breck-Mar Sales Ltd., Ottawa, Ont., M & M Eng. Halifax, N.S. N.B. Sales, St. John, N.B., Graham Agencies, St. John's, Nfld. Direct gas-fired air replacement units, air door curtains, catalytic incinerators, air-to-air heat recovery systems, electrical heating and ventilating units, steam/glycol/water heating and ventilating systems, filtration units, industrial oil and gas fired space heaters, packaged industrial burners, mobile electrostatic precipitators, packaged air to air heat recovery systems, etc.
For.Reps., J & M Power Systems Inc., Oswego, Fedders Associates, Syracuse, R.P. Fedder Inc., Rochester, NY, COXAmmerman, Louisville, KY, J.M. Pier Company, Akron, Stelter & Brinck, Inc., Cincinnati, OH, Rogind & Parker & Curtis, Inc., Grand Rapids, Russell and Olson Company, Auburn Heights, MI, Air Control Inc., Seattle, WA, J.D. McSteen Co., Pittsburgh, The Stabar Co., Camphill, P.A. Taylor Gaskin, Inc., Pekin, IL, Fuller Engineering Sales, Indianapolis, IN, U.S.A., Colt (NZ) Limited, Christchurch, New Zealand, Nippon Lobby, Tokyo, Japan, O. Bloomgren Sandaskogen, Sweden.
(P.) M. Korecki; (V.P.Sales) W. Lucas; (V.P.Engr'g) R. Hsu; (Cont.) D. B. Reddon. Annual Sales (D). Co. Size (D).Ⓢ
- ★Temro Division, Budd Canada Inc., 421 Mulvey, P.O. Box 962, Winnipeg, Man. R3C 2V3. Tel. 204-452-2005. Toll Free: 800-665-0169. Fax: 204-477-4852. Engine heaters, car and battery warmers, energy saving devices, truck and bus heaters, heavy duty silencers. Brands, "Temro", "Cowl". Parent company, Budd Canada Inc., Kitchener, Ont.
For.Rep., Currie Associates, Inc., Bloomfield Mills, MI, U.S.A.
(G.M.) B. Danaher; (O.E.M. S.M.) P. Boenders; (P.A.) F. Harder; (Plant Mgr.) T. Wittenberg; (Aftermktg. & Mass Merchant S.M.) P. Birchall; (Mktg.Serv.Co-Ord.) Ms. R. Neuendorff. Annual Sales (D). Co. Size (D).
- Temspec Inc., 585 Canarctic Dr., Downsview, Ont. M3J 2P9. Tel. 416-661-0535. Fax: 416-661-0538. Heating and air conditioning equipment, vertical fan coil units for high rise hotels or residential buildings, classroom unit ventilators. Brand, "Temspec". Parent company, QRT Holdings Inc.
(P.) W. Ellison; (V.P. & S.) C. de Kluyver; (V.P.Ops.) B. Partington. Annual Sales (D). Co. Size (C).Ⓢ
- Temuss Products Canada Limited, 405 Mackenzie Ave., Ajax, Ont. L1S 2G2. Tel. 416-683-4880. Fax: 416-683-8744. Telex: 06-986766. Subsidiary, Smith Wax Refining, Ajax, Ont. Shellac. Brand, "Maple Leaf".
(P.) H. Smith. Annual Sales (C). Co. Size (A).
- Tenaquip Ltd., P.O. Box 250, Seaconsfield, Que. H9W 5T8. Tel. 514-457-7800. Fax: 514-457-9807. Branch offices, Ottawa, Toronto, Ont. Plant, St. Laurent, Que. Subsidiary, Kleton Industrial Products, Kleton Mfg. Tubular steel products, drum and material handling equipment.
(P.) K. Reed; (P.A. & S.M.) F. Bourque; (Plant Mgr.) J. Bairos. Annual Sales (D). Co. Size (D).
- ★Tenatronics Limited, 776 Davis Dr. E., P.O. Box 185, Newmarket, Ont. L3Y 4X1. Tel. 416-895-4583. Fax: 416-898-7947. Automotive battery chargers, wire and cable processing and metal stampings. Brands, "Automagic", "Tenatronics". Parent company, Sterling/Tenatronics, Cleveland, OH, U.S.A.
For.Rep., Mayne-McKenney, Detroit, MI, U.S.A.
(V.P. & G.M.) Mrs. E. Albert; (Int'l S.M.) C. C. Nielsen; (Prod.Mgr.) L. Blanchard. Annual Sales (D). Co. Size (D).Ⓢ
- Tenco Machinery Ltd., C.P. 60, 1318 Principale, St-Valerien, Que. J0H 280. Tel. 514-549-2411. Fax: 514-549-2410. Sand and salt spreaders, snowplows and snowplow hydraulic wings, drums crusher, paper cardboard baler.
(V.P. & G.M.) P. Metras. Annual Sales (D). Co. Size (C).
- Tencorr Packaging Inc., 188 Cartwright Ave., Toronto, Ont. M6A 1V6. Tel. 416-787-1687. Toll Free: 800-268-1684. Fax: 416-787-6821. Corrugated sheet stock.
(V.P. & G.M.) R. J. Ellery; (S.M.) R. Ablett; (Mgr.Fin. & Admin.) C. Paul Anthony; (Plant Mgr.) G. David Briggs. Annual Sales (E). Co. Size (C).
- ★Tender Tootsies Ltd., 190 Wortley Rd., P.O. Box 757, Sta. B, London, Ont. N6A 4Y9. Tel. 519-438-7267. Fax: 519-673-6216. Branch office, Toronto, Ont. Plants, Glencoe, Watford, Mt. Brydges, Ont. Subsidiaries, Lullabies of London, London, Watford Footwear, Watford, Ont. Casual shoes, slippers, winter boots and sandals. Brands, "Happy Hoppers", "Snuggle Bugs", "Woc-A-Mocs", "Tender Tootsies".
(P.) G. S. Neilson; (V.P.) J. D. Perivolaris; (V.P.Mktg.) B. Hollingsworth; (V.P.Systems) T. Orsi; (P.A.) S. James Caldwell. Annual Sales (E). Co. Size (F).Ⓢ
- Tenelux Canada, Div. of Kaufel Group Ltd., 1811 Hymus Blvd., Dorval, Que. H9P 1J5. Tel. 514-685-2270. Telex: 05-822557. Subsidiaries, Emergi-Lite, Landmark Lighting, Pan Acc, Kamro Lighting, ReadyLite, GFI, Inc. Emergency lighting units, custom plastic injection molding, residential and transit lighting.
(P.) B. Kaufman; (V.P.) L. Jodoin. Annual Sales (E). Co. Size (F).Ⓢ
- Tenex Data Corporation, 45 Commander Blvd., Scarborough, Ont. M1S 3Y3. Tel. 416-291-7151. Toll Free: 800-268-4197. Fax: 416-291-6416. Branch offices, Halifax, N.S., Montreal, Que., Ottawa, Ont., Calgary, Alta., Vancouver, B.C. Plants, Montreal, Que., Toronto, Ont., Vancouver, B.C. Continuous stock forms, computer cards, computer printer and word processor ribbons.
(P.) G. Heffernan; (V.P.Fin.) C. Hatch; (Dir.Ops.) J. Arnot; (Mktg.Co-ord.) J.A. Hollinsworth; (Dir.Mktg.) M. Rochon. Annual Sales (E). Co. Size (D).Ⓢ
- Tennant, Charles & Co. (Canada) Limited, 34 Clayson Rd., Weston, Ont. M9M 2G8. Tel. 416-741-9264. Fax: 416-741-6642. Telex: 06-969851. Branch offices, Dorval, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Plant, FT. Saskatchewan, Alta. Associate, Prospe Chemicals Ltd. Xanthates, thioncarbamates, xanthogen formates.
(P.) H.A. Philipps; (V.P.) J. Duszczynszyn; (8r.Mgr. East'n Reg.) R. Gian; (Tech.Sales Rep.Vancouver) B. Wolstenholme; (Tech.Sales Rep.Fort Saskatchewan) Mrs. K. Cortis. Annual Sales (D). Co. Size (8).Ⓢ
- Tennant Wire Limited, 175 West Kent Ave., Vancouver, B.C. V5X 2X4. Tel. 604-324-6304. Fax: 604-324-4052. Round steel strapping, bale ties. Brands, "Twist-lock", "Griplock". Parent company, GNA Corporation, Ft. Lauderdale, Fla., U.S.A.
(Mgr) S. DeBruin. Annual Sales (C). Co. Size (A).
- Tennier Absorbent Products Ltd., 1 McKinstry St., Hamilton, Ont. L8L 6C2. Tel. 416-522-5756. Sanitary cat litter, cat boxes, oil and grease absorbents, sweeping compounds, cleaning maintenance products. Brands, "Hi-Dri", "Petro-Sorb", "Tennier Absorbent Products".
(Prop.) R. Morrison; (Prop.) G. Morrison; (Prop.) 8. Morrison. Co. Size (A).
- ★Tensor Machinery Ltd., 596 Meloche Ave., Dorval, Que. H9P 2P4. Tel. 514-636-3121. Fax: 514-636-3288. Wire and cable machinery for fiber optic cables.
(Prop.) G. Kepes; (Bus.Rep.) R. Kepes; (Eng.) J. Marcelissin. Annual Sales (C). Co. Size (A).
- ★Teo Technologies Inc., 352 Fern Ave., Richmond Hill, Ont. L4B 3H6. Tel. 416-770-3030. Fax: 416-883-4574. Subsidiary, Teo Adensamer Inc., Richmond Hill, Ont. "Smart Receptionist" automatic call attendant, computer-based voice/call processing system, fax communication products.
(P.) C. Teo; (V.P.) J. Salt; (V.P.) K. Adensamer. Annual Sales (C). Co. Size (A).
- Terlyn Industries Limited, 782 McKay Rd., Pickering, Ont. L1W 2Y4. Tel. 416-686-3251. Fax: 416-686-3994. Chipboard partitions for the packaging industry.
(P.) R. L.H. Smith; (G.M.) R. G. Russell. Annual Sales (C). Co. Size (B).Ⓢ
- Termaco Ltd., 325 Blvd. Industriel, St-Jean-Sur-Richelieu, Que. J3R 7M3. Tel. 514-346-6871. Fax: 514-346-4368. Telex: 058-31533. Powder coating, battery steel trays and steel cabinets for electronics.
(P.) R. Breton; (Cont.) M. Roy; (Plant Mgr.) A. Lanciadit. Annual Sales (D). Co. Size (D).Ⓢ
- Terminal City Iron Works Limited, 1909 Franklin St., Vancouver, B.C. V5L 1R1. Tel. 604-253-7525. Fax: 604-253-6365. Pipe fittings, hydrants, valves. Brands, "TC", "Ter-Mech", "Ter-O-Plas", "Dityl".
(P.) S. J. Mason; (Plant Supt) A. Raymond Pottage; (P.A.) G. Liddell; (Off.Mgr.) W. Cherney. Annual Sales (D). Co. Size (C).Ⓢ
- Terminal & Cable TC Inc., 1930 Bellerive Blvd., Carignan, Que. J3L 4Z4. Tel. 514-658-1741. Fax: 514-658-8432. Electrical wiring harnesses for automotive and household appliances, military and industrial equipment.
(P.) G.P.M. April; (S.T.) Ms. S. April. Annual Sales (D). Co. Size (D).Ⓢ
- Teron, J. C., Company Limited, 1785-89 Walker Rd., Windsor, Ont. N8W 3P2. Tel. 519-253-6560. Fax: 519-258-9359. Outdoor advertising and neon signs.
(P.) J. J. Teron; (S.M. & Plant Mgr.) J. A. S. Teron. Co. Size (A).
- Terra Footwear, 1 Terra Dr., P.O. Box 436, Markdale, Ont. N0C 1H0. Tel. 519-986-2881. Fax: 519-986-3062. Telex: 06-875799. Sales office, Mississauga, Ont. Steel toe and non-steel toe men's shoes, joggers and winter boots. Parent company, Terra Nova Shoes Ltd., Harbour Grace, Nfld.
(P.) A. Alevan; (G.M.) D. Alevan; (V.P.Sales) B. Worral; (Mktg.Mgr.) H. Fox; (Plant Mgr.) N. McFadden. Annual Sales (D). Co. Size (D).
- ★Terra Nova Fishery Co. Ltd., 38 Bay Bulls Rd., St. John's, Nfld. A1G 1A5. Tel. 709-364-7371. Fax: 709-364-8759. Telex: 016-3173. Plant, Clarendville, Nfld. Surimi, female capelin with roe and dried squid, fresh and frozen fish, imitation crab meat. Brand, "Seafood Ho" crab flavoured meat.
For.Rep., Terra Nova Fishery Co. Ltd., Taipei, Taiwan.
(P.) C. Ho, Ph.D.; (V.P.Mktg. & Admin.) Ms. B. Lawlor; (Mng.Dir.) J. Ho; (Prod'n Mgr.) D. Ho. Annual Sales (D). Co. Size (E).Ⓢ
- Terra Nova Industries Inc., 5110C-77th Ave. S.E., Calgary, Alta. T2C 2Z2. Tel. 403-236-0800. Pre-engineered self-framing metal buildings.
(P.) R. Bull; (Cont.) W. B. Earle.
- Terra Nova Marine Co. Ltd., P.O. Box 608, 119 Clyde Ave., Mount Perl, Nfld. A1N 2X1. Tel. 709-364-6114. Fax: 709-364-3735. Electrical panels.
(V.P.) L. Hollett.
- †Terra Nova Shoes Limited, P.O. Box 250, Harbour Grace, Nfld. A0A 2M0. Tel. 709-596-5051. Fax: 709-596-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

7254. Sales office, Mississauga, Ont. Plants, Harbour Grace, Nfld., Markdale, Ont. Associate, Terra Footwear Limited, Markdale, Ont. Regular and light weight safety work boots, also casual boots, shoes and joggers, felt lined logins (felt paks), military combat boots.
(P.) A. Alevin; (V.P. Sales) R. Worrall; (G.M.) D. Alevin; (G.M.) D. Gill; (Plant Mgr.) R. Walker. Annual Sales (D). Co. Size (E).
- ★Terra Vista Limited, P.O. Box 280, Glovertown, Nfld. A0G 2L0. Tel. 709-533-2666. Fax: 709-533-2668. Fresh, frozen and cured ground fish including capelin, herring, squid, eel, mackerel, sea urchins, etc.
(P.) E. Oram; (Prod'n Mgr.) V. Oram. Annual Sales (C). Co. Size (E).
- Terrace Steel Works Ltd., P.O. Box 278, 3212 Kalum Lake Dr., Terrace, B.C. V8G 4A6. Tel. 604-635-6161. Fax: 604-635-6883. Custom manufacturing of parts and equipment for the logging, sawmill and construction industries.
(P.) V. Dean. Annual Sales (C). Co. Size (A).
- Terraphane Mfg. Co. Ltd., 12419 Yonge St., P.O. Box 347, Oak Ridges, Ont. L0G 1P0. Tel. 416-773-4120. Canoes and custom fibreglass van roofs.
(P.) G. F. Munroe. Co. Size (N/R).
- Terrebonne Automotive Ltd., [Automoteur Terrebonne Ltée], 363 Leveille, Terrebonne, Que. J6W 1Z7. Tel. 514-471-6681. Fax: 514-471-4446. Associate, U.A.P. Inc. Engine rebuilders, crankshafts and cylinder heads. Parent company, U.A.P. Inc.
(G.M.) G. Nicaise. Annual Sales (D). Co. Size (C).⑤
- Terry Williams Knitters Limited, 72 Victoria St. S., P.O. Box 606, Kitchener, Ont. N2G 4A2. Tel. 519-743-2688. Dress and bulky weight sweaters and knitted shirts. Brand, "Terry Williams".
(P.) Mrs. M. M. Williams; (S.T.) K. Williams; (Plant Mgr.) K.O. Williams. Annual Sales (8). Co. Size (A).⑤
- Terrytex Industries Limited, 5135 Creekbank Rd., Mississauga, Ont. L4W 2S9. Tel. 416-238-1645. Telex: 06-960194. Associate, Dawtex Industries, Toronto, Ont. Institutional uniforms, coveralls, patient gowns, pants, shirts, bed sheets and table linens.
(P. & G.M.) Y. Dawood. Annual Sales (A). Co. Size (A).⑥
- ★Tervcon-Eclipse Ltd., 1145 Westport Cr., Mississauga, Ont. L5T 1E8. Tel. 416-670-1222. Fax: 416-670-0170. Telex: 06-968910. Industrial controls, burner management, flame safeguards and scanners, combustion control systems. Brands, "Veriflame", "Quanta", "Chicago Safety Products", "Autunes Controls".
For.Reps., Eclipse Controls, Rockford, IL, U.S.A.; Lear Siegler Australasia Pty. Ltd., Miranda, N.S.W., Australia; Bristol Babcock Controls (NZ) Ltd., Auckland, New Zealand; RET Automation Controls, Edenglen, S. Africa.
(V.P. & G.M.) J.A. White; (G.M.) 8. Butler; (Cont.) E. Kelly; (Eng. Mgr.) G. Wild. Annual Sales (C). Co. Size (A).
- ★Tesam Inc., 1870, boul. Michelin, Laval, Que. H7L 4R3. Tel. 514-682-8840. Fax: 514-681-2647. Telex: 055-60322. Division, Cowan Dynamics, Laval, Que. Pneumatic and hydraulic cylinders, custom machinery. Parent company, Tesamatic Inc., Laval, Que.
(P.) S. Nessim; (S.) Ms. N. Chouet. Annual Sales (C). Co. Size (A).⑥
- Tesamatic Inc., 1400 Bergar, Chomedey, Que. H7L 9Z7. Tel. 514-629-0431. Fax: 514-629-7446. Associate, Tesam Inc., Laval, Que. Sealing rings for aircraft engines, aircraft engine components and custom piston rings.
(Prop.) S. Nessim. Annual Sales (C). Co. Size (8).⑤
- ★Teston Gauge Limited, 3325 North Service Rd., Burlington, Ont. L7N 3G2. Tel. 416-335-7198. Fax: 416-335-3294. Liquid and winding temperature control gauges, liquid level gauges and a winding temperature control system for the power transformer industry.
(P.) J.H. Bridgewater; (V.P.) E.M. Spencer. Annual Sales (B). Co. Size (A).⑥
- ★Testor Canada, A Division of Bondex International Ltd., 206 Milvan Dr., Weston, Ont. M9L 1Z9. Tel. 416-742-1626. Fax: 416-742-4198. Hobby craft kits, adhesives, enamel, Brands, "Pla", "Spray Pla", "Model Master", "Metalizer". Parent company, The Testor Corp, Rockford, IL, U.S.A.
(P.) J. B. Mossop, Sr.; (G.M.) J. W. Mossop. Annual Sales (C). Co. Size (A).⑥
- Tetra Pak Inc., 200 Vandorf Rd., Aurora, Ont. L4G 3G8. Tel. 416-727-0171. Fax: 416-727-7350. Telex: 06-23633. Branch offices, Montreal, Que., Vancouver, B.C. "Tetra Brik Aseptic" cartons for liquid foods, including fruit juices and beverages, milk, wine, sauces, etc., also drinking straws. Parent company, Tetra Pak Rausing S.A., Lausanne, Switzerland.
(P. & C.E.O.) A. Widen; (Dir.Mkt.Dev.) P. Cuddy; (Corp.Comm.Mgr.) J. Koel; (V.P.Prod'n) P. Hane-Weijman; (S.M.East'n Reg.) L. Trepanier; (S.M.West'n Reg.) J. Michael Kirk. Annual Sales (E). Co. Size (E).⑤
- ★Teutech Industries Inc., 375 Massey Rd., Guelph, Ont. N1K 1B2. Tel. 519-836-3180. Fax: 519-836-7996. Subsidiary, 749734 Ontario Inc., Guelph, Ont. Hospital furniture, air valves, electronic and electrical communications and transportation components.
(P.) A. Steer. Annual Sales (C). Co. Size (8).
- ★Tews Manufacturing, 555 Welham Rd., Barrie, Ont. L4M 4S7. Tel. 705-721-8558. Fax: 705-721-8558. Screw machine products.
(Prop.) E. Tews. Annual Sales (8). Co. Size (A).
- Tex Leader International Ltée., 2615 Le Corbusier Blvd., Laval, Que. H7S 2E8. Tel. 514-687-7770. Subsidiary, 123705 Canada Inc. Knitted fabrics.
(C.E.O.) M. Mendelsohn. Annual Sales (C). Co. Size (A).
- Tex-Print, 100 Syng Ave., Chatham, Ont. N7M 3E2. Tel. 519-351-0732. Signs. Parent company, 456326 Ontario Inc.
(Chief Exec.) Ms. Luella Ramsden; (V.P.) Laurence Ramsden. Annual Sales (A). Co. Size (A).
- TEXALL INC., P.O. Box 30, 136 Oneida Dr., Pointe Claire, Que. H9R 4N5. Tel. 514-697-7613. Toll Free: 800-361-2510. Fax: 514-697-9467. Telex: 05-822895. Subsidiaries, Mailloux Chemical & Dyestuff Inc., and Trilon Chemicals Inc., Pointe Claire, Que., Reliable Chemicals Products Co., Avala Chemical Co. (Canada) Inc., Marwin Inc, Chromachem Inc. Chemicals, synthetic resins, polymers, polyethylene emulsions, dispersants, wetting agents, pigments, etc. See operating subsidiaries for product listings.
(Chmn. & C.E.O.) D.G. Robinson; (P.) J.H. Wolfe; (V.P.) R.E. Robinson. Annual Sales (D). Co. Size (8).⑤
- ★Texas Instruments Canada Limited, 280 Centre St. E., Richmond Hill, Ont. L4C 1B1. Tel. 416-884-9181. Fax: 416-884-7739. Telex: 06-986629. Sales offices, St. Laurent, Que., Ottawa, Ont., Calgary, Alta., Vancouver, B.C. "Klixon" appliance and precision thermostats, motor protectors and automotive products. Parent company, Texas Instruments Incorporated, Dallas, TX, U.S.A.
Foreign representatives throughout the world.
(G.M.) D. R. Slinger; (Compt.) A. Vadera; (P.A.) R. Heijdemann; (Cont.Prods.Mktg.Mgr.) B. Harrington; (Consumer Prods.Mktg.Mgr.) L. Petrucco; (Digital Sys.Mktg.Mgr.) H. Hartman; (Semi-Conductor Mktg.Mgr.) L. McGahan. Annual Sales (E). Co. Size (E).
- ★Texas Refinery Corp. of Canada Limited, [Texas Raffinerie Corp. du Canada Limitée], 25 Industrial St., P.O. Box 70, Stn. "R", Toronto, Ont. M4G 3Z6. Tel. 416-421-7020. Fax: 416-421-7024. Telex: 06-217749. Branch Plant, Moose Jaw, Sask. Asphalted roofing compounds, synthetic cleaning detergents, wood preservatives, transparent and coloured masonry coatings (waterproof), tire sealing puncture compounds, exterior and interior paints. Brands, "Mightyplate", "Surebrite", "TRC", "Dri-white", "Rainseal", "Anti-Oxidine", "Nevarot", etc. Parent company, Texas Refinery Corp., Fort Worth, TX, U.S.A.
For. Reps.: Commission agents throughout the British Isles and Australia.
(V.P. & G.M.Toronto) R.W. Cordner; (V.P. & Plant Mgr. Moose Jaw) C. Tremblay. Annual Sales (D). Co. Size (A).⑤
- Texel Inc., 485 des Erables, St-Elzéar, Que. G0S 2J0. Tel. 418-387-5910. Fax: 418-387-4326. Telex: 05-833594. Synthetic felts, geotextile and filtration fabrics.
(P.) P. Drouin; (S.M.) J.M. Morin; (S.M.) J. Marcoux; (Plant Mgr.) G. Scheubel; (G.M.) S. Falardeau. Annual Sales (D). Co. Size (C).⑥
- Texgran Inc., 900-7th Ave., Grand'Mere, Que. G9T 5K8. Tel. 819-538-3321. Fax: 819-538-3073. See Satexil Inc. for products. Parent company, Satexil Inc., Montreal, Que.
(P.) J.H. Picard. Annual Sales (E). Co. Size (E).⑤
- ★Texport Trading Canada Inc., 9850 Tolhurst, Suite 200, Montreal, Que. H3L 2Z8. Tel. 514-382-3888. Fax: 514-382-0341. Ladies' suits, blouses, skirts, pants. Brands, "Alliage", "Laz Lapidus", "Creations Krinic".
(P.) Ms. V. Itzkovits. Annual Sales (C). Co. Size (A).
- Texspin Yarns Ltd., 100 Finchdene Sq., Scarborough, Ont. M1X 1C1. Tel. 416-291-8776. Fax: 416-291-1046. Telex: 065-26133. Synthetic yarns and blends for the knitting and weaving industry.
For.Rep., Sitex Inc., NY, U.S.A.
- (Mgr.) S. Pantziris. Annual Sales (C). Co. Size (A).⑤
- ★Textile Manufacturing Co., Limited, 1384 Dufferin St., Toronto, Ont. M6H 4C8. Tel. 416-534-7967. Fax: 416-534-2426. Braids, shoe laces, braided elastic, etc. Brands, "Tex-Style", "Jaguar".
(P. & G.M.) F. W. Welch; (V.P. & S.M.) D. Cameron; (Prod'n Mgr.) P. Blythe; (Plant Mgr.) D. Blythe. Co. Size (C).⑥
- Textile Rubber & Chemical Company (Canada) Limited, [Les Produits Chimiques Textile (Canada) Ltée.], 900 Gaudette St., St. Jean, Que. J3B 1L7. Tel. 514-347-7555. Fax: 514-347-3686. Telex: 05-822790. Latex compounds. Brands, "Texacote", "Durogan", "Texagrip", "Texaback", etc. Parent company, Textile Rubber & Chemical Company, Dalton, GA, U.S.A.
(V.P. & G.M.) S. Elaraby. Annual Sales (D). Co. Size (A).⑥
- Textiles Dionne Inc., 2960 boul. Laurier, Suite 103, Ste. Foy, Que. G1V 4S1. Tel. 418-653-1734. Fax: 418-657-6585. Sales office, Montreal, Que. Spinning plants, St. Georges Beauce, Montmagny, Drummondville, Que., Scarborough, Ont. Cotton/polyester blend and synthetic spun yarns.
(Chmn. & C.E.O.) J.G. Dionne; (P. & C.O.O.) C. Matte. Annual Sales (E). Co. Size (E).⑤
- Textiles Du-Re Ltée., Les, 10 boul. Ste-Famille, St-Ephrem, Que. G0M 1R0. Tel. 418-484-2927. Fax: 418-484-5640. Spinners of synthetic fibre for furniture, indoor and outdoor carpet, curtains, etc.
(P. & G.M.) H. Duval; (P.A. & Plant Mgr.) R. Fecteau. Annual Sales (D). Co. Size (C).⑥
- Textiles Harco Ltée., Les, 9420, boul. St-Laurent, Montreal, Que. H2N 1P3. Tel. 514-381-8696. Fax: 514-381-8053. Telex: 05-827526. Interfacing, printed and plain fabrics.
(C.E.O.) J.P. Starke. Annual Sales (D). Co. Size (A).⑤
- ★Textiles L & R Inc., 60 Lemaire, St-Nicephore, Que. J0C 1P0. Tel. 819-477-9166. Drapes, furniture throws and pillows.
(P.) G. Lereault. Co. Size (C).
- Textiles Tam O'Shanter Ltée., Les, See Tam O'Shanter Textiles Ltd.
- Texturon Inc., 923 Cameron St., Hawkesbury, Ont. K6A 2R8. Tel. 613-632-6780. Fax: 613-632-5304. Telex: 05560847. Sales office, Montreal, Que. Textured and stretch polyester yarns for knitting and dyeing.
(S.) G. Deckelbaum; (P.A.) R. Leonard; (Plant Mgr.) 8. Bergeron. Annual Sales (D). Co. Size (C).⑥
- Thaler Roofing Specialties Products, Inc., 32 Belvia Rd., Toronto, Ont. M8W 3R3. Tel. 416-259-3261. Toll Free: (U.S.A.) 800-387-7217. Fax: 416-252-1829. Metal roofing hardware, flashings, air vents, window safety line anchors, pipe supports.
(P.) K. Thaler. Annual Sales (C). Co. Size (A).⑥
- Thames Machine & Tool Ltd., 585 Riverview Dr., Chatham, Ont. N7M 5J5. Tel. 519-352-5637. Fax: 519-352-4204. Jigs, fixtures, tooling, custom machining, gauges.
(V.P. & G.M.) A. Nauer. Annual Sales (C). Co. Size (B).⑤
- Thamesville Metal Products Limited, Box 160, 2 London St., Thamesville, Ont. N0P 2K0. Tel. 519-692-3963. Fax: 519-692-5213. Steel wool. Brands, "Bull Dog", "Nu-Pan".
(P.) Y. Roberts; (V.P.) D. Schieman; (G.M. & Plant Mgr.) R.I. Schieman; (Off.Mgr.) W.H. McFadden. Annual Sales (C). Co. Size (B).⑥
- Thau, S., Lamps Inc., 4537 Drolet St., Montreal, Que. H2T 2G3. Tel. 514-845-1186. Fax: 514-845-3332. Residential table, desk and wall lamps.
(P.) M. Young; (S.T.) S. Young; (Plant Mgr.) I. Hubner. Annual Sales (C). Co. Size (C).⑤
- ★The Cassette Plant, P.O. Box 309, Mount Albert, Ont. L0G 1M0. Tel. 416-841-1254. Fax: 416-853-2955. Plant, Newmarket, Ont. Custom manufacturer of cassettes and compact discs.
(P.) E. Lyons; (V.P.) J. D. Swain. Annual Sales (8). Co. Size (A).⑥
- The Hanover Post, 274 10th St., P.O. Box 67, Hanover, Ont. N4N 3C3. Tel. 519-364-2001. Fax: 519-364-6950.
(Publisher & G.M.) Ms. M. David. Co. Size (8).
- The Harrison Group, 304 Birch's Rd., P.O. Box 3160, North Bay, Ont. P1B 8V7. Tel. 705-474-7282. Fax: 705-474-5491. Telex: 067-76237. Custom work, mine cars and skips, loading stations, steel and aluminum fabrication, air cylinders, sanitary equipment, bins, chutes, tanks, etc.
(P.) E. Harrison. Annual Sales (B). Co. Size (A).⑥

- The Ridgetown Dominion, 11 Ebenezer St. W., Ridgetown, Ont. N0P 2C0. Tel. 519-674-3232. Fax: 519-674-5131. Printers.
(P.) R. J. Holling. Annual Sales (A). Co. Size (A).
Theon Inc., 25 Morrow Rd., Barrie, Ont. L4N 3V7.
(Dir.Ops.) P. Mota.
- Therapex, Div. E-Z-EM Canada Inc., 11,100 Colbert St., Anjou, Que. H1J 2M9. Tel. 514-353-5820. Toll Free: 800-465-5820. Fax: 514-351-3450. Contrast media agents for X-ray examinations. Brands, "Recto8arium", "E-Z-HD", "Unibar", "Polibar", "Sol-O-Pake", etc. Parent company, E-Z-Em Inc., Westbury, NY, U.S.A.
(P.) P. Ouimet; (V.P.) G. Corbin; (Sales & Mktg. Mgr.) J. Huot. Annual Sales (D). Co. Size (C).Ⓢ
- ★Theratronics International Limited, 413 March Rd., P.O. Box 13140, Kanata, Ont. K2K 287. Tel. 613-591-2100. Fax: 613-592-3816. Telex: 053-4416. "Eldorado", "Theratron" and "Phoenix" cobalt-60 teletherapy units and cobalt-60 sources, "Theraplan" and "TP-11" computerized radiotherapy treatment planning systems, "TRIM" tumor registry and data base system, "Therascan" beam data acquisition system. Parent company, Canada Development Investment Corporation.
For. Reps. throughout the world.
(P.) H.M.F. Warland; (V.P.Fin.) R.J. Trew; (V.P.Med. Prod.Div.) S.P. Lee; (V.P.Mfg.Div.) P. Copple; (G.M.Admin. & Hum.Res.) R.L. Wolfe; (Mktg.Serv.) W.W. Kirkpatrick. Annual Sales (E). Co. Size (E).Ⓢ
- Therault, A. F., & Son Ltd., Meteghan River, N.S. B0W 2L0. Tel. 902-645-2327. Fax: 902-645-2174. Wooden, steel and fiberglass fishing and pleasure boats, machine shop, complete marine repairs, 2 marine railways sawmill.
(P.) E. Theriault; (S.T.) L. Theriault; (V.P.Fin.) A. Theriault. Annual Sales (C). Co. Size (D).
- ★Theriault, G.R., Ltd., P.O. Box 1480, 547 Tobique Rd., Grand Falls, N.B. E0J 1M0. Tel. 506-473-1728. Fax: 506-473-5108. Wood and PVC windows, wood and metal doors, pine mouldings.
(P.) G. R. Theriault; (Asst.Mgr.) Ms. P. Morin. Annual Sales (C). Co. Size (A).
- ★Theriault & Hachey Peat Moss Ltd., R.R.#1, Baie Ste. Anne, N.8. E0C 1A0. Tel. 506-228-3272. Fax: 506-228-4974. Plant, Eel River Bridge, N.8. Compressed peat moss. Brands, "Morning Glory", "Main River", "3-Island Lake", "Aka Da Ma".
(P.) I.J. Theriault; (V.P. & G.M.) G. Williston. Annual Sales (C). Co. Size (C).Ⓢ
- Therm-O-Comfort Co. Ltd., 85 Forest St., Aylmer, Ont. N5H 1A5. Tel. 519-773-8498. Fax: 519-773-5749. Associate, Park Lane Marketing, Downsview, Ont. Cellulose insulation, hydro seed mulch.
(P.) B. Wiley; (Plant Mgr.) C. Kuhn. Annual Sales (C). Co. Size (A).Ⓢ
- ★Therm-O-Disc (Canada) Ltd., 95 Edgeware Dr., St. Thomas, Ont. N5P 4C4. Tel. 519-631-6840. Fax: 519-631-8835. Thermostats. Brand, "T-O-D". Parent company, Emerson Electric Canada Limited, Markham, Ont.
(G.M.) P. J. Banks; (V.P.Sales) L. Clark; (Mat'l's Mgr.) M. Mandel. Annual Sales (E). Co. Size (F).Ⓢ
- ★Thermadyne Welding Products Canada Ltd., 2220 Wyecroft Rd., Oakville, Ont. L6L 5V6. Tel. 416-827-1111. Fax: 416-827-3648. Sales offices in Nova Scotia, Quebec, Ontario, Manitoba, Alberta and British Columbia. Associate, Canadian Cylinder Co. Ltd., Brantford, Ont. Oxygen/fuel gas welding, cutting and heating apparatus, regulating equipment, air/fuel equipment, hardfacing and mild steel wires. Brands, "Victor", "Stoody". Parent company, Thermadyne Industries, Inc., St. Louis, MO, U.S.A.
(P.) J. M. Bobyk; (Cont.) Mrs. B. L. Robertson; (Dir. Sales & Mktg.) H. T. Los; (G.M.Ops.) D. G.S. Lewis. Annual Sales (E). Co. Size (C).Ⓢ
- Thermafex, A.J., Inc., 3370 Route 3, St-Nazaire, Que. G0W 2V0. Tel. 418-668-6131. Toll Free: 800-463-9838. Fax: 418-668-5934. Sealed window unit.
(G.M.) F. Delisle. Annual Sales (C). Co. Size (A).Ⓢ
- Thermal Ceramics Div. Morgan Canada Crucible Inc., 1185 Walkers Line N., Burlington, Ont. L7M 1L1. Tel. 416-335-3414. Fax: 416-335-5145. Branch office, Montreal, Que. Refractory and insulating materials, castables, mortars and cement. Brands, "Kaowool", "Smoothset", "RFT". Parent company, Thermal Ceramics, Augusta, GA, U.S.A.
(V.P. & G.M.) J. F. Breed; (Cont.) Ms. M. Murphy; (S.M.) R. T. Reader. Annual Sales (D). Co. Size (C).Ⓢ
- Thermal-Tec Industries Inc., 1051 Thomas Ave., Winnipeg, Man. R2L 2C1. Tel. 204-663-3767. Plant, 29 Keenleyside St., Winnipeg, Man. White pine windows, stained glass and thermopane sealed glass units.
(P.) B. Keast; (S.T.) T. Warkentin; (Prod'n Mgr.) H. Campbell; (Mgr.) R. Jackmann. Annual Sales (8). Co. Size (A).
- ★Thermalloy Corporation, [La Société Le Moyne Corporation], 20 Steelcase Rd. W., Unit #6, Markham, Ont. L3R 182. Tel. 416-940-1890. Fax: 416-940-1893. Sales offices, Greenfield Park, Que., Toronto, Ont. Associate, Le Moyne Corp., Markham, Ont. Parts for heat treating and steel making furnaces and accessories. Parent company, E. Lorne Hamlen Associates Ltd.
(P.) J. W. Hamlen; (V.P.Admin.) Mrs. A. Hamlen; (V.P.Mktg.) G. Hamlen. Annual Sales (C). Co. Size (A).Ⓢ
- Thermalogic Systems Inc., 31 Melford Dr., Unit #9, Scarborough, Ont. M18 2G6. Tel. 416-321-9014. Water coolers.
Thermapan Industries Inc., 2514 Hwy#20, Box 479, Font-hill, Ont. L0S 1E0. Tel. 416-892-2675. Fax: 416-892-8825. Structural sandwich and architectural panels, insulated building components, lamination of metal or FRP to wood, etc.
(P.) E.M. Taraba; (G.M.) W.J. Taraba. Annual Sales (C). Co. Size (8).Ⓢ
- ★Thermax Energy Corporation Limited, 39 Main St., P.O. Box 430, Vankleek Hill, Ont. K08 1R0. Tel. 802-658-1098. Fax: 802-658-1098. Associate, Thermax Corporation, Burlington, VT, U.S.A. "Windstream" and "Helius" wind generators, voltage regulators.
(P.) Ms. V. A. Chapman; (V.P.Eng.) C. C. Kerr; (Mktg. Mgr.) Mrs. D. Hrynkiw; (Prod'n Mgr.) B. Patterson. Annual Sales (8). Co. Size (A).Ⓢ
- ★Thermetic Controls Division, 1270 Fewster Dr., Mississauga, Ont. L4W 1A4. Tel. 416-625-1567. Linear limit controls for baseboard and duct heaters, bimetal and electronic thermostats. Parent company, Chromalox Inc.
(Plant Mgr.) C. Rick Zingel; (Eng.) A. Kasproicz; (Acct'g) S. Hamid; (Prod.Mgr.) S. N. Edwardson; (P.A.) Ms. S. Lowe. Annual Sales (C). Co. Size (C).
- Thermidaire Corporation (1974) Limited, [La Corporation Thermidaire (1974) Limitée], 31 Railyard Rd., Don Mills, Ont. M3A 1B2. Tel. 416-445-7301. Agents across Canada. Water treatment consultants and suppliers. Brands, "D.M.", "Thermidene", "Hydromisers", "Thermafilm", "Thermascale", "Neutratherm", etc.
(P.) G.R. Brittain; (Compt.) Mrs. M. Clark. Annual Sales (8). Co. Size (A).Ⓢ
- Thermo Bond Flame Hardening Ltd., 1020 Stacey Crt., Mississauga, Ont. L4W 2X8. Tel. 416-625-6164. Flame hardening of metal.
(P.) J. Bilyk. Annual Sales (8). Co. Size (A).
- ★Thermo Design Engineering Ltd., 1624 - 70 Ave., Box 5557, Stn L, Edmonton, Alta. T6C 4E9. Tel. 403-440-6064. Fax: 403-440-1657. Telex: 037-2966. Sales office, Calgary, Alta. Natural gas processing equipment including acid gas sweetening equipment and sulphur recovery equipment, also separation and dehydration equipment.
(Eng.Mgr.) J. Montgomery; (G.M.) B. Chevallier; (Mgr. Sales) B. Gibson; (Ops.Mgr.) T. Rojek; (Proj.Mgr.) D. Hemmaway. Annual Sales (D). Co. Size (C).Ⓢ
- ★THERMO ELECTRIC (CANADA) LTD., 12 Rutherford Rd. S., Brampton, Ont. L6W 3J2. Tel. 416-451-0813. Fax: 416-451-4606. Telex: 06-97664. Sales office and plants, Montreal, Que., Edmonton, Alta. Temperature measurement and calibration, and control equipment for research and industry. Parent company, Thermo Electric Co. Inc., Saddlebrook, NJ, U.S.A.
(P.) P. Walter; (G.M.) C. Thompson; (T.) W. Brigant; (S.M.) B. Harris; (P.A.) D. Scott; (Ops.Mgr.) W. Leewis. Annual Sales (D). Co. Size (C).Ⓢ
- Thermo Electron (Canada) Inc., 6875 Bombardier, St. Leonard, Que. H1P 3A1. Tel. 514-326-0980. Fax: 514-326-2330. Telex: 05-828806. Paper mill machinery, air systems. Brands, "Lodding", "Accumate", "Conformat-ic", "DST", etc. Parent company, Thermo Electron Corporation, Waltham, Mass., U.S.A.
For. Reps.: Lodding Do Mexico, Lodding Do Brazil, Lamort, Vitry, France, Jos. Winterburn, Bury, England.
(P.) W. Rainville; (Mgr.Div.Ops.) K. Scott. Annual Sales (D). Co. Size (C).Ⓢ
- Thermo-Kinetics Company Limited, 6740 Invader Cres., Malton, Ont. L5T 2B6. Tel. 416-670-2266. Toll Free: 800-268-0967. Fax: 416-670-8530. Branch offices, Montreal, Que., Calgary, Alta. Plant, Toronto, Ont. Thermocouples, RTD's, controllers, indicators.
(P.) J. Dello; (V.P.) D. Jeffrey Dello. Annual Sales (C). Co. Size (8).Ⓢ
- ★Thermo Process Systems Inc., Holcroft (Canada) Ltd., 101 Queensway W., Suite 421, Mississauga, Ont. L5B 2P7. Tel. 416-566-1080. Fax: 416-540-9335. Atmosphere gas generators and industrial furnaces, vacuum furnaces. Parent company, Holcroft, Livonia, MI, U.S.A.
For.Reps., Termo Electron S.A. Mexico; Forel S.R.L. Venezuela; Forni Tecnica s.r.l. Italy; Enco Zolcsak, Brazil; Master Argentina S.A., Argentina; Furnace Kakoki Co. Ltd., Japan; Bharat Gears Ltd., India; J.A. Leys Engineering (Pty) Ltd., South Africa.
(V.P. & G.M.) E.T. Chappell; (S.M.) B. Parry. Annual Sales (C). Co. Size (A).
- Thermo-Rite Mfg. Inc., 134 Hartzel Rd., St. Catharines, Ont. L2P 1N7. Tel. 416-684-4170. Fabricators of fire screens made of heat-treated glass with polished brass frames. Brand, "Thermo-Rite".
(P.) Mrs. T. M. Leidel. Annual Sales (A). Co. Size (A).
- †Thermo Tech Manufacturing Ltd., #8, 4639 - 6 St.N.E., Calgary, Alta. T2E 3Z6. Tel. 403-230-4531. Fax: 403-230-7051. Shell and tube exchangers, air-cooled heat exchangers.
(P.) B. Twasiuk; (G.M.) C. Money; (Purch.) Ms. K. Carriere; (Chief Eng.) J. Sojka. Annual Sales (C). Co. Size (A).
- Thermodyne Engineering Ltd., 421 Nugget Ave., Unit 3, Scarborough, Ont. M1S 4L8. Tel. 416-754-8686. Fax: 416-754-8687. Branch offices, Markham, Mississauga, Rexdale, Ont. Plant, 530 Hood St., Markham, Ont. Associates, Thermodyne Engineering Labs, Thermodyne Engineering Industries. Machine design, consulting, engineering, testing, special and custom made components, strainers, filters, check valves, machine tools, filtration systems, dryers, pipe hangers, elevator parts.
(P.) J. Yeremian, P.Eng.; (G.M.) Ms. J. Yeremian; (Prod'n Mgr.) G. Karshafian; (S.M.) T. Goodwin; (Engr'g Mgr.) J. Arzuman. Annual Sales (8). Co. Size (A).Ⓢ
- ★Thermofilm Corporation, 8241 Keele St., Unit#8, Concord, Ont. L4K 1Z5. Tel. 416-669-4166. Fax: 416-665-7960. "Thermofilm" electric panel heating elements, "Flex-Heat" and "Flexwatt" radiant ceiling systems, anticing and deicing systems.
For.Rep., Thermofilm Australia.
(P.) W. Colin Bradbury; (Plant Mgr.) R. K. Johnson. Annual Sales (C). Co. Size (A).Ⓢ
- ★Thermofire Boiler Inc., 471 Garyray Dr., Unit 6, Weston, Ont. M9L 1P9. Tel. 416-746-3265. Fax: 416-740-6047. Telex: 06-218632. Boilers, steam, hot water heating and processing.
(P.) B. Dragosjevik; (V.P.Sales Eng.) A. Duguet; (V.P.Mktg.Domestic Overseas) J. Newsome. Annual Sales (8). Co. Size (A).Ⓢ
- †Thermogenics Inc., 6 Scanlon Crt., Aurora, Ont. L4G 3G9. Tel. 416-727-1901. Fax: 416-727-8656. Branch office, Montreal, Que. Associates, Specialized Boiler Services Inc., Stone Boilers Canada. "Thermocoil" forced circulation steam boilers, gas/oil fired coiled tube type thermal fluid heaters, "Thermiser" cylindrical cross flow construction boiler economizers for pre-heating water from waste exhaust gas.
(P.) D. Kluey; (Compt.) R. Harrison; (Chief Eng.) N. Mirza; (S.M.) D. Bright; (G.M.) D. Cross; (Buyer) M. Harris. Annual Sales (D). Co. Size (C).Ⓢ
- Thermolec Ltée/Ltd., 2110 Pl. Thimens, Montreal, Que. H4R 1L1. Tel. 514-336-9130. Fax: 514-336-3270. Telex: 05-827888. Open coil and tubular duct and unit heaters, residential boilers, furnace and drum type humidifiers.
(P.) C. Adib. Annual Sales (D). Co. Size (B).
- Thermometer Corporation of Canada Inc., 5700 Cote De Liesse, Montreal, Que. H4T 181. Tel. 514-735-5551. Fax: 514-735-8636. Weather instruments, clinical and household thermometers.
(P.) S. Bern. Annual Sales (8). Co. Size (B).Ⓢ
- Thermon Canada Limited, P.O. Box 89, Hyde Park, Ont. N0M 1Z0. Tel. 519-657-3400. Fax: 519-657-9030. Telex: 064-5800. Branch offices, Montreal, Que., Calgary, Edmonton, Alta. Electric tracing systems, micro processors, instrument enclosures, temperature controls and monitors. Brand, "Thermon".
(P.) G.F. Heizer; (Cont.) M.P. Christiaans; (Systems Mgr.) R. Pearsall; (S.M.) S. Palmer. Annual Sales (N/R). Co. Size (C).Ⓢ
- ★Thermoplast Systems Inc., 3035 boul le Corbusier, Laval, Que. H7L 4C3. Tel. 514-687-5115. Toll Free: 800-361-9261. Fax: 514-687-5196. Plastic extrusions for door and window systems.
(P.) C. Maillet; (V.P. & G.M.) P. Grand'Maison; (Mktg. Dir.) P. Pageau; (Admin.Dir.) S. Joly; (Prod'n Mgr.) R.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- Carriere; (Tech.Dir.) J. Chalifoux; (Purch.) Ms. C. Robidoux. Annual Sales (D). Co. Size (C).^⑤
- Thermor Ltd., 42 Dufflaw Rd., Toronto, Ont. M6A 2W1. Tel. 416-789-0681. Toll Free: (416) 514-519, 613-705, 819) 800-387-8520, (204) 306, 403, 506, 604, 709, 902) 800-387-8596. Fax: 416-789-0724. Branch offices, Montreal, Que., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Window and wall thermometers, barometers, compasses, thermometers for industrial uses, pedometers, kitchen thermometers, blood pressure home kits, etc.
- (P.) M. N. Duncan; (S.T. & V.P.Fin.) R.G. Rutledge; (V.P.Sales) M.S. Beaton; (V.P.Mfg.) P.D. King; (V.P.East'n Reg.) P. Vadeboncoeur. Annual Sales (D). Co. Size (B).^⑥
- Thermoset Plastics Inc., 40 Dussek St., P.O. Box 1058, Belleville, Ont. K8N 5E8. Tel. 613-968-3469. Fax: 613-968-3680. Standard line of automotive distributor caps and rotors, moulded plastic knobs, custom moulding of thermosetting and thermoplastic materials by injection, compression and transfer moulding.
- (P. & G.M.) J. McDonagh; (S.T.) S. Allen; (P.A.) A. Pizacalla; (S.M.) A. O'Neill. Annual Sales (C). Co. Size (C).^⑥
- Thermosteel Building Systems Inc., 12 Clark Blvd., Brampton, Ont. L6W 1X3. Tel. 416-454-5966. Associate, Barkath International Holdings Inc. Light steel framing components (load bearing stud systems), steel joists, c-sections, angles.
- (P.) E.R. Rodnar; (V.P.Sales & Mktg.) R.C. Hajek. Annual Sales (C). Co. Size (A).^⑥
- Theta Industries Ltd., 8 Truman Rd., Barrie, Ont. L4M 6E7. Tel. 705-726-2620. Fax: 705-726-6440. Tools, dies, stampings and moulds. Parent company, Theta Industries Ltd., Barrie, Ont.
- (Plant Mgr.) G. Gauder; (Mat'l's Mgr.) D. Marshall. Annual Sales (C). Co. Size (B).^⑤
- Thetford Foundry (1969) Inc., See Fonderie de Thetford (1969) Inc.
- Thibaudeau & Frère, Guy McCollough Inc., 1050-132 ième rue, C.P. 130, St. Georges, Que. G5Y 5C4. Tel. 418-228-3030. Telex: 05-833635. Pressure treated piles, posts, cross arms, lumber.
- (P.) G. R. McCollough; (V.P.) C. McCollough; (S.) P. McCollough. Annual Sales (C). Co. Size (A).
- Thibault, Arthur, Mfg., 6744A de St.Vallier, Montreal, Que. H2S 2P9. Tel. 514-279-2773. Race horse equipment, blankets, etc. Brand, "Laurentide".
- (P. & P.A.) J. A. Thibault; (G.M. & S.M.) D. Thibault. Co. Size (A).
- ★Thibault, I., Inc., 61 rue Commerciale, St-Damien, Que. GOR 2Y0. Tel. 418-789-2891. Fax: 418-789-3159. Moulds for the moulding of plastic materials by injection and also sheet moulding compound and compression.
- (G.M.) I. Thibault; (Plant Mgr.) P. Thibault; (Cont.) L. Thibault. Annual Sales (C). Co. Size (B).
- Thibault & Brunelle Ltée., 2760 Reading St., Montreal, Que. H3K 1P5. Tel. 514-935-7413. Toll Free: 800-363-6038. Fax: 514-935-8998. Branch office, Ottawa, Ont. Ice. Brand, "Glacier". Parent company, Les Placements, Martin Thibault & Fils Inc.
- (P.) M. Thibault; (S.T.) R. Thibault; (V.P.) Michel Thibault; (V.P.Fin.) S. Beaudet. Annual Sales (C). Co. Size (A).^⑤
- Thio-Pet Chemicals Ltd., P.O. Box 3179, Fort Saskatchewan, Alta. T8L 2T2. Tel. 403-998-6973. Fax: 403-998-6979. Telex: 037-2290. Plants, Regina, Saskatoon, Sask., Calgary, Fort Saskatchewan, Alta. Associate, United Chemicals Ltd. Ammonia aqueous, ammonium bisulphite, "Triron" ferric sulphate solution, sodium amyl and isopropyl xanthate, sulphuric acid, hydrogen sulphide, carbon disulphide. Brand, "Solvent 500". Parent company, Sherritt Gordon Mines Ltd., Toronto, Ont.
- (P.) A. R. Otterdahl. Annual Sales (D). Co. Size (B).^⑥
- Thistle Printing Limited, 14 Coldwater Rd., Don Mills, Ont. M3B 1Y7. Tel. 416-447-6421. Fax: 416-447-7549. Job printing.
- (P.) S. Robinson; (V.P.) E. Robinson; (G.M.) B. Hockaday. Annual Sales (C). Co. Size (A).^⑤
- Thom, W.A., (1983) Ltd., 245 Fell Ave., North Vancouver, B.C. V7P 2K1. Tel. 604-980-3477. Fax: 604-980-6820. Telex: 04-352676. Custom metal workers, fabricators and machinists, designing, manufacturing, and installing stainless steel, aluminum and/or steel products for the fishing, forest, pulp and paper, chemical, mining and shipbuilding industries.
- (P.) J. R. Madden; (G.M.) D. K. Friesen, P.Eng.; (V.P.Fin.) K. Morrison, C.A.; (P.A.) Miss S. Tulk; (Plant Supt.) G. McBoyle; (Dir.Sales & Engr'g) L.L. Bockhold, P.Eng. Annual Sales (C). Co. Size (B).
- THOMAS ABRASIVE PRODUCTS INC., 1137 North Service Rd.E., Oakville, Ont. L6H 1A7.** Tel. 416-842-6584. Toll Free: 800-263-1763. Fax: 416-842-6586. "V.S.M. Vitex", abrasive belts and discs, "Thomas" greaseless compounds, polishing buffs and platers' supplies.
- (P.) J. Barry Salovaara; (S.M.) R. G. Carroll; (G.M.) G. Wilson. Annual Sales (D). Co. Size (C).^⑥
- ★Thomas Built Buses of Canada Limited, P.O. Box 580, Woodstock, Ont. N4S 7Z5. Tel. 519-539-1225. Fax: 519-539-1497. Bus bodies and transit coaches. Brands, "Thomas Built Buses", "Thomas Saf-T-Liner", "Thomas Transit Liner", "Minotour". Parent company, Thomas Built Buses, Inc., High Point, NC, U.S.A.
- (V.P. & G.M.) L. Bannon; (Ops.Mgr.) B. Whitehouse; (Sales & Mktg.Mgr.) K. Takata; (S.T.) C. Showers; (Mat'l's Mgr.) R. A. Reisiger; (Mgr.Eng.) B. Brown. Annual Sales (E). Co. Size (E).
- Thomas Canning (Maidstone) Ltd., R.R.#1, Maidstone, Ont. NOR 1K0. Tel. 519-737-1531. Fax: 519-737-7003. Canned tomatoes and tomato juice. Brand, "Thomas' Utopia".
- (P. & G.M.) W. D. Thomas; (V.P. & S.T.) J. W. Thomas; (V.P.Prod'n) W. M. Thomas; (V.P.Plant Dev. & Maint.) B. Thomas. Annual Sales (C). Co. Size (C).^⑥
- ★Thomas Equipment Ltd., P.O. Box 130, Centreville, N.B. E0J 1H0. Tel. 506-276-4511. Fax: 506-276-4308. Telex: 014-27530. Branch office, Toronto, Ont. Thomas skid steer loaders, potato harvesting and handling equipment. Parent company, McCain Group.
- For.Reps., Thomas Equipment, U.K., Staffordshire, England; Skid Steer Center, Antwerp, Belgium.
- (P.) H. W. B. Tiedke; (Cont.) F. A. Jeppesen; (V.P.Mfg.) J. Raymond Wioski; (V.P.Mktg.) D.H. MacInnis; (Engr'g Mgr.) C. R. Dube; (Purch.Mgr.) B. Reid. Annual Sales (E). Co. Size (E).^⑥
- ★Thomas, J.E., Specialties Limited, 50 Mary St., Lindsay, Ont. K9V 4S7. Tel. 705-324-2196. Fax: 705-324-5474. Telex: 06-962860. Associates, Lindsay Electronics and Lindsay Specialty Casual Furniture. Aluminum welded and custom tubular products. Brand, "Lindsay". Parent company, Lindsay Specialty Products Limited, Lindsay, Ont.
- (Chmn.) J. E. Thomas; (G.M.) J. Bielby; (P.A.) H. A. Ackerblade; (Cont.) H. Walsh. Annual Sales (D). Co. Size (E).
- Thomas Lighting Inc., 189 Bullock Dr., Markham, Ont. L3P 1W4. Tel. 416-294-9570. Fax: 416-294-9811. Branch offices, St. John's, Nfld., Halifax, N.S., Moncton, N.B., Montreal, Quebec, Que., Hamilton, London, Sudbury, Ottawa, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Lighting fixtures. Brands, "C & M", "Magiestic", "Starlight", "Gardco" architectural outdoor lighting, "Capri" recessed and track lighting. Parent company, Thomas Industries Inc., Louisville, Ky., U.S.A.
- (P.) W.M. Anderson; (Mktg.Mgr.) G.T. Watson; (Cont.) B. Archambault; (S.M.) W.G. Moore; (S.M.) R.G. Fisher; (P.A.) R. McGrayne; (Advt.Mgr.) L. Perkins. Annual Sales (E). Co. Size (E).^⑥
- ★Thomas Wire Die Limited, 3388 Mainway, P.O. Box 352, Burlington, Ont. L7R 3Y3. Tel. 416-335-7062. Fax: 416-335-4503. Diamond wire dies, diamond tipped extrusion dies, carbide dies, rough cored or finished for wire, bar and tube drawing and die recutting, custom machining and grinding, custom wire and sink E.D.M. services.
- (P.) B. P. Thomas; (S.M.) K. Thompson. Annual Sales (C). Co. Size (B).^⑤
- ★Thomas & Betts, Limited, 700 Thomas, Ind'l Pk., P.O. Box 30, Iberville, Que. J2X 2M9. Tel. 514-658-6611. Fax: 514-347-1976. Telex: 05-831550. Sales offices, St. John's, Nfld., Dartmouth, N.S., Saint John, N.B., Montreal, Quebec, Que., Ottawa, London, Toronto, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Cable and raceway fittings, "Color-Keyed" connectors, "Ty-Rap" cable ties, "Sta-Kon" terminals, "Versa-Trak" undercarpet wiring systems, "Flamesafe" fire retardant material, "E-Z-Code" identification products, data/communication networking products. Parent company, Thomas & Betts Corp., NJ, U.S.A.
- (P.) T. Edmonds; (Dir.Mfg.) D. Boisvert; (Pers.Mgr.) C. Chartier; (Dir.Mktg.) J. Taggart. Annual Sales (E). Co. Size (E).^⑥
- Thompson Broom Manufacturers Ltd., 592 Gunn Rd., Transcona P.O. Box 243, Transcona, Man. R2C 2Z9. Tel. 204-222-7378. Fax: 204-222-2787. Curling brooms,
- golf and curling accessories, hockey and curling rink equipment and supplies. Brand, "Another Thompson Product".
- (P.) A.N. Thompson. Annual Sales (B). Co. Size (A).^⑥
- ★Thompson Foss Incorporated, 61 Foster St., Perth, Ont. K7H 1R9. Tel. 613-264-8511. Fax: 613-264-8486. Branch office, Toronto, Ont.
- (C.E.O.) P. M. Thompson; (Dir.) E. Stewart Lee, Ph.D.; (Cont.) Mrs. S. Thompson. Annual Sales (B). Co. Size (A).
- ★Thompson Foundry Limited, 12540-82nd Ave., Surrey, B.C. V3W 3E9. Tel. 604-596-9611. Fax: 604-596-7566. Manifolds, water cooled marine exhaust for gas and diesel engines, gray and ductile iron castings, pulpmill grates and multicones.
- (V.P.) M. Thompson; (Sales) M. Boyd; (Sup'r) J. Strini. Annual Sales (C). Co. Size (A).^⑤
- Thompson, G. F., Co. Ltd., 110 Harry Walker Pkwy., Newmarket, Ont. L3Y 7B2. Tel. 416-898-2557. Fax: 416-853-5571. Pipe jointing, gasket sealing and pipe thread sealant, mechanical teflon packings, teflon pipe thread tapes. Brands, "Masters Metallic Compound", cutting oil and abrasives "T-Tape", "T-Pak", "Thompson's" sand cloth, "Handmaster" hand cleaner, etc.
- (P.) D. M. Dunlap; (G.M.) M. J. McKay; (P.A.) Mrs. J. D. Brady. Annual Sales (C). Co. Size (A).^⑥
- Thompson, Gordon V., Music (A Division of Canada Publishing Corporation), 29 Birch Ave., Toronto, Ont. M4V 1E2. Tel. 416-923-7329. Fax: 416-923-4821. Telex: 065-25374. Distribution centre, Agincourt, Ont. Music publishers.
- For.Reps., Oxford University Press, New York, NY, Hal Leonard Publications, Milwaukee, WI, U.S.A.
- (P. & G.M.) C. Van Remortel; (Cont.) D. Maxwell; (G.M.) J. Malek. Annual Sales (C). Co. Size (A).^⑤
- ★Thompson, H.I., Co., The, 10 Kingsmill Ave., P.O. Box 906, Guelph, Ont. N1H 6M6. Tel. 519-822-6630. Fax: 519-822-7806. Telex: 06-956665. Insulation for aircraft and industrial use. Brands, "Refrasil", "Thermocousti". Parent company, Indal Technologies Inc., Mississauga, Ont.
- (V.P. & G.M.) D. E. Roberts; (Dir.Ops.) R. Bowen; (Prod'n Mgr.) J. Jolley. Annual Sales (C). Co. Size (B).^⑤
- Thompson-Heyland Ltd., P.O. Box 550, Burk's Falls, Ont. POA 1C0. Tel. 705-382-2900. Fax: 705-382-2153. Hardwood panels, mouldings, furniture dimensions, core stock, etc. Parent company, Strathearn House Group, Toronto, Ont.
- (V.P. & G.M.) J. R. Allen; (Plant Mgr.) B. Nixon. Annual Sales (D). Co. Size (C).^⑥
- Thompson, K. R., Engineering Limited, 77 Victoria St., P.O. Box 34, Ingersoll, Ont. N5C 3K1. Tel. 519-485-5161. "Kathite" fireside additives and chimney cleaners, "Tecfoam" urea formaldehyde foam and powdered chemical feeders.
- For. Rep., K. R. Thompson Engineering Inc., Tonawanda, N.Y., U.S.A.
- (P.) K. R. Thompson; (S.M.) J. K. Thompson; (Plant Mgr.) T. Neaves. Co. Size (N/R).
- Thompson, P.F., Associates (Canada) Inc., 1691 Flint Rd., Downsview, Ont. M3J 2W8. Tel. 416-665-4204. Fax: 416-665-3328. Associate, Mirdon Inc. Cellulose foam, polyurethane and scouring sponges, sponge cloth, scour pads, file folders, office products, storage containers (home use). Brands, "Riviera", "Budget", "PFT", "Sea Spray".
- (P.) H. S. Steiman; (V.P.) M. R. Slack; (Admin.Mgr.) Ms. L. Ozani; (Plant Mgr.) C. Bailey; (Prod'n Mgr.) Ms. M. Escobar. Annual Sales (C). Co. Size (A).^⑥
- ★Thompson-Pallister Bait Co. Ltd., 5124-47A St., Box 940, Lacombe, Alta. T0C 1S0. Tel. 403-782-3528. Fax: 403-782-3070. Fishing spoons. Brand, "Len Thompson".
- (P.) R. Pallister; (V.P.) S. Pallister; (Dir.) G. Pallister. Annual Sales (B). Co. Size (A).^⑥
- ★Thomson, A.R., Ltd., #3 - 7551 Vantage Way, Delta, B.C. V4G 1C9. Tel. 604-946-1600. Fax: 604-946-0512. Telex: 04-355515. Branch offices, Thunder Bay, Ont., Calgary, Grande Prairie, Alta., Prince George, B.C. Plant, Edmonton, Alta. Subsidiary, Westcan Gasket Division of AR Thomson Ltd., Burnaby, B.C. Double jacketed heat exchangers, die cut and fabricated gaskets, "Rotabolt" load monitoring fasteners, "Canflex" spiral wound gaskets.
- (P.) A. R. Thomson; (Fin. & Admin.Mgr.) I. McLean; (District Mgr.Calgary) G. Thomson; (District Mgr. Edmonton) G. Taylor; (District Mgr.Prince George) P. Van Koll; (District Mgr.Thunder Bay) T. Dziver; (Purch.Mgr.) G. Todd; (District Mgr.Vancouver) J. Thomson. Annual Sales (D). Co. Size (C).^⑥

★**THOMSON (CANADA) RIVET CO. LIMITED**, 290 Fourth St., Gananoque, Ont. K7G 2W9. Tel. 613-382-2181. Fax: 613-382-7901. Telex: 066-3213. Sales offices, Montreal, Que., Toronto, Ont. Rivets and rivet setting machines.

(P. & G.M.) J. W. Wing; (V.P.Sales) W. R. Deir; (V.P.Fin.) R. G. Bird; (Plant Mgr.) B. J. Forknall; (Mktg.) R. Miller. Annual Sales (D). Co. Size (D).Ⓢ

†**Thomson Consumer Electronics Canada, Inc.**, 6540 Tomken Rd., Mississauga, Ont. L5T 2E9. Tel. 416-670-0740. Fax: 416-670-6143. Plant, Prescott, Ont. "RCA" and "GE" color televisions. Parent company, Thomson Consumer Electronics Inc., Indianapolis, IN, U.S.A.

(P.) L. Campbell; (C.F.O.) S. Desrochers; (Mktg.Mgr.) G. Johnson; (Plant Mgr.) J. MacKay; (Gen.Counsel & S.) S. Girard; (Mgr.Hum.Res.) D. Turnour; (Mgr.Prod. & Consumer Serv.) R. Hoekema; (Mgr.Mktg. & Admin.) G. Deniston. Annual Sales (G). Co. Size (E).

★**Thomson-Gordon, Limited**, 3225 Mainway, Burlington, Ont. L7M 1A6. Tel. 416-335-1440. Toll Free: (416) 800-263-6242, (519,705,613) 800-263-6260. Fax: 416-335-4033. Telex: 061-8705. Divisions, TG Air Dryers, TG Air Systems, Thor-Flex, Cellular/Fabrication, Thordon. "Thordon" elastomeric marine and industrial sleeve bearings, "Thorflex" urethane products, "Thor-Temp" high temperature bearings, fabricated and cellular rubber products, gaskets, etc.

For. Reps. in U.S.A., Sweden, Australia, South Africa, U.K., Finland, Hong Kong, France, Thailand, Norway, Spain, Portugal, Italy, Philippines, Kenya, Ivory Coast, New Zealand, Japan, Holland, Indonesia, Korea, Malaysia, Singapore, Taiwan, Denmark, Germany, Colombia, Brazil, Peru, Argentina, Panama, Greece, Israel, Zimbabwe, Malawi, Fiji, Belgium, Guatemala, Chile, Bolivia, Venezuela, India, Sri Lanka.

(P. & G.M.) G. A. Thomson; (V.P.Fin.) B. Nielsen; (Mgr.EEP) M. Dybka; (Plant Mgr.) P. Francis; (Mktg. Mgr.) D. Hladys; (Mgr.Thordon) D. Read; (Mgr.Int'l Sales) P. Rigby; (Mgr.Air Systems) C. Stakenborg. Annual Sales (D). Co. Size (D).Ⓢ

Thomson Newspapers Corporation, 65 Queen St. W., Toronto, Ont. M5H 2M8. Tel. 416-864-1710. Fax: 416-864-1904. Sales offices, Montreal, Que., Toronto, Ont., New York, Chicago, U.S.A. Plants, Newspapers published in St. John's, Corner Brook, Nfld., Charlottetown, P.E.I., Sydney, New Glasgow, Truro, N.S., Bathurst, N.B., Niagara Falls, Chatham, Guelph, Timmins, Woodstock, Cambridge, Orillia, Sarnia, Welland, Brampton, Barrie, Kirkland Lake, Oshawa, Simcoe, Toronto, Orangeville, Elliot Lake, Belleville, Collingwood, Sudbury, Cornwall, Georgetown, Midland, Thunder Bay, Dunnville, Trenton, Pembroke, St. Thomas, Hanover, Leamington, Peterborough, Ont., Winnipeg, Man., Moose Jaw, Prince Albert, Yorkton, Swift Current, Sask., Lethbridge, Alta., Nanaimo, Penticton, Kelowna, Kamloops, Victoria, Vernon, B.C. Subsidiaries: Thomson Newspapers (Illinois) Inc., Thomson Newspapers (Florida) Inc., Canadian Newspapers Company Limited, TNL Holdings (Nova Scotia) Limited, Thomson Newspapers (Georgia) Inc., Chew Newspapers of Ohio Inc., Thomson Newspapers (Alabama) Inc., Thomson Newspapers (Minnesota) Inc., Thomson Newspapers (Kentucky) Inc., Thomson Newspapers (Michigan) Inc., Thomson Newspapers Inc., Punta Gorda Herald Inc., Rocky Mount Publishing Company, Thomson Newspapers (Ohio) Inc., Thomson Newspaper Publishing Company, Inc., Thomson Newspapers (New Hampshire) Inc., Key West Newspaper Corporation, Lock Haven Express Printing Company, Humboldt Newspapers Inc., San Gabriel Valley Tribune, Inc., Oxnard Publishing Company, Douglas Dispatch Inc., Thomson Newspapers (Wisconsin) Inc., Thomson Newspapers (Pennsylvania) Inc., Thomson Publications of New York Limited. Newspapers. Parent company, The Thomson Corporation.

For Reps.: Thomson Newspapers Inc., New York, N.Y., Des Plaines, Ill., Boston, Mass., Canton, Ohio, Tampa, Fla., Kansas City, Miss., U.S.A.

(P. & C.E.O.) M.W. Johnston; (Sr.V.P.Fin. & T.) P.T. Bogart; (Exec.V.P.Ops.) K.G. Lambie; (V.P. & Asst.S.T.) R. S. Mitchell; (S.) M.R. Doody. Annual Sales (I). Co. Size (G).

Thomson Newspapers Limited, The Nanaimo Daily Free Press Division, 225 Commercial St., Nanaimo, B.C. V9R 5G8. Tel. 604-753-3451. Fax: 604-753-8730. Newspapers.

(Publisher) C. T. Wicks. Annual Sales (C). Co. Size (C).Ⓢ

★**Thomson Research Associates**, 223 Adelaide St. W., Toronto, Ont. M5H 1X4. Tel. 416-599-9350. Fax: 416-

979-7087. Telex: 06-22053. Germicides for industrial and consumer use, dyes, textile chemicals, cosmetic surfactants. Brands, "Steri-Septic", "Durafresh", "Ultra-Fresh". Parent company, TAG Inc., Toronto, Ont.

For Reps.: Dinoval Limited, Wimbeldon, J. Maccelsfield, Manchester, England; Original Bradford Soap Works Inc., West Warwick, R.I., 8.J. Hilton Sales, New York, N.Y., U.S.A. Allied Colour (N.Z.) Ltd., Auckland, New Zealand; IERSA, Madrid, Spain; Noel Steele Co. Pty., Melbourne, Australia; Districhimie Ltd., Tourgoing, France; Vat Chemicals B.V., Rotterdam, Holland; S. Goldmann GmbH Co. KG., Bielefeld, Germany; Namda Co.Ltd., Tokyo, Japan; Espiran S.A., Teheran, Iran.

(P.) N. H. Cruickshank; (S.) J. A. Young. Annual Sales (D). Co. Size (A).Ⓢ

Thomson Technology Inc., 19214-94th Ave., Surrey, B.C. V3T 4W2. Tel. 604-888-0110. Fax: 604-888-3381. Branch offices, Mississauga, Ont., Edmonton, Alta. Generator control switchboards and panels, automatic load transfer switches to transfer an electrical load to a standby power supply, automatic engine controllers for unattended operation of engines, electronic sensing devices.

(P.) R. Thomson; (Ops.Mgr.) R. Martin; (Purch.) Ms. M. Jacob; (Shop Mgr.) R. Camenisch. Annual Sales (D). Co. Size (C).Ⓢ

★**Thona, Inc.**, 1635, boul. Industriel, Magog, Que. J1X 5B3. Tel. 819-843-0494. Fax: 819-843-7956. Telex: 05-836164. Rubber compound and gaskets.

(P.) R. Nutten; (Tech.Mgr.) Y. Lavigne; (Buyer) C. Chartier; (Acct.) J. Simon. Annual Sales (D). Co. Size (C).Ⓢ

Thor Manufacturing Ltd., 13 Higgins Ave., Winnipeg, Man. R3B 0A3. Tel. 204-942-0625. Fax: 204-957-5664. Plant, 25 Paquin Rd., Winnipeg, Man. Gears, CNC machining, spline shafts, pneumatic grain handling vacs. Brands, "Thor", "Thorma", "Conveyair".

(P. & G.M.) A. Rudy. Annual Sales (C). Co. Size (C).Ⓢ

★**Thor Steel & Welding Ltd.**, 839 Westport Cres., Mississauga, Ont. L5T 1E7. Tel. 416-564-0440. Fax: 416-564-9602. "Thor" portable screeners and radial stackers, stationary conveyors, surge bins, complete turn-key operation for the aggregate industry.

(P.) T. Johannsen; (Mgr.Dir.) Mrs. S. Deschenes; (Purch.) K. MacKinnon. Annual Sales (C). Co. Size (B).Ⓢ

†**Thor-Weld Industries Inc.**, 137 Millwick Dr., Weston, Ont. M9L 1Y7. Tel. 416-741-2501. Fax: 416-741-7223. Aluminum dockboards and dock plates, mobile yard ramps, walk and wheelchair ramps, also "Thor-Casters" industrial casters. Brand, "Thor".

(P.) E. Eriksen; (Mgr.) C. E. Calkin. Annual Sales (C). Co. Size (A).Ⓢ

Thora Industrial Plastics Company, 37 Granger Ave., Scarborough, Ont. M1K 3K9. Tel. 416-261-6779. Fax: 416-261-8687. Tanks, filters and hoods, custom fabrication in plastics for the process industry.

(Prop.) M. Dionisi. Annual Sales (8). Co. Size (A).Ⓢ

Thorco Equipment Inc., 1700 Midland Ave., Scarborough, Ont. M1P 3C2. Tel. 416-751-8747. Fax: 416-751-8750. Branch offices, Thorco Tank Lining Company, Vancouver, B.C. Steel tanks, canopies and hoppers, tank linings.

(P.) J.D. Thordarson. Co. Size (N/R).

Thorco Manufacturing Limited, 945 Syscon Rd., Burlington, Ont. L7L 5S3. Tel. 416-333-0700. Toll Free: (416) 800-263-5134. Fax: 416-333-0670. Associate, Thorco Sales (Eastern), Burlington, Ont. Steel store fixtures, sheet metal fabrication, gasoline pump components.

(P.) J. H. Adams; (S.T.) Mrs. A. C. English. Annual Sales (C). Co. Size (8).Ⓢ

Thormac Co. Ltd., P.O. Box 330, 165 Dominion St., Waterville, Que. J0B 3H0. Tel. 819-837-2369. Fax: 819-837-2872. Pulp and paper material handling.

(P.) H. Sorenson; (V.P.) R. Hebert; (V.P.Mktg.) D. Thompson. Annual Sales (A). Co. Size (A).Ⓢ

★**Thorn Arts (1984)**, 1961 Wilfert Rd., Nanaimo, B.C. V9S 3H6. Tel. 604-758-9213. Fax: 604-754-2163. Indian and eskimo artifacts, North American sculptures in replica, also desk sets.

For. Reps.: U.S.A., Japan.

(P.) M.K. Olsen. Annual Sales (A). Co. Size (A).Ⓢ

★**THORN Lighting**, A division of TEMI Canada Inc., 1400 Meyerside Dr., Mississauga, Ont. L5T 1H2. Tel. 416-670-4248. Fax: 416-670-4262. Branch offices, Montreal, Que., Calgary, Alta. Lighting fixtures and lamps. Brands, "Thorn", "GIC". Parent company, THORN-EMI, London, England.

(P.) R. O'Shaughnessy; (Ops.Mgr.) R. Shaw; (Mktg. Mgr.) Ms. S. Coyle. Annual Sales (D). Co. Size (B).Ⓢ

Thorn Press Limited, 135 Rainside Rd., Don Mills, Ont. M3A 1B7. Tel. 416-441-1411. Fax: 416-441-3158. Telex: 06-966832. Printers and lithographers, also direct mail.

(Mgr.) D.L. Maclean. Annual Sales (D). Co. Size (C).

Thorn, W. J., Limited, 515 First St., London, Ont. N5V 1Z4. Tel. 519-453-2750. Fax: 519-453-5878. Deep drawn and metal stampings, etc.

(P.) R.G. Doel; (V.P. & G.M.) J. Wagter; (Mat'l Mgr.) Mrs. J. Janus; (S.T.) T. Ballantyne. Annual Sales (C). Co. Size (8).Ⓢ

Thornton, G. M., & Son Ltd., 204 Parkhurst Blvd., Toronto, Ont. M4G 2G3. Tel. 416-421-5202. Offset and letterpress printers. Brand, "Union Label".

(P.) C. P. Thornton. Annual Sales (8). Co. Size (A).Ⓢ

Thornton Steel Ltd., Innisfil 400 Ind'l Pk., Thornton, Ont. L0L 2N0. Tel. 705-436-6707. Fax: 705-436-7104. Custom metal fabricating.

(C.E.O.) E.J. Murray. Annual Sales (8). Co. Size (A).

★**Thought Technology Ltd.**, [Technologie de Pensée Ltée.], 2180 Belgrave Ave., Montreal, Que. H4A 2L8. Tel. 514-489-8251. Fax: 514-489-8255. Telex: 055-61944. Subsidiaries, Sportmed Technology Ltd., Equine Technology Ltd. Biofeedback instruments to monitor key responses to stress control with biofeedback, skin resistance, muscle tension, heart rate, etc. Brands, "GSR 2", "Calmset3", "HR/8VP 101", "Biofeedback 5 Digital", etc.

(P.) H. K. Myers, Ph.D.; (V.P.) L. Klein. Annual Sales (N/R). Co. Size (C).Ⓢ

Three H Manufacturing Limited, Box 1029, New Liskeard, Ont. P0J 1P0. Tel. 705-647-4323. Fax: 705-647-5705. Showrooms, Boucherville, Que., Mississauga, Ont., Winnipeg, Man., Highpoint, NC, U.S.A. Wall systems, desks, stereo stands, coffee tables, residential, office, institutional, hotel and motel furniture. Brands, "Three H", "Multiflex".

(P.) H. Dittmann; (V.P.) W. Pape; (V.P.) S. Conlin; (Sales Dir.) H. Dittmann. Annual Sales (C). Co. Size (B).Ⓢ

Three J Display & Woodworking Enterprises Ltd., 80 Weybright Court, Scarborough, Ont. M1S 4E4. Tel. 416-292-3465. Fax: 416-292-0049. Advertising display, store fixtures, etc.

(P.) J. Mikula; (Cont.) M. Lomertin; (Prod'n Mgr.) A. Janach. Annual Sales (C). Co. Size (C).

†**Three Port Manufacturing Ltd.**, 2460 Anson Dr., Unit 3, Mississauga, Ont. L5S 1G7. Tel. 416-677-1677. Electronic equipment, communication equipment, industrial control for machines, printed circuit board assembly.

(P.) J. Miura; (S.M.) S. Chong; (Plant Foreman) G. Liapis. Annual Sales (8). Co. Size (A).Ⓢ

Three Rivers Knit Printers Inc., 3370 Chamberland St., Box 1821, Trois Rivières, Que. G9A 5M4. Tel. 819-379-6601. Fax: 819-372-9582. Subsidiary, San-Ted Inc., Brantford, Ont. Commission bleachers, dyers and finishers, also roller printers of tubular knit goods.

(P.) G. Lowther; (V.P.) J. E. Lowther; (Mgr.) A. Slama; (Cont.) W. R. Benton. Annual Sales (C). Co. Size (B).Ⓢ

Three Star Chemical Co. Limited, 85 Basaltic Rd., Concord, Ont. L4K 1G4. Tel. 416-669-1163. Fax: 416-669-3718. Bleach, fabric softener, liquid detergent, window cleaner, windshield washer anti-freeze, radiator anti-freeze.

(P.) A. Santaguida; (Prod'n Mgr.) M. Heon; (Cont.) Miss R. Santaguida. Annual Sales (C). Co. Size (A).Ⓢ

★**3-L Filters Limited**, 427 Elgin St. N., P.O. Box 371, Cambridge, Ont. N1R 5V5. Tel. 519-621-9949. Fax: 519-621-3371. Telex: 069-59366. Plant #2, 1595 8ishop St., Cambridge, Ont. Aviation, industrial nuclear and petrochemical filters. Parent company, Velcon Filters, San Jose, CA, U.S.A.

For. Reps.: U.S.A.; Germany; Switzerland; England; Iran; Argentina, Chile, Peru, Mexico, Venezuela.

(P.) D. Taylor; (T.) G. Foss; (Plant Mgr.) L. Bailey; (Plant Mgr.) W. Joch; (Chief Eng.) B. Goel. Annual Sales (D). Co. Size (C).Ⓢ

★**3M Canada Inc.**, P.O. Box 5757, Oxford St. E., London, Ont. N6A 4T1. Tel. 519-451-2500. Fax: 519-452-6262. Telex: 064-5886. Sales offices, Montreal, Que., Toronto, Ottawa, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, London, Perth, Havelock, Ont., Morden, Man. Abrasives, adhesives and coatings, pressure sensitive tapes, roofing granules, glass microspheres, electrical, building services, health care and cleaning products. Brands, "3M", "Scotch Brand",

- "Cubicut", etc. Parent company and For.Rep., Minnesota Mining & Manufacturing Co., St. Paul, MN, U.S.A.
(P. & G.M.) C. E. Kiestler; (V.P. Ind'l Prods. Grp.) J. Meaden; (V.P. Human Res. Servs.) R. E. Hair; (V.P. Fin.) J. M. Scott; (V.P. Legal Affairs, Corp. Counsel & S.) P. G. Ellis; (V.P. Mfg.) J. R. Brooks; (V.P. Mktg. & Public Affairs) A. H. Cordell; (V.P. Tech. Servs.) A. G. Mills; (G.M. Imaging & Info. System Grp.) J. G. O'Neill; (G.M. Home Prods.) D. Hofacker; (G.M. Health Care Prods. & Serv. Div.) F. Paul Ziegler; (G.M. Comm. Mktg. Grp.) E. P. Williams; (G.M. Magnetic Media Div.) K. Clark; (G.M. Traffic & Pers. Safety Prods. Div.) A. K. Betz; (G.M. New Bus. Ventures) K. L. Powell; (Dir. Human Res. Ops.) J. D. Dobie; (G.M. Electro-Tel. Ind. Mktg. Grp.) D. Hepburn. Annual Sales (H). Co. Size (G). ©
- Thru-Way Trailer Centre Ltd., 3611 Erindale Station Rd., Mississauga, Ont. L5C 2S9. Tel. 416-270-4611. Fax: 416-270-9848. Brands, Thru-Way Trailers, Roadmaster Truck Trailers - flat bed, trailers lowbed/drop deck trailers - stake body, trailers - multi - axle platforms trailers - logging.
(P.) S. Mawji; (Mgr.) S. Pradhan. Annual Sales (C). Co. Size (A).
- ★Thunder Bay Northland Machinery (1987) Limited, 1131 Central Ave., P.O. Box 907, Thunder Bay, Ont. P7C 4X7. Tel. 807-345-7484. Fax: 807-345-9217. Branch offices, Dryden, Terrace Bay, St. Catharines, Ont., Calgary, Alta. Plant, Vancouver, B.C. Associate, Bisco, Division of Thunder Bay Northland Machinery (1987) Ltd. Grain cleaning equipment and custom sheet metal manufacturing. Brand, "Bisco".
(V.P. Ops.) M. Naul; (Mgr. Fin.) P. Campaner. Annual Sales (D). Co. Size (D). ©
- Thunder Tool & Mfg. Ltd., 510 Garyray Dr., Weston, Ont. M9L 1R1. Tel. 416-742-1936. Fax: 416-742-6056. Metal stampings, tools and dies, sub-assemblies, spot welding, semi-finished products, presses up to 400 ton capacity.
(P.) A. Bauer; (G.M.) M. R. Wapshare; (Plant Mgr.) 8. Singh Hansra; (Off. Mgr.) Mrs. F. Carullo. Annual Sales (D). Co. Size (C). ©
- Thunderbird Press Ltd., 160 - 11451 Bridgeport Rd., Richmond, B.C. V6X 1T4. Tel. 604-278-3131. Fax: 604-278-3424. Printers.
(P.) D. Forrest; (Admin. & S.M.) Ms. S. Forrest. Annual Sales (C). Co. Size (A).
- Thundercraft Industries Inc., 150 Simon, P.O. Box 367, Lachute, Que. J8H 3X9. Tel. 514-562-7981. Fax: 514-562-8614. "Thundercraft" fiberglass boats, antennas.
(P. & P.A.) R. Petit; (V.P. Fin.) J. Elie; (S.M.) L. Lauzon; (Plant Mgr.) J. Trudel. Annual Sales (E). Co. Size (E). ©
- Thurston, John, Machine Ltd., 98 Rutherford Rd. S., Brampton, Ont. L6W 3J5. Tel. 416-451-4221. Fax: 416-451-4490. Special machinery for the plastic, rubber and paper industries.
(P.) J. Thurston. Annual Sales (C). Co. Size (C). ©
- Thurston Machine Co. Ltd., 227 Fares St., P.O. Box 274, Port Colborne, Ont. L3K 5W1. Tel. 416-834-3606. Fax: 416-834-3601. Associate, Premier Fabricators and Machine Company (Niagara) Limited. Rolls for paper, pipe and steel mills, deep hole drilling and boring, and general machine work, total weigh capacity - 35 ton.
(P.) A. Yallin; (S.T.) A. Nevar; (Cont.) R. D. Terreberry, C.M.A. Annual Sales (D). Co. Size (B). ©
- Thyristor Devices Limited, 1893 Bonhill Rd., Mississauga, Ont. L5T 1C1. Tel. 416-564-2928. Fax: 416-564-2945. Rectifiers, D.C. power supplies, motor speed controls, plating equipment. Brand, "TDL".
(P.) H.W. Neame; (V.P.) S. Sinclair. Annual Sales (C). Co. Size (A). ©
- Tibbetts Paints Limited, Glass St., P.O. Box 40, Trenton, N.S. B0K 1X0. Tel. 902-752-8301. Fax: 902-755-3425. Enamels, lacquers, paints and varnishes. Brands, "Protection", "Velvet Satin", "Velvet", "Terra Nova", "Bluenose", "Downeaster".
(P.) F. Tibbetts; (Cont.) J.L. Morton; (S.M.) 8. Goguen; (Chief Chemist) Ms. J. Van Zwol; (Purch. Mgr.) E. Carri-gan; (S.T.) D. Wallace. Annual Sales (C). Co. Size (B). ©
- Tibtrac Inc., 2900 Cote Terrebonne, Terrebonne, Que. J6W 5E1. Tel. 514-471-7250. Fax: 514-471-9411. Truck bodies, fire department pumpers, rescue vans, foam trucks, junction boxes, sheet metal work.
(G.M. & S.M.) G. Thibault; (Mgr.) R. Thibault; (Dir. Sales) C. Thibault. Annual Sales (C). Co. Size (B). ©
- Tideco Industries Ltd., 20151 Logan Ave., Langley, B.C. V3A 4L5. Tel. 604-534-8585. Fax: 604-534-5814. Tel. 04-365519. Subsidiary and sales office, Tideco Steel Inc., Seattle, WA, U.S.A. Steel fabricators specializing in tanks, silos, bins, chutes, pressure vessels, etc.
(G.M.) 8. Payne; (Cont.) D. Odinson; (P.A.) D. Millar. Annual Sales (E). Co. Size (C). ©
- Tidman & Company, Ltd., 263 Adelaide St. W., Toronto, Ont. M5H 1Y2. Tel. 416-977-2178. Fax: 416-977-1431. Engravers and embossing.
(P.) G. Neelson; (G.M.) Mrs. L. Neelson. Annual Sales (B). Co. Size (A).
- Tiger Brand Knitting Co. Ltd., 15 Melville St. S., Box 188, Cambridge, Ont. N1S 2H4. Tel. 519-621-5722. Fax: 519-621-2420. Branch plant, Pincher Creek, Alta. "Tiger", "Apollo" knitted underwear, dresses, bathing suits, etc.
(P.) J. Fisk; (V.P.) A. Warnock; (C.O.O.) J. E. Warnock. Annual Sales (E). Co. Size (E). ©
- Tignish Fisheries Co-op Assn. Ltd., Tignish, P.E.I. C0B 2B0. Tel. 902-882-2050. Fax: 902-882-2846. Telex: 014-2177. Frozen, canned and live lobster, mackerel, snow crab, cod filets, etc. Brand, "Star of the sea".
(G.M.) G.J. McRae. Annual Sales (D). Co. Size (D).
- ★Til-Tek Manufacturing Inc., P.O. Box 550, 500 Van Buren St., Kemptville, Ont. K0G 1J0. Tel. 613-258-5928. Fax: 613-258-7418. Telex: 053-4370. Antennas. Parent company, Til-Tek Limited.
(P.) S. Tilston; (Mktg.) H. Boudreau. Annual Sales (B). Co. Size (A). ©
- ★Tilbury Cement Limited, 7777 Ross Rd., P.O. Box 950, Delta, B.C. V4K 3S6. Tel. 604-946-0411. Fax: 604-946-2420. Portland cement, masonry cement.
(P.) 8. Irvine; (V.P. Sales) R. Miller; (Dir. Mktg. & Promo. Serv.) P. Heaton; (Cont.) M. Baly; (V.P. Ops.) A. Moore; (Plant Mgr.) D. Salzborn. Annual Sales (E). Co. Size (D). ©
- ★Tilco International Inc., 260 St. Michel St., St. Jean, Que. J3B 1T4. Tel. 514-348-3895. Telex: 05-831594. Sales office, Toronto, Ont. Affiliate, Tilly Manufacturing (1973) Ltée./Ltd. Balls, balloons, latex dipped products. Brand, "Tilco".
(P.) J.P. Landry; (V.P.) 8.K. Wood. Annual Sales (D). Co. Size (C). ©
- TILCO PLASTICS INC., 944 Crawford Dr., P.O. Box 268, Peterborough, Ont. K9J 6Y8. Tel. 705-742-4209. Fax: 705-742-6233. Associate, Flair Hair Care Inc., Toronto, Ont. Custom injection moulders, prototyping, mould making, assemblies, decorating, finishing and packaging.**
(P.) P. D. Baker; (V.P. Engr'g) K. G. Butcher; (V.P. Prod'n) E. K. Robinson; (Cont.) H. Hampson; (Dir. Sales & Mktg.) T. Barrie. Annual Sales (D). Co. Size (C). ©
- †Tilchem Limited, 6555 Côte des Neiges Rd., Suite 225, Montreal, Que. H3S 2A6. Tel. 514-342-1700. Fax: 514-342-1400. Associate, Service & Erection Co., Pittsburgh, PA, U.S.A. Field erected and/or installed reinforced tile and acid brick corrosion resistant tanks and linings.
(P.) E.M. Marilley; (G.M.) F.M. Joels; (P.A.) W.S. Wadup. Annual Sales (C). Co. Size (A). ©
- ★Tilley Endurables, 900 Don Mills Rd., Toronto, Ont. M3C 1V8. Tel. 416-441-6141. Toll Free: 800-387-0110. Fax: 416-444-3860. Branch offices, Montreal, Que., Vancouver, B.C., Newport, RI, Boston, MA, Bar Harbour, ME, U.S.A. "Tilley Hat" and other durable clothing.
(Exec. V.P.) D. Halls; (Dir. Adv. Mktg., P.R.) D. Kappele; (Prod'n) T. Monk. Annual Sales (D). Co. Size (D).
- Tilley of Canada Limited, 10 Canmotor Ave., Toronto, Ont. M8Z 4E5. Tel. 416-259-2385. Fax: 416-259-6564. Telex: 06-984697. Leather wallets, key cases, billfolds, portfolios, fashion accessories. Brands, "Tilley".
(P.) F.H. Tilley; (V.P.) J. Kevin Kaye. Annual Sales (D). Co. Size (D). ©
- ★Tilonca Flag Poles (1987) Ltd., R.R.#3, Norwich, Ont. N0J 1P0. Tel. 519-424-9600. Toll Free: 800-263-0725. Fax: 519-424-3524. Aluminum and galvalume flag poles, parade and deluxe indoor poles, also custom corporate flags and banners. Parent company, Till-Fab Ltd., Norwich, Ont.
(P.) D. Legue; (V.P.) R. Wass. Annual Sales (B). Co. Size (A). ©
- Tilly Industries Limited, 7777 Trans Canada Highway N., St. Laurent, Que. H4S 1L3. Tel. 514-331-4922. Fax: 514-332-0718. Aluminum foil pie plates and containers, press tools, jigs and fixtures, ultrasonic horns, skate sharpeners.
(P.) L. Tilly; (Dir.) Mrs. T. Tilly. Annual Sales (B). Co. Size (B). ©
- Tilton's Wax Ltd., #115-2544 Douglas Rd., Burnaby, B.C. V5C 5W7. Tel. 604-299-4581. Cleaners for autos, hand and general use. Brand, "Quickie".
(P. & P.A.) R.E. Tilton; (Plant Mgr.) U.S. Krumin. Annual Sales (B). Co. Size (A). ©
- ★Timber Specialties Ltd., 6511 A Mississauga Rd., Mississauga, Ont. L5N 1A6. Tel. 416-821-7820. Toll Free: 800-387-8207. Fax: 416-821-9220. Telex: 06-218573. Plant, Campbellville, Ont. CCA pressure treating plants, incisors, lumber and waste handling systems, wood preserving, fire retardant chemicals and environmental programs. Brands, "All Weather Wood", "Sunwood", "Flame Proof LHC", "Greatwood", "Permapost", etc. Parent company, Osmose Wood Preserving Co. of America, Inc., Buffalo, NY, U.S.A.
For.Rep., Stig-Ove Hanse, International Co. (Osmose).
(P.) T. P. McGill; (Mgr. Sales & Cons. Mktg.) J. Scott Cameron. Co. Size (B). ©
- Timber-Tech Truss Systems Ltd., 1405 - 31 St. N., Lethbridge, Alta. T1H 5G8. Tel. 403-328-5499. Fax: 403-320-5835. Plant, Calgary, Alta. Roof and floor trusses for farms, housing and commercial buildings, stairs, wooden pallets.
(P.) D. Murphy; (P.) N. Gallant. Annual Sales (C). Co. Size (B). ©
- ★Timberjack Inc., 925 Devonshire Ave., P.O. Box 160, Woodstock, Ont. N4S 7X1. Tel. 519-537-6271. Fax: 519-539-5282. Telex: 064-74118. Branch offices, Baie Comeau, Val D'Or, Quebec City, Chicoutimi, Que., North Bay, Thunder Bay, Kapuskasing, Ont. Plants, Woodstock, Brantford, Ont., Penticton, B.C., Tualatin, OR, Paragould, AR, U.S.A. Logging equipment cable and grapple skidders, delimiters, feller bunchers, feller forwarders, loaders, felling/delimbing attachments, specialty off-road vehicles, chip and log trailers, chip handling equipment, and underground mining vehicles. Brands, "Timberjack", "Minejack", "Koehring", "Peerless".
(P. & C.E.O.) D.W. Vollmershausen; (V.P. Mktg.) D. T. Evans; (V.P. Fin.) D. Hinnegan; (V.P. Engr'g) L. Cumming; (Purch. Mgr.) K. Janson; (Procure. Mgr.) B. J. Greenwood; (S.M.) B. Willows; (Parts Mgr.) D. Morris; (Mfg. Mgr.) A. Bork. Annual Sales (G). Co. Size (G). ©
- ★Timberland Equipment Limited, 459 Industrial Ave., P.O. Box 490, Woodstock, Ont. N4S 7Z2. Tel. 519-537-6262. Fax: 519-539-5853. Telex: 064-74133. Engineered products for the construction, logging, marine and mining industries, conductor stringing equipment for electrical transmission and distribution, power line construction.
(P. & G.M.) W. G. Booth, P. Eng.; (V.P. Mfg.) J. R. Leslie; (P.A.) G. Paterson; (Mktg. Mgr.) J. M. Leslie; (Engr'g Mgr.) R. Derbecker. Annual Sales (D). Co. Size (C). ©
- Timbertech Designs Inc., 122 Upper Whitlock Ave., Hudson Heights, Que. J0P 1J0. Tel. 514-458-2484. Plant, Vaudreuil, Que. Commercial, industrial and residential building frame designs.
(Chmn. & C.E.O.) 8. St. Arnaud; (G.M.) C. Joslin; (Plant Mgr.) S. Martin.
- Timbren Industries Incorporated, 381 Westney Rd. S., Ajax, Ont. L1S 6M6. Tel. 416-683-5991. Toll Free: 800-263-3113. Fax: 416-683-0238. Truck and trailer suspensions, rubber truck springs. Brand, "Aeon".
(P.) A. J. Heron; (G.M. & P.A.) Mrs. K. Elkins. Annual Sales (C). Co. Size (A). ©
- Timcon Timber Connectors Ltd., 1755 Dugald Rd., Winnipeg, Man. R2J 0H3. Tel. 204-661-8355. Toll Free: 800-665-0335. Fax: 204-661-6973. Associates, All-Fab Building Components Ltd., Olympic Building Systems Ltd., Winnipeg, Man. "Timcon" 20 and 18 gauge nailer connector plates for the wood roof and floor truss manufacturing industry. Parent company, All-Fab Building Components Ltd.
(G.M.) A. Owen. Annual Sales (C). Co. Size (A). ©
- Time Terminals of Canada, 298 Garry St., Winnipeg, Man. R3C 1H3. Tel. 204-947-9500. Fax: 204-956-4026. Branch offices, Halifax, N.S., Montreal, Quebec, Que., Mississauga, Don Mills, Etobicoke, Ottawa, London, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Banff, Calgary, Edmonton, Alta., Kelowna, Victoria, Vancouver, B.C. "The Electronic Time Card (E.T.C.)" electronic data and time collection system for the workplace. Parent company, Comcheq Services Limited, Winnipeg, Man.
(P.) W.H. Loewen; (Prod. Mgr.) 8. Loewen; (Mgr. Toronto) H. Loewen. Annual Sales (B). Co. Size (A). ©
- Timeless Furniture Designs Inc., 4476 Chesswood Dr., Units 1-4, Downsview, Ont. M3J 2B9. Tel. 416-638-7266. Sofas, loveseats, sofa beds, chairs.
(P.) S. Sim; (Asst. Mgr.) Ms. J. Foster; (Plant Mgr.) R. Cheng. Annual Sales (C). Co. Size (A).

- Times-Colonist, 2621 Douglas St., P.O. Box 300, Victoria, B.C. V8W 2N4. Tel. 604-380-5211. Parent company, Canadian Newspapers Company Limited, Toronto, Ont. (Publisher) C.D. McCullough; (Off.Mgr.) J.C.S. Franklin; (Adv.Dir.) B.E. Hobbs; (Cir.Oir.) C. Barnard; (Prod'n Mgr.) S. Majorki. Co. Size (E).
- Timestyles International Inc., 1456 E. Pender St., Vancouver, B.C. V5L 1V8. Tel. 604-253-2402. Fax: 604-254-5626. Telex: 04-54654. Subsidiary, Timestyles Window Fashions. Draperies and tracks, sheers, roller and vertical blinds, stock mini-blinds. (P.) P. Lew; (V.P.) J. Lew. Annual Sales (C). Co. Size (A).[Ⓢ]
- Timing Pulleys of Canada, 112 Sinnott Rd., Scarborough, Ont. M1L 4M8. Tel. 416-751-2561. Toll Free: 800-387-6591. Telex: 06-963553. Branch office, T.P.C., Saint-Laurent, Que. Subsidiary, Toronto Gear Works Ltd., Scarborough, Ont. (P.) R. H. Reuby; (G.M.) S. Reuby; (S.M.) W. Schuman. Annual Sales (C). Co. Size (B).
- Timminco Limited/Limitée, Box 1160, Stn.A, 10 Bay St., 9th Floor, Toronto, Ont. M5W 1G5. Tel. 416-364-5171. Fax: 416-364-3451. Telex: 06-218677. Branch office, 77 Samore Rd., Toronto, Ont. Metals Div. offices and plants, Beauharnois, Que., Haley, Ont. Adhesives Div. branch office and plants, Pointe Claire, Que., Toronto, (2) Ont., and (6) plants in the U.S.A. Subsidiaries, Timminco Technologies Corporation, Buffalo Grove, IL, Universal Adhesives, Inc., Memphis, TN, Timminco Corp., OE, U.S.A.; Timminco Pty Limited, Sydney, Australia; Timminco S.A., Geneva, Switzerland. Magnesium and magnesium alloys, calcium, strontium, ferrosilicon, industrial adhesives and coatings. Brands, "Timminco Metals", "Timminco Adhesives". Parent company, Timmins Investments Limited, Toronto, Ont. (P. & C.E.O.) J.T. Timmins; (V.P.Mfg. & Engr'g) G.H. Blouin; (P.Ind'l Adhesives Bus.Unit) A.R. Bennett; (V.P. & S.) A.J. Greenhalgh; (V.P. & Corp.Cont.) T.R. Prowse; (T.) R.L.S. Snell; (V.P.Research, Mktg. & Sales) J.G. Kade; (V.P.Fin.) E.V. Reeser. Annual Sales (E). Co. Size (F).[Ⓢ]
- Timna Rotational Molders of Canada, Division of Equinox Industries Ltd., 25 Dunlop Ave., Winnipeg, Man. R2X 2V2. Tel. 204-632-9137. Fax: 204-694-7133. Polyethylene tanks for storing and hauling farm chemicals, drums for shipping hazardous chemicals. Brand, "Timna". Parent company, Equinox Industries Ltd., Winnipeg, Man. (Chmn.) J. Putter; (G.M.) D. Putter. Annual Sales (D). Co. Size (C).
- Tingley Monuments Limited, 2 Victoria St. W., Box 432, Amherst, N.S. B4H 3Z5. Tel. 902-667-2861. Fax: 902-667-0794. Monuments, grave markers, corner stones, building stone, bronze plaques. (P. & G.M.) K. D. Tingley; (S.M.) J. B. Matthews. Annual Sales (N/R). Co. Size (A).[Ⓢ]
- Tiny Tots Knitting Mills Inc., 31 Bramsteele Rd., Brampton, Ont. L6W 3K6. Tel. 416-457-7531. Plants, Brampton, Hamilton, Kitchener, Ont. Subsidiaries: Kuddly Togs, Treasure Knit Inc., BHE Industries, Toronto, Ont. Sweaters, sleepers, diaper, pant and pram sets, t-shirts, rompers, sun suits and bathrobes. Brands, "Chalet de Suisses", "Arctic Craft", "Signature", "Kuddlytogs". (P.) B. Engelhardt. Annual Sales (D). Co. Size (E).
- ★Tioxide Canada Inc., 9999 Cavendish Blvd. Suite 100, St.-Laurent, Que. H4M 2X5. Tel. 514-747-9294. Fax: 514-748-4322. Telex: 055-60488. Sales offices, Montreal, Que., Etobicoke, Ont., Vancouver, B.C. Plant, Tracy, Que. Subsidiary, Tioxide Inc. Titanium pigments. Brand, "Tioxide". Parent company, Tioxide Group PLC, London, England. (P. & C.E.O.) J. Marc Turcotte; (V.P.Ops.) G. Gauthier; (V.P.Admin.) R. Lachance; (V.P.Mktg.) J. Brian Eckersley; (P.A.) P. Cote. Annual Sales (F). Co. Size (E).[Ⓢ]
- Tip Top Remaco Limited, 1256 Caledonia Rd., Toronto, Ont. M6A 2X5. Tel. 416-782-4497. Tire molds. (P.) J. Schorscher. Annual Sales (C). Co. Size (A).
- Tip Top Trampoline, 245 Forge Rd. S.E., Calgary, Alta. T2H 0S9. Tel. 403-258-0773. "Tip Top Trampolines" and "Jogoline Rebounder" trampolines and rebounders, hammocks. (P.) M. Giles; (G.M.) S. Giles. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Tipco, Inc., 1 Coventry Rd., Bramalea, Ont. L6T 4B1. Tel. 416-791-9B11. Toll Free: 800-268-0115. Fax: 416-791-4917. Telex: 06-97799. Plants, Montreal, Que., Brampton, Windsor, Cambridge, Ont. Subsidiary, Tipco Punch Inc., Hamilton, OH, U.S.A. "Tipco" metal piercing punches, ball-lock retainers, railroad track drills. (P.) J.J. Tickins; (V.P.Sales) W. Robbins. Annual Sales (D). Co. Size (O).[Ⓢ]
- ★Tipcon Inc., 6480 Viscount Rd., Unit 3, Mississauga, Ont. L4V 1H3. Tel. 416-672-8477. Fax: 416-678-6641. Titanium treated long life contacts for use on fork lift trucks, mine locomotives, elevators, high amperage switching, etc. Brand, "Long Life TIP". (P.) G. Steele; (V.P.Mfg.) C. McDonald. Annual Sales (B). Co. Size (A).[Ⓢ]
- Tipperary Sport Products Inc., P.O. Box 375, Orangeville, Ont. L9W 2Z7. Tel. 519-941-7448. (P.) Ms. K. Breitbart.
- Tipping Motor Bodies Ltd., P.O. Box 239, Schomberg, Ont. L0G 1T0. Tel. 416-939-2241. Fax: 416-939-8447. Stake bodies, aluminum vans, platforms, various types of trailers, refrigerated vans, etc. Brand, "Tipping". (P.) P. Tipping; (S.M.) J. McBride. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Tirol Dehydraters Ltd., P.O. Box 220, Tilley, Alta. T0J 3K0. Tel. 403-377-2443. Fax: 403-377-2777. Branch office, Tirol International Marketing, Tilley, Alta. Associates, Hills Alfalfa Processors Ltd., Rolling Hills, Bow Island Dehy Ltd., Bow Island, Alta. Livestock feeds, alfalfa cubes. (P.) O. Petersen; (Traffic Mgr.) A. Denner; (Plant Mgr.) N. Johnson; (G.M.) J. Blyth; (Mktg.Mgr.) I. Schroeder; (Acct.) O. Axelson. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Tisdale Alfalfa Dehy Ltd., P.O. Box 1688, Tisdale, Sask. S0E 1T0. Tel. 306-873-2605. Fax: 306-873-3123. Telex: 074-29165. Dehydrated and suncured alfalfa pellets. (P.) J. Boxall; (G.M.) B. Davidson; (Prod'n Mgr.) P. Fofonoff; (Mngt.Rep.) D. Walker; (Plant Mgr.) N. Myrheim; (Off.Mgr.) Ms. J. Nagy. Annual Sales (C). Co. Size (C).
- †Tissages au Terroir Inc., Les, 60, rue Ste-Anne, Ste-Madeleine, Que. JOH 1S0. Tel. 514-795-3315. Napkins, table cloths, place mats, table runners and carpets. Brands, "Au Terroir", "Prunella". (P.) Mrs. D. Chartier; (Cont.) Mrs. G. Lanoie. Annual Sales (B). Co. Size (A).[Ⓢ]
- Tissus A & G (19B2) Inc., Les, 101 Louvain St. W., Montreal, Que. H2N 1A3. Tel. 514-381-8531. Fax: 514-381-1060. Knitted fabrics. (P.) F. Spiller; (S.T.) A. Gold. Annual Sales (D). Co. Size (B).[Ⓢ]
- ★Tissus Flamingo Ltée., [Flamingo Woven Fabrics Ltd.], 3401 Blvd Industriel., Laval, Que. H7L 4S3. Tel. 514-667-4510. Fax: 514-629-9610. Polyethylene material for pool, patio furniture and barbecue covers, also winter and solar pool covers, construction tarps and insulating blankets. (P.) J. Patone; (S.T.) J. Couvrette. Annual Sales (C). Co. Size (C).[Ⓢ]
- Tissus Hafner du Canada Ltée., Les, See Hafner Fabrics of Canada Ltd.
- Tissus Knitrama Inc., 7801 Jarry E., Ville d'Anjou, Que. H1J 1H3. Tel. 514-354-2900. Fax: 514-354-5993. Knitting materials. (P.) G. Iannantuono; (S.T.) F. Iannantuono; (Tech.) P. Chui. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Tissus Rosedale Inc., 8600 Place Upton, D'Anjou, Que. H1J 1E3. Tel. 514-351-8402. Fax: 514-351-9830. Telex: 05-B29724. Branch offices, Toronto, Ont., Vancouver, B.C. Plant, 1100 Port Royal E., Montreal, Que. Bedspreads, comforters and curtains. Brands, "Jolie-Anne", "Richmark", "David & Dash". (C.E.O.) H. Levenson; (V.P.Sales) J. Desjardins; (V.P.Purch.) H. Bheureur; (G.M.) P. Bourgault; (Prod. Mgr.) Ms. V. Maillen. Annual Sales (D). Co. Size (B).
- †Tissus Studio Fabrics Inc., 7887 boul. St-Laurent, Montreal, Que. H2R 1X1. Tel. 514-276-2099. Fax: 514-276-7798. Draperies and flameproof drapery fabric. (P.) M. Speevak. Annual Sales (B). Co. Size (A).[Ⓢ]
- Titan Case Industries Inc., 25 Estate Drive, Scarborough, Ont. M1H 2Z2. Tel. 416-438-8803. Fax: 416-438-8849. Custom reusable shipping/storage containers, transit cases and racks. Parent company, Titan Case Industries Inc. (P.) T. Greenbank; (V.P.) M. Jackson. Annual Sales (B). Co. Size (A).[Ⓢ]
- Titan Foundry Ltd., 9520 Yellowhead Trail, Edmonton, Alta. T5G 0W4. Tel. 403-479-2057. Fax: 403-474-6125. Branch offices, Oakville, Ont., Winnipeg, Man., Surrey, B.C. Cast iron soil pipe and fittings, manhole frames and covers, valve and service boxes. Brands, "Titan", "MJ".
- (P.) R. Babicki; (Mktg.Mgr.) F. Albert; (Cont.) V. Suos. Annual Sales (O). Co. Size (C).[Ⓢ]
- ★TITAN WHEELS INTERNATIONAL LTD., 1051 Tapscott Rd., Scarborough, Ont. M1X 1A1. Tel. 416-298-0999. Fax: 416-298-9082. Telex: 065-25141. Steel rims and wheels for agricultural, skidders, mining and off-highway equipment. Parent company, Runnymede Development Corporation Limited, Scarborough, Ont. (P.) M. Taylor; (V.P.Sales) R. Alexander; (P.A.) M. Hoffman. Annual Sales (O). Co. Size (A).[Ⓢ]
- Titan Safety Products Ltd., [Les Produits de Sécurité Titan Ltée.], 8530 Esplanade Ave., Montreal, Que. H2P 2R8. Tel. 514-381-2301. Fax: 514-381-9050. "Protech" disposable aprons, lab coats, isolation gowns, hats, airlines tidies and pillow cases for industrial and medical applications, coveralls, bonnets, hazardous-materials suits. (P.) N. Speevak; (S.M.) M. Levine. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Titan Steel & Wire Co. Ltd., 11041 Elevator Rd., Surrey, B.C. V3V 2R8. Tel. 604-581-5441. Fax: 604-581-3775. Telex: 043-51117. Wire and wire products. Brand, "Titan". (V.P.Sales) M. Morris. Annual Sales (E). Co. Size (D).[Ⓢ]
- Titan Wood Products Limited, 615 Orwell St., Mississauga, Ont. L5A 2W4. Tel. 416-279-0571. Fax: 416-279-3709. Wooden bedroom, dining room and dinette furniture. (P.) W. H. Okada; (S.T.) H. K. Okada; (Plant Mgr.) O. Okada. Annual Sales (C). Co. Size (D).[Ⓢ]
- ★TITANIUM LIMITED/LIMITÉE, 5055 Levy, St-Laurent, Que. H4R 9Z7. Tel. 514-334-57B1. Fax: 514-334-3410. Plant, Richmond, B.C. Titanium equipment for the industrial market, titanium mill products. (S.M.) S. Lorenowich; (G.M.) A.L. Forrest. Annual Sales (O). Co. Size (C).[Ⓢ]
- Titeflex Canada Ltd., 12B Centre St. E., Richmond Hill, Ont. L4C 1A6. Tel. 416-883-5883. Fax: 416-883-3140. "Tift" truck and automotive exhaust flexibles, stripwound and corrugated hose. (G.M.) D.A. MacLeod. Annual Sales (D). Co. Size (C).[Ⓢ]
- Title Dress Limited, 525 Adelaide St. W., Toronto, Ont. M5V 1T6. Tel. 416-862-1099. Fax: 416-862-8255. Associate company, Title Textile Company, Toronto, Ont. Brands, "Title Originals", "Sandie By Title". (Dir.) H. Title; (G.M.) S. Title. Annual Sales (C). Co. Size (A).[Ⓢ]
- Titus Flux Reclaiming Division of Titus Steel Co. Ltd., 6767 Invader Cres., Mississauga, Ont. L5T 2B7. Tel. 416-564-2446. Associate, Titus Flux Reclaiming Inc., Cartersville, GA, U.S.A. Reclaiming of fused flux powders from the submerged-arc welding process on a custom basis. (P.) V.W. Usatis; (G.M. & Plant Mgr.) W.R. Hack. Annual Sales (B). Co. Size (A).[Ⓢ]
- ★Toastess Inc., 815 Tecumseh St., Pointe Claire, Que. H9R 4B1. Tel. 514-697-3320. Fax: 514-697-2057. Electric frypans, kettles, deep fryers, corn poppers, grills and waffle bakers, griddles, woks, etc. Brands, "Toastess", "Lewyt". (P.) H. Solomon; (V.P.) J. Solomon; (S.T. & G.M.) L. Solomon. Annual Sales (D). Co. Size (D).
- Tobac Curing Systems, Limited, First Ave., P.O. Box 160, Simcoe, Ont. N3Y 4L1. Tel. 519-426-3262. Fax: 519-426-2052. Ventilating equipment, "Cooler" agricultural harvesting equipment. (P. & G.M.) R.J. Boswell. Annual Sales (C). Co. Size (B).[Ⓢ]
- Tober Tool & Machine Co. Ltd., 5925 Ambler Dr., Mississauga, Ont. L4W 2K2. Tel. 416-625-7940. Fax: 416-625-7943. Jigs, tools, dies, hydraulic cylinders, custom machining, etc. (P.) C. Hallmann. Annual Sales (C). Co. Size (A).[Ⓢ]
- Toby Canada Inc., 9 Sunlight Pk.Rd., Box 109, Stn.G, Toronto, Ont. M4M 3G2. Tel. 416-461-9401. Branch office, Montreal, Que. Decorator cushions, bedspreads and matching ready made drapes, summer furniture pads and covers, pillows, comforters, pillow shams, dust ruffles, basket chair covers, chair pads and rocking chair sets. Brands, "Toby", "Contessa", "Martex" sheets, towels, blankets. Parent company, Grafton Group Limited. (P. & C.E.O.) M. Mewha; (V.P.Sales) C. Longmore; (Cont.) J.H. Scott. Annual Sales (O). Co. Size (E).[Ⓢ]
- ★Todd Combustion Limited, 585 Boul Cure Boivin, Boisbriand, Que. J7G 2A8. Tel. 514-435-1961. Fax: 514-435-3160. Industrial and gas burners. Brands, "Todd", "Lin-flo", "Dynaswirl", "Stabelite", "Aerosim". Parent company, Fuel Tech Inc., Stamford, CT, U.S.A.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

★ Indicates active exporter.

Ⓢ Uses direct sales force.

Ⓢ Uses both Ⓢ and Ⓢ.

- (G.M.) H.A.S. Brooks; (Cont.) J. Douesnard. Annual Sales (C). Co. Size (8).®
- Tokheim of Canada Limited, [Tokheim du Canada Limitée], 6340 Kestrel Rd., Mississauga, Ont. L5T 1Z3. Tel. 416-670-8030. Fax: 416-670-8042. Gasoline pump assemblies. Brands, "Explorer", "Interceptor", "TCS", "MMD", "Unistar". Parent company, Tokheim Corporation, Fort Wayne, IN, U.S.A.
- (P. & C.E.O.) R. Davey; (Foreman) J. Kapacila; (Plant Mgr.) D. Neale; (Cont.) J. Gofton. Annual Sales (D). Co. Size (B).®
- ★ Toledo Scale Canada Ltd., 5220 Creekbank Rd., Mississauga, Ont. L4W 1X1. Tel. 416-625-8112. Fax: 416-625-9288. Sales and service offices throughout Canada. Plant, Burlington, Ont. Associate, Toledo Scale Corporation, Columbus, OH, U.S.A. Retail, industrial, automatic, batching, counting, vehicle scales in motion truck and rail scales, tank scales, UPC random weight systems, bar code printers, wrapping equipment. Brands, "Toledo", "Superwrapper", "Hi-Speed". Parent company, Toledo Scale Corporation, Columbus, OH, U.S.A.
- For.Reps.: Toledo Scale, Beaumont Leys, Leicester, England; Germany, Spain, Sweden, France, Switzerland, Australia, New Zealand, Brazil, Mexico, Belgium.
- (P.) A.W. Briston; (V.P.Sales) R.E. Parent; (V.P.Ops.) J.C. Quayle; (V.P.Mktg.) F.J. Sekela; (Retail Prod.Mgr.) S. Andrade; (Engr'g Mgr.) F. Lang. Co. Size (E).®
- ★ Tolko Industries Ltd., P.O. Box 39, Vernon, B.C. V1T 6M1. Tel. 604-545-4411. Fax: 604-545-5133. Telex: 048-85295. Branch plants, Lavington, Quesnel, Merritt, Heffley Creek, Louis Creek, N.Vancouver, B.C. SPF, fir, Idaho white pine and Western red cedar boards and dimension lumber. Parent company, Tolko Forest Products Ltd.
- (P.) A. Thorlakson; (Fin.Mgr.) F. Stehle; (Mktg.Mgr.) R. Patterson; (Compt.) D. Drew; (Mgr.Lumber Mfg.) R. Crossley. Annual Sales (G). Co. Size (G).®
- Tollefson Lithographing Ltd., 521 North Service Rd.E., P.O. Box 985, Oakville, Ont. L6J 5E8. Tel. 416-845-7865. Fax: 416-845-4969. Subsidiaries, Ardis Design & Display, Oakville Mailing House, Oakville, Ont. Brochures, posters, calendars, creative design, etc.
- (P.) F. Sutherland; (V.P.) R. Pinney. Annual Sales (C). Co. Size (C).
- Tomahawk Mfg. Ltd., 3663 Mavis Rd., Unit 12, Mississauga, Ont. L5C 2Z2. Tel. 416-279-3520. Fax: 416-566-5660. Associates, Heppa Filter Ltd., Torbuff Ltd. and Biltwell Tool Ltd., Mississauga, Ont. Electrostatic spraying of steel pans, manufacturing of real estate sign holders, deep drawing of kettles and deep fryer pots, stampings.
- (P.) G. J. Harrison; (S.T.) M. Harrison. Annual Sales (B). Co. Size (A).®
- Tomasso Corporation, 9009 Parc Ave., Montreal, Que. H2N 1Z1. Tel. 514-381-7653. Frozen entrees. Brand, "Piazza Tomasso".
- (G.M. & S.M.) P. Tomasso; (T. & Compt.) M. Tomasso; (P.A. & Plant Mgr.) M. Leccese. Annual Sales (C). Co. Size (A).®
- Tomlin Industries, 623 Colby Dr., Waterloo, Ont. N2V 1B4. Tel. 519-884-5290. Fax: 519-746-3114. Bathroom vanities and tops, whirlpools, acrylic shower stalls, tubs and tub/shower units, custom plastic vacuum forming. Parent company, T. Welker Inc.
- (P.) T.F. Welker. Annual Sales (C). Co. Size (A).®
- Tomlin Industries Div. T. Welker Inc., 623 Colby Dr., Waterloo, Ont. N2V 1B6. Tel. 519-884-5290. Fax: 519-746-3114. Acrylic bathware.
- (P.) T. Welker. Annual Sales (C). Co. Size (A).®
- Tompkins, D.C., Manufacturing Inc., R.R.#1, P.O. Box 304, Deseronto, Ont. K0K 1X0. Tel. 613-396-5283. Branch office, Mississauga Chair, Mississauga, Ont. Subsidiary, Tompkins Furniture, Belleville, Ont. Custom chair manufacturing, reproduction furniture.
- (P.) D. Tompkins; (Plant Mgr.) P. Beauchesne. Co. Size (A).
- Tonka Canada Inc., 7883 Keele St., P. O. Box 600, Concord, Ont. L4K 1B7. Tel. 416-669-1210. Fax: 416-669-4795. Sales office, Montreal, Que. Games and toys. Parent company, Tonka Corp., Minnetonka, MN, U.S.A.
- (P.) Mrs. M. Law; (V.P.Fin. & Cont.) D. Lendt; (V.P.Mktg.) D. Davenport; (V.P.Ops.) I. Caldwell; (V.P.Sales) D. Hartley. Annual Sales (E). Co. Size (C).®
- ★ Tonolli Canada Ltd., 1333 Tonolli Rd., Mississauga, Ont. L4Y 4C2. Tel. 416-279-9555. Fax: 416-896-3415. Telex: 06-960129. "Tonolli" lead ingots, solder, babbitt, etc. Parent company, IFIM International, Amsterdam, Holland.
- (P.) N. Monteiro; (V.P.Fin.) V. V. Bailini; (V.P.Mktg.) J. Joao Silva; (V.P.Mfg.) S. Legati; (Plant Mgr.) D. Colli; (P.A.Plant) S. Santosuosso. Annual Sales (E). Co. Size (C).®
- Toojay Fabrics Co. Ltd., 8600 Place Upton, Ville D'Anjou, Que. H1J 1E3. Tel. 514-351-8402. Fax: 514-351-9830. Branch offices in Quebec, Ontario and Western Provinces. Upholstery fabrics. Parent company, Commonwealth Curtain.
- (P.) H.J. Shuster; (V.P.) H. Shereur; (V.P.) R. W. Gibbons. Annual Sales (C). Co. Size (A).®
- Tooling Enterprises, 85 Nantucket Blvd., Scarborough, Ont. M1P 2N7. Tel. 416-751-7360. Fax: 416-751-8872. Tools, dies, jigs, fixtures, close centre adjustable tooling for the metal fabrication industry.
- (P.) E.S. Joseph; (G.M.) D. Daniels; (Off.Mgr.) Mrs. V. Chang. Annual Sales (C). Co. Size (A).
- Top Grade Machining Ltd., 919 Pantera Ct., Mississauga, Ont. L4W 2R9. Tel. 416-625-9865. Fax: 416-625-5417. Injection moulds for plastic industries.
- (P.) J. Slobodnik; (Plant Mgr.) C. Ursic. Annual Sales (C). Co. Size (C).®
- ★ Top Rollshutters Inc., 5501 - 46 Ave. S.E., Box 3279, Salmon Arm, B.C. V1E 4S1. Tel. 604-832-7777. Fax: 604-832-8577. Branch office, Calgary, Alta., Richmond, B.C. Subsidiary, Top Rollshutters Inc., Seattle, WA, U.S.A. Aluminum and plastic rollshutters manufactured for insulation, security and privacy, suitable for roll-up garage doors and windows.
- For.Reps.: Several in U.S.A., Japan.
- (P.) A. P. Presch; (G.M.Calgary) A. Cramer; (G.M.Richmond) Mrs. 8. Smith-Wickett. Annual Sales (C). Co. Size (A).®
- Top Sports Inc., 173 Peel St., Montreal, Que. H3C 2G6. Tel. 514-871-1199. Fiberglass cross-country skis, poles and bindings, alpine ski poles, sailboarding equipment. Brands, "X-C" skis, "Alpine" ski poles.
- (P. & S.M.) G. Syrovatka. Annual Sales (B). Co. Size (A).
- † Top Tape & Label Limited, 3325 N. Service Rd., Burlington, Ont. L7N 3G2. Tel. 416-335-4423. Toll Free: 800-263-0580. Fax: 416-335-0586. Branch office, St-Laurent, Que. Pressure sensitive and non-pressure sensitive labels, decals, tape and signs, packing list envelopes, wall charts, software programs for labelling.
- (P.) C. M. Dicks; (V.P.) T. Ellerby; (Cont.) Ms. J. Sutton; (G.M.) B. Donnelly. Annual Sales (D). Co. Size (B).®
- Topco Oilsales Ltd., 3603-2nd St. N.E., Calgary, Alta. T2E 3H6. Tel. 403-230-1558. Fax: 403-230-4591. Branch office, Edmonton, Alta. Thread compounds. Brands, "Topco", "Zincote", "Thermal Kote II".
- (P.) A. E. Plomp; (G.M.) G. Levang; (Partner) R. Kane; (Plant Mgr.) R. Cairney. Annual Sales (C). Co. Size (A).®
- Topnotch Feeds Limited, 138 Main St., P.O. Box 370, Seaford, Ont. N0K 1W0. Tel. 519-527-1911. Toll Free: 800-265-5582. Fax: 519-527-2252. Branch plants, Kingston, Moffat, Milverton, Wroxeter, Brussels, Dorchester, St. Thomas, Port Stanley, Dutton, Napanee, Ont. Animal and poultry feeds. Brand, "Topnotch". Parent company, James Richardson & Sons Limited, Winnipeg, Man.
- (G.M.) D. Kunder. Annual Sales (E). Co. Size (C).®
- ★ Topnotch Nutri Limited, 32885 Ventura Ave., Box 1030, Abbotsford, B.C. V2S 5B5. Tel. 604-852-9286. Fax: 604-853-9086. Plant, Surrey, B.C. Branch offices and plants, Armstrong, Duncan, B.C. Feeds, seeds, pet foods, fertilizers, etc. Brands, "Buckerfields", "Uplands Special", "Top Dog", "Top Cat", pet foods. Parent company, James Richardson & Sons Limited.
- (P.) D. Larsen; (G.M.) T. Cooper; (Dir.Fin & Admin.) D. C. Smith. Annual Sales (E). Co. Size (E).®
- Topographics Limited, 171 Idema Rd., Markham, Ont. L3R 1A9. Tel. 416-475-6477. Fax: 416-475-3176. Three dimensional maps, architectural, engineering and relief models, photoprinting.
- (P.) R.H.H. Myers; (S.T.) M. Herold. Annual Sales (B). Co. Size (A).
- Topper Floating Structures Ltd., 7690 Hopcott Rd., Delta, B.C. V4G 1B6. Tel. 604-946-1301. Fax: 604-946-1638. Branch office, Ajax, Ont. Wood and concrete floating docks and breakwaters, aluminum, walkways, buoys, fish pens, concrete floating homes, concrete barges. Parent company, Rivtow Straits Ltd.
- (G.M.) N. Purewal. Annual Sales (D). Co. Size (8).®
- ★ Topping Electronics Incorporated, 215 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel. 416-285-1272. Fax: 416-757-8096. Electronic and communications equipment, frequency synthesizers, pipeline monitoring equipment, also microprocessor based vehicular traffic control equipment programmed to operate signal lamp relays at intersections to control the flow of traffic.
- (P. & S.M.) A. Richardson; (G.M. & P.A.) J. C. Illingworth. Annual Sales (8). Co. Size (A).®
- ★ Topps Wristwear Ltd., 2365-46th Ave., Lachine, Que. H8T 3C9. Tel. 514-636-5503. Fax: 514-636-5745. Telex: 05-822823. Expansion and fashion type watch bands and straps, battery operated quartz clocks. Brands, "Topps", "Rendez-Vous".
- (S.M.) J. Pearson. Annual Sales (D). Co. Size (A).®
- ★ Tops Design Gifts Ltd., 623 S. Service Rd., P.O. Box 416, Grimsby, Ont. L3M 4H8. Tel. 416-643-1255. Fax: 416-643-6220. Telex: 061-5323. Confectionary gift items.
- (P.) G. Hendriks; (V.P.) Ms. L. Van Stroe. Annual Sales (C). Co. Size (A).
- Topsyn Flexible Packaging Ltd., 1B Stapleton St., Winnipeg, Man. R2L 2E2. Tel. 204-668-5388. Branch office, Saskatoon, Sask. Polyethylene bags.
- (P.) K. Kryschuk; (V.P. & S.M.) D. T. Jenkins, Sr.; (Prod'n Cont.) G. Kryschuk; (Sales Rep.Saskatoon) J. Jenkins. Annual Sales (C). Co. Size (8).
- † Tor Computerized Systems Inc., 160 Applewood Cres., Unit #14, Concord, Ont. L4K 4H2. Tel. 416-660-3262. Fax: 416-660-1382. Subsidiary, Tor CAD/CAM Corporation. Bench top lathe and mill for training, CNC and light manufacturing, numerically controlled mills used for tool proving and light production.
- (P.) F. Nanfara; (Systems Specialist) T. Uccello; (Ops. Mgr.) D. Murphy. Annual Sales (C). Co. Size (A).
- ★ Tor Truck Corporation, 1666 Shawson Dr. E., Mississauga, Ont. L4W 1N7. Tel. 416-670-2960. Fax: 416-670-7022. Telex: 06-968705. Transit crane and all terrain chassis, snow plow and refueller chassis, drill rig carriers. Parent company, R.P.M. Tech. Inc.
- (P.) M. Papiillon; (V.P.) F. A. Cusenza; (Cont.) K. Kan; (S.T.) Mrs. V. L. Hunter. Annual Sales (D). Co. Size (C).®
- Torbram Process Machinery Ltd., 7389 Kimbel St., Mississauga, Ont. L4T 3M6. Tel. 416-673-4937. Steel handling and processing machinery including packaging lines, tension units for coil steel, coating equipment, conveyors and tables.
- (Mgr.) J. Baranyai. Annual Sales (B). Co. Size (A).
- Torcad Ltd.; 275 Norseman St., Toronto, Ont. MBZ 2R5. Tel. 416-239-3928. Fax: 416-239-0049. See also listing of D.C. Chrome Division. Platers, phosphaters, hot dip galvanizers.
- (P.) D. Court; (G.M.) A. MacDonald. Annual Sales (D). Co. Size (C).
- Torchlight Industries, 30 Edinburgh Rd. N., Guelph, Ont. N1H 7J1. Tel. 519-822-7600. Skids and pallets, survey stakes, house bridging. Parent company, Torchlight Services.
- (Exec.Dir.) K. Lymburner; (Off.Mgr.) L. Orr; (Prod. Mgr.) Ms. Y. Patterson; (Supv'r) J. Brugee; (Sales Rep.) J. Russ. Annual Sales (A). Co. Size (B).
- Torfeaco Industries Limited, 545 Trethewey Dr., Toronto, Ont. M6M 2L9. Tel. 416-249-7091. Fax: 416-249-2245. Telex: 06-969510. "Torfeaco" pillows, cushions, bedspreads, drapes, comforters and coverlets.
- (P.) H. Hafner; (V.P.) L. Cornofsky; (V.P.Mktg.) R.V. Flusk; (V.P.Mfg.) A. Wellman; (Plant Eng.) L. Murphy; (Purch.Mgr.) E. Stabb. Annual Sales (E). Co. Size (E).®
- Torham Packaging Inc., 829 Woodward Ave., Hamilton, Ont. L8H 7L4. Tel. 416-547-3006. Fax: 416-547-6996. Folding cartons and set-up boxes.
- (P.) C. Y. Woods; (V.P.) J. Tipler; (Plant Mgr.) L. Puzinas; (S.M.) G. Montgomery. Annual Sales (D). Co. Size (D).®
- Torino Furniture Co. Ltd., 149 - 151 Bartley Dr., Toronto, Ont. M4A 1C9. Tel. 416-752-8201. Bedroom and dining room furniture, coffee and end tables.
- (C.E.O.) R. Cirignano. Annual Sales (C). Co. Size (B).
- † Torkos Brothers Inc., 14 Curity Ave., Toronto, Ont. M4B 1X7. Tel. 416-752-8166. Fax: 416-752-8185. "TNT" golf clubs.
- (P.) N. Torkos; (Prod'n Mgr.) D. Torkos; (G.M.) C. Torkos. Annual Sales (C). Co. Size (A).®
- ★ Tornado Engineering, P.O. Box 141, Burlington, Ont. L7R 3X8. Tel. 416-681-1173. Fax: 416-333-3860. Branch office, Niagara Falls, NY, U.S.A. Plants, Montreal, Que., Burlington, Ont., Chicago, IL, U.S.A. "Tornado" impact crushers, "Dynaloc", "Positrac" and "Locveyor" belt/pulley conveyor and tracking systems, "Cable Drive" power transmission products, "VFX" vibrating screens.
- (P. & P.A.) G.A. Ehmman. Annual Sales (C). Co. Size (A).®

- Tornado Plastics Inc., 9400 Parkway, Ville D'Anjou, Que. H1J 1N6. Tel. 514-353-8822. Fax: 514-353-6929. Custom binders, packaging, vinyl products, advertising specialties, etc.
- (Sales Dir.) G. Gestetner; (Compt.) Mrs. 8. Kocur; (Plant Mgr.) J. Rinaldi. Annual Sales (C). Co. Size (8).[Ⓢ]
- ★Toro Canada Ltd., 269 Hespeler Rd., Box 2678, Steinbach, Man. R0A 2A0. Tel. 204-326-4408. Fax: 204-326-2091. Hand lawn mowers, single and two stage snow blowers, electric trimmers, low voltage outdoor lighting. Parent company, The Toro Co., Minneapolis, Minn., U.S.A.
- (Dir.Ops.) J. McCoy; (Cont.) 8. Ticknor; (Mktg.Mgr.) R. Eldred; (Mfg.Mgr.) M. Halipchuk; (Mat'ls Mgr.) D. Strain; (Engr'g Mgr.) D. Simpson. Annual Sales (E). Co. Size (8).
- Toronsteel, 170 Claireville Dr., Rexdale, Ont. M9W 5Y3. Tel. 416-674-0212. Fax: 416-674-1571. Steel forms for precast concrete and light weight wall panels, cast-in and erection hardware for precast concrete, light structural and plate fabrication.
- (P.) A. Tokayer; (V.P. & Prod.Mgr.) H. Tokayer. Annual Sales (B). Co. Size (A).
- Torontario Fur Company, 927 Pape Ave., Toronto, Ont. M4K 3V5. Tel. 416-461-0769. Coats and jackets of fox, racoon, mink, etc.
- (Prop. & P.) G. Athanasiadis. Co. Size (A).
- Toronto Carton Limited, 44 Rolard Dr., Scarborough, Ont. M1R 4G2. Tel. 416-291-4411. Fax: 416-291-7588.
- (Chmn.) M.D. Brody; (P.) T. Stinson. Annual Sales (D). Co. Size (D).[Ⓢ]
- Toronto Dyeing & Finishing Inc., 376 Dufferin St., Toronto, Ont. M6K 1Z8. Tel. 416-531-3535. Textile dyers and finishers, waterproofers. Brand, "Sahara".
- (P.) M. H. Rapp; (G.M.) H. Wagman. Annual Sales (8). Co. Size (A).
- Toronto Fastener Industries, 19 Constellation Crt., Rexdale, Ont. M9W 1K4. Tel. 416-674-1230. Fax: 416-674-1673. Aerospace and precision bolts and screws. Trade mark, "TFI".
- (P.) S.D. Woollings; (G.M.) J. W. Campbell; (Q.C.Mgr.) A. Baris. Co. Size (A).
- Toronto Gear Works Limited, 112 Sinnott Rd., Scarborough, Ont. M1L 4M8. Tel. 416-751-2121. Fax: 416-751-7023. Branch offices, T.P.C., Saint-Laurent, Que., Edmonton, Alta. Associate company, Timing Pulleys of Canada, Scarborough, Ont. Custom gears, timing pulleys, HTD pulleys, metric timing pulleys.
- (P.) S. Reuby; (S.T.) Ms. N. J. Reuby. Annual Sales (C). Co. Size (8).
- Toronto Glass & Mirror Limited, 67 Racine Rd., Rexdale, Ont. M9W 2Z4. Tel. 416-743-7431. Fax: 416-743-8261. Glass sealed window units. Brand, "Heat-Seal".
- (P.) Mrs. I. Steinberg. Annual Sales (C). Co. Size (A).[Ⓢ]
- Toronto Hydro-Electric System, 14 Carlton St., Toronto, Ont. M5B 1K5. Tel. 416-599-0400. Fax: 416-591-4461. Electric power distribution.
- (Chmn.) R.R. Horkins; (G.M.) D.C. Doherty; (P.A.) J.N. Clark; (P.R.) Ms. F. Gallagher. Annual Sales (F). Co. Size (G).
- ★Toronto Kitchen Equipment Ltd., 1150 Barmac Dr., Weston, Ont. M9L 1X5. Tel. 416-745-4944. Fax: 416-745-3217. Stainless steel custom and production metal fabricating, shearing, CNC punching, break forming, welding. Trade name, TKE.
- (P.) J. Zoldos; (G.M. & S.M.) P. Antolin; (P.A.) D. Clubine; (Eng.) J. Tchitdjian. Annual Sales (C). Co. Size (B).[Ⓢ]
- Toronto Machine & Tool Co., Ltd., 38 Milne Ave., Scarborough, Ont. M1L 1K1. Tel. 416-699-7169. Fax: 416-699-3752. General machine work, gear cutting, jigs, fixtures, rotary surface grinding, machine design, custom machine building and CNC machining.
- (P.) J. Christensen; (V.P.) M. Donski; (V.P.) P. Mills; (P.A.) S. Crockatt. Annual Sales (C). Co. Size (8).
- ★Toronto Medical Corp., 901 Dillingham Rd., Pickering, Ont. L1W 2Y5. Tel. 416-420-3303. Fax: 416-420-3970. Telex: 062-18135. Continuous passive motion machines to aid in post-operative treatment of joints. Trade mark, Mobilimb.
- (P.) J. Saringer; (Exec.V.P.) M. Roberts; A; (Fin.) R. Ravindrakumar; (P.A.) Mrs. M. McIsaac; (Admin.) Mrs. M. Naudi. Annual Sales (C). Co. Size (8).[Ⓢ]
- Toronto Metal Spinning (1965) Limited, 33 Davies Ave., Toronto, Ont. M4M 2A9. Tel. 416-461-0949. Light reflectors, custom metal spinning and stamping.
- (P.) M. Kloos. Annual Sales (B). Co. Size (A).
- Toronto Pattern Works Ltd., 98 Crockford Blvd., Scarborough, Ont. M1R 3C3. Tel. 416-752-9179. Patternmak-
- ers, models, iron and aluminum moulds. Brand, "T.P.W.". (P.) R.E. Myatt. Annual Sales (B). Co. Size (A).
- Toronto Plastics Limited, 2045 Midland Ave., Scarborough, Ont. M1P 3E2. Tel. 416-293-1156. Fax: 416-298-9949. Custom injection moulders and extruders of thermoplastic materials. Parent company, Plextron Inc.
- (P.) P. Irvine; (V.P.) D. Ross. Annual Sales (D). Co. Size (D).[Ⓢ]
- Toronto Redi Strip Ltd., 1-Blair Dr., Brampton, Ont. L6T 2H4. Tel. 416-459-7334. Fax: 416-459-7345. Removal of paint and rust from steel and aluminum parts.
- (G.M.) W. Wood. Annual Sales (8). Co. Size (A).[Ⓢ]
- Toronto Reefer Container Service Ltd., 61 Malmö Ct., Maple, Ont. L0J 1E0. Tel. 416-832-2258. Telex: 06-964663. Specialized equipment, dry freight and tank containers and container chassis.
- (P. & G.M.) T. Kulas. Annual Sales (B). Co. Size (A).
- †Toronto Stained Glass & Graphic Arts Inc., 2775 Dundas St. W., Toronto, Ont. M6P 1Y4. Tel. 416-763-6275. Stained glass suncatchers or window hangings, stained glass door lites and side lites for use in residential exterior doors.
- (P.) R. Pollock; (S.M.) Ms. M.A. Hulick. Annual Sales (B). Co. Size (A).[Ⓢ]
- Toronto Stamp Inc., 137 Church St., Toronto, Ont. M5B 1Y5. Tel. 416-368-7022. Fax: 416-368-2478. Identification products including badges, signs, tags, nameplates, decals, Stencils, rubber stamps, steel stamps and marking machines.
- (G.M.) R. S. Near; (S.M.) F.J. Ferrari; (Cont.) D. Orr; (Plant Mgr.) R.J. Mitchell. Annual Sales (C). Co. Size (B).[Ⓢ]
- Toronto Steel Rule Die, 110 Ferrier St., Markham, Ont. L3R 2Z5. Tel. 416-475-6825. Steel rule, heat seal and clicker dies.
- (Prop.) J. C. Garbutt. Annual Sales (8). Co. Size (A).
- Toronto Vault & Concrete Products Ltd., 1355 Shawson Dr., Mississauga, Ont. L4W 1C4. Tel. 416-678-9331. Branch office, Markham, Ont. Branch plant, 2480 Royal Windsor Dr., Mississauga, Ont. Divisions, Unit Precast Company, Perma Paving Stone, Mississauga, Ont. Concrete steps, bumper and driveway curbs, interlocking paving stones, custom work, patio stones.
- (P. & G.M.) J. Frank Acton; (Ops.Mgr.) S. A. Acton. Annual Sales (D). Co. Size (B).[Ⓢ]
- †Toronto Wood Treating, 201 Wallace St., P.O. Box 269, Acton, Ont. L7J 2M4. Tel. 519-853-0600. Fax: 519-B53-0559. Pressure preserved lumber and timber products, fire retardant treated lumber, custom milling and treating services.
- (G.M. & P.A.) D. Phipps; (S.M.) T. Gardner; (Plant Mgr.) P. Wedge. Annual Sales (D). Co. Size (B).[Ⓢ]
- ★Torrid Oven Limited, 7500 Bath Rd., Mississauga, Ont. L4T 1L2. Tel. 416-678-2200. Fax: 416-678-6258. Telex: 06-968537. Plant, Concord, Ont. Associate, Torrid Oven Incorporated, Buffalo, NY, U.S.A. "Torrid" industrial ovens and electric, gas fired, oil and steam dryers; metal cleaning machines, direct thermal incinerators; high performance paint spray booths, paint electrodeposition systems, paint flowcoaters, powder spray enclosures and recovery systems, contractors turnkey paint finishing systems.
- (P.) R.W. Corcoran; (V.P.) J.P. Muyschondt; (Purch. Mgr.) C.T. Corcoran; (Cont.) S.G. Prager. Annual Sales (D). Co. Size (8).[Ⓢ]
- Torrington Div. Ingersoll-Rand Canada Inc., 4 Victoria Ave., Bedford, Que. J0J 1A0. Tel. 514-248-3316. Fax: 514-248-4196. Telex: 05-268688. Branch offices, Dorval, Que., Mississauga, Ont., Vancouver, B.C. Subsidiary, Torrington Do Brazil S.A., Nova Friburgo, Brazil. Anti-friction bearings and heavy duty pillow blocks. Parent company, Ingersoll-Rand Canada, Kirkland, Que.
- (Cont.) J. C. Ackermans; (Personnel Mgr.) G. Bedard; (Plant Mgr.) C. St-Hilaire. Annual Sales (D). Co. Size (E).[Ⓢ]
- ★Tors Cove Fisheries Ltd., Tors Cove, Nfld. A0A 4A0. Tel. 709-334-3222. Fax: 709-334-2532. Fish.
- (P.) M. O'Brien; (V.P.) Ms. M. O'Brien; (V.P.) S. O'Brien; (Mgr.) J. Morry. Annual Sales (C). Co. Size (D).[Ⓢ]
- ★Tostar Corporation, 1 Yonge St., Toronto, Ont. M5E 1P9. Tel. 416-869-4010. Fax: 416-869-4183. Telex: 065-28216. Plants, Commercial Printing Operations, Willowdale, Mississauga, Scarborough, Ont. Subsidiaries, Toronto Star Newspapers Ltd., Harlequin Enterprises Ltd., Toronto, Metroland Printing & Publishing Ltd., Mississauga, Ont. Printers and publishers of "The Toronto Star", 24 community newspapers, paperback books.
- For.Rep., Sy Kaplan Associates, North Miami, FL, U.S.A.
- (Chmn.) 8. H. Honderich; (P.) D. R. Jolley; (Exec.V.P.) D. A. Galloway; (V.P.Fin.) R.J. Steacy; (Corp.S. & Gén. Counsel) J. Blair MacKenzie; (T.) D. Todd Smith; (V.P.) 8. M. Thall; (V.P.Corp.Dev.) W.D. Bingham. Annual Sales (H). Co. Size (G).[Ⓢ]
- Tortex Machine Works Limited, 485 Wellington St. W., Toronto, Ont. M5V 1E9. Tel. 416-596-6451. Custom machinery, steel shafts, general machining.
- (P.) W.J. Points; (G.M.) J.C. Points; (Plant Mgr.) L. Balint. Annual Sales (8). Co. Size (A).[Ⓢ]
- †Torwood Graphics Inc., 755 Queensway E., Unit 20, Mississauga, Ont. L4Y 4C5. Tel. 416-275-6111. Fax: 416-275-0556. Commercial printer.
- (P.) P. Pacione; (V.P.Admin.) D. Burns. Annual Sales (C). Co. Size (8).[Ⓢ]
- ★Total Alert Corporation, 39 Robertson Rd., Suite 261, Nepean, Ont. K2H 8R2. Tel. 613-596-9904. Fax: 613-596-9908. Branch office, Sacramento, CA, New Jersey, NY, Chicago, IL, U.S.A. Electronic radio transmitters, radio direction finding equipment, computer software, network systems, radio receivers, pagers.
- (C.E.O. & P.) P. Weaver; (V.P.Sales & Support) M. Stepchuk; (V.P.Engr'g & Mfg.) K. Fakhry. Annual Sales (C). Co. Size (8).
- ★Total Brake Industries Ltd., 1949 - 55th Ave., Dorval, Que. H9P 1G9. Tel. 514-631-9080. Fax: 514-631-9197. Telex: 05-822610. Disc brake pads. Brand, "Cougar Brakes".
- (Mng.Dir.) A. Tabori. Annual Sales (D). Co. Size (C).[Ⓢ]
- †Total Containment Int'l Inc., 788 Jamie Ave., Nepean, Ont. K2E 6T6. Tel. 613-226-3050. Telex: 05-34379. Subsidiary, Orbmah Monitors Inc., Nepean, Ont. Leak detector and containment for petroleum storage tank and pipeline.
- (P.) E.O. Butts; (V.P.) N.E. Butts; (S.) S.A. Cripps. Co. Size (A).
- ★Total Distribution Systems Ltd., 301 Tillson Ave., Tillsonburg, Ont. N4G 5E5. Tel. 519-842-4211. Fax: 519-842-8623. Telex: 061-8512. Branch plants, Tillsonburg, Hagersville, London, Ont., Jacksonville, FL, U.S.A. Boxes, shooks, wood parts, export packing services. Parent company, TDS Group Inc.
- (P.) T. A. Logan; (Sr.V.P.Ops.) A. N. Dodd; (V.P.Fin. & Admin.) B. R. Duncan. Annual Sales (E). Co. Size (F).[Ⓢ]
- Totem Welding Co. Ltd., 13303 - 126th Ave., Edmonton, Alta. T5L 3C8. Tel. 403-453-2318. Small steel goods.
- (P.) 8. Santrock.
- Tourbière de Pointe Au Père Inc., La, Rue Père Nouvel S., C.P. 69, Pointe Au Père, Que. G0K 1G0. Tel. 418-723-2850. Sphagnum peat moss. Brands, "Pit Moss", "Pro Moss".
- (P.) A. Reid. Co. Size (C).
- Tourbière de St. Fabien, Inc., La, C.P. 11, St. Fabien, Que. G0L 2Z0. Tel. 418-869-2010. Peat and peat products. Brand, "Tourbière de St. Fabien".
- (P. & G.M.) E. Roy. Annual Sales (A). Co. Size (A).[Ⓢ]
- ★Tournage de Bois Dynastie Ltée., 200, rue St-Dominique, St-Marc-des-Carrières, Que. G0A 480. Tel. 418-268-8755. Fax: 418-268-8791. Wood turning, planing and mouldings, furniture components.
- (Mgr.) D. Moisan. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Tournament Manufacturing Co. Ltd., 55 Canbar St., P.O. Box 700, Waterloo, Ont. N2J 4B8. Tel. 519-886-3600. Fax: 519-886-5673. Telex: 069-55255. Leather handball, baseball batters', x-country ski, weightlifting, racquetball, sailing and golf gloves, golf club head covers and tote bags, curling slides, brooms, brushes and knee pads, etc. Brands, "Tournament Hardware", "Tournament Sports".
- (P.) J. M. Feeney; (Mktg.Mgr.) J. McCrea. Annual Sales (C). Co. Size (A).
- ★Tournament Sports, 55 Canbar St., P.O. Box 700, Waterloo, Ont. N2J 4B8. Tel. 519-886-3600. Toll Free: (204, 306, 403, 416, 418, 506, 514, 519, 604, 613, 705, 709, 807, 819, 902) 800-265-8888, (416, 519, 705) 800-265-6149. Fax: 519-886-5673. "Tournament Handwear" sport gloves, "Tournament" sporting goods.
- (P.) W. Schagena; (G.M.) K.A. Nelson; (S.M.) J.P. McCrea; (P.A.) L. Greig; (Plant Mgr.) J.M. Feeney. Annual Sales (C). Co. Size (8).
- Tourneurs Sur Bois Zenith, Les, See Zenith Wood Turners Inc.
- Tovel Manufacturing Ltd., 77 Bradwick Dr., Concord, Ont. L4K 1K5. Tel. 416-738-5511. Fax: 416-738-7934. 2 and 4 wheel drive rough terrain forklift, plaster mortar

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- and concrete mixers, front end loaders combination fork lift, custom made equipment, mortar boxes and buggies. (P.) J. Bentivoglio; (V.P.) P. Bentivoglio. Co. Size (8).
- Tower Paint**, a division of Cloverdale Paint Inc., 15846-111 Ave., Edmonton, Alta. T5M 2R8. Tel. 403-451-3830. Toll Free: (403) 800-232-1911. Fax: 403-452-1601. Branch offices, Calgary, Alta., Burnaby, B.C. Urethane plastic coatings, acrylic masonry paint, architectural finishes, industrial enamels primers, technical coatings, etc. Brands, "Tower-Tone", "Tower-Glo", "Paragon", "Tower-Crete", "Tower-Thane". Parent company, Cloverdale Paint Inc.
- (G.M.) G. S. St. Laurent; (S.M.) G. P. Saier; (Mktg. Mgr.) M. St. Laurent. Annual Sales (C). Co. Size (8).[®]
- ★**Town Tire Services Limited**, 693 Windmill Rd., Dartmouth, N.S. B3B 187. Tel. 902-466-2167. Tire retreading vulcanizing and moulded rubber goods.
- (Chmn.) J.A. Randles; (P.) J.W. Randles; (V.P.) E.L. Whitman. Annual Sales (C). Co. Size (8).
- Towns, E. A., Fishing Supplies Ltd.**, 3531 Bayview St., Richmond, B.C. V7E 5W3. Tel. 604-277-3191. Oil Warehouse, Foot of Burrard St., Vancouver, B.C. Fish oil and fish meal. Brand, "Towns".
- For. Reps.: Hardie Trading Limited, Melbourne, Australia; C. T. Bowring & Co. Ltd., Liverpool, H. M. F. Faure & Co. Ltd., and Chas. Page & Co. Ltd., London, England; Mitsui & Co. and Nippon Gyomo, Tokyo, Japan.
- (P.) D. M. Haywood; (S.M. & Plant Mgr.) C. M. Devaney. Co. Size (A).
- ★**Townsend Division of Textron Canada Limited**, 15 Clarence St., Gananoque, Ont. K7G 2C5. Tel. 613-382-2101. Fax: 613-382-3059. Branch offices, Montreal, Que., Rexdale, Ont., Winnipeg, Man., Vancouver, B.C. Southfield, MI, U.S.A. Plant, Rexdale, Ont. Associate, Townsend, Triad. Rivets, washers, riveting machines, etc. Brands, "Fabco", "Cherry", "Permanut", rivet nut inserts, "Boots". Parent company, Townsend Co., Charlotte, NC, U.S.A.
- (G.M.) R. Baron; (Cont.) Ms. I. Stevens; (Gen. Prod. Mgr.) D. Bruce Higgs; (Mfg. Mgr.) R. Westwood; (Pers. Mgr.) Ms. V. J. Dickson; (Reg. S.M.) J. Donovan. Annual Sales (D). Co. Size (D).[®]
- ★**Townsend Triad, Div. of Textron Canada Ltd.**, 320 Attwell Dr., Rexdale, Ont. M9W 5B7. Tel. 416-675-5530. Toll Free: 800-268-4806, (U.S.) 800-387-3810. Fax: 416-675-3762. Warehouse, 87 Disco Rd., Rexdale, Ont. Plant, 75 Disco Rd., Rexdale, Ont. Associate, Townsend, Div. of Textron, Gananoque, Que. Fasteners, screws, bolts, cold headed products, etc. Trade mark, "Triad". Parent company, Textron Canada Limited.
- (V.P. & G.M.) W.M. Craddock; (S.M.) J. P. Donovan; (P.A.) D. McLean; (Plant Mgr.) R. Westwood; (Eng.) R. Cartwright. Annual Sales (D). Co. Size (C).[®]
- ★**Toyo Pumps North America Corporation**, 2853 Douglas Rd., Burnaby, B.C. V5C 6M2. Tel. 604-298-1213. Toll Free: 800-663-4314. Fax: 604-298-7773. Telex: 043-52848. "Toyo" pumps.
- (C.E.O.) P. Van-De-Velde; (C.O.O.) R. Binning; (Chief Eng.) S. Samarasekera; (V.P. Fin.) M. Ng. Annual Sales (D). Co. Size (8).[®]
- Toyota Motor Manufacturing Canada Inc.**, 1055 Fountain St. N., P.O. Box 5002, Cambridge, Ont. N3H 5K2. Tel. 519-653-1111. Fax: 519-653-9714.
- (Hum. Res. Specialist) 8. Baragwanath.
- Trac Industries Ltd.**, 114 Whalen St., Newcastle, N.B. E1V 3W5. Tel. 506-622-8800. Fax: 506-622-8392. On and off highway logging trailers, fork lift loading ramps, steel and aluminum pallets, concrete forming systems, sawmill and material handling equipment.
- (Chief Exec.) R. Tozer; (Mktg.) G. Tozer; (Prod'n) D. Frost; (Purch.) L. Tozer. Annual Sales (C). Co. Size (B).
- ★**Trackless Vehicles Limited**, P.O. Box 100, Courtland, Ont. N0J 1E0. Tel. 519-688-0370. Fax: 519-688-0002. Telex: 064-73557. Trackless municipal tractor with attachments, snow blower, angle plow, V plow, power angling sweeper, spraying system, flail and sickle bar mower, sand spreader, etc.
- (P.) D. Cadman; (S.M.) R. Boutin; (Purch.) H. Rymer. Annual Sales (D). Co. Size (B).[®]
- ★**Tracon Engineering Inc.**, 520 Conestogo Rd., Waterloo, Ont. N2L 4E2. Tel. 519-884-2810. Toll Free: 800-265-8835. Fax: 519-884-0062. Transformers, control panels and custom enclosures and cabinets. Brand, "Tracon".
- (P.) W. Roberts; (Mgr. Controls) 8. Organ; (Mgr. Transformers) H. Bast; (Mktg. Mgr. & G.M.) W. Weiler; (Cont.) J. Gilmore; (Plant Mgr.) J. Elliott; (P.A.) P. Kapshay. Annual Sales (D). Co. Size (D).[®]
- Trade Engraving Co., Limited**, The, 265 East 2nd Ave., Vancouver, B.C. V5T 1B8. Tel. 604-874-9210. Fax: 604-874-6789. Embossers, engravers.
- (P. & G.M.) T.R. Markham; (Bookkeeper) Ms. I. L. Berg. Annual Sales (8). Co. Size (A).
- ★**TRADE FLEX INC., NARROW FABRICS, 384 Millen Rd., P.O. Box 9142, Stoney Creek, Ont. L8G 3X7.** Tel. 416-664-4055. Fax: 416-664-3290. Knitted, woven, elastic and non-elastic narrow fabrics for foundation garments, underwear, lingerie, hosiery, leotards, pantyhose, sportswear, shoes, suspenders, belting, athletic apparel, surgical gloves, etc.
- (P.) H. Fred Stoffels; (Exec. V.P. Sales & Mktg.) K. Heidt; (P.A.) J. Zietsma; (Prod. Mgr.) R. Smeding. Annual Sales (D). Co. Size (C).[®]
- Traders Printing Co. Ltd.**, 245 Carlaw Ave., Toronto, Ont. M4M 2S6. Tel. 416-461-9261. Fax: 416-461-9820. Commercial printers.
- (P.) A. Cole; (Supt.) G. Steward. Annual Sales (C). Co. Size (A).
- Traders Tec-Systems Controls Ltd.**, 80x 327, 80x Bowden Industrial Park, Bowden, Alta. T0M 0K0. Tel. 403-224-3666. Fax: 403-224-3225. Computerized feed batching and automated electrical control panels for specialty applications in the agricultural industry. Parent company, Traders Electrical Contracting Ltd., Bowden, Alta.
- (P.) E.D. Tester; (S.) Ms. C. Poulsen. Annual Sales (B). Co. Size (A).[®]
- ★**Trades Incorporated**, 1362 Lauzon Rd., Windsor, Ont. N8S 3N1. Tel. 519-944-9700. Fax: 519-944-9784. Associate, Essex Machine Installation. Conveyor systems, industrial washers, material handling systems and custom steel fabrication.
- (Chmn.) D. P. Nickerson; (P.) P. F. Morris; (S.M.) D. P. Locke; (Plant Mgr.) K. B. Clark. Annual Sales (D). Co. Size (8).[®]
- Tradesco Mold Limited**, 27 Leading Rd., Rexdale, Ont. M9V 4B7. Tel. 416-749-0880. Fax: 416-749-9669. Telex: 065-27205. Associate, C.B. Mold Co., N.S., Tradesco Inc., Cincinnati OH, U.S.A. Injection moulds.
- For. Reps., U.K., U.S.A.
- (Chmn.) N. Travaglini; (P.) G. Vandenberg; (V.P.) P. Rycroft; (V.P.) P. Faustino. Annual Sales (D). Co. Size (D).[®]
- Tradewood Industries Ltd.**, 7 Wright St., St. Catharines, Ont. L2P 3J2. Tel. 416-641-4949. Fax: 416-641-2340. Wood and vinyl clad windows, also doors.
- (P.) W. Tausendfreund; (V.P. & S.M.) D. Tausendfreund; (G.M.) R. Krysiak. Annual Sales (C). Co. Size (B).[®]
- †**Trading Post (1987) Ltd.**, The, 215 Wall St., Saskatoon, Sask. S7K 1N5. Tel. 306-664-2010. Subsidiary, Prairie Crafts, Saskatoon, Sask. Moccasins and mukluks.
- (P.) 8. Garman; (G.M.) Mrs. E. Boldt. Annual Sales (C). Co. Size (A).[®]
- ★**Tradition Fine Foods Ltd.**, 2 Principal Rd., Unit 7, Scarborough, Ont. M1R 4Z3. Tel. 416-759-6442. Fax: 416-759-7455. Frozen unbaked bakery products such as wet muffin, cake and cookie mixes, croissants and tea biscuits. Trade mark, Scoop N' Bake, "Tradition".
- (P.) P. Glowczewski. Annual Sales (C). Co. Size (B).[®]
- Traffic-Line Marking Equipment Ltd.**, 63 Sibbald Cres., Regina, Sask. S4T 7L6. Tel. 306-545-1744. Pavement marking machines.
- (P. & S.M.) J. J. Schmidt; (P.A.) G. M. Schmidt. Co. Size (A).
- ★**Trail-Rite Flatdecks Ltd.**, 80x 1718, Tisdale, Sask. S0E 1T0. Tel. 306-873-4531. Toll Free: 800-667-5020. Fax: 306-873-2252. Associates, T-R Spring & Align, T-R Disposals. "Trail-Rite" fertilizer and cement storage bins, galvalume, flat bottom grain storage bins, grain hoppers, aerators, above ground ULC fuel storage tanks, industrial tankage, industrial fabricators. Parent company, Trail-Rite Holdings Ltd.
- (P. & Plant Mgr.) D. Burton; (S.) R. Peterson; (S.M.) K. Magnus; (P.A.) D. Simoneau. Annual Sales (C). Co. Size (C).[®]
- Trailcraft Manufacturing Limited**, 5 Blair Dr., Brampton, Ont. L6T 2H4. Tel. 416-450-1144. Fax: 416-450-5187. Boat trailers.
- (P.) J. J. Selva. Annual Sales (C). Co. Size (A).[®]
- ★**Trakar Products Inc.**, 108 Elmwood Ave., Cambridge, Ont. N1R 5T8. Tel. 519-621-3370. Fax: 519-621-3840. "The Spring Shop" all types of steel springs.
- (P.) K.M. Boughey. Annual Sales (B). Co. Size (A).[®]
- Tralee Kitchens Limited**, R.R. #3, Listowel, Ont. N4W 3E7. Tel. 519-291-1790. Fax: 519-291-5130. Branch plant, Kitchener, Ont. Subsidiary, House of Tralee, Waterloo, Ont. Kitchen cabinets, vanities, wall units and special components.
- (P.) P. Donkersgoed; (Off. Mgr.) Ms. S. Immink. Annual Sales (C). Co. Size (A).
- Trandek Printing Ltd.**, 4980 Buchan St., Suite 501, Montreal, Que. H4P 1S8. Tel. 514-341-3806. Fax: 514-340-1291. Printers and typographers of books, periodicals, technical manuals, etc.
- (P.) M. McTeigue; (V.P.) J. Butler; (V.P. Fin.) R. Apanian; (Prod'n Mgr.) 8. McTeigue. Annual Sales (C). Co. Size (C).
- ★**TRANE CANADA, 401 Horner Ave., Toronto, Ont. M8W 2A5.** Tel. 416-259-8221. Fax: 416-231-1220. Telex: 06-967876. Sales offices, St. John's, Nfld., Halifax N.S., Saint John, N.B., Chicoutimi, Quebec, Montreal, Que., Ottawa, Sudbury, Toronto, Hamilton, Kitchener, London, Windsor, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Heating, ventilating, air conditioning, refrigeration and heat transfer equipment. Parent company, The Trane Company, Division of American-Standard, La Crosse, WI, U.S.A.
- Worldwide manufacturing and sales offices.
- (P.) E. Schellenberg; (V.P. Sales) D.R. Keenan; (Works Mgr.) D.J. Bell; (Pers. Mgr.) M. Morawiec; (Mgr. Mat'l's Div.) L.J. McKay; (Adv. Mgr.) J. H. Monk; (Compt.) D.O. Shemeluck; (Purch. Mgr.) C.F. Cooper; (Mgr. Engr'g Div.) 8. I.A. Sormon. Annual Sales (E). Co. Size (E).[®]
- Trans Ad**, a division of Jim Pattison Industries Ltd., 150 Eglinton Ave. E., Toronto, Ont. M4P 1E8. Tel. 416-485-7666. Fax: 416-483-8310. Light rail and surface transit advertising. Parent company, The Jim Pattison Group, Vancouver, B.C. Annual Sales (E). Co. Size (D).
- ★**Trans Automated Equipment**, 300 Edgeley Blvd., Concord, Ont. L4K 3Y3. Tel. 416-738-1236. Fax: 416-738-2139. Telex: 06-964851. Automation systems for metal stamping industry, modular and special assembly, welding, cutting and sealing, automotive test machines, also sheet thickness analyser, double plate detection, sensors and proximity switches, special press line equipment. Parent company, Magna International (Canada) Inc., Markham, Ont.
- (G.M.) 8. Lindgren; (Proj. Eng.) H. Ludzker; (P.A.) J. Grossi. Annual Sales (D). Co. Size (C).
- Trans Canada Contact Lens Ltd.**, 1921 Eglinton Ave. E., Scarborough, Ont. M1L 2L6. Tel. 416-285-6130. Contact lenses. Brands, "Kelvin", "TC 50", "TC 75".
- (P.) E. S. Hawa. Annual Sales (B). Co. Size (A).[®]
- ★**Trans-Canada Hardware**, 2358 Midland Ave., Scarborough, Ont. M1S 1P8. Tel. 416-299-0088. Fax: 416-299-6168. Plant, Lackawanna, NY, U.S.A. Associate, Umbra Shades Ltd., Scarborough, Ont. Reshippable containers.
- (P.) L. Mandelbaum; (V.P. Sales) W. Daigle; (Cont.) H. Rosenberg. Annual Sales (C). Co. Size (A).
- Trans-Canada Signs Inc.**, See Enseignes Trans-Canada Inc.
- Trans Canada Stamp & Marking Devices Inc.**, 70 Don Park Rd., Unit 2, Markham, Ont. L3R 1G4. Tel. 416-475-1726. Fax: 416-475-1766. Brass dies and fibreglass embossing duplicates, relieved fibreglass dies, engraved nameplates, brass stencils and rubber stamps and dies.
- (P. & G.M.) E. A. Dunklin. Annual Sales (B). Co. Size (A).[®]
- ★**Trans-Continental West**, 5516 - 5th St. S.E., Calgary, Alta. T2H 1L3. Tel. 403-258-3788. Fax: 403-259-4867. Plant, Winnipeg, Man. Printed flyers, catalogues, brochures and magazines. Parent company, Trans Continental Printing Inc., St. Laurent, Que.
- (G.M.) N. Meth; (S.M.) D. Koppang. Annual Sales (E). Co. Size (D).[®]
- ★**Trans-Pacific Fish Ltd.**, 3600 Viking Way, Richmond, B.C. V6V 1N6. Tel. 604-270-8157. Fax: 604-278-8735. Telex: 04-357500. Plants, Ucluelet, Port Hardy, B.C. "Pacific Rim" fresh, frozen and canned salmon, food, bait and salted herrings, ground fish and fillets, salted roe.
- For. Reps., Massetti Agency, Milan, Italy, Purdew & Associates, Paris, France, Swanson Brothers, San Francisco, CA, Dimensional Sales & Marketing, Phoenix, AZ, U.S.A.
- (P.) B. L. Tyrer; (S.M.) J. Bray; (Prod'n Mgr.) R. Hansen. Annual Sales (D). Co. Size (D).[®]
- Trans-Tec Limited**, 3335 14th Ave., R.R. #1, Unionville, Ont. L3R 2L6. Tel. 416-477-8212. All types of transformers, filter chokes and reactors.
- (P.) G. E. Vogt. Annual Sales (8). Co. Size (A).[®]
- TransAlta Utilities Corporation**, 110-12th Ave. S.W., 80x 1900, Calgary, Alta. T2P 2M1. Tel. 403-267-7110. Fax: 413-267-3630. Telex: 038-26663. Divisional offices, Calgary, Lethbridge, Camrose, Spruce Grove, St. Albert,

Sherwood Park, Red Deer, Alta., Regional office, Edmonton, Alta., District offices, 65 throughout the province of Alberta. Subsidiaries: Farm Electric Services Ltd., The Alberta Southern Coal Company Ltd., Kanelk Transmission Co. Ltd., Calgary Water Power Co. Ltd., TransAlta Fly Ash Ltd., TransAlta Resources Corporation, TransAlta Resources Investment Corporation. Generation, transmission and distribution of electricity.

(Chmn.) M. M. Williams; (Deputy Vice Chmn. & C.F.O.) H. G. Schaefer; (P. & C.E.O.) K. F. McCreedy; (Sr.V.P.) B. L. Fraser; (V.P.Fin.) F.A. Dick McKinnon; (Sr.V.P.Ops. Trans.Res.) W. Nieboer; (Gen.Counsel) R. G. Black, Q.C.; (Sr.V.P.Ops.Trans.Utilities) W. Saponja; (V.P.Cust.Serv.) W. Janke; (V.P.Admin.) R. E. Bergen; (V.P.Hum.Res.) M. J. Halpen; (V.P.Envir. & Research) E. J. Barry; (Sr.V.P.Corp.Serv.) J. Leslie; (T.) W.A. Veres; (V.P.Edmonton Reg.) R. Westbury; (V.P.Export) D. Bacon; (Corp.S.) R. L. McCrimmon; (V.P.Transmission) M. A. Nelson; (V.P.Generation) J. A. Tapics. Annual Sales (H). Co. Size (G).

TransCanada TransFormers Limited, 968 Dillingham Rd., Pickering, Ont. L1W 1Z6. Tel. 416-839-6803. Fax: 416-839-041B. Transformers, substations, switchgear, circuit breakers and power centers. Parent company, Vardic Limited, Pickering, Ont.

(P.) T. Rojas; (Eng.) S. Sabesan.

★Transco Mills Ltd., 16659 Fraser Hwy., Surrey, B.C. V3S 2X6. Tel. 604-576-1131. Fax: 604-574-4764. Subsidiary, Builders World, Surrey, B.C. Roof decking, log cabin, logs and fencing.

(P.) Mrs. H. Berger; (G.M.) G. Schwartz; (Mgr.) J. McLeod. Annual Sales (D). Co. Size (B).⑥

Transco Plastic Industries, 150 Merizzi St., Montreal, Que. H4T 1S4. Tel. 514-733-9951. Fax: 514-733-5481. Sales office, Rexdale, Ont. Polyethylene specialty bags, advertising specialties, extruders, converters and printers of flexible packaging, consumer houseware-products, process printing for industrial and retail packaging, high density notion and millinery bags for department stores.

(P.) S. Lash; (Exec.V.P.) E. Weigen; (V.P.Fin.) M. Herman; (V.P.Sales) M. Shaffer. Annual Sales (D). Co. Size (D).⑥

Transdynamics Engineering Limited, 25 Valleywood Rd., Unit 7, Markham, Ont. L3R 5L9. Tel. 416-470-6133. Recycling and recovery equipment.

(Mgr.) Y. Klostanec.

Transequip Inc., 500 Desrochers St., Ville Vanier, Que. G1M 1C2. Tel. 418-681-0667. Toll Free: 800-463-6233. Fax: 418-681-1249. Air cylinders, sprockets, speed reducers. Parent company, Orthofab Inc.

(V.P.) M. Vaugois; (Plant Mgr.) G. Tremblay; (S.M.) R. Guay. Annual Sales (C). Co. Size (B).⑥

Transformateurs Delta du Canada Ltée., Les. See Delta Transformer of Canada Ltd.

Transformateurs P.M. Ltée., 164 rue Cowie, Granby, Que. J2G 3V3. Tel. 514-372-3456. Fax: 514-372-5890. Metering and protection, toroids, zero sequence and very high accuracy laboratory transformers.

(P.) D. Meunier. Annual Sales (B). Co. Size (A).⑤

★Transgear Manufacturing Inc., 400 Massey, Guelph, Ont. N1K 1C4. Tel. 519-763-5370. Fax: 519-763-8840. Precision gears and gear components, assemblies. Parent company, Linamar Machine Limited.

For.Rep., Thomas & O'Connell Inc., Southfield, MI, U.S.A.

(G.M.) W. Stachnyk; (Plant Acct.) J. Zardo; (Plant Mgr.) C. Harding; (Proc.Eng.) S. K. Das. Annual Sales (D). Co. Size (C).

Transilwrap of Canada Limited, 333 Finchdene Sq., Scarborough, Ont. M1X 1B9. Tel. 416-292-6000. Fax: 416-292-7399. Plants, St. Laurent, Que., Richmond, B.C. Audio visual transparencies and rolls, artist material pads, thermal laminating film, I.D. pouches, synthetic papers, plastics to print on, plastic sheets. Parent company, Transilwrap Inc., Chicago, IL, U.S.A.

(V.P. & G.M.) A.W. Barker; (S.M.) G. Hogg; (P.A. & Plant Mgr.) A. Birks; (West'n Div.Mgr.) T. Phalen; (East'n Div.Mgr.) G. Chartrand. Annual Sales (D). Co. Size (C).⑥

Transit Inc., Le, 13025 rue Jean Grou, Pointe-aux-Trembles, Que. H1A 3N6. Tel. 514-642-3250. "Gokit" line of hard maple furniture components to make such items as beds, book shelves, chairs, kitchen or computer tables, desks, etc.

(G.M.) J. Gauthier; (S.M. & P.A.) A. Guyon; (Plant Mgr.) L. Courchesne. Annual Sales (C). Co. Size (B).

Transit Mixed Concrete Ind. Div. Dufferin Concrete Products Group, P.O. Box 32, Beamsville, Ont. L0R 1B0. Tel. 416-934-1453. "K-Krete" controlled density fill and ready-mixed concrete.

(P.) F.K. Doty; (G.M.) D. Parks. Co. Size (B).

★Transit Products International Inc., 10 Estate Dr., Scarborough, Ont. M1H 2Z1. Tel. 416-438-6262. Fax: 416-438-2368. Associate, Elpeco Fabricators Limited, Scarborough, Ont. Bus shelters, route directors and custom metal components and destination signs.

(P.) B. Lobo; (S.M.) A. Lobo. Annual Sales (B). Co. Size (A).⑤

★Transmag, 10807 Mirabeau St., Anjou, Que. H1J 1T7. Tel. 514-355-4134. Fax: 514-355-7575. Newspapers, printers and coldset products. Transcontinental Printing Inc., Ville St-Laurent, Que.

(G.M.) M. Mathieu; (Cont.) Mrs. M. Vincent; (S.M.) A. Richard; (Plant Mgr.) N. Drouin. Annual Sales (E). Co. Size (D).⑥

★Transway Systems Inc., 314 Lake Ave. N., Hamilton, Ont. L8E 3A2. Tel. 416-561-9172. Fax: 416-561-9176. Vacuum pumping tank trucks and trailers for all types of liquid waste, municipal sewer flushers, street flushers and sweepers, catch basin cleaner. Parent company, Transway Construction, Hamilton, Ont.

(P.) J. Posta; (G.M.) J. Murphy. Annual Sales (C). Co. Size (A).

Transwest Dynequip, 1923 McLean Ave., Port Coquitlam, B.C. V3C 1N1. Tel. 604-941-6611. Electrical systems.

(V.P.Eng. & Prod.Sup.) R. Newman.

Traub Mfg. Co. of Canada, Limited, P.O. Box 2216, Windsor, Ont. NBY 4R8. Tel. 519-253-6610. Toll Free: (416)519,613,705,807) 800-265-1305. Jewellery, "Orange Blossom" diamond and wedding rings. Trade mark, double T in circle.

(P.) N.W. Sansburn; (V.P.) J. Sansburn. Annual Sales (B). Co. Size (A).⑤

★Trav-L-Cold Limited, 286 Wyecroft Rd., P.O. Box 2B1, Oakville, Ont. L6J 5A2. Tel. 416-842-8145. Fax: 416-842-8147. Associate, Acerado Ltd. Custom built insulated and non-insulated containers for foods, perishable goods, fragile products, dry-ice, and chemicals. Registered trade mark, Trav-L-Cold. Parent company, Acerado Limited, Oakville, Ont.

For.Rep., U.S.A.

(P.) J.P. VandenBerg; (Shop Foreman) M. Vanden Berg. Annual Sales (B). Co. Size (A).⑥

†TRAVCO INDUSTRIAL HOUSING LTD., 1507-8th St., Box 77, Industrial Park, Nisku, Alta. T0C 2G0. Tel. 403-955-7366. Fax: 403-955-8938. Branch office, Vancouver, B.C. Industrial camps, offices, modular wood and steel housing for remote locations. Parent company, PTI Group Inc.

(P. & G.M.) R. Jumago; (S.M.) F. Newman; (Plant Mgr.) H. Schmidt; (Ops.Mgr.) T. Porter; (Contacts Mgr.) B. Haliburton. Annual Sales (D). Co. Size (C).⑤

Travelaire Trailer Canada Ltd., 6702 Golden West Ave., Red Deer, Alta. T4P 1A8. Tel. 403-347-6641. Telex: 03B-3173. Subsidiary, Travco Shelter Systems, Red Deer, Alta. Travel and industrial trailers, motorhomes, etc. Brands, "Travelaire", "Holidaire", "Rustler", "Travco".

(P.) W. N. McCartney; (G.M.) G. H. Johnson; (S.M.) T. Kummerfeld; (P.A.) R. MacDonald; (Plant Mgr.) H. Sybuka. Annual Sales (D). Co. Size (D).

Travelite Trailers Inc., P.O. Box 134, Cornwall, Ont. K6H 5S7. Tel. 613-931-1006. Fax: 613-931-1464. Head office and plant, Williamstown, Ont. Associate, Hawes & Wight Limited. Commercial and industrial trailers, mobile homes, etc. Brand, "Travelite".

(P.) W. Wight; (G.M.) A. S. Wight. Annual Sales (B). Co. Size (A).⑤

Travers Advertising Products Ltd., 224 - B80 Wellington St., Ottawa, Ont. K1R 6K7. Tel. 613-232-3678. Fax: 613-232-8621. Advertising items, painters' caps, carpenters', barbecue and bib aprons, other industrial products, etc. Brand, "Travers". Parent company, Pigott, Hale & Cook Holdings Ltd.

(P.) R. Cook; (Plant Mgr.) M. E. Heis. Annual Sales (B). Co. Size (A).

Travis Chemicals Inc., 19th Flr., 777 - B Ave.S.W., Calgary, Alta. T2P 3R5. Tel. 403-263-8660. Fax: 403-233-7011. Telex: 03-B25587. Branch offices, St. Albert, Alta., Fort St. John, B.C. Plant, 3124 - 54 Ave.S.E., Calgary, Alta. Corrosion and scale inhibitors, biocides, demulsifiers, foamers and dispersants.

(P.) J. A. Banister; (V.P.Bus.Dev.) R. N. Hill; (V.P. & G.M.) V. J. Downey; (Div.Mgr.Process Chem.) D. Milner; (Div.Mgr.Prod'n Chem.) J. Warner; (Div.Mgr.Drilling Fluids) W. Comer; (Div.Mgr.Int'l) J. T. Curr; (Cont.) D. Harris; (Ops.Mgr.) M. Collins; (North'n Area Mgr.) M. Myrheim; (Plant Mgr.Calgary) W. Park; (Warehouse Mgr. Ft-St-John) D. Wollen. Annual Sales (E). Co. Size (C).⑥

Treblex Limited, 2355 Cawthra Rd., Mississauga, Ont. L5A 2W7. Tel. 416-279-6790. Fax: 416-279-6141. Materials handling equipment and steel fabricators (carbon and stainless).

(Off. Mgr.) M. Soukup. Annual Sales (C). Co. Size (A).⑤

★Trebtor Canada Inc., 850 Industrial Blvd., Granby, Que. J2J 1B8. Tel. 514-372-1080. Fax: 514-378-4256. Branch office, Toronto, Ont. "Trebtor" hard candy and toffee, mints and licorice. Parent company, Trebtor Ltd., England.

(P.) W. L. Letovsky; (V.P.Sales & Mktg.) E.S. Barr; (V.P.Mfg.) J.G. Meunier; (T.) G. Perrault; (S.M.) R.N. Delisle. Annual Sales (N/R). Co. Size (E).⑥

Trebtor Industries Ltd., 1B Cadetta Rd., R.R. #9, Brampton, Ont. L6T 3Z8. Tel. 416-794-1100. Fax: 416-794-0304. Division, Tristar Coatings. Automotive interior trim baking enamel, aircraft exterior epoxy primers and urethane top coats, industrial baking primers & enamel, special coatings for industry only. Brands, "X-Thane", "Starathane", "Starpoxy", "Starbake", "Starlac".

(P.) R. Shillum, Jr.; (V.P. & G.M.) R. Shillum, Jr.; (Ops. Mgr.) Ms. L. Rayner; (S.M.) R. Grigg; (Prod'n Mgr.) M. Shillum; (Chemist) S. Playter. Annual Sales (C). Co. Size (A).⑤

★Trecan Combustion Limited, 66B5 Millcreek Dr., Unit 6, Mississauga, Ont. L5N 5M5. Tel. 416-826-8631. Fax: 416-826-8696. Branch offices, Montreal, Que., Calgary, Alta. Oil and gas burners, snow melters, waste incineration equipment. Brands, "Thermal", "Trecan", "Sub-X", "Trecaire". Parent company, MBB Mechanical Services Limited, Halifax, N.S.

(G.M.) P. B. Miller; (S.M.) F. Morrison. Annual Sales (C). Co. Size (A).⑥

★Tresco Machine and Tool Limited, 123 Crockford Blvd., Scarborough, Ont. M1R 3C1. Tel. 416-751-5861. Fax: 416-751-8713. Telex: 06-963763. Precision machined parts, metal stampings, measuring gauges, jigs, etc.

(P. & G.M.) F. Trembl; (V.P.) L. Trembl; (Plant Mgr.) G. Alex; (S.M.) B. Lodge. Annual Sales (D). Co. Size (D).⑤

Tree Island Steel Co. Ltd., 3933 Boundary Rd., Richmond, B.C. V6V 1T8. Tel. 604-524-3744. Fax: 604-524-2362. Telex: 04-351299. Sales offices, Edmonton, Alta. Branch plants, Monrovia, Union City, CA, U.S.A. Spring, baling, bright anneal, galvanized, barbed and rebar tie wire, welded and stucco mesh, nails, k-lath and pencil rod, coat hanger, reinforcing weldmesh.

(P.) J.H. Keeler; (V.P.Eng'g) W. Spilchen; (V.P.Sales) E.M. Mori; (Cont.) G.H. Fleisher; (Purch.Mgr.) J. Akizuki; (Ops.Mgr.) M. Sanders; (Plant Metallurgist) C. Harrison, Ph.D. Annual Sales (F). Co. Size (E).⑥

Tree Island Systems, Division of Tree Island Steel Co. Ltd., 3933 Boundary Rd., Richmond, B.C. V6V 1T8. Tel. 604-524-3744. Sales office, Vancouver, B.C. Lumber strapping, pulp and waste baling.

(P.) A.J. Sacks; (Exec.V.P. & G.M.) J.H. Keeler; (Mgr.) R.H. Johnson. Co. Size (N/R).

Treen Gloves & Safety Products Ltd., 704 Alexander St., Vancouver, B.C. V6A 1E3. Tel. 604-253-4588. Fax: 604-253-2989. Leather work gloves, gauntlets, mitts, welders' jackets, overalls, sleeves, aprons. Brands, "Lumber King", "Grip-Fit", "Treen".

(P. & Mng.Dir.) F. R. Meghji. Annual Sales (C). Co. Size (B).⑥

TREGASKISS, W., LTD., 2570 N. Talbot Rd., Oldcastle, Ont. NOR 1L0. Tel. 519-737-6966. Fax: 519-737-1530. Air and water cooled M.I.G. welding guns. Brands, "T20", "T40", "T50", "LT60".

(P.) W. Tregaskiss; (G.M.) E. Small; (V.P.Mfg.) J. Tregaskiss; (V.P.Sales) C. Tregaskiss. Annual Sales (C). Co. Size (B).⑥

Trellix Ltd., 955 Cambrian Heights Dr., Sudbury, Ont. P3C 5M6. Tel. 705-524-5000. Toll Free: 800-465-8788. Fax: 705-524-5111. Branch offices, Labrador City, Nfld., Montreal, Sept Iles, Qué., Sudbury, Ont., Vancouver, B.C. Rubber screen panels and wear resistant chute liners and mill liners for mining and quarry industry. Trade mark, Trellix. Parent company, Svedala AB, Malmo, Sweden.

(P.) E. D. Paylor; (Cont.) Ms. P. Haseldine; (Plant Mgr.) C. Wells; (Area Mgr.Sept Iles) J. Savoie; (Area Mgr. Mercier) P. Carboneau; (Area Mgr.Sudbury) A. St. Denis; (Area Mgr.Vancouver) D. McTavish; (Sales Rep. Labrador City) P. Rushworth. Annual Sales (D). Co. Size (A).⑥

Tremblay Cement Products Inc., See Les Produits de Ciment Tremblay Inc.

Tremblay, Rodrique, (Sherbrooke) Inc., 2540, rue Roy, Sherbrooke, Que. J1K 1C1. Tel. B19-567-4527. Prefa-

bricated steel sheds, aluminum mouldings, eavestrough, gutters and ventilators.

(P.) R. Tremblay. Co. Size (A).

Tremca Tiles Inc., See Tuiles Tremca Inc.

Tremcar Inc., 1, Tougas St., Iberville, Que. J2X 2P7. Tel. 514-347-7B22. Toll Free: 800-363-2158. Fax: 514-347-B372. Telex: 05-B31591. Tanks and stainless steel transport tankers.

(P.) J. Tremblay; (G. & S.M.) B. Bombardier; (Buyer) J. Saingelain; (Plant Mgr. & Engr'g) L. Poitras. Annual Sales (C). Co. Size (B).®

★Tremco Ltd./Ltée., 220 Wicksteed Ave., Toronto, Ont. M4H 1G7. Tel. 416-421-3300. Fax: 416-467-2404. Telex: 065-24296. Warehousing and distribution centres, Halifax, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Branch plant, Boucherville, Que. Protective coatings, sealants, glazing tapes and gaskets, fire rated sealants, roofing and flooring systems for building maintenance and construction, industrial-elastomeric sealants and coatings, waterproofing and air barrier membranes, thermographic roof analysis, computer based roof management services, rust and heat resistant paint and primers, wood coatings and finishes, professional autobody sealants, coatings, adhesives and rubbing compounds, insulated glass and window sealants. Brands, "Tremco", "Tremclad", "Instant Patch", "Mono", "Valspar", etc. Parent company, Tremco Inc., Cleveland, OH, U.S.A.

For. Reps., England, France, Holland, Australia, Middle and Far East.

(P.) R. G. Arends; (Cont.) W. R. Essex; (Mfg.Mgr.) D. A. Hall; (Purch.Mgr.) S. Rethoret; (Tech.Dir.) A. K. Pester; (Exp.Mgr.) Miss B. Drobac; (Mgr.E.R.P.Div.) C. Basler; (Mtl.Warehouse Mgr.) J. Stefanovitch. Annual Sales (F). Co. Size (F).®

Trench Canada, 995 Elm St., Fort Colborne, Ont. L3K 4R8. Tel. 416-B34-5311. Toll Free: 800-263-B161. Fax: 416-834-0355. Souvenir pennants, t-shirts, pucks, buttons, helmets and mini helmets, etc.

(P.) E. H. Miller III; (Dir.Ops.) Mrs. V. Masurat; (Q.C.Dir.) F. Tavcar; (Cont.) K. Hardin. Annual Sales (C). Co. Size (A).®

★Trench Electric, 71 Maybrook Dr., Scarborough, Ont. M1V 4B6. Tel. 416-298-8108. Fax: 416-298-2209. Telex: 06-963749. Branch office, Montreal, Que. Foreign office, Trench Electric GMBH, Giessen, W. Germany. Branch offices and plants, 390 Midwest Rd., Scarborough, 2 Chelsea Lane, Bramalea, Ont. Line traps and tuners, reactors, related inductance coils, coupling capacitors and capacitor potential devices, high voltage current, potential and combined instrument transformers, resistors, custom designed control panels. Parent company, Guthrie Canadian Investments Limited, Toronto, Ont.

For. Reps.; Kendall Knight & Co. Pty Ltd., Sydney, Kendall Knight & Co. (Vic) Pty Ltd., Melbourne, Australia; Mr. Carlos E. Fernandez, Buenos Aires, Argentina; Netzger Trading Co. Ltd., Haifa, Israel, Dataconsyst, C.G.S. S.p.A. Progress, Beyreuth, Lebanon; Cogedin, Casablanca, Morocco; Overseas Marketing Corp. Ltd., Warsaw, Poland; Davies, Hubert, Elandsfontein, S.Africa; Neltec, Representacoes de Materiais Electricos, Rio de Janeiro, Brazil; Otero, Umana Cia Ltda, Bogota, Colombia; Matthew C. Blythe & Son Ltd., Tredington, Warwickshire, England; Power Systems Projects, India; Electrotecnica Balteau, S.A., De C.V., Mexico, Mexico; Kerridge Odeon Industries Auckland, Wellington, New Zealand; Elecsa, S.A. Lima, Peru; Industrias Electricas, Lisbon, Portugal; Aktiebolaget Transfer, Sundbyberg, Sweden; Electrotecnica Arteche Hermanos S.A., Bi C Limited, Bangkok, Thailand.

(P. & C.E.O.) R. Montgomery; (V.P.) A. B. Trench; (G.M.Coil) W. Argue; (Dir.I.T.Div.) I. Stevan Nagy; (C.F.O.) J. H. Finlay; (V.P.) J. E. Nobes; (V.P.Mktg. & Bus.Dev.) J. Visentin. Annual Sales (E). Co. Size (E).®

Trenco Design Cabinets Ltd., 1720 Midland Ave., Unit 9, Scarborough, Ont. M1P 3C8. Tel. 416-755-4494. Kitchen and vanity cabinets.

(P.) S. Zielinski. Annual Sales (A). Co. Size (A).®

Trend Coatings Limited, 780 Fenmar Dr., Weston, Ont. M9L 2T9. Tel. 416-743-6200. Fax: 416-740-2949. Enamels, paints, industrial finishes. Brands, "Trend", "Stippletone", "Sure-Tred". Parent company, Tuffing Wood Glen Enterprises Ltd.

(P.) A. Goslin; (P.Sales) R. Lyttle; (Plant Mgr.) S. Bolingbroke; (Acct.) K. Rose. Annual Sales (C). Co. Size (A).®

★Trend Millwork & Cabinets Limited, 3040 Devon Rd., Windsor, Ont. N8X 4L2. Tel. 519-969-2990. Fax: 519-969-

2936. Affiliate, Trend Millwork Inc., Detroit, MI, U.S.A. Architectural, industrial, commercial and institutional wood products.

(P. & G.M.) W. J. Muzzatti; (T.) J. R. Fraser; (V.P.Estimating) W. D. Baxter; (V.P.) A. Pupulin; (Cont. & S.) D. D. Paron; (Ops.Mgr.) J. R. Sasso. Annual Sales (D). Co. Size (C).®

Trend-Pak Canada Ltd., 32 Howden Rd., Scarborough, Ont. M1R 3E4. Tel. 416-751-604B. Fax: 416-751-6507. "Tube-O-Gram", "Tube-Pac", "Self-Seal", "Snap-Seal" mailing tubes, cores and display poles.

(P.) M. Raamat. Annual Sales (C). Co. Size (A).®

★Trendi Inc., 379 North Rivermede Rd., Unit 3, Concord, Ont. L4K 3N3. Tel. 416-73B-2242. Telex: 06-964744. Polyurethane shoe soles, direct injection footwear, beach sandals, high frequency PVC articles.

(P.) A. Nalbandian; (Acct.) K. Lee. Annual Sales (C). Co. Size (A).

Trent Metals Ltd., B44 Rye St., P.O. Box 108B, Peterborough, Ont. K9J 7H4. Tel. 705-743-4746. Telex: 069-62947. "Summeraire" prefabricated duct and duct fitting, grilles, registers, oil furnaces, combination wood/oil, wood/coal/oil, electric furnaces, pre-charged tubing for the refrigeration industry.

(P.) B. A. Clark; (V.P.) R.B. Murdoff; (Prod'n Mgr.) W. Taylor; (Purch.) J. Downie. Annual Sales (D). Co. Size (D).

★Trent Rubber Services Limited, 100 Albert St. S., Lindsay, Ont. K9V 3H7. Tel. 705-324-6891. Telex: 06-962B65. Associate, Pilote Marketing, Barrie, Ont. Inner tubes for cars, trucks, farm, off-road and industrial vehicles, custom blending of rubber compounds, mixing, straining and extrusion of rubber blends, curing bladders, tubes and envelopes for retreading, rim flaps for truck tires, P.I.B., roof membrane for flat roofs.

(Chmn.) D. Hay; (P.) C. Mumford; (V.P.Engr'g) P. Tavaszi; (V.P.Fin.) C. W. Ott; (V.P.) R. Bergin; (V.P.) J. Thurston. Annual Sales (D). Co. Size (D).

Trent Timber Treating Ltd., 321 Lansdowne St. E., box 1766, Peterborough, Ont. K9J 7X6. Tel. 705-745-3223. Toll Free: 800-461-7676. Fax: 705-745-3793. Associate, Ram Lam. Wolmanized pressure treated, and dricon fire retardant treated lumber and plywood. Parent company, Ram Forest Products.

(G.M.) B. Fulford. Annual Sales (D). Co. Size (A).

★Trenton Machine Tool, Douglas Dr., P.O. Box 698, Trenton, Ont. K8V 5W6. Tel. 613-394-4B61. Fax: 613-394-6095. Tools, dies, jigs, screw machine products, structural steel racking.

(P.) B. Kinmond; (P.A.) J. Jush; (Prod'n Mgr.) J. Wolters; (Ind.S.M.) O. Kinmond; (Off.Mgr.) Ms. N. Clement. Annual Sales (D). Co. Size (C).

Trenton Works, Lavalin Inc., P.O. Box 130, Main St., Trenton, N.S. B0K 1X0. Tel. 902-752-1541. Fax: 902-752-6648. Telex: 019-36510. Marketing office, Montreal, Que. Railway freight and tank cars and parts, axles, pressure vessels, open-die forgings, miscellaneous steel fabrications, machine shop work. Parent company, Lavalin Inc., Montreal, Que.

(P.) J. Lamarre; (Dir.Mktg.) D. B. Sanders; (Compt.) Ms. G. Timmons; (Mgr.Freight Cars & Fab.Sales) G. MacGillivray; (G.M.) J. W. Fitzpatrick; (Mgr.Ind'l Forging Mktg.) R. MacEachern. Annual Sales (E). Co. Size (F).®

Trerice, H.O. Co., 2395 Cawthra Rd., Suite 3, Mississauga, Ont. L5A 2WB. Tel. 416-276-2340. Fax: 416-276-3144. Branch offices, Dorval, Que., Toronto, Ont. Plant, Windsor, Ont. Industrial bi-metal thermometers, pressure gauges, temperature controls. Parent company, H.O. Trerice Co., Detroit, MI, U.S.A.

(P.) W. Wright; (Dir.Mktg.) K. McGill; (Dir.Engr'g) F. Campbell; (S.M.) B. Sterling; (P.A.) S. Saari; (Sales Co-ord.) Ms. A. Mitchel; (Br.Mgr.Dorval) R. Lavallee. Annual Sales (C). Co. Size (C).®

Tresco Industries Ltd., 2235 Blackfoot Trail S.E., Calgary, Alta. T2G 5C5. Tel. 403-237-0882. Fax: 403-262-3420. Commercial and residential millwork and custom furniture.

(P. & G.M.) H. Huth; (S.T.) R. Wills; (Mkt.) R. Hokea; (Purch.) H. Schleyer. Annual Sales (C). Co. Size (B).

Tresman Steel Industries Ltd., 133 East Dr., Bramalea, Ont. L6T 1B5. Tel. 416-791-2940. Fax: 416-791-0257. Associates, Tresman Holdings Limited, Trespat Petroleum Industries Ltd., S.K.T. Investments Ltd. Structural steel designers, fabricators and erectors of industrial, commercial and institutional buildings, computer frames, gas bar canopies, steel roof deck, etc.

(P. & G.M.) K. Sarna; (P.A. & Plant Mgr.) I. Trentin. Annual Sales (D). Co. Size (C).®

★Trevelyan Limited, 57 Milvan Dr., Weston, Ont. M9L 1YB. Tel. 416-745-9531. Fax: 416-745-7887. Business gifts, desk pads, calendars, wallets, binders, briefcases, etc. Brands, "Trevelyan", "Perruche", "Time Controller".

(P.) C. Lake Trevelyan; (Prod'n Mgr.) E. Neill; (S.M.) M. Bradford; (Cont.) G. Somerville. Annual Sales (C). Co. Size (B).®

Trevi-Tile Company, 690 St.Joseph, St.Boniface, Man. R2H 3E2. Tel. 204-233-11B9. Exposed aggregate panels on plywood, terrazzo and marble tile, mosaic murals. Brands, "Trevi", "Demetric", "Stick-on-brick", "Cobstone", "Trieste", "Terraneum", etc.

(V.P.) R. Jacobucci. Co. Size (A).

Trevor Owen Limited, 80 Barbados Blvd., Unit#5, Scarborough, Ont. M1J 1K9. Tel. 416-267-8231. Fax: 416-267-1035. Custom textile converters specializing in cash, mail, tote and courier bags, banners, pennants.

(Chmn.) T. Owen; (P.) K. Laundry; (G.M.) Miss M. Owen; (Prod'n) B. White. Annual Sales (C). Co. Size (B).®

Tri-Clover Canada Ltd., 220 Park Rd. N., P.O. Box 430, Brantford, Ont. N3T 5P3. Tel. 519-753-4154. Fax: 519-759-8709. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Edmonton, Alta. Pipe fittings and flanges. Brands, "Ladish", "Tri-Clover", "Tri-Clamp", "Tri-Weld", "Tri-Flu". Trade marks, red L in red circle, green clover leaf with Tri-Clover. Parent company, Tri-Clover Inc., Kenosha, WI, U.S.A.

(V.P. & G.M.) R. E. Flack; (V.P.Mktg.Tri-Clover) F.C. Englefield; (V.P.Ops.) J.I. Lugosi; (Mgr.Mktg.Ind'l) D.H. MacDonald; (Cont.) L.P. Jancsar. Annual Sales (D). Co. Size (D).®

★Tri-County Tube Corp. Ltd., 176 Oak St., P.O. Box 160, Bothwell, Ont. NOP 1C0. Tel. 519-695-2635. Fax: 519-695-3409. Tube bending, exhaust pipes for heavy duty trucks and offroad vehicles.

(P.) W. B. Morehouse; (V.P.) W. Matt; (S.T.) J. M. Potts. Annual Sales (D). Co. Size (C).®

★Tri-Graphic Printing (Ottawa), 4B5 Industrial Ave., Ottawa, Ont. K1G 0Z1. Tel. 613-731-7441. Toll Free: 800-267-9750. Fax: 613-731-3741. Branch offices, Montreal, Que., Toronto, Ont. Catalogues, directories, school course calendars, school text books.

(P.) Mrs. H. Doane; (V.P.Prod'n) V. Doane; (V.P.Sales Fin.) D. Doane. Annual Sales (D). Co. Size (D).®

Tri-Hard Concrete Products Ltd., Box 547, St. Paul, Alta. T0A 3A0. Tel. 403-645-3232. Concrete septic tanks and manhole extensions.

(P.) W. W. Ross; (Prod'n) L. Laboucane. Annual Sales (B). Co. Size (A).

Tri J Mfg. Limited, Airport Rd., R.R.#1, P.O. Box 216, Deseronto, Ont. K0K 1X0. Tel. 613-396-3505. Associate, Tri J Mfg. Limited, Deseronto, Ont. Leather uppers and sport shoes, cutting and stitching.

(P.) C. D. Brant; (S.T. & G.M.) B.J. Brant. Annual Sales (C). Co. Size (C).

★Tri-Metal Fabricators Ltd., 8075 Alexander Rd., Delta, B.C. V4G 1C6. Tel. 604-946-5557. Fax: 604-946-6321. Commercial, industrial and marine heating, ventilating and air conditioning systems and components, industrial fabrication, custom shearing and forming, electric, hydraulic and air driven fans and silencers.

(P.) T. Bryan; (V.P.) J. Tosio; (S.T.) L. Smith. Annual Sales (D). Co. Size (C).®

★Tri-Mi Mould (1990) Inc., 1740 Moro Dr., R.R. #1, Windsor, Ont. N9A 6J3. Tel. 519-737-1329. Fax: 519-737-1173. Plastic injection moulds for the automotive, plumbing and housewares industries.

(P.) C. Charbonneau; (Compt.) J. Robson; (P.A.) Ms. L. Ginter. Annual Sales (C). Co. Size (B).

Tri-Rite Mfg. Inc., 608 Colby Dr., Waterloo, Ont. N2V 1A2. Tel. 519-746-1631. Thermo plastic products.

(P.) W. Gilbert; (Mgr.) J. McQuarrie. Annual Sales (B). Co. Size (A).®

Tri-Service Fabricating Limited, B90 Dillingham Rd., Pickering, Ont. L1W 1Z6. Tel. 416-839-1189. Fax: 416-839-8665. Telex: 06-9B1355. Subsidiary, TS Aluminium Products, Pickering, Ont. Custom metal fabricators, metal rolling, shearing and forming. Brand, "TSF".

(P.) J. Berger; (P.A.) R. Farrow; (S.M.) B. Crawford; (Proj.Mgr.) P. Osborn; (Plant Mgr.) J. Schick. Annual Sales (D). Co. Size (C).®

★Tri-Service Oilfield Manufacturing Ltd., 9545-58th Ave., Edmonton, Alta. T6E 0B8. Tel. 403-434-9596. Fax: 403-436-4077. Telex: 037-42733. Plant, Nisku, Alta. Subsidiaries, Tri-Rig International Manufacturing Ltd., Tri-D-Chem Oilfield Manufacturing Ltd., Applied Materi-

als Technology Ltd., Edmonton, Alt., Tri-Service International Inc., Denver, Col., U.S.A. Manufacture and repair of oilfield equipment. Brand, "TSM" drawworks, duplex mud pumps, swivels, travelling blocks, Kelly drives, rotary tables, complete drilling rigs, general machining, plasma coatings, etc.

(P.) W. Kuchar; (Mktg.) B. Blackerman; (Shop Mgr.) A. Knak; (Plasma Tech.) T. Holmes. Annual Sales (D). Co. Size (C).

★Tri-Star Industries Limited, 88 Forest St., P.O. Drawer 308, Yarmouth, N.S. 85A 4B3. Tel. 902-742-9254. Fax: 902-742-7632. Telex: 019-38544. Vehicle conversion, emergency lighting, electronic sirens, emergency equipment, ambulances, and specialized handicapped vehicles.

(Chmn.) D. R. Hall; (P.) K. Condon; (V.P.) M. Bonnar; (S.M.) J. Jansma; (P.A.) T. Garron; (Plant Mgr.) R. Robinson. Annual Sales (D). Co. Size (B).⑥

★Tri-Steel Industries Inc., [Industries Tri-Steel Inc.], 1565 Cabot St., Montreal, Que. H4E 1C8. Tel. 514-769-8591. Fax: 514-766-8504. Telex: 055-66365. Plant, 3828 St-Patrick St., Montreal, Que. Associates, Powercast Manufacturing Inc., Fabrication Powercast Inc.

(Chmn. & C.E.O.) S. Legler; (Dir. of Mktg.) D. G. Bourdon, P.Eng.; (V.P.Fin.) T. Chinappi; (V.P.Ops.) O. Brock; (P.A.) M. Koelbli. Annual Sales (E). Co. Size (E).⑤

Tri-Sure Products Limited, 264 Welland Ave., P.O. Box 400, St. Catharines, Ont. L2R 6V9. Tel. 416-685-8475. Fax: 416-685-7908. Telex: 061-5225. Caps for glass containers, flanges, plugs, seals for steel drums, pails, etc. Brand, "Tri-Sure". Parent company, Royal Packaging Industries Van Leer, Linden, NJ, U.S.A.

(P.) K.D. Dastur; (V.P. & G.M.) P. A. Sciamonte; (Mktg. Co-ord.) J.D. Ryan; (P.A.) G.P. May. Annual Sales (D). Co. Size (C).⑤

★Tri-Tech Machine Ltd., 10 Capilano Way, New Westminster, B.C. V3L 5H2. Tel. 604-524-4711. Fax: 604-524-2372. Sawmill industry machinery large bore air control valves, cylinder rod eyes and general steel fabrication.

(P.) R. Howarth; (V.P.) R. Featherstone; (V.P.) B. Buckingham. Annual Sales (C). Co. Size (A).⑤

Tri-View Electronics Ltd., 1552 Weston Rd., Weston, Ont. M9N 1T3. Tel. 416-241-1431. Toll Free: 800-268-1446. Branch office, Hamilton, Ont. Replacement television picture tubes. Brand, "Tri-View".

(P.) E. Carlo; (V.P. & G.M.) R. Pontes; (Mgr. Hamilton) G. Hilmer. Annual Sales (C). Co. Size (A).

★TRI-WAY MACHINE LTD., 6555 Hawthorne Dr., Windsor, Ont. N8T 3G6. Tel. 519-944-5600. Fax: 519-944-9739. Telex: 064-77910. Associate, Tri-Way Machine Inc., Madison Heights, MI, U.S.A. Designers and manufacturers of metal cutting machines and systems, flexible machining systems and automation transfer machines. Brands, "Tri-Way", "T-W".

(P.) J. W. Jones; (V.P.Sales) A. Hutko; (V.P.Fin.) R. Vincent; (V.P.) N. R. Bake; (V.P.Contract Admin.) C. Law; (U.S.Mfg. & Serv.Mgr.) R. E. Lipansky; (Engr'g Mgr.) F. Beard; (Pers.Dir.) Ms. A. Jacob; (Plant Mgr.) J. Hackett. Annual Sales (E). Co. Size (D).

★TRI-WENT INDUSTRIES LTD., 1018 Salk Rd., Pickering, Ont. L1W 3C5. Tel. 416-831-6964. Fax: 416-831-4794. Copper tubular parts for heating, ventilating, air conditioning and refrigeration equipment.

(P.) R.G. Matthews; (Plant Mgr.) E. Schewe. Annual Sales (C). Co. Size (8).⑤

★TriVar, 7625 Kimel St., Units 21-22, Mississauga, Ont. L5S 1A9. Tel. 416-671-1744. Fax: 416-671-8709. "TriVar", solid state variable speed AC motor controls, "TriVar" lamp touch control, touch sensitive lamp dimmers, fluorescent power reducers, fluorescent ballasts - electronic.

(P.) A. Gibson; (V.P. Engr'g) M. A. Lamothe; (G.M.) R. L. Stein; (Dir.) Ms. M. Gibson. Annual Sales (C). Co. Size (A).⑥

Triad Creations Ltd., [Creations Triad Ltée.], 485 Toupin St., P.O. Box 520, Drummondville, Que. J2B 6W4. Tel. 819-478-4228. Toll Free: 800-567-0942. Fax: 819-478-4859. Costume jewellery, pearls, pierced earrings. Brands, "Teena", "Triad", "Cultura", "Lugano".

(P.) A. Webber; (S.T.) S. White. Annual Sales (C). Co. Size (C).⑤

Triangle Kitchen Ltd., 679 Thibodeau Lane, Dieppe, N.B. E1A 5M7. Tel. 506-858-5855. Fax: 506-859-1817. Associate, Triangle Manufacturing Ltd. Kitchen cabinets, vanities and household items.

(P.) R. Fournier; (Compt.) N. BeLong. Annual Sales (C). Co. Size (B).⑥

†Triangle Truck Equipment Limited, 656 Colby Dr., Waterloo, Ont. N2V 1A2. Tel. 519-884-9330. Truck bodies for sand, gravel, rock, grain and rendering, armoured trucks, general repairs.

(P. & G.M.) D. Williams. Annual Sales (C). Co. Size (A). Tribal Sportswear Inc., 9500 Meilleur, Room 502, Montreal, Que. H2N 2B7. Tel. 514-383-1420. Fax: 514-384-9367. Associate, Flair Sports Ltd., Montreal, Que. Pants, skirts, blazers, jackets, sweaters. Brands, "Junior Executive", "Tribal Sportswear".

(P.) L. Berall; (V.P.) P. Berall; (Prod'n Mgr.) A. Mucciardi. Annual Sales (D). Co. Size (8).⑤

★TRIBAR INDUSTRIES INC., 1655 Flint Rd., Downsview, Ont. M3J 2W8. Tel. 416-736-9600. Fax: 416-736-1607. Telex: 065-27182. Subsidiary, Tribar Industries Inc., Buffalo, NY, U.S.A. "Muni Quip" speed detection systems and Police radar, "MDR" moving radar, "DRS" stationary radar, "T-3" and "K-GP" handheld radar.

(P.) B. M. Salisbury; (V.P.Sales & Mktg.) B. J. Gregory; (Off.Mgr.) Ms. E. Hofland; (Mktg.) Ms. B. Rodd. Annual Sales (C). Co. Size (A).

Tribune Press Ltd., The, Box 1530, 14 W. Main St., Sackville, N.B. E0A 3C0. Tel. 506-536-2500. Fax: 506-536-3218. Branch office, Moncton, N.B. Plant, Amherst, N.S. Commercial printers.

(P.) W. J. Weeks; (V.P.) R. Westcott; (Br.Mgr.Moncton) N. Dupuis; (S.) Ms. B. Napper; (Cont.) W. A. Minshall. Annual Sales (C). Co. Size (B).⑤

Tricee Custom Welding & Fabricating A Division of Tricee Construction Ltd., 169 Elizabeth St., Midland, Ont. L4R 1Y3. Tel. 705-526-9797. All types of welding, steel fabrication and special machinery.

(P.) J. Charlebois; (S.T.) F. Charlebois. Annual Sales (8). Co. Size (A).

Tricil (Québec) Inc., 6785 Route 132, Box 5900, Ste-Catherine, Que. J0L 1E0. Tel. 514-632-6640. Fax: 514-632-1055. Affiliates, Tricil (Sarnia) Limited, Sarnia, Tricil Environmental Management, St. Catharines, Ont., Tricil Environmental Management Inc., Chattanooga, TN, Tricil Environmental Response Inc., Harvard, MA, Tricil Environmental Services Inc., Dayton, OH, Tricil (N.Y.) Inc., Syracuse, NY, Tricil Recovery Services Inc., Bartow, FL, U.S.A. Treatment and elimination of hazardous waste. Parent company, Tricil Limited, Mississauga, Ont.

(G.M.) R. Desmarais; (Sales & Mktg.Mgr.) G. Brossard; (Fin. & Admin.Mgr.) P. Gravel; (Reg.Aff.Mgr.) P. Mercure; (Prod'n) G. Adam; (Prod'n) R. Denault. Annual Sales (D).

Trico Products Corporation, 210 Dominion Rd., Fort Erie, Ont. L2A 1G5. Tel. 416-871-1770. Windshield wiper blades and refills, arms and washers. Brand, "Trico". Parent company, Trico Products Corp., Buffalo, NY, U.S.A.

For. Rep., Trico Folberth Ltd., London, England.

(P.) P. Collins. Annual Sales (F). Co. Size (G).

Tricoat Limited, 6459 Netherhart Rd., Mississauga, Ont. L5T 1C3. Tel. 416-670-1576. Fax: 416-670-2487. Metal finishing.

(Asst.Cont.) J.M. Ponzio. Annual Sales (C). Co. Size (C).⑤

Tricot Caravelle Inc., 50 St-Pierre, Princeville, Que. GOP 1E0. Tel. 819-364-5905. Dyers and finishers of tights for women, girls and infants.

(P.) J.P. Dubuc. Annual Sales (B). Co. Size (B).

Tricot Cortina Knitters Inc., 642 De Courcelle St., Montreal, Que. H4C 3C6. Tel. 514-932-2178. Ladies' bulky sweaters, dresses, pant suits, etc. Brand, "Cortina".

(P. & G.M.) N. Miller; (Off.Mgr.) Ms. D. Miller. Annual Sales (C). Co. Size (8).

Tricot Domino (1986) Ltée., Le, 412 - 3rd St., P.O. Box 40, Daveluyville, Que. G0Z 1C0. Tel. 819-367-2400. Fax: 819-367-2405. Commission dye house of open width and tubular knit goods.

(G.M.) R. d'Amours; (Plant Mgr.) M. Belair. Annual Sales (C). Co. Size (C).⑤

Tricot Exclusive Knit Inc., 8530, ave. d l'Esplanade, Montreal, Que. H2P 2R8. Tel. 514-385-5150. Ladies' and men's sweaters.

(P.) M. Stern; (S.M.) L. Kemeny. Annual Sales (C). Co. Size (C).⑤

Tricot Joseph Inc., 9475 Meilleur St., Suite 505, Montreal, Que. H2N 2C5. Tel. 514-381-5277. Ladies' sweaters and co-ordinates specializing in oversizes.

(P. & S.T.) M. J. Steinwald; (Plant Mgr. & P.A.) G. Steinwald. Annual Sales (A). Co. Size (A).⑤

Tricot Majestic Limitée., See Majestic Knitting Limited.

Tricot Marvel Ltée., See Marvel Knitting Ltd.

†Tricot Mona Canada Inc., 1420 Chabanel W., Montreal, Que. H4N 1H4. Tel. 514-381-8657. Fax: 514-381-8650. Circular knitted fabrics.

(P.) R. Batrie. Annual Sales (D). Co. Size (D).⑥

Tricot Somerset., See Somerset Hosiery Mills Reg'd.

Tricotages Tredco Ltée., Les, 8335, Devonshire, Ville Mont Royal, Que. H4P 2L1. Tel. 514-341-7746. Fax: 514-341-1220. Knitted fabric.

(P.) H. Douek; (V.P.) J. Douek; (S.T.) Ms. H. Douek. Annual Sales (D). Co. Size (A).⑤

Tricots Alexi International Inc., 9600 Meilleur, Montreal, Que. H2N 2E3. Tel. 514-381-4474. Ladies' and men's sweaters, ladies' knitted dresses and two piece suits.

(P.) A. Blumenthal; (G.M.) R. Colagiacomo. Annual Sales (C). Co. Size (8).

Tricots Canada U.S. Inc., [Canada U.S. Knitting Inc.], 950 Morison St., St. Hyacinthe, Que. J2S 7B4. Tel. 514-878-0989. Toll Free: 800-363-5491. Fax: 514-774-9272. Telex: 05-830537. Knitted piece goods.

(P.) J. Eugene David; (V.P.Fin.) J. F. Germain; (S.M.) L. E. Gagne. Annual Sales (D). Co. Size (D).⑤

Tricots Caramy Ltée., Les, See Caramy Knitting Mills Ltd.

Tricots Cooper (Canada) Ltée., Les, See Cooper Knitting Mills (Canada) Ltd.

Tricots Cortina Knitters Inc., 642, rue de Courcelle, Montreal, Que. H4C 3C6. Tel. 514-932-2178. Fax: 514-934-0685. "Cortina" knitted women's dresses, suits, sweaters and coats, also children's sweaters.

(P. & G.M.) N. Miller; (Off.Mgr.) Mrs. D. Miller. Annual Sales (C). Co. Size (8).⑤

Tricots Duval & Raymond Ltée., Les, 11 St. Jacques St., Princeville, Que. GOP 1E0. Tel. 819-364-2927. Fax: 819-364-2509. Telex: 05-838507. Plant, 20 boul. Industriel, Princeville, Que. Work and sport socks. Brands, "Duval & Raymond", "Du-Ray".

(G.M.) M. Raymond. Annual Sales (D). Co. Size (C).⑥

Tricots Gerrard Canada Limitée., Les, See Gerrard Mills Limited.

Tricots Godin Inc., [Godin Knitting Inc.], P.O. Box 277, Ste. Anne de la Perade, Que. G0X 2J0. Tel. 418-325-2875. Fax: 418-325-2648. Men's and children's polyester-cotton underwear. Brands, "Bess-Nit", "Confort Royal".

(P.) P. Godin; (Mgr.) L. Godin. Annual Sales (C). Co. Size (8).⑤

Tricots Golden Spider Inc., See Golden Spider Knitwear Inc.

Tricots Interlock Knit Canada Inc., Les, 266 boul. Lebeau, St-Laurent, Que. H4N 1R4. Tel. 514-336-5516. Fax: 514-336-9242. Plant, 260 boul. Lebeau, St-Laurent, Que. Poly-cotton jersey, fleece and interlock material.

(P.) J. Fried; (T.) S. Langburt. Annual Sales (C). Co. Size (A).

Tricots Knitters Ltée., 2115 St. Césaire, P.O. Box 370, Marieville, Que. J0L 1J0. Tel. 514-658-1342. Fax: 514-658-1342. "Jaydee" and "Sliknit", boy's and men's knitted sportswear and jerseys.

(P. & G.M.) F. Lavoie; (S.M.) P. Gauthier; (Plant Mgr.) Mrs. F. Bertrand. Annual Sales (C). Co. Size (C).⑥

Tricots L.G. Ltée., 140 boul. Industriel, Boucherville, Que. J4B 2X2. Tel. 514-655-2820. Sweaters, jerseys, jeans and slacks. Brands, "Vagabond", "Fleur de Peau", "Sens Unique".

(C.E.O.) G. Lavoie; (Plant Mgr.) J.G. Harper. Annual Sales (C). Co. Size (B).

Tricots Liesse (1983) Inc., 3500 rue Griffith, St-Laurent, Que. H4T 1A7. Tel. 514-342-0685. Fax: 514-342-7224. Associate, Texgran Inc. Grand'Mere, Que. Single and double knit fabrics of blends including wool, polyester, cotton, etc. Parent company, Satexil Inc., Montreal, Que.

(P.) C. Helwani; (S.) J. H. Picard. Annual Sales (E). Co. Size (C).⑥

Tricots Parktown (1983) Inc., Les, See Parktown Knitting Mills Ltd.

★Tricots Versailles Limited, 9900 Parc Georges, Montreal, Que. H1H 4X8. Tel. 514-323-2481. "Tricots Versailles", "Tricots D'Or", "Andrea Campanella" and "Anabella" ladies' knitwear.

(P.) H. Schroeder; (S.T.) V. Salama; (Mgr.) P. Schroeder. Annual Sales (C). Co. Size (C).⑥

★Tridel Equipment Ltd., 11760 Voyageur Way, Unit 130, Richmond, B.C. V6X 3G9. Tel. 604-270-9215. Fax: 604-273-5598. Hydraulic devices and equipment, variable speed drives. Trade mark, Tridel.

(P. & G.M.) J. H. Rees. Annual Sales (C). Co. Size (A).⑥

- Tridem Manufactured Products Inc., 359 Frankcom St., Ajax, Ont. L1S 1R4. Tel. 416-686-0521. Fax: 416-428-1605. Fiberglass strain insulator rods, standoff and cut-out arrestor brackets, ridge pin and conductor spacer, guying and transmission hardware, electrical connectors. (P.) G. E. Hunt; (V.P. & Dir.Mktg.) M. J. Loftus; (V.P. & Mgr.Engr'g) R. C. Walker. Annual Sales (C). Co. Size (A).⑥
- ★Trident Industries Limited, 69 Lodge St., Waterloo, Ont. N2J 2V5. Tel. 519-885-5690. Custom profile PVC extrusion and fabrication. (P.) W.C. Fleming; (G.M.) G. Fleming. Annual Sales (8). Co. Size (A).
- Trident Videogram International, #100 - 1309 W. Pender St., Vancouver, B.C. V6E 2V9. Tel. 604-682-2315. Fax: 604-628-1052. Automated audio-video kiosks and equipment. (P.) T. P. Crean.
- ★Tridon Limited, 3228 South Service Rd., Burlington, Ont. L7R 3Y8. Tel. 416-639-2476. Fax: 416-333-1244. Telex: 061-8710. Plants, Burlington, Oakville, Ont., Smyrna, Tenn., U.S.A. Hose clamps, insert fittings, automotive turn signal flashers, windshield wiper blades and refills, gas and fluid transfer systems. Brands, "Tridon". Parent company, Deuter Corporation, Markham, Ont. (Chmn. & C.E.O.Tridon Ltd.) D. M. Green; (P. & C.O.O.) P. E. Davidson; (Exec.V.P. & C.F.O.) F. W. Rafuse; (V.P.Mfg. & Tech.) S. A. Adams; (V.P.Hum.Res.) D. Albinson; (V.P.Sales & Mktg.) J. Bray. Annual Sales (F). Co. Size (G).
- ★Trigon Tool & Die Ltd., 2370 Central Ave., Windsor, Ont. N8W 4J2. Tel. 519-945-5355. Fax: 519-945-4066. Tools, dies, jigs and fixtures, proto-type tooling and wire cut EDM. (P.) W. Fitzgerald; (S.T.) K. Fitzgerald. Annual Sales (B). Co. Size (A).⑤
- ★Trillium Metal Stampings, 50 Steeple Pl., Kitchener, Ont. N2E 2C3. Tel. 519-748-5295. Fax: 519-748-9612. Metal stampings and assemblies. (P.) Dan Zettel; (G.M.) Dave Zettel. Annual Sales (D). Co. Size (B).
- ★Trillium Screw Mfg. Co. Ltd., 234 Clements Rd. W., Unit 9, Ajax, Ont. L1S 3K5. Tel. 416-683-8751. Fax: 416-428-0237. Screws, nuts, bolts, washers, etc. (P.) R. Liut; (V.P.) A. Sansom; (S.T.) G.C. Stevenson. Annual Sales (C). Co. Size (A).⑥
- TRILON CHEMICALS INC., [PRODUITS CHIMIQUES TRILON INC.], 136 Oneida Dr., Pointe Claire, Que. H9R 1A8.** Tel. 514-697-7613. Toll Free: 800-361-2510. Fax: 514-697-9467. Telex: 05-822895. Textile chemicals, synthetic resins, polymers, polyethylene emulsions. Parent company, Texall Inc., Pointe Claire, Que. (Chmn.) D.G. Robinson; (P.) J.H. Wolfe. Annual Sales (D). Co. Size (8).⑤
- ★Trim-Gard Company Limited, 472 Newbold St., London, Ont. N6E 1K6. Tel. 519-681-1090. Toll Free: 800-265-6074. Fax: 519-681-9880. Telex: 064-78585. "Trim-Gard" automobile self adhesive body, wheel and door edge mouldings, graphic stripes, custom extrusions. (P.) M. Goble; (Compt.) N. Barton. Annual Sales (C). Co. Size (8).⑥
- Trim Industries Ltd., Route 100 S., Box 2048, Morden, Man. R0G 1J0. Tel. 204-822-5451. Fax: 204-822-6604. Cabinetry for every room, "Aladdin" kitchen cabinets, vanities and china cabinets, laboratory furniture, modular cabinetry. Parent company, Trim Industries Ltd. (P. & G.M.) J. Fehr; (P.A.) R. Neufeld; (Admin.Mgr.) J. Blatz; (Prod.Mgr.) C. Zacharias; (Retail Mgr.) H. Rempel; (Mktg.Mgr.) J. Fehr Jr. Annual Sales (C). Co. Size (8).⑥
- ★Trimaster Manufacturing Ltd., 141 Regal Rd., Guelph, Ont. N1H 6L8. Tel. 519-823-2661. Fax: 519-823-2850. Precision CNC machining, stampings and assemblies, rubber and polyurethane mouldings. (P.) D. Marshall; (Plant Supt.) M. Cook; (Mat'l's Mgr.) J. Defrain. Annual Sales (C). Co. Size (C).
- Trimco Woods Limited, 115 Healey Rd., Bolton, Ont. L0P 1A0. Tel. 416-857-3424. Fax: 416-857-3459. Wood millwork, dimensions, mouldings, furniture parts. (P. & G.M.) M.S. Rubow. Annual Sales (C). Co. Size (8).
- ★TRIMEG HOLDINGS LTD., 8080 Q 36 St.S.E., Calgary, Alta. T2C 2J5. Tel. 403-279-7488. Fax: 403-236-2132. Telex: 03-821172. "Megabag" flexible intermediate bulk containers and sling bags. (P.) G. Shackleton; (G.M. & S.M.) Mrs. S. Leedham; (Plant Mgr.) B. Cook. Annual Sales (C). Co. Size (A).⑥
- Trimfit Company Ltd., 375 Rexdale Blvd., Rexdale, Ont. M9W 1S1. Tel. 416-743-5363. Men's women's and children's nylon, cotton, wool hosiery. Brands, "Trimfit", "Hanes", "Perry Ellis", "L'eggs". Parent company, Trimfit Inc., Philadelphia, PA, U.S.A. (P.) A. A. Kramer; (Exec.V.P.) J. P. Osika; (V.P.Mfg.) R. Kramer; (Cont.) H. Schultz; (Mgr.) K. Dong. Annual Sales (D). Co. Size (E).⑤
- ★Trimlite Canada Ltd., #103 - 19350 Enterprise Way, Surrey, B.C. V3S 6J9. Tel. 604-533-4111. Fax: 604-533-2026. Plant, Seattle, WA, U.S.A. Associate, Trimlite Associates, Seattle, WA, U.S.A. Decorative door lights. (P. & S.M.) L. Elliott; (S.T. & Prod'n Mgr.) D. Schick. Annual Sales (D). Co. Size (C).⑥
- Trinity Brick Products (1972) Limited, 78 O'Leary Ave., P.O. Box 8005, St. John's, Nfld. A1B 3M7. Tel. 709-753-8637. Plant, Milton, Nfld. Brick. (P.) T. Hickman; (S.M.) M. Hickman; (G.M.) J. Mercer; (Plant Mgr.) D. Stanley. Co. Size (8).
- Trinity Electronics Systems Ltd., 10708 - 181st St., Edmonton, Alta. T5S 1K8. Tel. 403-489-3199. Fax: 403-489-2258. Custom audio and audio visual interface products, lighting controls, etc. (P. & G.M.) L. Kelly; (R&D Mgr.) D. Reid. Annual Sales (A). Co. Size (A).⑥
- ★Trintec Industries Inc., 467 Westney Rd. S., Unit #3, Ajax, Ont. L1S 6V7. Tel. 416-427-2039. Fax: 416-427-9285. Quartz clocks, thermometers and specialty advertising clocks. (P.) B. Nunes; (Off.Mgr.) Ms. G. Smith. Annual Sales (8). Co. Size (A).⑥
- ★Trio Tool & Mold Ltd., 666 Ellis St. W., Windsor, Ont. N8X 184. Tel. 519-258-4755. Fax: 519-258-1787. Plastic injection and compression molds. (P.) M. Tortosa; (Compt.) P. Bowsher; (Plant Mgr.) T. Renaud. Annual Sales (D). Co. Size (C).⑤
- ★Triodetic Building Products Ltd., 2753 Fenton Rd., RR#5, P.O. Box 948, Ottawa, Ont. K1G 3N3. Tel. 613-822-2922. Fax: 613-822-1375. Subsidiary, Triodetic Space Frames Inc., Syracuse, NY, U.S.A. Space structures, playdomes. Brands, "Triodetic", "Tri-O-Dome". Licensees in U.K., Europe, U.S.A. and Mexico. (P.) G.W. Rehbein; (S.T.) W.J.R. Vangool; P.Eng. Annual Sales (C). Co. Size (A).
- ★TRION CANADA INC., 130 Otonabee Dr., Kitchener, Ont. N2C 1L6. Tel. 519-895-0570. Fax: 519-895-0142. Residential, industrial and commercial electronic and media air cleaners. Parent company, Trion Inc., U.S.A. (V.P.) C. Archibald; (S.M.) B. Doornink; (S.M.) W. McRoberts. Annual Sales (D). Co. Size (A).⑥
- ★Trionics Technology Ltd., #200 - 177 W. 7th Ave., Vancouver, B.C. V5Y 1L8. Tel. 604-876-3221. Fax: 604-876-1128. "Autofee" electronic parking access control system, unattended credit card operated parking ticket and ski lift ticket dispensers, vending machine credit card kits and facsimile machine. Brands, "Autocard", "Skicard", "Faxcard", "Card Kit". (P.) R. Angus; (V.P.Mktg.) R. Murray; (V.P.Fin.) G. Moore; (Mgr.Prod'n) J. McClarty. Annual Sales (C). Co. Size (A).⑥
- Tripar Inc., 9750 Maurice Duplessis Blvd., Montreal, Que. H1C 1G1. Tel. 514-648-7471. Fax: 514-643-4308. Telex: 05-828764. Metal stampings. Brand, "Tripar". (P. & S.M.) B. Sevac; (S.T.) D. Sevac; (Plant Mgr.) J. Pallai; (Purch.Mgr.) R. Lepage; (Off.Mgr.) W. Gibbon. Annual Sales (D). Co. Size (D).⑤
- Triplex Manufacturing Limited, 29 Kensington St., P.O. Box 700, Colborne, Ont. K0K 1S0. Tel. 416-355-2470. Toll Free: 800-668-5827. Fax: 416-355-3250. Plant, 29 Kensington St., Colborne, Ont. Ink, paint, lacquers and saturants for wire and cable, injection molded parts, rolling steel ladders, platform and hand trucks, utility carts, custom steel fabricating. (P.) P.I.W. Davis; (V.P. & G.M.) Mrs. B. Davis. Annual Sales (C). Co. Size (A).⑥
- Triple "R" Metal Fabricators Ltd., 1401 Dugald Rd., Winnipeg, Man. R2J 0H3. Tel. 204-235-0911. Fax: 204-231-0987. "Sheffield" wood stoves, machining, shearing and braking, welding. (P.) A. Ross. Annual Sales (B). Co. Size (A).
- ★Triple-A Manufacturing Co. Ltd., 44 Milner Ave., Agincourt, Ont. M1S 3P8. Tel. 416-291-4451. Toll Free: (U.S.A.) 800-387-5121. Fax: 416-291-1292. Branch offices, St. Laurent, Que., Ottawa, Ont., Richmond, B.C. Industrial steel shelving, pallet racking, library shelving, work benches, mezzanines, storage platforms, storage bins, partitions, wide span shelving/racking, etc. Brand, "Triple-A". (P.) L. Gasner; (V.P. & G.M.) J.E. Forrest; (Cont.) Mrs. B. MacPhail; (P.A.) A. Kelly. Annual Sales (D). Co. Size (D).
- ★TRIPLE CROWN ELECTRONICS INC., 4560 Fieldgate Dr., Mississauga, Ont. L4W 3W6. Tel. 416-629-1111. Fax: 416-629-1115. Telex: 06-960456. Satellite receivers, TV and FM modulators, demodulators, signal processors, stereo encoders CATV broadband amplifiers, TV/FM rebroadcast power amplifiers, and pay-per-view TV systems for hotels and hospitals. (P.) C. J. Evans; (V.P.Purch.) A. Kleopa; (V.P.Fin.) F. Ayiotis; (V.P.Corp.Dev.) K. Poirier. Annual Sales (D). Co. Size (C).⑥
- †Triple E Canada Ltd., P.O. Box 1230, Winkler, Man. R0G 2X0. Tel. 204-325-4361. Fax: 204-325-5241. Telex: 07-587852. Plant, Lethbridge, Alta. Associates, Lode King Industries, Douglas Manufacturing Inc., Winkler, Sun Valley R.V., Morden, Man., Triple E Homes Ltd., "Triple E Empress-Invitation" and "Regency-Signature" recreational vehicles, "Dutch Villa", "Elite", "Birchwood" and "Country Estate" manufactured homes, rotary cutters, lode king trailers and cultivators. For.Rep., Triple E Scandinavia, Norway. (P. & C.E.O.) P. R. Ens; (V.P.Fin. & Admin., C.F.O.) A. Wiens; (V.P.Sales & Mktg.) G. Ens; (V.P.Prod'n) I.A. Dyck; (P.A.) E. Pauls. Annual Sales (E). Co. Size (F).⑥
- Triple E Homes Ltd., Box 725, Hanger #1, Lethbridge Airport, Lethbridge, Alta. T1J 3Z6. Tel. 403-320-8588. Fax: 403-320-6925. Associates, Triple E. Developments Ltd., Lethbridge, Alta., Gateway Housing Ltd., Yellowknife, N.W.T. Mobile and modular homes. Parent company, Triple E Canada Ltd., Winkler, Man. (P. & G.M.) R. W. Lenz; (Dir.Fin. & Admin.) R.J. Konefall; (Mktg. & Sales Mgr.) Ms. E. McIntyre; (P.A.) J. Robertson; (Engr'g & Q.C.Mgr.) P. Aitchison; (Prod'n Mgr.) B. Elder. Annual Sales (E). Co. Size (E).
- Triple M Fiberglass Ltd., 8135 Wagner Rd., Edmonton, Alta. T6E 4N6. Tel. 403-465-0726. Fax: 403-466-9801. Telex: 037-2966. Branch plant, 3608-69 Ave., Edmonton, Alta. Industrial fiberglass reinforced plastic products, pipe, tanks, fittings, custom products, field services and lining of steel tank with fiberglass. (P.) G. Mabey; (Prod'n Mgr.) D. Moran. Annual Sales (C). Co. Size (B).⑤
- Triple Metal Products Ltd., 60 Barbados Blvd., Scarborough, Ont. M1J 1K9. Tel. 416-264-4374. Fax: 416-264-2932. Custom sheet metalwork for electronic industry, machined parts, welding, etc. (P.) O. Kusters; (V.P.) Ms. A. Kusters. Annual Sales (C). Co. Size (B).⑤
- ★Triplex Engineering Co. Ltd., 181 Oneida Dr., Pointe Claire, Que. H9R 1A9. Tel. 514-695-9872. Toll Free: 800-363-6657. Fax: 514-695-0888. Telex: 05-822664. Plants, 181 & 191 Oneida Dr. and 114 Labrosse, Pointe Claire, Que. Associates, Triplex Industries (U.S.A.) Inc. and Triplex Inter Control Inc., St. Albans, VT, U.S.A. Automatic screw machine products, mechanical assemblies, wire formed products, cold headed screws and bolts. Brand, "Magna Montage". (P.) M. Pohoryles; (S.M.) S. Saxter; (P.A.) P. Montroukas; (Fin.) K. Findlay; (Plant Mgr.) M. Clement; (Mgr.) A. Signall. Annual Sales (D). Co. Size (E).⑤
- †Tripp-Vogt-Trottier Ltd., 45 John Pound Rd., Box 430, Tillsonburg, Ont. N4G 4H8. Tel. 519-842-3654. Fax: 519-842-5359. Steel fabricators and erectors of rigid steel frames, bucket elevators and conveyors, etc. (P.) B. G. Tripp; (S.T.) K. Painter. Annual Sales (C). Co. Size (A).⑥
- ★Trirak Industries Corporation, 303 - 21st St. E., Saskatoon, Sask. S7K 0C1. Tel. 306-244-8838. Fax: 306-664-4135. Plant, Nipawin, Sask. Natural pine roofing shakes, specialty hardwoods. (C.E.O.) R. Leibel. Annual Sales (C). Co. Size (8).⑥
- ★Tristar Coatings Division of Trebor Industries Ltd., 18 Cadetta Rd., R.R. #9, Brampton, Ont. L6T 3Z8. Tel. 416-794-1100. Fax: 416-794-0304. "Starathane" polyurethane paint coating, "Starpox" two component primer and enamels, "Starbake" baking enamels for automotive trim, "X-Thane" isocyanate-free urethane durable paint coating, industrial fast dry and baking enamels. Parent company, Trebor Industries Ltd. (P.) R. H. Shillum; (Compt.) L. Rayner; (Mktg.) R. L. Shillum; (Prod'n) M. Shillum; (Tech.) S. Playter. Annual Sales (C). Co. Size (A).⑥
- ★Tristar Industries (1984) Ltd., 7660 Vantage Way, Delta, B.C. V4G 1A7. Tel. 604-946-1631. Fax: 604-946-0208. Telex: 04-355677. Manufactured and recondi-

tioned component and machine parts for the pulp and paper, mining, marine and petrochemical industries.

(P.) M. Lyttek; (P.A.) M. Lovelace. Annual Sales (D). Co. Size (D).⑤

Triton Corporation Canada Ltd., 540 Seaman St., Stoney Creek, Ont. L8E 3X7. Tel. 416-643-4191. Fax: 416-643-3350. Abrasive resistant steel plate and pipe, steel fabrication and valve repair. Brands, "Tapco T200X", "Triton T200X".

(G.M.) L. A. Verber. Annual Sales (C). Co. Size (A).⑥

†Trites Marine Services Ltd., 12820 Trites Rd., Richmond, B.C. V7E 3R8. Tel. 604-277-2520. Fax: 604-277-2550. Aluminum and steel commercial fishing vessels, winches.

(P.) D. O'Connor; (V.P.) W. Cadwallader; (T.) S. Sorenson. Annual Sales (C). Co. Size (C).⑥

Triton Sails, 28 Atlantic Ave., Toronto, Ont. M6K 1X8. Tel. 416-588-8166. Sails, canvas goods, rigging. Brandss, "Triton Sails", "StreamStay".

(P.) J. Fernandes; (S.T.) Mrs. Q. Carroumeu. Annual Sales (8). Co. Size (A).⑤

★Triton Tool & Die Inc., 6290 Netherhart Rd., Mississauga, Ont. L5T 1B7. Tel. 416-673-1330. Fax: 416-673-1521. Metal stampings, welded assemblies, tools, dies and fixtures, "Triton" brass cribbage boards.

For.Reps., Winton Crawford Associates Inc., Plymouth, F.H. Bourke Assoc. Inc., St. Clair Shores, Mich., U.S.A.

(P.) D. Lovas; (V.P.Sales & Mktg.) D. Jenkinson; (Prod'n & Mat'l's Mgr.) A. Sprankling; (Acct'g Sup'r) M. M. Simpson. Annual Sales (C). Co. Size (C).

Troister & Company, 300 Rimrock Rd., Downsview, Ont. M3J 3A6. Tel. 416-630-9002. Upholstered sofas, chairs, love seats and ottomans. Parent company, Strathearn House Group Ltd., Toronto, Ont.

(P.) R. Smiley. Annual Sales (D). Co. Size (D).⑥

★Trojan Board Ltd., 400 Des Meurons St., Winnipeg, Man. R2H 2P1. Tel. 204-233-7171. Fax: 204-233-7171. "Trojan" Board", "Trojan", "Moulding Magic", solid wood interlocking panelling and flooring.

(P.) B.R. Newman. Annual Sales (C). Co. Size (C).⑥

★Trojan Technologies Inc., 845 Consortium Ct., London, Ont. N6E 2S8. Tel. 519-685-6660. Fax: 519-681-8355. Branch office, Port Huron, MI, U.S.A. "Trojan" potable water systems for residential/commercial applications, "System UV2000" for large waste water and potable water applications.

(P.) H. J. VanderLaan; (Cont.) D. Holden; (Sales Rep.) P. Carrigan; (Municipal Sales) R. Murphy; (Chief Eng.) J. Maarschalkerweerd. Annual Sales (D). Co. Size (B).⑥

Trolec Inc., 4575 Boul. Laurier, St-Hubert, Que. J3Y 3X3. Tel. 514-525-0882. Fax: 514-525-1912. Accessories for heating and ventilation industries - zone controls, dampers, access doors, louvers, power savers, wine cabinets and pre-fabricated rooms, bottle racks and shelves. Brand, "Zonic".

(P. & G.M.) R. Fortier; (P.A.) A. Beaulne. Annual Sales (C). Co. Size (A).⑥

Trophic Canada Ltd., 260 Okanagan Ave. E., Penticton, B.C. V2A 3J7. Tel. 604-492-8820. Fax: 604-492-5066. Branch office, Toronto, Ont. Vitamin and mineral supplements.

(P.) R.J. Francisco. Annual Sales (C). Co. Size (B).⑤

Trophy Foods Inc., 6555 Kestrel Rd., Mississauga, Ont. L5T 1P4. Tel. 416-670-8050. Fax: 416-670-4256. Plants, Brampton, Ont., Richmond, B.C. Packers and processors of edible nutmeats. Brand, "Trophy Brand Nuts".

(Chief Exec. & S.M.) G. Williams; (Corp.V.P.) F. H. Kent. Annual Sales (E). Co. Size (D).⑥

Trophy Wood Manufacturers, 601 West St. S., P.O. Box 492, Orillia, Ont. L3V 6K2. Tel. 705-326-9711. Fax: 705-327-7230. Branch office, #42-10 Western Ave., Orillia, Ont. Trophy bases, book-ends, trinket boxes, wall plaques and shields, etc.

(P. & G.M.) N. E. Orser; (S.T.) A.K. Orser; (G.M.) C. Orser. Annual Sales (B). Co. Size (A).⑥

Trottier, Pierre, 10 Route 116, Victoriaville, Que. G6P 6R9. Tel. 819-752-4910. Artificial building stones, concrete sewer pipes and concrete patio slabs.

(Prop.) P. Trottier. Annual Sales (A). Co. Size (A).⑥

Trout Creek Planing Mill Limited, Box 40, Trout Creek, Ont. POH 2L0. Tel. 705-723-5281. Fax: 705-723-5707. Telex: 067-76235. Lumber dressing in transit. Parent company, Read Bros. Limited, Toronto, Ont.

(P.) M. Read; (S.T.) D.P. Read. Annual Sales (B). Co. Size (A).

Troy Control Systems Inc., 55 Brisbane Rd., Downsview, Ont. M3J 2K3. Tel. 416-663-4833. Fax: 416-663-

0637. Branch offices, Montreal, Que., Sarnia, Ont. Valve actuators.

(P.) J. Troy; (Ops.Mgr.) N. Bowen. Annual Sales (D). Co. Size (A).

Tru-Circle Industries Limited, 5300 Bradco Blvd., Mississauga, Ont. L4W 1G7. Tel. 416-624-4910. Fax: 416-624-5532. Bicycle handle bars, seat posts, wire pail handles, wire carriers-tubular type, custom tube bending, metal stamping, "Roto-Roast" barbecue accessory.

(P. & Plant Mgr.) C. Basek; (V.P. & S.T.) J. Champagne. Annual Sales (C). Co. Size (B).⑥

Tru-Colour Lithography Limited, 1318 Britannia Rd. E., Mississauga, Ont. L4W 1C8. Tel. 416-564-0542.

(P.) A. Debono; (S.T.) Mrs. I. Debono. Annual Sales (A). Co. Size (A).

Tru-Die Limited, 236 Edward St., St. Thomas, Ont. N5P 1Z5. Tel. 519-633-1040. Fax: 519-633-7190. Powder metal tooling, jig grinding, RAM type and wire E.D.M., carbide dies, moulds, custom machining. Parent company, Inspection Air Gauge Limited, Windsor, Ont.

(P.) D. Tregenza; (G.M.) H. Visscher. Co. Size (8).⑤

Tru-Fit Cabinets, A Division of M.L.A. Inc., 9352-106A Ave., Edmonton, Alta. T5H 0S7. Tel. 403-422-1933. Kitchen and china cabinets, hotel and motel furnishings.

(P.) M.A. Midon; (G.M.) D. Duncan. Annual Sales (B). Co. Size (A).

Tru-Temp Electric Heat Ltd., 11719 - 170 St., Edmonton, Alta. T5M 3W7. Tel. 403-452-9711. Custom formed electrical tubular heating elements.

(G.M.) D. Swane. Annual Sales (A). Co. Size (A).

★Tru-Weld Grating Ltd., P.O. Box 6778, Wetaskiwin, Alta. T9A 2G4. Tel. 403-352-9171. Toll Free: 800-661-7332. Fax: 403-352-6492. Branch offices, Calgary, Alta., Vancouver, B.C. "Tru-Weld" welded bar grating. Parent company, Tru-Weld Grating Inc., Pittsburgh, PA, U.S.A.

For. Rep., U.S.A.

(S.M.) L.J. North; (Plant Mgr.) G.G. Brososky. Annual Sales (D). Co. Size (8).⑥

Truck Equipment & Service Co. Ltd., 20 Nugget Ave., Scarborough, Ont. M1S 3A7. Tel. 416-291-6265. Fax: 416-291-0604. Truck bodies.

(P. & G.M.) D. Nesci; (S.T.) Mrs. S. Portelli; (V.P.) G. Dufour; (V.P.) P. Bergerink. Annual Sales (C). Co. Size (B).⑤

Trudel & McAdam Limited, 37 Grenfell Cres., Nepean, Ont. K2G 0G3. Tel. 613-226-1100. Fax: 613-226-6097. Ironwork.

(P.) R.S. Armstrong, P.Eng.; (G.M.) W.A. Glover. Annual Sales (B). Co. Size (A).⑤

★Trudell Medical, 926 Leathorne St., London, Ont. N5Z 3M5. Tel. 519-685-8800. Fax: 519-685-8993. Branch offices, St. Johns, Nfld., Fredericton, N.B., Montreal, Que., Kitchener, Ont., Winnipeg, Man., Lethbridge, Alta., Vancouver, B.C. Plant, Truro, N.S. Subsidiaries, Monaghan Medical Corporation, Plattsburgh, NY, Northgate Research Corp., Arlington Heights, IL, U.S.A. Associates, Candian Monaghan Limited, Professional Resp. Ltd. "Aerochamber" breathing device used in conjunction with metered dose inhalers, various ventilator monitors, airway pressure monitor, volume ventilator, rotary heat sealer, shoe covers and bouffant caps for operation and clean room use. Brands, "Trutest", "Monaghan".

(P.) M. A. Aran; (Cont.) R. McKenzie; (Mktg.) M. Foley; (Eng.) R. Morton; (Purch.) R. Peters. Annual Sales (N/R). Co. Size (N/R).⑥

Trudo Inc., 34 Belmont St., Melbourne, Que. J0B 2B0. Tel. 819-826-5941. Telex: 055-62313. Melbourne. Gear units, machine-tool parts, gearing, shafting.

(G.M.) E. Trudeau; (P.A.) P. Labrie; (Plant Mgr.) J. Trudeau; (R&D Engr'g Mgr.) Y. Theberge; (S.M.) P. Labrie; (S.M.) D. Crook. Annual Sales (C). Co. Size (B).

★True North Paddle & Necky Kayaks Ltd., 1100 Riverside Rd., Abbotsford, B.C. V2S 4N2. Tel. 604-850-1206. Fax: 604-850-3197. Kayaks.

(P.) M. Neckar; (Mgr.) P. Hardy. Annual Sales (C). Co. Size (A).⑥

Truefoam Limited, 11 Mosher Dr., Dartmouth, N.S. B3B 1L8. Tel. 902-463-2440. Toll Free: 800-565-1291. Fax: 902-464-4691. Branch office and plant, Fredericton, N.B. Divisions, LeGay Fiberglass, Waverley, Streamliner, Lyons Brook. Affiliate, Insul-Wall Ltd., Dartmouth, N.S., Insulwall Canada Inc., Toronto, Ont. Polystyrene insulation and moulded reinforced fibreglass products, floor grating, storage tanks, truck caps, bath tubs, aquaculture, fish tanks, gasoline tanks and chemical tanks.

Brands, "Trueboard", "Trueroof", "True Taper", "True Wall Thermal-Strap", etc.

(P. & G.M.) E. C. MacNearney, P.Eng.; (Dir.Admin.) F. Cox; (Compt.) Ms. D. Coles; (Prod.Mgr.) J. Robar; (S.M.) L. Burdock. Annual Sales (D). Co. Size (C).

Trueline Valve Company, 2120 Van Dyke Place, Richmond, B.C. V6V 1X9. Tel. 604-273-9481. Fax: 604-273-3705. Branch offices, Montreal, Que., Thunder Bay, Oakville, Sarnia, Ont., Calgary, Edmonton, Alta. Plant, St. Catharines, Ont. Stainless gate, globe and check valves, pulp stock sampling valves, ball valves, knife gate valves, valve actuators and accessories. Parent company, MDO enterprises Inc.

For.Reps., Trueline Valve Corporation, Dallas, TX, U.S.A.

(P.) J.J. Obee; (Mgr.) Ms. G. Bussey. Annual Sales (D). Co. Size (C).⑥

★Truetech Medical Inc., 126 Peeler Rd., Concord, Ont. L4K 2C9. Tel. 416-738-0663. Telex: 06-964684. Disposable containers for hospital and laboratory use, medicine cups, sterile and non-sterile specimen containers, petri dishes, urine collection kits.

(Dir.) P. & Paul Perovich; (Plant Mgr.) G. Willner. Annual Sales (C). Co. Size (C).

★Trulite Industries Limited, 1820 Courtney Park Dr., Mississauga, Ont. L5T 1W1. Tel. 416-670-7040. Fax: 416-670-7041. Telex: 06-968815. Insulating glass for windows.

(P.) P. Alexander; (S.T.) A. McInnes; (Ops.Mgr.) C. Wagner. Annual Sales (D). Co. Size (C).⑤

Truppe Health Care Products and Services Limited, 23 Main St. E., Lambeth, Ont. N0L 1S0. Tel. 519-652-2041. Prosthetic and orthotic devices.

(P.) Walter Truppe; (V.P.Fin.) Mrs. D. Truppe; (Prod'n) Walter Truppe, Jr.; (Purch.) Mrs. E. Crossett. Annual Sales (B). Co. Size (A).⑤

Trus Joist Canada, #5, 15355 - 102A Ave., Surrey, B.C. V3R 7K2. Tel. 604-588-7878. Fax: 604-589-9330. Telex: 043-54620. Marketing offices, Trus Joist Canada Ltd., Dartmouth, N.S., Montreal, Que., Woodbridge, Ont., Barrie, Ont., Winnipeg, Man., Saskatoon, Sask., Edmonton, Calgary, Alta., Kelowna, Surrey, Victoria, B.C.

Plant, Claresholm, Alta. Combination wood and steel and all wood roof and floor joists, beams and trusses. Brands, "Trus Joist", "TJI", "Micro-Lam", laminated veneer lumber. Parent company, Trus Joist Corporation, Boise, ID, U.S.A.

(P.) R.W. Goruk; (Plant Mgr.) E. Cattoi; (Cont.) R.S. Reilander. Annual Sales (E). Co. Size (E).⑥

Truso Limited, 33 Shepherd Rd., Oakville, Ont. L6K 2G6. Tel. 416-844-8144. Beauty parlour supplies, chemicals and accessories. Brands, "Hairtex", "Precise Moment", "Tru-Organic".

(P. & G.M.) D.A. Brown; (S.T.) Ms. H.M. Brown; (P.A.) Ms. S. MacDonald. Annual Sales (B). Co. Size (A).⑥

★Trylon Manufacturing Co. Ltd., 21 Howard Ave., P.O. Box 186, Elmira, Ont. N3B 2Z6. Tel. 519-669-5421. Fax: 519-669-8912. Custom and communication towers and accessories, fall arrestors for ladder climbers. Brand, "Trylon".

(P.) W. H. Fuller; (V.P.) R. W. Fuller; (Sales Mgr.) B. Martin; (Eng.Mgr.) K. Penfold. Annual Sales (D). Co. Size (8).⑥

Trystan A Division of Date Industries Limited, 68 Swan St., Ayr, Ont. N0B 1E0. Tel. 519-632-8886. Cleanouts, ash dumps, bell traps, brick vents, cellar grates, grey iron castings, cast iron tree grates, benches, receptacles and plant holders, wooden benches. Co. Size (C).

Tsubaki of Canada Limited, 1630 Drew Rd., Mississauga, Ont. L5S 1J6. Tel. 416-676-0400. Fax: 416-676-0904. Branch offices, Montreal, Que., Edmonton, Alta. "Union" welded steel chain, "Tsubaki" roller chain and sprockets. Parent company, Tsubakimoto Chain Co., Osaka, Japan.

(P.) R. J. Carney; (G.M.) S. Carney; (Plant Mgr.) T. Marques; (Cont.) A. Collis; (S.M.Montreal) M. Laliberte; (S.M.Edmonton) C. Hatch. Annual Sales (E). Co. Size (C).⑥

★Tubco Products Inc., Unit 7, 813 Brock Rd., Pickering, Ont. L1W 3L8. Tel. 416-839-1105. Fax: 416-839-1107. Associates, R. Cohen, Montreal, Que., Brylun Industries Ltd., W.A. Hawkins & Associates, Cleveland, OH, U.S.A. Tubing, electrical sockets, switches, receptacles, wire and cords.

(P. & G.M.) M. J. Virdiramo; (P.A. & Asst.Plant Mgr.) J. Doyle; (Plant Mgr.) K. Deeg. Annual Sales (C). Co. Size (8).⑤

★Tube Cama Ltée., [Cama Tube Limited], 19460 Clark Graham, Baie d'Urfe, Que. H9X 3R8. Tel. 514-874-1619.

† Indicates firms seriously interested in export trade.

⑤ Uses Distributors.

⑥ Uses direct sales force.

★ Indicates active exporter.

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(G.M.) M. P. Doyle. Annual Sales (C). Co. Size (A).®
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(P. & G.M.) G.P. Blight; (Purch.Mgr.) D. Egerter; (S.T.) Mrs. M. Murray. Annual Sales (C). Co. Size (A).®
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- Tubular Steel Products Division of Chartcan Inc.**, 200 Hymus Rd., Scarborough, Ont. M1L 2E1. Tel. 416-752-4477. Toll Free: (416,418,514,519,613,705,807,B19) 800-268-5269, (N.E. U.S.A.) 800-387-6024. Fax: 416-752-0194. Electric welded steel tubing.
(Exec.V.P.) E. J. Holton; (S.M.) M. Madigan. Annual Sales (D). Co. Size (C).®
- Tuck Aluminum Limited**, 4 Laing Blvd., St. Thomas, Ont. N5P 4B5. Tel. 519-633-0020. Subsidiary, Canadian Mobile Concrete Machinery, St. Thomas, Ont. Division, Custom Mix Concrete, St. Thomas, Ont. Aluminum storm windows, seamless eavestrough and awnings.
(P.) G. Tuck. Annual Sales (B). Co. Size (A).
- ★**Tucker Plastics Inc.**, 1120 Finch Ave. W., Unit 602, Downsview, Ont. M3J 3H7. Tel. 416-736-7737. Fax: 416-736-0589. Plant, Coaticook, Que. Plastic housewares, lawn and garden ornaments, modular furniture, lighted indoor and outdoor Christmas decorations, etc. Brands, "T.P.I.", "Tucker".
(P.) D.B. Henderson; (S. & Compt.) L. Kristansen; (V.P.Mfg.) B. O'Connor. Annual Sales (D). Co. Size (D).®
- ★**Tudor Corporation Ltd.**, 1212B - 38th Ave. N.E., Calgary, Alta. T2E 6N2. Tel. 403-250-7225. Fax: 403-291-5146. Subsidiary, Mermaid Leather International, Calgary, Alta. Associate, Universal Skate Sharpeners, Calgary, Alta. "Mermaid Leather" fish skin leather, "Universal" computerized coin-operated skate sharpening machine.
(P. & C.E.O.) L. Conn; (T.) Ms. J. Body. Annual Sales (C). Co. Size (B).
- Tuf Coat Marine Ltd.**, 80 Henri Dunant St., Moncton, N.B. E1E 1E6. Tel. 506-857-8141. Fax: 506-859-7295. Plant, Robichaud, N.B. Associates, Eastern Fence Ltd., Eastern Reinforcing Ltd., Eastern Fence Erectors Ltd., Dartmouth, N.S., Eastern Fence Products Ltd., Charlottetown, P.E.I. Vinyl coated steel welded lobster traps. Parent company, New Brunswick Wire Fence Co. Ltd.
(P.) J. S. Kelly; (V.P.) J. I. Kelly; (T.) R. L. Jackson; (Prod'n Mgr.) J. Godbout. Annual Sales (B). Co. Size (B).
- ★**Tufline Division of Xomox Canada Limited**, 222 Norfinch Dr., Downsview, Ont. M3N 1Y5. Tel. 416-661-6000. Fax: 416-661-9841. Branch offices, Montreal, Que., Edmonton, Alta., Richmond, B.C. Associate, Emerson Electric Canada Ltd. "Tufline" corrosion resistant, plug, butterfly and control valves, instruments and accessories, high pressure, high temperature valves, "Matryx" vane and piston actuators and accessories, high performance butterfly, "Tufswitch" indicator switches, metal seated ball valves. Parent company, Xomox Corp., Cincinnati, OH, U.S.A.
(P.) J. Pepper; (V.P.Fin.) W. Mielitz; (Sales) W. Wainwright. Annual Sales (D). Co. Size (C).®
- Tuiles Tremca Inc.**, [Tremca Tiles Inc.], 800 Industrial Blvd., Box 60, Iberville, Que. J2X 4J5. Tel. 514-346-4481. Plant, Marieville, Que. Associates, Groupe Tremca Inc., Iberville, Tremca Inc., Unit Precast Ltd., St-Luc, Que. Concrete roof tiles. Parent company, Tremblay Cement Products Inc., Iberville, Que.
(P.) J. Tremblay; (G.M. & Plant Mgr.) M.A. Caron; (S.M.) M. Boulanger. Annual Sales (C). Co. Size (A).®
- †**Tulip Creations Mfrs. Cie. Ltée.**, 4810 Jean Talon ouest, Bur. 400, Montreal, Q. Que. H4P 2N5. Tel. 514-739-2414. Fax: 514-739-4084. Gold rings, wedding bands, earrings, necklaces, etc.
(P.) J. Latulippe; (P.A. & Ops.Dir.) Ms. C. Latulippe; (Plant Mgr.) Ms. M. Zarzeka. Annual Sales (C). Co. Size (A).®
- ★**Tulsar Canada Ltd.**, 500 Trillium Dr., Kitchener, Ont. N2R 1A7. Tel. 519-748-5055. Fax: 519-748-5077. Electrical control panels, liquid level controls.
(G.M.) R. Irwin; (S.M.) M. Whitmore; (Eng.Mgr.) M. Golbeck; (Purch.Mgr.) Brent Brohman. Annual Sales (C). Co. Size (B).®
- Tung Fat Brush Mfy. (Canada) Ltd.**, 62 Hymus Rd., Scarborough, Ont. M1L 2C7. Tel. 416-288-1857. Fax: 416-288-1429. Advertising specialty products.
(Dir.) W. Yung; (G.M.) P. Tong. Annual Sales (B). Co. Size (A).®
- Tungsten Carbide Die, Div. of Heading Sales, Industrial Rd.**, RR 3, P.O. Box 382, Bolton, Ont. LOP 1A0. Tel. 416-857-0822. Carbide dies and tools.
(S.T.) D. McNeill. Co. Size (A).
- Tupperware Home Parties**, 7650 Birchmount Rd., Markham, Ont. L3R 6B9. Tel. 416-474-9901. Fax: 416-474-1218. Plant, Morden, Man. Plastic housewares. Brand, "Tupperware". Parent company, Premark Canada Ltd.
(P.) G. Walker; (V.P. & Cont.) P. Rhodes; (Plant Mgr.) V. Fitzgerald; (Mgr.Hum.Res.) E.F. Perry. Annual Sales (E). Co. Size (E).
- Turbo Tool Div. of Walbar of Canada Inc.**, 3146 Lenworth Dr., Mississauga, Ont. L4X 2G1. Tel. 416-625-1311. Fax: 416-625-2B99. Aircraft engine tooling, turbine blades vanes and discs. Parent company, Walbar of Canada Inc., Mississauga, Ont.
(Supvr) R. Bevan. Annual Sales (C). Co. Size (B).®
- ★**Turbon Plastic Inc.**, 1 Woolen Mill Rd., Reg. 5 S., Simcoe, Ont. N3Y 4K4. Tel. 519-428-1100. Fax: 519-428-1124. Telex: 061-81223. Plastic cartridges and ribbons for typewriters, computer printer and word processors.
(P.) D. Stuermer; (V.P.) Ms. H. M. Stuermer; (Gen. Foreman) B. Miller. Annual Sales (C). Co. Size (A).®
- Turcotte, J.M., Ltée.**, R.R. 132 ouest, C.P. 636, Trois-Pistoles, Que. G0L 4K0. Tel. 418-851-3612. Fax: 418-851-4576. Concrete blocks, pipe, septic tanks, paving stones, curbs, etc.
(P.) J. Turcotte. Annual Sales (C). Co. Size (A).®
- Turgeon, E., Fourrures Inc.**, 8039 St-Denis, Montreal, Que. H2R 2G2. Tel. 514-382-1330. Fur coats, jackets, hats and stoles.
(P.) E. Turgeon; (V.P.) J. Turgeon; (S. & Mgr.) M. Dansereau. Annual Sales (B). Co. Size (A).®
- ★**Turkey Hill Sugarbush Ltd.**, [Erablière Turkey Hill Ltée.], R.R. 2, Brome, Que. JOE 1K0. Tel. 514-243-6594. Fax: 514-243-5614. "Turkey Hill" maple syrup production, processing and packaging.
For.Reps.: Japan, U.S.A., New Zealand, Benelux, Germany.
(Chmn.) L. B. Herman; (P.) M. Herman; (V.P.) Mrs. N. Stephanie Herman; (S.T.) B. Herman. Annual Sales (C). Co. Size (A).®
- Turkstra Lumber Company Limited, Fairfield Glass Division**, 370 Green Rd., Stoney Creek, Ont. LBE 2B3. Tel. 416-561-1112. Fax: 416-561-4223. Insulated steel entrance doors, wood or vinyl windows, sliding picture windows, basement, casement and awning windows, patio doors, etc.
(P.) P. Turkstra; (Plant Mgr.) R. Colling; (P.A.) Ms. M. Colling. Annual Sales (D). Co. Size (B).
- Turnbull Elevator Division, Dover Corporation (Canada) Limited**, 126 John St., Toronto, Ont. M5V 2E3. Tel. 416-593-2511. Fax: 416-593-6725. Branches, 30 locations across Canada. Associate, Ascenseur Dover Ltée. Parent company, Dover Corporation, New York, NY, U.S.A.
(P.) W.N. Wilkinson; (V.P.Sales) V. Veer; (Compt.) R.V. Howson; (V.P.Mfg.) A.J. Filipovich; (Dir.I.R. & Spec. Proj.) W.K. McCullough; (Field Mgr.) W.S. Brown. Annual Sales (E). Co. Size (F).®
- ★**Turnbull and Sons Limited**, P.O. Box 524, Waterloo, Que. JOE 2N0. Tel. 514-297-2555. Fax: 514-297-4770. Telex: 05-832501. Plant, South Stukely, Que. Finned heating and cooling equipment, steam coils, unit heaters and air economizers, shell and tube heat exchangers.
For.Reps., Edinburgh, Scotland, MI, MN, WI, FL, TX, U.S.A.
(P.) W. Turnbull; (V.P. & G.M.) W. Turnbull Jr.; (Plant Mgr.) K. Stretch; (P.A.) G. Turnbull; (S.M.) D. Turnbull. Annual Sales (C). Co. Size (B).®
- Turner-Warwick Printers Inc.**, B92 - 104th St., P.O. Box 160, North Battleford, Sask. S9A 2Y1. Tel. 306-445-7261. Fax: 306-445-3223. Branch offices, Saskatoon, Maidstone, Regina, Sask. Subsidiaries, Turner-Warwick Communications, Maidstone Mirror. Commercial printing items, newspaper publishers, computerized typesetting.
(P.) W. Warwick; (V.P.) D. Warwick. Annual Sales (C). Co. Size (C).®
- Turner & Seymour of Canada Limited**, 7B St. David St., Lindsay, Ont. K9V 1N7. Tel. 705-324-6721. Fax: 705-324-4472. Plant, Winnipeg, Man. Weldless and welded chains, wire forms. Parent company, Turner & Seymour Mfg. Co., Torrington, CN, U.S.A.
(P. & G.M.) T. Pretak; (Plant Mgr.) R. Heidebrecht. Annual Sales (D). Co. Size (C).®
- ★**Turners Building Products (1987) Ltd.**, 33778 First Ave., Mission, B.C. V2V 1H6. Tel. 604-826-1181. Fax: 604-826-4639. "Trafford" tile, "Cavity" decking, "Canflex" fibreboard, "Superbestos" millboard. Parent company, Atlas Pipe Inc., Montreal, Que.
(Dir.) A. Everitt; (Dir.) C. Dallaire; (P.A.) Mrs. E. Patterson. Annual Sales (C). Co. Size (A).®
- ★**Tusco Inc.**, P.O. Box 5010, Stn. "A", London, Ont. N6A 4L6. Tel. 519-652-3527. Fax: 519-652-5617. Telex: 064-78585. Sales office, Montreal, Que. Low beds, drop frames, trombones, hopper, pole, tilt platform, chassis custom built trailers, steering dollies, steel and aluminum end dumps, live floor discharge vans and transporters to 1000 tons. Brand, "Tusco".
(P.) S. Kelly; (V.P.Engr'g) N. Israel; (Cont.) T. Duprey; (P.A.) M. Higginson. Annual Sales (C). Co. Size (C).
- Tutco Heaters of Canada**, B38 Rye St., P.O. Box 1796, Peterborough, Ont. K9J 6W9. Tel. 705-748-4601. Telex: 069-62947. Clothes dryer, furnace and heating elements. Parent company, Trent Metals Limited, Peterborough, Ont.
(P.) B. Clark; (V.P.) R.B. Murdoff; (Plant Mgr.) W. Taylor. Annual Sales (A). Co. Size (B).
- Tuyaux Angus Fire Armour Ltée.**, See Angus Fire Armour Ltd.
- Tuyaux d'Aston Inc.**, Les, BOB rue Lauzière, C.P. 541, St. Léonard d'Aston, Que. JOC 1M0. Tel. 819-399-2220. Fax: 819-399-3296. Stove pipes and elbows.
(P.) R. Rousseau; (V.P.) S. Rousseau; (S.T.) M. Rousseau. Annual Sales (B). Co. Size (A).®
- Tuyaux de Béton Brunet Ltée.**, Les, 330, boul. Langlois, Valleyfield, Que. J6S 1C2. Tel. 514-373-8262. Fax: 514-373-3360.
(S.M.) L. Brunet; (P.A.) R. Brunet; (Plant Mgr.) M. Dupont. Annual Sales (D). Co. Size (B).
- Tweed Steel Works Eastern Ltd.**, 99 James St., P.O. Box 340, Tweed, Ont. K0K 3J0. Tel. 613-478-2126. Fireplaces, tanks, pipework and ductwork.
(P. & G.M.) D. G.M. Morton; (Plant Mgr.) R. Woods; (Plant Mgr.) D. Wise. Annual Sales (C). Co. Size (B).®
- XXth Century Manufacturing Ltd.**, 2940 Olafson Ave., Richmond, B.C. V6X 2R3. Tel. 604-270-6808. Fax: 604-273-88B1. Telex: 04-357547. Associate, XXth Century Engineering Ltd. Water purification equipment, ultra-violet, reverse-osmosis, ozone.
(P.) L. Szabo. Annual Sales (B). Co. Size (A).®
- 20th Century Satellite Ltd.**, 234 Newkirk Rd., Richmond Hill, Ont. L4C 3G7. Tel. 416-883-3150. Fax: 416-883-9419. Associates, York Metal Spinning, York Industrial Exhaust Silencers. Satellite antennas and mounts.
(P.) D. M. Palmer; (V.P.) F. W. Palmer; (S.T.) Mrs. A. D'Amato. Annual Sales (C). Co. Size (A).®
- ★**Twin-Cee Limited**, 20 Armstrong Ave., Georgetown, Ont. L7G 4R9. Tel. 416-877-5125. Fax: 416-877-5379. Fabricated metal washroom specialties, soap dispensers, etc.
(P.) D. R. Dollois; (Cont.) M. Warren; (Prod'n Mgr.) S. Dalziel; (P.A.) F. Cawker. Annual Sales (C). Co. Size (B).®
- †**Twin-Lock Iron Works Ltd.**, R.R.#1, 1326 Barron Rd., Niagara Falls, Ont. L2E 6S4. Tel. 416-227-4655. Fax: 416-227-4755. Airplane hangar doors, dust collectors, furnace shells, hydraulic turbine outflow pipes, front-end loader buckets, storage racks, bins, containers.
(P.) E. Nasho; (Bookkeeper) Ms. B. Gaudet. Annual Sales (B). Co. Size (A).®
- ★**Twincraft Ltd.**, 7800 Trans-Canada Hwy., St. Laurent, Que. H4T 1A5. Tel. 514-738-2700. Fax: 514-735-1255. Branch office, Unionville, Ont. Affiliate, Twincraft Inc., Winooski, VT, U.S.A. Toilet soaps for cosmetic companies, pharmaceutical industries, hotels, gift trades, etc. Brand, "Twinscents".
(Chmn.) R. D. Asch; (Vice Chmn.) D. R. Asch; (P.) P. Asch; (V.P. & G.M.) B. D. Quinn; (Purch.Mgr.) L. Guillard. Annual Sales (E). Co. Size (E).®
- TWINPAK INC., FLEXIBLE PACKAGING GROUP**, 910 Central Parkway W., Mississauga, Ont. L5C 2V5. Tel. 416-275-5334. Fax: 416-275-9709. Branch offices, Saint John, N.B., Dorval, Que., Winnipeg, Man., Regina, Sask., Edmonton, Alta. Plants, Cap de la Madeleine, Que. Branches and plants, Brantford, Ont., Calgary, Alta., Vancouver, B.C. Multi-wall paper bags, industrial plastic bags, "Copaco" splicing film, flexible packaging materials including polyethylene coated and laminated papers and, "Triflex" coated woven fabrics and other substrates, automatic high-speed filling and weighing ma-

chinery. Parent company, Amcor Limited, Melbourne, Australia.

(Chmn.) J. Sanderson; (V.P. & G.M.) J.D. Allen; (V.P.Mfg. & Engr'g) P.A. Weber; (V.P.Fin. & Admin.) R.A. Crawford; (Bus.Unit Dir.Bag & Film Prods.) J.B.C. Richards; (Bus.Unit Dir.Coated,Lamin. & Metal Prods.) D. Cooper. Annual Sales (E). Co. Size (F).®

★**TWINPAK INC., RIGID PACKAGING GROUP, 1840 Trans Canada Hwy., Dorval, Que. H9P 1H7.** Tel. 514-684-7070. Fax: 514-684-4714. Telex: 05-821646. Branch offices, St-Laurent, Que., Toronto, Ont., Calgary, Edmonton, Alta., Richmond, B.C. Plants, Moncton, N.B., Ville St-Pierre, Granby, Que., Mississauga, Scarborough, Ont., Regina, Sask., New Westminster, B.C. Branch offices and plants, Pointe-Claire, Que., Mississauga, Ont., Calgary, Alta. Subsidiaries, Ampak, Montreal, Twinpak PET (Quebec) Inc., Dorval, Que., Twinpak Atlantic Inc., Moncton, N.B., Twinpak PET (Ontario) Inc., Mississauga, Twinpak Inc., Flexible Packaging Group, Brantford, Ont. Bag-in-box packaging systems, plastic bags, PET bottles, squeeze tubes, milk pouch packaging systems, PVC shrinkbands, blow moulded, extruded and injection plastics. Brands, "Twinpak", "Petalite", "Plastube", "Twin-sac", etc. Parent company, Amcor Limited, Melbourne, Australia.

(Chmn.) J. Sanderson; (V.P. & G.M.) P.G. Dubois; (V.P.Mfg. & Engr'g) D. Nichol; (V.P.Fin. & Admin.) R. Crawford; (Bus.Unit Dir.Pkg.Sys.) J. Dale; (Bus.Unit Dir. PET Containers) G. Davis; (Dir.Corp.Plan'g) G.H. Fields; (Bus.Unit Dir.Pckg.Distrib.) W. Muller. Annual Sales (F). Co. Size (F).®

Twist-Tie Mfg. Inc., 7477 Trans Canada Hwy., St. Laurent, Que. H4T 1T3. Tel. 514-336-0200. Fax: 514-336-9368. Paper and wire twist ties for bags. Brand, "Twist Ties".

(P. & Plant Mgr.) S. Glustein; (Dir.) L. Glustein. Annual Sales (8). Co. Size (A).®

Twister Pipe Ltd., 8619 - 48th St. S.E., Box 189, Stn T, Calgary, Alta. T2H 2G8. Tel. 403-279-9348. Fax: 403-279-3758. "Twister" grain storage bins, highway culverts and "W" beam guard rails.

(P.) J. P. Welch; (S.T.) H. T. Welch; (Cont.) M. T. Kubik; (Plant Supt.) D. I. Reynolds. Annual Sales (D). Co. Size (A).

★2 & 7 Trading Inc., 155 Champagne Dr., Unit 9, Downsview, Ont. M3J 2C8. Tel. 416-630-5983. Fax: 416-630-8771. Oval and circular picture frames, mirror frames, photo plaques, furniture parts, architectural ornaments, custom moulded polyurethane items.

(P.) Mrs. K. Alliston; (G.M. & S.T.) S. Hart; (Foreman) G. Eardei. Annual Sales (B). Co. Size (A).®

Two-W Livestock Equipment Ltd., P.O. Box 430, 1530 - 21 Ave., Hwy.2 S., Nanton, Alta. T0L 1R0. Tel. 403-646-2133. Fax: 403-646-2136. Livestock handling equipment, corrals, gates, chutes, rodeo systems, roping and bucking chutes, holding corrals. Brand, "W W".

(P.) R. Sears; (G.M.) L. Barber; (S.T.) H. Lively; (Plant Mgr.) R. Sheldon; (Bookkeeper) Ms. B. Peterson. Annual Sales (C). Co. Size (A).®

2M Industries Canada Inc., 10995 Masse St., Montreal-North, Que. H1G 4G5. Tel: 514-326-6464. Fax: 514-326-1253. Telex: 05-826852. "RD-3000" band creaser, "RD-3001" creasing equipment for band and epaulette, "CR-4000" feeder for band, etc.

(P.) N. Kamal; (Cont.) F. 8ichai; (Foreman) E. Bissonnette. Annual Sales (C). Co. Size (8).®

★Ty-Crop Manufacturing Ltd., 48945 Yale Rd.E., Chilliwack, B.C. V2P 6H4. Tel. 604-794-7078. Toll Free: 800-663-2393. Fax: 604-794-3446. Branch plant, Rosedale, B.C. On and off-road transportation equipment, flat deck trailers, heavy haul low beds, oilfield floats, live floor and convertible bulk handlers, tilt decks, dump bodies, snow removal equipment, bulk commodity bins, conveyor systems, truck and trailer mounted forage boxes, dump wagons, sawdust blowers.

(P.) G. Teichrob; (Dir.Mktg.) C. Nickless; (Prod'n Supv'r) G. Thiessen; (Purch.Mgr.) R. Peters; (Cont.) 8. Wood. Annual Sales (C). Co. Size (C).®

★Tycor International Inc., 6107 - 6th St. S.E., Calgary, Alta. T2H 1L9. Tel. 403-259-3200. Toll Free: 800-661-9263. Fax: 403-253-0663. "Tycor" AC power line filters, isolating line filters, regulating line filters and uninterruptible power filters to provide computer grade power for all microprocessor based equipment.

For.Reps., WESCO/Westinghouse Sales and Distribution, AC Powerline Filters, Platt Electric, U.S.A., Electro Mark Pty. Ltd., Pacific Electronics Pty. Ltd., Australia,

Millice Private Limited, Singapore, T. Millice (H.K.) Ltd., Hong Kong, Reptek Ltd., Chile, I.T.S., Singapore.

(P. & C.E.O.) W. Frey; (S.T.) Mrs. S. Ann Frey; (Canadian Sales Mgr.) S. Lee; (U.S.Sales Mgr.) K. Van der Werff. Annual Sales (C). Co. Size (8).®

Tye-Sil Corp. Ltd./Ltée., 12225 boul. Industriel, Montreal, Que. H18 5M7. Tel. 514-640-9727. Fax: 514-640-6323. Plants, Montreal, Que., Oranville, Tottenham, Toronto, Ont. Associates, Creation Plus, Homeware. Gift wrap paper, foil, ribbon, seals, bow machines, blister packaging, Christmas decorations and cards, paper tableware, "Tye-Tac" self adhesive vinyl covering, aluminum and resin patio furniture, exercise equipment of all types, hose reels.

(P.) H. Geniele; (V.P.Sales & Mktg.) J. Caplan. Annual Sales (E). Co. Size (G).

★Tykron Industries Ltd., 570 Alden Rd., Unit 11, Markham, Ont. L3R 8N5. Tel. 416-470-9080. Toll Free: 800-263-3339. Fax: 416-470-9084. Industrial air pollution control equipment, diesel exhaust fume removal vent. Brands, "Tykron Phase IV", "Tykron Air Standard".

(P. & G.M.) Ms. P. L. Hewett; (S.M.) H. vanNus. Annual Sales (C). Co. Size (A).®

★Tyler, J & S, Precision Products Inc., 1545 Britannia Rd. E., Units 27-28, Mississauga, Ont. L4W 3C6. Tel. 416-670-0701. Fax: 416-670-1094. Component parts for aerospace, aircraft, defence, computer and laser printers.

(P.) J. Tyler; (V.P.) S. Tyler. Annual Sales (C). Co. Size (A).

Tynan Upholstery & Service Centre Ltd., #C6, 6215 - 3rd St. S.E., Calgary, Alta. T2H 2L2. Tel. 403-259-3100. Upholstered furniture.

(P.) Ms. M. Tynan. Annual Sales (B). Co. Size (A).

Typo Press Ltd., 159 Pine St. S., P.O. Box 490, Timmins, Ont. P4N 7E7. Tel. 705-267-6238. Fax: 705-268-7055. General commercial job printing.

(C.E.O.) M. Marin; (Mgr.) D. Morin. Annual Sales (8). Co. Size (A).

Tyrell Press Ltd., 2714 Fenton Rd., P.O. Box 937., Ottawa, Ont. K1G 3N3. Tel. 613-822-0740. Fax: 613-822-1089. Associate, Tyrell Quick Copy. Printed products from sheet fed and web presses, such as stationery, perfect bound and saddle stitched books, etc.

(P.) 8.D. Tyrell; (V.P.) D.S. Hoar; (V.P.) M.G. Thompson; (V.P.) S.R. Morand. Annual Sales (C). Co. Size (C).

†Tyrella Company of Canada Ltd., P.O. Box 146, Ajax, Ont. L1S 3C2. Tel. 416-683-4240. Fax: 416-683-9802. Associates, Tyrella Co. Ltd. (U.K.), Alton, England. Custom engraved glassware.

(P.) J.D. Gilbert; (G.M.) Mrs. C.M. Gilbert. Annual Sales (B). Co. Size (A).®

Tyrol Sportswear Inc., 901 W. 3rd St., N. Vancouver, B.C. V7P 1E2. Tel. 604-980-2491. Fax: 604-980-8239. Baseball, golf and hockey clothing, rainwear, waterproof clothing, winter sportswear.

(P.) E. Ott. Annual Sales (C). Co. Size (8).®

U

U.C.D. Cutting Dies Inc., See Les Emportes-Piece U.C.D. Inc.

UCP Paint Inc., [Peinture UCP Inc.], 1785 boul. Fortin, Laval, Que. H7S 1P1. Tel. 514-381-9217. Toll Free: 800-361-9465. Fax: 514-668-9553. Plant, Weston, Ont. Maintenance paints, industrial enamels and lacquers, wood preservative finishes, vinyl based coatings, nail polish lacquer, baked enamel.

(Dir.) E. Jakabovitz; (Dir.) Z. Jakabovits; (Dir.) T. Jakabovits. Annual Sales (D). Co. Size (C).®

★UDT Industries Inc., 2125 St. Catherine St. E., Montreal, Que. H2K 2H9. Tel. 514-526-9454. Fax: 514-526-0902. Associates, MRM Inc., Montreal, Corporation D'Usinage Metro, Ville St-Michel, Que. Machine parts for aircraft and other industries. Parent company, Les Investissements Léon Le Brun Inc., Montreal, Que.

(C.E.O.) A. LeBrun; (Compt.) P. Sabbagh; (G.M.) W. Herbst. Annual Sales (D). Co. Size (C).

★UFL Foods Inc., [Les Aliments UFL Inc.], 6320 Northwest Dr., Mississauga, Ont. L4V 1J7. Tel. 416-671-0808. Fax: 416-671-0809. Telex: 037-3902. Branch offices and plants, Montreal, Que., Edmonton, Alta. Associates, Alberta Industrial Mustard Company Ltd., Timberlea Packaging Inc. Industrial seasoning blends, curing compounds, binders and fillers, milk replacers, meat tenderizers, dry blends of puddings, jelly desserts, crystal drinks, milk shakes, "Aim" dehydrated mustard.

For.Reps., Societe de Proteines Industrielles, France; P. Broest A/S, Kobenhavn, Denmark; 8.K. Ladenburg, c/o Benckinse N.V., Belgium; Fibrilal S.A.R.L., Italy; Yicorquimia SA, Spain; Lihel Oy, Finland; RHM Ingredient Supplies Limited, U.K.; Fibrisol Service GmbH, Germany; Holland; Switzerland; Austria; Anton 8. Nelsen, A8, Sweden, Cerebos Australia, Imanaka Ltd., Japan, Kwang IL Foods Co., Korea.

(P.) P. Gitelman; (V.P.Ops. & P.A.) Ms. N. Martin; (V.P.Fin.) 8. Gitelman; (Prod'n Mgr.) T. Haga; (G.S.M.) L. Husted; (Mgr.Mat'ls Handling) Ms. L. Wilson. Annual Sales (E). Co. Size (C).®

UKA Metal Products & Machining Ltd., 147 Citation Dr., Unit 39, Concord, Ont. L4K 2P8. Tel. 416-669-9652. Fax: 416-669-9652. Custom machining, production runs, metal stamping, precision parts.

(P.) K. Schwalme. Co. Size (A).

U.S. Electric Motors, P.O. Box 150, Markham, Ont. L3P 3J6. Tel. 416-475-4670. Fax: 416-475-4672. Branch offices, Lachine, Que., Black Diamond, Alta. "Titan Line Motors", modular line of motors, gear products and adjustable speed packaged drives. Parent company, Emerson Electric Canada Ltd., Markham, Ont.

(G.M.) D. Claxton; (P.A.) V. Monk. Annual Sales (D). Co. Size (B).®

U.S.E. Chemicals, 23 Civic Rd., Scarborough, Ont. M1L 2K6. Tel. 416-752-7000. Fax: 416-752-6900. Associate, Universal Coatings. Acrylic bonding agents and sealers for masonry, concrete, paving stones and driveways, concrete waterproofing/restoration products. Parent company, Thorosystem Products of Canada Limited.

(P.) C. Woods. Annual Sales (N/R). Co. Size (A).®

USP Industries Inc., See Industries USP Inc.

†USS Manufacturing Inc., 64 Tupper St., Renfrew, Ont. K7V 2L5. Tel. 613-432-3653. Fax: 613-432-9326. Street light brackets, pole line hardware.

(P. & G.M.) J. Westaway. Annual Sales (C). Co. Size (A).®

UTDC Inc., P.O. Box 70, Station "A", Kingston, Ont. K7M 6P9. Tel. 613-384-3100. Fax: 613-389-6382. Telex: 066-3364. Branch offices, Toronto, Ont., Birmingham, MI, Miami, FL, U.S.A. Plant, Trenton, N.S., Thunder Bay, Ont. Branch and plant, Millhaven, Ont. Subsidiaries, Trenton Works Lavalin Inc., UTDC Transit Services Inc., UTDC Corp. Ground transportation systems, equipment and services, also offers complete services to develop, train, operate and maintain efficient revenue services. Parent company, Lavalin Inc.

(P.) D. Pattenden; (Sr.V.P.Engr'g & Bus.Dev.) M. Renfrew; (Sr.V.P.Mktg.) H. Goldman. Annual Sales (G). Co. Size (G).®

UTDC Inc., Can-Car Thunder Bay Works, P.O. Box 67, Stn. "F", Thunder Bay, Ont. P7C 4V6. Tel. 807-475-2810. Fax: 807-577-8153. Automated light rail vehicles and systems, conventional and articulated light rail transit vehicles and systems, heavy rail vehicles and systems, single and double-deck commuter coaches and systems, inter-city passenger coaches, operations and maintenance services, defence systems and materials handling systems. Parent company, UTDC Inc., Kingston, Ont.

(Plant Mgr.) J.A. Walker; (Dir.of Procurement) C.8. England. Annual Sales (E). Co. Size (G).®

★UTP Welding Materials of Canada Ltd., 22 LePage Crt., Downsview, Ont. M3J 1Z9. Tel. 416-638-3253. Fax: 416-638-4632. Branch offices, Vanier, Que., Winnipeg, Man. Plants, St-Laurent, Que., Burnaby, B.C. Welding electrodes, rods, soft solders, welding aids and thermal spray equipment and consumables. Parent company, UTP Schweissmaterial GmbH & Co., W. Germany.

(G.M.) R. Hamann; (S.M.) D. Arneill; (Acct.) G. Blanchard; (Purch.) Ms. L. Horahan; (Tech.) R. Koch. Annual Sales (D). Co. Size (B).®

Ulstein Maritime Ltd., 96 North Bend St., Coquitlam, B.C. V3K 6H1. Tel. 604-942-1100. Fax: 604-942-1125. Telex: 04-353560. Marine propulsion equipment, main CP propellers and gear boxes, transverse thrusters, steerable propulsion units, maneuvering controls, bulk handling tanks, towing pins, anchor handling tong. Brand, "Z-Drive". Parent company, The Ulstein Group, Norway.

(P.) R. Moldenes; (Mfg.Mgr.) E. Shaw; (Chief Eng.) R. A. Haggarty; (V.P.Sales & Mktg.) N. Moerkeseth. Annual Sales (D). Co. Size (B).®

Ultimate Canada Inc., 5401 Eglinton Ave., West suite 105, Etobicoke, Ont. M9C 5K6. Tel. 416-622-4442. Fax: 416-620-5389. Branch offices, Waterloo, London, Ont. Computer packages for various applications including manufacturing, auto clubs, distribution, and trucking.

Parent company, The Ultimate Corp., East Hanover, NJ, U.S.A.

(P.) M. C. Hallett; (Dir.Mfg.Sys.) L. Adair; (Dir.Ops.) S. Morley; (Mgr.Mktg.Comm.) Ms. R. Birch. Annual Sales (D). Co. Size (D).Ⓢ

Ultimex Inc., See Les Produits de Manutention Ultimex Inc.

★Ultra Care Products Ltd., 91 Station St., Unit 1, P.O. Box 428, Ajax, Ont. L1S 3C5. Tel. 416-683-7204. Toll Free: 800-263-3110, (U.S.A.) 800-263-7790. Fax: 416-683-4938. Telex: 06-981333. Branch offices, Atlanta, GA, Dallas, TX, Highpoint, NC, San Francisco, CA, U.S.A. Fabric protection materials and wood polish products. Brand, "Total Guard".

(P.) L. Knight; (G.M.) C. Thompson; (Mktg.Mgr.) K. Jackson. Annual Sales (D). Co. Size (B).Ⓢ

Ultra-Fit Manufacturing Inc., 208 Wilkinson Rd., Brampton, Ont. L6T 4M4. Tel. 416-454-2957. Exhaust pipes.

(P.) G. Spiteri; (V.P.) S. Sudeyko. Annual Sales (C). Co. Size (A).

★Ultra Form Mfg. Co. Ltd., 26 Racine Rd., Rexdale, Ont. M9W 2Z3. Tel. 416-749-9323. Fax: 416-749-7555. Telex: 069-89551. Automatic screw machine products and threaded fasteners, electrical plugs and sub-assembly work for the electronics and automotive industries.

(P. & G.M.) J. Downey; (V.P.Mfg.) P. Ryan; (S.M.) K. Parton. Annual Sales (D). Co. Size (C).Ⓢ

★Ultra High Vacuum Instruments Ltd., P.O. Box 1100, Stn. 8, Burlington, Ont. L7P 3S9. Tel. 416-681-2607. Fax: 416-681-0713. Branch office, Buffalo, NY, U.S.A. Precision vacuum instruments for applications in research and development laboratories.

For.Reps., Xelgn Instrument Sales, Springfield, NJ, Miduac Technologies, Piqua, OH, U.S.A.

(P.) J.F. Robinson, Ph.D.; (Cont.) J. De Jong. Annual Sales (C). Co. Size (A).Ⓢ

★Ultra Lasertech Inc., 6423 Northam Dr., Mississauga, Ont. L4V 1J2. Tel. 416-677-8091. Fax: 416-677-8095. Sealed carbon dioxide lasers, laser stabilizers, D.C. power supplies.

For.Reps., HDE Systems Inc., Sunnyvale, CA, BEA Inc., Des Plaines, IL, C.W. Hench Assoc., Annapolis, MD, U.S.A., Oriel GmbH, Darmstadt, West Germany, Koning & Hartman, Delft, Holland for Benelux countries, Japan Lasers Co. Inc., Tokyo, Japan, Photonics International, Bangalore, India, Ankor, Givatayim, Israel.

(P. & G.M.) R. Anthony Crane; (V.P.Mktg. & Sales) T. Loster. Annual Sales (B). Co. Size (A).Ⓢ

UltraMetal Ltd., 685 Rupert Street, Waterloo, Ont. N2V 1N7. Tel. 519-725-2400. Fax: 519-725-9288. Air and hydraulic cylinders.

(P.) I. Weber; (P.A.) N. Snyder. Co. Size (A).

Ultralux Plastic Industries Ltd., 8980 River Dr., Richmond, B.C. V6X 1Y7. Tel. 604-278-8333. Fiberglass reinforced plastic pipes, tanks, etc. Brands, "Fiberclad", "Ultralux".

(G.M.) G. Woodward. Co. Size (A).

Ultramar Canada Inc., 2220 McGill College Avenue, Montreal, Que. H3A 3L3. Tel. 514-499-6111. Fax: 514-499-6320. Telex: 05-24317. Branch offices and depots throughout Eastern Canada. Refinery, St.Romuald, Que. Associates, Ultramar Capital Corporation, Ultramar Acceptance Inc. Propane, butane, gasolines, kerosenes, heating oils, asphalts and heavy fuel oil. Brands, "Golden Eagle", "Aigle D'Or", "Ultramar", "Ultra Comfort", etc. Parent company, Canadian Ultramar Limited.

(Chmn.) L.D. Woodruff; (P.) N. Di Tomasco; (Exec. V.P.) G. Archambault; (Sr.V.P.Fin.) M. Beyer; (Sr. V.P.Supply Refining & Dist.) J. Riddick; (Sr.V.P. Sales, Mktg. & Serv.) G. Garcin; (V.P.Corp. & Govt.Aff.) S. Bulloch; (V.P.Dist.) O. Belanger; (V.P.Tech.) M. Haigh; (V.P.Supply) Z. Patel; (V.P.Info Serv.) P. Luit; (V.P.Human Res.) P. Renault; (V.P.Comm. & Ind. Sales) J. Dupuis; (V.P.Mktg.) G. Gasparvoics; (V.P.Heating Sales) G. McPherson; (V.P.Motorist Sales) E. Witkowski; (Refinery Mgr.) A. Ferland; (T.) J.R.N.P. Denning; (Cont.) D. Skinner. Annual Sales (I). Co. Size (G).Ⓢ

★Ultratrix (Industrie) Ltd., 2353 Guenette St., St-Laurent, Que. H4R 2E9. Tel. 514-333-8156. Fax: 514-745-2922. Telex: 05-824148. Anti hold-up safes with mechanical or electronic control and time delay locks and info-roll for PLU code.

(P. & G.M.) G. Charest; (S.M.) A. C. Meilleur; (P.A.) Ms. M. Normandeau; (Plant Mgr.) S. Lariviere. Annual Sales (C). Co. Size (A).Ⓢ

Ultrapack Computer Corporation, The, 34 Progress Ave., Scarborough, Ont. M1P 2Y4. Tel. 416-291-9714. Associate, Superior Business Machines Ltd. Turnkey com-

puter systems for manufacturers, distributors and publishers.

(P.) A. David Feliciant; (V.P.) J. Herscheid. Annual Sales (C). Co. Size (A).

★Umbra Shades Ltd., 2358 Midland Ave., Unit 3, Scarborough, Ont. M1S 1P8. Tel. 416-299-0088. Fax: 416-299-6168. Plant, Lackawanna, NY, U.S.A. Associate, Trans-Canada Hardware, Scarborough, Ont. Wall and mantle clocks, wall and floor mirrors, vinyl placemats, coasters, window shades, bulletin boards, bottled water dispensers and desk pads.

(P.) L. Mandelbaum; (V.P.Prod.Dev.) P. Rowan; (Cont.) H. Rosenberg; (S.M.) Ms. P. Burtt. Annual Sales (D). Co. Size (C).

Underlines Inc., 70 Pacific Crt., Unit 7, Box 6126, Stn "D", London, Ont. N5W 5R6. Tel. 519-451-0380. Fax: 519-451-4164. Lingerie and lounge wear, knit wear.

(P.) Miss G. Dona. Annual Sales (C). Co. Size (B).Ⓢ

Underwear Mills Ltd., 9200 St. Lawrence Blvd., Montreal, Que. H2N 1M9. Tel. 514-387-3791. Toll Free: 2p. Fax: 514-387-5469. Men's, boys', children's, ladies' underwear. Brands, "Underknit", "Sportsman", "Champion", "Hercules".

(P.A.) C. Grekin. Co. Size (D).Ⓢ

★Uneeda Wood Products Ltd., 6550 Unsworth Rd., Sardis, B.C. V2R 1B2. Tel. 604-858-3431. Fax: 604-858-6347. Kiln dried and remanufactured lumber.

(P. & G.M.) C. Harte. Annual Sales (C). Co. Size (C).Ⓢ

★Uni-Flo, Div. of Brampton Engineering 1983 Inc., 8031 Dixie Rd. S., Brampton, Ont. L6T 3V1. Tel. 416-791-2201. Fax: 416-793-1753. Telex: 06-97655. "Dual-Cool" air ring and tubular blow film dies for the blown film industry. Parent company, Brampton Engineering (1983) Inc.

For.Reps.: Merchant Machinery, Downey, Ca., U.S.A.; Falcon Plastics, Copenhagen, Denmark.

(Ops.Mgr.) R. Smith. Annual Sales (C). Co. Size (A).Ⓢ

Uni-Melt Ltd., P.O. Box 247, Lloydminster, Sask. S9V 0Y2. Tel. 306-825-7411. Fax: 306-825-7414. Pressure prefabricated piping and vessels, alloy heater components and flare stacks.

(P.) R. Telford; (Compt.) M. Telford. Annual Sales (B). Co. Size (A).Ⓢ

Unibrazo of Canada (1983) Ltd., 101 Columbus St., Pointe Claire, Que. H9R 4K3. Tel. 514-694-4801. Toll Free: 800-363-6661. Fax: 514-694-5576. Branch office, Mississauga, Ont. Plant, Montreal, Que. Associate, National Torch Tip.

(P.) J. Mrenice; (8r.Mgr.) S. Reed; (Mgr.) Ms. J. Mrenice. Annual Sales (C). Co. Size (A).Ⓢ

★Unic International Corporation, 100 Ferrier St., Markham, Ont. L3R 2Z5. Tel. 416-477-5911. Fax: 416-477-8922. Automatic spray gun cleaner, spray equipment, also portable oil exchanger, reclaimers, pressure, cabinet and syphon sand blasters.

(P.) S.S. Yamamoto; (S.T.) Mrs. J. Yamamoto; (S.M.) V.D. Hawes. Annual Sales (C). Co. Size (B).Ⓢ

Unic Steel Products Limited, 425 Guimond Boul., Longueuil, Que. J4G 1L8. Tel. 514-670-9282. Exhaust systems and dust collectors, steel, stainless and aluminum tanks, trucks and dollies.

(P. & G.M.) L. Hildebrandt; (S.T.) C. Hildebrandt. Co. Size (A).

★Unican Security Systems Ltd., [Les Systèmes de Sécurité Unican Ltée.], 7301 Decarie Blvd., Montreal, Que. H4P 2G7. Tel. 514-735-5411. Fax: 514-735-8707. Telex: 05-827733. Plants, Montreal, Que., Rocky Mt., Winston-Salem, N.C., Collinsville, CT., U.S.A., Colfasco, Italy, Sydney, Australia, Valencia, Venezuela. Subsidiaries, Ilco Unican Inc., Capitol Division, Ilco Unican Inc., Dominion Lock Division, Montreal, Que., Ilco Unican Corp., Rocky Mount, Ilco Unican Corp., Capitol Div., Winston-Salem, N.C., Simplex Security Systems Inc., Collinsville, CT, U.S.A. Push button access control locks, electronic card access systems, builders and furniture hardware, zinc die castings, heavy duty security locks, locks and keys, also key duplicating equipment.

For.Reps.: Ilco Unican S.A., Geneva, Switzerland; Unikis Japan Co.Ltd., Osaka, Japan; Ilco Unican Hong Kong Ltd., Hong Kong.

(P.) A.M. Fish; (S.T.) D. Stendel; (Grp V.P.) H. Marco; (Grp V.P.) S. Mazoff; (Exp.Mgr.) C.R. Seames. Annual Sales (F). Co. Size (G).Ⓢ

Unicanvas Enr., 760 boul. Frontenac, C.P. 490, Black Lake, Que. G0N 1A0. Tel. 418-423-7558. Fax: 418-423-5827. Awnings and canvas products, vinyl garages.

(P.) A.L. Kostiner; (G.M.) J. Laflamme. Annual Sales (C). Co. Size (C).Ⓢ

Unicel Inc., 88 rue de Vaudreuil, Boucherville, Que. J4R 5G4. Tel. 514-655-1580. Fax: 514-655-0162. "Vision Control" sealed glass units with integrated louvers, steel siding, aluminum fronts, curtain walls, solariums, patio doors, skylights, windows.

For.Rep., East Coast Assoc., Woburn, MA, Freibert Building Sales, Louisville, KY, Builders Architectural Products, Northbrook, IL, Howe Building Products, Salt Lake City, UT, J.R. Libby Assoc., Hatfield, PA, Mark Allen Assoc., Lakeview, NY, Builders & Home Supply, Stuart, FL, Cox & Hunter Co., Kirkwood, MO, Wilder & Assoc., Las Vegas, NV, U.S.A.

(P.) F. Roy; (V.P.) M. Roy; (S.) Ms. J. Roy. Annual Sales (C). Co. Size (B).Ⓢ

Unicell Ltd., 50 Industrial St., Toronto, Ont. M4G 1Y9. Tel. 416-421-6845. Fax: 416-421-5182. Fibreglass truck bodies.

(P.) R. J. Martin; (S.) D. Martin; (Mgr.) F. Seymour; (Plant Mgr.) S. Vader; (Off.Mgr.) Ms. H. Seaboyer. Annual Sales (D). Co. Size (C).Ⓢ

★Unicor Industries Inc., [Industries Unicor Inc.], 9151 Claveau St., Montreal, Que. H1J 2C8. Tel. 514-353-0857. Fax: 514-353-2282. Custom plastic injection moulding, brush handles and blocks in plastic. Brand, "Kelly Handles", "Riviera system", self watering planters.

For.Rep., Kelly Handles Co., U.S.A., S.P.M.P. France. (P.) J. Sheriff. Annual Sales (D). Co. Size (C).Ⓢ

†Unicrete Products Ltd., P.O. Box 245 Stn. "T", Calgary, Alta. T2H 2G8. Tel. 403-279-8321. Fax: 403-279-0251. Plant, 9440 - 48th St. S.E., Calgary, Alta. "Unicrete" concrete roofing tiles.

(P. & G.M.) V. Sorensen. Annual Sales (C). Co. Size (A).Ⓢ

Unifair Supplies Ltd., P.O. Box 3127, Stn. 8, Calgary, Alta. T2M 4L7. Tel. 403-275-3991. Aftermarket automotive seat covers.

(P.) T. Murdock. Annual Sales (B). Co. Size (A).

★Unifin International, Division KeepRite Inc., 1030 Clarke Side Rd., Box 5395, Terminal A, London, Ont. N6A 4P4. Tel. 519-451-0230. Fax: 519-451-1732. Telex: 064-5664. Branch offices, Saint John, N.B., Montreal, Que., Toronto, Ont., Halifax, N.S., Cincinnati, OH, U.S.A. Plants, Verdun, Que., London, Ont. Associate, Cardinal Pumps & Exchangers Inc., Salem, OH, U.S.A. Finned tubes, coils, standard and custom engineered heat transfer and heat recovery equipment and systems. Brands, "Unifin", "Integral Fin", "Spirofin", "Lofin". Parent company, KeepRite Inc., Brantford, Ont.

For.Reps., Fluid Dynamics Pty. Ltd., Victoria, Australia; China Everbest Machinery Enterprises Co. Ltd., Shanghai, China; Geebee International, New Delhi, India; Kikuden & Co. Ltd., Tokyo, Japan; J. Russell Hancock Ltd., Wellington, New Zealand; Sadaf International Co., Lahore, Pakistan; Charles Bergling & Co., A8, Kungälv, Sweden; Grand Omni-Tech Corp., Taipei, Taiwan.

(P. & G.M.) G. E. Wattier; (Dir.Fin.) K. G. Barber; (Mgr. Eng.) G. T. Fenwick; (Sr.Buyer) D. Suhanji; (Plant Mgr.) S. McGee; (Sales & Eng.Verduin) J. Genest; (Dir.Tech.) T. A. Barta; (Mgr.Sales West'n Reg.) S. W. Wiczorek; (Mgr. Sales East'n Reg.) C. Leroux. Annual Sales (E). Co. Size (D).Ⓢ

Unifirst Canada Ltd., 5360 Timberlea Blvd., Mississauga, Ont. L4W 4M6. Tel. 416-238-6119. Toll Free: (416,519,613,705,807)800-263-4331, (418,514,819)800-263-4324, (403,604)800-665-1694, (204,306,506,709,807,902)800-263-4342. Fax: 416-238-6313. Branch offices, Ville La Salle, Que., Mississauga, Ont., Vancouver, B.C. Plant, Pembroke, Ont. Shirts, pants, coveralls, jackets. Brands, "Ulst", "Unifirst". Parent company, Unifirst Corporation, Wilmington, MA, U.S.A.

(V.P. & C.O.O.) S. P. Boynton; (Nat.S.M.) R. DiMarco. Co. Size (E).Ⓢ

Uniflex Packaging of Canada Limited, 2333 Millrace Crt., Mississauga, Ont. L5N 1W2. Tel. 416-826-9132. Sales office, Montreal, Que. Specialty polyethylene bags for point of purchase display packaging, deli and grocery bags, advertising, plastic shopping bags. Brands, "Hand-L-Bags", "Uni-Snap", "Unishoppers".

(Chmn.) J.E. Worrall; (P. & G.M.) E. L. Berger; (P.A.) M. S. Fromm; (Plant Supt.) R. Eveleigh. Annual Sales (C). Co. Size (B).

★Uniflyte Co. Ltd., 2150 Logan Ave., Winnipeg, Man. R2R 0J2. Tel. 204-633-0480. Toll Free: 800-665-7449. Fax: 204-632-0323. Agricultural accessories such as helicoid and sectional flighting, auger assembly drives and flat rings, angle flanges, curved "H" beams, "I"

beams and channels. Parent company, Cadorath Plating Co. Ltd., Winnipeg, Man.

(P.) G. Cadorath; (V.P.Mktg.) G.O. Cadorath; (Plant Mgr.) E. Schneider; (G.M.) W. Piche. Annual Sales (C). Co. Size (B).Ⓢ

Unifoam Company Limited, 11 Upton Rd., Scarborough, Ont. M1L 2C1. Tel. 416-751-7881. Fax: 416-751-0136. Fire fighting chemicals. Brand, "Unifoam".

(P. & G.M.) C. Vestergom. Annual Sales (8). Co. Size (A).

UNIFORM STEEL STRAPPING, 65 Imperial St., Box 66, Stn "B", Hamilton, Ont. L8L 7V2. Tel. 416-544-2803. Toll Free: 800-263-9951. Fax: 416-544-2957. Telex: 061-8979. Steel strapping. Parent company, Cold Metal Products Company, Ltd.

(S.M.) A. Ferry; (Mgr.Sales & Mktg.) 8. Reid; (Mgr. Opns.) J. W. Watson. Annual Sales (D). Co. Size (B).Ⓢ

Uniform Tie Co. Ltd., The, 51 Laureleaf Rd., Thornhill, Ont. L3T 2X9. Tel. 416-881-9082. Fax: 416-889-2111. Regular, clip-on and bow ties, cummerbunds, scarves, puffs and wedding ring pillows.

(C.E.O.) S. Iaboni; (P.A.) J. Iaboni. Annual Sales (A). Co. Size (A).Ⓢ

Uniformes Drole Lemire, 5775 Fullum, Montreal, Que. H2G 2H9. Tel. 514-274-2495. Work uniforms. Parent company, Hector Jolicoeur Inc.

(C.E.O.) G. Lemire. Annual Sales (C). Co. Size (B).

Unilever Canada Limited, 160 Bloor St. E., Suite 1500, Toronto, Ont. M4W 3R2. Tel. 416-964-1857. Fax: 416-964-8831. Telex: 062-18900. Non-manufacturing subsidiary, A & W Food Services of Canada Ltd. See listings of manufacturing subsidiaries, Hart Chemical Limited, Unox, Monarch Fine Foods, Lever Brothers Limited, Lever Brothers Inc., Thomas J. Lipton, Quest International Canada Inc., Chesebrough-Pond's (Canada) Inc., Unipath Canada Inc., Elizabeth Arden(Canada) Inc., Calvin Klein Cosmetics (Canada) Ltd. Parent company, Unilever PLC, U.K.

(Chmn.) R. A. Goldstein; (P.) L. F. Strong; (Dir.Fin. & T.) N.G. Johnston. Annual Sales (A). Co. Size (8).

★Unilight Limited, 5530 St-Patrick St., Montreal, Que. H4E 1A8. Tel. 514-769-1533. Toll Free: (U.S.A.) 800-361-0472. Fax: 514-769-8858. Branch office, Vancouver, B.C. Residential incandescent decorative lighting fixtures and chandeliers also custom made for hotels, churches, etc., also energy-saving fixtures.

For.Reps., Roman Way Inc., Burtonsville, MD, Contract Resources Inc., Miami, FL, U.S.A.

(P.) J. J. Hrubby-Holy; (V.P.) J. R. Johnston. Annual Sales (D). Co. Size (C).Ⓢ

★Unilock Ltd., #520-5915 Airport Rd., Mississauga, Ont. L4V 121. Tel. 416-678-9291. Fax: 416-678-9079. Branch plants, Barrie, Pickering, Georgetown, Ont. Associates, Unilock Inc., Buffalo, NY, Unilock Chicago Inc., Aurora, IL, Unilock Michigan Inc., U.S.A. Precast concrete pavers, retaining walls, curbs. Brands, "UniStone", "Classico", "Hollandstone", etc.

(P.) E. J. Bryant; (Admin.G.M.) J. Kerr; (Mktg. & Sales Mgr.) M. Lamers. Annual Sales (D). Co. Size (D).Ⓢ

★Unilux Manufacturing Company Inc., 140 Hanlan Rd., Woodbridge, Ont. L4L 3P6. Tel. 416-851-3981. Fax: 416-851-3987. Telex: 065-27438. Bent water tube boilers, vertical and horizontal fan coil units, high rise water-source heat pumps.

(P.) E. Winter; (C.E.O.) I. J. Richmond, P.Eng.; (V.P.Mfg.) V. Zorzit. Annual Sales (D). Co. Size (C).Ⓢ

Unimac Machine & Manufacturing Limited, 445 Conestoga Rd., Waterloo, Ont. N2L 4C9. Tel. 519-885-0131. Fax: 519-885-0247. Belt sanders and journal polishers for automotive aftermarket and production sanding, machinery design and fabrication, contract engineering and detailing.

(P.) R. Ferguson, P.Eng.; (Off.Mgr.) Ms. B. Uebele; (Plant Mgr.) S. Mandic. Annual Sales (C). Co. Size (8).Ⓢ

Union Bay Futon & Quilt Co. Ltd., 1511 Centre St. N.W., Calgary, Alta. T2E 2S1. Tel. 403-230-1068. Branch office, 924-17 Ave.S.W., Calgary, Alta. Cotton or cotton and foam mattresses, bedding and futon covers.

(Chmn.) D. Halstead; (P.) M. J. Kirwin. Annual Sales (C). Co. Size (A).Ⓢ

Union Bedding Company Limited, 26 Noble St., Toronto, Ont. M6K 2C9. Tel. 416-533-1165. Mattresses, box springs, rollaway beds.

(P. & G.M.) C. Nakon. Annual Sales (C). Co. Size (A).Ⓢ

★Union Carbide Canada Limited, [Union Carbide du Canada Limitée], 123 Eglinton Ave. E., Toronto, Ont. M4P 1J3. Tel. 416-488-1444. Fax: 416-440-0571. Telex: 06-217703. Sales offices for plastics and chemicals, Mont-

real E., Que., North York, Ont., Calgary, Alta.; for gas products, Saint John, N.B., Lauzon, St. Laurent, Que., Ottawa, Mississauga, Sault Ste. Marie, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Alta., Richmond, B.C.; for plastic film, Lachine, Que., North York, Newmarket, Ont., Calgary, Alta., Coquitlam, B.C. Plant for chemicals and plastic resins, Montreal E., Que., Red Deer, Alta.; for gas products, Saint John, N.B., Halifax, N.S., Chicoutimi, Noranda, Sept-Îles, Lauzon, Montreal, Varennes, Tracy, Que., Thunder Bay, Ottawa, Oakville, London, Sarnia, Sault Ste. Marie, Ont., Selkirk, Transcona, Man., Saskatoon, Sask., Calgary, Fort Saskatchewan, Red Deer, Edmonton, Alta., Vancouver, B.C.; for plastic film, Dartmouth, N.S., Cowansville, Boucherville, Que., Orillia, Ont., Edmonton, Alta. Polyethylene resins and compounds, organic chemicals, industrial, specialty and medical gases, polyethylene film. Brands, "Union Carbide", "Linde", etc. Parent company, Union Carbide Corp., Danbury, CT, U.S.A.

(Chmn. & C.E.O.) W. Norman Kissick; (V.P., S. & Gen. Counsel) D. F.S. Coate; (V.P.Corp.Serv. & T.) A. S. Cole; (Cont.) J. Gerhardt; (Dir.Purch.) I. M. McGowan; (Dir. Corp.Communic. & Asst.S.) R. A. Seath. Annual Sales (H). Co. Size (G).Ⓢ

Union Carbide Performance Plastics, Flexible Packaging Division, 20 Stewart Crt., Orangeville, Ont. L9W 3Z9. Tel. 416-361-1436. Fax: 519-941-5552. Plant, Edmonton, Alta. Other Divisions, Extruded Products Division, Molded Products Division. Printing and converting poly and cello film, extruding polyethylene film. Parent company, Union Carbide Canada Limited, Toronto, Ont.

(V.P. & G.M.) J. W. Potter; (G.S.M.) J. McBridge; (Cont.) Ms. C. Barnett; (Reg.Mgr.West) A.P. Sudra. Annual Sales (E). Co. Size (D).Ⓢ

★Union Carbide Performance Plastics Ltd., 225 Hughes Rd., Box 877, Orillia, Ont. L3V 6K8. Tel. 416-361-0364. Fax: 705-325-7120. Plant, Cowansville, Que. Polyethylene packaging films, shrink films, industrial garbage bags, laminating films. Parent company, Union Carbide Canada Ltd., Toronto, Ont.

(V.P. & G.M.) T. C. Trainor; (Cont.) K. Emms; (Plant Mgr.) A. Prosser; (S.M.) W. J. Fairley. Annual Sales (E). Co. Size (D).Ⓢ

UNION DRAWN STEEL COMPANY, LIMITED, 1350 Burlington St. E., P.O. Box 98, Hamilton, Ont. L8N 3A2. Tel. 416-547-4480. Toll Free: 800-263-9966. Fax: 416-544-3852. Telex: 061-8314. Cold finished steel bars, shafting, carbon and alloy. Brands, "Century", "H.S.D.F.", "Supreme 100".

(P.) J.J. Yelland; (V.P.Fin.) D.I. Williams; (V.P.Mfg.) J. Paliwoda. Annual Sales (E). Co. Size (D).Ⓢ

Union Engraving Co. Ltd., 145 Spruce St., Ottawa, Ont. K1R 6P1. Tel. 613-232-1197. Fax: 613-233-2939.

(P.) R. H. Leedy. Annual Sales (8). Co. Size (A).Ⓢ

Union Felt Products (Ont.) Ltd., 150 Toro Rd., Downsview, Ont. M3J 2A9. Tel. 416-630-6633. Toll Free: 800-268-1247. Fax: 416-630-9921. Associates, Almac Products, PreFab Cushioning Products Ltd., Vitacare Medical Products Inc., Vitality Comfort Products, Engineered Foam Products Canada Ltd., Vitafoam Products Canada Ltd., Toronto, Ont., Montreal, Que., Winnipeg, Man., Calgary, Alta. Upholstery and bedding felts, wadding, polyurethane foam, home sewing padding and quilting materials.

(P.) 8.A. Himel; (S.M.) M. Himel; (V.P.) I. Himel. Annual Sales (E). Co. Size (E).Ⓢ

Union Products Inc., [Les Produits Union Inc.], 155 Richer St., Ville St. Pierre, Que. H8R 1R4. Tel. 514-489-8626. Boiler feed water and fuel oil treatments. Brands, "Clean-site", "Solvare".

(P. & G.M.) G. W. Field; (S.T. & P.A.) R. N. Frost. Annual Sales (B). Co. Size (A).Ⓢ

★Union Pump (Canada) Limited, 4211 Mainway, Burlington, Ont. L7L 5N9. Tel. 416-335-2580. Fax: 416-336-2693. Telex: 061-8978. Branch office and plant, Calgary, Alta. Subsidiary, Union Pump (Japan) Limited. Centrifugal and reciprocating process pumps. Brands, "Unilign", "Unichem". Parent company, Union Pump Company, Battle Creek, MI, U.S.A.

For Reps: Productos, Mexico; Premaberg, U.K. and Algeria; George Meller, Netherlands; Prematecnica, Spain, Portugal; Evergreen Enterprise, China.

(P.) M. H. Blumentrath; (G.M.) J. J. Weitner; (S.M.) H. Fayed; (Purch.Mgr.) I. Jarvie; (Prod'n Mgr.) P. Gallo; (Tech.Mgr.) R. Chittenden; (Dist.S.M.Calgary) D. Lunam; (Serv.Supv'r Calgary) R. Ostergaard. Annual Sales (C). Co. Size (B).Ⓢ

Uniplast Industries Inc., 301 Forest Ave., Box 2000, Orillia, Ont. L3V 6R9. Tel. 705-326-1777. Fax: 705-326-

2177. Sales office, Woodbridge, Ont. Polyethylene film for shrink packaging frozen foods, bags, laminating, etc.

(Chmn. & C.E.O.) B. A. Swinimer; (Deputy Chmn.) J. E. Swinimer; (P.) 8. Wayne Kochuck; (V.P.Fin.) T. Hussey, C.A.; (V.P.Sales) R. G. Howe; (V.P.Mktg. & Prod. Dev.) P. Dave Douse. Annual Sales (D). Co. Size (C).Ⓢ

Unipress Ltd., Industrial Park, P.O. Box 3370, Fredericton, N.B. E3B 5A2. Tel. 506-452-7100. Fax: 506-459-1591. Associate, Brunswick Press, Fredericton, N.B. Offset printers, lithographers. Parent company, University Press of New Brunswick, Limited, Fredericton, N.B.

(P.) T. Crowther; (G.M.) Ms. K. Forbes; (Compt.) C. D. MacIntosh. Co. Size (B).Ⓢ

Unique Décor, 395 Dowd St., Suite 400, Montreal, Que. H2Z 186. Tel. 514-861-4717. Associate, Canadian Neon Ray Clock Division of Cancon Ltd., Montreal, Que. Handprinted custom design wallpaper and fabrics. Parent company, Cancon Ltd., Montreal, Que.

(P. & G.M.) E.B. Savage; (V.P. & S.M.) N. Savage. Annual Sales (A). Co. Size (A).

Unique Envelope Inc., 1780 Sismet Rd., Mississauga, Ont. L4W 1Y8. Tel. 416-624-4969. Fax: 416-624-5469. Telex: 06-960476. Associates, Supreme Envelope Inc., Montreal, Que., Elite Envelope Inc., Markham, SENTRY Envelopes Ltd., Scarborough, Ont.

(P.) K.G. Phillips; (Plant Mgr.) R. Hughes; (G.S.M.) R. Brown; (Cont.) R. Belanger. Annual Sales (D). Co. Size (C).Ⓢ

★Unique Mould Makers Limited, 60 Progress Ave., Scarborough, Ont. M1P 2Y4. Tel. 416-292-3447. Fax: 416-292-2411. Plant, 21 Progress Ave., Scarborough, Ont. Steel moulds for the plastics industry specializing in caps and closures.

(P.) W. J. Scheliga; (Plant Mgr.) T. Grossi; (Engr'g Mgr.) J. Hynds. Annual Sales (D). Co. Size (C).Ⓢ

Unique Sandpapers J.T.M. Inc., [Papiers Sablés Unique J.T.M. Inc.], 2440 Sigouin, Drummondville, Que. J2C 5Z4. Tel. 819-472-5468. Fax: 819-477-4641. Special coated abrasives utilized with hand and power tool sanding systems - discs and sheets. Brands, "Fuji Star", "Rezgrit Sanding System".

For.Rep., Sankyo Rikagaku Co. Ltd., Tokyo, Japan.

(P.) J. Globus; (S.) Ms. M. Tessier. Annual Sales (C). Co. Size (A).Ⓢ

Unique Sash Balance Company Ltd., 7590-19th Ave., Ville St-Michel, Que. H2A 2M4. Tel. 514-725-4781. Fax: 514-725-4222. Branch offices, Moncton, N.B., Dundas, Ont., Winnipeg, Man. Brands, "Unique" sash balances, "Lite-Lift" chalkboards.

(P.) A. Trudel. Annual Sales (C). Co. Size (A).Ⓢ

★Unique Upholstery Inc., 609 Hanlan Rd., Woodbridge, Ont. L4L 4R8. Tel. 416-851-7431. Fax: 416-851-4402. Upholstered sofas, chairs, loveseats and sectionals.

(P.) L. Pullara; (Acct.) Ms. W. Violl. Annual Sales (C). Co. Size (B).Ⓢ

★UNIROPE LIMITED, 3085 Universal Dr., Mississauga, Ont. L4X 2E2. Tel. 416-624-5131. Fax: 416-624-9265. Wire rope, chain and webbing slings, swaged assemblies. Brands, "Uni-Loc", "Unilloy", "Uni-Web". Parent company, Vereinigte Drahtseilwerke G.M.B.H., Dortmund, W. Germany.

(P.) H. Fischer; (V.P. & G.M.) W.A. Martini; (S.M.) D. Pace; (Asst.G.M. Purch.) K., Buschmann. Annual Sales (C). Co. Size (A).Ⓢ

★Uniroyal Chemical Ltd., 25 Erb St., P.O. Box 250, Elmira, Ont. N3B 3A3. Tel. 519-669-1671. Toll Free: 800-265-2156. Fax: 519-669-1679. Telex: 069-55421. Branch offices, Montreal, Que., Winnipeg, Man., Calgary, Alta. Research lab, Guelph, Ont. Rubber, agricultural and industrial chemicals, urethane plastics, synthetic base oil lubricants and fungicides. Brands, "Nauगतuck", "Vita-vax", "Vitafo", "Vibrathane", "Royalene". Parent company, Uniroyal Chemical Company Inc., Middlebury, CN, U.S.A.

(G.M.) W. K. Ruck; (C.F.O.) M. L. Vagnini; (Dir. Research) 8. A. Graham; (Dir.Mktg.Agric.Prods.) R. S. Turner; (Mktg.Mgr.Urethanes & Specialty Chems.) D. G. Rodenburg; (Mktg.Mgr.Rubber Chemicals & Polymers) T. Hogg; (Purch.Mgr.) N. Morrison. Annual Sales (F). Co. Size (E).Ⓢ

★Uniroyal Goodrich Canada Inc., 409 Weber St. W., P.O. Box 9000, Kitchener, Ont. N2J 4S5. Tel. 519-749-8473. Fax: 519-749-3670. Branch offices, Moncton, N.B., Montreal, Que., Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Vancouver, B.C. Two tire plants, Kitchener; Tire Cord plant, Lindsay, Ont. Subsidiary, R M S Machinery Division, Kitchener, Ont. Automobile and truck

tires. Parent company, The Uniroyal Goodrich Tire Company, Akron, OH, U.S.A.

For.Reps.: The Uniroyal Tire Company, U.S. Rubber Mexicana, S.A., Mexico.

(P. & C.E.O.) B. Davis; (V.P.Hum.Res. & Pub.Aff.) O. H. Lackenbauer; (V.P.Fin.) J. B. Kiernan; (V.P.) O. Jeske; (Dir.Purch.) E. M. Gautier; (Dir.Tech.) T. L. Powell; (T.) D. Henderson. Annual Sales (G). Co. Size (G).®

Unison Soundsmiths Corp., 138 Anderson Ave., Units 9 & 10, Markham, Ont. L3P 3J3. Tel. 416-471-2751.

(Mgr.) F. Villa.

Unispec, 5526 Timberlea Blvd., Mississauga, Ont. L4W 2T7. Tel. 416-629-7756. Fax: 416-629-7928. Fire hose cabinets, drinking fountains, etc., wall modules, washroom equipment. Brands, "Unibody", "Unispec", "Unicatch", "Unicoat 1000". Parent company, Consolidated Metals Corp., Markham, Ont.

(P.) G.A. Harding; (Cont.) R. Tiamson; (Mktg.) Ms. J. Harding. Annual Sales (C). Co. Size (B).

Unisteel Limited, 127 Gaudet Rd., P.O. Box 488, Cap Pele, N.B. E0A 1J0. Tel. 506-577-4347. Fax: 506-577-4446. Branch office, Dieppe, N.B.

(P.) A. E. LeBlanc. Annual Sales (B). Co. Size (A).

Unistrut Canada Ltd., 585 Finley Ave., Ajax, Ont. L1S 2E4. Tel. 416-683-8131. Fax: 416-683-8987. Telex: 06-981281. Associates, Unistrut U.K., Unistrut Australia. "Telespar" steel tubing, module systems, "Unistrut" metal framing and specialty metal fabrication and contracting, also space frame systems. Parent company, Unistrut Corporation, Wayne, MI, U.S.A.

(P.) R.J. Jones; (Nat.S.M.) G. Creswell. Annual Sales (D). Co. Size (B).®

★Unisys Canada Inc., 2001 Sheppard Ave.E., North York, Ont. M2J 4Z7. Tel. 416-495-0515. Fax: 416-499-3833. Telex: 06-966636. Branch offices, Halifax, N.S., Fredericton, St. John, N.B., Montreal, Quebec, Que., Mississauga, Ottawa, Toronto, London, Windsor, Kitchener, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Plant, Winnipeg (2), Man. Subsidiaries, Paramax Electronics Inc., Montreal, Que. Associates, Timplex Canada Inc., Unisys Finance Canada Ltd. Data processing, statistical and receipting systems, computers and data processing equipment and supplies, military systems, equipment and services, office machines, disbursements, encoders, money counters, word processing equipment and systems. Parent company, Unisys Corporation, Detroit, MI and Blue Bell, PA, U.S.A.

Foreign representatives in principal cities throughout the world.

(P. & C.E.O.) W. Haemmerle; (V.P.) H. Neubauer; (V.P.) K. Andruski; (V.P.) A. Shafford; (V.P.) A. Kaplanis; (V.P.) B. Ganski; (V.P.) Ms. J. Gilfillon; (Dir.Hum.Res.) R. Bullock; (S.T.) W. Shultz; (Asst.T.) D.C. Baker; (Plant Mgr.Winnipeg Def.) G. Johnson; (Plant Mgr.Winnipeg) E. Trost. Annual Sales (H). Co. Size (G).®

★Unit Rig (Canada) Ltd., 130-10691 Shellbridge Way, Richmond, B.C. V6X 3H2. Tel. 604-270-8492. Fax: 604-270-3644. Branch offices, Quebec, Lachine, Que., Kamloops, Sparwood, B.C. Mechanical and electric mining and quarry trucks, truck simulators, cabs and components, truck suspensions, loaders. Parent company, Unit Rig, Div. of Tevex Corp. Tulsa, OK, U.S.A.

(P.) F. Hill; (S.M.) A.L. Logan. Annual Sales (F). Co. Size (E).®

Unicast Canada Inc., 455 Belvedere St., Sherbrooke, Que. J1H 4B7. Tel. 819-564-1597. Fax: 819-564-8157. Telex: 05-836260. Carbon and low alloy steel castings.

(P.) D.J. Albamese; (V.P. & G.M.) A. R. Herring; (Cont.) K. Cunningham. Annual Sales (D). Co. Size (D).®

Unitech Division Ecodyne Limited, 2201 Speers Rd., Oakville, Ont. L6L 2X9. Tel. 416-827-9821. Fax: 416-827-8428. Telex: 06-982212. Branch office, Calgary, Alta. Evaporators, condensers, concentrators and crystallizers. Parent company, The Graver Company.

(P.) D. Hickling; (V.P. & Div.Mgr.) D. W. Skelton, P.Eng. Annual Sales (D). Co. Size (C).

★UNITED CANADIAN MALT, LTD., 843 Park St. S., Peterborough, Ont. K9J 3V1. Tel. 705-876-9110. Toll Free: 800-461-6400. (U.S.A.) 800-461-0402. Fax: 705-876-9118. Telex: 06-962917. Extracts of malted barley, malted barley and corn meals, and malted barley and barley, black malt extracts, "8ru Mix" homebrew extracts, hops and hop extracts and brewer's supplies, glucose, corn syrups, molasses and dry blended products.

(G.M.) J.M. Smith; (Prod.Mgr. & Distrib.) L. Pecoskie; (Q.A.Mgr.) Ms. L. Walters. Annual Sales (D). Co. Size (B).®

United Carbide Engineering, Division of A.T.S. Industries Ltd., 56 Six Point Rd., Toronto, Ont. M8Z 2X2. Tel. 416-236-1025. All sizes of gun drills and reamers.

(P. & G.M.) A. Saranchuk; (Bookkeeper) Mrs. A. Saranchuk. Annual Sales (B). Co. Size (A).®

United Chemical Company, 80x 2090, Saskatoon, Sask. S7K 3S7. Tel. 306-382-4088. Fax: 306-384-9591. Branch plants, Regina, Sask., Calgary, Alta. Sulphuric acid and aluminum sulphate, industrial and janitorial cleaning compounds. Parent company, Sheritt Gordon Limited, Toronto, Ont.

(P.) R. A. Blais. Annual Sales (C). Co. Size (A).®

United Children's Wear Limited, 9333 St-Lawrence Blvd., Suite 300, Montreal, Que. H2N 1P6. Tel. 514-382-2167. Children's fleece and velour sportswear including tops, pants, shorts, vests, jumpsuits etc.

(P.) Ms. N. Malouf; (V.P. & Cont.) Ms. C. Malouf; (S.M.) Mrs. N.M. Koury; (Plant Mgr.) G. Della Penta. Annual Sales (C). Co. Size (C).®

United Co-operatives of Ontario, 5600 Cancross Crt., Box 527, Stn. A, Mississauga, Ont. L5A 3A4. Tel. 416-890-8500. Fax: 416-890-4202. Telex: 06-961349. Plants, Guelph, Thamesville, Kemptville (2), Peterborough, Glencoe, Delhi, Wingham, Cedar Valley, Ont. Livestock feeds, mixed fertilizers, seed corn. Brand, "Co-op".

(C.E.O.) R. E. Bethune; (C.F.O.) G. Southwood; (Corp. S.) J. Cressman, Ph.D.; (V.P.Feed) D. Cunningham, Ph.D.; (V.P.Crops) B. chambers; (V.P.Petroleum) G. Perschbacher; (V.P.Retail) L. Reid; (V.P.Farm & Home) M. Biro; (Exec.V.P.) G. Cummings; (Comm.Spec.) Ms. C. Chamberlain. Annual Sales (H). Co. Size (G).®

United Color & Chemicals Limited, 850 Education Rd., Cornwall, Ont. K6H 6B8. Tel. 613-938-6113. Toll Free: 800-267-7188. Fax: 613-938-8466. Telex: 05-811597. Antistats, bleach stabilizers, defoamers, fixing agents, fluorochemical extenders, water repellents, hand builders, polymers, textile resins, napping agents, soil release agents, weighters, carriers, surfactants, levellers and retarders, solvent scours, specialty chemicals, etc.

(P.) O. Vass; (Acct.) W. Wyatt; (Off.Mgr.) W. Fraser. Annual Sales (C). Co. Size (A).®

†United Contact (1985) Inc., 50 Tiffield Rd. Unit #7, Scarborough, Ont. M1V 5B7. Tel. 416-297-1770. Fax: 416-297-1771. Resilvering and manufacturing of electrical contacts for industrial, mining and fork lift trucks. Parent company, United Contact (1985) Inc.

(P.) Z. Kassam; (G.M.) M. Kassam. Annual Sales (B). Co. Size (A).®

★United Dominion Industries Limited, 200 Ronson Dr., Suite 607, Rexdale, Ont. M9W 5Z9. Tel. 416-243-9343. Fax: 416-245-0291. Branch offices, Calgary, Alta., Vancouver, B.C. Branch offices and plants, Amherst, N.S., Montreal, Que., Toronto, Ont., Winnipeg, Man., Regina, Sask. Divisions, Dominion Bridge-Atlantic, Amherst, N.S., Dominion BridgeQuebec, Lachine, Que., Dominion Bridge-Ontario, Toronto, Ont., Dominion Bridge-Western Struct., Winnipeg, Man., DB Engineers & Constructors, Dominion Bridge-Western Const., Calgary, Alta. Manufactured products, steel fabrication and engineering construction services for the non-residential construction industry. Parent company, United Dominion Industries Inc., Charlotte, NC, U.S.A.

(P.) J.G. MacKay; (Exec.V.P.) A.H. Francis; (V.P.Hum. Res.) R.A. Speight; (V.P.Engr'g) J.J. Schneider; (V.P.Dom.Bridge,Ont.) D.G. Cox; (V.P.Dom.Bridge,Que.) A.A. Berthe; (V.P.Dom.Bridge,Atlantic) R.B. Crossman; (V.P.West Cda Structural) N.C. Stewart; (V.P.West Cda Construction) I.R. Brewer. Annual Sales (G). Co. Size (G).®

United Electric Controls (Canada) Ltd., [La Compagnie United Electric Controls (Canada) Ltée.], 5320 Bradco Blvd., Mississauga, Ont. L4W 1G7. Tel. 416-625-5082. Fax: 416-625-5709. Branch office, Lachine, Que. Plant, Edmonton, Alta. Control apparatus for pressure, temperature, etc. Trade mark, letters UE in a stylized shield. Parent company, United Electric Controls Company, Watertown, MA, U.S.A.

(G.M.) L. J. Inglis; (Mfg.Mgr.) G. Leo Ricci; (S.M.) M. J. Quinn; (Compt.) Ms. C. Kemsley; (Sales Rep.) G. Saurol. Annual Sales (C). Co. Size (B).®

United Engineering Limited, 304 John St., Victoria, B.C. V8T 1T3. Tel. 604-385-9738. Fax: 604-385-4322.

(Mgr.) G. Alberg. Annual Sales (B). Co. Size (A).

United Extrusions Ltd., 33 Centennial Rd., Orangeville, Ont. L9W 1R1. Tel. 519-941-5175. Toll Free: 800-265-9181. Fax: 519-941-6125. Branch plants and sales offices, Alvinston, Chesterville, Ruscom, Ont. Subsidiary, Tubing Technology Inc., Orangeville, Ont. Agricultural

plastic drainage tubing, industrial, minetailing, culvert, storm and sanitary sewer pipes in various linear and metric diameters. Brand, "UNX".

(P. & G.M.) R. N. Williams; (V.P.Mfg.) R. Glenn Williams; (Cont.) D. J. Romp, R.I.A.; (S.M.) J. Ferguson, P.Eng. Annual Sales (D). Co. Size (C).®

United Feather & Down Inc., 1880 Bonhill Rd., Mississauga, Ont. L5T 1C4. Tel. 416-670-3106. Fax: 416-564-8370. Head office, Brooklyn, NY, U.S.A. Processors of down and feathers for bedding, upholstery and garment industry.

(G.M.) Mrs. L. Halford. Annual Sales (D). Co. Size (A).

United Feeds, 341-2116 27 Ave.N.E., Box 1214, Calgary, Alta. T2P 2M7. Tel. 403-250-9811. Fax: 403-291-0028. Plants, Carman, Somerset, Man., Regina, Yorkton, Sask., Edmonton, Camrose, Olds, Midnapore, Calgary, Lethbridge, Alta., Armstrong, B.C. Complete feeds and supplements for animal and poultry, pet food. Parent company, United Grain Growers Limited, Winnipeg, Man.

(Mgr.) F. Hays, Ph.D.; (Asst.Mgr.) K. Murphy; (Mfg. Supt.) H. Duiker. Annual Sales (E). Co. Size (D).®

★United Fibre-Bond Inc., 1700 Sargent Ave., Winnipeg, Man. R3H 0C2. Tel. 204-775-1121. Fax: 204-783-3618. Bonded fibre for bedding and furniture industries.

(P.) A. Shnier. Annual Sales (C). Co. Size (B).®

United Garments (1966) Limited, 155 Alexander Ave., Winnipeg, Man. R3B 0L5. Tel. 204-943-3469. Fax: 204-944-9215. Ladies' and misses' pantcoats, rain and sportswear, quilted jackets, down filled coats, etc. Brands, "Weatherjoy", "Lady Pamela". Parent company, Miami Fashions (1979) Ltd.

(P.) M. Waldman. Co. Size (C).

★United Gear & Machine Works Ltd., 300 Alexander St., Vancouver, B.C. V6A 1C3. Tel. 604-681-7942. Fax: 604-681-1107. Bevel and helical gears, worm wheels, cutting of internal and external splines and keyways.

(P.) R. Watson; (Mgr.) T. Watson. Annual Sales (C). Co. Size (B).®

★United Grain Growers Limited, 433 Main St., P.O. Box 6600, Winnipeg, Man. R3C 3A7. Tel. 204-944-5411. Fax: 204-944-5454. Telex: 03-5592. Branch offices, Thunder Bay, Ont., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Branch plants, Thunder Bay, Ont., Fort Garry, Carman, Man., Regina, Sask., Calgary, Lethbridge, Lloydminster, Olds, Camrose, Midnapore, Edmonton, Alta., Armstrong, Vancouver, B.C. Associates, United Oilseed Products Inc., Prince Rupert Grain Ltd., Ridley Grain Ltd. Joint Venture, Hybrid Canola. Animal and poultry feeds, grain handling, dried food products, seed, popcorn. Brands, "Unifed", "Canwest", "Grainews".

(P.) L.F.J. Hehn; (Exec.V.P. & C.O.O.) G. Moore; (T.) B. McGowan; (Compt.) E. McCrea; (S.) M. Sherman; (Mgr.Farm Supplies Div.) L. Sawatzky; (Mgr.Seed Div.) H. Chateau; (Mgr.Terminals) M. MacKay. Annual Sales (I). Co. Size (G).®

★United Last Inc., [Formes United Inc.], 101 Cure Labelle, Ste-Therese, Que. J7E 2X6. Tel. 514-435-1977. Fax: 514-435-1906. Branch office and plant, Cambridge, Ont. Subsidiary, J. V. Components Canada, Ste. Therese de Blainville, Que. Shoe lasts, unit soles and heels of PVC, Kraton and polyurethane, ABS, TPR. Parent company, Jones & Vining, Inc., Braintree, MA, U.S.A.

(P. & G.M.) J. A. Iredale; (V.P.) R. C. Iredale. Annual Sales (D). Co. Size (D).®

★United Marine Electronics & Communications (1988) Inc., 34 Capital Dr., Nepean, Ont. K2G 0E9. Tel. 613-723-8826. Fax: 613-723-1347. Computer, telephone, intercom, security and sound systems, marine communications.

For.Rep., RDD, Inc., Houston, TX, U.S.A.

(P.) L. Cooke; (G.M.) K.W. Wilk. Annual Sales (C). Co. Size (B).®

★United Oilseed Products Inc., P.O. Box 1620, 4805-62nd Ave., Lloydminster, Sask. S9V 1K5. Tel. 403-875-5554. Fax: 403-875-3753. Telex: 037-49548. Canola (rape-seed) meal, crude and semi-refined vegetable oil. Parent companies, United Growers Limited, Winnipeg, Man., Mitsubishi Corporation, The Nisshin Oil Mills Ltd., Tokyo, Japan.

(V.P. & G.M.) J. W.C. Smythe; (C.F.O.) E. A. Ast; (Asst.G.M.) N. H. Hartwell. Annual Sales (E). Co. Size (C).®

★United Pumps of Canada Limited, 66 Racine Rd., Etobicoke, Ont. M9W 2Z7. Tel. 416-745-6944. Fax: 416-745-6945. Branch office, Beaconsfield, Que. API centrifugal pumps. Brand, "United".

- (P.) F. Blumentrath; (V.P.) J. Weitner; (Ops.Mgr.) G. Parker; (V.P.Sales) E. Gaupholm; (Eng.) V. To. Annual Sales (D). Co. Size (C).®
- United Sawmill Limited, P.O. Box 880, Hearst, Ont. P0L 1N0. Tel. 705-362-4227. Fax: 705-372-1216. Pulp chips, rough or dressed lumber. Brand, "Hearst Spruce".
- (P.) Mrs. L. Joanis; (Exec.Dir.) F. Guindon; (S.T.) C. Lecours. Annual Sales (D). Co. Size (E).®
- ★UNITED SMELTING & REFINING DIVISION, USARCO LTD., 363 Wellington St. N., Hamilton, Ont. L8L 5B2. Tel. 416-528-0111. Toll Free: (416) 800-263-6435, (519, 613, 705, 807) 800-263-6411. Fax: 416-528-5696. Telex: 061-8205. Brass, bronze and copper alloy ingots, phosphor copper shot, tin, scrap of all grades. Parent company, Usarco Limited.
- (P.) F. Levy; (Exec.V.P.) M. Levy; (Mktg.) 8. Levy. Annual Sales (E). Co. Size (E).
- †United Springs Limited, Box 2169, York Rd., Brantford, Ont. N3T 5Y6. Tel. 519-752-3781. Fax: 519-752-2419. Compression, extension, torsion and double torsion springs, also flat springs and wire forms.
- (P. & G.M.) A. Risi; (S.M. & P.A.) K. Redin; (S.) M. Risi. Annual Sales (8). Co. Size (A).
- ★United Tire & Rubber Co. Ltd., 275 Belfield Rd., Rexdale, Ont. M9W 5C6. Tel. 416-675-3077. Fax: 416-675-4337. Telex: 06-989197. Branch offices, Montreal, Elliot Lake, Timmins, London, Ont., Edmonton, Alta. Passenger, truck, industrial, off-road, construction, mining and special application tires and custom retreading. Brands, "United", "Dynastar".
- (Chmn.) R. Scolnick; (P.) C. Sherkin; (V.P.Sales) J. McClure; (Exec.V.P.) R. Sherkin; (Cont.) Mrs. J. Hilson. Annual Sales (E). Co. Size (D).®
- United Welding Processes (Can) Inc., 10621, ave. Henault, Montreal N., Que. H1G 5R6. Tel. 514-321-3320. Toll Free: 800-361-3950. Fax: 514-324-5529. Welders of cracked cylinder heads and cylinder blocks for diesel engines. Parent company, United Welding Processes (Ont.) Ltd., Mississauga, Ont.
- (Chief Exec.) J. Champigny. Annual Sales (C). Co. Size (B).
- ★United Wood Frames Inc., 1175 Sherwin Rd., Winnipeg, Man. R3H 0V1. Tel. 204-694-2538. Fax: 204-694-9355. Parent company, Metropolitan Equities Limited.
- (P.) A. Shnier; (G.M.) L. Klotz; (Acct.) D. Leong; (S.) H. Plattner. Annual Sales (C). Co. Size (A).®
- Unités Préfabriquées Ltée., 955 Industrial Blvd., Box 420, St-Luc, Que. J0J 2A0. Tel. 514-348-6884. Toll Free: 800-363-1458. Fax: 514-348-8198. Associates, Tremblay Cement Products Inc., Iberville. Concrete and construction products. Parent company, Groupe Tremca Inc., Iberville, Que.
- (P. & G.M.) M. A. Caron; (S.M.) M. Boulanger. Annual Sales (E). Co. Size (D).®
- Unitex Company Ltd., R.R.#1, Westville, N.S. B0K 2A0. Tel. 902-396-4478. Fax: 902-396-5851. Affiliate, Unitex N.B. Company Ltd. Polyester and cotton institutional uniforms, aprons, bathrobes, cotton duck coats, work pants, coveralls, dressing gowns and jackets, hospital supplies, etc.
- (P.) J. O'Dwyer; (V.P.) 8. O'Dwyer; (S.T.) G. O'Dwyer. Annual Sales (8). Co. Size (A).®
- Unitex Industries, 2740 Jefferson Blvd., Windsor, Ont. N8T 3C7. Tel. 519-945-8481. Jackets, workwear and uniforms.
- (G.M.) S. Khan. Annual Sales (B). Co. Size (A).
- Unitex/Universal Products Ltd., 510 Ave. M South, Saskatoon, Sask. S7M 2K9. Tel. 306-933-3050. Fax: 306-933-3031. Comforters, bedspreads, pillows, sheets, mattress pads, draperies, custom quilting, custom bedding items for hotels and institutions. Brands, "Dreamaker", "Soft touch", "Legend", "Expressions".
- (P.) B. Taras; (S.T.) Mrs. M. Taras. Annual Sales (C). Co. Size (B).®
- Unitized Manufacturing Limited, 676 Squier St., P.O.Box 2536, Thunder Bay, Ont. P7B 5G1. Tel. 807-344-9671. Fax: 807-345-8659. Relocatable classrooms, camp complexes, prefab and modular housing, millwork, roof trusses, CNC router machining.
- (P. & G.M.) K. Nikkila. Annual Sales (C). Co. Size (B).®
- ★Unitrak Corporation Limited, 369 Ward St., P.O. Box 330, Port Hope, Ont. L1A 3W4. Tel. 416-885-8168. Fax: 416-885-2614. Materials handling equipment, conveyors.
- For. Reps.: U.S.A., Mexico, Australia, U.K.
- (V.P.) W. Gorsline; (Compt.) D. Snoddon; (Plant Mgr.) F. Gorsline. Annual Sales (C). Co. Size (A).®
- ★Unitran Manufacturers Ltd., 5225 - 192nd St., Surrey, B.C. V3S 4N9. Tel. 604-574-3465. Fax: 604-574-4035. "Dock-Bridge", "Unitran", and "Dutro" material handling equipment.
- (P.) E. Morriss; (S.T.) W. Hall. Annual Sales (C). Co. Size (8).®
- ★Unitron Industries Limited, 20 Beasley Dr., P.O. Box 9017, Kitchener, Ont. N2G 4J3. Tel. 519-895-0100. Fax: 519-895-0108. Subsidiaries, Unitron Industries Inc., Port Huron, MI, U.S.A.; Unitron Industries GmbH, Bremen, West Germany. Hearing aids. Brands, "Unitron", "Vista".
- (P.) F. J. Stork; (V.P.) M. J. Stork; (V.P.Fin. & Admin.) R. Corsini; (Dir.Research) H. Arndt, Ph.D. Annual Sales (D). Co. Size (E).®
- Unittool Punch & Die (Canada) Ltd., P.O. Box 1491, St. Catharines, Ont. L2R 7J9. Tel. 416-685-4276. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-263-7236. Fax: 416-685-4278. Punching and notching equipment for sheet metal industry. Parent company, Unittool Punch & Die Co., Buffalo, N.Y., U.S.A.
- For. Rep.: ACY Consolidated Machinery, Australia.
- (P.) F. Deni; (G.M.) T.Wm.(Bill) Kobayashi. Annual Sales (C). Co. Size (A).®
- Universal Bindery (Sask.) Ltd., 516 Duchess St., Saskatoon, Sask. S7K 0R1. Tel. 306-652-8313. Fax: 306-244-2994. Hard cover and library binding, loose leaf binders, index dividers, portfolios, data processing packages, soft cover books and vinyl specialty products.
- (P.) T. E. Davis; (V.P. & Plant Mgr.) G. Davis. Annual Sales (C). Co. Size (B).®
- Universal Book Bindery, 1415 Spruce St., Winnipeg, Man. R3E 2V8. Tel. 204-783-3890. Toll Free: 800-665-1405. Fax: 204-783-4188. Bookbinders and rebinders, post and ring binders, laminators, foil stampings and library supplies.
- (Chief Exec.) S. Davis. Annual Sales (C). Co. Size (A).®
- Universal Drum Reconditioning Co., 2460 Royal Windsor Dr., Mississauga, Ont. L5J 1K7. Tel. 416-822-3280. Fax: 416-822-1248. Reconditioning and interior lining of steel drums.
- (P. & G.M.) A. Petrucci. Co. Size (D).®
- Universal Electric Products Inc., 5650 Hochelaga St., Suite 110, Montreal, Que. H1N 3L7. Tel. 514-252-1333. Fax: 514-256-4558. Telex: 05-828755. Branch offices, Montreal, Que., Toronto, Ont. Christmas tree lighting outfits, patio lights, illuminated and non-illuminated Christmas decorations. Brands, "Universal", "Sno-Kote".
- (Chmn.) B. Finkelstein; (P.) M. Finkelstein; (V.P. Sales & Distribution) R. M. Goldschleger; (V.P. Mktg.) E. Finkelstein; (C.F.O.) J.H. Rubin; (Plant Mgr.) M. Palassian. Annual Sales (D). Co. Size (C).
- ★UNIVERSAL ENGINEERING AND TOOL WORKS, 14 Firestone Blvd., London, Ont. N5W 5L4. Tel. 519-453-2222. Fax: 519-453-2634. Tools, dies, jigs, metal stampings, special machinery, R.V. accessories, muffler exhaust flanges. Parent company, Cline Associates London Limited.
- (P. & G.M.) R. D. Cline; (S.M.) S. Krasnicki; (P.A.) C.W. Bourgeois; (S.T.) Mrs. K. Day. Annual Sales (D). Co. Size (D).®
- Universal Fasteners Ltd., 1076 Walker Rd., Box 2278, Walkerville Station, Windsor, Ont. N8Y 4R8. Tel. 519-254-8651. Fax: 519-254-6868. All types of metal buttons, buckles, slides and snap fasteners, hooks and eyes, rivets and burrs. Parent company, YKK Canada Inc., Montreal, Que.
- (G.M.) T. Hamamatsu; (Mgr.) G. Tuck; (S.M.) Ms. L. Dyck. Annual Sales (C). Co. Size (B).®
- Universal Filter Media Limited, 570 Steven Crt., Newmarket, Ont. L3Y 4W1. Tel. 416-898-7741. Fax: 416-898-6295. Branch office, Pointe Claire, Que. Filter bags, covers and cloth for wet and dry filtration, press belts, industrial textiles and filter paper. Brands, "Polymax B", "Nestone". Parent company, National Filter Media Corp., Salt Lake City, UT, U.S.A.
- (G.M.) G. O'Donnell. Annual Sales (C). Co. Size (A).®
- Universal Flavors Canada, Inc., 110 Vulcan St., Rexdale, Ont. M9W 1L2. Tel. 416-245-6610. Toll Free: 800-268-0662. Branch offices, Halifax, N.S., Montreal, Que. Plants, Rexdale, Ont., Richmond, B.C. Ice cream, yogurt fruit and egg nog bases, flavours for the food and beverage industry. Parent company, Universal Foods Corporation, Milwaukee, WI, U.S.A.
- (V.P. & G.M.) D. N. Finch; (Tech.Mgr.) D. Jennison; (Dir.Sales & Mktg.) S. Elia; (Cont.) D. C. Camp; (P.A.) Mrs. E. MacKay; (Dir.Ops.) R. Narayan; (Admin.Mgr.) Ms. R. Solmundson. Annual Sales (E). Co. Size (D).®
- Universal Furniture Industries (Canada) Ltd., 3325 Orlando Dr., Mississauga, Ont. L4V 1L5. Tel. 416-671-8878. Fax: 416-671-8375. Plant, Burnaby, B.C. Associate, Universal Furniture Industries Inc., High Point, NC, U.S.A. Assembly of dining room furniture. Parent company, Universal Furniture Limited, Hong Kong.
- (P.) L. Eisen; (S.M.) R. Cross; (Cont.) A. Ng; (Ops. Mgr.) R. Dollmaier. Annual Sales (D). Co. Size (C).
- Universal Gear Limited, 1570 Midland Ave., Unit#13, Scarborough, Ont. M1P 3C3. Tel. 416-751-2815. Fax: 416-751-9320. Spur, worm and spiral gears, general machining.
- (P.) S. Infanti. Annual Sales (8). Co. Size (A).®
- Universal Gravo-Plast Inc., 60 Continental Pl., Scarborough, Ont. M1R 2T4. Tel. 416-291-1169. Fax: 416-291-9247. Plastic injection moulded name plates, point of purchase displays, electrical and engineering components, speaker rings.
- (P.) D.R. Winter; (S.T.) Mrs. D. Winter. Annual Sales (8). Co. Size (A).®
- Universal Grinding Wheel Div. Unicorn Abrasives of Canada Ltd., 192 Pearl St. E., Brockville, Ont. K6V 1R4. Tel. 613-342-6636. Fax: 613-342-1806. Telex: 066-36524. Quality diamond grinding wheels and tools; vitrified and resinoid abrasive products. Brands, "Universal", "Railmaster", etc.
- (P.) J.R. Tanner; (Cont.) Mrs. D. McDonald. Annual Sales (D). Co. Size (C).®
- ★Universal Handling Equipment Company, 100 Burland Cres., P.O. Box 3488, Stn."C", Hamilton, Ont. L8H 7M1. Tel. 416-547-0161. Telex: 061-8895. Branch office, Red Deer, Alta. Compaction refuse removal system for apartments and industrial use, self-dumping hoppers, front-end loader containers, waste disposal units, stationary and mobile packers, roll off bodies, lugger boxes, etc.
- For.Reps.: M.C.K. Equipment Corporation, Orchard Park, N.Y., U.S.A.; Caribbean.
- (P.) J.M. Gerrard; (V.P.) M. Goldblatt; (Mktg.Mgr.) G.D. Lane; (P.A.) G. Prokop; (Branch Mgr.) C.H. Dyson. Co. Size (D).
- Universal Health Care Products (Canada) Inc., 870 Ellingham St., Pointe Claire, Que. H9R 3S4. Tel. 514-694-0488. Fax: 514-694-2519. Telex: 05-821862. Sanitary napkins. Parent company, Altamira Capital Corp.
- (P.) D. Lockhart; (Prod'n Mgr.) M. Langlois; (Compt.) J. Tuccinardi. Annual Sales (D). Co. Size (B).®
- Universal Hosiery Ltd., Suite 500, 9494 St. Laurent Blvd., Montreal, Que. H2N 1P4. Tel. 514-381-8086. Fax: 514-381-1502. Men's and boys' hosiery. Brands, "Distinctive Wear", "Joy of Life", "Joie de Vivre".
- (P.) F.E. Jakubovic; (Mgr.) E. Ehrmann. Annual Sales (C). Co. Size (B).®
- ★Universal Industries Ltd., Glenn E. Nielson Industrial Pk., Box 1590, Lloydminster, Alta. S9V 1K5. Tel. 403-875-6161. Fax: 403-875-6169. Telex: 037-49529. Sales office, Calgary, Alta. Associate, U.I.L. International. Storage tanks, pressure vessels, oil emulsion treaters, oilfield pumping units, welding and machining. Parent companies, Universal Tank Ltd., Elf Management Corp.
- (P.) E. E. Brauer; (Mgr.Acct'g) J. Beisel; (V.P.Ops.) J. Gandecki; (Ops.) 8. Pringle; (Mgr.Engr'g & Mktg.) 8. Ranger. Annual Sales (D). Co. Size (E).®
- Universal Knitting Limited, 320 Carlaw Ave., Toronto, Ont. M4M 2S9. Tel. 416-461-0236. Fax: 416-461-6083. "Sweaters by Universal" men's and ladies' knitted goods.
- (Prop.) L. Prezes; (Plant Mgr.) F. Rosenberg; (Designer) Ms. D. Prezes. Annual Sales (C). Co. Size (D).®
- Universal Offset Limited, 90 Nolan Crt., Markham, Ont. L3R 4L9. Tel. 416-475-6740. Lithographers.
- (P. & G.M.) M. C. Shirriff. Annual Sales (B). Co. Size (A).
- ★Universal Printers Ltd., 706 Bradford St., Box 804, Main P.O., Winnipeg, Man. R3C 2N8. Tel. 204-775-8486. Fax: 204-783-0090. Paperback books.
- (P.) D. A. McFee; (S.M.) F. Granger; (Mfg.) L. Stapleton. Annual Sales (D). Co. Size (8).
- †Universal Radiator Service Limited, 130 Hickson Ave., Kingston, Ont. K7K 2N6. Tel. 613-542-8803. Fax: 613-542-7764. Radiators and heat exchangers, oil coolers for marine, industrial factory applications and heavy duty construction equipment, large and small air heating or cooling coils for factories. Custom made heat exchangers, any upgrade, repair or retube work done to any existing unit.
- (V.P.) H. Jaeger; (Off.Mgr.) Ms. E. Jaeger. Annual Sales (B). Co. Size (A).®

† Indicates firms seriously interested in export trade.

© Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both © and ®.

Universal Sales Limited, 397 City Rd., Box 2150, Postal Stn.C, Saint John, N.B. E2L 3T9. Tel. 506-634-2300. Fax: 506-634-2319. Plant, Dieppe, N.B. Associate, Universal Truck & Trailer. Truck bodies.

(P.) J.K. Irving; (G.M.) R.A. Kierstead. Annual Sales (N/R). Co. Size (N/R).⑤

★Universal Water Systems Inc., 575 Powell St., Vancouver, B.C. V6A 1G8. Tel. 604-255-5555. Fax: 604-255-5685. Telex: 04-352848. Ultra violet light water sterilizers, water filters. Brand, "Water Guard".

For.Reps., Nudd Investments, LA, Seoul, Korea; Pacific Precision Products, Santa Ana, CA, U.S.A.

(P.) J.F. Dobie; (V.P. & G.M.) D.F. Sommerville. Annual Sales (C). Co. Size (A).⑥

Universal Welding Alloys Ltd., 264 Galaxy Blvd., Rexdale, Ont. M9W 5R8. Tel. 416-675-6207. Fax: 416-675-6512. Telex: 06-989492. Subsidiaries, Universal Profile, Universal Alloys(Uniloy), Uniweld, Rexdale, Ont. Open arc flux cored welding wire and brazing rods, roll-formed profiles, sling, conveyor, mining, forestry, tire chairs. Brand, "Uni-Wires", "Uni-Chairs".

(P. & G.M.) G. Fratzl; (S.M.) G. Altgaier; (P.A.) Miss I. Poeltl; (Plant Mgr.) F. McGavin. Annual Sales (C). Co. Size (A).⑤

Universal Woodwork Limited, 503 Mercy St., Selkirk, Man. R1A 2A9. Tel. 204-482-6456. Fax: 204-284-8662. Wood and plastic laminated library, computer and office furniture, bank counters, walls, etc.

(P.) B. Wagner; (V.P.) J. Jankovec; (Bookkeeper) Ms. D. Schofield; (Shop Foreman) W. Arnold. Annual Sales (B). Co. Size (A).⑤

Universe Machine Corporation, 5546 - 89 St., Edmonton, Alta. T6E 5P9. Tel. 403-468-5211. Fax: 403-468-5430. Plant, 5556 - 89 St., Edmonton, Alta. Associates, Universe Machine & Welding, U.M.W. Valve. Oilfield equipment, pipeline valves, engineering design and repairs. Brand, "Grove".

(P. & G.M.) K. Feigel; (Off.Mgr.) Ms. J. Serdiak; (Div. Mgr.) P. Ehrler; (Div.Mgr.) J.P. Duvoid. Annual Sales (D). Co. Size (C).⑥

★Univet Pharmaceuticals Ltd., 50 Steeles Ave., Unit 1, Milton, Ont. L9T 2Y5. Tel. 416-876-1990. Toll Free: 800-268-5069. Fax: 416-878-5311. Branch offices, Calgary, Alta., Vancouver, B.C. Specialized equine pharmaceuticals - vitamins, minerals, hormones, orals and injectables.

(P.) R. C. Bosada; (Ops.Mgr.) Ms. L. Basilewski. Annual Sales (8). Co. Size (A).⑥

★Univeyor 8.C. Ltd., 2252 Alpha Ave., Burnaby, B.C. V5C 5L6. Tel. 604-291-1231. Fax: 604-291-6735. Branch offices, Winnipeg, Man., Edmonton, Calgary, Alta. Roller, belt, live roller, chain, accumulation conveyors, etc.

(C.E.O.) J. Van Balen; (S.M.) D. Jurchuk; (P.A.) W. Beier; (Plant Mgr.) T. Syverson; (Acctg.) Ms. J. Thompson; (Sales 8r.Mgr.Edmonton) W.(Bill)Samaroden; (Sales 8r.Mgr.Calgary) C. Ford; (Sales 8r.Mgr.Winnipeg) P. Mackley. Annual Sales (C). Co. Size (8).⑥

†Uniworld Apparel Industries, 315 - 10 Ave. S.E., Calgary, Alta. T2G 0W2. Tel. 403-262-2754. Affiliate, Caravan Western Apparel, Calgary, Alta. Uniforms and career apparel. Brand, "UniWorld". Parent company, Koopman Resources, Inc.

(P.) D.J. Koopman; (V.P.) Mrs. S.S. Koopman. Annual Sales (C). Co. Size (C).⑤

Unox Meats Canada, 150 Bator Rd., Weston, Ont. M9M 1H1. Tel. 416-741-7181. Fax: 416-741-2073. Branch office, Montreal, Que. Plants, Weston, Ont., Vancouver, B.C. See also listing of Vancouver Fancy Meats Division. Cooked, smoked and pickled meats, convenience foods, prepared salads. Brands, "Hygrade", "La Belle Fermière", "Shopsy's", "Overlander". Parent company, Unilever Canada Limited, Toronto, Ont.

(P.) M.H. Dingle; (V.P.Mktg.) J. Dickason; (V.P.Fin.) S. Mehta; (V.P.Mfg.) G.P. Morrison; (G.M.Vancouver Fancy Meats) J.R. Frostad; (Corp.Purch.Mgr.) L. Sedard; (V.P.Hum.Res.) P.S. McTait; (G.M.Foodservice) R.A. Sheridan. Annual Sales (F). Co. Size (F).⑥

★Up-Right Canada Inc., 108 Industrial Dr., Whitby, Ont. L1N 5Z8. Tel. 416-668-7701. Toll Free: 800-461-4901. Fax: 416-668-0376. Branch offices, Halifax, N.S., Quebec, Montreal, Que., Hamilton, Ottawa, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Portable aluminum scaffolding, telescopic work platforms, scissor lifts, aerial platforms and maintenance stands. Brands, "V-X Span", "Rota-Lock", etc.

For. Reps. in England, western Europe, Australia, Japan.

(P.) D. Sargent; (G.M.) P. Barnes. Annual Sales (D). Co. Size (B).⑥

Upholstery Felt Co. Ltd., 4416 Sumas St., N. Burnaby, B.C. V5C 4A9. Tel. 604-299-3234. Cotton felt and palm fibre for furniture trade.

(P.) G. A. MacDonald. Co. Size (A).

★Upjohn Company-Animal Health, The, [Upjohn-Santé Animale], 40 Centennial Rd., Orangeville, Ont. L9W 3T3. Tel. 519-941-1030. Fax: 519-941-1074. Branch offices, Montreal, Que., Calgary, Alta. Veterinary medicines and preparations, animal health products and feed additives. Registered trade marks, Linco-Spectin, L-S 20, Lincomix, Neomix, etc. Parent company, Upjohn Inter-American Inc., Kalamazoo, MI, U.S.A.

(G.M.) T.A. Mooney; (Dir.Mktg.) R. Graham Ph.D.; (Plant Ops.Mgr.) J. R. Morrison. Annual Sales (D). Co. Size (C).⑤

Upjohn Company of Canada, The, [La Compagnie Upjohn du Canada], 865 York Mills Rd., Don Mills, Ont. M3B 1Y6. Tel. 416-441-9600. Fax: 416-444-0290. Distribution centres, Montreal, Que., Winnipeg, Man., Vancouver, B.C. Pharmaceutical preparations. Parent company, The Upjohn Company, Kalamazoo, MI, U.S.A.

(P. & G.M.) P. A. Croden; (Dir.Fin.) M. L. Junyk; (Dir. Plant Ops.) V. Santiago; (Grp Mgr.) H. K. Loveys; (Dir. Medical & Scientific Aff.) D. P. Zarowny, Ph.D.; (Mat'ls Mgr.) D. B. Munn. Annual Sales (E). Co. Size (E).⑤

Upjohn-Santé Animale., See The Upjohn Company-Animal Health.

†Upper Canada Brewing Company, The, 2 Atlantic Ave., Toronto, Ont. M6K 1X8. Tel. 416-534-9281. Fax: 416-534-6998. All natural beers and ales.

(P.) F. N. Heaps; (S.M.) G. Cromwell; (Brewmaster) R. Rench. Annual Sales (D). Co. Size (B).⑥

★Upper Canada Post & Beam, R.R. #4, Hwy #48 & Stouffville Rd., Stouffville, Ont. L4A 7X5. Tel. 416-640-6616. Fax: 416-640-3191. Prefabricated homes and commercial structures. Parent company, Post & Beam Construction Co. Inc., Unionville, Ont.

(P.) D. C. McFarlane; (V.P.) 8. H. Love. Annual Sales (D). Co. Size (8).

★Upper Crust Production Co. Inc., 214 North Queen St., Etobicoke, Ont. M9C 4Y1. Tel. 416-626-5800. Fax: 416-626-5552. Associate, Upper Crust Bakery. Croissants, danishes, cinnamon rolls, puff pastry, turnovers, pies, muffin mixes, etc.

(P.) O. Shtapler; (V.P.) V. Litinctsky. Annual Sales (C). Co. Size (B).⑥

★Upright Bros., Ltd., 16653-113 Ave., Edmonton, Alta. T5M 2X2. Tel. 403-484-6167. Fax: 403-489-9473. Railway switch heaters. Brand, "The Heart of the Rail".

For.Rep., Southam Trading Ltd., Fribourg, Switzerland.

(G.M.) N. Upright. Annual Sales (B). Co. Size (A).⑤

Upton River Mills Ltd., 463 St. Catherine St. W., Montreal, Que. H3B 1B1. Tel. 514-849-5515. Subsidiary, D. Milne, Montreal, Que. Academic gowns and caps.

Brands, "Coronation Robes", "Upton River Originals".

(P.) D. Milne; (V.P.) G. E. Robertson; (S.T.) D. Robert Milne. Annual Sales (8). Co. Size (A).⑤

★Upwardor Corporation, 1094 Westport Cres., Mississauga, Ont. L5T 1G1. Tel. 416-670-3667. Fax: 416-670-8453. Industrial and commercial upward acting sectional doors, "Solalite" aluminum translucent insulated doors, "Varsa-Dile" metal insulated and non-insulated doors, "AL976" aluminum glazed doors, also wooden doors, components and hardware. Registered trade marks, Upwardor, Thermalex.

(P.) A. Aquilina; (G.M.) Ms. M. Aquilina; (P.A.) M. Marzalik; (Plant Mgr.) J. Viana. Annual Sales (C). Co. Size (B).⑥

★Uraken Canada Ltd., 559 Industrial Blvd., St-Eustache, Que. J7R 6C4. Tel. 514-472-7272. Fax: 514-472-8010. "Uraken" lumber dry kilns and dehumidification dryers, also fish, leather, meat and textile dryers, pool heaters and dehumidifiers, heat recovery systems and industrial heat pumps.

(P.) A. Choquette; (G.M.) F. De8aets; (Cont.) Mrs. J. Gauthier. Annual Sales (D). Co. Size (B).⑥

Urecon Ltd./Ltée., 1800 boul Sedard, St. Lazare, Que. JOP 1V0. Tel. 514-455-5629. Fax: 514-455-0350. Branch plant, Calmar, Alta. Factory insulated pipe, prefabricated urethane pipe covering. Brand, "U.I.P.". (P. & G.M.) P. Murphy; (V.P.) R. MacDonald; (Cont.) A.S. Walbridge. Annual Sales (D). Co. Size (B).⑥

Urist Chemicals, Unit 110, 2931 Olafson Ave., Richmond, B.C. V6X 2R4. Tel. 604-270-6202. Fax: 604-270-6209. Beauty supplies, etc.

(Prop.) H. Urist. Annual Sales (B). Co. Size (A).⑥

Ursini Plastics, 15 Main St. N., Box 375, Uxbridge, Ont. LOC 1K0. Tel. 416-852-3012. Plastic poker chips, cocktail sticks, boxes, bingo markers, etc.

(Prop.) J. Ursini. Co. Size (A).

★Urtec Instruments Sales Limited, 129 Telson Rd., Markham, Ont. L3R 1E4. Tel. 416-475-1133. Fax: 416-475-9840. Telex: 06-986677. Geophysical instruments and airborne survey systems including gamma ray spectrometers and scintillometers, proton magnetometer, digital and analog recording systems, auxiliary and navigational units.

(P.) F. Bottos; (Mktg.Mgr.) Miss M. Allen. Annual Sales (8). Co. Size (A).⑥

★USARCO LIMITED, 363 Wellington St. N., Hamilton, Ont. L8L 5B2. Tel. 416-528-0111. Toll Free: (416) 800-263-6435, (519, 613, 705, 807) 800-263-6411. Fax: 416-528-5696. Telex: 061-8205. Divisions, United Steel & Metal, United Smelting & Refining. Aluminum and copper granules, aluminum rods, all grades of ferrous and non-ferrous scrap.

(P.) F. Levy; (V.P.Fin.) G. Rotstein. Annual Sales (E). Co. Size (E).

★USARCO LIMITED, PLATE DIVISION, 363 Wellington St. N., Hamilton, Ont. L8L 5B2. Tel. 416-528-0111. Toll Free: (416) 800-263-6411, (519, 613, 705, 807) 800-263-6435. Fax: 416-528-5696. Telex: 061-8205. Plant, Strathearne Ave., Hamilton, Ont. Associate, United Smelting & Refining Division, Usarco Ltd. Recycled ferrous materials by balers, shears and shredder.

(P.) F. Levy; (Exec.V.P.) M. Levy; (Mktg.) 8. Levy. Annual Sales (E). Co. Size (E).

Usen Fisheries Ltd., 92 Breakwater St., Souris, P.E.I. COA 2B0. Tel. 902-687-2059. Fax: 902-687-3846. Branch office, Halifax, N.S. Associate, Richmond Fisheries Ltd., Petit de Grat, N.S. Fresh and frozen fillets, fish meal and oil. Brand, "Taste O' Sea". Parent Company, Conagra, Omaha, NE, U.S.A.

(V.P. & G.M.) R. W. Lambie; (Plant Mgr.) C. Murphy. Annual Sales (D). Co. Size (E).⑥

Usifibre P.G.C. Inc., 350 Lajeunesse W., St-Jerome, Que. J7Y 4E5. Tel. 514-432-4645. Fax: 514-432-5081. Reinforced plastic composites, electrical insulators, epoxy castings.

(P.) M. A. Cote; (G.M.) H. Gallant; (Plant Mgr.) M. Desjardins. Annual Sales (C). Co. Size (B).⑤

Usinage Jude Inc., See Jude Machining & Tooling Ltd. Usinage Nado Inc., 4225 Brodeur, Sherbrooke, Que. J1L 1K4. Tel. 819-821-4443. Fax: 819-821-0027. Machine shop and stampings, fireplace accessories, safety soles for work shoes, etc.

(P.) D. Wood; (Acct.) C. Choiniere. Annual Sales (C). Co. Size (A).

Usinage et Fourniture Handy Ltée, [Handy Machine Shop & Supply Limited], 1015 Blvd. des Laurentides, Pont Viau, Que. H7G 2V8. Tel. 514-669-7134. "Speed Fam" precision flat machining, cylinder honing, toolmakers, blast and peen process, tractor and trailer spoke wheels, "Morfee Banding Process".

(P. & G.M.) J.R. Therien; (S.T.) Y. Gagnon; (P.A. & Plant Mgr.) J.G. Therien. Co. Size (A).

Usinages Industriels/Peacock Inc., 3650 boul. St. Joseph E., Montreal, Que. H1X 1W6. Tel. 514-255-2873. Fax: 514-255-8640. Telex: 055-62022. Associate, Peacock Inc. General machine shop work, electric motor rewinding, welding, Blanchard grinding, vertical and horizontal boring mills, planer mills, crusher rebuilding, Dominion shovel and crane genuine parts, etc. Parent company, Weir Group P.L.C.

(G.M.) B. Desnoyers; (P.A.) J.F. Longval; (Acct'g) C. Goyette. Annual Sales (D). Co. Size (D).

Usine de Filières Canadiennes Limitée., See Canadian Wire Die Works Limited.

Usines Giant Factories Inc., 40 Ave. Lesage, Montreal East, Que. H1B 5H3. Tel. 514-645-8893. Fax: 514-640-0969. Telex: 05-829709. Gas and electric glass lined water heaters, water heater thermostat and tubular elements. Brands, "G", "Giant". Parent companies, Industrial Tank Corporation, Commercial Electric Water Heaters.

(P.) C. Lesage; (V.P.) L. Lesage. Annual Sales (E). Co. Size (C).⑥

Usines Huntingdon Ltée., Les, See Huntingdon Mills, Limited.

Usines Métallurgiques (Usimet) Inc., Les, 167, 5e rue, Montmagny, Que. G5V 3T7. Tel. 418-248-3089. Fax: 418-248-0070. General and precision machining, special machinery, dies, etc.

- (C.E.O.) J. Laberge. Annual Sales (B). Co. Size (A).
 ★Usines d'Autray Ltée., Les, 4611 Castle d'Autray, C.P. 2B0, St-Felix de Valois, Que. J0K 2M0. Tel. 514-889-5505. Fax: 514-889-8166. Dump bodies for trucks and trailers, accessories and parts for hydraulic installation.
 (G.M.) M. Bibeau; (S.M.) J. Bibeau; (P.A.) D. Bibeau. Annual Sales (D). Co. Size (C).
 Uthane Research Ltd., Unit B, 3400 14th Ave., Unionville, Ont. L3R 2L6. Tel. 416-479-3933. Fax: 416-478-3935. Subsidiary, Uthane Industries Ltd., Houston, TX, U.S.A. Fire retardants, filters, high temperature caulking, gaskets and adhesives, quick setting cements.
 (P.) R.L. Ghali. Annual Sales (C). Co. Size (A).
 †Utility Garments Inc., [Les Vêtements Utility Inc.], 7160 Clark St., Montreal, Que. H2S 3G4. Tel. 514-279-8488. Fax: 514-279-0451. Plant, St. Angele de Monnoir, Que. Associate companies: Haras Uniform Ltd., Les Uniformes Gribouille, Montreal, Que. Uniforms, polyester and polyester/cotton coats. Brands, "Haras", "Utility Garments", "Collector Series", "Les Uniformes Gribouille".
 (P.) W. B. Schreiber; (V.P.) H. Gayer; (S.T.) J. Pastras. Annual Sales (D). Co. Size (D).
 Utility Glove (1961) Ltd., 55B McDermont Ave., Winnipeg, Man. R3A 0C1. Tel. 204-772-4095.
 (P.) E. Raber. Annual Sales (B).
 †Uxbridge Foundry Ltd., 405 Midwest Rd., Scarborough, Ont. M1P 3A6. Tel. 416-751-9007. Fax: 416-751-960B. Plant, 40 Nugget Ave., Scarborough, Ont. Non-ferrous castings.
 (P.) J. E. Emberson. Annual Sales (C). Co. Size (A).
 V
 V-H Foods Inc., See Aliments V-H Inc.
 V H F Electronics Ltd., 177 Milton Ave., St. Pierre, Que. HBR 1K9. Tel. 514-489-9751. Electronic test and measuring equipment.
 (P.) S. E.A. Pinnell. Annual Sales (A). Co. Size (A).
 ★V.I.F. Mould and Plastics Industries Ltd., 2955 Cartier, St-Hyacinthe, Que. J2S 1L4. Tel. 514-774-6953. Fax: 514-774-4970. Steel moulds for plastic production, injection moulded plastic products.
 (P.) S. Vaskuthy; (S.T.) Mrs. F. Vaskuthy. Annual Sales (C). Co. Size (C).
 VKI Technologies Inc., 3200 2ieme rue, St. Hubert, Que. J3Y 9Z7. Tel. 514-676-0504. Toll Free: 800-361-3635. Fax: 514-676-934B. Brew fresh with filter. Coffee brewer, "VK 200" hot beverage, single cup vending machine for coffee.
 (Chmn. & C.E.O.) A. King; (P. & C.F.O.) D. Chadwick; (Cust.Serv.) R. Glive; (V.P.Ops.) B. Issacs. Annual Sales (D). Co. Size (D).
 V-Mark Automation Inc., 11300 Hamon St., Montreal, Que. H3M 3A3. Tel. 514-336-1200. Fax: 514-336-9962. Automatic production machinery and automation systems and equipment.
 (Exec.V.P. & G.M.) F. Weybrecht. Annual Sales (C). Co. Size (B).
 V-Master Limited, 190 Nantucket Blvd., Scarborough, Ont. M1P 2N9. Tel. 416-757-7492. Associate company, V-master U.S.A. Inc., Batavia, NY, U.S.A. Cigarette cases, papers and filters, cigarette rolling machines for home use. Brand, "V-master Ltd.".
 (P.) G. Acton; (V.P.) L. Mendels. Annual Sales (A). Co. Size (A).
 ★VME Equipment of Canada Ltd., 200 Woodlawn Rd. W., Guelph, Ont. N1H 1B6. Tel. 519-823-2000. Telex: 069-56572. Plant, St.Thomas, Ont. "Euclid" off-highway rear dump trucks, "Michigan loaders" and "Ranger" skidders. Parent company, VME Americas Inc., Cleveland, OH, U.S.A.
 For. Reps. around the world.
 (P.) R. L. Gilbert; (Cont.) P. E. Tessaro; (V.P. & G.M.) C.J. Carr. Annual Sales (G). Co. Size (F).
 ★V.N. Custom Metal Inc., 6 Tippet Rd., Downsview, Ont. M3H 2V2. Tel. 416-630-9460. Fax: 416-630-9466. Associate, Metwood Construction Corp., St. Petersburg, FL, U.S.A. Store and display fixtures, crowd control barriers, custom fabricated metal products.
 (P. & S.M.) V. Prashad; (G.M.) N. Prashad; (Plant Mgr.) L.J. Persaud. Annual Sales (B). Co. Size (A).
 VOHL Inc., 368 rue St. Gilbert, C.P. 42B, St-Marc-des-Carrieres, Que. G0A 4B0. Tel. 418-268-3527. Fax: 418-268-5640. "A Vohl" snow blowers, hydraulic loaders, "F4 Dion" tractors.
 (P.) J. Vohl; (V.P.) P. Eugene Vohl; (S.) B. Vohl. Co. Size (B).
 ★V.P. Visual Plastic Limited, 6805 Decarie Blvd., Montreal, Que. H3W 3E4. Tel. 514-739-3116. Fax: 514-739-0085. Plant, 5720 Ferrier, Town of Mount Royal, Que. Associate, Visual Planning, Montreal, Que. Control and planning boards, easels, conference cabinets, lecterns, magnets and magnetic stripping, whiteboards.
 (P.) J. Josephson; (Br.Mgr.) E. Hummel; (P.A.) C. Clements; (Prod'n Mgr.) S. Nesciorek; (Adv.Mgr.) B. Polanski. Annual Sales (C). Co. Size (A).
 V.T.M. (Varitex) Inc., Suite 100, 160 St. Viateur St. E., Montreal, Que. H2T 1A9. Tel. 514-274-9335. Toll Free: 800-361-0394. Fax: 514-271-4745. Telex: 055-61259. Bedspreads, mattress covers, handkerchiefs, pillow slips, sheets, towels, table cloths, car blankets, etc. Brands, "Varitex", "Embassy", "Splendor", "Elegance", "Lady Vanity".
 (P. & G.M.) M. Cohen; (Cont.) M. Seidman; (S.M.) G. Shears. Annual Sales (D). Co. Size (B).
 VTR Productions Limited, 47 Scollard St., Toronto, Ont. M5R 1G1. Tel. 416-968-1822. Fax: 416-924-9973. Plant, 34 Kern Rd., Toronto, Ont. Associate, Eastern Sound, The Perfect Dub Co., Medallion Film Labs. Video tape production, duplication, audio recording and mixing. Parent company, Standard Broadcasting Ltd., Toronto, Ont.
 (P.) D. McLellan; (S.M.) Miss K. Martin. Annual Sales (D). Co. Size (D).
 ★Vac-Aero International Inc., 1371 Speers Rd., Oakville, Ont. L6L 2X5. Tel. 416-827-4171. Fax: 416-827-7489. Telex: 06-982313. Quebec division plant, St. Laurent, Que. Associate, Adcor (Aluminium Design Corporation), Chicago, IL, U.S.A. Vacuum and atmosphere heat treatment and brazing of steel, stainless steel and aluminum, special heat treatment furnaces including vacuum cold wall furnace, overhaul and refurbishment of aircraft engine components, electron beam welding service. Brand, "Vac-Aero".
 (C.E.O.) R. E. Pritchard; (P.) J. Hooper; (Cont.) M. Favalaro; (Mgr.H T & Brazing Div.) A. Jephcott; (Mgr.New Components) J. Pritchard; (Plant Mgr.Que.Div.) L. Gosse-lin. Annual Sales (D). Co. Size (D).
 Vac-O-Nut, 1400 Tees Rd., St. Laurent, Que. H4R 2B6. Tel. 514-333-7620. Fax: 514-333-1356. Telex: 05-B24147. Associates, A. Lassonde & Fils Inc., Produits Ronald Ltée., Specialites de Boulangerie B.H.R. (1986) Inc., Lassonde Technologie Inc., 150739 Canada Inc., (Mixofruit), "Effex Marketing Inc. Confectionery, peanuts and nuts of all kinds, pistachio nuts in shell, dried fruits, peanut butter. Brands, "Vac-O-Nut", "Aperi Fruit". Parent company, Industries Lassonde Inc.
 (P.) M. Pierre-Paul Lassonde; (V.P.) J. Barre; (V.P. & T.) M. Proulx; (G.M.) J. Gattuso. Annual Sales (D). Co. Size (C).
 Vacationland Diary Company Ltd., 1220 - 9th St. N., Kenora, Ont. P9N 2T7. Tel. 807-468-7662. Toll Free: 800-465-5337. Fax: 807-468-5235. Branch offices, Fort Frances, Red Lake, Dryden, Ont. Milk, cream, ice cream, etc.
 (Mgr.) Ms. D. Pochailo; (Plant Mgr.) E. Laplante. Annual Sales (C). Co. Size (A).
 ★Vacform Plastics Inc., 27 Catharine Ave., Brantford, Ont. N3T 1X5. Tel. 519-759-1900. Fax: 519-756-3725. Associates, English Plastics, Koolatron, Security Information Services. High speed vacuum formed products including, flower pots, bedding plant trays and inserts, hi-volume packaging, condiments and food blisters, wallpaper, industrial parts and packaging trays, also custom plastic roll sheet extrusion. Parent company, URUS Industrial Corporation.
 (P.) A. Kulkarni; (V.P.) R. Nathan; (Mfg.Mgr.) M. Dave. Annual Sales (C). Co. Size (B).
 Vacuum Metallizing Ltd., 22 Carnforth Rd., Toronto, Ont. M4A 2K7. Tel. 416-757-2891. Fax: 416-757-3736. Branch plant, Scarborough, Ont. Metallic finishing of metal and plastics, painting.
 (P. & G.M.) D. K. Sugar. Annual Sales (C). Co. Size (D).
 ★Vacuum Platers Inc., 9790 Meunier St., Montreal, Que. H3L 2YB. Tel. 514-381-8031. Toll Free: (416,418,506,514,519,613,705,709,807,819,902) 800-361-3889. Fax: 514-384-6279. Associate, B & K Industries Ltd., B & K Buttons Ltd., Montreal, Que. Custom vacuum plating on steel, zinc, aluminum and all plastics.
 (P.) R. Peters; (V.P.) E. Peters. Annual Sales (C). Co. Size (B).
 ★Vagden Mills Limited, 390 Sidney St., Box 550, Trenton, Ont. K8V 5R7. Tel. 613-392-1253. Toll Free: 800-267-2140. Fax: 613-392-8936. Telex: 06-62264. Branch office, Toronto, Ont. Associate, Vagden International Inc., Hickory, NC, U.S.A. Men's and boys' knitted socks. Brands, "Viyella", "Boutique By Vagden", "Wallabee", "Kodiak".
 (Chmn.) J. W. Denton; (P.) T. Denton; (Compt.) V. Crawford; (Plant Mgr.) B. Davis. Annual Sales (D). Co. Size (D).
 Vaillancourt, R., & Fils Ltée., 916 St. Pierre St., Drummondville, Que. J2C 3Y2. Tel. B19-477-2622. Fax: B19-477-2936. Doors and sashes.
 (P.) R. Vaillancourt; (S.M.) E. Vaillancourt; (Purch.) P. Vaillancourt. Annual Sales (C). Co. Size (A).
 Val Mar Swimming Pools Ltd., 600 Cure Boivin, Boisbriand, Que. J7G 2A7. Tel. 514-430-3220. Fax: 514-430-0793. Associate companies, Val-Mar Electro Inc., Val-Mar Sales & Services Ltd., Val-Mar Industries Inc. Swimming pool equipment. Brand, "Val Mar".
 (P.) K.M. Valois; (Exec.V.P.) R. Brochu. Annual Sales (C). Co. Size (B).
 ★Valac Inc., 1167 Route 243, C.P. 730, Valcourt, Que. J0E 2L0. Tel. 514-532-34B4. Fax: 514-532-34B7. Agricultural implements.
 (P.) G. Jutras; (Mgr.) G. Mercure; (Plant Mgr. & R&D Mgr.) R. Depot; (Acctg.) G. Mercure. Annual Sales (C). Co. Size (B).
 ★Valcom Manufacturing, Division of Valiant Machine & Tool Inc., 6161 Tecumseh Rd. E., Windsor, Ont. NBT 1E7. Tel. 519-944-3200. Fax: 519-944-4233. Telex: 064-77613. Automation, industrial washers and flushers, anti-pollution equipment, metal fabrications, weldments, machine bases, tanks, precoolers, material handling equipment, conveying systems, hooks, carriers, racks and bins, roto cast machinery for electric motors. Parent company, Valiant Machine & Tool Inc., Windsor, Ont.
 (P.) M. Solcz; (V.P. & G.M.) T. A. Parete; (V.P.Sales & Mktg.) G. Diponio; (Plant Mgr.) D. Favaro; (P.A.) C. Reaume; (Cont.) B. Bachand. Annual Sales (C). Co. Size (C).
 ★Valcom Limited, 175 Southgate Dr., P.O. Box 603, Guelph, Ont. N1H 6L3. Tel. 519-824-3220. Fax: 519-824-3411. Telex: 069-56593. Branch office, Ottawa, Ont. HF, VHF and UHF military radio communication equipment, military and commercial fibreglass whip antennas, meteorological instruments, HF software and systems engineering, custom environmental testing to military specifications, custom electronic and electronic/mechanical manufacturing, harnesses and cable assemblies.
 (P. & G.M.) P.R. Macpherson; (Contracts Mgr.) W.B. Burtenshaw. Annual Sales (D). Co. Size (D).
 Valcor Manufacturing, 709 Main St. W., Hamilton, Ont. L8S 1A2. Tel. 416-525-1706. Fax: 416-525-5365. Associates, Crest Renovations, Arcor PVC Windows Inc. Aluminum replacement and storm windows, storm doors, steel doors, awnings and porch enclosures. Brand, "Crest Long-Life". Parent company, Ramcor Industries Ltd.
 (C.E.O.) M. A. Lipp; (G.M.) Mrs. C. Reid; (Admin.Mgr.) Miss H. Coombs. Annual Sales (C). Co. Size (A).
 †Valcraft Printing Ltd., 297B - 272nd St., P.O. Box 753, Aldergrove, B.C. V0X 1A0. Tel. 604-856-4911. Fax: 604-856-3929. Business cards, brochures, posters, calendars, board games, boxes, blister boards and skin boards for packaging.
 (P.) E. Temple; (S.T.) Mrs. M. Temple; (V.P.) W. Temple. Annual Sales (B). Co. Size (A).
 †Vale-Harmon Enterprises Ltd., 375 Bord du Lac, Dorval, Que. H9S 2A5. Tel. 514-636-1026. Fax: 514-636-1B06. Plant, Scarborough, Ont. Associate, Harmon Industries Ltd., MO, U.S.A. Mass transit public address and intercom systems, land mobile radio, railroad communications systems, RF synthesizers, mobile radio accessories, etc.
 (P.) S. Dobrin; (G.M.) G. Franta; (V.P.) H. Hart; (V.P.) N. Trinquet; (Mgr.Prod.Dev.) L. MacLean. Annual Sales (D). Co. Size (B).
 Valencie Drapery Ltd., 256 Lynnview Way S.E., Calgary, Alta. T2C 1T6. Tel. 403-279-541B. Custom made draperies.
 (P.) A. Robertson; (S.T.) C.E. Robertson. Annual Sales (A). Co. Size (A).
 ★VALENITE-MODCO LIMITED, 7675 Tranby Rd., Box 2247, Walkerville P.O., Windsor, Ont. N8Y 4R8. Tel. 519-94B-4164. Toll Free: 800-265-9512. Fax: 519-94B-9691. Branch offices, Dartmouth, N.S., Montreal, Que., Oakville, Windsor, Ont., Winnipeg, Man., Calgary, Alta., Port Coquitlam, B.C. Cutting tools, boring bars and actuating

heads, tungsten carbide special indexable inserts, milling cutters, etc. Brands, "Modco", "Valenite", tungsten carbide. Parent company, GTE Valenite Corporation, Troy, MI, U.S.A.

(Mng.Dir.) G. Nadlicki; (S.M.Centr.) W. Lowry; (S.M.East'n) S. Dubois; (S.M.West'n) D. McAmmond; (Purch.Mgr.) D. Kingswood. Annual Sales (D). Co. Size (D).⑤

Valentino Furniture Mfg. Inc., 6950 Blvd. Couture, St. Leonard, Que. H1P 3A9. Tel. 514-325-4222. Fax: 514-325-9497. Carved furniture.

(P.) J. Valentino. Annual Sales (C). Co. Size (C).⑥

Valgro Ltd., 1014A - 12 Ave., Calgary, Alta. T2R 0J6. Tel. 403-244-0002. Fax: 403-228-3741. Telex: 03-827927. Plant, Edmonton, Alta. Pipeline ball and gate valves.

(P.) R. Voynovich; (S.M.) M. Day; (Ops.Mgr.) M. Tomkins; (Fin.) S. Premji. Annual Sales (D). Co. Size (A).⑥

†Valhalla Custom Homes Ltd., 355 John St., Thornhill, Ont. L3T 5W5. Tel. 416-225-6950. Fax: 416-889-7223. Pre-cut wood frame homes and cottages.

(P.) Mrs. N. Turner; (V.P.) D. Paton; (V.P.) J. Bowers. Annual Sales (D). Co. Size (A).⑥

Valiant Machine and Tool Inc., 6161 Tecumseh Rd.E., Windsor, Ont. N8T 1E7. Tel. 519-944-3200. Fax: 519-944-4233. Telex: 064-77613. Divisions, Valco Manufacturing, Valiant Mold, Windsor, Ont. Subsidiaries: Valiant International Inc., Detroit, Mich., U.S.A. Associate, TCS Presses Inc., Windsor, Ont. Special machinery, automation, fixtures, tools, dies, industrial washers and flushers, experimental and prototype work, hydraulic presses, injection and compression molds, electron beam welding, automated body assembly and welding systems.

(P.) M. G. Solcz; (V.P. & G.M.) T. A. Parete; (V.P.Sales & Mktg.) G. Diponio; (P.A.) C. Reaume; (Cont.) B. Bachand. Annual Sales (D). Co. Size (E).

★Valido 1983 Inc., 460 St. Catherine St. W., Suite 410, Montreal, Que. H3B 1A7. Tel. 514-866-1811. Fax: 514-393-9845. Telex: 055-62171. Gold chains, clasps, etc.

(P.) A. Lybanon; (S.) A. Perlman. Annual Sales (C). Co. Size (A).⑥

Valley Action Industries Inc., Box 401, 7050 Saskatchewan St., Rosthern, Sask. S0K 3R0. Tel. 306-232-4879. Fax: 306-232-5169. Lawn and patio furniture, weiner sticks, wooden toys, handicrafts, table cloths, place mats, pot holders, wheelchair trays, rugs and quilts all made by handicapped people.

(Admin.) Mrs. L. Klaassen. Annual Sales (A). Co. Size (B).⑤

Valley Aluminum Window Industries Ltd., 30 Grenfell Cres., Nepean, Ont. K2G 0G2. Tel. 613-226-1570. Fax: 613-228-0013. Aluminum windows.

(Chmn.) M. Schlarb; (P.) H. Schlarb; (V.P. & S.T.) W. Schlarb. Annual Sales (C). Co. Size (A).⑥

★Valley Blades Limited, [Lamés de Construction Vallee Ltée.], 435 Phillip St., Box 126, Waterloo, Ont. N2J 3Z9. Tel. 519-885-5500. Fax: 519-746-2780. Branch office, Ottawa, Ont. Branch plant, Edmonton, Alta. Steel and carbide tipped grader and snow plow blades, replacement teeth, underchassis snow plows. Brands, "VBL", "Vallite", "Hiwear".

(P.) D. N.L. Baier; (G.M.) L. Schiel; (S.M.Edmonton) J.W. Taylor. Annual Sales (D). Co. Size (C).⑥

Valley Bottling of Canada Ltd., 3350 2nd St. E., P.O. Box 2049, Cornwall, Ont. K6H 6N8. Tel. 613-932-9244. Branch plants, Valleyfield, Que., Renfrew, Ont. Authorized bottlers of "Coca-Cola", "Tab", "Fanta", "Sprite", "Fresca", "A&W".

(Chmn.) R.B. Baikie; (P.) W.A. Kelley; (G.M.) J. Larin; (Compt.) G. Goodwin. Annual Sales (D). Co. Size (D).

★Valley City Manufacturing Co., Limited, The, 64 Hatt St., P.O. Box 8578, Dundas, Ont. L9H 5G2. Tel. 416-628-2253. Fax: 416-628-4470. Laboratory, school, church, health care and contract furniture, architectural custom woodwork. Parent company, Rojust Holdings Limited.

For.Rep., (for church products only) The Stanley Rental Company, Southfield, MI, U.S.A.

(P. & G.M.) R. D. Crockford; (V.P.U.S.Lab) F. S. Swann; (V.P.Cdn.Lab) B. M. Schaefer; (Purch.) G. Carter; (Plant Mgr.) J. Csermak; (Mgr.Church Products) L.A. Baker; (Acct'g) Ms. J. Mackenzie; (Mgr.Arch.) J.L. Guedes. Annual Sales (D). Co. Size (D).⑤

Valley Feeds Ltd., Burt's Corner, N.B. EOH 1B0. Tel. 506-363-3052.

(P.) D. Clark.

†Valley Fibreath Ltd., R.R. #3, Comp. 65, Pallisades, Armstrong, B.C. VOE 1B0. Tel. 604-546-8701. Fax: 604-

546-3755. Branch offices, Winnipeg, Man., Calgary, Edmonton, Alta., Burnaby, B.C. Associate, Valley 2000 Inc., Seattle, WA, U.S.A. Acrylic tubs and showers.

For.Rep., Reid Pacific, Seattle, Redmond, WA, Portland, OR, U.S.A.

(P.) C. Burgess; (C.E.O.) E. Kneig; A; (V.P.Mktg.) P. Barrett; (V.P.Fin.) P. O'Callaghan; (V.P.Ops.) G. Shadlock; (P.A.) A. Shillington. Annual Sales (D). Co. Size (C).⑥

★Valley Land & Water Limited, 1171 Heller Rd., Woodstock, N.B. E0J 2B0. Tel. 506-328-6602. Toll Free: (U.S.A.) 800-561-0008. Fax: 506-328-4803. Hardwood strip flooring.

(P.) G. Hargrove; (Prod'n Mgr.) H. Bjorn. Annual Sales (C). Co. Size (B).

Valley Machine Ltd., A Manutech Co., 724 E. Sarceest, Kamloops, B.C. V2H 1E7. Tel. 604-374-0500. Fax: 604-372-7848. Mining and sawmill parts and products. Parent company, CNC Investments Ltd.

(Prop.) D. Fritz; (G.M.) P. Rice; (Mgr.) H. Maier. Annual Sales (B). Co. Size (A).⑤

★Valley Machine Works Ltd., Nackawic Ind'l Park, P.O. Box 605, Nackawic, N.B. E0H 1P0. Tel. 506-575-2231. Fax: 506-575-2380. Sawmill equipment-edgers, resaws, tilt-hoists, log loaders etc.

(P.) J. Weirathmueller; (V.P.) F. Weirathmueller; (Off. Mgr.) Ms. D. McDermott. Annual Sales (C). Co. Size (A).⑤

★Valley Metal Fabricators Ltd., 3003 - 11 St. S.E., Calgary, Alta. T2G 3G9. Tel. 403-243-7778. Fax: 403-243-1476. Pedestals for tables, bar stools, brass and chrome railings, glass racks.

(G.M.) L. Loeb; (Cont.) D. Puzzie. Annual Sales (B). Co. Size (B).⑥

Valley Metal Finishing Ltd., 211 Snidercroft Rd., Concord, Ont. L4K 2J8. Tel. 416-669-5200. Custom coaters of aluminum extrusions, sheet and castings.

(P. & G.M.) J. Leslie Edward Climpson; (Plant Mgr.) P. James Climpson. Annual Sales (C). Co. Size (B).

Valley Pacific Beverage Inc., 1610 Dilworth Dr., Kelowna, B.C. V1Y 7V3. Tel. 604-860-4057. Fax: 604-860-7755. Bottlers of "Pepsi-Cola", "Seven-Up", "Crush", "Hires Root Beer", "Schweppes".

(Br.Mgr.) C. Nelson; (Off.Mgr.) D. McClure; (S.M.) C. Nelson; (Prod'n Mgr.) H. Wiebe. Annual Sales (D). Co. Size (C).⑥

★Valmet Automation (Canada) Ltd., 8161 Keele Street, Concord, Ont. L4K 1Z3. Tel. 416-738-1350. Fax: 416-738-1978. Telex: 06-964623. Branch offices, Montreal, Que., Calgary, Alta., Westbrook, ME, Norcross, GA, Houston, TX, Redmond, WA, Appleton, WI, U.S.A., Australia, Germany, Sweden, Finland, Austria, Singapore, U.K., Italy, France, Netherlands. Process automation systems for pulp and paper industry, chemical industry and other processes. Parent company, Valmet Automation (U.S.A.) Inc., Norcross, GA, U.S.A.

(P. & C.E.O.) J. Rouhesmaa; (C.F.O.) J. Zimmerman; (Sr.V.P. & G.M.) D. Radage; (Mktg.Dir.) R. Krzak. Annual Sales (E). Co. Size (G).⑤

★Valon Kone Brunette Ltd., 330 Edworthy Way, New Westminster, B.C. V3L 5G5. Tel. 604-522-3977. Fax: 604-522-6806. Branch office, Marietta, GA, U.S.A. Plant, Prince George, B.C. Branch office and plant, Prince George, B.C. Associate, BDR Machinery, Mississauga, Ont. Debarking machines, sawmill machinery, log singulators, butt reducers, etc. Brands, "Brunette", "Bruks". Parent company, Valon Kone OY, Lohja, Finland.

For.Reps., Salem Equipment Inc., Salem, OR, Ishida Iron Works Co. Ltd., Fujieda City, Japan.

(P.) P. Brunet; (Mktg.Mgr.) J. Wilby; (Mktg.Mgr.) R. Folkard; (Mktg.Mgr.) J. Northey; (Prod'n Mgr.New Westminster) S. Mason; (Plant Mgr.Prince George) D. Allen. Annual Sales (D). Co. Size (D).⑥

★VALSPAR INC., 645 Coronation Dr., P.O. Box 200, West Hill, Ont. M1E 4R6. Tel. 416-284-1681. Fax: 416-284-6549. Telex: 065-24454. Branch office, Montreal, Que. Distributor, Cloverdale Paint and Chemical Ltd., Surrey, B.C. "Val-Chem" industrial finishes; primers, for industrial and automotive maintenance, packaging, coil and powder coatings. Parent company, The Valspar Corporation, Minneapolis, MN, U.S.A.

(P. & G.M.) J. McWha; (P.A.) L. Bennink; (Mgr.Ops.) W. Wright; (Sr.S.M.) S. Coulson. Annual Sales (E). Co. Size (D).⑥

Valtek Controls Ltd., 8445 Davies Rd., Edmonton, Alta. T6E 4N3. Tel. 403-468-1422. Fax: 403-468-7178. Branch or sales offices, Halifax, N.S., Laval, Que., Downsview, Hamilton, Sarnia, Ont., Edmonton, Calgary,

Alta. 1/2" to 24" automatic control valves. Brand, "Valtek".

(P.) R. Wayman; (Cont.) C. Watt; (Mgr.Prod'n) B. Ward; (Purch.Mgr.) M. Stannix. Annual Sales (D). Co. Size (C).⑤

Value Woodworking Ltd., 10 Browning Crt., Bolton, Ont. L7E 5S2. Tel. 416-857-5833. Fax: 416-857-0323. Cabinet doors.

(P.) P. Ricci. Annual Sales (D). Co. Size (B).⑥

Valve & Controls, Dresser Canada Inc., 5010 North Service Rd., Burlington, Ont. L7L 5R5. Tel. 416-335-3529. Fax: 416-336-7628. Telex: 061-8941. Branch office, Edmonton, Alta. Process control, safety and safety relief valves. Parent company, Dresser Valve & Controls Division, The Woodlands, TX, U.S.A.

(P. & C.E.O.) B. E. Minns; (Cont.) J. T. Cooke; (Plant Mgr.) C. K. Horan; (G.S.M.) R. M. Briggs. Annual Sales (D). Co. Size (C).⑥

Valvoline Oil Canada (A Division of Valvoline Oil & Chemicals Ltd.), 905 Winston Churchill, P.O.Box 369, Mississauga, Ont. L5J 3Y2. Tel. 416-823-4701. Fax: 416-823-3843. Telex: 06-982380. Warehouse, Boucherville, Que. Automotive lubricants. Brands, "Valvoline", "Tectyl" rust preventive.

For.Reps., Valvoline Oil Company, England, Australia, Holland and distributors throughout the world.

(P.) A. Dero; (Mktg.Mgr.) G. Redwood; (V.P.Sales) B. Dempsey. Annual Sales (E). Co. Size (C).⑥

Van-Der-Graaf Canada Inc., 975 Westport Cres., Unit 2, Mississauga, Ont. L5T 1E8. Tel. 416-564-0522. Fax: 416-564-0525. Telex: 069-83641. Associate, Van Der Graaf, U.K., and Van Der Graaf, B.R.D., GmbH, West Germany. Power transmission equipment, motorized and variable speed pulleys, friction clutches, shaft mounted gear boxes, start-up couplings. Parent company, Van-Der-Graaf B.V., Netherlands.

(P.) A. Kanaris; (Office Sales Co-Ord.) Miss P. Msuta. Annual Sales (B). Co. Size (A).⑥

Van Dresser Limited, 139 Northfield Dr. W., Waterloo, Ont. N2L 5A6. Tel. 519-884-2660. Fax: 519-884-0060. Automotive headliners, interior trim, laminations and extrusions. Parent company, Van Dresser Corp., Troy, MI, U.S.A.

(V.P.Strategic Studies) M. W. Scholz; (Q.C.) R. Wilhelm; (Engr'g) C. Marsh; (Cont.) M. Haskins; (Ops.Mgr.) N. Paunovic. Annual Sales (E). Co. Size (E).⑤

Van Halteren's of Lindsay, 8 Wellington St., Lindsay, Ont. K9V 3N1. Tel. 705-324-4101. Plant, 185 St. George St., Lindsay, Ont. Musical instrument cases.

(P. & G.M.) J. Van Halteren. Annual Sales (A). Co. Size (A).⑥

Van Isle Jeweller's Ltd., 738 Yates St., Victoria, B.C. V8W 1L4. Tel. 604-382-5343. Gold and silver jewellery, rings, earrings, broaches, and pendants.

(P.) J. Munro; (S.) B.F. Turner. Annual Sales (B). Co. Size (A).

Van Isle Windows Ltd., 404 Hillside Ave., Victoria, B.C. V8T 1Y7. Tel. 604-383-7128. Fax: 604-383-7271. Aluminum windows and doors, insulated glass and screens for the renovation and new residential construction market.

(P.) R. Niblock. Annual Sales (C). Co. Size (B).⑥

Van-Rob-Stampings Inc., 1001 Ellesmere Rd., Scarborough, Ont. M1P 2W7. Tel. 416-757-2871. Fax: 416-757-2014. Branch plant, 3595 St. Clair Ave.E., Scarborough, Ont. Metal stampings, tools, dies and assemblies.

(P.) P. Van-Schak; (Plant Mgr.) J. Wiehler; (Plant Mgr.) L. Nagy. Annual Sales (E). Co. Size (D).

Van Waters & Rogers Ltd., 9800 Van Horne Way, Richmond, B.C. V6X 1W5. Tel. 604-273-1441. Fax: 604-273-2046. Branch office and warehouses, Dartmouth, N.S., Quebec City, Valleyfield, Montreal, Que., Toronto, Windsor, London, Ont., Winnipeg, Man., Calgary, Edmonton, Alta. Plant, Abbotsford, B.C. Animal feed premixes. Parent company, Univar Corporation, Seattle, WA, U.S.A.

(P.) A.C. McNeight; (T.) F. Hermesmann; (Cont.) P. Tole; (Mktg.) R.H. Pearson. Annual Sales (G). Co. Size (E).⑤

Van Wyck Packaging, A Division of Andemot Limited, 1580-20th St. E., P.O. Box 695, Owen Sound, Ont. N4K 5R4. Tel. 519-376-8310. Toll Free: 800-265-3708. Fax: 519-376-8726. Paper boxes, folding cartons, custom die making, etc.

(P.) H.Tom Burri; (Ops.Mgr.) R.E. Pearse. Annual Sales (C). Co. Size (B).⑤

- ★Vana Industries Ltd., 25 Paquin Rd., Winnipeg, Man. R2J 3V9. Tel. 204-661-6660. Fax: 204-663-8238. "Conveyair" line of pneumatic grain handling systems.
(P.) V. Kuffner; (V.P.) B. Lodder; (Plant Mgr.) L. Lodder. Annual Sales (C). Co. Size (A).Ⓢ
- Vanchem Corp., 4387 Corporate Dr., Burlington, Ont. L7L 5T9. Tel. 416-336-1445. Fax: 416-336-0512. Brands, "Fostex" phosphate coating, spray booth compounds, boiler water treatment, cleaning compounds, inhibitors, "Sodrite", soldering flux, "Foskleen", and "Walterisation" phosphating under license, also "TEXO" products under license, waste water treatment, paint detackification and removal.
(P.) J. H. Van Camp. Annual Sales (C). Co. Size (A).Ⓢ
- Vancouver Blower Ltd., 12337-82A Ave., Surrey, B.C. V3W 0L5. Tel. 604-591-5414. Fax: 604-591-8888. Plant, Nanaimo, B.C. Associates, Unifyte Co. Ltd. Dust collectors, fans, ventilation systems, blowpipe, general fabrication of sheet metal products, cyclones, high pressure system, design and engineering.
(P. & S.) J. Renkers. Annual Sales (C). Co. Size (A).Ⓢ
- Vancouver Bookbinding Ltd., 2344 Yukon, Vancouver, B.C. V5Y 3T6. Tel. 604-872-8132. Bookbinding, gold stamping and loose leaf binders.
(P.) W. W. Blaine; (G.M.) W. J. Hardie. Co. Size (A).
- Vancouver Business Forms Ltd., 8650 Barnard St., Vancouver, B.C. V6P 5G5. Tel. 604-266-4111. Fax: 604-266-2421. Associates, Vancouver Envelope Ltd., Pressfold Products. Business forms, envelopes, commercial printers. Trade mark, Lions Gate Bridge.
(P.) D. M. K. Foster. Annual Sales (C). Co. Size (B).
- Vancouver Electric Boxes Ltd., 3610 Vanness Ave., Vancouver, B.C. V5R 5A9. Tel. 604-439-0502. Fax: 604-439-0573. "V.E.B." junction boxes, splitter troughs, bus gutters, C.T. cabinets, gang boxes.
(P.) B. C. Seale. Annual Sales (C). Co. Size (A).Ⓢ
- ★Vancouver Fancy Meats, 1055 Vernon Dr., Box 2101, Vancouver, B.C. V6B 3T2. Tel. 604-255-5711. Fax: 604-255-9232. Telex: 04-54451. Branch offices, Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Alta. Associate, Shopsy's Foods, Toronto, Ont. European type sausages and other meat products. Brand, "Overlander". Parent company, Unox Limited, Toronto, Ont.
(G.M.) J. Frostad; (Commerc. Mgr.) D. Brennan; (S.M. B.C.) B. Gestrin; (Mktg. & Export Mgr.) D. Ross. Annual Sales (D). Co. Size (D).Ⓢ
- Vancouver Flag Shop Inc., The, 1755 W. 4th Ave., Vancouver, B.C. V6J 1M2. Tel. 604-736-8161. Toll Free: 800-663-8681. Fax: 604-736-6439. Telex: 04-508338. Plants, Ottawa, Ont., Edmonton, Alta., Victoria, B.C. Custom sewn flags, banners, mall hangings, flag poles.
(P.) Mrs. D. Braverman; (Purch. Mgr.) Ms. B. Chien. Annual Sales (B). Co. Size (A).Ⓢ
- Vancouver Gear Works Ltd., 14551 Burrows Rd., Richmond, B.C. V6V 1K9. Tel. 604-278-3111. Fax: 604-270-1433. Roller chain sprockets and gears, hardened and ground gears, parallel shaft and helical gearboxes. Brand, "Vangear".
(P.) R. F. Smith. Annual Sales (C). Co. Size (C).
- Vancouver Island Brass Foundry Ltd., 638 Pembroke St., Victoria, B.C. V8T 1H6. Tel. 604-386-2623. Bronze and aluminum castings for fishing industry, industrial bushings and castings for forest industry, etc.
(P.) P. Graves; (S.T.) G. Lang. Annual Sales (B). Co. Size (A).
- Vancouver Quilting Manufacturing Ltd., 1743 Franklin, Vancouver, B.C. V5L 1P6. Tel. 604-253-7744. Fax: 604-254-4422. "Maxwell" quilted bedspreads, cushions and fabrics.
For. Reps.: Stuart Scott Showrooms, 405 No. Robertson, Los Angeles, Calif., U.S.A.
(P. & S.M.) L. Garaway; (G.M. & Plant Mgr.) D. Ames. Co. Size (A).
- Vancouver Sash & Door Co. Limited, 1206 West 75th Ave., Vancouver, B.C. V6P 3G3. Tel. 604-263-8322. Brand, "Van-Dor". Parent company, British Columbia Door Co. Ltd., Vancouver, B.C.
(P.) G. I. Palmer. Co. Size (B).
- Vancouver Shell Fish & Fish Co. Ltd., #4-975 Centennial Rd., Vancouver, B.C. V6A 3J6. Tel. 604-255-9377. Fax: 604-255-6454. Telex: 04-508683. Fresh, frozen and smoked fish. Brand, "Van Shell".
(P. & Plant Mgr.) N.E. Safarik. Annual Sales (C). Co. Size (A).Ⓢ
- Vancouver Shipyards Co., Ltd., 50 Pemberton Ave., North Vancouver, B.C. V7P 2R2. Tel. 604-988-6361. Fax: 604-984-1843. Telex: 04-352532. Ship repairs, conversions and new construction. Parent company, Seaspan International Ltd., North Vancouver, B.C.
(G.M.) T. C. Ward; (Mktg. Sup'r) B. J. Armstrong; (Ship Repair Supt.) J. A. Haswell; (Naval Arch.) K. Davies; (Acct'g Mgr.) Ms. C. Merrell. Annual Sales (D). Co. Size (E).Ⓢ
- ★Vanderpol's Eggs Ltd., 8592 - 148th St., Surrey, B.C. V3S 3G4. Tel. 604-596-7155. Fax: 604-590-8410. Branch office, Burlington, Ont. Plant, Abbotsford, B.C. Associate, Countyline Egg Products Ltd., St. Mary's, Ont. Shell, liquid, frozen, powdered and cooked eggs.
(P.) P. Vanderpol. Annual Sales (E). Co. Size (D).
- Vandex Manufacturing Ltd., R.R. 1, Delaware, Ont. N0L 1E0. Tel. 519-652-5460. Fax: 519-652-9418. Custom metal fabricators and stamping, custom electrical panels.
(P.) J. A. Vanderveken; (V.P.) M.C. Neumann. Annual Sales (C). Co. Size (A).Ⓢ
- †Vanguard, 100 Canola Ave., Box 99, North Battleford, Sask. S9A 2X6. Tel. 306-445-5115. Fax: 306-445-0084. Motor homes, fifth wheel recreation vehicles, travel trailers and truck campers. Brands, "Vanguard", "Frontier". Parent company, Hunters Manufacturing Ltd., North Battleford, Sask.
(P.) B. Bondar; (G.M.) D. Armstrong; (Prod'n Mgr.) G. Crossley; (Mat'l's Mgr.) D. Powers; (Engr'g & Dev.) L. Hawryliw. Annual Sales (E). Co. Size (D).
- Vanguard Coatings & Chemicals Ltd., 4260 Vanguard Rd., Richmond, B.C. V6X 2P5. Tel. 604-273-5720. Fax: 604-273-6026. Telex: 04-355571. "Varathane" liquid plastic, rust paint, clear finish, "X-3D" wood stain, "Flecto" thinner/cleaner, "Colours in Plastic" plastic enamel, etc. Parent company, Flecto Coatings Ltd., Richmond, B.C.
(G.M.) R.C. Swanson; (P.A.) M. Keller; (Cont.) J. McSween; (Plant Mgr.) D. Linkletter. Annual Sales (D). Co. Size (C).
- Vanguard Manufacturing, 105 Ewen Ave., New Westminster, B.C. V3M 5A9. Tel. 604-525-7681. Sales offices, Calgary, Alta., Richmond, B.C. Plant, Kelowna, B.C. Truck campers, travel trailers, van conversions, 5th wheel trailers, wide-body vans and motor homes. Brands, "Vanguard", "Frontier". Parent company, Hunter's Sports & Marine, North Battleford, Sask. Annual Sales (E). Co. Size (E).
- Vanguard Mouldings Inc., 222 Supertest Rd., Downsview, Ont. M3J 2M2. Tel. 416-661-0111. Toll Free: (204) 306, 418, 506, 514, 709, 819, 902) 800-387-3723, (416, 519, 613, 705, 807) 800-387-3652. Picture frames and mouldings, wood milling.
(V.P. & G.M.) G. A. Ustel; (G.M.) R.O. Mortimer; (Plant Mgr.) C. Keeping. Annual Sales (C). Co. Size (C).Ⓢ
- Vanguard Plastics Ltd., 19239 - 96th Ave., Surrey, B.C. V3T 4W2. Tel. 604-888-2511. Toll Free: 800-663-0077. Fax: 604-888-5330. Patio door and window hardware, cabinet hardware, closet organizers, custom plastic moulding.
(P.) J. S. Follows; (G.M.) D. T. Jones. Annual Sales (C). Co. Size (C).Ⓢ
- Vanity Fair Belts Ltd., 45 Camden St., Toronto, Ont. M5V 1V2. Tel. 416-863-6620. Associate, Delta Leather Products, Toronto, Ont. Men's and ladies' belts in leather, vinyl, webbing, elastic, cloth; suspenders, small vinyl and leather goods. Brand, "Vanity Fair".
(P.) M. Chesley; (Mktg. Dir.) L. Chesley; (Purch. Mgr.) R. Figursk; (S.M.) M. Rubenstein. Annual Sales (C). Co. Size (C).Ⓢ
- Vannatter, H.E., Limited, 102 Arnold St., Box 36, Wallaceburg, Ont. N8A 4L5. Tel. 519-627-6021. Fax: 519-627-1374. Subsidiaries, Solus Manufacturing, Creative Machining Systems Inc., Wallaceburg, Ont. Aluminum die casting dies, die castings, plastic injection moulds, design engineering, die cast machining.
(P. & G.M.) J. Furlan; (S.M.) P. Granger; (Purch. Mgr.) Mrs. M. Mercer. Annual Sales (E). Co. Size (E).Ⓢ
- Van's Sausage Co., 9620 - 56 Ave., Edmonton, Alta. T6E 0B3. Tel. 403-435-3944. Toll Free: 800-232-1978. Fax: 403-436-6867. Fancy sausage, wieners and bologna, pizza and ravioli, meat pies, etc. Parent company, Lilydale Cooperative Ltd.
(G.M.) G. Velsink; (Purch. Mgr.) L. McCaig; (Asst. Mgr.) C. Van Miltenburg; (S.M.) A. Feddema. Annual Sales (D). Co. Size (D).Ⓢ
- ★Vansco Electronics Ltd., 661 Century St., Winnipeg, Man. R3H 0L9. Tel. 204-775-8831. Fax: 204-783-3556. Industrial controls and instrumentation.
(P. & S.M.) E. Van Humbeck; (Engr'g Mgr.) L. Repas; (Cont.) Mrs. T. Van Humbeck; (Mktg. Mgr.) G. Kost;
- (Purch. Mgr.) G. Dhanjali; (Prod'n Mgr.) D. Plewes. Annual Sales (C). Co. Size (B).Ⓢ
- Vapor Canada Inc., 10655 Henri Bourassa W., Montreal, Que. H4S 1A1. Tel. 514-335-4200. Fax: 514-335-4231. Branch office, Rexdale Ont. Air comfort systems, doors and door operators for transit applications, electro-mechanical assemblies and control systems for the railroad and transit industries, flashers and lamp changers for marine navigation, steam generators, automatic vehicle identification, industrial boilers, steam generators. Brands, "Modulatic", "Circulatic", etc. Parent company, Vapor Corporation, Chicago, IL, U.S.A.
(P.) G. I.S. Patterson; (V.P. & G.M.) D. Kerr; (Cont.) E. Dictakis; (Mgr. Purch.) P. Therien; (Dir. Sales) V. Jensen. Annual Sales (E). Co. Size (E).Ⓢ
- Vardic Limited, 968 Dillingham Rd., Pickering, Ont. L1W 1Z6. Tel. 416-839-6803. Fax: 416-839-0418. Telex: 06-986766. Subsidiary, Transcanada Transformers and Equipment. Testing of power and distribution transformers, switchboards, switchgear and transformer substations.
(P.) T. Rojas. Co. Size (A).
- Vari-Crafts Limited, 895 Dillingham Rd., Unit #8, Pickering, Ont. L1W 2Y6. Tel. 416-839-5400. Patterns, aircraft and automotive models and clock cases, "Tre-Mar" decorator clocks.
(P.) T. Bishop. Annual Sales (A). Co. Size (A).Ⓢ
- ★Varian Canada Inc., 45 River Dr., Georgetown, Ont. L7G 2J4. Tel. 416-877-0161. Fax: 416-877-5327. Telex: 069-7502. Sales offices, Halifax, N.S., Montreal, Que., London, Ottawa, Ont., Calgary, Edmonton, Alta., Vancouver, B.C. Microwave tubes and transmitters, power supplies, high power amplifiers, extended interaction klystrons. Parent company, Varian Associates, Palo-Alto, CA, U.S.A.
For. Reps., Varian A.G., Zug, Switzerland; Varian Associates Ltd., Walton-On-Thames, Surrey, U.K.
(V.P. & G.M.) O.J. Caldarelli; (Mktg. Mgr.) A.E. Tafler; (Cont.) Ms. L. Brisley; (Mat'l's Mgr.) B. Shaw. Annual Sales (E). Co. Size (E).Ⓢ
- ★Varity Corporation, 595 Bay St., Toronto, Ont. M5G 2C3. Tel. 416-593-3811. Fax: 416-593-3820. Telex: 065-24210. Branch offices, Bermuda, London, England, Lucerne, Switzerland. Plants, throughout Canada, U.S.A., Italy, France and Spain. Plants owned by subsidiaries: Guelph, Ont., Dayton, Fayette, Cincinnati, Portsmouth, Moraine, OH, Franklin, Carrollton, KY, Richmond, Muncie, IN, Lowell, Michigan, MI., U.S.A.; Manchester, Coventry, Runcorn, Peterborough, U.K.; Beauvais, France; Eschwege, Germany; Fabrico, Como, Italy; Melbourne, Perth, Australia. "Massey-Ferguson" farm machinery; "Perkins", diesel engines; "Dayton Walter" automotive components, "Pacoma" hydraulic products.
(Chmn. & C.E.O.) V. A. Rice; (Vice Chmn. & P.) V. Laurenzo; (Sr. V.P. & C.F.O.) J. Vance; (Sr. V.P. & Chief Admin. Off'r) N. Arnold; (S.) J. P. McCarter; (Grp. V.P. Enterprises Grp.) J. F. Devaney; (Grp. V.P. Equip. Grp.) J. D. Sword. Annual Sales (I). Co. Size (G).Ⓢ
- ★Varn Products Co. Inc., 115 Advance Blvd., Brampton, Ont. L6T 4H9. Tel. 416-792-8900. Fax: 416-792-0199. Press room chemicals for graphic arts industry. Brand, "Varn Products". Parent company, Varn Products Co. Inc., Oakland, NJ, U.S.A.
For. Reps.: U.K. Europe, Mexico, Australia, Asia.
(P.) J. Von Zwehl; (Exec. V.P.) V. Von Zwehl; (Compt.) D. Dunlea; (S.M.N.A.) D. Pheatt; (Prod. Mgr.) D. Ryan; (Dir. Research) N. Quoss; (Cdn Sales Mgr.) B. Neal. Annual Sales (E). Co. Size (E).Ⓢ
- †Varsity Publications, 44 St-George St., Toronto, Ont. M5S 2E4. Tel. 416-979-2865. Typesetting and newspaper publishers.
(Chmn. & C.E.O.) A. Lopes; (Fin. Mgr.) D. Fernando-pulle. Annual Sales (B). Co. Size (D).
- ★VARTA Batteries Ltd., 2 Lansing Sq., Suite 400, North York, Ont. M2J 4P8. Tel. 416-494-1457. Fax: 416-497-0099. Telex: 06-966665. Branch offices, Saint John, N.B., Boucherville, Que., Brampton, Ont., Winnipeg, Man., Regina, Sask., Edmonton, Alta., Richmond, B.C. Plants, Lachine, Que., St. Thomas, Ont., Winnipeg, Man. Storage batteries. Brands, "Globelite", "Champion", "VARTA", "Ev-R-Ful". Parent company, VARTA Batteries AG, Hannover, Germany.
(P. & G.M.) A.M. Muti; (Ind'l Div. Mgr.) N.M. Hale; (S.T.) C.D. Bulloch; (V.P.) C.E. Spafford; (Dir. Purch.) J.D. McBoyle; (Plant Mgr. Winnipeg) W. Peters, Ph.D.; (Plant Mgr. St. Thomas) A. Hardy; (Plant Mgr. Lachine) H. Torres; (S.M. Auto Sales) R.E. Wilkes. Annual Sales (E). Co. Size (E).Ⓢ

- ★Vary Industries (1982) Ltd., P.O. Box 160, Grimsby, Ont. L3M 4N6. Tel. 416-945-9691. Fax: 416-945-2313. Branch office, Langley, B.C. Greenhouse structures, exhaust and circulating fans, overhead watering systems, growing benches, "Root Zone" heating systems.
(P. & C.E.O.) D.N. Fleischer. Annual Sales (C). Co. Size (8).Ⓢ
- ★Vas-Cath Incorporated, 2380 Tedlo St., Mississauga, Ont. L5A 3V3. Tel. 416-848-5800. Toll Free: (U.S.A.) 800-387-9482. Fax: 416-848-6638. Catheters and related accessories for hemodialysis, interventional radiology, gynaecology, anaesthesiology, also custom catheter engineering, kits and trays. Brands, "Vas-Cath", "Vaccess", "80dy Soft", "Opti-Flow".
For.Reps., Gambro, ab, Lund, Sweden, Guerbet Biomedical, Paris, France.
(P. & C.E.O.) Mrs. M. Jane Martin; (V.P.Sales & Mktg.) J. E. Last; (V.P.Sales&Mktg.Radio & Cardio) M. M. Maynard; (Cont.) Ms. S. McCafferty; (Plant Mgr.) Ms. K. H. Crewe, P.Eng. Annual Sales (D). Co. Size (C).Ⓢ
- Vaughan Metal Polishing Co. Ltd., 315 Rexdale Blvd., Rexdale, Ont. M9W 1R8. Tel. 416-743-7500. Co. Size (A).
- Vaughan Paper Products Inc., 1410 Main St. W., North Bay, Ont. P1B 2X3. Tel. 705-474-2290. Toll Free: 800-461-9512. Fax: 705-474-8195. Branch office, Sudbury, Ont. Folding cartons, set-up boxes, etc.
(P.) C.H. Vaughan; (V.P.) C. G. Vaughan. Annual Sales (C). Co. Size (8).
- ★Vauxhall Foods Limited, P.O. Box 430, Vauxhall, Alta. T0K 2K0. Tel. 403-654-2116. Fax: 403-654-2241. Branch office, Calgary, Alta. Subsidiary, Pak-Wel Produce Ltd., Vauxhall, Alta. "V.G.", "Gourmet", "Aristocrat", dehydrated potatoes, "Chipper" extruded french fry mix. Parent company, V.G. Services Limited, Vauxhall, Alta.
For.Reps., Wesco Agencies, Vancouver, B.C., Vanco Agencies, San Rafael, CA, International Multifoods, Minneapolis, MN, U.S.A.
(P.) F. Gatto; (S. & Mktg.Mgr.) F. M. Inaba; (G.M.) K. Tamura; (R&D Q.C.Mgr.) G. Packer; (Prod'n, Packg Mgr.) H. Goerzen. Co. Size (C).Ⓢ
- Veeder-Root of Canada Ltd., 26 Fieldway Rd., Toronto, Ont. M8Z 3L2. Tel. 416-239-3094.
(Mktg.Mgr.) J. J. Quigley.
- Veillette & Deschenes Ltée., 2150 Fabien St., Chicoutimi, Que. G7H 5G7. Tel. 418-549-4180. Fax: 418-549-7769. Vinyl covered aluminum and wooden windows.
(P.) C. Veillette; (Plant Mgr.) G. Richard. Annual Sales (C). Co. Size (A).
- ★Velan Inc., 2125 Ward Ave., St. Laurent, Que. H4M 1T6. Tel. 514-748-7743. Fax: 514-748-8635. Telex: 05825668. Branch plants, Montreal, Granby, Que. Subsidiaries: Velan Engineering Co. Ltd., Leicester, England; Velan Valve Corporation, Williston, VT, U.S.A.; Société Velan Râteau, La Courneuve, France; Velan GmbH, Willich, West Germany; Velan Ltd., Seoul, Korea. "Velan" forged and cast carbon, alloy steel and stainless steel valves in ball, globe, gate, knife gate and check types, including nuclear valves.
Representatives throughout the world.
(P.) A.K. Velan; (Exec.V.P.) I. C. Velan; (V.P.Eng. & Prod.) P. Velan; (V.P.Sales-Cda) M. Zivic; (V.P.Sales-U.S.) R. Maasik; (V.P.Fin.) R. Pinto; (V.P.Exp.Sales) T. Velan; (Plant Mgr.) J. Tsesmelis; (Plant Mgr.) G. Cuthill; (Plant Mgr.) M. Parsons; (Plant Mgr.) R. Roussell. Annual Sales (F). Co. Size (G).Ⓢ
- ★Velcro Canada Ltd., 114 East Dr., Bramalea, Ont. L6T 1C1. Tel. 416-791-1630. Fax: 416-791-5329. Sales offices, Montreal, Que., Bramalea, Ont., Vancouver, B.C. "Velcro" hook and loop tape fasteners. Parent company, Velcro Industries N.V., Netherland Antilles.
(P.) V. Annual Sales (D). Co. Size (D).Ⓢ
- Veltri Stamping Corporation, 2030 North Talbot, RR 1, Windsor, Ont. N9A 6J3. Tel. 519-737-1374. Fax: 519-737-6434. Auto parts and assemblies.
(P.) M. Veltri. Annual Sales (E). Co. Size (D).Ⓢ
- Velvasuede Inc., 5555 Casgrain St., Montreal, Que. H2T 1Y1. Tel. 514-271-1177. Brands, "Velvasuede", "Pretty Girl".
(P.) S. Brownstein; (Mgr.) W. Golfman. Co. Size (A).
- ★VEN-REZ PRODUCTS LTD., P.O. Box 399, Shelburne, N.S. B0T 1W0. Tel. 902-875-3178. Fax: 902-875-3371. Furniture. Brand, "Ven-Rez".
(P.) R. Wallet; (G.M.) D. Jensen; (S.M.) N. Wallet. Annual Sales (D). Co. Size (C).Ⓢ
- †VenTech Diagnostics Inc., 8241 - 30th St. S.E., Calgary, Alta. T2C 1H7. Tel. 403-279-2155. Fax: 403-236-5720. Diagnostic kits, dialysis concentrates, alcohols. Parent company, Ingram and Bell, Toronto, Ont.
(G.M.) E. Salmona; (S.M.) B. Evans. Annual Sales (C). Co. Size (A).Ⓢ
- Venables Machine Works Ltd., 502-50th St.E., Saskatoon, Sask. S7K 6L9. Tel. 306-931-7100. Fax: 306-933-4004. Mining equipment parts and machine components for the agricultural industry, "Ablelift" commercial wheelchair platform lift, custom platework and pressure vessel fabricator.
(P.) J.W. Venables; (S.M.) G. Dunham. Annual Sales (C). Co. Size (8).
- †Venco Products Ltd., 14280 River Rd., Richmond, B.C. V6V 1L4. Tel. 604-278-4968. Fax: 604-278-9733. Associates, Altrek Industries Ltd. Shower and bathware, enclosures, hydro therapy bathtubs.
(P.) P. Killam; (S.M.) 8. Reid. Annual Sales (N/R). Co. Size (C).
- Veneer Products of N.B. (1981) Ltd., Napadogan, N.B. E0H 1E0. Tel. 506-367-2574. Single ply hardwood veneer.
(P.) E. Samuel; (V.P.) E. Samuel. Co. Size (8).
- Venetian Blind Service Centre, The, 331 West 7th Ave., Vancouver, B.C. V5Y 1M2. Tel. 604-874-1121. Fax: 604-874-0076. Roller and two inch blinds. Parent company, Superior Venetian Blind Services Ltd., Vancouver, B.C.
(P.) J. F. Porter; (V.P.) Mrs. J. A. Porter; (Ops.Mgr.) Miss W. Amison. Annual Sales (8). Co. Size (A).
- Venetian Meat & Salami Co. Ltd., 947 Burlington St. E., Hamilton, Ont. L8L 4K6. Tel. 416-545-1845. Salami and other prepared meats.
(P. & G.M.) G. Dal Bello. Annual Sales (C). Co. Size (A).
- ★Venice Bakery Ltd., 1350 Main St., North Vancouver, B.C. V7J 1C6. Tel. 604-985-6166. Toll Free: 800-663-4228. Fax: 604-251-7611. Specialty bakery, commercial white, brown and rye bread, rolls and sweet goods. Parent company, Gai's Seattle French Baking Co., Inc., Seattle, WA, U.S.A.
(C.E.O. & P.) L. McDonald; (G.M.) C. F. Schwandner; (Prod'n Mgr.) H. Herrmann; (Mktg.Mgr.) W. Mortimore; (Maint.Supt.) D. Henderson; (Cont.) V. A. Kaulius. Annual Sales (E). Co. Size (E).Ⓢ
- †Venmar Inc., 1125, St-Joseph Blvd., Suite 320, Drummondville, Que. J2C 2C8. Tel. 819-477-6677. Fax: 819-477-6636. Branch offices and plants, Dorval, Drummondville, Longueuil, Que., Smiths Falls, Ont. Associates, Venmar Lisi Inc., Venmar Ventilation Inc., Mark Hot Inc., Polyvent Inc., Pepiniere Dominique Savio Ltée. Industrial, commercial and residential ventilation and air purification systems and accessories, galvanized steel and plastic parts, energy saver systems, also industrial boiler heating systems.
(P. & G.M.) R. Bourbeau; (V.P.) J. Morissette; (V.P.) P. Marcouiller; (V.P.Fin.) D. Pellerin; (Dir.Communic.) P. Bourbeau. Annual Sales (E). Co. Size (E).Ⓢ
- Vennat, Raoul, Inc., 3971 St-Denis St., Montreal, Que. H2W 2M4. Tel. 514-849-2412. Crests and badges.
(Owner) Mrs. P. M. Caillé. Annual Sales (A). Co. Size (A).
- Venridge Incorporated, 8041 Dixie Rd., Brampton, Ont. L6T 3V1. Tel. 416-793-6151. Associate, Manutec Steel Industries, Brampton, Ont. Metal stampings and assemblies for automotive industry.
(V.P.) J.B. Burgess.
- ★Ventax Robot Inc., 73 Northumberland St., Ayr, Ont. N0B 1E0. Tel. 519-632-7834. Fax: 519-632-7702. Plant, 73 Northumberland St., Ayr, Ont. "Ventax" linear robots and downstream automation equipment for injection moulders.
(P.) H.A. Ohlmann; (Plant Mgr.) B.L. Drysdale. Annual Sales (8). Co. Size (A).Ⓢ
- Ventblo Metal Inc., 2225 Parthenais St., Montreal, Que. H2K 3T3. Tel. 514-524-7593. Fax: 514-524-7595. Custom sheet metal work, titanium and other rare metal fabricators.
(P.) J. E. Gravel; (V.P.) G. Gravel; (S.) L. Gravel. Annual Sales (8). Co. Size (A).Ⓢ
- Ventek Fibres Limited, 795 Cormier St., Drummondville, Que. J2B 6V7. Tel. 819-474-3995. Polypropylene and polyamide carpet yarn.
(P.) B. Husk; (G.M.) C. Blair. Annual Sales (D). Co. Size (A).
- Ventra Group Inc., 5805 Whittle Rd., Suite 211, Mississauga, Ont. L4Z 2J1. Tel. 416-890-9830. Fax: 416-890-9832. Plants, Chatham (2), Windsor, Ont. Subsidiaries, Manutec Steel Industries Ltd., Brampton and Ridgeway, Modern Mold Ltd., Windsor, Ont., Ventra Corporation, Columbus, IN, U.S.A. Injection moulding and decorating.
(P. & C.E.O.) K.R. Nichols; (V.P.) J.B. Burgess; (V.P.) W.D. Rollins; (V.P.) G. Law; (V.P.) W.L. Verrall; (V.P.) R. Frame; (S.T.) J.R. Ohrling. Annual Sales (E). Co. Size (F).Ⓢ
- ★Ventra Group Inc., Chatham Plastic Division, P.O. Box 907, Chatham, Ont. N7M 5L3. Tel. 519-354-3151. Fax: 519-354-0464. Automotive and appliance accessories, injection molding, decorating and assembly. Parent company, Ventra Group Inc., Mississauga, Ont.
(Dir.Ops.) R. Fletcher; (V.P.Plastics Div.) B. Law; (Cont. Off.Mgr.) R. Ohrling; (Mfg.Eng.Mgr.) K. Wilson; (Plant Supt.) G. Roeszler; (Q.C.Mgr.) M. Stuckey. Annual Sales (E). Co. Size (E).Ⓢ
- †Ventura Machine Limited, 114 Chestnut St., Box 68, Port Colborne, Ont. L3K 5V7. Tel. 416-834-3893. Fax: 416-834-3186. Moulds, jigs, fixtures, CNC machining.
(P.) 8. Ventura; (S.T. & Plant Mgr.) D. J. Ventura. Annual Sales (B). Co. Size (A).
- Venture Carpets Limited, [Tapis Venture Limitée], 1600 Janelle St., Drummondville, Que. J2C 3E5. Tel. 819-477-4117. Fax: 819-477-8229. Tufted carpets and space dyed carpet yarns. Brand, "Venture".
(P.) J.A. Yvon Hébert; (Exec.V.P.) B. R. Husk; (V.P.Admin.) 8. E. Desautels; (Dir.Corp.Dev.) C. L. Blair. Annual Sales (E). Co. Size (D).Ⓢ
- ★Venture Tool Company (Windsor) Ltd., 5130 Walker Rd., Windsor, Ont. N9A 6J3. Tel. 519-737-6943. Fax: 519-737-1225. Specialty machines, industrial washers, gantry systems.
(P.) M. Radovanov; (Cont.) R. Fischer; (Purch.) G. Mahler; (Plant Mgr.) R. Chalut. Annual Sales (D). Co. Size (C).Ⓢ
- Veranda Industries Inc., 2200 Louis Felix St., Box 223, Drummondville, Que. J2B 6V7. Tel. 819-477-3005. Fax: 819-477-1228. "Veranda" tubular garden furniture, "New Zone" tubular household furniture.
(P. & G.M.) R. A. Parent; (V.P.) D. Parent; (S.) C. Parent. Annual Sales (C). Co. Size (8).Ⓢ
- Verdun Anodizing Inc., 3971 Verdun Ave., Verdun, Que. H4G 1L1. Tel. 514-761-4531. Fax: 514-769-4731. Clear, colored and chromic anodizing, chemical film application, hard anodizing.
(P.) 8. H. Laidley; (V.P.) W. Peter Sigeny; (Plant Mgr.) Ms. M. Fortin; (Sales) Ms. L. Lamarre. Annual Sales (C). Co. Size (B).Ⓢ
- ★Verdyol Plant Research, R.R. #4, Cookstown, Ont. L0L 1L0. Tel. 705-458-9601. Fax: 705-458-1047. Associate, Verdyol Mulch. "Verdyol Ero Mat" straw blanket designed for growing grass. Parent company, Dol Brothers Sod Ltd.
(P.) J. Dol; (S.) S. Dol; (Plant Mgr.) P. Davy. Annual Sales (8). Co. Size (A).
- Veres Wire Industry Ltd., 440 Garyray Dr., Weston, Ont. M9L 1P7. Tel. 416-741-8844. Fax: 416-741-1496. Custom manufactured displays and products made from wire, tube and sheet metal.
(P.) V. Veres; (V.P.) G. R. Veres. Annual Sales (D). Co. Size (C).Ⓢ
- Vergers Leahy Inc., Les, [Leahy Orchards Inc.], 1772 Route 209, Franklin Centre, Que. J0S 1E0. Tel. 514-827-2544. Toll Free: 800-363-5318. Fax: 514-827-2470. Apple sauce, apple pie filling, bulk apple pulp. Brand, "Leahy".
(P.) J. R. Leahy; (Dir.Sales) C. Labrie; (Compt.) C. Taillefer; (G.M.) M. Leahy; (Q.C. & Dir.R&D) A. Belanger. Annual Sales (D). Co. Size (C).
- Veribest Products Limited, 65 Shaw St., P.O. Box 326, Stn. 8, Hamilton, Ont. L8L 7W2. Tel. 416-528-8941. Folding cartons. Trade mark, VPL in a circle.
(V.P.) Mrs. E. Spearing; (V.P.) G. A. Wooldridge; (V.P.) E. Spearing. Annual Sales (8). Co. Size (A).Ⓢ
- Vermilion Manufacturing and Machine Ltd., P.O. Box 1079, Vermilion, Alta. T0B 4M0. Tel. 403-853-4747. Grain and livestock boxes, hydraulic hoists and metal frame-work.
(P. & G.M.) R. Smith; (S.M.) G. Smith; (P.A.) T. Smith. Annual Sales (C). Co. Size (A).
- Verner, Mac, Enterprises Ltd., [Les Entreprises Mac Verner Ltée.], 160 St. Viateur E., Suite 705, Montreal, Que. H2T 1A8. Tel. 514-274-3546. Associate, Belvedere SSP Co., Montreal, Que. Slippers. Brands, "Belvedere", "Cozy Comfees".
(G.M.) G. Kisner. Annual Sales (B). Co. Size (A).Ⓢ
- Vernon Daily News, 3309-31st Ave., Vernon, B.C. V1T 6N8. Tel. 604-545-0671. Fax: 604-545-7193. Publish-

- ers of daily newspaper. Parent company, Thomson Newspapers Ltd., Toronto, Ont.
(Publisher & Mgr.) R. A. McKenzie. Co. Size (B).
- Vernon Directories, Limited, 111 Frid St., Hamilton, Ont. L8P 4M3. Tel. 416-522-5066. Fax: 416-522-8390. Publishers of city and specialized directories. Parent company, D. G. Seldon Printing Limited.
(P.) R.G. Hagan; (V.P.) S.F. Seldon; (Off.Mgr.) Mrs. B. Taylor. Annual Sales (C). Co. Size (8).[Ⓢ]
- Vernon Interior Printers Ltd., 2901 29th St., Vernon, B.C. V1T 5A5. Tel. 604-542-3393. Fax: 604-542-5288. Subsidiary, Vernon Instant Print. Printers of advertising flyers, telephone directories, periodicals, etc.
(P.) R. O. Dunlop. Annual Sales (C). Co. Size (B).[Ⓢ]
- Vernon Mfg. Corp., Black Diamond Rd., P.O. Box 88, Belleville, Ont. K8N 4Z9. Tel. 613-968-3231. Fax: 613-968-7190. Aluminum and zinc sand and die castings, gas log fireplace inserts, wheel chocks, dock cleats, ingot and dive equipment.
(P.) E. Burt. Annual Sales (N/R). Co. Size (A).
- Verral Metal Fabricators, 70 Maybrook Dr., Scarborough, Ont. M1V 2P7. Tel. 416-293-3312. Fax: 416-293-5794. Plant, Toronto, Ont. Chassis, panels and cabinets for the computer industry, EMI/RFI shock and vibration modular racks. Parent company, Devtek Corporation, Markham, Ont.
(G.M.) C. M. Tucker. Annual Sales (D). Co. Size (C).[Ⓢ]
- Verreault-Frontenac Inc., Div. Tuyaux Vibres, 3725 rue St-Henri, Beaufort, Que. G1E 2T4. Tel. 418-667-2060. Concrete sewer pipe.
(P.) M. 8erube. Annual Sales (C). Co. Size (8).
- Verrerie Walker Ltée., La, See Walker Glass Company Ltd.
- Versa Fibreglass Products Ltd., P.O. Box 60, Meeting Creek, Alta. T0B 2Z0. Tel. 403-877-3777. Fax: 403-877-2577. Above and underground fibreglass tanks, fibreglass steps, well head shelter.
(P.) Huibert De Boon; (Mgr.) Henry De Boon; (G.M.) Mrs. J. Lacey. Annual Sales (B). Co. Size (A).[Ⓢ]
- Versa-Hoe Equipment Corp., 3285 Mainway, Unit 4, Burlington, Ont. L7M 1A6. Tel. 416-335-1168. Fax: 416-335-8022. "Versa-Hoe" refractory demolition unit.
(Mgr.) G. Smith.
- Versalab Inc., 539 St-Amable, St-Barnabe Sud, Que. J0H 1G0. Tel. 514-792-2442. Fax: 514-792-3608. Hospital furniture.
(P.) C. Gonthier. Annual Sales (B). Co. Size (A).[Ⓢ]
- Versatech Industries, 210 Bantor Rd., Toronto, Ont. M9M 2W6. Tel. 416-745-2424. Fax: 416-745-0436. Sales office, Detroit, MI, U.S.A. Plant, Weston, Ont. Plastic foam urethanes, filter foams, gaskets and trim products.
(P.) J. S. Lee; (Plant Mgr.) T. Craig; (Compt.) G. Kirsh; (Automotive S.M.) R. Lee; (Q.C.Mgr.) T. Pham. Annual Sales (D). Co. Size (D).[Ⓢ]
- Versatech Industries Inc., 436 William Ave., Winnipeg, Man. R3A 0J4. Tel. 204-942-0727. Custom packaging, product assembly and vacuum forming.
(P.) T. E. Cheater; (Cont.) G. Crieleard; (S.M.) E. Dahl; (Plant Mgr.) D. Marsch. Annual Sales (B). Co. Size (8).[Ⓢ]
- ★Versatech Products Inc., 2479 Bellevue Ave., W. Vancouver, B.C. V7V 1E1. Tel. 604-922-5357. Fax: 604-922-7745. Telex: 043-52848. Plant, North Vancouver, B.C. Associate, Alberta Oil Spill Specialist, Nisku, Alta. Oil containment booms for offshore and harbour use, portable and harbour oil skimmers, sorbents and complete spill response systems, workboats, air structures. Brands, "Sea Hawk", "Nav-Pak", "Zoom 800m", "Sealand".
Represented in all major Maritime Countries.
(P.) M. Taherzadeh; (Exec.V.P.) M. H. Mohseni; (Mgr. Tech.Sales) L. Rimanic; (Plant Mgr.) J. Cormier; (Cont.) Z. Dahya. Annual Sales (C). Co. Size (A).[Ⓢ]
- Versatel Corporate Services Ltd., 1905 Leslie St., Don Mills, Ont. M3B 2M3. Tel. 416-449-6805. Fax: 416-449-2584. Commercial printers, graphic design, typesetting and bindery services.
(P.) W. Sceviour; (Plant Mgr.) K. Forshee. Annual Sales (D). Co. Size (C).[Ⓢ]
- ★Versatile Fab & Machine Ltd., 1990 Ogilvie St., Prince George, B.C. V2N 1X1. Tel. 604-564-1922. Fax: 604-562-9261. Conveyor systems for waferboard plants, log decks and conveyors, rollcases, unscramblers, landing tables, waste conveyors.
(P.) P. Newman. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Versatile Farm Equipment Operations - Ford New Holland Canada Ltd., 1260 Clarence Ave., P.O. Box 7300, Winnipeg, Man. R3C 4E8. Tel. 204-284-6100. Fax: 204-284-9487. Telex: 07-57334. Parts depot, Winnipeg, Man. Branch offices, Guelph, Ont., Calgary, Alta. Associate, Ford New Holland Canada Ltd., Oakville, Ont. "Versatile" self propelled swathers, four wheel drive tractors and bidirectional tractors, industrial tractor-loader-backhoe. Parent company, Ford New Holland, Inc., New Holland, PA, U.S.A.
(V.P. & G.M.) P. M. Soubry; (Cont.) M. Rodd; (Mgr. Mfg.) K. Kidd; (Mgr.Eng.) P. Zanetel; (Br.Mgr.Calgary) D. K. Dixon; (Br.Mgr.Guelph) D. W. Gammie. Annual Sales (G). Co. Size (F).[Ⓢ]
- ★Versatile Measuring Instruments, Inc., 55 Six Point Rd., P.O. Box 43, Toronto, Ont. M8Z 5M4. Tel. 416-239-8161. Fax: 416-239-8241. Telex: 06-967644. Branch offices, Buffalo, N.Y., U.S.A. Electronic instrumentation for the process control industry, analog indicators/controllers, bargraph indicators/alarm controllers, multipoint monitors, signal transmitters, thermocouples, thermowells, resistance temperature detectors, sensors/transmitters for the energy management industry.
For.Reps., Fisher Pierce, Sigma Inc., Braintree, MA, International Instruments, North Branford, CT, U.S.A.; Shimaden Co. Ltd., Tokyo, Japan.
(P. & G.M.) E. Corrente; (V.P.Eng.) W. Aumon; (V.P.Mfg.) V. Lebar; (V.P.Sales) S. Platel. Annual Sales (C). Co. Size (8).
- ★Versatile Pacific Shipyards Inc., 109 East Esplanade, P.O. Box 86099, North Vancouver, B.C. V7L 4J6. Tel. 604-988-2111. Fax: 604-988-2110. Telex: 04-97165. Plant, Victoria, B.C. Shipbuilders and repairers of deep sea and coastal vessels of steel and wood, industrial construction and engineering. Parent company, Shieldings Inc., Toronto, Ont.
For foreign representatives see listing of Vancouver Division above.
(C.E.O.) P. Quinn; (A Dir. Ship Repair, Van.) R.A. Chappell; (Ops.Mgr.Victoria) J. Wells. Annual Sales (E). Co. Size (F).[Ⓢ]
- ★VERSATILE PACIFIC SHIPYARDS INC., VANCOUVER DIVISION, 109 E. Esplanade, P.O. Box 86099, North Vancouver, B.C. V7L 4J6. Tel. 604-988-2111. Fax: 604-988-2110. Telex: 04-352652. Shipbuilders and repairers of steel deep sea and coastal vessels, industrial construction and engineering. Parent company, Shieldings Inc., Toronto, Ont.
For.Reps., A & P Appledore, London, England; Ulrik Qvale & Partners A/S, Oslo, Norway, Sweden and Finland; Wilhelm Schmidt, Hamburg, Germany; Aall & Co. Ltd., Tokyo, Japan; Ruysch Technisch Handelsbureau B.V., Zutphen, Holland; Transma Limited, Hong Kong, China, Philippines; SSRS Ltd., Piraeus, Greece; Eberhardt Agencies and Shipping Aps; Copenhagen, Denmark; Walter Thorsen, Inc., New York, NY; U.S.A.; C.J.P. Naval, Colombes, France.
(Chmn.) P. Quinn; (Ops.Mgr.) F. Wiggers; (Comm. Mgr.) R. Chappell. Annual Sales (E). Co. Size (F).[Ⓢ]
- ★Vertex Corporation, 555 Welham Rd., Unit #2, Barrie, Ont. L4M 6E7. Tel. 705-722-2686. Fax: 705-721-6857. Industrial grease nipples of various sizes.
(S.M. & Plant Mgr.) E. Varden; (P.A.) Mrs. K. Varden. Annual Sales (A). Co. Size (A).[Ⓢ]
- Vertican Western Inc., 549 - 17th St. S.W., Medicine Hat, Alta. T1A 7W5. Tel. 403-527-9084. Toll Free: 800-661-1052. Fax: 403-526-0941. Vertical, venetian and pleated blinds.
(P. & G.M.) A. Lemire; (S.M.) J. Sutter; (Plant Mgr.) R. King. Annual Sales (C). Co. Size (C).[Ⓢ]
- Verval Ltée., 915 boul. St-Joseph, Hull, Que. J8Z 1S8. Tel. 819-770-0161. Fixed and moveable insulated aluminum windows.
(P. & C.E.O.) A. Turpin; (S.M.) G. Huard; (G.M.) A. Fredette; (Plant Mgr.) J. Richer. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Vestshell Inc., 10351 Pelletier Ave., Montreal North, Que. H1H 3R2. Tel. 514-326-1280. Fax: 514-326-6140. Ferrous investment castings.
(P.) J. Valenta; (V.P.) K. Valenta; (G.M.) K. Schmoelz; (P.A.) Ms. K. Marques; (S.M.) G. Brown. Annual Sales (D). Co. Size (E).[Ⓢ]
- Vetement Pour Enfants Petit Agneau, See Little Lamb Children's Wear.
- Vêtements Admiration Ltée., See Admiration Clothes Ltd.
- ★Vêtements Adorable Junior Garments Inc., Les, 7101 Park Ave., Suite 304, Montreal, Que. H3N 1X9. Tel. 514-273-9171. Fax: 514-270-6657. Telex: 055-62171. "Novelti" and "Piedestal Petites" ladies' coats and jackets, "Pizazz" and "Rue Grenelle" raincoats and jackets.
For.Rep., Deux Amis Ltd., New York, NY, U.S.A.
(P.) I. Karper; (G.M.) J. Phillips; (P.A.) Ms. E. Leiter. Annual Sales (D). Co. Size (D).
- Vêtements Delmonte Canada Inc., 3575 St. Lawrence Blvd., Suite 600, Montreal, Que. H1S 2L6. Tel. 514-845-2274. Made to measure suits and overcoats for men.
(P.) A. Villani. Annual Sales (B). Co. Size (A).
- Vêtements Heidi Ltée., 123 ave. Renaud, Laurierville, Que. G0S 1P0. Tel. 819-365-4229. Fax: 819-365-4424. Infants' clothing.
(P.) R. 8erube. Annual Sales (C). Co. Size (8).[Ⓢ]
- Vêtements Impermeables R 8 Inc., Les, 5357, rue de Castille, Montreal N., Que. H1G 3E3. Tel. 514-322-9941. Fax: 514-322-9787. Dept. of Transport approved life jackets, also raincoats for sports, security and work.
(P.) Ms. T. Legare Savard; (G.M.) B. Savard; (V.P.) Marcel Savard; (V.P.) Michel Savard. Annual Sales (H). Co. Size (A).[Ⓢ]
- Vêtements Made-To-Fit Inc., [Made-To-Garment Inc.], 333 rue Chabanel W., Suite 800, Montreal, Que. H2N 2E7. Tel. 514-382-5890. Telex: 05-825653. Boys' and girls' sportswear. Brand, "Krickets".
(G.M. & P.A.) R. Simon. Annual Sales (D). Co. Size (C).
- Vêtements Progress Brand Inc., Les, See Progress Brand Clothes, Inc.
- Vêtements Super Value Inc., Suite 404, 9320 St. Lawrence Blvd., Montreal, Que. H2N 1N7. Tel. 514-384-0103. Fax: 514-383-1271. "Super Value", "Val Mode", "Sue Eldon" and "Bonne Chance" ladies' blouses.
(P.) L. Denburg. Annual Sales (C). Co. Size (C).[Ⓢ]
- Vêtements Utility Inc., Les, See Utility Garments Inc.
- Vêtements Victoriaville Inc., Les, 5 rue Milot, C.P. 588, Victoriaville, Que. G6P 6V7. Tel. 819-758-3113. Clothing for children, men and women.
(G.M.) M. Faubert; (Plant Mgr.) J. Camiré. Annual Sales (C). Co. Size (D).
- ★Vêtements de Sport Colonial Canada Inc., Les, [Colonial Sportswear Canada Inc.], 5605 de Gaspé, Ste.201, Montreal, Que. H2T 2A4. Tel. 514-273-8342. Toll Free: 800-361-5613. Fax: 514-270-6709. Associates, Australian, Montreal, Que. Men's, boys' and kiddies' swimwear, shorts, active sportswear, bathrobes. Brands, "Gym Sports", "Aquasport", "Rio-Rano", "Ultrasport", "Leisureport", "Surfsport".
(P.) A. Tannenbaum; (V.P.) I. Tannenbaum; (Prod'n Mgr.) Miss L. Gardiner; (Cont.) Mrs. K. Patton. Annual Sales (D). Co. Size (D).[Ⓢ]
- ★Vetrepharm Inc., 69 Bessemer Rd., Unit 27, London, Ont. N6E 2V6. Tel. 519-685-5800. Toll Free: 800-265-5464. Fax: 519-685-8825. Telex: 064-5817. Plant, Putnam, Ont. Subsidiaries, Vetrepharm, Athens, GA, U.S.A., Melbourne, Australia. Hormones, pharmaceuticals, antibodies, etc.
For.Rep., Ireland.
(P.) G. McRae; (Cont.) A. Beraldo; (Purch.Mgr.) B. Lapp; (Tech.Dir.) S. Alkemade. Annual Sales (D). Co. Size (C).
- Vet's Steel Products Co. Ltd., 5719 - 103A St., Edmonton, Alta. T6H 2J6. Tel. 403-438-6970. Fax: 403-437-0336. Concrete and construction accessories, custom formed wire products, custom design of metal stampings.
(P.) K.A. Rayner. Annual Sales (C). Co. Size (A).[Ⓢ]
- ★Via-Chem Inc., 755 Lebeau Blvd., St-Laurent, Que. H4N 1S5. Tel. 514-332-3533. Toll Free: 800-361-6969. Fax: 514-332-0773. Telex: 05-827750. Plants, Montreal, Que., Hollis, NY, U.S.A. Subsidiaries, Super Glue Corp., Apple Adhesives Inc., Applinter Adhesives Inc. Adhesives, cyanoacrylates, paper glues, "Ciba Geigy" araldite epoxy, "Gripper" adhesives for all uses and vinyl products.
For.Reps.: Abingdon Associates, England; Asian Mfg. Services, Hong Kong.
(P.) F.M. Markus; (V.P. & S.M.) I.S. Weber. Annual Sales (C). Co. Size (B).[Ⓢ]
- ★Viandes Transit International Ltée., 955 Michelin, Laval, Que. H7L 9Z7. Tel. 514-668-6320. Toll Free: 800-361-0794. Fax: 514-669-2456. Telex: 05-268748. Subsidiaries, Les Produits Alimentaires P.A.M. Ltée., Les Viandes Transbec Inc., Laval, Que. Pickled meats including pig's tails, pork riblets, feet and backfat, beef navels, etc.
(C.E.O.) J.G. Ayotte; (S.M.) D. Ste-Marie. Annual Sales (D). Co. Size (8).[Ⓢ]
- VIBCO VIBRATION PRODUCTS INC., P.O. Box 3681, Stn C, Hamilton, Ont. L8H 7N1. Tel. 416-573-6300. Fax: 416-578-7701. Air blasters, vibrating tables, air electric and hydraulic vibrators.
(P.) T. S. Wadensten; (G.M.) J. Millar. Annual Sales (C). Co. Size (A).[Ⓢ]

† Indicates firms seriously interested in export trade. ...

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- ★**Vibra Finish Ltd.**, 5329 Maingate Dr., Mississauga, Ont. L4W 1G6. Tel. 416-625-9955. Fax: 416-625-5261. Vibratory deburring and finishing machinery, abrasive grinding, cleaning, burnishing, descaling and rust inhibiting compounds.
(P.) D. Bradshaw; (V.P. & G.M.) B. McGillivray. Annual Sales (C). Co. Size (A).Ⓢ
- Vibrapipe Ltée.**, 648 Labelle Blvd., Blainville, Que. J7C 2J2. Tel. 514-430-7650. Fax: 514-430-8220. Concrete pipe, fittings, manholes, catch basins, valve chambers, pumping stations, etc. Parent company, Lake Ontario Cement Limited, Toronto, Ont.
(V.P. & G.M.) H. Daigle. Annual Sales (D). Co. Size (C).Ⓢ
- Vibration Technology Ltd.**, 1950 Ellesmere Rd., Unit 12, Scarborough, Ont. M1H 2V8. Tel. 416-438-9320. Fax: 416-439-1937. Musical instrument and background music amplifiers, D.J. equipment, public address systems.
(V.P.) H. Gandhi. Annual Sales (B). Co. Size (A).Ⓢ
- Vibron Limited**, 1720 Meyerside Dr., Mississauga, Ont. L5T 1A3. Tel. 416-670-4922. Fax: 416-670-1698. Branch office, Halifax, N.S. Noise and vibration control products including, vibration isolators, sound traps, mufflers, acoustical plenums, enclosures, etc.
For.Reps., Mandell-Vasquez Inc., Toledo, OH, Martec Associates Inc., Elk Grove Village, IL, U.S.A.
(Chmn.) D. L. Allen, Ph.D.; (P.) V. L. Lewis; (Cont.) R. Stanley; (Plant Mgr.) N. But; (Consultant) L. Waring. Annual Sales (C). Co. Size (C).Ⓢ
- Vic Bussieres Inc.**, 282, Rte. 111 ouest, Amos, Que. J9T 2X8. Tel. 819-732-6474. Fax: 819-732-5298. "Canvic" wide bandsaw blades for use in sawmill operations.
(P.) V. Bussieres; (S.M.) D. Bussieres; (Acct.) D. Gelin. Annual Sales (C). Co. Size (A).Ⓢ
- Vic Store Fixtures (1977) Inc.**, [Vic Mobiliers de Magasins (1977) Inc.], 1440 Notre-Dame West, Victoriaville, Que. G6P 6T3. Tel. 819-758-0626. Fax: 819-758-8256. Branch offices, Halifax, N.S. Boucherville, Montreal, Que., Mississauga, Ont. Metal shelving, showcases, wood counters and bunks. Brand, "Vicflex".
(P.) J. Canin; (V.P.) R. Laroche; (Sales Dir.) D. Precourt; (Plant Mgr.) J. Thibault. Annual Sales (D). Co. Size (D).
- VICWEST STEEL, [LES ACIERS VICWEST]**, 1296 South Service Rd. W., Oakville, Ont. L6L 5M7. Tel. 416-825-2252. Fax: 416-825-2272. Sales office and warehouses, Falmouth, N.S., Moncton, N.B., Brossard, Quebec, Que., London, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta. Plants, Victoriaville, Que., Bramalea, Cambridge, Stratford, Strathroy, Oakville, Georgetown, Ont., Saskatoon, Sask., Surrey, B.C. Galvanized steel and aluminum, roofing and siding, standard and prepainted, for industrial, commercial and agricultural use, roofing and siding nails, curtain walls, skylights, windows and entryways. Brands, "Victoria", "Vic-Grip", "Super-Vic", "Channel Wall".
(C.E.O.) D. O'Reilly; (Mktg.) D. Galliher; (Mgr.) S. Stadenyckyi; (G.S.M.) M. MacDonald. Annual Sales (G). Co. Size (G).Ⓢ
- Vica (Canada) Manufacturing Ltd.**, 920 Memorial Ave., Thunder Bay, Ont. P7B 3Z9. Tel. 807-345-6086. Fax: 807-343-9487. Blank video cassette tapes.
(Exec.Dir.) T.K. Tsui; (Admin.Dir.) W. Ng. Annual Sales (B). Co. Size (A).Ⓢ
- Viceroy Homes Limited**, 30 Melford Dr., Scarborough, Ont. M1B 1Z4. Tel. 416-298-2200. Fax: 416-298-9545. Branch offices, Montreal, Que., Ottawa, Mississauga, Kitchener, St. Catharines, Ont., Calgary, Alta. Plant, Port Hope, Ont. Subsidiary, Viceroy Homes, Inc., U.S.A. Divisions, Cambridge Forest Products, Superwindow. Pre-cut wood frame and factory built homes and cottages. Brand, "Viceroy Homes".
(P.) G. Lindal; (Exec.V.P. & G.M.) C. Lindal; (V.P.) E.J. Simpson; (V.P.Fin.) W.R. Simpson. Annual Sales (E). Co. Size (E).Ⓢ
- Viceroy Rubber & Plastics Ltd.**, 1655 Dupont St., Toronto, Ont. M6P 3T1. Tel. 416-762-1111. Fax: 416-762-0889. Telex: 06-22479. Branch offices, St-Laurent, Que., Ottawa, Ont., Surrey, B.C., Pontiac, MI, Houston, TX, U.S.A. Associates, Allied Plastic Fabricators, Weston, Reliable Toy Corp., Toronto, Ont., Sunlight Skylights, Houston, TX, U.S.A. Rubber and vinyl goods, extruded plastic goods, injection and rotational moulded plastic products. Brand, "Viceroy".
(P. & C.E.O.) R. Bruhm; (Dir.Sales & Mktg.) R. Shepherd; (G.M.) T. Bruhm; (Br.Mgr.Surrey) D. Brown; (Br.Mgr.St-Laurent) J. Gunn. Annual Sales (D). Co. Size (D).Ⓢ
- ★**Vickers S.Y.S. Inc.**, 280 Attwell Dr., Rexdale, Ont. M9W 5B6. Tel. 416-675-7780. Fax: 416-675-7784. Telex: 06-989152. Branch offices, Montreal, Que., Burnaby, B.C. Associate, Aeroquip Canada Ltd., Toronto, Ont. Hydraulic power units, control valves. Brands, "Vickers", "Staffa", "Double A", "Modular". Parent company, Vickers International Inc., Maumee, OH, U.S.A.
For.Reps., Portugal, Spain, England, Belgium, Denmark, Norway, Sweden, Finland, France, Italy, Switzerland, Germany, Hong Kong, The Netherlands, Israel, S.Africa, Brazil, Japan, Australia, New Zealand, Mexico, U.S.A., Argentina, Chile, Colombia, Peru, Venezuela, Austria, India, Korea, Malaysia, Philippines, Singapore, Taiwan, Thailand, Greece, Turkey, Holland.
(G.M.) J. Boniface, Jr.; (Cont.) K. R. Downing; (Ops.Mgr.) I. Gabb. Annual Sales (E). Co. Size (C).Ⓢ
- ★**Vicon Manufacturing Inc.**, 131 Sheldon Dr., P.O. Box 1240, Cambridge, Ont. N1R 6C9. Tel. 519-622-2800. Fax: 519-622-2330. Branch office, St. Hyacinthe, Que. Plants, Cambridge, Ont., Portage LaPrairie, Man. Associate, Canadian Cooperative Implements Limited, TBG Industries Inc., New York, NY, U.S.A. Agricultural implements including round balers, swathers, rakes, pull type combines, sprayers, cultivators and diskers. Brands, "Vicon", "Cereal implements". Parent company, Vicon B.V., The Netherlands.
For.Rep., Vicon B.V., Netherlands.
(P.) W. C. Bultman; (V.P.Fin. & Admin.) J. Ross Cochran; (V.P.Ops.) F. T. Herrick; (Sales & Mktg.Mgr.) D. H. Cassidy. Annual Sales (E). Co. Size (E).Ⓢ
- Vicply Inc.**, 1435 rue Island, Montreal, Que. H3K 2N7. Tel. 514-931-7312. Telex: 055-62408. Melamine stock panels, low pressure overlay panels.
(P.) J. Lapalme; (S.M.) V. Prendergast; (Plant Mgr.) L. Thommesen. Annual Sales (D). Co. Size (B).
- Vicraft Plastics Ltd.**, 80 Midwest Rd., Unit 20, Scarborough, Ont. M1P 4R2. Tel. 416-752-7755. Fax: 416-752-7887. Design and fabrication of vinyl plastic packaging, beach bags, vinyl novelties, cases and inflatables.
(P.) C. Campbell; (Plant Mgr.) F. Essner; (P.A.) Mrs. M. Bird; (Off.Mgr.) Ms. C. Volkovskis. Annual Sales (C). Co. Size (B).Ⓢ
- ★**Vicroc Inc.**, 951 boul. Industriel, Victoriaville, Que. G6P 6T3. Tel. 819-758-0571. Fax: 819-758-5740. Rock drilling accessories, grader and snow plow carbide blades, hydraulic equipment for spring shop. Brand, "Vic Roc".
(P.) A. Martineau; (Plant Mgr.) J.G. Demontigny. Annual Sales (C). Co. Size (A).Ⓢ
- VICTAULIC CO. OF CANADA LIMITED**, 65 Worcester Rd., Rexdale, Ont. M9W 5N7. Tel. 416-675-5575. Fax: 416-675-5729. Branch offices, Halifax, N.S., Montreal, Que., Sudbury, Ont., Edmonton, Alta., Richmond, B.C. Pipe couplings, fittings, valves and pipe grooving tools. Brands, "Victaulic", "Vic-Groover", "Zero-Flex", "Hugger", etc. Parent company, Victaulic Company of America, Easton, PA, U.S.A.
(V.P. & G.M.) R. N. Cope; (Mat'l's Mgr.) R. Vaux; (Cont.) Mrs. T. DiCease; (Mgr.Mktg.Serv.) D. R. Jones. Annual Sales (D). Co. Size (D).Ⓢ
- Victor Fox Foods, Limited**, 130 James Ave., Winnipeg, Man. R3B 0N8. Tel. 204-942-5421. Fox and mink foods. Brand "Victor".
(P.) J. G. Langtry; (V.P. & S.M.) J. Bud Langtry. Annual Sales (C). Co. Size (A).
- VICTOR HOLMES, SONS & CO. LTD.**, 695 Westney Rd. S., Unit 4, Ajax, Ont. L1S 6M9. Tel. 416-686-7400. Fax: 416-686-6244. Special lathe chucks and work holding equipment. Brand, "Holmes".
(P.) M. Stephen Robert Holmes; (V.P. & G.M.) J. Martin Victor Holmes; (S.M. & P.A.) Mrs. S. Ruth Holmes; (Foreman) M. Outen. Annual Sales (B). Co. Size (A).Ⓢ
- Victor, Jack, Limited**, 1250 St. Alexander St., Montreal, Que. H3B 3H6. Tel. 514-866-4891. Men's clothing. Brands, "Alpacama", "Shipley". Co. Size (E).
- Victoria Foundries Ltd.**, 622 Pembroke St., Victoria, B.C. V8T 1H6. Tel. 604-384-2124. Fax: 604-384-9024. Municipal and industrial castings in cast iron and aluminum, custom casting, cleanout doors, drain gates, ornamental street lamp standards.
(G.M.) R.W. Smith; (Asst.Mgr.) R. Betts; (Prod'n Mgr.) B. Grant. Annual Sales (C). Co. Size (A).
- Victoria Industries Inc.**, See Industries Victoria Inc.
- ★**Victoria Industries Ltd.**, 941 Ellery St., Victoria, B.C. V9A 4R9. Tel. 604-386-6231. Fax: 604-383-6533. Hydraulic and mechanical jacks for recreational vehicles, camper steps, also fifth wheel hitches. Brand, "Hijacker". Parent company, V.I.L. Holdings Ltd., Victoria, B.C.
(P.) G. J.D. Cameron. Annual Sales (C). Co. Size (A).Ⓢ
- ★**Victoria Machinery Depot (1986) Co. Ltd.**, 343 Bay St., P.O. Box 670, Victoria, B.C. V8W 2P3. Tel. 604-382-2141. Fax: 604-382-2565. Machinists, boilermakers, heat exchangers, process vessels for petro-chemical, fertilizer and pulp and paper industries, oil refinery vessels. Brand, "V.M.D.". Parent company, V.M.D. Holdings Co. Ltd.
(P. & G.M.) M. E. Halladay; (Compt.) H. Albert Hestler; (S.M.) M. D. Parfitt; (Plant Supt.) C. L. Andrews; (Chief Eng.) E. L. Dyke. Annual Sales (D). Co. Size (D).Ⓢ
- ★**Victoria Plating Ltd.**, 892 Devonshire Rd., Victoria, B.C. V9A 4T6. Tel. 604-385-0341. Fax: 604-383-2861. Subsidiary, Deadly Dick Lures, Victoria, B.C. Fishing lures.
(P.) D. Lowe; (S.) Mrs. P. Lowe. Annual Sales (B). Co. Size (A).
- ★**Victoria Plywood Cooperative**, P.O. Box 1206, Victoria, B.C. V8W 2V4. Tel. 604-382-8241. Fax: 604-382-4481. "VP" douglas fir plywood, cedar veneer, peeler cores, chips.
For.Reps., Balfour Guthrie (Canada) Ltd., Vancouver, B.C., Noranda Forest Sales, Toronto, Ont.
(G.M.) J. B. Deatherage; (Plant Mgr.) C. B. Cox. Annual Sales (D). Co. Size (E).Ⓢ
- Victoria Precision Inc.**, 2901 Rouen St., Montreal, Que. H2K 1N9. Tel. 514-524-1143. Fax: 514-521-3817. Sales office and showroom, Brampton, Ont. "Precision" "Minelli" and "Leader" bicycles, tricycles, wagons and general wheel goods.
(Chmn.) W. Stanimir; (P.) P. Stanimir; (Cont.) L. Nollet; (P.A.) G. Panneton; (S.M.) R. Bayard; (Plant Mgr.) D. Pharand; (Accts.Exec.) A. Holmstrom. Annual Sales (D). Co. Size (E).
- Victorian Brass Works Ltd.**, 237 Doney Cres., Concord, Ont. L4K 1P6. Tel. 416-669-4370. Telex: 06-964783. Associate, Victorian Iron Works Ltd., Concord, Ont. Brass beds and furniture.
(P.) T. O'Brien. Annual Sales (D). Co. Size (D).
- ★**Victoriaville Caskets Limited**, [Cercueils Victoriaville Limitée], 7 Aqueduc St., P.O. Box 428, Victoriaville, Que. G6P 6T2. Tel. 819-752-4093. Fax: 819-752-3511. Warehouses, Moncton, N.B., Montmagny, Lac-que, Que., Toronto, Ancaster, Ont. Caskets and coffins. Brand, "Victoriaville". Parent company, Premier Caskets Corporation, Mount Forest, Ont.
For.Rep., Rudolph Delpesh, Barbados.
(P. & G.M.) C. Dumont; (S.T.) A. Dumont. Annual Sales (D). Co. Size (D).
- Victory Equipment (1983) Limited**, 510-36 St. N., Lethbridge, Alta. T1H 5H6. Tel. 403-327-4389. Fax: 403-327-4826. "Victory" blade cultivators, oscillating harrows, combine pick-up, conversion kit for Melroe pick-up, "Seed-O-Vator" air drills.
(P.) R. Dyken; (V.P.) H. Klassen; (Cont.) R. Hardy; (Plant Mgr.) R. Beckett. Annual Sales (C). Co. Size (A).Ⓢ
- ★**Victory Group**, The, 31 Penn Dr., North York, Ont. M9L 2A6. Tel. 416-743-8993. Fax: 416-743-8647. Promotional headwear and jackets.
(V.P. & G.M.) S. Steinhauer; (Mktg.Div.) F. Darin; (Cont.) M. DeWolf; (Plant Mgr.) J. Tindall. Annual Sales (D). Co. Size (D).
- Victory Soya Mills Division Central Soya Canada**, 333 Lakeshore Blvd. E., Toronto, Ont. M5A 1C2. Tel. 416-363-8771. Fax: 416-864-3113. Plant, Hamilton, Ont. Vegetable oils and meals, soy bean flour. Brands, "Veeline", "Victolec". Parent company, Central Soya, Fort Wayne, IN, U.S.A.
(G.M.) C. Murray Davis; (Mgr.Commodity Ops.) R. A. Watson. Annual Sales (G). Co. Size (D).Ⓢ
- Victory Sports**, 115 Bridgeport Rd. E., Waterloo, Ont. N2J 2K3. Tel. 519-745-1136. "Victory Sports" sweatsuits.
(P.) L.S. Keung. Annual Sales (C). Co. Size (C).
- ★**Victrix Limited**, 416 Elizabeth St., P.O. Box 1807, Guelph, Ont. N1H 7A1. Tel. 519-836-1480. Fax: 519-836-4693. Branch office, Kanata, Ont. Plant, 60 Johnston St., Guelph, Ont. Antennas, pyrotechnic devices, waveguides for use in radar transmission, military webbing supplies, kit bags.
(P.) P.T. Valeriotte; (V.P.) T. Harry Lawry; (Prod'n Mgr.) K. Dunn. Annual Sales (D). Co. Size (C).Ⓢ
- Vidal, H.C., Ltée.**, 5700 Philippe Turcot, Montreal, Que. H4C 1V6. Tel. 514-937-6187. Fax: 514-937-6715. Marine boilers, general plate work. Brand, "Vidal".
(P.) H. Paul Vidal; (S.) J.A. Vidal; (V.P. & S.M.) P. Vidal; (Plant Mgr.) F. Renaud. Annual Sales (C). Co. Size (C).Ⓢ
- Video Montreal Inc.**, See Montreal Video Inc.

- ★Videolux Canada Inc., 1073 St-Esprit, Sherbrooke, Que. J1K 2K4. Tel. B19-566-0406. Toll Free: B00-567-7312. Fax: B19-566-5779. Telex: 05-B36267. Plant, Downsview, Ont. Blank videocassettes. Brand, "V.C.I." (V.P. & G.M.) J. Ouzzan. Annual Sales (C). Co. Size (B).Ⓢ
- ★Videotape Research Ltd., 595 Middlefield Rd., Units 4 & 5, Scarborough, Ont. M1V 3S2. Tel. 416-293-1042. Fax: 416-297-4757. Audio/visual switching and distribution, cassette duplication systems and machine assignment control for the broadcast industry.
(P.) H. Costa; (P.A.) J. Costa; (Plant Mgr.) D. Tomiszer. Annual Sales (B). Co. Size (A).Ⓢ
- Vieira Accurate Machining, 750 Oakdale Rd., Unit 1B, Downsview, Ont. M3N 2Z4. Tel. 416-746-0370. Machinists, precision parts, close tolerance work, prototype and production.
(Prop.) T. Vieira. Co. Size (A).
- Vienna Furniture Refinishing Div. of Leopold Weillinger Ltd., 17 Mary St., Aurora, Ont. L4G 1G1. Tel. 416-773-6701. Custom furniture and showcases, reproductions of antiques, refinishing.
(P.) M. Morra; (V.P.) R. Morra; (S.) J. Morra; (T.) M. Morra. Annual Sales (B). Co. Size (A).Ⓢ
- †Vienna Meat Products Ltd., 170 Nugget Ave., Scarborough, Ont. M1S 3A7. Tel. 416-759-44B1. Fax: 416-297-0B36. Hams, salami, bacon, sausage. Brands, "Vienna Brand", "Pick Fein", "Peppersack", "Vienna Mini-Peps", etc. Parent company, Kawaja Foods Ltd.
(P.) P. Kawaja; (V.P.) B. Steinhauser. Annual Sales (D). Co. Size (C).Ⓢ
- Viessmann Manufacturing Company Inc., 115 Randall Dr., Waterloo, Ont. N2V 1C5. Tel. 519-885-6300. Fax: 519-885-0B87. Hot water heating boiler and burner units using oil and natural/propane gas for residential/commercial use. Brands, "Atola-Renox", "Vitola", "VertiCell", "Trimatik". Parent company, Viessmann Werke GmbH & Co., Allendorf/Eder, W. Germany.
(G.M.) H. Prell; (S.M.) P. Juette; (P.A.) E. Himsl. Annual Sales (C). Co. Size (A).Ⓢ
- ★Viewstar Canada Inc., 975 Dillingham Rd., Pickering, Ont. L1W 3B2. Tel. 416-286-7125. Fax: 416-839-2667. "Heatstar" quartz heaters, "Viewstar" T.V. cable converters. Parent company, Tut Enterprises, Downsview, Ont.
(Chmn.) B. S. Simmonds; (P.) P. W. Simmonds; (Nat. S.M.) A. Sopol. Annual Sales (D). Co. Size (B).Ⓢ
- Vigeant, Jean-Marc, Inc., 497 St-Denis, St-Alexandre, Que. J0J 1S0. Tel. 514-346-40B9. Galvanized steel or aluminum truck sleepers, also truck bodies in steel, aluminum and F.R.P. Brand, "Vigeant".
(P. & G.M.) J.M. Vigeant. Annual Sales (B). Co. Size (A).
- Vignobles du Québec (Vinification) Inc., Les, 215 Montée Glass, Hemmingford, Que. J0L 1H0. Tel. 514-247-2671. Fax: 514-449-1625. "Petit Prince", "L'Italian", "Seigneur de Beaujeau", "Cuisse de Bergère" and "Vive" wines.
(P.) J. Darrigo; (G.M.) R. Bizzarro. Annual Sales (B). Co. Size (A).Ⓢ
- Vigoro Inc., 1400 Queensway, Toronto, Ont. M8Z 1S4. Tel. 416-259-320B. Fax: 416-259-5965. Plants, Montreal, Que., Toronto, Ont., Edmonton, Alta. "Golden Vigoro" lawn fertilizer. Parent company, Vigoro Industries Inc., Savannah, GA, U.S.A.
(G.M.) N. Scholey; (Asst.Mgr.) E. Barkhurst; (Plant Mgr.) J. Scriven. Annual Sales (D). Co. Size (N/R).
- ★Viking Air Ltd., #9 - 9600 Canora Rd., Sidney, B.C. V8L 4R1. Tel. 604-656-7227. Toll Free: 800-663-8444. Fax: 604-656-0673. Telex: 049-74B5. Plant, Victoria International Airport. Airframe parts and components, swaged aircraft cable assemblies, tubing and high pressure hose assemblies for aircraft fuel and hydraulic systems.
(P.) C. Vilas; (G.M.) K. Middleton; (Ops.Mgr.) R. White; (S.M.) D. Curtis; (Chief Eng.) E.M. Evans. Annual Sales (C). Co. Size (B).Ⓢ
- Viking Brush Limited, 5317 Drolet St., Montreal, Que. H2T 2H5. Tel. 514-276-2543. Fax: 514-276-6673. Household and industrial brushes, mops, dusters and brooms. Brand "Viking".
(P.) J. Bastian. Annual Sales (D). Co. Size (D).
- Viking Engine & Tool Co., Limited, 310 Bartlett Ave., Toronto, Ont. M6H 3G7. Tel. 416-531-4611. Toolmakers, special machinery. Brand, "Vetco".
(P.) S. Sass; (G.M.) V. Carnelli; (P.A.) M. N. Darling. Annual Sales (B). Co. Size (A).
- †Viking Fire Protection Ltd., [Protection Incendie Viking Ltée.], 3005 Pitfield Blvd., St-Laurent, Que. H4S 1H4. Tel. 514-332-5110. Fax: 514-332-6260. Telex: 05-B24802. Branch offices, St. John's, Nfld., Dartmouth, N.S., Saint John, N.B., Quebec, Que., Toronto, Ottawa, Ont. Plant, Montreal, Que. Subsidiaries, Brammhall Canada, Ram Security Systems, SCS Canada. "Viking" fire protection devices and sprinklers, "Ram" anti-hold-up cash protection/CCTV/card access systems, "Brammhall" security seals, "SCS" sprinkler heads and specialized valves.
(Chmn.) J. O. Petit; (P.) J. Paquette; (Ops.) G. Jolicoeur; (S.T.) R. Belanger; (Chief Eng.) M. Lareau; (P.A.) R. Lafortune. Annual Sales (E). Co. Size (E).Ⓢ
- Viking Food Products Ltd., 79 Hampstead Rd., Montreal, Que. H3X 1K2. Tel. 514-737-4500. Telex: 05B-27542. Dried, salted, fresh and frozen fish. Brand, "Viking".
(P.) M. Cohen. Co. Size (A).
- ★Viking Pump Co. of Canada, Limited, 661 Grove Ave., Windsor, Ont. N9A 6G7. Tel. 519-256-543B. Fax: 519-256-5070. Telex: 064-77644. Branch offices, Moncton, N.B., Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Associates, Atlas Engineering, Toronto, Ont., Western Pump & Machinery, Calgary, Alta. Rotary, turbine, vertical process and centrifugal pumps. Brands, "Viking", "Vican". Parent company, Devjo Industries Inc., Markham, Ont.
For.Reps., Bestobell Eng. (SA) Ltd., Elandsfontein, Flotec Limited, S.Africa; Mac Ewans Machinery Ltd., Wellington, N.S.; Alpha Trading, Tokyo, Japan; Mechmar Gedung Putera, Jakarta, Indonesia; Mechmar Sdn Bhd., Selangor, Malaysia; Mech Mar (Pte) Limited, Singapore; Unimex Technologists Inc., Metro Manila, Philippines; Fortune Development Corp., Taipei, Taiwan; Astra Contatori SPA, Varese, Italy; Regent Pump Co., Victoria, Melbourne, Australia; Bestobell Zimbabwe Ltd., Salisbury, Zimbabwe; Selwood Pump Co. Ltd., Birmingham, U.K.; D.M. Simpson & Co. (1969) Ltd., Bridgetown, National Automotive Sales & Service Co., St. Michael, Barbados; Electra Hidraulica Bogota, Colombia; Voith, Inc., Brazil; Ingenieria y Mantenimiento Industrial, S.A., Mexico D.F., Mexico.
(P.) C. Blunt; (V.P.Int'l Sales) D. Booth; (P.A.) Mrs. D. Murphy. Annual Sales (D). Co. Size (C).Ⓢ
- †Violetta China Canada, 6707 Goreway Dr., Unit 2, Mississauga, Ont. L4V 1P7. Tel. 416-677-9611. Telex: 06-96B041. Hand decorated and kiln fired ceramics, glass and lead crystal.
(P.) D. Hanlin; (V.P.Fin.) G. Waller; (V.P.Mfg.) J. Jackson; (Warehouse Mgr.) B. Adams. Annual Sales (C). Co. Size (C).
- Village Publications Ltd., 2259 Bloor St. W., Toronto, Ont. M6S 1N8. Tel. 416-767-3644. Branch office, Weston, Ont. "The Villager" community newspaper.
(Publisher) V. Kure. Annual Sales (B). Co. Size (A).
- Village Sawmill, 32 Frederick St., Box 2210, Station C, Saint John, N.B. E2L 3V1. Tel. 506-B47-5165. Plant, 1714 Rothesay Rd., Saint John, N.B. Household furniture.
(G.M.) J.D. Flood. Co. Size (A).
- Village Sportswear Mfg. Ltd., Box 31, St-Adolphe, Man. ROA 1S0. Tel. 204-B83-2290. Fax: 204-BB3-2712. Team jackets, sport uniforms, parkas, crests, direct embroidery on garments, caps, etc.
(P.) Mrs. M. Sood. Annual Sales (B). Co. Size (A).Ⓢ
- ★Villaro Industries Ltd., 10 Alden Rd., Units 3-4, Markham, Ont. L3R 2S1. Tel. 416-479-2554. Fax: 416-479-BB38. Wall units, china cabinets, entertainment centres, speaker stands, tables, computer stations, displays and store fixtures, bedroom furniture, wardrobes, closet organizers, etc.
(P.) R. Knapp; (Dir.Sales) A. Wang; (G.M.) V. Lam; (Cont.) V. Ting-A-Kee; (Dir.Purch.) M. Chan. Annual Sales (C). Co. Size (C).
- Villemaire Relieur Inc., 1610 I Provencher, Brossard, Que. J4W 2T9. Tel. 514-672-2620. Designers and manufacturers of loose leaf systems.
(Mgr.) R. DesJardins. Annual Sales (C). Co. Size (C).
- Vimod Rubber Company, 39B Nash Rd.N., Hamilton, Ont. L8H 7P5. Tel. 416-560-0772. Fax: 416-560-0509. Warehouse, Stoney Creek, Ont. Associate, Vinaflex Components, Stoney Creek, Ont. Injection moulded rubber and vinyl boots for men, women, children and industrial footwear. Parent company, Chamberlain Phipps Canada Limited, Hamilton, Ont.
(P.) E. Vegter; (G.M.) P. Hubner. Annual Sales (D). Co. Size (D).Ⓢ
- Vin Geloso Inc., 383B boul. Leman, St-Vincent de Paul, Que. H7E 1A1. Tel. 514-661-0281. Telex: 05-25183. "Geloso" wines. Co. Size (B).
- Vinaflex Canada Limited, 39B Nash Rd. N., Hamilton, Ont. L8H 7P5. Tel. 416-560-0772. Telex: 061-8814. Associate, Vimod Rubber Company, Hamilton, Ont. Injection moulded soles and other moulded footwear items including skate shells. Parent company, Chamberlain-Phipps PLC, Higham Ferrers, Northamptonshire, U.K.
(P.) P. Hubner; (Dir.Admin.) F.B. McDonald. Annual Sales (D). Co. Size (D).
- Vincent Millwork 19B3 Ltd., 599 Henry Ave., Winnipeg, Man. R3A 0V1. Tel. 204-786-B951. Fax: 204-783-7B06. Associate, Craxton Acoustical Products Canada Ltd. Commercial millwork, cabinets for offices, kitchens, restaurants, hospitals, nursing homes and laboratories.
(P.) R.W. Low. Annual Sales (C). Co. Size (A).Ⓢ
- Vins Brights Ltee, Les, 601, rue Be-Ariault, Longueuil, Que. J4G 1Z1. Tel. 514-679-5640. Fax: 514-679-1580. Telex: 05-8255B6. Plant, St-Hyacinthe, Que. Parent company, T. G. Bright & Co. Ltd., Niagara Falls, Ont.
(G.M.) R. Bergeron. Annual Sales (D). Co. Size (C).
- Vintex Inc., 691 Gana Crt., Mississauga, Ont. L5S 1P2. Tel. 416-670-0505. Fax: 416-670-49B1. Vinyl coated textiles for truck covers, tarpaulins, gym mats, boat tops, awnings, mine ducting, hospital and institutional use. Brand, "Vintex".
(P.) D. E. Day; (V.P.) I. Raskin; (Plant Mgr.) G. Joo; (Chief Chemist) A. Lewis. Annual Sales (D). Co. Size (B).Ⓢ
- Vinton Precision Tool Inc., 1140 Heritage Rd., Units 1-4, Burlington, Ont. L7L 4X9. Tel. 416-336-1222. Fax: 416-335-6927. Tools, dies, fixtures and machine parts.
(P.) V. Nosek; (S.T.) T. Degrun. Annual Sales (B). Co. Size (A).
- Vinyform Ltée., 1975, rue Monterey, Laval, Que. H7L 3T6. Tel. 514-688-2142. Fax: 514-66B-0107. Vinyl loose leaf binders, attache cases, advertising products.
(C.E.O. & G.M.) R. Perron; (Plant Mgr.) Y. Lambert. Annual Sales (C). Co. Size (B).Ⓢ
- ★Vinylink Corp., Box 2013, 90 Princess St., Cobourg, Ont. K9A 4Z8. Tel. 416-372-4321. Toll Free: 800-263-7799. Fax: 416-372-1798. "Vinylink" vinyl coated chain link fence, galvanized chain link fence.
(C.E.O.) H. Maltarp; (P.) G. Gould; (S.M.) T. Gadbois; (Plant Mgr.) M. Smith; (Prod.Mgr.) W. Chaput; (Cont.) B. May. Annual Sales (D). Co. Size (C).Ⓢ
- Viscard Systems Limited, 5015 Maingate Dr., Mississauga, Ont. L4W 1G4. Tel. 416-624-0380. One-write systems. Co. Size (N/R).
- ★Viscon Contact Lens Manufacturing Limited, 10214 - 112th St., Edmonton, Alta. T5K 1M5. Tel. 403-426-63B6. Toll Free: B00-661-6530. Fax: 403-428-1624. Associate, Viscon Contact Lens Manufacturing Ontario Ltd., Markham, Ont. "Viscoflex" soft contact lenses.
(P.) R. Dootjes; (S.T.) Ms. C. Dootjes; (Mgr.) B. Acar; (Mgr.) J. Burke. Annual Sales (C). Co. Size (A).Ⓢ
- ★Viscount Industries Limited, 105 East 69th Ave., Vancouver, B.C. V5X 2W9. Tel. 604-327-9446. Fax: 604-327-3B59. Telex: 04-508605. "Enterphone" door entry control system, contract manufacturing, "One Stop" telephone jacks. Parent company, North-west Telephone Company, Vancouver, B.C.
(P.) A. Gerrebos; (Mgr.Engr'g) W. McNab; (Mktg.Mgr.) G. Muise; (Prod'n Mgr.) W. Koblbauer. Annual Sales (D). Co. Size (C).Ⓢ
- Visioneering Corp., 24 Ward St., Toronto, Ont. M6H 4A6. Tel. 416-534-7991. Fax: 416-531-4130. Fluorescent lighting fixtures, electronic lighting controls, sheet metal products. Brand, "Visioneering".
(P.) D. Wiener; (V.P.) W. Wiener; (V.P.Plant & Mfg.) T. Cina. Annual Sales (D). Co. Size (D).Ⓢ
- Viskase Canada Inc., 1B8 Eglinton Ave. E. Suite 430, Toronto, Ont. M4P 2X7. Tel. 705-324-2101. Toll Free: 800-461-0330. Fax: 705-324-4377. Telex: 06-962B31. Plant, Lindsay, Ont. Finished cellulose food casings for the processed meat industry, heat shrinkable bags for the red meat and poultry packaging industries. Parent company, Viskase Corporation, Chicago, IL, U.S.A.
(V.P. & G.M.) J.R. Frank; (Cont.) J. Burns; (Mktg. & Sales Mgr.) C. Wright; (Plant Mgr.) N.P. Hamilton; (Tech. Asst. Q.C.Mgr.) R. Fevang; (Mat'ls Mgr.) F. Marshall; (Mktg.Info.Mgr.) G. R. Angers; (Bus.Dev.Mgr.) P.J. Fitzsimmons. Annual Sales (E). Co. Size (D).Ⓢ
- Visque Inc., 2333 Vimont, Montreal, Que. H1V 3R1. Tel. 514-259-0265. Toll Free: 800-363-0299. Fax: 514-259-1176. Telex: 05-B2B74B. Standard and special bolts and screws. Parent company, Reliable Fasteners Inc.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- (C.E.O.) P. Durocher; (G.M.) P. Briere; (Compt.) G.G. Wagner. Annual Sales (D). Co. Size (B).®
- ★Vista Laboratories Ltd., 8432 - 45th St., Edmonton, Alta. T6B 2N6. Tel. 403-468-0020. Fax: 403-465-9732. "Isoplate" automated petri dish spreading used primarily in microbiological laboratories.
- (P.) C. 8. Wylie. Annual Sales (B). Co. Size (A).®
- ★Visual Planning Corporation, 6805 Decarie Blvd., Montreal, Que. H3W 3E4. Tel. 514-739-3116. Fax: 514-739-0085. Branch offices, Ottawa, Mississauga, Ont., Vancouver, B.C. Plants, Montreal, Que., Mississauga, Ont., Burlington, NC, U.S.A. Associates: V.P. Visual Plastics Limited, V.P. Visual Planning Corporation, National Coaching Skills Inc., Visual Paper Corporation, Magna-plan Corp., Freeport Forwarding Inc. Scale models for planning, control boards, magnet strip, buttons and bars. Brands, "Visutype", "Visitint", "All Ways", "Liquid Chalk", "Lecturers' Marker", "Magna Plan", "Visutate". For.Reps., Magna Plan Corp., Champlain, MagnaPlan Corporation, Albany, NY, Visual Paper Corp., Burlington, NC Graphic Systems Division of MagnaPlan Corporation, Burlington, NC, U.S.A.
- (P. & G.M.) J. Josephson; (S.M.) D. Smith; (P.A.) Ms. J. Christie; (Ad Mgr.) B. Polanski. Annual Sales (D). Co. Size (C).®
- ★Visual Thermoforming Ltd., 1725 50th Ave., Lachine, Que. H8T 3C8. Tel. 514-631-9950. Fax: 514-631-8764. Telex: 05-823571. Packaging machinery, blister sealers, skin packaging, thermoforming, die cutters.
- (P.) T. Serpone. Annual Sales (C). Co. Size (A).®
- Vita Health Company (1985) Ltd., 150 Beghin Ave., Winnipeg, Man. R2J 3W2. Tel. 204-661-8386. Toll Free: 800-665-8820. Fax: 204-663-8386. Telex: 06-3666. Subsidiary, WestCan Pharmaceuticals Company. Vitamins, analgesics, minerals, herbal preparations, and health foods. Brands, "Vita Health", "WestCan", "H.S.C.".
- (C.E.O.) L. Seier; (C.O.O.) J. Holtmann; (Ops.Mgr.) T. Tardi; (Acct.) Ms. R. Cahill; (Q.C.Mgr.) A. Thedchanamoorthy; (Purch.) S. Davis; (Mktg.Dir.) D. Yachison. Annual Sales (D). Co. Size (C).
- ★Vitafoam Products Canada Ltd., 150 Toro Rd., Downsview, Ont. M3J 2A9. Tel. 416-630-6633. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-268-1247, (204, 306, 403, 506, 604, 709, 902) 800-268-1248. Fax: 416-630-9921. Plants, Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta. Subsidiaries, Engineered Foam Products Ltd., Les Fabrication Ultra, Vitacare Medical Products Inc. "Vitafoam" flexible polyurethane for furniture, "Vitalay" carpet cushions and sponges, also medical, industrial and specialty foams. Parent companies, Union Felt Products (Ont.) Ltd. and British Vita Plc., Manchester, England.
- (P.) I. Himel; (G.M.) 8. Prescott; (S.M.) M. Himel. Annual Sales (E). Co. Size (D).®
- ★Vital Automotive Systems Inc., P.O. Box 520, Milliken, Ont. L0H 1K0. Tel. 416-299-0897. Fax: 416-298-4469. Telex: 065-25157. Automotive anti corrosion rust proofing, exterior paint and interior protective products, and truck bed liner. Brand, "Vital".
- (V.P.) A. Nayed. Annual Sales (I). Co. Size (A).®
- Vito Steel Boat & Barge Construction Ltd., 9425 River Rd., Delta, B.C. V4G 184. Tel. 604-585-3666. Fax: 604-585-1121. Telex: 043-51474.
- (P.) V. Trevisi. Co. Size (C).
- ★Vitaplex Inc., 2376 Galvani, Ste-Foy, Que. G1N 4G4. Tel. 418-687-5137. Acrylic products.
- (C.E.O.) 8. Roy; (S.M.) R. Filion; (Plant Mgr.) D. Gauthier. Annual Sales (8). Co. Size (A).
- Vitrierie AFG Inc., See Ford Glass Limited.
- Vitrierie Baie St-Paul Inc., 46 rue St-Laurent, C.P. 508, Baie St-Paul, Que. G0A 180. Tel. 418-435-2525. Subsidiary, Vitrierie Lotbiniere Inc. Associate, Les Produits Verriers Novatech Inc. All weather windows, sealed units.
- (C.E.O.) H. Tremblay; (G.M.) J. Boudreault; (P.A.) R. Ouellet. Annual Sales (D). Co. Size (D).
- Vitrierie Citadelle-Quebec, Inc., 186 St. Paul St., C.P. 2326, Quebec, Que. G1K 7P5. Tel. 418-692-1990. Fax: 418-692-3959. Bevelled and silvered glass, office partitions, metal entrances and structures. Brand, "Zimmcor".
- (P. & G.M.) G. Faguy; (P.A.) C. Ferland; (Plant Mgr.) G. Fecteau. Annual Sales (C). Co. Size (8).
- Vitrierie Ferme-Neuve Inc., 261 8e Ave., Ferme-Neuve, Que. J0W 1C0. Tel. 819-587-3173. Fax: 819-587-4163. "Solaris" windows and doors, "Meilleur" vinyl sliding windows, "Colonial" wooden stairways, cabinets.
- (P.) R. Meilleur. Annual Sales (B). Co. Size (A).®
- Vitrierie Franklin, C., Quebec Inc., 255 St-Sacrement, Quebec, Que. G1N 3X9. Tel. 418-683-3602. Fax: 418-683-6773. Mirrors.
- (P. & G.M.) G. Cantin. Annual Sales (C). Co. Size (A).®
- Vitrierie Nominique Inc., 93 rue Godard, Lac Nominique, Que. J0W 1R0. Tel. 819-278-3754. Wooden doors and windows, kitchen cabinets and vanities.
- (C.E.O. & G.M.) V. Rapagna. Annual Sales (A). Co. Size (A).
- Vitrierie Norcristal (1982) Inc., 360 ave Perreault, Sept Iles, Que. G4R 1K3. Tel. 418-968-8796. Fax: 418-968-4942. Sealed glass units, wooden windows, steel frames and doors.
- (P.) G. Levesque. Annual Sales (C). Co. Size (A).
- ★Vitrierie de la Beauce Inc., 15120 Lacroix Blvd., St-Georges, Que. G5Y 1R7. Tel. 418-228-6601. Fax: 418-228-0571. Aluminum windows and doors, also frames, mirror doors, table tops, solariums and furniture components. Parent company, Vitrierie Alumiver (1987) Inc., Neufchâtel, Que.
- (C.E.O.) C. Belanger. Annual Sales (D). Co. Size (C).®
- ★Vitrex Ceramics Ltd., 5365 Monro Crt., Burlington, Ont. L7L 5M7. Tel. 416-637-8137. Fax: 416-333-9119. Ceramic moulds.
- (P.) H. 8erar. Annual Sales (8). Co. Size (A).®
- Vitto Brand Foods Limited, 934 Cambrian Hts. Dr., Sudbury, Ont. P3C 5L8. Tel. 705-560-6300. "Vitto" pork products, sausage, capocollo, porketto, meatballs, garlic-colla, beef pastrami, corned beef, honey sausage, lasagna, ravioli. Brand, "Vitto".
- (P. & G.M.) R. Kuhn; (P.A. & Plant Mgr.) G. Gilbank. Annual Sales (C). Co. Size (A).
- Vizo-8ag Limited, 45 Wingold Ave., Toronto, Ont. M6B 1P8. Tel. 416-783-3343. Fax: 416-783-9271. Plain or printed plastic bags in rolls and sheets.
- (G.M.) M.J. Whittaker. Annual Sales (C). Co. Size (B).®
- Vogel, K., Specialties, 101 Berczy St., Aurora, Ont. L4G 1X2. Tel. 416-727-8411. Production machinery.
- (P.) K. Vogel. Co. Size (N/R).
- ★Vogue Brassiere Incorporated, 225 Sparks Ave., Willowdale, Ont. M2H 2S5. Tel. 416-497-8802. Fax: 416-497-5322. Telex: 06-986665. Branch plants, Ottawa, Cambridge, Ont. All types of brassieres and girdles, Brands, "Vogue Bra", "Boutique Bra", "Vogue Bra Intimates".
- Foreign representatives in principal countries throughout the world.
- (P. & G.M.) R. Piltz; (Exp.Mgr.) Mrs. J. Halasz; (V.P.Sales) P. Hantke; (V.P. & Plant Mgr.) E. Lazarich. Annual Sales (D). Co. Size (E).
- Vogue Industries Ltd., 9031 Salley St., LaSalle, Que. H8R 2C8. Tel. 514-363-3232. Fax: 514-363-1772. Telex: 055-67146. Above ground pools and contract roll forming. Brand, "Vogue".
- (P.) G. Lebus; (V.P.Fin.) P. Guay; (V.P.Prod'n) G. Beliveau. Annual Sales (D). Co. Size (8).
- ★Voice Fax Inc., 1675 West 8th Ave., Vancouver, B.C. V6J 1V2. Tel. 604-732-9771. Fax: 604-732-3007.
- (P.) A. Holmes. Annual Sales (8). Co. Size (A).®
- ★Volcanic Glow Stoves, R.R.#2, Elmira, Ont. N38 2Z2. Tel. 519-669-1733. Associate, Weber-Lane Mfg. Ltd., Elmira, Ont. Wood pellet burning stoves which are thermostatically controlled.
- (P.) A. Weber. Annual Sales (A). Co. Size (A).
- Volcano Inc., 4300 Beaudry Ave., St-Hyacinthe, Que. J2S 8A5. Tel. 514-878-1849. Telex: 05-830545. Branch offices, Quebec, Trois Rivières, Montreal, Que., Ottawa, Toronto, Ont., Calgary, Alta. Subsidiaries, Chimneys Security Ltd., Laval, Mark-Hot Inc., Longueuil, Que., International Boiler Works, East Stroudsburg, PN, U.S.A. "ER-PMS" and "HVE" series electric boilers, "Exair" deaerators, "Duofin", "Minifin" water-tube boilers, "Volcanoil" thermal fluid heaters, "Starfire" firetube boilers, "RS" series wood waste fired boilers.
- (P. & G.M.) M. Doucet; (G.S.M.) R. Verdon. Annual Sales (E). Co. Size (E).
- ★Volker Craig Ltd., 330 Weber St. N., Waterloo, Ont. N2J 3H6. Tel. 519-884-9300. Video display computer terminals. Brands, "VC", "VC4604", "VC5000", "VC5200", "VC604/GX", "VC5000/GX". For.Rep., Volker-Craig (Europe) Ltd., Watford, England.
- (P.) A. Werenko. Annual Sales (C). Co. Size (A).®
- ★Volkswagen Canada Inc., 1940 Eglinton Ave. E., Scarborough, Ont. M1L 2M2. Tel. 416-288-3000. Fax: 416-288-3298. Telex: 06-963588. Zone offices, Dartmouth, N.S., Pointe Claire, Que., Toronto, Ont., Winnipeg, Man., Burnaby, B.C. Plant, Barrie, Ont. Aluminum alloy wheels
- for cars, steering knuckle-rotor-assembly, gear shift assemblies, catalytic converters, automotive aluminum die castings. Parent company, Volkswagen A.G., Wolfsburg, W.Germany.
- For.Rep., V.W.O.A., Troy, MI, U.S.A.
- (P.) C. Warrilow; (V.P.) R. Hestler; (Cont.) H. Peter; (Purch. Mat'l's Mgr.) S. Syed; (Plant Mgr.) J. J. Connor; (Mgr.West'n Zone Off.) R. Crocker; (Mgr.Prairie Off.) G. Maingot; (Central Zone Off.) G. Baldwin; (Quebec Zone Off.) J. Viney; (Atl.Zone Off.) J. Morin. Annual Sales (H). Co. Size (F).®
- ★Vollrath of Canada Limited, 7605 Bath Rd., Mississauga, Ont. L4T 3T1. Tel. 416-677-1164. Fax: 416-677-1737. Stainless steel and plastic medical products, food service utensils and serving ware, mobile, cafeteria and buffet units, food transport equipment. Brand, "Vollrath". Parent company, Windway Capital Corporation Sheboygan, WI, U.S.A.
- (P.) W. Niehaus; (V.P.) Mrs. J. Adams. Annual Sales (D). Co. Size (A).®
- ★Volume Metric Systems Ltd., 26A Airview Rd., Rexdale, Ont. M9W 4P2. Tel. 416-747-6286. Toll Free: (U.S.A.) 800-387-2809. Fax: 416-747-6119. Positive displacement blowers.
- (P.) J. Kovic. Annual Sales (B). Co. Size (A).®
- ★Volumetric Limited, 1175 Appleby Line, Burlington, Ont. L7L 5H9. Tel. 416-335-8944. Fax: 416-335-8972. Flow meters for sewage pump stations. Parent company, Aer-O-Flo Environmental Inc.
- (P.) H. Marshall; (V.P.) J. Jorritsma. Annual Sales (B). Co. Size (A).®
- Volumex Ltée, 9031 Parkway boul., Montreal, Que. H1J 1N4. Tel. 514-352-8070. Fax: 514-352-6428. Bookbinding.
- (P.) Y. Lussier. Annual Sales (C). Co. Size (C).®
- Volvo Canada Ltd./Ltée., 175 Gordon Baker Rd., North York, Ont. M2H 2N7. Tel. 416-493-3700. Fax: 416-496-0552. Telex: 06-966535. Branch offices, Baie D'Urfe, Que., Richmond, B.C. Assembly plant, Halifax, N.S. "Volvo" automobiles, "VME" heavy equipment. Parent company, Volvo Canadian Holdings Ltd., Toronto, Ont.
- (Chmn.) B. Ahlstrom; (C.E.O. & P.) 8. Lundberg; (V.P. & C.F.O.) H.G. Butler; (P.A.) J. McKenna; (V.P. & Gen. Plant Mgr.) G. Jennegren; (G.M.Heavy Equip.Div.) P. Vogels; (P.R.) K.A. Barratt. Annual Sales (G). Co. Size (E).®
- Von Taves Electronics Inc., 35 Van Kirk Dr., Unit 18, Brampton, Ont. L7A 1A5. Tel. 416-459-6306. Toll Free: 800-387-2511, (U.S.A.) 800-387-2311. Fax: 416-459-7704. "Showgun" VHF/FM/UHF broadband television antenna, television amplifiers.
- (Chmn.) P. Salmon; (S.M.) D. Antaya. Annual Sales (B). Co. Size (A).®
- Voortman, W. & H., Limited, 4455 North Service Rd., P.O. Box 206, Burlington, Ont. L7R 3Y2. Tel. 416-335-9500. Fax: 416-332-5499. Voortman cookies.
- (P.) H. Voortman; (V.P.) W. Voortman; (Cont.) T. Lobert. Annual Sales (E). Co. Size (E).®
- ★Voplex-Haplich Corporation, P.O. Box 638, 969 Juliana Dr., Woodstock, Ont. N4S 7Z8. Tel. 519-539-8551. Fax: 519-539-7273. Automotive body side mouldings.
- (P.) J. Tolliss; (Mktg.Dir.) P. Herrmann; (Cont.) P. Verlaan; (Mat'l's Mgr.) E. Rudiger; (Eng.Mgr.) I. Hayman. Annual Sales (D). Co. Size (C).
- Vopni Press Ltd., 1941 Saskatchewan Ave. W., P.O. Box 130, Portage la Prairie, Man. R1N 3B4. Tel. 204-857-3427. Fax: 204-239-1270. Publishers of Daily Graphic, Herald Leader Press. Parent company, Bowes Publishers Limited.
- (Publisher) H. A. McTaggart. Annual Sales (C). Co. Size (B).®
- Voros Signs Ltd., R.R. #1, Fordwich, Ont. N0G 1V0. Tel. 519-335-3084. Toll Free: 800-265-3008. Electric plastic and neon signs.
- (P.) B. Voros; (V.P.) T. Voros; (S.T.) M. Stever. Annual Sales (B). Co. Size (A).
- ★Vortex Industries Ltd., 1820 Pandora St., Vancouver, B.C. V5L 1M5. Tel. 604-251-2451. Fax: 604-251-3356. Telex: 04-352848. Ultra-power arc lamps, solar simulators.
- (P. & G.M.) G.G. Albach; (Dir.Research) D.M. Camm; (V.P.Ops.) S.L.F. Richards. Annual Sales (C). Co. Size (A).
- Vout Welding & Fabricating Ltd., 291 Kent St., Cobourg, Ont. K9A 186. Tel. 416-372-8167. Fax: 416-372-1710. Chemical and storage tanks, water treatment vessels and systems, trailers, handrails, fire escapes and structural steel.
- (P.) J. Lowe. Annual Sales (B). Co. Size (A).®

Voyageur Canoe Company Limited, 3 King St., Millbrook, Ont. L0A 1G0. Tel. 705-932-2131. Subsidiary, Voyageur School of Canoeing, Millbrook, Ont. Lightweight, fibreglass, epoxy-kevlar and cedar strip wood canoes, wood paddles. Brands, "Voyageur", "Pinetree".

(P.) G. A. Fallis. Annual Sales (A). Co. Size (A).®

Vu-Pak Company, 1155 Sherwin St., P.O. Box 1076, St. James, Man. R3C 2Y2. Tel. 204-775-8144. Custom packaging cereals and baking goods. Brand, "Vu-Pak". Parent company, F. Archibald Brokerage Ltd., Winnipeg, Man.

(P.) P. J. Moss. Co. Size (N/R).

Vue-Craft Products Limited, 1260 Castlefield Ave., Toronto, Ont. M6B 1G3. Tel. 416-789-7163. Plastic card holders, novelties, containers.

(G.M.) P. Mosoff. Annual Sales (C). Co. Size (C).

Vulcan Automotive Equipment Ltd., 648 W. 6th Ave., Vancouver, B.C. V5Z 1A3. Tel. 604-876-3384. Fax: 604-875-6686. Remanufactured passenger car and truck engines, automobile parts, etc.

(P. & G.M.) J.W.K. Meikle; (Cont.) E.T. Tesluck; (S.M.) R. Silvester; (S.) Ms. S. Hughes. Annual Sales (D). Co. Size (C).

Vulcan Electric Co. Limited, 6510 Lawrence Ave. E., Scarborough, Ont. M1C 4A7. Tel. 416-281-1550. Fax: 416-281-3416. Battery chargers. Brand, "Vulcan".

(P.) D.H. Saunders; (Plant Mgr.) 8. Spragge. Annual Sales (C). Co. Size (B).®

Vulcan Equipment Company Ltd., 350 Progress Ave., Scarborough, Ont. M1P 4R3. Tel. 416-291-7780. Fax: 416-291-2005. Telex: 65-25174. Plants, 291 Progress Ave., 300 Midwest Rd., Scarborough, Ont. Associate, Vulcan Equipment Company, Inc. Section molds and tire spreaders, treadmolding, retreading and tire recapping equipment, also towing equipment. Brands, "Vulcan", "Vulcap", "Cradle Snatcher", "Wheel Snatcher", "Lazer", etc.

(P.) 8.D. Alm; (V.P.Fin. & Ops.) S.D. Alm; (Towing Sales & Mktg.) J. Plumpton; (Vulcap Sales) M. Syer. Annual Sales (E). Co. Size (E).®

★Vulcan Hart Canada, P.O. Box 278, 2875 East Bay Shore Rd., Owen Sound, Ont. N4K 5P5. Tel. 519-376-8886. Fax: 519-376-2955. Telex: 06-875606. Sales office, North York, Ont. Branch offices, St. John's, Nfld., Dartmouth, N.S., Moncton, N.B., Montreal, Quebec, Que., Ottawa, Sudbury, Toronto, Kingston, Barrie, Hamilton, London, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta., Victoria, Vancouver, B.C. "Moffat-Vulcan" gas and electric cooking equipment. Parent company, Vulcan Hart Corporation, Louisville, Ky., U.S.A.

(P.) E.T. Jackson, C.A.; (Sr.V.P.Mfg.) M. Pridham; (V.P.Sales) G. Moreau; (V.P.Fin.) T. Dore; (Corp.S.) G. Hunt. Annual Sales (D). Co. Size (C).

Vulcan Hoist Co. Ltd., 3435 CREMAK E., Montreal, Que. H1Z 2J2. Tel. 514-728-4527. Fax: 514-374-4231. Telex: 05-828876. Electric chain hoists.

(P.) R. Tarshis; (S.M.) Ms. E. Gilbert; (Plant Mgr.) S. Zanin. Annual Sales (C). Co. Size (A).®

Vulcan Machinery & Equipment Ltd., Manufacturing Division, 915 Memorial Ave., P.O. Box 2810, Thunder Bay, Ont. P7B 5G3. Tel. 807-623-4422. Telex: 073-4322. Branch offices, Winnipeg, Man., Saskatoon, Sask., Calgary, Fort McMurray, Edmonton, Alta., Delta, Prince George, Vernon, Cranbrook, B.C. Tree shears, rotation grapples, highlift booms, loader buckets, hydraulic cylinder rebuilding, full fabricating and machinery shop facilities. Brands, "Vulcan Rotowrist", "Wrist-O-Twist", "Roto Grapple", "Series 11 High Lift". Parent company, Vulcan Machinery and Equipment Ltd., Calgary, Alta.

(P.) K. 8. Knight; (Mgr.Machine Shop) L. Sundell; (Off. Mgr.) R. Nallii. Annual Sales (B). Co. Size (E).

Vulcan Metal Products Ltd., 31 Boul. Kennedy, St. Jerome, Que. J7Y 4B4. Tel. 514-436-5355. Fax: 514-436-8421. Metal products.

(P.) E. Desjardins; (V.P.) G. Desjardins. Annual Sales (D). Co. Size (C).®

Vulcan Packaging Inc., [Emballages Vulcan Inc.], 230 New Toronto St., Toronto, Ont. M8V 2E8. Tel. 416-255-9193. Telex: 06-984713. Branch offices, Ville St-Pierre, Que., Winnipeg, Man. Plants, Lachine, Que., Rexdale (2), New Toronto, Scarborough, Woodbridge, Brampton, Petrolia, Ont. "Vulcan" metal and plastic containers for food, petrochemical; paint, printing ink, chemical, mining and consumer industries, metal printing. Parent company, R & M Metal Inc., Montreal, Que.

(C.E.O. & Chmn.) R. Mee; (P.) A.C. Telfer; (V.P.Sales & Mktg.) R.G. McNiff; (V.P.Steel) H.I. Kaplan; (V.P.Plas-

tic) K.R. Quantz; (V.P.Fin. & S.) G. Ross Clark. Annual Sales (E). Co. Size (F).®

★Vycan Building Products Inc., 2457 Lakeshore Hwy., Mississauga, Ont. L5J 1J9. Tel. 416-823-8836. Fax: 416-823-0277. Plastic trim and extrusions, vinyl siding, suspended ceiling components. Brand, "SnapTrak". Parent company, Aluminum Company of Canada Ltd.

(P.) R.J. Calhoun. Annual Sales (D). Co. Size (C).

Vytec Corp., 25 Midpark Cres., London, Ont. N6N 1A9. Tel. 519-681-4080. Toll Free: 800-265-6024. Fax: 519-681-9371. Branch warehouses, Mount Pearl, Nfld., Dartmouth, N.S., Sherbrooke, Que., London, Ont. Plants, Mission, B.C., Marion, IN, U.S.A. Subsidiaries, Procanna Building Materials Limited, London, Ont., Vytec Pty. Limited, Sydney, Australia, Vytec Corporation Limited, Auckland, New Zealand, General Plastics Corporation, Marion, IN, U.S.A. Contoured solid vinyl siding and accessories, vinyl window profiles. Brands, "Shurlok", "Prestige", "Flex-Lox", "Vytec". Parent company, Vytec International Corp.

(P.) J. R. Taylor, C.A.; (V.P.Sales & Mktg.) J. Paul McDonnell; (V.P.Mfg.) G. Vandier; (V.P.Fin.) T. M. Off; (Ops. & Plant Mgr.) S. Papp; (Sales Admin.) J. Carson. Annual Sales (E). Co. Size (D).®

W

★W.A. Electric Controls Ltd., [W.A. Contrôles Electrique Ltée.], 280 Perry St., Peterborough, Ont. K9J 2J4. Tel. 705-742-2688. Fax: 705-742-1514. Branch plant, Montreal, Que. Electric motor control centres, custom control panels, "Magnetector" limit switches.

(P.) J. A. Shanks; (Mgr.Mfg. & Engr'g) M. Grosse; (Mgr. Mktg. & Engr'g) S. Rosario. Annual Sales (C). Co. Size (A).

W. & A. Moir Ltd., 95 Hsley Ave., Dartmouth, N.S. 838 1L5. Tel. 902-463-7720. Fax: 902-468-3777. Plant, 6077 Columbus St., Dartmouth, N.S. Associate, Moffat Industrial Supplies. Marine engines and boiler repair, custom machining.

(P.) P. E. Crane; (V.P.Sales) D. Gray. Annual Sales (D). Co. Size (C).®

WCI Canada Inc., 2626 Argentia Rd., Mississauga, Ont. L5N 5N2. Tel. 416-858-9200. Fax: 416-826-4045. Telex: 06-217782. Sales office, Montreal, Que., Calgary, Alta. Plants, L'Assomption, Que., Cambridge, Ont. Domestic refrigerators, electric ranges and dishwashers. Parent company, White Consolidated Industries, Inc., Cleveland, OH, U.S.A.

(P. & C.O.O.) W. Luton; (V.P.Mktg.) D.8. Woodley; (Exec.V.P.Ops.) A. C.P. Hane; (V.P. & Cont.) R. Laba; (V.P.Sales) J.M. Bacon; (Dir.Proc.) N. Doyon; (Plant Mgr. Cambridge) W. V. Kaye. Annual Sales (N/R). Co. Size (G).®

W.D. Western Designers Upholstery Ltd., Unit #4, 611 Alexander St., Vancouver, B.C. V6A 1E1. Tel. 604-255-3200. Fax: 604-255-3159. Fully upholstered furniture.

(P.) J. McCaw; (V.P.) G. MacDougall; (S.T.) S. Otterbein; (Asst.V.P.) G. McCaw. Annual Sales (C). Co. Size (8).

WD-40 Products (Canada) Ltd., P.O. Box 220, Etobicoke, Ont. M9C 4V3. Tel. 416-622-9881. Fax: 416-622-8096. "WD-40" multi-purpose chemical product that lubricates, penetrates, prevents rust and corrosion, etc. Parent company, WD-40 Company, San Diego, CA, U.S.A.

(G.M.) Ms. D. L. Gazzola. Annual Sales (D). Co. Size (A).®

WEA Music of Canada Ltd., 1810 Birchmount Rd., Scarborough, Ont. M1P 2J1. Tel. 416-291-2515. Fax: 416-291-9253. Branch offices, Dorval, Que., Calgary, Alta., Vancouver, B.C. Phonograph records, pre-recorded tapes, compact discs and video cassettes. Parent company, WEA International, New York, N.Y., U.S.A.

(P.) S.S. Kulin; (V.P.Fin. & Admin.) C. Sassoon; (V.P.Ops.) A. Bomba; (V.P.Sales&Mktg.) G. Newman; (V.P.Sales&Mktg.) D. Tollington. Annual Sales (F). Co. Size (D).®

W.G. Castings Ltd., 943 Wellington St., Dresden, Ont. NOP 1M0. Tel. 519-683-4451. Fax: 519-683-6179. Telex: 064-78559. Custom engineered aluminum die castings. Parent company, NHS Die Casting Inc.

(V.P.) W. Gispén Sr.; (G.M.) 8. Brennan-Mc8ride; AA; (Mat'ls Mgr.) F. McCorkle. Annual Sales (B). Co. Size (A).®

W.G. Henley, Fabrications Ltd., 11 York St., Picton, Ont. K0K 2T0. Tel. 613-476-7151. Aluminum and steel boat, barges and boat trailers.

(P.) C. Gourley. Annual Sales (B). Co. Size (A).

W.G.S. Manufacturing Inc., 2 Ferris Cres., Toronto, Ont. M4B 2P5. Tel. 416-755-4889. Fax: 416-693-0151. Plant, Scarborough, Ont. Prototypes, machinists and theatre lighting, camera accessories, scientific research equipment.

(P.) B. Scott. Annual Sales (A). Co. Size (A).®

★WHK Woven Labels Ltd., 235 Nugget Ave., Unit 17, Scarborough, Ont. M1S 3L3. Tel. 416-291-2799. Fax: 416-291-4572. Polyester woven labels. Parent company, Wah Hing Hee Knitting Factory, Hong Kong.

(Chmn.) Y. Fai Low; (Mng.Dir.) D. Law; (Dir.) Y. Yan. Law. Annual Sales (C). Co. Size (8).

★WHS Inc., 1590 O'Connor Dr., Toronto, Ont. M4B 2V4. Tel. 416-755-4101. Telex: 06-23790. Branch office and plant, Candiac, Que. Subsidiary, Laurentian Vinegars Ltd., Candiac, Que. Raisins, dates, peanut butter, vinegar, cocoa packers, etc. Brands, "Schwartz", "Jaffa", "Mayflower", etc. Parent company, Daltons (1834) Limited, Toronto, Ont.

Foreign representatives in 59 countries.

(P. & C.E.O.) 8.A. Moyle; (V.P.Fin. & S.) W. Scranage; (V.P.Sales Que.) M. Lepinay; (Plant Mgr.Candiac) J.J. Martin. Annual Sales (D). Co. Size (B).®

W.J. Vinyl Products Ltd., 3007 - 57th Ave. S.E., Calgary, Alta. T2C 0B2. Tel. 403-279-8034. Fax: 403-236-7755. Branch office, Edmonton, Alta. "Performance Planner" daily diary, vinyl loose leaf binders, pad holders, index tab dividers and report covers.

(P.) K. McCoy; (G.M.) D. Pedron. Annual Sales (C). Co. Size (C).

W.K. Lumber Ltd., P.O. Box 1591, Woodstock, N.8. E0J 2B0. Tel. 506-328-8320. Rough hardwood boards for furniture, also rough hardwood railway ties.

(P.) W. Kitchen; (V.P.) J. Kitchen. Annual Sales (8). Co. Size (A).

W&L Graphic Communications Inc., 235 Martindale Rd., Unit #23, St. Catharines, Ont. L2R 7A3. Tel. 416-684-8734. Fax: 416-684-9889.

(P.) J. Brunton; (V.P.) J. Lalonde. Annual Sales (8). Co. Size (A).®

★W M Tool Inc., 3280 Devon Dr., Windsor, Ont. N8X 4L4. Tel. 519-966-3860. Fax: 519-966-1553. Plastic injection and compression moulds.

(P.) H. Schmidt; (Off.Mgr.) D. LaDouceur; (Plant Mgr.) 8. Dobson. Annual Sales (C). Co. Size (A).®

W & M Wire & Metal Products Co. Ltd., 1160 Barmac Dr., Weston, Ont. M9L 1X5. Tel. 416-742-5889. Fax: 416-742-1056. Wire and sheet metal display racks, wire home shelving products.

(P.) W.A. Wittick; (Mktg.) P. Reid; (Prod'n) P. Pacheco. Annual Sales (C). Co. Size (8).®

W.P. Foods Inc., 246 Cree Rd., Sherwood Pk., Alta. T8A 3X8. Tel. 403-464-1544. Fax: 403-467-5314. Frozen pie and tart shells, dough. Brand, "WP".

(S.M.) J. Barker. Annual Sales (D). Co. Size (8).®

WRD Manufacturing Ltd., 220 N. Queen St., Etobicoke, Ont. M9C 4Y1. Tel. 416-620-1555. Fax: 416-620-1986. Oil refinery and pipeline equipment, aircraft and railway refuelling and aircraft ground support equipment, components for nuclear reactors.

(P.) D. A. Smith; (S.M.) A. McRither; (Fin.) D. A. Smith.P.Eng. Annual Sales (B). Co. Size (A).

†W R T Equipment, 818-43rd St.E., Saskatoon, Sask. S7K 3V1. Tel. 306-244-0423. Fax: 306-653-1292. "WRT" conveyors, trailers, asphalt silos, portable screening plants, crushing equipment, portable asphalt plants and rubber tired road compaction equipment.

(P.) S. R. Edelman; (V.P.) D. Hildebrandt. Annual Sales (D). Co. Size (C).®

W.S. Tyler Canada, P.O. Box 3006, St. Catharines, Ont. L2R 7B6. Tel. 416-688-2644. Toll Free: (416) 800-263-7245, (519,613,705) 800-263-4990. Fax: 416-688-4733. Telex: 061-5124. Branch offices, St-Laurent, Que., Saskatoon, Sask., Edmonton, Alta., New Westminster, B.C. Branch plant, Edmonton, Alta. Woven wire mesh, vibrating screens, wire cloth, etc. Brands, "Hummer", "Ty-Rock", "Ro-Tap", "Tyler" "Ty-Rocket", "Ty-Level", etc. Parent company, Cummings Point (1989) Limited.

(P.) R.J. Borgan; (V.P.Sales) D.F. Moore; (P.A.) M.J. Plata; (Mfg.Mgr.) D.T. Twaddle; (Off.Mgr.Edmonton) R.W. Kirk; (Off.Mgr.St-Laurent) Ms. L. Hodgman; (Mgr. Saskatoon) A. Baudry; (Mgr.New Westminster) Ms. N. Jansson. Annual Sales (D). Co. Size (D).®

† Indicates firms seriously interested in export trade.

® Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both ® and ®.

- W.T. Plastics Inc., 358 Dufferin St., Toronto, Ont. M6K 1Z8. Tel. 416-535-1101. Fax: 416-535-4160. "Win-top" vinyl advertising specialties.
(P.) H. Jack Kidikian; (G.M.) A. Kidikian. Annual Sales (C). Co. Size (C).Ⓢ
- †WABCO Division of Westinghouse Railway (Canada) Ltd., 475 Seaman St., Stoney Creek, Ont. L8E 2R2. Tel. 416-561-8700. Fax: 416-662-6616. Telex: 061-8696. Branch office, Montreal, Que. Railway braking equipment.
(V.P.Ops.) D. W. Elliott; (Mgr.Mktg.) M. W. Girotti; (Mgr.Emp.Rel.) Mrs. C. Strongman; (Mgr.Engr'g) E. Smith; (Mgr.Mfg. & Mat'ls) J. N. Watson; (Mgr.Prod'n Engr'g) R. L. Swain; (Mgr.M.I.S.) P. M. Kras. Annual Sales (E). Co. Size (E).Ⓢ
- ★Waddington Sanders Limited, 75 West Dr., Bramalea, Ont. L6T 2J6. Tel. 416-457-7111. Fax: 416-457-6554. Telex: 069-7762. Jig saw puzzles, children's and adult games. Parent company, John Waddington Plc., Leeds, England.
(P.) D. Cranston; (V.P.Sales & Mktg.) B. Morrow; (V.P.Fin.) D. Owen; (V.P.Ops.) R. Aspin; (Purch.Mgr.) R. Butler. Annual Sales (D). Co. Size (C).Ⓢ
- Wade International, Division of Zurn Drainage & Control Systems Ltd., 35 Leading Road, Etobicoke, Ont. M9V 4B7. Tel. 416-741-8260. Fax: 416-741-7477. Sales agents across Canada. Affiliated company, Wade International (U.K.) Ltd., Halstead, Essex, England. Roof and floor drains, closet carriers, etc. Brands, "Wade", "Automatic", "Shokstops", "Meter-Flo". Parent company, Wade International Inc.
(P. & G.M.) R.H. Ferns. Annual Sales (D). Co. Size (B).Ⓢ
- Wade, Norman, Company Limited, [La Compagnie Norman Wade Limitée], 75 Milner Ave., Scarborough, Ont. M1S 3R7. Tel. 416-291-4211. Toll Free: (416) 800-268-5656. Fax: 416-291-7171. Telex: 065-26278. Branch offices, St. John's, Nfld., Saint John, Fredericton, Moncton, N.B., Halifax, N.S., Quebec, Montreal, Que., Ottawa, London, Hamilton, Sudbury, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, Kamloops, B.C. Head office and branch plant, Pointe Claire, Que. Subsidiary, Norman Wade Inc., Chicago, IL, U.S.A. "Dilene", "Duracoat", "Transtex", "Translar", "Dilar", sensitized papers, "Radius Tension" drafting table, plotter materials. "Vertiplan" filing systems, xerographic media.
(Chmn.) Mrs. S.M. Wade; (P.) R.N. Wade; (Exec.V.P.) A.C. Buckley; (V.P.Sales) D.H. Norris; (V.P.Survey Div.) T. Marshall; (V.P.Admin. & Fin.) R.J. Hicks. Annual Sales (E). Co. Size (E).Ⓢ
- Wadena News Limited, P.O. Box 100, Wadena, Sask. S0A 4J0. Tel. 306-338-3776. Weekly newspapers, commercial printing.
(P.) R.C. Squires. Annual Sales (B). Co. Size (A).
- Wade's Wire Traps Ltd., R.R.#1, Glenwood, N.S. B0W 1W0. Tel. 902-762-2595. Fax: 902-762-3449. Wire lobster and shrimp traps, also wire cages.
(P.) W. Goodwin; (G.M.) Ms. C. d'Entremont. Co. Size (A).Ⓢ
- ★Wagner Engineering Ltd., 40 Gostick Place, North Vancouver, B.C. V7M 3G2. Tel. 604-988-1111. Toll Free: 800-663-9364. Fax: 604-988-8809. Telex: 04-352755. Associates, Wagner Marine (U.S.A.) Inc., Kirkland, WA, U.S.A., Wagner (Europe) SA, Wagner Engineering (U.K.) Ltd., East Grinstead, W. Sussex, England. Marine hydraulic steering systems, and automatic pilots.
Foreign representatives in U.S.A., Australia, Peru, Chile, Hong Kong, United Kingdom, Caribbean, West Germany, Holland, Angola, Brazil, Costa Rica, Finland, New Zealand, Portugal, Spain, Mexico, Venezuela, Argentina, Norway, Singapore, South Africa, Republic of China, Japan, Korea, Taiwan, Sweden, Ireland, France, Iceland, Denmark, Fiji & Pacific Islands, Greece, Italy, India, Indonesia, Malaysia, Panama, Pakistan, Philippines, Thailand, Trinidad, Uruguay, Yugoslavia, Bangladesh, Belgium, Ecuador, Egypt, Ghana, Israel, Kenya, Senegal.
(P. & C.E.O.) D. Kloepper; (Sr.V.P.Adv.Tech. & Def. Sys.) P. Wagner; (Sr.V.P.Engr'g) D. Wagner; (Exec.V.P.) D. Roach; (Mktg.Mgr.) Mrs. C. Wagner; (Mgr.Ops. & Sys.) Ms. J. Bennett. Annual Sales (D). Co. Size (D).Ⓢ
- Wagner, I., Co. Ltd., 130 Bentworth Ave., Toronto, Ont. M6A 1P7. Tel. 416-787-1709. Stacking and folding chairs and tables, etc.
(P.) I. Wagner; (V.P.) P.Y. Wagner; (Plant Mgr.) M. Wagner. Annual Sales (C). Co. Size (A).Ⓢ
- Wagner Labelling & Printing Co. Ltd., 11 Edvac Dr. Units 13-17, Brampton, Ont. L6S 5W5. Tel. 416-791-4004. Fax: 416-791-4050. All types of pressure sensitive labels, name plates, paper, foils, mylar, vinyl, etc.
(P.) Ms. O. R. Dochnal; (V.P.Prod.) D.R. Kesteven; (V.P.Admin.) J. Annual Sales (C). Co. Size (B).Ⓢ
- †Wagner Mfg. & Machine, 691 Bayview Dr., Barrie, Ont. L4M 4S8. Tel. 705-722-7441. Fax: 705-722-7392. Satellite antennas, metal stamping and machining, metal fabrication, welding. Parent company, Wagner Metal Products Ltd.
(P.) B. Wagner; (V.P.) G. Wagner; (Prod'n Mgr.) G. Mal-fait; (Welding Mgr.) A. Gilfillen; (Machining Mgr.) H. Dekleyne. Annual Sales (C). Co. Size (B).Ⓢ
- Wagner Signs Inc., 15 Milford Ave., Toronto, Ont. M6M 2W2. Tel. 416-241-8591. Fax: 416-241-1775. Signs of all kinds, silk screen process on flat and curved surfaces.
(Chmn. & C.E.O.) G.H. Wagner; (P.) C. Al Nash; (Div. Plant Mgr.) Sign D. White; (Div.Plant Mgr.Container Decorating) K. Gibson. Annual Sales (C). Co. Size (C).Ⓢ
- Wagon d'Acier National Limitée., See National Steel Car Limited.
- Wagstaff Heat Exchangers Ltd., 1970, 1250 East Pender St., Vancouver, B.C. V6A 1W8. Tel. 604-253-1151. Fax: 604-253-1550. Heat exchangers, inter and after coolers, immersion bundles, black liquor heaters, condensers. Parent company, Johnstone Boiler & Tank Ltd., Vancouver, B.C.
(C.E.O.) B.R. Johnstone; (P.) D.R. Johnstone. Annual Sales (C). Co. Size (A).
- Wahl Manufacturing Company, Division of Swenson Canada Inc., 80 Orfus Rd., Toronto, Ont. M6A 1M1. Tel. 416-787-4501. Fax: 416-787-0551. Telex: 06-986766. Electric hair dryers, clippers and massage vibrators, electric shavers, small animal clippers. Brands, "Wahl", "Pace", "Mohawk", "Clip-Pet", "Renac".
(Chmn.) R. C. Swenson; (P.) J. M. Swenson; (S.M.) W. Bailey; (Off.Mgr. & S.T.) W. T. McCormack. Annual Sales (C). Co. Size (B).Ⓢ
- Wainbee Limited, 121 City View Dr., Rexdale, Ont. M9W 5A9. Tel. 416-243-1900. Fax: 416-243-2336. Telex: 06-989463. Branch offices, Dartmouth, N.S., Quebec, Que., Ottawa, Kitchener, London, Windsor, Ont., Winnipeg, Man., Edmonton, Calgary, Alta., Vancouver, B.C. Plants, Pointe Claire, Que., Rexdale, Ont., Vancouver, B.C. Associates, Filtramex Ltd., Pointe Claire, Que., T.K. Hydraulics Ltd., North Bay, Ont., Delta Hydraulic Power Ltd., Richmond, B.C. Pneumatic, fluidic and electronic control panels, hydraulic power units, systems and test stands, air and hydraulic cylinders. Brands, "Wainbee", "Pneumalab", "Reco".
(Chmn.) J. Bruce Adams; (P.) R. J. Rodger; (V.P.) J.A. Trudeau; (V.P.) W.J. Tourgis; (Supp'r Purch.) V. Lacorte; (S.M.) J.D. Armstrong; (Mktg.Serv.Mgr.) E. D. Grove; (Mktg.Mgr.) A.A. Robertson; (S.) Mrs. M.E. Zealand. Annual Sales (E). Co. Size (D).Ⓢ
- ★Waircom Corporation, Inc., 209 York, Granby, Que. J2G 2B9. Tel. 514-378-4441. Fax: 514-378-0332. Branch office, Derby Line, Vt., U.S.A. Pneumatic and air cylinders, pneumatic valves. Brand, "Waircom". Parent company, Newair S.A., Switzerland.
For. Rep.: Waircom Corporation, Derby Line, Vt., U.S.A.
(P. & G.M.) B. Provencher; (Plant Mgr.) M. Dubé. Annual Sales (B). Co. Size (A).Ⓢ
- ★Wait Inc., 430 Wyecroft Rd., Oakville, Ont. L6K 2G9. Tel. 416-844-3224. Fax: 705-728-9381. Telex: 06-875673. Plant, Oakville, Ont. Gas barbecues, space heaters, hot plates, lights, ranges, ovens, fireplace inserts, unit heaters, humidifiers. Brands, "Malibu", "Infared", "Anova", "Wait", etc.
(P.) J. William Sinclair; (V.P.Sales) N. Southwick; (V.P.Fin. & Admin.) K. Bradley; (V.P.Mktg.) T. Stewart; (V.P.Mfg.) V. Massey; (V.P. & G.M.) K. Petersen; (Purch. Mgr.) J. Lee. Annual Sales (E). Co. Size (D).
- ★Waitaki International Biosciences, 55 Glen Scarlett Rd., Toronto, Ont. M6N 1P5. Tel. 416-763-3600. Fax: 416-763-6666. Telex: 06-22874. Anticoagulants, bile acids, blood products, enzymes, glandular products, growth factor for mammalian cell culture media, animal derived cosmetics additives. Parent company, Waitaki International Limited, Christchurch, New Zealand.
For. Rep.: Banpoh Trading Co. Ltd., Tokyo, Japan.
(G.M.) E. D. Young; (Sales & Mktg.Mgr.) R. Val. Annual Sales (D). Co. Size (D).Ⓢ
- Waiward Steel Fabricators Ltd., 12810-163 St., Edmonton, Alta. T5V 1K6. Tel. 403-447-1532. Fax: 403-447-2767. Subsidiary, Waiward Excavators Ltd.
(P.) D. J. Oborowsky; (P.A. & Plant Mgr.) T. Degner; (G.M.) D. Hunks. Annual Sales (D). Co. Size (D).Ⓢ
- Wajax Industries Limited, Milling Div., 3401 McNicoll Ave., Unit#11, Scarborough, Ont. M1V 4B7. Tel. 416-299-8989. Fax: 416-299-6432. Telex: 065-26221. Branch offices, Saint John, N.B., Dartmouth, Sydney, N.S., Coaticook, Drummondville, Granby, Montreal, Quebec, Seven Islands, Sherbrooke, Thetford Mines, Valleyfield, Val d'Or, Chicoutimi, Que., Timmins, London, Hamilton, Ottawa, Sudbury, Toronto, Windsor, Ont., Winnipeg, Man., Saskatoon, Sask., Calgary, Edmonton, Fort McMurray, Grande Prairie, Hinton, Medicine Hat, Red Deer, Alta., Cranbrook, Fort St. John, Kamloops, Prince George, Tumbler Ridge, Vancouver, B.C., Whitehorse, Yukon. Associates, Pitman Manufacturing Ltd., Neider Ltd., Pacific Fire Equipment Ltd., Waterous G.M. Diesel Ltd., Waterous Power Products Ltd., Elvins Equipment Sales Ltd., National Bearings Ltd. Rubber and urethane screen cloths and trommels, rubber linings, classifier shoes, wedge wire screens and products for contract mining engineering. Brand, "Viva". Parent company, Wajax Limited, Montreal, Que.
(G.M.) G. T. Allan; (Cont.) A.J. Wright; (S.M.) M. Vabela. Annual Sales (D). Co. Size (A).
- Wajax Manufacturing Limited, [Les Manufactures Wajax Ltée], Suite 200, 1100 Norman, Lachine, Que. H8S 1A6. Tel. 514-637-5572. Toll Free: (418, 514, 819) 800-361-3427. Fax: 514-637-3985. Plant, Coaticook, Que. Branch office and plant, Seattle, WA, Stamford, CT, U.S.A. Associate companies, Niedner Limited, Coaticook, Que., Wajax Industries Limited, (coast to coast), National Bearings Limited, Montreal, Que., Pitman Manufacturing Co. Inc., Markham, Ont., Waterous GM Diesel Limited, Edmonton, Alta., Elvine Equipment & Sales Limited, Whitehorse, Yuk., Wajax Pacific Fire Equipment Inc., Seattle, WA, Portland, OR, The Barway Manufacturing Company, Stamford, CT, U.S.A. Forestry, industrial, municipal and rural fire control equipment. Brands, "Wajax", "Niedner". Parent company, Wajax Limited, Montreal, Que.
For. Rep.: Wajax Australasia Pty. Limited, Australia.
(Chmn.) R.W. Chorlton; (P.) R. L. Richardson; (V.P.Gen.Council) J.T. Bulger. Annual Sales (D). Co. Size (C).Ⓢ
- Wakeford Automatics (Peterborough) Limited, 735 The Kingsway, Peterborough, Ont. K9J 6W7. Tel. 705-748-9400. Screw machine products and custom machining.
(P.) D.C. Wakeford; (S.T.) G. Rashotte; (G.M.) T. Campbell. Annual Sales (C). Co. Size (A).Ⓢ
- Wakely & Company Limited, 1860 Gage Crt., Mississauga, Ont. L5S 1M1. Tel. 416-672-0381. Designers and manufacturers of store interiors. Brand, "Wakely Fixtures".
(P. & G.M.) M. Puchala; (Bookkeeper) Ms. M. Pellatt. Annual Sales (B). Co. Size (A).Ⓢ
- ★Walbar Canada Inc., 1303 Aerowood Dr., Mississauga, Ont. L4W 2P6. Tel. 416-625-2880. Fax: 416-625-6030. Telex: 069-60322. Branch plants, 1865 Sharlyn Rd. and 151 Watline Ave., Mississauga, Ont. Division, Turbo Tool Division of Walbar Canada Inc., Mississauga, Ont. Turbine and compressor blades and vanes for gas turbine engines, nozzle segments and other high precision parts. Parent company, Colt Holdings Inc., New York, NY, U.S.A.
(P. & G.M.) R. A. Neill; (Dir.Fin.) D. Francis; (Dir.Sales & Mktg.) D. C. Hughes; (Sales Eng.) C. D. Strain; (Dir. Ops.) A. Reko. Annual Sales (E). Co. Size (F).Ⓢ
- †Walbern Agri Systems Ltd., Box 250, Linden, Alta. T0M 1J0. Tel. 403-546-3810. Toll Free: (403) 800-372-9207. Fax: 403-546-3813. Branch offices, Winnipeg, Man., Saskatoon, Sask. "Melco" steel structural buildings, also custom engineered.
(P.) W. Regehr; (Mktg.) W. Sukkau; (Prod'n) B. Renner; (Purch.) M. Rieger; (Tech.) R. Vercaigne. Annual Sales (D). Co. Size (B).
- ★Walcan Seafood Ltd., Box 146, Heriot Bay, B.C. V0P 1H0. Tel. 604-285-3361. Fax: 604-285-3363. Plant, Quadra Island, B.C. Canned, smoked, fresh and frozen salmon, roe products, herring food and bait.
(P.) B. Pirie; (V.P.) N. Brown; (S.T.) J. Lornie. Annual Sales (D). Co. Size (C).
- Waldale Manufacturing Ltd., Station St., Box 400, Amherst, N.S. B4H 3Z7. Tel. 902-667-3307. Fax: 902-667-2049. Licence plates, embossed or blank street signs.
(P.) B. S.G. Daley. Annual Sales (D). Co. Size (B).
- ★Waldec of Canada Limited, 105 City View Dr., Rexdale, Ont. M9W 5A8. Tel. 416-247-6693. Fax: 416-248-2089. Plant, Hwy 27 & Belfield Rd., Rexdale, Ont. Wallpaper, vinyl wall coverings on paper and nonwoven fabric

backings. Brands, "Armorwall", "Talisman", "Allure of Colour", etc. Parent company, Waldec Holdings Inc.

For.Reps., A.E.C.I., S. Africa; Hume, Molimex, Australia; Emile Bencoil, Lebanon; Lieven, Venezuela; Unitel Trading, Singapore; Wong Agencies, Hong Kong, Mim, Germany; Craig, Rose, England; Aeppli, Switzerland; M. Georgiadis, Greece.

(P.) R. J. Boxer; (V.P.Mfg.) D. Staunton; (V.P.Prod. & Dev.) R. Turcotte; (V.P.Mktg.) I. Levack; (S.T.) C. Preston. Annual Sales (D). Co. Size (D).®

Wales, R. & Son Industrial Rubber Rebuilding Ltd., 12131 Vulcan Way, Richmond, B.C. V6V 1J7. Tel. 604-273-8608. Fax: 604-273-6325. Mechanical rubber goods and linings, gate seals for hydro dam projects.

(P.) G. R. Wales; (S.) R.Y. Wales. Annual Sales (C). Co. Size (B).®

★Walinga Inc., R.R. 5, Guelph, Ont. N1H 6J2. Tel. 519-824-B520. Fax: 519-B24-5651. Branch office, Carman, Man., Grand Rapids, MI, U.S.A. Plant, R.R.#3, Guelph, Ont. Truck and trailer mounted bulk transportation equipment, portable stationary pneumatic grain conveying equipment for farms and industry, curbside, recycling collection vehicle. Brands, "Agri-Vac", "Ultra-Vac", "Ultra-Lite", "Classic" etc.

For.Reps., EMM Sales & Service, Lititz, PA, U.S.A.; Custom Vac Australia Pty. Ltd., Toowoomba, Australia; Victoria Industries (U.K.), Derby, U.K.

(P.) J. Medemblik; (V.P.) R. Lodder; (Mktg.Mgr.) T. Medemblik; (Tech.Dir.) P. Broekema; (Cont.) J. Mior; (Prod'n Mgr.) C. Lodder; (Purch.) J. Buist. Annual Sales (D). Co. Size (D).®

WALKER-ATLANTIC GLASS LTD., 175 Commander Blvd., Agincourt, Ont. M1S 3M7. Tel. 416-292-1481. Toll Free: 800-268-3526. Fax: 416-292-4758. Branch plant, 2121 McCowan Rd., Agincourt, Ont. Tempered glass and mirror, sealed units, glass for furniture, silk screened and sandblasted design products, residential and commercial glass doors.

(P.) A.J. Cox; (Cont.) D. Sellars; (Sales Co-ord.) Mrs. J. Skinner; (Plant Mgr.) L. Moore. Annual Sales (D). Co. Size (D).

Walker Bros. Division of Glidden Company (Canada) Ltd., 5684 Beresford St., Burnaby, B.C. V5J 1J2. Tel. 604-434-3699. Fax: 604-434-4169. Branch offices, Nanaimo, Kamloops, B.C. Special coatings and chemicals for the lumber industry and application equipment. Brands, "Timber Pel", "Packager", "Woodsheath", "Timberpellor". Parent company, The Glidden Company, Division of Glidden Company (Canada) Ltd., Toronto, Ont.

(G.M.) G. Davis; (S.M.) B. A. Saunders; (Plant Mgr.) L. Hall. Annual Sales (D). Co. Size (B).®

Walker Brothers Quarries Limited, Box 100, Thorold, Ont. L2V 3YB. Tel. 416-227-4142. Fax: 416-227-1034. Associates, Vineland Quarries Limited, Ridgemount Quarries Limited, Norjohn Limited, Niagara Waste Systems Limited, Norjohn Waste Transfer Systems Limited, Woodington Systems Inc., Walker Laboratories. Crushed stone, manufactured sand, agricultural lime, industrial emulsions. Parent company, Walker Industries Holdings Limited, Thorold, Ont.

(P.) N. W. Walker; (V.P.) J. G. Walker II. Co. Size (D).®

Walker Exhausts, Division of Tenneco Canada Inc., 500 Conestoga Blvd., Cambridge, Ont. N1R 5T7. Tel. 519-621-3360. Fax: 519-740-4423. Telex: 069-59-319. Warehouses, Bedford, N.S., Calgary, Alta., Burnaby, B.C. Automobile mufflers, tail and exhaust pipes, etc. Brands, "Walker", "Carline", "Muffler Bay". Parent company, Walker Manufacturing Company, Racine, WI, U.S.A.

(Plant Mgr.) T. G. Hunt. Annual Sales (E). Co. Size (E).®

Walker Glass Company Ltd., [La Verrerie Walker Ltée.], 9551 Ray Lawson Blvd., Ville D'Anjou, Que. H1J 1L5. Tel. 514-352-3030. Fax: 514-351-3010. Manufacturer of mirror, fabrication of mirror and glass, including cutting, polishing, bevelling, hole drilling, grooving, acid etching, silk screening, vinyl backing, manufacturer of "Wonder Glo" decorative framed mirrors, moulded urethane components, wood simulation, colour match finishing.

(P.) L. Harrison. Co. Size (C).®

★Walker, Hiram, & Sons, Limited, [Walker, Hiram et Fils Ltée.], Walkerville Box 2518, Windsor, Ont. N8Y 4S5. Tel. 519-254-5171. Fax: 519-254-5171 Ext.524. Telex: 064-77603. Branch offices, Halifax, N.S., Montreal, Que., Toronto, Hamilton, London, Ottawa, Ont., Calgary, Alta., Vancouver, B.C., London, England. Okanagan distillery, Walkerville, Ont. Winfield, B.C. Whisky, gin,

vodka, liqueurs, schnapps. Brands, "Canadian Club", "Imperial", "Walker's Speical Old", "Hiram Walker's Crystal Dry Gin", "Canadian Club Classic", "Maraca Rums".

Foreign representatives throughout the world.

(Chmn.) J. F. Murphy; (P.) P. A. K. Wood; (Exec.V.P.) M. A. Jones; (V.P.) G. Chantler; (V.P.) R. I. Duddy; (V.P.) A. M. Fleming; (V.P.) P. Finch; (V.P.) E. T. Slater; (V.P.) J. P. Ferguson; (T.) G. H. Smith; (V.P.) R. F. Books; (V.P.) E. L. Marcon; (S.) D. M. Stainton; (V.P.) J. W. Collins. Annual Sales (G). Co. Size (G).®

★Walker Internationale, 8146 Montview Rd., Montreal, Que. H4P 2L7. Tel. 514-340-9560. Fax: 514-340-1099. Down coats and jackets. Registered trade mark, Explosif. Parent company, 148149 Canada Inc.

(P.) M. Walker; (V.P.) A. Walker; (S.M.) H. Rothstein; (Prod'n Mgr.) Mrs. S. Boily; (Cont.) Ms. R. Luk. Annual Sales (C). Co. Size (A).®

★Walker-McDonald Bits Ltd., 6159-40th St. S.E., Calgary, Alta. T2C 2B1. Tel. 403-279-2433. Toll Free: 800-661-1068, (403) 800-242-3102. Fax: 403-236-7498. Branch offices, Viking, Grande Prairie, Edson, Alta., Inuvik, N.W.T. Rotary drilling bits.

(P.) W. Watson; (S.M.) L. Shields; (Cont.) Ms. S. Goguen. Annual Sales (C). Co. Size (A).®

Walker Mills Ltd., 7300 Torbram Rd., Mississauga, Ont. L4T 3X2. Tel. 416-673-0770. Fax: 416-673-8380. Commercial and household broadloom and carpet.

(P.) J. Walker; (S.M.) J. Stevens; (Purch.) M. Galt. Annual Sales (D). Co. Size (C).®

Walker, S.C., Manufacturing Co. Limited, 2477 Kaladar Ave., Ottawa, Ont. K1V 8B9. Tel. 613-526-5010. Toll Free: 800-267-2721. Fax: 613-738-0563. Branch offices, Montreal, Que., Toronto, Ont. Washable cotton and blend uniforms, coveralls, hospital garments, work clothing, fire retardant clothing.

(Mng.Dir.) D. Quenneville; (V.P.) J. Petrie; (V.P.Mktg.) D. D. Small; (S.M.) H. MacLellan. Annual Sales (D). Co. Size (D).®

Walker Sheet Metal & Roofing Limited, 37 Glen Rd., Hamilton, Ont. L8S 3M6. Tel. 416-522-3519. Fax: 416-522-B458. Industrial sheet metal work, air and dust systems.

(P.) J. B. Walker; (S.T.) W. A. Walker. Annual Sales (B). Co. Size (A).®

★Walker Steel Corporation, #2210, 520 - 5th Ave. S.W., Calgary, Alta. T2P 3R7. Tel. 403-264-4146. Fax: 403-269-4224. Telex: 03-824869. Branch offices, Grande Prairie, Brooks, Red Deer, Alta. Plant, Edmonton, Alta. Full range of threaded and flanged wellhead equipment, casing bowls, tubing heads and accessory equipment, ground engaging tools for the construction, mining, pipeline and utility industries, pile points, production and custom machining services. Parent company, Emco Limited, London, Ont.

(P.) T. B. Irvine; (Plant Mgr.) L. Woolley; (S.T.) D. J. Murray; (Br.Mgr.Brooks) D. Menard; (Br.Mgr.Grande Prairie) G. Brown; (Br.Mgr.Red Deer) B. Tirrell. Annual Sales (D). Co. Size (D).®

Walker Systems Corp., 106 - 4226 Commercial Circ., Victoria, B.C. V8Z 6N6. Tel. 604-727-0488. Fax: 604-727-64B1. Microprocessor systems (hardware and software) for industrial control and/or monitoring applications. Brands, "Apex", "Walker Systems Remote", "Walker Systems Central".

(P.) A. Walker; (Mgr.) Ms. E. Francis. Annual Sales (B). Co. Size (A).®

Walker & Campbell Inc., 1000 St. Antoine St. W., Suite 418, Montreal, Que. H3C 3R7. Tel. 514-B61-3345. Rubber stamps, wax and society seals.

(P.) B.E. Tong; (S.T.) A.F. Lyttleton. Co. Size (A).

Walker's Candies, 1033 Wyandotte St. E., Windsor, Ont. N9A 3K3. Tel. 519-253-2019. Ice cream toppings and syrups, hand crafted chocolates and truffles, fudge, molded products, soda fountain supplies.

(P.) E. Paine; (V.P.) J. Peters. Annual Sales (A). Co. Size (A).

★Walkers, E.C., Inc., B Dohme Ave., Toronto, Ont. M4B 1Y8. Tel. 416-752-6700. Fax: 416-752-9467. Bindings for the home sewing, home fashion, apparel and bookbinding industry, "Biosurv" biodegradable flagging tape for surveyors. Healthcare protective products for hospital and funeral homes. Vinyl advertising media for industry.

(P.) R. H. Walker; (G.M.) Ms. N. Wagner. Annual Sales (C). Co. Size (A).®

★Wall Colmonoy (Canada) Inc., #210 - 1 Willmott St., P.O. Box 787, Cobourg, Ont. K9A 4JB. Tel. 416-372-4357. Fax: 416-372-4651. Branch offices, Edmonton, Alta. Affiliate, Wall Colmonoy Corporation, Detroit, Mich., U.S.A.

Metallizing, welding, hard surfacing powders, etc. Brands, "Colmonoy", "Fuswelder", "Spraywelder", "Microbraz".

For.Rep., Hardface Weld Co., Tokyo, Japan.

(Canadian Sales Mgr.) J. F. Manlow; (Plant Mgr.) S. Watson. Annual Sales (C). Co. Size (A).®

Wallace Barnes Company, Limited, The, 3100 Mainway, Burlington, Ont. L7M 1A3. Tel. 416-335-6688. Fax: 416-336-1336. Telex: 061-B502. Coil and flat springs, wire forms, small stampings, "SPEC" and "Lev'I Torg" motor springs. Parent company, Associated Spring, Barnes Group Inc., Bristol, CT, U.S.A.

(P. & G.M.) H. Klingspor; (S.M.) R.J. Huston; (P.A.) D.D. McGee; (Plant Mgr.) D. Morris; (Acct.Exec.) Ms. D. Halligan. Annual Sales (E). Co. Size (D).®

Wallace Machine & Mfg. Ltd., 1663 Venables St., Vancouver, B.C. V5L 2H1. Tel. 604-254-1377. Fax: 604-254-5155. Sprockets, gears, clutches, couplings, general repairs.

(P.) W.L. Mackenrot; (V.P.) K. Mackenrot; (G.M.) M.D. Hollingshead. Annual Sales (C). Co. Size (B).®

Wallace Printing (Guelph) Limited, The, 70 Lewis Rd., Guelph, Ont. N1H 1G1. Tel. 519-B22-0371. Fax: 519-B22-6941. Printers.

(P.) H.T. Marsh; (G.M.) Mrs. C. Hart. Annual Sales (A). Co. Size (A).

★Wallace & Tiernan Canada, Inc., 925 Warden Ave., Scarborough, Ont. M1L 4C5. Tel. 416-751-7561. Fax: 416-751-9682. Branch offices, Dartmouth, N.S., Montreal, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Water purification equipment, Varea-meters, precision indicators, feeding and metering equipment for liquids, solids, and gases, electrical aids to navigation, chlorinators, dry chemical feeders, proportioning pumps. Brand "W & T". Parent company, Wallace & Tiernan Inc., Newark, NJ, U.S.A.

For.Rep., Wallace & Tiernan Limited, London, England.

(P.) C.A. Hooper; (Mktg.Mgr.) G.M. Matsugu; (District Mgr.Calgary) P. C. Wobma; (District Mgr.Dartmouth) B. J. Grayson; (District Mgr.Montreal) M. G. Picard; (District Mgr.Vancouver) L. R. Johanson; (District Mgr.Winnipeg) G. L. Willems. Annual Sales (D). Co. Size (B).®

Wallacebook Bookbinding & Mfg. Co. Ltd., 95 Arnold St., P.O. Box 104, Wallaceburg, Ont. N8A 4L5. Tel. 519-627-3552. Fax: 519-627-6922. Branch office, Truro, N.S. Bookbinding, pamphlet boxes and binders.

(P.) C. Dykhous; (V.P.) G. M. Dykhous; (Maritime Rep.) R. Bakker. Annual Sales (C). Co. Size (B).®

★Wallbank, P.J., Manufacturing Co., Box 99, Plattsville, Ont. N0J 1S0. Tel. 519-684-7423. Fax: 519-684-7212. Telex: 06-959393. Precision springs and wire products, retaining rings.

(P.) P. J. Wallbank; (G.M.) A. J. Wallbank; (S.M.) H. Gimmer; (Cont.) E. J. Bender; (Q.A.) R. Riness. Annual Sales (D). Co. Size (D).

Wallcrown Limited, 88 Ronson Dr., Rexdale, Ont. M9W 1B9. Tel. 416-245-2900. Fax: 416-245-0760. Telex: 06-989356. "Destiny", "Illuminations", "Floral Dreams", and "Canadian Weave" wall covering. Parent company, Citrap Investments Limited, Rexdale, Ont.

(P.) G. Goodman; (G.M.) R. Thompson. Annual Sales (D). Co. Size (B).®

Waller Sales Limited, 3329 Folkway Dr., Mississauga, Ont. L5L 2E2. Tel. 416-B20-8866. Label gumming machines, etc.

(P.) J. T. Bannon. Annual Sales (A). Co. Size (A).

Wallford Press Ltd., 358 Ross Ave., Winnipeg, Man. R3A 0L4. Tel. 204-943-0601. Commercial printing.

(P. & G.M.) F. D. Scherer. Co. Size (C).

Wallken Enterprises Limited, P.O. Box 277, 1151 Topsail Rd., Mount Pearl, Nfld. A1N 2C3. Tel. 709-368-0138. Roof and floor trusses, wall panels, house packages, preserved wood foundations. Brand, "Gang-Nail".

(P.) L.W. Walker; (G.M.) E.N. Walker; (Plant Mgr.) W. Soper. Annual Sales (C). Co. Size (A).®

Walsh, E. J., & Co. Ltd., 3091 Jarrow Ave., Mississauga, Ont. L4X 2C6. Tel. 416-625-4600. Fax: 416-625-7276. Steam boilers, thermal fluid heaters, gas burners, etc. Brands, "Loblast", "Economite", "Unipower", "Flameking", "Atlas", "Econaire".

(P.) E.J. Walsh. Annual Sales (C). Co. Size (A).®

Walsh's Bakery Ltd., 67 O'Leary Ave., P.O. Box 8245, St. John's, Nfld. A1B 3N4. Tel. 709-722-5410. Bread and rolls. Brands, "Butternut", "Sunny Bee", "Fun Buns". Parent company, Eastern Bakeries Limited, Saint John, N.B.

(P. & G.M.) R.G. Chafe; (S.M.) M.D. Rose; (Plant Mgr.) W. Peddle. Co. Size (D).

Waltec Bathware, 805 Boundary Rd., P.O. Box 576, Cornwall, Ont. K6H 5T3. Tel. 613-933-4511. Toll Free: 800-267-6497. Fax: 613-933-7385. Telex: 05-811547. Vitreous china sanitary ware, acrylic bathtubs, shower stalls and whirlpool tubs. Parent company, Waltec, Inc., Cambridge, Ont.

(V.P. & G.M.) A. J. MacRitchie; (S.M.) P. H. Flack. Annual Sales (D). Co. Size (C). ©

★**WALTEC COMPONENTS DIVISION OF EMCO LIMITED, 125 Mason St., Wallaceburg, Ont. N8A 4L7.** Tel. 519-627-1646. Fax: 519-627-0470. Telex: 064-78557. Copper, brass, bronze, aluminum, solid and cored forgings, machined forgings, screw machine products, tubular products and assemblies. Parent company, Emco Limited, London, Ont.

(Grp.P.) J.L. Forgie; (P.) R.M.H. Stevens; (Mkt.) J. London. (See adv. page A8). Annual Sales (E). Co. Size (E). ©

Waltec Engineering, 75 Mason St., Wallaceburg, Ont. N8A 4L7. Tel. 519-627-6096. Fax: 519-627-4882. Precision, forge, die casting and trim dies, plastic injection and compression moulds, CNC milling and lathe work, 5-axis CAD/CAM system, commercial heat treating of die steels, EDM wire cutting and die sinking. Parent company, Emco Limited, London, Ont.

(Grp.P.) J. L. Forgie; (P.) T. G. Richardson; (S.M.) M. Meloche; (Plant Mgr.) J. London. Annual Sales (C). Co. Size (C). ©

Waltec Faucets, 1355 Wallace St., Wallaceburg, Ont. N8A 4L9. Tel. 519-627-3361. Toll Free: (418,514,819)800-265-0523, 800-265-9425. Fax: 519-627-0477. Branch offices, Montreal, Que., Vancouver, B.C. National sales office, Etobicoke, Ont. Plumbers' brass goods and fittings, pressure balancing valves, tub and showers, basin and kitchen faucets, hand showers, single control and washerless faucets, P.O. plugs, drains and overflows. Parent company, Emco Limited, London, Ont.

(G.M.) R. Marshall; (Prods.Mgr.) 8. Blais; (Prods.Mgr.) O. Mason; (Nat.Sales Mgr.) K. Hewett. Annual Sales (E). Co. Size (E). ©

★Waltec Plastics, Division of/de Waltec Inc., 320 Elizabeth St., Midland, Ont. L4R 4L6. Tel. 705-526-0591. Toll Free: 800-461-4493. Fax: 705-526-3521. Custom industrial moulding, chrome plating on plastics. Parent company, EMCO, London, Ont.

(Div.V.P. & G.M.) B. G. Fox; (Fin.Mgr.) D. D. Webster; (S.M.) D. W. Caldwell; (Ops.Mgr.) A. Mudde; (Plant Mgr.) B. G. Dutton. Annual Sales (D). Co. Size (E).

★Waltek Motor Trucks Inc., 10085 Henri Bourassa St. E., Montreal East, Que. H1C 1G5. Tel. 514-648-9153. Fax: 514-648-1445. Telex: 05-828532. Airport fire fighting vehicles and rescue trucks. Brands, "Crash Fire" "Rescue Vehicles" plus special all-terrain vehicles.

(P.) G. Laporte. Annual Sales (C). Co. Size (A). ©

Walter, E. F., Limited, 8225 Labarre St., Montreal, Que. H4P 2E6. Tel. 514-735-2211. Fax: 416-782-2190. Branch office, Vancouver, B.C. Plants, Montreal, Que., Toronto, Ont. Coloured felt packages, felt, cork, foam and shearling insoles, specialty die cutting including gaskets, stripping, washers, seals, plain and adhesive backed, filter bags. Brands, "Walco", "Rufel".

(Chmn.) K.E. Walter; (P.) D.P. Walter; (V.P.Mat'l's Mgmt.) A.R. Walter; (V.P.Sales & Serv.) G. Blackhouse; (V.P.Fin. & T.) C. Lazaru; (Reg.S.M.) R. Watson. Annual Sales (D). Co. Size (C). ©

★Walter Equipment Ltd., 6064 Shawson Dr., Mississauga, Ont. L5T 1E6. Tel. 416-670-2746. Fax: 416-670-0594. Custom fabrication of process equipment.

(P.) W. Golec; (V.P.) A. Kenny; (S.T.) T. Golec. Annual Sales (C). Co. Size (A). ©

★Walter Industries, 87 Welham Rd., Barrie, Ont. L4M 4S7. Tel. 705-737-2242. Fax: 705-737-4523. Precision plastic injection moulded parts such as bobbins, seat belt parts and trim, washers, caps, etc.

(G.M.) G. Walter; (Mktg.Mgr.) C. Traves; (Cont.) A. Thiessen; (Prod'n Mgr.) J. Derry; (Prod'n Planner) 8. Bradshaw. Annual Sales (C). Co. Size (C).

Walters Inc., 1318 Rymal Rd. E., Hamilton, Ont. L0R 1P0. Tel. 416-388-7111. Fax: 416-575-7747. Structural and miscellaneous welding.

(P.) N. Koppelaar; (V.P.) T. Verhey; (Field Supt.) A. Koppelaar; (Shop Foreman) S. Kranendonk; (Estimator) W. Koppelaar. Annual Sales (C). Co. Size (B).

Walters Oil Tool Machine Ltd., 12125-145 St., Edmonton, Alta. T5L 2H4. Tel. 403-453-6807. Subsidiary, Horizon-

tal Augering Services Ltd., Edmonton, Alta. Oilwell equipment and supplies, core barrels, directional equipment, ski tow and chair lift towers, etc.

(P.) W. R. Walters; (T.) H. W. Walters; (S.) G. Walters. Co. Size (A).

Walterscheid Agmaster Inc., 80 Elm St., P.O. Box 2024, St. Thomas, Ont. N5P 4E4. Tel. 519-633-7849. Fax: 519-633-7159. Telex: 064-7262. PTO drive shafts, universal joints and torque limiting devices.

(Plant Mgr.) W. L. Heffernan. Annual Sales (D). Co. Size (C). ©

★Walton, Betty M., Designs In Metal Inc., 1179A King St. W., Suite B11, Toronto, Ont. M6K 3C5. Tel. 416-532-5960. Anodized aluminum fashion/art jewellery.

(P.) Ms. B. M. Walton. Annual Sales (A). Co. Size (A).

★Wampole Inc., 65 Dufferin St., Perth, Ont. K7H 3E6. Tel. 613-267-2323. Fax: 613-267-6230. Sales office, Bramalea, Ont. Pharmaceuticals and sun care products. Parent company, Rorer Canada Inc., Bramalea, Ont.

(Exec.Dir.) M. O'flaherty; (Dir.Mfg.) G. C. Churchill; (Dir.Sales) 8. J. MacDonald; (Dir.Tech.Serv.) B. J. Hope; (Cont.) M. C. Campbell; (Dir.Mtl.Mgmt.) W. Halliday. Annual Sales (D). Co. Size (D). ©

Wanzl Manufacturing Inc., 2370 South Sheridan Way, Mississauga, Ont. L5J 2M4. Tel. 416-823-8851. Fax: 416-823-0161. Telex: 06-982339. Supermarket fixtures, turnstiles, lawn and park benches.

(V.P.) K. Luddemann. Annual Sales (D). Co. Size (C).

Wappell Construction Co. Ltd., 230 - 10th Ave. E., Regina, Sask. S4N 6G6. Tel. 306-569-3000. Plant, 15 Mill St., Regina, Sask. Ready-mix concrete.

(P.) K.F. Wappel; (G.M.'s) J.M. & F.E. Wappel. Annual Sales (A). Co. Size (D).

Ward, Alfred, Limited, 276 Ferrie St. E., Hamilton, Ont. L8L 3T7. Tel. 416-522-4307. Fax: 416-529-1219. Decorative plating and metal finishing.

(P.) G. A. Allan; (G.M.) A. R. Gollinger. Annual Sales (C). Co. Size (A). ©

Ward, Bill, Sales Ltd., 15 East Beaver Creek Rd., Richmond Hill, Ont. L4B 1B3. Tel. 416-731-2464. Associate, Hydra-Lift Industries, Richmond Hill, Ont. Specialists in automotive service equipment and "Hydra-Lift" hoists.

(P.) W.S. Ward. Annual Sales (B). Co. Size (B).

★Ward Ironworks Limited, 123 Victoria St., P.O. Box 511, Welland, Ont. L3B 5R3. Tel. 416-732-7591. Fax: 416-732-3310. Belts, chain, apron and vibrating conveyors, vibrating screens and H.D. feeders, equipment, heavy duty industrial vacuum cleaners, foundry shakeout and rotary screens, etc. "Dynamic Air" dense phase pneumatic conveying equipment and systems.

(P.) M.S. Ward. Annual Sales (C). Co. Size (B). ©

Ward Machine & Welding Ltd., P.O. Box 3, Claremont, Ont. L0H 1E0. Tel. 416-649-2003. Truck bodies, bicycle racks, snow blades.

(P.) J. Ward. Co. Size (A). ©

Ward Press Limited, 82 Carnforth Rd., Toronto, Ont. M4A 2K7. Tel. 416-752-5253. Fax: 416-752-5124. Commercial printing.

(P.) D. J. Ward; (V.P.) Ms. Patricia J. Ward; (Purch.) Peter J. Ward. Annual Sales (C). Co. Size (B).

Warehoused Plastic Sales Inc., 13 Blackburn St., Toronto, Ont. M4M 2B3. Tel. 416-465-3591.

(P.) M. Willoughby.

Warnaco of Canada Limited, Hathaway Division, St. Lawrence St.N., Prescott, Ont. K0E 1T0. Tel. 613-925-5965. Toll Free: 800-267-8193. Fax: 613-925-5983. Branch offices, Montreal, Que., Toronto, Ont., Vancouver, B.C. Men's dress and sport shirts, boxer shorts, sweaters and sportswear, pyjamas. Brands, "Dior", "Hathaway". Parent company, Warnaco Inc., Bridgeport, CT, U.S.A.

(P.) R. J. Keeling; (Exec.V.P.Ops.) R. A. Barkey; (V.P. Dior) J. Jeffery. Annual Sales (D). Co. Size (D). ©

★Warner-Lambert Canada Inc., 2200 Eglinton Ave. E., Scarborough, Ont. M1L 2N3. Tel. 416-288-2200. Fax: 416-288-2174. Distribution centres, Bedford, N.S., Montreal, Que., Toronto, Ont., Edmonton, Alta. Plants, Brockville, Scarborough, Ont. Divisions: Parke-Davis, Adams Brands, Warner-Lambert Research Institute of Canada, Sheridan Park, Ont. Pharmaceutical and ethical drug products, proprietary drugs, toiletry items, confectionery. Brands, "Agarol", "Anusol", "Gelusil", "Listerine", "Listerimint", "Efferdent", "Chiclets", "Trident", "Roloids", "Clorets", "Halls", "Dentyne", etc. Parent company and For.Rep., Warner-Lambert Company, Morris Plains, NJ, U.S.A.

(P.) S. Morgan Morton; (V.P.Mfg.) R. W. Campbell; (V.P.Fin.) J. Victor McDonough; (V.P.Hum.Res.) Ms. S.

L. Slack; (V.P.Adams Brands) Ms. K. E. MacMillan; (Mktg.Dir.Con.Health Grp.) B. W. Turner; (Dir.Mgmt. Info.Sys) D. L. Cooper; (Dir.Scientific Aff.) J. M. Sturges, Ph.D.; (Mktg.Dir.Prof.Health Care Prods.) M. Skripitsky. Annual Sales (G). Co. Size (G). ©

★Warner Shelter Corp., 15427-66 Ave., Surrey, B.C. V3S 2A1. Toll Free: (U.S.A.) 800-663-8858. Fax: 604-875-0363. Associate, Warner Shelter System, Limited, Calgary, Alta. Callander, Ont. Utility shelters for telephone and power companies, exhibition tents, oil rig shelters, fabric tension structures, fabric/metal structures, military portable structures, horse stalls. Brands, "Hurritent", "Arabesque", "Armadillo", "Warner Modular".

(P.) G.A. Warner; (G.M.) G. Kinsman. Annual Sales (C). Co. Size (B). ©

Warner & Bouw Welding & Fabricating Ltd., R.R. #1, 1636 Allanport Rd., Port Robinson, Ont. L0J 1K0. Tel. 416-384-2111. Fax: 416-384-2193. Structural steel and specialty steel weldments.

(P.) B. Warner; (S.T.) J. Bouw. Annual Sales (C). Co. Size (B).

Warner's (A Division of Warnaco of Canada Ltd.), 2355 St. Laurent Blvd., Ottawa, Ont. K2G 4L2. Tel. 613-737-3500. Fax: 613-731-9372. Sales office, Toronto, Ont. Associates, Hathaway Shirt, White Stag Sportswear, Croydon Canada. "Warner's", ladies' intimate apparel and lingerie. Parent company Warnaco of Canada Ltd., Prescott, Ont.

(P.) H. G. Pfeiffer; (C.F.O.) G. Heaton; A; (Nat.S.M.) K. Thomson; (P.A.) Ms. S. Michaelson. Annual Sales (E). Co. Size (E). ©

Warren Graphics Limited, 1145 Bellamy Rd., Units 7 & 8, Scarborough, Ont. M1H 1H5. Tel. 416-438-6798. Film and printing plates.

(P.) C. Abbott; (V.P.) G. Abbott; (Prod'n Mgr.) W. Abbott. Co. Size (A).

Warren Paving & Materials Group Limited, The, Suite 504, 170 Attwell Dr., Rexdale, Ont. M9W 5Z5. Tel. 416-675-7578. Asphalt plants, New Glasgow, Truro, N.S., Charlottetown, P.E.I., Toronto, St. Catharines, Peterborough, Kitchener, Sudbury, London, Oshawa, Kingston, Kenora, Thunder Bay, Sault Ste. Marie, Mississauga, Brighton, Ont., Edmonton, Lethbridge, Alta., Vancouver, Abbotsford, Coquitlam, Prince George, Chilliwack, Nanaimo, B.C. Subsidiaries: Warren (Maritimes) Ltd., New Glasgow, N.S., Towland-Hewitson Construction Limited, Towland (London) 1970 Limited, London, Northland Bitulithic Limited, Warren Bitulithic Limited, Downsview, Bennett Paving & Materials Limited, Oshawa, Dibble Construction, Ottawa, Deschenes Construction and Deschenes Structures, Aylmer, Northland Construction Ltd and Franceschini Bros. Construction Limited, Toronto, Ont., Wells Construction and TBG Contracting, Edmonton, Alta., Columbia Bitulithic, Vancouver, B.C. Brands, "Dix-Seal", "Warrenite", "Bitulithic", "Asbestophalt", "Warcolite".

(P.) L.G. Link; (Exec.V.P.) F.G. Jewiss; (Exec.V.P.) D.J. McCollm. Co. Size (F).

★Warren, R.A., Equipment Ltd., 1040 Wallace Rd., P.O. Box 67, North Bay, Ont. P1B 8G8. Tel. 705-474-2331. Toll Free: 800-461-6182. Fax: 705-474-0909. Battery powered underground mine and tunnelling locomotives, air and electric powered drum slusher hoists, vane and piston air motors, mining and tunnelling cars, locomotive battery lifters, air operated and overhead mine car dumpers, etc. Brands, "Trojan", "Spartan".

For.Reps., Asia, Latin America, Africa, Europe, U.S.A.

(P.) H. Hursery; (Mktg. & Sales Mgr.) R. Clark; (Cont.) Mrs. E. Taylor; (Mfg.Mgr.) H. Grawbarger; (Mat'l Mgr.) D. Smith; (Mgr.Prod.Dev.) H. Laperrier. Annual Sales (C). Co. Size (B). ©

Warrendon Limited, 155 Colonnade Rd.S., Unit 8, Nepean, Ont. K2K 7K1. Tel. 613-727-0446. Fax: 613-727-9501. Crests, silk screening, chenille, embroidery, sports jackets.

(P.) W.B. Creighton. Annual Sales (C). Co. Size (A). ©

Warsh, J. H., & Co. Ltd., 130 Spadina Ave., Toronto, Ont. M5V 2L4. Tel. 416-368-2713. Fax: 416-368-5352. Telex: 062-19597. Prestige misses' dresses, costumes and sportswear. Brands, "Michael Kors" and "Super Sport".

(P.) M.M. Warsh; (C.F.O.) Ms. M. Philpot; (G.S.M.) 8. Szabo. Annual Sales (D). Co. Size (C). ©

Warwick Ladders Inc., 1 Du Parc St., Warwick, Que. J0A 1M0. Tel. 819-358-5444. Fax: 819-358-5208. Hydraulic ladders and booms mounted on van truck.

(P. & P.A.) M. Beaudet; (Plant Mgr. & Quality Prod.) M. Desruisseaux. Annual Sales (C). Co. Size (B). ©

Warwick Marking Products Limited, 482 Belmont Ave. W., Kitchener, Ont. N2M 1N3. Tel. 519-745-8414. Fax: 519-745-2204. Metal and rubber stamps, two and three dimensional engraving, stencils, name plates, etched plastic components for business machines. Brands, "8elmont", "Warwick", "Ribloc".

(P.) G.C. Kiessling; (V.P.) D.W. Kiessling; (S.T.) Mrs. L. Schultz; (G.M.) P. Amy. Annual Sales (C). Co. Size (8).⑥

Wasco Foods Inc., [Les Aliments Wasco Inc.], 5470 Ferrier St., Montreal, Que. H4P 1M2. Tel. 514-731-7621. Toll Free: 800-361-2338. Fax: 514-731-8466. Telex: 05-25253. Associate, Saxonia Fruit Preserving Co., Limited, Montreal, Que. Dried fruits, nuts, peas, beans, coconut, tapioca, natural mixes, soup mixes, crystals. Parent company, Watt & Scott Inc., Montreal, Que.

(P. & C.E.O.) J. S. Berry; (V.P.Fin.) L. Lahaie; (Pers.) M. Candido. Annual Sales (E). Co. Size (D).⑥

†Wasea Metal Industries Ltd., 3240 - 11th St. S.E., Calgary, Alta. T2G 3G8. Tel. 403-243-0711. Fax: 403-287-2436. Associate, Pup Panel Systems Inc., Calgary, Alta. Self-framing metal buildings, miscellaneous steel fabrication, polyurethane foam building panels, tank insulation, etc.

(P.) D. Bodell; (S.T.) C. Stich. Annual Sales (C). Co. Size (8).

★Wash World Industries Ltd., 6429 Netherhart Rd., Mississauga, Ont. L5T 1C3. Tel. 416-670-5951. Fax: 416-670-5957. Automatic and self serve car wash equipment, truck, bus, and train wash equipment.

(P.) L. Ambridge. Annual Sales (D). Co. Size (C).⑥

★Washington Mills Electro Minerals Inc., 7780 Stanley Ave., Box 1002, Niagara Falls, Ont. L2E 6V9. Tel. 416-357-5500. Fax: 416-357-9513. Associate, Washington Mills Ltd. "Duralum" brown crude aluminum oxide, "Duramet" lump and powdered ferrosilicon, specialty fusions. Parent company, Washington Mills Abrasives, MA, U.S.A.

(P.) R. Powell; (Mktg.Mgr.) R. Clayton; (Compt.) M. Sproule; (Plant Mgr.) R. Carlyle; (Purch.Mgr.) R. Pateron; (Q.C.Mgr.) P. Gatha. Annual Sales (E). Co. Size (D).

Washtronics Ltd., 866 King Edward St., Winnipeg, Man. R3H 0P7. Tel. 204-775-8126. Fax: 204-783-1597. "Washtronics" conveyORIZED and drive-thru bus, truck and subway wash equipment, also bus vacuuming equipment.

(P. & G.M.) E. Hoffer. Annual Sales (A). Co. Size (A).⑤

★Water Conditioning Canada Ltd., 580 Park St., Regina, Sask. S4N 5A9. Tel. 306-721-6990. Fax: 306-721-5610. Telex: 07-12718. Branch offices, Cambridge, Ont., Calgary, Alta., Coquitlam, B.C. Associates, P & S Water Industries, Darling Co. Ltd., Montreal, Que. Domestic, commercial and industrial water softeners and filters, reverse osmosis, ultra-violet ozonators. Brands, "Sensimatic", "Citation", "Metermatic". Parent company, Water Group Inc.

For.Reps., Trupar Ltd., Dayton, OH, Water Conditioning Inc., Lincoln, NE, U.S.A.

(P.) D.G. Fettes; (Nat.Mktg.Mgr.) D. Lewgood; (V.P. Prod'n) D. Auramenko; (Cont.) W. Slobodian; (Plant Mgr.) J. Kwasny. Annual Sales (E). Co. Size (E).⑥

★Water Group Companies Inc., 580 Park Street, Regina, Sask. S4N 5A9. Tel. 306-721-6990. Fax: 306-721-5610. Branch offices, Truro, N.S., Moncton, N.B., Montreal, Quebec, Que., Ottawa, Scarborough, Kitchener, Orillia, Barrie, Cambridge, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Coquitlam, B.C. Warehouse and plant, Montreal, Que. Divisions, Aquafine, Aquasoft, Elm Plastics, Design Plastics, Watertech, Ruth Berry Pumps; Subsidiaries, Aqua d'Or Water Treatment Inc., Canapex Corporation, Darling Duro Inc., Trupar Inc., Water Conditioning Inc., Water Group Canada Inc. 60 cycle pumps, water softeners, valves. Brands, "Duro", "Aqua-soft", "Darling", "Schurz" and "Trupar".

(V.P.Wholesale) D. Lewgood; (Mktg.Mgr.) F. Anderson; (G.M.Darling Duro) B. McCrea; (P.A.) J. Heaps; (Mktg. Rep.Edmonton) B. Bossman; (Mktg.Rep.Kitchener) M. Tillich; (Mktg.Rep.Calgary) R.L. Regier; (Mktg.Rep. Orillia) D. LeLievre; (Mktg.Rep.Ottawa) D. Levesque; (Mktg.Rep.Montreal) J. Belanger; (Mktg.Rep.Sask. & Man.) L. Payette. Annual Sales (E). Co. Size (E).⑥

Water Jet Specialties, 970 Syscon Road, Burlington, Ont. L7L 5S2. Tel. 416-681-8576. Fax: 416-681-8580. Associate, Automation Specialties. Waterjet cutting tools and systems, waterjet and passer.

(P.) D. Bunker; (Cont.) B. Berquist; (Sales & Mktg.) D. Snider; (Serv.Mgr.) B. Hollander. Annual Sales (C). Co. Size (A).⑥

★Water Quality Management Division of Photozone Inc., 1155 Appleby Line, Unit 1, Burlington, Ont. L7L 5H9. Tel. 416-335-4085. Fax: 416-335-1483. UltraPure, UltraOxide ozone generators using ultraviolet, photochemically produced for swimming pools and spas.

(P.) B. A. Nelson; (Purch.& Off.Mgr.) Ms. L. A. Nelson. Annual Sales (C). Co. Size (A).⑥

Water Refining Company Ltd., 891 Rowntree Dairy Rd., Unit 10, Woodbridge, Ont. L4L 4E4. Tel. 416-851-6735. Fax: 416-851-8241. Automatic soft water equipment for domestic, commercial and industrial use and reverse osmosis drinking water systems and de-ionizers. Brands, "Miracle Water", "Water Refining Systems". Parent company, Ecodyne Corp., Chicago, IL, U.S.A.

(P.) J. Derksen; (Cont.) J.M. Park; (Dir.Sales & Mktg.) J. Mills. Annual Sales (C). Co. Size (B).

†Waterblast Manufacturing of Canada Ltd., 16236 - 116 Ave., Edmonton, Alta. T5M 3V4. Tel. 403-451-4521. Fax: 403-451-1616. Branch offices, Ottawa, Ont., Calgary, Grande Prairie, Alta. Subsidiary, Hotsy Equipment Company, Edmonton, Alta. Associate, Hawk Pumps of Canada, Edmonton, Alta. Cold water pressure washers, coin-operated self-serve car wash systems, industrial parts washers and cleaning detergents, pressure pumps. Parent company, Cleaning Systems Resource Group.

(P.) W. Monson; (G.M.) R. Moher; (S.M.) G. Hannigan; (C.F.O.) B. Menegozzo. Annual Sales (C). Co. Size (B).

Waterbury Office Supply, 225 Richmond St. W., Toronto, Ont. M5V 1W2. Tel. 416-977-2245. Office supplies, printing of advertising brochures, office stationery.

(Prop.) M. E. Waterbury. Annual Sales (A). Co. Size (A).

†Watercolour Bath Products Inc., 1892 Mattawa Ave., Mississauga, Ont. L4X 1K1. Tel. 416-279-6902. Fax: 416-277-3453. Cast polymer bath tubs, whirlpools, shower bases, panel systems, basins and countertops. Brands, "Thermolite", "Lusterock", "Aristcraft", "Oasis", etc.

(P.) C. Champion; (V.P.) J. Kirk. Annual Sales (C). Co. Size (A).⑥

Waterford Welding Limited, 116 Alice St., Waterford, Ont. NOE 1Y0. Tel. 519-443-8941. Storage tanks, bins, etc.

(P.) F. Kerr. Co. Size (A).

★Waterline Products Co. Limited, 175 Cityview Dr., Rexdale, Ont. M9W 5B1. Tel. 416-245-1251. Fax: 416-245-5655. Telex: 06-989460. Shower curtain rods, bath waste and overflow, P.O. plugs, aluminum roof and neoprene vent flashings, solderless fittings, shower doors. Brands, "Waterline", "Mono Flash", "Push-n-Turn", "Springo".

(C.O.O.) F. J. Oille; (P.) L. A. Furlong; (P.A.) C. Dall; (S.M.) M. Furlong; (Cont.) F. Salerno. Annual Sales (D). Co. Size (C).⑤

Waterloo Bedding Co., Limited, 21 Allen St. W., P.O. Box 155, Waterloo, Ont. N2J 3Z9. Tel. 519-742-4447. Fax: 519-742-6251. Spring and foam mattresses, hospital pillows, cubicle curtains and drapes. Brands, "Pleasant Dreams", "Super Royal Hospital", "Sunnyside".

(P.) D.G. Sandrock; (V.P.Sales) M.W. Sandrock; (V.P.Fin. Ops.) W. Muirhead. Annual Sales (C). Co. Size (B).⑥

Waterloo Concrete Products Limited, R.R. 2, Cambridge, Ont. N1R 5S3. Tel. 519-653-2391. Toll Free: 800-265-8624. Fax: 519-621-8233. Concrete sewer and culvert pipe, precast concrete manholes, catch basins, box sections, valve chambers and accessories.

(P. & G.M.) W.A. Nordick, P.Eng.; (Ops.Mgr.) E. Kling; (Compt.) D.J. Galloway; (S.M.) J.D. Black. Annual Sales (D). Co. Size (C).⑤

★Waterloo Industries Inc., P.O. Box 574, Waterloo, Ont. N2J 4G1. Tel. 519-885-0050. Fax: 519-885-4420. Upholstering springs and dual-purpose furniture mechanisms. Brands, "Waterloo".

(P.) D. Gerth; (V.P.) J. Inch. Annual Sales (D). Co. Size (D).⑥

Waterloo Interior Woodcraft Inc., 53 Locust St., Kitchener, Ont. N2H 1W6. Tel. 519-579-3880. Fax: 519-579-2173. Millwork and custom woodwork.

Waterloo Metal Stampings Ltd., 501 Manitou Dr., Kitchener, Ont. N2C 1L2. Tel. 519-748-5060. Fax: 519-748-4095. Branch offices, Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Hardware specialties, furniture and computer keyboard mechanisms, drawer slides, etc. Brand, "Waterloo Hardware". Parent company, Valhi Inc., Dallas, TX, U.S.A.

(P.) W. R. McMichael; (V.P.Sales) W. J. Wharnsby; (P.A.) J. Kroetsch. Annual Sales (E). Co. Size (E).⑥

Waterloo Printing Company Ltd., 50 Bridgeport E., Waterloo, Ont. N2J 2J6. Tel. 519-886-4750. Fax: 519-886-9891. Job printing.

(P.) W. C. Litwiller; (S.T.) Mrs. E. M. Litwiller; (G.M.) M. Litwiller. Annual Sales (C). Co. Size (A).⑤

Waterloo Spinning Mills Limited, 282 Marsland Dr., Waterloo, Ont. N2J 3Z1. Tel. 519-884-2711. Man-made carpet yarns.

(P.) E. Wagner; (V.P.) J. Eckhardt. Annual Sales (D). Co. Size (C).

Waterloo Textiles Limited, 215 Queen St. W., P.O. Box 2097, Cambridge, Ont. N3C 2V6. Tel. 519-658-9322. Fax: 519-654-9449. Cotton, nylon, polypropylene, polyester, dralon-T, kanecaron yarns, commission twisting and winding, roving for filtration, hose yarns, tobacco tying, soft cotton, polished butcher and sewing twines, dipping for rubber goods.

(P. & G.M.) M. Carreiro; (Cont.) Mrs. M. Fisher. Annual Sales (D). Co. Size (C).⑥

★Waters and McDonald Associates, 31 Stafford Dr., Brampton, Ont. L6W 1L3. Tel. 416-459-0373. Contract tubular products, structural steel hardware, store fixtures, sheet metal products. Parent company, 823013 Ontario Limited.

(P.) S. McDonald; (S.T.) J. R. Waters; (Engr.) C. Fisher; (Bookkeeper) Ms. J. McDonald. Annual Sales (D). Co. Size (C).⑤

★Waterville TG Inc., 10 Depot St., P.O. Box 4500, Waterville, Que. J0B 3H0. Tel. 819-837-2421. Fax: 819-837-3046. Telex: 05-836153. Foreign office, Madison Heights, MI, U.S.A. Branch plant, Coaticook, Que. Sponge rubber automotive weather sealing and rug underlay, general moulded rubber products. Parent company, Toyoda-Gosei Co. Ltd., Nagoya, Japan.

(P.) P. Calvi; (V.P.) M. Kobayashi; (Eng.) P. Rouette; (Mgr.Mat'ls) G. Bruun; (Plant Mgr.) M. Larose. Annual Sales (E). Co. Size (F).

★Watford Roof Truss Ltd., 330 Front St., Watford, Ont. NOM 2S0. Tel. 519-876-2612. Toll Free: 800-265-3470. Fax: 519-876-3200. Wood roof and floor trusses, wood stairs. Parent company, Moffatt & Powell Ltd., Strathroy, Ont.

(P.) K. Moffatt; (V.P.) D. Powell; (G.M.) D. Fisher. Annual Sales (D). Co. Size (C).⑥

Watson Bowman Acme Inc., 4205 Fairview St., Burlington, Ont. L7L 2A4. Tel. 416-639-1691. Fax: 416-639-7187. Expansion joints and bearings, "Wabofyfe" disc bearing, "Treadex" joints for buildings, "Wabocrete" elastomeric concrete. Parent company, Watson Bowman Acme Corp.

(V.P.Sales & Mktg.) J. Archibald, P.Eng.; (V.P.Ops.) D. Walsh, P.Eng.; (Ops.Mgr.) T. J. Pace, P.Eng. Annual Sales (D). Co. Size (8).

Watson Brothers Limited, 224 Wallace Ave., Toronto, Ont. M6H 1V7. Tel. 416-531-9931. Fax: 416-531-2103. Men's neckwear, scarves, handkerchiefs. Brands, "Watson", "Michel Robichaud", "Gant", "Marsh Creek".

(P.) W. McCormack; (V.P.Sales) M. Adam. Annual Sales (D). Co. Size (C).⑤

Watson Iron & Wire Ltd., 40 Caithness St., St. James, Man. R3H 0V4. Tel. 204-633-5981. Window and machinery guards, fire escapes, railings, stairs, etc.

(P. & G.M.) G. A. Smith. Annual Sales (C). Co. Size (A).

Watson, John, Limited, 127-2nd Ave. E., Vancouver, B.C. V5T 1B4. Tel. 604-874-1105. Toll Free: 800-663-9509. Fax: 604-875-9009. Telex: 04-51529. Branch office, Calgary, Alta. Leather work and sport gloves, mitts, gauntlets, aprons, welders' clothing. Brands, "Watson's", "Cincher", "Dura-Bull".

(P. & G.M.) B. Moore; (Plant Mgr.) R. Arundel. Annual Sales (D). Co. Size (8).⑥

Watson, John, Manufacturing Company Limited, The, 45 Stanley St., Ayr, Ont. N0B 1E0. Tel. 519-632-7100. Fax: 519-632-7790. Industrial, factory and warehouse trucks, casters. Brand, "Watson".

(P.) R.E. Lovett; (G.M.) D. Page. Annual Sales (B). Co. Size (A).⑥

★Watson Process Systems, P.O. Box 40, Unionville, Ont. L3R 2L8. Tel. 416-475-2511. Fax: 416-475-7638. Vane and spin-type droplet collectors, mesh demisters; tower packings and specialty scrubbers.

(Tech.Dir.) F. Watson. Annual Sales (C). Co. Size (A).

Watson Publishing Company Limited, 150 Milner Ave., Unit 35, Scarborough, Ont. M1S 3R3. Tel. 416-291-2583. Weekly newspapers, monthly magazine, trade typesetting. Publications, "Agingcourt News", "Scarbor-

ough News", "West Hill News", "North York News", "East End News", "Pickering Post".

(P. & G.M.) R. M. Watson; (S.T.) Mrs. I. L. Watson. Annual Sales (B). Co. Size (A).®

★Watt, R.A., Box 455, Picton, N.S. B0K 1H0. Tel. 902-4B5-587B. Rough lumber.

(Chief Exec.) R. A. Watt. Annual Sales (B). Co. Size (A).

Watts Regulator of Canada Ltd., 441 Hanlan Rd., Woodbridge, Ont. L4L 3T1. Tel. 416-851-8591. Fax: 416-851-878B. Telex: 065-27137. Branch offices, Montreal, Que., Calgary, Alta., Vancouver, B.C. Plant, Burlington, Ont. Associates, Spence Engineering of Canada, Leslie of Canada, Nicholson of Canada, R.G. Laurence. Valve and control specialties for plumbing and heating, industrial and commercial systems. Brands, "Watts", "Spence", "Leslie", "Nicholson". Parent company, Watts Industries Inc., North Andover, MA, U.S.A.

(P.) V. L. Pitt; (Cont.) R. Dixon; (Mfg. Mgr.) D. MacDonald; (Div. Mgr. Plumbing & Heating) D. DeViney; (Div. Mgr. Ind'l) H. Posner; (Div. Mgr. Eng. Prod.) J. Mink. Annual Sales (E). Co. Size (C).®

Waupees Canning Co., Limited, R. R. No. 4, Picton, Ont. K0K 2T0. Tel. 613-476-6182. Branch office and plant, Waupees, Ont. Canned vegetables. Brands, "Aristocrat", "Ercole".

(P.) J. F. Hepburn; (S.T.) L. A. McKenzie. Annual Sales (C). Co. Size (C).

Waxman Recycling Industries Limited, 96 Hyde Ave., Toronto, Ont. M6M 1J4. Tel. 416-656-B555. Subsidiaries, Waxman Disposal Company, Waxman Iron and Metal, Thermal Reduced Metals, Granulated Metals, Concord, Ont. Scrap metal processors.

(P.) S. Waxman; (S.T.) A. Waxman; (Off. Mgr.) Mrs. L. Lajeunesse. Annual Sales (D). Co. Size (B).

†Waxworks Productions, Albert St., St. Jacobs, Ont. N0B 2N0. Tel. 519-664-3762. Fax: 519-664-3554. Subsidiary, The Waxworks Recording Studio. Communications consulting, TV and radio commercials, industrial video productions, soundtrack productions, sound recordings.

(P.) J. Evans; (S.T.) I. O'Neill. Annual Sales (B). Co. Size (A).®

★Wayland Industries Ltd., 10503 - B9th Ave., Suite C, Fort St. John, B.C. V1J 5P8. Tel. 604-787-0538. Fax: 604-787-1414. Branch office, Fort Nelson, B.C. Insulation products, self-framing metal buildings, valve covers, pipe coverings.

(P.) P. J. Cahill; (Br. Mgr.) R. Herring. Annual Sales (B). Co. Size (A).®

†Waymac Custom Machine Limited, P.O. Box 190, Keswick, Ont. L4P 3E2. Tel. 416-476-4369. Fax: 416-476-6557.

(P.) W. Cooper; (Purch.) Ms. C. Macey; (G.M.) K.A. Macey. Annual Sales (C). Co. Size (B).®

Wayside Industries (19B3) Limited, P.O. Box 36B, Saint John, N.B. E2L 3Z3. Tel. 506-634-7130. Fax: 506-634-B354. Branch offices, Waterloo St., Saint John, N.B., Halifax, N.S. Plant, Woodward Ave., Saint John, N.B. Subsidiary, ATSCO Sales, Saint John, N.B. Folding cartons. Brand, "Wayside". Parent company, ATSCO Ltd. For. Rep., Boxworks, Auburn, ME, U.S.A.

(P.) R.T. Snodgrass; (V.P.) G. Richards; (S.) Mrs. B.C. Snodgrass; (T.) L. O'Neill. Annual Sales (C). Co. Size (B).®

Wayside Press Ltd., 3304-33rd St., Box 446, Vernon, B.C. V1T 6M3. Tel. 604-545-2341. Toll Free: 800-663-6432. Fax: 604-545-4530. Sales office, Kelowna, B.C. Commercial printing.

(Mgr.) B. W. Bartholomew. Annual Sales (C). Co. Size (B).®

★WEAN CANADA LTD., Savage Dr., P.O. Box 366, Cambridge, Ont. N1R 5V6. Tel. 519-621-3450. Fax: 519-621-3459. Telex: 069-59348. Rolling mill, strip finishing and coil processing, bar and tube equipment, resistance welding machines, mechanical presses. Brands, "Wean", "Berkeley-Davis", "United", "Youngstown". Parent company, Wean Inc., Pittsburgh, PA, U.S.A.

(P.) W.R. Tarbert, Jr.; (V.P. & G.M.) C. E. Osborn; (P.A.) B.J. Powell; (Proj. Mgr.) R.O. Holmes; (S.M.) R.J. Stansfield; (Plant Mgr.) T.A. Dalton; (T.) K.G. Heimpel; (Mgr. Eng'g) W.K. Hancock. Annual Sales (D). Co. Size (D).®

Wear Well Garments Ltd., P.O. Box 660, Stellarton, N.S. B0K 1S0. Tel. 902-752-4190. Fax: 902-752-432B. Hospital garments, industrial uniforms, etc.

(P.) D.F. MacLean. Annual Sales (C). Co. Size (C).®

★Weather Wear (Rainy River) Inc., 319-6th St., P.O. Box 40, Rainy River, Ont. P0W 1L0. Tel. 807-852-3276. Insu-

lated outerwear for snowmobiling or casual wear, nylon face masks, duffel, garment and tote bags, vests, snowmobile covers, hunting clothes, etc.

(P. & S.M.) M. Dufresne; (G.M. & Plant Mgr.) Mrs. J. Dufresne. Annual Sales (B). Co. Size (A).®

Weatherford Oil Tool Co. (1983) Ltd., 14435-116 Ave., Edmonton, Alta. T5M 3E8. Tel. 403-455-2176. Fax: 403-452-6830. Telex: 037-286B. Branch offices, Estevan, Swift Current, Kindersley, Sask., Red Deer, Lloydminster, Calgary, Grande Prairie, Brooks, Caroline, Redcliff, Peace River, Provost, Coronation, Alta., Ft. St. John, B.C., Anchorage, AL, U.S.A. Casing scratchers, centralizers, stop collars, float equipment, drill pipe protector, rubbers, dual tubing elevators. Brands, "Thread Lock", "Posi-Lok", "Wotco", "J.A.M.". Parent company, Weatherford International Inc., Houston, TX, U.S.A.

(G.M.) F.H. Drury; (S.M.) R.C. Goebel; (Plant Mgr.) R. Hodgson. Annual Sales (D). Co. Size (B).®

★Weatherhaven Resources Ltd., 1975 Triumph St., Vancouver, B.C. V5L 1K6. Tel. 604-254-9022. Fax: 604-254-6676. Subsidiary, Weatherhaven Resources Inc., Spokane, WA, U.S.A. Portable buildings and tents, lightweight, air transportable personnel accommodation for remote locations, particularly polar regions.

(P.) J. Allan; (V.P.) R. Zurrer; (Mgr.) B. Johnson. Annual Sales (C). Co. Size (A).

Weatherill Advanced Control Systems Limited, R.R.#1, Unionville, Ont. L3R 2L6. Tel. 416-BB7-5332. Fax: 416-BB7-5332. Snowmobile traction products, carbide runners, ice picks, etc., screw machine products.

(G.M.) M. Weatherill. Annual Sales (A). Co. Size (A).

Web Atlantic Limited, Box 1B, Site 1B, R.R. #1, Armdale, Halifax, N.S. B3L 4J1. Tel. 902-450-5611. Fax: 902-450-5027. Newspapers, advertising flyers and inserts, catalogues.

(P.) B. Chittick; (G.M.) Ms. K. Fitzgibbons; (Tech. Mgr.) P. Fitzgibbons. Annual Sales (C). Co. Size (A).

Web Offset Publications Limited, 1800 Ironstone Manor, Pickering, Ont. L1W 3J9. Tel. 416-B31-3000. Fax: 416-B31-3266. Web offset printing and computerized photocomposition.

(P.) C. H. Rudge; (Sr.V.P. & G.M.) J. Jamieson; (Dir. Fin.) M. Hudson; (V.P. Sales) A. Christie; (Dir. Mfg.) L. McNally; (Dir. Prod.) Mrs. C. McConnell. Annual Sales (E). Co. Size (E).

★Webb, Jervis B., Company of Canada, Ltd., 1647 Burlington St. E., Hamilton, Ont. L8H 7M5. Tel. 416-547-0411. Fax: 416-547-0411 ext. 269. Telex: 061-B391. Branch offices, Montreal, Que., Toronto, Ont. Subsidiaries, Webb Control Limited and Spider Installations Limited, Hamilton, Ont., Les Convoyeurs Webec Ltee., Que. Conveyors and conveyor equipment for industrial use. Brands, "Red Seal Trolley", "Webb Power and Free", "Spanmaster", "Towveyor", "Prontow", "Dog-Magic". Parent company and for. rep., Jervis B. Webb Company, Farmington Hills, MI, U.S.A.

(P.) J.C. Webb; (V.P. & G.M.) I.C. Simpson; (P.A.) J. Simpson. Annual Sales (E). Co. Size (D).®

Webb Rivet & Fastener Co. Ltd., 63 Galaxy Blvd., Unit #7, Rexdale, Ont. M9W 5R7. Tel. 416-675-3211. Fax: 416-675-7337. Plant, #11-63 Galaxy Blvd., Rexdale, Ont. Solid and semi-tubular rivets, rivet setting machines.

(P.) J. Reg Webb. Annual Sales (C). Co. Size (A).®

★Webber Inc., 3909 Nashua Dr., Unit #9, Mississauga, Ont. L4V 1R3. Tel. 416-671-3500. Toll Free: 800-268-6922. Fax: 416-671-B129. Telex: 06-9688B3. Subsidiary, T/I Pharmaceuticals, Irvine, CA, U.S.A. Pharmaceutical preparations, ointments, vitamins, antibiotic cold sore ointment, etc. Brands, "Webber Vitamin E", "Pro-bax", "Glycerodermine".

For. Reps., McCallas' Laboratories Limited, Kingston, Jamaica, Great Lian Ltd., Hong Kong, Chung Li Co. Ltd., Taiwan, S.I.L.M.E., Lebanon, Silco Sia, S. Italy.

(Chmn.) M.J. Needham; (P. & C.E.O.) L. Merrell; (Tech. Dir.) D. Skeffington; (G.M.) R. Fozo; (Plant Mgr.) R. Whyte; (Exp. Asst.) Ms. K. Mooy. Annual Sales (D). Co. Size (A).®

★Webcom Limited, 3480 Pharmacy Ave., Scarborough, Ont. M1W 3G3. Tel. 416-496-1000. Fax: 416-496-1537. Telex: 065-26219. Printers of books, catalogues and directories.

(P.) W.D. Wilkins; (Mktg.) M. Collinge; (V.P. Fin.) R. Wilson. Annual Sales (D). Co. Size (D).®

★Weber Costello of Canada Limited, [Weber Costello du Canada Ltée.], 2000 Drew Rd., Mississauga, Ont. L5S 1S4. Tel. 416-677-4970. Fax: 416-677-7551. Telex: 06-96B637. Provincial outline maps, chalkboards, marker, bulletin and directory boards, erasers, cha-

ter crayons, tempera, etc. Parent company, Weber Costello Company, Troy, MO, U.S.A.

(P.) C. Ohlund; (G.M.) J. Paul Taillebois; (Plant Mgr.) C. Sharma. Annual Sales (D). Co. Size (C).®

★Weber-Lane Mfg. Ltd., R.R.#2, Elmira, Ont. N3B 2Z2. Tel. 519-669-1733. Associate, Volcanic Glow Stoves, Elmira, Ont. Farm equipment including, cultivators, harrows, dumpwagons, etc.

(P.) A. Weber. Annual Sales (B). Co. Size (A).

Weber Marking Systems (Canada) Ltd., 6180 Danville Rd., Mississauga, Ont. L5T 2H7. Tel. 416-564-6BB1. Fax: 416-564-6BB6. "Lege", "Legitronic" labels.

(V.P. & G.M.) B. Shau; (S.M.) B. McDonough. Annual Sales (C). Co. Size (A).

★Weber Tool & Mold, Div. of Weber Manufacturing Limited, P.O. Box 399, Hwy. #12, Midland, Ont. L4R 4L1. Tel. 705-526-7B96. Fax: 705-526-3B18. Branch office, Windsor, Ont. Injection and compression moulds, models, checking fixtures and related tooling for the plastics industry.

(P.) R. Weber; (P.A.) J. Pauze; (G.M.) J.R. Moss. Annual Sales (D). Co. Size (C).®

Weber's, (Clare), Fabricating Ltd., 22 Conestoga Rd., St. Jacobs, Ont. N0B 2N0. Tel. 519-664-3711. Fax: 519-664-2512. Associate, C-Max Transportation Equip., St. Jacobs, Ont. Turkey loaders and poultry coops, custom metal fabrication, CNC punching and plasma, aluminum dump truck bodies, garbage recycling collection trucks.

(P.) C. N. Weber; (Purch. Mgr.) T. Baillargeon. Annual Sales (C). Co. Size (B).®

★Webster Air Equipment, 14B Stronach Cres., P.O. Box 5425, Terminal A, London, Ont. N6A 5A4. Tel. 519-455-9130. Fax: 519-455-1965. Branch offices, Saint John, N.B., Montreal, Que., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Air compressors, paint spraying equipment. Brands, "Webster", "Rotary Vane". Parent company, Curtiss-Wright of Canada Inc.

(G.M.) C.J. Darragh; (Cont.) Mrs. C. O'Connor. Annual Sales (C). Co. Size (A).®

★Webster Manufacturing, 1161 King St., P.O. Box 4580, London, Ont. N5W 5K4. Tel. 519-455-1220. Fax: 519-455-2713. Associates, Magnesium Products Industries, Strathroy, Accurcast, Wallaceburg, Ont. Custom zinc die-casting. Parent company, Cygnus Industries Inc., London, Ont.

(G.M.) D. Else; (Mktg. Mgr.) G. Hewat; (Eng. Mgr.) J. Worrall. Annual Sales (E). Co. Size (E).®

Webster, Thos. K. (1980) Ltd., 924 McBride, Ottawa, Ont. K1Z 5K1. Tel. 613-722-7623. Sheet metal products. Brand, "Webco".

(P.) D.H. Eckold; (V.P. & G.M.) D. Lacroix. Co. Size (A).

Webster & Horsfall (Canada) Ltd., 5 Churchill Rd., P.O. Box 959, Prescott, Ont. K0E 1T0. Tel. 613-925-3737. Fax: 613-925-3737. All grades of hard drawn steel spring wire, stainless steel and music wire. Parent company, Webster & Horsfall Ltd., Birmingham, England.

(Mng. Dir.) J. S. Grant; (Dir.) H. B. McDonald. Annual Sales (B). Co. Size (A).®

★WECO Electrical Connectors Inc., [Connecteurs Electriques WECO Inc.], 16B05 Hymus Blvd., Kirkland, Que. H9H 3L4. Tel. 514-694-9136. Fax: 514-694-0956. Sales office, Rexdale, Ont. Terminal blocks for printed circuits, panel chassis terminal blocks, rail mounted terminal blocks, ceramic terminal blocks, electronic modules consisting of diode, relay, D-sub interface, power supply, etc. For. Rep., U.S.A.

(P.) H. Kammann; (Off. Mgr.) Ms. K. Boch; (S.M. Rexdale) R. Badawy; (V.P. Fin.) A. Whipple; (Prod'n Mgr.) L. Kammann. Annual Sales (C). Co. Size (B).®

★Wedco Moulded Products Division, Union Carbide Performance Plastics Ltd., 1305 rue Newton, Boucherville, Que. J4B 5H2. Tel. 514-655-7220. Toll Free: 800-361-8701. Fax: 514-655-9780. Branch plant, 1289 rue Newton, Boucherville, Que. All sizes of gas cans, oil drain pans, custom gas tanks, septic tanks, boats and canoes, lawn furniture, material handling containers. Brands, "Yardmates", "Wedco". Parent company, Union Carbide Canada Ltd., Toronto, Ont.

(P.) R. G. Neri; (V.P. & G.M.) S. Charles Zeynel; (S.M.) G. D'Orsonnens; (Plant Mgr.) M. Tremblay; (Cont.) K. Shettler. Annual Sales (D). Co. Size (D).®

★Wedge Clamp International Inc., 1511 Valmont Way, Richmond, B.C. V6V 1Y3. Tel. 604-270-4928. Toll Free: 800-663-00B7. Fax: 604-270-659B. Telex: 04-357552. Branch office, Las Vegas, NV, U.S.A. "Wedge Clamp" auto body repair system, "Eze Roller" power pull-

- ing post, monocoque tower and platform, and other clamps and accessories for auto body repairs.
(P.) T. G. Dean; (Prod'n Mgr.) R. Riutta; (Cont.) R. Sim; (V.P.Mktg.) R. Kilby. Annual Sales (N/R). Co. Size (A).Ⓢ
- Wedgee's Foods Inc., 32 Brock St. W., Tillsonburg, Ont. N4G 2A2. Tel. 519-842-5352. Toll Free: (519) 800-265-5731. Fax: 519-842-4521. Pizza and frozen entrees.
(P.) J. Kelly; (V.P.) P. Kelly; (Cont.) Mrs. N. Belows; (Prod'n Mgr.) Mrs. M. Addington. Annual Sales (C). Co. Size (B).Ⓢ
- †Wedgewood Industries Inc., 21652 Fraser Hwy., Langley, B.C. V3A 4H1. Tel. 604-530-0741. Pine waterbed frames and bedroom casegoods.
(P.) R. Chorm. Annual Sales (C). Co. Size (A).Ⓢ
- Wedlock Paper Converters Limited, 2327 Stanfield Rd., Mississauga, Ont. L4Y 1R6. Tel. 416-277-9461. Fax: 416-272-1108. Specialty bags and printed rolls of paper or laminations of paper and film, plain and printed.
(P.) A. J. Wedlock; (V.P.) C. E. Barber; (S.T.) A. A. Scopazzi. Annual Sales (D). Co. Size (C).Ⓢ
- ★Wedtech Inc., P.O. Box 214, 565 Greenwich St., Brantford, Ont. N3T 5M2. Tel. 519-758-8941. Fax: 519-758-8036. Plant, Calgary, Alta. Associate, Wedco Technology Inc., NJ, U.S.A. Grinding of plastics, rubbers and chemicals for the rotomoulding powder coating and compounding industries.
(P.) J. Lefas; (Plant Mgr.) R. Bercier; (Cont.) K. Vair-Elriott; (Cust. Serv. Mgr.) Ms. M. Lefas. Annual Sales (C). Co. Size (C).
- ★Weetabix of Canada Limited, 300 John St., Suite 501, Thornhill, Ont. L3T 5W4. Tel. 416-886-1050. Fax: 416-886-1514. Telex: 06-964846. Branch plant, Cobourg, Ont. Subsidiary, Weetabix of Canada (Mfg.) Limited, Cobourg, Ont. Cereals. Brands, "Weetabix", "Alpen", "Krispen". Parent company, Weetabix Limited, Kettering, Northants, England.
(P.) H.F. Connell; (V.P.Mfg.) J.A.C. Stalker; (Plant Mgr.) M. Blackburn. Annual Sales (D). Co. Size (D).Ⓢ
- ★Wegu Canada Inc., 1707 Harbour St., P.O. Box 567, Whitby, Ont. L1N 5V3. Tel. 416-668-2359. Fax: 416-668-3414. Telex: 06-981373. Branch office, Windsor, Ont. Rubber moulded goods, automobile accessories, architectural specialties, rubber to metal bonding, etc. Parent company, Wegu Gummi-Und Kunststoffwerke, Kassel, W. Germany.
(V.P.) Ms. G. Draebing; (C.O.O.) R. Kelz; (Mfg. Mgr.) J. Lane; (Admin. Mgr.) K.E. Norris; (S.M.) G. Duffield. Annual Sales (D). Co. Size (C).
- ★Weidmuller Ltd., 10 Spy Crt., Markham, Ont. L3R 5H6. Tel. 416-475-1507. Fax: 416-475-2798. Telex: 06-986835. Branch offices, Laval, Que., Vancouver, B.C. Terminal block/banks, electronic modules, heavy duty connectors, wiring tools, wire markers. Brands, "Weidmuller", "Klippon", "Partex". Parent companies, Weidmuller, Germany; Klippon Electricals Ltd., England.
Foreign representatives throughout the world.
(P. & C.E.O.) T.A. Cordes; (V.P.Sales & Mktg.) H. Kircher; (Reg.S.M.East) T. Gallo; (Reg.S.M.West) J. Jessop. Annual Sales (D). Co. Size (B).Ⓢ
- WEIL MCLAIN, 126 East Dr., Brampton, Ont. L6T 1C2.** Tel. 416-791-3330. Fax: 416-793-8554. Telex: 069-7552. Sales offices, Moncton, N.B., St. John's, Nfld., St. Laurent, Que., Ottawa, Weston, Ont., Vermette, Man., Saskatoon, Sask., St. Albert, Alta., Coquitlam, B.C. Associate, The Marley Pump Co., Brampton, Ont. "Weil-McLain" cast iron boilers.
(V.P. & G.M.) H. R. Doan; (S.M.) R. J. McHattie; (P.A.) R. Clarke; (Plant Mgr.) A. Fraser. Annual Sales (D). Co. Size (B).
- Weir, J. & R., Limited, 33 Nazareth St., Montreal, Que. H3C 2L3. Tel. 514-866-5401. Fax: 514-866-8866. Plant, 25 Nazareth St., Montreal, Que. Subsidiaries, Welding Engineers Ltd., Montreal, Que., Coppersmith Canam. Marine and industrial engineering and services.
(P.) W.F. Thow; (V.P.) J. Johnston; (V.P.Mktg.) E. De-Zordo; (T.) D. Dompierre; (P.A.) A. Thow; (Works Mgr.) R. Lafleur. Annual Sales (D). Co. Size (D).Ⓢ
- ★Weiser Inc., 6700 Beresford St., Burnaby, B.C. V5E 1Y2. Tel. 604-526-3641. Fax: 604-526-1279. Telex: 04-351447. Associate, Falcon Lock Co. Ltd., Burnaby, B.C. Locks, latches, padlocks, etc. Brands, "Falcon", "Weiser". Parent company, Masco Corporation, Taylor, MI, U.S.A.
For Rep., Weiser (U.K.) Limited, Peterlee, Durham, England.
(P. & C.E.O.) B. H. Edwards; (V.P.Sales) E.H. Graf; (V.P.Ops.) S.F. Ogden; (V.P.Admin.) R.R. Morris; (C.F.O.) G.W. Henry; (V.P.Plan'g & Prod.Dev.) L.R. Hughes; (Dir.Purch.) T. Pawlett. Annual Sales (E). Co. Size (F).
- ★Weiss-Wooller Limited, 3135 Universal Dr., Unit #9, Mississauga, Ont. L4X 2E6. Tel. 416-624-0250. Electronic and electromechanical custom manufacturing, prototypes, CNC engraving.
(P.) M. Weiss; (S.T.) Mrs. J. Wooller. Annual Sales (B). Co. Size (A).Ⓢ
- WEJAY MACHINE PRODUCTS COMPANY LIMITED, 600 O'Connor Dr., Kingston, Ont. K7P 1N3.** Tel. 613-384-1662. Fax: 613-384-2997. Custom equipment.
(P.) W. Jansen; (V.P.) Mrs. D. Jansen; (Purch. Mgr.) D. Burrows; (Prod'n Mgr.) P. Voigt; (Plant Eng.) N. Meilenner. Annual Sales (C). Co. Size (B).
- ★Welch, H.W., Limited, Fairhaven, N.B. E0G 1R0. Tel. 506-747-2250. Plants, Wilson's Beach, Campobello Island, Fairhaven, Deer Island, N.B. Associate, 8H Wilson Fisheries (Canada) Ltd., Fairhaven, N.B. Canned and shell fish. Brands, "Fairhaven", "Deep Sea", "Haven", "Surfside".
For Reps., A.C. Brewer, Hamilton, Bermuda; Bryden & Minors, Ltd., St. George's, Grenada, Fitzroy Roberts & Sons, Kingston, St. Vincent, Kenneth A. Gomez & Sons, St. John's, Antigua, New Standard Grocery, Nassau, Bahamas; Dacostas, Bridgetown, Barbados, W.I.; L.M. Wright & Co. Limited, Dunedin, New Zealand.
(Int'l Mgr.) H. G. Schaerer; (Mgr.) V.H. Bradford. Annual Sales (D). Co. Size (F).Ⓢ
- ★Welclad Industries Canada Ltd., 515 Munroe Ave., Winnipeg, Man. R2K 1H7. Tel. 204-667-5060. Fibreboard roof insulator, "Buffalo Board" exterior sheeting, interior sound deadening board, backer board for aluminum and vinyl sidings.
For Reps.: Builders Service Inc., Minneapolis, Minn., Laval LBR Co., Fargo, N.D., U.S.A.
(P.) E. L. Cherwick; (S.M.) S. W. Cherwick; (V.P. & Plant Mgr.) A. A. Schmidt. Co. Size (B).
- Welco Castings Inc., 563 Kenilworth Ave. N., Hamilton, Ont. L8H 4T8. Tel. 416-549-5790. Automotive wheel balance weights, protective shielding for nuclear medicine, lead castings.
(P.) R. Warriner; (G.M.) W. Warriner. Annual Sales (B). Co. Size (A).Ⓢ
- Welcome Additions Fashions Ltd., 225 Chabanel St. W., Suite 205, Montreal, Que. H2N 2C9. Tel. 514-384-2350. Fax: 514-384-3910. Subsidiaries, Double-T Creations, Fox Maternity, Barclay Square, In Tune Fashions. Brands, "Barclay Square", "Bugaboo", "Creations Jaric", "Fox Maternity", "La Mama", "Maman", "Welcome Additions" maternity clothing.
(P. & C.E.O.) A. Reisler. Annual Sales (N/R). Co. Size (B).
- Weld-O-Matic Machines Company Limited, 144 Burland Cres., P.O. Box 3273, Station "C", Hamilton, Ont. L8H 7L5. Tel. 416-549-6579. Resistance welding machines. Brand, "Weld-O-Matic".
(P.) J.M. Gerrard; (G.M. & Plant Mgr.) L.G. Aulenback. Annual Sales (B). Co. Size (A).
- Weld-Rite Metal Fabricating Inc., 127 Shorncliffe Rd., Toronto, Ont. M8Z 5K7. Tel. 416-233-1108. Fax: 416-233-9250. Aluminum and steel fabricating, transformer tanks.
(P.) Z. Moczarski; (Off. Mgr.) Mrs. A. St. Louis. Annual Sales (B). Co. Size (A).Ⓢ
- ★Weldco Limited, #410 - 6450 Roberts St., Burnaby, B.C. V5G 4E1. Tel. 604-294-2222. Fax: 604-294-1292. Telex: 04-55103. Plants, Kitchener, Barrie, Ont., Edmonton, Alta., Prince George, Vancouver, B.C., Enumclaw, WA, U.S.A. Subsidiaries, CTEC Transport Systems Ltd., Kitchener, Ont., Rimmer Saw, Prince George, B.C.; CTEC Transport Systems Inc., Ramex, Bellevue, WA, U.S.A. Loader and excavator buckets, fork lift masts, cabs, canopies, excavator grapples, heels and couplers, feller bunchers, blade groups, coal and landfill blades, brush rakes, skidder blades, nozzle and marine fabrication, tilt cylinder kits, hydraulic cylinders, water tanks, welding, machining, dozers and log skidders, allied equipment for front end loaders. Brands, "Weldco-Beales", "Tubelok", "CTEC".
For Reps., Weldco-Beales, Enumclaw, CTEC Transport Systems, Ramex, Bellevue, WA, U.S.A.
(Chmn.) K. Mueller; (C.E.O.) C. Johnson; (V.P.Fin. & Cont.) J. Pereira; (Admin. Asst.) Mrs. S. Erickson; (Corp. Mat'l Mgr.) M. Scott; (R&D Dir.) A.R.K. Zewar. Annual Sales (E). Co. Size (E).
- Weldco Oxygen Inc., [Oxygene Weldco Inc.], 4029 Beau-bien E., Montreal, Que. H1X 1H7. Tel. 514-593-1333. Telex: 05-828850. Branch offices, Quebec, Sept Iles, Chicoutimi, Drummondville, Laval, Boucherville, Joliette, Que., Toronto, Ont. Industrial gases, welding apparatus, oxy-acetylene regulators and torches. Parent company, Air Products Canada, Inc., Brampton, Ont.
(P.) R. Scott; (V.P.) J. Baine. Annual Sales (C). Co. Size (C).Ⓢ
- Welded Tube of Canada Limited, 111 Rayette Rd., Concord, Ont. L4K 2E9. Tel. 416-669-1111. Toll Free: 800-387-3538. Fax: 416-738-4070. Telex: 06-964541. Mechanical and structural steel tubing.
(P.) J. Sonshine; (V.P.Commercial) R.S. Mandel; (V.P.Ops.) S. Sonshine. Annual Sales (E). Co. Size (E).Ⓢ
- Welding and Engineering Co., The, 1602 Western St., Vancouver, B.C. V6A 2X2. Tel. 604-682-8301. Fax: 604-682-4763.
(Plant Mgr.) J.A. Macmillan; (Plant Supt.) S. Boscher. Annual Sales (D). Co. Size (B).Ⓢ
- ★Weldo Plastics Limited, 35 Oak St., Weston, Ont. M9N 3S9. Tel. 416-243-1212. Fax: 416-243-8899. Branch offices, Montreal, Que., London, Ottawa, Ont. Associate, Nelson Burns & Co. Ltd., Weston, Ont. Loose leaf binders, book covers, advertising specialties, audio visual cases and trays. Brands, "Slant D", "Weldo", "Combi", "Tufend", "Microfine", "Weldo-Hide", etc.
For Rep., Double W (Far East) Ltd., Hong Kong.
(P.) L. Cohen; (V.P.Mfg.) G. Stephens; (Cont.) L. Stevens; (S.M.) P. Nobili. Annual Sales (D). Co. Size (D).Ⓢ
- Weldon's Concrete Products (P.A.) Ltd., North Industrial Park, Box 1478, Prince Albert, Sask. S6V 5T1. Tel. 306-764-6767. Precast concrete, concrete blocks, pipe, septic tanks. Parent company, Weldon's Concrete Products Ltd., Saskatoon, Sask.
(P.) M. M.R. Belsher. Co. Size (A).Ⓢ
- ★Weldwood of Canada Limited, 1055 W. Hastings St., P.O. Box 2179, Vancouver, B.C. V6B 3V8. Tel. 604-687-7366. Fax: 604-662-2858. Telex: 04-508895. Plants and mills, Longlac, Ont., Slave Lake, Hinton, Alta., 100 Mile House, Squamish, Williams Lake Port Moody, Quesnel. Joint ventures: Cariboo Pulp & Paper Co., Quesnel, Babine Forest Products Ltd., Burns Lake, Houston Forest Products Company, Houston, B.C. Softwood and hardwood plywoods and lumber, pulp, veneer, waferboard, specialty overlaid panels. Parent company, Champion International Corporation, Stamford, CT, U.S.A.
(P. & C.E.O.) T. A. Buell; (Sr.V.P.Pulp) G. Bender; (V.P.Gen.Counsel & S.) C. Robert Solloway; (Sr.V.P.Fin. & Distr.) C. B. Warner; (Sr.V.P.Wood Prod.Ops.8.C.) G. Richards; (T.) T. Sitar; (V.P.Cont.) K. T. Williamson; (V.P.8.C.Coastal Ops.) C. Rathburn; (V.P.Wood Prods. Ops. Alta. & Ont.) L. Pond; (V.P.Lumber Sales) R. Franko; (V.P.Hinton Pulp) R. Staple. Annual Sales (F). Co. Size (G).Ⓢ
- Weldwood of Canada Limited, Hinton Division, 760 Switzer Dr., Hinton, Alta. T7V 1V7. Tel. 403-865-2251. Fax: 403-865-8129. Telex: 037-2288. Bleached kraft pulp, crude tall oil. Brands, "Alberta Hi-Brite", "Western Whitewoods" studs. Parent company and For Rep., Champion International Corporation, Division of Weldwood of Canada Limited, Stamford, Conn., U.S.A.
(V.P.Pulp Ops.) R. Staple; (Purch. & Transp. Mgr.) L. Konowalchuk. Annual Sales (N/R). Co. Size (F).
- Wellite Industries Ltd., 820 Deslauriers St., Montreal, Que. H4N 1X1. Tel. 514-337-9600. Fax: 514-745-1780. Telex: 05-826547. Associates, Eastern Precision Casting Inc., Montreal, Que., Affinity Management, Supreca (1986), E.P.C.L. Property Management Co. Ltd. Golf clubs.
(C.E.O.) L. Tom; (Tech.) M. Jolicque; (G.M.) W. Butler. Annual Sales (C). Co. Size (A).Ⓢ
- Well Products Limited, 105 Riviera Dr., Unit 7, Markham, Ont. L3R 5J6. Tel. 416-475-7717. Fax: 416-475-7709. Overhead conveyor systems, carousels, monorails and garment conveyors.
(P.) G.J. Strassguertl; (Plant Mgr.) L. Del Bono. Annual Sales (C). Co. Size (A).Ⓢ
- Wella Canada, Inc., 2071 South Service Rd.W., Oakville, Ont. L6L 5W2. Tel. 416-825-1211. Fax: 416-825-3153. Hair colours, bleaches, conditioners, cold waves, styling lotions, heat activating brands, sprays, shampoos. Brands, "Kolestone", "Color Charm", "Kolestint", "Kolestral Wave", "Wellite Bleach", etc. Parent company, The Wella Corp., Englewood, N.J., U.S.A.
For Rep., Wella A.G., Darmstadt, Germany.

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

(Chemist) H. Handke; (P.) J. P. Iannuzzi; (T. & S.) G. P. Paris; (V.P.Mktg. & Sales) H. Wilson; (Plant Mgr.) C. Koelewyn. Annual Sales (D). Co. Size (C).Ⓢ

★Welland Chemical Ltd., 1090 Dundas St. E., Suite 201, Mississauga, Ont. L4Y 2B8. Tel. 416-270-3661. Fax: 416-270-2420. Telex: 06-960115. Plant, Sarnia, Ont. Aluminum chloride, packaged chlorine, bleach.

(P.) E.J. Brooks; (V.P.) A.W. Ballantyne; (V.P.) J.G. Harris; (V.P.) W.J. Rowe. Annual Sales (D). Co. Size (C).Ⓢ

★Welland Forge Division, P.O. Box 216, Centre St., Welland, Ont. L3B 5P4. Tel. 416-732-7536. Fax: 416-732-2204. Hammer and press closed die forgings in carbon and alloy steel. Parent company, Dominion Chain Inc., Stratford, Ont.

(G.M. & V.P.) J. Custode; (Mfg.Serv.Mgr.) R. Corribeau; (Engr'g Mgr.) P. Horvath; (Mfg.Mgr.) H. Cambray; (Cont.) W. Armstrong. Annual Sales (D). Co. Size (E).Ⓢ

Welland Guardian Express, 147 East Main St., Welland, Ont. L3B 3W5. Tel. 416-735-0282. Fax: 416-735-3600. Newspapers. Parent company, Planet 2000 Publications, Newmarket, Ont.

(Publisher) S. Lund. Annual Sales (F). Co. Size (8).Ⓢ

★Welland Iron & Brass Limited, P.O. Box 248, Rusholme Rd., Welland, Ont. L3C 1J3. Tel. 416-735-5676. Brass, grey iron, ductile iron, copper and aluminum castings.

(P. & G.M.) G.M. McIntyre. Annual Sales (C). Co. Size (D).Ⓢ

Welland Vale Quebec Division, Allegheny International Canada Ltée., 350 Industrial Blvd., St. Jean-sur-Richelieu, Que. J3B 4S6. Tel. 514-347-5254. Fax: 514-347-7736. Track fastenings.

(G.M.) R. U. Lamb. Annual Sales (D). Co. Size (C).

★Welles Corporation Limited, 3324 Marentette Ave., Windsor, Ont. N8X-4G4. Tel. 519-972-1700. Fax: 519-972-1480. Medium and light duty transit vehicles, airport shuttles, school bus bodies, automotive equipment, construction buses. Brands, "Wayne", "Lifeguard", "Chaperone", "Chaperone II". Parent company, Wayne Corp., Richmond, IN, U.S.A.

(G.M.) E.S. Sowers; (S.M.) G. Durocher; (P.A.) Mrs. P. Way; (Plant Mgr.) A. Susko; (Cont.) N. Holowecky. Annual Sales (D). Co. Size (E).Ⓢ

Wellington Wood Products (1972) Ltd., 410 Sligo W., Mount Forest, Ont. N0G 2L0. Tel. 519-323-1060. Warehouse, Leamington, Ont. Fruit and vegetable containers.

(P.) K.C. Hincks; (V.P.) P. Hincks; (Off.Mgr.) Ms. D. Krueger. Co. Size (C).Ⓢ

Wellman, S. K., Company of Canada, Limited, The, 606 Rivermede Rd., Unit #10, Concord, Ont. L4K 2H6. Tel. 416-669-1301. Toll Free: 800-268-1291. Fax: 416-669-4124. Branch offices, Edmonton, Alta., Vancouver, B.C. Truck brake block and clutch plates, automatic transmission and power shift disc, industrial friction products, "Velvetouch" organic, feramic ceramic and metallic brake linings and clutch facings. Parent company, S.K. Wellman Corp., Bedford, OH, U.S.A.

(Ops.Mgr.) Ms. G. D. Terry; (Off.Mgr.) Mrs. R. Bogdan; (District Mgr.Vancouver) I. McAra. Annual Sales (C). Co. Size (A).Ⓢ

★Wellmaster Pipe and Supply Inc., 62 Goshen St., P.O. Box 456, Tillsonburg, Ont. N4G 4J1. Tel. 519-688-0500. Fax: 519-688-0563. Telex: 064-73538. "Wellmaster" inserted joint well casing, drive shoes, API oilwell casing and tubing couplings, "Southern" jet and submersible water pumps, water well drilling machines, hydraulic pump hoists.

(P.) J. McKenzie; (V.P.Fin.) D. White; (Plant Mgr.) A. Ivey; (Purch.Mgr.) S. Hedges; (Div.Mgr.) T. Moore. Annual Sales (D). Co. Size (C).Ⓢ

Wells Foundry, Limited, 1250 Florence St., London, Ont. N5W 2N4. Tel. 519-451-3620. Fax: 519-659-4493. Grey and ductile iron castings.

(P. & G.M.) W. B. Wells; (V.P.) G. Wells; (S.) S.J. Wells. Annual Sales (C). Co. Size (B).

†Wells-Hall Fabrication & Construction Limited, 6115 - 30th St., Edmonton, Alta. T6P 1J8. Tel. 403-465-3391. Fax: 403-465-3402. Branch office, Calgary, Alta. Pressure vessels, vacuum tanks, burners, flare stacks, incinerators, gasifiers, structural skids, ignition systems, solar panels, floats, equipment for oil and gas processing, water treatment, pulp and paper process, filtration, etc.

(G.M.) A. Aalbers; (Sales Exec.) J. Hornett; (P.A.) A. Kraft; (Planner Scheduler) A. Wadsworth. Annual Sales (C).

Wells Manufacturing Canada Limited, 14 Plastics Ave., Toronto, Ont. M8Z 4B7. Tel. 416-259-3743. Fax: 416-259-8376. Automotive parts and accessories, electronic

fuses and fuse holders, extension lights and cord sets. Brands, "Ampco", "Wells". Parent company, United Industrial Syndicate Inc., New York, NY, U.S.A.

(P.) R.R. Datt; (Cont.) F. Morales. Annual Sales (C). Co. Size (C).

Wells, W. W., Limited, 1236 Birchmount Rd., Scarborough, Ont. M1P 2C8. Tel. 416-751-5555. Fax: 416-751-5558. Platers' and polishers' equipment and supplies. Brands, "Old Rip", "Wells", "Welco".

(P.) P. N. Summers; (G.M.) P. Miller. Annual Sales (C). Co. Size (A).Ⓢ

Wellwood Containers Limited, 197 Advance Blvd., Bramalea, Ont. L6T 4N2. Tel. 416-792-7858. Fax: 416-792-2737. Corrugated cartons, die cut displays, partitions and pads.

(P.) G. Wellwood; (S.T.) Ms. D. Campbell; (Plant Mgr.) E. Gill. Annual Sales (C). Co. Size (A).Ⓢ

Wellworth Machinery & Mfg. Ltd., P.O. Box 1325, Stn B, Burlington, Ont. L7P 3S9.

(P.) P. Khindri.

Welmaid Products Canada Limited, 450 Dobbie Dr., Cambridge, Ont. N1R 5X9. Tel. 519-623-5520. Fax: 519-623-5881. Ironing board covers and pads, kitchen textiles, oven mitts, pot holders. Brands, "Welmaid", "Kitchenworks".

(P.) M.D. Walker; (Exec.V.P.) M. Rosen; (V.P.Sales & Mktg.) R. Rogers; (Prod'n Mgr.) R. Small. Co. Size (E).

Welo Windows Ltd., P.O. Box 820, Sparwood, B.C. V0B 2G0. Tel. 604-425-6222. Fax: 604-425-6601. Branch office, 729 Douglas Fir Rd., Sparwood, Ont. PVC windows and doors, sunrooms and solariums.

(P.) R. Weidner; (Cont.) F. Brockel; (S.T.) A. Brigl. Annual Sales (B). Co. Size (A).Ⓢ

Welsh, R. J., Ltd., 11807-48th St., Edmonton, Alta. T5W 2Y4. Tel. 403-471-5333. Fax: 403-477-9868. Saddlery and tack.

(P. & G.M.) R.L. Welsh; (G.M.) S. Welsh. Annual Sales (8). Co. Size (A).Ⓢ

★Wemas International Ltd., 636-36 Ave. N. E., Calgary, Alta. T2E 2L7. Tel. 403-276-4451. Fax: 403-277-0725. Associates, Wemas Stainless Steel, Wemas Tool & Die, Wemas Metal Products, Wemas Steel Fabricators. Conveyors, special machinery, aluminum and stainless steel fabricator, die, tool and punch work, etc.

(G.M.) M. Duggan, P.Eng.; (Plant Mgr.) G. Hansen; (Plant Mgr.) W. Weerts. Annual Sales (D). Co. Size (C).Ⓢ

★Weninger Industries, N. Corman Ind'l Pk., P.O.Box 7949, Saskatoon, Sask. S7K 4R6. Tel. 306-931-2855. Toll Free: 800-667-1161. Fax: 306-931-2786. Hopper bins for fertilizer and grain, hopper bottoms for grain bins. Parent company, Jannock Steel Fabricating Co.

(Ops.Mgr.) R. McDonald; (S.M.) B. Regush. Annual Sales (C). Co. Size (B).Ⓢ

Wentworth Engineering Ltd., 25 Valleywood Dr., Unit 19, Markham, Ont. L3R 5L9. Tel. 416-470-2833. Fax: 416-470-2788. Specialized machinery, plastic extrusion.

(P.) A. R. Davis; (S.) Ms. S. Davis. Annual Sales (8). Co. Size (A).

Wentworth Industries Limited, 224 Arvin Ave., Stoney Creek, Ont. L8E 2L8. Tel. 416-662-8911. Fax: 416-662-6167. Custom metal fabricating, adjustable, electric motor bases.

(P.) K. Kadonaga; (V.P.) H. Fleischmann. Annual Sales (8). Co. Size (A).

★Wentworth Mould & Die Co. Ltd., 58 Sigwin, P.O. Box 3, Stn. B, Hamilton, Ont. L8L 7T5. Tel. 416-574-0010. Fax: 416-528-9541. Telex: 021-8394. Blow and structural foam moulds.

(P.) Z.A. Chalkley; (V.P. & G.M.) R.F. Chalkley; (Exec. V.P.) M. Suit. Annual Sales (D). Co. Size (D).

Wertex Hosiery Co. Ltd., 1191 Bathurst St., Toronto, Ont. M5R 3H3. Tel. 416-537-2137. Fax: 416-537-0437. Branch office, Montreal, Que. Associate, Bella Hosiery Ltd., Montreal, Que.

(P. & S.M.) E. Werner; (G.M.) A. Tarka; (Cont.) Ms. J. Bloch. Annual Sales (D). Co. Size (B).Ⓢ

Wes-T-Rans Limited, 515 Oak Point Hwy., Winnipeg, Man. R2R 1V2. Tel. 204-633-9282. Toll Free: 800-982-7405. Fax: 204-632-6305. Telex: 07-57337. Branch office, Thunder Bay, Ont. Automatic transmissions, converters, differential and standard transmissions, drive shafts, brakes, air brake components.

(P.) A. Cancilla; (Cont.) D. Ahlbaum; (S.M.) J. Orischuk; (P.A.) D. Anderson; (Plant Mgr.) A. Zieroth. Annual Sales (D). Co. Size (C).Ⓢ

Wesclean Equipment & Cleaning Supplies Ltd., 6434 Beresford St., Burnaby, B.C. V5E 1B6. Tel. 604-434-

2813. Fax: 604-436-0029. Head office address, Edmonton, Alta. Soap powders, cleaners, disinfectants, etc.

(P.) R.8. Jeeves. Annual Sales (D). Co. Size (C).Ⓢ

Wescott Fashions Ltd., 1150 Fife St., Winnipeg, Man. R2X 2Z4. Tel. 204-632-7785. Fax: 204-694-0834. Telex: 07-57831. Branch offices, Montreal, Que., Toronto, Ont. Branch plants, 1615 Inkster Blvd., Winnipeg, Man., Saskatoon, Sask. Subsidiary, Edwin Scott Industries Inc., Minneapolis, Minn., Los Angeles, Ca., U.S.A. Junior miss and women's, young men's and men's sportswear. Brands, "Wescott", "Nanci Jennifer", "Plum Tree", "Julio", etc.

(P.) S. Scott; (Ops.Mgr.) J. Weibe; (Mdse.Mgr.) S. Levy; (Cont.) F. Cressock. Annual Sales (E). Co. Size (F).

Wescraft Manufacturing Company Limited, P.O. Box 200, Saanichton, B.C. V0S 1M0. Tel. 604-652-1131. Fax: 604-652-6445. Branch offices, Vancouver, Nanaimo, B.C. Plant, Victoria, B.C. Residential, commercial, architectural aluminum windows and doors, double and triple glazed thermal barrier windows and doors, aluminum balcony railings.

(P.) D. M. Ross; (V.P.Sales & Mktg.) C. G. Clarke; (V.P.Research & Engr'g) A. Kreutzmann; (V.P.Fin.) A. Holmes. Annual Sales (D). Co. Size (D).Ⓢ

★Wesdrill Equipment, 877 Derwent Way, Annacis Ind'l Estate, New Westminster, B.C. V3M 5R4. Tel. 604-525-2434. Telex: 04-351221. Diamond drilling equipment. (Ops.Mgr.) B. Griffin; (Prod'n Mgr.) S. Weiss. Annual Sales (C). Co. Size (A).Ⓢ

Wesgar Industries Ltd., 1634 Kebet Way, Port Coquitlam, B.C. V3C 5M5. Tel. 604-942-3669. Fax: 604-942-4045. Sheet metal specialties for electronic products. Brands, "XO Kleen Gun", "Bulldog" hand winches.

(P.) J. Purdy; (Mgr.) K. Gardner. Annual Sales (C). Co. Size (B).Ⓢ

Wesley Industrial Machine Shop Ltd., 1108 Wall St., Winnipeg, Man. R3E 2R9. Tel. 204-786-6691. Fax: 204-774-9787. Hydraulic cylinders, diesel and gas engines, cylinder block reconditioning, hard chrome plating.

(G.M.) D. R. Barrett; (G.S.M.) P. Fadyshen; (Serv. Mgr.) A. Vanzwol. Annual Sales (8). Co. Size (A).Ⓢ

Weslite Group, 19325 - 96th Ave., Surrey, B.C. V3T 4W2. Tel. 604-888-2727. Fax: 604-888-5351. Associates, Elite Lighting Canada Inc., Tivoli Lighting Inc., Acme Dunbar Industries, Weslite Lighting Inc., Western Lighting Fixture Co. Lighting fixtures. Brands, "Weslite", "Elite", "Tivoli", "Acme Dunbar".

For Rep., Weslite Group L.P., San Diego, CA, U.S.A.

(P.) M.F. Otero; (Mgr.) W.R. Briggs; (G.S.M.) T.A. Quintin. Annual Sales (D). Co. Size (C).Ⓢ

Wesmin Graphics Inc., 1201 Melville St., Vancouver, B.C. V6E 2X9. Tel. 604-685-3241. Fax: 604-685-1284. Commercial printing.

(V.P.) J.L. McCabe; (V.P.) B.S. Russell. Annual Sales (C). Co. Size (A).

Wespen Industries Ltd., 5316 - 36th St. S.E., Calgary, Alta. T2C 2H2. Tel. 403-279-6264. Plating and miscellaneous fabrication. Parent company, Sairaj Investments Ltd.

(P.) S. Bhatt; (T.) S. Bhatt. Annual Sales (8). Co. Size (A).

Wessan Plumbing Manufacturing Ltd., 1775 Drew Rd., Mississauga, Ont. L5S 1J5. Tel. 416-677-7500. Fax: 416-677-4960. Branch plant, Coldwater, Ont. Brands, "Beautyware", "Wessan-Ware".

(P.) E. S. Iverson; (V.P.) T. F. Heard. Annual Sales (D). Co. Size (D).Ⓢ

★Wesston Appliances Division of Unireco Industries Inc., 10 Centurian Dr., Markham, Ont. L3R 5Y5. Tel. 416-756-2400. Telex: 06-218054. Household electrical appliances, kettles, deep fryers, slow cookers, fondues, griddles, woks, oscillating desk fans, box fans. Brands, "Jubilee", "Wesston", "Reco". Parent company, Unireco Industries Inc.

(P.) F. Katirai; (V.P.Mfg. & Eng.) S. Chhatwal; (S.M.) J. Millward; (Compt.) Mrs. S. Urrutia; (P.A.) G. Brown; (Plant Mgr.) A. Mobin; (P.A.) G. Brown; (Design Eng.) E. Kogan. Annual Sales (D). Co. Size (D).Ⓢ

West Canadian Graphic Industries Limited, 901-10th Ave. S.W., Calgary, Alta. T2R 0B5. Tel. 403-245-2555. Fax: 403-244-6426. Plants, Toronto, Ont., Calgary (2), Alta. Affiliates: Commonwealth Microfilm Library, Mississauga, Ont., West Canadian Micrographics Ltd., Winnipeg, Man., West Canadian Color, Calgary, Alta., Precision Micrographic Services Ltd., Vancouver, B.C. Microfilming, photofinishing and reproduction service.

(P.) G.H. Brookman; (Cont.) P. Burns. Annual Sales (D). Co. Size (D).

- ★West Chemical Products of Canada Ltd., [Produits Chimiques West du Canada Ltée.], 10900 Sécant, Ville d'Anjou, Que. H1J 1S5. Tel. 514-355-4660. Fax: 514-355-2319. Telex: 05-B29636. Branch offices, Toronto, Ont., Edmonton, Alta. Associate, Penetone Corporation, Tenafly, NJ, U.S.A. Industrial cleaning and maintenance products; disinfectants, antibacterial cleaners, degreasers, solvents, strippers, protective coatings for floors, sealers, deodorants, glass clearers, drain cleaners, pesticides, herbicides, hand soaps and protective hand creams, metal phosphatizers, etc. Brands, "Citrikleen", "Wescodyne", "Westokleen", "Westsafe", etc. Parent company, West Chemical Products Inc., Princeton, NJ, U.S.A.
- (P.) M. E. Jalbert; (Mgr.Int'l Div.) M. Gagliardi. Annual Sales (D). Co. Size (D).®
- West Coast Bottlers Ltd., 13890 - 104th Ave., Surrey, B.C. V3T 1W9. Tel. 604-588-0121. Fax: 604-588-1494. "Pic-A-Pop", "Dad's Root Beer", "Corr's" and "Sioux City Sarsapilla" soft drinks.
- (Chief Exec.) J. Reader; (Mktg.) S. Reader; (Act.) Ms. T. Szabo; (Plant Mgr.) D. Reader. Annual Sales (C). Co. Size (B).
- West Coast Electric Ltd., 1980 Cypress St., Vancouver, B.C. V6J 3L8. Tel. 604-731-6184. Fax: 604-731-5842. Stainless steel water boilers and coffee stoves, electrical kiosks, pull and junction boxes, custom switchplates, etc.
- (P.) G. Shields; (Off.Mgr.) Mrs. G. Robertson; (Purch.) J. Shields. Annual Sales (B). Co. Size (A).
- ★West Coast Manly Shipyards, Marine & Industrial Products, P.O. Box B960, Vancouver, B.C. V6B 4E2. Tel. 604-324-7661. Toll Free: 800-663-B407. Fax: 604-9B3-2713. Telex: 04-55394. Plant, N. Vancouver, B.C. Winders, boom, dozer, marine doors and hatches, kort nozzles, off highway low bed trailers, "Smith" mining equipment, grapples, buckets, counterweights. Parent company, Rivtow Straits Limited, Vancouver, B.C.
- (Mgr.Marine & Ind'l Prod.) A.M. Dickey. Annual Sales (D). Co. Size (C).
- ★West Coast Reduction Ltd., 105 North Commercial Dr., Vancouver, B.C. V5L 4V7. Tel. 604-255-9301. Fax: 604-255-1803. Telex: 04-55237. Plants, Calgary, Edmonton, Lethbridge, Alta., Vancouver, Duncan, B.C. Feather, meat and fish meal, inedible tallow.
- (Chmn.) J. Diamond; (P.) G. Diamond; (Exp.Mgr.) D. Whettell; (Ops.Mgr.) R. Blank; (C.F.O.) H. Koch; (Chief Acct.) R. Grigg. Co. Size (E).
- West Coast Steel Fabricators and Erectors Ltd., 1667A Columbia St., North Vancouver, B.C. V7J 1A5. Tel. 604-9BB-6151. Fax: 604-9B0-5312. Miscellaneous and structural steel fabrications, conveyors, chutes, hoppers, platforms, ladders, etc.
- (G.M.) K. O'Sullivan. Annual Sales (C). Co. Size (B).®
- West Coast Wires, B3B3 Manitoba St., Vancouver, B.C. V5X 3A9. Tel. 604-327-6341. Fax: 604-327-6471. Metal and synthetic wire cloth for pulp and paper mills, also cylinder covers. Parent company, JWI Ltd., Montreal, Que.
- (G.M.) S. O'Brien. Co. Size (C).
- West Coast Woollen Mills (1986) Ltd., 440 Clark Dr., Vancouver, B.C. V5L 3H4. Tel. 604-255-2656. Fax: 604-255-7015. Telex: 04-51299. Sales offices, Montreal, Que., Toronto, Ont., Winnipeg, Man. Worsted fabrics, tartans, plaids, flannels, etc. Parent company, Mr. Jax Fashions Inc., Vancouver, B.C.
- (P.) J.R. Stanford; (Mfg.Mgr.) E. Klemp; (Designer) G. Kirkbright. Annual Sales (D). Co. Size (C).®
- West Custom Finishing, 639 Colby Dr., Waterloo, Ont. N2V 1B4. Tel. 519-8B4-2260. Fax: 519-8B4-0051. Custom coater of ferrous and non-ferrous substrates using liquid and powder coatings.
- (G.M.) R. Smith; (Prod'n Mgr.) J. Elliott; (Compt.) Ms. M. Smith; (Plant Mgr.) E. Mulner. Annual Sales (C). Co. Size (B).®
- West Fraser Timber Co. Ltd., #1000-1100 Melville, Vancouver, B.C. V6E 4A6. Tel. 604-6B1-B2B2. Telex: 04-55254. Retail Stores: Langley, Surrey, Victoria, Nanaimo, Campbell River, Kelowna, Salmon Arm, Kamloops, Quesnel, Williams Lake, B.C. Plants, Quesnel, Williams Lake, Smithers, Chetwynd, Fraser Lake, Terrace, Kitimac, B.C. Spruce, fir and pine dimension lumber, bleached chemical thermo-mechanical plup, linerboard and sack-kraft paper.
- (Chmn.) H.H. Ketcham Jr.; (P. & C.E.O.) H.H. Ketcham, III; (V.P.) G.J. Miller; (V.P. & C.F.O.) M. Solin; (V.P.) R.J. Clinton; (V.P.) C.L. Grittner; (V.P.) W.M. Steele; (V.P.) G. Townsend; (V.P.) K. Chesley; (V.P.) E. Thony; (S.) P. Daniels. Annual Sales (H). Co. Size (G).®
- West Kootenay Power Ltd., Waneta Plaza, P.O. Box 130, Trail, B.C. V1R 4L4. Tel. 604-368-3321. Fax: 604-364-1270. Branch offices, Creston, South Slokan, Salmo, Grand Forks, Greenwood, Oliver, Penticton, Kelowna, Castlegar, Crawford Bay, Kaslo, Keremeos, B.C. Parent company, UtiliCorp United Inc., Kansas City, MO, U.S.A. (P. & C.E.O.) J.A. Drennan; (Sr.V.P.Ops.) J.S. McKay; (V.P.Fin.) J.S. Brook. Annual Sales (E). Co. Size (E).
- West Machinery Co. Ltd., 1 Ave.W., P.O. Box 160, Simcoe, Ont. N3Y 4L1. Tel. 519-426-3262. Fax: 519-426-2052. "West" canning factory retorts, machinists, pressure vessels, custom fabricators.
- (P.) R. Boswell. Annual Sales (B). Co. Size (A).®
- West, R. J., (1966) Limited, 200-202 Milvan Dr., Weston, Ont. M9L 1Z9. Tel. 416-741-4821. Fax: 416-741-641B. Precision small parts, machinists, "West" brake lathes.
- (P.) J. Shaw; (Exec.V.P. & G.M.) K.J. Hardill. Annual Sales (C). Co. Size (B).®
- ★Westank-Willock, a Division of Willock Industries Ltd., 1155 Park St., Regina, Sask. S4N 4YB. Tel. 306-525-6741. Fax: 306-569-B677. Sales offices, Toronto, Ont., Edmonton, Alta. Branch plant, Edmonton, Alta. Associate, Willock Truck Equipment Limited, Regina, Sask. Subsidiary, Willock Industries International Inc., Regina, Sask. Truck tanks, farm storage and fuel tanks, heavy equipment, chemical trailers, insulated tank trailers, dry bulk, aircraft refuellers, manhole covers, pressure vessel trailers, dolly converters, etc. Brands, "Westank", "West Willock".
- (P.) A.C. Jackson; (V.P.Fin.) D.G. Feasby, C.A.; (V.P.Sales & Mktg.) R. E. Leveseur; (V.P.Prod'n) N.J. Brown; (Plant Supt.) E. Ruller; (Q.A.Inspector) R. Bahia; (Q.A.Inspector) R. Doan; (Mgr.Cust.Serv.) R. Sawcyn; (Contact Person) J. MacCorquadaie; (Contact Person) Ms. C. Tooke; (Mktg. & Adv.Co-od) T. Shorten. Annual Sales (D). Co. Size (E).®
- ★Westar Timber Ltd., 1176 West Georgia St., 18th Flr., Vancouver, B.C. V6E 4B7. Tel. 604-6B5-2452. Fax: 604-6B3-0511. Telex: 04-51321. Plants, Southern Wood Products, Castlegar; Kitwanga Lumber Ops., Kitwanga; Carnaby Lumber Ops., S. Hazelton; Plateau Lumber Ops., Vanderhoof, Eagle River Ops., Malakwa, B.C. "Westar" softwood lumber. Parent company, Westar Group Ltd.
- (P.) K.W. Voight; (V.P.Exp.Mktg.) D.J. Mitchell; (V.P.North'n Ops.) K.A. Spencer; (V.P.Fin. & Admin.) T.D. Hodgins. Annual Sales (G). Co. Size (F).®
- ★Westbrook Greenhouse Systems Ltd., P.O. Box 99, 270 Hunter Rd., Grimsby, Ont. L3M 4G1. Tel. 416-945-9611. Fax: 416-945-6564. Associates, Westbrook Greenhouses Limited, Westbrook Floral Ltd. Greenhouses and related operating systems such as rolling benches, shading and energy curtains.
- (P.) W. Vermeer; (Dir.Fin. & Admin.) R. Picard; (G.M.) J. Bergshoeff. Annual Sales (D). Co. Size (B).®
- ★Westcan Electric Heating Inc., 5B95 Whittle Rd., Mississauga, Ont. L4Z 2H4. Tel. 416-B90-6006. Fax: 416-B90-6012. Branch offices, Montreal, Quebec City, Que., London, Ont., Winnipeg, Man., Vancouver, B.C. Plants, Brantford, Ont. Electric heating products, commercial, industrial space and wall insert heaters, thermostats and controls. Parent company, Siemens, Germany.
- (P.) G. G. Dunnigan; (Sr.V.P.Fin.) U. Wetzel. Annual Sales (E). Co. Size (E).®
- ★Westcoast Cylinders Inc., 225 Edworthy Way, New Westminster, B.C. V3L 5G4. Tel. 604-526-3536. Fax: 604-525-7211. Telex: 04-351164. Air and hydraulic cylinders. Brand, "Royal".
- (P.) S.C. Rooney; (V.P.) S.D. Rooney; (V.P.) K.L. Rooney. Annual Sales (C). Co. Size (B).®
- †Westcon Construction Products Ltd., 19675 9B Ave., Langley, B.C. V3A 4P8. Tel. 604-BBB-0555. Fax: 604-BBB-0014. Plants, Calgary, Alta., Langley, B.C., Olympia, WA, U.S.A. Interlocking concrete pavers, patio slabs, retaining walls.
- (P.) A. Tait Given. Annual Sales (D). Co. Size (C).®
- Westeel Agricultural Products, 450 Desautels St., P.O. Box 792, Winnipeg, Man. R3C 2N5. Tel. 204-233-7133. Fax: 204-235-0796. Branch office, Regina, Sask. Branch office and plants, Saskatoon, Sask., Nisku, Alta. Subsidiaries, Marclin-Weesteel, Nisku, Alta., Weninger Industries, Saskatoon, Sask. Grain storage and handling products, agricultural and commercial tank products. Parent company, Jannock Steel Fabricating Company.
- (G.M.) D. Taylor; (Ops.Mgr.) K. Kowalchuk; (Sales Engr'g Mgr.) H. Harms; (Gen.Foreman) M. Bobrowski; (Br.Mgr.Regina) R. Crozier; (Br.Mgr.Saskatoon) C. Cockle; (Br.Mgr.Nisku) R. Climie; (Mfg.Engr'g Tech.) T. Ritter. Annual Sales (D). Co. Size (E).®
- ★Wester' Shore Technologies Ltd., Suite 2550, P.O. Box 77, Toronto-Dominion Centre, Toronto, Ont. M5K 1E7. Tel. 416-B62-8562. Fax: 416-376-1029. Telex: 065-242B5. Branch office, London, Ont. Subsidiaries: Integrated Systems, Wester' Shore Research & Development Centre. "The Tool Kit", a production support maintenance management system.
- For.Reps., Sirius Systems Group, San Francisco, CA, Schuller Machinery Co., Buffalo, NY, U.S.A.
- (G.M.) M. Schneiderman; (S.M.) Ms. L. Gallagher; (P.A.) Ms. D. Banks; (Plant Mgr.) L. Benedet. Annual Sales (E). Co. Size (A).
- Western Archib. A Division of 316291 Alberta Ltd., 4315-92 Ave., Edmonton, Alta. T6C 3M7. Tel. 403-465-9771. Fax: 403-469-1667. Branch offices, Kitchener, Ont., Saskatoon, Sask., Calgary, Alta. Branch office and plant, Boisvein, Man. Glued laminated arches, beams, trusses. Brands, "Westlam", "Archib".
- (P. & G.M.) J. Fargey; (Plant Mgr.) R. Schneebacher. Annual Sales (D). Co. Size (C).®
- Western Automotive Rebuilders, 1302 Quebec Ave., Box 1B64, Saskatoon, Sask. S7K 3S2. Tel. 306-664-3171. Telex: 074-2400. Sales offices, Thunder Bay, Toronto, Ottawa, Ont., Winnipeg, Man., Regina, Sask., Edmonton, Calgary, Alta., Vancouver, B.C. Plants, Saskatoon (2), Sask. Rebuild engines, brake shoes, clutches, water pumps, crankshaft and cylinder head kits. Brand, "W.A.R.". Parent company, Acklands Ltd., Winnipeg, Man.
- (G.M.) D. Scruby; (Prod'n Mgr.) J. Williamson; (P.A.) J. Williamson; (Plant Mgr.Engine) D. Schroh; (Plant Mgr. Brake, Clutch & Water Pump) W. Logan. Annual Sales (D). Co. Size (D).®
- †Western Badgemaker Ltd., The, 2505 Koyl Ave., Saskatoon, Sask. S7L 6A3. Tel. 306-244-3656. Fax: 306-652-5063. Telex: 074-2157B. Branch office, Regina, Sask.
- (P.) P. Collyer. Annual Sales (A). Co. Size (A).®
- Western Basic Ingredients Limited, #6 - B5 Glacier St., Coquitlam B.C. V3K 5Z1. Tel. 604-942-3546. Fax: 604-942-3548. Jelly, custard and meringue powders, pancake and milk shake syrups, extracts, drink crystals, "Rickey's" flavour bases, mince meat, soup bases, fish chicken and pancake batters, colours, bakers' supplies, spices, corn starch, seasonings, hamburger extenders, etc. Brand, "Morell".
- (P.) J. Wells; (Plant Mgr.) M. Hearn. Annual Sales (C). Co. Size (A).®
- Western Bottlers Ltd., Box 1403, 1711 Main St.N., Moose Jaw, Sask. S6H 4R3. Tel. 306-692-2341. Fax: 306-692-3539. Branch offices, Regina, Saskatoon, Sask. "Sun Crest", "Cragmont" and "Pic-A-Pop" soft drinks, "Moose Valley" natural spring water. Parent company, Pic-A-Pop Beverages Ltd.
- (P.) R. G. McNaughton. Annual Sales (C). Co. Size (A).®
- Western Business Forms Ltd., 7B25 Enterprise St., Burnaby, B.C. V5A 1V6. Tel. 604-421-777B. Toll Free: (403,604) 800-663-9952. Fax: 604-421-B017.
- (P.) R.H. Tite; (Cont.) D. V. Klein. Annual Sales (C). Co. Size (B).®
- †Western Canada Recreational Vehicles Ltd., 33541 MacLure Rd., Abbotsford, B.C. V2S 4N3. Tel. 604-B52-5731. Fax: 604-B52-6721. "Slumber Queen" truck campers, fifth wheel travel trailers and motor homes.
- (P.) J. Epp; (Prod'n) M. Liebe; (Fin.) G. Krause; (Mktg.) D. Kyle; (Purch.) D. Gardner. Annual Sales (C). Co. Size (B).®
- Western Canada Steel Limited, 450 S.E. Marine Dr., Vancouver, B.C. V5X 2T2. Tel. 604-321-7700. Fax: 604-321-7786. Telex: 04-5117B. Plants, Steel Division, Calgary, Alta., Vancouver, B.C.; Fastener Division, Vancouver; Scrap Division, Richmond, B.C. Subsidiaries, Richmond Steel Recycling Limited, Richmond, B.C., Hawaiian Western Steel Limited, Honolulu, HI, U.S.A. Steel bars and shapes, merchant and reinforcing. Parent company, Cominco Ltd., Vancouver, B.C.
- (P. & C.E.O.) J. M. Willson; (V.P.Mktg. & Sales) D. A. Hoffman; (V.P.Fin.) T. Derek Price; (Mgr. Calgary Steel Div.) D. Lamont. Annual Sales (E). Co. Size (F).
- Western Canada Steel Limited, Fastener Division, 450 S.E. Marine Dr., Vancouver, B.C. V5X 2T2. Tel. 604-321-7700. Fax: 604-325-2271. Telex: 04-5117B. Nuts, bolts, rivets, spikes. Brands, "Sani-Step", "PB", "Griplok". Parent company, Western Canada Steel Limited, Vancouver, B.C.

† Indicates firms seriously interested in export trade.

© Uses Distributors.

® Uses direct sales force.

★ Indicates active exporter.

® Uses both © and ®.

- (P. & C.E.O.) J.M. Willson; (Mgr.) T. Davey; (Plant Supt.) R. Tickell. Annual Sales (C). Co. Size (B).
- ★Western Canoeing Inc., 1717 Salton Rd., Box 115, Abbotsford, B.C. V2S 4N8. Tel. 604-853-9320. Fax: 604-852-6933. "Clipper" canoes, "Sorensen" cartop boats. Foreign Rep., Beaver Canoe Hokkaido, Japan.
- (P.) Marlin Bayes; (S.T.) Ms. Mary Bayes; (S.M.) Ms. L. Smith; (Designer) J. van Nostrand. Annual Sales (C). Co. Size (A).Ⓢ
- Western Concord Manufacturing Limited, BBO Cliveden Ave., Annacis Island, New Westminster, B.C. V3M 5R5. Tel. 604-525-1061. Fax: 604-525-9805. Branch offices, Winnipeg, Man., Calgary, Alta. Plants, Edmonton, Alta., New Westminster, B.C. Printed and plain polyethylene bags, polyethylene film extrusion, blast liners, vent ducting, greenhouse film.
- (P. & G.M.) I.D. King; (V.P.Fin.) R. Adanac. Annual Sales (D). Co. Size (D).Ⓢ
- Western Concrete Products, 1920 Park Ave., Brandon, Man. R7A 5Y6. Tel. 204-728-2240. Fax: 204-725-3762. Associate, L & R Transport Ltd. Ready-mixed concrete, sand, gravel and crushed stone.
- (Prop.) C. Gollitz. Annual Sales (C). Co. Size (B).Ⓢ
- Western Controls, 2 Chelsea Lane, Bramalea, Ont. L6T 3Y4. Tel. 416-791-2850. Fax: 416-791-2850. Control systems. Parent company, Guthrie Canadian Investment Ltd.
- (G.M.) P. J. Dowds. Annual Sales (C). Co. Size (C).Ⓢ
- ★Western Diazo Coaters Ltd., 4040 - 80th Ave. S.E., Calgary, Alta. T2C 2J4. Tel. 403-236-1612. Toll Free: (403) 800-242-3174. Fax: 403-236-3655. Branch offices, Winnipeg, Man., Edmonton, Alta., Vancouver, B.C., Denver, CO, U.S.A. Associate, Western Diazo Inc., Denver, CO, U.S.A. Diazo sensitized papers and films for blueprints, drafting media, punched materials for sprocket driven plotters and printers, conversion of drafting films, vellums and sensitized film, printfold and reprotechnology diazo printers.
- (P.) N. Don Long; (Tech.Dir.) D. Stoltzenburg; (S.M.) R. Makarowski. Annual Sales (C). Co. Size (B).Ⓢ
- ★Western Display Service Ltd., 277 Lakeshore Rd.E., Suite 406, Oakville, Ont. L6J 1H9. Tel. 416-338-1602. Fax: 416-338-1577. Telex: 069-B6265. Branch offices, Winnipeg, Man., Calgary, Edmonton, Alta., Regina, Sask. Plants, Toronto, Ont., Richmond, B.C. Advertising displays and exhibits, silk screened signs, etc.
- For. Rep., Alvsett GmbH, Ober-Schleissheim, Federal Republic of Germany.
- (G.M.) R. A. George; (Br.Mgr.Calgary) Ms. R. Byrne; (Br.Mgr.Edmonton) G. Moore; (Br.Mgr.Winnipeg) E. Fagg; (Br.Mgr.Regina) N. Gagnon; (Br.Mgr.Richmond) E. Pullem. Annual Sales (C). Co. Size (B).Ⓢ
- Western Electromarker Ltd., 7604 - 172A St., Edmonton, Alta. T5T 0E2. Tel. 403-487-3976. Engraving for industry and heat shrink wire marking systems.
- (P.) A. Vandenberg. Annual Sales (A). Co. Size (A).
- Western Elevator & Motor Co. Inc., 123 Princess St., Box B51, Winnipeg, Man. R3C 2P7. Tel. 204-943-3531. Telex: 07-57313. Passenger, freight and handicapped elevators.
- (P.) N. Podolski. Annual Sales (B). Co. Size (A).Ⓢ
- Western Engine Limited, 410 Madison St., Winnipeg, Man. R3J 1J1. Tel. 204-BBB-7993. Fax: 204-B31-8085. Telex: 07-57576. Subsidiaries, Western Engine Industrial, Winnipeg, Man., GMX midwest. Engine overhaul, and crankshaft chroming and repair. Parent company, J-Peg Holding Limited.
- (Chmn.) H.L. Hardy; (C.E.O.) H.P. Hardy; (P.) R.D. Bueckert. Annual Sales (D). Co. Size (D).
- Western Extract Company Limited, [Produits Aromatiques Western Inc.], 785 Salaberry St., Chomedey Industrial Park, Chomedey (Ville de Laval), Que. H7S 1H5. Tel. 514-669-2262. "Wesco" concentrates and flavours.
- (P.) G. Corbeil. Annual Sales (A). Co. Size (A).
- Western Fibres Limited, 8399 Ontario St., Vancouver, B.C. V5X 3E8. Tel. 604-321-1285. Fax: 604-321-4891. Cotton felt for furniture and bedding, synthetics for sleeping bags etc., quilting for garments, mattress pads, table toppers, furniture mover pads, disposable and regular sleeping bags, jogging and racquet sportswear, comforters, pillows, dust ruffles. Brands, "Fiberlon", "Western Maid", "Nisus", "Exceloft", etc.
- (Chmn.) R.E. Byfield; (P. & G.M.) J. R. Byfield; (V.P.) P.C. Byfield; (S.M.) A.K. Smith; (Plant Mgr.) B. Basso. Annual Sales (D). Co. Size (D).Ⓢ
- Western Foundry Co., Ltd., Box 460, Wingham, Ont. NOG 2W0. Tel. 519-357-3450. Fax: 519-357-2486. Exhaust manifold castings.
- (P. & G.M.) R.W. LeVan; (V.P.Fin.) R.A. Allison; (Hum. Res.Mgr.) W.D. Phibbs; (Sales & Serv.Mgr.) L.D. Cerson; (Plant Mgr.) W.K. LeVan. Annual Sales (E). Co. Size (E).Ⓢ
- Western Furs (1984) Ltd., 1759 Hamilton St., Regina, Sask. S4P 2B4. Tel. 306-352-9668. Fur coats, etc.
- (P. & G.M.) J.J. Sharp; (S.M.) D. Hill. Co. Size (A).
- Western Garment Manufacturing Ltd., 555 Logan Ave., Winnipeg, Man. R3A 0S4. Tel. 204-788-4249. Work trousers, etc. Brand, "Tuffwear".
- (Cont.) R. Silver; (S.M.) T. Kinahan. Co. Size (C).
- ★Western General Trading Ltd., 836-A Fleury St., Regina, Sask. S4N 4W6. Tel. 306-569-1626. Fax: 306-569-B649. Wooden chopsticks, medical, hobby, and match sticks, coffee stir sticks, ice cream sticks and spoons.
- (P.) W. S. Park. Annual Sales (B). Co. Size (A).
- ★Western Glove Works, Ltd., 555 Logan Ave., Winnipeg, Man. R3A 0S4. Tel. 204-788-4249. Fax: 204-772-6929. Trousers and jeans. Brands, "Treat-em-Ruf", "Westland", "Ziggy", "Silver".
- (P.) R. Silver; (V.P.) R. Stern. Annual Sales (D). Co. Size (E).Ⓢ
- Western Industries (St. Gregor) Ltd., Hwy.#5 W., P.O.Box 104, St. Gregor, Sask. S0K 3X0. Tel. 306-366-2054. Fax: 306-366-2066. Grain boxes, rear-mount drill fills, agra seed mixers, multipurpose farm wagon, half ton box covers.
- (P.) J. Menz; (S.T.) P. Blanch. Annual Sales (C). Co. Size (A).Ⓢ
- ★Western Instruments, Inc., #100, 10441-781 St., Edmonton, Alta. T5S 1R5. Tel. 403-484-2410. Fax: 403-484-3886. Branch office, Detroit, Mich., U.S.A. Branch plant, Villeneuve, Alta. Associate, Western N.D.T. Multichannel ultrasonic testing systems for resistance and fusion welded tubular products, ultrasonic thickness testing systems for steel and other metal products.
- For.Reps., Japan, Korea, England, Germany, South America.
- (S.M.) M.B. Palynchuk; (P.A.) E. Koss. Annual Sales (C). Co. Size (B).Ⓢ
- Western Litho Limited, 1333 Winnipeg St., Regina, Sask. S4R 1K2. Tel. 306-525-8796. General printing.
- (P.) B. Schaeffer. Annual Sales (B). Co. Size (A).
- Western Machine and Engineering Company Limited, 1201 Scarth St., Regina, Sask. S4R 2E6. Tel. 306-525-3531. Fax: 306-525-3533. Brands, "Everything in Metal", "Western".
- (P.) A.M. Goodfellow; (V.P.) W. Hodges; (S.M.) W.F. Woods; (Mgr.) D.G. Woods. Annual Sales (B). Co. Size (A).Ⓢ
- †Western Pacific Doorland Ltd., 31414 Peardonville Rd., R.R.#7, Abbotsford, B.C. V2S 5W6. Tel. 604-B50-3667. Fax: 604-B53-3468. Branch offices and plants, Victoria, Kelowna, B.C., Tacoma, WA, U.S.A. Wood doors and mouldings.
- (P.) D. F. Martin; (V.P.Exp.&Dev.) S. Sveinson; (Mgr. Victoria) J. Wroble; (G.M.Comm.Div.) J. Gunther; (G.M.Res.Div.) C. Peters. Annual Sales (D). Co. Size (C).Ⓢ
- ★Western Pallet & Bin (Vancouver) Ltd., 10671 Timberland Rd., Surrey, B.C. V3V 3T5. Tel. 604-580-1776. Pallets, skids, bins.
- (P.) M. Coleman. Annual Sales (A). Co. Size (A).Ⓢ
- ★Western Paper Box Co., Limited, 579 McDermot Ave., Winnipeg, Man. R3A 0C3. Tel. 204-774-3451. Fancy, plain and folding paper boxes.
- (P.) C. Kveder. Annual Sales (B). Co. Size (B).
- Western Pet Foods, Division of United Feeds, 5128-54th St., P.O. Box 460, Innisfail, Alta. T0M 1A0. Tel. 403-227-3777. Fax: 403-227-4245. Associates, UGG Ltd., Winnipeg, Man., United Feeds, Calgary, Alta. Semi-moist and dry "Western" dog, fish, cat and horse food. Brands, "Omnivore", "Primate Ration". Parent company, United Grain Growers, Winnipeg, Man.
- (Div.Mgr.) H. J. Leason; (Mktg.Mgr.) R. White. Annual Sales (D). Co. Size (B).Ⓢ
- †Western Plastics Ltd., 19600 Langley Bypass, Langley, B.C. V3A 7B1. Tel. 604-534-7848. Fax: 604-534-3528. Branch office, Lynden, WA, U.S.A. Drinking straws, coffee stirrers, foamed-polypropylene cups and containers, paint trays and food packaging trays.
- (P.) L. F. Mufford; (V.P.) Ms. C. A. Mufford. Annual Sales (B). Co. Size (A).Ⓢ
- Western Producer Publications, 2310 Millar Ave., P.O. Box 2500, Saskatoon, Sask. S7K 2C4. Tel. 306-665-3500. Fax: 306-653-1255. Branch offices, Toronto, Ont., Winnipeg, Man., Edmonton, Alta., Regina, Sask. Publisher of
- newspaper and books. Parent company, Saskatchewan Wheat Pool, Regina, Sask.
- (Publisher & G.M.) A.W. Laughland; (Editor & Deputy Publisher) K. Dryden; (Mgr.Books) Miss E. Munroe. Annual Sales (D). Co. Size (C).Ⓢ
- ★Western Profiles Limited, 53 Bannister Rd., Winnipeg, Man. R2R 0P2. Tel. 204-633-B096. Fax: 204-694-5160. Custom vinyl, polypropylene and polyethylene extruded plastics, door and window seals, magnetic window sections, "Wind Breaker" energy saving products.
- For.Rep., Chuck Woosley & Assoc., Minneapolis, MN, U.S.A.
- (P.) B.P. Bruce; (G.M.) F. Wall; (Plant Mgr.) G. Elsasser. Annual Sales (C). Co. Size (B).Ⓢ
- ★Western Pulp Limited Partnership, 1300-355 Burrard St., Vancouver, B.C. V6C 2GB. Tel. 604-665-BB01. Fax: 604-665-B806. Telex: 04-508B28. Overseas offices, Chesham, England, Hong Kong. Pulp plants, Woodfibre, Port Alice, B.C. Bleached sulphite, wood cellulose dissolving nitrating, fluffing and specialty pulps, also bleached sulphate paper and specialty pulps. Brands, "Squamish C", "Squamish H".
- For.Reps. for pulp worldwide.
- (Chmn. & C.E.O.) C.A. Johnson; (V.P.Ops.) J. W. Lukosevicius; (G.M.Pulp Sales) R.H. Jackes; (Plant Mgr.Port Alice) B.F. Garrood; (Plant Mgr.Woodfibre) J.W. Manion. Annual Sales (F). Co. Size (F).Ⓢ
- Western Rawhide & Harness Mfg. Co. Ltd., 700 Mission St., Winnipeg, Man. R2J 0A3. Tel. 204-233-7361. Fax: 204-237-4968. Leather.
- (G.M.) M. Demetrio; (Mgr.) G. Demetrio. Annual Sales (C). Co. Size (B).Ⓢ
- Western Retail Interiors Ltd., 20B Jessop Ave., Saskatoon, Sask. S7N 1Y4. Tel. 306-477-2244. Fax: 306-477-0550. Branch office, Winnipeg, Man. Subsidiary, Uniline Products, Winnipeg, Man. Acrylic store fixtures, boxes, suntanning bed shields, geological mine models and display panels, also general plastic fabricating.
- (P.) D. E. Keats; (V.P.) D. M. Keats; (Mgr.Acrylic Div.) D. Abramson. Annual Sales (B). Co. Size (A).Ⓢ
- ★WESTERN ROCK BIT COMPANY LIMITED, 510-77 Ave. S.E., P.O. Box 5214, Stn. A, Calgary, Alta. T2H 1X3. Tel. 403-255-0141. Fax: 403-255-3831. Telex: 03-821172. Branch offices, Mississauga, Ont., Winnipeg, Man., Edmonton, Alta., Coquitlam, B.C. Plants, Calgary, Crossfield, Alta. Division, Western Industrial Products, Calgary, Alta. Rotary drilling bits, roller stabilizers for mining, liquified gas transport and storage tanks, propane gas dispensers, trencher, auger, backhoe and bucket teeth, LPG refuellers, drill steel and subs, custom tines, pilot bits, grab and slip hooks, scarifiers, custom steel forgings, and machining, farm wagons, heat treating, tong dies.
- (Chmn.) R.D. Hood; (P. & C.E.O.) D. G. Perkins; (S.T.) M. H. Hilton; (V.P.Mktg.) B. A. Pozzebon; (V.P.Mfg.) L. Corless; (Mgr.R&D) K. M. White; (Credit Mgr.) Mrs. H. Stickel; (P.A.Traff.Supv'r) J. E. Davies; (S.M.Oilfield,Mining,Constr.Equip.) L. L. Grabill; (S.M. LPG Equip.) M. J. Young; (S.M. LPG Vessels) B. Setiawan. Annual Sales (E). Co. Size (D).Ⓢ
- ★Western Scale Co. Ltd., 1670 Kingsway Ave., Port Coquitlam, B.C. V3C 3Y9. Tel. 604-941-3474. Fax: 604-941-4020. Distribution offices, Halifax, N.S., St. John's, Nfld., Montreal, Que., Toronto, Brantford, Ont., Saskatoon, Sask., Calgary, Edmonton, Alta., Kelowna, Prince George, B.C. Electronic control systems, truck, rail and warehouse scales, weighing equipment for concrete and asphalt plants. Brands, "Wescalo", "Wesbatch".
- For.Reps.: J.W. Wedderburn, Australia, Time Engineering, Kuala Lumpur, Malaysia.
- (P. & G.M.) D.W. Frewin. Annual Sales (C). Co. Size (B).Ⓢ
- Western Sleep Products Ltd., 7069 Winston St., Burnaby, B.C. V5A 3R1. Tel. 604-420-5333. Fax: 604-420-9194. Warehouse, Calgary, Alta. Mattresses and box springs, bed chesterfields, living room furniture. Brands, "Serta".
- (Dir.) R.M. Murphy; (G.M.) J. McKnight. Annual Sales (D). Co. Size (B).Ⓢ
- Western Star, The, 106 West St., P.O. Box 460, Corner Brook, Nfld. A2H 6E7. Tel. 709-634-4348. Fax: 709-634-9824. Branch office, Stephenville, Nfld. Daily newspaper. Parent company, Thomson Newspapers Limited, Toronto, Ont.
- (Mgr.) D.A. Beattie. Annual Sales (C). Co. Size (B).Ⓢ
- ★Western Star Trucks Inc., 6303 Airport Rd., Suite 300, Mississauga, Ont. L4V 1R8. Tel. 416-677-9800. Fax: 416-677-B242. Telex: 06-968745. Parts warehouses,

- Mississauga, Ont., Edmonton, Alta. Plant, Kelowna, B.C. Associate, Western Star Trucks, Nashville, TN, U.S.A. Heavy duty trucks. Brand, "Western Star". Parent company, Nova, An Alberta Corporation and 8ovar.
- (P. & C.E.O.) J. Z. Kalinowski; (Corp.V.P. & C.F.O.) J. Rea; (V.P.Sales) J. Nelligan; (V.P.Mfg.) G. McParland; (Chief Engr'g) G. Ashdown; (T.) S. Madio. Annual Sales (G). Co. Size (F).⑥
- Western Steel Fabricators Alberta Ltd., 9310-62 Ave., Edmonton, Alta. T6E 0C9. Tel. 403-436-4656. Fax: 403-437-5119. Electro power panels, stainless steel, aluminum and structural steel fabricators.
- (G.M.) W. Sandrowski. Annual Sales (C). Co. Size (A).
- Western Tarpaulin & Textiles Limited, 51 Belfield Rd., Rexdale, Ont. M9W 1G6. Tel. 416-247-8621. Toll Free: 800-387-7799. Fax: 416-247-8487. Telex: 06-9B9148. Canvas goods, tarpaulins, tents, garden umbrellas, furniture pads, etc. Brands, "Western", "Western-van", "Fashion-Shade", "Flexalite".
- (Chmn.) J.P. Bell; (P. & P.A.) D.W. Bell; (V.P.) J.C. Burrows; (Plant Mgr.) J.D. Slatter. Annual Sales (D). Co. Size (C).⑤
- ★Western Titanium, 1575 Kingsway Ave., Port Coquitlam, B.C. V3C 4E5. Tel. 604-941-8211. Fax: 604-941-7669. Plant, 1753 McLean Ave., Port Coquitlam, B.C. Associates, Ellett Copper & Brass, Ellett Valve, Ellett Mechanical Installations, Corwest Fabrications. Tanks, reactors, pressure vessels, heat exchangers, pipe fittings, and valves.
- (P.) J. Ellett; (V.P.) G. A. Birch; (Mgr.Mat'ls & Mktg.) K. Wendell; (Plant Mgr.) V. Bartel. Annual Sales (C). Co. Size (C).⑤
- Western Truck Body Mfg.(1988) Ltd., 4308 - 74 Ave., Edmonton, Alta. T6B 2K3. Tel. 403-466-8065. Fax: 403-468-1577. Bumpers, canopies, industrial and utility bodies and vans, tool boxes, oilfield service bodies, tracked vehicle cabs. Brand, "Westruck".
- (P.) L. Zelent. Annual Sales (B). Co. Size (A).⑤
- †Western Ventilation Products Ltd., 1430 - 40th Ave. N.E., Suite 8, Calgary, Alta. T2E 6L1. Tel. 403-250-334B. Fax: 403-250-7786. Telex: 03-821694. Louvers, dampers, ventilators and air moving equipment. Trade mark, Westvent.
- (P.) K. Kaake; (G.M.) N. Kaake; (Plant Mgr.) G. Belanger. Annual Sales (C). Co. Size (A).
- Western Wire Products Ltd., 6969 Shirley Ave., Burnaby, B.C. V5J 4R4. Tel. 604-435-4408. Fax: 604-435-4409. Wire materials handling containers, display fixtures, shopping carts, shelving, etc.
- (P. & G.M.) J. Janetka. Annual Sales (C). Co. Size (A).⑥
- ★Westfalia Industries Inc., P.O. Box 240, 452 Bowes Rd., Concord, Ont. L4K 1B4. Tel. 416-669-2461. Telex: 06-964618. Processing equipment, heat exchangers, pressure vessels, materials handling equipment, custom machining and fabricating, storage tanks, specialized metal enclosures for the high tech industry.
- (P.) E.K. Neuser; (G.M.) S.T. Lusby; (Plant Mgr.) J. Norris. Annual Sales (C). Co. Size (B).
- Westfield Industries Ltd., P.O. Box 39, Rosenort, Man. ROG 1W0. Tel. 204-746-2396. "Westfield" grain augers, drill fill and utility augers.
- (P. & G.M.) F. Plett; (Plant Mgr.) B. Plett. Annual Sales (D). Co. Size (D).⑥
- Westfold Cartons Ltd., 16719-110th Ave., Edmonton, Alta. T5P 1G8. Tel. 403-489-6198. Fax: 403-484-3483. Folding cartons.
- (Mgr.) N. Danyluk. Annual Sales (B). Co. Size (A).⑤
- Westhill Dairy Inc., 60 - 62 Brisbane Rd., Downsview, Ont. M3J 2K2. Tel. 416-661-0580. Cream and cottage cheese, sour cream, yogurt, icecream mix, buttermilk. Brands, "Western", "Bird's Hill", "Blue Bell".
- (P.) S. Waldman; (S.) A. Gomei; (Cont.) Mrs. V. Malon. Annual Sales (D). Co. Size (B).⑥
- ★Westinghouse Canada Inc., 120 King St.W., Box 2510, Stn.A, Hamilton, Ont. LBN 3K2. Tel. 416-528-8811. Fax: 416-528-8901. Telex: 061-8826. Branch offices, St. John's, Nfld., Sydney, Halifax, N.S., Moncton, Fredericton, N.B., Sept-Îles, Chicoutimi, Rimouski, Quebec, Montreal, Que., Ottawa, Toronto, Hamilton, Windsor, Thunder Bay, Sudbury, Sarnia, London, Kitchener, Ont., Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Red Deer, Alta., Trail, Vancouver, Abbotsford, Prince George, Burnaby, Victoria, Surrey, Kelowna, Kamloops, B.C., Industry Service Centres, Sydney, Dartmouth, N.S., Moncton, N.B., St. John's, Nfld., Montreal, Que., Toronto, Hamilton, Sarnia, St. Catharines, Swastika, Kitchener, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Fort McMurray, Edmonton, Alta., Nanaimo, Prince George, Richmond, B.C. Plants, St-Jean, Que. (construction industry products), Hamilton (2) (industrial motors, gas and steam turbines), Mount Forest (control components), Burlington (electronics), Mississauga (switchgear), Toronto, Ont. (coils), Calgary (2), Alta. (switchgear), Vancouver, B.C. (construction industry products), Dublin, Ireland (electronics, display terminals). Subsidiary, Wescan Europe Ltd., Dublin, Ireland. Electrical and mechanical apparatus, electronic equipment, turbines, motors. Parent company, Westinghouse Electric Corporation, Pittsburgh, PA, U.S.A.
- (P. & C.E.O.) E.8. Priestner; (V.P.Power Generation Cdn.Div.) G. Weimer; (V.P.Westinghouse Motor Co.) J.M. Bentley; (V.P.Qual.Strategic Res.) D.G. Hysop; (V.P.Info. Serv.Div.) D. Whiteside; (V.P.Constr. & Ind.Prods.) M.O. Turner; (V.P.,S. & Gen.Counsel) G. Graham; (V.P.Fin.) O. Shewfelt; (T.) J. Cowan; (Mgr.P.R.) E.A. Robson. Annual Sales (H). Co. Size (G).⑥
- ★Westland Plastics Ltd., 12 Rothwell Rd., Winnipeg, Man. R3P 2H7. Tel. 204-488-6075. Fax: 204-488-2376. Branch office, W. Vancouver, B.C. Associate, Prairie Pride Enterprises, Winnipeg, Man. Polyethylene products including sewage, cylindrical, brine and other water treatment tanks, farm sprayer tanks, hog feeders, whirlpool spas, grain handling equipment, "Polyfan" ventilation fans.
- (G.M.) G. G. Pinnell; (Plant Mgr.) S. Sonner; (Cont.) T.W. Wilton; (Acct'g Exec.) Mrs. S. Hampson. Annual Sales (C). Co. Size (A).⑥
- ★Westland Steel Products Ltd., 165 Cordite Rd., P.O. Box 1052, Winnipeg, Man. R3C 2X4. Tel. 204-224-1654. Fax: 204-224-5337. Sales office and warehouse, Edmonton, Alta. Associate, Westland Fasteners. Special fasteners, screws, eye and U bolts and heat treated products. Brand, "Westland" fasteners.
- (P. & G.M.) L. Cvitkovitch; (S.M.) J. Geib; (P.A.) R. Dorey; (Plant Eng.) B. Urbanietz. Annual Sales (C). Co. Size (C).⑤
- Westline Manufacturing Ltd., P.O. Box 879, Hwy. #4 S., Biggar, Sask. S0K 0M0. Tel. 306-948-3334. Fax: 306-948-2121. Grain trailers, machinery lowboys, hopper grain bins, side roll tarps, flat decks.
- (P.) G. Lethne; (Ops.Mgr.) J. Dearing; (Compt.) K. Kernohan; (P.A.) M. L'Hoir. Annual Sales (D). Co. Size (B).⑥
- ★Westman Plastics Ltd., P.O. Box 882, 19 Industrial Rd., Dauphin, Man. R7N 3J5. Tel. 204-638-4111. Fax: 204-638-7495. Associate, McMunn & Yates Building Supplies, Dauphin, Man. Pet kennels for the transportation of animals, plastic parts for recreational vehicle industry including, storage pods, waste holding tanks, bath tubs, fender skirts, wind deflectors, etc.
- For.Rep., Marlene Sine & Associates, Marshall, MI, U.S.A.
- (P. & G.M.) P. Tagore. Annual Sales (C). Co. Size (A).⑥
- Westman Steel Industries, Division of West-Man Culvert & Metal Co. Ltd., P.O. Box 35, 2954 Day St., Winnipeg, Man. R2C 2Z5. Tel. 204-222-7354. Toll Free: (204,306,403) 800-665-8918. Fax: 204-222-8470. Plant, 2954 Day St., Winnipeg, Man. Associates, Behlen Industries, Brandon, Glenwood Plastics, Souris, Man. Culverts, well crib and casings, steel roof deck, metal roofing and siding, pre-engineered buildings, custom fabrication. Parent company, Trevluc Holdings Ltd., Winnipeg, Man.
- (P.) R. A. Edwards; (G.M.) J. Dansereau. Annual Sales (D). Co. Size (B).⑥
- ★Westmark Products Ltd., 4405 - 50 Ave., P.O. Box 870, Stony Plain, Alta. T0E 2G0. Tel. 403-963-2477. Fax: 403-963-8248. Wooden stakes and lathes, pallet boards, peat moss enclosures, fence boards, wooden cleats.
- (P.) A. Lemay; (Prod'n Mgr.) L. Cote. Annual Sales (C). Co. Size (B).⑥
- Westminster Boiler & Tank Company Limited, 114-11th St., New Westminster, B.C. V3M 4C5. Tel. 604-526-8601. Fax: 604-520-3574. Plant, 801 Belgrave Way, New Westminster, B.C. Associate, Wescor Alloy Fabricators Ltd.
- (P.) J. Strath; (Plant Supt.) D. Bakas; (Contracts Mgr.) F. Deighton; (Eng.) I. Orosi; (Cont. & S.) G. Phang. Annual Sales (C). Co. Size (B).⑤
- Westmorland Fisheries Ltd., P.O. Box 120, Cap Pele, N.B. E0A 1J0. Tel. 506-577-4325. Frozen lobster, snow crab meat and scallops.
- (P. & G.M.) E. A. Cormier; (V.P. & S.M.) Y. Gaudet; (Mgr.) D. Cousins. Annual Sales (D). Co. Size (E).
- Westmorland Laboratories Inc., 87 Crescent St., P.O. Box 1460, Sackville, N.B. E0A 3C0. Tel. 506-536-3327. Fax: 506-536-3384. Microwave oven for thawing frozen plasma. Registered trade mark, WesLabs.
- Foreign Rep., Rush Enterprises, Hudson, NH, U.S.A.
- (S.) G.N. Adams; (T.) L. L. Estabrooks; (V.P.Mktg. & Mfg.) W.E. Dawson. Annual Sales (A). Co. Size (A).⑥
- †Westmount Draperies Inc., #702-5425 Casgrain Ave., Montreal, Que. H2T 1X6. Tel. 514-276-2192. Fax: 514-276-3092. Branch offices, Halifax, N.S., Toronto, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Associates, Lintex Products, Vantiff Sales, Commerical Hospitality Ltd. Custom draperies and bedspreads for the hospitality industry.
- (P.) S. Fogel; (S.T.) T. Rotsztein. Annual Sales (C). Co. Size (B).⑥
- Westmount Windows Limited, P.O. Box 5096, Armdale, N.S. B3L 4M6. Tel. 902-477-5658. Fax: 902-477-9464. Sales office, Dartmouth, N.S. Plant, Harrietsfield, N.S. Residential windows and doors.
- (P.) A. Mitchell; (S.M.) W. Noiles; (P.A.) P. Gouchie; (Plant Mgr.) G. Brown. Annual Sales (C). Co. Size (B).⑤
- ★Westnoka of Canada Limited, 691 Golspie St., Winnipeg, Man. R2K 2V3. Tel. 204-667-7106. Fax: 204-661-4616. Subsidiary, The Radix Corp., Pembina, ND, U.S.A. Walnut and oak institutional and office furniture. Brands, "Mainer", "Nordic", "Quiescence", "Serenity", "Plication". Parent company, Mobelcorp International, Montreal, Que.
- (P.) M. McCarthy; (V.P.) D. Spearman. Annual Sales (C). Co. Size (B).⑥
- Westock Products (1982) Ltd., 826 56th St.E., Saskatoon, Sask. S7K 5Y8. Tel. 306-933-2441. Flavouring extracts. Brand, "Westock".
- (P.) C. Congram; (G.M.) L. Kuckelyma. Annual Sales (C). Co. Size (A).
- Weston Bakeries Limited, [Boulangeries Weston Limitée], Suite 301, 22 St. Clair Ave. E., Toronto, Ont. M4T 2S3. Tel. 416-923-2205. Fax: 416-923-7375. Depots, Quebec City, Que., Lindsay, Brantford, Welland, Peterborough, Woodstock, Walkerton, Barrie, Chatham, Belleville, London, Ottawa, Sudbury, Smiths Falls, Pembroke, Brantford, Scarborough, Oshawa, Hamilton, Ont., Brandon, Man., Saskatoon, Moose Jaw, Prince Albert, Swift Current, Yorkton, Sask., Nanaimo, Victoria, B.C. Plants, Longueuil, Que., Kitchener, Essex, Kingston, Kirkland Lake, Orillia, Toronto, Ont., Winnipeg, Man., Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Associate, Ready Bake Frozen Dough Products, Kitchener, Ont. Full range of fresh baked foods and frozen dough products. Brands, "Sunbeam", "Weston", "Dietrich", "Wonder", "Home Pride". Parent company, George Weston Limited, Toronto, Ont.
- (Chmn.) J.P. Wygant; (P.) C.E. Scott; (V.P.Prod'n) A.E. Sharp; (V.P.Ont.Reg.) R.A. Shumka; (V.P.Fin. & S.) E.F. Gebert. Annual Sales (G). Co. Size (G).⑤
- Weston Metal Fabricators Limited, 4 Racine Rd., Unit 1, Rexdale, Ont. M9W 5W7. Tel. 416-747-8263. Fax: 416-748-3599. Industrial ovens, furnaces, air heaters, ductwork, sheet metal fabricators, structural steel and plate work.
- (P.) D. Templeman; (Plant Mgr.) R. Shortridge. Annual Sales (C). Co. Size (A).⑥
- Weston Ornamental Iron Works Limited, 1331 Martingrove Rd., Rexdale, Ont. M9W 4X5. Tel. 416-743-7556. Fabricating steelwork, general machinists. Co. Size (N/R).
- Weston Plastics Incorporated, #7 - 845 Lagimodiere Blvd., Winnipeg, Man. R2J 3M2. Tel. 204-233-8833. Fax: 204-235-1648. Telex: 07-57741. Polyethylene film and bags.
- (P.) W. Tay. Annual Sales (C). Co. Size (B).⑥
- Westport Machining Ltd., 67 Rosedale Ave., P.O. Box 578, Port Colborne, Ont. L3K 5X8. Tel. 416-835-2322. Fax: 416-835-2028. CNC and general machining, moulds, forge tooling, soft jaws.
- (P.) G. Butzke Sr.; (Plant Mgr.) G. Butzke Jr. Annual Sales (B). Co. Size (A).
- Westport Mfg. Co. Ltd., 1122 S.W. Marine Dr., Vancouver, B.C. V6P 5Z3. Tel. 604-261-9326. Fax: 604-261-3783. Branch offices, Edmonton, Calgary, Alta. Drapes, bedspreads, curtains, cushions, etc. Brands, "Westport".
- (P.) R.L. Lee; (V.P.) K. Tuai; (Sales Serv.Calgary) D. Yip; (Sales Serv.Edmonton) T. Coderre. Annual Sales (C). Co. Size (C).⑤
- Westprint, 33 McCormack St., Toronto, Ont. M6N 1X8. Tel. 416-769-1195. Fax: 416-763-1037. Booklets, catalogues, labels, advertising material.

(P. & G.M.) T.G. Henderson; (S.T.) W.R.R. Henderson; (Plant Mgr.) J. Baker; (Acct'g) Ms. J. Bates. Annual Sales (C). Co. Size (8).⑤

Westridge Cabinets Ltd., #8 - 7428-49 Ave., Red Deer, Alta. T4P 1M2. Tel. 403-342-6671. Fax: 403-341-4727. Kitchen and bathroom cabinets in European and traditional styles, also cabinet doors and mouldings, counter tops.

(P.) G.D. Gant; (Asst.Mgr.) J. Wolden. Annual Sales (C). Co. Size (8).⑥

★WESTROC INDUSTRIES LIMITED, 2424 Lakeshore Rd. W., Mississauga, Ont. L5J 1K4. Tel. 416-823-9881. Fax: 416-823-4860. Branch offices and plants, Montreal, Que., Drumbo, Mississauga, Ont., Winnipeg, Amarant, Man., Calgary, Alta., Vancouver, Windermere, B.C. Joint compounds, movable partitions, gypsum wallboard and shaftliner, etc. Parent company, 8P8 Industries plc, England.

(P. & C.E.O.) D. 8. Leask; (V.P.Sales) L. Wayne Culum; (V.P.Fin. & T.) B. R. Thompson; (V.P.Mfg.) R. 8. Bruce; (Corp.S.) J. J. Pahulje; (Mktg. & Sales Admin.) Ms. R. Evans. Co. Size (F).

Westron of Canada Limited, 2066 Chartier Ave., Dorval, Que. H9P 1H2. Tel. 514-631-6708. Fax: 514-631-6239. Telex: 055-62171. Self ballasted and standard mercury vapour lamps. Brands, "Meda Ray", "Westron".

(P.) H. Allerhand; (S.T.) Ms. E. Wasserman; (G.S.M.) P. T.R. Bryant. Annual Sales (C). Co. Size (A).⑥

★Westronic Inc., 4525 Manilla Rd. S.E., Calgary, Alta. T2G 4B6. Tel. 403-243-3335. Fax: 403-243-1815. Subsidiary, Westronic Systems Corp., Richardson, TX, U.S.A. Associate, Westronic Australia Ltd., Perth, Western Australia. "Wesdac" intelligent remote terminal equipment. For Rep., Cavetel Servicios, Venezuela.

(P.) L. Wharton; (V.P.Mktg.) T. Graham; (V.P.Fin.) 8. Healy. Annual Sales (D). Co. Size (D).

★Westwood Forest Product Co. Ltd., 829 - 51st St. E., Saskatoon, Sask. S7K 5C6. Tel. 306-242-5303. Fax: 306-933-2529. Fencing, pallet and bedframe stock, cleats, furring strips and studs.

(Chief Exec.) M. Leblanc. Annual Sales (C). Co. Size (A).⑥

Westwood Metal Manufacturing Ltd., 250 Danforth Rd., Scarborough, Ont. M1L 3X4. Tel. 416-694-3381. Fax: 416-691-2768. Telex: 06-22838. Ribbon and paddle mixers, tanks, twin shell and cone blenders, coating pans. Parent company, Patterson Industries Canada Ltd., Scarborough, Ont.

(P. & G.M.) H.W. Haischt; (Exec.V.P.) D.G. Rose; (S.M.) M.C. Lindsey. Annual Sales (C). Co. Size (8).⑥

Westwood Pharmaceuticals, 420 College St.E., P.O. Box 1240, Belleville, Ont. K8N 5E9. Tel. 613-966-4501. Fax: 613-962-6011. Topical dermatologicals. Brands, "Alpha Keri", "Keri Lotion", "Sebulex", "Presun", etc.

(P.) W.W. Paisley; (Dir.Sales & Mktg.) D.K. Biddle; (Dir.Admin.) J. Parks; (District Mgr.) H. Van Derdoe; (District Mgr.) R. Messier; (District Mgr.) T. Wickett; (Nat. S.M.) M. Buchalter. Annual Sales (D). Co. Size (C).

Wetaskiwin Times Advertiser, 5104-53rd Ave., P.O. Box 6900, Wetaskiwin, Alta. T9A 2G5. Tel. 403-352-2231. Fax: 403-352-4333. Plant, Camrose, Alta. Newspaper printers. Parent company, Bowes Publishers, Edmonton, Alta.

(Publisher) D. Hare. Annual Sales (C). Co. Size (A).⑥

★Wexar Division, Western Packaging Systems Ltd., 12511 No. 2 Rd., Richmond, B.C. V7E 2G3. Tel. 604-277-9222. Fax: 604-274-6418. Telex: 04-357794. Branch offices, Naperville, IL, Atlanta, GA, U.S.A. Machinery to erect and seal corrugated paperboard shipping cases and machinery to pack or fill cases and other case handling automation.

For.Reps., U.S.A., Australia, U.K., Holland, S.E. Asia, New Zealand.

(P.) B. Remple; (Dir.Engr'g) F. C. Schrack; (S.M.) G. Zador. Annual Sales (D). Co. Size (C).⑥

★Weyerhaeuser Canada Ltd., 11th Fl., 1100 Melville St., Vancouver, B.C. V6E 4A6. Tel. 604-687-0431. Fax: 604-687-0436. Executive office, Vancouver, B.C. Lumber mills, Big River, Sask., Drayton Valley, Alta., Vavenby, Kamloops, Lumby, Merritt, Princeton, Okanagan Falls, B.C., Pulp and paper mill, Prince Albert, Sask., Pulp mill, Kamloops, B.C., Plants, Brampton, Ont. (Disposable diapers), Drayton Valley, Edson, Alta., Richmond, B.C. (Secondary fibre recycling). Associates, Saskatoon Chemicals, Saskatoon, Sask., Sunchild Forest Products, Edmonton, Alta. Lumber and pulp, Brands, "Weyerhaeuser", "Sturdi-Wood" orient strand board. Pulp and paper sales handled by Weyerhaeuser Pulp

Sales. See also listing of manufacturing division below. Parent company, Weyerhaeuser Company, Tacoma, WA, U.S.A.

(P.) D. L. McInnes; (V.P. & G.M.) R. G. Ryan; (V.P. & G.M.) F. W. McDougall; (V.P.Fin.) M.F. Denis; (V.P.Hum.Res.) G.D. Matheson; (V.P.Mktg. & Corp.Plan'g) P. K. Perkins; (V.P.Legal Aff. & Corp.S.) D. R. Andrews; (V.P. & G.M.Sask.) C. William Gaynor; (V.P.Pulp & Paper) M. O'Brien; (V.P.Wood Products) S. J. Sery; (V.P.Woodlands) S. Smith; (G.M.Chemical Plant) L. Hanna; (Mgr.Corp.Comm.) D. Larsen. Annual Sales (I). Co. Size (G).⑥

★Weyerhaeuser Canada Ltd., Alberta Division, 11553 - 154 St., Edmonton, Alta. T5M 3N7. Tel. 403-452-5395. Fax: 403-452-3018. Plants, Edson, Drayton Valley, Boyle, Alta. Associate, Sunchild Forest Products (1983). Sturdi-Wood oriented strand board, a highly engineered structural composite panel with the strength of structural plywood, SPF lumber. Weyerhaeuser Company.

(G.M.) F. McDougall; (Cont.) D. Wilkes; (Admin.) T. Jewell; (Sales & Mktg.) G. Martin; (Plant Mgr. Drayton Valley) J. Stevenson; (Plant Mgr.Drayton Valley) 8. Canon; (Plant Mgr. Edson) P. Dennett. Annual Sales (G). Co. Size (F).⑥

★Weyerhaeuser Canada Ltd., Saskatchewan Division, P.O. Box 1900, Prince Albert, Sask. S6V 6J9. Tel. 306-764-1521. Telex: 074-29172. Plants, Saskatoon, Big River, Sask. Associates, Saskatoon Chemicals Ltd., Big River Lumber Corporation Ltd. Bleached hardwood and softwood sulphate wood pulp, softwood lumber, uncoated free sheet paper, chemicals. Parent company, Weyerhaeuser Company, Tacoma, WA, U.S.A.

(V.P. & G.M.) C.W. Gaynor; (V.P. & Mill Mgr.) M.R. Goulard. Annual Sales (G). Co. Size (G).

Wheat City Concrete Products Ltd., 918 McTavish Ave. E., Brandon, Man. R7A 5Z8. Tel. 204-728-9504. Ready mixed concrete.

(G.M.) D.S. Nicol. Annual Sales (C). Co. Size (8).

★Wheatheart Hydrostatic and Machine, 855-60th St. E., Saskatoon, Sask. S7K 5Z7. Tel. 306-934-0611. Fax: 306-934-6020. "Wheatheart" hydrostatic binsweepers, augers, auger mover and "The FootSaver" safety auger assembly.

(P.) A. McConnell; (G.M.) B. Quick; (S.M.) D. Quick; (Plant Mgr.) J. Quick. Annual Sales (C). Co. Size (A).⑥

Wheatley Canada Ltd., 4616 Manhattan Rd. S.E., Calgary, Alta. T2G 4B4. Tel. 403-243-4236. Fax: 403-243-7909. Telex: 038-21521. Branch office, Edmonton, Alta. Plunger and piston pumps, check and plug valves, control and knife-gate valves, high-pressure water blasters, etc. Brand, "Wheatley". Parent company, Wheatley Inc., Tulsa, OK, U.S.A.

(G.M.) J.W. Geddes; (Area Mgr.Edmonton) R. Irvine; (Mktg.Mgr.) J. Dicer; (Plant Mgr.) J. Miller. Annual Sales (D). Co. Size (C).⑥

Wheel & Rim Company of Canada Limited, 32 Atomic Ave., Toronto, Ont. M8Z 5L3. Tel. 416-252-3161. Toll Free: 800-268-2166. Fax: 416-252-2786. Branch offices, Montreal, Que., Hamilton, London, Sault SteMarie, Sudbury, Oshawa, Timmins, Ont. Plant, Sault Ste-Marie, Ont. Fabricated wheels for heavy road trucks and off road equipment.

(P.) G. Groppini; (V.P.) J.E. Hughes; (S.M.) J. Murphy; (P.A.) D. L'clair; (Plant Mgr.) D. Takaluoma. Annual Sales (E). Co. Size (C).⑥

★Wheelabrator Canada Inc., 401 Wheelabrator Way, Box 1000, Milton, Ont. L9T 4B7. Tel. 416-844-1550. Fax: 416-875-1675. Telex: 06-960283. Branch office, Brosard, Que. Portable and fixed blast cleaning equipment, air pollution control equipment. Brands, "Airless Wheelabrator", "Dustube", "Liquamette", "Ultra-Jet". Parent company, Wheelabrator Technologies Inc., Hampton, N.J., U.S.A.

For. Reps.: Wheelabrator-Allevard, S.A., France; Wheelabrator-Berger, Germany; Wheelabrator Sinto do Brasil, Brazil; Tilghman Wheelabrator, England; Wheelabrator de Mexico, Mexico; Sintobator, Japan.

(V.P. & G.M.) G.O. Allemano; (Purch.Mgr.) P. F. Farnell. Annual Sales (E). Co. Size (C).

†Wheeler Accessories Ltd., P.O. Box 98765, Stn A, Frederickton, N.S. E3B 6C2. Tel. 506-458-0991. Backpacks, travel bags, organizer cases, wallets, bags, etc.

(P.) M. Wheeler; (G.M.) Ms. I. Wheeler. Annual Sales (A). Co. Size (A).

Wheelhouse, The, 15 Heritage Rd., Unit #19, Markham, Ont. L3P 1M3. Tel. 416-294-9305. "Shearman", "Goodwood" pottery wheel, glass grinding wheels, custom designed machine.

(Prop.) B.J. Shearman. Annual Sales (A). Co. Size (A).⑥

Wheels, Brakes & Equipment Ltd., 1901 Barton St. E., Box 411, Stn B, Hamilton, Ont. L8L 7W6. Tel. 416-544-5763. Toll Free: (519,613,705,807) 800-263-6557, (416) 800-263-6516. Fax: 416-549-2009. Automatic radiator shutters for gasoline engines, air ride suspensions for trucks, buses and trailers. Brands, "Wheelquip", "Wheelpower". Parent company, Wheelquip International Limited.

(P. & G.M.) A.R. Fred Pedler; (V.P.Mfg.Mktg.) E. 8. James; (P.A.) R. Brown; (S.T.) R. T. Hayes. Annual Sales (C). Co. Size (A).⑥

Whitby Machine Shop, 524 Watson St.E., P.O. Box 476, Whitby, Ont. L1N 5S4. Tel. 416-668-8803. Fabrications, general machine work, metal stampings, etc.

(Mgr.) J. White. Annual Sales (A). Co. Size (A).⑥

★Whitby Steel Inc., 113 Warren Rd., Whitby, Ont. L1N 2C4. Tel. 416-668-8835. Fax: 416-430-2021. Telex: 06-981429. Structural steel, platework, heavy machinery, bridge decking.

(P.) C. Hewson; (S.M.) W.J. Goddard; (Construction Mgr.) M. Siegner. Annual Sales (D). Co. Size (C).

Whitby Woodwork Ltd., 1615 McEwen Dr., Whitby, Ont. L1N 7L4. Tel. 416-436-6089. Fax: 416-436-1838. Store and restaurant fixtures, display cabinets and counters, office furniture, moveable partitions, wall panellings, kiosks, etc.

(P.) S. Kohke. Annual Sales (B). Co. Size (A).⑤

★White Buffalo Mills Ltd., 545 Assiniboine Ave., Brandon, Man. R7A 0G3. Tel. 204-727-2401. Fax: 204-728-0475. Wool, yarns, hand-knitting yarns. Brands, "White Buffalo Unspun", "Elena Lopi", "Elena Plus", "White Buffalo Plus".

(P.) M.J. Justy. Annual Sales (C). Co. Size (B).⑥

White Cross (1989) Shoe Co., [La Compagnie de Chaussures White Cross (1989)], 4949 Metropolitan Blvd. E., Montreal, Que. H1S 2Y4. Tel. 514-325-4949. Ladies' comfortable and dress shoes and boots. Brands, "Miss White Cross", "White Carpet", "Nature Form Depth+Shoe", etc.

(P. & G.M.) J.C. Masse. Annual Sales (D). Co. Size (D).

★White Eagle Tool & Die Co. Limited, 5170 O'Neil Dr., Oldcastle, Ont. NOR 1L0. Tel. 519-737-1593. Fax: 519-737-1595. Mechanical and hydraulic power presses, custom boring mill and large lathe work, also rebuilding of used presses, press brakes and shears.

For.Rep., G & H Sales Inc., U.S.A.

(P.) V. Polewski; (V.P.Sales & G.M.) T. Polewski; (V.P.Eng. & Purch.) E. Polewski; (Cont.) M. Polewski. Annual Sales (C). Co. Size (A).⑥

White, J.T., Ltd., 926 Dillingham Rd., Unit #4, Pickering, Ont. L1W 1Z6. Tel. 416-420-5826. Small leather goods, portfolios, desk accessories, premium promotion leather and vinyl goods, leather bound diaries, binders, etc.

(P.) J. White. Annual Sales (B). Co. Size (A).⑤

White Lamb Finlay Ltd., 21 Iron St., Rexdale, Ont. M9W 5E3. Tel. 416-243-1201. Fax: 416-243-1808. Telex: 06-989688. Decorative jute fabrics, coated wallcovering burlap, cotton fabrics, carpet backings, burlap.

(P.) A. Mettler; (V.P.) D. Gamper. Annual Sales (D). Co. Size (A).⑥

†White Line Manufacturing & Distributing Co. Ltd., Box 190, Bowden, Alta. T0M 0K0. Tel. 403-224-3321. Garbage and snowmobile trailers, horse, livestock and flatdeck gooseneck trailers, automobile trailers and dollies, boat loaders, livestock handling equipment. Brands, "White-line", "Land-O-Snow", "H-U-G-G-A-R".

(S. & G.M.) E. Fyten; (S.M.) E.J. Fyten. Annual Sales (A). Co. Size (A).⑥

White Lion Industries Inc., #6A-3095 McCallum Rd., Abbotsford, B.C. V2S 4N3. Tel. 604-859-5370. Toll Free: 800-663-4092. Fax: 604-859-5360. Hair care, personal hygiene line.

(G.M.) R. Reynolds. Annual Sales (A). Co. Size (A).⑥

White Mill Inc., The, See Le Moulin Blanc Inc.

White Mop Wringer Co. of Canada, Ltd., 2 Scott Ave., Box 215, Paris, Ont. N3L 3E7. Tel. 519-442-7881. Fax: 519-442-7382. Mop wringers, buckets, cleaning equipment.

(V.P. & G.M.) R.G. Underwood. Annual Sales (D). Co. Size (8).

White Ram Industries Ltd., P.O. Box 6727, Bonnyville, Alta. T9N 2H2. Tel. 403-826-2077. Fax: 403-826-2106. Pressure vessels, tank fabrication, piping systems, etc.

(P.) R. Coulombe; (Purch.Mgr.) Ms. D. Coulombe; (Q.C.Mgr.) G. Lawrence. Annual Sales (C). Co. Size (8).⑤

White Ram Knitting Co. Limited, 1008-14TH St. S.E., P.O. Box 2740, Calgary, Alta. T2P 2M7. Tel. 403-265-3576. Fax: 403-233-2664. Telex: 038-27531. "Dante", "White Ram", "Mr. Tallfellow", "Demetre", casual, curling and ski sweaters.

(P.) H.M. Hastings. Annual Sales (C). Co. Size (C).®

White-Rodgers Controls, Box 150, Markham, Ont. L3P 3J6. Tel. 416-294-9340. Fax: 416-294-6876. Branch offices, Montreal, Que., Winnipeg, Man. Air conditioning controls, thermostats, etc. Brands, "Kwik Sensor", "Astro-Stat", "White-Rodgers", "Comfort Set", "Cycle Pilot". Parent company, Emerson Electric Canada Limited, Markham, Ont.

(V.P. & G.M.) F.L. Parker, P.Eng; (Purch. & Customs Mgr.) G. Knight; (Plant Mgr.) P. Lord; (Mgr.Pers. & I.R.) Mrs. G. Darling. Annual Sales (D). Co. Size (F).®

White, S.M., (Woodworking) Ltd., 126 Carson Ave., Fredericton, N.B. E3A 2J7. Tel. 506-458-9166. Fax: 506-459-6123.

(P.) S. White.

White Sister Apparel Inc., [Creation White Sister Inc.], 70 Mount Royal W., Montreal, Que. H2T 2S4. Tel. 514-288-6171. Fax: 514-288-3250. Telex: 055-61395. Branch offices, Toronto, Ont., Vancouver, B.C. Plants, Montreal, Que., Hawkesbury, Ont. Associate, Morsam-Carelle Apparel. "Career Dress", "Designer's Choice", "Corporate Image", "W/S Prestige", "Professional Image" corporate career apparel.

(P.) N. Lupovich; (V.P.) S. Lupovich; (V.P.) A. L. Levine. Co. Size (D).®

White Stag, a Division of Warnaco of Canada Limited, 10939-120 St., Edmonton, Alta. T5H 3R3. Tel. 403-452-0880. Fax: 403-452-6763. Telex: 037-2454. Ladies' sportswear, etc. Brands, "White Stag", "Parkmoor", "Natural Classics". Parent company, Warnaco of Canada Limited, Prescott, Ont.

(P.) A. A. Boyd; (V.P.Mfg.) B. Haripersad; (C.O.O.) W. Moore; (Cont.) D. Ng. Annual Sales (D). Co. Size (E).®

Whitehall Laboratories Limited, 1060 Middlegate Rd., Mississauga, Ont. L4Y 1M3. Tel. 416-277-2702. Toll Free: 800-387-8647. Fax: 416-277-2901. Pharmaceutical and toilet preparations. Brands, "Advil", "Anacin", "Dristan", "Preparation H", "Heet", "Resdan", etc. Parent company, American Home Products Corp., New York, NY, U.S.A.

(Chmn.) W. H. Allen; (P.) D. Malcolm Sheath; (V.P.Sales & Mktg.) C. G. Clark; (V.P.Ops) I.R. Buchanan. Annual Sales (E). Co. Size (D).®

Whitehouse Soaps & Chemicals Ltd., 25 Malley Rd., Scarborough, Ont. M1L 2E4. Tel. 416-755-4551. Cleaners, degreasers, detergents, etc.

(P.) R.S. Marchut; (S.T.) M.A. Marchut. Annual Sales (8). Co. Size (A).®

Whitelaw Machinery Company Limited, 572 Main St., P.O. Box 36, Woodstock, Ont. N4S 7W5. Tel. 519-539-1287. Fax: 519-539-6298. Grain crushers and assay ore and rock crushers. Brand, "Whitelaw".

(P.) S. James Harrison; (Plant Mgr.) T. J. Eltom. Annual Sales (8). Co. Size (A).®

Whiteley, W. H., & Co. Ltd., 5440 Pare St., Montreal, Que. H4P 1R3. Tel. 514-731-7912. Fax: 514-342-7898. Telex: 05-267533. Plant, Bonne Esperance, Que. Dried and pickled, fresh and frozen fish.

(P. & Mgr.) M.L. Cohen. Annual Sales (C). Co. Size (A).

Whiteley, Wm., Limited, 2 Thorncliffe Park Dr. #10, Toronto, Ont. M4H 1H2. Tel. 416-696-7913. Fax: 416-696-7914. Fabric murals, fabric covered tack boards, acoustical wall panels, custom banners and office wall clocks, frameless picture frames, advertising poster holders, architectural signage and custom lighting.

(P.) W. R. Whiteley; (S.T.) Mrs. S. Whiteley. Annual Sales (A). Co. Size (A).®

Whites Diving Equipment Ltd., 836 Fisdard St., Victoria, B.C. V8W 1S1. Tel. 604-386-8817. Toll Free: 800-663-7556. Fax: 604-386-5015. Telex: 049-7347. Windsurfing, water skiing, kayaking, wet and dry suits. Brands, "White Hot", "White Water Wear".

(P.) F. E. White, Sr.; (V.P.) F. White, Jr.; (S.T.) Mrs. P. E. White. Annual Sales (C). Co. Size (8).®

★WHITING EQUIPMENT CANADA INC., Alexander St., P.O. Box 217, Welland, Ont. L3B 5P4. Tel. 416-732-7585. Fax: 416-732-2366. Telex: 061-5187. Plants, Welland, St. Catharines, Ont. Foundry, pulp and paper making, materials handling and railway equipment. Brands, "Whiting", "Trambeam", "Swenson", "Hydro-Arc", "Tiger". Parent company, Whiting Corporation, Harvey, IL, U.S.A.

(P.) H. Lee; (S.M.) E. Hamilton; (P.A.) E. Alakas; (Ops. Mgr.) A. Kukoly; (Mktg.) Ms. L. Mate. Annual Sales (D). Co. Size (C).®

Whiting Roll-Up Door Mfg. (1983) Ltd., 453 Wycroft Rd., Oakville, Ont. L6K 2H2. Tel. 416-845-3816. Subsidiary, DRW Supplies Group, Oakville, Ont. Roll-up doors for trucks and trailers.

(P.) P. W. Davis; (V.P.) K. W. Robson; (Mgr.Sales & Engr'g) B. Whitehouse. Annual Sales (B). Co. Size (A).

Whitler Industries, 789 O'Brien Dr., P.O. Box 2018, Peterborough, Ont. K9J 7Y4. Tel. 705-742-4113. Fax: 705-742-0043. Pallets, kitchen cabinets, shadow boxes for real estate listings, vanity cabinets, furniture, millwork.

(P.) R.N. Parker; (Acctg.Mgr.) Mrs. L. P. Stanford; (Prod'n Co-ord.) F. Newell. Annual Sales (C). Co. Size (A).®

★Whitman Golden Limited, 200 Sheldon Dr., Cambridge, Ont. N1R 5X2. Tel. 519-623-3590. Fax: 519-623-3598. Adult and children's books, jigsaw puzzles and games. Parent company, Western Publishing Co. Inc., Racine, WI, U.S.A.

(P.) W.F. White; (V.P.Sales & Mktg.) M. Moffatt; (S.T.) D. Averell. Annual Sales (E). Co. Size (D).®

Whitney Plastics Limited, 29 Northfield Dr., Waterloo, Ont. N2L 4E6. Tel. 519-884-1691. Blister packaging, containers, plastics, etc.

(P. & G.M.) R. Schumacher; (V.P. & S.M.) G. Hathaway; (P.A. & Plant Mgr.) W. Schumacher. Co. Size (A).

Whynot, Earl & Associates Graphics Limited, 2021 Brunswick St., P.O.Box 2211, Halifax, N.S. B3J 3C4. Tel. 902-429-5420. Fax: 902-429-3466. Lithographing - booklets, folders, annual reports, advertising brochures, etc.

(P.) J. J. White; (V.P.) R.A. Green; (S.T.) Mrs. J.E. White; (Sales & Mktg.Mgr.) B.J. Cogswell. Annual Sales (C). Co. Size (8).®

Wic Inc., 784 Principale, Wickham, Que. J0C 1S0. Tel. 819-398-6822. Fax: 819-398-5227. Bedding choppers, motorized and manual feeding wagons, manure spreaders, roller mills, hammer mills, computerized feeding systems.

(P.) C. Rivard. Annual Sales (D). Co. Size (C).®

Wickes Manufacturing, Division of WCA Canada Inc., 9100 Tecumseh Rd. E., Windsor, Ont. N8R 1A3. Tel. 519-948-8191. Fax: 519-948-2427. Plating and stamping of automobile bumpers and automotive parts. Parent company, Wickes Companies Inc., Santa Monica, CA, U.S.A. For.Reps., Wickes Sales Division, Southfield, MI, U.S.A.

(Plant Mgr.) A. Bridgman; (S.M.) J. Windisch; (P.A.) R. St.Pierre; (Cont.) R. Pekar; (I.R.Mgr.) R. Morris. Annual Sales (E). Co. Size (E).

★Wickett & Craig, Limited, 100 Bayview Ave., Toronto, Ont. M5A 3R6. Tel. 416-364-8205. Fax: 416-862-1175. Branch plant, Edmonton, Alta. Steerhide leather for luggage and leather goods, saddle and harness, mechanical, specialty and bookbinding, steerhide leathers in vegetable and chrome tannages. Parent company, United Canadian Shares Ltd., Winnipeg, Man.

(P. & G.M.) P. M. Stewart; (Cont. & S.T.) J. Lee; (P.A.) N. Syed. Annual Sales (D). Co. Size (C).®

Wickware-Stackbin, Limited, 2 Lansdowne Place, P.O. Box 186, Perth, Ont. K7H 3E3. Tel. 613-267-3261. Telex: 053-3024. Sheet steel fabrication, steel stacking bins, etc. Brands, "Stackbins", "Stackracks", "Assembly-bins", "Wickware" small part bins and "Wickware Budget Rack" shelving.

(Mng. Dir.) G. Wickware. Annual Sales (A). Co. Size (A).

★Wicor Canada Inc., 4544 Fieldgate Dr., Mississauga, Ont. L4W 3W6. Tel. 416-629-1611. Fax: 416-629-3726. Branch office, Laval, Que. Plant, Ajax, Ont. Branch office and plant, Winnipeg, Man. Divisions, Filtersoft Division, Winnipeg, Man., Pumpton Division, Ajax, Ont. Centrifugal, self-priming, whirlpool tub, swimming pool, submersible water and submersible sump pumps, also swimming pool filters and water treatment equipment. Brands, "Flotec", "Filtersoft", "Swimquip", "Sta-Rite", etc. Parent company, Sta-Rite Industries Inc., Milwaukee, WI, U.S.A.

(V.P. & G.M.) J. H. Atnikov; (Cont.) B. Brown. Annual Sales (D). Co. Size (D).®

Wicor Canada Inc., Filtersoft Division, 111 Plymouth St., Winnipeg, Man. R2X 2V5. Tel. 204-694-2288. Fax: 204-694-7127. Telex: 07-55293. Residential and commercial water treatment equipment. Brands, "Filtger-soft", "Town & Country", "Flotec". Parent company, Sta-Rite Industries Inc., Milwaukee, WI, U.S.A.

(V.P. & G.M.) J. H. Atnikov; (Ops.Mgr.) B. McGregor. Annual Sales (C). Co. Size (A).®

†Wicor Canada, Inc., Pumpton Division., 410 Finley Ave., Ajax, Ont. L1S 2E3. Tel. 416-683-2851. Fax: 416-686-3504. Branch offices, Montreal, Que., Winnipeg, Man. Water pressure systems, utility and submersible pumps. Brands, "Berkeley", "SR", "Flotec". Parent company, Wicor Canada Inc., Mississauga, Ont.

For.Reps., Sta-Rite Industries, Milwaukee, WI, U.S.A.

(V.P. & G.M.) J. Atnikov; (V.P.Mktg.) T. E. Sargent; (Cont.) B. Brown; (Ops.Mgr.) T. Walton. Annual Sales (D). Co. Size (8).

★Wiener, Lore Maria, Ltd., 2033 West 41st Ave., Vancouver, B.C. V6M 1Y7. Tel. 604-261-5010. Telex: 043-52848. Branch plant, 5683 Maple St., Vancouver, B.C. Women's clothing. Trade marks, LMW, Lore Maria Wiener.

(P.) W. Wiener, Ph.D.; (V.P.) Ms. L. Maria Wiener; (Dir.) Mrs. C. Cornwall; (Bookkeeper) Ms. M. McBride. Annual Sales (8). Co. Size (A).®

Wiens Precision Machining Limited, 15 Grand Ave., Kitchener, Ont. N2K 1B2. Tel. 519-745-1521. Precision machined components for the automotive, electronic and business machine industries, including, pulleys, threaded shafts, special screws.

(V.P. & G.M.) P. Wiens; (V.P. & Plant Mgr.) A. Wiens. Annual Sales (B). Co. Size (A).

★Wiesco Canada Inc., 121 Earl Thompson Road, R.R. #1, Ayr, Ont. N0B 1E0. Tel. 519-622-6666. Fax: 519-622-6669. Change parts and remanufactured filling, capping and labelling machines, conveyor systems, flexible packaging machines. Brands, "Wiesco".

(Chmn. & P.) P.J. Wiese; (Plant Mgr.) R. Piwowarczyk. Annual Sales (C). Co. Size (A).®

Wiggers Custom Furniture, Ltd., 600 Garden St., Whitby, Ont. L1N 7B3. Tel. 416-668-5376. Custom wall systems and related case goods, store fixtures.

(P.) J.H. Wiggers; (G.M.) J.A. Wiggers. Annual Sales (8). Co. Size (A).®

★Wiggers Custom Yachts Ltd., R.R.#2, Bowmanville, Ont. L1C 3K3. Tel. 416-623-5261. Fax: 416-623-1402. Custom yachts and repairs.

(P. & Plant Mgr.) A. Wiggers; (S.M.) Ms. M. Wiggers. Annual Sales (8). Co. Size (A).®

Wil-Can Electronics Can. Ltd., 920 Denison St., Unit 11, Markham, Ont. L3R 3K5. Tel. 416-475-5629. Fax: 416-475-5684. Telex: 06-986766. Line surge protectors, transient hardened rectifier stacks, lightning protector for electronic weigh scales.

(P.) W. Black; (S.T.) J. Kirkpatrick. Annual Sales (A). Co. Size (A).

Wilberforce Veneer & Lumber Co., Ltd., P.O. Box 130, Wilberforce, Ont. K0L 3C0. Tel. 705-448-2520. Veneers.

(P.) E. Shamash; (Plant Mgr.) F. Taylor. Annual Sales (C). Co. Size (C).

Wilcox Bodies Ltd., 6215 Mississauga Rd.N., Mississauga, Ont. L5N 1A4. Tel. 416-826-3722. Fax: 416-826-4585. Plant, Alpha Mills Rd., Mississauga, Ont. Steel, aluminum and fiberglass truck bodies (custom).

(P.) J. C. Dick; (Plant Mgr.) G. Verge; (Admin.Mgr.) Mrs. S. Ruch. Annual Sales (C). Co. Size (8).®

★Wild Rose Furniture Mfg. Ltd., 1605 - 17th St. S.E., Calgary, Alta. T2G 3V4. Tel. 403-232-6955. Fax: 403-265-6996. Case goods such as bedroom furniture, wall units, student desks and audio units.

(P.) J. Friesen; (Cont.) J. Robillard; (Ops.Mgr.) W. Fitzer. Annual Sales (D). Co. Size (C).

Wiley Brothers Limited, R.R.#1, St. Catharines, Ont. L2R 6P7. Tel. 416-682-0877. Pure grape and apple juices, also apple combined with pear, strawberry or cherry juices.

(P.) K. Wiley; (G.M. & P.A.) C. Wiley; (S.M.) D. Wiley; (Plant Mgr.) K. Rubel. Annual Sales (C). Co. Size (A).®

★Wiley, John & Sons Canada Limited, 22 Worcester Rd., Rexdale, Ont. M9W 1L1. Tel. 416-675-3580. Fax: 416-675-6599. Telex: 06-989189. College, school, textbooks, professional reference and trade books. Parent company, John Wiley & Sons Inc., New York, NY, U.S.A.

For.Reps., John Wiley & Sons, England; Jacaranda Wiley Limited, Australia; Wiley Eastern, India; John Wiley & Sons (SEA) Pte.Ltd., Singapore.

(P.) J. Dill; (V.P.School Div.) J. Rogerson; (V.P.College Div.) F. Chorley; (V.P.Fin. & Admin.) Ms. J. Murray; (V.P.Prof. & Trade Div.) Ms. J. Woods. Annual Sales (D). Co. Size (C).®

Wilfro Manufacturing Co. Ltd., 3940 Charles, Burnaby, B.C. V5C 3K8. Tel. 604-299-0121. Fax: 604-299-0114. "Redhead" pump couplers, "Aquaflow" hot water pumps, "Wilfro" commercial fishing equipment, seining,

- automatic pump and motor bearing oilers, "Sensor-Lube".
(P.) A. Wilhelmsen. Annual Sales (B). Co. Size (A).⑥
- ★Wilger Industries Ltd., 2409 Thayer Ave., Saskatoon, Sask. S7L 5Y1. Tel. 306-242-4121. Fax: 306-242-4494. Associates, Advance Products, Inc., Plastics Rotational Moulding Division. "Wilger" farm field sprayers, "Advance" fifth wheel hitches and accessories for RV industry, "QMP" polyethylene tanks and other rotationally moulded products.
(P.) W. Wilger. Annual Sales (B). Co. Size (A).⑥
- Wilhelm, Karl, Inc., B35 rue Benoit, Mont. St. Hilaire, Que. J3G 4S6. Tel. 514-464-0612. Design and building of mechanical action organs.
(P.) K. Wilhelm. Annual Sales (B). Co. Size (A).⑤
- Wilker Boats Inc., Hyde Park, Ont. N0M 1Z0. Tel. 519-471-1930. "Wilker" fiberglass power boats.
(P.) T.A. Crawford. Annual Sales (C). Co. Size (A).
- Wilkins, M.L., & Son Limited, R.R. #7, Royal Rd., Fredericton, N.B. E3B 4X8. Tel. 506-453-7513. Fax: 506-453-9094. Softwood lumber.
(P.) P. F. Wilkins. Annual Sales (D). Co. Size (8).
- ★Wilkinson Chutes (Canada) Ltd., 2 Lowry Dr., Brampton, Ont. L7A 1A3. Tel. 416-840-1702. Fax: 416-840-1208. Branch offices, St. John's, Nfld., Halifax, N.S., Sudbury, London, Ottawa, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Laundry, garbage chutes, corner guards, etc. Brands, "Wilkinson", "W.C.G.". (P. & G.M.) A. White. Annual Sales (8). Co. Size (A).⑥
- Wilkinson, W. E., Limited, 1B15#6 Highway N., Hamilton, Ont. L9J 1E6. Tel. 416-529-4342. Toll Free: 800-263-8503. Fax: 416-524-2297. Precast concrete septic tanks, manholes, catch basins and one piece buildings, also truck mounted and hydraulic cranes, oil interceptors and box manholes.
(P.) J. W. Wilkinson. Annual Sales (C). Co. Size (A).
- ★Willett Manufacturing Ltd., 80x 340, 110 Perkins St., Estevan, Sask. S4A 2A4. Tel. 306-634-7325. Fax: 306-634-9904. Plant, Hwy. 39 East, Estevan, Sask. Rotary and static phase converters, custom control panels and power factor correction capacitors. Brand, "Willett".
(P.) D. C. Duce; (Engr'g) H. King; (Cont.) T. Densley; (Sales Rep.) B. Oswald; (Plant Mgr.) R. Gervais. Annual Sales (C). Co. Size (A).⑥
- ★Williams Brothers Corp., The, 980 Tapscott Rd., Scarborough, Ont. M1X 1E7. Tel. 416-299-7767. Fax: 416-299-8039. Portable fire extinguishers, metal access panels, flammable liquid storage cabinets, safety cans, fire hose/extinguisher cabinets.
(P.) W. G. Williams; (V.P.) G. K.E. Williams; (Exec. Admin. Asst.) Miss K. S. Sheppard. Annual Sales (D). Co. Size (C).⑥
- Williams Form Hardware & Rock Bolt (Canada) Limited, P.O. Box 427, 81 Lincoln St., Tillsonburg, Ont. N4G 4H8. Tel. 519-688-0998. Fax: 519-688-062B. Telex: 064-74151. Clamps, tie rods, rockbolts, concrete anchor bolts, unit forming systems, coil ties, coil rods, snap ties, etc. Brands, "Vibra", "Hex", "Super-Hi", "150 KSI All Thread". Parent company, Williams Form Engr. Corp., Grand Rapids, MI, U.S.A.
For. Rep.: U.S.A.
(P.) R.R. Williams, Jr.; (V.P.Mktg. & G.M.) J. Chris Wilkinson; (Plant Mgr.) G. Gardiner. Annual Sales (C). Co. Size (B).⑥
- Williams Gold Refining Co. of Canada, Ltd., 30 Courtwright St., Fort Erie, Ont. L2A 2R7. Tel. 416-871-2880. Fax: 416-871-6371. Associate, W.G.R. Hollowforms Ltd. Manufacturers and refiners of precious metal alloys for dentistry and jewellery. Brands, "Williams", "Willgold".
(P.) R. D. Dimberio. Annual Sales (B). Co. Size (A).⑥
- Williams Machines, Division of Havlik Technologies Inc., 695 Bishop St., P.O. Box 3430, Cambridge, Ont. N3H 4V2. Tel. 519-653-5774. Fax: 519-653-5774 Ext. 269. Associates, Material Processing, Division of Havlik Technologies Inc., Vis-U-Ray Testing Limited, a Subsidiary of Havlik Technologies Inc., Securamax International, Division of Havlik Technologies Inc. Jigs, fixtures, aircraft parts, custom and robotic machinery. Parent company, Derlan Industries Limited.
(P. & C.E.O.) D.M. Gee; (V.P.Fin.) J.P. Rudnisky; (V.P.Mktg.) B.P. Astbury. Annual Sales (D). Co. Size (D).
- Williams Paper Company Inc., P.O. Box 1480, Brighton, Ont. K0K 1H0. Tel. 613-475-2133. Fax: 613-475-2135. Construction and poster paper, bristol board, ruled paper, newsprint, boardroom pads, exercise books.
(P. & S.M.) W. Schyven; (Mgr.) Mrs. N. Schyven; (Plant Mgr.) K. Nicholls. Annual Sales (C). Co. Size (A).⑥
- ★Williams Technologies Corp., 355 Michener Rd., P.O. Box 98, Guelph, Ont. N1H 6J6. Tel. 519-824-1600. Steel, gate, globe and check valves for power generation, petrochemical, chemical and petroleum industries, custom machining and fabrication. Brands, "Acme Kerotest", "Guelph Valves", "Welmet Valves" and "Wilteco".
(P.) R. Williams. Annual Sales (B). Co. Size (A).
- ★Williams & White Machine Shop Ltd., 6307 Laurel St., Burnaby, B.C. V5B 3B3. Tel. 604-293-2268. Toll Free: 604-294-8354. Fax: 604-879-1133. Sawmill filing room equipment, "Dish-o-Matic" bandsaw and circular saw stretchers, "Chris-o-Matic" tension gauge grinders, "Trac-Tru" bandsaw benches, "Sand-o-Matic" bandsaw weld sanders, etc.
For. Reps., Hannaco Knives & Saws, Florence, SC, U.S.A.; Canadian Steel Specialties Ltd., Tauranga, New Zealand.
(P.) C. Williams; (S.T.) Mrs. M.E. Williams; (Dir.) C. Con Williams. Annual Sales (C). Co. Size (A).⑥
- ★Williams & Wilson Ltd., Engineered Products Division, 544 de L'Inspecteur St., Montreal, Que. H3C 2K9. Tel. 514-866-2851. Fax: 514-866-3025. Telex: 055-60849. Branch offices, Sept Iles, Quebec, Jonquière, Trois-Rivières, Que., Ottawa, Windsor, Ont. Plants, Wabush, Nfld., 1300 St-Patrick St., Montreal, Que., Mississauga, Ont., Edmonton, Alta. Associate, A.C. Wickman Limited. "GHAF" electrically heated assay furnace, wear resistant ceramic lining assemblies and components, "Dural 55" wear resistant compound.
(Chmn.) Mrs. M. Wilson; (P.) C. Dion; (G.M. Engr'g Prod.Div.) M. McCulloch. Annual Sales (E). Co. Size (D).⑥
- Willie-Anne Ltd., 70 Monsheen Dr., Woodbridge, Ont. L4L 2E7. Tel. 416-851-1652. Unusual things for very young children, infant bedding-bumper pads, comforters, pillows and crib sheets, specialty bibs, aprons, fancy pants, outer vests, high chair pads, stroller, car seat and crib mattress covers, ceiling mobiles, bunting, diaper, tote and laundry bags, etc.
(P.) Ms. C.J. Walda. Annual Sales (A). Co. Size (A).⑤
- Willis Printing and Lithographing Co. Ltd., 12124-66 St., Edmonton, Alta. T5B 1J8. Tel. 403-471-3631. Fax: 403-477-1062. Commercial printing.
(P.) A.W. Bevan. Annual Sales (B). Co. Size (A).⑤
- Willits, M. R., & Associates, R.R. #6, Woodstock, Ont. N4S 7W1. Tel. 519-539-1555. Survey stakes, pipe organ parts and service.
(Prop.) M.R. Willits. Co. Size (N/R).
- Willman's, Mrs., Baking Ltd., 4141 Lougheed Highway, North Burnaby, B.C. V5C 3Y6. Tel. 604-299-3451. Associate company, Mrs. Willman's Fine Baking Ltd., Calgary, Alta. Cakes, buns and tarts.
(P.) M. A. Willman; (G.M.) R. Bray; (S.M.) D. Durward; (P.A. & Plant Mgr.) M. Fry. Co. Size (C).
- Willmar Window Industries Ltd., 485 Watt St., P.O. Box 99, Stn. F, Winnipeg Man. R2L 2A5. Tel. 204-668-8230. Fax: 204-669-3012. Branch offices, Regina, Sask., Calgary, Alta. Plants, Saskatoon, Sask., Edmonton, Alta. Wood and metal clad casements, awnings and picture windows, PVC windows, insulated steel door entrance systems, terrace and patio doors, basement windows and economy garage doors and windows, etc. Brands, "Discovery III", "Thermaglide", "Aero-Tite", "Willmar Challenger Series".
(P. & G.M.) W.A. Fast; (V.P.Mfg.) M. Seier; (V.P.Sales) H. Doeck. Annual Sales (E). Co. Size (E).⑥
- Willock Industries Ltd., 1155 Park St., Regina, Sask. S4N 4Y8. Tel. 306-525-6741. Fax: 306-569-8677. Branch offices, Toronto, Ont., Edmonton, Alta. Subsidiaries, Westank-Willock, Willock Truck International, Westank Industries, Willock Truck & Equipment. Custom bulk and liquid transportation equipment including pressure vessels, flat decks, aircraft refuellers, trailer dollies, etc.
(P. & C.E.O.) A. Jackson; (V.P.Fin.) D. Feasby; (V.P.Prod'n) N. Brown; (V.P.Sales & Mktg.) R. Leveseur; (Eng.Mgr.) C. Hughes; (Purch.Mgr.) J. Campbell; (Plant Supt.) E. Ruller; (Q.A.Inspector) R. Bahia; (Q.A.Inspector) R. Doan; (Co-ord.Spec.Proj.) R. Sawcyn. Annual Sales (D). Co. Size (E).
- Willow Manufacturing Company Limited, The, 117 Tycos Dr., Toronto, Ont. M6B 1W3. Tel. 416-789-7646. Fax: 416-785-3626. Division, Wilcorp Mfg., Toronto, Ont. Screw machine products and special fasteners threads, etc.
(P.) Mrs. M. E. Wild; (Exec.V.P. & G.M.) D. G. Wild; (P.A. & Sales Co-ord.) J. McPherson. Annual Sales (C). Co. Size (B).⑥
- Willow Press Limited, 90 Edilcan Dr., Concord, Ont. L4K 3S5. Tel. 416-660-1515. Fax: 416-660-0733. Commercial printing.
(P.) L. Ekstein; (V.P.Sales & Mktg.) J. Ekstein. Annual Sales (C). Co. Size (A).⑤
- ★Willowglen Systems Ltd., Willowglen Business Park, Manning Close N.E., Calgary, Alta., T2E 7N5. Tel. 403-272-1800. Fax: 403-272-2114. Telex: 03-825630. Associates, Willowglen Systems Inc. CA, U.S.A., Willowglen Systems Ltd., Singapore, Willowglen Systems (U.K.) Ltd., U.K. Microcomputer control, supervisory control and data acquisition systems.
For. Reps., U.S.A., S. America, S.E. Asia, China, India.
(P.) F. Byrne; (V.P.) J.M. Milne. Annual Sales (D). Co. Size (D).⑥
- ★Willpak Industries Ltd., 2030 Speers Rd., Oakville, Ont. L6L 2X8. Tel. 416-827-0224. Fax: 416-827-2357. Louvers for cars, trucks and vans in aluminum and ABS plastic, spoilers, PVC blisters, point-of-purchase displays, custom vacuum forming, and packaged hardware.
(P.) G. W. Willson; (G.M.) L. C. Reise. Annual Sales (C). Co. Size (A).⑥
- Wills, M.G., & Sons Mfg. Ltd., RR 3, Chelmsford, Ont. POM 1L0. Tel. 705-855-4B17. Mining equipment.
(P.) M. G. Wills.
- Willsons Fine Cabinetry Ltd., P.O. Box 306, Aurora, Ont. L4G 3H4. Tel. 416-727-5648. Household, hotel and cafe furniture, kitchen cabinets, vanities, desks, tables, etc.
(P.) B. Wilson; (Partner) S. White. Co. Size (A).
- ★Willsup Inc., 92 Leacock Dr., Pointe Claire, Que. H9R 1H1. Tel. 514-694-3111. Fax: 514-694-8470. Associate, Les Enterprise Willsup Gaskets Inc. Urethane dust seal ring and gaskets, rubber tank linings.
(P.) G. Williams; (G.M. & Plant Mgr.) A. Forlini; (S.M. & P.A.) R. Michetti. Annual Sales (C). Co. Size (A).⑥
- Willy's Pickle Products Ltd., P.O. Box 527, Bradford, Ont. L3Z 2B1. Tel. 416-836-6532. Fax: 416-836-B208. Plant, Newmarket, Ont. All types of pickles.
(P.) W. Lehmann; (V.P.) K. Lehmann. Annual Sales (8). Co. Size (A).
- Wilsolite Canadian Ltd., 408 Jarvis St., Fort Erie, Ont. L2A 2T1. Tel. 416-871-0783. Fax: 416-871-3460. Branch offices, St-Laurent, Que., Vancouver, B.C. Associate, Wilsolite Corporation, Buffalo, NY, U.S.A. Graphics arts equipment, materials and supplies.
(P.) G. Waldo; (S.M.) H. Akey; (G.M.) T. Collini. Annual Sales (C). Co. Size (A).⑤
- ★Wilson, Alex, Coldstream Ltd., Colonization Ave., P.O. Box 3009, Dryden, Ont. P8N 2Y9. Tel. 807-223-2381. Toll Free: 800-465-7230. Fax: 807-223-2907. General commercial printing, children's books, paper place mats, hospital and dental tray mats. Brands, "Alex Wilson Coldstream", "Magic Pad".
(P. & G.M.) Mrs. J. M. Saville; (Compt.) W. Gadd; (Prod'n Mgr.) W. Ferguson; (Purch. Credit Mgr.) E. Ternowski; (S.M.) R. Williamson. Co. Size (D).⑥
- ★Wilson Auto Electric Limited, 600 Golspie St., Winnipeg, Man. R2K 2V1. Tel. 204-667-5535. Fax: 204-663-1017. Telex: 07-57648. Warehouses, Dartmouth, N.S., Mississauga, Ont., Montreal, Que., Calgary, Alta., Burnaby, B.C., Minneapolis, MN, U.S.A. Alternators, generators, starters, solenoid switches, starter drives, armatures, rotors and stators for automotive, tractor, industrial and marine applications, voltage regulators.
(P. & G.M.) F. T. Lewicki; (V.P.Sales & Mktg.) L. Bauldic; (Factory Ops.) W. Zdebiak; (Prod.Mgr.) D. Sulyma; (Purch.Mgr.) J. Kushnowski; (Pers.Mgr.) W. Bewski; (Off.Mgr.) Mrs. A. Fingler; (Exp.Coord.) Mrs. C. Antonio. Annual Sales (D). Co. Size (E).⑥
- ★Wilson, B.H., Fisheries (Canada) Ltd., Fairhaven, N.B. E0G 1R0. Tel. 506-747-2250. Branch plant, Wilson's Beach, Campobello, N.B. Associate, H.W. Welch Limited, Fairhaven, N.B. "Supremo" canned sardines.
(Int'l S.M.) H. G. Schaefer. Co. Size (E).⑥
- ★WILSON, J.A., DISPLAY LTD., 1645 Aimco Blvd., Mississauga, Ont. L4W 1H8. Tel. 416-625-9200. Fax: 416-625-3199. Branch office, Montreal, Que. Associates, D.E. Keats, Winnipeg, Man., Allied Store Equipment, Vancouver, B.C., A-1 Storage, Halifax, N.S. Store fixtures, metal gondola and shelving systems, metal showcases, metal and wooden slatwall, wire products, baskets, fences, sign holders, hanging garment rack systems, drug store dispensary equipment and special products, millwork products, wood showcases, counters. Brands, "2500 system", "3000 Series", "6000 Series", "Wilsonwall".
For. Rep., Ed Loony Associates, Simsbury, CT, U.S.A.

- (P. & C.E.O.) D.K. Wilson; (V.P.Mktg. & Sales) S.J. Aquilanti; (V.P. & T.) R.N. Morrison; (V.P.Ops.) S. Oszman; (Plant Mgr.) J. Allen; (P.A.) Miss B. Lowe. Annual Sales (D). Co. Size (D).Ⓢ
- Wilson, James, & Sons Limited, 470 St. Andrews St. E., P.O. Box 56, Fergus, Ont. N1M 2W7. Tel. 519-843-2571. Barley, rolled oats. Brands, "First Premium", "Huron", "Wilson's".
- (G.M.) J. D. Walkey. Co. Size (A).
- ★Wilson, John G., Machine Ltd., P.O. Box 10, Burford, Ont. NOE 1A0. Tel. 519-458-4882. Fax: 519-458-8087. Plant, Cathcart, Ont. Steel strapping dispensers, general machined parts, metal fabricating and production machining, metal spinning.
- (P.) D. W. Wilson; (C.E.O.) R. J. Wilson. Annual Sales (C). Co. Size (B).Ⓢ
- ★Wilson Laboratories Inc., 36 Head St., Dundas, Ont. L9H 3H3. Tel. 416-627-9205. Fax: 416-627-5839. Subsidiaries, Phostrogen Inc., Dundas, Wilson Packaging, Hamilton, Ont. Insecticides, rat and mouse baits, liquid fertilizers, custom packaging.
- (P.) D. H. Hale; (Chief Exec.) E. J. Dennison; (Chief Exec.) T. Simmons. Annual Sales (D). Co. Size (B).Ⓢ
- ★Wilson Machine Co., Ltd., 2299 Lapierre St., LaSalle, Que. HBN 1B7. Tel. 514-365-4101. Fax: 514-365-7511. Telex: 055-66265. Gear reducers, industrial gearing, worm-screw jacks, radar drives and pedestals, hoists and winches, gear couplings, powered table rolls, steel mill machinery, custom machining.
- (Mktg.Mgr.) P. Wilson. Annual Sales (D). Co. Size (C).
- Wilson Sports Equipment Canada, Inc., 250 Shields Court, #5, Markham, Ont. L3R BV2. Tel. 416-460-9966. Fax: 416-470-7315. Branch offices, Montreal, Que., Edmonton, Alta., Vancouver, B.C. Plant, Belleville, Ont. Golf clubs. Parent company, Wilson Sporting Goods, Chicago, IL, U.S.A.
- (G.M.) B. T. Tait; (S.M.) S. Fox; (P.A.) R. Hannah; (Plant Mgr.) D. Black. Annual Sales (E). Co. Size (D).Ⓢ
- Wilson Trophy Co. Inc., 131B Britannia Rd.E., Mississauga, Ont. L4W 1CB. Tel. 416-670-3226. Toll Free: 800-387-3138. Fax: 416-670-3228. Branch offices, Winnipeg, Man., Richmond, B.C. Awards, cups, plaques, trophies, lapel-pins, medals, custom corporate awards.
- (P.) E. Renko. Annual Sales (C). Co. Size (A).Ⓢ
- Wilson & Lafleur Limitée, 39 Notre Dame St. W., Montreal, Que. H2Y 1S5. Tel. 514-288-7153. Law and medical publications.
- (P.) S. Wilson; (S.M. & P.A.) C. Wilson. Co. Size (N/R).
- Wilson's Truck Bodies, Box 80B, Meadow Dr., Truro, N.S. B2N 5EB. Tel. 902-895-2848. Fax: 902-893-3523. Branch office, Dartmouth, N.S. Furniture, freight and refrigerated vans, milk delivery, pulp, tree farmer and sleeper cabs, fire and stake truck bodies, also all types of custom bodies.
- (P.) L.J. Legere; (V.P.) H.G. Evans; (G.M.) H. Goswell. Annual Sales (C). Co. Size (B).
- Wiltzie Truck Bodies Ltd., 686 Talbot W., Box 216, Aylmer, Ont. N5H 2R9. Tel. 519-773-2066. Fax: 519-765-1432. "Wiltzie" bodies and cabs, dump boxes, flat racks and van bodies.
- (P. & G.M.) F. Wiltzie; (Plant Mgr.) B. Wiltzie. Annual Sales (C). Co. Size (A).Ⓢ
- ★Wimpey, George, Canada Limited, 80 North Queen St., Toronto, Ont. M8Z 5Z6. Tel. 416-233-5811. Fax: 416-233-2886. Telex: 06-967518. Branch offices, St. John's, Nfld., Belleville, Cobourg, Ont., Edmonton, Calgary, Alta. Divisions, H.J. McFarland Construction Company, Belleville, Ont., McNamara Construction Company, St. John's, Nfld., Harnden & King Construction. Building and civil engineering contractors, residential builders and developers, aggregate and asphalt suppliers. Parent company, George Wimpey PLC, Hammersmith, London, England.
- For. Reps.; United Kingdom, Africa, Asia, Australia, Caribbean, Europe, Far East, Middle East, South America, U.S.A.
- (Chmn.) D. H. Heppell; (P.East'n Reg.) J. Neville; (P.West'n Reg.) H. R. Reid; (Sr.V.P.Ops.) J. C. Flockhart; (Sr.V.P.Fin.) G. Peter Oakes; (Sr.V.P.Wimpey Homes Div.) J. E. Mead; (Sr.V.P.Asphalt & Aggregates Div.) A. Grant Robinson; (G.M.Wimpey Constr'n Div.) E. R. McCluskie; (S.) P. G.H. Savage. Annual Sales (G). Co. Size (G).
- Win Sir Textile Inc., 225 Liege W., Suite 333, Montreal, Que. H2P 1H4. Tel. 514-384-3072. Toll Free: 800-361-2295. Branch office, Ft. Lauderdale, FL, U.S.A. Men's and children's cotton and poly/cotton underwear and T-shirts. Brands, "Yves Chevalier", "Prodige".
- (P.) R. Grover. Annual Sales (D). Co. Size (D).Ⓢ
- Windjammer Windows & Doors Limited, P.O. Box 760, 23 Douglas Ave., Amherst, N.S. B4H 4B9. Tel. 902-667-5127. Fax: 902-667-9409. Vinyl windows, steel doors, patio doors, aluminum storm doors and aluminum replacement windows.
- (P.) R. Janes; (V.P.Fin.) Mrs. B. Van Zoost; (Sales) J. Harroun. Annual Sales (C). Co. Size (B).Ⓢ
- Windogard Can. Ltd., 301 Crockett St., Hamilton, Ont. L8V 1H5. Tel. 416-388-7974. Fax: 416-388-7974. Stone guards for travel trailers.
- (Prop.) A. Pflieger. Annual Sales (A). Co. Size (A).Ⓢ
- Windows Incorporated, 10625 George Pichet, Montreal, Que. H1G 5K2. Tel. 514-322-3321. Toll Free: 800-361-1143. Fax: 514-322-8483. Combination aluminum doors and windows. Brand, "Magiscreen".
- (P.) Mrs. P. Farley; (Cont.) T. Hanh Doung. Annual Sales (C). Co. Size (A).
- Windor Manufacturing Ltd., 1620 Kingsway Ave., Port Coquitlam, B.C. V3C 3Y9. Tel. 604-941-8014. Fax: 604-941-3985. Telex: 04-353531. Commercial, institutional and residential door systems. Parent company, Suntime Industries Ltd., Vancouver, B.C.
- (Chmn.) W. R. Monkman; (P.) H. Blair McLenaghan; (V.P.) D. Broom; (Cont.) L. Galloway; (Mgr.) D. Burgess; (G.M.Wood Prod.) R. Rudyk; (Prod'n Mgr.) D. Buck. Annual Sales (D). Co. Size (C).Ⓢ
- ★Window Coverings Inc., 936 - 42nd Ave. S.E., Calgary, Alta. T2G 1Z2. Tel. 403-287-1888. Toll Free: 800-661-1521. Fax: 403-243-8480. Telex: 03-82102. Branch offices, Edmonton, Alta., Richmond, B.C. Venetian and vertical blinds, pleated shades, roller blinds, draperies and specialty blinds. Brand, "Sureway" blinds.
- (P.) L. Fernbach; (Cont.) R. Rushton; (Prod'n Mgr.) B. Baxter; (Adv.) Ms. I. Fernbach; (Purch.) Ms. E. Merrette; (Research) A. Ulliach. Annual Sales (C). Co. Size (D).
- Window Craft Manufacturing Ltd., 60 Joseph Zatzman Dr., Dartmouth, N.S. B3B 1NB. Tel. 902-468-2637. Fax: 902-468-2640. "Windocraft" commercial windows, doors and curtain walls.
- (P.) W. R. Hopkins. Annual Sales (B). Co. Size (A).Ⓢ
- Window Seal Aluminum Company, 40 Millwick Dr., Unit 8, Weston, Ont. M9L 1Y3. Tel. 416-746-1344. Aluminum residential and commercial doors and windows.
- (P.) M. Miranda. Annual Sales (A). Co. Size (A).
- Windsor Aerospace, 300 East Pike Rd., P.O. Box 39, Emeryville, Ont. N0R 1C0. Tel. 519-727-6666. Fax: 519-727-6238. Gears, gear boxes, turbine discs, N/C machining, precision components.
- (P.) J. Grimes; (V.P. & G.M.) E. Ropac; (Dir.Mktg.) K. Branston; (Plant Supt.) S. Regnier; (Cont.) R. Weston; (P.A.) G. Soukas; (Engr'g Mgr.) M. Gawanmeh. Annual Sales (D). Co. Size (C).Ⓢ
- Windsor Ceramics(1989) Inc., 5550 Ojibway Pkwy., P.O. Box 7181, Windsor, Ont. N9C 3Z1. Tel. 519-972-8030. Fax: 519-972-8011. Ceramic tile. Parent company, Maple Leaf Ceramics Ltd.
- (C.F.O.) J. H. Gobert; (Plant Mgr.) W.M. Geier.
- Windsor Convertors, Box 20B1, Walkerville Post Office, Windsor, Ont. NBY 4R5. Tel. 519-944-2258. Fax: 519-944-5511. Plant, 1160 Central Ave., Windsor, Ont. Associate, The Butcher Engineering Enterprises Limited, Windsor, Ont. Decorative bows.
- (G.M. & Compt.) W.J. Spencer. Annual Sales (B). Co. Size (A).
- Windsor Decor of Canada, 27B Newkirk Rd., Richmond Hill, Ont. L4C 3G7. Tel. 416-884-8159. Toll Free: (416)800-268-3804, 800-268-3866. Fax: 416-884-1605. Showroom, International Centre, Mississauga, Ont. Associate, Oxford Picture Frame. "Windsor Decor" framed mirrors and prints, wall decor, contract and custom framing. Parent company, Randomlane Industries Limited.
- (P.) W. Cohen. Annual Sales (C). Co. Size (C).Ⓢ
- ★Windsor House Collection, 1311 Alness St., Concord, Ont. L4K 1E8. Tel. 416-665-9300. Fax: 416-665-9302. Upholstered seating.
- (P.) F. H. Kreuch; (V.P.) C. Ferrera. Annual Sales (C). Co. Size (A).Ⓢ
- Windsor Industries Ltd., 1771 Cooper Rd., Kelowna, B.C. V1Y 7T1. Tel. 604-860-2394. Fax: 604-861-2818. Retail outlets, Kelowna, Westbank, Trail, Vernon, Kamloops, B.C. Division, Videopop with offices throughout B.C. "Pop Shoppe" soft drinks, "Great Pacific" seltzer. Parent company, High Time Distributors Ltd.
- (P.) T. Horsley; (G.M.) R. Henderson. Annual Sales (C). Co. Size (B).Ⓢ
- ★Windsor Machine & Stamping Ltd., 5725 Outer Drive, R.R.#1, Windsor, Ont. N9A 6J3. Tel. 519-737-7155. Fax: 519-737-7102. Rod and rod assembly wire products, production threading, steering column supports, gate bolts.
- For. Rep., J. Fitzpatrick & Assoc., Detroit, MI, U.S.A.
- (P.) L.J. Peltier. Annual Sales (D). Co. Size (C).Ⓢ
- ★Windsor Match Plate & Tool Limited, 4670 E.C. Row Ave., Windsor, Ont. N9A 6J3. Tel. 519-945-6371. Fax: 519-945-6717. Tools, double action, progressive, transfer and line dies, jigs and fixtures, C.N.C. and C.A.D. availability.
- (P. & C.E.O.) H. L. Reaume; (V.P. & G.M.) J. F. Kuzniak; (V.P. & Chief Tool Eng.) G. Brenders; (S.M.) T. Riccardi; (S.T. & Plant Mgr.) R. T. Reaume. Annual Sales (D). Co. Size (D).
- Windsor Mold Inc., 162B Durham Place, Windsor, Ont. NBW 2Z8. Tel. 519-258-7300. Plastic injection, compression and die-cast moulds.
- (P. & G.M.) E. Bierer. Co. Size (N/R).
- Windsor Moulding Inc., 303 Benjamin Hudon, St-Laurent, Que. H4N 1J1. Tel. 514-336-8377. Fax: 514-336-8378. Spool disks, flat boards, caps, reels and flower pots.
- (P.) A. Lee; (V.P.) E. Lau. Annual Sales (A). Co. Size (A).
- Windsor Pallet Limited, 2890 N. Talbot Rd., P.O. Box 2188, Windsor, Ont. N8Y 4R8. Tel. 519-737-1406. Wooden pallets, corrugated and wooden boxes.
- (P.) L. Calsavara; (V.P.Bus.Admin.) J. Bellis; (V.P.Mfg.) L. Calsavara, Jr. Annual Sales (C). Co. Size (B).
- Windsor Print & Litho Ltd., 1565 Lauzon Rd., Box 2037, Windsor, Ont. N8Y 4R5. Tel. 519-945-8000. Toll Free: 800-265-956B. Fax: 519-945-5127. Commercial process colour printing, creative design, metal photo plates, skin and blister packs.
- (P.) H. Rindlisbacher. Annual Sales (C). Co. Size (B).Ⓢ
- Windsor Star, The, 167 Ferry St., Windsor, Ont. N9A 4M5. Tel. 519-255-5711. Fax: 519-255-5778. Printers and publishers of "The Windsor Star". Parent company, Southam Inc., Toronto, Ont.
- (V.P. & Publisher) J. S. Thomson; (Adv.Dir.) B. J. Becker; (Bus.Mgr.) K. I. Wagner; (Promotion & Community Aff.Mgr.) Mrs. L. Balga. Annual Sales (E). Co. Size (E).Ⓢ
- ★Windsor Textiles Limited, 635 Tecumseh Rd. W., Windsor, Ont. NBX 1H4. Tel. 519-258-8418. Fax: 519-256-3723. Aprons, men's and ladies' cotton, leather faced, all leather, knitted, string and kevlar work gloves. Brand, "Wintex".
- (P.) B. Rubin; (S.M.) P. Landry; (Plant Mgr.) L. Vittorini; (Off.Mgr.) Mrs. L. Courchesne. Annual Sales (C). Co. Size (C).Ⓢ
- ★Windsor Tool & Die Division of D & L Metals Limited, 1680 Kildare Rd., Windsor, Ont. N8W 2W4. Tel. 519-258-2828. Fax: 519-258-0628. Tools, special machinery, dies.
- (P. & G.M.) C.M. Lossing; (Purch. & Sales Mgr.) M. Ofner. Annual Sales (D). Co. Size (C).Ⓢ
- Windsor Wafers Division of Beatrice International (Can) Ltd., 56 Stafford Crt., Cambridge, Ont. N1T 1B3. Tel. 519-622-2230. "Windsor" and "Iceland" iced, sugar and snack wafers.
- (Dir.Ops.) W.R. Hay. Annual Sales (D). Co. Size (D).
- Windsor Wiping Cloth, Ltd., 180 Mercer St., Box 984, Windsor, Ont. N9A 6P4. Tel. 519-254-1791.
- (P.) H. Passman; (Plant Mgr.) A. Allen. Annual Sales (B). Co. Size (A).Ⓢ
- ★Windsure Windsurfing Ltd., 234 East 4th Ave., Vancouver, B.C. V5T 1G5. Tel. 604-879-7873. Fax: 604-874-1477. Sailboard hardware, booms, bases and all components, also webbing products and soft goods.
- (P.) P. Winterton; (G.M.) Miss C. Granberg; (Plant Mgr.) G. Power; (S.M.) R. Williamson. Annual Sales (B). Co. Size (A).Ⓢ
- Wing Hing Lung Ltd., 275 Albany Ave., Toronto, Ont. M5R 3E1. Tel. 416-531-5768. Chinese food specialties, portion pack condiments.
- (P.) K. Lee. Co. Size (B).
- Wingrill Inc., 101 Lambton St., Brighton, Ont. K0K 1H0. Tel. 613-475-4500. Fax: 613-475-1785. Framed and unframed wooden window grilles in colonial and diamond patterns, decorative windows and louvers, octagon, oval and round windows. Parent company, Webb Manufacturing, Conneaut, OH, U.S.A.
- (C.E.O.) D. Webb; (P.) T. B. King; (G.M.) B. A. Ayres; (S.T.) Miss C. A. Buie. Annual Sales (C). Co. Size (A).Ⓢ

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- Wing's Foods of Alberta Ltd., 9930 - 78th Ave., Edmonton, Alta. T6E 1N5. Tel. 403-433-6406. Fax: 403-431-1026. "PC Brand" and "Wing's" portion condiments.
(P.) Bill Young; (Mgr.) Ms. Betty Young. Annual Sales (C). Co. Size (8).
- Wings Neckwear Ltd., 28 Martin Ross Ave., Downsview, Ont. M3J 2L1. Tel. 416-661-1066. Fax: 416-661-1908. Telex: 06-23900. Associate, Pegasus of Canada, Downsview, Ont. "Pegasus", "Countess Mara", "Valente", "Guy Laroche" and "Krizia" ties.
For Rep., U.S.A.
(P.) H. Balsky; (Exec.V.P.) M. Leader; (G.M.) J. Janke-low. Annual Sales (D). Co. Size (C).⑤
- Winlie Containers (Canada) Ltd., 3925 Kempt Rd., 80x 9136, Stn "A", Halifax, N.S. B3K 5M7. Tel. 902-454-9318. Fax: 902-454-9310. Shipping and all types of off-shore containers, fireproof and accommodation modules, hoists and cranes.
For Reps., Winlie Commercials Ltd., Bootle Containers Ltd., U.K., Winlie USA Ltd.
(P.) L. Richards; (V.P.) Mrs. W. M. Richards. Annual Sales (C). Co. Size (8).⑥
- Winner Garment Industries Ltd., 8704 - 106A Ave., Edmonton, Alta. T5H 0S3. Tel. 403-429-3235. Fax: 403-424-2992. Subsidiaries, Accu Wear Uniforms, Mercury Bindery, Edmonton, Alta. Fleece garments, coveralls, smocks, aprons, silk screening, jackets, cresting, etc.
(P.) B. Wong. Annual Sales (C). Co. Size (B).
- Winnipeg Bias Fabrics Manufacturing Co. Ltd., 111-8 Lombard Ave. E., Winnipeg, Man. R3B 0T4. Tel. 204-943-7391. Fax: 204-943-B242. Telex: 07-57741. Bias binding, cord piping, jacket trims, waistbands, woven and printed labels, heat sealed items, belts, covered buttons and buckles, etc.
(P.) Ms. M. Schlechter Simenik; (Prod'n Mgr.) P. Gladue; (Sales Mgr.) K. Hunter. Annual Sales (B). Co. Size (A).⑥
- Winnipeg Free Press, Division of Canadian Newspaper Co. Ltd., 300 Carlton St., Winnipeg, Man. R3C 3C1. Tel. 204-943-9331. Fax: 204-947-6984. Publishers of the "Winnipeg Free Press". Parent company, Canadian Newspaper Co. Ltd., Toronto, Ont.
For Reps., Cresmer, Woodward, O'Mara & Ormsbee, Inc., Chicago, IL, New York, NY, U.S.A.; P. Phillips, Canadian Newspaper Co. Ltd., London, England.
(Publisher & C.E.O.) A. E. Wood; (Mktg.Dir.) D. Gabelhouse; (Cont.) H. Rudy Redekop. Annual Sales (E). Co. Size (E).
- Winnipeg Hydro, 223 James Avenue, Winnipeg, Man. R3B 3L1. Tel. 204-986-2270. Fax: 204-942-7804. Hydro-electric plants, Pointe du Bois, Slave Falls, Man. Electrical energy and central steam heat.
(G.M.) R.J. Linton; (Cust.Serv.Mgr.) D. Thomas. Annual Sales (F). Co. Size (F).⑤
- Winnipeg Leather Goods Manufacturing Ltd., 365 Bannatyne Ave., Winnipeg, Man. R3A 0E5. Tel. 204-947-9552. Leather and suede coats and jackets. Brands, "Winnipeg Leather", "Sylvia Mark".
(P.) M. Yukelis. Annual Sales (C). Co. Size (C).
- ★Winnipeg Pant & Sportswear Mfg. Ltd., #4 - 85 Adelaide St., Winnipeg, Man. R3A 0V9. Tel. 204-942-3494. Toll Free: 800-665-3369. Fax: 204-943-5813. Telex: 075-87870. Plants, #103-85 Adelaide St., Winnipeg, Portage La Prairie, Man. Insulated/non-insulated workwear, ski and snowmobile outfits, leather jackets and skirts. Brands, "Work King", "Golden Goose", "Artic King", "Group 5 Leathers". Parent company, Richlu Sportswear Mfg. Ltd.
(C.E.O.) D. Rich; (P.) A. Rich; (S.M.) S. Schwartzman; (Cont.) K. Hunter; (Prod'n Mgr.) Ms. M. Tatham; (Purch. Rec.Mgr.) M. Axelrod. Annual Sales (D). Co. Size (E).
- Winnipeg Pattern & Model Works Ltd., 442 Higgins Ave., Winnipeg, Man. R3A 1S5. Tel. 204-942-8387. Fax: 204-947-0562.
(P. & G.M.) N.J. Lobson; (P.A. & Supt.) S. Suchko. Annual Sales (8). Co. Size (A).⑤
- Winnipeg Saturday Post, 725 Portage Ave., Winnipeg, Man. R3G 0M8. Tel. 204-774-6302. Printers, lithographers, mathematical phototypesetting, manuals, directories. Parent company, Kromar Printing Ltd., Winnipeg, Man.
(P. & G.M.) H. M. Margolis; (S.M.) R. Tellier; (P.A.) J. Cohen. Annual Sales (D). Co. Size (D).
- Winnipeg Silver Plate Co., Limited, 786 Toronto St., Winnipeg, Man. R3E 1Z6. Tel. 204-783-0671. Metal church goods, custom metal spinning. Trade mark, WSP.
(Mgr.) L. Sourassa. Annual Sales (A). Co. Size (A).⑥
- Winpak Ltd., [Winpak Ltée.], 100 Saulteaux Cres., Winnipeg, Man. R3J 3T3. Tel. 204-889-1015. Fax: 204-832-7781. Telex: 07-55364. Sales offices, Moncton, N.B., Montreal, Que., Toronto, Ont., Edmonton, Alta., Vancouver, B.C., Cincinnati, OH, Wilmington, DE, Hillsdale, IN, Chicago, IL, Kansas City, KS, Seattle, WA, Salt Lake City, UT, Boston, MA, Memphis, TN, Los Angeles, San Francisco, CA, Plant City; FL, Charlotte, NC, Atlanta, GA, Jackson MS, U.S.A. Subsidiary, Flex-On Inc., Senoria, GA, U.S.A. Laminated plastic pouches and roll stock for vacuum packaging. Parent company, Wihuri Oy, Finland.
(P.) J.R. Lavery; (V.P.Fin. & Admin.) K.K. Matsukubo; (S.M.) S.J. Berry; (Tech.Dir.) W. Rozek; (Prod'n Dir.) P. Seatt. Annual Sales (E). Co. Size (E).⑥
- Winter Art Glass Studio, Inc., 10121 - 159 St., Edmonton, Alta. T5P 3A1. Tel. 403-486-1826. Fax: 403-486-1835. Retail outlet, Alpha Oomega Stained Glass Gallery & Supplies, Edmonton, Alta. Stained glass and slab windows, lampshades, sandblasting and etching.
(P.) P.G. Winter; (V.P.) S. Winter; (S.T.) U. Winter; (Dir.) F. Winter; (Dir.) A. Winter. Annual Sales (B). Co. Size (A).⑤
- ★Winter's Thermogauges Limited, 2220-3 Midland Ave., Scarborough, Ont. M1P 3E6. Tel. 416-291-8805. Fax: 416-291-1090. All types of pressure gauges, industrial and recording thermometers. Brands, "Weiss". "Nuova Fima".
(Partner) J. Smith; (Partner) D. Hilborn. Annual Sales (N/R). Co. Size (N/R).⑥
- Winthrop Diagnostic Division of Sterling Drug Ltd., 400 Yonge St.S., Aurora, Ont. L4G 3H6. Tel. 416-773-1122. Pharmaceuticals and veterinary medicines. Parent company, Sterling Drug Ltd., Aurora, Ont.
(G.M.) S. Berry; (Mktg.Mgr.) Mrs. H.D. Blair. Co. Size (N/R).
- Wipeco Industries Inc., See Les Industries Wipeco Inc.
- Wipers & Waste Products Company, 642 Rogers Rd., Toronto, Ont. M6M 1C2. Tel. 416-653-7074. Brand, "Economy".
(Prop.) D. Kisil; (G.M.) R.G. Lawson; (Off. Mgr.) M. R. Lawson. Co. Size (A).
- ★Wirco Products Ltd., 1011 Adelaide St. S., London, Ont. N6E 1R4. Tel. 519-681-2100. Fax: 519-681-3021. Wire goods.
For Rep., R.A. Smith & Associates, Rochester, MI, U.S.A.
(P.) H.W. Scafe; (V.P.) R.W. Scafe. Annual Sales (D). Co. Size (C).⑤
- ★WIRE MESH BELT CO. OF CANADA LTD., THE, 65 Alness St., Downsview, Ont. M3J 2H2. Tel. 416-667-0931. Fax: 416-667-9458. Telex: 06-219685. Wire mesh conveyor, food processing and high temperature furnace belts, furnace trays and heat treat baskets.
(P. & S.M.) P. A. Van Noort; (P.A. & Plant Mgr.) T. Quattrocioci. Annual Sales (C). Co. Size (8).⑥
- ★Wire Rope Industries Ltd., [Industries de câbles d'acier Ltée], 5501 Trans Canada Hwy., Pointe Claire, Que. H9R 187. Tel. 514-697-9711. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-361-6742. Fax: 514-697-3864. Telex: 05-821693. Service centres, Dartmouth, Barrington Passage, Digby, N.S., St-Laurent, Gaspé, Que., Rexdale, Thunder Bay, Stoney Creek, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta., Prince George, Nanaimo, Port McNeill, B.C. Plants, Pointe Claire, Que., Surrey, B.C. Subsidiaries, Gourcock, Can-Lift, Kenscott Limited, Price & Markle Equipment Ltd., Manufacturers Industrial Supply Ltd. Round and flattened strand wire rope, locked coil ropes, guy and structural strand, wire rope and strand assemblies. Brands, "Blue Strand", "Hydraloc", "Blu-Loc", etc. Parent company, Noranda Inc., Toronto, Ont.
(Chmn. & P.) R. L. Henry; (V.P. & C.E.O.) M. P. Salbain; (V.P. & G.M.) M. J.P. McNally; (Corp.Cont. & Asst.S.) J. B. White; (V.P.Mfg.) J. A. Bertuccini; (S.M. East Reg.) S. W. Roberts; (G.M.Maritimes) W. (Bill) Phillips; (G.M. West'n) M. J. Owen; (Mgr. Int'l Sales) J. Raymond Naud; (Mgr.Tech.Serv.) G. E. Delorme. Annual Sales (F). Co. Size (F).⑥
- ★Wire World Industries Limited, 114 Bowes Rd., Unit 15, Concord, Ont. L4K 1J8. Tel. 416-669-9790. Fax: 416-669-3539. Wire and tubular display stands, store fixtures, shelves, P.O.P. displays.
(P.) J. Kaszab; (V.P.) G. Veres; (Compt. & Off.Mgr.) Ms. A. Canning; (Prod'n Mgr.) E. Zentai. Annual Sales (C). Co. Size (8).
- Wirefab Industries, Division of Meyer Visual Productions Inc., 19 Ingram Dr., Toronto, Ont. M6M 2L7. Tel. 416-249-7745. Fax: 416-249-2441. Power supply cords, wiring harnesses and assemblies, etc.
- (P.) J. F. Meyer; (G.M. & S.M.) Mrs. A. Meyer; (Plant Mgr.) L. Batista. Annual Sales (C). Co. Size (C).⑤
- Wireman Products Inc., 5780 Production Way, Langley, B.C. V3A 4N4. Tel. 604-533-9473. Toll Free: 800-663-9473. Fax: 604-533-9329. Custom wire straightening and cutting, wire fabrication and display racks. Brand, "Wireman".
(P.) D. P. Kirkhus; (Ops.Mgr.) G.K. Kirkhus; (Sales Coord.) W. Kirkhus. Annual Sales (C). Co. Size (B).⑤
- Wiremaster Mfg. Ltd., 4285 Richelieu St., Montreal, Que. H4C 1A1. Tel. 514-937-6193. Mesh shelving and baskets for hardware store displays, fencing for steel shelving, wire formings, custom resistance welding and steel wire products.
(G.M.) R. Cunningham. Annual Sales (C). Co. Size (B).
- WIRESMITH LIMITED, 1002 Lakeshore Rd. E., Mississauga, Ont. L5E 1E4. Tel. 416-278-6155. Fax: 416-278-8860. Metal display products, "Wire Kane" park and mall furniture, plastic coated wire components, wire shelving.
(Partner) P.W. May; (Partner) D. May. Annual Sales (C). Co. Size (C).⑤
- Wiring Accessories Company, 33 Fuller Rd., P. O. Box 220, Ajax, Ont. L1S 3C3. Tel. 416-683-6312. Associate, IDI Electric (Canada) Limited, Ajax, Ont. Cable strapping and accessories. Brands, "Helsyn", "Helvin", "Hellerine", "Helagrip", "Ovalgrip". Parent company, Ideal Industries, Sycamore, Ill., U.S.A.
(G.M.) J. Rasmussen; (Mktg.Mgr.) H. Binns; (P.A.) E. Metzger. Co. Size (A).
- Wiseman Bros., 22 Lido Rd., Weston, Ont. M9M 1M6. Tel. 416-749-2020. Fax: 416-749-3387. Telex: 065-27217. Plant, 22 Lido Rd., Weston, Ont. Paper and non woven wipers, cheese cloth, cotton waste, painters' drop sheets, dusters, used clothing and janitorial supplies. Parent company, Fibre Products of Canada Co. (1986) Ltd.
(P.) S. Rabovsky; (Mktg. & S.M.) Ms. J. Taylor. Annual Sales (C). Co. Size (C).⑥
- Wishbone Manufacturing Ltd., 7595 St. Laurent Blvd., Suite 201, Montreal, Que. H2R 1W9. Tel. 514-276-3766. Children's pants, shirts and sportswear.
(P.) R. Bercovitch; (V.P.) G. Galarneau. Annual Sales (C). Co. Size (A).
- Wisintainer Inc., 1995 Industrial Blvd., Chomedey, Que. H7S 1P6. Tel. 514-387-2501. Picture frames and mouldings.
(P.) B. Lebeau. Annual Sales (C). Co. Size (8).
- Wisner & Rawlings Electric Ltd., 1616 Kubit Way, Port Coquitlam, B.C. V3C 5W9. Tel. 604-944-1117. Fax: 604-944-1127. Branch offices, Prince George, Williams Lake, Nanaimo, Campbell River, Port Alberni, B.C. Metal enclosed switchgear, unit and portable substations, dynamic brake systems.
(P.) M.G. Sumpton; (Cont.) F.A. Hounas; (Plant Mgr.) J. Smythe; (Chief Eng.) D.G. Curiston; (S.M.) F.A. Hornby. Annual Sales (D). Co. Size (C).
- Witco Canada Inc., 2 Lansing Sq., Suite 1200, Willowdale, Ont. M2J 4Z4. Tel. 416-497-9991. Fax: 416-497-7110. Telex: 06-23737. Branch offices, Montreal, Que., Calgary, Alta., Vancouver, B.C. Plants, Oakville, Brantford, Ont., Montreal, Que. Associate, Surpass Chemicals Ltd., Willowdale, Ont. Powder and liquid detergents, surfactants, sulfonic acids, sulfated alcohols, cleaners, fabric softeners, stearates, motor oils, greases, gear lubricants, fatty acids, fatty amides, fatty amines, antioxidants, vinyl stabilizers, white mineral oils, petrolatums, alkyl lauryl sulfates, ether sulfates, and specialty blends. Parent company, Witco Corporation, New York, NY, U.S.A.
(P. & G.M.) J.E. Cunningham; (V.P.Fin. & Admin.) E.A. Reich; (Dir.Ind.Sales) A. Pighin; (Tech.Dir.) M. Ransom; (V.P.Mfg.) G. Hermelin; (Sales Argus Chem.) S.J. Soyka; (Plant Mgr.Brantford) K. Almas; (Plant Mgr. Oakville) F. Gharavy; (Plant Mgr.Montreal) M. St. Gelatis; (Sales Sup'r Calgary) G. Maxwell. Annual Sales (E). Co. Size (E).⑥
- ★Wittke Iron Works Co.Ltd., 1496 Brier Park Cres., P.O. Box 1180, Medicine Hat, Alta. T1A 7H3. Tel. 403-527-8806. Fax: 403-529-1821. Refuse containers, stationary and truck mounted mobile packers. Brands, "The Burro", "The Emco" automated container handling system, "Wittke Fastpak" front loader, "The Clydsdale".
(P.) L. Wittke; (S.M.) J. Fyke; (Plant Mgr.) H. Enslin. Annual Sales (D). Co. Size (C).⑥
- Wittler Furniture Limited, 311 Tecumseh St., Winnipeg, Man. R3E 2B5. Tel. 204-786-5849. Turned wooden

legs, stair balusters, spindles, automatic wood turning, etc.

(P. & G.M.) H. Wittler. Annual Sales (8). Co. Size (B).

Wm. A. Ryan Industrial Technologies Ltd., 163 Mountain St., Grimsby, Ont. L3M 4E7. Tel. 416-945-1170. Fax: 416-945-1383.

(P.) W. Ryan; (Prod.Mgr.) G. Pfeleger; (Acct.) Ms. B. Ryan. Annual Sales (B). Co. Size (A).

★Wodex Technology Incorporated, 95 Glen Cameron Rd., Thornhill, Ont. L3T 1N8. Tel. 416-889-4750. Fax: 416-889-4399. Telex: 06-964507. Electrical measurement systems; voltage, current, watt, var, Q, frequency and power factor transducers; digital meters, timers, battery charges, telecom filers and bridges, interpose relays for SCADA systems.

For.Reps., Van & Smith, FL, Heasco, AL, GA, MS, TN, NC, SC, K-Tech, IL, WI, Northern Ind., United Sales Associates, OR, WA, AL, MT, J.S.B. Engineering, CA, NV, U.S.A.; Corpimex, Colombia; Gandia & Associates, Puerto Rico; East Asiatic Co. (Thailand) Ltd., Thailand; Belcom Technology Inc., Venezuela, Colombia; Diversified Energy Services Inc., Hawaii.

(P.) W. E. O'Neil; (V.P.Fin.) Mrs. O. Ethier; (Plant & Purch.Mgr.) Mrs. K. Smirlies; (Engr'g Mgr.) P. Neethling. Annual Sales (8). Co. Size (A).

Wolf Brand & University Products, 2033-2049 Clark St., Montreal, Que. H2X 2R6. Tel. 514-288-3158. Telex: 05-826852. Affiliate company, University Belt Cravat & Suspender Reg'd. Men's and boys' belts, suspenders, garters, armbands, scarves. Brands, "Wolf Brand", "Durable", "University". Parent company, 136804 Canada Inc., Montreal, Que.

(P.) R. Crudeli; (V.P.) V. Borrini; (Mktg.Mgr.) J. Niloff. Annual Sales (B). Co. Size (A).

†Wolf Steel Ltd., R.R. #1 Cashway Rd., Barrie, Ont. L4M 4Y8. Tel. 705-721-1212. Toll Free: 800-461-5581. Fax: 705-722-6031. Associate, The Fireplace Boutique, Orillia, Ont. Napoleon woodstoves and dynasty gas and propane burning fireplaces and inserts and gaslogs, "Sunset Collection" fireplace glass doors, zero clearance and masonry fireplaces.

For. Reps., Progressive Sales and Marketing, Lake Forest, IL, Gorman Sales, Evergreen, CO, Ingleside Sales, Saratoga Springs, NY, Continental Associates, Greensboro, GA, U.S.A.

(P.) W. Schroeter; (Plant Mgr.) G. McKee; (S.T.) Mrs. I. Schroeter; (S.M.) R. O. Gripton; (Cont.) W. Stoof. Annual Sales (O). Co. Size (C).⑥

★Wolfe Brothers Advertising Industries Ltd., 6 Oohme Ave., Toronto, Ont. M4B 1Y8. Tel. 416-752-5599. Fax: 416-752-8946. Advertising displays, plastic signs, trays, liners, etc.

(Chmn.) S. Wolfe; (P.) O. Wolfe. Annual Sales (C). Co. Size (B).⑤

Wolfedale Engineering Limited, 3644 Wolfedale Rd., Mississauga, Ont. L5E 3E6. Tel. 416-275-4948. Fax: 416-896-0172. Propane tanks.

(P.) A.W. Minshall; (V.P.) G.S. Minshall. Annual Sales (O). Co. Size (C).

★Wolff of Canada, #701-120 Spadina Ave., Toronto, Ont. M5V 2L4. Tel. 416-368-4059. Leather clothing and saddle bags for motorcyclists, also leather fashion jackets, coats and crests, also sheepskin clothing, outerwear, car wash mitts and motorcycle seat covers.

(Prop) W. Ksenovsky; (G.M.) Ms. A. Radionow-Wolff; (Plant Mgr.) Ms. B. Pavlakidis-Wolff. Annual Sales (A). Co. Size (A).⑤

★WOLVERINE TUBE (CANADA) INC., 1010 Clarke Rd., Box 6515, Stn.D, London, Ont. N5W 5S9. Tel. 519-455-0770. Fax: 519-455-0128. Sales office, Mississauga, Ont. Branch plants, Montreal East, Que., Fergus, Ont., New Westminster, B.C. Seamless copper and copper alloy tubing, rod, sheet, wire, bar and strip products. Parent company, Wolverine Holding Company, (A Delaware Corporation).

Foreign representatives throughout the world.

(P. & G.M.) L. H. Kerr; (Exec.V.P. & C.F.O.) R. H. Worthing; (V.P.Ops.) R. B. Stotts; (V.P.Mktg. & Sales) F. J. Sullivan; (V.P.Montreal Ops.) H. Mikhael; (V.P.West'n Ops.) J. Clarke; (V.P.Fergus Ops.) B. Cuff; (Corp.Mktg. Mgr.) C. Reid. Annual Sales (F). Co. Size (F).⑥

★Wong Wing Foods Inc., 1875 Bercy St., Montreal, Que. H2K 2T9. Tel. 514-524-3676. Toll Free: 800-361-4820. Fax: 514-521-1404. Telex: 05-24649. Distribution center, Mississauga, Ont. Prepared, frozen and canned chinese foods. Brands, "Wong Wing", "See Jing".

(P.) J. Marcel Wong; (G.M.) D. Clifford Wong; (V.P.Sales) R. Wong; (P.A.) Miss L. Wong; (S.) Mrs. P. Wong; (Plant Mgr.) B. J. Wong. Annual Sales (E). Co. Size (E).⑥

★Wood Decor Ltd., Industrial Park, P.O. Box 40, Minto, N.B. EOE 1J0. Tel. 506-327-3363. Toll Free: (418)506,514,709,819,902) 800-561-4206. Fax: 506-327-6900. "Karo" solid hardwood tongue and grooved planks for interior residential and commercial use, oak solid wood mouldings program, dressed four sides oak boards, also hardwood flooring.

(P. & G.M.) B. P. Pelletier; (V.P.) R. M. Pelletier; (S.T. & Cont.) Mrs. N. J. Pelletier. Annual Sales (C). Co. Size (B).⑥

★Wood, G.H., Division of Ecolab Ltd., 5105 Tomken Rd., Mississauga, Ont. L4W 2X5. Tel. 416-238-0171. Fax: 238-0375. Telex: 06-967612. Branch offices and warehouses, Corner Brook, St.John's, Nfld., Charlottetown, P.E.I., Stellarton, Sydney, Dartmouth, Bridgewater, Truro, Kentville, N.S., Saint John, Fredericton, Moncton, Bathurst, Edmundston, N.B., Quebec, Sherbrooke, Three Rivers, Chicoutimi, Rimouski, Sept Iles, Rouyn-Noranda, Que., Belleville, Ottawa, Cambridge, Oshawa, Timmins, London, Pembroke, St. Catharines, Kitchener, Brockville, Hamilton, Barrie, Chatham, Cornwall, Sarnia, Windsor, Owen Sound, Sudbury, Thunder Bay, Kenora, Sault Ste. Marie, Ont., Brandon, Winnipeg, Man., Regina, Saskatoon, Sask., Calgary, Edmonton, Lethbridge, Grande Prairie, Red Deer, Alta., Kelowna, Burnaby, Prince George, Nanaimo, Victoria, Kamloops, Nelson, Prince Rupert, B.C. Soaps, disinfectants, deodorizers, floor sealers and finishes and a complete line of industrial sanitation products, paper place mats, coasters, doilies, tray covers, etc. Brand, "Sanitation for the Nation". Parent company, Ecolab Inc., St. Paul, MN, U.S.A.

(P.) G. Eakins; (Dir.Sales) B. Hallam; (Mktg.Serv.) R. W. Semenyk. Annual Sales (E). Co. Size (E).⑥

★Wood-Lam Inc., 71 Second St., Strathroy, Ont. N7G 3H8. Tel. 519-245-5005. Fax: 519-245-2397. Structural glue laminated beams, roof and floor decking, curved plywoods, wood panels, window and door parts, "Lamorite", laminated hardwood flooring.

(P.) J. McLarty; (S.T.) Ms. W. McLarty. Annual Sales (C). Co. Size (B).⑥

★WOOD, W.C., CO., LIMITED, 5 Arthur St. S., P.O. Box 750, Guelph, Ont. N1H 6L9. Tel. 519-821-0900. Fax: 519-821-4451. Telex: 069-56576. Chest and upright domestic food freezers, small refrigerators, dehumidifiers, humidifiers, range ventilating hoods and three in one 2 burner range/refrigerator/sink compact combination kitchen, bathroom cabinets, tub walls.

For.Reps., W.C. Wood Co. Inc., Ottawa, OH, U.S.A., Andrews Industrial, Southampton, CEA Distribution Leicestershire, GEM Refrigeration, Middlesex, England; Masters Electric, Hamilton, Bermuda; V.L. Enterprises, Port of Spain, Trinidad; John S. George, Naussau, Bahamas; Jones Browne & Hubbard, Grenada, W.I.; Alfred Kaut GmbH, Wuppertal, W. Germany; Luebra & Co., St. Gallen, Switzerland; Technisec Ing. S.l., Barcelona, Spain; Kelvinor Appliance Co., Hong Kong.

(P. & C.E.O.) J.F. Wood; (V.P.Mktg.) E.W. Muffitt; (V.P.Fin.) R. Ross; (P.A.) E.T. Granger; (Brand Mgr.) R.A. Lambert. Annual Sales (E). Co. Size (F).⑥

Woodbine Tool & Die Mfg. Ltd., 190 Royal Crest Court, Markham, Ont. L3R 9X6. Tel. 416-475-5223. Fax: 416-475-3443. Tools, dies and metal stamping.

(P.) T. Urbanek. Annual Sales (G). Co. Size (C).⑤

★Woodbridge Foam Corporation, Dynaflex Plastics Division, Northam Ind'l Pk., 8ldg. 5 West, Box 1119, Cobourg, Ont. K9A 4S7. Tel. 416-372-1112. Fax: 416-372-1045. Moulded polyurethane seat cushions and pillows. Parent company, Woodbridge Foam Corporation, Mississauga, Ont.

(G.M.) J.O. Kowtecky; (Plant Supt.) R.J. Bernard. Annual Sales (C). Co. Size (B).⑤

★Woodbridge Group, 4240 Sherwoodtowne Blvd., Suite 300, Mississauga, Ont. L4Z 2G6. Tel. 416-896-3626. Fax: 416-896-9262. Telex: 06-989520. Branch office, Troy, MI, U.S.A. Plants, Montreal, St. Jerome, Que., Woodbridge, Concord, Brampton, Cobourg, Downsview, Tilbury, Whitby, Windsor, Ont., Richmond, B.C., Brodhead, WI, St. Peters, Riverside, MO, Atlanta, GA, Romulus, MI, U.S.A. Subsidiaries, Woodbridge, Inoac, St-Jerome, Que., St-Marys, Ont., Bardstown, KY, Cartex Corporation, Fairless Hills, PA, Addison, IL, Brunswick Seat Co., East Brunswick, NJ, Delaware Seat Co., Wilmington, DE, Riverside Seat Co., Riverside, MO, Woodbridge Foam Fabricating Inc., Chattanooga, TN, Allen Foam Corporation, Compton, CA, U.S.A. Automobile and furniture seats and

pads, cushions, polyurethane foam, carpet cushion, urethane products, etc. Brands, "Neocor", "Oencor", "Seafom", "Hush Puppies", etc.

(Chmn. & C.E.O.) T.R. Beamish; (Vice Chmn. & C.O.O.) R.E. Fitzhenry; (P.Auto.Grp.) H.W. Sloan; (V.P.Fin.) D.G. Stockall; (V.P. & G.M.Comm. & Ind.Oiv.) G.E. Turgeon; (V.P.Auto.Mktg.) R.V. Todd; (V.P.Plan. & Dev.) E.J. Gatto; (Corp.Purch.Mgr.) B. O'Brien; (V.P.Finished Seating) T. Hunter; (V.P.Mktg. & Sales Comm. & Ind.Div.) P.A. Cranley; (V.P.Mat'ls Mngt.Auto.) J. Capra; (S.) Mrs. E. Parliament; (V.P.Molded Foam) R. Magee. Annual Sales (H). Co. Size (G).⑥

Woodbridge Moulded Products Limited, 20 Toro Rd., Downsview, Ont. M3J 2A7. Tel. 416-636-0440. Fax: 416-636-2038. Telex: 06-218979. Moulded plastic products, food containers, bottle caps, tamper evident closures, automotive parts, industrial products.

(P.) H. S. Merksamer; (V.P.Mfg.) P. Redsell. Annual Sales (D). Co. Size (O).⑥

Woodcraft Manufacturing Company Ltd., R.R.#2, Armdale, N.S. B3L 4J2. Tel. 902-852-3331. Toll Free: 800-565-1200. Fax: 902-852-3493. Associate, The Woodcraft Store, Halifax, N.S. Domestic and custom furniture and fixtures.

(P. & G.M.) J. R. Brown; (Cont.) W. Woodbury; (Plant Mgr.) J. MacDonald. Annual Sales (C). Co. Size (A).⑥

Woodcrafts & Creative Arts Studio, 192 Church St., St. Catharines, Ont. L2R 3E9. Tel. 416-682-8882. Custom made furniture including bathroom accessories, bedroom furniture, free standing planters, mirrors, tables, also outdoor residential panel shutters.

(Prop.) J. Oitrich. Annual Sales (A). Co. Size (A).

★Wooden Paddle Candy, Division Chocolate Farms Ltd., 700 Finley Ave., Unit 14, Ajax, Ont. L1S 3Z2. Tel. 416-683-9101. Fax: 416-683-7048. Confectionery products both chocolate and sugar.

(P.) M. Kandiah; (V.P. & T.) R. Mehta. Annual Sales (B). Co. Size (A).⑥

Woodhead Canada Ltd., 1090 Brevik Place, Mississauga, Ont. L4W 3Y5. Tel. 416-624-6518. Fax: 416-624-9151. Telex: 06-965530. Operating divisions: Daniel Woodhead Company, Brad Harrison (Canada) Ltd., Aero-Motive Mfg. Co., Kalamazoo, MI, Armiger & Associates, Fort Worth, TX, U.S.A. Electrical connectors, cable reels, tool balancers, etc. Brand, "Safety Yellow". Parent company, Woodhead Industries Inc., Northbrook, IL, U.S.A.

For.Reps., Aero-Motive U.K., Woodhead Europa, Great Britain.

(P.) R. W. Norrey; (Cont.) J. Nogal; (Eng.) J. Perry; (Plant Supt.) E. King. Annual Sales (D). Co. Size (B).⑥

Woodings-Railcar Limited, P.O. Box 1540, Prescott, Ont. K0E 1T0. Tel. 613-925-2847. Fax: 613-925-3B93. "Woodings" advanced type rail anchors, railway spring clips, lock spikes, spike drives, track motor cars, road rail conversion, hot formed heat treated steel, aluminum, brass, bronze and copper castings, machined components, mechanical assemblies.

(Chmn.) E.N. Noseworthy; (P.) O.N. Noseworthy; (S.M.) J. Reid; (Reg.S.M.) A. Reeder; (Mgr.Eng.) K. Robbers; (Reg.S.M.) R. Hill; (Inside Sales Rep.) D. Campbell; (Cont.) Mrs. N. Hallberg. Annual Sales (O). Co. Size (B).⑥

Woodland Store Fixtures Inc., 7105 Pacific Circ., Mississauga, Ont. L5T 2A8. Tel. 416-564-1992. Fax: 416-564-5620. Store fixtures, display shelving and cabinets.

(P.) L. Panarese; (Mktg.) M. Dimatteo. Annual Sales (C). Co. Size (B).

Woodland Supply & Mfg. Co., 867 McLeod Ave., Winnipeg, Man. R2G 0Y4. Tel. 204-668-0079. Toll Free: (204) 800-782-2489, (Outside 204) 800-665-0342. Fax: 204-663-9328. Millwork, doors, panels, mouldings, baseboard, picture frames, custom fixtures, wood specialties, lumber, hardwood, hardware, power tools.

(Prop.) G. Bock; (Mng.Oir.) W. Regehr; (G.M.) J. Pries; (S.M.) L. Regehr; (Mgr.) G. Bock, Jr. Annual Sales (O). Co. Size (C).⑥

Woodland Windows Ltd., 9B8 Great St., Prince George, B.C. V2N 2K8. Tel. 604-562-1396.

(P.) P. Byl.

Woodlore International Inc., 6160 Netherhart Rd., Unit 21, Mississauga, Ont. L5T 2G6. Tel. 416-670-4700. Fax: 416-670-4702. Computer support furniture, office work stations and desks, etc.

(P.) D. Cook. Annual Sales (C). Co. Size (A).⑥

Woodrose Woodworking Inc., #9 - 12331 Bridgeport Rd., Richmond, B.C. V6V 1J4. Tel. 604-278-5910. Fax: 604-278-9229. Kitchen cabinets, office furniture, commercial interiors, millwork, etc.

† Indicates firms seriously interested in export trade.

⑥ Uses Distributors.

⑤ Uses direct sales force.

★ Indicates active exporter.

⑥ Uses both ⑤ and ⑤.

- (P.) T. Schultz. Annual Sales (C). Co. Size (A).^⑤
Woods Canada Limited, 401 Logan Ave., Toronto, Ont. M4M 2P2. Tel. 416-465-2403. Fax: 416-465-2310. Telex: 065-24485. Sleeping bags, tents, camping equipment, down filled outdoor clothing. Brands, "Arctic", "Endura", "3 Star", "Expedition", etc.
(Mng.Dir.) D.G. Earthy; (V.P.Ops.) L. Aldoroty; (Nat. S.M.) K. Milne. Annual Sales (D). Co. Size (D).
- ★Woods, T.B., Canada Limited, 750 Dour St., Stratford, Ont. N5A 6V6. Tel. 519-271-5380. Fax: 519-271-3094. Branch offices, Montreal, Que., Edmonton, Alta. Sheaves for V drives, pulleys, "Sure-Flex" couplings, "Sure Grip" bushings, "E-trAC" inverters, synchronous drives, DC motors and controllers, motion control variable speed belt drives. Parent company, T.B. Woods Sons Company, Chambersburg, PA, U.S.A.
(P.) R. H.M. Seymour; (Admin.Asst.) Ms. S. Henderson; (Mgr.Cust.Serv.) R.J. Turner. Annual Sales (D). Co. Size (C).^⑥
- Woodshed, The, R.R.#4, Sunderland, Ont. LOC 1H0. Tel. 705-357-2109. Pine and oak furniture, beds; dressers, tables, chairs, cabinets, clocks, etc.
(Prop.) R. Collins. Annual Sales (A). Co. Size (A).
- Woodside Building Products Inc., 675 Queen St. S., Kitchener, Ont. N2M 1A1. Tel. 519-888-4100. Fax: 519-888-4276. Brands, "Sta-Dri", "Dexter Lock".
(P. & G.M.) J.G. Weber. Co. Size (D).
- Woodside Machinist & Foundry Limited, 173 Manitou St., P.O. Box 2861, Thunder Bay, Ont. P7B 5G3. Tel. B07-344-1451. Sawmill machinery, grey iron and brass foundry, grain sampling and handling machinery.
(P.) R. E. Newsome. Annual Sales (B). Co. Size (A).
- Woodsmith Distributors Limited, P.O. Box 1418, Claresholm, Alta. TOL 0T0. Tel. 403-625-3341. Fax: 403-625-2611. Branch office, Calgary, Alta. Plant, Hangar #4 Claresholm Industrial Airport, Alta. Milling of rough lumber to produce, construction mouldings, door jambs, tongue and groove panel products, shelving, furniture, cabinet doors and components, etc., dimensioned hardwood lumber products, commercial millwork, etc.
(P.) M. Hartigan; (S.T.) Mrs. B. L. Copeland-Hartigan. Annual Sales (C). Co. Size (A).^⑥
- ★Woodstock Forest Products Inc., 140 Buttermilk Ave., Concord, Ont. L4K 3X6. Tel. 416-660-0868. Fax: 416-660-1263. Hardwood flooring, boards and laminates.
(P.) M. Zeifman; (V.P.) A. Gandell; (Mgr.) P. Beretto. Annual Sales (D). Co. Size (A).
- ★Woodstock Hydraulic Power Ltd., 35 Ridgeway Circ., P.O. Box 1118, Woodstock, Ont. N4S 8P6. Tel. 519-539-B186. Fax: 519-539-7713. Hydraulic and pneumatic cylinders, machining, etc.
(Chmn.) G. Higgins; (P.) J. Fohkens. Annual Sales (C). Co. Size (A).^⑤
- ★Woodstock Stampings Inc., 975 Pattullo Ave., Woodstock, Ont. N4S 8A2. Tel. 519-539-7491. Fax: 519-537-8606. Metal stampings.
(G.M.) G. Hurd; (Sales) D. Ande; (Acct.Mgr.) K. Bingham; (Plant Mgr.) F. Gehring; (Qual.Mgr.) F. Calic. Annual Sales (D). Co. Size (B).
- ★Woodstone Foods, 1445 Church Ave., Winnipeg, Man. R2X 2X9. Tel. 204-633-7327. Fax: 204-694-1970. Plant, Portage La Prairie, Man. Pea protein, food fibres, pea starch and flour. Brands, "Propulse", "Accu-Gel", "Cellu-R", "Hi Fi Lite", "Uptake-80".
(P.) G. Nickel; (Exec.V.P.) T. Mullin; (S.M.) Ms. S. Inglis. Annual Sales (C). Co. Size (B).^⑥
- Woodstream Corporation, 57B1 Ellen Ave., P.O. Box 210, Niagara Falls, Ont. L2E 6T3. Tel. 416-357-3440. Wildlife, mouse and rat traps, tackle boxes, fishing rods, fire ladders, paper mache flower containers. Brands, "Oneida Jump", "Newhouse", "Conibear", "Victor", "Old Pal", "Fenwick", etc. Parent company, Woodstream Corp., Lititz, PA, U.S.A.
(P.) T.J. Garner; (Dir.Purch.) S. Linwood. Annual Sales (D). Co. Size (C).^⑥
- Woodview Cabinets & Doors Ltd., 9536 - 27th Ave., Edmonton, Alta. T6N 1B2. Tel. 403-462-4691. Cabinets, cabinet doors, millwork items.
(Mgr.) W. Brodin; (Plant Mgr.) E. Bodnar. Annual Sales (B). Co. Size (A).
- †Woodward, F. E., & Sons, Limited, 550 Marshall Ave., Dorval, Que. H9P 1C9. Tel. 514-631-0235. Fax: 514-631-7737. Telex: 05-B22819. Rubber cement, shoe supplies, athletic tape, etc. Brand, "W. & S.". (P.) A. D. Woodward. Annual Sales (C). Co. Size (B).^⑥
- Woollings Foodmaster, 4th Ave., Englehart, Ont. P0J 1H0. Tel. 705-544-2211. Logs, pulpwood, veneer, pilings. Brand, "W".
- (P.) T.E. Woollings; (S.) T.S. Woollings. Co. Size (B).
- Worden-Watson Limited, 12 Progress Ave., Scarborough, Ont. M1P 2Y4. Tel. 416-291-3432. Fax: 416-291-4117. Branch office, 2360 Midland Ave., Scarborough, Ont. Custom exhibit systems, "Storvider", "Clip", exhibit system components.
(P.) G. Worden; (Ops.Mgr.) D. MacDoughall; (Off.Mgr.) Ms. B. Horn; (Design Dir.) H. Khan. Annual Sales (C). Co. Size (B).^⑤
- ★Work Room Company, The, 505 Dupont St., 2nd Fl., Toronto, Ont. M6G 1Y6. Tel. 416-537-6648. Fax: 416-588-3379. Window treatments, bedding, decorative cushions, etc.
(P.) Mrs. L. Matsubayashi; (Sales & Prod.Mgr.) Ms. P. Watanabe. Annual Sales (B). Co. Size (A).
- Work Wear Corporation of Canada Ltd., 17 Benton Rd., Toronto, Ont. M6M 3G3. Tel. 416-245-5000. Fax: 416-245-3729. Branch offices, Montreal, Que., Barrie, Belleville, Brantford, Chatham, Hamilton, Kitchener, Kirkland Lake, London, North Bay, Ottawa, Owen Sound, Peterborough, St. Catharines, Sarnia, Sudbury, Sault St Marie, Petawawa, Windsor, Ont., Vancouver, B.C. Career apparel and industrial uniforms. Parent company, Work Wear Corporation, Cleveland, OH, U.S.A.
(P.) D. DeMaio; (C.E.O.) E.G. Poole; (Corp.Sales Mgr.) J. MacDonald. Annual Sales (E). Co. Size (G).
- ★Work-4 Projects Ltd., 4920 de Maisonneuve Blvd. W., Suite 102, Westmount, Que. H3Z 1N1. Tel. 514-489-4941. Fax: 514-489-5505. Branch office, Downsview, Ont. Publishers of "Alumi-News" and "Home Builder Magazine".
(Pub.) N. Artzy; (Exec.Dir.) Ms. S. Blidner; (Prod'n Mgr.) K. Chan. Annual Sales (C). Co. Size (A).
- Workers' Building Co-op Ltd., P.O. Box 1419, Prince Albert, Sask. S6V 5S9. Tel. 306-922-8466. Plant, Davis, Sask. Subsidiary, Island Lake Wood Products, Davis, Sask. Oak bathroom accessories, medicine and kitchen cabinets, vanities, office and institutional furniture. Brand, "Island Lake Wood Products".
(P.) H. Graham; (G.M. & Plant Mgr.) C. Barber; (S.M. & P.A.) M. Mrazek. Annual Sales (A). Co. Size (A).
- ★WORKMAN PACKAGING INC., [EMBALLAGE WORKMAN INC.], 1305 rue de Montmorency, Montreal, Que. H3K 2G3. Tel. 514-937-9457. Toll Free: 800-363-6238. Fax: 514-937-8523. Branch offices, Portland, OR, Boston, MA, U.S.A. Cotton, canvas, and woven polyethylene bags, industrial fabrics, lumber covers and wraps, form fitting liners, specialty bags, custom fabric slitting. Registered trade marks, Multisac, Plastex, Stretch-Tite.
(Chmn.) J.I. Kraminer; (P.) M. N. Kraminer; (V.P.) T. Kraminer; (G.M.) M. Byrns. Annual Sales (D). Co. Size (C).
- World Class Sportswear Inc., 105 Tycos Dr., Toronto, Ont. M6B 1W3. Tel. 416-256-1200. Toll Free: 800-268-1677. Fax: 416-789-5656. T-shirts, and sweatshirts.
(P.) J. Gary Gladman; (V.P.) J. Feigen. Annual Sales (B).
- †World Craft Fiberglass, 401 Frankcom St., Ajax, Ont. L1S 1R4. Tel. 416-683-8371. Fax: 416-683-2653. Branch plant, Cobourg, Ont. Custom fiberglass parts for recreational vehicles, raised van roofs, etc. Parent company, Durham Industrial Finishers.
(P. & Owner) J. Barry Sheward; (Mgr.Fin.) Ms. S. Molnar; (S.M.) Ms. J. Gardner. Annual Sales (B). Co. Size (A).^⑥
- ★World Records, 1712 Baseline Rd.W., Bowmanville, Ont. L1C 3Z3. Tel. 416-433-0250. Toll Free: (U.S.A.) 800-263-7798. Phonograph records, cassettes, compact discs. Parent company, Shotgun Gimme Holdings Ltd., Bowmanville, Ont.
(P.) R.J. Stone. Annual Sales (C). Co. Size (A).^⑥
- World's Finest Chocolate Canada Ltd., Box B76, Second St., Campbellford, Ont. K0L 1L0. Tel. 705-653-3590. Toll Free: 800-461-1957. Telex: 06-62250. Brands, "World's Finest Chocolate", "Le Meilleur au Monde", "Cook". Parent company, World's Finest Chocolate Inc., Chicago, IL, U.S.A.
(P.) E. Opler; (V.P. & G.M.) K. Howse; (Prod'n Mgr.) R. Williams; (Mgr.Q.C.) Mrs. J. Duncalfe. Annual Sales (D). Co. Size (C).^⑤
- ★Wormald Fire Systems, [Systèmes de Protection Incendie Wormald Inc.], 135 Matheson Blvd. E., Mississauga, Ont. L4Z 1R2. Tel. 416-890-1440. Fax: 416-890-0754. Telex: 06-961147. Branch offices, Halifax, N.S., Montreal, Que., Calgary, Edmonton, Alta., Vancouver, B.C. Plants, Halifax, N.S., Mississauga, Ont., Calgary, Alta. Associate, Wormald CDN, Ottawa, Ont. Halon, dry chemical, carbon dioxide, sprinklers, alarm and control systems. Brands, "Ansul", "Wormald". Parent company, Wormald Canada Inc., Mississauga, Ont.
(V.P. & G.M.) I. S. Milne; (V.P.) A. S. Jurisson; (P.A.) R. W. Gallagher; (Mgr.Passive Fire Protection) M. S. McClure. Annual Sales (E). Co. Size (E).^⑤
- ★WORTHINGTON CYLINDERS OF CANADA, INC., Hwy. No. 24 S., R.R. #7, Guelph, Ont. N1H 6J4. Tel. 519-836-8880. Fax: 519-836-0087. Aluminum and steel propane cylinders, low pressure chemical cylinders. Parent company, Worthington Cylinders Corporation, Columbus, OH, U.S.A.
(V.P. & G.M.) D. S. Walsh; (Cont.) R. Vasey; (Cust. Serv.) D. McIntyre. Annual Sales (D). Co. Size (C).^⑥
- ★Worton Manufacturing Company Limited, 371 Signet Dr., Weston, Ont. M9L 1V3. Tel. 416-749-6060. Fax: 416-749-2798. Associate, Worco Metal Sales Ltd. Oxycetylene and oxy-fuel gas cutting tips, resistance welding electrodes, electric welding contact tips and gun parts. Brand, "Worco".
(P.) W.B. Worton; (V.P.) C.A. Worton. Annual Sales (C). Co. Size (A).
- Wotherspoon Foundry Ltd., 14B Cross Ave., P.O. Box 400, Oakville, Ont. L6J 5AB. Tel. 416-845-2873. Fax: 416-845-2902. Municipal castings.
(P.) J. Vanderwater. Annual Sales (D). Co. Size (C).^⑥
- ★Wrap-O-Matic Machinery Co.Ltd., 510 Coronation Dr., Scarborough, Ont. M1E 4X6. Tel. 416-281-9702. Fax: 416-281-3993. "Wrap-O-Matic" shrink packaging and pallet wrapping machinery.
(P.) P. F. Barker. Annual Sales (C). Co. Size (B).^⑥
- ★Wright Abrasives Inc., 44 Leeming St., P.O. Box 90, Stn B, Hamilton, Ont. L8L 7W7. Tel. 416-526-8447. Toll Free: 800-263-8442. Fax: 416-528-6584. Aluminum oxide, silicon carbide and zirconia oxide grinding wheels, vitrified, resinoid and oxychloride bonds. Brands, "Wrico", "Beaver".
(G.M.) M.J. Doherty; (Plant Mgr.) K. Lloyd; (Customer Rel.) R. Martini. Annual Sales (C). Co. Size (B).^⑥
- Wright Aluminum Limited, 95 Milvan Dr., Weston, Ont. M9L 1Z7. Tel. 416-741-2620. Fax: 416-741-9281. Aluminum clothesline pulleys, turnbuckles, spacers. Brands, "Wright", "Lock & Anchor", "Tow-Rite".
(P. & G.M.) W.H. Wright. Annual Sales (C). Co. Size (A).^⑥
- ★Wright Canada Inc., 31, boul. St-Joseph, Lachine, Que. HBS 2K9. Tel. 514-363-2033. Fax: 514-284-2282. Telex: 055-62171. Aircraft seat, boat, machinery and specialty covers, also industrial canvas and vinyl bags.
(P.) K. G. Wright. Annual Sales (C). Co. Size (B).
- Wright, George A., & Son Limited, 146 Hickson Ave., P.O. Box 63, Kingston, Ont. K7K 2N9. Tel. 613-542-4913. Fax: 613-542-1345. "Jacot" custom work and plasma flame spraying, CNC machining, stainless steel fabrication, food processing and packaging equipment.
(P.) J. M. Wright; (S.T.) T. Zurrer. Annual Sales (D). Co. Size (C).^⑤
- Wright, Gordon, Electrical-Mechanical Contractors, 6260 Don Murie St., Niagara Falls, Ont. L2E 6XB. Tel. 416-356-5730. Fax: 416-356-4588. Design, installation and service of electrical, mechanical systems.
(P.) G. Wright, Jr.; (V.P.) S. E. Wright. Annual Sales (C). Co. Size (B).
- Wright Lithographing Company Limited, 424 Wellington St., London, Ont. N6A 3P3. Tel. 519-434-3234. Toll Free: (519,416,705)800-265-1246. Fax: 519-434-B169. Branch offices, Saint John, N.B., Toronto, Ont.
(P.) Mrs. M.W. Minihinnick; (Mng.Dir.) A.J. Pritchard; (S.M.) W.E. Minihinnick. Annual Sales (C). Co. Size (B).^⑥
- Wright Metal Signs Ltd., P.O. Box 130, 2272 Hwy. #6 N., Freelon, Ont. LOR 1K0. Tel. 416-659-7002. Custom metal fabrication, advertising displays, metal cabinets, indoor and outdoor signs.
(P.) I. Wright; (S.M.) W.C. Rennie; (Plant Supt.) R. Jefferson; (Sales Rep.) M. Rae.
- ★WRIGHT, P.M., LTD./LTÉE., 1300 Jules Poitras Blvd., Montreal, Que. H4N 1X8. Tel. 514-337-3331. Fax: 514-337-4820. Sales offices, Montreal, Que., Scarborough, Ont. Associates, Cascade Technologies Inc., Circul-Aire Inc., Montreal, Que. Electric duct heaters, heat recovery equipment, industrial heaters.
(P.) M. Patenaude; (V.P.Sales) H. Topikian; (Dir.Sales) D. Muggeo; (Plant Mgr.) M. Martin; (Dir.Mktg.) Ms. M. Josee Lemieux. Annual Sales (D). Co. Size (C).
- Wright, Wm. E., of Canada Inc., 130 Crockford Blvd., Scarborough, Ont. M1R 3C3. Tel. 416-752-9955. Toll Free: 800-387-4569. Fax: 416-752-3485. Sales offices coast to coast. Lace and eyelet trim, ribbon, thread, sequins, braids, cords, appliques, bias tape, shirring tapes for dra-

peries and "home decor" trims. Parent company, WM. E. Wright Limited Partnership.

(P.) W. Cosby; (Nat.Sales & Mds. Mgr.) Ms. D. Hayman; (Cont.) Ms. C. Keliy. Annual Sales (D). Co. Size (B).Ⓢ

★Wrights Canadian Ropes Ltd., [Les Cables D'Acier Wrights Ltée.], 2551 No. 6 Rd., Richmond, B.C. V6V 1P3. Tel. 604-273-4941. Fax: 604-273-3803. Telex: 04-355666. Warehouses, Lachine, Que., Rexdale, Ont., Calgary, Edmonton, Alta., Port Hardy, B.C. Logging, oilwell, mining and general industrial and construction wire ropes, marine towlines, bridge, guy and log bundling strand. Brands, "Greenheart" wire ropes, "Bulldog" drilling lines and "Bulldog" bundling strand systems. Parent company, Ivaco Inc., Montreal, Que.

For.Reps.: Wrightrope Inc. Division, Seattle, WA, Portland, OR, U.S.A.

(P.) W. Manning; (G.S.M.) H. F. Dorval; (Plant Mgr.) J. A. Morris; (Cont.) T. L. Henry. Annual Sales (E). Co. Size (D).Ⓢ

Wrigley Canada Inc., 1123 Leslie St., Don Mills, Ont. M3C 2K1. Tel. 416-449-8600. Fax: 416-449-1774. Branch offices, St. John's, Nfld., St-Laurent, Que., Winnipeg, Man., Calgary, Alta., Vancouver, B.C. Chewing gum. Brands, "Wrigley's Spearmint", "Doublemint", "Juicy Fruit", etc. Parent company, Wm. Wrigley Jr. Company, Chicago, IL, U.S.A.

(P.) I. M. Stobart; (Exec.V.P.) W. Wrigley, Jr.; (Group V.P. Mktg. & Sales) M. McKean; (V.P. Ops.) P.C. Dodman; (V.P. Fin. & Admin.) W.A. Gillespie; (V.P. Sales) B.R. McDonald; (V.P. Mktg.) D.E. Grant; (Reg. Mgr. Winnipeg) D. Newton; (Reg. Mgr. St-Laurent) R. Roger; (Reg. Mgr. Ont.) S. Barclay; (Reg. Mgr. Maritimes) P.K. White. Annual Sales (E). Co. Size (E).Ⓢ

Wrought Iron Crafts Div. 615874 Ontario Limited, 980 Dundas Hwy. E., Mississauga, Ont. L4Y 2B8. Tel. 416-270-5781. Hand wrought iron, brass and copper work, fire screens and railings.

(Props.) R. Empeigne, O. Schmidt. Co. Size (A).

Wulftec-Domeq-Aci Internaitonal Inc., Box 300, 209 Railroad Street, Ayer's Cliff, Que. JOB 1C0. Tel. 819-838-4232. Fax: 819-838-5539. Division, Domeq Equipment Division. Machine parts and fabricating special machines.

(P.) W. Geisinger; (V.P.) R. Martin; (S.) S. Ryan; (Prod. Mgr.) W. Cass. Annual Sales (C). Co. Size (C).Ⓢ

Wy-Lee Industries Ltd., #1, 1007 - 16th Ave. N.W., Calgary, Alta. T2M 0K7. Tel. 403-289-3997. Plant, North Battleford, Sask. Horse and stock trailers, combine header reversers, steel trusses and steel building packages, farm equipment.

(G.M. & C.E.O.) R. Joseph Molle; (V.P. Engr'g Des.) E. Karl Schafer; (V.P. Mktg.) R. Alan Molle. Annual Sales (D). Co. Size (C).Ⓢ

★Wyant & Company Limited, 1475 - 32nd Ave., Lachine, Que. H8T 3J1. Tel. 514-636-9926. Fax: 514-636-8317. Branch offices, Moncton, N.B., Sherbrooke, Que., Sudbury, London, Kitchener, St. Catharines, Scarborough, Belleville, Ottawa, Ont., Winnipeg, Man., Edmonton, Calgary, Alta. Plants, Kingsey Falls, Que., Pickering, Scarborough, Ont. Subsidiaries, PHA Industries Limited, Pickering, Wyant Chemicals Company Limited, Scarborough, Ont., Papiers Grandee Ville Inc., Lachine, Conversion Kingsey Falls Inc., Les Industries Cascades Ltée., Kingsey Falls, Que., Hosporable Products Inc., NJ, U.S.A. Sanitary paper products, janitorial chemicals, paper and soap dispensers, disposable wiping products, etc. Brands, "Sup-RBulk", "Chateau", "Jumbomatic", "Tendresse", etc.

For.Reps., Robert Bryce & Company, Wellington, NZ; Weiss Cleansing Products, Hong Kong.

(P.) James Wyant; (Chmn.) Jerry Wyant; (Grp V.P. Sales) M. Del Vecchio; (Grp V.P. Admin.) G. Desrosiers; (Grp V.P. Mfg.) J. Risk; (Nat. Mktg. Supv'r) R. Humphrey. Annual Sales (E). Co. Size (E).Ⓢ

Wyatt Art Pottery, 1390 Leighland Rd. W., Burlington, Ont. L7R 3S8. Tel. 416-637-5144. Ceramic artware. Brand, "Wyatt Art Pottery".

(Partner) J. J. Wyatt; (Partner) R. R. Wyatt. Annual Sales (A). Co. Size (A).Ⓢ

Wyeth Ltd., 1120 Finch Ave. W., 7th Flr., North York, Ont. M3J 3H7. Tel. 416-736-4056. Fax: 416-736-9869. Telex: 065-24438. District sales offices, Bedford, N.S., Ville-St-Laurent, SteFoy, Que., Ottawa, North York, Etobicoke, Waterloo, Ont., Calgary, Alta., Vancouver, B.C. Plant, Windsor, Ont. Pharmaceutical and nutritional products, infant formulae. Parent company, American Home Products Corp., New York, NY, U.S.A.

(P. & G.M.) P. Bilodeau; (V.P. & T.) J. Homer; (Sr.V.P.) G. Osborne; (V.P. Mktg. & S.) W. H. Nodwell; (Dir. Plant Ops.) M. Victor; (V.P. Tech. Aff.) R. Walker, Ph.D.; (P.A.) G. Brown; (Cont.) D. T. Cooper; (Dir. Mktg. Pharm.) G. Jurgeneit; (Mktg. Dev. Mgr.) M. R. Lecours; (District Mgr. Calgary) D. Dempsey; (District Mgr. Etobicoke) G. Mizener; (District Mgr. Waterloo) H. Butler; (District Mgr. Vancouver) J. Girard; (District Mgr. Bedford) R.J. Hutchings; (District Mgr. Ville St-Laurent) P. Montreuil; (District Mgr. Ste-Foy) G. Vallee; (District Mgr. Ottawa) D. Dupuis; (Dir. Sales) G. Pollard; (Dir. Mktg. Sales Nutrition) A. Woodruff; (Dir. Mgr. Nut.-Ont.) Mrs. F. Ferguson; (District Mgr. Nut-Que.) Y. Archambault. Annual Sales (F). Co. Size (E).Ⓢ

★Wylie, Glenn J., & Associates Ltd., 433 Horner Ave., Unit #17, Etobicoke, Ont. M8W 4W3. Tel. 416-253-5813. Fax: 416-253-9749. Portable posts and ropes for crowd control, free standing literature stands, signage, ash/waste urns, etc., also "Decorail" a new component system for interior design.

(Chief Exec.) M. Wylie; (Prod'n) S. Wylie. Annual Sales (C). Co. Size (A).Ⓢ

†Wylie Press Limited, 5670 Timberlea Blvd., Mississauga, Ont. L4W 4M6. Tel. 416-629-0224. Fax: 416-629-0251. Commercial printers of sales support materials, labels, and presentation folders.

(P.) D.R. Johnstone; (V.P.) D.W. Johnstone; (Plant Mgr.) B. Shaw. Annual Sales (C). Co. Size (B).Ⓢ

Wyllie Webb Co. Ltd., Unit 4, 483 Enfield Rd., Burlington, Ont. L7T 2X5. Tel. 416-639-2121. Manual and battery driven golf carts, seats. Brands, "Kaddy King", "Kaddy-Lac", "Easy-On", "Scottie".

(P.) H.W. Watson; (V.P.) M. M. A. Watson. Annual Sales (B). Co. Size (A).

★Wyman & Son Publications Ltd., 866 Campbell Ave., Ottawa, Ont. K2A 2C5. Tel. 613-729-8495. Fax: 613-729-9230. Associate, The Davis Agency of Ottawa Ltd. "Wyman & Son" calendars.

(P.) A. Rimmer; (V.P.) W. C.A. Wyman. Annual Sales (B). Co. Size (A).Ⓢ

★Wynndel Box & Lumber Co., Limited, P.O. Box 40, Wigen Rd., Wynndel, B.C. V0B 2N0. Tel. 604-866-5231. Fax: 604-866-5352. Telex: 041-510. Bevel and channel siding, kiln dried decking, boards, timbers, wood specialties.

(P.) J. C. Wigen; (S.M.) K. Jensen. Annual Sales (D). Co. Size (C).Ⓢ

Wynn's Canada Ltd., 1025 Westport Cres., Mississauga, Ont. L5T 1E8. Tel. 416-671-4260. Fax: 416-670-3645. "Wynn's" and "X-Tend" automotive specialty chemicals, additives and industrial lubricants, car polishes and waxes. Parent company, Wynn Oil Company, Fullerton, CA, U.S.A.

(V.P. & G.M.) D.G. Formhals; (Cont.) F. Hong. Co. Size (A).Ⓢ

★Wynn's Precision Canada Ltd., Precision Dr., P.O. Box 190, Orillia, Ont. L3V 6J3. Tel. 705-325-2391. Toll Free: 800-461-0263. Fax: 705-325-5721. Telex: 0687-5584. Branch offices, Montreal, Que., Toronto, Ont., Calgary, Edmonton, Alta. Division, PRP Seals, Montreal, Que., Downsview, Ont., Winnipeg, Man., Edmonton, Calgary, Alta. "O" rings, hydraulic seals, moulded rubber specialties. Parent company, Wynn's-Precision Inc.

For.Reps., Rubeli-Guigoz Co., Lausanne, Switzerland, Wynn's Precision U.K. Ltd., Camberley, Surrey, England, Argotec, C.A., Caracas, Venezuela, Fluid Seals & Packings Pty Ltd., Artarmon NSW, Australia.

(P.) R.L. Moloney; (Ops.Mgr.) G. Monaco; (Cont.) A. VanDonkelaar; (V.P. Mktg.) P. Ellis; (P.A.) G. Hughes. Annual Sales (D). Co. Size (D).Ⓢ

X

★XIOS Systems Corp., 1111, 46th Ave., Lachine, Que. H8T 3C5. Tel. 514-634-6911. Fax: 514-634-6514. Telex: 05-821618. Branch offices, Halifax, N.S., Quebec, Montreal, Que., Ottawa, Toronto, Ont., Vancouver, B.C. Latin America, U.K., France, Germany, Switzerland, Belgium, Sweden, U.S.A. Integrated office automation and data processing products with related software, communications protocols and networking, "XIOS 7300" cluster systems, "XIOS 7600" unix office computers, "XIOS" micro-computing solutions, "XIOS" printers and other peripherals, attachment and supplies.

(P. & C.E.O.) P. Smith; (V.P. Cda.Ops.) Mrs. L. Clement; (V.P. Corp. Plan'g) C. Graham; (V.P. Corp. Aff.) P.

Crowhurst; (Dir. Mktg.) Mrs. N. M. Champoux; (P. European Ops.) R. Glover. Annual Sales (E). Co. Size (F).Ⓢ

★XL Foods Ltd., #250, 1209 - 59th Ave. S.E., Calgary, Alta. T2H 2P6. Tel. 403-258-3233. Fax: 403-253-5087. Subsidiaries, Alberta Beef Processors Ltd., Calgary, XL Feeds Ltd., Bassano, Alta. Meat packers and processors. (P. & C.O.O.) D.H. Hutchings. Annual Sales (G). Co. Size (E).Ⓢ

†XMS Printing Inc., 120A Randall Dr., Waterloo, Ont. N2V 1C6. Tel. 519-746-0444. Fax: 519-746-8057. Commercial printers.

(P.) V. Keam; (V.P.) W. Barnes. Annual Sales (C). Co. Size (A).Ⓢ

X-Pert Metal Finishing Limited, 1232 Dillon Rd., Burlington, Ont. L7M 1N3. Tel. 416-335-3661. Electroplating of zinc, copper, tin and mechanical plating.

(P.) W.O. Burgoon; (V.P.) B.A. Calver. Annual Sales (C). Co. Size (C).

X-Syst Tool & Mold, 171 Robert St. E., Units 9 & 10, Box 1079, Penetanguishene, Ont. L0K 1P0. Tel. 705-549-3055. Fax: 705-549-4402. Associate, Nieuwhof Industries Inc. Plastic and thermoset injection moulds, compression moulds.

(P.) M. Nieuwhof. Annual Sales (C). Co. Size (A).Ⓢ

XTC Industries Ltd., 23332 River Rd., P.O. Box 158, Maple Ridge, B.C. V2X 7G1. Tel. 604-467-1508. Van conversions and motor homes.

(P.) M. Hawthorne.

★XACTICS LTD., 11 Old Black River Rd., Grandview Ind'l Pk., P.O. Box 2087, Saint John, N.B. E2L 3T5. Tel. 506-633-0101. Fax: 506-658-0227. Telex: 014-47561. Branch office, Elgin, IL, U.S.A. Plants, Joliette, Que., Vancouver, B.C. Insulated and non-insulated plastic containers, tanks, large industrial holding containers, dock floats, buoys, utility polyethylene trucks, closed top cylindrical carts, aquaculture tanks and floats, custom molding. Parent company, Les Contenants Xactics Ltée., Joliette, Que.

For.Reps., Fishing Industry Services Limited, Christchurch, N.Z.; Mair Industrial Marketing, Neutral Bay Junction, NSW, Australia; Island Fisheries Limited, St. Michael, Barbados, W.I.; Golden Cape Co. Ltd., Hong Kong; A/S Metas, Maaloev, Denmark; Pronaves Ltda., Santiago, Chile; Soconeg, Guayquil, Ecuador; Representaciones Naters S.A., Sanborja, Peru.

(P. & Dir.) J. Guibault; (B.C. Ops.) G. Hubert. Annual Sales (D). Co. Size (B).

★Xantrex Technology Inc., 1584 Fell Ave., North Vancouver, B.C. V7P 3E7. Tel. 604-984-4268. Fax: 604-984-9758. Telex: 04-55462. Associate, Triton Technology Inc., North Vancouver, B.C. Laboratory, system and OEM power supplies, line conditioners and uninterruptible power supplies.

(P.) B. Gillani; (Mktg. Mgr.) N. Mulji; (V.P. Ops.) N. Liem; (V.P. Eng.) K. Robart; (Purch. Mgr.) A. Popatia. Annual Sales (C). Co. Size (B).Ⓢ

★Xception Design Ltd., 2875 Industrial Blvd., Laval, Que. H7L 3V8. Tel. 514-668-0710. Fax: 514-662-8410. Executive desks and credenzas, secretarial and clerical units, computer support furniture, conference tables, wall cabinet systems, office system furniture, etc. Brands, "Plan" "Xpand", "GPX", "Nexian", etc.

For.Reps., Hartford, CT, Boston, MA, New York, NY, Philadelphia, Malvern, PA, Kansas City, Leawood, KS, Detroit, MI, Chicago, IL, Miami, FL, Dallas, Houston, Austin, TX, Minneapolis, MN, Denver, CO, Atlanta, GA, St. Louis, MO, Medford NJ, Annapolis, MD, U.S.A., Puerto Rico.

(P. & G.M.) G. Portnoff; (V.P.) W. J. Phillips; (Cont.) F. Walthers; (P.A.) Mrs. T. Lortie; (Dir. Mktg.) Mrs. M. Portnoff. Annual Sales (D). Co. Size (D).Ⓢ

X-ergon, 243 Orenda Rd., Brampton, Ont. L6T 1E6. Tel. 416-457-5718. Toll Free: (416, 418, 514, 519, 613, 705, 807, 819) 800-268-3034. Fax: 416-457-9992. Telex: 069-7559. Sales office, Town of Mount Royal, Que. Associates, Certified Lab Products and National Chemsearch, Brampton, Ont. Welding products. Parent company, NCH Canada Inc., Brampton, Ont.

(Dir. Mktg.) M. Cullen; (Ops. Mgr.) Mrs. A. Monette-Sindrey. Annual Sales (C). Co. Size (B).Ⓢ

Xebec Inc., 75 Pointe Langlois, Ste-Rose, Que. H7L 3J4. Tel. 514-622-4240. Fax: 514-622-0972. Telex: 05-268594. Branch office, Mississauga, Ont. Plant, 82 Pointe Langlois, Ste-Rose, Que. Air and gas driers, water treatment equipment.

(P.) C. D. Brand; (V.P.) G. Brand; (S.T.) Mrs. K. Brand. Annual Sales (D). Co. Size (B).Ⓢ

- ★Xentex Chemical Industries Inc., P.O. Box 77, T.D. Centre, Suite 2550, Toronto, Ont. M5K 1E7. Tel. 416-869-0212. Telex: 06-5242B5. Branch office, Toronto, Ont. Plants, Mississauga, Rexdale, Concord, Ont. Industrial chemicals used for water treatment, industrial cleaning, tank cleaning machines and high pressure cleaning nozzles, consulting services on energy conservation through fuel additives and water treatment, technology transfer in building specialty chemical plants, assisting in business start up of technological ventures in Canada.
(P. & G.M.) M. Feyz; (Research Dir.) B. Feyz, Ph.D; (V.P.) Ms. V. Schulz. Co. Size (N/R).⑤
- ★Xerox Canada Inc., 5650 Yonge St., North York, Ont. M2M 4G7. Tel. 416-229-3769. Fax: 416-229-6B26. District offices, Halifax, N.S., Quebec, Montreal, Que., Ottawa, Toronto, London, Ont., Winnipeg, Man., Calgary, Edmonton, Alta., Vancouver, B.C. Research Centre, Mississauga, Ont. Plant, Mississauga, Ont. Associates, Xerox Canada Finance Inc., Xerox Canada Acceptance Inc. Xerographic copiers and duplicators, electronic printers, electronic typewriters, electronic publishing systems, facsimile transceivers, related supplies and services. Parent company, Xerox Corporation, Stamford, CT, U.S.A.
(P.) D. R. McCamus; (V.P. Corp. Aff.) P. M. Brophy; (V.P., S. & Gen. Counsel) H. J. Kaufman; (V.P. Fin. Ops.) D. L. Walker; (V.P. Research) J. Wright; (V.P.) M. J. Desjardins; (V.P. Mktg. & Plan'g) A. Kevin Francis; (V.P. & Sr. Staff Off'r) T. D. Watson; (P. Xerox Can. Fin. Inc.) K. W. Shepherd; (V.P. Serv. DAS) J. Remi Lacasse; (V.P. Sales DAS) D. S. Finnegan; (V.P. Supply & Logistics) J. Cousin. Annual Sales (I). Co. Size (G).⑥
- ★Xertrex International Canada, Ltd., 3251 Kennedy Rd., Unit #B, Scarborough, Ont. M1V 2JB. Tel. 416-293-7969. Fax: 416-293-1727. Branch office and plant, Itasca, IL, U.S.A. Associates, Osprey Mfg. Co., Barco Labels, The File Mart Inc. Filing and indexing tabs, colour coding labels. Brands, "Tabbies", "Col'R Tab".
For Rep., Colrex, London, England.
(P.) B. Korol; (V.P. & G.M.) F. Schendl; (Cont.) F. Korol. Annual Sales (C). Co. Size (A).⑥
- ★Xicom Technologies Corporation, 1545 Carling Ave., Suite 205, Ottawa, Ont. K1Z 8P9. Tel. 613-72B-9099. Fax: 613-72B-1134. Associate, Xicom Products Corporation, Etobicoke, Ont. "3270 XNA MicroNode" micro to main frame communications software products.
For Reps.: Logiciels Pour L'Informatique Repartie, France, Microskill, England, also various representatives in U.S.A.
(P.) L. Nadeau; (V.P.) J. F. Taker; (V.P. Ops.) Y. Blanche. Annual Sales (C). Co. Size (B).⑥
- Xidex (Canada) Ltd., 80 Riviera Dr., Markham, Ont. L3R 5M1. Tel. 416-475-B870. Toll Free: B00-387-9635. Fax: 416-475-9992. Branch offices, St-Laurent, Que., Calgary, Alta., Richmond, B.C. Rigid and flexible mag media. Parent company, Xidex Corporation, Santa Clara, CA, U.S.A.
(G.M.) R. Ettles; (District S.M. East'n Cda) B. Grimbler; (Sales Rep. East'n Cda) B. Oberg; (S.M.) Ms. C. Posch; (S.M.) P. Wilson; (Mgr.) Ms. C. Rodness. Annual Sales (E). Co. Size (A).⑥
- Xomox, 222 Norfinch Dr., Downsview, Ont. M3N 1Y5. Tel. 416-661-6000. Fax: 416-661-9841. Sales office, Montreal, Que., Edmonton, Alta., Vancouver, B.C. Associates, Xomox Corporation, World - Wide, (HQ) Cincinnati, OH, U.S.A. "Tufline" sleeved plug valves, vane, rack and pinion actuators, "Tufline" teflon-lined plug and butterfly valves, "Pliaxseal" high performance butterfly valves, "Five" metal seated ball valves. Parent company, Emerson Electric Canada Ltd., Markham, Ont.
(G.M.) J. Pepper; (P.A.) B. Allemang; (Sales) W. Wainwright; (Fin.) W. Mielitz. Annual Sales (D). Co. Size (C).⑥
- Xtek Canada Ltd., 1344 Martingrove Rd., Rexdale, Ont. M9W 4X3. Tel. 416-743-B217. Fax: 416-743-3766. Machining and heat treating steel wheels for overhead cranes, mine cars and heavy equipment, also sheaves and assemblies, etc. Parent company, Xtek Incorporated, Cincinnati, OH, U.S.A.
(G.M.) R. R. Harding; (S.M.) D. Ansovini. Annual Sales (C). Co. Size (A).⑥
- ★Xypex Chemical Corporation, 13731 Mayfield Pl., Richmond, B.C. V6V 2G9. Tel. 604-273-5265. Fax: 604-270-0451. Telex: 04-355721. Plants, United Kingdom, Norway, France, Australia. Associates, Pacific Engineered Concrete Ltd. Xypex Holdings Ltd., Richmond, B.C. Concrete waterproofing compounds and high strength grouts. Trade mark, Xypex Concrete Waterproofing by Crystallization.

For Reps., Norway, England, France, Japan, U.S.A., Singapore, Taiwan, Korea, West Germany, Saudi Arabia, Australia, New Zealand.

- (P.) D. S. Mainwaring. Annual Sales (D). Co. Size (B).⑥
- Xzit Chemicals Division, Ardrex Limited, 19 Woodburn Ave., St. Catharines, Ont. L2R 6Y3. Tel. 416-68B-1085. Fax: 416-684-4214. Telex: 061-522B. Metal protective coatings, fuel oil treatments, degreasers, soot and sludge remover, etc. Brands, "Vascote", "Vango", "Organizol", "Petroflo", "Serviron", "Brick-seal". Parent company, Brent Chemicals Int'l PLC, Iwer, Bucks, England.
(P.) P. Boyle. Annual Sales (A). Co. Size (A).

Y

- ★YKK Canada Inc., 3939 Thimens Blvd., Montreal, Que. H4R 1X3. Tel. 514-332-3350. Fax: 514-332-6040. Branch plants, Concord, Windsor, Ont., Winnipeg, Man. Zippers for all uses, industrial and specialty, hook and loop fasteners, plastic notions. Brands, "YKK", "Ziplon", "Vislon", "Quicklon". Parent company, Yoshida Kogyo K.K., Tokyo, Japan.
(P.) Y. Yoshida; (Dir. & Exec. V.P.) K. Itagawa; (V.P.) J. Paznar; (V.P.) R. King. Annual Sales (E). Co. Size (E).⑥
- Yaeger's Furs (1976) Ltd., 602 Rosser Ave., Brandon, Man. R7A 5ZB. Tel. 204-727-1481. Branch offices, Regina, Saskatoon, Sask. Fur coats, hats, mitts, etc.
(P. & G.M.) H. Neudorf; (S.T.) I. Neudorf. Annual Sales (C). Co. Size (A).⑤
- Yarmouth Concrete & Gravel Ltd., 100 Cliff St., P.O. Box 36B, Yarmouth, N.S. B5A 4B3. Tel. 902-742-7312. Fax: 902-742-5521. Ready-mix concrete, sand, crushed stone, rock and gravel.
(P.) J.M. Wainwright; (T.) B. Smith. Annual Sales (C). Co. Size (B).
- †Yarmouth Metal Fabricators Ltd., R.R. #3, St. Thomas, Ont. N5P 3S7. Tel. 519-631-2663. Fax: 519-631-7B39. Subsidiaries, Yarmouth Crane Service, Yarmouth Sandblasting. Tables, racks, small parts for factories, grain elevators, storage bins, conveyors, truck racks, etc., also custom manufacturing.
(P.) H. F. Bishop; (V.P.) R. D. Bishop; (Off. Mgr.) Ms. C. Owles; (Plant Supv'r) P. Evelyn; (P.A.) G. Benedek. Annual Sales (C). Co. Size (B).⑤
- ★Yarway/Anderson Greenwood Canada, 2B7 Speedvale Ave. W., Guelph, Ont. N1H 1C5. Tel. 519-824-8500. Toll Free: (416)B00-459-4566. Fax: 519-824-9401. Branch offices, Montreal, Que., Calgary, Edmonton, Alta. Associates, Keystone Valve, Yarway Corp., Anderson-Greenwood, U.S.A. Inc. Steam traps, boiler valves, expansion joints, recirc, steam control instrument and safety relief valves. Parent company, Keystone Valve (Canada) Ltd.
(P.) G. L. Lovelock; (Ops. Mgr.) C. Norfolk; (Mktg. Mgr.) A. K. Kingdon. Annual Sales (D). Co. Size (B).⑥
- ★Yeadon Fabric Structures Ltd., 550 Imperial Rd.N., Guelph, Ont. N1H 6R1. Tel. 519-821-9301. Fax: 519-821-9010. Branch office, North Vancouver, B.C. Associate, Yeadon Fabric Domes Inc., St. Paul, MN, U.S.A. Air supported fabric structures, covers for frame supported structures, liners for tanks and ponds.
(P.) R. Farley; (V.P.) M. Anthony; (S.T.) D. Buckley; (S.M. North Vancouver) J.J. Gallagher. Annual Sales (C). Co. Size (A).⑤
- Yellowbird Products Limited, #1050-340-12th Ave. S.W., Calgary, Alta. T2R 1L5. Tel. 403-266-6794. Fax: 403-266-6570. Plant, 1906-10th Ave. S.W., Calgary, Alta. Herbicidal weed killers. Brands, "Weedex", "Killex Weed Bar", "Killex Weed Stick".
(P.) P.O. Paulson; (V.P.) J. E. Paulson; (S.T.) M.B. Morrison. Annual Sales (C). Co. Size (A).⑥
- ★Ymir Forest Products Ltd., P.O. Box 940, Salmo, B.C. V0G 1Z0. Tel. 604-357-2317. Fax: 604-357-2021. Plant, Ymir, B.C. Rough green lumber.
(P.) R. Eggers; (Off. Mgr.) Mrs. M. Gagnier. Annual Sales (D). Co. Size (C).⑥
- Yonkers Sportswear Group Inc., [Groupe Vetements Yonkers Inc., Le], 540 de Beauharnois, 4th Flr., Montreal, Que. H2N 1L2. Tel. 514-3B5-4440. Fax: 514-3B5-3703. "Alluffe", "La Collection Frederick Alexander" and "A-lexis Petites" ladies' clothing.
(P.) L. Lapidus; (V.P.) L. Rosenberg; (V.P.) F. Rosenberg; (V.P.) L. Wiernik. Annual Sales (D). Co. Size (B).⑥
- York Belting Limited, 329 Deerhide Cres., Weston, Ont. M9M 2Z2. Tel. 416-741-9675. Fax: 416-741-2873.

Fabrication of conveyor and transmission belting, also culated, endless and specialty belts.

- (P.) B. Kisluk; (G.M.) Mrs. J. Schure. Annual Sales (C). Co. Size (A).⑥
- ★York Farms, Division of Canada Packers Inc., 5100 Timberlea Blvd., Mississauga, Ont. L4W 2S5. Tel. 416-23B-1035. Fax: 416-23B-2905. Telex: 06-966788. Branch offices, Halifax, N.S., Moncton, N.B., Montreal, Que., Ottawa, Willowdale, Ont., Winnipeg, Man., Calgary, Alta., Vancouver, B.C.; Freezer warehouses, Halifax, Dartmouth, N.S., Saint John, Moncton, N.B., Montreal, Que., Toronto, Ont., Winnipeg, Man., Lethbridge, Edmonton, Calgary, Alta. Branch plants, Brantford, Ont., Lethbridge, Alta. Frozen and canned fruit juices, vegetables, pickles and ready to serve meals, frozen french fried potatoes. Brands, "York", "Snowcap". Parent company, Canada Packers Inc., Toronto, Ont.
Foreign representation through Canada Packers Inc., International Trade Division.
(G.M.) J.D. Doyle; (Brantford Area Mgr.) M.J. Rocheleau. Co. Size (F).
- York Industrial Exhaust Silencers, 234 Newkirk Rd., Richmond Hill, Ont. L4C 3G7. Tel. 416-8B3-1927. Fax: 416-8B3-9419. Associates, York Metal Spinning, 20th Century Satellite Ltd. Silencers for generator sets, blowers, compressors, also, acoustical enclosures, intake filters, filter silencers, flexible connectors.
(P.) F. W. Palmer; (V.P.) D. M. Palmer; (S.T.) Mrs. A. D'Amato. Annual Sales (B). Co. Size (B).⑥
- York Litho, B Tidmore Ave., Rexdale, Ont. M9W 5H4. Tel. 416-745-BB22. Fax: 416-745-42B8. Complete lithographing service on sheet fed and web presses of direct mail, brochures and catalogues. Parent company, Maclean Hunter Limited.
(P.) M. J. Soro; (G.M.) D. W. Andres. Annual Sales (E). Co. Size (D).⑤
- ★York-Lithonia Lighting Company, 1100 - 50th Ave., La-chine, Que. HBT 2V3. Tel. 514-639-3571. Fax: 514-639-3570. Telex: 05B-215B6. Branch offices, St. John's, Nfld., Riverview, N.B., Halifax, N.S., Quebec, Montreal, Que., Toronto, London, Ottawa, North Bay, Ont., Winnipeg, Man., Saskatoon, Regina, Sask., Calgary, Edmonton, Alta., Vancouver, B.C. Showroom, Mississauga, Ont. Commercial, industrial and decorative fluorescent lighting fixtures, advantage downlighting, advantage track, industrial/outdoor lighting, emergency lighting, controls and high intensity discharge. Parent company, National Service Industries, Inc.
(P.) B. Rosenberg; (Prod. Dir.) G. Ahmarani; (Hum. Res. Dir.) Mrs. D. Brault; (Nat. Sales Dir.) R. Lamoureux; (Dir. of Mtl's) R. Mega; (Fin. MIS Dir.) R. Perreault; (Mktg. Dir.) Mrs. D. Sévigny. Annual Sales (E). Co. Size (D).⑥
- York Mfg. & Silk Screening Co., 25-27 Kodiak Cres., Downsview, Ont. M3J 3E5. Tel. 416-630-1B00. Toll Free: B00-263-1467. Fax: 416-630-1427. Men's and boys' cotton or synthetic knit shirts and jackets, jogging suits and active sportswear. Brands, "York Originals", "Ralph Arnold", etc.
(P.) R. Arnold; (G.M.) G. Kertesz; (Ops. Mgr.) J. Carter; (Off. Mgr.) R.C. Herald; (Plant Mgr.) P. Selles. Annual Sales (D). Co. Size (D).⑤
- ★York Medical Systems Inc., 250 Steelcase Rd. E., Markham, Ont. L3R 2S3. Tel. 416-479-4B00. Fax: 416-479-9994. X-ray controls, high tension generators, manual and PBL collimators, cassette trays, tubestands, rails and tables for medical, chiropractic and veterinary use. Parent company, Apotex Inc.
(P.) R. E. Bechtel; (Exec. V.P.) G. Baltcer, C.A. Annual Sales (C). Co. Size (A).⑥
- York Metal Spinning & Specialty Ltd., 234 Newkirk Rd., Richmond Hill, Ont. L4C 3G7. Tel. 416-8B3-1927. Fax: 416-8B3-9419. Associates, York Industrial Exhaust Silencers, 20th Century Satellite Ltd., Richmond Hill, Ont. A.S.M.E. stainless steel tank heads, metal stampings, deep draw, venturiers, fan panels, tanks, intake filters, industrial silencers, chemical by-pass feeders, coating pans.
(P.) F. W. Palmer; (V.P.) D. M. Palmer; (S.T.) Mrs. A. D'Amato. Annual Sales (B). Co. Size (B).⑥
- York River Industries Inc., R.R. 3, P.O. Box 1447, Peterborough, Ont. K9J 7H6. Tel. 705-743-5811. Fiberglass canoes and dinghies, ABS pedal boats and aluminum boats. Brand, "York River".
(P.) H.W. Kelly; (G.M.) Ms. J. Freeman; (Sales) P. Voyer. Annual Sales (C). Co. Size (A).⑥
- York Sheet Metal Ltd., 112 Rivalda Rd., Weston, Ont. M9M 2M8. Tel. 416-742-8242. Fax: 416-742-2251. Garbage chutes.

(P.) J. Scaturchio; (V.P.) E. Scaturchio; (Estimator) C. Macdonald. Annual Sales (C). Co. Size (B).

York-Shipley of Canada, 1297 Industrial Rd., Cambridge, Ont. N3H 4W3. Tel. 519-653-7172. Fax: 519-653-2091. "York-Shipley" horizontal and vertical tubeless boilers, warm air furnaces, air make up units. Parent company, Donlee Technologies, Inc.

(P.) R. Miller; (G.M.) D. Woods; (P.A.) Miss D. Wanzo; (Sr.V.P.Mktg.) B. Coons. Annual Sales (C). Co. Size (A).[Ⓢ]

York Structural Steel Ltd., P.O. Box 1417, Wilsey Rd., Ind'l Pk., Fredericton, N.B. E3B 5S4. Tel. 506-453-0911. Fax: 506-450-0670. Plant, Saint John, N.B. Subsidiaries: York Equipment Ltd., York Warehousing Limited. Warehouse steel and reinforcing steel, custom fabrication and CNC machined components for aerospace, communications, resource industries. Parent company, York Steel Services Ltd.

(P.) C. Gerard Breau; (S.T.) Mrs. M. A. Bowie; (Mgr. Engr'g.) J. B. Saxon; (G.M.) F. Gordon Bowie; (S.M.) W. Brydges. Annual Sales (D). Co. Size (D).[Ⓢ]

York Tek, P.O. Box 925, Saint John, N.B. E2L 4C3. Tel. 506-633-0984. Fax: 506-634-1149. Plants, Oromocto, Fredericton, N.B. Machinery, light steel fabrications, tool and die, precision machining aircraft parts, microwave guides, bearing babbiting, welding. Parent company, York Structural Steel Ltd., Fredericton, N.B.

(G.M.) R. Brydges; (Off.Mgr.) Mrs. R. McSorley; (Plant Mgr.) H. Hindle. Annual Sales (C). Co. Size (B).[Ⓢ]

Yorkton Concrete Products Ltd., Hwy.#9 & York Rd., Box 129, Yorkton, Sask. S3N 2V6. Tel. 306-782-2264. Concrete pavers, sewer and drainage pipe, precast concrete products. Brands, "Yorklite", "Yorkrete".

(P.) W. Brennan; (S.) J. P. Logan. Annual Sales (C). Co. Size (A).[Ⓢ]

Yorkview Plastics Ltd., 355 Rayette Rd., Unit 7, Concord, Ont. L4K 2G2. Tel. 416-669-4470. Fax: 416-665-B406. Custom vinyl profile extrusions.

(P.) G. Astrella; (V.P.) V. Riabov. Co. Size (B).

Yorkville Press, 355 Nugget Ave., Scarborough, Ont. M1S 4J3. Tel. 416-291-7951. Fax: 416-291-B6B8. Creative design, commercial printing of catalogues, brochures, labels, flyers, direct mail packages, etc. Brand, "Laser Response". Parent company, Maclean Hunter Limited.

(P.) R. Bassett; (G.M.) R. Seccareccia; (S.M.) E. Ciampini; (Prod'n Mgr.) R. Henry. Annual Sales (E). Co. Size (D).[Ⓢ]

★Yorkville Sound Limited, B0 Midwest Rd., Scarborough, Ont. M1P 4R2. Tel. 416-751-B4B1. Fax: 416-751-8746. Telex: 06-963731. Associates, Long & McQuade Ltd., Scarborough, Ont, Yorkville sound Inc., Niagara, NY, U.S.A. Musical instrument and P.A. amplifiers and sound crew speaker cabinets. Brands, "Traynor", "Audio-pro", "Elite", "Yorkville".

(P.) J.E. Long; (G.M.) S. Long; (S.) F. Theriault; (S.M.) D. Davies. Annual Sales (D). Co. Size (D).[Ⓢ]

Young Canada Shoe (19B7) Inc., See Chaussures Young Canada Inc.

Young Flexographic Limited, 101 Toro Rd., Unit 27, Downsview, Ont. M3J 2Z1. Tel. 416-635-6050. Fax: 416-635-6050. Rubber dies for printing on corrugated boxes.

(P.) J. R. Young; (G.M.) D. Roberts. Annual Sales (B). Co. Size (A).[Ⓢ]

Young Monumental Co. Ltd., 1010 Scarth St., Regina, Sask. S4R 2C9. Tel. 306-352-7372. Monuments and grave covers.

(P. & G.M.) E.H. Graham. Annual Sales (B). Co. Size (A).[Ⓢ]

Young-Winfield Canada Limited, 1700 Brampton St., Hamilton, Ont. L8H 3S1. Tel. 416-544-1472. Fax: 416-544-4390. Flavouring extracts, spices and herbs, soup bases, liquid food colour, drink crystals, coffee. Brand, "Young's".

(Dir.) A. Sunderji. Annual Sales (F). Co. Size (A).[Ⓢ]

Yuen Mou Fat Enterprises (Canada) Ltd., #120 - 167 W. 2nd Ave., Vancouver, B.C. V5Y 1B8. Tel. 604-B76-BB33. Fax: 604-266-36B3. Children's overalls and pants.

(Chief Exec.) C. Mau Johnny Lee; (Mktg.) Ms. C. Chun Linda Li; (Fin.) C. Fat Lee. Annual Sales (A). Co. Size (A).

Yukon Indian Arts and Crafts Co-operative Ltd., 4230 4th Ave., Whitehorse, Yukon. Y1A 1K1. Tel. 403-66B-5955. Fax: 403-66B-6466. Branch office, Dawson City, Yukon. Associates, Yukon Native Products, Yukon Parka. Women's, men's and children's fashion outerwear and parkas. Brands, "Anoraks", "Yukon" and "Dawson" parkas.

(G.M.) D. Moyle. Annual Sales (C). Co. Size (B).[Ⓢ]

★Yuletide Enterprises (Canada) Ltd., 4251 Richelieu St., Montreal, Que. H4C 1A1. Tel. 514-935-3509. Fax: 514-935-3509. Artificial Christmas trees, decorative lighting sets, decorations.

(P. & G.M.) J. Szulewski. Annual Sales (C). Co. Size (A).[Ⓢ]

Z

Z. Engraving Ltd., 1625 Steeles Ave. E., Unit 6, Brampton, Ont. L6T 4T7. Tel. 416-792-9127. Fax: 416-792-9310. Brass, metal and plastic engraving, graphics and mimic boards, designed logos.

(P.) Ms. H. Christa Zimmer. Annual Sales (B). Co. Size (A).[Ⓢ]

★Z.M.C. Metal Coating Inc., 115 Drumlin Circ., Unit 4, Concord, Ont. L4K 3E6. Tel. 416-736-1524. Venetian blind coil stocks, head and bottom rails.

(P.) P. Ng; (Cont.) A. Poon; (Plant Mgr.) E. Nainee. Annual Sales (C). Co. Size (B).[Ⓢ]

★Z-Tech Enterprises Inc., 4230 Marcel Lacasse, Boisbriand, Que. J7E 4H5. Tel. 514-430-7791. Fax: 514-430-0455. Bridge and highway expansion joints, bridge bearings, military subcontracting, utility railing system. Brands, "Z-Tech", "Sati".

(C.E.O.) R. Moulinié; (S.M.) G. Gagné. Annual Sales (C). Co. Size (B).[Ⓢ]

Zakron Industries Inc., 1035 Toy Ave., Unit 2, Pickering, Ont. L1W 3N9. Tel. 416-6B3-0462. Toll Free: 800-2B3-7584. Fax: 416-427-0202. Associate, Zakron USA Inc., Detroit, MI, U.S.A. CNC precision gauging system for press brakes and shears.

For.Reps., D.R.A. Anderson Co., Chatsworth, CA, Machinery & Tooling Specialists, Canton, GA, U.S.A.

(P.) V.F. Zakrajsek; (V.P.) R.J. Zakrajsek; (S.T.) Ms. W.A. Zakrajsek. Annual Sales (C). Co. Size (A).[Ⓢ]

Zalev Brothers Limited, 100 Grand Marais Rd. E., P.O. Box 609, Windsor, Ont. N9A 6N5. Tel. 519-966-0620. Fax: 519-966-5372. Telex: 06477798. "Zalbro" and "Therms", briquettes, "Zip" fragmentized junked cars.

(P.) S. F. Katzman; (V.P.) D. Zalev; (T.) M. Zalev. Annual Sales (E). Co. Size (C).

★Zamboni, Frank J., & Co., Ltd., York Rd., P.O. Box 13B8, Brantford, Ont. N3T 5T6. Tel. 519-75B-5000. Fax: 519-75B-0500. Associate, Frank J. Zamboni & Co., Inc., Paramount, CA, U.S.A. Zamboni ice resurfacers and arena supplies.

(Exec.V.P.) F. J. Zamboni Jr; (Plant Mgr.) K. H. Millar. Annual Sales (C). Co. Size (A).[Ⓢ]

Zarchikoff Construction Ltd., 642 - 1st St., Box 1748, Kamsack, Sask. S0A 1S0. Tel. 306-542-2145. Custom built homes, etc.

(P.) R. Zarchikoff. Co. Size (A).

Zavisha Sawmills Ltd., P.O. Box 60, Hines Creek, Alta. T0H 2A0. Tel. 403-494-3761. Fax: 403-494-3761. Dimension lumber, boards.

(P.) B. Zavisha; (V.P.) W. Zavisha; (S.T.) G. Zavisha. Annual Sales (C). Co. Size (B).[Ⓢ]

Zavitz Technology Inc., 14 Todd Rd., Georgetown, Ont. L7G 4R7. Tel. 416-453-2252. Fax: 416-877-2257. Branch office, Pointe Claire, Que. Subsidiary, Cybernex, Ottawa, Ont. Printed circuit boards and timing devices.

For.Rep., Brent/Cybernex, London, England.

(P.) P. Kuzak; (G.M.) L. Hogan; (Cont.) R. Evangelisti; (V.P.Admin.) B. Simpson; (Purch.Mgr.) S. Johnson. Annual Sales (D). Co. Size (A).

★Zeeman, P., Enterprises Ltd., 12247-103A Ave., Surrey, B.C. V3V 3G7. Tel. 604-5B5-3252. Fax: 604-5B3-2214. Associate, S.I. Bulk Handling Systems Ltd. Structural steelwork, conveyors, revolving platforms, bridges, aluminum and stainless steel fabrication, pipe and beam bending, on and off shore modular construction, ship loaders, prefabricated steel buildings, "Eurosilo" bulk storage systems.

(P.) P. Zeeman; (V.P.) R.M. Mill, C.A. Annual Sales (D). Co. Size (B).

★Zeidler Forest Industries Ltd., P.O. Box 4370, Edmonton, Alta. T6E 1N9. Tel. 403-46B-3311. Fax: 403-46B-591B. Division plants, 9923-65 Ave., Edmonton, Slave Lake, Alta., McBride, B.C. Softwood plywood, "Zedply", SPF studs, and SPF veneer.

(Chmn. & C.E.O.) Mrs. M. L. Zeidler; (P.) Mrs. M. E. Campbell; (V.P.Fin.) B. C. Pinnell; (Cont.) L. Ruecker; (S.M.) W. R. Vetleson; (Hum.Res.Mgr.) H. John Hefferman; (Mgr.Mfg.) B. Drachenberg; (Chief Forester) H. Mgr. Edm.) G. Lesniewski; (Plant Mgr.Slave Lake) A. Morton;

(Plant Mgr.McBride) M. Mynio. Annual Sales (E). Co. Size (E).[Ⓢ]

★Zenair Ltd., Huronia Airport, Midland, Ont. L4R 4KB. Tel. 705-526-2B71. Associates, Agrocopteros, Cali, Colombia, MOA Sport, Vigasio, Italy. Aircraft kits and parts, designs and drawings, custom made propellers and amphibious floats. Brands, "Monzo Z", "Zenith", "Tri Z", "Acro Z", "Zodiac", etc.

For.Reps., Zenair Charlotte, Charlotte, NC, U.S.A.; Zenair New Zealand; Zenair Colombia; Zenair France; Zenair Italy.

(P.) C. Heintz; (G.M.) P. Holmes. Annual Sales (B). Co. Size (A).[Ⓢ]

Zenith Graphics Limited, B9B Richards St., Vancouver, B.C. V6B 3B3. Tel. 604-6B2-4521. Fax: 604-6B1-2393. Art, photoengraving, typesetting, trade lithography, color separations, electronic pagination, commercial and silk screen printing, P.O.P. displays, industrial marking systems.

(P.) R.N. Lamb; (Exec.V.P.) D.L. Ogden. Annual Sales (D). Co. Size (C).[Ⓢ]

★Zenith Handbags Ltd., 7050 Victoria Ave., Suite 214, Montreal, Que. H4P 2N5. Tel. 514-738-B330. Kid leather, snake skin and nappa handwoven handbags.

(P.) N. Kontocianias; (Plant Mgr.) J. Kontocianis. Annual Sales (C). Co. Size (B).

Zenith Plating Maritimes Limited, 20 Wright Ave., Dartmouth, N.S. B3B 1G6. Tel. 902-46B-4B4B. Fax: 902-46B-6417. Rechroming of automobile bumpers, automobile and motorcycle parts, restoration of most metals, polishing of stainless steel, etc. Parent company, Siglo Incorporated.

(P.) B. A. Smith. Annual Sales (B). Co. Size (A).[Ⓢ]

ZENITH SCREW COMPANY LIMITED, 31 Airview Rd., P.O. Box 95, Rexdale, Ont. M9W 5K9. Tel. 416-743-6B41. Fax: 416-743-B054. Automatic screw machine products and centreless grinding.

(P. & G.M.) J.R. Hunt; (Off.Mgr.) Mrs. C. Bilton; (S.M.) W.T. Weir; (Plant Mgr.) D. Norrlinger; (Purch.Mgr.) Mrs. D. Snider. Annual Sales (C). Co. Size (B).[Ⓢ]

★Zenith Wood Turners Inc., [Les Tourneurs Sur Bois Zenith], 10440 L'Archeveque, Montreal, Que. H1H 2ZB. Tel. 514-329-3575. Toll Free: 800-361-4104. Fax: 514-329-500B. Plant, Green Valley, Ont. Stair components, galley and plate rails, stools, knock-down shelving, architectural columns, wood turnings. Brand, "Labelle Series".

(P.) Ms. A. Alexander; (Plant Mgr.) F. Beloin. Annual Sales (C). Co. Size (B).[Ⓢ]

★Zenix Office Products Ltd., 39B3 Nashua Dr., Malton, Ont. L4V 1P3. Tel. 416-672-6566. Office furniture.

For.Reps. in major U.S.A. cities.

(P.) K. Moonasar; (Cont.) Mrs. M. Calella; (Mktg.Mgr.) S. Muneswar; (Plant Mgr.) P. Muneswar. Annual Sales (D). Co. Size (C).[Ⓢ]

★Zenon Environmental, Inc., B45 Harrington Crt., Burlington, Ont. L7N 3P3. Tel. 416-639-6320. Fax: 416-639-1812. Telex: 061-B734. Branch offices, Lachine, Que., Burlington, Ont., Burnaby, B.C. Water purification and wastewater treatment systems as well as laboratory analysis and process engineering, complete range of membrane separation, deionization and activated carbon systems, reverse osmosis and ultrafiltration membranes.

(Chmn.) A. Benedek, Ph.D.; (P.) J. Coburn. Annual Sales (E). Co. Size (E).[Ⓢ]

★Zepf Technologies Inc., 70 Rankin St., Waterloo, Ont. N2V 1V9. Tel. 519-8B4-6470. Fax: 519-884-7456. High speed lane combining and dividing machines, bottling change over parts, custom work for bottling or packaging machines and components for packaging, precision cams and timing screws; also consulting services for packaging lines, C.A.D. layouts of packaging lines or parts for machinery.

(C.E.O.) L.M. Zepf. Annual Sales (C). Co. Size (B).[Ⓢ]

Zephyr Inc., Rue St-Paul, Box 130, Ormstown, Que. J0S 1K0. Tel. 514-B29-2341. Telex: 055-6085B. Synthetic yarns. Brand, "Ormspun".

(Chmn.) J.I. Ronn; (P.) W. Ford; (V.P.) G. Petrie. Annual Sales (D). Co. Size (E).

Zephyr Knitting Mills Inc., [Bonneterie Zephyr Inc.], 435 Beaubien St. W., Montreal, Que. H2V 1C9. Tel. 514-279-4507. Fax: 514-279-0336. Girls' knitted dresses, boys' and girls' sweaters. Brands, "Zephyr", "Ciani", "Lycée Mixte".

(P.) I. Mandelbaum; (Nat.S.M.) L. Krainer; (V.P. & G.M.) S. Mandelbaum. Annual Sales (D). Co. Size (D).[Ⓢ]

Zer-O-Loc Enterprises Ltd., 4740 Vanguard Rd., Richmond, B.C. V6X 2PB. Tel. 604-273-8306. Fax: 604-

† Indicates firms seriously interested in export trade.

Ⓢ Uses Distributors.

Ⓢ Uses direct sales force.

★ Indicates active exporter.

Ⓢ Uses both Ⓢ and Ⓢ.

- 276-8293. Plant. Brantford, Ont. Insulated structural and liner panels, walk-in coolers and freezers, insulated retrofitting panel systems, cold storage doors and accessories, expanded polystyrene insulation. Registered trade marks, Zer-O-Loc EPS, Zer-O-Loc.®
(P.) B. Strand; (V.P.Sales) J. Henderson; (Sales Co-ord.) Ms. D. Wilson. Annual Sales (D). Co. Size (B).
- Zerma Enterprises Ltd., 1140 Bellamy Rd. N., Unit 7, Scarborough, Ont. M1H 1H4. Tel. 416-431-0929. Medical and dental cabinets.
(P.) T. Zindros. Co. Size (A).
- ★Zero Pak Products Ltd., 811 Cundy Ave., New Westminster, B.C. V3M 5P6. Tel. 604-525-1665. "Zero-Pak" artificial gel ice.
(P.) Ms. S. Freeman; (Mktg.Mgr.) I. Tamir; (G.M.) D. Freeman. Annual Sales (8). Co. Size (A).
- ★Zest Furniture Industries Ltd., 75 Browns Line, Toronto, Ont. M8W 3S5. Tel. 416-255-2324. Fax: 416-255-8975. Hotel and motel bedroom furnishings, hospitality seating.
(P.) S. Alosinac. Annual Sales (D). Co. Size (D).
- ★Zeton Inc., 4129 Harvester Rd., Burlington, Ont. L7L 5M3. Tel. 416-632-3123. Fax: 416-632-0301. Telex: 061-8678. Modular computer-controlled pilot plants for scientific research, process development, biotechnology, petroleum, polymerization, supercritical extraction, synthetic fuel applications, modular skid mounted plants for small scale commercial production.
For Rep., Fischer GMBH, Meckenheim, W. Germany, and over 30 other countries.
(Chmn.) S. Watt; (P.) A.L. Bennett; (V.P.) D. D. Beckman; (Engr'g Mgr.) C. Brown; (Mfg.Mgr.) P. Gailey. Annual Sales (C). Co. Size (A).®
- ★Zettel Manufacturing Limited, 170 Borden Ave. S., Kitchener, Ont. N2G 3R7. Tel. 519-742-8389. Fax: 519-742-8390. Telex: 069-55205. Tools, dies, metal stamping, flywheels, etc.
(P.) J. A. Zettel; (Admin.Mgr.) D. J. Zettel; (Plant Mgr.) G. Labelle. Annual Sales (D). Co. Size (C).®
- Zeus Manufacturing Limited, 4 Buckingham St., Toronto, Ont. M8Y 2W1. Tel. 416-259-5474. Fax: 416-259-5242. Polyurethane wheels and rollers. Brand, "Zeurethane".
(P.) G. Antlov. Annual Sales (8). Co. Size (A).®
- Zimmcor Group of Companies, 2100 Remembrance Rd., Lachine, Que. H8S 1X3. Tel. 514-637-5851. Fax: 514-636-8713. Plants, 440 Sherbrooke, 2040 Remembrance, Lachine, Que. Subsidiaries, Zimmcor U.S.A. Corp., Zimmcor (International) Inc., (U.K. based). "Zimmcor" aluminum windows, doors, curtain walls, vinyl extrusions.
For Rep., Modern Aluminum Ltd., England.
(C.E.O.) J.D. Naftali; (C.O.O.) D.A. Chivu; (C.F.O.) K.S. Clarke; (Sr.V.P.Fin.) D., Desforges; (Sr.V.P.Sales) S. Gluck; (Sr.V.P.Prod'n) J. Berger. Annual Sales (F). Co. Size (F).®
- Zinc Electrolytique du Canada Limitée. See Canadian Electrolytic Zinc Limited.
- ★Zip Signs Ltd., 5080 North Service Rd., Burlington, Ont. L7L 5R5. Tel. 416-332-8332. Fax: 416-332-9994. Electric and neon signs, commercial wood signs, vinyl and truck graphics, etc., billboards.
(P.) A.O. Sennink; (Cont.) Ms. D. H. Wallace. Annual Sales (C). Co. Size (A).
- Zip Tool Limited, 323 Don Park Rd., Markham, Ont. L3R 1C2. Tel. 416-475-1253. Fax: 416-475-0325. Moulds and plastic injection dies.
(P.) H. Rentke; (V.P.) L. Hering. Annual Sales (C). Co. Size (A).®
- Zipperlock Industries Ltd., Site 18, Box 7, R.R. #6, Calgary, Alta. T2M 4L5. Tel. 403-280-2000. Toll Free: 800-661-8521. Fax: 403-285-7935. Translucent overhead doors, steel buildings.
(P.) A. Abrahamson; (S.M.) C. Corah. Annual Sales (C). Co. Size (A).®
- Zippo Manufacturing Company of Canada Ltd., 6158 Alledale Ave., P.O. Box 1014, Niagara Falls, Ont. L2E 6V9. Tel. 416-358-3674. Cigarette lighters, pocket knives, steel measuring rules, knife money clips, key holders, letter openers, greenskeepers, magnifiers, golf balls, writing instruments. Brand, "Zippo". Parent company, Zippo Manufacturing Company, Bradford, PA, U.S.A.
(G.M.) Ms. W. Pedersen. Annual Sales (D). Co. Size (8).®
- Zochem Division of Hudson Bay Mining and Smelting Co., Limited, 1 Tilbury Ct., P.O. Box 1120, Brampton, Ont. L6V 2L8. Tel. 416-453-4100. Fax: 416-453-2920. Zinc oxide. Brands, "Zoco", "Zocofax". Parent company, Hudson Bay Mining and Smelting Co., Limited, Toronto, Ont.
(G.M.) D. 8. Clark; (Mktg.Mgr.) L. O. Hawley; (Admin. Mgr.) R. P. Chesiuk; (Plant Mgr.) 8. H. Cross. Annual Sales (E). Co. Size (8).
- Zodiac Cabinets Inc., 3905 - 29 St. N.E., Calgary, Alta. T1Y 685. Tel. 403-291-5450. Fax: 403-250-3261. Kitchen cabinets, vanities, counter tops. Brand, "Zodiac Cabinets".
(P. & G.M.) K. Ehrecke; (S.T.) R. James Munro; (Cont.) Ms. G. Ollenberger. Annual Sales (C). Co. Size (B).®
- Zoecon Canada Inc., 12 Stanley Crt., Unit #3, Whitby, Ont. L1N 8P9. Tel. 416-430-2511. Fax: 416-430-0299. "Starbar" animal, liquid and dust insecticide products, "Vaporette" household and pet products, "Vet Kem" veterinary products. Parent company, Zoecon Corporation, Dallas, TX, U.S.A.
(Country Mgr.) J.M. Melville. Annual Sales (C). Co. Size (A).®
- Zol-Mark Industries, 470 Logan Ave., Winnipeg, Man. R3A 0R8. Tel. 204-943-7393. Fax: 204-943-9803. Office, hotel and school furniture, display racks, in plated and painted finishes. Brand, "Zol-Mark".
(P.A. & Plant Mgr.) L. Kurtz; (S.M.) A. Goldman; (G.M.) L. Kurtz. Co. Size (B).®
- Zollner Canada Ltd., 475 Oak St. E., Box 190, Leamington, Ont. N8H 3W2. Tel. 519-326-2654. Fax: 519-326-9700. Aluminum pistons and permanent mold aluminum castings. Parent company, Zollner Corporation, Ft. Wayne, IN, U.S.A.
(G.M.) D. Stockwell. Annual Sales (D). Co. Size (C).®
- ★Zontec Systems Inc., 2 Gladstone Ave., Smiths Falls, Ont. K7A 1R3. Tel. 613-283-8621. Toll Free: 800-267-9210. Laboratory, Stittsville, Ont. Plant, Jasper, Ont. Complete line of state-of-the-art ozone generating equipment for the sterilization of air and water, Perfect Water line of products sterilizes household water and disinfects pools and spas.
(P.) W.C. Connerty Sr.; (V.P. & G.M.) R. Shorney; (V.P.Mktg.) C. Landry; (S.M.) B. Stewart; (P.A.) N. Kirby; (Plant Mgr.) R. Bennett. Annual Sales (C). Co. Size (8).
- Zurich Wood Products Ltd., 61 Main St. W., P.O. Box 40, Zurich, Ont. N0M 2T0. Tel. 519-236-4324. Hardwood and softwood pallets, hardwood shipping crates, plywood shipping boxes.
(P. & G.M.) J. Raymond McKinnon; (Plant Mgr.) K. McKinnon. Annual Sales (B). Co. Size (A).®
- Zuritt Corporation Limitée, 2400 boul. Industriel, C.P. 298, Val d'Or, Que. J9P 4P3. Tel. 819-825-3150. Fax: 819-825-9490. Associate, Moteur du Cuivre, Val d'Or, Que. Rewinding of electric motors.
(P.) M. Turgeon; (G.M.) S.8. Turgeon. Annual Sales (C). Co. Size (8).®
- ★Zurn Drainage and Control Systems Ltd., 35 Leading Road, Etobicoke, Ont. M9V 487. Tel. 416-741-8260. Fax: 416-741-7477. Sales agents across Canada. Associates, Wade International (U.K.) Ltd., Halstead, Essex, England. "Zurn" floor and roof drains, traps, back water valves, primers, urinal, lavatory and watercloset carriers, grease, oil and solid interceptors, wall and ground hydrants, cleanouts, "Shoktrol" water hammer arrestor. Parent company, Wade International Inc., Etobicoke, Ont.
(P.) R.H. Ferns. Annual Sales (B). Co. Size (A).®
- Zvook Corporation, 25 Adelaide St. E., Suite 617, Toronto, Ont. M5C 1Y2. Tel. 416-368-2723. VOX micro-processor based learning aid device which teaches through auditory and visual feedback.
(P.) M. Nitefor. Annual Sales (A). Co. Size (A).
- ★Zygo Mould, Limited, 165 Claireport Cres., Etobicoke, Ont. M9W 6P7. Tel. 416-675-6551. Fax: 416-675-9224. High speed injection molds and related tooling.
(P.) J.A. Kuhman; (V.P. & G.M.) R.W. Hodgins; (S.Dir) T. Oreskovic. Annual Sales (C). Co. Size (B).®

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Geographical



- Head offices and plants of Canadian Manufacturers arranged alphabetically by geographical location
- Head offices are indicated by a dagger symbol

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Toronto, Canada

GEOGRAPHICAL SECTION

This list is arranged alphabetically by province. Each municipality is listed alphabetically under its respective province. Companies are then listed alphabetically under municipality.

The symbol † indicates head office or head office and plant.

ALBERTA

AIRDRIE

†Airdrie Springs
†Alberta Pallet Co. Ltd.
BURNCO Rock Products Ltd.
Cal-Koot Enterprises Ltd.
†Calgary Masonry Supplies Ltd.
†Double T Equipment Manufacturing Ltd.
Hamilton Wire Products Ltd.
†Insight Industries Ltd.
Leaver Mushrooms Co. Limited
†Propak Systems Ltd.

ALDERSYDE

†Crawford Manufactured Homes Ltd.

ARDROSSAN

†Jireh Industries Ltd.
†Pet Caskets Ltd.

BALZAC

Canadian Occidental Petroleum Ltd.

BARRHEAD

†Champion Feed Services Ltd.
Northern Alberta Dairy Pool, Limited

BASHAW

Home Oil Company Limited
†Lonnal Welding & Mfg. Ltd.
Northern Alberta Dairy Pool, Limited

BASSANO

Global Thermoelectric Power Systems Ltd.

BIGHORN

TransAlta Utilities Corporation

BIGSTONE

Amoco Canada Petroleum Company Ltd.

BLACKFALDS

Northwest Pipe & Supply Co. Ltd.

BLUE RIDGE

Blue Ridge Lumber (1981) Ltd.

BONNYVILLE

Northern Alberta Dairy Pool, Limited
†White Ram Industries Ltd.

BOWDEN

Parkland Refining Ltd.
†Traders Tec-Systems Controls Ltd.
†White Line Manufacturing & Distributing Co. Ltd.

BOYLE

Weyerhaeuser Canada Ltd., Alberta Division

BRAZEAU RIVER

Amoco Canada Petroleum Company Ltd.
TransAlta Utilities Corporation

BRISCO

†Brisco Wood Preservers Ltd.

BROOKS

B.C. Pea Growers, Limited, The
General Chemical Canada Ltd.
†Lakeside Milling, A Division of Lakeside Feeders Ltd.
†Newell Vegetables (1980) Ltd.

BRUDERHEIM

CanadianOxy Industrial Chemicals
Sil Silica

BUCK CREEK

Amoco Canada Petroleum Company Ltd.

BURMIS

†Rinke & Sons Lumber Ltd.

BURNT TIMBER

Shell Canada Limited

CALGARY

†Academy Steel Design & Fabrication Ltd.
†Actiplast FRP Industries Ltd.
Advance Engineered Products Ltd.
AFG Glass Inc.
Air Products Canada Ltd.
†Airways Compressor Inc.
†AJV Printing Limited
†Alberta Energy Co. Ltd.
†Alberta Bolt Makers (1987) Ltd.
†Alberta Boot Mfg. Co.
Alberta Distillers, Limited
Alberta Traffic Supply Ltd.
†Alberta Cryogenics Ltd.
†Alberta Gas Ethylene Company, The
†Alberta Fancy Sausage Limited
Alcan Extrusions, Division of Alcan Aluminium Ltd.
†Alcan Pipe, Division of Alcan Aluminium Limited
†Alcan-Price Extrusions Limited
†Alggin Heating Supplies Ltd.
†Allied Machinists Ltd.
†Allkind Masonry Concrete Products Ltd.
†Altank Industries Ltd.
Aluminex Extrusions Limited
†Amoco Canada Petroleum Company Ltd.
†Amptech Corporation
Andrés Wines Ltd.
†Andrés Wines (Alberta) Ltd.
†Apache Superior Printing Ltd.
†Argo Sales Ltd.
Artek Group Limited, The
†ASI Sign Systems
†Associated Display Services Ltd.
†ATCO Enterprises Ltd.
†ATCO Manufacturing & Leasing, A Division of ATCO Enterprises Ltd.
†Atlantic Pacific Wood Fabrications Co. Ltd.
†Auto-trol Technology (Canada) Ltd.
†Avanti Art & Glass Co. Ltd.
†Baker Oil Treating, A Division of Baker Hughes Canada Inc.
†Barber Industries Ltd.
†Baroid of Canada, a division of Baroid Corporation of Canada, Ltd.
†Baymag
†BCM Manufacturing Ltd.
†Bears paw Custom Steel Fabricating Ltd.
†Bennett Millwork Western Ltd.
†Best Cap & Sportswear Ltd.
†Beta Monitors & Controls Ltd.
†Billingsgate Fish Co. Ltd.
†Birchwood Furniture Ltd.
Blackwoods Beverages Ltd.
Bogardus Wilson Ltd.
Bonar Inc., Plastics and Flexible Packaging Divisions
†Bonnybrook Steel Limited
†Bow-Web Publishers Ltd.
†Bow Woodcraft Ltd.
†Britl Bread Bakeries Calgary Ltd.
†Brunel Commercial Interiors (1976) Limited
†BURNCO Rock Products Ltd.
†Burns Foods Limited
†Butchers' & Packers' Supplies (1986) Ltd.
†C B Manufacturing Ltd.
†C T F Industries Ltd.
†Cal-Koot Enterprises Ltd.
†Cal/Oka Printing Ltd.
†Cal-Portisan Services Ltd.
†Calberta Manufacturing Ltd.
†Calgary Sash & Door Limited
†Calgary Vocational Services
†Calgary Tent and Awning Ltd.
†Calgary Controls Ltd.
†Calgary Herald, (division of Southam Inc.)
†Calgary Brush Mfg. & Dist. (1978) Ltd.
†Calgary Orthotic-Prosthetic Services (1990)Ltd.
†Calgary Millwork Ltd.
†Calgary Sun, The
†Cam Tech Industries
†Cambium Woodwork Ltd.
Can-Cell Industries Inc.
Canada Malting Co. Limited
Canada Metal Co., Limited, The
Canada Packers Inc., Shur-Gain Division
Canada Packers Inc.
†Canadian Safety Supply Limited
Canadian Bank Note Co., Limited
Canadian Pacific Forest Products Limited
†CanadianOxy Industrial Chemicals
†Canadian Occidental Petroleum Ltd.
†Canadian Fracmaster Ltd.
Canadian Fine Color Co., Limited
†Canadian Western Natural Gas Company Limited
†Canadian Erectors Ltd., TIW Western Division
Canadian Liquid Air Ltd.
†Canadian Truck Equipment Inc.
†Canadian Foremost Ltd.
†Canadian Rig Ltd.
Canadoor Limited
Canron Inc.
†Cantech Corporation
†Canterra Engineering Ltd.
†Caravan Western Apparel
Carlew Inc.
†Carlton House Furniture Inc.
Carpenter-Jackson Ltd.
Carpenter, E.R., of Canada
†CB Engineering Ltd.
†CEDA International Ltd.
†Cedar Log Buildings Inc.
Central Alberta Dairy Pool
†Century Press (Foothills) Inc.
†Century Valve Ltd.
Chamco Industries Ltd.
†Champion Northwestern Chemicals, Ltd.

†Chase Manufacturing Inc.
†Chemtron Manufacturing Ltd.
†Cherco Compressors Ltd.
†Chimo Equipment Ltd.
†Chimo Polyurethanes Ltd.
†Chinook Plastics Ltd.
†Chittom Equipment Ltd.
†Classic Mouldings Div. of 303299 Alta. Ltd.
†Clemro Industries Ltd.
Cocoa-Cola Beverages
Cominco Ltd.
†Computalog Manufacturing Ltd.
†Con-Force Structures Limited
Consolidated Concrete Limited
†Continental Laboratories (1985) Ltd.
†Cooper Industries, Oil Tool Division
†Corab Services Ltd.
Coulter Radiator
†Craftsman Graphic/Forms Inc.
Crown Cork & Seal Canada Inc.
†Cushing, A. B., Mills, Limited
Data Business Forms
Davis and Henderson Ltd.
Davis Wire Industries Ltd.
†Demers Metal Industries Inc.
Domtar Construction Materials
Domtar Packaging, Corrugated Containers Division
†Duffoto Process Co. Limited
†Dwornik Welding (1982) Limited
†Dyna-Balance Pumping Systems Ltd.
†Dynasty Furniture Manufacturing Ltd.
†Dynasty Wood Products
†E.I.M. Controls Ltd.
†Ebco Looseleaf Systems Inc.
Ecco Heating Products Ltd.
Edcon
†EDO Canada Ltd.
†ELP Products Ltd.
†El Russ Aggregate Equipment Ltd.
Empress Foods Ltd.
†Energy Industries Ltd.
†Engineered Profiles (1989) Ltd.
†Engineered Air Division of Airtex Industries Ltd.
†Envirowest Industries Ltd.
†Erichsen Industries Ltd.
†Estatech Industrial Machinery Inc.
†European Machining & Grinding Ltd.
†Evans Consoles Inc.
†Exchanger Industries, Division of Premetalco Inc.
†Expert Woodcraft Mfg. Ltd.
†F & D Scene Changes Ltd.
†Fairview Bakery (Calgary Ltd.)
Federated Co-operatives Limited
Field Aviation Company Inc.
†First Western Printing
†Fitz Design By Dargie Ltd.
Fleischmann's Yeast Limited
Flexmaster Canada Limited
Flexonics Limited
†Flo-Skid Manufacturing Inc.
†Foothills Creamery Limited
†Foothills Plastic Industries (1984) Ltd.
†Foothills Steel Foundry
France Compressor Products
†Frank Currie Shipping Supplies Inc.
General Scrap & Car Shredder Ltd.
†General Business Forms Ltd.
†General Sportcycle Corp.

Head offices are indicated by the symbol †.

†GEOTEchnical resources Ltd.
†Gienow Building Products Ltd.
†Gilbert Graphics Ltd.
†Glenmore Sailboats Ltd.
†Global Thermoelectric Power Systems Ltd.
†GN Corporations Inc.
†Goulds Pumps Canada Inc.
†Graphic Arts Western (1981) Ltd.
†Graphic Creations Ltd.
†Great West Steel/Western Bridge Division
†Gunnar Manufacturing Inc.
†Hall Visual Systems Ltd.
†Harbison-Fischer Canada Ltd.
†Harris Steel Group Inc.
†Hayley Industrial Electronics Ltd.
†Heritage Flags & Banners
†Hi-Point Industries Ltd.
†Hilton Electronics Manufacturing
†Home Oil Company Limited
†Hook Outdoor Advertising, a division of Jim Pattison Industries Ltd.
†Hub Oil Company Ltd.
†Humphries Printing Ltd.
†Husky Oil Ltd.
†Hydra-Tech Sales & Service Inc.
†I.P. Constructors Ltd.
†ICI Chipman, a Business of ICI Canada Inc.
†Ideal Metals and Alloys of Canada Inc.
†IKO Industries Ltd.
†Image Inspectin Services Limited
†Indal Building Products
†Indalex, Division of Indal Limited
†Independent Machinery Ltd.
†Industrial Ceramic Systems, Inc.
†Industrial Wire & Iron Works Canada Ltd.
†Industrial Galvanizing Co. Ltd.
†Indutech Canada Limited
†Innova Envelope, a Div. Abitibi-Price Inc.
†Interalia Inc.
†Interior and Technical Systems Ltd.
†International Wire Products Ltd.
†International Bound Incorporated
†Inventor Technology
†Ipsco Inc.
†Irving Industries (Irving Wire Products Division) Ltd.
†Irving Industries (Foothills Steel Foundry Division) Ltd.
†ITT Barton Instruments
†J D Furniture (Mfg.) Ltd.
†Jager Industries Inc.
†Jarvis Industries Canada Ltd.
†Johnston Pump of Canada Inc.
†K.P. Manufacturers (Calgary) Ltd.
†Key Concrete Ltd.
†Keyword Office Technologies Ltd.
†Kirkland & Rose Ltd.
†Kleen Alberta Ltd.
†Klippert Concrete
†Klockner-Moeller Ltd./Ltée.
†Kobe Fabrics Ltd.
†Koch Materials Company
†Kubota Metal Corporation, Fahramet Division
†L & M Signs Ltd.
†Lafarge Construction Materials, Western Division
†Lakeside Centennial Beef
†Lakeside Centennial Corporation
†Layfield Plastics (1978) Ltd.
†Legrand Industries
†Lester Inks & Coatings Limited
†Levy's Machine Works Ltd.
†LMG Reliance
†Lock Process Systems Div. of Toromont Industrial Ltd.
†Loewen Windows
†Lo Gullo Industries Ltd.
†Love Feeds Ltd.
†Luff Industries Ltd.
†M.A. Steel Foundry, Ltd.
†McAllister Petroleum Services Ltd.
†McAra Printing Limited
†McCain Foods Limited
†McCormick Canada Inc.
†McIntosh Supply
†Maclean Hunter Limited
†MacMillan Bathurst Inc.

†Maloney Steel Ltd.
†Maple Leaf Mills Limited
†Marble Factory Ltd., The
†Mark Products Ltd.
†Martin Feed Mills Limited
†Matt's Manufacturing Ltd.
†M-I Drilling Fluids Canada, Inc.
†Micrologic Limited
†Millway Industries Ltd.
†MLM Flour Products
†Mocoat Industries Ltd.
†Moli Industries Ltd.
†Molson Breweries
†Morrison Metal Industries Ltd., Barnard Tool & Die Division
†Nailor Industries Inc.
†Nanton Spring Water Co. Ltd.
†Nascor Incorporated
†Natco Canada
†National Signcorp Investments Ltd.
†National Neon Displays Limited
†National-Oilwell Canada Ltd.
†National General Filter Products Limited
†Neeland Printing Ltd.
†Neon Contractors Ltd.
†Neon Products Limited
†Neon Sales & Service
†New Hatchwear, The
†New View Blinds Mfg. Ltd.
†Noranda Inc.
†Norda Woodwork & Interiors
†North Hill News Inc.
†North West Tent & Awning Ltd.
†Northwest Printing & Lithographing Ltd.
†Northwest Pipe & Supply Co. Ltd.
†Norwesco Industries (1983) Ltd.
†Nova Corporation of Alberta
†Nova Petrochemicals Division
†Novacor Chemicals Ltd., Methanol Division
†NovAtel Communications Ltd.
†Novatex Mfg. Canada Ltd.
†Nowco Well Service Ltd.
†Nu-Fab Building Products Ltd.
†Nusco Manufacturing Ltd.
†Nusco Pipe & Supply Ltd.
†Oil City Press Ltd.
†Olivier's Candies Ltd.
†Omniscreen Ltd.
†Opsco Industries Ltd.
†P.M.L. Exhibit Services Ltd.
†Palco Telecom Inc.
†Palliser Furniture Ltd.
†Palm Dairies Limited
†PAMCO, a division of Enerflex Systems Ltd.
†Paperworks Press Limited
†Park Avenue Furniture Corp.
†Pattison, Jim, Sign Group, The
†Peacock Inc.
†Peco Filters Limited
†Pelorus Navigation Systems Inc.
†Petro-Canada Inc.
†Petro Equipment Sales Ltd.
†Petro-Tech Printing Ltd.
†Petwa Canada Ltd.
†Plasti-Fab Ltd.
†Polesystems Inc.
†Poor Boy Construction
†PPG Canada Inc., Glass Division
†PPG Canada Inc., Coatings and Resins Group
†PRESSON Manufacturing Ltd.
†Preston Metal & Roofing Products Limited
†Prudential Steel Ltd.
†PUP Panel Systems Inc.
†Q-Tron Limited
†Rambridge Structure & Design Ltd.
†Rebound Rig International Ltd.
†Regal Sheet Metal (1978) Limited
†Revelstoke Companies Ltd.
†Rhone-Poulenc Canada Inc.
†Rieger Printing Ink Co. Ltd.
†Riley's Datashare International Ltd.
†Ringo Manufacturing Ltd.
†Riverton Electric Ltd.
†Robin Hood Multifoods Inc.
†Rocky Mountain Precast (1985) Ltd.
†Rolco Mfg. (1983) Ltd.

†Rona-B Lead Shot Industries, Limited
†Ronaco Industries (1977) Ltd.
†Ronalds Printing, Calgary Division
†Rosemount Instruments Ltd.
†Rostel Fabricating Industries Ltd.
†Rotating Equipment Services Inc.
†Rotoclear Mfg. Ltd.
†Ruffneck Heaters Division of Starozik Industries Ltd.
†Samuel, Son & Company Limited
†Score Energy Products Inc.
†Select Hockey Sticks Ltd.
†Shanahan's Ltd.
†Shaw Laboratories Ltd.
†Shaw Pipe Protection Ltd.
†Shawinigan Lavalin Inc.
†Shell Canada Limited
†Sheraton Business Forms Ltd.
†Simmons Canada Inc.
†Simo Dow A Division of Westwood Mfg. Ltd.
†Simson-Maxwell
†Sinclair & Valentine Inc.
†Sirén's Mfg. Co. Ltd.
†Site Oil Tools Ltd.
†Smed Manufacturing Inc.
†Smith International Canada, Ltd.
†Smithbilt Hats Limited
†Smoky River Holdings Ltd.
†Solar Turbines Canada Ltd.
†Sonwell Neon Systems Ltd.
†Space Tool & Specialty Works Ltd.
†Spartech Manufacturing Limited
†Specialty Graphics
†Specialty Contact Lens Ltd.
†Spierco Industries Ltd.
†Spiral Stairs & Spindles
†Spony Packers Ltd.
†Sprung Clindinin Limited
†Sprung Instant Structures Ltd.
†Sprung's Western Tent & Awning Ltd.
†Standard Metal Products, Ltd.
†Standen's Limited
†Sterling Carpet Manufacturing Ltd.
†Strand Ropes & Roping Supplies
†Sun Ice Limited
†Sun Mountain Beverages Ltd.
†Supreme Windows (Calgary) Ltd.
†Sure Weld Industries Ltd.
†Sureway Metal Systems Ltd.
†Tacher Enterprises Ltd.
†Taro Gear
†Telecommander Industries Ltd.
†Terra Nova Industries Inc.
†Thermo Tech Manufacturing Ltd.
†Thio-Pet Chemicals Ltd.
†Timber-Tech Truss Systems Ltd.
†Tip Top Trampoline
†Topco Oilsite Sales Ltd.
†Trans-Continental West
†TransAlta Utilities Corporation
†Travis Chemicals Inc.
†Tresco Industries Ltd.
†Trimeg Holdings Ltd.
†Tudor Corporation Ltd.
†Twinpak Inc., Rigid Packaging Group
†Twinpak Inc., Flexible Packaging Group
†Twister Pipe Ltd.
†Tycor International Inc.
†Tynan Upholstery & Service Centre Ltd.
†Unicrete Products Ltd.
†Unifair Supplies Ltd.
†Union Bay Futon & Quilt Co. Ltd.
†Union Carbide Canada Limited
†Union Pump (Canada) Limited
†United Chemical Company
†United Feeds
†United Grain Growers Limited
†Uniworld Apparel Industries
†Valencie Drapery Ltd.
†Valgro Ltd.
†Valley Metal Fabricators Ltd.
†VenTech Diagnostics Inc.
†Vitafoam Products Canada Ltd.
†W.J. Vinyl Products Ltd.
†Walker-McDonald Bits Ltd.
†Walker Steel Corporation
†Wasea Metal Industries Ltd.

†Wedtech Inc.
†Wemas International Ltd.
†Wespen Industries Ltd.
†West Canadian Graphic Industries Limited
†West Coast Reduction Ltd.
†Westcon Construction Products Ltd.
†Western Diazo Coaters Ltd.
†Western Canada Steel Limited
†Western Rock Bit Company Limited
†Western Ventilation Products Ltd.
†Westinghouse Canada Inc.
†Weston Bakeries Limited
†Westroc Industries Limited
†Westronic Inc.
†Wheatley Canada Ltd.
†White Ram Knitting Co. Limited
†Wild Rose Furniture Mfg. Ltd.
†Willowglen Systems Ltd.
†Window Coverings Inc.
†Wormald Fire Systems
†Wy-Lee Industries Ltd.
†XL Foods Ltd.
†Yellowbird Products Limited
†Zipperlock Industries Ltd.
†Zodiac Cabinets Inc.

CALMAR

†Collins Whip'n Tack
†Urecon Ltd./Ltée.

CAMROSE

†Bowes Publishers Limited
†Byers Flour Mills Ltd.
†Camrose Booster Ltd.
†Camrose Canadian, The
†Cargill Limited/Limitée
†Domtar Inc., Wood Preserving Division
†Hoyme Manufacturing Inc.
†Northern Alberta Dairy Pool, Limited
†Stelco Inc.
†Sunny Boy Limited
†United Feeds
†United Grain Growers Limited
†Wetaskiwin Times Advertiser

CANMORE

†BURNCO Rock Products Ltd.

CAROLINE

†Amoco Canada Petroleum Company Ltd.

CARSELAND

†Bell Pole Co. Ltd.
†ICI Canada Inc.
†Cominco Ltd.

CARSTAIRS

†Custom Woollen Mills Ltd.
†Home Oil Company Limited

CESSFORD

†Amoco Canada Petroleum Company Ltd.

CLARESHOLM

†Lakeside Milling, A Division of Lakeside Feeders Ltd.
†Mocoat Industries Ltd.
†Richardson Foods Limited
†Trus Joist Canada
†Woodsmith Distributors Limited

CLOVER BAR

†TBG Contracting Ltd.

COALDALE

†Berdick Manufacturing Lethbridge Ltd.
†Intercontinental Truck Body Ltd.

COCHRANE

†BURNCO Rock Products Ltd.

ALDESYDE

†Rona-B Lead Shot Industries, Limited
†Spray Lake Sawmills (1980) Ltd.

COLD LAKE

Lafarge Construction Materials, Northern
Alberta Region, A Div. of Lafarge Canada
Inc.

COLEMAN

†Summit Lime Works, Limited

COLLEGE HEIGHTS

†Parkland Furniture Mfg. Ltd.
†Pelorus Electronics Ltd.

CRANBERRY

Shell Canada Limited

CROSSFIELD

Amoco Canada Petroleum Company Ltd.
Plasti-Fab Ltd.
Western Rock Bit Company Limited

DELBURNE

†Delburne Foundry Ltd.

DIDSBURY

Champion Feed Services Ltd.

DRUMHELLER

Canadian Technical Tape Ltd.
†Drumheller Mail
General Chemical Canada Ltd.
†Inland Plastics Ltd.
Ralston, W., (Canada) Inc.

DRAYTON VALLEY

Bowes Publishers Limited
†GM Check Valves Ltd.
Weyerhaeuser Canada Ltd.
Weyerhaeuser Canada Ltd., Alberta
Division

DUFFIELD

†Rocky Mountain Processing Ltd.

EDMONTON

†A & H Steel Ltd.
ABF Business Forms Limited
†Academy Petroleum Industries
†Accabord Millwork Ltd.
†ACT Computer Services Ltd.
†Acumen Steel Division of Simco Holdings
Ltd.
†Advance Tool & Die Ltd.
AFG Glass Inc.
†Airlite Neon Sign Mfg. Co. Ltd.
†Alberta Forge Products Ltd.
†Alberta Honey Producers Co-operative
Limited
†Alberta Glove Co. Ltd.
†Alberta Fire Safe Ltd.
†Alberta Microelectronic Centre
†Alberta Production Machining Ltd.
†Alberta Stamp & Marking Co., Ltd.
†Alberta Tractor Parts
†Alberta Eavestroughing (Edmonton) Ltd.
†Alberta Power Limited
†Alberta Traffic Supply Ltd.
†Alberta Compressor Valve Co. Ltd.
†Alberta Mint, The
†Alberta Book Bindery
†Alberta Oil Tool Division, Dover Corporation
(Canada) Limited
Alcan Smelters and Chemicals Limited
Alchem Inc.
†Alco Gas & Oil Production Equipment Ltd.
†Allarcom Limited
†Almac Machine Works Ltd.
†Almac Metal Industries Ltd.
†Alsask Processors Co. Ltd.
†Altemp Sensors Inc.
†Altex Heat Exchanger Ltd.
Aluminex Extrusions Limited
†Ambucraft Services Ltd.
†American Brass & Aluminum Foundry
Limited

†AMF Tuboscope Division AMF Canada Ltd.
Amoco Canada Petroleum Company Ltd.
†Andor Scientific Services Ltd.
†Apex Central Upholstery Corp.
†Argo Handling Systems Ltd.
†Argus Machine Co. Ltd.
†Armand Truck & Body Works Ltd.
Artek Group Limited, The
†Artmet
ATCO Enterprises Ltd.
†Athabasca Research Corporation Ltd.
†Atlas Book Bindery (1961) Ltd., The
†ATP Manufacturing Co. Ltd.
†B.S.L. Machine Ltd.
†B.T.U. Panels Ltd.
†Babco Electric & Engineering Ltd.
†Baker Electronic Enterprises Inc.
Barber Industries Ltd.
†Bartronics (1972) Ltd.
†Battery Electric Mfg. & Service Ltd.
†Beaver Plastics Ltd.
Bee Maid Honey Ltd.
†Behrends Bronze Limited
†Bennett & Emmott (1986) Ltd.
Betz Inc.
†Biomira Inc.
†Black Cat Blades
†Blacklaw Industrial Equipment Limited
†Blanchett Neon Limited
†Bloemhof Industries (1986) Ltd.
†Blue Ridge Lumber (1981) Ltd.
†Bobwood Industries
Borden Packaging and Industrial Products
- Canada
†Boreal Machine Ltd.
†Bouchard Electric Ltd.
†Bowes Publishers Limited
†Brown & Root Ltd.
†Brytex Building Systems Inc.
Building Products of Canada Limited
Burns Foods Limited
†C.P.W. Valve & Instruments Ltd.
CAE Fiberglass Ltd., A Division of CAE
Industries Ltd.
CAE Industries Ltd.
†Campbell Industries Ltd.
†Camrose Electric Controls Limited
†Camtray Systems Inc.
†Can-Alta Bindery & Stationery Corporation
†Can-Cell Industries Inc.
Canada Cup Inc.
Canada Packers Inc., Shur-Gain Division
Canada Packers Inc.
Canadian Meter Company Inc.
Canadian Liquid Air Ltd.
†Canadian Oilfield Service & Supply
Directory Ltd.
Canron Inc.
†Canterra Electronics International Inc.
Canvil, Ltd.
†Capital Packers Limited
†Caproco (1987) Limited
†Cardium Tool Services
†Carry, C. W., Ltd.
†Carrying Industries of Alberta (1984) Ltd.
Celanese Canada Inc.
†Celufibre Industries Inc.
†Centennial Zinc Plating Ltd.
†Central Hydraulic Manufacturing Co., Ltd.
†Central Alberta Meat Co. Ltd.
†Central Fabricators Ltd.
†Cessco Fabrication & Engineering Limited
Chemonics Industries (Canada) Ltd.
Childers Products Company Ltd.
†Cis Can Sales (Western) Ltd.
†Clarepine Industries Inc.
†Climate-Master Inc.
Cocoa-Cola Beverages
†Coles Printing Co. (1975) Ltd.
†Comeau, A., & Associates Ltd.
†Company's Coming Publishing Limited
Conair Aviation Ltd.
Consolidated Concrete Limited
†Control Drilling Service (1987) Ltd.
Cooper Industries, Oil Tool Division
†Corporate Decals
†Cowan Decals Ltd.
†CP Rubber Inc.

†CRC-Evans Canada Ltd.
CSM Canadian Steel Manufacturing Inc.
Custom Glass Ltd.
†Custom Tool & Die Ltd.
†CXT Limited
†Cyberscope Industries Inc.
†Cyclone Engineering Sales Ltd.
†Daam Galvanizing Inc.
†Dacro Industries Ltd.
Data Business Forms
†Datek Industries Limited
Davis and Henderson Ltd.
Davis Wire Industries Ltd.
†Delton Cabinet Mfg. Ltd.
†Deluxe Van & Body Ltd.
†Desco Corporation
Diversey Inc.
†Dolphin Mfg. (1987) Ltd.
Dominion Tanners, Div. of United
Canadian Shares Limited
Dominion Chain Division of Babcock
Industries Canada Inc.
Domtar Construction Materials
Domtar Packaging, Corrugated Containers
Division
Dover Elevators Canada
†Drader Manufacturing Industries Ltd.
†Dreco Energy Services Ltd.
DRG Globe Envelopes
Durametallic Canada Inc.
†Durex Steel & Alloy Industries Ltd.
E I F Sales Ltd.
†Eastman Christensen Canada Limited
†Eberhard's Custom Woodwork Ltd.
Ecco Heating Products Ltd.
†Ed-Web Printers (1986) Ltd.
Edcon
†Edmonton Supply Co.
†Edmonton Auger & Bit Service Ltd.
†Edmonton Exchanger & Refinery Services
Ltd.
†Edmonton Hydra-Matic Ltd.
†Edmonton Auto Spring Works Ltd.
†Edmonton Journal, A Division of Southam
Inc.
†Edmonton Truck Body Ltd.
†Edmonton Plastics Ltd.
†Edmonton Rubber Stamp (1984) Ltd.
†Edmonton Tent & Awning Inc.
Electric Power Equipment Limited
†Emery Apparel Canada Inc.
†Endura Manufacturing Co. Ltd.
†Engine Rebuilders Ltd.
†Equibuilt Window Systems Inc.
Erichsen Industries Ltd.
†Eskimo Steel Ltd.
†Estevan Coal Corporation
†F D Y Furniture Manufacturing Ltd.
†Facchin Foods Company, Div. of Primo
Foods Ltd.
†Factor Forms Limited
†Failing, George E., Supply Company
†Fairmont Electroplating (1990) Ltd.
Farris Industries Canada
Federated Co-operatives Limited
Fiberglas Canada Inc.
†Fieldco Mfg. Inc.
Fisher Controls Company of Canada
Limited
Formules D'Affaires Data Une Division de
Formules D'Affaires Data Ltée
†G.I.C. Structures Inc.
†Gainers Inc.
†General Systems Research Inc.
†General Body & Equipment Ltd.
General Business Forms Ltd.
†Glenora Lumber & Building Supplies Ltd.
Grace, W. R., & Co. of Canada Ltd.,
Construction Products Division
†Gray Beverage Inc., Alberta Division
Gray Beverage Inc.
†Great Plains Steel Products Limited
Great West Steel/Western Bridge Division
†Greer, W. E., Ltd.
†Grenco Industries Ltd.
†Griffith Oil Tool
†Grip-Rite Carpet Accessories Ltd.
†GT Metal Products & Plating Ltd.

†H.P.I. Beverages Ltd.
†Hallmark Garments Mfg. Ltd.
†Harding Instruments Co. Ltd.
†Haro-Phil Garment Fabricators
Harris Steel Group Inc.
†Headhunters Diesel Ltd.
Heinz, H. J., Company of Canada, Ltd.
†Heritage Foods Ltd.
†Hi-Kalibre Equipment Ltd.
†Hi-Signs Manufacturing Ltd.
†High Speed Printing
†Holland, Marv, Industries, Ltd.
Hook Outdoor Advertising, a division of Jim
Pattison Industries Ltd.
†Hook Outdoor Advertising, Div. Jim
Pattison Industries Ltd.
†Huff, William, Advertising Ltd.
†Humphrey Aluminum Windows Ltd.
Hunter Douglas Canada Inc.
†Hurtig Publishers Ltd.
Husky Oil Ltd.
†Hydramach
†I. & S. Produce Ltd.
†IDACOM Electronics Ltd.
†IMC International Mascot Corp.
†Indal Metals, Division of Indal Limited
†Industrial Machine Shop Ltd.
†Industrial Fiberglas Contractors Ltd.
Industrial Wire & Iron Works Canada Ltd.
†Inland Advertising & Promotions Ltd.
†Inland Cement Limited
Innova Envelope, a Div. Abitibi-Price Inc.
†Inspira Systems Ltd.
Inventronics Limited
Ipsco Inc.
†Ironco Iron Works Ltd.
I-XL Industries Ltd.
†Jackson Power & Electric Ltd.
†Jasper Millwork Ltd.
†Jasper Printing Group Ltd., The
Javex Manufacturing Canada, Division of
Colgate Palmolive Canada
†Jay-Arr Mfg. Ltd.
†Jet-Lube of Canada Ltd.
†Ken Den Crests Limited
†Kluane Mountaineering Ltd.
†Kremco
Kroehler Furniture Co., Division of
Strathearn House Group Limited
†Kruger, P., Concrete Products Ltd.
†Labatt's Prairie Region
Lafarge Canada Inc.
†Lafarge Construction Materials, Northern
Alberta Region, A Div. of Lafarge Canada
Inc.
†LaFleche Brothers Inc.
†Lakeland Peat Moss Ltd.
†Lakewood Systems Ltd.
†Larsen & D'Amico Mfg. Ltd.
Layfield Plastics (1978) Ltd.
†Lennox Welding & Supply
Levi Strauss & Co. (Canada) Inc.
†Lister Industries Ltd.
Loewen Windows
†Lone Pine Publishing
†Lucerne Foods Ltd.
†Lupes Caps Ltd.
†M & M Trailer Co. Inc.
McCormick Canada Inc.
†McCoy Bros. Group
†McCready Manufacturing Ltd.
†McDermid Studios (1974) Ltd.
†McFarlane Wood Products Co. Ltd.
McGavin Foods Limited
†McKinley & Taylor Ltd.
†McKinney Machine Company Ltd.
Maclean Hunter Limited
MacMillan Bathurst Inc.
†McMurray Store Fixtures (1981) Ltd.
†Majestic Heating Products Ltd.
†Malibou Equipies & Ventures Ltd.
Master Builders Technologies Ltd.
†Master Flo Valve Inc.
†Mastercraft Cabinet Manufacturing Ltd.
Matheson Gas Products Canada Inc.
Mayers Fibre Tube & Core 57151 Manitoba
Ltd.
†Mercury Sportswear Mfg. Ltd.

GEOGRAPHICAL SECTION

—*Alberta* G-5

†Metal Fabricators and Welding Ltd.
 †Micro Industries (Alberta) Ltd.
 †Millar Western Pulp Ltd.
 Modine of Canada, Ltd.
 †Mohawk Lumber & Supplies Ltd.
 Molson Breweries
 Moore Corporation Limited
 †Moore Printing Co. Ltd.
 †Mr. Mattress Maker Western, Division of
 Norphil Enterprises Ltd.
 †MSR Mag Metr Mfg. Ltd.
 †Murdock Production Equipment, Division
 of Tracel Holdings Ltd.
 †Myrias Research Corporation
 National General Filter Products Limited
 National Concrete Accessories/Acro-
 Richmond
 National-Oilwell Canada Ltd.
 Neon Products Limited
 †Network A-V Innovations Inc.
 †North Star Flow Products Inc.
 †North Star Ropes (1971) Ltd.
 †North West Tent & Awning Ltd.
 †Northern Alberta Dairy Pool, Limited
 †Northern Steel Inc.
 †Northern Alberta Prosthetic & Orthotic
 Serv. Ltd.
 †Northgate Trailer Industries Ltd.
 †Northwestern Utilities Limited
 †Northwest Industries Limited
 Norwood Foundry Limited
 †Nutron Manufacturing Ltd.
 †Ostrem Chemical Co., Ltd.
 †Oxford Machine & Welding Ltd.
 †Pacal Blades of Canada, Ltd.
 Pacific Industries Limited Div. MacKenzie
 & Feimann Limited
 Palm Dairies Limited
 †Pazder Graphics Center Ltd.
 †PCL Construction Group Inc.
 Peacock Inc.
 †Penta Binding Ltd.
 †Perma Seal Glass Ltd.
 Perma Tubes Ltd.
 Permanent Concrete
 Petro-Canada Inc.
 Petro Equipment Sales Ltd.
 †Petroliia Plastics Inc.
 †PF Manufacturing Ltd.
 †Phoenix Fence (1986) Ltd.
 †Pioneer Press Ltd.
 †Placo Manufacturing Ltd.
 †Polytubes (West) Inc.
 †Porta-Test Inc.
 Pounder Emulsions, A Div. of Husky Oil
 Operations Ltd.
 †Prairie Margarine Inc.
 †Precimax Mfg. Ltd.
 †Precision Chemical Manufacturer Ltd.
 †Premier Envelope Ltd.
 Primo Foods Limited
 †Proline Pipe Equipment Inc.
 †PSL Partition Systems Ltd.
 Pyrotenax, Div. of Phillips Cables Ltd.
 †Quality Fabricating & Supply Limited
 †Quality Steel Foundries Ltd.
 †R & M Chemicals Ltd.
 †Raylo Chemicals Division of Terochem
 Laboratories
 †Reinhold Industries Ltd.
 †Reliable Printing Ltd.
 Remco Memorials Ltd.
 †Research Electronics (Reselco) Ltd.
 †Reynolds Manufacturing
 †Rice Engineering & Operating Ltd.
 Rieger Printing Ink Co. Ltd.
 †Ringbinder and Vinyl Products (Western)
 Ltd.
 †Roadway Trailers Ltd.
 †Roam Enterprises Marketing Corporation
 Limited
 Robin Hood Multifoods Inc.
 †Ronalds Printing, Edmonton Division
 †Russell Technologies Inc.
 RW Packaging Ltd.
 Samuel, Son & Company Limited
 †Sarman Custom Metal Fabrication (1984)
 Ltd.

†Scandinavian Light Co. Edm. Ltd.
 Scepter Manufacturing Company Limited
 Schneider, J.M., Inc.
 †Sci Can Diagnostics Inc.
 Sealy Canada Ltd./Ltée.
 †Shaffer Western Hemisphere Inc.
 Shaw Laboratories Ltd.
 Shaw Pipe Protection Ltd.
 †Sherrex Systems Limited
 †Shippers Supply Inc.
 Siemens Electric Limited
 Siemens Electric Limited, Standard
 Products Group
 Sika Canada Inc.
 †Sil Silica
 †Silver Recovery Systems of Canada Ltd.
 Simson-Maxwell
 Sinclair & Valentine Inc.
 Solar Turbines Canada Ltd.
 †Soldan Fence & Metals Ltd.
 Sonoco Limited
 †South Side Ornamental Iron Works (1979)
 Ltd.
 †Spartan Press Ltd.
 †Special Tool Products Ltd.
 †Spencer-Lemaire Industries Ltd.
 Square D Canada
 †SR Metal Protection Ltd.
 †Steel Craft Door Products Ltd.
 Stelco Inc.
 Sternson Group, The
 Strathearn House Group Limited
 †Stream-Flo Industries Ltd.
 †Stylemaster Slacks Ltd.
 †Styletex Manufacturing Ltd.
 Sulzer Bingham Pumps Inc.
 Sunchild Forest Products 1983
 †Sundancer Sportswear Mfg. Co. Ltd.
 †Sunland Foods
 †Superbolt Inc. of Canada Ltd.
 †Superior Furniture Systems Mfg. Inc.
 †Superior Sash & Supply (A Division of
 Clareco Canada Ltd.)
 †Supreme Steel Ltd.
 Synkoloid Company of Canada, The
 †Szantech Machine Tools Inc.
 †Tate Power (1984) Ltd.
 †TBG Contracting Ltd.
 †Telematic Controls Inc.
 †Telford Oilfield Products Ltd.
 †Thermo Design Engineering Ltd.
 Thermo Electric (Canada) Ltd.
 Thomson, A.R., Ltd.
 †Titan Foundry Ltd.
 †Totem Welding Co. Ltd.
 †Tower Paint, a division of Cloverdale Paint
 Inc.
 †Tri-Service Oilfield Manufacturing Ltd.
 †Trinity Electronics Systems Ltd.
 †Triple M Fiberglass Ltd.
 †Tru-Fit Cabinets, A Division of M.L.A. Inc.
 †Tru-Temp Electric Heat Ltd.
 UFL Foods Inc.
 Union Carbide Canada Limited
 Union Carbide Performance Plastics,
 Flexible Packaging Division
 United Electric Controls (Canada) Ltd.
 United Feeds
 United Grain Growers Limited
 †Universe Machine Corporation
 †Upright Bros., Ltd.
 Valgro Ltd.
 Valley Blades Limited
 †Valtek Controls Ltd.
 †Van's Sausage Co.
 †Vet's Steel Products Co. Ltd.
 Vigoro Inc.
 †Viscon Contact Lens Manufacturing
 Limited
 †Vista Laboratories Ltd.
 W.S. Tyler Canada
 †Waiward Steel Fabricators Ltd.
 Walker Steel Corporation
 †Walters Oil Tool Machine Ltd.
 Warren Paving & Materials Group Limited,
 The
 †Waterblast Manufacturing of Canada Ltd.
 †Weatherford Oil Tool Co. (1983) Ltd.

Weldco Limited
 †Wells-Hall Fabrication & Construction
 Limited
 †Welsh, R. J., Ltd.
 West Coast Reduction Ltd.
 Westank-Willock, a Division of Willock
 Industries Ltd.
 †Western Electromarker Ltd.
 †Western Archrib, A Division of 316291
 Alberta Ltd.
 †Western Truck Body Mfg.(1988) Ltd.
 †Western Steel Fabricators Alberta Ltd.
 Western Concord Manufacturing Limited
 †Western Instruments, Inc.
 †Westfold Cartons Ltd.
 Weston Bakeries Limited
 †Weyerhaeuser Canada Ltd., Alberta
 Division
 †White Stag, a Division of Warnaco of
 Canada Limited
 Wickett & Craig, Limited
 Williams & Wilson Ltd., Engineered
 Products Division
 †Willis Printing and Lithographing Co. Ltd.
 Willmar Window Industries Ltd.
 †Wing's Foods of Alberta Ltd.
 †Winner Garment Industries Ltd.
 †Winter Art Glass Studio, Inc.
 †Woodview Cabinets & Doors Ltd.
 †Zeidler Forest Industries Ltd.

EDSON

Amoco Canada Petroleum Company Ltd.
 †Blue Dolphin Publishers Ltd.
 †Sundance Forest Industries Ltd.
 Weyerhaeuser Canada Ltd., Alberta
 Division
 Weyerhaeuser Canada Ltd.

ELK POINT

Amoco Canada Petroleum Company Ltd.

EMPRESS

Amoco Canada Petroleum Company Ltd.
 Petro-Canada Inc.

EVANSBURG

Bowes Publishers Limited
 Northern Alberta Dairy Pool, Limited

EXSHAW

Baymag
 Lafarge Canada Inc.

FAIRVIEW

†Schierbeck Printing & Publishing Ltd.

FALHER

†Falher Alfaifa Ltd.

FORESTBURG

Alberta Power Limited

FORT MACLEOD

Crestbrook Forest Industries Ltd.
 †Giant Hand Manufacturing Co. Limited

FORT MCMURRAY

Alberta Power Limited
 Bowes Publishers Limited
 Lafarge Construction Materials, Northern
 Alberta Region, A Div. of Lafrage Canada
 Inc.
 †Northland Forest Products Ltd.
 Peacock Inc.
 Suncor Inc.
 †Syncrude Canada Limited

FORT SASKATCHEWAN

†Alberta Food Products
 Amoco Canada Petroleum Company Ltd.
 Bowes Publishers Limited
 Dearborn Chemical Co., Ltd.
 Dow Chemical Canada Inc.

Lafarge Construction Materials, Northern
 Alberta Region, A Div. of Lafrage Canada
 Inc.
 Liquid Carbonic Inc.
 †Prospec Chemicals Ltd.
 Sherritt Gordon Limited
 †Skyline Products Ltd.
 TBG Contracting Ltd.
 Tennant, Charles & Co. (Canada) Limited
 †Thio-Pet Chemicals Ltd.
 Union Carbide Canada Limited

GLENWOOD

Central Alberta Dairy Pool

GORDONDALE

Shell Canada Limited

GRANDE CACHE

Alberta Power Limited
 Smoky River Holdings Ltd.

GRANDE PRAIRIE

Bowes Publishers Limited
 †Canadian Forest Products Ltd. - Alberta
 Operations
 Canadian Forest Products Ltd.
 Champion Feed Services Ltd.
 †G.P. Steel Fabricators Ltd.
 Lafarge Construction Materials, Northern
 Alberta Region, A Div. of Lafrage Canada
 Inc.
 †Menzies Printers Ltd.
 Noranda Inc.
 †Northern Bottling Limited
 Northern Alberta Dairy Pool, Limited
 Procter & Gamble Inc.
 †Risley Equipment Ltd.
 †Steel Industries of Grande Prairie Ltd.
 †Swan Industries

HAMBURG

Shell Canada Limited

HANNA

TransAlta Utilities Corporation

HARDISTY

Home Oil Company Limited

HAZELL

Summit Lime Works, Limited

HIGH LEVEL

Argo Sales Ltd.

HIGH PRAIRIE

†Buchanan Lumber

HIGH RIVER

Cargill Limited/Limitée
 †Eamors Custom Saddlery Ltd.
 †Holtan Publishing Ltd.

HINES CREEK

Canadian Forest Products Ltd. - Alberta
 Operations
 Canadian Forest Products Ltd.
 †Zavisha Sawmills Ltd.

HINTON

Bowes Publishers Limited
 Lafarge Construction Materials, Northern
 Alberta Region, A Div. of Lafrage Canada
 Inc.
 Weldwood of Canada Limited
 †Weldwood of Canada Limited, Hinton
 Division

HOPE CREEK

Shell Canada Limited

Head offices are indicated by the symbol †.

INNISFAIL

†Innisfail Province, The
Manville Canada Inc.
†Metal Form Div. of 406884 Alberta Ltd.
Parkland Refining Ltd.
Shell Canada Limited
†Western Pet Foods, Division of United
Feeds

JASPER

Alberta Power Limited

JOFFRE

Alberta Gas Ethylene Company, The
Cominco Ltd.
Nova Petrochemicals Division

JUMPING POUND

Shell Canada Limited

KANANASKIS

Continental Lime Ltd.

KAYBOB SOUTH

Amoco Canada Petroleum Company Ltd.

KEEPPHILLS

TransAlta Utilities Corporation

LACOMBE

†Chigwell Industries Ltd.
†Juniper Emblems Ltd.
†Thompson-Pallister Bait Co. Ltd.

LEDUC

BW/IP International Ltd., Byron Jackson
Products
†Kuny's Leather Manufacturing Co. Ltd.
†Leduc Truss (1981) Ltd.
†Lynard Publishers Ltd.

LEGAL

†Legal Alfalfa Products Ltd.

LEISMER

Home Oil Company Limited

LETHBRIDGE

†Amalgamated Beverages Ltd.
Armtec
†Big M Plastics Limited
Borden-Catelli Food Service
†Braman Furniture Mfg. Ltd.
Burns Foods Limited
†Burns Meats A Division of Burns Foods Ltd.
Canada Packers Inc., Shur-Gain Division
Canada Packers Inc.
†Canbra Foods Ltd.
Cargill Limited/Limitée
Central Alberta Dairy Pool
†Charlton & Hill Limited
†Chemstone Veneering Co. Ltd.
†City Packers Ltd.
Consolidated Concrete Limited
Daco Laboratories Limited
†Ducan Industries (1977) Ltd.
†Edwards Grain Guard
†Elite Wood Products
†Ellison Enterprises Ltd.
†Ellison Milling Company
Empress Foods Ltd.
†Flexahopper Plastics Ltd.
Gilbey Canada Inc.
†Glascon Ltd.
†Hagen Electric (Lethbridge) Ltd.
†Haul-All Equipment Ltd.
†Hunt Welding Service Ltd.
Husky Oil Ltd.
Kawneer Company Canada Limited
†Kirchner Machine Limited
†Lethbridge Industries Ltd.
†Lethbridge Iron Works Co. Limited
†Lethbridge Herald, The, Div. of Thomson
Newspapers

†Lethbridge Concrete Products, A Division
of Canada Cement Lafarge Ltd.
†Liberty Boilers & Mechancial Services Inc.
†LS Edwards Inc.
†Mountain Minerals Co. Ltd.
†National Neon Displays Limited
†Niven Truck Equipment Ltd.
†Nord Precast Concrete Ltd.
NovAtel Communications Ltd.
†Palliser Distillers
Palm Dairies Limited
Pounder Emulsions, A Div. of Husky Oil
Operations Ltd.
†Premieremix Feeds Ltd.
†Regent Home Systems
†Rehab Workshop
†Robins Southern Printing (1990) Ltd.
†Royal Trailer Co. Ltd.
TBG Contracting Ltd.
†Timber-Tech Truss Systems Ltd.
†Triple E Homes Ltd.
Triple E Canada Ltd.
United Feeds
United Grain Growers Limited
†Victory Equipment (1983) Limited
Warren Paving & Materials Group Limited,
The
West Coast Reduction Ltd.
York Farms, Division of Canada Packers
Inc.

LINDBERGH

Canadian Salt Company Limited, The

LINDEN

†Courtney Berg Industries Ltd.
Feed-Rite Ltd.
†Walbern Agri Systems Ltd.

LLOYDMINSTER

Domtar Construction Materials
Elsro Asphalt Ltd.
Greif Containers Inc.
Husky Oil Ltd.
Koch Materials Company
†Meridian Printing Co. Ltd.
†Nelson Lumber Company Ltd.
†O.E.M. Enterprises Ltd.
United Grain Growers Limited
†United Oilseed Products Inc.
†Universal Industries Ltd.

LONE PINE CREEK

Amoco Canada Petroleum Company Ltd.

MARTEN HILLS

Home Oil Company Limited

MAYERTHORPE

Bowes Publishers Limited
Champion Feed Services Ltd.
†Paddle Valley Products Ltd.
Nova Corporation of Alberta

MEDICINE HAT

†Alberta Linseed (1986) Inc.
BURNCO Rock Products Ltd.
†Canadian Fertilizers Limited
Canadian Liquid Air Ltd.
†Cancarb Limited
†Catalyst Recovery Canada Ltd.
Central Alberta Dairy Pool
Crain, R. L., Inc.
Crane Canada Inc.
Goodyear Canada Inc.
†Hat Concrete Limited
†Holmes Printing, A Division of Val Marshall
Printing (1969) Ltd.
†Hy-Point Feeds Limited
†Hycroft China Ltd.
†Independent Micro Consulting
†Indepor Inc.
†I-XL Industries Ltd.
†Medicine Hat News, The, A Division of
Southam Inc.
Nova Petrochemicals Division

Novacor Chemicals Ltd., Methanol Division
Ogilvie Mills Ltd.
†Plainsman Clays Limited
†Scott, S.F., Manufacturing Co. Ltd.
Select Hockey Sticks Ltd.
†Vertican Western Inc.
†Wittke Iron Works Co. Ltd.

MEETING CREEK

†Versa Fibreglass Products Ltd.

METISKOW

Agassiz Resources Ltd., Francana Minerals
Division

MIDNAPORE

United Feeds
United Grain Growers Limited

MORINVILLE

†Canadian Agri-Blend Ltd.
†Craig's Manufacturing (1981) Ltd.
G.I.C. Structures Inc.
Lafarge Construction Materials, Northern
Alberta Region, A Div. of Lafarge Canada
Inc.
†Polestar Communication Ltd.

MOUNTAIN VIEW

†Caribou Clothes Ltd.

NANTON

†Nanton Spring Water Co. Ltd.

MYNARSKI PARK

Innisfail Province, The

NANTON

†Nanton Foods Ltd.
†Two-W Livestock Equipment Ltd.

NISKU

AMF Tuboscope Division AMF Canada Ltd.
†Ampscot Equipment Ltd.
Argo Sales Ltd.
†Black, Sivalls & Bryson (Canada) Limited
Canadian Oxygen Limited
Chimo Equipment Ltd.
Chimo Polyurethanes Ltd.
Corab Services Ltd.
†Corod Industries Inc.
CP Rubber Inc.
†Dural Polymers of Canada
†F C Manufacturing Ltd.
†G.L.M. Tank & Equipment Ltd.
Lafarge Construction Materials, Northern
Alberta Region, A Div. of Lafarge Canada
Inc.
Lowe Valve Ltd.
†Lufkin Industries Canada Ltd.
†Makloc Buildings Inc.
†Marclin-Westel Ltd.
†Masterkote Lining Services division of
Milcorp Industries Limited
†Norwood Foundry Limited
†NRL Ltd.
Nusco Manufacturing Ltd.
Nusco Pipe & Supply Ltd.
†Precismeca Canada Ltd.
PRESSON Manufacturing Ltd.
†Reda Pump Limited
†Rotec Trailer & Equipment Ltd.
†Sandborn Roofs Inc.
†Specialty Precast Western Ltd.
†Technical Enterprise Division, Kenting
Projects Limited
†Travco Industrial Housing Ltd.
Tri-Service Oilfield Manufacturing Ltd.
Westeel Agricultural Products

OKOTOKS

BURNCO Rock Products Ltd.

OLDS

†Banner Gelatin Products (Canada) Ltd.
†Childspace Manufacturing Ltd.
†Leatherdale Publishing Ltd.
Petrosul International Ltd.
Premier Peat Moss Ltd.
United Feeds
United Grain Growers Limited

ONOWAY

Baroid of Canada, a division of Baroid
Corporation of Canada, Ltd.
TBG Contracting Ltd.

PEACE RIVER

Bowes Publishers Limited
Northern Alberta Dairy Pool, Limited
Shell Canada Limited

PICKARDVILLE

†Polar Bear Water Distillers Mfg. Co. Ltd.

PINCHER CREEK

†Pincher Creek Co-Operative Association,
Ltd.
Tiger Brand Knitting Co. Ltd.

RAINBOW LAKE

Alberta Power Limited
Nova Corporation of Alberta

RED DEER

†Adviser Publications
Ball Packaging Products Canada, Inc.
†Bomega Metals Ltd.
Bouchard Electric Ltd.
BURNCO Rock Products Ltd.
Canada Packers Inc., Shur-Gain Division
Canada Packers Inc.
†Central Alberta Dairy Pool
†Cosmos Enterprises
†Dyno-Vac Manufacturing (198D) Ltd.
Federal Pioneer Limited
Firan Corporation
Fletchers Fine Foods Ltd.
Ipsco Inc.
†McKee, W., Manufacturing Ltd.
†Mactronic Systems Ltd.
Moore Corporation Limited
National-Oilwell Canada Ltd.
†Parkland Refining Ltd.
†Quinn Pump Division, Quinn's Oilfield
Supply Ltd.
†Quinn's Oilfield Supply Ltd.
†Raven Printing Ltd.
†Red Deer Advocate Ltd.
Remco Memorials Ltd.
†Sauder Industries Limited, Tru Fit Millwork
Division
†Superior Emergency Equipment Ltd.
†Travelaire Trailer Canada Ltd.
Union Carbide Canada Limited
†Westridge Cabinets Ltd.

REDCLIFF

I-XL Industries Ltd.

REDWATER

Armtec
Esso Chemical Canada
†Four M Oilfield Services Ltd.
Imperial Oil Limited

RETLAW

Home Oil Company Limited

RICINUS

Amoco Canada Petroleum Company Ltd.

RIMBEY

†Record Publishing Limited

GEOGRAPHICAL SECTION

—British Columbia G-7

ROCKY MOUNTAIN HOUSE

†Hansen's, D & Y, Mechanical Enterprises Ltd.
Revelstoke Companies Ltd.

ROCKYFORD

†Superior Feed & Supply Ltd.

ROSALIND

M-I Drilling Fluids Canada, Inc.

RYCROFT

†Dika Industries Ltd.

ST. ALBERT

†Commercial Woodcrafts, Div. MacLab Enterprises Inc.
†Consolidated Concrete Limited
†Edcon
†Elstro Asphalt Ltd.
†Gazette Press Ltd.
LMG Reliance
†Pro-Western Plastics Ltd.
†St. Albert Precast Ltd.

ST. PAUL

Northern Alberta Dairy Pool, Limited
†St. Paul Journal Ltd.
†Tri-Hard Concrete Products Ltd.

SCOTFORD

Goodrich, B. F., Canada Inc.
Shell Canada Limited

SEBA BEACH

Fisons Horticulture Inc.

SENTINEL

Revelstoke Companies Ltd.

SEXSMITH

†Alberta Terminals Canola Crushers Ltd.

SHEERNESS

Alberta Power Limited

SHERWOOD PARK

Bowes Publishers Limited
†Educo International Inc.
†Hartshorn Mfg. Ltd.
†Hygaard Fine Foods Ltd.
†Klaus, L., Enterprises Ltd.

†W.P. Foods Inc.

SIMONETTE

Alberta Power Limited
Shell Canada Limited

SLAVE LAKE

Weldwood of Canada Limited
Zeidler Forest Industries Ltd.

SMITH

†Alberta Stake & Lath Ltd.

SMOKY LAKE

†Smoky Lake Alfalfa Processors

SOUTH ELKTON

Home Oil Company Limited

SOUTH ROSEVEAR

Shell Canada Limited

SPRUCE GROVE

ATCO Manufacturing & Leasing, A Division of ATCO Enterprises Ltd.
Bowes Publishers Limited
†Cabinet Maker (Spruce Grove) Ltd., The
Moloney Electric Corporation

STANDOFF

†Kainai Industries Ltd.

STETTLER

†Kellough Brothers Limited
Robin Hood Multifoods Inc.
†Score Energy Products Inc.
†Stettler Oilfield Mfg. Ltd.
†Stettler Independent Management Ltd.

STONY PLAIN

†Ardco Industries Ltd.
Bowes Publishers Limited
†Westmark Products Ltd.

STRATHCONA

Imperial Oil Limited

STRATHMORE

BURNCO Rock Products Ltd.

STROME

†Quicksilver Manufacturing Ltd.

STURGEON LAKE SOUTH

Amoco Canada Petroleum Company Ltd.

SUNDANCE

TransAlta Utilities Corporation

SUNDRE

Leatherdale Publishing Ltd.
Revelstoke Companies Ltd.

SWAN HILLS

Shell Canada Limited

SYLVAN LAKE

Amoco Canada Petroleum Company Ltd.

TABER

Alberta Sugar Company
Big 'O' Inc.
Empress Foods Ltd.
Hostess Frito-Lay
†Taber Times, The

THREE HILLS

Amoco Canada Petroleum Company Ltd.
†Kirk's Sheet Metal Products

TIELAND

Home Oil Company Limited

TILLEY

†Tirol Dehydraters Ltd.

TWO HILLS

†Highland Produce Ltd.

VALLEYVIEW

Alberta Power Limited
†Evergreen Snowfence

VAUXHALL

†Alberta Dehydrating Co. Limited
†Vauxhall Foods Limited

VEGREVILLE

†Ezee-On Manufacturing Ltd.
Northern Alberta Dairy Pool, Limited

VERMILION

†Renn-Vertec Inc.
†Vermilion Manufacturing and Machine Ltd.

VIKING

Northern Alberta Dairy Pool, Limited

VILLENEUVE

Western Instruments, Inc.

VULCAN

†Economy Metal Works Ltd.

WABAMUN

Empire Iron Works Ltd.
†Silver-Glo Picture Tube Ltd.
TransAlta Utilities Corporation

WATERTON

Shell Canada Limited

WEMBLEY

†Hillside Poultry Farms

WESTLOCK

†Alberta Ag-Industries Ltd.
Champion Feed Services Ltd.
Koppers International Canada Ltd./Ltée
Lafarge Construction Materials, Northern Alberta Region, A Div. of Lafarge Canada Inc.

WETASKIWIN

Bowes Publishers Limited
Central Alberta Dairy Pool
†Granpac Ltd.
Northern Alberta Dairy Pool, Limited
†Tru-Weld Grating Ltd.
†Wetaskiwin Times Advertiser

WHITECOURT

Amoco Canada Petroleum Company Ltd.
Bowes Publishers Limited
Millar Western Pulp Ltd.
National Silicates, Limited
†Redwood Enterprises

WINTERBURN

†C & P Pipe Hangers Ltd.
†Road King Trailer Manufacturing Inc.
†Sunchild Forest Products 1983

ZAMA

Amoco Canada Petroleum Company Ltd.

BRITISH COLUMBIA

ABBOTSFORD

†Abbotsford Growers Co-op Union
†Abby Furniture Manufacturing Ltd.
Ainsworth Lumber Co. Ltd.
American Wood Treaters
†B.C. Blueberry Co-op Association
Big 'O' Inc.
†Borak, J.F., Mfg. Ltd.
†Brisanna Craftworks
†Brookside Foods Ltd.
Burns Foods Limited
†Chek-Mate Archery Mfg. Ltd.
†Clayburn Industries Ltd.
†Coast Agri
Columbia Bitulithic Ltd.
†Conair Aviation Ltd.
†Country Kitchen Cabinets Ltd.
†Country Accents
Dairyland Foods
†Ellis Electronics Ltd.
†Flex-Lox Pipe Limited
†Fraser Valley Steel & Wire Ltd.
†Golden Valley Processors Inc.

†Hargobind Shake & Shingle Ltd.
†Harrington Industries Ltd.
†Hejo Industries Ltd.
†Hub Fire Engines & Equipment Ltd.
†Jesse Farms Ltd.
†L.A. Stained Glass & Woodworking
†McAllister Regalia Limited
†Mainland Machinery Ltd.
Monsanto Canada Inc.
†Mukhtiar & Sons Packers Ltd.
North Country Log Homes
†Nova Kitchens & Custom Cabinets Ltd.
†Pacific Agritronix Ltd.
†Pre-Con Products (1989) Ltd.
†Ritchie Smith Feeds Inc.
†Snowcrest Packers Ltd.
†Sumas Clay Products Ltd.
†Topnotch Nutri Limited
†True North Paddle & Necky Kayaks Ltd.
Universal Flavors Canada, Inc.
Vanderpol's Eggs Ltd.
Van Waters & Rogers Ltd.

Warren Paving & Materials Group Limited, The
†Western Canoeing Inc.
†Western Canada Recreational Vehicles Ltd.
†Western Pacific Doorland Ltd.
†White Lion Industries Inc.

AGASSIZ

†Manco Home Systems Limited

ALBION

Associated Cedar Products Ltd.

ALDERGROVE

†Allied Aluminum Products
†B & W Greenhouse Construction Ltd.
†Custom Outerwear
†Gunn Industries Ltd.
†Helton Industries Inc.
†Overlanders Manufacturing Inc.
†Premier Millwork Inc.
†Reid, Collins Nurseries Limited

†Spencer Signs
†Valcraft Printing Ltd.

ANAHIM LAKE

Carrier Lumber Ltd.

ARMSTRONG

†Armstrong Machine Shop Ltd.
†B.C. Pea Growers, Limited, The
†Bigfoot Industries Ltd.
†BWP Millwork Ltd.
Dairyland Foods
†Hytec Plumbing Products
Koppers International Canada Ltd./Ltée
†McLeods By-Products (1978) Ltd.
†Rogers Foods Ltd.
Topnotch Nutri Limited
United Feeds
United Grain Growers Limited
†Valley Fibrebath Ltd.

Head offices are indicated by the symbol †.

ASHCROFT

†Bundus, John, & Son Ltd.

BARNET

General Chemical Canada Ltd.

BRENTWOOD BAY

Leduc Truss (1981) Ltd.

BURNABY**See: Vancouver (Greater).****BURNS LAKE**

Eurocan Pulp & Paper Co.

CAMPBELL RIVER†Promac Industries Ltd.
†Raven Lumber Ltd.
†T-Mar Industries Ltd.**CANAL FLATS**

Crestbrook Forest Industries Ltd.

CANOE†Federated Co-operatives Limited
†Federated Co-operatives Ltd., Plywood Division**CASSIAR**

Princeton Mining Corporation

CASTLEGAR†Celgar Pulp Company
Citic B.C. Inc.
Spir-L-ok Industries Canada Limited
Stone-Consolidated Inc.
Westar Timber Ltd.**CHASE**

†Adams Lake Lumber

CHEMAINUSAdwood Manufacturing Ltd.
MacMillan Bloedel Limited
†Rai-Car Machine Works Ltd.
†Smith, Bill, Forest Products Ltd.**CHETWYND**Canadian Forest Products Ltd.
Petrosul International Ltd.
West Fraser Timber Co. Ltd.**CHILLIWACK**†Chilliwack Progress Limited, The
Douglas Manufactured Homes Ltd.
†Easy-Flo Vacuum System Ltd.
Fraser Valley Foods
Haas, John I., Hop Co. (Canada) Ltd.
†I.M.W. Industries Ltd.
†Kerkhoff Doors Inc.
†Lyle Forest Products Ltd.
†Murphy Aircraft Manufacturing Ltd.
†Ty-Crop Manufacturing Ltd.
Warren Paving & Materials Group Limited, The**CLEARBROOK**†Allsport Athletic Wear Inc.
B & W Greenhouse Construction Ltd.
†Clearbrook Window Industries Ltd.
†Clearbrook Hitch & Welding Ltd.
†Continental Traffic & Industrial Signs Inc.
†Dentech Products Limited
Empress Foods Ltd.
†Friesen Industries Ltd.
†Ocean Pacific Mfg. Ltd.**CLINTON**

Ainsworth Lumber Co. Ltd.

COBBLE HILL

†Bezzola's Juice Ltd.

COQUITLAM†Alpine Shotcrete Supply Inc.
†Alumet Mfg., Inc.
†Aluminex Extrusions Limited
†ASI Plastics Div. of Acryfab Specialties Inc.
†Columbia Bitulithic Ltd.
†Continental Steel Limited
†Destec Development Corp.
†Dickinson Mfg. Co. Ltd.
†Farabloc Development Corporation
†Feature Millwork Inc.
†Galigher Ash Division, Baker Hughes Canada Inc.
H.P.I. Beverages Ltd.
Indal Building Products
†Kavanagh Foods Ltd.
†Kay Son Steel Fabricators
†Kay-Son Steel Fabricators and Erectors Ltd.
†Landmark Metal Products Inc.
†M B Millwork Unlimited Mfg. Corp.
†Med-Ex Diagnostics of Canada Inc.
†Ortho Active Appliances Ltd.
†Poly-Chlor Plastic Industries Ltd.
†Port Mann Lumber Remanufacturing Ltd.
†Preisco Foods Ltd.
†TM Guard-All Fence Co. Inc.
†Ulstein Maritime Ltd.
Warren Paving & Materials Group Limited, The
†Wesgar Industries Ltd.
†Western Basic Ingredients Limited**COURTENAY**

Dairyland Foods

CRANBROOKCanadian Liquid Air Ltd.
†Crestbrook Forest Industries Ltd.
†Kootenay Advertiser**CRESTON**Crestbrook Forest Industries Ltd.
†Creston Valley Advance Ltd.
†Kootenay Candles
Labatt Breweries of British Columbia (Division of Labatt Brewing Company Limited)**CROFTON**

†Adwood Manufacturing Ltd.

DARFIELD

†Darfield Building Products Inc.

DAWSON CREEKNorthern Alberta Dairy Pool, Limited
Spir-L-ok Industries Canada Limited**DELTA**†Active Chemicals Ltd.
Advance Material Handling Limited
†Aquarius Products Ltd.
†B.V. Manufacturing Ltd.
†Bella Coola Fisheries Ltd.
†Brenwood Manufacturing (19B5) Ltd.
†Canadian Rubber & Steel Ltd.
†Canadian Autoparts Toyota Inc.
†Canex Controls Ltd.
†Chatterton Petrochemical Corporation
†Commercial Body Builders Ltd.
†Dean's Chocolates Ltd.
†Dees Communications Engineering Ltd.
†Delta Cedar Products Ltd.
†Delta Steel Industries Ltd.
†E I F Sales Ltd.
Ebco Industries Ltd.
Empire Iron Works Ltd.
†G & H Steel Industries, a division of Harris Rebar Inc.
Galigher Ash Division, Baker Hughes Canada Inc.
†Gray Beverage Inc.†I.M.F.S. International Marine Floatation Systems Inc.
Indal Metals, Division of Indal Limited
†Industrial Equipment Co. Ltd.
†Leslie Forest Products Ltd.
†Link Technologies (Canada) Ltd.
†Linwood Homes Ltd.
†Lochhead-Haggerty Engineering & Manufacturing Co. Ltd.
†Mantle Scales Ltd.
†Marsh Steel Ltd.
Master Builders Technologies Ltd.
†Modern Engineering (1973) Limited
PCL Packaging Limited
†Pearson, Ron, Boat Works.
†Phero Tech Inc.
†Polex Manufacturing (Canada) Ltd.
Roc-Crete Industries Ltd.
†Sabathil, S., & Son Ltd.
†Savolite Chemical Company, Limited
SEW-Eurodrive Company of Canada Ltd.
†Sharp Plastics Mfg. Ltd.
†Thomson, A.R., Ltd.
†Tilbury Cement Limited
†Topper Floating Structures Ltd.
†Tri-Metal Fabricators Ltd.
†Tristar Industries (19B4) Ltd.
†Vito Steel Boat & Barge Construction Ltd.**DOLLARTON**

McKenzie Barge & Marine Ways Ltd.

DONALD

Evans Products Co. Ltd.

DUNCAN†C & C Lath Mill Ltd.
†Coast Pacific Forest Products Ltd.
†Cowichan Professional Installation and Welding
†Duncan Cowichan News Leader
†Kolk Machine Shop Inc.
†Osborne Contracting Ltd.
†Promac Industries Ltd.
Topnotch Nutri Limited
West Coast Reduction Ltd.**EARLE CREEK**

Lafarge Concrete

ELKO

Crestbrook Forest Industries Ltd.

ERICKSON

†Huscroft, J. H., Ltd.

FORT NELSON

Petrosul International Ltd.

FORT ST. JAMES†Apollo Forest Products Ltd.
Canadian Forest Products Ltd.
†Fort Machine Works Ltd.
†Gregory Forest Products Ltd.**FORT ST. JOHN**Argo Sales Ltd.
Canadian Forest Products Ltd.
†Cusack's Welding Ltd.
Northern Alberta Dairy Pool, Limited
Peacock Inc.
†Wayland Industries Ltd.**FRASER LAKE**Endako Mines
Eurocan Pulp & Paper Co.
Noranda Inc.
West Fraser Timber Co. Ltd.**FRASER MILLS****See: Coquitlam****GALLOWAY**

†Canada Cedar Pole Preservers Limited

†Galloway Lumber Company Ltd.

GANGES†Embe Bakery Limited
†Gosset Wildlife Collection
Osborne Contracting Ltd.**HERIOT BAY**

†Walcan Seafood Ltd.

GOLD RIVER

Canadian Pacific Forest Products Limited

GOLDENEvans Products Co. Ltd.
Mountain Minerals Co. Ltd.**GRAND FORKS**†Bradford Enercon Inc.
Canpar Industries
†Interior Mill Equipment (1985) Ltd.
†Pope & Talbot Ltd.**GRANISLE**

Noranda Inc.

GRANVILLE ISLAND**See: Vancouver****HANEY**

Bell Pole Co. Ltd.

HEFFLEY CREEK

Tolko Industries Ltd.

HOPE†Calais Marine Ltd.
†Hope Machine Shop (19B1) Ltd.**HOUSTON**Eurocan Pulp & Paper Co.
†Joe's Machining and Fabricating Ltd.
Northwood Pulp and Timber Limited**HUNTINGDON**

†Clearbrook Iron Works Ltd.

INVERMERE

†North Star Planing Co. Ltd.

IOCO

Imperial Oil Limited

KAMLOOPS†Chemonics Industries (Canada) Ltd.
†Excel Industries Ltd.
Husky Oil Ltd.
†I.J. Manufacturing Ltd.
Industrial Equipment Co. Ltd.
†Kam-Pac Forest Products Ltd.
†Kamloops Iron Works Ltd.
Lafarge Canada Inc.
†Moly-Cop Canada
†Pacific Air & Vacuum Exchange Ltd.
†Palmer, R.L., Manufacturing Ltd.
Pollard Banknote Limited
Pounder Emulsions, A Div. of Husky Oil Operations Ltd.
Reichhold Limited/Limitée
†Valley Machine Ltd., A Manutech Co.
Weyerhaeuser Canada Ltd.**KASLO**

†Meadow Creek Cedar Ltd.

KELOWNA†Barski Industries (19B5) Ltd.
†Calona Wines Limited
†Campion Marine Inc.
†Decor Doors Mfg. Ltd.
†First Canadian Specialty Automotive Ltd.
†Glacier Mineral Water Inc.

GEOGRAPHICAL SECTION

—*British Columbia* G-9

†Glenmore Millwork
†Hart Industries
International Potter Distilling Corporation
†Kelowna Capital News Ltd.
†Kelowna Daily Courier, a Division of
Thomson B. C. Newspapers Limited, The
†Kitchen Fantasy
†Kurtlynn Industries Ltd.
†Lyman Lures Mfg.
†Maloney Steel Ltd.
†Mearl's Machine Works Ltd.
†Monashee Manufacturing Corporation Ltd.
†Norelco Cabinets (1989) Ltd.
†Northern Airborne Technology Ltd.
†Northside Steel Fabricators Ltd.
†Ocutech Canada Inc.
†Regatta Press Ltd.
†Reidco Metal Industries Ltd.
†Security RV Manufacturing Ltd.
†Sun-Rype Products Ltd.
†Valley Pacific Beverage Inc.
Vanguard Manufacturing
Western Star Trucks Inc.
Western Pacific Doorland Ltd.
†Windsor Industries Ltd.

KITIMAT

Alcan Smelters and Chemicals Limited
Canadian Liquid Air Ltd.
†Eurocan Pulp & Paper Co.
†Kitimat Iron & Metal
†Northern Sentinel Press Ltd.
Ocelot Chemical Inc.
West Fraser Timber Co. Ltd.

KITWANGA

Westar Timber Ltd.

LADNER

†Advance Material Handling Limited
†Seaside Paper Products Ltd.

LADYSMITH

Canadian Pacific Forest Products Limited
†Limberis Seafoods Ltd.

LANGLEY

†A.E. Concrete Precast Products Ltd.
†Able Truss Ltd.
†APS Architectural Precast Structures Ltd.
†BCM Manufacturing Limited
†Berron Enterprises Ltd.
†Big Toys Playstructures Ltd.
†Britco Structures
Calais Marine Ltd.
†Cambridge Cabinet Mfg. Ltd.
†Canadian Heating Products
Canron Inc.
Canron Pipe
†Century Oils (Canada) Inc.
CKF Inc.
†Collins Manufacturing Co. Ltd.
†Ecco Heating Products Ltd.
†Fireflex Manufacturing Limited
†Fitzwright Co. Ltd.
†Fraser Valley Mushroom Growers' Co-
operative Association
Gantron Hoists Limited
†Glas-Aire Industries Ltd.
†Islander RV Manufacturing Ltd.
†Janvid Enterprises Ltd.
†Justesen Products Corp.
Koch Materials Company
†KSM Stainless Steel Fabricators Ltd.
†Lantec Industries Inc.
Larson, Gerry, Associates Ltd.
†McGavin Foods Limited
†Mac Industrial Exhaust Shop Inc.
†Master Engineering Limited
†Nonad Plastic Products Ltd.
†Polaris Inflatable Boats Ltd.
Protein Foods Group Inc.
†Reliance Universal (B.C.) Limited
Silvan Natural Springs (1989) Ltd.
†Simalex Manufacturing Company Ltd.
†Skagit Manufacturing Company Ltd.

†Spir-L-ok Industries Canada Limited
Stahlkran Inc.
†Strategic Technologies Inc.
†Team Manufacturing Ltd.
†Tideco Industries Ltd.
†Wedgewood Industries Inc.
†Westcon Construction Products Ltd.
†Western Plastics Ltd.
†Wireman Products Inc.

LANTZVILLE

†Canber/Bercan Environmental Resources
Inc.

LAVINGTON

Consumers Packaging Inc.
Tolko Industries Ltd.

LILLOOET

Ainsworth Lumber Co. Ltd.

LOGAN LAKE

Rio Algom Limited/Limitée

LOUIS CREEK

Tolko Industries Ltd.

LUMBY

†Bell Pole Co. Ltd.
Gorman Bros. Lumber Ltd.
Weyerhaeuser Canada Ltd.

LYTTON

†Lytton Lumber Ltd.

MACKENZIE

†Finlay Forest Industries Ltd.

MALAKWA

Westar Timber Ltd.

MAPLE RIDGE

†Associated Cedar Products Ltd.
†B.W. Creative Wood Industries Ltd.
†Fraser Cedar Products Ltd.
†H & R Redi Mix Ltd.
†Haney Iron Works Ltd.
†Moli Energy (1990) Limited
†Pac-Deck Wood Specialties Ltd.
†Streifel Industries Ltd.
†XTC Industries Ltd.

MATSQUI

†Loewen Welding & Mfg. Ltd.

MCBRIDE

Zeidler Forest Industries Ltd.

MCLEESE LAKE

Noranda Inc.

MERRITT

†Aspen Planers Ltd.
†Merritt Machine Works Ltd.
Tolko Industries Ltd.
Weyerhaeuser Canada Ltd.

MIDWAY

Pope & Talbot Ltd.

MISSION

†American Wood Treaters
Fiberglas Canada Inc.
†Fraser Valley Forest Products Ltd.
Premdor
†Sandfire Scientific Limited
†Turners Building Products (1987) Ltd.
Vytec Corp.

MT. LEHMAN

†Joe's Custom Signs

NAKUSP

†Arrow Lakes Cedar Pole Co. Ltd.

NANAIMO

Armtec
Canadian Occidental Petroleum Ltd.
CanadianOxy Industrial Chemicals
Canadian Pacific Forest Products Limited
Columbia Bitulithic Ltd.
†Cowie Machine (1961) Limited
Liquid Carbonic Inc.
MacMillan Bloedel Limited
†Madill, S., Ltd.
†Nanaimo Foundry & Engineering Works,
Ltd., The
Ocean Construction Supplies Limited
Osborne Contracting Ltd.
†Scotch Bakery Ltd.
Shaw Laboratories Ltd.
Sonoco Limited
†Thomson Newspapers Limited, The
Nanaimo Daily Free Press Division
†Thorn Arts (1984)
Vancouver Blower Ltd.
Warren Paving & Materials Group Limited,
The

NANOOSE BAY

†Centre Island Cedar Products Ltd.

NEW WESTMINSTER

See: Vancouver (Greater).

NORTH BURNABY

See: Burnaby

NORTH SURREY

See: Surrey.

NORTH VANCOUVER

See: Vancouver (Greater)

OKANAGAN FALLS

†Sun Dew Foods Ltd.
Weyerhaeuser Canada Ltd.

OLIVER

Bright, T.G., & Co. Limited
†Rotheisler Equipment Ltd.
Sonax Acoustics Ltd.

ONE HUNDRED MILE HOUSE

†Ainsworth Lumber Co. Ltd.
Cariboo Redi-Mix & Contracting Ltd.
†EXCO Industries Ltd.
†Jaywood Custom Cabinets Ltd.
†Karlspring Mineralwater Corporation, The
Pacific Log Homes Ltd.
Weldwood of Canada Limited

OSOYOOS

†Sonax Acoustics Ltd.

PARKSVILLE

†Aquila Cedar Products Ltd.
National Silicates, Limited

PAVILION LAKE

Continental Lime Ltd.

PEACHLAND

Noranda Inc.

PENTICTON

†Berdick Mfg. (Pacific) Ltd.
†Blaze King Canada Ltd.
Bowes Publishers Limited
Cartier Wines & Beverages Corp.
†Cartier Wines & Beverages, Western Region
†Decor Woodware Ltd.
†Greenwood Forest Products (1983) Ltd.
†K & G Pool Products Ltd.

†Okanagan Turbo Sprayers Ltd.
†Okanagan Manufacturers, Division of Citair
Inc.
†Penticton Foundry Ltd.
†Penticton Herald
†Structurlam Products Ltd.
†Stuart Graphics (1985) Ltd.
* Timberjack Inc.
†Trophic Canada Ltd.

PITT MEADOWS

†Coastal Plastics Mfg. B.C. Ltd.
†Leyland Industries Ltd.
†North West Rubber Mats Ltd.

PORT ALBERNI

†Alberni Engineering & Shipyard Ltd.
Columbia Bitulithic Ltd.
MacMillan Bloedel Limited
†Port Machine Works (1976) Ltd.
Promac Industries Ltd.

PORT ALICE

Western Pulp Limited Partnership

PORT COQUITLAM

†A & A Foods Ltd.
†Bogardus Wilson Ltd.
†British Columbia Blind Co. Ltd.
†Coast Steel Fabricators Ltd.
†Corwest Fabrications Ltd.
†Ellett Copper & Brass
†Ellett Valve
†ESCO Limited
†Husky Camper Mfg. Co. Ltd.
†Imperial Sign Corporation
Indalex, Division of Indal Limited
†International Submarine Engineering Ltd.
†International Wire Products Ltd.
†International Bag Manufacturing Ltd.
†Kennametal Inc., Macro Division
†Lentia Manufacturing Ltd.
†Marine Plastics Ltd.
†Met-Tec Installations Ltd.
†Nafco Manufacturing Co. Ltd.
†Nutrion Health & Fitness Inc.
†Sinco Metal Fabricating Ltd.
†Softac Systems Ltd.
Stanley Door Systems, division of Stanley
Canada Inc.
†Stollco Industries Ltd.
†Transwest Dynequip
†Western Titanium
†Western Scale Co. Ltd.
†Windor Manufacturing Ltd.
†Wismer & Rawlings Electric Ltd.

PORT HARDY

Seafood Products, Company Ltd.
Trans-Pacific Fish Ltd.

PORT MCNEILL

†Micron Machine Works Ltd.

PORT MELLON

†Bayside Sawmills Ltd.

PORT MOODY

Andrés Wines Ltd.
†Andrés Wines (B.C.) Ltd.
†Canada Grease Works Ltd.
Eso Chemical Canada
†Gradan Developments Inc.
Ipsco Inc.
†Jott Industries Ltd.
Petro-Canada Inc.
†Pre Pak Industries Limited
Reichhold Limited/Limitée
Weldwood of Canada Limited

POWELL RIVER

†Aero Machine Shop (1967) Ltd.
†Cranberry Sheet Metal Ltd.
MacMillan Bloedel Limited
Princeton Mining Corporation

Head offices are indicated by the symbol †.

PRINCE GEORGE

†Arctic Manufacturing Ltd.
Armtec
ATCO Manufacturing & Leasing, A Division
of ATCO Enterprises Ltd.
†B.C. Chemicals Ltd.
Canadian Forest Products Ltd.
†Cariboo Chrome and Hydraulics Ltd.
†Carrier Lumber Ltd.
Columbia Bitulithic Ltd.
Diachem Industries Ltd.
Domtar Inc., Wood Preserving Division
Husky Oil Ltd.
International Potter Distilling Corporation
†Lakeland Mills (1973) Ltd.
Liquid Carbonic Inc.
†Muirhead Machinery Ltd.
†Nechako Beverages
†Nordic Log Homes Ltd.
†Northern Steel Ltd.
†Northwood Pulp and Timber Limited
Ocean Construction Supplies Limited
†Prince George Wood Preserving Ltd.
†Q. M. Industries
†Rustad Bros. & Co., Ltd.
Simson-Maxwell
†Spruce Capital Homes Ltd.
Valon Kone Brunette Ltd.
†Versatile Fab & Machine Ltd.
Warren Paving & Materials Group Limited,
The
Weldco Limited
†Woodland Windows Ltd.

PRINCE RUPERT

†Adventure Paving Ltd.
British Columbia Packers Limited
†Broadwater Industries Ltd.
†Certified Welding & Machining
†Harbour Machining
Nelson Bros. Fisheries, Limited
†Northwest Welding & Fabricating Ltd.
Ocean Fisheries Ltd.
†Prince Rupert Fishermen's Co-operative
Association

PRINCETON

Weyerhaeuser Canada Ltd.

QUALICUM BEACH

Osborne Contracting Ltd.

QUEEN CHARLOTTE

Adventure Paving Ltd.

QUESNEL

†Cariboo Redi-Mix & Contracting Ltd.
†Cariboo Pulp & Paper Company
†Quesnel River Pulp Company
†Quesnel Forest Products A Division of
Slocan Forest Products Ltd.
†Spartan Printing & Advertising Ltd.
Tolko Industries Ltd.
Weldwood of Canada Limited
West Fraser Timber Co. Ltd.

REVELSTOKE

Bell Pole Co. Ltd.
†Revelstoke Review Publishing Company,
Limited

RICHMOND

See: Vancouver (Greater)

ROSEDALE

Ty-Crop Manufacturing Ltd.

RUSKIN

Pac-Deck Wood Specialties Ltd.

SAANICHTON

†Wescraft Manufacturing Company Limited

SALMO

†Eaglewood Industries Ltd.
†Ymir Forest Products Ltd.

SALMON ARM

†Cast-All Concrete Ltd.
†Newnes Machine Ltd.
†Salmon Arm Machine (1986) Ltd.
†Top Rollshutters Inc.

SARDIS

†Fraser Valley Foods
†Haas, John I., Hop Co. (Canada) Ltd.
Pillsbury Canada Limited
†RMS-Ross Corporation
†Uneeda Wood Products Ltd.

SAVONA

Ainsworth Lumber Co. Ltd.

SECHELT

Construction Aggregates Ltd.

SHELLEY

Northwood Pulp and Timber Limited

SIDNEY

†Applied Microsystems Ltd.
†Canoe Cove Manufacturing Ltd.
†Ellehammer Industries Ltd.
†Nicholson Manufacturing Ltd.
†O'Ki Tackle Mfg. Ltd.
†Pacific Paper Greetings Inc.
†Philbrook's Boatyard Ltd.
†Professional Components Ltd.
†Quester Tangent Corporation
†Satellite Industries Ltd.
†Sidney Sheet Metal Works Ltd.
†Viking Air Ltd.

SKOOKUMCHUCK

Crestbrook Forest Industries Ltd.
†Mardis Logging Co. Ltd.

SMITHERS

Dairyland Foods
†Loran's Welding Ltd.
†R.S.F. Energy Ltd.
West Fraser Timber Co. Ltd.

SOOKE

†Gamma Communications Corporation
Lamford Forest Products Ltd.

SOUTH BURNABY

See: Burnaby

SOUTH HAZELTON

Westar Timber Ltd.

SPARWOOD

†Welo Windows Ltd.

SQUAMISH

Canadian Occidental Petroleum Ltd.
CanadianOxy Industrial Chemicals
Diachem Industries Ltd.
†Dilor Industries Ltd.
Weldwood of Canada Limited

STEVESTON

See: Vancouver (Greater)

SUMMERLAND

†Milne, Mrs. D.L., Cannery Ltd.

†Northern Fireplace Ltd.
†R & R Plastics Ltd.
†Sumac Ridge Estate Winery Ltd.
†Summerland Forest Products Ltd.
†Summerland Sweets Limited
†Sun-View Industries Ltd.

SURREY

†A & M Steelcraft Ltd.
†A.I. Industries
†Airshore International Corp.
†AquaStar Flotation Sleep Corporation
†Artisan Fibertec Inc.
†Associated Foundry Limited
†Astrographic Industries Ltd.
ATCO Manufacturing & Leasing, A Division
of ATCO Enterprises Ltd.
†B.C. Clean Wood Preservers Ltd.
†Beaver RX Enterprises Ltd.
†Bel-Par Industries
†Betterest Vinyl Mfg. Ltd.
†Bevco Conveying Systems
†Burnaby Machine & Mill Equipment Ltd.
†C W S Industries Ltd.
†Cam Chain Co. Ltd.
†Canadian Decorative Plating Inc.
†Century Pacific Foundry Ltd.
†Cloverdale Paint Inc.
†Cloverdale Truss Co. Ltd.
†Coast Industrial Hi-Tech Fabricating Ltd.
†Columbia Plastics Ltd.
†Columbia Concrete Products Limited
†Comptec International Ltd.
†Condor Engineering Ltd.
†Cullen Detroit Diesel/Allison Ltd.
†Custom Glass Ltd.
†Dobney Foundry Ltd.
Ellehammer Industries Ltd.
†Ellery Machining Ltd.
†Engineered Pump Systems Ltd.
†EWOS Canada Ltd.
†Fairey & Co. Ltd.
†Falcon Foundries Ltd.
Ferro Industrial Products Limited
†Fleetwood Sausage Ltd.
†Fraser Pulp Chips Ltd.
†Gacoflex Western Ltd.
†Garaventa (Canada) Ltd.
†H.M.D. Engineering Inc.
†Hagedorn Machinery Development &
Engineering Inc.
†Hal Industries Ltd.
†Highland Foundry Ltd.
†Imperial Lumber Limited
Intercontinental Truck Body Ltd.
†Kockums CanCar Division, Hawker
Siddeley Canada Inc.
†Kreykenbohm, W., Corporation
†Kumycan Enterprises Ltd.
†Landucci Industries Ltd.
†Langfab Fabricators Ltd.
Leduc Truss (1981) Ltd.
†Listo Products Ltd.
†Living Marble Products Ltd.
Longley Electric Co. Ltd.
†Mac Chain Company Limited
McQueen's Boat Works
Mannesmann Demag Ltd., Material
Handling Division
†Markcom Industries Ltd.
Marley Canadian Cooling Towers, Div. of
Marley Canadian Inc.
†Merit Kitchens Ltd.
†Mill & Timber Products Ltd.
†Nahanni Industries Ltd.
†National Windows Ltd.
†National Cellulose (1989) Inc.
†NII Norsat International Inc.
†North-West Book Company Limited
†Norvan Tools Ltd.
†Palethorpe & Dowling Ltd.
†Patton & Cooke Ltd.
†Pazmac Enterprises Ltd.

†Phoenix Millwork (Canada) Ltd.
Pirelli Cables, Inc.
†Popular Oak & Pine Craft
†Precision Laboratories Ltd.
†Pro Line Designer Cabinets Inc.
†Pullmaster Winch Corporation
†R.A.S. Industries Ltd.
†Reliance Foundry Co., Limited
†Renelle Furniture Inc.
†Robar Industries Ltd.
†Rypac General
†Salton Fabrication Ltd.
Sancell Inc.
†Sandel Foods Inc.
†Shanahan's Ltd.
Shaw Pipe Protection Ltd.
†Singer Valve (1985) Inc.
†Spar Marine Manufacturing Ltd.
†Stowe-Woodward Inc.
†Surewood Forest Products Ltd.
†Surrey Veneer Ltd.
†Synkoloid Company of Canada, The
†Thompson Foundry Limited
†Thomson Technology Inc.
†Titan Steel & Wire Co. Ltd.
Topnotch Nutri Limited
†Transco Mills Ltd.
†Trimlite Canada Ltd.
†Trus Joist Canada
†Unitran Manufacturers Ltd.
†Vancouver Blower Ltd.
†Vanderpol's Eggs Ltd.
†Vanguard Plastics Ltd.
VicWest Steel
†Warner Shelter Corp.
†Weslite Group
†West Coast Bottlers Ltd.
†Western Pallet & Bin (Vancouver) Ltd.
Wire Rope Industries Ltd.
†Zeeman, P., Enterprises Ltd.

TAHSIS

Canadian Pacific Forest Products Limited

TAPPEN

ICI Canada Inc.
CXA Ltée.

TAYLOR

Canadian Forest Products Ltd.
Petro-Canada Inc.

TERRACE

Bell Pole Co. Ltd.
Eurocan Pulp & Paper Co.
†Straw's Machine Shop Ltd.
†Terrace Steel Works Ltd.
West Fraser Timber Co. Ltd.

TOPLEY

Bell Pole Co. Ltd.

TRAIL

Cominco Ltd.
James Fire & SEAM Enterprises
Seam Enterprise Ltd.
†West Kootenay Power Ltd.

TUMBLER RIDGE

Denison Mines Limited

UCLUELET

Trans-Pacific Fish Ltd.

UPPER FRASER

Northwood Pulp and Timber Limited

VALEMOUNT

Bell Pole Co. Ltd.

VANCOUVER (Greater)

(Includes Burnaby, New Westminster, north Vancouver, Richmond, Steveston, Vancouver and West Vancouver)

BURNABY

(Including North & South Burnaby)

†AAA Aluminum Products Ltd.
 †Adair Industries Ltd.
 †Adanac Bait Co. Ltd.
 †Advance Wire Products Ltd.
 †Advanced Gravis Computer Technology Ltd.
 AFG Glass Inc.
 †Airchime Manufacturing Co. Ltd.
 †Alberta Distillers, Limited
 †Algo Communication Products Ltd.
 †Allied Controls Ltd.
 †Allure Industries Corporation
 †Alpha Technologies Ltd.
 †Arctic Seafood Products Ltd.
 †Art Iron Ltd.
 †Atlas Glass Company Limited
 †B. C. Greenhouse Builders Ltd.
 †Basic Foods Ltd.
 †C D Nova Ltd.
 †Can Am Importique Corp.
 Canadian Pacific Forest Products Limited
 Canadian Window Coverings Corporation
 †Canadian Cartographics Ltd.
 †Cannon Machine Works Ltd.
 Chevron Canada Limited
 †Circuit Graphics Ltd.
 Coll-Western Industries Ltd.
 †Columbia Manufacturing Co. Ltd.
 †Columbia Remtec Inc.
 Comptec International Ltd.
 †CSL Plastics Inc.
 †Dairyland Foods
 †Delnor Frozen Foods, Division of Royal City Foods Ltd.
 †Didatech Software Limited
 Domtar Construction Materials
 Ebco Industries Ltd.
 Ecco Heating Products Ltd.
 Empress Foods Ltd.
 †Falcon Lock Co. Ltd.
 †Favorite Foods Ltd.
 †Fire-Song Mfg. Ltd.
 Flexmaster Canada Limited
 Foremost Foods Ltd.
 †Fraser Fasteners Ltd.
 †Freightliner of Canada Ltd.
 †Gibbs/Nortac Industries Ltd.
 Globe Foundry Limited
 †Great West Paper Box Co. Ltd.
 †Gulf Plastics Ltd.
 GWIL Industries Inc.
 †H.E.R.O. Industries Ltd.
 †Hemlock Printers Ltd.
 Hilinex Packaging, Inc.
 †Hillcraft Recreations Ltd.
 †Hol'n One Donut Co. B.C. Ltd.
 †Humble Manufacturing Co. Ltd.
 IKS Canadian Knife & Saw Ltd.
 †Industrial Formulators of Canada Limited
 †Jacobs Suchard Canada Inc., Nabob Foods Division
 †Jones Leisure Products Ltd.
 †Journal of Commerce Limited
 †Joytec Ltd.
 †KEA Systems Ltd.
 †Kosmos Industries Ltd.
 †Kryton International Inc.
 †L M Equipment Co. (1981) Ltd.
 †Longhouse Fashions Inc.
 †McIntosh Supply
 †Metal Distributors Limited
 †Microtel Limited
 Mill & Timber Products Ltd.
 †Mohawk Lubricants
 †Mount Seymour Pet Foods Ltd.
 †Nexus Engineering Corporation
 †Nicholson Equipment Ltd.

†Northern Construction Company, Ltd.
 †Norwood Packaging Ltd.
 †Nova Kool Mfg. Inc.
 †Pace Chemicals Ltd.
 †Pacific Log Homes Ltd.
 †Patrick Equipment Ltd.
 †PBF Pita Bread Factory Ltd.
 †Pearson Mining Equipment Ltd.
 †Regent Steel Specialties Ltd.
 Ross Foods
 †Rotair Industries Limited
 †Royal City Foods Ltd.
 †Russell Industries Ltd.
 †Samusa Foods (1985) Ltd.
 †Scali & Durante Furniture Manufacturers Limited
 Shell Canada Limited
 †Siemens Hearing Instruments Ltd.
 Somerville Packaging
 †Spectrum Signal Processing Inc.
 †Startec Industries Corp.
 †Sterling Circuits Inc.
 †Stinson Containermate Mfg. Inc.
 †Stuart Plastics Ltd.
 †Sulzer Bingham Pumps Inc.
 †Swan Entrepreneurs Limited
 †Sweid, J.D., & Co. Ltd.
 Swift Adhesives, A Division of Reichhold Ltd.
 †Target Concrete Products Ltd.
 †Tilton's Wax Ltd.
 †TIR Systems Ltd.
 †Toyo Pumps North America Corporation
 Universal Furniture Industries (Canada) Ltd.
 †Univeyor B.C. Ltd.
 †Upholstery Felt Co. Ltd.
 UTP Welding Materials of Canada Ltd.
 †Walker Bros. Division of Glidden Company (Canada) Ltd.
 †Weiser Inc.
 †Weldco Limited
 †Wesclean Equipment & Cleaning Supplies Ltd.
 †Western Wire Products Ltd.
 †Western Sleep Products Ltd.
 †Wilfro Manufacturing Co. Ltd.
 †Williams & White Machine Shop Ltd.
 †Willman's, Mrs., Baking Ltd.

NEW WESTMINSTER

†Acrylco Mfg. Ltd.
 †AIM Safety Company Inc.
 Albany International Canada Inc.
 †Alby Technologies Ltd.
 †Almetco Building Products Ltd.
 †Axton Manufacturing Ltd.
 †A-Z Sponge & Foam Products Ltd.
 †Bee Cee Honey Co. Ltd.
 †Can Do All Marine (1983) Ltd.
 Canada Metal Co., Limited, The
 Canon Inc.
 †ComCor Chemicals Limited
 †Coroban Plastics Ltd.
 †Craftsman Panel Cutters Ltd.
 Crane Canada Inc.
 †Davis Wire Industries Ltd.
 DCA Canada Inc.
 Diversey Inc.
 Domtar Construction Materials
 Domtar Inc., Wood Preserving Division
 †Durand-Raute Industries Ltd.
 †Esser Engineering Works Ltd.
 †Field, A.H.T., & Co. Ltd.
 Fraser Inc.
 †Globe Foundry Limited
 Great West Steel/Western Bridge Division
 Industrial Wire & Iron Works Canada Ltd.
 Innova Envelope, a Div. Abitibi-Price Inc.
 †Insul-Mastic & Building Products
 †Jackson Printing Co. Ltd.
 Labatt Breweries of British Columbia
 (Division of Labatt Brewing Company Limited)
 †Lagran Canada Inc., Fabricated Products Division
 †Lamb-Cargate Industries Ltd.
 †Lamford Forest Products Ltd.
 †McFarland Cascade Pole Ltd.
 MacMillan Bathurst Inc.
 MacMillan Bloedel Limited
 †Magnacharge Battery Corporation
 Nalley's Canada Limited
 †New West Diesel
 †Nikolai Manufacturing Inc.
 †Nova Pole International Inc.
 †Novax Industries Corporation
 Plasti-Fab Ltd.
 †Prime Mover Mfg. Ltd.
 †Progressive Marine Installations Ltd.
 †Progressive Lighting Systems Mfg. Ltd.
 †Ropak Capilano Ltd.
 †Royal City Bedding (1969) Ltd.
 †Sanco Enterprises Ltd.
 Scott Paper Limited
 Sonoco Limited
 †Steeves, Thomas A., Limited
 †Tri-Tech Machine Ltd.
 Twinpak Inc., Rigid Packaging Group
 †Valon Kone Brunette Ltd.
 †Vanguard Manufacturing
 †Wesdrill Equipment
 †Westcoast Cylinders Inc.
 †Western Concord Manufacturing Limited
 †Westminster Boiler & Tank Company Limited
 Wolverine Tube (Canada) Inc.
 †Zero Pak Products Ltd.

†Pacific Woodworking, division of Qali Development Corporation
 †Ralco Electronics Inc.
 †Rey, René, Swiss Chocolates Ltd.
 †Sanderson Concrete Inc.
 †Sirco Industrial Ltd.
 †Southwell Controls Ltd.
 †Stanley Drug Products Ltd.
 SurfMet Canada Ltd.
 †Sytek Enterprises Inc.
 †Tempa Glass Industries Ltd.
 †Thom, W.A., (1983) Ltd.
 Tolko Industries Ltd.
 †Tyrol Sportswear Inc.
 †Vancouver Shipyards Co., Ltd.
 †Venice Bakery Ltd.
 Versatech Products Inc.
 †Versatile Pacific Shipyards Inc.
 †Versatile Pacific Shipyards Inc., Vancouver Division
 †Wagner Engineering Ltd.
 West Coast Manly Shipyards, Marine & Industrial Products
 †West Coast Steel Fabricators and Erectors Ltd.
 †Xantrex Technology Inc.

RICHMOND

†A & R Metal Industries Ltd.
 †Accurate Rubber Products Ltd.
 †Accurpress Mfg. Ltd.
 †Adrian's Interiors Ltd.
 †Adtronics Ltd.
 †Aero Heat Exchanger Inc.
 †Ahoy Industrial Corp. Ltd.
 Alcan Extrusions, Division of Alcan Aluminium Ltd.
 Alcan Wire and Cable
 †Anderson Industrial Ltd.
 †B. C. Plastic Industries Ltd.
 †B.F.D. Engineering Ltd.
 Ball Packaging Products Canada, Inc.
 †Barrday Western
 †Boxmaster (Div. of United Packaging)
 †Boyd Business Forms Ltd.
 †British Columbia Packers Limited
 †Bulldog Bag Ltd.
 C G C Inc.
 †Caesar Div. of FBI Brands Ltd.
 †Canadian Aircraft Products Ltd.
 †Canadian Battery Corporation Ltd.
 †Canadian Knitwear Inc.
 †Canadian Elastileum (1985) Limited
 Canadian Pizze Crust Ltd.
 †Canadian Miraclean Products Ltd.
 †Canterbury Coffee Corporation
 †Chamberlain Spring Ltd.
 Columbia Bitulithic Ltd.
 †Component Structures (1981) Ltd.
 Con-Force Structures Limited
 †Continental Lime Ltd.
 †Crane Woodcraft Industries Ltd.
 †Custom Paper Ltd.
 †Cutting (B.C.) Limited
 †Decade Industries
 Diachem Industries Ltd.
 †Diaset Products Ltd.
 Domtar Packaging, Corrugated Containers Division
 †Dorlon Industries Ltd.
 †Double Eagle Boat Ltd.
 †Dunlop-Beaufort Canada Ltd.
 Dynapro Systems Inc.
 E I F Sales Ltd.
 †Eavam Machine Products Ltd.
 †EBCO Industries Ltd., Road Runner Trailer Manufacturing Division
 †Ebco Industries Ltd.
 Econolite Canada Inc.
 †Elicon Industrial Controls Limited

NORTH VANCOUVER

†A-C Systems Inc.
 †Allied Engineering Company
 †Allied Shipbuilders Ltd.
 †Alpha Engineering Ltd.
 †Alvis Marine Ltd.
 †Anatek Microcircuits Inc.
 †Bev Key of Canada Inc.
 †Boma Manufacturing Ltd.
 †Brooks Wetsuits Ltd.
 †Caldwell Industries Co. Ltd.
 †Can-Aqua Industries Ltd.
 Canadian Occidental Petroleum Ltd.
 †Cascade Lead Products Ltd.
 †DBA Communication Systems Inc.
 †Devron-Hercules Inc.
 Dominion Blueprint & Reprographics Ltd.
 †Duck Feet Enterprises Inc.
 †E.E.C. Industries Ltd.
 †Elmec Engineering Ltd.
 †Enermax Fabricators Ltd.
 †Ever-Brite Aluminum Products Ltd.
 †E-Z-Rect Manufacturing Ltd.
 †Finn Products Ltd.
 †Inlet Metal & Machining Co. Ltd.
 †Interface International
 International Paints (Canada) Limited
 Ipsco Inc.
 †Ironhorse Steel Works Ltd.
 †Jeunesse Creations Ltd.
 †Joni Fashions of Canada, Inc.
 †Leisure Lids Ltd.
 †McKenzie Barge & Marine Ways Ltd.
 †Marine Electric Limited
 †Meek, William, Printing Ltd.
 †Morris Industries
 †N.P.S. Wastewater Systems Limited
 †Oscar's Woodcraft Ltd.
 †Pacific Industries Limited Div. MacKenzie & Feimann Limited
 Pacific Truck & Trailer Ltd.

Head offices are indicated by the symbol †.

†Epic Data Inc.
 †Fairline Marine Ltd.
 †FBI Brands Ltd.
 †Federal Pioneer Limited
 †Fjord Pacific Marine Industries ~
 †Flecto Coatings Ltd.
 †Fleming, S.W., Limited
 †Force 10 Marine Ltd.
 †Ford Laboratories
 †Fraser Box & Trading Co. Ltd.
 †Gaults Division of J.J. Newberry Canadian Ltd.
 †GEC Automation Projects Inc. (Canada)
 †Gemini Packaging Ltd.
 †Get-Away Enterprises Inc.
 †Goodall Rubber Company of Canada Ltd.
 †Grange Mattress Company
 †Grimms Finest Sausage
 †Haakon Industries (Canada) Ltd.
 †Hansel & Gretel Candy Co.
 †Hayden Manufacturing Co. Ltd.
 †HCD Health Care Diaper Inc.
 †Herzog Rope Ltd.
 †Hi-Line Aluminum Welding Ltd.
 †H-S Tool & Parts Inc.
 †Hunt Mfg. Ltd.
 †Hydracore Drills Ltd.
 †I.S.G. Safety Grating Products Ltd.
 †ICL Engineering Ltd.
 †Imperial Orthoflex Mfg. Ltd.
 †Infrascan Inc.
 †Innovac Technology Inc.
 †Johnson Industries Ltd.
 †Jordair Compressors Inc.
 †Jordair Engineering Inc.
 †Kanata Hand Knits Inc.
 †Kardam Mfg. Inc.
 †Keystone A & A Industries Ltd.
 †Keystone Business Forms
 †Kirkland & Rose Ltd.
 †Kobelt Manufacturing Co. Ltd.
 †L.B. Machine Company Limited
 †Labron Mobility Aids Ltd.
 †Lafarge Concrete
 †Lafarge Canada Inc.
 †Lakeside Centennial Corporation
 †Later Chemicals Ltd.
 †Lawson Packaging Pacific
 †Layfield Plastics (197B) Ltd.
 †Lipton, Thomas J., Inc., Canning Division
 †Lipton, Thomas J., Inc.
 †Lister Bolt & Chain Ltd.
 †MacDonald, H., Printing Co. Ltd.
 †MacDonald Dettwiler and Associates Ltd.
 †MacMillan Bloedel Limited
 †Magic Hand Custom Furniture Ltd.
 †Mainland Manufacturing, a member of the Bovar Group
 †Mar-Con Wire Belt Inc.
 †Mark-Crest Foods Ltd.
 †Mechtronics Research Incorporated
 †Metalex Products Ltd.
 †Miles Canada Inc., Diagnostics Div.
 †Milton Manufacturing Inc.
 †Minoru Truck Bodies Ltd.
 †Mobile Data International Inc.
 †Murphy Wall-Beds Of Canada, Div. of New Era Marketing Ltd.
 †Murray-Latta Machine Co. (198B) Ltd.
 †Mustang Industries Inc.
 †National Signcorp Investments Ltd.
 †Newconcept Industries Ltd.
 †Northstar Industries Limited
 †Northwest Pizza Supply Company Ltd., Western Foods Div.
 †Ocean Fisheries Ltd.
 †Ocean Spray Cranberries Inc.
 †Ornamental Bronze Limited
 †Pacific Industrial Scale Co. Ltd.
 †Panabode International Ltd.
 †Panel Products
 †Performance Packaging Ltd.
 †Perma Tubes Ltd.
 †Philtek Electronic Ltd.
 †Pine Tree Nut Company
 †Pioneer Golf-Tech Inc.
 †Pioneer Portion Pak Ltd.
 †Premier Envelope Ltd.

†Prepac Manufacturing Ltd.
 †Ram Manufacturing Ltd.
 †Ram's Custom Furniture & Millwork Inc.
 †Raychem Advanter
 †RIC Electronics Ltd.
 †Richmond Plywood Corporation Limited
 †Richmond Machine Works Ltd.
 †Richmond Sash & Door Limited
 †Rieger Printing Ink Co. Ltd.
 †S & V Mfg. Ltd.
 †SAK Industries Ltd.
 †Sauder Industries Limited, Door & Prefinished Wood Product Division
 †Sauder Industries Limited, Prefinished Panel Division
 †Sauder Industries Limited, Hardwood Panel Division
 †Sauder Industries Limited, Plastics Division
 †Scientek Medical Equipment
 †Sea-Glaze Marine Windows Ltd.
 †Seaway Fenders Ltd.
 †Shore Boat Builders Ltd.
 †Sicon Group, The
 †Sigmar Millwork Inc.
 †Slocan Forest Products Ltd.
 †Snackery Foods Ltd.
 †Spruce Specialties, Division of S & V Mfg. Ltd.
 †Stork Craft Limited
 †Sudden Graphics Ltd.
 †Summer Equipment Dr.
 †Symbion Medical of Canada Ltd.
 †Tana Industries Ltd.
 †Techwest, A Division of Fleet Aerospace Corporation
 †Teleflex (Canada) Limited
 †Thunderbird Press Ltd.
 †Titanium Limited/Limitée
 †Towns, E. A., Fishing Supplies Ltd.
 †Trans-Pacific Fish Ltd.
 †Transilwrap of Canada Limited
 †Tree Island Systems, Division of Tree Island Steel Co. Ltd.
 †Tree Island Steel Co. Ltd.
 †Tridel Equipment Ltd.
 †Trites Marine Services Ltd.
 †Trophy Foods Inc.
 †Trueline Valve Company
 †XXth Century Manufacturing Ltd.
 †Ultralux Plastic Industries Ltd.
 †Unit Rig (Canada) Ltd.
 †Universal Flavors Canada, Inc.
 †Urist Chemicals
 †Vancouver Gear Works Ltd.
 †Vanguard Coatings & Chemicals Ltd.
 †Van Waters & Rogers Ltd.
 †Venco Products Ltd.
 †Wales, R. & Son Industrial Rubber Rebuilding Ltd.
 †Wedge Clamp International Inc.
 †Western Canada Steel Limited
 †Western Display Service Ltd.
 †Wexsar Division, Western Packaging Systems Ltd.
 †Woodbridge Group
 †Woodrose Woodworking Inc.
 †Wrights Canadian Ropes Ltd.
 †Xypex Chemical Corporation
 †Zer-O-Loc Enterprises Ltd.

STEVESTON

British Columbia Packers Limited
 Nelson Bros. Fisheries, Limited

VANCOUVER

†A.C. Radiator Manufacturing Co. Ltd.
 †Abbey Blinds Inc.
 †Ace Productions Ltd.
 †Acme Plating & Silver Shop Ltd.
 †Ad-Print Markings Ltd.
 †Adagio Enterprises Ltd.
 †Advance Printing Co. Ltd.
 †Aero Garment Limited
 †Air Products Canada Ltd.
 †Alberta Sugar Company
 †Alberta Photo Reprographics

Albion Industrial Products
 Albright & Wilson Americas
 †Aldrich Pears Associates Limited
 †Allied-Holmes Power Products
 †Allright Ladder Co. of Canada Ltd.
 †Alpha Sportswear Ltd.
 †Alpine Joe Sportswear Ltd.
 †Amberine Products Limited
 †American Fabricators Ltd.
 †AMS Industries Ltd.
 †Ancient Mariner Products Ltd.
 †Ancra Canada Ltd.
 †Anderson Printing Co., Limited
 †Artek Group Limited, The
 †ATCO Enterprises Ltd.
 †ATCO Manufacturing & Leasing, A Division of ATCO Enterprises Ltd.
 †Atlantis Submarines International, Inc.
 †Atlas Commercial Printers
 †Atlas Textile Print Ltd.
 †Avon-Park Fashion Inc.
 †B.C. Directories Division of R. L. Polk & Co. Ltd.
 †B.C. Fur Inc.
 †B.C. Hydro
 †B.C. Millwork Products Ltd.
 †Babykins Products Canada Ltd.
 †Bari Cheese Ltd.
 †Benwell-Atkins Limited
 †B-H Woodturning Ltd.
 †Birkeland Bros. Wool Batts Ltd.
 †Black, Valery, Draperies Ltd.
 †Borden Packaging and Industrial Products - Canada
 †Bowne of Canada
 †Brill Manufacturing Ltd.
 †British Columbia Stamp Works Limited
 †British Columbia Sugar Refining Co., Limited, The
 †British Columbia Door Co. Ltd.
 †Broadway Printers Limited
 †Brockley, C.W., & Co. Ltd.
 †Burrard Iron Works, Limited
 †C.D. Nova Ltd.
 †CAE Industries Ltd.
 †CAE Machinery Ltd.
 †Califone Industries Limited
 †Campbell, Gordon, Limited
 †Canada Coupling Ltd.
 †Canada Cup Inc.
 †Canada Chemex Corporation
 †Canada Tungsten Mining Corporation Limited
 †Canadian Fine Color Co., Limited
 †Canadian Liquid Air Ltd.
 †Canadian Forest Products Ltd.
 †Canadian Oxygen Limited
 †Canadian Larsen Electronics Ltd.
 †Canadian Pacific Forest Products Limited
 †Canadian Fishing Co., Limited, The
 †Canadian Display-Well Industries Ltd.
 †Canasoy Enterprises Ltd.
 †Canpar Industries
 †Canron Inc.
 †Capital Crest & Garment Ltd.
 †Cardinal Sportswear & Crests Ltd.
 †Carscraft
 †Carterchem Canada Inc.
 †Cascade Wear Ltd.
 †Central Canada Contact Lenses Inc.
 †Challenge Athletic Wear Ltd.
 †Chamco Industries Ltd.
 †Chancery Software Ltd.
 †Chevron Canada Limited
 †Chevron Wear
 †Citic B.C. Inc.
 †City Sheet Metal Limited
 †Claymore Clothes (19B2) Ltd.
 †Cleland-Kent Western, Ltd.
 †Coast Hydraulics Ltd.
 †Coast Mountain Designs Ltd.
 †Coe Manufacturing Company (Canada) Inc., Moore Canada Division
 †Colin Sportswear Ltd.
 †Coll-Western Industries Ltd.
 †College Printers Ltd.
 †Color Your World, Inc.
 †Cominco Ltd.

†Computer Associates Canada Ltd., Micro Products Division
 †Construction Aggregates Ltd.
 †Contenova Gifts Inc.
 †Copperthorne Industries B6 Ltd.
 †Corrosion Service Company Limited
 †Craftsman Designs (1971) Limited, The
 †Crain, R. L., Inc.
 †Crescent Controls Ltd.
 †CSM Canadian Steel Manufacturing Inc.
 †Custom Containers Ltd.
 †Custom Gaskets Ltd.
 †Custom Paper Products Limited
 †Custom Plastics, Div., Fabriform Plastic Ltd.
 †Customgold Manufacturing Ltd.
 †Cutting International Limited
 †Cyclone Diamond Products Limited
 †Cylinder Grinders Ltd.
 †Dales Furniture Manufacturing Co. Ltd.
 †Daniadown Quilts Ltd.
 †Danica Imports Ltd.
 †Data Business Forms
 †Davis, C., Manufacturing Co. Ltd.
 †Dayton Shoe Co. Ltd.
 †DCA Canada Inc.
 †Delvan Mfg. (19B0) Ltd.
 †Dendoff Springs Limited.
 †Dependable Industries (1977) Ltd.
 †Diachem Industries Ltd.
 †Dickson's Food Services
 †DMO Industries
 †Dominion Blueprint & Reprographics Ltd.
 †Douglas Manufactured Homes Ltd.
 †DRG Globe Envelopes
 †Dy-Core Systems Inc.
 †Dynamic Closures Ltd.
 †Dynapro Systems Inc.
 †Earls Industries Ltd.
 †Edcon
 †EKEG Electronics Co. Ltd.
 †Electric Power Equipment Limited
 †Elizabeth Gordon Limited
 †Empire Brush Ltd.
 †Empress Foods Ltd.
 †Endako Mines
 †Esselte Pendaflex Canada Inc.
 †Estrin Ceramic Supplies
 †European Iron Works Ltd.
 †Evans Products Co. Ltd.
 †Evergreen Sportswear Mfg. Ltd.
 †False Creek Industries Ltd.
 †Fisons Horticulture Inc.
 †Fletchers Fine Foods Ltd.
 †Flewellling & Cooper Ltd.
 †Foremost Foods Ltd.
 †Fourway Foundry Ltd.
 †Freybe Sausage Ltd.
 †Game Point Sports Ltd.
 †Gastown Printers Ltd.
 †GEC Alstom International Inc.
 †Gehrke Printing & Litho Ltd.
 †General Business Forms Ltd.
 †General Printing Ink Corp. of Canada
 †Geo. Third & Son
 †Glenayre Electronics Ltd.
 †Grace, W. R., & Co. of Canada Ltd., Construction Products Division
 †Grandview Printing Co. Ltd., The
 †Graham's Foods Ltd.
 †Granville Island Brewing Co.
 †Great West Steel/Western Bridge Division
 †Gregg's Furniture Mfg. Ltd.
 †Grimson & Sons (19B2) Ltd.
 †GWIL Industries Inc.
 †H.B. Fuller - Sesame Inc.
 †Handy Chemicals Limited
 †Harris Steel Group Inc.
 †Hastings Brass Foundry Limited
 †Heavenly Bodies
 †Hewitt, Geo. H., Co., Limited, The
 †Hignell, I., & Associates Ltd.
 †Hilnax Packaging, Inc.
 †Hodgson Orthotics Ltd.
 †Holt Glass Products Ltd.
 †Hostmann-Steinberg Limited
 †Hudson Plating Co. Ltd.
 †Hyseco Fluid Systems Ltd.

†Ideal Iron Works (1975) Limited
 Ideal Metals and Alloys of Canada Inc.
 †Illen Products. Ltd.
 †ILP
 †Image Uniforms Inc.
 Imperial Smelting & Refining Company Ltd.
 †Imperial Smelting & Refining Co. of Canada Ltd.
 †Industrial Engines Limited
 †Industrial Frictions and Supply Co. Ltd.
 Innotech Aviation Limited
 Intercontinental Packers, Limited
 †International Forest Products Ltd.
 †International Potter Distilling Corporation
 †Jantzen Canada Inc.
 Javex Manufacturing Canada, Division of Colgate Palmolive Canada
 †Jelica's Knitwear Ltd.
 †Jensen, Luhr, & Sons (BC) Ltd.
 †Jet Set Sam Industries Inc.
 JKS Boyles International Inc.
 †Johnstone Boiler & Tank Ltd.
 †Kanada Bias Inc.
 †Kelly Sportswear Mfg. Ltd.
 †Kerr's Recognition Services Inc.
 †Key Marine Industries Ltd.
 †Kirkland Metal Shop Ltd.
 Klockner-Moeller Ltd./Ltée.
 Kobe Fabrics Ltd.
 †Koret Canada Inc.
 Kraft General Foods Canada
 †Labatt Breweries of British Columbia (Division of Labatt Brewing Company Limited)
 †Lafarge Concrete
 †Larson, Gerry, Associates Ltd.
 Lawson Mardon Group Limited
 Lester Inks & Coatings Limited
 †Lignum Limited
 Linatex Canada Inc.
 Liquid Carbonic Inc.
 †Longley Electric Co. Ltd.
 †Lo-Rez Vibration Control Ltd.
 †McAllister Spring Limited
 Maclean Hunter Limited
 †McLeod & Norquay Limited
 †McMillan, J.S., Fisheries Ltd.
 †MacMillan Bloedel Limited
 †McQueen's Boat Works
 †Main Sheet Metal Works Ltd.
 †Marjorie Hamilton Limited
 †Marpole Machine Works Ltd.
 †Marquis of London Mfg. Ltd.
 †Maywest Manufacturing Ltd.
 †Menchions Shipyards
 †Metal & Wood Products (1958) Limited
 †Micon Products Ltd.
 †Minoru Holdings Ltd.
 †Mitchell Press Limited
 Molson Breweries
 Moore, Benjamin, & Co., Limited
 Moore Business Forms & Systems Division of Moore Corporation Ltd.

Moore Corporation Limited
 †Mr. Jax Fashions Inc.
 †Murphy Stationery Co. Ltd.
 NACAN Products Limited
 †Nalley's Canada Limited
 National General Filter Products Limited
 †Nellis, Zonda, Design Inc.
 †Nelson Bros. Fisheries, Limited
 Nestlé Enterprises Limited
 †Neto Investments Ltd.
 †New West Press Co. Ltd.
 Nordion International Inc.
 Norgren-Martonaire (Canada) Inc.
 †North American Styro Pack
 †North West Graphics Ltd.
 †Noxall Products Limited
 †Nye's Foundry Ltd.
 †Ocean Construction Supplies Limited
 †Ocean Fisheries Ltd.
 †Ocean West Mfg. (1986) Ltd.
 †Oceanic Sportswear Ltd.
 †Ocelot Chemical Inc.
 †O'Connor, Galloway Sales Ltd.
 †O'Grady Food Equipment Ltd.
 †Olympic Forest Products Ltd.
 †Opsal Steel Limited
 †Orbis Manufacturing Inc.
 †Osborne Propellers Ltd.
 †P. & S. Engineering Ltd.
 †P.I.C.S. Photo-Identcard Systems Ltd.
 †Pachena Scientific & Industrial Electronics Inc.
 †Pacific Diecasting Div. Evergreen Manufacturing Ltd.
 †Pacific Mako
 †Pacific Pharmaceuticals Ltd.
 Pacific Industries Limited Div. MacKenzie & Feimann Limited
 †Pacific Shirtmaker Inc.
 †Pacific Truck & Trailer Ltd.
 †Pacific Press Limited
 Palm Dairies Limited
 †Panag & Cie. Textiles Corp.
 †Pappas Furs Designers Ltd.
 †Parry Dial & Nameplate
 Pattison, Jim, Sign Group, The
 †Pentland, J.A., Ltd.
 Phillips Cables Limited
 †Pimlico Apparel Ltd.
 †Pioneer Envelopes Ltd.
 PPG Canada Inc., Coatings and Resins Group
 Preisco Foods Ltd.
 †Pressed Metal Products, Limited
 Preston Metal & Roofing Products Limited
 †Pride of the West Knitting Mills, Limited
 †Princeton Mining Corporation
 †Pro Printers B.C. Ltd.
 †Pro-Tec-Tion Garments
 †Progressive Engineering Works, Limited
 †Progress Publishing Co. Limited
 †Pumps & Power, Limited
 †Quadra Logic Technologies Inc.
 †Quest Metal Works, Limited

Recochem Inc.
 †Reliance Machine Works Ltd.
 †Renton Distributors Limited
 Richards Packaging Inc.
 †Richards Engineering Co. Ltd.
 †Richmond Sound Design Ltd.
 †Rivtow Straits Limited
 †Roc-Crete Industries Ltd.
 †Ronalds Printing
 †Rotary Pie Service Limited
 †Sander, Kurt, Ltd.
 †Sandford Heat Exchangers Ltd.
 †Sauder Industries Limited, Moulding Division
 †Sauder Industries Limited
 Savolite Chemical Company, Limited
 Scott-Bathgate Ltd.
 †Scott Paper Limited
 †Seafood Products, Company Ltd.
 †Select Home Designs
 †Service Packing Co., Limited
 Shawinigan Lavalin Inc.
 †Shears Printing Ltd.
 †Silvan Natural Springs (1989) Ltd.
 Simmons Canada Inc.
 †Simson-Maxwell
 Sinclair & Valentine Inc.
 †Small & Boyes Ltd.
 †Smith, Charlie, Machine Works Ltd.
 †Snugli Canada Ltd.
 †Solway Energy Corporation
 †Spar Group, A Division of Threadfast Manufacturing Ltd.
 †Spilsbury Communications Ltd.
 †Spincraft Manufacturing Corporation
 †Spools Lumber & Building Supply Ltd.
 †Sterling Publishers Ltd.
 †Sterling Newspapers Ltd.
 †Sturdy, Martha, Inc.
 †Sunning Foods Company Limited
 †Super Sport Mfg. Ltd.
 †Superior Stamp & Stencil Co. Ltd.
 †Superior Cove Tops Ltd.
 †Superior Reproductions Ltd.
 †Surrey Classics Manufacturing Ltd.
 †Sydney Development Corporation
 †Symax Garment Co. Ltd.
 †Syndel Laboratories Ltd.
 †Taiga Works - Wilderness Equipment Ltd., The
 †Target Manufacturing Ltd.
 †Techware Systems Corporation
 Tenex Data Corporation
 †Tennant Wire Limited
 †Terminal City Iron Works Limited
 Thunder Bay Northland Machinery (1987) Limited
 †Timestyles International Inc.
 †Trade Engraving Co., Limited, The
 †Treen Gloves & Safety Products Ltd.
 †Trident Videogram International
 †Trionics Technology Ltd.
 Twinpak Inc., Flexible Packaging Group
 Union Carbide Canada Limited

†United Gear & Machine Works Ltd.
 United Grain Growers Limited
 †Universal Water Systems Inc.
 Unox Meats Canada
 †Vancouver Flag Shop Inc., The
 †Vancouver Fancy Meats
 †Vancouver Shell Fish & Fish Co. Ltd.
 †Vancouver Electric Boxes Ltd.
 †Vancouver Business Forms Ltd.
 †Vancouver Quilting Manufacturing Ltd.
 †Vancouver Sash & Door Co. Limited
 †Vancouver Bookbinding Ltd.
 †Venetian Blind Service Centre, The
 †Viscount Industries Limited
 †Voice Fax Inc.
 †Vortek Industries Ltd.
 †Vulcan Automotive Equipment Ltd.
 †W.D. Western Designers Upholstery Ltd.
 †Wagstaff Heat Exchangers Ltd., 1970
 Wainbee Limited
 †Wallace Machine & Mfg. Ltd.
 Warren Paving & Materials Group Limited, The
 †Watson, John, Limited
 †Weatherhaven Resources Ltd.
 Weldco Limited
 †Welding and Engineering Co., The
 †Weldwood of Canada Limited
 †Wesmin Graphics Inc.
 †West Coast Electric Ltd.
 †West Coast Wires
 †West Coast Reduction Ltd.
 †West Coast Manly Shipyards, Marine & Industrial Products
 †West Coast Woollen Mills (1986) Ltd.
 †West Fraser Timber Co. Ltd.
 †Westar Timber Ltd.
 Westcan Electric Heating Inc.
 †Western Canada Steel Limited
 †Western Pulp Limited Partnership
 †Western Fibres Limited
 †Western Canada Steel Limited, Fastener Division
 †Western Business Forms Ltd.
 Westinghouse Canada Inc.
 Weston Bakeries Limited
 †Westport Mfg. Co. Ltd.
 Westroc Industries Limited
 †Weyerhaeuser Canada Ltd.
 †Wiener, Lore Maria, Ltd.
 †Windsure Windsurfing Ltd.
 Xactics Ltd.
 †Yuen Mou Fat Enterprises (Canada) Ltd.
 †Zenith Graphics Limited

WEST VANCOUVER

†Octopus Precision Products
 †Patterson Boiler Works, Limited
 †Petrosul International Ltd.
 †Versatech Products Inc.

BRITISH COLUMBIA (Continued)

VANDERHOOF

Westar Timber Ltd.

VAVENBY

Weyerhaeuser Canada Ltd.

VERNON

†AcuTruss Industries Ltd.
 Alcan Pipe, Division of Alcan Aluminium Limited
 †Anser Industries Inc.
 Dairyland Foods
 †F.T. Fibertech Ltd.
 †Far West Industries, Inc.

†Interior Machine Works Ltd.
 †Okanagan Spring Brewery Ltd.
 †tekmar Control Systems Ltd.
 †Tolko Industries Ltd.
 †Vernon Daily News
 †Vernon Interior Printers Ltd.
 †Wayside Press Ltd.

VICTORIA

†A.G.O. Environmental Electronics Ltd.
 †Alliance Engineering Works Ltd.
 †Bayliss Sign Limited
 †Booth Enterprises
 British Columbia Packers Limited
 Canadian Liquid Air Ltd.

†Canam Manufacturing Ltd.
 †Capital Drapery & Upholstery Ltd.
 Construction Aggregates Ltd.
 †Crest Screen Printing Ltd.
 †Custom Industrial Fiberglass Ltd.
 †Daniels Electronics Ltd.
 †Dizard of Canada Limited
 †Edwards Welding Ltd.
 †Electro Systems Inc.
 †FTS Forest Technology Systems Ltd.
 †Hall & Company Big Horn Manufacturing
 †Harjim Industrial Services (1985) Ltd.
 †Hillside Printing Ltd.
 Identocard Limited
 †Industrial Plastics (1975) Ltd.
 †Island Precision Cabinets Ltd.

†Island Pacific Brewing Company Ltd.
 †IVL Technologies Ltd.
 Kennametal Ltd.
 †Le Jame Fashions Ltd.
 Ocean Construction Supplies Limited
 †One-Write Accounting Systems Ltd.
 †Osborn Manufacturing Inc.
 Pacific Paper Greetings Inc.
 †Peetz Manufacturing (1977) Ltd.
 †R.B.H. Cybernetics (1970) Ltd.
 †Ramsay Machine Works, Limited
 †Ready-Lite Mfg. Ltd.
 †Robotic Automation & Material Handling
 †Rogers' Chocolates
 †Rolex Plastics & Screen Printing Ltd.
 †Scott Plastics Ltd.

†Sluggett & Brown Joinery Limited
 †Smith Bros. Foundry & Machine Works Limited
 †Softwords, A Division of Press Porcepic Limited
 †Stewart Monumental Works, Limited
 †Times-Colonist
 †United Engineering Limited
 †Vancouver Island Brass Foundry Ltd.
 †Van Isle Windows Ltd.
 †Van Isle Jeweller's Ltd.
 †Versatile Pacific Shipyards Inc.
 †Victoria Industries Ltd.
 †Victoria Plating Ltd.
 †Victoria Plywood Cooperative
 †Victoria Foundries Ltd.

†Victoria Machinery Depot (1986) Co. Ltd.
 †Walker Systems Corp.
 †Wescraft Manufacturing Company Limited
 †Western Pacific Doorland Ltd.
 †Whites Diving Equipment Ltd.

WEST VANCOUVER

See: Vancouver (Greater)

WESTBANK

†Gorman Bros. Lumber Ltd.
 †Mission Hill Vineyards, A Div. of The Mark Anthony Group

WHITE ROCK

†Party Play Craft Products
 †Peace Arch Publications Ltd.

WILLIAMS LAKE

Cariboo Redi-Mix & Contracting Ltd.
 †Jackpine Forest Products Ltd.
 †Jacobson Bros. Forest Products Ltd.
 Lignum Limited
 Weldwood of Canada Limited
 West Fraser Timber Co. Ltd.

WINDERMERE

Westroc Industries Limited

WINFIELD

†Abeda Wood Products
 †AGM Steel Industries Ltd.
 G.I.C. Structures Inc.
 GWIL Industries Inc.
 Walker, Hiram, & Sons, Limited

WOODFIBRE

Western Pulp Limited Partnership

WYNNDEL

†Wynndel Box & Lumber Co., Limited

YARROW

†Guenther Doors Ltd.

MANITOBA**ALTONA**

CSP Foods Ltd.
 †Friesen, D. W., & Sons Ltd.
 Galaxy Garments International Inc.
 †Loewen Mfg. Co. Ltd.

AMARANTH

†Creative Playroom Workshop Inc.
 Westroc Industries Limited

ARROW RIVER

†Clegg, R.E., & Son Mfg. Ltd.

BERNIC LAKE

†Tantalum Mining Corp. of Canada Ltd.

BLUMENORT

†South East Forest Products Ltd.

BOISSEVAIN

†Gem Quad Products (1987) Ltd.
 Western Archib, A Division of 316291 Alberta Ltd.

BRANDON

†White Buffalo Mills Ltd.
 All-Fab Building Components Ltd.
 †ARM Industries Incorporated
 †Atom-Jet Industries Ltd.
 †Ayerst Organics Ltd.
 †Behlen Industries
 †Brandon Sun, The
 Burns Foods Limited
 Canadian Occidental Petroleum Ltd.
 CanadianOxy Industrial Chemicals
 †Cancade Company
 †Cardinal Signs Ltd.
 Cargill Limited/Limitée
 Federated Co-operatives Limited
 Feed-Rite Ltd.
 †Fleece Line Ventures, Ltd.
 †Inventronics Limited
 †Kansteel Mfg. Inc.
 †Leech Printing Ltd.
 Liquid Carbonic Inc.
 Manitoba Hydro
 Manitoba Dairy Co-operative Ltd.
 Maple Leaf Mills Limited
 Olympic Pant & Sportswear Co. Ltd.
 †Robinson's Tents & Awnings
 †Simplot Canada Limited
 †Western Concrete Products
 †Wheat City Concrete Products Ltd.
 †Yaeger's Furs (1976) Ltd.

BROOKLANDS

See: Winnipeg.

CARBERRY

Nestlé Enterprises Limited

CARMAN

†Foremost Sailcraft Ltd.
 United Feeds
 United Grain Growers Limited

CHARLESWOOD

See: Winnipeg.

DAUPHIN

†Dauphin Herald Co. Ltd., The
 Manitoba Dairy Co-operative Ltd.
 †Westman Plastics Ltd.

EAST KILDONAN

See: Winnipeg.

EAST SELKIRK

†Draft Enterprises Ltd.

ELKHORN

Manitoba Dairy Co-operative Ltd.

ELMA

Fisons Horticulture Inc.

EMERSON

†Northern Harvest Inc.

ERKSDALE

Draft Enterprises Ltd.

FAULKNER

Continental Lime Ltd.

FLIN FLON

†Arctic Beverages (1980) Ltd.
 Hudson Bay Mining and Smelting Co., Limited
 †Reminder Publications Ltd.

FORT GARRY

See: Winnipeg.

FORT WHYTE

†Alfalfa Products Ltd.
 Lafarge Canada Inc.
 †Malach, C.L., Co. Ltd.

GARSON

Gillis Quarries, Limited

GIMLI

Cereal Products Division, The Seagram Company Ltd.
 Duha Color Services
 †Lake Winnipeg Boat Works Limited

GRAND RAPIDS

Manitoba Hydro

GREAT FALLS

Manitoba Hydro

HARROWBY

CSP Foods Ltd.

HOLMFIELD

†Harrison Milling & Grain Co. Ltd.

JENPEG

Manitoba Hydro

KELSEY

Manitoba Hydro

KETTLE

Manitoba Hydro

KLEEFELD

†Misty River Marine Limited

LANDMARK

†Landmark Feeds Inc.

LAURIE RIVER

Manitoba Hydro

LOCKPORT

I-XL Industries Ltd.

LONG SPRUCE

Manitoba Hydro

MANITOU

Feed-Rite Ltd.

MARIUS

†Sandy Bay Tackle Inc.

MCARTHUR FALLS

Manitoba Hydro

MINITONAS

†Siewert Concrete Products

MOOSE LAKE

Premier Peat Moss Ltd.

MORDEN

†Agri, J.B., Industries Ltd.
 †Decor Cabinets Ltd.
 Farm King Allied Inc.
 †Huron Window Corporation

Pembina Mountain Clays, A Division of Engelhard Canada Limited
 †Pembina Poultry Packers Ltd.
 †Pembina Printing Limited
 †Quality Communication Products (1979) Ltd.
 †Triman Industries Ltd.
 Tupperware Home Parties
 3M Canada Inc.

MORRIS

Andrés Wines Ltd.
 †Power-Matic Industries Ltd.

MOSS SPUR

Fisons Horticulture Inc.

NEEPAWA

†Neepeawa Canvas Works
 †Neepeawa Creamery Limited
 Prendiville Wood Preservers Ltd.
 †Springhill Farms
 †Sundance Publications Limited

NEW BOTHWELL

†Bothwell Cooperative Dairy Society Ltd.

NORTH KILDONAN

See: Winnipeg.

PINE FALLS

Abitibi-Price Inc.
 Manitoba Hydro

PINE RIVER

†Original Log Cabins Ltd.

POINTE DU BOIS

Winnipeg Hydro

PORTAGE LA PRAIRIE

B.C. Pea Growers, Limited, The
 Bowes Publishers Limited
 Campbell Soup Company Ltd.
 †Guinn & Simpson Co., Limited
 McCain Foods Limited
 †Norquay Printers Limited
 †Outdoor Technologies (Canada) Inc.
 Richlu Sportswear
 Vicon Manufacturing Inc.
 †Vopni Press Ltd.
 Winnipeg Pant & Sportswear Mfg. Ltd.
 Woodstone Foods

REYNOLDS

Supercrete, A Division of Lafarge Canada Inc.

RIVERTON

†Riverton Boat Works Ltd.

ROBLINManitoba Dairy Co-operative Ltd.
†Roblin Forest Products Ltd.**ROCKWOOD**

Bristol Aerospace Limited

ROSENORT†Midland Manufacturing Limited
†Westfield Industries Ltd.**ST. ADOLPHE**

†Village Sportswear Mfg. Ltd.

STE. ANNE

Premier Peat Moss Ltd.

ST. BONIFACE

See: Winnipeg.

ST. CLAUDE

†Modern Dairies(St-Claude)Div. of Beatrice Foods Inc.

ST. FRANCOIS XAVIER

†J.A.W. Window & Door Co. Ltd.

ST. JAMES

See: Winnipeg.

ST. LAZARE

†Fouillard Trailer Sales and Service

ST. VITAL

See: Winnipeg.

SELKIRKAmsco Cast Products Inc.
Barnes, William R., Co., Division of Barmin Inc.
Duha Color Services
†Interlake Patter Works Ltd.
†Mandak Metal Processors Div.
Manitoba Hydro
†Manitoba Rolling Mills
Plasti-Fab Ltd.
†Selkirk Machine Works (1982) Ltd.
Union Carbide Canada Limited
†Universal Woodwork Limited**SEVEN SISTERS FALLS**

Manitoba Hydro

SLAVE FALLS

Winnipeg Hydro

SOURIS

Saputo Cheese Limited

SPRAGUE

†Holmgren, E., & Son Ltd.

STEINBACH†Barkman Concrete Ltd.
†Craftech Manufacturing Inc.
†Derksen Printers Ltd.
†Loewen Windows
†Lund-Larson Boats Canada Ltd.
†Monarch Industrial Coatings
Penner Tire & Automotive Centre
†Phason Electronics (1989)
†Reimer Overhead Doors Ltd.
†Schmidtke Millwork Ltd.
†Steinbach Mills Ltd.
†Toro Canada Ltd.**STONEWALL**

†Flexon Industries Ltd.

†Suttle Apparatus Canada Ltd.

STONY MOUNTAIN

†P.B. Trusses Ltd.

SWAN RIVER†Lake Wood Industries
South East Forest Products Ltd.
Spruce Products Limited**TEULON**

†Northern Goose Processors Ltd.

THE PAS†Kerr's Furs - Rickborn's Ltd.
†New North Ventures Ltd.
†Repap Manitoba
Spruce Products Limited**THOMPSON**ICI Canada Inc.
Inco Limited
Norwest Manufacturing**TRANSCONA**

See: Winnipeg.

TUXEDO

See: Winnipeg.

VIRDEN†Empire Publishing Company Limited, The
†Kent, B. P., Flour Mills Ltd.**WEST KILDONAN**

See: Winnipeg.

WINKLER†E.K. Fashions Inc.
†FSP Machinery Co. Canada
†Grandeur Housing Ltd.
†Jodale Perry Corporation
†Load Line Mfg. Inc.
Manitoba Dairy Co-operative Ltd.
Monarch Industries Limited
Pembina Printing Limited
†Triple E Canada Ltd.**WINNIPEG**A.B. Associated Sleep Products Inc.
†Abesco Ltd.
†ABI Biotechnology Inc.
†Accro Furniture Industries, Division of
Acme Chrome Furniture Ltd.
†Accurate Glass Ltd.
†Acme Bedding & Furniture Co.
†Acme Design (1987) Ltd.
†Acme Venetian Blind Co.
†Acme Welding & Supply (77) Ltd.
†Advance Paper Box Ltd.
†Advance Sheet Metal Co. Ltd.
†Aerotech International Incorporated
AFG Glass Inc.
Air Products Canada Ltd.
†Airmaster Sales Ltd.
†Alberta Ice Co., Ltd.
Alcatel Business Communications, A
Division of Alcatel Canada Inc.
†All Canadian Emblem Corporation
†All-Fab Building Components Ltd.
†Allied Pioneer Industries Ltd.
†Alphair Ventilating Systems Inc.
†Altra Steel (1985) Ltd.
Alumicor Limited
†Ambassador Furniture Limited
†Ancast Industries Ltd.
†Anderson's House of Orthopedic
Appliances Ltd.
†Andy Glove Co. Ltd.
†Andy's Millwork Ltd.
†Applied Hydraulics Co., Div. of Lucas Fluid
Power
†APR Industries Ltd.
†Aqua Mechanics and Equipment Sales Ltd.
†Arctic Drink Mfg. Co.
†Arctic Ice Services Ltd.
†Argus Industrial Supply Ltd.
Armtec
†Arne's Welding Ltd.
†Aroline Boat Company Limited, The
†Art Book Bindery & Stationery Ltd.
†Art Press Ltd., The
ATCO Manufacturing & Leasing, A Division
of ATCO Enterprises Ltd.
Atlantic Sleep Products Ltd.
†Atlas-Graham Industries Company Ltd.
†Autoline Products Ltd.
†Automated Design Systems Ltd.
†Automotive Accessory Company Ltd.
†B/W Data Services Inc.
B.C. Directories Division of R. L. Polk &
Co. Ltd.
†Baker Graphics Canada Limited
†Banner Printing Ltd.
†Bay Bronze Industries Ltd.
†Bee Maid Honey Ltd.
†Belle-Fosh Signs Ltd.
†Biggar Industries Ltd.
Birchwood Furniture Ltd.
†Bison Transport A Div. of Bison Diversfield
Inc.
†Blackwoods Beverages Ltd.
†Boeing Canada Technology Ltd., Winnipeg
Division
Bogardus Wilson Ltd.
Bonar Inc., Plastics and Flexible Packaging
Divisions
Bonar Plastics Ltd.
†Bonwitt Manufacturing Ltd.
Borden Consumer Products, Division Of
The Borden Company Ltd.
†Border Chemical Company Limited
†Border Chemical Company Limited,
Aerofoam Division
†Border Glass & Aluminum Ltd.
†Bristol Aerospace Limited
†Brooker Window
†Brown & Rutherford Co. Ltd.
†Builders Furniture Ltd.
†Building Products and Concrete Supply
Ltd.
†Bulman Bros. Division of The Bulman
Group Limited
Burns Foods Limited
†Cadorath Plating Co. Ltd.
CAE Industries Ltd.
†Camco-Redboine (1979) Ltd.
†Campbell & Chipman Ltd.
Canada Metal Co., Limited, The
Canada Wire and Cable Limited
†Canada West Shoe Manufacturing Inc.
†Canadian Sportswear Co. Ltd.
†Canadian Stationery Company
Canadian Fine Color Co., Limited
†Canadian Tool & Die Ltd.
Canadian Liquid Air Ltd.
†Canadian Shirt & Overall Manufacturing
Co., Limited
Canadian Cardwell Company
†Canadian Marking Systems
†Canadian Anglo Machine & Iron Works Inc.
†Canadian Chamois & Sponge Co. Ltd.
Canadian Buttons, Limited
†Canadian Arctic Producers
†Canadian Bronze Company, Limited
†Cangard Industries Limited
†Cargill Limited/Limitée
†Carlson Structural Glass
†Carpenter-Jackson Ltd.
†Carte International Inc.
†Carter Day Industries (Canada) Ltd.
†Cavalier Candies Ltd.
CCL Label/Neeco Division, A CCL
Industries Inc. Product Identification
Company
†Central Graphics Ltd.
†Central Press
†Central Products & Foods Ltd.
†Century 21 Apparels Limited
†Century Steel Fabrications
†Chesterfield House Ltd.
†Chisick Metal Ltd.†Circle Canvas Co. Ltd.
†Citation Sports and Leisure Products
†City Sheet Metal Co. Ltd.
†CML Northern Blower Inc.
†Cohn, D., Trans-Canada
†Coldstream Products of Canada
†Commercial Plating Inc.
Communications Division of Canada Wire
and Cable Limited
Con-Force Structures Limited
†Controlled Environments Limited
†Coronet/Fahlke Printers Ltd.
†Cowin Steel Co. Ltd.
†Creamette Co. of Canada, Limited, The
†Crest Art (1989) Ltd.
†Crown Cap (1987) Ltd.
†CSP Foods Ltd.
†Cubex Limited
†Custom Steel Manufacturing Ltd.
Daishowa Forest Products Ltd.
†Daishowa Industries Ltd., Packaging
Division
†Dalzell & Potts (1988) Ltd.
Data Business Forms
†DBL Thermal Wall Inc.
†Design Marble Div. of N. & R. Construction
Ltd.
†Desin Inc.
†Dexter Water Management Systems Canada
Inc.
†Dimatec Inc.
†Display Fixtures, Division Westfair Foods
Ltd.
Diversey Inc.
†Dominion Bridge-Winnipeg, A Unit of
AMCA International Ltd.
†Dominion Malting Limited
†Dominion Veterinary Laboratories Ltd.
†Dominion Tanners, Div. of United
Canadian Shares Limited
Domtar Construction Materials
Domtar Packaging, Corrugated Containers
Division
†Donut House Ltd., The
†Dormond Industries Limited
Doubletex Inc.
†Dowse Woodwork Ltd.
DRG Globe Envelopes
†Duchon
†Dufort Industries Ltd.
†Duha Color Services
†Dunn-Rite Food Products Ltd.
†Duraco Window Industries (1979) Ltd.
Dustbane Products Limited
†Dynabrite (Canada) Ltd.
†Dynamic Machine Corporation
†E and N Manufacturing Co. Ltd.
†E P T Manufacturing Ltd.
†Easy Living Shops Canada Limited
†Econaire (1984) Inc.
Edcon
†Elite Metal Products Div. of Potts Bros.
Ltd.
†Elmcrest Furniture Manufacturing Ltd.
†Emerson South Agronomics Inc.
†Empire Iron Works Ltd.
†Empire Printers Ltd.
†Empire Sheet Metal Manufacturing
Company Limited
†Empire Spice Mills
Empress Foods Ltd.
†En-Rich Fertilizers (Western) Ltd.
†Equinox Industries Ltd.
Export Packers Company Limited
†Falcon Machinery (1965) Ltd.
†Farm King Allied Inc.
Federal Pioneer Limited
†Feed-Rite Ltd.
†Fia Interior Design Engineering Inc.
†Fiat Products Ltd.
†Finberg Manufacturing Company Ltd.
†Finn Woodworks Ltd. T/A Finnline Design
†Fleetline Industries Ltd.
†Flo-Form Industries Ltd.
†Forever Industries (1971) Ltd.
†Forrest Tool & Die (1978) Ltd.
†Fort Garry Industries Ltd.
†Fournier Stands Mfg. of Canada Ltd.

- †Freed & Freed International Ltd.
†Freshwater Fish Marketing Corporation
†Fripp Fibre Forms Inc.
†Furgale Industries Ltd.
†G III Ltd.
†Gadient Manufacturing Ltd.
†Galaxy Garments International Inc.
†Gaspard and Sons Ltd.
†Gateway Publishing Co. Ltd.
†Gateway Soap & Chemical Co. Ltd.
†Gemini Fashions of Canada Ltd.
†General Scrap & Car Shredder Ltd.
†General Printing Ink Corp. of Canada
†Gillis Quarries, Limited
†Glas-Tech Ltd.
†Globe Garment Mfg. Co., Ltd.
†Golden Gong Ltd.
†Goodwear Glove Co. Ltd.
†Gould Manufacturing
†GPT (Canada)
†Grace, W. R., & Co. of Canada Ltd.,
†Construction Products Division
†Grainmaster Manufacturing Ltd.
†Gravure Graphics Ltd.
†Great-West Metal (1982) Ltd.
†Greensteel Industries Limited
†Gregory-Cartwright Office Products
†Griffin Canada Inc.
†Grusko Distributors Inc.
†Guertin Bros. Coatings and Sealants Ltd.
†H & K Packers Co. Ltd.
†H.M.S. Foods Ltd.
†Hallcraft Electronics Ltd.
†Hamilton Wire Products Ltd.
†Harv-AL Sportswear Ltd.
†Hecht, J. H., & Son, Limited
†Heli-Fab Limited
†Henderson Directories Limited
†Hignell Printing Limited
†Home-Tex Fashions Inc.
†Homestead Computer Service Ltd.
†Hotel Systems & Supply Ltd.
†Hudson Bay Mining and Smelting Co.,
†Limited
†Humphrey Products of Winnipeg Ltd.
†Hunter Wire Products Ltd.
†Hurst Equipment Limited
†Hurtig, A. & M., Ltd.
†Husky Oil Ltd.
†Hygrade Cabinet Mfg. Co.
†Icemaster Industries Ltd.
†Ideal Electric Mfg. Co. Ltd.
†Imperial Steel Products Ltd.
†Indal Wall Systems Ltd.
†Industrial Rubber Supply Co. Ltd.
†Industrial Metals Processing Ltd.
†Info Board Mfg. Inc. *
†Inland Cement Limited
†Inland Steel & Forgings Ltd.
†Innova Envelope, a Div. Abitibi-Price Inc.
†Instabox (Winnipeg) Limited
†Inter-Collegiate Press of Canada
†InterBake Foods (1988) Limited
†Intergraphics Decal Ltd.
†Interlab Paints, Inc.
†Interprovincial Cooperative Limited
†Invader Boats (Canada) Ltd.
†J. R. Wire & Metal Specialty Ltd.
†J.L.F. Enterprises Ltd.
†J.S. Sportswear Ltd.
†Jackson, George N., Limited
†Jacob Crowley
†Jen & Jon Textiles Ltd.
†Johnson Bros. Mfg. International
†Jonespac Limited
†Jostens Canada Limited
†K & S Tool & Die Ltd.
†Kaplan's Mfg. Co. Ltd.
†Kay Gee Fashions Ltd.
†Kelsey Sportswear Ltd.
†Kemel Cartons Limited
†Keystone Millwork Ltd.
†Killeen, C. A., & Sons Ltd.
†Kitchen Craft of Canada Ltd.
†Klassen Cabinet Makers Ltd.
†Klassen Manufacturing Limited
†Kleen-Flo Tumbler Industries, Limited
†Kliwer's Cabinet Ltd.
†Klockner-Moeller Ltd./Ltée.
†Knit-Rite Mills Ltd.
†Koch Materials Company
†Koch Stainless Products Ltd.
†Kodiak Industries Ltd.
†Kool-Shade Manufacturing Company
†Limited
†Kraft General Foods Canada
†Kraus Industries Ltd.
†Kromar Printing Ltd.
†KT Industries Ltd.
†Kustom Stainless Steel Equipment Inc.
†L & M Radiator Ltd.
†L.V. Control Mfg. Ltd.
†Labatt's Prairie Region
†Label Place Ltd., The
†Lawrie Industries (A division of Perma-
†Guard Rustproofing, Inc.)
†Lawson Mardon Group Limited
†Letchford Industries Limited
†LGM Graphics Inc.
†Linatex Canada Inc.
†Linear Systems Ltd.
†Liquid Carbonic Inc.
†LMG Reliance
†Love Enterprises
†Lucien Custom Woodwork Ltd.
†MacDon Industries Ltd.
†McGavin Foods Limited
†Maclean Hunter Limited
†MacMillan Bathurst Inc.
†Macron Enterprises Ltd.
†Major Quilting Ltd.
†Mallabar Apparels Ltd.
†Malnar Industries Ltd.
†Manitoba Hydro
†Manitoba Dairy Co-operative Ltd.
†Manitoba Co-operative Honey Producers
†Ltd.
†Manitoba Clothing Co.
†Manitoba Sugar Company
†Manitoba Sausage Mfg. Co. Ltd.
†Mannesmann Demag Ltd., Material
†Handling Division
†Manson Printing Ltd.
†Manta Industries Ltd.
†Maple Leaf Mills Limited
†Marble Factory Ltd., The
†Markwill Industries (1979) Ltd.
†Marley Pump Co., The
†Marrin Brothers Limited
†Marr's Leisure Products (1977) Inc.
†Martel-Stewart Limited
†Masa Garments Manufacturing Ltd.
†Mason Windows Limited
†Matador Convertisseurs Cie Ltée.
†Mayers Fibre Tube & Core 57151 Manitoba
†Ltd.
†Mayers Packaging, 57134 Manitoba Ltd.
†Mechanical Welding Co. Ltd.
†Mediacom Inc.
†Melet Plastics Inc.
†Mercury Publications Ltd.
†Metal-Pac Manufacturing Limited
†Metal-Tech Industries (1989) Inc.
†Metals & Alloys Company Limited
†Metric Machine Limited *
†Metwood Industries Limited
†Mia Chemical, Division of Fiberglas Canada
†Inc.
†Miami Fashions (1979) Ltd.
†Micro Tool & Machine Ltd.
†Mid Canada Press Ltd.
†Mid West Packaging Limited
†Mid-West Quilting Co. Ltd.
†Mimic Duplicating & Printing
†Modern Headwear Ltd.
†Mohawk Handle Canada Limited
†Mohr Quilting Co. Ltd.
†Molson Breweries
†Monarch Industries Limited
†Montrose Sportswear Inc.
†Moore Business Forms & Systems Division
†of Moore Corporation Ltd.
†Moore Corporation Limited
†Mordens of WPS Candy Mfg. Ltd.
†Motor Coach Industries, Limited
†Murray Tent & Awning 1977 Ltd.
†Muzeen & Blythe Ltd.
†MWG Apparel Corp.
†Nabisco Brands Ltd
†Naleway Foods Ltd.
†National Lamp Manufacturing Co. Ltd.
†National General Filter Products Limited
†National Coating Technology Inc.
†New Flyer Industries Ltd.
†Nord-Sen Metal Industries Ltd.
†North American Lumber Limited
†North Star Press
†North West Smelting & Refining Ltd.
†Northern Paint Canada Inc.
†Northern Aero Industries Limited
†Norwest Manufacturing
†Norwood Tent & Awning Co. Ltd.
†NSW Plastics Ltd.
†Nygard International Ltd.
†Olympic Pant & Sportswear Co. Ltd.
†Olympic Building Systems Ltd.
†Optimum Management Corp.
†Otto Rock Orthopedic Industries of Canada
†Ltd.
†Pace Setter Swim & Gym Wear Inc.
†Palliser Furniture Ltd.
†Palliser Furniture Ltd., Towne Hall Division
†Panel Products
†Paramax Electronics Inc.
†Paramount Glass & Millwork Ltd.
†Paramount Lamp & Shade Mfg. Co. Ltd.
†Pattern Castings Ltd.
†Pattison, Jim, Sign Group, The
†Pauls Grinding Industries Ltd.
†Peerless Garments, Limited
†Pembina Mountain Clays, A Division of
†Engelhard Canada Limited
†Penner Tire & Automotive Centre
†Perfecfit Glove Manufacturers (1979)
†Perkins and Associates Limited
†Permalite Lamp & Shade Mfg. Co. Ltd.
†Peter Gaye Furs
†Phil-Mar Trade Bindery Ltd.
†Phillips Paint Products (1968) Limited
†Pitt Leather Goods Manufacturing Canada
†Ltd.
†Plasma & Flame Coatings Ltd.
†Plexi-Tech Inc.
†Pollard Banknote Limited
†Polycast Industrial Products Ltd.
†PORA SYSTEM Canada Inc.
†Poulin Exterminators
†Pounder Emulsions, A Div. of Husky Oil
†Operations Ltd.
†Powell Equipment Limited
†Prairie Produce (1977) Co. Ltd.
†Prairie Remanufacturing Centre
†Precision Metalcraft Inc.
†Premier Printing Ltd.
†Prendiville Wood Preservers Ltd.
†Price, E.H., Limited
†Prime Motor Oils, Consolidated
†Environment Serv.
†Princess Auto & Machinery Ltd.
†Pritchard Engineering Company Limited
†Progressive Manufacturing Ltd.
†Progress Printing & Publishing Co. Ltd.
†Progress Candy (1977) Ltd.
†Prolific Graphics Inc.
†Promo-Wear Div. MWG Apparel Corp.
†Prosperity Knitwear Limited
†Public Press
†Pulse Engineering Ltd.
†Pydee Engineering Co. Ltd.
†Quality Bed & Spring Distributors Ltd.
†Quality Mattress Co. Ltd.
†Queen Anne Upholstering & Furniture Mfg.
†Co. Ltd.
†Quest Metal Products Ltd.
†Raber Glove Mfg. Co. Ltd.
†Red Devil Heater Mfg. Co.
†Regal Bedding
†Regal Furniture Mfg.
†Regal Printing Ltd.
†Regent Press
†Regional Products Limited
†Rehau Industries Inc.
†Reid & Eibner, Limited
†Reiss Furs & Fashions
†Restmore Bedding Co. Ltd.
†Rice Sportswear Ltd.
†Richards-Wilcox Canada Inc.
†Richardson Great Northern Manufacturing
†inc
†Richlu Sportswear
†Rinella Printers Limited
†Rite-Way Industries Ltd.
†Riverdale Sportswear Ltd.
†RNG Equipment Inc.
†Roddy, John, Uniforms
†Ross Foods
†Rothsay
†Royal Canadian Mint
†Royal Plastics Limited
†Rubenstein Bros. (Western)
†RW Packaging Ltd.
†Ryan Forest Products
†S & S Sportswear Ltd.
†Sanford Evans Communications Ltd.,
†Publishing Division
†Sanford Evans Communications Ltd.,
†Printing Division
†Saskatoon Radiator Sales & Service Ltd.
†Schneider, J.M., Inc.
†Scott-Bathgate Ltd.
†Scott Screen & Wire Company Ltd.
†Screen Print Display Advertising (Western)
†Limited
†Screen Print Display Advertising Ltd.
†SDS Technical Devices Ltd.
†Seder Sportswear
†Selkirk Wood Industries Ltd.
†Shaw Laboratories Ltd.
†Shawinigan Lavalin Inc.
†Shearmat Structures Ltd.
†Sheldons Engineering
†Shell Canada Limited
†Shopost Iron Works Ltd.
†Shore Glass & Building Supplies Ltd.
†Silpit Industries Co. Ltd.
†Simmons Canada Inc.
†Simpson, Geo. D., Manufacturing Co.
†(1965) Ltd., The
†Sinclair & Valentine Inc.
†Smith's Corned Beef & Sausage Mfg.
†Company Limited
†Solv-X Environmental Systems Inc.
†Somerville Packaging
†Soo Line Mills Ltd.
†Spectrum Manufacturing Company Limited
†Speers Petrochemicals Ltd.
†Spirall Kipp Kelly (1984) Incorporated
†Sport-Ease Fashions Ltd.
†Sprouting Systems International Inc.
†Spruce Products Limited
†Standard Tube Canada Inc.
†Standard Machine Works Ltd.
†Standard Plastic Mfg. Co.
†Standard Manufacturers Services Limited
†Standard Aero Limited
†Standard Knitting Ltd.
†Steldor Ltd.
†Stephenson, J.R., (Mfg.) Ltd.
†Sterling Engine Works, Limited, The
†Sterling-Stall Group
†Sterling Glove Company Ltd.
†Stockwood's Inc. Shelving Systems
†Storm-Tite Inc.
†Structural Glass Ltd.
†Sullivan Strong Scott
†Sundawn Inc.
†Sunwest Screen Graphics Ltd.
†Super-Lite Electric Ltd.
†Super-Puff't Popcorn Ltd.
†Superblinds Inc.
†Supercrete, A Division of Lafarge Canada
†Inc.
†Superior Envelopes
†Superior Weighing Systems Ltd.
†Surgical Elastic Co. Limited
†Swift Adhesives, A Division of Reichhold
†Ltd.
†Syntex Convertors Ltd.
†Systems Business Forms Limited
†Tasty Minit Foods (1981) Ltd.
†Tatra Ornamental Iron Works Ltd.
†Taylor Luggage Co. Ltd.

Head offices are indicated by the symbol †.

†Temro Division, Budd Canada Inc.
 †Thermal-Tec Industries Inc.
 †Thompson Broom Manufacturers Ltd.
 †Thor Manufacturing Ltd.
 †Timcon Timber Connectors Ltd.
 †Time Terminals of Canada
 †Timna Rotational Molders of Canada,
 Division of Equinox Industries Ltd.
 †Topsyn Flexible Packaging Ltd.
 Trans-Continental West
 †Trevi-Tile Company
 †Triple 'R' Metal Fabricators Ltd.
 †Trojan Board Ltd.
 Turner & Seymour of Canada Limited
 †Uniflyte Co. Ltd.
 Union Carbide Canada Limited
 Unisys Canada Inc.
 United Dominion Industries Limited
 †United Fibre-Bond Inc.
 †United Grain Growers Limited

†United Garments (1966) Limited
 †United Wood Frames Inc.
 †Universal Printers Ltd.
 †Universal Book Bindery
 †Utility Glove (1961) Ltd.
 †Vana Industries Ltd.
 †Vansco Electronics Ltd.
 VARTA Batteries Ltd.
 †Versatech Industries Inc.
 †Versatile Farm Equipment Operations -
 Ford New Holland Canada Ltd.
 †Victor Fox Foods, Limited
 †Vincent Millwork 1983 Ltd.
 †Vita Health Company (1985) Ltd.
 Vitafoam Products Canada Ltd.
 †Vu-Pak Company
 †Wallingford Press Ltd.
 †Washtronics Ltd.
 †Watson Iron & Wire Ltd.
 †Welclad Industries Canada Ltd.

†Wes-T-Rans Limited
 †Wescott Fashions Ltd.
 †Wesley Industrial Machine Shop Ltd.
 †Westeel Agricultural Products
 †Western Elevator & Motor Co. Inc.
 †Western Paper Box Co., Limited
 †Western Engine Limited
 †Western Glove Works, Ltd.
 †Western Garment Manufacturing Ltd.
 †Western Rawhide & Harness Mfg. Co. Ltd.
 †Western Profiles Limited
 †Westland Plastics Ltd.
 †Westland Steel Products Ltd.
 †Westman Steel Industries, Division of
 West-Man Culvert & Metal Co. Ltd.
 †Westnofa of Canada Limited
 Weston Bakeries Limited
 †Weston Plastics Incorporated
 Westroc Industries Limited
 †Wicor Canada Inc., Filtersoft Division

Wicor Canada Inc.
 †Willmar Window Industries Ltd.
 †Wilson Auto Electric Limited
 †Winnipeg Free Press, Division of Canadian
 Newspaper Co. Ltd.
 †Winnipeg Pattern & Model Works Ltd.
 †Winnipeg Saturday Post
 †Winnipeg Hydro
 †Winnipeg Silver Plate Co., Limited
 †Winnipeg Leather Goods Manufacturing
 Ltd.
 †Winnipeg Bias Fabrics Manufacturing Co.
 Ltd.
 †Winnipeg Pant & Sportswear Mfg. Ltd.
 †Winpak Ltd.
 †Wittler Furniture Limited
 †Woodland Supply & Mfg. Co.
 †Woodstone Foods
 YKK Canada Inc.
 †Zol-Mark Industries

NEW BRUNSWICK

ARMSTRONG BROOK

†Roy's Sharp-All Service Ltd.

ATHOLVILLE

†Allmark Steel Buildings Inc.
 Fraser Inc.

BACK BAY

Connors Bros., Limited
 Lewis Connors & Sons, Limited

BAIE STE. ANNE

†Therault & Hachey Peat Moss Ltd.

BAKER BROOK

†Couturier, Raoul, Lumber Limited

BARTLETT'S MILL

Bartlett, E. Hollis, & Sons (1984) Ltd.

BAS-CARAQUET

†Baie Chaleur Packers Ltd.

BATHURST

†Eddy Group Limited
 †Elm Tree Resources Ltd.
 †Industrial Rubber Ltd.
 †Mandate Erectors & Welding Ltd.
 †Maritime Welding Ltd.
 Noranda Inc.
 †SMI Industries Canada Ltd.
 Stone-Consolidated Inc.
 Stone Consolidated Inc., Wood Products
 Group

BELLEDUNE

†Landry's Strawberry World
 Noranda Inc.

BELLEISLE CREEK

†Belleisle Foods Ltd.

BERESFORD

†City Thermo Pane Ltd.
 †S.L.T. Metals

BERTRAND

†Chauffage Moderne 1986 Ltée.

BLACK'S HARBOUR

†Connors Bros., Limited
 †Lewis Connors & Sons, Limited

BLACKVILLE

†Blackville Lumber Inc.

BLAGDON

Permanent Concrete

BLUE COVE

†Blue Cove Packing Co. Ltd.
 †Maisonnette, SeaFoods Ltd.

POINT ESCUMINAC

†Good Earth Canada Limited

BOIESTOWN

Colter, Ashley, (1961) Ltd.

BRISTOL

†Bristol Woodworking (1984) Ltd.
 †Crabbe, H.J., & Sons Ltd.

BUCTOUCHE

†Bouctouche Fish Market Ltd.
 Kent Homes Limited
 †Mills Seafood Ltd.
 †Ray's Aluminum (1988) Ltd.
 †Roy, Gerald A., Ltd.

BURT'T'S CORNER

†Valley Feeds Ltd.

CAMPBELLTON

†MacKenzie, T.R., Company Ltd.
 †Rioux Woodworking Ltd.

CAMPOBELLO ISLAND

Welch, H.W., Limited
 Wilson, B.H., Fisheries (Canada) Ltd.

CAPE BIMET

Paturel Seafood Ltd.

CAP PELE

†Botsford Fisheries Ltd.
 †Cape Bald Packers Ltd.
 †Cormier & LeBlanc (1968) Ltd.
 †Downeast Plastics Ltd.
 †Gaudet et Ouellette Ltd.
 †Leger, Leslie, & Sons Ltd.
 †Unisteel Limited
 †Westmorland Fisheries Ltd.

CARAQUET

†Caraquet Marine
 †Editions de l'Acadie Nouvelle (1984)
 Ltée., Les
 Forsea Ltd.
 Permanent Concrete
 †Produits Belle Baie Limitée
 †St. Laurent Gulf Products Ltd.

CENTREVILLE

†BWS Manufacturing Ltd.
 †Metalfab Ltd.
 †Thomas Equipment Ltd.

CHAMCOOK

Chamcook Sea Foods Ltd.

CHARLO

†Soudure Audet Welding Ltd.

CHATHAM

†Arvin Special Machinery Ltd.
 †Atlantic Waferboard Inc.
 †Gemini Printing(Manufacturing Div. of
 Walco)

CHIPMAN

Shaw, L.E., Limited

CLAIR

†Bégin, Gilles, Lumber Ltée.
 †Bégin, G., Usinage Ltd.
 †Clair Industrial Dev. Corp. Ltd.
 †Long Fertilizers Ltd.
 †Moulées Atlantic Feeds Limited

COCAGNE

†Bateaux de Mer Ltée., Les
 †Environment Air Ltd.
 †Isox Maritime Ltd.

DALHOUSIE

Canadian Pacific Forest Products Limited
 ICI Canada Inc.
 General Chemical Canada Ltd.
 †NBIP Forest Products Inc.

DEER ISLAND

Welch, H.W., Limited

DIEPPE

†Atlantic Mini-Fridge Co. Ltd.
 †Bonté Foods Limited
 †Boudreau Sheet Metal Works Limited
 †Mother's Own Bakery Ltd.
 Pizza Delight Corporation Ltd.
 †Triangle Kitchen Ltd.
 Universal Sales Limited

DOAKTOWN

†MacKinnon, W.R., Ltd.
 †Russell & Swim, Ltd.

DORCHESTER

†Atlantic Industries Limited

EDMUNDSTON

†Beaulieu, A.A., Ltée.
 †Chiasson, L., Furs Ltd.
 †Confections S.A.R. Inc., Les
 †Edmundston Paper Box (1987) Ltd.
 †Edmundston Industries Ltée.
 †Enseignes Imperial Sign Ltée/Ltd.
 †Fraser Inc.
 Ganterie Canadienne Limitée, La
 †J.M.L. Shirt Limited
 †Myli Sportswear Ltée.
 †Provincial Bandag Tire Ltd.

EEL RIVER CROSSING

†Arco Lumber Ltd.
 Therault & Hachey Peat Moss Ltd.

FAIRHAVEN

†Welch, H.W., Limited
 †Wilson, B.H., Fisheries (Canada) Ltd.

FERRY

Fafard Peat Moss Co., Ltd.

FLORENCEVILLE

†Carleton Co-Operative Ltd.
 †McCain Foods Limited

FOX CREEK

†Maritime Hydraulic Repair
 Centre(1989)Ltd.
 †Shorewood Furniture Ltd.

FREDERICTON

†Acadia Marble, Tile & Terrazzo Ltd.
 †Aitkens Pewter Limited
 †Atlantic Pressure Treating Limited
 †Atlantic Popcorn Factory Limited
 †Beairsto, W.J., Co. Ltd.
 Bonar Inc., Plastics and Flexible Packaging
 Divisions
 †Brunswick Press
 †Cansteel Limited
 †Capital Free Press Ltd.
 †Church and Co. (Canada) Limited
 †Colter, Ashley, (1961) Ltd.
 †Daily Gleaner, The
 †Dobbelsteyn Signs Ltd.
 †Dynex Manufacturing Ltd.
 †Eastern Gypsum Inc.
 †Elm Manufacturing Ltd.
 Food Group Inc., The
 †Horsnell Machine & Iron Works, Limited
 †Kileel Foods Inc.
 †L & A Machine Works Ltd.
 †Levine, Abe and Sons (F'ton) Ltd.
 †Maple Leaf Homes Inc.

†Maritime Law Book Company
 †Menzies, A.R., & Sons Limited
 †New Maryland Lumber Ltd.
 †Norway Products Ltd.
 †Perfection Foods Limited
 †Petrofab Ltd.
 †Ronalds Printing Atlantic Limited
 †Shaw, L.E., Limited
 †Simon's Foods
 †Tabufile Atlantic Ltd.
 †Truefoam Limited
 †Unipress Ltd.
 †Wheeler Accessories Ltd.
 †White, S.M., (Woodworking) Ltd.
 †Wilkins, M.L., & Son Limited
 †York Structural Steel Ltd.
 †York tek

GRAND ANSE

Canadian Ocean Products Ltd.

GRAND FALLS

†Enflo Canada Ltd.
 †Grand Falls Industries Ltd.
 †Grand Falls Bottling, Ltd.
 †J.M.L. Shirt Limited
 †McCain Foods Limited
 †Maritime Beverages Limited
 †Ouellette, Roger C., Ltd.
 †Portes Laforge Doors Limited
 †Senechal, Emile, & Fils Ltée
 †Therault, G.R., Ltd.

GRAND MANAN ISLAND

†Atlantic Mariculture 1980 Limited
 †General Marine Service

HAMPSTEAD

Nelson Monuments Ltd.

HARTLAND

†Craig's Machine Shop Ltd.
 †Humpty-Dumpty Foods Limited

HATFIELD POINT

†Easy-Kleen Systems Ltd.

HAVELOCK

†Havelock Lime a Division of Dickenson
 Mines Limited

INKERMAN

Fafard Peat Moss Co., Ltd.

KEDGWICK

Fraser Inc.
 †Kedgwick Lumber Co. Ltd.

LAMEQUE

†L'Association Cooperative des Pecheurs de
 l'Ile Ltée
 †Lameque Quality Group Ltd.

LANCASTER

See: Saint John.

LOWER CARAQUET

See: Caraquet.

MAISONNETTE

†Canadian Ocean Products Ltd.
 †Fisons Horticulture Inc.

MEDUCTIC

†Sabian Ltd.

MILLTOWN

See St. Stephen-Milltown.

MINTO

†Atlantic Creations Ltd. 1986
 †Atlantic Rubber

Avon Aggregates Ltd.
 †Deco Steps & Railings Ltd.
 †Eastland Industries Limited
 †Maritime Fibreglass Fabricators Limited
 †Wood Decor Ltd.

MONCTON

†ABCON Industrial Supply Ltd.
 †Action Fiberglass & Manufacturing Ltd.
 †All-Tech Energy Systems Ltd.
 †Allsco Building Supplies Ltd.
 †Apex Machine Works Limited
 †Arrow Metal Products Ltd.
 †Atlantic Engine Rebuilders Ltd.
 †Atlantic Bandag Ltd.
 †Atlantic Sleep Products Ltd.
 †Avon Aggregates Ltd.
 †B & B Custom Sportswear
 †Bavarian Specialties (Canada) Ltd.
 †Ben's Limited
 †Brunswick Bottling Ltd.
 †Canadian Fine Color Co., Limited
 †Canadian Liquid Air Ltd.
 †Cartier Wines & Beverages Corp.
 †Cavendish Farms
 †Colpitts, The Stationer Limited
 †Consumers Packaging Inc.
 †Co-op Atlantic
 †Crain, R. L., Inc.
 †Day Nite Neon Signs Ltd.
 †Domtar Packaging, Corrugated Containers
 Division
 †DRG Globe Envelopes
 †Eastern Bakeries Limited
 †Eastern Reinforcing Ltd.
 †Food Group Inc., The
 †Forsea Ltd.
 †Goodfellow Inc.
 †Greystone Energy Systems Inc.
 †Hansa-Sealand Ltd.
 †Hub Dental Laboratory Ltd.
 †Hub Meat Packers Limited
 †Javex Manufacturing Canada, Division of
 Colgate Palmolive Canada
 †Lane's Bakeries Division
 †Leby Fixtures & Interiors Ltd.
 †Lloyd's of Moncton Ltd.
 †McKay's Dairy Limited
 †McSheffery Industries Ltd.
 †Malley Industries Inc.
 †Maritime Beverages Limited
 †Maritime Press
 †Maritime Door & Window Ltd.
 †Mason Windows Limited
 †Melanson's Displays Ltd.
 †MFM Industries, division of Atlantic Engine
 Rebuilders Limited
 †Moncton Publishing Company Limited
 †New Brunswick Wire Fence Co., Limited
 †Perfection Foods Limited
 †Permanent Concrete
 †Pizza Delight Corporation Ltd.
 †Quality Woodwork Ltd.
 †Quality Concrete Ltd.
 †R.E.M. Manufacturing
 †Shaw, L.E., Limited
 †Sonoco Limited
 †Spielo Manufacturing Inc.
 †Star Industries Limited
 †Stiefurniture Ltd.
 †Swift Adhesives, A Division of Reichhold
 Ltd.
 †Tabufile Atlantic Ltd.
 †Tandem Fabrics Inc.
 †Tuf Coat Marine Ltd.
 †Twinpak Inc., Rigid Packaging Group
 †Web Atlantic Limited

NACKAWIC

†Bradley Lumber Ltd.
 †Nackawic Mechanical Limited
 †St. Anne-Nackawic Pulp Co. Ltd.
 †Southampton Sawmills Ltd.
 †Valley Machine Works Ltd.

NAPADOGAN

†Veneer Products of N.B. (1981) Ltd.

NEGUAC

†Albert & Sons Fisheries Ltd.

NELSON-MIRAMICHI

†Burchill Plywood (1984) Ltd.

NEWCASTLE

†Castle Machine Works Ltd.
 †Heath Steele Mines, A Division of
 Brunswick Mining
 †Newcastle Ready-Mix Ltd.
 †Trac Industries Ltd.

NOTRE DAME

†C'Mon In Sportswear Ltd.

OROMOCTO

†Canray Incorporated
 †Process Technology Limited
 †Tem-Con Limited
 †York tek

PAQUETVILLE

†Salaison Gauvin Ltée.

PERTH-ANDOVER

†Haines Mfg. 1973 Ltd.
 †Jamer, John W., Ltd.

PETIT ROCHER

†Alfo Fisheries Ltd.
 †Chaleur Silica Ltd.
 †Chaleur Fertilizers Ltd.
 †Elm Tree Resources Ltd.

PLASTER ROCK

Fraser Inc.

POINTE SAPIN

†ASB-Greenworld Ltd.
 †Crown Seafoods Ltd.

POKESUDIE ISLAND

Lameque Quality Group Ltd.

PORT ELGIN

†Atlantic All Weather Windows Ltd.

PRINCE WILLIAM

†Durham Mines Division, Dominion
 Explorers Inc.
 †Head Pond Lumber Co. Ltd.
 †Marcel Enterprises Ltd.

REXTON

†Bolo Chinese Food & Supplies Co. Ltd.
 †Maritime Precast Ltd.

RICHIBUCTO

†Con-O-Lab Manufacturers Limited
 †Imperial Sheet Metal Ltd.
 †Société Chimique Laurentide Inc.

RICHIBUCTO VILLAGE

†Richibucto Village Fishermen's Co-op. Ltd.

ROBICHAUD

†Gagnon, Edmond, Ltd.
 †Landry & Landry (1984) Ltd.
 †Tuf Coat Marine Ltd.

SACKVILLE

Amherst Aerospace Inc.
 Armtec
 †Enterprise Fawcett Inc.
 †Moloney Electric Corporation
 †Sackville Harness Limited
 †Tribune Press Ltd., The
 †Westmorland Laboratories Inc.

ST. ANDREWS

†Bartlett, E. Hollis, & Sons (1984) Ltd.
 †Chamcook Sea Foods Ltd.
 †Star Kist Foods Canada Inc.

STE. ANNE

†Richard, B.A., Ltd.

STE. ANNE DE MADAWASKA

†BN Sportswear Ltée.

ST. ANTHONY

†Claude Acadian Fricot Ltd.

ST. FRANCOIS DE MADAWASKA

†Ateliers Nadeau Ltée., Les
 †C.L. Decor Ltée Ltd.
 †Nadeau & Nadeau Limited
 †Nadeau Poultry Farm Ltd.

ST. JACQUES

†Dynamic Fiber Ltd.
 †Madawaska Economic Glass Ltd.

SAINT JOHN

†Atlantic Label
 †Atlantic Microbiology Ltd.
 †Atlantic Neon & Plastic Signs Ltd.
 †Baxter Foods Limited
 †Bourque Manufacturing Limited
 †Braxco Limited
 †Brookville Manufacturing Company
 †Bruntech Division, Tel Data Ltd.
 †Canada Iron Castings Ltd.
 †Canron Pipe
 †Crane Canada Inc.
 †Crosby Molasses Co., Limited
 †Crystal Industries Ltd.
 †Custom Fabricators & Machinists
 †Digital Products Ltd.
 †Donovan Chemicals Ltd.
 †Eastern Bakeries Limited
 †Flewellling Press Ltd.
 †Food Group Inc., The
 †Gold Star Industries
 †Holder, George E., & Son
 †Industrial Enterprises
 †Irving Oil Limited, Refining Division
 †Irving Pulp & Paper Limited
 †Kippi Products Inc.
 †Labatt's New Brunswick Brewery (Division
 of Oland Breweries Limited)
 †Lantic Sugar Limited
 †Maritime Beverages Limited
 †Maritime Paper Products Limited
 †Moosehead Breweries Limited
 †New Brunswick Publishing Co., Limited
 †Northgate Tool & Die Ltd.
 †Ocean Steel & Construction Ltd.
 †Oland Breweries Limited
 †Patstone, G.R., Ltd.
 †PCL Packaging Limited
 †Permanent Concrete
 †Plasticraft Limited
 †Poli-Twine/Novastran, A Division of TecSyn
 Canada Limited
 †Poly-Cello, Div. of EPC Industries Limited
 †Rieger Printing Ink Co. Ltd.
 †Ronalds Printing Atlantic Limited
 †Rothesay Paper Limited
 †Saint John Shipbuilding Limited
 †Shaw, Gordon, Concrete Products Ltd.
 †Shaw, L.E., Limited
 †Simms, T.S., & Co. Limited
 †Tabufile Atlantic Ltd.
 †Union Carbide Canada Limited
 †Universal Sales Limited
 †Village Sawmill
 †Wayside Industries (1983) Limited
 †Xactics Ltd.
 †York Structural Steel Ltd.
 †York tek

GEOGRAPHICAL SECTION

—*Newfoundland* G-19

ST. LEONARD

†Madawaska Weavers Limited

STE. MARIE DE KENT

†A.P. Concrete Products Ltd.
†Brunswick Pallet Ltd.

ST. PAUL

Fafard Peat Moss Co., Ltd.

ST. QUENTIN

†Atlantic Cedar Shingle Ltd.
†Cèdre Restigouche Ltée.
†North American Forest Products Ltd.

ST. STEPHEN

†Flake Board Company Limited
†Ganong Bros., Limited
†St. Croix Printing & Publishing Co. Ltd.
†St. Stephen Fence Co. Ltd.

SALISBURY

Island Fertilizers Ltd.

SCOUDOU

†Atlantic Refreshments Ltd.
†Lock-Wood Ltd.

SHEDIAC

†Atlantic International Seafood Ltd.
†LaSalle Confections Limited
†Paturel Seafood Ltd.
†Shediac Lobster Shop Ltd.
†Smith Cut Stone Quarries Ltd.

SHEDIAC BRIDGE

†Maritime Detergent Industry Co. Ltd.

SHIPPAGAN

Connors Bros., Limited
†Fafard Peat Moss Co., Ltd.
†Fenêtres Nordist Enrg., Les
†Gully Fish & Food Prod. Co. Ltd.
†Jiffy Products (N.B.) Ltd.
†PMC Machine Shop Ltd.

SUSSEX

†Amesco Ltd.
Baxter Foods Limited

†Brunswicklab Ltd.
†Canada Packers Inc., Poultry Division
Canada Packers Inc., Shur-Gain Division
Canada Packers Inc.
†Dairytown Products Ltd.
Denison Mines Limited
†Denison-Potacan Potash Company
†Frameco Maritimes Ltd.
†G.E. Barbour Inc.
†Kings County Record
†M. M. H. Prefab Limited
Maple Leaf Mills Limited
†Nelson Monuments Ltd.
†New Yorker Boiler Company Limited
Permanent Concrete
Rio Algom Limited/Limitée
†Sussex Machine Shop Ltd.
†Sussex Refrigeration Mfg. (1979) Ltd.

TABUSINTAC

†Heveco Ltd.

TRACADIE

†McGraw Seafood Ltd.

UPPER SACKVILLE

See: Sackville.

WATERBOROUGH

Frobisher Industries Limited

WOODSTOCK

†Brunswick Bottling Ltd.
Eastern Bakeries Limited
†EFKA Canada Limited
†Henley Publishing Limited
†J.E.F. Supply Ltd.
†Karnes Kitchens
†McLaughlin Roof Trusses Ltd.
†Tann-Paper Limited
†Valley Land & Water Limited
†W.K. Lumber Ltd.

YORK MILLS

†Briggs & Little Woolen Mills Ltd.

YOUNG'S COVE ROAD

†Frobisher Industries Limited

NEWFOUNDLAND

ARNOLD'S COVE

National Sea Products Limited

BAY BULLS

†C & W Industrial Fabrication & Marine
Equipment Ltd.

BAY DE VERDE

†Quinlan Brothers Limited

BAY ROBERTS

†Moorfish Limited

BENOITS COVE

†Allen's Limited - Fisheries Dept.

BISHOP'S FALLS

Armtec
Hi-Point Industries Ltd.
Ropak-Can-Am Limited

BONAVISTA

Fishery Products International Limited

BURGEO

National Sea Products Limited

BURIN

Fishery Products International Limited

CALVERT

†Calvert Fish Industries Ltd.

CARBONEAR

†Earle Brothers Fisheries Limited
†Earle Proteins Limited

CATALINA

Fishery Products International Limited
†Mifflin Fisheries Ltd.

CHARLESTON

Fishery Products International Limited

CLARENVILLE

†Clarenvile Drydock Ltd.
Terra Nova Fishery Co. Ltd.

COLEY'S POINT

†Seaside Fisheries Ltd.

COOK'S HARBOUR

Fishery Products International Limited

CORNER BROOK

†Atlantic Gypsum, A Division of Lundrigans-
Comstock Ltd.
Brookfield Ice Cream Limited
Canadian Liquid Air Ltd.
†Corner Brook Pulp & Paper Limited
†Dunphy's Fisheries (1971) Limited
†Labradorite Manufacturing Company
†Lundrigans-Comstock Limited
†North Star Cement Limited
†Western Star, The

COX'S COVE

†T and H Fisheries Limited

CURLING

See: Corner Brook

DEER LAKE

Central Dairies
Farmers Co-operative Dairy Limited

DILDO

Fishery Products International Limited

DONOVAN'S

†Supersweet Feeds division of Robin Hood
Multifoods Inc.

DUNVILLE

†Neldo Marine Development Co. Ltd.

FLEUR-DE-LYS

Quinlan Brothers Limited

FORTUNE

Fishery Products International Limited

FOXTRAP

Maple Leaf Mills Limited

GAULTOIS

Fishery Products International Limited

GLOVERTOWN

†Glovertown Shipyards Limited
†Terra Vista Limited

GOOSE BAY

†Northern Lights Bakery Ltd.

GOULDS

†Modern Paving Ltd.

GRAND BANK

Fishery Products International Limited

GRAND FALLS

Abitibi-Price Inc.
†Bartle, Bernard W., Ltd.
Browning Harvey Limited
†Cabot Bakery Ltd.

HANTS HARBOUR

†Janes, P., & Sons Ltd.

HARBOUR BRETON

Fishery Products International Limited

HARBOUR GRACE

Munn, W. A., & Company Ltd.
†Terra Nova Shoes Limited

HARBOUR MAIN

†Gorman Fisheries Ltd.

HEART'S DESIRE

†St. George, Thomas, & Sons Ltd.

HERMITAGE

†Sea Craft Ltd.

ISLE AUX MORTS

Connors Bros., Limited

JACKSON'S ARM

Janes, P., & Sons Ltd.

LABRADOR CITY

Compagnie Minière I O C

LA SCIE

National Sea Products Limited

LEWISPORTE

Brookfield Ice Cream Limited

LONG HARBOUR

Albright & Wilson Americas

MARYSTOWN

Fishery Products International Limited
†Marystown Shipyard Limited

MILTON

Trinity Brick Products (1972) Limited

MOUNT PEARL

†Atlantic Fabricators and Erectors Limited
†Terra Nova Marine Co. Ltd.
†Wallken Enterprises Limited

OLD PERLICAN

Quinlan Brothers Limited

PARADISE

†Glass Fiber Plastics (1980) Ltd.

PETTY HARBOUR

†Petty Harbour Fishermens Producer Co-
operative Society Ltd.

PORT AU CHOIX

Fishery Products International Limited

PORT DE GRAVE

Moorfish Limited

RAMEA

Fishery Products International Limited

RODDICKTON

Canada Bay Lumber Company Limited

ST. ANTHONY

Fishery Products International Limited

Head offices are indicated by the symbol †.

ST. JOHN'S

†Blue Buoy Foods Limited
 †Boone, E. C., Limited
 †Brookfield Ice Cream Limited
 †Browning Harvey Limited
 †Buckingham Atlantic (1988) Ltd.
 †Canada Bay Lumber Company Limited
 Canadian Liquid Air Ltd.
 Canadian Pacific Forest Products Limited
 †Canpolar East Inc.
 Canron Inc.
 Canron Pipe
 †Central Dairies
 †Coca-Cola Bottling
 †Concrete Products (1982) Limited
 Day Nite Neon Signs Ltd.
 †Dicks & Company Ltd.
 †East Coast Marine and Industrial Limited
 Eastern Bakeries Limited
 Farmers Co-operative Dairy Limited
 †Fishery Products International Limited

Gourock Division, Wire Rope Industries Ltd.
 Harris Steel Group Inc.
 †Instrumar Limited
 †Jespersen Press Ltd.
 †Labatt Brewing Co. Ltd., Newfoundland Division
 Liquid Carbonic Inc.
 Lundrigans-Comstock Limited
 †McGrath Kelly Co. Ltd.
 †Matchless Inc.
 M-I Drilling Fluids Canada, Inc.
 Molson Breweries
 †Mother Hubbard's Kitchen Cabinets Ltd.
 †Munn, W. A., & Company Ltd.
 †National Office Equipment
 National Sea Products Limited
 †Newfoundland Containers Ltd.
 †Newfoundland Light & Power Co. Limited
 †Newfoundland Margarine Company
 †Purity Factories Limited
 Robin Hood Multifoods Inc.

†Saunders, Howell Mfg. Ltd.
 Scotsburn Co-operative Services Ltd.
 †SEA Limited
 Somerville Packaging
 †Terra Nova Fishery Co. Ltd.
 †Trinity Brick Products (1972) Limited
 †Walsh's Bakery Ltd.

SALVAGE

Janes, P., & Sons Ltd.

SOUTH DILDO

See: Dildo

SPRINGDALE

†G. Pelley Ltd.
 †Superior Logging Ltd.

STEPHENVILLE

Abitibi-Price Inc.

†Atlantic Design Homes
 †Frelco Limited
 Lundrigans-Comstock Limited
 †Pinsents' Concrete Limited
 †Superior Seafoods Ltd.

TOPSAIL

†Neal, Robert, Ltd.

TORS COVE

†Tors Cove Fisheries Ltd.

TREPASSEY

Fishery Products International Limited

WABUSH

Williams & Wilson Ltd., Engineered Products Division

FORT FRANKLIN

†Great Bear Co-operative Association

HAY RIVER

Freshwater Fish Marketing Corporation

NORMAN WELLS

Imperial Oil Limited

POINTED MOUNTAIN

Amoco Canada Petroleum Company Ltd.

TUNGSTEN

Canada Tungsten Mining Corporation Limited

YELLOWKNIFE

†Canarctic Graphics Ltd.
 †Petersen & Auger Ltd.

NORTHWEST TERRITORIES**NOVA SCOTIA****ABERCROMBIE**

Canso Chemicals Limited
 ICI Canada Inc.
 Scott Maritimes Limited

AMHERST

†Aerovox Canada Inc.
 †Amherst Industrial Machining & Mechanical Ltd.
 †Amherst Aerospace Inc.
 †Atlantic Combustion Products Limited
 Brookfield Foods Limited
 †Central Castings Limited
 †Cumberland Publishing Ltd.
 †Dominion Bridge Atlantic
 †Farrow's Metal Works Inc.
 †General Eastern Homes Limited
 †Marden-Wild of Canada, Limited
 †Mason Windows Limited, Amherst Division
 Mason Windows Limited
 Scotsburn Co-operative Services Ltd.
 Sifto Canada Inc.
 †Tingley Monuments Limited
 Tribune Press Ltd., The
 United Dominion Industries Limited
 †Waldale Manufacturing Ltd.
 †Windjammer Windows & Doors Limited

ANTIGONISH

†Antigonish Abattoir Ltd.
 †Casket Printing & Publishing Company, Limited, The
 Scotsburn Co-operative Services Ltd.

ARMDALE

See: Halifax.

AYLESFORD

†Aylesford Industries Limited

BARRINGTON PASSAGE

Gourock Division, Wire Rope Industries Ltd.

BASS RIVER

†Dominion Chair (1985) Limited

BACCARO

†Baccaro Fisheries Ltd.

BEDFORD

†B.R. Printing Plates Company Limited
 †Creative Canvas Co. Limited
 †Farmers Co-operative Dairy Limited
 †Haverstock Boxes & Crates Ltd.
 †KB Electronics Limited
 †Sea-Lect Seafoods Limited
 †South Wind Manufacturing Limited

BELLIVEAU COVE

†Crown Upholstery (1981) Ltd.

BERWICK

†Annapolis Valley Peat Moss Co. Ltd.
 Cobi Foods Inc.
 Eastern Bakeries Limited
 †Hayden Furniture Limited
 †Larsen Packers Ltd.

BICKERTON WEST

Mersey Seafoods Ltd.

BLACK POINT

†Seimac Limited
 †Snair's White Eagle Bakery Limited

BRIDGETOWN

†ADIL - Atlantic Defence Industries Limited
 †Britex Ltd.

†Mailman Publishing, A Division of Cameron Publications Limited

BRIDGEWATER

†Bridgewater Metal Industries Ltd.
 Canada Packers Inc., Shur-Gain Division
 †Lahave Research Incorporated
 †Langille's, H & B, Print Ltd.
 †Lighthouse Publishing Ltd.
 Michelin Tires (Canada) Ltd.
 †Snyder's Shipyard Limited
 †South Shore Ready Mix Ltd.

BROOKFIELD

†Brookfield Lumber Co. Ltd.
 Lafarge Canada Inc.

BROOKLYN

Bowater Mersey Paper Company Limited
 Co-op Atlantic

BURNSIDE

Maritime Paper Products Limited

CALEDONIA

†Caledonia Woodworkers Limited

CANARD

Canada Packers Inc.

CARLETON CORNER

†Rice, V.J., Concrete Limited

CENTREVILLE

†Dominion Paperboard Products Ltd.

CHESTER

†Chester Plastics (1975) Limited
 †G.N. Plastics Company Limited
 †Hawboudt Industries (1989) Ltd.

CHESTER BASIN

†Corkum's Ornamental Buckets
 †Oxner, Moyle I., Limited

CHETICAMP

†Cheticamp Boatbuilders Ltd.
 †Cheticamp Fish Co-operative Ltd.
 †Industrial Welding Limited

CHURCH POINT

†Orion Electronics Ltd.

CLARK'S HARBOUR

Connors Bros., Limited
 †Sable Fish Packers (1988) Limited
 †Stoddard Fisheries 1988 Limited
 Swimco Canada Inc.

COLDBROOK STATION

Scotian Gold Co-Operative Limited
 Shaw, L.E., Limited

DARTMOUTH

†Acadian Seaplants Limited
 Allsco Building Supplies Ltd.
 Aquastar Flotation Sleep Corporation
 ATCO Manufacturing & Leasing, A Division of ATCO Enterprises Ltd.
 †Atlantic Venetian Blinds and Draperies Ltd.
 Baxter Foods Limited
 Bright, T.G., & Co. Limited
 †C.T.S. Container & Trailer Services Ltd.
 Canadian Liquid Air Ltd.
 †Chorister Robes Limited
 †Coastal Plastics Inc.
 †Colwell, K.W., Enterprises Ltd.
 †Day Nite Neon Signs Ltd.
 Devtek Corporation
 Diversey Inc.
 †Dominion Biologicals Limited
 †Dunbar, A. G., Company Limited

GEOGRAPHICAL SECTION

—Nova Scotia G-21

†Eastern Marine-Marsh Ltd.
†Eastern Optical Laboratories Limited
Eso Chemical Canada
†Farnell Packaging Limited
†Focal Technologies Incorporated
†Gourock Division, Wire Rope Industries Ltd.

Grace, W. R., & Co. of Canada Ltd.,
Construction Products Division
Harris Steel Group Inc.
†Helly-Hansen Canada Limited
†Hemmings Building Centres Limited
†Hermes Electronics Limited
Hershey Canada Inc.
†Howard Industries Ltd.
†Hydraulic Systems Limited
Imperial Oil Limited
Innova Envelope, a Div. Abitibi-Price Inc.
†International Composites Inc.
†Ivaco Inc., Div. Sivaco Maritimes
†King Metal Fabricators Ltd.
†Leathersmith Designs
†M & M Manufacturing Limited Partnership
Maritime Beverages Limited
†Maritime Paper Products Limited
Maritime Steel & Foundries, Limited
†Mattatall Signs Limited
MIL Group, The
Moosehead Breweries Limited
†Nelson Bros. Welding Ltd.
Nova Scotia Power Corporation
Phillips Cables Limited
Provincial Traffic Signs
Rayonics Scientific Inc.
†Rayonics Scientific Inc., Atlantic Division
†Rigi-Flex Printed Circuits Ltd.
†Roper Aluminum Products Inc.
†Royale Print & Packaging Limited
Shaw, L.E., Limited
†Starr Manufacturing Limited
†Sunsational Juice Ltd.
†Surflite Engineering Ltd.
†Swedwood Canada Limited
†Town Tire Services Limited
†Truefoam Limited
Union Carbide Canada Limited
†W. & A. Moir Ltd.
†Window Craft Manufacturing Ltd.
†Zenith Plating Maritimes Limited

DAYSPRING

Snyder's Shipyard Limited

DEBERT

†Canadian Automotive Radiator Exchange &
Manufacturing Ltd.
†Kent Homes Limited
†Kohler International Ltd.
†Newmac Mfg. Inc.
†Nystone Chemicals Ltd.

DIGBY

†Casey Fisheries Ltd.
Gourock Division, Wire Rope Industries Ltd.
Rice, V.J., Concrete Limited

EAST RIVER

Canadian Pacific Forest Products Limited
Canexel Hardboard Division

EASTERN PASSAGE

Dominion Bridge Atlantic

ELMSDALE

†Elmsdale Lumber Company Limited
Goodfellow Inc.
†Isenor, Laurie, & Sons Ltd.

ENFIELD

†Ledwidge Lumber Co. Ltd.

GLACE BAY

Hopkins, H., Ltd.
†McKinlay & Sons Ltd.

Nova Scotia Power Corporation

GLENWOOD

†Wade's Wire Traps Ltd.

GOSHEN

†Scotia Pallets Ltd.

GRAND ETANG

†Grand Etang Fisherman's Co-op. Soc. Ltd.

GRANTON

Michelin Tires (Canada) Ltd.

GUYSBOROUGH

Scotia Pallets Ltd.

HALIFAX

†Allen Print Ltd.
Alumicor Limited
†Atlantic Wheel Weights Mfg. Limited
†Atlantic Nova Print Co. Inc.
†Ben's Limited
Cocoa-Cola Beverages
Crystal Industries Ltd.
†Dover Mills Ltd.
†Eastern Meat Purveyors Ltd.
†Fairview Industries Limited
†Fire Works Gallery
†Halcraft Printers Inc.
†Halifax Heating & Air Conditioning Co. Ltd.
†Harmony Classics Ltd.
†I.M.P. Group Limited
†Ideal Aluminum Sales Limited
†Karlsen Shipping Company Limited
Levine, Abe and Sons (F'ton) Ltd.
Liquid Carbonic Inc.
†London Rubber Stamp Co., Limited
†Maritime Telegraph & Telephone Company Limited
†Maritime Photoengravers Ltd.
†Maritime Canvas Converters & Upholstering Limited
†National Art Limited
†National Sea Products Limited
†Nova Scotia Power Corporation
†Oland Breweries Limited
†Plastics Maritime Ltd.
PPG Canada Inc., Glass Division
Pratt & Whitney Canada Inc.
†Rosborough Boats Ltd.
Shawinigan Lavalin Inc.
Simmons Canada Inc.
†Skerry & Leonard Company Limited
Swimco Canada Inc.
Union Carbide Canada Limited
Volvo Canada Ltd./Ltée.
†Westmount Windows Limited
†Whynot, Earl & Associates Graphics Limited
†Winlie Containers (Canada) Ltd.
†Woodcraft Manufacturing Company Ltd.
Wormald Fire Systems

HANTSPORT

†CKF Inc.
†Minas Basin Pulp & Power Co., Limited

HILLATON

Cobi Foods Inc.

KENTVILLE

Cobi Foods Inc.
†Crown Fibre Tube Inc.
†Geo-Met Instruments, Inc.
Hostess Frito-Lay
Huyck Canada Ltd/Ltée., BTR Paper Group
Island Fertilizers Ltd.
†Kentville Publishing
Protein Foods Group Inc.
†Sarsfield Foods Limited
†Scotian Gold Co-Operative Limited

KINGSTON

†Armstrong, O.H., Ltd.

†Kingston Lumber & Building Supplies Ltd.

LA HAVE

†LaHave Seafoods Limited

LAKESIDE

Eastern Meat Purveyors Ltd.

LANTZ

†Shaw, L.E., Limited

LAWRENCETOWN

†Ilsley, Frank E., Woodworking Limited

LINGAN

Nova Scotia Power Corporation

LIVERPOOL

†Advance Publishing Co. Ltd., The
†Astoria Beverage Co. Ltd.
†Bowater Mersey Paper Company Limited
J & H Industries Limited
†Jagman of Nova Scotia Ltd.
†Mersey Seafoods Ltd.
†Steel and Engine Products Limited

LONDONDERRY

†L & M Highland Outfitters, Limited

LOUISBOURG

Hopkins, H., Ltd.
National Sea Products Limited

LOWER SACKVILLE

†Barrett Lumber Company Limited

LOWER WOOD HARBOUR

†Proton Scotia Marine Canada Ltd.

LUNENBURG

†ABCO Industries Limited
†Adams & Knickle, Limited
†Cellpack Aerospace Limited
†Hatt, M.A., and Son Limited
†Lunenburg Industrial Foundry &
Engineering Limited
†Lunenburg Division National Sea Products Limited
National Sea Products Limited
†Nova Wood-Craft Limited
†Peninsula Farm Limited

MABOU

†Smithville Forestry & Sawmill Limited

MACCAN

Nova Scotia Power Corporation

MAHONE BAY

†Amos Pewterers Ltd.
†Reinforced Plastic Systems Inc., ABCO
Plastics Division
†Suttles & Seawinds of Nova Scotia Ltd.

MARGAREE

Margaree Window & Door Frame Ltd.

METEGHAN

†Comeau, E. M., & Sons (1977), Ltd.

METEGHAN RIVER

†Therault, A. F., & Son Ltd.

MIDDLETON

†Allen, A.W., & Son, Limited
†Allen, E. B., Foods Limited, McKenzie's
Salads
†Brocklin Toys Ltd.
Farmers Co-operative Dairy Limited

MIDDLE EAST PUBNICO

†Sealife Fisheries Limited

MIDDLE WEST PUBNICO

†Inshore Fisheries Limited

MILFORD STATION

†National Gypsum (Canada) Ltd.

MILL VILLAGE

†Newell, R.E., Fisheries Ltd.

MILTON

†J & H Industries Limited

MULGRAVE

†Mulgrave Machine Works Ltd.

NEW CAMPBELLTON

Mosher Limestone Co. Ltd.

NEW GLASGOW

†Cameron & Fraser Limited
†Canso Chemicals Limited
†Evening News, The
†Glasgow Metals Ltd.
†MacKay, J.J., Canada Limited
†Maritime Steel & Foundries, Limited
†Matheson, I., & Co. (1974) Limited
†Michelin Tires (Canada) Ltd.
†New Glasgow Foundry Ltd.
†Scott Maritimes Limited
Shaw, L.E., Limited
Warren Paving & Materials Group Limited,
The

NEW HARBOUR

Karlsen Shipping Company Limited

NEW MINAS

Co-op Atlantic
Kentville Publishing

NEW ROSS

†Elliott, L.E., Lumber Ltd.
†Sanders, H.C., & Son, Ltd.

NEW WATERFORD

Cape Breton Development Corporation,
Coal Division

NORTH SYDNEY

†Angel Manufacturing & Supply Co., Ltd.
†Cape Breton Precision Components
Limited
Dyno-Vac Manufacturing (1980) Ltd.
National Sea Products Limited
†Sainthill, R.T., and Sons, Ltd.

OAKHILL

Bowater Mersey Paper Company Limited

OXFORD

Farrow's Metal Works Inc.
†Oxford Frozen Foods Ltd.
Stanfield's, Limited
†Star Machine Limited

OXFORD JUNCTION

†Cobequid Lumber, a division of Dentron
Resources Limited

PARRSBORO

†Parrsboro Metal Fabricators Limited

PETIT DE GRAT

†Richmond Fisheries Limited

PICTOU

Acadian Seaplants Limited
†Advocate Printing and Publishing Co.
Limited
†Grohmann Knives (1974) Ltd.
†Lyons Brook Piping & Welding Limited
†Pictou Industries Limited

†Watt, R.A.

POINT ACONICape Breton Development Corporation,
Coal Division**POINT EDWARD**

†Cape Breton Beverages Ltd.

POINT TUPPER

Nova Scotia Power Corporation

PORT HAWKESBURY†Georgia Pacific Corp., Gypsum & Roofing
Div.

†Stora Forest Industries Limited

PORT LATOUR

†Cape Ann Seafoods Ltd.

PORT MEDWAY

†Medway Fisheries Ltd.

PORT MORIEN

†Hopkins, H., Ltd.

PORT MOUTON

†McLeod, C. W., Fisheries Ltd.

PORT SAXON

†Kenney & Ross, Limited

PORT WILLIAMSCanada Packers Inc., Shur-Gain Division
Canada Packers Inc.
Cobi Foods Inc.**PUBNICO**

†Genu Products Canada Limited

PUGWASHCanadian Salt Company Limited, The
†Seagull Pewterers & Silversmiths Ltd.**RESERVE MINES**Haak Industries
†Haak Mining Equipment Limited**RIVER DENYS**Georgia Pacific Corp., Gypsum & Roofing
Div.**RIVERPORT**

Fishery Products International Limited

SAMBRO

Sea-Lect Seafoods Limited

SANDY POINTCheboque Fisheries Limited
Smith, Roger H., Fisheries Incorporated**SAULNIERVILLE**†Comeau's Sea Foods Limited
†Sea Crest Fisheries Limited**SCOTSBURN**†Gammco Lumber Limited
†Scotsburn Co-operative Services Ltd.**SHAG HARBOUR**

†Smith, R. I., Company Limited

SHELBURNE†Atkinson & Bower Ltd.
†Continental Seafood Limited
†G & G Fisheries Limited
†Shelburne Woodworkers, Limited
†Shelburne Marine Limited
†Smith, Roger H., Fisheries Incorporated
†Ven-Rez Products Ltd.**SMITHVILLE**

Smithville Forestry & Sawmill Limited

SPRINGHILL†Benjamin, W.R., Products Limited
†Ropak-Can-Am Limited
†Surrette Battery Co. Ltd.**STELLARTON**†Big 8 Beverages Ltd.
†Porter, D., & Son Ltd.
Scotsburn Co-operative Services Ltd.
†Stellar Moulding Inc.
†Wear Well Garments Ltd.**SUNNYBRAE**

†Sunny Brae Tool Handle Limited

SUTHERLANDS RIVER

Park, Hugh E., & Son Limited

SYDNEY†Atlantic Spring & Machine Co., Limited
Canadian Liquid Air Ltd.
†Cape Breton Development Corporation,
Coal Division
†Cape Breton Post, Division of Thomson
Newspapers Company Limited
Haak Mining Equipment Limited
†Internav Limited
†Iron Shop Ltd., The
†Isle Royale Beverages Ltd.
†Margaree Window & Door Frame Ltd.
†Micronav Limited
†Modern Aluminum Products Ltd.
Nova Scotia Power Corporation
Scotsburn Co-operative Services Ltd.
Shaw, L.E., Limited
†Stephens Building Supplies (1979)
Limited
†Stott Aluminum Corp. Ltd.
†Sydney Engineering and Dry Dock Inc.
†Sydney Steel Corporation**TANGIER**

†Ferguson's Lobster Pound Ltd.

TANTALLON

†Nautical Electronic Laboratories Limited

TATAMAGOUCHE†D.H. Boat Building Limited
Scotsburn Co-operative Services Ltd.**THORBURN**Bradley Lumber Ltd.
†Park, Hugh E., & Son Limited**TRENTON**†Hawboldts, R.P., Machine Shop Ltd.
Nova Scotia Power Corporation
†Tibbëts Paints Limited
†Trenton Works, Lavalin Inc.
UTDC Inc.**TRURO**Andrés Wines Ltd.
†Andrés Wines Atlantic Ltd.
†Atlantic Systematic Envelopes Ltd.
†Brookfield Foods Limited
Canada Packers Inc., Shur-Gain Division
Canada Packers Inc.
†Carter Graphics Limited
Co-op Atlantic
†Crossley Carpets Limited
Domtar Inc., Wood Preserving Division
Farmers Co-operative Dairy Limited
Federal Pioneer Limited
†Flemming, William A., Div. of New-Life
Mills Ltd.
†Fundy Textiles Ltd.
†Halliday Component Homes
†Kerr Controls Limited
†Kingston Aluminum Products Ltd.
Maple Leaf Mills Limited
†Maritime Transatlantic Ltd.
†Marwood Limited
Permanent Concrete
†Polymer International (A Div. of Intertape
Polymer Inc.)
†Quality Containers Limited
Scotsburn Co-operative Services Ltd.
†Sproule Lumber Ltd.
†Stanfield's, Limited
Trudell Medical
Warren Paving & Materials Group Limited,
The
†Wilson's Truck Bodies**TUSKET**

Nova Scotia Power Corporation

UPPER MUSQUODOBOIT

†Mosher Limestone Co. Ltd.

VICTORIA BEACH

Casey Fisheries Ltd.

VICTORIA JUNCTIONCape Breton Development Corporation,
Coal Division**WALTON**M-I Drilling Fluids Canada, Inc.
Mosher Limestone Co. Ltd.
†Stephens, H. Keith, Lumber Ltd.**WATERVILLE**

Michelin Tires (Canada) Ltd.

WAVERLEY†Le Gay Fiberglass, Division of Trueform
Limited**WESTVILLE**

†Unitex Company Ltd.

WEYMOUTHConnors Bros., Limited
†Custom Woodworking Limited
†Doucet Fisheries
†Lewis Lumber Co. Ltd.**WILMOT**

Island Fertilizers Ltd.

WINDSOR†Adrian Aluminium Ltd.
Domtar Construction Materials
†Feron Kitchens, division of Feron Company
Limited
†Future Energy Products Ltd.
†Nova Scotia Textiles, Limited
†Shaw, Gordon, Concrete Products Ltd.**WOOD HARBOUR**

Sea-Lect Seafoods Limited

YARMOUTHAcadian Seaplants Limited
Amherst Industries Inc.
†Bonda Inc.
†Borchardt Concrete Products Limited
†Cheboque Fisheries Limited
Dominion Industrial Fabrics Company
Dominion Textile Inc.
†Fundy Group Publications
†I.M.O. Foods Limited Canada
†Millard Ply-Bows Ltd.
†Schooner Seafoods Ltd.
†Sentinel Printing Limited
†Sweeney, Laurence, Fisheries Limited
†Sweeney, Laurence, Fisheries Limited,
Kennebec Division
†Tri-Star Industries Limited
†Yarmouth Concrete & Gravel Ltd.**ONTARIO****ACTON**

(Part of Halton Hills).

†Brown Fintube, Div. Koch Eng.
Building Products of Canada Limited
†C-Can Power Systems Inc.
†Commercial Intertech Ltd.
Green, A.P., Refractories (Canada) Ltd.
†Holly Industries, Division of 376896
Ontario Limited
†Hornby Box & Pallet (Acton) Ltd.
†HSC '88 Inc.
†Keates-Geissler Pipe Organs Limited†Marzo Glove Company Limited
†Mate Quality Products Inc.
†Plastics Eighty Ltd.
†Purity Life Health Products Limited
†Superior Glove Works Ltd.
†Toronto Wood Treating**ADDISON**

Ralston Purina Canada Inc.

AGINCOURT

See: Toronto (Metropolitan).

AJAX†Acunet Data Systems Inc.
†AEG Bayly Inc.
†Ajax Magnethermic Canada Limited
†Ajax Restaurant Manufacturing Supply
†Ajax Tool Company (Canada) Ltd.
†Alco Dispensing Canada Ltd.
†Atlas Tag Company of Canada (1979) Inc.
†B-Line Tooling Corporation
†Brawley Industries, Division of Royal Gold
Enterprises Inc.
†Bud's Ornamental Railings
†Canamatic Mould Co. Ltd.†Chemcote Chemicals Limited
Chrysler Canada Ltd./Ltée.
Complax Corporation, The
†Custom Racks Ltd.
Dominion Colour Corporation
†Dowty Aerospace Toronto
†Drew Chemical Limited
Dufferin Concrete Products Group
†Dunlop Plastics Canada Ltd.
Du Pont Canada Inc.
†Elite Gift & Souvenir Mfg. Inc.
†Ellinger, W.H., Limited
†F.K.L. Go-Karts Inc.

†Fasson Canada Inc.
 †Fleming, S. W., Limited
 †General Magnaplate Canada Ltd.
 †Grace, W. R., & Co. of Canada Ltd.,
 Construction Products Division
 Highland Creek Sand & Gravel Co. Ltd.
 †Hughes Roof Truss Co. Ltd.
 †IDI Electric (Canada) Limited,
 Impact Household Products Inc.
 †Jet Moulding Compounds Limited
 †Johnson Filtration Systems (Canada)
 Limited
 Lear Seating Canada
 McAvan Enterprises Ltd.
 †Manutek Industrial Mfg. Ltd.
 †Mead Packaging (Canada) Ltd.
 †Morton International Ltd.
 Mother Parker's Foods Limited
 †Newco Prefab Corporation Ltd.
 †Norapco Limited
 †Norpak Manufacturing Inc.
 Ontario Gypsum Co. Ltd.
 †Ozimek Industries Incorporated
 †P & P Complete Lift Truck Service Ltd.
 †PennKote Limited
 †Perrin, Wm. R., Co. Limited
 †Personal Touch Embroidery Limited, The
 †Pickingering Engineering, A Division of
 (James Forbes Custom Machine Works
 Limited)
 †Picotte Insulation Inc.
 †Plastiglas Ind. Ltd.
 †Polyply (Canada) Limited
 †Porta-Flex Products Limited
 †Power, C.J., Automatic Tools Inc.
 †Precision Valve (Canada) Ltd.
 †Pro-Pac Foods
 †Progress Machine Company, division of
 Panco Machine Co. Ltd.
 Repla Limited
 Sandra Tea & Coffee Limited
 Sealed Air of Canada Ltd.
 †Smith, W. L., & Associates Limited
 Smith & Nephew Inc.
 †Smithers-Oasis Canada Ltd.
 Sonoco Limited
 †Specialty Paper Products Limited
 Specialty Chemicals
 †Stinson-Glaser Ltd.
 †Sure Fit Home Furnishings Ltd.
 Tai Foong International Ltd.
 †Tarxien Co. Ltd.
 †Temuss Products Canada Limited
 †Timbren Industries Incorporated
 †TRC Mfg. Ltd.
 †Tridem Manufactured Products Inc.
 †Trillium Screw Mfg. Co. Ltd.
 †Trintec Industries Inc.
 †Tyrella Company of Canada Ltd.
 †Ultra Care Products Ltd.
 †Unistrut Canada Ltd.
 †Victor Holmes, Sons & Co. Ltd.
 †Wicor Canada, Inc., Pumptron Division.
 Wicor Canada Inc.
 †Wiring Accessories Company
 †Wooden Paddle Candy, Division Chocolate
 Farms Ltd.
 †World Craft Fiberglass

ALBAN

Tembec Inc.

ALDERSHOT

See: Burlington

ALEXANDRIA

†Alexandria Moulding
 Bakers Pride Ltd.
 Brown Shoe Company of Canada Ltd.
 Compagnie Ideal Security Inc., La
 Consoltex Canada Inc.
 †Lanthier, George & Fils Ltée
 Nestlé Enterprises Limited

ALFRED

†Lalonde, O.R., Ltée.

ALLISTON

ABB (Asea Brown Boveri Inc.)
 †Alfa Consultants
 †Alliston Press (1977) Limited
 Baxter Corporation
 †Hansa Industries Limited
 †Honda of Canada Mfg., Inc.
 †Oetiker Limited

ALMA

†Husky Farm Equipment Limited

ALMONTE

†Brathwaite Manufacturing Co. Ltd.
 †Century Concrete Products Ltd.
 †Decade 85 Security Corporation
 Hilan Corporation
 †Hilan Corporation
 †Peterson's Ice Cream Co. Ltd.

ALVINSTON

United Extrusions Ltd.

AMHERSTBURG

Allied Chemicals Canada Inc., Fluorine
 Products
 †Amherst Quarries (1969) Ltd.
 †Andy Cap Truck Accessories Inc.
 Bowes Publishers Limited
 Canadian Occidental Petroleum Ltd.
 CanadianOxy Industrial Chemicals
 Church & Dwight Ltd./Ltée
 †Faucher, Norman A., Limited
 General Chemical Canada Ltd.
 †S.K.D. Manufacturing Division, SKD
 Company

ANCASTER

†Boothe, William R., (Canada) Ltd.
 †Canada Kiosk Corporation
 †Coates Industrial Automation Limited
 †Computer Integrated Manufacturing
 (528597 Ontario Ltd.)
 †Hummason Mfg. Ltd.
 †Hydro-Flex Inc.
 †Staircase, div. of Wm. Buchanan Ltd.

APPLETON

Appletex (724597 Ontario Inc.)

ARISS

McGlogan, R.R., Equipment Ltd.

ARNPRIOR

†BASF Fibres Inc.
 †Boeing Canada, Arnprior Division
 †Calcutron Corporation
 General Electric Canada Inc.
 †Huyck Canada Ltd/Ltée., BTR Paper Group
 †Hypernetics Limited
 †Kao-Didak Ltd.
 †NU-TECH Precision Metals Inc.
 Pfizer Canada Inc.
 Playtex Ltd.
 Premier Concrete/Primeau Argo
 Premier Group, The, Primeau Argo Block,
 Div. of Essroc Canada Inc.
 †Ritterings Canada Ltd.
 †Sandvik Tube Inc.
 †Scheel Window Limited

ARTHUR

†All Treat Farms Limited
 †B.S.M. Ltd.
 †Bell Tootal Inc.

ASHBURN

†Kurz, K. H., Foods Inc.

ASHTON

†Alaska Wood Industries
 Premier Group, The, Primeau Argo Block,
 Div. of Essroc Canada Inc.
 Premier Concrete/Primeau Argo

ATIKOKAN

†Proboard Ltd.

ATWOOD

†Atwood Cheese Co. Ltd.

AURORA

†Alba Pallet Co. Ltd.
 Alcan Extrusions, Division of Alcan
 Aluminium Ltd.
 †Anchor FDE (Canada) Limited
 †Aurora Steel Services Limited
 †Aurora-Weigh-Tronix Inc.
 †Balsam Tool & Machine Limited
 †Bradbury Company, The
 Bradford Fertilizer Ltd.
 †Bunn-O-Matic Corporation of Canada Ltd.
 †Butler & Baird Lumber Ltd.
 †Canada Law Book Inc.
 †Canada Playing Card Co. Ltd.
 Canada Packers Inc.
 †Canadoor Limited
 †Condor Laminations
 †Cook's Bee Supplies Ltd.
 Culinar Inc., Groupe patisserie et
 confiserie
 †Ellis Studios Limited
 †Engelhard Canada Limited
 †Excel Metalcraft Ltd.
 †Factory Equipment (1987) Inc.
 †General Conveyor Co. Ltd.
 †Hunter Group Ltd., The
 †Insulec Ltd.
 †K.P. Bronze Limited
 †Keytek Keyboards Canada Inc.
 †Lotek Engineering Inc.
 Maclean Hunter Limited
 †Minwax, Lehn & Fink Products Group
 †Pooled Technology Inc.
 †Precision Small Parts Limited
 †Progressive Packaging Ltd.
 †Riken Manufacturing Inc.
 †Royal Woodworking Co. Ltd.
 †Sinclair Radio Laboratories Limited
 †Skylite Vans, Inc.
 †Special Health Systems Ltd.
 †Specialty Chemicals
 †Spectrum Educational Supplies Limited
 †Sterling Products Division of Sterling Drug
 Ltd.
 †Sterling Drug Ltd.
 †Stone Boilers Canada
 †Tetra Pak Inc.
 †Thermogenics Inc.
 †Vienna Furniture Refinishing Div. of
 Leopold Weillinger Ltd.
 †Vogel, K., Specialties
 †Willsens Fine Cabinetry Ltd.
 †Winthrop Diagnostic Division of Sterling
 Drug Ltd.

AYLMER

†Akron Manufacturing Company
 †Aylmer Express Ltd., The
 †Aylmer Toolcraft Ltd.
 Imperial Tobacco Limited/Limitée
 †Jaffa Machine Limited
 †Seville Holding Limited
 †Steelway Building Systems
 †Therm-O-Comfort Co. Ltd.
 †Wiltsie Truck Bodies Ltd.

AYR

†Date Industries Limited
 Decra-Loc Paving Stone Products
 †Duff Equipment Inc.
 †LMS Machine Inc.
 †Penslar Co., The,
 †Premier Spring & Manufacturing Ltd.
 †Rudy's Machine Ltd.
 Schneider, J.M., Inc.
 †Shur-Way Industries Inc.
 †Trystan A Division of Date Industries
 Limited
 †Ventax Robot Inc.

†Watson, John, Manufacturing Company
 Limited, The
 †Wiesco Canada Inc.

BADEN

Gay Lea Foods Co-Operative Limited
 Robin Hood Multifoods Inc.

BALDERSON

Ault Foods Limited
 †Balderson Cheese Company

BALDWIN

†Macair Industries Inc.

BALTIMORE

†Amara Company Ltd., The

BANCROFT

†Bancroft Window Manufacturing Limited
 †Bancroft Concrete
 †Fluorocarbon/Universal Seal Div.
 †Hinterland Handcrafts Limited

BARRIE

†Adanac Lock & Safe Company Limited
 †Albarrie Canada Limited
 Aloette Cosmetics of Canada Inc.
 †B.M. Lifts
 †Barrie Examiner, The, A Division of
 Canadian Newspapers Company Limited
 †Barrie Machine Tool Manufacturing Inc.
 †Barrie Tent & Awning (1984) Company
 Ltd.
 Bay Mills Limited, Bayex Division
 †Beatrice Foods (Ontario Limited) Lakeview
 Dairy Division
 †Brass Roots Studio Ltd.
 †Burnett's Scottish Regalia Ltd.
 †Canadian Canopy Co. Ltd.
 †Canadian Crane & Hoist Manufacturing
 Limited
 †Canadiana Curtains Inc.
 †Canplas Industries Ltd.
 Caulfeild Apparel Group Ltd.
 †Chamberlain Manufacturing Canada Inc.
 Chubb Security Safes, a division of Racal-
 Chubb Canada Inc.
 †Cooper Tools
 †DeVilbiss (Canada) Limited
 †E.T.J. Display Advertising Ltd.
 †Exac-Tech Tool and Machine Inc.
 Flags Unlimited Inc.
 †General Tire Canada Inc.
 GSW Building Products Company
 GSW Inc.
 †Hastings Inc.
 Hayes-Dana Inc., Drive Train Division
 †Hill Refrigeration Company
 †Imperial Eastman-Eastern Division
 †Industrial Commutator Company Limited
 †Jellco Packaging Inc.
 †Kolmar of Canada Limited
 †Ledu Inc.
 †Leyland Marsh Inc.
 †Linesteel Inc.
 †Lundia (1982) Limited
 †M & I Door Systems Limited
 †MacNeil Wash Systems Limited
 †Moldex
 Molson Breweries
 †North Ontario Mould Co.Ltd.
 †Ontario Die Casting Co. Ltd.
 †Plastomer Incorporated
 †Powco Steel Products Limited
 †Printing Unlimited
 †Prodmax Industrial Automation
 †Quiptec Inc.
 Racal-Chubb Canada Inc.
 †Rantex Brushes Inc.
 †Risdon Cosmetic Containers Inc.
 †Rockwell International of Canada Ltd.,
 Measurement & Flow Control Division
 †Roll-O-Sheets Canada Limited
 †Sexton's Mechanical Limited
 †Simcoe Block (1979) Limited

†Specialized Packaging Products Ltd.
 †Staff Lighting Inc.
 Tambrands Canada Inc.
 †Tandy Leather Company
 †Taylor Machine, Division of Leyland Marsh Inc.
 T-Cal Limited
 †TCE-Canada, A Div. of InterTan Canada Ltd.
 †Tews Manufacturing
 †Theon Inc.
 †Theta Industries Ltd.
 Unilock Ltd.
 †Vertex Corporation
 Volkswagen Canada Inc.
 †Wagner Mfg. & Machine
 †Walter Industries
 Weldco Limited
 †Wolf Steel Ltd.

BARRY'S BAY

Madawaska Doors Inc.
 †4 B Wood Product Ltd.

BARWICK

†Nor-West Sphagnum Mosses Ltd.

BATAWA

†Bata Engineering Shoe Machinery Group
 †Bata Footwear, Division of Bata Industries Limited
 †Invar Manufacturing Ltd.
 †Spindaleer Wood Products, Division Visscher Holdings Inc.

BATH

Lafarge Canada Inc.

BAY RIDGES

See: Pickering.

BEACHVILLE

Beachvilime Limited
 †Industrial Identification Systems Inc.
 Stelco Inc.

BEAMSVILLE

†Bartlett, N. M., Inc.
 †Cla-Val Canada Limited
 Dufferin Concrete Products Group
 †Globe, Robert, Electrical and Mechanical Ltd.
 †Halman Mfg. Co. Div. of Vortex Plastics Limited
 †Hamilton Modular Buildings Inc.
 †Hamilton Screw Machine Products Limited
 †Hayes-Dana Inc., Service Parts Division
 †Hygiene-Technik Canada Ltd.
 †I B G Canada Ltd.
 †Industrial Heat Treating Ltd.
 †Krisro Metal Industries Ltd.
 †Lincoln Wood Products Limited
 †Metal Craft Manufacturing Limited
 †Modern Redwood Products Limited
 †Montravin Cellars
 †National Socket Screw Manufacturing Limited
 Nelson Aggregate Co.
 †Niagara Piston
 Parker-Hannifin (Canada) Inc.
 †Seneca Structural Installations, Inc.
 †Stamford Metal Products Limited
 †Transit Mixed Concrete Ind. Div. Dufferin Concrete Products Group

BEAVERTON

†Beaverton Metal Works Ltd.
 Seeburn Metal Products Limited

BEETON

†Borden Metal Products (Canada) Limited

BELLEVILLE

†A & B Precast Mfg. Ltd.

Agrico Canada Limited/Limitée
 †Aluminum Star Products Limited
 Bakelite Thermosets Limited
 †Beclawat Canada Inc.
 †Bell Shirt
 †Belle Board Industries Ltd.
 †Bill Bailey of Belleville Ltd.
 †Bridgeline Ropes
 Bristol-Myers Pharmaceutical Group, A Division of Bristol-Myers Canada Inc.
 †Brown's Iron Works of Belleville Limited
 †CAE Fiberglass Ltd., A Division of CAE Industries Ltd.
 CAE Industries Ltd.
 †Campbell Monument Co. Ltd.
 Canada Packers Inc.
 †Deacon Brothers Sportswear (1987) Ltd.
 †Deloro Stellite Inc.
 †Donini Chocolate Ltd.
 †Durabla Canada Ltd.
 †Dussek Campbell Limited
 †Electrolab Limited
 †Ellis, Richard, Printing
 †Emsco Limited

†Finkle, Wm., Machine Company Ltd.
 Greif Containers Inc.
 †Hawkins, W. T., Ltd.
 †Hayward, A. P., Limited
 †Hofmann Balancing Techniques Ltd.
 †Impacto Protective Products Inc.
 †Intelligencer, The
 †Interface Flooring Systems Canada
 †Keeble, C., For Sails Ltd.
 †Kinematics Energy Systems Inc.
 Lab-Volt (Quebec) Limited
 †Lanning, G.T., Limited
 Lipton, Thomas J., Inc.
 †Mobil Chemical Canada Ltd., Films Division
 †Mr. Running Board Inc.
 †Perfect Hofmann Co. Ltd., The Permanent Concrete
 †PM Industries
 Poli-Twine/Novastran, A Division of TecSyn Canada Limited
 Pre-Con Company
 Procter & Gamble Inc.
 †Quest Tech Precision Inc.
 †Quinte Alternator & Starter Ltd.
 †Quintech, Div. of Lab-Volt (Quebec) Ltd.
 †Reid's Dairy Company Ltd., The
 †Rice, G. H. Processing Limited
 Southern Supplies Ltd.
 †Sprague Foods Limited
 Standard Paper Box
 †Stegg Limited
 †Stephens-Admanson
 †Stewart-Warner Corporation of Canada, Limited
 Tecsyn International Inc.
 †Thermoset Plastics Inc.
 †Vernon Mfg. Corp.
 †Westwood Pharmaceuticals
 Wilson Sports Equipment Canada, Inc.

BELLS CORNERS

†Computing Devices Company, A Division of Control Data Canada Ltd.
 Santa Maria Foods Ltd.

BERWICK

Daco Laboratories Limited

BLACKSTOCK

†Lishman, Paula, Limited

BLENHEIM

†A & A Marine & Drydock Co. Ltd.
 †Dorssers Inc.
 †Glazier Canning Company Limited
 †Kuhlman Plastics of Canada, Ltd.
 †Mallory Industries Inc.
 †Resistance Welding Products (1987) Ltd.
 †St. Clair Forms
 †St. Clair Forms, Inc.
 †Sinteris Inc.

BLIND RIVER

†Reiss Lime Company of Canada, Limited

BLOOMFIELD

Cobi Foods Inc.
 †Cooper Lumber Limited

BLOOMINGDALE

†Hurst Equipment Limited

BLYTH

†Bainton Limited
 Hampbel-Gibson Forest Products Ltd.
 †Howson & Howson Ltd.

BOBCAYGEON

†Austin, Carl, & Co., Limited
 †Bowland Boat Works
 †Century Old Wood Products 1981 Inc.
 †Lakewood Manufacturing Limited
 †Lakewood Stove Company Ltd.

BOLTON

†A & F Industries
 A.D.C. Systems Ltd.
 †Aberfoyle Steel Incorporated
 †All-Stick Label Limited
 †Allied Precast Limited
 †Bolton Steel Tube Co. Ltd.
 †Brite Millwork Ltd.
 †Caledon Sand & Gravel Inc.
 †Cathodic Technology Limited
 †Crila Plastic Industries Limited
 †CWS Co. Ltd.
 †Gayla Canada Inc.
 †Glassworks 87
 †Green Valley Woodworking Ltd.
 †Heading Sales & Consultants Limited
 †Husky Injection Molding Systems Ltd.
 †Hyland Limited
 †Industrial Fine Castings Ltd.
 Inter-Provincial Inks Limited
 †J.J.K. Furniture Co. Ltd.
 †Maranatha S/R Ltd.
 †Multi-Vans Inc.
 Ram Resins Inc.
 †Sacco Steel Limited
 †Strato-Steel Limited
 †Ted's Mold & Die Works Co., Division of 419252 Ontario Ltd.
 †Trimco Woods Limited
 †Tungsten Carbide Die, Div. of Heading Sales
 †Value Woodworking Ltd.
 †4-Way Metal Fabricators Limited

BOND HEAD

†Durabody & Trailer Ltd.

BOTHWELL

†Comptank Corp.
 †Tri-County Tube Corp. Ltd.

BOURGET

†Atelier Louis l'Artisan Inc.

BOWMANVILLE

†Allin Cable Reels (1984) Ltd.
 †Altech Plastics
 †Alvac Limited
 †Bowmanville Foundry Co. Limited
 †Canada Yearbook Services (1980) Ltd.
 †Darlington Wood Products Ltd.
 †Delta Faucet of Canada Limited
 †Dennison Manufacturing Canada Inc.
 Dufferin Concrete Products Group
 Goodyear Canada Inc.
 Greif Containers Inc.
 †L&L Tool - Div. of Litovchik Industries Inc.
 †Lap-Tech
 †Litovchik Industries Inc.
 P.I. Tool Ltd.
 †Pakasura Inc.
 Peterborough Ready-Mix

†Powerscreen of Canada Ltd.
 †R.A. James
 †Rogers, John C., Engineering Ltd.
 St. Marys Cement Corporation
 Spice Tray Inc.
 †Wiggers Custom Yachts Ltd.
 †World Records

BRACEBRIDGE

Alcan Wire and Cable
 †Fanotech Industries Inc.
 †Muskoka Publications Limited
 †Northern Ontario Castings Ltd.
 Primo Foods Limited
 †Rich Hill Candles Inc.
 Rockwell International of Canada Ltd., Automotive Operations
 †Scandura Canada
 Simcoe Block (1979) Limited

BRADFORD

Adian Materials Handling Ltd.
 Aurora-Weigh-Tronix Inc.
 †Bradford Fertilizer Ltd.
 Dufferin Concrete Products Group
 †Fulton Alum Foundry

BRAESIDE

†Dareba Enterprises Ltd.
 Stone Consolidated Inc., Wood Products Group
 Stone-Consolidated Inc.

BRAMALEA

(Part of Brampton).

Adpak International Ltd.
 †AluminArt Products Ltd.
 †Andros Washer & Stamping
 †Artcraft Electric Ltd.
 †Bell Textiles Limited
 †Berger, A. Precision Ltd.
 †Besser Canada Ltd.
 Bondex International (Canada) Ltée./Ltd.
 †Brockhouse Canada Limited
 †Bucyrus Blades of Canada Ltd.
 †Bundy of Canada Limited
 †Calgon Canada Inc.
 Canada Packers Inc.
 Canadian Technical Tape Ltd.
 Canadian Liquid Air Ltd.
 Consumers Packaging Inc.
 †Dodge Canada Division Reliance Electric Ltd.
 †Durable Release Coaters Limited
 †Export Packers Company Limited
 Federal Pioneer Limited
 †G.M. Associates
 †Galco Food Products Limited
 Glidden Company (Canada) Limited, The
 †Gray Forgings & Stampings Limited
 †Gray Tool Company of Canada Limited
 GSW Pump Company
 †Hilti (Canada) Limited
 Hunter Drums Limited
 †Huntington Laboratories of Canada Limited
 †Kenalty Industries Limited
 †Kitchens of Sara Lee, Canada
 †Lanscan, Inc.
 †Lifetime Plaques, Division of Chemelco Corp. Ltd.
 Lipton, Thomas J., Inc.
 †Marley Canadian Cooling Towers, Div. of Marley Canadian Inc.
 †Monarch Plastics Limited
 †North American Decorative Products Inc.
 †Oakite Products of Canada Ltd.
 Ralston, W., (Canada) Inc.
 †Roberts Company Canada Limited
 †Rorer Canada Inc.
 †SEW-Eurodrive Company of Canada Ltd.
 †Swift Adhesives, A Division of Reichhold Ltd.
 †Tipco, Inc.
 Trench Electric
 †Tresman Steel Industries Ltd.
 †Velcro Canada Ltd.

VicWest Steel
 †Waddington Sanders Limited
 †Wellwood Containers Limited

BRAMPTON

AAF Canada
 †Ace Rivet & Fastener Inc.
 †Acmetrack Limited
 †Aerdon Equipment (1984) Limited
 †Air-King Limited
 †Air Products Canada Ltd.
 †Alfa Plastics
 †Almag Aluminum Ltd.
 †Alvo Industries Ltd.
 †Amador Hydraulic Services Ltd.
 †Anthes Universal Limited
 †Arrow Spring & Tool Company Limited
 †Associated Industrial Brush Co. Ltd.
 Atlantic Packaging Products Ltd.
 †Atlantis Aerospace Corporation
 †Avko Screw Machine Products Ltd.
 †Bartell Industries Inc.
 †BASF Coatings & Inks Canada Ltd.
 †BASF Inmont Canada Inc.
 †Bay Mills Limited, Brampton Division
 †Beneke Industries Limited
 †Bennett Pump Canada Limited
 Blo-Aer International Inc.
 †Blue Giant Equipment of Canada Ltd.
 †Blythe Matthey, a Division of Johnson Matthey Limited
 †Bornemann Pumps Canada Ltd.
 †Brampton Engineering (1983) Inc.
 †Brampton Foundries Limited
 †Brampton Optical
 †Brampton Brick Limited
 †Brannon, T.A., Steel Ltd.
 Butcher Engineering Enterprises Limited,
 The
 C G C Inc.
 †C.S. Yachts Limited
 Canada Cup Inc.
 †Cappar Limited
 †Caterpillar of Canada Ltd.
 †Certified Lab Products
 †CETA Learning Systems
 †Chalmers Suspensions International Ltd.
 †Chemque Canada Ltd.
 †Chloride Canada Ltd./Ltée.
 †Clare Alloys Limited
 †Coe Manufacturing Company (Canada)
 Inc., Moore Canada Division
 †Colorwel Concentrates Limited
 †Commercial Vans Inc.
 Consumers Packaging Inc.
 †Continental Studwelding Ltd.
 †Cox, Frank J., Sales Ltd.
 †CP Tool and Die Co. Limited
 Crain, R. L., Inc.
 †Cromac Chemical Co., Limited
 †Crosby Canada Limited
 †Crowle Fittings & Supply Ltd.
 †Cummings Signs of Canada Ltd.
 †Custom Colour Paints Limited
 †D. D. Tool & Machine Co., A Division of
 Time & Precision Ltd.
 †Dachem Limited
 †Dansol Manufacturing Co. Ltd.
 †Dasco Data Products Limited
 †Data Business Forms
 †Decimal Design Ltd.
 †Designed Precision Castings, Inc.
 †Dieco Manufacturing Ltd.
 †Dobco Enterprises Limited
 †Dominion Skate Co. Limited
 †Drilroc Ltd.
 †Dundas-Jafine Industries Ltd.
 †Dynamic Custom Equipment Ltd.
 †Electric Power Accessories Co. Limited
 †English Plastics Inc.
 †Eplett Dairies Company Limited
 †EPS of Canada Incorporated
 †Eurocollection Canada Limited
 †Everingham Brothers Limited
 †FBM Distillery Co. Ltd.
 †Felarix Incorporated
 †Filuma Door Co. Ltd.

†Firmenich of Canada Ltd.
 †Flexonics Limited
 †Foam-5 Fabricators Ltd.
 †Freshground Industries Ltd.
 †Fujima International Inc.
 †Future Design Inc.
 †G. P. Chemicals Division, Gummed Papers
 Limited
 †G.E. Machine Tool Ltd.
 †G.E.T. Industries Inc.
 †Gasketman Inc.
 †Gaylord Ventilators of Canada Inc.
 †General Latex Canada Inc.
 Genpak Toronto-Division of Hamelin Group
 Inc.
 †Gibbs Wire and Steel Co. of Canada Ltd.
 †Givaudan (Canada) Inc.
 †Goshen Rubber of Canada Limited
 †Graff Diamond Products Ltd.
 †Gummed Papers, Limited
 †Harris-Stolper Inc.
 †Haugh's Products
 †Hayward Tyler Inc.
 †High Frequency Systems Limited
 †Hofer Industries Inc.
 †Hofmann, E., Plastics Canada Inc.
 †Holophane Canada Inc.
 †Hosokawa Micron Ltd.
 Hudson Bay Mining and Smelting Co.,
 Limited
 †Hudson Bay Diecasting Limited
 †Huls Canada Inc.
 Humpty-Dumpty Foods Limited
 †I.E.X. Canadian Lubricators Inc.
 †Ideal Metals and Alloys of Canada Inc.
 IKO Industries Ltd.
 Imperial Optical Company Ltd.
 †IMS Coils & Unit Heaters Ltd. Mac Wood,
 Div.
 †Independent Brake & Clutch Rebuilders
 Inc.
 †Industrial Brush of Canada
 Industrial Containers Ltd.
 †InKan Limited
 †Insulwrap Inc.
 †Integrity Machine Service
 †International Wallcoverings Ltd.
 †ISS Equipment Company Limited
 †Ivers-Lee Limited
 †J & T Machine Knife Inc.
 †J.B. Aluminum Products Limited
 †Johnson Matthey Limited
 †K - 10 Enterprises Ltd.
 †K.N.T. Precision Industries Ltd.
 †Kilius Manufacturing Inc.
 †Kleen-Flo Tumbler Industries, Limited
 †Knecht & Berchtold Inc.
 †Komline-Sanderson Ltd.
 †Kord Products Limited
 †Koss Machine & Tool Co.
 †Kraemer Tool & Mfg. Co. Ltd.
 †Label House Limited, The
 †Laurentian Gymnastics
 †Lepage's Limited
 †Lift Rite Inc.
 †Lighting Dimensions Ltd.
 †Lumiray Corp.
 †M & P Tool Products Ltd.
 †McCutcheon Business Forms Limited
 Maclean Hunter Limited
 Macotta Co. of Canada Limited
 †MACTac Canada Ltd/Ltée
 †MAE-Wood Div. IMS Coils & Unit Heaters
 Ltd.
 †Magic Furniture & Interiors Limited
 †Magnum/dynalab Ltd.
 Maple Leaf Mills Limited
 †Markko Construction
 †Marley Pump Co., The
 †Metallurgical Services (Toronto) Limited
 †METCO Canada Division, Perkin-Elmer
 (Canada) Limited
 †Metex Heat Treating Ltd.
 †Meto, A Division of Esselte Pendaflex
 Canada Inc.
 †Metro Fence & Fittings Limited
 †Milne, Alex, Associates Ltd.
 †Ming Tak Metal Enterprises Ltd.

†Mono Research Laboratories Limited
 Moore Business Forms & Systems Division
 of Moore Corporation Ltd.
 †Moore Instruments Ltd.
 †Motorola Information Systems
 †Mr. Marble
 †N.H.D. Group Limited
 Nabisco Brands Ltd
 †NACAN Products Limited
 †National General Filter Products Limited
 †National Chemsearch
 †NCH Canada Inc.
 †Neff Kitchen Manufacturers Limited
 †Noma Outdoor Products Inc.
 †Nord Gear Limited
 Norton Canada Inc.
 †Par-Pak Ltd.
 †Para Paints Canada Inc.
 †Payne Manufacturing Co. Ltd.
 †Peel Plastic Products Limited
 †Phil's Woodcraft Ltd.
 †Plant Products Co. Ltd.,
 †Plastics Development Industries Limited
 †Plastmo Ltd.
 Plus Mark Canada
 Polar Plastic Ltd.
 †Poly Plast Group
 †Polybottle
 †Pre-Con Company
 †Precisioncraft Limited
 †Primetec Industries Ltd.
 †Pro Print Business Products
 †Pro Safety Accessories Inc.
 †Prochem Mixing Equipment Ltd.
 †R & M Plastic Products Ltd.
 †Racal-Decca Canada Ltd., Insulators
 Division
 Recochem Inc.
 †Relco Manufacturing
 †Relcon Inc.
 †Rexdale Corrugated Containers Limited
 †Reynolds & Reynolds (Canada) Ltd.
 †Rieke Canada Limited
 †Rust Craft Corporation
 †Salamander Industries Inc.
 Sauder Industries Limited, Door &
 Prefinished Wood Product Division
 †Scru-Driv Products Ltd.
 †Sealed Air of Canada Ltd.
 †Searle Canvas Products Ltd.
 †Security Information Systems
 Servioplast Inc.
 †Signalcom Canada Corporation
 Simmons Canada Inc.
 †Skyline Steel Company, A Division of Boen
 Steel Corp.
 †Skyway Electric Co. Ltd.
 †Sonco Steel Tube
 †Sonotrol, Division of Armstrong World
 Industries Canada Ltd.
 †Spina's Steel Workers Co. Ltd.
 †Steadman Containers Limited
 Stearns Canada Inc.
 †Sterne Equipment Company Limited
 †Sugravo International Ltd.
 †Sun Pac Foods Limited
 †Sunworthy Wallcoverings
 †Sweeney, J.P., & Associates Inc.
 †Systematic Tool & Die Co. Ltd.
 †Techmatic Mfg. Inc.
 †Thermo Electric (Canada) Ltd.
 †Thermosteel Building Systems Inc.
 †Thurston, John, Machine Ltd.
 †Tiny Tots Knitting Mills Inc.
 Tipco, Inc.
 †TMJ Specialty Tool and Design Limited
 †Trailcraft Manufacturing Limited
 †Trebtor Industries Ltd.
 †Tristar Coatings Division of Trebor
 Industries Ltd.
 Trophy Foods Inc.
 †Ultra-Fit Manufacturing Inc.
 †Uni-Flo, Div. of Brampton Engineering
 1983 Inc.
 †Varn Products Co. Inc.
 †Venridge Incorporated
 †Von Taves Electronics Inc.
 Vulcan Packaging Inc.

†Wagner Labelling & Printing Co. Ltd.
 †Waters and McDonald Associates
 †Weil McLain
 †Western Controls
 Weyerhaeuser Canada Ltd.
 †Wilkinson Chutes (Canada) Ltd.
 Woodbridge Group
 †X-ergon
 †Z. Engraving Ltd.
 †Zochem Division of Hudson Bay Mining
 and Smelting Co., Limited

BRANTFORD

†Acheson Colloids (Canada) Ltd.
 †Ambertex Inc.
 Amjay Ropes and Twines Limited
 Amoco Fabrics & Fibers Ltd.
 †Artistic Packaging Ltd.
 †Ascoelectric Limited
 †Atkemix Inc.
 †Baker Sporting Goods Ltd.
 BASF Inmont Canada Inc.
 †Belair Recreational Products Inc.
 †Bell City Foundry (Brantford) Limited
 †Betco Products Inc.
 †Blank, W., & Son Limited
 †Blarek Inc.
 †Bowman, J.P., Ltd.
 †Brandoflex Limited
 †Brant Screen Craft Ltd.
 †Brantford Packers Limited
 †Brantford Paper Box Company, Limited
 †Brantford Brick Limited
 †Cable Assembly Systems Ltd.
 Canada Packers Inc.
 †Canadian Blue Bird Coach Ltd.
 †Canadian Babbitt Bearings Inc.
 †Canadrape Inc.
 Cascades Inc.
 †Cascades Dominion Inc.
 †Chicago Rawhide Products Canada Limited
 †Chil-Con Products Ltd.
 †Clarus Corporation
 †Colonial Wood Packaging Inc.
 †Copeland Refrigeration of Canada, Limited
 Crane Canada Inc.
 †Cravo Equipment Ltd.
 †Crown Mfg. Inc.
 †CTM Quality Manufacturing Inc.
 †Custom Windows Ltd.
 †Dafoe & Dafoe Inc.
 †Datasym Inc.
 †Deko div. of Gunther Mele Limited
 Delhi Industries
 †Dominion Equipment and Chemical Supply
 Domtar Construction Materials
 †Dresser Pump Division, Dresser Canada,
 Inc.
 Dresser Canada Inc., Industrial Products
 Division
 †Eagle Precision Technologies Inc.
 †Eastern Scale, Div. of Brantford Scale Ltd.
 †Expositor, The, a Division of Southam Inc.
 †Farris Industries Canada
 †Fleet-Line Products Limited
 †France Compressor Products
 †Fruehauf Canada
 †Gaco Systems Limited
 †Galtaco Inc.
 †Gates Canada Inc.
 †GBF Forging Specialists Co.
 †Germiphene Corporation
 †Green-Life Proteins Limited
 †Gunther Mele Limited
 †H & S Machine Ltd.
 †Hamilton Porcelains Limited
 †Hawco Products Ltd.
 †Heat Pumps of Canada Limited
 †Hurley Printing Co. Inc.
 †Hussmann Store Equipment Limited
 †I.T.M.L. Inc.
 Innova Envelope, a Div. Abitibi-Price Inc.
 †Inter-City Products
 †International Refractory Products Limited
 †Irco Automation Inc.
 †Johnson, S.C., and Son, Limited
 Kadet Engineering Inc.

†Kappler Canada Limited
 †Kellervay Industries Ltd.
 †Kenrod Steel Fabricating Limited
 †Kester Solder, Division Litton Canada Inc.
 †Knechtel Bros. Company Ltd.
 †Koolatron Corporation
 †Kuriyama Canada Inc.
 †L & J Plating Co. Ltd.
 †L P International Inc.
 †Lahay, J.E., Printers & Lithographers Ltd.
 †LCS Metals Corporation Limited
 †Lean Flow Metal Products, Inc.
 †Leonard Elliott Tools Limited
 †Levi Strauss & Co. (Canada) Inc.
 †Lockwood Manufacturing Inc.
 †Loger Toys Ltd.
 †McLean Foundry Limited
 †McLean, H.J.G., Limited
 †Madok Manufacturing Limited
 †Magic Pantry Foods Inc.
 †Magnetic Metals Limited
 †Mair Roofing Mfg. Ltd.
 †Master Seal Windows Ltd.
 †Maverick Spring Makers Limited
 †Maxtower Company Limited
 †Melnor Manufacturing Ltd.
 †Miura Boiler Co., Ltd.
 †Morphy Containers Ltd.
 †Mott Manufacturing Limited
 †Nichirin Incorporated
 †Omniroc JS Consultants
 †Paris Wood Manufacturing Ltd.
 †Pleasure-Way Pools (1978) Ltd.
 †Polybrand Inc.
 †Print-Mate Graphics Limited
 †Pure Metal Galvanizing Div. P.M.T. Industries Ltd.
 †Raymond Industrial Equipment Limited
 †Red-D-Mix Concrete, A Standard Industries Company
 †Reed Technologies Inc.
 †Renold Canada Ltd.
 †Richter Web Publications Ltd.
 †Risi Stone Ltd.
 †Robbins & Myers Canada Limited
 †Ruff Clarkson Steel Limited
 †San-Ted Inc.
 †Saxon Athletic Manufacturing Inc.
 †Screen Print Display Advertising Ltd.
 †Security Information Systems
 †Shell Canada Limited
 †Shelving Displays (1988) Limited
 †Slater Steels SLACAN Division
 †Snap-On Tools of Canada Ltd
 †Snowdon's Aluminium & Brass Inc.
 †Sonoco Limited
 †Spectrum Electronics
 †Sprout-Bauer, Combustion Engineering Canada, Inc.
 †Stainless Steel Products Limited
 †Standard Aggregates Inc.
 †Stelco Fastener & Forging Company
 †Stelco Inc.
 †Sternson Group, The
 †Storburn International Inc.
 †Tamco Limited
 †Technican Industries Ltd.
 †Technitread Tire Manufacturing Inc.
 †Teledyne Canada Firth Sterling
 †Tembec Inc.
 †Timberjack Inc.
 †Tri-Clover Canada Ltd.
 †TRW Canada Limited Carr Division
 †Twinpak Inc., Flexible Packaging Group
 †United Springs Limited
 †Vacform Plastics Inc.
 †Wedtech Inc.
 †Westcan Electric Heating Inc.
 †Willy's Pickle Products Ltd.
 †Witco Canada Inc.
 †York Farms, Division of Canada Packers Inc.
 †Zamboni, Frank J., & Co., Ltd.
 †Zer-O-Loc Enterprises Ltd.

BRECHIN

Standard Aggregates Inc.

BRESLAU

†Carelift Equipment Limited
 †Safety-Kleen Canada Inc., BresLube Division
 †Simpson Graphic Arts Limited
 †Stoermer Bell & Brass Foundry

BRIGHTON

†Canada Case Company, Ltd.
 †Cooley Developments Inc.
 †Mor-Pac Limited
 †Septo Clean Company Limited
 †Warren Paving & Materials Group Limited, The
 †Wingrill Inc.

BRITT

†Roy's Lumber & Mining Timber Ltd.

BROCKVILLE

Abbott Laboratories, Limited
 †Almico Plastics Ltd.
 †Black and Decker Canada Inc.
 †Canarm Ltd.
 †Chromatographic Specialties Inc.
 †Computer Assembly Systems Ltd.
 †Crain Drummond (A Varco Company)
 †Delta Foods International Ltd.
 †Ekberg Canada Ltd.
 †Enerstat Div. of Erie Manufacturing (Canada) Limited
 †Enerstat Div. of Erie Manufacturing (Canada) Limited
 †Erie Manufacturing Co. (Canada) Ltd.
 †G.V.O. Mfg. Co. Ltd.
 †GEM Automated Systems Ltd.
 †Gilbarco Canada Ltd.
 †Henderson Printing Inc.
 †Henderson, Barwick Inc.
 †Hewitt (Brockville) Ltd.
 †Hinton, W.C., Machine & Welding Inc.
 †James Fire & SEAM Enterprises
 †James Ross Limited
 †McDonald Railway Supplies Ltd.
 †MacDowell Brothers
 †Main Knitting Mills Ltd.
 †Motor Coils Mfg. Ltd.
 †Muttart Builders' Supplies Limited
 †Pall (Canada) Limited
 †Permanent Concrete
 †Phillips Cables Limited
 †Procter & Gamble Inc.
 †Racal Filter Technologies, Ltd.
 †Recorder and Times Limited, The
 †Rollit Products Ltd.
 †Roy, Tom, Fiberglass Mfg. Co. Ltd.
 †Seam Enterprise Ltd.
 †Selkirk Metalbestos, North America, Division Household International
 †Somerville Packaging
 †Universal Grinding Wheel Div. Unicorn
 †Abrasives of Canada Ltd.
 †Warner-Lambert Canada Inc.
 †883413 Ontario Inc. McLean Packaging

BRONTE

See: Oakville.

BROOKLIN

†Brooklin Bulletin Publishing Company Limited, The
 †Brooklin Concrete Products Limited

BRUSSELS

Topnotch Feeds Limited

BURFORD

†Wilson, John G., Machine Ltd.

BURK'S FALLS

†Nelson Muffler Canada Inc.
 †Thompson-Heyland Ltd.

BURLEIGH FALLS

†Art Light Company Limited

BURNSTOWN

Fulcher Bros. Concrete Products Ltd.

BURLINGTON

ABB (Asea Brown Boveri Inc.)
 †ACCO-Canadian Material Handling, A Division of Babcock Industries Canada Inc.
 †Aer-O-Flo Environmental Inc.
 †Airshield Inc.
 †AISCO Systems Inc.
 †Alchem Inc.
 †Allen Industrial Rubber Products (1988)Ltd.
 †Antel Optronics Inc.
 †Apache Plastics Ltd.
 †Architectural Aluminum Co. Limited
 †Arlink Industries Div. of Arbell Inc.
 †Artcraft Label Inc.
 †Atochem Canada Inc.
 †Automation Specialties
 †Automatic Cutting Inc.
 †Bailey Canada Inc.
 †Ball Packaging Products Canada, Inc.
 †Bartek Chemical Company Limited
 †Bay City Steel Company Limited
 †Bayview Memorial Company
 †BCL Magnetics Ltd.
 †Boart Canada Inc.
 †Bochsler, Tom, Mainway Studio
 †Bonar Inc., Plastics and Flexible Packaging Divisions
 †Bradcan (1988) Inc.
 †Brier Hydraulics Limited
 †BTL Industries Inc.
 †Bull Moose Tube Company
 †Burlington Stamping Inc.
 †Burlington Die Castings Co. Ltd.
 †Burlington Signs Limited
 †Burlington Engineering Limited
 †C G C Inc.
 †C G T Home Fashions Inc.
 †Camelot Drapery (Burlington) Limited
 †Canadian Instrumentation and Research Ltd.
 †Canadian Pine Classics Limited
 †Canadian Portable Structures Ltd.
 †Canadian Building Systems Inc.
 †Canadian Pacific Forest Products Limited
 †Canadian Fanner Co. Limited
 †Canadian Textile Recycling Ltd.
 †Canadian Sadler Corporation
 †Capo Industries Ltd.
 †Cardinal Corrugated Containers Ltd.
 †Carrington Distillers Limited
 †CCL Label/Neeco Division, A CCL Industries Inc. Product Identification Company
 †Centennial Mould & Die Hamilton Ltd.
 †Chesterton, A.W., Co. Ltd.
 †Chevron Chemical (Canada) Limited
 †ICI Canada Inc.
 †Clorox Company of Canada Ltd., The
 †CMS Rotordisk Inc.
 †Colour Craft Cresting
 †Columbian Chemicals Canada Ltd.
 †Consumers Packaging Inc.
 †Cookson Plibrico Limited
 †Cor-Magnetics Inc.
 †Coreslab Limited
 †Crosby Valve Ltd.
 †CRS Plus Inc.
 †Cutler Machine Company Limited
 †Dayside Industries Ltd.
 †Degussa Canada Ltd.
 †DEL Equipment Limited, Division of Diesel Equipment Limited
 †Devtek Corporation
 †Diamond Canapower, a Division of Babcock & Wilcox Industries Ltd.
 †Dilwol Wire & Cable Inc.
 †Dominion Power Press Equipment Ltd.
 †Dover Elevators Canada
 †Dover Industries Limited
 †Dresser Canada, Inc., Valve and Controls Canadian Operations
 †Dubay Organs Co. Ltd.
 †Duny Machine Limited
 †Durkin Hayes Publishing Ltd.
 †Eimco Jarvis Clark
 †El-Chem Construction Co. (1988) Ltd.
 †Emhart Canada Limited, True Temper Division
 †Endur Systems Inc.
 †Erhardt & Leimer Ltd.
 †Euro-Drive Clutches Inc.
 †Evertz Microsystems Ltd.
 †F.W. Fearman Company Limited
 †Fairview Computers Inc.
 †Federated Genco Limited
 †Fike Canada Inc.
 †Fisher & Ludlow
 †Fisher Controls Company of Canada Limited
 †Frank Tool & Die Co. Ltd., The
 †Frontier Hydraulics Ltd.
 †Fuller Bush, A Division of Kiwi Canada
 †General Printing Ink Corp. of Canada
 †Gennum Corporation
 †Gerrard-Ovalstrapping
 †Goodfellow Inc.
 †Gravelle Woodworking Limited
 †Hadrian Manufacturing Inc.
 †Hall Smith Company Limited
 †Halton Chemical Inc.
 †Halton Ceramics Limited
 †Halton Printing Ltd.
 †Halton Packaging Ltd.
 †Hamilton Digital Designs Ltd.
 †Hamilton Float & Trowel Limited
 †Harris Steel Group Inc.
 †Hayes-Dana Inc., Drive Train Division
 †Hercules Canada Inc.
 †Hevac FirePlace Furnace Mfg. Ltd.
 †Higginson Equipment Sales Ltd.
 †Hoover Canada Inc.
 †Hoskin Scientific Limited
 †House of Kevin
 †Howell Packaging, Division of Dover Industries Limited
 †HSP Graphics Ltd.
 †Hunter Drums Limited
 †Hunter Packaging Ltd.
 †Hymatic Controls Limited
 †I.S.G. Safety Grating Products Ltd.
 †Incinco Limited
 †Industrial Task Force
 †Interprovincial Corrosion Control Company Limited
 †Inverpower Controls Ltd.
 †Johnsen Machine Company Ltd.
 †Jones Neon Displays Ltd.
 †Just A Little Something
 †Keltour Controls
 †Keystone Canada Inc.
 †King Packaged Materials Company
 †Kingsbury Canada Inc.
 †Kiwi Canada
 †KLB Interiors Inc.
 †Kobe Fabrics Ltd.
 †Kone Inc.
 †Kord Products Limited
 †L.A. Rubber Inc.
 †Laurel Steel Products Limited
 †Leslie of Canada
 †McKay Metallurgical Limited
 †Matthews Canada Ltd.
 †Medallion Plastics Limited
 †Modular Controls
 †Moore, Benjamin, & Co., Limited
 †MWE Belting Company Ltd.
 †N.C. Tech Co. Ltd.
 †Namasco Ltd.
 †Nash Engineering Company of Canada Limited, The
 †National Millwork Co. Limited
 †Nelson Aggregate Co.
 †NFE Canada Limited
 †O.C. Tanner Manufacturing Ltd.
 †Oak-Burl Industries Limited

†Pacific-Westeel Division Jannock Steel Fabricating Company
 †Pavesi International
 †Plax Inc.
 †Pollard Windows Inc.
 †Polyurcon Limited
 †Popsicle Industries Ltd.
 †Presvac Systems (Burlington) Limited
 †Quaker State Inc.
 †Quantum Inspection and Testing Limited
 †Quinn Packaging Ltd.
 †Recastco Inc.
 Red-D-Mix Concrete, A Standard Industries Company
 †Rehau Industries Inc.
 †Rice Tool & Die Limited
 †Rieger Printing Ink Co. Ltd.
 †Robinson Cone, Division of Dover Industries Ltd.
 †Royal Mattress Mfg. Co.
 †Samuel Air System Inc.
 †Seagold Division, Zenon Water Systems Inc.

†Secoroc Ltd.
 †ShawWare Inc.
 †Shop-Vac Canada Ltd.
 †Smith, E.D., & Sons, Limited
 †Solus Industries Ltd.
 †Spectrim Label & Equipment Inc.
 †Stanley Tools, Division of Stanley Canada Inc.
 †Stelco Fastener & Forging Company
 †Stelco Inc.
 Stelwire - The Wire Products Company
 †Stress-Crete Ltd.
 †Swift Screw Manufacturing Inc.
 †Tallman, A.H., Bronze Co., Limited
 †Tarp-Tech Inc.
 †TCG Materials Limited
 †Technical Coatings Co. Limited
 †Teff-Line Limited
 †Teston Gauge Limited
 †Thermal Ceramics Div. Morgan Canada Crucible Inc.
 †Thomas Wire Die Limited
 †Thomson-Gordon, Limited
 †Thorco Manufacturing Limited
 Toledo Scale Canada Ltd.
 †Top Tape & Label Limited
 †Tornado Engineering
 †Tridon Limited
 †Ultra High Vacuum Instruments Ltd.
 †Union Pump (Canada) Limited
 †Valve & Controls, Dresser Canada Inc.
 †Vanchem Corp.
 †Versa-Hoe Equipment Corp.
 †Vinton Precision Tool Inc.
 †Vitrex Ceramics Ltd.
 †Volumetric Limited
 †Voortman, W. & H., Limited
 †Wallace Barnes Company, Limited, The
 †Water Jet Specialties
 †Water Quality Management Division of Photozone Inc.
 †Watson Bowman Acme Inc.
 Watts Regulator of Canada Ltd.
 †Wellworth Machinery & Mfg. Ltd.
 Westinghouse Canada Inc.
 †Wyatt Art Pottery
 †Wyllie Webb Co. Ltd.
 Die-X Steel Rule Dies Limited
 †X-Pert Metal Finishing Limited
 †Zenon Environmental, Inc.
 †Zeton Inc.
 †Zip Signs Ltd.

CALEDON

Caledon Sand & Gravel Inc.

CALEDON EAST

†A.D.C. Systems Ltd.
 †Prime Financial Analysis Limited

CALEDONIA

Domtar Construction Materials
 †Lawry Shooting Sports Inc.

†Narco Canada Div. of North American Refractories Co.
 †Ogilvie, Glen D., Limited
 †Premier Manufacturing 549005 Ontario Inc.

CALLANDER

†Customfab (Northern Customfab Inc.)

CAMBRIDGE

†A.R.D. Industries Ltd.
 †Aclo Compounds Inc.
 †Actex Drives Limited
 †Aerofin Canada
 Agnew Group Inc.
 †Air Power Products Ltd.
 †Allen-Bradley Canada Limited, A Rockwell International Company
 American-Standard, Division of Wabco-Standard Trane Inc.
 Anchor Machine and Manufacturing Ltd.
 †Appleton Electric Limited
 †Arriscraft Corporation
 †Artex Woollens, Limited
 †Babcock & Wilcox
 †Baker Industries
 †Barrday, Inc.
 †Beckman, R., Cellulose Inc.
 †Beckwith Design Services Ltd.
 †Bibby-Ste.Croix Foundries Inc.
 †Biewer, John A., (Canada) Ltd.
 †Biscayne Tool & Die Mfrs. Inc.
 †Borsig Hartmann (1988) Inc.
 †Brute Manufacturing Limited
 †Buller Buff Inc.
 Bundy of Canada Limited
 †Butler Metal Products, A Div. of BMG Canada Limited
 †Butler Polymet
 †Cambridge Gear Manufacturing Limited
 †Cambridge Canadian Foods
 †Cambridge Brass
 †Cambridge Speakers Limited
 †Cambridge Wooden Toy Co., The
 †Cambridge Daily Reporter (Branch of Canadian Newspapers Limited)
 †Cambridge Canvas Centre Ltd.
 †Cambridge Interiors International Inc.
 †Cambridge Stampings Inc.
 †Cambridge Door Ltd.
 †Cambridge Towel Corp., The
 †Canada Packers Inc., Animal Health
 Canada Packers Inc., Shur-Gain Division
 †Canada Tool Co. (Galt) Ltd.
 †Canadian General-Tower Limited
 Canadian Metal Rolling Mills, Division of Samuel Manu-Tech Inc.
 †Canadian Tack & Nail Ltd.
 †Canadian Synthetic Fibres Limited
 Canadian Blower/Canada Pumps Limited
 †Canparts Automotive International Ltd.
 Canstar Sports Group Inc.
 †Cello Products Inc.
 †Chromalox Inc., Cambridge Division
 Ciba-Geigy Canada Ltd.
 †Clare.Brothers
 †Colburn-Dawes
 †Coleman Craft Ltd., Wm.,
 †Colour Craft Mills (Cambridge) Ltd.
 †Colson Casters Ltd.
 †COM DEV Ltd.
 †Combined Technologies Inc., Mimik Division
 Cooper Canada Limited
 †Courtice Steel Inc.
 †Crombie Machines Limited
 †Crowe Foundry Limited
 †Croydon Furniture Systems Inc.
 †Custom Aluminum Foundry Limited
 †Desch Power Transmission Limited
 †Dewilde Industrial Equipment & Supplies Ltd.
 †Dexter-Lawson Manufacturing Inc.
 †DeZurik of Canada, a Division of General Signal Limited
 †Dover Flour Mills, Division Of Dover Industries Limited
 Dresser Canada Inc., Industrial Products Division
 †Eastern Steel Products
 †Elco Kitchen Products Ltd.
 †Enervac Corporation
 †Engineered Electric Controls Limited
 †Euroclean Canada Inc.
 †Fashion Screen Print Ltd.
 †Ferland & Son
 †Firth Brown Tools Inc.
 Fisher Controls Company of Canada Limited
 †Flangex (576062 Ontario Inc.)
 †Fleming Gray Limited
 †Florsheim, A Div. of Inflocon Canada Ltd.
 †Frink Canada
 †From, Paul, Inc.
 †Furst International
 †Galt Chemical Products
 †Galt Display Rack Co. Ltd.
 †Galt Knife Co., Limited
 †Galt Printers Inc.
 †George Hancock Textiles Limited
 †Girardin Corporation
 †Glenelg Textiles Limited
 †Goulds Pumps Canada Inc.
 †Graham's Perfect Draperies
 †Gremark Industries Ltd.
 †Grey Owl Paddles Limited
 †Grober Inc.
 †Hall Engineering Ontario Ltd.
 †Harris-Hub Company of Canada, Ltd.
 Harris Steel Group Inc.
 Harvard Machine Ltd.
 Harvey Woods Division, T.A.G. Apparel Group Inc.
 †Havlik Enterprises Limited
 †Hay, Peter, Knife (1985) Limited
 †Hayes-Dana Filters Inc.
 †Heavy Duty Products (Preston) Limited
 †Hedstrom Canada Inc.
 †Hespeler Furniture Co.
 †Hespeler Craft Industries Ltd.
 †Hilborn Pottery Design Inc.
 Hoechst Canada Inc.
 †Hy-Quality Fibres Sales
 †Industrial Processing
 Ingersoll-Rand Canada Inc.
 Inglis Limited
 †International Stock Food Co., Limited
 †Izard (North America) Ltd.
 †Jamesway Incubator Corporation
 †Jolly Jumper Inc.
 †Jomar Computer Systems Ltd.
 †K.S.F. Chemical Processes Ltd.
 †Kanmet Casting Centre
 †Keene-Widelite Inc.
 †Kenebuc (Galt) Limited
 Kinnear Industries Corporation Ltd.
 †Komdresco Canada Inc., Haulpak Division
 †Koppers International Canada Ltd./Ltée
 †Kralinator Filters Division of Hayes-Dana Filters Inc.
 †Kromet Handles (1977) Limited
 †Kwik Lok Ltd.
 Lam-Wood Products Inc.
 †Lawson Falle Limited
 †Letco Limited
 †Lift-Tech International, Cranes & Hoists, Inc.
 Long Manufacturing Ltd.
 †MacDonald Steel (1976) Limited
 †Main Prototypes Ltd.
 †Manchester Products
 †Material Processing Division of Havlik Technologies Inc.
 †Mitten Industries Ltd.
 †Montreal Woollens Canada Ltd.
 †Moore, R.J., Hardwoods Inc.
 †Murphy, N.R., Limited
 †Natalex Manufacturing Ltd.
 †Nelson & Atkinson Inc.
 Nelson Aggregate Co.
 †Newlands Inc.
 †NI Wheel, A Masco Industries Co.
 †Norwich Eaton Pharmaceuticals Inc.
 Nova Corporation of Alberta
 †Nova Petrochemicals Inc.

†Novenco Canada Inc.
 †Novocol Pharmaceutical of Canada, Inc.
 †Pacific Patterns Limited
 †Pilkington Tool Inc.
 Polysar Limited
 Poulan/Weed Eater
 †Precimac Tool Ltd.
 †Preston Rebuilt Machinery Industries Limited
 †Preston Metal & Roofing Products Limited
 †Preston Brock Mfg. Co. Ltd.
 †Prokote Inc.
 †Provincial Flange & Fitting Corp.
 †R.E.P. Sound Image Recording Limited
 †RAFM Company Inc.
 †Rauscher Plating Limited
 †Ray Electric Limited
 †Reuter-Stokes Canada
 Rockwell International of Canada Ltd., Automotive Operations
 †Royce Carbide Tools Ltd.
 †S & L Fabricating
 †S G S Plastic Recycling Inc.
 Samuel, Son & Company Limited
 †Sanden Machine Ltd.
 †Santasalo-Gearcraft Inc.
 †Schaller Tool & Machine Inc.
 †Sebastian De Lorenzis Custom Furniture Limited
 †Sentinel Vehicles (1990) Limited
 †Sheldon Valve Repair
 †Sheldons Engineering
 †Shirlon Plastic Company Ltd.
 †Shred-Tech Limited
 Shur-Way Industries Inc.
 Simpson, A. G., Co. Limited
 †Small Fry Snack Foods Inc.
 †Solar Computers (Cambridge) Limited
 †SRS Industries Inc.
 †Stevens Company Limited, The,
 †Strite Industries Limited
 Sulzer Bingham Pumps Inc.
 †Summit Film Productions Limited
 †Sunamco Limited
 †Taylor, J.A.M., Tool Co., Limited
 †Tiger Brand Knitting Co. Ltd.
 Tipco, Inc.
 †TME Industries Ltd.
 †Toyota Motor Manufacturing Canada Inc.
 †Trakar Products Inc.
 United Last Inc.
 †Vicon Manufacturing Inc.
 VicWest Steel
 Vogue Brassiere Incorporated
 †Walker Exhausts, Division of Tenneco Canada Inc.
 †Waterloo Concrete Products Limited
 †Waterloo Textiles Limited
 WCI Canada Inc.
 †Wean Canada Ltd.
 †Welmaid Products Canada Limited
 †Whitman Golden Limited
 †Williams Machines, Division of Havlik Technologies Inc.
 †Windsor Wafers Division of Beatrice International (Can) Ltd.
 †York-Shipley of Canada
 †3-L Filters Limited

CAMPBELLFORD

†Dart Cup Ltd.
 Dufferin Concrete Products Group
 †Maple Electronic Engineering Ltd.
 †Merrill Industries Ltd.
 Peterborough Ready-Mix
 †Prototype Research & Development Ltd.
 †Simpkin Wood Mfg. Division of Paul H. Simpin Cabinet Co. Ltd.
 †World's Finest Chocolate Canada Ltd.

CAMPBELLVILLE

(Part of Milton).

†D.B. Services
 †Jayne Industrial Welding Ltd.
 †King Pesticides Limited
 †Leaver Mushrooms Co. Limited
 †Safelok Systems Ltd.

Timber Specialties Ltd.

CANNINGTON

Agrico Canada Limited/Limitée
Braids and Laces Ltd.
Griffith Laboratories, Limited, The
Ideal Glass & Mirror Makers Ltd.
†Langstaff Card Co. Limited
Sullivan Strong Scott
†Syncon Products

CARDINAL

Best Foods Canada Inc.
Canada Starch Co. Inc.
Casco Inc.

CARLETON PLACE

†Almonte Fire Trucks Ltd.
†Appletex (724597 Ontario Inc.)
†Cimatec Engineering Inc.
†Derrod Sheet Metal Manufacturer Ltd.
†Engineering Dynamics Ltd.
†HI-QA Inc.
†Kenden Industries
†Lanark Cedar
Leigh Instruments Limited
†MacGregor Industrial Electronics Ltd.
Mason Windows Limited
†Megadawn Printed Circuits Inc.
†Nevermar Wood Products Limited
Republic Packaging of Canada Ltd.
†Stebro Systems Ltd.

CARLISLE

†Country Seamers Ltd.

CARP

†Absopulse Electronics Ltd.
Fernbank Electronic Systems Ltd.
†M-Con Products Inc.
Mosaid Technologies Incorporated
Senstar Corporation
Smer Computer Aided Design & Prototypes Inc.

CARRYING PLACE

†Meagher's Blasting Mats

CATHCART

Wilson, John G., Machine Ltd.

CAVAN

Agrico Canada Limited/Limitée
Maple Leaf Mills Limited
Robin Hood Multifoods Inc.

CAYUGA

†Cayuga Automatic Machining (1985) Limited
Cayuga Materials & Construction Co. Limited
†DeSantis Industrial Springs & Stampings Inc.
St. Lawrence Resin Products Division of 815244 Ontario Inc.

CEDAR VALLEY

United Co-operatives of Ontario

CENTRALIA

†Dashwood Industries Limited

CHAPLEAU

†A & L Lafreniere Lumber Limited
†Chapleau Forest Products Limited
Green Forest Lumber Limited
†North Country Log Homes

CHATHAM

†A.W.K. Industrial Coating
†Asher Manufacturing Limited
†Biddell's Tire & Batter Service Ltd.
†Bingham Optical Company Limited
Campbell Soup Company Ltd.

†Chatham Daily News, The
†Chrysler, W.A., & Son
†County Machine Shop
†Cunningham Sheet Metal Works Ltd.
†Daymond Aluminum, A Division of Daymonex Ltd.
Domtar Sonoco Containers Inc.
Dover Elevators Canada
†Eaton Yale Limited, Suspension Division
†Elan Corporation
†Erie & Huron Beverages Limited
†Gril-Lite Gas Products Canada
†Guspro Inc.
†Industrial Metal Fabricators (Chatham) Ltd.

†Kingroup Inc.
†Lloyd Bag Co., Limited
Maple Leaf Mills Limited
†Moczik Tool & Die Works of Canada Ltd.
†Motor Wheel Corporation of Canada Limited
Navistar International Corporation Canada
Red-D-Mix Concrete, A Standard Industries Company
Rockwell International of Canada Ltd., Automotive Operations
†Russell Tool & Die Limited
†Sass Manufacturing Co. Ltd.
†Siemens-Automotive Limited
†Southern Concrete Products Ltd.
†Superior Machine and Tool (Chatham) Limited
†Tex-Print
†Thames Machine & Tool Ltd.
†Ventra Group Inc., Chatham Plastic Division
Ventra Group Inc.

CHELMSFORD

†Nixon Vicarb Inc.
†Wills, M.G., & Sons Mfg. Ltd.

CHESLEY

†Almira Furniture Co. Ltd.
†Findlay Pallet Co. Ltd.
†Heirloom of Canada Corp.

CHESTERVILLE

Big 'O' Inc.
Nestlé Enterprises Limited
Nutrite Inc.
United Extrusions Ltd.

CHURCHILL

†T-Cal Limited

CHUTE-à-BLONDEAU

†Atlantic Braids Ltd.

CLAREMONT

†Ward Machine & Welding Ltd.

CLARKSON

Liquid Carbonic Inc.

CLINTON

†EMCOR Inc.
†Fabian Furniture Manufacturing Company, Ltd.
†Gerrits, H., Barn Equipment Ltd.

COBALT

Coldstream Concrete Ltd.

COBOURG

Agrico Canada Limited/Limitée
†Bird Archer Inc.
†Canada Blue Tanning Company Limited
†Chem-Ecol Ltd.
†Columbus McKinnon Ltd.
†Complx Corporation, The
†Curtis Products Inc.
†Custom Plastics International Limited
†Durham Industrial Finishers
†F&C International, Inc.

†Felton Fragrances Worldwide
†Gaines Pet Foods Corp.
General Electric Canada Inc.
†General Wire & Cable, a Division of Cooper Industries (Canada) Inc.
†Horizon Plastics Ltd.
Hospital & Kitchen Equipment Limited
Jannock Electrical Products Inc.
Johns Scientific Inc.
Kraft General Foods Canada
†Lakeland Machinists Inc.
†Limpact Industries Ltd.
†Lorenz & Son Manufacturing Co. Ltd.
†MacDonald Conversion Industries Inc.
Mason Windows Limited
†Motion Pac International
NEI Canada Limited
NEI Ferranti-Packard Electronics
Permanent Concrete
†Pitts Homes & Cottages Ltd.
†Protoplast Inc.
†SciCan Scientific Ltd.
†Spoolon Mfg. Ltd.
†Strapex (Canada) Inc.
†Vinylink Corp.
†Vout Welding & Fabricating Ltd.
†Wall Colmonoy (Canada) Inc.
Weetabix of Canada Limited
†Woodbridge Foam Corporation, Dynaflex Plastics Division
Woodbridge Group
World Craft Fiberglass

COCHRANE

Normick Perron Inc.

COLBORNE

†Anamet Canada Inc
Bowes/Chocolate Products Companies
†Cam Tran
†Canada Colors and Chemicals Limited, Plastics Division
Canada Colors and Chemicals Limited
†Enjay Converters Ltd.
†Hoselton Studio Ltd.
†Jebco Industries Division of Bowen Manufacturing Limited
Saxonia Fruit Preserving Co., Limited
†Triplex Manufacturing Limited

COLDWATER

†Hock Machine Manufacturing Ltd.
Taman Industries Limited
Wessan Plumbing Manufacturing Ltd.

COLLINGWOOD

†B.M. Hi-Tech Inc.
†Bendix Safety Restraints Limited
†Blue Mountain Pottery (1987) Inc.
†Canadian Mist Distillers Limited
†Canadian Art China Limited
Clarus Corporation
†Collingwood Fabrics Inc.
†Enterprise-Bulletin, The
Golden Town Apple Products Limited
Goodall Rubber Company of Canada Ltd.
Goodyear Canada Inc.
†Heritage Energy Systems
†Kaufman of Collingwood, The Furniture Division of William H. Kaufman Inc.
†L O F Glass of Canada Ltd.
†Libbey-Owens-Ford Co.
NACAN Products Limited

COMBER

Big 'O' Inc.

CONCORD

†A-1 Tape & Label
†Able Gasket and Materials Limited
†Adian Materials Handling Ltd.
†Adriatic Glass and Mirrors Ltd.
†Aero Plastics Limited
AFG Glass Inc.
†Air Filter Sales & Service Ltd.
†Air Motion Specialties Ltd.

†Airguard Industries
†All-Metal Machine Specialties Limited
†All-Rite Custom Steel Products (1978) Ltd.
†Almore Trading & Manufacturing Company Limited
†Aloette Cosmetics of Canada Inc.
†Aluminum Reduction Company
†Anderson Metal Industries Inc.
†Architectural Ornament Inc.
†Arrow Aluminum Products Limited
†Artex Precast Ltd.
†Arvin Automotive of Canada Limited
†Ashton-Potter Limited
†Bader Brothers Limited
†Bailey Metal Products Limited
†Barder Industries Ltd.
†Barmac Garage Doors Mfg. Ltd.
†Bay Tool & Die Co. Ltd.
†Beck Electric Manufacturing Co.
†Beta Co.
†Better Box Incorporated
†Bio-Cosmetics Inc.
†Boss Canada Inc.
†Braycon International
†Breda Machinery Limited
†Burcomatic Products, Div. of Burrell Overhead Door Ltd.
†Burrell Overhead Door Limited
†C & D Charter Power Systems Canada Inc.
†C. & B. Gilders Limited
†C.I.F. Furniture Limited
†C.M. Brake Ltd.
†Canadian Institutional Furniture Company, Division of C.I.F. Furniture Limited
†Cannonball Bed Shoppe Limited
†Canrack Storage Systems Inc.
†Capital Tool & Design Limited
†Caswood Industry Limited
†Cedarvale Woodworking Limited
†Cedoor Inc.
†Ceeco Machinery Manufacturing Limited
†Celtech Plastics Ltd.
†Centennial Material Handling Ltd.
†Century Store Fixtures Ltd.
ICI Canada Inc.
†Cleveland Range Ltd.
†Clover Tool Mfg. Ltd.
†Coldmatic Refrigeration of Canada Ltd.
†Columbia Door & Hardware (1987) Ltd.
†Commercial Switchgear Limited
†Compressor Factory Co. Ltd., The
†Concord-Daigle Inc.
†Concord Packaging A Division of 435413 Ontario Ltd.
†Concord Marble Industries Ltd.
†Concord Tooling & Manufacturing Ltd.
†Concordian Chesterfield Co. Ltd.
†Connie Steel Inc.
†Consultronics Ltd.
†Corma Inc.
†Corsteel Hydraulics Ltd.
†CPI-Caledonia Plastics Inc.
†Crown Cork & Seal Canada Inc.
†Crown Custom Metal Spinning Inc.
†Crown Metals
†Dacota Inc.
†Data-Tel Services Inc.
†Deam Company Limited, The
†Delco Wire & Cable Ltd.
†Deltaplast Machinery Ltd.
†Dimar Canada Ltd.
Domtar Packaging, Corrugated Containers Division
†Door Lane 2000 Inc.
†DSH (Door Systems Hardware)
†Duroflex Plastics Inc.
†Dynesco Inc.
†E.P. Industries
†Easy Plastic Containers Limited
†EHR Systems Inc.(National Hydraulics)
†Electro Air Canada Limited
†Electro Technologists Inc.
†Elite Vertical Blinds Mfg. Co. Ltd.
†Empire Carbide Engineering Limited
†Enthone-OMI (Canada) Inc.
†ETI-TEC Machinery Inc.
†Everest & Jennings Canadian Ltd.

†Excalibur Steel Rule Die Ltd.
 †Exselect Engineering Ltd.
 †F. G. L. Precision Works Ltd.
 †Faberger of Canada Limited
 †Fifth Ave. Furniture Ltd.
 †Filor Industries Inc.
 †Five Seasons Comfort Limited
 †FlavorCoffee Co. Inc.
 †FM Industries
 †Food Machinery Engineering Ltd.
 †Formglas Interiors Inc.
 †G.R. Precision Development Group, a Division of R. Garber Precision Inc.
 †Galaxi 2000 - Div. of Tapak Investments Ltd.
 †Ganho Inks Div. of Chem-Ink Industries Ltd.
 †General Foam & Cushion, Division of Woodbridge Foam Corporation
 †General Blower Ltd.
 †Gerrity Sheet Plant Supply Ltd.
 †Glamour Line Div. of Empereau Drapery Manufacturing Ltd.
 †Glaze-Port International Mfg. Inc.
 †Glaze-Port International Manufacturing Inc., Glow Rite Div.
 †Gracious Living Industries Inc.
 †Grimm's Foods Limited
 †Gustin-Kramer Company of Canada Limited
 †Hargita Precision Engineering & Manufacturing
 †Heldon Foods (1980) Ltd.
 †Hold-Tite Fasteners Ltd.
 †HPT Computer Machining Inc.
 †Hudson Kitchen Mfg. Co. Ltd.
 †Impact Manufacturing Ltd.
 †Inline Fiberglass Systems Ltd.
 †Inter-Provincial Inks Limited
 †International Flavors and Fragrances (Canada) Ltd.
 †Irwin Publishing
 †Italfina Inc.
 †ITW Plastiglidle
 †Jammeweld Products Ltd.
 †Jumar Technical Enterprises Company
 †K.M. Trading Ltd.
 †KDH Environmental Ltd.
 †Kenny Industries Limited
 †K-G Packaging division of CCL Industries Inc.
 †Kingsway Counter Tops Limited
 †L & D Computer Furniture Limited
 †L.S.E. Machinery Inc.
 †Landry Filtration Products Inc.
 †lavi Electronics
 †Lester Inks & Coatings Limited
 †Liberty Furniture Industries Ltd.
 †Libralite Specialty Stamping Inc.
 †Limburg Plastics Ltd.
 †Luxfer Studios Ltd.
 †McCarthy Plastic Coating & Moulding Ltd.
 †McCurdy Machinery Inc.
 †McLeish Containers Limited
 †Manley Steels Limited
 †Maple Leaf Mills Limited
 †Marine Safe Electronics of Canada Limited
 †Marvel Office Furniture Manufacturing Limited
 †Masterchrome Co. Ltd.
 †Meta Metal Finishing Ltd.
 †Metro Envelope Ltd.
 †Modern Caster Inc.
 †Modular Windows of Canada
 †Monarch Chemicals Limited
 †Moniteq Limited
 †Mr. Crispy's Inc.
 †Muller Packaging Inc.
 †N.O.W. & Associates, Inc.
 †National Cheese Company Limited
 †Nilfisk Ltd.
 †Ninety-Eight Plastic Trim Limited
 †Nolar Industries Ltd.
 †Norak Steel Construction Ltd.
 †Nuryshah Enterprises Ltd.
 †Olympia Controls Limited
 †Olympic Material Handling Ltd.
 †Orbit Beauty & Office Furniture Inc.
 †Papertech Marketing Group, Inc.

†Pass & Seymour Canada Inc.
 †Pax Manufacturing Company Ltd.
 †Peckover's A Division of VPK Metal Inc.
 †Pentagon Merchandising Ind. Ltd.
 †Penwood Manufacturing Company Ltd.
 †Permashell Corporation Limited
 †Phoenix Custom Machines Inc.
 †Planet Paper Box Ltd.
 †Plastic Packaging & Components Ltd.
 †Plating House of Canada Ltd., The
 †Portion Packaging A Member of the Consumers Packaging Group
 †Power Pry Corporation
 †Premdor
 †Procan Manufacturing Ltd.
 †Progressive Tools Ltd.
 †Progressive Moulded Products Ltd.
 †PSC Cleaning Systems Inc.
 †Puiras Wood Turnings Inc.
 †Quality Jewellery Mfg. Co.
 †Quindar Products Ltd.
 †R W D Tool & Machine Ltd.
 †R.C. Metal Fabricators Limited
 †Rae-Den Electrical Manufacturing Limited
 †Renown Specialties Co. Ltd.
 †Republic Packaging of Canada Ltd.
 †Richmond Hill Tool & Die Limited
 †Rig-It Industries Limited
 †Rolltech Industries Ltd.
 †Rosedale Wallcoverings Inc.
 †Roth (Plastics) Corporation
 †Roto-SNA Inc.
 †Rotobec Inc.
 †Rotogran International
 †Rotograph Limited
 †Royal Machine Manufacturing Ltd.
 †San Remo Lighting Ltd.
 †Sanitation Equipment Ltd.
 †Sauna Craft
 †Scintrex Limited
 †Seaquist Canada Division of Pittway Corporation of Canada Ltd.
 †Secure Tinsmith & Roofing Ltd.
 †Selene Furniture Mfg. Co. Ltd.
 †Selenia Food Equipment Ltd.
 †Shields Intertrade
 †Slumber Sleep Products of Canada Ltd.
 †Sparfil International Inc.
 †Specialty Copper & Brass Sales Inc.
 †Speedex Mfg. division Magna International Inc.
 †Spirax Sarco Canada Ltd.
 †Spirella Ltd.
 †Spraybake Canada Limited
 †Star Quality Office Furniture Mfg. Ltd.
 †Starline Industries Inc.
 †Statum Designs Inc.
 †Steimle Steel Corp.
 †Stuart, Michael, Co. Limited
 †Sunglo Solar Ltd.
 †Sunview Doors Ltd.
 †Superior Seats
 †Superior Machining & Repairs Limited
 †Swimco Canada Inc.
 †Swissplas Limited
 †Tangibles Ltd.
 †Tape Specialties Limited
 †Tate Andale Canada Inc.
 †Tecnico Machining & Tools Ltd.
 †Thermofilm Corporation
 †Three Star Chemical Co. Limited
 †Tonka Canada Inc.
 †Tor Computerized Systems Inc.
 †Torrid Oven Limited
 †Tovel Manufacturing Ltd.
 †Trans Automated Equipment
 †Trendi Inc.
 †Trueteck Medical Inc.
 †TSI Trintek Systems (Ontario) Inc.
 †UKA Metal Products & Machining Ltd.
 †Valley Metal Finishing Ltd.
 †Valmet Automation (Canada) Ltd.
 †Victorian Brass Works Ltd.
 †Waxman Recycling Industries Limited
 †Welded Tube of Canada Limited
 †Wellman, S. K., Company of Canada, Limited, The
 †Westfalia Industries Inc.

†Williams Paper Company Inc.
 †Willow Press Limited
 †Windsor House Collection
 †Wire World Industries Limited
 †Woodbridge Group
 †Woodstock Forest Products Inc.
 †Xentex Chemical Industries Inc.
 †YKK Canada Inc.
 †Yorkview Plastics Ltd.
 †Z.M.C. Metal Coating Inc.

COOKSTOWN

†Amherst Industries Inc.
 †Saputo Cheese Limited
 †Verdyol Plant Research

COOKSVILLE

See: Mississauga.

COPPER CLIFF

Ault Foods Limited
 Canadian Liquid Air Ltd.
 Coloured Aggregates
 †Noront Steel Limited
 †Tamrock Canada Inc.

CORBYVILLE

†Corby Distilleries Limited
 McGuinness Distillers Limited

CORNWALL

†Air Refiner (Canada) Ltd.
 Amoco Fabrics & Fibers Ltd.
 BASF Canada Inc.
 Becker Milk Company Limited, The
 †Best Form Brassiere Canada Inc.
 Canadian Marconi Company
 Canadian Technical Tape Ltd.
 CE Canada Power Systems, Combustion Engineering Canada Inc.
 Champlain Industries Limited
 ICI Canada Inc.
 †Columbia Finishing Mills, Limited
 †Cornwall Industrial Machining Ltd.
 Cornwall Chemicals Limited
 †Cornwall Gravel Company Limited
 †Cornwall City Press Ltd.
 †Courtaulds Films Canada (Division of International Paints (Canada) Limited)
 †Courtaulds Fibres Canada, A Division of Courtaulds Fibers Inc.
 †C-Tech Ltd.
 †Daytopp Manufacturing Inc.
 †Dexter Colour Canada
 †Dominion Tape of Canada, Limited
 Domtar Inc. Fine Papers Division
 Douglas Brothers Division of Robert Mitchell Inc.
 Dynamic Closures Ltd.
 †Fiberez Corrosion Molding Products Ltd.
 †Freudenberg Nonwovens Inc.
 †Greyline Instruments Inc.
 †Guardsman Products Limited
 †Gutmann, Karl, Inc.
 †Helko Systems Furniture (19B3) Inc.
 Hytec Plumbing Products
 Interface Flooring Systems Canada
 †Kershaw Manufacturing Canada Ltd.
 Levi Strauss & Co. (Canada) Inc.
 M & R Plastics Inc.
 †Malani Textile Mills Inc.
 Mitchell, Robert, Inc.
 †Morbern Inc.
 Nutrite Inc.
 †Parisien Beverages Limited
 Permanent Concrete
 Pfizer Canada Inc.
 †Ray Bolger Steel Fabrication Ltd.
 Richelieu Knitting, Inc.
 †Richmond Die Casting Ltd.
 Ridgewood Industries
 Rol Manufacturing (Canada) Ltd.
 †Rossi Artistic Glass
 Royal Plastics Limited
 Simmons Canada Inc.
 †Source Wood Products

†Standard-Freeholder, a Division of Thomson Newspapers Company Limited
 †United Color & Chemicals Limited
 †Valley Bottling of Canada Ltd.
 †Waltec Bathware

CORUNNA

Du Pont Canada Inc.
 Ethyl Canada Inc.
 †MacKenzie Black Fabricating Co. Ltd.
 Nova Corporation of Alberta
 Nova Petrochemicals Division

COTTAM

†Cottam Diecasting Limited
 †Nation Wide Canning Limited
 Primo Foods Limited

COURTICE

Pakasura Inc.

COURTLAND

†Cadman Manufacturing Co. Ltd.
 †Trackless Vehicles Limited

COURTRIGHT

ICI Canada Inc.
 Liquid Carbonic Inc.

DELAWARE

†Vandex Manufacturing Ltd.

DELHI

Bundy of Canada Limited
 †Cometic Technology Inc.
 †Delhi Die & Manufacturing Co. Ltd.
 †Delhi Foundry and Farm Machinery Ltd.
 †Delhi Industries
 †Jacobs Greenhouse Mfg. Ltd.
 United Co-operatives of Ontario

DENFIELD

New-Life Mills Limited

DESERONTO

†Canada Optical Company
 †Hawley Bros. Limited
 Imperial Optical Company Ltd.
 Rice, G. H. Processing Limited
 †Tompkins, D.C., Manufacturing Inc.
 †Tri J Mfg. Limited

DON MILLS

See: Toronto (Metropolitan).

DORCHESTER

†Knoch Manufacturing Co. Ltd.
 Topnotch Feeds Limited

DOWNSVIEW

See: Toronto (Metropolitan).

DRESDEN

Fabricated Steel Products, (Division of Indal Limited)
 †Leader Publications Limited
 Nabisco Brands Ltd
 †NHS Die Casting Inc.
 †W.G. Castings Ltd.

DRUMBO

†Drumbo Tent & Awning Co., Limited
 Westroc Industries Limited

DRYDEN

Canadian Pacific Forest Products Limited
 †Wilson, Alex, Coldstream Ltd.

DUBREUILVILLE

†Dubreuil Forest Products Limited

DUNDALK

- †Alumi-Bunk Corporation
- †Dundalk Herald, The
- †Harvard Industries, Trim Trends Canada Limited
- †Meyer, Rudolf, and Son Limited

DUNDAS

- †Anderson Water Systems Limited
- †Arnold Die Casting Co. Ltd.
- †Canhmar Industries Ltd.
- Country Seamers Ltd.
- CSP Foods Ltd.
- †Dominion Lightning Rod Co. Limited
- †Efcom Limited
- †El-Met-Parts, Inc.
- †Hamilton Tool of Dundas Limited
- †Henry, M.A., Ltd.
- Leaver Mushrooms Co. Limited
- †Lyons Metal Industries Ltd.
- Maple Leaf Mills Limited
- †Ontario Aquafoods Limited
- †Ontario Rendering Co. Ltd.
- †Postwright Packaging Limited
- †Sherwood Farms, Division of R. H. Multifoods Limited
- †Steel Fabricating & Welding Co., Inc.
- Steetley Quarry Products Inc.
- †Strub Brothers Ltd.
- †Tem Tronic Desings Inc.
- †Valley City Manufacturing Co., Limited, The
- †Wilson Laboratories Inc.

DUNNVILLE

- Bick's Pickles Division of Multifoods Inc.
- Cascades Inc.
- †Inter County Concrete Products Limited
- †Mikro-Tek
- Robin Hood Multifoods Inc.
- †Tatra Shoe Manufacturing Inc.

DUNSFORD

- †Robertson 1867 Farm, The

DURHAM

- †Durham Chair & Store Fixtures Limited
- †Interforest Ltd.
- Kroehler Furniture Co., Division of Strathearn House Group Limited
- †Nortech Machine & Tools Ltd.
- †Saugeen Press
- Strathearn House Group Limited

DURHAM, REGIONAL MUNICIPALITY OF

See: Ajax, Newcastle, Oshawa, Pickering, Uxbridge, Whitby.

DUTTON

- †Dutton Advance Printing Limited
- Topnotch Feeds Limited

DWIGHT

- †Axiom Audio

EAGLE LAKE

- †Bolender's Limited

EARLTON

- †Dionne Concrete Products Ltd.
- †Nor-Arc Steel Fabricators

EDEN MILLS

- De Cloet Bayham Ltd.
- †Simpson, Allen, Mkt. & Design Ltd.

EGANVILLE

- †Fulcher Bros. Concrete Products Ltd.
- †Gazelle Custom Products
- †Heideman, Lavern, & Sons Limited

ELDORADO

- †Eldorado Cheese Limited

ELGINBURG

- †Otam Steel

ELLIOT LAKE

- †Bashir, A., Logging Co.
- Denison Mines Limited
- †Elliot Lake Manufacturing and Recycling Ltd.
- Rio Algom Limited/Limitée
- Sling-Choker Manufacturing Limited

ELMIRA

- †Advanced Tower Ltd.
- †Astron Tool & Machine Limited
- †B & L Metal Products (Elmira) Limited
- †Borg Textiles Inc.
- †Canada Investment Castings Inc.
- †Edenborough Ltd.
- †Eldale Machine and Tool Ltd.
- †Elmira Machine Industries Inc.
- †Elmiratech Projects Inc.
- †Explorer Fabricating Inc.
- †Ferguson & O'Reilly Co. Ltd.
- Keepsake Traditions
- †M & G Millwrights Limited
- Maple Leaf Mills Limited
- †Martin, M.K., Enterprise Inc.
- †Martin Feed Mills Limited
- †Motivair Canada Ltd.
- †N W Wood Bending
- Nutrite Inc.
- †Park Avenue Wear Limited
- †Procast Foundries Inc.
- †Reist Welding (Elmira) Limited
- †Relmech Manufacturing Limited
- †Resurface Corp.
- †Sanyo Canadian Machine Works Incorporated
- †Shoemaker Mill Equipment Inc.
- †Sulco Chemicals Ltd.
- †Trylon Manufacturing Co. Ltd.
- †Uniroyal Chemical Ltd.
- †Volcanic Glow Stoves
- †Weber-Lane Mfg. Ltd.

ELMVALE

- †Bayweb A Division of Georgian Industries Inc.

ELORA

- †Guelph Soap Company Inc., The
- †Little Folks Ltd.
- Maple Leaf Mills Limited

EMBRO

- †RWF Industries

EMBRUN

- Bakers Pride Ltd.

EMERYVILLE

- †Windsor Aerospace

EMO

- †Manitou Lumber Co. Ltd.
- Nor-West Sphagnum Mosses Ltd.

ENGLEHART

- †Grant Forest Products
- †Woollings Foodmaster

ENNISKILLEN

- †REJ Advertising Limited

ERIN

- †Bulk Store Structures Limited
- Canadiana Textile Screen Prints Limited
- †Graham Fiber Glass Limited
- †Greening Donald Co. Ltd., Specialty Wire Division

- †Kennedy's Flags, a Division of Kennedy's Specialty Sewing Limited
- †Steen's Dairy Limited

ESPANOLA

- Canadian Liquid Air Ltd.
- Eddy, E. B., Forest Products Ltd.
- †Eddy, E.B., Forest Products, Forestry & Wood Products Ontario

ESSEX

- †Essex Topcrop Sales Ltd.
- †Forest Machine & Manufacturing Inc.
- †Northridge Plastics Limited
- Weston Bakeries Limited

ETOBICOKE

See: Toronto (Metropolitan).

EXETER

- †Acme Neon Signs (London) Limited
- †Andex Ltd.
- †Big 'O' Inc.
- †Exeter Furniture Limited
- †Exeter Times-Advocate Limited, The
- †Kongsilde Limited
- Nabisco Brands Ltd
- †Northlander Industries
- †Syfilco Ltd.

FALCONBRIDGE

- Falconbridge Limited

FENELON FALLS

- †Rosedale Furniture of Fenelon Ltd.

FERGUS

- †Caledon Engineering
- Canada Wire and Cable Limited
- †C-K Composites of Canada, Inc.
- †EHV Weidmann Industries Ltd.
- GSW Inc.
- †GSW Pump Company
- †GSW Water Heating Company
- †House of Brougham Limited
- †Lambda Crystal Inc.
- Moore Business Forms & Systems Division of Moore Corporation Ltd.
- Moore Corporation Limited
- †Nepco of Canada Ltd.
- †Newdon Industries
- †Sterling Rubber Company
- †Wilson, James, & Sons Limited
- Wolverine Tube (Canada) Inc.

FEVERSHAM

- †Aquafarms Canada Ltd.

FIELD

- †Field Lumber Limited
- †Giroux & Vézina Limitée/Limited

FLINTON

- †Flintshire Farms Inc.

FONTHILL

- †Fonthill Lumber Limited
- †Thermapan Industries Inc.

FORDWICH

- †Voros Signs Ltd.

FOREST

- †McFarlane Tile Ltd.

FORT ERIE

- †Acorn Products Inc.
- †Alo Canada Inc.
- †Canadian Oxy Chemicals Ltd., Durez Division
- †Canadian Gasket Company (1987) Inc.
- †Carvern Petrochemical Co. Ltd.
- †Ciede Color Cards, Limited, La

- †Fazio Fiberglass Limited
- †Fleet Industries, a Division of Fleet Aerospace Corporation
- †Garrison Tool & Die Limited
- †GNB Batteries (Canada) Inc.
- †Harber Mfg. Limited
- †Horton CBI, Limited
- †Industrial Plastics Canada Limited
- †Irvin Industries Canada Limited
- †McDonco Machine Limited
- †Mentholatium Co. of Canada Ltd., The
- †Metal-Cladding of Canada Ltd.
- Metcor Inc.
- †Monarch Massage Equipment Limited
- Nadex Industries Limited
- †Peninsula Plastics Limited
- Pennwalt Inc., Flour Service Department
- †Pierce & Stevens Canada Inc.
- †Pratt & Lambert, Inc.
- †Rich Products of Canada Limited
- †Trico Products Corporation
- †Williams Gold Refining Co. of Canada, Ltd.
- †Wilsolite Canadian Ltd.

FORT FRANCES

- †Armstrong, George, Co. Limited
- Boise Cascade Canada Ltd.
- †Busch's Auto Supplies Ltd.
- †Fort Frances Times Limited
- Greif Containers Inc.
- †Herrem Woodworkers Limited
- †Kaun, Ed, & Sons Ltd.
- †MBB Helicopter Canada Limited

FORT WILLIAM

See: Thunder Bay.

FOXBORO

- †Ontario Truss & Wall

FOYMOUNT

- †Black Water Designs Ltd.

FRANKFORD

- †Colibri Furniture Canada Limited
- †Crown Stainless Fabricators Inc.

FREELTON

- †Wright Metal Signs Ltd.

FRUITLAND

- †Ford-Smith Machine Co., Ltd.
- Greif Containers Inc.
- †Industrial Tooling & Manufacturing Inc.
- †R.B.P. (Canada) Limited

GALT

See: Cambridge.

GANANOQUE

- †Bray Rivet & Machine Company Ltd.
- †Chelsea Engineered Parts Co. Ltd.
- †Cliffe Craft Limited
- †Gananoque Light & Power Ltd.
- †Graphic Controls Canada Ltd.
- †Korkay System Canada Ltd.
- †Manchester Plastics Ltd., Gananoque Division
- †Mark IV Audio Canada Inc.
- †1000 Islands Publishers Ltd.
- †St. Lawrence Steel & Wire Co., (1988) Limited
- Stelco Fastener & Forging Company
- Stelco Inc.
- †Thomson (Canada) Rivet Co. Limited
- †Townsend Division of Textron Canada Limited

GEORGETOWN

(Part of Halton Hills).

- Applied Wiring Assemblies Inc.
- †Artcast Inc.
- †Baltimore Aircoil of Canada Inc.
- BASF Canada Inc.

†Caledon Laboratories Limited
 †Canadian Coated Papers Inc.
 †Cercor
 †CNC Standards Inc.
 †Construction Products Inc., Canadian Division
 †Corrigan Instrumentation Ltd.
 †Curwood Packaging (Canada) Limited
 Cybernex
 †DRG Stationery Company
 †Economy Forms Corp., (Canadian Division)
 †Ferro Structural Steel Ltd.
 †Glen Knitting Mills (1965) Ltd.
 †Hayes-Dana Inc., Chassis Products Division
 †Interfab Steel Limited
 †Labelmasters, Div. of Meco Group Inc.
 †Mold-Masters Limited
 †Die-Mold Tool Limited
 †Northern Vibrator Mfg. Ltd.
 †P.C.L. Composites Inc.
 †Papermasters A Division of Meco Group Inc.
 †Park Thermal Ltd.
 Provincial Papers, Port Arthur Division
 Red-D-Mix Concrete, A Standard Industries Company
 †Rockwell International of Canada Ltd., Telecommunications Division
 †Smith & Stone (1982) Inc.
 Standard Products (Canada) Limited
 †Swimco Canada Inc.
 †TDW Sales & Services Ltd.
 Tee-Jay Furniture Sales 1988 Ltd.
 †Twin-Cee Limited
 Unilock Ltd.
 †Varian Canada Inc.
 VicWest Steel
 †Zavitz Technology Inc.

GLENCOE

Elan Corporation
 Tender Tootsies Ltd.
 United Co-operatives of Ontario

GLEN ANDREW

Mid City Copying Products Inc.

GLEN HURON

†Hamilton Bros. Farm & Bldg. Supplies

GLEN WILLIAMS

(Part of Georgetown).

†Solinst Canada Ltd.

GLOUCESTER

See: Ottawa.

GODERICH

†Akromold (Goderich) Ltd.
 †Champion Road Machinery Limited
 †Dearborn Steel Products, Division of Gabriel Canada Ltd.
 †North Castle Marine Ltd.
 †Selinger Wood Ltd.
 Sifto Canada Inc.

GOLDEN VALLEY

†Odorizzi Lumber Company Limited

GOODERHAM

†Hunter, M.W., Lumber Limited

GOODWOOD

†Kenerik Machinfabrik Corp. Ltd.

GORE BAY

†Mid-North Printers & Publishers Ltd.

GORMLEY

†Cardiomed Supplies Inc.
 †Eagle Stone Limited
 †General Production Devices
 †Gropp Manufacturing Limited

Master Brick (1986) Limited
 †Newtonbrook Block & Supply Co. Ltd.
 Post & Beam Construction Co. Inc.
 †Ram Forest Products Inc.
 †Risi Stone Ltd.
 †Roto Bale Compaction Systems
 Shaft Machines Inc.

GORRIE

Dominion Chain Division of Babcock Industries Canada Inc.

GRAND VALLEY

Dufferin Craft Division

GRAVENHURST

†Bent Ply of Muskoka Ltd.
 †Gravenhurst Plastics Ltd.
 †Oliver-MacLeod Ltd.
 †R.K. Axe & Handle
 †Rubberset Co. (Canada)
 †Silvaplex A Division of Forestply Limited

GREEN VALLEY

Zenith Wood Turners Inc.

GRIMSBY

†Ad-Mat Coasters
 †Arkell Foods Limited
 †Gadsby, E. J., & Sons Limited
 †Grimsby Welding Company
 †Grimsby Stove & Furnace, Limited
 †Grimsby Packaging Limited
 †Handling Specialty Manufacturing Limited
 †Hear Saver Limited
 †Ironwood Design & Construction
 †Lake Foundry & Machine Co. Ltd.
 †Nadex Industries Limited
 †Niagara Relocatable Buildings Ltd.
 †P.L. Light Systems Canada Inc.
 †Parker-Hannifin (Canada) Inc.
 †Reyco Canada, Inc.
 †Rieder Distillery Limited
 †Roberts-Gordon Canada Inc.
 †Streetscape Precast Furnishing Incorporated
 †Tops Design Gifts Ltd.
 †Vary Industries (1982) Ltd.
 †Westbrook Greenhouse Systems Ltd.
 †Wm. A. Ryan Industrial Technologies Ltd.

GUELPH

ABB (Asea Brown Boveri Inc.)
 †Abco Box & Carton Company Ltd.
 †Accuflex Industrial Hose Ltd.
 †Alcatel Business Communications, A Division of Alcatel Canada Inc.
 †Alloy Welding Centre Ltd.
 †Armtec
 †Barco Materials Handling Ltd.
 †Barzotti Woodworking Ltd.
 †Better Beef Limited
 †Biltmore Inc.
 †Bird Packaging Limited
 †Blount Canada Ltd.
 †Blow Press Limited
 Bonar Inc., Plastics and Flexible Packaging Divisions
 †Bondo Canada Limited
 †Buhl Automatic Inc.
 †BW/IP International Ltd., Byron Jackson Products
 †CGL Manufacturing Ltd.
 †Clayton, N.W., Company Ltd., Metal Fabricating Division
 †Cooke & Denison Ltd.
 †CSL Silicones Inc.
 †Dayton-Walther Canada Limited
 †Design Products Division of Houtsma & Ottema Ltd.
 †Eckels, H.S., & Company (Canada) Limited
 †Eldurail Canada Inc.
 †Emtol Manufacturing Ltd.
 †Engel Canada Inc.
 †Everlasting Valve Co. Ltd.
 †Fastforms Inc.
 Fiberglas Canada Inc.
 †Foseco Canada Inc.
 Freeformfive International div. of 655265 Ontario Limited
 †Gasmac Inc.
 †Genesta Manufacturing, Division of Pavaco Plastics Inc.
 †Glegg Water Conditioning Inc.
 †Global Meat Products
 †Greatario Industrial Storage Ltd.
 †Guelph Precast Structures Ltd.
 †Guelph Twines Ltd.
 †Guelph Tool & Die Ltd.
 †Hamill, J.P., & Son Limited
 †Hammond Manufacturing Co. Limited
 †Hart Chemical Limited
 †Hartec Machine Ltd.
 †Harter Furniture Ltd.
 †Hastech Inc.
 †Hatch, Bev. Industries Limited
 †Hematite Manufacturing, A Division of Pavaco Plastics Inc.
 †Holody Electro-Plating Limited
 Imperial Tobacco Limited/Limitée
 †Independent Paper Converters, a Division of Cameron Industries Inc.
 Jones Box and Label Co., Limited
 †Kenhar Products Inc.
 Keystone Canada Inc.
 †Korzite Coatings Inc.
 †L.B. Enterprises
 †Langford Inc.
 †LaSalle Scientific Inc.
 †Leather by Mann of Canada
 †Lewis Tool & Die Limited
 †Linex Manufacturing Inc.
 †Luke's Carpentry Shop
 MacMillan Bathurst Inc.
 †Maddocks Engineering Ltd.
 †Metalumen Manufacturing Inc.
 †Micro Plastics Canada Limited
 †Modular Fluid Power
 †National-Standard Co. of Canada, Limited
 †Newlife Compressors Limited
 †Norcon Plastic Products Ltd.
 †Nordberg Machinery Limited
 †Novelty Ticket Co. Limited
 †Oaks Precast Industries A Standard Industries Co.
 †Parkinson's Saw Mill Limited
 †Peerless Machine & Tool Co., Limited, The Pirelli Cables, Inc.
 †Polypenco Canada Inc.
 †Porous Metals Ltd.
 †Profiber Inc.
 †Protexion Products Inc.
 †Quatic Industries Inc.
 †Quinton Steel (Wellington) Limited
 †Ralston Metal Products Limited
 †Ranger Metal Products Limited
 †Ravens-Knit Limited
 Red-D-Mix Concrete, A Standard Industries Company
 Robin Hood Multifoods Inc.
 †Robroy Industries Ltd.
 Rockwell International of Canada Ltd., Automotive Operations
 †Roctel Manufacturing Ltd.
 †Royal Dressed Meats Inc.
 †Rycon Furniture Inc.
 †Sandvik Process Systems Canada Ltd.
 †Sihi Pumps Limited
 †Silcofab Engineered Elastomers
 Simpson, Allen, Mkt. & Design Ltd.
 †Skyjack Inc.
 †Sleeman Brewing & Malting Co. Ltd., The
 †Soil Protection Systems Inc.
 †Specialized Plastics
 †Spinic Manufacturing Co. Ltd.
 †Standard Brass & Aluminum Foundry Ltd.
 Standard Aggregates Inc.
 †Steele Bros. (Guelph 1986) Limited
 †Steele's Wire Springs (1974) Limited
 †Sterling Creations Inc.
 †T C Industries of Canada Ltd.
 †Teutech Industries Inc.
 †Thompson, H.I., Co., The
 †Torchlight Industries

†Transgear Manufacturing Inc.
 †Trimaster Manufacturing Ltd.
 United Co-operatives of Ontario
 †Valcom Limited
 †Victrix Limited
 †VME Equipment of Canada Ltd.
 †Walinga Inc.
 †Wallace Printing (Guelph) Limited, The
 †Williams Technologies Corp.
 †Wood, W.C., Co., Limited
 †Worthington Cylinders of Canada, Inc.
 †Yarway/Anderson Greenwood Canada
 †Yeadon Fabric Structures Ltd.

HAGERSVILLE

C G C Inc.
 Standard Aggregates Inc.
 Total Distribution Systems Ltd.

HAILEYBURY

†Dutem Enterprises Limited
 †Morissette, N., Canada Inc., Manufacturing Division
 Rexwood Products Ltd.
 †Temiskaming Industrial Mining Equipment Ltd.

HALDIMAND-NORFOLK, REGIONAL MUNICIPALITY OF

See: Delhi, Dunnville, Simcoe, Nanticoke.

HALEY

†Haley Industries Limited
 Timminco Limited/Limitée

HALTON HILLS

†Galvcast Manufacturing Inc.
 †Halton Flour Milling Inc.
 Neilson, William, Ltd./Ltée.
 †Smith & O'Flaherty, Inc.

HALTON, REGIONAL MUNICIPALITY OF

See: Burlington, Halton Hills, Milton, Oakville.

HAMILTON-WENTWORTH, REGIONAL MUNICIPALITY OF

See: Ancaster, Dundas, Hamilton, Stoney Creek.

HAMILTON

†A.B.C. Fine Apparel Inc.
 †Adanac Ornamental Iron Works, Ltd.
 †Adpak International Ltd.
 †AEC Machinery Ltd.
 †Allan Candy Ltd.
 †Alumabrite Anodizing Limited
 †Amcan Castings Limited
 †Amstel Brewery Canada Limited
 †Armour Protection Supplies Ltd.
 †Aromatic Foods Ltd.
 Art Light Company Limited
 Ault Foods Limited
 Ball Packaging Products Canada, Inc.
 †Balloonman of Canada
 Barnes, William R., Co., Division of Barmin Inc.
 †Bath & Sons, Glass Limited
 †Bay Concrete Products Limited
 †Baycoat
 †Beauty Industries Division of Beauty Creations Limited
 Bell Chemicals Limited
 †Berminghammer Corporation Limited
 †Bochek Fabricating Limited
 †Boston Insulated Wire and Cable Co., Limited
 †Bowron, Roy A., & Sons Limited
 †Brenco Machine & Tool Co., Ltd.
 †Brown Boggs Co., Limited
 †Brusey, Perc. W., & Sons, Limited
 Camco Inc.

†Canada Ingot Mould Inc.
 †Canada Pipe Company Ltd.
 †Canadian Pearl Company
 †Canadian Bird Equipment Ltd.
 †Canadian Drawn Steel Company
 Canadian Liquid Air Ltd.
 †Canadian Grinding Wheel Co.
 †Canadian Desmond-Stephan
 Manufacturing Company Limited
 †Canadian Sadler Corporation
 †Canadian Puregas Equipment Limited
 †Canbear Equipment Inc.
 †Cancord Inc.
 †Cannon Knitting Mills Limited
 Canvil, Ltd.
 Carbochem Inc.
 †Central Steel Fabricators Limited
 †Central Soya of Canada, Ltd.
 †Charles Thomas Design
 †City Press Incorporated
 †Classical Stained Glass Inc.
 †Climax Baler Company, Limited
 †CMP Steel Service Centre
 †Cold Metal Products Company Ltd.
 Columbian Chemicals Canada Ltd.
 †Commercial Oil Co. of Hamilton Inc.
 †Commonwealth Group, The
 †Comp-U-Guard Systems Limited
 Consumers Packaging Inc.
 †Coppley, Noyes & Randall, Limited, The
 †Craft Originators Inc.
 †Crane, John, Canada Inc.
 †Crescent Oil Co. of Canada Ltd.
 †Crescent Cabinet Co. Limited
 †Crown Pump Limited
 †Currie Product Associates
 †D.M. Industries Inc.
 Dare Foods Limited
 †David, Ben, Dyeing and Finishing Inc.
 †Day & Campbell Limited
 †Di Marcantonio Industries Inc.
 †Dofasco Inc.
 †Dominion Pattern Works
 †Doyle, Philip, Manufacturing Inc.
 †Drummond McCall Inc.
 Dufferin Concrete Products Group
 †Dunn, G.S., & Co. Limited
 †Dura Chemicals Ltd.
 †E & J Machining Ltd.
 †East End Welding Limited
 †Eastern Auto Electric
 †Eaton Yale Limited, Engineered Fasteners
 Operations
 †Edson Packaging Machinery Limited
 †Embree Industries Limited
 †Ennis-Paikin Steel Limited
 †Erik Cabinets Limited
 †Eureka Tool Steel Welding Products Ltd.
 †Eveley International Inc.
 †Exothermic Company of Canada Ltd.
 †Fargotech Inc.
 †Fell-Fab Products Limited
 †Felton Brushes Limited
 †Ferrington Fabricators Limited
 †Firth Bros., Limited
 †Flaherty Manufacturing Company, Limited
 †Forsythe Lubrication Associates Limited
 †Frid Construction Co. Ltd., The
 †Frost Products Limited
 †Fuel Applications Limited
 Gainers Inc.
 †Gencab of Canada Ltd.
 †General Production Division of Velbert Ltd.
 General Electric Canada Inc.
 †Glendale Spinning Mills (1981) Ltd.
 Greif Containers Inc.
 †Griffin, W.L., Printing Limited
 †Grightmire Steel Construction Limited
 †GSW Building Products Company
 GSW Inc.
 †Hall, Fred, & Son Ltd.
 †Hamilton Ornamental Ironworks Limited
 †Hamilton Mobil Aids
 †Hamilton Engine Packing Company
 †Hamilton Brick Limited
 †Hamilton Spectator, The, Div. Southam
 Inc.
 †Hamilton Match Plate Co.

†Hamilton Paper Box Company, Limited
 †Hamilton Engraving Co. Ltd.
 †Hamilton Baking Company (1988) Limited
 †Hamilton Wire Products Ltd.
 †Hamilton Radiator Service Ltd.
 †Hamilton Machine Parts Limited
 †Hamman Car & Engineering Limited
 †Hay Battery
 †Hay (Industrial) Battery Ltd.
 †Health Light Inc.
 †Heaslip Headwear
 †Hepworth Refractories (Canada) Ltd.
 Hershey Canada Inc.
 †Hess Machinery (Canada) Ltd.
 †Hi-Bek Precision Spring Co. Limited
 †Homer & Wilson Limited
 †Honing Corp. Ltd.
 †Imco Industrial & Marine Coatings Ltd.
 Imtrex Commodities Inc.
 †Industrial Filter Fabrics Limited
 †Industrial Shop Boxes Limited
 †Integon Ltd.
 †Intermetco Limited
 †ISTEC Inc.
 †J.H. French & Co. Limited
 †J.K. Counter Tops Ltd.
 †Joyce & Smith Co. Ltd.
 †Ladde Textiles Inc.
 †Lawson Lumber Co. Ltd.
 †Lees Hamilton Limited
 †Link's Food Market and Delicatessen
 Limited
 †Litho Spools, Division of Homer & Wilson
 Ltd.
 †Livingston, Jordan, Furs Limited
 †M & A Candy Co. Ltd.
 †M & L Testing Equipment Co. Ltd.
 †Machine Knife Company, The
 †Magic Pantry Foods Inc.
 †Master Paint & Varnish Co. (Hamilton) Ltd.
 †Maxlie Textiles Ltd.
 †Melray Manufacturing Jewellers Limited
 †Mercury Sheet Metal
 †Metal Industries Limited
 †Metal Recovery Industries Inc.
 †Metal Textile of Canada Inc.
 †Meyer Dies 1976 Limited
 †Mills Light House Division of Metal
 Industries Limited
 †Mills Metal Industries Limited
 Milne, Alex, Associates Ltd.
 †Modern Ornamental Iron Works (Hamilton)
 Ltd.
 †Munro Metal Products Limited
 †Murray Hydronics Limited
 †National Slag Limited
 †National Steel Car Limited
 †National Paper Goods, Division of
 Envocorp, Inc.
 †Navistar International Corporation Canada
 †Neo Industries
 †Nexus PDQ
 †Niagara Paint & Chemical Co.
 North American Steel Equipment Co. Ltd.
 †North Star Technical Inc.
 Northern Plastics Ltd.
 †Norton Canada Inc.
 †Orlick Industries Limited
 †P & A Plastic & Allied Products Co.
 †Paikin, S.G., & Co.
 †Paling Incorporated
 Parsons Unit Step Ltd.
 †Pettinos, George F., (Canada) Ltd.
 †Pigott Construction Limited
 Porritts & Spencer Filtration
 †Porritts & Spencer Canada Inc.
 †Prentice Chemical Co.
 †Probar Industries Inc.
 Procter & Gamble Inc.
 †Promark Printing Inc.
 †Propak Limited
 †Protein Foods Group Inc.
 †Queenston Quarries, Division Steetley
 Industries Limited
 †Ramcor Industries Limited
 †Red-D-Mix Concrete, A Standard Industries
 Company
 Reid Dominion Packaging

†Rheem Canada Ltd.
 †Riddell Sheet Metal & Roofing Limited
 †Roberts, Gary, Ltd.
 †Roberts & Deacon Saw Co. Ltd.
 †Robertson, H.H., Inc.
 †Robertson-Yates Corporation Limited
 †S.G. Paikin & Co.
 †St. Lawrence Resin Products Division of
 B15244 Ontario Inc.
 †Saltfleet Aluminum Foundry Limited
 †Saltfleet Machining Limited
 Samuel, Son & Company Limited
 †Sandco Automotive Limited
 †Sanford Battery Manufacturing Limited
 †Schindler Manufacturing Inc.
 †Schofield, Arnold, Photography
 †SE Graphics Limited
 †Sehl Manufacturing Inc.
 †Seldon, D. G., Printing Limited
 Shawinigan Lavalin Inc.
 †Silhouette Cabinet Limited
 Sinclair & Valentine Inc.
 †Siverns Custom Upholstery
 †Skyway Welding Supplies
 Slater Steels Hamilton Specialty Bar
 Division
 Sling-Choker Manufacturing Limited
 †Smart Turner Limited
 †Soper, Robert, Ltd.
 †Staz Communications
 †Steetley Quarry Products Inc.
 Stelco Inc.
 †Stelwire - The Wire Products Company
 †Sterling Power Systems, Division of
 Sterling Electric Motors Incorporated
 †Stolk Machine Shop Ltd.
 †Superior Engravers Limited
 †Superior Craftsmen Rubber Plates Ltd.
 †SurfMet Canada Ltd.
 †Surftex Canada, a division of Hop Mac Inc.
 †Susan Shoe Industries Limited
 †Sweet Fernanda Enterprises Ltd.
 †Swift Devices Limited
 Swimco Canada Inc.
 Taro Properties Incorporated
 †Taylor, L.E., Associates Limited
 †Taylor Forge Canada Inc.
 †Tech-Wiser Designing & Manufacturing
 Ltd.
 †Tennier Absorbent Products Ltd.
 †Torham Packaging Inc.
 †Transway Systems Inc.
 †Uniform Steel Strapping
 †Union Drawn Steel Company, Limited
 †United Smelting & Refining Division,
 Usarco Ltd.
 †Universal Handling Equipment Company
 †Usarco Limited
 †Usarco Limited, Plate Division
 †Valcor Manufacturing
 †Venetian Meat & Salami Co. Ltd.
 †Veribest Products Limited
 †Vernon Directories, Limited
 †Vibco Vibration Products Inc.
 Victory Soya Mills Division Central Soya
 Canada
 †Vimod Rubber Company
 †Vinaflex Canada Limited
 †Walker Sheet Metal & Roofing Limited
 †Walters Inc.
 †Ward, Alfred, Limited
 †Webb, Jervis B., Company of Canada, Ltd.
 †Welco Castings Inc.
 †Weld-O-Matic Machines Company Limited
 †Wentworth Mould & Die Co. Ltd.
 †Westinghouse Canada Inc.
 †Wheels, Brakes & Equipment Ltd.
 †Wilkinson, W. E., Limited
 †Windogard Can. Ltd.
 †Wright Abrasives Inc.
 †Young-Winfield Canada Limited

HANNON

†Gos & Gris Cheese Limited
 †Maljohn Company Limited
 †Paron Cheese Co. Ltd.
 †Parsons Unit Step Ltd.

Shaw Pipe Protection Ltd.

HANOVER

Buckeye Industries Ltd, Division of
 Williamson-Dickie Manufacutring
 Company
 †Electrical Contacts Limited
 †The Hanover Post
 †Hanover Kitchens (Canada) Inc.
 †New-Life Mills Limited
 †P M Lumber Limited
 Sklar-Peppler Furniture Inc.

HARCOURT

†Calyx Automotive & Marine Fasteners Div.
 of Calyx Teleology Inc.

HARRISTON

Canada Packers Inc.
 †Harriston Review, The

HARROW

†Atlas Tube
 †Colio Wines of Canada Ltd.
 †Commonwealth Oil Corporation
 †Delta '70 Manufacturing Co.
 †F. H. R. Hobby Products Ltd.
 †Lakeside Packing Company Limited
 †Sellick Equipment Limited

HASTINGS

†Canswim Steel Limited
 †Northumberland Paddle Co. Inc.
 †Ski-Bar Specialties Co. Ltd.

HAVELOCK

†Marten Manufacturing Limited
 3M Canada Inc.

HAWKESBURY

†Amoco Fabrics & Fibers Ltd.
 Batts, John Thomas, Enterprises (Canada)
 Ltd.
 Canadelle Inc.
 Canadian Buttons, Limited
 Canadian Uniform Limited
 Creation's Chevalier Inc.
 †Dalco Concept Inc.
 Dominion Textile Inc.
 †Dominion Textile Inc., Fiberworld Division
 †Fib-Pak Inc.
 IKO Industries Ltd.
 †Klapka Woodwork & Mfg. (Ontario) Limited
 †L P C Papers Limited
 †Larocque, Albert, Lumber Limited
 †Marsna Uniforms & Textiles Inc.
 †Montebello Packaging, Div. of Innopac Inc.
 †Noreast Electronics Co. Ltd.
 †Organix Corporation
 †Prescott Module Company Limited
 St. Lawrence Textiles, Inc.
 †Texturon Inc.
 †TUL Safety Equipment Ltd.
 White Sister Apparel Inc.

HAWKESVILLE

†Brubacher, F.M., Mfg. Inc.

HEARST

†Levesque Lumber (Hearst) Limited
 †Levesque Plywood Limited
 †Maurice Welding Shop Inc.
 †United Sawmill Limited

HEATHCOTE

HSC '88 Inc.

HEIDELBERG

†Grayco Potato Harvesters Ltd.

HEMLO

Permanent Concrete

HENSALL

Big 'O' Inc.
 †Cooks' Division
 †General Coach, Division of Citair, Inc.
 †General Manufactured Housing (638425 Ontario Limited)

HEPWORTH

†McNabb, Gordon, Pallet Mfg.

HESPELER

See: Cambridge.

HIGHGATE

Canada Packers Inc., Shur-Gain Division

HILLSBURGH

†Morette's Furniture Inc.

HOLLAND LANDING

†Label Systems
 Office Specialty Div. of Hollanding Inc.

HORNBY

†Bio-Char Inc.
 †Cedarlane Laboratories Limited

HORNEPAYNE

†Haavalsrud, Olav, Timber Company Limited

HUNTSVILLE

†Algonquin Industries Int'l. Inc.
 Brooklin Concrete Products Limited
 Canusa, a Division of Shaw Pipe Protection Limited
 †Datola Manufacturing Limited
 Domtar Construction Materials
 Domtar Decorative Panels
 †Forester Press Ltd.
 †Huntsville Timber Products Limited
 KWH Pipe (Canada) Ltd.
 SurfMet Canada Ltd.
 Tembec Inc.

HURON PARK

†Accumold-Division of Concast Canada Inc.
 †Dunlop Construction Products Inc.
 †Emab Canada, Division of Euroclean Canada Inc.
 GRW Industries (1985) Limited
 Poulan/Weed Eater

HYDE PARK

†Jayden Inc.
 †Pine Mill Mfg. Ltd.
 †Quigley Leather Products Ltd.
 †Thermon Canada Limited
 †Wilker Boats Inc.

IGNACE

†Kangas, R.W., Ltd.
 Noranda Inc.

ILDERTON

†Coldstream Concrete Ltd.
 †Medway Creamery Co. Ltd.

INGERSOLL

Atlantic Packaging Products Ltd.
 †Beachville Limited
 †Bell-Camp Manufacturing Ltd.
 Borden Consumer Products, Division Of
 The Borden Company Ltd.
 Borden-Catelli Food Service
 Canada Stampings and Dies Ltd.
 †Chicago Vitreous (Canada) Limited
 Cobi Foods Inc.
 Collins & Aikman, A Division of WCA
 Canada Inc.
 †Coyle & Greer Awards Canada Ltd.
 Fruehauf Canada
 †Ingersoll Cheese Co.

†Ingersoll Paper Box Co. Limited
 †Ingersoll Machine & Tool Co., Limited
 †Ingersoll Fasteners
 †Kildon Mfg. Ltd.
 Produits Alimentaires Anco Ltée., Les
 †Scott-Douglas Plastics Ltd.
 †Thompson, K. R., Engineering Limited

INGLESIDE

†Gaylord Precision Products Ltd.
 Kraft General Foods Canada
 †Norceram Inc.

INGLEWOOD

†Graham Products Limited

INNERKIP

New-Life Mills Limited

IROQUOIS

C.B. Brooks Canada Inc.
 †Craig Packaging Limited
 †Iroquois Enterprises
 Premier Concrete/Primeau Argo
 Premier Group, The, Primeau Argo Block,
 Div. of Essroc Canada Inc.
 †Ross Video Ltd.

IROQUOIS FALLS

Abitibi-Price Inc.

ISLINGTON

See: Toronto (Metropolitan).

JARVIS

†Capitol Pipe Supports Ltd.

JASPER

Zontec Systems Inc.

JORDAN STATION

Albarrie Canada Limited
 †Champion Moyer Diebel

KAKABEKA FALLS

†Kakabeka Timber Limited

KANATA

†Advanced Circuit Systems Ltd.
 †Betz Inc.
 Cablecor Data Lines Limited
 †Cadence Computer Corporation
 †Calian Communications Systems
 Canadian Marconi Company
 †Capulum Cable Technologies Ltd.
 †Datatrak Systems Inc.
 Digital Equipment of Canada Limited
 †Drytex, Division of JWI Ltd.
 †Eidetic Systems Corporation
 †Excakubur Systems Limited
 †InfoGraphic Systems Inc.
 †InstanTel Inc.
 †International Epitex Inc.
 †Komtech Plastics Corp.
 †Leigh Instruments Limited
 †Lumonics Inc.
 †Mitel Corporation
 †Mitel Semiconductor
 †Mosaic Technologies Incorporated
 †Newbridge Microsystems
 †Newbridge Networks Corporation
 †Nordion International Inc.
 †Norpak Corporation
 †Prior Data Sciences Ltd.
 †R A B Dedesco Ltd.
 †Reltek Inc.
 †Sander Geophysics Limited
 †Senstar Corporation
 †Smet Computer Aided Design &
 Prototypes Inc.
 Spar Aerospace Limited
 †Tech 5 Ltd.
 †Theratronics International Limited

KAPUSKASING

†Cloutier's Machine Shop Ltd.
 †Northern Times Limited
 †Spruce Falls Power & Paper Co., Limited

KEARNEY

Lajambe Forest Products Limited
 Strato-Steel Limited

KEEWATIN

†Keewatin Wood Products Ltd.
 †Lakewood Graphics Limited

KEMPTVILLE

Hilan Corporation
 †Hilan Wood Preservers
 †Jarvis Design & Display Ltd.
 Moore Business Forms & Systems Division
 of Moore Corporation Ltd.
 Moore Corporation Limited
 Permanent Concrete
 †Til-Tek Manufacturing Inc.
 United Co-operatives of Ontario

KENORA

Boise Cascade Canada Ltd.
 Bowes Publishers Limited
 †Vacationland Diary Company Ltd.
 Warren Paving & Materials Group Limited,
 The

KERWOOD

†Bazay Enterprises Ltd.

KESWICK

†Brouwer Turf Equipment Limited
 †Brouwer Wood Products
 †J.C. Trailers & Equipment Ltd.
 †Waymac Custom Machine Limited

KILLALOE

Falcon Lumber Limited
 †Hokum, Ben, & Son Limited
 Norcan Hardwoods Limited

KINCARDINE

†Durham Lightning Rod Ltd.
 †Global Heat
 †Presto Crest Limited

KING CITY

Ram Forest Products Inc.
 †Richmond Hill Tool & Die Limited
 Peerless Carpet Corporation

KINGSTON

†Andola Fibres Limited
 †Beatrice Foods Inc., Brookside Dairy
 Division
 Bennett Paving & Materials Ltd.
 †Bosal Canada Inc.
 †Cancoil Thermal Corporation
 Coats, J. & P., (Canada) Inc.
 †Cohen, I., & Company, Ltd.
 Coloured Aggregates
 †Comfort Clothing Kingston Inc.
 Du Pont Canada Inc.
 †Dyeco Limited
 †Elbertsen Industries Limited
 †Emmons Welding, A Division of 229619
 Ont. Ltd.
 †Fourway Graphics Ltd.
 †Hartford Fibres Ltd.
 Huron Technologies Inc.
 †K B Home Insulation Ltd.
 †K-D Manufacturing Company, Limited
 †Keeler Sales & Service (Kingston) Limited
 †Kingston Spinners (Canada) Limited
 †Kingston Anchors Ltd.
 †Kingston Whig-Standard Co., Limited, The
 †L & M Ceramo Inc.
 †Loach Engineering Inc.
 †MacPherson, C.E., Company
 †Matthews Machine Products Ontario Ltd.

†Morco Products Canada Ltd.
 Muttart Builders' Supplies Limited
 †NYAB New York Air Brake Canada
 †O'Dette Energies of Canada Ltd.
 Permanent Concrete
 †Piper, Hiram L., Company Limited, The
 †Presland Iron & Steel Ltd.
 †Purdy, E.K., Limited
 †Smurfit Papertube Limited
 †Snyder, Kim, Enterprises
 Sonoco Limited
 †Tack Sheet Metal Mfg. Ltd.
 Topnotch Feeds Limited
 †Universal Radiator Service Limited
 †UTDC Inc.
 Warren Paving & Materials Group Limited,
 The
 †Wejay Machine Products Company Limited
 Weston Bakeries Limited
 †Wright, George A., & Son Limited

KINGSVILLE

†Kingsville Fishermen's Co. Ltd.
 †Northshore Fishery Inc.
 †Nova Goldsmiths Inc.
 †Peele Island Winery & Vineyards Inc.
 †Precision Spring of Canada
 †Rima Manufacturing Company of Canada
 Ltd.
 †Sheller-Globe of Canada Limited

KINMOUNT

†Mechanical Kinetics

KIRKLAND LAKE

†Aardee Lock Company, Ltd.
 †Heath & Sherwood (1964) Limited
 †Heathwood Engineering Products Limited
 †Heathwood Engineering Associates Limited
 †Nelson Bros. Construction Company
 Limited
 Normick Perron Inc.
 Sandrin Brothers Limited, Sarnia Machine
 and Welding Works
 Weston Bakeries Limited

KITCHENER

†A T S Automation Tooling Systems Inc.
 †Advance Metal Industries Ltd.
 Aer-O-Flo Environmental Inc.
 †Ainsworth Group Inc., The
 †A-K and Lippert Plastics
 †Albrecht Bros. Reinforcing Steel Ltd.
 †Aljon Print-Craft Limited
 †Allprint Company Limited
 †Apex Metals Inc.
 Arrow Company Canada Ltd., The
 †B & B Concrete Products of Kitchener Ltd.
 †B. & W. Heat Treating (1975) Limited
 †Barbarian Sportswear Mfg. Ltd.
 †Baron Colour Concentrates Limited
 †Belvedere Kitchens Limited
 †Bench Craft Leather Inc.
 †Bestpipe, a Division of Essroc Canada Inc.
 †BNR Equipment Limited
 †Boehmer Box Corporation, a division of A &
 C Boehmer Ltd.
 †Bonnie Stuart Shoes Limited
 †Brattan Tool Industries Limited
 †Braun, A. J., Manufacturing Limited
 †Bridal Classics Inc.
 †Broda Enterprises Incorporated
 †Brown Steel Limited
 †Budd Canada Inc.
 †C.N. Tool & Die Ltd.
 †Canada Alloy Castings Ltd.
 †Canada Cordage Inc.
 †Canada Fans
 †Canada Fineblanking Corporation
 †Canadian Blower/Canada Pumps Limited
 †Canadian Posture & Seating Centre (1988)
 Inc.
 †Carwood Store Fixtures Limited
 †Chicopee Manufacturing Limited
 †Cline, William, Co. Limited
 †Colonial Cookies

Construction Machinery Co. Canada Limited
 †Cooksville Steel Ltd.
 †Custom Foam Systems Ltd.
 †D. & H. Custom Woodworking Ltd.
 †Dahmer Fork Lift Ltd.
 †Dare Foods Limited
 Devtek Corporation
 †Digital Business Computers
 Domtar Packaging, Corrugated Containers Division
 †DP-Winch-Canada
 †DRG Plastics
 †Dupar Controls Inc.
 †Dyck, D., Industries Limited
 †Dytech Resources
 †Electrohume Limited
 †Epton Industries Inc.
 †Europa Kitchens and Baths
 †Fleet Shoe Supplies Ltd.
 †Formex Metal Industries Inc.
 Forsyth, John, Co., Div. Forsyth Trading Company
 †Forwell Limited
 †Garlin Design
 †Globe Stamping Company Limited
 †Glowcore Canada
 †Golden Windows Limited
 Greb Inc.
 †Hager Hinge Canada Ltd.
 †Hanmar Motor Corporation
 †Harvard Machine Ltd.
 †Heartland Appliances Inc.
 †Hinderliter Heat Treating Ltd.
 †Hogg Fuel & Supply Limited
 †Holden Register Inc.
 †Home & Park Motorhomes
 †Huck Glove Company Inc.
 †Hybrid Turkeys Inc.
 †J.P. Environmental Products Inc.
 †Jacmorr Manufacturing Limited
 †Jemicom Incorporated
 †Jit Quality Pallets Inc.
 †Joy Technologies Canada Inc.
 †Kaufman Footwear, Div. of William H. Kaufman Inc.
 †Kentain Products Limited
 †Kitchener Hockey Sticks Ltd.
 †Kitchener Printing
 †Kitchener Beverages Limited
 †Kitchener Waterloo Record, A Division of Jemcom Inc.
 †Kitchener Forging
 †Kitchener Plastics Limited
 †Kraemer, Leo, & Co. Ltd.
 †Kramer of Kitchener Ltd.
 †Krug Furniture Inc.
 †Kuntz Electroplating Inc.
 †Lackie Bros. Limited
 †Lackie Industrial Contractors Ltd.
 †Lang Leather Inc.
 †Lau, Ed, Iron Works Limited
 †Lau Division-Philips Air Distribution Ltd.
 †Lear Seating Canada
 †Ledco Limited
 †M T D Products Limited
 †McGlogan, R.R., Equipment Ltd.
 †Mansfield Shirt Co., Limited
 †Marcon Custom Metals Inc.
 †Markem Products Limited
 †Master Craft Wood Turnings Limited
 †Mentor Dynamics Ltd.
 †Merlin Compressed Air Systems
 †Mitchell Plastics Limited
 †Mueller, Philipp, Design & Consulting Ltd.
 †Myers, F.E., Company, Division of Pentair Canada, Inc.
 †National Coupling Ltd.
 National Business Systems Inc.
 †National Business System, Imprinter Division
 †Nelco Mechanical Limited
 †New Balance Canada Inc.
 †Old Time Stove Co. Inc.
 †Onward Multi-Corp Inc.
 †Paca Sales Limited
 †Pannill Veneer Company, Ltd.
 †Pano Cap (Canada) Limited

†Parameter Control Limited
 †Parkway Manufacturing Limited
 Pebra Inc.
 †Perstorp Components (Canada) Inc.
 †Plasti-Fab Ltd., Construction Materials Division
 Plasti-Fab Ltd.
 †Poetker Communications Limited
 †Punters Graphics Inc.
 †Quantex Chemical Inc.
 †R & J Engineering Corporation
 †Raith, Albert, Cement Contractor Ltd.
 †Rapid Gear Ltd.
 †Ready Rivet & Fastener Ltd.
 †RMS Machinery Division,
 Roc-Crete Industries Ltd.
 †Rolmaster Conveyors Ltd.
 †Rumpel Felt Company, Limited, The
 †SAF Drive Systems Inc.
 †Salsbury Laboratories Limited
 Sandrin Brothers Limited, Sarnia Machine and Welding Works
 †Schneider Corporation
 †Schneider, J.M., Inc.
 †Shirlite Inc.
 †Smallwood, S.G., Limited
 †Snyder, James C., Limited
 †Spae-Naur Inc.
 †Speer Canada Inc.
 †Stahle Plastics Inc.
 †Stangl Assembly Systems Inc.
 †Sturdy Truck Body (1972) Ltd.
 †Superior Stone Co. Limited
 †Sutherland-Schultz Limited
 †Terry Williams Knitters Limited
 Tralee Kitchens Limited
 †Trillium Metal Stampings
 †Trion Canada Inc.
 †Tulsar Canada Ltd.
 †Uniroyal Goodrich Canada Inc.
 †Unitron Industries Limited
 Warren Paving & Materials Group Limited, The
 †Warwick Marking Products Limited
 †Waterloo Interior Woodcraft Inc.
 †Waterloo Metal Stampings Ltd.
 Weldco Limited
 Weston Bakeries Limited
 †Wiens Precision Machining Limited
 †Woodside Building Products Inc.
 †Zettel Manufacturing Limited
 †Keybrand Foods Inc.

KOMOKA

Maple Leaf Mills Limited
 Robin Hood Multifoods Inc.

LAKEFIELD

†ABRICO Energy Management Services Ltd.
 †Lakefield Arms Limited
 †R. & J Machine 5641BO Ontario Inc.

L'AMABLE

†Jan Lumber Company Limited

LAMBETH

Alcan Building Products, Division of Alcan
 Aluminium Limited
 †Armo-Tool Ltd.
 †Dominion Tobacco Corp.
 †Truppe Health Care Products and Services Limited

LANARK

†Centennial Truss Fabricators Ltd.
 Glenayr Kitten Limited
 Lawson Mardon Group Limited

LEAMINGTON

Bowes Publishers Limited
 †Fox Ready-Mix Co. Limited
 Heinz, H. J., Company of Canada, Ltd.
 †Hillside Canning (19B6) Limited
 †L.J. Fleming Ltd.
 †Leamington Shopper
 Nabisco Brands Ltd

†Zollner Canada Ltd.

LEASIDE

See: Toronto.

LIMEHOUSE

†Artisan Windows and Doors Ltd.

LINDSAY

†A & D Sales
 †Aastra Advanced Ceramics Inc.
 †Abex Industries Ltd.
 Angelica Uniform of Canada, Ltd.
 †Binney & Smith (Canada) Ltd.
 Bonar Plastics Ltd.
 †Canadian Brakeblok Div., Abex Industries Ltd.
 †Canadian Pyjama & Shirt Co. Ltd.
 †Clarke Trailers
 Deyell, John Company, a Division of Cairn Capital Inc.
 †Dominion Chain Division of Babcock Industries Canada Inc.
 †Falcon Tool & Mould
 †Fleetwood Canada Ltd.
 †Hall Printing, A Division of 59 Corporation Limited
 †Kawartha Packaging Ltd.
 †Kustom Kraft Design Furnishing
 Libbey-Owens-Ford Co.
 †Lindsay Casual Furniture, a Division of Lindsay Specialty Products Limited
 †Lindsay Electronics, a division of Lindsay Specialty Products Limited
 †Lindsay Paper Box Co. Ltd., The
 †Lindsay Steel Fabricating (19B3) Limited
 †Lindsay Specialty Products Ltd.
 †Lindsay Daily Post
 †Lindsay Custom Pallets Limited
 †Mount Hope Machinery Company Limited,
 BTR Paper Group
 †Northern Casket (1976) Limited
 Ontario Aquafoods Limited
 †Payne Machine Co. Ltd.
 Permanent Concrete
 †Ready Wood Products Inc.
 Reichhold Limited/Limitée
 Rochevert Inc.
 †Seer Canada, Div. of 546401 Ontario Limited
 †T.S. Manufacturing Co.
 †Thomas, J.E., Specialties Limited
 †Trent Rubber Services Limited
 †Turner & Seymour of Canada Limited
 Uniroyal Goodrich Canada Inc.
 †Van Halteren's of Lindsay
 Viskase Canada Inc.

LISTOWEL

†Agri-Canvas Inc.
 Campbell Soup Company Ltd.
 †Keeso, J.H., & Sons Limited
 †Malcolm, Andrew, Furniture Co.
 †Nordacom Publications Inc.
 Premier Group, The, Primeau Argo Block, Div. of Essroc Canada Inc.
 †Spinrite Yarns & Dyers Ltd.
 †Starcraft Recreational Products Limited
 †Tralee Kitchens Limited

LIVELY

†Hurley Mining Equipment & Services Inc.
 †Kannen Industrial Supply
 †Ramsey Lake Industrial Limited

LONDON

ABB (Asea Brown Boveri Inc.)
 †Accuride Canada Inc.
 †Advanced Wire Die Limited
 †AGO Industries Inc.
 †Alltec Heaters Inc.
 †Almatex Inc.
 †Anderson, A.G. Limited
 †Anything Goes Sportswear Inc.
 †Artcraft Engravers Ltd.
 †Arva Crane Ltd.
 Ault Foods Limited
 †Bach-Simpson Limited
 †Baker of London Limited
 †Bayson Heat Treating Inc.
 †Bendix Heavy Vehicle Systems Inc.
 Bowes Publishers Limited
 †Cableshare Inc.
 Canada Starch Co. Inc.
 Canadian Pacific Forest Products Limited
 Canadian Fine Color Co., Limited
 Canadian Liquid Air Ltd.
 †Cantapak Div. of Jones Box & Label Co. Ltd.
 †Cardinal Kitchens Limited
 Casco Inc.
 †Cash Mould & Castings Ltd.
 †Chapman, Charles, Co. Limited, The
 †Cinran Plastics Inc.
 Cocoa-Cola Beverages
 Concrete Pipe Company
 †Conference Cup Ltd.
 †Contran Manufacturing (19B2) Limited
 Corporate Foods Ltd.
 †County Heritage Forest Products Ltd.
 †Cuddy Food Products
 Curtiss-Wright of Canada Inc.
 †Davison, W. R. Grace & Co. Of Canada Ltd.
 †Design Systems International
 †DFD Steel Industries Ltd.
 †DGM Foundry Ltd.
 DM Group Inc.
 †Dobbyn Creative Printing Limited
 †Dominion Waterbed Inc.
 Dover Elevators Canada
 DRG Globe Envelopes
 †Duststop Air Filters Inc.
 †Eaz-Lift Spring Corp. (Ontario) Ltd.
 †Eberhard & Shriver (1977) Ltd.
 †Elliott Shelving & Display Systems Ltd.
 †Emco Limited
 †Exacu-Mould Inc.
 †Excellent Signs & Displays (19B3) Inc.
 †Falcon Plastics Incorporated
 †Farmatic Research Inc.
 Florshheim, A Div. of Inflocon Canada Ltd.
 †Fluid-Pack International Limited
 †Footwear Fashions Limited
 †Form Rite Ltd.
 †G & C Industrial Millwork Ltd.
 †G & H Machine & Tool London Ltd.
 †Garluxe Industries Inc.
 †Gasboy of Canada Limited
 General Motors of Canada Limited
 General Printing Ink Corp. of Canada
 †General Motors of Canada Limited, Diesel Division
 †Gould Signs
 †Gresham Industrial Inks
 †GRW Industries (19B5) Limited
 GSW Building Products Company
 GSW Inc.
 †Gudgeon Bros. Limited
 †H.J. Jones - Sons Limited
 Hamilton Radiator Service Ltd.
 Harris Steel Group Inc.
 Harvey Woods Division, T.A.G. Apparel Group Inc.
 †Hassan Steel Fabricators Ltd.
 †Hearn/Kelly Printing Company, The
 †Hose Headquarters Ltd.
 †Hunt, Robert, Corporation
 †Hunter Hydraulics Ltd.
 †Hutton's Custom Woodwork Ltd.
 †Imperial Rack (19BB) London Inc.
 InterBake Foods (19BB) Limited
 †International Name Plate Supplies Ltd.
 †Job-Site Custom Coach Ltd.
 †Jones Box and Label Co., Limited
 †Jones-Sons, H. J., Limited
 †Kelco Engineering Limited
 †KelCoatings Limited
 Kellogg Canada Inc.
 †Kilbank Manufacturing Inc.
 †King Craft, a Division of R.L. Polk & Co. Ltd.
 †KMW Energy Systems Inc.
 †Knechtel Millwork Limited
 †Kney, Gabriel, & Co. Limited

†Labatt, John, Limited
 Labatt's Ontario Breweries (Division of
 Labatt Brewing Company Limited)
 †Lac-Mac Limited
 †Ladco Display, Inc.
 †Lambeth Precast Concrete Limited
 †Lamko Tool and Mold Inc.
 Latem Industries Limited
 Lawrason's Chemicals Ltd.
 †Lawson Mardon Packaging (London)
 Lawson Mardon Group Limited
 †Leicatex Ltd.
 †Leigh Metal Products Ltd.
 †London Business Forms
 †London Free Press Printing Company
 Limited
 †London Glass & Mirror Company Ltd.
 †London Metal Service Limited, The
 †London Mat Industries Limited
 †London Machinery Co. Ltd.
 †London Mechanical Services Limited
 †London Precision Machine & Tool Ltd.
 †London Soap Company Limited, The
 †London Stair & Railing Co. Ltd.
 †London Winery Limited
 †Lullabies of London
 †M & R Industrial Services Limited
 †McCormick Canada Inc.
 Manchester Plastics Ltd., Gananoque
 Division
 †Master Lines International Inc.
 †Microtronix Datacom Ltd.
 †Microtronix Systems Ltd.
 †Miracle Feeds (Division of Ogilvie Mills
 Ltd.)
 †Mister Shifter Inc.
 †Mobile Mix Concrete Products (1971) Ltd.
 †Mohawk Manufacturing Inc., Division of
 Shamrock Chemical Limited
 Monarch Mattress Mfg. Co.
 †Moore Air Equipment Division of 397215
 Ontario Limited
 †Morphy Containers Ltd.
 †Multi Fittings Inc.
 †Multichem Engineering (Int.) Inc.
 †Multicoat Mfg. (International) Inc.
 †Multiplex Chemicals Limited
 †N & L Machinery & Equipment Ltd.
 †Netmar Inc.
 †No-Sag Spring Co., Limited
 †Noordermeer Bros. Inc.
 †Nothers Awards & Identifications Ltd.
 †Numatics Ltd.
 †Nutech Energy Systems Inc.
 Oaks Precast Industries A Standard
 Industries Co.
 †Oaksides Chemicals Limited
 †O-Pee-Chee Company Limited
 †P & J Building Products
 †Pathfinder Beverages Ltd.
 Pfizer Canada Inc.
 Pillsbury Canada Limited
 †Pinto-Packaging Ltd.
 †Positive Identity Sportswear
 †Power Motion Mfg.
 †Prestige Aluminum Products Canada Inc.
 †Proto Mould a division of Ramsden
 Industries Limited
 †PTI Lasers Inc.
 †Ram Air Mfg.
 †Ramsden Manufacturing, a division of
 Ramsden Industries Limited
 †Randall Klein Design Inc.
 †Raymond Bros. Limited
 Red-D-Mix Concrete, A Standard Industries
 Company
 †Renocan Industries Ltd.
 †RIM Corporation
 †Robben Custom Crib Designs Ltd., Good
 Night Ben Division
 †Rodo Industries
 Rogar/STB Inc.
 †Serco Corporation, The
 †Shamrock Chemicals Limited
 †Shurman Welding Limited
 †Shuttleworth Truck Mufflers
 Sinclair & Valentine Inc.
 †Slegers Machining & Fabricating Inc.

†Solcan Ltd.
 Somerville Packaging
 †Spartan Plastics Canada Ltd.
 †Sparton of Canada, Limited
 Standard Aggregates Inc.
 †Sterling Marking Products Inc.
 †Stewart Bender (London) Limited
 †Tank-Craft Ltd.
 †Tecumseh Products of Canada Limited
 †Tender Tootsies Ltd.
 †Thorn, W. J., Limited
 Total Distribution Systems Ltd.
 †Trim-Gard Company Limited
 †Trojan Technologies Inc.
 †Trudell Medical
 †Tusco Inc.
 †Underlines Inc.
 †Unifin International, Division KeepRite
 Inc.
 Union Carbide Canada Limited
 †Universal Engineering and Tool Works
 †Vetreparm Inc.
 †Vytec Corp.
 Warren Paving & Materials Group Limited,
 The
 †Webster Manufacturing
 †Webster Air Equipment
 †Wells Foundry, Limited
 †Wirco Products Ltd.
 †Wolverine Tube (Canada) Inc.
 †Wright Lithographing Company Limited
 †Die-X Steel Rule Dies Limited
 †3M Canada Inc.

LONG BRANCH

See: Toronto.

LONGFORD MILLS

Stepan Canada Inc.

LONGLAC

Weldwood of Canada Limited

LONG SAULT

Dominion Fabrics Company
 Dominion Textile Inc.
 Dominion Yarn Company
 †Dynamic Closures Ltd.
 †Sims Manufacturing Canada Ltd.

L'ORIGINAL

†Elpa (Ontario) Inc.

LUCKNOW

†Anderson Flax Products, Limited
 †Helm Welding (1983) Limited
 Martin Feed Mills Limited

LYN

†Burnbrae Farms Ltd.

MADOC

Canada Talc Limited
 †Hearth & Rafter Limited
 †Stoklosar Marble Quarries Limited

MAIDSTONE

†Cyr, R.J., Co. Inc.
 †DeMonte Fabricating Ltd.
 †Laval Tool & Mould Ltd.
 †Thomas Canning (Maidstone) Ltd.

MAITLAND

Du Pont Canada Inc.
 Liquid Carbonic Inc.
 Nitrochem Inc.
 †Puritan-Bennett Canada Ltd.

MALTON

Ball Packaging Products Canada, Inc.
 †Domtar Packaging, Corrugated Containers
 Division
 †E-Mark Electric Equipment Company
 Limited

†Medi-Craft Limited
 †Orenda Division, Hawker Siddeley Canada
 Inc.
 †Playtex Ltd.
 †Thermo-Kinetics Company Limited
 †Zenix Office Products Ltd.

MANITOUWADGE

Noranda Inc.
 Sling-Choker Manufacturing Limited

MAPLE

†All Railings Div. of D.F.L. Fabrication Ltd.
 †Anco Chemicals Limited
 †Automatic Compactors, Div. of Automatic
 Apartment Compactors Ltd.
 †Batronics Inc.
 †Cadillac Lumber Ltd.
 †Canada Culvert & Metal Products Limited
 Canada Packers Inc., Shur-Gain Division
 †DAC Industrial Company
 Dufferin Aggregates
 †Eirich Machines Ltd.
 †Electro-Coating Inc.
 †Evercrete Limited
 †Fabricated Plastics Ltd.
 †Fiedler Technology Ltd.
 †Hazemag Canada Inc.
 Jager Industries Inc.
 †Maple Precast Limited
 †Maplex Dimensional Wood Products
 Limited
 †Medallion Fence Limited
 †Mighty Clean Products Inc.
 †Modular and Custom Cabinets Limited
 †Toronto Reefer Container Service Ltd.

MARATHON

†James River-Marathon, Ltd.
 Permanent Concrete

MARKDALE

†Chapman, David, Ice Cream Limited
 †Medike Leather Products Ltd.
 †Terra Footwear
 Terra Nova Shoes Limited

MARKHAM

†A.O.K. Custom Metals Ltd.
 †Acadia Equipment Limited
 †Adrem Limited
 †Alco Controls
 †Alexanian, A., Engraving Limited
 †Allergan Inc.
 †Allergan Humphrey Research, Inc.
 †Allmaps Canada Limited
 †Amerace Ltd.
 †AMP of Canada Ltd.
 †Aoco Limited/Limitée
 †APL Computers
 †Arbeck Industries Ltd.
 †Architectural Dimensions Inc.
 †Art Source
 †Assinck Bros. Limited
 †Associated Tube Industries
 †Associated Packaging Equipment
 Corporation Limited
 Atlantic Packaging Products Ltd.
 †Atlas Carbon & Ribbon Ltd.
 †Audiosphere Audio Research Corp. Ltd.
 †Austin-Marshall, Limited
 †B & B Production Services
 †Barotec Enterprises Inc.
 †Barrett Technical Engineering Services Inc.
 †Bateman, Charles, and Company
 †Bethlehem Machining & Tools Ltd.
 †Bishop, W.F., & Son (Ontario) Limited
 †Bonar Plastics Ltd.
 †Breen Drapery Hardware Co. Ltd.
 †Bridgeveyor Systems Limited
 †Brooks Instrument Division
 †BT Canada Ltd.
 Burndy Inc.
 †Butterworths Canada Ltd.
 †C. W. Packaging Products Ltd.
 †C.E. Machine Inc.

†Cablecor Data Lines Limited
 †Cabletest International Inc.
 †Cactus Machinery Inc.
 †Caisses Impact Cases Inc., Les
 †Can-Am Merchandising Systems
 Canadian Pacific Forest Products Limited
 †Canadian Shunt Industries Ltd.
 †Canadian Offset & Screen Inc.
 †Canadian Flexi Drills
 †Canadian Astatic Limited
 †Canalloy, (Mould/Die Service Centre)
 †Canstrut Inc.
 †Cantol Limited
 †Centaur Floor Machine Ltd.
 †Central Automation Control Limited
 †Chesebrough-Pond's (Canada) Inc.
 †City Label
 †Cladiator Manufacturing
 †Clark Door of Canada Ltd.
 †Cochrane Tool & Design Limited, Stamping
 Division
 †Columbia Tooltech Inc.
 †Compar Connectors
 †Computer Sign Systems
 †Convex Systems Limited
 †Conveyor Splicing Specialties Inc.
 †CooperVision
 †Critikon Canada Inc.
 †Cut-A-Die Canada Limited
 †Cyanamid Canada Inc.
 †D.L. Custom, A Division of 304260
 Ontario Ltd.
 †Davidson Furniture Specialties Ltd.
 †Dependable Anodizing Ltd.
 †Design Tubes Company Ltd.
 †Devro Canada Inc.
 †Devtek Corporation
 †DF Tool & Die 554969 Ontario Limited
 †Donmar Foods Incorporated
 †Donway Packaging Corporation Limited
 †Douglas Screen Service, Division of
 Douglas Butt Ent. Ltd.
 †E. B. Box Co.
 †Eastern Wire & Conduit
 †Eldon Industries Ltd.
 †Electralert Limited
 †Electraulic Systems Limited
 †Electronic Metalform Industries Limited
 †Electronic Surveillance Corporation Ltd.
 †Elite Envelope Inc.
 †Emerson Electric Canada Limited
 †Emerson Motor Division
 †Emerson Computer Power
 †Emery, Roy W., Limited
 †Emery International Developments Limited
 †Empress Software Inc.
 Epson Canada Ltd.
 †Epson Manufacturing Ltd.
 †Eugene Manufacturing Company Limited
 †EXCO, An Extec Company
 †EXCO Engineering, Division of Exco
 Technologies Ltd.
 †EXCO Technologies Ltd.
 †Extel Communications (Canada)
 Corporation
 †Extrusion Plastics
 †Fellows Manufacturing of Canada Ltd.
 †Fifty One Design
 †Filbitron Sytems Group
 †Fire Detection Devices Limited
 †Fire Stop Systems
 †Flexillum Canada Ltd.
 †Flexo Converters Inc.
 †FMC of Canada Limited, Material Handling
 Operation
 †Ford Electronics Manufacturing
 Corporation
 †Freeformfive International div. of 655265
 Ontario Limited
 †Freeman, H.H., Mfg. Ltd.
 †FS Tool Corporation
 †Fulford, G. T., Co. Limited
 †Furnas Electric Company
 †Furnicraft Design Limited
 †G. & M. Data Products Ltd.
 †Gang-Nail Canada, Inc.
 †Gatecrest Inc.
 †Geac Computer Corporation Limited

†Geron Associates Limited
 †Global Pen Mfg. Ltd.
 †Gneamation Inc.
 Godfrey Aerospace Inc.
 †Graham Fraser Packaging Machinery Ltd.
 †Gryphon Automation Inc.
 †Gymnasium & Health Equipment Ltd.
 †Haas, J.W., Manufacturing Inc.
 †Habco Beverage Systems Inc.
 †Hallmark Packaging Machinery Incorporated
 Hamilton Radiator Service Ltd.
 Heath & Sherwood (1964) Limited
 †High Line Data Systems Inc.
 †Hinton Fabricating Co. Limited
 Honeywell Limited/Limitée
 †Horton Spice Mills Limited
 †Houghton Mifflin Canada Limited
 †IBM Canada Ltd.
 †IMMAD Broadcast Services
 †Impact Cases Inc.
 †Impact Household Products Inc.
 †Imperial Engines and Industrial Parts
 †Imperial Sign (Canada) Limited
 †Imperial Smelting & Refining Company Ltd.
 †IMS International Mailing Systems Limited
 †In-Sink-Erator/Emerson Electric Canada
 Innova Envelope, a Div. Abitibi-Price Inc.
 †International Rectifier Canada Limited
 †ITL Circuits Ltd.
 Ivex Corporation
 †Jake & Gerry Enterprises Inc.
 †Jaybell Control Products Ltd.
 †JHF Productions Canada Limited
 †Johnson Controls Ltd.
 †Karki Residential Improvements Limited
 †Kennedy Park Print & Litho Ltd.
 †Kirkpatrick's Inc.
 †Kisko Products, A Division of 329985
 Ontario Limited
 †Klement, Karl, Packaging Machinery Co.
 Ltd.
 Klockner-Moeller Ltd./Ltée.
 †Kolittle Tool & Stampings Inc.
 †Kurtz, Edward, Enterprises Limited
 †Kwality Labels Inc.
 †Label Stik Products Ltd.
 †Labelmark Limited
 †LaPrairie Electrical Products Limited
 †Laven Products Limited
 †Lawson Displays Limited
 †Leif Jacobsen Ltd.
 †Leland Industries Inc.
 †Levi Strauss & Co. (Canada) Inc.
 †Lind Equipment Ltd.
 †Loach Systems Inc.
 †Lucas Fluid Power
 †M. & E. Electric Service Co.
 †Magna International Inc.
 †Manro Plating (1981) Ltd.
 †Marine Cradle Shop
 †Markham Electric Ltd.
 †Markle Brothers Ltd., The
 †Marlin Installations Ltd.
 †Marshall Visual Products Inc.
 †Masla Manufacturing 1989 Ltd.
 †Medionics International Incorporated
 †Metalsmith Co. Ltd.
 †Metromap Publications Limited
 †Microfilm Equipment Services Ltd.
 †Mitsubishi Electric Sales Canada Inc.
 †Modern Power Conversion Inc.
 †Montreal Gear International Inc.
 †Multiflex Display
 †Multilin Inc.
 †Museum Electronics (1988) Ltd.
 †Navtel Inc.
 †Nelson Building Components Ltd.
 †Nestlé Foodservice
 †North American Team Suppliers Inc.
 †Northern Technologies Corp.
 †Nova Wire EDM Corp.
 Novopharm Ltd.
 Oaks Precast Industries A Standard
 Industries Co.
 †Offset Print & Litho
 †Olivetti Canada Limited/Limitée

†Ontario Valve Repair Service
 †Or-Plast Limited
 †Orchard Instrument Ltd.
 †Ordan Thermal Products Ltd.
 †Otema Store Fixtures Ltd.
 †Pak-A-Matic Equipment Limited
 †Panel Clip of Canada Inc.
 †Parr's Print & Litho Inc.
 †Partition Components Incorporated
 †Penmark Label Designs Inc.
 †Petroquip Limited
 †Pifra Industries Inc.
 †Pitman Manufacturing Co. Inc.
 †PKS Systems Division of PED/Kontrol
 Systems Inc.
 †Plastico Design & Fabrication Inc.
 †Poulan/Weed Eater
 PPG Canada Inc., Coatings and Resins
 Group
 †Precision Packaging Company Inc.
 †Pro-Art Graphics Ltd.
 †Provincial Graphics Inc.
 †Purvis Chalmers Limited
 †Qantel Canada Inc.
 †Qualitech Inc.
 †Queen City Glass (Toronto) Limited
 †Rapid Precision Machine Tool Company
 †Reckitt & Colman Canada Inc.
 †Reesor's Marmill Limited
 †Reka Machine & Tool Co. Ltd.
 †Revere-Seton Inc.
 †Riexinger Tankers/641161 Ontario Ltd.
 †Robin Hood Multifoods Inc.
 †Ross-Ellis (Canada) Ltd.
 †Salco Furniture Corporation
 Saturn Disq Inc.
 †Secret Garden
 †Security Card Systems Inc.
 †Select Lifting Services Inc.
 †Shadex Corp.
 †Sherwood Industrial Office Systems Inc.
 †Shipmaster Containers Limited
 †SI Solar Ind. (1984) Inc.
 †Sims Canada Ltd.
 †Sitco Precision Machining Co. Ltd.
 †Sluyter Company Ltd.
 †Société Le Moyne Corporation, La
 †Standard Aggregates Inc.
 †Steel Art Signs Ltd.
 †Steelcase Canada Ltd.
 †Stetron International Inc.
 †Stewart Group Ltd., The
 †Stirling Connectors Inc.
 †Studio Six Picture Framing
 †Sturdi-Bilt Wood Products Limited
 †Target Bindery Services
 †Taymer Industries
 †TCP Business Systems
 †Telepanel Inc.
 †Teltone Limited
 †Thermalloy Corporation
 †Thomas Lighting Inc.
 †TIE/communications Canada Inc.
 †Topographics Limited
 †Toronto Steel Rule Die
 †Trans Canada Stamp & Marking Devices
 Inc.
 †Transdynamics Engineering Limited
 †Tupperware Home Parties
 †Tykron Industries Ltd.
 †U.S. Electric Motors
 †Unic International Corporation
 †Unison Soundsmiths Corp.
 †Unispec
 †Universal Offset Limited
 †Urtec Instruments Sales Limited
 †Villaro Industries Ltd.
 †Weidmuller Ltd.
 †Well Products Limited
 †Wentworth Engineering Ltd.
 †Wesston Appliances Division of Unireco
 Industries Inc.
 †Wheelhouse, The
 †White-Rodgers Controls
 †Wil-Can Electronics Can. Ltd.
 †Wilson Sports Equipment Canada, Inc.
 †Woodbine Tool & Die Mfg. Ltd.
 †Xidex (Canada) Ltd.

†York Medical Systems Inc.
 †Zip Tool Limited
 †99M Corporation

MARMORA

Canada Talc Limited

MARYHILL

†Ontario Fabrix Mat Company

MASSEY

Greif Containers Inc.

MATACHEWAN

Extender Minerals of Canada Limited

MATHESON

Hedman Resources Limited

MATTAWA

Tembec Inc.

MEAFORD

†Amerock Company
 †Knight, Stanley, Limited
 †Knights' of Meaford Inc.
 †Meaford Steel Products
 †Meaford Tank Company, Limited
 Sound Pattern Works

MERRICKVILLE

†Alloy Foundry Co. Limited
 †Grenville Castings Limited

See: St. Catharines.

METCALFE

†Benson Bee Supplies Ltd.
 Bestpipe, a Division of Essroc Canada Inc.

MIDLAND

Atlas Block Company Limited
 Bay Mills Limited, Bayex Division
 †Day Specialties Corporation
 †Furnco Products, Division of 551839
 Ontario Limited
 †Hook, Fred, Ltd.
 †Kindred
 †Leitch, Arthur S., Co., Limited, The
 †Leitz, Ernst, (Canada) Limited
 †Midland Printers Co. Limited
 †Mitsubishi Electronics Industries Canada
 Incorporated
 †NEBS Business Forms Limited
 †North Simcoe Tool & Manufacturing, Div.
 of 294469 Ontario Ltd.
 Ogilvie Mills Ltd.
 Pillsbury Canada Limited
 †Rowika Industries Limited
 †Ship's Chandler Brand Products Ltd.
 †Tricee Custom Welding & Fabricating A
 Division of Tricee Construction Ltd.
 †TRW Vehicle Safety Systems Division
 †Waltec Plastics, Division of/de Waltec Inc.
 †Weber Tool & Mold, Div. of Weber
 Manufacturing Limited
 †Zenair Ltd.

MILLBANK

Dominion Chain Division of Babcock
 Industries Canada Inc.

MILLBROOK

†Millbrook Mould Limited
 †Voyageur Canoe Company Limited

MILLHAVEN

Celanese Canada Inc.
 UTDC Inc.

MILLIKEN

See: Toronto (Metropolitan).

MILTON

†A & L Metal Products Limited
 †Applied Wiring Assemblies Inc.
 †Canadian Meter Company Inc.
 †Chestco Inc.
 Consumers Packaging Inc.
 Dare Foods Limited
 Dufferin Aggregates
 †Dynapac Ltd.
 †Fulton Enterprises Inc.
 †G.M. Tool Corp. (Canada) Ltd.
 Greif Containers Inc.
 †Halton Machining, 584920 Ont. Inc.
 †Karae Enterprises
 †Karmay Heavy Stamping
 †Kingsleigh Industrial Co. Ltd.
 †Krohnert, Paul, Manufacturing Limited
 LMG Reliance
 †Madison Chemical Industries Inc.
 †Marley Roof Tiles Canada Limited
 Marmorite Enterprises Limited
 Matthews Canada Ltd.
 †Meadows, W.R., of Canada Ltd.
 †Milton Limestone, Division of LAC Minerals
 Ltd.
 †Modine of Canada, Ltd.
 †Morris, C.M., Design Ltd.
 †Mueller Canada Inc.
 †New Mechanical/Milton Metal Fab
 †Nova Fasteners (1985) Limited
 Oaks Precast Industries A Standard
 Industries Co.
 †Ontario Pallet Limited
 Paulin, H. & Co. Limited
 †Phoenix Manufacturing Co.
 Pigment & Chemical Inc.
 †Polymeric Resins Incorporated
 †Precision Fasteners Div. of H. Paulin & Co.
 Limited
 †Pro Form Products Limited
 †Prothane Limited
 Red-D-Mix Concrete, A Standard Industries
 Company
 †Reflexite Canada Inc.
 †Robertson Whitehouse
 Rockwell International of Canada Ltd.,
 Automotive Operations
 †Roehrug Manufacturing Inc.
 †Roxul Inc.
 †Schultz Manufacturing Company Limited,
 The
 †Solex Industrial Handling Equipment Ltd.
 †Surbond Lubricants Limited
 †Tann Canada Limited
 †Tee-Comm Electronics Inc.
 †Univet Pharmaceuticals Ltd.
 †Wheelabrator Canada Inc.

MILVERTON

†Boshart, Mel, & Son (1986) Limited
 Gay Lea Foods Co-Operative Limited
 †Milverton Millwrights (1975) Limited
 †New-Form Manufacturing (729768 Ontario
 Inc.)
 †Newform Tools Ltd.
 Topnotch Feeds Limited

MIMICO

See: Toronto.

MISSISSAUGA

†A.C. Wild Ltd.,
 †Aasted-Mikroverk Ltd.
 ABB (Asea Brown Boveri Inc.)
 †ABB Lummus Canada
 †ABC Fire Door Testing & Manufacturing
 Ltd.
 †Abel Metal Products (1971) Ltd.
 †Accent 2000 Ceramics Ltd.
 †Accuplus Custom Metal Fabricators
 Limited
 †Aciers Canam Div. de le Groupe Canam
 Manac Inc., Les
 †Acme Chemicals Limited
 †Acralume Signs & Displays Limited
 †Adam One & Associates Inc.

- †Adria Laboratories of Canada Ltd.
†Advance Wire & Cable Div. of Sycor Technology Inc.
†Advance Fasteners Inc.
†Advance Floor Machine Company Canada Limited
†Aero-Motive
†Aeroflo Inc.
†Agrico Canada Limited/Limitée
†Agway Metals Inc.
†Airkem Professional Products Division of Ecolab Ltd.
Alcan Building Products, Division of Alcan Aluminium Limited
†Alcohol Countermeasure Systems Corp.
†Alkaril Chemicals Ltd.
†All Seasons Equipment
†Allied Chemicals Canada Inc., Fluorine Products
†Allied Signal Canada Inc., Certified Brakes Division
†Aloro Foods Inc.
†Alpha Free-Flow Industries Ltd.
†Alphanuclear Co.
†Altech Engineering Co., Division of Aldanhein Ltd.
†Altype Heat Treat Industries Limited
†Aluglaze Mfg. Ltd.
†Amdahl Communications Inc.
†Amenities International Inc.
Amerock Company
†Ametek (Canada) Inc., Panalarm Division
†Amhil Enterprises Ltd.
†Anachemia Solvents Limited
Anchor Machine and Manufacturing Ltd.
†Androck Company, Division of Newell Industries Canada Inc.
†Androtex Limited
†Angel International Imports Inc.
†Apex Bolt Products of Canada Limited
†APO Diagnostics Inc.
†Applied Heat Equipment Co. Limited
†Applied Power Canada Ltd.
Aquastar Flotation Sleep Corporation
†Archimedes Machine Shop Limited
†Architectural School Products Ltd.
†Architectural Plastics Limited
†Architectural Metal Industries, Division of Taman Industries
†Arconas Corporation
†Ardron-Mackie Limited
†Aries Flexographic Ltd.
†Arjay Engineering Ltd.
†Armstrong Manufacturing Company
†Arndt-Palmer Canada Inc.
†Arpeco Engineering Limited
†Arthurs-Jones Lithographing Ltd.
†Artistic-Larson-Juhl
†Ashland Chemicals (a Division of Valvoline Oil & Chemicals Ltd.)
†Astra Pharma Inc.
†Astro-Polyfoam Ltd.
Atlantic Packaging Products Ltd.
†Aurora Marine Industries Inc.
†Auto-Chlor, Inc.
†Autograph Trim, Division of Column Graphics Limited
†Automated Spring Industries Inc.
†Automation Industries (Canada) Ltd., Flexible Tubing Division
†Auty Printing Limited
†B & S Manufacturing Ltd.
†B.N.T. Products
†B&R Machine Co. Ltd.
†Bakelite Thermosets Limited
†Baker's House division of John F. Renshaw (Canada) Inc.
†Baknor Industries Inc.
†Bard Canada Inc.
†Barouh Eaton (Canada) Ltd.
†Barry Manufacturing Company Limited
†Baxter Corporation
†Bayton Brand Division, Bridgestone/Firestone Canada Inc.
†Beauty Creations Ltd.
†Beckett Packaging Ltd.
†Becton Dickinson Canada Inc.
Bel Products Inc.
- †BEL-Tronics Limited
†Belvedere International Inc
†Bempro Metal Products Inc.
†Ben Machine Products Company Inc.
†Bengard Manufacturing Ltd.
†Benlan (1989) Inc.
†Bennett Precision Engineering Ltd.
†Berlet Electronics Limited
†Bertwood Marketing Inc.
†Best Universal Locks Limited
†Bex Engineering Limited
†Bigelow - Liptak of Canada Ltd.
†Blachford, H.L., Ltd./Ltée.
†Blistex Limited
†Bloomfield Industries Canada Limited
†Blow Mold Tooling (1972) Limited
†BMP Canada Metal Products Division Inc.
†Boart Canada Inc.
†Boliden Allis Canada Inc., Sala Machine Works Division
Bolton Steel Tube Co. Ltd.
†BOMAG (Canada), Inc.
†Bonne Bell of Canada Limited
†Brand Felt of Canada Limited
†Brandt, G., Meat Packers Ltd.
†Brent Packaging Limited
†Bridgestone/Firestone Canada Inc.
†Brintec Corporation, Pyle National of Canada Division
†Britannia Woodmoulding Co. Ltd.
†Britannia Rubber Mfg. Ltd.
†Broan Limited
†Brown, H. H., Shoe Co. (Canada) Ltd.
†Brown, Jeff, Fine Fabrics Limited
†Brown's Linens Limited
†Brunner (Canada) Inc.
†Buckhorn Canada Inc.
†Burkmoor Metal & Wire Ltd.
†Byers-Bush Ltd.
†C & B Corrugated Containers Inc.
†C F I Computer Forms Incorporated
†C/S Construction Specialties Limited
†C.B. Brooks Canada Inc.
†C.F.N. Precision Machining Inc.
†C.M.K. Industries Limited, Canada Machine Knife Division
†Cadbury Beverages Canada Inc., Mott's Division
†Calmec Precision Limited
†Cambrian Engineering Group Limited, The
†Cambridge House of Lite Ltd.
†Camco Inc.
†Can-Am Casters and Wheels
†Canada Commercial Industrial Battery Services Co. Ltd.
†Canada Packers Inc., Shur-Gain Division
†Canada Woodtape Inc.
†Canadian Connector Corporation
†Canadian A.S.E. Limited
†Canadian Erectors Pipe Division
†Canadiana Textile Screen Prints Limited
†Canadian Garage Doors Inc.
†Canadian Business Machines Limited
†Canadian Training and Development Group Inc., The
†Canadian Oxygen Limited
†Canadian Pizza Crust Ltd.
†Canadian Kenworth Company, A Division of Paccar of Canada Ltd.
†Canadian Ducting Limited
†Canadian Metal Rolling Mills, Division of Samuel Manu-Tech Inc.
†Canadian Wheelchair Mfg. Ltd.
†Canadian Pizza Crust Ltd.
†Canadian Nutritional Products Limited
Canam Manac Group Inc., The
†Canco Filter Inc.
Canrack Storage Systems Inc.
†Cantech Environmental Systems Inc.
†Cantesco Corporation
†Capitol-EMI Industries Inc.
†Carbochem Inc.
†Cardinal Meat Specialists Ltd.
†Carrier Canada Limited
†Carter Products, Division Carter-Wallace N.S. Inc.
†Cartier Wines & Beverages Corp.
†Caschem Chemical Manufacturing Inc.
- †CCTF, Division of Emco Limited
†Cecom Electronics Limited
†Cejn, Quick coupling Division
†Centennial Plastic Mfg. Ltd.
†Central Box and Container Limited
†Centro Mfg. Inc.
†Century Spring Manufacturing
†Chambers, F. W., & Co., Limited
†Champlain Industries Limited
†Chantler & Chantler Inc.
†Chem-Etch & Stamp of Canada Ltd.
†Chembond Limited
†Chemlab Packaging
†Childers Products Company Ltd.
†Ciba-Geigy Canada Ltd.
ICI Canada Inc.
†Cincom Systems of Canada Ltd.
Cintube Ltée/Ltd.
†Citation Cleaning Equipment Inc.
†City Industrial Sales Corp.
†Clark Porcelain Limited
†Clarke Roller & Rubber Limited
†Classic Millwork Co. Ltd.
†College Tool & Die, A Division of Multimet Canada Inc.
†Colt Automation Ltd.
Columbia Electric Inc.
†Columbia Machine (Canada) Ltd.
†Commex Manufacturing Inc.
†Commonwealth Manufacturing
†Commonwealth Advertising Co. Limited
†Concrete Pipe Company
†Condraulic Industries Limited
†Conductive Technologies Incorporated
Consumers Packaging Inc.
†Continental Woodworking Mfg.
†Cooksville Steel Ltd.
†Cooperheat of Canada Ltd.
†Copp Clark Pitman Ltd.
†Coretech
†Craine Embroidery Ltd.
†Crompton Instruments Ltd.
†Crone Geophysics Limited
†Crosfield Canada
†Crouse-Hinds Lighting
†Crowder, K.N., Mfg. Inc.
†Crown Chemical Products Inc.
†Cryovac Division W.R. Grace & Co Of Canada Ltd.
†Culligan of Canada, Ltd.
†Cummings, C. C. & Company Ltd.
†Curtiss-Wright of Canada Inc.
†Custom Converters-Printers-Limited
†Custom Control Panels Ltd.
†Custom Paper Products Limited
Custom Paper Ltd.
†Custom Spring Corp.
†Cyclone Manufacturing Inc.
†Cyltron Industries Limited
†D & E Wood Industries Ltd.
†Dahl Brothers (Canada) Ltd.
†Daminco Inc.
†Danfoss Mfg. Co. Ltd.
Data Business Forms
Data Circuits, Division of Computer Logics
†Dawtex Industries
†Daybar Industries Limited
†Daymond Vinyl
†Dearborn Chemical Co., Ltd.
†Debiasi & Associates
†Dellow Building Supplies
†Delphax Systems
†Demysh Heating Equipment
†Design Board Industries Inc.
†Design Electrical Mfg.
†DeSoto Coatings Limited
†Diamant Boart Truco Ltd/Ltee
†Diemaster Tool Incorporated
†DiPaolo Machine Works Ltd.
†Diversey Inc.
†Diversified Business Communications Ltd.
†Dixie Tube & Parts
†Dodge Chemical Co. (Canada) Limited, The
†Dominion Spring Industries Corporation
†Dominion Sure Seal Limited
†Dominion Automotive Industries
†Dominion Saw Limited
†Dominion Fibre Containers (Canada) Ltd.
- †Domtar Packaging, Containerboard Division
†Domtar Packaging
†Domtar Sonoco Containers Inc.
†Dor-Seal Ltd.
†Dorchester Electronics, a Division of Apollo Electronics Limited
†Dow Corning Canada Inc.
†Downey, John & Son Ltd.
†Downsview Kitchens Ltd.
†Dresser Canada Inc., Industrial Products Division
†Dritech Mfg of Rock Drilling Accessories Ltd.
†Drummond, T. A., Metal Products Limited
†DSC Laboratories
†Dual Machine Products Limited
†Dualtec Electronics/Magna Division
†Duff-Norton, Yale Division of Williams & Wilson Ltd.
Dufferin Concrete Products Group
†Du Pont Canada Inc.
†DuPont Howson
†Dur-O-Wal Limited
†Duracell Canada Inc.
†Duracon A Division of Lake Ontario Cement Limited
†Duraform Concrete Systems Ltd.
†Dynametal Industries Ltd.
†Dynamic Thermoplastics Inc.
†Dynamic Ferro-Plast Inc.
†Dynapak Music Services Ltd.
Dynasty Furniture Manufacturing Ltd.
†Eastern Wire Products, Div. of Benmar Industries Ltd.
†Eclipse Fuel Engineering Co. of Canada Ltd.
†Eco Corporation
†Ecolab Ltd., Institutional Division
†Ecolo Odor Control Systems Inc.
†Econo Lift Ltd.
†EFOS Inc.
†Ehlers Manufacturing Limited
†Eimco Process Equipment
†Elastocrete Inc.
†Electro Tracking Systems
†Electro-Kleen Alloy Polishing Ltd.
†Elevator Components Incorporated
†Elmes Packaging Services Ltd.
†Elisco Lighting Products Ltd.
†EMCOR Inc.
†Emgee Outdoor International
†Empire International Div. of CEK Mfg. Ltd.
†Emseal Corporation
†Engelhard Technologies Limited
Engine Rebuilders Ltd.
†Engineered Sound Systems Ltd.
†Enmet Canada Ltd.
†ESAB Group Canada Inc.
†Esquising Holdings Inc.
†Esselte Pendaflax Canada Inc.
†Ethyl Canada Inc.
†Eveready Canada Inc.
†Excel Screen Printing Inc.
†Express Plastic Containers Ltd.
†Extender Minerals of Canada Limited
†Ezee Foods Co.
†Fabreeka-Canada Limited
†Fabrene Inc.
†Facet of Canada Inc.
†Fellows Litho Limited
†Fenmar Steel Fabricators Limited
†Ferranti-Packard Electronics
†F-H Welding Machines Limited
†Fibracan, A Division of Innopac Inc.
†Field Aviation Company Inc.
†Fielding Chems Ltd.
†Fielding Chemicals Limited
†Fischbach, Alfred, Products Ltd.
†Flight Systems Limited
†Fluid Hose & Coupling Inc.
†FLV Automation Systems Inc.
†FMC of Canada Limited, Automotive Service Equipment Div.
†Forex Machine & Tool Co., 303007 Ontario Limited
†Formatic Inc.
†Formost Data Products Inc.

Head offices are indicated by the symbol †.

- †Freeway Washer Ltd.
†Frendel Prefab Kitchens Ltd.
†Frikon Industries Ltd.
†Frip Panels Ltd.
†Fuji Hunt Photographic Chemicals, Ltd.
†Fullerton, Sherwood Engineering Ltd.
†Fulton Windows
†Furnace Belt Company Limited, The
†Futura Marble Products Limited
†Futuretek Mfg., Inc.
†Futuri Company Limited
†G & W Electric Ltd.
†G.N. Packaging Equipment Div. of A.T.R. Equipment Industries Ltd.
†GAF (Canada) Inc.
†Gallery of Architectural Detail Inc.
†Garden City Press Limited
†Gardin Bicycle Corporation
†Garland Commercial Ranges Limited
†Gateway Reproductions Ltd.
†GE Plastics Canada Ltd.
†GEC Alsthom International Inc.
†GEC Automation Projects Inc. (Canada)
†Gemite Products Inc.
†General Chemical Canada Ltd.
†General Refrigeration Inc.
†General Electric Canada Inc.
†General Printing Ink Corp. of Canada
†Geonics Limited
†Georgetown Store Furniture Ltd.
†Georgian Display Advertising, 888990 Ontario Limited
†Gerrie Young Enterprises, Limited
†Gibson-Homans Canada A division of G.H. Holdings Inc.
†Gillanders, Jas. F., Co. Limited
†Glenora Crafts Ltd.
†Glentab Enterprises Inc.
†Glit Canada
†Global Sensor Systems Inc.
†Golder Associates
†Gorrie Marketing Services
†Grants Mailing Services Inc.
†Greb Inc.
†Green Belting Industries Ltd.
†Grinnell Corporation of Canada Ltd.
†GTE Sylvania Canada Ltd.
†Gulan Die Casting Ltd.
†Gumpert, S., Co. of Canada Ltd.
†Guthrie Containers Co. Ltd.
†H & K Steel Fabricating Inc.
†H. & G. Control Co., Division of Hubcon Electric Ltd.
†H.B. Fuller Canada Inc.
†Hagglunds Denison Canada Inc.
†Hakan Ltd.
†Hall, Brad, & Co. Ltd.
†Hallmark Fibre Tubes Ltd.
†Halo of Canada Lighting Inc.
†Halpen Engineering Inc.
†Hamilton, A.C., and Company Ltd.
†Hayes-Dana Inc., Truck Train Division
†Hayward, Gordon Ltd.
†Hayward Pool Products Canada Inc.
†Heatsaver Systems Inc.
†Hein-Werner of Canada Ltd.
†Heinz, H. J., Company of Canada, Ltd.
†Heirloom Publishing Inc.
†Henkel Canada Ltd.
†Hepburn, John T., Limited
†Hercules Canada Inc.
†Hermes Abrasives (Canada) Ltd.
†Hespeler, E., Store Fixture Limited
†Hewlett Packard (Canada) Ltd.
†Hi-Spec Bolting Limited
†Hickson Building Products Ltd.
†High Strength Plates & Profiles Inc.
†High Vacuum Systems Inc.
†Highland Equipment Limited
†Hill-Rom Canada, Ltd.
†Hillcrest Machinery Ltd.
†Hinspergers Poly Industries Ltd.
†Hiross Canada Inc.
†Hitachi (HSC) Canada Inc.
†Hoerbiger (Canada) Ltd.
†Holtz Precision Instruments
†Hostess Frito-Lay
†Hoyne Industries of Canada Limited
- †Hubbert's Processing & Sales Ltd.
†Hunter Douglas Canada Inc.
†Hydraux Manufacturing Ltd.
†Hydrother (Canada) Inc.
†Hygenius Incorporated
†Hyster Canada Limited
†I C L Computers Canada Ltd.
†I.S.G. Technologies Inc.
†ICL-International Connectors Limited
†Icynene Inc.
†IKS Canadian Knife & Saw Ltd.
†IlSCO of Canada Ltd.
†Impact Business Forms Limited
†Imperial Flavours Inc.
†Imperial Press Limited
†Imperial Knitting Mills Ltd.
†Indal Consumer Products, Div. of Indal Ltd.
†Indal Metals, Division of Indal Limited
†Indal Technologies Inc.
†Indalex, Division of Indal Limited
†Indalglass
†Industrial Precision
†Industrial Tires Limited
†Industrial Thermo Polymers Limited
†Ingersoll-Rand Canada Inc.
†Ingersoll-Rand Door Hardware
†Ingilis Limited
†Innocan Innovative Centre Inc.
†Innopac Inc.
†Intercraft Industries of Canada Limited
†International Disc Corporation
†International Compliance Centre Ltd.
†International Wire Rope & Chain
†IPC Resistors Inc.
†ITT Aimco - Parts Supply Division
†ITT Milrod
†ITT Standard
†IWT-Himsley International
†J. M. Die Ltd.
†J.F.L. Accessories & Mfg. Inc.
†J.R. Fibre Ltd.
†Jackson's Display Signs Limited
†Jagenberg of Canada Limited
†Jancee Screw Products Ltd.
†Jensen Fitting Manufacturing Ltd.
†Jergens Canada Inc.
†Jeyco Machine Products
†Jobmaster Magnets Canada Inc.
†Johnston Environmental Equipment Limited
†Jostens Canada Limited
†Jutland Tool & Die Ltd.
†Kadet Engineering Inc.
†Kadoke Display Limited
†Kafko Manufacturing Limited
†Kam-Press Metal Products Ltd.
†Karwald Industries Limited
†Kawartha Wood Products Ltd.
†KEM Mfg. Canada Div. of CEK Mfg. Ltd.
†Kemtree Div. CEK Mfg. Ltd.
†Kerwil Publications Limited
†K-Flex Systems
†Kimberly-Clark Canada Inc.
†King Products Limited
†Kingsway Chocolate Company Limited
†Kinnear Industries Corporation Ltd.
†Klenzade, Division of Ecolab Ltd.
†Klockner-Moeller Ltd./Ltée.
†Kodon Controls Ltd.
†K-S-H Canada Inc.
†Kuhn Plastics Ltd.
†KWH Pipe (Canada) Ltd.
†Kyoda Plastics Limited
†Lafave, W.J., & Sons Limited
†Laidlaw Wire of Canada Limited
†Lakefront Manufacturing Ltd.
†Lamson & Sessions of Canada Ltd.
†Lancaster Colony Canada Inc.
†Landis & Gyr Powers, Ltd.
†Langen, H.J., & Sons Inc.
†Lanmark Corporation
†Larcam Communications Equipment Inc.
†Latoplast Limited
†Laurentide Kitchens Ltd.
†Lawson Mardon Group Limited
†Leavens Aviation Inc.
†Leder Belting Canada Ltd.
- †Leeds & Northrup, Canada
†Leeson & Baxter Limited
†Leeson Electric (Canada) Ltd.
†Lift Dynamics Inc.
†Likro Precision Limited
†Lincoln Canada, A Division of Pentair Canada Inc.
†Lindberg Div. Sola Canada
†Lloydaire, Eljer Industries
†Long Branch Foundry Ltd.
†Long Manufacturing Ltd.
†Lucas Aerospace Inc., Microwave Technologies Division
†Lundy Fence Division, Ivaco Inc.
†Lyn-Car Products Ltd.
†Lynx Industries Inc.
†M & I Heat Transfer Products Ltd.
†M.B.F. Electrical Products
†M.J.M. Conveyors Inc.
†McAven Enterprises Ltd.
†McCarthy Milling Limited
†McCormick Canada Inc.
†McDonnell Douglas Canada Ltd.
†Macey Neon, Div. of Wallace Sign-Crafters East Ltd.
†Machardy Rand Mfg. Inc.
†McIntosh Design Associates
†McLaren, Morris and Todd Limited
†Maclean Hunter Limited
†MacMillan Bathurst Inc.
†Macotta Co. of Canada Limited
†Majestic Upholstering Ltd.
†Makeup Lab Inc., The
†Maksteel Service Centre, Div. of Makagon Industries Ltd.
†Mama Amy's Quality Foods Incorporated
†Mameco of Canada Ltd.
†Mannesmann Demag Ltd., Material Handling Division
†Maple Screw Products (Toronto) Ltd.
†Marflex Barrett Limited
†Marklyn Co. Inc.
†Marlam Industries Ltd.
†Marr Electric Limited
†Marvelite, A Division of Westroc Industries Ltd.
†Master Brick (1986) Limited
†Masternet Ltd.
†Mavana Associates Limited
†Max Factor Canada
†Mediacast Inc.
†Mediacom Inc.
†Medtronic of Canada Ltd.
†Mennen Canada Inc.
†Menu Foods Ltd.
†Mercury Marine Limited
†Metal-Tronics Inc.
†Metalbuilt Industries Corporation
†Meteor Foundry Co. Ltd.
†Metform International Ltd.
†Metroland Printing, Publishing & Distributing
†Metropolitan Wire (Canada) Limited
†Metropolitan Garage Doors Ltd.
†Microtext Systems Inc.
†Mid-Day Lighting Inc.
†Miele Bicycle Co. Ltd.
†Mifab Manufacturing Inc.
†Milcast Foundries Ltd.
†Millcreek Blow Moulding Systems Ltd.
†Miller Fluid Power (Canada) Ltd.
†Milne, Alex, Associates Ltd.
†MiniMetal Services Inc.
†Minpro Ltd.
†Mississauga Tool & Machine Co. (1981) Limited
†Miterplas Ltd.
†Mobile Materials Handling Equipment Limited
†Moen Inc.
†Moltec Inc.
†Monde! Engineering Ltd.
†Monogram Decal & Specialties Ltd.
†Monroe Auto Equipment Co. of Canada, Division of Tenneco Canada Inc.
†Monsanto Canada Inc.
†Monteith, A.R., (77) Limited
†Montford Fine Foods Ltd.
- Moore Corporation Limited
†Mosur Machine Company Ltd.
†Mother Parker's Foods Limited
†MTD Metro Tool & Die Ltd.
†Mui Scientific
†Multipak Ltd.
†Murata Erie North America, Ltd.
†Myers Wire Products Limited
†Nabisco Brands Ltd
†National Electrical Carbon Canada
†National Fire Hose Canada Inc.
†National Compressed Air Ltd.
†National Carpet Mills
†National Business Systems Inc.
†National Trading & Mfg., Division of Esselte Pendaflex
†Nature Pool (Canada) Inc.
†NCR Canada Ltd./Ltée.
†NCR Systemedia Group, a Division of NCR Canada Ltd.
†Nederman Canada Limited
†NEI Canada Limited
†NEI Ferranti-Packard Electronics
†Nestlé Enterprises Limited
†Newcomb Spring of Canada Ltd.
†Newman Hattersley Limited
†Nice-Pak Products (Canada) Ltd.
†Non-Ferrous Castings Limited
†Nordic Systems Inc.
†Norgren-Martonaire (Canada) Inc.
†Norsteel Manufacturing
†Northern Lite Woodworks Ltd.
†Northern Telecom Limited/Limitée
†Northern Telecom Canada Limited
†Notting Canada Inc.
†Nova-Link Limited
†Noxell (Canada) Corporation
†NSP Inc.
†NTN Bearing Mfg. Canada A Div. of NTN Bearing Corporation of Canada Ltd.
†Nu-Tech Rollforming Inc.
†Nuraseal Co. Ltd.
†Odomaster Canada
†Oetker Ltd.
†Ontario Bus Industries Inc.
†Ontario Gypsum Co. Ltd.
†Ontario Rubber Div. Robco Inc.
†O-Two Systems International Inc.
†Outokumpu Equipment Canada Ltd.
†Owen Tri-Cut Limited
†P & R Reinforced Plastics (1985) Inc.
†P.R. Graphics Ltd.
†P.V. Trim Division
†Pack-All International Inc.
†Pacline Corporation
†Pappi Lighting Limited
†Parker Hannifin (Canada) Inc., Seal Group
†Patlon Aircraft & Industries Limited
†Paxam Metals Ltd.
†Peabody Engineering Canada Division of Pullman Canada Ltd.
†Pearce Containers Limited
†Peel Engine Service Co. Ltd.
†Peel Glass & Aluminum Limited
†Peelle Company Limited, The
†Penta Web Printing Ltd.
†Perma-Flex (Canada) Inc.
†Perma Paving Stone Co.
†Perma Tubes Ltd.
†Permaquik Corporation
†Permasteel Buildings (Ontario) Limited
†Persista, Div. Clarke Roller and Rubber Ltd.
†Petro-Canada Inc.
†Petrus Screw Products Co. Ltd.
†PFW Division of Hercules Inc.
†Pharmax Limited
†Phoenix Biomedical Products Inc.
†Pilgrim Technical Products Limited
†Planon Systems Inc.
†Plastic Components (1987)
†Plastic Packaging & Components Ltd.
†Plasticair Inc.
†Plastik Belt Manufacturing Ltd.
†Plastmade Industries Limited
†Plax Inc.
†Plencon Limited
†Plumbmaster Division of NCH Canada Inc.

Head offices are indicated by the symbol †.

†Poly Signs & Labels Ltd.
 †Polyform Limited
 †Polygon Manufacturing Corp.
 †Polysigns & Labels Ltd.
 †Polysystem International Inc.
 †Polytech Coatings Limited
 †Polytex Plastic Inc.
 †Polyvoltac Canada Inc.
 †Poppa Corn Company Ltd.
 †Poss Limited
 PPG Canada Inc., Coatings and Resins Group
 †Pran Chemical Mfg. Company
 Pratt & Whitney Canada Inc.
 †Precious Plate Ltd.
 †Precision Multiple Controls Inc.
 †Precision Paper Tube, Ltd.
 †Premier Knitwear Inc.
 Premier Group, The, Primeau Argo Block, Div. of Essroc Canada Inc.
 †Presco Company Limited, The
 †Presser's International Products Inc.
 Prime Financial Analysis Limited
 †PRO-ECO Limited
 †Pro Pastries Inc.
 †Progress Precision Inc.
 †Promotional Packaging Products Ltd.
 †Provincial Partitions Inc.
 †Punchmaster Ltd.
 Pure Metal Galvanizing Div. P.M.T. Industries Ltd.
 †Pursley Inc.
 †Pyroil Canada Limited
 †QSDM Inc.
 †Quad Bindery Services Ltd.
 Quality Meat Packers Limited
 †Quest Plastics Limited
 †Racal-Chubb Canada Inc.
 †Radiator Specialty Company of Canada, Limited
 †Raleigh Industries of Canada Ltd.
 †Ralston Purina Canada Inc.
 †Rapistan Systems Limited
 †Rawlplug Canada Limited
 Reach Plastics Ltd.
 †Rector Foods Limited
 †Redline Packaging Limited
 †Refco Industries Limited
 †Reichhold Limited/Limitée
 †Reid Dominion Packaging
 †Reid Milling a Division of Nabisco Brands Ltd.
 †Reil Industrial Enterprises Limited
 †Renssell Paper Products Inc.
 †Resco Colours Ltd.
 †Reusable Envelope Inc.
 †Reybrooke Housewares Inc.
 Reynolds Aluminum Company of Canada
 †RGE-Brawley Industries Division Ltd.
 Rhinekassel Kitchens Limited
 †Rhone-Poulenc Canada Inc.
 †Richards Packaging Inc.
 †Richards-Wilcox Materials Handling Ltd.
 †Riello Canada, Inc.
 †Rig-Fab Steel Limited
 †Rival Manufacturing Co. of Canada Ltd.
 †Rixson-Firemark
 †RMS Instruments Limited
 †Robin Mold Limited
 †Robins, A.H., Canada Inc.
 †Roby Industries of Canada Ltd.
 †Rokan Laminating Co. Ltd.
 †Rollag Manufacturing Corporation
 †Romac Products Limited
 †Romet Limited
 †Rossi Overhead Doors Limited
 †Rotadyne Inc.
 †Rotech Industries Limited
 †Roto-Tone Gravure Service Ltd.
 †R-Theta Inc.
 †Rubbermaid Canada Inc.
 †Rudolph Industries
 †Runciman, H.R., & Co. Ltd.
 †Ruscan International Inc.
 †Ryka Blow Molds Ltd.
 †S.C.S. Partitions Inc.
 †S.T.M. Systems Corp.
 †St. John's Trophies Ltd.

†St. Lawrence Starch Company, Limited
 St. Lawrence Cement Inc.
 †Samson Material Handling Mfg. Inc.
 †Samuel, Son & Company Limited
 †Samuel Strapping Systems Division of Samuel Manu-Tech Inc.
 †Sancella Inc.
 †Sandra Tea & Coffee Limited
 †Sandvik Canada Inc.
 †Sanelli Foods
 †Sanex Inc.
 †Scantech Electronics Inc.
 †Schiffenhaus Canada Inc.
 †Schlumberger Technologies, CAD/CAM Division
 †Schlumberger Industries, Measurement Division-Canada
 †Scholl-Plough Canada Inc.
 †Sealco Mfg. Inc.
 †Sealcraft Inc.
 †Seats Canada Inc.
 †Seco Tools Canada Inc.
 †Selkirk Metalbestos, North America, Division Household International
 †Semco Pneumatic Systems Ltd.
 Serco Corporation, The
 †Serif Coatings & Chemicals Inc.
 †Sheridan Metal Products Ltd.
 †Sherman Supersonic Industries Corp.
 †Sidlaw Industries Ltd.
 †Siemens Electric Limited, Standard Products Group
 †Sifto Canada Inc.
 †Signtech Inc.
 †Silcorp Limited
 †Simmons Canada Inc.
 †Simplex International Time Equipment Co. Ltd.
 †Six Points Plastics Inc.
 †Skara Metal Foundry Ltd.
 †Skjodt-Barrett Food Inc.
 †Slant/Fin LTD/LTEE
 Sling-Choker Manufacturing Limited
 †Smith Packaging Limited
 †Snap-On Tools of Canada Ltd
 †Somerville Packaging
 †Space Hydraulics & Machine Co. Ltd.
 †Space Saver Hoist Co. A Div. of Derlan Manufacturing
 †Spacefile International Corp.
 †Spacemaker Ltd.
 †Spar Aerospace Limited
 †Specialty Fasteners Ltd.
 †Spiral Paper Products, Div. of Belt Manufacturing Ltd.
 †Spotton Inc.
 †Sprecher & Schuh Inc.
 †Square D Canada
 Stackpole Ltd.
 Standard Products (Canada) Limited
 Standard Paper Box
 †Star Expansion Industries, Ltd.
 †Starkey Canada
 †Starplex Scientific
 †Ste-alco Inc.
 †Stearns Canada Inc.
 †Stemco Canada Truck Parts Division
 †Stepan Canada Inc.
 †Stereodyne Limited
 †Sterile Pharmaceuticals, A member of Ciba Geigy (Canada) Ltd.
 †Sterivet Laboratories Limited
 †Stewart Products Limited
 †Storopack Canada Inc.
 †Strand Lighting Limited
 †Strip Tinning of Canada Limited
 †Strongarm Inc.
 †Summa Engineering Ltd.
 †Sun Business Systems Inc.
 Sun Pac Foods Limited
 †Super Plastics Corporation Ltd.
 †Superior Suspension Parts
 †Superspike Inc.
 †Surekiller Products Limited
 †Surface Combustion Canada Inc.
 †SWF Auto-Electric, Division of ITT Industries of Canada Ltd.
 †Synergistics Industries Ltd.

†Syntex Inc.
 †System Moulds Ltd.
 †T C I - Bretco Inc.
 †T&T Diesel Power
 †Taco (Canada) Limited
 †Takara Company Canada Ltd.
 †Taman Industries Limited
 †Tandem Tech Industries
 †Tate Access Floors, Inc.
 †Techlem Medical Systems Inc.
 †Technical Adhesives Ltd.
 †Tectran Mfg. Canada Ltd.
 †Tee-Jay Furniture Sales 1988 Ltd.
 †Teklogix Inc.
 †Teksign Inc.
 †Terrytex Industries Limited
 †Tervcon-Eclipse Ltd.
 †Thermetic Controls Division
 †Thermo Bond Flame Hardening Ltd.
 †Thermo Process Systems Inc., Holcroft (Canada) Ltd.
 †Thomson Consumer Electronics Canada, Inc.
 †Thor Steel & Welding Ltd.
 †THORN Lighting, A division of TEMI Canada Inc.
 †Three Port Manufacturing Ltd.
 †Thru-Way Trailer Centre Ltd.
 †Thyristor Devices Limited
 †Timber Specialties Ltd.
 †Tipcon Inc.
 †Titan Wood Products Limited
 †Titus Flux Reclaiming Division of Titus Steel Co. Ltd.
 †Tober Tool & Machine Co. Ltd.
 †Tokheim of Canada Limited
 †Toledo Scale Canada Ltd.
 †Tomahawk Mfg. Ltd.
 †Tonolli Canada Ltd.
 †Top Grade Machining Ltd.
 †Tor Truck Corporation
 †Torbram Process Machinery Ltd.
 †Toronto Vault & Concrete Products Ltd.
 †Torrid Oven Limited
 Torstar Corporation
 †Torwood Graphics Inc.
 †Die-Tram Tool Ltd.
 †Treblex Limited
 †Trecan Combustion Limited
 †Terice, H.O., Co.
 †Tricoat Limited
 †Triple Crown Electronics Inc.
 †Triton Tool & Die Inc.
 †TriVar
 †Trophy Foods Inc.
 †Tru-Circle Industries Limited
 †Tru-Colour Lithography Limited
 †Trulite Industries Limited
 †Tsubaki of Canada Limited
 †Tube-Fab Ltd.
 †Turbo Tool Div. of Walbar of Canada Inc.
 Twinpak Inc., Rigid Packaging Group
 †Twinpak Inc., Flexible Packaging Group
 †Tyler, J & S, Precision Products Inc.
 †UFL Foods Inc.
 †Ultra Lasertech Inc.
 †Unifirst Canada Ltd.
 †Uniflex Packaging of Canada Limited
 †Unilock Ltd.
 †Unique Envelope Inc.
 †Unirop Limited
 †United Co-operatives of Ontario
 †United Electric Controls (Canada) Ltd.
 †United Feather & Down Inc.
 †Universal Furniture Industries (Canada) Ltd.
 †Universal Drum Reconditioning Co.
 †Upwardor Corporation
 †Valvoline Oil Canada (A Division of Valvoline Oil & Chemicals Ltd.)
 †Van-Der-Graaf Canada Inc.
 †Vas-Cath Incorporated
 †Ventra Group Inc.
 †Vibra Finish Ltd.
 †Vibron Limited
 †Viletta China Canada
 †Vintex Inc.
 †Viscard Systems Limited

Visual Planning Corporation
 †Vollrath of Canada Limited
 †Vycan Building Products Inc.
 †Wakely & Company Limited
 †Walbar Canada Inc.
 †Walker Mills Ltd.
 †Waller Sales Limited
 †Walsh, E. J., & Co. Ltd.
 †Walter Equipment Ltd.
 †Wanzl Manufacturing Inc.
 Warren Paving & Materials Group Limited, The
 †Wash World Industries Ltd.
 †Watercolour Bath Products Inc.
 †WCI Canada Inc.
 †Webber Inc.
 †Weber Costello of Canada Limited
 †Weber Marking Systems (Canada) Ltd.
 †Wedlock Paper Converters Limited
 †Weiss-Wooller Limited
 †Welland Chemical Ltd.
 †Wessan Plumbing Manufacturing Ltd.
 †Westcan Electric Heating Inc.
 †Western Star Trucks Inc.
 Westinghouse Canada Inc.
 Weston Bakeries Limited
 †Westroc Industries Limited
 †Whitehall Laboratories Limited
 †Wicor Canada Inc.
 †Wilcox Bodies Ltd.
 Williams & Wilson Ltd., Engineered Products Division
 †Wilson, J.A., Display Ltd.
 †Wilson Trophy Co. Inc.
 †Wiresmith Limited
 †Wolfedale Engineering Limited
 †Wood, G.H., Division of Ecolab Ltd.
 †Woodbridge Group
 †Woodhead Canada Ltd.
 †Woodland Store Fixtures Inc.
 †Woodlore International Inc.
 †Wormald Fire Systems
 †Wrought Iron Crafts Div. 615874 Ontario Limited
 †Wylie Press Limited
 †Wynn's Canada Ltd.
 Xentex Chemical Industries Inc.
 Xerox Canada Inc.
 †York Farms, Division of Canada Packers Inc.

MITCHELL

Ault Foods Limited
 †Dungey, R.J., & Sons Ltd.
 †Durisol Materials Limited
 †Ford Dickison Industries Ltd.
 †Morello Mfg. Co. Ltd.
 Standard Products (Canada) Limited

MOFFAT

(Part of Milton).

Topnotch Feeds Limited

MONETVILLE

†Fryer, R., Forest Products Ltd.

MONO MILLS

Standard Aggregates Inc.

MOOREFIELD

Maple Leaf Mills Limited
 †Reid, J.K., Manufacturing & Sales Ltd.

MOORETOWN

Nova Corporation of Alberta

MOREWOOD

†Morewood Industries Limited

MORRISBURG

†Beavers Dental Division, Sybron Canada Ltd.
 †Brown Foundry Ltd.
 Chinook Group
 †Eckel Industries of Canada Limited

†Mutual Products Ltd.
†Odonto Corporation Limited
Rohm and Haas Canada Inc.

MOSSLEY

Coyle & Greer Awards Canada Ltd.
†Smale, W.R., Co. (1979) Ltd.

MOUNT ALBERT

†The Cassette Plant
†T.J. Welding Ltd.

MOUNT BRYDGES

†Airscoops Inc.
†Efort Manufacturing Company
†Hollandia Bakeries Limited
Lullabies of London
Tender Tootsies Ltd.

MOUNT DENNIS

See: Toronto.

MOUNT FOREST

†Acme Ruler Co. Ltd., The
Canada Packers Inc.
Goshen Rubber of Canada Limited
†H. & H. Braund Manufacturing Company
(Canada) Limited
†K-Brand Ltd.
†Phoenix Veneers Limited
†Wellington Wood Products (1972) Ltd.
Westinghouse Canada Inc.

MOUNT HOPE

†Sheldrick's Inc.

NAIRN CENTRE

Eddy, E. B., Forest Products Ltd.
Eddy, E.B., Forest Products, Forestry &
Wood Products Ontario

NANTICOKE

Air Products Canada Ltd.
Marsh Engineering Ltd.
Nelson Steel Division of Samuel Manu-
Tech Inc.
Standard Aggregates Inc.
Stelco Inc.

NAPANEE

Ault Foods Limited
Barmish Inc.
†D & D Electrocraft Limited
Emerson Motor Division
†G.T. Machining & Fabricating Ltd.
†Gibbard Furniture Shops, Limited, The
Hubbell, E.S., & Sons Ltd.
†Ken Mar Doors Limited
†KenMar Doors Ltd.
†Lennox Snow Fence Co. (1982) Limited
†Napanee Beaver, The
†Napanee Brick & Tile Works Ltd.
Permanent Concrete
†Skywood P.V.C. Extrusion Inc.
†Strathcona Paper Company, Division of
Roman Corporation Ltd.
Topnotch Feeds Limited

NAVAN

Permanent Concrete

NELLIE LAKE

General Chemical Canada Ltd.
McAsphalt Industries Limited

NEPEAN

†Airway Surgical Appliances Ltd.
†AIT Corporation
†Antares Telecommunications Inc.
†Aprel Inc., Advanced Product Research &
Engineering Laboratories
†Bryenton, E.L., & Associates Inc.
†Canadian Cabinets Company Ltd.
†Capital Roof Truss (1984) Ltd.

†Central Precast Products (1979) Ltd.
†Circronics, A Division of Gandalf Data
†Cleanco Inc.
†Computer Aided Design Systems
†Cross & Associates Manufacturing Inc.
†Datem Ltd.
†Demers Neon & Electric Ltd.
†DTI Precision Products Inc.
†DY-4 Systems Inc.
†Eastway Tank, Pump & Meter Ltd.
†Filtran Ltd.
†Foundation Instruments Inc.
†Gandalf Data Ltd.
†Globus Tool & Die Co. (1983) Ltd.
†House of Canvas, The
†Hymarc Ltd.
†Interoptics Div. of Lumonics Inc.
†Kaufert's Machine & Tool Co. Ltd.
†Laser Fiber Optics Canada Limited
†Micromics Custom Mfg. Ltd.
Mitchell, Robert, Inc.
†Nanoquest (Canada) Inc.
†Natco Library Supplies Ltd.
Newbridge Microsystems
†Rhodes, M.H., (Canada) Limited
†Sentry Precision Sheet Metal Limited
Smith Packaging Limited
†Systems Interface Inc.
†Telemus Electronic Systems Inc.
†Total Alert Corporation
†Trudel & McAdam Limited
†United Marine Electronics &
Communications (1988) Inc.
†Valley Aluminum Window Industries Ltd.
†Warrendon Limited

NEUSTADT

New-Life Mills Limited

NEW DUNDEE

Ault Foods Limited
†Fantasy Sky Promotions Inc.
†Ritz Electronics Ltd.

NEW HAMBURG

†Formatop Manufacturing Co. Ltd.
Genfoot Inc.
†H.D. Patterns & Matchplates Inc.
J.P. Environmental Products Inc.
†Klassen Bronze Ltd.
†Magnussen Furniture Manufacturers
Limited
†Nelson Bronze Limited
†Ontario Drive & Gear Limited
†Riverside Brass & Aluminum Foundry
Limited
Stanley Hardware, Division of Stanley
Canada Inc.

NEW LISKEARD

Malette Inc.
†Mid-Canada Fiberglass Limited
†Mid-North Containers Limited.
†Mik Mak Fabrication Ltd.
Norcast Inc.
†Rexwood Products Ltd.
†Three H Manufacturing Limited

NEW LOWELL

†Custom Washer Manufacturing

NEW TORONTO

See: Toronto.

NEWCASTLE

†AVP Extrusions Limited
Highland Creek Sand & Gravel Co. Ltd.
†Newcastle Cement Block Co. Ltd.
†Northumberland Co-Operative Ltd.
†Smith, J. Anderson, Co., Limited

NEWMARKET

†Acriform Engineering Inc.
†Alliance Press Inc.
†Alloy Refractories Canada Limited

†Asdor Limited
†Beejay Sportswear
†Berolina Mould Ltd.
†Bestway Casters & Wheels Ltd.
Brooklin Concrete Products Limited
The Cassette Plant
†Dixon Ticonderoga Inc.
†Engine Control Systems Ltd.
Engineered Air Division of Airtex Industries
Ltd.
†Flender Power Transmission Inc.
Lockwood Manufacturing Inc.
†Micro Metals Compounds Ltd.
†Mill Race Plastics Ltd.
†Momentum, A Division of Kevin Johnson
Ltd.
†Newmarket Mills Inc.
†Nor Baker Industries Limited, Plastics
Division
†Nor Baker Industries Limited
†Office Specialty Div. of Hollanding Inc.
Premier Group, The, Primeau Argo Block,
Div. of Essroc Canada Inc.
†Reininger, R., & Son Limited
Richvale Block and Ready-Mix
Snap-On Tools of Canada Ltd
†Superior Performance Products (Canada)
Inc.
†T.D. Precision Ltd.
†Tenatronics Limited
†Thompson, G. F., Co. Ltd.
†Universal Filter Media Limited
Willy's Pickle Products Ltd.

**NIAGARA, REGIONAL
MUNICIPALITY OF**

See: Fort Erie, Grimsby, Niagara Falls,
Niagara-on-the-Lake, Port Colborne,
St. Catharines, Thorold

NIAGARA FALLS

†ABC Rail Limited
†Absolute Pallet & Crate Inc.
†Alliance Abrasive Wheel Ltd.
†Applied Strobe Technology Co. Ltd.
†Automation Devices (Canada) Limited
Ball Packaging Products Canada, Inc.
†Bissell Ltd.
Bradshaw Iron Works Ltd.
†Bright, T.G., & Co. Limited
†Brunner Manufacturing & Sales Ltd.
†Can-Eng Manufacturing Ltd,
Canadian Liquid Air Ltd.
Canadian Home Products Limited
†Canadian Niagara Power Co., Limited
†Cataract Ice Limited
Chemacryl Plastics Limited
†Columbus Plate Works
†Criveller Candies
Cyanamid Canada Inc.
Data Business Forms
†Desall Wood Products Inc.
†Ferree, E.H., Company Ltd.
†Fidelity Leather & Vinyl Products Ltd.
†Food Roll Sales (Niagara) Ltd.
†Ford Motor Company of Canada, Limited,
Niagara Glass Plant
Ford Motor Company of Canada, Limited
Formules D'Affaires Data Une Division de
Formules D'Affaires Data Ltée
Fox, E.S., Limited
†Gantron Hoists Limited
†General Abrasive, Division Abrasive
Industries Canada Inc.
Goodrich, B. F., Canada Inc.
†Greif Containers Inc.
†Herculock Cold Casting Repairs Ltd.
†Hodgson Steel Inc.
†Kool-Fire Limited
†Lindsay Press
†Linetech Equipment Inc.
†Lubrizol Canada Limited
Maclean Hunter Limited
†Mancuso Chemicals Limited
†Metro Paper Box Limited
†Muller's Meats Limited
Nabisco Brands Ltd

†NF Castings Ltd.
†Niagara Pattern Ltd.
†Niagara Protective Coatings
†Niagara Bronze Limited
†Niagara Fasternors Inc.
†Niagara Artcraft Woodwork Co. Ltd.
†Norton Advanced Ceramics of Canada Inc.
†Oakwood Cabinets
†Oneida Canada, Limited
†Pakfold Business Forms
†Parlevliet, C., Ltd.
Premier Group, The, Primeau Argo Block,
Div. of Essroc Canada Inc.
†Provincial Crane
†Pumpcrete
Queenston Quarries, Division Steetley
Industries Limited
Red-D-Mix Concrete, A Standard Industries
Company
†Regional Battery Recycling
†Renown Printing Company, Limited, The.
†Roberts, F.W., Manufacturing Co. of
Canada, Ltd.
†Roman Cheese Products Limited
†Salit Steel (Niagara) Limited
†Specialty Cast Metals Limited
†Stahlkran Inc.
†Star Headlight & Lantern Co. of Canada
Ltd.
Steetley Quarry Products Inc.
†Stelfab Niagara Ltd.
†Stevens-Hepner, Division of Bissell Ltd.
†Stromag (Niagara) Limited
†Swagelok Canada Ltd.
†TIW Systems Ltd.
†Twin-Lock Iron Works Ltd.
†Washington Mills Electro Minerals Inc.
†Woodstream Corporation
†Wright, Gordon, Electrical-Mechanical
Contractors
†Zippo Manufacturing Company of Canada
Ltd.

NIAGARA-ON-THE-LAKE

†Beatrice Foods Inc., Avondale Dairy
Division
†C&C Industries Limited
Chateau des Charmes Wines Ltd.
Electrohome Limited
†Foster Wheeler Limited
Genaire Limited
†Greaves Jams & Marmalades Ltd.
†Hillebrand Estates Winery Limited
†Inniskillin Wines Inc.
†Lincoln Feed & Farm Supply Limited
Marlig Industries Inc.
†Radacs
†Seneca (St. Catharines) Mfg. Ltd.

NIPIGON

†MacMillan Bloedel Limited, Nipigon
Plywood Division
MacMillan Bloedel Limited

NOBEL

GSW Building Products Company
GSW Inc.

NOBLETON

†Fiedler Technology Ltd.
†Madawaska Doors Inc.

NORTH BAY

Borden Packaging and Industrial Products
- Canada
†Canadian Morbark Limited
†Central Welding & Iron Works
†Clark Cages Inc.
Eplett Dairies Company Limited
Fabrene Inc.
†G & P Welding & Iron Works (331265
Ontario Limited)
†Hampbel-Gibson Forest Products Ltd.
†The Harrison Group
Hubbell, E.S., & Sons Ltd.
†J & J Machine Works

†J.K.S. Industries Inc.
 †JKS Boyles International Inc.
 †JKS/Lamage
 †Kenroc Tools Corporation
 †L.H.D. Equipment Ltd.
 †Laidlaw Goodwood Industries Limited
 †Longyear Canada Inc.
 †McAsphalt Industries Limited
 †Miller Technology Inc.
 †Nordfibre Company
 †North Bay & District Ass. Mentally Retarded
 †North West Canvas Ltd.
 †Nugget, The, (A Division of Southam Inc.)
 †Picard, Al, Cabinets Limited
 †Pilot Diamond Tools Limited
 †Precast Tank and Vault Co. Ltd.
 †Price Signs & Decals
 †Rahnmet Inc.
 †Red-D-Mix Concrete, A Standard Industries Company
 †Reichhold Limited/Limitée
 †Richardson Profit Systems Corporation
 †Schauenburg Industries Ltd.
 †Skega Canada Limited
 †Stowe-Woodward Inc.
 †Vaughan Paper Products Inc.
 †Warren, R.A., Equipment Ltd.

NORTH LANCASTER

†Jackson Newport Foods Limited

NORTH YORK

See: Toronto (Metropolitan).

NORVAL

(Part of Georgetown).

†Maple Lodge Farms Ltd.
 †Stake Technology Ltd.

NORWICH

†Castle Ceramics Ltd.
 †Henderson Recreation Equipment Ltd.
 †Holland Equipment Limited
 †Moore, Ralph, & Sons Limited
 †Shamrock Industries
 †Tillonca Flag Poles (1987) Ltd.

OAK RIDGES

†Terraphane Mfg. Co. Ltd.

OAKVILLE

†A.S.P. Access Floor Inc.
 †Acerado Ltd.
 †Airvector Inc.
 †Allcolour Paint & Chemicals
 †Anthony Screw Products Ltd.
 †Aquamarine Division of Erectoweld Co. Ltd.
 †Artek Door (1985) Limited
 †Astro-Polyfoam Ltd.
 †Atochem North America, Organic Peroxides Div.
 †Austin House, Inc.
 †Auto Steering Trailers (1984) Inc.
 †Automated Fluid Power and Control Inc.
 †Avenger Designs
 †Bay Mills Limited
 †Beckett Packaging Ltd., Bag Division
 †Biolab Equipment Canada Ltd.
 †Blast Cleaning Products Ltd.
 †Bren Cor Chemicals Ltd.
 †Brencor Chemicals Ltd.
 †By Design (566232 Ont. Ltd.)
 †C G C Inc.
 †C G C Interiors
 †Caloritech Inc.
 †Can-Ross Environmental Services Ltd.
 †Canadian General-Tower Limited
 †Canadian Bron Engineering Specialties Ltd.
 †Canadian Sadler Corporation
 †CDC Contract Drapery Company Limited
 †Centrifugal Coaters Inc.
 †Clifford/Elliot Ltd.
 †Cobi Foods Inc.
 †CompAir Canada
 †Cummins Ontario Inc.
 †Darrco Manufacturing Co. Ltd.
 †Davis Controls Limited
 †Design Dynamics 1988 Ltd.
 †Devtek Corporation
 †Dodge Cork Canada Ltd., Subsidiary of Jelinek Cork Ltd.
 †Dole Refrigeration Products Limited
 †Duct-O-Wire Canada Ltd.
 †Dufferin Concrete Products Group
 †Ecodyne Limited
 †Ecodyne Cooling Products
 †Engineered Plastics Sales Corporation
 †Erectoweld Company Limited
 †Farbridge Machinery Inc.
 †Ferro Industrial Products Limited
 †Fibre Glass-Evercoat Co. of Canada Inc.
 †Firan Corporation
 †Flex-A-Duct Limited
 †Flow-Rite Inc.
 †Ford Motor Company of Canada, Limited
 †Frederick Harris Music Co. Limited, The
 †Frost, L. H., Limited
 †General Electric Canada Inc.
 †Graver Water Division, Ecodyne Limited
 †Haak Industries
 †Habasit Canada Limited
 †Hannigan Fairing Company Ltd., The
 †Hawker Siddeley Diesels & Electric Ltd.
 †Heritage Wood Products
 †Heritage Group, The
 †Hoechst Celanese, Performance Chemicals
 †Hoke Controls Limited
 †Hunter Packaging Ltd.
 †Imax Systems Corporation
 †Imtrex Commodities Inc.
 †Innovative Corrugated Industries Ltd.
 †Interautomation Inc.
 †JB Food Industries Inc.
 †Jelinek Cork Limited
 †Jerdan Door & Frame
 †KB Electronics, Div. of 508198 Ont. Inc.
 †Kemsan Inc.
 †Kondor United Aircraft Parts Ltd.
 †Kordun Interiors Inc.
 †Lawrason's Chemicals Ltd.
 †LeBlanc & Royle Telcom Inc.
 †Lesmith Limited
 †Liquid Carbonic Inc.
 †Long Manufacturing Ltd.
 †Lukian Plastics Closures Ltd.
 †Luzenac Inc.
 †McCain Foods Limited
 †McCain Refrigerated Foods Inc.
 †Mack Truck, Mack Canada Inc.
 †Macro Engineering Co. Ltd.
 †Madsen North America Inc.
 †Mancor Canada Inc.
 †Medical Textiles Marketing Inc.
 †Menasco Aerospace Ltd
 †MetriCan Mfg. Co. Inc.
 †Meyers Colour Compounds Limited
 †MFS Metallurgical Inc.
 †National Refractories & Minerals Inc.
 †Nelson Material Handling Ltd.
 †New Automation Inc.
 †Non-Destructive Testing Products Limited
 †Oakville Stamping & Bending Limited
 †Oakville Wood Specialties Limited
 †Pannell Gravure Services Limited
 †PCL Packaging Limited
 †Peelco Manufacturing Limited
 †Pennwalt Inc., Flour Service Department
 †Pennwalt Inc., Keystone Department
 †Pennwalt Inc.
 †Pennwalt Inc., Chemical Specialties Division
 †Petro-Canada Inc.
 †Pocket Press
 †Polywheels Manufacturing Limited
 †Pottery Supply House Limited, The
 †Precision Platers Div. of Autochrome Ltd.
 †Process Equipment Limited
 †Procor Limited,
 †Professional Bowling Services Ltd.
 †Proquip Limited

†Quality Plastics, Division of Firan Corp.
 †R.P. Pulleys Inc.
 †Reese Products of Canada Limited
 †Rematech Industries
 †Repla Limited
 †Revlon Professional Products Inc.
 †Rhinekassel Kitchens Limited
 †Robertshaw Controls Canada Inc.
 †Rochester Midland Limited
 †Schlegel Canada Inc.
 †Scott's Directories
 †Searle Canada Inc.
 †Seaway Metal Fabricators Inc.
 †Shrader Canada Limited
 †Simpson, A. G., Co. Limited
 †Specialized Welding and Fabrications Limited
 †Specialty Porcelain Company Limited
 †Squire & Carter Limited
 †Stanley Hardware, Division of Stanley Canada Inc.
 †Supelco Canada Ltd./Ltée.
 †Teledyne Laars Canada
 †Thermadyne Welding Products Canada Ltd.
 †Thomas Abrasive Products Inc.
 †Tollefson Lithographing Ltd.
 †Trav-L-Cold Limited
 †Tridon Limited
 †Truso Limited
 †Union Carbide Canada Limited
 †Unitech Division Ecodyne Limited
 †Vac-Aero International Inc.
 †VicWest Steel
 †Wait Inc.
 †Wait Inc.
 †Wella Canada, Inc.
 †Western Display Service Ltd.
 †Whiting Roll-Up Door Mfg. (1983) Ltd.
 †Willpak Industries Ltd.
 †Witco Canada Inc.
 †Wotherspoon Foundry Ltd.

OJIBWAY

See: Windsor.

OLDCASTLE

†AGIP Structural Steel
 †B & B Tool & Mould Limited
 †Binder, Will, Mold Limited
 †Bolzano Tool & Die Co. Ltd.
 †Classic Tool & Die (1986) Inc.
 †Dualflex Company Limited
 †Dynamic Tool & Mould Ltd.
 †El-Hy Company Limited
 †International Controls Limited
 †J.F.J. Mold Processors (1988) Limited
 †KVT Technologies Inc.
 †Manor Tool & Die Limited
 †Master Machine & Duplicating (Windsor) Inc.
 †Metric Mold (1983) Inc.
 †Midwest Precision Mould Ltd.
 †Omega Tool Limited
 †Proto Manufacturing Limited
 †Reko Tool & Mould (1987) Inc.
 †St. Denis, E.R., & Sons Limited
 †Tac Tool & Mold Systems Inc.
 †Tregaskiss, W., Ltd.
 †White Eagle Tool & Die Co. Limited

OMEMEE

†Regal Envelope Inc.
 †Regal Greetings & Gifts

ONAPING

Falconbridge Limited

ORANGEVILLE

†Agrico Canada Limited/Limitée
 †Cabinets by Rosen
 †Calar Home Products Limited
 †Canada Wire and Cable Limited
 †Carlew Inc.
 †Catholic Technology Limited
 †Communications Division of Canada Wire and Cable Limited

†Crain Drummond (A Varco Company)
 †Data Cable Co. Inc., The
 †Earth Air Furnace Ltd.
 †First Brands Industries Corporation
 †Greening Donald Co. Ltd.
 †Hoover Universal (Canada) Limited
 †Mono Arts & Graphics Printing Ltd.
 †Orangeville Foundry Ltd.
 †Plastiflex/Spiralock Canada
 †Regal Ware Canada Inc.
 †Roth Diamond Tools Ltd.
 †Shannon Steel Limited
 †Symplastics Limited
 †Temprite Industries Limited
 †Tipperary Sport Products Inc.
 †Tye-Sil Corp. Ltd./Ltée.
 †Union Carbide Canada Limited
 †Union Carbide Performance Plastics, Flexible Packaging Division
 †United Extrusions Ltd.
 †Upjohn Company-Animal Health, The

ORILLIA

†Annis-Way Signs Limited
 †Atlas Block Company Limited
 †Brockworth Industries Limited
 †C. S. Castings Limited
 †Caloritech Inc.
 †Canada Wood Specialty Co. (1983) Limited
 †Decniques of Canada
 †Dorr-Oliver Canada Ltd.
 †Embury Company
 †Francoz Metal Corporation Ltd.,
 †Haugh's Products
 †Hunter Enterprises Orillia, Limited
 †IMT Cranes Canada Ltd.
 †Ingenious Devices Limited
 †JKS Boyles Industries Inc.
 †KFW Canada
 †Kubota Metal Corporation, Fahramet Division
 †Lakelands Beverages Inc.
 †Nelson Aggregate Co.
 †Norcoat Powder Systems Inc.
 †Orillia Water Light & Power Commission
 †Orillia Steel Works Inc.
 †Otaco Seating Co. Ltd.
 †Pajari Instruments Ltd.
 †Parry Automotive Limited
 †Polytech Netting Industries
 †Rama Plastics Inc.
 †Royce Enterprises
 †Scharf, G., Machine and Tool Limited
 †Seeburn Metal Products Limited
 †Sheridan Gymnasium Equipment Limited
 †Spieth-Anderson Ltd.
 †Tecsyn International Inc.
 †Trophy Wood Manufacturers
 †Union Carbide Canada Limited
 †Union Carbide Performance Plastics Ltd.
 †Uniplast Industries Inc.
 †Weston Bakeries Limited
 †Wynn's Precision Canada Ltd.

ORONO

†Curvply Wood Products
 †Nesting Furniture Limited
 †Plydesigns

OSGOODE

†Boyd Bros.
 †Fagioni Inc.

OSHAWA

†A T J Industrial Tools & Fabricators Limited
 †Ad-A-Day Canada Ltd.
 †Alger Press, Limited, The
 †Bennett Paving & Materials Ltd.
 †Can-Ada Products
 †Canplay Div. of Nichigan (Canada) Limited
 †Cardinal Rubber Manufacturing Inc.
 †Cole of California (Canada) Ltd.
 †College Woodwork
 †Davis and Henderson Ltd.
 †Durhamwood-Crafts Inc.

†Flexpac Products Limited
 †General Printers, a Division of Cairn Capital Inc.
 †General Motors of Canada Limited
 †Glen Home Pallet Mfg. Co.
 †Koolrad Design and Manufacturing Company Inc.
 †Lofthouse Patterns Incorporated
 †Machine & Tool Products, A Division of Nik Manufacturing Ltd.
 †Magill Business Systems Limited
 †Maracle Press Limited
 †Mechanical Advertising Incorporated
 †Medar Canada Ltd.
 †Merit Paper & Bag Co. Ltd.
 Moore Business Forms & Systems Division of Moore Corporation Ltd.
 Moore Corporation Limited
 †N.S. Enterprises (599350 Ontario Ltd.)
 †Nash Aluminum Limited
 †Oshawa Times, The, A Division of Thomson Newspapers Company Limited
 †P.I. Tool Ltd.
 †P.K. Welding & Fabricating Ltd.
 †P.R. Engineering Limited
 Premier Group, The, Primeau Argo Block, Div. of Essroc Canada Inc.
 †Pyke Manufacturing Ltd.
 †R.H. Cabinet Company Limited, The
 †Raglan Welding Shop Ltd.
 Simpson, A. G., Co. Limited
 †Southern Supplies Ltd.
 Warren Paving & Materials Group Limited, The

OTTAWA

†Adeum Electronics
 Air Products Canada Ltd.
 †Akins Printing Limited
 Alcan Smelters and Chemicals Limited
 †Alexander Metal Products (1965) Ltd.
 †Ambico Limited/Ltée.
 †Armstrong Monitoring Corporation, The
 †Audor Communications Inc.
 Ault Foods Limited
 †Bestek Micro Devices & Systems Inc.
 †Bradda Printing Services Inc.
 †Bristol-Myers Pharmaceutical Group, A Division of Bristol-Myers Canada Inc.
 †CAD/CAM Graphics (19B4) Limited
 †Calian Technology Ltd.
 †Campagna Engineering Inc.
 †Campbell Steel & Iron Works, Limited
 Canadian Oxygen Limited
 †Canadian Astronautics Limited
 †Canadian Bank Note Co., Limited
 †Canus Plastics Inc.
 †Capital Box of Ottawa Limited
 †Capital Stamp Div. of Jondor Holdings Inc.
 †Carleton Iron Works Limited
 †CE Canada Power Systems, Combustion Engineering Canada Inc.
 Central Canada Contact Lenses Inc.
 Cocoa-Cola Beverages
 †Coma Clothing Fashions of Ottawa Inc.
 Concrete Pipe Company
 Corporate Foods Ltd.
 †Crain, R. L., Inc.
 †Cream Clothing Company Ltd.
 †Cuddle-Down Products Ltd.
 †Cybernex
 †Davis, W.R., Engineering Limited
 Desmarais & Frère Ltée/Ltd.
 †Dew Engineering & Development Limited
 †Dipix Technologies Inc.
 †Dolco Printing
 †Le Droit (Division of Le Groupe Unimedia Inc.)
 Dufferin Concrete Products Group
 †Dustbane Products Limited
 †Eastcan Beverages Limited
 †Eddy, E. B., Forest Products Ltd.
 †Edwards, D. Kemp, Limited
 †Fendor Glass & Aluminum Ltd.
 †Filtran Microcircuits Inc.
 †Flakt Canada Ltd.
 Flexmaster Canada Limited
 General DataComm Ltd.
 †Gregory Geoscience Limited
 †Hadwen Graphics Limited
 †Hambro International (Structures) Limited
 †Harvard Planner Group, The
 Hostmann-Steinberg Limited
 †House of Kraft Orthopaedics Ltd.
 †Hovey Industries Ltd.
 †Howard Mfg. Jewellers Ltd.
 †Hutchings & Patrick, Inc.
 †Ideal Roofing Co. Ltd.
 †Idon Corporation
 †Imapro Corporation
 †Insul-Coustic Inc.
 †Insul-Glass Limited
 †Interactive Circuits and Systems Ltd.
 †Jordair Engineering Inc.
 †Kanellakos, C., & Co., Limited
 †Ketchum Manufacturing Sales Ltd.
 †KOM Inc.,
 Koppers International Canada Ltd./Ltée
 †Label Centre Limited, The
 †Laurin, J.P., Ltd.
 †Litton Data Images
 †Lockheed Canada, Inc.
 †Lomor Printers Ltd.
 †Lowe-Martin Company Inc.
 †M P C Circuits Inc.
 McAsphalt Industries Limited
 †Malmberg Truck Trailer Equipment Ltd.
 †Manis Metal Mfg. Ltd.
 †Marlboro Aluminum (19B1) Ltd.
 †Masterloy Products Limited
 †MDS Aero Support Corporation
 †Mechron Energy Ltd.
 †Menuiserie Gaston Lavoie Cabinet Shop Ltd.
 †Metcan Fabricators Inc.
 †Millimeter Machine Shop Ltd.
 Miron Inc.
 †Morrison Lamothe Inc., Frozen Food Division
 †Morrison Lamothe Inc.
 †N.I.A.L. Systems Limited
 Neilson, William, Ltd./Ltée.
 †Neles Jamesbury Ltd.
 †Nomis Computer Systems Corporation
 †Nordik Windows Inc.
 †Nortec Air Conditioning Industries Ltd.
 †Optotek Ltd.
 †Otal Precision Co. Ltd.
 †Ottawa Brass Ltd.
 †Ottawa Cabinet Co. Ltd.
 †Ottawa Citizen, The, (Division of Southam Inc.)
 †Ottawa Mould Craft Ltd.
 Pattison, Jim, Sign Group, The
 Permanent Concrete
 †Plastics of Ottawa
 †Poirier, Nancy, Typesetting Limited
 †Premier Concrete/Primeau Argo
 Premier Group, The, Primeau Argo Block, Div. of Essroc Canada Inc.
 †Presentey Engineering Products Limited
 †Prestec Electronics Ltd.
 †Pritchard Andrews Co. of Ottawa, Limited, The
 †Pryor Metals Limited
 †Pylon Electronic Development Company Ltd.
 †Racal (Canada) Inc.
 †Rainbow Neon & Plastic Signs Ltd.
 †Rajilli Manufacturers & Distributors Ltd.
 †Redifacts Factory Information Systems
 †Richard Brancker Research Ltd.
 †Ridalco Industries Inc.
 Rieger Printing Ink Co. Ltd.
 †Robadair Ltd.
 †Royal Canadian Mint
 †Runge Press, Limited, The
 †Running and Ojala Inc.
 †Scott Steel (Ottawa) Ltd.
 †Seprotech Systems Incorporated
 Shawinigan Lavalin Inc.
 †SHL Systemhouse Inc.
 †Simware, Inc.
 Sinclair & Valentine Inc.
 †Soundmaster Limited

†Stewart, A., Plastics of Ottawa Limited
 †Stonehill chemical Co.
 †T E S Limited
 †Tamarack Inspection Inc.
 †Targa Electronics Systems Inc.
 †Total Containment Int'l Inc.
 †Travers Advertising Products Ltd.
 †Tri-Graphic Printing (Ottawa)
 †Triodetic Building Products Ltd.
 †Tyrell Press Ltd.
 Union Carbide Canada Limited
 †Union Engraving Co. Ltd.
 Vogue Brassiere Incorporated
 †Walker, S.C., Manufacturing Co. Limited
 †Warner's (A Division of Warnaco of Canada Ltd.)
 †Webster, Thos. K. (1980) Ltd.
 †Wyman & Son Publications Ltd.
 †Xicom Technologies Corporation

OTTERVILLE

Fleetwood Metal Industries Limited
 †Kramer Tool

OWEN SOUND

†Barton Feeders Co. Ltd.
 †Black Clawson-Kennedy Ltd.
 †Canadian Foliage Company
 Canadian Liquid Air Ltd.
 †Edwards, a Unit of General Signal Ltd.
 †Electro Wire of Canada Ltd.
 †Georgian Bay Kennedy Limited
 Goodyear Canada Inc.
 †Keenan Industries Limited
 †McMeekin Machine & Fabricating Limited
 Monroe Auto Equipment Co. of Canada, Division of Tenneco Canada Inc.
 †Nor-Var Paints Ltd.
 Parker-Hannifin (Canada) Inc.
 PMI Food Equipment Group Canada
 PPG Canada Inc., Glass Division
 †RBW Graphics, Division of Southam Inc.
 †Russel Brothers A Division of Paccar of Canada Limited
 †Sound Pattern Works
 †Van Wyck Packaging, A Division of Andemot Limited
 †Vulcan Hart Canada

PAINCOURT

†King Canning Incorporated
 Kingroup Inc.

PAISLEY

†Hagedorn, N.E., & Sons Limited
 †Paisley Brick & Tile Co. Ltd.

PALMERSTON

†Palmerston Observer, The
 †S.K.J. Manufacturing (1984) Ltd.

PARIS

†Brant Radiant Heaters Limited
 †Century Kitchens Inc.
 †Darby Sportswear Co. Ltd.
 †Direct Printing Paris Inc.
 Dow Chemical Canada Inc.
 †Eilers Products Ltd.
 †H & M Marble
 †Highway Products International Inc.
 King Packaged Materials Company
 †Kings Wood Products
 Liquid Carbonic Inc.
 Maple Leaf Mills Limited
 †Maxim, Mary, Ltd.
 †Mitten Vinyl Inc.
 †Molten Metallurgy Incorporated
 Nelson Aggregate Co.
 †Paris Brick Company Ltd.
 †Paris Graphic
 †Paris Playground Equipment Inc.
 †Pride of Paris Fabrics Ltd.
 Protein Foods Group Inc.
 †Sanderson-Harold Company Limited, The
 Steedman Furniture Manufacturers Inc.
 †Steelfabco Inc.

†Storburn International Inc.
 †White Mop Wringer Co. of Canada, Ltd.

PARKHILL

†Martin Clay Products Ltd.
 Red-D-Mix Concrete, A Standard Industries Company

PARRY SOUND

†Brunatti, G., & Sons Ltd.
 †Emhiser Research Ltd.
 †Four Seasons Log Homes
 †Parry Sound Pallets Ltd.
 †Shaw-Almex Industries Ltd.

PEEL, REGIONAL MUNICIPALITY OF

See: Brampton, Caledon, Mississauga.

PEPPERLAW

†Buchner Manufacturing Inc.
 †Extrufix Inc.

PEMBROKE

†Algonquin Lumber Inc.
 †Brum's Dairy Ltd.
 †Canada Veneers Limited
 †Carson Lake Lumber Limited
 †Dament & Charles Lumber Manufacturing Limited
 Eddy Match Company Div. of Wilkinson Sword Canada Inc.
 †House of Wood (Pembroke) Ltd.
 MacMillan Bathurst Inc.
 Pan-Brick Inc.
 †PEM Thermo Brick Inc.
 †Pembroke Electric Light, Division Jay-M Holdings Limited
 †Pembroke Machine Shop
 †Pembroke Observer, The
 Premier Group, The, Primeau Argo Block, Div. of Essroc Canada Inc.
 Premier Concrete/Primeau Argo
 †Steelforce Incorporated
 †Storwal International Inc.
 †Superior Electrics Limited
 Unifirst Canada Ltd.

PENETANGUISHENE

†Catelina Marine Products
 †E.D.M. Services
 †Ivens, Richard D., Ltd.
 †K.B. Tool & Machine Inc.
 †L.D.I. Industries Ltd.
 †Penetang Bottling Co. Ltd.
 †Techform Products Ltd.
 †X-Syst Tool & Mold

PERTH

Aeroquip (Canada) Inc.
 Albany International Canada Inc.
 †Bell, Stuart H., & Sons Limited
 †Brown Shoe Company of Canada Ltd.
 †Byway Lumber Limited
 C & D Charter Power Systems Canada Inc.
 †Central Wire Industries Ltd.
 †Code Felt Limited
 †Courier Publishing Company of Perth Limited, The
 †Frontenac Packaging Ltd.
 †Heritage Silversmiths Inc.
 Jergens Canada Inc.
 †Knudsen Engineering Limited
 †Millard Electric Limited
 †Precision Machine & Engineering Ltd.
 Rorer Canada Inc.
 †Thompson Foss Incorporated
 †Wampole Inc.
 †Wickware-Stackbin, Limited
 3M Canada Inc.

PETAWAWA

Carson Lake Lumber Limited
 †H & H Aggregates

PETERBOROUGH

†A-L Stainless, Inc.
 †Appleton Papers Canada Ltd.
 †Ashburnham Sheet Metal
 †Book, G.B., Plastics Ltd.
 †Branson Machine & Tool Ltd.
 †Bruce Custom Fabricating
 †C & T Tool and Machine (1982) Inc.
 †C N A Picture Tubes Inc.
 †Carma Industries
 †Central Steel Works, div. of H.V.S. Steel Products Ltd.
 †Children's Playgrounds Inc.
 †Colour Reproductions Limited
 †Craaytech Painted Plastics Inc.
 †Craig Containers Ltd.
 †DCP Masonry Centre, Div. of Doughty Concrete Prod. Ltd.
 †Diverse Tool & Die
 †Domtar Packaging, Corrugated Containers Division
 †Doris Metals Inc.
 †Dowty Aerospace Peterborough
 †Dufferin Concrete Products Group
 †Ethicon Ltd.
 †Exel Composites Ltd.
 †Fibre Kraft Enterprises Ltd.
 †Fisher Gauge Limited
 †Fishercast
 †Fishertech, Division of Fisher Gauge Ltd.
 †Ford Mechanical (A Division of Ford Plumbing & Heating Co. Ltd.)
 †Gateway Manufacturing Corporation
 †General Electric Canada Inc.
 †Goodwin Metal Products Ltd.
 †H. & J. Precision Industries
 †Hallman, Willard G., Lumber Ltd.
 †Hanrahan Machine & Tool, A Division of Alorma Limited
 †Harco Enterprises Ltd.
 †Kendall Canada Inc.
 †L&L Tool - Div. of Litovchik Industries Inc.
 †Lester Awnings Limited
 †Lipton, Thomas J., Inc.
 †Lucky Strike Bait Works Ltd.
 †Manchester Plastics Ltd., Gananoque Division
 †Manley, Mark, Welding Ltd.
 †Maxwell Diversified Industries Ltd.
 †Milltronics, a Division of Federal Industries Ltd.
 †Milton Roy Industries Ltd.
 †National Sign Tek Inc.
 †Nefab Vikex Inc.
 †Numet Engineering Ltd.
 †Ore Sorters (Canada) Ltd.
 †Oston Ltd.
 †Otonabee Machine Ltd.
 †Otonabee Custom Woodworking
 †Pebrla Inc.
 †Permanent Concrete
 †Peterborough Examiner
 †Peterboro Cardboards Limited
 †Peterborough Ready-Mix
 †Peterborough Paper Converters Inc.
 †Post Form Products Ltd.
 †Purity Packaging A Division of Innopac
 †Quaker Oats Company of Canada, Limited,
 The
 †Royal Homes Limited
 †Sargent of Canada Ltd.
 †Silcorp Limited
 †Surgikos Canada Inc.
 †Tilco Plastics Inc.
 †Trent Metals Ltd.
 †Trent Timber Treating Ltd.
 †Tutco Heaters of Canada
 †United Canadian Malt, Ltd.
 †United Co-operatives of Ontario
 †W.A. Electric Controls Ltd.
 †Wakeford Automatics (Peterborough)
 Limited
 †Warren Paving & Materials Group Limited,
 The
 †Whitler Industries
 †York River Industries Inc.

PETROLIA

BTL Industries Inc.
 Duststop Air Filters Inc.
 Ferro Industrial Products Limited
 †Globe Asphalt Products
 †Globe Asphalt Products
 †Oil Well Supply Co. (1980) Ltd., The
 †Petrolia Enterprises
 †Southern Wood Products Ltd.
 †Vulcan Packaging Inc.

PICKERING

†A & M Process Equipment Ltd.
 †Aco-Assmann of Canada Limited
 †Acudor Acorn Limited
 †Adroit Moulds Ltd.
 †Ajax Patterns Ltd.
 †Albis Canada Inc.
 †Alcan Extrusions, Division of Alcan Aluminium Ltd.
 †Alderbrook Industries Limited
 †Allied Conveyors Limited
 †Allied Grills Mfg. Co. Ltd. (482187 Ont. Ltd.)
 †Antrum Interface 725 Ltd.
 †Apollo Vacuum Corporation
 †Autodyne Incorporated
 †B & C Plastics Ltd.
 †Blake, John, & Sons Ltd.
 †Branson Ultrasonic Corp.
 †Brennan Lifting Equipment Ltd.
 †Buskro Graphic Engineering Ltd.
 †C & L Boatworks Ltd.
 †C T Windows Limited
 †Canadian Protective Products Inc.
 †Cardinal Corrugated Containers Ltd.
 †Chart Industries Limited
 †Convexo Ltd.
 †D & E Precision Tooling Limited
 †D & R Custom Steel Fabrication
 †Danco Signs
 †David Brown Gear Industries Inc.
 †Deco Tools Canada Ltd.
 †Decor Trademarks Limited
 †Diro Metal Manufacturing Limited
 †Dr. Cushion Services Inc.
 †Dufferin Aggregates
 †Durham Hydraulic Service
 †Easy-Plan
 †Eco-Tec Inc.
 †Electro-Meters Co., Ltd.
 †Ellis Packaging Limited
 †Fisons Corporation Limited
 †Harrison Mailing Limited
 †Haug, Karl, Industries Ltd.
 †Hayes-Dana Filters Inc.
 †Henning Hansen Inc.
 †Highland Creek Sand & Gravel Co. Ltd.
 †Horn Plastics Limited
 †Howard Marten Company Ltd.
 †Hubbell Canada Inc.
 †Independent Extrusion Die Co. Limited
 †Kralinator Filters Division of Hayes-Dana Filters Inc.
 †Labelcraft Products Ltd.
 †Lenbrook Industries Limited
 †Liftech Elevator Company
 †Lloyds Laboratories Sales (Ont.) Limited
 †Marbel Industries Limited
 †Mason Windows Limited
 †Monarch Marking Systems Limited
 †Nelson Industrial Fabricating Limited
 †Noranco Manufacturing Ltd.
 †Pickering Upholstery Mfg. Co.
 †Pines Mfg. (Canada) Limited
 †Precise Tool & Die Limited
 †Prompto Auto Repair Dealerships Inc.
 †Rapid Tool and Die Div. of Frank Horvath and Son Ltd.
 †Repco Radio Canada Ltd.
 †Robertson Custom Elevators
 †Rockwood Furniture Limited
 †Royalview Glass & Mirror Ltd.
 †S.M.J. Bedding Mfg. Limited
 †Scarborough Construction Company Limited
 †Schindler Elevator Corporation

†Schwartz Chemical of Canada Limited
 †Scott Laboratories Ltd.
 †Sleepmaster Limited
 †Spice Tray Inc.
 †Standard Aggregates Inc.
 †Summit Carpet Industries, Ltd.
 †Supreme Division Newell Industries Canada Inc.
 †T.M.L. Industries Limited
 †Terlyn Industries Limited
 †Toronto Medical Corp.
 †TransCanada TransFormers Limited
 †Tri-Service Fabricating Limited
 †Tri-Went Industries Ltd.
 †Tubco Products Inc.
 †Unilock Ltd.
 †Vardic Limited
 †Vari-Crafts Limited
 †Viewstar Canada Inc.
 †Web Offset Publications Limited
 †White, J.T., Ltd.
 †Zakron Industries Inc.

PICTON

ESSROC Canada Inc.
 Proctor-Silex Canada Inc.
 †Quinte Aluminum Products Ltd.
 †St. Lawrence Steel & Wire Co., (1988) Limited
 †Secutron Inc.
 †W.G. Henley, Fabrications Ltd.
 †Waupoons Canning Co., Limited

PINEWOOD

Nor-West Sphagnum Mosses Ltd.

PINKERTON

New-Life Mills Limited

PLATTSVILLE

†Carborundum Abrasives Inc.
 †Wallbank, P.J., Manufacturing Co.

POINT EDWARD

Alloy Fab Ltd.
 †IIC Industries Ltd.
 †Sandrin Brothers Limited, Sarnia Machine and Welding Works

PONTYPOOL

†Handi Bindery Ltd.

PORCUPINE

†Gorf Manufacturing Company Limited

PORT ARTHUR

See: Thunder Bay.

PORT BOLSTER

Radomski, H.R., & Co. Ltd.

PORT CARLING

†Butson Boats Ltd.

PORT COLBORNE

Ascoelectric Limited
 †Barber Waterpower Products
 †Canada Starch Co. Inc.
 †Canadian Advance Car-Mover Co. Ltd.
 †Casco Inc.
 †Fraser, Herb, & Associates Ltd.
 †Hard-Rock Paving Company Ltd.
 †Hymac Machine Shop Ltd.
 †Inco Limited
 †Kramer Concepts Inc.
 †Kwik Mix Materials Limited
 †Maple Leaf Mills Limited
 †Marsh Engineering Ltd.
 †MLM Flour Products
 †Oskam, J., Steel Fabricators Limited
 †P. C. Drop Forgings Ltd.
 †Port Colborne Iron Works Ltd.
 †Port Colborne Block Limited
 †Robin Hood Multifoods Inc.

†Thurston Machine Co. Ltd.
 †Trench Canada
 †Ventura Machine Limited
 †Westport Machining Ltd.

PORT CREDIT

See: Mississauga.

PORT DALHOUSIE

See: St. Catharines

PORT DOVER

Curbsun Systems Inc.
 †Harry Gamble Shipyard
 †Misner, Henry H., Limited
 †Misner Fertilizers Limited

PORT ELGIN

Bissell Ltd.
 †Port Elgin Cabinet Makers Ltd.
 †Stevens-Hepner, Division of Bissell Ltd.

PORT HOPE

†ABC Electro Powdercoating Limited
 †Cooper Tools
 †Davidson Instrument Panel Textron
 †Dekkerfield Programmable Technologies of Canada Incorporated
 †Dufferin Concrete Products Group
 †ESCO Limited
 †Huffman Bros. Welding, Ltd.
 †International Vac Pac Inc.
 †Larsson, Jan, Industries Limited
 †Mathews Conveyor
 †Peterborough Ready-Mix
 †Port Hope Patterns Ltd.
 †Unitrak Corporation Limited

PORT MAITLAND

Albright & Wilson Americas

PORT PERRY

†Fenelon Machine Shop Ltd.
 †Hoover Universal (Canada) Limited
 †Howey Kitchen Designs
 †Innovac Inc.
 †Permanent Concrete
 †Provincial Traffic Signs
 †Techstar Plastics Inc.

PORT ROBINSON

†Bradshaw Iron Works Ltd.
 †Explo Inc.
 †H & S Heat Treating Div. Phil Dennis Ent. Ltd.
 †Niagara Cast Linings Limited
 †Warner & Bouw Welding & Fabricating Ltd.

PORT ROWAN

Misner Fertilizers Limited

PORT STANLEY

McAsphalt Industries Limited
 Topnotch Feeds Limited

PORTLAND

†Dwyer Graphic Designs Ltd.
 †Forfar Dairy Ltd.

POWASSAN

†Port-A-Room Manufacturing Limited

PRESCOTT

Cintube Ltée/Ltd.
 †Domtar Sonoco Containers Inc.
 †Hands Fireworks Inc.
 †Jamaica Manufacturing (Canada) Co. Ltd.
 †Johnson & Bloy Canada Inc.
 †Lanark Cedar
 †Lilo-Rail of Canada A Division of Newell Industries Canada Inc.
 †Maple Leaf Mills Limited
 †Newell Window Furnishings Company

Pirelli Cables, Inc.
 †Prescott Paper Products Inc.
 †Prescott Finishing Inc.
 †Prime Manufacturing (Canada) Ltd.
 Rehau Industries Inc.
 Robin Hood Multifoods Inc.
 Thomson Consumer Electronics Canada, Inc.
 †Warnaco of Canada Limited, Hathaway Division
 †Webster & Horsfall (Canada) Ltd.
 †Woodings-Railcar Limited

PRINCETON

†Brant Form Teck Ltd.

PUTNAM

Vetrepahm Inc.

RAINY RIVER

†Weather Wear (Rainy River) Inc.

RAMA

Rama Plastics Inc.
 †Teckserve Ltd.

RED LAKE

†Skookum Bay Logging Limited

RED ROCK

Domtar Inc., Newsprint and Kraft Pulp Division
 Domtar Packaging, Containerboard Division

RENFREW

Acco Canadian Company, Limited
 †Aerometals Inc.
 Black Water Designs Ltd.
 Blue Bell Canada Inc.
 †Deslaurier Custom Cabinets Inc.
 †E.T.M. Industries Inc.
 †Giffin Pump Manufacturing Renfrew Ltd.
 Hanson Mohawk Incorporated
 †Hanson-Mohawk Inc.
 †Imbleau, H., & Son Limited
 †MNG Plastics Limited
 †Ottawa Valley Grain Products, Inc.
 Permanent Concrete
 †Renfrew Tape Limited
 †Runge Newspapers Inc.
 †Stewart Hartshorn Ltd.
 †USS Manufacturing Inc.
 Valley Bottling of Canada Ltd.

REXDALE

See: Toronto (Metropolitan).

RICHMOND

†A.E.A. Electronic Ltd.-
 †Ottawa Valley Kitchen Cabinet Mfg. Ltd.

RICHMOND HILL

†Airite Ltd.
 †Alco Imports Inc.
 †Alcore Fabricating Corporation
 †Amico Corporation
 †Asbe-guard Equipment Inc.
 †Avonlea Traditions Inc.
 †Best Way Stone Ltd.
 †Black and Decker Canada Inc.
 †Bostlund Industries Limited
 †Bradbury Tamblin & Boorne Ltd.
 †Braids and Laces Ltd.
 †Burrell Bedding Limited
 †California Glass Marine Inc.
 †Cam Tool & Die Ltd.
 Canadian Reynolds Metals Co. Ltd.
 †Centaur Mfg. Co. Ltd.
 †Cerberus Pyrotechnics Inc.
 †CHT Steel Company
 †Cliff and Walters Lithographing Company Limited
 †Computerized Cutters Ltd.

†Conveyerail Systems Limited
 †Copeland, Martin, Associates Inc.
 †Cusco Fabricators Ltd.
 †Danhart Energy Systems Ltd.
 Davis and Henderson Ltd.
 †Dianco Steel Ltd.
 †Domcrete Canada Ltd.
 Dow Chemical Canada Inc.
 †EB Eddy-Forest Products Ltd., Sailrail Division
 †Econoline Manufacturing, a Division of Econoline Metal Fabrications Inc.

†Emplex Systems Inc.
 †Envirogard Products Limited
 †Epson Canada Ltd.
 †Escom Manufacturing, A Div. of Curtis Mfg.

†Flexmaster Canada Limited
 †Foam & Plastic Industries Limited
 †Fraser, Kenneth S., Co. Ltd.
 †Gamma Foundries Limited
 †Gardel Metal Products Inc.
 †GEM Systems, Inc.
 †Hammond Diamond Tooling Limited
 †Helena Shoes Ltd.
 †HiBar Systems Ltd.
 †Hydra-Lift Industries Ltd.
 †International Cooling Systems Inc.
 †Jay Tee Graphics Ltd.
 †Jeamar Winches Ltd.
 †L.S. & M. Welding
 †Lastrap Inc.

Lawson Mardon Group Limited
 †Lucas Industries Canada Limited
 †Lynx Technology Inc.
 †Maier Iron Works Limited
 †Mascot Custom Character Products Inc.
 †Merrell Dow Pharmaceuticals (Canada) Inc.
 †Mote, R.F., Limited

†Multiframe International Incorporated
 †National Library Resources Ltd.
 †Oak Ridge Railing & Stair Company Inc.
 †Oerus Corporation Ltd.
 Olivetti Canada Limited/Limitée
 †Olympus Plastics Ltd.
 †OMP Air Equipment Ltd.
 †Oxford Picture Frame Company
 †P.P.G. Woodworking Co. Ltd.
 †Palmieri Furniture Limited
 †PEM Fountain Co., Div. of Imperial Irrigation Co. Ltd.

†Perry Polymat Displays Inc.
 †Plasticap division of Anchor Cap & Closure Corp. of Canada Ltd.
 †Polymat Shades Inc.
 †Precision Components (Richmond Hill) Limited

†Prompt-er Management Inc.
 †Pure Data Ltd.
 †Ramsey Canada, Div. Baker Hughes Canada Inc.

†Randim Marketing Inc.
 †Ratcliffs (Canada) Limited
 †Reynolds Extrusion Co. Div. of Canadian Reynolds Metals Co. Ltd.

†Richvale Block and Ready-Mix
 †Safety Supply Canada
 †Sailrail Enterprises

Sanderson-Harold Company Limited, The
 †Scanograph Corp.
 †Shaft Machines Inc.
 †Shulton Canada Inc.

†Solar Textile (1990) Ltd.
 †Solarchem Environmental Systems
 †Sound Ideas

Stelpro Limited
 Swimco Canada Inc.
 †Teo Technologies Inc.

†Texas Instruments Canada Limited
 †Titeflex Canada Ltd.
 †Ward, Bill, Sales Ltd.

†Windsor Decor of Canada
 †York Industrial Exhaust Silencers
 †York Metal Spinning & Specialty Ltd.
 †20th Century Satellite Ltd.

RIDGETOWN

†Aldura Trailer & Equipment (Kent) Limited
 †Bookshelf Bindery Ltd.
 Fabricated Steel Products, (Division of Indal Limited)
 †KSR Industrial Corporation
 †The Ridgetown Dominion

RIDGEVILLE

†New England Slate Limited

RIPLEY

†Pine River Cheese & Butter Co-operative

RIVERSIDE

See: Windsor.

ROBLIN

†Rogers, W.M., Custom Mobile Concrete Ltd.

ROCKLAND

Honeywell Limited/Limitée
 †Honeywell Limited, Sperry Aerospace Division

ROCKWOOD

Accuflex Industrial Hose Ltd.
 †Automated-Devices Div. of Ontario Plastics Ltd.

RODNEY

†Emblematic Jewellery Products of Canada Inc.
 SurfMet Canada Ltd.

ROSEMONT

†Orange Crate, The

RUSCOM

United Extrusions Ltd.

RUTHVEN

†Olinda Foods Inc.
 †Sun-Brite Canning Limited

ST. CATHARINES

†Alcan Automotive Castings
 †Alexander Awnings
 †Allanbridge Manufacturing Ltd.
 †Alumavent Industries Ltd.
 †Arc Industries
 †Ardrox Limited
 Axel Johnson (Canada) Inc.
 †Baggot's Brass Beds Ltd.
 †Bay Mills Limited, Bayex Division
 †Better Shade Co. Ltd., The
 †Blenkhorn and Sawle Limited
 †Boreal Laboratories Ltd.
 Brian Controls A Div. of A. Johnson (Canada) Inc.
 †Brugg Cabinets Inc.
 †Burnstein Castings Ltd.
 Cadbury Beverages Canada Inc., Mott's Division
 †Calhoun Sportswear
 †Calvinist Contact Publishing Limited
 †Canada Block Company Limited, The
 †Canada Hair Cloth Co. Limited
 †Canadian Shipbuilding & Engineering Ltd.
 †Canal Contractors
 †Cathport Industries Limited
 †Clark Machine Inc.
 †Cleland Metal Products Limited
 †Colbey Custom Fabricating Co., Limited
 †Colloids Canada Inc.
 †Cornelius Roll-A-Door Division of Cornelius Industries Inc.
 †Cornelius Industries Inc.
 †Court Industries Co. Limited
 †CSE Marine Services Inc.
 †Cunningham Foundry & Machine Co. Limited

†D.R.H. Industrial
 †Densmore Tool & Die Works Limited
 †Design Build Millwork Corporation
 †Dodd, T.W., Machine Works, Co. Ltd.
 Domtar Inc. Fine Papers Division
 Dufferin Concrete Products Group
 †Dunbar Eller Ltd.
 †Duo-Temp (Niagara) Limited
 †E.D. Products Limited
 †Eastwood Laminates Ltd.
 †Eclipse Lighting & Accessories Inc.
 Electrohome Limited
 †Elmwood Kitchens Ltd.
 †Empie of Canada Ltd.
 †Ensign Industrials Ltd.
 †Esprit Films Limited
 †ETF Manufacturing
 †F-B Tool & Die Limited
 Ferranti-Packard Transformers
 †Filterfab Inc.
 †Firing Industries Ltd.
 †Flagro Industries Limited
 †Fleet Aerospace Corporation
 Foster Wheeler Limited
 †Framecraft Ltd.
 †Fulton Steel Ltd.
 †Garden City Wire Products Inc.
 †Genaire Limited
 General Motors of Canada Limited
 †H. & E. Castings Ltd.
 †Harjohn Industries Inc.
 †Hayes-Dana Inc.
 †Hayes-Dana Inc., Chassis Products Division
 †Heritage Arts China
 †Hingston Metal Fabricators (1983) Limited
 †Hinterhoeller Yachts Limited
 †I.D.C. Tretonics Limited
 International Potter Distilling Corporation
 ITT Aimco - Parts Supply Division
 †Johnson Matthey Limited/Limitée, Foundry Division
 Kelsey-Hayes Canada Limited
 †Lake Ship Chemicals Inc.
 †Lifco Hydraulics
 †Lincoln Metal Finishing
 †Lincoln Fabrics Ltd.
 †Lincoln Machine Industries Ltd.
 †Lincoln Graphics Inc.
 †Lindsay Rubber Products Ltd.
 †Lord & Burnham Inc.
 †McCordick Leathers
 †Maplecraft Doors, A division of Maplecraft Cabinets Limited
 †Marlig Industries Inc.
 NEI Canada Limited
 †Newman Bros. Limited
 Newman Steel Ltd.
 †Niagara Precision Limited
 †Niagara Screen Products Limited
 †Nu-Craft Cabinets
 †Pathtech-nics Ltd.
 †Penberthy Inc.
 †Peninsula Fittings (St. Catharines) Limited
 †Port Weller Dry Docks A Division of Canadian Shipbuilding & Engineering
 †Quebec and Ontario Paper Company Limited
 †Quebec and Ontario Paper Company Ltd.
 Red-D-Mix Concrete, A Standard Industries Company
 †Rittenhouse, M.K., & Sons Limited
 †St. Catharines Pattern Limited
 †St. Catharines Standard Limited, The
 †St. Catharines Screw Machine Products Ltd.
 Sico Inc.
 †Soap Factory, The
 †Sparkle Pallet Limited
 †Sterling Inc.
 †T. & M. Aluminum Co. Ltd.
 †Taro Properties Incorporated
 †Tecsyn International Inc.
 †Thermo-Rite Mfg. Inc.
 †Tradewood Industries Ltd.
 †Tri-Sure Products Limited
 Trueline Valve Company

†TRW Canada Limited, Thompson Products Division
 †Unittool Punch & Die (Canada) Ltd.
 †W.S. Tyler Canada
 †W&L Graphic Communications Inc.
 †Warren Paving & Materials Group Limited, The
 †Whiting Equipment Canada Inc.
 †Wiley Brothers Limited
 †Woodcrafts & Creative Arts Studio
 †Xzit Chemicals Division, Ardrex Limited

ST. CLEMENTS

†Herrgott Industries Limited

ST. DAVIDS

†Chateau des Châmes Wines Ltd.
 †Nabisco Brands Ltd

ST. GEORGE

†Brown, H. Douglas, Enterprises Ltd.
 †Malcolm Food Specialties
 †Steedman Furniture Manufacturers Inc.

ST. JACOBS

†A & F Gift and Souvenir Co. Limited
 †Bruns Welding & Mfg. Ltd.
 †Keepsake Traditions
 †Kraemer Woodcraft Ltd.
 †Kuntz, H., Manufacturing Inc.
 †Quadro Process Inc.
 †Sundor Canada Inc.
 †Waxworks Productions
 †Weber's, (Clare), Fabricating Ltd.

ST. MARYS

†Campbell Soup Company Ltd.
 †Canada Packers Inc., Shur-Gain Division
 †Canada Packers Inc.
 †Domtar Packaging, Corrugated Containers Division
 †Hartill Art Associates/Viewfinders
 †Richardson Foods Limited
 †Robica-Forman Tank Ltd.
 †St. Marys Cement Corporation

ST. THOMAS

†Alldon Industries Limited
 †B.F. & W. Industries
 †Becker Milk Company Limited, The
 †Berry-Hill Limited
 †Brass Craft Canada Ltd.
 †Brazed Parts Ltd.
 †Calco Metal Manufacturing Corp.
 †Canadian Timken, Limited
 †Canadian Harvest Process (19B6) Ltd.
 †Canadian Mobile Concrete Machinery
 †Canadian Woodenware Co., The
 †Channel Master
 †Crown Controls Mfg. Ltd.
 †Durametallic Canada Inc.
 †Eaton Yale Limited, Controls Division
 †Elgin Handles, Limited
 †Erie Industries (19B7) Inc.
 †Flex-O-Lite Ltd.
 †Ford Motor Company of Canada, Limited
 †Fostrate Limited
 †George Harrison Ltd.
 †Gorman-Rupp of Canada Limited
 †Grace, W. R., & Co. of Canada Ltd., Construction Products Division
 †Hartz Manufacturing Inc.
 †Hayes-Dana Inc., Weatherhead Plant
 †I.C.M./Krebsoge
 †Jaeger Canada Equipment Ltd.
 †Jones Perfect Signs Limited
 †Kettle Creek Canvas Co. Ltd.
 †Kilbank Screw Machine Inc.
 †Lansdowne Machine and Fabricating Limited
 †Loder-Sutherland
 †MacMillan Bathurst Inc.
 †NSP, Division of NSP Inc.
 †NSP Inc.
 †Poly-Knots Inc.

†Red-D-Mix Concrete, A Standard Industries Company
 †Reliance Comm/Tec Canada
 †Ricwil Ltd.
 †Rooke Machine Ltd.
 †St. Thomas Times Journal, The
 †Schulman, A., Canada Ltd.
 †Therm-O-Disc (Canada) Ltd.
 †Topnotch Feeds Limited
 †Tru-Die Limited
 †Tuck Aluminum Limited
 †VARTA Batteries Ltd.
 †VME Equipment of Canada Ltd.
 †Walterscheid Agmaster Inc.
 †Yarmouth Metal Fabricators Ltd.

SANDWICH

See: Windsor.

SARNIA

†Abbott Boats Inc.
 †Air Products Canada Ltd.
 †Akzo Chemicals Ltd.
 †Alloy Fab Ltd.
 †Amoco Canada Petroleum Company Ltd.
 †BASF Canada Inc.
 †Cabot Canada Ltd., Carbon Division
 †Chemical Valley Insulation Services (19B7) Limited
 †Dow Chemical Canada Inc.
 †Entropex
 †Esso Chemical Canada
 †Feher Machine & Manufacturing Inc.
 †Fiberglas Canada Inc.
 †Flexitallic Services Canada Inc.
 †Frankel Steel Limited
 †Great Lakes Fabricating, a Division of Glascar Ltd.
 †Hans Das Electronics
 †Harris Steel Group Inc.
 †Hawes Frontier Printing Limited
 †IIC Industries Ltd.
 †Imperial Oil Limited
 †Keddco Mfg. Ltd.
 †Lambton Metal Works Ltd.
 †Liquid Carbonic Inc.
 †M.A.K. Enterprises Inc.
 †Miracan Ontario Ltd.
 †Muttart Builders' Supplies Limited
 †Nova Petrochemicals Division
 †Partek Insulations Ltd.
 †Polysar Limited
 †Red-D-Mix Concrete, A Standard Industries Company
 †Ross Steel Fabricators & Contractors
 †Sandrin Brothers Limited, Sarnia Machine and Welding Works
 †Sarnia, Observer, The, Division Thomson Newspapers Co. Ltd.
 †Sarnia Cabinets
 †Serviplast Inc.
 †Shell Canada Limited
 †Shelley Machine & Marine Inc.
 †Spiroco Company Limited
 †Structural Tech Corporation Ltd.
 †Suncor Inc.
 †T.R.E.L. of Sarnia Limited
 †TME Delta Inc.
 †Union Carbide Canada Limited
 †Welland Chemical Ltd.

SAULT STE. MARIE

†Algoma Ore Division, The Algoma Steel Corporation, Limited
 †Algoma Steel Corporation, Limited, The
 †Alick Publishing
 †Arc Tube Inc.
 †Blue Bird Bakery Limited
 †Canadian Shield Spring Water Company Ltd.
 †China Steel Limited
 †Crema Furniture Limited
 †DDI Seamless Cylinder International Inc.
 †Fitzpatrick, J.F., Industries Inc.
 †Great Lakes Power Limited
 †Henderson Metal Fabricating Co. Ltd.
 †Lajambe Forest Products Limited

†McLean, A.B., Ltd.
 †Michigan Maple Limited
 †Northern Breweries Ltd.
 †Ornamental Precast Ltd.
 †Permanent Concrete
 †Rector's Machine Shop Ltd.
 †Reiss Lime Company of Canada, Limited
 †Rico's Frozen Foods Ltd.
 †Roberts United Printing & Litho Inc.
 †Sault Star, The, a Division of Southam Inc.
 †Sling-Choker Manufacturing Limited
 †Soo Foundry & Machine (19B0) Limited
 †Superior Hardwood Veneers Limited
 †System International Machine Shop Limited
 †Union Carbide Canada Limited
 †Warren Paving & Materials Group Limited, The

SCARBOROUGH

See: Toronto (Metropolitan).

SCHOMBERG

†B.C. Instruments Inc.
 †Magnum Graphic Equipment Ltd.
 †Tipping Motor Bodies Ltd.

SCHUMACHER

†John's Neon Signs Ltd.
 †Porcupine Canvas Inc.

SCOTIA

†Supersign Company Limited, The

SCOTLAND

†Brant Flour Mills Ltd.

SEAFORTH

†Boilersmith Ltd.
 †Huron Canadian Fabricators Ltd.
 †Seaforth Creamery Inc.
 †Topnotch Feeds Limited

SEBRINGVILLE

†Nuhn Industries Ltd.

SELBY

†Rogers, W.M., Custom Mobile Concrete Ltd.

SHAKESPEARE

†Faromor Inc.

SEVERN BRIDGE

†Pioneer Handcraft Limited

SHALLOW LAKE

†Shouldice Cement Products Limited
 †Superior Precast

SHANTY BAY

†Controller Radiant Combustion Company Limited
 †Rustic Outdoor Supplies

SHELBURNE

†Femat Custom Fibreglass Mfg.
 †James Fibre-Glass Mfg. Co. Ltd.
 †Nordacom Publications Inc.
 †Shelburne Sunrooms

SHERIDAN PARK

See: Clarkson.

SHERKSTON

†Robinson's Marine Interiors Ltd.

SIMCOE

†Ball Packaging Products Canada, Inc.
 †Borg-Warner Automotive (Canada) Limited
 †Canada Wire and Cable Limited
 †Canadian Leaf Tobacco Co., Limited

†Canners Machinery Ltd.
 †Canvil, Ltd.
 †Cayuga Materials & Construction Co. Limited
 †Fiedler, R., Meat Products Ltd.
 †Great Lakes Design, Division of Great Lakes Pen & Pencil
 †Jax Mold and Machine Limited
 †Lynn Valley Cabinets Limited
 †Nabisco Brands Ltd
 †Paradise Winds
 †Rand Specialties Division of Great Lakes Pen & Pencil Co. Ltd.
 †Ranpro Inc.
 †RDS Data Group Inc.
 †SF Tubing Ltd.
 †Shell Canada Limited
 †Simcoe Reformer, The, A Division of Canadian Newspapers Limited
 †Smith, E.D., & Sons, Limited
 †Tobac Curing Systems, Limited
 †Turbon Plastic Inc.
 †West Machinery Co. Ltd.

SINGHAMPTON

†Pioneer Logs Ltd.

SMITHS FALLS

†Aerometals Inc.
 †Atco Controls Inc.
 †Bennett & Hanson Limited
 †Butterfield Division
 †Civic Brush Inc.
 †Danline Sweeper Brooms Ltd.
 †Flakt Canada Ltd.
 †Guildline Instruments Limited
 †Harmon (B5) Ltd.
 †Hershey Canada Inc.
 †Johnston Bedding Limited
 †Mason Boats Ltd.
 †Performance Printing Limited
 †Permanent Concrete
 †Rayproof Canada Limited
 †Smith, Irwin & Conley Limited
 †Somerville Packaging
 †Stanley Tools, Division of Stanley Canada Inc.
 †Venmar Inc.
 †Zontec Systems Inc.

SMITHVILLE

†BMI Refractories Inc.
 †Galaxy Pallets Limited
 †General Refractories Co. Of Canada Ltd.
 †Stanpac Inc.

SMOOTH ROCK FALLS

†Malette Inc.

SNELGROVE

†Peel Block Co. (19B7) Ltd.

SOMBRA

†Chinook Group

SOUTH PORCUPINE

†Placer Dome Inc.
 †Sling-Choker Manufacturing Limited

SOUTH RIVER

†Griffith Laboratories, Limited, The

SPENCERVILLE

†Hyndman Foods Ltd.

SPRAGGE

†Reiss Lime Company of Canada, Limited

STAYNER

†Reinhart Foods Div. of Reinhart Vinegars Limited

STEVENSVILLE

†Black Creek Metal Mfg. Enterprises Ltd.

Canada Packers Inc., Shur-Gain Division
 †Dart Foundries Limited
 †Energetic Metals Incorporated

STIRLING

Brown Shoe Company of Canada Ltd.
 †Stirling Creamery Limited, The

STITTSVILLE

†Carlstan Mfg. Co. Ltd.
 Dufferin Concrete Products Group
 †Fernbank Electronic Systems Ltd.
 †Gentian Electronics Ltd.
 †Lauryson Kitchens Ltd.
 †Love Printing Service Limited
 †M.E.L. Defence Products Ltd.
 Permanent Concrete
 †Stittsville Foundry Limited

STONEY CREEK

†Akzo Engineering Plastics Inc.
 †Alltype Metal Stampings Ltd.
 †Arcor PVC Windows Inc.
 †Artwin Products Limited
 †Arvin Air Systems
 †Arzon Ltd.
 †Associated Tool & Engineering
 †AW Compounders
 †Barlow Tool & Machine Limited
 Bartek Chemical Company Limited
 †Barton Metal Work Ltd.
 †BartonAir Fabrications Inc.
 †Bindery Services
 †Brabant Newspapers Ltd.
 †Canadian Curtis Refrigeration Inc.
 †Canadian Ferro Hot Metal Specialties Limited
 †Canadian Panels Ltd.
 †Carpenter Die Casting Co. Limited
 †Consumers Millwork Co. Limited, The
 †Cosmos Pattern Co. Ltd.
 †Cramaro Tarpaulin Systems Ltd.
 †D & D Custom Steel Products Ltd.
 †D.C. Chrome Division of Torcad Limited
 †Daly's Inc.
 †Davey Lumber and Building Supplies Inc.
 †Diana Dolls Fashions Inc.
 †Dixon Canada Inc.
 †Dominion Bag & Burlap Co.
 †Dynamic & Proto Circuits Inc.
 †E & V Precision Grinding Co. Ltd.
 †Epro Machine Ltd.
 †Fisher & Son Limited
 †Fruitland Tool and Mfg.
 †General Liquid Engineering Inc.
 †Greco Bros. Manufacturing Co. Ltd.
 †Grimsby Linen Manufacturers Limited
 †Grimsby Custom Tooling Limited
 GSW Water Heating Company
 †Gudgeon Cabinets Limited
 †Hamilton Plastic Fabricators (1980) Ltd.
 †Hamilton Thermal Specialties Ltd.
 †Hamilton Web Printing and Publishing Ltd.
 Harris Steel Group Inc.
 Hayes-Dana Inc., Truck Train Division
 †Hilec Incorporated
 †ICI Chipman, a Business of ICI Canada Inc.
 †IRD Mechanalysis Ltd.
 †Ivosevic Enterprises Inc.
 †Jones, Charles, Industrial Limited
 †Kan-Roll Shutters Ltd.
 Klockner-Moeller Ltd./Ltée.
 †Kott Group Inc., The
 †Kubes Steel Ltd.
 Levi Strauss & Co. (Canada) Inc.
 †M B Mould and Die Company
 †M M Products A Division of Mykolyn Enterprises Ltd.
 †McCabe Bros. Steel Inc.
 †MEP Manufacturing Limited
 †Micro Wire Products (1980) Ltd.
 †MJP Millwork Limited
 †Motivation Industrial Equipment Ltd.
 †Munck Cranes Inc.
 †Nella Cutlery Service (1983) Ltd.
 †Nelson Steel Division of Samuel Manu-Tech Inc.

Neo Industries
 †Newman Steel Ltd.
 †Novacro Machining Inc.
 †Ontario Ravioli Limited
 Orlick Industries Limited
 †Orlick Industries Ltd., Tool & Die Division
 †Partners Machine Shop Limited, The
 †Power Electronics, Services Division
 †Precision Pattern Works Limited
 Premier Group, The, Primeau Argo Block, Div. of Essroc Canada Inc.
 †Promold Corp.
 †Purity Zinc Metals Company Limited
 †R & S Technical Services Ltd.
 †Regional Die Casting Limited
 †Roediger, Joseph, Company Limited
 †Ryder, James A.
 †SAAB Industries
 Samuel, Son & Company Limited
 †Spectrum Tool and Die Corporation
 †Standard Engines
 †Stel-Tek Manufacturing Ltd.
 †Stoney Creek Dairies Limited
 Surftek Canada, a division of Hop Mac Inc.
 †Taalman Engineered Products Ltd.
 †Taylor Steel Inc.
 †Tektron Equipment Corporation
 †Teme Rebar Concepts Ltd.
 †Trade Flex Inc., Narrow Fabrics
 †Triton Corporation Canada Ltd.
 †TRW Canada Limited Carr Division
 †Turkstra Lumber Company Limited,
 Fairfield Glass Division
 †WABCO Division of Westinghouse Railway (Canada) Ltd.
 †Wentworth Industries Limited

STONEY POINT

†Beach Grove Foods Inc.

STOUFFVILLE

†Cook Canada Inc.
 †Detronics Ltd.
 Dufferin Aggregates
 †Erie Manufacturing Co. (Canada) Ltd.
 †Hatch, Stanley, Enterprises Ltd.
 †Hoover's, Earl, Machine & Welding Ltd.
 †McNeil Pharmaceutical (Canada) Limited
 †Penauta Products Inc.
 †Standard Pressure Pipe, A Standard Industries Company, Division of Lafarge Canada Inc.
 Standard Aggregates Inc.
 †Stouffville Machine Inc.
 †Upper Canada Post & Beam

STRAFFORDVILLE

†Bechard, G. & C. Sales & Services Ltd.

STRATFORD

†Allied-Signal Automotive of Canada Inc.
 †Beacon Herald of Stratford, Limited, The
 †Beaulieu of Canada Inc.
 †Blackstone Industrial Products Limited
 Cadbury Beverages Canada Inc., Mott's Division
 †Canadian Fabricated Products Division of Chrysler Canada Inc.
 †Canadian Hardinge Machine Tools Limited
 Chrysler Canada Ltd./Ltée.
 †Cleaver-Brooks of Canada Limited
 Crane Canada Inc.
 †Daco Laboratories Limited
 †Digital Dynamics Limited
 Dufferin Concrete Products Group
 †F A G Bearings Ltd.
 †FCF-Bowers Inc.
 †Fram Canada
 †Griffith Saddlery & Leather Limited
 Hanson-Mohawk Inc.
 Hanson Mohawk Incorporated
 †Hendrickson Canada Ltd.
 †International Artcrafts Co. Ltd.
 †Korlin Concentrates Division of Hamelin Group Inc.

†Kroehler Furniture Co., Division of
 Strathearn House Group Limited
 Krug Furniture Inc.
 †Little Lakes Machine & Tool Co., Limited
 †Lorentz Woodworking Limited
 †Magalloy Ltd.
 Manchester Plastics Ltd., Gananoque Division
 †National Engineering & Science Associates Inc.
 †Novatronics Inc.
 †Omex Inc.
 †Perth Metal Industries Division of Acustar Canada Inc.
 †Perth Precision Machining and Manufacturing
 †Pounder Brothers
 †Prestonia Office Products Limited
 †Qure Corporation
 †Reliance Electric Limited
 †Robica Manufacturing Ltd.
 Robin Hood Multifoods Inc.
 †Samsonite Canada Inc.
 †Schwitzer, A Household International Co.
 †Smith, A.O., Enterprises Ltd.
 Square D Canada
 †Standard Products (Canada) Limited
 Strathearn House Group Limited
 VicWest Steel
 †Woods, T.B., Canada Limited

STRATHCONA

Strathcona Paper Company, Division of
 Roman Corporation Ltd.

STRATHROY

Bowes Publishers Limited
 †Can Fab Strathroy Ltd.
 †Canfab Strathroy Ltd.
 †Centroy Assembly Ltd.
 †Embalex Ltd.
 Firan Corporation
 †Franklin Electric of Canada Ltd.
 †Gates Power Drive Products Ltd.
 †Karlton, Wilfred, Furniture Company Inc.
 †Lorlea Architectural Systems
 †Magnesium Products Ltd.
 †Mid-West Waltham Abrasive Co. of Canada Ltd.
 †Mid West Waltham Abrasives Co. fo Canada Ltd.
 †Nash, J & J, Industries Ltd.
 Ogilvie Mills Ltd.
 †Pollock Truck Bodies
 †Precision Tool and Machine Company, a division of 552174 Ontario Limited
 Red-D-Mix Concrete, A Standard Industries Company
 †Strathroy Glass Limited
 †Strathroy Age Dispatch Inc.
 †Strathroy Furniture
 †Streamline Copper & Brass Ltd.
 VicWest Steel
 †Wood-Lam Inc.

STREETSVILLE

†CTS of Canada Ltd.
 †Dominion Windows
 †Jannock Brick Ltd.

STURGEON FALLS

†Goulard Lumber (1971) Limited
 MacMillan Bloedel Limited
 †Savignac Custom Cabinet Mfg.

SUDBURY

†Abraflex Ltd.
 †B & D Portable Align Boring & Machining (451231 Ontario Ltd.)
 †Basco Steel Products Limited
 †Baycar Steel Fabricating Limited
 Boart Canada Inc.
 †Bristol Machine Works Limited
 †Burgess Power Train & Mfg. Inc.
 †Cambrian Glass Limited
 Canadian Liquid Air Ltd.

†Cecutti's Bakery Limited
 Cocoa-Cola Beverages
 Coloured Aggregates
 Eimco Jarvis Clark
 †Elasto-Valve Rubber Products Inc.
 †Ernie's Signs Limited
 †Gardner-Denver Canada Inc.
 †Ground Control (Sudbury) Limited
 Harris Steel Group Inc.
 Inco Alloys and Engineered Products
 Inco Limited
 †ITT Elliott
 †Mansour Mining Supply Inc.
 National Compressed Air Ltd.
 †Neelon Casting Ltd.
 †Nelson, G.M., Ltd.
 †Ni-Basin Equipment Inc.
 †Nickel City Steel Limited
 Northern Breweries Ltd.
 †Northern Canvas & Marine
 †Northway Metal Fabricators Limited
 Palm Dairies Limited
 Rematech Industries
 †Sling-Choker Manufacturing Limited
 †Speedy Radiator
 †Steelcraft Heat Treating Ltd.
 †Sudbury Truck & Trailer Centre Inc.
 †Sudbury Windows & Doors Manufacturing Ltd.
 †Sudbury Star
 †Trellex Ltd.
 †Vitto Brand Foods Limited
 Warren Paving & Materials Group Limited, The

SUMMERSTOWN

Dry-Con Inc.
 Richmond Die Casting Ltd.
 †Summerstown foundry Limited

SUNDERLAND

†Canadian Industrial Acoustics Inc.
 Dufferin Aggregates
 †Ontario Block & Tile Ltd.
 †Sunderland Creamery Ltd.
 †Woodshed, The

SUNDRIDGE

†Anderson Millwork Ltd.
 †Kent Trusses Limited
 Lajambe Forest Products Limited
 †Smokey Kettle Maple Company Limited

TARA

Champlain Industries Limited

TAVISTOCK

Hanson-Mohawk Inc.
 McCain Refrigerated Foods Inc.
 Martin Feed Mills Limited

TECUMSEH

See: Windsor.

TEESWATER

Gay Lea Foods Co-Operative Limited
 Premier Group, The, Primeau Argo Block, Div. of Essroc Canada Inc.

TEMAGAMI

†Milne, Wm., & Sons, Limited

THAMESVILLE

†Chatham Fabrics Limited
 Decra-Loc Paving Stone Products
 †Erickson, B., Manufacturing Ltd.
 †Gen-Mac Ltd.
 †Hubbell, E.S., & Sons Ltd.
 ICI Chipman, a Business of ICI Canada Inc.
 †Simpson, R.J., Manufacturing Company (Canada) Limited
 †TFI Plastic Mfg.Ltd.
 †Thamesville Metal Products Limited
 United Co-operatives of Ontario

THEDFORD

†Coulitis, George, & Son Limited

THESSALON

†Birchland Veneer Limited
†Lajambe Forest Products Limited
†Midway Lumber Mills, Limited

THORNBURY

†Craft Workshope Ltd., The
†Golden Town Apple Products Limited
†Teledyne Canada Mining Products

THORNHILL

†Adaptive Microelectronics Ltd.
†C C Chemicals Canada
†Canac Kitchens Limited
†Chocolates By Unicorn Fantasies Inc.
†Dodds Overhead Doors Limited
†Frank Bonigut Engraving
†Isotech Computer Industries
†Italdoor and Woodworking Ltd.
†Metarc Filler Metals of Canada Ltd.
†Microview Canada Ltd.
†Model Builders Supply
†Normac Kitchens Limited
†Northwest Auto Parts & Supplies
†Otterpaw Investments Ltd.
†Oxford Bicycles of Canada Inc.
†Park Plastic Products Ltd.
†Photovac Incorporated
†Raywal Ltd.
†Sciex, Division of MDS Health Group Limited
†Simpson, A.H., Industries Limited
†Skymatic Controls Inc.
†Tekno Plastics, Div. of Carousel Plastics Ltd.
†Uniform Tie Co. Ltd., The
†Valhalla Custom Homes Ltd.
†Weetabix of Canada Limited
†Wodex Technology Incorporated

THORNLOE

Ault Foods Limited
Mid-Canada Fiberglass Limited

THORNTON

†Alpine Springs Bottled Waters Inc.
†Dixon Valve & Coupling Limited
†Federal Foil Limited
†Flags Unlimited Inc.
†Graphic Apparel Inc.
†Pine By Munro, Inc.
†Thornton Steel Ltd.

THOROLD

†Beaver Wood Fibre Company Limited, The
†CVL Products Ltd.
Domtar Construction Materials
†Exolon-Esk Company of Canada Ltd., The
†Fantom Manufacturing Inc.
Fraser Inc.
General Chemical Canada Ltd.
Hayes-Dana Inc., Drive Train Division
Hayes-Dana Inc., Chassis Products Division
†Iafrate Machine Works Ltd.
†Interlake Steel Products Inc.
†Lamco International Die Cast Inc.
†Ontario March of Dimes
†Peninsula Alloy Inc.
Quebec and Ontario Paper Company Limited
†Riganelli's Bakery Limited
†Rymer Composites Manufacturing Inc.
Seneca Structural Installations, Inc.
†Walker Brothers Quarries Limited

THUNDER BAY

Abitibi-Price Inc.
Albright & Wilson Americas
†Armont Products Ltd.
Armtec
†Arnone's Cabinet & Builders Supplies Ltd.
†B & B Stone & Concrete Products Ltd.
†Bay Beverages Ltd.
†Bay Wood Processing Limited
†Blue Star Tent and Awning Co.
Canada Malting Co. Limited
Canadian Liquid Air Ltd.
Canadian Pacific Forest Products Limited
†Chronicle-Journal-Times-News
†Coastal Steel Construction Limited
†Colossal Metal Industries Ltd.
ComCor Chemicals Limited
Diachem Industries Ltd.
†Dingwell's Machinery & Supply Limited
†Fiberglass Reinforced Plastic Systems
General Scrap & Car Shredder Ltd.
General Chemical Canada Ltd.
†Great West Timber Limited
†Guide Printing and Publishing
Harris Steel Group Inc.
†Hill, George O., Supply Ltd.
†Holmes Roofing & Sheet Metal
†Industrial Hardwood Products Ltd.
†Irwin Ready Mix Concrete
†Kemp Fisheries Ltd.
†Lakehead Newsprint Limited
†Lehto Printers Limited
McAsphalt Industries Limited
†Miller Precast Ltd.
†North West Hydraulics Ltd.
†Northern Wood Preservers Inc.
†Northern Engineering & Supply Co., Limited, The
Northern Breweries Ltd.
†Northwest Culvert, Div. of Mills Industrial Supply (Thunder Bay) Ltd.
Nygard International Ltd.
Ogilvie Mills Ltd.
†Otto & Bayne Decorating & Floorcovering Limited
Palm Dairies Limited
Permanent Concrete
†Poli Fiberglass (1987) Ltd.
†Port Arthur Lumber & Planing Mill Limited
†Port Arthur Shipbuilding Company
Powell Equipment Limited
†Precious Purple Gemstones Ltd., Thunder Bay Amethyst Mine Panorama
†Provincial Papers, Port Arthur Division
Provincial Papers, Port Arthur Division
Reichhold Limited/Limitee
Rematech Industries
†Rugged Air Systems Limited
Sonoco Limited
†Superior Custom Trailers Ltd.
†Thunder Bay Northland Machinery (1987) Limited
Union Carbide Canada Limited
United Grain Growers Limited
†Unitized Manufacturing Limited
†UTDC Inc., Can-Car Thunder Bay Works
UTDC Inc.
†Vica (Canada) Manufacturing Ltd.
†Vulcan Machinery & Equipment Ltd., Manufacturing Division
Warren Paving & Materials Group Limited, The
†Woodside Machinist & Foundry Limited

TILBURY

†Allegretti Manufacturing Company (Canada) Inc.
†Ducana Building Products Ltd.
†Feldmann Window Manufacturing Limited
Fleetwood Metal Industries Limited
Hunt-Wesson Canada
†Meridian Mould & Tool Co. Ltd.
†Reliance Steel Fabricators Limited
Rockwell International of Canada Ltd., Automotive Operations
Siemens-Automotive Limited
†Steel Cylinder Manufacturing Limited
Woodbridge Group

TILLSONBURG

†Balazs Enterprises Ltd.
†Brazeway Canada, Inc.
†De Cloet Ltd.
†De Cloet Bayham Ltd.
†Denco Power Limited
†Eberhard Hardware Manufacturing Limited
†Fiber-Coat Manufacturing Limited
†Fleck Manufacturing Inc.
†Guardian Industries Ltd.
†Honeycomb Construction Services Limited
†Hoover Universal (Canada) Limited
†Hornsby Canvas & Tarpaulin Ltd.
†Jackson's Manufacturing and Machinery Ltd.
†Manchester Tank Canada Ltd.
†Mastico Industries Limited
†Parsigns Limited
RJR-Macdonald Inc.
†Sachs Automotive Components Inc.
†Standard Commercial Tobacco Company of Canada Ltd.
†Total Distribution Systems Ltd.
†Tripp-Vogt-Trottier Ltd.
TRW Canada Limited, Thompson Products Division
†Wedgee's Foods Inc.
†Wellmaster Pipe and Supply Inc.
†Williams Form Hardware & Rock Bolt (Canada) Limited

TIMMINS

Eddy, E. B., Forest Products, Forestry & Wood Products Ontario
Eddy, E. B., Forest Products Ltd.
Eplett Dairies Company Limited
Falconbridge Limited
†Hedman Resources Limited
†J.M. Ore Dressing Equipment Co. Ltd.
Linatex Canada Inc.
Luzenac Inc.
†McChesney Lumber Division - E.B. Eddy Forest Products Ltd.
†Malette Inc.
Northern Breweries Ltd.
†Norweb Incorporated
Permanent Concrete
†Porcupine Trailers Ltd.
†RLP Mechanical Ltd.
†Typo Press Ltd.

TIVERTON

Premier Group, The, Primeau Argo Block, Div. of Essroc Canada Inc.
†R K M Wood Products Limited

TORONTO (Metropolitan)

(Includes Agincourt, Don Mills, Downsview, Etobicoke, Islington, Milliken, North York, Rexdale, Scarborough, Toronto, West Hill, Weston and Willowdale)

AGINCOURT

Alumicor Limited
†Bestway Kitchens Ltd.
†C.J. Rush, A division of Derlan Manufacturing Inc.
†Cana Foam Products Limited
†Canada Publishing Corp.
†Canadian Alcohol Company, Div. of Calsco Solvents Limited
†Canadian Pipe and Steel Fabricators
†Canadian BBR (1980) Inc.
†Carswell, A Division of Thomson Canada Limited
†Commander Business Furniture Inc.
†Commodore Business Machines Limited
†Curba-Tec Inc.
†Design Furniture Mfg. Ltd.
Dufferin Concrete Products Group
Estée Lauder Cosmetics Ltd.

†Ewing, John, & Co. Inc.
†F.E.D. Filtration Engineering and Design Ltd.
†Fiba Canning Inc.
†GEF Wire Products Ltd.
†Gem Tooling Company Limited
†IGI International Waxes
†Integrated Plastics Limited
†International Store Fixtures Limited
†International Waxes Limited
†Jones Wood Industries Inc.
†Key, W.R., Limited
†Koch Engineering Company Limited
†Linwo Industries division of Harcros Chemicals Canada, Inc.
†Maccaferri Gabions of Canada Ltd.
†Magic Foil Ltd./Ltée.
†Makino Metal Ltd.
†Midas Canada Inc.

†Pegasus Industrial Specialties Ltd.
†Penpal Pen Corporation
†Pippin Publishing Ltd.
†Plymouth Tool & Stamping Ltd.
†Reinhart Foods Div. of Reinhart Vinegars Limited
†Renown Steel
†Romax Tool Corporation
†Scarborough Canvas Fabricators Ltd.
†Stefco Ltd.
†Suburban Metal Industries Limited
†Swico of Canada - Div. of Swedish Industrial Corporation of Canada Ltd.
†Synthane-Taylor (Canada) Ltd.
†Triple-A Manufacturing Co. Ltd.
†Walker-Atlantic Glass Ltd.

DON MILLS

Adams Engraving Limited

†Advanced Car Specialties Ltd. (A.C.S.)
†Advanced Monobloc Inc.
†Akzo Coatings Ltd.
†Applied Physics Specialties Ltd.
†B & B Design Associates
†Balmer Studios Inc., The
†Bechtel Canada Inc.
†Best, T.H., Printing Company Limited
†Bond-Boyd & Co., Limited
†Buhler (Canada) Inc.
†Canada Colors and Chemicals Limited
Canada Dry
†Canada Wire and Cable Limited
†Canadian Printco Limited
†Cape, E.G.M., & Company Ltd.
†CBS Records Canada Ltd.
†CCH Canadian Limited
†Church & Dwight Ltd./Ltée
Data Business Forms

†Davis and Henderson Ltd.
 †DCA Canada Inc.
 †Display Service Company Inc.
 †Don Park Inc.
 †Drysdale Tree Farms Ltd.
 †Excelsior Glass Limited
 †FRC Composites Limited
 †Fromson Heat Transfer, A Division of Chemetics Int'l Co. Ltd.
 †GBC Canada Inc.
 †General Publishing Co. Limited
 †Grand & Toy Limited
 †Grenville Designers & Printers
 †H. & S. Reliance Limited
 †Hanna Design
 †Harper & Collins Books of Canada Limited
 †Henderson, Elen, Ltd.
 †Hunt-Wesson Canada
 †IBM Canada Ltd.
 †Industrial Electro-Plating, Division of Everest & Jennings Canadian Limited
 †Ingram & Bell Inc.
 †Keeno Corporation
 †Kelp Products International
 †Keramchemie Inc.
 †Kraft General Foods Canada
 †Kretschmar Inc.
 †Leigh Instruments Limited
 †Leitch Video International Inc.
 †Lynch, W. T., Foods Limited
 †Maclean Hunter Limited
 †Merry Packaging
 †Millbrook Industries Limited
 †Multilite Products
 †National Guardian Security Services Inc.
 †Nestlé Enterprises Limited
 †Nestlé Foodservice
 †Ortho Diagnostic Systems Inc.
 †Ortho Pharmaceutical (Canada) Ltd.
 †Pathex International Ltd.
 †Pebra Inc.
 †Potter Electric Signal & Manufacturing Ltd.
 †Power Pry Corporation
 †Pringle & Booth, Limited
 †Protectolite Inc.
 †Richvale Block and Ready-Mix
 †Robertson, H.H., Inc., Sentinel Architectural Division
 †Rous, Mann & Brigdens Limited
 †Scepter Manufacturing Company Limited
 †Schwarzkopf Ltd.
 †SEL Division, Alcatel Canada Inc.
 †Siffari Jewellery Co. Limited
 †Snelgrove, C.R., Co. Leigh Instruments Ltd., Component Division
 †Southam Business Information and Communications Group Inc.
 †Stone County Specialties Inc.
 †Taylor Soaps-Perfumes Limited
 †Thermidaire Corporation (1974) Limited
 †Thistle Printing Limited
 †Thorn Press Limited
 †Upjohn Company of Canada, The
 †Versatel Corporate Services Ltd.
 †Wrigley Canada Inc.

DOWNSVIEW

†A & A Screen Print Ltd.
 †A.B.S. Woodworking Limited
 †A.G.T. Photomount Company
 †Acrylic Fabricators Ltd.
 †Acrylicraft Creations Limited
 †ADI Diagnostics Inc.
 †Advertising Plastics Manufacturing Ltd.
 †AFCO Hydraulic Industries
 †AFG Glass Inc.
 †Albany Pump Co. Ltd.
 †Allcraft Products Limited
 †Aluma Systems Corp.
 †Aluminum & Glass Mart Ltd.
 †Amitex Manufacturing Co.
 †Amsler-Morton Canada Div of Lee Wilson Eng. Co. of Canada Ltd.
 †Anagama Industries Inc.
 †Anchor Precision Screw Products Inc.
 †Anchorman Fasteners Ltd.
 †Anna Knitwear Limited

†Apex Furniture Manufacturing Company Ltd.
 †Appleton Papers Canada Ltd.
 †Aptec Engineering Limited
 †Arch Industries
 †Armand Furniture Design Ltd.
 †Arthur Press (1978) Limited, The
 †Artmark Engraving Ltd.
 †Arts Metal Finish, Division of Manzoli Bros. Ltd.
 †Asco Manufacturing Ltd.
 †Astro Sportswear Ltd.
 †B.R.K. Manipek Ltd.
 †Ball, Arthur R., Co. Ltd.
 †Barclay Horticulture Mfg. Ltd.
 †Bardeau Furniture & Equipment Ltd.
 †Beautiline Systems Limited
 †Beck Electric Manufacturing Co.
 †Belmont Press Limited
 †Best-Made Toys Ltd.
 †Bevel Stamping Company, Limited
 †Bic Inc.
 †Bio Nuclear Diagnostics Inc.
 †Boeing Canada, de Havilland Division
 †Braemore Convertibles Limited
 †Burnside Equipment Limited
 †BVA Architectural
 †C. & P. Woodworking
 †C.B. Metal Industries Inc.
 †Can Vac Vacuum Plating & Metalizing Inc.
 †Canadian Games Company Limited
 †Canadian A.S.E. Limited
 †Canadian Drapery Hardware Ltd.
 †Canadian Mantel & Stone Co. Limited
 †Cathco
 †Caulfeild Apparel Group Ltd.
 †Century Neckwear Mfg. Ltd.
 †Chieftain Products Inc.
 †Circuitron Inc.
 †Coleman, W.A., Metal Products Ltd.
 †Compass Plastics Limited
 †Con-Tor Seats Ltd.
 †Conspec Controls Ltd.
 †Corrosion Service Company Limited
 †Cozy Bedspreads Mfg. Ltd.
 †Creative Custom Furnishings
 †Crest Industries Div. of Lynian Ltd.
 †Crimp Circuits Inc.
 †Crown Food Service Equipment Ltd.
 †D.G. Jewellery of Canada Limited
 †Daco Manufacturing Ltd.
 †Daytech Mfg. Ltd.
 †Del Mar Clothes
 †Delta Engravers (1988) Inc.
 †Denwood Craft Ltd.
 †Dufferin Aggregates
 †Dufferin Concrete Products Group
 †Economy Store Fixtures Limited
 †Edgewood Furniture Limited
 †Edwards-Day Inc.
 †Electronic Health Machines Inc.
 †Embury Company
 †Eriez of Canada Limited
 †Esperia Machine Corp. Limited
 †Exactpress Inc.
 †Excelle Brand Food Corporation
 †Experimental Tool & Manufacturing Limited
 †EZ Paints, Canada
 †Ferrar-Wild Inc.
 †Finch Centre Draperies Ltd.
 †Fine Bracelet Co.
 †First Web & Litho Limited
 †Fischer & Porter (Canada) Limited
 †Fortress Scientific Limited
 †Frameguild Mouldings Limited
 †Futur Pak Systems Inc.
 †Gadi-Hoz Photographics
 †Globe Graphic Communications Inc.
 †Globe Spring & Cushion Co. Ltd.
 †Glove World Mfg. Co. Ltd.
 †Goodman Mattress Ltd.
 †Grand Dukes Furniture Limited
 †H & M Tool & Die
 †H.B. Fuller - Monarch, Inc.
 †H.H. Metal Stamping Co.
 †Halcyon Waterbed Inc.
 †Hambleton Enterprises Inc.

†Heeshade
 †Hemispheres International Mfg. Co.
 †Hennick, Nathan, & Co. Ltd.
 †Hospital & Kitchen Equipment Limited
 †House of Braemore Division of Strathearn House Group Ltd.
 †Howell Printing Company Limited
 †Hydracine Fluid Power Ltd.
 †I.P.E.C. Industrial Controls Ltd.
 †ILP Manufacturing Inc.
 †Incredible Printing Co. Inc., The
 †Industrial Instrument Co.
 †Inline Systems, A Division of Next Office Systems Inc.
 †International Counter Tops Ltd.
 †International Verifac Inc.
 †Itacast Jewellery Mfg. Product
 †J.K. Associates
 †Jems Manufacturing Inc.
 †Jolyn Jewellery Inc.
 †K. K. Precision Parts Ltd.
 †Kawneer Company Canada Limited
 †Kaybar Fluid Power Limited
 †Kobi's Cabinets Limited
 †Komfort Kitchens Ltd.
 †L & M Manufacturing Co.
 †L.A. Fuchs Machine Shop (1989) Ltd.
 †L.A. Reeves Inc.
 †Lanico Industries Limited
 †Lee Wilson Engineering Company of Canada Limited
 †Libman & Company Ltd.
 †M. W. Metal Spinning & Stamping Co. Ltd.
 †M.B.M. Tool & Machine Company Limited
 †M.C. Machine & Tool Co. Ltd.
 †McDermid, Earl C., Ltd.
 †McDoors & Closets Inc.
 †Machining Design Associated Ltd.
 †McLean Converting Company Ltd.
 †Mar-Del Shade Co.
 †Mechanical & Industrial Design
 †Mega Jewelry Group Inc.
 †Metal-Fab Services Ltd.
 †Micro Machine and Tool Company
 †Mirtone Industries Limited
 †Model Jewellery Mfg. Co. Ltd.
 †Modenco Ltd.
 †Modudata Systems Limited
 †Multicyl Company Limited, The
 †Multitone Electronics Limited
 †Murray Uniform Inc.
 †Mursatt Chemicals Limited
 †Muscle-Tech Inc.
 †Myles, Lou, Manufacturing Limited
 †National Picture & Frame (Central) Ltd.
 †National Sample Card Co. Ltd.
 †National Press Limited, The
 †National Machine Products Inc.
 †Neat Woodwork & Display Ltd.
 †Netron Inc.
 †Newport Chesterfield Co.
 †Nilcro Tool & Manufacturing 1983
 †Northern Eureka Refrigeration Co. Ltd.
 †Nu-Dell Plastics of Canada Limited
 †Oakwood Air Conditioning Ltd.
 †Oakwood Lumber & Millwork Ltd.
 †Ohmtek Products Ltd.
 †Olympiad Jewellery Tool & Die Company Limited
 †A-1 Uniform Co. Ltd. C/O Tailored Uniforms Ltd.
 †Ontario Cork Co., Limited
 †Opal Manufacturing (1989) Ltd.
 †Optech Incorporated
 †Padlock Distributors
 †Park Avenue Drapery Ltd.
 †Pattern Castings Ltd.
 †Pegasus of Canada
 †Phakosystems Inc.
 †Pierce-All Canada Limited
 †Plaza Fibreglass Manufacturing Ltd.
 †Pola Machine Limited
 †Polytarp Products
 †Postrite Systems Limited
 †Pre Fab Cushioning Products Ltd.
 †Premier Group, The, Primeau Argo Block, Div. of Essroc Canada Inc.
 †Printrite Graphics Limited,

†Product Design (1980) Ltd.
 †Progress Packaging Limited
 †Provincial Frames (1976) Ltd.
 †Quadrant Industries Ltd.
 †Queen City Bedding Co. Limited
 †R. L. Components Ltd.
 †Range Plastics Limited
 †Rayonics Scientific Inc.
 †RCP Inc.
 †REF Automation Limited
 †Regal Monitors Inc.
 †Regency Plastics Company Ltd.
 †Research Foods Limited
 †Rieger Flexo & Gravure Ltd.
 †Rieger Printing Ink Co. Ltd.
 †Riviera Manufacturing Company, Division of Gauthier Vinyl Products Limited
 †Robinson Stainless Steel Food Equipment Ltd.
 †Romantic Night by Lilianne Inc.
 †Rotork Controls (Canada) Ltd.
 †Royal Manufacturing Company
 †Rust-Oleum (Canada) Ltd.
 †Sandler, S.R., Foods Inc.
 †Sata Manufacturing Limited
 †Scale Models 1984
 †Seeley & Co., (Canada), Limited
 †Seta Import Export Ltd., La
 †Sew-Rite Manufacturing Co. Ltd.
 †Sharpco Canada Ltd.
 †Shirt Craft Incorporated
 †Sinclair & Valentine Inc.
 †Skyline Manufacturing Limited
 †Snow Wear Mfg. Co. Ltd.
 †Stargems Incorporated
 †Strathearn House Group Limited
 †Stryco Wire Products Ltd.
 †Sullivan Strong Scott
 †Superior Wire Works Inc.
 †Superkwik Printing/Copying
 †Superstyle Chesterfield Co. Ltd.
 †Sybron Chemicals Canada Limited
 †Tailored Uniforms
 †Tavares Fine Furniture Mfg.
 †Tectrol, Inc.
 †Teknion Furniture Systems, Inc.
 †Temspec Inc.
 †Thompson, P.F., Associates (Canada) Inc.
 †Timeless Furniture Designs Inc.
 †Tribar Industries Inc.
 †Troister & Company
 †Troy Control Systems Inc.
 †Tucker Plastics Inc.
 †Tuline Division of Xomox Canada Limited
 †UTP Welding Materials of Canada Ltd.
 †V.N. Custom Metal Inc.
 †Vanguard Mouldings Inc.
 †Vieira Accurate Machining
 †Vitafoam Products Canada Ltd.
 †Westhill Dairy Inc.
 †Wings Neckwear Ltd.
 †Wire Mesh Belt Co. of Canada Ltd., The
 †Woodbridge Moulded Products Limited
 †Woodbridge Group
 †Xomox
 †York Mfg. & Silk Screening Co.
 †Young Flexographic Limited
 †2 & 7 Trading Inc.

EAST YORK

H. & S. Reliance Limited

ETOBICOKE

Alphaform Exhibits & Design Inc.
 †Antonacci Clothes Inc.
 †Art Stamp & Seal Company, Div. of Sterling Marking Products Inc.
 †Atlas Door Co. Ltd.
 †Ault Foods Limited
 †Batsco Uniforms Limited
 †Beatrice Foods Inc.
 †Bernardin Of Canada
 †Bernzomatic (A Division of Newell Industries Canada Inc.)
 †Biltrite Industries Division of Biltrite Rubber (1984) Incorporated
 †Bohne Spring Industries Limited

†Canada Malting Co. Limited
 †Canada Wire and Cable Limited
 †Canadian Air Compressor Ltd.
 Carbon and Filtration Products Company,
 Division of Pertamina-Tentar Inc.
 †Casco Inc.
 Chrysler Canada Ltd./Ltée.
 †Commercial Graphics, Limited
 †Consumers Packaging Inc.
 †Continental Controls Limited
 †Cook Printing Canada Limited
 †Corporate Foods Ltd.
 †Counselor
 †Cummins Ontario Inc.
 †Danbel Industries Inc.
 †Debrah-Anson Group Inc.
 †Decoustics Limited
 DeSoto Coatings Limited
 Domecrete Canada Ltd.
 †Domtar Chemicals Group
 Domtar Packaging, Corrugated Containers
 Division
 Dufferin Aggregates
 Dufferin Concrete Products Group
 †Electrolyser Corporation Ltd., The
 †Embassy Food Specialties Ltd.
 †Exide Electronics Canada, Inc.
 †Fairview Fittings & Manufacturing Limited
 †Falk Canada Inc.
 Flextile Ltd.
 GEC Alsthom International Inc.
 †GEC Diesels - Division of GEC Alsthom
 International Inc.
 †Gemtex Company Limited
 †Gerber (Canada) Inc.
 †Goodyear Canada Inc.
 Grant Emblems Ltd.
 †H.G. Engineering
 †Harcourt Brace Jovanovich Canada
 †Hershey Canada Inc.
 †Hollister-Stier Division of Miles Canada
 Inc.
 Industrial Containers Ltd.
 †Irwin Seating Canada Ltd.
 †Isolation Systems Ltd.
 †Jancox Metal Products Inc.
 †Kellogg Canada Inc.
 †Knappe and Vogt Canada Inc.
 †Labatt's Ontario Breweries (Division of
 Labatt Brewing Company Limited)
 †Lennox Industries (Canada) Limited
 †Litton Systems Canada Limited
 †Livingston Group Inc.
 †Lunkenheimer Tubecraft Canada Ltd.
 †McGuinness Distillers Limited
 MacMillan Bathurst Inc.
 †Manson Insulation Inc.
 †Manville Canada Inc.
 †Marshall Steel Limited
 MBM Ceramics 1983 Division of Caddiford
 Investments Ltd.
 †Metalcraft Spinning & Stamping (Toronto)
 Ltd.
 †Miles Canada Inc., Diagnostics Div.
 †Miles Canada Inc.
 †Miles Canada Inc., Pharmaceutical
 Division
 †Miles Canada Inc., Biotechnology Group
 †Miles Canada, Inc., Consumer Household
 Products Division
 Miller Plastics Ltd.
 †MRO Publishing Inc.
 Multi-Glass Insulation Ltd.
 †Muttart Builders' Supplies Limited
 †Mylex Limited
 †Nahanni Steel Products Inc.
 †National Pad Division of Canada Hair Cloth
 Co. Limited
 †Northern Pigment
 Northern Fortress Limited
 †Nutone Electrical Inc.
 Poppa Corn Company Ltd.
 †R & V Insulating Glass Co. Ltd.
 †Rexo-Therm of Canada Limited
 †Reynolds Aluminum Company of Canada
 Limited, Container Division
 †Richards-Wilcox Canada Inc.
 †Samuel Manu-Tech Inc.

Sidbec-Dosco Inc.
 †Sondoler Photo Gems Ltd.
 †Spaulding Composites Company of
 Canada, Ltd.
 Sunbeam Corporation (Canada) Limited
 †Tampar Canada, Div. Canon Inc.
 †Tayco Panelink Ltd.
 †Toronto Redi Strip Ltd.
 †Ultimate Canada Inc.
 †United Pumps of Canada Limited
 †Upper Crust Production Co. Inc.
 †Wade International, Division of Zurn
 Drainage & Control Systems Ltd.
 †WD-40 Products (Canada) Ltd.
 †WRD Manufacturing Ltd.
 †Wylie, Glenn J., & Associates Ltd.
 †Zurn Drainage and Control Systems Ltd.
 †Zygo Mould, Limited

ISLINGTON

†Albright & Wilson Americas
 †Bowes/Chocolate Products Companies
 †Carbon and Filtration Products Company,
 Division of Pertamina-Tentar Inc.
 †Enercorp Instruments Ltd.
 †Lake Simcoe Enterprises Limited
 †Tasty Chip Steak Products Limited

MILLIKEN

†Industrial Moulds Limited
 †Modern Railings & Metalcraft Ltd.
 †Reliable Laminating Limited
 †Vital Automotive Systems Inc.

NORTH YORK

†Accurate Rotal Co. Limited
 Advanced Fiberoptic Technologies
 Corporation
 †Aluminum Mold & Pattern Inc.
 †Canadian Stopwatch Co.
 †Canadian Clock & Timer Industries
 †Canadian Home Products Limited
 †Cantel
 †ICI Canada Inc.
 †Communications Division of Canada Wire
 and Cable Limited
 †Cornwall Chemicals Limited
 †Davis and Henderson Ltd.
 Don Park Inc.
 Dylex Limited
 †Heinz, H. J., Company of Canada, Ltd.
 †Honeywell Limited/Limitée
 †Hutchinson Industries
 †JJAF Countertops Inc.
 †Jonas & Erickson Software Technology Inc.
 †Marshall Ventilated Mattress Company
 Limited
 †Master Down Products, Division of 537567
 Ontario Limited
 †Motorola Canada Limited
 †MSA Canada Inc.
 †Nelson's Dairy
 †Olde York Chair Ltd.
 †Park Avenue Jewellers Ltd.
 †Paterson Products Inc.
 †PMI Food Equipment Group Canada
 †Posi-Slope Ent. Inc.
 †Quality Circuits Manufacturing Limited
 †Rainbow Aluminum Products Limited
 †RIM Corporation
 †Rothmans, Benson & Hedges Inc.
 †Steep Rock Resources Inc.
 †Suncor Inc.
 †System 4 Limited
 †Taro Pharmaceuticals Inc.
 †Unisys Canada Inc.
 †VARTA Batteries Ltd.
 †Victory Group, The
 †Volvo Canada Ltd./Ltée.
 †Wyeth Ltd.
 †Xerox Canada Inc.

REXDALE

†ABC Plastic Moulding
 †ABF Business Forms Limited
 †Acadian Platers Co. Ltd.

†Acro Gasket Industries Ltd.
 †Acutronix Corporation
 †ADI Diagnostics Inc.
 †Air Correction Canada
 †Akryl Industries Inc.
 Akzo Coatings Ltd.
 †All Custom Gasket & Materials Limited
 †Almak Machine
 †Alumicor Limited
 †Andec Mfg. Ltd.
 †Anker-Holth Limited
 †Anti-Friction Enterprises Ltd.
 †Argosy Bearing/Torrington
 Arlat Inc.
 †Aro Canada Inc.
 †Attwell Plastics
 †Automatic Staple Manufacturing Inc.
 †Autotek Electroplating Inc.
 †Avery Label Systems, Inc.
 †Ball Packaging Products Canada, Inc.
 †Barringer Research Limited
 †Beith, N.W., Co. Limited
 †B-K Pneumatic Inc.
 †Brady, W.H., Inc.
 †Bristol Babcock
 †Brooks Technology Company
 †Bryston Ltd./Ltée.
 Building Products of Canada Limited
 †C B Marble Craft Ltd.
 †Cadillac Plastic, Div. of Day International
 (Canada) Limited
 †Calmar Plastics Limited
 †Can Car Division, Hawker Siddeley Canada
 Inc.
 †Can-Sling Limited
 †Canada Dry
 †Canadian Atlas Furniture Inc.
 †Canadian Pipe Supply Ltd.
 Canadian Pacific Forest Products Limited
 †Canadian Sample Company Division of
 Grosnor of Canada
 Canron Inc.
 †Canron Inc., Eastern Structural Division
 Canron Pipe
 †Cantar Corporation
 †Canusa, a Division of Shaw Pipe Protection
 Limited
 †Capital Disposal Equipment Inc.
 †Carbon Steel Profiles Limited
 †Casting Technologies
 CCL Custom Manufacturing Division
 †Central Precision (1988) Limited
 †Central States Can of Canada Limited
 †Chemacryl Plastics Limited
 †Chromalox Inc.
 CKF Inc.
 †Clark, Kennedy Co. Ltd.
 †Clarke Floor Equipment Canada Ltd.
 †Clarke Lithographing Limited
 Clarus Corporation
 †Cleveland Twist Drill (Canada) Ltd.
 †Coles Publishing, a Div. of Coles
 Bookstores Ltd.
 †Colmar Ink & Chemical Corporation
 †Communications Technology (Canada) Ltd.
 †Conrex Steel Ltd.
 Consumers Packaging Inc.
 †Continental Decal Industries Inc.
 †Convay Systems Limited
 †Copeland Laboratories
 †Cornelius Manufacturing Company Limited
 †Corundol Environmental Ltd.
 †Covermaster Inc.
 †Crosslink Technology Inc.
 †Curtis Industries of Canada Limited
 †Cutter Laboratories Division of Miles
 Laboratories Ltd.
 †Cutting Limited
 †Cutting International Limited
 †Data Circuits, Division of Computer Logics
 †Dayton Superior Canada Ltd.
 †Deco Adhesive Products (1985) Limited
 †Dick, A.B., Company of Canada, Ltd.
 †DoALL Canada Inc.
 †Dominion Screw Co. Limited
 Don Park Inc.
 †Dougall, J.O., Limited
 †Drawing Centre, The

†DRG Globe Envelopes
 †Echlin Canada Inc.
 †EEV Canada Ltd.
 †Embalmers' Supply Co. of Canada Ltd.,
 The
 †Equatorial Canada Limited
 †F.H. & Sons Manufacturing Ltd.
 †Fairlee Fruit Juice Ltd.
 †Feature Foods Limited
 †Ferranti-Packard Transformers
 †FESTO Inc.
 †Fitzgerald McAvoy Wire Goods Limited
 †Fleischmann's Yeast Limited
 Flygt Canada
 †Frommelt Industries of Canada Inc.
 †Garrett Canada
 †Gaylord Marketing Communications Ltd.
 †General Mills Canada, Inc., Consumer
 Foods Division
 †Genpak Toronto-Division of Hamelin Group
 Inc.
 †Glass-Cell Fabricators Ltd.
 †Graphitech Inc.
 †Grinding Specialties Co. Ltd.
 †Grosnor of Canada Limited
 †Hamilton Kent of Canada Ltd.
 †Handy & Harman of Canada, Limited
 †Hardwick & Florian Windows (1979) Ltd.
 †Huck Manufacturing Company (Canada)
 Ltd.
 †Identicaid Limited
 †Identifab Industries Limited
 †Imperial Tool & Die Limited
 Ingersoll-Rand Canada Inc.
 Inland Plastics Ltd.
 †Innova Envelope, a Div. Abitibi-Price Inc.
 †Izon Industries Inc.
 †J & S Precision Ltd.
 †Jacuzzi Canada, Division of Hanson Kidde
 Canada Inc.
 †Jannock Steel Fabricating Company
 †Jig Boring Services Ltd.
 †Johnston Pump of Canada Inc.
 †Kamro Lighting Products Ltd.
 †Kanata Electronic Services Ltd.
 †Kinetics Furniture
 †Kop-Flex Canada, Limited
 †Kruger Inc., Packaging Division, Toronto
 Lallemand Inc.
 †Lam-Wood Products Inc.
 Lawrason's Chemicals Ltd.
 †Lawter International (Canada) Inc.
 †Leader Fan Industries Ltd.
 †Leader Packers Div. of 398863 Ontario
 Inc.
 †Leco Films
 †Lenworth Metal Products Limited
 †Lovat Tunnel Equipment Inc.
 †Macfarlane Nameplate & Anodizing Inc.
 Maclean Hunter Limited
 MacMillan Bathurst Inc.
 †Marcam Printers & Office Supplies Ltd.
 †Maremont Exhaust Products
 †Markland Specialty Engineering Ltd.
 †Marmac Limited
 †Masland Carpets of Canada Limited
 †Melitta Canada Inc.
 †Metal Koting Continuous Colour Coat Ltd.
 †Mia Chemical, Division of Fiberglas Canada
 Inc.
 †Micheline Lamp Shades Studio Ltd.
 †Milton Lithography Ltd.
 †Miranda Aluminum Products Ltd.
 †MLM Flour Products
 †Modern Wrappings Limited
 Modine of Canada, Ltd.
 †Monarch Fine Foods
 †Morgese, Soriano Co., Limited
 †Mosun, Soheil, Limited
 †MSB Plastics Mfg. Ltd.
 †National Concrete Accessories/Acro-
 Richmond
 NCR Canada Ltd./Ltée.
 †NCR Systemedia Group, a Division of NCR
 Canada Ltd.
 †NEI Canada Limited
 †Nelson Stud Welding Division T.R.W.
 Canada Ltd.

Nestlé Enterprises Limited
Nestlé Foodservice
†Norfield Business Systems Division of The
Bulman Group Limited
†Norseman Plastics Ltd.
†NVF Industries of Canada Limited
†Olofstrom Automation Ltd.
†Olympic Metal Products
†Ontemp Industrial Ovens Ltd.
†P R C Canada Inc.
†Parker + Amchem Canada
Paulin, H. & Co. Limited
†Payne Metal Enterprises Ltd.
†Pepes Mexican Foods Inc.
†Perrin Industries Ltd.
†Pharmaglobe Laboratories Ltd.
†Phillips, G. E., Ltd., Industrial Metal
Spinning
†Photo Engravers and Electrotypers Limited
†Plan Hold Canada Inc.
†Plastisonics Equipment Ltd.
†Plate-Way Limited
†Pleasant Mfg. Co. Ltd.
†Pleuger of Canada Ltd.
†Poli-Twine/Novastran, A Division of TecSyn
Canada Limited
†Polyhouse
†Portion Packaging A Member of the
Consumers Packaging Group
†Power-Wash Equipment Company Limited
†Precision Engineering Co. Division of Peco
Tool & Die Ltd.
†Proton Foods Limited
†Pure Metal Galvanizing Div. P.M.T.
Industries Ltd.
†Q Composition Inc.
†Ray Plastics Limited
†Raypak Thermonics (Canada) Limited
†Raywares
†Recoplast Ltd.
†Research Development Industries Ltd.
†Rexdale Precision Milling Ltd.
†Rexdale Tooling Industries
Reynolds Aluminum Company of Canada
†Richmond Carpet Mill
Richvale Block and Ready-Mix
†RNG Equipment Inc.
†S & C Electric Canada Ltd.
†S B S Products, Inc.
†Safeset-BDS
†Salem Industries Canada Limited
†Santa Maria Foods Ltd.
†Schweppes Division Cadbury Schweppes
Canada Inc.
†Select Brushers Inc.
†Senco Products (Canada) Limited
†Senett Control Co. Ltd.
†Shawflex Inc.
†Sherwood Windows Limited
Sico Inc.
†Siebe North Canada Ltd.
†Simonsen, Knud, Industries Ltd.
†Sinkor Co. Ltd.
†Sound Solutions Systems Inc.
†Star Bedding Products (1986) Ltd.
†Sun Crest Company Of Canada
†Supreme Tooling Group
Systems Business Forms Limited
†Tecnativ Inc.
Tecsyn International Inc.
†Teledyne Canada Harfac McKay
†Temple Wire Products Limited
†Toronsteel
†Toronto Fastener Industries
†Toronto Glass & Mirror Limited
Townsend Division of Textron Canada
Limited
†Townsend Triad, Div. of Textron Canada
Ltd.
†Tradesco Mold Limited
†Trimfit Company Ltd.
†Ultra Form Mfg. Co. Ltd.
†United Dominion Industries Limited
†United Tire & Rubber Co. Ltd.
†Universal Welding Alloys Ltd.
†Universal Flavors Canada, Inc.
†Vaughan Metal Polishing Co. Ltd.
†Vickers S.Y.S. Inc.

†Victaulic Co. of Canada Limited
†Volume Metric Systems Ltd.
Vulcan Packaging Inc.
†Wainbee Limited
†Waldec of Canada Limited
†Wallcrown Limited
†Warren Paving & Materials Group Limited,
The
†Waterline Products Co. Limited
†Webb Rivet & Fastener Co. Ltd.
†Western Tarpaulin & Textiles Limited
†Weston Metal Fabricators Limited
†Weston Ornamental Iron Works Limited
†White Lamb Finlay Ltd.
†Wiley, John & Sons Canada Limited
Xentex Chemical Industries Inc.
†Xtek Canada Ltd.
†York Litho
†Zenith Screw Company Limited

SCARBOROUGH

†A & A Jewellers Ltd.
†A/D Exterior Wall Systems Inc.
†A.B. Machine Co. Ltd.
†A.T. Designs Insignia Ltd.
ABB (Asea Brown Boveri Inc.)
†Accent Jewellery Ltd.
†Acco Plastics Ltd.
†Accurate & Automatic Scale Companies
Ltd.
†ACF Flexible Inc.
†Acme Slate & Tile Company Limited
†Acme Strapping Inc.
†Acro Machine & Tool Co. (1980)
†Adag Brass Works
†Adhesive Application Systems Ltd.
†Admiral Sanitation Limited
†Advance Engineering Co., Division of
Leaside Tool & Die Ltd.
†AEF Aluminum Structures (1980) Inc.
†Aero Grinding Service Ltd.
†Aero-Lift
†Afcan Enterprisors Limited
AFG Glass Inc.
†Agincourt-Straube Woodworking Co. Ltd.
†Agintronic Controls & Automation Ltd.
†Airtronic Metal & Machine Parts Limited
†Albern Aluminum Manufacturing Co. Ltd.
†Alcan Building Products, Division of Alcan
Aluminium Limited
†Alcan Extrusions, Division of Alcan
Aluminium Ltd.
†Alcos Machinery Inc.
†Alfa-Laval Limited
†Alka Iron Works Ltd.
†All-Weld Co. Limited
†Allcan Marking Systems Limited
†Allied-Halo Industries Inc.
†Almac Conveyor Co. Limited
†Alumaloy Castings Limited
†AM International Inc.
†Amphenol Canada Corp.
†Analygas Systems Ltd.
†Ancon International Inc.
†Ancra Canada Ltd.
†Anro Electronic Industries Ltd.
†Antaeus Sportswear
†Aries Industries
†Ark Fiberglass Products Inc.
†Armstrong, S.A., Limited
†Arrix Logic Systems Inc.
†Arrow Plastics (Div. of 569471 Ont. Inc.)
†Art Industries Limited
†Art Mould Plastics Ltd.
†AS & G Lettering Systems Inc.
†Astro Box Corporation
†ATI Technologies Inc.
†Atlantic Packaging Products Ltd.
†Atlantic Heat Treating Ltd.
†Atlantic Metal Spinning Co. Limited
†Audio Products International Corp.
†Austin Productions (Canada) Ltd.
†Automatic Coatings Limited
†Automatic Armature Service Ltd.
†Automatic Plastics Inc.
†Avebla Ltd.
†Aviation Metal Fabrication Inc.

†Ayodhia Fashion Ltd.
†B & L Coaxial Connections Ltd.
†Bantam Trades and Services Ltd.
†Beatty Machine and Tool Works Limited
†Beaverton Industrial Division
Beck Electric Manufacturing Co.
†Becker Milk Company Limited, The
†Beckett Elevator Limited
†Bedessee Imports Ltd.
†Beer Precast Concrete Limited
†Bellefair Greeting Card Co. Limited
†Berg Chilling Systems Limited
†Bick's Pickles Division of Multifoods Inc.
†Bio-Lab Canada Inc.
†Blackstone Equipment Limited
†Blakeslee Foodservice Equipment Inc.
†BLM Automatic Clutch Limited
†Bobrick Washroom Equipment of Canada
Ltd.
†Bouchard, Phil & Sons Ltd.
†Brevet Motors of Canada, Inc.
†Brown Applied Technology Inc.
†Burgess Switch Company Limited
†Burdy Inc.
†BVA Systems Ltd.
†C & T Reinforcing Steel Co. (1987) Limited
†C/D Communication Devices Inc.
†Cagex Products Ltd.
†Cairns, Bernard, Limited
†California Fashion Group Inc.
†Calstone Inc.
†Cameron Advertising Displays Ltd.
†Camille Foods & Spices
†Camp Mate Limited
†Campbell Tapes & Labels
†Camptech Circuits Inc.
†Can-Craft Furniture Ltd.
†Canada Decal Inc.
†Canada Millwrights Limited
†Canada Plastic Containers Limited
†Canadian Chenille Sales Ltd.
†Canadian Thermos Products Inc.
†Canadian Plating Rack (1988) Inc.
†Canadian Progressive Tool & Transfer Ltd.
†Canadian Industrial Hard Chrome Co. Ltd.
†Canadian Feed Screws Mfg. Ltd.
†Canadian Bioclinical Ltd.
†Canadian General Filters Limited
†Canadian Locker Co. Ltd.
†Canefco Limited
†Canpress Metal Fabricators Inc.
†Canswiss Industries Limited
†Capital Metal Industries, a division of H.
Paulin & Co. Limited
†Car Brite World Wide Chemicals Ltd.
†Carnaby Canada Leather Manufacturing
Inc.
†Carriage House Printers Ltd., The
†Carriere Technical Industries Inc.
†CDA Industries Inc.
†CDA Industries Inc., Creative Display
Division
†Celebrity Shoes Ltd.
†Celloglas Toronto
†Centennial Machine Limited
†Central Canada Contact Lenses Inc.
†Century Engineering Company, Division of
Chartcan Inc.
†Chance, A. B., Company of Canada
Limited
†Charlesign Inc.
†Chartcan Inc.
†Chemical Equipment Fabricators Ltd.
†Cherrigold Limited
†Chinese Canadian Newspapers Ltd.
†Cinram Limited
†City Fibreglass Div. Sealed Air of Canada
Ltd.
†Civic Mould & Tool Ltd.
†Cleanwear Products Ltd.
†Cliffside Utility Contractors Ltd.
†Clubbe, Paul, Marketing Ltd.
†Clydesdale Custom Case Co. Ltd.
†Coatings Canada Ltd.
†Cobi Foods Inc.
†Cochrane Tool & Design Ltd., Tooling Div.
†Colortone Cultured Products Inc.
†Colour Coatings Limited

†Colour Tech Finishers Inc.
†Combustion & Energy Systems Ltd.
†Commander Electrical Equipment Inc.
†Commerce Press Inc.
†Commutron Limited
†Compagnie Parento, Limited
†Compucable Inc.
Condor Laminations
†Condor Manufacturing Inc.
†Conros Corporation
†Contemporary Walls, A Division of 841862
Ontario Inc.
†Continental Penn Services Ltd.
†Continental Poultry Equipment Ltd.
†Coupco, A Division of Algonquin Mercantile
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†Coyle Corrugated Containers Limited
†Craftwood Products, Div. of Sonnenberg
Ind. Ltd.
†Cramco Inc
†Creative Space
†Crest Circuit Inc.
†Criterion Instruments Ltd.
†Crouse-Hinds Electrical Construction
Materials
†Crystal Fountains
†Crystech Company Limited
†Custom Components Mfg. Co.
†Custom Logoed Products
†D.K.M. Manufacturing Ltd.
†Dale Electronics, Ltd.
†Daley, M. J., Manufacturing Co. Ltd.
†Dampa Inc.
†Data Accessories Corporation
†Data Art Division
†Datakeeper Products (1988) Inc.
†Davidson Machine Shops Ltd.
†Davis-Germantown, Division of Davis
Gelatine (Canada) Ltd.
†Davis Gelatine (Canada) Ltd.
†Decalcomania Industries Inc.
†Delta Web Graphics
†Deltac Manufacturing Limited
†Dema Industries Limited
†Dexter Electronic Materials Canada Inc.
†Dextran Products Limited
†Dietron Tool & Die Inc.
†Digital Graphics
†Digital Video Systems Corp.
†Display Finishers Ltd.
†Ditchling Corporation Ltd.
†Dominion Group Inc., The
†Dominion Moulds, Division of S & K
Moulds Limited
†Donmor Precision Limited
†DoublAGlo of Canada
†Double A/D Distributors Ltd.
†Druggists' Corp. Limited
†DTE Industries Limited
†Duff-Norton
†Dupli-Color Canada
†Duratron Systems Limited
†Dustbane Products Ltd. - Toronto
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†F. & H. Plastics Limited
†Fallco Vinyl Products Limited

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 †Findicator Stainless Equipment Co.
 †Fineline Circuits Ltd.
 †Finnan Engineered Products Limited
 †Firan Corporation
 †Flex-Tech Conveyor Systems
 †Follett's Trade Bindery Ltd.
 †Fortran Traffic Systems Limited
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 The
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 †Franki Canada Limited
 †Fraser, George M., Ltd.
 †Fritzsche Dodge & Olcott Canada, A Unit of
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 †G.H. Group of Companies
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 †Geen, Harry, Associates
 †Gelderland Limited
 †General Wood Products
 †General Motors of Canada Limited
 †Gentry Knitting Mills Limited
 †GJW Graphic Services Ltd.
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 †Global Sound Systems Limited
 †Gor-Don Metal Products & Services Inc.
 †Goring Kerr Canada Inc.
 †Gorman Knitting Mills Limited
 †Graham, G.M., & Co. Limited
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 †Grote Mfg. Ltd.
 †Grumbacher, M., (Canada) Inc.
 †Guild Electric Limited
 †Gummed Label Specialties Co. Limited
 †Guru Sportswear
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 †Hamel-Davidson Corporation
 †Harding Display Corporation
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 †Jig Masters Limited
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 †Premium Plastics Co. Ltd.
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 †Trevor Owen Limited
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 †Umbra Shades Ltd.
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 †AKO Productions Limited
 †Akzo Chemicals Ltd.
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 Alberta Distillers, Limited
 †Alberto-Culver Canada Inc.
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 †Alcan Rolled Products Company (Canada)
 †Alcan Wire and Cable
 †Alda Machine & Tool Co. Ltd.
 †Alert Products Limited
 †Alexander Lithographers Ltd.
 †Algoods, An Alcan Group Co.
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 †Alland Graphics Company Limited
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 †Allenby Pad & Fronts Limited
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 Alpha Free-Flow Industries Ltd.
 †Alpha Graphics
 †Alphaform Exhibits & Design Inc.
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 †Canada Custom Framing Specialty Ont.
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 †Canadian Uniform Limited
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 †Carbide Grinding & Mfg.
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- †Classic Mantel Industries Ltd.
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- †Cotton Felts, Limited
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- †Craft Briar Pipes
- Crain, R. L., Inc.
- †Croda Canada Limited
- †Crosman Canada Limited
- Crown Cork & Seal Canada Inc.
- †Croydon Hosiery Mills
- †CSI Electronics
- Curbsun Systems Inc.
- †Curl Bros. Textiles Ltd.
- †Curon Canada Limited
- †Currie-Hickok Limited
- †Custom Wood Fabricating Co.
- †Cutler Brands and Designs
- †Cuttell Bros. Ltd.
- Cutting International Limited
- †CyberFluor Inc.
- †Cyrenity System Inc.
- †D. & J. Manufacturing Co. Ltd.
- †Dahlstrom of Canada Limited
- †Daishowa Forest Products Ltd.
- †Daisy Decorative Products, Ltd.
- †Daltons (1834) Limited
- †Damp Bros. Machine & Welding Co.
- †DAP Canada Inc.
- Dare Foods Limited
- †Darling & Company, Ltd.
- †Darling Body Fashions Ltd.
- †Darnell Inc.
- †Davian Contract Packaging
- †Davis, L., Textiles Co. Limited
- Davis and Henderson Ltd.
- †De Bartolo Springs Ltd.
- †De Carlo Shoe Co.
- †DEL Equipment Limited, Division of Diesel Equipment Limited
- †Delta Leather Products Ltd.
- †Denison Mines Limited
- †Depco Metal Products Limited
- Devtek Corporation
- †Diamarau Sportswear Limited
- †Diamond Shoe Company Ltd.
- †Dicks, A.W., Graphics Inc.
- †Diesel Equipment Limited
- †Digital Equipment of Canada Limited
- †Dillon, Thomas A., Canada Ltd.
- †DiNardo Kitchen Limited
- †Disney Display, A Division of Intex Trade & Consumer Shows Ltd.
- †Display Arts
- †Distinctive Designs Furniture Inc.
- †DL Group Banite Inc.
- DM Group Inc.
- †Dom Enterprises Mfg. Ltd.
- †Domal Industries Ltd.
- Dominion Sure Seal Limited
- †Dominion Corrugated Paper Inc.
- †Dominion Regalia Limited
- †Dominion Colour Corporation
- †Dominion Brass Products Limited
- Dominion Tanners, Div. of United Canadian Shares Limited
- †Dominion Candy Inc.
- †Dompas Productions Ltd.
- †Domus Engineering Co., Division of Olympia & York Developments Ltd.
- †D'Orlan Jewellers Limited
- †Dorothea Knitting Mills Limited
- †Doubletex Inc.
- †Dover Elevators Canada
- †Dovercourt Electro-Plating Co. Limited
- †Downs, J.J.
- †Drapery Masters Ltd.
- DRG Globe Envelopes
- †DRG Packaging
- †DRG Sellotape Division of DRG Inc.
- †Duesbury-Jarrett Printing House Limited
- †Dufferin Craft Division
- †Dufferin Leisure Ltd.
- †Dufferin Cue Ltd.
- Dufferin Concrete Products Group
- †Dunlea Products Co. Ltd.
- †Durable Equipment 1984 Limited
- †Dylex Limited
- †Dymont Limited
- Dynamic Closures Ltd.
- †Eagle Electric of Canada Ltd.
- †Eastend Bindery Limited
- †Eastern Construction Company Limited
- †Eclipse Pen & Pencil Company Limited
- †Economic Swiss Time Canada Ltd./Ltée.
- †EDA Instruments Inc.
- †Eddy Match Company Div. of Wilkinson Sword Canada Inc.
- †Eden Creations Ltd.
- †Edgewood Potteries Div. 517471 Ont. Ltd.
- †Edinburgh Electric Limited
- †Electro Canada
- †Electrofuel Manufacturing Company Ltd., The
- †Electrotrace Service Limited
- †Elegance Leather Goods Inc.
- †Ella Skinner Uniforms Limited
- †Elliott Machinery (Canada) Ltd.
- †Elston Industries Ltd.
- †Elvidge Paper Box Ltd.
- †Emco-Wheaton Limited
- †Emerald (Canada) Limited
- †Emerson Summers Company Limited
- †Empire Headboard Co. Ltd.
- †Engel, Wm., Co., Limited
- †Engineered Structures & Components Limited
- Entreprises Sommex Ltée., Les
- †Envirospec Inc.
- †Envirowall Partition Systems Limited
- Eonizer Inc.
- Epic Data Inc.
- †Erico Canada Inc.
- †Erno Manufacturing Co. Limited
- †Espie Islington Printing Limited
- Esselte Pendaflex Canada Inc.

- †Esso Chemical Canada
†Esso Petroleum Canada
†ESSROC Canada Inc.
†Estée Lauder Cosmetics Ltd.
†Etched Name Plates Co., Div. of Metalcomm Inc.
†European 'Star' Knitwear Inc.
†Eveready Printers Ltd.
†Everlite Luggage Mfg. Co. Ltd.
†Exact Weight Scale Inc.
†Exacta-Pak - Div. Marietta Canada Inc.
†Excel Feeds Limited
†Excelsior Steel Polishing Limited
†Excelsior Knitting Mills 1981 Inc.
†Excelsior-Heinz Ltd.
†Exposystems Canada Limited
†Express Wash Inc.
†Extrusion Machine Co. Ltd.
†Faber-Castell Canada Inc.
†Facelle Company Limited
†Falcon Lumber Limited
†Falconbridge Limited
†Fame Furniture Co. Ltd.
†Fancy Linens & Domestic Ltd.
†Fashion Jewellery Co. Ltd.
†Fashion Hat Manufacturing Company Limited
†Feather Industries (Canada) Limited
†Federal Pioneer Limited
†Fedor-Expositions Inc.
†Femko Metal Products Limited
†Fenwick Automotive Products
†Ferrier Wire Goods Co. Ltd.
†Fielder-Ontario Paper Box Co., Division of Torham Packaging Inc.
†Financial Times of Canada
†Finercraft Plastic Products Inc.
†First Spice Mixing Co. Canada Ltd.
†Five Star Upholstery Limited
†Flair Hair Care Inc.
†Fleetwood Fine Furniture Inc.
†Fletcher Leisure Group Inc.
†Flexible Dynamics Ltd.
†Flextile Ltd.
†Floorco Limited
†Form-Mate Carbon Products Limited
†Formules D'Affaires Data Une Division de Formules D'Affaires Data Ltée
†Forsyth, John, Co., Div. Forsyth Trading Company
†Four Seasons Fur Co. Ltd.
†Freda's Originals Inc.
†Freedman Harness (1982) Limited
†Freeman, Clint, Display Ltd.
†Frigo Refrigeration Products Co., Div. Frigomatic Ltd.
†Fruit of the Loom Canada
†Fuel-Master Div. Pendell Boiler Ltd.
†Furlani's Food Corporation
†Fursyn Manufacturing Limited
†Futurama Knitting Mills Limited
†Futuri Company Limited
†Fybon Industries Limited
†G.F.D. Chemicals Inc.
†G.H. Group of Companies
†G.S.E. Inc., The Great Sewing Exchange
†Gabriel of Canada Limited
†Gabiella Design, Art Custom Knitting Ltd. Gainers Inc.
†Galbraith Reproductions Limited
†Gallagher, E. S., Sales Limited
†Garfield's Ltd.
†Garlock of Canada Limited
†Gay-Lure Lingerie Co. Ltd.
†Geleco Electronics Limited
†Genco Sails Ltd.
†General Electric Canada Inc.
†General Mills Canada, Inc., Consumer Foods Division
†General Communion Inc.
†General Mills Canada, Inc.
†General Findings Co.
†Gensco Equipment Co. Ltd.
†Gibbons Foods
†Gilbey Canada Inc.
†Gilchrist, T.W., Vending Ltd.
†Gillanders, Jas. F., Co. Limited
†Giltspur/Toronto
†Glaxo Canada Inc.
†Glaywood Steel Ltd.
†Glenayr Kitten Limited
†Glidden Company (Canada) Limited, The
†Globe and Mail, The, Division of Canadian Newspapers Company Limited
†Goldcraft Packaging Corp.
†Golden Bay Sportswear Ltd.
†Gooderham & Worts, Limited
†Goody Canada Limited
†Goodyear Canada Inc., Plastic Films Division
†Goodyear Canada Inc.
†Gordon Dress Inc.
†Goudey, John E., Manufacturing Limited
†Gould Shawmut Company
†Grant Emblems Ltd.
†Graphic Screen Advertising Ltd.
†Great China Enterprises Ltd.
†Green Bros. Fur Mfg. Ltd.
†Green Forest Lumber Limited
†Greedy/BIF (Unit of General Signal Ltd.)
†Greedy Lightnin Unit of General Signal
†Griffin House Graphics Limited
†Grinnell Corporation of Canada Ltd.
†Group Four Furniture Inc.
†GSW Inc.
†GTE Sylvania Canada Ltd.
†Guildhall Cabinet Shops Limited
†Gullco International Ltd.
†H. & S. Reliance Limited
†H.I. Power Ltd.
†Haddon Press Limited
†Hallmark Accessories (Canada) Ltd.
†Hamilton Gear Division of Compro Limited
†Hannah Ladies' Wear Ltd.
†Hanson Inc.
†Hanson Inc., Plating Equipment Division
†Harcourts Limited
†Hardboard Fabricators Limited
†Hardie, G. A., & Co. Limited
†Harper Detroit Diesel Limited
†Harris-Bass Electronics Ltd.
†Harris Cap & Textiles Company Limited
†Harris Steel Group Inc.
†Hart Jewellery Inc.
†Hartwell Industries Inc.
†Hastings, Ronald, Company
†Hatch Associates Ltd.
†Hawker Siddeley Canada Inc.
†Health-Mor Limited
†Helmitin Canada Inc.
†Henderson, Bruce, Company
†Henderson and Laing Ltd.
†Henkel Canada Ltd.
†Herbrand Tools Corporation
†Heritage Clothing Canada Ltd.
†Heritage Lighting Co.
†Herman Miller Canada, Inc.
†Herzig Somerville Limited
†High Point Fashions Ltd.
†Highlite Fashions Ltd.
†Hillmore Wood Products Ltd.
†Hilroy, Division of Abitibi-Price Inc.
†Hoffman Industries of Canada Limited
†Holiday Sportswear Manufacturing Limited
†Holt, Rinehart and Winston of Canada, Limited
†Holt Lloyd Canada
†Homeware Division of Tye-Sil Corp. Ltd.
†Hood Sailmakers Ltd.
†Hooper Welding Enterprises Ltd.
†Horne, Harry Division of Select Food Products Ltd.
†Hostmann-Steinberg Limited
†Houghton, E.F., Canada Inc.
†House of Metals Co. Ltd.
†House of Horvath Inc.
†Howarth & Smith Limited
†Hrab, John, Manufacturing Limited
†Hubscher-Ribbon Corp., Ltd.
†Hudson Fashion Group Inc.
†Hughes Containers Limited
†Huls Canada Inc.
†Humphrey Cosburn Plastics Limited, Div. of Consolidated Bottle Co. Ltd.
†Hunko Machinery Works Ltd.
†Hunnisett Chemicals Limited
†Hunter Straker Templeton Ltd.
†Hurricane Canvas
†Hussey Seating Company (Canada) Limited
†Hymopack Ltd./Ltée.
†Ideal Food Service Equipment
†Ideal Woodworking Co. Ltd.
†Imax Systems Corporation
†Imperial Oil Limited
†Imperial Woodworking 1969 Ltd.
†Imperial Feather Corp. (Toronto) Ltd.
†Imperial Optical Company Ltd.
†Impulse Signs Inc.
†Inco Alloys and Engineered Products
†Inco Limited
†Industrial Textiles Limited
†Industrial Adhesives A Business Unit of Timminco Limited
†Industrial Containers Ltd.
†Ink Dezyne International Ltd.
†Innings Telecom Inc.
†Innova Envelope, a Div. Abitibi-Price Inc.
†Interactive Image Technologies Ltd.
†InterBake Foods (1988) Limited
†Intercontinental Maps & Charts Ltd.
†International Innovative Systems
†International Precision Industries Inc.
†International Time Recorder Company Limited
†Intex Trade & Consumer Shows Ltd.
†Ipsenlab of Canada Limited
†Irving Posluns Outerwear
†Irwin Leisure Products
†Irwin Toy Limited
†Isolation Systems Ltd.
†ITT Canada Limited
†Ivex Corporation
†J & O Exhibits Ltd.
†J.B.J. Tape Ponents Limited
†Jac-An Formals Ltd.
†Jan-Zen Metal Industries (1982) Limited
†Jannock Electrical Products Inc.
†Javex Manufacturing Canada, Division of Colgate Palmolive Canada
†Jay Leatherkraft Limited
†Jaybren Limited
†Jaytype Inc.
†Jean's Cutting Service
†JHL Steel Products Ltd.
†Jinx Senior Inc.
†JKS Boyles International Inc.
†JKS/Lamag
†Johns Scientific Inc.
†Johnston Industrial Plastics Ltd.
†Johnston Silvercraft Ltd.
†Jordan & Schenker Furs Ltd.
†JRC Manufacturing Limited
†K. L. K. Tool, Die & Machine Co. Ltd.
†KA-M-IL Industries Ltd.
†Kan, Michael, Enterprises Inc.
†Karepak Ltd.
†Kates, Murray, Inc.
†Kelk, George, Limited
†Keller Graphics Limited
†Kelson Spring Products Ltd.
†Kennametal Ltd.
†Kensington Patty Palace Inc.
†Kern Stationers Limited
†Kerr Bros. Limited
†Kert Chemical Industries Inc.
†Key Publishers Company Ltd.
†Kiddies Kastle Inc.
†Kilian Manufacturing Ltd.
†Kimball Aim System Corp.
†Kingston, Eric, Sales Limited
†Kippi Products Inc.
†Kobe Fabrics Ltd.
†Koch Materials Company
†Kodak Canada Inc.
†Kohen, M.
†Kroy Wools Ltd.
†Krystal Cap Co. Ltd.
†Labatt Brewing Company Limited
†Labrador (Spring Water) Div. of Nestle Enterprises Limited
†Lady Manhattan of Canada
†Lady Western of Canada Ltd.
†Laing, R.D., & Co.
†Laird Group Inc., The
†Laserwood Inc.
†Laurentide Kitchens Ltd.
†Lawson Mardon Graphics, A div. of The Lawson Mardon Group Ltd.
†Lawson Mardon Group Limited
†Leek Jensen Enterprises Ltd.
†Lee's Food Products Limited
†Lehn & Fink Products Group
†Lester Inks & Coatings Limited
†Lever Brothers Ltd.
†Linatex Canada Inc.
†Lincoln Electric Co. of Canada Limited
†Lindberg & Homburger Dental Laboratories Limited
†Lionmount & Co. Ltd.
†Lipson, T., & Sons Ltd.
†Lipton, Thomas J., Inc.
†Liquid Carbonic Inc.
†Lisle-Metrix Ltd.
†Lloyd & Westwood Machinery Inc.
†London Graphic Industries Inc.
†Long Packaging
†Longdon Corporation, The
†Lony G Ltd.
†Loris Shoe Manufacturing Company
†Louis Interiors Inc.
†Lounsbury Foods Limited
†Love Brothers Limited, Fine Foods
†Lukian Plastics Closures Ltd.
†Lumitrol Ltd.
†Luray Gems Limited
†Lyn Leather Co. Ltd.
†M.M. Plastic (Mfg.) Co. Inc.
†McAsphalt Industries Limited
†McBee Systems of Canada Inc.
†McCain Foods Limited
†MacCallum Manufacturing Co. Limited
†McCausland, Robert, Limited
†McClelland and Stewart
†McCormack Textiles (1985) Limited
†McCurdy Radio Industries Limited
†McDonnell Douglas Canada Ltd.
†McGregor, James B., Division of Toby Industries Ltd.
†McGregor Industries Inc.
†McGregor Hosiery Mills
†Mack, C.W., Company, Limited
†Mack, P.R., & Son Limited
†Mackay Specialties Canada Ltd.
†MacKinnon-Moncur Limited
†Maclean Hunter Limited
†MacMillan Bloedel Limited
†Mac-Mor of Canada Ltd.
†McNeill Electronics Ltd.
†McNicol Stevenson Limited
†Magnetic Air Filters Mfg.
†Makos, Peter, Furs Limited
†Mandel Footwear Limited
†Manta Electronics Group
†Maple Leaf Mills Limited
†Marcon Plastics Limited
†Marianne Shoe Mfg. Co. Limited
†Marson Canada Inc.
†Master Builders Technologies Ltd.
†Master Steel Rule Dies
†Matsushita Industrial Canada Limited
†Maydwell Manufacturing Company Limited
†MBM Ceramics 1983 Division of Caddiford Investments Ltd.
†MDI Technologies Inc.
†Mediacom Inc.
†Medirex Systems Limited
†Merit Automotive Products Ltd.
†Metals & Alloys Company Limited
†Meltone of Canada Limited
†Metro Sportswear Ltd.
†Metropolitan Cross-Reference Directory Ltd.
†Metropolitan Ice Cream Inc.
†Microcolor Dispersions Ltd.
†Micromedia Limited
†Might Directories
†Miles Canada, Inc., Consumer Household Products Division
†Miller Air and Electric Tool Co. Ltd.
†Miller Plastics Ltd.
†Mimo Sacs Fashion Handbags Ltd.
†Mirolin Industries Inc.

Head offices are indicated by the symbol †.

- †MJH Custom Accessories
MLM Flour Products
†Moir Engraving Co. Ltd.
†Moka Designs Inc.
†Moloney Electric Corporation
†Molson Breweries
†Monarch Fabricating and Die Casters Limited
†Mond Industries
†Mondaine Watch Co. (Canada) Limited
†Montgomery-KONE Elevator Co. Limited
†Moore, Benjamin, & Co., Limited
†Moore Business Forms & Systems Division of Moore Corporation Ltd.
†Moore Corporation Limited
†Moorshead Publications Limited
†Morin, Russell H., Products Limited
†Morrison Lamothe Inc.
†Mostly Dolls
†Ms. Emma Designs
†Multi-Glass Insulation Ltd.
†Multi Purpose Machine & Tool
†Myatt, E., & Co., Inc.
†Nabisco Brands Ltd
NACAN Products Limited
†Nailor Industries Inc.
†Nash Pant Company Limited
†National Cutlery, Limited
†National Rubber Company, Inc.
†National Silicates, Limited
†National Knitting Mills Co.
†National Hard Chrome Inc.
†Nationwide Electronics Limited
†Neilson, William, Ltd./Ltée.
Nelson Stud Welding Division T.R.W. Canada Ltd.
†Nelvana Limited
†Neosid (Canada) Limited
†Neptune Jewellery Manufacturing Co. Ltd.
†NER Data Products Inc.
Nestlé Enterprises Limited
†New York Fur Co. Limited
†Newell Industries Canada Inc.
Newman Steel Ltd.
†Niemi Textile Inc.
†Nolte Furniture Design Ltd.
Nor Baker Industries Limited
†Noranda Inc.
†Noranda Forest Sales Inc.
†Norcan Hardwoods Limited
†Norcast Inc.
†Norgraphics (Canada) Limited
†Normandy Industries
†North American Strong Box Corp.
†Northern Miner Press Limited
†Northern Fortress Limited
†Northern Plastics Ltd.
Norton Canada Inc.
†Nu-Mode Dress Co.
†Nuclepore Canada Inc.
†Nygard International Ltd.
†Nymoc Limited
†Obus Forme Ltd.
†O'Connor Tanks Limited
†Octopus Products Ltd.
†Ohm-Rite Electrical Division of Danbel Industries Inc.
†Olympia Shoe Ltd., Division of Howmark of Canada
†Olympic Leather Fashions Ltd.
†O'Malley Candy Co. Ltd.
†Omega Belt Co.
†Omnitrade Machinery
†Ontario Hydro
†Ontario Hardwood Products Ltd.
†Ontario Orthopaedic Laboratories
†Ontario Decal Inc.
†Optical Recording Corporation
†L'Orafo Inc. - 18 Karat
†Original Sterling Sportswear (1967) Limited
†Orol Jewellery Mfg.
†Orthopedic Appliance Research Ltd.
†Osborne Electric Company Limited
Pacline Corporation
†Paper Mate Canada
†Paperboard Industries Corporation
†Paragon Leather Goods Limited
- †Paris Neckwear Limited
Parker-Hannifin (Canada) Inc.
†Parker Hannifin (Canada) Inc., Fluid Power Operation
†Party Time Fashions Ltd.
†Paterson Spring Service
†Patons & Baldwins Canada Inc.
†Patria Publishing Co. Ltd.
Pattern Castings Ltd.
Peacock Inc.
†Pebble Enterprises Inc.
Peerless Electric Limited
†Peerless Enterprises, Division of Tectum Limited
†Pepsi-Cola Canada Ltd.
†Perfect Chrome Furniture Co. Ltd.
†Permark Inc.
†Petite Originals Co. Ltd.
†Phantom Industries Inc.
†Phillips Lamp Shades Ltd.
†Piddi Design Associates Limited
†Pierre, Maria Jean, Ltd.
†Pike's Tent & Awning Limited
†Pixel International
†Placer Dome Inc.
†Plastic Moulders Ltd.
†Plastics Canada, Division of Hetman Canada Ltd.
†Plastilite Fabricating Limited
†Playtoy Industries
†Plus Mark Canada
†Polygon Jefferson Electric Co.
†Polyresins Inc.
†Polyshine of Canada Limited
†Polytainers Inc.
†Posters International Inc.
†Powerflow Products Limited
†PPG Canada Inc.
†PPG Canada Inc., Duplate Division
†PPG Canada Inc., Glass Division
†PPG Canada Inc., Coatings and Resins Group
†Precision Vacuum Products Ltd.
†Precision Engraving Company Limited
†Precision Electronic Components Ltd.
†Prescott Hide & Skin Company Limited
†Preston Microfilming Services Limited
Preston Metal & Roofing Products Limited
†Prima Chrome Furniture Co. Limited
Primo Foods Limited
†Princeton Leather Ltd.
†Prismatique Designs Ltd.
†Process Products Ltd.
†Procter & Gamble Inc.
†Prodesign Limited
†Progress Smelting & Refining Co. Ltd.
†PROMIS Systems Corporation
†Pundra Industries Ltd.
Pylon Electronic Development Company Ltd.
†Quality Meat Packers Limited
†Quality Hermetics Company, Division of Leigh Instruments Ltd.
†Quality Plating Co. Ltd.
†Quality Knitting Ltd.
†Quality Tool and Die Company (1971) Ltd.
†Quantaflux Canada Inc.
†Quantified Signal Imaging Inc.
†Queen City Plating
†Queensway Machine Products Ltd., The
†Quick Cable Canada Ltd.
†Radomski, H.R., & Co. Ltd.
†Rainee Manufacturing Products Ltd.
†Ramset Limited
†Ranco Controls, Canada, Ltd.
†Raudaschl Sails (Canada) Limited
†RC Cola Canada Limited
†Rea, David E. Dresses Ltd.
†Red Line Chemicals Limited
†Redpath Sugars
†Redpath Industries Limited
†Redsell, Matthew James
†Regal Greetings & Gifts
†Regal Home Products Inc.
†Regal Packaging Products Ltd.
†Regal Press Canada Ltd.
†Reliable Sportswear & Clothing
†Reliable Toy Corporation
- †Rema Furniture Mfg. Ltd.
†Rensie Clock (1988) Limited
†Residential Lighting Studio Co. Ltd.
†Rewards By Design Inc.
†Ric Craft Limited
†Richmond Machine & Tool
Richvale Block and Ready-Mix
†Ridout & Maybee
Rieger Printing Ink Co. Ltd.
†Rigid Box Company Limited
†Rio Algom Limited/Limitee
†Rivenwood Furniture Ltd.
†Riviera Slacks Inc.
†Riviera Sunglasses Ltd.
†RJR-Macdonald Inc.
RNG Equipment Inc.
†Roberts, Wm., & Son, Limited
†Robertshaw Controls Canada Inc.
Robertson, H.H., Inc.
†Robes Royale Limited
Robin Hood Multifoods Inc.
†Robin Hood Multifoods, Bakery Ingredients Division
†Robolabs Inc.
†Rochester Instrument Systems, Ltd.
†Rock Express Communications Inc.
†Rockwell International of Canada Ltd., Collins Canada Division
†Rockwell International of Canada Ltd., Automotive Operations
†Rodam Manufacturing (Canada) Ltd.
†Rolled Metal Products
†Rollercraft Limited
†Ronan Engineering Ltd.
†Roots Canada Ltd.
Rousseau Controls Inc.
†Royal Felt Products
Royal Plastics Limited
†Royce Dupont Poultry Packers Ltd.
†Rudson Mfg. Company Ltd.
†Ruhl, H., Machinery Co. Ltd.
†S K Sport Shoes Ltd.
†S M R Marketing
†S.B. & H. Sterling Ltd.
†S.D.R. Apparel Inc.
†Safety House of Canada Limited
Safety-Kleen Canada Inc., BresLube Division
†St. Clair Ice Cream Limited
†St. Joseph Cement Limited
†St. Marys Cement Corporation
†Sainthill Uniforms Division of Work Wear Corporation Canada
†Sammut, Charles, Limited
†Samson Towers
†Sanderson Binding Limited
†Sangamo Canada (Div. of Schlumberger Canada Ltd.)
†Santech Inc.
Scepter Manufacturing Company Limited
Schneider, J.M., Inc.
†Scott, James N., Cut Stone Limited
†Screen Art Products
†Scruples Company, Division of Swenson Canada Inc.
†Scythes Inc.
†Sea Queen
†Seabreeze Electric Corporation
Sealy Canada Ltd./Ltée.
†Security Clothing Mfg. Co.
†Select Food Products, Limited
Select Home Designs
Selkirk Metalbestos, North America, Division Household International
†Sellers-Gough Furs Limited
†Selox Inc.
†Seven Continents Ent. Inc.
†Shane Knit Ltd.
Shawinigan Lavalin Inc.
†Sherritt Gordon Limited
†Shiang Lan Fashion Corporation
†Short, J. R., Canadian Mills Limited
Sicon Group, The
†Siena Foods Ltd.
†Signal Inc.
†Simply Cotton Inc.
†Singer Lighting Inc.
†Skemo Textiles & Enterprises Ltd.
- †Skilcraft Steel Rule Dies Ltd.
†Sleeping/Crown Design
†Smith, Kenneth M., Inc.
†Smith Brothers Inc.
†Smith Monument Company Limited
†Snyder Furniture Limited
†Sola Canada, a Unit of General Signal Limited
†Solarfective Products Limited
Solidur Canada Inc.
Somerville Packaging
Sonoco Limited
†Soren Manufacturing Company Limited
†Sound Dymax Inc.
Southam Paragon Graphics
†Southam Graphics Group
†Soy City Foods
†Space-Flite Technologies Inc.
†Space Tube Packaging Industries Ltd.
†Spalding Canada
Spar Aerospace Limited
†Spence & McCartney Ltd.
†Sportlines International Limited
†Sprague Electric of Canada Limited
Spraytex Industries Ltd.
†Sprinco Industries Inc.
†Stackpole Ltd.
†Stafford Foods Limited
†Stan-Canada Inc.
†Standard Patterns Ltd.
†Standard Appliance Manufacturing Co. Limited
Standard Products (Canada) Limited
†Stanley-Bostitch, A Division of Stanley Canada Inc.
†Stanley Manufacturing Company Ltd.
†Stanley Door Systems, division of Stanley Canada Inc.
†Star Chrome Manufacturing Ltd.
†Star Valenti Inc.
†Star Valenti Inc.
†Starcan Corporation
†Starlite Fashions & Garments
†Staroba Plastic and Metal Products Limited
†Stelco Inc.
†Steptoe and Wife Antiques Ltd.
†Sterling Radiant Devices Co. Ltd.
†Stitchcraft Specialties
†Stone & Webster Canada Limited
†Stone Straw Limited
†Strathearn House Group Limited
†Straton Knitting Mills Corp.
†Strauss Designs Ltd.
†Studley Canada Ltd., Division of Norman Marcus Inc.
†Style-Rite Blouse Company Limited
†Summerwood Products Ltd.
†Sunbeam Corporation (Canada) Limited
Suncor Inc.
†Sunny Orange Div. of McCain Foods Ltd.
†Sunrise Fine Bone China
†Sunset Lamp Manufacturing Co. Ltd.
†Superior Men's Tailoring Co. Ltd.
†Superior Upholstering Company Limited
†Superior Fine Furniture
†Suzanne Promotions Ltd.
†Swartz Motor Bodies Limited
†Sweco Canada Inc.
†Swenson Canada Inc.
†Swing Shoe Corporation
†Sylvan Upholstery Co. Ltd.
†T.I.L. Systems Ltd.
†Tanko Automotive Sales Ltd.
†Taper Manufacturing Ltd.
†Taylor, Tom, Co. Limited
†Taylor Electronic Designs
†Taylor Manufacturing Industries Inc.
†Technograph, Div. of Heino, Kasak Enterprises Ltd.
†Teledyne Precision Canada
Telemeccanique Canada Ltée./Ltd.
†Teleride Sage Ltd.
Tella Systems Inc.
†Tencorr Packaging Inc.
Tenex Data Corporation
†Texas Refinery Corp. of Canada Limited
†Textile Manufacturing Co., Limited

†Thaler Roofing Specialties Products, Inc.
 †Thermo-Kinetics Company Limited
 †Thermor Ltd.
 †Thompson, Gordon V., Music (A Division of
 Canada Publishing Corporation)
 †Thomson Newspapers Corporation
 †Thomson Research Associates
 †Thornton, G. M., & Son Ltd.
 †Tidman & Company, Ltd.
 †Tilley Endurables
 †Tilley of Canada Limited
 †Timminco Limited/Limitée
 †Tip Top Remaco Limited
 †Title Dress Limited
 †Toby Canada Inc.
 †Tordac Ltd.
 †Torfeaco Industries Limited
 †Torino Furniture Co. Ltd.
 †Torkos Brothers Inc.
 †Toronto Fur Company
 †Toronto Metal Spinning (1965) Limited
 †Toronto Dyeing & Finishing Inc.
 †Toronto Stained Glass & Graphic Arts Inc.
 †Toronto Pattern Works Ltd.
 †Toronto Hydro-Electric System
 †Toronto Stamp Inc.
 †Torstar Corporation
 †Tortex Machine Works Limited
 †Traders Printing Co. Ltd.
 †Trane Canada
 †Trans Ad, a division of Jim Pattison
 Industries Ltd.
 †Tremco Ltd./Ltée.
 †Triton Sails
 †Turnbull Elevator Division, Dover
 Corporation (Canada) Limited
 †Tye-Sil Corp. Ltd./Ltée.
 †Unicell Ltd.
 †Unilever Canada Limited
 †Union Bedding Company Limited
 †Union Carbide Canada Limited
 †Union Felt Products (Ont.) Ltd.
 †United Carbide Engineering, Division of
 A.T.S. Industries Ltd.
 †United Dominion Industries Limited
 †Universal Knitting Limited
 †Upper Canada Brewing Company, The
 †Vacuum Metallizing Ltd.
 †Vanity Fair Belts Ltd.
 †Varity Corporation
 †Varsity Publications
 †Veeder-Root of Canada Ltd.
 †Verral Metal Fabricators
 †Versatech Industries
 †Versatile Measuring Instruments, Inc.
 †Viceroy Rubber & Plastics Ltd.
 †Victory Soya Mills Division Central Soya
 Canada
 †Videolux Canada Inc.
 †Vigoro Inc.
 †Viking Engine & Tool Co., Limited
 †Village Publications Ltd.
 †Visioneering Corp.
 †Viskase Canada Inc.
 †Vitafoam Products Canada Ltd.
 †Vizo-Bag Limited
 †VTR Productions Limited
 †Vue-Craft Products Limited
 †Vulcan Packaging Inc.
 †W.G.S. Manufacturing Inc.
 †W.T. Plastics Inc.
 †Wagner, I., Co. Ltd.
 †Wagner Signs Inc.
 †Wahl Manufacturing Company, Division of
 Swenson Canada Inc.
 †Waitaki International Biosciences
 †Walkers, E.C., Inc.
 †Walter, E. F., Limited
 †Walton, Betty M., Designs In Metal Inc.
 †Ward Press Limited
 †Warehoused Plastic Sales Inc.
 †Warren Paving & Materials Group Limited,
 The
 †Warsh, J. H., & Co. Ltd.
 †Waterbury Office Supply
 †Watson Brothers Limited
 †Weld-Rite Metal Fabricating Inc.
 †Wells Manufacturing Canada Limited

†Wertex Hosiery Co. Ltd.
 †West Canadian Graphic Industries Limited
 †Wester' Shore Technologies Ltd.
 †Westinghouse Canada Inc.
 †Weston Bakeries Limited
 †Westprint
 †Wheel & Rim Company of Canada Limited
 †Whiteley, Wm., Limited
 †WHS Inc.
 †Wickett & Craig, Limited
 †Willow Manufacturing Company Limited,
 The
 †Wimpey, George, Canada Limited
 †Wing Hing Lung Ltd.
 †Wipers & Waste Products Company
 †Wirefab Industries, Division of Meyer
 Visual Productions Inc.
 †Wolfe Brothers Advertising Industries Ltd.
 †Wolff of Canada
 †Woods Canada Limited
 †Work Room Company, The
 †Work Wear Corporation of Canada Ltd.
 †World Class Sportswear Inc.
 †Xentex Chemical Industries Inc.
 †Zest Furniture Industries Ltd.
 †Zeus Manufacturing Limited
 †Zvook Corporation
 †7-11 Pools & Metalfab Limited

WEST HILL

†Armada Toolworks Ltd.
 †Borden Company, Limited, The
 †Borden Packaging and Industrial Products
 - Canada
 †Golden Musicassette Limited
 †Halltech Inc.
 †McAsphalt Industries Limited
 †Metaltone of Canada Limited
 †Organon Canada Ltd.
 †Rohm and Haas Canada Inc.
 †Ross, Frank T., & Sons (1962) Limited
 †Simpson Bros. Machine Company, Limited
 †Surpass Chemicals Limited
 †Valspar Inc.

WESTON

†A-1 Radiator Manufacturing Co.
 †Abal Manufacturing Inc.
 †Accurate Machine & Tool Ltd.
 †Adtek Pipe & Tube
 †Advanced Combustion Inc.
 †Alfield Industries Ltd.
 †Algood Casters Limited
 †Allied Heat Treat Ltd.
 †Allied Plastic Fabricators, Div. of Allied
 Sign Letters Ltd.
 †Almac Industries Inc.
 †Alomeg Products, A Division of Kearney-
 National (Canada) Ltd.
 †AMD Industries Limited
 †Amstel Manufacturing Inc.
 †Angelica Uniform of Canada, Ltd.
 †Anosea Precision, Div. S. & R. Screw
 Machine Shop Production Ltd.
 †Apex Woodworking Co. Inc.
 †Apollo Tool & Die Manufacturing Inc.
 †Applied Colour Labelling Ltd.
 †Asme Threaded Products Inc.
 †Associated Chemical Co.
 †Associated Advertising Limited
 †Atlas Containers, division of Atland
 Containers Limited
 †Auto 'V' Grooving Inc.
 †Automotive Industries
 †Automotive Industries Paramount Div.
 †B & P Manufacturing Limited
 †B. & E. Furniture Manufacturing Co.
 Limited
 †Baird, A. G., Limited
 †Bauhaus Designs Canada Limited
 †Baxter Verticut Inc.
 †Bay Mills Limited, BayForm Division
 Beck Electric Manufacturing Co.
 †Bell & Howell Ltd
 †Belmont Meat Products Ltd.
 †Bennett Wire Products Limited
 †Benoma Metal Products Limited

†Benwind Industries
 †BH Fabrication, Blackwood Hodge
 Equipment Limited
 †Blatchford Feeds Limited
 †Blok-Lok Limited
 †Boni Goalie Trainers Inc.
 †Bowin Screw Products Co. Ltd.
 †BRC Business Enterprises Ltd.
 †Broome, J. Ward, Limited
 †Browdyne Ltd.
 †Bruce (EDP) Services Limited
 †Burtex Industries
 †C G C Inc.
 †Cable Craft Ltd.
 †Cable-Lock Connectors Ltd.
 †Cameron of Canada Co.
 †Can-Arctic Refrigeration Inc.
 †Canada Packers Inc.
 †Canada Sportswear Co.
 †Canadian Loudspeaker Technology
 †Canadian Thermo Window Industries Ltd.
 †Canadian Sadler Corporation
 †Canrack Storage Systems Inc.
 †Canron Inc.
 †Canron Pipe
 †Capri Chair Div. of Trian Furniture Inc.
 †Casi Machine & Tool Company
 †Central Truck Body Co. Limited
 †Charlton, J.J., Co. Ltd.
 †Clayson Steel (1988) Inc.
 †Cliffside Utility Contractors Ltd.
 †CLO Glass Limited
 †Collison-Goll Limited
 †Colt, Dennis, Packaging Ltd.
 †Commercial Aluminum Division of Indal
 Ltd.
 †Container Graphics
 †Cork Manufacturing Company (Canada)
 Inc.
 †Craftline International Limited
 †Creative Ceiling Design
 †Cunningham & Lea (1969) Limited
 †Dayco Products Canada Inc.
 †Decor-Rest Furniture Ltd.
 †Decor Wood Specialties Ltd.
 †Delta Tooling & Mfg. Co. Ltd.
 †Dicon Systems Limited
 †Dixie Electric Rebuilders Limited
 †Do-Ray Lamp Company (Canada) Limited
 †Dow Chemical Canada Inc.
 †DuBois Chemicals of Canada Ltd.
 †Duncan Instruments Canada Ltd.
 †Dundas Iron & Steel Limited
 †Dunham-Bush of Canada Limited
 †E.B. Loose Leaf Inc.
 †Eagletronic Industries Inc.
 †Elcyda Corporation Limited
 †Emjac Screw Products Limited
 †Engineered Foam Products Canada Ltd.
 †Erodall Limited
 †Etlin, H. B., Company Ltd.
 †Etobicoke Ironworks Limited
 †F. & K. Mfg. Co. Limited
 †Fern Group Limited, The
 †Finished Woodfloor Ltd.
 †Firwin Corp.
 †Flash Reproductions Limited
 †Fleer Limited
 †Flowmatic Holdings Incorporated
 †Folding & Bindery Systems Ltd.
 †Future Chair Ltd.
 †Gay Lea Foods Co-Operative Limited
 †Geiger International
 †General Gear
 †General Printing Ink Corp. of Canada
 †Global Bedding
 †Godiva Pattern and Mould Ltd.
 †Grand National Trouser Inc.
 †Green, A.P., Refractories (Canada) Ltd.
 †Hercules Food Equipment Limited
 †Hickson Building Products Ltd.
 †Holly's Anodizing Service Limited
 †Holman, Harold, Machine & Tool Ltd.
 †Home Care Canada Ltd.
 †Ideal Glass & Mirror Makers Ltd.
 †Ilisco of Canada Ltd.
 †Indal Furniture Systems Div. of Indal
 Limited

†Indal Limited
 †Industrial Coating Company
 †Ingot Metal Company Ltd.
 †Interna Furniture Design Ltd.
 †Jacobs & Thompson Inc.
 †Jet Metal Products Limited
 †Kert Chemical Industries Inc.
 †Kincort Cutting Tools Limited
 †L&M Screw Machine Products Limited
 †Laidlaw Goodwood Industries Limited
 †Laminated Textiles Limited
 †Lanark Furniture Corporation
 †Lauder Brass Limited
 †Lawson Mardon Flexible Packaging
 †Lowe's Food Products Ltd.
 †M & B Magnesium Products Ltd.
 †Macgregor, Peter, Ltd.
 †Mahaffy Materials Handling
 †Manix Custom Lighting Ltd.
 †Maple Advertising Limited
 †Marathon Equipment Ltd.
 †Marble Precast (1981) Co. Division of Tri-
 Krete Limited
 †Marmorite Enterprises Limited
 †Masco Electroplating Co. Ltd.
 †Master Builders Technologies Ltd.
 †Megatel Computer Corp.
 †Metex Corporation Limited
 †Millar, Bruce I., Gear Co. Ltd.
 †Morningstar, H.B., Industries Ltd.
 †M-Perial Display Inc.
 †Multi-Screw Products Ltd.
 †Murray, F. J., Machine Company
 †NAP Industries Inc.
 †National Hard Chrome Inc.
 †National Dry Company Limited
 †Nelson Burns & Co. Ltd.
 †New Era Tool and Die Ltd.
 †New Visions Designs Inc.
 †Newark Tool & Machine (1977) Ltd.
 Noma Inc.
 †Norman Binding Corp. Ltd.
 †North York Steel Fabricators Ltd.
 †Norwest Precision Limited
 †Nu-Co Aluminum Products Inc.
 †Ontario Store Fixtures Inc.
 †Opus Ferrum Limited
 †Ormont Plastics Ltd.
 †Paolo Cravats (Olga Marina Neckwear Ltd.)
 †Patrick Plastics Inc.
 †Peerless Plating Rack Co. Ltd.
 †Pentagon Products Div. of Pentagon Mould
 & Tool Co. Ltd.
 †Perfect Hosiery Ltd.
 †Petwin Industries Limited
 †Phoscoat Finishing Inc.
 †Poly Fab
 †Print-Bi-Screen Limited
 †Prolight Ltd.
 †Quality Containers (1989) Ltd.
 †Quality Tops and Kitchens Ltd.
 †R & F Metal Fabricators Ltd.
 †Rabitsch Ltd.
 †Raymax of Canada
 †Redirack Ltd/Ltée.
 †Reff Incorporated
 †Reichhold Limited/Limitée
 †Reliable Die (Ontario) Ltd.
 †Reynolds Aluminum Company of Canada
 Ltd., Building Materials Division
 †Reynolds Aluminum Company of Canada
 †Ridley Industries Limited
 †Roblat Precision Machining Co. Limited
 †Romi Foods
 †Royal Ceramics Ltd.
 †Royal Plastics Limited
 †Sasco Tubes and Roll Forming Inc.
 †Satin Finish Hardwood Flooring Limited
 †Savjet Cassette Canada Inc.
 †Screenco Mfg. Ltd.
 †Sealy Upholstery Canada Inc.
 †Selectone Paints Limited
 †Sheffield Bronze Inc.
 †Sherwood Displays Inc.
 †Sklar-Peppler Furniture Inc.
 †SmithKline Beecham Consumer Brands
 Inc.
 †Smokey BBQ Enterprises Inc.

†Solignum Inc.
 †Southam Murray Printing, Division of
 Southam Graphics Group
 Spar Aerospace Limited
 †SPI Systems Ltd.
 Standard Aggregates Inc.
 Strathearn House Group Limited
 †Stuart House Canada Limited
 †Style Kraft Sportswear Ltd.
 †Summers Manufacturing Limited
 Sun Pac Foods Limited
 †Technéquip Limited
 †Tempo Paint & Varnish Co., Division of
 Tower Chemicals Limited
 †Tennant, Charles & Co. (Canada) Limited
 †Testor Canada, A Division of Bondex
 International Ltd.
 †Thermofire Boiler Inc.
 †Thor-Weld Industries Inc.
 †Thunder Tool & Mfg. Ltd.
 †Toronto Kitchen Equipment Ltd.
 †Trend Coatings Limited

†Trevelyan Limited
 †Tri-View Electronics Ltd.
 †Unox Meats Canada
 †Veres Wire Industry Ltd.
 Versatech Industries
 †W & M Wire & Metal Products Co. Ltd.
 †Weldo Plastics Limited
 †West, R. J., (1966) Limited
 †Window Seal Aluminum Company
 †Wiseman Bros.
 †Worton Manufacturing Company Limited
 †Wright Aluminum Limited
 †York Belting Limited
 †York Sheet Metal Ltd.

WILLOWDALE

†Acco Canadian Company, Limited
 †Arato Designs
 †Artacious Inc.
 †Blue Bell Canada Inc.
 †Borden Consumer Products, Division Of
 The Borden Company Ltd.

†Borden-Catelli Food Service
 †Buildcore Inc.
 †Business Cards Tomorrow
 †Caravel Toys Inc.
 †CCL Custom Manufacturing Division
 †CCL Industries Inc.
 †Coloured Aggregates
 †Datafile/Wright Line
 †Develcon Electronics Ltd.
 †Deyell, John Company, a Division of Cairn
 Capital Inc.
 †Dieffenbacher North America Inc.
 †Digitronic Displays
 †Dupont Paper Box Limited
 †Edsan Press Incorporated
 †Evermore Magnetics Inc.
 †Federal Signal Canada Limited
 †Fiberglas Canada Inc.
 †General DataComm Ltd.
 †Hallmark Cards
 †Hewlyn Corporation, The
 †Interdevo Canada Limited

†Karapita Products and Technology Inc.
 †MCA Records Canada
 †McCorquodale Color Card Limited
 Maclean Hunter Limited
 †Metro Media Industries
 †Monarch Construction Limited
 †Novo Laboratories Ltd.
 †Parkhill Industries (York) Ltd.
 †Pillsbury Canada Limited
 †Plesman Publications Ltd.
 †Slater Industries Inc.
 †Slater Steels SLACAN Division
 †Slater Steels Hamilton Specialty Bar
 Division
 †Star Kist Foods Canada Inc.
 †Superex Canada Ltd.
 †Surpass Chemicals Limited
 †Tambrands Canada Inc.
 Torstar Corporation
 †Vogue Brassiere Incorporated
 †Witco Canada Inc.

ONTARIO (Continued)

TOTTENHAM

†F & P Mfg., Inc.
 †Mallard Leather Co. Ltd.
 †Ram Resins Inc.
 Seeburn Metal Products Limited
 Tye-Sil Corp. Ltd./Ltée.

TRAFALGAR

See: Oakville.

TRENTON

†Bayside Dyeing & Finishing Co. Ltd.
 †Camp International Limited
 †Carrying Industries
 †Century Composites Ltd.
 †Cimtech
 †Corbin Lock Division Emhart Canada
 Limited, International Hardware
 Division, Emhart Hardware Group
 †County Pride Foods Ltd.
 Crane Canada Inc.
 DCA Canada Inc.
 †DECA Cables Inc.
 Domtar Packaging, Containerboard
 Division
 †Domtech Company Limited
 †Drossbach N.A. Inc.
 †Electro Cables Inc.
 †Emhart Canada Limited, International
 Hardware Division, Emhart Hardware
 Group
 †Engineered Blends Limited
 FBI Brands Ltd.
 Fleck Manufacturing Inc.
 General Electric Canada Inc.
 Invar Manufacturing Ltd.
 †Kwikset Lock Div., Emhart Canada
 Limited, International Hardware
 Division, Emhart Hardware Group
 †Miller Safety Ltd.
 †Mirmil Products Limited
 Moore Business Forms & Systems Division
 of Moore Corporation Ltd.
 Moore Corporation Limited
 †Morton-Parker Limited
 †Murata Erie North America, Ltd.
 Nestlé Enterprises Limited
 Phillips Cables Limited
 †Precision Plate Ltd.
 †Pyrotenax, Div. of Phillips Cables Ltd.
 Quaker Oats Company of Canada, Limited,
 The
 †Quinte Machine & Steel Ltd.
 †Sally Wag Wooden Toy Manufacturing
 Stearns Canada Inc.
 †Trenton Machine Tool

†Vagden Mills Limited

TROUT CREEK

†Trout Creek Planing Mill Limited

TROY

†McCoy Foundry
 †McCoy Machinery & Supply Co. Ltd.

TWEED

†Metal Hand Crafts a division of MHC
 Manufacturing Ltd.
 †Quinte Web-Press Ltd.
 †Tweed Steel Works Eastern Ltd.

UNIONVILLE

†Canadian Business Forms Incorporated
 †Cherokee Machine & Tool Co. Ltd.
 †Children's Playgrounds Inc.
 †Evergreen Audio-Visual Limited
 Hewlyn Corporation, The
 †J B & D Co. Ltd.
 †Phoenix Geophysics Limited
 †Post & Beam Construction Co. Inc.
 †Shepherd Products Inc.
 †Summit Kitchens Ltd.
 †Superior Propane Inc.
 †Trans-Tec Limited
 †Uthane Research Ltd.
 †Watson Process Systems
 †Weatherill Advanced Control Systems
 Limited

UXBRIDGE

†Craft Cabinets d/o 629343 Ontario Limited
 Dominion Automotive Industries
 †Glitsch Canada Ltd.
 †Montgomery Woodworking Co. Ltd.
 †Moore, L. & B., Co. Ltd.
 †Newmarket Pre-Cast Concrete Products
 Ltd.
 Standard Aggregates Inc.
 †Ursini Plastics

VAL CARON

See: Sudbury.

VANDORF

General Production Devices

VANKLEEK HILL

†Modern Windows VH Inc.
 Quest International Canada Inc.
 †Skykeesh Industries Limited

†Thermax Energy Corporation Limited

VERMILLION BAY

†Naden Boats Ltd.
 †Nelson Granite

VINELAND STATION

†Biggar's Frosted Foods, Division of Harold
 W.M. Smith Holdings Limited

VIRGIL

Greaves Jams & Marmalades Ltd.
 †Royalty Doors and Manufacturing

VIRGINIATOWN

Noranda Inc.

WAINFLEET

Concord-Daigle Inc.
 †Easy Radiant Mfg. Ltd.
 Jenkins Canada Inc.
 †Nicholls Farm Equipment Limited

WALKERTON

†Bogdon & Gross Furniture Co. Ltd.
 †Bruce Tile Inc.
 Canada Packers Inc.
 Eveready Canada Inc.
 †Larsen & Shaw Limited
 †Price-Schonstrom Inc.

WALKERVILLE

See: Windsor

WALLACEBURG

†Aar-Kel Moulds Limited
 †Accurcast Ltd.
 †Benn Iron Foundry Limited
 †Burgess Machine & Tool Ltd.
 †C & A Waterbeds Mfg. Ltd.
 †Celotto Tool and Mould Co. Ltd.
 †Decuma Moulds Ltd.
 †DMO Industries
 †Dura-Chrome Limited
 Eaton Yale Limited, Suspension Division
 †Five Star Tool & Die Limited
 †Hillerich & Bradsky of Canada Limited
 †Industrial Pallets Limited
 †Lamperd Motor Home Mfg.
 †Libbey-St.Clair Ltd.
 †Mylar 2 Mold Ltd.
 Nestlé Enterprises Limited
 †North American Plastics Co. Ltd.
 †St. Clair Tool & Die Limited

†Vannatter, H.E., Limited
 †Wallaceburg Bookbinding & Mfg. Co. Ltd.
 †Waltec Components Division of Emco
 Limited
 †Waltec Engineering
 †Waltec Faucets

WALLENSTEIN

NSP, Division of NSP Inc.
 NSP Inc.

WALTERS FALLS

†Hallman, Willard G., Lumber Ltd.

WALTON

†LH Resource Management Inc.

WARWICK VILLAGE

MacDermid Investments Limited

WATERDOWN

†Avon Engineering Limited
 †Barnes, William R., Co., Division of Barmin
 Inc.
 †Canada Talc Limited
 †Milltech

WATERFORD

†Deb Swarfega Inc.
 †Judd Gunstocks Limited
 †Killam, W.E., Enterprises Ltd.
 †National Floral Limited
 †Waterford Welding Limited

WATERLOO

†Aeroblimp Incorporated
 †Agnew Group Inc.
 †Astron Specialty Metals Ltd.
 †ATC Manufacturing Ltd.
 †B & M Engineering Ltd.
 †Barclay Thermal (1988) Ltd.
 †Barry-Wehmiller Canada Ltd.
 †Bauer Industries Limited
 †Baumeier Engineered Products Inc.
 †Beresford Box Company Limited
 †Blouse Metal Products Ltd.
 †Brick Brewing Co. Limited
 †C.M.S. Displaycraft Inc.
 †Canadian Farm Tec Systems
 †Canadian Threadall Ltd.
 †Canadian Met-Craft Industries Limited
 †Canbar Inc.
 †Center Core Canada Inc.
 †Centra Industries Inc.

Cereal Products Division, The Seagram Company Ltd.

†Clemmer Industries Limited
†Cluthe, Geo., Mfg., Co. Ltd., The
†Colonial Times Clock Co. Ltd.
†Conestogo Plastics
†Conestoga Knives 1986 Ltd.
†Construction Machinery Co. Canada Limited
†Coquette Lingerie Inc.
†Corman Technologies Inc.
†Custom Leather Canada Ltd.
†Custom Trim Ltd.
†Davis & Henderson Packaging
†Davis and Henderson Ltd.
†Decra-Loc Paving Stone Products
†De Muth Products (Canada) Limited
†Descartes-Ram
†Designer Classics Carpet Manufacturing Limited
†Digitrol Computers Inc.
†Duron Plastics Ltd.
†Durward Industries Ltd.
†E M Enterprises
†Eldorado Tool & Mfg. Co. Ltd.
†Electro Porcelain Company Limited
†Electronic Craftsmen Limited
†Faultless-Doerner Manufacturing Inc.
†Forsyth, John, Co., Div. Forsyth Trading Company
†Frame Neckwear Co. Limited
†Goodrich, B. F., Canada Inc.
†Grand Valley Products Inc.
†Grandeur Carpets Limited
†Guenzler, George, & Sons Division of Annor Wood Products Limited
†H & O Centerless Grinding Inc.
†H.D.M. Transformers Co. Ltd.
†Hallman, J.C., Manufacturing Co. Ltd.
†Hamel, Irvin W., & Son
†Hauser, John, Iron Works Ltd.
†Heidt Products Inc.
†Hergott Plastics Ltd.
†Heron Cable Industries Limited
†Hewlett Packard (Canada) Ltd.
†House of Cedar
†Hummel Woodworking
†J. Gerth Custom Toolage Inc.
†Johanns Graphics Inc.
†Johnson Rubber Co. (Canada) Ltd., The
†Kelstan Plastic Products Ltd.
†Kramer & Grebe Canada Ltd.
†Kraus Carpet Mills Limited
†K-W Ornamental Iron Works Ltd.
†Labatt's Ontario Breweries (Division of Labatt Brewing Company Limited)
†Latam Industries Limited
†La-Z-Boy Canada Limited
†Lehmann Bookbinding Limited
†Leviton Manufacturing of Canada Ltd.
†M.A.B. Industries Limited
†M.C.I. Limited
†Magnetic Consultants Inc.
†Marsland Industries Limited
†Masson, Paul & Cie Ltée.
†Mastercut Industries Inc.
†Max Tech Metal Products Inc.
†Maxiflow Industries Inc.
†Mayfield Metal Products Ltd.
†Mikimoto Canada
†Millard Precision Machine & Tool Ltd.
†Mitsubishi Electric Sales Canada Inc.
†NCR Canada Ltd./Ltée.
†Nopak Canada Inc.
†Northern Digital Inc.
†Northfield Metal Products Ltd.
†Nour Trading House Inc.
†Olympia Cabinets K-W Inc.
†Ontario Glove Mfg. Co., Limited, The
†Ontario Die Company Ltd.
†Optikon Corp. Ltd., The
†Ornamental Mouldings Limited
†P.P.E. Extrusion Inc.
†P.W.L. Manufacturing Inc.
†Peterson, Paul G., Industries Limited
†Piller Sausages & Delicatessen Ltd.
†Pine Forest Furniture Ltd.
†Plastic Prescriptions Limited

†Porter Precision Products Canada Ltd.
†Premco Machine Limited
†Priority One Packaging Ltd.
†Quadro Engineering Incorporated
†Quadro Process Inc.
†Qualitech Manufacturing and Engineering Inc.
†Quigley Containers (Waterloo) Ltd.
†Raytheon Canada Limited
†Regional Tool & Machine Limited
†RJB Machining Ltd.
†Saddlery Hardware Mfg.
†Sadler, Hallman & Co., Woodcarving Ltd.
†Schoppel, Ingo, Knitwear, Ltd.
†Seagram, Joseph E., & Sons, Limited
†Seignet Precision Tool & Machine Inc.
†Solar Materials Handling Ltd.
†Square D Canada
†Stack-A-Shelf Limited
†Stairco Limited
†Strudex Fibres Limited
†SunarHauserman, Ltd.
†Swenco Limited
†Tomlin Industries
†Tomlin Industries Div. T. Welker Inc.
†Tournament Manufacturing Co. Ltd.
†Tournament Sports
†Tracon Engineering Inc.
†Tri-Rite Mfg. Inc.
†Triangle Truck Equipment Limited
†Trident Industries Limited
†UltraMetal Ltd.
†Unimac Machine & Manufacturing Limited
†Valley Blades Limited
†Van Dresser Limited
†Victory Sports
†Viessmann Manufacturing Company Inc.
†Volker Craig Ltd.
†Waterloo Spinning Mills Limited
†Waterloo Industries Inc.
†Waterloo Printing Company Ltd.
†Waterloo Bedding Co., Limited
†West Custom Finishing
†Whitney Plastics Limited
†XMS Printing Inc.
†Zepf Technologies Inc.
†4-R Technologies Inc.

WATFORD

†Allweather Wood Products Ltd.
†Androck Company, Division of Newell Industries Canada Inc.
†MacDermid Investments Limited
†Tender Tootsies Ltd.
†Watford Roof Truss Ltd.

WAUPOOS

Waupoos Canning Co., Limited

WAWA

Algoma Ore Division, The Algoma Steel Corporation, Limited
Algoma Steel Corporation, Limited, The

WELLAND

†Atlas Specialty Steels, A Div. of Sammi Atlas Inc.
†Basco Industries
†Basic Hydraulics
†Basic Structure
†Bradshaw-Stradwick (1979) Inc.
†Canada Forgings Inc.
†Dufferin Concrete Products Group
†Evening Tribune, The
†Fox, E.S., Limited
†Furst International
†GenCorp Automotive
†General Drop Forge Inc.
†Genesse Foods Inc.
†Haun Drop Forge Company, Limited
†Hopkins Steel Works Ltd.
†Indexable Cutting Tools of Canada Limited
†Iona Appliances Inc.
†John Deere Welland Works
†Panabrasive Inc.
†Premier Refractories Canada

†R & Y Tool and Die Co. Ltd.
†Red-D-Mix Concrete, A Standard Industries Company
†Sandrin Brothers Limited, Sarnia Machine and Welding Works
†Shaw Pipe Protection Ltd.
†Stelco Inc.
†T.R.E. Incorporated
†Ward Ironworks Limited
†Welland Forge Division
†Welland Iron & Brass Limited
†Welland Guardian Express
†Whiting Equipment Canada Inc.

WELLESLEY

†Jantzi, A.W., & Sons Ltd.
†Magalloy Ltd.
†Redarr Limited

WELLINGTON

†Campbell Soup Company Ltd.
†Cer-A-Met Manufacturing Ltd.

WEST HILL

See: Toronto (Metropolitan).

WEST LORNE

†Erie Flooring & Wood Products
†Form Rite Ltd.
†Milner-Rigsby Co. Limited, The

WESTBROOK

†Eskered Signs Limited

WESTON

See: Toronto (Metropolitan).

WHEATLEY

†Hike Metal Products Ltd.
†McLean Brothers Fisheries Inc.
†Omstead Foods Limited

WHITBY

†Andrew Canada Inc.
†Animal Milk Products Limited
†Atlantic Packaging Products Ltd.
†Ball Packaging Products Canada, Inc.
†Barnes, Austen, Advanced Technology Inc.
†Bewt Recovery Technologies Inc.
†Bradley Controls Limited
†Broeders Welding & Fabricating Ltd.
†Burcan Industries Ltd.
†Cametoid Limited
†Champlain Graphics
†Computer Composition of Canada Inc.
†Crouch, Kim, Collar Limited
†Croven Crystals Ltd.
†Crown Industrial Products (Canada) Ltd.
†D.E.M. Industries a division of I38032 Canada Ltd.
†Douglas Steel Company Limited
†Du Pont Canada Inc.
†Duramould Plastics Inc.
†Duramould Ltd.
†Durham Tool (Whitby) Ltd.
†Dy-Tech Inc.
†Empco-Fab Ltd.
†Flexaust Canada Limited
†Flexomaster Pkg. Inc.
†H S Custom Design Woodworking Ltd.
†Hanet Plastics (Ontario) Ltd.
†Horn Plastics Limited
†Hornco Plastics Inc.
†Industrial Measurements Ltd.
†Intertech Models & Fixtures Inc.
†Isomedix Corporation
†ITT Cannon Canada, A Division of ITT Industries of Canada Ltd.
†Kargo Waste Equipment
†Kemp's Machining Company Inc.
†Lake Ontario Steel Company, Division of Co-Steel Inc.
†Lakeside Electronics Ltd.
†Lear Seating Canada
†Lofthouse Brass Manufacturing Limited

†M.C.L. Electronics Limited
†MacMillan Bathurst Inc.
†McNairn Packaging
†Makita Power Tools Canada Ltd.
†Manchester Plastics Ltd., Gananoque Division
†Mastin, James, Company Limited
†Matheson Gas Products Canada Inc.
†North American Steel Equipment Co. Ltd.
†Oshawa Pattern & Model Ltd.
†Oshawa Valve (1985) Ltd.
†Paramount Packaging Canada Inc.
†Plastics Surface Finishers Ltd.
†Ralston Purina Canada Inc.
†Rider Tool and Manufacturing Company
†Sandoz Canada Inc.
†Sklar-Peppler Furniture Inc.
†Sunrise Aluminum Inc.
†Up-Right Canada Inc.
†Wegu Canada Inc.
†Whitby Machine Shop
†Whitby Steel Inc.
†Whitby Woodwork Ltd.
†Wiggers Custom Furniture, Ltd.
†Woodbridge Group
†Zoecon Canada Inc.

WHITE RIVER

†Domtar Inc., Forest Products Division

WHITEVALE

Bois Laurentien Wood Inc.

WHITNEY

†Avery & Sons

WIARTON

†Arriscraft Corporation
†Caframo Ltd.
†International Woodworking

WILBERFORCE

†Wilberforce Veneer & Lumber Co., Ltd.

WILLIAMSBURG

†Prost Cedar Products Ltd.

WILLIAMSFORD

†Stock Wooden Toys Ltd.

WILLIAMSTOWN

†Hawes & Wight Limited/Limitée
†Kraft General Foods Canada
†Travelite Trailers Inc.

WILLOWDALE

See: Toronto (Metropolitan).

WINCHESTER

†Agrico Canada Limited/Limitée
†Ault Foods Limited

WINDSOR

†Acme Chrome (Windsor) Ltd.
†Acrolab Instrument Ltd.
†Active Mould & Design (1977) Limited
†Adamas Laboratory Corporation
†Adler Baking Company Ltd.
†Allen-Stevenson Products Limited-
†Amerimark Corporation
†Anchor Machine and Manufacturing Ltd.
†Anco-Champion Spark Plug Co. Ltd.
†Anglin, G.W., Manufacturing Ltd.
†Aradco Management Limited
†Arbor Dominion Ltd.
†Arlen Tool Company Limited
†Arvid Machine Tools Ltd.
†Ault Foods Limited
†Axotec International Limited
†Banner Metal Products A Division of D & L Metals Limited
†BASF Inmont Canada Inc.
†Beck, H., Machinery Ltd.
†Binder Tool and Mold Inc.

†Border Press Inc.
 †Border Tool & Die Ltd.
 †Budd Heat Treating Limited
 †Build-A-Mold Limited
 †Butcher Engineering Enterprises Limited,
 The
 Canadian A.S.E. Limited
 †Canadian Engineering & Tool Co., Limited
 Canadian Garage Doors Inc.
 Canadian Salt Company Limited, The
 †Canam Tools (Windsor) Limited
 †Capsule Technology International (1990)
 Inc.
 †Carter Controls, Canada, Ltd.
 †Catton Sign Manufacturing Ltd.
 †Cavalier Tool & Manufacturing
 †Center Tool & Mold Company Limited
 †Central Stampings Ltd.
 †Champion Spark Plug Co. of Canada
 Limited
 †Checker Industrial Rubber & Tire Ltd.
 †Chemfil Canada Limited
 †Chrysler Canada Ltd./Ltée.
 †Clay-Mill Technical Systems, Inc.
 †Cobra Machine Tool Co. Inc.
 †Colonial Tool Textron, A Div. of Textron
 Canada Ltd.
 †Commercial Associates/Ross Roy Ltd.
 Complx Corporation, The
 †Complete Packaging Limited
 †Conn Creative Printers
 Corrosion Service Company Limited
 †Coulter Radiator
 †Crescent Tool & Die Ltd.
 †Cross-LaSalle Machine Tool of Canada Ltd.
 †Crosstown Cutter Services Ltd.
 †Curtis Co., Limited
 †Custom Steel Ltd.
 †DAF Plastics Limited
 †Dainty Foods Inc.
 †Dascor Inc.
 †Dayton Manufacturing Company Ltd.
 †Deco Stained Glass
 †Dem-Cav Tool and Mould Inc.
 Dieffenbacher North America Inc.
 †Diffrauto Ltd.
 †Dodd & Struthers, Ltd.
 †Domestic Foundry Ltd.
 †Dynamic Displays
 †E K Machine & Tool Inc.
 †Eberhart Scientific & Artistic Glass Ltd.
 †Edgewind Sales & Manufacturing Ltd.
 †Electrolene Manufacturing Co. Ltd.
 †Electromac Limited
 †Empress Machine & Tool Limited
 †Endre Tool & Mold Ltd.
 †Essex Stamp Company, A Division of
 Sterling Marking Products Inc.
 †Essex W.E.I.R. Ltd.
 †E-W Metal Works Ltd.
 †Fabricated Steel Products, (Division of
 Indal Limited)
 †Fairlane Machine Tools Ltd.
 †Falcon Tool & Die 1979 Ltd.
 †Flag Fire Equipment Ltd.
 †Flame Craft Company Inc.
 †Fleetwood Metal Industries Limited
 Ford Motor Company of Canada, Limited
 †Futura Molds Ltd.
 General Motors of Canada Limited
 †General Metal Products of Windsor Ltd.
 †Glider Guard Tool & Die Inc.
 †Hallmark Tools, Div. of Derlan
 Manufacturing Inc.
 Hanson Inc.
 Harris Steel Group Inc.
 †Hartford Tooling Inc.
 †Herald Press Limited
 †Holiday Juice Ltd.
 †Holland Chemical & Janitorial Supply Ltd.
 †HSL Limited
 †Hull-Thomson Ltd.
 †Huron Steel Products (Windsor) Ltd.
 †Ideal Mold Corporation Limited
 †Index Machine & Tool (1989) Ltd.
 †Industrial Models (1979) Limited
 †Industrial Part Coaters Ltd.
 †InspectionAir Gauge Limited

†International Playing Card Co., Limited
 ITT Milrod
 †J & C Tool & Die Ltd.
 †J. & J. Tool & Mold Limited
 †J.P. Tool Limited
 †Jamieson, C. E., & Co. (Dominion) Limited
 †Joe's Woodcraft of Windsor Limited
 †Judricks Enterprises Limited
 †Kapro Tool & Die Ltd.
 †Kardam Manufacturing Ltd.
 †Kautex of Canada Inc.
 †Kelsey-Hayes Canada Limited
 †Kendan Manufacturing Limited
 †Kew Plate Inc.
 †Kirby Tool & Mold Inc.
 †Koning Machine Inc.
 L&L Tool - Div. of Litovchik Industries Inc.
 †Landau Gage Inc.
 †Laser Tech Abrasives
 Lean Flow Metal Products, Inc.
 †Lenco Welding Accessories Limited
 †Len's Tool & Mould Ltd.
 †Libby Manufacturing Co. Ltd.
 †Lindquist Bros. Bait Co. Ltd.
 †Litton Industrial Automation, Lamb
 Technicon Division
 †Lowry Textile Co.
 †M & G Deli Products
 †M.C. Colonial Cabinets and Millwork Ltd.
 †McBride Manufacturing Company, Division
 of Retco Industries Ltd.
 †McCrindle Steel Industries Limited
 †MacDonald & White Paint Co. Ltd.
 †Macdonald & White Varnish & Paint
 Company Limited
 †McInnis Systems Ltd.
 †Maple Leaf Monarch a Division of A.D.M.
 Agri-Industries Ltd.
 †Maple Roll Leaf Company Limited
 †Maxim Tool & Mould Inc.
 †Mayson Machining
 †ModernMotif
 †Mohawk Metal Products Limited
 †Monarch Mattress Mfg. Co.
 †Moncur Electric Motors Ltd.
 †National Auto Radiator Mfg. Co., Limited
 †NCC Electronics Limited
 †Newcor Canada Limited
 †Nickleson Tool & Die Company, Limited
 †OMHA Systems Inc.
 †Ontario Cabinet Makers (Windsor) Limited
 †Paragon Tools Co., (a division of
 Automotive Plastics Technologies Inc.)
 †Peerless-Cascade Plastics Limited
 †Perfection Automotive Products (Windsor)
 Limited
 †Peterson Spring of Canada Ltd.
 †Pharmaphil Div. of R.P. Scherer Canada
 Inc.
 Pillsbury Canada Limited
 †Polymetals Limited
 †Post Packaging of Windsor Inc.
 Premier Group, The, Primeau Argo Block,
 Div. of Essroc Canada Inc.
 †Preney Print & Litho Inc.
 †Quality Safety Systems Company
 †Rayco Stamping Products Limited
 Raymond Bros. Limited
 Red-D-Mix Concrete, A Standard Industries
 Company
 †Redoe Mold Co. Ltd.
 †Reid Industries, Limited
 †Rex Tool & Mould Limited
 †Roland's Neon Sign Co. Ltd.
 †Romeo Machine Shop & Mfg. Ltd.
 Sandvik Canada Inc.
 †Sapoline Company, Limited, The
 †Scherer, R.P., Canada Inc.
 †Seaway Plastic Signs
 †Semtec Inc.
 †Sharp Edge Tool Ltd.
 †Simnar Inc.
 Simpson, A. G., Co. Limited
 †Sisu-Niemi Inc.
 †Solo Tool & Mold Ltd.
 †Sortation Technology Centre Ltd.
 †Special Machining Company (Windsor)
 Limited
 †Spirol Industries Limited
 †Stahlin Industries, Ltd.
 †Stamco Tool & Die Ltd.
 †Standard Induction Castings Limited
 †Stanley Home Automation, Div. of Stanley
 Canada Inc.
 †Stephan Tool & Die Ltd.
 †Sumner Press Ltd.
 †Sun Ray Solar Systems Ltd.
 †Sylvestre, James, Enterprises Ltd.
 †Tamco Limited
 †TCS Presses Inc.
 †Teal Mfg. (Windsor) Ltd.
 †Tecumseh Metal Products Inc.
 †Teron, J. C., Company Limited
 Tipco, Inc.
 †Trades Incorporated
 †Traub Mfg. Co. of Canada, Limited
 †Trend Millwork & Cabinets Limited
 Trerice, H.O., Co.
 †Tri-Mi Mould (1990) Inc.
 †Tri-Way Machine Ltd.
 †Trigon Tool & Die Ltd.
 †Trio Tool & Mold Ltd.
 †Unitex Industries
 †Universal Fasteners Ltd.
 †Valco Manufacturing, Division of Valiant
 Machine & Tool Inc.
 †Valenite-Modco Limited
 †Valiant Machine and Tool Inc.
 †Veltri Stamping Corporation
 Ventra Group Inc.
 †Venture Tool Company (Windsor) Ltd.
 †Viking Pump Co. of Canada, Limited
 †W M Tool Inc.
 †Walker, Hiram, & Sons, Limited
 †Walker's Candies
 †Welles Corporation Limited
 †Wickes Manufacturing, Division of WCA
 Canada Inc.
 †Windsor Star, The
 †Windsor Mold Inc.
 †Windsor Machine & Stamping Ltd.
 †Windsor Wiping Cloth, Ltd.
 †Windsor Tool & Die Division of D & L
 Metals Limited
 †Windsor Convertors
 †Windsor Pallet Limited
 †Windsor Match Plate & Tool Limited
 †Windsor Print & Litho Ltd.
 †Windsor Textiles Limited
 †Windsor Ceramics (1989) Inc.
 Woodbridge Group
 Wyeth Ltd.
 †Zalev Brothers Limited

WINGHAM

Kroehler Furniture Co., Division of
 Strathearn House Group Limited
 †Kroehler Furniture Co., Conestoga Division
 Premier Group, The, Primeau Argo Block,
 Div. of Essroc Canada Inc.
 †Royal Homes Limited
 Stanley Door Systems, division of Stanley
 Canada Inc.
 †Sunrise Dairy
 United Co-operatives of Ontario
 †Western Foundry Co., Ltd.

WINONA

†Andrés Wines Ltd.
 †Fabris Industrial Manufacturing Ltd.

WOLFE ISLAND

Kraft General Foods Canada

WOODBIDGE

†Acrysan Engineering Inc.
 †Advanced Machine & Tool Inc.
 †Afterprint Services Inc.
 †Amjay Ropes and Twines Limited
 †APV Canada Inc.
 †Artage International Inc.
 †Avery Machine Company Limited
 †B.L. Aluminum Ltd.
 †Barber-Colman of Canada Ltd.

†Caledon Springs Bottled Water Co.
 †Carpenter, E.R., of Canada
 †Catcom Systems Corp.
 †Cinelli, G., Manufacturing Corp.
 †Compact Mould Ltd.
 †Concord Elevator Inc.
 †Cousins Currie Limited
 †Crown Plastics Extrusions Limited
 †CSM Canadian Steel Manufacturing Inc.
 †Curbsun Systems Inc.
 †D & D Industries
 †DM Group Inc.
 †Duriron Canada Inc.
 †Durmitor Inc.
 †Egan Visual Inc.
 †Eurodesign Furniture
 †Falbo Aluminum Products Ltd.
 †Ferrante Cheese Manufacturer
 †Ganz Bros. Toys
 Geiger International
 †General Freezer
 †Glacier Radiator Mfg. Ltd.
 †Guardline Products (1988) Limited
 †Hanlan Component Supply Inc.
 †Horn, W. J., Industries Ltd.
 †Huron Technologies Inc.
 †L.H.M. Technologies Inc.
 Laurentian Spring Valley Inc.
 †Liftking Incorporated
 †McFadyen Industries Ltd.
 †Maggi-B Limited
 †Mainline Construction Equipment
 †Maple Terrazzo, Marble & Tile Incorporated
 †Marin Industries (537414 Ontario Limited)
 †Marino Manufacturing Co. Ltd.
 †Nichols, R. H., Co. Limited
 †Nystrom Group, The,
 †Pillar Plastics Limited
 †Polefab Inc.
 †Primo Foods Limited
 †Quaker Industries (Canada) Ltd.
 †Ram Machines Ltd.
 †Reflections Furniture Industries Ltd.
 †Reversomatic Heating & Mfg. Ltd.
 Richards Packaging Inc.
 †RO-Star Precision Inc.
 †Royce Machining Inc.
 †Sherwood Electromotion Inc.
 †Southport Board Products Inc.
 †Sunrise Plastics Inc.
 †Sunwell Engineering Company Limited
 †Tabu Veneers Ltd.
 †Techno Scientific Inc.
 †Unilux Manufacturing Company Inc.
 †Unique Upholstery Inc.
 Vulcan Packaging Inc.
 †Water Refining Company Ltd.
 †Watts Regulator of Canada Ltd.
 †Willie-Anne Ltd.
 Woodbridge Group

WOODSTOCK

†Amertek Inc.
 †Baird Machines Ltd.
 †Barney Printing Limited
 Brant Form Teck Ltd.
 Bridgestone/Firestone Canada Inc.
 †Bryan Donkin Company of Canada Limited,
 The
 †Canada Stampings and Dies Ltd.
 †Central Soya of Canada Limited, Premix
 Operations
 †Colic Machine & Tool Ltd.
 †Cornell Welding & Fabricating Ltd.
 Debiasi & Associates
 †Easy Way Cleaning Products Limited
 †Federal White Cement Ltd.
 †Firestone Textiles Company, A Division of
 Bridgestone/Firestone Canada Inc.
 †Fisher Controls Company of Canada
 Limited
 Gay Lea Foods Co-Operative Limited
 †Greenline Resins Limited
 †H & M Metal Finishing Ltd.
 †Harrington Aluminum Foundry Ltd.
 †Harvan Engineering Ltd.

†Harvey Woods Division, T.A.G. Apparel Group Inc.
 Hayward Tyler Inc.
 †Hobart Brothers of Canada Ltd.
 †Holland Hitch of Canada Limited
 †Hyd-Mech Eng. Ltd.
 †KCL Packaging of Canada Limited
 Kelsey-Hayes Canada Limited
 †King Equipment Manufacturing Corp.
 Lafarge Canada Inc.
 †Lift Systems Co.
 †MacLean and Murray Limited.

†Mallory Controls, Black & Decker Canada (1989), Inc.
 †Mallory Control - A Black & Decker Company, Mallory Composants Division
 †Metal Shapes Manufacturing Inc.
 †Oxford Web Publications Ltd.
 †Paquette, E. E., & Sons, Limited
 †Pneuvoyor Systems Ltd.
 Pre-Con Company
 Ralston Purina Canada Inc.
 S G S Plastic Recycling Inc.
 †Scheltema Manufacturing Limited
 †Searles Trailer and Equipment Limited

†Specialty Wood Products
 †Standard Tube Canada Inc.
 †Syri-Con Corporation
 †Tago Company Limited
 †Teledyne Canada Metal Products
 †Thomas Built Buses of Canada Limited
 †Timberjack Inc.
 †Timberland Equipment Limited
 †Voplex-Happich Corporation
 †Whitelaw Machinery Company Limited
 †Willits, M. R., & Associates
 †Woodstock Stampings Inc.
 †Woodstock Hydraulic Power Ltd.

WROXETER

Topnotch Feeds Limited

YORK, REGIONAL MUNICIPALITY OF

See: Aurora, Markham, Newmarket, Richmond Hill, Stouffville.

ZURICH

†Zurich Wood Products Ltd.

PRINCE EDWARD ISLAND**ALBANY**

†EBCO

ALBERTON

†Leavitt's, The

BLOOMFIELD

†MacAusland Woollen Mills Ltd.

CAPE EGMONT

Cape Egmont Enterprises Ltd.

CARDIGAN

†Quinn's Marine & Machine Shop Ltd.

CHARLOTTETOWN

†Advanced Medical Technologies, Inc.
 Amalgamated Dairies Limited
 †Atlantic Fish Specialties Ltd.
 †Bagnall's Mills Ltd.
 †Belmont Metal Works
 Borden Consumer Products, Division Of
 The Borden Company Ltd.
 †Campbells Concrete Ltd.
 †Charlottetown Guardian and Evening
 Patriot Division Thomson Newspapers
 Ltd.
 †Charlottetown Metal Products Ltd.
 †Condon, William, & Sons, Limited
 †Creative Esthetics Dental Lab Inc.
 †De Blois Likely Ltd.
 †Diagnostic Chemicals Limited
 †Garden Province Meats Inc.
 †Great Northern Knitters Inc.
 †Hall & Stavert Ltd.
 Imapro Corporation
 †Island Fertilizers Ltd.
 †Johnston's Home Style Products Ltd.
 †Maritime Electric Company Limited

Maritime Steel & Foundries, Limited
 †Matrix (P.E.I.) Inc.
 †Northumberland Chemicals Incorporated
 †Northumberland Seafoods Limited
 †P.E.I. Development Agency, Marketing Div.
 †Padinox Inc.
 †Perfection Foods Limited
 †Porta-Flex Products (PEI) Ltd.
 †Prebilt Structures Limited
 †Precision Products & Services Ltd.
 †Protonex Industries Inc.
 †Pure Milk Co. Ltd., The
 †Quality Woodworkers Ltd.
 Schurman, M. F., Co., Limited
 †Seaman's Beverages Ltd.
 †Sewco Inc.
 †Tannereye Ltd.
 Warren Paving & Materials Group Limited,
 The

CRAPAUD

Amalgamated Dairies Limited
 †Island Saltfish Inc.

FOXLEY RIVER

Annapolis Valley Peat Moss Co.Ltd.
 †Gulf Island Peat Moss Co.Inc.

FREETOWN

Leaver Mushrooms Co. Limited

GEORGETOWN

De Blois Likely Ltd.
 †Georgetown Shipyard Inc.

HUNTER RIVER

Bagnall's Mills Ltd.
 †Health Pasteurized Milk Co. Ltd.
 †Prince Edward Island Preserve Co. Inc.

KENSINGTON

Island Fertilizers Ltd.
 †Provincial Construction Co. Ltd.
 Robin Hood Multifoods Inc.

MALPEQUE

†North Shore Packing Co. (1984) Ltd.

MILTON

Charlottetown Metal Products Ltd.

MIMINEGASH

Acadian Seaplants Limited
 Genu Products Canada Limited

MONTAGUE

Island Fertilizers Ltd.

MORELL

†Babineau Fisheries Ltd.
 Paturel Seafood Ltd.

NEW ANNAN

Cavendish Farms

NORTH RUSTICO

Cape Bald Packers Ltd.

O'LEARY

Amalgamated Dairies Limited

SHERWOOD

†Kirkwood Cabinets (1986) Ltd.

ST. ELEANORS

Amalgamated Dairies Limited

SOURIS

†North Ocean Enterprises Ltd.
 †Salt Box Factory
 †Usen Fisheries Ltd.

SUMMERSIDE

†Alfa-Graphics (1972) Ltd.
 †Amalgamated Dairies Limited
 Canada Packers Inc., Shur-Gain Division
 Canada Packers Inc.
 †Curran & Briggs Ltd.
 †Ideal Dairy Limited
 Island Fertilizers Ltd.
 †Jack's Foods
 †Journal Publishing Company, Limited, The
 †Linkletter Welding Ltd.
 †Maple Leaf Dairy (1986) Limited
 Maritime Paper Products Limited
 †Marlin Products, a Division of Curran
 Briggs Limited
 †P.C. Industries Inc.
 †Prince Edward Island Bag Co., Limited,
 The
 †Schurman, M. F., Co., Limited

TIGNISH

†Tignish Fisheries Co-op Assn. Ltd.

VERNON BRIDGE

†Drake Truck Bodies

WELLINGTON STATION

†Cape Egmont Enterprises Ltd.
 †Cooperative de Croustilles de l'I.P.E. Ltée.,
 La

WEST COVEHEAD

†Allan Potato Handling Equipment Ltd.

QUEBEC**ACTON VALE**

†Acton Rubber Ltd., The
 Canvil, Ltd.
 †Construction Acton Vale Ltée
 Dixon Ticonderoga Inc.
 Peerless Carpet Corporation
 Sparbetoon Products Ltd.
 Sparbeton Products Ltd.

ALMA

Abitibi-Price Inc.
 Alcan Smelters and Chemicals Limited

AMOS

Donohue Inc.

†Harricana Métal Inc.
 Normick Perron Inc.
 †Vic Bussieres Inc.

AMQUI

Natrel Inc.
 Purdel, Coopérative agro-alimentaire

ANCIENNE-LORETTE

See: Quebec.

ANGERS

†Mineault, Theo. Inc.

ARTHABASKA

H. P. L. Furniture Ltd.
 †Imprimerie d'Arthabaska Inc.
 Shermag Inc.

ASCENSION

Lambert Peat Moss Inc.

AUTEUIL

See: Ville de Laval under Montreal
 (Metropolitan).

AYER'S CLIFF

Dominion Glove Co., Limited, The, Div. of
 Jomac Canada Inc.
 †Equipements Everest Inc., Les
 Jomac Canada Inc.
 †Wulftec-Domeq-Aci Internaitonal Inc.

AYLMER

Dufferin Aggregates
 Natrel Inc.

BAIE COMEAU

Canadian Reynolds Metals Co. Ltd.
 †Ferblanterie Cote Nord Inc.
 Premier Peat Moss Ltd.

Quebec and Ontario Paper Company Limited

BAIE D'URFE

See Lachine under Montreal (Metropolitan).

BAIE ST. PAUL

†Artisanat Louis & Chimo
†Vitrerie Baie St-Paul Inc.

BEACONSFIELD

†Tenaquip Ltd.

BEATTYVILLE

Normick Perron Inc.

BEAUCEVILLE

Angelica Uniform of Canada, Ltd.
†Beauce Chaîne Inc.
†Imprimerie L'éclairiur
Moore Business Forms & Systems Division of Moore Corporation Ltd.
Moore Corporation Limited
†Quirion Metal Inc.

BEAUCEVILLE EAST

Lutfy Ltd.

BEAUCEVILLE WEST

†Beauceville Flooring Inc

BEAUHARNOIS

Alcan Smelters and Chemicals Limited
Domtar Inc. Fine Papers Division
†Elkem Metal Canada Inc.
†PPG Canada Inc., Industrial Chemicals
Timminco Limited/Limitée

BEAUMONT

†Équipement Labrie Ltée.

BEAUPORT

See: Quebec.

BEAUPRE

Abitibi-Price Inc.

BECANCOUR

Aluminerie de Bécancour Inc.
†Biraghi Canada
†Canadoil Forge Ltd.
†Cercueils Cormier & Gaudet Ltée.
ICI Canada Inc.
Didier Refractories Corporation
S K W Canada Inc.

BEDFORD

†Casquettes Confort Inc.
†Exeltor Inc.
Ingersoll-Rand Canada Inc.
†Jones, F.W., & Son Limited
†Regle de Bedford Ltée., La
†Snyder et Fils Inc.
†Torrington Div. Ingersoll-Rand Canada Inc.

BEEBE

†Dominion Glove Co., Limited, The, Div. of Jomac Canada Inc.
†Dominion Granite Ltd.
†Jomac Canada Inc.
†Lepitre Granite Works Ltd.
Remco Memorials Ltd.
†Rock of Ages Canada Ltd.

BELLEFEUILLE

†Filitech

BELLETERRE

Commonwealth Plywood Cie. Ltée./Co. Ltd.

BELOEIL

Armtec
†Bois Franc Royal Ltée.
ICI Canada Inc.
†Demers, Paul, & Fils Inc.
†Equifab Inc.
General Electric Canada Inc.
Piedmont Industries Ltd.
†Soudures Mathieu et Fils Inc., Les

BERNIÈRES

Almex Inc.
†Contentants Sanitaires C.S. Inc., Les
†Honco Inc.
†Produits D'Architecture de Que. (1979) Inc.
†Système Electronique Rayco Ltée.

BERTHIERVILLE

Canon Inc.
Canon Pipe
†Converdis Inc.
Cooperative Fédérée de Québec
†Ferland, J.A. & Fils, (1972) Ltée.
†G.L.C. Canada Inc.
†Hason Steel Products Inc.
†Portes Belhumeur Inc.
†Richard, A., Limited

BIC

†Jean Lumber Co. Ltd.
†Purdell, Coopérative agro-alimentaire

BLACK LAKE

†Industries Fournier Inc., Les
LAB Chrysotile Inc.
Société Asbestos Limitée
†Unicanvas Enr.

BLAINVILLE

†Bois Laurentien Wood Inc.
†Duff Industries Inc.
Jager Industries Inc.
Ride-Seal Tiremat Inc.
†Vibrapipe Ltée.

BOISBRIAND

†Ateliers d'Usinage Ste-Thérèse Inc., Les
Best Foods Canada Inc.
†Canadian Overhead Handling Inc.
Choiniere, B. & R., Ltée
†Créations Direction 2 Inc.
†General Flocking Inc.
†Guyomarc'h Canada Inc.
†Lumec Incorporated
†Prototypes Brocard Ltée., Les
†Todd Combustion Limited
†Val Mar Swimming Pools Ltd.
†Z-Tech Enterprises Inc.

BON CONSEIL

Beco Inc. (Energetic)
Nutribec Ltée.

BONNE ESPERANCE

Standard Fish Company, Ltd.
Whiteley, W. H., & Co. Ltd.

BOUCHERVILLE

See: Montreal (Metropolitan).

BREAKEYVILLE

Cascades Inc.

BROME

†Turkey Hill Sugarbush Ltd.

BROMONT

†Ansell Canada Inc.
†Fibrovan International Ltee
General Electric Canada Inc.
†Hyundai Auto Canada Inc.
IBM Canada Ltd.

†J.D. Fil Inc.
Mitel Corporation
Mitel Semiconductor
†Quali-T-Tube Inc.

BROMPTONVILLE

†Industries F.P. Inc.
†Intro-Pak Inc.
†ISE Stamping Inc.
†Kruger Inc., Newsprint Division,
Bromptonville

BROSSARD

Canron Inc.
Canron Pipe
Davis and Henderson Ltd.
†Dur-Pro Limited
†Explosifs Canex Explosives Inc., Les
Liberty Brand Products Inc.
†Machineries Rive-Sud Inc.
Manson Insulation Inc.
†MicroSlate Inc.
Miron Inc.
Natrel Inc.
†Nutrite Inc.
†OS Plastics Inc.
†R.L. Medical Co. Ltd.
†Signarail Canada Inc.
†Skotel Corporation
†Snemo Ltée.
†Tekdata Inc.
†Tempo
†Villemaire Relieur Inc.

BROWNSBURG

ICI Canada Inc.
†CXA Ltée.

BUCKINGHAM

Albright & Wilson Americas
†Compagnie d'Energie Maclaren-Quebec, La
†Industries James Maclaren Inc.

CABANO

Cascades Inc.

CACOUNA

Premier Peat Moss Ltd.

CANDIAC

Bristol-Myers Pharmaceutical Group, A Division of Bristol-Myers Canada Inc.
Consumers Packaging Inc.
Diversey Inc.
†Entreprises Insta-Bec Inc., Les
†Fabien, C.P., Inc.
†Fox Manufacturing Co. Inc.
General Latex Canada Inc.
Honeywell Limited/Limitée
†Honeywell Limited, Protection Services Division
†Imprimerie Canadienne Gazette
†Industries MKE (1984) Inc., Les
†Liberty Brand Products Inc.
†Locweld Inc.
†Major Wire Industry Ltd.
Ogilvie Mills Ltd.
†Parfumerie Versailles Limitée
Perkins Papers Ltd.
†Precimold Inc.
†Southam Paragon Graphics
†Stork Werkspoor Canada Ltd.
WHS Inc.

CAP AUX MEULES

†Pêcheries Gros Cap Inc., Les

CAP DE LA MADELEINE

†Atelier d'usinage J.J. Tremblay Inc.
†Ateliers Dynamos Energetiques Ltée., Les
†Brouillette, Gaston, Inc.
Cascades Inc.
Coretech
†Entreprises Sommex Ltée., Les
†Fibre Mauricie Ltée.

†Massicotte & Arcand Inc.
†Metalite (1978) Inc.
Norton Advanced Ceramics of Canada Inc.
†Reynolds Aluminum Company of Canada
†Sigama Usinage et Fabrication Ltée.
Twinpak Inc., Flexible Packaging Group

CAP ROUGE

†Anacolor Ltée.
†Anodor (1962) Ltée.

CAP. ST. IGNACE

†Ateliers Graphiques Marc Veilleux Inc., Les
†Fonderie Paber Inc.

CAP SANTÉ

†R.P.M. Tech.

CARIGNAN

†Lignum Sawdust Products Inc.
†Terminal & Cable TC Inc.

CARTIERVILLE

See: Montreal.

CAUSAPSCAL

Impertex

CHAMBLY

Agrico Canada Limited/Limitée
Bennett Fleet Inc.
Desbergers Limited
Dominion Corrugated Paper Inc.
†Emportes - Piece U.C.D. Inc., Les
†Fondremy Inc.
Laboratoire Nadeau Limitée
Lundy Fence Division, Ivaco Inc.
†Metaux Repousses Modernes Inc., Les
Nabisco Brands Ltd
Reinhart Foods Div. of Reinhart Vinegars Limited
†Remtec Inc.
Rougier Inc.
†Simple Signman Inc.
†Skyline Displays Canada

CHAMBORD

Normick Perron Inc.

CHAMPNEUF

Donohue Inc.

CHANDLER

Abitibi-Price Inc.

CHARLESBOURG

See: Quebec.

CHARNY

†Cilvin Inc.
†Couture, Alex, Inc.
†Matelas Dauphin Inc.
†Scies B.G.R. Inc., Les
†Sovebec Inc.

CHATEAUGUAY

†Adamin Industries Ltd.
Carbon Steel Profiles Limited
†Chateauguay Machine Parts Ltd.(CMP Ltée)
†Chateauguay Picture Frames
†Dorset Industrial Chemical Ltd.
†Mercier Foundries Ltd.
†Polyrol Inc.
†Salerno Transparent Paper Bag Ltd.

CHIBOUGAMAU

†Chantiers de Chibougamau Ltée., Les
Donohue Inc.
Gagnon & Frère de Roberval Inc.
Stone Consolidated Inc., Wood Products Group
Stone-Consolidated Inc.

CHICOUTIMI

Cocoa-Cola Beverages
 †Dunbrick Limitée
 Elkem Metal Canada Inc.
 Groupe Laperriere & Verreault
 †Industrie Multitech Inc.
 †Industries Couture Limitée
 †Informco Inc.
 Labrador (Spring Water) Div. of Nestle
 Entreprises Limited
 †Liqueurs Saguenay Ltee.
 Pyrotek High Temperature Industrial
 Products Inc.
 †Renovation du Saguenay
 Sonoco Limited
 †Spectube Inc.
 Union Carbide Canada Limited
 †Veillette & Deschenes Ltée.

CHOMEDEY

**See: Ville de Laval under Montreal
 (Metropolitan).**

CLERMONT

Donohue Inc.

COATICOOK

Barmish Inc.
 Belding-Corticelli (1982) Inc.
 †Best Glove Manufacturing Ltd.
 †Codet Inc.
 Crête, Gérard & Fils Inc.
 †Industries de Conduits Tubulaires du
 Canada Ltée., Les
 †Niedner Ltd./Ltée.
 †Sheard, Geo., Fabrics Canada Ltd.
 South Shore Industries Limited
 Tucker Plastics Inc.
 Waterville TG Inc.

COMTOIS

Donohue Inc.

CONTRECOEUR

Ensio Industries Inc.
 Genfoot Inc.
 GenFoot Inc., (Lafayette Division)
 †Heckett Canada Ltd.
 Liquid Carbonic Inc.
 Nuclear Shielding of Canada Ltd.
 Sidbec-Dosco Inc.
 Sidbec-Feruni Inc.
 Stelco Inc.

COOKSHIRE

†Cookshiretex Inc.
 †Genpak Canada - Division of Hamelin
 Group Inc.

COTE ST. LUC

See: Montreal.

COTEAU DU LAC

Big 'O' Inc.

COTEAU STATION

†Confection Gavette Ltd.

COURCELLES

†Chemise Perfection Inc., La

COWANSVILLE

†Albany International Canada Inc.
 Ansell Canada Inc.
 †Barker, J.J., Company, Limited
 Concord-Daigle Inc.
 Consoltex Canada Inc.
 Jenkins Canada Inc.
 †K Way Canada Inc.
 Karhu Canada Inc.
 †Lund Crafts Co. Ltd.
 Moore Business Forms & Systems Division
 of Moore Corporation Ltd.

Moore Corporation Limited
 †Pompex Inc.
 Union Carbide Canada Limited
 Union Carbide Performance Plastics Ltd.

CRABTREE

Sancella Inc.
 Scott Paper Limited

DANVILLE

†Filaq Inc.

DAVELUYVILLE

†Confection Vetibec Inc.
 †Daveluyville Furniture Limited
 †Doucet Machineries Inc.
 †Équipements Sportifs Davtec Inc., Les
 †Tricot Domino (1986) Ltée., Le

DEGELIS

†Briquette Dégelis Ltée., La
 Crête, Gérard & Fils Inc.
 †Guerette, Raoul, Inc.
 †Industries G.D.S. Inc.

DELSON

†Actol Chemicals Ltd.
 Domtar Inc., Wood Preserving Division
 †Filotech Electrodes Inc.
 †Goodfellow Inc.
 Premier Peat Moss Ltd.

DESCHAILLONS

NSP Inc.

DEUX RIVIERES

Commonwealth Plywood Cie. Ltée./Co. Ltd.

DISRAELI

†Confection Normand
 Shermag Inc.

DOLBEAU

Domtar Inc., Newsprint and Kraft Pulp
 Division
 †Julac Inc.
 †Simard, Philippe, & Fils Ltée.

DOLLARD DES ORMEAUX

**See: Roxboro under Montreal
 (Metropolitan).**

DONNACONA

Domtar Construction Materials
 Domtar Inc., Newsprint and Kraft Pulp
 Division

DORION

†Carbone Lorraine Corporation
 †Dicaire, Armand, Cie. Ltée.
 †Dorion Briques Inc.

DORVAL

**See: Lachine under Montreal
 (Metropolitan).**

DRUMMONDVILLE

Batronics Inc.
 †Belgen Inc.
 Berol Canada Inc.
 †Breuvages Drummond, Ltée.
 †Cartonniers St-Francis Ltée., Les
 Cascades Inc.
 Celanese Canada Inc.
 †Chaîne Select Inc.
 Consoltex Canada Inc.
 Crain Drummond (A Varco Company)
 †Créatins Morin Inc., Les
 Dominion Textile Inc.
 †Drummex Inc.
 †Drummond Hosiery Co. Ltd.
 †Drummond Safe Inc.
 †Easterntube Products Inc.

†Editions Gilles Allard Inc., Les
 Enseignes Trans-Canada Inc.
 †Équipements Blanchet Ltée.
 †F.B.M. Manufacturier Inc.
 †Foresbec Inc.
 †Formtech Industries Inc.
 †Gaillard International
 †General Mfg. Co. Ltd.
 GTE Sylvania Canada Ltd.
 †Houle J. & Fils Inc.
 †Imprimerie Dubois (1989) Inc.
 †Industries Jaro Inc.
 Karhu Canada Inc.
 †Letendre, Fernand, (1976) Inc.
 †Litho Prestige
 †Marlboro Paper Inc.
 †Metcoat Inc.
 †Modelage Drummond Pattern Making Inc.
 †Monitronik (1989) Ltée
 Monterey Textiles Inc.
 †Parole, (1973) Ltée., La
 †Phoenix Fire Apparatus Inc.
 PMI Food Equipment Group Canada
 †Powerbloc IBC Canada Inc.
 †Produits Easterntube (1985) Inc.
 †Pyrotek High Temperature Industrial
 Products Inc.
 †Quimpex Limitée
 †Raidtrac Vehicles Inc.
 Ralston Purina Canada Inc.
 †Rezbond Abrasives Co. Ltd.
 Siemens Electric Limited
 Siemens Electric Limited, Standard
 Products Group
 Sodel Ltée./Ltd.
 †Soprema Etanchéité Inc.
 †SPG International Ltée.
 †Technova Inc.
 †Teinturiers Elite Inc.
 Textiles Dionne Inc.
 †Triad Creations Ltd.
 †Unique Sandpapers J.T.M. Inc.
 †Vaillancourt, R., & Fils Ltée.
 Venmar Inc.
 †Venmar Inc.
 †Ventek Fibres Limited
 †Venture Carpets Limited
 †Veranda Industries Inc.

DUBERGER

See: Quebec.

DUNDEE

Canadian Instruments Reg'd

DUNHAM

†Canadian Instruments Reg'd
 †Small Brothers Evaporators Inc.

DURHAM-SUD

†Provost Chemical Products

DUVERNAY

**See: Ville de Laval under Montreal
 (Metropolitan).**

EAST ANGUS

Bonar Inc., Plastics and Flexible Packaging
 Divisions
 Cascades Inc.
 Industrial Textiles Limited
 †Menuiserie d'East Angus Inc., La

EAST BROUGHTON STATION

†Emballages, E.B. Ltée, Les,

ESTCOURT

Guerette, Raoul, Inc.

FABREVILLE

**See: Ville de Laval under Montreal
 (Metropolitan).**

FARNHAM

†Alpha-Vico Canada Inc.
 †Casket Hardware Manufacturers Ltd.
 CCH Canadian Limited
 †Collins & Aikman, A Division of WCA
 Canada Inc.
 †Coronet Carpets Inc.
 †Delorme, Hector, & Sons Inc.
 †Domco Industries Limited
 †Harbour Industries (Canada) Ltd.
 Industries P.W.I. Inc.
 †Penn Ventilator Canada Ltd.

FASSETT

†Brunet, Sylvio, & Fils Ltée.

FERME-NEUVE

†Vitrerie Ferme-Neuve Inc.

FORESTVILLE

Daishowa Forest Products Ltd.

FRANKLIN CENTRE

†Vergers Leahy Inc., Les

G'ASPE

†Breuvages Gaspé Inc., Les

GATINEAU

Armstrong World Industries Canada Ltd.
 Canadian Pacific Forest Products Limited
 †Canoxel Hardboard Division

GIFFARD

See: Quebec.

GIRARDVILLE

Donohue Inc.

GRANBY

†Agropur Cooperative Agro-Alimentaire
 †Air Ground Equipment Inc.
 Alcan Wire and Cable
 †Aldex Chemical Company Ltd.
 †Armstrong-Hunt Inc.
 †Ashworth Bros. Canada Inc.
 †Avcorp Industries Inc., Plastal Division
 †Bachelco Ltée.
 †Barcana Inc.
 †Bendies Forms
 Bestar Inc.
 BOW Plastics Limited
 C.B. Brooks Canada Inc.
 Canvil, Ltd.
 †Chaisier Inc., Le
 †Chevrons Rivard 1980 Inc., Les
 Circo Craft Co. Inc.
 †Coroplast Inc., an Innopac Company
 †Cresswell Roll Forming Inc.
 Crouse-Hinds Lighting
 De Ball, J.L., Canada Limited
 †Decabois Inc.
 †Delta Transformer of Canada Ltd.
 †Enseignes St-Onge Ltée., Les
 †Ezeflow Canada Inc.
 †Fabrication Metallique Roberts Inc.
 Federal Pioneer Limited
 †Flexi-Métal Inc.
 †Foster Springs Ltd.
 Gantron Hoists Limited
 †Gemex (Granby) Inc.
 †Hafner Elastic Inc.
 †Hafner Inc. Ltée.
 †Imprimerie Shefford Inc.
 †Industries Armapro Inc.
 †Joints W.T. 1987 Ltée
 †Kenyon, William, Inc.
 Klockner-Moeller Ltd./Ltée.
 †Landes Canada Inc.
 †La Voix de l'est (1982) Inc.
 †Leroy-Somer Canada Limited
 †Literie Giddings Ltée
 †Metachimie Canada Ltée.
 †Métallurgie Thibault Ltée.

†Métarom Canada Inc.
 †Meubles Carrier Inc.
 †Mil-Ko Products Ltd.
 †Parco-Hesse Corporation Inc.
 †Peeters Carpets Ltd.
 †Plastalene Corporation Ltd.
 †Poliplastic Inc.
 †Precis-Max Inc.
 †Pro-Meubles Inc.
 †Produits Chimiques Shefford Limitée
 †Promecam Canadian Ltd.
 †Repaco Inc.
 †Réservoirs d'Acier de Granby Inc., Les
 †Ressorts D'Autos Ménard Inc.
 †Reusinage Knight Inc.
 †Sauquoit Industries Ltd.
 †Serres Solarium Ltée.
 †Sido (Groupe) Ltée.
 Sonoco Limited
 †Spinto Limitée/Ltd.
 Stahlkran Inc.
 †Stedfast Inc.
 †Steelplast Canada Inc.
 †Synerco Systems for Energy Conservation Inc.
 Tech-Rep Electronics Ltd.
 †Teintures Versicolor Dyeing Inc.
 †Transformateurs P.M. Ltée.
 †Trebor Canada Inc.
 Twinpak Inc., Rigid Packaging Group
 Velan Inc.
 †Waircom Corporation, Inc.

GRAND'MERE

†Bateaux Doral Ltée., Les
 †Boisvert, J.R., & Cie Ltée.
 †Cadorette Marine Corp.
 †Fonderie Grand'Mère Ltée.
 †Foster & Brochu Inc.
 †Gardner, J., Industries Ltd.
 †Lingerie Grand'Mère Inc.
 Stone-Consolidated Inc.
 †Teinturiers Perfecta Dyers Inc., Les
 †Texgran Inc.

GRANDE BAIE

Alcan Smelters and Chemicals Limited

GRANDES PILES

†Boisvert Handle Manufacturing Co. Ltd.

GREENFIELD PARK

See: Cite de Jacques Cartier under
 Montreal (Metropolitan)

HAMEL

†Dynasty Limousine

HAVRE ST. PIERRE

QIT-Fer et Titane inc.

HEMMINGFORD

†Dudley Inc.
 †Vignobles du Québec (Vinification) Inc.,
 Les

HIGH FALLS

Compagnie d'Énergie Maclaren-Quebec, La

HIGHWATER

Bakertalc Inc.
 Montreal Pipe Line Limited

HOWICK

†Brospec Inc.

HUDSON

Atlantic Braids Ltd.

HUDSON HEIGHTS

†Timbertech Designs Inc.

HULL

†Ambridge & Thompson (1987) Inc.
 †Atelier d'Usinage Eastview (1980) Inc.
 Crain, R. L., Inc.
 Dufferin Concrete Products Group
 Eddy, E. B., Forest Products Ltd.
 †Evenchick, M., Jewellery Inc.
 †Fabricycle Ltée.
 †Hanson Mohawk Incorporated
 Hanson-Mohawk Inc.
 †Laboratoire d'Optique de Hull Inc.
 †MICA Canada Inc.
 †Nemo-Brier Mfg. Inc.
 Scott Paper Limited
 †Verval Ltée.

HUNTINGDON

†Cleyn & Tinker Inc.
 †Huntingdon Mills, Limited
 †Système Huntingdon Inc.

IBERVILLE

†Expanded Metal Corporation
 Gémico (1978) Ltée.
 Hercules Canada Inc.
 †I.B.E. Carpets, Inc.
 †Mondor Ltée/Ltd.
 †Monsport Inc.
 †Power Battery (Iberville) Ltd.
 †Produits de Ciment Tremblay Inc., Les
 Rentex Mills Inc.
 †Stone Marine Canada Ltée.
 †Thomas & Betts, Limited
 †Tremcar Inc.
 †Tuiles Tremca Inc.

ILE PERROT

†Ressorts Cascades Inc.

ISLE VERTE

†Filature de l'Isle-Verte (1984) Ltée., La

JOLIETTE

†Amsco Cast Products Inc.
 Bayton Brand Division, Bridgestone/
 Firestone Canada Inc.
 Bridgestone/Firestone Canada Inc.
 Cascades Inc.
 †Conan Hosiery Inc.
 Cooperative Fédérée de Québec
 †Créations le Baluchon Inc.
 †Dispar International Laboratories
 †Filochrome Inc.
 Graybec Inc.
 †Harnois, E., Ltée.
 Hilroy, Division of Abitibi-Price Inc.
 Imperial Tobacco Limited/Limitée
 †Imprimerie Nationale Joliette Ltée.
 †Lepine, Maurice, Limited
 Nabisco Brands Ltd
 †Produits Veterinaires Dispar Ltée.
 St. Lawrence Cement Inc.
 Sainthill Uniforms Division of Work Wear
 Corporation Canada
 Salomon, L., & Sons
 †Scapa Canada Inc.
 †Syracuse China of Canada Ltd.
 †Techno Meubles Ltée.
 Xactics Ltd.

JONQUIERE

Abitibi-Price Inc.
 Alcan Smelters and Chemicals Limited
 Alcan Wire and Cable
 †Bergeron, Adjutor, & Fils Ltée.
 Cascades Inc.
 †Elzear Plourde Ltée
 Hoechst Celanese, Performance Chemicals
 Hydra-Fab Industrial Inc.
 †Laiterie Lamontagne Ltée., La
 †Plourde, Elzear, Ltée.
 †Structures S.M.C. Ltée., Les

KILMAR

Canadian Refractories Dresser Canada Inc.

KINGSEY FALLS

†Cascades Inc.

KIRKLAND

See: Lachine under Montreal
 (Metropolitan)

KNOWLTON

†Amalgamated Industries Ltd.
 †Brome Lake Ducks Limited
 Clairol Canada, Division of Bristol-Myers
 Canada Inc.

LA BAIE

†Scieries Saquenay Ltée.
 Stone-Consolidated Inc.

L'ACADIE

Coorsh Division Les Aliments Primo Ltée.

LAC DES ILES

†Norbord Industries Inc., Lac des Iles
 Division

LAC DROLET

†Confection Drolet Inc.
 †Drospro Inc.
 †Granits Appalaches Inc., Les
 †Royer, L.P., Inc.

LAC ETCHEMIN

Purdel, Coopérative agro-alimentaire

LAC MASSON

†Majestic Wire & Metal Products Ltd.

LAC MEGANTIC

†Abattoir Coquelicot Inc.
 †Bestar Inc.
 Canadelle Inc.
 †Literie & Meuble Megantic Inc.
 †Pavages Megantic Inc., Les
 Portes Premdor, Les
 Premdor

LAC NOMININGUE

†Vitrerie Nominique Inc.

LAC SAGUAY

Compagnie de Pierre & Beton Nationale
 Ltée., La

LACHENAIE

†Cycles Marinoni Inc.
 †Produits d'Acier Roger Inc., Les

LACHINE

See: Montreal (Metropolitan).

LACHUTE

Abitibi-Price Inc.
 G.L.C. Canada Inc.
 Industries Niagara-Lockport Québec Inc.,
 Les
 †Lyo-San Inc.
 †Mobilier Forme-D Inc.
 Natrel Inc.
 †Thundercraft Industries Inc.

LACOLLE

Collins & Aikman, A Division of WCA
 Canada Inc.
 Finnie Manufacturing Company Limited
 Rockwell International of Canada Ltd.,
 Automotive Operations

LA DURANTAYE

†Roy, Clément, Inc.

LA GUADELOUPE

†Confection B.G.P. La Guadeloupe Ltée.

Modern Shirt Industries Ltd.
 †Moulin Blanc Inc., Le
 †Tapis de Beauce Inc., Les

LA MALBAIE

Canadian Reynolds Metals Co. Ltd.
 Reynolds Cable, Division of Canadian
 Reynolds Metals Company Limited

LAMBTON

†Lambton Mfg. Ltd.

LANORAIE

†Swecan International Ltée.

LA POCATIERE

Bombardier Inc.
 Bombardier Inc., Mass Transit Division
 †Caron et Fils (Meubles) Inc.
 †Produits Sanitaires Unique Inc.

LAPRAIRIE

†Briqueterie St-Laurent Division Jannock
 Briques Limitée
 †Electrovert Ltd.
 †Gec Alstom Energie Inc.
 †Handy Chemicals Limited
 †Laprairie Wood Heel Inc.
 †P.A.K. Industries Inc.
 †Potters Industries Ltd.
 †Rose & Laflamme Co. Ltd./Cie. Ltée.

LASALLE

See: Montreal (Metropolitan).

LA SARRE

†Howard-Bienvenu Inc.
 †Normick Perron Inc.
 †Roberge et Fils Inc.
 Tembec Inc.

L'ASCENSION

Abitibi-Price Lumber Sales, Division of
 Abitibi-Price Inc.
 Abitibi-Price Inc.

L'ASSOMPTION

†Ledesco Mecanique Inc.
 †Lord, David, Limitée
 Miron Inc.
 †Nu-Way Lambskins Limited
 †Plastiques Anchor Plastics Ltd.
 WCI Canada Inc.

LA TUQUE

Canadian Pacific Forest Products Limited
 Commonwealth Plywood Cie. Ltée./Co. Ltd.
 †Fontaine, Misael Inc.
 John Lewis Industries Ltd.

LAURIER STATION

†Meubles Laurier Ltée.
 †Miroirs Laurier Ltée.

LAURIERVILLE

†Société en commandite Pantalons Star et
 Cie.
 South Shore Industries Limited
 †Technofil Inc.
 †Vêtements Heidi Ltée.

LAUZON

Big 'O' Inc.
 †Frega Inc.
 Hostess Frito-Lay
 †MIL Davie Inc.
 MIL Group, The
 †Moules Lévis Ltée., Les
 †P.H.-Tech Inc.
 Union Carbide Canada Limited

LAVAL DES RAPIDES

See: *Ville de Laval under Montreal (Metropolitan)*.

LAVERLOCHÈRE

Ault Foods Limited

LAWRENCEVILLE

Agropur Cooperative Agro-Alimentaire
†Milette & Sons Ltd.

LEBEL-SUR-QUEVILLON

Domtar Inc., Newsprint and Kraft Pulp Division
Domtar Inc., Forest Products Division

LENNOXVILLE

†Brasserie Massawippi Brewing Company Inc.
CAE Industries Ltd.
†Industries USP Inc.
†Pro-Par 1978 Inc.
Scott Paper Limited
Shermag Inc.

L'EPIPHANIE

†Arboit Inc.
†Meubles Poitras Inc., Les

LES CEDRES

†Ateliers Thermoplex
†S.D.M. Inc.

LES ESCOUMINS

Lambert Peat Moss Inc.

LES SAULES

See: *Quebec*.

LEVIS

AMT Marine Inc.
†Baribeau & Fils Inc.
†C.B.I. Inc.
†Groupe Equimer Inc., Le
†Industries Samson Inc.
†Science Aztec Inc.

LIME RIDGE

Graybec Inc.

L'ISLETVILLE

†Bertec Medical Inc.
†Industries Amisco Ltée., Les
†Leclerc, Nilus, Inc.

LONGUEUIL

See: *Cite de Jacques Cartier under Montreal (Metropolitan)*

LORETTEVILLE

†Chaussures Regence Inc., Les
†Faber & Co.
†G & V Snowshoes Reg'd
†Ganterie Auclair Gloves Inc.
†Hichaud Inc.
†Imprimerie Faber Inc.
†Pleau, Maurice, Limitée
†Tannerie Cantin Inc.

LOUISEVILLE

†Bastos du Canada Limitée
Cascades Inc.
†Choisy Laboratories Limited
†Empire Shirt Ltd.
†Gagne Printing Ltd.
Koppers International Canada Ltd./Ltée
†Paquet, J.O., & Fils Inc.

LOW

†Entreprises Atlas (1985) Inc., Les

LUCEVILLE

†Huard, Felix, Inc.
†Lulumco Inc.

LYSTER

†G.R. Fibre de Verre Inc.
†Lyster Industries Inc.

MAGDALEN ISLANDS

Canadian Salt Company Limited, The

MAGOG

Barmish Inc.
C.B. Brooks Canada Inc.
†Cercueils Magog Caskets (1976) Inc.
Codet Inc.
Dominion Textile Inc.
Dominion Industrial Fabrics Company
†Eka Nobel Canada Inc.
†Estrie-Lait Inc.
†Fibres Armtex Inc.
†Fonderies Magotteaux Canada S.C.C.
†Fontaine, H., Ltée.
Hayes-Dana Inc., Drive Train Division
†Imprimerie Magog-Orford Inc.
Martin Feed Mills Limited
†Quecell Canada Ltée.
†Shefford Textiles Ltd.
Taillefer Foods Reg.
†Thona, Inc.

MALARTIC

Domtar Inc., Forest Products Division

MANIWAKI

Industries James MacLaren Inc.
†Industries James MacLaren Inc., Maniwaki Division

MANSONVILLE

†Huntsman Chemicals Co. of Canada Inc.
†Plastiques L.P.A. Ltée.

MAPLE GROVE

Greif Containers Inc.

MARELAN

Canadian Refractories Dresser Canada Inc.

MARIEVILLE

Ballin Inc.
†Compagnie Resentel Ltée., La
Cooperative Fédérée de Québec
Crescent Cheese Ltd.
†Infasco/Division of Ivaco Inc.
†LWL Outerwear Manufacturers Ltd.
†Papier Rouville Inc.
Saputo Cheese Limited
†Schola Inc.
†Sivaco Quebec
†Tricots Knitters Ltée.
Tuiles Tremca Inc.

MARSOUI

Donohue Inc.

MASCOUCHE

†Industries de Préservation du Bois Ltée., Les
†Polyjeux Inc.
†Reptech Sales Agency Ltee

MASSON

Compagnie d'Énergie MacLaren-Quebec, La
Industries James MacLaren Inc.
†Poteaux de Bois de la Rivière la Lievre Inc., Les

MATAGAMI

Domtar Inc., Forest Products Division
MIL Group, The
MIL Tracy, A Div. of The Mil Group
Noranda Inc.

MATANE

Canadelle Inc.
Canadian Pacific Forest Products Limited

†Fruits de Mer de L'est du Québec Ltée., Les
Premier Peat Moss Ltd.

MATAPEDIA

Panval Inc.

MCMASTERVILLE

ICI Canada Inc.

MELBOURNE

†Trudo Inc.

MERCIER

†Crampons, Terminal du Québec Inc.
†Modelerie Chateauguay Pattern Inc.
†Quality NDE Limited

METABETCHOUAN

†Clermont Le Bottier

MIRABEL

Cénergie Inc.
Demix Béton/Agrégats
†Kempac Inc.

MISTASSINI

†Calcites du Nord Inc., Les
Domtar Inc., Forest Products Division

MONT JOLI

Norcast Inc.

MONT-LAURIER

Compagnie de Pierre & Beton Nationale Ltée., La
†Produits Forestiers Bellerive Ka'N'enda Inc.
Saputo Cheese Limited

MONT LOUIS

†Cusimer Inc.

MONTMAGNY

†Bermatex Inc.
Consoltex Canada Inc.
†Corriveau, Rene, & Fils Inc.
Dominion Textile Inc.
†Fortin, Jean-Yves, Soudure Inc.
†Industries Caron (Meubles) Inc.
Inglis Limited
†Marois, Aurele, Inc.
†Megafibre (1989) Inc.
†Montel Inc.
†Resorts Quebec Spring Inc.
Textiles Dionne Inc.
†Usines Métallurgiques (Usimet) Inc., Les

MONTREAL (Metropolitan)

(Includes postal districts of Boucherville, Longueuil, Lachine, LaSalle, Montreal, Pointe-aux-Trembles, Roxboro and Ville de Laval)

BOUCHERVILLE

AAF Canada
†Aliments Delisle Ltée.
†Boiseries Alpha Inc.
†Bombardier Inc., Mass Transit Division
Canadian Liquid Air Ltd.
Canam Manac Group Inc., The
†Crain Drummond (A Varco Company)
†Domtar Inc., Wood Preserving Division
†Duochem Inc.
†Feuilles de Plastique G.M., Division de
Groupe Hamelin Inc.
†Fopac Enterprises Ltd.
†Graybec Inc.
H.B. Fuller Canada Inc.
†Hamelin Group Inc.

Hart Chemical Limited
†Industries Lightsteel Inc.
†Industries National Pro Inc., Les
Interforest Ltd.
†Interlitho Inc.
†Lambert, Dr. J.O., Limitée
†Leader Manufacturing Inc.
†Magnor Inc.
†Magnus Chemicals Limited
†Mem Co. (Canada) Ltd.
†Merlin Gerin (Canada) Ltd.
†Moderco Partitions Inc.
†Mont Hard (Canada) Inc.
NACAN Products Limited
†Piedmont Industries Ltd.

PPG Canada Inc., Coatings and Resins Group
†Produits Montjoie (1989) Inc.
†Produits L.B. Ltée.
†Quebec-O-Chimie Inc.
†Rolmex Inc.
†Servo-Robot Inc.
†Sherwin-Williams Canada Inc.
†Soni Plastics Inc.
†Suzorite Mica Products Inc.
Tremco Ltd./Ltée.
†Tricots L.G. Ltée.
†Unicel Inc.
Union Carbide Canada Limited
†Wedco Moulded Products Division, Union Carbide Performance Plastics Ltd.

LACHINE**BAIE D'URFE**

Ball Packaging Products Canada, Inc.
Best Foods Canada Inc.
†Bio-Aer International Inc.
Canada Starch Co. Inc.
Cyanamid Canada Inc.
†Helene Curtis Ltd./Ltée.
Lanthier, George & Fils Ltée
†Lawson Margo Packaging Corporation
†Norca Industries Limited
†Railtech Ltd.
Rehau Industries Inc.
†Scott Polymers, Ltd.
†Tube Cama Ltée.

†Vale-Harmon Enterprises Ltd.

DORVAL

†A. & A.G. Agencies (Canada) Inc.
 †Aircor Electronics Ltd.
 †Allied Diamond Products Ltd.
 †Aquilon Woodwork Inc.
 †Beaver Cook & Leitch
 Bombardier Inc., Canadair Division
 Bombardier Inc.
 †Canadian Industrial Chemicals Ltd.
 †Capri Printing
 †Caribou Lures Inc.
 Ciba-Geigy Canada Ltd.
 †Cobol Industries Ltd.
 †Datamatix
 †Didier Refractories Corporation
 †Dosh-Dart Import Ltd.
 †Dry-Con Inc.
 †Dural, Division of Multibond Inc.
 †E.D. Foods Ltd.
 †Elkon Inc.
 †Emergi-Lite/Landmark Inc.
 †Enseignes Publicitaires National Ltée.
 †Ergoform Inc.
 †Eucania Machining Ltd.
 †Gilmour, J.T., Inc.
 †Harris Farinon Canada, Inc.
 †Imperial Door Ltd.
 †Industrial Combustion and Equipment Ltd.
 †Innotech Aviation Limited
 †ISB Ltd./Ltée.
 JKS/Lamage
 †Korfund Sampson Limited
 Lukian Plastics Closures Ltd.
 Masson, Paul & Cie Ltée.
 †Matrox Electronic Systems Ltd.
 †Meubles Sota International Inc.
 †Mevco Inc.
 Miller Plastics Ltd.
 †MPB Technologies Inc.
 †Paperboard Industries Corporation,
 Boxcraft Division
 Pattison, Jim, Sign Group, The
 †Plasticolour
 †Prescolite-Moldcast
 †Price Wilson, Division of Abitibi Price Inc.
 Quest International Canada Inc.
 †Ralphs, Frank, Limited
 †Rototech-Smith Inc.
 †Sandoz Canada Inc.
 †Sanfax Industries Ltd.
 †Selco Photoreceptors Ltd.
 †Sermatech Canada Inc.
 †Telemecanique Canada Ltée./Ltd.
 †Tenelux Canada, Div. of Kaufel Group Ltd.
 †Tensor Machinery Ltd.
 †Twinpak Inc., Rigid Packaging Group
 Venmar Inc.
 †Westron of Canada Limited
 †Woodward, F. E., & Sons, Limited
 XIOS Systems Corp.

KIRKLAND

†Boliden Allis Canada Inc.
 †Burroughs Wellcome Inc.
 †Circo Craft Co. Inc.
 †Kaneng Industries Inc.
 †Knoll Wall Inc.
 †Mercedes Textiles Limited
 †Merck Frosst Canada Inc.
 †Pfizer Canada Inc.
 †WECO Electrical Connectors Inc.
 Ingersoll-Rand Canada Inc.

LACHINE

†Baird & McGuire (Canada) Limited
 †Bakers Pride Ltd.
 †Bariatix International Inc.
 Barnes, William R., Co., Division of Barmin
 Inc.
 †Berlex Canada Inc.
 †Bionaire Inc.
 †Blackburn Électrique Canada Inc.
 †Blue Water Sea Foods Div. of General Mills
 Canada Inc.
 †Building Products of Canada Limited

Canada Plastic Containers Limited
 †Cartier Chemicals Limited
 †Casey Copter
 †Cintube Ltée/Ltd.
 †Continental Beverages Division of Up-John
 Inc.
 †Corporation pharmaceutique professionnelle
 †Cowper Inc.
 †Dec Mobilier Inc.
 †Degremont Infilco Ltd.
 Domtar Construction Materials
 †Duro-Dyne Canada Inc.
 †Elimetel Inc.
 †Empire Electroplating Works Ltd.
 †Enercombustion Ltd.
 †Enveloppe Transit Envelope Inc.
 †Expo 4 Inc.
 †Falco Stainless Steel Equipment Ltd.
 Federated Genco Limited
 †General Advertising Inc.
 †Godfrey Aerospace Inc.
 †Groupe La Cantiniere Inc., Le
 †Hardt Equipment Manufacturing Inc.
 †Harrington Tools & Die Inc.
 †Hercules Sling & Cable Inc.
 †Hubscher-Ribbon Corp., Ltd.
 †Humpty-Dumpty Foods Limited
 †International Knitting Mills, Division of
 Morbern Inc.

†Jenkins Canada Inc.
 †Joslyn Canada Inc.
 †Karhu Canada Inc.
 †Leedye Inc.
 †Lightolier Canada Inc.
 Lightolier Canada Inc.
 Lumacell Inc., Div. of Square D Co.
 †Macline Fittings Ltd.
 Markham Electric Ltd.
 MIL Group, The
 †Montreal Precision Crafting Co. Ltd.
 Morbern Inc.
 Ontario Rubber Div. Robco Inc.
 †Paramount Hosiery Ltd.
 †Precision Mfg. Inc.
 †Prime Industries Ltd.
 †Produits de Manutention Ultimex Inc., Les
 Pylon Electronic Development Company
 Ltd.
 †Qued Athletic Products Ltd.
 †Quest International Canada Inc.
 Quigley Canada Inc.
 Ralfor Plus Inc.
 †Raymond Engineering Products Ltd.
 Reckitt & Colman Canada Inc.
 †Roll-It Inc.
 †Rolls-Royce (Canada) Limited
 †Scale-Tron Inc.
 †Seaway Plastics Ltd.
 Slater Steels SLACAN Division
 †Smith & Nephew Inc.
 †Spartan of Canada, Div. of Shostal Ltd.
 Stelco Inc.
 Stelwire - The Wire Products Company
 †Topps Wristwear Ltd.
 VARTA Batteries Ltd.
 †Visual Thermoforming Ltd.
 Vulcan Packaging Inc.
 †Wajax Manufacturing Limited
 †Wright Canada Inc.
 †Wyant & Company Limited
 †XIOS Systems Corp.
 †York-Lithonia Lighting Company
 †Zimcor Group of Companies

POINTE CLAIRE

†ABB (Asea Brown Boveri Inc.)
 †Albany International Engineered Systems
 Division
 Alcan Building Products, Division of Alcan
 Aluminium Limited
 †Arslan Automotive Canada Ltd.
 †Avon Canada Inc.
 †Bachmann Industries Canada Inc.
 †Bardahl Inc.
 †Bayer (Canada) Inc.
 †Beecham Laboratories Inc.
 †Beloit Canada Ltée./Ltd.

Best Foods Canada Inc.
 Betz Inc.
 †Bovril Canada Inc.
 Canada Starch Co. Inc.
 †Canadian Salt Company Limited, The
 †Canadian Cardwell Company
 †Central Dynamics Ltd.
 †Chemaco Limited
 Chromalox Inc.
 Circo Craft Co. Inc.
 Cold Metal Products Company Ltd.
 Computer Assembly Systems Ltd.
 †Comterm Inc.
 †Deane & Company
 †Decofix Inc.
 †Delico Corporation
 †Dynacast
 †Dynaflair Corporation Canada Inc.
 †El Ran Furniture Ltd.
 †Eutectic Canada Inc.
 †Flygt Canada
 †Fuller Tool (St. John) Ltd.
 Halltech Inc.
 †Hewitt Équipement Limitée
 †Hickey Canada Inc.
 †Howe Richardson Inc.
 †Hunter Douglas
 †ICAM Technologies Corporation
 Indalex, Division of Indal Limited
 Industrial Adhesives A Business Unit of
 Timminco Limited
 †Insulation Manufacturers & Processors
 (1977) Ltd.
 †Kalish, H.G., Inc.
 †Keating, W.J., Ltd. Div. of Dibblee Tools
 Ltd.
 †Leviton Manufacturing of Canada Ltd.
 †LNS Systems Inc.
 †London Oil Corporation (Canada) Ltd.
 Lukian Plastics Closures Ltd.
 †Mailloux Chemical & Dyestuff Inc.
 †Mallinckrodt Canada Inc.
 †Mitec Electronics Ltd.
 †Noble Canada (Div. of Chemaco Ltd.)
 †Noram Quality Control & Research
 Equipment Ltd.
 †Polycol Ltée/Ltd.
 Procter & Gamble Inc.
 †Prosumex Inc.
 †Pyramid Transit Products Ltd.
 †Quigley Canada Inc.
 †Rogar/STB Inc.
 †Rousseau Controls Inc.
 †Safematic Canada Inc. Tyton Div.
 †Schering Canada Inc.
 †Scholtz Flexowall, Inc., Division of Trellex
 Ltd.
 †Securiplex Systems, a division of SNC
 Defence Products Ltd.
 Separator Engineering Ltd.
 Siemens Electric Limited, Standard
 Products Group
 Siemens Electric Limited
 †Sika Canada Inc.
 †Siltec Marketing International Ltd.
 SNC Group, The
 Storopack Canada Inc.
 Swift Adhesives, A Division of Reichhold
 Ltd.
 †Syprotec Inc.
 †Texall Inc.
 Timminco Limited/Limitée
 †Toastess Inc.
 †Total Brake Industries Ltd.
 †Trilon Chemicals Inc.
 †Triplex Engineering Co. Ltd.
 Twinpak Inc., Rigid Packaging Group
 †Unibraise of Canada (1983) Ltd.
 †Universal Health Care Products (Canada)
 Inc.
 Wade, Norman, Company Limited
 Wainbee Limited
 †Willsup Inc.
 †Wire Rope Industries Ltd.

VILLE ST. PIERRE

Aciers Canam Div. de le Groupe Canam
 Manac Inc., Les
 †Anachemia Canada Inc.
 †Atlas-Gest Inc.
 Bakelite Thermosets Limited
 Canam Manac Group Inc., The
 †Carmel Products Inc.
 †Condex/Wattco Inc.
 †Fabricants Atlantique du Quebec Inc., Les
 †Perlite Industries Inc.
 †Produits Metalliques Tru-Way Inc.
 †Structures St-Patrick Inc.
 Twinpak Inc., Rigid Packaging Group
 †Union Products Inc.
 †V H F Electronics Ltd.

LASALLE**LASALLE**

†Acier Truscon Inc.
 †ATCO Eastern, A Division of ATCO
 Enterprises Ltd.
 †B.M.F. Group Inc.
 †Batts, John Thomas, Enterprises (Canada)
 Ltd.
 †Brasserie Labatt Limitée, La
 Building Products of Canada Limited
 †Bush Boake Allen Canada Inc.
 †Canadian Buttons, Limited
 †Carlew Inc.
 †Centerline Windsor Ltd.
 Cereal Products Division, The Seagram
 Company Ltd.
 †Compagnie Ideal Security Inc., La
 Demix Béton/Agrégats
 Domfer Metal Powders Ltd.
 Domtar Construction Materials
 †Flakt Ross Inc.
 †Fleurco Industries (1963) Ltd.
 †Gen-Lite
 †Grace, W.R., & Co. of Canada Ltd., Dewey
 and Almy Chemical Division
 Halisa Canada Ltée.
 †Hamelin, J., Industries
 Industrial Containers Ltd.
 †Instruments Pitanco (197B) Ltée., Les
 †Jeffrey Division, Dresser Canada Inc.
 Kraft General Foods Canada
 †Kruger Inc., Packaging Division, Montreal
 †Lancaster Business Forms Inc.
 LaSalle Scientific Inc.
 †Lesco Brush Mfg. Inc.
 †Lion Rubber & Plastics Ltd.
 †Lunn, G.J., Inc.
 Monsanto Canada Inc.
 †Peerless Electric Limited
 †Protective Products
 †Publications Dumont (19BB) Inc.
 †Pulmac Instruments Limited
 †R & R Tool & Mold Inc.
 Ralston Purina Canada Inc.
 †Rampart Partitions Inc.
 SEW-Eurodrive Company of Canada Ltd.
 Siemens Electric Limited
 Siemens Electric Limited, Standard
 Products Group
 †Splendid Chocolates Ltd.
 †Tella Systems Inc.
 †Vogue Industries Ltd.
 †Wilson Machine Co., Ltd.

LONGUEUIL**GREENFIELD PARK**

Data Business Forms
 †Formules D'Affaires Data Une Division de
 Formules D'Affaires Data Ltée
 Maclean Hunter Limited
 †Master Flo Technology Inc.

LONGUEUIL

†Acier Gendron Steel Ltée/Ltd.
 †Aqua Leader du Canada
 †Belfab Inc.

†Casteel Inc.
 †Celliers du Monde Inc.
 †Columbia International Inc.
 †Confab
 Delta Transformer of Canada Ltd.
 †Demix Béton/Agrégats
 †Desmarais & Frère Ltée./Ltd.
 †DRG Enveloppe Internationale Inc.
 †Du May (1985) Inc.
 †Emballages Ecco Ltée., Les
 †Ensio Industries Inc.
 †Entreprises Benolec Ltée., Les
 †Faiveley Transport Ltée./Ltd.
 †General Woods & Veneers Ltd.
 †Graybec, Betcon Division
 †Graybec
 †Guerette & Frère Limitée
 Harris Steel Group Inc.
 †Hasbro Canada Inc.
 †Heroux Inc.
 †Industries Ecosan Ltée.
 Ivex Corporation
 †Kohnstamm Inc.
 †Lumière et Frère (1984) Canada Ltée.
 †Mark Hot Co.
 Maximum Nutrition Ltd.
 †Mecano - Soudure - Drummond Ltée.
 †Modelerie Longueuil Inc.
 †Natrel Inc.
 †Nuclear Shielding of Canada Ltd.
 †Plume Canada Feather Inc.
 †Pole-Lite Ltd., Steel Division
 †Pratt & Whitney Canada Inc.
 †Pyradia Inc.
 †RCR International Inc.
 Sico Inc.
 Sidbec-Dosco Inc.
 Sidbec-Feruni Inc.
 †Sider-Tech Ltée.
 Somerville Packaging
 †South Shore Kiln Drying Inc.
 †Spécialités d'Emballage de Cadeau Ruban
 Galant Ltée., Les
 †T.B. Canada Inc.
 †Unic Steel Products Limited
 Venmar Inc.
 †Vins Brights Ltee, Les
 Weston Bakeries Limited

ST. HUBERT

†Atelier Usinage B & D Ltée.
 †B.C. Medical Ltd.
 †Bicybec Ltée.
 †Blanchard-Ness Limited
 †Blier Inc.
 †Breuvages Lemoyne Ltée., Les
 †C.E.G. Automation Inc.
 †Chambres & Peinture R & M, Les
 †Corporation d'acier Ungava USC Ltée., La
 Cream Clothing Company Ltd.
 †Delcraft Inc.
 Heinz, H. J., Company of Canada, Ltd.
 †Indoco Ltd. (Industrial Door Company Ltd.)
 †Industrial Plastics P.T.B. Inc.
 †Jonergin (1985) Inc.
 Macotta Co. of Canada Limited
 MACTac Canada Ltd/Ltée
 †Megatrol Inc.
 †Metaux Tremblay Inc., Les
 †Mulco Inc.
 †Pantapil Limitée
 Pratt & Whitney Canada Inc.
 †Remorques Rem Fab Inc., Les
 Sico Inc.
 †Trolec Inc.
 †VKI Technologies Inc.

ST. LAMBERT

†Adanac Air Tube Systems Ltd.
 †Aluminium Carrier & Bisson Inc.
 †Berol Canada Inc.
 Biscuits Lido Division of Culinar Foods Inc.
 †Elrex Manufacturing Inc.
 †Henderson Furniture (1988) Limited
 †Lynx Industries Inc.
 †Payette & Simms Inc.
 †Produits Sanitaires Duo Inc.

†Roctest Ltd./Ltée.
 †Teledac Inc.

VILLE LEMOYNE

Berol Canada Inc.

MONTREAL MONTREAL

(Including Cartierville, Cote St. Luc.,
 Hampstead, Montreal North,
 Montreal West, Mount Royal,
 Outremont, Riviere des Prairies,
 Rosemount, St. Laurent, St. Leonard
 de Port Maurice, Verdun, Ville
 D'Anjou, Ville St. Michel,
 Westmount).

†A & C American Chemicals Ltd.
 †A & G Fabrics (1982) Inc.
 †A & R Dress Co. Inc.
 †A & S Store Deco
 †A. Lambert International Inc.
 †A.B. Controls Inc.
 †A.B.P. Products Inc.
 †A.E. Hydraulique
 †A.E.P.-Thermal Inc.
 †AAF Canada
 †Abat Jour Ideal Lampshade Inc.
 †Abbey Neckwear Ltd.
 †Abbott Laboratories, Limited
 †ABCO Printing
 †Aberton Textiles Ltd.
 †Abilex Enr.
 †Abloy Canada Inc.
 †Abmast Inc.
 †Abond Plastics Corp.
 †Acadian Industries Inc.
 †Accessoires Hunter Brand Inc., Les
 †Accessoires de Chaussures Marvel Inc.
 †Accessories de Théâtre Johnny Brown Inc.,
 Les
 †Accurate Manufacturing Chemists Inc.
 †Acier Tricolore Ltée.
 †Acme Engineering Products Ltd.
 †Acme Litho Inc.
 †Acme Slide Fastener Ltd.
 †Ada Outerwear Ltd.
 †Adams Engraving Limited
 †Adanac Air Tube Systems Ltd.
 †Admiral Printing (1985) Ltd.
 †Adorable Lingerie Inc.
 Adpak International Ltd.
 †Aero Luggage Corp.
 †Aero Machining Ltd.
 †Afeyan Industries Inc.
 AFG Glass Inc.
 Agropur Cooperative Agro-Alimentaire
 Air Products Canada Ltd.
 †Airtex Ltd.
 †Alana Plastics and Packaging Company
 Inc.
 †Alarme Jalco Alarm Inc.
 †ALB Industries Ltd.
 †Albion Industrial Products
 Alcan Building Products, Division of Alcan
 Aluminium Limited
 †Alcan Smelters and Chemicals Limited
 †Alepin, A.P., Ltée./Ltd.
 †Algar Plastics Canada Ltd.
 †ALIS Technologies Inc.
 †Allan Industries Canada Ltd.
 †Allen Children's Wear Co. Inc.
 †Allied Enterprises Ltd.
 †Allied-Signal Aerospace Canada, Bendix
 Avelex Inc.
 †Alligator Industries
 †Almac Industries Ltd.
 †Almet Hardware Limited
 †Almo-Dante Manufacturing (Canada) Ltd.
 †Alpha Plastics Ltd.
 †Altrim Inc.
 †Alubec Industries Inc.
 †Aluminerie de Bécancour Inc.
 †Alva Fashions Inc.
 †Amber Electro Design Inc.

†AMD-Ritmed Division of Pharmascience
 Inc.
 †Aménagement Exposition TCD Inc.
 †Ameublement Proulx, (198B) Inc.
 †L'Amour Hosiery Manufacturing Inc.
 †Amsel & Amsel Inc.
 Anchor Machine and Manufacturing Ltd.
 †Anchor Packing Division Robco Inc.
 Angelica Uniform of Canada, Ltd.
 †Angelica-Whitewear, Ltée./Ltd.
 †Angora Vetements de Cuir Inc.
 †Anti-Hydro Canada Inc.
 †Aquascutum Inc.
 †Arcadian Paper Converters Inc.
 †Arctic Lamb Co. Ltd.
 †Argo Mach Tools Inc.
 †Arkon Safety Equipment Inc.
 †Armstrong World Industries Canada Ltd.
 †Armstrong, W. D. Inc.
 †Arrow Manufacturing Inc.
 †Artcraft of Montreal Ltd.
 †Articles en Cuir Majestic Inc., Les
 †Artistic Decalcomania Ltd.
 †Aspamill Inc.
 †Astor Kitchen Equipment Inc.
 ATCO Manufacturing & Leasing, A Division
 of ATCO Enterprises Ltd.
 †Ateliers Savage Display (84) Inc., Les
 †Ateliers Omega Inc., Les
 †ATF Sports Inc.
 Atlantic Packaging Products Ltd.
 †Atlas-Copco Canada Inc.
 †Atlas Sponging Inc.
 †Atomic Slipper Company Limited
 †Audio Vox Intercom Inc.
 Ault Foods Limited
 †Automotive Springs a Division of Canadian
 Spring Operations Ltd.
 †Avalon Hosiery Limited
 †Avant Garde Display Limited
 †Aviamatic Industries Inc.
 †Avmor Ltd./Ltée.
 †Axe Johnson (Canada) Inc.
 †Axwood Inc.
 †Ayerst Laboratories, Division of Ayerst,
 McKenna & Harrison, Inc.
 †B. & C. Packagings Limited
 †B. & K. Industries Ltd.
 †B.C.P. Paper Company
 †BABN Technologies Inc.
 †Baboushkin Bros. Ltd.
 †Bagatelle Canada Inc.
 Bailey Metal Products Limited
 †Bakertalc Inc.
 †Balcan Plastics Ltd.
 †Balimel Modes Inc.
 Ball Packaging Products Canada, Inc.
 †Ballin Inc.
 †Bankers Pen Company
 †Bantu Apparel Inc.
 †Barakett International Inc.
 †Bardocz, G., Electrotechnical Co.
 †Barer Engineering Company
 †Barmish Inc.
 †Baum, S., Tooling Cie. Ltée.
 †Bay Mills Limited, Duvernay Products Ltd.
 Beco Inc.(Fenergie)
 †Beel Electronics Inc.
 †Bel Art (1980) Inc.
 †Bel Products Inc.
 †Belbois Ltd.
 †Belding-Corticelli (1982) Inc.
 †Bellevue Pathé Quebec Inc.
 †Bellon Industries Inc.
 †Beloit Canada Ltée./Ltd., Rader Canada
 Division
 †Belvedere (La Cie) SSP Co.
 †Berkeley Dress Co. Ltd.
 †Berkline Inc.
 †Beroni International Inc.
 †Berwil Ltd./Ltée.
 †Besner, J. A. & Sons (Canada) Ltd.
 Best Foods Canada Inc.
 †Bétonel Ltée.
 †Better Business Forms
 †BG Automatec Reg'd.
 †BG Checo International Limited
 †Bijoux Continental Inc.

†Bilodeau Inc.
 †Bilrite Nightingale Inc.
 †Biltwell Containers Ltd.
 Bingham, Samuel, Company (Canada)
 Limited
 †Bio Sante (Canada) Ltée.
 †Biosig Instruments Inc.
 †Birks, Henry, & Sons Limited
 †Biscuits Lido Division of Culinar Foods Inc.
 †Bitumar Inc.
 Blachford, H.L., Ltd./Ltée.
 †Blanchissage Ma. Gi. Inc.
 †Blank, Wm., Ltée
 †Blondy Art Luggage Inc.
 †Boites Canfab Inc.
 †Bombardier Inc., Rail and Diesel Products
 Division
 †Bombardier Inc.
 †Bombardier Inc., Canadair Division
 †Bon-Aire Bedding Co. Inc.
 †Bonaventure Furniture Industries Ltd.
 †Bonavista Fabrics Ltd.
 †Bonbons Guay Inc.
 †Bondex International (Canada) Ltée./Ltd.
 Borden-Catelli Food Service
 †Boucher-Lefavre Ltd.
 †Boulangerie POM Bakery Ltd.
 †Bourguignon & DH Inc.
 †BOW Plastics Limited
 †Bowne de Montreal, Inc.
 Bowne of Canada
 †Braidwood Gear Limited
 †Braiter Bros.
 †Breuvages Capdor Inc., Les
 †Breuvages Fiesta Inc.
 †Brian Controls A Div. of A. Johnson
 (Canada) Inc.
 †Brock Engineering Manufacturing Co. Ltd.
 †Brodeur Sulky & Harness Mfg.
 †Brooklo Industries Ltd.
 †Brouillette Signs Inc.
 †Brute Kitchen Equipment
 †Bryan Plastics Ltd.
 †Burneda Limitée
 †Burokale Inc.
 Bush Boake Allen Canada Inc.
 †Bystat Inc.
 C G C Inc.
 †C V E Limited
 †C.B.M. Leather Goods Inc.
 †C.K. Plastique Ltée
 †C.M. Security Group
 †C.P.S. Industries Inc., Les
 †Cabrelli Inc.
 †CAE Electronics Ltd.
 CAE Industries Ltd.
 †Calego Inc.
 †Calco Canada Inc.
 Caloritex Inc.
 Camco Inc.
 †Cameo Crafts Graphic Industries Limited
 Campbell Soup Company Ltd.
 †Campello Industries Inc.
 †Canablast Industries Inc.
 †Canada Belt & Bag Co. Inc.
 Canada Cup Inc.
 Canada Hair Cloth Co. Limited
 Canada Metal Co., Limited, The
 Canada Malting Co. Limited
 Canada Packers Inc., Shur-Gain Division
 Canada Packers Inc.
 †Canada Pad
 Canada Wire and Cable Limited
 †Canada Wire & Cable (Magnetwire Division)
 Co. Ltd.
 †Canadelle Inc.
 †Canadian Pacific Forest Products Limited
 Canadian Oxygen Limited
 †Canadian Steel Foundries Division, Hawker
 Siddeley Canada Inc.
 †Canadian Refractories Dresser Canada Inc.
 †Canadian Technical Tape Ltd.
 †Canadian Counter Measures Electronics
 (C.C.M.E.) Inc.
 †Canadian Pacific Forest Products Ltd.,
 Paper Products Division
 †Canadian Tool Engineering Ltd.
 †Canadian Wire Die Works Limited

- †Canadian Hat Mfg. Corp.
†Canadian Liquid Air Ltd.
†Canadian Thermostats & Control Devices Ltd.
Canadian Fine Color Co., Limited
†Canadian Marconi Company
†Canadian Steel Wheel Division, Hawker Siddeley Canada Inc.
†Canadian Reynolds Metals Co. Ltd.
Canadian Window Coverings Corporation
Canadian Foundry Supplies Ltd.
†Canadian Coating Industries Ltd.
†Canado Nacam (Les Produits Industriels Ltée.)
†Canam Manac Group Inc., The
†Canapar Limited
†Canavan Explosion Venting Systems Limited
†Cancot Industries Inc.
†Canning, W.E., Inc.
†Canron Pipe
†Cansew Incorporated
†Canstar Sports Group Inc.
†Canustel Inc.
†Capeq Inc.
†Caramy Knitting Mills Ltd.
†Cari-All Inc.
†Carmichael Engineering Ltd.
†Carol-Ann Furniture Manufacturing Co. Limited
Carpenter, E.R., of Canada
†Carroll, Charles, Inc.
†Carterchem Canada Inc.
†Cartonnages Western Inc.
†Cascade Technologies Group
Cathco
†Cedomatec
†Cegeco Enrg. Div. of 2636-8720 Quebec Inc.
†Ceintures Caleche Ltée., Les
†Celanese Canada Inc.
†Cénergie Inc.
†Centre de Reparation M.R.T. Inc.
†Century International Arms Ltd.
†Cercast - A Division of Howmet Corporation
†Cereal Products Division, The Seagram Company Ltd.
†Ceva Industries Inc.
†CFTM-TV Canal 10
†Chaines et Elingues St-Pierre Canada Ltée.
†Champs Elysee Fashions Inc.
†Chardin Limitée
†Chase and Irwin Company
†Chateau Paint Inc.
†Chateau Lingerie Manufacturing Inc.
†Chaussures Young Canada (1987) Inc.
†Chelsea Mfg. Co. Inc.
†Chemcor Plastics Ltd.
†Chemises I Miller Inc.
†Chemix (1975) Inc.
†Chemjay Inc.
†Chemor Inc.
†Chemotec Limited
†Chocolat Jean & Charles Chocolate Inc.
†Christele Fashions Ltd.
†Christina Canada Inc.
†Church, Baines, Ltd.
†Cie D'Equipelement Sanitaire Ltée.
†Cigentec Inc.
ICI Canada Inc.
†Circul-Aire Inc.
†City Paper Box Ltd.
†Clairol Canada, Division of Bristol-Myers Canada Inc.
†Clasilk Inc.
†Claudel Lingerie Inc.
†Coats, J. & P., (Canada) Inc.
Cocoa-Cola Beverages
†Cogan Wire and Metal Products Ltd.
†Cohen, H., & Co. Ltd.
†Cohen, S. Inc.
†Coleco (Canada) Ltd./Ltée.
†Colonial Elegance Inc.
†Colossal Toy Industries Ltd.
†Columbia Frame Inc.
†Comdye Inc.
†Comfort Pants Co.
†Coming Event Fashions Ltd.
- †Commercial Alcohols Limited
†Commonwealth Curtain Co.
†Compagnie des Textiles Silver Ltée.
†Compagnie Americaine de Fer & Metaux (1969) Inc., La
†Compagnie de Chaussure Georgette Ltée., La
†Compagnie de Pantalons Imperial Pants Co. Ltd., La
†Compagnie Pharmaco-Chimique, Inc.
†Compagnie de Pierre & Beton Nationale Ltée., La
†Compagnie Canadienne de Vêtements d'Enfants Ltée.
†Concepts Polystand Inc., Les
†Concordia Furniture Ltd.
†Confection de Vêtements Stylemart Ltée.
†Conrad Stitching & Embroidery (1979) Inc.
†Conso-Graber Canada Inc.
†Consoltech Canada Inc.
†Constanta Ltée./Ltd.
†Consumer Can Co. Inc.
Consumers Packaging Inc.
†Continental Pharma Cryosan Inc.
†Continental Calypso Mfg. Co. Ltd.
†Controbec Ltd.
†Control Microsystems Inc.
†Control Technology Electronics
†Controles Genico Ltd.
†Convertisseur de Papiers Arteau Inc.
Cook Printing Canada Limited
†Cooper Knitting Mills (Canada) Ltd.
†Cooper 1001 Articles Inc.
†Cooperative Fédérée de Québec
†Coorsh Division Les Aliments Primo Ltée.
†Copak Plastic Products Inc.
†Copnick Corp., The
†Cordon Bleu International Limited
†Coreco Inc.
†Corona Knitting Mills Ltd.
†Coronation Knitting Mills Inc.
†Corporation des Rubans Adhésifs Vibac du Canada, La
†Corporation Outils Québec
†Cosmair Canada Inc.
†CPF Dualam Ltd./Ltée.
†Crane Canada Inc.
†Cravate Benart Canada Inc.
†Créations Endurance
†Créations G.T. Corp.
†Créations Moss Inc.
†Créations Darnel Ltée.
†Creations Elegant Lady Ltd.
†Creme Glacee Itai Gelati Inc.
†Crescent Cheese Ltd.
†Crest-O-Matic Ltd.
†Cristina Shoe Company Ltd.
†Crites & Riddell Ltd.
Crompton Instruments Ltd.
Crown Cork & Seal Canada Inc.
†Crown Diamond Paints Ltd.
†Crown Leather Garment Ltd.
†Crown Meakins Inc.
†CSL Group Inc., The
†CTC Tube Co. of Canada Inc.
†Cuir Ronlou Inc.
†Cuir Brimaco Inc., Les
†Cuisine Expert Ltée.
†Cuisine Custom Kitchen Inc.
Culinar Inc., Groupe patisserie et confiserie
†Culinar Foods Inc., Viau Division
†Custom Kitchen Inc.
Cutting International Limited
†CWL Labels Ltd.
†Daignault Rolland Co. Ltd.
†Daily Publications Society
†Daimor Ltée.
†Daisyfresh
Dalco Concept Inc.
†Dales Canada Inc.
†Darling
†Datatech Business Machines, Inc.
†Daubois Inc.
Davis and Henderson Ltd.
†Daymor Dress Inc.
Dayton Superior Canada Ltd.
†DBM Reflex Enterprises Inc.
- †De Ball, J.L., Canada Limited
†Deca Interiors Ltd.
†Decalcomania Mfg. Co. Ltd.
†Decalcomanie Beaver Inc.
†Decolin Inc.
†Decor Accord Industries Inc.
†Dectron Inc.
†DeJean, L., & Co. (1989) Limited
†Delaray Design Corp.
DEL Equipment Limited, Division of Diesel Equipment Limited
†Delta Furniture Inc.
†De Luxe Embroidery Co. Ltd.
†DeLuxe Mft. & Vision Textiles, Div. Pejala Inc.
†Denalt Paints Ltd.
†Denray Plastiques Inc.
†Depping, Walter, Inc.
†Dero Enterprises Inc.
†Desbergers Limited
†Desmarais & Robitaille Limited
†Des Marais, Pierre, Inc.
†Desormeau Industries Inc.
Devtek Corporation
Dexter Water Management Systems Canada Inc.
†Diacan Inc.
†Diamond Tea Gown Ltd.
†Diamond Productions Ltd.
†Diamond J., Inc.
†DI-EM-AY Industries.
†Diemont (1985) Inc.
†Diffulivre Inc.
†Dilmont Inc.
Di Marcantonio Industries Inc.
†Dionite Enterprises Inc.
†Displaytec Holdings Inc.
†Distex Ind. Inc.
†Docal Limited/Limitée
†Domfer Metal Powders Ltd.
†Domfoam Inc.
†Dominion Cutting Service Inc.
†Dominion Pharmacal
†Dominion Fabrics Company
†Dominion Clothing
†Dominion Textile Inc.
†Dominion Néon Inc.
†Dominion Corde Inc.
†Dominion & Grimm Inc.
†Dominion Industrial Fabrics Company
†Dominion Yarn Company
Dominion BlueLine Inc., Custom Products Division
†Domtar Construction Materials
†Domtar Decorative Panels
†Domtar Inc.
†Domtar Inc., Newsprint and Kraft Pulp Division
†Domtar Inc., Forest Products Division
†Domtar Inc. Fine Papers Division
Domtar Packaging, Corrugated Containers Division
†Domtar Pulp & Paper
†Dor-Val Mfg. Ltd.
†Dorel Co. Ltd./Ltée.
†Dorfin Paper Products (Quebec) Limited
†Doris Hosiery Mills Limited
Doubletex Inc.
†Doucet Equipement Imprimerie Ltée
†Douglas Brothers Division of Robert Mitchell Inc.
†Doyon & Doyon Limited
†Drapemaker Industries Inc.
†Ducharme Sports Inc., Div. Agence Pierre Ferry
†Du-For Inc.
†Dupliskate Jonah Limited
†Dura Undercushions Ltd.
†Duval & Duval Inc.
†Dyne-A-Pak Inc.
†E. & J. Manufacturing Ltd.
†E. & R. Inc.
†E. D. C. Inc.
†E.R.A. Display Co. Ltd.
†Eastern Precision Casting Inc.
†Ebenisterie Castelo & Fils Inc.
†Echangeurs de Chaleur Universel Inc., Les
†Editions HRW Limitée, Les
- †Editions Brimar Publishing Inc.
†Edmund Shoe Goods Ltd.
†EDUVOX Inc.
†Edward Textile Inc.
†Electro-Vox Inc.
†Electro Vapeur (1978) Ltée
†Electroline Equipment Inc.
†Elegant Knitwear Ltd.
†Elegant Brassiere Inc.
†Elite Hosiery Mills Ltd.
†Elite Neckwear Ltd.
†Emballages Excel Ltée.
Emballages Cascades Packaging Inc.
†Emballages Mitchell Legault Ltée., Les
†Emballages Stuart Inc.
†Emballages Lawson Mardon Montreal
†Emballages Novotel Inc., Les
†Emhart Canada Ltd., USM Machinery Division
†Emhart Canada Limited
†Empire Clothing Manufacturing Company Inc.
†Emporte Piece Ontario Co. Ltée.
†EMS Service de Moteur Electrique (1960) Inc.
†Emval Creations Inc.
†Encore Leathers of Montreal
Engelhard Technologies Limited
†Enseignes Trans-Canada Inc.
†Entreprise d'électromécanique Delstar Inc.
†Entreprises Benoit Legault Ltée., Les
†Enveloppe Supreme Inc.
†Eonizer Inc.
†Équipement Famac Equipment Inc.
†Equipments Ferrivaires Du Nord Inc., Les
†Era Display Exposition Era
†Escan, A Division of Middleby Marshall Inc.
†Eskimo Bottling Works, Ltd.
Esselte Pendaflex Canada Inc.
†Etalages Archex Ltée., Les
†European Sausage Ltd.
†Evans Rule Inc.
†Ever Ready Tag & Label Co. Ltd.
Everest & Jennings Canadian Ltd.
Everlite Luggage Mfg. Co. Ltd.
†Export Scovill Ltd.
†Fabri-Métal Ltée.
†Fabric Bindings, Div. of Block Bindings Ltd.
†Fabulous Fur Corporation
†Faguy, J. A., & Fils Ltée.
†Fainer Knitting Mills, Limited
†Famous Leather Garments Ltd.
†Famous Neckwear Mfg. Inc.
†Fanco Products Inc.
Fancy Linens & Domestics Ltd.
†Fasa Friction Laboratories Inc.
†Fashion-Fit Lingerie Inc.
†Federal Paint Shop Inc.
†Federal Plastics Manufacturing Ltd.
†Fédon-Expositions Inc.
†Fenêtre Metropole Inc.
†Ferox Inc.
†Ferro Technique Ltd./Ltée.
†Fersten Headwear Inc.
†Fersten Modes Ltd.
Fiberglas Canada Inc.
†Filatures Château Inc., Les
†Fils à Coudre Allied Threads Inc.
†Filtex Inc.
†Fine Togs Co. Inc.
†Finkel, Henry, Industrial Design
Fisher Controls Company of Canada Limited
Flakt Canada Ltd.
Flakt Ross Inc.
Fleischmann's Yeast Limited
Fleming, S.W., Limited
Flexmaster Canada Limited
Flexonics Limited
†Florasynt Canada Inc.
†Ford, J., Ltée.
†Fordia Limitée/Limited
†Foresteel (1988) Inc.
†Formcraft Inc.
†Formex International Inc.
†Formules d'Affaires Etoile Ltée.

- Forsyth, John, Co., Div. Forsyth Trading Company
†Fort Garry Milling Company
†Four Star Knitting Mills Inc.
†Fourrures Naturelles Canada Inc., Les
†Fourrures Wolfie Inc.
†Fourrures Elextra Furs Inc., Les
†Francon - Lafarge
†Franki Canada Limited
†Franklin Playford Inc.
†Fraser Contract Furniture Inc.
†French Feather & Flower Co. Ltd.
†French Maid Lingerie Co.
†Frink Canada
†Frontenac Ink Works, Limited
†Furniss Clarke & Co., Limited
†G.H. Group of Companies
†G.J. Clothing Inc.
†Gaby Footwear Ltd.
†GAD Furniture Industries Ltd.
†Gagnon Laforest Inc.
†Galaxie Furs Inc.
†Garré, Charles, Belt Co. Ltd.
†Gaube Tool & Die Co. Ltd.
†Gauthier Non-Ferrous Products Inc.
†Gaz Métropolitain
†Gazette, The
†Gémico (1978) Ltée.
†General Canvas (1988) Ltd.
†General Printing Ink Corp. of Canada
†General Electric Canada Inc.
†General Cigar Company
†Genesport Industries Limited
†Genfoot Inc.
†GenFoot Inc., (Lafayette Division)
†Gentry (1978) Inc.
†Gerrard-Ovalstrapping
†GFI Inc.
†Giltex Hosiery Inc.
†Ginn Brothers Ltd.
†Girard, Roger, Inc.
†Glanmar Mills Ltd.
†Glensport Inc.
†Godderidge Inc.
†Golden Knitting Mills
†Goldfarb Bros. Inc.
†Goldmark Hosiery (Canada) Ltd.
†Goldman & George (Canada) Ltd./Ltée.
†Gordon, A., Ltd. & Studio Vogue 55 Inc.
†Gore Lamp and Shade Company Ltd.
†Goulds Pumps Canada Inc.
†Gould's Packaging Industries Ltd.
†Grace, W. R., & Co. of Canada Ltd.,
†Construction Products Division
†Grace Knitting (1982) Ltd.
†Grand Footwear Inc.
†Greatex Mills Inc.
†Greif Containers Inc.
†Grenier, C.J., Ltée.
†Grillage Bolar (Canada) Inc.
†Grosvenor, D. H., Inc.
†Group Water
†Groupe G & G Ltée.
†Groupe Lavo Inc.
†Groupe Permacon Inc., Le
†Groupe Watier Inc.
†GTE Sylvania Canada Ltd.
†Guard-X Inc.
†Guitech Services (1981) Ltée.
†Guyot, Roger, Limitée
†H & R Kitchen Equipment
†H.K. Powder Business Forms Inc.
†H.L. Plasto Industries Ltée.
†Hagen Industries Ltd.
†Haliburton & White, Ltd/Ltée.
†Halisa Canada Ltée.
†Hall-Chem Inc.
†Hamilton Lingerie Limited
†Hampton Manufacturing Ltd.
†Hansen Transmissions Ltd/Ltée.
†Hanson Inc.
†Harley Inc.
†Harris Knitting Mills, Limited
†Heeshade
†Heinemann Electric Canada Ltd.
†Heiplex Inc.
†Heitner, Sol, & Fils Inc.
†Helmitin Canada Inc.
†Henderson, Barwick Inc.
†Henkel Chemicals (Canada) Ltd.
†Henkel Canada Ltd.
†Henotex (1981) Inc.
†Hershey Canada Inc.
†High Life Mfg. Co. Ltd.
†HIMONT Canada Inc.
†Hitesl Products Inc.
†Hiverna Incorporated
†Hoechst Canada Inc.
†Holiday Luggage Inc.
†Hollandia Sports Net Manufacturers Ltd.
†Hollywood Star Knitting Mills Ltd.
†Homeware Division of Tye-Sil Corp. Ltd.
†Hooper, S.W., & Co.Ltd.
†Hopkins Specialties Mfg. Co. Ltd.
†Horner, Frank W., Inc.
†Hostmann-Steinberg Limited
†Houbigant Ltée.
†Howick Apparel Ltd.
†HTC Textiles Ltd.
†Hunt Refrigeration Canada Inc.
†Husky Floor Machine (Que.) Inc.
†Hydro-Quebec
†Hyrogilfex Inc.
†I.M.I. (Ishii Monbart Int'l Inc.)
†ICN Canada Limited/Limitée
†Ideal Equipment Co. Ltd.
†Ideal Knitwear Mfg. Co. Ltd.
†Ideal Metals and Alloys of Canada Inc.
†IEC-Holden Inc.
†Ilco Unican Inc.-Dominion Lock Division
†L'Image division of Clevefont Industries Ltd.
†Images Nord-Ouest Ltée.
†Imasa Ltd.
†Imasco Limited/Limitée
†Imperial Tobacco Limited/Limitée
†Imperial Converters Co. Ltd.
†Impertex
†Importations Prevues Ltée., Les
†Impressions Vincent Div. of 116910
†Canada Inc.
†Imprimerie Populaire, Limitée
†Imprimerie Joset Inc.
†Imprimerie Cimaron Printing Inc.
†Imprimerie R.B.T. Ltée.
†Inde-Pane Ltd.
†Industries Wipeco Inc., Les
†Industrial Screw & Forge
†Industrie Continentale Calypso Inc.
†Industrial Bags Division of Canada Packers Inc.
†Industrial Fillers Limited
†Industries d'Acier Inoxydable Ltée., Les
†Industries Mon-Tex Ltée., Les
†Industries Ferndale Ltée., Les
†Industries Pierre Fournelle Ltée., Les
†Ingersoll-Rand Canada Inc.
†Innova Envelope, a Div. Abitibi-Price Inc.
†Intalite Inc.
†International Paints (Canada) Limited
†International Cutting Tools Inc.
†International Paints (Canada) Limited
†International Cordage Systems Ltd.
†Intertape Polymer Inc.
†Invecast Inc.
†Irving Korny Ltd.
†Irwin Enterprises Ltd.
†Irwin Togs (Vêtements) Inc.
†Isko Heat Exchangers Ltd.
†Isolation cartier Insulation
†Italcin Precision Moulds Ltd.
†J.E. Hanger of Montreal Ltd.
†J.M.S. Fashions International
†J.N. Visual Acrylics Inc.
†J.S.C. Inc.
†Jack Spratt Manufacturing Inc.
†Jacobs, Edward N., Inc.
†Jandabar Fashions Inc.
†Jaslow Glass Industries Ltd.
†Javex Manufacturing Canada, Division of
†Colgate Palmolive Canada
†Jemdy, Div. of 111295 Canada Inc.
†Jenoah Fashions Ltd.
†Jilly Originals Inc.
†Jimmiss Canada Inc.
†JKS Boyles International Inc.
†John Lewis Industries Ltd.
†Johnson & Johnson, Inc.
†Johnson-Lazare Inc.
†Johnson & Johnson Inc., Industrial Division
†Joli Bébé Ltée
†Joly Engineering Limited,
†Jouveinal Inc.
†Jucha (1984) Ltd.
†Jude Machining & Tooling Ltd.
†June Lee Inc.
†Juttawood Inc.
†JWI Group, Johnson Wires
†K & E Hughes-Owens Inc.
†K & Y Diamond Ltée/Ltd.
†Kamron Inc.
†Kanuk Équipements de Pleine Nature Inc.
†Karina Fasteners Ltd.
†Kates Millinery Inc.
†Katescorp Inc.
†Kawneer Company Canada Limited
†Kayanna Inc.
†Kaycan Ltée.
†Kayjon Graphiques Inc.
†Kaymar Limited
†Kaytronics Inc.
†Kearney-National (Canada) Ltd.
†Keyes Jewellers Mfg. Ltd.
†Keylitho Ltée.
†Keystone Industries (1970) Ltd.
†Kiely, Martin, Co., Limited
†Klein Mfg. & Trading Co.
†Klockner-Moeller Ltd./Ltée.
†Knirps Canada Inc.
†Knomark Canada Inc.
†Kobe Fabrics Ltd.
†Kovac Mfg. Inc.
†Kraft General Foods Canada
†Kronos Canada Inc.
†Kruger Inc., Paperboard Division
†Kruger Inc.
†KWH Pipe (Canada) Ltd.
†Labelle Equipment Co.
†Laboratoire Lalco (1987) Inc.
†Laboratoire Nadeau Limitée
†Laboratoire Altas Inc.
†Labra-Door Ltée.
†Labrador (Spring Water) Div. of Nestle
†Enterprises Limited
†Laces Limited
†Lady Sandra of Canada Ltd.
†Lafarge Canada Inc.
†Lallemend Inc.
†Lamond C., & Sons Limited
†Lamontagne, Hector, Inc.
†Lampolite Inc.
†Lana Lee Fashions Inc.
†Lantic Sugar Limited
†La Presse, Ltée
†Laques International Inc.
†Laramée (1973) Inc.
†Laurentian Spring Valley Inc.
†Laurentian Wire Products Reg'd.
†Laurentide Gloves Ltd.
†Laurentien Productions Limited
†Lawrence Bedspreed & Novelty Co. Ltd.
†Lawrence Dress Inc., La
†Lawson Mardon Group Limited
†Lazare Phillips Ltd./Ltée.
†Lea Products Inc.
†Leboff Bros. (1963) Inc.
†Leclair, C., Fourrures & Fils Ltée.
†Lee-Adams Laboratories
†Lefebvre Freres Ltée.
†Lenrod Industries Ltd.
†Leslie Belle Ltd.
†Lester Inks & Coatings Limited
†Liberty Wire Ltd.
†Lieberman Tranchemontagne Inc.
†Linatex Canada Inc.
†Lingerie Hago Inc.
†Lingerie Linda Inc.
†Lingerie Georgie Girl Ltée.
†Lippman Embroidery Co.
†Lipton, Thomas J., Inc.
†Liquid Air Engineering Corporation
†Liquid Carbonic Inc.
†Literie United (1984) Inc.
†Little Beauty Dress Manufacturing Co., The
†Little Diane Ballet Shoes
†Little Darling Mattresses Inc.
†Little Lamb Children's Wear
†Lloydair, Eljer Industries
†Lofa-Sofa Inc.
†Logidisque Inc.
†Logo Computer Systems Inc.
†Lomex Inc.
†London Stamp & Stencil Co. Ltd.
†Loomweave Division of Joseph Group of
†Companies Inc.
†Lord & Cie, Div. of The Group Canam
†Manac Inc.
†Lorenz Upholstering Ltd.
†Lorenzo Industries Inc.
†Lori Ann Mfg. Inc.
†Lortie, J.E., Co., Limited
†Lovell Litho & Publications Inc.
†Lov'lee Made Lingerie Inc.
†Lucas Aerospace Inc. Control Systems
†Division
†Luigi Division of Majestic Industries
†(Canada) Ltd.
†Lumar Ideal 1981 Inc.
†Lussier, Roch., Enrg.
†Lutfy Ltd.
†M & R Plastics Inc.
†M.K. Plastics Corporation
†McAsphalt Industries Limited
†McCormick Machining Center Inc.
†McCormick Canada Inc.
†MacFarlane, John, & Son, Limited
†Mackay Specialties Canada Ltd.
†McLaren, J.C., Belting Inc.
†MacMillan Bathurst Inc.
†Magill Hat Manufacturing Inc.
†Mahonco Inc.
†Maillot Baltex Inc.
†Main Knitting Mills Ltd.
†Maison Basilières Inc.
†Maison Condelle Ltée.
†Majdell Manufacturing Co. Ltd.
†Majestic Industries (Canada) Ltd.
†Major Box Inc.
†Makinson Winchester Inc.
†MAN Ashton Inc.
†Mandy Designs Ltd.
†Manhattan Products (Canada) Ltd.
†Manhattan Children's Wear Co. Limited
†Mann Brush Manufacturing Company
†Limited
†Mannesmann Demag Ltd., Material
†Handling Division
†Manoir Knitting Inc.
†Le Mans
†Manufacture de Meuble Etoile Ltée.
†Manufacturier de Manteaux Progress Inc.
†Manufacture Hanna Ltée.
†Manville Industries Inc.
†Maple Leaf Mills Limited
†Maple Leaf Ceramic Industries (1967) Ltd.
†Maple Sugar Producers of Quebec, The
†Marbrooke Corp.
†Marc-O Products (1987) Inc.
†Marcus Transformer of Canada Ltd.
†Marimac Inc.
†Marine Aerospace Manufacturing Ltd.
†Markrite International Corp.
†Marlex Mfg. Co. Ltd.
†Marshall, J.J., Inc.
†Martin & Stewart Inc.
†Marvel Knitting Ltd.
†Marvel Manufacturing Company of Canada
†Ltd.
†Mastercraft Leather Goods (1986) Limited
†Matador Convertisseurs Cie Ltée.
†Maxibo Inc.
†Maxine Footwear Canada Inc.
†MDS Aero Support Corporation
†Meaghers Distillery Limited
†Meco Limited/Limitée
†Med-I-Pant Inc.
†Mediacom Inc.
†Medinex Ltd/Ltée.
†Membrane Hydrotech Corp.
†Memotec Data Inc.
†Menuiseries Mont-Royal Inc., Les
†Méphistronique Ltd./Ltée.

- †Mercantile Printing Limited
 †MetalFini
 †Metalfarm Inc.
 Metals & Alloys Company Limited
 †Métaux Ouvrés de Montréal
 †Metcor Inc.
 †Metropolitan Loose Leaf Co. Ltd.
 †Meuble Vantage Furniture, Les
 †Meunier, John, Inc.
 †Mickey Allen Clothes Ltd.
 †Micro Duster Division of Air Filter Sales & Services Limited
 †Micro Logic d'Applications MLA Inc.
 †Microelectric Canada Ltee
 †Mid City Press Limited
 †Midway Industries Limited
 †Mighty Star Ltd./Ltée.
 †Mikan Inc.
 †MIL Group, The
 †MIL Tracy, A Div. of The Mil Group
 Miles Canada Inc., Diagnostics Div.
 †Miller, Jack, Inc.
 †Miller Cap & Shirt Manufacturing Co. Ltd.
 †Milne, D.
 †Milton-Selections Inc.
 †Miron Inc.
 †Mitchel-Lincoln Packaging Ltd.
 †Mitchell, Robert, Inc.
 MLM Flour Products
 †Modern Mens Clothing Ltd.
 †Modern Shirt Industries Ltd.
 †Modes Depart Inc.
 †Modes Ouragan Fashions, Les
 †Modes Precious Times Fashions Inc.
 †Modulo Publisher Inc.
 Molson Breweries
 Monarch Massage Equipment Limited
 †Monenco Consultants Limited
 †Mongear Inc.
 †Montenay Inc.,
 †Monterey Textiles Inc.
 †Montreal Envelope Inc.
 †Montreal Fast Print (1975) Limited
 †Montreal Standard a division of Thomson Newspapers Company Limited
 †Montreal Chop Suey Co. Ltd.
 †Montreal Skis Inc.
 †Montreal Kosher Bakery
 †Montreal Stencil Inc.
 Moore, Benjamin, & Co., Limited
 †Morgan Schaffer Corporation
 †Morwill Clothing Mfg. Co. Ltd.
 †Mr. Jeff Ltd.
 †Mudry Fur Inc.
 †Multi Concept Electronique Inc.
 †Multi-Marques Inc.
 †Multipak Ltd.
 †Munsingwear Canada (1989) Inc.
 †Mux Lab
 †MVS Incorporated
 †Mysto, Inc.
 Nabisco Brands Ltd
 †Nadler, Al, Inc.
 Nailor Industries Inc.
 †Nalpac Company, The
 †Natale Footwear Mfg. Co. Inc.
 †National Woodcraft Ltd.
 †National Cut & Precast Stone Ltd.
 †National Luggage Inc.
 National Business Systems Inc.
 †National Awning & Tent Inc.
 †National Sample Card Co. Ltd.
 †National Printing Company, Limited
 †National Tape Co.
 †Nav-Aids Ltd.
 †Neelak Products Ltd.
 Nestlé Enterprises Limited
 Newman Steel Ltd.
 †Niccolini Inc.
 †Nikaldi Sportswear Inc.
 †Nitrochem Inc.
 †Noorduyn Norseman Inc.
 †Norbec Systems Inc.
 †Norben Products Inc.
 †Norsk Hydro Canada Inc.
 †Northwear Fashions Inc.
 †Nostrano Inc.
 Nova Petrochemicals Inc.
- †Novalis
 †Novel Teez Designs Inc.
 †Novus Design Inc.
 Nutribec Ltée.
 Nutrite Inc.
 †Octa (1975) Ltd.
 †Ogilvie Mills Ltd.
 †Old Hickory Barbecue Machines Ltd.
 †Olga Lingerie Ltée.
 †Omniplast Inc.
 †Omnitex (77) Ltd.
 Ontario Die Company Ltd.
 †Orange Maison Inc.
 †Originaux Par Pablo
 †Orleans International, Inc.
 †Osmose-Pentox Inc.
 †Ostroff, J., & Son Clothing Mfg. Co. Ltd.
 †Outillages Ricci Inc., Les
 †Pacific Hides Inc.
 †Paco Corporation
 †Palmar Industries Inc.
 †PAMCO Inc.
 †Pandrol Canada Ltée/Ltd.
 †Pantalons Garantis et Fairmount, Les
 †Pantel Inc.
 †Paradis, Paul, Inc.
 †Paragon Clothing Ltd.
 †Paramax Electronics Inc.
 †Paramount Furniture Manufacturing Company Limited
 †Parapad Inc.
 †Parfumerie Reynard Ltd.
 †Paris Glove of Canada Ltd.
 †Park Lane Neckwear Company, The
 †Parktown Knitting Mills (1983) Inc.
 †Payge International Inc.
 †Peacock Inc.
 †Pedigree Inc.
 †Peerless Clothing Inc.
 †Peerless Carpet Corporation
 †Peintures Prolux Paints Inc.
 †Penny Little Sportswear
 Pepsi-Cola Canada Ltd.
 †Perfecta Ovens Limited
 †Performance Dyeworks Corp. Ltd.
 †Perma-Knit Limited
 †Permacon Group Inc.
 †Petro-Canada Chemicals Inc.
 Petro-Canada Inc.
 †Petromont Inc.
 Pfizer Canada Inc.
 †Pharal Plastics Inc.
 †Pharmascience Inc.
 †Piccolo Mondo
 †Pigeon Marine & Sports Inc.
 †Pigment & Chemical Inc.
 †Pineault, Anita, International Inc.
 †Pink Lady Lingerie Inc.
 Piscines et Abris Tempo Inc., Les
 †Plad Equipement Cie Ltée.
 †Die Plast div. RCR International Inc.
 †Plastex Industries Limited
 †Plastic Age Products Inc.
 †Plastic Enterprises Limited
 Plax Inc.
 †Playland Ltd.
 †Pokonobe Industries Inc., Games, Novelties, Crafts, Books & Gifts Division
 †Pokonobe Industries Inc., Specialty Vegetable Oils Division
 †Polar Plastic Ltd.
 †Poltec Industries Limited
 †Polygram Inc.
 †Polypack Corporation Limited
 †Polypromotions Roynon
 Polysar Limited
 †Pom Bakery Limited
 †Portes Premdor, Les
 †Porto Modes Inc.
 †Positron Industries, Inc.
 †Post-Fax Inc.
 †Power Survey and Equipment Ltd.
 PPG Canada Inc., Glass Division
 †Preci-Can Inc.
 †Préci Systèmes International Inc.
 †Precision Automatique J.R.N. Ltée.
 †Precision Photomask Inc.
 †Prefac Industries Inc.
- Premdor
 †Premier Wire & Metal Products Ltd.
 †Presentation Tailors Inc.
 †Presentoirs de Metal AWW Inc.
 †Présentoirs C.H.S. Ltée., Les
 †Presses Solidaires Inc., Les
 Preston Brock Mfg. Co. Ltd.
 †Primeau Metal Inc.
 †Primo Bedding Co.
 Primo Foods Limited
 †Primonics Inc.
 †Principal Clothing Mfg. Inc.
 †Printex Inc.
 †Procan Total Temp Industries, Inc.
 †Proceco Industrial Machinery Ltd.
 †Process-Aire Corporation Ltd.
 †Produits Plastiseal Inc.
 †Produits Chimiques Adro Inc.
 †Produits Ducharme Ltée.
 †Produits Alimentaires Anco Ltée., Les
 †Produits de Cuir, BLG
 †Produits Plastiques Jay Co. Inc.
 †Produits Nationaux pour l'Environnement Ltée.
 †Produits Polywrap du Canada (1974) Ltée., Les
 †Produits Hygieniques Haio Ltée., Les
 †Progress Brand Clothes, Inc.
 †Progressive Machine Works of Canada Ltd.
 †Progress Canada
 †Projection 2000, Inc.
 †Prolew (Quebec) Ltd.
 †Propak, Plastics (1979) Ltd.
 †Protech Cases Inc.
 †Protective Coatings Limited
 †Protol Inc.
 †Prowse Division Robert Mitchell Inc.
 †Prym Newey Canada Inc.
 †Puritan Products Inc.
 †QIT-Fer et Titane inc.
 †Quadra Ribbon Products Inc.
 †Qualcor Division de Sico Inc.
 †Quality Elastics Ltd.
 †Que Truck Bodies Inc.
 †Quebec Auto Radiator (1983) Inc.
 †Quebec Crankshaft Limited
 †Quebec Gear Works Ltd.
 †Quebec Metal Powders Limited
 †Quelab Laboratories Inc.
 †Quintal & Frères Remboursers Inc.
 †Q-Zip Inc.
 †R.F.I. Industries Inc.
 †R.G.A. Metal Industries Ltd.
 †R.S. Furniture, (R.S. Meubles), A Division of Corpdem Industries Inc.
 †Radiateurs Laniel Mfg. Ltée.
 †Radiateurs Montreal Inc.
 †Rainbow Jean Company Limited, The
 †Ralfor Plus Inc.
 †Ralston, W., (Canada) Inc.
 †Randolph, Murray, Mfg. Co., Div. Geres
 Investment Limited
 †Rapid Belt Co. Ltd.
 †Rau Canada Inc.
 †Raval Lace Company (Canada) Inc.
 †Rayco Graphic (Canada) Inc.
 †Raymond (1973) Limitée
 †Reader's Digest Association (Canada) Ltd., The
 †Rebâisseurs G.T. Ltée., Les
 †Reber Inc.
 †Recochem Inc.
 †Recyclage Electrostatique Ltée.
 †Regal Ticket & Printing Ltd.
 †Regent Industries Ltd.
 †Regent Knitting Mills, Limited, The
 Rehaui Industries Inc.
 †Reine Knitting Mills
 †Relaxon Furniture Inc.
 †Releasall-Target International Inc.
 †Reliable Hosiery Mfg. Inc.
 Rematech Industries
 †Rentex Mills Inc.
 †Renwick of Canada
 †Repap Enterprises Inc.
 †Replico Products Inc.
 †Resinex Corporation
 †Ressorts Primeau Inc., Les
- Reynolds Aluminum Company of Canada Limited, Container Division
 Reynolds Aluminum Company of Canada
 †Reynolds Cable, Division of Canadian Reynolds Metals Company Limited
 †Rhone-Poulenc Pharma Inc.
 †RHP Canada Inc.
 †Ribkoff, Joseph, Inc.
 †Richer, Harry, Furs Inc.
 †Ridgewood Industries
 Rieger Printing Ink Co. Ltd.
 †Riopel, P., Ltd.
 †Ritepro Inc.
 †Riviera Fur Styles Inc.
 RJR-Macdonald Inc.
 RNG Equipment Inc.
 †Ro-El Handbags Inc.
 †Robco Inc.
 †Robert, Raymond, Limitée
 Robertson Whitehouse
 †Robertson, J.S., Ltd.
 †Robin International Inc.
 Robins, A.H., Canada Inc.
 †Rolland Inc.
 †Rosita Shoe Company
 †Ross-Ellis Ltd.
 †Rothtex Inc.
 †Rougier Inc.
 †Rougier, Roger, Inc.
 Rousseau Controls Inc.
 †Roxana Lingerie Mfg. Ltd.
 Roxton Furniture Limited
 †Roxy Togs Inc.
 †Roy & Cie, Limitée
 †Royal Neckwear Inc.
 Royal Plastics Limited
 †Rozon Milling (1980) Inc.
 †Rubyco (1987) Inc.
 †S K W Canada Inc.
 †S.S.M. Inc.
 †Sacharen Bros, (1966) Inc.
 †Saco Controls Inc.
 †Sadler Inc.
 †St. Lawrence Cement Inc.
 †Salada Inc.
 †Salomon, L., & Sons
 †Sample Mfg. Corp.
 †Samuelsohn, Limited
 †Sanders & Gold Inc.
 Sandvik Canada Inc.
 †Santana Jeans Ltd.
 †Sanyo Industries Canada Inc.
 †Satexil Inc.
 †Saturn Disq Inc.
 Savolite Chemical Company, Limited
 †Saxonia Fruit Preserving Co., Limited
 †Saykaly, Edward, Inc.
 Scepter Manufacturing Company Limited
 †Schenley Canada Inc.
 †Schmidt Printing Inks Ltd.
 †Screen Fashions Ltd.
 †Scully, William, Ltd./Ltée.
 †Seagram, Joseph E., & Sons, Limited
 †Securitex Inc.
 †Sefina Industries Ltd.
 †Segal, P., & Company
 †Seku Components Inc.
 †Selfast Inc.
 Selkirk Metalbestos, North America, Division Household International
 Serviplast Inc.
 †Shamrock Lighting Inc.
 †Shawinigan Lavalin Inc.
 †Shechtman, G. A., & Sons Ltd.
 †Sheftex (1978) Inc.
 †Sheldon Foods
 Shell Canada Limited
 †Shell-O-Matic Inc.
 †Shellcast Foundries Inc.
 †Sheres Industries Inc.
 †Shiff & Company, Inc.
 †Shuchat Furs
 Sico Inc.
 †Sicotte Lamps Ltd.
 †Sicotte Ltée.
 †Sidbec-Dosco Inc.
 †Sidbec-Feruni Inc.
 †Sidlin Industries Inc.

†Siebruck Hosiery Ltd.
 †Siemens Electric Limited
 †Signode Fasteners Inc. Div. of ITW Canada Inc.
 †Silhouet-Tone Appareils de Beaute Ltée. †Silonex Inc.
 Sinclair & Valentine Inc.
 †Slawner, J., Ltée./Ltd.
 †Smart Brassieres Incorporated
 †Smith-Anderson Co., Limited
 †Smith Bros. Granite Ltd.
 Smith Packaging Limited
 †Snappy Hat Mfg. Canada Inc.
 †SNC Group, The
 Société Chimique Laurentide Inc.
 †Société des alcools du Québec
 †Société Manufacturière Trans Packaging Inc.
 †Sodel Ltée./Ltd.
 †Solidur Canada Inc.
 Solus Industries Ltd.
 Somerville Packaging
 Spar Group, A Division of Threadfast Manufacturing Ltd.
 †Sparbeton Products Ltd.
 †Sparbetoon Products Ltd.
 Specialty Copper & Brass Sales Inc.
 Speer Canada Inc.
 †Spelmac Ltée.
 †Splendid Hosiery Mills Inc.
 †Sports Alpine Inc.
 Square D Canada
 †Squibb Canada Inc.
 †SR Telecom Inc.
 †Stahl Canada Ltée./Ltd.
 †Stan-Ad
 †Stanbel Ltd.
 †Standard Paper Box
 Standard Tube Canada Inc.
 †Standard Felt Products, Limited
 †Standard Knickerbocker Ltd.
 †Standard Fish Company, Ltd.
 †Standard Wipers Inc.
 Stanley Door Systems, division of Stanley Canada Inc.
 †Stanmont Inc.
 †Star Business Forms Ltd.
 Stearns Canada Inc.
 †Stephens Equipment Inc.
 †Stone-Consolidated Inc.
 †Stone Consolidated Inc., Wood Products Group
 †Studio Thomas Wallace Inc.
 †Studios O. Allard Photographes Inc.
 †Style Queen Dress Inc.
 †Stylecraft Watch-Strap Industries Inc.
 SunarHauserman, Ltd.
 Suncor Inc.
 †Sunds Defibrator Ltée./Ltd.
 †Sunkiss Thermoreactors
 †Supreca (1986) Inc.
 †Sur-Gard Security Systems Ltd.
 †Swedish Knitting Inc.
 Swimco Canada Inc.
 †Sylvex Hardwoods Inc.
 †Symak Sales Co. Ltd.
 †Synergie R & D Inc.
 †Système de Sécurité Sur-Gard Ltée.
 †T.A.T. Ltd.
 †Taillefer Foods Reg.
 †Tarshis, L.S.
 †Tech-Rep Electronics Ltd.
 †Techmire Ltd.
 Technical Coatings Co. Limited
 †Technilab Inc.
 †Technipack Inc.
 †Techniprodec Ltée.
 †Techno-Lith
 †Technolab Industries Ltd.
 †Technospin Inc.
 †Tecnam Inc.
 Tectrol, Inc.
 Tee-Comm Electronics Inc.
 †Tele-Direct (Publications) Inc.
 Telemecanique Canada Ltée./Ltd.
 †Tembec Inc.
 †Temco Electric Products Co. Inc.
 Tenex Data Corporation

†Texport Trading Canada Inc.
 †Textiles Harco Ltée., Les
 †Thau, S., Lamps Inc.
 †Therapex, Div. E-Z-EM Canada Inc.
 †Thermo Electron (Canada) Inc.
 Thermo Electric (Canada) Ltd.
 †Thermolec Ltée./Ltd.
 †Thermometer Corporation of Canada Inc.
 †Thibault, Arthur, Mfg.
 †Thibault & Brunelle Ltée.
 †Thought Technology Ltd.
 †Tilechem Limited
 †Tilly Industries Limited
 †Tioxide Canada Inc.
 Tipco, Inc.
 †Tissus A & G (1982) Inc., Les
 †Tissus Knitrama Inc.
 †Tissus Rosedale Inc.
 †Tissus Studio Fabrics Inc.
 †Titan Safety Products Ltd.
 †Titanium Limited/Limitée
 †Tomasso Corporation
 †Toojay Fabrics Co. Ltd.
 †Top Sports Inc.
 †Tornado Plastics Inc.
 Tornado Engineering
 †Trandek Printing Ltd.
 †Transco Plastic Industries
 Transilwrap of Canada Limited
 †Transmag
 †Tri-Steel Industries Inc.
 †Tribal Sportswear Inc.
 †Tricot Cortina Knitters Inc.
 †Tricot Exclusive Knit Inc.
 †Tricot Joseph Inc.
 †Tricot Mona Canada Inc.
 †Tricotages Tredco Ltée., Les
 †Tricots Alexi International Inc.
 †Tricots Cortina Knitters Inc.
 †Tricots Versailles Limited
 †Tricots Interlock Knit Canada Inc., Les
 †Tricots Liesse (1983) Inc.
 †Tripar Inc.
 †Tulip Creations Mfre. Cie. Ltée.
 †Turgeon, E., Fourrures Inc.
 †Twincraft Ltd.
 †Twist-Tie Mfg. Inc.
 †Tye-Sil Corp. Ltd./Ltée.
 †UDT Industries Inc.
 UFL Foods Inc.
 †Ultramar Canada Inc.
 †Ultranix (Industrie) Ltd.
 †Underwear Mills Ltd.
 Unibraze of Canada (1983) Ltd.
 †Unican Security Systems Ltd.
 †Unicor Industries Inc.
 Unifin International, Division KeepRite Inc.
 †Uniformes Drolet Lemire
 †Unilight Limited
 Union Carbide Canada Limited
 †Unique Décor
 †Unique Sash Balance Company Ltd.
 †United Children's Wear Limited
 United Dominion Industries Limited
 †United Welding Processes (Can) Inc.
 †Universal Hosiery Ltd.
 †Universal Electric Products Inc.
 †Upton River Mills Ltd.
 †Usinages Industriels/Peacock Inc.
 †Utility Garments Inc.
 UTP Welding Materials of Canada Ltd.
 †V.P. Visual Plastic Limited
 †V.T.M. (Varitex) Inc.
 Vac-Aero International Inc.
 †Vac-O-Nut
 †Vacuum Platers Inc.
 †Valentino Furniture Mfg. Inc.
 †Valido 1983 Inc.
 †Vapor Canada Inc.
 †Velan Inc.
 †Velvasuede Inc.
 †Vennat, Raoul, Inc.
 †Ventblo Metal Inc.
 †Verdun Anodizing Inc.
 †Verner, Mac, Enterprises Ltd.
 †Vestshell Inc.

†Vêtements de Sport Colonial Canada Inc., Les
 †Vêtements Adorable Junior Garments Inc., Les
 †Vêtements Super Value Inc.
 †Vêtements Impermeables R B Inc., Les
 †Vêtements Made-To-Fit Inc.
 †Vêtements Delmonte Canada Inc.
 †Via-Chem Inc.
 †Vicply Inc.
 †Victor, Jack, Limited
 †Victoria Precision Inc.
 †Vidal, H.C., Ltée.
 Vigoro Inc.
 †Viking Brush Limited
 †Viking Food Products Ltd.
 †Viking Fire Protection Ltd.
 †Visque Inc.
 †Visual Planning Corporation
 Vitafoam Products Canada Ltd.
 †V-Mark Automation Inc.
 †Volumex Ltée.
 †Vulcan Hoist Co. Ltd.
 W.A. Electric Controls Ltd.
 †Walker & Campbell Inc.
 †Walker Glass Company Ltd.
 †Walker Internationale
 †Walter, E. F., Limited
 †Wasco Foods Inc.
 Water Group Companies Inc.
 †Weir, J. & R., Limited
 †Welcome Additions Fashions Ltd.
 †Weidco Oxygen Inc.
 †Welflite Industries Ltd.
 †West Chemical Products of Canada Ltd.
 †Westmount Draperies Inc.
 Weston Bakeries Limited
 Westroc Industries Limited
 †White Cross (1989) Shoe Co.
 †White Sister Apparel Inc.
 †Whiteley, W. H., & Co. Ltd.
 †Williams & Wilson Ltd., Engineered Products Division
 †Wilson & Lafleur Limitée
 †Win Sir Textile Inc.
 †Windows Incorporated
 †Windsor Moulding Inc.
 †Wiremaster Mfg. Ltd.
 †Wishbone Manufacturing Ltd.
 Witco Canada Inc.
 †Wolf Brand & University Products
 †Wong Wing Foods Inc.
 Woodbridge Group
 †Work-4 Projects Ltd.
 †Workman Packaging Inc.
 †Wright, P.M., Ltd./Ltée.
 †YKK Canada Inc.
 †Yonkers Sportswear Group Inc.
 †Yuletide Enterprises (Canada) Ltd.
 †Zenith Handbags Ltd.
 †Zenith Wood Turners Inc.
 †Zephyr Knitting Mills Inc.
 †2M Industries Canada Inc.

POINTE-AUX-TREMBLES MONTREAL EAST

Bitumar Inc.
 †Can-Bec Metal Inc.
 †Canadian Adhesives Limited
 †De Luxe Paper Products Ltd.
 †Everlite Union Trunk
 †Idealco Inc.
 †Leigh Textile Inc.
 †Minéraux Noranda Inc., Division CCR
 †Montreal Pipe Line Limited
 Petromont Inc.
 Shell Canada Limited
 †Sulconam Inc.
 Union Carbide Canada Limited
 †Usines Giant Factories Inc.
 †Waltek Motor Trucks Inc.
 Wolverine Tube (Canada) Inc.

POINTE-AUX-TREMBLES

†Acme Signalisation Inc.
 Dominion Fibre Containers (Canada) Ltd.
 †Finnie Manufacturing Company Limited
 Liquid Carbonic Inc.
 Nova Corporation of Alberta
 †P.A.T. Machine Shop Inc.
 Petro-Canada Chemicals Inc.
 †Reservoirs Gilfab Inc., Les
 †Savon Evy Inc.
 †Transit Inc., Le

ROXBORO

DOLLARD DES ORMEAUX

Bailey Canada Inc.
 †Electropac Canada Inc.
 †Fletcher Leisure Group Inc.
 †Foxboro Canada Inc.
 †Muller Manufacturing Ltd.
 †Pelsue Inc.

PIERREFONDS

†Fortress Scientifique du Québec Ltée.

ROXBORO

†McCormick, P. G., Enterprises Ltd.

ST. GENEVIEVE

†Lazare Electronics Ltd.

STE. ANNE DE BELLEVUE

STE. ANNE DE BELLEVUE

Spar Aerospace Limited

AUTEUIL

†Piscines et Abris Tempo Inc., Les
 †Sauna Royal Inc.

VILLE DE LAVAL

CHOMEDEY

†Aerospatiale Hochelaga Inc.
 Alcan Extrusions, Division of Alcan Aluminium Ltd.
 †Aliments Edelweiss Food Products
 †Alpina Salami Inc.
 †Analex Inc.
 †Artopex Inc.
 †Barrie Corporation
 †Bedco, Div. of Gerodon Inc.
 †Bedcolab Ltd.
 †Bôte à Feu de Laval Inc., La
 Borden Packaging and Industrial Products - Canada
 †Brevuages Cott Ltée., Les
 †Canada-Mayer Sealing Devices Reg'd.
 †Cardio-Stat Inc.
 †Caristrap International Inc.
 Castrol Canada Inc.
 †Cheminées Sécurité Ltée.
 †Chomedey Aluminum Ltée./Ltd.
 ICI Canada Inc.
 CooperVision
 †Cowan Dynamics Division of Tesam Inc.
 Crain, R. L., Inc.
 †Diamond Metal Products Ltd.
 †Dieco Emporte Pieces Inc.
 †Digico Limitée
 Dorel Co. Ltd./Ltée.
 †Ecranovision Ltée.
 †Editions Beauchemin Limitée
 †Emballage Champion Inc.
 †English, Charles, Inc.
 †Équipements Raymond Renaud Inc., Les
 †Étiquettes Lelys Inc., Les
 †Farr Inc.
 †Favorite Products Co. Limited
 Fibracan, A Division of Innopac Inc.
 †Formulex Inc.
 †Fourgons Transit Inc.

Franki Canada Limited
 †Graissses Canadiennes U.N.I.K. Inc., Les
 †Grandma Food Products Ltd.
 †H.V.A.C. Incorporated
 †Hydra-Fab Industrial Inc.
 †Hymac Ltd./Ltée.
 †ICI Chipman, a Business of ICI Canada Inc.
 †Industries Koaton Industries Inc., Les
 †Joyce Furniture Inc., Cole Division
 †Kone Inc.
 †Labchem Ltd.
 †Laboratoire Thermyc Canada Ltée
 †Larose & Fils Limitée
 †Laval Spirotube Inc.
 †Lawson Mardon Montreal Lithographing
 †Lepage Precision Tools Inc.
 †Lu'Bel Industries Ltd.
 †Magic-Light Inc.
 †Maple Leaf Shoe Co. Ltd.
 †Marshall Steel Limited
 †Matelas Mirabel Inc.
 †Melville Distillers Ltd.
 †Metro-Graphic Inc.
 †Mondo Rubber International Inc.
 †Montreal Milling Cutter Co. Ltd.
 †Multisens Inc.

†Norchem Industries Canada Inc.
 †Nordic Laboratories Inc.
 †O'Brien, James, et Fils Ltée.
 †Perkins Papers Ltd.
 †Perma-Tac Industries Inc.
 †Port Royal Packaging (1983) Inc.
 †Presentation Design
 †Produits M.S.M. Products, Div. Industries
 †Desormeau Inc.
 †Produits Aéro Inc., Les
 †Produits M.K.S. Inc.
 †Produits Alimentaires Berthelet Inc., Les
 †Ravenco Inc.
 †Ridge Nassau (Canada) Ltd.
 †Rol Manufacturing (Canada) Ltd.
 †Samuel, Son & Company Limited
 †Sigma Ink Ltd.
 †Silo Inc.
 †Simard-Beaudry Inc.
 †Société D'analyses Biopharmaceutiques
 †Solignum Inc.
 †Standard Desk Division Joyce Furniture
 †Inc.
 †Superack
 †Tesam Inc.
 †Tesamatec Inc.

†Tex Leader International Ltée.
 †Thermoplast Systems Inc.
 †Tissus Flamingo Ltée.
 †UCP Paint Inc.
 †Viandes Transit International Ltée.
 †Vinyform Ltée.
 †Western Extract Company Limited
 †Wisintainer Inc.
 †Xception Design Ltd.

DUVERNAY

†Aliments V-H Inc.
 Simard-Beaudry Inc.

FABREVILLE

†M & R Plastics Inc.

LAVAL DES RAPIDES

Demix Béton/Agrégats
 †Equipment de Restaurant Laval Inc.
 †Gracious Living Industries Inc.
 †Laval Paper Box Inc.
 †Lesters Foods Limited
 †Pelican International Inc.

PONT VIAU

†Fermos Inc.
 †Usinage et Fourniture Handy Ltée

STE. DOROTHEE

†Charbonneau, Gaston, Floral Ltée.

STE. ROSE

†Action Golf Inc.
 †Xebec Inc.

ST. VINCENT DE PAUL

†A.W.S.M. Enterprises Limited
 †Aarkash Chair Company of Canada Ltd.
 †American Metal Spinning Ltd.
 †Artisanat Renel, Inc.
 †Goodco Ltd.
 †Metofer Ltd.
 †Munic Cranes Inc.
 †Produits Babytyme Ltée., Les
 †Produits de Polissage Empire Ltée., Les
 †Racan Industries Inc.
 †Savoie, J., Inc.
 †Vin Geloso Inc.

QUEBEC (Continued)**MONTREAL EAST**

See: **Pointe-aux-Trembles under
 Montreal (Metropolitan).**

BTL Industries Inc.

MONTREAL NORTH

See: **Montreal.**

MONTREAL WEST

See: **Montreal.**

MONT ROLLAND

Rolland Inc.

MONT ST. HILAIRE

†FBI Brands Ltd.
 †Wilhelm, Karl, Inc.

MOUNT ROYAL

See: **Montreal.**

MT. WRIGHT

Compagnie Minière Québec Cartier, La

MURDOCHVILLE

Noranda Inc.

MURRAY BAY

See: **La Malbaie**

NAPIERVILLE

†Corbin les Bateaux Inc.
 †Recochem Inc.

NEW RICHMOND

Stone-Consolidated Inc.

NICOLET

†Ateliers Laubia Inc.
 †Biron, H. N., & Sons Inc.
 †Nico Metal Inc.
 †Nicolet Plastique Ltée.
 †Phiga Inc. LaRoche

NORANDA

Noranda Inc.
 †Sling-Choker Manufacturing Limited
 †Temabex Inc.

Union Carbide Canada Limited

NORMANDIN

Donohue Inc.

NORTH HATLEY

Brasserie Massawippi Brewing Company
 Inc.

NOTRE DAME DE LA DORÉ

Donohue Inc.

NOTRE DAME DE LA MERCI

†Images Ouareau Inc.

**NOTRE DAME DU BON
 CONSEIL**

Agropur Cooperative Agro-Alimentaire

NOTRE DAME DU ROSAIRE

Stone Consolidated Inc., Wood Products
 Group
 Stone-Consolidated Inc.

OKA

Agropur Cooperative Agro-Alimentaire

ORMSTOWN

Explosifs Canex Explosives Inc., Les
 †Zephyr Inc.

OUTREMONT

See: **Montreal.**

PASPEBIAC

†Chantiers Maritimes De Paspebiac (1985)
 Ltée.

PIERREFONDS

See **Roxboro under Montreal
 (Metropolitan)**

PIERREVILLE

†Camions Pierre Thibault Inc.
 Entreprises Sommex Ltée., Les

PLESSISVILLE

Agropur Cooperative Agro-Alimentaire

†Carrières Plessis, Inc.
 †Forano Inc.
 †Machinerie B.V. Limitée
 †Mirola Plastics Ltd.
 †Renova Inc.
 †Sanofi Sante Animale Canada, Inc.
 †Somerset Hosiery Mills Reg'd.

POINTE A LA CROIX

Industries G.D.S. Inc.

POINTE AU PÈRE

Premier Peat Moss Ltd.
 †Tourbière de Pointe Au Père Inc., La

POINTE-AUX-TREMBLES

See: **Montreal (Metropolitan).**

POINTE CLAIRE

See: **Lachine under Montreal
 (Metropolitan).**

PONT ROUGE

Building Products of Canada Limited
 †Fonderie LaRoche Ltée.

PONT VIAU

See: **Ville de Laval under Montreal
 (Metropolitan).**

PORT CARTIER

Cascades Inc.
 †Compagnie Minière Québec Cartier, La

PORTAGE DU FORT

Stone-Consolidated Inc.

PORTNEUF

Ciment Quebec Companies

PRICE

†Scierie Mitis Inc.

PRINCEVILLE

†Altra Marine Products Inc.
 †Commonwealth Plywood Cie. Ltée./Co. Ltd.
 †Cooperative Fédérée de Québec
 †Michel, Gilles, Inc.
 †Renovation Expo Inc.

†Residences Prince Inc.
 †Sanofi Sante Animale Canada, Inc.
 †Tricot Caravelle Inc.
 †Tricot Duval & Raymond Ltée., Les

QUEBEC

ABB (Asea Brown Boveri Inc.)
 †Absco Limitée
 †Aliments Krispy Kernels Inc.
 †Aliments Le Chien d'Or Inc., Les
 †Almex Inc.
 †Atelier H. Roberge Inc.
 †Atelier Gripo Inc.
 †Audet Soudure Inc.
 †Bennett Fleet Inc.
 †Bergemont Industries Ltd.
 †Bomem Incorporated
 †Brampton Brick Limited
 †Brique Citadelle Ltée.
 †Cadillac Products (1984) Ltd.
 †Cairnlande
 †Canada Wire and Cable Limited
 †Canadelle Inc.
 †Canadian Oxygen Limited
 †Canadian Liquid Air Ltd.
 †Cantin, H., Ltée.
 †Capital Products Inc.
 †Chabot, L. G., Inc.
 †Clermont, Joseph, Inc.
 †Clivent Inc.
 †Cocoa-Cola Beverages
 †Columbia International Inc.
 †ConsuLab Inc.
 †Cosmétiques Janine Jolicoeur inc., Les
 †Coulombe, Alex, Ltée.
 †Coulombe, E.T., & Cie., Limitée
 †Créations Valtex Inc., Les
 †D.A.P. Electronique Canada Limitée
 †Daishowa Forest Products Ltd.
 †Daishowa Chemicals, Division of Daishowa
 Inc.
 †Daisyfresh
 †Deco-Lam Inc.
 †Deschamps, J.B., Inc.
 †Digitech Inc.
 †Domtar Packaging, Corrugated Containers
 Division
 †Donohue Inc.
 †Drolet, F. X., Inc.
 †Electro-Mecanik Inc.
 †Enseignes Poitras Inc.
 †Entreprises Julien Inc., Les
 †Estampes-Ray, Inc.

†Exfo Electro-Optical Engineering Inc.
 †Faber Shoes Inc.
 †Fabrinox Inc.
 †Fibre de Verre G.S.B. Ltée.
 †Fortan Inc.
 †Ganterie Canadienne Limitée, La
 †Gauvin Inc.

†Gelinite Inc.
 General Electric Canada Inc.
 General Printing Ink Corp. of Canada
 †Gentec Inc.
 †Glassine Canada Inc.
 Goodfellow Inc.
 Goodyear Canada Inc.
 †Grenico Inc.
 †Holyoke Canada Inc.
 †Hoplab Inc.
 †Ideal Body Inc.
 †Industries Maibec Inc.
 †Industries Pyrox Inc., Les
 †Industries Super Metal, Inc.
 †Jacalin Inc.

Klockner-Moeller Ltd./Ltée.
 †Lab-Volt (Quebec) Limited
 †Laberge, Adelard, Limited
 †Lambert Somec Inc.
 †Langlois, Paul A., Ltée
 †Laroche, Phil, Équipement Inc.
 †Latulippe, Michel, Inc.
 †Leclerc Biscuits Ltd.
 †Le Soleil

Liquid Carbonic Inc.
 †Litho Acme (Quebec) Inc.
 †Maranda et Labrecque Ltée.

†La Margna Inc.
 †Matelas Confort Inc.
 †Maxivox Inc.

Mediacom Inc.
 †Mendes Inc.

†Mirabau Group Inc.
 Miron Inc.
 Natre! Inc.

†Nutribec Ltée.
 Nutrite Inc.
 †Panval Inc.

†Peinture National Ltée.
 †Plasti-Lam Quebec Inc.

†Plastitech Inc.
 †Produits JCV Inc.
 †Protheses Ortheses Savard (1988) Inc.

Purdel, Coopérative agro-alimentaire
 †Quali-Metal Inc.

†Qualipro Inc.
 †Radiateurs Roy Ltée.

†Rayflam Inc.
 Rematech Industries

†Renovation Aqua Inc.
 Rodrigue Metal Ltée.

†S. Huot Inc.
 St. Lawrence Cement Inc.

†Sani Metal Ltée.
 †Sanitation Gina Inc.

†Savard Inc.
 †Scriptam Industries Inc.

†Sico Inc.
 †Signalisation de la Capitale
 Sinclair & Valentine Inc.

†SLM Canada, Inc.
 Société Chimique Laurentide Inc.

†Société Kent Inc.
 †Structal 1982 Inc.

†Tabacs Nouvelle-France Enr.
 †Talbot, Hunter Engineering & Boiler Works
 Ltd.

†Tanguay Industries Inc.

†Tecrad Technology
 †Textiles Dionne Inc.

†Transequip Inc.
 †Verreault-Frontenac Inc., Div. Tuyaux
 Vibres

†Vitraplex Inc.
 †Vitrerie Citadelle-Quebec, Inc.
 †Vitrerie Franklain, C., Quebec Inc.

RAPIDES DES JOACHIMS

Commonwealth Plywood Cie. Ltée./Co. Ltd.

RAWDON

†Crealise Packaging Inc.
 †Ecosco Process Inc.
 Miron Inc.
 †Rawdon Metal Inc.
 †Romolco Plastics Limited

REPENTIGNY

†Draco Ltée./Ltd.
 †Dux Machinery Corporation
 †SNC Defence, Division IVI
 †Technomarine International Inc.

RICHELIEU

†Chambly Tool & Heat-Treat Corp.
 †Imprimerie Fleur de Lys Inc.
 †Industries P.W.I. Inc.
 †Musantiqua Distributors Inc.
 †Prevost, A. & D., Inc.
 Reliable Hosiery Mfg. Inc.

RICHMOND

Brown, H. H., Shoe Co. (Canada) Ltd.
 †Camoplast Inc., Mode Division
 †Camoplast Inc., LaSalle Division
 †Confection Paroli Inc.
 †Monuments & Columbariums Fleury

RIGAUD

†Tecnomin International Ltd.

RIMOUSKI

Phillips Cables Limited
 Purdel, Coopérative agro-alimentaire

RIVIERE A PIERRE

†Dumas & Voyer Ltée.

RIVIERE AU RENARD

Gourock Division, Wire Rope Industries
 Ltd.
 Purdel, Coopérative agro-alimentaire

RIVIERE-BLEUE

Guerette, Raoul, Inc.

RIVIERE DES PRAIRIES

See: Montreal.

RIVIERE-DU-LOUP

Calko Canada Inc.
 †Construction B.M.L.
 †Levesque, J.S., Ltée.
 †Prelco Inc.
 †Premier Peat Moss Ltd.
 Quality Elastics Ltd.
 †Soucy, Adelard, (1975) Inc.
 †Soucy, F. F., Inc.

RIVIERE-OUELLE

†Lambert Peat Moss Inc.

RIVIERE-TROIS-PISTOLES

Purdel, Coopérative agro-alimentaire

ROBERVAL

†Gagnon & Frère de Roberval Inc.
 Stone-Consolidated Inc.

ROCK FOREST

†Canevabec 81 Reg. Div. of Palawi Inc.

ROCK ISLAND

†Spencer Supports Canada Limited

ROSEMORE

†Ride-Seal Tiremat Inc.

ROSEMOUNT

See: Montreal.

ROUGEMONT

Breuvages Fiesta Inc.
 †Dumont Vins & Spiritueux Inc.
 †Giard, Napoleon, & Fils Ltée.
 †Girard Inc., Division Rougemont
 †Lassonde Industries Inc.
 †Materiel Industriel Ltée., Le

ROUYN

Ault Foods Limited
 †Produits Miniers Stewart Inc., Les

ROXBORO

See: Roxboro under Montreal
 (Metropolitan).

ROXTON FALLS

†Camoplast Inc., Roski Division
 †Produits Récréatifs Girardot Ltée., Les
 Smart Brasseries Incorporated

ST. ADELPE

†Industries Fermco Ltée., Les

STE. AGATHE

†Meubles Drouin Limitée, Les

ST. ALBAN

†Industries Vallée Inc., Les

ST. ALEXANDRE

†Vigeant, Jean-Marc, Inc.

ST. ALEXIS DE MONTCALM

†Mailhot, Léo, Inc.

ST. ALEXIS DES MONTS

†Meubles Grand-Père Furniture Inc., Les

ST. ALPHONSE DE GRANBY

†Econ-O-Camp
 †Granford Inc.

ST. AMBROISE DE KILDARE

†Industries Elifer Inc., Les

ST. ANDRE AVELLIN

†Asco Furniture Canada Limited
 †Revue de la Petite Nation, La

ST. ANDRE DE KAMOURASKA

†Industries Desjardins Ltée., Les

ST. ANDRE EST

Goodfellow Inc.
 †H.B. Fuller - Sesame Inc.

ST. ANICET

†Soudures J.M. Tremblay (1987), Les

STE ANNE DE BEAPRE

†Revue Sainte Anne

STE. ANNE DE BELLEVUE

See: Montreal (Metropolitan).

ST. ANNE DE LA PERADE

Agropur Cooperative Agro-Alimentaire
 †Tricots Godin Inc.

STE. ANNE DES PLAINES

†Conserves des Laurentides, Les

ST. ANSELME

†Cooperative de Dorchester, La
 †Fonderie St. Anselme, Ltée., La

ST. ANTOINE ABBE

Celliers du Monde Inc.

ST. ANTOINE DES LAURENTIDES

†Produits Coq Hardi Canada Ltée.

ST. ANTOINE DE TILLY

†AMT Marine Inc.

ST. ANTONIN

Construction B.M.L.
 †Equipements Tardif Inc., Les
 †Mohawk Pulp Company Limited
 Premier Peat Moss Ltd.

ST. APOLLINAIRE

†Lafamme, R., & Frère Inc.
 Pan-Brick Inc.

ST. ARMAND

Industrial Fillers Limited

ST. ARSENE

Nutrite Inc.
 Premier Peat Moss Ltd.

ST. AUGUSTIN

Alcan Wire and Cable
 Armtec
 †Caron, Jean, Ltée.
 †Compagnie Panelfold du Canada Inc., La
 Fortan Inc.
 General Electric Canada Inc.
 †Rodrigue Metal Ltée.
 SNC Defence Products Ltd., Arsenals
 Canada Division.
 SNC Group, The

STE. AURELIE

†Confections Alizée Plein-Air Inc., Les

ST. BARNABE SUD

†Versalab Inc.

ST. BARTHELEMY

Cooperative Fédérée de Québec

ST. BASILE

†Ciment Quebec Companies
 †Len Dar Design Inc.

ST. BENOIT

Crête, Gérard & Fils Inc.
 †Meuble Villageois Inc., Le

ST. BONAVENTURE

†Fafard & Frères Ltée.

ST. BRUNO

†Créations Novestrec Inc.

ST. BRUNO MONTARVILLE

†Advanced Dynamics Corporation Ltd.
 †Equipment Boni Inc.
 †Produits Jalissou Inc.
 †Reach Plastics Ltd.
 †Serviplast Inc.

ST. CASIMIR

†Contre Plaque St-Casimir Inc.

STE. CATHERINE

†Azimuth Machinery Ltd.
 †Québec Palette D.D. Inc.
 †Tricil (Québec) Inc.

STE. CECILE

†Confection Ideale (1981) Inc.

ST. CESAIRE

Ballin Inc.
 Champlain Industries Limited
 †Equipements Duhamel Ltée.

†Girard Inc., Division St-Cesaire
†Machinerie Ideale Cie Ltée., La
Montreal Pipe Line Limited

ST. CHARLES

Cooperative Fédérée de Québec
†Meuble Ideal Ltée.

ST. CHRYSOSTOME

†B.N. Custom Cables Canada Inc.
†Spécialités de Boulangerie Div. de A.
Lassonde et Fils Inc.

STE. CLAIRE

†AGRINOVE, Cooperative Agro-Alimentaire
†Fonderie Industrielle Laforo Inc.
†Plastique Micron Inc.
†Poulies Maska Inc.
†Prevost Car Inc.
†Roy, J.E., (Plastique) Inc.

ST. CLET

†Audvik Ltée.

STE. CLOTILDE

†Beauce Fibre de Verre Inc.

ST. COME

†Doyon Equipment Inc.

ST. CONSTANT

†Canadian Blackboard Co. (Quebec) Ltd.
†Dominion Metal & Refining Works Ltd.
Lafarge Canada Inc.
†Mailloux Baillargeon Inc.

STE. CROIX

Bibby-Ste.Croix Foundries Inc.
†South Shore Industries Limited

ST. CYPRIEN

†AMT Die Casting Inc.

ST. CYRILLE DE WENDOVER

†Securi International Inc.

ST. DAMASE

†Emballage Impala Inc.
†Gingras, Jos., & Fils (1974) Ltée. -
Supervision
†Produits Ronald, Division de A.Lassonde &
Fils Inc.
†Supervision

ST. DAMIEN

Construction B.M.L.
†IPL Inc.
†Plastibo Inc.
†Techno-Moules P.L.C. Inc.
†Thibault, I., Inc.

ST. DAMIEN DE BRANDON

†Fabrication Z-Air Inc.

ST. DENIS SUR LE RICHELIEU

†Aliments Carriere Inc., Les

STE. DOROTHEE

See: Ville de Laval under Montreal
(Metropolitan).

ST. ELIE D'ORFORD

†Astroflex Inc.
†Cadflex Inc.

STE. ELISABETH

†Scierie Tessier et Lachance Inc.

ST. ELZÉAR

†Texel Inc.

ST. ELZEAR DE BEAUCE

†Escaliers Gilles Grenier Inc.
Meuble Villageois Inc., Le

ST. EMILE

†Auclair & Martineau Inc.
†Barbeau, Hilaire, Inc., (1965)
†Bastien Inc.
†Cloutier, Eugene, Inc.
†Cloutier, Alfred, Limitée
Daishowa Forest Products Ltd.
†Frechette, Emiliën, Manufacturing Limited

ST. EPHREM

†Confection Frontenac Inc.
†Filature Lemieux Inc.
†Hamel, Clermond, Ltée.
†Industries P.H.L. Inc.
†Rene Fibre de Verre Ltée.
†Textiles Du-Re Ltée., Les

ST. EUGENE DE GRANTHAM

†Batiments Fafard Inc., Les
Construction B.M.L.

ST. EUSTACHE

†Autobus MCI, Les
†Christie Group Ltd.
†Coen Burners Canada Inc.
†Copal (Canada) Precasted Heating Plates
Ltd.
Goodfellow Inc.
†Greyhound Canada Inc. dba Les Autobus
MCI
†P.P.E. Extrusion Inc.
†Powercast Manufacturing Inc.
†Royal Fab
†Schokbeton Quebec Inc.
†Uraken Canada Ltd.

ST. EVARISTE-DE-FORSYTH

†Deloupe Inc.

ST. FABIEN

Construction B.M.L.
†Saint Fabien Industries Inc.
†Tourbiere de St. Fabien, Inc., La

ST. FÉLICIEN

Domtar Inc., Forest Products Division
Donohue Inc.

ST. FELIX DE VALOIS

†Bibeau Freres Inc.
†Breuvages KiRi, Division de Unigesco Inc.
Cooperative Fédérée de Québec
Demix Béton/Agrégats
†Equipment Avicofle Syri Ltée,
†SYRI Poultry Equipment Ltd.
†Usines d'Autray Ltée., Les

ST. FERDINAND

†Entreprises St. Ferdinand Ltée., Les

STE. FOY

See: Quebec.

ST. FRANCOIS

†Fenêtres Montmagny Inc.
†Garant Inc.
†Morigeau Furniture Ltd.

ST. FRANCOIS-DU-LAC

Camions Pierre Thibault Inc.
†Tannerie Georges Beaudet Inc., La

ST. FRANCOIS XAVIER DE BROMPTON

†Robert & Robert (78) Ltée.

ST. FREDERIC

†Archimède 2000 Inc.

ST. FULGENCE

Stone-Consolidated Inc.
Stone Consolidated Inc., Wood Products
Group

ST. GABRIEL DE BRANDON

†Ateliers Beau-Roc Inc., Les
†Bergeron, Jean, Ltée
Bois Laurentien Wood Inc.

ST. GEDEON

†Aciers Canam Div. de le Groupe Canam
Manac Inc., Les
Canam Manac Group Inc., The
Hambro International (Structures) Limited

STE. GENEVIEVE

See: Roxboro under Montreal
(Metropolitan).

ST. GEORGES

Canam Manac Group Inc., The
†Chemise Lapointe Inc., La
†Comact Inc.
†Electro Beauce Inc.
†Garaga Inc.
Lutfy Ltd.
†Manac Inc.
†Procycle Group Inc.
†Rancourt Industries Ltd.
Textiles Dionne Inc.
†Thibaudeau & Frère, Guy McCollough Inc.
†Vitrerie de la Beauce Inc.

ST. GEORGES DE CHAMPLAIN

Malette Inc.

ST. GEORGES WEST

†Ebenisterie Beaubois Ltée.

ST. GERARD

†Confection St-Gerard Inc.

ST. GERMAIN DE GRANTHAM

†Emballage Coderre Packaging Inc.
†Fonderie St-Germain
†Sac Drummond Inc.

STE. GERTRUDE

†Boiseries Ste-Gertrude Inc., Les
Cercueils Cormier & Gaudet Ltée.

ST. GILLES

†Industries Unik Ltée.

ST. HENRI DE LEVIS

Amherst Industries Inc.
†Industries Fortier Ltée., Les
Premier Peat Moss Ltd.

ST. HILAIRE

Demix Béton/Agrégats
FBI Brands Ltd.

ST. HONORE

Construction B.M.L.
Modern Shirt Industries Ltd.

ST. HUBERT

See: Cite de Jacques Cartier under
Montreal (Metropolitan)

ST. HYACINTHE

ABF Business Forms Limited
Abmast Inc.
Almo-Dante Manufacturing (Canada) Ltd.
Andrés Wines Ltd.
Belding-Corticelli (1982) Inc.
†Boites General Paper Box Ltd., Les
Bright, T.G., & Co. Limited
†Cabines Michon Inc., Les

Campbell Soup Company Ltd.
Canada Packers Inc.
Canada Packers Inc., Shur-Gain Division
†Casavant Frères Limitée
†Centre d'informatique Maska Inc.
†Centre Manufacturier Cie Inc.
†Comet Confectionery Limited
†Equipements Denis Inc.
†Equipements R.A.D. Inc.
†Fonderie Nova Inc.
†Fromagerie de Corneville, Aliments Culinair
Inc.

†Furnitrad Inc.
Goodyear Canada Inc.
†Griffin Canada Inc.
†Holmont Industries Ltd.
†Lamtech Inc.
Manville Canada Inc.
†Maska Sport Inc.
†Modern Plastic Inc.
†Omega Machinery Limited, The
†Perfecta Plywood Ltd.
†PHENTEX International Inc.
†Plastiques Yamaska Inc.
†Produits Freddy Inc., Les
Produits Alimentaires Anco Ltée., Les
†Produits V-To Inc.
Q-Zip Inc.

†Sagesser Plastique Corp.
Saputo Cheese Limited
Shermag Inc.
†SNOC Inc.
Swico of Canada - Div. of Swedish
Industrial Corporation of Canada Ltd.
†Tricots Canada U.S. Inc.
†V.I.F. Mould and Plastics Industries Ltd.
Vins Brights Ltee, Les
†Volcano Inc.

ST. ISIDORE

†Columbia Electric Inc.
†Gregoire, Paul, Ltée.

ST. JACQUES

Canron Pipe
†Mailhot Hydraulique (1988) Inc.

ST. JEAN BAPTISTE

Cooperative Fédérée de Québec
Canada Starch Co. Inc.

ST. JEAN PORT JOLI

†Plastiques Gagnon Inc.
†Rousseau Metal Inc.

ST. JEAN SUR RICHELIEU

†A.C. Carbone Canada Inc.
†Air Industrie Canada Inc.
Amoco Fabrics & Fibers Ltd.
Besner, J. A. & Sons (Canada) Ltd.
†Clough Chemical Inc.
†Commander Electrical Materials Inc.
Crane Canada Inc.
†Daron Inc.
†Delagar Div. Belcam Inc.
†Dominion Blueline Inc.
†Dominion Blueline Inc., Custom Products
Division
†Fenêtres St-Jean Inc., Les
†Formica Canada Inc.
Forsyth, John, Co., Div. Forsyth Trading
Company
Fuller Tool (St. John) Ltd.
Grenier, C.J., Ltée.
Hercules Canada Inc.
†Industries G.L.P. Inc., Les
†K. & K. Tool Limited
†Kraft Paper Products Limited
†Longtin Electrical Corp.
†Machinerie Pour Chaussures Landis-
Letendre Limitée
Maclean Hunter Limited
†Maribro Inc.
†Martin, J.B., Co., Limited
Maska Sport Inc.
†Metelec Manufacturing Ltd.

†Mobican Furniture Inc.
 †Monterey Textiles Inc.
 †National Electric Coil Ltd.
 Natrel Inc.
 †Oerlikon Aerospace Inc.
 †Ozite Canada (1981) Inc.
 †Pirelli Cables, Inc.
 †Polychem Products Ltd.
 †Resfab Inc.
 St. Johns Packaging Ltd.
 †Scanway Corporation
 †Soluvac (1985) Inc.
 Tecsyn International Inc.
 †Termaco Ltd.
 †Textile Rubber & Chemical Company
 (Canada) Limited
 †Tilco International Inc.
 †Welland Vale Quebec Division, Allegheny
 International Canada Ltée.
 Westinghouse Canada Inc.

ST. JEROME

†Alcatel LTI
 †Alfex Inc.
 †Baron Caoutchouc Ltée./Rubber Ltd.
 C G C Inc.
 Canstar Sports Group Inc.
 †Coffres Forts Gardex Inc.
 †Creation's Chevalier Inc.
 †Desormeaux, S., Inc.
 †Doppelmayr Ski-Lift Co. Ltd.
 Goldfarb Bros. Inc.
 Impertex
 †Karepak Ltd.
 †Lafave, W.J., & Sons Limited
 †Massa Design Ltd.
 Natrel Inc.
 †Nelken Kitchen Cabinets Inc.
 Phillips Cables Limited
 Premdor
 Price, E.H., Limited
 †R.T.C. Precious Metals Inc.
 †Rayonese Textile Inc.
 †Reliance Universal Inc.
 †Robapharm (Canada) Inc.
 Rolland Inc.
 †St. Lawrence Textiles, Inc.
 †Solac Tubes Ltd.
 †Sport Hattem Inc.
 †Usifibre P.G.C. Inc.
 †Vulcan Metal Products Ltd.
 Woodbridge Group

ST. JOSEPH

†A.R.T.B. inc.
 Canam Manac Group Inc., The
 Cooperative Fédérée de Québec
 †Murox A Div. of The Canam Manac Group
 †Sitraco Inc.

ST-JOSEPH-DU-BEAUCE

†Framfeco Ltd.

ST. JOSEPH DU LAC

†Filzmoser Industries Inc.

ST. JOVITE

Demix Béton/Agrégats
 †Durolam Inc.
 †Imprimerie Leonard Inc.

ST. JULES

†Paré et Frères Associes

ST. JULIE

Equipements Denis Inc.
 †Prorod Inc.
 †Richard, Gaston, Inc.
 †Spécialités Champagne Inc.
 †Système Informatisés Solartronix Inc.

ST. JUST DE BRETENIERE

†Bois Daaquam Inc.

ST. JUSTIN

†St. Barthelemy Furniture Ltd.

STE. JUSTINE

†Rotobec Inc.

ST. LAMBERT

See: Cite de Jacques Cartier under
 Montreal (Metropolitan)

ST. LAURENT

See: Montreal.

ST. LAZARE

†Urecon Ltd./Ltée.

ST. LEON-LE-GRAND

Donohue Inc.

ST. LEONARD D'ASTON

†Aston Industries Inc.
 †Cercueils Lauzière Inc.
 Commonwealth Plywood Cie. Ltée./Co. Ltd.
 †Fonderie Ouellet Inc.
 †Industrial Paper Converters
 †Saputo Cheese Limited
 †Tuyaux d'Aston Inc., Les

**ST. LEONARD DE PORT
MAURICE**

See: Montreal.

ST. LIN

See: Ville des Laurentides.

ST. LOUIS DE RICHELIEU

†Produits Mrs. Whytes Inc.

ST. LOUIS DE TERREBONNE

Bétonel Ltée.

STE. LOUISE

†Industries Roma Pépin Inc., Les

ST. LUC

†Groupe Tremca Inc.,
 Produits de Ciment Tremblay Inc., Les
 †Richelieu Métal Québec Inc.
 †St. Johns Packaging Ltd.
 †Unités Préfabriquées Ltée.

ST. LUDGER

†Northwire Limited
 Stone Consolidated Inc., Wood Products
 Group

STE. MADELEINE

†Magdall International
 †Tissages au Terroir Inc., Les

ST. MARC-DES-CARRIERES

†Tournage de Bois Dynastie Ltée.
 †VOHL Inc.

STE. MARIE

†Acrylica Inc.
 Angelica Uniform of Canada, Ltd.
 †Baronet Inc.-
 †Cartem Inc.
 †Chasse Inc.
 †Cuirs Vieilleux Inc., Les
 †Culinar Inc., Groupe pâtisserie et
 confiserie
 †Darac et Fils (1989) Inc.
 †Etiquettes Modernes J F Ltée., Les
 †Groupe Bocenor Inc.

STE. MARTHE SUR LE LAC

†89510 Canada Ltd.

ST. MARTIN

†B.C.H. Unique Inc.
 Modern Shirt Industries Ltd.

STE. MARIE SUR LE LAC

†Anrica International

STE. MARTINE

Pillsbury Canada Limited

ST. MATHIEU DE BELOEIL

†Instruments de Contrôle JGG Inc.
 Qualite Equipement Inc.

ST. MAURICE

†Breuvages Radnor Ltée.

ST. MICHEL DES SAINTS

†Scierie St. Michel Inc.

STE. MONIQUE

†Rovibec Inc.

ST. NARCISSE

†Aluminum Dufresne Inc.
 †Matelas Centurion Inc.
 †Resorts Alpha Inc., Les
 Sealy Canada Ltd./Ltée.
 †Specometal (1982) Inc.

ST. NAZAIRE

†Thermafix, A.J., Inc.

ST. NICEPHORE

†Produits Multifoam International Inc.
 †Textiles L & R Inc.

ST. NICOLAS

Equipement Labrie Ltée.

ST. ODILON

†Confection C. Cliche Inc.

ST. OURS

†Fonderie Laperle Inc.
 †Laperle Fonderie Inc.

ST. PAMPHILE

Industries Maibec Inc.

**ST. PASCAL DE
KAMOURASKA**

†Compagnie Normand, Ltée., La
 †Tannerie des Ruisseaux Inc.

ST. PAUL DU NORD

Lambert Peat Moss Inc.

ST. PHILIPPE

†Pole-Lite Ltd.

ST. PIE

†Chaussures Unico (1978) Shoes Ltée/Ltd.
 †Dutailier Inc.
 †Olier Grisé & Cie Ltée.
 †Quefer Inc.

ST. PIERRE DE BROUGHTON

†Luzcan Inc.
 Luzenac Inc.

ST. PLACIDE

†International Joliance Inc.

ST. POLYCARPE

Agropur Cooperative Agro-Alimentaire

ST. PRIME

Tanguay Industries Inc.

ST. RAPHAEL

Fenêtres Montmagny Inc.

ST. RAYMOND

†Dufresne & Paquet & Cie. Ltée.
 †Gestofo Inc.
 †Moisan, Adelard, Ltée.
 †Papiers Malette Paper
 Sylvex Hardwoods Inc.

ST. REMI

Carlew Inc.
 †Industries G.A. Ltée., Les

ST-ROCH-DE-RICHELIEU

†Scies Richelieu Inc., Les

ST. ROMAIN

†Confection St-Romain (1983) Inc.
 Confection Normand

ST. ROMUALD

†Armoires De Cuisine Bernier Inc.
 Canada Packers Inc., Shur-Gain Division
 Canada Packers Inc.
 Canam Manac Group Inc., The
 †Cometal Inc.
 Cooperative Fédérée de Québec
 †Embouteilleurs Bonel Ltée., Les
 †Fonderie St.Romuald Inc.
 †Metallurgie Pelchat (1983) Inc.
 †Plastiques Daniel Leblanc Ltée./Ltd.
 Ralston Purina Canada Inc.
 †Rennel Machinery Inc.
 Rodrigue Metal Ltée.
 Sonoco Limited
 Ultramar Canada Inc.

STE. ROSALIE

†COMAX, cooperative agricole
 Cooperative Fédérée de Québec
 Nutrite Inc.

STE. ROSE

See: Ville de Laval under Montreal
 (Metropolitan).

STE. ROSE DE WATERFORD

†Audet, Joseph, Ltée.

ST. SAUVEUR DES MONTS

Howick Apparel Ltd.

ST. SEBASTIEN

†Confections St-Sébastien (1984) Inc., Les
 †Granit Bussièrès Inc.

**ST. SEVERIN DE
PROULXVILLE**

†Crête, Gérard & Fils Inc.

STE. SOPHIE

†S & G Foods Ltd.

ST-SULPICE

†P.E.R.M. Pelican Inc.

ST. THARCISIUS

Jean Lumber Co. Ltd.

STE. THECLE

†Groleau Inc.

ST. THEODORE D'ACTON

†Equipements Butcher Boy Canada Inc.

ST. THEOPHILE

†Chemise C. Roy Inc.

STE. THERESE

Artopex Inc.

Canadian Reynolds Metals Co. Ltd.
 Canadian Kenworth Company, A Division of
 Paccar of Canada Ltd.
 †Charron, J.B. (1975) Ltée.
 †Choiniere, B. & R., Ltée
 Cohen, S. Inc.
 †Commonwealth Plywood Cie. Ltée./Co. Ltd.
 †Créations Celine Michele Engr., Les
 Forsea Ltd.
 †J.V. Components Canada (Division of
 United Last Inc.)
 King Packaged Materials Company
 †Luxe Lamp Ltd.
 Nabisco Brands Ltd
 Natrel Inc.
 †Potier Frères Ltée.
 Reichhold Limited/Limitée
 Reynolds Extrusion Co. Div. of Canadian
 Reynolds Metals Co. Ltd.
 †Rosch Pianos Inc.
 †Sicotte, Paul, International Inc.
 †Société Industriel de Traitement de
 Surface
 †United Last Inc.

STE. THERESE WEST

General Motors of Canada Limited

ST. THOMAS D'AQUIN

†Guilbault-Thérien Inc.

ST. THOMAS DIDYME

Donohue Inc.

ST. TIMOTHÉE

Dominion Textile Inc.
 Expro Chemical Products Inc.

ST. TITE

†Boulet, G.A., Inc.
 Laurentide Gloves Ltd.
 †Machineries Pronovost Inc., Les

ST. UBALD

†Belle Couture St-Ubalde Inc., La

ST. VALERIEN

†Tenco Machinery Ltd.

ST. VALLIER

†Roy & Breton Inc.

STE. VERONIQUE

†Meubles Norbec Ltée., Les
 †Radermaker, Henri, & Fils Inc.

ST. VICTOR

†Lainages Victor Ltee

ST. VINCENT DE PAUL

**See: Ville de Laval under Montreal
 (Metropolitan).**

ST. WENCESLAS

†Hayes-Dana (Quebec) Inc.

SAYABEC

Panval Inc.

SCOTSTOWN

Shermag Inc.

SENNETERRE

Donohue Inc.
 Industries de Préservation du Bois Ltée.,
 Les
 Normick Perron Inc.

SEPT ILES

†Alipêche Inc.
 †Ateliers Wood Inc.
 Canadian Liquid Air Ltd.

ICI Canada Inc.
 †Compagnie Minière I O C
 †Imprimerie Sept-Iles (1984)
 Linatex Canada Inc.
 †Norforge, A Division of Slater Industries
 Inc.
 Premier Peat Moss Ltd.
 Rematch Industries
 Slater Steels Hamilton Specialty Bar
 Division
 Union Carbide Canada Limited
 †Vitrerie Norcristal (1982) Inc.

SHAWINIGAN

Alcan Smelters and Chemicals Limited
 Alcan Wire and Cable
 †Asphalte Continental Division
 †Ateliers Mécaniques Fermec Inc.
 †Bandag Canada Ltd.
 †Bateaux St. Maurice
 Beton Laurentide Inc.
 †Cirthane (1987) Inc.
 Commonwealth Plywood Cie. Ltée./Co. Ltd.
 †Créations Pilon Inc., Les
 Goodrich, B. F., Canada Inc.
 †Multigrade Inc.
 Norton Advanced Ceramics of Canada Inc.
 †Shawinigan Carbide Inc.
 Stone-Consolidated Inc.

SHAWINIGAN EAST

Gelinite Inc.

SHAWINIGAN SOUTH

†Société Manufacturière RO-MA Inc.
 †Société Chimique Laurentide Inc.

SHAWVILLE

Norcan Hardwoods Limited

SHERBROOKE

†Accessoires Cuir Mode Inc.
 †American Bilrite (Canada) Ltd.
 †Astra Sprinklers (1987) Ltd.
 †Austin Glove Manufacturing Company Inc.
 †Balfirm Canada Inc.
 Baxter Corporation
 †Baudry Maple Products Inc.
 †Beckwith-Bemis
 †Binette, Roland, Inc.
 C. B. Brooks Canada Inc.
 CE Canada Power Systems, Combustion
 Engineering Canada Inc.
 †Centre de Readaptation Estrie Inc.
 †CMAC Inc.
 Consoltex Canada Inc.
 Cooperative Fédérée de Québec
 Dominion Yarn Company
 Dominion Textile Inc.
 †E.T.M.W. Enterprises Ltd.
 †Engrenages Sherbrooke Inc., Les
 †Frank Sportswear Inc.
 †Gilbert, G.E., Industries Inc.
 †Graphica Playing Cards Inc.
 †Group P.P.D. Inc.
 †H. P. L. Furniture Ltd.
 Hooper, S.W., & Co. Ltd.
 †Industries Dettson Inc., Les
 †Industries E.T.S.G. Inc., Les
 †Industries Godbout Inc.
 Ingersoll-Rand Canada Inc.
 †Inglass Co Corporation Ltd.
 †Lemire Lumber Co. Inc.
 †Lombardo Mint Inc.
 †Metrolitho Inc.
 Natrel Inc.
 Nestlé Enterprises Limited
 †Oracle Audio Corporation
 †Papiers Peints Berkley Inc., Les
 †Progressive Publications (1970) Inc.
 †Santana Inc.
 †Shermag Inc.
 †Sherwood-Drolet Corp. Ltd.
 †Société Breck's Internationale Inc.
 Stowe-Woodward Inc.
 †Tremblay, Rodrique, (Sherbrooke) Inc.

†Unitcast Canada Inc.
 †Usinage Nado Inc.
 Zimcor Group of Companies

SILLERY

See: Quebec.

SOREL

†Aciers Richelieu Inc., Les
 Beloit Canada Ltée./Ltd.
 †Fabspec Inc.
 QIT-Fer et Titane Inc.
 †Richelieu Knitting, Inc.
 †Slater Steels Sorel Forge Division
 †Soreltex International Inc.

SOUTH STUKELY

Turnbull and Sons Limited

STANSTEAD

†Gerrard Mills Limited
 †Stanstead Journal Publishing Inc.

SUTTON

Filtex Inc.

TEE LAKE

Commonwealth Plywood Cie. Ltée./Co. Ltd.

TEMISCAMING

BTL Industries Inc.
 †Instrumentation Biophysique Inc.
 Tembec Inc.
 †Temfibre Inc.

TEMISCOUTA

†Bégin & Bégin Inc.

TERRASSE VAUDREUIL

†Polymos Inc.

TERREBONNE

†Elite Picture Frame (GB) Inc.
 †Filpac Inc.
 Ingram & Bell Inc.
 †Jaymar Furniture Co. Ltd.
 †Montreal Bronze Foundry Ltd.
 †Moody S.I. (1986) Ltée/Ltd.
 †Powmatic of Canada Ltd.
 Sonoco Limited
 †Terrebonne Automotive Ltd.
 †Tibotrac Inc.

THETFORD MINES

†Ber-Vac Inc.
 ICI Canada Inc.
 †Continental Conveyor & Machine Works
 Ltd.
 †Fonderie De Thetford (1969) Inc.
 †Les Industries Cafco Ltée.
 Keystone Industries (1970) Ltd.
 †LAB Chrysotile Inc.
 †Métallurgie Frontenac Ltée.
 Norcast Inc.
 Purdel, Coopérative agro-alimentaire
 †Roto-SNA Inc.
 †Société Asbestos Limitée

THREE RIVERS

See: Trois Rivières.

THURSO

Industries James MacLaren Inc.
 Shermag Inc.

TRACY

†Atlas Stainless Steels Division Sammi Atlas
 Inc.
 Industries de Préservation du Bois Ltée.,
 Les
 MIL Group, The
 †MIL Tracy/Sogex
 †Qualite Equipement Inc.

Quebec Metal Powders Limited
 †Seven-Up Tracy Inc.
 Tioxide Canada Inc.
 Union Carbide Canada Limited

TROIS PISTOLES

†Turcotte, J.M., Ltée.

TROIS RIVIERES

Albarrie Canada Limited
 †Ateliers Fabron Inc.
 †Béton Laurentide Inc.
 †Béton Vibré Ltée.
 †Blanchette, H., Ltée.
 Canadian Pacific Forest Products Limited
 †Captel Inc.
 †DesRoberts 1984 Inc.
 Diachem Industries Ltd.
 Dominion Textile Inc.
 Du-For Inc.
 †Élévateurs des Trois-Rivières, Les
 Ensio Industries Inc.
 Ferranti-Packard Transformers
 †Flexibulb 83 Inc., Div. of Avcorp Industries
 Inc.
 Fruit of the Loom Canada
 †Gélinas, Raymond & Fils Inc.
 †Germain & Frère Limitée
 †Groupe Laperrière & Verreault
 Hoechst Celanese, Performance Chemicals
 †Industries Niagara-Lockport Québec Inc.,
 Les
 †Kruger Inc., Newsprint Division, Trois-
 Rivières
 Laboratoire Nadeau Limitée
 Marc-O Products (1987) Inc.
 Mr. Jeff Ltd.
 NEI Canada Limited
 †Newsprint Specialty Corporation Limited
 †Nouvelliste (1982) Inc., Le
 †Ormetex Inc.
 †Papillon & Fils Ltée.
 †Pâtisserie Marcotte (1977) Inc.
 †Regent Shirt
 †Rito Mints Limited
 Sangamo Canada (Div. of Schlumberger
 Canada Ltd.)
 †Spectralite 70 Limited
 Stone-Consolidated Inc.
 †Structure C.Q.S. Inc.
 †Super-Chrome Inc.
 †Three Rivers Knit Printers Inc.

UPTON

†Oeufs Bec-O Inc., Les

VAL ALAIN

†Bolduco Inc.

VAL BELAIR

SNC Defence, Division IVI

VAL D'OR

†Atelier d'Usinage et de Soudure Val d'Or
 Inc.
 †Béton B.F. (1983) Inc.
 Domtar Inc., Forest Products Division
 †Forpan Inc., A Uniboard Company
 †Maisons Quebeco Inc., Les
 Normick Perron Inc.
 Sling-Choker Manufacturing Limited
 †Zuritt Corporation Limitée

VALCARTIER

SNC Group, The

VALCOURT

†Ateliers Verbom Inc., Les
 Bombardier Inc.
 †Bombardier Inc., Snowmobile Division
 †Bombardier Inc., Industrial Equipment
 Division
 †Confection Jeunesse Inc.
 †Valac Inc.

VALLÉE JONCTION

Cooperative Fédérée de Québec
†La Vallée Shoe Inc.

VALLEYFIELD

†Alby Chlorates Canada Inc.
†Alcolac Ltd.
†Asten Canada Inc.
†Beacon Ribbon Mills Ltd.
†Bougie, Gérard, Ltée.
†Breuvages Crepin Inc., Les
†Brunet Concrete Pipe Limited
†Canadian Electrolytic Zinc Limited
†Canbro Inc.
†Celfortec Inc.
Davison, W. R. Grace & Co. Of Canada Ltd.
Dominion Fabrics Company
Dominion Glove Co., Limited, The, Div. of
Jomac Canada Inc.
†Expro Chemical Products Inc.
General Chemical Canada Ltd.
Goodyear Canada Inc.
†Industries B & X Inc.
Jomac Canada Inc.
National Silicates, Limited
†Quenneville Isaie, Inc.
†Rochevert Inc.
Schenley Canada Inc.
†Seven-Up Valleyfield Ltée.
†Tuyaux de Béton Brunet Ltée., Les
Valley Bottling of Canada Ltd.

VANIER

See: Quebec.

VARENNES

ABB (Asea Brown Boveri Inc.)
Albright & Wilson Americas
Canadian Liquid Air Ltd.
Commercial Alcohols Limited
Demix Béton/Agrégats
Dow Chemical Canada Inc.
Hercules Canada Inc.
HIMONT Canada Inc.
Hoechst Canada Inc.
Kronos Canada Inc.
PetroMont Inc.
†Soudures Chagnon Ltée., Les
Union Carbide Canada Limited

VAUDREUIL

Canadian Pacific Forest Products Limited
†General Electric Canada Inc., Electro
Optics Operations
General Electric Canada Inc.
†Mid City Copying Products Inc.
†Mirage Yachts Ltd.
†Porritts & Spencer Filtration
†Raxan Industries Inc.
Timbertech Designs Inc.

VERDUN

See: Montreal.

VICTORIAVILLE

†Atelier Artsoie Inc.
†Atlas Caskets Inc.
Ault Foods Limited
Beco Inc.(Fenergic)
Cascades Inc.
†Cyrenne, H.P., Ltée
†Delta Products Ltd.
†Emballages Cascades Packaging Inc.
†Emballage Victoriaville Ltée.
†Equipment De Boulangerie L.P. Inc.
Fiberglas Canada Inc.
†Huppe & Frères Ltée
†Industries Victoria Inc.
†Lactantia Limited
Mitchel-Lincoln Packaging Ltd.
Nutrite Inc.
†Pompco Inc.
†Poudrier Frères Ltée.
†Sani-Marc Inc.
†Sanofi Sante Animale Canada, Inc.
†Trottier, Pierre
†Vêtements Victoriaville Inc., Les
†Vic Store Fixtures (1977) Inc.
†Vicroc Inc.
†Victoriaville Caskets Limited

VILLAGE DES AULNAIES

†Tannerie Bouchard Cie Ltée., La

VILLAGE HURON

Chaussures Regence Inc., Les
†Kabir Kouba Enr.

VILLE D'ANJOU

See: Montreal.

VILLE DE LE GARDEUR

†SNC Defence Products Ltd., Arsenal
Canada Division.

VILLE LEMOYNE

See: Cite de Jacques Cartier under
Montreal (Metropolitan)

VILLE MARIE

†Ateliers Kami Inc., Les
Tembec Inc.

VILLE MONTMORENCY

See: Montmorency Falls.

VILLENEUVE

See: Quebec.

VILLE STE. CATHERINE

†Lapaco Paper Products Ltd.
†Laurenco, Maple Leaf Mills Ltd.
†Nova Pb Inc.

VILLE ST. MICHEL

See: Montreal.

VILLE ST. PIERRE

See: Lachine under Montreal
(Metropolitan).

VIMONT

See: Ville de Laval under Montreal
(Metropolitan).

WALTHAM

Pembroke Electric Light, Division Jay-M
Holdings Limited

WARWICK

†Beco Inc.(Fenergic)
†Boulangier, Roland, & Cie. Ltee.
†Confections R.C.L. Inc.

†DCN Plastic Inc.
Industries Niagara-Lockport Québec Inc.,
Les
†Industries Niagara-Lockport Québec Inc.,
Les, Lockport Felt Division
†Machinerie Agricole Bois-Francis Inc.
†Warwick Ladders Inc.

WATERLOO

†Adam Lumber Inc.
Consumers Packaging Inc.
†Fonderie Waterloo Inc.
Paramount Hosiery Ltd.
†Poinçons de Waterloo Inc., Les
Quali-T-Tube Inc.
Raleigh Industries of Canada Ltd.
†Roxton Furniture Limited
†Turnbull and Sons Limited

WATERVILLE

†Thormac Co. Ltd.
†Waterville TG Inc.

WESTMOUNT

See: Montreal.

WICKHAM

Peerless Carpet Corporation
†Wic Inc.

WINDSOR

Atlantic Packaging Products Ltd.
Domtar Inc. Fine Papers Division
Lemire Lumber Co. Inc.

WOBURN

†Chevilles de Lest Inc., Les
Crête, Gérard & Fils Inc.
†Grondin & Fils Ltée.
†Industries de Cedre Pepin Inc.
†Mousse du Quebec Inc., La

YAMACHICHE

†Duchesne & Fils Ltée.
Stone Consolidated Inc., Wood Products
Group

SASKATCHEWAN**ALLAN**

†Potash Corporation of Saskatchewan Inc.-
Allan Division
Potash Corporation of Saskatchewan Inc.

ALSASK

Agassiz Resources Ltd., Francana Minerals
Division

ANNAHEIM

†Doepker Industries Ltd.

ARBORFIELD

†Arborfield Dehy Limited

ARCHERWILL

†Maurice's Welding

BATTLEFORD

G.L.M. Tank & Equipment Ltd.
†Lift Systems International Ltd.
†Marian Press Ltd.
†Turner-Warwick Printers Inc.

BELLE PLAINE

Kalium Canada, Ltd.

BIENFAIT

Estevan Coal Corporation

BIG RIVER

Weyerhaeuser Canada Ltd.
Weyerhaeuser Canada Ltd., Saskatchewan
Division

BIGGAR

North American Lumber Limited
†Prairie Malt Limited
†Westline Manufacturing Ltd.

BRUNO

†Hillcrest Farms Ltd.
†Parkland Fibres

CABRI

Agassiz Resources Ltd., Francana Minerals
Division

CARROT RIVER

†Colvin, L.V., & Son Ltd.
Premier Peat Moss Ltd.
Saskatchewan Forest Products Corporation

CHAPLIN

†Artemia Canada Ltd.
†Saskatchewan Minerals, Division of
Dickenson Mine Ltd.

COLONSAY

†Central Canada Potash Division, Noranda
Minerals Inc.
Noranda Inc.

CORONACH

Saskatchewan Power Corporation

CORY

Potash Corporation of Saskatchewan Inc.

COTEAU CREEK

Saskatchewan Power Corporation

CRAIK

†Harvest Services Corporation

DAVIDSON

†Mac Can Manufacturing Ltd.

DAVIS

Workers' Building Co-op Ltd.

DRAKE

†Bergen, Peter, Industries Inc.

DRINKWATER

†Brown Industries (1976) Ltd.

EATONIA

†Bews Seed Co.

ENGLEFELD

†Koenders Mfg. Co. Ltd.
†Schulte Industries Ltd.

ESTERHAZY

Bit Service Company Ltd.
†International Minerals and Chemical
Corporation (Canada) Limited
†Metal Fabricating Service Ltd.
Potash Corporation of Saskatchewan Inc.

ESTEVAN

†Auto-Tronic Controls Ltd.

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Estevan Coal Corporation
†Perma-Glass Industries Ltd.
Saskatchewan Power Corporation
†Shelter Industries, Division of Shelter-Regent Industries Inc.
†Souris Valley Creamery Ltd.
†Willett Manufacturing Ltd.

GLASLYN

†L & M Wood Products (1985) Ltd.

GRAVELBOURG

†Custom Build Ag. Industries Ltd.

GREEN LAKE

NorSask Forest Products Inc.

HAGUE

†Comco Manufacturing Ltd.

HANLEY

†C.B. Creations

HUDSON BAY

†Hudson Bay Dehydrators Mutual Limited, The
MacMillan Bloedel Limited
†Saskatchewan Forest Products Corporation

HUMBOLDT

†Brockman's Service (1986) Ltd.
†Commercial Industrial Mfg. Ltd.
†Del-Air Systems Ltd.
Feed-Rite Ltd.
†Humboldt Flour Mills Co. Ltd.

INGEBRIGT

Saskatchewan Minerals, Division of
Dickenson Mine Ltd.

KAMSACK

†Kamsack Mfg. Inc.
†Zarchikoff Construction Ltd.

KINDERSLEY

†Beline Manufacturing Co. Ltd.
†Boychuk Industries Ltd.
†Construction Services Company Limited

LA RONGE

Freshwater Fish Marketing Corporation
†La Ronge Industries Ltd.
†Northland Processors Inc.

LAIRD

†Laird Manufacturing Corporation, The

LANDIS

Saskatchewan Power Corporation

LANIGAN

Potash Corporation of Saskatchewan Inc.

LLOYDMINSTER

Pounder Emulsions, A Div. of Husky Oil Operations Ltd.
†Uni-Melt Ltd.

MAPLE CREEK

Hat Concrete Limited

MEADOW LAKE

Meridian Printing Co. Ltd.
†NorSask Forest Products Inc.
†Premiere Furniture Ltd.
Saskatchewan Power Corporation

MELFORT

Federated Co-operatives Limited
†Phillips Publishers Ltd.

†Taylor Industries

MELVILLE

Babcock & Wilcox

MOOSE JAW

†B. & D. Plastics Ltd.
Canada Packers Inc.
†CanaDay's Apparel Ltd.
Clorox Company of Canada Ltd., The
†Cushing, R.L., Millwork Co., Limited
†Dor-Lite Manufacturing Ltd.
†Elite Eavestroughing (Moose Jaw) Ltd.
†Fairford Steel Buildings
†Ferguson Printing (1976) Ltd.
Inventronics Limited
†Moose Jaw Sash & Door Co. (1963) Limited
†Ormiston Mining and Smelting Company Limited
Phillips Cables Limited
Revelstoke Redi-Mix Limited
Texas Refinery Corp. of Canada Limited
†Western Bottlers Ltd.

MOOSOMIN

Federated Co-operatives Limited

MUENSTER

†Al's Welding & Electric Ltd.

NEILBURG

†Geres Sales & Service
†Inventive Machine Works

NIPAWIN

CSP Foods Ltd.
†Newfield Seeds Limited
Saskatchewan Power Corporation
Trirak Industries Corporation

NORTH BATTLEFORD

†Battlefords Bag Manufacturing Inc.
Gainers Inc.
†McIntosh Publishing Company Limited
Mifab Manufacturing Inc.
North American Lumber Limited
†Northwest Optical Ltd.
†Saskal Beverages Ltd.
†Vanguard
Wy-Lee Industries Ltd.

ORMISTON

Ormiston Mining and Smelting Company Limited

OUTLOOK

†Central Irrigation Company Ltd.

PRINCE ALBERT

†Campbell Printing Ltd.
†Decora Manufacturing Ltd.
†Kinsmen Community Workshop
North American Lumber Limited
†P. A. Bottlers Ltd.
†Precision Service and Engineering Ltd.
†Rose Beverages (1964) Ltd.
†Weldon's Concrete Products (P.A.) Ltd.
Weyerhaeuser Canada Ltd.
†Weyerhaeuser Canada Ltd., Saskatchewan Division
†Workers' Building Co-op Ltd.

REDVERS

†Redvers Leather Products Co-Operative Ltd.

REGINA

†A. & N. Signs
†Advance Engineered Products Ltd.
AFG Glass Inc.
†AG Belting Inc.
†Agassiz Resources Ltd., Francana Minerals Division

Alcatel Business Communications, A Division of Alcatel Canada Inc.
†All-Door Fabricators Ltd.
†Artistic Iron Works (1978) Ltd.
Barnes, William R., Co., Division of Barmin Inc.
Blackwoods Beverages Ltd.
†Brandt Industries Ltd.
†Brigdens Printers and Publishers
Canadian Liquid Air Ltd.
Canadian Pacific Forest Products Ltd., Paper Products Division
Canadian Salt Company Limited, The
†Canadian Heritage Goldsmiths Ltd.
†Chemtec Chemicals Ltd.
Ciba-Geigy Canada Ltd.
†Cindercrete Products Ltd.
†CMS Metal Products Ltd.
†Commercial Printers, Limited
Con-Force Structures Limited
Consumers' Co-operative Refineries Limited
Custom Counter Tops Ltd.
†Dairy Producers Co-operative Limited
Data Business Forms
†Degelman Industries Ltd. .
DRG Globe Envelopes
†Dutch Industries Ltd.
†Elite Eavestroughing (Regina) Ltd.
†Exclusive Closets by All Door Fabricators Ltd.
Federal Pioneer Limited
†Fuhrmann Meats (1978) Ltd.
†G.E. Capital Railcar Repair Corp.
†Gaetz Custom Metal Mfg. Ltd.
General Scrap & Car Shredder Ltd.
Hoechst Canada Inc.
†Hydratec Industries Ltd.
†Hylar Metal Products
Ibis Products Limited
Inland Cement Limited
†Inland Metal Mfg. Co. Ltd.
International Paints (Canada) Limited
†Ipsco Inc.
†Isman Hide & Leather Inc.
†Kalium Canada, Ltd.
Koch Materials Company
†Kramer Tractor Ltd.
†Leader-Post Limited, The
Liquid Carbonic Inc.
M.C. Graphics
†McKay, Ralph, (Canada) Limited
Maclean Hunter Limited
MacMillan Bathurst Inc.
†Magic White (Western) Ltd.
Maljohn Company Limited
†Maslany, J., Cabinet Mfg. Ltd.
†Merit Printing Ltd.
Molson Breweries
†Motor Rebuilders (1984) Ltd.
†O.K. Marking Devices Ltd.
Palm Dairies Limited
†Pan-Brick Inc.
†Partner Technologies Incorporated
Pattison, Jim, Sign Group, The
†Peerless Printing Ltd.
†Prairie Micro-Tech Inc.
†Regina Dental Laboratory Ltd.
†Regina Tent & Awning Co. Ltd.
†Regina Waterbed Factory Ltd.
†Remco Memorials Ltd.
†Remco Plastic Products, a division of Remco Memorials Ltd.
Revelstoke Redi-Mix Limited
†Rite Way Mfg. Co. Ltd.
†Sakundiak Equipment Ltd.
†Saskatchewan Power Corporation
†Saskatchewan Wheat Pool
Saskatchewan Abilities Council
Saskatoon Radiator Sales & Service Ltd.
Savolite Chemical Company, Limited
†Saxby Welding & Machine Shop, Ltd.
†Settler Computer Technologies Inc., Shaw Pipe Protection Ltd.
Shell Canada Limited
†Sid's Sunflower Seeds (1974) Ltd.
†Signal Industries Ltd.
Southam Paragon Graphics

†Spartan Steel & Pipe Fabricators (1981) Ltd.
†Spring Service Limited
†Steen & Wright Furriers Ltd.
†Super Seamless of Canada
†Surgemaster Inc.
†Sweeprite Mfg. Inc.
Thio-Pet Chemicals Ltd.
†Traffic-Line Marking Equipment Ltd.
Twinpak Inc., Rigid Packaging Group
United Chemical Company
United Feeds
United Grain Growers Limited
†Wappell Construction Co. Ltd.
†Water Conditioning Canada Ltd.
†Water Group Companies Inc.
†Westank-Willock, a Division of Willock Industries Ltd.
Westeel Agricultural Products
†Western Machine and Engineering Company Limited
†Western Litho Limited
†Western General Trading Ltd.
†Western Furs (1984) Ltd.
Weston Bakeries Limited
†Willock Industries Ltd.
†Young Monumental Co. Ltd.

RIVERHURST

†Ne-De Systems Ltd.

ROCANVILLE

Potash Corporation of Saskatchewan Inc.

ROSTHERN

†Valley Action Industries Inc.

ST. BRIEUX

†Bourgault, F.P., Industries Ltd., Cultivator Division
†Bourgault, F.P., Industries Air Seeder Division Ltd.

ST. GREGOR

†Michel's Industries Ltd.
†Western Industries (St. Gregor) Ltd.

SASKATOON

†A.G. Neon Art
†A.J. Machine & Manufacturing (1982) Ltd.
†ABC Manufacturers of Canada
†Actionwear Saskatoon Ltd.
†Adams Grain Dryer Co. Ltd.
†Advanced DataSystems Ltd.
†Agra Industries Limited
†Airtec Industries A Division of Filter Dynamics Inc.
Akzo Chemicals Ltd.
†Apex Concrete Products Limited
Armtec
†Banton Industries Ltd.
†BDM Information Systems Ltd.
†Beck Technology Incorporated
†Beverage Central Ltd.
†Bill Douglas Mfg. Ltd.
†Bird Machine of Canada a Division of Baker Hughes Canada Inc.
†Bit Service Company Ltd.
Blackwoods Beverages Ltd.
†Blanchard Foundry
†Boychuk Lumber Developments Inc.
Burns Foods Limited
†C P Distributors Ltd.
Canada Packers Inc.
†Canadian Tarpaulin Manufacturers Ltd.
†Capa Software Publishing Corporation
Cindercrete Products Ltd.
†Compu Cable Systems Inc.
†Conservation Energy Systems Inc.
†Consumers' Co-operative Refineries Limited
†Crestline Coach, Ltd.
CSP Foods Ltd.
†Custom Counter Tops Ltd.
†Davis Machine Co. (1960) Ltd.
†Dazzle Products Ltd.

Head offices are indicated by the symbol †.

†DEL Compu-Cable Systems, Inc.
 †Denham Awning Makers (1982) Inc.
 Develcon Electronics Ltd.
 †DM Enterprises Inc.
 Domtar Construction Materials
 †E lance Steel Fabricating Co. Ltd.
 †Ens Toyota Ltd., Industrial Division
 †Federated Co-operatives Limited
 †Field Technologies (1989) Ltd.
 †Fitzgerald Cabinets Ltd.
 †Flexi-Coil Ltd.
 Flo-Form Industries Ltd.
 Fort Garry Milling Company
 †Frank's Welding & Machine Ltd.
 †Fury Guitar Manufacturing Ltd.
 †Harding Industries Limited
 †Hub Tire Shop Equipment & Supplies Ltd.
 Husky Oil Ltd.
 †Hy-Grade Millwork, Limited
 †HyPower Canada Ltd.
 Indal Metals, Division of Indal Limited
 †Industrial Machine & Mfg. Ltd.
 †Industrial Welding (1975) Limited
 Inland Plastics Ltd.
 †Intercontinental Packers, Limited
 †Interprovincial Cooperative Limited
 †IRD (International Road Dynamics)
 †J K Steel Ltd.
 †K Industries Ltd.
 Labatt's Prairie Region
 †Labatt's Saskatchewan Brewery (Division of
 Labatt Brewing Company)
 Loewen Windows
 †M.C. Graphics
 Metal Fabricating Service Ltd.
 †Mi-Sask Industries Ltd.
 †Mid-West Sportswear Ltd.
 †Midwest Litho Inc.
 †Midwestern Marketing Ltd.
 †Modern Spring Works Ltd.
 †Mukluks International Inc.
 †Nu-Fab Building Products Ltd.
 †Nutana Machine Ltd.
 Palm Dairies Limited
 Pattison, Jim, Sign Group, The
 Plasti-Fab Ltd.
 †POS Pilot Plant Corporation
 †Potash Corporation of Saskatchewan Inc.

†Pounder Emulsions, A Div. of Husky Oil
 Operations Ltd.
 †Prairie Crafts, Division of the Trading Post
 (1987) Ltd.
 †Prairie Industrial Chemicals Inc.
 †Prairie Graphics Industries Limited
 †Prairie Machine & Parts Mfg. (1978) Ltd.
 †Provincial Plating Limited
 †Reliance Homes
 †Revelstoke Redi-Mix Limited
 Revelstoke Redi-Mix Limited
 Rio Algom Limited/Limitée
 Robin Hood Multifoods Inc.
 †Rose Marking Devices Limited
 Saskatchewan Power Corporation
 †Saskatchewan Research Council
 Saskatchewan Wheat Pool
 †Saskatchewan Abilities Council
 †Saskatoon Radiator Sales & Service Ltd.
 †Saskatoon Chemicals Ltd.
 †Saskatoon Boiler Mfg. Co. Ltd.
 †Saskatoon Fresh Pack Potatoes Ltd.
 †Saskatoon Precast Ltd.
 †SBC Case Industries Ltd.
 †Sci-Tec Instrument Inc.
 †Scientific Instrumentation Ltd.
 †SED Systems Inc.
 †Senstek Ltd.
 †Seventy-Seven Signs Ltd.
 †Shani Clothing Company Inc., The
 Sinclair & Valentine Inc.
 †Smith-Roles Ltd.
 †Specialty Fixtures Inc.
 Spir-L-ok Industries Canada Limited
 †Standard Machine Ltd.
 †Star-Phoenix, The
 †Startco Engineering Ltd.
 †Studio West Canada Limited
 †Superior Millwork Ltd.
 Supreme Steel Ltd.
 †Sure-Lock Pile Splice Ltd.
 Thio-Pet Chemicals Ltd.
 †Trading Post (1987) Ltd., The
 †Trirak Industries Corporation
 Union Carbide Canada Limited
 †United Chemical Company
 †Unitex/Universal Products Ltd.
 †Universal Bindery (Sask.) Ltd.
 †Venables Machine Works Ltd.

VicWest Steel
 †W R T Equipment
 †Weninger Industries
 Wescott Fashions Ltd.
 †Western Retail Interiors Ltd.
 †Western Badgemaker Ltd., The
 †Western Producer Publications
 †Western Automotive Rebuilders
 †Westock Products (1982) Ltd.
 †Westwood Forest Product Co. Ltd.
 Weyerhaeuser Canada Ltd., Saskatchewan
 Division
 †Wheatheart Hydrostatic and Machine
 †Wilger Industries Ltd.
 Willmar Window Industries Ltd.
 †585532 Saskatchewan Ltd.

SENLAC

†Accu Agricultural Implements Ltd.

SQUAW RAPIDS

Saskatchewan Power Corporation

STEELMAN

Amoco Canada Petroleum Company Ltd.

SUCCESS

Saskatchewan Power Corporation

SWIFT CURRENT

Cargill Limited/Limitée
 CMS Metal Products Ltd.
 †Flexibrick Canada Inc.
 †Hara Products Ltd.
 Husky Oil Ltd.
 †MacWilliam Sash and Door
 Pounder Emulsions, A Div. of Husky Oil
 Operations Ltd.
 †Rem Manufacturing Ltd.
 Saskatchewan Abilities Council
 Spar Group, A Division of Threadfast
 Manufacturing Ltd.
 †T.S. Metals Ltd.

TISDALE

Fripp Fibre Forms Inc.
 †Tisdale Alfalfa Dehy Ltd.

†Trail-Rite Flatdecks Ltd.

UNITY

Sifto Canada Inc.

VADE

Cominco Ltd.

WADENA

†Mallard Industries Ltd.
 †Wadena News Limited

WEYBURN

†Aspen Industries
 Canada Wire and Cable Limited
 Canron Pipe
 Duraco Window Industries (1979) Ltd.
 Federated Co-operatives Limited
 †Grandstand Steel Buildings (Sask.) Inc.
 †Polyco Window Mfg. Ltd.

WHITE CITY

†Rendamax/G.P. Industries Ltd.
 Spartan Steel & Pipe Fabricators (1981)
 Ltd.

WYNYARD

†Plains Poultry Ltd.

YORKTON

†Atlas Concrete Ltd.
 †Deneschuk Homes Ltd.
 †Harvest Meats Co. Ltd.
 Husky Oil Ltd.
 Kent, B. P., Flour Mills Ltd.
 †Leon-Ram Enterprises Inc.
 †Lutcher's Sports & Mfg., Ltd.
 †Mastercraft Millwork
 †Morris Industries Ltd.
 †Piwa Manufacturing Ltd.
 Pounder Emulsions, A Div. of Husky Oil
 Operations Ltd.
 †RAM Industries Ltd.
 Saskatchewan Abilities Council
 United Feeds
 †Yorkton Concrete Products Ltd.

YUKON TERRITORY

WATSON LAKE

M-I Drilling Fluids Canada, Inc.
 Mosher Limestone Co. Ltd.
 Pounder Emulsions, A Div. of Husky Oil
 Operations Ltd.

WHITEHORSE

Armtec

NOTES

NOTES



Product Headings



- Listed alphabetically
- Product Headings available in the Index

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Toronto, Canada

- 000100 **ABATTOIR EQUIPMENT**, Hooks, Travellers, etc.
- 000150 **ABRASIVE BRICKS, STICKS**, etc.
- 000250 **ABRASIVE COMPOUNDS**.
See: Compounds, Lapping and Finishing; Compounds, Valve Grinding; Polishing Compounds, etc.
- 000300 **ABRASIVE GRAIN**.
- 000320 **ABRASIVE SHOT AND GRIT**.
- 000350 **ABRASIVE WHEELS**.
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- 000400 **ABRASIVES**, Bonded.
- 000450 **ABRASIVES**, Coated, (Paper, Cloth and Fibre).
See Also: Emery Cloth; Garnet, Paper and Cloth; Sand Paper.
- 000550 **ABRASIVES**, Lump.
- 000570 **ABSORBENTS**.
- 000600 **ACCUMULATORS**, Electrical.
See: Batteries, Storage, Lead Acid.
- 000650 **ACCUMULATORS**, Hydraulic.
- 000700 **ACCUMULATORS**, Steam.
- 000800 **ACETATE**, Filament Yarn.
- 000850 **ACETATE**, Staple Fibre.
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- 000900 **ACETIC ANHYDRIDE**.
- 000950 **ACETONE C. P.**
- 001050 **ACETYLENE**.
- 001100 **ACETYLENE APPARATUS AND APPLIANCES**.
- 001150 **ACIDS**. /010Acetic (1), 020Adipic (2), 030Amino (3), 040Alkyl Benzene Sulphonic (4), 050Carbolic (5), 060Citric (6), 070Cresylic (7), 080Fatty (8), 090Hydrochloric or Muriatic (9), 100Benzoic (10), 110Glutamic (11), 120Nitric (12), 130Oleic (13), 140Tar (14), 150Phosphoric (15), 160Stearic (16), 170Sulphuric (17), 180Toluene Sulphonic (18), 190Phenolsulphonic (19), 200Hydrofluoric (20).
- 001200 **ACOUSTICAL MATERIALS**.
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- 001350 **ADAPTERS**.
- 001400 **ADDITIVES**, Petroleum.
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- 001500 **ADHESIVES**.
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- 001560 **ADHESIVES**, Epoxy, Cyanoacrylate
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- 002050 **AGGREGATE**, for Light Weight Concrete and Plaster.
- 002060 **AGGREGATES**.
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- 002200 **AGITATORS**, Steel, Milk.
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- 002250 **AGRICULTURAL IMPLEMENTS AND PARTS**.
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- 002350 **AIR CLEANERS**, Electronic.
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- 002450 **AIR DISPENSING EQUIPMENT**.
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- 002460 **AIR MAKE-UP UNITS**.
- 002500 **AIR MEASURING SYSTEMS**.
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- 002530 **AIR POLLUTION CONTROL EQUIPMENT**.
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- 002650 **AIRCRAFT COMMUNICATION EQUIPMENT**.
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- 002700 **AIRCRAFT GROUND HANDLING EQUIPMENT**.
- 002725 **AIRCRAFT REMOTE REFUELING SYSTEMS**.
- 002750 **AIRPORT EQUIPMENT**.
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- 002900 **ALARMS**, Electric or Electronic.
- 003000 **ALBUMS**, Autograph, Photo, etc.
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- 004200 **ALUMINUM ALLOYS**.
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- 004300 **ALUMINUM**, Fabricated.
- 004350 **ALUMINUM FLUORIDE**.
- 004400 **ALUMINUM**, Grained or Granulated.
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 004550 ALUMINUM OXIDE.
 004600 ALUMINUM PASTE.
 004650 ALUMINUM POWDER.
 004700 ALUMINUM, Sheet and Strip.
 004750 ALUMINUM STEARATE.
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 004800 ALUMINUM SULPHATE.
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 004950 AMINES.
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 005150 AMMONIA, Household, Liquid and Powder.
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 005250 AMMONIUM NITRATE.
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 005350 AMMONIUM STEARATE.
 005400 AMMONIUM SULPHATE.
 005420 AMMONIUM TUNGSTATE.
 005450 AMMUNITION.
 005470 AMPLIFIERS, Audio.
 005500 AMPLIFIERS, Magnetic.
 005600 AMPLIFIERS, Musical Instrument.
 005750 AMPLIFIERS, Power.
 005850 AMPOULES, Glass.
 005950 AMPOULES, Hypodermic.
 006150 ANAESTHETICS.
 See Also: Gases, Anaesthetic (Nitrous Oxide, Carbon Dioxide, Oxygen Mixtures). Mixtures).
 006250 ANCHORS.
 006350 ANCHORS, Guy.
 006450 ANCHORS, Rail.
 006550 ANCHORS, Screw and Bolt.
 006650 ANDIRONS, Brass and Iron.
 See: Fireplace Furnishings.
 006750 ANEMOMETERS.
 006950 ANGLES, Bar.
 See: Bars, Angle, Tie, Switch and Splice.
 007050 ANGLES, Steel, Fabricated.
 See: Steelwork, Fabricated and Structural.
 007150 ANGLES, Steel, (Rolled).
 007250 ANGLES AND CHANNELS, Aluminum.
 007350 ANGLES AND CHANNELS, Extruded Brass, Bronze and Copper.
 007600 ANNEALING.
 007700 ANNUNCIATORS.
 007750 ANODES, Aluminum.
 007800 ANODES, Cadmium.
 007900 ANODES, Electrical.
 008000 ANODES, Gold, Silver and Platinum.
 008150 ANODES, Graphite.
 008250 ANODES, Magnesium.
 008300 ANODES, Nickel.
 008350 ANODES, Zinc.
 008450 ANODIZING, Aluminum.
 008550 ANTENNAS./010Aircraft Radio (1),020Broadcast AM & FM (2),030Broadcast TV (3),040Communications Fixed Station (4),050Marine (5),060Receiving AM & FM (6),070Receiving TV (7),080Telescopic (8),090Receiver or Transmitter (9),100Satellite Ground Station (10).
 008650 ANTIBIOTIC PREPARATIONS.
 008750 ANTIBIOTICS.
 008850 ANTI-FREEZE.
 See: Automobile Anti-freeze.
 009000 ANTIMONY CONCENTRATES.
 009050 ANTIOXIDANTS.
 009150 ANTISEPTICS.
 See: Disinfectants.
 009650 APPLES, Evaporated or Dehydrated.
 009900 APPLIANCES for Foot Ailments.
 010050 APPLIANCES, Orthopedic.
 See: Orthopedic Appliances.
 010150 APPLIANCES, Surgical.
 010250 APPLICATORS.
 010350 APPLICATORS, Floor Wax, etc.
 010450 APRONS./010Cloth (1),011Children's (1a),020Work (2),030Rubber (3),040Waterproof, Canners and Packers (4),050Industrial (5),060Disposable (6).
 010500 APRONS, Asbestos.
 010600 APRONS, Leather, Comb and Gill.
 010750 AQUARIUMS.
 010850 ARBORS, Saw.
 See: Saw Arbors.
 010950 ARCH SUPPORTS for the Feet.
 011050 ARCHERY EQUIPMENT.
 011150 ARCHES, Furnace.
 011350 ARGON.
 011450 ARMBANDS.
 011550 ARMS, Rabble.
 012000 ART NEEDLEWORK for Hand Embroidery.
 012150 ART SILKS.
 See: Thread, Rayon, Sewing; Thread, Synthetic, Sewing.
 012250 ARTIFICIAL LIMBS.
 012350 ARTISTS, Commercial.
 012450 ARTISTS' MATERIALS.
 See Also: Specific Headings.
 012550 ASBESTOS, Crude and Fibre.
 See Also: Roofing, Asbestos Cement; Sheeting, Asbestos Cement; Packing, Asbestos, etc.
 012600 ASBESTOS FREE PRODUCTS.
 012650 ASBESTOS PRODUCTS.
 See Also: Specific Headings.
 012700 ASBESTOS REMOVAL EQUIPMENT.
 012750 ASBESTOS TABLE PADS.
 See: Pads, Table.
 012850 ASBESTOS WIRE.
 See: Wire, Electric, Asbestos, Insulated, for Stoves, Motion Picture Equipment, Fixtures, etc.
 012900 ASH TRAYS.
 012950 ASPHALT, (By-Product).
 013050 ASPHALT, EMULSIFIED ASPHALT OR COMPOSITION.
 See: Road Material (Asphalt, Emulsified Asphalt or Composition).
 013200 ASPHALT EMULSIONS, for Coating, Damp-Proofing.
 See: Emulsions, Asphalt, for Coating and Damp-Proofing, Mastic Flooring, etc.
 013350 ASPHALT, Felt.
 013450 ASPHALT PLANTS, Hot and Cold Mixed.
 013600 ASSAYERS.
 013700 ATLASES.
 See: Maps.
 013900 ATTENUATORS.
 013950 AUDIO VISUAL EQUIPMENT AND SYSTEMS.
 014000 AUGERS./010Boring Machines (1),020Grain (2),030Post Hole (3).
 014050 AUTO PANELS.
 014150 AUTO-STARTERS.
 014250 AUTOCLAVES.
 014300 AUTOMATED MANUFACTURING SYSTEMS.
 014350 AUTOMATED STORAGE/RETRIEVAL SYSTEMS.
 014400 AUTOMATIC GUIDED VEHICLE SYSTEMS.

- 014450 **AUTOMOBILE AND TRUCK ACCESSORIES.**
See Also: Specific Headings.
- 014500 **AUTOMOBILE AND TRUCK ACCESSORIES, Rubber or Composition.**
- 014550 **AUTOMOBILE ANTI-FREEZE.**
- 014600 **AUTOMOBILE BODIES, TOPS AND TRIMMINGS.**
- 014650 **AUTOMOBILE BODY COMPOUNDS.**
- 014700 **AUTOMOBILE BODY TEXTILE TRIMMINGS.**
- 014750 **AUTOMOBILE ELECTRIC OR ELECTRONIC EQUIPMENT.**
- 014800 **AUTOMOBILE FELT CUTTINGS.**
- 014900 **AUTOMOBILE GENERATOR BRUSHES.**
See: Brushes, Carbon, Graphite and Metal Graphite, for Electric Motor and Generator.
- 014950 **AUTOMOBILE HEATERS.**
See: Heaters, Automobile.
- 015000 **AUTOMOBILE LEATHER PARTS.**
- 015050 **AUTOMOBILE OR TRUCK PARTS.**
See Also: Specific Headings.
- 015100 **AUTOMOBILE RADIATOR CLEANER.**
- 015150 **AUTOMOBILE RADIATOR REPAIR LIQUID.**
See: Cement, Radiator.
- 015200 **AUTOMOBILE RADIATORS.**
See: Radiators, Automobile, Aircraft, Truck, etc.
- 015250 **AUTOMOBILE SPRINGS.**
See: Springs, Automobile, Motor Truck, Wagon, etc.
- 015300 **AUTOMOBILE TRUCK BODIES.**
See: Truck Bodies and Cabs.
- 015350 **AUTOMOBILE VALVES.**
- 015450 **AUTOMOBILE WIRING ASSEMBLIES.**
See: Wire Assemblies, Harness, Insulated, Automotive, Radio, etc.
- 015500 **AUTOMOBILES.**
- 015550 **AUTOMOTIVE ASSEMBLIES.**
- 015600 **AUTOMOTIVE BODY SHOP EQUIPMENT.**
See Also: Tools, Automobile.
- 015700 **AUTOMOTIVE EQUIPMENT.**
- 015750 **AUTOMOTIVE FUEL CONVERSION SYSTEMS.**
- 015800 **AWLS AND AWL SHAFTS.**
- 015900 **AWNING FABRIC.**
- 016050 **AWNINGS.**
- 016100 **AWNINGS, Metal.**
- 016150 **AXES AND ADZES.**
- 016200 **AXLES./010Automobile (1),020Buggy, Carriage and Wagon (2),030Car (3),040Locomotive (Steel) (4),050Trailer (5),051Transit Car (5a),060Truck, Two Speed (6).**
- 016250 **BABBITT METAL.**
- 016280 **BABY CARRIERS.**
- 016300 **BABY FOODS.**
See: Foods, Infants.
- 016310 **BABY SEATS, Bicycle.**
- 016330 **BACK FLOW PREVENTERS.**
- 016350 **BACK STOPS, Elevator.**
- 016400 **BACKS AND BLOCKS, Brush.**
See Also: Handles, Brush.
- 016450 **BACON.**
See: Packers. Bacon and Ham (1).
- 016500 **BACTERIOLOGICAL PRODUCTS.**
- 016550 **BADGES.**
See: Crests and Badges.
- 016600 **BADGES, Metal.**
See: Medals and Badges.
- 016650 **BAFFLES, Boiler, Monolithic.**
- 016670 **BAFFLES, Ceiling, Acoustical.**
- 016700 **BAG TIES, Paper, Vinyl and Wire Reinforced.**
- 016750 **BAGGERS.**
- 016800 **BAGGERS, Individual Tea.**
- 016900 **BAGS, Canvas./010Golf (1),020Camping and Dunnage (2),030Mail (3),040Cash and Security (4),050Tool (5).**
- 017000 **BAGS, Cotton or Jute./010Cement, Graphite and Plaster (1),011Laundry, Garment, etc. (1a),020Flour, Feed, Meal, Grain, Sugar (2),030Grey Fabric (3),031Onion, Open Mesh (3a),040Tea (4),050Hardware (5),060Potato, Turnip, etc. (6),070Parcel Post, Mailing (7).**
- 017050 **BAGS, Filter.**
- 017100 **BAGS, Foil.**
- 017150 **BAGS, Garment.**
- 017200 **BAGS./010Shopping (1),020Fabric (2),030Sport (3),040Nylon (4).**
- 017300 **BAGS, Leather, Vinyl, etc./010Doctors' (1),020Ladies' Hand (2),030School (3),040Insulated (4),050Golf (5).**
- 017350 **BAGS, Paper./010Grocery (1),020Miscellaneous Lines or Specialty (2),030Multiwall (3),040Seed (4),050Shipping (5),060Shopping (6),070Tea and Coffee (7),080Waxed or Wax Lined (8).**
- 017370 **BAGS, Plastic./010Polyethylene (1),011Polypropylene 1(a),020Transparent (2),030Woven (3).**
- 017450 **BAGS, Sleeping.**
- 017500 **BAGS, Travelling.**
See: Suitcases.
- 017550 **BAGS AND CASES, Lined, for Cosmetics, Bathing Suits, Diapers, etc.**
- 017580 **BAGS AND ROLLS, Flannel for Silverware, etc.**
- 017700 **BAITS, Artificial, Fish.**
- 017750 **BAKERS' SUPPLIES.**
- 017755 **BAKERY EQUIPMENT.**
- 017760 **BAKEWARE, Household, Aluminum and Tinned Steel.**
- 017800 **BALANCES, Sash.**
- 017830 **BALANCING.**
- 017850 **BALCONIES, Wrought Iron.**
See Also: Iron and Steelwork, Ornamental; Fire Escapes, etc.
- 017900 **BALE AND BAG TIES, Wire.**
- 018000 **BALERS, Hydraulic.**
- 018050 **BALERS, Waste Paper, etc.**
See Also: Machinery, Baling; Presses, Baling.
- 018100 **BALL MILLS.**
See: Mills. Ball (1).
- 018150 **BALLASTS, Fluorescent and Mercury Lighting.**
See: Fluorescent Lighting Ballasts.
- 018170 **BALLOONS, Hot Air.**
- 018200 **BALLOONS, Pilot and Meteorological.**
- 018250 **BALLOONS, Toy, Rubber.**
- 018300 **BALLS, Basket, Soccer, Volley, etc.**
- 018350 **BALLS, Billiard, Bowling and Pocket.**
- 018400 **BALLS, Golf.**
- 018450 **BALLS, Grinding.**
- 018500 **BALLS, Rubber.**
- 018750 **BALUSTERS AND BANNISTERS.**
See: Wood Millwork.
- 018800 **BAND MILLS.**
- 018850 **BANDAGES, Gauze or Plastic, Elastic, Adhesive, etc.**
- 018950 **BANDS, Pipe and Tank.**
- 019000 **BANDS, Rubber.**
- 019100 **BANK NOTES.**
- 019150 **BANNERS.**
See: Pennants and Banners.
- 019200 **BARBECUES.**
- 019250 **BARBERS' AND BEAUTY PARLOUR SUPPLIES.**
- 019300 **BARGES.**
- 019400 **BARIUM STEARATE.**
- 019450 **BARIUM SULPHATE.**
- 019500 **BARKERS, Pulpwood, Log and Slab.**
- 019550 **BARLEY, Pot and Pearl.**
- 019600 **BAROMETERS.**

- 019850 **BARRELS**, Beer, Whiskey, Vinegar, Oil, Pickle, Syrup, Extracts, etc.
See Also: Kegs, Pickle, Syrup, Beer, Wine, etc.
- 019950 **BARRELS**, Fish.
- 020000 **BARRELS**, Steel.
See Also: Drums, Steel; Kegs, Steel.
- 020050 **BARRELS**, Tumbling.
- 020150 **BARRETTES**.
- 020155 **BARRIERS**, Air.
- 020160 **BARRIERS**, Crowd Control.
See Also: Equipment, Crowd Control.
- 020200 **BARRIERS**, Moisture.
- 020225 **BARS**, Aluminum.
- 020250 **BARS**, Angle, Tie, Switch and Splice.
- 020300 **BARS**, Boiler Grate.
See: Grate Bars, Boiler.
- 020320 **BARS**, Bronze.
- 020350 **BARS**, Crow, Claw, Tamping, Pinch, Draw, Stripping and Wrecking.
- 020400 **BARS**, Grate, Shaking.
See: Grate Bars, Shaking.
- 020450 **BARS**, Metal Extension, Clothes Closet.
- 020500 **BARS**, Phosphor Bronze, Cored and Solid.
- 020520 **BARS**, Stainless Steel.
- 020550 **BARS**, Steel, Concrete Reinforcing.
- 020650 **BARS**, Steel, Rounds, Squares, Flats, and Special Sections.
- 020700 **BARS**, Towel.
- 020750 **BARYTES**, Ground.
- 020800 **BASEBALLS AND SOFTBALLS**.
- 020850 **BASEBOARD HEATERS**.
See: Heaters, Baseboard.
- 020900 **BASES**, Baseball.
- 020950 **BASES**./010Boiler (1),020Column (2),030Iron, Building (3),040Machine (4).
- 021000 **BASES**, Lamp.
- 021030 **BASES OR PEDESTALS**, Chairs, Tables, etc.
- 021050 **BASINS**, Catch, Concrete.
- 021100 **BASINS**, Vanity.
- 021150 **BASKETS**, Banana, Bread, Clothes, Delivery, Meat, Shipping (Returnable), etc.
- 021250 **BASKETS**, Canvas.
- 021300 **BASKETS**, Fruit and Berry.
See Also: Boxes, Fruit and Berry.
- 021350 **BASKETS**, Hanging.
See: Flower Pots and Hanging Baskets.
- 021400 **BASKETS**, Metal (Acid and Heat Resisting).
- 021420 **BASKETS**, Plastic.
- 021450 **BASKETS**, Steel Frame, Canvas.
- 021500 **BASKETS**, Waste Paper.
- 021600 **BASKETS**, Wire.
- 021650 **BASKETS**, Work and Waste.
- 021700 **BASSINETS**.
- 021750 **BATCH PLANTS**, Concrete.
- 021800 **BATCHERS**.
- 021850 **BATH MATS AND BATH MAT SETS**.
- 021900 **BATHING CAPS**, Rubber.
See: Caps, Rubber, Bathing, etc.
- 021950 **BATHING SUITS**.
- 022000 **BATHROBES**.
- 022050 **BATHROOM ACCESSORIES**.
- 022100 **BATHS**, Baby's.
- 022150 **BATHS**, Enamelled, Steel.
See Also: Tubs, Bath.
- 022200 **BATHS**, Serological.
- 022250 **BATS**, Baseball and Softball.
- 022300 **BATS**, Table Tennis.
- 022400 **BATTERIES**, Dry, General Purpose, Transistor and Alkaline.
- 022420 **BATTERIES**, Lithium.
- 022450 **BATTERIES**, Storage, Lead Acid.
- 022480 **BATTERIES**, Storage, Nickel Cadmium, Industrial.
- 022490 **BATTERY ACID**.
- 022500 **BATTING**, Wool and Cotton.
- 022550 **BATTS**, Felt, Automobile, Upholsterers', Mattress, etc.
- 022575 **BAUXITE**.
- 022600 **BEACHWEAR**.
- 022650 **BEACONS**, Airport or Marine.
- 022700 **BEADS**, Glass, Reflective.
- 022740 **BEAMS**, Aluminum.
- 022750 **BEAMS**, etc., Precast Concrete.
See: Concrete. Precast (1).
- 022800 **BEAMS**, Steel.
- 022850 **BEAMS AND RAFTERS**, Glued Laminated Wood.
- 022900 **BEANS**, Baked, Beans and Pork etc., Canned.
- 022940 **BEARING WEAR DETECTOR**.
- 022950 **BEARINGS**, Acid Resistant.
- 023000 **BEARINGS**, Aircraft.
- 023050 **BEARINGS**, Ball.
- 023070 **BEARINGS**, Bridge and Buildings.
- 023100 **BEARINGS**, Bronze.
See: Bearings, Journal.
- 023150 **BEARINGS**, Connecting Rod and Crankshaft.
- 023200 **BEARINGS**, Graphite.
- 023250 **BEARINGS**, Instrument.
- 023300 **BEARINGS**, Journal.
- 023330 **BEARINGS**, Linear Motion.
- 023350 **BEARINGS**, Journal, Solid, Ring-Oiling, Engine.
- 023400 **BEARINGS**, Machine Tool.
- 023450 **BEARINGS**, Needle.
- 023500 **BEARINGS**, Plastic.
- 023550 **BEARINGS**, Roller.
- 023600 **BEARINGS**, Roller Side, Railway Car.
- 023650 **BEARINGS**, Rubber or Urethane.
- 023700 **BEARINGS**, Self Lubricating.
- 023750 **BEARINGS**, Shaft.
- 023765 **BEARINGS**, Slewing.
- 023770 **BEARINGS**, Spherical.
- 023800 **BEARINGS**, Stern.
- 023850 **BEARINGS**, Thrust, Ball and Socket.
- 023950 **BEATER TIPS** for Asphalt Plants.
- 024050 **BEATERS**, Cream and Egg.
- 024100 **BEATERS**, Pulp.
See Also: Machinery, Pulpwood and Pulp.
- 024150 **BEAUTY PARLOUR SUPPLIES**.
See: Barbers' and Beauty Parlour Supplies.
- 024200 **BED HARDWARE**.
- 024250 **BEDDING**.
- 024300 **BEDDING SPECIALTIES**.
- 024330 **BEDS**, Bunk.
- 024350 **BEDS AND COTS**./010Camp (1),020Day (2),030Folding (3),040Roll-away (4).
- 024400 **BEDS AND PINS**, Bowling Alley.
See: Bowling Alleys and Equipment; Pins, Bowling.
- 024450 **BEDS**, Davenport.
See: Couches. Davenport (1).
- 024500 **BEDS**./010Iron, Brass or Steel (1),020Hospital and Other Institution (2).
- 024550 **BEDS**, Wooden.
See: Furniture, Household. Bedroom (1).
- 024600 **BEDSPREADS**.
- 024650 **BEEF BOUILLON**, Fluid and Powder.
- 024700 **BEEF AND BEEF PRODUCTS**.
See: Packers. Beef and Beef Products (2).
- 024750 **BEEHIVES AND BEEKEEPERS' SUPPLIES**.
- 024800 **BEER, ALE, STOUT**, etc./010Ale (1),020Lager (2),030Porter (3),040Stout (4).
- 024950 **BEER**, Spruce.
- 025000 **BEESWAX**.
- 025020 **BEESWAX COMB FOUNDATION**.

- 025050 **BEET PULP, for Stock and Poultry.**
See Also: Feeds, Animal and Poultry.
- 025070 **BELLOWS, Fabric.**
- 025080 **BELLOWS, Metallic.**
- 025090 **BELLOWS, Rubber.**
- 025100 **BELLS, Electric or Electronic.**
- 025150 **BELLS, Ship and Fire Reel, Church, School and Farm.**
- 025200 **BELT CONVEYORS.**
See: Conveyors, Industrial. Chain and Belt (3).
- 025250 **BELT TIGHTENERS.**
- 025300 **BELTING ACCESSORIES.**
- 025400 **BELTING, Dress and Skirt.**
- 025430 **BELTING, Flat Wire.**
- 025450 **BELTING, Leather.**
- 025500 **BELTING, Link Leather.**
- 025540 **BELTING, Plastic.**
- 025550 **BELTING, Rubber.**
- 025570 **BELTING, Wire Mesh.**
- 025580 **BELTING, Wood Block.**
- 025590 **BELTS, Abrasive.**
- 025600 **BELTS, Children's.**
- 025650 **BELTS, Cotton and Rubberized, Woven and Round Braided, Endless.**
- 025700 **BELTS, Fan.**
- 025750 **BELTS, Garter.**
- 025800 **BELTS, /010Ladies' (1), 020Men's (2).**
- 025850 **BELTS, Military, Masonic, Police, etc.**
- 025900 **BELTS, Safety.**
- 025950 **BELTS, Sanitary.**
- 026000 **BELTS, Surgical.**
See: Supports, Abdominal.
- 026050 **BELTS, 'V'.**
- 026100 **BENCHES, Industrial.**
- 026150 **BENCHES, Lawn and Park.**
- 026200 **BENCHES, Shop.**
See: Desks, Office and School. Shop (5).
- 026250 **BENDING, Special, Made to Drawing, /010Wood (1), 020Metal (2).**
- 026300 **BENDS, Lead.**
- 026350 **BENDS AND SHAPES, Tubing.**
- 026400 **BENZENE.**
- 026500 **BERETS.**
- 026550 **BEVELS, Tee.**
- 026600 **BEVERAGES, (Soft Drinks), Bottled, Canned, etc.**
- 026650 **BEVERAGES, Food.**
See: Foods, Liquid or Powder; Drinks, Concentrated.
- 026700 **BIBBS, /010Ground Key (1), 020Self-Closing (2).**
- 026775 **BIBBS, Lever Compression.**
- 026800 **BIBS, Infants'.**
- 026850 **BICYCLE PARTS.**
See Also: Wheels, Recreation, Bicycle, Juvenile.
- 026900 **BICYCLES.**
- 026950 **BILL FOLDS, Leather.**
See Also: Leather Goods.
- 027000 **BILLBOARDS.**
See: Advertising, Outdoor Display.
- 027050 **BILLETS, BLOOMS AND SLABS.**
- 027070 **BILLETS, Wood.**
- 027100 **BILLIARD TABLES.**
See: Tables, Billiard, Carom, and Snooker.
- 027200 **BINDER TWINE.**
See: Twine, Binder.
- 027250 **BINDERS, Core.**
See: Oils, Core.
- 027300 **BINDERS, Load.**
- 027350 **BINDERS, Loose Leaf.**
See Also: Systems, Loose Leaf.
- 027400 **BINDERS, Sausage.**
- 027450 **BINDING, Bias.**
- 027500 **BINDING, Non-Elastic for Carpets, Clothing, Mattresses, Shoes, etc.**
- 027600 **BINDINGS, Mechanical.**
- 027650 **BINDINGS, Ski.**
See: Harness, Ski and Snowshoe.
- 027670 **BINOCULARS.**
- 027700 **BINS, Ore.**
See: Tanks, Steel, Elevated, Underground and Standing.
- 027750 **BINS, Steel.**
- 027800 **BINS, Stone and Gravel (Screen, Portable, Storage, Revolving).**
See: Tanks, Steel, Elevated, Underground and Standing.
- 027850 **BIOLOGICAL PRODUCTS.**
See Also: Specific Headings.
- 027900 **BIRD SEED.**
See: Foods, Bird.
- 028000 **BISCUIT MIX.**
See: Mixes, Cake, Doughnut, Pastry, Pudding, etc.
- 028050 **BISCUITS.**
See Also: Cookies.
- 028100 **BISCUITS, Dog.**
- 028225 **BISMUTH, Refiners of.**
- 028400 **BITS.**
See Also: Drills; Machinery, Drilling.
- 028450 **BITS, Detachable, for Rock Drilling.**
- 028500 **BLACKBOARDS AND CHALKBOARDS.**
- 028550 **BLACKING, Shoe.**
See: Polish, Shoe and Leather; Dressing, Shoe (4).
- 028600 **BLADES, Bulldozer, Grader, Scraper, Snowplow, etc.**
- 028650 **BLADES, Machine Knife.**
- 028660 **BLADES, Meat Packers'.**
- 028700 **BLADES, Razor.**
- 028750 **BLANKETS.**
- 028800 **BLANKETS, Cotton.**
- 028850 **BLANKETS, Electric.**
- 028900 **BLANKETS, Fire.**
- 028950 **BLANKETS, Horse.**
- 029050 **BLANKETS, Printers', Lithographers', etc.**
- 029100 **BLANKS AND TIPS, Tool, Tungsten Carbide.**
- 029120 **BLAST CLEANING EQUIPMENT, Air and Airless.**
- 029150 **BLAST GATES.**
- 029200 **BLASTING CAPS, Electric, Delay Action.**
See: Fuses, Safety and Ignition.
- 029250 **BLASTING SUPPLIES.**
- 029300 **BLAZERS.**
- 029350 **BLEACH, Enzyme for Bread.**
- 029400 **BLEACHERS AND FINISHERS, /010Cotton (1), 020Silk and Synthetic (2).**
- 029450 **BLEACHERS AND GRANDSTANDS, Sectional, Knockdown, etc.**
- 029500 **BLEACHING AGENTS.**
- 029550 **BLEACHING, MATURING AND ENRICHING COMPOUNDS, Flour.**
- 029600 **BLENDERS.**
See: Machinery, Blending.
- 029630 **BLIMPS.**
- 029650 **BLINDS, Vertical or Venetian.**
- 029700 **BLINDS, Window (Roller).**
See Also: Shades, Window.
- 029900 **BLOCKS, Boiler Seating and Arch, Lime Kiln and Refuse Burner, Cement and Coke Oven, Locomotive Arch, Open Hearth and Reduction Furnace.**
- 029950 **BLOCKS, Brush.**
See: Backs and Blocks, Brush; Handles, Brush.
- 030000 **BLOCKS, Building, /010Hollow Cinder (1), 020Shale (2), 030Concrete (3), 040Vitrified Clay (4), 050Sand Lime (5), 060Slag (6), 070Insulated (7).**
- 030100 **BLOCKS, Butchers'.**

- 030150 **BLOCKS, Die Cutting.**
 030200 **BLOCKS for Tackle.**
 030300 **BLOCKS, Hoist.**
 030350 **BLOCKS, Hoisting and Differential Pulley.**
 See: Chain, Block.
 030450 **BLOCKS, Logging.**
 030500 **BLOCKS, Paving, Creosoted.**
 030550 **BLOCKS, Paving, Granite.**
 030600 **BLOCKS, Pillow.**
 030650 **BLOCKS, Radial, for Chimneys.**
 030700 **BLOCKS, Saw Mill, Head.**
 030750 **BLOCKS, Sewer (Segment).**
 030800 **BLOCKS, Tile, Lightweight Concrete for Partitions.**
 030820 **BLOCKS, Wire Rope.**
 030850 **BLOOD DERIVATIVES.**
 031000 **BLOUSES.**
 031050 **BLOWER AND EXHAUST SYSTEMS.**
 See: Fan and Exhaust Systems.
 031100 **BLOWERS, Blacksmiths'.**
 031150 **BLOWERS, Cupola.**
 031200 **BLOWERS./010Domestic Furnace (1),020Forced Draft (2),030Pressure (3),040Rotary (4),050Turbo (5),060Centrifugal (6).**
 031250 **BLOWERS, Gas.**
 031260 **BLOWERS, Insulation.**
 031350 **BLOWERS, (Pneumatic), Chaff, Straw and Silo Filler.**
 031400 **BLOWERS, Portable, Electric.**
 031420 **BLOWERS, Positive Displacement.**
 031450 **BLOWING AGENTS.**
 031500 **BLOWPIPES, Welding and Cutting.**
 See: Cutting Apparatus, Oxy-Acetylene; Welding Apparatus.
 031600 **BLUE or WHITE PRINTS, Photo Reprints, etc.**
 031650 **BLUESTONE.**
 See: Copper Sulphate, Crystal, Powdered and Monohydrate.
 031700 **BOARD, Asbestos Cement.**
 031750 **BOARDS./010Ironing (1),020Bake and Bread (2),030Cloth (3),040Carving (4),041Chopping (4a),050Drawing (5).**
 031770 **BOARDS, Backing, for Ceramic Tiles.**
 031800 **BOARDS, Bulletin.**
 031850 **BOARDS, Diving.**
 031900 **BOARDS, Envelope.**
 031950 **BOARDS, Magnetic.**
 032000 **BOARDS, Paper (all grades).**
 See: Paperboards.
 032050 **BOARDS, Pastry.**
 See: Boards. Bake and Bread (2).
 032100 **BOARDS, Wood Pulp.**
 See: Paperboards.
 032150 **BOAT TOPS.**
 032200 **BOATS, Motor.**
 See: Motor Boats.
 032250 **BOATS, Pedal.**
 032300 **BOATS, Row, Outboard Motor, etc.**
 032350 **BOBBINS, Plastic, Wood, etc.**
 032400 **BODIES, Auto.**
 See: Automobile Bodies, Tops and Trimmings.
 032450 **BODIES, Bus.**
 See: Truck Bodies and Cabs.
 032500 **BODIES, Garbage Collection Vans.**
 032550 **BODIES, Motor Truck.**
 See: Truck Bodies and Cabs.
 032600 **BODIES, Steel Dump, for Motor Trucks.**
 032650 **BOILER COMPOUNDS.**
 See: Compounds, Boiler and Radiator.
 032700 **BOILER FEED WATER TREATMENT.**
 032750 **BOILERS./010Water Tubes (1),020Internal Fired (2),030Locomotive (3),040Marine (4),050Portable (5),060Return Tubular (6),070Stationary, Horizontal and Vertical (7).**
 032800 **BOILERS./010Forced Circulation (1),020Packaged Units (2),030Waste Heat (3).**
 032830 **BOILERS, Automatic Coiled Tube.**
 032850 **BOILERS, Electric.**
 See: Generators, Electric, Steam.
 032950 **BOILERS, Range.**
 See: Tanks, Water Heating, Household. (for Units, see Heaters, Water).
 033000 **BOILERS, Steam and Hot Water Heating.**
 033050 **BOILERS, Tobacco Steaming.**
 033100 **BOLLARDS, Dock.**
 033150 **BOLSTERS, Freight Car and Tender Truck.**
 033200 **BOLTS, Barrel.**
 033250 **BOLTS, Door.**
 033300 **BOLTS, Fasteners, Specialty./010Alloy (1),020Anchor (2),030Bent (3),040Bolt Ends (4),050Cant Dog (5),060Corrosion Resistant (Aluminum, Brass, Bronze, Stainless Steel, etc.) (6),070Coupling (7),080Drift Pin (8),090Expansion (9),100Eye (10),110Fitting Up (11),120Forged, Head Liner (12),130Hook (13),140Mine Roof or Rock (14),150Pole Line (15),160Railway Track (16),170Self-Locking (17),180Special or Custom-Made (18),190Spring Centre (19),200Threaded Rods (20),210Toggle (21),220Tractor Pad (22),230U (23).**
 033400 **BOLTS, Fasteners, Standard./010Capscrew (Hex and Flat) (1),020Carriage (2),030Corrosion Resistant (Aluminum, Brass, Bronze, Stainless Steel, etc.) (3),040Elevator (4),050Hexagon (5),060Lag (6),070Machine (Square, Hexagon and Countersunk) (7),080Plow (8),090Step (9),100Structural (10).**
 033500 **BOLTS, Fire Exit, Panic and Surface.**
 See Also: Hardware, Fire Door.
 033550 **BOLTS, Hanger or Table.**
 See: Screws, Fasteners, Specialty. Hanger or Table (7).
 033600 **BOLTS, Stove.**
 See: Screws, Fasteners, Standard. Stove Bolt (7).
 033650 **BOLTS, Stud.**
 See: Studs, Fasteners.
 033670 **BOLTS, Weld.**
 033700 **BONDED ATTORNEY SERVICE.**
 033750 **BONDING COMPOUNDS.**
 033800 **BONDING for Concrete.**
 See Also: Reinforcements, Concrete.
 033850 **BONDS, Securities, all forms.**
 See: Certificates, Bond, Share and Debenture.
 033900 **BONE MEAL.**
 See: Meal, Bone.
 034000 **BONNETS, Children's.**
 See: Headgear, Children's.
 034050 **BOOKBINDERS.**
 034100 **BOOKBINDERS' BOARD.**
 See: Paperboards.
 034110 **BOOKBINDERS' SUPPLIES.**
 034120 **BOOKCASES.**
 034130 **BOOKCASES, Sectional.**
 034150 **BOOK ENDS.**
 034200 **BOOKKEEPING EQUIPMENT.**
 034250 **BOOKS.**
 See: Publishers, Book.
 034300 **BOOKS, Account and Blank.**
 034350 **BOOKS, Counter, Check and Sale.**
 034450 **BOOKS, Memo, Leather Covers.**
 034500 **BOOKS, Note and Memo.**
 034550 **BOOKS, Ring, Loose Leaf.**
 034600 **BOOKS, Sample.**

- 034630 **BOOMS, Oil Containment.**
See: Pollution Control Systems. Water (3).
- 034650 **BOOT AND SHOE STOCK.**
See: Heels, Leather; Heels, Plastic; Heels, Wooden; Leather, Boot and Shoe Upper; Leather, Sole.
- 034700 **BOOTHES, Exhibition, Convention, etc.**
- 034750 **BOOTHES, Spray Painting.**
- 034800 **BOOTHES OR KIOSKS, Telephone, Transit, etc.**
- 034850 **BOOTS and SHOES, Athletic and Sporting.**/010Baseball (1),020Bowling (2),030Curling (3),040Football (4),050Golf (5),060Hockey (6),070Skating (7),080Ski (8),090Track (9),100Climbing and Hiking (10),110Soccer (11).
- 035200 **BOOTS and SHOES, Leather, Cloth, Plastic, etc.**/010Men's Dress (1),020Men's Casual (2),030Boys' (3),040Juvenile or Infants' (4),050Women's and Girls' Dress (5),060Women's and Girls' Casual (6),070Women's and Girls' Fashion Boots (7),080Nurses' (8),090Lumbermen's, Miners', Prospectors' or Hunters' (9),100Work and Workmen's Safety (10),110Riverdrivers' and Loggers' (11),120Snowboots (12),121Snowmobile (12A),130After Ski (13),140Moccasins (14),150Canvas (15),160Felts (16),170Western or Cowboy (17),180Dance and Theatrical (18),190Wooden Sole (19).
- 035225 **BOOTS AND SHOES, Orthopedic.**
- 035250 **BOOTS AND SHOES, Rubber.**
See Also: Overshoes, Rubber, Cloth or Plastic.
- 035400 **BORDERS, Parquet, Inlaid.**
See: Flooring, Hardwood.
- 035550 **BOTTLE FILLING EQUIPMENT.**
- 035650 **BOTTLERS' SUPPLIES.**
- 035700 **BOTTLES.**/010Glass (1),020Plastic (2),030Nursing (3).
- 035750 **BOTTLES, JUGS, JARS, etc., Vacuum.**
- 035900 **BOWLING ALLEYS AND EQUIPMENT.**
- 035950 **BOWLS, Closet, Vitreous China.**
- 036000 **BOWLS, Glass.**
- 036100 **BOWLS, Pottery.**
- 036200 **BOWLS, Wooden.**
- 036250 **BOX STAY.**
- 036300 **BOX STRAPPING.**
See: Strapping, Steel.
- 036340 **BOX TOES, Boot and Shoe.**
- 036350 **BOXBOARDS.**
See: Paperboards. Box (2).
- 036400 **BOXES, Battery.**
- 036450 **BOXES, Bottle.**
See: Crates. Bottle (2).
- 036500 **BOXES, Bread, Cake, Household.**
- 036550 **BOXES, Cable Junction.**
See: Boxes, Junction.
- 036600 **BOXES, Cable TV Access.**
- 036650 **BOXES, Card Index.**
- 036700 **BOXES, Cash and Security.**
- 036750 **BOXES, Cheese.**
- 036800 **BOXES, Cigar.**
- 036850 **BOXES, Decade.**
- 036900 **BOXES, Display.**
- 037000 **BOXES, Electrical.**/010Cut-out (1),020Outlet (2),030Panel (3),040Service (4),050Switch (5),060Floor (6).
- 037150 **BOXES, Fibre, for Powdered Products.**
- 037200 **BOXES, Fibre, Metal Edge.**
- 037250 **BOXES, Fibre, Solid.**
- 037300 **BOXES, File, Storage.**
- 037350 **BOXES, Fruit and Berry.**
See Also: Baskets, Fruit and Berry; Shooks, Box.
- 037500 **BOXES, Hanger.**
- 037550 **BOXES, Jewellery.**
- 037600 **BOXES, Journal.**
- 037650 **BOXES, Junction.**
- 037675 **BOXES, Letter.**
- 037700 **BOXES, Metal.**
- 037750 **BOXES, Mitre.**
- 037800 **BOXES, Outlet.**
See: Boxes, Electrical. Outlet (2).
- 037850 **BOXES, Pallet.**
- 037900 **BOXES, Panel.**
See: Boxes, Electrical. Panel (3).
- 037960 **BOXES, Paper.**/010Folding (1),020Set-up or Rigid (2).
- 038000 **BOXES, Pill and Pencil Lead, etc.**
- 038050 **BOXES, Pillow.**
- 038100 **BOXES, Plant.**
See: Boxes, Fruit and Berry.
- 038150 **BOXES, Plastic.**
- 038200 **BOXES, Plywood.**
- 038250 **BOXES, Safety Deposit.**
- 038300 **BOXES, Service.**
See: Boxes, Electrical. Service (4).
- 038400 **BOXES, Smoke.**
- 038450 **BOXES, Steel Conveyor.**
- 038500 **BOXES, Stuffing.**
- 038550 **BOXES, Suction (Paper Mill).**
- 038570 **BOXES, Tackle.**
See: Fishing Tackle.
- 038600 **BOXES, Tin.**
- 038650 **BOXES, Tool.**
- 038700 **BOXES, Tote.**
- 038900 **BOXES, Truck or Trailer.**
- 038950 **BOXES, Water and Gas Service.**
- 039000 **BOXES, Wirebound.**
- 039050 **BOXES, Wooden.**
- 039150 **BRACELETS, Watch.**
- 039200 **BRACES.**
See: Suspenders.
- 039250 **BRACES, Cross Arm.**
See: Cross Arm Braces.
- 039300 **BRACES, Rail, Forged and Malleable.**
- 039400 **BRACKETS, Electric Pole.**
- 039500 **BRACKETS, Iron and Steel.**
- 039600 **BRAIDS, Cotton, Silk, Rayon or Polyester for Clothing and Knitting Manufacturers.**
- 039650 **BRAIDS, Fancy and Military.**
- 039700 **BRAIDS, Rayon, Mercerized, Worsted, Mohair and Llama.**
- 039800 **BRAIDS, Suspenders, Elastic and Non-Elastic.**
- 039850 **BRAKE BEAMS AND BRAKE BEAM PARTS.**
- 039900 **BRAKE DRUMS for Automobiles, Aircraft.**
- 039920 **BRAKE FLUID.**
- 039950 **BRAKE SHOES, Car and Locomotive.**
- 040000 **BRAKELINING.**
See: Linings, Brake Band.
- 040050 **BRAKES, Air, for Locomotives, Freight and Passenger Cars, Street Cars, etc.**
- 040100 **BRAKES, Air for Motor Trucks, Trailers, Autos, etc.**
- 040120 **BRAKES, Disc.**
- 040150 **BRAKES, Dough, for Biscuit Makers.**
See: Machinery, Bakers' and Confectioners'.
- 040200 **BRAKES, Electric.**
- 040220 **BRAKES, Electronic.**
- 040250 **BRAKES, Magnetic, Hydraulic and Mechanical.**
- 040300 **BRAKES, Mechanical and Hydraulic.**
- 040400 **BRAKES, Sheet Metal Bending.**
See Also: Machinery, Sheet Metal Working.
- 040450 **BRAN.**
See: Flour, Wheat.
- 040500 **BRAN, Cooked, Ready to Serve.**
See: Cereals (Breakfast Foods).
- 040550 **BRANDS, Burning or Meat Marking.**
- 040600 **BRANDY.**
- 040650 **BRASS GOODS, Plumbers' and Steamfitters'.**

- 040700 **BRASS INGOTS.**
See: Ingots, Brass.
- 040750 **BRASS POWDER.**
- 040800 **BRASS, Sheets, Plates, Pipes, Rods, Rolls, Strips, and Tubes.**
- 040850 **BRASSWARE.**
- 040900 **BRASS WORK, Architectural.**
- 040950 **BRASS WORK, Church.**
- 041000 **BRASS WORK, Corporation.**
- 041050 **BRASS WORK, Marine.**
- 041100 **BRASS WORK, Special.**
- 041150 **BRASSES, Journal.**
- 041200 **BRASSES AND BRONZES.**
- 041250 **BRASSIERES.**
- 041300 **BRAZING SOLDER.**
- 041350 **BRAZING AND SOLDERING, Contract.**
- 041400 **BREAD.**
- 041450 **BREAD IMPROVER for Bakers' Use.**
- 041500 **BREADING AND BATTERS.**
- 041550 **BREAKFAST FOODS.**
See: Cereals.
- 041570 **BREATH TESTING UNITS, Alcohol.**
- 041700 **BREECHINGS, Boiler.**
- 041750 **BREWERS' GRAINS, Dried.**
- 041800 **BREWERY EQUIPMENT.**
- 041850 **BRICK, Acid Resisting.**
- 041900 **BRICK, Boiler Tube.**
- 041950 **BRICK, Building.**
- 041975 **BRICK, Burned Clay.**
- 042000 **BRICK, Cement.**
See: Brick, Concrete.
- 042050 **BRICK, Concrete.**
- 042100 **BRICK, Face.**
- 042150 **BRICK, Fire, Stove and Cupola.**
See Also: Fire Brick, Special Shapes.
- 042200 **BRICK, Foundation.**
- 042250 **BRICK, Glazed.**
- 042300 **BRICK, Insulating.**
- 042350 **BRICK, Insulating, Fire.**
- 042400 **BRICK, Lead.**
- 042450 **BRICK, Magnesite, Chrome.**
- 042550 **BRICK, Paving.**
- 042650 **BRICK, Pressed.**
See: Brick, Face.
- 042700 **BRICK, Roman.**
See: Brick, Face.
- 042750 **BRICK, Sand Lime.**
- 042800 **BRICK, Sewer.**
- 042850 **BRICK, Shale, Face (Wire Cut).**
- 042950 **BRIDGE DECKS.**
See: Decking, Bridge, Floor and Roof, Concrete, Precast; Decking, Bridge, Roof and Floor, Steel.
- 043150 **BRIDGES, Electric, Kelvin, Wheatstone, etc.**
- 043200 **BRIDGES, Steel, Railway and Highway.**
See: Steelwork, Fabricated and Structural.
- 043300 **BRIQUETTES, Coal.**
- 043350 **BRIQUETTES, Iron and Steel Borings.**
- 043400 **BRISTLES, Synthetic.**
- 043450 **BROACHES.**
See: Tools, Broaching.
- 043550 **BROADCAST EQUIPMENT.**
- 043570 **BROADCAST TRANSMITTERS.**
- 043600 **BROADCLOTHS, Cotton.**
See: Cottons, Mercerized.
- 043650 **BROADLOOMS.**
See: Carpet and Rugs.
- 043700 **BROCHURES.**
See: Printers; Lithographing.
- 043750 **BROILERS.**
- 043800 **BROILERS, Electric.**
See: Cooking Apparatus, Electric or Gas.
- 043850 **BRONZE INGOTS.**
See: Ingots, Bronze.
- 043900 **BRONZE, Phosphor.**
- 043950 **BRONZE POWDER.**
- 044000 **BRONZE, Sheet, Plate, Rods, Rolls, and Tubes.**
- 044100 **BRONZE WORK, Ornamental and Architectural.**
- 044150 **BRONZING LIQUIDS.**
- 044200 **BROODERS.**
See: Incubators and Brooders.
- 044300 **BROOMS, Corn, Factory, Household.**
- 044320 **BROOMS, Curling.**
- 044350 **BROOMS, Hair, Bristle, Fibre, Nylon and Plastic.**
- 044400 **BROOMS, Rotary, Street Sweeping.**
- 044450 **BROOMS, Stable.**
- 044500 **BROOMS, Toy.**
- 044550 **BROOMS, Wire, Foundry, Stable and Street.**
- 044600 **BRUSH BLOCKS.**
See Also: Backs and Blocks, Brush.
- 044650 **BRUSHES./010Artists (1),011Bass (1a),020Clothes (2),021Cosmetic (2a),030Dandy and Horse (3),031Deck (3a),032Dental Cleaning Discs (3b),040Glue (4),050Hair (5),051Hair, Fibre (5a),060Household (6),061Jewellery and Metal Polishing Discs (6a),070Kalsomine and Whitewash (7),080Machinery and Mill (8),090Paint and Varnish (9),100Saddlery (10),110Sanitary (11),120Sash (12),130Scrubbing (13),140Shaving (14),150Shoe (15),151Signpainters (15a),152Snow (15b),160Stable (16),170Stove (17),180Toilet (18),190Tooth (19),200Wall (20),210Wire Handle (21),220Various (22),230Lint (23),240Twisted in Wire (24),250Waxing (25),260Floor Machine (26),270Chimney and Flue (27).**
- 044700 **BRUSHES, Blackboard.**
See: Erasers, Blackboard.
- 044750 **BRUSHES, Carbon, Graphite and Metal Graphite, for Electric Motor and Generator.**
- 044850 **BRUSHES, Steel Wire.**
- 044900 **BRUSHES, Stencil.**
- 044960 **BRUSHES, Wire Wheel.**
- 045000 **BUCKET LOADERS.**
See: Loaders, Bucket.
- 045050 **BUCKETS./010Dredge (1),020Concrete, Coal, Ore, etc. (2),030Elevator (3),040Excavating (4).**
- 045100 **BUCKETS./010Hard Rubber (1),020Plastic (2).**
- 045120 **BUCKETS, Grab.**
- 045150 **BUCKETS, Mopping.**
- 045200 **BUCKETS, Sap.**
- 045250 **BUCKETS, Sinking.**
- 045300 **BUCKETS, Steel and Galvanized.**
- 045350 **BUCKLES.**
- 045400 **BUCKLES, Belt.**
- 045450 **BUCKLES, Coat.**
- 045550 **BUCKLES, Dress and Coat (Polyester, Pearl, Casein, Acetate, Catalin, etc).**
- 045570 **BUCKLES, Plastic.**
- 045600 **BUCKLES, Shoe.**
- 045650 **BUFFETS.**
See: Furniture, Household, Dining-Room (3).
- 045700 **BUFFS, Polishing.**
- 045750 **BUGGIES, Concrete, Power.**
- 045770 **BUGGIES, Power.**
- 045800 **BUILDERS AND CONTRACTORS.**
See Also: Engineers, Contracting.
- 045850 **BUILDING PAPER.**
See Also: Sheathing, Building.
- 045900 **BUILDING PAPER, Waxed.**
- 045950 **BUILDINGS, Inflatable, or Air Supported.**
- 045960 **BUILDINGS, Mobile or Portable.**

- 045980 **BUILDINGS, Pre-Engineered, Metal.**
 045990 **BUILDINGS, Prefabricated, Cold Storage.**
 046000 **BUILDINGS, Prefabricated, Metal, Wood, etc.**
 046100 **BULBS, Rubber.**
 See: Druggists' Sundries, Rubber.
 046200 **BULLDOZERS, Earth Moving.**
 046250 **BULLETINS, Painted, Advertising.**
 046300 **BULLION, Gold or Silver.**
 See: Refiners, Gold and Silver.
 046400 **BUMPERS, Automobile and Truck.**
 046450 **BUMPERS, Railcar.**
 046500 **BUMPERS, Rubber.**
 046550 **BUNGS, Wooden.**
 046600 **BUNKERS, Coal.**
 046650 **BUNKS, Construction Camp and Military.**
 046750 **BUOYS, Iron and Steel.**
 046770 **BUOYS, Oceanographic and Meteorological.**
 046800 **BUOYS AND RINGS.**
 See: Life Preservers and Ring Buoys.
 046820 **BURLAP GOODS.**
 046850 **BURLAPS, Wall, Plain and Sized.**
 046900 **BURNERS, Acetylene, Gas.**
 046950 **BURNERS, Coal, Automatic.**
 047000 **BURNERS, Conversion.**
 047050 **BURNERS, Garbage, Water Heating.**
 See Also: Burners, Refuse; Incinerators.
 047100 **BURNERS, Gas.**
 047150 **BURNERS, Oil.**
 See Also: Oil Burning Apparatus.
 047250 **BURNERS, Refuse.**
 047300 **BURNERS, Sawdust (for Heating and Industrial Use).**
 047350 **BURNERS, Sulphur.**
 047400 **BURRS, Fasteners.**
 047430 **BURRS, Steel Shell.**
 047450 **BURS, Dental, Tungsten Carbide.**
 047500 **BUSBAR FITTINGS, Indoor and Outdoor.**
 047550 **BUSBARS.**
 047600 **BUSES, Motor.**
 047650 **BUSES, Trolley.**
 047700 **BUSHINGS, Bronze Bearings.**
 047720 **BUSHINGS, Carbon and Metal Impregnated Carbon.**
 047750 **BUSHINGS, Cast Iron.**
 047800 **BUSHINGS, Drill Jig.**
 047850 **BUSHINGS, Fibre.**
 047900 **BUSHINGS, Plastic.**
 047950 **BUSHINGS, Porcelain.**
 047970 **BUSHINGS, Powdered Metal.**
 048000 **BUSHINGS, Rubber.**
 048020 **BUSHINGS, Self-Lubricating.**
 048050 **BUSHINGS, Steel.**
 048070 **BUTADIENE.**
 048100 **BUTANE, Liquefied.**
 048150 **BUTTER.**
 048200 **BUTTERMILK, Fresh.**
 048250 **BUTTERMILK, Powdered.**
 048300 **BUTTONS, Brass.**
 048340 **BUTTONS, Cable Conveyor.**
 048350 **BUTTONS, Clothing, Shoe, Upholstery, Composition.**
 048470 **BUTTONS, Fancy.**
 048500 **BUTTONS, Lapel, Society, Advertising, Emblematic, etc.**
 048550 **BUTTONS, Leather.**
 048650 **BUTTONS, Metal, for Clothing, etc., Oxided Steel, Brass or Nickel.**
 048750 **BUTTONS, Pant and Overall.**
 048850 **BUTTONS, Push.**
 048900 **BUTTONS, Transparent Acetate, Acrylic, Casein, Bakelite, Urea, Polyester, etc.**
 048950 **BUTTONS, Underwear.**
 049000 **BUTTONS, Wooden.**
 049050 **BUTTS, Belting.**
 See: Leather, Belting.
 049150 **BUTTS, Brass, Bronze, Iron and Steel.**
 See Also: Hinges.
 049200 **BUTYL BENZOATE.**
 049300 **BUTYL OLEATE AND STEARATE.**
 049350 **BUTYL RUBBER.**
 049400 **BUTYLENES.**
 049450 **BUZZERS, Electric.**
 049456 **CAD (Computer Aided Design)./010Equipment (1), 020Systems (2).**
 049458 **CAM (Computer Aided Manufacturing)./010Equipment (1), 020Systems (2).**
 049500 **CABINET WORK, Special.**
 See Also: Cabinets; Furniture; Fixtures, Wood (Bank, Office and Store).
 049550 **CABINETS, Business, Industrial and Professional./010Card Index (1), 020Casket, Draw, Sectional (2), 030Filing, Section (3), 040Map (4), 050Paper Towel (5), 060Specimen (6), 070Hospital (7), 080Tool (8), 090Microfilm or Microfiche (9), 100Film Storage (10), 110Disc or Tape Records (11).**
 049650 **CABINETS, Electric.**
 See: Cabinets, Panel Board.
 049670 **CABINETS, Electronic.**
 See: Electronic Enclosures and Cabinets.
 049680 **CABINETS, Fire Hose and Extinguisher.**
 049690 **CABINETS, Flammable Liquid Storage.**
 049700 **CABINETS, Frozen Food.**
 See Also: Freezers, Home, Farm or Commercial.
 049800 **CABINETS, Household./010Bathroom (1), 020China (2), 030Fancy (3), 040Housekeeping (4), 050Medicine (5), 060Music and Record (6), 070Record Player and Stereo (7), 080Smoking (8), 090Radio and Television (9).**
 049850 **CABINETS, Ice Cream.**
 049900 **CABINETS, Kitchen.**
 049950 **CABINETS, Panel Board.**
 050050 **CABINETS, Shower Bath.**
 See Also: Stalls, Shower.
 050100 **CABINETS, Steel.**
 050150 **CABLE ACCESSORIES.**
 050200 **CABLE, Aerial.**
 050250 **CABLE, All Aluminum and Aluminum Steel, Reinforced.**
 050260 **CABLE, Armoured.**
 050280 **CABLE ASSEMBLIES.**
 See: Wire Assemblies.
 050300 **CABLE, Building.**
 050350 **CABLE, Cableway.**
 See: Ropes, Wire.
 050400 **CABLE, Copper.**
 050450 **CABLE, Copper, Hollow Core.**
 050470 **CABLE, Cross-Linked, Polyethylene Insulated.**
 050500 **CABLE, Electric, Heating./010Soil Heating (1), 020Snow and Ice Melting (2), 030Interior Space Heating (3), 040Eavestrough, Down Pipe, Roof Edge De-Icing (4), 050Agricultural (5), 060Pipe Freeze Protection (6).**
 050600 **CABLE, Galvanized Wire.**
 050620 **CABLE, High Voltage Power.**
 050650 **CABLE./010Logging (1), 020Marine (2), 030Mining Machine (3), 040Wire Bridge and Gang Plow (4), 050Oil Well Drilling (5), 060Highway Guard Rail (6), 070Aircraft Control (7), 080Tow (8), 090Post-Tensioning (9).**
 050750 **CABLE, Low Voltage Control.**
 050780 **CABLE, Mineral Insulated.**
 050800 **CABLE, Non-Metallic Sheathed.**
 050850 **CABLE, Paper, Asbestos, Fibre, Varnished, Cambric and Rubber Insulated, Lead Covered.**
 050900 **CABLE, Railway, Ballast.**

- 050920 CABLE, Stainless Steel, Sheathed.
 050950 CABLE, Wire Armoured.
 051000 CABLES, Asbestos-Covered.
 See: Wire, Electric, Asbestos, Insulated, for Stoves,
 Motion Picture Equipment, Fixtures, etc.
 051020 CABLES, Audio.
 051050 CABLES, Automotive.
 051100 CABLES, Battery.
 051150 CABLES, Co-axial.
 051160 CABLES, Fiber Optic.
 051170 CABLES, Telecommunication.
 051200 CABLEWAYS.
 051250 CABS, Elevator.
 051300 CABS, Tractor.
 051350 CABS, Truck.
 See: Truck Bodies and Cabs.
 051400 CADDIES, Biscuit.
 See Also: Boxes.
 051450 CADMIUM PLATING.
 See: Platers, Cadmium.
 051500 CADMIUM, Refiners of.
 051550 CAGES, Animal.
 051600 CAGES, Bank Tellers'.
 051700 CAGES, Mine.
 051750 CAISSONS.
 051800 CAKES.
 051900 CALCIUM.
 052000 CALCIUM CARBIDE.
 052050 CALCIUM CARBONATE.
 052100 CALCIUM CHLORIDE.
 052150 CALCIUM CYANAMIDE.
 052200 CALCIUM HYDROXIDE.
 052250 CALCIUM HYPOCHLORITE.
 052300 CALCIUM IODATE.
 052400 CALCIUM OXIDE.
 052500 CALCIUM PHOSPHATE (for Food Products).
 052530 CALCIUM PROPIONATE.
 052600 CALCIUM STEARATE.
 052750 CALENDARS.
 See Also: Printers; Lithographers.
 052800 CALIBRATORS, Meter.
 052900 CAMBRIC, Varnished (for Electric Insulation).
 053000 CAMELBACK.
 053050 CAMERAS.
 053060 CAMPERS, Truck.
 See: Truck Campers.
 053070 CAMPS, Industrial.
 See: Buildings, Mobile or Portable.
 053100 CAMS.
 053120 CAN OPENERS.
 053150 CAN OPENERS, Electric.
 053200 CAN TOP CLIPS.
 053300 CANCELLING MACHINES.
 See: Machinery, Cancelling.
 053350 CANDELABRA.
 053400 CANDLES.
 053450 CANDLESTICKS.
 053500 CANDY.
 See: Confectionery.
 053550 CANDY GLAZE.
 053560 CANES.
 053600 CANISTER SETS.
 See Also: Tinware; Boxes, Tin, etc.
 053650 CANOES.
 053750 CANOPIES, Canvas.
 See: Awnings.
 053850 CANOPIES, Metal.
 053900 CANS, Aerosol.
 053950 CANS, Aluminum.
 054000 CANS, Composite or Fibre.
 054050 CANS, Composite or Fibre, Metal Ends.
 054100 CANS, Fibre, Roving, for Textile Mills.
 054150 CANS, Garbage.
 054250 CANS, Key-Opening.
 054350 CANS, Oil, Delivery.
 054400 CANS, Oil, Household.
 054450 CANS, Oil Waste, Galvanized.
 054500 CANS, Paint and Varnish.
 054600 CANS, Special.
 054650 CANS, Tin, for Beverages, Foods, etc.
 054700 CANS, Tin, Lithographed, Tobacco and Cigar.
 054750 CANS, Watering.
 054850 CANVAS./010Cotton Drier for Paper Machines (1),
 020Hair (2),030Cotton and Jute (3),040Wool (4).
 054900 CANVAS GOODS.
 See Also: Awnings; Tents; etc.
 054910 CAPACITOR BANKS.
 054920 CAPACITORS, Chip.
 054950 CAPACITORS, Fixed or Variable.
 055000 CAPES, Cloth, Ladies, and Nurses'.
 See Also: Clothing, Ladies' and Misses', Coats, Suits,
 etc.
 055100 CAPES, Waterproof.
 055250 CAPPERS, Bottle.
 055300 CAPS, Advertising.
 055320 CAPS, Automotive./010Hub (1),020Radiator and Fuel
 Tank (2).
 055350 CAPS, Bottle, Jar and Tube./010Metal (1),020Moulded
 (2),030Metallized or Metallic Finished (3),040Plastic
 (4).
 055400 CAPS, Chimney.
 See: Chimney Tops.
 055450 CAPS, Cloth.
 055600 CAPS, Knitted.
 055700 CAPS, Milk Bottle, Paper, Foil, etc.
 055750 CAPS, Paper, Food Service.
 055770 CAPS, Pipe.
 055800 CAPS, Rubber, Bathing, etc.
 055850 CAPS, Uniform and Military.
 055900 CAPSTANS, Ship.
 056000 CAPSULES, Medicinal.
 056050 CAR LINER BOARD.
 See: Paperboards. Car Liner (4).
 056100 CAR WASH EQUIPMENT.
 056150 CARAMEL.
 056200 CARBIDE, Calcium.
 See: Calcium Carbide.
 056250 CARBIDES, Tips and Tools.
 056280 CARBON, Activated.
 056300 CARBON BISULPHIDE.
 056350 CARBON BLACK.
 056400 CARBON DIOXIDE, Solid or Liquid.
 056450 CARBON DIOXIDE SYSTEMS, for Extinguishing Fires.
 056500 CARBON PRODUCTS.
 See: Electrodes; Brushes; etc.
 056520 CARBON TETRACHLORIDE.
 056550 CARBONATED BEVERAGES.
 See: Beverages. (Soft Drinks), Bottled, Canned, etc.
 056650 CARBONS, Arc.
 056750 CARBOYS.
 056800 CARBURIZERS.
 056850 CARBURIZING SALT.
 056900 CARDBOARD.
 See: Paperboards.
 057000 CARD FILING SYSTEMS.
 See: Systems, Card and Vertical Filing.
 057020 CARDROLLS, Clothing of.
 057050 CARDS, Business, Invitation and Visiting.
 057100 CARDS./010Greeting, All Occasion (1),020Postal Picture
 (2),030Funeral (3).

- 057200 CARDS, Display.
See: Advertising Displays.
- 057250 CARDS, Index and Filing.
- 057280 CARDS, Plastic (Credit, Identification, etc.).
- 057300 CARDS, Playing.
- 057350 CARDS, Sample.
- 057380 CARGO RESTRAINING EQUIPMENT.
- 057400 CARHAULS.
See: Pullers, Car.
- 057450 CARPET AND RUGS.
- 057520 CARPET BACKING.
- 057525 CARPET LAYING ACCESSORIES.
- 057530 CARPET SHAMPOO MACHINES.
- 057550 CARPET SWEEPERS.
- 057650 CARRIAGES.
- 057700 CARRIAGES, Baby, Wood, Fibre and Metal./010Pram (1),
020Convertible (2),030Stroller (3).
- 057750 CARRIAGES, Doll.
See Also: Toys.
- 057800 CARRIAGES, Saw Mill.
See: Sawmill Carriages.
- 057900 CARRIERS, Crane, etc.
- 057950 CARRIERS, Gravity for Lumber, Shingles, Boxes, Barrels,
Bricks, Drum and Pig Iron.
- 058000 CARRIERS, Hay, Feed and Grain.
- 058050 CARRIERS, Litter, Manure, etc.
- 058150 CARRIERS, Merchandise.
- 058200 CARRIERS, Milk Bottle.
- 058300 CARRIERS, Tracked, Off Highway, Multi-Purpose, etc.
See Also: Snowmobiles.
- 058350 CARRIERS, Trolley.
- 058400 CARS, Elevator.
See: Elevators, Freight or Passenger.
- 058450 CARS, Golf.
See: Carts, Golf.
- 058550 CARS, Industrial, Dump, Mine, etc.
- 058600 CARS, Lumber, Brick and Tile Drying.
- 058650 CARS, Motor or Push, Rail.
- 058700 CARS, Racing, Midget.
- 058750 CARS, Railway Construction and Rail.
- 058800 CARS, Railway, Freight and Passenger.
- 058850 CARS, Refrigerator.
- 058900 CARS, Tank, Oil and Liquid.
- 058950 CARTON FILLING AND SEALING EQUIPMENT.
- 059050 CARTONS, Cellophane Window.
- 059100 CARTONS, Cigarette, Cigar and Tobacco.
- 059130 CARTONS, Corrugated.
- 059150 CARTONS, Egg.
- 059200 CARTONS, Foil Mounted.
- 059250 CARTONS, Folding.
- 059300 CARTONS, Milk.
- 059350 CARTONS, Round, Fibre.
See: Cans, Fibre; Boxes, Fibre.
- 059400 CARTONS, Silicated and Paraffined.
- 059450 CARTONS, Spice, Jelly Powder, etc.
- 059460 CARTRIDGES AND SPOOLS, for Business Machine
Ribbons.
- 059465 CARTRIDGES, Caulking.
- 059468 CARTRIDGES, Filter.
- 059470 CARTRIDGES OR CASSETTES, Audio.
- 059500 CARTS, Concrete.
- 059550 CARTS, Golf.
- 059570 CARTS, Institutional.
- 059600 CARTS, Shopping.
- 059630 CARTS, Vending.
- 059650 CARVERS, Wood.
- 059680 CARVING SETS.
- 059700 CARVINGS, Wood.
- 059800 CASEIN AND CASEINATES.
- 059850 CASEIN, Powdered.
- 059950 CASES, Bottle.
- 060000 CASES, Cigarette.
- 060050 CASES, Clock.
- 060100 CASES, Egg.
See: Cartons, Egg.
- 060150 CASES, Fibre.
- 060200 CASES, Jewellery, Pen and Pencil, Specialty, etc.
- 060250 CASES, Leather, or Vinyl, Attache Brief and Stationery.
- 060300 CASES, Leather or Vinyl, Card, Key, License, Bag, etc.
- 060350 CASES, Leather, Knives, Shaving, Toiletry, Calculator,
Pager, etc.
- 060400 CASES, Lipstick.
- 060450 CASES, Metal.
See: Containers, Aluminum, Brass, Steel, etc.
- 060500 CASES, Musical Instruments, Radio, Record Players,
Typewriters, etc.
- 060550 CASES, Packing, Collapsible.
- 060600 CASES, Packing, Wooden.
See: Boxes, Wooden; Shooks, Box.
- 060650 CASES, Plywood.
See: Boxes, Plywood.
- 060660 CASES, Precision Equipment.
- 060700 CASES, Rifle and Gun.
- 060750 CASES, Sample, Leather and Fibre.
- 060850 CASES, Spectacle.
- 060950 CASES, Wardrobe.
See: Trunks; Suitcases; etc.
- 061000 CASING, Steel, for Oil, Gas and Water Wells.
- 061050 CASINGS, Cellulose and Plastic, Meat.
- 061100 CASINGS, Elevator.
- 061130 CASINGS, Oil Well.
- 061150 CASINGS, Sausage (Beef, Sheep, Hog).
- 061200 CASINGS, Wood.
See: Planing Mills.
- 061250 CASKETS, (Coffins).
- 061300 CASKETS, Metallic.
- 061350 CASTERS, Ball Bearing.
- 061400 CASTERS./010Furniture and Piano (1),020Hospital Bed
(2),030Metal Bed, Refrigerator and Stove (3),
040Rubber Tired (4),050Sliding (5),060Truck (6),
070Washing Machine (7),080Industrial (8).
- 061450 CASTINGS, Acid Resisting.
See: Castings, Stainless Steel.
- 061500 CASTINGS, Aluminum, Brass, Bronze or Copper.
- 061550 CASTINGS, Brass or Bronze.
See: Castings, Aluminum, Brass, Bronze or Copper.
- 061650 CASTINGS, Centrifugally Cast.
- 061680 CASTINGS, Cobalt Base Alloys.
- 061700 CASTINGS, Die, to Formula.
See Also: Die Castings.
- 061750 CASTINGS, Ductile Iron.
- 061800 CASTINGS, Furnace and Stove.
- 061850 CASTINGS, Heat Resisting Steel.
- 061900 CASTINGS, Impregnated.
- 061950 CASTINGS, Investment.
See: Castings, Precision, Investment, Lost Wax
Process.
- 062000 CASTINGS, Iron./010Heavy (1),020Light (2),030Grey
(3),040Alloy (4).
- 062100 CASTINGS, Lead, Hard and Soft.
- 062150 CASTINGS, Lost Wax Process.
See: Castings, Precision, Investment, Lost Wax
Process.
- 062200 CASTINGS, Magnesium and Magnesium Alloy.
- 062250 CASTINGS, Malleable Iron.
- 062300 CASTINGS./010Manhole (1),020Sewer (2),
030Waterworks (3).
- 062350 CASTINGS, 'Meehanite'.
- 062400 CASTINGS, Monel Metal.
- 062450 CASTINGS, Nickel, Silver.

062500 **CASTINGS, Ni-Hard.**
 062550 **CASTINGS, Ni-Resist.**
 062570 **CASTINGS, Nuclear Code.**
 062600 **CASTINGS, Precision, Investment, Lost Wax Process.**
 062650 **CASTINGS, Shell Moulded.**
 062700 **CASTINGS, Stainless Steel.**
 062750 **CASTINGS, Steel, Mild and Alloy, (Carbon, Chrome, Manganese, Molybdenum, Nickel, Vanadium).**
 062800 **CASTINGS, Tool Steel.**
 062850 **CASTINGS, Zinc.**
 062950 **CATALOGUE COVERS.**
 063000 **CATALOGUES.**
 See Also: Printers.
 063050 **CATALYSTS.**
 063100 **CATALYSTS, Precious Metal.**
 See: Gauze, Platinum, for Catalytic Purposes.
 063150 **CATCHERS, Grass.**
 063200 **CATCHES, Cupboard.**
 063260 **CATHODE HEAD BARS.**
 063300 **CATHODES, Carbon.**
 063350 **CATHODIC PROTECTIVE SYSTEMS.**
 063400 **CAULKING MATERIAL.**
 063450 **CAUSTIC POTASH, Liquid and Flaked.**
 063500 **CAUSTIC SODA, Solid, Flaked, Crushed and Liquid.**
 063550 **CAVIARE, Salted.**
 063600 **CEILINGS, Luminous.**
 063700 **CEILINGS, Suspended.**
 See: Systems, Suspended Ceiling.
 063720 **CEILINGS, Suspended, Architectural.**
 063750 **CEILINGS, Wood.**
 See: Planing Mills.
 063850 **CELLARETTES.**
 See: Furniture, Household. Dining-Room (3).
 063900 **CELLS, Electric.**
 See: Batteries, Dry, General Purpose, Transistor and Alkaline.
 063950 **CELLS, Electrolytic.**
 064000 **CELLS, Photoconductive.**
 064020 **CELLS, Polarization.**
 064050 **CELLS, Prison and Jail.**
 064100 **CELLULAR TELEPHONE NETWORK.**
 064150 **CELLULOSE ACETATE FLAKE.**
 See Also: Rayon, Staple Fibre; Acetate Staple Fibre.
 064200 **CELLULOSE, Bleached Sulphite Wood.**
 064250 **CELLULOSE TRANSPARENT FILM.**
 See: Film, Transparent, Polypropylene, Polyester and Polyethylene.
 064300 **CEMENT, Acid Proof.**
 064350 **CEMENT./010Asbestos, Furnace, and Plastic (1), 011Chrome (1a),020Fire (2),030High Temperature (3),040Magnesite (4),050Silicon Carbide (5), 060Silica (6),070Pipe Joint (7).**
 064400 **CEMENT./010Asphalt (1),020Roofing (2).**
 064450 **CEMENT./010China and Glass-Mending (1),020Electric Lamp Basing (2),030Leather Belting (3), 040Linoleum, Rubber and Vinyl Tile Laying (4), 050Floor Repairing (5),060Shoe (6).**
 064500 **CEMENT, Heat Transfer.**
 064550 **CEMENT, Masonry.**
 064600 **CEMENT, Oil Well.**
 064650 **CEMENT, Portland.**
 064670 **CEMENT, Premixed.**
 See: Mortar or Cement, Premixed.
 064700 **CEMENT, Radiator.**
 064750 **CEMENT, Rubber.**
 064770 **CEMENT, Slag.**
 064800 **CEMETERY EQUIPMENT.**
 See Also: Specific Headings.
 064850 **CENTRELESS GRINDING.**
 064900 **CENTRES, Lathe and Grinder.**

064950 **CENTRIFUGALS.**
 See: Machinery, Centrifugal.
 064970 **CERAMIC EQUIPMENT AND SUPPLIES.**
 065000 **CERAMIC RAW MATERIALS.**
 065050 **CEREALS (Breakfast Foods).**
 See Also: Flour; Oatmeal and Rolled Oats.
 065100 **CEREALS, Sausage.**
 065150 **CERTIFICATES, Bond, Share and Debenture.**
 See Also: Cheques and Drafts.
 065200 **CHAIN, Anchor, Stud Link.**
 065250 **CHAIN, Block.**
 065280 **CHAIN, Drive.**
 065300 **CHAIN, Jack.**
 065320 **CHAIN SAW PARTS AND ACCESSORIES.**
 065350 **CHAINS, Auto Tire.**
 065400 **CHAINS, Barking Drum.**
 065450 **CHAINS, Beaded, Ball Type.**
 065500 **CHAINS, Boom, Log and Saw Mill.**
 065550 **CHAINS, Coil.**
 065600 **CHAINS, Construction, Dredge, Steam Shovel, Railroad and Sling.**
 065650 **CHAINS, Conveyor and Elevator.**
 065700 **CHAINS, Cow, Dog, Double Loop.**
 065750 **CHAINS, Electric Fixture, Brass and Steel.**
 065800 **CHAINS, Flat Link and Sash.**
 065850 **CHAINS, Jewellery, Gold, Gold Filled and Sterling.**
 065860 **CHAINS, Kiln.**
 065900 **CHAINS, Malleable Iron, Sprocket.**
 065950 **CHAINS, Plumbers'.**
 066000 **CHAINS, Power Transmission.**
 See: Drives, Transmission, Chain, V-Belt and Silent; Transmissions, Variable Speed.
 066050 **CHAINS, Roller.**
 066100 **CHAINS, Roller Top.**
 066200 **CHAINS, Ship.**
 066250 **CHAINS, Silent Transmission.**
 066260 **CHAINS, Truck and Tractor.**
 066270 **CHAINS, Welded.**
 066300 **CHAINS, Wire.**
 066330 **CHAIR CONTROLS.**
 066350 **CHAIRS, Assembly Hall, Church and Lodge Room.**
 066400 **CHAIRS, Barber and Beauty Parlour.**
 066450 **CHAIRS, Bent Wood.**
 066500 **CHAIRS, Cafe.**
 066550 **CHAIRS, Camp and Folding.**
 066650 **CHAIRS, Children's.**
 066700 **CHAIRS, Commode.**
 066750 **CHAIRS, Easy./010Upholstered (1),020Upholstered Leather (2),030Morris (3),040Rocking (4), 050Recliner (5),060Swivel (6),070Vibrator (7), 080Geriatric (8).**
 066850 **CHAIRS, Folding.**
 See: Chairs, Camp and Folding.
 066950 **CHAIRS, Household./010Bedroom (1),020Dining-Room (2),030Hall (3),040Kitchen (4),050Library and Den (5).**
 067050 **CHAIRS, Kindergarten.**
 067100 **CHAIRS, Office and Typewriter.**
 067150 **CHAIRS, Stacking, Aluminum, Plastic, etc.**
 067200 **CHAIRS, Steel, Chrome, etc.**
 067250 **CHALK, Blackboard, White and Coloured.**
 067300 **CHALK, Carpenters'.**
 067320 **CHAMBERS, Anechoic.**
 067350 **CHAMBERS, Vacuum.**
 067400 **CHAMMOIS.**
 067450 **CHANDELIERS.**
 See: Electric Fixtures.
 067550 **CHANNELLERS, Stone.**
 See: Machinery, Stone, Marble and Granite-Working.
 067600 **CHANNELS, Glass Run.**

- 067650 CHANNELS, Steel.
 067700 CHANNELS, Steel (Fabricators).
 See Also: Steelwork, Fabricated and Structural.
 067750 CHAPLETS, Foundry.
 067800 CHAPS, Cowboy.
 067850 CHARCOAL.
 067950 CHARGERS, Battery.
 068000 CHARMS AND CHARM BRACELETS.
 068050 CHARTS, Recording.
 068100 CHASERS, High Speed Steel, for Collapsing Die Heads.
 068120 CHASSIS BLANKS.
 068150 CHECKS, Baggage.
 068200 CHECKS, Door, Liquid and Double Acting.
 068250 CHECKS, Key and Time (Brass).
 068300 CHECKS, Restaurant, Soda Fountain, etc.
 See: Books, Counter, Check and Sale.
 068350 CHEESE.
 068400 CHEESE CONFECTIONS.
 068450 CHEESE, Cream or Pasteurized.
 068500 CHEESECLOTH.
 068550 CHEMICAL APPARATUS.
 068600 CHEMICAL PLANT EQUIPMENT.
 See: Kettles; Stills and Condensers, Copper, Stainless Steel, etc.
 068650 CHEMICALS.
 See Also: Acids and other Individual Headings.
 068700 CHEMICALS, Agricultural.
 068750 CHEMICALS, Aromatic.
 068800 CHEMICALS, Automotive.
 068850 CHEMICALS, Boiler, Anti-Foaming, Scaling and Pitting.
 068900 CHEMICALS, Domestic.
 068920 CHEMICALS, Electronic.
 068950 CHEMICALS, Electro-Platers'.
 068960 CHEMICALS, Fine.
 069000 CHEMICALS, Heavy.
 069020 CHEMICALS, Lithographic.
 069050 CHEMICALS, Paper Makers'.
 069150 CHEMICALS, Photographic.
 069200 CHEMICALS, Rubber.
 069250 CHEMICALS, Tanners' and Soap Makers'.
 069300 CHEMICALS, Laboratory.
 069350 CHEMICALS, Textile.
 069400 CHEMICALS, Vibratory.
 069450 CHEMICALS, Water Treating, Industrial.
 069500 CHEQUES AND DRAFTS.
 See Also: Certificates, Bond, Share and Debenture.
 069550 CHERRIES, Maraschino and Glace.
 069600 CHESTERFIELDS.
 See Also: Couches.
 069650 CHESTS, Aromatic Cedar and Cedar-lined.
 069750 CHESTS, Steel, Tool, etc.
 069800 CHICKEN, Canned.
 069850 CHICKEN FEED, Scratch, Laying, Developing.
 See: Feeds, Animal and Poultry.
 069950 CHIMES, Door.
 069970 CHIMNEY CLEANER.
 070000 CHIMNEY TOPS, Clay.
 070050 CHIMNEY TOPS, Metal or Fibreglass.
 070100 CHIMNEYS, Prefabricated, Metal.
 070150 CHINA, Bone.
 070200 CHIP BOARD.
 See: Paperboards. Chip (5).
 070250 CHIPPERS, Pneumatic.
 070300 CHIPPERS, Pulpwood.
 070350 CHIPS, Poker.
 070400 CHISEL BLANKS.
 070450 CHISELS, Carpenters' and Wood-turning.
 070500 CHISELS, Cold.
 070650 CHLORINATORS.
 070700 CHLORINE CONTROL APPARATUS.
 070750 CHLORINE, Liquid.
 070900 CHOCOLATE BARS AND SOLID CHOCOLATE CONFECTIONERY.
 070950 CHOCOLATES.
 See Also: Confectionery.
 071000 CHOLINE CHLORIDE.
 071050 CHOPPERS, Grain.
 See: Grinders, Grain and Feed.
 071100 CHOPPERS, Meat (Hand and Electric).
 071150 CHOPSTICKS.
 071200 CHROMATOGRAPHIC COLUMNS.
 071250 CHROMIUM, Ferro.
 See: Ferrochrome.
 071350 CHROMIUM PLATING.
 See: Platers, Chromium.
 071370 CHUCKS.
 071400 CHUCKS, Drill.
 071450 CHUCKS, Lathe.
 071500 CHURCH SUPPLIES, (Censers, Communion Silverware, Bishops' Regalia, Sanctuary Lamps).
 071540 CHURNS, Butter.
 071550 CHUTES, Cattle.
 071600 CHUTES, Coal.
 071650 CHUTES, Laundry, Aluminum.
 071700 CHUTES, Mail.
 071750 CHUTES, Rubber-lined.
 071800 CHUTES, Spiral.
 071850 CHUTES, Steel, Special.
 071900 CIDER.
 071950 CIGARETTE TOW.
 072000 CIGARETTES.
 072050 CIGARS.
 072100 CIRCLES, Aluminum.
 072150 CIRCLES, Copper, Brass, Bronze, Nickel Silver.
 072200 CIRCUIT BREAKERS.
 072220 CIRCUITS, Microelectronic and Integrated.
 072230 CIRCUITS, Printed.
 072250 CIRCULARS.
 See: Printers; Advertising, (Direct by Mail).
 072300 CIRCULATORS, Water.
 072350 CISTERNS.
 072450 CITRATES.
 See: specific kind.
 072500 CLAM SHELLS.
 See: Cranes and Shovels, Power, Crawler, Truck and Carrier Mounted.
 072550 CLAMPS.
 072570 CLAMPS, Bus-Bar.
 072650 CLAMPS, Ground.
 072700 CLAMPS, Guard Rail.
 072750 CLAMPS, Hose.
 072800 CLAMPS, Wire Rope.
 072850 CLAMS, Canned.
 072880 CLASSIFIERS, Air.
 072900 CLARIFIERS, Sewage.
 073000 CLASSIFIERS, Ore.
 073050 CLAWBARS.
 See: Bars, Crow, Claw, Tamping, Pinch, Draw, Stripping and Wrecking.
 073100 CLAY, Modelling.
 073150 CLAY PRODUCTS.
 See: Brick; Tile; etc.
 073200 CLAYS, Bentonite.
 073250 CLAYS, Decolorizing, Activated.
 073300 CLEANERS, Air.
 See: Air Cleaners, Electronic.
 073330 CLEANERS, for Aluminum Ware, etc.
 073350 CLEANERS, Barn.

- 073400 **CLEANERS, Boiler.**/010Automatic (1),020Boiler Tube (2),030Pipe and Drain (3),040Flue (4),060Radiator (6).
- 073450 **CLEANERS, Brush.**
- 073500 **CLEANERS.**/010Car (1),011Garage Floor (1a),012Glass, Marble and Tile (1b),013Hardwood Floor (1c), 020Metal (2),030Paint (3),040Carpet and Upholstery (4),050Shoe (5),060Cleaning Compound (6), 070Kitchen and Bathroom (7),080Oven (8),090Dairy (9),100Wax Stripper (10),110Boat (11).
- 073530 **CLEANERS, Electric Contact**
- 073550 **CLEANERS, File.**
- 073600 **CLEANERS, Hand.**
- 073650 **CLEANERS, Pipeline.**
- 073700 **CLEANERS, Smoking Pipe.**
- 073750 **CLEANERS, Steam and High Pressure.**
- 073850 **CLEANERS, Vacuum, Electric.**/010Domestic (1), 020Industrial (2),030Central (3).
- 073900 **CLEANERS, Vacuum, Stationary.**
- 074100 **CLIPPERS, Electric.**
- 074150 **CLIPPINGS, Press.**
- 074200 **CLIPS, Battery.**
- 074350 **CLIPS, Loom.**
- 074400 **CLIPS, Paper.**
- 074450 **CLIPS, Upholstery Spring.**
- 074500 **CLIPS, Wire Rope.**
- 074650 **CLOCKS, Alarm.**
- 074700 **CLOCKS, Desk, Mantel, etc.**
- 074750 **CLOCKS, Electric.**
- 074800 **CLOCKS, Grandfather.**
- 074900 **CLOSERS, Door.**
See: Checks, Door, Liquid and Double Acting.
- 074950 **CLOSET ACCESSORIES.**
- 075050 **CLOSURES, Bag.**
- 075100 **CLOSURES, Barrel, Can, Drum and Pail.**
- 075120 **CLOSURES, Tamper Resistant.**
- 075150 **CLOTH, Abrasive.**
See: Abrasives, Coated, (Paper, Cloth and Fibre); Garnet, Paper and Cloth; Emery Cloth.
- 075200 **CLOTH.**/010Fleece (1),020Astrachan or Curl (2), 030Serge (3),040Blanket (4),050Broadcloth (5), 060Tweed (6),070Chinchilla (7),080Corduroy (8), 090Velour (9),100Woollens and Worsted (10), 110Eiderdown (11),120Frieze (12),130Homespun (13),140Venetian (14),150Mackinaw (15),160Melton Overcoating (16),170Overcoating (17).
See Also: Fabrics.
- 075300 **CLOTH, Asbestos.**
- 075400 **CLOTH, Blue, Black and Brown Print.**
- 075450 **CLOTH, Bookbinding.**
- 075480 **CLOTH, Brattice.**
- 075500 **CLOTH, Jersey.**/010Cotton (1),020Acrlan, Nylon, Orlon, Polyester, etc. (2),030Woollen (3),040Rayon (4).
- 075550 **CLOTH, Knitted.**
See: Fabrics, Knitted; Cloth, Jersey.
- 075600 **CLOTH, Ozalid.**
See: Paper and Cloth, Ozalid.
- 075650 **CLOTH, Shoe Cover and Backing.**
- 075700 **CLOTH, Wall Decorators.**
- 075800 **CLOTH, Wire.**
See: Wire Cloth.
- 075850 **CLOTH, Wool, Mechanical.**
- 075950 **CLOTHESLINES.**
See: Lines, Clothes.
- 076000 **CLOTHESPINS.**
- 076050 **CLOTHESPINS, Spring.**
- 076100 **CLOTHING, Asbestos.**
- 076120 **CLOTHING, Athletic.**
- 076150 **CLOTHING, Aviators'.**
- 076200 **CLOTHING, Children's.**
- 076280 **CLOTHING, Disposable.**
- 076300 **CLOTHING, Duck and Khaki.**
- 076350 **CLOTHING, Infants'.**
- 076400 **CLOTHING, Ladies' and Misses', Coats, Suits, etc.**
See Also: Dresses; Skirts; Blouses.
- 076450 **CLOTHING, Leather.**
- 076500 **CLOTHING, Mackinaw.**
See: Coats, Mackinaw.
- 076520 **CLOTHING, Maternity.**
- 076550 **CLOTHING, Men's.**
- 076600 **CLOTHING, Men's, Special Tailored, Ready-Made.**
- 076750 **CLOTHING, Rainproof and Waterproof.**
- 076800 **CLOTHING, Rubber.**
- 076850 **CLOTHING, Safety.**
See: Safety Equipment and Clothing.
- 076900 **CLOTHING, Ski.**
- 076950 **CLOTHING, Sportswear.**
- 077000 **CLOTHS, Dish.**
- 077050 **CLOTHS, Dusting, Treated and Untreated.**
- 077100 **CLOTHS, Polishing.**
- 077150 **CLOTHS, Wiping.**
- 077200 **CLUTCHES, Automobile.**
- 077250 **CLUTCHES, Coupling.**
- 077350 **CLUTCHES, Jaw.**
- 077450 **COACHES.**
See: Buses, Motor; Buses, Trolley.
- 077500 **COAL.**
- 077600 **COAL HANDLING EQUIPMENT.**
See: Machinery, Coal-handling.
- 077650 **COAL TAR PRODUCTS.**
- 077750 **COASTER WAGONS.**
See: Wagons and Carts, Children's Express and Coaster.
- 077850 **COATINGS, Abrasion Resisting.**
- 077900 **COATINGS, Chocolate.**
- 077930 **COATINGS, Coil.**
- 077950 **COATINGS, Concrete, Roof or Structural.**
- 077970 **COATINGS, Electro-Deposition.**
- 078000 **COATINGS, Phosphate.**
- 078050 **COATINGS, Pipe.**
- 078100 **COATINGS, Plastic.**
- 078120 **COATINGS, Powder.**
- 078130 **COATINGS, Protective.**
- 078150 **COATS, Children's.**
- 078200 **COATS, Cotton, Duck, etc.**
- 078250 **COATS, Firemen's.**
- 078300 **COATS, Fur.**
- 078350 **COATS, Ladies' and Misses'.**
See: Clothing, Ladies' and Misses', Coats, Suits, etc.
- 078400 **COATS, Leather and Artificial Leather.**
- 078500 **COATS, Mackinaw.**
- 078550 **COATS, Rainproof and Waterproof.**
See: Clothing, Rainproof and Waterproof.
- 078600 **COATS, Rubber.**
- 078650 **COATS, Sheepskin and Sheepskin Lined.**
- 078700 **COATS, Sport.**
- 078750 **COBALT METAL.**
- 078800 **COBALT OXIDE.**
- 078850 **COBALT 60 BEAM THERAPY UNITS.**
- 078860 **COBALT 60 SOURCES.**
- 078900 **COCKS.**/010Air Dripless (1),020Auto and Gas Stove (2), 030Urinal (3),040Cylinder (4),050Gauge (5), 060Ground Key (6),070Sill (7),080Steam and Square Head (8).
- 078950 **COCKS, Boiler, Drain.**
See: Faucets, Sediment.
- 079000 **COCKS, Brass.**
See Also: Faucets.
- 079050 **COCKS, Compression, Bath, Basin, Beer, Plumbers', etc.**
See: Faucets.

- 079100 **COCKS, Gas and Water.**
See: Stops, Gas and Water, Service and Meter.
- 079250 **COCOA.**
- 079300 **COCOA PRODUCTS.**
- 079350 **COCONUT, Prepared.**
- 079400 **COD LIVER OIL.**
See: Oils, Cod Liver.
- 079450 **COFFEE, Instant.**
- 079500 **COFFEE MAKERS, Vacuum, Drip and Percolator Types.**
- 079550 **COFFEE ROASTERS, PACKERS AND GRINDERS.**
- 079600 **COFFINS AND CASKETS.**
See: Caskets, (Coffins).
- 079620 **COIL HANDLING EQUIPMENT.**
- 079650 **COILERS.**
- 079700 **COILS, Copper./010Feed Water Heater (1),020Steam (2),
030Cooling (3).**
- 079750 **COILS, Electric or Electronic./010Balun (1),020Choke
Audio, Power or Radio Frequency (2),030Foil Wound
(3),040Magnet or Relay (4),050Motor or Generator
Field (5),060Toroidal (6),070Filter (7),080Oscillator
(8),090Receiver or Transmitter (9).**
- 079800 **COILS, Induction Heating.**
- 079850 **COILS, Iron Pipe, Continuous Bent.**
- 079900 **COILS, Lead.**
- 079950 **COILS, Monel, Nickel, Stainless Steel, etc.**
- 080000 **COILS, Plate, Heating.**
- 080010 **COIN ACCEPTORS.**
- 080030 **COINS, MEDALLIONS OR PLAQUES.**
- 080050 **COKE.**
- 080100 **COLD STORAGE EQUIPMENT.**
See: Refrigerating and Ice Making Installations;
Machinery, Refrigerating and Cold Storage; Buildings,
Prefabricated, Cold Storage; Refrigerators,
Commercial.
- 080150 **COLLARS, Clamp and Shaft.**
- 080250 **COLLARS, Dog or Cat.**
- 080300 **COLLARS, Horse.**
- 080350 **COLLARS, Set.**
- 080400 **COLLARS, Stove Pipe.**
- 080450 **COLLARS AND CUFFS.**
- 080500 **COLLECTORS, Dust.**
See: Dust Collectors and Systems.
- 080550 **COLLECTORS, Shaving.**
See: Fan and Exhaust Systems.
- 080600 **COLLECTORS, Welding Fume.**
- 080650 **COLLOIDS, Protein, Technical.**
- 080700 **COLOGNE SPIRITS.**
See: under Alcohol.
- 080750 **COLOUR CARDS.**
- 080770 **COLOUR CONCENTRATES.**
See: Colours, Plastic.
- 080800 **COLOUR PLATE MAKERS.**
See: Engravers.
- 080830 **COLOUR SEPARATIONS.**
- 080850 **COLOURS./010Bakers' and Confectioners' (1),
020Bottlers' (2),030Butter and Cheese (3),040Food
(4),050Sugar (5).**
- 080900 **COLOURS, Ceramic.**
- 081000 **COLOURS, Dry Chemical, C. P., and Reduced.**
- 081050 **COLOURS, Dry, for Paper.**
- 081100 **COLOURS, in Oil.**
- 081150 **COLOURS, Ink, Printing Ink, etc.**
- 081200 **COLOURS, Mortar, Cement, Plaster, Stucco.**
- 081250 **COLOURS, Plastic.**
- 081350 **COLOURS, Show Card.**
- 081380 **COLOURS, Staining.**
- 081400 **COLOURS, Water.**
- 081450 **COLOURWORK, Fired on Glass.**
- 081550 **COLUMNS, Fractionating.**
See Also: Towers, Fractionating.
- 081600 **COLUMNS, Iron Building.**
See: Steelwork, Fabricated and Structural.
- 081650 **COLUMNS, Pipe.**
- 081750 **COLUMNS AND PILASTERS, Building.**
- 081800 **COMB FOUNDATION.**
See: Beehives and Beekeepers' Supplies; Beeswax
Comb Foundation.
- 081850 **COMBINES, (Combined Harvester and Thresher).**
- 081950 **COMBS, Dressing and Fine.**
- 082050 **COMBS, Fancy.**
- 082070 **COMBUSTION CHAMBERS.**
- 082100 **COMBUSTION CONTROL EQUIPMENT.**
- 082150 **COMFORTERS.**
- 082200 **COMMUNICATION PROTECTIVE EQUIPMENT.**
- 082220 **COMMUNICATION SYSTEMS.**
- 082250 **COMMUTATORS.**
- 082255 **COMPACT DISCS.**
- 082260 **COMPACTORS, Trash.**
- 082280 **COMPACTORS, Vibratory.**
- 082300 **COMPACTS, Rouge and Powder.**
- 082400 **COMPASSES.**
- 082450 **COMPENSATORS.**
See: Auto-Starters.
- 082500 **COMPOSITE STRUCTURES, Fiberglass Reinforced.**
- 082520 **COMPOUNDS, Anti-Seize.**
- 082550 **COMPOUNDS, Boiler and Radiator.**
- 082650 **COMPOUNDS, Buffing, Polishing, etc.**
See: Polishing Compounds.
- 082800 **COMPOUNDS, Core.**
- 082830 **COMPOUNDS, Cutting and Grinding.**
- 082850 **COMPOUNDS, Drawing.**
- 082900 **COMPOUNDS, Electrical.**
See: Oils and Compounds, Electrical.
- 082950 **COMPOUNDS, Engine Jointing.**
See: Paste, Gasket.
- 083000 **COMPOUNDS, Foundry.**
See: Foundry Supplies.
- 083050 **COMPOUNDS, Insulating.**
See: Insulating Materials.
- 083100 **COMPOUNDS, Joint Sealing.**
- 083150 **COMPOUNDS, Lapping and Finishing.**
- 083200 **COMPOUNDS, Polishing.**
See: Polishing Compounds.
- 083250 **COMPOUNDS, Rubbing.**
- 083300 **COMPOUNDS, Splicing.**
- 083350 **COMPOUNDS, Spray Booth and Masking.**
- 083400 **COMPOUNDS, Tempering, Heat Treating, etc.**
- 083450 **COMPOUNDS, Valve Grinding.**
- 083500 **COMPOUNDS, Washing.**
See Also: Powder, Washing.
- 083550 **COMPOUNDS, Waterproofing.**
See: Waterproofing Compounds.
- 083600 **COMPOUNDS, Wax.**
See: Wax Compounds.
- 083650 **COMPOUNDS, Welding.**
- 083700 **COMPRESSORS, Air.**
- 083800 **COMPRESSORS, Freon.**
- 083850 **COMPRESSORS, Gas.**
- 083855 **COMPUTER DISK AND TAPE DRIVES.**
- 083860 **COMPUTER PRINTERS.**
- 083870 **COMPUTER SUPPLIES AND ACCESSORIES.**
- 083880 **COMPUTER TERMINALS, Video Display.**
- 083900 **COMPUTERS, Large and Medium.**
- 083910 **COMPUTERS, Micro.**
- 083930 **COMPUTERS, Mini.**
- 083940 **COMPUTERS, Personal.**
- 083950 **CONCRETE ADMIXTURES.**
See Also: Finishes, Concrete; Hardeners, Concrete
Floor.

- 084000 **CONCRETE BATCH PLANTS.**
See: Batch Plants, Concrete.
- 084050 **CONCRETE FORM HARDWARE AND ACCESSORIES.**
See: Hardware and Accessories, Concrete Form.
- 084100 **CONCRETE FORMS.**
See: Forms, Concrete.
- 084150 **CONCRETE MIXING PLANTS.**
See: Mixers, Concrete.
- 084200 **CONCRETE./010Precast (1),020Prestressed (2).**
- 084250 **CONCRETE, Ready Mixed, (Transit System).**
- 084300 **CONCRETE REINFORCEMENTS.**
See: Bars, Steel, Concrete Reinforcing;
Reinforcements, Concrete; Bonding for Concrete.
- 084400 **CONDENSERS.**
- 084450 **CONDENSERS, Electric, Variable or Fixed.**
See: Capacitors, Fixed or Variable.
- 084500 **CONDENSERS, Marine.**
- 084530 **CONDENSERS, Tube & Shell.**
- 084550 **CONDENSING UNITS FOR ELECTRICAL REFRIGERATION.**
- 084570 **CONDUCTORS, Aluminum.**
- 084600 **CONDUCTORS, Flexible Armoured.**
- 084650 **CONDUIT ACCESSORIES.**
- 084700 **CONDUITS, Creosoted Wooden.**
See: Pipe, Wood Stave.
- 084800 **CONDUITS for Electric Wiring./010Flexible (1),020Rigid Steel (2),030Aluminum (3),040Electrical Metallic Tubing (4),050Galvanized and Enamelled (5), 060Liquid Tight (6).**
- 084850 **CONDUITS, Plastic.**
- 084870 **CONES, Airport Wind.**
- 084900 **CONES, Ice Cream.**
- 084950 **CONES AND TUBES for Textile Trade.**
- 085000 **CONFECTIONERS' AND ICE CREAM MANUFACTURERS' SUPPLIES.**
- 085050 **CONFECTIONERY.**
- 085100 **CONNECTIONS, Hose.**
See: Fittings, Hose.
- 085200 **CONNECTORS, Cable.**
- 085210 **CONNECTORS, Electronic.**
- 085220 **CONNECTORS, Piling.**
- 085230 **CONNECTORS, Printed Circuit.**
- 085250 **CONNECTORS, Tee, Bus.**
- 085350 **CONTACTORS.**
- 085400 **CONTACTS, Carbon and Metal-Graphite.**
- 085450 **CONTACTS, Electrical and Contact Assemblies.**
- 085500 **CONTACTS, Precious Metal.**
- 085550 **CONTAINERS, Aerosol.**
- 085600 **CONTAINERS, Aluminum, Brass, Steel, etc.**
- 085650 **CONTAINERS, Corrugated.**
- 085700 **CONTAINERS, Fibre.**
See: Cans, Fibre; Boxes, Fibre.
- 085750 **CONTAINERS, Food.**
- 085770 **CONTAINERS, Hazardous Waste.**
- 085800 **CONTAINERS, Insulated.**
- 085830 **CONTAINERS, Intermodal.**
- 085850 **CONTAINERS, Materials Handling, Shipping and Storage.**
- 085900 **CONTAINERS, Moulded.**
See: Plastics, Moulded (Custom).
- 085950 **CONTAINERS, Paper.**
See Also: Boxes, Paper.
- 086150 **CONTAINERS, Plastic, etc.**
- 086170 **CONTAINERS, Refuse.**
- 086180 **CONTAINERS, Tin.**
See: Cans, Tin; Pails, Tin.
- 086190 **CONTAINERS, Wirebound.**
- 086200 **CONTINUOUS PRINTED FORMS.**
See: Forms, Continuous.
- 086260 **CONTROL PANELS.**
- 086265 **CONTROL SYSTEMS (Electric, Electronic, Mechanical, Pneumatic/Fluidic).**
- 086300 **CONTROLLERS, Electric, Crane, Elevator, Street Car.**
- 086350 **CONTROLLERS, Feed Water.**
- 086370 **CONTROLLERS, Fence, Electric or Electronic.**
- 086400 **CONTROLLERS, Peak Load.**
- 086450 **CONTROLLERS, Pressure, Temperature, Rate of Flow, Humidity, Liquid Level.**
See Also: Regulators.
- 086500 **CONTROLS, Air Conditioning.**
- 086550 **CONTROLS, Barometric Draft.**
See Also: Regulators, Damper.
- 086560 **CONTROLS, Frequency.**
- 086600 **CONTROLS, Hot Water Heating.**
- 086650 **CONTROLS, Oil or Gas Burner and Stoker.**
- 086700 **CONTROLS, Pneumatic.**
- 086750 **CONTROLS, Refrigeration.**
- 086800 **CONTROLS, Remote.**
- 086810 **CONTROLS, SCR.**
- 086820 **CONTROLS, Supervisory.**
- 086830 **CONTROLS, Temperature.**
- 086850 **CONTROLS, Tone and Volume.**
- 086900 **CONVECTORS.**
- 086950 **CONVERSION EQUIPMENT.**
- 087050 **CONVERTERS, Cotton Piece Goods.**
- 087080 **CONVERTERS for Paper, Film and Foil.**
- 087100 **CONVEYING AND ELEVATING SYSTEMS, Air or Pneumatic.**
- 087150 **CONVEYOR EQUIPMENT.**
- 087200 **CONVEYOR TABLES.**
- 087250 **CONVEYORS, Industrial./010Beef and Hay (1), 020Canning Factory (2),030Chain and Belt (3), 040Coal and Ash (4),050Elevating (5),060Gear Roller (6),061Gravel (6a),062Gravity (6b),063Portable (6c), 070Power Roller (7),080Sawdust (8),081Scraper (8a), 090Screw or Spiral (9),100Bread (10),110Oscillating (11),120Coil Handling (12),130Ferrous Materials (13),140Vibrating (14).**
- 087350 **CONVEYORS, Tray, Continuous Duty.**
- 087550 **COOKERS, Steam.**
- 087600 **COOKIES.**
See Also: Biscuits.
- 087650 **COOKING APPARATUS, Electric or Gas.**
- 087700 **COOKING UTENSILS.**
See: Aluminum Ware; Utensils, Cooking, etc.
- 087720 **COOLANTS, Fluid, Cutting and Grinding.**
See: Oils, Cutting.
- 087750 **COOLERS, Beverage.**
- 087800 **COOLERS, Blast.**
- 087850 **COOLERS, Brewers', Canners', Dairy, etc.**
- 087880 **COOLERS, Gas.**
- 087900 **COOLERS, Milk, for Farm Use.**
- 087950 **COOLERS, Oil.**
- 088000 **COOLERS, Rotary.**
- 088030 **COOLERS, Transformer.**
- 088050 **COOLERS, Water.**
- 088100 **COOLING TOWERS, Water.**
See: Towers, Water Cooling.
- 088150 **COOPERAGE STOCK.**
See Also: Heading; Hoops; Staves.
- 088200 **COPIERS, Office.**
- 088250 **COPPER ALLOYS.**
- 088300 **COPPER CONCENTRATES.**
- 088350 **COPPER, Electrolytic, Ingots, Slabs, Bars, Cakes, Billets, etc.**
- 088400 **COPPER/NICKEL, Sheets, Plates, Tube.**
- 088450 **COPPER, Perforated.**
See: Sheets, Perforated, Steel, Brass, Copper, Stainless Steel, Monel, Tin and Zinc.
- 088600 **COPPER, Plates, Rods, Rolls, Sheets, Strips, and Tubes.**

- 088650 **COPPER SULPHATE**, Crystal, Powdered and Monohydrate.
- 088700 **COPPERSMITHS.**
- 088750 **COPPERWARE.**
- 088800 **COPYING MACHINE SUPPLIES.**
- 088850 **CORD**, Awning, Bell, Sash (Wire).
- 088900 **CORD**, Braided.
- 089000 **CORD**, Flexible Copper.
- 089050 **CORD**, Paper.
- 089150 **CORD**, Sash, Braided.
- 089200 **CORD SETS**, Electric.
- 089350 **CORD**, Wire (Electric Flexible).
- 089400 **CORDAGE**, Cotton. (Twisted or Braided).
- 089450 **CORDAGE**, Kraft Paper.
- 089500 **CORDAGE**, Linen and Flax.
- 089550 **CORDAGE**, Manila, Sisal, Hemp and Jute.
- 089600 **CORDAGE**, Tarred.
- 089650 **CORDIALS**, Fruit.
- 089680 **CORDS**, Detonating.
- 089700 **CORDS**, Dress and Eyeglass.
- 089750 **CORDS**, Kimono.
- 089800 **CORDS**, TASSELS AND FRINGES.
- 089850 **CORDS**, Venetian Blind and Shade.
- 089900 **CORE BINDERS**, Cereal.
- 090000 **CORE DRILLS.**
See Also: Drills, Diamond Core and Diamond Core Drill Supplies.
- 090050 **CORE OIL.**
See: Oils, Core.
- 090070 **CORES**, Ferrite.
- 090100 **CORES**, Honeycomb.
- 090150 **CORES**, Iron Dust.
- 090200 **CORES**, Paper, for Newsprint Rolls.
- 090250 **CORES**, Paper, for Thread, etc.
- 090300 **CORES**, Radiator, for Aeroplanes, Autos, Electric Condensers, Trucks and Tractors.
- 090350 **CORES**, Unit Heater.
- 090400 **CORES**, Wood.
- 090450 **CORK**, Granulated.
- 090500 **CORKBOARD.**
- 090600 **CORKS**, Bottle.
- 090630 **CORN CONFECTIONS.**
- 090650 **CORNER BEAD**./010Drywall (1),020Plaster (2).
- 090700 **CORNFLAKES.**
See Also: Cereals. (Breakfast Foods).
- 090750 **CORNICES**, Galvanized Iron and Copper.
- 090760 **CORRECTION FLUID.**
- 090780 **CORRUGATED PAPER.**
See: Partitions, Corrugated Paper for Packing.
- 090800 **CORRUGATED SHEETS.**
See: Sheets, Corrugated.
- 090850 **CORRUGATING BOARD.**
See: Paperboards. Corrugating (8).
- 091000 **CORSETS AND FOUNDATION GARMENTS.**
- 091050 **COSMETICS**, Embalmers'.
- 091100 **COSMETIC AND TOILET GOODS CONTAINERS.**
See: Cases, Lipstick; Containers, Plastic, etc; Compacts, Rouge and Powder.
- 091150 **COSMETICS.**
See: Toilet Creams and Lotions; Toilet Preparations.
- 091250 **COSTUMERS**, Office.
- 091300 **COSTUMES**, Theatrical, etc.
See: Theatrical Supplies.
- 091350 **COTS.**
See: Beds and Cots.
- 091400 **COTS**, Finger, Rubber.
- 091450 **COTTAGES**, Prefabricated.
See: Houses and Cottages, Prefabricated, Ready Cut or Factory-Built.
- 091500 **COTTER PINS.**
See: Pins, Fasteners. Cotter (3).
- 091520 **COTTON**, Crochet, Darning, Embroidery, Knitting and Mending, Soft and Mercerized.
- 091550 **COTTON FABRIC FOR AUTO TIRES.**
See: Fabric, Cotton, Rayon, Nylon or Polyester for Tires.
- 091600 **COTTON**, Grey Fabric.
- 091700 **COTTON**, Sewing Thread.
See: Thread, Cotton, Sewing, Soft, Glazed and Mercerized.
- 091750 **COTTON SPINNERS.**
See: Yarns, Cotton.
- 091800 **COTTONS**, Mercerized.
- 091900 **COTTONS**, Plain, Printed and Fancy.
- 091950 **COUCHES**./010Davenport (1),020Divans (2),030Studio (3)
See Also: Chesterfields.
- 092000 **COUNTER TOPS**, Plastic laminated.
See: Table and Counter Tops, Plastic Laminated.
- 092050 **COUNTERBOARD.**
See: Paperboards, Counter (9).
- 092150 **COUNTERS**, Boot and Shoe.
- 092200 **COUNTERS**./010Cold-Storage (1),020Display and Storage (2),030Marble (3),040Metal (4),050Wooden, Store (5),060Refrigerated (6),070Sectional (7),080Supermarket Checkout (8).
- 092250 **COUNTERS**, Electronic and Photo-electric.
- 092350 **COUNTERWEIGHTS.**
- 092400 **COUPLERS**, Car.
- 092420 **COUPLERS**, Trailer.
See: Hitches.
- 092450 **COUPLINGS**, Brass.
- 092500 **COUPLINGS**, Clamp, Clutch and Cut-off.
- 092550 **COUPLINGS**, Compression.
- 092600 **COUPLINGS**, Conduit.
See Also: Conduit Accessories.
- 092650 **COUPLINGS**, Flanged.
- 092700 **COUPLINGS**, Flexible.
- 092750 **COUPLINGS**, Hose.
- 092800 **COUPLINGS**, Pipe.
- 092830 **COUPLINGS**, Quick Disconnect.
- 092850 **COUPLINGS**, Self Sealing.
- 092900 **COUPLINGS**, Union, Pipe, Ground Joint.
- 092950 **COUPLINGS**, Universal.
- 093030 **COVERALLS.**
- 093050 **COVERINGS**, Floor.
See Also: Carpet and Rugs; Tile; etc.
- 093100 **COVERINGS**, Furniture.
- 093150 **COVERINGS**, Pipe and Boiler.
- 093175 **COVERINGS**, Roll.
- 093200 **COVERINGS**, Wall.
See Also: Burlaps, Wall, Plain and Sized; Wallpaper.
- 093250 **COVERS**./010Automobile (1),011 Automobile, Paper (1a),020Auto Seat (2),030Aircraft (3),040Boat (4),050Engine Hood (5),060Radiator, Auto (6),070Steering Wheel (7),080Snowmobile (8),090Truck (9),100Athletic Field (10).
- 093300 **COVERS**, Appliance and Equipment.
- 093337 **COVERS**, Broom.
- 093400 **COVERS**, Coal Bunker, Cast Iron.
- 093450 **COVERS**, Cylinder, for Pulp and Cylinder Machines.
- 093550 **COVERS**, Hatch.
- 093600 **COVERS**, Horse, Salvage Wagon and Stock.
- 093630 **COVERS**, Insulation.
- 093650 **COVERS**, Ironing Board.
See: Pads and Covers, Ironing Board.
- 093750 **COVERS**, Shipping and Storage.
- 093800 **COVERS**, Slip.
See: Slip Covers.
- 093850 **COVERS**, Table.

- 093950 **COVERS, Tray, Paper.**
 094000 **COVERS, Typewriter.**
 094050 **COVERS, Waterworks, Manhole, Sewer.**
 See: Manhole Covers.
 094100 **COVERS AND VENTS FOR BATTERY BOXES.**
 094150 **COW TIES.**
 See: Chains, Cow, Dog, Double Loop.
 094250 **CRABMEAT, Canned.**
 094300 **CRACKERS.**
 See: Biscuits.
 094350 **CRADLES, Children's.**
 See: Cribs, Children's.
 094360 **CRANE ELECTRIFICATION SYSTEMS.**
 094370 **CRANES, Container.**
 094400 **CRANES, Hand and Power, Travelling Jib and Gantry.**
 094410 **CRANES, Inspection and Service.**
 094420 **CRANES, Marine.**
 094430 **Cranes, Overhead Travelling**
 094450 **CRANES AND SHOVELS, Power, Crawler, Truck or Carrier Mounted.**
 094475 **CRANES, Ship Deck.**
 094500 **CRANES, Stackers.**
 094600 **CRANKSHAFTS.**
 094700 **CRATE STOCK.**
 See: Crating.
 094800 **CRATES./010Banana (1),020Bottle (2),030Egg (3),040Fruit and Vegetable (4).**
 See Also: Boxes, Wooden; Cases, Packing, Corrugated Paper, Collapsible.
 094850 **CRATES, Dog, Poultry, etc.**
 094950 **CRATES, Pallet.**
 095040 **CRATES, Wirebound.**
 095150 **CRATING.**
 095250 **CRAYONS, Drawing, Marking, Railroad, Textile Mill, etc.**
 095400 **CRAYONS, Lumber.**
 095500 **CREAM and MILK.**
 095600 **CREAM, Homogenized.**
 See Also: Milk, Evaporated, Unsweetened; Milk, Powdered.
 095700 **CREAM, Protective, Hand, Face, etc.**
 095850 **CREAM, Shaving.**
 See Also: Soap, Shaving.
 095950 **CREAM, Silver.**
 See: Polish, Silver.
 096050 **CREAM TARTAR, (Packers).**
 096150 **CREAM TARTAR SUBSTITUTES.**
 096300 **CREMATORS.**
 096350 **CREOSOTE.**
 See Also: Oils, Creosote; Preservatives, Wood.
 096450 **CREPES, Cotton.**
 See: Cottons, Plain, Printed and Fancy.
 096550 **CRESOL.**
 See: Acids. Cresylic (7).
 096650 **CRESTS AND BADGES.**
 096850 **CRIBBAGE BOARDS.**
 See: Games.
 096900 **CRIBBING.**
 096950 **CRIBS, Children's.**
 097000 **CROCKERY.**
 See: Earthenware.
 097050 **CROQUET SETS.**
 097100 **CROQUINOLE BOARDS.**
 See: Games.
 097150 **CROSS ARM BRACES.**
 097200 **CROSS ARMS.**
 097250 **CROSS ARMS, Creosoted.**
 097350 **CROSSINGS (Diamond), for Railways.**
 097450 **CROWBARS.**
 See: Bars, Crow, Claw, Tamping, Pinch, Draw, Stripping and Wrecking.
 097500 **CROWNS, Metal Screw Cap.**
 See: Caps, Bottle, Jar and Tube, Metal (1).
 097550 **CRUCIBLES.**
 097650 **CRUSHER JAWS, Toggle Plates, etc.**
 097700 **CRUSHERS, Chip.**
 See: Machinery, Pulpwood and Pulp.
 097750 **CRUSHERS, Clay.**
 See: Machinery, Brick, Tile and Clay.
 097800 **CRUSHERS./010Coal (1),020Metal Turnings (2),030Ice (3).**
 097850 **CRUSHERS, Grain**
 097900 **CRUSHERS, Ore and Rock.**
 097960 **CRYOGENIC EQUIPMENT.**
 097970 **CRYOLITE.**
 097975 **CRYSTALLIZERS.**
 098000 **CRYSTALS, Quartz.**
 See: Quartz Crystals.
 098150 **CULTIVATORS.**
 See Also: Field Cultivators.
 098200 **CULTURE MEDIA.**
 098250 **CULVERTS, Concrete.**
 098300 **CULVERTS, Metal.**
 098400 **CULVERTS, Wood Creosoted.**
 098450 **CUMENE.**
 098550 **CUPOLAS.**
 098700 **CUPS, Leather, Hydraulic.**
 098800 **CUPS, Paper./010Drinking (1),020Baking (2),030Bon Bon (3).**
 098850 **CUPS, Plastic.**
 See: Tableware, Plastic.
 098900 **CUPS, Plastic, Disposable.**
 098950 **CUPS AND BOWLS, Presentation.**
 099000 **CURB BOXES.**
 099050 **CURBING, Granite.**
 099100 **CURBING, Well, Metal.**
 099150 **CURBING, Well, Tile.**
 099200 **CURLERS, Hair.**
 099250 **CURRENTS AND RAISINS, Packers of.**
 099350 **CURTAIN RAILS OR TRACKS AND COMPONENTS.**
 099400 **CURTAIN RODS.**
 099450 **CURTAIN WALLS.**
 099500 **CURTAINS, Flame Resistant, Asbestos, Fibreglass, etc.**
 099650 **CURTAINS, Scrim and Marquisette, etc.**
 099700 **CURTAINS, Shower Bath.**
 099750 **CUSHION TOPS.**
 099800 **CUSHIONING, Foamed Latex.**
 099850 **CUSHIONS.**
 099900 **CUSHIONS, Auto, Boat, Canoe, Trailer, etc.**
 099950 **CUSHIONS, Boot Heel.**
 100000 **CUSHIONS, Die (Pneumatic and Hydraulic).**
 100050 **CUSHIONS, Rubber.**
 100100 **CUSHIONS, Spring.**
 100150 **CUSHIONS AND CUSHIONING, Urethane Foam.**
 100250 **CUTLERY, Industrial.**
 100300 **CUTLERY, Plastic.**
 100350 **CUTLERY, Silver Plated or Sterling.**
 100400 **CUTLERY, Stainless Steel.**
 100450 **CUT-OUTS, Advertising and Display.**
 100500 **CUT-OUTS, Electric.**
 100600 **CUTTER HEADS.**
 100750 **CUTTERS, Cast Steel, Circular.**
 100800 **CUTTERS, Cheese.**
 See: Machines, Cheese and Meat Cutting.
 100850 **CUTTERS, Coal.**
 101000 **CUTTERS, High Speed for Shapers and Routers.**
 101050 **CUTTERS, Milling.**
 101150 **CUTTERS, Paper.**
 101250 **CUTTING, with Acetylene.**
 101300 **CUTTING APPARATUS, Oxy-Acetylene.**
 101400 **CYANIDE.**

- 101430 **CYCLOHEXANE.**
 101440 **CYCLONES** for Coal Preparation.
 101500 **CYLINDERS, Air.**
 101550 **CYLINDERS, Brass and Copper.**
 101600 **CYLINDERS, Brass Lined.**
 101650 **CYLINDERS, Engine.**
 101700 **CYLINDERS** for Cotton Mills and Dyers.
 101750 **CYLINDERS, Gas.**
 101800 **CYLINDERS, Hydraulic.**
 101850 **CYLINDERS, Lock.**
 101900 **CYLINDERS, Pump, Brass, Iron, Etc.**
 101920 **CYLINDERS, Rotogravure.**
 101950 **DADO HEADS.**
 102000 **DAIRY SUPPLIES AND EQUIPMENT.**
 102050 **DAMP COURSING MATERIALS.**
 See Also: Paint, Anti-Corrosive and Damp-Proofing.
 102100 **DAMPERS, Dome.**
 102150 **DAMPERS, Fireplace.**
 102200 **DAMPERS, Stove and Furnace Pipe, Duct, Air, etc.**
 102250 **DATA PROCESSING AND HANDLING SYSTEMS AND EQUIPMENT.**
 102270 **DATA TRANSMISSION EQUIPMENT.**
 102300 **DATERS.**
 102350 **DATES, Packers of.**
 102400 **DAVENPORTS.**
 See: Couches.
 102450 **DAVITS.**
 102460 **DEAERATORS.**
 102500 **DECALS.**
 102550 **DECKERS, Wood Pulp.**
 See: Machinery, Pulpwood and Pulp.
 102570 **DECKING, Bridge, Floor and Roof, Concrete, Precast.**
 102600 **DECKING, Bridge, Roof and Floor, Steel.**
 102660 **DECKING, Wooden, Prefabricated.**
 102700 **DECORATIONS, Christmas, etc.**
 102750 **DECORATIONS, Transfer.**
 102800 **DECORATIVE BUILDING MATERIALS.**
 102850 **DECORATIVE LIGHTING PRODUCTS, Electric.**
 102880 **DEFLECTION COMPONENTS.**
 102890 **DEFLECTORS, Air.**
 102900 **DEFOAMING AGENTS.**
 102920 **DEGASIFIERS.**
 102950 **DEGREASERS, Metal.**
 103000 **DEHUMIDIFIERS.**
 103050 **DEHYDRATORS.**
 103100 **DEIONIZERS.**
 103150 **DEMINERALIZERS, Water.**
 103200 **DENIM FABRICS.**
 103210 **DENSIFIERS.**
 103220 **DENTAL INSTRUMENTS, Diamond.**
 103250 **DENTAL MATERIALS.**
 103300 **DENTAL UNITS AND EQUIPMENT.**
 103350 **DEODORIZERS.**
 103400 **DEPOSITORIES.**
 103450 **DEPRESSORS, Tongue.**
 103500 **DERRICKS.**
 103550 **DESALINIZATION EQUIPMENT.**
 103575 **DESICCANTS.**
 103600 **DESIGNERS.**
 103650 **DESK SETS, Pens, etc.**
 103700 **DESKS, Household.**
 103750 **DESKS, Office and School./010** Standing and Flat Top (1),
 020 Roll Top (2), 030 Typewriter (3), 040 Children's (4),
 050 Shop (5), 060 School (6).
 103850 **DESKS, Steel.**
 103900 **DESUPERHEATERS.**
 103920 **DETECTORS, Fire.**
 103930 **DETECTORS, Leak for Gas, Oil, etc.**
 103950 **DETECTORS, Metal.**
 104000 **DETECTORS, RADIATION.**
 See: Instruments, Radio-activity Measuring.
 104050 **DETECTORS, Smoke, Gas, etc.**
 104100 **DETENTION GRILLES AND SCREENS.**
 104200 **DETERGENTS.**
 104300 **DEWATERERS.**
 104350 **DEXTRINES.**
 104400 **DEXTROSE.**
 104420 **DIAGNOSTIC PRODUCTS.**
 104450 **DIALS, Instrument.**
 104500 **DIALS, Meter.**
 104550 **DIAMOND CUTTING AND POLISHING.**
 104600 **DIAMOND LAPPING POWDER.**
 104650 **DIAMOND SETTING MATRIX POWDERS.**
 104700 **DIAMOND TOOLS.**
 See Also: Drills, Diamond Core and Diamond Core Drill Supplies.
 104750 **DIAMONDS, Industrial.**
 104800 **DIAPERS.**
 104850 **DIAPHRAGMS, Rubber, Pump, Pulp Screen, etc.**
 104900 **DIARIES, Office and Pocket.**
 See Also: Books, Memo, Leather Covers; Books, Note and Memo.
 105000 **DIATOMITE (Diatomaceous Earth).**
 105100 **DICYANDIAMIDE.**
 105200 **DIE BLOCKS.**
 105250 **DIE CASTINGS.**
 105300 **DIE HEADS, Threading.**
 105350 **DIE SETS.**
 105400 **DIES, Biscuit (Lettering).**
 105450 **DIES, Blanking, Drawing and Forming.**
 105500 **DIES, Bolt Threading, Pipe Threading and Cutting.**
 105550 **DIES, Cutting.**
 105600 **DIES, Die Casting.**
 105650 **DIES, Drop Forging.**
 105700 **DIES, Embossing.**
 105730 **DIES, Extrusion.**
 105750 **DIES, Hat.**
 105800 **DIES, Heat Sealing.**
 105850 **DIES, Injection, Metal or Plastic.**
 105900 **DIES, Plastic.**
 See: Moulds, Plastic.
 105920 **DIES, Press Brake.**
 105930 **DIES, Progressive.**
 105950 **DIES, Steel Rule.**
 106000 **DIES, Wire Drawing.**
 106050 **DIES AND TYPE, Brass and Steel.**
 106100 **DIES AND TYPE, Rubber, Printing.**
 106150 **DIETETIC SPECIALTIES.**
 106200 **DIETHANOLAMINE.**
 See: Ethanolamines (Mono, di and tri).
 106250 **DIETHYLENE GLYCOL STEARATE.**
 106270 **DIFFUSERS, Air.**
 106300 **DIFFUSERS, Light.**
 106350 **DIGESTERS, Pulp.**
 106400 **DIGGERS, Clay.**
 106420 **DIGGING TEETH.**
 106450 **DIGLYCOL LAURATE, OLEATE and STEARATE.**
 106500 **DIMMERS.**
 See: Electric Lighting Specialties.
 106600 **DINGHIES.**
 See: Boats, Row, etc.
 106700 **DINNERWARE.**
 106950 **DIODES.**
 107050 **DIPLOMAS.**
 See: Certificates, Bond, Share and Debenture.
 107100 **DIPPERS, for Power Shovels.**
 107150 **DIRECTION FINDERS, Radio.**
 107200 **DIRECTORIES.**
 See: Publishers, Directory.

- 107250 **DIRECTORIES**, for Office Buildings.
 107300 **DISC HARROWS**.
 See: Harrows, Disc (1).
 107350 **DISCS**, Abrasive, Fibre Back.
 107400 **DISCS**, Rupture.
 107450 **DISCS**, Steel, Forged.
 107500 **DISCS**, Valve.
 107550 **DISH WASHERS**.
 See: Machines, Dish Washing.
 107700 **DISHES**, Waxed Paper.
 107750 **DISINFECTANTS**.
 107800 **DISINTEGRATORS**.
 107820 **DISKETTES**, Floppy.
 107850 **DISPENSERS**, Beverage.
 107900 **DISPENSERS**, Paper Napkin, Paper Towel, Toilet Tissue, etc.
 107950 **DISPENSERS**, Soap, Lotion, etc.
 108000 **DISPENSERS**, Tape.
 108020 **DISPERSERS**.
 108050 **DISPERSING AGENTS**.
 See: Emulsifiers.
 108100 **DISPLAY CARDS**.
 See: Advertising Displays.
 108150 **DISPLAY FIXTURES**, Glass.
 108200 **DISPLAY FIXTURES**, Metal.
 See Also: Racks, Display, for Greeting Cards, Magazines, Glassware, China, etc.
 108220 **DISPLAY FIXTURES**, Plastic.
 108250 **DISPLAY FIXTURES**, Wooden.
 108300 **DISPLAYS**, Cardboard, Mounted.
 See Also: Boxes, Display.
 108350 **DISPLAYS**, Window.
 See: Mounters and Finishers of Display Advertising.
 108400 **DISTILLERS** (Alcoholic Beverages).
 108450 **DISTILLERS' EQUIPMENT**.
 108500 **DISTILLERS' GRAINS**.
 108550 **DISTILLING APPARATUS AND EQUIPMENT**.
 108650 **DITCHERS**.
 See: Excavators and Trenching Machines.
 108700 **DIVANS**.
 See: Couches.
 108750 **DIVIDERS**, Dough.
 108800 **DIVIDERS**, Room.
 See: Room Dividers.
 108850 **DIVING APPARATUS (UNDERWATER) AND SUPPLIES**.
 108880 **DOCK SEALS**.
 108900 **DOCKS**, Boat, Portable.
 108950 **DOCKS AND RAMPS**, Loading.
 109000 **DOCTORS**, Roll, for Paper Machines.
 109050 **DOGS**, Fire.
 See: Fireplace Furnishings.
 109150 **DOGS**, Sawmill.
 109200 **DOILIES**, Paper or Plastic.
 109220 **DOLLIES**, Boat.
 109250 **DOLLIES**, Industrial and Warehouse.
 109300 **DOLLS**.
 109350 **DOLOMITE**.
 109400 **DOLOMITE**, Pulverized, for Agricultural Purposes.
 109450 **DOMES**.
 109500 **DOMES**, Geodesic.
 See: Radomes.
 109550 **DOOR CLOSERS**.
 See: Checks, Door, Liquid and Double Acting.
 109600 **DOOR OR WINDOW CONTROLS**.
 109650 **DOOR SETS**.
 See Also: Hardware, Builders'.
 109700 **DOORS**, Aeroplane Hangar.
 109730 **DOORS**, Air, Curtain.
 109800 **DOORS**, Bullet Proof.
 109900 **DOORS**, Combination Screen and Storm./010Aluminum (1),020Wood (2).
 109920 **DOORS**, Commercial and Industrial, Overhead./010Aluminum (1),020Plastic (2),030Steel (3),040Wood (4).
 109950 **DOORS**, Elevator.
 109960 **DOORS**, Exterior, Commercial and Industrial./010Aluminum (1),020Stainless Steel (2),030Steel (3),040Bronze or Copper Covered (4),050Wood (5).
 109970 **DOORS**, Exterior, Residential./010Wood (1),020Wood, Carved (2),030Aluminum (3),040Steel (4),050Patio Wood (5),060Patio Vinyl (6),070Patio Aluminum (7).
 109980 **DOORS**, Industrial./010Fire Rated (1),020Steel (2),030Revolving (3),040Rubber (4),050Sliding (5),060Cold Storage (6),070Sound Retardant (7),080Vault (8),090Strip, Flexible (9).
 110120 **DOORS**, Interior./010Wood (1),020Bifold, Wood (2),030Bifold, Plastic (3),040Bifold, Metal (4),050Sliding (5),060Steel (6),070Mirrored (7).
 110130 **DOORS**, Interior, Commercial./010Glass (1),020Refrigeration (2).
 110150 **DOORS**./010Kiln, Flue, etc. (1),020Sidewalk (2),030Soot (3),040Access (4).
 110200 **DOORS**, Residential, Garage./010Wood (1),020Fibreglass (2),030Steel (3).
 110300 **DOORS**, Screen.
 See: Screens, Window and Door.
 110350 **DOORS**, Shower Bath and Tub Enclosures.
 110450 **DOPES**, Airplane.
 110500 **DOVETAILERS**.
 See: Machinery, Woodworking.
 110550 **DOWEL PINS**.
 110600 **DOWELS**.
 110650 **DRAFT APPARATUS**.
 See: Blowers; Fan and Exhaust Systems.
 110700 **DRAG HARROWS**.
 See: Harrows, Drag (2).
 110750 **DRAG LINE BUCKETS**.
 110800 **DRAG LINKS**.
 110850 **DRAINAGE SYSTEMS**, Prefabricated.
 110900 **DRAINERS**, Cellar, Automatic.
 See Also: Pumps, Sump.
 111000 **DRAINS**, Gutter, Floor, Roof, Shower, Urinal, etc.
 111050 **DRAPERIES**.
 111150 **DRAWING BOARDS**.
 See: Boards. Drawing (5).
 111250 **DREDGES**, Dipper and Clamshell.
 111300 **DRESS GOODS**.
 See: Cottons; Cloth; Fabrics, etc.
 111350 **DRESSER SETS**.
 111400 **DRESSERS**.
 See Also: Furniture, Household.
 111450 **DRESSERS**, Diamond Tool.
 111500 **DRESSERS**, Grinding Wheel.
 111550 **DRESSERS AND DYERS**, Fur and Skin.
 See Also: Fur Dressers, Dyers and Cleaners.
 111600 **DRESSES**, Knitted, Women's and Children's.
 See Also: Suits, Sport, Knitted, Women's and Misses'.
 111650 **DRESSES**./010Ladies' (1),020Misses' (2),021Junior (2a),030Children's (3).
 111800 **DRESSING**./010Auto Body (1),020Auto Top (2),030Wagon Top (3).
 111850 **DRESSING GOWNS AND JACKETS**.
 See Also: Bathrobes.
 111900 **DRESSING**./010Leather (1),020Belt Waterproof (2),030Harness (3),040Shoe (4).
 112000 **DRESSING**, Rubber Belt.
 112100 **DRESSINGS**, Surgical.
 112200 **DRIERS**.

- 112250 **DRIERS, Air and Gas.**
 112300 **DRIERS, Brick, Sand or Gravel.**
 112350 **DRIERS, Clothes, Electric.**
 112400 **DRIERS, Clothes, Lawn.**
 112450 **DRIERS, Grain.**
 112500 **DRIERS, Hair, Electric.**
 112550 **DRIERS, Hand.**
 112600 **DRIERS, Laundry, Tumbling.**
 See: Machines, Laundry.
 112650 **DRIERS, Paper and Pulp.**
 See: Machinery, Pulpwood and Pulp; Machinery, Paper Mill.
 112700 **DRIERS, Rotary.**
 112800 **DRIERS, Vacuum.**
 112850 **DRIERS, Veneer.**
 See: Presses, Veneer.
 113000 **DRILLS, /010Bit Stock (1), 020Blacksmiths' (2), 030Star (3), 040Track (4), 050Twist, Carbon and High Speed (5), 060Twist, Taper and Straight Shank (6), 070Woodboring Brace (7), 080Hand and Breast (8).**
 113050 **DRILLS, Coal (Air, Electric and Steam).**
 See: Cutters, Coal.
 113100 **DRILLS, Combined Drills and Countersinks.**
 113150 **DRILLS, Cotton.**
 See: Cottons, Plain, Printed and Fancy; Cotton, Grey Fabric, etc.
 113200 **DRILLS, Diamond Core and Diamond Core Drill Supplies.**
 113250 **DRILLS, Double Disc and Single Disc.**
 See: Seed Drills.
 113350 **DRILLS, Glass.**
 113400 **DRILLS, Grain.**
 See Also: Seed Drills.
 113450 **DRILLS, Hoe.**
 113500 **DRILLS (Machines).**
 See: Machinery, Drilling; Drills, Upright and Horizontal, Radial.
 113550 **DRILLS, Masonry.**
 113600 **DRILLS, Multiple Spindle.**
 See: Machinery, Woodworking.
 113650 **DRILLS, Pneumatic.**
 113700 **DRILLS, Portable, Electric.**
 113750 **DRILLS, Rock.**
 113800 **DRILLS, Submarine.**
 113850 **DRILLS, Upright and Horizontal, Radial.**
 113900 **DRINKS, Concentrated.**
 See Also: Foods, Liquid or Powder.
 113950 **DRIVERS, Pile.**
 See: Pile Drivers.
 114000 **DRIVERS, Post.**
 See: Post Drivers.
 114010 **DRIVES, Adjustable Speed.**
 See: Transmissions, Variable Speed.
 114050 **DRIVES, Hydraulic.**
 114100 **DRIVES, Marine.**
 114120 **DRIVES, Metal Rolling.**
 114150 **DRIVES, Paper Machine.**
 114170 **DRIVES, Planetary.**
 114200 **DRIVES, Transmission, Chain, V-Belt and Silent.**
 114250 **DROPPERS, Medicine.**
 114300 **DRUGGISTS' SPECIALTIES, Flavours, Dyes, etc.**
 114350 **DRUGGISTS' SUNDRIES.**
 114400 **DRUGGISTS' SUNDRIES, Rubber.**
 114450 **DRUGS.**
 See Also: Chemicals, Fine; Medicines, Proprietary; Pharmaceuticals; Antibiotics; Biological Products.
 114470 **DRUM HANDLING EQUIPMENT.**
 114500 **DRUMS, Barking.**
 See: Machinery, Pulpwood and Pulp,
 114520 **DRUMS, Copier.**
 114550 **DRUMS, Fibre.**
 114600 **DRUMS, Hoisting and Winding.**
 114650 **DRUMS, Magnetic.**
 114700 **DRUMS, Putty, Paint, Grease, etc.**
 114750 **DRUMS, Steel.**
 See Also: Barrels, Steel; Kegs, Steel.
 114800 **DRUMS, Tanning.**
 114830 **DRUMS AND KEGS, Polyethylene.**
 114950 **DRY CLEANERS' SUPPLIES.**
 See: Laundry and Dry Cleaners' Supplies.
 115050 **DRY ICE.**
 See: Carbon Dioxide, Solid or Liquid.
 115070 **DRY WALL.**
 See: Corner Bead. Drywall (1).
 115100 **DRYERS.**
 See: Driers, various kinds.
 115150 **DRYING APPARATUS.**
 See: Fan and Exhaust Systems; Driers.
 115200 **DUBBIN, Boot.**
 See: Dressing. Shoe (4).
 115300 **DUCK, Industrial, Ounce, Number, Army, Canvas.**
 115350 **DUCO.**
 See: Lacquers, Clear and Lacquer Enamels.
 115400 **DUCT SYSTEMS, Electrical.**
 115450 **DUCTS, Steel, Air.**
 See: Steelwork, Fabricated and Structural.
 115500 **DUCTWORK.**
 See: Pipework and Ductwork, Blow, Ventilating, Heating, etc.
 115550 **DUMB WAITERS.**
 115560 **DUMPERS.**
 115600 **DUMPERS, Car.**
 115620 **DUMPERS, Car, Industrial.**
 115650 **DUMPS, Ash.**
 See: Machinery, Coal-handling; Hoists, Ash.
 115750 **DUPLICATOR SUPPLIES.**
 See Also: Specific Headings.
 115800 **DUPLICATORS.**
 115850 **DUST COLLECTORS AND SYSTEMS.**
 See Also: Fan and Exhaust Systems; Separators, Dust and Shaving.
 115900 **DUSTERS, Auto.**
 115950 **DUSTERS, Cotton, Silk, etc.**
 116000 **DUSTERS, Hand and Power.**
 See: Sprayers, Hand and Power.
 116050 **DUSTERS, Wall.**
 See Also: Brushes. Wall (20).
 116100 **DUSTPANS.**
 116150 **DUVETS.**
 See: Quilts and Duvets.
 116200 **DYEING ASSISTANTS.**
 116250 **DYERS, CLEANERS AND FINISHERS.**
 116300 **DYERS, /010Yarn (1), 020Piece (2), 030Worsted Tops (3).**
 116350 **DYERS AND DRESSERS, Fur and Skin.**
 See: Dressers and Dyers, Fur and Skin.
 116400 **DYES, Hair.**
 116450 **DYES, Household (Processed).**
 116470 **Dyes, Injection**
 116500 **DYES, Shoe.**
 116550 **DYESTUFFS, Blenders and Packagers.**
 116600 **DYNAMITE.**
 See: Explosives.
 116650 **DYNAMOS.**
 See: Motors, Electric, A.C., D.C., Induction and Synchronous.
 116700 **DYNAMOTORS.**
 116850 **EARTHENWARE.**
 116870 **EASELS.**
 116900 **EAVESTROUGH.**
 See Also: Pipe, Conductor.
 116950 **ECONOMIZERS, Fuel.**

- 116960 **EDGE BANDING.**
- 117000 **EDGERS, Sawmill.**
- 117050 **EDGES, Cutting.**
- 117100 **EDGINGS, Dress and Cloak.**
- 117120 **EDUCATIONAL ELECTRONIC EQUIPMENT.**
- 117130 **EDUCTORS.**
- 117150 **EGG CANDLERS.**
- 117200 **EGG TRAYS, Moulded Pulp.**
- 117250 **EGGS, Frozen.**
- 117300 **EGGS, Pickled and Sterilized.**
- 117320 **EGGS, Processed.**
- 117350 **EIDERDOWN ROBES.**
- 117400 **EJECTORS.**
- 117450 **ELASTIC for Clothing, etc.**
See Also: Webbing, Elastic.
- 117500 **ELASTIC FABRICS.**
See: Fabrics, Knitted Elastic.
- 117550 **ELBOWS, Closet.**
See: Castings, Malleable Iron.
- 117600 **ELBOWS, Conductor.**
See: Pipe, Conductor.
- 117650 **ELBOWS, Conduit.**
See Also: Conduit Accessories.
- 117700 **ELBOWS, Flush, Nickel and Chrome Plate.**
See: Brass Goods, Plumbers' and Steamfitters'.
- 117750 **ELBOWS, Smoke Pipe.**
See: Pipe, Conductor; Stove Pipe Elbows.
- 117800 **ELECTRIC APPARATUS.**
- 117850 **ELECTRIC DISTRIBUTION EQUIPMENT.**
- 117900 **ELECTRIC DUCT SYSTEMS.**
See: Duct Systems, Electrical.
- 117950 **ELECTRIC FIXTURES.**
See Also: Fixtures, Lighting.
- 118000 **ELECTRIC FIXTURES, Fluorescent Lighting.**
- 118050 **ELECTRIC FIXTURES, Showcase.**
- 118100 **ELECTRIC FIXTURES, Vapor and Waterproof, Marine and Industrial.**
- 118150 **ELECTRIC LIGHTING SPECIALTIES.**
- 118170 **ELECTRIC MOTORS.**
See: Motors, Electric, A.C., D.C., Induction and Synchronous.
- 118200 **ELECTRIC RESISTANCE MATERIALS.**
- 118250 **ELECTRIC SAUTE PANS, Chafing Dishes, etc.**
See: Cooking Apparatus, Electric or Gas.
- 118300 **ELECTRIC AND ELECTRONIC APPARATUS, Medical.**
- 118350 **ELECTRICAL DISCHARGE MACHINING.**
- 118400 **ELECTRICAL HEATING GOODS.**
- 118450 **ELECTRICAL INSULATORS.**
See: Insulators.
- 118500 **ELECTRICAL PORCELAIN.**
- 118550 **ELECTRICAL PORCELAIN, (Special for Stove Manufacturers).**
- 118600 **ELECTRICAL SUPPLIES.**
- 118650 **ELECTRICAL SUPPLIES, Rubber.**
- 118750 **ELECTRODES, Carbon or Graphite.**
- 118770 **ELECTRODES, Hard Surfacing.**
- 118800 **ELECTRODES, Platinum.**
- 118850 **ELECTRODES, Welding.**
- 118855 **ELECTROHEAT PRODUCTS.**
- 118860 **ELECTROMECHANICAL ASSEMBLIES.**
- 118870 **ELECTRONIC AIDS for the Disabled.**
- 118880 **ELECTRONIC CONTRACT ASSEMBLY SERVICES.**
- 118900 **ELECTRONIC DEVICES.**
See Also: specific headings.
- 118920 **ELECTRONIC DISPLAY SYSTEMS.**
- 118930 **ELECTRONIC ENCLOSURES AND CABINETS.**
- 118950 **ELECTROPLATE, Hollow-Ware and Flatware.**
See Also: Silver Plate and Silver Plated Goods.
- 119000 **ELECTROPLATERS.**
See: Platers, Brass, Copper, Nickel and Zinc.
- 119050 **ELECTROTYPERS.**
- 119100 **ELEMENTS, Blast Heater.**
- 119130 **ELEMENTS, Furnace.**
- 119150 **ELEMENTS, Heating.**
- 119200 **ELEMENTS, Nuclear Fuel.**
- 119250 **ELEVATOR BOOTS AND HEADS.**
- 119300 **ELEVATOR ENCLOSURES AND CABS.**
- 119350 **ELEVATOR ENTRANCES, Hollow Metal.**
- 119400 **ELEVATOR LEGS, Steel.**
- 119450 **ELEVATORS, Bucket, Chain, Belt, etc.**
- 119500 **ELEVATORS, Flour Bag.**
- 119550 **ELEVATORS, Freight or Passenger.**
- 119600 **ELEVATORS, Grain.**
- 119650 **ELEVATORS, Hand.**
See: Dumb Waiters.
- 119750 **ELEVATORS, Portable (Hand and Electric Operation).**
- 119800 **ELEVATORS, Stone Crusher, etc.**
- 119850 **ELIXIRS, Medicinal.**
- 119900 **EMBLEMS, Society.**
See: Medals and Badges.
- 119950 **EMBOSSERS.**
- 120000 **EMBROIDERY, Gold and Silver.**
- 120050 **EMBROIDERY, Swiss.**
- 120100 **EMERY CLOTH.**
- 120150 **EMULSIFIERS.**
- 120200 **EMULSIONS, Asphalt, for Coating and Damp-Proofing, Mastic Flooring, etc.**
- 120230 **EMULSIONS, Polymer.**
- 120250 **ENAMELLED WARE.**
- 120300 **ENAMELLERS.**
- 120350 **ENAMELLERS, Porcelain.**
See: Porcelain Enamel, Custom Work.
- 120400 **ENAMELLING SUPPLIES AND EQUIPMENT.**
- 120450 **ENAMELS, Concrete.**
- 120500 **ENAMELS, Gold.**
- 120550 **ENAMELS, Hot Spray.**
- 120600 **ENAMELS, for Household, Interior and Exterior, etc.**
- 120650 **ENAMELS, Pipe Line.**
- 120700 **ENAMELS, Stove Pipe.**
- 120800 **ENAMELS, Synthetic.**
- 120850 **ENAMELS, Vitreous Porcelain.**
- 120860 **ENCAPSULANTS.**
- 120880 **ENCLOSURES, Acoustical.**
- 120900 **ENCLOSURES, Metal, Radiator (Hot Water or Steam).**
- 120950 **ENGINEERS, Construction, Consulting**
- 121000 **ENGINEERS, Contracting.**
- 121050 **ENGINES, Fire.**
See: Fire Engines.
- 121150 **ENGINES, Oil, Gas or Gasoline./010Airplane (1),020Gas Turbine (2),030Gas Combination for Marine and Shore Use (3),040Gas and Gasoline (4),050Stationary (5),060Gas Traction, Plowing and Threshing (6),070Hand Car (7),080Kerosine (8),090Marine (9),100Natural and Artificial Gas (10),110Oil (11),120Outboard Motor (12),130Diesel and Semi-Diesel, Oil or Gas (13),140Fractional Horse Power (14),150Rebuilt (15).**
- 121200 **ENGINES, Steam.**
- 121250 **ENGRAVERS, Bank Note.**
See: Bank Notes.
- 121300 **ENGRAVERS, Brass.**
- 121350 **ENGRAVERS, Jewellery and Silverware.**
- 121400 **ENGRAVERS, Steel and Copperplate.**
- 121500 **ENGRAVERS, Wood.**
- 121550 **ENGRAVING, in Colours.**
- 121600 **ENGRAVING, Photo (on Copper, Zinc or Plastic).**
- 121700 **ENTRANCES.**
- 121750 **ENVELOPES.**
- 121800 **ENVELOPES, Church Collection.**
- 121850 **ENVELOPES, Large Size, Kraft.**
- 121900 **ENVELOPES, Transparent Film.**

- 121950 **ENVIRONMENTAL CHAMBERS**, Equipment, etc.
- 121960 **ENZYMES**.
- 121965 **EQUIPMENT**, Biotechnology.
- 121970 **EQUIPMENT**, Crowd Control.
- 122000 **ERASERS**, Blackboard.
- 122050 **ERASERS**, Rubber.
- 122070 **EROSION CONTROL SYSTEMS**.
- 122100 **ESCALATORS**.
See: Stairways, Moving.
- 122150 **ESCUTCHEONS**.
- 122200 **ESSENCES**.
See: Extracts, Flavouring.
- 122250 **ETCHING ON METAL**, for Display.
- 122270 **ETHANE**.
- 122300 **ETHANOLAMINES** (Mono, di and tri).
- 122350 **ETHER**.
See: Anaesthetics.
- 122400 **ETHERS**.
See Also: Glycol Ethers.
- 122500 **ETHYL CHLORIDE**.
- 122600 **ETHYLBENZENE**.
- 122650 **ETHYLENE**.
- 122700 **ETHYLENE DICHLORIDE**.
- 122750 **ETHYLENE GLYCOL**.
See: Glycols.
- 122800 **ETHYLENE OXIDE**.
- 122840 **ETHYLENE VINYLACETATE COPOLYMERS**.
- 122850 **EVAPORATORS**, for Industrial Refrigeration.
- 122900 **EVAPORATORS**, Sap.
- 122950 **EVAPORATORS**, Water.
- 123000 **EXCAVATORS AND TRENCHING MACHINES**.
- 123050 **EXCELSIOR**./010Cellophane (1),020Paper (2),030Wood (3).
- 123100 **EXCHANGERS**, Heat.
- 123120 **EXERCISING EQUIPMENT**.
- 123150 **EXHAUSTERS**, Planing Mill.
See: Fan and Exhaust Systems.
- 123200 **EXPANDERS**, Boiler Tube.
- 123250 **EXPANSION BOLTS**.
See: Bolts, Fasteners, Specialty. Expansion (9).
- 123260 **EXPANSION JOINTS**.
See: Joints, Expansion.
- 123290 **EXPLOSION SUPPRESSION MATERIAL**.
- 123300 **EXPLOSIVES**.
- 123450 **EXTINGUISHERS**, Fire.
- 123500 **EXTRACTORS** (Hydro-Extractors).
See: Machines, Laundry.
- 123550 **EXTRACTORS**, Juice.
- 123600 **EXTRACTS**, Flavouring.
- 123650 **EXTRACTS**, Fluid, Solid and Powdered.
- 123700 **EXTRACTS**, Malt.
- 123750 **EXTRACTS**, Malt for Bakers', etc.
- 123800 **EXTRUDED SHAPES**./010Architectural, Bronze, Brass, Copper (1),020Aluminum (2),030Lead and Tin (3), 040Vinyl (4),050Rubber (5).
- 123850 **EYE BOLTS**.
See: Bolts, Fasteners, Specialty. Eye (10).
- 123900 **EYEGLASSES**.
See Also: Optical Materials.
- 123920 **EYELETS**, Aluminum, Brass, Stainless Steel, Cold Rolled Steel, etc.
- 124000 **FABRIC**, Awning.
See: Awning Fabric.
- 124050 **FABRICS**, Boot and Shoe.
- 124100 **FABRIC**, Chain Link.
See Also: Fencing, Chain Link, Industrial, Residential and Rural.
- 124150 **FABRICS**, Coated, (Rubber, Synthetics, Neoprene, Vinyl, etc.).
- 124250 **FABRIC**, Cotton, Rayon, Nylon or Polyester for Tires.
- 124350 **FABRICS**, Drapery.
See Also: Draperies.
- 124370 **FABRIC**, Elastic, Plain or Printed.
- 124400 **FABRICS**, Fibreglass.
- 124425 **FABRICS**, Flame Retardant.
- 124450 **FABRICS**, Foundation Garment.
- 124455 **FABRICS**, Fourdrinier.
- 124460 **FABRICS**, Geotextile.
- 124500 **FABRICS**, Knitted.
- 124550 **FABRICS**, Knitted, Elastic.
- 124600 **FABRICS**, Metal for Scouring Purposes.
- 124650 **FABRICS**, Narrow.
See: Narrow Fabrics.
- 124700 **FABRICS**, Non-Woven.
- 124720 **FABRICS**, Pile.
- 124730 **FABRICS**, Pulp and Paper.
See: Felt, Pulp and Paper.
- 124750 **FABRICS**, Quilted.
- 124800 **FABRIC**, Rubberized, Pasted and Stiffened.
- 124850 **FABRICS**, Synthetic.
- 124900 **FABRIC**, Tire Re-building, Rubber.
- 124950 **FABRICS**, Waterproof.
- 125050 **FACE CLOTHS**.
- 125100 **FACE CREAMS**.
See: Toilet Creams and Lotions; Toilet Preparations.
- 125150 **FACINGS**, Clutch.
- 125200 **FACINGS**, Foundry.
- 125250 **FACINGS**, Foundry, Talc.
- 125270 **FACSIMILE COMMUNICATION EQUIPMENT AND SUPPLIES**.
- 125300 **FAN AND EXHAUST SYSTEMS**.
- 125350 **FANNING MILLS**.
- 125380 **FANS**, Ceiling.
- 125400 **FANS**, Electric.
- 125450 **FARINA**, Potato.
See: Starch, Potato.
- 125500 **FARM IMPLEMENTS**, Machinery.
See: Agricultural Implements and Parts.
- 125550 **FASTENERS**, Belt.
- 125600 **FASTENERS**, Door, Window, Shutter, etc.
- 125625 **FASTENERS**, Hook and Loop.
- 125650 **FASTENERS**, Leather and Sporting Goods.
- 125680 **FASTENERS**, Plastic.
- 125700 **FASTENERS**, Sheet Metal.
- 125750 **FASTENERS**, Slide, for Apparel and Equipment, Overshoes, Leather Goods, Dresses, Jackets, Luggage, Tents, etc.
- 125800 **FASTENERS**, Snap for Apparel and Equipment, Leather Goods, Dresses, Children's Wear, Jackets, Luggage, Tents, etc.
- 125830 **FASTENERS**, Specialty.
- 125850 **FASTENERS**, Structural.
- 125900 **FASTENERS**, Tape.
- 125920 **FASTENERS**, Weld.
- 125950 **FASTENING SYSTEMS** for Concrete, Steel, etc.
- 126050 **FAUCETS**, Bath, Basin, etc.
- 126100 **FAUCETS**, Locking, for Gas and Oil.
- 126150 **FAUCETS**, Petroleum.
- 126200 **FAUCETS**, Sediment.
- 126250 **FAUCETS**, Self-Closing.
- 126300 **FEATHERS**.
- 126350 **FEATHERS**, Fancy.
- 126400 **FEED**, Gluten.
- 126450 **FEED SUPPLEMENTS**, for Cattle, Poultry, etc.
- 126500 **FEEDERS**./010Apron, Belt, Grizzly (1),020Parts (2), 030Vibratory (3).
- 126550 **FEEDERS**, Boiler.
- 126600 **FEEDERS**, Chain.
- 126650 **FEEDERS**, Livestock.
- 126700 **FEEDERS**, Self.

- 126750 **FEEDS, Animal and Poultry.**
 126800 **FEEDS, Power Press.**
 126850 **FEEDS, Steam and Friction.**
 126950 **FELT, Asbestos.**
 127000 **FELT./010Cotton and Jute (1),020Cotton and Wool Mattress (2).**
 127060 **FELT, For Paper Machines.**
 127100 **FELT, Paper./010Composition and Treated, Asphalt-Saturated (1),020Carpet (2),030Tarred (3),040Counterwall Sheathing (4),050Waterproofing (5),060Insulating (6),070Roofing (7),080Saturated, for Roofing (8),090Sound Deadening (9).**
 127150 **FELT, Pulp and Paper.**
 127200 **FELT, Synthetic Fibre.**
 127250 **FELT, Woollen./010Boot and Shoe (1),011Athletic (1a),012Card Table, Pennant and Stamping (1b),020Copper Refiners (2),030Harness, Saddle and Trunk Manufacturers (3),040Lining and Interlining (4),050Piano and Organ (5),060Sole (6),070Tailors Padding (7),080Thread Mfrs. (8),090Clothing (9),100Gasket and Weather (10),110Optical (11),120Mechanical (12),130Polishing (13).**
 127300 **FENCE, Angle, Picket.**
 127350 **FENCE, Electrified, Farm.**
 See: Controllers, Fence, Electric or Electronic.
 127400 **FENCE, Ornamental Iron.**
 127420 **FENCE, Road Guard.**
 See: Guards, Highway, for Protecting Danger Points.
 127450 **FENCE, Wooden.**
 127550 **FENCING, Chain Link, Industrial, Residential and Rural.**
 127650 **FENCING, Wire, Woven.**
 127700 **FENCING, Woven Wire and Slat for Snow.**
 127750 **FENDERS, Boat or Dock.**
 127850 **FERMENTERS.**
 127950 **FERRITES.**
 See: Magnetic Equipment.
 128000 **FERRO-ALLOYS.**
 128050 **FERROCHROME.**
 128100 **FERROMANGANESE.**
 128150 **FERROPHOSPHORUS.**
 128200 **FERROSILICON.**
 128220 **FERROUS FUMARATE.**
 128250 **FERRULES, Hose, Broom, Tool, etc.**
 128300 **FERRULES, Plumbers', Cleanout, etc.**
 See Also: Brass Goods, Plumbers' and Steamfitters'; Plumbers' Supplies.
 128350 **FERTILIZER MATERIAL, Chemical.**
 128400 **FERTILIZER SOWING ATTACHMENTS.**
 See: Sowers, Fertilizer.
 128450 **FERTILIZERS, Abattoir.**
 128500 **FERTILIZERS, Bone, Mineral, Chemical, Fish, etc.**
 128550 **FERTILIZERS, Concentrated, (for pot-plants).**
 128600 **FIBRE BOARD.**
 See Also: Paperboards, Fibre (11).
 128650 **FIBRE BOARD, Shoe.**
 128670 **FIBRE OPTICS.**
 128700 **FIBRE PRODUCTS, Hard Vulcanized.**
 128750 **FIBREGLASS, Varnished (for Electric Insulation).**
 128770 **FIBRES, Synthetic.**
 See Also: Yarns, Synthetic Fibre, Nylon, Orlon, Polyester, Polypropylene, Terylene, Acrilan, etc.
 128800 **FIELD CULTIVATORS.**
 128850 **FILES, Manicure, Nail.**
 128900 **FILES, Rasps, etc.**
 128950 **FILING DEVICES.**
 See Also: Systems, Loose Leaf.
 129050 **FILLER, Cork, Shoe Bottom.**
 129100 **FILLERS, Boot and Shoe.**
 See Also: Lasts, Boot and Shoe.
 129150 **FILLERS, Concrete, Waterproof.**
 129200 **FILLERS, Dry, Paste, and Liquid for Wood, Metal, Compositions or Plastics.**
 129300 **FILLERS, Milk Bottle.**
 See: Bottle Filling Equipment; Cappers, Bottle.
 129350 **FILLERS, Paint, Putty, Soap, etc.**
 129400 **FILLERS, Paper.**
 129450 **FILLERS, Pie and Cake.**
 129550 **FILLERS, Textile.**
 129570 **FILLERS AND FLATS, Egg Trays, Moulded Pulp.**
 129600 **FILLET, Leather.**
 129650 **FILLING APPARATUS.**
 See: Bottle Filling Equipment.
 129670 **FILM, Laminating.**
 129700 **FILM, Plastic.**
 See: Plastic Film, Unsupported.
 129750 **FILM STORAGE EQUIPMENT.**
 129800 **FILM, Transparent, Polypropylene, Polyester and Polyethylene.**
 See Also: Plastic Film, Unsupported.
 129850 **FILMS, Motion Picture, Commercial and Educational.**
 See: Photographers, Motion Picture, Slide or Film Strip, Commercial and Educational.
 129900 **FILMS, Photographic.**
 129920 **FILMS, X-Ray.**
 129950 **FILTER CLOTH.**
 130000 **FILTER CLOTH, Metallic.**
 See: Wire Cloth, Filter (Monel, Bronze, Stainless Steel, etc.).
 130020 **FILTER PADS.**
 130050 **FILTER PRESSES.**
 130100 **FILTERS, Air.**
 See Also: Washers, Air.
 130150 **FILTERS, Beer and Wine.**
 130200 **FILTERS, Cigarette.**
 130230 **FILTERS, Coffee.**
 130235 **FILTERS, Coolant.**
 130240 **FILTERS, Grease.**
 130245 **FILTERS, Hydraulic.**
 130250 **FILTERS, Iron Removal.**
 130300 **FILTERS, Mechanical.**
 130320 **FILTERS, Membrane.**
 130350 **FILTERS, Milk.**
 130360 **FILTERS, for Molten Aluminum.**
 130400 **FILTERS, Oil and Gasoline.**
 130450 **FILTERS, Pharmaceutical.**
 130500 **FILTERS, Porous Metal.**
 130510 **FILTERS, Power Line.**
 130520 **FILTERS, Radio and Electronic.**
 130540 **FILTERS, Sand.**
 130550 **FILTERS, Vacuum.**
 130600 **FILTERS, Water.**
 130650 **FILTERS, Water, Pneumatic for Pulp Mills.**
 130700 **FILTRATION SYSTEMS, Industrial and Municipal.**
 130750 **FINDINGS, Boot and Shoe.**
 See: Shoe Findings.
 130770 **FINE BLANKING.**
 130800 **FINGER COTS.**
 See: Cots, Finger, Rubber.
 130830 **FINGERPRINT DETECTORS.**
 130850 **FINISH, Airplane.**
 See: Lacquers, Clear and Lacquer Enamels, etc.
 130900 **FINISH, Interior.**
 See: Wood Millwork.
 130950 **FINISH, Natural Wood on Metal.**
 131000 **FINISH, Wall.**
 See Also: Plaster, Finishing.
 131050 **FINISHERS, Brass.**
 131100 **FINISHERS, Yarn and Piece.**
 See: Dyers. Yarn (1); Piece (2); Worsted Tops (3).
 131110 **FINISHES, Baking, Coil Coating or Appliance.**

- 131120 **FINISHES, Chemical Resistant and Heavy Duty Maintenance.**
- 131150 **FINISHES, Concrete.**
- 131180 **FINISHES, Industrial, Railway and Automotive.**
- 131200 **FINISHES, Synthetic Resin.**
- 131250 **FIRE ALARM SYSTEMS AND DEVICES.**
- 131300 **FIRE BRICK, Plastic.**
- 131350 **FIRE BRICK, Special Shapes.**
See Also: Brick, Fire, Stove and Cupola.
- 131400 **FIRE DEPARTMENT EQUIPMENT AND SUPPLIES.**
- 131500 **FIRE DOGS.**
See: Fireplace Furnishings.
- 131550 **FIRE DOORS.**
See: Doors, Industrial. Fire Rated (1).
- 131600 **FIRE ENGINES.**
- 131650 **FIRE ESCAPES.**
- 131700 **FIRE EXTINGUISHERS.**
See: Extinguishers, Fire; Sprinklers, Automatic (Fire Protection).
- 131720 **FIRE LOGS, Synthetic.**
- 131750 **FIRE PROTECTION APPLIANCES.**
See Also: Sprinklers, Automatic (Fire Protection).
- 131800 **FIRE SCREENS.**
- 131850 **FIREARMS.**
See Also: Rifles, Sporting and Target.
- 131900 **FIRECLAY.**
See Also: Fireclay Products.
- 131950 **FIRECLAY PRODUCTS.**
See Also: Brick, Fire, Stove and Cupola.
- 132000 **FIREPLACE FRAMES AND ANGLES.**
- 132050 **FIREPLACE FURNISHINGS.**
- 132060 **FIREPLACE INSERTS.**
- 132100 **FIREPLACES.**/010Electric (1),020Ornamental (2),030Prefabricated (3),040Steel, Circulating (4).
- 132250 **FIREPROOFING, Gypsum.**
- 132300 **FIREPROOFING, Terra Cotta and Hollow Tile.**
- 132350 **FIREWORKS.**
- 132400 **FIRST AID KITS.**
- 132430 **FISH, Boneless.**
- 132450 **FISH, Canned.**/010Chicken Haddies (1),020Herring (2),030Kipper Snacks (3),040Salmon (4),050Sardines (5),060Mackerel (6),070Finnan Haddie (7),080Fish Cakes (8),090Cod (9),100Tuna (10).
- 132500 **FISH, Dry Salted.**
- 132550 **FISH, Fresh and Frozen.**
- 132600 **FISH HATCHERY SUPPLIES.**
- 132650 **FISH PASTE.**
See: Surimi.
- 132700 **FISH, Precooked, Frozen (Fish sticks, Fillets, etc.).**
- 132710 **FISH PROCESSING SYSTEMS.**
See: Systems, Fish Processing.
- 132750 **FISH, Smoked.**
- 132800 **FISH SOLUBLES.**
- 132850 **FISH, Wet Pickled.**
- 132900 **FISHING EQUIPMENT, Commercial.**
- 132950 **FISHING TACKLE.**
- 133050 **FITTINGS, Bathroom.**
- 133100 **FITTINGS, Boiler.**
- 133150 **FITTINGS, Brass, Special.**
- 133200 **FITTINGS, Cable End.**
- 133250 **FITTINGS, Cast Iron, Screwed.**
- 133300 **FITTINGS, Church.**
See Also: Furniture, Church.
- 133350 **FITTINGS, Conduit.**
- 133400 **FITTINGS, Copper Tube, Solder.**
- 133450 **FITTINGS, Digester, Acid Resisting.**
- 133470 **FITTINGS, Ductile Iron Pipe.**
- 133500 **FITTINGS, Fireplace.**
See: Fireplace Furnishings.
- 133540 **FITTINGS, High Pressure.**
- 133550 **FITTINGS, Hose.**
- 133600 **FITTINGS, Lead, Special.**
- 133650 **FITTINGS, Malleable Iron Pipe.**
- 133800 **FITTINGS, Pipe.**
- 133850 **FITTINGS, Pipe, Brass.**
- 133950 **FITTINGS, Pipe, Flanged (Cast Iron).**
- 134000 **FITTINGS, Pipe, Plastic.**
- 134030 **FITTINGS, Pipe, Stainless Steel.**
- 134050 **FITTINGS, Pipe, Steel.**
- 134150 **FITTINGS, Pre-Insulated.**
- 134200 **FITTINGS, Soil Pipe.**
- 134250 **FITTINGS, Stable, Iron.**
See: Stable Fixtures.
- 134300 **FITTINGS, Steam, Gas and Water.**
See: Brass Goods, Plumbers' and Steamfitters'.
- 134350 **FITTINGS, Tube.**
- 134400 **FITTINGS, Wire.**
See: Guards, Wire and Iron; Grille Work, Metal, Aluminum, Brass, Bronze, Iron, Steel, Wire, etc.
- 134450 **FITTINGS, Wire Rope.**
- 134550 **FIXTURES, Display.**
See: Display Fixtures.
- 134600 **FIXTURES, Electric.**
See: Electric Fixtures.
- 134650 **FIXTURES, Garage.**
- 134750 **FIXTURES, Lighting.**
See Also: Electric Fixtures.
- 134760 **FIXTURES, Marble (Bank, Office and Store).**
- 134770 **FIXTURES, Metal (Bank, Office and Store).**
- 134780 **FIXTURES, Wood (Bank, Office and Store).**
- 134800 **FIXTURES AND SWIVELS, Office Chair, Recliners, etc.**
- 134820 **FLAGPOLES, Iron and Steel.**
- 134850 **FLAGS.**
- 134950 **FLAME PROOFING SOLUTIONS.**
- 135000 **FLAME PROOFING TEXTILES.**
- 135050 **FLANGES, Brass and Iron.**
- 135100 **FLANGES, Cast Iron.**
- 135200 **FLANGES, Forged Steel.**
- 135250 **FLANGES, Steel Barrel.**
- 135300 **FLANGES, Tank.**
- 135350 **FLANNELETTES, Plain and Printed.**
- 135400 **FLANNELS.**
- 135450 **FLAPS, Rubber, Tire.**
- 135500 **FLARES, Military.**
See: Pyrotechnics, Military, Flares, Rockets, Pilot Lights, etc.
- 135550 **FLARES, Truck, Highway, etc.**
- 135600 **FLASHERS, Electric Sign, Emergency Vehicle, Traffic Control, etc.**
- 135650 **FLASHLIGHTS.**
See Also: Lamps, Emergency Lighting.
- 135700 **FLASKS, Foundry.**
- 135750 **FLASKS, Vacuum.**
See: Bottles, Jugs, Jars, etc., Vacuum.
- 135800 **FLATWARE, Silver Plated.**
See Also: Silverware, etc.
- 135850 **FLATWARE, Stainless Steel.**
See Also: Cutlery, Stainless Steel.
- 135900 **FLATWARE, Sterling Silver.**
See Also: Silverware, Sterling.
- 135950 **FLAVOURS, Bottlers'.**
See: Extracts, Flavouring.
- 136000 **FLAVOURS, Tobacco.**
- 136200 **FLINT PAPER AND CLOTH.**
See: Emery Cloth.
- 136250 **FLOATS, Aircraft.**
- 136270 **FLOATS, Concrete.**
- 136300 **FLOATS, Copper.**
- 136350 **FLOATS, Fish Net.**
- 136370 **FLOATS, Stainless Steel.**

- 136400 FLOATS, Tank.
- 136430 FLOCCULANTS.
See: Chemicals, Water Treating, Industrial.
- 136440 FLOCK PROCESSING.
- 136450 FLOCKS, Compounding and Finishing.
- 136500 FLOCKS, Upholsterers' and Mattress Makers'.
- 136550 FLOOD AND SPOT LIGHTING UNITS.
- 136600 FLOODLIGHT PROJECTORS.
- 136650 FLOOR MACHINES.
See: Machines, Floor; Polishers, Floor (Machines).
- 136700 FLOORING, Acid Proof.
- 136750 FLOORING, Aluminum.
See: Gratings, Aluminum Floor.
- 136800 FLOORING, Composition.
- 136850 FLOORING, Hardwood.
- 136900 FLOORING, Marble and Mosaic.
- 136930 FLOORING, Safety.
- 136970 FLOORING, Seamless.
- 137000 FLOORING, Steel.
See Also: Gratings, Steel Floor.
- 137050 FLOORING, Terrazzo.
- 137060 FLOTATION CELLS.
- 137100 FLOUR AGEING AND ENRICHMENT PROCESSES.
- 137150 FLOUR, Barley.
- 137200 FLOUR, Corn.
- 137250 FLOUR ENRICHMENT MIXTURES.
- 137300 FLOUR, Gluten.
- 137350 FLOUR, Graham.
- 137400 FLOUR, Granular.
- 137500 FLOUR, Rice.
- 137550 FLOUR, Rye.
- 137600 FLOUR, Self-Raising.
- 137650 FLOUR, Soya Bean.
- 137750 FLOUR, Wheat.
- 137800 FLOUR, Whole Wheat.
- 137850 FLOWER POTS AND HANGING BASKETS, Clay, Moulded
Pulp or Plastic.
- 137900 FLOWERS, Artificial.
- 137950 FLUE LININGS.
- 138000 FLUE STOPS.
- 138050 FLUID, De-Icing.
- 138100 FLUID, Hydraulic Brake.
- 138200 FLUID, Shock Absorber.
- 138250 FLUIDIC DEVICES.
- 138260 Fluids, Cutting Metal
- 138270 FLUIDS, Drilling.
- 138300 FLUIDS, Embalming.
- 138320 FLUIDS, Power Steering.
- 138350 FLUMES, Water, Iron and Steel.
- 138400 FLUMES, Wood Stave.
- 138450 FLUORCARBONS.
- 138500 FLUORESCENT LIGHTING BALLASTS.
- 138600 FLUSH VALVES, Hydraulic.
See: Valves, Hydraulically Operated.
- 138650 FLUSHERS, Street, Roadway.
- 138700 FLUXES./010Brazing and Welding (1),020Soldering (2),
030Galvanizing and Tinning (3).
- 138750 FLY ASH.
- 138800 FLY POISON.
See: Insecticides.
- 138850 FLY SWATTERS.
- 138900 FLYING INSECT CONTROLS, Electric.
- 138950 FLYWHEELS.
See: Pulleys.
- 138970 FOAM, Mouldable.
- 139000 FOAM, Polyurethane.
- 139030 FOAM, Silicone, Fire Retardant.
- 139050 FOILS, Aluminum, Printed, Embossed, Coloured and
Plain.
- 139150 FOLDERS.
See: Printers; Lithographers; Advertising, (Direct by
Mail).
- 139200 FOLDERS, Filing.
- 139300 FOLIAGE, Prepared.
- 139350 FONTS, Church.
- 139400 FOOD SPECIALTIES.
- 139500 FOODS, Bird.
- 139550 FOODS, Dietetic.
See: Dietetic Specialties.
- 139600 FOODS, Infants' and Invalids'.
- 139650 FOODS, Liquid or Powder.
- 139670 FOODS, Pet.
- 139700 FOODS, Prepared, Quick Frozen./010Meat and Poultry
Pies (1),020Fruit or Cream Pies (2),030Dinners (3),
040Pastries and Cakes (4),050Pizza (5),060Chinese
(6).
See Also: under specific classifications for other frozen
products, e.g. Vegetables, Frozen, etc.
- 139750 FOOTBALLS.
- 139800 FOOTWEAR, Athletic.
See: Boots and Shoes, Athletic and Sporting.
- 139850 FORGES, Portable and Stationary.
- 139900 FORGINGS, Cold.
- 139950 FORGINGS, Drop, Steel and Alloy Steel, Automotive and
Industrial.
- 140000 FORGINGS, Hammered Bars or Shafts.
- 140050 FORGINGS, Non-Ferrous.
- 140100 FORGINGS, Stainless Steel.
- 140150 FORGINGS, Steel, Open Frame Hammer, Railway, Marine
and Industrial.
- 140200 FORGINGS, Titanium and Titanium Alloys.
- 140250 FORGINGS, Upset.
- 140300 FORK LIFT TRUCKS AND ATTACHMENTS.
See: Lift Trucks and Attachments.
- 140350 FORKS, Hay, Manure, Potato, Spading, Coke, Sluice,
Stone.
- 140400 FORKS, Pulley, etc.
See: Hay and Grain Unloaders, Forks, Slings, etc.
- 140450 FORKS, Wire, Meat and Vegetable.
- 140500 FORM HANDLING EQUIPMENT.
- 140550 FORMALDEHYDE.
- 140570 FORMING FABRICS.
- 140600 FORMS, Accounting.
- 140650 FORMS, Business.
- 140700 FORMS, Business, Carbonless.
- 140750 FORMS, Concrete.
See Also: Moulds, Concrete, Tile, Sill, Fence Post and
Ornamental.
- 140800 FORMS, Continuous.
- 140850 FORMS, Display.
See Also: Mannequins.
- 140900 FORMS, Manifold and Fan Fold Interfolded.
- 140950 FORMS, One-Time Carbon Snap-Out Sets, etc.
- 141100 FORMS AND SHAPES, Wire and Strip Steel.
- 141150 FOUNDATION CONTRACTORS.
- 141200 FOUNDERS, Brass.
See: Castings, Aluminum, Brass, Bronze or Copper.
- 141250 FOUNDERS, Iron.
See: Castings, Iron.
- 141300 FOUNDRY EQUIPMENT.
- 141350 FOUNDRY SUPPLIES.
- 141400 FOUNTAIN SUPPLIES.
See Also: Fruits, Fountain; Syrup, Fruit.
- 141450 FOUNTAINS, Display.
- 141500 FOUNTAINS, Drinking.
- 141600 FRAMES, Bag and Purse.
- 141650 FRAMES, Door.
See: Wood Millwork. Door Frames (5).

- 141700 **FRAMES, Door, Steel.**
See Also: Doors.
- 141750 **FRAMES, Furniture.**
- 141900 **FRAMES, Mirror.**
- 141950 **FRAMES, Picture.**
See Also: Mouldings, Picture.
- 142000 **FRAMES, Window.**
See: Wood Millwork. Window Frames (2).
- 142050 **FRAMES, Wire, Lamp Shades.**
- 142100 **FRAMEWORK, Steel.**
See: Steelwork, Fabricated and Structural.
- 142150 **FRAMING, Metal, Slotted.**
- 142170 **FREEZERS, Home, Farm or Commercial.**
See Also: Cabinets, Frozen Food.
- 142200 **FRICTIONS, Paper, Iron or Fibre.**
- 142250 **FRIEZES.**
See: Cloth. Frieze (12).
- 142300 **FRINGES.**
See: Cords, Tassels and Fringes.
- 142350 **FROGS, Braid (Trimming and Fastening).**
See: Trimmings; Fasteners.
- 142400 **FROGS, Railway.**
- 142450 **FROGS, Railway, Manganese.**
- 142470 **FRUIT, Aseptic Packed.**
- 142500 **FRUIT, Canned./010Apples (1),020Applesauce (2),
030Fruit Pie Filling (3),040Apricots (4),
050Blueberries (5),060Cherries (6),070Fruit Salad or
Cocktail (7),080Grapefruit (8),090Grapes (9),
100Loganberries (10),110Peaches (11),120Pears
(12),130Pineapple (13),140Plums (14),
150Raspberries (15),160Rhubarb (16),
170Strawberries (17),180Prunes (18),
190Blackberries (19),200Crabapples (20).**
- 142550 **FRUIT, Crystallized and Glace.**
- 142600 **FRUIT, Dehydrated.**
See Also: Apples, Evaporated and Dehydrated.
- 142650 **FRUIT JUICES.**
See: Juices, Fruit.
- 142700 **FRUITS, Fountain.**
- 142750 **FRUITS, Frozen.**
- 142800 **FRYERS for Deep Fat.**
- 142820 **FUEL, Aviation.**
- 142830 **FUEL, Diesel.**
- 142850 **FUEL, Turbine.**
- 142900 **FUELING SYSTEMS, Airport.**
- 142950 **FUMIGANTS.**
- 143000 **FUNERAL DIRECTORS' SUPPLIES.**
- 143050 **FUNGICIDES.**
- 143100 **FUNNELS.**
- 143200 **FUR DRESSERS, DYERS AND CLEANERS.**
See Also: Dressers and Dyers, Fur and Skin.
- 143250 **FUR, Mouton (Processed Lamb).**
- 143270 **FURNACES, Assay.**
- 143280 **FURNACES, Coal Fired.**
- 143300 **FURNACES, Cupola Blast.**
- 143350 **FURNACES, Electric.**
- 143400 **FURNACES, Enamelling (Gas, Oil, Electric).**
- 143450 **FURNACES, Evaporating.**
- 143470 **FURNACES, Fluidized Bed.**
- 143500 **FURNACES, for Heat Treating.**
See Also: Furnaces, Oil; Furnaces, Electric.
- 143600 **FURNACES, Gas.**
- 143650 **FURNACES, Hot Water Heating.**
See: Boilers, Steam and Hot Water Heating; Heaters
and Heating Apparatus, Hot Water and Steam.
- 143700 **FURNACES, Oil.**
See Also: Burners, Oil; Oil Burning Apparatus.
- 143750 **FURNACES, Pipeless. (Warm Air).**
- 143850 **FURNACES, Salt Bath.**
- 143900 **FURNACES, Smelting.**
- 143910 **FURNACES, Vacuum.**
- 143950 **FURNACES, Warm Air Heating.**
- 144000 **FURNACES, Water Cooled.**
- 144020 **FURNACES, Wood Fired.**
- 144050 **FURNITURE, Art./010Period Design (1),020Special (2).**
- 144100 **FURNITURE, Barbers' and Beauty Parlour.**
- 144150 **FURNITURE, Bedsitting, Dual Purpose.**
See Also: Couches.
- 144200 **FURNITURE, Built-in.**
- 144250 **FURNITURE, Cafe or Restaurant.**
- 144300 **FURNITURE, Camp.**
- 144350 **FURNITURE, Children's.**
- 144400 **FURNITURE, Church.**
See Also: Seating, Arena, Church, School, Stadium,
Theatre and Assembly Hall.
- 144410 **FURNITURE, Computer.**
- 144430 **FURNITURE, Dimension Stock or Components.**
- 144450 **FURNITURE, Garden and Patio.**
- 144500 **FURNITURE, Hospital and Laboratory.**
- 144550 **FURNITURE, Household./010Bedroom (1),011Breakfast-
Room (1a),020Den, Library, Living-Room (2),
030Dining-Room (3),040Upholstered, Sitting-Room,
Drawing-Room (4),050Hall (5),060Dinette (6).**
- 144600 **FURNITURE, Lawn and Porch.**
See Also: Benches, Lawn and Park.
- 144650 **FURNITURE, Metal.**
See: Furniture, Steel, Chromium-Plated Steel, etc.
- 144700 **FURNITURE, Motel, Hotel, etc.**
- 144750 **FURNITURE NOVELTIES.**
- 144800 **FURNITURE, Office.**
See Also: individual headings.
- 144850 **FURNITURE, Rattan and Willow.**
- 144900 **FURNITURE, Restaurant.**
See: Furniture, Cafe or Restaurant.
- 144950 **FURNITURE, School, Library, Institutional, etc.**
- 145000 **FURNITURE SHOES, Sliding.**
- 145050 **FURNITURE, Steel, Chromium-Plated Steel, etc.**
- 145100 **FURNITURE, Unpainted.**
- 145150 **FURNITURE, Upholsterers'.**
See: Frames, Furniture.
- 145200 **FURNITURE, Wrought Iron.**
- 145250 **FURS.**
See Also: individual headings, Muffs and Stoles, Fur;
Coats, Fur.
- 145300 **FUSE CONNECTORS.**
- 145350 **FUSES, Aircraft, Automotive and Radio.**
- 145400 **FUSES, Cartridge.**
- 145450 **FUSES, Current Limiting.**
- 145500 **FUSES, Electric.**
- 145550 **FUSES, Electric, Renewable, (N. E. Code).**
- 145600 **FUSES, Electrical, Power Distribution.**
- 145650 **FUSES, Safety and Ignition.**
- 145660 **FUTONS.**
- 145680 **GABIONS.**
- 145800 **GALVANIZED IRON GOODS.**
See: Sheet Metal Work.
- 145850 **GALVANIZERS.**
- 145900 **GALVANOMETERS.**
See: Instruments, Electrical.
- 146000 **GAMES.**
- 146050 **GAMES, Cardboard.**
- 146100 **GAMES, Electronic.**
- 146150 **GANGS, Straight Line and Circular (Sawmill).**
See: Saws, Machine. Gang (5).
- 146180 **GANTRIES.**
- 146200 **GARAGE EQUIPMENT.**
- 146250 **GARAGES OR HANGARS, Prefabricated, Metal, Wood,
etc.**
- 146350 **GARNET, Paper and Cloth.**
- 146400 **GARNETTING, Textile.**

- 146450 **GARTER AND SUSPENDER METALS.**
See: Suspender Trimmings, Metal.
- 146500 **GARTERS.**
- 146550 **GAS, Acetylene, Oxygen, Hydrogen, etc.**
See: Specific Headings.
- 146600 **GAS ANALYSIS SYSTEMS.**
- 146650 **GAS BURNERS.**
See: Burners, Gas.
- 146750 **GAS, Cooking, Heating, etc.**
See Also: Butane; Propane.
- 146800 **GAS MEASURING APPARATUS.**
- 146825 **GAS, Natural.**
- 146850 **GAS PRODUCING EQUIPMENT.**
See: Producing Equipment for Oxygen, Nitrogen, Ammonia, Hydrogen, etc.
- 146900 **GASES, Anaesthetic (Nitrous Oxide, Carbon Dioxide, Oxygen Mixtures).**
- 146910 **GASES, Industrial.**
- 146920 **GASES, Rare.**
- 146950 **GASKET TUBING.**
- 147000 **GASKETS.**/010Asbestos (1),011Cork (1a),020Composition (2),030Corrugated Copper, Monel, Steel, Brass and Lead, Plain or Asbestos Cord Filled (3),031Corrugated or Plain Sheet Asbestos Packing (3a),040Lead (4),050Leather (5),060Pulpboard (6),070Refrigerator (7),080Rubber (8),090Steel or Copper Asbestos Boiler (9),100Spiral Wound (10),110Tan Fibre (11),120Drum (12),130Automotive (13),140Plastic (14),141Polyurethane (14a),150Flange (15),160Heat Exchanger (16),170Boiler (17).
- 147100 **GASOLINE.**
- 147150 **GATES, Collapsible, Metal.**
- 147200 **GATES, Ore Bin.**
- 147300 **GATES, Regulating, Hydraulic.**
See: Steelwork, Fabricated and Structural.
- 147350 **GATES, Sluice.**
- 147500 **GATES, Wire and Steel.**
- 147550 **GATES, Wrought Iron.**
- 147600 **GAUGE COCKS, Standard.**
- 147700 **GAUGES, Draft.**
- 147750 **GAUGES, Measuring.**
- 147800 **GAUGES.**/010Pressure and Vacuum for Air (1),020Ammonia (2),030Oil (3),040Steam (4),050Water (5).
- 148000 **GAUGES, Recording and Indicating.**
- 148050 **GAUGES, Snap, Ring, Plug.**
- 148100 **GAUGES, Tank, Liquid Level.**
- 148200 **GAUGES, Tire Pressure.**
- 148250 **GAUNTLETS.**
See: Gloves; Mitts.
- 148300 **GAUZE, Platinum, for Catalytic Purposes.**
- 148400 **GEAR BLANKS.**
- 148420 **GEAR BOXES.**
See: Speed Reducer Gear Units.
- 148450 **GEAR CUTTERS AND HOBS.**
See: Cutters, Milling; Hobs, Thread Milling (High Speed).
- 148500 **GEAR MOTORS.**
See: Speed Reducers, Motorized.
- 148550 **GEAR UNITS.**
See: Speed Reducer Gear Units.
- 148600 **GEARS, Agricultural Implement.**
- 148650 **GEARS, Automobile.**
- 148700 **GEARS, Bevel.**
- 148750 **GEARS, Cast Iron, etc.**
- 148800 **GEARS, Composition.**
See: Gears, Silent, Non-Metallic.
- 148850 **GEARS, Herringbone and Helical.**
- 148900 **GEARS, Machine, Cut and Dressed.**
- 148950 **GEARS, Rawhide.**
See: Gears, Silent, Non-Metallic.
- 149050 **GEARS, Silent, Non-Metallic.**
- 149100 **GEARS, Spur, Worm and Spiral.**
- 149150 **GEARS, Steel (Cast, Forged, etc.).**
- 149200 **GEARS, Steering.**
- 149250 **GEIGER-MUELLER COUNTERS, TUBES, etc.**
See: Instruments, Radioactivity Measuring.
- 149300 **GELATINE, Edible.**
- 149350 **GELATINE, Inedible.**
- 149400 **GENERATOR SETS.**/010Diesel Electric (1),020Gasoline Electric (2),030Gas Electric (3),040Motor, Electric (4).
- 149450 **GENERATORS, Acetylene Gas.**
- 149500 **GENERATORS, Atmosphere.**
- 149600 **GENERATORS, Electric, Steam.**
- 149670 **GENERATORS OR ALTERNATORS, Electric.**
- 149700 **GENERATORS, Oxygen, Hydrogen, Nitrogen, etc.**
See: Producing Equipment for Oxygen, Nitrogen, Ammonia, Hydrogen, etc.; Hydrogen Gas Plants.
- 149750 **GENERATORS, Steam.**
- 149770 **GENERATORS, Thermoelectric.**
- 149800 **GENERATORS, Ultra Short Wave, Electro-Medical).**
- 149850 **GENERATORS, Vinegar.**
- 149900 **GENERATORS, Water Wheel and Engine Driven.**
- 149950 **GERMICIDES.**
See: Disinfectants.
- 150000 **GIFT WRAPPINGS.**
See: Wrappings, Gift.
- 150050 **GILDING, Card and Book Edge.**
See: Gold Stamping.
- 150100 **GIMPS, Furniture.**
- 150150 **GIN.**
- 150200 **GINGER ALE.**
See: Beverages. (Soft Drinks), Bottled, Canned, etc.
- 150250 **GINGER, Preserved and Crystallized.**
- 150300 **GIRDERS.**
See: Steelwork, Fabricated and Structural.
- 150350 **GIRDLES.**
See Also: Corsets and Foundation Garments.
- 150400 **GLANDULAR PRODUCTS.**
- 150500 **GLASS, Art and Prismatic.**
- 150550 **GLASS BENDING.**
- 150600 **GLASS, Bevelled, Silvered or Decorative.**
- 150630 **GLASS BLOWING.**
- 150650 **GLASS, Chipped.**
- 150700 **GLASS.**/010Climate Control (1),020Coated/Reflective (2),030Plate and Sheet (3),040Window (4).
- 150750 **GLASS, Fibrous.**
- 150800 **GLASS, Ground.**
- 150830 **GLASS HANDLING EQUIPMENT.**
- 150850 **GLASS, Laminated.**
See: Glass, Safety, Laminated and Tempered.
- 150900 **GLASS, Leaded.**
- 151000 **GLASS, Safety, Laminated and Tempered.**
- 151050 **GLASS, Sand Blasted and Enamelled.**
- 151100 **GLASS, Sealed Window Unit.**
- 151200 **GLASS, Stained.**
- 151300 **GLASSES, Clock (Convex).**
- 151350 **GLASSES, Gauge.**
- 151370 **GLASSES, Sun.**
- 151380 **GLASSWARE, Ceramic, Gold and Silver Decorated.**
- 151600 **GLASSWARE, Hotel, Restaurant, etc.**
- 151650 **GLASSWARE, Pressed and Blown.**
- 151670 **GLASSWARE, Scientific and Pharmaceutical.**
- 151700 **GLASSWARE, Table.**
- 151750 **GLAUBER SALTS.**
- 151800 **GLAZING COMPOUNDS.**
- 151830 **GLAZING TAPES.**

- 151850 **GLOVE FASTENERS.**
See: Fasteners, Snap for Apparel and Equipment, etc.
- 151900 **GLOVES, Canvas and Jersey.**
- 151950 **GLOVES, Cotton.**
- 152000 **GLOVES, Fabric, Chamoisette, Silk, Nylon, etc.**
- 152050 **GLOVES, Fur.**
- 152100 **GLOVES, Golfing.**
- 152150 **GLOVES, Horsehide.**
- 152200 **GLOVES, Knitted.**
- 152250 **GLOVES, Leather.**
- 152300 **GLOVES, Leather, Fine.**
- 152350 **GLOVES, Leather Trimmed.**
- 152400 **GLOVES, Plastic.**
- 152450 **GLOVES, Plastic Coated.**
- 152500 **GLOVES, Rubber.**
- 152550 **GLOVES, Rubber, Acid and Industrial.**
- 152600 **GLOVES, Rubberized Cotton.**
- 152650 **GLOVES, Sporting, Baseball, Boxing, Hockey, Lacrosse, etc.**
- 152700 **GLOVES, Steel Studded.**
- 152750 **GLOVES AND MITTS, Asbestos.**
- 152800 **GLUCOSE.**
- 152850 **GLUE.**
See Also: Adhesives.
- 152900 **GLUE, Animal.**
- 152950 **GLUE, Casein.**
- 153000 **GLUE, Flexible.**
- 153050 **GLUE, Liquid, Fish.**
- 153150 **GLUE, Mineral.**
- 153200 **GLUE ROOM APPLIANCES.**
- 153250 **GLUE STOCK.**
- 153300 **GLUE, Synthetic Resin.**
- 153350 **GLUE, Vegetable.**
- 153360 **GLUE, Woodworking**
- 153450 **GLUTEN.**
See: Wheat Gluten.
- 153500 **GLYCERIDES.**
- 153550 **GLYCERINE.**
- 153600 **GLYCERYL ETHERS.**
See: Ethers.
- 153650 **GLYCERYL, Mono-Stearate.**
- 153700 **GLYCERYL, Oleate.**
- 153800 **GLYCOL ETHERS.**
- 153850 **GLYCOLS.**
- 153900 **GO-CARTS, Folding.**
See: Carriages, Baby, Wood, Fibre and Metal.
- 153950 **GO-KARTS.**
- 154000 **GOGGLES, Safety.**
- 154100 **GOLD.**
- 154150 **GOLD, Chloride of.**
- 154200 **GOLD CYANIDE.**
- 154300 **GOLD, Filled.**
- 154350 **GOLD LEAF, PLATE OR FOIL.**
- 154400 **GOLD STAMPING.**
- 154450 **GOLF CLUB HEAD COVERS.**
- 154500 **GOLF CLUBS.**
- 154550 **GOVERNORS, Steam Pump.**
- 154560 **GOVERNORS, Truck Engine.**
- 154600 **GOWNS AND CAPS, Legal and Academic.**
- 154620 **GRABS.**
- 154650 **GRADERS, Egg.**
See: Scales, Egg-Grading.
- 154700 **GRADERS, Grain.**
- 154750 **GRADERS, Road.**
- 154800 **GRAIN CLEANERS.**
See Also: Fanning Mills.
- 154850 **GRAIN LOADERS.**
- 154870 **GRAIN PROBES.**
- 154900 **GRAINS, Brewers'.**
See: Brewers' Grains, Dried.
- 155000 **GRANARIES, Steel.**
- 155050 **GRANDSTANDS, Portable.**
See: Bleachers and Grandstands, Sectional, Knockdown, etc.
- 155100 **GRANITE BUILDING MATERIAL.**
- 155120 **GRANULATORS.**
- 155150 **GRANULATORS, Rotary, Cereal.**
See: Machinery, Cereal Mill.
- 155200 **GRAPE JUICE.**
- 155260 **GRAPHIC ARTS SUPPLIES.**
See Also: Specific Headings.
- 155300 **GRAPHITE.**
- 155350 **GRAPHITE, Powdered.**
See: Powder, Graphite.
- 155400 **GRASS OR SHRUBBERY, Artificial.**
- 155450 **GRATE BARS, Boiler.**
- 155500 **GRATE BARS, Shaking.**
- 155600 **GRATES, Flat.**
See: Grate Bars, Boiler.
- 155700 **GRATES AND GRATE BASKETS.**
See Also: Fireplace Furnishings.
- 155750 **GRATINGS, Aluminum Floor.**
- 155800 **GRATINGS, Brass.**
See: Grille Work, Metal, Aluminum, Brass, Bronze, Iron, Steel, Wire, etc.
- 155820 **GRATINGS, Expanded Metal.**
- 155830 **GRATINGS, Fiberglass.**
- 155850 **GRATINGS, Steel Floor.**
See Also: Flooring, Steel.
- 155900 **GRATINGS, Window.**
See: Guards, Wire and Iron.
- 155950 **GRAVEL, for Concrete and Roofing.**
- 156000 **GRAVY, Canned.**
- 156050 **GREASE EQUIPMENT, Storage and Dispensing.**
- 156100 **GREASE FITTINGS.**
- 156150 **GREASE, Lubricating.**
- 156300 **GREASES, Baking Pan, for Bakeries, etc.**
- 156350 **GREENHOUSE MATERIAL, Structural.**
- 156400 **GREENHOUSES.**
- 156450 **GREETING CARDS.**
See: Cards, Greeting, All Occasion (1).
- 156500 **GRIDDLES, Electric or Gas.**
See: Cooking Apparatus, Electric or Gas.
- 156550 **GRILLE WORK, Metal, Aluminum, Brass, Bronze, Iron, Steel, Wire, etc.**
- 156600 **GRILLES, Elevator.**
See: Elevator Enclosures and Cabs.
- 156650 **GRILLES, Wire, Aluminum, Bronze, Iron, Steel, etc.**
- 156700 **GRILLES, Wood.**
- 156750 **GRILLS, Electric.**
- 156800 **GRINDER PLATES.**
- 156850 **GRINDERS, Belt.**
- 156900 **GRINDERS, Bench.**
- 156950 **GRINDERS, Bone and Garbage.**
- 157000 **GRINDERS, Coffee.**
- 157050 **GRINDERS, Column, Pedestal, Bench.**
- 157100 **GRINDERS, Cylindrical.**
- 157150 **GRINDERS, Electric, Bench and Pedestal.**
- 157200 **GRINDERS, Emery, Corundum, etc.**
See: Wheels, Grinding.
- 157250 **GRINDERS, Grain and Feed.**
- 157300 **GRINDERS, Knife and Tool.**
- 157350 **GRINDERS, Meat.**
See: Choppers, Meat (Hand and Electric).
- 157400 **GRINDERS, Paint and Ink.**
- 157450 **GRINDERS, Pneumatic.**
- 157500 **GRINDERS, Roll.**
- 157550 **GRINDERS, Wood Pulp.**
- 157600 **GRINDERS, Wood Pulp, Stone.**
See: Pulpstone.

- 157610 **GRINDING MEDIA.**
See: Compounds, Cutting and Grinding.
- 157630 **GRINDING, Thread and Form.**
- 157650 **GRINDING WHEELS.**
See: Wheels, Grinding.
- 157900 **GRITS, Brewers'.**
- 157950 **GRITS, Poultry.**
- 158000 **GROMMETS, Plain and Spur Tooth.**
- 158050 **GROMMETS, Rubber, Fabric and Metallic.**
- 158100 **GROMMETS, Soft, Rubber.**
- 158150 **GROUND DETECTORS.**
- 158200 **GROUNDING DEVICES, Electric.**
- 158230 **GROUNDING RODS.**
- 158240 **GROUND SHEETS.**
- 158250 **GROUTING COMPOUNDS.**
- 158300 **GUARDS, Electric Fan & Heater.**
- 158350 **GUARDS, Guy Wire.**
- 158400 **GUARDS, Highway, for Protecting Danger Points.**
- 158450 **GUARDS, Wire and Iron.**
- 158470 **GUIDES, Chain.**
- 158500 **GUIDES, Pipe.**
- 158600 **GUIDES, Valve.**
- 158625 **GUIDES, Web.**
- 158650 **GUITARS.**
See: Musical Instruments.
- 158700 **GUM for Cellophane and Transparent Papers.**
- 158750 **GUM, Cellulose.**
- 158800 **GUM, Chewing.**
- 158850 **GUM, Core.**
- 158870 **GUM, Envelope.**
- 158900 **GUM, Padding.**
- 158950 **GUM, Roof.**
- 159000 **GUMMERS, Saw.**
See: Saw Gummers.
- 159100 **GUNPOWDER.**
See: Explosives.
- 159200 **GUNS, Air, Blow.**
- 159250 **GUNS, Caulking or Sealants.**
- 159280 **GUNS, Clay, Blast Furnace.**
- 159300 **GUNS, Grease.**
- 159350 **GYMNASIUM EQUIPMENT.**
See Also: Mats, Gymnasium.
- 159400 **GYPSUM BOARD.**
- 159450 **GYPSUM, Crude and Pure White.**
- 159500 **GYPSUM, Crushed.**
- 159570 **HAIR DRESSINGS AND SPRAYS.**
See: Toilet Preparations.
- 159750 **HALTERS.**
- 159800 **HALTERS, Rope.**
- 159850 **HAMMER MILLS.**
See Also: Grinders, Grain and Feed.
- 159900 **HAMMERS.**
- 159950 **HAMMERS, Hydraulic, Pile.**
- 160000 **HAMMERS, Lumbermen's Log-Stamping.**
- 160050 **HAMMERS, Piano.**
See: Piano Hammers.
- 160100 **HAMMERS, Pneumatic, Chipping, Caulking, Scaling, Riveting.**
- 160150 **HAMMERS, Pulverizer.**
- 160250 **HAMMERS, Rawhide.**
See: Mallets, Rawhide.
- 160300 **HAMMOCKS.**
- 160350 **HAMPERS, Clothes.**
See Also: Baskets.
- 160400 **HAMPERS, Fruit and Vegetable.**
- 160450 **HAMS.**
See: Packers. Bacon and Ham (1).
- 160500 **HANDBAGS, Ladies'.**
See: Bags, Leather, Vinyl, etc. Ladies' Hand (2); Purses and Wallets.
- 160550 **HANDKERCHIEFS, Plain and Fancy.**
- 160600 **HANDLE BARS, Bicycle.**
- 160650 **HANDLES, Adze, Axe, Hatchet and Hammer.**
- 160700 **HANDLES, Bag.**
- 160750 **HANDLES, Broom.**
- 160800 **HANDLES, Brush.**
- 160850 **HANDLES, Chest.**
- 160900 **HANDLES, Chisel and File.**
See: Handles, Tool, etc.
- 160950 **HANDLES, Coffin and Casket.**
See: Hardware, Coffin and Casket.
- 161000 **HANDLES, Door, Metal.**
- 161100 **HANDLES, Fibre or Composition.**
- 161150 **HANDLES, Fork, Hoe and Rake.**
- 161200 **HANDLES, Hard Rubber.**
- 161250 **HANDLES, Machine.**
- 161300 **HANDLES, Mop.**
- 161350 **HANDLES, Pail.**
- 161400 **HANDLES, Plastic.**
- 161500 **HANDLES, Shovel.**
- 161550 **HANDLES, Sledge, Pick, Maul, Canthook and Peavy.**
- 161600 **HANDLES, Soldering, Copper.**
- 161650 **HANDLES, Tool, etc.**
- 161750 **HANDLES, Wood, Small, Plain and Enamelled.**
- 161800 **HANGARS, Airplane.**
See: Garages or Hangars, Prefabricated, Metal, Wood, etc.
- 161850 **HANGERS, Cable.**
- 161900 **HANGERS, Clothes.**
- 161950 **HANGERS, Conveyor.**
- 162050 **HANGERS, Joist and Wall.**
- 162100 **HANGERS, Pipe.**
- 162150 **HANGERS, Shafting.**
- 162250 **HANGERS, Trolley.**
- 162300 **HARD RUBBER SPECIALTIES.**
- 162350 **HARDBOARD.**
- 162400 **HARDENER, Concrete Floor.**
See Also: Finishes, Concrete.
- 162450 **HARDWARE, Abattoir.**
See: Abattoir Equipment, Hooks, Travellers, etc.
- 162500 **HARDWARE, Automobile.**
- 162550 **HARDWARE, Awning.**
- 162600 **HARDWARE, Builders'.**
- 162750 **HARDWARE, Coffin and Casket.**
See Also: Mountings, Coffin and Casket.
- 162800 **HARDWARE, Concrete Form.**
See: Hardware and Accessories, Concrete Form.
- 162850 **HARDWARE, Drapery.**
- 162900 **HARDWARE, Fire Door.**
- 162950 **HARDWARE, Furniture or Cabinet Makers'.**
- 163000 **HARDWARE, Garage Door.**
- 163070 **HARDWARE, Marine.**
- 163100 **HARDWARE, Piano.**
See: Piano Hardware.
- 163150 **HARDWARE, Pole Line.**
See: Pole Line Material.
- 163200 **HARDWARE, Power Line.**
- 163350 **HARDWARE, Saddlery and Harness.**
- 163400 **HARDWARE, Showcase.**
- 163450 **HARDWARE, Sliding Door.**
- 163500 **HARDWARE SPECIALTIES.**
- 163550 **HARDWARE, Trunk and Luggage.**
- 163600 **HARDWARE AND ACCESSORIES, Concrete Form.**
- 163650 **HARNESS.**
- 163660 **HARNESS, Computer.**
- 163700 **HARNESS, Dog.**
- 163750 **HARNESS, Ski and Snowshoe.**
- 163800 **HARROW CARTS.**
- 163850 **HARROWS./010Disc (1),020Drag (2),030Spike-Tooth (3),040Spring-Tooth (4).**

- 163900 **HARVESTERS, Combine.**
See: Combines (Combined Harvester and Thresher).
- 163950 **HASPS AND STAPLES.**
- 164000 **HASSOCKS.**
- 164050 **HATCHES, Roof.**
- 164100 **HATS, Felt, Men's.**
- 164150 **HATS, Felt, Women's.**
- 164200 **HATS, Fur.**
- 164300 **HATS, Oiled.**
See: Hats, Waterproof.
- 164350 **HATS, Ready-to-Wear.**
- 164400 **HATS, Rubber.**
See: Hats, Waterproof.
- 164450 **HATS, Safety, for Miners, etc.**
- 164500 **HATS, Straw, Men's.**
- 164550 **HATS, Straw, Women's.**
- 164600 **HATS, Waterproof.**
- 164650 **HAULERS, Lobster Trap.**
- 164700 **HAWSERS, Wire Rope.**
See Also: Ropes, Wire.
- 164800 **HAY AND GRAIN UNLOADERS, Forks, Slings, etc.**
- 164850 **HEADBOARDS.**
- 164900 **HEADERS, Pipe, Welded.**
- 164950 **HEADGEAR, Children's.**
- 165000 **HEADING.**
See Also: Cooperage Stock.
- 165050 **HEADS, Exhaust.**
- 165100 **HEADS, Tank or Boiler, Flanged and Dished.**
- 165120 **HEADSETS.**
- 165150 **HEARING AIDS.**
- 165200 **HEAT EXCHANGERS.**
See: Exchangers, Heat.
- 165210 **HEAT PIPES.**
- 165220 **HEAT PUMPS.**
- 165240 **HEAT RECOVERY SYSTEMS.**
- 165245 **HEAT SINKS.**
- 165250 **HEAT TREATING EQUIPMENT.**
See Also: Furnaces for Heat Treating.
- 165300 **HEAT TREATMENT, Steel.**
- 165350 **HEATERS, Air Tight.**
- 165400 **HEATERS, Asphalt.**
See: Kettles, Tar, with or without Crane Attachment.
- 165450 **HEATERS, Automobile.**
- 165500 **HEATERS, Automobile or Aircraft Engine, Electric.**
- 165530 **HEATERS, Band.**
- 165550 **HEATERS, Baseboard.**
- 165600 **HEATERS, Blast.**
See Also: Elements, Blast Heater.
- 165650 **HEATERS, Car.**
See Also: Heating Systems, Vapor, for Cars.
- 165700 **HEATERS, Convection.**
See Also: Radiators, Concealed.
- 165750 **HEATERS, De-aerating.**
- 165760 **HEATERS, Direct Fired.**
- 165770 **HEATERS, Drum.**
- 165780 **HEATERS, Duct.**
- 165800 **HEATERS, Electric.**
- 165850 **HEATERS, Feed Water.**
- 165900 **HEATERS, Gas.**
- 165930 **HEATERS, Glue.**
- 165950 **HEATERS, Immersion.**
- 166000 **HEATERS, Induction.**
- 166030 **HEATERS, Industrial.**
- 166050 **HEATERS, Infra-Red.**
- 166100 **HEATERS./010Kitchen (1),020Cabinet (2),030Quebec (3). (Coal or wood).**
- 166150 **HEATERS, Oil, Gasoline.**
- 166225 **HEATERS, Plenum.**
- 166250 **HEATERS, Portable Construction.**
- 166260 **HEATERS, Quartz.**
- 166280 **HEATERS, Strip.**
- 166290 **HEATERS, Surface Asphalt.**
- 166300 **HEATERS, Tank, Self-Sinking.**
- 166310 **HEATERS, Tubular.**
- 166350 **HEATERS, Unit.**
See: Unit Heaters.
- 166400 **HEATERS, Wall Vent.**
- 166450 **HEATERS, Water./010Coal (1),020Electric (2),030Gas (3),040Indirect (4),050Oil (5),060Wood (6).**
- 166500 **HEATERS AND HEATING APPARATUS, Hot Water and Steam.**
- 166550 **HEATING APPARATUS, Warm Air.**
See Also: Furnaces, Warm Air Heating.
- 166600 **HEATING APPLIANCES, Electric.**
See: Ranges, Electric; Radiators, Electric; Electrical Heating Goods; Heaters, Electric.
- 166650 **HEATING PANELS.**
See: Panels, Heating, Solar.
- 166700 **HEATING SYSTEMS, Fan or Hot Blast.**
- 166720 **HEATING SYSTEMS, Solar.**
- 166750 **HEATING SYSTEMS, Transit Car.**
- 166850 **HECTOGRAPH COMPOSITION.**
- 166950 **HEELBOARD.**
See: Paperboards. Heel (13).
- 167000 **HEELS, Leather.**
- 167050 **HEELS, Plastic.**
- 167100 **HEELS, Soles or Soling, Rubber or Plastic.**
- 167150 **HEELS, Wooden.**
- 167200 **HELICOPTERS.**
- 167250 **HELIUM.**
- 167350 **HELMETS, Football, Hockey, etc.**
- 167400 **HELMETS, Sandblast, Leather, Canvas or Steel.**
- 167450 **HEPTENE.**
- 167470 **HERBICIDES.**
See: Chemicals, Agricultural.
- 167500 **HERBS, Culinary.**
- 167550 **HERRING, Canned.**
See: Fish, Canned. Herring (2).
- 167600 **HERRING, Salt.**
See: Fish, Dry Salted.
- 167650 **HEXAMETHYLENE DIAMINE.**
- 167670 **HEXAMETHYLENE TETRAMINE.**
- 167690 **HEXANE.**
- 167700 **HIDES.**
- 167750 **HIGH TENSION EQUIPMENT.**
See: Pole Line Material.
- 167800 **HINGES, Bronze and Brass.**
- 167850 **HINGES, Butt, Blind, Door, Floor, Screw, Hook, Spring, Strap, Tee, etc.**
- 167900 **HINGES, Cabinet.**
- 168000 **HINGES, Continuous.**
- 168100 **HITCHES.**
- 168150 **HOBBYCRAFT.**
- 168200 **HOBS, Gear and Spline.**
- 168250 **HOBS, Thread Milling (High Speed).**
- 168300 **HOCKEY PADS.**
- 168350 **HOCKEY PUCKS.**
- 168400 **HOCKEY STICKS.**
- 168450 **HOES, Back and Trench.**
See: Cranes and Shovels, Power, Crawler, Truck or Carrier Mounted.
- 168550 **HOES, Garden, Field, Cultivator, Mortar, Grub.**
- 168650 **HOG FEED, Molasses.**
See: Feeds, Animal and Poultry; Molasses for Stock Food.
- 168700 **HOGS, Wood Waste.**
- 168750 **HOGSHEADS.**
See: Barrels; Kegs; etc.
- 168850 **HOISTING OUTFITS, for Ships.**

- 168900 **HOISTS.**/010Air (1),020Chain (2),030Friction and Gear (3),040Gasoline and Diesel (4),050Mining and Contractors' (5),070Trolley (7).
- 169000 **HOISTS, Ash.**
See Also: Machinery, Coal-handling.
- 169050 **HOISTS, Electric.**
- 169100 **HOISTS, Hand and Portable.**
- 169150 **HOISTS, Headgate and Stop Log.**
- 169200 **HOISTS, Hydraulic, for Automobiles and Trucks.**
- 169250 **HOISTS, Logging, Diesel.**
- 169300 **HOISTS, Skip.**
- 169350 **HOISTS, Stop Log.**
See: Hoists, Headgate and Stop Log; Winches, Stop Log, Headgate, Sluice Gate.
- 169400 **HOLDERS, Card, Transparent.**
- 169450 **HOLDERS, Copy.**
- 169500 **HOLDERS, Door.**
- 169550 **HOLDERS, Electrode.**
- 169650 **HOLDERS, Nameplate, Sign, etc.**
- 169750 **HOLDERS, Window.**
- 169880 **HOLLOW-WARE, Aluminum.**
See: Aluminum Ware.
- 170000 **HOLLOW-WARE, Silver Plated and Nickel Plated.**
- 170050 **HOLLOW-WARE, Sterling Silver, Electroplate and Copper.**
- 170100 **HOLSTERS, Pistol and Revolver.**
- 170150 **HOMESPUNS.**
See: Cloth. Homespun (13).
- 170250 **HONES AND HONING MACHINES.**
- 170300 **HONEY.**
- 170450 **HOODS, Ventilating, Range.**
- 170500 **HOODS AND FITTINGS, Dust Collecting.**
See: Fan and Exhaust Systems.
- 170600 **HOOKS, Boom.**
- 170650 **HOOKS, Brass, Small.**
- 170750 **HOOKS, Chain.**
- 170800 **HOOKS, Cornice and Screw.**
See: Screw Hooks and Eyes.
- 170900 **HOOKS, Forged.**
- 170950 **HOOKS, Gate.**
- 171050 **HOOKS, Hat and Coat.**
- 171130 **HOOKS, Mirror and Picture.**
- 171140 **HOOKS, Pegboard.**
- 171145 **HOOKS, Pintle.**
- 171150 **HOOKS, Pulp.**
- 171300 **HOOKS AND EYES.**
- 171350 **HOOPS, Barrel and Keg.**
- 171450 **HOPPERS, Car.**
- 171500 **HOPPERS, Coal and Ore.**
See: Steelwork, Fabricated and Structural; Tanks, Steel, Elevated, Underground and Standing; Tanks, Welded; etc.
- 171530 **HOPPERS, Dump.**
- 171550 **HOPPERS, Steel.**
See: Steelwork, Fabricated and Structural; Tanks.
- 171600 **HOPS.**
- 171650 **HORMONES.**
See: Glandular Products.
- 171700 **HORSE FEED.**
See: Feeds, Animal and Poultry.
- 171800 **HORSEMEAT.**
- 171850 **HORSERADISH.**
- 171930 **HOSE ASSEMBLIES, Hydraulic.**
- 171950 **HOSE, Cotton, Rubber Lined.**
- 172000 **HOSE, Fire, Covered.**
- 172100 **HOSE, Fire, Unlined Linen.**
- 172150 **HOSE, Flexible, Metal.**
- 172200 **HOSE, Golf.**
- 172250 **HOSE, Half.**
See Also: Hosiery; Socks.
- 172270 **HOSE, Panty.**
- 172300 **HOSE, Plastic.**
- 172350 **HOSE (Rubber) Acid, Oil, Steam and Sand Blast.**
- 172400 **HOSE (Rubber or Plastic) Air, Fluid, Hydraulic, Pneumatic, Spray, Vacuum, Welding, etc.**
- 172450 **HOSE (Rubber or Plastic) Gasoline, Radiator, Air Line, etc.**
- 172500 **HOSE, Rubber, Wire-Wound, Marlin-Wound, Steel-Braided or Metal-Lined.**
- 172550 **HOSE, Shower.**
- 172600 **HOSE SUPPORTERS.**
- 172650 **HOSIERY, Athletic.**
- 172750 **HOSIERY, Children's.**
- 172800 **HOSIERY, Cotton, Lisle, etc.**
- 172850 **HOSIERY, Elastic.**
See: Stockings, Elastic.
- 173000 **HOSIERY, Nylon.**
- 173050 **HOSIERY, Rayon.**
- 173200 **HOSIERY STAMPS.**
- 173250 **HOSIERY, Worsted and Woollen.**
- 173300 **HOSPITAL APPLIANCES, Porcelain Enamelled.**
See: Tubs, Bath. Porcelain Enamelled (1); Tubs, Laundry, Porcelain Enamelled or Fiberglass.
- 173350 **HOSPITAL EQUIPMENT.**
- 173400 **HOSPITAL SUPPLIES.**
- 173450 **HOT PLATES, Electric or Gas.**
See Also: Cooking Apparatus, Electric or Gas.
- 173460 **HOT TUBS, Whirlpools and Spas.**
- 173500 **HOTEL AND RESTAURANT KITCHEN EQUIPMENT.**
- 173550 **HOUSEBOATS.**
- 173600 **HOUSECOATS.**
- 173650 **HOUSES AND COTTAGES, Prefabricated, Ready Cut or Factory-Built.**
- 173700 **HOUSEWARES, Plastic.**
- 173750 **HOUSINGS, Instrument.**
- 173760 **HOUSINGS, Transformer.**
- 173770 **HUBS.**
- 173800 **HUBS, Automobile and Trailer.**
- 173950 **HULLS, Semi-Finished.**
- 174000 **HUMIDIFIERS.**
See Also: Air Conditioning Equipment.
- 174050 **HYDRANTS.**
- 174150 **HYDRAULIC DEVICES AND EQUIPMENT.**
See Also: Cylinders, Hydraulic; Hose Assemblies, Hydraulic; Power Units, Hydraulic; Rams, Hydraulic and Other Specific Items.
- 174200 **HYDROCARBONS, Fluorinated.**
- 174250 **HYDROGEN.**
- 174300 **HYDROGEN CHLORIDE.**
- 174350 **HYDROGEN GAS PLANTS.**
See Also: Producing Equipment for Oxygen, Nitrogen, Ammonia, Hydrogen, etc.
- 174400 **HYDROGEN PEROXIDE.**
- 174500 **HYDROTROPES.**
- 174550 **HYGROMETERS.**
- 174650 **HYPOCHLORITE OF SODA.**
See: Sodium, Hypochlorite.
- 174700 **ICE, Artificial.**
- 174750 **ICE CREAM.**
- 174800 **ICE CREAM IMPROVER.**
- 174850 **ICE CREAM MIX (Ready to Freeze).**
- 174900 **ICE, Dry.**
See: Carbon Dioxide, Solid or Liquid.
- 174950 **ICINGS, Cake.**
- 175000 **IDLERS.**/010Anti-Friction (1),020Belt Conveyor (2).
- 175050 **IGNITION ACCESSORIES.**
- 175070 **IGNITORS.**
- 175100 **INCINERATORS.**
- 175150 **INCUBATORS AND BROODERS.**
- 175200 **INDEXES.**
- 175250 **INDICATOR POSTS.**
See Also: Valves, Underwriters'.

- 175300 **INDICATORS, Dial, Electronic, Mechanical and Vertical Scale.**
- 175380 **INDICATORS, Sight Flow.**
- 175450 **INDIUM.**
- 175500 **INDUCTORS.**
- 175530 **INDUSTRIAL SUPPLIES.**
- 175550 **INFUSORIAL EARTH.**
See: Silica.
- 175600 **INGOTS, Aluminum.**
- 175650 **INGOTS, Aluminum (Reclaimed).**
- 175750 **INGOTS, Brass.**
- 175800 **INGOTS, Bronze.**
- 175850 **INGOTS, Copper.**
See: Copper, Electrolytic, Ingots, Slabs, Bars, Cakes, Billets, etc.
- 175900 **INGOTS, Lead.**
See: Lead, Pig (Refined).
- 175950 **INGOTS, Magnesium.**
- 176000 **INGOTS, Phosphor Bronze, Copper, Copper Tin.**
- 176030 **INGOTS, Steel.**
- 176050 **INHIBITORS, Corrosion.**
- 176100 **INHIBITORS, Mould.**
- 176200 **INK, Beef Branding.**
- 176250 **INK, Drawing.**
- 176300 **INK, for Duplicating Machines.**
- 176350 **INK, Edge, for Shoes.**
- 176400 **INK, Flexographic (Aniline).**
- 176450 **INK, Graphic Meter.**
- 176500 **INK, Hectograph.**
- 176550 **INK, Hosiery and Shoe Marking.**
- 176600 **INK, Indelible.**
- 176650 **INK, Metal Marking.**
- 176700 **INK, Newspaper.**
- 176750 **INK, Printing and Lithographing.**
- 176800 **INK, Rotogravure.**
- 176850 **INK, Stamp and Stencil.**
- 176900 **INK, Writing.**
- 176950 **INK, Writing and Copying (Powder Form).**
- 177000 **INNERSOLE BOARD.**
See: Paperboards. Innersole (14).
- 177050 **INNERSOLING.**
- 177100 **INSECT CONTROLS.**
See: Flying Insect Controls, Electric.
- 177150 **INSECTICIDES./010Household, Industrial etc. (1), 020Agricultural (2).**
- 177170 **INSERTS, Concrete.**
- 177180 **INSERTS, Threaded.**
- 177200 **INSERTS, Valve Seat.**
- 177250 **INSOLES, Boot and Shoe.**
- 177270 **INSTRUCTIONAL TECHNOLOGY.**
See: Learning Aids.
- 177300 **INSTRUMENTS, Aeronautical.**
- 177310 **INSTRUMENTS, Data Recording.**
- 177330 **INSTRUMENTS, Density Measurement.**
- 177350 **INSTRUMENTS, Electrical.**
- 177400 **INSTRUMENTS, Geophysical.**
- 177420 **INSTRUMENTS, Humidity.**
- 177450 **INSTRUMENTS, Industrial, Electronic.**
- 177550 **INSTRUMENTS, Navigation.**
- 177575 **INSTRUMENTS, Oceanographic.**
- 177600 **INSTRUMENTS, Optical.**
- 177630 **INSTRUMENTS, Precision Measuring.**
- 177650 **INSTRUMENTS, Radioactivity Measuring.**
- 177700 **INSTRUMENTS, Scientific.**
- 177750 **INSTRUMENTS, Surgical.**
- 177800 **INSTRUMENTS, Surveying.**
- 177850 **INSTRUMENTS, Testing.**
See: Test Equipment, Electrical; Test Equipment, Radio and Electronic.
- 177950 **INSULATING MATERIALS.**
See Also: Paperboards; Mineral Wool; Varnish, Insulating; etc.
- 178020 **INSULATION, Cellulose.**
- 178050 **INSULATION CONTRACTORS.**
- 178100 **INSULATION, Electrical.**
- 178150 **INSULATION, Fibreglass.**
- 178200 **INSULATION, High Temperature.**
- 178250 **INSULATION, Removeable and Reusable.**
- 178300 **INSULATORS, Busbar.**
- 178350 **INSULATORS, Composition and Cork.**
- 178400 **INSULATORS, Plastic.**
- 178450 **INSULATORS, Porcelain.**
- 178500 **INSULATORS, Switch.**
See: Electrical Porcelain.
- 178550 **INSULIN.**
- 178600 **INTERCEPTORS, Grease, Oil, Plaster, Hair, etc.**
- 178650 **INTERCOMMUNICATION SYSTEMS.**
See: Systems, Intercommunicating.
- 178700 **INTERLININGS.**
- 178750 **INTERLOCKS.**
- 178800 **INVERTERS, Electric or Electronic.**
- 178850 **IODIDES.**
See: Specific Kind.
- 178950 **IRIDIUM.**
- 179000 **IRIDIUM PRODUCTS.**
See: Precious Metal Products. (Platinum Group).
- 179030 **IRON BARS.**
- 179050 **IRON GOODS, Galvanized.**
See: Sheet Metal Work.
- 179100 **IRON ORE.**
- 179150 **IRON OXIDES AND HYDROXIDES.**
- 179200 **IRON, Pig, Basic, Foundry and Malleable.**
- 179250 **IRON POWDER.**
- 179350 **IRON, Sponge.**
- 179400 **IRON AND STEELWORK, Ornamental.**
- 179550 **IRONS, Caulking and Yarning.**
- 179650 **IRONS, Electric, Household, Dry or Steam.**
- 179700 **IRONS, Electric (Tailors' and Machine).**
- 179750 **IRONS, Gasoline and Kerosene.**
- 179920 **IRRADIATORS.**
- 179950 **IRRIGATION SYSTEMS.**
- 179960 **ISOPHORONE.**
- 180100 **JACKETS, Ladies', Fur.**
See Also: Furs.
- 180150 **JACKETS, Life Preserver.**
See: Life Preservers and Ring Buoys.
- 180200 **JACKETS, Outerwear.**
See Also: Coats, Leather and Artificial Leather; Coats, Mackinaw.
- 180350 **JACKS, Air, Motor Operated.**
- 180400 **JACKS, Automatic and Self Lowering.**
- 180450 **JACKS, Automobile.**
- 180500 **JACKS, Hoisting, Lifting and Screw.**
- 180600 **JACKS, Logging.**
- 180700 **JACKS, Telephone.**
- 180750 **JACKS, Trench.**
See: Shoring Systems, Aluminum or Steel.
- 180800 **JACQUARDS.**
- 180850 **JAMS.**
- 180950 **JAPANS, Black and Colours, Air-drying, Baking.**
- 181000 **JARS./010Glass (1), 020Plastic (2).**
- 181150 **JAVELLE WATER.**
- 181170 **JEANS.**
See Also: Slacks; Trousers.
- 181200 **JELLIES.**
- 181300 **JEWELLERY, Costume.**
- 181320 **JEWELLERY DISPLAYS.**
- 181350 **JEWELLERY FINDINGS.**
- 181400 **JEWELLERY, Gold, Silver and Platinum.**

- 181450 **JEWELLERY, Men's.**
See Also: Links, Cuff.
- 181500 **JEWELLERY, Regalia, Society and Lodge.**
- 181550 **JIG-SAW PUZZLES.**
- 181600 **JIGS.**
- 181700 **JOINTERS.**
- 181800 **JOINTS, Ball and Socket.**
- 181850 **JOINTS, Expansion.**
- 181900 **JOINTS, Flexible.**
- 181950 **JOINTS, Rail.**
See: Bars, Angle, Tie, Switch and Splice.
- 182000 **JOINTS, Swivel or Revolving.**
- 182050 **JOINTS, Universal, Automobile.**
- 182100 **JOINTS, Universal, Marine.**
- 182150 **JOISTS, Steel.**
- 182200 **JORDANS, Pulp.**
See: Machinery, Pulpwood and Pulp; Machinery, Paper Mill.
- 182250 **JUGS AND PITCHERS.**
- 182300 **JUICES, Fruit, Bottled, Canned, etc.**
- 182350 **JUICES, Fruit, Concentrated.**
- 182400 **JUICES, Fruit, Fresh.**
- 182500 **JUICES, Vegetable, Bottled, Canned, etc.**
- 182550 **JUNCTION BOXES, Cable.**
See: Boxes, Junction.
- 182600 **JUTE BOARD.**
See: Paperboards. Test (Jute) (24).
- 182650 **KALSOMINE.**
- 182700 **KAPOK (Processed).**
- 182730 **KAYAKS.**
- 182750 **KEGS, Fish.**
See Also: Barrels, Fish.
- 182800 **KEGS, Nail and Spike.**
- 182850 **KEGS, Paint.**
- 182900 **KEGS, Pickle, Syrup, Beer, Wine, etc.**
- 182950 **KEGS, Steel.**
See Also: Drums, Steel; Barrels, Steel.
- 183050 **KEROSENE.**
See: Oils, Refined, Illuminating.
- 183150 **KETCHUPS.**
See: Tomato Ketchup.
- 183200 **KETONES, Acetones, Methyl Ethyl, Methyl Isobutyl.**
- 183250 **KETTLES, Copper, Brass, Monel, Nickel, Stainless Steel, etc.**
- 183270 **KETTLES, Electric.**
- 183300 **KETTLES, Jacket, Cast Iron, Steel, Copper, Monel, Nickel or Stainless Steel.**
- 183350 **KETTLES, Tar with or without Crane Attachment.**
- 183450 **KETTLES, Varnish.**
- 183500 **KEY BLANKS, Lock.**
- 183550 **KEY TAGS.**
- 183570 **KEYBOARDS, Membrane.**
- 183600 **KEYS.**
- 183650 **KEYS, Machine.**
- 183700 **KICK PLATES.**
- 183750 **KILNS.**
- 183800 **KILNS, Ceramic, Pottery, China.**
- 183850 **KILNS, Rotary.**
- 183950 **KIMONAS.**
See: Dressing Gowns and Jackets.
- 184000 **KINDERGARTEN SETS AND PLAYTHINGS, Wooden.**
- 184050 **KITCHEN EQUIPMENT, for Hotels and Institutions, etc.**
See: Hotel and Restaurant Kitchen Equipment.
- 184100 **KITCHEN GOODS, Wire.**
See: Wire Goods.
- 184130 **KITCHEN UNITS, Compact (Stove, Refrigerator, Sink, etc.).**
- 184170 **KITS, Hobbycraft.**
See: Hobbycraft.
- 184200 **KITS, Lunch.**
- 184250 **KLYSTRONS.**
- 184300 **KNAPSACKS.**
- 184450 **KNITTED GOODS, Cotton, Woollen or Synthetic.**
- 184470 **KNIVES, Banding.**
- 184500 **KNIVES, Bread.**
- 184550 **KNIVES, Cannery and Packers'.**
- 184600 **KNIVES, Carving, Electric.**
- 184620 **KNIVES, Chipper and Counter, Hog, Planing and Woodworking Machine, Veneer Cutting, etc.**
- 184630 **KNIVES, Chipping, Electric Cable.**
- 184650 **KNIVES, Cloth and Fur Cutting.**
- 184750 **KNIVES, Ensilage, Hay, Hog-scraping, Leather-splitting, Refuse-grinding, Rag and Tobacco.**
- 184800 **KNIVES, High Speed.**
- 184850 **KNIVES, Leather and Rubber-cutting.**
- 184950 **KNIVES, Paper.**
- 184960 **KNIVES, Sporting and Trapping.**
- 185000 **KNIVES, Utility.**
- 185050 **KNIVES AND PLATES, Meat Chopper.**
- 185100 **KNOBS, Door.**
- 185150 **KNOBS, Furniture.**
- 185200 **KNOBS, Plastic.**
- 185250 **KNOBS AND ROSETTES, Wood or Composition.**
- 185350 **KNOTTERS.**
See: Machinery, Pulpwood and Pulp.
- 185400 **KRAFT LINER BOARD.**
See: Paperboards. Kraft Liner (15).
- 185500 **LABELS, Adhesive.**
- 185600 **LABELS, Cloth, Printed.**
- 185650 **LABELS, Embossed Brass.**
- 185700 **LABELS, Embossed, Paper, Foil or Metallized.**
- 185750 **LABELS, Gummed.**
- 185800 **LABELS, Heat Seal.**
- 185850 **LABELS, in Rolls.**
- 185900 **LABELS, Leather or Vinyl.**
- 185950 **LABELS OR TAPE, Pressure Sensitive.**
- 186000 **LABELS, Transfer.**
- 186050 **LABELS, for Trees, Shrubs, Plants, etc.**
- 186100 **LABELS, Woven.**
- 186150 **LABORATORY APPARATUS, Platinum.**
- 186200 **LABORATORY EQUIPMENT.**
- 186250 **LACES, Leather, Belt and Special.**
- 186300 **LACES, Shoe, Boot, etc.**
- 186350 **LACES, Trimming, for Lingerie, etc.**
- 186400 **LACQUER THINNERS.**
- 186450 **LACQUERS, Clear and LACQUER ENAMELS.**
- 186500 **LACQUERS, Clear, Brushing and LACQUER ENAMELS, Brushing.**
- 186600 **LACTOSE (Sugar of Milk).**
- 186650 **LADDERS, Aluminum, Steel, etc.**
- 186700 **LADDERS, Chain.**
- 186750 **LADDERS, Rope.**
- 186800 **LADDERS, Wooden./010Extension (1),020Folding (2), 030Fruit-Picking (3),040Single (4),050Step (5), 060Platform (6).**
- 186850 **LADLES AND LADLE TONGS.**
- 186900 **LAGGINGS, Pulley.**
- 186950 **LAMINATES.**
See: Plastics, Laminated.
- 186970 **LAMP ASSEMBLIES, Dial, Pilot, etc.**
- 186980 **LAMPS, Arc.**
- 187000 **LAMPS, Automobile.**
- 187050 **LAMPS, Blow.**
See: Torches; Flares, Truck, Highway, etc.
- 187100 **LAMPS, Coal Oil or Kerosene.**
See: Lamps, Gas, Gasoline and Oil.
- 187150 **LAMPS, Electric, Floor and Pole.**

- 187200 **LAMPS, Electric.**/010Fluorescent (1),020Germicidal or Ultraviolet (2),030Incandescent (3),040Infra-Red (4),050Mercury Vapour (5),060Photographic (6),070Insect Repelling (7),080Flashlight and Radio Panel (8),090High Intensity (9).
- 187250 **LAMPS, Electric, Table.**
- 187270 **LAMPS, Emergency Lighting.**
See Also: Flashlights.
- 187300 **LAMPS, Extension, Safety, Garage and Mine.**
- 187350 **LAMPS, Fog.**
- 187400 **LAMPS, Gas, Gasoline and Oil.**
- 187450 **LAMPS, Infra-Red.**
- 187500 **LAMPS, Machine or Inspection.**
- 187550 **LAMPS, Ship, Street, Train, Switch and Carriage.**
- 187600 **LAMPS, Sun (Desk and Portable).**
- 187650 **LAMPS, Table, Portable, Gasoline and Kerosene.**
See: Lamps, Gas, Gasoline and Oil.
- 187660 **LANCES, Thermic.**
- 187680 **LANGUAGE LABORATORIES.**
- 187700 **LANTERNS.**
- 187750 **LANYARDS.**
- 187770 **LAPIDARY EQUIPMENT.**
- 187800 **LARD.**
See: Packers. Lard (3).
- 187880 **LASERS.**
- 187900 **LASER PROCESSING, Cutting.**
- 187950 **LASTS, Boot and Shoe.**
See Also: Fillers, Boot and Shoe.
- 188000 **LATCHES.**
- 188050 **LATEX COMPOUNDS.**
- 188100 **LATEX, Synthetic.**
- 188150 **LATH.**
See: Lumber, Softwood.
- 188200 **LATH, Gypsum.**
- 188300 **LATH, Metal.**
- 188350 **LATHES, Brake Drum and Disc.**
- 188400 **LATHES, Buffing and Polishing.**
- 188450 **LATHES, Metal, Engine, and Screw Cutting.**
See Also: Machinery, Metal Working, etc.
- 188500 **LATHES, Numerically Controlled.**
- 188600 **LATHES, Wood Turning.**
- 188750 **LAUNDRY AND DRY CLEANERS' SUPPLIES.**
- 188800 **LAVATORIES.**
- 188850 **LAVATORIES, Sanitary and Chemical.**
See: Toilets.
- 188900 **LAVATORY SUPPLIES.**
- 188950 **LAW BOOKS.**
See: Publishers, Law Books and Law Publications.
- 189050 **LEAD, Antimonial.**
- 189070 **LEAD, Came.**
- 189080 **LEAD, Caulking.**
- 189100 **LEAD CONCENTRATES.**
- 189250 **LEAD OXIDE.**
- 189300 **LEAD, Pig (Refined).**
- 189400 **LEAD, Red.**
- 189420 **LEAD SALTS.**
- 189450 **LEAD, Sheet.**
- 189500 **LEAD STEARATE.**
- 189600 **LEAD, White, Dry.**
- 189650 **LEAD, White, Ground in Oil.**
- 189700 **LEAD, Yarn.**
- 189750 **LEARNING AIDS.**
- 189800 **LEATHER, Artificial.**
- 189850 **LEATHER, Bag, Case, Trunk and Strap.**
- 189900 **LEATHER BELLIES, Upper Lining.**
- 189920 **LEATHER, Belting.**
- 189950 **LEATHER, Bookbinders'.**
- 190000 **LEATHER, Boot and Shoe Upper.**
- 190050 **LEATHER, Calf.**
- 190100 **LEATHER, Chrome Tanned.**
- 190150 **LEATHER, Clothing, Glove, Garment, etc.**
- 190250 **LEATHER, Elk and Moose.**
- 190300 **LEATHER, Embossed and Printed Grain.**
- 190350 **LEATHER GOODS.**
- 190400 **LEATHER, Harness, Saddlers', etc.**
- 190550 **LEATHER, Lace.**
- 190600 **LEATHER, Moccasin.**
- 190700 **LEATHER POUCHES, Tool and Sporting.**
- 190750 **LEATHER, Sheepskin.**
- 190800 **LEATHER, Side.**
See: Leather, Boot and Shoe Upper.
- 190850 **LEATHER, Sole.**
- 190950 **LEATHER SPLITS.**
- 191000 **LEATHER, Suede.**
- 191050 **LEATHER, Upholsterers'.**
- 191070 **LEATHER, Water Repellant.**
- 191100 **LEATHER, Welting.**
- 191150 **LEATHER, White.**
- 191200 **LEATHERBOARD.**
See: Paperboards. Leather (16).
- 191250 **LEATHERS, Comb and Gill.**
See: Aprons, Leather, Comb and Gill.
- 191300 **LEATHERS, Hydraulic, Mechanical, Valve and Pump.**
- 191350 **LECITHIN.**
See: Soya Lecithin Products.
- 191400 **LECTERNS.**
- 191450 **LEDGERS, Loose Leaf.**
See: Systems, Loose Leaf.
- 191500 **LEG AND WING BANDS, Poultry.**
- 191550 **LEGGINGS, Safety, Leather and Asbestos.**
- 191600 **LEGS, Bench.**
- 191650 **LEGS, Furniture.**
- 191700 **LEHRS, Glass Decorating, Annealing.**
- 191750 **LENSES, Camera.**
- 191775 **LENSES, Contact.**
- 191800 **LENSES, Fused, Bifocal.**
- 191820 **LENSES, Intraocular.**
- 191850 **LENSES, Spectacle.**
See Also: Optical Materials.
- 191900 **LEOTARDS.**
See: Tights, Nylon, etc.
- 191950 **LETTERHEADS.**
See: Lithographers; Stationery.
- 191970 **LETTERS, Pattern.**
- 192000 **LETTERS, Steel Die.**
- 192050 **LETTERS AND NUMBERS.**/010Metal (1),020Plastic (2),030Wood (3).
- 192150 **LEVELLERS, Land.**
- 192200 **LEVELS, Spirit, Line.**
- 192270 **LIBRARY SUPPLIES, Cards, Book Jackets, etc.**
- 192300 **LICORICE SPECIALTIES.**
- 192400 **LIFE PRESERVERS AND RING BUOYS.**
- 192450 **LIFT TRUCKS AND ATTACHMENTS.**
See Also: Trucks, Elevating and Transfer.
- 192480 **LIFTING EQUIPMENT.**/010Air (1),020Vacuum (2).
- 192500 **LIFTS, Auto, Hydraulic.**
See: Hoists, Hydraulic, for Automobiles and Trucks.
- 192520 **LIFTS for the Handicapped.**
- 192550 **LIFTS, Freight and Passenger.**
See: Elevators, Freight or Passenger.
- 192600 **LIFTS, Man.**
- 192650 **LIFTS, Ski.**
- 192700 **LIGHTERS, Cigar and Cigarette.**
- 192750 **LIGHTERS, Fire.**
- 192900 **LIGHTING EQUIPMENT.**
See: Specific Headings.
- 192970 **LIGHTING SYSTEMS, Emergency.**
- 193000 **LIGHTNING ARRESTERS, High Voltage and Low Voltage.**
- 193050 **LIGHTNING RODS.**
- 193100 **LIGHTS, Loading.**

- 193150 LIGHTS, Port.
- 193200 LIGHTS, Ship.
- 193250 LIGHTS, Surgical.
- 193300 LIGNIN PRODUCTS.
- 193350 LIMBS, Artificial.
See: Artificial Limbs.
- 193400 LIME.
- 193450 LIME, Acid Phosphate of.
See: Calcium Phosphate (for Food Products).
- 193500 LIME, Agricultural.
- 193700 LIME, Chemical.
- 193750 LIME, Finishing.
- 193800 LIME, High Calcium.
- 193850 LIME, Hydrated.
- 193900 LIME, Spraying.
- 193950 LIMESTONE, Crushed.
See Also: Stone, Crushed.
- 194000 LIMESTONE, for Fluxing.
See Also: Fluxes.
- 194050 LIMESTONE, Pulverized.
- 194070 LIMESTONE, Rough.
- 194080 LIMOUSINES.
- 194090 LINE BLINDS.
- 194100 LINE MATERIAL.
See: Pole Line Material.
- 194250 LINERS, Asphalt Mixer.
- 194330 LINERS, Ceramic.
- 194340 LINERS, Drum.
- 194345 LINERS, Tank.
- 194350 LINERS, Tube, Ball and Rod Mill.
- 194400 LINERS, Tube and Ball Mill, Rubber.
- 194410 LINERS, Tunnel, Concrete.
- 194450 LINES, Clothes, Chalk, Awning and Plow.
- 194500 LINES, Clothes, Plastic or Wire.
- 194550 LINES, Fishing.
- 194580 LINES AND TUBING BUNDLES, Electrical and Steam Traced.
- 194600 LINGERIE.
See Also: Underwear, Nylon; Underwear, Rayon; Underwear, Silk.
- 194650 LINIMENT.
- 194700 LININGS, Acid Proof for Tanks.
- 194750 LININGS, Artificial Leather.
- 194800 LININGS, Bag, Barrel and Crate.
- 194850 LININGS, Boiler (Plastic).
- 194900 LININGS, Brake Band.
- 194950 LININGS, Carbon.
- 195000 LININGS, Carpet.
- 195050 LININGS, Chute.
- 195100 LININGS, Coffin and Casket.
- 195150 LININGS, Combustion Chamber.
- 195200 LININGS, Cotton.
- 195450 LININGS, Glove.
- 195500 LININGS, Granary.
- 195520 LININGS, Lagoons, Ponds, etc.
- 195600 LININGS, Mill.
See: Liners, Tube, Ball and Rod Mill.
- 195650 LININGS, Ore Bin.
- 195750 LININGS, Rubber.
- 195800 LININGS, Shoe.
See: Shoe Linings.
- 195850 LININGS, Sock (for Rubber-Soled Shoes).
- 195900 LININGS, Stack and Chimney.
- 195950 LININGS, Stove and Range.
- 195970 LININGS, Synthetic.
See Also: Fabrics, Synthetic.
- 196100 LINKS, Chain.
- 196150 LINKS, Cuff.
- 196200 LINKS, Fuse.
- 196350 LINTELS.
- 196400 LIPS, Dipper, Dredge Bucket.
- 196450 LIPSTICKS.
- 196500 LIQUEURS.
- 196530 LIQUID CRYSTAL DISPLAYS.
- 196540 LIQUID HYDROGEN.
- 196550 LIQUID NITROGEN.
- 196600 LIQUID OXYGEN.
- 196650 LIQUID PORCELAIN.
- 196700 LIQUIDS, Bronzing.
See: Bronzing Liquids.
- 196800 LITHARGE.
- 196850 LITHIUM ORE.
- 196950 LITHIUM STEARATE.
- 196970 LITHOGRAPHERS.
- 197000 LITHOGRAPHERS, Metalware.
- 197100 LOAD CENTRES.
See Also: Circuit Breakers.
- 197150 LOADERS, Box Car.
- 197200 LOADERS, Bucket.
- 197250 LOADERS, Front End.
- 197300 LOADERS, Grain.
See: Grain Loaders.
- 197330 LOADERS, Pallet.
- 197350 LOADERS, Sand, Gravel, etc.
- 197400 LOADERS, Ship.
- 197450 LOADERS, Truck, Tailgate.
- 197500 LOADERS, Underground, for Mines.
- 197550 LOADERS AND UNLOADERS, Pneumatic.
- 197600 LOADING POCKETS.
- 197650 LOBSTER MEAT, Canned.
- 197700 LOBSTERS, Live and Frozen.
- 197730 LOCATORS, Cable Fault.
- 197750 LOCK SETS.
See: Hardware, Builders'.
- 197800 LOCKERS, Metal.
- 197900 LOCKS, Bicycle and Locker (Padlocks).
- 197950 LOCKS, Cabinet, Cupboard, Drawer, Trunk and Suitcase.
- 197970 LOCKS, Combination, Electrical Supervision.
- 198000 LOCKS, Cylindrical.
- 198050 LOCKS, Dead, Mortise, Cylinder, Door, etc.
- 198100 LOCKS, Post Office Box, Meter and Safety Deposit.
- 198150 LOCKS, Tubular.
- 198170 LOCOMOTIVE PARTS.
- 198200 LOCOMOTIVES.
- 198300 LOG HANDLING EQUIPMENT.
- 198350 LOGGING SULKY.
- 198370 LOGS, Fireplace.
- 198400 LOOMS, Hand Weaving.
- 198450 LOOPS, Overall.
- 198500 LOOSE LEAF SYSTEMS AND SUPPLIES.
See: Systems, Loose Leaf; Supplies, Loose Leaf.
- 198550 LOTIONS, Face and Hair.
See: Toilet Preparations; Toilet Creams and Lotions; Tonics, Hair, etc.
- 198620 LOUDSPEAKER ENCLOSURES.
- 198630 LOUDSPEAKERS.
- 198650 LOUNGEWEAR.
- 198700 LOUVRES.
- 198720 LUBRICANTS, Molybdenum, Graphite or Silicone
- 198730 LUBRICANTS, Pneumatic Tools.
- 198760 LUBRICATORS, Hand and Power, for Automobiles, Machinery, etc.
- 198800 LUGGAGE.
See: Trunks; Suitcases.
- 198850 LUGS for Electric Cable.
- 199000 LUMBER DRESSING in Transit.

- 199050 **LUMBER, HARDWOOD.**/010Ash, Basswood, Elm (1),
020Beech, Birch, Maple (2),030Butternut, Cherry (3),
040Chestnut (4),050Hickory (5),060Walnut (6),
070Oak (7),080Poplar and Cottonwood (8),090Alder
(9).
- 199150 **LUMBER, Interior Finish.**
See: Wood Millwork.
- 199200 **LUMBER, Kiln Dried.**
- 199250 **LUMBER MARKING EQUIPMENT.**
- 199300 **LUMBER, SOFTWOOD.**/010Cedar (1),020Douglas Fir (2),
030Hemlock (3),040Larch, Tamarack (4),050Pine
(5),060Spruce and Balsam (6),070S.P.F. (7).
- 199350 **LUMBER, Treated.**/010Creosote (1),
020Pentachlorophenol (2),030Ammoniacal Copper
Arsenate (ACA) (3),040Chromated Copper Arsenate
(CCA) (4),050Fire Retardant (5).
- 199400 **LURES, Game.**
- 199450 **LYE, Concentrated.**
- 199500 **MACARONI.**
- 199550 **MACARONI, Canned.**
- 199560 **MACHINE TOOL PARTS.**
- 199580 **MACHINE VISION SYSTEMS.**
- 199600 **MACHINERY, Abattoir.**
- 199700 **MACHINERY, Acetylene Gas.**
See: Generators, Acetylene Gas.
- 199800 **MACHINERY, Agricultural.**
See: Agricultural Implements and Specific Headings of
the Machines Required.
- 199850 **MACHINERY, Asbestos.**
- 199900 **MACHINERY, Automatic.**
- 199950 **MACHINERY, Bagging (Automatic filling and weighing).**
- 200000 **MACHINERY, Bakers' and Confectioners'.**
- 200030 **MACHINERY, Balancing, Static or Dynamic.**
- 200050 **MACHINERY, Baling.**
See Also: Balers, Waste Paper, etc.; Presses, Baling.
- 200100 **MACHINERY, Band Sawing.**
See: Sawing Machines, Band.
- 200150 **MACHINERY, Bending.**
- 200200 **MACHINERY, Bevelling, Tube and Pipe.**
- 200250 **MACHINERY, Blacksmiths'.**
See: Forges, Portable and Stationary.
- 200300 **MACHINERY, Blending.**
- 200320 **MACHINERY, Blister Sealing.**
- 200340 **MACHINERY, Bolt, Nut and Screw Making**
- 200350 **MACHINERY, Bonderizing.**
- 200400 **MACHINERY, Bookbinding.**
- 200500 **MACHINERY, Boring.**
- 200550 **MACHINERY, Bottle Cleaning, Rinsing.**
- 200600 **MACHINERY, Bottling, Still Liquids.**
See Also: Bottle Filling Equipment.
- 200650 **MACHINERY, Box Making.**
- 200700 **MACHINERY, Box-Sealing.**
- 200750 **MACHINERY, Brick, Tile and Clay.**
- 200760 **MACHINERY, Briquetting.**
- 200800 **MACHINERY, Brush.**
- 200850 **MACHINERY, Buffing and Polishing.**
See Also: Machinery, Polishing.
- 200950 **MACHINERY, Can Seaming.**
- 201000 **MACHINERY, Cancelling.**
- 201050 **MACHINERY, Canning.**
- 201100 **MACHINERY, Carbon Processing.**
- 201150 **MACHINERY, Casting.**
- 201200 **MACHINERY, Cement Making.**
- 201225 **MACHINERY, Centering.**
- 201250 **MACHINERY, Centrifugal.**
See Also: Pumps, Centrifugal.
- 201300 **MACHINERY, Cereal Mill.**
- 201400 **MACHINERY, Chemical.**
See: Kettles; Stills and Condensers, Copper, Stainless
Steel, etc.; Driers, etc.
- 201420 **MACHINERY, Cheque Sorting and Proofing.**
- 201450 **MACHINERY, Cheque Writing or Signing.**
- 201500 **MACHINERY, Chocolate.**
- 201650 **MACHINERY, Circular Sawing.**
See: Sawing Machines, Circular.
- 201700 **MACHINERY, Clarifying and Filtering, for Chemicals, Oils
and Varnishes.**
- 201800 **MACHINERY, Cleaning and Drying, Metal Parts.**
- 201950 **MACHINERY, Coal-handling.**
- 202000 **MACHINERY, Coiling.**
- 202030 **MACHINERY, Coin.**
- 202050 **MACHINERY, Collating.**
- 202100 **MACHINERY, Concrete Building Block and Brick.**
- 202120 **MACHINERY, Concrete Floor, Trowelling or Grinding.**
- 202150 **MACHINERY, Confectioners'.**
See: Machinery, Bakers' and Confectioners'.
- 202200 **MACHINERY, Contractors'.**
- 202250 **MACHINERY, Converting, Paper and Transparent Film.**
See: Machinery, Paper Converting.
- 202300 **MACHINERY, Conveyor.**
See Also: Conveyors; Carriers.
- 202320 **MACHINERY, Conveyor Belt Cleaning.**
- 202350 **MACHINERY, Cutting-off.**
- 202400 **MACHINERY, Deburring.**
- 202450 **MACHINERY, Degreasing.**
- 202500 **MACHINERY, Descaling.**
- 202550 **MACHINERY, Die Casting.**
- 202600 **MACHINERY, Die Cutting.**
- 202750 **MACHINERY, Dough Mixing.**
- 202850 **MACHINERY, Dowel.**
- 203000 **MACHINERY, Drilling.**
- 203020 **MACHINERY, Dry Cleaning.**
- 203050 **MACHINERY, Drying.**
See Also: Machinery, Lumber, Brick and Tile Drying;
Driers.
- 203200 **MACHINERY, Dust-collecting.**
See: Fan and Exhaust Systems.
- 203250 **MACHINERY, Dyers'.**
- 203260 **MACHINERY, Earth Boring.**
- 203300 **MACHINERY, Egg Beating.**
- 203350 **MACHINERY, Electrical.**
See Also: Motors, Electric, A.C., D.C., Induction and
Synchronous; Transformers, etc.
- 203400 **MACHINERY, Elevating.**
- 203450 **MACHINERY, Embossing.**
- 203460 **MACHINERY, Engraving.**
- 203500 **MACHINERY, Evaporating.**
See Also: Evaporators.
- 203550 **MACHINERY, Extrusion.**
- 203600 **MACHINERY, Eyeletting.**
- 203650 **MACHINERY, Filling, Packaging, Labelling and Wrapping.**
See Also: Bottle Filling Equipment; Carton Filling and
Sealing Equipment.
- 203700 **MACHINERY, Firewood Processing.**
- 203800 **MACHINERY, Fish Washing and Scaling.**
- 203950 **MACHINERY, Flotation.**
- 204000 **MACHINERY, Flour and Oatmeal Mill.**
- 204030 **MACHINERY, Folding.**
- 204100 **MACHINERY, Food Processing.**
- 204150 **MACHINERY, Forming.**
- 204170 **MACHINERY, Frozen Foods.**
- 204200 **MACHINERY, Fruit Grading.**
- 204250 **MACHINERY, Fruit Packaging.**
- 204450 **MACHINERY, Gas Plant.**
- 204500 **MACHINERY, Glass Washing.**
- 204550 **MACHINERY, Grain Cleaning.**
See: Machinery, Seed and Grain Cleaning.
- 204600 **MACHINERY, Grain Elevator.**
- 204650 **MACHINERY, Grain Sampling.**
- 204700 **MACHINERY, Gravel Plant.**

- 204750 **MACHINERY, Grinding and Polishing.**
See Also: Grinders; Wheels, Grinding.
- 204800 **MACHINERY, Grist Mill.**
- 204820 **MACHINERY, Grooving.**
- 204850 **MACHINERY, Gummed or Self Adhesive Tape Sealing.**
- 204860 **MACHINERY, Hard Gelatin Capsule.**
- 204900 **MACHINERY, Heat Sealing.**
- 205000 **MACHINERY, Hoisting.**
- 205020 **MACHINERY, Hot Stamping.**
- 205050 **MACHINERY, Hydraulic.**
See Also: Presses, Hydraulic and other headings.
- 205100 **MACHINERY, Ice Making.**
See: Refrigerating and Ice-making Installations.
- 205130 **MACHINERY, Ice Resurfacing.**
- 205200 **MACHINERY, Key Cutting and Duplicating.**
- 205250 **MACHINERY, Kneading.**
- 205300 **MACHINERY, Labelling.**
See Also: Machinery, Filling, Packaging, Labelling and Wrapping.
- 205350 **MACHINERY, Laminating.**
- 205400 **MACHINERY, Land Clearing.**
- 205500 **MACHINERY, Leather Working.**
- 205550 **MACHINERY, Levelling, Sheet for Rolling Mills.**
- 205650 **MACHINERY, Log Deck.**
- 205700 **MACHINERY, Logging.**
- 205750 **MACHINERY, Lumber, Brick and Tile Drying.**
- 205800 **MACHINERY, Magnetic Tape.**
- 205850 **MACHINERY, Marine.**
See Also: Boilers, Marine (4); Engines, Oil, Gas or Gasoline. Gas Combination for Marine and Shore Use (3); Marine (9); Steering Gears.
- 205900 **MACHINERY, Marking.**
- 206000 **MACHINERY, Metal Working.**
- 206100 **MACHINERY, Milling.**
- 206150 **MACHINERY, Mining.**
See Also: Classifiers, Ore; Crushers; Mills, etc.
- 206200 **MACHINERY, Mitre.**
- 206250 **MACHINERY, Mixing.**
See: Mixers.
- 206300 **MACHINERY, Moulding.**/010Plastic (1),020Wood (2), 030Rubber (3).
- 206350 **MACHINERY, Numerically Controlled.**
- 206400 **MACHINERY, Optical.**
- 206450 **MACHINERY, Packaging.**
See: Machinery, Filling, Packaging, Labelling and Wrapping.
- 206500 **MACHINERY, Paint Grinding.**
- 206550 **MACHINERY, Paper Converting.**
- 206555 **MACHINERY, Paper Handling.**
- 206600 **MACHINERY, Paper Mill.**
See Also: Drives; Screens; etc.
- 206650 **MACHINERY, Paper-Slitting and Rewinding.**
- 206750 **MACHINERY, Pattern Makers.**
- 206800 **MACHINERY, Peanut and Coffee.**
- 206900 **MACHINERY, Pharmaceutical.**
- 206950 **MACHINERY, Pickling.**
- 207000 **MACHINERY, Pipeline Cleaning, Wrapping, Doping or Bending.**
- 207030 **MACHINERY, Plastic Foams.**
- 207050 **MACHINERY, Plastic Processing.**
- 207100 **MACHINERY, Plating.**
- 207150 **MACHINERY, Plywood.**
- 207200 **MACHINERY, Polishing.**
See Also: Machinery, Buffing and Polishing.
- 207250 **MACHINERY, Potato.**
- 207300 **MACHINERY, Pouch Forming, Filling, Sealing.**
- 207350 **MACHINERY, Power Transmission.**
See Also: Transmission Appliances.
- 207370 **MACHINERY, Prestressed or Precast Concrete.**
- 207400 **MACHINERY, Printing Ink.**
- 207410 **MACHINERY, Profiling, Tube and Pipe.**
- 207420 **MACHINERY, Pulp Moulding.**
- 207450 **MACHINERY, Pulp-Refining.**
- 207500 **MACHINERY, Pulpwood and Pulp.**
See Also: Barkers, Pulpwood, Log and Slab; Grinders; Screens; etc.
- 207550 **MACHINERY, Pulverizing.**
See Also: Pulverizers.
- 207600 **MACHINERY, Pumping.**
- 207650 **MACHINERY, Punching.**
See: Punches, Foot and Power and Punch Couplings.
- 207700 **MACHINERY, Quarry.**
- 207750 **MACHINERY, Refrigerating and Cooling.**
- 207800 **MACHINERY, Rice, Cleaning and Grading.**
- 207850 **MACHINERY, Rivet Setting.**
- 207900 **MACHINERY, Riveting.**
- 207950 **MACHINERY, Roadmaking.**
- 208000 **MACHINERY, Rock-Drilling, (Submarine).**
- 208010 **MACHINERY, Roll Forming.**
- 208030 **MACHINERY, Roll Label, Inspection, Slitter and Rewinder.**
- 208050 **MACHINERY, Rolling Mill.**
- 208100 **MACHINERY, Rubber.**
- 208150 **MACHINERY, Sand and Gravel Handling.**
- 208200 **MACHINERY, Saw, Shingle and Planing Mill.**
- 208250 **MACHINERY, Sawing.**
See: Sawing Machines, Band; Sawing Machines, Circular.
- 208260 **MACHINERY, Scrap Metal Processing.**
- 208280 **MACHINERY, Screw and Bolt Making.**
- 208350 **MACHINERY, Seed and Grain Cleaning.**
- 208450 **MACHINERY, Shearing.**
- 208550 **MACHINERY, Sheet Metal Working.**
- 208650 **MACHINERY, Shoe.**
- 208750 **MACHINERY, Skin Packaging.**
- 208770 **MACHINERY, Slitting.**
- 208800 **MACHINERY, Smelting.**
- 208850 **MACHINERY, Special.**
- 208950 **MACHINERY, Spice Mill.**
- 209000 **MACHINERY, Spray Lay-Up for Plastic Foam Insulation.**
- 209050 **MACHINERY, Spraying and Painting.**
- 209100 **MACHINERY, Stacking and Tying.**
- 209200 **MACHINERY, Stapling.**
- 209220 **MACHINERY, Steel Mill.**
- 209250 **MACHINERY, Stone, Marble and Granite Working.**
- 209300 **MACHINERY, Straightening.**
- 209400 **MACHINERY, Sugar.**
- 209450 **MACHINERY, Tabulating and Sorting.**
- 209500 **MACHINERY, Tamping and Pneumatic for Roadbeds.**
- 209520 **MACHINERY, Tank Cleaning.**
- 209550 **MACHINERY, Tapping Gas and Water.**
- 209600 **MACHINERY, Testing.**
See: Testers; Test Equipment.
- 209650 **MACHINERY, Textile.**
- 209700 **MACHINERY, Threadmilling.**
See: Machinery, Milling.
- 209850 **MACHINERY, Tinsmiths'.**
- 209900 **MACHINERY, Tobacco Packing.**
- 209950 **MACHINERY, Transmission.**
See: Machinery, Power Transmission; Transmission Appliances.
- 210000 **MACHINERY, Tube Mill.**
- 210050 **MACHINERY, Turning.**
- 210100 **MACHINERY, Vacuum.**
- 210250 **MACHINERY, Veneer.**
- 210350 **MACHINERY, Washing, for Metal Parts.**
- 210400 **MACHINERY, Washing, for Pulp.**
- 210450 **MACHINERY, Waterpower.**
See Also: Turbines, etc.
- 210570 **MACHINERY, Wire Drawing.**

- 210600 **MACHINERY, Wire and Cable.**
 210700 **MACHINERY, Wood Treating.**
 210750 **MACHINERY, Woodworking.**
 210800 **MACHINERY, Wrapping.**
 See: Machinery, Filling, Packaging, Labelling and Wrapping.
 210810 **MACHINES, Carpet Shampooing.**
 See: Carpet Shampoo Machines.
 210812 **MACHINES, Cheese and Meat Cutting.**
 See Also: Slicers, Bread and Meat.
 210814 **MACHINES, Cigarette-Rolling.**
 210816 **MACHINES, Dish Washing.**
 210818 **MACHINES, Drafting.**
 210820 **MACHINES, Duplicating.**
 210822 **MACHINES, Floor.**
 See Also: Polishers, Floor (Machines).
 210824 **MACHINES, Food Preparing, Electric (Slicing, Mixing, Beating, Blending, etc.).**
 210825 **MACHINES, Ice Cube.**
 210826 **MACHINES, Key Duplicating.**
 210828 **MACHINES, Laundry.**
 210830 **MACHINES, Meat Cutting.**
 See: Machines, Cheese and Meat Cutting.
 210832 **MACHINES, Numbering.**
 210836 **MACHINES, Sewing.**
 210840 **MACHINES, Tree Planting or Harvesting.**
 210842 **MACHINES, Vending.**
 210844 **MACHINES, Washing, Domestic, Electric.**
 210850 **MACHINISTS.**
 210950 **MACKEREL, Canned.**
 See: Fish, Canned. Mackerel (6).
 211000 **MAGAZINES.**
 See: Publishers, Magazines.
 211200 **MAGNESITE, Dead Burned.**
 211250 **MAGNESIUM.**
 211300 **MAGNESIUM ALLOYS.**
 211330 **MAGNESIUM OXIDE.**
 211350 **MAGNESIUM STEARATE.**
 211450 **MAGNETIC EQUIPMENT.**
 211500 **MAGNETOMETERS.**
 See Also: Instruments, Geophysical.
 211525 **MAGNETS.**
 211550 **MAGNETS, Electro.**
 211560 **MAGNETS, Flexible.**
 211570 **MAGNETS, Permanent.**
 211600 **MALEIC ANHYDRIDE.**
 211750 **MALLETS, Rawhide.**
 211760 **MALLETS, Rubber.**
 211800 **MALLETS, Wood.**
 211850 **MALT.**
 211900 **MALT EXTRACT, MALT SYRUP, MALT EXTRACT POWDER.**
 See: Extracts, Malt; Syrup, Malt.
 211950 **MALT, for Bakers' use.**
 212000 **MANDOLINS.**
 See: Musical Instruments.
 212050 **MANDRELS, Saw.**
 212120 **MANHOLE COVERS.**
 212150 **MANHOLES.**
 See: Castings. Manhole (1).
 212170 **MANIFOLDS, Air Line and Compressor.**
 212200 **MANIFOLDS, Hydraulic.**
 212250 **MANIFOLDS, Oxygen, Acetylene, Argon, Nitrogen, Helium and Fuel Gas.**
 212300 **MANNEQUINS.**
 212350 **MANTELS, Marble.**
 212450 **MANTELS, Wood.**
 212470 **MANTLES, Incandescent for Lamps and Lanterns.**
 212500 **MANURE HANDLING EQUIPMENT.**
 212550 **MANURE SPREADERS.**
 212600 **MAPLE BUTTER.**
 212650 **MAPS.**
 212700 **MARBLE BUILDING MATERIAL.**
 See Also: Granite Building Material; Stone, Building.
 212750 **MARBLE, Crushed, for Terrazzo Flooring.**
 212800 **MARBLE, Finished.**
 212850 **MARBLE FIXTURES.**
 See: Fixtures, Marble (Bank, Office and Store).
 212900 **MARBLE FLOUR.**
 212950 **MARBLE SLABS.**
 213050 **MARGARINE.**
 213100 **MARINE ACCESSORIES AND FITTINGS.**
 See Also: headings for specific articles.
 213150 **MARINE RAILWAYS.**
 213200 **MARKERS, Cemetery.**
 213250 **MARKERS, Felt or Nylon Tip.**
 213300 **MARKERS, for Live Stock.**
 213330 **MARKERS, Road and Survey, etc.**
 213350 **MARKING DEVICES.**
 See: Brands, Burning or Meat Marking; Machinery, Marking; Markers; Pencils; Pens; Stamps; Stencils.
 213400 **MARMALADES.**
 See Also: Jams; Jellies.
 213450 **MARQUEES.**
 213550 **MARSHMALLOW PRODUCTS.**
 213570 **MASKS./010Gas, Fume, Smoke (1),020Spray Painting (2).**
 213580 **MASKS, Fabric and Knitted.**
 213590 **MASTS, Telescopic.**
 213600 **MASTS, Television.**
 213650 **MASTS, Tubular Steel.**
 213700 **MATCHES.**
 213750 **MATERIALS HANDLING EQUIPMENT.**
 See: Conveyors; Grabs; Hoists; Lift Trucks; Lifting Equipment; Pallets and Skids; Sand Handling Equipment; Trucks, Elevating and Transfer; Drum Handling Equipment.
 213850 **MATS, Axminster, Brussels, Wilton and Saxony.**
 See: Carpet and Rugs.
 213900 **MATS, Bath.**
 See: Bath Mats and Bath Mat Sets.
 213950 **MATS, Blasting.**
 214050 **MATS, Floor, for Chairs, Desks, etc.**
 214070 **MATS, Gym.**
 214150 **MATS./010Rubber (1),020Vinyl (2).**
 214200 **MATS, Table.**
 214350 **MATTING./010Rubber (1),020Vinyl (2).**
 214400 **MATTRESS PROTECTORS.**
 214450 **MATTRESS STOCK.**
 214500 **MATTRESSES.**
 214550 **MATTRESSES, Cellular Latex.**
 214600 **MATTRESSES, Construction Camp.**
 214700 **MATTRESSES, Gymnasium.**
 214750 **MATTRESSES, Spring.**
 214800 **MATTRESSES AND MATS, Sponge Rubber.**
 214850 **MAULS.**
 214900 **MAUSOLEUMS.**
 214950 **MAYONNAISE.**
 See: Salad Dressing.
 215000 **MEAL, Alfalfa or Pellets, Dehydrated.**
 215050 **MEAL, Bone.**
 215100 **MEAL, Calf.**
 215120 **MEAL, Canola or Sunflower Seed.**
 215150 **MEAL, Corn.**
 215200 **MEAL, Fish.**
 215300 **MEAL, Linseed.**
 215350 **MEAL, Meat.**
 215400 **MEAL, Rapeseed.**
 See: Meal, Canole or Sunflower Seed.
 215500 **MEAL, Rye.**

- 215550 **MEAL, Soybean.**
- 215600 **MEASURES.**
- 215650 **MEAT CURING PREPARATIONS.**
- 215700 **MEAT TENDERIZING PREPARATION.**
- 215750 **MEATS, Canned.**
- 215800 **MEATS, Cooked.**
See: Packers. Meats, Cooked (5).
- 215850 **MEATS, Dressed.**
See: Packers. Meats, Dressed (6).
- 215900 **MEATS, Jellied.**
See: Packers. Meats, Jellied (7).
- 215930 **MEATS, Portion Cut.**
See: Packers. Meats, Portion Cut (6A).
- 215950 **MEATS, Smoked.**
See: Packers. Meats, Smoked (8).
- 216000 **MEDALS AND BADGES.**
- 216050 **MEDICINES, Proprietary.**
- 216100 **MEDICINES, Veterinary.**
See Also: Veterinary Preparations.
- 216150 **MEGAPHONES.**
- 216200 **MELTONS.**
See: Cloth. Melton Overcoating (16).
- 216250 **MEMORIALS, Public.**
See: Brasses and Bronzes, Memorial; Tablets, Memorial; Monuments.
- 216400 **MERCURY.**
- 216450 **MERCURY, Refined Grades.**
- 216500 **MESH, Expanded Metal.**
- 216550 **MESH, Steel, Electrically Welded.**
- 216600 **MESH, Wire.**
See: Wire Mesh.
- 216700 **METAL, Anti-Friction.**
See Also: Babbitt Metal.
- 216750 **METAL, Architectural Sheet.**
See: Sheet Metal Work.
- 216800 **METAL COATERS for Industry.**
- 216900 **METAL COATING, Acid and Alkali Resisting.**
- 216940 **METAL FINISHING EQUIPMENT AND SUPPLIES.**
See: Platers' Supplies and Materials.
- 216950 **METAL for Electrotpe, Stereotype, Linotype and Monotype.**
- 217000 **METAL PARTS, Special, for Communications Equipment.**
- 217050 **METAL, Perforated Sheet.**
See: Sheets, Perforated, Steel, Brass, Copper, Stainless Steel, Monel, Tin and Zinc.
- 217100 **METAL POWDERS.**
See Also: specific metals.
- 217150 **METAL PRESS WORK.**
- 217200 **METAL PROTECTIVES.**
- 217250 **METAL SHEETS, Crimped and Beaded.**
- 217300 **METAL SPECIALTIES.**
- 217350 **METAL SPINNING.**
- 217400 **METAL STAMPINGS.**
- 217500 **METALLIZING.**
- 217510 **METALLIZING EQUIPMENT AND SUPPLIES.**
- 217520 **METALLURGICAL POWDERS.**
- 217550 **METALS, Bearing.**
See Also: Babbitt Metal.
- 217600 **METALS, Expanded.**
- 217650 **METALS, Heat Resisting.**
- 217750 **METALS, Precious.**
See: Refiners, Gold, Silver and Platinum, (Reclaimed).
- 217760 **METALS, Thermostatic.**
- 217770 **METALS, Type.**
- 217780 **METEOROLOGICAL EQUIPMENT.**
- 217800 **METERS, Brine.**
- 217900 **METERS, Coin Operated.**
- 217920 **METERS, Colour.**
- 217950 **METERS, Electric, Frequency, Power and Speed.**
- 218000 **METERS, Gas and Air.**
- 218030 **METERS, Light.**
- 218050 **METERS, Liquid.**
- 218100 **METERS, Oil, Gasoline or Diesel Fuel.**
- 218130 **METERS, pH.**
- 218150 **METERS, Parking.**
- 218170 **METERS, Reflection.**
- 218200 **METERS, Sewage.**
- 218250 **METERS, Steam and Boiler.**
- 218350 **METERS, Water.**
- 218400 **METERS, Watthour.**
- 218450 **METHANOL.**
See: Alcohol. Methyl (4).
- 218550 **METHYL CHLORIDE.**
- 218570 **METHYL CHLOROFORM.**
- 218600 **METHYLAMINES. (Mono, di and tri).**
- 218650 **METHYLENE CHLORIDE.**
- 218670 **MEZZANINES, Steel, Prefabricated.**
- 218700 **MICA.**
- 218740 **MICROFILM READERS.**
- 218750 **MICROFILMING, Service, Equipment and Supplies.**
- 218800 **MICROPHONE STANDS.**
- 218850 **MICROPHONES.**
- 218870 **MICROSCOPES.**
- 218900 **MICROWAVE EQUIPMENT.**
- 218950 **MILDEWICIDE.**
- 219060 **MILK.**
See: Cream and Milk.
- 219100 **MILK ALBUMEN.**
See: Casein and Caseinates.
- 219150 **MILK, Condensed, Sweetened.**
- 219200 **MILK, Evaporated, Unsweetened.**
- 219350 **MILK, Powdered.**
- 219400 **MILL FEEDS.**
See: Flour, Wheat.
- 219500 **MILL WHITES.**
See: Paint, Mill Whites.
- 219550 **MILLINERY, Trimmings and Accessories.**
- 219600 **MILLS./010Ball (1),020Pebble (2),030Rod (3),040Tube (4).**
- 219650 **MILLS, Boring and Turning.**
See Also: Machinery, Boring; Lathes.
- 219750 **MILLS, Grinding, Paint, Ink, etc.**
- 219800 **MILLS, Hammer.**
See: Hammer Mills.
- 219850 **MILLS, Metal Finishing.**
- 219900 **MILLS, Plate.**
- 219950 **MILLS, Rolling, Aluminum, Lead and other Soft Metals.**
- 220000 **MILLS, Rolling, Cold Strip and Wire.**
- 220100 **MILLS, Rolling, Steel, Bar, Sheet, Structural Shapes.**
- 220150 **MILLS, Shingle.**
See: Machinery, Saw, Shingle and Planing Mill.
- 220200 **MILLWORK.**
See: Wood Millwork.
- 220250 **MILLWRIGHTS.**
- 220300 **MINCE MEAT.**
- 220350 **MINERAL SUPPLEMENT, for Cattle, Poultry, etc.**
See: Feed Supplements, for Cattle, Poultry, etc.
- 220400 **MINERAL WOOL.**
- 220450 **MINERALS, Livestock, Poultry, etc.**
- 220460 **MINI BIKES.**
- 220500 **MINING EQUIPMENT.**
See: Machinery, Mining and other specific headings.
- 220550 **MINT CONFECTIONS.**
- 220600 **MIRROR PLATES, Bevelled and Plain.**
- 220650 **MIRRORS.**
- 220700 **MIRRORS, Hall and Cheval.**
- 220750 **MIRRORS, Make-up, Shaving, etc.**
- 220800 **MISSILE COMPONENTS AND SYSTEMS.**
- 220900 **MITTS, Fur.**
See Also: Furs.

- 220950 **MITTS, Leather.**
 220970 **MITTS, Oven.**
 221000 **MITTS, Polishing.**
 221050 **MITTS, Rubber.**
 221100 **MITTS, Wool or Synthetic.**
 221150 **MIXERS, Asphalt.**
 221200 **MIXERS, Bread.**
 221250 **MIXERS, Candy, Cake and Dough.**
 221300 **MIXERS, Concrete.**
 221350 **MIXERS, Electric, Household.**
 See: Machines, Food Preparing, Electric (Slicing, Mixing, Beating, Blending, etc.).
 221400 **MIXERS, Feed.**
 221450 **MIXERS, Gas.**
 221500 **MIXERS for Liquids and Powders.**
 221550 **MIXERS, Mortar.**
 221600 **MIXERS, Oil and Acid.**
 221650 **MIXERS, Paint.**
 221700 **MIXERS, Water and Steam.**
 221750 **MIXES, Cake, Doughnut, Pastry, Pudding, etc.**
 221800 **MIXES, Refractory Ramming.**
 221850 **MOCCASINS, Leather.**
 See: Boots and Shoes, Leather, Cloth, Plastic, etc.
 221950 **MODELS, Metal, Wood, Plaster, Plastic, etc.**
 222000 **MOISTENERS, Envelope, Label, Tape, etc.**
 222050 **MOLASSES BLENDERS.**
 222100 **MOLASSES for Stock Food.**
 222150 **MOLYBDENITE CONCENTRATE.**
 222200 **MOLYBDENUM TRIOXIDE.**
 222250 **MONEL METAL WORK.**
 See Also: Castings, Monel-Metal.
 222300 **MONITORS.**
 222400 **MONOETHANOLAMINE.**
 See: Ethanolamines (Mono, di and tri).
 222450 **MONOFILAMENTS.**
 222500 **MONOMERS.**
 222550 **MONORAIL SYSTEMS.**
 222650 **MONOTYPE COMPOSITION.**
 222700 **MONUMENTS.**
 222750 **MOP STICKS.**
 222800 **MOPPING OUTFITS.**
 222850 **MOPS.**
 222900 **MOPS, Twine (Cotton).**
 222950 **MORTAR BOXES, Steel.**
 223000 **MORTAR OR CEMENT, Premixed.**
 223100 **MORTISERS.**
 223170 **MOSAICS, Venetian.**
 223200 **MOSS, Irish, Bleached and Unbleached.**
 See Also: Peat and Peat Products.
 223300 **MOTH PREVENTIVE.**
 223350 **MOTION PICTURE LABORATORIES.**
 See: Printers and Processors, Motion Picture Film.
 223400 **MOTION PICTURES, Commercial, Educational and Theatrical.**
 223450 **MOTOR BOATS.**
 223500 **MOTOR GENERATOR SETS.**
 See: Motors, Electric, A.C., D.C., Induction and Synchronous.
 223520 **MOTOR HOMES.**
 223550 **MOTOR TRUCK BODIES.**
 See: Truck Bodies and Cabs.
 223570 **MOTORCYCLE ACCESSORIES.**
 223575 **MOTORCYCLES.**
 223600 **MOTORS, Air.**
 223650 **MOTORS, Automobile.**
 See: Engines, Oil, Gas and Gasoline.
 223700 **MOTORS, Electric. A.C., D.C., Induction and Synchronous.**
 223720 **MOTORS, Electric, Components.**
 223750 **MOTORS, Fan.**
 223800 **MOTORS, Gasoline for Marine Purposes.**
 See: Engines, Oil, Gas, or Gasoline. Marine (9).
 223850 **MOULDED PLASTICS.**
 See: Plastics, Moulded (Custom).
 223950 **MOULDERS, Dough.**
 224000 **MOULDINGS, Aluminum.**
 224100 **MOULDINGS, Metal, Roll Formed.**
 224150 **MOULDINGS, Picture.**
 224200 **MOULDINGS, Wood.**
 See: Wood Millwork. Mouldings (8).
 224250 **MOULDS, Button, Wood.**
 224300 **MOULDS, Candy, Ice Cream and Jelly.**
 224320 **MOULDS, Compression.**
 224350 **MOULDS, Concrete, Tile, Sill, Fence Post and Ornamental.**
 224400 **MOULDS, Cylinder.**
 224450 **MOULDS, Diecasting.**
 224500 **MOULDS, for Soft Metal.**
 224550 **MOULDS, Glass.**
 224600 **MOULDS, Ingot.**
 224650 **MOULDS, Plastic.**
 224700 **MOULDS, Rubber.**
 224750 **MOULDS, Tire.**
 224800 **MOUNTERS AND FINISHERS OF DISPLAY ADVERTISING.**
 224900 **MOUNTINGS, Coffin and Casket.**
 See Also: Hardware, Coffin and Casket.
 224950 **MOUNTINGS, Rock Drill.**
 225000 **MOUNTINGS, Vibration and Shock.**
 See: Vibration and Shock Mountings.
 225150 **MOVERS, Car.**
 225200 **MOWERS.**
 225250 **MOWERS, Lawn, Power, etc.**
 225300 **MUCILAGE.**
 225350 **MUDGUARDS, Bicycle.**
 225450 **MUFFLERS./010Automotive (1),020Marine (2), 030Industrial (3).**
 225600 **MUFFS AND STOLIS, Fur.**
 See Also: Furs.
 225620 **MUGS.**
 225650 **MULTIGRAPH AND MULTILITH SUPPLIES.**
 225750 **MUSHROOMS, Canned.**
 225800 **MUSIC PUBLISHERS.**
 See: Printers and Publishers, Music.
 225900 **MUSICAL INSTRUMENTS.**
 226000 **MUSTARD.**
 226050 **MUTTON AND MUTTON PRODUCTS.**
 See: Packers. Lamb and Mutton Products (9).
 226100 **MUZZLES, Dog and Horse.**
 226300 **NAILS, Aluminum.**
 226450 **NAILS, Double Headed.**
 226500 **NAILS, Foundry.**
 226600 **NAILS, Galvanized.**
 226700 **NAILS, Lead Headed or Lead Washered.**
 226800 **NAILS, Roofing.**
 See: Nails, Wire.
 226900 **NAILS, Spiral and Ring Thread.**
 226950 **NAILS, Stainless Steel.**
 227000 **NAILS, Twisted or Roll Threaded.**
 227050 **NAILS, Wire.**
 227100 **NAILS, Wire, Fine.**
 227200 **NAME PLATES.**
 See: Plates Etched, Metal; Plates, Keyhole, Letter-Box, Name, Newspaper, Pull, Push and Sash.
 227250 **NAME PLATES, Embossed (With or Without Adhesive Backs).**
 227300 **NAPHTHA.**
 227350 **NAPHTHALENE.**
 227400 **NAPHTHENATES, Cobalt, Lead, Manganese, etc.**
 227450 **NAPKINS, Paper.**

- 227500 **NARROW FABRICS.**
See Also: Binding, Bias; Binding, Non-Elastic for Carpets, Clothing, Mattresses, Shoes, etc.
- 227550 **NECKWEAR, Fur.**
See: Furs, etc.
- 227600 **NECKWEAR, Men's and Boys'.**
- 227650 **NECKWEAR, Women's.**
- 227700 **NEEDLES, Hand Knitting.**
- 227750 **NEEDLES, Knitting, Machine.**
- 227800 **NEPHELINE SYENITE.**
- 227850 **NET LIFTERS, for Steam Tugs and Gasoline Boats.**
See: Hoisting Outfits, for Ships.
- 227870 **NETS, Badminton, Tennis, Hockey, Lacrosse, Golf, Soccer.**
- 227880 **NETS, Cargo, Recreational, Safety, etc.**
- 227900 **NETS, Fishing.**
- 227950 **NETS, Hair.**
- 228000 **NETS, Laundry and Dyers.**
- 228050 **NETTING for Locomotive Smoke Boxes and Ash Pans.**
- 228100 **NETTING, Mosquito.**
- 228150 **NETTING, Plastic.**
- 228250 **NETTING, Wire.**
- 228300 **NETTING, Wire, Poultry, and Stucco Reinforcing.**
- 228350 **NEUTRALIZERS, Cream.**
- 228400 **NEWELS, Wood.**
See: Wood Millwork.
- 228450 **NEWSPAPER CLIPPINGS.**
See: Clippings, Press.
- 228500 **NEWSPAPERS, Business, Class and Industrial.**
See: Publishers, Business Papers.
- 228550 **NEWSPAPERS.**
- 228600 **NEWSPAPERS, Financial.**
- 228650 **NEWSPAPERS, Trade.**
See: Publishers, Business Papers.
- 228700 **NEWSPRINT.**
See: Paper, Newsprint.
- 228750 **NICKEL AND CUPRONICKEL STRIP.**
- 228800 **NICKEL, Electrolytic.**
- 228850 **NICKEL, Metallic (Cathode, Ingot, Shot).**
- 228900 **NICKEL OXIDE AND NICKEL OXIDE SINTER.**
- 228950 **NICKEL POWDER.**
- 229000 **NICKEL SALTS.**
- 229050 **NICKEL SILVER, Sheet, Rolls, Plate, Strips and Rods.**
- 229150 **NIGHTSHIRTS.**
- 229200 **NIPPLES, Brass.**
- 229250 **NIPPLES, Nursing Bottle, Rubber.**
- 229300 **NIPPLES, Pipe.**
- 229400 **NITROGEN.**
- 229450 **NITROUS OXIDE.**
See: Gases, Anaesthetic (Nitrous Oxide, Carbon Dioxide, Oxygen Mixtures).
- 229500 **NOISE CONTROL SYSTEMS.**
- 229520 **NONENE.**
- 229550 **NONYLPHENOL.**
- 229600 **NOODLES.**
See: Macaroni.
- 229650 **NOSINGS, Stair.**
- 229700 **NOTE BOOKS, Loose Leaf.**
See: Books, Ring, Loose Leaf, and Books, Note and Memo.
- 229750 **NOTES, CHEQUES AND DRAFTS.**
See: Bank Notes; Cheques and Drafts.
- 229850 **NOVELTIES, Ceramic, China, Glass, Metal, Figurines, etc.**
- 229900 **NOVELTIES, Furriers', Dressmakers', etc.**
- 229950 **NOVELTIES, Gold Plated and Silver.**
- 230050 **NOVELTIES, Metal, Decorated.**
- 230100 **NOVELTIES, Paper.**
- 230150 **NOVELTIES, Plastic.**
- 230200 **NOVELTIES, Wooden.**
- 230250 **NOVELTIES AND SOUVENIRS.**
- 230270 **NOZZLES, Air.**
- 230300 **NOZZLES, Hose.**
- 230350 **NOZZLES, Sand Blast.**
- 230400 **NOZZLES, Spray.**
See: Spray Nozzles, Ponds and Towers.
- 230420 **NUCLEAR APPARATUS.**
- 230450 **NUCLEAR FUELS.**
- 230550 **NUMBERS, Auto License.**
See: Plates, License.
- 230600 **NUMBERS, Metal.**
See: Letters and Numbers. Metal (1).
- 230650 **NUTS, Edible.**
See Also: Peanuts, Salted.
- 230700 **NUTS, Fasteners, Specialty./010Alloy (1),020Anchor (2),030Blind (3),040Corrosion Resistant (Aluminum, Brass, Bronze, Stainless Steel, etc.) (4),050Plastic, Nylon, etc. (5),060Self-Locking (6),070Sleeve or Coupling (7),080Special or Custom-made (8),090Stamped (9),100Tee (10),110Weld (11).**
- 230800 **NUTS, Fasteners, Standard./010Cap or Acorn (1),020Corrosion Resistant (Aluminum, Brass, Bronze, Stainless Steel, etc.) (2),030Finished (Full, High, Jam, Slotted, Thick, Thick Slotted) (3),040Heavy Semi-finished (Full, Jam, Slotted) (4),050Heavy (Square and Hexagon) (5),060Machine Screw (Square and Hexagon) (6),070Regular (Square and Hexagon) (7),080Wing (8).**
- 230900 **NYLON, Continuous Filament Yarn, Staple and Monofilament.**
- 230930 **NYLON, Polyester, Rayon and other Synthetics, Thrown for Manufacturers.**
- 230950 **NYLON RESIN.**
- 230980 **O-RINGS.**
- 231000 **OARS.**
- 231050 **OATMEAL AND ROLLED OATS.**
- 231100 **OCHRES.**
See: Colours, Dry.
- 231150 **OCTOATES, Lead, Cobalt, Calcium, Zinc, Zirconium, etc.**
- 231170 **ODOUR CONTROL SYSTEMS.**
- 231200 **OFFICE SUPPLIES.**
- 231250 **OFFSHORE DRILLING EQUIPMENT, Vessels, Structures, etc.**
- 231300 **OIL BURNING APPARATUS.**
See Also: Furnaces, Oil; Burners, Oil.
- 231400 **OIL, Crude.**
- 231450 **OIL EQUIPMENT, Storage and Dispensing.**
- 231500 **OIL RECOVERY EQUIPMENT.**
- 231550 **OIL REFINERY EQUIPMENT.**
- 231600 **OIL, Technical, White.**
- 231650 **OILERS, Engineers'.**
- 231700 **OILING DEVICES.**
- 231750 **OILS, Automotive, Break-in, Tune-up, etc.**
- 231800 **OILS, Base.**
- 231850 **OILS, Blown.**
- 231870 **OILS, Canola or Sunflower Seed.**
- 231900 **OILS, Castor or Cod, Sulphonated.**
See: Oils, Sulphonated (Textile and Tanners').
- 231950 **OILS, Castor, Dehydrated.**
- 232000 **OILS, Coconut.**
- 232050 **OILS, Cod Liver.**
- 232100 **OILS, Compounded, Perfumers'.**
- 232150 **OILS, Cooking and Salad.**
- 232200 **OILS, Core.**
- 232250 **OILS, Corn, Crude and Refined.**
- 232300 **OILS, Cotton Seed, Peanut, etc. Refiners of.**
- 232350 **OILS, Creosote.**
See Also: Creosote; Preservatives, Wood.
- 232400 **OILS, Cutting.**
- 232402 **OILS, Drawing.**
- 232404 **OILS, Essential.**

- 232412 OILS, Fish.
 232416 OILS, Floor (Stainless).
 232432 OILS, Harness.
 See Also: Dressing, Harness (3).
 232433 OILS, Heating, Domestic and Industrial.
 232434 OILS, Hydraulic.
 232436 OILS, Hydrogenated.
 232438 OILS, Insulating.
 232440 OILS, Lard.
 232444 OILS, Linseed (Refined, Raw and Boiled).
 232448 OILS, Lubricating.
 232470 OILS, Mineral.
 232550 OILS, Neatsfoot.
 232600 OILS, Oleo.
 232650 OILS, Olive, Castor and Russian, Packers of.
 232700 OILS, Penetrating.
 232750 OILS, Polishing.
 232800 OILS, Quenching.
 232820 OILS, Rapeseed or Sunflower Seed.
 See: Oils, Canola or Sunflower Seed.
 232835 OILS, Re-refined.
 232850 OILS, Refined, Illuminating.
 232900 OILS, Roadbed and Road.
 232950 OILS, Seal.
 232970 OILS, Sesame Seed.
 233000 OILS, Sewing and Knitting Machine.
 233050 OILS, Silk.
 See: Oils, Sulphonated (Textile and Tanners').
 233100 OILS, Soybean.
 233150 OILS, Stearine.
 233200 OILS, Sulphonated (Textile and Tanners').
 233250 OILS, Tempering.
 233300 OILS, Terpeneless.
 233350 OILS, Textile Machinery.
 233400 OILS, Turbine.
 233450 OILS, Turkey Red.
 233500 OILS, Vanilla.
 233600 OILS AND COMPOUNDS, Electrical.
 233650 OILWELL EQUIPMENT AND SUPPLIES.
 233700 OINTMENT, Hoof.
 233750 OINTMENTS, Medicinal.
 233800 OLEORESINS.
 233900 OLEUM.
 233950 OLIVE PACKERS.
 234050 ONYX AND MARBLE SPECIALTIES.
 234100 OPENERS, Bottle.
 234120 OPENERS, Can.
 See: Can Openers.
 234150 OPERATORS for Doors, Gates, Skylights, Sash, etc.
 See: Door or Window Controls.
 234200 OPTICAL MATERIALS.
 234300 ORE-BREAKERS.
 234400 ORE FEEDERS.
 234450 ORES, Alkaline.
 234500 ORGANS, Electronic.
 234600 ORGANS, Pipe.
 234750 ORNAMENTS, Composition or Plastic.
 234850 ORNAMENTS, Hair.
 234900 ORNAMENTS, Wedding Cake.
 235000 ORTHO-DICHLOROBENZENE.
 235050 ORTHOPEDIC APPLIANCES.
 235070 ORTHOXYLENE.
 235100 OSMIUM.
 235150 OSMIUM PRODUCTS.
 See: Precious Metal Products.
 235170 OSTOMY PRODUCTS.
 235200 OVENS, Bake.
 235250 OVENS, Baking, Mechanical.
 235270 OVENS, Convection.
 235300 OVENS, Core.
 235350 OVENS, Crystal.
 235450 OVENS, Electric.
 235500 OVENS, Enamelling.
 235520 OVENS, Heat Cleaning.
 235550 OVENS, Industrial.
 235600 OVENS, Infra-Red.
 235630 OVENS, Microwave.
 235650 OVENS, Revolving Tray.
 235700 OVENS, Travelling Chain.
 235750 OVENS, Travelling Tray.
 235760 OVENS, Ultra Violet.
 235780 OVENS, Welding Rod.
 235800 OVERALLS.
 235850 OVERALLS, Combination.
 235950 OVERCOATINGS.
 See: Cloth. Overcoating (17).
 236000 OVERCOATS.
 See: Clothing, Men's.
 236050 OVERHEAD AND UNDERGROUND PUBLIC UTILITY EQUIPMENT.
 236150 OVERSHOES, Rubber, Cloth or Plastic.
 See Also: Boots and Shoes, Rubber.
 236250 OXIDES, Yellow, Brown and Red.
 236300 OXYGEN.
 236350 OXYGEN PRODUCING EQUIPMENT.
 See: Producing Equipment for Oxygen, Nitrogen, Ammonia, Hydrogen, etc.
 236400 OYSTERS.
 236430 OZONE GENERATORS.
 236460 PACKAGE DESIGNERS.
 236500 PACKAGING, Contract.
 236520 PACKAGING, Custom.
 236521 PACKAGING DECORATIONS.
 236522 PACKAGING, Flexible.
 236525 PACKAGING, Flexible, Aseptic.
 236530 PACKAGING FOR EXPORT.
 236550 PACKERS./010Bacon and Ham (1),020Beef and Beef Products (2),030Lard (3),040Lard Compound (4), 050Meats, Cooked (5),060Meats, Dressed (6), 061Meats, Portion Cut (6A),070Meats, Jellied (7), 080Meats, Smoked (8),090Lamb and Mutton Products (9),100Pork and Pork Products (10),110Sausage (11), 120Shortening (12),130By-Products (13).
 236600 PACKERS, Land.
 236650 PACKING, Asbestos.
 236670 PACKING, Asbestos-Free.
 236700 PACKING, Flax.
 236800 PACKING, Flexible, Metallic.
 236850 PACKING, Fruit and Vegetable.
 See: Excelsior; Peat and Peat Products.
 236900 PACKING, Jute.
 236950 PACKING, Rubber, Sheet, Ring and Spiral.
 237000 PACKINGS, Cotton.
 237050 PACKINGS, Engine, High and Low Pressure, Steam, Hydraulic, Ammonia, etc.
 237100 PACKINGS, Fabric, Braided or Moulded.
 237150 PACKINGS, Fibreglass.
 237200 PACKINGS, Leather.
 237250 PACKINGS, Plastic.
 237300 PACKINGS, Shredded Metallic.
 237400 PADDING, Automobile.
 237450 PADDING, Carpet and Rug Underlay.
 237550 PADDING, Cotton.
 237600 PADDING, Knitted, Press, Laundry, etc.
 237650 PADDING, Table, Laundry, Cradle.
 237700 PADDLES, Canoe.
 237750 PADDLES, Paint, etc.
 237800 PADLOCKS.
 See Also: Locks.
 237850 PADS, Boot and Shoe.

- 237900 **PADS, Chair.**
- 237950 **PADS, Coat and Dress.**
- 238000 **PADS, Desk, Scratch, Calendar, etc.**
- 238050 **PADS, Excelsior or Wood Wool for Chick Boxes, Apple Crates, Egg Crates, etc.**
- 238100 **PADS, Excelsior, Hair, Peat Moss, etc., Box, Barrel, Hamper and Furniture Packing.**
- 238150 **PADS, Floor Polishing Machines.**
- 238200 **PADS, Foamed Latex.**
- 238250 **PADS, Hand, Leather.**
- 238280 **PADS, Harness, Saddlery, etc.**
- 238300 **PADS, Heating, Electric.**
- 238350 **PADS, Hockey.**
See: Hockey Pads.
- 238450 **PADS, Hospital and Osteopath.**
- 238470 **PADS, Prothesis.**
- 238500 **PADS, Rubber, Small and Large.**
- 238550 **PADS, Sanitary.**
- 238600 **PADS, Scouring.**
See: Scourers, Pot, Metal, or Plastic.
- 238650 **PADS, Stamp.**
- 238700 **PADS, Table.**
- 238750 **PADS, Upholstery.**
- 238800 **PADS AND COVERS, Ironing Board.**
- 238900 **PAILS, Copper, Monel, Nickel, Steel, etc.**
- 238950 **PAILS, Galvanized.**
- 239030 **PAILS, Plastic.**
- 239050 **PAILS, Tin.**
- 239100 **PAILS, Wooden.**
- 239150 **PAINT, Acid Proof.**
See: Paint, Anti-Corrosive and Damp-Proofing.
- 239200 **PAINT, Anti-Corrosive and Damp-Proofing.**
See Also: Damp Coursing Materials.
- 239250 **PAINT, Anti-Slip.**
- 239300 **PAINT, Asphalt.**
See: Paint, Anti-Corrosive and Damp-Proofing.
- 239330 **PAINT, Bottom, Antifouling.**
- 239350 **PAINT, Bridge, Girder, etc.**
See: Paint, House, Interior and Exterior, Metal and Woodwork, Railway and Marine.
- 239400 **PAINT, Carbon.**
See: Paint, Anti-Corrosive and Damp-Proofing.
- 239500 **PAINT, Cement.**
See: Paint, Anti-Corrosive and Damp-Proofing.
- 239550 **PAINT, Coal Tar.**
See: Paint, Anti-Corrosive and Damp-Proofing.
- 239600 **PAINT, Cold Water, Casein Powder or Paste.**
- 239650 **PAINT, Concrete Floor.**
See: Paint, Anti-Corrosive and Damp-Proofing.
- 239660 **PAINT, Copper.**
See: Insulating Materials.
- 239670 **PAINT, Damp-Proofing.**
See: Paint, Anti-Corrosive and Damp-Proofing.
- 239680 **PAINT FINISHING SYSTEMS.**
- 239700 **PAINT, Fire-Retardant.**
- 239750 **PAINT, Flat Wall.**
See: Paint, House, Interior and Exterior, Metal and Woodwork, Railway and Marine.
- 239800 **PAINT, Gold and Aluminum.**
- 239850 **PAINT, Graphite.**
See: Paint, Anti-Corrosive and Damp-Proofing.
- 239900 **PAINT, Ground in Oil.**
See: Paint, House, Interior and Exterior, Metal and Woodwork, Railway and Marine.
- 239950 **PAINT, House, Interior and Exterior, Metal and Woodwork, Railway and Marine.**
- 240000 **PAINT, Insulating.**
See Also: Paint, Anti-Corrosive and Damp-Proofing.
- 240100 **PAINT, Mill Whites.**
- 240150 **PAINT, Mixed.**
See: Paint, House, Interior and Exterior, Metal and Woodwork, Railway and Marine.
- 240200 **PAINT, Paste, for Industrial and Household Use.**
- 240250 **PAINT, Plastic, for Interior Decoration.**
- 240300 **PAINT PRIMERS.**
- 240350 **PAINT, Resin Emulsion.**
- 240400 **PAINT, Roofing.**
See: Paint, Anti-Corrosive and Damp-Proofing.
- 240450 **PAINT, Rubber Base.**
- 240500 **PAINT, Shingle.**
See: Paint, Anti-Corrosive and Damp-Proofing.
- 240550 **PAINT SPECIALTIES.**
- 240600 **PAINT, Tire.**
- 240650 **PAINT, Traffic.**
- 240670 **PAINT TRAYS.**
See: Painters' Supplies.
- 240700 **PAINT, White, Washable for Interior.**
See: Paint, Mill Whites.
- 240750 **PAINTERS' SUPPLIES.**
See Also: Specific Items.
- 240755 **PAINTING, Aluminum.**
- 240760 **PAINTING AND SPRAYING, Contract.**
- 240800 **PAJAMAS.**
See: Pyjamas.
- 240850 **PALLADIUM.**
- 240860 **PALLETIZERS.**
- 240900 **PALLETS AND SKIDS.**
- 240950 **PANEL BOARD.**
See: Paperboards. Panel (19).
- 241000 **PANEL BOARDS, Electric.**
See Also: Panels, Radio.
- 241050 **PANELLING, Wall, Wood, Plastic Laminated, etc.**
- 241080 **PANELS, Heating, Radiant.**
- 241100 **PANELS, Heating, Solar.**
- 241150 **PANELS, Instrument.**
- 241200 **PANELS, Radio.**
- 241250 **PANELS, Steel.**
- 241300 **PANELS, Structural, Wall.**
See Also: Panels, Steel; Sheathing, Building; Wallboard.
- 241400 **PANELS, Veneer.**
- 241450 **PANS, Bakers' and Confectioners'.**
- 241460 **PANS, Food Service.**
- 241500 **PANS, Frying.**
- 241600 **PANS, Vacuum, for Condensed Milk.**
- 241650 **PANS AND TRAYS, Freezing.**
- 241700 **PANTS.**
See: Trousers; Jeans; Slacks.
- 241750 **PANTS, Infants', Rubber or Plastic.**
- 241800 **PAPER, Abrasive.**
See: Abrasives; Garnet, Paper and Cloth; Emery Cloth; Sand Paper; etc.
- 241850 **PAPER, Alkali Proof.**
- 241950 **PAPER, Bag, Barrel Lining, etc.**
- 242050 **PAPER, Blotting.**
- 242100 **PAPER, Blue, Black, Brown and White Print.**
- 242150 **PAPER, Blue Print Stock.**
- 242200 **PAPER, Bond.**
See: Paper (Rag), Bonds, Ledgers and Writings; Paper (Sulphite), Bonds, Ledgers and Writings.
- 242250 **PAPER, Book.**
- 242350 **PAPER, Building.**
See: Building Paper; Sheathing, Building.
- 242400 **PAPER, Car-liner.**
See: Paper, Kraft; Paperboards. Car Liner (4).
- 242450 **PAPER, Carbon.**
- 242460 **PAPER, Carbonless.**
- 242500 **PAPER, Card.**
See: Paperboards.

- 242550 **PAPER, Catalogue.**
See: Paper, Book.
- 242600 **PAPER, Cigarette.**
- 242650 **PAPER, Coated and Laminated.**
- 242700 **PAPER, Core.**
- 242750 **PAPER, Corrugated.**
See Also: Paperboards. Corrugating (8).
- 242800 **PAPER, Cover.**
- 242850 **PAPER, Crepe.**
- 242900 **PAPER, Creped, Waterproof Wrapping.**
- 242950 **PAPER, Creping.**
- 243000 **PAPER, Cup.**
- 243050 **PAPER, Die Wipe.**
- 243100 **PAPER, Drawing.**
- 243150 **PAPER, Duplicating.**
See: Paper, Mimeograph or Duplicator.
- 243200 **PAPER, Embossed.**
- 243250 **PAPER, Envelope.**
- 243300 **PAPER, Fibre and Manila.**
- 243350 **PAPER, Filter.**
- 243450 **PAPER, Fruit Wrapping.**
See: Tissues. Wrapping (4).
- 243460 **PAPER, Gift Wrapping.**
See: Wrappings, Gift.
- 243500 **PAPER, Glassine and Cellucine.**
- 243550 **PAPER, Glazed.**
- 243600 **PAPER, Grease Proof.**
- 243650 **PAPER, Groundwood.**
- 243700 **PAPER, Gummed.**
- 243750 **PAPER, Gumming.**
- 243800 **PAPER, Impregnated.**
- 243850 **PAPER, Impregnating.**
- 243900 **PAPER, Insulating.**
- 243950 **PAPER, Kraft.**
- 244000 **PAPER, Label.**
- 244050 **PAPER, Ledger.**
See: Paper (Rag), Bonds, Ledgers and Writings; Paper (Sulphite), Bonds, Ledgers and Writings.
- 244100 **PAPER, Litho.**
- 244150 **PAPER, Manifold or Carbonizing.**
- 244200 **PAPER, Map and Chart.**
- 244250 **PAPER, Mimeograph or Duplicator.**
- 244300 **PAPER NAPKINS.**
See: Napkins, Paper.
- 244350 **PAPER, Newsprint.**
- 244400 **PAPER, Offset.**
- 244450 **PAPER, Onion Skin, Glazed and Unglazed.**
- 244500 **PAPER, Parchment.**
See: Paper, Vegetable Parchment.
- 244550 **PAPER, Photographic.**
- 244600 **PAPER, Poster (Coloured and Coating).**
- 244650 **PAPER (Rag), Bonds, Ledgers and Writings.**
- 244700 **PAPER, Recording.**
- 244720 **PAPER, Recycled.**
- 244750 **PAPER, Register, Business Machine, Computer, etc.**
- 244800 **PAPER, Releasing.**
- 244850 **PAPER, Roll, for Automatic Machines.**
See: Rolls, Paper, for Business and Telecommunication Equipment.
- 244900 **PAPER, Rotogravure.**
- 244950 **PAPER RULERS.**
- 245000 **PAPER, Safety, for Cheques, Drafts, Notes.**
- 245100 **PAPER, Saturated Sheathing.**
See: Sheathing, Building.
- 245150 **PAPER SERVIETTES.**
See: Napkins, Paper.
- 245170 **PAPER, Shredded, (in Bales).**
- 245200 **PAPER SPECIALTIES.**
- 245250 **PAPER (Sulphite), Bonds, Ledgers and Writings.**
- 245300 **PAPER, Tablet.**
- 245350 **PAPER, Text.**
See: Paper, Book.
- 245400 **PAPER, Tissue.**
See: Tissues.
- 245450 **PAPER, Toilet.**
- 245500 **PAPER, Towelling.**
See: Towels, Paper.
- 245550 **PAPER TUBES.**
See: Tubes, Paper.
- 245600 **PAPER, Varnished (for lining bottle caps).**
- 245650 **PAPER, Varnishing.**
See: Paper, Insulating.
- 245700 **PAPER, Vegetable Parchment.**
- 245750 **PAPER, Wall or Paper Hangings.**
See: Wallpaper.
- 245850 **PAPER, Waterproof.**
See Also: Sheathing, Building.
- 245900 **PAPER, Waxed.**
- 245950 **PAPER, Waxed, in Rolls.**
- 246000 **PAPER, Waxed, Printed.**
- 246050 **PAPER, Waxing.**
- 246100 **PAPER, Wet Strength.**
- 246150 **PAPER, Wrapping.**
See: Paper, Fibre and Manila; Paper, Kraft; Tissues. Wrapping (4); Wrappers.
- 246200 **PAPER, Writing.**
See: Paper (Rag), Bonds, Ledgers and Writings; Paper (Sulphite), Bonds, Ledgers and Writings.
- 246250 **PAPER AND CLOTH, Ozalid.**
- 246300 **PAPERBOARDS.**/010Asphaltum (1),020Box (2), 030Bristol, Tag, Ticket (3),040Car Liner (4),050Chip (5),060Coated (6),070Cone and Tube (7), 080Corrugating (8),090Counter (9),100Electrical (10),110Fibre (11),120Friction (12),130Heel (13), 140Innersole (14),150Kraft Liner (15),160Leather (16),170News Wrapper (17),180White Vat Lined (18), 190Panel (19),200Press (20),210Pulp (21), 220Screenings (22),230Straw (23),240Test (Jute) (24),250Wall (25),260Suitcase Fibre (26), 270Bookbinders (27),280Artist and Showcard (28), 290Mounting (29),300Button (30),310Bleached Manila (31),320Coloured (32),330Patent Coated (33), 340Core (34),350Kraft, Bleached (35).
- 246350 **PAPERSLITTERS.**
- 246400 **PAPETERIES.**
See Also: Stationery.
- 246450 **PARACHUTES.**
- 246500 **PARA-DICHLOROBENZENE.**
- 246570 **PARKING SYSTEMS, Controlled Access.**
- 246600 **PARTICLEBOARD.**
- 246650 **PARTINGS, Foundry.**
- 246700 **PARTITIONS, Corrugated Paper for Packing.**
- 246750 **PARTITIONS, Fireproof.**
- 246770 **PARTITIONS, Moveable.**
- 246800 **PARTITIONS, Steel, Aluminum, etc.**
- 246850 **PARTITIONS, Terrazzo.**
- 246870 **PARTITIONS, Toilet.**
- 246900 **PARTITIONS, Wire.**
- 246950 **PARTITIONS, Wooden.**
- 246970 **PASTA, Fresh.**
- 247000 **PASTE, Gasket.**
- 247050 **PASTE, Label.**
- 247100 **PASTE, Liquid.**
- 247150 **PASTE, Paper Hangers'.**
- 247200 **PASTE, Photo, etc.**
- 247250 **PASTE, Soldering.**
- 247300 **PASTE, Tooth.**
See Also: Powder, Tooth.
- 247350 **PASTES, Meat, Fish, Sandwich Spread, etc.**
- 247400 **PASTEURIZERS.**

- 247450 **PATCHES AND PATCHING MATERIAL, Rubber.**
See: Repair Kits, Rubber.
- 247500 **PATCHES AND PATCHING TAPE.**
See: Tape, Adhesive.
- 247550 **PATTERN MAKERS.**
- 247650 **PATTERNS, Cardboard and Metal (for Shoes).**
- 247680 **PATTERNS, Knitting.**
- 247700 **PATTERNS, Metal (for use on Moulding Machines).**
- 247800 **PAVING PLANTS.**
See: Asphalt Plants, Hot and Cold Mixed; Road Material (Asphalt, Emulsified Asphalt or Composition).
- 247850 **PEANUT BUTTER.**
- 247900 **PEANUTS, Salted.**
- 248000 **PEARLS, Imitation.**
- 248050 **PEAS, Split.**
- 248100 **PEAT AND PEAT PRODUCTS.**
- 248150 **PEAT MOSS HARVESTER AND PARTS.**
- 248200 **PEBBLE MILLS.**
See: Mills. Pebble (2).
- 248250 **PECTIN, Fruit.**
- 248350 **PEDESTALS AND JARDINIÈRE STANDS.**
- 248360 **PEDICABS.**
- 248400 **PEELERS, Potato and Vegetable.**
- 248450 **PEELS, Candied and Glace.**
- 248500 **PEGS, Tent and Tenting Accessories.**
- 248550 **PELLETIZERS.**
- 248600 **PENCILS, China, Glass, Cellophane and Metal Marking.**
- 248650 **PENCILS, Lead.**
- 248700 **PENCILS, Lead, Mechanical.**
- 248750 **PENHOLDERS.**
- 248800 **PENNANTS AND BANNERS.**
- 248850 **PENS, Animal.**
See Also: Stanchions and Stalls, Cattle.
- 248900 **PENS, Ball Point.**
- 248950 **PENS, Fountain.**
- 249000 **PENSTOCKS.**
- 249050 **PENSTOCKS, Steel, Riveted and Welded.**
- 249100 **PENSTOCKS, Wood Stave.**
- 249150 **PENTACHLOROPHENOL.**
- 249200 **PENTAERYTHRITOL.**
- 249220 **PENTANE.**
- 249250 **PEPPER.**
See: Spices, Whole and Ground.
- 249260 **PEPTONES.**
- 249300 **PERCHLOROETHYLENE.**
- 249350 **PERCOLATORS, Electric.**
See: Coffee Makers, Vacuum, Drip and Percolator Types.
- 249400 **PERFORATED SHEETS.**
See: Sheets, Perforated, Steel, Brass, Copper, Stainless Steel, Monel, Tin and Zinc.
- 249450 **PERFUME BASES.**
- 249500 **PERFUMERY.**
- 249520 **PERISCOPES.**
- 249550 **PERMANENT WAVE SUPPLIES.**
- 249600 **PEROXIDES, Organic.**
- 249605 **PERSONNEL CARRIERS.**
- 249610 **PESTICIDES.**
See Also: Insecticides.
- 249630 **PET CARE SUPPLIES.**
- 249650 **PETROCHEMICALS.**
See: Resins, Synthetic and other specific products.
- 249750 **PETROLATUM.**
- 249800 **PETROLEUM GASES, Liquefied.**
See: Butane, Liquefied; Propane, Liquefied.
- 249900 **PETROLEUM AND ITS PRODUCTS.**
See Also: Oils, etc.
- 249950 **PEWS.**
See Also: Seating, Arena, Church, School, Stadium, Theatre and Assembly Hall.
- 249980 **PEWTERWARE.**
- 250000 **PHARMACEUTICALS.**
- 250050 **PHENOL.**
- 250150 **PHONOGRAPHS.**
See: Record Players.
- 250200 **PHOSPHATES.**
See Also: Fertilizers.
- 250210 **PHOSPHATING.**
- 250250 **PHOSPHOR BRONZE (Sheets, Rolls, Strips, Rods and Wire).**
- 250300 **PHOSPHORIC ANHYDRIDE.**
- 250400 **PHOSPHORUS SESQUISULPHIDE.**
- 250420 **PHOSPHORUS, Yellow and Red or Amorphous.**
- 250450 **PHOTO ENGRAVING.**
See: Engraving, Photo (on Copper, Zinc or Plastic).
- 250500 **PHOTOGRAPHERS, Commercial.**
- 250530 **PHOTOMETERS.**
- 250550 **PHOTOGRAPHERS, Motion Picture, Slide or Film Strip, Commercial and Educational.**
- 250600 **PHOTOGRAPHIC MATERIALS AND PROCESSING EQUIPMENT.**
- 250650 **PHOTOGRAPHY, Commercial with Models.**
- 250670 **PHOTOTYPOGRAPHY, Computerized.**
- 250700 **PTHALIC ANHYDRIDE.**
- 250750 **PHYSIOTHERAPY EQUIPMENT.**
- 250850 **PIANO BENCHES.**
- 250900 **PIANO HAMMERS.**
- 250950 **PIANO HARDWARE.**
- 251150 **PIANO STRINGS.**
- 251250 **PIANOS.**
- 251300 **PICAROONS.**
- 251400 **PICKETS, Fence, Wooden.**
- 251550 **PICKLES.**
- 251600 **PICKLING, Metal.**
- 251650 **PICKS.**
- 251700 **PICK-UPS.**
- 251750 **PICK-UPS, Phonograph, Vibration, etc.**
- 251800 **PICTURES, Framed.**
- 251850 **PIERS, Iron and Steel.**
See: Steelwork, Fabricated and Structural.
- 251900 **PIGMENT FINISHES for Leather.**
- 251950 **PIGMENTS.**
- 252000 **PIKE POLES.**
- 252050 **PILE DRIVERS.**
- 252150 **PILES, Concrete.**
- 252200 **PILES, Steel.**
- 252250 **PILES, Wood.**
- 252300 **PILES, Wood, Treated.**
- 252350 **PILING, Steel Sheet, Carbon and Alloy.**
- 252400 **PILLOW SLIP COTTONS.**
- 252450 **PILLOW SLIPS.**
- 252500 **PILLOWS.**
- 252550 **PILLS.**
See Also: Pharmaceuticals.
- 252570 **PILOT PLANTS, Computer Controlled.**
- 252600 **PILOTS, Automatic, Marine.**
- 252650 **PIMENTOS.**
- 252700 **PIN TICKETS.**
- 252800 **PINIONS, Rawhide.**
- 252850 **PINIONS, for Rolling Mills.**
- 252900 **PINIONS, Silent, Non-Metallic.**
- 253000 **PINS, Bowling.**
- 253100 **PINS, Drift.**
See: Bolts, Fasteners, Specialty. Drift Pin (8).
- 253150 **PINS, Fasteners./010Clevis (1),020Corrosion Resistant (Aluminum, Brass, Bronze, Stainless Steel, etc.) (2), 030Cotter (3),040Dowel (4),050Escutcheon (5), 060Groove (6),070Hinge or Butt (7),080Sash (8), 090Spring (9),100Taper (10).**
- 253200 **PINS, Hair.**

- 253210 **PINS, Lapel.**
 253250 **PINS, Insulator and Side Blocks.**
 253350 **PINS, Rolling, (Pastry).**
 253400 **PINS, Straight.**
 253450 **PINS AND CHARMS, Society.**
 See: Medals and Badges; Jewellery, Regalia, Society and Lodge.
- 253500 **PIPE, Aluminum.**
 253550 **PIPE, Asbestos Cement.**
 253600 **PIPE BENDS, Headers, Fabricators, etc.**
 253650 **PIPE, Brass or Copper.**
 253700 **PIPE, Cast Iron.**
 See Also: Pipe, Soil.
- 253800 **PIPE, Concrete, Irrigation and Water Supply Lines.**
 253850 **PIPE, Concrete, Sewer.**
 253900 **PIPE, Conductor.**
 See Also: Eavestrough.
- 253950 **PIPE, Conduit.**
 See: Conduits for Electric Wiring.
- 254000 **PIPE, Ductile Iron.**
 254050 **PIPE, Exhaust.**
 254150 **PIPE, Flanged.**
 254200 **PIPE, Glass.**
 254250 **PIPE, Iron, Corrugated and Galvanized.**
 254300 **PIPE, Lead.**
 254350 **PIPE, Mechanical Joint.**
 254400 **PIPE, Plastic.**
 254425 **PIPE, Pre-insulated.**
 254450 **PIPE, Pressure, for Water, Oil, Gas, Steam, Refrigerating.**
 254500 **PIPE, Riveted.**
 See: Steelwork, Fabricated and Structural.
- 254550 **PIPE, Rubber.**
 254570 **PIPE, Rubber Lined.**
 254650 **PIPE, Sewer, Salt Glazed and Vitrified.**
 254700 **PIPE, Shower, for Cleaning, Cylinder and Fourdrinier Wires.**
 254750 **PIPE, Soil.**
 254760 **PIPE, Specialty.**
 254800 **PIPE, Stainless Steel.**
 254850 **PIPE, Steel.**
 254900 **PIPE, Steel, Black and Galvanized.**
 255000 **PIPE, Stove.**
 See: Stove Pipe.
- 255050 **PIPE STRAPS.**
 255100 **PIPE, Tin.**
 255150 **PIPE, Welded Steel.**
 255200 **PIPE, Wood Stave.**
 255250 **PIPELINE EQUIPMENT AND SUPPLIES.**
 255300 **PIPES, Smokers'.**
 255350 **PIPEWORK AND DUCTWORK, Blow, Ventilating, Heating, etc.**
 See Also: Fan and Exhaust Systems.
- 255400 **PIPING, Cord and Wire.**
 255450 **PIPING, Overcoat and Jacket.**
 255500 **PISTOLS, Firearms.**
 255550 **PISTONS.**
 255600 **PITCH.**
 255650 **PITCHERS.**
 See: Jugs and Pitchers.
- 255700 **PLACEMATS, Paper.**
 See Also: Mats, Table.
- 255750 **PLANERS, Woodworking.**
 See Also: Machinery, Woodworking.
- 256100 **PLANING MILLS.**
 256150 **PLANKS, Asphalt, Bridge.**
 256200 **PLANKS, Extension.**
 256250 **PLANTERS.**
 256400 **PLANTERS, Potato.**
 See: Machinery, Potato.
- 256450 **PLAQUES, WALL.**
 See Also: Tablets, Memorial.
- 256470 **PLASMA CUTTING SERVICES.**
 256500 **PLASTER, Acoustical.**
 256550 **PLASTER, Casting and Dental.**
 See: Dental Materials.
- 256600 **PLASTER, Finishing.**
 256650 **PLASTER, Gauging.**
 See: Plaster, Finishing.
- 256700 **PLASTER, Hard Wall, Base Coat.**
 256750 **PLASTER, Moulding.**
 256900 **PLASTERS, Surgical.**
 256950 **PLASTIC BINDING.**
 257000 **PLASTIC FILM, Unsupported.**
 See Also: Film, Transparent, Polypropylene, Polyester and Polyethylene.
- 257050 **PLASTIC FOAM PRODUCTS.**
 257100 **PLASTIC HOUSEWARES.**
 See: Housewares, Plastic.
- 257150 **PLASTIC, Laminating, Paper and Cloth.**
 257200 **PLASTIC MOULDING AND EXTRUSION COMPOUNDS.**
 257250 **PLASTIC MOULDS AND DIES.**
 See: Moulds, Plastic.
- 257300 **PLASTIC WOOD.**
 257350 **PLASTICIZERS.**
 257400 **PLASTICS, Extruded.**
 257450 **PLASTICS, Fabricated (Custom)./010Heat Sealing (1), 020Vacuum Forming (2), 030Resin Casting (3), 040Reinforced (4).**
 257550 **PLASTICS, Laminated.**
 257600 **PLASTICS, Moulded (Custom)./010Compression (1), 020Injection (2), 030Slush (3), 040Reinforced (4), 050Blow (5), 060Foam (6), 070Structural Foam (7).**
 257620 **PLASTICS, Pultruded.**
 257650 **PLASTICS, Raw Materials.**
 257700 **PLATE, Rolled (Gold and Silver).**
 257850 **PLATERS, Brass, Copper, Nickel and Zinc.**
 257900 **PLATERS, Cadmium.**
 257950 **PLATERS, Chromium.**
 258000 **PLATERS, Gold and Silver.**
 258050 **PLATERS, Lead.**
 258100 **PLATERS' SUPPLIES AND MATERIALS.**
 258150 **PLATERS, Tin.**
 258200 **PLATES, Aluminum.**
 258250 **PLATES, Anchor.**
 258300 **PLATES, Bolster.**
 258350 **PLATES, Box Printing.**
 258400 **PLATES, Bridge.**
 See: Steelwork, Fabricated and Structural.
- 258500 **PLATES, Collection, Wood.**
 258650 **PLATES, Etched Metal.**
 258750 **PLATES, Filter.**
 258900 **PLATES, Keyhole, Letter-Box, Name, Newspaper, Pull, Push and Sash.**
 258950 **PLATES, License.**
 259000 **PLATES, Liner.**
 259050 **PLATES, Lithographic, Offset.**
 259100 **PLATES, Match, Aluminum.**
 259150 **PLATES, Name, Transfer.**
 259200 **PLATES, Number, Embossed.**
 259220 **PLATES, Orifice.**
 259250 **PLATES, Paper, Fibre or Foil (Pie, Picnic, etc.).**
 See Also: Bakeware, Household, Aluminum and Tinsplated Steel.
- 259280 **PLATES, Railway Tie.**
 259300 **PLATES, Receptacle.**
 259350 **PLATES, Roof Truss.**
 259400 **PLATES, Screen.**
 259500 **PLATES, Steel.**
 259520 **PLATES, Steel, Floor.**

- 259550 **PLATES, Steel, Sheared and Universal.**
 259700 **PLATES, Switch, Wall.**
 259750 **PLATES, Tank, Copper.**
 259760 **PLATEWORK.**
 259770 **PLATFORMS, Aerial.**
 259800 **PLATFORMS, Aerial, Hydraulic.**
 259850 **PLATFORMS, Lift Truck (Steel Bound).**
 259900 **PLATING.**
 See: Platers.
 259950 **PLATING SALTS.**
 260000 **PLATINUM.**
 260050 **PLATINUM CHLORIDE.**
 260100 **PLATINUMSMITHS.**
 260200 **PLAYGROUND AND PARK APPARATUS AND EQUIPMENT.**
 260230 **PLAYPENS, Wood or Nylon Mesh.**
 260250 **PLIERS.**
 260300 **PLOWS, Chisel.**
 260450 **PLOWS, Harrow.**
 See: Tillers, Combination Tillage Implement.
 260460 **PLOWS, Mouldboard.**
 260500 **PLOWS, Snow.**
 260650 **PLUGS, Attachment.**
 260700 **PLUGS, Attachment, Soft Rubber.**
 260720 **PLUGS, Down Hole.**
 260750 **PLUGS, Expansion.**
 See: Anchors, Screw and Bolt.
 260800 **PLUGS, Fusible.**
 260820 **PLUGS, Grout.**
 260850 **PLUGS, Paper Roll.**
 260870 **PLUGS, Safety.**
 260900 **PLUGS, Spark.**
 See: Spark Plugs.
 260950 **PLUGS, Steel Barrel.**
 261000 **PLUGS, Tie.**
 261050 **PLUMBAGO.**
 See: Graphite.
 261060 **PLUMB BOBS.**
 261100 **PLUMBERS' SUPPLIES.**
 See Also: Brass Goods, Plumbers' and Steamfitters'; Toilets; Pipe, etc.
 261150 **PLUMBERS' Supplies, Porcelain Enamelled, Fibreglass, Plastic, etc.**
 261200 **PLUMBERS' SUPPLIES, Rubber.**
 261300 **PLUSHES.**
 See: Fabrics, Pile.
 261350 **PLYWOOD, Moulded.**
 261400 **PLYWOOD.**
 See Also: Veneers.
 261450 **PNEUMATIC TUBE SYSTEMS.**
 See: Conveying and Elevating Systems, Air or Pneumatic.
 261500 **POCKETBOOKS, Wallets, etc.**
 See Also: Leather Goods.
 261700 **POISONS, Rat and Mouse.**
 261750 **POLE LINE MATERIAL.**
 261800 **POLE STEPS.**
 261850 **POLES.**
 261900 **POLES, Curtain.**
 261950 **POLES, Electric Light, Telegraph and Telephone.**
 262050 **POLES, Pike.**
 See: Pike Poles.
 262100 **POLES, Tubular, Steel.**
 262120 **POLES AND POSTS, Pressure Treated.**
 262200 **POLISH, Auto.**
 262250 **POLISH, Floor and Woodwork.**
 262300 **POLISH, Furniture.**
 262350 **POLISH, Harness.**
 See: Dressing. Harness (3).
 262400 **POLISH, Metal.**
 262450 **POLISH, Shoe and Leather.**
 See Also: Dressing. Shoe (4).
 262500 **POLISH, Silver.**
 262550 **POLISH, Stove.**
 262600 **POLISH, Waterproof, for Floors, Woodwork, Rubber, etc.**
 262650 **POLISHERS, Floor (Machines).**
 262700 **POLISHERS, Metal.**
 262800 **POLISHING COMPOUNDS.**
 262820 **POLLUTION CONTROL SYSTEMS./010Air (1),020Soil (2),030Water (3).**
 262850 **POLYETHYLENE.**
 262900 **POLYGLYCOLS.**
 See: Glycols.
 262950 **POLYISOBUTYLENE.**
 262980 **POLYPROPYLENE, Amorphous.**
 263000 **POLYSTYRENE.**
 263050 **POLYURETHANE FOAM.**
 See: Foam, Polyurethane.
 263100 **POLYVINYL CHLORIDE.**
 See: Resins, Synthetic.
 263150 **PONTOONS.**
 263200 **POOLS, Swimming.**
 See Also: Swimming Pool Equipment.
 263250 **POPCORN AND POPCORN CONFECTIONS.**
 263300 **POPPERS, Corn.**
 263320 **PORCELAIN ENAMELLING, Custom Work.**
 263350 **PORCELAIN SHAPES, Custom Moulded.**
 263450 **PORK AND BEANS, Canned.**
 See: Beans, Baked, Beans and Pork, etc., Canned.
 263500 **PORK AND PORK PRODUCTS.**
 See: Packers. Pork and Pork Products (10).
 263550 **PORK PACKERS' EQUIPMENT, Hooks, Travellers, etc.**
 See Also: Abattoir Equipment, Hooks, Travellers, etc.
 263600 **PORTER.**
 See: Beer, Ale, Stout, etc. Porter (3).
 263700 **POST CARDS, Picture.**
 See: Cards. Greeting, All Occasion (1); Postal Picture (2).
 263750 **POST DRIVERS.**
 263800 **POST OFFICE EQUIPMENT.**
 263830 **POSTAL MECHANIZATION EQUIPMENT.**
 263900 **POSTERS.**
 263950 **POSTS, Cedar.**
 264000 **POSTS, Creosoted.**
 264100 **POSTS, Steel.**
 264200 **POT SCOURERS.**
 See: Scourers, Pot, Metal or Plastic.
 264250 **POTASH, Muriate of.**
 264350 **POTASSIUM HYDROXIDE.**
 See: Caustic Potash, Liquid and Flaked.
 264380 **POTASSIUM IODATE.**
 264400 **POTASSIUM IODIDE.**
 264430 **POTASSIUM SILICATES.**
 264450 **POTASSIUM STANNATE.**
 264500 **POTATO CHIPS.**
 264550 **POTENTIOMETERS.**
 See: Instruments, Electrical.
 264600 **POTHEADS.**
 264650 **POTS, Lead Melting.**
 264700 **POTS, Slag.**
 264800 **POTTERY.**
 See Also: Earthenware.
 264850 **POUCHES, Tobacco.**
 264870 **POUCHES, Tool.**
 264900 **POULTRY, Canned.**
 See: Chicken, Canned.
 264950 **POULTRY, Dressed.**
 264970 **POULTRY MEATS.**
 265000 **POULTRY SUPPLIES.**
 See Also: Incubators and Brooders.

- 265050 **POWDER ACTUATED TOOLS.**
 265100 **POWDER, Aluminum.**
 See: Aluminum Powder.
 265150 **POWDER, Baking.**
 265200 **POWDER, Blasting, Stumping, Fireworks, Smokeless, Sporting, Whaling and Sealing.**
 See: Explosives.
 265250 **POWDER, Bleaching.**
 See: Bleaching Agents.
 265300 **POWDER, Brass.**
 See: Brass Powder.
 265350 **POWDER, Bronze.**
 See: Bronze Powder.
 265400 **POWDER, Chocolate, for Dairy Drinks, etc.**
 265450 **POWDER COATING EQUIPMENT.**
 265550 **POWDER, Diamond.**
 265600 **POWDER, Face.**
 See: Toilet Preparations.
 265650 **POWDER, Graphite.**
 265750 **POWDER, Iron.**
 See: Iron Powder.
 265800 **POWDER, Jelly, Custard, Ice Cream, Pudding.**
 265850 **POWDER, Milk.**
 See: Milk, Powdered.
 265900 **POWDER, Soap.**
 265950 **POWDER, Talcum.**
 See Also: Toilet Preparations.
 266000 **POWDER, Talcum, Crude.**
 266100 **POWDER, Tooth.**
 See Also: Paste, Tooth.
 266150 **POWDER, Vermin.**
 266200 **POWDER, Washing.**
 266250 **POWDERED METAL PRODUCTS.**
 266300 **POWDERED METALS.**
 See: Metal Powders.
 266320 **POWDERS, Welding.**
 266350 **POWER, Electric.**
 266400 **POWER PLANTS, Automatic, Electric.**
 266450 **POWER SUPPLIES AND SYSTEMS.**
 266600 **POWER TRANSMISSION EQUIPMENT.**
 See: Transmissions, Variable Speed; Drives, Transmission, Chain, V-Belt and Silent also Specific Article Required.
 266650 **POWER UNITS, Hydraulic.**
 266700 **POWER UNITS, Oil, Gas and Gasoline.**
 266750 **PRAMS.**
 See: Carriages, Baby, Wood, Fibre and Metal.
 266800 **PRECIOUS METAL PRODUCTS.**
 266850 **PRECIPITATORS.**
 266900 **PRECIPITATORS, Electrostatic.**
 266950 **PRECISION DEVICES, for Measuring, Testing, Classifying and Counting.**
 267000 **PREHEATERS, Air.**
 267050 **PREHEATERS, Oil.**
 267100 **PRESERVATIVES, Food.**
 267150 **PRESERVATIVES, Wood.**
 See Also: Creosote; Oils, Creosote.
 267200 **PRESERVERS, Life.**
 See: Life Preservers and Ring Buoys.
 267250 **PRESERVES.**
 See: Fruit, Canned; Jams; Jellies.
 267300 **PRESSBOARD.**
 See: Paperboards. Press (20).
 267350 **PRESSCLOTH.**
 See Also: Filter Cloth.
 267450 **PRESSES, Arbor.**
 267500 **PRESSES, Baling.**
 See Also: Balers, Waste Paper, etc.; Machinery, Baling.
 267550 **PRESSES, Bark.**
 267600 **PRESSES, Cider and Wine.**
 267750 **PRESSES, Crank.**
 267800 **PRESSES, Drill.**
 267850 **PRESSES, Filter.**
 See: Filter Presses.
 267900 **PRESSES, Foot and Power, for Sheet Metal Stamping and Forming.**
 267950 **PRESSES, Fruit and Vegetable.**
 268000 **PRESSES, Hydraulic.**
 268050 **PRESSES, Printing (Rotary Offset, Rubber Plate and Metal Plate).**
 268100 **PRESSES, Punch.**
 See: Punches.
 268200 **PRESSES, Rubber Moulding.**
 268250 **PRESSES, Seal.**
 268300 **PRESSES, Tank and Drum.**
 268320 **PRESSES, Tooling.**
 268350 **PRESSES, Veneer.**
 268400 **PRESSES, Wet.**
 268420 **PRESSURE COOKERS.**
 268450 **PRESSURE VESSELS.**
 268600 **PRIMERS, Wood and Metal, for all Surfaces.**
 See: Paint Primers.
 268650 **PRINTERS.**
 268800 **PRINTERS, Roll and Folded.**
 268850 **PRINTERS, Silk, Synthetics, Cotton, Wool.**
 268900 **PRINTERS, Steel and Copperplate.**
 See Also: Engravers, Steel and Copperplate.
 268970 **PRINTERS AND LAMINATORS, Film and Packaging.**
 269000 **PRINTERS, Wood.**
 269050 **PRINTERS AND PROCESSORS, Motion Picture Film.**
 269100 **PRINTERS AND PUBLISHERS, Music.**
 269150 **PRINTING INK TONERS.**
 See: Toners, Colour.
 269200 **PRINTING ON FOIL.**
 269250 **PRINTING PLATE MOULD MATERIAL, Rubber.**
 269300 **PRINTING PLATES, Rubber, Metal or Plastic.**
 269350 **PRINTS, Blue.**
 See: Blue or White Prints, Photo Reprints, etc.
 269450 **PROCESS PRINTING IN COLOURS.**
 See Also: Printers.
 269550 **PRODUCING EQUIPMENT for Oxygen, Nitrogen, Ammonia, Hydrogen, etc.**
 269570 **PRODUCT CODING EQUIPMENT.**
 269600 **PROJECTORS, Motion Picture, Slide and Film Strip.**
 269650 **PROOFERS, Bakers'.**
 269700 **PROPANE GAS.**
 269750 **PROPANE, Liquefied.**
 269800 **PROPELLANTS, Aerosol.**
 269850 **PROPELLANTS, Rocket.**
 269900 **PROPELLERS, Aircraft, Snowplane, etc.**
 269950 **PROPELLERS, Industrial.**
 See: Agitators.
 270000 **PROPELLERS, Marine.**
 270050 **PROPS, Mine, etc.**
 270100 **PROPHYLACTICS.**
 270150 **PROPYLENE GLYCOL.**
 270200 **PROPYLENE GLYCOL (Mono), Oleate and Stearate.**
 270250 **PROPYLENE.**
 270300 **PROTECTIVE DEVICES, Athletic.**
 270330 **PROTECTIVE EQUIPMENT.**
 See: Safety Equipment and Clothing.
 270400 **PROTECTORS, Flange.**
 270450 **PROTEIN AND PROTEIN PRODUCTS.**
 270500 **PRUNERS, Tree.**
 270550 **PUBLIC ADDRESS SYSTEMS.**
 270600 **PUBLISHERS, Book.**
 270650 **PUBLISHERS, Business Papers.**
 270700 **PUBLISHERS, Directory.**
 270800 **PUBLISHERS, Law Books and Law Publications.**
 270850 **PUBLISHERS, Magazine.**

- 270900 **PUDDING, Plum.**
- 270920 **PUDDINGS, Canned.**
- 270950 **PUFFS, Powder.**
- 271000 **PULL SHOVELS.**
See: Cranes and Shovels, Power, Crawler, Truck or Carrier Mounted.
- 271050 **PULLERS, Car.**
- 271100 **PULLEYS, Awning.**
- 271200 **PULLEYS, Cast Iron, Solid or Split.**
See Also: Pulleys, Iron and Steel.
- 271250 **PULLEYS, Clothesline, Furnace, Hothouse, Screw and Side.**
- 271300 **PULLEYS, Fibre or Composition.**
- 271350 **PULLEYS, Iron and Steel.**
- 271450 **PULLEYS, Steel, Split.**
- 271470 **PULLEYS, Timing.**
- 271490 **PULLEYS, Urethane Coated.**
- 271500 **PULLEYS, V-Belt.**
- 271550 **PULLS, Door and Drawer.**
- 271600 **PULP BLEACHING EQUIPMENT.**
- 271650 **PULP BOARDS.**
See: Paperboards. Pulp (21).
- 271700 **PULP, Fruit and Vegetable.**
- 271800 **PULP, Mechanical, Chemical Thermal (CTMP) and Thermal (TMP).**
- 271850 **PULP, Rayon.**
See: Cellulose, etc.
- 271900 **PULP, Strapping, Automatic.**
- 271950 **PULP, Sulphate Wood./010Bleached (1),011Semi-Bleached (1a),020Unbleached (2).**
- 272000 **PULP, Sulphite Wood./010Bleached (1),011Semi-Bleached (1a),020Unbleached (2).**
- 272050 **PULP AND PAPER MILL EQUIPMENT.**
- 272100 **PULPERS, Wood.**
See: Machinery, Pulpwood and Pulp.
- 272150 **PULPITS AND PULPIT CHAIRS.**
See Also: Furniture, Church.
- 272200 **PULPSTONE.**
- 272250 **PULPWOOD.**
- 272300 **PULVERIZED FUEL EQUIPMENT.**
- 272400 **PULVERIZERS, Grain.**
- 272450 **PULVERIZERS, Limestone.**
- 272500 **PUMPS, Acid.**
- 272550 **PUMPS, Air.**
- 272570 **PUMPS, Aquarium.**
- 272600 **PUMPS, Automobile.**
- 272650 **PUMPS, Ballast.**
- 272700 **PUMPS, Beer.**
- 272750 **PUMPS, Bilge.**
- 272800 **PUMPS, Boiler Feed.**
See: Feeders, Boiler.
- 272850 **PUMPS, Bronze Geared.**
- 272900 **PUMPS, Centrifugal.**
- 272950 **PUMPS, Chemical.**
- 273000 **PUMPS, Circulating.**
- 273030 **PUMPS, Concrete.**
- 273050 **PUMPS, Condensation.**
- 273070 **PUMPS, Coolant.**
- 273100 **PUMPS, Deep Well.**
- 273150 **PUMPS, Diaphragm (Hand or Power).**
- 273200 **PUMPS, Drum.**
- 273250 **PUMPS, Fire.**
- 273270 **PUMPS, Fluid Handling.**
- 273280 **PUMPS, Fountain.**
- 273300 **PUMPS, Gasoline and Oil, Self-Measuring.**
- 273320 **PUMPS, Gear.**
- 273350 **PUMPS, High Pressure.**
- 273380 **PUMPS, Hydraulic.**
- 273400 **PUMPS, Iron, Force and Lift, for Cisterns, Tanks and Wells.**
- 273450 **PUMPS, Irrigation.**
- 273500 **PUMPS, Jet./010Deep Well (1),020Shallow Well (2).***
- 273510 **PUMPS, Magnetic Drive.**
- 273540 **PUMPS, Metering.**
- 273550 **PUMPS, Milk.**
- 273600 **PUMPS, Mine.**
- 273620 **PUMPS, Nuclear Power Plant.**
- 273650 **PUMPS, Oil Hydraulic.**
- 273700 **PUMPS, Oil Refineries and Bulk Handling.**
- 273750 **PUMPS, Pail.**
- 273800 **PUMPS, Paper Stock.**
- 273850 **PUMPS, Proportioning.**
- 273900 **PUMPS, Reciprocating.**
- 273950 **PUMPS, Rotary.**
- 274000 **PUMPS, Rubber Lined.**
- 274050 **PUMPS, Sand.**
- 274070 **PUMPS, Seal-Less.**
- 274100 **PUMPS, Sewage.**
- 274150 **PUMPS, Shaft Sinking.**
- 274200 **PUMPS, Ship.**
- 274250 **PUMPS, Sludge.**
- 274270 **PUMPS, Slurry.**
- 274300 **PUMPS, Solids Handling.**
- 274350 **PUMPS, Spray.**
- 274400 **PUMPS, Submersible.**
- 274450 **PUMPS, Sump.**
See Also: Drainers, Cellar, Automatic.
- 274490 **PUMPS, Tube.**
- 274500 **PUMPS, Turbine.**
- 274550 **PUMPS, Vacuum.**
- 274650 **PUMPS, for Viscous Liquids and Semi-Fluids.**
- 274700 **PUNCHEONS.**
See: Kegs, etc.
- 274750 **PUNCHES.**
See Also: Toolmakers.
- 274800 **PUNCHES, Foot and Power and Punch Couplings.**
- 274900 **PURSES AND WALLETS.**
See Also: Bags, Leather, Vinyl, etc., Ladies' Hand (2).
- 274950 **PUTTY.**
- 275050 **PYJAMAS.**
- 275150 **PYROMETERS.**
- 275200 **PYROMETERS, Oven.**
- 275250 **PYROPHYLLITE.**
- 275300 **PYROTECHNICS, Military, Flares, Rockets, Pilot Lights, etc.**
- 275350 **PYROXYLIN SOLUTIONS.**
- 275380 **QUADRACYCLES.**
- 275400 **QUARTZ CRYSTALS.**
- 275430 **QUICKSILVER.**
See: Mercury.
- 275450 **QUILTED GOODS, Boxes, Cases, Pads, etc.**
- 275500 **QUILTINGS.**
See: Fabrics, Quilted.
- 275550 **QUILTS AND DUVETS.**
- 275650 **RACKS, Barrel and Drum.**
- 275670 **RACKS, Bicycle.**
- 275700 **RACKS, Book.**
- 275750 **RACKS, Broiler and Oven.**
- 275800 **RACKS, Clothing, Revolving and Stationary.**
- 275850 **RACKS, Coat, Coin Operated.**
- 275950 **RACKS, Display, for Greeting Cards, Magazines, Glassware, China, etc.**
See Also: Display Fixtures.
- 276000 **RACKS, Electric Pole, Secondary.**
- 276050 **RACKS, for Industrial Storage.**
- 276100 **RACKS, Hall.**
See: Furniture, Household.
- 276150 **RACKS, Pallet.**
- 276200 **RACKS, Shoe.**
- 276250 **RACKS, Trash.**

- 276300 **RACKS AND PINIONS.**
See: Gears.
- 276350 **RACKS AND REELS, Fire Hose.**
- 276450 **RADAR EQUIPMENT.**
- 276500 **RADIATION, Copper, For Heating or Cooling Systems.**
- 276600 **RADIATOR ENCLOSURES.**
See: Enclosures, Metal, Radiator (Hot Water or Steam).
- 276650 **RADIATORS, Automobile, Airplane, Truck, etc.**
- 276700 **RADIATORS, Concealed.**
- 276750 **RADIATORS, Electric.**
- 276800 **RADIATORS, Hot Water and Steam.**
- 276820 **RADIO COMMUNICATIONS (Point to Point, Portable, Mobile and Emergency Service).**
- 276830 **RADIO RECEIVERS.**
- 276860 **RADIO AND PHONOGRAPH COMBINATION.**
- 277000 **RADIOISOTOPES AND HANDLING EQUIPMENT.**
- 277030 **RADIOS, Automobile.**
- 277050 **RADIOTELEPHONES.**
See: Transmitters and Receivers, Communication.
- 277250 **RADOMES.**
- 277300 **RAFTS, Life Preserver.**
See: Life Preservers and Ring Buoys.
- 277350 **RAILINGS, Aluminum.**
- 277400 **RAILINGS, Brass and Bronze.**
- 277450 **RAILINGS, Iron.**
- 277500 **RAILINGS, Steel.**
- 277550 **RAILINGS, Wood.**
- 277600 **RAILROAD SUPPLIES AND EQUIPMENT.**
See Also: Specific Headings.
- 277650 **RAILS, Guard.**
- 277700 **RAILS, Light and Mining.**
- 277750 **RAILS, Railroad.**
- 277800 **RAILWAYS, Marine.**
See: Marine Railways.
- 277850 **RAINCOATS.**
See Also: Clothing, Rainproof and Waterproof.
- 277900 **RAKES, Asphalt, Garden, Lawn, Road and Broom.**
- 278000 **RAMPS, Loading.**
See: Docks and Ramps, Loading.
- 278020 **RAMPS, Wheelchair.**
- 278050 **RAMS, Hydraulic.**
- 278150 **RANGES, Electric.**
- 278200 **RANGES, Gas.**
- 278250 **RANGES, Hotel.**
- 278300 **RANGES, Household (Coal and Wood).**
- 278350 **RANGES, Household (Oil).**
- 278400 **RANGETTES, Electric (Portable).**
- 278500 **RAWHIDE.**
- 278550 **RAYON.**
See: Fabrics, Synthetic; Linings, Synthetic; Thread, Rayon; Yarns, Rayon.
- 278600 **RAYON, Staple Fibre.**
See Also: Acetate, Staple Fibre.
- 278700 **RAZORS, Disposable.**
- 278730 **REACTORS, Electrical.**
- 278750 **REACTORS, Nuclear.**
- 278800 **REAGENTS, Diagnostic.**
- 278850 **REAMERS.**
- 278950 **RECEIVERS, Air.**
- 279000 **RECEIVERS, Steam.**
- 279050 **RECEPTACLES, Electric.**
- 279100 **RECEPTACLES, Waste.**
- 279150 **RECORD PLAYERS.**
- 279250 **RECORDERS, Gravity.**
- 279300 **RECORDERS, Liquid Level.**
- 279350 **RECORDERS, Magnetic Tape for Electric Load Survey.**
- 279400 **RECORDERS, Pressure and Temperature.**
- 279425 **RECORDERS, Sequence of Events.**
- 279450 **RECORDERS, Sound.**
- 279500 **RECORDERS, Time and Cost Keeping.**
- 279550 **RECORDINGS, Sound, Record or Tapes.**
- 279700 **RECTIFIERS, Selenium and Tube Type.**
- 279750 **RECTIFIERS, Semiconductor (Silicon, Germanium).**
- 279770 **RECYCLING AND RECOVERY EQUIPMENT.**
- 279800 **REDUCERS, Speed.**
See: Speed Reducer Gear Units.
- 279850 **REEDS, Loom.**
- 279900 **REEL TICKETS.**
See: Tickets, Strip and Reels.
- 279950 **REELS, Chalk Line (Self Chalking).**
- 280050 **REELS, Hose./010Lawn (1),020Fire (2).**
- 280150 **REELS, Tape Recorder and Film.**
- 280200 **REELS, Wire and Cable.**
- 280220 **REELS, Wooden.**
- 280250 **REFINERS, Copper, Lead and Zinc.**
- 280300 **REFINERS, Gold and Silver.**
- 280350 **REFINERS, Gold, Silver and Platinum, (Reclaimed).**
- 280400 **REFINERS, Pulp.**
See: Machinery, Pulpwood and Pulp.
- 280450 **REFINERS, Scrap, Dross, etc.**
- 280500 **REFINERS, Wood Alcohol.**
See: Alcohol.
- 280550 **REFINERY EQUIPMENT, Oil and Gasoline.**
See: Oil Refinery Equipment.
- 280600 **REFLECTIVE MATERIALS.**
- 280650 **REFLECTORS, Electrical.**
- 280700 **REFLECTORS, Metal.**
- 280750 **REFRACTORIES.**
- 280800 **REFRACTORY PATCHING MATERIAL.**
- 280850 **REFRACTORY WARE.**
- 280900 **REFRIGERANTS.**
- 280950 **REFRIGERATING AND ICE-MAKING INSTALLATIONS.**
See Also: Machinery, Refrigerating and Cooling.
- 280960 **REFRIGERATING UNITS, Truck, Trailer or Container.**
- 281000 **REFRIGERATOR PARTS.**
See Also: Coils, Copper. Cooling (3); Condensers.
- 281050 **REFRIGERATORS, Commercial.**
- 281100 **REFRIGERATORS, Domestic, Electric.**
- 281130 **REFUSE HANDLING EQUIPMENT.**
- 281140 **REFUSE PACKERS, Stationary.**
- 281150 **REGALIA, Society and Lodge.**
See Also: Jewellery, Regalia, Society and Lodge.
- 281200 **REGISTERS, Account.**
- 281250 **REGISTERS, Cash.**
- 281300 **REGISTERS, Hot Air.**
- 281350 **REGULATORS, Acetylene, Air, Ammonia, Oil, Oxygen and Water.**
- 281400 **REGULATORS, Automatic, for Electrical Furnaces.**
- 281450 **REGULATORS, Boiler Feed Water.**
- 281500 **REGULATORS, Damper.**
- 281550 **REGULATORS, Feeder Voltage.**
- 281600 **REGULATORS, Steam.**
- 281650 **REGULATORS, Temperature and Pressure.**
See Also: Controllers, Pressure, Temperature, Rate of Flow, Humidity, Liquid Level.
- 281700 **REINFORCEMENTS, Concrete.**
See Also: Bars, Steel, Concrete Reinforcing; Mesh, Steel, Electrically Welded.
- 281750 **REINFORCING, Vault.**
- 281800 **RELAYS, Electric.**
- 281900 **RELISHES.**
See Also: Pickles; Tomato Ketchup; Sauces.
- 281950 **REMEDIES, Poultry and Veterinary.**
See: Medicines, Veterinary.
- 282000 **REMOVER, Paint and Varnish.**
- 282050 **REMOVERS, Grain Door (Power).**
- 282100 **REMOVERS, Rust or Tar.**
- 282200 **REPAIR KITS, Rubber.**
- 282250 **REPELLENTS, Insect, Bird, Dog or Cat.**
- 282350 **REPORTS, Law.**

- 282400 **REPRODUCERS.**
 282450 **RESAWS.**
 282470 **RESCUE EQUIPMENT AND SUPPLIES.**
 282500 **RESERVOIRS, Air Storage.**
 See: Receivers, Air.
 282550 **RESERVOIRS, Steel.**
 282600 **RESINS, Synthetic.**
 282700 **RESISTANCE WIRE.**
 See: Wire, Nickel Chromium, Resistance.
 282750 **RESISTORS, Fixed or Variable.**
 282760 **RESISTORS, Static Drain.**
 282780 **RESPIRATORS.**
 282800 **RESTAURANT AND CAFETERIA EQUIPMENT.**
 See Also: Hotel and Restaurant Kitchen Equipment.
 282850 **RESUSCITATORS.**
 283000 **RETORTS./010Canning Factory (1),020Heat Treating (2).**
 283050 **RETORTS, Gas.**
 283100 **RETORTS, Steaming.**
 283150 **RETORTS AND CONDENSERS, Amalgam.**
 283180 **REVOLVERS.**
 283200 **RHEOSTATS, Electric.**
 283300 **RHODIUM PLATING SOLUTION.**
 283350 **RHODIUM PRODUCTS.**
 See: Precious Metal Products.
 283400 **RIBBONS, Cotton, Nylon, Rayon, Satin, etc.**
 283450 **RIBBONS, Laundry Machine Feed.**
 See: Belts, Cotton and Rubberized, Woven and Round Braided, Endless.
 283500 **RIBBONS, Tinsel and Transparent Film.**
 283550 **RIBBONS, Typewriter, Addressograph, Multigraph, Computer, etc.**
 283600 **RICE AND RICE PRODUCTS.**
 283650 **RICE, Puffed.**
 283700 **RIDGE CAPS, Metallic.**
 283750 **RIFLES, Sporting and Target.**
 283800 **RIGGING, Ship.**
 283850 **RIMS, Wheel.**
 283900 **RING BUOYS.**
 See: Life Preservers and Ring Buoys.
 283950 **RINGS AND DISCS, Fruit Jar, Zinc Coated Tin.**
 284000 **RINGS, Bull or Hog.**
 284050 **RINGS, Dee and Round Shapes.**
 284100 **RINGS, Forged Steel.**
 284150 **RINGS, Gold, Silver or Platinum.**
 See Also: Jewellery, Gold, Silver and Platinum.
 284250 **RINGS, Pipe.**
 284300 **RINGS, Piston.**
 284400 **RINGS, Rubber.**
 284450 **RINGS, Saddlery.**
 See: Hardware, Saddlery and Harness.
 284550 **RIVET SETS.**
 284650 **RIVETERS, Pneumatic.**
 284700 **RIVETERS, Steam Hydraulic.**
 See: Machinery, Riveting.
 284730 **RIVETS, Blind**
 284750 **RIVETS, Fasteners./010Aircraft (1),020Belt (2), 030Coopers' (3),040Corrosion Resistant (Aluminum, Brass, Bronze, Stainless Steel, etc.) (4),050Steel (Solid) (5),060Slotted or Bifurcated (6),070Tinner's (7),080Tubular (8).**
 284850 **RIVETS, Garment Reinforcing.**
 284870 **ROAD MAINTENANCE, Equipment and Supplies.**
 284900 **ROAD MATERIAL (Asphalt, Emulsified Asphalt or Composition).**
 284950 **ROAD MATERIAL (Tar Base).**
 285000 **ROASTERS, Household.**
 285050 **ROASTERS, Mine.**
 285060 **ROBOTS, Entertainment, Educational, etc.**
 285070 **ROBOTS, Industrial.**
- 285150 **ROCK WOOL.**
 See: Mineral Wool.
 285200 **ROCKETS, Research.**
 285250 **ROD MILLS.**
 See: Mills. Ball (1); Pebble (2); Rod (3); Tube (4).
 285300 **RODS, Aluminum.**
 285350 **RODS, Armour.**
 285450 **RODS, Brass.**
 285500 **RODS, Bronze.**
 285550 **RODS, Copper.**
 285600 **RODS, Drill, Magnesium.**
 See Also: Steels, Detachable Bit Drill.
 285650 **RODS, Fasteners./010Anchor (1),020Upset (2).**
 285700 **RODS, Fishing.**
 285750 **RODS, Fully Threaded.**
 285800 **RODS, Hard Surfacing.**
 285820 **RODS, Hard Chrome Plated.**
 285850 **RODS (Iron and Steel), Truss and Bridge.**
 See: Steel, Structural Shapes.
 285950 **RODS, Piston and Pump.**
 285960 **RODS, Plastic.**
 286050 **RODS, Silo.**
 286100 **RODS, Stair.**
 286150 **RODS, Steel Grinding.**
 286250 **RODS, Stove.**
 See: Screws, Fasteners, Specialty. Headed and Threaded Rods (9).
 286300 **RODS, Sucker.**
 286350 **RODS, Threaded.**
 See Also: Bolts, Fasteners, Specialty. Threaded Rods (20).
 286400 **RODS, Welding.**
 See: Welding Rods.
 286450 **RODS, Wire.**
 286500 **RODS AND SHEETS, Bronze.**
 See: Bronze, Sheet, Plate, Rods, Rolls and Tubes.
 286520 **ROLL OVER PROTECTIVE STRUCTURES.**
 286540 **ROLLED FORMED SECTIONS.**
 See Also: Shapes, Metal, Cold Drawn or Rolled.
 286550 **ROLLED PLATE, Gold and Silver.**
 See: Plate, Rolled (Gold and Silver).
 286600 **ROLLERS, Cigarette.**
 See: Machines, Cigarette-Rolling.
 286650 **ROLLERS, Garden and Lawn.**
 286700 **ROLLERS, Land.**
 286730 **ROLLERS, Machinery.**
 286750 **ROLLERS, Oat.**
 286800 **ROLLERS, Painters'.**
 286850 **ROLLERS, Printers'.**
 287000 **ROLLERS, Wood, Spring Window Shade.**
 287100 **ROLLS, Adding Machine.**
 See: Rolls, Paper, for Business and Telecommunication Equipment.
 287200 **ROLLS, Brass.**
 287250 **ROLLS, Cast Iron.**
 287300 **ROLLS, Cast Steel and Alloy.**
 287350 **ROLLS, Chilled Iron.**
 287400 **ROLLS, Corrugating.**
 287450 **ROLLS, Couch.**
 287500 **ROLLS, Embossed and Engraved, Steel or Brass.**
 See Also: Rolls, Cast Steel and Alloy.
 287600 **ROLLS, Flour Mill.**
 287650 **ROLLS, Forming, for Sheet Metal.**
 287700 **ROLLS, Garnetted, New and Reclotted.**
 See Also: Rolls, Cast Steel and Alloy.
 287750 **ROLLS, Granite.**
 287850 **ROLLS, Ore Crushing.**
 287900 **ROLLS, Paper, for Business and Telecommunication Equipment.**
 287950 **ROLLS, Pipe.**

- 288000 ROLLS, Plate Bending and Straightening.
 288050 ROLLS, Press, for Pulp.
 288100 ROLLS, Rubber or Elastomeric Covered.
 288150 ROLLS, Wire-Weaving, Loom.
 288200 ROLLS, Wood.
 288250 ROLLS, Wood Shell.
 288350 ROLLS AND SPOOLS, Special.
 See: Machinery, Textile.
 288370 ROLLSHUTTERS.
 288400 ROMPERS.
 288450 ROOF DECKS, Concrete, Precast.
 See: Decking, Bridge, Floor and Roof, Concrete, Precast.
 288500 ROOF DECKS, Steel.
 See: Decking, Bridge, Roof and Floor, Steel.
 288550 ROOF FRAMES.
 See: Steelwork, Fabricated and Structural.
 288600 ROOFERS' SUPPLIES.
 See Also: Cement. Roofing (2); Roofing, Felt, Tarred or Asphalted; Brushes.
 288650 ROOFING, Asbestos Cement.
 288675 ROOFING, Elastomeric.
 288700 ROOFING, Felt, Tarred, or Asphalted.
 288750 ROOFING LIQUIDS AND PLASTICS.
 288800 ROOFING, (Prepared), Asphalt.
 288850 ROOFING, Sheet Metal, Asphalt Protected, (Corrugated or Flat).
 288920 ROOFING TILE, Concrete.
 288940 ROOFING and SIDING, Fiberglass Reinforced Plastic.
 288950 ROOFING AND SIDING, Sheet Metal.
 289000 ROOM DIVIDERS.
 289020 ROOMS, Shielded.
 289030 ROOMS AND BOOTHS, Audiometric.
 289100 ROPE, Cotton, Linen, Jute or Hemp.
 289200 ROPE, Fishing.
 289250 ROPE, Manila, Sisal, Hemp and Jute.
 289300 ROPE, Synthetic (Polypropylene, Polyethylene, Nylon, etc.).
 289350 ROPE, Transmission.
 289400 ROPE AND TWINE, Nylon.
 289450 ROPES, Wire.
 289550 ROSETTES.
 See: Knobs and Rosettes, Wood or Composition.
 289570 ROTATORS, Sign.
 289600 ROTOGRAVURE.
 289650 ROUGES, Polishing, Buffing, etc.
 See: Polishing Compounds.
 289700 ROUND STOCK, Cast Iron.
 289750 ROUTERS, High Speed.
 See: Machinery, Woodworking.
 289760 RUBBER AND ELASTOMERIC COMPOUNDING AND MIXING.
 289770 RUBBER AND ELASTOMERIC MOULDED GOODS.
 289800 RUBBER BELTING.
 See: Belting, Rubber.
 289850 RUBBER GOODS, Extruded.
 289900 RUBBER GOODS, Mechanical.
 290000 RUBBER GOODS, Sanitary.
 290050 RUBBER GOODS, Seamless.
 290070 RUBBER GOODS, Silicone.
 290100 RUBBER, Hard Sheet.
 290150 RUBBER HOSE.
 See: Hose, Rubber.
 290250 RUBBER-ON-METAL MOULDINGS.
 290300 RUBBER PROOFING.
 290400 RUBBER, Sponge, Sheet and Moulded.
 290450 RUBBER, Synthetic.
 290500 RUBBERS.
 290600 RUDDERS, Ship.
 290700 RUGS.
 See: Carpet and Rugs.
 290800 RUGS, Fur.
 290900 RUGS, Travel.
 290950 RULES AND RULERS.
 291000 RUM.
 291050 RUNWAYS, Steel.
 291100 RUST PREVENTIVE.
 291150 RUST PREVENTIVE TREATMENT.
 291200 RUTHENIUM PRODUCTS.
 See: Precious Metal Products.
 291245 SCADA.
 See: Controls, Supervisory.
 291247 SACHETS.
 291250 SACKS, Charcoal, Cement, Coal and Coke.
 291350 SACKS, Ore (Jute).
 See Also: Bags, Cotton or Jute.
 291450 SADDLES, Pipe.
 291500 SADDLES, Riding, Military and Cowboy.
 291550 SAFES.
 291620 SAFETY DEVICES, Ear Protection.
 291630 SAFETY DEVICES, Electrical or Mechanical.
 291650 SAFETY EQUIPMENT AND CLOTHING.
 291700 SAILBOATS.
 291750 SAILS.
 291770 SALAD DRESSING.
 291900 SALMON, Canned.
 See: Fish, Canned. Salmon (4).
 291950 SALMON, Mild Cured.
 292050 SALT CAKE.
 See: Sodium Sulphate (Salt Cake).
 292100 SALT./010Household (1),020Farm, Fine and Coarse (2), 030Farm, Blocks and Licks (3),040Industrial (4), 050Highway and Ice Control (5),060Tablets (6), 070Water, Softening (7).
 292200 SALT, Meat Curing.
 292300 SALT ALTERNATIVE.
 292350 SALTS, Nickel for Plating.
 See: Nickel Salts.
 292400 SAMPLERS, Ore.
 292450 SAND, Asphalt.
 292475 SAND, Chromite.
 292500 SAND HANDLING EQUIPMENT.
 292550 SAND PAPER.
 292600 SAND RAMMERS (Pneumatic).
 292650 SAND, Screened.
 292700 SAND, Silica.
 292725 SAND, Zircon.
 292750 SANDALS, Leather, Cloth, etc.
 292770 SANDBLASTING ABRASIVES.
 292800 SANDERS, Belt, Disc, and Drum.
 292850 SANDERS, Endless Bed and Roll.
 292900 SANDSTONE.
 292950 SARDINES, Canned.
 See: Fish, Canned. Sardines (5).
 293000 SASH BALANCES.
 See: Balances, Sash.
 293050 SASH, Bus.
 293200 SASH LIFTS.
 293250 SASH LOCKS.
 293300 SASH, Metal Continuous, with Process Welded Joints.
 293350 SASH OPERATORS.
 293400 SASH, Steel.
 293450 SASH WEIGHTS.
 293500 SASH, Wooden, Door and Window.
 See: Wood Millwork.
 293700 SATEENS.
 See: Cottons.
 293720 SATELLITE COMMUNICATION SYSTEMS.
 293750 SAUCES.

- 293800 **SAUERKRAUT.**
 293825 **SAUNA BATHS AND EQUIPMENT.**
 293850 **SAUSAGES.**
 See: Packers. Sausage (11).
 293900 **SAVE-ALLS, Pulp.**
 293950 **SAW ARBORS.**
 294000 **SAW BENCHES, Swing.**
 294010 **SAW BLADES.**
 294020 **SAW CHAINS.**
 See: Chain Saw Parts and Accessories.
 294050 **SAW FRAMES.**
 294150 **SAW GAUGES.**
 294200 **SAW GUMMERS.**
 294600 **SAW TEETH.**
 294650 **SAW TOOLS.**
 294700 **SAWDUST.**
 294750 **SAWING MACHINES, Band.**
 294800 **SAWING MACHINES, Circular.**
 294850 **SAWMILL CARRIAGES.**
 294900 **SAWMILL CHAINS.**
 See: Chains, Boom, Log and Sawmill.
 294950 **SAWMILLS.**
 See: Lumber.
 295000 **SAWMILLS, Portable.**
 295050 **SAWMILLS, Stationary.**
 295100 **SAWS, Carbide Tipped.**
 See: Tools, Carbide Tipped.
 295150 **SAWS, Chain, Portable, Gasoline, Electric and Air Driven.**
 295250 **SAWS, Hand./010Hack (1),020Butcher (2),030Scroll (3),040Pruning (4),050Panel (5).**
 295300 **SAWS, Machine./010Band (1),020Butchers' Electric (2),030Circular (3),040Diamond (4),050Gang (5),060Grooving (6),070High Speed (7),080Inserted Tooth (8),090Milling (9),100Shingle (10),110Hack (11),120Scroll and Jig (12).**
 295350 **SAWS, Metal Cutting, Band, Brass and Steel.**
 295400 **SAWS, Portable./010Pneumatic (1),020Gasoline Engine (2),030Electric (3).**
 295550 **SCABBARDS.**
 295600 **SCAFFOLDS AND SCAFFOLDING.**
 295650 **SCALES, Automatic, Computing, Counting.**
 295700 **SCALES, Baby.**
 295750 **SCALES, Bathroom.**
 295800 **SCALES, Confectioners' and Dough.**
 295850 **SCALES, Conveyor.**
 295900 **SCALES, Dairy and Creamery.**
 295950 **SCALES, Dormant.**
 296000 **SCALES, Egg-Grading.**
 296050 **SCALES, Elevator and Track.**
 296100 **SCALES, Farm, Warehouse, Platform.**
 296150 **SCALES, Heavy Duty, Automatic.**
 296200 **SCALES, Letter and Parcel Post.**
 296250 **SCALES, Moisture.**
 296300 **SCALES, Small, Portable and Counter.**
 296350 **SCALES, Truck.**
 296370 **SCANNING SYSTEMS.**
 296400 **SCARVES.**
 296450 **SCHOOL SETS, Pen, Pencil, etc.**
 296500 **SCHOOL SUPPLIES AND EQUIPMENT.**
 296550 **SCINTILLATION COUNTERS.**
 See: Instruments, Radioactivity Measuring.
 296600 **SCISSORS.**
 296650 **SCOOPS, Grain.**
 296700 **SCOOPS, Grocers', Bakers', etc.**
 296720 **SCOOPS, Ice Cream.**
 296750 **SCOOPS, Steel and Aluminum.**
 296770 **SCOREBOARDS, Electronic.**
 296800 **SCOURERS, Pot, Metal or Plastic.**
 296850 **SCOWS, Steel, Dump and Deck.**
 296900 **SCOWS, Wooden.**
 296930 **SCRAP METAL PROCESSORS.**
 296935 **SCRAP PLASTIC PROCESSORS.**
 296940 **SCRAPERS, Belt.**
 296950 **SCRAPERS, Cabinet, Veneer and Floor.**
 297000 **SCRAPERS, Grading and Excavating.**
 297100 **SCRAPERS, Plate.**
 297250 **SCRAPERS, Snow.**
 297300 **SCRAPERS, Wall.**
 297350 **SCREENING, Aluminum and Fibreglass.**
 297450 **SCREENINGS, Board.**
 See: Paperboards. Screenings (22).
 297600 **SCREENS, Chip.**
 297650 **SCREENS./010Coal (1),020Mining (2),021Paper (2a),030Pulp (3),040Sand and Gravel (4),050Water and Sewage (5),060Foundry Shakeout (6).**
 297750 **SCREENS, Fire.**
 See: Fire Screens.
 297800 **SCREENS, Food Processing.**
 297850 **SCREENS, Insect.**
 See: Screens, Window and Door.
 297900 **SCREENS, Perforated Sheet Metal (Clay, Cement, Ground Mineral).**
 297930 **SCREENS, Projection.**
 297950 **SCREENS./010Revolving (1),020Vibrating (2),030Inclined Stationary (3).**
 297970 **SCREENS, Rubber.**
 298000 **SCREENS, Window and Door, Metal Frame.**
 298050 **SCREENS, Window and Door, Wooden Frame.**
 298100 **SCREENS, Wooden.**
 298150 **SCREENS, Woven Wire.**
 See: Wire Cloth.
 298200 **SCREW DRIVERS.**
 298250 **SCREW HOOKS AND EYES.**
 298350 **SCREW MACHINE PRODUCTS.**
 298400 **SCREW MACHINE PRODUCTS, Special Automotive.**
 298450 **SCREW PLATES, Bicycle, Automobile, Motorcycle, etc.**
 298500 **SCREW AND RIVET STOCK.**
 298540 **SCREWS, Ball.**
 298550 **SCREWS, Cap.**
 See: Bolts, Fasteners, Standard. Capscrew (Hex and Flat) (1).
 298600 **SCREWS, Fasteners, Specialty./010Acoustical Tile (1),020Aircraft (2),030Alloy (3),040Corrosion Resistant (Aluminum, Brass, Bronze, Stainless Steel, etc.) (4),050Dowel (5),060Drywall or Plaster Board (6),070Hanger or Table (7),080Plastic, Nylon, etc. (8),090Headed and Threaded Rods (9),100Headless Threaded Wires (10),110Screw and Washer Assemblies (11),120Self Drilling (12),130Self Locking (13),140Special or Custom-made (14).**
 298700 **SCREWS, Fasteners, Standard./010Corossion Resistant(Aluminum, Brass, Bronze, Stainlss Steel, etc.) (1),020Drive (2),030Hexagon Socket (3),040Machine (4),050Set (5),060Sheet Metal or Tapping (6),070Stove Bolt (7),080Thread Forming (8),081Thread Cutting (8a),082Thread Rolling (8b),090Thumb (9),100Wood (10).**
 298750 **SCREWS, Feed.**
 298800 **SCREWS, Lag.**
 See: Bolts, Fasteners, Standard. Lag (6).
 298850 **SCRIBBLERS AND EXERCISE BOOKS.**
 See Also: Books, Account and Blank.
 298900 **SCRUBBERS, Gas and Fume.**
 298950 **SEACOAL, Foundry Facing.**
 See: Facings, Foundry.
 299000 **SEALANTS.**
 299100 **SEALS, Box Strapping.**
 299120 **SEALS, Cable.**
 299150 **SEALS, Corporation, Notarial, Society and Wax.**
 See Also: Stamps, Metal or Rubber; Stamps, Steel.

- 311300 **SIGNS, Embossed, Metal, Plastic, Composition, Nickeloid, Steel, Tin, Wood, etc.**
- 311350 **SIGNS, Engraved.**
- 311400 **SIGNS, Etched Metal.**
- 311450 **SIGNS, Fibre Paper.**
- 311500 **SIGNS, Gum Process.**
- 311550 **SIGNS, Outdoor, Weatherproof.**
- 311600 **SIGNS, Plastic.**
- 311650 **SIGNS, Porcelain Enamelled.**
- 311750 **SIGNS, Road, Traffic.**
- 311800 **SIGNS, Silk Screened.**
- 311850 **SIGNS, Stainless Steel.**
- 311900 **SIGNS, Transfer.**
- 311950 **SIGNS, Wire.**
- 312000 **SIGNS, Wood Panel.**
- 312050 **SILICA.**
- 312100 **SILICA GEL.**
See: Absorbents.
- 312150 **SILICOMANGANESE.**
- 312200 **SILICON.**
- 312250 **SILICON CARBIDE.**
- 312300 **SILICON METAL.**
- 312360 **SILICON NITRIDE.**
- 312400 **SILK, Artificial.**
See: Fabrics, Synthetic; Linings, Synthetic; Thread, Rayon; Yarns, Rayon.
- 312500 **SILK, Printed.**
See: Printers, Silk, Synthetics, Cotton, Wool.
- 312650 **SILK SCREEN PROCESS PRINTING.**
- 312700 **SILK SCREEN PROCESS PRINTING SUPPLIES AND EQUIPMENT.**
- 312750 **SILLO FILLERS.**
See: Blowers, (Pneumatic), Chaff, Straw and Silo Filler.
- 312800 **SILOS.**
- 312850 **SILVER.**
See Also: Refiners, Gold and Silver.
- 312950 **SILVER CHLORIDE.**
- 313000 **SILVER CYANIDE.**
- 313050 **SILVER NITRATE.**
- 313100 **SILVER PLATE AND SILVER PLATED GOODS.**
- 313130 **SILVER RECOVERY EQUIPMENT.**
- 313150 **SILVER SHEETS.**
See: Sheets, Gold, Silver and Platinum.
- 313200 **SILVERWARE, Sterling.**
- 313250 **SIMULATORS.**
- 313300 **SINK BRACKETS.**
See: Brackets, Iron and Steel.
- 313350 **SINKERS, Lead.**
- 313400 **SINKS, Heat.**
- 313450 **SINKS, Kitchen, Factory, etc.**
- 313500 **SINKS, Laboratory.**
- 313550 **SINKS, Stainless Steel.**
- 313650 **SINTERED METAL PRODUCTS.**
See: Powdered Metal Products.
- 313700 **SIRENS.**
- 313750 **SIZE, Cotton and Paper.**
- 313850 **SIZE, Resin.**
- 313900 **SIZE, Wall.**
- 313950 **SIZE, Wax for Papermakers.**
- 313970 **SIZERS, Coke.**
- 314000 **SIZING, Paper.**
See: Glue.
- 314050 **SKATE PARTS AND ACCESSORIES.**
- 314070 **SKATEBOARDS.**
- 314100 **SKATES, Ice.**
- 314150 **SKATES, Roller.**
- 314200 **SKELP.**
See: Steel Skelp.
- 314250 **SKEWERS, Wood (Sucker Sticks, etc.).**
- 314300 **SKI HARNESS.**
See: Harness, Ski and Snowshoe.
- 314350 **SKI POLES.**
- 314400 **SKI TOWS.**
See: Lifts, Ski.
- 314450 **SKIDS.**
See: Pallets and Skids.
- 314500 **SKIFFS.**
See: Boats, Row, Outboard Motor, etc.
- 314550 **SKIPS, Coal, Ore, etc.**
- 314600 **SKIRTS.**
- 314650 **SKIS.**
- 314700 **SKIS, Aircraft.**
- 314750 **SKIS, Water.**
- 314800 **SKYLIGHTS, Fireproof.**
- 314850 **SKYLIGHTS, Plastic or Glass.**
- 314900 **SKYLIGHTS, Steel and Aluminium (Puttyless).**
- 314950 **SLABS, Concrete.**
- 315050 **SLABS, Marble.**
See: Marble Slabs.
- 315100 **SLABS, Rubber.**
- 315200 **SLACKS./010Ladies'(1),020Men's (2).**
- 315350 **SLAG, Railroad Ballast, Road-making, Concrete Aggregate.**
- 315400 **SLAG, Titaniferous.**
- 315450 **SLASHERS, Saw Mill and Pulpwood.**
See: Machinery, Pulpwood and Pulp; Machinery, Saw, Shingle and Planing Mill.
- 315500 **SLATE, Flour, Pulverized.**
- 315580 **SLATE for Floors, Walls, Table Tops and Structural.**
- 315700 **SLEDGES.**
- 315750 **SLEDS.**
See: Sleighs and Sleds.
- 315800 **SLEEPWEAR, Children's.**
- 315850 **SLEEVES, Cylinder, Dry or Wet Assemblies.**
- 315900 **SLEEVES, Leather.**
- 315950 **SLEEVES, Marking.**
- 316000 **SLEEVES, Pipe.**
- 316050 **SLEEVES, Rubber.**
- 316100 **SLEEVES, Splicing.**
- 316150 **SLEEVEING.**
See: Insulating Materials; Insulation of Various Types.
- 316250 **SLEIGHS, Arctic.**
- 316350 **SLEIGHS AND SLEDS.**
- 316400 **SLICERS, Bread and Meat.**
See Also: Machines, Cheese and Meat Cutting.
- 316450 **SLICES, Paper Machine.**
- 316550 **SLIDES, Furniture.**
See: Casters. Sliding (5); Furniture Shoes, Sliding.
- 316600 **SLIDES, Overall.**
- 316650 **SLIDES, Plastic.**
- 316700 **SLINGS.**
- 316750 **SLIP COVERS.**
- 316760 **SLIP RINGS.**
- 316800 **SLIPPERS, Boudoir.**
- 316850 **SLIPPERS, Indian.**
- 316900 **SLIPPERS, Leather and Cloth.**
- 316950 **SLIPPERS, Shower, Paper.**
- 317000 **SLIPS.**
See Also: Lingerie; Underwear.
- 317020 **SLITTER BANDS for Paper Mills.**
- 317050 **SLITTING, SHEARING, etc., Metal.**
- 317100 **SLUGS, Aluminum.**
- 317150 **SMELTERS./010Copper (1),020Gold (2),030Iron (3),040Lead (4),050Silver (5),060Zinc (6).**
- 317200 **SMELTERS, Gold, Silver and Platinum (Reclaimed).**
See: Refiners, Gold, Silver and Platinum (Reclaimed).
- 317250 **SMOCKS, Ladies' and Children's.**
- 317300 **SMOCKS, Men's, Work.**
- 317400 **SMOKERS' SETS.**

- 317450 **SMOKESTACKS.**
 317500 **SNAPS.**
 See: Fasteners, Snap for Apparel and Equipment, etc.
 317550 **SNATHS, Scythe.**
 317600 **SNIPS, Tinners'.**
 317650 **SNOW BLOWERS.**
 See Also: Plows, Snow.
 317670 **SNOW GROOMING EQUIPMENT.**
 317750 **SNOW MELTERS.**
 317770 **SNOWMOBILE PARTS AND ACCESSORIES.**
 317800 **SNOWMOBILES.**
 317850 **SNOWSHOES.**
 317900 **SOAP, Automobile.**
 317950 **SOAP, Chip.**
 318000 **SOAP DISHES.**
 318150 **SOAP, Laundry.**
 318200 **SOAP, Liquid.**
 318250 **SOAP, Mechanics' Hand Cleanser.**
 See: Cleaners, Hand.
 318300 **SOAP, Medical.**
 318350 **SOAP, Metallic.**
 318400 **SOAP, Pharmaceutical Green.**
 318450 **SOAP, Powdered.**
 See: Powder, Soap.
 318500 **SOAP, Pumice.**
 318550 **SOAP, Scouring and Fulling.**
 318600 **SOAP, Shaving.**
 See Also: Cream, Shaving.
 318650 **SOAP, Soft Oil.**
 318700 **SOAP, Toilet.**
 318750 **SOAP, Wire Drawing.**
 318800 **SOAPSTONE.**
 318850 **SOCKETS, Electric Lamp.**
 318870 **SOCKETS, Tube.**
 319000 **SOCKS, Anklet.**
 319050 **SOCKS, Knit, Men's, Women's or Children's.**
 See Also: Hosiery.
 319150 **SODA, Alkali.**
 319200 **SODA ASH.**
 319250 **SODA, Baking.**
 319300 **SODA, Carbonate of.**
 319350 **SODA, Caustic.**
 See: Caustic Soda, Solid, Flaked, Crushed and Liquid.
 319400 **SODA, Cleansing and Laundry.**
 319450 **SODA, Dairy.**
 319500 **SODA, Sal.**
 319550 **SODA, Textile.**
 319600 **SODA WATER.**
 See: Beverages. (Soft Drinks), Bottled, Canned, etc.
 319630 **SODIUM ALUMINATE.**
 319700 **SODIUM AZIDE.**
 319750 **SODIUM BENZOATE.**
 319800 **SODIUM BICHROMATE.**
 319850 **SODIUM CARBONATE.**
 319900 **SODIUM CARBOXYMETHYLCELLULOSE.**
 319950 **SODIUM CHLORATE.**
 320000 **SODIUM CHLORIDE.**
 See: Salt.
 320050 **SODIUM CITRATE.**
 320150 **SODIUM HEXAMETAPHOSPHATE.**
 320200 **SODIUM HYDROSULPHIDE.**
 320250 **SODIUM HYDROXIDE.**
 See: Caustic Soda, Solid, Flaked, Crushed and Liquid.
 320300 **SODIUM HYPOCHLORITE.**
 320380 **SODIUM IODATE.**
 320400 **SODIUM METASILICATE, Anhydrous and Pentahydrate.**
 320450 **SODIUM PHOSPHATES (Mono, Di and Tri).**
 320500 **SODIUM PROPIONATE.**
 320550 **SODIUM PYROPHOSPHATE (Acid or Alkaline).**
 320600 **SODIUM SILICATE.**
 320650 **SODIUM STANNATE.**
 320700 **SODIUM STEARATE.**
 320750 **SODIUM SULPHATE (Salt Cake).**
 320900 **SODIUM TRIPOLYPHOSPHATE.**
 320950 **SOFA BEDS.**
 See: Furniture, Bedsitting, Dual Purpose.
 321000 **SOFAS.**
 See Also: Chesterfields.
 321050 **SOFT DRINKS.**
 See: Beverages. (Soft Drinks), Bottled, Canned, etc.
 321100 **SOFTENERS, FABRIC.**
 321150 **SOFTENERS, WATER.**
 See: Water Softening Systems.
 321200 **SOIL CONDITIONER.**
 321205 **SOLAR DRYING SYSTEMS.**
 321210 **SOLAR POWER SYSTEMS.**
 321220 **SOLARIUMS.**
 321250 **SOLDER, Aluminum.**
 321300 **SOLDER, Gold and Silver.**
 321350 **SOLDER, Liquid.**
 321400 **SOLDER, Metal (Wire, Cable, Bar or Strip).**
 321450 **SOLDER, Platinum.**
 321550 **SOLDERING IRONS, Electric.**
 321570 **SOLDERING MACHINERY.**
 321600 **SOLDERING OUTFITS, Acetylene.**
 321650 **SOLENOIDS.**
 321700 **SOLES, Composition.**
 321750 **SOLES, Cut.**
 321800 **SOLES, Felt.**
 321850 **SOLING, Rubber.**
 See: Heels, Soles or Soling, Rubber or Plastic.
 321900 **SOLUTIONS, Medicinal, for Intravenous or Intramuscular Injection.**
 321920 **SOLVENT RECOVERY SYSTEMS.**
 321950 **SOLVENTS.**
 322000 **SONAR DEVICES.**
 322050 **SONOBUOYS.**
 322100 **SOOT BOXES.**
 322150 **SORBITOL.**
 322200 **SOUND DEADENING MATERIALS.**
 322250 **SOUNDERS, Echo.**
 322300 **SOUPS, Canned.**
 322350 **SOUPS, Dehydrated, or Soup Mixtures.**
 322400 **SOUVENIR GOODS.**
 See Also: Novelties and Souvenirs.
 322450 **SOUVENIRS, Enamelled.**
 See: Jewellery, Costume.
 322500 **SOWERS, Fertilizer.**
 322550 **SOYA LECITHIN PRODUCTS.**
 See Also: Flour; Oils; Meal, etc.
 322570 **SPACECRAFT STRUCTURES AND SYSTEMS.**
 322600 **SPACERS, Pipe.**
 322650 **SPADES.**
 322700 **SPADES, Ditching.**
 322750 **SPAGHETTI.**
 See Also: Macaroni.
 322800 **SPAGHETTI, Canned.**
 322850 **SPARK ARRESTERS.**
 322950 **SPARK PLUGS.**
 323000 **SPARS, Ship and Boat.**
 323050 **SPATS.**
 323100 **SPATULAS.**
 323120 **SPEAKERS.**
 See: Amplifiers, Audio; Amplifiers, Musical Instrument.
 323150 **SPECIALTIES, Advertising.**
 See: Advertising Specialties.
 323200 **SPECIALTIES, Corrugated Paper.**
 323250 **SPECIALTIES, Paint.**
 See: Paint Specialties.

- 323300 **SPECIALTIES, Paper.**
See: Paper Specialties.
- 323400 **SPEED REDUCER GEAR UNITS.**
- 323450 **SPEED REDUCERS, Motorized.**
- 323460 **SPEEDOMETERS.**
- 323470 **SPHERES, Glass, Reflective.**
See: Beads, Glass, Reflective.
- 323500 **SPICE, Sausage.**
- 323550 **SPICES, Whole and Ground.**
- 323650 **SPIKE-TOOTH HARROWS.**
See: Harrows. Spike-Tooth (3).
- 323750 **SPIKES, Fasteners./010Drift or Warp (1),020Pressed (2), 030Track (3).**
- 323800 **SPINDLE BANDING, Cotton.**
- 323820 **SPINDLES, Grinding.**
- 323850 **SPIRITS.**
See: Alcohol.
- 323900 **SPLICE BARS.**
See: Bars, Angle, Tie, Switch and Splice.
- 323930 **SPLICERS, Wire and Cable.**
- 323950 **SPLICES, Sleeve.**
See: Sleeves, Splicing.
- 324000 **SPLINTS, Match.**
- 324050 **SPLITS.**
See: Leather Splits.
- 324100 **SPLITTERS, Wood.**
- 324250 **SPOKES, Bicycle.**
- 324400 **SPONGES, Cellulose.**
- 324450 **SPONGES, Chamois.**
See: Chamois.
- 324500 **SPOOL WOOD AND BOBBIN WOOD.**
- 324550 **SPOOLS, Fibre and Metal Head.**
- 324600 **SPOOLS, Paper.**
- 324650 **SPOOLS, Plastic or Wood.**
- 324700 **SPOONS.**
See: Cutlery.
- 324800 **SPOONS, Kitchen.**
- 324850 **SPOONS AND STICKS, Wooden for Ice Cream.**
- 324900 **SPORT SHIRTS.**
- 324950 **SPORTING GOODS.**
See Also: Specific Headings.
- 325000 **SPOTLIGHTS.**
- 325050 **SPOUTS, Sap.**
- 325100 **SPOUTS, Tripper.**
- 325150 **SPOUTS AND CONVEYORS, Elevator.**
- 325200 **SPOUTS AND NOZZLES, Pail.**
- 325300 **SPRAY BOOTHS.**
See: Booths, Spray Painting.
- 325350 **SPRAY GUNS, Air, Oil and Paint.**
- 325400 **SPRAY, Household (Fly and Insect).**
See: Insecticides. Household, Industrial, etc. (1).
- 325450 **SPRAY LAY-UP EQUIPMENT.**
See: Machinery, Spray Lay-Up for Plastic Foam Insulation.
- 325500 **SPRAY NOZZLES, Ponds and Towers.**
- 325600 **SPRAYER ACCESSORIES.**
- 325650 **SPRAYERS, Hand and Power.**
- 325680 **SPRAYERS, Metal.**
- 325700 **SPRAYING OR DUSTING MATERIAL, Tree and Plant.**
- 325750 **SPREADERS, Fertilizers and Seed, Lawn.**
- 325800 **SPREADERS, Manure.**
See: Manure Spreaders.
- 325850 **SPREADERS, Sand or Salt.**
- 325900 **SPRING CLIPS.**
- 325950 **SPRING CONSTRUCTION, Wire, for Mattresses, Cushions, Furniture, etc.**
- 326000 **SPRING-TOOTH HARROWS.**
See: Harrows. Spring-Tooth (4).
- 326020 **SPRING WASHERS.**
- 326050 **SPRINGS, Automobile, Motor Truck, Wagon, etc.**
- 326100 **SPRINGS, Bed, Cable.**
- 326150 **SPRINGS, Bed, Galvanized Link Wire and Slat.**
- 326200 **SPRINGS, Bed, Steel Coil and Link Fabric.**
- 326250 **SPRINGS, Box, Upholstered.**
- 326300 **SPRINGS, Brass and Phosphor Bronze, Clock, Phonograph Motor, etc.**
- 326350 **SPRINGS, Coil, Heavy.**
- 326400 **SPRINGS, Coiled Brass.**
- 326450 **SPRINGS, Die.**
- 326500 **SPRINGS, Door.**
- 326550 **SPRINGS, Flat, Brass, Monel, Phosphor Bronze.**
- 326600 **SPRINGS, Flat, Steel Specialties.**
- 326650 **SPRINGS, Helical.**
- 326680 **SPRINGS, Hot Wound.**
- 326700 **SPRINGS, Implement.**
- 326750 **SPRINGS, Locomotive and Railway.**
- 326800 **SPRINGS, Monel Metal.**
- 326850 **SPRINGS, Oil Tempered.**
- 326900 **SPRINGS, Railway Car and Auto Cushion, etc.**
- 326950 **SPRINGS, Stove.**
- 327000 **SPRINGS, Trolley.**
- 327050 **SPRINGS, Upholstering.**
- 327100 **SPRINGS, Valve.**
- 327150 **SPRINGS, Wire.**
- 327200 **SPRINGS, Wringer.**
- 327250 **SPRINKLERS, Automatic (Fire Protection).**
- 327300 **SPRINKLERS, Lawn.**
- 327350 **SPROCKETS.**
- 327550 **SPUDS, Dredge.**
- 327600 **SPUTTERING EQUIPMENT.**
- 327650 **SQUARES, Hardwood, for Wood Turners.**
- 327800 **SQUEEGEES.**
- 327830 **STABILIZATION SYSTEMS, Soil.**
- 327850 **STABILIZERS./010Food (1),020Plastic (2).**
- 327900 **STABLE FIXTURES.**
- 327950 **STACKERS, Bag.**
- 328050 **STACKERS, Pulpwood.**
- 328070 **STACKING SYSTEMS.**
See: Machinery, Stacking and Tiering.
- 328090 **STACKS, Exhaust and Flare.**
- 328100 **STACKS, Smoke.**
See: Smokestacks.
- 328150 **STAFFS, Flag (Steel Galvanized).**
See: Flagstaffs, Iron and Steel.
- 328200 **STAGES.**
See: Trestles, Painters; Scaffolds and Scaffolding.
- 328250 **STAINS, Mortar.**
See: Colours, Mortar, Cement, Plaster, Stucco.
- 328350 **STAINS, Wood and Shingle./010Creosote (1),020Varnish (2),030Spirits, Oil, Wax and Water (3).**
- 328400 **STAIR TREADS, Marble and Slate.**
- 328450 **STAIR TREADS, Metal.**
- 328500 **STAIR TREADS, Rubber or Vinyl.**
- 328520 **STAIR TREADS, Wood.**
- 328550 **STAIRS, Iron and Steel.**
- 328600 **STAIRS, Spiral.**
- 328650 **STAIRS, Wood.**
- 328700 **STAIRWAYS, Moving.**
- 328750 **STAKES, Monument, Road, Survey.**
See: Markers, Cemetery; Markers, Road and Survey, etc.
- 328800 **STAKES, Steel.**
- 328850 **STALLS, Cattle.**
See: Stanchions and Stalls, Cattle.
- 328900 **STALLS, Shower.**
See Also: Cabinets, Shower Bath.
- 328950 **STAMPING, Relief.**
See: Embossers.
- 329000 **STAMPINGS, Fibre.**

- 329050 **STAMPINGS, Metal.**
See: Metal Stampings.
- 329100 **STAMPS, Metal or Rubber.**
- 329150 **STAMPS, Postage and Revenue.**
- 329170 **STAMPS, Pre-Inked.**
- 329200 **STAMPS, Printers' Brass.**
- 329250 **STAMPS, Shoe.**
- 329300 **STAMPS, Steel.**
- 329350 **STAMPS, Trading, Fund Raising, etc.**
- 329400 **STANCHIONS AND STALLS, Cattle.**
See Also: Stable Fixtures.
- 329450 **STAND PIPES for Waterworks and Railways.**
- 329500 **STANDARDS, Lightning Rod.**
- 329550 **STANDARDS, Street Lighting.**
- 329600 **STANDS, Bicycle.**
See: Bicycle Parts.
- 329660 **STANDS, Christmas Tree.**
- 329700 **STANDS, Display.**
- 329750 **STANDS, Emery and Grinder.**
- 329850 **STANDS, Music.**
- 329900 **STANDS, Smokers'.**
See Also: Smokers' Sets.
- 329950 **STANDS, Stereo, T.V., etc.**
- 330000 **STAPLERS.**
- 330050 **STAPLES, Fence.**
- 330100 **STAPLES, Tacking and Stitching.**
- 330150 **STAPLES, Wire, Blind, Broom, Coopers' Hoop, Electricians', Stationers'.**
- 330200 **STAPLES, Wire, (Bright, Coppered and Galvanized).**
- 330250 **STARCH, Corn, Culinary, Laundry and Mill.**
- 330350 **STARCH, Potato.**
- 330400 **STARCH, Tapioca (Blenders).**
- 330450 **STARCH, Wheat, Food, Paper Mill, Textile, Corrugating, Gypsum.**
- 330500 **STARTERS for Starting Motors.**
See: Auto-Starters; Controllers, Electric, Crane, Elevator, Street Car; Rheostats, Electric.
- 330550 **STARTERS, Induction, Motor (Electric).**
- 330600 **STARTING APPARATUS, (Electric).**
- 330630 **STATIC ELIMINATORS.**
- 330650 **STATIONERY.**
- 330700 **STATIONERY, Continuous Business Forms.**
- 330800 **STATUARY.**
See Also: Monuments.
- 330850 **STAVES, etc.**
See Also: Cooperage Stock.
- 330900 **STAY TAPE.**
- 330920 **STAYS, Collar.**
- 330950 **STEAM SHOVEL WEARING PARTS.**
- 331000 **STEAM SHOVELS.**
See: Cranes and Shovels, Power, Crawler, Truck or Carrier Mounted.
- 331050 **STEAM SPECIALTIES.**
See Also: Specific Headings.
- 331100 **STEAMERS, Groat.**
See: Machinery, Cereal Mill.
- 331150 **STEAMFITTERS' SUPPLIES.**
See: Plumbers' Supplies; Pipe; Brass Goods, Plumbers' and Steamfitters'.
- 331200 **STEARIN.**
- 331250 **STEATITE.**
See: Soapstone.
- 331300 **STEEL, Abrasive Resistant.**
- 331350 **STEEL, Alloy, (Chrome, Copper, Manganese, Molybdenum, Nickel, Silicon, Vanadium, Lead).**
- 331400 **STEEL, Annealed, Dead Soft.**
- 331450 **STEEL, Automobile.**
- 331500 **STEEL BARS.**
See: Bars, Steel.
- 331600 **STEEL for Blanking and Stamping.**
- 331650 **STEEL, Carbon, all Grades.**
- 331700 **STEEL CASTINGS.**
See: Castings, Steel, Mild and Alloy, (Carbon, Chrome, Manganese, Molybdenum, Nickel, Vanadium).
- 331750 **STEEL CHANNELS.**
See: Channels, Steel.
- 331800 **STEEL, Cold Drawn.**
- 331850 **STEEL, Cold-Rolled.**
- 331900 **STEEL, Copper Bearing, Rust Resisting.**
- 331950 **STEEL for Deep Drawing.**
- 332000 **STEEL, Drawn and Ground.**
- 332050 **STEEL, Drill Rod.**
- 332100 **STEEL, Drill, Solid and Hollow.**
- 332150 **STEEL, Electrical.**
See: Sheets, Electrical.
- 332200 **STEEL, Flat Ground Stock.**
- 332250 **STEEL FLOOR TILE.**
See: Flooring, Steel.
- 332270 **STEEL, Free Machining, Standard and Leaded.**
- 332300 **STEEL, Heat Resisting.**
- 332350 **STEEL HEAT TREATMENT.**
See: Heat Treatment, Steel.
- 332400 **STEEL, Leaded, Carbon and Alloy.**
- 332450 **STEEL, Long Coils or Special Length.**
- 332500 **STEEL, Machinery, Polished.**
- 332600 **STEEL, Merchant Bar.**
See: Bars, Steel.
- 332650 **STEEL, Mild.**
See: Steel, Carbon, all Grades.
- 332750 **STEEL PARTS, Pressed.**
See: Metal Press Work.
- 332800 **STEEL PLATE CONSTRUCTION.**
See: Steelwork, Fabricated and Structural.
- 332900 **STEEL PLATES.**
See: Plates, Steel.
- 332980 **STEEL, Precoated.**
- 332990 **STEEL PROCESSING.**
- 333000 **STEEL, Reinforcing.**
See: Bars, Steel, Concrete Reinforcing.
- 333050 **STEEL SHEETS.**
See: Sheets, Steel.
- 333100 **STEEL, Silicon.**
- 333150 **STEEL, Skelp.**
- 333200 **STEEL, Spring.**
- 333300 **STEEL, Stainless.**
- 333310 **STEEL, Stainless. (Fabricators).**
- 333350 **STEEL STRIP, Cold Rolled.**
- 333400 **STEEL STRIP, Galvanized.**
- 333450 **STEEL STRIP, Hot Rolled.**
- 333470 **STEEL STRIP, Stainless.**
- 333500 **STEEL, Structural Shapes.**
See Also: Angles; Beams; Channels; Plates; Tees; Zees, etc.
- 333550 **STEEL, Tool, High Speed.**
- 333600 **STEEL, Turned and Ground.**
- 333625 **STEEL, Valves.**
- 333650 **STEEL WOOL.**
- 333700 **STEELS, Detachable Bit Drill.**
- 333750 **STEELWORK, Fabricated and Structural.**
- 333800 **STEELWORK, Ornamental and Architectural.**
See: Iron and Steelwork, Ornamental.
- 333900 **STEERING GEARS./010Manual (1), 020Hydraulic (2).**
- 333950 **STELLITE TOOLS AND HARD FACING RODS.**
- 334000 **STENCILS, Brass, Mylar or Oilboard.**
- 334050 **STENCILS, Duplicator.**
- 334100 **STEPLADDERS.**
See: Ladders.
- 334150 **STEPS, Safety.**
See: Treads, Safety.

- 334200 **STEREOTYPE AND LINOTYPE METAL.**
See: Metal for Electrotype, Stereotype, Linotype and Monotype.
- 334250 **STEREOTYPERS.**
- 334300 **STERILIZERS.**
- 334350 **STICKERS, Gummed.**
See Also: Lithographing.
- 334400 **STICKERS, Sash.**
See: Machinery, Woodworking.
- 334500 **STICKS, Hockey.**
See: Hockey Sticks.
- 334550 **STILLS, Crude Oil.**
- 334600 **STILLS AND CONDENSERS, Copper, Stainless Steel, etc.**
- 334630 **STIRRERS, Plastic.**
- 334650 **STOCKINETTE, Cotton.**
- 334700 **STOCKINGS.**
See: Hosiery.
- 334750 **STOCKINGS, Elastic.**
- 334800 **STOKERS, Mechanical.**
- 334850 **STOLES.**
See: Muffs and Stoles, Fur.
- 334900 **STONE, Artificial, Building.**
- 335000 **STONE, Building.**
See Also: Granite Building Material; Marble Building Material.
- 335050 **STONE, Crushed.**
- 335100 **STONE, Cut and Dressed.**
- 335250 **STONE, Rubble.**
See Also: Limestone, Rough.
- 335300 **STONES, Paving, Concrete.**
- 335350 **STONework, Ornamental.**
See: Stone, Cut and Dressed.
- 335450 **STOOLS, Ingot Mould.**
- 335500 **STOOLS, Kitchen Step.**
- 335550 **STOOLS, Office.**
- 335600 **STOOLS, Piano and Organ.**
See: Piano Benches.
- 335650 **STOOLS, Shop, Steel.**
- 335700 **STOOLS, Store, Counter or Bar.**
- 335720 **STOP WATCHES.**
- 335750 **STOPCOCKS, Brass.**
- 335850 **STOPPERS, Rubber.**
- 335900 **STOPS, Gas and Water, Service and Meter.**
- 335950 **STORAGE BATTERIES.**
See: Batteries, Storage.
- 335960 **STORAGE SYSTEMS.**
- 336050 **STORE FRONTS.**
- 336150 **STOUT.**
See: Beer, Ale, Stout, etc. Stout (4).
- 336200 **STOVE PARTS AND TRIMMINGS, Lithographed.**
- 336250 **STOVE PIPE.**
- 336300 **STOVE PIPE ELBOWS.**
- 336350 **STOVE PIPE THIMBLES.**
- 336370 **STOVES, Camping.**
- 336400 **STOVES, Cooking and Heating.**
See: Range and Heater Classifications.
- 336450 **STOVES, Electric, Gas, Coal and Wood.**
See: Ranges.
- 336550 **STOVES, Marine, Camp and Car.**
- 336600 **STOVES, Oil.**
See: Ranges, Household (Oil).
- 336650 **STOVES, Woodburning.**
- 336700 **STRAIGHTENERS, Automotive Frame.**
- 336750 **STRAIGHTENERS, Pipe and Shaft.**
See: Machinery, Straightening.
- 336800 **STRAIGHTENERS, Shapes, Round, Hexagon, Flat.**
See: Machinery, Straightening.
- 336850 **STRAINERS, Brass.**
- 336860 **STRAINERS, Duplex.**
- 336865 **STRAINERS, Paint.**
- 336870 **STRAINERS, Simplex.**
- 336900 **STRAINERS, Sink.**
- 336930 **Strainers, Specialty**
- 336950 **STRAINERS, Steam and Oil.**
- 337000 **STRAINERS, Wire Bowl.**
- 337100 **STRANDS, Wire.**
See Also: Ropes, Wire.
- 337150 **STRAPPING, Non-Metallic.**
- 337200 **STRAPPING, STEEL.**
- 337250 **STRAPPING, Tape and Cord.**
See: Tape and Cords, Strapping.
- 337270 **STRAPPING TOOLS AND SYSTEMS.**
- 337290 **STRAPS, Cotton, Nylon, Polyester, etc.**
- 337300 **STRAPS, Leather.**
- 337350 **STRAPS, Pipe.**
See: Pipe Straps.
- 337450 **STRAWS, Drinking.**
- 337500 **STREET AND HIGHWAY LIGHTING EQUIPMENT.**
- 337550 **STRETCH WRAPPING SYSTEMS.**
- 337600 **STRETCHERS, Hospital, Invalid, etc.**
- 337700 **STRINGS, Piano (Bass).**
See: Piano Strings.
- 337800 **STRIP, Steel.**
See: Steel Strip.
- 337900 **STRIPS, Cork.**
- 337950 **STRIPS, Divider, Terrazzo Flooring.**
- 338000 **STRIPS, Rubber.**
- 338050 **STROLLERS, Baby.**
See: Carriages, Baby, Wood, Fibre and Metal. Stroller (3).
- 338080 **STRONTIUM.**
- 338150 **STUCCO.**
- 338200 **STUDS, Fasteners./010Alloy (1),020Engine (2), 030Milled (3),040Welding (4).**
- 338300 **STUDS, Threaded Rods.**
See: Bolts, Fasteners, Specialty. Threaded Rods (20).
- 338350 **STUDS, Wall.**
- 338400 **STYRENE.**
- 338420 **SUBMARINES.**
- 338430 **SUBSTATIONS, Electric Power.**
- 338450 **SUBSTRUCTURES, Steel.**
- 338500 **SUCKER STICKS.**
See: Skewers, Wood (Sucker Sticks, etc.).
- 338570 **SUGAR, Cube.**
- 338650 **SUGAR, Icing and Powdered.**
- 338700 **SUGAR, Invert.**
- 338750 **SUGAR, Maple.**
- 338800 **SUGAR OF MILK.**
See: Lactose (Sugar of Milk).
- 338850 **SUGAR, Refined, Granulated and Yellow.**
- 338900 **SUITCASES.**
- 338950 **SUITS.**
See: Clothing, Ladies' and Misses' Coats, Suits, etc.; Clothing, Men's.
- 339000 **SUITS, Ski.**
See: Clothing, Ski.
- 339050 **SUITS, Sport, Knitted, Women's and Misses'.**
See Also: Dresses, Knitted, Women's and Children's.
- 339220 **SULKIES AND ACCESSORIES.**
- 339250 **SULPHUR.**
- 339300 **SULPHUR DIOXIDE.**
- 339400 **SUNDIALS.**
- 339450 **SUPERHEATERS, Steam.**
- 339550 **SUPPLIES, Loose Leaf.**
See Also: Systems, Loose Leaf, Metal Parts.
- 339600 **SUPPORTERS, Athletic.**
- 339650 **SUPPORTS, Abdominal.**
- 339700 **SUPPORTS, Ankle, Knee, Thigh, etc.**
- 339750 **SUPPORTS, Ankle (Leather, etc.).**
- 339800 **SUPPORTS, Bus-Bar and Cable.**

- 339830 **SUPPORTS, Overhead, Sign, Aluminum, Steel, etc.**
 339850 **SUPPORTS, Spinal and Pelvic.**
 339900 **SUPPRESSORS, Noise, including Auto Ignition.**
 339950 **SURFACE ACTIVE AGENTS.**
 340000 **SURFACES, Recreational.**
 340050 **SURGICAL DRESSINGS.**
 See: Dressings, Surgical.
 340100 **SURGICAL HOSIERY.**
 See: Stockings, Elastic.
 340120 **SURIMI.**
 340150 **SUSPENDER TRIMMINGS, Metal.**
 340200 **SUSPENDERS.**
 340220 **SUSPENSION ARMS, Ceiling or Wall Mounted.**
 340250 **SUTURES.**
 340350 **SWATCH HOLDERS.**
 340400 **SWATHERS.**
 340500 **SWEATERS.**
 340510 **SWEATSHIRTS.**
 340550 **SWEEPERS, Carpet.**
 See: Carpet Sweepers.
 340600 **SWEEPERS, Street and Factory.**
 340650 **SWEEPING COMPOUNDS.**
 340700 **SWEETENERS, Low Calorie.**
 340750 **SWEETENERS, Natural.**
 340800 **SWIMMING POOL EQUIPMENT./010Chemicals (1),**
 020Cover (2),030Enclosures (3),040Filters (4),
 050Heaters (5),060Lighting (6),070Liners (7),
 080Slides (8),090Wall Panels (9).
 340850 **SWINGS, Children's.**
 340950 **SWITCHBOARDS.**
 340970 **SWITCHERS, Video Production.**
 341000 **SWITCHES, Automatic Relay.**
 341050 **SWITCHES, Disconnecting, Air Break.**
 341100 **SWITCHES, Electric.**
 341150 **SWITCHES, Electric, Time.**
 341200 **SWITCHES, Float (Electrical).**
 341210 **SWITCHES, Membrane.**
 341220 **SWITCHES, Pressure/Temperature.**
 341250 **SWITCHES, Radio.**
 341300 **SWITCHES, Railway.**
 341450 **SWITCHES, Safety.**
 341470 **Switches, Speed**
 341500 **SWITCHGEAR, Metal-clad and Open Type.**
 341550 **SWITCHING EQUIPMENT (Outdoor).**
 341650 **SWITCHSTANDS.**
 341700 **SWIVELS.**
 341750 **SWIVELS AND CONES for Wire Ropes.**
 341800 **SYENITE, Nepheline.**
 See: Nepheline Syenite.
 341850 **SYNCHRONIZERS (Electric or Electronic).**
 341950 **SYRINGES.**
 342000 **SYRUP, Chocolate.**
 342050 **SYRUP, Corn.**
 342100 **SYRUP, Fountain.**
 See: Syrup, Fruit.
 342150 **SYRUP, Fruit.**
 342200 **SYRUP, Malt.**
 342250 **SYRUP, Maple.**
 342300 **SYRUP, Medicinal.**
 342350 **SYRUP, Sugar.**
 342400 **SYSTEMS, Accounting.**
 342450 **SYSTEMS, Burner Management.**
 342500 **SYSTEMS, Card Sorting.**
 342550 **SYSTEMS, Card and Vertical Filing.**
 342650 **SYSTEMS, Elevated Floor.**
 342700 **SYSTEMS, Exhaust, Installed Complete.**
 See: Fan and Exhaust Systems.
 342710 **SYSTEMS, Fish Processing.**
 342750 **SYSTEMS, Industrial Waste Disposal.**
 342800 **SYSTEMS, Insulated Pipe, Prefabricated.**
 342850 **SYSTEMS, Intercommunicating.**
 342870 **SYSTEMS, Lobster Farming.**
 342900 **SYSTEMS, Loose Leaf.**
 342950 **SYSTEMS, Loose Leaf, Metal Parts.**
 343050 **SYSTEMS, Mechanical Draft.**
 See: Fan and Exhaust Systems.
 343070 **SYSTEMS, Numerical Control.**
 343080 **SYSTEMS, Potable Water.**
 343100 **SYSTEMS, Price-marking.**
 343150 **SYSTEMS, Public Address.**
 See: Public Address Systems.
 343170 **SYSTEMS, Reverse Osmosis.**
 343180 **SYSTEMS, Robotic.**
 343200 **SYSTEMS, Security.**
 343230 **SYSTEMS, Static V.A.R.**
 343250 **SYSTEMS, Suspended Ceiling.**
 343270 **SYSTEMS, Ultrafiltration.**
 343300 **SYSTEMS, Visible Record.**
 343350 **SYSTEMS, Waste Paper Recovery, Stock Preparation and**
 De-inking.
 343400 **SYSTEMS, Water Supply, Pneumatic.**
 See Also: Water Distributing Systems, Farm, Factory
 and Golf Course; Irrigation Systems.
 343500 **T-SHIRTS.**
 343550 **TABLE CLOTHS.**
 343600 **TABLE CLOTHS, Plastic.**
 343650 **TABLE TOPS, Glass.**
 343700 **TABLE TOPS, Marble.**
 343750 **TABLE TOPS, Monel Metal and Stainless Steel.**
 343800 **TABLE AND COUNTER TOPS, Plastic Laminated.**
 343850 **TABLES, Billiard, Carom, Pool and Snooker.**
 343900 **TABLES, Business, Industrial and**
 Professional./010Antiseptic (1),020Cafe (2),
 030Medical Examination (3),040Chemistry (4),
 050Drafting (5),060Hotel Dining and Writing (6),
 070Metal (7),080Morgue (8),090Operating (9),
 100Power for Factories (10),110Refrigerated (11),
 120Restaurant and Hospital, Heavy Duty (12),
 130Steam Serving (13),140Steel (14),150Light (15),
 160Welding (16),170Conference, Boardroom (17).
 343950 **TABLES, Folding./010Camp (1),020Card (2),030Sewing**
 (3),040Tennis (4),050Tray Sets (5).
 344000 **TABLES, Household./010Bedside (1),020Children's (2),**
 030Coffee (3),040End (4),050Dining-room
 (Extension) (5),060Dressing (6),070Pedestal (7),
 080Invalids' Adjustable Bedside (8),090Ironing (9),
 100Kitchen (10),120Library, Den, Study (12),
 130Living Room (13),140Telephone (14),150Drop-
 Leaf (15),160Serving (16),170Small, Occasional (17).
 344050 **TABLES, Picnic.**
 344100 **TABLES, Rotary and Indexing.**
 344120 **TABLES, Stacking.**
 344150 **TABLETS, Medicinal.**
 344200 **TABLETS, Memorial.**
 See Also: Brasses and Bronzes, Memorial; Monuments.
 344250 **TABLETS, Writing.**
 See Also: Stationery.
 344300 **TABLEWARE, Glass, Blown or Pressed.**
 See: Glassware, Table.
 344350 **TABLEWARE, Plastic.**
 344600 **TAGS for Animals' Ears.**
 344650 **TAGS, Brass.**
 344700 **TAGS, Christmas.**
 See: Seals and Tags, Christmas.
 344750 **TAGS, Lead.**
 344800 **TAGS, License.**
 344850 **TAGS, Shipping, Factory, Invoice, Envelope, etc.**
 344900 **TAKEUPS, Elevator or Conveyor.**
 344950 **TALC, Crude.**
 345000 **TALC, Ground, for all Industrial Purposes.**

- 345025 **TALL OIL, Crude.**
 345050 **TALLATES, Calcium, Cobalt, Lead, Manganese, etc.**
 345100 **TALLOW.**
 345150 **TAMPERS.**
 345200 **TAMPING BARS.**
 See: Bars, Crow, Claw, Tamping, Pinch, Draw, Stripping and Wrecking.
 345250 **TAMPONS, Sanitary.**
 See: Pads, Sanitary.
 345350 **TANKAGE.**
 See Also: Fertilizers, Abattoir.
 345360 **TANKERS, Transport, Aluminum and Stainless Steel.**
 345400 **TANKS, Acid Storage, Metal.**
 345450 **TANKS, Acid (Wood).**
 345500 **TANKS, Auto.**
 345550 **TANKS, Expansion.**
 345560 **TANKS, Field Erected**
 345570 **TANKS, Floating Roof.**
 345600 **TANKS, Fuel Oil, Domestic.**
 345650 **TANKS, Gas.**
 345700 **TANKS for Industrial Purposes./010Cooling, Canning**
 Factory (1),011Carbon or Graphite (1a),020Concrete, Grain, Fuel Oil, Coal and Water (2),030Copper, Storage (3),040Galvanized (4),050Gas and Oil Storage (5), 060Grain (6),070Photographic Developing (7), 080Lead (8),090Lead-Lined for Chemical and Soap Work (9),100Metal and Wood Waggon, Watering and Feeding (10),110Milk Cooling (11),120Molasses (12), 130Plating (13),140Rendering (14),150Sap Gathering (15),160Sheep Dipping (16),161Skein or Rope Dyeing (16A),170Soda Water and Syrup (17), 180Storage (18),190Tanners' and Brewers' (19), 200Water Regulating (20),210Pulp and Paper Processing (21),220Tobacco Kiln (22),230Cryogenic (23).
 345750 **TANKS, Jacketed.**
 345800 **TANKS, Lined, Lead, Monel, Stainless Steel, Copper.**
 345900 **TANKS, Plastic or Fibreglass.**
 345950 **TANKS, Portable.**
 346000 **TANKS, Pressure, Pneumatic, Air Receiver, etc.**
 346050 **TANKS, Propane.**
 See: Tanks, Gas; Cylinders, Gas.
 346100 **TANKS, Septic./010Enamelled Iron (1),020Concrete (2), 030Unit System (3),040Wood (4),050Fibreglass (5).**
 346150 **TANKS, Stainless Steel.**
 346200 **TANKS, Steel, Elevated, Underground and Standing.**
 346250 **TANKS, Surge.**
 346300 **TANKS, Tank Car.**
 346320 **TANKS, Toilet.**
 346350 **TANKS, Transformer.**
 346400 **TANKS, Truck.**
 346430 **TANKS, Vacuum.**
 346550 **TANKS, Water Heating, Household. (for Units see Heaters, Water).**
 346650 **TANKS, Welded.**
 346700 **TANKS, Wood.**
 346750 **TANNERS.**
 See: Leather.
 346850 **TANNERS' SUPPLIES.**
 See Also: Acids; Chemicals, Tanners' and Soap Makers'.
 346900 **TANTALUM-COLUMBIUM CARBIDES.**
 346920 **TANTALUM CONCENTRATES.**
 346950 **TAPE, Adhesive.**
 347000 **TAPE, Asbestos.**
 347100 **TAPE, Bias Fold.**
 See: Binding, Bias.
 347150 **TAPE, Boot and Shoe.**
 347250 **TAPE, Cellulose.**
 347350 **TAPE, Cloth, Gummed or Ungummed.**
 347400 **TAPE, Cotton or Synthetic.**
 347450 **TAPE, Electrical.**
 347500 **TAPE, Embossing.**
 347550 **TAPE, Fibreglass.**
 347600 **TAPE, Glove.**
 347650 **TAPE, Hook and Eye, for Corsets, Corselettes and Brassieres.**
 347700 **TAPE, Linen.**
 347750 **TAPE, Masking.**
 347800 **TAPE, Measuring.**
 347850 **TAPE, Mercerized, Cotton.**
 347900 **TAPE, Paper, Gummed or Ungummed.**
 347950 **TAPE, Recording.**
 348000 **TAPE, Rubber, Friction and Splicing.**
 348050 **TAPE STRAPPING.**
 See: Tape and Cords, Strapping.
 348100 **TAPE, Telegraph, Ticker, etc.**
 See: Rolls, Paper for Business and Telecommunication Equipment.
 348150 **TAPE AND CORDS, Strapping.**
 348200 **TAPE AND LABELS, Printed in Roll Form.**
 348250 **TAPERS, Wax.**
 348270 **TAPES, Pre-recorded.**
 348350 **TAPIOCA, Prepared.**
 348400 **TAPS.**
 See: Cocks; Valves; etc.
 348450 **TAPS, Hand and Machine Screw.**
 348500 **TAPS, Water.**
 See: Cocks, Brass.
 348550 **TAPS AND DIES (Thread-cutting, Pipe, etc.).**
 348600 **TAR.**
 348650 **TARGETS for Trap and Skeetshooting.**
 348700 **TARPAULINS.**
 See Also: Covers.
 348750 **TASSELS.**
 See: Cords, Tassels and Fringes.
 348800 **TATTOO, for Live and Dressed Animals.**
 348850 **TEA BLENDERS AND PACKERS.**
 348900 **TEA, Iced, Mixes.**
 348950 **TEA POTS.**
 349000 **TEA TRAYS.**
 See: Trays, etc.
 349100 **TECHNICAL NEWSPAPERS.**
 See: Publishers, Business Papers.
 349180 **TEES, Aluminum.**
 349200 **TEES, Golf.**
 349250 **TEES, Steel.**
 349350 **TEES AND ELBOWS, Ground Joint, Union.**
 349400 **TEETH, Dredge, Bucket or Steam Shovel.**
 349500 **TELECHRONS.**
 See: Clocks, Electric.
 349520 **TELECOMMUNICATION PARTS AND EQUIPMENT.**
 349550 **TELEMETERING EQUIPMENT.**
 349570 **TELEPHONE SWITCHING SYSTEMS.**
 349620 **TELEPHONE, TELEX AND TERMINAL DATA CODE INDEXES.**
 349650 **TELEPHONES./010Automatic (1),020Central Battery (2), 030Manual (3),040Mobile (4).**
 349750 **TELEVISION PARTS AND EQUIPMENT.**
 349800 **TELEVISION RECEIVERS.**
 349850 **TELLURIUM.**
 349900 **TELLURIUM COMPOUNDS.**
 349950 **TENDERIZERS, Meat.**
 350050 **TENONERS.**
 See: Machinery, Woodworking.
 350060 **TENSION STRINGING EQUIPMENT.**
 350070 **TENSIONERS, Chain.**
 350100 **TENTS.**
 350150 **TERMINAL BLOCKS AND BOARDS.**
 350200 **TERMINALS, Battery.**

- 350250 **TERMINALS, Cable and Accessories.**
 350270 **TERMINALS, Electronic Transfer.**
 350280 **TERMINALS, Integrated Voice and Data.**
 350300 **TERRA COTTA, Structural.**
 See: Tile, Hollow, Structural.
 350400 **TEST BOARD.**
 See: Paperboards. Test (Jute) (24).
 350430 **TEST EQUIPMENT, Electrical.**
 350440 **TEST EQUIPMENT, Engine.**
 350450 **TEST EQUIPMENT, Radio and Electronic.**
 350700 **TESTERS, Moisture.**
 350750 **TESTERS, Pulp.**
 350770 **TESTING, Non-Destructive, Materials and Equipment.**
 350800 **TESTING SETS, Cable Insulation, etc.**
 350850 **TESTING SIEVES.**
 See: Sieves, Testing.
 350860 **TESTING, Ultrasonic.**
 350900 **TETRA SODIUM PYROPHOSPHATE.**
 See: Sodium Pyrophosphate (Acid or Alkaline).
 350910 **TETRACHLOROETHANE.**
 350950 **TETRAPROPYLENE.**
 350960 **TEXTILE LAMINATIONS.**
 351000 **TEXTILE MACHINERY SUPPLIES.**
 351050 **TEXTILE SPECIALTIES.**
 351100 **THEATRE AND TELEVISION LIGHTING.**
 351150 **THEATRICAL SUPPLIES.**
 351200 **THERMISTORS.**
 351250 **THERMOCOUPLES.**
 351350 **THERMOMETERS, Advertising.**
 351400 **THERMOMETERS, Household.**
 351450 **THERMOMETERS, Industrial.**
 351500 **THERMOMETERS, Marine Type.**
 351550 **THERMOMETERS, Recording.**
 351600 **THERMOMETERS, Stove.**
 351620 **THERMOPLASTIC MATERIALS.**
 351650 **THERMOSTATIC CONTROLS.**
 351670 **THERMOSTATS, Automotive.**
 351680 **THERMOWELLS.**
 351700 **THICKENERS, Pulp.**
 See Also: Machinery, Pulpwood and Pulp.
 351750 **THIMBLES, Stove Pipe.**
 See: Stove Pipe Thimbles.
 351800 **THIMBLES, Wire Rope.**
 351950 **THREAD, Cotton, Crochet, Darning, Embroidery, Knitting, Mending, Soft and Mercerized.**
 See: Cotton, Crochet, Darning, etc.
 352000 **THREAD, Cotton, Sewing, Soft, Glazed and Mercerized.**
 352020 **THREAD PROTECTORS, Urethane.**
 352050 **THREAD, Rayon, Embroidery.**
 352100 **THREAD, Rayon. (Special for Manufacturers).**
 352250 **THREAD, Synthetic, Sewing.**
 352300 **THRESHING MACHINES.**
 See: Combines (Combined Harvester and Thresher).
 352350 **THRESHOLDS.**
 352400 **TICKETS, Amusement, Transportation, etc.**
 352500 **TICKETS, Price Tag and Gummed Label.**
 352600 **TICKETS, Strip and Reels.**
 See Also: Lithographers.
 352650 **TICKINGS, Cotton.**
 See: Cottons.
 352700 **TIE PLATES.**
 352750 **TIE RODS, Chassis.**
 352850 **TIES.**
 See: Neckwear, Men's and Boys'.
 352900 **TIES, Bale, Wire.**
 See: Bale and Bag Ties, Wire.
 352950 **TIES, Railway.**
 353000 **TIES, Railway, Creosoted.**
 353100 **TIGHTS, Nylon, etc.**
 353150 **TILE, Acoustical.**
 See: Acoustical Materials.
 353200 **TILE, Aerating (Under Drain).**
 353300 **TILE, Ceiling.**
 See Also: Acoustical Materials.
 353340 **TILE, Ceramic Glazed.**
 353350 **TILE, Cinder.**
 See: Tile, Hollow, Structural.
 353400 **TILE, Concrete, Sewer.**
 353450 **TILE, Drain.**
 353500 **TILE, Fireclay.**
 353550 **TILE, Floor (for Reinforced Concrete).**
 353700 **TILE, Hollow, Structural.**
 See Also: Blocks, Building. Hollow Cinder (1); Concrete (3).
 353800 **TILE, Mantel and Flooring.**
 353850 **TILE, Marble.**
 353900 **TILE, Plastic.**
 353950 **TILE, Quarry.**
 354000 **TILE, Rubber.**
 354100 **TILE, Terrazzo.**
 See: Flooring, Terrazzo.
 354130 **TILE, Vinyl and Vinyl Asbestos.**
 354200 **TILEBOARD.**
 354250 **TILLERS, Combination Tillage Implement.**
 354300 **TIMBER, Bridge, Dock, Trestle and Wharf.**
 354350 **TIMBER, Creosoted.**
 See: Lumber, Treated. Creosote (1).
 354400 **TIMBER, Dimension Stock.**
 See Also: Lumber.
 354450 **TIME RECORDERS AND DETECTORS.**
 See: Recorders, Time and Cost Keeping.
 354500 **TIMERS, Electric, Appliances.**
 354550 **TIMING DEVICES.**
 354600 **TIMING GEARS.**
 354700 **TIN MILL BLACK PLATE.**
 See: Sheets, Tin Mill Black.
 354750 **TIN, Perforated.**
 See: Sheets, Perforated, Steel, Brass, Copper, Stainless Steel, Monel, Tin and Zinc.
 354800 **TIN, Pig and Phosphor.**
 354850 **TIN PLATE.**
 354900 **TINCTURES.**
 See Also: Drugs, etc.
 354950 **TINCTURES, Perfumers'.**
 355000 **TINNING, Hot Dip.**
 355050 **TINS, Butter.**
 See Also: Cans, etc.
 355150 **TINSEL PRODUCTS.**
 355200 **TINWARE, Pieced.**
 355250 **TINWARE, Plain.**
 355300 **TIPPLES, Coal.**
 355350 **TIPS (Rubber), Crutch, Chair, etc.**
 355400 **TIPS, Tool.**
 355450 **TIRE ACCESSORIES.**
 See Also: Specific headings.
 355500 **TIRE CHAINS.**
 See: Chains, Auto Tire.
 355570 **TIRE FILLING URETHANE COMPOUND.**
 355700 **TIRE RECAPPING OR RETREADING.**
 355750 **TIRE REPAIR MATERIALS.**
 355800 **TIRE SPREADERS.**
 355900 **TIRES, Pneumatic, Aeroplane, Automobile, Bicycle, Bus, Motor Cycle, Tractor or Truck.**
 355950 **TIRES, Solid Rubber and Urethane for Trucks, Tractors and Materials Handling Equipment.**
 356000 **TISSUES./010Anti-Tarnish (1),020Cleansing (2), 030Copying (3),060Wrapping (6),070Foil Backing (7).**
 356100 **TITANIUM CARBIDE.**
 356150 **TITANIUM DIOXIDE.**

- 356180 TITANIUM NITRIDE.
 356250 TITANIUM and TITANIUM ALLOYS.
 356300 TOASTERS, Electric.
 356350 TOBACCO, Cigarette, Fine Cut.
 356400 TOBACCO CURING SYSTEMS.
 356420 TOBACCO HARVESTERS.
 356450 TOBACCO PACKERS, Leaf.
 356500 TOBACCO, Smoking, Cut.
 356550 TOBACCO, Smoking and Chewing (Plug).
 356650 TOBOGGANS.
 356700 TOFU.
 356750 TOILET CREAMS AND LOTIONS.
 356800 TOILET PREPARATIONS.
 356820 TOILETS.
 356830 TOILETS, Chemical.
 356950 TOILETWARE, Plastic.
 357000 TOILETWARE, Sterling.
 See: Silverware, Sterling.
 357050 TOKENS, Metal Embossed.
 357100 TOLUENE.
 357150 TOMATO JUICE, Canned.
 357200 TOMATO KETCHUP.
 357250 TOMATO PASTE AND PUREE.
 357350 TONERS, Colour.
 357500 TONICS, Hair.
 357550 TONICS, Stock.
 357600 TOOLMAKERS.
 357630 TOOLMAKERS' SUPPLIES.
 357650 TOOLS, Automobile.
 357800 TOOLS, Broaching.
 357850 TOOLS, Carbide Tipped.
 357900 TOOLS, Carpenters'.
 See Also: Hammers; Chisels, Carpenters' and Wood-
 turning; Screw Drivers, etc.
 357950 TOOLS, Carpet Laying.
 358000 TOOLS, Caulking.
 358050 TOOLS, Cement.
 358100 TOOLS, Diamond.
 See: Diamond Tools.
 358150 TOOLS, Drilling.
 See: Drills; Machinery, Drilling.
 358200 TOOLS, Electrical, Live Line.
 358250 TOOLS, Flaring and Cutting.
 358300 TOOLS, Garden.
 See Also: Rakes; Hoes; Spades.
 358400 TOOLS, Lumbering.
 358450 TOOLS, Machine.
 See Also: Specific Headings.
 358470 TOOLS, Measuring.
 358500 TOOLS, Mechanics'.
 358550 TOOLS, Metal Stampers'.
 358600 TOOLS, Milling.
 358650 TOOLS, Mining.
 358680 TOOLS, Pipe Grooving.
 358700 TOOLS, Plumbers'.
 See Also: Dies, Bolt Threading, Pipe Threading and
 Cutting.
 358750 TOOLS, Pneumatic.
 358770 TOOLS, Portable, Electric.
 358800 TOOLS, Saw.
 See: Saw Tools.
 358850 TOOLS, Sheet Metal Working.
 358900 TOOLS, Stone Cutters'.
 358950 TOOLS, Tinsmiths'.
 359000 TOOLS, Track.
 359050 TOOLS, Well.
 359100 TOOLS, Wheel Trueing.
 359150 TOOLS, Wire Fence.
 359250 TOOTHPICKS.
 359300 TOPPINGS for Desserts, etc.
 359320 TOPS, Ingot Mould.
 359350 TOPS, Table, Desk, Furniture, etc.
 See: Table Tops.
 359400 TOQUES AND CAPS, Knitted.
 359450 TORCHES./010Acetylene (1),020Gas (2),030Gasoline
 (3),040Kerosene (4),050Propane (5).
 359470 TORCHES, Exothermic.
 359500 TORQUE LIMITERS.
 359550 TOWEL RACKS AND POLES.
 359650 TOWELS, Industrial.
 359700 TOWELS, Paper.
 359750 TOWELS AND TOWELLING.
 359800 TOWERS, Fractionating.
 359850 TOWERS, Steel or Aluminum./010Forestry Observation
 (1),020Galvanized or Painted, for Power Transmission
 Lines (2),030Signal, Windmill, Electric Light (3),
 040Sprinkler and Elevated Tank (4),050Radio,
 Television, etc. (5),060Construction Hoist (6).
 359900 TOWERS, Water Cooling.
 359950 TOWERS, Water (Fire Department, etc.).
 See Also: Tanks, Steel, Elevated, Underground and
 Standing.
 359960 TOWING EQUIPMENT AND ACCESSORIES.
 360000 TOYS.
 See Also: specific headings. The variety of toys is so
 numerous it has been considered best to include most
 of the manufacturers in this one listing, indicating their
 particular lines after their names.
 360050 TRACING ATTACHMENTS for LATHES and MILLING
 MACHINES.
 360100 TRACK FASTENINGS.
 See: Bars, Angle, Tie, Switch and Splice; Plates,
 Railway Tie; Spikes, Fasteners.
 360150 TRACK, Portable.
 See: Rails, Light and Mining.
 360200 TRACKS, Overhead and Barn Doors.
 360250 TRACKWORK, Railroad.
 360270 TRACTION EQUIPMENT.
 360300 TRACTOR PADS.
 360350 TRACTOR PARTS AND ACCESSORIES.
 360370 TRACTORS, Crawler.
 360400 TRACTORS, Garden, Cultivating, etc.
 360450 TRACTORS, Gasoline, Kerosene and Diesel, Farm and
 Road.
 360500 TRACTORS, Steam.
 See: Engines, Steam.
 360550 TRADE AND CLASS NEWSPAPERS.
 See: Publishers, Business Papers.
 360570 TRAFFIC CONTROL EQUIPMENT.
 360600 TRAFFIC FLASHERS.
 See: Flashers, Electric Sign, Emergency Vehicle,
 Traffic Control, etc.
 360650 TRAILER PARTS AND ACCESSORIES.
 See Also: Specific Headings.
 360700 TRAILERS, Auto.
 See Also: Motor Homes.
 360750 TRAILERS, Boat.
 360800 TRAILERS, Camping.
 360830 TRAILERS, Fifth Wheel.
 360850 TRAILERS, House.
 See: Motor Homes.
 360870 TRAILERS, Livestock.
 360900 TRAILERS, Logging.
 360950 TRAILERS, Motor Truck.
 360970 TRAILERS, Power Buggy.
 361050 TRAMWAYS, Aerial.
 361100 TRANSDUCERS.
 361150 TRANSFERS, Dry Printed.
 361200 TRANSFERS, Lithographic.
 361250 TRANSFERS, Screen Processed.

- 361300 TRANSFERS, Trade Mark.
- 361350 TRANSFORMERS, Bell Ringing.
- 361400 TRANSFORMERS, Cold Cathode Lighting.
- 361450 TRANSFORMERS, Constant Voltage.
- 361500 TRANSFORMERS, Ignition (Oil Burners).
- 361550 TRANSFORMERS, Mercury Vapor Lighting.
- 361600 TRANSFORMERS, Neon Sign.
- 361650 TRANSFORMERS./010Power (1),020Distribution (2),
030Instrument (3),040High Accuracy Laboratory (4).
- 361670 TRANSFORMERS, Radio and Electronic.
- 361700 TRANSFORMERS, Welding.
- 361750 TRANSISTORS.
- 361770 TRANSLATION EQUIPMENT, Simultaneous.
- 361800 TRANSMISSION APPLIANCES.
- 361820 TRANSMISSIONS, Heavy Duty, Direct Current.
- 361850 TRANSMISSIONS, Mechanical Power.
- 361900 TRANSMISSIONS, Variable Speed.
- 361950 TRANSMITTERS AND RECEIVERS, Communication.
- 361980 TRANSMITTERS, Humidity.
- 362000 TRANSPARENCIES.
- 362050 TRANSPLANTERS.
- 362100 TRAPS, Air.
- 362150 TRAPS, Animal.
- 362200 TRAPS, Basin, Sink and Bath.
- 362250 TRAPS, Drip.
- 362300 TRAPS, Iron, Bell.
- 362350 TRAPS, Lead.
- 362400 TRAPS, Lobster.
- 362450 TRAPS, Minnow.
- 362500 TRAPS, Radiator.
- 362520 TRAPS, Rat and Mouse.
- 362550 TRAPS, Return.
- 362600 TRAPS, Steam.
- 362700 TRAYS, Bed.
- 362750 TRAYS, Candy Serving, Butchers', etc.
- 362800 TRAYS, Fractionating.
See: Oil Refinery Equipment.
- 362850 TRAYS, Fruit, Meat, Egg, etc.
- 362900 TRAYS, Ice Cube.
- 362910 TRAYS, Industrial.
- 362950 TRAYS, Jewellers', Optical, Travellers', etc.
- 363100 TRAYS, Metal (Decorated).
- 363150 TRAYS, Plastic or Metal.
- 363160 TRAYS, Seedling.
- 363170 TRAYS OR TROUGHS, Cable.
- 363200 TREAD RUBBER.
See: Camelback.
- 363250 TREADS, Safety.
- 363300 TREADS, Terrazzo.
- 363350 TREES, Shoe.
See: Shoe Trees.
- 363400 TRESTLES, Painters'.
- 363450 TRESTLES, Steel.
See: Steelwork, Fabricated and Structural.
- 363500 TRICHLOROETHYLENE.
- 363550 TRICYCLE PARTS.
See: Bicycle Parts.
- 363600 TRICYCLES.
- 363650 TRIETHANOLAMINE.
See: Ethanolamines (Mono, di and tri).
- 363700 TRIM, Interior Wood.
See: Wood Millwork. Trim (7).
- 363800 TRIM, Metal or Plastic.
- 363850 TRIMMERS, Hedge and Lawn.
- 363900 TRIMMERS, Sawmill.
- 363950 TRIMMING, Bias Binding.
- 364000 TRIMMINGS, Auto.
See: Automobile Bodies, Tops and Trimmings.
- 364050 TRIMMINGS, Chenille.
- 364200 TRIMMINGS, Drapery.
- 364250 TRIMMINGS, Dress, Coat and Hat.
See Also: Laces, Trimming, for Lingerie, etc.
- 364300 TRIMMINGS, Furniture.
- 364350 TRIMMINGS, Furriers'.
- 364400 TRIMMINGS, Lamp Shade.
- 364450 TRIMMINGS, Metal (Window and Door).
- 364500 TRIMMINGS, Military.
See: Cords, Tassels and Fringes; Braids, Fancy and Military.
- 364550 TRIMMINGS, Overall.
- 364650 TRIMMINGS, Slipper and Lingerie.
See Also: Laces, Trimming for Lingerie, etc.
- 364700 TRIMMINGS, Tailors'.
- 364750 TRIMMINGS, Upholstery.
- 364800 TRIPPERS, Belt Conveyor.
- 364850 TROLLEYS, Double-bogie, Roller-bearing and Electric Conveying.
- 364900 TROLLEYS, I-Beam and Flat Bar.
- 364950 TROPHIES.
- 365000 TROUGHS, Bakers'.
- 365100 TROUGHS, Iron and Steel.
- 365150 TROUGHS, Wooden.
- 365200 TROUSERS, Boys'.
- 365250 TROUSERS, Casual.
- 365300 TROUSERS, Dress.
- 365400 TROUSERS, Work.
- 365410 TROWELS, Concrete, Plastering and Pointing./010Hand
(1),020Power (2).
- 365550 TRUCK BODIES AND CABS.
See Also: Automobile Bodies, Tops and Trimmings;
Bodies, Various Types.
- 365570 TRUCK CAMPERS.
- 365600 TRUCKS, Abattoir and Soap Makers'.
- 365650 TRUCKS, Bakers'.
- 365700 TRUCKS, Brick, Tile and Lumber.
- 365750 TRUCKS, Calendar Roll.
- 365800 TRUCKS, Canning Factory.
- 365950 TRUCKS, Dish.
- 366000 TRUCKS, Drum and Barrel.
- 366050 TRUCKS, Elevating and Transfer.
See Also: Lift Trucks and Attachments.
- 366100 TRUCKS, Farm, Freight, Log and Lumber.
- 366150 TRUCKS, Fibre.
- 366200 TRUCKS, Fork Lift.
See: Lift Trucks and Attachments.
- 366250 TRUCKS, Hand, Factory, Warehouse and Mill.
- 366300 TRUCKS, Hospital.
See: Hospital Equipment.
- 366350 TRUCKS, Library.
- 366360 TRUCKS, Military, Parts and Components.
- 366400 TRUCKS, Milk Can and Case.
- 366430 TRUCKS, Mining.
- 366450 TRUCKS, Motor.
- 366500 TRUCKS, Railway Freight Car.
See: Wheels, Car.
- 366550 TRUCKS, Steamboat, Dock and Railway.
- 366600 TRUNKS.
- 366650 TRUSS RODS.
See: Steelwork, Fabricated and Structural.
- 366700 TRUSSES, Roof and Floor.
- 366750 TRUSSES, Steel (Barn Frame).
- 366800 TRUSSES, Surgical.
- 366820 TUB ENCLOSURES.
See: Doors, Shower Bath and Tub Enclosures.
- 366850 TUBE BENDING.
- 366900 TUBE FILLING AND CRIMPING EQUIPMENT.
- 366950 TUBE MILLS.
See: Mills. Tube (4).
- 367000 TUBES, Boiler, Seamless, Hot Finished and Cold Drawn.
- 367050 TUBES, Cigarette.

- 367100 TUBES, Collapsible, Metal or Plastic.
 367150 TUBES, Electronic, Radio, T. V., etc.
 367200 TUBES, Fibre.
 367230 TUBES, Fibreglass.
 367250 TUBES, Finned.
 367300 TUBES, Mailing.
 See: Tubes, Paper.
 367350 TUBES, Mechanical, Seamless, Hot Finished and Cold Drawn, Dark and Bright Annealed.
 367400 TUBES, Paper.
 367430 TUBES, Pitot.
 367450 TUBES, Porcelain.
 See: Electrical Porcelain.
 367550 TUBES, (Rubber), Auto, Bicycle and Motorcycle.
 367600 TUBES, Steel, Condenser and Transformer.
 367750 TUBING, Aluminum.
 367850 TUBING, Brass, Bronze, Copper and Nickel.
 367900 TUBING, Burlap.
 367950 TUBING, Butted.
 368050 TUBING, Condenser and Heat Exchanger.
 368100 TUBING, Conduit.
 368150 TUBING, Fibre.
 See: Tubes, Fibre.
 368200 TUBING, Flexible.
 368250 TUBING, Gold, Silver, Gold-filled, Rolled Plate and Nickel Silver.
 368300 TUBING, Jute Cloth, for Packing.
 368350 TUBING, Lead.
 368360 TUBING, Mechanical.
 368370 TUBING, Neon.
 368380 TUBING, Oil Well.
 368400 TUBING AND TUBES, Plastic.
 368450 TUBING, Pure Gum, Acid, Cloth Inserted, Fire Extinguisher, Windshield Wipers.
 368500 TUBING, Rubber and Elastomeric.
 368550 TUBING, Seamless, Hot Finished and Cold Drawn.
 368600 TUBING, Stainless Steel.
 368650 TUBING, Steel.
 368700 TUBING, Welded or Open Seam.
 368750 TUBING, Wrought, Black and Galvanized.
 See: Pipe, Steel, Black and Galvanized.
 368780 TUBING, Zirconium.
 368800 TUBS, Bath./010Porcelain Enamelled (1),020Fibreglass (2),021Acrylic (2a),030Cultured Marble (3).
 368900 TUBS, Laundry.
 368950 TUBS, Pit.
 See: Buckets. Excavating (4).
 369000 TUBS, Stave.
 See: Pails, Wooden.
 369050 TUBS, Wash (Galvanized).
 369200 TUGS.
 See: Ships, Aluminum or Steel, Steam or Motor Driven; Ships, Wooden, Sail or Power.
 369250 TUMBLERS.
 369300 TUMP LINES.
 369350 TUNGSTEN.
 369400 TUNGSTEN CARBIDE.
 369420 TUNNELS, Wind.
 369450 TURBINES, Gas./010Aircraft (1),020Industrial (2).
 369500 TURBINES, Hydraulic.
 369550 TURBINES, Steam.
 369570 TURBOCHARGERS.
 369600 TURNBUCKLE ASSEMBLIES.
 369650 TURNBUCKLES, Bridge, Guy and Swivel.
 369700 TURNED GOODS, Wood.
 369730 TURNED PARTS.
 See: Screw Machine Products.
 369750 TURNINGS, Wood, Automatic.
 369850 TURNSTILES.
 369900 TURNTABLES, Automobile, Mine Car, Truck, Portable and Tramway.
 369950 TURNTABLES, Display, Electric.
 370000 TURPENTINE.
 370050 TWEEDS.
 See: Cloth. Tweed (6).
 370100 TWILLS, Cotton.
 See: Cottons, Plain, Printed and Fancy; Cotton, Grey Fabric.
 370150 TWINE, Baling.
 370200 TWINE, Binder.
 370250 TWINE, Cotton.
 370300 TWINE, Hemp.
 370350 TWINE, Jute and Flax.
 370400 TWINE, Kraft Paper and Plastic.
 370450 TWINE, Mattress, Upholsterers', Sail, etc.
 370500 TWINE, Nylon.
 See: Rope and Twine, Nylon.
 370550 TWINE, Seine.
 370600 TWINE, Sewing and Broom.
 370630 TWINE, Synthetic.
 370650 TWINE, Tarred.
 See: Cordage, Tarred.
 370700 TWINE, Wrapping.
 370750 TYPE, Brass.
 370850 TYPE, Rubber.
 See: Dies and Type, Rubber, Printing.
 370870 TYPESETTING.
 See Also: Phototypography, Computerized.
 370900 TYPEWRITERS./010Electric (1),020Electronic (2).
 370950 TYPEWRITERS, Electric.
 371000 TYRES.
 See: Tires.
 371050 UMBER.
 See: Colours, Dry.
 371100 UMBRELLAS.
 371120 UMBRELLAS, Garden and Patio.
 371150 UNDERCOATINGS, Furniture.
 See: Paint Primers.
 371200 UNDERCOATINGS, Protective, Automobile or Truck.
 371250 UNDERLAY, Rug.
 See: Padding, Carpet and Rug Underlay.
 371300 UNDERTAKERS' SUPPLIES.
 See: Funeral Directors' Supplies.
 371350 UNDERWEAR, Athletic.
 371400 UNDERWEAR, Balbriggan.
 371450 UNDERWEAR, Children's, Cotton, and Woollen.
 371550 UNDERWEAR, Flat Knit.
 371600 UNDERWEAR, Knit.
 371700 UNDERWEAR, Knit, Fleece-lined, Men's.
 371750 UNDERWEAR, Ladies' Cotton.
 See: Lingerie.
 371800 UNDERWEAR, Men's Cotton.
 371850 UNDERWEAR, Nylon.
 371900 UNDERWEAR, Rayon.
 371950 UNDERWEAR, Ribbed.
 371975 UNDERWEAR, Silk.
 372100 UNDERWEAR, Wool.
 372150 UNIFORMS.
 372200 UNIFORMS, Nurses', Maids', Institutional, etc.
 372250 UNION ELBOWS, Brass.
 372300 UNION ELBOWS, TEES, etc., Ground Joint.
 See: Tees and Elbows, Ground Joint, Union.
 372325 UNIONS, Rotary.
 372350 UNIT COOLERS.
 372400 UNIT HEATERS.
 372450 UNIVERSAL PRODUCT CODING EQUIPMENT.
 See: Product Coding Equipment.
 372500 UNLOADERS, Hay and Grain.
 See: Hay and Grain Unloaders, Forks, Slings, etc.

- 372510 UNLOADERS, Rail Car.
- 372520 UNLOADERS, Ship.
- 372540 UNLOADERS, Silo.
- 372550 UNLOADERS, Truck.
See: Loaders, Truck, Tailgate.
- 372600 UPHOLSTERERS' AND MATTRESS SUPPLIES.
- 372650 UPHOLSTERY FABRICS.
- 372700 UPHOLSTERY GOODS, Automobile.
- 372750 UPPERS, Boot and Shoe.
See: Leather, Boot and Shoe Upper.
- 372800 URANIUM AND URANIUM COMPOUNDS.
- 372850 UREA.
- 372860 URETHANE, Integral Skin.
- 372880 URETHANE PRODUCTS, Castable.
- 372900 URINALS.
- 372950 URNS, Hot Water, Electric.
- 373000 URNS, Metal.
- 373050 URNS, Sand.
- 373100 UTENSILS, Cooking, Aluminum or Stainless Steel.
See Also: Aluminum Ware.
- 373250 UTENSILS, Cooking, Glass and Ceramic.
- 373300 UTENSILS, Household and Dairy (Tin and Sheet Iron or Stainless Steel).
- 373320 UTENSILS, Kitchen, Aluminum, Chromium, Steel, etc.
- 373350 VACCINES.
- 373370 VACUUM CLEANERS.
See: Cleaners, Vacuum, Electric; Cleaners, Vacuum, Stationary.
- 373400 VALISES.
See: Suitcases.
- 373550 VALVE BOXES.
- 373570 VALVE CONTROLS.
- 373600 VALVE FLOOR STANDS.
- 373700 VALVES, Acid, Oil or Gasoline.
- 373750 VALVES, Acid Resistant.
- 373800 VALVES, Aerosol.
- 373850 VALVES, Air.
- 373900 VALVES, Air, Automatic.
- 373920 VALVES, Altitude.
- 373950 VALVES, Ammonia.
- 374000 VALVES./010Angle, Gate, Globe and Check (1),020Air, Gas, Steam and Water Service (2),030Back Pressure (3),040Foot (4).
- 374050 VALVES, Automatic Equalizing, Stop, Check and Non-return.
- 374100 VALVES, Automobile.
See: Automobile Valves.
- 374150 VALVES, Ball.
- 374180 VALVES, Blast Furnace.
- 374200 VALVES, Blow off.
- 374250 VALVES, Butterfly.
- 374300 VALVES, Bypass.
- 374310 VALVES, Calcium Silicate.
- 374350 VALVES, Car Heating.
- 374400 VALVES, Clip Gate.
- 374450 VALVES, Compressor Check.
- 374500 VALVES, Cryogenic.
- 374520 VALVES, Diaphragm.
- 374550 VALVES, Differential Pressure Reducing.
- 374600 VALVES, Dry Pulverized and Granular Materials, Slurry.
- 374650 VALVES, Electrically Operated.
- 374700 VALVES, Float and Balanced.
- 374750 VALVES, Gas.
- 374800 VALVES, Gear Operated.
- 374850 VALVES, Glass or Rubber Lined.
- 374900 VALVES, Grain Bin.
- 374950 VALVES, Hose.
- 375000 VALVES, Hydraulically Operated.
- 375050 VALVES, Leather.
- 375070 VALVES, Manifold.
- 375100 VALVES, Mechanical Joint.
- 375150 VALVES, Needle.
- 375160 VALVES, Nuclear.
- 375200 VALVES, Oxygen.
- 375250 VALVES, Plastic.
- 375300 VALVES, Plug, Lubricated.
- 375320 VALVES, Plug, Non-Lubricated.
- 375350 VALVES, Pressure Reducing and Regulating.
- 375360 VALVES, Process Control.
- 375400 VALVES, Pulp Stock.
- 375450 VALVES, Radiator and Packless.
- 375500 VALVES, Rapid Action.
- 375550 VALVES, Rotary.
- 375600 VALVES, Rubber.
- 375650 VALVES, Safety and Relief.
- 375700 VALVES, Sewer.
- 375720 VALVES, Solenoid.
- 375750 VALVES, Sprinkler.
- 375800 VALVES, Stainless Steel.
- 375850 VALVES, Steel, for Oil and Gas Pipelines, and Refineries, Chemical Plants, etc.
- 375900 VALVES, Throttling Type.
- 375950 VALVES, Tire.
- 376000 VALVES, Two, Three and Four Way.
- 376050 VALVES, Underwriters'.
- 376150 VANILLIN.
- 376200 VANITIES.
- 376220 VANS, Custom Made.
- 376250 VAPORIZERS, Steam.
- 376350 VARNISH, Acid and Alkali Resisting.
- 376400 VARNISH, Air Drying, Black.
- 376450 VARNISH, Asphaltum.
- 376500 VARNISH./010Auto, Boat, Carriage, Implement, Marine and Railway (1),020House, Woodwork, Furniture (2).
- 376550 VARNISH, Baking.
- 376600 VARNISH, Insulating.
- 376650 VARNISH, Linoleum.
- 376700 VARNISH, Print and Litho.
- 376750 VARNISH, Spar.
- 376800 VARNISH, Stove Pipe.
- 376850 VASES.
- 376900 VATS, Paddle.
- 376950 VATS, Tanners', Dyers' and Brewers'.
- 377000 VATS, Whey, Cream and Cheese.
- 377050 VAULT DOORS.
See: Doors, Industrial. Vault (8).
- 377150 VAULTS, Concrete.
- 377200 VAULTS, Metallic.
- 377220 VAULTS, Transformer.
- 377250 VEGETABLES, Canned./010Asparagus (1),020Beans, Green or Wax (2),030Beans, Lima (3),031Beans, Red Kidney (3a),040Beets (4),050Carrots (5),060Carrots and Peas (6),070Corn (7),080Peas (8),090Pumpkin (9),100Spinach (10),110Tomatoes (11),120Onions (12),130Potatoes (13),140Mixed Vegetables (14).
- 377300 VEGETABLES, Dehydrated.
- 377350 VEGETABLES, Frozen./010Asparagus (1),020Beans, Green or Wax (2),030Beans, Lima (3),040Broccoli (4),050Brussels Sprouts (5),060Carrots (6),070Cauliflower (7),080Corn (8),090Fiddleheads (9),100French Fries (10),110Mixed (11),120Spinach (12),130Onions (13),140Peas (14),150Potatoes (15),160Squash (16),170Turnips (17).
- 377380 VEHICLES, Air Cushion.
- 377400 VEHICLES, All Terrain.
- 377410 VEHICLES, Armoured.
- 377430 VEHICLES, Electric.
- 377450 VEHICLES, Tracked.
See: Carriers, Tracked, Off Highway, Multi-Purpose, etc.

- 377500 **VEHICLES, Urban Transit.**
 377550 **VELOURS.**
 See: Fabrics, Pile; Cloth. Velour (9).
 377600 **VELVETS AND VELVETEENS.**
 377650 **VENDING MACHINES.**
 See: Machines, Vending.
 377700 **VENEER LOGS.**
 377800 **VENEER WORK.**
 See: Panels, Veneer; Veneers; etc.
 377850 **VENEERS.**
 378050 **VENETIANS.**
 See: Cloth. Venetian (14).
 378100 **VENTILATING APPARATUS, for Agriculture, Industry and Commerce.**
 378150 **VENTILATORS.**
 378200 **VENTILATORS, Barn.**
 378250 **VENTILATORS, (Steamship Cows and Coamings).**
 378300 **VENTS, Air.**
 378350 **VENTS, Gas.**
 378400 **VERMICULITE.**
 378450 **VESTMENT CASES.**
 378500 **VESTMENTS, Church.**
 378550 **VESTS, Leather or Sheepskin Lined.**
 See: Coats, Leather and Artificial Leather; Coats, Sheepskin or Sheepskin Lined.
 378600 **VETERINARY PREPARATIONS.**
 See Also: Medicines, Veterinary.
 378650 **VIADUCT, Iron and Steel.**
 See: Steelwork, Fabricated and Structural.
 378700 **VIALS.**
 378740 **VIBRATION ANALYSIS.**
 378750 **VIBRATION AND SHOCK MOUNTINGS.**
 378800 **VIBRATORS.**
 378850 **VIBRATORS, Concrete.**
 378870 **VIDEO PRODUCTIONS.**
 378900 **VINEGAR.**
 378920 **VINEGAR, Cider.**
 378950 **VINEGAR, Malt.**
 379000 **VINEGAR, Spirit.**
 379050 **VINYL CHLORIDE MONOMER.**
 379100 **VISCOSE.**
 See: Rayon, Staple Fibre.
 379150 **VICES, Bench.**
 379200 **VICES, Drill Press.**
 379300 **VICES, Woodworkers'.**
 379350 **VISIBLE RECORD EQUIPMENT.**
 See: Systems, Visible Record.
 379400 **VISORS, Sun.**
 379450 **VITAMIN PREPARATIONS.**
 379500 **VITAMINS.**
 379550 **VODKA.**
 379600 **VOLTMETERS.**
 See: Meters, Electric, Frequency, Power and Speed.
 379650 **VULCANIZERS.**
 379700 **VULCANIZING RUBBER.**
 379750 **WADDING, Cotton and Synthetic.**
 See Also: Batting, Wool and Cotton.
 379800 **WADDING, Creped (from wood pulp).**
 379850 **WADDING, Wool.**
 379870 **WAFERBOARD.**
 379900 **WAGONS AND CARTS, Children's Express and Coaster.**
 See Also: Toys.
 380000 **WAGONS, Dish for Restaurants.**
 380050 **WAGONS, Farm.**
 380100 **WAGONS, Light Delivery, Spring Baggage, etc.**
 380200 **WAGONS, Toy, Metal.**
 See: Toys; Wagons and Carts, Children's Express and Coaster.
 380250 **WAINSCOTTING.**
 See: Panelling, Wall, Wood, Plastic Laminated, etc.
 380350 **WAITERS, Dumb.**
 See: Dumb Waiters.
 380375 **WALKING AIDS.**
 380400 **WALKWAYS, Grating.**
 380410 **WALL COATINGS.**
 380420 **WALL TIES.**
 380430 **WALL UNITS.**
 See: Shelving, Wooden, Prefabricated.
 380450 **WALLBOARD.**
 See Also: Paperboards. Wall (25).
 380500 **WALLBOARD, Gypsum.**
 See: Gypsum Board.
 380520 **WALLETS.**
 See: Bill Folds, Leather.
 380650 **WALLPAPER.**
 380700 **WALLPAPERS, Unprinted.**
 380900 **WARDROBES.**
 380910 **WAREHOUSE DISTRIBUTION.**
 380950 **WARP BEAMS.**
 See: Machinery, Textile.
 381020 **WASH EQUIPMENT, Automatic, for Bus, Truck and Train.**
 381050 **WASHBOARDS.**
 381100 **WASHERS, Air.**
 See Also: Filters, Air.
 381150 **WASHERS, Automobile.**
 See: Car Wash Equipment.
 381250 **WASHERS, Clothes, Household.**
 See: Machines, Washing, Domestic, Electric.
 381300 **WASHERS, Cork.**
 381320 **WASHERS, Cup, Neophrene, Metric**
 381350 **WASHERS, Fasteners./010Corrosion Resistant**
 (Aluminum, Brass, Bronze, Stainless Steel, etc.) (1),
 020Lock (2), 030Plate, SAE, Special (3), 040Bevel (4).
 381450 **WASHERS, Felt.**
 381500 **WASHERS, Fibre.**
 381540 **WASHERS, High Pressure.**
 381550 **WASHERS, Lead.**
 381600 **WASHERS, Leather.**
 381700 **WASHERS, Nylon.**
 381750 **WASHERS, Paper Stock.**
 See: Machinery, Paper Mill.
 381800 **WASHERS, Rubber.**
 381900 **WASHING COMPOUNDS.**
 See: Compounds, Washing.
 381925 **WASHING EQUIPMENT, Containers.**
 381950 **WASHING MACHINE PARTS.**
 382000 **WASHING MACHINES.**
 See: Machines, Washing, Domestic, Electric.
 382050 **WASHROOM EQUIPMENT.**
 382100 **WASTE, Cotton.**
 382150 **WASTE PAPER SYSTEMS.**
 See: Systems, Waste Paper Recovery, Stock Preparation and De-inking.
 382200 **WASTE, Wool.**
 382250 **WATCH ASSEMBLERS.**
 382300 **WATCH CASES.**
 382350 **WATCH STRAPS, Leather.**
 382400 **WATCH STRAPS, Metal.**
 See: Bracelets, Watch.
 382450 **WATCHES.**
 382500 **WATER, Aerated.**
 See: Beverages. (Soft Drinks), Bottled, Canned, etc.
 382550 **WATER, Distilled or Mineral.**
 382600 **WATER DISTRIBUTING SYSTEMS, Farm, Factory and Golf Course.**

382730 WATER POLLUTION CONTROL EQUIPMENT.

See: individual headings, such as, Chemicals, Water Treating, Industrial; Chlorinators; Clarifiers, Sewage; Filters, Water; Filtration Systems, Industrial and Municipal; Screens. Water and Sewage (5); Sewage Pumping and Treatment Systems; Sewage Purificat

382740 WATER-PULSING DEVICES.

382750 WATER SOFTENERS AND PURIFIERS, Domestic or Industrial.

382800 WATER SOFTENING SYSTEMS.

382850 WATER STERILIZING APPARATUS.

382900 WATER SUPPLY SYSTEMS.

See: Systems, Water Supply, Pneumatic.

382950 WATER TANKS, Elevated, Steel.

See: Tanks, Steel Elevated, Underground and Standing.

382955 WATER TREATMENT EQUIPMENT.

382960 WATERBEDS.

383100 WATERERS, Livestock.

383200 WATERPROOFING, Cement and Concrete.

383250 WATERPROOFING COMPOUNDS.

383300 WATERPROOFING, Textile.

383310 WATERSLIDES.

383320 WATERSTOPS.

383350 WATTMETERS.

See: Meters, Electric, Frequency, Power and Speed.

383450 WAX, Bees'.

See: Beeswax.

383500 WAX, Bleached.

383550 WAX COMPOUNDS.

383600 WAX, Floor Polishing.

383650 WAX, Grafting.

383700 WAX, Microcrystalline.

383750 WAX, Papermakers'.

See: Size, Wax for Papermakers.

383800 WAX, Paraffin.

383900 WAX, Ski.

383950 WAXED PAPER PRODUCTS.

See: Cups, Paper. Drinking (1); Dishes, Waxed Paper.

384000 WAXERS, Floor.

See: Applicators, Floor Wax, etc.; Machines, Floor; Polishers, Floor (Machines).

384020 WEATHERSTRIPPING, Extruded, Copolymer.

384050 WEATHERSTRIPPING, Felt.

384060 WEATHERSTRIPPING, Foam, Extruded or Moulded.

384080 WEATHERSTRIPPING, Pile, Textile.

384100 WEATHERSTRIPPING, Rubber or Rubber Coated.

384150 WEATHERSTRIPPING, Sponge Rubber.

384200 WEATHERSTRIPS, Metal, for Windows and Doors.

384210 WEATHERSTRIPS for Railroad Coaches.

384220 WEBBING, Elastic.

384230 WEBBING, Non-elastic.

384240 WEDGES.

384300 WEED-KILLER, Chemical.

384325 WEED REMOVAL EQUIPMENT, Aquatic.

384350 WEEDERS, Rod.

384400 WEIGHING MACHINES.

See Also: Scales.

384450 WEIGHTS, Balance.

384500 WEIGHTS, Fish Net.

384550 WEIGHTS, Sash.

See: Sash Weights.

384600 WELDING APPARATUS./010Automatic Electric (1), 020Electric Arc (2),030Oxy-Acetylene (3), 040Resistance (4),050Spray Welding (5),060Hard Facing (6),070Ultrasonic (7),080Robotic (8).

384650 WELDING COMPOUNDS.

See: Compounds, Welding.

384700 WELDING, Electric (Contract).

384725 WELDING, Friction.

384750 WELDING, Oxy-Acetylene (Contract).

384800 WELDING RODS, Aluminum.

384850 WELDING RODS, Brass, Copper, Tobin, Phosphor, Manganese Bronze and Nickel-Manganese.

384900 WELDING RODS, Cobalt, Chrome, and Tungsten Alloy.

384950 WELDING RODS./010For Electric Arc Welding (1),020For Acetylene Gas Welding (2).

384960 WELDING RODS, Steel and Stainless Steel.

385000 WELDMENTS.

385050 WELTING, Shoe.

385150 WETTING AGENTS.

385250 WHEAT GLUTEN.

385300 WHEAT, Puffed.

385350 WHEAT, Rolled.

385400 WHEEL ALIGNING EQUIPMENT.

See: Garage Equipment.

385450 WHEELBARROWS.

385460 WHEELCHAIRS AND ACCESSORIES.

385500 WHEELS, Abrasive.

See: Wheels, Grinding.

385520 WHEELS, Agricultural Equipment.

385550 WHEELS, Automobile, Truck and Trailer.

385600 WHEELS, Ball Bearing.

385650 WHEELS, Buffing and Polishing.

385700 WHEELS, Car.

385750 WHEELS, Car, Chilled.

385850 WHEELS, Fibre.

385950 WHEELS, Gear and Sprocket.

See: Gears; Sprockets.

386000 WHEELS, Grinding.

386050 WHEELS, Iron, Grooved.

386100 WHEELS, (Iron and Steel), for Log Trucks, Farm Wagons and Vehicles.

386105 WHEELS, Machinery.

386110 WHEELS, Recreation, Bicycle, Juvenile.

386150 WHEELS, Roller-Bearing.

386200 WHEELS, Solid Rubber-tired or Urethane.

386250 WHEELS, Spinning.

386300 WHEELS, Sprocket.

See: Sprockets.

386350 WHEELS, Steering.

386400 WHEELS, Stuffing, Tanning, Milling.

386450 WHEELS, Trolley.

386550 WHEELS, Water Turbine.

See: Turbines, Hydraulic.

386650 WHEY, Condensed or Powdered.

386700 WHIRLPOOLS.

See: Hot Tubs, Whirlpools and Spas.

386750 WHISKY.

386800 WHISKY.

386850 WHISTLES, Steam, Air and Electric.

See Also: Sirens.

386900 WHITE LEAD.

See: Lead, White, etc.

386950 WHITEWASHING APPARATUS.

See: Machinery, Spraying and Painting; Sprayers, Hand and Power.

387050 WHITING.

387070 WICKERWARE.

387100 WICKS.

387150 WIGS AND HAIR PIECES.

387250 WINCHES.

387300 WINCHES, Cargo.

387350 WINCHES, Electric.

387380 WINCHES, Hydraulic.

387400 WINCHES, Seine, Anchor, Beam Troll.

387450 WINCHES, Stop Log, Headgate, Sluice Gate.

387500 WINCHES, Towing, Automatic, for Tugs and Barges.

387530 WIND GENERATORS.

- 387550 **WINDBREAKERS.**
See: Jackets, Outerwear.
- 387600 **WINDLASSES.**
- 387650 **WINDLASSES, Anchor.**
- 387700 **WINDOW FRAMES.**
See: Wood Millwork. Window Frames (2).
- 387850 **WINDOW WASHING EQUIPMENT.**
- 387870 **WINDOW WELLS.**
See: Sheets, Corrugated; Curbing, Well, Metal.
- 387900 **WINDOWS, Aluminum./010Plastic Covered (1), 020Thermally Broken (2).**
- 387950 **WINDOWS, Bus.**
See: Sash, Bus.
- 388100 **WINDOWS, Combination Storm and Screen.**
- 388120 **WINDOWS, Leaded and Stained Glass.**
- 388150 **WINDOWS, Plastic.**
- 388250 **WINDOWS, Steel./010Plastic Covered (1), 020Thermally Broken (2).**
- 388270 **WINDOWS, Wood./010Plastic Covered (1), 020Prefinished (2).**
- 388300 **WINDSHIELDS./010Automotive (1), 020Boat (2).**
- 388320 **WINE MAKING KITS.**
- 388350 **WINES.**
- 388400 **WIPERS, Cotton.**
See: Cloths, Wiping.
- 388450 **WIPING CLOTHS.**
See: Cloths, Wiping.
- 388500 **WIRE, Aerial, Braided.**
- 388550 **WIRE, Alloy.**
- 388600 **WIRE, Aluminum.**
- 388650 **WIRE, Annealed, Bright.**
- 388700 **WIRE ASSEMBLIES, Harness, Insulated, Automotive, Radio, etc.**
- 388750 **WIRE, Automobile, Ignition, Lighting, Starting.**
- 388800 **WIRE, Barbed.**
- 388850 **WIRE, Bookbinders', Pintagging and Stitching.**
- 388950 **WIRE, Box-Strapping.**
- 389000 **WIRE BRAID.**
- 389050 **WIRE, Brass.**
- 389070 **WIRE, Brick and Tile Cutting.**
- 389100 **WIRE, Bronze.**
- 389120 **WIRE, Broom and Whisk.**
- 389150 **WIRE, Building.**
- 389200 **WIRE, Cables.**
See: Cables, Telecommunication; Cable, Galvanized Wire.
- 389300 **WIRE CLOTH.**
- 389350 **WIRE CLOTH, Aluminum, Bronze, Monel or Stainless Steel.**
- 389400 **WIRE CLOTH, Bolting and Milling.**
- 389450 **WIRE CLOTH, Brass, for Paper and Pulp Mills.**
See Also: Wire, Fourdrinier and Washer for Paper Machines.
- 389500 **WIRE CLOTH, Brass and Copper.**
- 389550 **WIRE CLOTH, Filter (Monel, Bronze, Stainless Steel, etc.).**
- 389600 **WIRE CLOTH, for Screens, Kiln Floors, Smokestacks, Sieves, Refuse Burners, Strainers, Threshing Machines.**
- 389650 **WIRE CLOTH, Steel.**
- 389700 **WIRE, Clothes Line.**
- 389750 **WIRE, Coiled.**
- 389800 **WIRE, Copper, Enamelled.**
- 389850 **WIRE./010Copper (1), 020Coppered (2).**
- 389900 **WIRE, Core.**
- 390000 **WIRE, Drawn.**
- 390050 **WIRE, Electric, Asbestos, Insulated, for Stoves, Motion Picture Equipment, Fixtures, etc.**
- 390100 **WIRE, Electric, Bare and Insulated.**
- 390150 **WIRE, Fence.**
See: Wire, Plain, Twist and Strand for Fencing.
- 390200 **WIRE, Flat, Oval, Square or Shaped.**
- 390250 **WIRE, Florists' and Weaving.**
- 390300 **WIRE, Fourdrinier and Washer for Paper Machines.**
- 390350 **WIRE, Galvanized.**
- 390400 **WIRE, Gold-filled and Rolled Plate.**
- 390450 **WIRE, Gold, Silver and Platinum.**
- 390500 **WIRE GOODS.**
- 390550 **WIRE, Guy.**
- 390600 **WIRE, Hay (in Coils and Cut in Lengths).**
- 390650 **WIRE, High Carbon Steel.**
- 390700 **WIRE, Lead.**
- 390750 **WIRE, Liquor Bright.**
- 390800 **WIRE, Magnet.**
- 390850 **WIRE MARKERS.**
- 390900 **WIRE MESH.**
- 391000 **WIRE, Monel.**
- 391030 **WIRE, Music.**
- 391050 **WIRE, Nail, Rivet, Bolt and Tie.**
- 391100 **WIRE, Nickel Chromium, Resistance.**
- 391150 **WIRE, Nickel (Pure).**
- 391250 **WIRE, Oiled and Annealed.**
- 391300 **WIRE, Phosphor Bronze.**
- 391350 **WIRE, Plain, Twist and Strand for Fencing.**
- 391400 **WIRE, Radio and Television.**
- 391450 **WIRE, Rope.**
- 391500 **WIRE ROPES AND STRANDS.**
See: Ropes, Wire; Strands, Wire.
- 391550 **WIRE, Rubber-Insulated.**
- 391570 **WIRE, Shaped.**
- 391600 **WIRE, Soft Drawn.**
- 391650 **WIRE SPECIALTIES.**
See Also: Wire Goods and Specific Headings.
- 391700 **WIRE, Spring and Mattress.**
- 391750 **WIRE, Stainless, Acid-Resisting, Heat-Resisting.**
- 391800 **WIRE, Steel.**
- 391850 **WIRE, Stitching.**
- 391950 **WIRE, Straightened and Cut.**
- 392000 **WIRE, Tag.**
- 392050 **WIRE, Telephone and Telegraph.**
See Also: Wire, Electric, Bare and Insulated.
- 392100 **WIRE, Television.**
See: Wire, Radio and Television.
- 392150 **WIRE, Thermocouple and Thermostat Control.**
- 392200 **WIRE, Tin.**
- 392250 **WIRE, Tinned.**
- 392350 **WIRE, Trolley.**
- 392400 **WIRE, T.V. Strand.**
- 392450 **WIRE, Weatherproof.**
- 392500 **WIRE, Welding.**
- 392550 **WIRE, Zinc.**
- 392600 **WIREWAYS, Electric.**
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- 392700 **WIRING DEVICES.**
- 392730 **WIRING SYSTEMS, Undercarpet.**
- 392750 **WOOD FINISH ON METAL.**
See: Finish, Natural Wood on metal.
- 392780 **WOOD FLOUR.**
- 392800 **WOOD MILLWORK./010Window Sash (1), 020Window Frames (2), 030Complete Pre-Fit Window Units (3), 040Doors (4), 050Door Frames (5), 060Pre-Hung Door Frame Units (6), 070Trim (7), 080Mouldings (8), 090Architectural (9).**
- 392850 **WOOD SHELL ROLLS.**
See: Rolls, Wood Shell.
- 392900 **WOOD SPECIALTIES.**
- 392950 **WOOD TURNINGS.**
See: Turned Goods, Wood.

- 393000 **WOOD WOOL.**
See Also: Excelsior.
- 393050 **WOODBARD.**
See: Paperboards.
- 393100 **WOODENWARE.**
- 393250 **WOODWORK, Carriage and Truck Body.**
- 393300 **WOODWORK, Interior.**
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- 393350 **WOODWORKERS, Combination.**
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- 393500 **WOOL PULLERS.**
- 393600 **WOOLLENS.**
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- 393610 **WORD PROCESSORS.**
- 393620 **WORK STATIONS, Office.**
- 393650 **WORMS AND WORM GEARS.**
See: Gears.
- 393700 **WOVEN NAMES, INITIALS, FIGURES AND MONOGRAMS.**
See: Labels, Woven.
- 393750 **WRAPPERS, Bottle, Corrugated Paper or Excelsior.**
- 393850 **WRAPPERS, Butter and Lard (Vegetable Parchment).**
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- 394000 **WRAPPERS, Paper Mill.**
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- 394100 **WRAPPERS, Waxed for Cakes, Confectionery, etc.**
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- 394250 **WRECKING BARS.**
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- 394300 **WRENCHES.**
- 394350 **WRENCHES, Car.**
- 394450 **WRENCHES, Pipe.**
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- 394600 **WRENCHES, Socket.**
- 394650 **WRENCHES, Tap and Reamer.**
- 394700 **WRENCHES, Torque.**
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- 394800 **X-RAY APPARATUS AND EQUIPMENT.**
- 394850 **XANTHATES.**
- 394900 **XYLENE.**
- 394950 **YACHTS, Sail and Power.**
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- 395000 **YACHTS, Steam and Motor.**
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- 395100 **YARDSTICKS.**
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- 395200 **YARN BLEACHERS.**
- 395250 **YARN DYERS.**
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- 395310 **YARNS, Acrylic and Wool.**
- 395320 **YARNS, Carpet, Synthetic.**
- 395350 **YARNS, Carpet, Wool, Worsted.**
- 395400 **YARNS, Cellulose Acetate.**
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- 395550 **YARNS, Cotton, Mercerized.**
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- 395650 **YARNS, Elastic, Spun Rubber.**
- 395700 **YARNS for Electrical Manufacturers.**
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- 395850 **YARNS, Hosiery, Cotton.**
- 395900 **YARNS, Knitting.**
- 396000 **YARNS, Rayon.**
- 396250 **YARNS, Synthetic Fibre, Nylon, Orlon, Polypropylene, Polyester, Terylene, Acrilan, etc.**
- 396300 **YARNS, Textured.**
- 396350 **YARNS, Viscose.**
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- 396400 **YARNS, Worsted.**
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- 396500 **YEAST, Brewers', Dried or Pressed.**
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- 396630 **ZEES, Aluminum.**
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- 396950 **ZINC CONCENTRATES.**
- 397000 **ZINC DUST.**
- 397150 **ZINC OXIDE.**
- 397250 **ZINC STEARATE.**
- 397300 **ZIPPER.**
See: Fasteners, Slide for Apparel and Equipment, Overshoes, Leather Goods, Dresses, Jackets, Luggage, Tents, etc.
- 397350 **ZIRCONIUM AND ZIRCONIUM ALLOYS.**

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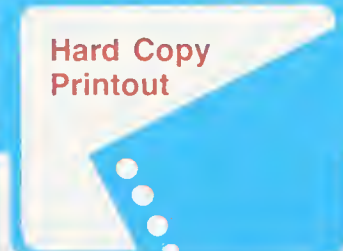
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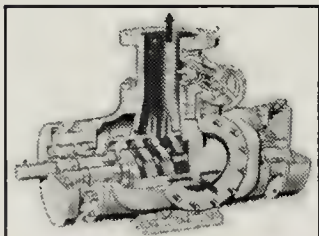
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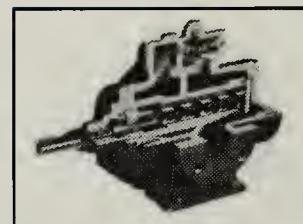
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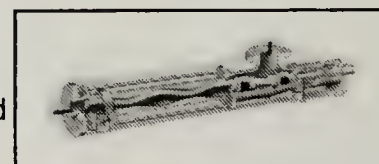
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